

Staatliche Uhrmacherschule

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

Copyright 1909 by
The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, NOVEMBER 3, 1909. Vol. LIX., No. 14.



Beautiful Gold Casket Presented to Anne of Austria by Cardinal Richelieu.

(See page 61.)

Alvin Deposit Ware

CRYSTAL COASTER SETS



WE have added to our extensive line of Silver Deposit Coasters many complete sets for various uses.

Coaster, decanter and six glasses for Wine; Liqueur Sets; Cocktail Sets consisting of two decanters, bitters bottle, sugar jar, mixing glass and six cocktail glasses; Coaster, pitcher and twelve tumblers for Water or Lemonade.

Besides Complete Sets we have Single Coasters from 3 to 18 inches, varying in price from 60 cents to $40.00 each.

ALVIN MFG. CO.
Silversmiths
NEW YORK

TRADE MARK

¶ If you haven't seen this line write us for particulars.

Pointing



Jewelers who know point to Fahys Cases when they want to sell a Case they can absolutely rely upon. Fahys cases embody every "good point" a watch case should have

JOSEPH FAHYS & CO.

Boston New York Chicago San Francisco

The CHANNEL of TRADE



Leading to the largest and best market in the United States (New York City).

Follow the way buoyed out, it's plain sailing, you can make no error.

You can buy diamonds at actual cost of material and workmanship, plus our profit.

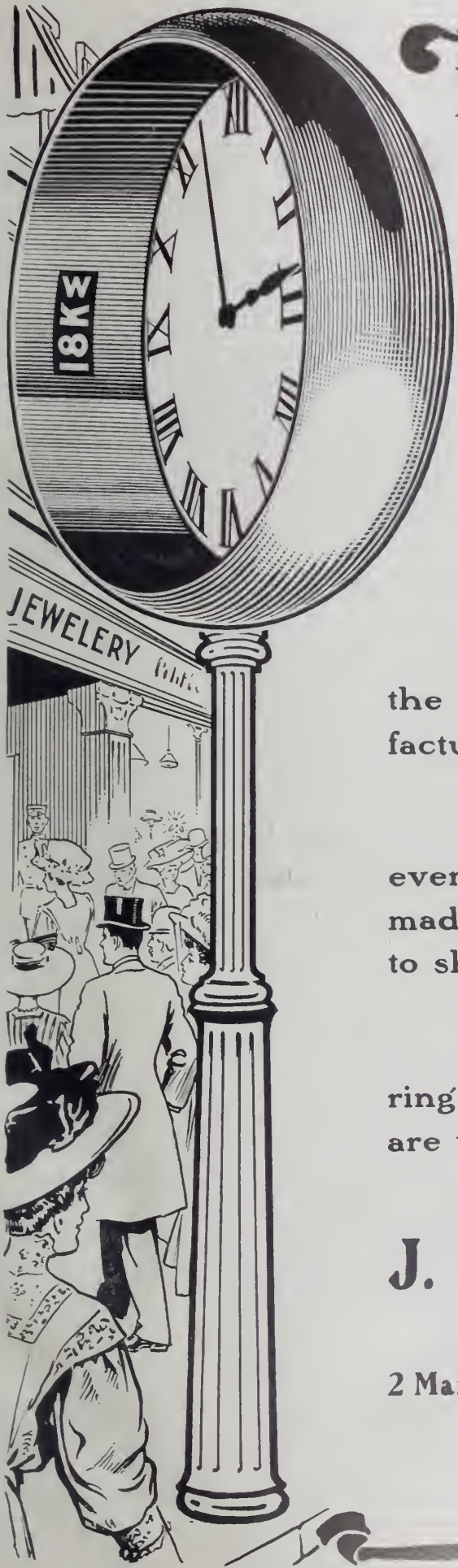
J. R. WOOD & SONS

Diamond Cutters

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway

NEW YORK



EVERY MINUTE COUNTS

When A Man Is Going To Get Married

When he comes to you for the ring, sell him one of our manufacture, because

We guarantee ours to be in every way the best that can be made. There is no joint or seam to show, for they are seamless.

There is no better wedding ring made, but our prices for them are the lowest possible.

J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane Corner 170 Broadway

NEW YORK

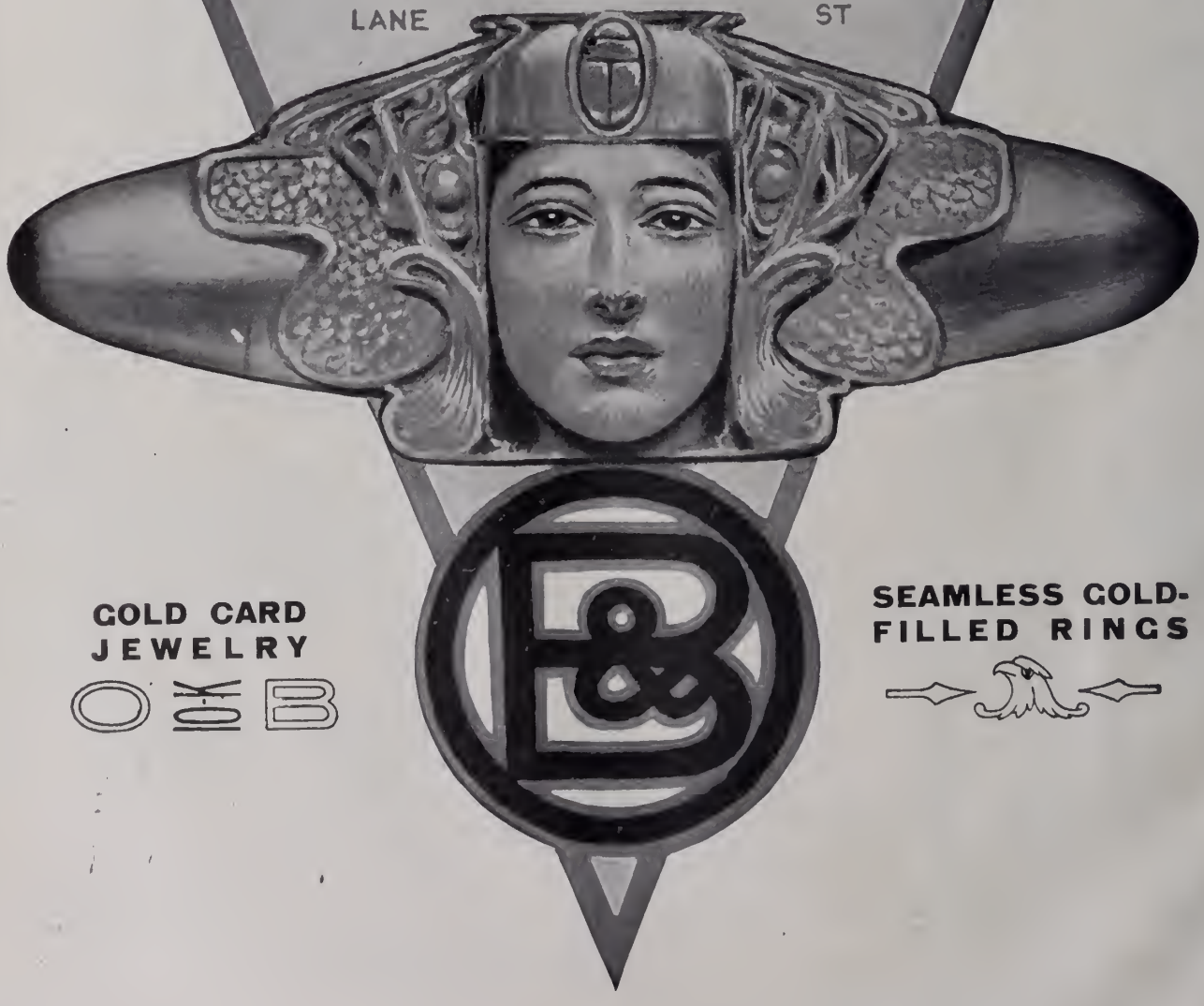
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST

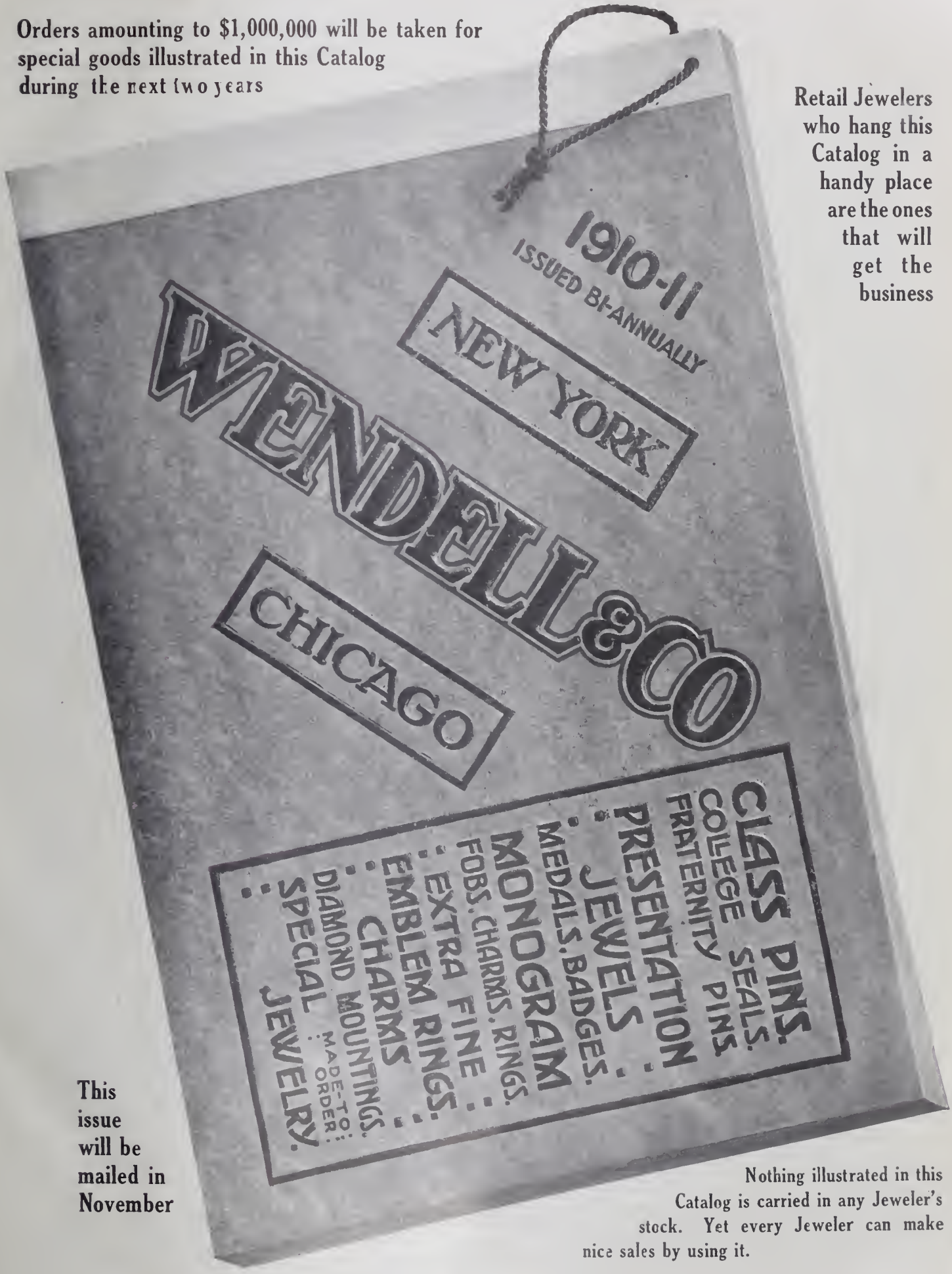


GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS

Orders amounting to $1,000,000 will be taken for special goods illustrated in this Catalog during the next two years

Retail Jewelers who hang this Catalog in a handy place are the ones that will get the business



This issue will be mailed in November

Nothing illustrated in this Catalog is carried in any Jeweler's stock. Yet every Jeweler can make nice sales by using it.

COLLEGE JEWELRY



Always something new in College jewelry—something to attract additional patronage. We have the largest and the most complete line in existence. ¶ Do not waste your time trying to push off a lot of dead stuff; get something novel. We can furnish you with unique patterns which will stimulate wonderfully your Holiday trade. Our line will enable you to secure and hold the trade of the coming generations—a far sighted policy.

THE CHAS. M. ROBBINS CO., Manufacturing Jewelers, ATTLEBORO, MASS.

NEW YORK OFFICE: 17 Maiden Lane CHICAGO OFFICE: 103 State Street

JEWELERS 1909 CATALOGUE

We can furnish you a High Grade Catalogue

Your name only appears. Every RETAIL JEWELER who is desirous of increasing his business should use our catalogue. Price of catalogue five cents.

Write for our Catalogue Proposition for Retail Jewelers

Do not arrange for your catalogue until you have heard our plan

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS

64 Nassau St., New York

FACTORY:
8 Lum St., Newark, N. J.

Look for

This Trade-Mark

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

WE ISSUE CATALOGS THAT INSURE THE SUCCESS OF YOUR BUSINESS

Get ready for the Holidays NOW by placing your order with us



STORE OF W. H. BOOTH, SIOUX FALLS, S. DAK.

Here is Evidence that Our Catalogs are worthy a trial

Sioux Falls, S. D., February 10, 1909.

ARNSTINE BROS. COMPANY,
Cleveland, Ohio.

Gentlemen:—I have your letter of Feb. 6th relative to my opinion of your advertising matter and wish to say that I think very well of catalogs, as they are certainly the most successful method of advertising I have ever used.

They create interest locally as well as bringing a great deal of business from surrounding territory. They brought me satisfactory returns the first year, but the last season has been decidedly better and in excess of what I had expected.

I will use them again this year and hope your Mr. H. W. Arnstine can arrange to call on me early in the season.

Thanking you for your kind wishes, and assuring you I appreciate the many favors extended me, I am,

Yours truly,
WILL H. BOOTH.

The Catalogs sent out by this firm since 1905 were made by the Arnstine Bros. Company

Samples and Full Particulars Free Upon Request

Hutchinson, Kan.,
Jan. 17, 1909.

ARNSTINE BROS. COMPANY
Cleveland, Ohio.

Gentlemen:—We have every reason to be satisfied with your Catalog and Circular medium as an advertising proposition during the two years that we used them.

This year we mailed every Catalog, except about 100, and all Circulars. We opened a customers' sales record Oct. 1st, and now have the name and address of every customer who has been in the store and the amount of his purchase. We kept the city and out-of-town list separate which number about 1,200. To these we sent Catalogs and Circulars, the balance we used to cover four townships complete and noted specially excellent returns from the four townships. Our business is growing very largely under your plan, and we, of course, will continue with it.

Thanking you for your kindness, we remain, Yours truly,
FRANK E. FEARL & SON.

The Catalogs sent out by this firm since 1907 were made by the Arnstine Bros. Company



STORE OF FRANK E. FEARL & SON, HUTCHINSON, KANS.

We are represented in every State in the Union. If you contemplate using Catalogs and will notify us we will have our representative call on you and explain our proposition.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

WORKS OF ART

TOURMALINE CHRYSOPRASE

Any person interested in Works of Art can find what they wish in RAW and FINISHED material at the offices of the HIMALAYA MINING COMPANY, who offer their most wonderful products in various colors.

TOURMALINE
In pink and all other shades.

CHRYSOPRASE
In Emerald and Apple-green.

TURQUOISE—TURQUOISE MATRIX
In all shades of blue.

ALL orders are executed at short notice, as well as the engraving of any designs which may be requested.

OUR raw, also our finished material must be seen in order to be appreciated.

We carry an exceptionally fine line of GARNETS, AMETHYSTS, TOPAZ, OPALS and all other kinds of semi-precious stones, as well as precious stones, such as SAPPHIRES, RUBIES, PEARLS, etc.

Your patronage is earnestly solicited

Himalaya Mining Company

15-17-19 Maiden Lane, New York

London Paris Oberstein Boston Providence

TURQUOISE—TURQUOISE MATRIX

The Greatest of Arctic Explorers



HIS MAJESTY THE POLAR BEAR

The Wadsworth "Permanent" Case Discovered!

COOK may cook his pemmican and Peary may peer at the Aurora Borealis, but His Majesty the Polar Bear is the real King of the North. He needs no financial backing, and can travel without any maps, sextants or artificial horizons; but he gets there just the same, and is in permanent possession. Another permanent thing is

THE WADSWORTH "PERMANENT"

Filled Case. Like the Polar Bear, it has a thick coat and great powers of endurance. Like the Pole, this case is a great "discovery." There's no dispute about the "proofs." Two men have discovered the Pole; but many dealers have discovered the Wadsworth "PERMANENT." Have you? When you do, *the goal is reached!* You win out.

"Worthy of Its Name"

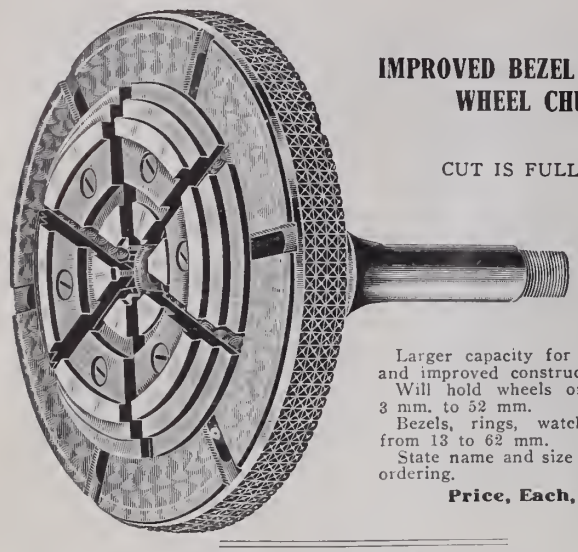
The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.



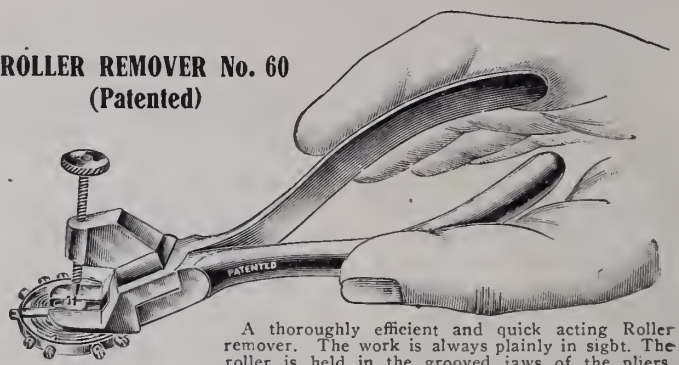
IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.
Will hold wheels or plates from 3 mm. to 52 mm.
Bezels, rings, watch cases, etc., from 13 to 62 mm.
State name and size of lathe when ordering.

Price, Each, $9.00

ROLLER REMOVER No. 60 (Patented)



A thoroughly efficient and quick acting Roller remover. The work is always plainly in sight. The roller is held in the grooved jaws of the pliers. The adjustable head which holds the screw is quickly brought into position over the staff and the most obstinate roller will instantly yield to the gradual pressure of the screw.

Nickel Plated, Each, $1.50

SCREW DRIVER No. 112

With Special Clamp and Two Blades

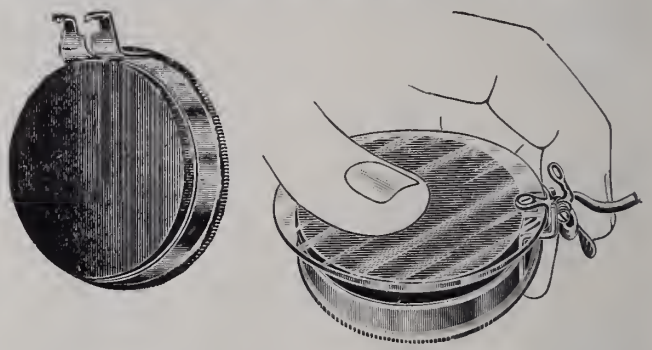


Use the screw driver like an ordinary one until the screw is partly extracted. Then press the sliding clamp down; this is so made that it engages the head of the screw and holds it until it is desired to put it back again, when it automatically disengages itself, and the driver sends the screw clear home. Particularly useful with stud screws.

Our illustration shows the clamp drawn back, which permits the driver to be used like any ordinary spectacle screw driver. The other illustration shows screw held in the clamp ready to be placed in the mounting.

Price, $1.00

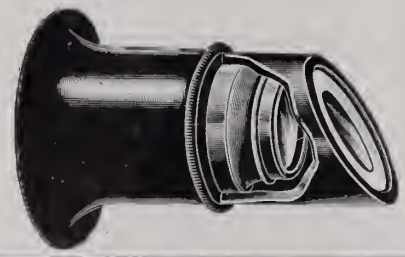
SPECTACLE AND EYEGLASS SETTING-UP PAD No. 1

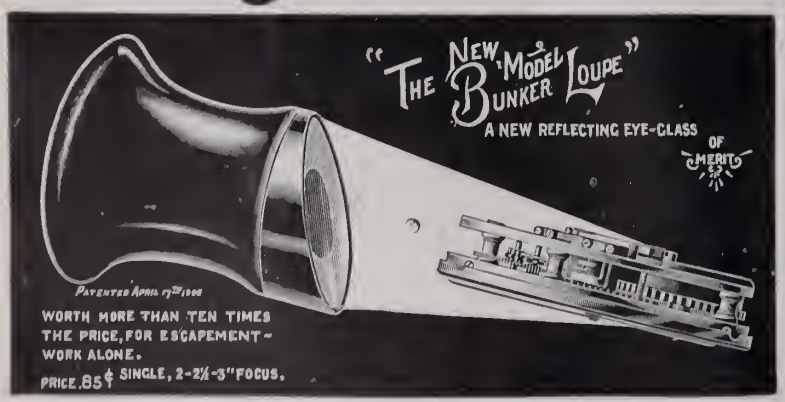


This pad consists of a circular piece of rubber not too solid to yield when a convex surface is laid upon it, thus preventing any possible breakage. It has a metal rim with two bent arms which hold the clamps of the eyeglass or spectacle, and keeps them in place while the screw is driven home.

Price, each, 50 cents

REFLECTING LOUPES

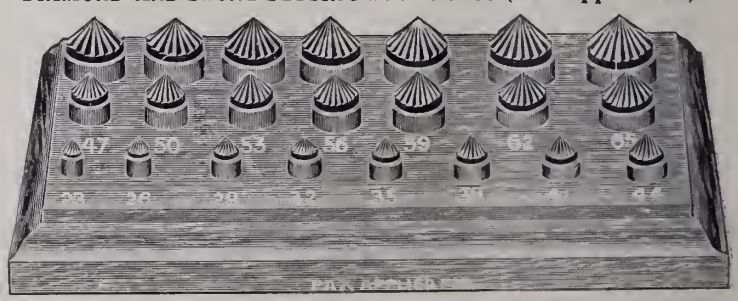




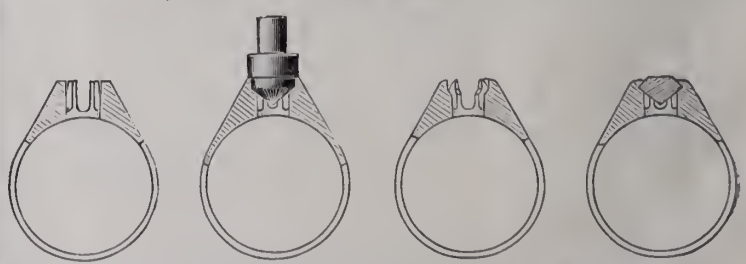
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 28 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

We Lead, Others Follow!

A careful selection with honest purpose and the requisite amount of push have put us where we can safely say we lead and others follow.

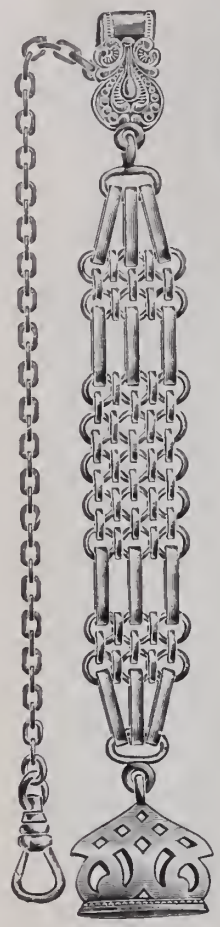


Fontneau & Cook Co.

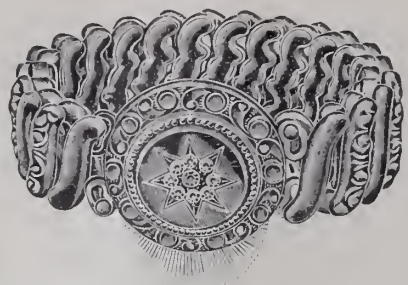
Factory: ATTLEBORO, MASS.

NEW YORK: 15 Maiden Lane

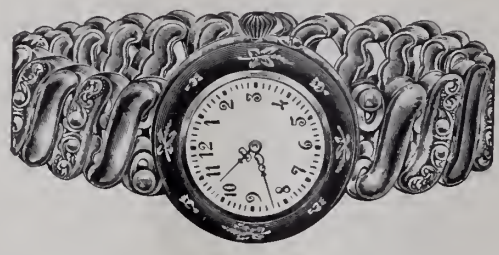
CHICAGO: 1203 Heyworth Bldg.



F 291/1095



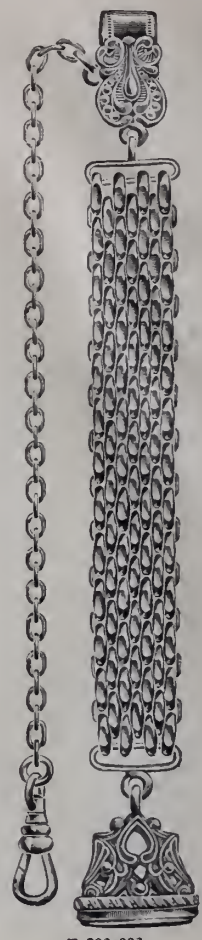
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Fall trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

BUSINESS IS RUSHING



No. 7726

with all those who handle the
Mauran line of solid gold jewelry

If Business is not good with you NOW something is the matter



No. 392



No. 1123.

Perhaps you haven't enough **Mauran solid gold jewelry** in your stock.



No. 524

Consult the Catalogue

John T. Mauran Mfg. Co.

10 K
TRADE MARK
Since 1850

MAKERS OF
"The Representative Line"
OF
10-K. Solid Gold Jewelry

61 PECK ST. :: :: PROVIDENCE, R. I.
NEW YORK OFFICE Samples Only No. 3 MAIDEN LANE

CLOISONNE ENAMEL

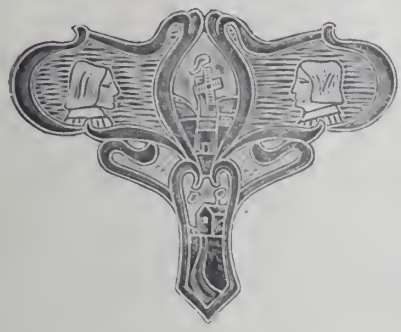


¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty

Real Cloisonne Enamel



No. 902

"The Line with Some Class to it"

Dutch Collar Pins	Men's Links
Brooches	Ladies' Links
Veil Pins	Hat Pins
Cuff Pins	Fobs
Scarf Pins	Lockets
Belt Pins	Scarf Holders

Bracelets



No. 900

Standard Button Co.

ATTLEBORO, MASS.

NEW YORK OFFICE - - - - - 15 MAIDEN LANE

Exclusively to the Jobber



No. 901



Ready for the Holiday Rush?

During the Holiday Season it frequently happens that a Jeweler finds himself short of Jewelry Cases. Or it may be that a patron wishes to purchase some article of Jewelry for which no fitting case has been provided. Jewelers have found by experience that it is better business to have an *over supply* of Jewelry Cases than to undergo the embarrassment of a shortage.

Then, again, many patrons ask for Jewelry Cabinets to serve as gifts. Dennison makes them in all the popular shapes and sizes, in velvets and leathers, to retail at an attractive profit. The Jeweler must have a full line or lose custom. A complete stock of

Dennison's

Jewelry Cases and Jewelry Cabinets

will equip you for any call. All Dennison Jewelry Cases and Cabinets are carefully designed and perfectly made. No other similar line can compare in quality of materials and workmanship. Thousands of Jewelers know this and will order none but Dennison's. It is this adherence to quality, originality and distinctiveness of shape that has placed Dennison Jewelry Cases and Cabinets in the leading Jewelry Stores of the land.

If you are not fully prepared for the Holiday rush, we are in a position to give rush orders prompt attention.

For information and prices consult the new edition of Dennison's Jewelers' Catalogue—just out.

Dennison Manufacturing Company

"The Original Jewelry Box Makers."

BOSTON
26 Franklin St.

NEW YORK
15 John St.
Uptown Store, 27th St.
Bet. 5th Ave. and Broadway

PHILADELPHIA
1007 Chestnut St.

CHICAGO
25 Randolph St.

ST. LOUIS
413 North 4th St.



Manning-Bowman Quality *Our Latest Production*

THE

ALCOHOL GAS STOVE CHAFING DISH

with

"*Alcolite*" Burner



"Alcolite" Burner



No. 345 84 ALCOHOL GAS STOVE CHAFING DISH

By the use of this Burner the value of a Chafing Dish is more than doubled

When not in use with the Chafing Dish the Alcolite stove is adapted for making Coffee, Tea, etc., or for preparing any article of food the same as on an ordinary gas stove.

Manning-Bowman "Meteor"

Circulating Coffee Percolators

Always Insure *Delicious Coffee*

MANNING, BOWMAN & COMPANY

Meriden, Conn.

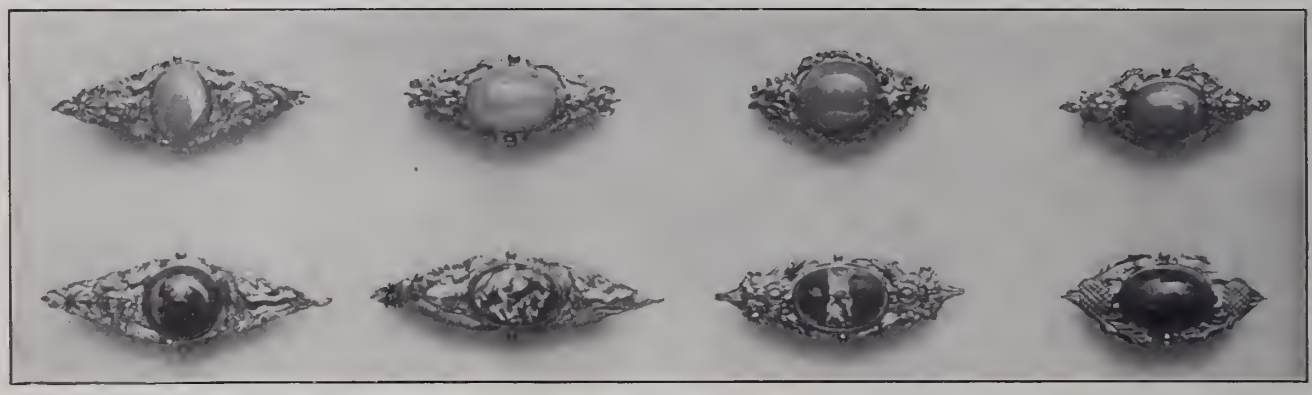
NEW YORK CHICAGO SAN FRANCISCO

Catalogue No. 56 J. Illustrating Complete Line Sent On Request

UNUSUAL JEWELRY

All Our Gold Jewelry in 14K., 18K. or 22K.

14K. Hand-Made BROOCHES



The above are a few of our new designs for 1909-1910. Hand-made heavy mountings with **Lapis Lazuli, Jade, Garnets, Chrysoprase, Turquoise Matrix, etc.**

SILVER PENDANTS

New Designs *Hand-Made* *Sterling*



The above Silver Pendants, mounted with real Semi-Precious Stones, including Lapis, Amazonite, Spanish Topaz, Turquoise Matrix, Sardonyx, etc.

☞ REPRESENTATIVES CALLING ON THE TRADE FROM THE ATLANTIC TO THE PACIFIC COAST.

CURIOUS CHINESE 14K. RINGS

VAN DUSEN & STOKES CO.

1123 Chestnut Street :: :: PHILADELPHIA

Hardwick

So "Far and Away" Ahead of Anything in the Line of Silver Plated Flatware as to Justify the Term "Without a Rival"

Made By

Simpson Hall Miller & Co.

International Silver Co.
Successor

WALLINGFORD
CONNECTICUT
U.S.A.

IN

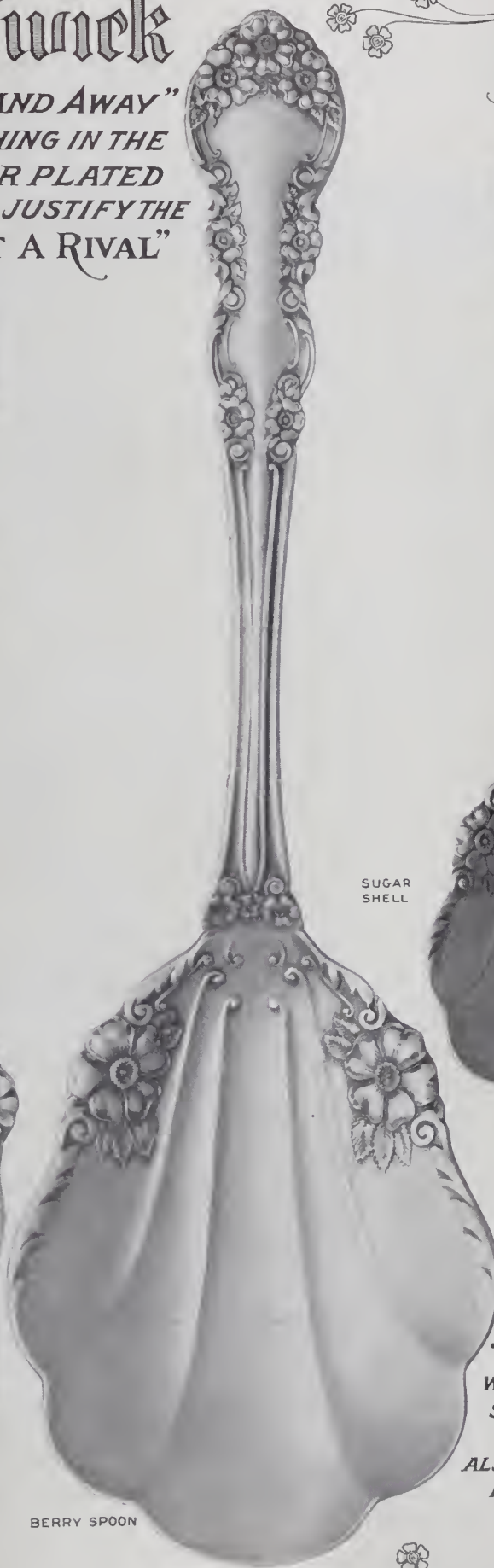
Wm ROGERS.★

"Eagle Brand"

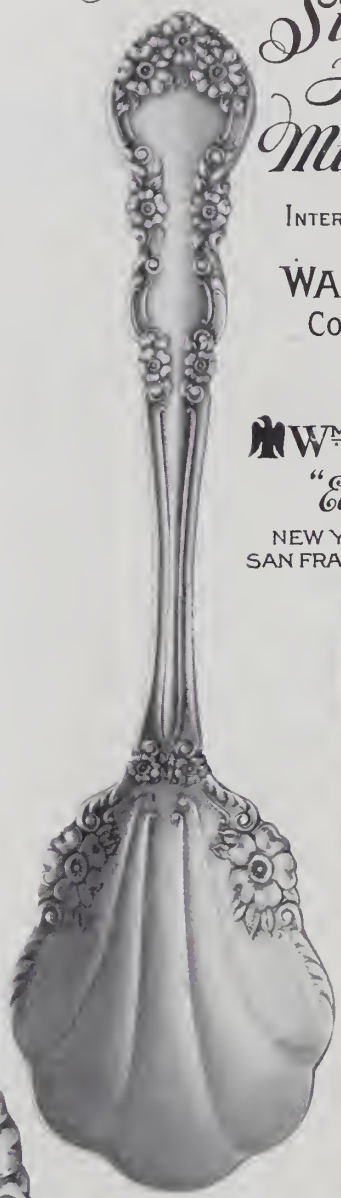
NEW YORK CHICAGO
SAN FRANCISCO TORONTO



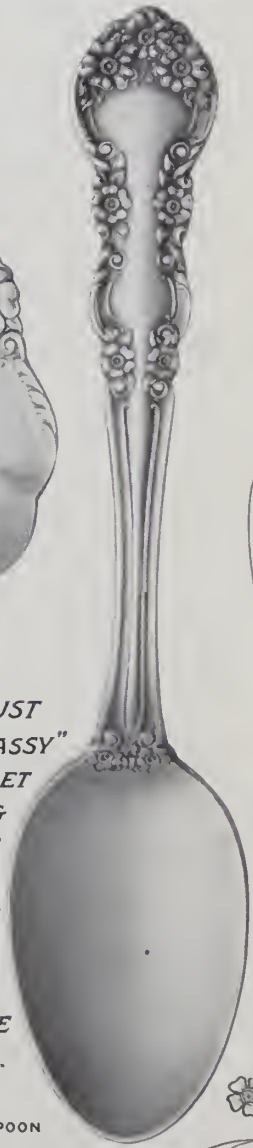
SMALL COLD MEAT FORK



BERRY SPOON



SUGAR SHELL



TEA SPOON

We have just issued a "classy" little booklet illustrating more fully the

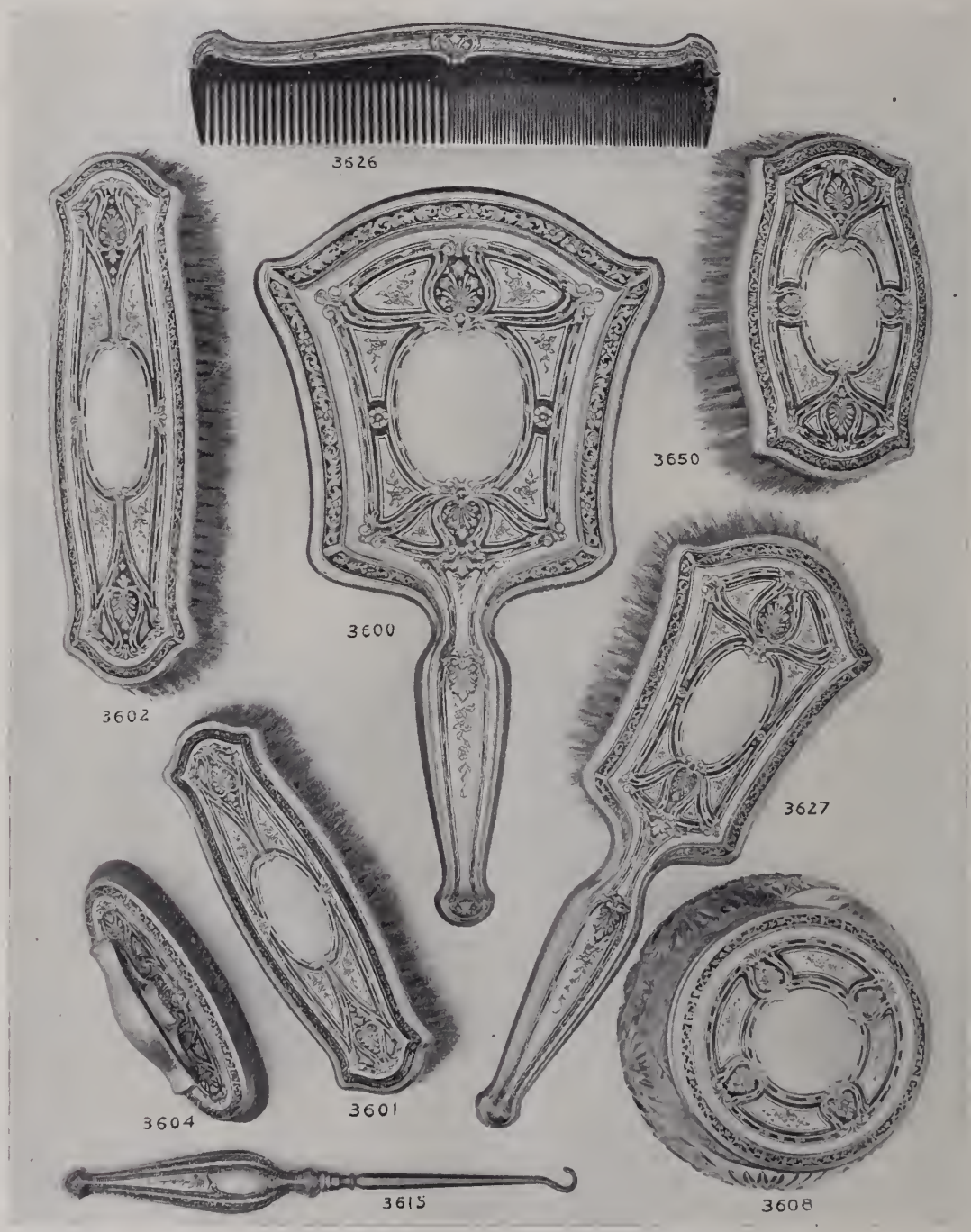
·HARDWICK·

which we will send upon request. Also a complete price list

ILLUSTRATIONS ACTUAL SIZE

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



THE LAUREL

TRADE MARK
STERLING 1600

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

MOUNT VERNON



Table Spoon

Medium Fork

Dessert Fork

Soup Spoon

ACTUAL SIZE

TRADE MARK R&L Co STERLING

The continuous and ever increasing demand for ye Mount Vernon pattern places it among the very best designs ever produced by American Silversmiths.

That rare combination of STRENGTH, BEAUTY and SIMPLICITY continues to make it most attractive, both to ye brides, and to ye good housewives.

Made at Greenfield, Massachusetts, by ROGERS, LUNT & BOWLEN CO. *Write for Catalog*



Largest Line in the World

Our New York warerooms are in the heart of the jewelry district, fronting on Maiden Lane and extending through to John Street. The very close proximity of the Fulton Subway station makes them extremely easy of access.

Here you will see the largest line in the world of

STERLING SILVER
SILVER PLATE
STERLING INLAID
SILVER DEPOSIT WARE
and CUT GLASS

We invite every dealer visiting New York to make his headquarters at our warerooms, where he will be made welcome whether he buys largely or not.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



Silver Deposit Ware

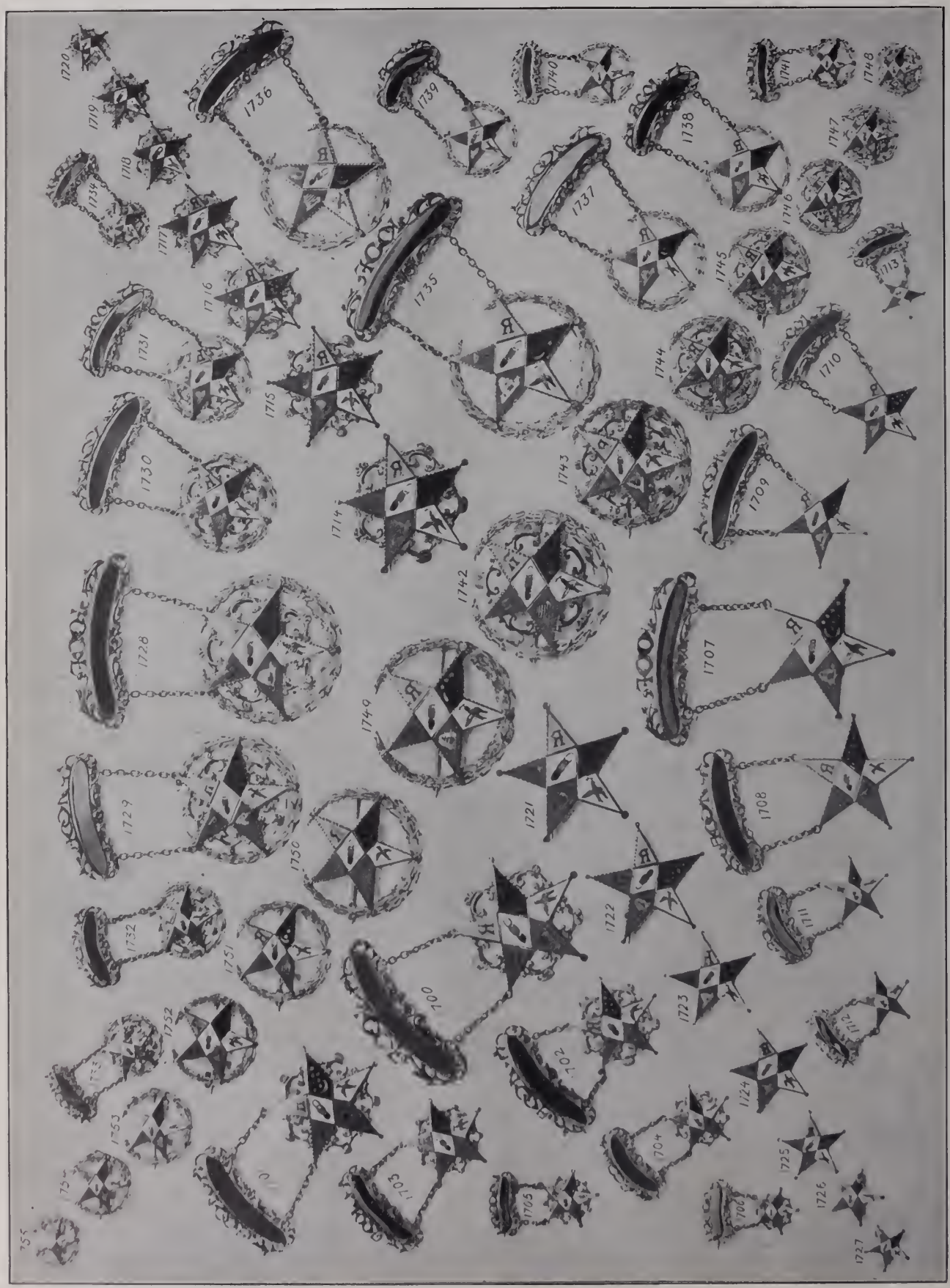
Sterling Silver deposited on clear crystal glass (Vases, crystal or green). The illustration is only suggestive of our extensive line. Superiority manifest in artistic character of designs and lasting quality of workmanship.

This ware is going to be very popular during the Holidays, and we suggest that you ORDER EARLY.

WILCOX & EVERTSEN, Meriden, Conn.

(International Silver Co., Successor)

NEW YORK: 218 FIFTH AVENUE

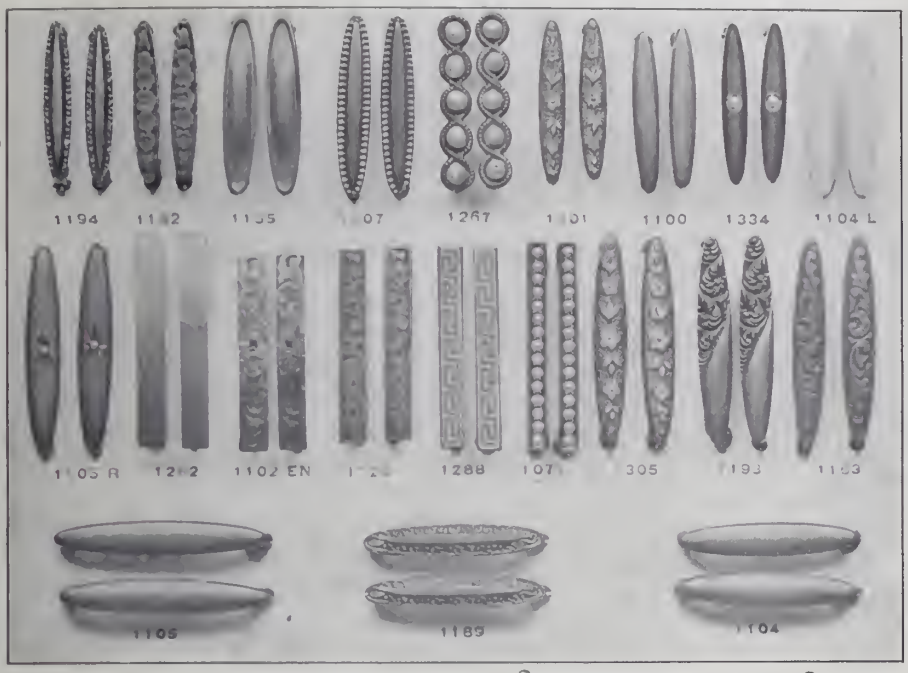


High Grade, 14K. Solid Gold, Rebecca Degree Emblems

AND HIGH GRADE EMBLEMS OF ALL ORDERS AND SOCIETIES

We are always pleased to send samples to legitimate jewelers

Jos. Mayer & Bros., Makers, Seattle, U. S. A.





Order from Our Mail Order Department

We give perfect service in this department, filling all orders immediately on receipt of same.

Our enormous home stock is at your command directly after the postman brings your order—and we prepay all express and mail charges, whether for outright orders, or memorandum selections.

Brooches
Cuff Buttons
Fobs
Hat Pins
Bar Pins
Veil Pins
Collar Pins
Handy Pins
Sash Buckles
Scarf Pins
Tie Clasps
Crosses

Send for Selections

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
IKO



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

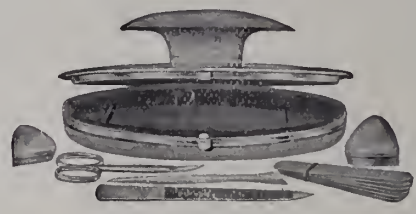
The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

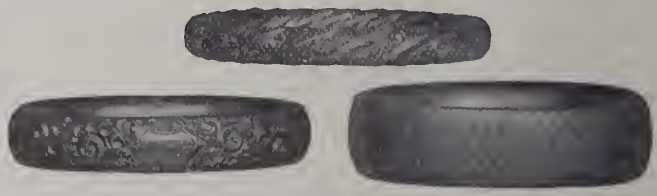
The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.

736 BROADWAY, NEW YORK

The "Debutante" Bracelet

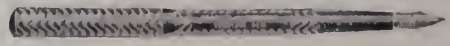


MADE IN HIGH GRADE, GOLD FILLED, SEAMLESS STOCK IN FOUR WIDTHS AND ANY SIZE

Gold Pens
Pen Holders
Pencils
Thermometer Cases
and Novelties
also
Fountain and Stylographic Pens



Special Line of Sterling Silver Pencils on Christmas Cards and in Holly Boxes



F. T. Pearce Company

85 SPRAGUE STREET
Providence, R. I.

NEW YORK SALES OFFICE—180 BROADWAY

For the Holiday Trade

A suitable present for a gentleman is sometimes hard to select.

In such instances an apt suggestion by the dealer will readily promote the sale.

Herewith is shown a Smoking-stand that makes an excellent present.

Illustrations and prices of many other Smoker's Articles in demand throughout the year, but especially appropriate for the Holiday trade, will be sent on request.

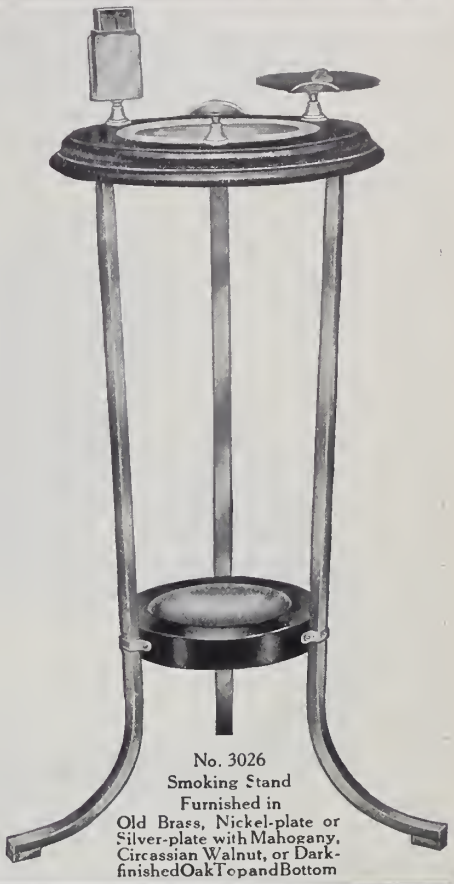
S. STERNAU & CO.

Makers of STERNAUWARE comprising

Fancy Teakettles, Chafing-dishes, Coffee-machines, Alcohol-stoves, etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-Office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.



No. 3026
Smoking Stand
Furnished in
Old Brass, Nickel-plate or Silver-plate with Mahogany, Circassian Walnut, or Dark-finished Oak Top and Bottom



This is one of Our Latest

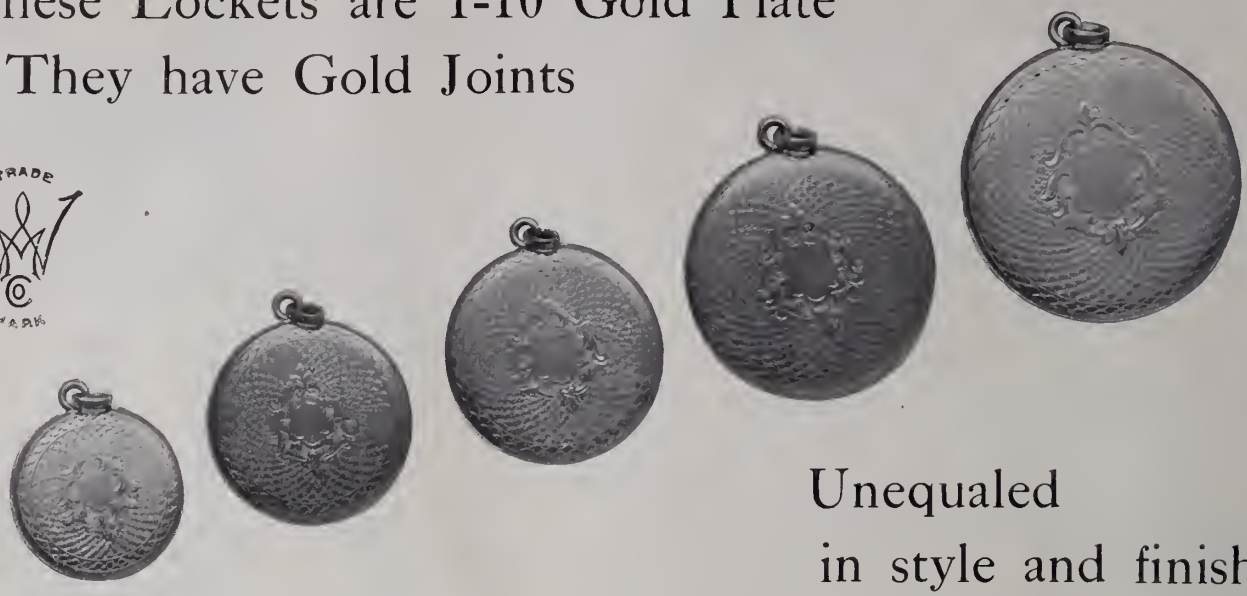
¶ "Rockford Quality" Hollow Ware has the highest reputation for superior quality of finish and artistic design.

¶ "Rockford Quality" Flat Ware is renowned for its excellence, beauty and durability.

Sold to the Retail Jewelry Trade exclusively.
"Stand by those who stand by you."

Rockford Silver Plate Co.
ROCKFORD, ILL.

These Lockets are 1-10 Gold Plate
They have Gold Joints



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.

NEW YORK OFFICE:
9 Maiden Lane

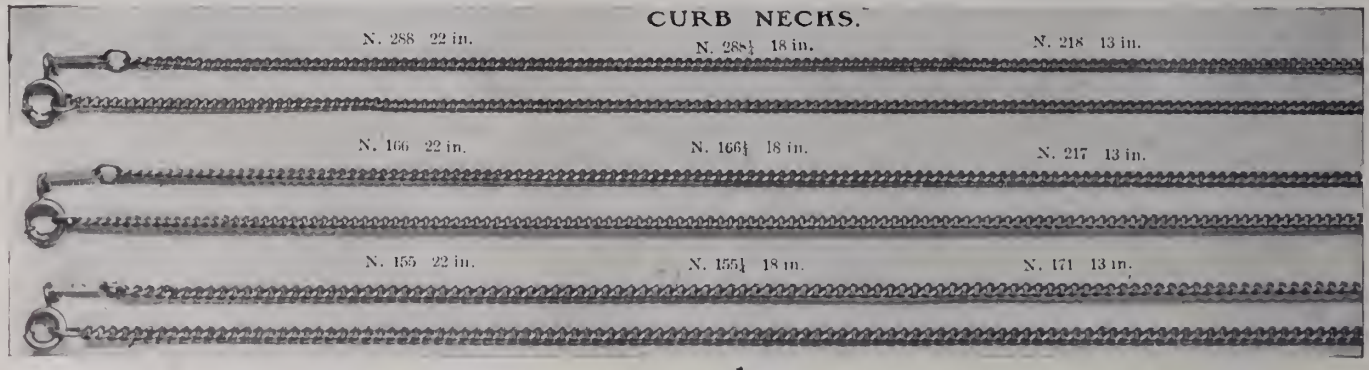
BATES & BACON, Attleboro, Mass.

CHICAGO OFFICE:
103 State Street

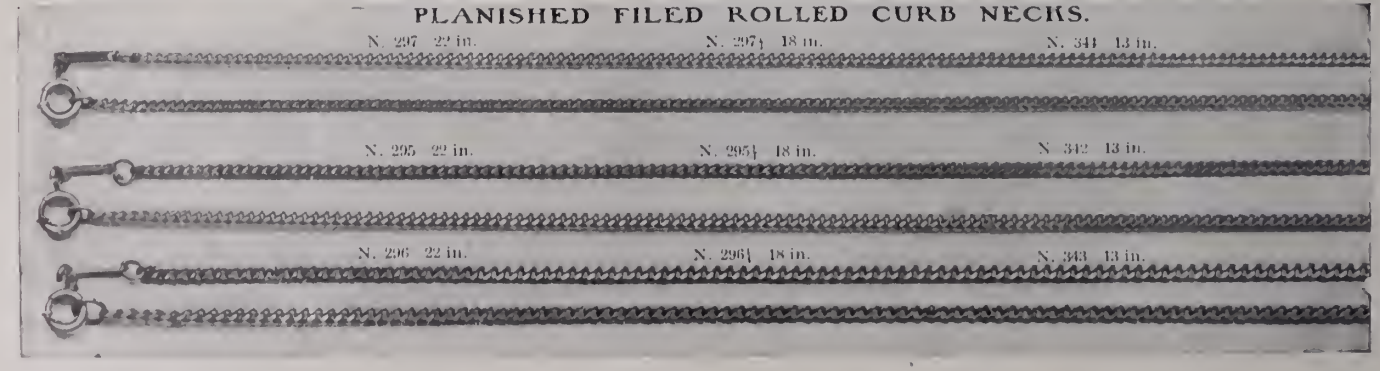
High Grade, Gold Filled Chains, Lockets and Bracelets, Neck Chains!

Note our new line of High Grade, Gold Filled, Electric Soldered, Neck Chains. Made from solder filled, seamless wire. Every chain stamped "Bates & B." and warranted. Different from all other makes.

CURB NECKS.



PLANISHED FILED ROLLED CURB NECKS.





This Split Tube Bracelet can be had in three widths and four sizes



M 18 A. C. CO. M 52 A. C. CO. M 15 A. C. CO.

Drop us a line to-day and we will send you by return mail a list of "Marathon" jobbers also booklet telling facts about the Marathon line and other late ideas. We are also makers of high-grade gold filled Chains, Fobs, Bracelets, Lockets, Pendant Necks and La Vallieres.

TRADE MARATHON MARK

DON'T SAY YOU KNOW THE BEST UNTIL YOU HAVE TRIED THE LATEST



ATTLEBORO CHAIN CO. ATTLEBORO, MASS.

NEW YORK OFFICE 11 Maiden Lane, Room 607 SAN FRANCISCO 704 Market St. TORONTO, CANADA Continental Life Building



Our Desk Sets will please you—also your customers. So will our

Jewel Cases, Hat Pin Holders, Trays, Vases, Fern Dishes, Smoking Sets, Paper Weights, Clocks, and Clock Ornaments, Candelabra and Candlesticks.

If our salesmen have not called on you, send for catalogue. We can fill orders promptly and want yours.

We design and make souvenirs. We guarantee that our prices and the quality of our goods are right.

THE BRAINARD & WILSON CORPORATION

MAIN OFFICE AND FACTORY DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



No. 35



No. 31A

Clarence G. Thorpe

Lead, So. Dak.

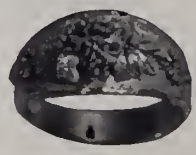
MANUFACTURER OF

Black Hills Gold Jewelry.

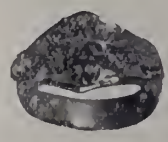
We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

JET JEWELRY TRIUMPHS

AT THE HOME OF JET

FOR MANY YEARS this house has been recognized throughout the trade as the "Home of Jet." Not merely when Jet is a fad, but always—in season and out of season, it has always been a strong line. This includes Jet of every kind: Whitby Jet, familiar French Jet and the now famous Indestructible Jet, studded on Net. The latter adds to its greater strength, the finest possibilities of artistic expression. It is also lighter. A wealth of the richest and most original designs.

NECKLETS CHAINS—BROOCHES—SASH PINS—COMBS—BARRETTES
HAT PINS—CROSSES—HEARTS, Etc.

Creating Importers of

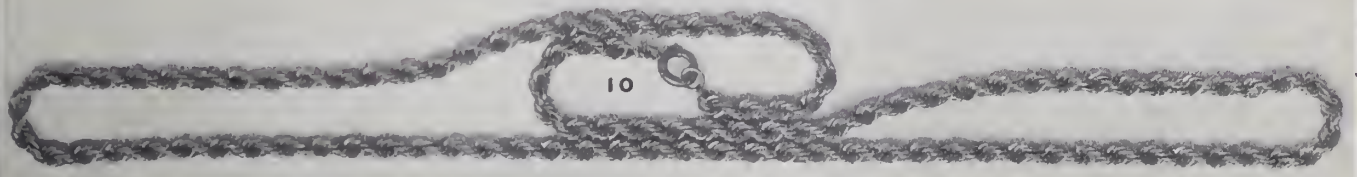
D. Lisner & Co.

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

Ziruth-Unbreakable Chains

GOLD AND PLATINUM



They are cheaper than those that claim to compare in quality and much better than those of equal price. Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade. They are plump 10-K. and 14-K. as stamped and fully guaranteed.** Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.** Chains cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

Z ZIRUTH U UNBREAKABLE CHAINS C

ZIRUTH-UNBREAKABLE HAND MADE CHAINS are the cheapest because they are the best constructed on the market. **Our prompt deliveries of orders are the wonder of the trade. Write us at once and our representative will call or we will submit samples and prices. We cater to the manufacturing and jobbing trade.** Do not confuse us with any firm bearing similar name.

HENRY ZIRUTH, Sole Manufacturer Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 9 11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

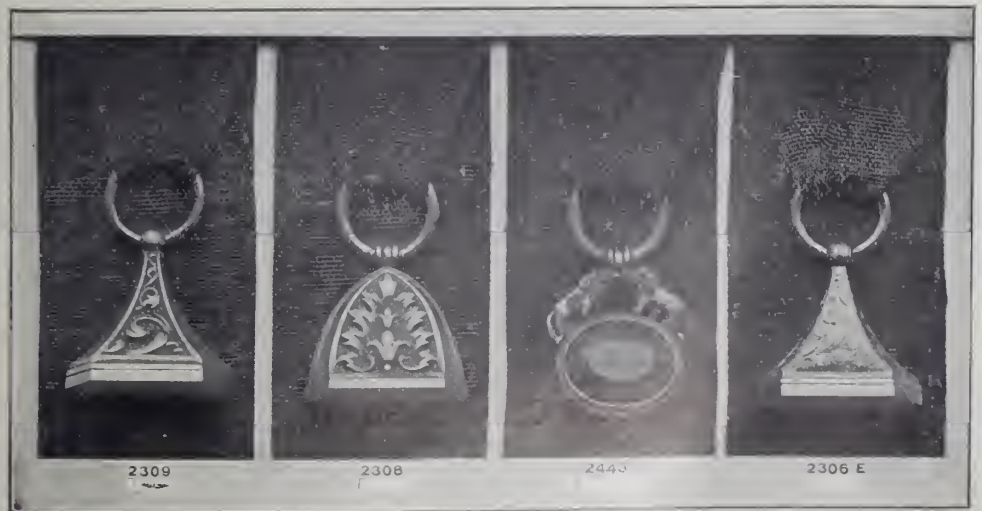
The "Bryant" Rings.

WE have been making **Rings** over **fifty years,** and know how to make them right. No one can produce the same quality of **Rings** any cheaper than we do, and we guarantee every **Ring** we make.

TRADE-MARK

M. B. BRYANT & CO., No. 7 MAIDEN LANE, NEW YORK.

MORE OF OUR BUSINESS BUILDERS



FOBS

More style and *niftier* than any ever shown.

Layman & Straus Co.

FACTORY AND OFFICE:

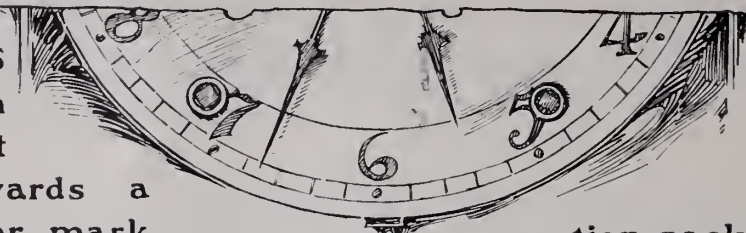
91 Oliver St. NEWARK, N. J.

N. Y. Salesrooms, 13 Maiden Lane

TradeMark

TIME'S pendulum is fast swinging towards a new high-water mark of prosperity. Conditions are vastly improved all over the country. The farms have been remarkably productive, the factories are working to full capacity, merchandising of all kinds is rapidly expanding. The jeweler must and soon will come into his own again. He will need a good stock to supply the coming demand for the Holiday trade. We are "right on the job" with sellers innumerable.

Do not delay purchasing—now is the time.



If our representatives do not call, write for a selection package of some of our specialties.

Henry Freund & Bro.

Diamonds, Watches, Jewelry
Elk, Eagle and Moose Goods

71 Nassau Street, NEW YORK

Our Trade-Mark, "The Rose," stands for quality and excellence.









AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

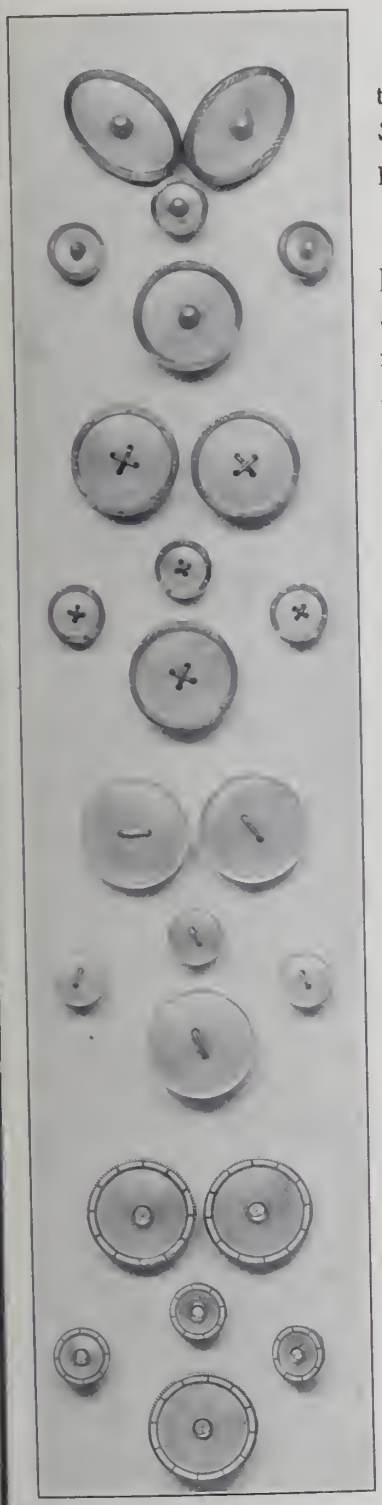
J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

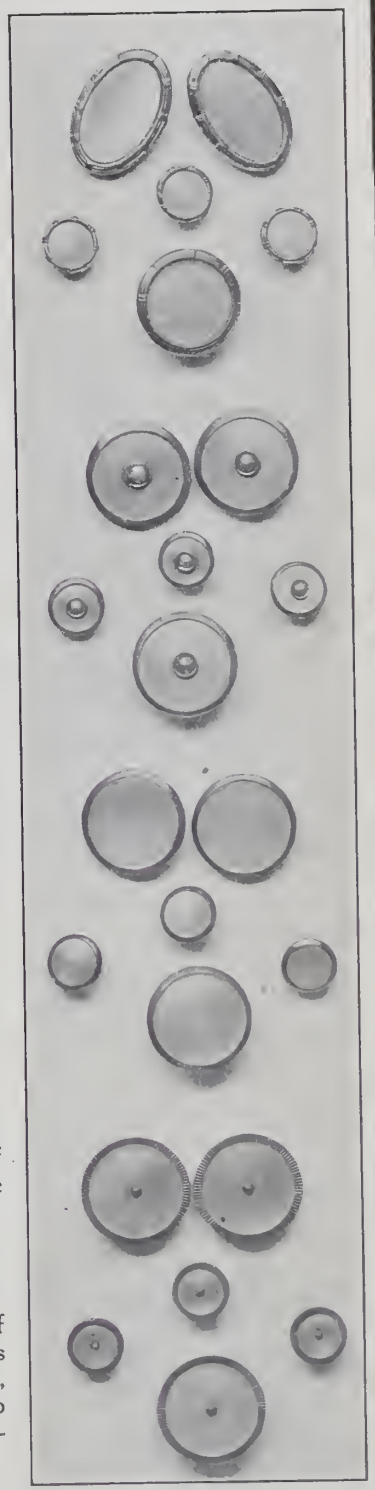
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO Solder, Springs, Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

HISTORIC DIGNITY OF SIGNET RINGS

TRADE D MARK

THERE ARE Signet Rings and Signet Rings. The best are of permanent artistic and historic interest, as befits the sign-manual of kings. Durand Signet Rings revive the ancient arts and preserve the ancient traditions of these storied Rings.

Prices: $3.00 to $400 00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS FOR FALL WEAR

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Alois Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1909

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF

GOLD JEWELRY

Including the Most Complete Assortment of

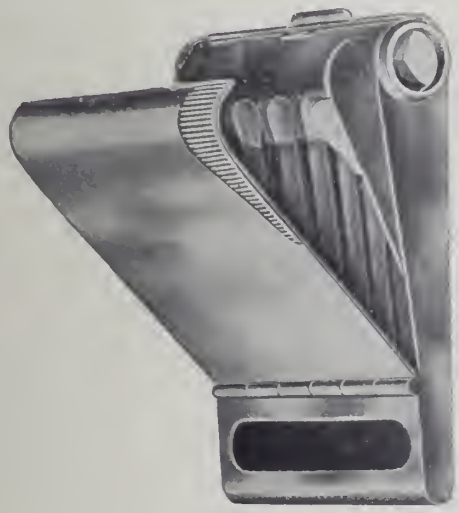
VANITY CASES, and BAGS and PURSES in GOLD and SILVER

PLAIN, ENGRAVED, ETCHED





Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9 11-13 Maiden Lane, NEW YORK **Factory: Newark, New Jersey**

OSMERS, DOUGHERTY CO.

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts.

'Phone 913 Madison NEW YORK

Trade Mark





SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

WILLIAM L. SEXTON & COMPANY



PEARL COLLARS, NECKLACES, SAUTOIRS, BAYADERES, BROOCHES, PENDANTS,
SCARF PINS, BRACELETS, EARRINGS, ETC.

Special Order Work Solicited

Designs and Estimates on Application

OFFICE AND FACTORY: FORTY-NINE JOHN STREET, NEW YORK

GOLD VANITY CASES

are now in the height of fashion. Our line includes everything the trade demands in engraved and lathe work, also many pieces exquisitely jeweled.

We have a great variety of very beautiful and appropriate designs.

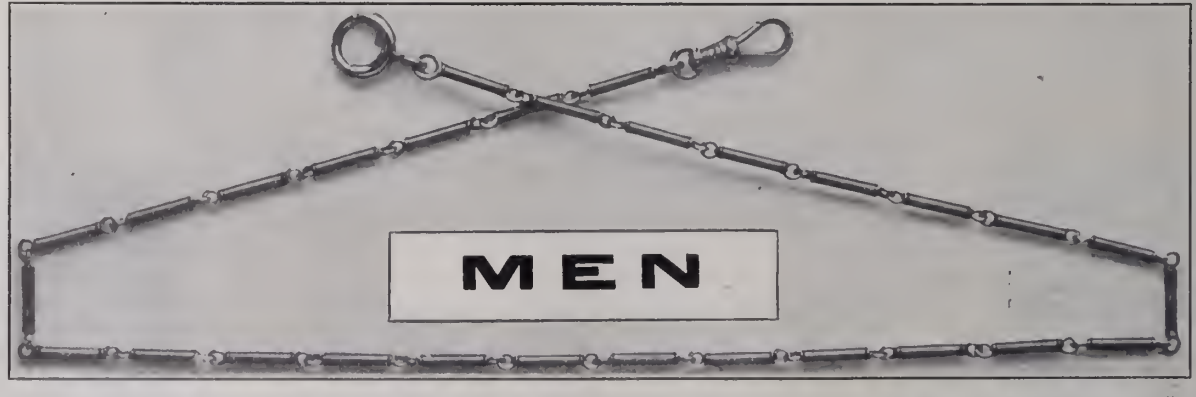
Prices, $14. to $400.

Write for an assortment on memo.

B. M. SHANLEY, Jr., CO.

SALESROOM
527 Fifth Avenue, New York

OFFICE AND FACTORY
11-13 Governor St., Newark, N. J.



¶ Seldom any new piece of jewelry for men. These Vest Chains are made for full and semi-dress. They come in white, green, red, blue, black, lavender and a variety of enamels. The very latest chain fad for well-dressed men.

14 K Trade-Mark

A. J. HEDGES & CO.

MAKERS OF 14 K. JEWELRY

14 John Street :: NEW YORK

14-K. GOLD JEWELRY

TRADE MARK

Handy Pins Link Buttons Tie Clasps Scarf Pins
Safety Pins Shirt Studs Veil Pins Barrettes
Brooches Fobs Hat Pins Belt Pins

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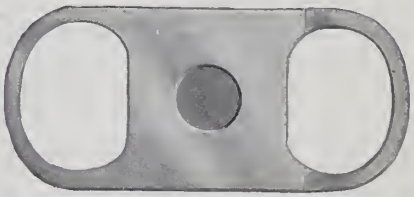
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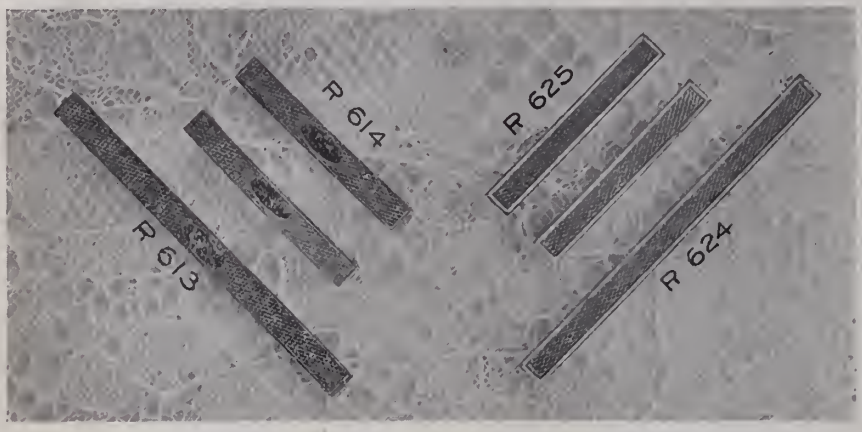


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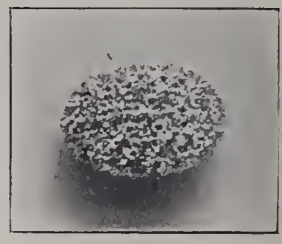
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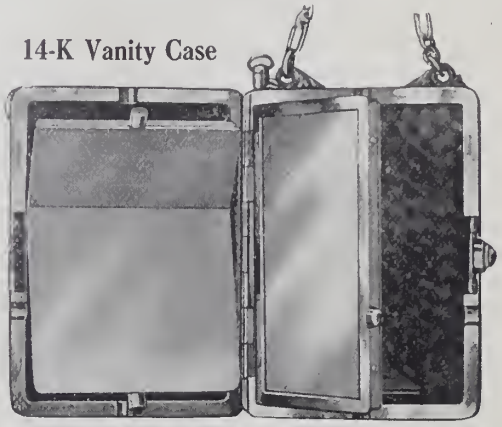


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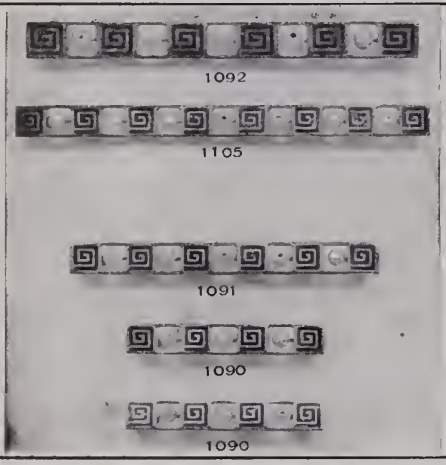
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THE "EDGEWOOD" pin has been pronounced the best pin of its kind on the American Market.

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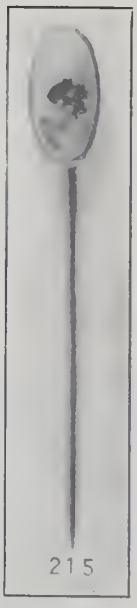
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Figure 12.

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Figure 13.

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Note Convenient Handle
Prices: from $72.00
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EVERY PLAYER of the game will appreciate these Poker Boxes. Not only are they fitted completely, but in the most compact and convenient manner. As ornate as they are practical and serviceable. Most welcome as presents for men in the holiday season, they are yet a staple at all times; appealing to men-customers the year round. Well and strongly made of heavy Hard Rolled Brass and German Silver in all popular finishes.



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SMALL AND MEDIUM WARES IN STERLING SILVER

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(MOUNTED AND UNMOUNTED)

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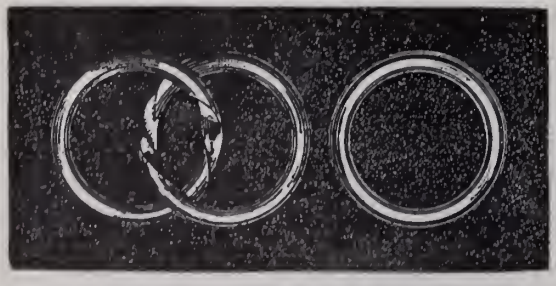
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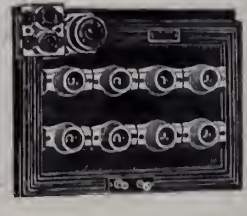
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All Lockets Stamped in Shell

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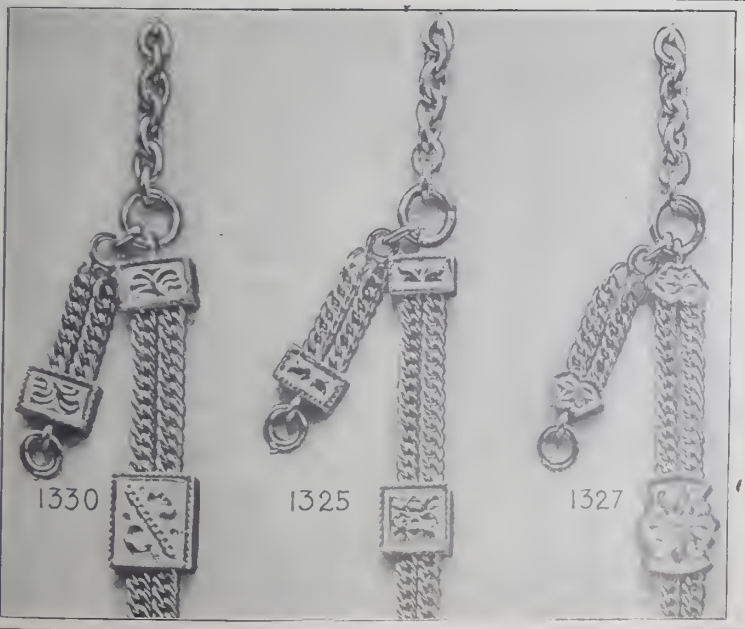


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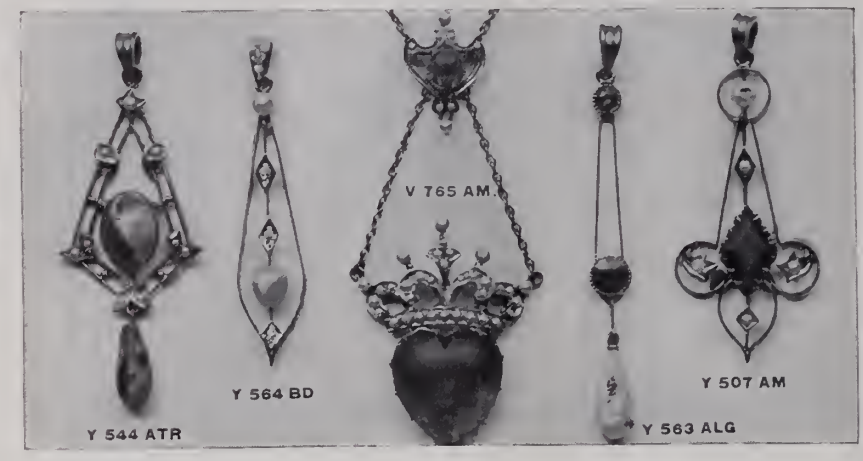
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Exclusive patterns put in samples for the regular Fall business.

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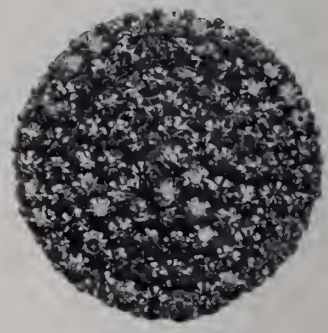
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NEW YORK OFFICE :: :: 15 Maiden Lane

A Few Pointers About

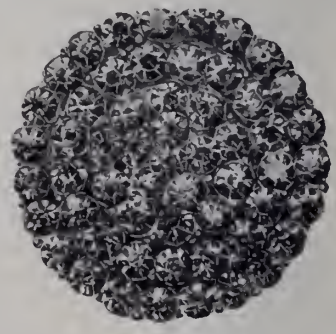
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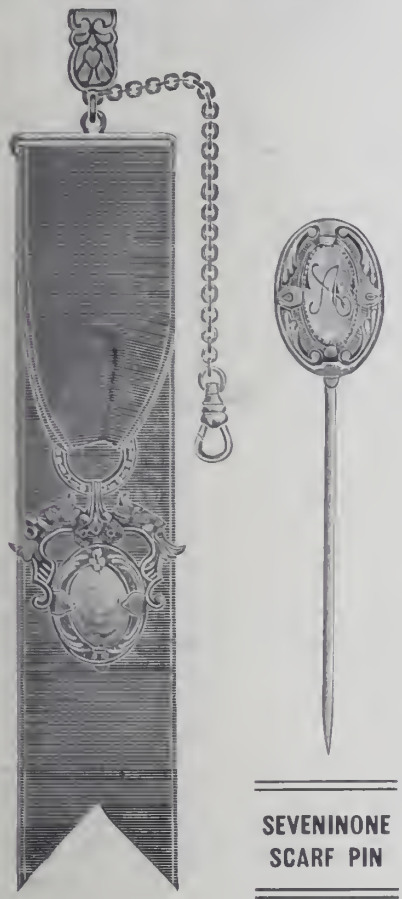
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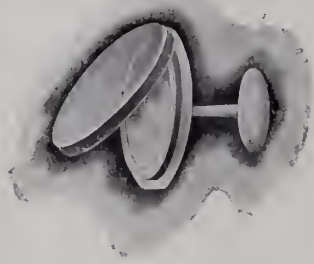
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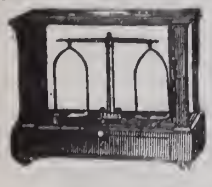


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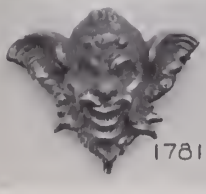
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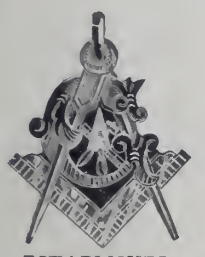
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1649

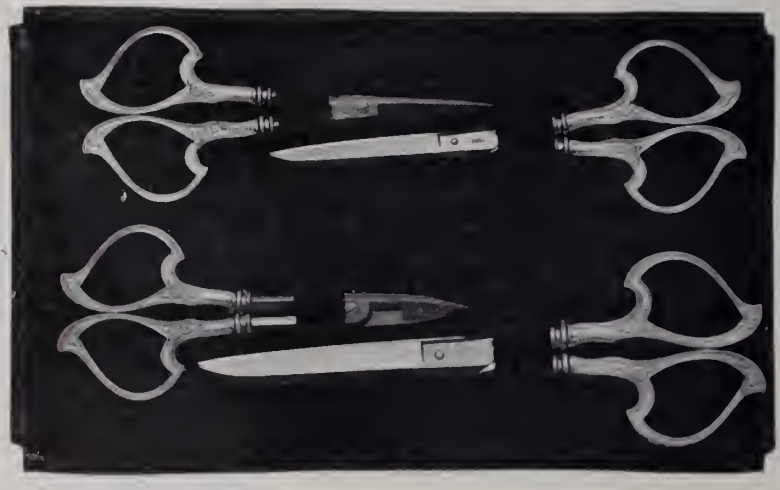


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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, NOVEMBER 3, 1909. No. 14.

Silver Prize Cup Presented by Richard Croker to the Brooklyn Yacht Club.

THE artistic trophy cup shown in the accompanying illustration was presented by Richard Croker to the Brooklyn Yacht Club for competition in the annual Ocean race to Cape May and return, July 3. The cup was won by the schooner yacht *Tammany*, owned by Commodore William C. Towen, of the Brooklyn Yacht Club.



SILVER CUP PRESENTED TO BROOKLYN YACHT CLUB BY RICHARD CROKER.

The cup, which is of sterling silver and gold lined, is 22¾ inches high and holds 28 pints. It has two gracefully-curved handles which rise from the base of the cup and join it again just above the center line. The cup is embellished with raised work designs in nautical effects, showng dolphins, seaweed and yachting tackle.

The front of the cup bears the following inscription: "Brooklyn Yacht Club Annual Ocean Race to Cape May and return, July 3, 1909. Presented by Hon. Richard Croker. Won by schooner yacht *Tammany*."

The cup, which stands on a base 11 inches high, representing a silver-mounted capstan, was made from a special design by the Gorham Co.

John Krank, who sued Jeweler P. W. Towner at Waverly, N. Y., on a number of assigned claims, has been non-suited, the court holding that the plaintiff's evidence was insufficient.

The Fine Gold Casket of Anne of Austria at the Louvre Museum.

READERS of THE JEWELERS' CIRCULAR-WEEKLY will no doubt be interested in the illustration on the front cover of this issue, made from a photograph of a well-known work of art, viz., the gold casket presented to Anne of Austria by Richelieu, or, as others have it, Mazarin. Anne of Austria was the wife of Louis XIII. and mother of Louis XIV.

The beautiful ornaments on the casket are in the form of repoussé and chased arabesques and foliage cut out in openwork over a ground of blue silk. It dates from the 17th century, and is one of the show pieces of the Gallerie d'Apollo at the Louvre Museum in Paris.

The reputation of this specimen as an exquisite masterpiece of the French goldsmith's art is well founded, and any words of praise that we may add cannot enhance it. C. A. B.

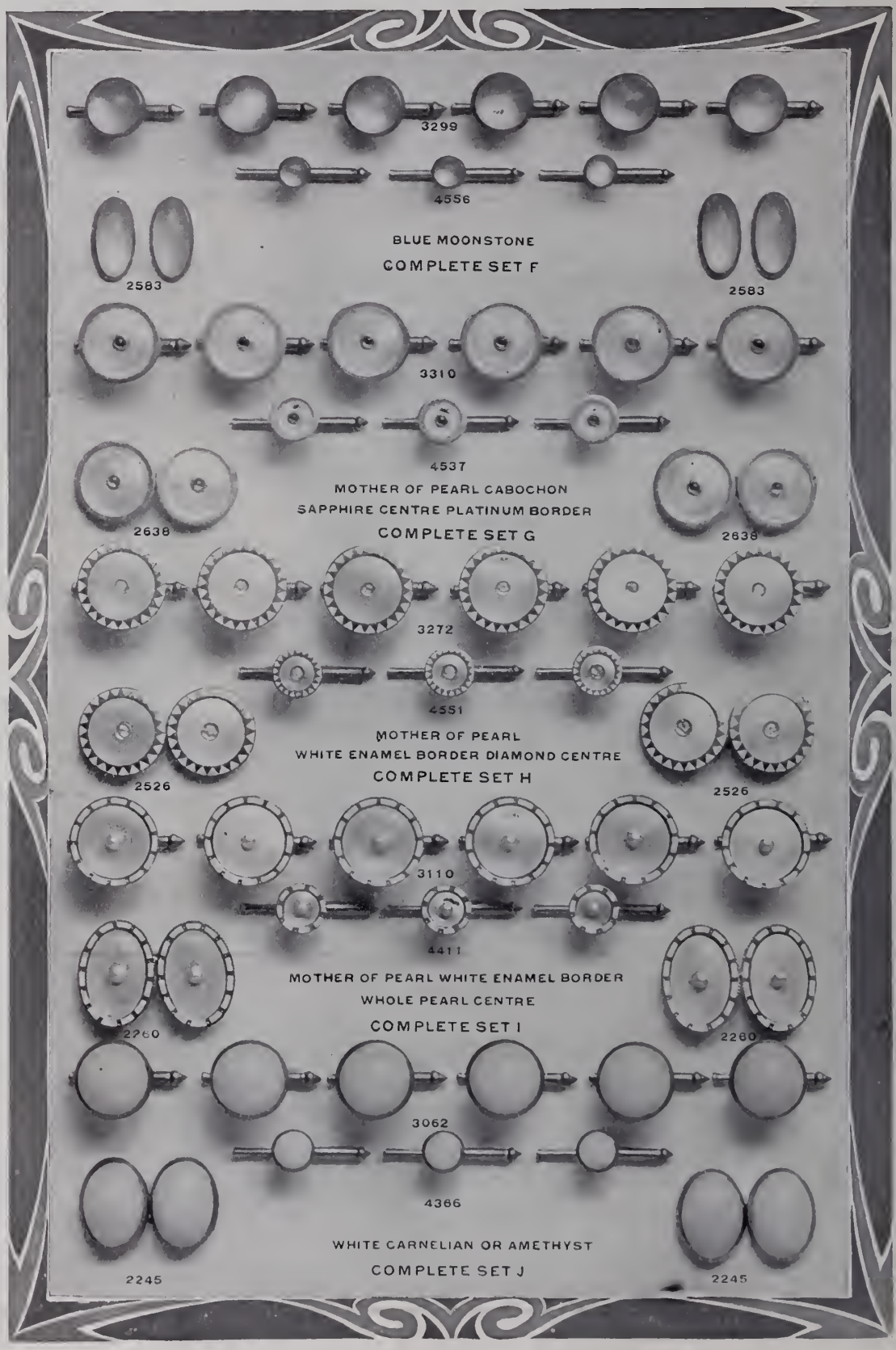
Protection of Pearls from Damage by Fire.

EVEN in an absolutely fireproof safe or coffer, pearls are by no means safe from damage, according to the *Journal der Goldschmiedekunst*. In spite of entire isolation and of the resisting power of a safe, the latter can become so heated during a fire that not only may the metal contained in it melt and documents become charred, but substances such as pearls may be attacked.

Pearls consist, as is known, of carbonate of lime combined with the slimy secretion of a mollusc. This substance, called aragonite, dissolves at a high temperature, and entirely loses its luster on cooling. But it is just this luster which, together with the shape, mainly determines the value of the pearl, whereas with gold and silver the value of the material is permanent, and in the case of charred documents the contents can generally be ascertained.

To protect pearls stored in safes from danger of this kind, even during a fire, it is very advisable to keep them in wooden boxes covered with sheets of asbestos. The slight expense and trouble caused by this will be amply repaid by greater safety, says our German contemporary.

Jewelry, paintings and silverware from the estate of Charles Emory Smith were sold, Friday, Oct. 22, at the Philadelphia Art Galleries, Philadelphia, Pa. There was spirited bidding throughout the sale. The prices generally were regarded as good. A fine old example of Sheffield ware, a service of eight pieces, brought $41. Two Sheffield chop dishes were sold for $8 apiece. Many antique pieces brought exceptional prices.



Picture Number Five.—14-K. Complete Sets.

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French Jewelry and Jewelry Stores as Seen Through the Eyes of a British Critic.

I HAVE been spending my holiday in France, and possibly a few impressions will be interesting to the readers of THE JEWELERS' CIRCULAR-WEEKLY. I have spent 30-odd years in our industry—including a year in Paris—and I am never more interested than when "nosing" around the jewelry establishments of the French provinces, for, strange as it may seem, the average French jeweler's shop window is a very poor thing. It lacks not only artistic fittings but also artistic goods; and this is the land on which the dew of art is continually falling. It is just one of those strange conditions which emphasize how intensely human we all are. We are only artistic when educated "up to it." Only in English fancy stores would one find the imitation jewelry such as disgraces some provincial French towns; only in some English minor towns would we find such lack of taste in the arrangement of goods on show.

And yet there are exceptions. At Montreuil—*sur-mer*—a quiet, sequestered little walled-in town, I have seen in quite a small side street an elegantly fitted carved oak window, all carried out in perfect Louis XIV. style. I observed in picturesque Rouen—also being rapidly modernized—some handsomely fitted jewelry establishments, but few with really artistic jewelry or silverware. In Boulogne may be seen some very fine window fittings, with handsome goods carefully and very judiciously displayed, but one must go to Paris to see *the* goods and realize what splendid effects can be obtained by judicious arrangement of fittings and the carefully thought out display of goods. It is simplicity which is the keynote of directness, and the high-class Parisian shopkeeper, whatever he has to sell, fully understands this.

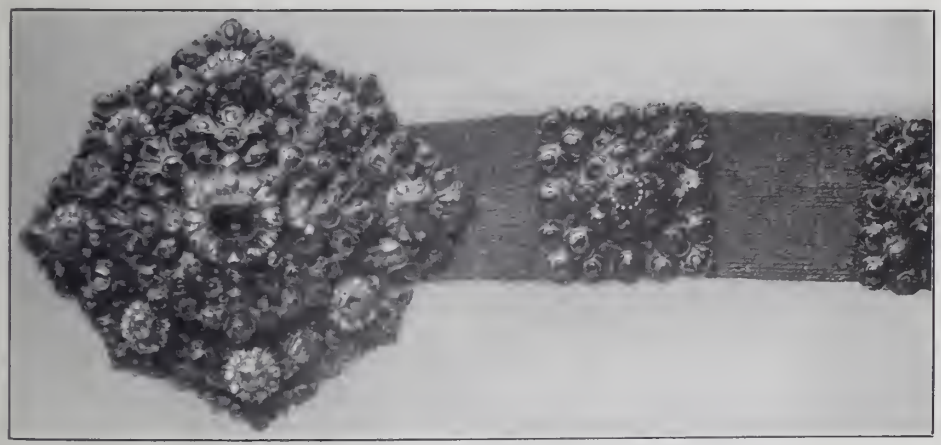
What particularly struck me in Paris was the use of saw piercing in the latest designs to be seen in the Rue de la Paix, brooches and pendants of quite a small caliber being pierced to represent in silhouette La Fontaine's fables surrounded by small and delicately set brilliants. Cleverly pierced internal ornament based upon the tracery of Gothic windows forms a very interesting part in several designs for diamond-mounted pendants, brooches and hair ornaments. I mention this class of work particularly, because one may only see it *inside* the shop. The latest designs do not always figure in the window, being retained inside for a while in case they should please special customers.

I am more than ever convinced that London diamond mounters and goldsmiths have a good deal to learn, while in matters of delicacy of design and dainty treatment in production American jewelers have a very great deal to learn. I cannot understand why so much out-of-date jewelry finds a sale in America and Canada. Gold jewelry which would have found its way into the melting pot a dozen years ago is the kind which Canada demands and apparently America supplies her with, for we cannot, or rather will not, provide it, and I do not blame the English manufacturer. Thank goodness, there is still a little sentiment left in trade and some small desire to be modern in thought.

The manufacturers of the United States, if one may judge from some of the illustrated advertisements in the trade's great weekly paper, do not benefit very much by the frequency with which rich Americans visit and the knowledge which stay-at-home jewelers should obtain from the fine jewelry they buy in Paris. W. S.

A Fine Example of the Goldsmith's Art in India.

THE fact is pretty well known that the English royal family numbers among its many possessions of precious articles a most gorgeous array of exquisite jewelry and goldsmith's work from India. As rulers of India quite a number of the most magnificent pieces naturally found its way into their coffers.



GEM-SET BELT, INDIAN WORK, IN POSSESSION OF BRITISH ROYAL FAMILY.

Conspicuous among them is the superb waist belt shown in our illustration. This handsome belt of plaited gold wire, resplendent in the profusion of dazzling rubies emeralds and diamonds, is the property of the Queen of England. The stones are set in embossed mounts of exquisite workmanship.

The Mifflin County Jewelry Co. is erecting an annex to its store in Lewiston, Pa.

Handsome Trowel Presented to Earl Grey.

A VERY interesting piece of jewelers' work was recently produced at Edmonton, Alberta, Can., and is in the form of a trowel, which was designed and made by Jackson Bros., Edmonton, and presented to Earl Grey, Governor-General of Canada, when he laid the corner-stone of the new Provincial Parliament buildings.



TROWEL PRESENTED TO EARL GREY.

The trowel, which is well shown in the illustration herewith, is 15 inches long, five inches wide, and is made of sterling silver in satin finish. The handle is of tiger-eye, neatly polished and capped and ferruled in gold. The shank is of silver, which has been oxidized a steel blue, while on the foot is the Provincial coat-of-arms of Alberta enameled in correct colors. From either side of this spread out branches of gold maple leaves.

The ornamentation on the blade shows the Parliament buildings handsomely engraved, with the presentation and inscription.

The gold used in the work was obtained from the Saskatchewan River, inside the limits of the city of Edmonton.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(*Continued from issue of Oct. 27.*)

TOURMALINE

MAINE.

The following notes on tourmaline and other gem minerals in Maine have been prepared from an article by W. R. Wade.[1]

The gem-bearing area of Maine is about 70 miles long and 15 miles wide, extending from Auburn to Newry. The principal gems are tourmalines and beryl and are found in pegmatites. The latter are partially banded, consisting of a layer of graphic granite next to the hanging wall, a streak of very coarse pegmatite, the "mineral sheet" carrying the gems, a band of nearly pure potash feldspar, a garnet streak, and another band of graphic granite next to the foot wall. The tourmaline occurs in pockets, and the beryls are generally embedded in the "mineral sheet."

The mine of the Maine Tourmaline Co., at Auburn, is on the gentle slopes on the southeast side of Mount Apatite. The pegmatite outcrop forms a ledge from five to 10 feet high and strikes northwest with a low northeast dip. The country rock is mica schist which, with the pegmatites, is cut by two small trap dikes. The structure of the pegmatite is as follows: Upper graphic granite four to six feet thick, "mineral sheet" two to five feet thick, feldspar zone below about two feet thick, thin garnetiferous streak, lower graphic granite about eight feet thick. Mining is carried only to the garnet streak between the lower graphic granite and the feldspar streak. The mine is opened by three cuts, the largest of which is 30 by 50 feet across and 14 feet deep. The rock is removed by blasting and the mineral sheet by small blasts and pick where gem pockets are thought to be near. Near the pockets transparent clevelandite and graphic tourmaline quartz are encountered. Closer to the pockets lepidolite occurs and is often associated with muscovite crystals, sometimes intergrown with it in the pockets. The upper part of the pockets is generally lined with beautifully crystallized quartz, mica and clevelandite; the lower part contains porous decomposed potash feldspar; occasionally pink and green tourmaline crystals are grown into the upper crystallized surface of the pocket, though generally the gems are in the clay at the bottom. Many of the tourmaline crystals are broken or badly flawed, though a few perfect ones are found. A number of the pockets are barren or "dead pockets," and contain large quantities of lepidolite and apatite. The quartz crystals in the gem pockets are coated with a thin crust of minute crystals; those in the "dead pockets" do not have this coating. This mine yields principally green and pink tourmalines, the latter in smaller quantity. In 1904 a series of pockets were opened which contained fine dark-blue tourmaline of nearly oriental sapphire shade.

The cost of mining a ton of rock at the Maine Tourmaline Co.'s mine during 1904 and 1905, exclusive or superintendence and office expenses, was as follows: Labor, 28.3 cents; fuel, 2.3 cents; explosives, 5.9 cents; repairs, renewals, oil, etc., 0.4 cent; total, 36.9 cents.

The Pulsifer mine is near the Maine Tourmaline Co.'s mine at Mount Apatite. The deposit was opened in 1901 or 1902 by a small open cut. One of the products of this mine consisted of nearly 3,000 transparent purple apatite crystals all found in one pocket. The largest crystals were about two inches long. The tourmaline crystals occur very much as described above, and are of fine pink and green color. The small cut has yielded many beautiful crystals.

The Towne lease was taken up by the Maine Feldspar Co. and operated by a steam drill and derrick. The company worked for feldspar and left the gems to Mr. Towne as a royalty. About $1,500 worth of green tourmaline was obtained during 1907.

In the Hatch mine, near the top of Mount Apatite, feldspar is the principal product. Some tourmaline was obtained from the first opening made in 1882.

The Berry mine, about two miles south of Mount Apatite, is chiefly a feldspar deposit. Pink and green tourmaline of gem quality are occasionally found.

The Merrill mine is in the township of Hebron, about 16 miles northwest of Mount Apatite. The "vein" is 12 to 14 feet wide, and lies in mica schist. Only a small amount of work has been done here, though some very deep-colored red tourmalines were obtained.

COLORADO.

C. A. Beghtol, formerly of Canon City, mined for tourmalines at two places north of the Royal Gorge of the Arkansas during 1906 and 1907. These were the Royal Gorge No. 1 mine, five miles N. 70° W. of Canon City, and the Royal Gorge No. 2 mine, four miles due northwest of Canon City. The No. 1 mine is in the east wall of a canyon entering the Royal Gorge from the north and about 200 yards from the gorge and about 300 feet above the bottom of the canyon. The country rock is muscovite-biotite gneiss, cut by numerous pegmatites ranging from an inch to several feet in thickness. The pegmatites are approximately conformable with the gneiss, which strikes about northeast with a nearly vertical dip. The tourmalines were found in a vein along the northwest side of a four-foot pegmatite. The pegmatite has resisted erosion better than the inclosing gneiss and stands out as a high wall on the steep side of the canyon. The vein was found through a distance of only six feet, and then pinched out. It is reported to have been a lens-shaped pocket nearly a foot thick in the thickest part and to have yielded some very fine pink, green and colorless tourmaline crystals. No further work was done after the gem pocket had pinched out. A quartz streak along the wall of the pegmatite contained much well-crystallized black tourmaline and small mica crystals.

The No. 2 mine is on the dissected plateau north of the Royal Gorge and about two miles from the gorge. It is in a low oval hill about 200 yards east of the Mica Hill mica mine. Each of these hills is composed of pegmatite inclosed in contorted biotite and hornblende gneiss. Two outcrops of pegmatite do not appear to be connected, and have yielded unlike minerals. In the mica mine both beryl, in crystals up to six inches in diameter, and columbite, in masses of several pounds weight, have been found. The pegmatite of the No. 2 mine contains colored tourmaline and lepidolite or lithia mica. The lepidolite has been found in streaks and irregular masses up to several inches in thickness in a number of places in the pegmatite. Much of the tourmaline is associated with the lepidolite, though some is inclosed in feldspar and quartz. At the time of the writer's visit no pockets or cavities with tourmaline crystals were exposed, and the tourmaline observed was "frozen" in the pegmatite. The colors observed in different crystals and in different parts of the same crystal were light and dark lilac pink, light and green, and very dark indigo color (blue). Part of the tourmaline is partly decomposed or altered to a softer mineral, though still retaining the form and colors of the tourmaline. The greater part is opaque to translucent, though some transparent gem material is reported to have been found.

CALIFORNIA.

The production of tourmaline in the United States during 1908 reported to the Survey was greater than during 1907 by 1,160 pounds. This production came from California, Connecticut and Maine, the bulk of it coming from California. In California the principal output was from the mines of the Mesa Grande region, with a smaller output from the Rincon, Ramona and Pala districts. The principal producers reporting from Mesa Grande were the Himalaya Mining Co. and the San Diego Tourmaline Mining Co. The latter company reports a large production of green tourmaline, with one perfect stone weighing 55 carats after cutting. A quantity of pink tourmaline was obtained also.

Edward H. Davis, of Mesa Grande, Cal., states that a large quantity of tourmaline was purchased in San Diego by Chinese and Japanese agents during 1908. Principally the checked gem material suitable for cabochon cutting is purchased for the Orient. It is thought to be used in bead necklaces with jade by the wealthier classes.

BURMA.

The production of tourmaline from the ruby mines district of Burma during 1907 amounted to 20 pounds, valued at £293,[1] a large decrease from that of 1906, which amounted to 193 pounds, valued at £1,001.

BRAZIL.

A. S. Atkinson[2] mentions tourmaline mining as one of the most important industries of Brazil. The deposits occur over a large area extending from Itamarandiba northeastward to Piauhy River, a branch of the Arassuahy, and thence west and northwest as far as Boqueirao and San Antonio das Salinas, State of Minas Geraes. In the districts of Theophilo Ottoni and Arassuahy about 800 persons are engaged in tourmaline mining. The gems occur in granite and pegmatite veins along the river banks, where they are washed out by the natives in some quantity. At Theophilo Ottoni the tourmaline occurs in gravel beds under several feet of forest soils. These deposits are stripped and worked rather systematically. The gems here are of ordinary bottle-green color, though they are obtained in such quantity as to pay well. Perfectly transparent green tourmalines are obtained from the Larangeiras mine at Arassuahy, in the district of Itinga. A deposit of blue and red tourmaline has been found rather recently at San Miguel, not far from the Larangeiras mine. So far most of these tourmalines are badly checked so that only small gems can be cut from them.

TURQUOISE.

The production of turquoise in the United States during 1908 was large and came from New Mexico, Nevada, Arizona, California and Colorado. The demand for turquoise matrix was greater than for the higher grade pure stone, though considerable of the latter was produced along with the matrix material. The production of turquoise matrix and turquoise amounted to nearly 15 tons, for which the value was estimated as $5 per pound for the roughly selected material at the mines. No attempt has been made to separate according to quantity and value the production of selected pure turquoise from that of the matrix. Some of the producers furnished such statements; the majority gave the production as a whole.

NEW MEXICO.

The turquoise production in New Mexico during 1908 came from the Burro Mountains and Little Hachita Mountain regions in Grant County, and from Cerrillos, Santa Fe County. In the Burro Mountains the turquoise output came from a new deposit, opened by W. R. Wade, of the Azure Mining Co., and a small quantity from the Porterfield mine, described in this report for 1907. Mr. Wade[3] describes the deposit opened by him as an irregular dike or neck of porphyry, probably granite porphyry, of rather fine grain. The turquoise occurs in a soft altered zone, in which the feldspars are largely kaolinized. This zone follows a set of parallel slips on the western side of the porphyry mass. The deposit has been exposed through a width of 40 feet and a length of 125 feet by two shafts with tunnels at the 20-foot and 40-foot levels. A tunnel is to be driven in at a lower level in the side of a canyon. Though originally opened for turquoise matrix, considerable pure turquoise has been found, one nugget weighing 1,500 carats. Several pounds of pure vein turquoise was obtained from near this nugget, and in one place the vein was three inches wide.

Mr. Wade states that the deposit was worked by the Aztecs down to the present first level. The workings are so old that they are only seen when encountered in the drifts and crosscuts. The ancients evidently filled in the openings and the filling has become so hardened that it is often easiest to remove it by blasting. Numerous stone implements and fragments of charcoal are found in these old workings.

M. W. Porterfield and George W. Robinson report the development of a turquoise deposit in the Little Hachita Mountains. This deposit is about six miles west of Hachita Station. The turquoise is found in seams in porphyry. The principal yield is stated to be in high-grade matrix, though some pure turquoise is obtained.

NEVADA.

The production of turquoise in Nevada during

[1]Gem-bearing pegmatites of western Maine: Eng. and Min. Jour., June 5, 1909.

[1]Rec. Geol. Survey India, vol. 37, pt. 1, 1908.

[2]Mining for gems in Brazil: Eng. and Min. Jour., June 19, 1909.

[3]Letter dated Jan. 11, 1909.

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1908 came from Esmeralda, Nye and Washoe counties. In Esmeralda County, near Millers, the Himalaya Mining Co. operated the Royal Blue mine, formerly owned by William Petry, of Los Angeles. Mr. Petry also worked at this locality part of the year, and the remainder of the year in Nye County. H. W. Lindemann, of Denver, Colo., reported the purchase of a small quantity of turquoise at Reno, Washoe County; this material may have come from another locality. The Himalaya Co. reports a large production of fine gem turquoise. Other companies operated for turquoise in Nevada during 1908, but failed to report the results of their work. A discovery of turquoise has been reported, however, at Searchlight, Lincoln County.[1] It is stated that a stone weighing 320 carats and worth $2,600 was found.

ARIZONA.

The production of turquoise in Arizona was all from Mohave County, where turquoise is found in the hills to the east and south of Mineral Park. These hills are Ithaca Peak, one mile east of Mineral Park; Aztec Mountain, 1½ miles southeast of Mineral Park and one mile south of Ithaca Peak, and on the end of the ridge one-third of a mile west of south of Mineral Park. Turquoise is also reported to have been found on a mountain four-fifths of a mile east of south of Mineral Park. There are several mining companies and individuals interested in turquoise claims in this district. Some of these operate intermittently; others work their claims regularly. At the time of visit (September, 1908), four companies were mining turquoise. The following is a list of the companies and individuals owning or operating turquoise mines or claims in the Mineral Park region: Aztec Turquoise Co., 13 claims; Arizona Turquoise Co., a portion of William Tell claim; Los Angeles Gem Co., a portion of William Tell claim; Southwest Turquoise Co., four claims; James Uncapher, one claim; Mineral Park Turquoise Mining Co., two claims; John Caswell, one claim; Mrs. John Kay, one full claim and fractions of two claims.

The turquoise deposits of Mineral Park are in certain of the hills and peaks along the west side of the Cerbat Range of mountains, at elevations ranging from 4,500 to 5,000 feet above sea level. According to F. C. Schrader[2] the greater part of these mountains are composed of pre-Cambrian gneiss and schists cut by later granites and porphyries. Prominent among the pre-Cambrian rocks are hornblende gneisses and schists and granite gneiss, which outcrop in the country around the hills in which the turquoise is found. The turquoise occurs in certain of the later intrusive porphyries, whose outcrops form rugged rocky hills and peaks. Two varieties of porphyry are recognized, granite porphyry and quartz porphyry, evidently phases of the same rock with variations in texture. The change from one to the other often occurs in different parts of the same turquoise deposit, and may take place within a few feet. The granite porphyry is typical of that rock, being composed chiefly of phenocrysts of quartz and orthoclase in a medium-grained groundmass of the same minerals. Remnants of altered biotite crystals are observed in thin section. Large quantities of muscovite, probably chiefly secondary sericite, occur in some of the porphyry. Microline, zircon and secondary epidote are also sometimes present. In the quartz porphyry the phenocrysts are the same as in the granite porphyry and the groundmass is finer grained. In one thin section examined the groundmass was very fine grained and exhibited a partial spherulitic texture, as in rhyolite. The partly corroded, glassy quartz phenocrysts are more prominent microscopically in the quartz porphyry than in the granite porphyry. Both types of porphyry have undergone more or less alteration, especially around the turquoise deposits. Besides the sericitization, the feldspars of the rock are also partially kaolinized, and the biotite mica, when present, has been altered or removed. Accompanying the decomposition of the porphyries there was a silicification in which quartz was deposited in joints and seams through the rock and even between the grains. In this way the rock has been hardened so that it resists erosion strongly and forms rugged hills. The outcrop of the decomposed silicified porphyries are often rough, with projecting quartz veinlets and seams or hard silicified portions standing above the softer feldspathic material. The latter has been removed from the surface by erosion in some places, leaving cavities between the quartz veinlets and masses. In places the rocks are much stained by limonite, both along joints and seams of quartz or turquoise. The brown limonite stains evidently come from formerly existing iron sulphides, and in one place remains of the sulphide were still visible along a badly stained turquoise veinlet. The rock is more or less stained blue and green with copper, especially where altered and kaolinized. It appears that some of the turquoise may have formed directly from kaolin by the addition of phosphate and the copper stains, for specimens are found that show a gradation from good turquoise to soft semiturquoise and to copper-stained kaolin, and, furthermore, balls or patches of material, which may have once been feldspar phenocrysts, are found that range from kaolin to semi-turquoise to turquoise. In one of the mines the semi-turquoise, about four in hardness, contained a good deal of phosphate, with alum and copper sulphate through it. It appeared to have formed from kaolin and had assumed a nodular form. Portions contained large amounts of free alum and small amounts of free copper sulphate. The color of this semi-turquoise was a beautiful dark turquoise blue in places and lighter shades in others. Evidently much of the turquoise has been deposited from solution, for it occurs in seams, veinlets and veins, and in patches or streaks in quartz seams and veinlets occupying original joints or fissures in the rock. Occasionally there is a tendency for nuggets or nodules to develop, especially in the larger veinlets or veins, or in masses of kaolinized feldspar. The turquoise in the veinlets and seams does not often assume a nodular form, as is common in the deposits in the Burro Mountains of New Mexico.

The principal work of the Aztec Co. has been on the Monte Cristo claim, on the southeast end of Ithaca Peak, near the top; the Queen claim, on the south side of the west end of Ithaca Peak; the Peacock claim, on the north side of Aztec Mountain, and the Aztec and Turquoise King claims, on the south side of Aztec Mountain.

The Monte Cristo claim extends N. 85° W. over the top of the southeast end of Ithaca Peak. Below and to the southwest of the top of the mountain two openings have been made on the precipitous slopes. At the west end of these a 15-foot tunnel has been driven in from a small open cut. The rock is decomposed, silicified quartz porphyry, containing many quartz seams. Some good, pure turquoise has been obtained in this opening, chiefly in the quartz seams. Nodules and nuggets of semi-turquoise saturated with alum and a little copper sulphate were associated with the turquoise in the rocks. This material desiccates and cracks open where exposed to the dry air. The other cut on the southwest side of the ridge is large and has yielded much good turquoise. E. J. McNulty, superintendent of the mine, states that about two tons of selected rough turquoise has been shipped from this cut in the last six years. This work encountered large seams of good turquoise, one ranging from six to eight inches in thickness. A tunnel is being driven through the top of the ridge N. 15° E. from the open cut. This tunnel was 140 feet long at the time of the visit and was to be carried 25 feet farther through to rich turquoise ground on the northeast side of the ridge. It was necessary to open this tunnel in order to remove the waste from the opening on the northeast side of the ridge directly above the Arizona Turquoise Co.'s mine, since the waste rock could not be cast on the Arizona Turquoise Co.'s property. By removing through the tunnel the waste can be dumped on the Aztec Co.'s own land. Several seams of turquoise were found in the tunnel, one lying nearly flat and associated with quartz. The small openings above the Arizona Turquoise Co.'s property expose a number of seams of good turquoise with quartz.

The Queen claim extends west of north over a small knob on the western end of Ithaca Peak. The work consists of several small open cuts and two short tunnels at the base of the cliffs on the south side of the knob and at the top of the talus slope. The rock is decomposed, silicified granite porphyry, with quartz veinlets cutting it at all angles. The turquoise occurs in seams alone and with quartz, kaolin, limonite, and shows a tendency toward a nodular form. Much of the turquoise is too soft and of too pale color for good gem purposes, though it could be used for low-grade matrix stones. Some of it has a greenish color. Irregular lumps of soft pale turquoise, measuring two to three inches across and five to six inches long, were seen on the dump.

In the Peacock claim a streak of turquoise was opened by pits and an open cut six to 20 feet deep, all within a length of about 150 feet. The inclosing rock is decomposed, silicified granite porphyry. The turquoise occurs in a main vein six to eight inches thick, striking N. 30° W., with a dip of 80° E., and in cross joints or seams, a prominent set of which had a strike of N. 60° E. and a dip of 55° SE. The better turquoise is found in the thin seams, and much of that in the large seam is pale colored to nearly white.

(To be continued.)

[1] Jewelers' Circular-Weekly, March 3, 1909.

[2] Mineral Deposits of Mohave County, Ariz.: Bull. U. S. Geol. Survey No. 340, 1908, pp. 55-59.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Oct. 27.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Bremen: 4 cases watches, $4,010.

Buenos Aires: 4 cases plated ware, $515; 1 case watches, $400; 59 cases clocks, $1,080; 3 cases optical goods, $500; 3 cases optical goods, $1,383.

Calcutta: 41 cases clocks, $780.

Cape Town: 5 cases plated ware, $322; 3 cases optical goods, $271; 26 cases clocks, $1,116; 1 case watches, $175.

Colon: 24 cases clocks, $900; 2 cases watches, $340.

Curacao: 1 case watches, $288.

Droutheim: 5 cases clocks, $119.

Hamburg: 1 case plated ware, $341; 5 cases optical goods, $431.

Havre: 1 case jewelry, $150; 5 cases optical goods, $551.

Havana: 52 cases clocks, $335.

Kingston: 2 cases jewelry, $189.

La Paz: 4 cases clocks, $705.

Limon: 2 cases jewelry, $745.

Liverpool: 1 case silverware, $1,015; 1 case jewelry, $500; 1 case silverware, $659.

London: 1 case plated ware, $219; 8 cases optical goods, $1,413; 10 cases optical goods, $5,115; 7 cases scopes and views, $348; 14 cases watches, $1,529; 3 cases jewelry, $750; 10 cases clocks, $272.

Manila: 1 case optical goods, $300.

Melbourne: 67 cases clocks, $607; 57 cases plated ware, $3,134; 2 cases watches, $300.

Montevideo: 2 cases plated ware, $160.

Para: 39 cases clocks, $1,285; 6 cases plated ware, $472; 4 cases jewelry, $755; 2 cases optical goods, $295.

Rio de Janeiro: 4 cases plated ware, $615.

Sydney: 85 cases clocks, $2,098; 45 cases plated ware, $2,391; 4 cases optical goods, $798; 15 cases clocks, $1,796.

Vienna: 1 case silverware, $700.

Palparaiso: 2 cases stereoscopic goods, $216; 2 cases plated ware, $110.

Vera Cruz: 15 cases clocks, $179.

Wellington: 6 cases plated ware, $131; 84 cases clocks, $1,080; 6 cases optical goods, $1,173.

The little cripple girl known as Pauline Moyd, who had stood for the past seven years outside of Blair & Crawford's jewelry store in Philadelphia, Pa., is dead. Pauline from birth had had not only an incurable but a most painful disease, and it had been with the bravest effort that she was able to dispose of her wares cheerily to those who sought her regularly. Mr. Blair, from the day he first discovered her, was struck by the pathos in her poor face and has helped her in many ways to brighten her life. At one time Frank Kind, a jeweler, 1020 Chestnut St., offered to have built for Pauline a special chair, but this was pathetically declined, because, with her disease, she must either stand or lie down. It was two months ago that she told Mr. Blair with tears streaming down her cheeks that she could not live very much longer. Mr. Blair immediately arranged with Dr. Seitz, of the Philadelphia Hospital, to have her cared for. Shortly after being admitted she died. Pauline was well known to all the members of the Jewelers' Club, her stand being directly in front of the club's headquarters.



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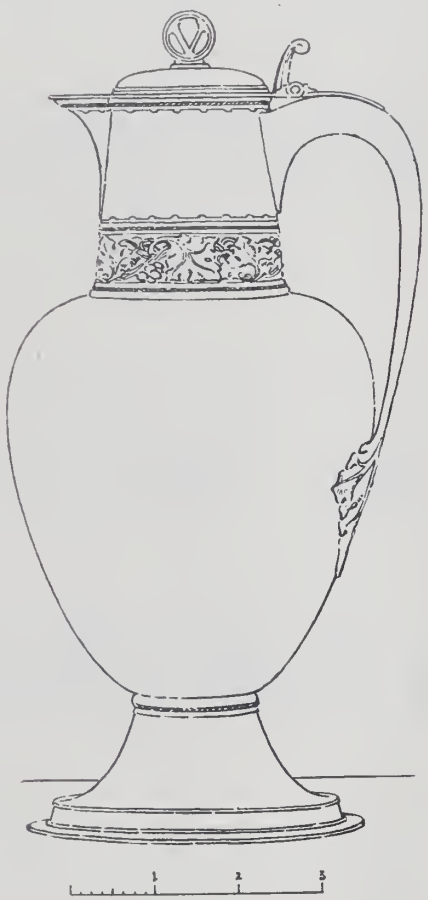
(Continued from issue of Oct. 6.)

THE FLAGON.

THE flagon of to-day represents one of the oldest types of vessel still in general use. It was apparently a common object in the earliest periods of civilization, and with a little trouble one can trace its unbroken history, for the last 2,500 years, by various examples of almost every century during this period now stored in British national collections. Through this long period it will be noticed that the fundamental form has altered very little, excepting for those modifications which have always existed, owing to the use of various materials for the same type of vessel. Most of the flagons of the early Greek period—i.e., fourth and fifth centuries B. C.—were made in clay, although metal flagons even of this very early period are not unknown. The painted decoration on these early clay flagons may be classed as one of the finest phases of Greek art. It is chiefly owing to the large number of these early vessels still in existence that it has been possible to accurately fix the various periods of Greek art.

The general shape of these flagons underwent distinct modifications, according to the use they were intended for, and each particular shape had a specific name. Thus, the *Prochous* is a sacrificial vessel from which the wine was poured out into the patera, while the *Oinochoe* is a similar vessel, but only used for secular purposes, and the *Olpe* was used for oil. The two former generally have an upright egg-shaped body, while the *olpe* has a much wider and lower body, with a very short and narrow neck, and is generally a much smaller type of vessel. The *Lekythos* is a similar type of vessel, which was used for holding various oils for the toilet. Most of these Greek shapes are still in use at the present day.

Two of the oldest metal flagons still in existence, and corresponding to about the same period as that just referred to, are those found, one in the graves at Waldalges Heim, near Coblentz, and the other in a grave at Somme-Bionne (Marne). Both of these bronze flagons show the influence of Greek art on the barbarian artists of Northern Europe, the characteristic Greek palmette being introduced as decoration, but in a very degraded form. These two are probably the earliest metal flagons still existing, but later examples—namely, of the Roman period—are much more numerous. It should be mentioned that, during the Roman period, glass was very largely used. Stoneware was also considerably used, and towards the mediæval period—*i. e.*, the 11th and 12th centuries—the small flagons or cruets (amulæ) used by the Church for holding the water and wine for the chalice were often made in crystal or agate, generally with silver or metal mounts. The South Kensington Museum contains three very fine examples of mediæval flagons of this type. One of them is a beautiful example of early French Gothic work; indeed, it is probably the finest example of Gothic work of this particular type of vessel we now have. The body and handle of this flagon are made of rock crystal, while the neck, spout, and lid are connected to the foot by means of hinged straps very



WROUGHT SILVER WINE FLAGON.
Sketches showing detail of construction and decoration to follow in a future contribution.

cleverly fitted and passed over the body and handle on to the octagonal foot. The various metal parts are made of silver gilt, and combine in a beautiful piece of color with the crystal body.

The other two examples are a small pair of cruets having a stone body with silver mounts. The cruets of this period used for ecclesiastical purposes generally have the initials "A" and "V," standing, respectively, for *Aqua* and *Vinum*, engraved upon them.

After the Reformation flagons were made considerably larger for ecclesiastical purposes than they had been before, and early in the 17th century the tankard flagon was introduced in the Reformed Churches. This much resembled the ordinary tankard of the period, consisting, as it did, of a more or less cylindrical or inverted cone shape, with a handle, spout and lid, thus doing away with the earlier flagon shape, whose chief characteristics were a fairly high foot, bulging body, and narrow neck. This later tankard type lacks much of the grace and dignity of the earlier flagon, and it is pleasing to note that the flagons of to-day are being based more or less on the earlier shape, when the beauty of a separate foot and neck was fully appreciated, although these flagons somewhat lack the holding capacity of the tankard shape.

The flagon here illustrated is based on mediæval models, but the body, which is an inverted egg-shape, can be easily traced through to the earliest form of flagons—namely, the *Oinochoe*, the Greek wine flagon. This body can either be made separately or in one piece with the neck, but this latter requires great care, and is, of course, a longer process than if the two parts are made separately. It should also be noted that one of the features of this flagon is that the handle forms one continuous line where it joins the body, and therefore great care will have to be taken that the handle is absolutely correct in shape before it is soldered on. The band of ornament at the base of the neck is intended to be embossed and chased in low relief, and can be worked either on the actual neck or on a separate collar, which, after it is finished, can be slipped over and soldered in its proper place. Instead of the usual knob on the top of the lid, a V (for *Vinum*), enclosed in a circle, has been placed. Something else can easily be substituted for this, so long as a terminal of some sort is provided, as the low flattish lids almost demands this in order to look well. As the handle, so the lid-piece forms a continuous line with the neck of the flagon.

The height of the flagon is about 10 inches. The body (not including the neck), which is about 4¾ inches high and 4 7-16 inches across its widest part, should be made of about 13 or 14 gauge metal. Using this gauge, the circle of metal required for the body will measure about 9¾ inches across, while if it is decided to make the body and neck in one piece, the circle of metal will have to measure about 11 inches across. These measurements are, of course, only approximate, and they vary considerably with individual craftsmen, as some stretch the metal very little, while others stretch it considerably. In the early stages, the work of raising is practically the same as that described when dealing with the raising of a communion cup some time ago, excepting that the outline of the cup was slightly concave, while the outline of the body of this flagon is slightly convex to a point about 3¾ inches up from the bottom, when it begins to come in sharply towards the neck. W. S.

(To be continued.)

The store of A. W. Ford, Freeport, Ill., was recently robbed of chains, rings and fountain pens. The thieves entered through a rear window, which they pried open by means of a jimmy. Mr. Ford, who lives in the back of the store, heard no noise in the night, and the robbery was not discovered until 6 o'clock in the morning.

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New York Jewelers Entertained by the Merchants' Association of New York.

About 80 members of the wholesale and manufacturing jewelry trade of New York, together with a few members of the retail trade, met at the rooms of the Merchants' Association, 76 Lafayette St., Wednesday, about 1 P. M., in response to an invitation sent by the officers of the association and its members who are connected with the jewelry trade. The invitations were to the effect that the Merchants' Association would serve a luncheon to the jewelry trade members and their friends, but before this luncheon was served the assembled jewelers were called into a general meeting room and heard a number of interesting addresses upon the Merchants' Association and its work in the past few years.

The meeting was called to order by the second vice-president, William A. Marble, who, after a few brief words of welcome, introduced the president, Henry R. Towne. Mr. Towne, after reinforcing the word of welcome that had already been given, explained the essential objects of the Merchants' Association, whose motto is "To Foster the Trade and Welfare of New York." He explained its methods of doing work, showing how much more prompt and effective they were than those of other associations, and asked the co-operation of the associations in the jewelry trade as well as the individual members in furthering the interests of the metropolis. This, he said, was an era of co-operation, when the individual can accomplish little, but much can be done by united action.

Mr. Towne was followed by Mr. Marble, who said he would explain to the jewelers why they had been asked to come, which was, in brief, to have them learn of what the Merchants' Association was doing, and what it had done, and induce them to become members. The association, he said, was ready and willing at all times to further the interests of all trades and its machinery, and facilities were at the call of the jewelry trade members for any object that would help New York and the trade.

Mr. Marble then called upon the secretary of the association, S. C. Mead, to explain exactly what had been accomplished in various lines. Mr. Mead began by explaining the fight they were making before the Interstate Commerce Commission on the Spokane rate case, to prevent Chicago and other inland cities having an unfair advantage over the seaboard towns. After going into this in more detail he took up the influence of the association in regard to matters in New York, saying that the association had not only great influence with the city departments, but that every suggestion given by it had received the utmost consideration. He cited numerous instances where trades had suffered from abuses they could not get remedied by the city, and showed that immediately after the Merchants' Association had taken these up the troubles were remedied without delay.

S. N. De Beared, the statistician of the association, then told the jewelers what had been done by the association to obtain lower rates from the express companies, explaining that in this fight there was a hearing before the Public Service Commission to be held Nov. 8 and inviting the jewelers to be present and present any complaints they had. He told of the saving that had been accomplished to the merchants in all lines by the reductions in telephone rates obtained by the association, and also explained that the reduction in fire insurance rates that had gone into effect had been due solely to the establishment of the high-pressure service, the fight for which had been started by the association. Another reduction in fire rates was imminent, which was also due to the work of this body.

Marcus W. Marks, a director of the association, evoked considerable enthusiasm in his address on "The Necessity for Co-operation." As an example of the spirit of the times, showing how merchants worked together, he said that there were over 21,000 commercial associations in the country today which were accomplishing reforms that their members individually could never accomplish. However, the Merchants' Association was different from any of these, as it was what he termed "a live proposition," and not an association where the members met once a year to say "yea" and "nay" and to pass on all subjects unanimously; it was an association that kept in touch with its members on all subjects and took action only after full and careful deliberation. In New York, said Mr. Marks, civic pride was at a low ebb, while in almost every other city and town their interests were conserved at all times by the local merchants and manufacturers. New York has the facilities, while the other cities have the pride and ambition, and he then explained how necessary it was for New York merchants to co-operate in putting the advantages of their city before the whole world. The day is past, he said, when a merchant can feel that his interests lie entirely in his own business; he must realize that they are dependent on and interdependent with the interest of his trade and his community.

After Walter C. Kerr, another director, had been called upon to say a few words on how they do things in New York, H. H. Butts, of Hayden W. Wheeler, was asked to speak for the jewelry trade. Mr. Butts dwelt particularly on the advantages obtained by special rates for the buyers coming to New York, and explained what this had meant to the jewelry trade and to the members individually. He told what Chicago and Boston merchants were doing to benefit the business interests in their city, and said that it was time New Yorkers followed their example. Speaking for the jewelers, Mr. Butts said that he did not think that they lacked interest in the work of the Merchants' Association as much as they lacked information about what the organization had done. If the trade knew more about the work accomplished and the benefits to be derived from membership he believed there would be more members.

George O. Street, president of the Jewelers Board of Trade, was called upon by Mr. Marble, and in a few well-chosen words explained what he had learned of the work of the association, and wished it success in the work that it is now carrying on.

M. J. Averbeck, another jeweler who was called upon for an address, said that the efforts of the association that he appreciated most were the circulars that it sent out, calling attention to New York and its pleasure resorts in a way that attracted the country buyer to the city.

An excellent buffet lunch was served, consisting of bouillon, oysters, croquettes, sandwiches, ice cream, cake, coffee, punch and other delicacies, after which the jewelers departed.

H. H. Butts was warmly congratulated after the meeting for the success of the affair, inasmuch as it was to his efforts that the large attendance and interest of the trade in the affair was in great part due.

Among those present were: R. W. Adams, of T. W. Adams & Co.; Henry Block, of A. Roseman; Wm. H. Ingersoll, of R. H. Ingersoll & Bro.; Mr. Ilgen, of Ilgen & Wakefield Co.; J. T. Montgomery, of M. A. Mead & Co.; Geo. D. Lunt, of the Towle Mfg. Co.; Geo. S. Dougherty, of Pinkerton's; Mr. Watkin, of Hodenpyl & Walker; Geo. W. Street, of G. O. Street & Sons; Saml. Heller, of L. Heller & Son; C. G. and J. W. Alford, of C. G. Alford & Co.; F. D. Waterman, of the L. E. Waterman Co.; Chas. L. Power, of Power & Allan; A. L. Stearns, of the Roy Watch Co.; W. J. Ward; Andrew J. Hedges, of A. J. Hedges & Co.; F. T. Sloan, of Sloan & Co.; T. Edgar Willson, of The Jewelers' Circular-Weekly; Julius Oppenheimer, of Oppenheimer Bros. & Veit; J. J. Rosenzweig, of Rosenzweig Bros.; S. Jacobson, of Jacobson Bros.; H. A. Bliss; H. E. Kahn; C. F. Wood, of Chas. F. Wood & Co.; Chas. L. Depollier, of the Dubois Watch Case Co.; Rudolph Reinhart; A. F. Huyler, of V. W. White & Co.; G. H. Tomes, of Cross & Beguelin; S. Krauer, of Herman & Krauer; H. N. Eliassof, of Eliassof Bros. & Co.; Irving G. Day, of Day, Clark & Co.; W. S. Ginnel, of Henry Ginnel & Co.; H. R. Benedict, of Benedict & Warner; M. D. Rothschild, of the American Gem & Pearl Co.; M. J. Auerbeck; Alfred Krower, of Albert Lorsch & Co.; C. F. Brinck, of the Crescent Watch Case Co.; Mr. Kohn, of Theo. A. Kohn & Son; Mr. Goodfriend, of Goodfriend Bros.; De Loid Safford, of the Jewelers Board of Trade; H. H. Butts, of Hayden W. Wheeler & Co.; Jonas Koch; Henry Albott; David Kaiser, of David Kaiser & Co.; Leo Wormser, of the Julius King Optical Co., and Mr. Lappman, of the Seth Thomas Clock Co., and representatives of the following firms: Cohn & Rosenberger, Chas. Keller & Co., Benedict Bros., Fishel, Nessler & Co., the Elgin National Watch Co., and many others.

The jewelry remaining in the bankrupt stock of Fred. C. Smith, Watertown, N. Y., was sold by Referee Chas. A. Phelps, recently, and was bought in by Mr. Smith, John H. O'Brien and C. B. A. Alverson for $192.

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Important Point in Business Law Involved in Suit on Appeal in Pennsylvania Courts.

A point of much interest to the trade is involved in the case of Gunzburger *vs.* Rosenthal, appellant, which is now before the Pennsylvania courts on appeal, having been decided in favor of Gunzburger in the lower courts. The questions involved are: (1) Has a traveling salesman who carries a line of goods belonging to the house he represents, and who delivers the goods to a customer pursuant to an agreement of sale, such an interest in the goods as entitles him to maintain an action in his own name for their recovery, and (2) does a statement containing an itemized list of goods with prices thereof and the terms of sale entered thereon, delivered to a purchaser by an agent having authority, at the same time as the delivery of the specified goods mentioned thereon, constitute a written agreement for the purchase of said goods?

It appears that about the middle of July, 1907, Miles Rosenthal was engaged in the jewelry business on Smithfield St., Pittsburg, Pa., and in Youngstown, O., under the name of "Miles the Jeweler." Prior to that time he had had some business relations with Fred Kaufman & Co., New York, and had written them that he desired to buy some more goods. In answer to his letter, Max Gunzburger, the plaintiff in this case, a traveling salesman for Fred Kaufman & Co., visited Rosenthal on Smithfield St. on or about July 17, 1907, and exhibited a line of jewelry in an effort to sell him some goods.

Mr. Rosenthal selected goods out of the line carried by Gunzburger to the value of $2,179.14, which he desired to buy, and after some negotiations between the parties the goods were delivered to Rosenthal by Gunzburger, under an agreement that the same were to be paid for on Jan. 2, 1908. Gunzburger made up a statement upon the regular billhead used for that purpose by Fred Kaufman & Co. or their agents, containing an itemized list of the goods selected by Rosenthal and delivered with the prices and the terms of sale, and delivered the bill to Rosenthal and sent a copy of this bill to his employers in New York.

Subsequently Fred Kaufman & Co. wrote to Rosenthal, stating that they would not agree to the sale of the goods to be paid for on Jan. 2, 1908, and requested him to either pay for the goods immediately or return them. Rosenthal refused to comply with either demand, and some time in August Mr. Gunzburger and other representatives of the firm of Fred Kaufman & Co. called upon Rosenthal and endeavored to get him to either pay for the goods or return them, offering to Rosenthal a large discount as an inducement to pay for them at once.

Rosenthal declined to do anything other than abide by the terms of his purchase, and later in August Fred Kaufman & Co. sued out a writ of replevin in the Circuit Court of the United States to recover the goods. The goods were not recovered upon the writ, and subsequently, Aug. 19, 1907, Max Gunzburger, the plaintiff, brought an action in trover to recover damages for the conversion of the goods. In this action a capias was issued and Rosenthal was arrested and gave bail to appear.

On Dec. 27, 1907, an involuntary bankruptcy petition was filed in the United States District Court in Ohio to have Rosenthal adjudged a bankrupt, and, Dec. 17, 1908, Rosenthal was duly declared and adjudged a bankrupt. Of these proceedings in bankruptcy Fred Kaufman & Co. had notice.

The case was tried May 18, 1908, and a verdict for Gunzburger was rendered by the jury in the sum of $2,179.14. May 23, 1908, the defendant filed a motion for a new trial and judgment *non obstanteredictor*. These motions were argued on Oct. 5, 1908, and both overruled. On Oct. 23, 1908, the defendant took this appeal, which is now before the courts.

Recent Decisions by General Appraisers as to Duty on Precious and Imitation Gems.

Among the recent protests which came before the Board of United States General Appraisers, at New York, of interest to the trade, on which actions have been taken, are the following:

Protest of H. Wolff & Co. against the assessment of duty by the Collector of Customs, at New York, has been overruled. The merchandise consisted of necklaces and chains composed in chief value of glass beads, valued at more than 11 marks per gross; hatpins with decorated metal scroll-work heads, glass beads, temporarily strung; combs with gold-plated tops and pendants and necklace clasps set with imitation precious stones. The Board affirms the Collector's decision in assessing duty at 60 per cent. ad valorem, under par. 408 and 434, Tariff Act of 1897, on the goods included in all the findings except the third one and at 45 per cent., under par. 112, on those included in the finding number 3. The protests were overruled on all grounds.

Protest of H. H. Tamman Curio Co., Denver, Colo., on pieces of agate, garnet, rock crystal and other semi-precious stones marked "A" on the invoices, but not set and intended for use as settings for jewelry, on which a duty of 50 per cent., under par. 115, was imposed, has been affirmed. The claim of the importers was that the goods should be dutiable at 10 per cent. ad valorem, under par. 435.

In regard to the protest of Abraham & Straus, Brooklyn, on merchandise consisting of hatpins with tops of metal scroll-work, set with imitation precious stones, the Board finds that the pins are commonly known as jewelry, and affirms the Collector's decision in assessing a duty at 60 per cent. Numerous claims are made in the protest, all of which are overruled. On another claim made by the same concern on hatpins, chains and necklaces made of metal and plated with gold or silver the Board finds that all of the said articles are commonly known as jewelry and affirms the Collector's decision in imposing duties of 60 per cent. The protests in these cases are overruled on all grounds.

The claim of R. F. Lang, New York, for a readjustment of duty on pieces of onyx, etc., cut for jewelry purposes exclusively, is sustained and the same declared dutiable at 10 per cent. the Collector's decision affirming a duty of 50 per cent., under par. 115, being reversed.

The protest of F. W. Gertzen & Co., New York, on imitation precious stones composed of glass or paste exceeding one inch in dimensions, which were assessed at a duty of 45 per cent., under par. 112, Tariff Act of 1897, and on imitation pearls, not drilled, which were assessed at a duty of 20 per cent., under par. 435, are both overruled.

The Board finds in regard to the protests of Albert Lorsch & Co., New York, that goods marked "A. L. No. 1" in lead pencil to be articles of utility composed of agate and onyx, and on these affirms the Collector's decision in assessing a duty of 50 per cent., under par. 115, of the Act of 1897. On goods marked "A. L. No. 2" they find the same to be settings for jewelry, not articles of utility, composed of agate, etc., and sustain the claim of duty at 10 per cent.

A protest of the American Express Co. relates to imitation emeralds composed of rock crystal, precious stone. The Board finds the same to be precious stones, advanced by cutting, splitting or other process, but not set, and sustain the claim of the protest that the merchandise is dutiable at 10 per cent., under par. 435, Act of 1897. The Collector's decision in collecting 20 per cent. thereon is reserved.

The protests of L. Heller & Son, New York, on merchandise consisting of "reconstructed" and imitation sapphires, which the Board finds to be imitation precious stones composed of paste or glass, and on reconstructed and imitation emeralds composed of two pieces of rock crystal with green coloring matter between the two parts were decided as follows: Regarding the imitation sapphires, the Board affirms the Collector's decision in assessing duty at 20 per cent. ad valorem, under par. 435, Act of 1897. The merchandise in the second finding has not ceased to be precious stones cut but not set, according to the Board, and following previous decisions by the Board, the stones are dutiable at 10 per cent.

Importations at the Port of New York.

Weeks Ended Oct. 22, 1908, and Oct. 23, 1909.

	1908.	1909.
China, glass and earthen ware:		
China	$87,594	$76,935
Earthen ware	21,886	12,672
Glass ware	302	18,775
Optical glass	.....	3,091
Instruments:		
Musical	14,170	5,720
Optical	8,214	17,004
Philosophical	4,848	699
Jewelry, etc.:		
Jewelry	12,458	24,650
Precious stones	241,667	1,482,175
Watches	35,603	19,833
Metals, etc.:		
Bronzes	659	2,613
Cutlery	19,360	28,654
Dutch metal	3,374	2,015
Platina	30,474	95,579
Plated ware	.....	.....
Silverware	971	915
Miscellaneous:		
Alabaster ornaments	17	66
Amber	11,414	11,127
Beads	1,351	4,131
Clocks	4,774	9,388
Fans	1,816	3,197
Fancy goods	7,371	8,282
Ivory	31,550	2,657
Ivory, manufactures of	.....	446
Marble, manufactures of	19,289	11,042
Statuary	2,605	1,105

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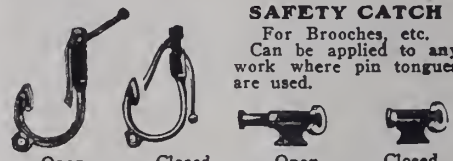


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Death of Jonathan Ambrose Merrill.

PORTLAND, Me., Oct. 27.—Jonathan Ambrose Merrill, one of the oldest and most prominent jewelers of this State, and head of the firm of J. A. Merrill & Co., Inc., 503 Congress St., died at his home on Pine St. Monday evening, after a short illness. Mr. Merrill, who was nearly fourscore years old, was stricken about two weeks ago, and, though his recovery was doubtful from the first, on account of his age, nevertheless, his death was a shock to his relatives and friends.

Deceased was born in Westbrook, June 23, 1829, but came to Portland at an early age. As a lad he was apprenticed to Gen. James Appleton, one of the oldest jewelers of this city and whose son, Daniel Fuller Appleton, later became one of the founders of the present Waltham Watch Co. With Mr. Appleton he learned watchmaking and the jewelry trade, and after concluding his term of services, remained in Mr. Appleton's employ and subsequently became a partner with him. In 1853, he bought out Mr. Appleton's interest and in 1860 formed the firm of J. A. Merrill & Co., taking as his partner, the late Albion Keith. For many years the house was located on Middle St., above Brown, where the store has been for the last two decades. In December, 1898, the business was incorporated with a capital of $40,000, of which $20,000 was paid in. Since then it has been run under the style of J. A. Merrill & Co., Inc.

Mr. Merrill was married March 30, 1854, to Miss Sarah E. Davis, who with one son, Chas. Davis Merrill, and a daughter, Miss Annie M. Merrill, survive him.

Throughout his entire career Mr. Merrill was well known here and was especially prominent in religious and fraternal circles. He was one of those who formed the parish of St. Luke's, now the Cathedral parish of the Episcopal church here; and he was a member of the vestry from the first and for many years had been senior warden; he was delegate to many diocesan conventions, and was a member of the church club in Maine. In the Masonic fraternity he was especially distinguished, having been admitted to Portland Lodge in 1851. He served as senior deacon of Atlantic Lodge, which he helped found and was also a founder of Greenleaf Chapter and of the St. Alban Commandery, K. T. In 1891 he was given the honorary rank of Sovereign Grand Inspector General of the 33rd and last degree of Scottish rite.

As a merchant Mr. Merrill was highly esteemed for his industry and business acumen. He made friends in every walk of life who found him a companionable man of most sympathetic tendencies.

John L. Nudd, Convicted at Boston, Mass., of Using Mails in a Scheme to Defraud.

BOSTON, Mass., Oct. 30.—A jury in the United States District Court last Thursday found John L. Nudd guilty on four counts of using the mails in a scheme to defraud. Nudd had conducted a school of engraving in the Old South building. There were more than 25 witnesses against him who declared that they had paid from $25 to $75 to learn the engraving business, with the promise that Nudd would find employment for them at a salary of $15 a week after a three or four months' course at his school.

In 1903 Nudd was tried and convicted on a charge of obtaining money under false pretenses, and was sentenced to five months' imprisonment. He appealed and was later acquitted. His counsel now has 30 days in which to file exceptions to the verdict of last week.

Assistant United States District Attorney B. J. Ferber, who conducted the prosecution against Nudd, said that he intends to prosecute all fraudulent schools in this city.

Utica Jewelers' Club Holds Annual Meeting and Dinner and Elects Officers.

UTICA, N. Y., Oct. 27.—The annual meeting and dinner of the Utica Jewelers' Club was held at the Yates Hotel, last evening. There was a pleasant informal gathering, after which a business meeting was held and officers were re-elected as follows: President, Charles T. Evans; vice-president, James R. Burtiss; secretary, William A. O'Donnell; treasurer, Pierce F. Darrigrand; member of the executive committee, S. Charles Green. A social committee was appointed and it was decided to have a bowling tournament after the holiday season between the jewelers and opticians.

Charles T. Evans, who is the president of the New York State Retail Jewelers' Association, has called a meeting of the executive committee for Nov. 4. It will be held at Syracuse, and matters of interest to the trade will be considered. President Evans and William A. O'Donnell are the Utica members of the executive committee.

Numbers and Description of Watches Reported by Retail Jewelers as Having Been Stolen.

[Under this head THE JEWELERS' CIRCULAR-WEEKLY *will publish descriptions and numbers of watches reported by retail jewelers as having been stolen in their vicinity. Members of the trade are requested to save their lists as they are published, and consult them when taking watches in trade or to be repaired from parties whom they do not know. Jewelers who may be offered any of the watches described are asked to communicate directly with the dealer announcing the loss.]*

Mack A. Hurlbut, Fort Dodge, Ia., reports the following watch as having been stolen at Council Bluffs, Ia.: 16s. open face, filled, Howard movement, grade L.—17J—No. 600109, case No. 5042090.

The police of Jacksonville, Fla., are anxious to find owners of the following watches, which are held at the police headquarters of that city: One 14-karat double-cased Elgin, No. 4488018, case No. 1757503; one Hampden, No. 224922, case No. 6944887; one empty case, No. 470347.

T. O. Craddick, formerly at Stotts City, Mo., has moved to Joplin, Mo., where he will open a store in the near future.

The Watts Jewelry Co. is about to install new fixtures and furnishings in its establishment in Eugene, Ore. There will be two mirrored wall cases and a horseshoe-shaped show case in the center of the store. The store front will also be remodeled.

Story of Ruby Discovery at Butler, Pa., Proves a Hoax.

PITTSBURG, Pa., Oct. 28.—The story sent out from Butler under date of Oct. 21 that a ruby had been dug up in the rough by Ira M. Young, while Young was making some excavations in his back yard, proves to be a hoax. Mr. Young, however, thought that he had found something very valuable when he came across the thing and in order to satisfy himself and his neighbors he visited some jewelers at Butler, among them D. L. Cleeland, to ask them to pass judgment on the stone. In this connection Mr. Cleeland made the following statement to THE JEWELERS' CIRCULAR-WEEKLY correspondent:

"Mr. Young brought something to me that looked like a chunk of red glass that had been broken off of a bottle or something of that sort, and asked me to place a value on it. I was busy at the time, but examined it, tested the hardness and told him that it was not hard enough for a ruby. Then Young questioned me. He wanted to know what the stone would be worth if it was a ruby, and I told him several hundred dollars, if it was genuine. He asked me again if I did not think it was a ruby, and I told him I felt sure that it was not. I gave him my reason—that a ruby stone would be rough, but this was polished.

"Young then took the stone to the *Eagle* printing office, and this paper is responsible for what was published. I placed no estimate on the stone, or whatever it is. The publishers did not state what I said. As to the price—$7,000 or $8,000—that was made out of whole cloth."

The story was sent broadcast over the country and created a great deal of interest, but there appears to have been no truth at all to the yarn.

Members of Buffalo Retail Jewelers' Association Attend Enjoyable Smoker and Entertainment.

BUFFALO, N. Y., Oct. 28.—The members of the Buffalo Retail Jewelers' Association recently enjoyed a smoker at Petersen's Hall, 237 Sycamore St. The evening was replete with many exciting stunts, which were part of an excellent vaudeville and athletic program provided for the occasion by the active members of the entertainment committee, consisting of Gus Frisch, Fred Petersen, Louis Shutt and others.

The entertainment opened with a novel and interesting exhibition of bag-punching by Prof. Michael Wild. This act was followed by an exciting 15-minute wrestling bout between Joe Smith and Joe Klem, which resulted in a draw. Among others who performed creditably were: Mrs. Bertha Langbein, soprano; Alex. King, a baritone, who sang several popular and classic selections, and Bernard Hoerbl, who gave an excellent exhibition of sleight-of-hand. A capable orchestra dispensed sweet music while the smokers leisurely puffed away at their stogies and corn-cob pipes.

A collation was served at an hour when is was most enjoyable to those who heartily indulged in the good things afforded. The affair was well attended.

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Members of New England Manufacturing Jewelers' and Silversmiths' Association Hold Thirtieth Annual Meeting and Elect Officers.

PROVIDENCE, R. I., Oct. 30.—The 30th annual corporation meeting of the New England Manufacturing Jewelers' and Silversmiths' Association was held this evening at Free Mason's Hall, corner Dorrance and Pine Sts., this city, and called together a gathering of more than 200 of the members.

The meeting was a most important one, including as it did a consideration of the work that has been done during the past year and of recommendations and plans for the future. Resolutions of thanks were adopted to Senator Nelson W. Aldrich and Hon. Sereno E. Payne, chairmen, respectively, of the Senate and House committees, in the recent revision of the tariff laws, for the beneficial paragraph contained therein relative to jewelry and silverware. A resolution was also adopted extending thanks to Congressman Adin B. Capron for the assistance given by him in connection with the tariff revision.

The meeting was preceded by a reception at 6 o'clock tendered informally to the officers of the association, and half an hour later the members proceeded to the dining hall, where the annual dinner was served. At the conclusion of the dinner President Harry Cutler called the meeting to order and the reports of the various officers and committees were submitted and unanimously aopted.

The report of Everett L. Spencer, as secretary, showed the membership of the association at present to be 336, while by the report of Treasurer Harry M. Mays, it was shown that the finances of the association were in a good condition, with the dues of the members well paid up and no bills outstanding. George H. Holmes, chairman of the advisory council, presented an interesting report of the work that has been accomplished during the past year by this branch of the association's administrative force, which has the general oversight and guidance of the affairs of the association in the interim of regular meetings. An able report on the workings and success of the Free Labor Bureau was presented by the chairman of the committee in charge, Alfred K. Potter.

A lengthy and detailed report on the provisions of the new tariff law as applicable to the manufacturing jewelry industry was made by Hon. Henry G. Thresher, chairman of the tariff revision committee that was appointed by the association last Spring. Mr. Thresher reported fully upon the methods followed by the committee in the preparation of its case for presentation to the Congressional committee and of certain obstacles and objection that had to be overcome and of the numerous meetings and conferences that were held in the interests of the jewelry paragraph.

After Mr. Thresher had explained numerous details of the paragraph in answer to questions asked concerning it, President Cutler presented his annual report. This was an exhaustive résumé of the work for the year, and called attention to the progress that has been made by the association along certain lines in improving conditions and generally beneficial to the manufacturing jewelry industry. Several recommendations were submitted to him and favorably considered and referred to the incoming Advisory Council, to be carried into operation.

Following the president's report the nominating committee, consisting of William A. Copeland, Henry G. Thresher, John M. Buffinton and Frank T. Pearce, reported the following list of officers for the ensuing year, and they were unanimously elected: President, George H. Holmes, of George H. Holmes Co., Providence; vice-presidents,



GEO. H. HOLMES, PRESIDENT-ELECT.

Theodore W. Foster, of Theodore W. Foster & Bro. Co., Providence; Harold E. Sweet, Attleboro, and Charles T. Paye, of Paye & Baker Mfg. Co., North Attleboro; secretary, Frederick A. Ballou, of B. A. Ballou & Co., Inc., Providence; treasurer, Wade W. Williams, of Warren & Williams, Providence; directors, William P. Chapin, of Chapin, Hollister & Co., Providence; Frank B. Reynolds, of Cory & Reynolds Co., Providence; Harry M. Mays, Providence; Arthur O. Ostby, of Ostby & Barton Co., Providence; Alfred K. Potter, of E. A. Potter & Co., Providence; Edward B. Hough, of Wightman & Hough Co., Providence; Thomas S. Carpenter, and R. C. Thompson, Attleboro, and Walter S. Ballou, North Attleboro.

The newly elected president was then escorted to the chair, in accepting which he thanked the members and expressed his appreciation of the honor that had been conferred upon him. Retiring President Cutler then introduced the following resolutions, which were unanimously adopted:

Resolved, That the Manufacturing Jewelers' and Silversmiths' Association extends to Hon. Adin B. Capron, Representative to Congress from Rhode Island, Second District, its sincere thanks for the able and timely assistance he so cordially rendered to Hon. Henry G. Thresher, chairman of the tariff committee of this association, in its recent successful effort to better the tariff conditions in their relation to the jewelry industry.

Whereas, The manufacturing jewelry and silverware industry of this country is obliged to compete in manufacture with the cheap labor of European countries, and prior to the recent tariff revision, this evil was materially enhanced by erroneous classification, and by the construction placed upon certain clauses of the tariff laws, whereby certain partly finished materials, which were readily completed into jewelry and silverware, were imported at a greatly reduced and improper rate of duty, and,

Whereas, Realizing that jewelry and silverware are luxuries which ought to bear a larger proportion of the burden of producing revenue for the carrying on of the government, than is imposed upon the necessaries of life, the Manufacturing Jewelers' and Silversmiths' Association of New England, representing 412 factories, which give employment to 19,000 employes, did bring this matter to the attention of the Congress of the United States by briefs to its honorable committees, the House committee on ways and means and the Senate committee on finance, and,

Whereas, Through the valuable work performed by said committees and the chairman thereof, the Hon. Sereno Payne, of the House committee, and the Hon. Nelson W. Aldrich, Senior Senator from Rhode Island, of the Senate committee, Congress in the recent revision of the tariff laws has largely remedied this evil by the enactment of Par. 448, which gives a much more complete and particular classification of jewelry and silverware, thereby not only benefiting the jewelry and silverware industry and the large number of people depending upon it for their maintenance but resulting as well in large gains to the government in legitimate revenue; now, therefore, be it

Resolved, That the Manufacturing Jewelers' and Silversmiths' Association of New England tender to the said committees and their chairman, Sereno Payne and Nelson W. Aldrich, its appreciative thanks for the work accomplished, and, be it further

Resolved, That copy of this resolution be forwarded by the secretary of this association to the said committees.

President Holmes introduced as the speaker of the evening Frederick R. Boocock, of New York, who made an interesting and instructive address, followed by brief remarks by John F. P. Lawton, secretary and assistant treasurer of the Gorham Mfg. Co., after which President Holmes announced the appointment of the following committees: Auditing committee, Ralph S. Hamilton and George H. Cahoone; press committee, Frank T. Pearce and John M. Buffinton; advisory council, Theodore W. Foster, Harold E. Sweet, Charles T. Paye, Wade W. Williams, Frederick A. Ballou, Alfred K. Potter, William P. Chapin, Thomas S. Carpenter, Arthur O. Ostby, Frank B. Reynolds, Harry M. Mays, R. C. Thompson, Walter S. Ballou, Edward B. Hough, George K. Webster, Everett L. Spencer, Albert A. Buskee, Charles E. Hancock, George H. Cahoone, Roswell C. Smith, Clarence M. Dunbar, Ralph S. Hamilton, Everett I. Rogers, William A. Schofield, Harry Wolcott, J. Solinger, Howard H. Wilkinson, Frederick V. Kenen, Thomas G. Frothingham, William T. Chase and Ernest M. Bliss.

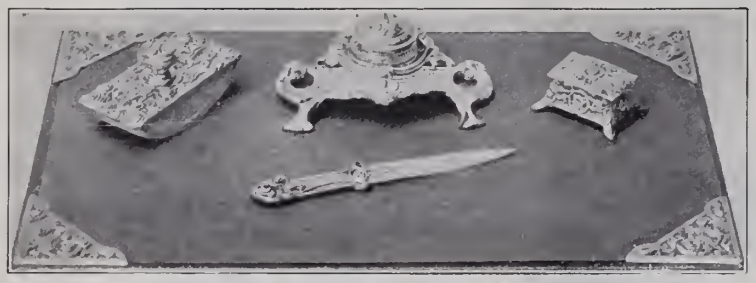
Frank T. Pearce then introduced a resolution expressing the thanks of the association to the retiring officers, some of whom have served for several years, for the services which they have performed, and especially Retiring President Cutler, whose faithful and efficient service was recognized by the motion to appoint a com-

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The Green Matrix Gem, is greatly superior to any moderate priced matrix stone

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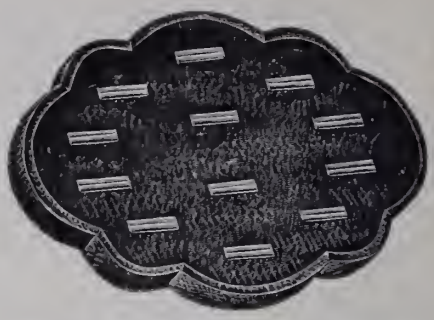
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Book racks, bridge cases, etc.

Catalog on application.

No. 1036. Brass finish, rococo style, 5-inch ink stand, blotter, 1 stamp box, paper knife, brass cornered pad, 19x12 inches. Set complete, $3.50

L. W. LEVY & CO., Originators of Novelties for Jewelers
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Fancy Platforms and Blocks for Window Display

Trays for Show Cases and Travelers' use, of every description

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Silverware Chests in all combinations

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FINE GLASSWARE
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LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

F. M. HARRIS, President **HARRIS & LAWTON, Inc.** C. O. LAWTON, Treasurer
IMPORTERS
Diamonds and Other Precious Stones **American and Oriental Pearls**
If you wish a gem stone of any kind, write us. Diamond cutting. Old diamonds recut. Broken diamonds repaired.
JEWELERS BUILDING, 373 WASHINGTON STREET, BOSTON, MASS.

mittee to draft resolutions and have them suitably engraved for presentation to Mr. Cutler, who has been president for the past two years, and had served in an official capacity for four years previously.

The new directors will meet at the rooms of the association, 42 Weybosset St., next Thursday afternoon and organize by the election of chairman and secretary, and will appoint from its number an executive and membership committee. The board will report its organization and the result of the annual meeting to the new advisory council, together with the recommendations contained in President Cutler's report. The council will meet on Thursday immediately following the meeting of the directors.

Death of Pierce N. Welch.

NEW HAVEN, Conn., Oct. 27.—Pierce N. Welch, a director of the New Haven Clock Co., and one of the most prominent citizens in this city, died suddenly, Tuesday evening, Oct. 26, in Berlin, Germany, where he had been visiting for some time with his wife and youngest daughter. Pneumonia, superinduced by pleurisy and a hard cold, caused his death. The news of his death came as a great shock to the citizens of this city. The deceased was very philanthropic and for many years was interested in charitable work.

Mr. Welch was born in Plainville, June 27, 1841, and spent his boyhood in New Haven and then went to Yale and graduated in the class of 1862. He studied further abroad. Mr. Welch began business life in New York as a partner in a wholesale grocery house, in 1870. He was treasurer of the New Haven Rolling Mill Co. for 20 years. He was president of the First National Bank since 1889 and also president of the Bristol Brass Co., and vice-president of the Bristol Mfg. Co. In 1892 he gave to Yale University a dormitory known as Welch Hall.

The name of Welch is closely associated with the development of New Haven as Mr. Welch's father, Harmanus, was a leading spirit in the business world and together with the late James F. English dealt extensively in lumber and gave to the New Haven Clock Co. its commanding place among the clock-producing companies of the country. They invested largely in real estate. Mr. Welch was greatly interested in the New Haven Y. M. C. A., and was its president for many years. He was prominently identified with the Baptist denomination and was active in church work. The deceased is survived by a widow, four daughters and one son. Relatives of the family stated last week that as soon as possible the body would be placed on a steamer sailing to this country and brought to New Haven for burial.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York for the week

	London.	*New York selling price, .999 Basis.*
Oct. 26	23 1-16d.	$0.52⅛
" 27	23 3-16d.	.52½
" 28	23 5-16d.	.52¾
" 29	23 1-8d.	.52⅜
" 30	23 1-16d.	.52⅛
Nov. 1	23 1-8d.	.52⅜

Pennsylvania Wholesalers Co-operating with Retailers in Effort to Prevent Retailing by Jobbers.

PHILADELPHIA, Pa., Oct. 29.—In a recent interview with Ira Garman, president of the Pennsylvania Retail Jewelers' Association, in regard to the letter sent to the jobbing trade, in the past week, Mr. Garman said that they have received answers from almost the entire jobbing trade of the State, promising to co-operate with the retail jewelers in every way in the effort to discontinue the practice of retailing by jobbers. That the letter sent out by the association in most instances was received in the spirit it was sent there is now no doubt, and that the conditions of the whole trade, wholesale and retail, will be helped by this step is certain.

Mr. Garman wishes to state that the Pennsylvania Retail Jewelers' Association has only one object in view—that of assistance and helpfulness to the entire trade. The association's aim is to work in a harmonious way with the manufacturer, jobber and retailer and for the protection of each one's interest, and not to tear down, but to build up, a closer and more pleasant relation with each other. Mr. Garman also says that the jeweler is being benefited be the different organizations. Those being closely associated with the work can show the most gratifying results.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Oct. 25.—Hayden W. Wheeler & Co.	785	876	878
vs. Cross & Beguelin	921	809	892
Oct. 27.—Mumford & Galaway	759	733	790
vs. Ilgen & Wakefield Co	762	776	730
Oct. 29.—Wm. Barthman	819	911	852
vs. Robt. H. Ingersoll & Bro.	772	909	820

STANDING OF CLUBS.

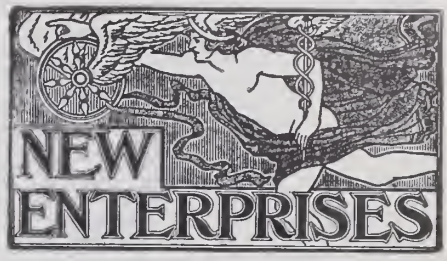
	Won.	*Lost.*	*High score.*	*Per cent.*
Tiffany & Co	5	1	983	833
Wm. Barthman	15	3	958	833
Joseph Fahys & Co	8	4	1,012	666
Hayden W. Wheeler & Co.	10	5	932	666
Cross & Beguelin	7	5	939	583
Robt. H. Ingersoll & Bro.	8	7	942	533
Solidarity Watch Case Co.	3	6	927	333
Mumford & Galaway	4	11	929	266
Ilgen & Wakefield Co	3	12	916	200
J. J. Donnelly	..	9	825	...

Death of M. F. Smith.

INDIANAPOLIS, Ind., Oct. 27.—Following an illness of several months, Michael F. Smith, a retail jeweler, died at his home, 2216 North Capital Ave., Monday. He was born in Detroit, Mich., in 1866, coming to Indianapolis 15 years ago to engage in the jewelry business. At the time of his death his business was located at the corner of Washington St. and Kentucky Ave.

The funeral was held at the residence on Friday afternoon, many jewelers attending and the Indianapolis Retail Jewelers' Association sending a beautiful floral offering. A widow and one daughter, Vivian, 16 years old, survive. Three brothers, P. B. Smith, of this city; Joseph Smith, of Detroit, and Matthew Smith, Milwaukee, also survive.

The store and stock of F. N. Fugate, Madisonville, Ky., was destroyed by fire recently.



S. Falool has opened an Oriental shop in Woonsocket, R. I.

Lawrence G. Bates will shortly engage in business in Akron, O.

Adolph Wiebell has opened a store at 1739 Vine St., Cincinnati, O.

Wadley & Milligan have engaged in the jewelry business at Osceola, Ia.

A jewelry store has been opened by J. A Snyder & Son at Du Bois, Pa.

C. F. Reisner has established himself in the retail jewelry business in Farmville, Va.

A new store has been opened at Owensville, Ind., by L. Scholen, formerly of Evansville.

J. E. Clay expects to start in business with W. W. Stofft in Omaha, Nebr., in the Douglas block.

R. E. Lippy and L. W. Currier are about to begin business as retail jewelers in the Willman block, Amesbury, Mass.

H. Bruch has entered the jewelry business in Allentown, Pa., where he has leased quarters at 728½ N. 6th St.

A jewelry and repairing establishment has been opened by A. Ring & Son at 124 Clinton Ave., N., Rochester, N. Y.

The Hamilton Jewelry Co. is a new concern in Benton Harbor, Mich., where it has been incorporated with a capital of $10,000.

The Green Bay Plating Co. is the name of a new concern recently organized in Green Bay, Wis. The plating establishment will be located at 227 Pine St.

Use of the Mails Denied to Amsterdam Diamond Co., Buffalo, N. Y.

WASHINGTON, Oct 30.—The Post Office Department issued a fraud order to-day denying the use of the mails to the Amsterdam Diamond Co. of Buffalo, N. Y. According to the statement of the Post Office Department this concern has been carrying on a business of selling contracts on the instalment plan and also selling instalment contracts for the purchase of diamonds and paying enormous dividends. The president of the company is Joseph H. Miller, and the department says that he was arrested on Oct. 1 on the charge of fraudulent use of the mails.

The department says that its investigation shows that the promises of payments by Miller and his company were totally unwarranted; that the company obtained from the public about $480,370 and paid out $372,953, and the only reason for payments seems to have been to induce new business and encourage "contract" holders to continue the payment of instalments.

Tony Sternesdorf was sentenced to 30 days' imprisonment in Richmond, Va., recently. He was accused of selling worthless jewels under a misrepresentation.

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A Coral Colony, Sh ow ing the Polyps Opened.



Fragment of Coral Co!ony, Po!yps Opened Showing Mouth and T e ntacles.

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President Archibald, of the A. N. R. J. A., Advises Jewelers to be Consistent in Their Attitude Toward Mail Order Houses.

BLAIRSVILLE, Pa., Nov. 1, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

During the last year the writer has received hundreds and hundreds of letters complaining about the mail-order house, the catalogue house, and other illegitimate channels selling jewelry, watches and kindred lines. All these letters request us to devise ways and means to prevent the mail order and catalogue houses from selling goods that belong to the jewelry stores. To this end we have used a great deal of energy, time and money. We believe that the results along these lines have been exceedingly successful in the past few years of organization work.

We read from time to time of the grocers' associations, the hardware associations, the druggists' associations, the furniture associations taking decided action against selling goods that are sold by mail order or catalogue houses. These organizations have been very successful in their efforts to protect their own business from invasion by the mail order and catalogue houses. However, in all these organizations, as well as the retail jewelers' organizations, inconsistency is practiced to a large degree.

The writer's attention has been called many times within the past few months to the fact that the retail jewelers all over this country object to any mail order house or catalogue house selling jewelry, watches, clocks or any article in their line; but that the retail jewelers themselves are buying other goods from the mail order house.

With this point in view we have been investigating some along this line, and to our great surprise we have found that retail jewelers are buying clothing, dry goods, tools, work benches, groceries, furniture, hardware, books and such like from mail order houses. We do not mean that all jewelers practice such inconsistency, but a large number do.

What do you think of a jeweler who writes a letter to the state organization of jewelers asking for protection against the mail order house taking business out of his store, and who purchases a large box of groceries from a mail order house? What do you think of a jeweler who seeks protection against the mail order house selling watches to his customers who purchased his work bench and cooking stove for his residence from a large cut-rate mail order house?

What do you think of a retail jeweler who has asked protection against the mail-order house quoting a certain watch at a low price, while he himself purchased a shot gun and ammunition from a mail-order house?

My attention has been called to a retail jeweler who was a delegate to a jewelers' convention. He was very enthusiastic in taking any step that would compel the mail-order house to cease selling jewelry and kindred lines. Over the back of *his chair* hung his coat bearing the trade mark and name of the largest catalogue house in the country. No doubt this suit of clothes was not his only purchase made from catalogue houses.

In a similar way my attention has been called to druggists, hardware men, and furniture men—all members of their respective organizations—making purchases of articles not in their line from mail-order houses.

It might be possible that merchants have not given this matter any thought and have purchased from mail-order houses thoughtlessly. If such is the case we believe thoughtful merchants will not make another purchase from such sources.

We believe that every merchant, whether he is a hardware dealer, a jeweler, a grocer, or a druggist who purchases any line of goods from a mail-order house or catalogue house is aiding to keep up the above houses, and thus is only drawing business away from his own store. Every cent you send to the mail-order house, if only for a package of tooth picks, is taking business from your store, and is also aiding to build up a greater business for the house you condemn.

It does seem to me that so many merchants are so careless about these things. The retail jeweler should remember that if he wants the hardware dealer and the druggist and the grocer to co-operate with him for the protection of his business, he should be willing to stand by the same rules that protects them.

I believe in a federation of all organizations that stand for the same purpose—that is, the protection of our business. It is evident that all classes of merchants who are in the retail business have the same evils or abuses to combat. Then we should have a federation of organizations that will protect. This federation of organizations can be formed so that there will be no violation of laws. However, it is impossible to produce definite and lasting results unless the individual merchant practices the principles he advocates.

Every retail merchant who belongs to the organization that stands for his protection should be careful in all his purchases. It behooves retail jewelers to be consistent. Buy your goods where there is no question about the dealer being the proper distributor of goods. Every salesman who calls on you should be asked the attitude of the house he represents toward the protection of your business. In other words, protect yourself by spending your money in the proper channels for all lines of goods. It is folly to talk against abuses in the trade and spend your own money to aid the very channels that absorb your business. Be honest, be fair, above all, be consistent.

Yours truly,

J. P. ARCHIBALD,

President American National Retail Jewelers' Association.

Connecticut.

The old town clock in Essex has been repaired by Le Roy Babcock and is again indicating the hours with fair accuracy.

W. T. Bergen, representing the J. J. Niland Co., Meriden, has just returned from an extended trip to the middle west.

The members of the First Sergeants' Association, of New Haven, were the guests of Major Wm. H. Lyons, head of the Parker Clock Co., Meriden, last Friday night.

Alfred Barker, for many years employed as traveling representative for the International Silver Co., recently celebrated the 69th anniversary of his birth.

Jewelry valued at several hundred dollars was stolen recently from the safe in the store of Jacob Sazitsky, Thompsonville, who conducted a general store.

Max Gingold, New Haven, was recently visited by two clever swindlers who attempted to sell him phony jewelry. The police are looking for the men, who seem to have left New Haven very suddenly.

W. F. Sternberg, New Haven, has the sympathy of his many friends in the trade owing to the recent death of his brother, Francis Charles. The deceased was a veteran of the Civil War and a prominent resident of Hartford.

Indianapolis.

Benjamin Woodall has taken a position with Carl L. Rost.

Jefferson H. Reed spent the week end, last week, at his country place south of Indianapolis.

Henri M. Didisheim, Chicago representative of Hipp, Didishiem & Bro., New York, called on the local trade, last week.

The remodeling of the store of Leo Krauss, 45 N. Illinois St., has been completed. A new front has been built and new fixtures installed.

Charles Ham, Frankfort, was in this city, last week, and stated that his business during October was the largest for any October since he has been in business.

Julius C. Walk and C. J. Kiefer are enjoying their semi-annual fishing trip at Lake Maxinkuckee. Mr. Walk has just recovered from an illness of several days.

Among jewelers in the city, last week, were: S. Stunkle, Newcastle; J. A. Spencer, Spiceland; Charles Ham, Frankfort; W. M. Beatty, West Lebanon, and H. J. Hoffman, Loogootee.

The golden traveling triangle of the Royal Arch Masons was shown in the window of Charles Mayer & Co., last week. It is a beautiful example of the jeweler's art, and before reaching this city was exhibited at Toronto, Can.; Buffalo, N. Y.; Cleveland, O. and Detroit, Mich.

H. L. Rost, Columbus, O., was seriously injured one night last week, and it will be several weeks before he will recover. Mr. Rost attempted to alight from a street car and was thrown, his head being cut and his body terribly bruised. It was feared at first that his injuries might be fatal, but he has since improved.

One of the leading social events of the Fall was the marriage, last Wednesday night, of Miss Gladys Lauer to Alfred H. Pahud, Jr., the ceremony taking place at the home of the bride's parents in N. Illinois St. Mrs. Pahud is the daughter of Mr. and Mrs. Charles W. Lauer. Immediately after the ceremony Mr. and Mrs. Pahud left for a wedding journey.

The business conducted by Harry B. Crouch, Los Angeles, Cal., has been incorporated as the H. B. Crouch Co., with an authorized capital stock of $25,000.

DO YOU KNOW

We are now selling as many Bracelets as ever?

BECAUSE

The **UR** Bracelets are as good as the **UR** Rings. There are none better.

The Untermeyer-Robbins Co.

No. Seventy-One Nassau Street **NEW YORK CITY**

"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

It's the PLANT behind the PRODUCT, it's the BRAINS behind the PLANT that create the CHARACTER and MERIT of the article produced.

Now, Mr. Retailer,

Could a PLANT be better run, or a PRODUCT better made, than by men who have a *vital*, *personal* interest in the success of the enterprise?

Our men are STOCKHOLDERS in our company, they are working for themselves, the better their work, the more they profit; isn't that logic?

That's why the SOLIDARITY case is a *comparable* case most worthy of your confidence.

Our product is sold through the JOBBERS ONLY.

SOLIDARITY WATCH CASE CO.

(Established a Quarter of a Century)

54 Maiden Lane :: :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

News Gleanings.

Harvey S. Creighton, Ponoka, Alta., has sold out to M. C. Neff.

M. J. Lagassee, Newaygo, Mich., has moved to Hillsdale, Mich.

The business of the late Andrew E. Veon, Brainerd, Minn., will be closed out.

Cleary & Hare, Odell, Ill., have been succeeded by the Hare-Johnson Drug Co.

L. Y. Christopherson has purchased the business of Geo. F. Cohrs, Pomeroy, Wash.

The Michigan Optical Co. has succeeded to the business of Pratt, Latimer & Poulter, Toronto, Ont.

E. H. Prey, Watertown, S. Dak., was married recently to Miss Florence Clark, Winona, Minn.

M. A. Bridges, Benham, Tex., recently sustained a loss of $600 by fire. There is no insurance.

W. R. Lewis, Des Moines, Ia., has purchased the stock and fixtures in the store of Fred. Knell, Perry, Ia.

L. R. Hyde, Gettysburg, S. Dak., has moved his store to a new building. He will add a line of pianos and musical supplies.

R. Magid, Worcester, Mass., engaged in business as the Metropolitan Jewelry Co., has been granted a discharge in bankruptcy.

F. W. Berka, Dow City, Ia., has moved his store to new quarters in a new brick building, which has just been completed there.

W. M. Hulberg, who recently sold his business at Two Harbors, Minn., has bought the interest of his brother, L. O. Hulberg, Northfield, Minn.

Elmer E. Ducklow, Wilton, Wis., has just installed a new stock of jewelry in his establishment in the Herald building. Mr. Ducklow is also doing a general repair work.

The Shadow Town Co., Baraboo, Wis., has disposed of its novelty department to I. Stinson. Mr. Thompson will continue in charge of the jewelry and phonograph departments.

H. A. Morrison, Eau Claire, Wis., has just returned from a business trip at Drummond, Mason and other northern Wisconsin points. Mr. Morrison spent considerable time in the northern lumber country.

A dispatch from Bogota, Colombia, Oct. 28, stated that the House of Representatives to-day adopted a resolution disapproving of the contract by which the Muzo emerald mines were leased to a British syndicate by former President Rafael Reyes. This lease had long been a subject of severe criticism.

The window in the store of Arthur J. Fullan, 219 San Antonio St., El Paso, Tex., was broken into early in the morning of Oct. 25 by burglars, who escaped after taking practically all the articles on display. The stolen goods were principally watches, and the tickets that had been on a dozen of these timepieces were found on the sidewalk the following morning. There is no clue to the thief.

Negroes recently smashed the plate glass window in the Jewelry Palace, 215 S. 4th St., Louisville, Ky., and got away with trinkets valued at $300. The act was committed in the glare of the electric light while a patrolman was standing within a few hundred feet of the store. Among the articles stolen were trays of rings and lockets. A day or two later the negro, who had been run over by a W. Broadway car, was taken to the City Hospital, and in his clothes was found the greater part of the missing gems.

S. W. Klass, Oconto, Wis., has nearly completed the remodeling of his establishment. New display windows have been put in, new wall and floor cases have been installed, new chandeliers have been erected and the quarters have been enlarged. All of the fixtures are of mahogany. The improvements will cost several thousand dollars, but when the store has been completed it will be one of the finest establishments in the State. Mr. Klass plans on holding his opening about Dec. 1, when a complete new stock of jewelry, cut glass, silverware and phonographs will be placed on display.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Oct. 30, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$594,737.80
Gold bars paid depositors	62,319.75
Total	$657,057.55

Of this the gold bars exchanged for gold coin are reported as follows:

Oct. 25	$134,054.73
" 26	114,583.95
" 27	115,785.84
" 28	140,146.32
" 29	41,265.80
" 30	50,901.16
Total	$594,737.80

Telegraph Key Made by Montreal Jewelers to be Used by King Edward.

THE accompanying picture is the photograph of the set of telegraph instruments which have been made by Henry Birks & Sons, Ltd., Montreal, Can., to be used by King Edward VII. in opening by direct cable communication from Buckingham Palace, London, the Royal Edward Institute, which has been erected at Belmont Park, Montreal, for the study, treatment and cure of tuberculosis.



TELEGRAPH INSTRUMENTS MADE BY MONTREAL JEWELERS TO BE USED BY KING EDWARD IN OPENING THE ROYAL EDWARD INSTITUTE, MONTREAL.

English Pearl Fisheries.

PEARL fishing, writes a correspondent of the *Westminster Gazette*, is still carried on with considerable success on the River Teith at Callander, Perthshire. The "seed pearls," which include both black and pure white specimens, are got in the shells of fresh water mussels.

The local worthies, who often add largely to their incomes, practice their calling at night, the more up to date using a small electric light attached to a cord, which when sunk within a few inches of the bottom of the stream reveals the glistening shells. These are then secured with a cloven ash stick.

Oblong pearls of big size are often obtained.

James W. Owsley, Chickasha, Okla., has completed improvements in the interior of his store.

GORHAM SILVER

¶ It has been the constant endeavor of the Gorham Company for more than three-quarters of a century to establish and sustain a reputation for only the best work.

¶ The Gorham name to-day stands for the accomplishment of this purpose.

¶ Our trade-mark is a guarantee of value as well as of the artistic beauty and distinction of the work that the best organized factory in the world makes possible.

¶ Buying now avoids the hurry attending the later season, and insures your getting the choice things you will need for the Holidays.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

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NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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The Time to be Careful.

WITH Election Day over, the busy Fall and holiday season of the jeweler begins in many sections of the country, and the time is ripe to again call to the attention of the retail jewelers the fact that this is the harvest time for crooks and swindlers of all descriptions, and therefore the time when caution and care on the part of the jeweler and his clerk should be increased instead of decreased. The necessity for unusual vigilance is now apparent, and this will increase as time goes on right up to and until after the Christmas holidays are over.

Among the points that the merchants should impress upon all of their employes are that one can never be too busy to be vigilant and cautious, and that the greatest danger will lie not with the customer who arouses suspicion, but with the man or woman of ingratiating manner who will obtain one's full confidence. Employes should be impressed with the fact that the theft or loss of one valuable article may amount to many times more than the profit on sales which they feel they may lose by acting with extra caution in dealing with customers. They should understand, however, that care, caution and courtesy can go hand in hand, and that the honest customer is not likely to be offended when business safeguards are thrown around the sale of valuable jewels, provided that it is done in a thoroughly courteous manner.

Another Gem "Discovery."

THE newspapers in many parts of the country recently published a dispatch from Butler, Pa., telling of the finding of a large rough ruby by a man living in that town. According to the stories that emanated from Butler and were given wide circulation, this ruby pebble, as it was called, was found during the work of digging a well, was taken to a local jeweler, who pronounced it a "ruby," and sent to a New York expert, who confirmed the announcement and placed its value at many thousand dollars. When the dispatch was published THE JEWELERS' CIRCULAR-WEEKLY immediately took pains to run the story down by making inquiries both in Butler and in New York, the result indicating that the tales were the usual variety of canard for which the newspapers are responsible from time to time. No gem expert in New York could be found who had ever seen the stone, and the only jeweler in Butler who had seen it pronounced it to be a piece of glass.

According to the Butler jeweler to whom the stone was shown, the alleged finder brought him a substance which seemed to be a piece of red glass bottle and asked him to tell him what it was worth. The jeweler looked it over, tested its hardness and found the latter to be a little greater than ordinary glass. He explained this to the finder, who then asked the jeweler what would have been the value of a genuine ruby of that size; he was told it would be worth several hundred dollars. The man then took the substance to a local newspaper and told the story of his "find," and shortly afterward the local paper published a long story about the "discovery of the ruby" in that town. The substance of this story was published throughout the country and the misinformation was spread broadcast.

This is a fair example of the origin of many of the reports of gem finds that appear in the newspapers, but in this case it appears to be only a newspaper "fake" and not inspired, as others have been, by promoters or swindlers for the purpose of selling stock of an alleged gem mine to unsophisticated investors.

Advertising is the modern method of buying a good will. It is dollars instead of generations : : : :

The Jobber Who Sells at Retail.

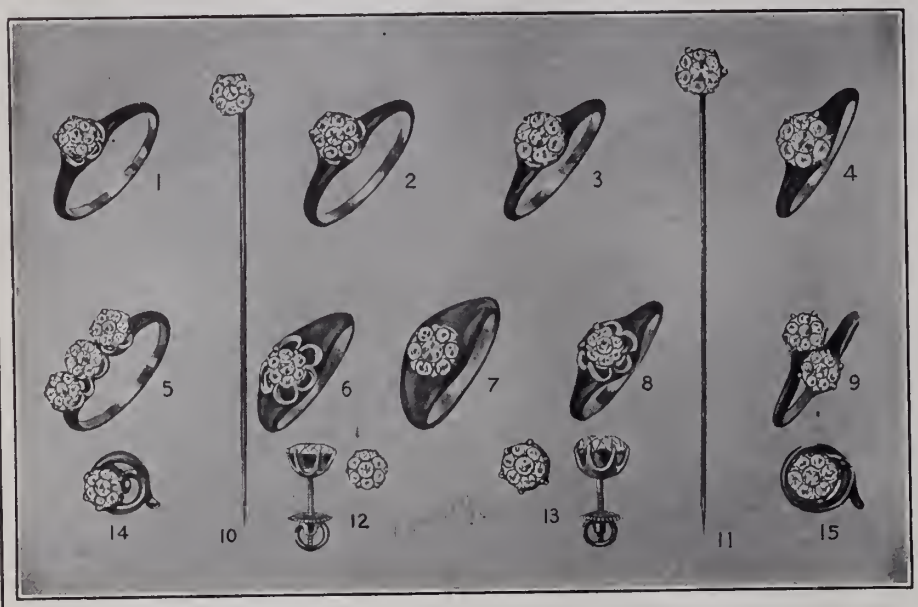
MANY requests come to this office from time to time asking THE JEWELERS' CIRCULAR-WEEKLY to "expose" this or that jobber or manufacturer who, the complainants allege, are selling at retail to customers in their towns. Many of these complaints are of a most indefinite nature, and some are based on no evidence except hearsay, but we are sorry to say that these subscribers often wonder why their grievance is not immediately taken up by this journal and the jobbing or manufacturing firms condemned in both the editorial and news columns.

Where information of a definite nature has been supplied us we have often investigated, only to find that the jeweler has been misinformed as to the facts or the jobbing house has been misinformed as to the character of the party to whom the goods were shipped. Nevertheless, the subscribers have been disappointed that what they call an "exposé" did not immediately follow their charge.

The attitude of THE JEWELERS' CIRCULAR-WEEKLY toward the jobber or manufacturer who sells at retail in competition with his own customers is well known. We have not hesitated to denounce such actions as unbusinesslike, unfair and improper; nor have we hesitated to suggest to our subscribers that they deal only with those wholesale and manufacturing houses who look after the interests of their customers and protect these interests by "live-and-let-live" principles. Nevertheless, it must be borne in mind that the jobber or manufacturer who retails, even at wholesale prices, is not committing a *crime*, as many of our readers seem to believe, but is doing something that he has a legal right to do. The mere fact that a wholesale or manufacturing house sells at retail in no way militates against its standing in the mercantile world; in fact, many wholesale houses make public the fact that they do both a wholesale and retail business in their signs and stationery, and many who do not do this make no pretense that they will not sell a single article

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H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

to a man not a dealer, provided they get their price for it. Other houses, it is true, pretend to sell only to the retailer and incidentally solicit orders at retail, even in their own customers' towns, offering most advantageous terms to get this trade; but, though this is deplorable from the standpoint of business ethics, such jobbers are still within their legal rights.

However, the retail jeweler also is within his lawful rights when he refuses to have anything to do with such houses, and if he is wise he will exercise his right on every possible occasion. He has his remedy in this way, and the remedy is an effective one if the jewelers will all act intelligently. On the other hand, to denounce wholesalers who indulge in these practices as "crooks" and "swindlers" (as some jewelers have done in letters to this journal) is not only foolish, but illegal, and would lay the writer open to an action for libel, with which this journal would be equally guilty if we followed their requests as to publishing these communications.

Let the retailer bear in mind that the "retailing jobber" is guilty, at the most, of a breach of business ethics, or is following a bad business policy, and is not so fit a subject of vituperative denunciation as one who commits a criminal action. It is to remedy such business abuses as this that the State and National Retail Jewelers' Associations were called into being. It is a subject on which they can act intelligently and effectively, and accomplish much good for their members and for the trade. It is for this reason that we advise those who make complaints of this character not to rush into print or ask others to abuse the offending wholesaler, but to make their complaint directly to the secretary of their State association, taking the matter up in an official way and letting the offender see that his policy is a bad one and a losing one from a business standpoint.

The majority of wholesale houses of the country are willing and anxious to treat their customers in a fair and straightforward manner, and to meet them more than half way in remedying this and other abuses that have grown up in recent years. We have no doubt that the wholesale jewelers' associations, both local and national, will co-operate heartily with the retail jewelers' associations in eliminating all such abuses whenever officially called to their attention.

Albany, N. Y.

Ernest H. Miller, 436 Sheridan Ave., has been confined to his bed suffering with a severe illness, and his business is now being carried on by his son, Chas. A. Miller.

In the window of Mary C. Shaw's jewelry store, 362 Broadway, Troy, were recently displayed the prize cups awarded for the decorations on the launches and the motor-boat races during the Hudson-Fulton celebration day at Troy. These cups, which were fine examples of the silversmith's art, were all of sterling silver and were supplied by Mrs. Shaw. Of these, three of the cups were for the launches and three for the motor-boat races. Mrs. Shaw's store was decorated and illuminated during the celebration.

New York Notes.

A. Newsalt, Dayton, O., was among the out-of-town visitors in town last week.

Col. John L. Shepherd, of the Keystone Watch Case Co., has returned from a trip to the Pacific Coast.

It was reported, yesterday, that T. J. Bradley, Newark, N. J., had filed a petition in bankruptcy.

Lawrence Cohn, of the Cohn Mfg. Co., 71 Nassau St., is at present covering the southern territory for his concern.

Julius Wodiska was a recent contributor to the *Phrenological Journal and Science of Health* as the author of an article on chrysolite.

Business was suspended in the Maiden Lane district yesterday owing to election, practically all of the houses in the district being closed.

Hastings & Gleason, attorneys for the Jewelers Board of Trade, 258 Broadway, are now located in new offices on the eighth floor of the same building.

L. P. Kadison, of Fera & Kadison, 65 Nassau St., returned from Europe, Friday, on the *Mauretania*. He has been visiting the European diamond centers.

Henri Tas, of Antwerp, who has been in this city for the past two or three weeks, sailed, last Wednesday morning, on the *Lusitania* for his home in Antwerp.

Certain assets of the bankrupt estate of the New York Export & Import Co., which was formerly in business at 133 Front St., were sold at public auction, last week.

E. M. Coe, with the Bliss Bros. Co., 15 Maiden Lane, has moved his family from Attleboro, Mass., to Roseville Ave., Newark, N. J., where they will make their home.

Beline & Glasser, makers of high-grade gold mesh bags, who are now located at 49 Second St., move, this week, to their new building, 1352 Bryant Ave., corner of Jennings St., the Bronx.

At a meeting of the creditors of the W. F. Doll Mfg. Co., held Friday morning at the offices of referee in bankruptcy, Nathaniel Smith, 68 William St., a final dividend of one per cent. was declared.

George Hilsinger has resigned his position as New York salesman for Irons & Russell, 13 Maiden Lane, and will be succeeded by F. W. Hall. Mr. Hilsinger expects to engage with some other firm in the Maiden Lane district.

The business formerly conducted under the firm style of H. Bienenfeld & Son, diamond setters, 102 Fulton St., will hereafter be conducted by the junior partner, Arthur Bienenfeld, the elder Mr. Bienenfeld having found it best to withdraw because of ill health.

According to announcements in the New York papers during the past week, the police of Paris have arrested a man and woman, who claim to be the Count and Countess Gubata, on a charge of obtaining from tradesmen in that city jewels to the value of $40,000 by fraud.

In mentioning the creditors who filed the involuntary petition in bankruptcy against C. L. Taylor, a jeweler at Dennison, O., and Uhrichsville, O., in the last issue of this journal the firm of Hayden W. Wheeler & Co. was named as creditor for $2,136. This was an error, as the amount should have read $213.

The daily papers of this city have given considerable space, during the past week, to the conditions in the customs service. In some of the articles it has been claimed that merchants have been held up for years by the grafting of customs house inspectors. Inquiry in the diamond trade failed to reveal dishonest dealing or "graft," as far as this trade was concerned. Diamond importers are naturally anxious to get big lots of diamonds transferred from the appraisers to their own vaults as soon as possible, but no report has been made as to any attempt to exact "graft" in the diamond trade.

Notices have been sent out that Oscar C. Jackle, bankrupt, has filed his petition praying for his discharge in bankruptcy and that his creditors and other persons are ordered to attend the hearing on the petition in the United States District Court, Nov. 8, at 10:30 A. M., and show cause, if any, why the prayer of the petitioner should not be granted and also attend an examination of the bankrupt. Oscar C. Jackle was formerly in business at 866 Third Ave., and reported to the police, in December, 1908, that his store had been robbed. It is understood that the petition for a discharge in bankruptcy will be contested by the creditors.

J. Kienzle, of Schlenker & Kienzle, German manufacturers of clocks, has been spending some time in this city, the guest of Theodore Schisgall, 116 Chambers St., who is the sole importer in this country of the foreign concern's clocks. During his stay in this country Mr. Kienzle has visited points of interest, including Niagara Falls, Buffalo and other cities. He is much impressed with the business methods employed in this country. He sailed yesterday for home on the *Kronprinz Wilhelm*. This was his first trip to this country.

It was said at the Customs House, late last week, that no action had been taken in regard to the majority of the consignments of foreign-made clocks which are not marked in conformity with the new tariff act and which were held up by the customs authorities in this city. The clocks which were being held up included a number of varieties having a wide range in price. The new tariff provides that the clocks and dials of foreign manufacture, whether attached to movements or not, should have indelibly painted or printed thereon the country of origin, and this provision has not been complied with in the shipments in question.

At the sale of the million-dollar collection of diamond jewelry formerly the property of Gattle, Ettinger & Hammel, which was conducted last week on behalf of the purchasers of the stock, who obtained it from Jos. Frankel's Sons, many beautiful pieces were disposed of to dealers who realized the value of the objects offered. Among the pieces sold were a flexible diamond collar, weighing about 26 carats, which brought $2,125; a ring with two indigo blue square diamonds and several smaller white stones, sold for $790; another article which was sold and was considered a bargain, was a combination collar and bracelet, which brought $1,350, and a diamond collar, weighing more than 19 carats, brought $1,600. A large number of diamond and sapphire and emerald rings were sold at prices ranging slightly above $100; a collection of brooches brought prices varying all the way from $75 to $470.

A second cabin passenger on the *Kronprinz Wilhelm* who had declared less than the $100 worth of imported foreign stuff that he is permitted to bring in free of duty was asked at the pier, last week, if the jewel case that he had in the corner of the bottom of his trunk was not of foreign make. The assistant Deputy noted that he wore a jeweled ring and found that it fitted the box. The man finally admitted that the ring and the box were new and thought he would be made to pay duty. It was decided that because he had not acted squarely he should do this. He would not have had to pay anything if he had declared the goods, as they would have been entitled to exemption.

Customs officials said, last week, that the two men who were detected by Inspector Donohue with a quantity of jewelry on their persons as they were leaving the steamship *Cincinnati,* from Hamburg, when she docked, last week, were bound for Guatemala and that they could not understand the English language. While there was no question about their not having declared the jewelry, they were allowed to recover the jewelry upon payment of $469 duty, as there was some question as to their intent to try to smuggle the goods into this country. One of the men, who gave the name of A. L. Labiro, wore a vest which had pockets arranged on the inside in which the jewelry was secreted. His companion, when searched, was also found to have a quantity of jewelry secreted about his clothes. The collector ordered that a certificate be made out, showing the duty collected here. All of the jewelry is of a cheap character.

A bold attempt to steal diamonds from H. Greenburg, 155 Park Row, was made, Oct. 26, when a ragged, unkempt man threw a stone through a show window, thrust in his hand and grabbed from a tray about $1,000 worth of precious stones. The proprietor of the store saw the man's action and ran to the sidewalk in time to grab the thief. Policeman George A. Brown heard the crash and, running to the store, came upon the proprietor struggling with the man on the sidewalk. In the struggle diamonds were scattered about the sidewalk. The policeman called another patrolman and kept back the crowd while Mr. Greenburg and his clerk picked up all the stones they could find. The prisoner described himself as William Reagan, 30 years old, with no home. In the Center St. Police Court he told the magistrate that he had stolen because he was hungry. He said that he had not eaten a square meal in five days. He was sent to the Tombs in default of $5,000 bail to await the action of the Grand Jury. In speaking about the matter to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, Mr. Greenburg said that he lost nothing, so far as he knew. He said that the man called at his store about an hour previous

(*New York Notes continued on page* 89.)



139 BROADWAY

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 87.)

to the time that he made the attempt to steal the jewelry and that after leaving the store he stood in front of the window for some time, evidently planning the robbery.

Mr. Cohen, of Lewy & Cohen, 530 Broadway, expects to sail for Europe Nov. 16.

Leon De La Reusille, Red Bank, N. J., is running for Mayor of that place, on the Democratic ticket.

Judge O'Dyer, of the City Court, has appointed Charles W. Ridgway receiver for the Brass Specialties Co., manufacturers of metal novelties, on the complaint of Wm. C. Smith, who obtained a judgment against it for $326. The company was incorporated three years ago with a capital of $50,000.

It is announced that there will be an interesting lecture at the Metropolitan Museum of Art, Nov. 20, by R. T. Hames Halsey, who will speak on "Old Silverware." The lecture is to be held under the auspices of the Jewelers Board of Trade, through the courtesy of the Committee on Art Exhibits of the Hudson-Fulton Celebration.

At a recent meeting of the Jewelers' 24-Karat Club, New York City, resolutions of regret were passed by the club because of the recent death of Addison W. Woodhull, of Mount & Woodhull, and Harry Canfield, of the Roy Watch Case Co., both of whom were members of the club. Copies of the resolutions were sent to the relatives of the deceased.

George E. Moyer, who recently purchased C. S. Kepner's jewelry store at Asbury Park, N. J., has offered to keep the watches of the police force in repair free of charge. The offer holds good for a year, and by that time Mr. Moyer hopes to have every watch in the department in good running order. He sent out letters to every member of the force making known his offer.

Excellent attendance was reported last week at the sale of the Fifth Ave. Art Galleries of the articles comprising the Edward K. Jones estate. The highest price at the jewelry sale was $205, paid by Allin Seymour for a quaint old Cecilian cross and chain; Harry A. Cass obtained for $167 an Empire coffee pot, and J. H. Flagler paid $155 for an antique Flemish brooch.

Notice is given that Edward J. Kornfeld has filed a petition dated Oct. 28, 1909, praying for the confirmation of a composition and discharge of all his debts in bankruptcy, and all his creditors and other persons interested are ordered to attend a hearing upon the petition in the United States District Court, Monday, Nov. 5, at 10.30 A. M., and show cause, if any, why the petition should not be granted. Stanley Dexter is the referee in bankruptcy.

John Rainess, residing at 601 W. 18th St., who was formerly in the jewelry business, has filed a petition in bankruptcy in the United States District Court showing liabilities of $2,217 and no assets. Among the unsecured creditors named in the petition are Laubheim Bros., $391; Spiro & Hirsch, $268; Phoenix Mfg. Co., $107; I. Wasserman, $250; G. Bayha, $79; L. Krongold, $50; J. Keller, $76; Rosenfield & Saltman, $59; J. H. Silverman, $155; J. A. Rainess, $300; J. M. McCann, $65.

George M. Van Deventer, manager of the New York office of the Waterbury Clock Co., in speaking about business conditions, last week, said that the factory was working with a full force on full time and that in some departments they are working overtime. In regard to the newspaper statement to the effect that the clock company would manufacture this year nearly 50 per cent. more watches than had been the case in any other single year, Mr. Van Deventer thought that this was too high an estimate.

It was said at the Customs House last week that there will probably be developments during the coming week in the Chesbrough necklace case. Last July, on the demand of customs officers, a necklace, said to be valued at about $30,000, was surrendered to the customs officials. Mrs. Chesbrough arrived in this country at a time when the customs officials were especially active in examining the baggage of incoming travelers. A bill for the pearl necklace was found in the trunk and the necklace was afterward turned over to the customs officials.

Among the out-of-town visitors seen in the Maiden Lane district during the past week were: W. E. Adams, Tampa, Fla.; Mr. Stuart, of M. S. Brown Co., Montreal; Walter Ware, Waverly, N. Y.; F. F. Rees, Elmira, N. Y.; Wm. Lenton, of Wm. Lenton & Co., Portland, Me.; J. F. Giering, Nazareth, Pa.; C. C. Bradley, Batavia, N. Y.; M. R. Friend and Wm. Younie, with Ryrie Bros., Toronto, Ont.; Mrs. J. C. Norse, jewelry buyer for Woodward & Lothrop, Washington, D. C.; John Fink, of Klein & Fink, Fort Smith, Ark.; George Burns, buyer for the Harris, Emmery Co., Des Moines, Ia.

Charles E. Heileman, who is connected with a jewelry concern in this city and resides at Stapleton, S. I., was robbed of $16 in cash, a $57 check and a silver watch by three men in Thomas Jefferson Park last week. He had been visiting friends in Harlem and took the 116th St. crosstown car, intending to change to the Lenox Ave. Subway. He went to sleep and did not awake until he reached Pleasant Ave. When he got off the car he was followed by three men. Two of the men held him while the third rifled his pockets. He chased his robbers into a house in 114th St., where they eluded him.

Theodore Kluth, of the firm of Mayer & Co., China importers, of 47 Barclay St., has stopped the transfer of 181 shares of stock, the certificates of which were stolen from him while crossing the Atlantic. He sailed from Cherbourg on the Hamburg-American liner *Deutschland* on Oct. 8, and arrived in this city on Thursday, Oct. 15. Mr. Kluth occupied a cabin on the sun deck. He kept his securities in a small leather bag in his cabin. The bag also contained a pair of pearl cuff buttons with studs to match, and several jeweled scarf pins. On the night before the liner arrived in port the bag disappeared from Mr. Kluth's cabin, while it was unlocked, during dinner, and no trace of it could be found.

It was learned last week at the offices of Wm. A. Rogers, Ltd., manufacturers of silver-plated ware, 12 Warren St., that the concern will move the business conducted at the factory at Oneida, N. Y., to Niagara Falls, N. Y. William A. Rogers, of the firm, said that the concern is building a $75,000 addition to the plant at Niagara Falls, and that the factory at Oneida will be discontinued. The new factory will be centrally located, said Mr. Rogers, and will be convenient and have better facilities in every way. Some of the best men employed at the Oneida factory will be taken to Niagara Falls. The cutlery plants at Northampton, Mass., and Norfolk, Va., will be continued. It is expected the building will be ready for occupancy about Feb. 15. The new addition to the Niagara Falls plant will greatly facilitate the manufacture of flat and hollow ware. In speaking about conditions, Mr. Rogers said that business was the best this year in the history of the concern, and that they were rushed with orders.

The committee in charge of arrangements for the annual dinner of the Jewelers' 24 Karat Club of New York City has decided upon Thursday evening, Jan. 20, 1910, as the time for the dinner and the Hotel Astor will be the scene of this year's festivities. The new ball room of the Hotel Astor, the largest of its kind in the world, occupies a floor area equal to 75,000 square feet or nearly two acres, thus affording ample room for the club and its friends. In the new ball room the predominating colors of the permanent decorations are gold and white. On the second and third floors the room is surrounded by a double tier of boxes 60 in number. A great golden bronze canopy forms the ceiling of the room and is supported by a series of bronze pillars. The ceiling is beautiful and antique in design and tops the whole floor. Through the openwork of this ceiling may be seen the blue of the sky as the result of a novel artistic achievement. The ceiling is made entirely of cast bronze with gold leaf and weighs 30 tons. With the exception of the two great clusters of globes pendant from the ceiling the light all comes from hidden sources. Another feature, perhaps of even greater interest, is the wonderful organ. The organ is in four distinct divisions, the main organ is divided and occupies two spacious chambers on the east and west side of the ball room. It will readily be seen that this ball room is the finest place that has ever been secured for holding the annual banquet of the club. The speakers committee has made arrangements for a number of prominent men in various parts of the country, including United States Senators and members of the House of Representatives. The committee had intended to have the Chinese Minister, Wu Ting Fang, but owing to the fact of his recall, his successor will probably be a guest of the evening as one of the speakers. The committee is planning for appropriate souvenirs again this year, which, needless to say, will meet with general approval. Announcements will be mailed to members of the club this week in regard to the annual banquet. The dinner committee consists of Charles F. Brinck, chairman; Harry C. Larter, Leo Wormser, William H. Kinna and Charles R. Jung. Excellent singers have been engaged for the evening and

(New York Notes continued on page 91.)



B. & G. "Three Tower" Copenhagen Vase
(Suitable for long stem flowers.)

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F. W. JENKINS & CO.
42 Park Place - - New York

A LARGE VARIETY
FOR IMMEDIATE DELIVERY

New York Notes.

(*Continued from page 89.*)

every provision is being made to make the banquet the best ever held.

The Leedin Novelty Co., Newark, N. J., manufacturers of silver-plated toilet and manicure sets for the jobbing trade, have just completed their show room at 9 Maiden Lane.

Theater crowds packed Broadway, Friday night, to watch a lively little fire in a jeweler's repair shop at 1,298 Broadway. The police had some difficulty in keeping the way clear for the firemen. The blaze was of short duration, but caused a loss estimated by the police at $500. The shop was run by O. Goldsmith as an annex to his store at 1,284 Broadway.

According to a statement given out at the Appraisers' Stores, the total importation of precious stones for the month of October breaks all records in the history of the trade. The value of the gems imported up to Saturday was $5,132,189, of which amount the cut precious stones and pearls were worth $3,333,417 and the uncut stones $1,798,771. The largest previous record was made in July of this year, when $5,112,957 worth of precious stones were imported at this port.

Leo Oettinger and Henry M. Rich, of Stern Bros. & Co., 68 Nassau St., are sailing on the steamer *Mauretania*, to-day, for an extended visit to the European diamond markets. Stern Bros. & Co. will open offices at 10 Tulpstraat, Amsterdam. Mr. Oettinger will be in charge, assisted by Mr. Rich and a well-organized office staff. This is the first time in the history of the diamond trade, it is said, where an American firm has opened a regular office of its own in Amsterdam. The offices will be finely furnished and will be open the year round.

Benjamin J. Warner, a retired watch case maker, who was said to have been the originator of the art of colored photo engraving on the inside of watch cases, died on Friday night in his 90th year at his home, 81 Morton St., Williamsburg. He was born in London and came to America in 1845. He was the oldest member of the First Baptist Church at Lee Ave. and Keap St. He served in the Civil War in the 47th New York Regt. His widow, a granddaughter and a great grandson survive him.

A colored elevator boy describing himself as David Finley was in the Harlem Court, Saturday, on a charge of attempted larceny preferred by Charles L. Trout, of Charles L. Trout & Co., 2 Maiden Lane. Mr. Trout, who lives at 565 W. 142d St., was at dinner, Friday night, with his family when a noise in another room attracted attention. A maid was sent to investigate and found the elevator boy with toilet powder spilled over his clothing. He said he had a letter for Mr. Trout, but a collection of jewelry testified to his object in visiting the apartment. The police were called and the boy taken into custody. He was held in $1,000 bail for trial.

J. E. Whitten, Ensley, Ala., has removed to Gadsden, Ala.

Newark.

TRADE CONDITIONS.

There is a great deal of activity in the jewelry trade, as represented by the three score or more of Newark manufacturers. It is also reported that the retail jewelry business is good for this season. The manufacturers have filled practically all their trade orders for the Winter holiday season, the aggregate of which will match up favorably with the records of recent years for the same season. This year's output of the local jewelry factories excels that of almost any previous year for beauty in design, variety and character of workmanship. This has been made possible in a large measure by the continued popularity of the many semi-precious stones which came into vogue several years ago and have since grown steadily in public favor, and which have not yet shown the least signs of losing ground. The strongest feature of the trade this year has been the making of pendants, which have become a reigning style capable of many and beautiful arrangements and enabling women to match up their jewels with their costumes, hats or any other part of their wardrobe that they care to make the ornament conform to.

G. W. Risler has succeeded John H. Morz, at Hopewell, N. J.

Francis J. Monoghan, a jeweler of South Amboy, N. J., has moved his store to Perth Amboy, N. J.

Benjamin E. Ormond has succeeded the estate of George P. Ormond, Bordentown, N. J., in the retail jewelry business.

L. C. Stark, Perth Amboy, N. J., has moved out of the Mulholland building into the new store opposite the C. R. R. station.

Burglars gained an entrance into the jewelry store of P. V. Bergen, Bound Brook, early one morning last week by smashing in the front window. They got away with about $100 worth of chains and watches. County Detective Totten is on the trail of the robbers.

The funeral of Charles Mack, who was formerly in the employ of David Clark, was held, Oct. 26, from his late residence, 70 Alexander St. Death was caused by a stroke of paralysis. Deceased is survived by a widow, two sons and two daughters. Interment was in Fairmount Cemetery.

William M. Jones, 490½ Communipaw Ave., Jersey City, who resides at 311 Arlington Ave., has just bought from Mrs. Mary W. Forman the five small houses known as 457, 459, 461, 463 and 465 Bergen Ave., at the northwest corner of Lexington Ave. The price paid was $14,000.

While they were blowing off the doors of a ton-and-a-half safe in this city early on the morning of Oct. 26 burglars were evidently frightened off, for $1,000 in cash and jewelry valued at much more were found undisturbed when the doors of the place were opened by clerks a few hours later. The store was that of Mendel Simon at 214 Court St. Entrance was gained by means of tools stolen from a blacksmith shop a short distance away. The police say the blowing open of the safe was done in a manner thoroughly modern.

Through an order issued last week by Vice-Chancellor Emery, Francis Child, Jr., was appointed receiver for H. C. Klein & Co., manufacturers of novelty toilet sets, with a factory at 125 New Jersey Railroad Ave. The order was issued in response to an application made by W. Eugene Turton, counsel for Louis Menegaux, of Union Hill, who, together with Mrs. Menegaux and the Essex County Bank, is the principal creditor. The bill sets forth that the assets of the firm amount to $14,000 and the liabilities to $12,000. The bond of the receiver was fixed at $15,000. In addition to being one of the principal creditors of the firm, Mr. Menegaux was its president.

Harrisburg, Pa.

Fred S. Ward, Gallipolis, O., has entered the employ of P. G. Diener as watchmaker.

Among the goods auctioned off Saturday evening at the big fair of the Brotherhood of Railroad Trainmen was a timepiece 104 years old, several watches and clocks, originally donated by local jewelers. Over $1,000 was realized by the fair.

As the chief executive of the State wherein Robert Fulton was born, the Hudson-Fulton Celebration Committee has presented Governor Stuart with a handsome silver commemorative medal, measuring three inches across, and artistically engraved.

An effort is being made to organize a central Pennsylvania circle of jewelers of Harrisburg, Lancaster, York, Reading and other cities, modeled after the Pittsburg Club, and affiliated with the Pennsylvania Retail Jewelers' Association. Meetings are to be held monthly.

James Yohe, the noted jewelry burglar, who is wanted here on several charges of robbery, was sentenced at York last week to serve not less than two and a half years nor more than 30 years in the Eastern Penitentiary, for his crimes in that city. This county has filed a retainer and Yohe will be brought here for trial at the expiration of his present sentence.

Col. H. C. Demming, of this city, who is recognized as an expert on precious stones, has had mounted in a scarfpin a beautiful specimen of gray agate which he found in the hills of Surrey during his visit to England last Summer, and will present the pin to King Edward VII. Colonel Demming discovered quite a quantity of this agate within 20 miles of the King's palace.

E. L. Rinkenback has been appointed chairman of the Legislative Committee of the West End Improvement Association. This committee will look after public improvement ordinances before city councils affecting West Harrisburg. H. C. Claster, who is chairman of the 11th Ward subcommittee of the committee of 100, now engaged in promoting the growth of Harrisburg, has addressed a circular letter to residents of his ward inviting subscriptions toward a fund of $50,000 with which to erect an industrial building for the encouragement of the smaller industries.

It is the intention of H. C. Claster, proprietor of the City Loan Office, 411 Market St., to transfer the business on Jan. 1, 1910, to the present manager, David Throne, who is a cousin of Mr. Claster. The latter, whose lease on the building, 411 Market St., still has six and one-half years to run, has sub-let one-half of the present storeroom to the United Cigar Stores at a handsome annual figure largely in excess of his present annual rental on the entire building, and will locate the City Loan Office in the other half of the storeroom.

Thomas Hannigan has moved from 1926 Columbia Ave., Philadelphia, to larger quarters at 1914 Columbia Ave.

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$27.50

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Vol. LIX. CHICAGO, WEDNESDAY, NOVEMBER 3, 1909. No. 14.

Chicago Notes.

Geo. H. Thomas is making a trip to nearby cities.

J. V. St. Clair, traveler for S. Sternau & Co., is making a Wisconsin trip.

M. H. Cowen, traveler for Rettig, Hess & Madsen, is making a western trip.

C. A. Rogers, Chicago manager for Irons & Russell, is making a western trip.

Charles Slemmons, of the Illinois Watch Co., Springfield, was in Chicago, last week.

McEwan & Ramsey will open up their new store at Fond du Lac, Wis., Saturday of this week.

C. J. Williams, of A. L. Williams & Co., has just returned from a week's trip to nearby points.

H. T. McSweeney and G. S. Robinson travelers for L. H. Schafer & Co., are in from the road.

Geo. C. Gubbins, traveler for the Illinois Watch Case Co., has just returned from an eastern trip.

F. E. Wallis, Chicago agent for T. W. Adams & Co., made a trip to Cincinnati and intervening points last week.

Chas. J. Jacobs, of the Knickerbocker Silver Co., leaves this week, for a trip east as far as Pittsburg. He has just returned from a northwestern trip.

Arthur W. Payne, formerly with the Chicago office of the E. Howard Clock Co., but now with the Dunn Art Fixture Co., New York, was a recent visitor in Chicago.

Wadley & Milligan have embarked in the jewelry business at Osceola, Ia. Mr. Wadley hails from Leavenworth, Kans., and Mr. Milligan is with E. A. Dayton & Co.

The daughter of I. Silverstein died recently at Las Vegas, N. Mex., where she had gone in hopes of regaining her health. The body will be brought to Chicago for burial.

Walter Frazer Brown, western representative of the Bannatyne Watch Co., is one of the committee appointed by the Commercial Club to visit the deep waterway meeting in New Orleans this week.

The Vincennes Novelty Mfg. Co., South Bend, Ind., has discontinued its Chicago office at 401 Heyworth building. Fred Fuchsberg, who has been in Chicago, has taken a position with the Sterling Deposit Mfg. Co.

P. B. Noyes, general manager of the Oneida Community, Ltd., was a recent visitor at the Chicago office of the company. W. E. Scanlan, traveler for the Chicago office of this company, is making a trip in Michigan.

Norris, Allister & Co., Benj. Allen & Co., Otto Young & Co., A. C. Becken Co. and Lapp & Flershem have issued their catalogues for 1910. In addition to the above, Otto Young & Co. have issued a tool and material catalogue.

Ed. Fry, traveler for the Stein & Ellbogen Co., is laid up with a severe case of sore throat. M. W. Silverberg and "Gus" Weinfeld, travelers for the same company, are in from the road getting ready for their last trip of the season.

The Estate of E. A. Kvasnicka paid approximately a 25 per cent. dividend, recently. Complications in the disposition of real estate in Indiana will not permit of the final dividend, amounting to 50 per cent., being paid until some time in January.

The F. X. Parsche & Son Co. has rented room 401, Heyworth building, as a display room for cut glass and decorated ware. Geo. C. Mendell, representing Leary & Penfold, and R. T. Hunter, representing Geo. L. Brown Co., will retain desk-room in this suite.

A. R. Kamberg, covering Wisconsin territory for L. H. Schafer & Co., while recently at Kenosha, had the misfortune to have his sample trunk demolished. The train started while the trunk was being loaded from the platform. The contents of the trunk were only slightly damaged, however.

There will be 159 clocks on one system in the offices of the new city hall. The clocks will be connected by electricity or pneumatic tubes and their 318 hands will move with those of a monster clock in the office of the engineer in the sub-basement. Bids for the series of clocks were opened in the Department of Public Works, Oct. 28.

The following New York diamond salesmen were here during the past week: Simon Arnstein, of Arnstein Bros. & Co.; Otto Sinauer, of Oppenheimer Bros. & Veith; A. J. Grinberg, of A. J. Grinberg & Son; Henry Klein, with R. A. Breidenbach; Fred Mayor, of Bruhl Bros. & Henius Co., and Mr. Bonner, of Bonner & Co.

Among the out-of-town jewelers here during the past week were the following: W. P. Reichert, Canton, Ill.; J. M. Bigwood and Wayne Bigwood, Terre Haute, Ind.; Joseph Embrey, Richwood, O.; C. M. Hunnicutt, Rockville, Ind.; W. L. Searle, Petoskey, Mich.; A. M. Concrus, Elroy, Wis.; Mr. Hull, of Cole & Hull, Winterset, Ia.; O. P. Noisom, South Bend, Ind.; Mr. Pyl, of Pyl & Wikkel, Kalamazoo, Mich.; W. H. Reighart, Minot, N. Dak.; W. A. Sheaffer, Ft. Madison, Wis., and Bloomfield, Ia.; R. J. Taupert, East Las Vegas, N. Mex.; W. H. Mellor, Michigan City, Ind.; G. R. Evans, Kendall, Wis.; Mr. Osterberg, of Duncan-Osterberg Co., Eau Claire, Wis.; Howard Williams, Delavan, Wis.; William A. Hamlin, Beloit, Wis.; M. Blumenstock, Ludington, Mich.; F. Melluish, Ottawa, Kans.; J. Enteneuer, Havana, Ill.; James J. Dickerson, Litchfield, Ill.; F. S. Crebs & Co., Frankfort, Ind.; O. G. Johnson, Florence, Wis.; Klein & Flink, Ft. Smith, Ark., and Miss A. E. Gulbrandson, Rockford, Ill.

San Diego, Cal.

H. W. Wilcox, a real estate operator of this city, has purchased the parcel on F St. between F and G Sts., on which the jewelry store of M. W. Wiard is situated. As the purchase is made as an investment it is not expected that Mr. Wiard's business will be interfered with.

The show windows of the C. W. Ernsting Co. and J. Jessop & Sons have recently been centers of attraction by reason of the displays of handsome trophies offered as prizes for displays of flowers and plants at the third annual Fall exhibition held under the auspices of the San Diego Floral Association. The prizes included silver loving cups, hammered brass bowls, cut glass vases and other valuable articles. The exhibition was held in the palm court of the U. S. Grant Hotel, which is fast nearing completion.

The Ernsting Co. made a special display recently of the Paul Revere pattern of silverware, and as a result there was brought to their store by a lady a finely preserved specimen of the work done by Paul Revere himself. It is a salt shaker in solid silver, standing 5¼ inches high. It is 1¾ inches in diameter at the base. The receptacle is 2¼ inches in depth and 1⅛ inches in diameter. The top, which fits deeply into the receptacle, has an outside height of 2⅜ inches. On the base appears the intials "PR" four times.

E. M. Gillette has bought the stock of P. H. Torrey, Wellsville, N. Y., and has taken up a permanent residence at the latter place.



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BOYDEN, FRANK S. & CO.,	Heyworth Building
BUCHSBAUM, S. & CO.,	Masonic Temple
DREYER, LOCHAU & OHM CO.,	72 Madison St.
EMRATH, EDWARD,	78 State Street
GRAFFE & STANEK,	Heyworth Building
GRIMM & JUDEA,	103 State St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple
JACOBSON, F. H. CO.,	209 State St.
JOHNSON, ROBT. M. & SON,	67 Washington St.
JUERGENS & ANDERSEN CO.,	92 State St.
KRONBERG & BLOCK,	126 State St.
LAZARUS, S. & CO.,	Masonic Temple
LEBOLDT & CO.,	160 State St.
LEVINSON & JACOBSON,	42 Madison St.
MASSOVER & POKRAS,	163 State St.
MILHENNING, J.,	195 State St.
MORSTROM, WM. G. & CO.,	78 State Street
MORSE, F. E. & CO.,	151 Wabash Avenue
NEWMAN, M.,	Masonic Temple
NOBLE, F. H. & CO.,	42 Madison St.
PFEIL, CHARLES H.,	209 State St.
PINES & HANSEN,	137 Wabash Ave.
ROOVART BROS.,	Columbus Building
SCHRADER-WITTSTEIN CO.,	103 State St.
SPIES BROS.,	156 Wabash Ave.
WECHTER, S. & CO.,	Masonic Temple
WENDELL & CO.,	258 Madison St.
WILLIAMS, A. L. & CO.,	156 Wabash Ave.
WILLSON & CO.,	57 Washington St.

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Cincinnati.

W. C. Klein, Connersville, Ind., was here a few days last week.

F. W. Trewin, of the Philadelphia Watch Case Co., called on the local trade last week.

John A. Herschede, of the Herschede-Hall Clock Co., is home from an extended business trip.

Adolph Wiebell, formerly with Bingaman & Co., has opened a new retail jewelry store at 1739 Vine St.

Andrew Alich, 930 W. Liberty St., has returned to business after an illness of several months' duration.

F. G Krueger, of Gebhardt Bros., has started on a business trip in West Virginia, Kentucky and southern Ohio.

F. B. Decker, watchmaker in the Carlisle building, is the Democratic nominee for reelection for Council in Covington, Ky.

August Newstedt, of Lindenberg, Strauss & Co., who has been kept away from business by illness, is said to be improving.

G. F. Elgin, Kent, O., was here, last week, attending the annual session of the grand chapter of the Order of the Eastern Star.

William J. Hood, of L. Gutmann & Sons, is away on business. Charles Payne, of this house, has left on an extended business trip.

Loring Andrews, of the Loring-Andrews Co., has arrived from Europe bringing with him a large collection of the latest novelties in jewelry from Paris.

Miss Florence Nolting, daughter of Charles Nolting, of the Oskamp, Nolting Co., and Walter G. Shinkal, of this city, were married Oct. 26.

David Gradison, 436 Vine St., had a narrow escape last week while in his private office. Painters who were at work about 40 feet above the skylight which covers this part of Gradison's store, dropped a part of a scaffold, which crashed through into Gradison's office. Mr. Gradison and another gentleman had been sitting under this place, but had stepped to the telephone just as the scaffold fell. The only damage done was to a desk.

Out-of-town buyers who were in this city the past week purchasing stock included: Frank Fullilove, Owenton, Ky.; D. A. Lamb, Wilmington, O.; Max Kohlhagen, Lebanon, O.; Charles G. Sederberg, Milford, O.; A. E. Axman, Middletown, O.; Louis Moss, Cleveland, O.; J. N. Calvert, Russellville, O.; J. Mann, Georgetown, Ky.; James H. Bovard, New Castle, Ky.; C. B. Sigler, New Vienna, O.; R. D. Washington, Russell, Ky.; S. F. Kaufman and wife, Attica, O., and Charles Allee, Louisville, Ky.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: C. N. Perley, Perley Bros.; F. A. Perry, John Russell Cutlery Co.; Clayton Shepperd, Krementz & Co.; John H. Baker, Jacobson Bros.; George A. Schuetz, Snow & Westcott Co.; A. T. Teague, Link & Angell; J. Laffey, Gorham Co.; Mr. Stanford, Alvin Mfg. Co.; Chas. F. Hartshorn, Alling & Co.; J. M. Curtis, Meriden Silver Plate Co.; C. A. Holbrook, Sloan & Co.; James Baker, Frank M. Whiting & Co.; Charles W. Hickok, Graff, Washbourne & Dunn; W. A. Lamb, George H. Fuller & Son Co., and Harvey Raymond, Worthington & Raymond.

A well dressed man of about 40 years of age called at the Oskamp Jewelry Co.'s store on Oct. 25, about noon, to see a split-second watch. He selected one worth about $225 and also decided to take a gold chain worth $15 and a solitaire diamond ring valued at $375. He then offered a check on the First National Bank of Covington, Ky., covering the amount, $615. A. W. Robertson, the salesman, was suspicious of his customer and told him he would have to either have the check certified or have it indorsed by some first class business house. The stranger then tried to convince Mr. Robertson that he was all right, but Mr. Robertson put away the articles selected. He offered to help to have the man identified, but the stranger said he wouldn't bother any more about the check, but would call later and bring the money. After he had gone Mr. Robertson called a detective and gave him a full description of the man and in a short time the stranger was arrested in the Sinton Hotel. It was learned that he had tried to pass bogus checks on several other business houses. The prisoner claims he is a rich horse owner, having horses on the Latonia track. It has since developed that a woman claiming to be his wife called to see him and says that they belong in Cleveland, O. The man is thought to be suffering from a nervous breakdown and was later released by an order from the chief of police.

Toledo.

TRADE CONDITIONS.

The outlook for holiday trade in this vicinity is better than it has been for several years. Although October has been a comparatively dull month, jewelers, almost without exception, are showing a great deal of confidence in the future and are liberal buyers. One local wholesale house reports a specially heavy trade in watches and brooches, almost everything in the latter consisting of green gold effects have the call at present.

Earl Sala, novelty and art dealer, Superior St., has increased his stock in anticipation of a heavy holiday demand.

J. George Kapp, Jr., appears on one of the tickets of the Toledo Business Men's Club as a candidate for vice-president.

Carl Irwin, a traveling jewelry salesman, who lives in this city, leaves shortly on his western trip. He has been enjoying a week's rest at home.

E. Gross, of the Judd-Gross Co., has just returned from a business trip to New York. Mr. Gross purchased a full line of new holiday novelties.

W. A. Rankin, manufacturing jeweler, Superior St., has installed a small stock of specialties, which do not conflict with the general trade to which he caters as manufacturer.

The Merrill & Broer Co. has decided to delay installing its optical department for a few months. Present business demands are such as to afford them but little time for taking on the new department.

A new jewelry store will shortly be opened on St. Clair St., between Madison and Adams Sts. It will be known as Crosbey's. The furnishings are in mahogany and the store is one of the largest in the city, where but one floor is devoted to the jewelry business.

William Veler, of E. Broadway and Starr Ave., who has employed Paul Sandoz to conduct his storeroom, has found it necessary to open a repair room in his residence, where he also carries a small stock. Many of his old customers desire his personal attention, which he gives them at such times as his other business will permit.

J. H. Williams, traveling salesman for the Merrill & Broer Co., was the victim of a peculiar accident at Charlotte, Mich., a few days ago. In unloading his jewelry trunk it fell off the wagon in such a manner as to drop under an oncoming train, and when recovered little of it remained but remnants of jewelry. A bill of contents is now being made up by the house prior to a settlement with the railroad company.

There is some talk current at present relative to organizing a local jewelers' association, which several of the local jewelers hope will shortly come to pass. Those who are interested in the project expect to make it a semi-business and social club, whereby a closer co-operation may be secured in regulating credits, patronizing civic undertakings, advertising and the like. While Toledo jewelers are very friendly with each other, there is no special tie that binds them together as business men, and each conducts himself regarding the foregoing as he feels disposed.

C. P. Eells is back at his bench at the jewelry store of J. Prochaska, 109 Summit St., where he expects to remain till the opening of the baseball season next Spring. Owing to long years of service at the bench, Mr. Eells found it necessary to get outside for a breathing spell, so he secured control of the concessions at the Toledo Baseball Park. He yet retains this contract, so for the present, at least, he will devote his Winters to his trade and the Summer in controlling the concessions at the baseball games. Mrs. Eells has one of the largest china-painting trades in the city.

Sylvan Basch and Isenberg Bros. have settled their dispute out of court. Action was brought by Isenberg Bros. to restrain Mr. Basch from operating under the name of Basch & Co., the plaintiffs contending that when they had purchased the business they likewise bought the right to use the name. Mr. Basch was local manager of the concern and later opened a store on Summit St. under the old firm name. A temporary restraining order was issued by the court, but before the final hearing took place the matter was settled out of court. By this agreement Mr. Basch states that he will be allowed to continue his business under the name of Basch & Co.

Among the prizes which were donated for the victors at the different aeronautic contests in the Gordon-Bennett aviation contest considerable interest centered on three fine watches which were ordered from the well known house of Patek, Phillipe & Co., Geneva. Each of the watches was engraved and enameled, with inscriptions and emblems recalling the occasion for which the pieces were made. The watches were the subject of an illustrated article in a recent issue of *La Revue Polytechnique et le Moniteur de L'Industrie.*

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THE JEWELERS' CIRCULAR PUBLISHING CO.

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San Francisco.

B. Hartfield, Anaheim, Cal., was a visitor here, a short time ago, and remained here for more than a week.

Col. A. Andrews was a conspicuous figure in the Portola parade, on the opening day, appearing in a carriage with the Mexican War veterans.

Sidney Weisbaum, Hanford, Cal., has just taken unto himself a wife and is now in the southern part of the State on his honeymoon. His bride was a Miss Eickles, of San Francisco.

The Crown Jewelry Co., now located at 747 Market St., is preparing to remove to a new location. The building being occupied at the present time is to be torn down to make room for a permanent structure.

Out-of-town jewelers here, during the past week, were: A. C. Amstutz, Napa; A. J. Fetzer, Weaverville; J. J. Fretwell, Los Gatos; F. R. Dobrowsky, Redding; C. M. Hanf, San Bernardino, and F. C. Chinn, Sacramento. The latter is in the optical business at the capital city.

Another wedding that is interesting the local trade is one that took place recently in Los Angeles when Forest Arnold, of the staff of Burr W. Freer, 717 Market St., San Francisco, married Miss Mabel Miles, of the southern city. The event was one of much note in society circles there, where the bride is very popular.

One of the most interesting events to many of the local trade during Portola week was the marriage of Daniel S. Briggs to Miss Nettie Elbert, of this city. Mr. Briggs is well known in San Francisco, having been for many years connected with Radke & Co. He is now the manager of the jewelry department of The White House. Mr. Briggs was a member of the troop of Dragoons that escorted the Queen of the Festival in all her public appearances. The marriage was solmnized at the Hotel Manx.

The great Portola celebration in San Francisco is now a thing of the past, but it will long be remembered as the most successful fete of its kind ever attempted upon the coast, and as an advertisement of San Francisco has already been of incalculable value. A crowd of over 1,000,000 persons was within the gates of the city for the past week, and the impression that has been taken away with them is all to the credit of San Francisco. The immediate and material advantages of the Portola festival have been quite noticeable to the members of the jewelry trade, and the best week's business since the Christmas season of last year has been done. Most retailers have been keeping their stores open evenings during the week and many made early display of holiday goods. It is estimated that the visitors in the city spent $5,000,000 during Portola week.

Pacific Northwest.

The J. S. Luckey store, Eugene, Ore., is being remodeled and a new front installed.

H. Q. Bradbury has made arrangements to open a new store at Toppenish, Wash. He is erecting a building there.

Jacob Perl, a pawnbroker of 817 Third Ave., Seattle, Wash., has just been arrested on complaint of a telephone girl who recently took a brooch to his store and wished to borrow a dollar on it. She asked for a receipt to show that he had the pin and Perl, it is claimed, had her sign a paper, stating that he would then know her signature. Later she went to get the pin and Perl showed her a bill of sale, stating further that he had sold the pin. A short time after this the girl saw the brooch in the window and again asked for it, but her request was refused, so she notified the police.

Pacific Coast Notes.

O. C. Gray, Paso Robles, Cal., has just returned from a visit to the Coalinga oil district.

A. T. Cornwall is now firmly settled in a new store in the Morey block, Corning, Cal., and has ordered a stock for the holiday trade.

H. W. Schuler, Fortuna, visited the Petrolia section recently, and upon his return home was laid up with a severe illness resulting from poison oak.

George G. Daunt, Petaluma, Cal., is enlarging his store by removing a partition in the rear. Room is being made for the addition of several other show cases, and these will be put in at once.

Some very fine nuggets are being displayed in Mr. Brand's store, Nevada City, Cal. Some of the specimens are quite unique and are being purchased to be manufactured into articles of jewelry.

Andrew Wagner, who claims to be a lawyer, was caught in the act of stealing a brooch valued at $50 from the store of Voss & Rich, 461 13th St., Oakland, recently, and when tried was found guilty. Wagner was detected taking the brooch by Miss Edith Mills, a clerk at the store, and she called the manager of the store, who held Wagner until the police could be summoned.

Detroit.

C. R. Church, Homer, made a trip to this city, recently.

Arthur Holland, Lapeer, was in the city, last week, on a buying trip.

H. B. McNally, Brown City, visited the wholesale houses, last week.

G. L. Gunther and wife, Bellevue, O., spent a couple of days here, recently.

Alfred Wirz, Montpelier, O., was in Detroit, a few days ago, purchasing stock.

F. A. Mathauer, of Mathauer & Koester, has been covering the Thumb territory and found trade good.

Ed. Peters, Tecumseh, who was here, a few days ago, states that business is satisfactory in his town.

C. H. Avery visited this city, Thursday, preparatory to going out on a trip through the southern part of the State.

Fred N. Pauli, Pontiac, has established himself in his new store. He has purchased new fixtures and stock and had a successful opening.

J. E. Zupp, Springport, has moved into his new store building, which he has newly fitted up. He spent some time in Detroit, last week, purchasing new stock for the holiday trade.

H. E. Allen, Morenci, has returned to his home after a European trip. He visited England and several continental countries. Mr. Allen took especial pains to notice the jewelry styles while on his trip.

Omaha.

E. A. Scott, Crofton, Nebr., has sold his store to O. E. Case.

Louis Neble, with the F. B. Brodegaard Co., is on a hunting trip in Wyoming.

Fred B. Brodegaard and wife have returned from a short business trip to Chicago.

Marion D. Franks states that he expects to locate in his new quarters, on Farnam St., by Nov. 1.

A. Mandelberg has returned from Baltimore, where he was suddenly called by the severe illness of his father.

J. E. Clay, formerly with the C. B. Brown Co., and who until lately has been in his father's store, at Long Pine, Nebr., intends to start in business with W. W. Stofft, engraver, in the Douglas block.

Last week, a customer of S. W. Lindsay called for a chain that had been left for repairs 15 years ago. After a short hunt through a box of envelopes containing the "old work" the chain was found and the customer went away happy.

Out-of-town jewelers in Omaha, last week, were: John Albright, Jr., David City; F. D. Stilt, Carson, Ia.; J. B. Johnson, Glenwood, Ia.; J. T. Johnson, Genoa, Nebr.; John Wehrle, Missouri Valley, Ia.; Geo. O. Stitt, Farragut, Ia.; W. L. Smith, Malvern, Ia.; Dunn & Co., St. Francis, Kans.; John Lamprecht, Leigh, Nebr.; Miss E. Chamberlin, Gravity, Ia., and Hans Johnson, Hamlin, Ia.

Traveling representatives calling upon the local jewelers, last week, were: Mr. Hoeder, M. A. Mead & Co.; Jos. C. Wilson, Landers, Frary & Clark; F. C. Kopf, Powers & Mayer; M. F. Thornton, A. J. Hedges & Co.; S. E. Dickens, Adelphi Silver Co.; W. C. Barry, Barry & Co.; Otto J. Sheer, Wm. Sheer; Albert E. Levy, Marchand Freres; Herman Hamburger, S. Pitzile; Fred H. England, Frolichstein, England & Klein, Inc.; E. J. Walther, D. F. Briggs Co.; Harry E. Farquharson, E. D. Gilmore; Edgar Huhn, Scofield, Melcher & Scofield; Shiman Miller Mfg. Co.; H. S. Noyes, Bates & Bacon; J. B. Macdonald, Wolcott Mfg. Co.; E. A. Moore, Sykes & Strandberg; A. B. Barnes, H. M. Quackenbush; W. T. Sherman, S. K. Merrill Co.; M. V. Decker, Plainville Stock Co.; Mr. Tinker, Wm. B. Durgin Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Morris Lewkowitz, D. Ullman & Co.; Mr. Kantor, Kantor & Sheff; Wm. T. Smith, Wilcox Silver Plate Co.; S. W. Abbey, E. Ira Richards & Co.; Louis Sundlun, Ross Jewelry Co.; Chas. G. Faux, Wheeler Jewelry Co.; L. R. Brooks, O. E. Weidlik Co.; A. A. Cahn, Aikin, Lambert Co.; J. Wider, H. Henrich; M. H. Cowen, Rettig, Hess & Madsen.

Peter J. Scully, for several years associated with a large general store in Baltimore, Md., has been made a member of the jewelry firm of S. & N. Katz, 111 N. Charles St.

St. Louis.

C. F. Mathes, treasurer of the Mermod, Jaccard & King Jewelry Co., is enjoying a short vacation.

Adam Hafner, De Soto, Mo., came to St. Louis, last week, to attend the annual Horse Show at the Colisuem.

Ralph Lowenstein came in from Missouri, but leaves Sunday for an extended trip through Arkansas and Oklahoma.

J. H. Booth, Alton, has taken possession of his new store and is installing additional fixtures with a view to increasing his stock.

Herman Mechling, of William Weidlich & Bro., left Tuesday, on a business trip through Illinois. He will be gone several weeks.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., came in from the south, Saturday, but soon left again for the same territory.

C. L. Heyman, of the L. Bauman Jewelry Co., who was to have started on a trip, last week, was delayed by illness, but got away Wednesday morning.

Morris Eisenstadt, president of the Eisenstadt Mfg. Co., left Sunday on a recreation trip to Chicago and New York. He expects to be absent about two weeks.

Goodman King, Frederick W. Drosten and Alvin L. Bauman were guests at the recent luncheon given at the Planters' Hotel by the Business Men's League in honor of President Taft.

In the bankruptcy proceedings against Ernest A. Niehaus, 2026 Franklin Ave., Referee in Bankrutpcy Coles has designated Nov. 8 at 11 A. M. as the day and time for the first meeting of the creditors.

President Joseph M. Ebeling, of the Retail Jewelers' Association, intended to call a meeting of the association for this week, but press of other duties necessitated deferring the meeting until next week.

L. G. Achard, 3518 Evans Ave., has been appointed by Judge Holtkamp, of the Probate Court, executor of the estate of the late Edmund Achard, the retired jeweler, whose death was reported, last week.

A. J. Adank, of the Brooks Jewelry & Optical Co., who returned to work last week after having been confined to his home for three weeks as the result of an injury, suffered a relapse and is again confined to his room.

Joseph M. Ebeling, president of the Retail Jewelers' Association, moved his family, recently, from the residence they have been occupying near Mr. Ebeling's place of business, to a new home purchased by him, at 3521 Hebert St.

F. W. Hoyt, president of the Hoyt Jewelry Co., received a telegram from A. Y. Boswell, Okla., informing him that his 10-year-old son, Hoyt Russell, was accidentlly killed by a train, recently. Mr. Hoyt and Mr. Russell are very intimate friends, and the lad was named after Mr. Hoyt.

Out-of-town jewelers in St. Louis during the past week were: J. A. Hickman, Puxico, Mo.; George R. Summers, Sturgeon, Mo.; Mr. Harris, Sturgeon, Mo.; L. P. DeRousse, Waterloo, Ill.; C. S. Scanlin, Indianapolis, Ind.; B. Jacobs, of Jacobs & Co., Tulsa, Okla.; W. Westphal, St. Charles, Mo.; F. C. Leidel, Troy, Ill.; Adam Hafner, Desoto, Mo.; J. H. Booth, Alton, Ill.; J. H. Bersche, Waterloo, Ill.; R. G. Rutherford, Mt. Vernon, Ill.; J. H. Brooks, Ft. Smith, Ark.; W. J. Martin, Van Buren, Ark.; L. R. Mogle, Winfield, Kans.

R. O. Bolt, secretary and manager of the Mermod, Jaccard & King Jewelry Co., does not agree with Thomas Nixon Carter, Professor of Economics in Harvard University, that there is need of a revision of the Ten Commandments. Quoted, among others, by a St. Louis daily newspaper, he says: "The Ten Commandments are all right as they are. They have stood the test for all these centuries and they will stand the test for future centuries. Lots of good people have lived by them in the past and people will still be able to live good lives if they stay by the Ten Commandments."

Frederick W. Drosten, president of the F. W. Drosten Jewelry Co., was elected on Tuesday by the St. Louis City Council as a member of the Board of Managers of the Mullanphy Immigrant Relief Fund, to succeed Louis Hilfer, who has removed to New York. Mr. Drosten will represent the Tenth Congressional District on the board. He was nominated by Congressman Crunden and his election was unanimous. The Mullanphy Immigrant Relief Fund is a fund created many years ago by the late Bryan Mullanphy. A great deal of property is managed by the board for the benefit of the fund.

J. Reed Elliott, president of the Elliott Jewelry Co., who returned Friday from a rail and water trip to New York by way of New Orleans, accompanied by J. C. Johnson, of Colorado Springs, Colo., had the unusual experience of participating in the rescue of a shipload of people near the Bahamas. The *Cosmos,* the ship on which he and Mr. Johnson voyaged from New Orleans to New York, came upon the *Anchiles,* a sister ship of the same line, wedged on a reef and in danger of going to pieces. The 84 passengers were transferred from the *Anchiles* to the *Cosmos* and the wrecked ship was left to its fate.

Traveling representatives in this city during the past week were: S. Kastor, Adolph Kastor & Bros.; Mr. Blum, Colonial Jewelry Co.; M. W. Potter, J. M. Fischer Co.; M. V. Decker, Plainville Stock Co.; S. J. Summer, Providence Stock Co.; F. J. Wirtz, Standard Optical Co.; Mr. Stevens, Bay State Optical Co.; B. Hyman, B. Hyman & Co.; W. F. Chambers, P. & A. Sutton Co.; Donald Le Stage, H. D. Merritt Co.; H. W. Raymond, Worthington & Raymond; Jules Franklin; C. W. Hickok, Graff, Washbourne & Dunn; Joseph Guntzberger, I. Guntzberger & Son; Charles A. Hartshorn, Alling & Co.; Mr. Thomas, H. P. Sinclaire & Co.; C. A. Holbrook, Sloan & Co.; Richard Merker, Bates Bros.; Mr. Hirsch, Rudolph Noel & Co.; Mr. Ungar, Smith Bros.; A. Levy, Ben Price Diamond Co.

Edward Poos, of 3561 S. Broadway, who thought that he had killed his father, August Poos, and was under a charge of having done so, and Miss Clara Hensel, will be married Thanksgiving Day. When Edward Poos was arrested and locked up after his father had died from a bullet wound supposed then to have been inflicted by Edward, but afterward proven to have been inflicted by the elder Poos himself, Miss Hensel went to his cell and cheered him up and promised that she would get bondsmen for him. By her earnestness she enlisted the assistance of the members of the real estate firm by which she was employed, and bondsmen were procured and he was released. They were engaged then, but arrangements for their wedding were deferred until an indictment against him for assault with intent to kill was dismissed. They then fixed Thanksgiving Day for the ceremony, which will be performed at the home of the bride, 3441 Illinois Ave. Mr. Poos has, since the death of his father, conducted the jewelry business which they formerly conducted jointly.

An express receipt preserved by Charles G. Derleth, a jeweler of 229 Collinsville Ave., East St. Louis, Ill., enabled Miss Mary Murray, of 111 St. Clair Ave., to make a good defense to a replevin suit brought by J. E. McCormick, of Mexico City, for possession of a $300 diamond. The receipt showed that the diamond was shipped to Mexico before the replevin suit was brought, and the suit will therefore be dismissed. McCormick loaned the diamond to Miss Murray two years ago, when he was visiting in East St. Louis and had an injured hand that prevented him from wearing the ring in which the gem was set. He told her to have it reset in a ring for herself and to wear it until he asked for it. Miss Murray was in a hospital suffering from injuries received in a street railway accident when a leter came from McCormick asking the return of the diamond. Her delay, due to her injury, caused him to think that she was not going to send it, and he directed a St. Louis lawyer to bring suit. In the meantime, however, Miss Murray had turned the diamond over to Mr. Derleth with instructions to express it, and this he did.

Nashville, Tenn.

Henry Brennecke, who was formerly employed by the B. H. Stief Jewelry Co., of this city, recently resigned his position, and has announced that he will start in business for himself. He intends to open a jewelry store at 610 Church St.

The B. H. Stief Jewelry Co., last week, received a consignment of silverware from Birmingham, Eng., which the concern imported direct to this city. It is said to be the first importation of silver from England ever brought in direct through the customs house of Nashville. A case of curios from Kobe, Japan, was also entered with the Surveyor of Customs at the same time. These were brought in for a church bazaar.

The fourth annual opening by A. Bergeda & Bro., 610 Church St., this city, which was held Oct. 18, was one of the prominent business events of the month, and was the occasion of unusual display both in the store and the windows of this concern. From 10 A.M. to 9 P.M. it was thronged with friends and patrons of the firm, over 2,000 attending. Besides the special decorations used for the occasion, a mass of flowers sent by well-wishers to the firm from all sections of the country as far east as New York added to the beauty of the effect. The opening was the subject of a number of long articles in the local papers.

Kansas City.

John Bosinger has taken a position with D. B. Ward & Co., in the house.

L. R. Bailey, trade watchmaker, in the Missouri building, has discontinued business.

Sam Bloom, with the Meyer Jewelry Co., has just started out for a trip through central Kansas.

Word comes to this city that T. P. Owen has sold out his store in York, Nebr., to a Mr. Meyer

Steve Smith, representative of Nevin Bros., started out on a trip through Kansas, last Monday.

R. S. Settle, formerly of Kearney, Mo., but of late located in Scottsville, Ky., is reported deceased.

Frank Bangs, traveler for the Edwards & Sloane Jewelry Co., is in the house, this week, filling up his trunks.

L. S. Robinson, Glenwood, Ia., is to start an auction sale, next Saturday, under the management of C. E. Manor.

Mr. Homan, watch case repairer for the Meyer Jewelry Co., has resigned to take a position with the Elgin National Watch Co.

B. Fricke, manager of the watchmaking department of the Meyer Jewelry Co., spent the early part of this week in Washington, Mo.

C. B. Norton, of the C. B. Norton Jewelry Co., was one of a party from Kansas City which accompanied President Taft on the river trip to New Orleans.

F. W. Waschan, who has been a watchmaker in Kansas City for the past 25 years, has purchased a tract of land in the southeastern part of the city and will divide it into building lots.

Louis G. Rosenfield, Albuquerque, N. Mex., who has been visiting his brother, Abe Rosenfield, Leavenworth, Kans., stopped off in this city to do some buying while on his way home.

The material department of the Edwards & Sloane Jewelry Co. has been enlarged to double its former size, and new fixtures added, making it more convenient in every way and adding greatly to the display space.

The following traveling salesmen called on the local trade during the past week: M. V. Decker, Plainville Stock Co.; Henry G. Pfordresher, Eastern Jewelry Co.; W. R. Stevens, Bay State Optical Co. Mr. Stevens was detained here a couple of days on account of an alveolar abscess.

George Edwards, of the Edwards & Sloane Jewelry Co., who is a member of the upper house of the city council, has been making a hard fight in the interest of Kansas City people against an extension of the Metropolitan Street Railway franchise, but the odds were too great for him. He succeeded by offering numerous amendments in calling the public attention to the many bad points of the ordinance, however, and it is thought it will be defeated at the polls.

The following jewelers called on the trade during the past week: A. J. Kirkpatrick, Oklahoma City, Okla.; Ed. Gumm, of Gumm Bros., Durant, Okla.; S. A. Noble, La Cygne, Kans.; W. S. Noble, Drexel, Mo.; M. W. J. Holt, Stillwater, Okla.; H. C. Hansen, St. Marys, Kans.; Jas. Pizinger, Olmitz, Kans.; F. W. Galer, Nowata, Okla.; W. A. Curtis, Cherryvale, Kans.; J. H. Whiteside, Liberty, Mo.; P. H. Young, Dodge City, Kans.; G. H. Methe, Council Grove, Kans.; T. Y. Maynard, Albuquerque, N. Mex.; J. A. Zimmerman, Warrensburg, Mo.; W. W. Whiteside, Liberty, Mo.; Walter Sperling, Seneca, Kans.; L. Hutton, Lebo, Kans.; T. J. Mitchell, Anadarko, Okla.; E. R. Reyer, Westmoreland, Kans.; Mrs. C. W. Bowen, Brunswick, Mo.; H. L. Haas, Milan, Mo.; G. W. Horner, McCracken, Kans.; F. Chaddock, Gypsum, Kans.

Los Angeles.

Carl Entenmann attended the recent Portola festivities in San Francisco.

E. Turner, of the E. W. Reynolds Co., has gone north for a three weeks' trip.

R. H. Gilmore, of Gilmore & Lee, has gone to San Diego, to be absent about a week.

J. Miller, formerly of Salt Lake City, has taken a position with Bastheim, Adams & Abel Co.

A. E. Baranger, traveling salesman for H. F. Wallace, is making a trip through the southern part of the State.

Geo. W. Miller, of Brock & Feagans' silver department, is home again from San Francisco, where he attended the Portola festival.

R. H. Schwarzkopf, who has been seriously ill at his home, was taken to a hospital a few days ago. He is progressing favorably towards recovery.

Ed. Bastheim and C. C. Abel returned, a few days ago, from their northern trip. Mr. Abel has started out again on a trip through the San Joaquin Valley.

Isidor Behrstock and Nate Meyer, traveling representatives of S. Meyer & Co., are both out on the road, the former in northern California and the latter in Oregon.

R. W. Cummings, Ventura; R. H. Wilson, Ocean Park; F. M. Lee, Compton, and A. Delmas, Oxnard, are out-of-town jewelers who have been in Los Angeles recently.

Samuel Friedman, salesman for J. Wiesenberger, has gone to Murietta Hot Springs for a short vacation. Mr. Wiesenberger returned from the same place a few days ago.

Salvador Castellanos, head watchmaker for the Carl Entenmann Jewelry Co., who has been seriously sick as a result of ptomaine poisoning, has so far recovered as to be able to take his place in the shop again.

F. C. Reeve, who has been for seven years with Moore & Evans, Chicago, has taken a position in the jewelry department of the E. W. Reynolds Co. Mr. Reeve came to California on account of his wife's ill health.

J. A. Behrendt, Taft, Cal., a small town in the oil district, near Bakersfield, suffered the loss of his entire stock by fire, on Saturday, Oct. 23. On Monday following, Oct. 25, he was in this city buying a new stock. He had already let a contract for the construction of a new building, and the first lot of lumber was to be delivered that day. The contents of his safe were destroyed, and Mr. Behrendt purposes to sue those who furnished the safe for damages. Practically the whole town was destroyed, the fire having originated in a bakery several blocks away from Mr. Behrendt's place.

Minneapolis.

Mr. Spigel has moved from 1617 E. Lake St. to 519½ E. Lake St.

S. Jacobs & Co. have made some changes to the exterior of their store.

F. W. Hawkins, Waubay, S. Dak., is in the city, learning engraving.

B. F. Simpson, of B. F. Simpson & Co., was in the city, last week, after spending some time on the road.

J. A. L. Walman, Little Falls, Minn., was married in this city, last week, to Miss Cora Meeusker. They left for a wedding trip to the east and south.

Henry Birkenhauer, of the Birkenhauer-Thomsen Co., left the first of this week for a trip to the Mesaba Iron Range country of northern Minnesota.

J. C. Marx, Sherwood, N. Dak., was in this city last week, en route to Shakopee, Minn., his former home, where he was married, Oct. 27, to Miss Addie Storrer.

Among the jewelers who called on the trade, during the past week, were: J. A. Anderson, Lamberton, Minn.; Mr. Cahoon, Hitchcock & Cahoon, Kimball, S. Dak.; Nels Vasenden, Fertile, Minn.; A. G. Foogman, Hillsboro, N. Dak.; J. H. Ruge, Faribault, Minn.; A. E. Valenty, Forest Lake, Minn.; E. H. Trieber, Scotland, S. Dak.; Bruno Zimmerman, Parkers' Prairie, Minn.; L. G. Johnson, Superior, Wis.

Thomas F. Wilson, formerly in the retail jewelry business at Grundy Center, Ia., has bought the business of the Fisk-Johnson Jewelry Co., 17 Washington Ave. S., and will change the name to the Thomas F. Wilson Jewelry Co. A lease has been secured on the store around the corner at 238 Nicollet Ave., to which the store will move at once, and business will be conducted at both stands until the expiration of the lease on the present stand.

Washington, D. C.

A prize loving cup is awarded each year by the Chi-Omega fraternity for the chapter which has obtained the highest average. The cup inaugurated this custom, which is offered by the supreme council, becomes the permanent possession of the chapter only when it has won it three successive years. This year the cup has been won by the Phi Alpha chapter of the George Washington University.

Acting Secretary of the Navy Winthrop has granted to Rear Admiral Schroeder, as commander-in-chief of the Atlantic fleet, permission to send to the Navy Departments of China and Japan the silver loving cups illustrated in THE JEWELERS' CIRCULAR-WEEKLY, Oct. 20, which were presented by the officers and men of the government fleet to their brother sailors of the Chinese and Japanese navy.

Wm. C. Haubrich, who is about to go to California, has sold his jewelry stock at New Ulm, Minn., to J. M. Meyer, Milwaukee, Wis., who took possession Oct. 15.

Pittsburg.

R. A. Noble, East Liverpool, and John Linnenbrink, Rochester, were in Pittsburg, last week.

C. W. Wattles, of W. W. Wattles & Sons, left, Sunday night, for New York to buy stock for his house.

William G. Ingham, buyer for the Geo. B. Barrett Co., was in New York, last week, making purchases for his house.

The wife of Harry Bauer, of Blairsville, died, a few days ago, at that place, according to word received in Pittsburg, last week.

S. F. Mohr, who recently opened a small store in a portion of the entrance to the Fifth Ave. Hippodrome, is enlarging and altering his store.

Mr. Young, who was in business at Latrobe, Pa., has sold out his stock, fixtures and good will to Harry E. Frampton, formerly engaged in the jewelry business at Parkers Landing.

The Jewelers' Duckpin Bowling League rolled the usual games Monday of last week. The Loch and Wattles teams broke even; the Diamonds took three out of four from the Terheydens, and the Roberts team broke even with the Vilsacks. No game was rolled last Monday night.

The Jewelers Board of Trade, New York, notified Pittsburg dealers a few days ago that the store of Jerry Benninghough, Greenville, Pa., had been closed by the Sheriff because of the execution of a judgment against him for $1,000. The particulars of the transaction could not be learned in Pittsburg.

Gillespie Bros. have devised a unique plan for hanging watches, so as to avoid confusion at closing and opening time. The firm has placed a board covered with black velvet on the inside door of one of their big safes and watches left for repair are placed on this rack. The arrangements avoid the necessity of taking them down and hanging them up each day. All that is necessary to keep them safe is to close the vault door and turn the combination.

Senator Boies Penrose, of Pennsylvania, last Thursday, addressed the members of the Pittsburg Association of Credit Men at the Fort Pitt Hotel. A project to have bills passed by the Legislature, with a view of enabling merchants to use a surer method to bring to justice fraudulent debtors and at the same time get justice for the creditors other than the present slow civil proceedings, was discussed. An effort looking to reforms in this connection will be made at the next session of the Legislature.

P. W. Blocker, of Ellwood City, Pa., is offering his creditors 30 per cent. on the dollar, according to notices received by some of his Pittsburg creditors. Blocker is said to have started in business two years ago, and is supposed to have a stock valued at $2,000. The debtor has had considerable bad luck. He was stricken a short time ago with typhoid fever and then his wife contracted the disease. As a result he has been hard pressed for cash to meet his bills, and for this reason is said to have offered a settlement. Some of the local creditors promised to accept the amount if his account was paid within 10 days.

The Pittsburg *Gazette-Times*, last week, published a photograph of John P. Archibald, president of the American National Retail Jewelers' Association, and a short sketch of his career. Among other things, it set forth that Mr. Archibald is a son of Samuel Archibald, of Derry Township, Westmoreland County; that he graduated from the Indiana State Normal School in 1893 and taught two years in Derry Township, where his father lives, and two years at Livermore; was principal of the schools of Saltsburg for six years and three years at Blairsville, where he is now engaged in business. He was for 10 years a member of the State committee of the Teachers' Association on permanent certificates.

The Pittsburg Credit Men's Association, at its last meeting, formally launched the new Credit Exchange Bureau as an adjunct to membership work. The exchange bureau proposes to take the credit standing of each customer of the association and file it for record. They will exchange information with 30 other similar bodies all over the United States, thus enabling merchants to keep a line on the general credit of all customers. The membership of the association is 600, covering business firms and corporations in Pittsburg, many of them jewelers. Throughout the country there are 65 credit associations, with 11,500 members, and it is proposed to enlist all of these associations in the National Credit Bureau in order to get credit information.

President Steele F. Roberts, of the Jewelers' 24-Karat Club of Pittsburg, was one of the speakers, last week, at an informal dinner given at the Ft. Pitt Hotel by the Pittsburg Chamber of Commerce, of which organization Mr. Roberts is an active member. Mr. Roberts spoke on the membership question, the Chamber of Commerce having started a movement to secure 300 new members, and he injected considerable humor into his remarks. The speaker said that there was a time when Pittsburgers lighted cigars with $100 bills, but now Sam Sipe's watches answer the same purpose. As Mr. Sipe was present, there was considerable laughter, the comment being so brotherly that the business men present were not slow in taking it up and applauding the sentiment. Mr. Sipe gives away thousands of watches every year as an advertisement. Mr. Roberts was warmly congratulated on his address, many assuring him that it should be published and sent to all present and prospective members.

Among the traveling salesmen who were in Pittsburg recently were: Charles S. Peckham, J. H. Peckham & Co.; Russell A. Talbot, Alvin Mfg. Co., H. L. Sherman, Simpson, Hall, Miller & Co.; W. R. Shute, Day, Clark & Co.; Wallace E. Welch, Hoyt, Orbrig & Geiger Co.; Henry C. Woods, Dominick & Haff; J. Williams, Fera & Kadison; C. B. Bartlett, Whiting Mfg. Co.; Charles F. Hartshorn, Alling & Co.; H. B. Bliss, H. M. Stanley, Jr., Co.; Chas. P. Crane, Bliss Bros.; H. L. Strauss, Nathan Wallach; J. T. Griffith, Jr., Carter, Howe & Co.; E. E. Stockton, E. Ingraham Co.; Edgar Hulm, Scofield, Melcher & Scofield; Frank L. Wood, Ludwig Nissen & Co.; A. P. Shattuck, Forr & Carpenter; J. W. McClannin, Wilcox Silver Plate Co.; S. J. Summer, Providence Mfg. Co.; Chas. Perret, Jules Racine & Co.; John J. Cunningham, E. L. Spencer Co.; Frank W. Collom, Sulzberger Bros.; A. E. Wayward, Seth Thomas Clock Co.; Abel King, Emrich, King & Schorsch; W. S. Noon, Cory, Clark & Noon; W. H. Gregory, Strobell & Crane; G. S. Melville, D. Wilcox & Co.; Col. John L. Shepherd, Keystone Watch Case Co.; Chas. H. Clark, W. G. Clark & Co.; R. H. Schley, Sloan & Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Simon Arnstein, Arnstein Bros. & Co.; W. J. Harber, Enos Richardson & Co.; Frank L. Wood, Ludwig Nissen & Co.; Mr. Nevius, Harvey J. Flint Co.; D. Albert Hunting, T. W. Adams & Co.; J. M. Curtis, Meriden Silver Plate Co.; James A. Goewey, David Kaiser & Co.; George A. Schuetz, Snow & Westcott Co.; G. A. Buckmaster, Sykes & Strandberg; W. S. Dudley, Rogers Bros.; Louis H. Nordlinger, L. & M. Kahn & Co.; Lew Fleming, Joseph Fahys & Co.

Cleveland.

W. H. Hines and wife, West Salem, O., were in Cleveland last week.

Sidney Bush, who until recently was in the contracting business, is now associated with the Schauwaker Bros. Co.

Friends of U. R. Sigler will be glad to learn that he is rapidly recovering from the illness that has confined him to his home for some time.

Lawrence G. Bates, who has been taking a course at the Newmeyer School of Engraving, will return to his home, Akron, O., and engage in business

C. A. Hook, who was with the Webb C. Ball Watch Co. for some time, is now with Burt, Ramsay & Co. After several years with other firms J. G. W. Galley has returned to the Webb C. Ball Watch Co.

Some of the jewelers who visited Cleveland last week to buy were: H. H. Brainard, Medina.; D. Leonheizer, Huron; E. O. Nolf, Wadsworth; J. O. McClintock, Chaugrin Falls; D. A. Beswick, Berea, and B. Zimmerman, Martin's Ferry.

A fire that completely wiped out the S. S. Kresage Co., Ontario St., put Chas. Ettinger out of business terporarily last Friday. The store was unfortunately inside the fire lines and it was necessary on this account to suspend business. Mr. Ettinger's loss will be slight, the only damage being done by smoke.

The traveling men for all the local jobbing houses have been in for the past two weeks getting the Winter lines ready. Monday the exodus commenced and by the middle of the week they will all have left town. Expectations are for a big holiday trade and the boys are going out with higher hopes than for some time past.

George E. Dixon, a resident of London, Eng., through his attorneys, filed suit in Chancery Court recently against Mrs. E. O. Zadek in an attempt to recover jewelry and stock from the E. O. Zadek Jewelry Co., Mobile, Ala., worth $1,175, which, it is alleged, was left to him by the death of his wife, Mrs. Dorothea Dixon, who died in Mobile, Feb. 23, 1899.

Providence.

F. M. Kirby is holding his 18th anniversary sale.

Isaac B. Lawton has returned from a business trip to Milwaukee, Wis.

Englehardt C. Ostby and Harold Ostby are in Maine enjoying a hunting trip.

Irving Lederer, with the S. & B. Lederer Co., was a visitor in Montreal, last week.

The stock of the Silversmiths' Co. was quoted at $88 in this city the past week.

A representative of the Hamilton Watch Co., Lancaster, Pa., visited this city Thursday.

Benjamin B. Fellman, Woonsocket, has gone to Colorado for the benefit of his health.

H. Lederer & Bro., Inc., of this city, have opened an office at 6 Maiden Lane, New York.

George H. Buchheimer, Baltimore, Md., was a visitor among the retail trade here Friday.

Hyman Woodman, a Boston watchmaker, has accepted a position with A. Colitz, Main St., Woonsocket.

Ralph G. Ostby was one of the ushers at the Jackson-Smith wedding at Grace Church on Wednesday evening.

William P. Chapin was elected a director of the Industrial Trust Co. at a meeting of the directors last week.

Horace M. Peck, manager of the Manufacturing Jewelers Board of Trade, was in New York the past week.

An Oriental goods store has been opened in the new Crowell building, 91 Main St., Woonsocket, by S. Falool.

Grace E. Spencer has been appointed administratrix of the estate of Jacob E. Farrington, with bonds of $2,000.

H. L. Scott & Co., jewelers' toolmakers and machinists, are preparing to increase their shop room at 227 Eddy St.

Walter H. Gager, secretary and treasurer of the Almy-Cory Co., was married to Miss Olive V. Jacques, Oct. 26.

Eugene W. Moorehouse, of this city, assignor to B. A. Ballou & Co., Inc., has been granted a patent on a cuff button.

H. Lederer & Bro., Inc., will remove their factory from 227 Eddy St. to the new Doran building on Chestnut St. early in December.

Erling C. Ostby, manager of the sales department of the Ostby & Barton Co., has gone to the Pacific Coast on a business trip for the concern.

The United Wire & Supply Co. has declared a quarterly dividend of 1¾ per cent. on the preferred stock and 1 per cent. on the common stock.

The proprietors of Swan Point Cemetery have discharged a real estate mortgage of $20,000 held against property of James C. Doran, of this city.

James C. Doran has transferred to James C. Doran & Sons, Inc., lot of land and improvements thereon at the corner of Chestnut and Elbow Sts.

Mr. and Mrs. Ralph A. Wilkinson, who are on their wedding tour, and were recently in Mexico, were witnesses of a bull fight while in Juarez.

Robert Bucloug and Arthur W. Claflin have been elected trustees of the Rhode Island Bible Society at its 96th annual meeting, held recently.

The E. A. Bliss Co., Meriden, Conn., has been advertising in the local newspapers for men to do hard enameling on buckles, vanity cases, comb trimmings, etc.

John M. Buffinton, of the Potter & Buffington Co., was one of the delegates from this city at the Universal General Convention at Detroit the past week.

The bill of sale of all the personal property in the jewelry store of Robert E. Graham in the Clarke block, Wakefield, was passed to William I. Maine, last week.

The Almy-Cory Co.'s directors contemplate the erection of a new smelting plant for the smelting of cobalt ore, upon which they are at present conducting experiments.

Edward B. Hough has sold to Bertha Reiseroff two lots of land with improvements on Carrington Ave. and Camp St., which have been mortgaged back for $6,500.

Ralph E. Kettlety, foreman in the sample department of the Metal Products Co., has returned from a few days' visit with his parents in the northern part of the state.

A. Tingley and Beriah A. Wall are two of the incorporators of the Hope Fruit Co. that has just been chartered. The capital stock is $5,000 and the business is to be located in this city.

Max Udin, haberdashery, at 609 Charles St. made a general assignment for the benefit of his creditors on Thursday to Joseph Margolis. No statement has been made of the assets and liabilities.

Douglas R. Hemsley, of the Hemsley Mfg. Co., of Montreal, and Miss Anna Mulcahey, of Hillmann's Department Store, of Chicago, were in the city the past week placing orders for goods.

William I. Macomber and wife have given a mortgage for $500 to Matthew J. Gallagher on lot and buildings on corner of Abbott and North Main Sts., subject to a previous mortgage of $1,500.

The petition for a discharge in bankruptcy by the United Brush Co., of Pawtucket, will be given a hearing before Judge Arthur L. Brown in the United States District Court in this city Nov. 6.

The new factory building of the Improved Seamless Wire Co., on Eddy St., near Public St., has been completed, and the concern has commenced the removal of its machinery from its former location, 14 Blount St.

F. A. Simmons, 39 Dorrance St., has been making noticeable improvements in the show windows of his store. Fancy gratings have been placed at the back with metal railings for the display of goods that makes a very pleasing and attractive effect.

Marcus W. Morton, secretary of the Manufacturing Jewelers Board of Trade, was re-elected Sovereign Grand Secretary at the 102nd annual session of the Supreme Council of the Ancient and Accepted Scottish Rite of Free Masonry at New York last week.

At the organization of the new directors of the Providence Society for Organizing Charity on Wednesday, Emery J. San Souci was placed on the executive committee, Harry Cutler on the finance committee and Charles A. Russell on the tuberculosis committee.

Arthur Rice Lenzen was married to Miss Helen Johnston Dalgleish at the home of the bride's parents on Tuesday evening, Rev. L. S. Woodworth officiating at the ceremony. Mr. and Mrs. Lenzen left at once on a wedding trip which will include Niagara Falls and Canada.

Abraham Colitz, Woonsocket, who has been the district deputy grand master of the O. B. A. for the past eight years, last week received from the grand master a handsome gold badge suitably inscribed as a mark of appreciation of the good work done by him for the benefit of the order.

The case of Mark Streicher against Deputy Sheriff Wallace E. Jameson to replevin goods seized on a writ by the latter was heard in the civil division of the Sixth District Court before Judge Gorham, Friday, and decision was given for the plaintiff for possession, 10 cents damages and cost.

Margaret S. Darling, who is under bonds of $45,000 as administratrix of the estate of George E. Darling, filed her inventory of the estate with the clerk of the Municipal Court the past week. This showed the value of the estate to be $27,349.76. Her petition to continue the business was granted.

Mayor Henry Fletcher was accorded an inspiring welcome at Infantry Hall on Wednesday evening at the ratification meeting of the Young Men's Republican Club. Among those present were Howard D. Wilcox, W. Louis Frost, George H. Holmes, Edgar W. Mowry, Harry Cutler, Aldridge G. Pearce.

The local union of the Jewelry Workers of America is to be reorganized at an early date. Organizer George E. Brady, who is 4th vice-president of the National Organization, has been quietly at work ever since the annual meeting of the executive board of the association here several months ago and secured the names of a large number of jewelry workers. National President Wulf, of Chicago, is to pay a visit to this city in a few days, when arrangements will be made for the reorganization.

Edward I. Mulchahey, with Sydney Smith Co., was tendered a reception by upwards of 100 Knights Templars at the West Side Club Friday evening in honor of his recent election as Eminent Commander of St. John's Commandery. A number of manufacturing jewelers were present. Among those who spoke were Mayor Henry Fletcher and Frank T. Pearce.

Among the foreign importations received through the Providence Custom House the past week were the following: From Bremen, six packages of imitation precious stones and one of jewelry; from Hamburg, 16 packages of crockery and five of glassware; from Havre, one package of manufactures of metals; from Liverpool, one package of manufactures of metal.

The case of Stevens & Co. against Ned C. Stiles was heard before Justices Dubois, Blodgett, Johnson, Parkhurst and Sweetland in the Supreme Court last week, on the respondent's appeal from the final decree that was entered some time ago prohibiting the latter from using certain names and addresses of customers that he obtained while employed by Stevens & Co. A reserip was handed down Wednesday dismissing the appeal on the ground that the appellant has neglected to comply with the requirements of the statutes.

Boston.

Walter B. Snow is making a trip through eastern Massachusetts.

H. L. Houghton is in Philadelphia and New York on business this week.

Carl D. Smith and Charles W. Davidson were among the jewelers who attended the retail dealers' banquet given Thursday evening of last week by the Boston Chamber of Commerce at Hotel Somerset.

The next meeting of the New England Watchmakers' Club will be held Tuesday evening, Nov. 9, in room 11, Engineering building "B," Massachusetts Institute of Technology. Within a few days the name of the speaker will be announced.

The case of Evaresto Naghari, charged with smuggling into this country 200 watches, which, it is alleged, he brought over in a false-bottom of a trunk on board the *Romanic,* came before United States Commissioner Hayes Tuesday of last week and was again continued for a hearing until Nov. 16. The defendant's bail of $500, furnished by his uncle, was allowed to remain in force. Naghari is said to be an Italian jeweler.

An echo of the seizure on May 18 last of $5,444 worth of manufactured coral, which was being smuggled on the steamship *Romanic,* is the claim for the reward allowed under the law on the part of Day Inspector William J. Sleep, who made the seizure. Sleep is employed in Surveyor of the Port McCarthy's division. Mr. McCarthy has approved Sleep's claim and has recommended to Secretary of the Treasury MacVeagh that it be paid.

Charles T. Stephenson, for many years a retail jeweler in Gilman Sq., Somerville, died Oct. 25 at his home on Winter Hill. He was a native of Buffalo, N. Y., but had lived in Charlestown and Somerville during the greater part of his business career, having been in the latter city for the past quarter of a century. Mr. Stephenson was well known by members of the wholesale and retail trade and by all was held in high esteem. He was a Mason and an Odd Fellow, having occupied important offices in these organizations.

The fact that the Royal Plating Co., which does gold, silver and nickel work, had almost entirely removed its stock to its new quarters, proved a most fortunate circumstance when fire broke out early Wednesday morning of last week in the big block at 44, 46 and 48 Portland St. Their establishment was formerly located on the third floor at 46 Portland St., but the concern had taken away about everything, and in consequence the damage to the stock was practically nil. The loss to other occupants and the structure itself amounted to $25,000.

The attorney who represented the interests of the American Watch Tool Co. in the case of August Erney *vs.* Walter E. Seward has been upheld by Judge Luce of the Waltham court. Erney brought suit against Seward, who, he claimed, owed him for house rent, Seward being an employe of the American Watch Tool Co. A writ was served on Fred W. Derbyshire, superintendent of the Watch Tool Co. The latter's attorney, R. M. Stark, argued that the statutes provide that service must be made on an officer of the company and that Mr. Derbyshire could not be so classed, since he is mechanical superintendent and not connected with the business affairs of the company. The court's finding supports Mr. Stark's contention. Seward, it is said, left for Seattle after collecting what wages were due him at the American Watch Tool Co's. plant.

Among those who recently visited the Waltham Watch Factory at Waltham were Mr. and Mrs. E. A. Randall of Rochester, N. Y.; E. G. Stevens, Atlantic City; R. S. Whipple, Halifax, N. S.; Louis H. Jeager, Thomasville, Ga.; Mr. and Mrs. Percy Aikin, Bangor; Harry T. Palmer, Cornwall, Me.; Mr. and Mrs. W. B. Wright and George W. Hobart, of Waban, Mass. On Tuesday evening of last week was held the first meeting of this season of Mechanics' Debating Club of the factory. A dinner marked the occasion at the Martin House. Announcements have been received of the wedding at Los Angeles, Oct. 12, of Charles A. Sprague and Miss Dora Sanford, the latter a recent employe of the jeweling department. Harry O. Smith and Miss Minnie G. Hartford, formerly of the plate department, were married at Spokane, Wash., Oct. 18. Bowling teams, to be known, respectively, as the North Siders and the South Siders, have been organized by employes.

North Attleboro.

Henry H. Curtis has returned from a business trip.

The Webster Co. is forced to work nights until 10 o'clock to fill its orders.

Daniel H. Corey, a retired jeweler, is constructing a number of houses in Plainville.

E. L. Mumford, formerly of the Miller, Fuller & Whiting Co., was a local visitor, last week.

Dr. E. E. Hale, manager of the Estate of O. M. Draper, has returned from a short trip to New York.

Fred B. Brigham returned home, last week, from a three months' trip in the interests of Cheever, Tweedy & Co.

Clarence King and George L. Paine returned, last week, from a trip to New York in the interests of the Geo. L. Paine Co.

The managers of the Paye & Baker Mfg. Co. and the Webster Co. football teams have arranged a series of games between the two teams.

Percy Ball, head designer at the F. M. Whiting & Co.'s factory, was a candidate for representative on the Socialist ticket at the State election held Tuesday.

William S. Metcalf, of the Plainville Stock Co., enjoys the distinction of being the only manufacturing jeweler in Plainville who resides within the town's limits.

Prescott Batchelder met with a painful accident last Thursday afternoon at the factory of the H. H. Curtis Co., when he jammed two fingers while setting a die in a stamp.

A number of manufacturers from this town attended the annual meeting of the New England Manufacturing Jewelers and Silversmiths' Association at Providence last Saturday evening.

The evening public schools were opened, Monday evening, for the coming term. The designing of buckles, pins and other pieces of jewelry will be one of the studies that will be taken up this year.

A financial newspaper of New York has pointed out the fact that the bonds of 4 per cent. of North Attleboro had recently been disposed of at 102½, making a favorable comparison between these and the bonds of other towns and cities.

The Jewelers & Silversmiths' Co-operative Refining Co. has filed the following report, through its treasurer, Alton Riley: Real estate, $3,150; machinery, $7,200; cash and debts receivable, $3,921; manufactures and merchandise, $2,798; profit and loss, $10,382; total, $27,451. Capital, $25,000; accounts payable, $2,451.

Attleboro.

The Bennett Silver Co., Taunton, is working nights.

John M. Fisher delivered an address at a Taunton Prohibition rally, last Tuesday.

Charles E. Sutton, salesman for the Taunton Pearl Co., left, last week, for the west.

George J. Kelley, formerly with the W. H. Saart Co., has returned from a trip to Colorado.

Manufacturing jewelers were liberal contributors to the Elks' carnival that was held this week.

The C. D. Lyons Co., Mansfield, has donated the sum of $100 to the Boys' Club of Mansfield.

The Mossberg factory is rapidly nearing completion and it is believed that it will be ready for use by Dec. 1.

The employes of the D. F. Briggs Co. generously contributed, last week, towards the support of a destitute Attleboro family.

On account of the little interest which was shown in the election this year none of the manufacturers closed their factories Tuesday.

Orlando W. Hawkins, manager of the Robert Earle Co., is receiving the condolences of his friends owing to the death of his wife, last Wednesday.

Charles Tupper has been granted a patent on a crumb-collector for the table, similar in its working to the carpet sweeper. The Attleboro Novelty Co. is manufacturing the article for Mr. Tupper.

A young man employed by the Leach & Garner Co. was painfully burned, last week. He dropped a bar into some acid, which spattered, hitting him in the eye and causing painful burns. His eyesight, fortunately, was not permanently affected.

The Ansten & Stone club is in the lead in the Shop Bowling League. R. L. Simmons Co., Attleboro Mfg. Co., Bay State Optical Co., Bristol Mfg. Co., C. M. Robbins Co., W. H. Saart Co. and Watson & Newell Co. teams are the other clubs in the league.

The employes of Carter, Qvarnstrom & Remington enjoyed their annual banquet, Saturday evening, at Taft's Hotel, Providence. There were 22 men in the party and a pleasant evening was spent. O. F. Hicks and J. C. Daniels were in charge of the affair, and after supper speech-making and a general good time was enjoyed.

Philadelphia.

A. M. Yeakel, Perkasie, has moved into his new store.

A. B. Gaylord, of H. O. Hurlburt & Son, is ill at his home.

George E. Ridge, Langhorn, Pa., has remodelled his store.

George M. Righter, of M. Cooper & Son, is away on a hunting trip.

John Kirschnek, Media, Pa., motored to this city last week in his new car.

W. H. Hurlburt is on a business trip to Baltimore, accompanied by M. Leopold.

C. M. Schlack has opened a jewelry and optical store at 502 Main St., Darby, Pa.

A. F. J. Dorn, Camden, N. J., has started on a pleasure trip through South Jersey.

The stock and fixtures of E. Evans, deceased, were sold at auction Friday, Oct. 28.

H. F. Burrows, secretary of the Bay State Optical Co., was a recent visitor here.

F. L. Davis, jeweler of 5143 Market St., is making improvements by altering his store.

Harry Gould, successor to Robert Leusch, 2113 N. Front St., is busy renovating his store.

W. W. Howe, Clearfield, Pa., spent several days in town, ordering stock for holiday trade.

William Haines, an old-time jeweler of Columbia Ave., celebrated his 70th birthday, Oct. 29.

The wife of Charles H. Koshland is recovering from the effects of a serious operation.

The Bailey, Banks & Biddle Co. has on display in its window a collection of rare English china.

George Walters, a local jeweler, is busily engaged in refurnishing his store with new lights and cases.

Walter M. Hammerly, a retail jeweler of this city, was quietly married last week to Miss Emma Godwin.

A. Park has resigned his position with H. O. Hurlburt & Son, and has taken a position at Bridgeport, Pa.

Nathan Muhl, recently with R. M. Cooper & Son, has accepted a position with L. M. Nelson, Camden, N. J.

Paul Campbell is now associated with the jewelry store of J. M. Keller, 60th and Market Sts., as watchmaker.

H. W. Asquith, Fox Chase, has purchased a delivery wagon, which will be used for the distribution and collection of clocks throughout this section.

Frank Fuller, a well-known jeweler of Camden, who has been ill for some time, is reported to be improving.

F. J. Bloomhall, Conshohocken, Pa., has gone with a party of friends to Bradford, Pa., on a three weeks' gunning trip.

Fred Goldman, a former Philadelphia jeweler, now with the Pennsylvania Watch Case Co., was a visitor during the week.

J. E. Caldwell & Co. are exhibiting in their east window some artistic bronze figures which are attracting great attention.

Edward Lewis, salesman for W. W. Fulmer & Co., left Thursday for a business trip to the west as far as the Pacific Coast.

The annual Pool and Shuffleboard Tournament, provided for the members of the Jewelers' Club, will start early this month.

John Shierloh and Frank Trewin, representing the Keystone Watch Case Co., made a joint trip to this city in the interest of their firm.

Albert Wilson, representing the watch department of the Bailey, Banks & Biddle Co., has returned to business after an illness of some weeks.

Charles H. Durr, formerly with J. E. Caldwell & Co., and Simmons, Bro. & Co., has opened a jewelry store of his own at 1020 Chestnut St.

Jacob Fleishman, of the firm of Hollander & Fleishman, is receiving the congratulations of the trade upon the recent arrival of a baby daughter.

The jewelry store of C. S. Kepner, Chester, Pa., has been closed for several days on account of the death of Mr. Kepner's brother, which occurred early last week.

Joseph B. Bechtel, made a flying trip to Bethlehem, Saturday, to attend the annual meeting and banquet of the Pennsylvania German Society, of which he is a member.

The Board of Governors of the Philadelphia Jewelers' Club, has issued invitations for a "smoker," which will take place Tuesday evening, Nov. 9th. A specially attractive program is being prepared.

Thomas J. Campbell, well known to the jewelry trade, has identified himself with the firm of M. Sickles & Sons as traveling representative. Thomas Madden, with the same firm, has been appointed an election officer at the coming election.

C. F. Reisner, formerly with the H. S. Meisky Co., Lancaster, Pa., has established himself again in the retail jewelry business in Farmville, Va. Mr. Reisner is a brother of L. C. Reisner, who conducted a material store at one time in this city and Lancaster.

Albert Sommer, of the Sommer Clock Co., has just returned from a short trip to New York and the surrounding territory and reports business good. John Ernst, superintendent of the repair department of the company, is convalescing after a serious illness.

Harry Weber, a trusted employe of Duka Bros., stationers, 1121 Chestnut St., was arrested, Thursday and bound over in the City Hall police court for a further hearing. Weber was accused of systematic stealing from the store. When arraigned in the police court Weber blamed a girl for his downfall, saying he had given her all the proceeds of his pilfering. On account of his long years of service and because he has a wife, the firm is disposed to be lenient.

The following jewelers were visitors to this city during the week: Frank Freeman, West Chester, Pa.; William Holt, Clifton, Pa.; C. A. Schoch, Williamsburg, Pa.; H. McHenry, Pennfield, Pa.; Howard Fitzsimmons, West Chester, Pa.; Horace Thoman, Woodbury, N. J.; Jules Schwob, New York; A. G. Lee, Howard Watch Co.; W. Hartenstine, Pottstown, Pa.; J. R. Kegerreis, Towanda, Pa.; C. E. Keim, Newport, Pa.; E. P. Custer, Pottstown, Pa.; S. H. Axelman, Bridgeport, N. J.; T. Wilday Black, Huntingdon, Pa.; J. B. Ray, Conshohocken, Pa.; John MacPherson, Mauch Chunk, Pa.; O. O. Stillman, New Brunswick, N. J.; H. S. Kratz, Souderton, Pa.; H. B. McFarlan, Downingtown, Pa.; D. H. Krouse, N. Wales, Pa.; E. K. Bean, Lansdale, Pa.; and E. C. Carter, Pittman Grove, Pa.

Lancaster, Pa.

Charles E. P. Keim, Newport, Pa., paid a visit to Lancaster, last week.

J. W. Weck, with G. William Reisner, has started on an extended trip to the west.

The automobile of Jack Straub was struck by a trolley car on E. King St., last Friday. The auto was damaged, but nobody was injured.

F. A. Wheeler, a representative of the Non-Retailing Co., who returned home early last week from a four months' western trip, has returned to that territory.

Among the out-of-town jewelers in Lancaster, last week, were: B. F. Downing, Nashville, Tenn.; J. D. Silvins, Cleveland, O., and George A. Lawrence, Louisville, Ky.

Harrison McHenry, a jeweler of Pennfield, who is a Civil War veteran, attended the recent unveiling of the monument to Pennsylvania troops who fought at Cold Harbor, Va.

Two Lancaster jewelers are now having special sales, S. Kurtz Zook and Morris Edelstein. The latter's sale is made preparatory to remodeling his store.

The body of John Sheridan, 75 years of age, lately connected with the Lancaster Silver Plate Co.'s works, was found several days ago along the Conestoga River, where he had gone to fish. Death resulted from heart trouble.

The following traveling representatives visited the trade in Lancaster, Pa., recently: Mr. Ruth, South Bend Watch Co.; Mr. Meyerwolf, Wolf & Shonkoff; S. C. D. Brennan, F. & F. Felger; J. P. Sterns, Unger Bros.; Mr. Mays, McIntyre, Magee & Brown; Louis Gerstman, Dattlebaum & Friedman.

At a meeting of the Home Building & Loan Association, last week, Edward J. Guilford, a department foreman of the Hamilton Watch Co., was elected secretary. The Hamilton association, composed of watch factory employes, held a Hallowe'en hop last Friday evening. Music was furnished by the Arion Musical Association, which is also composed of watch factory employes.

Edward Frolich, Lancaster, has entered the local technical school as a student in watchmaking. Clarence B. Wohr, Lancaster, has finished a course in jewelry manufacturing and has taken a position with Ezra F. Bowman's Sons. James Fairchild, Lewisburg, Pa., has left the school and taken a position in Lewisburg with A. E. Bower. Charles N. Herrick, a student, has been called to his home in Aberlin, O., by his mother's serious illness.

The announcement which was made in THE JEWELERS' CIRCULAR-WEEKLY several weeks ago that the firm of Joseph Fahys & Co., New York, had purchased a large block of stock of the Hamilton Watch Co. was made public in this city, last week. At the annual meeting in February the new owners are to be accorded a representation on the board of directors. The value of the stock is to be judged from the fact that at the last annual meeting a dividend of 72 per cent. was declared. The directors have just awarded the contract for a front wing to the big factory, in which will be located handsome offices, the present offices being rather crowded.

Canada Notes.

J. E. Durocher, jeweler, Montreal, has discontinued business.

A. A. Jordan, Chatham, Ont., has taken his son, H. C. Jordan, into partnership.

On Thursday, Oct. 21, the Gladstone Jewelry Co., Gladstone, Man., sustained a loss of $800 by removal of goods during a fire.

The M. S. Brown Co., Ltd., Montreal, Que., has been incorporated to carry on a jewelry business with a capital of $500,000.

Among the traveling representatives calling on the Toronto, Ont., trade, last week, were: Harris Michaelson, I. L. Michaelson & Co.; Fred Stripp, Trefuss & Co. (London, Eng.), and Albert Freedman.

C. N. Vanzant and Harry Sellers, two young men who recently opened an optical establishment in Hamilton, Ont., and appear to have carried on a legitimate business in that line, are charged with a serious offense. On Wednesday they were committed for trial.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: E. W. Ross, North Bay; J. S. Smith, St. Catharines; P. G. A. Webster, Durham; H. Hadley, Stirling; G. L. Wehrley, Harriston; H. Wendt, Clifford; C. Wendt, Mildmay and A. B. Wilson, Georgetown, all Ontario.

Samuel S. Grant, the oldest practicing optician in Canada, died in Montreal on the afternoon of Saturday, Oct. 23. He fell in a fainting fit at his place of business, 294 St. Catherine St. W., in that city, and expired in a few minutes. He had been in business in Montreal for about 40 years and held the title of B. O. A. and Ph.D. He was a prominent Free Mason and belonged to a number of optical associations in Canada, the United States and England.

On the morning of Sunday, Oct. 24, between the hours of one and two, a police constable passing the premises of Dickens, Cockburn & Co., 54 Wellington St., Toronto, Ont., noticed that a basement window was broken and some one moving about inside. Procuring reinforcements, he entered and captured a young man named William Rodda, who had filled his pockets with expensive jewelry. He proved to be an old offender with three previous convictions recorded against him, and on being arraigned at the Police Court pleaded guilty. On Tuesday last he received a sentence of three years in Kingston Penitentiary.

The annual exodus of deer hunters to the northern woods is commencing, among the number being several keen sportsmen connected with the trade. Walter Baker, with B. & H. B. Kent, Toronto, Ont., goes to the Parry Sound district, next week, and anticipates his usual success in bagging the couple allowed by law. C. E. Robinson, with Ryrie Bros., Toronto, Ont., will accompany a party to Chimo Lodge, at Hollow Lake, Haliburton County, where game is plentiful. W. H. Wegenast, Aylmer, Ont., is also off for the northern wilds. W. E. Irvine, Orangeville, Ont., has just returned from the Gowganda region, where he shot a fine moose.

The store of Mrs. Kerr, S. Park St., Halifax, N. S., was broken into a few days ago, and stock valued at $1,500 was stolen. In their investigation the police discovered between $300 and $400 worth of the missing valuables concealed in an old unused stove on Albemarle St., and this was followed by the arrest of four persons, who were severally arraigned before the police magistrate and charged with knowing something about the robbery. They entered a plea of not guilty and were remanded pending further investigation by the police. Detective Hanrahan, who is working on the case, effected the arrests and discovered part of the missing jewelry.

Buffalo, N. Y.

H. A. Reinhardt has returned from a 10 days' hunting trip.

J. C. Mason, Jamestown, N. Y., recently conducted a successful auction.

J. A. Snyder & Son recently started in the jewelry business at DuBois, Pa.

Mr. and Mrs. T. C. Tanke are away on a pleasure trip to Washington and New York.

E. L. Estella Waltz, optometrist, has opened an office at the headquarters of A. E. Sipe, 8 Brisbane building.

S. J. Levy, traveling for the Queen City Ring Co., left recently on a business trip, during which he will cover eastern territory.

Isidore Latz, who represents the Empire Ring Co., has completely recovered from the illness which confined him to his home for several weeks. He departed recently on an extended business trip, during which he will cover western territory.

Abe Goldberg, a traveling representative of the Frontier Jewelry Mfg. Co., has returned from a four months' business trip in the west. Mr. Kloville, another representative of this concern, has left on a three weeks' business trip in the west.

It is reported that the owners of the Arcadian Cut Glass factory at Lestershire, N. Y., have been negotiating for a new factory for the concern. The report says that the plant promises to become one of the most important industries of the village.

A Buffalo newspaper recently had an article on the present boom in business at Niagara Falls. Several interviews were given. According to the Oneida Community, Ltd., the volume of business of that concern has greatly increased in the past year. An interview with a representative of the William A. Rogers, Ltd., manufacturers of silverware and cutlery, shows that that firm is planning to increase its facilities to keep pace with increasing trade. Optimistic statements were also given out by the Aluminum Co. and other concerns of that city.

Among the travelers who recently called on the Buffalo trade were: J. Rothschild, Kaffeman, Rothschild & Co.; W. H. Gregory, Strobell & Crane; W. F. Price, Barry & Co.; De Forest Ely, Barbour Silver Co.; S. Glenn Walmsley, Hermann Baum; H. N. Van Bergen, Snow & Westcott Co.; W. E. LaVigne, Mathey Bros., Mathez & Co.; W. G. Moland, Sansbury & Nellis; E. J. Fisher, F. J. Boesse & Co.; Charles E. Lochner, Hayes Bros. Co.; W. T. Francis, Waterbury Clock Co.; Fred J. Foster, Traub Jewelry Mfg. Co.; Howard H. Deutsch, Ciner & Seeleman; Joseph Phillips, Hipp. Didisheim & Bro.; L. E. Picard, American Watch Case Co.

That two watch dealers, E. D. and C. M. Howard, who now make their home in Buffalo, were the originators of the present mail order business of the world, was the most interesting information given out by J. C. Moss, Buffalo, who recently addressed a national convention of "ad" writers in Cleveland. The speaker said that years ago the Howard brothers lived at Fredonia, N. Y., at the time they originated the mail order idea. They conceived the plan of selling watches all over the United States at a low price and the business was conducted with much success.

A. E. Sipe, diamond importer in the Brisbane building, and other members of his party recently had a narrow escape from death in an automobile accident in this city. At Delaware Ave. and North St. the car driven by Mr. Sipe collided with another machine which was being driven by B. W. Robb. Mr. Sipe was going north in Delaware and had the right of way. His car was turned completely around when it was hit by the other machine, which was going east in North St. Mr. Sipe's automobile was overturned and the five occupants, Mr. Sipe, Mrs. Sipe, his sister-in-law, Miss Lillian Marceau, and his two children, Chester and Pearl Sipe, were thrown underneath. Mrs. Sipe's face was badly lacerated and her son suffered a scalp wound. Mr. Sipe had a badly swollen ankle and Miss Marceau received severe bruises on her shoulders and hips.

Syracuse.

The Benedict Mfg. Co. has called in its 22 salesmen for the year because the company's output has been sold and orders already received can only be filled by the company running night and day until Jan. 1. It has 350 operators. "The company has advertised all over for help, and with slim results," said President Harry L. Benedict. "It shows prosperity. I am confident of good business for several years to come." The company will probably build another factory next year. A dinner was given at the Yates for C. C. Graham, sales manager, who sails this week on a trip around the world for the Benedict company.

The Executive Committee of the New York State Retail Jewelers' Association will have an important meeting here, Thursday. The committee will be the guest of the Syracuse Jewelers' Club, and it will entertain at the same time the Rochester Jewelers' Club, which so royally entertained the local craftsmen some months ago. The committee in charge has planned a fine time. It declined to give out the programme arranged, preferring to surprise the visitors. It is expected that the executive committee will take action upon the letters which have been received from jobbers in response to the protest of the State association from competing with its members and other trade abuses. Many replies have been received by the association, and it is believed that a definite stand will be taken to bring about the desired trade reforms. The State association now has a membership of about 125.

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Special Notices.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

TRAVELING MAN is open for immediate engagement. Address "J. C. K., 2477," care Jewelers' Circular-Weekly.

YOUNG LADY, understands jewelry business thoroughly, wishes position. "H., 2458," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first class watchmaker, good salesman and engraver. "L., 2286," care Jewelers' Circular-Weekly.

SITUATION WANTED as engraver, assistant watchmaker, and can wait on trade. "A. B., 13," 1201 Heyworth Bldg., Chicago, Ill.

UP-TO-DATE line of 10 and 14 karat jewelry wanted, on commission. Address "M. W. G., 2478," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker by sober and steady man; speaks Holland and some German. Address F. H. Kniper, Grand Haven, Mich.

GILDER and polisher, first class on gold novelties and platinum, desires a good, steady position. Address "D. Y., 2211," care Jewelers' Circular-Weekly.

WATCHMAKER, high grade, 30 years' experience at the bench, desires a position, $25 per week. "Trade Watchmaker, 2482," care Jewelers' Circular-Weekly.

ENGRAVER and assistant watchmaker, can do clock repairing and ordinary jewelry work; good salesman. Address Chas. S. Carr, 126 W. Broad St., Richmond, Va.

YOUNG MAN, with three years' experience in wholesale jewelry business, seeks position as clerk; best of reference. "E., 2481," care Jewelers' Circular-Weekly.

POSITION wanted by lady engraver in high grade jewelry store; has had experience and can furnish good references. Address "B., 2221," care Jewelers' Circular-Weekly.

POSITION WANTED as bookkeeper or assistant bookkeeper by young lady thoroughly experienced in the jewelry business; can furnish A1 reference. "C., 2483," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, 20 years' experience; fine set of tools; best of references; competent in every respect. Address "Competent, 2342," care Jewelers' Circular-Weekly.

WATCHMAKER, 25, seven years' experience with Fifth Ave., New York, concern, wishes position in smaller town; can also wait on trade. Address "T. S., 2452," care Jewelers' Circular-Weekly.

FIRST CLASS engraver wants permanent position; recommendations as to character and ability from last employers; samples of engraving. Address C. J. Long, 188 Midland Ave., Columbus, O.

ARE YOU IN NEED of an expert bookkeeper and office manager, one who has many years' experience and is at present with large jobbing house? Address "A. S., 2305," care Jewelers' Circular-Weekly.

ENGRAVER, young man desires permanent position at general letter engraving on jewelry, silverware, etc.; samples on request; good reference; south preferred. "R. T. 2375," care Jewelers' Circular-Weekly.

FIRST CLASS optician, jewelry jobber and salesman, good on all kinds of clocks and plain watch work; 20 years' experience; single and American born. Address "S. L. D.," 619 De Kalb St., Norristown, Pa.

TRAVELING SALESMAN, good address, 10 years retail jewelry salesman, 1½ years on road, wishes to connect with first class house, middle west or western territory preferred. Address 434 Clarkson St., Denver, Colo.

WANTED, position as engraver and saleswoman; some experience; reasonable salary with railroad fare considered; prefer New York State, but any healthful locality considered. "S., 2432," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, desires position in office of manufacturing jeweler, or as salesman for New York, Philadelphia, Baltimore and Washington, selling to the jobbing trade. Address "W. J., 2475," care Jewelers' Circular-Weekly.

COLORER, crackajack on all colors and metals, presently employed in large concern, would like to make a change; seeking steady position only; make solutions; capable of taking charge; references. "Berlin," 62 Joiner St., Rochester, N. Y.

TRAVELING SALESMAN, with an established trade in the southwest, will make a change Jan. 1 and wants to go with a good house permanently; best of references; good appearance; age 40. Address "Traveler, 2444," care Jewelers' Circular-Weekly.

A FIRST CLASS diamond setter and jeweler, who can make all the different color solutions, etc., capable of taking entire charge of shop, wants position with reliable firm in the south; A1 references. Address "J. M., 2310," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, thoroughly acquainted from New York to Pacific coast, five years' experience on the road, desires stone, diamond or manufactures line; can show results; highest references. "Hustler, 2474," care Jewelers' Circular-Weekly.

LIABLE to make a change Jan. 1; been selling cut glass to large retailers and jobbers from Baltimore to San Antonio and Oklahoma; acquaintance in large cities, also New York and Pennsylvania; confidential negotiations with reliable firms only. "Hustler, 2463," care Jewelers' Circular-Weekly.

WHO WANTS the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health with the exception of writer's cramp; excellent references. F. Howell, 496 East 138th St., New York.

FIRST CLASS watchmaker, 16 years' experience on railroad and complicated watches, also a fine engraver, good salesman, wants a permanent position with a first class house; first class references; good appearance and good habits; Indiana, Ohio, Iowa or Illinois preferred. Address G. E. Miller, care General Delivery, Toledo, O.

WANTED; high grade road man with acquaintance in West Virginia, Ohio, Indiana, Michigan, etc., wants position with first class house Jan. 1; factory preferred. "L. I., 2298," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, by a salesman with established trade, a representative up-to-date line of 10 karat jewelry preferred, to sell in connection with one or two other good lines on commission. Address "P. P., 2462," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER and engraver, at once; good salary, permanent position. Murray & Bennett, Pulaski, Tenn.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, first class engraver; own tools, best of reference; permanent position; send samples. Ries & Armstrong, Macon, Ga.

FIRST CLASS jeweler and engraver; send sample of engraving and references and state salary. F. E. Hull, Saranac Lake, N. Y.

WANTED, a good jeweler and engraver, American only; good wages, steady position. "May," 19 N. Broadway, Yonkers, N. Y.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, good engraver and jeweler permanent job; nice town, pleasantly located. Address "C. H. B., 2323," care Jewelers' Circular-Weekly.

WANTED, watchmaker, jeweler and engraver; good wages, permanent position; single man preferred. James Bros. Jewelry Co., Columbia, Tenn.

WANTED, engraver and jeweler with experience; $20 a week; permanent position; large Virginia town. Wolf & Shonkoff, 41 Maiden Lane, New York.

WANTED, first class engraver and jeweler; permanent position to right party; single man preferred. James Bros. Jewelry Co., Columbia, Tenn.

WANTED, first class watchmaker and engraver; first class salary and steady position for right man. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

WANTED, a watchmaker and engraver at once; send sample of engraving and state experience and salary expected. Thos. L. Bell, Box 184, Americus, Ga.

WANTED, immediately, young man as engraver and salesman for permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

WANTED, a jeweler or engraver for one, two or three months' work, and perhaps steady; Jacksonville, Fla. Address "First Class, 2348," care Jewelers' Circular-Weekly.

WANTED, at once, jeweler, engraver and clock repairer; permanent position; state salary expected and references. C. V. L. Pitts & Son, Box 983, Kingston, N. Y.

WANTED, at once, watchmaker, engraver and assistant salesman; permanent position; short hours; send references and state salary expected. E. E. Chandler, Boone, Ia.

WANTED, at once, jobbing jeweler, engraver and stone setter for job work in retail store; pleasant position, healthy city; salary, $25 a week. Saul, jeweler, Chattanooga, Tenn.

WANTED, man on commission to solicit tool and material orders, also have several other side lines; western States only. Address "L., 2451," care Jewelers' Circular-Weekly.

WANTED, at once, a watch, clock and jewelry repairer, with some knowledge of optics, in town of 3,000; state age, experience, salary wanted, etc. R. H. Sheppe, Danville, Va.

WANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker and optician of good address and thoroughly capable of waiting on trade; good salary; reference in first letter. Address E. Bengston, Freeport, Ill.

WANTED, assistant jeweler and engraver, at once; a permanent position to right man if he proves satisfactory; send sample of engraving. "N. C., 2461," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker and engraver in fine jewelry store; permanent position to good man; salary, $25 to $30 per week; send reference in letter. Jacob Bennett, 214 Main St., Norfolk, Va.

JEWELER wanted for general repairing and new work; prefer one who can do stone setting; permanent position to right party; send reference with first letter. Address H. Mahler's Sons, Raleigh, N. C.

WANTED, at once, second watchmaker, man who can do good watch work and act as salesman; will pay $20 per week; give reference and full particulars in first letter. O. A. Hesla Co., Prescott, Ariz.

WANTED, a man as assistant watchmaker, engraver and jeweler; give full particulars and references in first letter; permanent position. Address H. J. Homrich, 915 Third Ave., Huntington, W. Va.

WANTED, a first class watchmaker and engraver, with A1 reference; state salary and send sample of engraving; permanent and steady position to the right party. A. Goldstein, 640 Braddock Ave., Braddock, Pa.

WANTED, engraver, one who understands jewelry and silverware engraving, a good and quick workman; salary and references in first letter. Address E. C. Harpstrite, 813½ W. Commerce St., San Antonio, Tex.

WANTED, first class watchmaker, engraver and optician; a good position; climate conditions ideal; no rattlesnakes or torantula to contend with, or Indians on the warpath. Address Lock Box 1129, Bisbee, Ariz.

TRAVELING SALESMEN calling upon retail jewelers to sell as side line goods of a very well known and responsible manufacturer; can make several dollars a day, easy money. "Y., 2240," care Jewelers' Circular-Weekly.

WANTED, first class engraver who is also a good jeweler; fine position in leading store; steady employment; high class work; must have A1 man; $25 a week and expenses paid. Address R. Van Keuren & Co., Savannah, Ga.

WANTED, at once, a good watchmaker, engraver and salesman; position permanent; $25 per week and extra pay for overtime; send sample of engraving, reference, and state age in first letter. S. J. Rivoire, 131 S. Grand St., Monroe, La.

AGGRESSIVE traveling watch salesman to railroad men, and watch inspector; must be practical man, good mixer, able to make friends and hold them; give full information, experience and salary, etc., in first letter. Address "Salesman, 2351," care Jewelers' Circular-Weekly.

ENGRAVER WANTED; jewelry engraver for all lettering, monograms, chasing and general jewelry engraving; permanent and steady position with good salary and opportunity for advancement; only competent and steady men apply. A. Bloedel, 127 Grand Ave., Milwaukee, Wis.

WANTED, a man of experience and trade to handle a manufacturer's line of popular and high price inlaid and mounted combs, hat-pins and barrettes, one calling on jobbing and department stores in Canada preferred, on commission. "H., 2449," care Jewelers' Circular-Weekly.

A FIRST CLASS salesman for territory west of Chicago to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application reference, experience, amount of salary required, also age. Reply to "Bell, 2175," care Jewelers' Circular-Weekly.

WANTED, first class, up-to-date salesman and manager for fine retail jewelry store in large city, enjoying patronage of best people; must be familiar with all lines and ability to build up business; give full information, experience, references, salary, etc., in first letter. "Retail Jeweler, 2352," care Jewelers' Circular-Weekly.

WANTED, young man as watchmaker, must be good monogram engraver; fine, permanent position in leading store for right man; one of the nicest cities in Florida, 8,000 population; fine, healthy climate; single man preferred; send references and full particulars, including age and salary, in first letter. C. H. Coles & Son, Gainesville, Fla.

WANTED, a first class salesman for New York City and New England territory to represent a first class line of hollow plated ware, including toilet ware; none but experienced salesmen with a connection need apply; state in application, reference, experience, amount of salary required, also age. Reply to "Bell, 2174," care Jewelers Circular-Weekly.

$35 PER WEEK for fine watchmaker, optician and salesman in Nevada town; position permanent; living reasonable; room furnished gratis. Reply "W. E. C., 2241," care Jewelers' Circular-Weekly.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

PHILADELPHIA wholesale watch and jewelry house wants live traveling salesman; good proposition to right party; state reference and territory. "Confidential, 2469," care Jewelers' Circular-Weekly.

SALESMEN WANTED Jan. 1 by old established house, general line of jewelry; liberal salary to A1 men who have established trade; replies confidential. Address "N., 2454," care Jewelers' Circular-Weekly.

WANTED, experienced watchmaker as manager of watch repair department, employing fine watch makers; single man and one experienced in handling railroad men preferred; must be capable of taking in and delivering repairs, making friends and building up trade; write fully, stating salary, etc. "Railroad Watch Inspection, 2350," care Jewelers' Circular-Weekly.

SALESMAN WANTED, Jan. 1, live energetic, with established trade in Michigan, Wisconsin and Minnesota, to represent leading ring and gold jewelry manufacturers. "Y. K., 2484," care Jewelers' Circular-Weekly.

MANUFACTURER of high grade gold filled bracelets, fobs and chains, wants several salesmen in different territories to sell the retail trade; state experience and references. Address "A. V., 2455," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

WANTED, a first class jewelry and silver salesman, one of experience, of good address and thoroughly acquainted with southern trade; good salary to proper person; no other need apply. M. Sickles & Sons, manufacturers and jobbers, 726 Chestnut St., Philadelphia, Pa.

SALESMAN WANTED, Jan. 1, for south, southwest and western middle states, by Newark house making popular 10k. line; liberal salary to an able man who positively has established trade with leading jewelers; replies confidential. Address "Action, 2376," care Jewelers' Circular-Weekly.

WANTED by large manufacturer of gold and silver jewelry, an A1 salesman for New York City and State and Pennsylvania; liberal salary and commission; a hustler can easily make $5,000 yearly; applicants must show good past record as salesman for either jobbing or manufacturing house. Address "S. G., 2245," care Jewelers' Circular-Weekly.

A REPRESENTATIVE concern making a cheap and medium grade of goods, desires to engage the services of a young man of ability and force to visit the New York jobbing trade; a popular line and a good future for a producer; state particulars in your answer; correspondence strictly confidential. Address "V., 2443," care Jewelers' Circular-Weekly.

JEWELRY FOREMAN, experienced man for New York factory, on popular priced 10K. and 14K. gold jewelry; must thoroughly understand every branch in this line; none need apply except those who have held such a position before; excellent opportunity for the right party; answers treated in strict confidence. "N. E., 2483," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, old established jewelry business. Box 2388, care Jewelers' Circular-Weekly.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

WANTED, a partner with some capital to take an active interest in a jewelry store in Cleveland; good location. Address D. N. Goodman, E. 89th St., Cleveland, O.

FOR SALE, jewelry and optical business; will pay to investigate; new stock and fixtures in Virginia town of 2,000. Address "Q., 2471," care Jewelers' Circular-Weekly.

JEWELRY STORE in New York City for sale; invoice, $800; or will sell without stock; fine opportunity for a good watchmaker. "O., 2399," care Jewelers' Circular-Weekly.

SNAP; on account of other business I am going to sell my jewelry and optical business located in the wealthiest town of its size in the State. Address F. P. Shy, Minden, Nebr.

FOR SALE, Jan. 1, only jewelry store in town of 1,500; nearest competitor 25 miles; good sales and plenty of bench work; county seat. Write for particulars, D. F. Barnwell, Tiptonville, Tenn.

ONLY JEWELRY STORE in city of 2,500 population; county seat; lights, water works, large saw mill; stock and fixtures invoice $2,000. Address "L., 2181," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business of high class reputation, modern fixtures, lease, central location; stock at present inventories about $31,000, can reduce; finest California climate. "C. T., 2398," care Jewelers' Circular-Weekly.

FOR SALE, on account of ill health, old established jewelry business, adjoining New York City; best location, low rent; purchaser should realize more than half purchase price by Jan. 1. "White, 2465," care Jewelers' Circular-Weekly.

FOR SALE, a well appointed jewelry store in a thriving southern town and Winter resort; established 12 years; a good opportunity for a live man. For further information address M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

FOR SALE, jewelry business established 20 years in best location on main street in town of 70,000, within 25 miles of New York; will invoice about $8,000; grand opportunity for a watchmaker with some capital. Address Richter, 64 Nassau St., New York.

WELL ESTABLISHED, good paying business for sale, in southern city; good reasons for selling out; immediate possession for cash purchaser; stock and fixtures invoice about $25,000, can be reduced. Allan Jewelry Co., 285 King St., Charleston, S. C.

RARE OPPORTUNITY for intelligent man with some money to enter into long established jewelry manufacturing business of excellent reputation, requiring more capital to handle increasing business; can take active part at once; bona fide applicants may investigate. Address "Energy, 2364," care Jewelers' Circular-Weekly.

FOR SALE, oldest established and leading jewelry store in Goldfield, Nev.; this camp is now working up to its full capacity with a large monthly payroll; this proposition will bear fullest investigation and can refer to all local banks and every leading jewelry jobber in United States; terms and invoice arranged to suit purchaser; two watchmakers employed, also a manufacturing jeweler. Address Walter Lord Jewelry Co., Goldfield, Nev.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

(*Special Notices continued on page 106.*)

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Special Notices.

(*Continued from page 105.*)

BUSINESS OPPORTUNITIES Continued.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 136 of this issue.

DIE CUTTING machine for sale, 1 Janvier and 3 Lang & Fischer, all in first class condition. Address "Bargain, 2428," care Jewelers' Circular-Weekly.

COMPLETE escapement models in running order, $15; great window attraction for jewelers. For particulars write to St. Louis Watchmaking School, St. Louis, Mo.

AN AMERICAN GAS FURNACE CO.'S hardening and annealing furnace, 8 x 14 inch opening, first class condition, for sale, reasonable. Address "Bargain, 2429," care Jewelers' Circular-Weekly.

ONE MODERN mahogany wall case 28 feet long, original cost $800, will sell for $285; will accept interest bearing notes for $200 payable $20 per month; case looks as good as new, will do credit to any jewelry store. Address W. J. Graber, Brenham, Tex.

FOR SALE, Geissler's encyclopædia, a valuable book of instructions to watchmakers and jewelry repairers; have reduced the price to one dollar to close them out, or will sell the whole number for a much reduced price; a good chance for some enterprising jeweler to make money; on receipt of one dollar will send book. Mrs. Philip L. Geissler, 1631 Upper 2d St., Evansville, Ind.

To Let.

TO LET, part of large, well lighted, best located elevator loft for jewelers, etc., with use of machinery, electric power, corner Fulton and Nassau Sts., New York; Alexander.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGINE TURNING, exclusively, on jewelry of every description, specialty on dies or hubs to reproduce engine turning under enamel. Bille & Son, 401 Third Ave., New York.

America's Leading Jewelry Auctioneer

James L. Hand

14 Maiden Lane, New York

Free to the American Jeweler!

My new illustrated folder on "Hand" auctions. It shows the exterior and interior of a great jewelry store in the West while the "Hand auction" is in progress. It is free to any jeweler who will write me for it.

I have conducted the largest and most successful auction sales of high-class stocks ever made in the United States and Canada, AND CAN PROVE IT.

Read what "The Daily Nonpareil," October 3, 1909, of Council Bluffs, Iowa, says of my recent sale for E. H. Leffert of that city:

A POLITE AUCTION!

Usually the auction room is a bizarre, vulgar place. It has remained for James L. Hand, Jr., the distinguished and gentlemanly young jewelry auctioneer, to produce the polite auction. For several weeks Mr. Hand has been conducting a sale at the Leffert store and the hundreds who have attended have had something of a revelation impressed upon them. Mr. Hand's methods and conduct are so unlike those of the ordinary auctioneer that he is a delightful surprise to everyone who attends his sale for the first time. All those coarse and vulgar mannerisms that usually mark the trade of the auctioneer are wholly absent. Instead, there is an air of gentility and refinement. It is a matter of particular pride with Mr. Hand that he avoids the boisterous and the base arts of the loud mouthed shouter. Everything is done to make the auction room an agreeable place to spend an hour, and this is true whether the visitor be bent merely on entertainment or is looking for purchases. This auction thus becomes most unusual in its character. The last sale will be held next Saturday, October 16, and it is safe to say that its daily sessions will be missed by Council Bluffs Society.



JAMES L. HAND.

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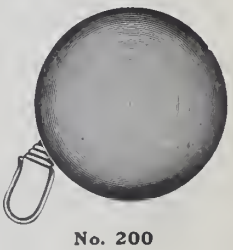
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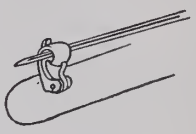
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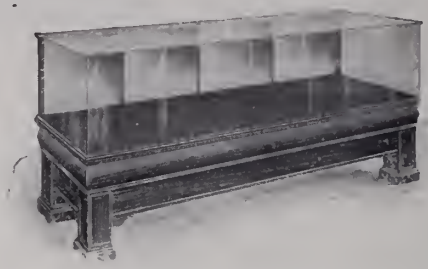
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From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer.

¶ My new and attractive booklet suggests to you the qualifications that should be required of the man selected to handle your sale. Get a copy of it, read it carefully and proceed in your selection along the lines therein outlined.

¶ If you do this your choice of an Auctioneer will be confined to a select few, as the standard established for myself is quite beyond the ability of the average Auctioneer.

¶ **REMEMBER** That HOOPER personally superintends every detail of your sale. Nothing is entrusted to substitutes or assistants. You are guaranteed a legitimate and high class sale that will accomplish its purpose—no matter what it is—and furthermore it leaves you in excellent shape financially and commercially.

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MARKS ON POTTERY AND PORCELAIN.—By W. Burton, M.A., and R. L. Hobson, B.A. Cloth, 12mo, 210 pp. Published by The Macmillan Co., New York. Price, $2.25, Net.

THE goldsmith's "hall-mark" is something the collectors can swear by. The marks on pottery and porcelain are something every tyro collector finds just cause to swear at. But they are there, these marks, some represent the truth, others a distinct and annoying lie—for many pieces of valuable and interesting bric-à-brac contain marks that are palpable frauds, and their presence aids in placing the pieces in their exact place. The matured connoisseur calmly digests the mark's presence as possibly useful in defining location, date, etc., of a ceramic production, be it true or *fake*.

Why should we care if Meissen in the XVIII. century used imitation Chinese or Japanese marks on "Dresden" ware? Their marks nor their imitation Chinese or Japanese decoration deceive the expert. And what if the Dresden mark gets on to Cloister Veilsdorf ware and that of Arnstadt and of Rouenstein? These are all in the Vaterland. But the Dutch also took a liking to that mark, and we find it on pieces made in Weesp (Holland). Again, France knew a good thing in those happy potting days when she stumbled across it, and Dresden swords began crossing themselves on Paris creations. Paris fashions always did cross the Channel, so dear old England took up the ceramic fight with cross-swords, and we find them on Bristol, Caughley, Derby and Chelsea wares.

Taking the whole jumble of ceramic marks together we find the more and merrier the confusion the greater the need of manuals containing facsimilies of this "rogues' gallery," for the better detection of their habitat. And "Marks on Pottery and Porcelain," if not the only guide to this most intricate though interesting problem, must prove a useful work on several counts: Firstly, it is of such a handy size; secondly, it is so correct, both its compilars being masters of the art; thirdly, and decidedly not least important of facts, it costs so little that any jeweler who has interest in ceramics should have copious facsimilies of the world's pottery and porcelain marks ready to hand for comparison with the pieces that come before him for mark identification.

The authors sum up the "exact value" of a mark as follows: "Other things being equal, a marked example of any period is more valuable than an unmarked one. But the mark alone must not be considered as the sole criterion of excellence or even market value." The favorable fact is stated that under-glaze marks are more "difficult to imitate," and a definition and classification of such marks is given in the introduction. The fictile wares whose marks are treated in this "pocket volume" are "Italian majolica, Italian porcelain, German pottery, German porcelain, Austria-Hungary, Holland, Belgium, Scandinavia, Russia, Switzerland, Alsace-Lorraine, French pottery, French poreclain, Spain and Portugal, British porcelain, British pottery, America, modern British marks, Persia and the near East, Chinese porcelain, Chinese pottery, Japanese pottery, Japanese porcelain." The period covered extends from the Middle Ages to 1850, "though a certain selection of modern marks has been included, especially of such wares as are already finding favor with collectors."

Derby is carried to 1850, 1870 (King St.), 1876 (Osmanston Rd.); Minton is brought up to *modern*, Worcester also and Wedgwood. The same may be said of Sèvres and Berlin, etc. There are four pages of modern British potters' marks; six pages of Sèvres potters' marks, etc. One and a half pages are devoted to American marks.

A clever little "condensed account of the important productions of every country prefaces each section of the work." Useful and very important features are presented in the last pages, and consist of a comprehensive index of names, index of initials, index of marks other than names and initials, etc., so that this question of marks can be attacked from any side the collector's necessities require.

History of the Jewelers' Safety Fund Society.

COPIES of the 25th anniversary booklet sent out last week by The Jewelers' Safety Fund Society, 15 Maiden Lane, have caused favorable comment from all sides. The booklet is bound in a brown cover, having the emblem of the society embossed in gilt thereon. It includes a number of photographs of the officers and directors of the organization, together with views of the offices of the society at 15 Maiden Lane, New York, and contains a large amount of valuable information in regard to the work being done by the society.

The booklet takes up the conditions in the trade previous to the formation of The Jewelers' Safety Fund Society and speaks of The Jewelers' Protective Union and the work it did in preparing the way for The Jewelers' Safety Fund Society. In mentioning the work of The Jewelers' Protective Union, attention is called to the fact that it has spent about $92,000 in running down and prosecuting offenders.

The booklet points out that before the formation of The Jewelers' Safety Fund Society there was no adequate means for jewelers to insure travelers' stocks. The insurance offered by the foreign companies did not meet with the requirements. The booklet then goes on to describe the formation of The Safety Fund, reproducing a portion of the charter and the first letter sent out to the trade by the secretary. When the society had the insurance of salesmen's stocks well in hand it decided to offer insurance on packages shipped by express and registered mail. The rate of premium in this class, called Class B, was five per cent. According to the secretary's report for Jan. 1, 1909, the society showed a membership of 553 carrying policies in Class A and 323 in Class B and of those 288 carrying policies in both classes, making a total membership of 588.

The booklet points out that in fixing the rate of premium to be charged to each class of insurance the Executive Committee has always been governed by a desire to keep the rate at such a figure that assessments would not be necessary. The average percentage of surplus premiums returned to members during the past 10 years is given as 91.98 in Class A and 85.50 in Class B. For the 24 years ending Dec. 21, 1907, the premiums received from members amounted to $1,919,038.52, the total amount paid to members in losses and surplus premiums being $1,927,982.95. In Class B the premiums received from members amounted to $613,801.76; the total amount paid out to members in losses and surplus premiums was $616,152.39.

The booklet next takes up the history of the society, tracing it down to the present time. The increased volume of business made it necessary in 1905 to amend the by-laws and appoint Fred. L. Goddard, son of the secretary and treasurer, as assistant.

During the past 25 years the policies of the Jewelers' Safety Fund Society have been revised from time to time, always endeavoring to increase the benefits accorded to policyholders. The present limit of insurance on any individual stock of goods is given as $60,000 in Class A and $20,000 in Class B. The booklet also contains a list of the officers and directors of the organization, both present and past, and indicating length of time that they served.

Pearl Fisheries of Wisconsin.

PROF. JONATHAN RISSER, who is the representative of the Government Fish Commission investigating the clam beds of the Rock River regions, says there are several distinct species represented and that they will soon replenish the beds if protected from methods of pearl hunters that would threaten their extinction. Though Prof. Risser acknowledges the beauty and value of the Wisconsin pearls, he says they are so rarely found that on the whole hunting for them does not pay.

Of course, even if the taking of clams were restricted to people who wanted their shells for the button factories, that would not stop the finding of pearls. The finding of two pearls in Wisconsin waters was noted a few days ago—one at Beloit by a Rockton man who gathers shells for a button factory, the other at La Crosse by a man who uses clams for chicken feed. It is well that the La Crosse man looks over his clams before feeding them to his chickens. Casting pearls before chickens would be as reprehensible as casting them before swine. —Milwaukee *Wisconsin*.

THE

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4½-Inch Nickel Plated Seamless Brass Case

Alarms intermittently every 20 seconds for 15 minutes on a 4-Inch Bell-Metal Gong on back of Clock

Has Switch for Stopping Alarm

AN ACCURATE TIMEKEEPER

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Detachable Handle

The K & H Detachable Handle is the only one having corrugations which make it absolutely *fast.* The handle fits the rod perfectly without a bit of "play."

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You should know ALL the advantages of K & H Umbrellas. Let us send you samples showing our Virgin Color Gold Handles, 28 gauge silver Handles, Extra close Roll, etc.

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UMBRELLAS AND CANES

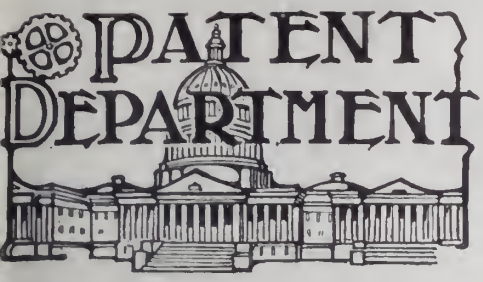
are for those who want and appreciate something better than ordinary. Among our holiday novelties are Matched Pairs, Patent Holiday Boxes, Toy Umbrellas and many other unique ideas. This is the house where the new things ORIGINATE.

Our advertising in magazines is reaching 2,000,000 users of umbrellas—many of your own customers. Reap the benefit and add prestige to your store by selling this advertised guaranteed line.

WRITE FOR HANDSOME ART CATALOG

which we will furnish in lots of 100 or over with your advertisement on cover at a fraction of its cost to us. Hangers, electros and other sales-helps free on request if you handle K & H Umbrellas.

KREIS & HUBBARD, Manufacturers
The Jewelers' Line
Jackson and Franklin Sts. - CHICAGO



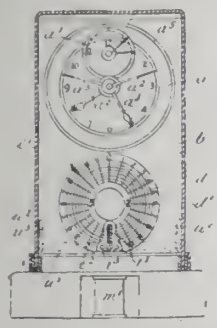
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED OCT. 26, 1909.

937,845. TIMING-MACHINE FOR USE IN PIGEON RACES AND THE LIKE. William McMillan, Market Harborough, Eng. Filed April 6, 1908. Serial No. 425,434.

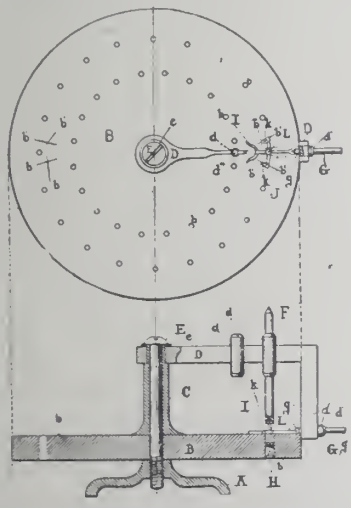
The improvements in timing-machines for pigeon races and the like comprising a double needle, a slide carried by the latter for operating said slide, a timepiece operating a paper dial marked with



radial and concentric lines between which the dial is perforated by the said needles, a circular box containing the race mark, a fixed box within which the circular box revolves, and a sliding lever working in the base of the machine for operating the mechanism.

937,860. WATCHMAKER'S TOOL. Charles H. Pratt, Helena, Mont. Filed Dec. 28, 1908. Serial No. 469,722.

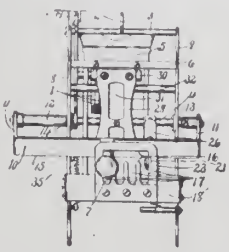
A watchmaker's tool, consisting of a plate, marked with lines corresponding to the facets of



the master pallets of certain makes of watches, in combination with an arm attached thereto, carrying mechanical devices for holding the pallet-fork in position, while the pallets are being adjusted to said lines.

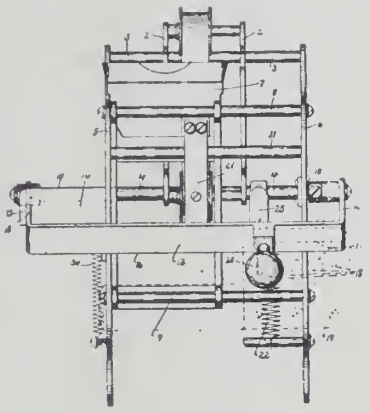
937,920. TIME-RECORDER. Willard H. Bundy, Syracuse, N. Y., assignor, by mesne assignments, to the Trust and Deposit Co. of Onondaga, trustee, Syracuse, N. Y. Filed Nov. 21, 233,657.

In a time-recorder, a printing element, a card-supporting element, one of said elements being shiftable laterally relatively to the other, a platen for effecting the operation of the printing element upon the card, and an operating member for shifting said one of the elements laterally and for effecting relative movement of the printing element and the platen.



937,921. TIME-RECORDER. Willard H. Bundy, Syracuse, N. Y., assignor, by mesne assignments, to the Trust and Deposit Co. of Onondaga, trustee, Syracuse, N. Y. Filed Nov. 21, 1904. Serial No. 233,658.

In a time-recorder, a printing element, a card-supporting element shiftable relatively to the printing element, and provided with a guide, and



an operating member movable with the card-supporting element for shifting the same, and movable in the guide relatively to the card-supporting element for effecting the operation of the printing element upon the card.

937,932. CHARM AND TRIMMING. Edward S. Goddard, Providence, R. I., assignor to the Irons & Russell Co., Saco, Me. Filed March 7, 1908. Serial No. 419,759.

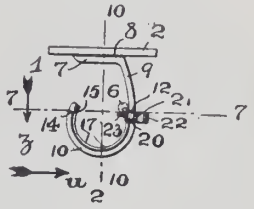
The improved charm and trimming herein described, consisting of the body portion having two oppositely directed slots which are in alignment and are made with closed inner ends, and also having two rectangular sockets with closed bottoms at right angles with the face of said body portion and provided with a straight perforation which



extends through said portion, parallel to the face thereof, and also through two opposite sides of said sockets and terminates in the closed inner end of both of said slots, all in a single alignment; a head adaptel to rest upon said face in contact therewith and having a width sufficient to enable it to extend beyond and conceal the inner closed ends of both of said slots; two lugs projecting from the under side of said head and of a size and shape to fit snugly but detachably in said sockets, respectively, said lugs having perforations therethrough, which, when said lugs are fully seated in said sockets, are in alignment with said perforation of the body portion; and a straight locking pin inserted in and passing through said perforation of the body portion and of said lugs, and having its ends flush with the closed inner ends of said two slots but concealed by the overlapping edges of the head projecting beyond the same.

937,988. SAFETY-CATCH FOR JEWELRY. Joseph V. Christl, Newark, N. J., assignor to Taylor & Co., Inc., Newark, N. J. Filed March 8, 1909. Serial No. 482,037.

In an article of jewelry, as a breast-pin, brooch, badge, or the like, the combination with the fastening-pin, of a pin-receiving post, said post being provided with a hook-shaped retaining end-portion, in the form of a part of a hollow cylinder, a correspondingly formed and concentric closing mem-



ber slidably arranged within said hook-shaped retaining end-portion, loop-shaped portions connected with said closing-member, said loop-shaped portions embracing the marginal edges of said hook-shaped retaining end-portion, and a strap-like element upon the outside of said hook-shaped retaining portion connecting said loop-shaped portions.

938,277. HAT-PIN. Isadore M. Savit, Milwaukee, Wis. Filed Feb. 1, 1909. Serial No. 475,589.

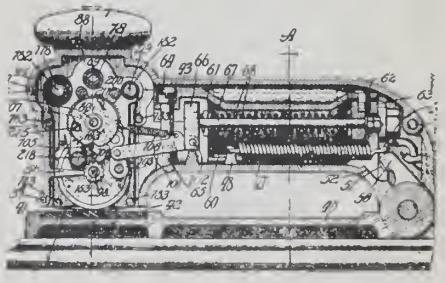
The combination with a pin provided with a rigidly affixed head of ordinary construction, with an inclosing spherical shaped ball, means for se-



curing said ball to said head, and a flexible inclosing cover having a fur like exterior surface.

938,410. TIME-STAMP. Jacob J. Busenbenz, Chicago. Filed Nov. 29, 1907. Serial No. 404,398.

In a direct-geared time-stamp, a train of gears arranged on adjacent shafts to intermesh in succession from one shaft to another, said train being divided into units, including type-wheels, and the gears permanently interlocking while bearing fixed relation to each other, and a unit-forming type-



wheel comprising a hub fixedly mounted on one of said shafts and containing in one side a stepped recess with teeth projecting from it in the inner part of said recess, a type-bearing annular rim loosely surrounding the hub, a spring-pawl on said rim engaging said teeth, and a plate covering the recessed side of the hub.

DESIGN.

40,321. ROSARY-BRACELET. Kalil Beetar,



New York. Filed June 29, 1909. Serial No. 505,087. Term of patent 14 years.







THE JEWELER who misses the benefits of the heavy Christmas advertising being done on the "INGERSOLL-TRENTON" Watch, *will miss something worth while.*

This is the heaviest season and *every important magazine* will carry the "I-T" story in its Christmas issue.

If you haven't stocked with the "I-T," are you willing to go through the season *without* the "I-T" sales—*without* the newest thing in your line—the one most prominent before the public—*the only 7 jewel Watch that is advertised*—controlled exclusively by responsible jewelers and absolutely price-restricted?

People will look in your window for them—the advertising tells them to.

GET IN THE SUCCESS PROCESSION

SIGN THE COUPON BELOW

I. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

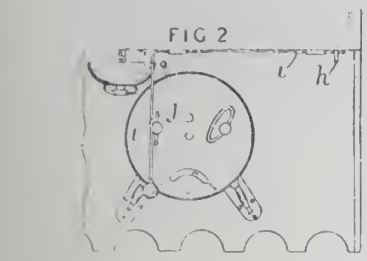
BRITISH PATENTS.

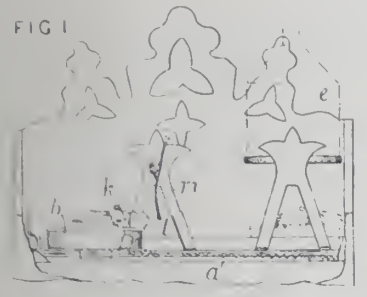
(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

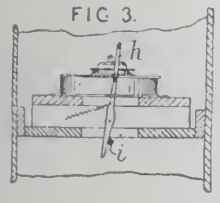
ISSUE OF OCT. 13, 1909.

13,311. CLOCKS; HEATING WATER. G. Varvell. Dartford, Kent. June 23.

When the ordinary alarm mechanism of a clock acts, an oil stove *b*, Fig. 1, is set free and is drawn on guides *a* by a spring to position under a vessel



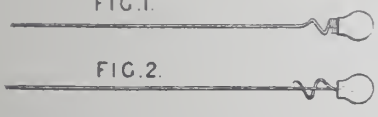




the spindle . In another modification, the contact 3 is dispensed with and contacts are arranged on the front parts of the guides, so that should the cutter-blade fail to cut the pile, the pile is forced between the guides and breaks the contact.

13,322. HAT-PINS, ETC. D. T. Dewar, Dundee. Aug. 18

Hat and scarf-pins are provided with an open spiral close to the head in either of the forms shown. The closed spiral shown in Fig. 1 is intended for gripping the garment, and, in the form shown in Fig 2, the extremity of the pin is bent



to produce an external spiral, the bend being concealed by the head of the pin. Specifications No. 15,516, A.D. 1890, No. 22,274, A.D. 1895, No. 22,822, A.D. 1898, No. 7184, A.D. 1902, Nos. 19,880 and 19,901, A.D. 1904, and No. 15,844, A.D. 1905, are referred to.

Applications for patents, Sept. 27 to Oct. 2.

21,960. IMPROVEMENTS IN OR RELATING TO HAT-PINS. Sidney Fane Williams, Liverpool.

22,327. HAT-PIN SHEATH. James Paul, Perth.

22,364. IMPROVEMENTS IN AND RELATING TO PINS FOR SECURING THE ADJUSTMENT OF HATS, CAPS AND THE LIKE. James William Boyce, Cheltenham.

22,420. IMPROVEMENTS IN AND RELATING TO THE PREPARATION OF A COMPOSITION FOR USE IN THE MANUFACTURE OF ARTIFICIAL PEARLS AND SIMILAR PURPOSES. Charles Jean Baptiste Paisseau Feil, London.

Complete specifications accepted.

1908.

23,970. HOLDER FOR PENS, PENCILS AND THE LIKE. Erlenbach.

26,239. ELECTRIC CLOCKS. Murday.

27,146. PROTECTING DEVICE FOR COLLAR STUDS AND THE LIKE. Davison.

28,286. ELECTRIC SELF-WINDING CLOCKS. Boult.

28,287. ELECTRIC SECONDARY CLOCKS. Boult.

1909.

3,542. WATCH PROTECTOR. Brook Foster.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nation or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."

TRADE-MARK PUBLISHED OCT 26, 1909.

Ser. No. **43,832.** (CLASS 23. CUTLERY, MACHINERY, AND TOOLS, AND PARTS THEREOF.) Royal Silver Mfg. Co., Norfolk, Va. Filed July 27, 1909.

RAJAH

Particular description of goods.—Knives, forks and spoons of precious-metal and plated ware.

TRADE-MARKS REGISTERED OCT. 26, 1909

75,607. CERTAIN PRECIOUS-METAL ARTICLES. Larter & Sons, Newark, N. J. Filed Oct. 22, 1908. Serial No. 38,183. Published Aug. 24, 1909.

TRADE-MARKS CANCELLED

72,287. JEWELRY FOR PERSONAL WEAR. Leys, Christie & Co., New York. Registered Jan. 12, 1909. Canceled Oct. 2, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired Oct. 25, 1909.

484,793. FINGER-RING. Lewis J. Heintz, Buffalo, N. Y.

484,796. SYSTEM FOR ADJUSTING TO TEMPERATURE WATCH BALANCES AND HAIRSPRINGS. George E. Hunter, Elgin, Ill.

484,861. APPARATUS FOR TREATING ORES. Harrison B. Meech, Chicago.

484,869. PROCESS OF SEPARATING GOLD AND OTHER METALS FROM THEIR ORES. George J. Atkins, London, England.

484,918. MACHINE FOR MARKING OR STAMPING FINGER-RINGS. Wm. H. Peckham, Jersey City, N. J.

484,934. SPECTRUM COLORED STONE OR BODY. John Jacobson, Boston, Mass.

485,005. PIN-FASTENING. Theodor Fahrner, Piorzheim, Germany.

485,032. ORNAMENTAL PRESSED GLASS WARE. Jonathan Haley, Fostoria, O.

Designs issued Oct. 28, 1902, for 7 years.

36,121. HANDLE FOR SPOONS OR SIMILAR ARTICLES. Joseph E. Straker, Jr., Attleboro, Mass.

36,122. BACK FOR HAND-MIRRORS, BRUSHES OR SIMILAR ARTICLES. Zdenko Freund, Newark, N. J.

Milwaukee.

Sigmund Hoffman, Jefferson, Wis., recently called upon friends in Milwaukee.

Charles H. Wolters, formerly with Adam Bloedel, is now with the downtown store of David Goldman.

David Goldman is spending a week in New York and other eastern cities, where he is purchasing holiday stocks.

The Radium Diamond Co. has opened a new establishment at 118 Grand Ave., where a full line of jewelry and novelties is on display. B. M. Kaatz is in charge.

Milwaukee wholesalers have been notified that C. E. Mikalson, DeForest, Wis., has sold his business. Mr. Mikalson is now associated with Frank Darrenougue, Reedsburg, Wis.

Among the out-of-town jewelers in Milwaukee last week were: O. E. Lange, Racine; M. Haug, Cambridge; Otto J. Goeldner, Watertown; Tom Bruhy, West Bend, and C. Liebenow of C. Liebenow & Son, Manitowoc.

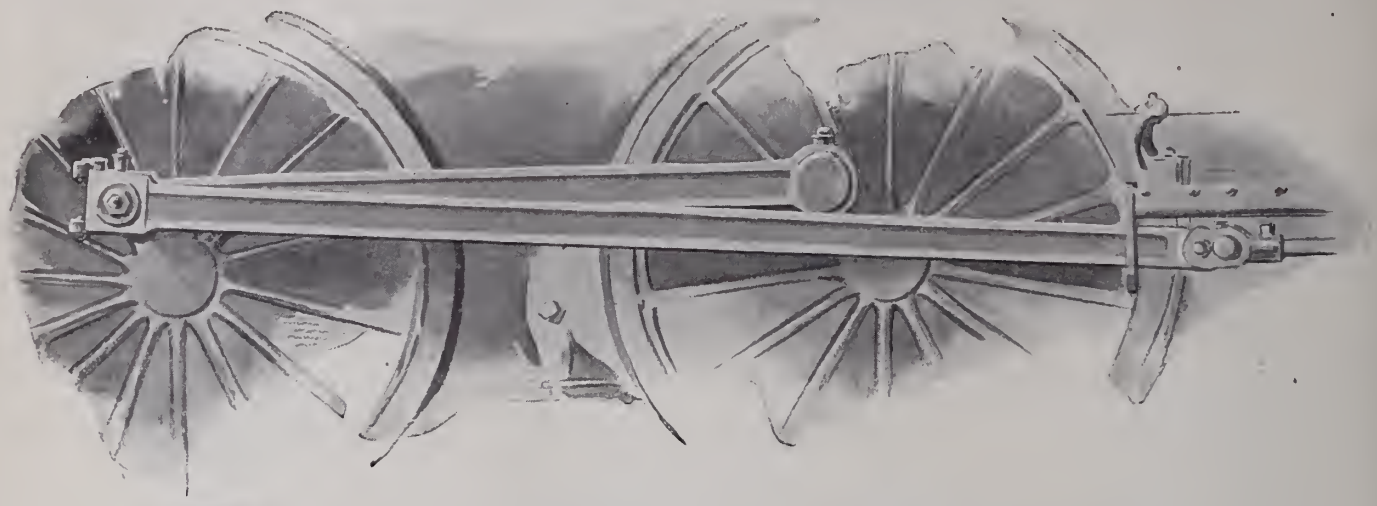
News has been received in Milwaukee that W. C. Houbrich, New Ulm, Minn., has purchased the business of J. M. Meyer, of St. Anna, Wis. Mr. Meyer has announced that he will engage in the jewelry business at Marysville, Cal.

The Johnson Service Co., Milwaukee, has been awarded the contract to instal a pneumatic bell system in the new Columbus School at Kenosha, Wis., at a cost of $525. One master clock and 15 dials will be installed. The system will do away with the usual plan of having a clock in each room, while there will be absolutely no variation in time.

Louis Kuesel, Kuesel Bros., trustee for the creditors of Richard Bott, a former jeweler located in the Free Press building, announces that the Bott establishment will be closed this week. A. C. Kuesel has been in charge of the store for several weeks and most of the stock has been disposed of. It is expected that creditors will realize about 25 per cent.

E. H. Warnke, president and manager of E. H. Warnke & Co., met with more than his share of ill-luck last week. While on a spin in his automobile in the country district just north of Milwaukee, Mr. Warnke's machine caught fire, the gasoline exploded and the machine was totally destroyed. The automobile, a six-cylinder Ford touring car, costing $4,500, was insured for only $1,000. A few days after this accident Mr. Warnke, while boarding a moving street car, broke a chord in his left foot, and will now be confined to his home for several weeks.

The new store of Ostermeier & Trunk, 518 E. Monroe St., Springfield, Ill., was formally opened to the public about a week ago. The firm is composed of Geo. F. Ostermeier and Chas. M. Trunk.





Drive-Wheels in Your Business

A line of Elgin Railroad movements will prove a strong drive-wheel in your business. Not only will the Railroad Elgin command the patronage of railroad men in your district, but it will also attract *other* trade, for it is only natural that the man who wants a reliable timepiece will go where the railroad man, who is *compelled* to have a correct, durable watch, buys his.

Briefly stated, these are the advantages of the Railroad

Elgin

Large plain hands and figures; large spring which will run longer on one winding than that of any other railroad watch; silver finish, metal dial easily seen in faint light—inlaid figures of hard enamel (or, if preferred, watch can be had with plain enamel dial). The thinnest railroad watch made. Cased at the factory and timed in the case.

Another business drive-wheel is that Elgin is the most popular watch word everywhere—a popularity maintained by Elgin advertising and, in itself, a distinct asset to the dealer—to *you*.

Advertising in railroad magazines is creating a demand for the Elgin with the "49 silver dial" or the "49 enamel dial," and your stock should be in readiness to anticipate the demand. Your jobber or the Company will furnish prices on request.

These are the four grades and established retail prices as advertised:

Grade		20 Year Gold-Filled	25 Year Gold-Filled
VERITAS	23 JEWELS	$50.00	$52.00
VERITAS	21 JEWELS	$46.00	$48.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$41.00	$43.00
B. W. RAYMOND " "	19 JEWELS	$37.00	$39.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Complicated Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Oct. 6.)

ONE of the most common forms of complicated watches, after the repeating watch, is the chronograph. The first chronograph was a watch with a center seconds hand, and designed to actually mark seconds in the large outside circular space of the dial was a hand the point of which held a small drop of ink, which was actuated by a press button, and which was caused to deflect toward the dial and mark a dot thereon without stopping.

More modern chronographs are very different in construction from the original

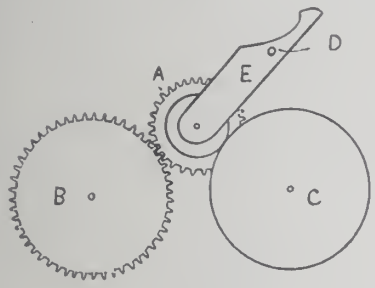


FIG. 1.

form. Their greatest difference was that the seconds hand was actuated by a train of wheels, on one of which a center seconds hand was mounted on the pipe of a brass wheel, which runs freely under the cannon pinion. This wheel has a finely serrated edge (Fig. 1) and is usually driven by a smaller wheel, having its edge serrated in the same manner. This latter is attached to the pinion, which gears with the fourth wheel. The two serrated wheels bear the same proportion to each other as the fourth wheel does to the pinion already mentioned, so that the chronograph hand travels round the dial in a minute, which is the time the fourth wheel takes to make a rotation.

The smaller serrated wheel and the pinion to which it is attached are mounted on a pivoted carriage with a projecting tail, by means of which an intermediate wheel between the two is so arranged that it can be put into or out of gear by a slight movement. When in gear the center seconds hand runs. When out of gear the hand stands still. Fig. 1 is an illustration of one method adopted in which the fourth wheel itself drives the small intermediate wheel A. A has two sets of teeth; one set gears with the fourth wheel, B, and the other, very

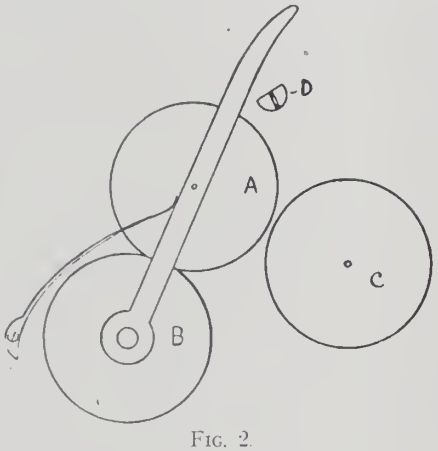


FIG. 2.

finely cut, gears with the center seconds wheel, C. A is mounted in a frame, E, turning on a pivot at D. It has a very slight movement, but enough to engage and disengage the fine teeth. B is the fourth

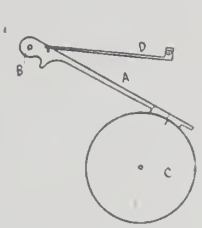


FIG. 3.

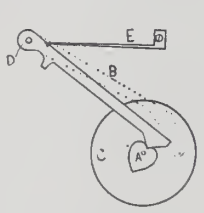


FIG. 4.

wheel, with which A is always running. The latter is taken from E. F. Garrard's treatise. The same may be said of the following. Both methods are very instructive.

In Fig. 2, B is a fine wheel mounted on the fourth pinion; C is the center seconds wheel; A is the intermediate wheel running in a frame like a lever, pivoted at the fourth pinion. A very slight movement of the lever D suffices to throw A into gear with C. In other watches the wheels have bevel teeth, and the intermediate wheel, or the wheel C, is thrown into and out of gear by a rise and fall motion.

So far as the starting is concerned, it is effected by a press of the button moving the frame E or the lever D (Fig. 1) so as to throw A into gear with C.

Stopping Movement.—The stopping is effected by the second push throwing the intermediate wheel A out of gear again and simultaneously applying a brake to the rim or teeth of C to hold it still and steady where stopped.

In Fig. 3, A is the brake. It works on a pivot, B, and is applied by the light spring D. A very slight movement lifts it clear of C or applies it to hold C steady.

Fly-back Mechanism.—A third push of the button hits the brake clear of C and at the same time brings C back to zero. C, the center seconds wheel, had a steel heart fixed to it. The lever B comes down sharply upon the heart, and by its pressure on the polished edge of the heart causes C to fly around until B rests upon the hollow and holds C steady at zero. B is pivoted at D and is brought down sharply by a spring, E. The fourth push of the button commences the cycle of operations again and lifts B clear of A, and simultaneously throws A into gear with C.

Most chronographs are furnished with a minute recorder. Double fly-back chronographs are very delicate and seldom work for many months together.

(To be continued.)

Riveting.

WHEN two metal parts cannot be attached together by any other means, this must be effected by riveting. If, for instance, two plates are to be riveted together, a pin must be attached to one plate, possibly several; they must pass through holes in the other plate and must be riveted there. This is effected by placing the plates on an anvil or stake and then hammering on the pin until its surface has become somewhat enlarged and the plates are firmly fastened together.

If we wish to rivet a pin or a pillar to a plate, we bore a hole through the plate at the point at which it is to be attached, countersinking the hole a little on the side on which the riveting is to be done.

Then a pivot-like offset is turned or filed on the pillar that will just fit into the hole but is somewhat longer than the thickness of the plate. Next, the pillar is fastened in the vise, after it has been wrapped with leather at the point at which the vise grips it, or it is simply rested against the vise or the stake and riveted tight.

Waltham Watches

COLONIAL SERIES

COLONIAL SERIES movements are made by the WALTHAM WATCH COMPANY only. They are supplied in five qualities as follows:

RIVERSIDE MAXIMUS; Nickel

23 diamond and fine ruby jewels; two pairs diamond caps; raised gold settings; accurately adjusted to temperature, isochronism and five positions and carefully timed; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; both balance pivots running on diamonds; double roller escapement; sapphire jewel pin permanently driven into the roller; exposed sapphire pallets; steel escape wheel; gold train; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels; steel parts chamfered; fine glass handpainted dial of most modern and artistic design.

RIVERSIDE; Nickel

19 fine ruby jewels; raised gold settings; adjusted to temperature and five positions; compensating balance; meantime screws; patent Breguet hairspring, hardened and tempered in form; patent detachable balance staff; double roller escapement; steel escape wheel; exposed sapphire pallets; red gold center wheel; patent micrometric regulator; exposed winding wheels; tempered steel safety barrel.

ROYAL; Nickel

17 jewels; red gold settings; adjusted to temperature and three positions; compensating balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1425; Nickel

17 jewels; red gilded settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; red gilded center wheel; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

No. 1420; Nickel

15 jewels; settings; cut expansion balance; meantime screws; patent detachable balance staff; patent Breguet hairspring, hardened and tempered in form; exposed pallets; patent micrometric regulator; tempered steel safety barrel; exposed winding wheels.

COLONIAL SERIES movements are sold in cases only. Each movement is fitted in its case and the watch timed at the WALTHAM factory.

Waltham Watch Company

Waltham, Massachusetts

Mechanism of the 1000 Day Clock.

UNDER the caption "A Thousand Day Clock Movement" we referred, a short time ago, to the invention by Kutnow of a clock that "neither ticks nor needs winding." We are now enabled to give a complete description of the clock and to show it pictorially in two illustrations.

It must be stated in advance, however,

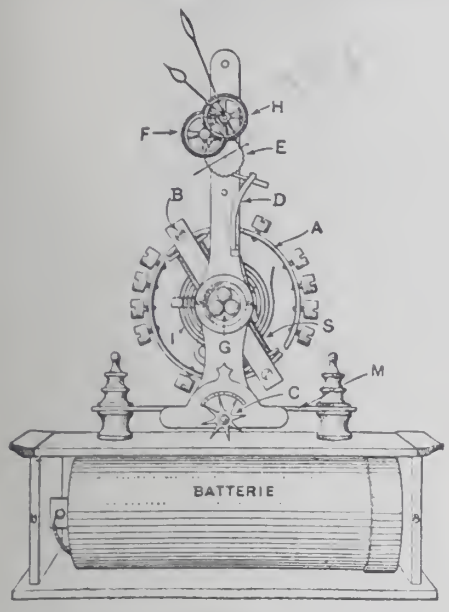


FIG. 1.

that Kutnow is not the originator, but rather the manager for the clock, and that he has been successful in interesting all the world in it by representing it as an epoch-making novelty. Only by this means

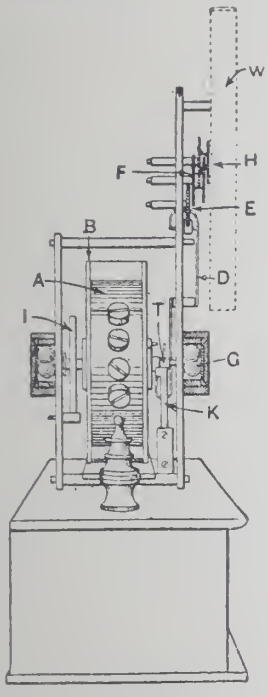


FIG. 2.

is it to be explained that the King of England permitted the clock to be exhibited to him, although he may have foregone the pleasure in regard to other clocks that neither ticked nor needed winding.

Between two frame plates there works a compensation balance, A, in ball bearings. It closely resembles the balance of a watch, but is equipped with an electro-magnet, B. This consists of two strips of steel held together by means of screws. Their ends form the poles. Between them is placed the magnet coil, S, consisting of many windings of wire, insulated by means of enamel. The *Leipziger Uhrmacher Zeitung*, from which we obtain our particulars, calls especial attention to this fact, because thin wire, insulated by means of enamel, was first made and used in England.

The pole pieces revolve under a steel armature, M. A contact finger, F, placed on the staff of the balance, rubs, in the intermediate space, on the contact spring K, so that when the balance turns in one direction the circuit with the battery will be closed.

With the reverse oscillation the circuit is opened, the contact finger touching the opposite end of the contact spring, which is insulated. In this manner the oscillation in one direction produces an impulse, whereas the momentum accumulated in the heavy balance insures the reverse oscillation.

The balance spring I is connected, by transmission, to the regulating wheel C (Fig. 1). The transmission of the movement of the balance to the hands is effected by means of a pin on the balance staff, which acts as a pawl, D, that works on a stud in the frame. This pawl works directly on the seconds wheel E, and through this on the minute wheel F and the hour wheel H. W (Fig. 2) is the dial plate.

The current for this clock is furnished by an ordinary standard dry element, which is said to operate it for at least 1,000 days. The consumption of current is very insignificant, for according to calculations and trials it amounts to but 6½ amperes a year. Even if it is necessary to change the battery the clock need not be stopped, for the momentum of the balance wheel is so great that it will remain in motion while the old battery is removed and replaced with a new one.

American Machine-Made Watches.

AT the dinner given to the Franco-British Exhibition Committee of the British Horological Institute some time ago, J. Tripplin, chairman of the institute, referred to the evils of over-production of machine-made watches in Switzerland and America, and questioned whether the tactics adopted by the producers conferred any benefits upon the horological industry. Incidentally he referred to the statement that an American firm threatened the world with a watch which could be sold for tenpence and yield a handsome profit.—*The Horological Journal* (London, Eng.)

Ten pence and yield a profit? Stories Adam told to Eve.

The Arnold Jewelry & Music Co., Ottumwa, Ia., has been reorganized. The new officers are: President, W. T. Wilkinson; vice-president, C. Harper; treasurer, F. H. Hall; secretary, C. Dalin. Mr. Arnold, who retains some stock in the business, with Frank Belies, will remain in the establishment until Jan. 1, 1910.

The Division of the Time by Mahomet.

THE following extracts, retranslated from the French translation of the Koran by Kasinirski, illustrates the ideas prevalent in the age of Mahomet as to the agency of the heavenly bodies in the determination of time:

"The number of the months is 12; that is written in the Book of God, who created the heavens and the earth. Four of these months are sacred; that has been the constant belief. During these months do not act unjustly towards yourself, but combat idolatry every month.

"Have you remarked how the Lord spreads out the mantle of darkness? If He desired, He would render it permanent. He has given the sun as a guide.

"We have established the signs of the zodiac in the heavens and have arranged them in order for those who will regard them.

"It is God who has raised the heavens without visible columns and sitteth on His throne. The sun and the moon and each of the stars pursues its course to a determined point. He has impressed movement and order on every object.

"He has appointed the dawn; he has established the night for repose, and the sun and moon for the determination of time.

"It is He who has placed for you the stars in the heavens, in order that you may be directed in darkness on the land and on the sea."

It was the second day after the pretended voyage of Mahomet to the Seventh Heaven that he revealed to the Mussulmans the religious law, which rendered the five canonical prayers obligatory. Such was "the order of the Most High."

The prayer of the morning is to be offered between the time when the dawn allows of distinguishing a white thread from a black thread and the rising of the sun. The midday prayer is to be pronounced, not at the moment when the sun passes the zenith, but when it begins to incline towards the west. The time for the afternoon prayer is at the moment when the shadow produced by the hand of the sun-dial reaches the double of its length. At the setting of the sun the muezzin announces the evening prayer, and everyone must finish it before the darkness is complete.

The fifth and last prayer is that of the night. It may be offered at any time after the light of the day has entirely disappeared and before the light of the dawn has become visible.

The Supreme Court of Louisiana recently held, in the case of Frantz et al. *vs.* Winehill et al., that where a person intrusts to another an article of merchandise upon the representation that it is to be exhibited to a third person with a view of selling it, and authorizes the sale to be made at a certain price, the person receiving the article to retain as his compensation any amount paid by the purchaser in excess of the price fixed by the owner, such person receiving the property does not thereby acquire the right to pawn it for his own benefit, and that the party to whom it may be delivered in pawn acquires no right to hold it as against the owner.



10000 South Bend Watches

FROZEN IN

10000 Solid Cakes of Ice

Made Millions of Prospective South Bend Watch Buyers.

A Greater Feat of Advertising was never accomplished than the nation-wide demonstration of the SOUTH BEND watch frozen in a solid cake of ice, which was made last Fall by thousands of Retail Jewelers throughout the United States. The impression which this wonderful exhibit made on the minds of the millions of people who saw it can best be appreciated by the man who comes in contact with the traveling public.

During "Demonstration Week" practically every traveler calling at our factory mentioned having seen the SOUTH BEND watch frozen in a solid cake of ice in front of So-and-So's jewelry store. At our booth at the Chicago Fat Stock Show immediately after "Demonstration Week" thousands of people from all parts of the United States spoke of having seen the marvelous test of a SOUTH BEND watch running and keeping perfect time in front of their jeweler's window.

The result of that nation-wide demonstration has been far-reaching in helping the Retail Jeweler to sell SOUTH BEND watches as well as in making his place of business known to everyone throughout his locality.

The Week of November 27th to December 4th the big demonstration will be repeated. This year we expect even more Retail Jewelers to join in making the exhibit of the SOUTH BEND watch in a cake of ice than last year.

This is a display which brings such crowds that in some cases a policeman has had to be called to open up traffic. It is the biggest paying advertising "stunt" for your business that you could possibly put on. *One jeweler told us he sold twelve SOUTH BEND watches during "Demonstration Week" as a direct result of the display.*

The nation-wide demonstration of a SOUTH BEND watch frozen in a solid cake of ice by the Retail Jewelers of the United States will be extensively advertised. Nothing will be left undone to send the crowds to the stores where the exhibit is made.

We know there is not a live, wide-awake Retail Jeweler who will miss this big advertising opportunity, the cost of which is so slight in comparison with the results, and by all pulling together "Demonstration Week" will produce no end of good results for every Retail Jeweler who joins in the demonstration.

Cut out the coupon and send it to us to-day for full particulars. REMEMBER THE DATE OF THE BIG WEEK IS NOVEMBER 27th TO DECEMBER 4th.

COUPON South Bend Watch Company,
South Bend, Indiana.

I am anxious to receive full particulars in regard to the nation-wide demonstration of the SOUTH BEND watch frozen in ice the week of November 27th to December 4th.

NAME _____

TOWN _____ *STATE* _____

Mystery Clock Made by a Watchmaker of St. Louis, Mo.

ROBERT SALOCH, a jeweler employed at the store of Ulysses Hugunin, 7th and Market Sts., St. Louis, Mo., is the inventor of a mysterious clock that draws crowds wherever it is exhibited in a show window. It runs and keeps time without there being anything in sight to make the hands go round. If the hands are spun in the opposite direction they come to a rest at the correct time and the clock goes on as if it had not been disturbed. It differs from other mystery clocks, in that there is no mechanism concealed at the



MYSTERY CLOCK THAT REALLY MYSTIFIES.

center of the dial. Just where the mechanism is concealed is not divulged, but it may be said that the movement of the hands is effected by a very delicate adjustment of mechanism and weight.

The clock has until recently been handled by the Reeves-Kemper Jewelry Supply Co., but since the reorganization of the company and its reincorporation under the name of the Gutfreund-Kemper Jewelry & Optical Supply Co. the handling of the clock has reverted to Mr. Saloch, who expects to place it with an eastern house.

Telling Time in Ancient India.

FOR measuring time the ancient inhabitants of India used oil lamps. The glass oil chambers were marked with lines representing the hours, so that the number of hours during which the lamp had burned could be seen by the height of the oil in the glass.

An Indian tribe employed a copper ball with a hole for the same purpose. This ball was placed on the water in such a way that the latter penetrated through the opening, and finally caused the ball to sink. The time elapsed between the placing of the ball on the water and the sinking of the ball was reckoned as a part of the day. The day is said to have contained 60 of these parts.

A Jack-Knife Watchmaker.

"SOME men, don't you know," said Mr. Grillkillton, "will step off a curb, step down about a foot and break a leg, and then another man will fall off the top of a 17-story house and not even muss his clothes, and it's about the same way with watches.

"I dropped my watch the other day about six inches onto a thick plush carpet and it cost me $16 for repairs. When I was out walking with my friend Bwillkwillby this morning he dropped his watch on the sidewalk and it didn't even stop it.

"It sounded when it came down like a safe falling out of a high window, and it was only a $2 watch, and I expected, of course, to see Bwillkwill just kick the fragments off the sidewalk and pass on, but it seems that Bwillk knew the watch better. He picked up the crystal, not even cracked, from where it had flown seven feet away and put that in his pocket, and then he looked at the watch.

"It was going all right, but somehow in the fall the long hand had got bent. He straightened out that bent hand with his pocket knife so that the two pointers wouldn't catch, and then he pried off the crystal rim of the watch and put the crystal back in place and then he snapped the rim back on the front of the watch again and slipped the watch in his pocket and started on; and,

"'As I was saying——,' he said, just as if nothing had happened."—New York *Sun*.

World's Heaviest Bell.

GRANDISSON, the famous tenor of the peal of bells in Exeter Cathedral, has had a narrow escape from disaster. It was being rung during the Whitsuntide when a bolt which kept the clapper in position came out owing to the displacement of a pin. The result was that the clapper, which weighs well on toward 200 pounds, also came out and fell as the bell was swinging. A good stout floor prevented the clapper from going into the ringing chamber below, where there were 15 or 16 ringers. The clapper was knocked clear by the bell itself, and beyond a slight chipping of the lip Grandisson suffered no damage.

The bell is the heaviest used for ringing in the world and has only once been rung single-handed through a peal, the ringer in that case being W. Pye, of London. Grandisson weighs 7,200 pounds, and if the stock be included something like four tons. The bells had not been rung for a twelvemonth, owing to repairs to the tower, and the present mishap is, therefore, particularly unfortunate.—London *Standard*.

A novel idea for the hotel bed-chamber is a signal apparatus that gives the exact time at any required moment, says the *English Mechanic*. A small telephone receiver is placed near the sleeper, or even under the pillow, who, when requiring to know the time, presses a button. This causes a set of gongs to strike, announcing through the telephone the hour, the quarter and the number of minutes past the quarter.

Old Artistic Pincers.

THE old masters were not satisfied with making the outside of their watches beautiful. It is well known that they also lavished a wealth of idea, of superior technical and artistic ability, on the ornamentation of the balance cocks, verge bridges, plates and plate pillars, although these parts were only visible when the works were opened up. But even this did not suffice; the best shops also employed in their work beautifully ornamented work benches, draw benches and instruments.

In proof of this we present herewith an



CLOCKMAKER'S PINCERS MADE IN 1580.

illustration reproduced from the *Leipziger Uhrmacher Zeitung* of a clockmaker's iron pincers of the period of 1580, from the collection of Dr. Bassermann-Jordan, of Munich, which, as a reference to its purpose, has at the cross on each side a brass dial plate with stationary hour hand, and which is ornamented on the handles with brass inlays.

The instrument, in beauty of workmanship, can compare with the tools from the possessions of Prince Elector August (who died in 1586) in the historical museum at Dresden, and with the well-known tools that compose the contents of the famous Pomeranian art cabinet in the Berlin Kunstgewerbe Museum.

T. J. Wilkinson, who has contributed extensively to these columns, and whose articles on horology have been read with much interest, has returned to Philadelphia, Pa., where he formerly resided, after an extended absence, and opened a school for watchmakers in that city, at 25 W. 54th St.

A new clock with chimes will shortly be installed in the tower of the new Carnegie Library, at Swarthmore College, Philadelphia, Pa. The clock will have four bells, which will weigh 3,000 pounds. The timepiece will be constructed by the Seth Thomas Clock Co.

Russell Bros., Fitzgerald, Ga., have just completed renovating their store on Grand St.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes	out of 10	21 Fourth Prizes	out of 30
14 Second Prizes	" 30	18 Honorable Mentions	" 34
18 Third Prizes	" 35	7 Single Mentions	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1888. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

Importers!

If the new tariff makes it inexpedient for you to continue importing certain grades of watches, you will serve your best interests by communicating with us. We have for many years made a specialty of high grade, low-priced watches and are in a position to show you facts and figures which will prove interesting and profitable to you.

Jobbers!

If you expect to get your full share of business during the coming Holiday Season, place your orders with us NOW for shipment at the earliest possible date.

Sample sheets, illustrating our entire line, on four pages, the size of your catalogue, suitable for voluminous distribution, showing prices subject to Jewelers' Circular Key and cash discount will be supplied by us upon demand.

Dealers!

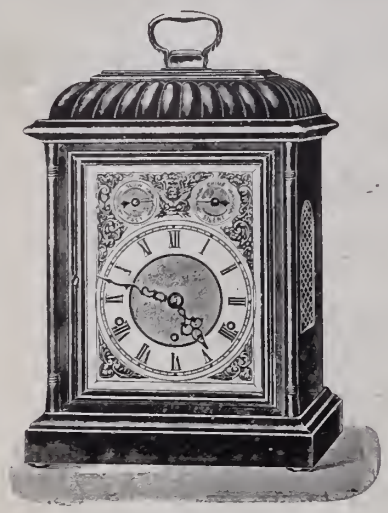
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Small illustrated folders showing consumers' prices, for circulation over the counter, will be supplied in reasonable quantities, printed with your business card, free of charge.

Prompt shipment of all orders placed now for present or future delivery

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.



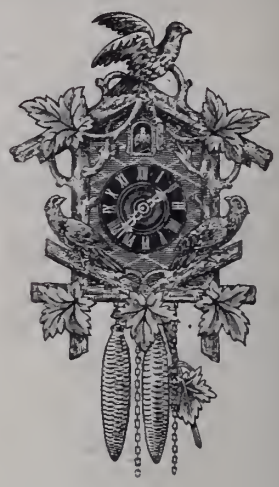
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400-DAY
NOVELTY
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THAT BRINGS GOOD RESULTS
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CUCKOO CLOCK

THEODORE SCHISGALL

116-118 CHAMBERS STREET NEW YORK CITY

CHICAGO OFFICE: With HENRY PAULSON & COMPANY, 156 WABASH AVENUE

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



14 Size.

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THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

WALTER FRAZER BROWN

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RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

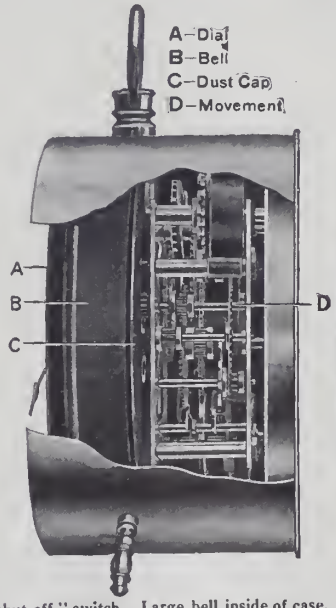
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "DI-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
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ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
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THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.



LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER

37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT

Send 25c. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
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ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY WATCH CASE COMPANY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

JEWELERS' REPAIR KIT

For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

50c.

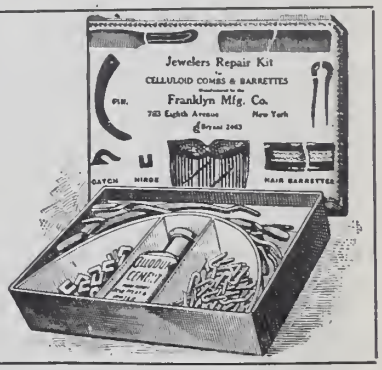
Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.

OR FROM YOUR OWN JOBBER

Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

Franklyn Manufacturing Co. 783 Eighth Avenue New York City



Sommer Clock Co., Inc.

111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

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Hardwood and beautifully finished

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Watches and Chronometers

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RUDOLPH & SNEDEKER
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12 SIZE MOVEMENTS

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Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

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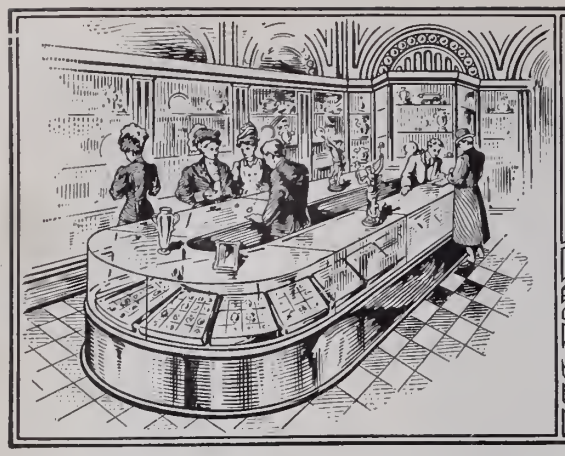
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12 SIZE SPLITS



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Original Window Display for Thanksgiving.

Prepared expressly for The Jewelers' Circular-Weekly.

THE central idea of this window is a "water-gate" through which is sailing the canoe of plenty. In the background is the rising sun of prosperity.

The "water" is a large mirror, laid flat. The edges are hid by imitation moss that is bought very cheaply. Watches, charms, lockets, etc., can be laid on this to represent lily pads.

The canoe and fruit are made of crêpe paper on wire frames. This and the chrysanthemums, ears of corn, the wistaria on the lattice and the Autumn leaves on wire strings can be bought ready for use.

The turkey can be cut out of a large lithograph, or one made of papier-maché may be bought. The sun is cut out of gilt paper and fastened on a dark blue curtain. The edges of the curtain are concealed by a sign announcing the day celebrated—Thanksgiving.

As this is also the football season, the columns of the "watergate," which are flat strips of lattice, may be decorated with the various college flags, and footballs may be fastened at the tops. On the light green lattice fences on either side can be hung imitation "orange" wistaria or reddish grapes, according to fancy.

The upper part of the background is a white curtain, setting off the strings of Autumn leaves radiating from clusters of corn in the corners of the window. Falling from these clusters of corn are two strips of fruit crêpe paper to set off the sides of the window. At the base of either of these are large bunches of orange-colored chrysanthemums. On the "mossy bank" in the foreground a complete silver dinner service may be spread out.

Various articles of jewelry can be placed among the fruit in the canoe and attached to the wistaria, giving a very pretty and striking effect.



CANOE OF PLENTY AND SUN OF PROSPERITY—A THANKSGIVING DISPLAY.

Selling Arguments Used by Retail Jewelers.

SILK umbrellas recovered the same day as received. We carry a complete stock of silk covers, ladies' and gentlemen's sizes, 26 to 28-inch, for seven and eight-rib frames, and skilled operatives to put on the covers, as well as to repair handles, ribs, etc. We will make your old umbrella as good as a brand new one. We guarantee silk used in re-covering for one year—just as we do in new umbrellas, regardless of price. Charges for re-covering, two dollars to five dollars, according to the quality of the silk. Note—See our special umbrella bargains, $1.95, $2.75, $3.85 and $5. Chas. S. Stifft, Little Rock, Ark.

Advanced methods in everything pertaining to scientific eye examination and the furnishing of glasses when necessary. Appointments for examination can be made by 'phone in advance. Empire Optical Co., Rochester, N. Y.

New Silverware for Fall Weddings—Our high standard of quality has been rigidly maintained in gathering for the Fall, 1908, season a great collection of fine wares from leading manufacturers and including the products of our own expert silversmiths. From this splendid showing you will be enabled to select most appropriate gifts for Fall weddings. Mermod, Jaccard & King, Hot Springs branch, Hot Springs, Ark.

Table Electroliers.—Why not buy a table electric lamp for a wedding present? We can sell you sterling silver and cut glass—so can everybody else—but we have just opened 12 of the newest and prettiest electroliers ever brought to the city, and at most reasonable prices. Two light electroliers, opal shades, cast brass trimmings and stand, $10 to $12. Three light electroliers, opal shades, cast brass trimmings and stand, $15 to $25. These lamps have the colonial brass finish, which, with the opal shades, makes a pleasing effect. You can have first choice now. Spott & Jefferson, Little Rock, Ark.

Want a good watch? We've been selling watches for a number of years, and have fully established the fact that full confidence can be placed in every watch bought in this store. If you want a *good* watch—a watch that will keep correct time and last you a lifetime—we can supply you. Prices to suit your purse. C. A. Whitney, Wichita, Kans.

J. & C. N. Thomas, Savannah, Ga., have moved from Whitaker and State Sts. to an attractively furnished store in Broughton St. The business was started many years ago in Macon, Ga.

Helpful Holiday Talk for Retail Jewelers.

Written expressly for The Jewelers' Circular-Weekly.

ALL jewelers concede that the Christmas holiday trade is the most important part of the year's business; therefore, special efforts must be directed to secure all that one can of this valuable patronage, and any means that can be employed to capture legitimately some of one's competitor's trade, such as more complete stocks, better values, window attractions, superior salesmen, etc., should be exploited to full capacity.

Think matters over calmly and study out why the successful men are getting a larger share of custom; also plan out what new stock you need, what features of your business could be improved. Time devoted to mapping out your trade campaign is time most advantageously spent.

Buy your stock now, select your line when the manufacturers and jobbers have complete assortments and can supply you with exactly what you want, and when their prices will be in your favor, and while you have leisure to examine various lines and compare values. Also when those from whom you purchase are not so rushed with orders and can devote more time to customers.

Waiting until you run short of this, that or the other article, before replenishing stock, is poor policy; not only does one lose a sale of the article inquired for, but there is always the possibility, at this season of the year, of interesting customers in several things if one can start them right. Callers who merely look should be courteously received and the prices and particulars about one's stock patiently explained to them, as by this means one can frequently pave the way for future patronage.

Most people like to look around before purchasing an expensive article and one may rest assured that when the shoppers finally decide where to spend their money, polite treatment and careful explanation of values will be a consideration which will sometimes outweigh treatment.

Inducing callers to return as buyers is part of the fine art of salesmanship. One must always bear in mind that the customer in prospect is even more important to the merchant than to himself and must be catered to accordingly to develop him into a buyer. Don't argue with customers; discourage disputes of all kinds on the part of your employees. The proper method is simply to state your facts and there stop. Customers who are inclined to be contentious are not likely to be convinced through an argument and one should avoid being drawn into any debate that will cause ill feeling.

The necessity of considerate treatment in selling goods at retail becomes forcibly impressed upon any merchant who will take the trouble to ascertain what efforts his competitors are making to induce patronage. Facilitating satisfactory dealings with every one entering one's establishment is the keynote of modern success.

Even the smallest shop has show windows and unless these valuable advertising spaces are untilized properly, the merchant is neglecting one of the most important features of his business. Window advertising as a rule costs you nothing but a nominal sum, the main requirements being time and willingness to work. Every one has time to give to this part of the work and it certainly pays handsomely for whatever time one may devote to it. A good display is attractive to the public and indicates to them that one has the proper stock with which to supply their wants. Never was a truer saying originated than that "Goods well displayed are half sold," and this adage applies to the inside of an establishment equally as well as to the windows. Each should complement the other.

Fortune plays no favorites. You have an equal chance with each of your competitors, but you must not forget that "slow and sure" is a good rule only if no hustlers happen to be around. Put an extra effort in your window display; if they have been good, try to make them better, remembering that the possibilities from now until Christmas are better than at any other time of the year. There is going to be plenty of business for every one. Your competitors will strive to get their share and, if you do not get yours, it is because you are not making the proper effort. No amount of advertising will fill your store immediately with vast throngs of people, but steady and persistent endeavors will secure you a satisfactory increase in trade.

Great importance should be laid on selection of proper assistants. No amount of advertising and no assortment of wares will be sufficiently alluring to offset the harm that can be done to a store by incompetent help. Clerks should be taught to treat customers right. Don't advertise "your patronage respectfully solicited" and then allow your salespeople to act as though they were conferring a favor on that portion of the public who called to inspect your offerings. New clerks and especially extra help hired especially for the holiday period should be carefully instructed in their duties and posted about stock. They should be told where it is located, and given some general knowledge. They should be instructed in event of a doubt arising, to call on the better posted regulars for aid.

How to increase the volume of your business is the point that you want to bend all your energies toward—and to do this the executive head of any business must surround himself with people who are intelligent and able enough to assist him. Then he must be sure the goods which he sells are right—right in quality as well as in price. Customers will be glad to find this out and will spread the news among their friends. Comparatively few merchants realize the full advertising value of pleased patrons. To have disinterested parties talk the merit of your goods is worth more than all the paid advertising one can buy. Hence the real value of courteous, reliable and prompt store service and guaranteed accuracy.

If your business is not increasing you are losing ground, so make an honest, thorough investigation to find the cause and then make radical changes, so that the faults may be corrected by eliminating the bad tendencies.

Endeavor to increase your working capacity by bring your force of assistants up to a higher standard. You will be able to accomplish a great deal more if competent clerks can be trained to relieve you of the small details. The supervision of buying, advertising and selling should always be considered absolutely the manager's duty, but he will be greatly hampered if his organization consists of people who must consult him about every trifling matter.

Judicious buying is an art and on its foundation sales and profits depend. Judgment exercised in buying requires knowledge of the various lines carried and an ability to forecast, to a reasonable extent, the popular demand for new and novel articles.

All estimates on selling capacity of goods must necessarily be based on records of similar ware, and while it is well to carry a full stock one must always guard against overloading.

(To be continued.)

A New Kind of Xmas Tree.

GET a small tree that has plenty of branches (or, if your window is rather small, use a branch or shrub); the fewer leaves the tree has the better it will serve your purpose. If possible, use a specimen that does not wilt too quickly. Plant the tree in a butter-tub or large flower-pot. Then tie to the limbs an assortment of various articles.

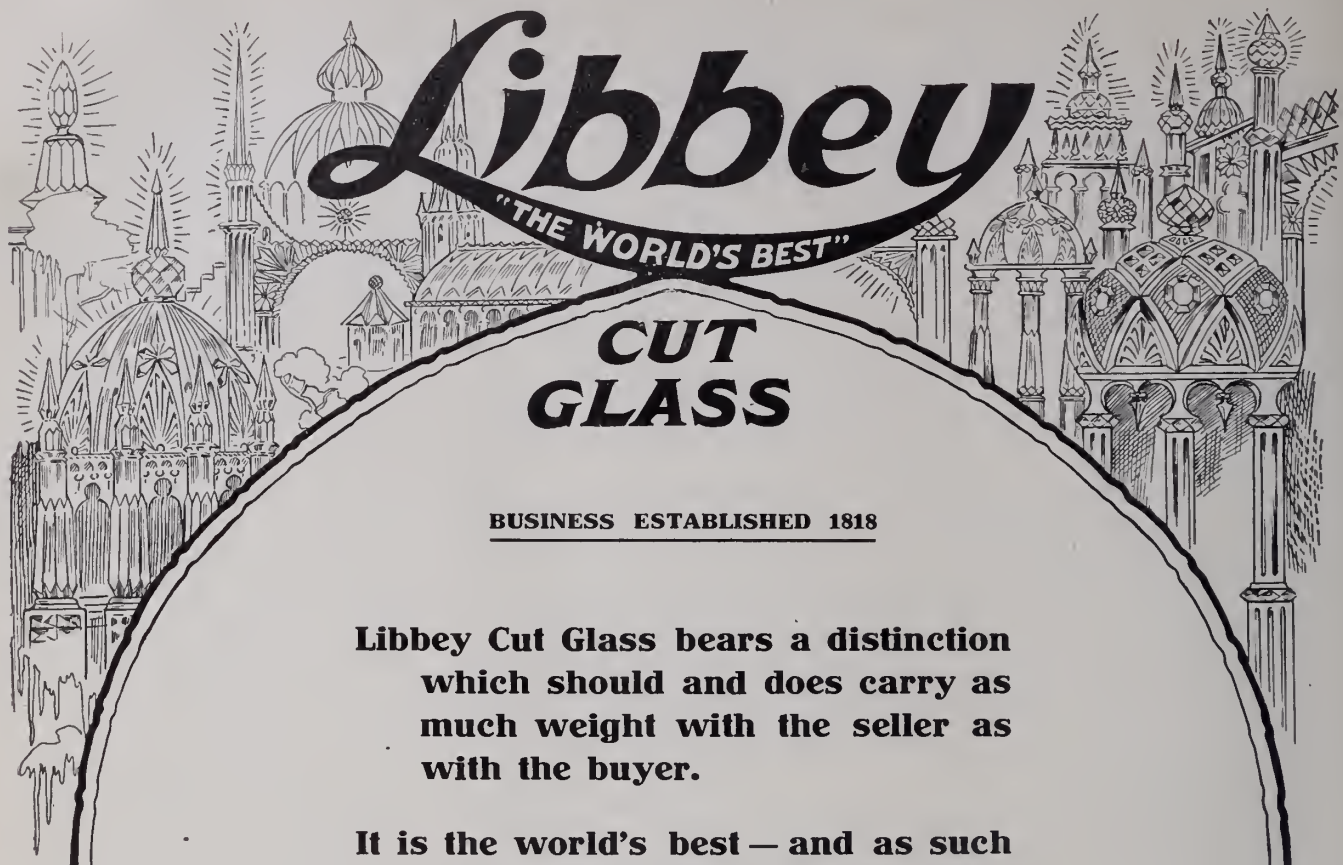
On one limb put watch chains of all sorts; on another manicure articles, scissors, nail files, etc.; on another toilet articles, combs, brushes, toothbrushes, buttonhooks, etc. Attach to one limb knives, forks, spoons, etc., and fasten to the next branch souvenir spoons. Then use on another branch watch fobs, and devote a branch entirely to infants' articles.

Group various fancy articles to cover the base of the window, and on the sides trail vines (natural or artificial) to twine in and out among goods displayed there.

Use signs on this order:

> The time is ripe to select gifts.
> Just as they grow on the modern Xmas tree.
> The famous present plant from Gift-land.
> We are prepared to supply your wants in presents.

L. A. Piaget & Co., Paterson, N. J., are sending out a three-leaf folder advertising holiday gifts. The list of gifts is arranged under separate headings—for men, for women and for the home circle. Prices are quoted in every instance. The folder is printed in red and green.



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"THE WORLD'S BEST"

CUT GLASS

BUSINESS ESTABLISHED 1818

Libbey Cut Glass bears a distinction which should and does carry as much weight with the seller as with the buyer.

It is the world's best — and as such it is placed above and beyond any other production.



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THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Oct. 20.)

CANDELIERI (It.). A term used by Piccolpasso, as descriptive of the style of decoration (grotesque) of the Urbino and Castel Durante majolica ware. "These are large and symmetric scrolls with capricious convolutions terminating in the bodies of sirens, winged monsters, sea horses or masks of ancient form, quite a different thing from the grotesques on white ground of a later period."—Jacquemart.

CANDIANA, or Chandiana (Venetian States). "This workshop (majolica), situated near Padua, has specialized itself by its imitations of Persian ware. Upon a tolerably white faience are thrown polychrome bouquets, in which the hyacinth, tulips and African marigolds expand themselves like so many girandoles of fireworks. Some cups with low stems, and pharmacy jars, seem to announce an ancient epoch, but plates and certain swelling jars (*potiches*) cannot be referred beyond the XVII. century. * * * It is very difficult to fix the date of the products of this place. * * * A *potiche,* among others, bears the date 1633. The works of *Chandiana* have a very special style, and must have been long made."—Jacquemart. "This pottery was only known to us as having produced wares painted in imitation of the Rhodian or Syrian, * * * but for one example in the collection at Sèvres, which is marked 'Candiana, 1620'; another has since been recorded with the date 1637. M. Jacquemart mentions a piece of the same ware on which are the letters S F C, and another inscribed M S D E G A on a ribbon or cartouche; another from the d'Azeglio collection, attributed by Mr. Chaffers, with some doubt, to this pottery, has the name P A C R O S A. * * * None of the examples is of high quality. * * * They all appear to be of the XVII. century. * * * But *Candiana* really had a fabrique. Sig. Urbain de Gheltof reminds us that at a small place in the Paduan territory called *Candiana* was an abbey of some note in history and * * * the Padre Pietro da Verona, residing at *Candiana,* wrote to Pietro Gazzini, sending him three artificers from their local pottery."—Fortnum.

CANDYS. "A Persian cloak of woolen cloth, generally purple in color."—Mollett.

CANETTE (sometimes spelled *cannette,* to which refer). A tankard. A handled drinking vessel having a cover. The term may



PERSIAN CANDYS.

be taken as representing utensils similar to the "Vrow Jacoba's Kannetjes" (to which refer).

CANEPHORA. The bearers of the baskets of sacred utensils at the processions. The



CANEPHORA.

virgins of antiquity were zealous applicants for this office.

CANELLE (Her.) (sometimes spelled *canelé*). A French term for *invected* or *invecked.*"—Robson. (See *invected.*)

CANESTRELLA (It.). Basket-like pieces of pottery.

CANIPLE. Old English term for a small knife or dagger."—Mollett.

CANISTER (Ger. büchse). "A box used for holding tea, introduced from China."—Marryatt.

The metal case in which altar breads are kept previous to consecration is sometimes called a *canister* in old inventories.

CANNET (Her.) (French). "A duck represented without feet or beak. It may be distinguished from a *martlet* or an *allerion,* the latter being always displayed in full front, and the *cannet,* though depicted in profile, or sideways, like the *martlet,* yet differs from it, being without the forked



CANNET.

tail, and having a longer and more curvated neck than that of the *martlet.*"—Robson.

CANNETTE. "A conic-shaped drinking mug, resembling the modern 'schoppen,' of



CANNETTE. SIEGBURG STONE WARE. HEIGHT, 11 INCHES. IN SO. KENSINGTON MUSEUM.

which highly ornamented examples in white stone ware have been produced by the potters of Cologne and other parts of Germany."—Mollett.

CANOED. In gold and silversmithing cer-



CANOED.

tain waved forms are often called *canoed.*

CANOPEA, or *canopic* vases. "An Egyp-

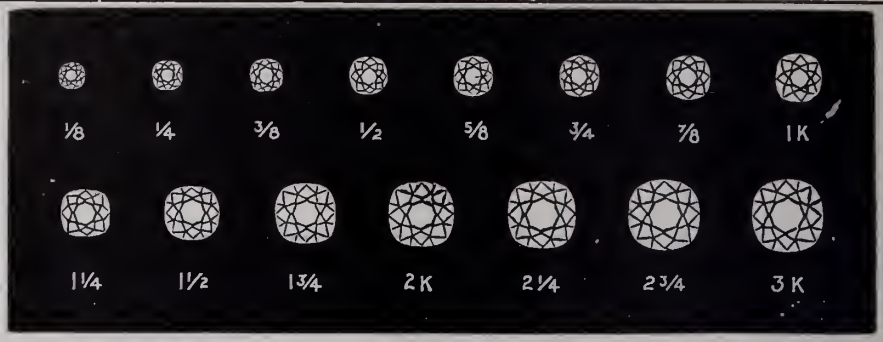
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A stone of value - "The Diamond's Neighbor." The nearest likeness to a diamond ever marketed. Has a wonderful brilliancy, very highly polished, and will retain its brilliancy. Stone is hard and wearing qualities are lasting. Beware of imitation Reconstructed White Sapphires, which are of little or no value.

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Price per Carat, Finest Selected Reconstructed White Sapphires $1.75

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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

When ordering, kindly state sizes desired, the same as when ordering precious stones, as ¼ carat, ½ carat, etc., as per gauge shown above.

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THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.

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SMOKING SETS

JEWEL BOXES and FERN DISHES

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Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & Co.

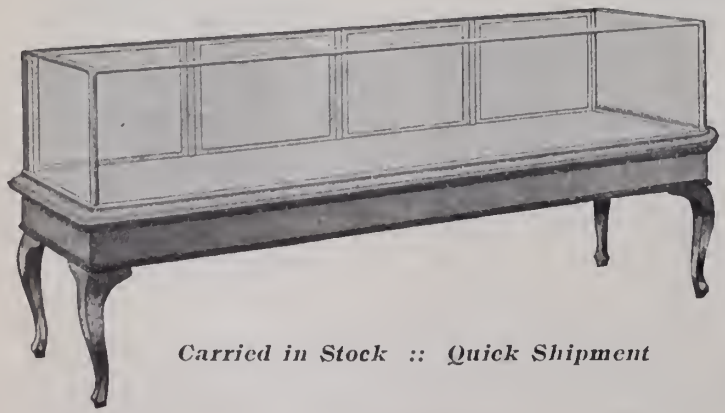
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"Revell No. 11" Special Case

For that Increase in

1909-1910 HOLIDAY SALES

Alexander H. Revell & Co.

Dayton and Eastman Streets CHICAGO, ILLINOIS

tian vase made of clay, and so named from its being manufactured at Canopus, a town of lower Egypt, the present Aboukir. The same name was given to funereal urns made in the shape of the god Canopus" (described as "having small feet, a short neck, a belly as round and swelling as a water jar, and a back to match"). "Canopean vases were made of earthen ware, alabaster and limestone. They were placed at the four corners of tombs or sarcophagi containing mummies. In them were deposited the viscera of the dead, which were placed under the protection of the four genii, symbolized each by the head of some animal which served at the same time for the lid of the *canopea*."—Mollett.

CANOUN, *canastron, canes, canenion* or *caniskion* (Gr.). A canister, sometimes made of earthen ware. The shape of this vase may be determined from that worn upon the heads of the canephoræ, and consequently it must have resembled the *calathos*."—Birch. (See *canephora*.)

CANOPUS. A *canopic vase*. (See *canopic* Egyptian funeral urn.)

CANOPY. (1) The Chinese canopy (*kae*) is one of the "Eight Buddhist Symbols." (See engraving.) It represents official life; that is the ambition of a Chinaman. It is often found in Chinese decoration.



CHINESE CANOPY SYMBOL.

(2) "A hood or tabernacle suspended over the altar, under the shadow of which the vessel containing the blessed eucharist was suspended."—Peacock.

(3) "A rich cloth or covering borne in processions over the Blessed Sacrament, Reliques or distinguished personages. It was made of velvet, silk or cloth of gold, and richly embroidered with appropriate devices and borne by four, six, eight or 12 staves of wood or silver, to which small bells were usually attached. A *canopy* of state was also borne over the hearse in funerals of noble persons. According to the Roman use the *canopies* borne over the Blessed Sacrament are white; but in the French and Flemish churches they were generally red. In England they were used indifferently."—Pugin. In old English spelled *canapy*. (See *baldachin*.)

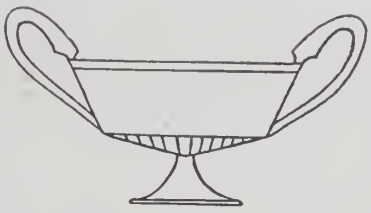
CANTABRARII. "Standard bearers, from *cantabrum* (to which refer), a kind of standard used by the Roman emperors."—Mollett.

CANTABRUM. "A kind of standard used by the Roman emperors."—Meyrick.

CANTELLUS. Medieval Latin term for "the fourth part of the heraldic shield, since called a *canton* (to which refer)."—Mollett.

CANTHARIS LUSTER (or cantharides). Made from lead glaze, bismuth and silver, exposing the hot ware to the fumes of ignited animal and vegetable substances. It is very brilliant, with green, reddish yellow and blue effects. On account of the difficulty of the operation, it is not much used now."—Janvier.

CANTHARUS. An ancient Greek cup. "The cantharus was a kind of cup, probably so called from its resembling a beetle. It was the cup specially used by Bacchus,



CANTHARUS.

and generally made of earthen ware, although sometimes of metal. It appears from the various monuments of Bacchus to have been a kind of goblet on a tall stem, with two very long ears. In some of the



CANTHARUS. TWO-HANDLED HORIZONTAL.

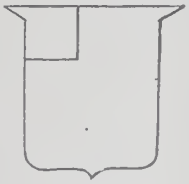
older specimens of Etruvian black ware it has no stem. Vases of this kind are seldom decorated with paintings, which, when they do appear, consist of red figures on a black ground. A few are also found among the



CANTHARUS (BACCHANTE).

vases of the latest style of the Basilicata, especially those produced from moulds. M. Gerhard classes with them a goblet-shaped vase without handles. In the picture of the battle of the Centaurs and Lapithæ, painted by Hippeus, he represented them drinking out of terra-cotta *cantharii*."—Birch.

CANTON (Her.). "A French word signifying a square corner. The *canton* is considered one of the honorable *ordinaries*, and is formed either at the *dexter* or *sinister*



CANTON.

chief part of the escutcheon by two lines, meeting at right angles, proceeding from the top and side of the shield."—Robson.

CANTONED (Her.). "Applied to a shield when the four spaces or *cantons* round a



CANTONED.

cross or *saltire* are filled with any devices."—Milbourne.

CANTONNÉE (Her.). "A French term to express any bearing borne on a cross, as in the arms of Jerusalem, blazoned by the French, ar. a cross potent *cantonnée*, potent, between four crosses."—Robson.

CANTORIS STAFF, or staff of the ruler of the choir. This staff or crozier was used by the leader of the church choir, known variously as the *ruler, precentor, rector* or *cantor* of the choir. In public and private collections this staff is usually mistaken for a bishop's or *pastoral* crozier. Dr. Rock says of this staff in his "Church of Our Fathers as Seen in St. Osmond's Rite for



HEAD OF CANTORIS STAFF AT COLOGNE CATHEDRAL.

the Cathedral of Salisbury": "It quite differed from the true *pastoral* staff, both with regard to shape and emblematic signification. The 'rectores chori,' or rulers of the choir, who were few or many according to the solemnity of the festival, but always arrayed in an Alb and Cope, and often having the precentor at their head, directed the singing of the choir. * * * These rulers of the choir bore in their hand a staff, sometimes beautifully adorned and made of silver, ending, not with a crook, but a short cross beam, which carried some enrichment, elaborately wrought and richly decorated."

CANTU, Mauro, and Siro Antonio. Two brothers to whom a Pavia (Italy) majolica fabrique was made over by Carlo Pessina and Rosa Gredazzi, in 1735.

CAP "Caps of various forms occur in heraldry, and are used as marks of dignity, independent of what are usually denominated crowns or coronets."—Robson.

(To be continued.)

The Question

was recently asked, "Is Fulcrum Oil A Mineral Oil?" We want to answer that

Fulcrum Watch and Clock Oil

is not a mineral oil, nor does it contain one particle ol mineral oil.

Mineral oil evaporates and is sure to contain acids.



Fulcrum Oil

will not gum, will not evaporate, will not discolor or become rancid in any length of exposure, will not corrode the pivots and is the only watch and clock oil ever known which is absolutely free from acids AND WE CAN PROVE IT.

Fulcrum Oil solves the oil problem for watch and clock makers.

Sischo & Beard, material jobbers of St. Paul, Minn., write us. "We have sold considerable ol your oil and have not had one 'come-back.'" Order a bottle to-day and see just how a really good oil looks and acts.

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35 Cents a Bottle **$3.75 per dozen**

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ACCURACY

There can be nothing rounder than a circle, squarer than a square, straighter than the shortest distance between two points.

There is just so much value in every consignment of waste sent to any refiner. No specious promises, no high-sounding claims, no juggling of words can increase or decrease that value by the thousandth part of an ounce.

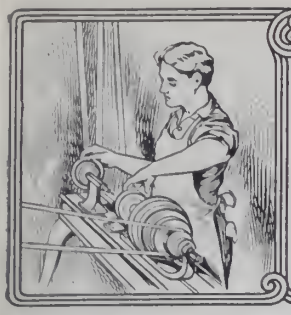
When we say, therefore, that we return to you the *exact value* of the consignment you entrust to us and that our charges are low because our costs are less and our waste loss is less, we have said what we believe is true.

Accuracy is the keynote of our whole refining business and our exact methods of assay, our system of proved-and-balanced records, our economical processes of recovering *all* the value from each lot sent us—all are factors in an exact business equation formulated and developed for your benefit.

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Office: 22 Pine St. N. Y. City

Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2359.—**Soldering Platinum.**—*How can I best solder platinum?* *S. P.*

ANSWER:—Platinum is somewhat difficult to solder. If two pieces are to be joined together the joints can be united by first soldering on a thin layer of fine gold on both parts; bring the pieces into position, apply the heat with the blowpipe and sweat together. Another way is to melt the parts together without using any solder. This is quite difficult and requires some experience. Weld together in the same manner as iron, or, if a crack is to be closed, fill it in with a mixture of platinum powder and turpentine oil; then heat to a white glow and weld together. Repairs may be made by drilling holes and riveting in it platinum wire, or by fitting in pieces, heating to a white and welding.

QUESTION No. 2360.—**Preventing Screws from Rusting.**—*Is there any way to prevent screws from rusting when used for clocks and watch repairing?* *P. S.*

ANSWER:—To prevent screws from becoming fixed and difficult to remove by rusting or oxidation, the *Moniteur Industrielle* recommends a mixture of oil and graphite, and says it will effectually prevent screws from becoming fixed and protect them against rust for years. The mixture facilitates tightening up and is an excellent lubricant, and reduces the friction of the screw in the socket. Carbon, of which graphite is largely composed, is the best-known lubricant. A very little of this graphite mixture rubbed on the screws and in the socket is all that is necessary. Old screws which are rusted should be freed from it, with fine emery cloth, before the graphite mixture is applied.

QUESTION No. 2361.—**Japanning.**—*Will you let me know how to make a black japan with brilliancy and hardness for cheap articles such as hook and eyes or shoe hooks?* *G. B.*

ANSWER:—Articles to be japanned and which are subject to considerable wear or rubbing should be baked in a clean oven and the japan thoroughly baked on. No other method would give as good results. Usually an oven heated with steam coils is used, but any oven where no flame or smoke enters would answer. Asphaltum will give the best gloss and will adhere well to any metal. Take No. 1 copal extra varnish and mix with it enough asphaltum varnish, dissolved in turpentine, until a black varnish is obtained. The articles to be japanned should be perfectly free from grease or oil. They are dipped in the varnish, which is allowed to drip off a few moments. Then the articles are placed in the drying oven. Small articles may be put into a wire basket, dipped in the varnish, let drip a few moments, then spread on a wire mesh in the oven to dry and bake. Upon getting varnish of the right consistency depends one's success in obtaining a fine, glossy finish.

Another cheaper method, but not as durable, consists in dipping the articles into dead black or rubber-finish lacquer; subject it to warmth for 15 minutes, or until thoroughly dry. Next, dip when thoroughly cold into asphaltum which has been dissolved in gasoline. Dry at a warm place or in an oven. Black japalac, which can be purchased in many stores, will often give a good black finish on metals.

QUESTION No. 2362.—**To Repair Shell Combs.**—*How are broken shell combs repaired?* *G. I. P.*

ANSWER:—To join tortoise shell combs, bring the edges together and hold them in place between hot irons or pincers. The heat must be regulated so that it will not burn the shell. Another way is to level both edges to be joined together so they will overlap, each one-eighth or one-quarter of an inch; secure them in place with iron clamps and immerse in boiling water for some time. The joints become firmly united together by this method. Do not heat too long, or the shell will be darkened. To polish tortoise shell, rub up first with powdered charcoal and water on a woolen cloth, and follow this with whitening, moistened with water. The article should first be moistened with vinegar. Finish by hand rubbing with dry rottenstone or whiting.

Cloisonne Enameling.

By WINFIELD E. DUNHAM, in *Metal Industry.*

THIS kind of work, unlike the more staple line of enameling, treats of the enameling of flowers, scenery, birds and most any delicately colored object of study. The numerous shades of transparent enamel used to-day present the artistic enameler with a varied assortment conducive to the natural state.

Of course, the die from which the pieces are struck must be given no little consideration. It must not only be true to nature in its design, but must present a uniform depth as well. There are many dies that give the enameler no end of trouble on account of some infinitely small defect or upheaval in its surface; therefore, it must be said that the success of the enameled surface depends largely on the successful cutting of the die.

Although this branch of enameling dates back hundreds of years, it may be said with due credit to our predecessors that this work to-day is far superior in its color effects, the modern enameler possessing more than the primary colors of ancient times. With most colors in this work it seems best to apply the colors directly to the stock of the piece which is to be enameled, as the colors can be blended with more uniformity. Other combinations, such as dark transparent blue and transparent turquoise, transparent green and transparent yellow, and many other various colors of the opal, blend with equal uniformity.

If, after these colors are blended and fired, we should like to strengthen their tone, the enamel may be applied again, but this time great care must be exercised not to spoil the blend. It often happens that the enameler, in order to get certain shades, must put one color of enamel over another that is fired to get a certain shade of red; green, pink and a variety of opals are improved in this manner.

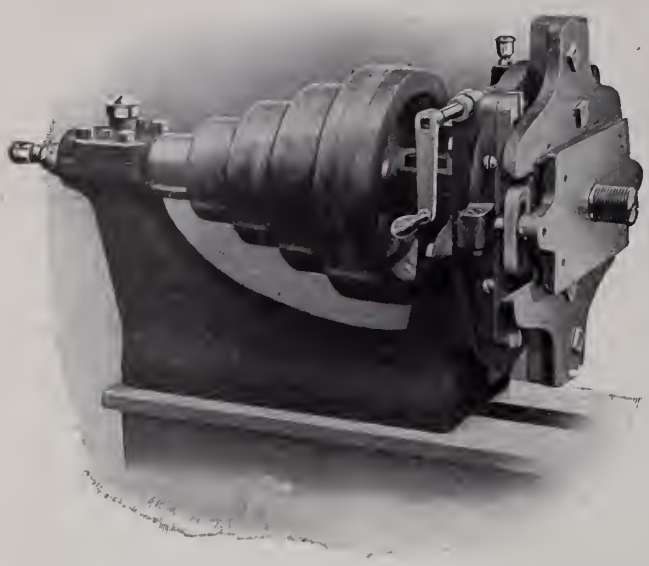
After the natural aspect has been obtained by these operations it is best to fill the entire enameled surface with coating of flux that has been ground to the same consistency as the colors that were applied. If, after firing, the surface does not seem to be entirely flush with the outside edge the same operation can be repeated.

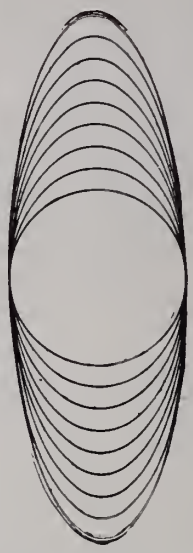
The great peculiarity of transparent enamels, especially the delicate shades necessarily used in this kind of work, compels the manufacturer to use the metal silver as a base. Silver plate has also been used, but it has proven most practicable for the best work, the many different firings playing havoc with the solder which unites the two metals.

Gilding metal is used to some extent by some manufacturers, but has met with very little success, as there are very few shades that can be successfully applied, the greatest detriment to the enameler of gilding metal being the unfortunate use of flux. This enamel on silver is not only very beautiful in itself alone, but is, as before stated, the chief pigment in the blending of the more delicate shades. The many operations necessary in this kind of work, particularly the numerous firings, compel the manufactuer to make most of the large specimens of extra heavy stock; 14 gauge on silver seems to be the best adapted for this work.

It is, therefore, obvious that the combined cost of labor and production on this kind of work places it in a class by itself. But as nice work in any branch is always appreciated, this kind of enameling is being more eagerly sought at the present time than any other class of enameled jewelry.

Jeweler A. W. Bishop, Connellsville, Pa., recently identified a watch which had been brought to him by a negro to be repaired as one which had been sold to August Drumm, a customer, and, upon questioning the negro, found that the latter could not give a satisfactory account as to how he came in possession of it. The negro was consequently taken into custody. It is alleged that the negro stole the watch, last March.





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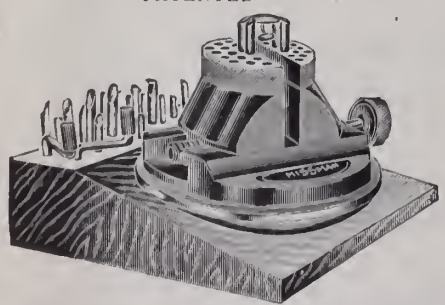
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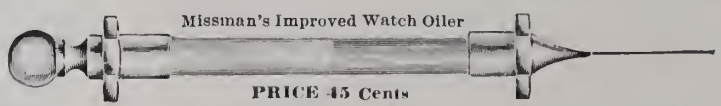
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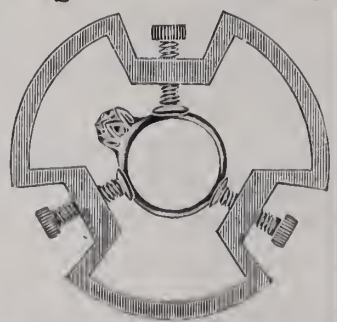
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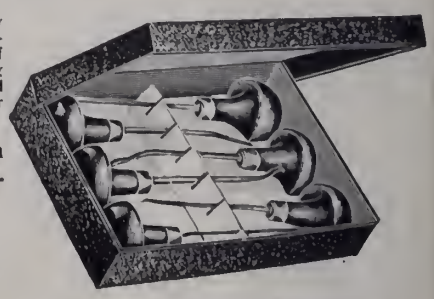
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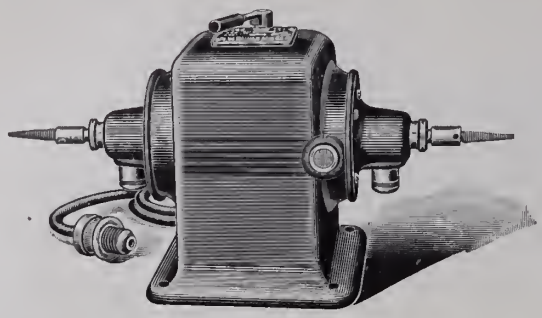
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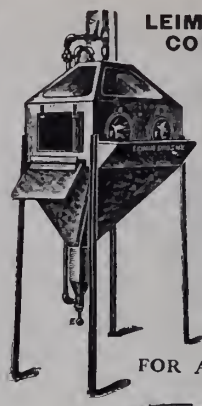
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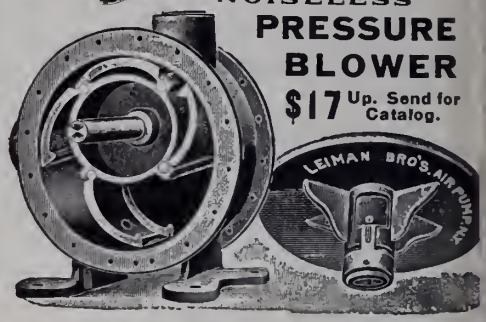
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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY,

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, NOVEMBER 10, 1909. Vol. LIX., No. 15.



Ancient Etruscan Gold Cup in the South Kensington Museum, London.

(*See Text on Page 59.*)

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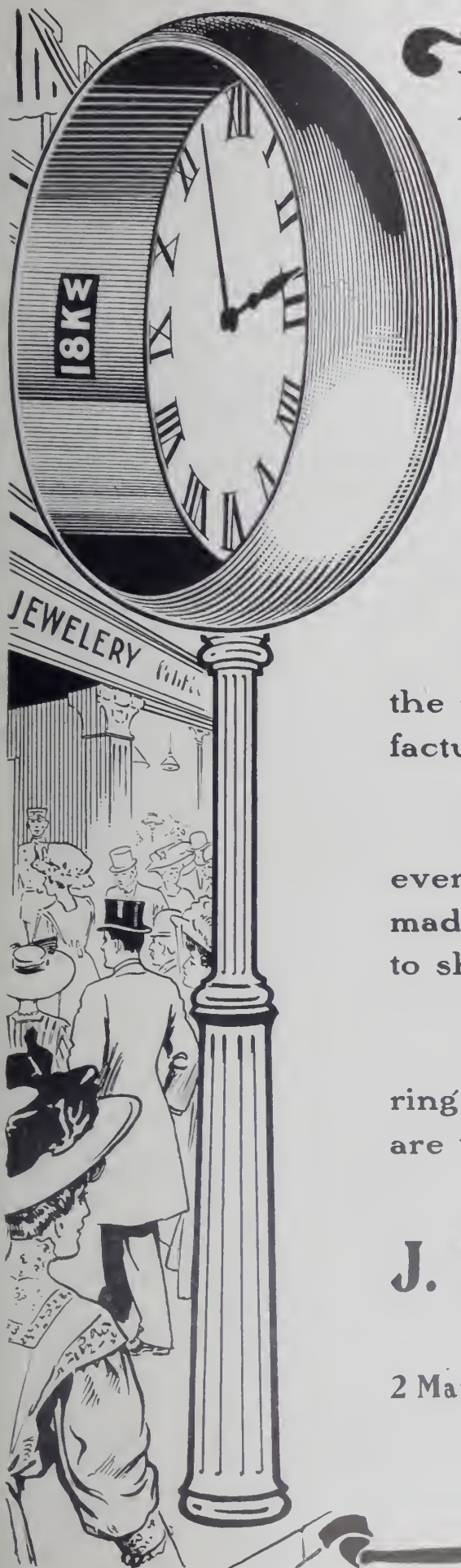
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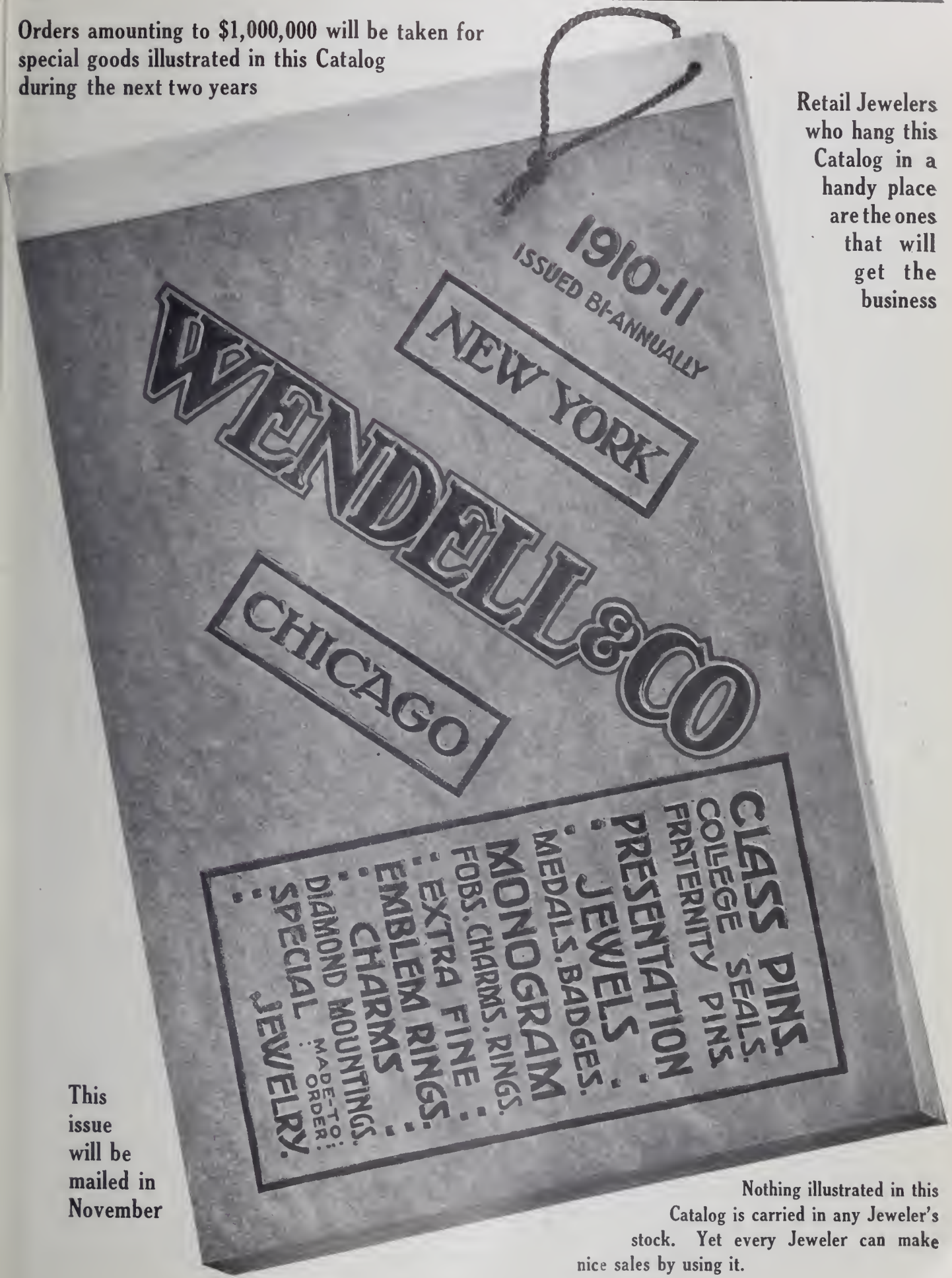


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(Copy of Original Letter.)

GIBSON CITY, Ill., March 3, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

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I also wish to express my sincere appreciation for your courteous treatment and the excellent class of goods you furnish.

Yours respectfully,
JAS. H. ROGERS.

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(Copy of Original Letter.)

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THE ARNSTINE BROS. CO.,
Cleveland, O.:

Gentlemen—It gives me great pleasure to write you that, through the use of the excellent catalogs and circulars you furnished me I had the largest Christmas business in the history of my existence, a gain of over 40 per cent. over last year.

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Respectfully yours,
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Platinide is a new, non-tarnishable metal that has all the appearance of platinum and is made by our own secret process.

The discovery of this metal makes it possible for us to manufacture and place on the market a line of pendants that more closely approaches gem set, platinum mounted pieces than does anything else yet produced.

The designs are true "platinum" creations, graceful and dainty and absolutely free from any of the heaviness so often found in medium priced jewelry, while the stones themselves are the best imported white stones and the highest grade imitation sapphires, emeralds, rubies, etc., procurable.

These **Platinide** Pendants—now being shown for the first time—have all the character, dignity and fine effect of real diamond and genuine platinum mounted pieces, and their very richness, coupled with moderate price, is a practical guarantee of their salability.







Write for prices, descriptions and illustrations of the best in platinum-like pendants.

PLATINIDE C.&H.Co. TRADE MARK

This mark on cards, tags, etc.

CHAPIN & HOLLISTER CO.

MAKERS OF PLATINIDE JEWELRY AND HIGH-GRADE CHAINS FOR HIGH-CLASS RETAILERS.

PLATINIDE C.&H.Co. TRADE MARK

This mark on cards, tags, etc.

101 SABIN STREET PROVIDENCE, R. I.

Branch Offices and Representatives:

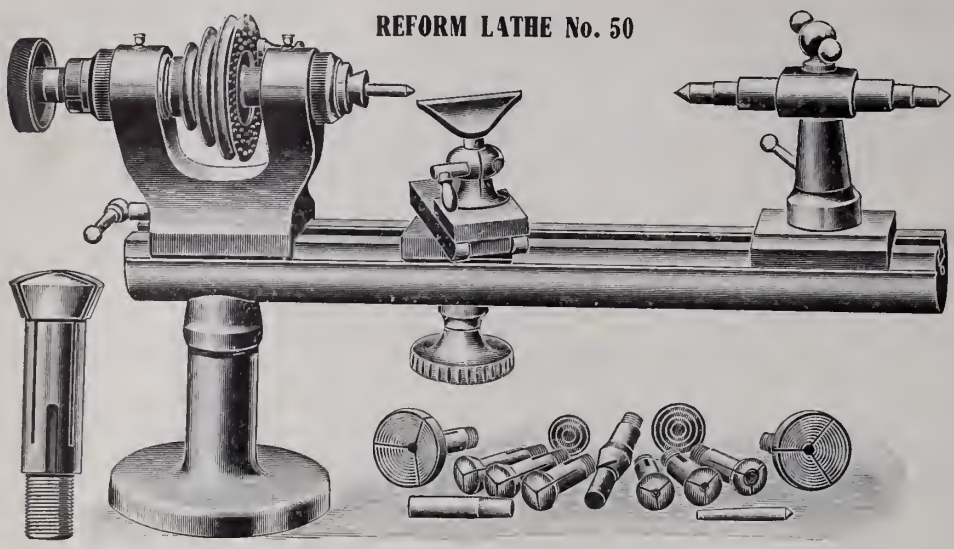
NEW YORK CITY—J. D. Beacham, 170 Broadway
Care Maiden Lane Safe Deposit Company

ST. LOUIS—Wm. Weidlich & Bro., 623 Washington Avenue

CHICAGO—J. B. Norris, Masonic Temple
Care Security Trust & Deposit Company

SAN FRANCISCO - H. M. Abrams Co., 717 Market Street

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m. m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

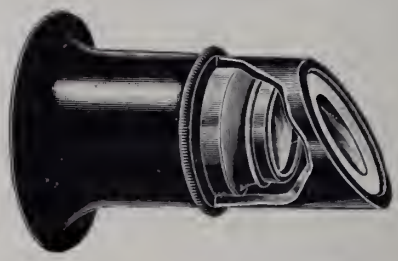
Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper **$19.50**



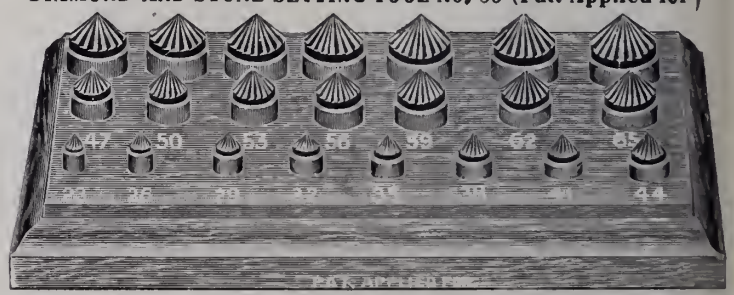
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

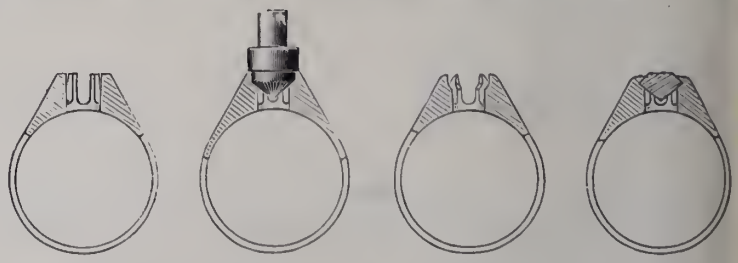
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 28 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

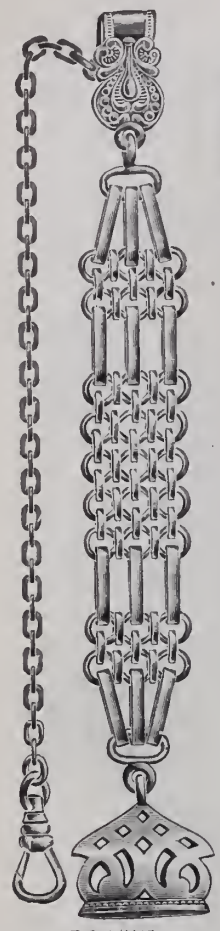
W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

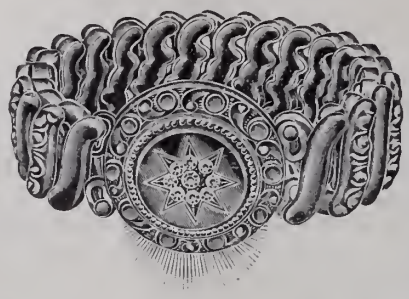
7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



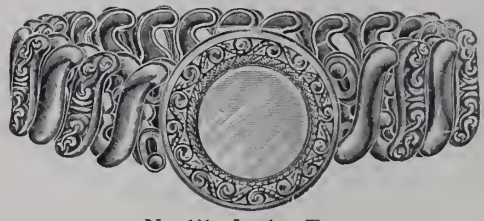
F 291/1095



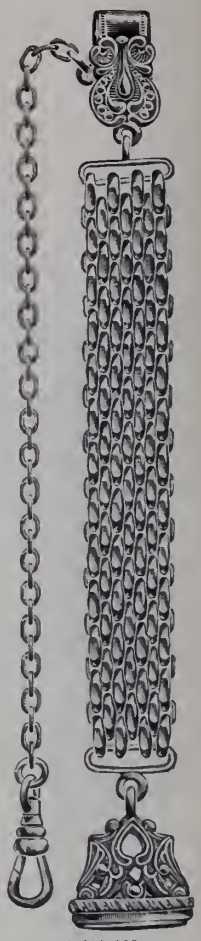
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293 993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

IT IS EASY TO MAKE SALES



No. 1094 G.

when you have just what your customer wants.

TRY IT



No. 391

Carry a good stock of MAURAN SOLID GOLD JEWELRY.



No. 392



No. 1103 Amt.

IT PRESENTS ITS OWN ARGUMENT

CONSULT THE CATALOGUE



No. 7726



No. G 1082

SCARF PINS, BROOCHES, HANDY PINS, BABY PINS, LOCKETS, NECKLACES, LA VALLIERES, LINK BUTTONS, STUDS, COMBS, HAT PINS, VEIL PINS, HEART CHARMS, ETC. : : : : :

John T. Mauran Mfg. Co.

10 K
TRADE MARK
Since 1850

MAKERS OF

"The Representative Line"

OF

10-K. Solid Gold Jewelry

61 PECK ST. :: :: PROVIDENCE, R. I.

NEW YORK OFFICE Samples Only No. 31 MAIDEN LANE



ON THE "GO"!

The articles of the

TRAVELERS' LINE

never stay long with you! And at Christmas time they go quickest!

Out of the Ordinary! Clever! Useful! Attractive!

Our latest Catalogue tells **all** about them! Send for it now!

THE TRAVELERS' BRUSH

Thin Model

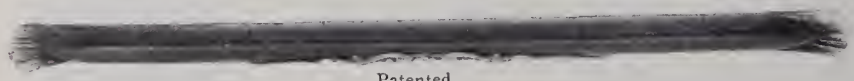
is the newest thing out!

By far the best idea in brushes ever conceived



(This cut shows back of brush—two-thirds actual size)

Patented.



Patented.

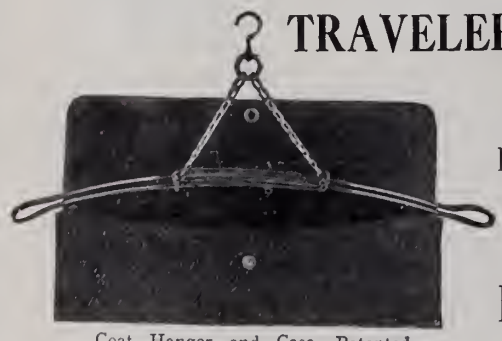
See how thin it is!

You can see how easily it will slip into trunk or bag without taking up any perceptible amount of room. Convenient for the automobile! Good looking enough for the dressing table!

It does the work of the bulkier, clumsier, old-style brushes **better than any of them.**

Made with backs of ebony, cocoa-bola and French ivory, plain or mounted in silver or silver gilt.

Cased separately in leather envelopes, (assorted colors) or cased in pairs, cloth and velvet brush together.



Coat Hanger and Case, Patented.



Trousers Hanger and Case, Patented.

TRAVELERS' GARMENT HANGERS

For Coats and Waists

Also for

Skirts and Trousers

In sets of 3, 4, and 6, in leather cases, bags and pouches of assorted colors.

$8 **per dozen and upward**

CRAVAT HOLDER



A splendid Christmas gift for a man. Trefoil, ring and triangle shapes. Pigskin, red or green morocco leather. Metal parts brass or Sterling Silver.

Brass - - $14.40 per dozen
Sterling Silver, $30 and $42 "

Other of our Specialties—all attractive Holiday articles: **Folding Shoe Horn, Flatiron Set and Curling Iron Heater, Silver Mounted Salad Set, Crater Match Box and Cigar Paper Weight.** Do not fail to send for complete Catalogue **now**—while you think of it!

TILDEN-THURBER CO.

MANUFACTURERS PROVIDENCE, R. I.

Retail at $1.00 With name engraved or reproduction of building stamped

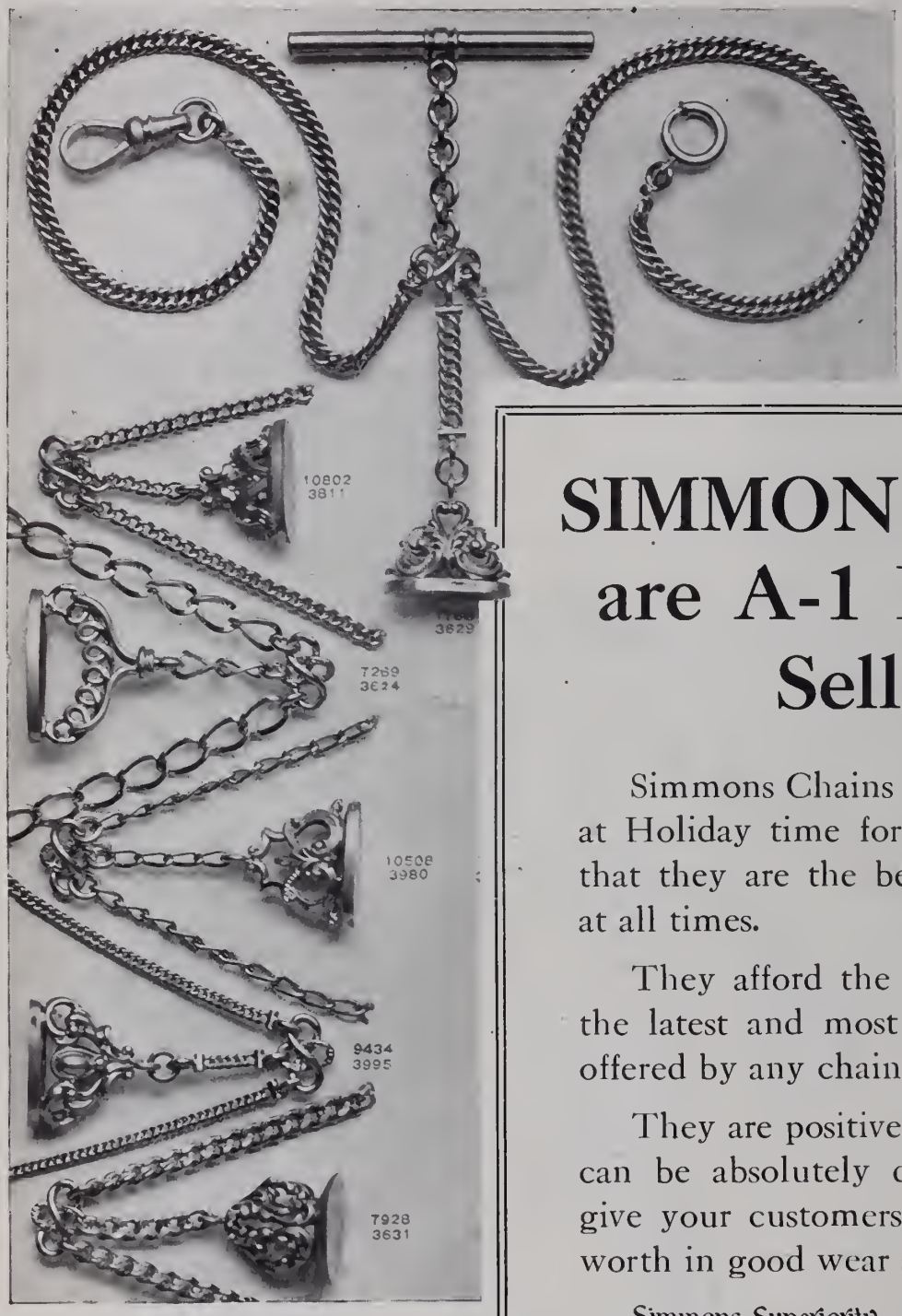
Retail at $1.25 With reproduction of building hand-engraved



Illustrated in our new Fall Catalog No. 55 J, which every Retail Jeweler should have received.
It contains a good many more propositions just as good as the above.

PAYE & BAKER MANUFACTURING CO., *Silversmiths,* North Attleboro, Mass., U.S.A.

NEW YORK OFFICE: 9-11-13 Maiden Lane (Samples only)



SIMMONS Chains are A-1 Holiday Sellers

Simmons Chains are first-rate sellers at Holiday time for the same reasons that they are the best sellers in chains at all times.

They afford the widest selection of the latest and most desirable patterns offered by any chain line.

They are positively reliable goods—can be absolutely depended upon to give your customers their full money's worth in good wear and satisfaction.

Simmons Superiority, in the matter of quality of stock, workmanship, finish and durability, is a fact—acknowledged by the entire trade.

Make sure that your showing of Simmons patterns in vest, lorgnette, neck, bead and eyeglass chains is amply large to meet the demands of an assured prosperous Christmas season.

R. F. SIMMONS COMPANY
Main Office and Works, **Attleboro, Mass.**

NEW YORK SALESROOMS:
9-13 Maiden Lane
CHICAGO SALESROOMS:
Heyworth Building

Festooned Necklace-Pendants

Dainty, and beautifully made in Semi-Precious Stones and Small Oriental Pearls



Peridots and Pearls | Opals and Pearls | Aquamarines and Pearls

A great variety of unusual designs in the following stones:

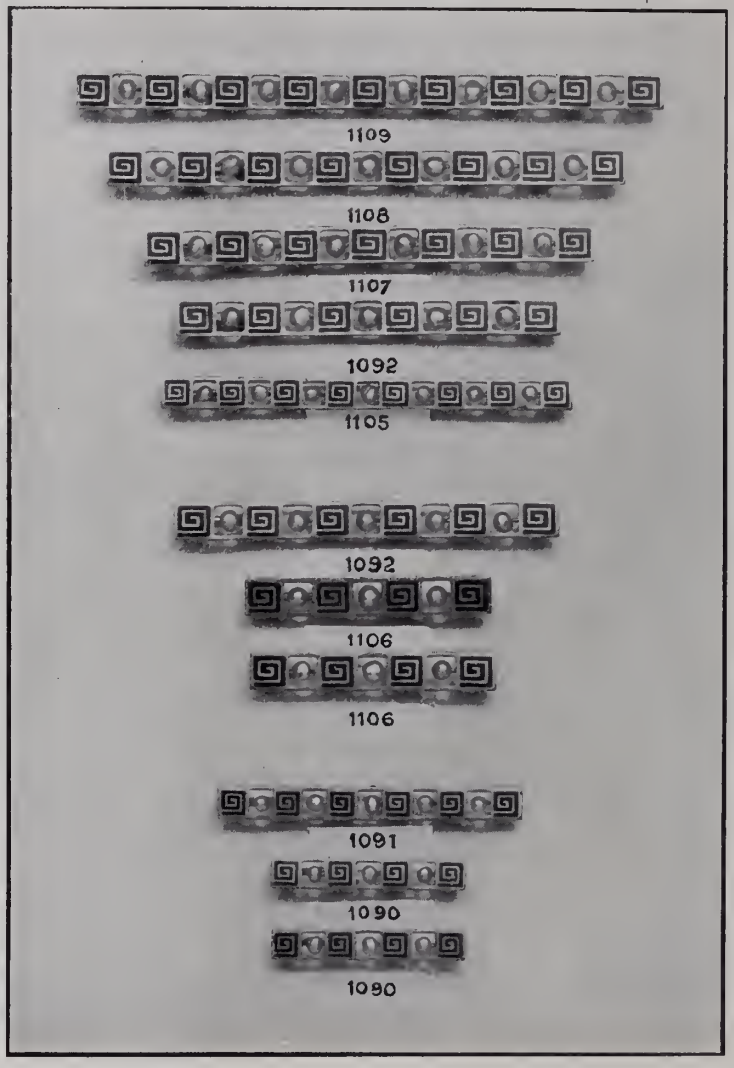
Turquoise	Aquamarines	Opals	Black Opals	Peridots
Siam Rubies	Mexican Opals	Coral	Pink Tourmaline	Topaz
Green Tourmaline	Lapis Lazuli	Amethyst	Chrysoprase	Baroque Pearls

You already know of our hand-made Rings

VAN DUSEN & STOKES CO.

1123 Chestnut Street - - - - - - PHILADELPHIA

The "EDGEWOOD" BAR PIN



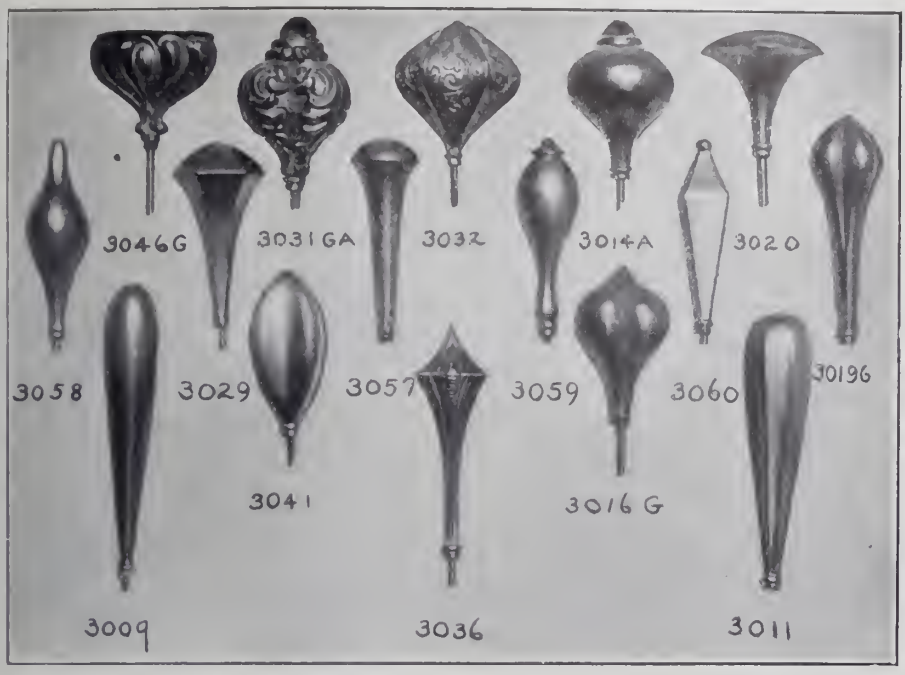
Regarded by the best jewelers in America as the choice of all the enamel pins on the market this season. The pin is patented. The gold is fourteen karat. The workmanship is perfect. There are six colors of enamel and rose gold, green gold, pearl, sapphire, amethyst, topaz and reconstructed ruby.

This is One of the Many Goods Things in the Beautiful Line of

The Harvey J. Flint Company

PROVIDENCE, R. I.

MAKERS OF FOURTEEN KARAT GOLD JEWELRY





Our Line is the Standard by which all 10K. Lines are Measured.

Compare the 10K. jewelry of to-day with what it was before our line was put on the market.

We give you plump, straight quality, highest-class workmanship, and our well-known 14K. appearance.

Every day, we add something new to our popular line, and selling qualities are always our first consideration.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO



Fontneau & Cook's "Split Brac



This is th

FONTNEAU

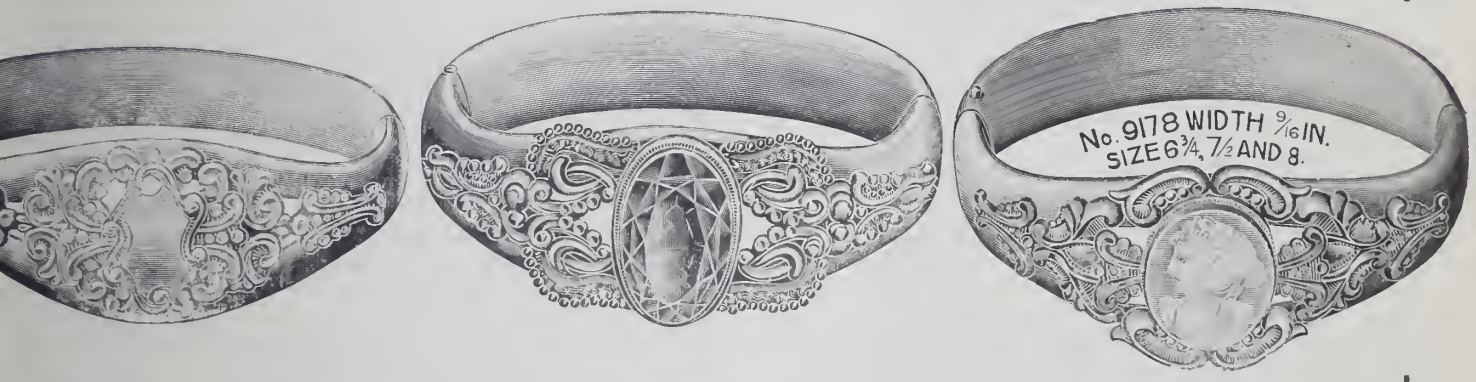
Manufacturers of Gold Fill

ATTLEBOR

New York Office
Room 1619
15 MAIDEN LANE



t" Makes A Goal From Field



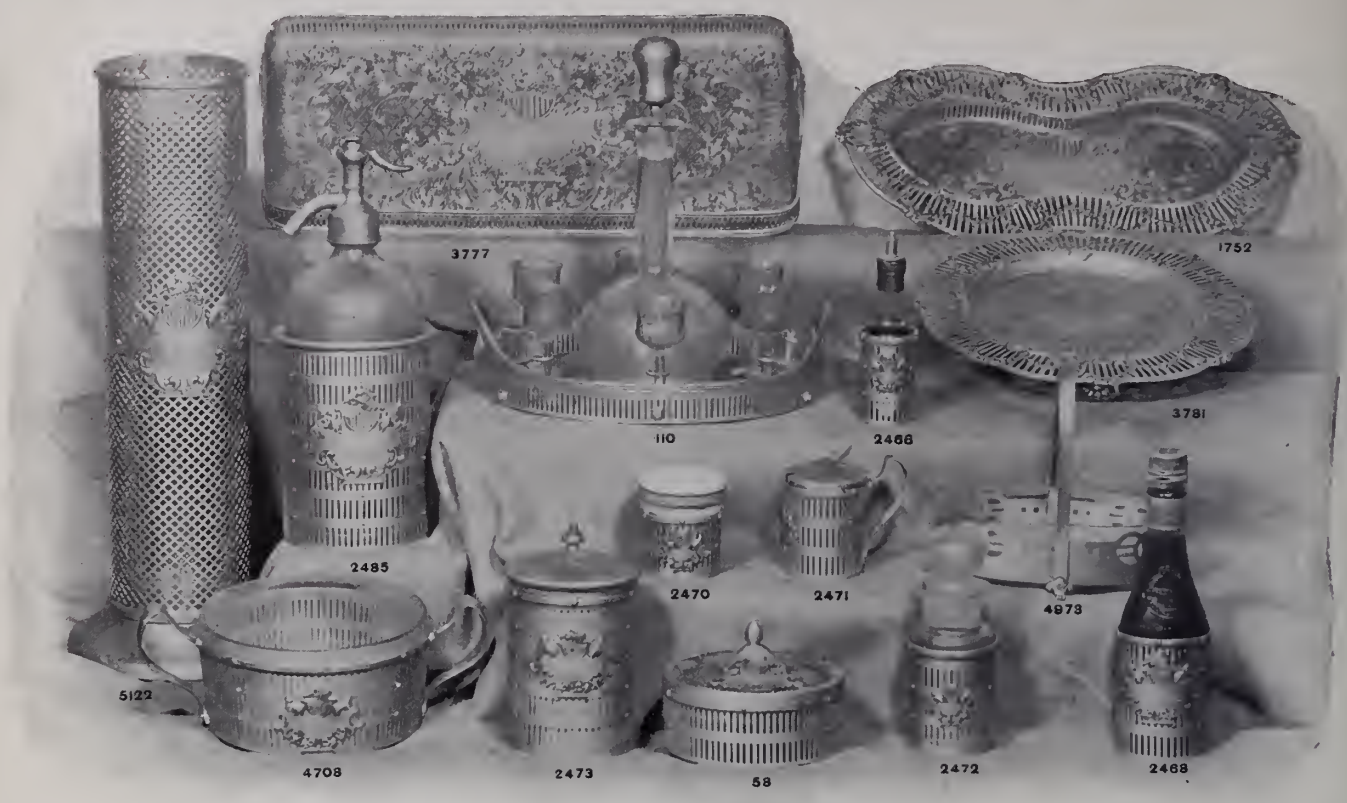
ıe" that "holds"

t COOK CO.

Rolled Plate Jewelry

SSACHUSETTS

Chicago Office
1203 HEYWORTH BLDG.



The More Unusual Wares

New and exclusive articles as well as new shapes and designs in the more conventional lines. Our assortment of Sterling Silver, Silver Plate, Sterling Inlaid, Silver Deposit Ware and American Rich Cut Glass is unsurpassed.

We invite every dealer visiting the city to make his headquarters at our warerooms, which are in the heart of the jewelry district and easy of access.

The wide variety of our patterns and designs is made possible by the number of our producing plants.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street (Subway Entrance) **9-19 Maiden Lane**

NEW YORK

FACTORIES

THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
1847 ROGERS BROS.
THE MERIDEN CUT GLASS CO.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

GENERAL OFFICE: MERIDEN, CONN.



Edgewood

THE PATTERN THAT IS "DIFFERENT"

THE NAME ***EDGEWOOD*** *SUGGESTS COOL AND INVITING WALKS AND SHADY LAWNS. THE EDGEWOOD SILVERWARE IS JUST AS INVITING IN ITS SUGGESTION OF RELIEF FROM THE MANY ORDINARY DESIGNS YOU ARE SEEING EVERY DAY.*

TEA SPOON

MEDIUM FORK

BERRY SPOON

GRAVY LADLE

ILLUSTRATIONS ACTUAL SIZE

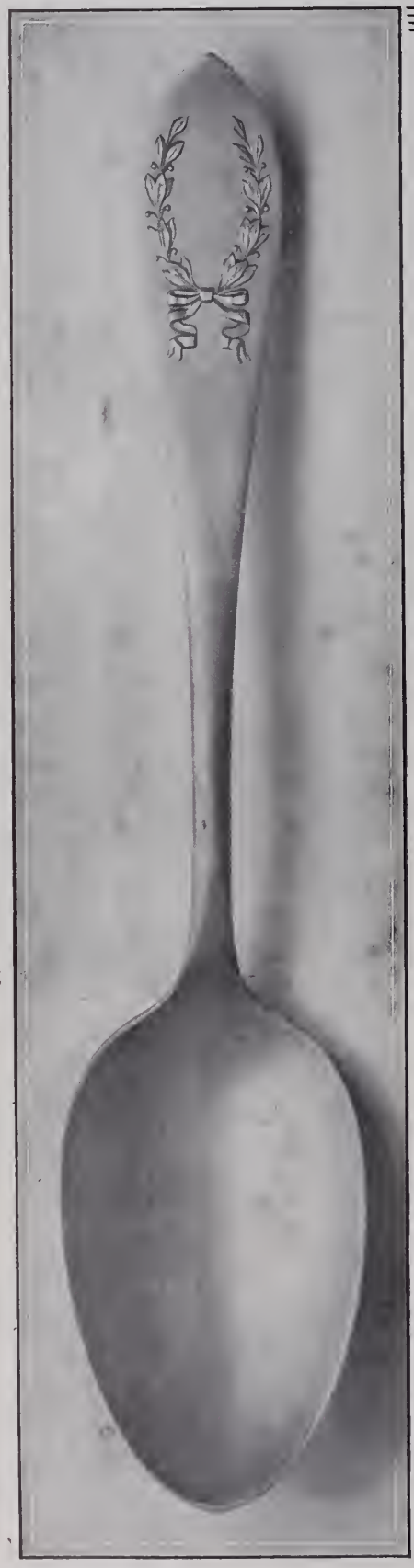
THE LATEST DESIGN FROM

Simpson-Hall-Miller & Co.

INTERNATIONAL SILVER CO. SUCCESSOR

NEW YORK
CHICAGO
SAN FRANCISCO
TORONTO

SILVERSMITHS TO THE AMERICAN PEOPLE



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in the dozen, with the fancy pieces in process.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

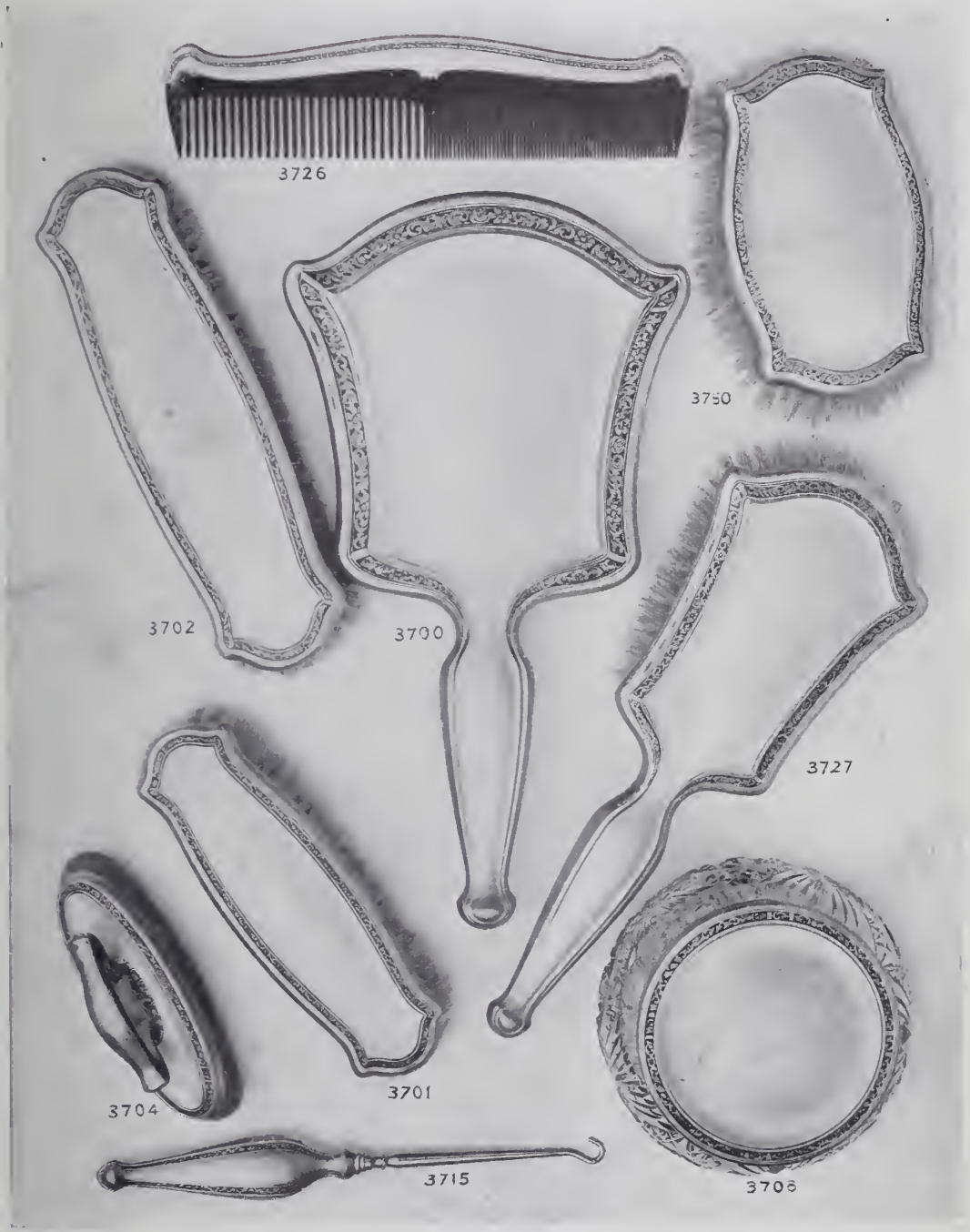
Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

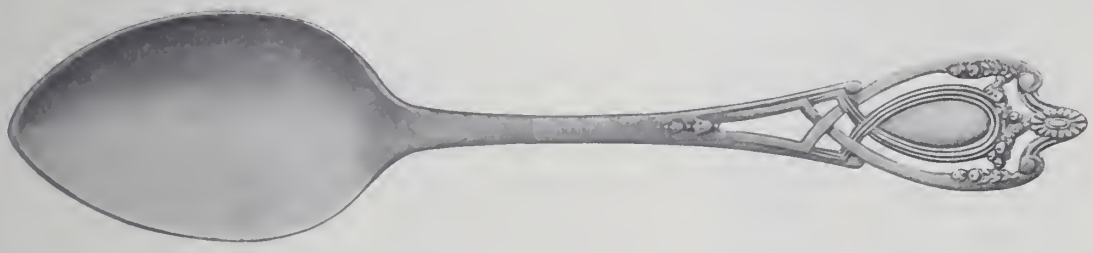
Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

MONTICELLO



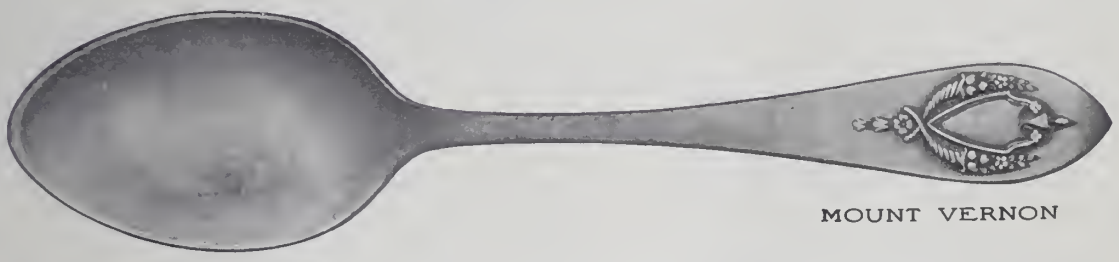
Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY





THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GUARANTEED GOLD FILLED HIGHEST GRADE REGISTERED AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.



No. 2102. Extreme Height, 23 inches. With Six Old Brass Tubes and Mission-style Back.

MUSICAL CHIMES

For Announcing Readiness of Meals· An Innovation Used in Place of the Dinner Bell.

Very Attractive

being handsomely finished.

Their *novelty* and *usefulness* instantly appeal to those desiring both practical and useful articles.

Send for Catalogue No. 23 illustrating many *novelties* suitable for the *holiday trade.*

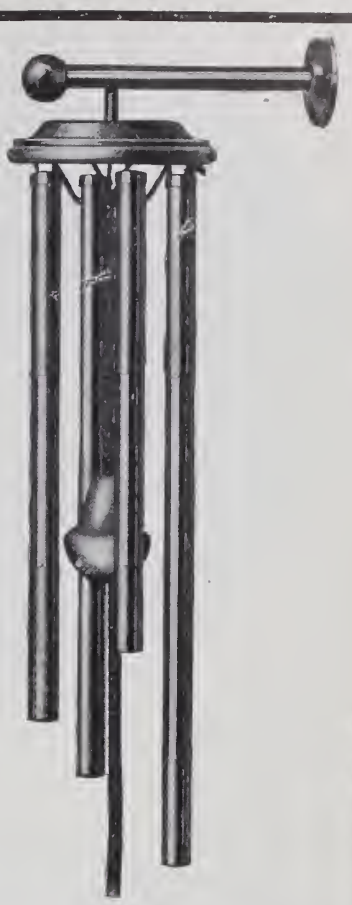
S. STERNAU & CO.

Makers of STERNAUWARE Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Etc.

New York Showrooms
237 BROADWAY,
COR. PARK PLACE
Opposite Post-office

Office and Factory
195 PLYMOUTH ST.
BROOKLYN, N. Y.



No. 2100. Extreme Height, 22 inches. With Four Old Brass Tubes.



F651/01307

C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
CAM&CO
Trade Mark
Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - UP-TO-DATE
A LINE - - - - - OF QUALITY
A LINE - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY

Office and Factory
ATTLEBORO, MASS.

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is strikingly handsome.

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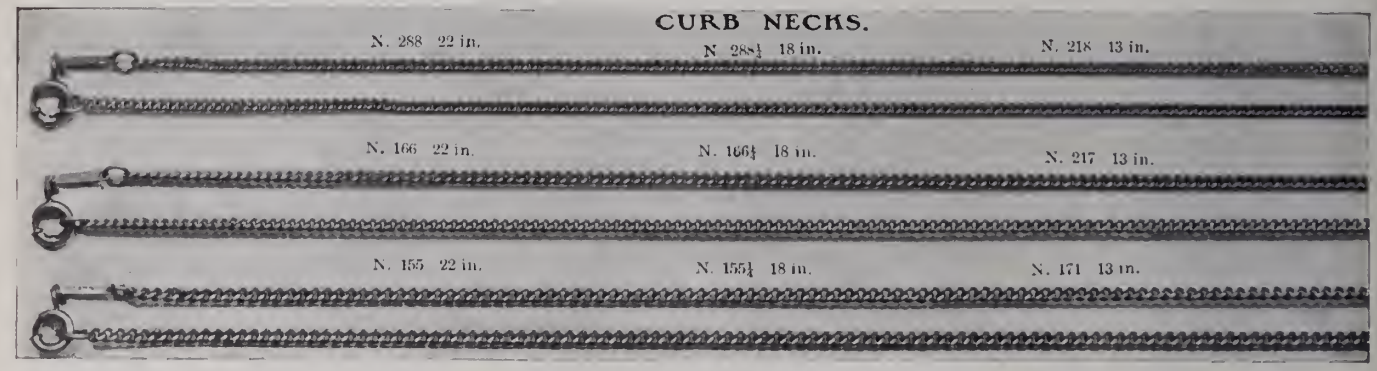
BATES & BACON, Attleboro, Mass.

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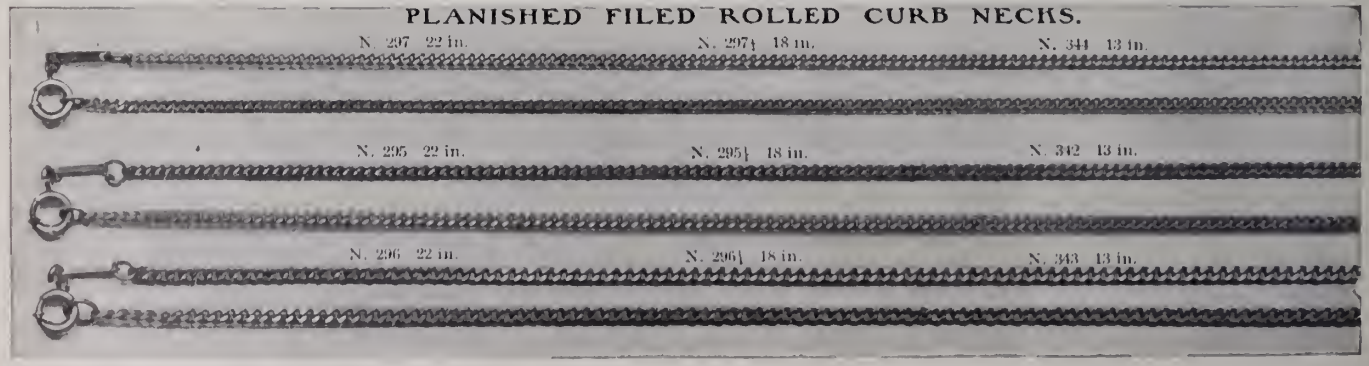
High Grade, Gold Filled Chains, Lockets and Bracelets, Neck Chains!

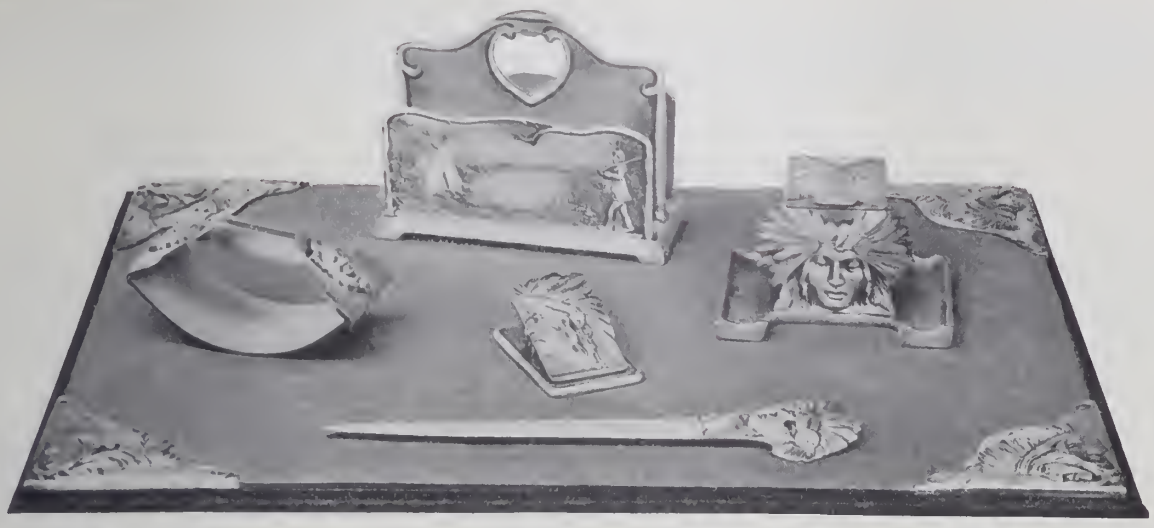
Note our new line of High Grade, Gold Filled, Electric Soldered, Neck Chains. Made from solder filled, seamless wire. Every chain stamped "Bates & B." and warranted. Different from all other makes.

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CHIEF CHRISTMAS ITEM

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Will be the gainer
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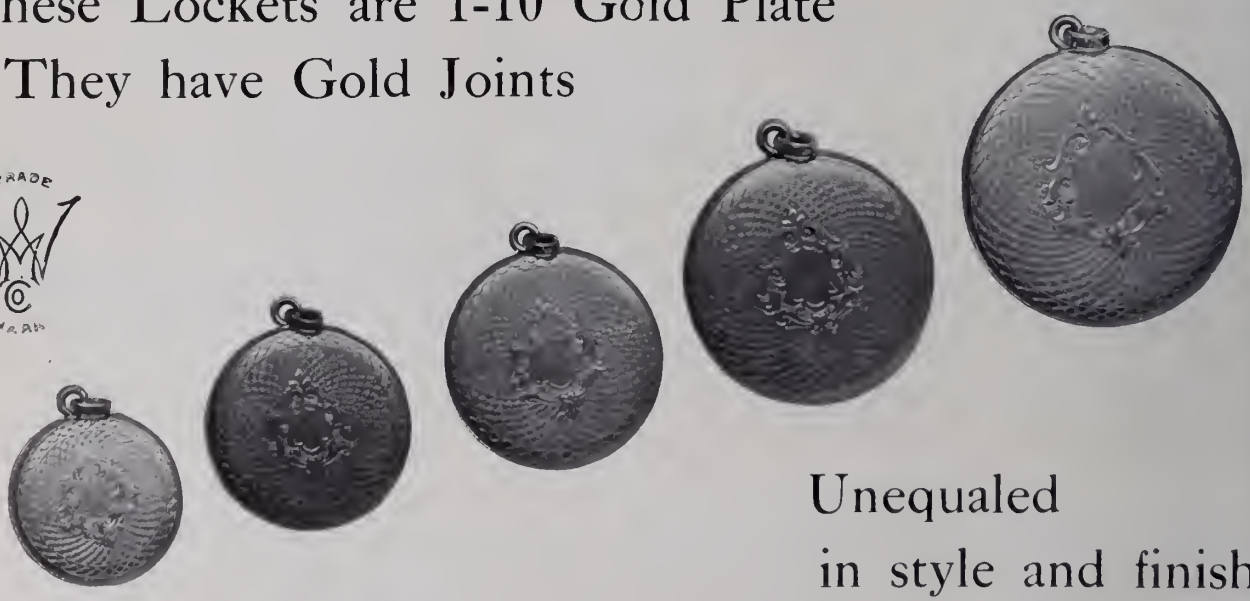
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These Lockets are 1-10 Gold Plate
They have Gold Joints



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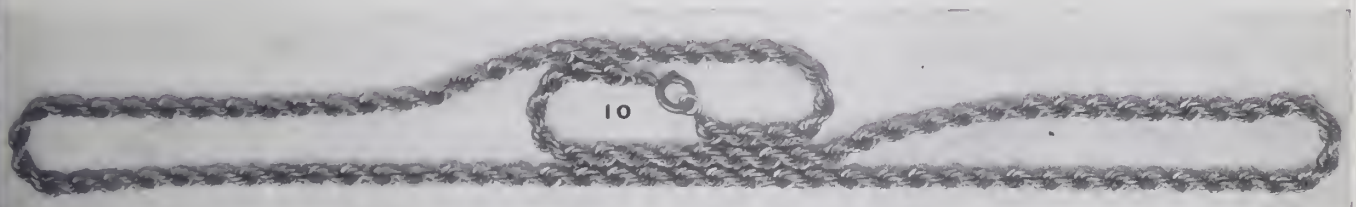
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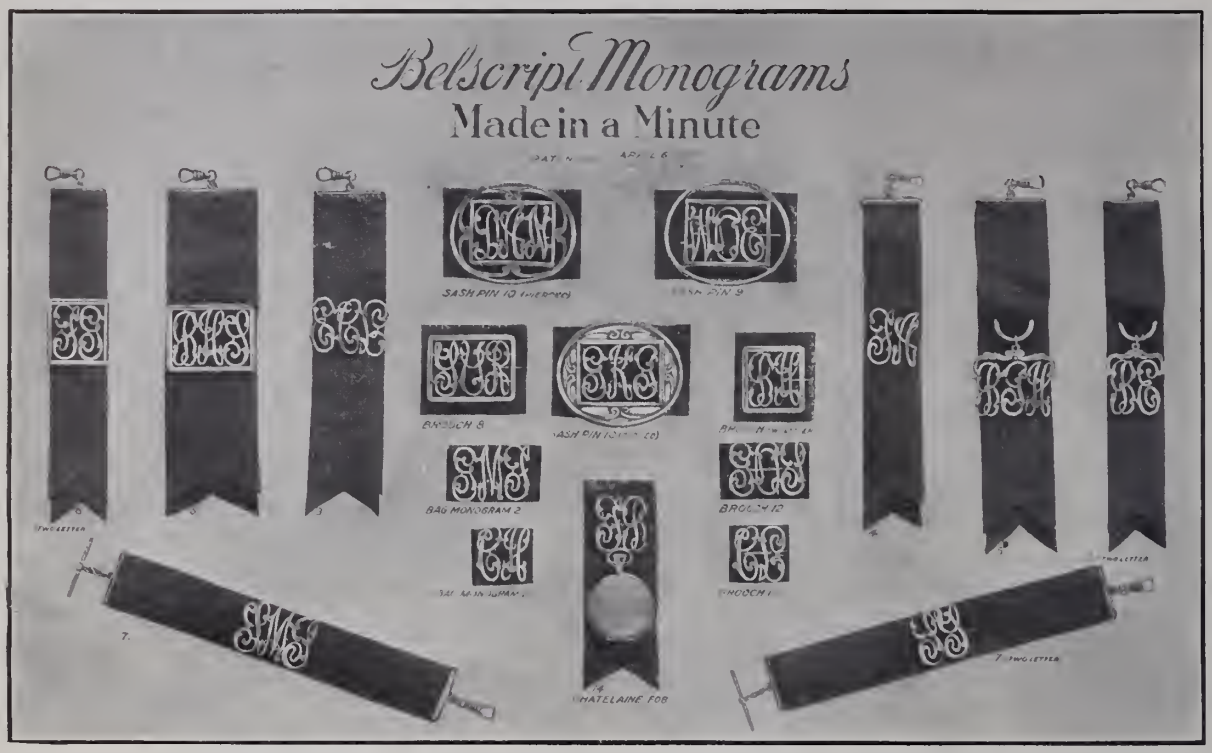
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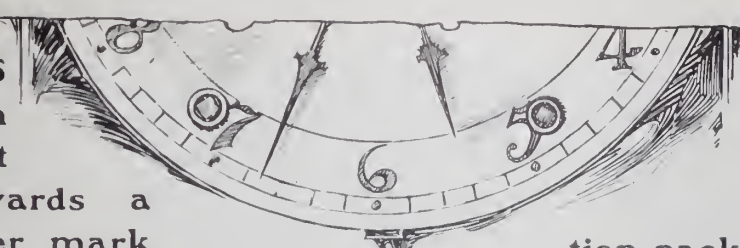


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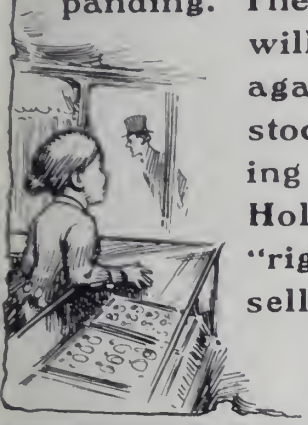
If our representatives do not call, write for a selection package of some of our specialties.

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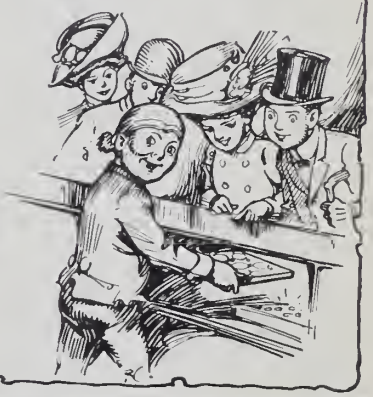
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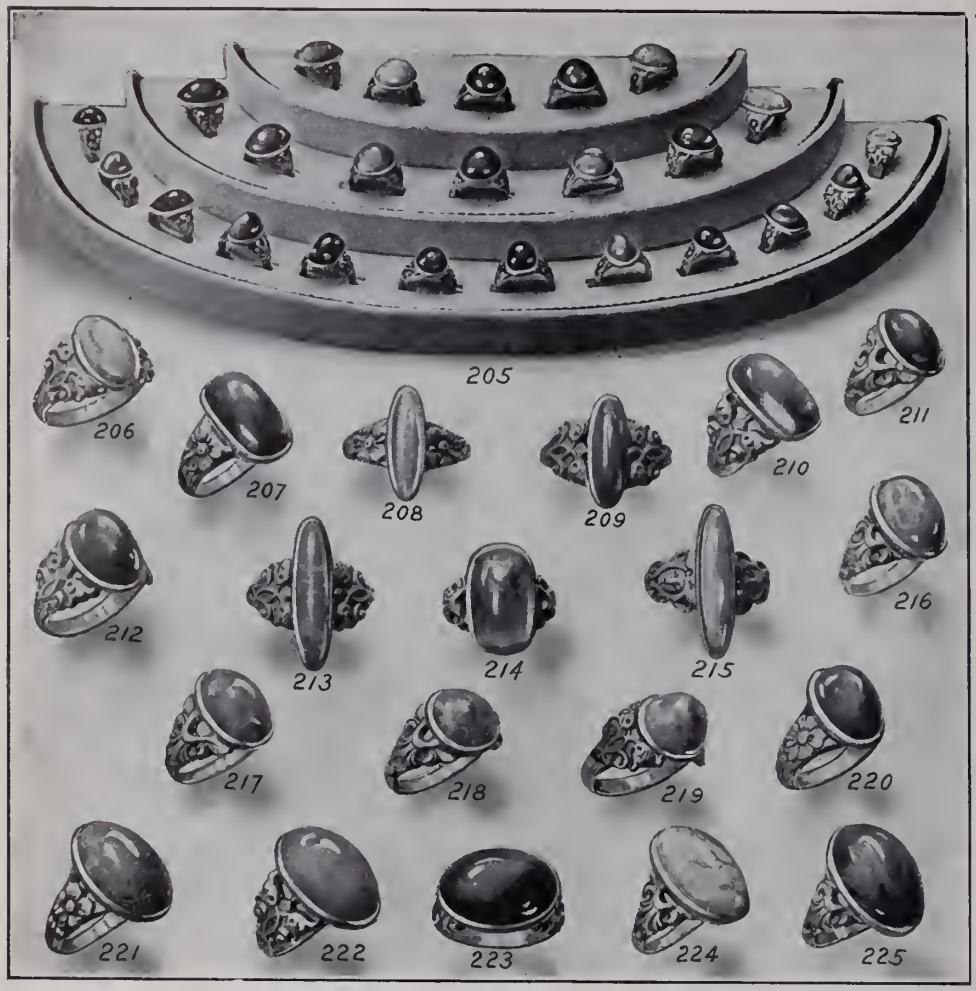
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(1 doz. ea. $12.00—$15.00)
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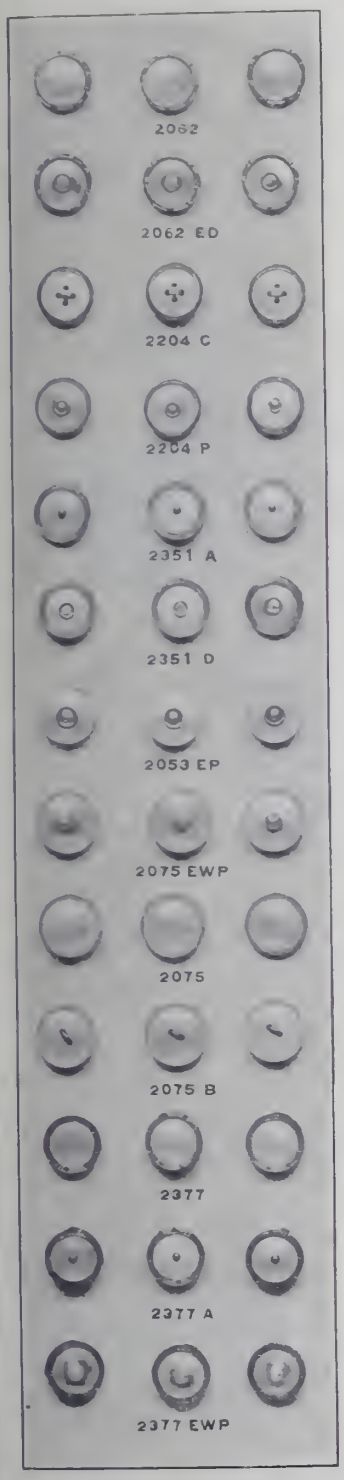
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Variety of patterns—completeness of stock.

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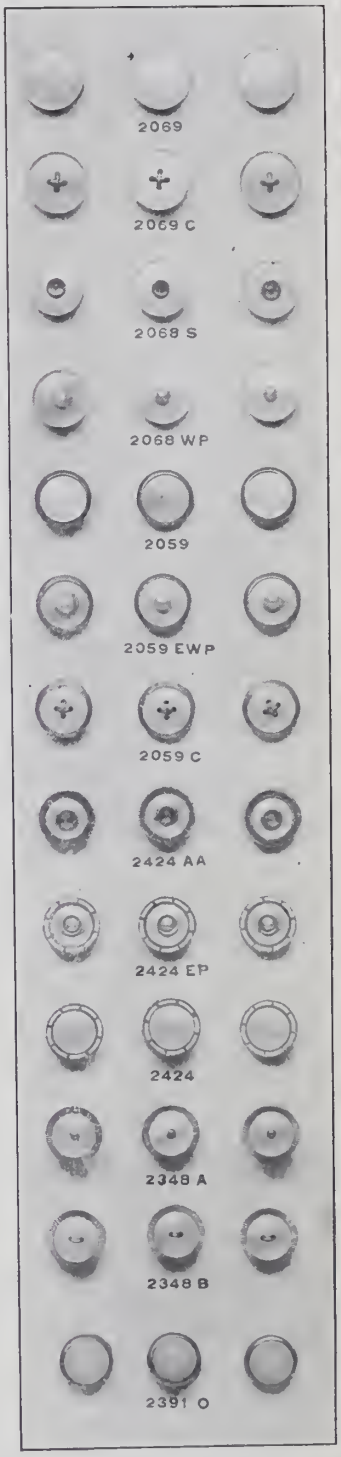
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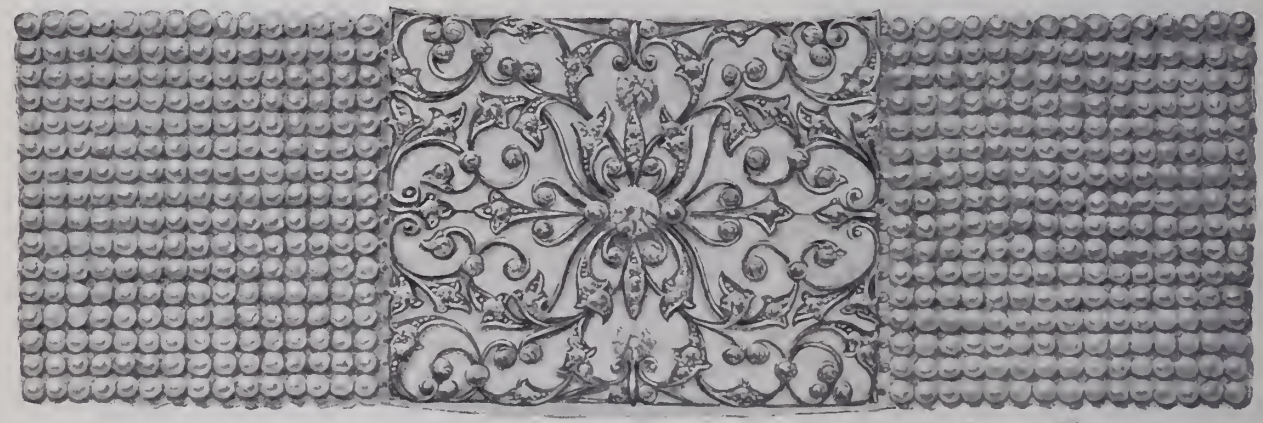
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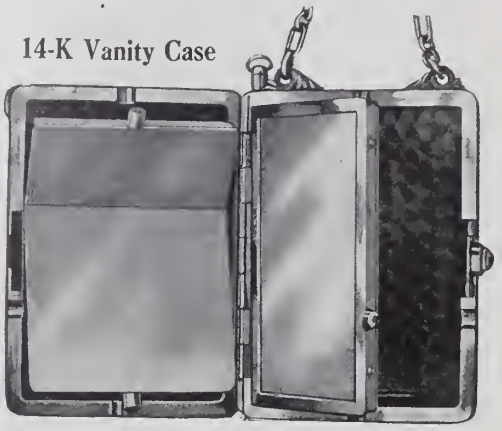


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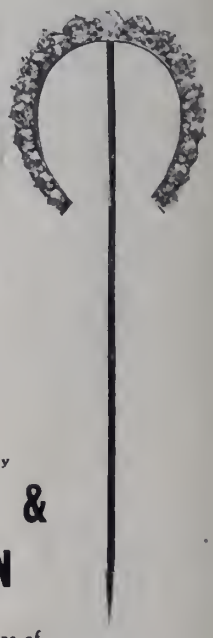
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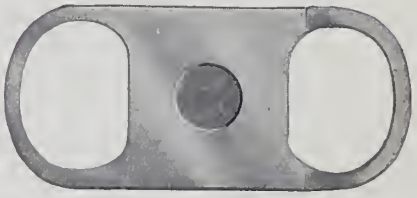
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In Sterling Silver, Plain and Engraved; and 14-K. Gold, Plain and Engraved, also Set with Diamonds.



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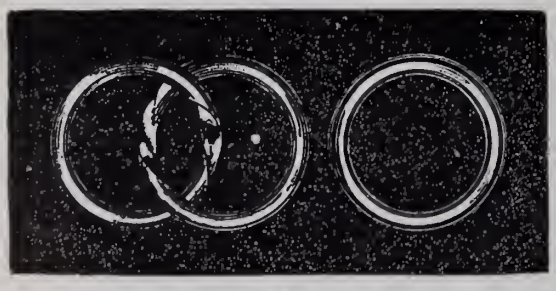
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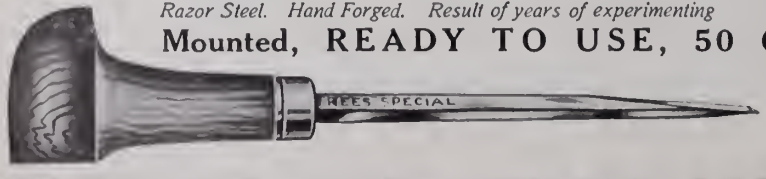
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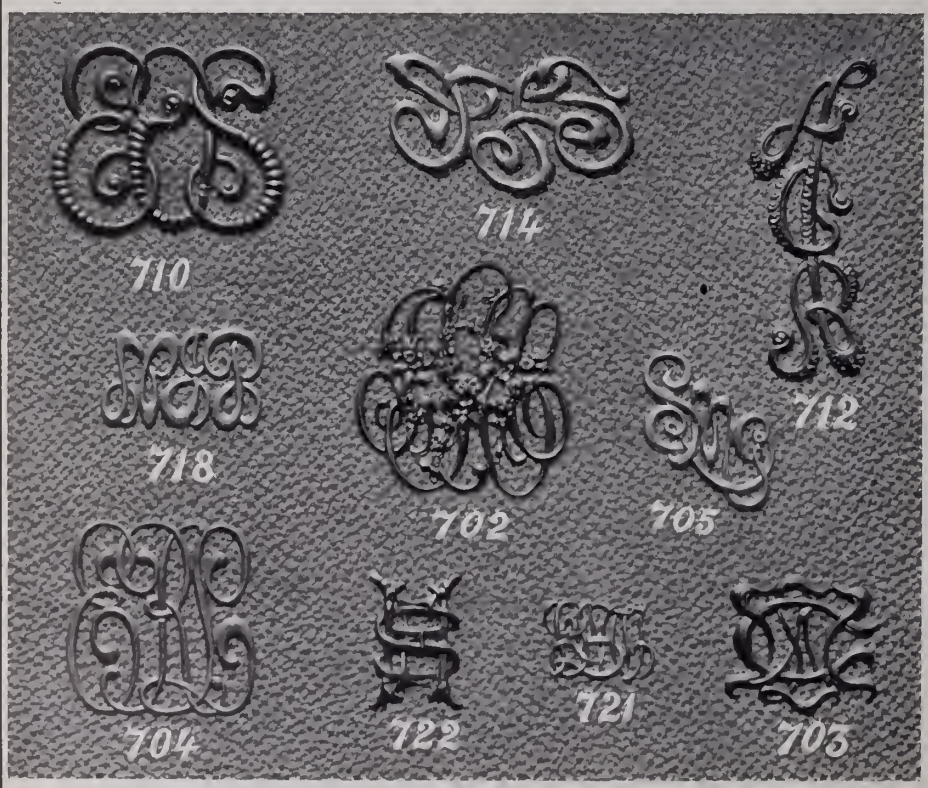
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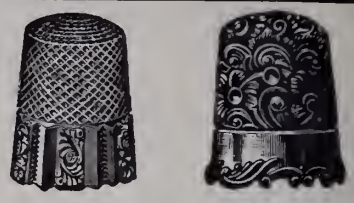
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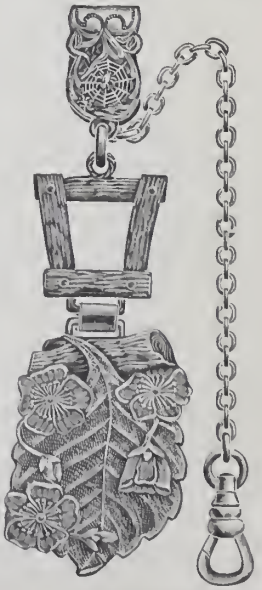
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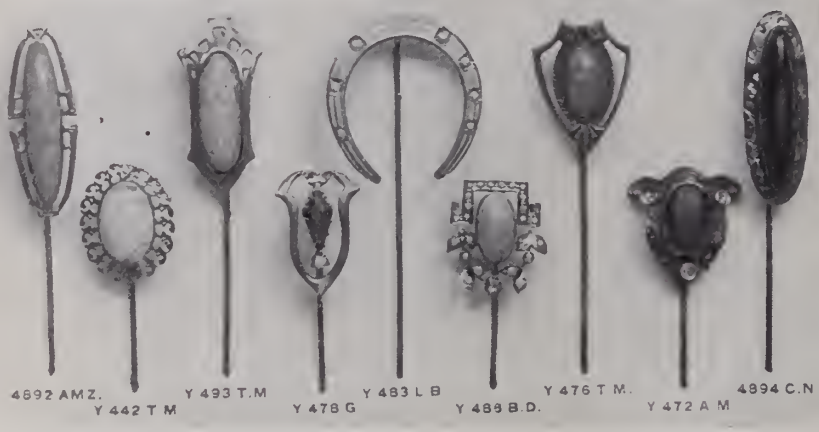


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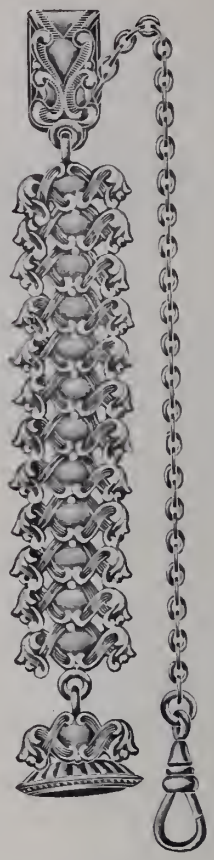
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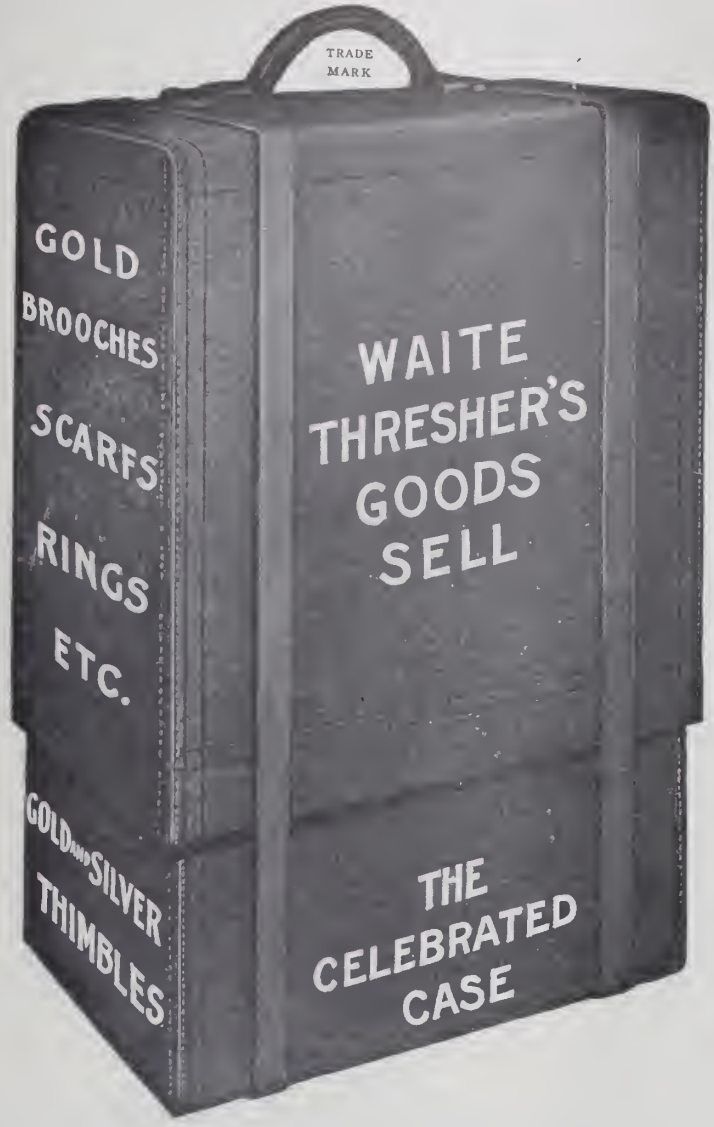
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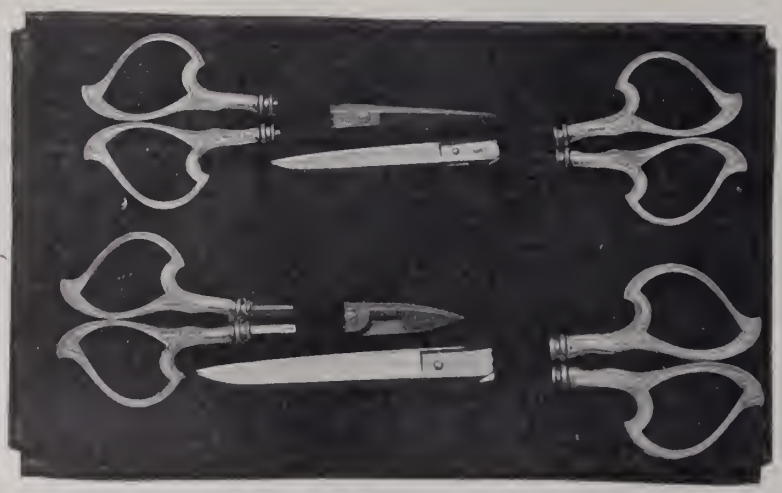


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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, NOVEMBER 10, 1909. No. 15.

The MacDonald and Campbell Trophy.

THE interest of automobile sporting circles has recently centered on the second annual stock chassis road race, which was held in Fairmount Park, Philadelphia, Oct. 9, 1909, under the auspices of the Quaker City Motor Club, with the co-operation of the municipal authorities of Philadelphia. The grand trophy for the winning car is a magnificent loving cup and base of sterling silver, the total height of which is inches. This has been presented by Messrs. MacDonald and Campbell, and will be known as the MacDonald and Campbell Trophy.



THE MACDONALD AND CAMPBELL TROPHY.

As will be seen from the cut herewith, the cover is encircled by a design of thistles, emblematic of the nationality of the donors, and is surmounted by a beautifully modeled figure of Victory, holding aloft a laurel wreath. The name of the trophy is engraved around the rim of the bowl, which bears the following inscription: "The grand trophy for winning car of the second annual stock chassis road race, 200 miles, under the auspices of the Quaker City Motor Club and the municipal authorities of Philadelphia, Fairmount Park, Philadelphia, Oct. 9, 1909."

The reverse of the cup is decorated with an etching representing the newest type of racing automobile being driven on the Fairmount Park course. On the base is the seal of the Quaker City Motor Club, enameled in gold and blue, and on the reverse the seal of the city of Philadelphia in relief, each seal being framed in sprays of laurel.

The MacDonald and Campbell Trophy is one of the handsomest prizes ever offered for a sporting event. It was designed and made by the Bailey, Banks & Biddle Co., Philadelphia, and has been on exhibition in the window of that house.

Medals by Cecil Thomas.

IN the issue of Aug. 4 mention was made of an exhibition of the students of the Central School of Arts and Crafts, London. Among those whose work was spoken of particularly was Cecil Thomas, a young seal engraver, whose work was represented by some fine medals and specimens of die sinking and steel engraving.



TWO MEDALS BY CECIL THOMAS.

We are unable at present to present illustrations of the two medals in question, for which this young artist has received considerable praise in craft and jewelry circles. The cuts are so clear and show the detail so perfectly that no further description is necessary.

A half-tone illustration of G. A. Schleehter, Reading, Pa., accompanied by a description of his business career, appeared in a recent issue of a local daily.

Fine Etruscan Cup of Gold.

THE tombs are a most valuable and almost the exclusive source of our knowledge of the art of the old Etruscans. Chiusi, in the Province of Siena, the Clusium of antiquity, one of the 12 Etruscan republics, famous historically as the residence of Parsenna and as the cause of the first Gallic war, is especially noted for the Etruscan tombs to be found in its vicinity. The older ones, called Tomba a ziro, in the shape of well-like caves, while the more recent, of the fifth to the third century, B.C., are constructed as sepulchral chambers, and frequently decorated with wall paintings.

The older ones, called *Tomba a ziro*, goldsmiths borrowed from the old Egyptians, from the Grecks, and even from Asia, as their merchant vessels went to the remotest part of the world, but they retained quite a character of their own.

The interesting gold cup shown on the front page of this issue is a fine example of Etruscan goldsmith work. It dates from the fifth century, B.C., and was found in a tomb at Palestrina, a city southeast from Rome and celebrated for its antiquities. The cup measures 4.3 inches in height and 4⅜ inches in diameter and is one of the treasured possessions of the South Kensington Museum.

Edgar W. Martin, president of the Martin-Copeland Co., Henry G. Thresher, secretary and treasurer of Waite-Thresher Co.; J. Perry Carpenter, of Ford & Carpenter, and Henry D. Sharpe, of the Brown & Sharpe Mfg. Co., were among the signers of a petition to the School Committee of Providence, R. I., fo rthe establishment of a manual training school in the public school system of that city.



COMPLETE SET K

LINK BUTTONS, 2551 VEST BUTTONS, 3269 SHIRT STUDS, 4517

THESE CASES ARE MADE OF GENUINE LEATHER AND LINED WITH BLACK SILK AND VELVET. THEY HOLD ONE SET LARTER STUDS, ONE SET LARTER VEST BUTTONS AND ONE PAIR OF LINKS OR BAR BUTTONS.

Picture Number Six.

Illustrated above is one of our many new evening wear patterns. Made in 14K gold with engine turned borders and the finest quality hand polished mother-of-pearl. Vest Buttons and Studs equipped with LARTER AUTOMATIC BACKS, the only kind that successfully fill every requirement for which they are intended.

COMPLETE SET K WITH GOLD BORDERS INCLUDING CASE, $19.45
" " " PLATINUM BORDERS, INCLUDING CASE, $28.15

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Reg. U. S. Pat. Office

Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(*Continued from issue of Nov. 3.*)

TURQUOISE—(Continued).

ARIZONA.—(Continued).

The Aztec claim was opened by the Aztecs in prehistoric times, and a large quantity of the stone implements used by them were found in the ancient workings. The workings consisted of pits filled with rubbish and a few small tunnels 15 to 20 feet long. The recent work consists of an open cut 40 feet long, east and west, and 12 feet deep in places, with two irregular openings driven in from the open cut. One of these is a shaft 30 feet deep. The rock is decomposed, silicified porphyry, cut by many quartz seams and veinlets. The turquoise occurs principally in seams striking nearly east and west with a low dip to the south. The seams are irregular in size and open out from mere cracks into sheets one to two inches thick. The pocket portions have a pale color and are sometimes greenish. About a dozen of the east and west streaks were encountered in the workings, having with a few streaks running in other directions. A white clay streak, encountered in the cut, appears to have cut off the turquoise veins beyond it. No real high-grade turquoise has been obtained from this claim. Lower grade material is abundant, however, and large quantities could be obtained for matrix stones if demanded.

The Turquoise King claim, a few hundred yards west of the Aztec claim, has been opened by several pits and cuts with results similar to those in the Aztec claim.

Small pieces of turquoise found around the ancient workings and on Aztec Mountain indicate that the ancients obtained a better grade of turquoise than that now found. It is therefore thought probable that the same material will be found again.

The Aztec Turquoise Co. ships for cutting only the best pure blue turquoise and high-grade matrix. Large quantities of low-grade, soft and offcolor rough and matrix material is thrown away or pulled. The gems are cut at the company's shop in New York and the pure stones are guaranteed. They are marked on the back with an AZT monogram occupying the space of one letter. The best turquoise comes from the Monte Cristo claim. It has a rich deep blue color and takes a brilliant polish. The matrix stones show pleasing contrasts between the dark blue of the turquoise and the dark-brown limonite stains, with sometimes gray quartz or rock fragments.

The portion of the William Tell claim worked by the Arizona Turquoise Co. is directly below and adjoins on the south the Monte Cristo claim of the Aztec Turquoise Co. The deposit is on the steep, cliff like northeast slope of Ithaca Peak, down which the waste rock from the workings slide several hundred feet. The operations consist of a cut in the mountain side with a working face nearly 50 feet high. This face is carried back by steps or benches 12 to 15 feet high. Deep holes are drilled and the rock of the successive benches pushed out on to the floor of the cut by blasts. In this way masses weighing several hundred tons are loosened and broken so that they can be sledged and the turquoise picked out. Where patches of fine blue turquoise occur they are carefully chipped out with gads and chisels. The turquoise is closely sorted, only the better grades being shipped. The greenish, pale blue, and soft turquoise is discarded and destroyed. Some very fine pure blue turquoise of deep color is obtained, though the principal yield is in matrix gem material. Guy Atlee, superintendent, states that occasionally lumps of over a pound in weight of nearly pure turquoise are obtained. The lumps are generally of matrix and come from enlarged portions of the turquoise seams. The latter occur plentifully in parts though without definite position through the rock. In the workings no attempt is made to follow particular seams through any distance, but the rock is quarried as a whole, and the turquoise seams and patches are picked out of the blocks. The method of the occurrence of the turquoise in decomposed, silicified quartz porphyry is the same as in the Aztec Co.'s mine directly above. The gem material is all shipped and cut at the company's plants in New York and Denver.

The deposit of turquoise worked by the Los Angeles Gem Co., a few hundred feet northwest of that of the Arizona Turquoise Co., is also located on the very steep northeast slope of Ithaca Peak, above a rocky cliff. The mining, which is under the supervision of E. E. Peck, president of the company, is open-cut work. Large masses of rock are broken down by blasting, and the turquoise is removed by carefully breaking the blocks. The turquoise occurs in seams cutting decomposed, silicified quartz porphyry in various directions. The principal yield is in matrix turquoise, though some pure turquoise also is obtained. The gems are shipped to Los Angeles where they are cut in the company's shop. An odd stone was recently cut by this firm showing a blue letter Y of turquoise in a gray matrix. This stone was sent to a student at Yale University. The cutting so as to obtain the Y was made possible through a split turquoise veinlet, and shows the possibilities of turquoise matrix in yielding occasionally appropriate souvenir gems.

The principal work of the Southwest Turquoise Co. has been on the Ithaca turquoise claim on the steep eastern rough slope of Ithaca Peak. The mountain side has been stripped in a northwest-southeast direction for about 75 feet for the face of an open cut. It is probable that all the rock will be quarried and the turquoise cobbed out as at the other mines, though up to the present the work has been directed toward certain richer portions of the working face. The turquoise occurs in seams in the decomposed silicified quartz porphyry. Certain well marked seams or veinlets had a strike north of east with a nearly vertical dip, while others crossed these at various angles. W. J. Tarr, superintendent of the mine, stated that the cross seams were richest at the crossing of the main seams. Quartz veinlets cut the rock in different directions, and some carry patches of turquoise. In some of the quartz seams small crystals of quartz with a rough comb structure occur. Pyrite was seen along certain veinlets which were much stained with limonite by its weathering. The turquoise is often greenish near the rusted pyrite. The grade of turquoise obtained is much the same as at several of the other mines. There is considerable soft, pale-colored turquoise besides the better grades.

James Uncapher, of Mineral Park, owns the Ithaca claim extending N. 70° W. over the top of Ithaca Peak. No extensive mining has been done on this claim, though good turquoise has been obtained from the several prospect openings. The turquoise is associated with both decomposed silicified quartz and granite porphyry. Turquoise has been exposed at three places on the claim, and indications are found at other places. At the prospect at the west end of the summit of Ithaca Peak turquoise seams and veinlets are plentiful. Quartz seams, both alone and with turquoise, also cut the rock in various directions, while brown limonite stains are prominent in many of the gem and quartz veinlets. Only small veinlets have been left exposed, though large ones are reported to have been found during the prospecting work. The color of the turquoise at this prospect seems to be good, and with the brown stained quartz furnishes a good matrix stone. The deposit is well located for quarrying on a large scale, with facilities for disposing of the waste.

On the north side of Ithaca Peak, on the Ithaca claim, turquoise has been found over an area of about 50 by 100 feet in the rock outcrops and in a few small test pits. Still farther down the mountain side and below the Los Angeles Gem Co.'s mine, two cuts with smaller openings have been made for turquoise. The latter has also been found in the rock outcrops close to the pits. The rock is cut by many quartz veinlets at this point, and some of these veinlets trend toward the workings of the Arizona and Aztec companies higher up the mountain. The turquoise exposed in the openings occurs in seams or veinlets and in irregular splotches of variable size; the color of part of it appeared to be good.

The claims of the Mineral Park Turquoise Mining Co. are over a mile west of Ithaca Peak, near the summit of a rough ridge. Three openings have been made by W. J. Wilson, manager of the company. The rock is decomposed, silicified granite porphyry, cut in places by many seams of quartz. The granite porphyry is cut by two or more dikes of fine-grained dense white porphyry or aplite. These do not appear to bear any relation to the deposition of the turquoise, however. An open cut at this mine was made in the end of the ridge in a very rugged rock outcrop. Some good turquoise is reported to have been found here, though the streaks of gem failed or were not successfully followed in the workings. At the two openings about 100 yards to the east some very good grade turquoise and large lumps of off-colored green turquoise were found. These occur in veinlets and seams through the granite porphyry and with the quartz seams.

John Caswell, of Mineral Park, owns a claim with a turquoise deposit in the cliffs and at their foot in the knob at the west end of Ithaca Peak. This claim was not visited, though promising specimens of turquoise matrix were seen that had been obtained during assessment work on the claim.

The claims of Mrs. John Kay are on the slopes below the cliffs on the southwest side of Ithaca Peak and below the Monte Cristo claim of the Aztec Co. These claims were not examined, though considerable turquoise matrix is reported to have been mined. Almon Stone, of Los Angeles, Cal., reports a specimen of matrix weighing 34 pounds from this mine. The estimated value for this rough lump was $50. The bulk of the matrix is valued at $1 to $5 per pound.

COLORADO.

The mine of the Colorado Turquoise Mining Co. consists of 10 claims situated 13 miles S. 60° E. of La Jara, Conejos County. Ancient workings are reported to have been found on the outcrop of the turquoise, with a few antique stone implements around them. The mine is in a low hill among the group of small hills in the mesa country about 1½ miles west of the Rio Grande.

The higher hills west of the mine are capped and partly composed of beds of basaltic rock. The turquoise is associated with a partly decomposed trachytic rock which in places bears quartz or is quartz porphyry. This rock is a dense, very fine-grained white rock, composed chiefly of feldspar. Secondary sericite and kaolin are present. Much of the trachyte is badly stained with brown limonite not only along the joints and seams but through the rock, often in concentric layers or shells. This feature is very like that at the old turquoise mine on Mount Chalchuitl, near Cerrillos, N. Mex. In places kaolinization has been very extensive, and nearly pure kaolin has resulted; in other places small quantities of quartz are present, generally as phenocrysts. A dike of fine-grained, dark-greenish to black rock, probably a variety of phonolite, cuts across the trachyte in a northerly direction. The crest of the hill or ridge in which the turquoise occurs is capped with a ledge of dense-gray to light-brownish chert or hornstone, about 20 feet thick and outcropping in a direction N. 70° W. Diorite or andesite outcrops to the east of the turquoise-bearing rock, part being on the company's property.

The turquoise occurs in seams and joints and occasionally in irregular masses in the trachyte. The seams vary from paper thickness to over one-quarter of an inch in thickness. The most prominent set of joints bearing turquoise appear to strike north of east and have veinlets branching from them in various directions. A small amount of nodular turquoise is found. The color of the turquoise ranges from pale blue to strong turquoise or sky blue. Some has a greenish color, and semi-turquoise occurs in veinlets or nodules in places. The matrix of much of the turquoise is more or less strongly stained with brown limonite, which furnishes attractive contrasts with the blue of the turquoise. The better quality of the veinlet turquoise is very hard and has a smooth, conchoidal fracture.

The turquoise deposit has been tested and developed by numerous pits, shafts and tunnels. The prospectus issued by the company reports over 1,100 feet of such work done. The depth attained in the most promising working is about 65 feet. There are several crosscuts and test workings from the main working. The company expects to drive an incline, already started, from the southwest under the more promising portion of the turquoise deposit. It is thought this incline will open up better turquoise at a greater depth. This is doubtful, however, as it has not been definitely shown that good turquoise ever occurs plentifully at depths greater than about 200 feet. Moreover, the quality of the turquoise found at a depth of 65 feet was but little if any better than that nearer the surface.

(*To be continued.*)

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THE NEWS FROM ENGLAND.

Business Conditions Better But Jewelry and Silver Trades Complain—Highest Grade Jewelry in Demand—"Father" of Birmingham Jewelry Trade Dead—Clockmaker's Aeroplane—Col. Stockall's Sentence Delicate Styles in Diamond Mountings—Counterfeit Sheffield Plate—Increased Interest in Technical Education.

LONDON, Oct. 30.—Although business conditions in Britain generally are somewhat better the jewelry and silver trades as a whole complain. It seems a rather paradoxical statement when one affirms that so busy are London diamond mounters that there is an absolute scarcity of men and that even with overtime the work cannot be got through, while London silversmiths are also busy and working overtime in many instances. The same may be said of engravers and enamelers. Birmingham silversmiths and electro-plate workers are enjoying a better demand than the jewelers and goldsmiths, while Sheffield is also experiencing better trade, the silver section being very busy, and her cutlery exports about £8,000 in excess of September, 1908.

Why, then, the complaints? These come mainly from the shopkeepers and factors. In London the manufacturers are in direct touch with the shopkeeper and make mainly high-class goods only. The demand, strangely enough, is for the highest class of jewelry, thus showing that, despite the governmental budget, which is said by some to be the first step toward the pauperization of the wealthy, the well-to-do classes are again buying expensive luxuries, and only those manufacturers who cater for the lower middle classes and the masses are complaining that times are not so good as they might be. Personally, I think the Christmas season bids fair to be a good one and that when the New Year comes the trade, as a whole, will be expressing content with the closing months of 1909. Scotland has made a slight move for the better, and even Ireland is no longer marking time.

* * *

So much for generalizations. What do the Government trade returns show? That exports have increased by £1,179,000 and re-exports by £1,176,000, while the increased imports were valued at £1,458,891. When we compare imports and exports it must be conceded that the situation is not a pleasant one. For the first nine months of the year imports are almost £14,000,000 and re-exports £9,500,000 over the figures for the same period of 1908, but the exports are down to the extent of £8,000,000!

* * *

The "father" of the Birmingham jewelry trade, and one of the oldest British jewelers, passed away recently at the ripe old age of 89. He remembered Birmingham when the jewelry quarter was on the very outskirts of the city, and actually built two establishments—facing out over the open country in the direction of Wolverhampton—which are now in the very center of Birmingham's jewelry district and one of the most congested business areas in "Jewelopolis." He was a quiet but shrewd business man who interested himself in all matters affecting the welfare of his fellows, and to the very day of his death took a keen interest in aviation. Indeed, he left a model he had made in aluminum of an aeroplane, which was discovered hidden away in a shed kept by him for the purpose of experimenting.

* * *

Writing of this reminds me that an old clockmaker named William Paris, aged 78, who is an inmate of the Islington workhouse, has invented an aeroplane which he has constructed out of butter boxes. So struck were the members of the Board of Guardians with the ingeniousness of the machine that they subscribed the necessary funds to enable the old clockmaker to obtain a patent for it.

* * *

The merciful sentence of nine months in the second division passed upon ex-Colonel Stockall, who burglared the establishment of which he was managing director, was accepted as reasonable by many members of the trade, but it certainly seemed to err on the side of leniency when the extent of the losses are considered. However, there is no doubt that the wretched man felt his position most keenly. I might, perhaps, mention that on the amalgamation of Stockall's with Marples, the American agents, Colonel Stockall ceased to have any connection with the firm.

* * *

The present fashion in the making of diamond mountings tends toward extreme delicacy; a lightness of framework and the setting of brilliants in either a very delicate mill-grain setting or, if large stones, with a few claws, at intervals, close together. Platinum, of course, is *de rigeur*. Rich laces are now very frequently taken as motifs for diamond mounts, and I have seen some perfectly wonderful pendants and collars en suite based on Alençon and Brussels lace patterns. There is a growing appreciation of lace-like bows and also of classic ornament, the rich anthemion being again much in evidence as a motif, while the glories of Egyptian decoration are brought to our memories by the use of the conventional lotus. Amethysts are very much in favor, and many a woman feels annoyed to think how, a comparatively few years ago, she sold for a few shillings fine old amethyst-set ornaments which are now in fashion.

* * *

Purchasers of "Old Sheffield Plate" will do well to be on their guard when cheap lots are offered. There is quite a quantity being made in Germany now which simulates the best and most salable type, but is not always sufficiently ancient-looking or made in such a way as to deceive if the purchaser is wary. I saw a fine example of what purported to be early Sheffield, but, while it had been faked so as to make it look as though it had seen much hard wear, there was a suggestion of newness about it which aroused my suspicions and which, upon my examining the inside, were confirmed. The inside was coated with silver the same as the outside. Now this may have been only a mistake (sic) in the date of production, so I asked if I might drill a small hole in the simple gadroon. This was somewhat objected to, but I ultimately prevailed and discovered that it was electroplated German silver! I mention this because I understand that America is likely to be a dumping ground for these clever counterfeits.

* * *

There is a steady demand for increased facilities for technical education. In Scotland matters are moving very quickly and jewelers and watchmakers are both clamoring for increased facilities for self-improvement and for classes where the learners may go to improve themselves. Meanwhile, every thoughtful mechanic and craftsman is alive to the strides Germany and other nations are making by reason of well equipped and well directed technical schools. The race is to the best informed and most capable craftsmen, and there is only one certain road, viz., that of technical education. As I have repeatedly pointed out, apprenticeship is practically dead; factory production gives no scope for artistic endeavor, while the rush of modern business leaves no time for the proper instruction of youths in the workshop. We might just as well face the inevitable at once. The technical school has become the first essential and adjunct to the workshop and factory. It is the medium by which an intelligent youth may learn first-hand the essentials and principles of his craft, learning speed and business application in the strenuous life of the workshop.

ST. GEORGE.

J. T. Mitchell, Houston, Tex., Exonerated of Charge of Murdering Hackman.

HOUSTON, Tex., Nov. 3.—Friends of J. T. Mitchell, a well-known and prominent wholesale jeweler, who was accused of having killed Capt. Bonner, a hack driver, at La Porte some time ago, are congratulating Mr. Mitchell at his vindication, after a trial.

The victim of the shooting had collided with Mr. Mitchell's carriage about a week before the tragedy and caused injuries to some of the Mitchell family. There was ill feeling between the two men, which resulted in an altercation at their next meeting, during which Bonner was killed.

At the trial Mr. Mitchell testified that he believed that Bonner had a revolver in his hack and that he was attempting to reach it when the witness opened fire upon him. After deliberating some time, the jury brought in a verdict of "not guilty" on the ground that Mr. Mitchell had acted in self-defense.

Owing to the poor state of his health, C. O. Arnold has sold out his controlling interest in the Arnold Jewelry & Music Co., at Ottumwa, Ia., and the new officers of the company are now: President and manager, W. T. Wilkinson; vice-president, Clarence Harper; secretary, Carl Dalin; treasurer, Fred H. Hall. The board of directors is composed of these officers, together with C. S. Harper and F. H. Hall. Mr. Arnold still retains stock in the business, and, with Frank Belles, will remain in the establishment until January next, when both expect to go west to improve their health.

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hief Serving Term for Robbing Oakland, Cal., Jewelers Believed to be a Professional Crook.

OAKLAND, Cal., Nov. 3.—The police of his city are very anxious to get information concerning Andrew Wagener, the thief who, as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was recently convicted of petty larceny after operating at the jewelry store of Voss & Rich, 161 13th St. He is now in jail under a sentence of three months, but before he has served his time the police wish to find out if he is wanted in other cities, as they believe that they have in custody a very clever criminal who is probably wanted in other sections of the country.

The note in the last issue of THE JEWELERS' CIRCULAR-WEEKLY as to Wagener's operations was slightly incorrect. When Wagener called at the jewelry store he asked to look at some diamond brooches, and when shown a tray of jewels was not satisfied and was finally turned over to Mr. Rich of the house. He ended by selecting a brooch worth $100, but stated that he did not have the money with him to pay for it and that he would call the next day, but offered to give a deposit if the firm could supply him with a blank check. He said he had an account with the First National Bank, and when a check was given him filled in an order on this bank for $5.

In writing the check Wagener picked up a newspaper he had brought with him, laid it on the show case and quietly picked up a brooch. Mr. Rich missed the brooch and accused Wagener of taking it, but the latter laid down the newspaper on the show case again and uncovered it, showing the brooch was still there. He pretended to be very angry at the accusation, but the jewelers paid no attention to his indignation and held him until an officer arrived. When taken into custody he tore up the check. An investigation later discovered that he had no account with the bank.

When the case was called for trial Wagener pleaded his own case in a way that showed he had considerable knowledge of the criminal law. After he had been found guilty and sentenced to four months in jail he took the verdict meekly, apparently being glad to get off with such a light punishment. Wagener, whose portrait is shown herewith, is described as 28 years old, five feet 6½ inches high and weighs about 142 pounds. He has dark brown eyes and a dark complexion.



ANDREW WAGENER, SERVING A THREE MONTHS' SENTENCE AT OAKLAND, CAL.

Death of Willard U. Lansing.

PROVIDENCE, R. I., Nov. 6.—The manufacturing jewelry establishment of the S. & B. Lederer Co., 101 Stewart St., closed down at noon to-day out of respect to the memory of Willard U. Lansing, secretary of the corporation, whose funeral was solemnized this afternoon. Several handsome floral pieces were sent from the employes and the firm. The funeral services were held at his home, 14 Wood St., at 12.30 o'clock.

Mr. Lansing died at an early hour Wednesday morning after an illness which had confined him to the house only for the previous 10 days. Death was due to an attack of acute Bright's disease. He was in his 69th year. For some months past his health has not been of the best, and about three months ago the death of his wife aggravated his condition, and from that time he complained more frequently, and about 10 days ago his condition became such that he was obliged to give up his business and had been since confined to his house. The disease developed rapidly and death came as a surprise to many of his friends and associates who had not been aware of his serious condition.

Willard U. Lansing was born in the town of Watervliet, N. Y., July 30, 1841. When a young boy his parents removed to this city and he received his education in the Providence public schools, and upon the completion of his grammar course he engaged in the lumber business and eventually formed a copartnership under the firm name of Angell & Lansing.

After several years in the lumber business he entered the employ of S. & B. Lederer as bookkeeper, and remained with that concern until his death. He became secretary of the Lederer Realty Co., the real estate holding corporation of the Lederers, and also served in that capacity for all the corporations connected with the Lederer interests.

He is survived by one daughter, Miss Martha Lansing, and was actively associated with the Trinity-Union Methodist Episcopal Church. The burial was at Swan Point Cemetery.

Henry Fletcher Again Chosen Mayor of Providence—Other Jewelers Elected to Office.

PROVIDENCE, R. I., Nov. 6.—Manufacturing jewelers and others associated with the industry were prominent factors in the political campaign that closed with the election on Tuesday. As a rule they were members of the Republican party, and consequently a majority of those who were candidates for office were elected, as the result was a practical landslide for the Republicans. George H. Holmes, of the George H. Holmes Co.; Harry Cutler, of the Cutler Jewelry Co., and Edgar W. Mowry, of the George L. Vose Mfg. Co., were all elected as members of the General Assembly from this city.

Henry Fletcher, treasurer of the Fletcher-Burrows Co., was re-elected Mayor of this city by a largely increased majority, which was a flattering tribute to the business-like, honest and consistent administration that he gave the city during the past year.

In the City Council the jewelers will have as personal representatives John Kelso in the Board of Aldermen, and William A. Schofield, of Schofield, Battey & Co.; John J. O'Neil, of O'Neil & Block; Albert E. Stevens, secretary of the United Wire & Supply Co.; Joseph Baker, Jr., superintendent of the die sinking department of the Gorham Co.; E. Merle Bixby, manager of the silverware department of the Shepard Co., and Aldridge G. Pearce, superintendent of the F. T. Pearce Co.

Among the defeated candidates were John W. Higgins for Mayor, John J. Louth for Alderman and William J. Feeley, Joseph P. Doyle, Lawrence Canning and John Fallon for Councilmen.

Henry A. Benchley, superintendent of the American Enamel Works, was elected a member of the Cranston Town Council and William W. Bloomer one of the tax assessors of that town.

Importations at the Port of New York.

Weeks Ended Oct. 31, 1908, and Oct. 30, 1909.

	1908.	1909.
China, glass and earthen ware:		
China	$89,245	$108,055
Earthen ware	16,014	15,824
Glass ware	21,524	52,181
Optical glass	7,793	1,284
Instruments:		
Musical	12,975	20,942
Optical	4,899	8,643
Philosophical	2,322	4,302
Jewelry, etc.:		
Jewelry	10,125	40,978
Precious stones	561,815	948,070
Watches	23,495	20,102
Metals, etc.:		
Bronzes	527	1,892
Cutlery	38,839	21,438
Dutch metal	2,789	1,666
Platina	39,937	172,120
Plated ware	.....	.....
Silverware	3,103	2,375
Miscellaneous:		
Alabaster ornaments	15	323
Amber	2,384	10,645
Beads	1,775	6,136
Fancy goods	4,597	13,063
Clocks	10,398	6,280
Fans	462	3,842
Ivory	39,916	78,886
Ivory, manufactures of	381	821
Marble, manufactures of	37,282	48,190
Statuary	14,194	11,422



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Executive Committee of the New York State Retail Jewelers' Association Royally Entertained at Syracuse.

SYRACUSE, N. Y., Nov. 5.—A meeting of the executive committee of the New York State Retail Jewelers' Association was held yesterday. The committee was the guest of the Syracuse Retail Jewelers' Association and was royally entertained. At the same time, the Syracuse jewelers returned the compliment to the Rochester association, which entertained local jewelers at Rochester and Irondequoit Bay on July 8. The members of the executive committee present included: President C. T. Evans and W. A. O'Donnell, of Utica; Chas. A. Crouse and E. B. McClelland, Syracuse; Secretary Chas. E. Sunderlin, of Rochester, and E. M. Baringer, of Gloversville. In addition to those named the following were present at the festivities in connection with the meeting: F. M. Thrasher, S. D. Burritt, Geo. P. Klee, Wm. A. Kennedy, C. F. Vanderpool, George Hunt, Frank Tarrant, Ellery Handy, Jas. J. Ernisse, Geo. L. Andrews, of Rochester, and C. M. Coykendall, Sol Kaufman, Mr. Vanderburg, of Vanderburg & Durney; C. A. Crouse, of Stetson & Crouse; Chas. H. Howe, of H. J. Howe; E. W. Frost, Charles Hendrickson, W. J. Blaisch, Michael Lemp, John Stoecker and George Stoecker, of Syracuse.

The visitors were met by delegates from the Syracuse association. That a new era has come to pass in the retail jewelry business was evident to anyone who noticed the crowd of jewelers passing along Salina St. and visiting a few of the jewelry stores. The visitors were taken to the Citizens' Club, the Masonic Club and the rooms of the Mystique Krewe, where the meeting of the executive committee was held. From here the march was taken to the Yates Hotel, where an excellent course dinner was served, which was thoroughly enjoyed by all. After the dinner the 26 men present were taken to the Wieting Opera House, where they enjoyed the initial performance of "A Stubborn Cinderella."

The members were more enthusiastic than ever for association work and better satisfied with their efforts to date. Through association work the "fair and square" manufacturer and jobber are receiving a great amount of free advertising, which cannot but be beneficial. In like manner those who are unfair in their methods are bound to have their characteristics spoken of, with consequent loss of business. The retail jeweler does not stand alone as he formerly did. He has brothers of his craft with whom he confers and who regard each other's interests as mutual.

The executive committee meeting was called to order by President Evans, with six of its members present. The president reported on the result of the circular letter which had been sent to the jobbers, and inasmuch as no date was specified in which replies must be in, it was moved by Mr. O'Donnell, seconded by Mr. Baringer, that the list of non-retailing jobbers, as reported, be sent to the membership on Jan. 1, 1910, for revision and correction, before the official list is published. This was carried. The object of this provision is to allow jobbers who through carelessness have not made their reply an opportunity to do so. Also, if any jobbers or manufacturers who solicit the retail trade, and that only, did not receive this letter, they are given this additional notice and time to look the matter up and notify the president of their action. The association means business in this matter, and the members intend to drive the retailing jobber into either a jobber exclusively or else a retail jeweler openly.

Mr. Sunderlin gave a sketch of what the Rochester association is planning in the way of the 1910 convention. The jewelers are figuring on a two days' meeting, at which time business and pleasure will be combined. It is too early to give any idea of what the programme will be, but the plans include automobile rides, theater parties and a concluding banquet. Those who have been to Rochester and been entertained there know that what Rochester jewelers promise they fulfil.

It was moved by Mr. Crouse, seconded by Mr. Sunderlin, that the association recommend to members that they purchase only such goods as bear the trade-mark of the manufacturer. This was carried. It was moved by Mr. McClelland, seconded by Mr. Crouse, and carried, that retailers insist on all gold goods being stamped with the quality mark, as being the only protection to the retail jeweler and his customer. It was suggested that the association prepare and furnish to the representatives of fair jobbing houses a certificate in the form of a card, which would serve as an introduction and certificate of fairness, so that they could produce same if requested, and as they will be asked to do later on.

Much business of a private character was discussed, which will be heard from later, but the committee will make no announcements at present. The meeting then adjourned subject to call of the chairman.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 3.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Auckland: 12 cases clocks, $147; 29 cases clocks, $710.

Algoa Bay: 25 cases clocks, $342; 4 cases watches, $835; 1 case plated ware, $156.

Bremen: 1 case silverware, $1,800; 1 case plated ware, $224.

Baire: 1 case jewelry, $185; 6 cases clocks, $174; 15 cases optical goods, $4,970.

Buenos Ayres: 12 cases plated ware, $1,338; 50 cases clocks, $683; 8 cases jewelry, $327.

Berne: 2 cases optical goods, $156.

Berlin: 4 cases clocks, $420.

Calcutta: 120 cases clocks, $2,515.

Christiania: 7 cases clocks, $790.

Colombo: 8 cases clocks, $381.

Curacao: 3 cases plated ware, $168.

Demerara: 1 case plated ware, $125.

Genoa: 1 case jewelry, $350.

Glasgow: 39 cases clocks, $1,060.

Guayaquil: 3 cases clocks, $269.

Hamburg: 2 cases jewelry, $100; 26 cases jewelers' sweepings, $6,000; 2 cases optical goods, $371; 3 cases optical goods, $1,263.

Havre: 1 case jewelry, $150; 4 cases scopes and views, $315.

Havana: 5 cases jewelry, $791; 53 cases clocks, $489; 1 case optical goods, $125; 16 cases plated ware, $508; 4 cases jewelry, $198; 9 cases clocks, $347.

Helsingfors: 4 cases clocks, $134.

Limon: 1 case jewelry, $500.

Leipzig: 6 cases optical goods, $608.

Liverpool: 1 case jewelry, $500; 11 cases watches, $1,400; 2 cases silverware, $1,100; 156 cases clocks, $2,523; 1 case jewelry, $500; 2 cases watches, $1,200; 140 cases clocks, $3,337; 2 cases jewelry, $278; 2 cases watches, $800; 2 cases watches, $1,200; 2 cases jewelry, $600.

London: 14 cases clocks, $710; 58 cases clocks, $1,707; 2 cases plated ware, $969; 57 cases clocks, $2,605; 6 cases watches, $600; 16 cases optical goods, $5,014; 1 case optical goods, $473; 7 cases scopes and views, $335; 25 cases watches, $6,161.

Macorio: 4 cases jewelry, $121.

Maracaibo: 4 cases jewelry, $243.

Naples: 3 cases jewelry, $500.

Rangoon: 12 cases clocks, $280.

Rio de Janeiro: 22 cases clocks, $405; 1 case watches, $649; 6 cases optical goods, $398; 20 cases plated ware, $374.

Sydney: 26 cases plated ware, $2,126; 35 cases plated ware, $2,233; 5 cases watches, $1,617; 214 cases clocks, $1,597; 1 case thermometers, $138; 10 cases stereoptical goods, $1,179; 14 cases clocks, $237; 4 cases plated ware, $566; 6 cases optical goods, $742.

Vera Cruz: 11 cases plated ware, $1,341.

Interesting Lecture on Old American Silver to be Held at the Metropolitan Museum of Art, Nov. 20.

The Jewelers Board of Trade of New York, through the courtesy of the committee on art exhibits of the Hudson-Fulton Celebration Commission, sent out, last week, announcement to its members and others interested that a lecture on American Silversmiths of the 17th and 18th centuries and their work will be given Saturday evening, Nov. 20, at 8 P. M., at the Metropolitan Museum of Art by R. T. Haines Halsey.

The lecture, which is held under the auspices of the Good and Welfare Committee of the Board, will be illustrated with lantern slides, and an opportunity will be afforded to see the remarkable loan collection of antique and modern silver now at the museum. Mr. Halsey is recognized as one of the best authorities on this subject, and the chance to hear him should not be missed by any member of the trade who is interested in the growth and development in America of one of the greatest art crafts.

This is the first time that such a lecture has been given, and as the seating capacity of the lecture room is limited, those desiring to avail themselves of this opportunity should give the announcement immediate attention.

The exhibition of silverware includes examples of the work of all the early American craftsmen of any importance, some of whom were important factors in the early history of the country.

George D. Lunt, 15 Maiden Lane, is the chairman of the committee of arrangements. The other members of the committee are: George W. Street, H. A. Bliss, Leo Wormser, W. H. Kenna and M. D. Rothschild.

A watch illuminated by radium is the latest novelty in timekeepers, according to a recent dispatch from Berlin. By means of a radium bromide preparation the hour figures and the hands are made to glow distinctly in the dark. Luminous mixtures have before been used. Phosphorus has been employed, but its degree of duration was limited. It is claimed by those who are introducing the new watch that the illumination which is caused by the admixture is absolutely permanent.

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Man Accused of Passing Forged Check on Columbus, O., Jeweler in Jail.

COLUMBUS, O., Nov. 8.—Pete Fuller, who, the police say, has served a term in the Mansfield (O.) reformatory and the Pennsylvania penitentiary, is under arrest here, charged with passing a bad check on L. W. Lewis, 99 N. High St., three years ago. He was arrested Friday, had a hearing in police court Saturday morning, and was bound over to await the action of the Grand Jury under a bond of $800. This he failed to furnish and was placed in the county jail.

The charge against Fuller is that he procured diamond eardrops valued at $480, paying for them with a check for $500, to



"PETE" FULLER, UNDER ARREST AT COLUMBUS, O.

which was forged the name of Ira May, a wealthy farmer near Circleville. Mr. Lewis, who came from Circleville, knew Fuller, who lives in that town, by sight, but did not know his name. Fuller, who introduced himself as May's eldest son, picked out the stones "for his mother," left, and came back with a check signed by his "father," which Mr. Lewis accepted. Later Fuller was arrested in Pittsburg for passing a bad check on a bank. Mr. Lewis went there and by a replevin suit recovered one of the stones from a pawnbroker.

Last week, under the name of Remington, Fuller was taken to Detroit by automobile agents of Columbus to pick out an automobile at the factory, supposedly. He tried to pass a bogus check on a Detroit hotel and was arrested, but was released and came back to Columbus. From his description in the newspapers Mr. Lewis thought he was the same man who had passed the check on him, told detectives, and Fuller was placed under arrest.

Death of Charles C. Ohler.

PROVIDENCE, R. I., Nov. 6.—Charles C. Ohler, a resident of this city for many years, and formerly of Attleboro Falls, died suddenly, last Sunday, aged 55 years. He was well known among the manufacturing jewelers of Providence and the Attleboros. Deceased was born in Karlsruhe, Germany, in 1854, and came to this country in 1867. He went to Newark, N. J., where he learned the jewelry business in Duane's factory, and after a few years went to Philadelphia and then came to this city, where he entered the employ of the old manufacturing jewelry concern of Sackett, Davis & Co. He remained with that firm until it gave up business, when he obtained a position with H. F. Barrows & Co., North Attleboro.

About 1880 Mr. Ohler severed his connection with the Barrows firm and started in the manufacture of fine chains at Attleboro Falls, employing a large number of girls. His business increased, and about eight years ago he removed his factory to Pawtucket, where he continued till the time of his death.

He was a member of the North Attleboro Lodge of Odd Fellows and belonged to the German Order of Harugari. He leaves, besides a widow, one brother and two sisters. The funeral was held from his home, 359 Pawtucket Ave., Thursday afternoon, at 2:30 o'clock.

Fire at Providence Threatens Plants of Many Manufacturing Jewelry Concerns.

PROVIDENCE, R. I., Nov. 6.—Thick volumes of smoke and occasional tongues of flame shooting out of the windows of the third floor of the Dyer Land Co. building, on Friendship, Peck, Dyer and Orange Sts., about 8 o'clock this evening, gave indications of what at first, looked like a serious fire in one of the largest buildings in this city devoted to the manufacturing jewelry industry.

Located here are the establishments of B. A. Ballou & Co., Inc.; C. H. Cooke Co., John T. Mauran Mfg. Co., William Smith Co., Waite-Thresher Co., Wolcott Mfg. Co., Walter S. Hough, Jr., all large concerns and employing several hundred hands in the aggregate. When the firemen arrived they found the fire was in the west corner of the third floor, which is occupied wholly by B. A. Ballou & Co., Inc. It was burning briskly when the firemen got a couple of streams turned on, and for a time it looked dangerous.

After nearly half an hour's fight the firemen conquered. The shop in which the fire started, from some unknown cause under one of the workmen's benches, was not greatly damaged, but that of Walter S. Hough, Jr., on the floor below, suffered considerable damage from the water that came down from the floor above. No estimate could be given by either firm, however, as to the extent of its losses.

A drummer, representing an eastern jewelry house, was taken into custody at Mason City, Ia., recently, and brought to Marshalltown in the same State to answer a charge of passing a draft drawn on a New England concern, which proved to be worthless. The plaintiff in the case was Wm. Hellberg, a jeweler at Marshalltown, who had O. K.'d the draft, which was for $10. Halberg's son, who works in Mason City, learned that the draft had come back unpaid, and when the drummer appeared in that town he notified the authorities and caused his arrest. When taken to Marshalltown the drummer explained that there must have been some error, as he had acted in good faith.

Gorham Mfg. Co. Presents Handsome Trophy to Winning Team of Gorham Baseball League.

PROVIDENCE, R. I., Nov. 5.—The Casino at the Gorham Mfg. Co. was the scene at noon to-day of one of those pleasant events which go to brighten the daily life of the hundreds of employes of this large concern. It was the occasion of the presentation of the championship trophy to the successful team in the Gorham Baseball League, and the social house was crowded by those who desired to express by their presence their interest in athletic sports.

The Gorham Mfg. Co. has been among the first and foremost in the practical solution of sociological and economical consideration of its employes. It has interested itself in various matters for the betterment of the conditions of the employes, and has always been ready to lend its support and assistance to every worthy object. As an encouragement to the baseball league the company had designed and made the trophy that was presented to the winning club today. It is valued at several hundred dollars and said to be one of the most artistic and valuable pieces of silversmithing of its kind ever produced at the works.

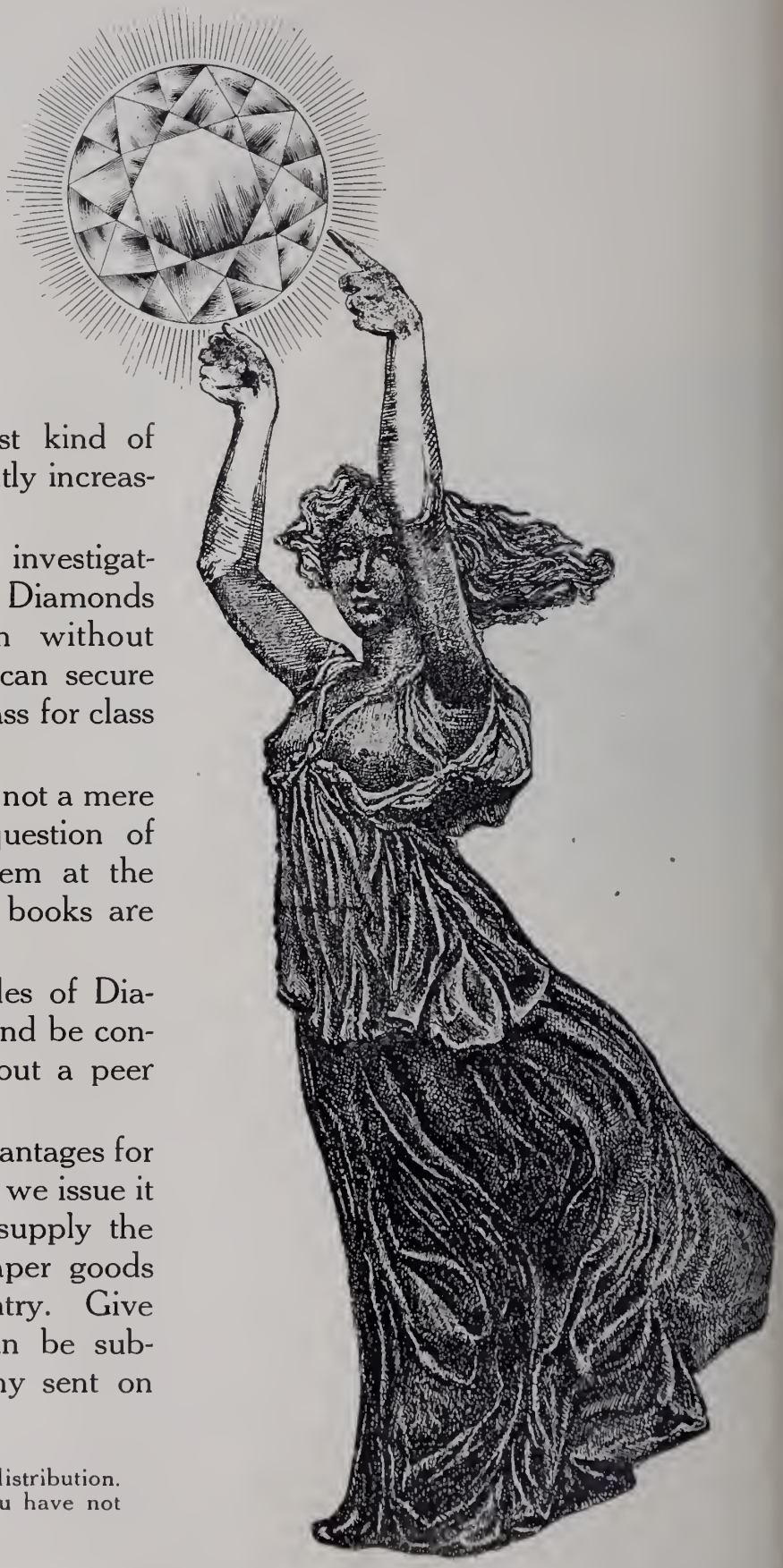
As soon as the employes had finished their lunches they began to gather at the Casino, where piano selections by William Proffitt, Jr., of the engraving department, were enjoyed, the men whistling or singing the choruses. At 12:30 o'clock William Gorham Lawton, son of Secretary John F. P. Lawton, an employe in the chasing department and president of the Gorham Baseball League, entered the Casino, followed by Misses Annie Rowe, Nora Conroy, Olga Johnson, Lena Hatch, Lena Fitzpatrick, Ann Schobel, Lena Heffernan, Isabelle Martin, Gertrude Sorenson and Gertrude Heath. Each of the young women wore corsage bouquets of white chysanthemums and carried yellow 'mums in their hands.

As the party entered the Casino they were received with rounds of applause by the assembled fans and others, and at the same time the members of the champion team, headed by Messrs. Crocker and Townsend, heads of the spinning and spoon departments of the works, which the winners represented, drew up in line and stood at salute as President Lawton stepped forward and presented the trophy in a well-worded speech. After the presentation each of the young women stepped forward and each presented to one of the victorious nine a yellow chrysanthemum, while to Messrs. Crocker and Townsend a pink chrysanthemum was given.

The trophy is made from a single piece of metal, 16 inches in diameter, and stands 18 inches in height. It is of copper finish. It will be on exhibition in the Gorham library. As there are 75 departments in the plant and much interest is being manifested in baseball at present, it is expected that next season there will be a larger league than there was this year.

It was reported, a short time ago, that a P. J. Sully had been admitted into the firm of S. & N. Katz, Baltimore, Md. This was an error, as Mr. Sully is simply manager of that firm.

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Our 1910 Catalogue is ready for distribution. It is sent to jewelers only. If you have not received a copy, write for one.

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Carrier Escapes with Two Cases of Jewelry

Boy Helper Gives Slip to Salesman and Runs off with Gold Jewelry Valued at Nearly $8,000. Jewelers Asked to Look Out for the Stolen Property.

The police of New York and Newark are searching for a youth who last Wednesday afternoon, a little after 1 P. M., escaped with two sample cases of jewelry valued at about $8,000. The cases were in charge of Frank C. Allen, of Brooklyn, an old, careful and most highly respected salesman in the trade, who is employed by the Gibson-Krugler Co., manufacturing jewelers, 306 Market St., Newark. Mr. Allen and the carrier, whose name is John Murray, came over from Newark, and the salesman called at the office of Edmond E. Robert, 3 Maiden Lane. The boy took the cases from the office and descended in the elevator to the street and disappeared, and as yet no trace of him has been found.

Mr. Allen, in speaking to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, explained the circumstances which led up to the robbery. He said that the man who had been carrying his cases had obtained another position, and that, being in need of a new man, the porter of the factory was sent out to find some one and returned with the Murray boy. The porter said that the carrier had been recommended to him by a newsdealer. Mr. Allen and the carrier came over from Newark together and went to Mr Robert's office. When he had finished his business there he walked out to the hall with the carrier, but happened to think of his umbrella and stepped back for it. The boy seized the opportunity, stepped on to the elevator and descended to the street. Mr. Allen followed on the next elevator, but on arriving at the street found that the carrier boy had disappeared. He at once began looking in the other buildings for him. He then went to the Terminal building, and not finding him there went back to the subway station at Fulton and John Sts., but no trace of the young man could be found.

The salesman communicated with his firm, and on inquiry at the address which the carrier had given, at 142 Mulberry St., it was learned that the boy had failed to pay his board there and had been forced to leave, and that the occupants did not know what his present address was.

The missing carrier is described as being between 19 and 20 years old, five feet six inches high, weighing 130 pounds. He has a smooth-shaven face, florid complexion, dark hair and eyes, and the most marked peculiarities about him is the fact that he stutters badly and that one of his front teeth is missing. When last seen he was dressed in a dark-blue serge suit and blue cap. He wore a striped shirt and turn-down collar and black lace shoes, and, altogether, had a most boyish appearance.

The stock of samples in the case were all marked with the trade-mark of the concern, the letter "G" enclosing the letter "K," and all of the jewelry had the 14-karat stamp on it. The cases resembled dress suit cases, only they were of a smaller size and made of tan leather.

The Gibson-Krugler Co. is a member of both the Jewelers' Safety Fund Society and the Jewelers' Protective Union, but their certificates did not cover the local and New York stock. However, through these organizations the jewelry house put the matter immediately into the hands of Pinkerton's National Detective Agency and the aid of the police of Newark and New York was immediately invoked.

A full and descriptive list of the jewelry has been sent out through the Pinkertons to the police of every large city, and every effort will be made to capture the culprit and his accomplices, if he had any. The missing boy's history was immediately traced down, but as far as the police have been able to discover he had never been arrested, nor had he associated with criminals in any way. He was decidedly backward for his age, and his playfellows were principally young children.

Whether the boy succumbed to a sudden temptation, or whether he was induced to commit the crime by others more clever and astute than he, is not known at the present time.

A reward of $100 for the arrest and conviction of the boy and $400 for the recovery of the jewelry is offered by the Gibson-Krugler Co. through the Pinkerton Detective Agency.

The following description of the stolen jewelry has been given out.

The stock consisted principally of stone-mounted goods and contained many sapphire and pearl crescents. Each piece is marked with the trade-mark of the concern, followed by the number 14. Tags were attached to the various pieces in the line and were numbered as follows: Cuff pin tags, 100 to 140; brooches, 200 to 2480 (consisting of pearl, sapphire, amethyst, topaz, shell cameo, coral and stone cameos and feather brooches containing all kinds of stones in plain and engraved mountings); fobs, 303 to 325; pendants, 326 to 385 (in pearl and diamond grape effects, heart-shaped pieces, small fancy pendants, etc.); barettes, 402 to 421 (in fancy engraved and plain setting); bracelets, 500 to 551 (diamond and engraved braclets; plain band bracelets, bangle bracelets, stones set in a variety of styles; hat pins, 601 to 611 (some of fancy open work design); scarf pins, 700 to 7,025 (largest line including all kinds of stone, scarf pins, mounted in plain and engraved settings); cuff buttons, 800 to 844 (plain and chased and stone-set links and dumb-bell patterns, together with some lever buttons); waist sets, 900 to 918; bar pins, 918 to 923; veil pins, 923 to 940; chatelaine and eyeglass hooks.

Jewelers are asked to be on the lookout for goods bearing the Gibson-Krugler Co.'s trade-mark and report at once should any be offered for sale under suspicious circumstances.

The store of Wilbert Paterson, Plainview, Tex., was recently destroyed by fire.

Death of Gustave Walter.

Gustave Walter, who has long been identified with the optical trade in New York City and who had an office at 32 Maiden Lane, died on the evening of Nov. 4 at Andes, N. Y. Death was caused by a complication of diseases. Until about six months ago Mr. Walter had lived at 94 Brooklyn Ave., Brooklyn, N. Y.

Gustave Walter was born in Lorraine, France, now a part of the German Empire, in 1845. He came to this country when 18 years old and was connected with Alfred Berger, but later started in business for himself. The Gustave Walter Optical Co., of which the deceased was the president, was originally organized as the T. A. Willson Optical Co. in September, 1884, under the laws of the State of New York, with a capital of $50,000. When this concern succeeded to the business of T. A. Willson & Co., Reading, Pa., a contract had been made by the Reading factory to supply the company with all the goods manufactured, and the company was to have the sale of the goods throughout the United States. This contract expired Jan. 1, 1890, and the following May, by consent of the Supreme Court, the style of the company was changed to the Gustave Walter Optical Co. and remained so thereafter.

Mr. Walter was the founder of the Wyandauch Club, of Smithton, L. I., a sporting club, in which he was long actively interested. He is survived by a widow and two sons, one of whom, G. Alfred Walter, conducts optical stores in this city at 695 Madison Ave. and 152 Broadway.

The funeral services were held Saturday from 202 Adelphi St., Brooklyn.

Two Freight Cars Filled with Jewelry Demolished in a Wreck at Jeanette, Pa.

PITTSBURG, Pa., Nov. 8.—Fifteen freight cars, two of which were filled with watches, jewelry and other merchandise, and a locomotive piled up at 8:35 o'clock last night at Jeanette, Pa., 20 miles east of Pittsburg, and the jewelry cars were demolished, scattering the contents about the tracks for some distance. All four tracks of the Pennsylvania Railroad were blocked because of the accident and trains greatly delayed.

The accident was caused by a car near the middle of a far west merchandise train leaving the tracks half a mile east of Jeanette. The cars containing the watches and jewelry were hurled over an embankment and wrecked, but not until they had been dragged some distance along the tracks. Another train, east bound, piled into the west-bound freight, which had jumped the track because of some repairs being made to the road bed, and this caused more damage than otherwise would have followed. No one was injured on the train.

At this writing it could not be learned to whom the jewelry was consigned, other than the cars were billed to some western city. Just what the damage will amount to is not known, but it is expected it will be considerable because of the quality of the goods. It is presumed that the jewelry was being shipped to some western wholesale houses.

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Medals Presented to Crew of the "Baltic" Recall Heroic Rescue.

Medals of the kind shown in the accompanying illustration were presented, last Saturday morning, to the officers and crew of the White Star liner *Baltic*, docked at the end of W. 10th St., New York, for the part they played in the rescue of the passengers of the White Star liner *Republic*, which was lost as a result of a collision with the Italian liner *Florida*, last January. The officers received gold and the crew silver medals.

The medals, which were designed by the C. G. Braxmar Co., New York, are the joint gift of the saloon passengers of the *Baltic* and the *Republic*, the chairman of the committee that raised the fund being Robert H. Ingersoll, of Robert H. Ingersoll & Bro., New York. Mr. Ingersoll wrote the members and officers of the *Baltic* a letter in which he presented them with the medals.



MEDAL PRESENTED TO SAILORS OF THE "BALTIC."

On the obverse of the medal is an outline of the *Republic* with the wireless sputtering from the top of her mast. Above the picture are the letters "C. Q. D.," the wireless signal of distress. On the reverse is this inscription: "From the saloon passengers of the R.M.S. *Baltic* and R.M.S. *Republic* to the officers and crews of the steamships *Republic, Baltic* and *Florida* for gallantry commemorating the rescue of over 1,700 souls Jan. 24, 1909."

The officers and crew of the *Republic* will be presented with 240 medals and those of the *Florida* with 97 medals.

Recent Decisions by General Appraisers as to Duty on Jewelry, Imitation Precious Stones, Etc.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry and kindred lines have been announced in the last week as follows:

Toys—Jewelry.—Protests of H. Buss & Co., New York. Protests sustained as to toy jewelry. G. A. 4855 (T. D. 22765) and G. A. 6868 (T. D. 29558) followed.

Coverings—Decorated Whisky Jugs.—Protest of F. Glassup, New York. Decorated whisky jugs were held to be usual coverings, as claimed by the importers. G. A. 5772 (T. D. 25534) followed.

Imitation Precious Stones.—Protest of B. Ulmann & Co., New York. Protest sustained, the goods being held dutiable as imitation precious stones under Par. 435, Tariff Act of 1897.

Precious Stones.—Protest of R. A. Breidenbach, New York, L. Heller & Son, New York, and protest of R. F. Lang, New York. Opinions by Sharretts, G. A. Protests sustained as to precious stones.

Imitation Precious Stones.—Protest of F. Wm. Gertzen Co. and protest of Wiener Bros., New York. As claimed by the importers, a portion of the merchandise was held dutiable as imitation precious stones under Par. 435, Tariff Act of 1897.

Imitation Precious Stones—Manufactures of Wax.—Protests of A. Bader Co., New York. Protests sustained, some of the goods being held dutiable as manufactures of wax under Par. 448, Tariff Act of 1897, and some as imitation precious stones under Par. 435. Note G. A. 6289 (T. D. 27112).

Wax Beads.—Protests of M. Goldberg and protests of H. Wolff & Co., New York. Protests sustained as to wax beads. G. A. 6639 (T. D. 28297) followed.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 1.—Joseph Fahys & Co.	886	984	863
vs. Hayden W. Wheeler & Co.	905	879	772
Nov. 3.—Ilgen & Wakefield Co.	783	803	930
vs. J. J. Donnelly	772	724	773
Nov. 5.—Tiffany & Co.	987	887	928
vs. Robt. H. Ingersoll & Bro.	878	806	836

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Tiffany & Co.	8	1	983	888
Wm. Barthman	15	3	958	833
Joseph Fahys & Co.	10	5	1,012	666
Hayden W. Wheeler & Co.	11	7	932	611
Cross & Beguelin	7	5	939	583
Robt. H. Ingersoll & Bro.	8	10	942	444
Solidarity Watch Case Co.	3	6	927	333
Ilgen & Wakefield Co.	6	12	930	333
Mumford & Galaway	4	11	929	266
J. J. Donnelly	..	12	825	...

F. G. Houck Dies While in the Detention Hospital Awaiting Examination.

Syracuse, N. Y., Nov. 3.—Frank G. Houck, well known as a jeweler, died last evening in the Detention Hospital, awaiting an examination as to his sanity.

Mr. Houck, who had been conducting a jewelry store at 828 S. Salina St. and lived at 113 McLennan Ave., was found wandering in East Water St. yesterday morning by a patrolman who took him to police headquarters and later brought him before Justice Shove, who ordered him sent to the Detention Hospital. While in this place an attendant saw him climb up the side of the wire cage and spoke to him, when he suddenly slipped and fell, the body striking the bed in its descent. Medical attendance was summoned, but Mr. Houck died before the doctor arrived. His death is pronounced due to a ruptured blood vessel at the base of the brain.

Mr. Houck, who was 42 years old, came here from Oswego and for 15 years was employed as a jeweler by a local firm. In July of last year he opened up his own establishment on S. Salina St. and apparently prospered. Of late his health had been poor, but his condition was not considered serious.

He is survived by a widow and a seven-year-old son.

Merchants of Erie, Pa., Who Failed and Skipped Out Held by Federal Authorities at Sioux City, Ia.

The Jewelers Board of Trade received a telegram Monday morning from inspectors of the Post Office Department of Sioux City, Ia., notifying the board that George W. Cole and F. S. Hall were being held for a hearing on Nov. 12. The telegram requested that a man be sent to identify the statements made to the Board of Trade by the men, and it was also requested that letters and envelopes which were received from them be brought along.

George W. Cole started in business at 442 W. 18th St., Erie, Pa., and F. S. Hall started in business at 1809 Peach St., in the same city, some time ago. Both men submitted a report to the Jewelers Board of Trade, which made no mention of the liabilities. After they had been in business for some time claims began to pile up against them and the matter was taken up by the board, working in conjunction with the Credit Men's Association of Cleveland. Both Cole and Hall had disappeared, and it was then learned that they had bought jewelry, notions, etc., and took the purchases to other points with them when they disappeared.

The Post Office Department was notified and inspectors started a search to locate the men on a charge of having used the United States mails for fraudulent purposes, and they were finally located by the inspectors at Sioux City, Ia., and are now being held on these charges.

Members of South Carolina Retail Jewelers' Association Hold Meeting at Columbia.

Columbia, S. C., Nov. 4.—An interesting meeting of the South Carolina Retail Jewelers' Association was held in this city yesterday, which proved both pleasant and profitable to all who attended. The meeting was called to order by the president, W. S. Allen, at 12.30 P. M., and Secretary H. C. Fleming and Treasurer Peter Ehrie both delivered their reports.

A good part of the time was devoted to addresses on the importance of and benefits to be derived from closer union and more friendly association of all retail jewelers of this State. H. W. Carroll, Bennettsville, delivered a most interesting address on the fair treatment of competitors and honest dealing with other jewelers in the neighboring towns. S. J. Pearson, also of Bennettsville, delivered an interesting discourse on dealing with customers and catalogue houses. President Allen spoke on the importance of organization, and especially the necessity of all the retail jewelers of South Carolina joining the State body.

Much interest was centered in the papers read and the discussions which followed them, and as a general result the meeting will probably strengthen the organization.

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and

Precious Stones

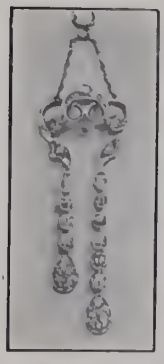
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Manufacturer of all kinds of Diamond Jewelry, Rings, Brooches and La Vallieres

From $30 to $500

373 Washington St.

BOSTON - - - MASS.

Committees of New England Manufacturing Jewelers' and Silversmiths' Association Organize.

PROVIDENCE, R. I., Nov. 6.—The members of the Board of Governors of the New England Manufacturing Jewelers' and Silversmiths' Association, elected at the annual meeting of the corporation held last Saturday evening, met for organization Thursday afternoon at the headquarters of the association, 42 Weybosset St. The board was called to order by President George H. Holmes, and after a brief discussion of plans for the coming year Harry M. Mays, R. C. Thompson and Edward B. Hough were appointed as an executive committee, and Alfred K. Potter, Arthur O. Ostby, Thomas S. Carpenter and Walter B. Ballou as a membership committee.

At the conclusion of the meeting of the Board of Governors the Advisory Council held its meeting and organized with the election of Everett L. Spencer as chairman and R. C. Thompson as secretary. It was voted to hold the weekly meetings of the Council at the same hour and place as during the past year, and several matters were informally discussed.

At the annual meeting of the association, last Saturday evening, the retiring president, Harry Cutler, presented a report that was of more than ordinary interest and contained several valuable recommendations which will be considered during the new year. He referred to the splendid progress that has been made by the association during the six years that it has existed under a charter. He noted the amicable relations that exist between employers and employes in the trade and the payment of increased wages. In part he said:

PRESIDENT CUTLER'S ANNUAL REPORT.

Another specific matter of far-reaching importance accomplished during this administration was the new tariff regulation on jewelry. I shall not dwell on the zealous, conscientious and self-sacrificing spirit manifested by the committee appointed on this matter, and particularly by its chairman, Hon. Henry G. Thresher, in conserving the interests of this industry. Their labor and their success are already well known to you, and the details have been formally submitted by the chairman of that committee.

It is my duty, however, and I would be lacking therein if I did not draw the attention of the gentlemen present to the fact that while this organization was laboring to remedy the conditions that prevailed, and succeeded so well in rehabilitating factories in certain lines that had practically gone out of existence—the efforts put forth and the effect obtained through the New England Manufacturing Jewelers' and Silversmiths' Association, as a corporation, were not for its members only. The benefits accrued alike to the manufacturers in this jurisdiction and throughout the United States who are not members of this organization. Too much cannot be said of its value by this demonstration alone, aside from many others as important and probably as far-reaching.

It is unfortunate that more of our members do not appreciate the tangible work of the corporation in which they are stockholders, so that they might in turn point out to those who are not yet enlisted the truly valid reasons why every manufacturing jeweler should be an active member. In this connection, it is but proper to say that in the stamp act, in the tariff revision, in the operations of the Jewelers' Protective Association and other branches of the parent organization, the benefits are as lavishly showered upon the non-members as on those who are loyal to the cause and are helping to pay the bills.

Therefore, gentlemen, as retiring officer, I must bring to your attention a matter which I hope will be given serious consideration by the next administration, and if there is any merit in my suggestion, at some future annual or special meeting of this corporation, the thought may be put into effect in some practicable form. To state it clearly I will submit the following illustration: The Cutler Jewelry Co. pays as membership dues to the parent organization, $20 per annum. It receives back more than $10 in the form of entertainment, leaving less than 50 per cent., an infinitesimal amount for the development and progress of the business end of the corporation. How valuable this "business end" has been it is almost impossible to calculate. The firm also contributes about $40 per annum, based on the per capita of employes, to the free labor bureau conducted by the parent organization. Cutler Jewelry Co. also pays $75 per annum to the Jewelers' Protective Association, another branch, with the operations of which you are all familiar. I need only to remind you of the thousands of dollars that have already been saved by manufacturers through the agency of this branch.

In the actual working of these distinct departments, Cutler Jewelry Co. has a total contribution of $135 per annum, and in all it is the cheapest that that firm subscribes to, if viewed in a broad-minded sense. The benefits accure not only to the firm that contributes to all three, but also to the firm which is a member of the parent organization only, paying $20 per annum, and furthermore, the same benefits in equal proportion are received by those manufacturers of jewelry who are not members of the corporation.

Hence we find that about 80 firms are contributing from $130 to $160 per annum for these three branches, about 30 firms are contributing from $50 to $75 per annum, and about 130 firms are contributing but $20 per annum, and incidentally a great many firms are reaping the benefits of all three agencies indirectly, and are contributing nothing whatever, since they are not affiliated with us, but should be.

You will thus see at a glance that there is a spirit of inequality and unjust taxation in bringing about the splendid results made necessary by conditions in the trade. My recommendation, therefore, is that in the near future a special committee be appointed by the advisory council, whose duty it shall be to formulate and submit for consideration a plan whereby the parent organization shall absorb its kindred branches and draw up a schedule of dues based on the per capita of employes of each member, to the effect that all share, in proportion to the size of their plants, the expenditure made necessary for the development and maintenance of the business end of this valuable corporation.

Before concluding, it gives me great pleasure and satisfaction to extend my sincere thanks to my brother officers, committeemen, and particularly to the members themselves for their co-operation and encouragement during the last two years. The opportunities to accomplish tangible good for the corporation presented themselves, and were it not for the admiable manner in which you took advantage of them and steered them to successful conclusions, the president, as such, would have been helpless. In retiring to that class commonly and rightly known as "has-beens," I cannot refrain from expressing a personal sentiment from the lessons learned during my six years of office in the corporation in various capacities. It has been a six years' course of mental and industrial training, and the beneficent influences obtained through the interchange of thought and social intercourse have tended to broaden the spirit of one for another and to eradicate the influences of narrowness and jealousy which heretofore of necessity obtained through lack of knowing each other. For this I cannot sufficiently thank you. The New England Manufacturing Jewelers' and Silversmiths' Association will be regarded oy me, until I travel to that bourne from whence no traveler returns, as my industrial Alma Mater, and the honor and degree conferred on me by being permitted to serve you will ever rank in my estimation with the most honorary degree possible to obtain.

In returning the gavel of authority I do so with a feeling of relief, and I hope I have used the same to the satisfaction of every member of this corporation. If mistakes have occurred, and it is but natural that they should among mortals, I feel confident of your lenient interpretation, and I assure you that they were rather errors of mind than of heart. The utmost I can say is, again I thank you.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Nov. 8.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for September, 1908, and 1909, and for the nine months ending September, 1908, and 1909:

IMPORTS.

			9 Months Ending—	
	Sept., 1908.	*Sept.*, 1909.	*Sept.*, 1908.	*Sept.*, 1909.
Clocks and parts of	$47,717	$57,568	$223,591	$395,654
Watches, materials and movements	179,386	129,802	1,377,100	1,440,355
Diamonds, glaziers' diamonds, etc., unset and watch jewels (free)	148,023	636,674	1,354,112	5,755,381
Diamonds, n. e. s., not set (dutiable)	1,582,180	3,181,655	4,790,835	20,273,722
Diamond dust or bort (free)	5,380	1,719	125,178	42,151
Precious stones, rough or uncut (free)	1,308	1,243	64,938	266,226
Precious stones and pearls, not set (dutiable)	211,827	373,628	1,317,911	4,714,966
Jewelry and manufactures of gold and silver	163,643	381,956	1,157,369	1,562,876
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$133,560	$110,917	$997,851	$888,599
Watches and parts	102,204	114,639	804,985	907,708
Jewelry and manufactures of gold and silver	100,318	98,194	802,764	944,111
Plated ware	49,149	70,946	414,600	506,148
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	$12	.....	$1,389	$2,543
Watches, materials and movements	6,987	$1,122	30,044	1,722
Diamonds, rough, including miners', glaziers', etc.	1,000	.....	6,391	4,589
Diamonds, n. e. s. (dutiable)	.....	.....	775	17,336
Precious stones and pearls, not set (dutiable)	206	626	3,400	2,998
Jewelry and manufactures of gold and silver	2,275	151	227,845	21,827

Trans-Atlantic Voyagers.

TO EUROPE.

I. J. Roe, New York, sails to-day on the *Lapland*.

Henry Rieh, of Stern Bros. & Co., New York, sailed recently.

Henri Tas, of Antwerp, sailed on the *Lusitania* last Wednesday.

Irving Baum, New York, sailed on the *Mauretania*, last Wednesday.

G. A. LeRoy, with the Western Clock Co., Chicago, sailed last Saturday.

Harry C. Adler, of Charles Adler's Sons, New York, sailed Tuesday on the *Kaiser Wilhelm II.*

Charles Lippman, of Lippman, Spier & Hahn, New York, sailed, yesterday, on the *Kronprinzessin Cecilie.*

FROM EUROPE.

L. P. Kadison, New York, returned on the *Mauretania*, recently.

Max Oppenheimer, of the Oppenheimer, Brussel Importing Co., New York, returned on the *Grosser Kurfuerst*, last week.

American Gem and Pearl Company.
MINERS CUTTERS AND IMPORTERS OF
PRECIOUS STONES
AMERICAN & ORIENTAL PEARLS.
14 & 16 CHURCH STREET,
CORNER CORTLANDT STREET.
OPPOSITE NEW HUDSON TERMINAL,

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New York, November 10th 1909.

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Everywhere, U. S. A.

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Black Opals though of comparatively recent discovery and often held at excessive prices, have won on sheer merit; their marvelous beauty and infinite varieties of markings and colors appealing to all tastes.

Black Opals vary in color from light gray to the deepest black, flaked and dotted with red, orange, blue, green, yellow and all the glowing shades of the Solar Spectrum.

These remarkable stones are suitable for brooches, La Vallieres, necklaces, pendants, scarf pins, rings etc.

Our rough Black Opal comes to us direct from the mines; we cut the stones in our New York shop and are therefore in the unique position of being able to offer all grades, varieties and sizes at prices below those at which they can be purchased at wholesale in the European markets.

Black Opals are here to stay, and as they are rapidly becoming known to discriminating purchasers of good jewelry it will pay you to carry this line.

Much disagreeable competition is naturally eliminated as it is a rare occurrence to find two pieces alike in coloration and marking and the placing of Black Opal jewelry at highly profitable prices becomes simply a question of salesmanship.

You cannot afford to purchase these stones elsewhere before testing our assertions regarding the variety of our stock and the cheapness of our prices.

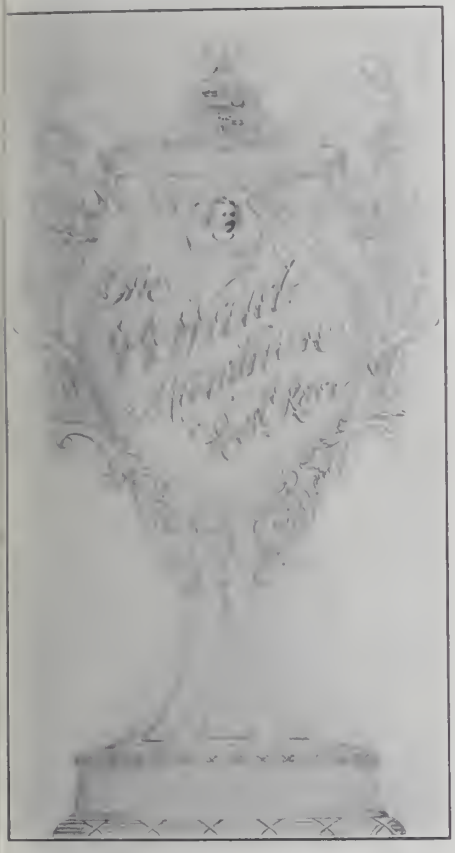
Very truly yours,
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Everything in the gem line excepting diamonds

he J. J. Ward Marathon Road Race Trophy.

SOME artistic and appropriate features are to be seen in the trophy for the nnual Marathon road race, held at Toonto, Ont., which was contributed by Conroller J. J. Ward and supplied by Edmund cheuer, 90 Yonge St. The trophy takes he place of that finally won by Longboat, he Indian runner, last Fall.

The design, which is shown in outline in he illustration, in part consists of a massive ornate bowl pictured after the flam-



DESIGN OF THE J. J. WARD MARATHON TROPHY.

boyant period, trimmed with ribbon-raised flutes at the top of same, while in the center of the neck stands out in relief a massive scroll shield on either side, handsomely chased and mounted with the emblematic laurel. In the front of the shield is mounted an excellent medallion of the donor and originator of the race, while the shield on the reverse side remains plain.

In the center of the body in front is this inscription: "The J. J. Ward Marathon Road Race Trophy." At the base of the body and fading away to the foot is a handsomely hand-chased nest of scrolls and leaves with the body growing out of them.

The side pieces consist of two excellently modeled figures, emblematic of Victory, appropriately draped and holding laurel wreaths.

The traditional English reed and ribbon border has been introduced at both the base of the foot and the top of the bowl, while in the circle of the foot is engraved a fine illustration of a Marathon road race in progress. The cover is mounted with four beavers, advancing from the sides toward the wreath of maple leaves encircling the Canadian coat-of-arms executed in enamel. The whole is crowned by a tripod of Union Jacks.

The trophy proper is mounted upon an ebony plynth, the lines of which are in keeping with the general outline of the design, with silver shields for the purpose of inscribing names of the annual winners.

Death of Lewis B. Jones.

ATTLEBORO, Mass., Nov. 9.—Lewis B. Jones, a member of the firm of C. A. Marsh & Co., of this city, died here, yesterday, after a protracted illness. Mr. Jones was about 36 years of age and had been identified with the jewelry business from his early manhood. For the past 10 years he had been connected with C. A. Marsh & Co., and was formerly a traveler for the R. F. Simmons Co.

The deceased had many friends in the trade throughout the country and was very popular and well liked by all who knew him. He is survived by his widow, who is a daughter of C. A. Marsh, and by a daughter.

The funeral services will be held here Thursday.

Reappraisements.

Reappraisements of merchandise made by the Board of United States General Appraisers, recently, included the following of interest to the trade:

Decorated Earthen Ware.—From Takito, Ogawa & Co., Kobe, exported June 1 to July 2, 1909, entered at Chicago (File Nos. 52142-43, 52425; Entry Nos. 10436, 10864-5, 12310); findings of Waite, G. A.: Porcelain vases, assorted, entered at .60, .65 and .75, reappraised at .75 yen each. Add cases and packing.

Decorated China.—From H. Saito, Kobe, exported Dec. 31, 1908, entered at San Francisco (File No. 50977; Entry No. 1212); findings of De Vries, G. A.: Cups and saucers, entered at .38, advanced to .65 yen per dozen; do., entered at .40, advanced to .70 yen per dozen. Butter plates, five-inch, entered at .32, advanced to .40 yen per dozen. Cake plates, seven-inch, entered at .88, advanced to 1.30 yen per dozen. And similar goods.

Atlanta, Ga.

Under the name of "Fine's," a handsome little jewelry shop was opened in the Steiner-Emery Bldg., at the Peachtree Viaduct, a few days ago, the store being one of a number of the same kind established in various cities.

An electrical clock and chimes in front of Muse's clothing store on Whitehall St. was the subject of an illustration and description in the Atlanta *Journal* recently. The clock and chimes are an added attraction to Atlanta's "Great White Way."

Word was received from Augusta recently to the effect that the Absolute Time Co. had been incorporated, and with a capital of $1,000,000, to make clocks of all kinds. The incorporators are R. S. Buzzell, E. J. Pipe and C. L. Andrews.

The jewelry store of K. K. Keith, Eagle Grove, Ia., was entered recently by thieves who stole nine gold signet rings, two gold watch fobs, one brooch set with pearls, and one gold-mounted pipe. There is no clue. The store is located on Broadway, which is always well lighted. At the time of the robbery there was a bright light in the store.

Jewelry and Gem Importations at Providence, R. I., for Three Months Ending Sept. 30.

PROVIDENCE, R. I., Nov. 6.—The quarterly report of George W. Gardiner as Collector of Customs in this city for the quarter ending Sept. 30, 1909, which has just been completed, is especially interesting in its connection with the manufacturing jewelry industry as showing the comparative valuations with the importations of the corresponding quarter of last year.

About seven weeks of the quarter was governed by the provisions of the new Payne-Aldrich tariff bill, and considerable time was necessary to figure out the various schedules, especially as pertains to jewelry. The results have been surprising in many instances. Under the new jewelry paragraph regarding bags, purses, mesh materials, etc., it was found that there had been importations in 19 different classes. There were two classes of rope chains, 37 classes of pins, buttons, etc., and 49 classes of metal stampings.

Each of these classes was entered at a different price, according to the valuation, and then the percentage ad valorem had to be figured out in addition. The work involved in this may be seen from the fact that in the case of the pins, buttons, etc., the valuation ranged from 27 cents to $7.85, with one class at a valuation of $24. In the metal stampings the 49 classes ranged from 72 cents to $8.02.

The importations of imitation precious stones for the quarter aggregated a valuation of $110,462, as compared with $72,262 during the same quarter in 1908. The duty on these importations this year amounted to $22,092.40. Corals, rubies, etc., to the value of $960 were imported this year. This included all kinds of precious stones excepting diamonds, none of the latter being received through the local custom house because there are no diamond experts assigned here for the appraisal of the valuations. Hence all the diamonds imported by Providence concerns have to be entered either through Boston or New York.

Included in the importations for the last quarter were opera glasses, valued at $49; manufactures of glass, $953. There were 50,000 leaves of gold leaf valued at $5,410 brought into this city, as compared with $4,333 during the same quarter last year; manufactures of gold, $2,047 in 1909 and $1,612 in 1908; manufactures of silver, $2,316 in 1909 and $841 in 1908; manufactures of shell, $101 in 1909 and $197 in 1908; all other articles of jewelry, $481 in 1909 and in 1908 $1,009.50. This makes a total valuation of importations directly connected with the manufacturing jewelry business during the quarter this year of $122,779, as compared with $80,251.50 last year, or an increase of $42,524.50.

The total amount of duties collected at this port for the quarter ending Sept. 30, 1909, was $151,414.59, with $49,282 nondutiable, making the gross valuations $462,533.71, as compared with the previous year, when $138,967.75 was collected in duties on $414,588, with $44,338 free.

Albert Kleiser, manufacturing jeweler of Toronto, Ont., recently purchased the Manchester building for $90,000.

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Silverware Chests in all combinations

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AMATRICE

The Green Matrix Gem, is greatly superior to any moderate priced matrix stone

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From $15.00 to $150.00

Workmanship and finish above criticism

CROSSMAN COMPANY

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SCARABÆS

IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

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IN ANY KIND OF STONE DESIRED

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GEMS in Unique Cuttings

UNIQUE GEMS

United States Stones

Ceylon, Brazil, Ural and other Foreign Stones

LOUIS J. DEACON, Atlantic City, N. J.

Unusual Stones as a Window Display will bring Customers into your Store

APRICOTINE, VERDANITE, CREOLINE

Sample Papers sent to Reliable Jewelers

Winter Bulletin and Price List now ready

News Gleanings.

Mrs. Lydia D. Chipman, Stockton, Kans., recently sold her stock to the Smith Jewelry & Optical Co., of which W. I. Smith is manager.

J. R. Krahenbihf, Pontiac, Ill., has purchased the business formerly conducted by L. Frobish, Chatsworth, Ill., who died some time ago.

The Samuel A. Fess jewelry store was formally opened a short time ago in Kearney, Nebr. Souvenirs were distributed to the women patrons.

William Sinkler, Luxembourg, Wis., who recently completed a new jewelry establishment, is now installing an extensive stock for the holiday trade.

Bissell's Bazaar is about to remove from the corner of 12th and G Sts., Washington, D C, to 1207 G St Prior to the removal a special sale of jewelry was started.

A. Kuckuk, Shawano, Wis., is remodeling his store. New partitions will be erected, a new steel ceiling installed and new fixtures put in. A Wausau (Wis.) concern is now manufacturing new wall and show cases for Mr. Kuckuk.

In Reading, Pa., there is a family all the members of which are engaged in the watchmaking business. The father, Alfred Vaucher and his wife were born in Geneva, Switzerland, as also was one daughter, Violet, who is 14 years of age.

Stock worth about $25 was stolen a short time ago from the store of Oren M. Shaw, 7 Congress St., Portsmouth, N. H. Entrance was gained through the transom, which is about nine feet from the pavement. The transom was forced open by means of a jimmy.

J. N. Martinek, a jeweler of Traverse City, Mich., about a week ago presented a bill to the city council claiming that on Aug. 26, when the building adjoining his store was on fire, the firemen broke into the jewelry store and that stock and fixtures were damaged by water to the extent of $260. He claims that there was no fire in his building and that the damage done was the result of negligence. The bill was referred to the Fire Committee of the Council for adjustment.

Jacob N. Henwood will move his business from its present location in Binghamton, N. Y., to a store at Court and Collier Sts., in that city. The new headquarters will be remodeled. The place where Mr. Henwood is now located has been a jewelry store for about 42 years. It was occupied by a Mr. Lounsberry, then by Ebenezer Manning, who was succeeded by O. E. Marsh, and at the death of the latter by Mr. Melhuish. Mr. Melhuish was succeeded by the firm of Melhuish & Henwood, and then by Mr. Henwood alone. The latter has been in business in the block between Washington and State Sts., on the south side of Court St., Binghamton, for 44 years.

Officials of Seattle, Wash., have been making an investigation of the loan offices in that city and have made a number of arrests on the charge of usury. The following were taken into custody for having charged more than the three per cent. interest allowed by law: Lewis Levy and S. Wisefield, of the American Watch & Jewelry Co., 908 First Ave.; I. Blumerthral, of I. Blumerthral & Co., 114 First Ave., South; Robert Lurie and A. Fitzgerald, his clerk, Robert Lurie's Loan Office, 1330 Second Ave.; B. Rachmil, of Rachmil & Lescher, 228 Pike St.; B. Lustig and A. J. Kotkins, of the Third Ave. Loan Office, 608 Third Ave.; W. Karpies, of W. Karpies & Co., 719 Third Ave.; Ike Lurie, of the Ike Lurie Loan Office, 105 Second Ave., South; Ike Cohn and V. H. Nitsche, of the Seattle Loan Office, 156 Washington St.; Herman Greenblatt and Mrs. Herman Greenblatt, of Uncle Sam's Loan Office, 168 Washington St.; Miss Jeanette Rottenstein and A. J. Mullen, of the Bell Loan Office, 166 Main St.; J. Hurwitz, of the Washington Loan Office, 161A Washington St.; D. L. Dover and M. Peral, of the People's Loan Office, 120 Occidental Ave., and the Alaska Loan Office, 211 Second Ave., South; J. H. Plant and John Feinbloom, Empire Loan Co., 1221 Third Ave. The bond of each of the arrested parties was placed at $500 by the Judge before whom they were taken.

Connecticut.

Richard Grant, for some time in the employ of the Waterbury Clock Co., died, Nov. 2, at his home in Waterbury.

Val Bergen, president of the Val Bergen Cut Glass Co., Columbia, Pa., was in Meriden, last week, combining business and pleasure.

Bert Calkins, now traveling representative for the New England Watch Co., Waterbury, left recently for a tour of the south and west.

W. R. Nash, traveling representative of the New England Watch Co., has returned to Waterbury after a three weeks' trip over his western territory.

Ray Bush, formerly an employe of the Seth Thomas Clock Co., Thomaston, died recently, as a result of injuries sustained in an accident at Newington.

At the annual meeting of the Bristol Business Men's Association, held recently in Bristol, Lee Roberts was elected director for two years, as was also Jeweler T. I. Gwillim.

President Wm. H. Lyon, head of the Parker Clock Co., Meriden, and officers of the Meriden Colonial Club, are making an effort to secure a visit from President Taft this month.

Chas. F. Smith, president of Landers, Frary & Clark Co., New Britain, is again in town after a sojourn in the Adirondack Mountains. The concern is about to open a display room in its factory on Commercial St.

The stock and fixtures of H. Obsfelt, a jeweler who located in the Davis building, in Seymour, some time ago, and who suddenly disappeared, were sold at public auction on Wednesday, in execution of a judgment.

Judge Seth Barnes, for 40 years one of the leading residents of Bristol, and for some time employed by the Seth Thomas Clock Co., Thomaston, and later a brass turner in the E. Ingraham Clock Co.'s factory, died, on Monday, of last week, at the home of his son, Arthur S. Barnes, of heart disease. The deceased always took a prominent part in public life.

Trade Gossip.

The black opal is no longer a fad or a whim, but has made a place for itself in the trade, said a prominent manufacturer last week. This class of goods is now being eagerly sought by a discriminating public and they are fully alive to its many beauties.

The R. F. Simmons Co., Attleboro, Mass., announce that, beginning Jan. 1, 1910, Louis J. Finch will become the concern's western representative, with headquarters at the Chicago office, 42 Madison St. The announcement, which is handsomely printed on blue paper, bears a half-tone portrait of Mr. Finch.

The Arch Crown Mfg. Co., Newark, N. J., has just completed a full line of patented faceted platinum bezel settings. The peculiar features of this setting are that it magnifies the size and brilliancy of the stone and at the same time holds it in a firmer grip. The retail trade has evinced much interest in this form of a setting, as is shown by its growing popularity.

Bliss Bros. & Co., Attleboro, Mass., are sending out to the entire jobbing trade an attractive circular calling attention to their line of rolled plate lockets and other goods. The circular is in double sheet form on fine enamel paper, and the five excellent half-tone cuts on the inside page display the line to good advantage. The cover page is simple and catchy in wording, and the whole presents one of the best effects in circular work seen so far this season.

Thanks to the popularity of the tight sleeve and short sleeve, jewelers may look for a steady demand for bracelets for a long time to come. Despite the fact that the dressmakers of Paris have been trying to force the introduction of the long and loose sleeve, their efforts, according to reports from the other side, have made little headway. The elbow sleeve for the Summer and the long tight sleeve for the Winter will not ony permit but require bracelets to be worn as much in the future as in the past. According to Providence manufacturers, the demand for every variety of bracelets has been unusual this Fall, while manufacturers of standard goods, such as D. F. Briggs Co., Attleboro, who make the Carmen bracelet, report that the sales of this article have exceeded their most sanguine expectations this Fall and keep up without showing the slightest signs of abatement.

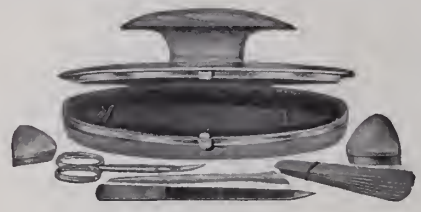
Savannah, Ga.

The following traveling representatives were in Savannah, Ga., recently: J. Zineman, Heyman & Kramer; John W. Steele, C. G. Alford & Co.; C. W. Thomas, Allsopp Bros.; H. Abraham, Cohn, Abraham & Co.; A. M. Haring, Carter, Howe & Co.; Chas. E. Burchell, Dominick & Haff.

R. Van Keuren, of R. Van Keuren & Co., is a member of the committee on Georgia headquarters during the 10th triennial assembly of the General Grand Chapter Royal Arch Masons of the United States of America, which convened in Savannah, Ga., Nov. 8, and will continue until Nov. 12.

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.
736 BROADWAY, NEW YORK



No. 35



No. 31A

Clarence G. Thorpe
Lead, So. Dak.

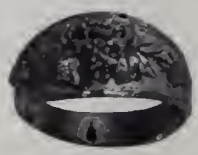
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Black Hills Gold Jewelry.

We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

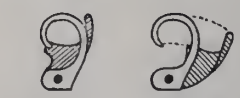
LOCKETS IN A LARGE VARIETY

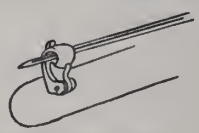
Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

The Herpers Catch





Patent Dec. 3, 1901

The Popular Patent Safety Catch



It has well earned its popularity during the past six years.

Herpers Brothers

SETTING MAKERS

18 Crawford Street
NEWARK, N. J.

41-43 Maiden Lane
NEW YORK CITY

Established 1865

Providence.

John Kelso was in Boston last week on a buying trip.

Joseph Rossi has started in the mail order business at 1279 Broad St.

The Nagoya Co. has opened a Japanese Art store at 522 Westminster St.

George N. Steere, of Pawtuxet, was in New York last week, taking orders.

William H. Thurber, of the Tilden-Thurber Co., was in Boston last week.

C. F. Sweasey was in this city the past week, representing Champenois & Co., Boston.

George Hillsinger has resigned as New York representative of the Irons & Russell Co.

Leon Elias, of Mackey & Elias, has returned from a successful western trip for the firm.

E. D. Cole, representing D. C. Percival & Co., Inc., of Boston, was in this city the past week.

F. A. Simmons, of this city, was a visitor in Boston on Wednesday last, looking for new novelties.

William J. Brown, trustee, has discharged an attachment for $15,000 against Mark Streicher.

Daniel Fellman has entered the employ of his father, Harris Fellman, 132 Main St., Woonsocket.

Jared I. Keith has started on an extended western trip in the interests of the George W. Dover Co.

M. Herz called upon the local manufacturers the past week, placing orders for Mandel Bros., Chicago.

E. A. Bush, general manager of the Charles S. Bush Co., was in Boston and Rochester, Vt., the past week.

Retailers in this city received a call from James G. Magee, representing C. F. Rumpp & Sons, Philadelphia, last week.

Pollock & Co. are considering the establishment of a plant in this city for the manufacture of jewelers' findings.

F. P. Decker has severed his connection with the George H. Holmes Co., of this city, as New York representative.

Frank Bodwell has severed his connection with Edwin Lowe & Co., Inc., both as a partner and general manager.

Nathaniel Barstow has been granted permission to erect a one-story one-family dwelling house on Kensington road.

The manufacturers of this city received a call the past week from Herman Pichel, representing Samtag & Hilder Bros.

Edward White is sending home some good orders from the western circuit to the George L. Vose Mfg. Co. of this city.

Sydney Lebolt, of Rothschild & Co., Chicago, placed several good orders with local manufacturers during his visit here last week.

W. F. Chambers, who is traveling through the west in the interests of the P. & A. Linton Co., is sending in good orders daily.

Sidney Israel, New York manager for Marden & Kettlety Co., of this city, will sever his connection with that concern the first of the year.

The Manufacturers' Refining Co., at present at 45 Claverick St., has been granted permission to erect a two-story building for refinery purposes at the corner of Ship and Eddy Sts.

Herbert A. Capron, Jr., son of the late Herbert A. Capron, has been elected to succeed his father as head of the Rhode Island Motor Car Co.

A large order for a number of gas furnaces are being shipped by the United States Gas Furnace Co. of this city to a German manufacturer.

George H. Fuller & Son Co., Pawtucket, has been receiving some good orders from William Lamb during his recent trip through the western territory.

Mrs. Irene A. Albro, Taunton, Mass., who is visiting her son, George F. Albro, at his home, 55 Benefit St., this city, celebrated her 90th birthday Saturday.

The blowing out of a fuse in the boiler at the plant of the Inlade Comb Co., on Cyr St., Friday, caused the shutting down of the entire factory for half a day.

A first dividend of 20 per cent. was declared by Referee in Bankruptcy Nathan W. Littlefield last Friday in the case of the United Brush Co., of Pawtucket.

Sampson Webb, one of the best known die sinkers in this city, died at his home, 143 Rugby St., on Tuesday, Nov. 2, in his 69th year. He was a prominent member of the Alfredians.

The Baird-North Co., 861 Broad St., are making their deliveries by auto-truck. The firm was given a registration by the State Board of Public Roads the past week for a 32-horse-power truck.

The American Oil & Supply Co., Newark, N. J., has established a New England agency in this city, with George H. Smead as representative. An office has been opened at 146 Eddy St.

Charles G. Bloomer has leased to the George N. Steere Co. a lot of land on Commercial St., Pawtuxet, for 10 years at $50 per year. The firm is erecting its new factory building on this lot.

At the annual meeting of the Rhode Island Business Men's Association, held Nov. 2, Alfred Vester & Sons, the Irons & Russell Co., and the Elmwood Box Co. were elected to membership.

Miss Rachael Smith, daughter of Edwin A. Smith, treasurer of the Manchester Mfg. Co., was married last week to Donald E. Jackson, at Grace Church, the wedding being one of the social events of the week.

Goods to the value of nearly $100 in the hands of Deputy Sheriff Wallace S. Jameson, belonging to the manufacturing jewelry concern of William Feintuch & Co., were replevined last week by Mark Streicher.

About 25 of the employes of Carter Qvarnstrom & Remington, of Attleboro, enjoyed their annual banquet at Taft's Hotel, this city, one evening last week. After the dinner addresses were made and vocal selections were interspersed.

Chester W. Kelley returned from an extended and successful business trip through the west for Tilden-Thurber Co., of this city. He was joined by his wife in New York, and before arriving home visited Philadelphia, Washington and Baltimore.

Among the guests at the wedding of Miss Annie H. Watson, daughter of Col. Arthur H. Watson, to Charles Fletcher, at Grace Church, at noon Wednesday, were William L. Mauran, Mr. and Mrs. Samuel M. Nicholson, Mr. and Mrs. A. Tingley Wall, Ray Ostby and Ralph Ostby.

The monthly meeting of the Rhode Island Society of Optometry will be held at the rooms of the association, 152 Weybosset St., Friday evening, Nov. 12, when the annual election of officers will be held and reports of officers considered.

The Gorham Mfg. Co. is making the dies for the official bronze medals to be awarded to exhibitors at the Alaska-Yukon Exposition. These will be three inches in diameter, about an eighth of an inch in thickness, and the 5,000 that will be required will have an aggregate weight of about a ton and a half.

At the annual meeting of the Rhode Island Yacht Club, last week, Clarence M. Dunbar, of the Cook, Dunbar & Smith Co., was re-elected commodore; Frederick A. Barnes, of the Jenks Paper Box Co., secretary and treasurer, and William B. Streeter, of William B. Streeter & Co., chairman of the house committee.

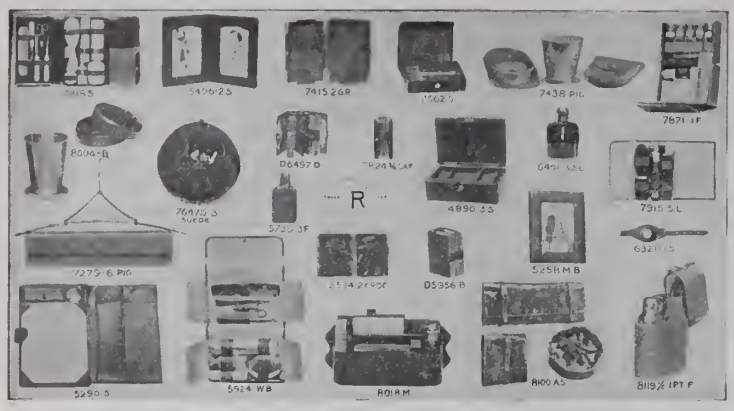
Joseph Desinis, a clerk for the Colonial Jewelry Co., Richmond St., while going to the Post Office Wednesday noon, was knocked down by one of the Narragansett Brewing Co.'s heavy wagons, the wheel passing over his foot. He was taken to the hospital in the ambulance and it was found that he had sustained a serious fracture.

An effort is being made to induce some manufacturer of collar buttons in this city to establish a plant for a similar purpose in Canada, as it is stated that there are no factories making buttons in the Dominion. W. G. Stewart, Ottawa, Can., has recently been in this city and in consultation with different concerns.

Among the foreign importations received through the Providence Custom House last week were the following: From Bremen, 10 packages of imitation precious stones; from Genoa, two packages of earthenware; from Hamburg, one package manufactures of metal and one of imitation precious stones; from Havre, one package of imitation precious stones, and from Liverpool, 18 packages of manufactures of metal.

There has been a reorganization of the Yale Jewelry Co. at 62 Page St., new stockholders having secured control of the affairs. L. P. Sturtevant is no longer interested in the business, having disposed of his stock holdings. The following have been elected officers: Edward J. Yale continues as president; Edgar C. Lakey, foreman for B. A. Ballou & Co., Inc., secretary, and Frederick A. Ballou, of B. A. Ballou & Co., Inc., treasurer.

James H. Collingham is treasurer and Louis W. Pretzer, of this city, is a director of the Bell Finding Co., which was granted a charter at Boston last week to manufacture and deal in jewelry and findings at Attleboro. The capital stock has been placed at $10,000, consisting of 100 shares of $100. John Bell, of Attleboro, is president, and holds 25 shares; Mr. Collingham holds 30 shares and Mr. Pretzer holds five shares. Of the 60 shares already issued, 50 shares have been paid for in machinery and tools, seven in merchandise and three in bills receivable.



Send for illustrated catalogue — No goods sent on memorandum

C. F. RUMPP & SONS

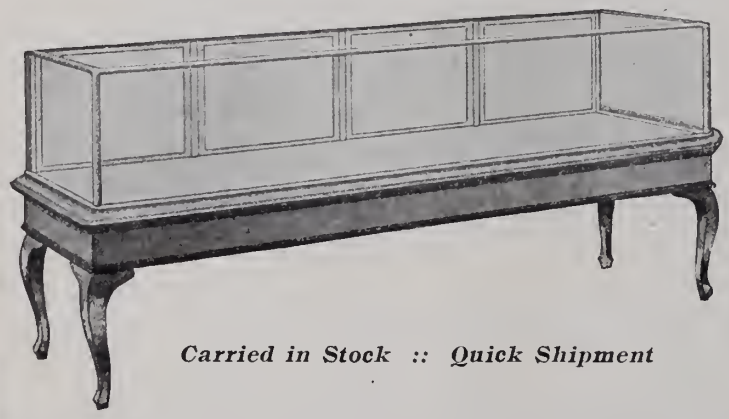
Manufacturers of

Fancy Leather Goods

We have a large collection of articles adapted to Holiday trade.

PHILADELPHIA

New York Salesrooms — TRADE R MARK — 683 & 685 Broadway



Carried in Stock :: Quick Shipment

Another Suggestion

"Revell No. 11" Special Case

For that Increase in

1909-1910 HOLIDAY SALES

Alexander H. Revell & Co.

Dayton and Eastman Streets — CHICAGO, ILLINOIS

Our New Fall Line of Silver Deposit and Sterling Hollowware

IS READY FOR YOUR INSPECTION

Do not fail to see it before placing your Fall order. Out of town buyers are cordially invited to visit our showroom.

DEPASSE MFG. CO.

SALESROOM: 41-43 Maiden Lane, N. Y.

FACTORY AND SHOWROOM: 318-320 E. 23d St., N. Y.

Coast Agent, A. I. Hall & Son, San Francisco, Cal.

S. WYLER

4 West 28th St.

Near 5th Ave. — N. Y. City

We *buy* and *sell Antique Jewelry* and *Silverware* of any description.
Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.
Specialties in *Dutch, French* and *English* silver.

GOODS SENT ON APPROVAL

FRANK F. SCHWARZ — Telephone, 5502 Bryant — CHARLES R. SCHWARZ

THE SCHWARZ BROS. COMPANY

Manufacturers of

HIGH-GRADE JEWELRY CASES

Paper Boxes, Silverware Chests and Cases, Etc.

242-244 WEST FORTY-FIRST STREET — NEW YORK

Boston.

Chester B. Pratt has returned from a successful hunting trip in the New Hampshire woods.

M. N. Smith, of the Smith, Patterson Co., has returned from a 10 days' stay at Atlantic City.

R. S. Sanderson, head of the silver department at the Shreve, Crump & Low Co.'s store, has been in New York on business.

Alfred Soucy, formerly with Joseph W. Beverly, of South Berwick, Me., has opened a jewelry store of his own in that town.

One of the best bowling teams representing an industrial plant in Waltham is that made up of the employes of the E. Howard Watch Co.'s factory.

The big street clock in front of Daniel Pratt's Son's store, on Franklin St., will doubtless prove more attractive than ever when the new arrangement of the dial and other changes are completed.

In the United States Court, last Thursday, Judge Dodge denied the motion of John L. Nudd for a new trial. Nudd's motion was based on the contention that the verdict was against the evidence.

Jewelers in town, last week, were: I. C. Cotton, Old Orchard, Me.; John J. Keefe, Newport, R. I.; Henry A. Wippich, Provincetown; J. B. Hill, Beverly; W. F. Newhall, Lynn; W. A. Kemp, East Pepperell; Loring Smith and H. S. Hewett, Brockton; M. F. Wood, Lowell; James Main, Lawrence.

Miss Elizabeth Copeland's exhibit of articles in enamel at the Arts and Crafts rooms, on Park St., has been attracting much favorable attention. These are almost exclusively brooches, pins and other enameled jewelry. The designs are novel and unique, and Miss Copeland has received no little praise from the art critics.

The team in the Waltham Watch Co.'s factory bowling league, made up from the balance department, has withdrawn and in its place comes a team from the hairspring department, which has already made an excellent showing. Young women of the dial department have organized a team and are anxious to arrange games with a team of young women for any Saturday afternoon.

Traveling representatives in Boston, last week, included: B. F. Griscom, Bippart, Griscom & Osborn; E. H. Eckfeldt, Eckfeldt & Ackley; C. H. Crane, Strobell & Crane; D. D. Brokaw, D. D. Brokaw & Son; C. H. Crane, Strobell & Crane; H. N. Van Bergen, Snow & Westcott Co.; A. E. Allsopp, Allsopp & Allsopp; Mr. Ingraham, F. Kursh & Son Co.; E. Cooper Stone, Brassler Co.; Charles Arena, La Secla Fried & Co.; Joseph F. Imfeld, Hendrick & Co.; Wallace Campbell, Day, Clark & Co., and David Young, White & Young.

The following employes of the Waltham Watch Co., who have been in attendance at the company's exhibit at the Alaska-Yukon-Pacific Exposition, returned to Waltham, last week: A. S. Flint, Mrs. Libby and the Misses Sherman, Stranache and Brown. The exposition closed, Oct. 15, but before returning the party visited some of the cities through which they had to pass on their way east. They speak in glowing terms of the success of the exposition, and of the watch company's exhibit in particular. Nearly 200 from the factory went to Portland, Oct. 30, to witness the football game between the Waltham High School and the Portland High School, in which the Waltham team was victorious, 17 to 0. This week, the sixth of the factory league bowling tournament, finds interest more keen than ever in the close contests. N. Picket has resigned as captain of the balance department team and has been succeeded by Mr. Walsh.

North Attleboro.

S. Mandalian left, last week, for the west.

F. S. Gilbert returned from the west, last week.

Howard Black is in Maine in the interests of J. P. Black & Co.

G. Cheever Hudson returned home from a business trip, last week.

Work was begun on the new addition to the Manufacturers' building, last week.

Charles Van Ness, salesman for the Codding & Heilborn Co., was in town, last week.

K. Lucius Taylor, salesman for Riley & French, was at the factory, last week, for a few days.

N. Wolfson, New York, was in town, last week, placing orders with the local manufacturers.

Harry Fisher, of Furbish, Swift & Fisher, was in town, last week, having returned from the west.

Walter Duncan returned last Tuesday from a short trip in the interests of C. Ray Randall & Co.

William Peckham, who has charge of the New York office of J. H. Peckham & Co., was here, last week.

An effort is being made to interest the local business men in the formation of a board of trade. Thirty-five manufacturers are willing to join.

George K. Webster, Fred A. Howard, Charles T. Paye and George Cheever, who are members of the sewerage committee, appeared before the State Highway Commissioners, last Wednesday, on matters relating to the installation of the system in this town.

William Sayle, the young lad who saved Russell Dyer, a member of the firm known as the Dyer Collar Button Co., from drowning two years ago has been awarded a medal and $2,000 by the Carnegie Hero Fund Commissioners. The money must be devoted for educational purposes. Sayle will begin the study of the violin.

Carl Hemple has assumed his new position as manager and owner of F. L. Shepardson & Co. In retiring from his position with Cheever, Tweedy & Co., with whom he has been connected with over 13 years, he was presented with a solid gold watch by the company and a handsome desk by the employes of the office and packing room.

The Gladstone Jewelry Co. Gladstone, Man., recently had part of its stock damaged by removal.

Carl Michel has sold his branch store at Cambria, Wis., to Frederick Schultz. Mr. Michel will continue the business as usual in Portage, Wis.

Attleboro.

Samuel M. Einstein was in New York, last week.

Frank Blaine has returned from a Maine trip in the interests of a local concern.

Ernest J. Qvarnstrom is enjoying a hunting trip in Connecticut with a number of friends.

"Ed" Moore, salesman for Sykes & Strandberg, is traveling through the northwest in the interests of that company.

William Gow, for some time salesman for the Standard Button Co., has accepted a position with the George N. Steere Co., Providence.

Ralph C. Thompson, manager of the C. M. Robbins & Co. factory, witnessed the Yale-Brown football game at New Haven, last Saturday.

Leroy Dears, engraver in the factory of the J. M. Fisher Co., was married, last Sunday, to Marion S. Stearns, who has been employed in the same factory.

Walter J. Newman, formerly with the Horton, Angell Co., was recently elected treasurer of Co. C, a Republican organization, last week, for the 22d time.

Miss Sophie Wallenthin, contralto soloist who has sung before the crowned heads of Europe, has been the guest of her brother, Nils Wallenthin, of N. Wallenthin & Co.

S. O. Bigney issued a letter to the newspapers recently, urging all the voters to support the Republican ticket on account of the clause inserted in the new tariff law which increased the duty on imported jewelry.

William Marvel, an employe of the Freeman-Daughaday Co., Chartley, met with a serious accident, last week, while playing football during the noon hour. He was taken to the Morton Hospital, Taunton, where it was found that he had sustained a compound fracture of the leg.

A movement is in progress in Foxboro, Walpole and Mansfield to establish a local vacation bureau. Attleboro and North Attleboro have been invited to join in with these towns. It is believed in this town that the bureau would not only be a benefit to the working man, but helpful also to the manufacturers.

The Commissioner of Corporations has granted a charter to the Bell Finding Co., of Attleboro, to manufacture and deal in jewelry and findings. The capital stock has been placed at $10,000, consisting of 100 shares at $100 each. John C. Bell, Attleboro, is president, and James H. Collingham, Providence, treasurer.

The taxes paid by corporations to the State in Attleboro, Mansfield and North Attleboro are as follows: A. H. Bliss & Co., North Attleboro, $116.59; A. R. Macomber Co., Attleboro, $72; A. S. Ingraham Co., Attleboro, $35; Bishop Co., North Attleboro, $279; C. D. Lyons Co., Mansfield, $12; C. O. Sweet & Son Co., Attleboro, $414; E. C. Bliss Mfg. Co., North Attleboro, $39; Fontneau & Cook Co., Attleboro, $173; J. W. Luther Co., Attleboro, $239; Jewelers & Silversmiths' Co-operative Refining Co., North Attleboro, $50; Leach & Miller Co., Attleboro, $328; W. D. Wilmarth Co., Attleboro, $268; W. E. Richards Co., Attleboro, $381; W. H. Saart Co., Attleboro, $277.

"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

It's the PLANT behind the PRODUCT, it's the BRAINS behind the PLANT that create the CHARACTER and MERIT of the article produced.

Now, Mr. Retailer,

Could a PLANT be better run, or a PRODUCT better made, than by men who have a *vital*, *personal* interest in the success of the enterprise?

Our men are STOCKHOLDERS in our company, they are working for themselves, the better their work, the more they profit; isn't that logic?

That's why the SOLIDARITY case is a *comparable* case most worthy of your confidence.

Our product is sold through the JOBBERS ONLY.

SOLIDARITY WATCH CASE CO.

(Established a Quarter of a Century)

54 Maiden Lane :: :: New York

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DO YOU KNOW

We are now selling as many **Bracelets** as ever?

BECAUSE

The **UR** Bracelets are as good as the **UR** Rings. There are none better.

The Untermeyer-Robbins Co.

Number Seventy-One Nassau Street NEW YORK CITY

Philadelphia.

Frank Barndt has opened a retail jewelry store in Danielsville, Pa.

Edwin Koshland, with Charles N. Koshland, has started on a southern trip.

William Green, Pottsville, Pa., was a recent visitor to this city with his son.

H. Bruch has started in the jewelry business at 738½ N. 6th St., Allentown, Pa.

Max Polak, traveling for M. Sickles & Sons, has returned from a southern trip.

Leo Henle, representing Sussfeld, Lorsch Co., New York, was a recent visitor here.

G. W. Hurlburt, of H. O. Hurlburt & Sons, has started on an extensive western trip.

J. B. Buzby, 1316 Columbia Ave., is busy overhauling his store prior to the holiday rush.

Charles Bell, recently with D. V. Brown, has accepted a position with Maxwell & Perlet.

M. E. Hunter, Beverly, N. J., has the sympathy of the trade owing to the death of his father.

Charles Kranich, 2466 Kensington Ave., is taking an active interest in the carnival of that section.

Mrs. C. A. Feil and daughter, of Wilmington, Del., are spending a few days in town on business.

E. A. Langendorf & Co., 320 Federal St., Camden, N. J., are making extensive improvements to their store.

Frank Johnson, watchmaker for C. D. Passel, jeweler of Norristown, Pa., was quietly married last week.

George M. Kite, formerly in business at 18 Chestnut St., is now acting as salesman for M. J. Averbeck, New York.

T. Zurbrugg, head of the Keystone and Philadelphia watch case companies, is home again after a long European trip.

Lou Levy, general manager of the Philadelphia Watch Case Co., Riverside, has returned after a successful western trip.

Harry Lanz, son of a retail jeweler of Norristown, has accepted a position in the silver department of M. Sickles & Sons.

J. G. Koch, watchmaker for Strawbridge & Clothier, has resigned his position to go with F. L. Kirkpatrick, 273 S. 11th St.

Robert Richie, the veteran watchmaker for A. H. Hadley, has been confined to his home lately because of a serious eye affection.

William C. Williams, with C. H. O. Bryon, and Thomas Madden, of M. Sickles & Sons, were active in their wards during the election.

H. Pollard, manufacturing jeweler, 1013 Chestnut St., is receiving the congratulations of the trade upon the arrival of a baby girl.

George Morrill, representing H. O. Hurlburt & Sons, is traveling along the eastern shore of Maryland and reports business good there.

Frank Hendry, 630 Chestnut St., has given up his business and is now associated with Strawbridge & Clothier in their jewelry section.

S. A. Ludwig, of the firm of C. W. Bixler & Co., entertained a party of friends from Easton, Pa., at the Lafayette-Penn games on Franklin Field.

Isaac Press & Son, 35 S. 8th St., are busy making improvements and alterations to their building. A new electrical sign is an attractive addition.

George Oliver & Sons, Burlington, N. J., have installed a new steam-heating plant and have made additional improvements throughout their building.

The sympathy of the trade is extended to E. N. Wetherhold, a jeweler of Allentown, Pa., because of the death of his son John, which occurred Nov. 2.

William Hurlburt, of H. O. Hurlburt & Sons, 14 S. 10th St., while motoring through the city, last week, met with an accident which totally destroyed his machine.

Walter Davis, for many years with M. Sickles & Sons, is receiving condolences from the trade, owing to the recent death of his wife. Mrs. Davis had been ill for some time.

Nathaniel Goodman, watchmaker for L. P. White, and one of the oldest watchmakers in this city, died last Sunday. Mr. Goodman was in his 80th year and had been active until the end.

E. H. Herbein, 1622 Market St., is an enthusiastic sportsman. Recently his horse, Wilkie Egbert, won the handicap race at the Belmont track and received a very handsome blanket as a prize.

Alfred Kettle, representing the Waltham Watch Co., Chicago, was a visitor during the week, attending the obsequies of his niece, a daughter of the late David F. Conover, a well-known jeweler of this city.

The Bailey, Banks & Biddle Co. has an attractive window display which suggests timely hints for the opera season. The latest importations in fans, opera bags, opera glasses and jewelry are exhibited in their windows.

The Walnut Street Business Men's Association is making active preparations for its annual banquet, which is to be held, Nov. 23, at the Bellevue-Stratford Hotel. E. J. Berlet, president of the association, will act as toastmaster.

Charitable employes of the Keystone Watch Case Co., of this city, are making every effort by generous contributions to aid in the fight to keep open the home for aged couples. A number of organizations have become interested.

Jack Binder, Jr., a popular member of the Philadelphia Jewelers' Club and brother of Ralph Binder, jeweler, 35 S. 11th St., will be married, Nov. 18, to Miss Norma van Loudingham, of Charlotte, N. C. Mr. Binder will entertain at a bachelor dinner to be given at the club, Saturday evening.

Notice has been given that an application will be made, Nov. 24, by Harry B. Sommer, Charles Eberle and Theodore F. Read for the charter of an intended corporation to be known as H. B. Sommer & Co., the object of which is to manufacture, buy, sell and deal in tags, labels, boxes, cases, trays, jewelers' findings and novelties.

The following jewelers were visitors to this city during the week: W. L. Stone, Pottstown, Pa.; D. B. Richards, Royersford, Pa.; Ross Quicksall, Mt. Holly, Pa.; I. Hauser, Egg Harbor, N. J.; L. C. Wetling, Newtown, Pa.; E. K. Bean, Lansdale, Pa.; D. N. Krause, North Wales, Pa.; C. C. Crooks, Baltimore, Md.; Sol Levit, Shenandoah, Pa.; J. A. James, Swedesboro, Pa.; M. White, Wilmington, Del.; M. R. Lummis, Salem, N. J.; H. S. Kratz, Souderton, Pa.; N. B. McFarlan, East Downington, Pa.; Frank White, Weatherly, Pa., and M. R. Holt, Clifton Heights, Pa.

J. E. Caldwell & Co. are showing an exclusive collection of magnificent diamond pieces, suitable for the opera. Many of these jeweled ornaments are distinctly original in design. The workmanship is of such exquisite fineness that it is almost thread-like in texture. They have on display an extensive line of dainty accessories such as opera bags, fans and opera glasses. These are all charming affairs.

The arrest of Samuel Heffler, Friday, on the charge of swindling Louis Ratches, a Wilmington, Del., baker, out of $3,600, recalls the recent arrest of Heffler on a similar charge preferred against him by Benjamin Silverman, a jeweler, of 705 S. 2d St., Philadelphia. Heffler or Loeffler, as he sometimes calls himself, was arrested Friday morning by Andrew Emanuel at 5th and Green Sts., outside the office of Magistrate Ledner, where he was to appear as a witness against Silverman, whose arrest he had caused on the charge of perjury. Silverman's remarkable story of having been held up and forced to hand over $5,000, which was told by him four months ago, is partially substantiated by Louis Ratches' experience, in which he asserts Heffler was one of the three men who buncoed him.

Harrisburg, Pa.

West Harrisburg jewelers are still making an effort to induce the Central Pennsylvania Traction Co. to operate a shuttle car on N. 3d St., between North and Maclay.

Among the contributors to the $50,000 industrial fund now being raised by the committee of one hundred are the following: C. Ross Boas, $250; E. L. Rinkenbach, $250, and Jacob Tausig's Sons, $100.

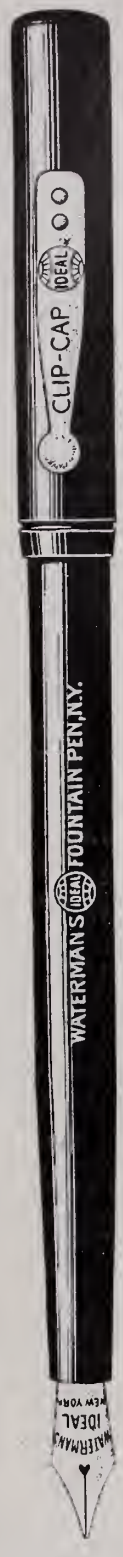
Herman Tausig has been appointed a member of the committee on entertainment in connection with the forthcoming banquet of "The Sons of Annie Morgan," an association of former students of this noted teacher.

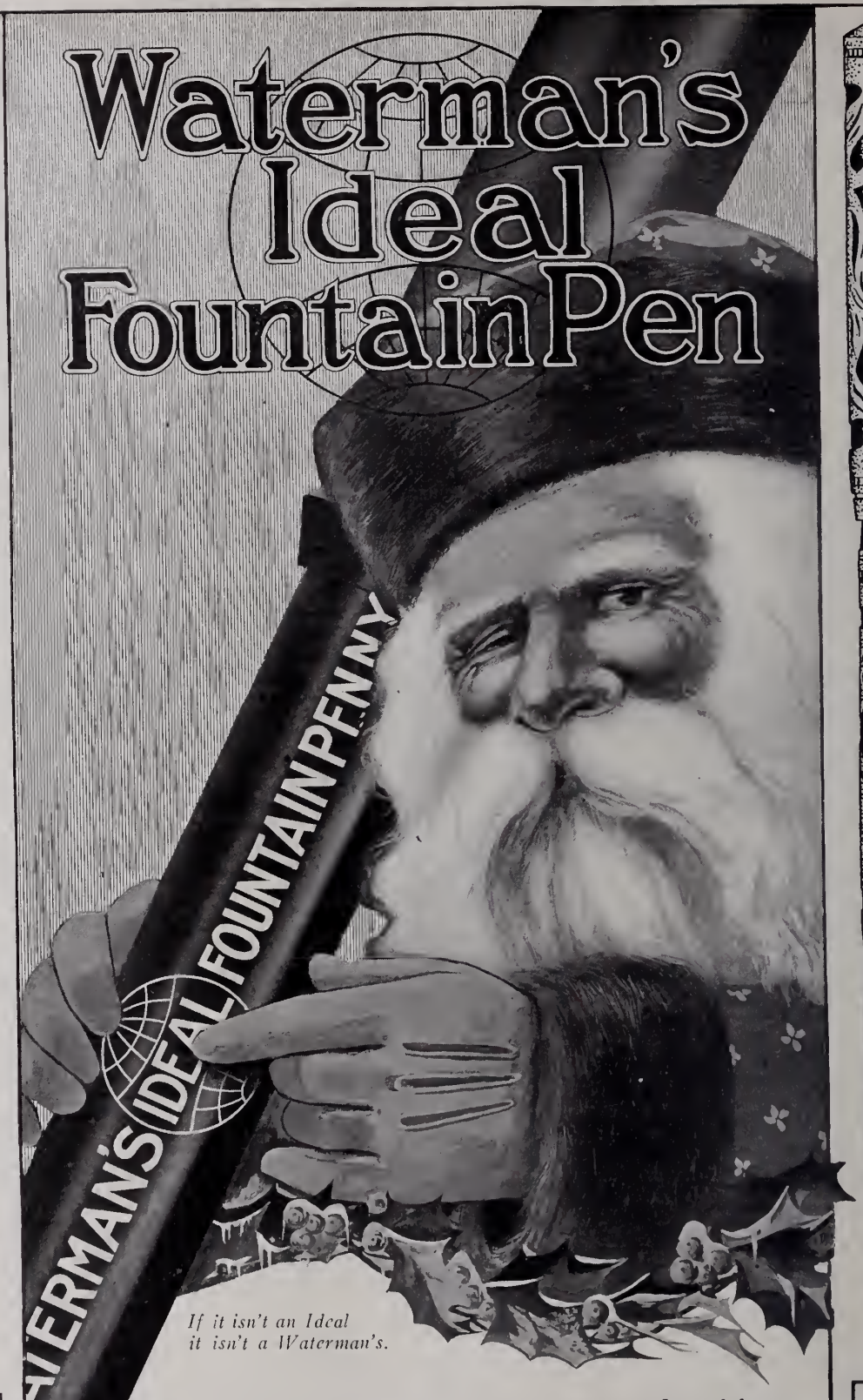
Benj. F. Sheibley, a Lewistown jeweler who makes frequent trips to Harrisburg, has just returned from a hunting trip in Sherman's Valley, during which he shot a 33-pound wild turkey, said to be the largest wild turkey ever shot in that section.

William P. Denehey, who for 43 years conducted a jewelry store at 206 Market St., retired from active business Nov. 8, being succeeded by George N. Springer, who has been for 20 years in the employ of Mr. Denehey. The new proprietor contemplates a number of important improvements. Mr. Denehey is Harrisburg's oldest jeweler, coming to this city in 1864 and learning the jewelry trade under the late George M. McCalla, whose store was at 210 Market St. In 1867 he started in business for himself at 206 Market St., the present location. Mr. Denehey was prominent in municipal legislative affairs for some years, and retires with the best wishes of a large number of friends.

C. B. Howard has bought out the business of J. F. Long, Mackay, Idaho.

Waterman's Ideal Fountain Pen





If it isn't an Ideal it isn't a Waterman's.



Plain
No. 12, - $2.50
No. 13, - 3.50
No. 14, - 4.00
No. 15, - 5.00
Clip On Cap Extra
German Silver, 25 Cents
Sterling Silver, 50 Cents
Gold Filled, $1.00
Solid Gold, $2.00
With Holiday Gift Boxes

The Effect Of Twenty-Five Years Of Advertising

The advertising of Waterman's Ideals has continually increased with their sales. This year our Christmas Gift publicity, of which the above is a counterpart, will be the largest campaign ever conducted. The quality has always been maintained on the highest plane of perfection and new lines and styles added until, to-day, every demand that may arise can be fulfilled from this one standard line. The millions of users of Waterman's Ideals are the permanent advertisers of the pen. Replenish your stock at once and receive the sales benefits of our national campaign for this one, universal, gift line.

Complete Catalogue And Selling Suggestions Sent On Request

L. E. Waterman Co., "The Pen Corner," 173 Broadway, New York

Sterling Silver Filigree
No. 412, $5.00
No. 414, 7.00
No. 415, 8.50
Clip On Cap Extra
German Silver, 25 Cents
Sterling Silver, 50 Cents
Gold Filled, $1.00
Solid Gold, $2.00
With Holiday Gift Boxes

Buffalo, N. Y.

Haskell Marks, representing E. Kirstein ons' Co., was a recent visitor in Buffalo.

G. F. Hahnemann, 23 William St., will emove his place of business shortly to 380 William St.

The staff at King & Eisele's is working ay and night to keep pace with the orders eing received for Christmas goods.

The members of the Buffalo Optometrical ociety met, last Friday evening, and made n interesting study of "Thorington." An njoyable luncheon preceded the meeting.

Several pieces of jewelry and other tro- hies furnished by Frisch Bros. for races eld under the auspices of the 65th Regi- ient were recently shown in the window f Weed & Co.

According to information given out in al estate circles, Nathan Steigerwald, of he Buffalo Jewelry Case Co., recently ought some valuable property at W. Ferry t. and Ashland Ave

Word has reached here of the death of Amory Houghton, Jr., president of the orning, N. Y., glass works. He was 70 ears old, and is survived by his widow, two ons and two daughters.

Interviews given by Buffalo jewelers in avor of building a mammoth convention all in Broadway in this city were recently rinted by a Buffalo newspaper. Those in- erviewed included William F. Ehmann, resident of the Buffalo Retail Jewelers' Association; Fred J. Dorn, John C. Yung, ouis Katz, B. A Bush and W. H. Ger- nain.

Some ancient and modern watches re- ently attracted much attention in the show indow of C. F. Chouffet, 379 Main St. Signs containing the following information ell described the interesting timepieces: A watch story in two acts. These modern watches are for modern gentlemen, up-to- late, 1909. These old-timers were modern or gentlemen in 1709."

Mrs. Fred J. Dorn, wife of a Buffalo eweler, is among those who are working n an important project to raise money for haritable purposes in this city. The plan s to give at the Broadway Arsenal a repro- luction of Buffalo as it was in 1832. It is expected that thousands of persons will be ttracted to the show. The old courthouse, illage fire buildings and other old-time tructures will be reproduced on a large cale.

It is reported that John H. Deister, who s in the jewelry business in Elmira, made n excellent showing in the recent munici- al elections in that city. Mr. Deister was n the Democratic ticket for county treas- rer. He won out in the city with a plural- ty of 902 votes. This elected him to a ertainty without waiting for the county ote. In the entire county he won out ver Elias Smith, Republican, by 280 votes, he greatest showing in the campaign.

Two boys were recently sent to the peni- tentiary here because, it is alleged, they tole stock from the jewelry store of Robert Ritter, 1205 Genesee St. The boys asked to see some rings, and after they had examined the goods they went away. They gave the impression that they were empty- handed. Just as they departed, however, the jeweler decided to check over his trays. He then discovered that three rings were gone, whereupon he notified the police, and the arrest of the boys followed.

John C. Betz, of Schneider & Betz, manufacturing jewelers, was elected a city assessor for a four-year term at the municipal elections held here recently. Mr. Betz made an excellent showing and is receiving the congratulations of members of the trade. He was a candidate on the Democratic ticket. The day after he won the victory Mr. Betz filed a statement of his election expenses, which amounted to $911. He then went to Canada on a hunting trip with a party of friends. For nearly four years Mr. Betz was a Buffalo councilman. He was born in Buffalo 49 years ago and learned the jewelry trade. He is a member of the Masonic order, Elks and Owls. Another Buffalo jeweler who figured in the elections was Jacob H. Ullenbruch, who ran for the office of West Seneca supervisor. Mr. Ullenbruch put up a vigorous campaign, but was defeated by a Republican opponent.

Newark.

TRADE CONDITIONS.

Manufacturers of the more expensive lines of jewelry say that trade so far this year, while it has not been up to the boom year of 1906, is very good. The volume of business, measured in dollars, has exceeded that of 1905, which, with the exception of the year following, was the greatest in the trade. The makers of silverware and the cheaper kinds of jewelry report a greater amount of business than ever before. This is explained by the attitude of buyers, who in turn reflect the feeling of the consumer; while they are willing to buy, they want to make the greatest show for the money spent. The makers of the highest grade of goods offer no complaints and, in fact, seem to think that trade is returning fully as strongly as it should. Numerous reorders are being received from salesmen on the road. At least one large house has called in all its traveling men because of the lack of goods to fill the orders already taken. Many factories are now working nights and more would be doing likewise only it is not deemed a good policy by some of the manufacturers here to exhaust their help. It is particularly noticeable in the east that the trade is waiting later and later each year before buying. This has been freely commented on and in one quarter it was said last week that many retailers might regret their delay in this respect and might not be able to obtain the lines they desire for the holidays.

The Cerato & Marotti Co., 217 Eighth Ave., has been succeeded by Oreste Cerato.

The funeral of William A. Cobb, who died at his home, 35 Hillside Ave., Nov. 2, in his 66th year, was held from his home, Thursday night. Mr. Cobb was born in this city. He was superintendent for Day, Clark & Co., manufacturing jewelers.

A patent has been issued to J. V. Christl, of this city, for a safety catch for jewelry.

Staple diamond mountings are in greater demand than they have been at any time since the panic, was the statement of a member of the trade who had the best of opportunities for judging.

E. H. Eckfeldt, of Eckfeldt & Ackley, Austin and Murray Sts., started west, Sunday night, for a short trip in the territory east of the Mississippi. He will call on the trade in Chicago, Cleveland, Cincinnati, Pittsburg and Buffalo.

The Kittel-Wessel Co., Jersey City, N. J., has been incorporated to manufacture buttons, hat pins, jewelry and novelties of all kinds, with a capital of $25,000. The incorporators are: E. Wessel, New York, and P. B. Kittel and J. Wendt, Jersey City.

One of the original Herpers' patented counterfeit detectors is on exhibition at the library this week. This simple scale balance with slots for the coins of various denomination was at one time a very familiar object to the trade in general. It was patented in 1857 and is still made in this city by Herpers Bros. in practically the same shape as first introduced to the public.

A voluntary petition in bankruptcy was filed by T. J. Bradley, of this city, in the United States District Court at Trenton, Oct. 30. The nominal assets approximate $6,000, which include a lot on Long Island valued at $25, stock estimated at $3,500, household goods $2,000, books and prints $500 and cash in bank $1.38. The liabilities are approximately $7,300. There is a chattel mortgage on the merchandise for $2,500 in favor of James M. Doremus. No offer of settlement has as yet been made.

The historical exhibit at the public library this week, while containing much of interest to the manufacturing trade at large, is of especial interest to the jewelry trade. The patron saint, if such he may be called, of Newark's arts and crafts was Seth Boyden. He was an industrious blacksmith who made himself famous by his work in iron. He was also a manufacturer of jewelry. In the exhibit are three forks and a tablespoon of oroide made by him. He is also credited with inventing this base metal, but it is difficult to determine whether that is strictly accurate or not. He at least knew of its properties, and the work exhibited shows his skill as a mechanic. The most interesting piece of work to the trade is a watch case made by him of oroide when he was 80 years old. The manufacturers of this city have placed a statue of him in the most prominent park, which shows him holding in one hand a sledge and in the other a book, working and studying at the anvil.

A verdict for $396 in favor of the plaintiff in the case of Wilfred C. Roszel *vs.* Philip Heller, a Jersey City druggist, who was sued on a note given in payment of jewelry, was directed by Judge Adams, last week. Heller's defense was that he accepted the jewelry only on consignment, and when he signed the note he supposed he was signing a mere receipt, as he declared he was told the paper was. Roszel was only the nominal plaintiff, the real party in interest being the Johnson County Savings Bank, Iowa City, Ia., which had discounted the note for the Puritan Mfg. Co., to which it was originally given. Judge Adams held that the bank took the note in due course of business without notice of any fraud, if fraud there was, and that it was entitled to recover and that the defendant had been negligent in signing the note without reading it. A number of other cases are pending in this State, involving the same facts. A similar case against A. D. Goodenough, Trenton, N. J., tried before Judge Adams in November, 1907, resulted in a verdict for defendant, and is now pending in the Court of Errors and Appeals.

Kendricks & Davis, Lebanon, N. H., has been incorporated as the Kendrick & Davis Co. F. B. Kendrick is president and W. H. Krozier, superintendent.

GORHAM SILVER

THANKSGIVING, 1909

¶ Apart from its religious and ethical significance, Thanksgiving Day serves as a convenient reminder to progressive Jewelers that Christmas and New Year's Days are within measurable distance.

¶ Jewelers are apt to recognize that Thanksgiving Day must not find them unprepared for the demands which will surely be made upon their stocks of Gorham Silverware, when the rush of Christmas gift purchasing begins.

¶ The endeavor to repair the omissions due to lack of foresight, or under-estimation of trade conditions, must inevitably result in disappointment, inconvenience and irritation, due to the fact that the Gorham Company are unable to guarantee prompt delivery on belated Christmas orders.

¶ The remedy is an obvious one—order at once.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO, 137 Wabash Ave.

NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Record Gem Imports During October.

OCTOBER has always been a good month as far as importations of precious stones are concerned, but never in the history of the jewelry trade did the importations reach the figures attained in the month just passed. According to the report given out by the Appraiser at New York, the total value of the gems which passed through the Public Stores for the month ending Oct. 31 amounted to $5,132,189.02, which is over $3,143,000 more than the total for the same month last year, over $3,000,000 more than the figures of October, 1907, and even about $100,000 ahead of the unusually large figures of 1906, when the importations beat all records, not only for October, but any other month up to that time.

Of the importations last month, the value of cut precious stones and pearls was placed at $3,333,417.88 and that of the uncut stones, principally diamonds, $1,798,771.14, as against $1,567,056.45 and $421,633.34, respectively, in the same month last year. The importation of cut stones and pearls is slightly under that of October, 1906, but the value of the rough brought in last month exceeded in value any October in the history of the trade, and indicates that the cutting industry in this country is again beginning to come into its own, almost to the extent that the importing trade has enjoyed throughout the year.

Altogether in the 10 months of this year the importations have surprised even the most optimistic members of the jewelry and gem trades and absolutely confounded the pessimists. If the next two months show anything like the same proportion of increase, 1909 will go down in history as one of the banner years of the jewelry trade as far as the consumption of gems is concerned.

A comparison of the gem importations in October just passed with those of October in the last six years may be seen at a glance from the following table:

Oct.	*Cut.*	*Uncut.*	*Total.*
1909....	$3,333,417.88	$1,798,771.14	$5,132,189.02
1908....	1,567,056.45	421,633,34	1,988,689.79
1907....	1,134,173.99	907,573.63	2,041,747.62
1906....	3,748,174.54	1,287,403.23	5,035,577.77
1905....	2,409,144.61	1,100,245.92	3,509,390.53
1904....	2,009,798.20	1,035,557.37	3,045,355.57

Beware of Check Swindlers.

IN addition to the general sharpers or crooks who began to operate in the jewelry trade with the commencement of the busy season (a warning against whom appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY), particular attention is called to a number of check swindlers who, according to the news dispatches, are operating in many parts of the country, particularly in the south and the central west.

Two of these swindlers use the old trick of posing as traveling salesmen, short of funds, awaiting a remittance from their home office, and after calling on local merchants and picking out goods which they ask to be held until their remittance arrives come back to the victims' stores on Saturday afternoon after banking hours with a check that they have apparently just received in the mail from their employers. The check bears a name of a manufacturing concern rated in the mercantile agency books, and is generally for a small amount, ranging from $25 to $50. In many instances the merchants, several of them jewelers, have accepted the checks, given the pretended salesman the article which he had picked out previously, together with the change. The salesman then went out of town and it was several days before the merchant found that the check was worthless.

We are glad to report that in several of the instances that have come to our attention jewelers have heeded the warning given in these columns from time to time and refused to cash the checks, but in nearly every instance reported the pretended salesman has been able to find victims in some line.

Another check swindler, known to be at large, who is apparently traveling through the southern States, uses no particular story to impress his victims, but simply poses as a middle-aged retired merchant of wealth, traveling for his health.

A check swindler who combines "sleight-of-hand" theft with his other tricks recently came to grief in Oakland, Cal., and his portrait and description appear in another column of this issue. He is in jail under a sentence of but three months, and the members of the trade should carefully study his features and be on their guard, in case he should call upon them after his discharge from custody. Should any jeweler recognize him as having committed a crime in his community in the past he is requested to send the information direct to THE JEWELERS' CIRCULAR-WEEKLY, or to the Police Department at Oakland, Cal.

These instances serve to call to the attention of the jeweler the danger of accepting checks from customers not known personally to his house who cannot be identified or vouched for by people of standing. Jewelers should caution their employes and be themselves extremely careful in accepting checks from strangers outside of banking hours, unless they are properly indorsed by a responsible party.

Advertising is the modern method of buying a good will. It is dollars instead of generations : : : :

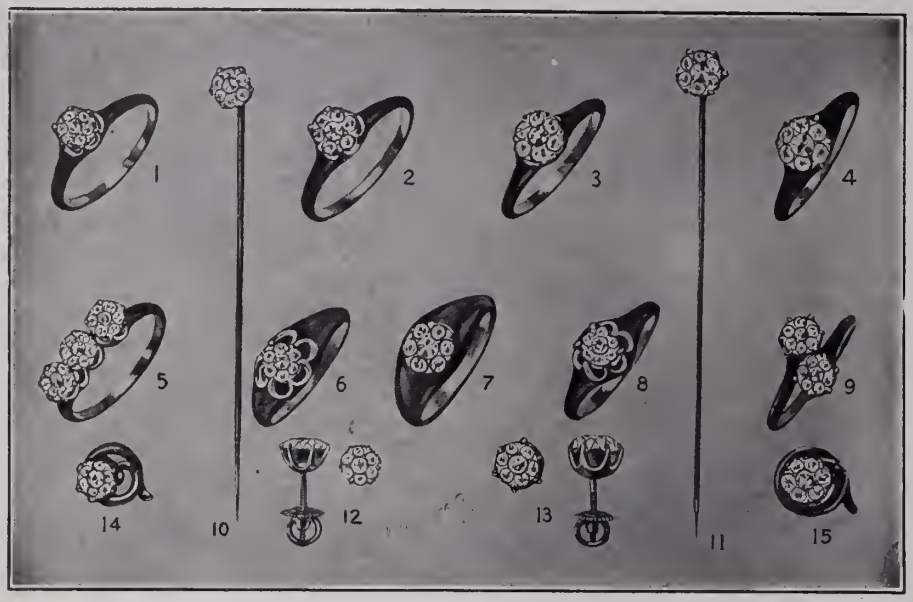
Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York as reported last week:

	London.	*New York selling price, .999 Basis.*
Nov. 2	23 1-4d.	Holiday.
" 3	23 3-16d.	$0.52½
" 4	23 1-4d.	.52⅝
" 5	23 3-8d.	.52¾
" 6	23 5-16d.	.52¾
" 8	23 3-8d.	.52⅞

Our Latest Achievement

"Cluster (C)(B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

CROSS & BEGUELIN

(INCORPORATED)

43 RUE DE MESLAY PARIS — *Importers of Diamonds* — 23 MAIDEN LANE, NEW YORK — TELEPHONE 5100 CORTLAND

TRADE MARK

THE INTEGRITY OF

ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

Lancaster, Pa.

John B. Roth, Jr., manufacturing jeweler, paid a visit to Philadelphia, last week.

F. A. Peters and W. F. Meiskey, of the H. S. Meiskey Co., visited New York, last week.

Charles E. P. Keim, Newport, Pa., who was a visitor to Lancaster, last week, is erecting for himself a handsome new residence at Newport.

Cyrus Novinger, Halifax, Pa., while on his way home from a six months' trip through the west, spent a couple of days in Lancaster, last week.

Gordon L. Gardner, Tampa, Fla., a former student at the local technical school, has engaged in business for himself at West Fort Mead, Fla.

J. H. Wildasin, Hanover, Pa.; Jesse Brodhurst, Richmond; E. A. McCoomes, Pittsburg, and Donald C. Duncan, Detroit, were among recent visitors to this city.

John J. Bowman and Charles E. Bowman, of Ezra F. Bowman's Sons, were last week elected vice-president and treasurer, respectively, of the newly organized Lancaster Rifle Club.

Charles D. Rood, president of the Hamilton Watch Co., has been visiting Norfolk, Va. Prior to going there he had as his guests in Lancaster Colonel William J. Stewart and daughter, of Montreal, Can.

The H. S. Meiskey Co., which recently enlarged its establishment at 29 W. Chestnut St. by taking in the whole of the large building, has just opened a beautifully appointed show room for the accommodation of its out-of-town customers. The fixtures are mahogany, and all of the furnishings are of such an artistic design that the place is attracting unusual attention.

Dr. A. G. Bowman, one of the directors of the Non-Retailing Co., was, last week, elected president of the Lancaster & Manheim Turnpike Co. A. F. Hostetter, another director, was one of the pallbearers, last week, at the funeral of the late Menno M. Fry, Lancaster. A. C. Thomas, Sistersville, W. Va., and H. F. Freeman, Westchester, Pa., were guests, last week, of the Non-Retailing Co.

The Falling Spring church, at Chambersburg, has just been presented with a beautiful window, in memory of the late pastor designed and executed by the Tiffany Studios, New York. Its subject represents the Saviour coming across a mountain with a lamb in his arm, which he is shielding from a sandstorm. The dedicatory inscription is: "In loving memory of the Rev John Agnew Crawford, D.D., pastor of this church from 1867 to 1886. 'His leaf also shall not wither.'—Psalms i:3."

G. William Reisner, last week, received from the Mercersburg Academy an order for 13 sets of gold, silver and bronze medals, prizes for the annual Fall athletic meet, Nov. 20. Mr. Reisner recently made a fine display of novelties and college jewelry at the Hill School, Pottstown, which attracted considerable attention. H. A. Stillwell, Philadelphia, is now connected with Mr. Reisner as a traveling representative in the south and west. Another department has been added to this establishment—a class and fraternity stationery department.

New York Notes.

W. H. Bayles & Co., repairers, who were formerly at 1 Maiden Lane, have moved to Port Jefferson.

Harry C. Adler, of Charles Adler's Sons, 27 Fifth Ave., sailed for Europe on the *Kaiser Wilhelm II.* Tuesday of last week.

Dave Newman, son of M. Newman, Chicago, was a recent visitor in this city, making his headquarters with J. De Mariano & Co., 15 Maiden Lane.

Harry Booth, with Sturtevant & Whiting, 7 Maiden Lane, is making a short western trip. During his absence George Whiting is in charge of the local office.

Tiffany & Co. are named as creditors for $154 in the petition in bankruptcy which was filed, last week, by George Lewis Gower, a book salesman residing at the Times Square Hotel.

Irving Baum, 71 Nassau St., sailed Wednesday of last week for Europe on the *Mauretania.* He expects to return about Dec. 1, this being his fourth trip abroad this year.

Sidney H. Israel, for the past five years with the Marden & Kettlety Co., 15 Maiden Lane, has resigned his position there and will represent the S. & B. Lederer Co. in the middle west.

Charles Lippman, of Lippman, Spier & Hahn, 565 Broadway, sailed for Europe on the *Kronprinzessin Cecilie* yesterday to visit all of the European markets. This is his third trip to Europe this year.

E. M. Lake, representing F. W. Gesswein, manufacturer and importer of tools and machinery supplies, 26 John St., returned, last week, from a trip through Providence, Attleboro, North Attleboro and Boston.

C. D. Outten, who is connected with the Alvin Mfg. Co., silversmiths and jewelers, at Fifth Ave. and 35th St., New York, was the candidate for member of Assembly for the Seventh Assembly District on the Prohibition ticket.

Caroline Dowd Todd, who died at New Haven, Conn., Oct. 30, in her 84th year, was the wife of Henry H. Todd, Brooklyn, N. Y., who was connected with the firm of Mabie, Todd and Bard from 1868 to 1900, when he retired.

Max Oppenheimer, of the Oppenheimer, Brussel Importing Co., who have offices in the Flat Iron building, returned from a trip to Europe, last week, on the *Grosser Kurfuerst.* He has been in Europe 10 weeks purchasing goods.

Judge Bischoff in the New York Supreme Court, last week, granted Mrs. Ada Eugenia Farrar an absolute divorce from Leonard C. Farrar, who is employed at a Fifth Ave. jewelry establishment. They married in November, 1902.

While our commercial reciprocal agreement with France, Switzerland and Bulgaria has expired, the treaties with Germany and Great Britain continue in force until Feb. 7, 1910, and agreements with Italy, Spain and The Netherlands do not terminate until Aug. 7, 1910.

The Bedford branch of the Y. M. C. A., Bedford Ave. and Monroe St., Brooklyn, N. Y., had as speakers at the opening session of its advertising classes, last evening, Frank Presbrey, president of the Frank Presbrey Advertising Co., and H. F. Gunnison, business manager of the Brooklyn *Daily Eagle.*

The L. E. Waterman Co., 173 Broadway, gave a moving picture demonstration and entertainment Saturday evening at 8 P. M. at the parish hall of the Church of St. Matthew, Tompkins Ave. and McDonough St., Brooklyn. Included among other films was one showing the entire process of manufacture and the modern use of the Waterman Ideal fountain pen.

The firm of J. Warshawsky & Badian, 218 E. Houston St., has been succeeded by H. Badian, who has bought out Mr. Warshawsky's interest in the business. Mr. Badian will deal in diamonds, watches and jewelry and will also do a general repair business.

The creditors of John Rainess, who recently filed a petition in bankruptcy, with schedules showing liabilities of $2,217 and no assets, are notified that the first meeting of creditors will be held at the office of Nathaniel S. Smith, referee in bankruptcy, 68 William St., Nov. 16, at 10:30 A. M. At this time the creditors may prove their claims and appoint a trustee.

At a meeting of the committee of diamond importers held, last week, at the offices of Stern Bros. & Co., 68 Nassau St., it was decided to call a meeting of importers of diamonds, pearls and precious stones in New York, to be held at the Astor House, Nov. 11, at 2 P. M., for the purpose of organization for the protection of importers. The committee consisted of Louis Kahn, of L. & M. Kahn & Co.; Leopold Stern, of Stern Bros. & Co.; Ludwig Nissen, of Ludwig Nissen & Co.; Alfred Krower, of Albert Lorsch & Co.; Julius Oppenheimer, of Oppenheimer Bros. & Veith, and Arthur Henius, of the Bruhl Bros. & Henius Co.

Among the out-of-town visitors seen in the Maiden Lane district during the past week were: Morris Eisenstadt, proprietor of the Eisenstadt Mfg. Co., St. Louis, Mo.; Wm. G. Ingraham, of the George B. Barrett Co., Pittsburg, Pa.; C. W. Wattles, of W. W. Wattles & Sons, Pittsburg, Pa.; W. S. Niven, notion buyer for the Pittsburg Dry Goods Co., Pittsburg, Pa.; H. L. Houghton, Boston, Mass.; G. C. Hudson, of G. C. Hudson & Co., North Attleboro, Mass.; E. B. Stone, of Perry & Stone, New London, Conn.; Mr. Fulcher, of Perry & Fulcher, Great Barrington, Mass.; Thomas Morrow, Holyoke, Mass.; Sylvester Engle, Hazelton, Pa.

The Jewelers Security Alliance has received a report on the recent robbery of the factory of Henry S. Bailey, San Francisco, Cal. The robbery, which occurred Oct. 21, resulted in a loss of $150, the principal pieces of jewelry being a 7/8 carat diamond set in a ladies' Tiffany gold mounting, ring size nine, valued at $100; another piece included in the list of stolen jewelry is a Maltese cross of gold with the following inscription stamped on it: "Women's Relief Corps, 1883." The cross is attached to a small bar about one inch long and one-quarter inch wide. On the bar is the word "Aid." The burglars knocked off the knob of the safe, but did not succeed in breaking into it.

There has been placed on exhibition at the American Museum of Natural History a collection of 250 specimens of Indian curios, gathered by Alanson Skinner, of the museum staff, from the Winnebagos of Wisconsin. The collection on view includes many odd examples of Indian handicraft gathered in the vicinity of Black River Falls, Wis. There are many odd specimens of jewelry in the collection, including brooches, earrings and arm bands made from German silver obtained by the Indians from traders. The beadwork displayed consists of belts, bags, head ornaments, moccasins, etc.

Stanley W. Dexter, the referee in bankruptcy in charge of the bankruptcy of Edward J. Kornfeld, has been ordered by the District Court to send, by mail, to all creditors copies of the petition made by Mr Kornfeld, asking for a confirmation of the composition in bankruptcy and an order directing that there be a hearing upon the matter on Monday, Nov. 15, at 10:30 A. M., in the United States District Court. Mr. Kornfeld offers terms of composition to his creditors as follows: To pay all legal expenses of the bankruptcy proceedings, to pay all creditors whose debts are entitled to preference the full amount due them and to pay all general creditors whose claims are allowed the sum of 25 cents on the dollar in satisfaction of such claims by promissory notes.

When Percy Savery, who represents the Wadsworth Watch Co. in New York, appeared among his friends in the Maiden Lane district, last week, with a slightly discolored eye and a bruised nose, few realized that these were indications of a narrow escape which he had from being killed Sunday, Oct. 31. Mr. Savery, who is an experienced horseman, was riding an unruly animal near Van Cortlandt Park when the horse bolted and tried to rush under a low railroad bridge. To save himself from being struck by the bridge Mr. Savery pulled the horse into a dirt bank and stopped him, but in doing this he was thrown over the animal's head and lay unconscious for some time. His injuries were finally attended to and he was brought home and appeared in the trade Wednesday last.

The Yonkers police were successful, last week, in arresting Vincenzo Garafano, 22 years of age, and but five weeks released from the State prison of Michigan, on a charge of breaking into and robbing the jewelry store of Ignatz N. Engel, 104 New Main St., Yonkers, N. Y., and stealing jewelry consisting of watches, chains, rings and pins to the value of $700. Mr. Engel complained of the robbery to the police officials and two detectives were assigned to investigate the matter. They found that the front entrance to the premises had been left intact and that an entrance had been made through one of the rear windows. The intruder's footprint had been left in the mud and on the floor of the store, and the fact that the prisoner was back in town was known to the police. They decided to keep an eye on him in the hope that they could find out something about the jewelry robbery. He was watched and finally followed to a house where he was found to have concealed in a handkerchief some 35 gold watches, six gold chains, 98 gold rings, six fobs and eight gold breast pins. It is reported that he finally confessed to the rob-

(*New York Notes continued on page* 93.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

GEORGE F. BAKER, ARTHUR F. LUKE, HENRY C. TINKER, J. ROGERS MAXWELL, DANIEL G. REID, E. C. CONVERSE, FRANCIS L. HINE, T. A. GILLESPIE, CHARLES H. STOUT, CHARLES A. MOORE, HENRY P. DAVISON, CHARLES H. WARREN, FREDERICK G. BOURNE, AMBROSE MONELL, FREDERICK B. SCHENCK, ZOHETH S. FREEMAN

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

THE MERCANTILE NATIONAL BANK
195 BROADWAY NEW YORK
Capital and Surplus, $5,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, Vice-President
WM. SKINNER, Vice-President
WILLIAM H. TAYLOR, Vice-President
EMIL KLEIN, Cashier

DIRECTORS

WILLIAM SKINNER, ROBERT C. CLOWRY, WILLIAM NELSON CROMWELL, EDWIN GOULD, EDWARD T. JEFFERY, MILES M. O'BRIEN, WILLIAM H. TAYLOR, WARNER VAN NORDEN, WILLIAM F. CARLTON, DICK S. RAMSAY, BENJAMIN NICOLL, HAROLD A. HATCH, CHARLES E. PERKINS, WILLIS G. NASH, ARTHUR J. TRUSSELL, ABRAM J. PRAGER, ROBERT L. BEECKMAN, SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 91.)

ry and was held in $1,000 bail for the rand Jury.

A new store has been opened at 175 roadway under the style "Marceaux."

F. W. Hall will take charge of Irons & ussell's office, 9 Maiden Lane, Dec. 1.

S. Silver, a watchmaker and jeweler, has ist started in business at 113 W. 116th St.

I. J. Roe, diamond importer, 36 Maiden ane, sailed for Europe, to-day, on the *ap and.*

J. Rosenberg, formerly of S. 6th St., ewark, N. J., has removed his office to Maiden Lane.

Nicholas Gamse, 54 Maiden Lane, re-rned, last week, from a nine weeks' trip the northwest.

Charles Willemin will sever his connec-on as representative of Shiman Bros. & o. about Jan. 1.

E. A. Lozier is now representing Man-alian & Hawkins locally in this city, with ffices at 37 Maiden Lane.

Isadore Himmelreicht will sever his con-ection with the Manchester-Smith Co., 13 Maiden Lane, about the first of the year.

Abe Singer writes that he has settled with all his creditors and has closed his tore at 216½ Bowery. He says he hopes o open another store shortly.

Louis G. Square will sever his connections with F. H Cutler & Co., 7 Maiden Lane, next month, and it is understood that he will re-embark in the life insurance busi-ness.

The board of directors of the National Association of Credit Men will meet in this ity, Nov. 17 and 18, at the Hotel Knicker-bocker The local branch of this associa-ion will give a banquet to the directors on he evening of the 18th at the Hotel Astor.

The sale by auction of three estates and private collections was concluded at the Fifth Ave. Art Galleries, last Saturday. The collections offered were those of the late Edward K. Jones, David C. Myers, coun-selor-at-law, and of the late Henry D. Mac-done. Among the articles sold were art objects of jade, crystal, bronze, porcelain and ivory.

The International Silver Co. has sent out a request to stockholders for proxies to be used at any special meeting to decide the question of the transfer of the property and business of the company from a New Jersey corporation to a Connecticut cor-poration, and also to pass upon the question of retiring preferred and common stock if such action is found to be valid.

The trophies which were offered for a 10-mile race under the auspices of a news-paper at Mount Vernon, N. Y., which took place last week, have been on exhibition at the store of S. Preston, in that city. The prizes consist of watch fobs and two cups, one for the club having the greatest num-ber of men to finish in the race and the other for the club having the greatest num-ber in the first 10 to cross the finishing line.

A petition in bankruptcy was filed in the United States District Court, last week, by Turner C. Brown, an optician residing at 538 W. 143d St., showing liabilities of $746 in unsecured claims, and no assets. Among the unsecured creditors named in the petition are: Wilkons & Von Seth, $51; Julius King Optical Co., $65; W. W. Hawkes, $41; Globe Optical Co., $50; Register Publishing Co., $100; Harcourt Realty Co., $120, and Charles E. Sargent, $200.

Following the recent luncheon at the rooms of the Merchants' Association, when a large number of local jewelers were in attendance, as reported in the last issue of this journal, the following firms have joined the association: C. G. Alford & Co., Amer-ican Gem & Pearl Co., Larter & Sons, Op-penheimer Bros. & Veith, Adolphe Schwob, Julius Wodiska, and Van Antwerpen, Van den Bosch & Co., and it is understood that several more have promised to join.

The Jewelers' 24-Karat Club of New York City has sent out announcements rela-tive to the ninth annual dinner of the club, which will be held at the Hotel Astor, Broadway and 44th St., on Thursday even-ing, Jan. 20, 1910. The announcement states that the musical programme and other fea-tures which the committee have in mind will make the ninth annual dinner of the club a crowning feature of the Jewelers' 24-Karat Club. Seats will be assigned in the order in which subscriptions are re-ceived.

H. Healy, the Brooklyn jeweler whose store was until recently at 435 Fulton St., has opened a new store at 502 Fulton St. The new store is most attractive in appear-ance; the fittings are of inlaid mahogany of simple and handsome design, and the stock is displayed to the best advantage. There is a strong bank vault in the rear of the store for valuables, and the store is fitted with pneumatic cash carrier system, which facilitates the handling of business. Mr. Healy, in his new store, has added sev-eral lines.

Fred. Ward, local representative for Riley & French, 180 Broadway, was a pas-senger on the Pennsylvania Railroad train which was wrecked on the trestle at Bruns-wick St. and Railroad Ave., half a mile from the Jersey City terminal, last Satur-day morning, when five people were killed and a large number injured. Mr. Ward was fortunate in escaping unharmed. The incoming train struck a broken rail on the inner and the second eastbound tracks, the train swung over to the outbound tracks just as a light engine approached from the opposite direction. The engineer and fire-man of both engines were killed, and one of the passengers in a forward car was also killed.

In honor of the 25 years of faithful serv-ice in the employ of Eduard Van Dam, 437 Fifth Ave., A. Van Woudenberg, an em-ploye, was presented, Monday, by Mr. Van Dam with a handsome gold watch in a suitable case. The watch was engraved as follows: "The firm of Eduard Van Dam to A. Van Woudenberg, 1884-1909." The foreman of the factory presented Mr. Van Woudenberg with a gold ring, suitably en-graved, on behalf of his fellow employes. Mr. Van Woudenberg was in the employ of Eduard Van Dam for seven years in Amsterdam, and then came to this city, where he has since been employed. His fellow workmen decorated his bench with flowers and flags and congratulated him on the happy event of the 25th anniversary of his service with the concern. The president of the Diamond Workers' Union was pres-ent and spoke briefly to the workmen.

The November meeting of the Optomet-rical Society of the City of New York will be held at 29 W. 39th St., this evening, at 8 o'clock. Officers for the year 1910 will be nominated. There will be a lecture on "Reaping the Fruits of Victory," by A. Martin. E. LeRoy Ryer has mapped out an educational plan which, if approved, will enable the society to conduct its own school of optometry. The plan will be presented in detail at this meeting, and, as it vitally interests every optometrist, all should make every effort to attend. The list of pending applications for membership is as follows: W. B. Eddy, Rochester, N. Y.; Chas. Louis Bernhardt, Newark, N. J.; Henry C. Best, S. B. Eskin, Samuel Laub and Harry A. Medoff, Brooklyn, N. Y.; Mrs. Emanuel Zimmet, Emanuel Zimmet, Chas. F. Pren-tice (for active membership), D. K. Uttal, Alphonse Weiner, Jr., Nathan Goldstein, J. H. Wilday, M. Hiller, Irven W. Quinn and Herman Esaac, New York City.

William H. Cotton, formerly cashier for Tiffany & Co., and one of the best known men in the jewelry trade at the time of his retirement, 11 years ago, died, Sunday, at his home, 196 Greene Ave., Brooklyn. Mr. Cotton was born at Bradford, Vt., in 1818. His father, John Cotton, was one of the electors of James Monroe, and carried the results of the Vermont election to Washing-ton on horseback. When 17 years old Will-iam H. Cotton came to New York, and for many years was connected with the firm of Hyde & Everett, leather merchants in the "Swamp." He was one of the founders of the Republican organization in this city and vicinity. Later he joined the Tiffany con-cern, and for 43 years acted as cashier. He was a member of the Society of Old Brook-lynites, the New England Society and the Lincoln Club, and was the oldest member and senior deacon of the Washington Ave. Baptist Church. He leaves two sons—for-mer Assemblyman C. H. Cotton and J. W. Cotton, who is head of a department of Tiffany & Co.

The mystery surrounding the theft of the diamond necklace worth $10,000 and the valuable princess ring from Tiffany & Co., about two months ago, has been solved, according to a report current last week, by the arrest of an apprentice boy of that establishment, who tried to sell the concern the stolen gems which had been taken from the settings. Neither the jewelers nor the police will say who the boy was. The police say that they did not know of any arrest, and think it must have been made outside of the State. President Moore, of Tiffany & Co., declined to talk about the affair at all. After the disappearance of the necklace and ring, during the first week in September, all employes on the fifth floor of Tiffany & Co. were kept under surveil-lance by private detectives for weeks, but no clue developed. A few days ago, it is re-ported, one of the apprentice boys offered several gems for sale, and some of them were recognized as diamonds belonging to the stolen necklace. The boy is said to have denied that they were stolen, and to have

(New York Notes continued on page 95.)

Checo Novelties for Christmas



White Stone Goods

The finest line that's ever been shown in this country.

Lady Ethel Bracelets

The best adjustable bracelet on the market. 24 new patterns just out.

Bug Jewelry

New, catchy and attractive. A wide assortment of patterns.

Painted Goods

The kind that will wear. You can't go wrong.

WE SELL DIRECT

18 Salesmen at your service Write to-day

C. H. EDEN CO.

Address all correspondence to **Attleboro, Mass.**

BRANCHES:
CHICAGO.....910 Heyworth Bldg.
NEW YORK.....37 Maiden Lane

Nothing cheap about Checo except the price

French Jewelry Talk



Do you want to keep in touch with the latest Fads in French Jewelry? We have a complete stock of

Jet Jewelry, Pearl Strings and Novelties

in every modish colored metal, set with all the stones in vogue.

Selections sent to reliable Dealers upon request, or

See the entire line at

56 Maiden Lane, New York

CHOPARD FRÈRES CO.

CRUCIBLES



Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK

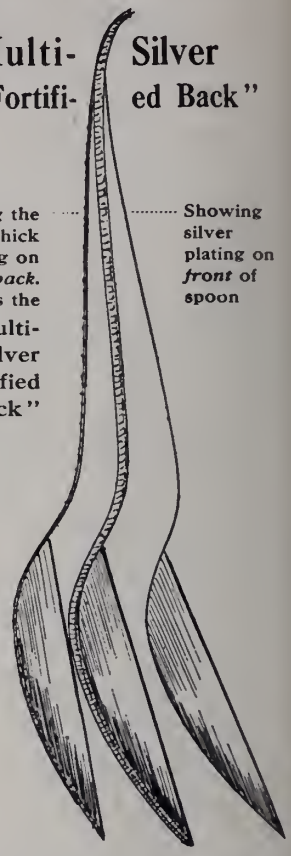


H. J. ARONS

Broker and Commission in
DIAMONDS
ROUGH AND POLISHED
14 Avenue Charlotte - ANTWERP

E. H. H. Smith SILVER CO'S

"Multi-Fortified" Silver Back"



IN *addition* to our extraordinary standard plating we put a "Multi-Silver" plating on the entire back of every spoon and fork—the place *wear-resistance* is most necessary:

As our *Multi-Silver* plating is accomplished in one operation, by a new patented process *which we control exclusively,* we get the extra fortification at but a trifle more than the cost of the additional silver:

Our goods have a *standard price and profit for the dealer,* because we take advantage of every invention to make them better:

Send your orders *now* for Holiday delivery.

E. H. H. Smith Silver Co.
Manufacturers of
Highest Grade Silverware
"Sterling Effects in Plate"
Factory and Main Office
BRIDGEPORT, CONN.

New York Representative: H. H. COLLARD
15-17-19 Maiden Lane, Silversmiths Bldg.

New York Notes.

(*Continued from page 93.*)

plained that he came by them through nding.

Jac. E. Judels, of H. E. & J. E. Judels, Maiden Lane, is visiting the trade in hicago and the west.

Bert Sinauer, of Oppenheimer Bros. & eith, 65 Nassau St., is expected home, riday, on the *Lusitania*.

Moser & Whyte have moved from the 5th floor to the 19th floor in the Silversmiths' building, 15 Maiden Lane, where ey will occupy larger and more commodious quarters.

Justice Keogh has annulled the marriage f Hubert Zimmer Halliwell, son of George Halliwell, jeweler, Poughkeepsie, N. Y., and Mabel Hutchings Halliwell, on the ground hat the young woman was under the legal ge at the time of the marriage, she then eing under 18.

Mrs. Fannie Davidson, whose divorce uit against her husband, Charles S. Davidon, manager of the Fifth Ave. jewelry ouse of Dreicer & Co., was dismissed by ustice Dowling in the Supreme Court, was ranted a new trial by the Appellate Division of the Supreme Court, last Friday.

Judge Holt, in the United States District Court, Monday, granted discharges in bankuptcy to Harry Moscovitz, 201 Allen St., ormerly a jeweler in Brooklyn. His liabilities were $1,802. A discharge in bankruptcy was also granted to Milton Weinraub, dealer in art brass goods, 177 Grand St. His liabilities were $7,115.

Otto F. Strakosch, who was formerly employed in the Maiden Lane district, was arrested Monday on the complaint of Charles L. Trout & Co., 2 Maiden Lane, charged with having obtained on memorandum jewelry valued at about $50 which he pawned. The young man was at one time in the employ of Dieges & Clust, 23 John St., and it is reported went around and obtained goods from various firms on the strength of his having been employed there. Mr. Trout said that he had the tickets for the pawned goods, which were obtained of him. He said he had as yet taken no further action in the matter. The boy's father was never employed by the firm, as stated in the daily papers.

On complaint of the Merchants' Association, the Public Service Commission held a hearing Monday at the rooms of the association, 66 Lafayette St., against express companies in this State. The matter taken up dealt with extra charges of delivery, delays in delivery, failure to notify shippers of non-delivery, delay in returning undelivered goods, delay in settlement of claims and restriction of size of packages. T. B. Harrison appeared for the Adams, American and Canadian Express companies and H. S. Marx for the Wells-Fargo. Counsel for the Merchants' Association included ex-Attorney-General John W. Griggs and S. W. Plitt.

The pawnshop of Gordon Bros., at 379 Eighth Ave., was broken into, last week, and $100 worth of jewelry and revolvers stolen. Detectives Cleary and Donohue were assigned to the case. Cleary noticed a boy strolling along W. 38th St., wearing rings on every finger of each hand. Taken to the W. 37th St. station, the lad confessed. The boy gave his name as Peter Drummond, aged 13. He said three other boys and himself broke into the store and stole the property to raise money for carfare out west, and they were taking the revolvers to shoot Indians. Hugh Flood, aged 13; Owen McGurty, aged 13, and Joseph Walsh, aged 14, the other boys accused, were all arrested.

Mrs. Agnes Brown, wife of Robert Brown, with the Solidarity Watch Case Co., who was burned in a shocking manner, Friday morning, at her home, 139 Ridgewood Ave., Brooklyn, died, Monday morning, in the Kings County Hospital. She retained consciousness almost until the last. Friday morning Mrs. Brown slipped from a ladder and, in falling, knocked a lamp from the mantel to a hot range. It broke and the burning oil spread. She endeavored to quench the burning oil, and in doing so her garments caught fire.

The season of exhibitions and sales at the American Art Galleries, Madison Sq. S., will open next Friday, when the collection of art objects formed by Mrs. Garrett Ryckman Pier will be placed on free view. The collection will be sold at auction by Thomas E. Kirby on the afternoons of Tuesday, Wednesday, Thursday, Friday and Saturday of the following week, the sales sessions beginning each day at 2:30. The property to be sold consists of old Chinese and Japanese porcelains and pottery, antique Italian majolica, Persian and Saracenic faience, authentic Egyptian jewels in faience, stone and precious metals, beautiful old Wedgwood and other early English ceramics, interesting old miniatures and wax medallions, antique silver, Sheffield plate, copper and brass; valuable old colored prints and engravings, bronzes, embroideries, textiles.

Included in the list of recent accessions at the Metropolitan Museum of Art are the following objects of interest to the jewelry trade: Plate, by Bernard Palissy, French, 16th century; terra-cotta tile, Christ in Gethsemane, German, 16th century (purchase); six cups and six saucers of Pekin enamel, Chia-ch'ing, 1796-1821 (bequest of Miss Lena C. Evans); two drawings, by Louis Oscar Roty, dated 1906 (gift of Victor D. Brenner); copper châsse front, Limoges, 13th century (purchase); coffer, Spanish, late 16th century (purchase); 24 silver, bronze, and gilt-metal medals, medallions and plaques from various countries (gift of Mr. and Mrs. Frederick S. Wait); two bronze proofs of the Panama Canal medal and two copper proofs of the Lincoln cent, designed by Victor D. Brenner (gift of the sculptor); bronze plaque, commemorative of the first centennial of the Numismatic and Medallic National Cabinet at Brera, founded by Gaetano Cattaneo (gift of Edward D. Adams); six bronze plaquettes: Lizard, Florentine, 15th century; allegorical scene, by Andrea Riccio, Padua, 15th century; Virgin and Child, by Giovanni da Pisa, 15th century; Adoration of the Kings, by Moderno, 15th century: Offering to Minerva, by Thomas Callistus (?), 1482; allegorical scene, Padua, 15th century (purchase); five gilt-bronze plaquettes by Peter Floetner: Abraham and the Three Angels, Noah Mocked by his Sons, Baptism of Christ, Christ and the Samaritan, Christ and the Disciples at Emmaus, German, 16th century (purchase); two bronze medals: Nicholas III., d'Este, Ferrarese, 15th century; Pietro Bembo, by Benvenuto Cellini, 16th century (purchase); bronze medal, L'onello d'Este, by A. Pisanello, 15th century (gift of H. Heilbronner); pewter coffee-pot, American (gift of Mrs. John Michaelis); pewter coffee pot and plate, English, 18th century (gift of Charles C. Housell); souvenir and calendar of gilt metal and mother-of-pearl, French, early 19th century (gift of Edward A. Penniman); five bronze incense-burners, German, 6th to 13th century; brass chandelier, Dutch, 17th century (purchase); marble head of a laughing Boy, Antonio Rossellino, Florentine, 15th century (purchase); small bronze figure, Child Reclining, by Andrea del Verrocchio, Florentine, 15th century (purchase); terra-cotta bas-relief, Virgin and Child, Florentine, 15th century (purchase); marble statue, Virgin and Child, school of Pisani, Florentine, 14th century (purchase); bronze group, Venus with Cupid, Italian, 16th century (purchase); bronze statuette, Mercury, by Giovanni da Bologna, Italian, 16th century (purchase); bronze statuette, Diana, French, 17th century (purchase); terra-cotta head of Christ, German, about 1500 (purchase); marble figure, Child Reclining, probably by Rombout Verhulst, Dutch, 17th century (purchase). Among the recent loans are 227 pieces of Chinese porcelain of various dynasties, the Marsden Perry Collection (lent by J. Pierpont Morgan); 152 mirror knobs of Battersea enamels on copper, English, 18th century (lent by Dwight Blaney); 10 pieces of American silver: Three coffee-pots, two pairs of candlesticks, chased silver and silver-gilt mace, wine-strainer, saucepan and two cake baskets (lent by The Colonial Dames of the State of New York); silver-gilt tankard, maker H. F., Nuremberg, 18th century; silver double beaker, maker H. I., German, 17th century (lent by Hon. Chas. H. Truax).

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 6, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$491,688.50
Gold bars paid depositors	49,120.30
Total	$540,808.80

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 1	$87,041.18
" 3	140,903.48
" 4	159,334.55
" 5	73,623.36
" 6	30,785.93
Total	$491,688.50

A. Vanderzee has traded his store at Pella, Ia., for a farm, six miles west of Ottumwa, Ia.

Michael F. Smith, a well known jeweler of Indianapolis, Ind., died recently at his home at 7216 N. Capital Ave. there. The deceased was born in Detroit, Mich., in 1866 and had been ill for some time. He was a member of the Red Men, Maccabees and Modern Woodmen lodges.

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Vol. LIX. CHICAGO, WEDNESDAY, NOVEMBER 10, 1909. No. 15.

Chicago Notes.

M. A. Mead is back from a trip to New York.

L. Herts, with the Alvin Mfg. Co., is in Illinois.

E. A. Dorrance is on a trip through the middle west.

L. Fleming, with Joseph Fahys & Co., was here, last week.

W. S. Tompers, with the C. H. Eden Co., is on a western trip.

Henry Joffe, Linton, Ind., has discontinued business there.

C. L. Morris is on a trip through Indiana for F. W. H. Schmidt.

Max R. Green is on a pearl buying trip on the Mississippi River.

Louis Bruns, Portland, Ore., spent a few days in Chicago, last week.

Frank Le Bron, Keokuk, Ia., was here, last week, accompanied by his wife.

H. W. Hedge, with the New York Standard Watch Co., is on a western trip.

E. A. Kelly, of the Kelly-Parritt Co., Des Moines, Ia., was here, last week.

C. C. Dickinson, with Herbert W. Allen & Co., visited the northwest, last week.

Louis Engel has accepted the position of diamond buyer for the A. C. Becken Co.

Albert M. Dueber, of the Dueber-Hampden Cos., spent three days here, last week.

G. A. Le Roy, with the Western Clock Mfg. Co., sailed for Europe, last Saturday.

E. R. Snow, secretary of the E. Howard Watch Co., was a visitor here, last week.

A. L. Haman, St. Paul, Minn., was here, last week, and left for an extended western trip.

Among the diamond men here, last week, were Jules Franklin and J. Judels, New York.

S. Touzimsky, 615 W. 18th St., has bought out the interest of his partner, J. Hoder.

The F. X. Parsche & Son Co. has opened a cut glass office in room 401, Heyworth building.

Barrett Shaw, jewelry buyer for "The Fair," has resigned his position and has gone east.

Fred Spies sold a piece of property on Sheridan Road, last week, on which he made $5,000.

W. R. Stevens, with the Bay State Optical Co., is on a visit to the factory at Attleboro, Mass.

J. T. A. Finn, formerly diamond buyer for Loftis Bros. Co., and lately with the A. C. Becken Co., is again with Loftis Bros. Co.

F. M. Kline, with the Juergens & Andersen Co., has returned from a trip to the middle west.

A. D. Miller, retail jeweler, of Braidwood, Ill., was recently married to a Miss Markart, of that town.

C. M. Fogg, general manager of the Keystone Watch Case Co., paid a short visit to Chicago, last week.

Geo. Durth, Camden, O., was here, last week, buying the opening stock for his new jewelry store there.

M. C. Eppenstein and Sol Eppenstein, of the Illinois Watch Case Co., have moved to Chicago for the Winter.

The wife of Robert J. Taupert, retail jeweler, of Las Vegas, N. Mex., died here, last week, after a long illness.

Lewis C. Rathbun was here, last week, buying stock for a new jewelry store he will shortly open at Oelwein, Ia.

"Joe" Newman, son of Morris Newman, has been engaged by J. De Mariano & Co. to represent them in the middle west.

R. A. Kettle, of the Waltham Watch Co., was called to Dunmore, Pa., last week, by the death of his niece, Mrs. Sidney Winter.

Dave Ellbogen, with the Stein & Ellbogen Co., is covering Ed. Fry's territory, as the latter is confined to his home with diphtheria.

"Tom" O'Neil, charged by E. Noel, diamond dealer, with larceny by bailee, has been held in $1,000 bail to await the action of the Grand Jury.

L. A. Lippert, a retail jeweler at 233 E. 55th St., died, last Wednesday, after a long illness. The business will be continued by his widow.

W. D. Dreyer, formerly of Jones & Dreyer, is engaged to be married to Miss Carrie Schlesinger. Mr. Dreyer is now employed in Kansas City.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., and George Gambril, head of the watch department of that corporation, spent a few days here, last week.

M. Plain, Aurora, was here, last week, and announced that the business of the Wilbur Lamphear Co., Galesburg, Ill., had been bought by Trask & Plain.

Dr. J. B. McFatrich and P. Schiarone are among the 325 men picked by Mayor Busse to push the "Chicago Plan" toward making Chicago a more attractive city.

John M. Smyth, proprietor of one of the largest mercantile establishments and mail-order concerns in the United States, died at his residence, 1440 Dearborn Ave., Nov. 4, of pneumonia.

Oscar A. Lessing, with the S. & B. Lederer Co., is mourning the loss of $86, of which some one relieved him, last week. Mr. Lessing is offering a reward of $85 for the return of his money.

F. T. Barton has resigned his position as western representative of the Fontneau & Cook Co., and will confine his attention to the line of the George N. Steere Co., of which he is president. Mr. Barton is now in the east.

An original advance card is being sent out by "Bill" Schlossman, with H. F. Hahn & Co. It pictures William sitting in the basket of a balloon and holding on to an anchor, which he is preparing to drop into the next town.

Cupid paid a wholesale visit to the Chicago offices of the Philadelphia Watch Case Co., last week, and after his departure the following engagements were announced: Miss Catherine Wedel to Charles L. Smith, M.D., and Mrs. Irene Kelly to Albert Hicks.

F. W. H. Schmidt received some letters the other day which contained orders sent in by one of his salesmen, which were picked up in a cornfield near Columbus, O., by the postal authorities. A thief had stolen a mail bag and had thrown the letters along the railroad track.

Harry H. Miller, representative of Hutchison & Huestes, and Mrs. Edna Levy, formerly jewelry buyer for Despres, Bridges & Noel, were married on Saturday at 6 P. M. at the residence of the bride's parents. The wedding was private. Mr. and Mrs. Miller are now on their honeymoon.

Herbert L. Joseph & Co. are suing Jacob Stenard for the return of a pair of diamond studded suspenders valued at $125. Joseph claims the suspenders were bought by a chorus girl who paid $5 down and neglected to pay the balance after giving them to Stenard. The latter says he never received the suspenders.

A. Hirsch, who left for Sulphur Springs, a few days ago, accompanied by his wife, was called home on account of the capture of two negroes charged by the police with being implicated in the robbery of $3,000 worth of diamond jewelry belonging to Mrs. Hirsch. The robbery took place three months ago at the Vincennes Hotel.

L. E. Fay, for the past nine years with



Tyler-Davidson Fountain, Fountain Square, Cincinnati, O

CINCINNATI'S Manufacturers and Jobbers supply every requirement of the Retail Jeweler.

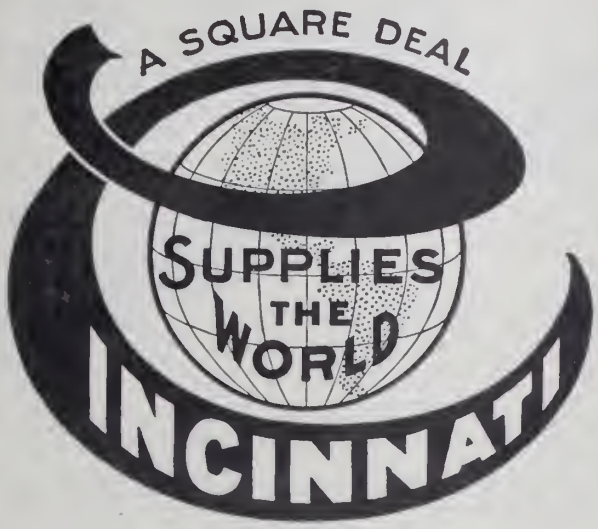
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THE CLEMENS OSKAMP CO.	417 Vine Street
THE DORST CO.	Lion Building, 5th and Elm Streets
GEBHARDT BROS.	Lion Building, 5th and Elm Streets
S. & H. GILSEY	409 Race Street
D. GRUEN WATCH CO.	301-2-3 Johnston Building
HERMAN & LOEB	208-209 Johnston Building
THE HOMAN MFG. CO.	Findlay, Western & Hulbert Avenues
D. JACOBS & CO.	Merchants Building; 6th Street
LINDENBERG, STRAUSS & CO.	25 Carew Building
LINDENBERG & FOX	31 East 4th Street
LINDNER & CO.	222-24 Carlisle Building
MESCH & WILLMAN	South cor. 4th & Main Streets
THE MILLER JEWELRY CO.	Lion Building, 5th and Elm Streets
JOSEPH NOTERMAN & CO.	512 Race Street
THE OSKAMP-NOLTING CO.	411-17 Elm Street
A. & J. PLAUT	14 East Fourth Street
POHLMEYER & ROTH	120 Longworth Street
RICHTER & PHILLIPS	5th and Vine Streets
CHAS. H. SCHMITT JEWELRY MFG. CO.	417-419 Vine Street
A. G. SCHWAB & SONS	31 East Fourth Street
THE E. & J. SWIGART CO.	15 West Fifth Street
THE M. SCHWAB JEWELRY CO.	201-205 Andrews Building
THE THOMA BROS. CO.	14-16 East Fourth Street
WALLENSTEIN, MAYER & CO.	31 East Fourth Street

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Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

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Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

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Precious Stone Merchants

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Scarf Pins Brooches Ear Knobs

Seamless Gold Shell Rings

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A great assortment of designs and patterns which sell at an attractive profit. Careful buyers are appealed to. Our goods are guaranteed to wear well. A new and up-to-date line now being shown which we know will more than interest you.

Your Jobber has full Information and Prices—write him

The Morgan Jewelry Company, Manufacturing Jewelers

62 PAGE STREET, PROVIDENCE, R. I.

the R. F. Simmons Co., has resigned his position as western representative of the concern, and will reside in San Francisco after Jan. 1, 1910. Mr. Fay will represent a number of houses on the Pacific Coast, among which will be the H. D. Merritt Co., North Attleboro, Mass.

The will of the late Paul Juergens was filed for probate, last week. The amount of the estate was not stated. Most of the estate was divided among the children several years ago. The widow, Augusta Juergens, is given the income from the residue of the estate; $1,000 is to be given to the German Hospital and a like amount to the German Old People's Home.

Among the buyers here, last week, were: Hal B. Smith, Logansport, Ind.; Mr. Levin, Levin Jewelry Co., Calumet, Mich.; Henry Mueller, La Salle, Ill.; H. S. Miller, Milwaukee, Wis.; G. Jessen, Rensselaer, Ind.; F. J. Kellogg, Woodhull, Ill.; Harry Meyer, of Nagel & Meyer, Paducah, Ky.; H. E. Kinnear, Marion, Ind.; A. W. Thoma, Mineral Point, Wis.; T. E. Alyea, Earlville, Ill.; J. H. Dickerson, Litchfield, Ill.; Mr. Johnson, Johnson Jewelry Co., Colorado Springs, Colo.; R. P. Kiep, Poliet, Ill.; A. Gulbrandson, Rockford, Ill.; F. E. Bayles, Chilheothe, Ill.; Howard Williams, Delavan, Wis.; Mr Olin, Janesville, Wis.; M. Thomson, Roland, Ia.; C. F. Hallfarth, Henry, Ill.; M. W. Merry, Hebron, Ill.; C. V. Conyers, Oneida, Ill., and E. E. Welber, Danville, Ill.

Albert Weintraub pleaded guilty, last week, to a charge of larceny by bailee preferred by the Marquardt & Scott Co., and was sentenced to one year in the Bridewell. About two years ago Weintraub got $3,000 worth of diamond jewelry on memorandum and left town. He was traced to Europe and was arrested in Budapest, Hungary, where he spent seven months in prison. As there is no treaty between the United States and Austria-Hungary covering the crime of larceny by bailee, extradition proceedings failed and he was released from custody. He was arrested here shortly after landing, and spent two months in jail before being tried and sentenced. In giving him a light sentence, Judge McEwen took into consideration the fact that this was his first offense and that he made a complete confession, and that he had already spent nine months in jail. Weintraub agreed to make restitution after his release, and is to report regularly to Judge McEwen when liberated. Weintraub's wife has been in an insane asylum for the past five years.

Henry O. West was arrested here, last Friday, charged with being connected with a gang of bank swindlers. This gang is supposed to have defrauded banks in this country and Canada out of $25,000 in the last six months by means of alleged forged checks. According to E. J. Weiss, assistant superintendent of the Pinkerton detective agency, West and his companions would go to a town, open an account there, deposit a forged certified check and draw against it. West declares he is innocent. About six months ago Henry O. West and one Bernstein went into the jewelry business at 163 State St. under the name of the Howe Jewelry Co., the company taking its name from West's three initials and an added "E." Bernstein was the active manager, West being represented as a capitalist. The Howe Jewelry Co. started in by buying the fixtures of the defunct National Jewelry Co. and doing business on the premises formerly occupied by the latter. Just before Christmas of last year the Howe Jewelry Co. folded its tents and moved away with all of the stock, which was carried out in bundles. Bernstein was subsequently arrested on a charge of larceny by bailee preferred by F. B. Tinker, who recovered a few pieces of cut glass from a lot he sold the Howe concern.

Cincinnati.

B. S. Newman, of Frohman & Co., has started on a business trip in the north.

Victor A. Gebhardt, of Gebhardt Bros., left, last week, on a business trip north.

Edgar Fox, of Lindenberg & Fox, is calling on the trade in Ohio, this week.

A. E. Axman, Middletown, O., was here buying new fixtures for his store, which he is remodeling.

E. C. Voss and Charles Schoenig, of Joseph S. Voss & Sons, have left on extended business trips.

J. B. Osthoff, of Joseph Noterman & Co., is making an extensive business tour through Ohio and Indiana.

Jesse Ray has associated himself with the Klein Bros. Co. as traveling salesman, and is making his initial trip in Illinois.

John E. Bundy, watchmaker for A. & J. Plaut, has retired from business and contemplates going south, about Jan. 1, for about three months.

F. B. Decker's friends in the trade are glad to know he was the successful candidate in the election for Council in Covington, Ky., the past week.

It was recently announced that Miss Henrietta May, Norwood, O., a niece of David May, of May, Stern & Co., and the well-known traveling salesman of the east, Fay MacDonald, were married Aug. 9. The marriage was kept a secret, being known only to the couple's intimate friends.

Upon the complaint of D. Jacobs & Co., Mrs. Sallie Bering, Main St., was arrested Nov. 1, charged with stealing jewelry and small novelties. The woman was engaged in cleaning windows in the building where the jewelry house is located, and it was charged that she took advantage of the opportunity to steal. She was fined $10 and costs in police court.

Quite a number of local jewelers participated in the sixth annual tour of the Cincinnati Industrial Bureau, which visited the large plants in the city's suburbs, the past week. Fred Gruen, of D. Gruen Sons & Co.; Charles Nolting of the Oskamp-Nolting Co.; Arno Dorst, of the Dorst Co., and George H. Newstedt were the principal members from this trade.

An unknown thief, after breaking into Harry B. Jones' jewelry store in Dayton, Ky., and stealing a valuable clock and several watches, returned, evidently conscience striken, and placed the goods in the places from which he had taken them. At an early hour in the morning, Nov. 2, a rear window in Mr. Jones' store was pried open and stock valued at $50 was taken. Mr. Jones had the window securely fastened. When he returned, the following morning, the window was wide open. Thinking he had again been robbed, the jeweler began an investigation, only to discover that the goods stolen the day before had been returned. The Dayton police have been investigating the theft.

Out-of-town jewelers here, during the past week, buying stock, included: G. H. Ashton, Middletown, O.; John Selbert, Frankfort, Ky.; Frank Fullilove, Owenton, Ky.; A. Aman, Dayton, O.; V. Duncanson, Lynchburg, O.; Frank Emmerling, Hillsboro, O.; Mrs. J. W. Sparks, Sabina, O.; J. Rowan, New Castle, Pa.; Mr. Morrow, of Morrow & M. Roberts, Lancaster, Ky.; H. B. Lodde, Lafayette, Ind.; O. E. McWaters, Danville, Ky.; John Robinson, Mt. Sterling, Ky.; John W. Hissey, Kingston, O.; J. D. Ward, Rising Sun, Ind.; Frank B. Cary, Lebanon, O.; R. Baldwin, Winchester, Ky.; S. F. Kaufman, Attica, O.; Mrs. R. Kupferschmid, Laurenceburg, Ind.; George C. Heap, Knoxville, Tenn.; J. F. Krohme, Clarksburg, W. Va.; J. A. Bagby, Grayson, Ky., and P. W. Starks, Manchester, O.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Mr. Davies, Davies, Mason & Co., Inc.; P. C. Burnham, Enos Richardson & Co.; M. L. Barnard, Larter & Sons; H. A. Bliss, Wordley, Allsopp & Bliss Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; L. H. Smith, Bippart, Griscom & Osborn; C. M. Davis, Depasse Mfg. Co.; J. E. Simonson, Ludwig Nissen & Co.; Lucien Rockwell, Poole Silver Co.; Fred Carper, Mauser Mfg. Co.; H. D. Meyer, I. N. Deitsch; Jules F. Schuman, Jr., William Kincherf Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; A. N. Dorchester, Chapin & Hollister Co.; Mr. Wentworth, Fairchild & Co.; Mr. Helmboldt, National Optical Co.; Mr. Ledos, Ledos Mfg. Co.; Charles S. Miller, Ansonia Clock Co.; A. H. Oakley, Thornton Bros. Co.; Mr. Buffum, J. A. & S. W. Granbery; J. S. Lauterbach, Strobel & Wilken Co.; C. A. Rogers, Irons & Russell Co.; M. W. Potter, J. M. Fisher Co.; W. R. Eliot, Meriden Cut Glass Co.; George W. Whittemore, Sessions Clock Co.; W. L. Mirrielers, Manning, Bowman & Co.; Jos. Guntzberger, I. Guntzberger & Son; W. T. Francis, Waterbury Clock Co.

Columbus, O.

D. L. Auld, of the D. L. Auld Co., left the Grant Hospital Sunday after an operation to ascertain the cause of his continued illness. His trouble was found to be the result of a tumorous growth. He is said to be considerably improved.

The show window in the store of E. Leiendecker, 121 E. Mound St., was broken into a short time ago by a thief who got away with a ring valued at $20. The miscreant was only prevented from stealing a tray of jewelry by the fact that the proprietor returned from the back of the store when he heard the crash. A short time before thieves had smashed the window in the store of Edward Voeller, 41 E. Town St., in a similar manner and escaped with two dozen rings valued at $132.



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Three-Color, Highly Glazed Hanger, Window Card and Show-Case Sign just like this cut, but in size 7 by 11 inches.

WILL BE IN DEMAND FOR THE THANKSGIVING TABLE

These Electro-Plate Holders retail at $1.00. Wholesale price, by the dozen, $6.00; cash discount, 6 per cent. They are great sellers. Look at the cut and read what it says. Cut is an exact size duplicate of the three-color label on box. You will sell many for Thanksgiving.

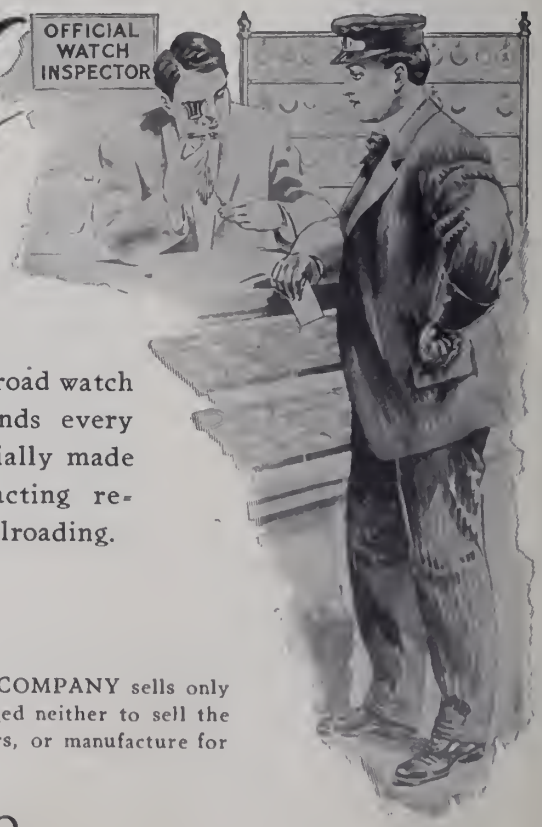
LEROY MANUFACTURING COMPANY, 165-167 William Street, NEW YORK

Also Makers of Fine 14-Karat Jewelry. Just now many beautiful novelties in Pearl Jewelry

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protects the legitimate retail Jeweler. The ROCKFORD WATCH COMPANY sells only direct to the retail Jeweler—eliminating the Jobber—and stands pledged neither to sell the ROCKFORD Watch to catalog or Mail Order houses or price cutters, or manufacture for them a watch under any other name.

THE ROCKFORD WATCH CO.

ROCKFORD, ILLINOIS

Los Angeles.

M. A. Goldman, 217 S. Spring St., is having a special sale of cut glass.

G. F. Hambright, of Hambright & Walsh, has returned from an extended business trip.

Brock & Feagans have added six new people to their sales force—four men and two women.

Carl Entenmann, of the Carl Entenmann Jewelry Co., has just returned from his trip through the north.

Oscar N. Barnum, who recently opened a store at 606 E. 7th st., has removed to 200 Broadway Central building.

I. W. Birnbaum, of Birnbaum Bros., 457 S. Spring St., is spending a short time at El Centro, Imperial County, Cal.

A. G. Lang, formerly of Denver, Colo., has taken a position as manufacturing optician with the E. W. Reynolds Co.

R. H. Schwarzkopf, 342 S. Broadway, has so far recovered from his recent severe illness as to be able to visit his place of business.

Gilmore & Lee, 342 S. Broadway, have been rearranging the interior of their store. They now have more space available and the appearance is much improved.

Chas. H. Clark, 325 W. 4th St., has bought the interest of George H. Godfrey in the manufacturing department connected with Mr. Clark's store. Mr. Clark is now sole proprietor of the entire business.

S. B. Bailey, 353 S. Broadway, at last has the satisfaction of having the remodeling of his store practically completed. The store in many respects is much handsomer in appearance than it was before the fire.

S. Conradi returned a few days ago from Washington, where he attended a meeting of the Supreme Council of Sovereign Grand Inspectors General of the 33d degree, A. and A. S. Rite of Masonry, of which he has been a member for some years.

Out-of-town jewelers who have been in Los Angeles, Cal., recently, include: Geo. L. Dietrich and Bernard Hartfield, Anaheim; A. L. Palis, Upland; Mr. Pollock, of Pollock Bros., and Frank Pequegnat, Riverside. Messrs. Pollock and Pequegnat both came in their automobiles.

Walter B. Bliss & Co. are now located in rooms 422 and 423 San Fernando building, corner of Main and 4th Sts. They make a specialty of monograms for automobiles, handbags, fobs, purses, etc. Mr. Bliss was formerly of Attleboro. W. H. Breard, his partner, was formerly with Montgomery Bros., this city.

Traveling representatives in Los Angeles, Cal., recently, include: Jacob Marx, Kossuth Marx Jewelry Co.; S. L. Mitchell, Sloan & Co.; O. F. Samuelson, Towle Mfg. Co.; E. M. Childs, Kohn & Co., and A. Albrecht; William Kinscherf, Jr., William Kinscherf Co.; Albert S. Lowenthal; N. T. Sherwood, C. Sidney Smith & Co.

Brock & Feagans were defrauded to a small extent by a woman who was arrested here a few days ago under sensational circumstances, after having, it is alleged, issued a large number of worthless checks and in other ways swindled a number of people in nearly all the larger Pacific Coast cities. When arrested, the woman fought vehemently and nearly tore the clothes off the officer who captured her.

C. H. Walton, of Field & Walton, 348 S. Broadway, will soon move back to San Francisco to take charge of the firm's new store in that city. Mr. Walton came here after the firm had been burned out in the big fire at San Francisco. The same firm has stores in San Jose and Sacramento. The store in this city will be continued with J. Koke as manager. Mr. Koke came here from Grand Rapids, Mich. James Wilson, formerly with J. E. Caldwell & Co., Philadelphia, has taken a place as salesman in the store here. Mr. Walton expects to move to San Francisco about the middle of November and to open the store there Dec. 1.

Pacific Coast Notes.

P. Christian, Santa Clara, is back at his store again after being ill for some time.

J. H. Parsons, San Pedro, has just finished renovating his store in preparation for the holiday trade.

E. F. Brown, Pasadena, who has been in business for many years at 172 E. Colorado St., has removed to 32 S. Fair Oaks Ave.

Dr. A. P. Stoeking, jeweler and optician, formerly on N. Fair Oaks Ave., Pasadena, has moved to 38 W. Colorado St., in the same city.

H. A. King, Eureka, is taking a vacation just before the busy holiday season commences, and is now on a short trip in the woods in quest of deer.

T. L. Finch, Covina, is improving his store and has just added a large wall case and a complete line of silverware. He intends to add still more to his facilities in the near future.

The Wickersham Co.'s store, Bakersfield, has been materially improved of late, and recently a room for decorated china has been added. Mr. Wickersham spent several weeks this Summer in the east and selected a large line of goods in the eastern markets.

W. C. Guerth, Redlands, is holding a special sale at that place on account of extensive remodeling of his store. The front is being changed so that the entrance will be in the center, with two large display windows on either side. New show cases have been ordered.

An exhibit of Soman's California made cut glass was awarded first prize at the Alaska-Yukon-Pacific Exposition just closed at Seattle. The exhibit was made by Brock & Feagan, and comprised some of the finest work of the southern California factory. The Soman's factory is located at Pasadena and was moved there from Newark, N. J., on account of the large deposits of high grade raw material available.

Austin & Younglove, Greenspring, O., have dissolved partnership. The business will be continued by P. J. Younglove.

A cartoon in which Robt. W. Little, of the S. L. Little Jewelry Co., Cumberland, Md., was represented seated on a water wagon to which was attached a card bearing the inscription "Bound for Annapolis," appeared in a recent issue of the *Cumberland News*. Mr. Little was nominated by the Prohibition party for State Senator.

Minneapolis.

Wm. A. Sorenson has returned from an extended trip to Seattle and the north Pacific coast country.

The jewelry department of the Powers Mercantile Co. has been rearranged and equipped with mahogany fixtures.

T. J. Thompson, Barron, Wis., was in the Twin Cities, last week. Mr. Thompson recently sold his store at Dallas, Wis., to Hans Clare and the store at Bruce, Wis., to L. H. Giddings, retaining the Barron store.

J. J. Skaug has opened a retail business at 426 Central Ave. He held a formal opening the first day and presented visitors with carnations and roses. Mr. Skaug has been in business at Minot, N. Dak., for the past eight years.

A. E. Paegel, of the Paegel Jewelry Mfg. Co., had the misfortune to lose his automobile by fire, recently. A fire broke out in his garage at home, and before it had been discovered the flames had destroyed the car and the building was badly damaged.

The Minnesota Wholesale Jewelers' Association held its annual meeting last week, re-electing all the old officers. S. H. Clausin is president; F. L. Bosworth, secretary; C. F. Sischo, St. Paul, is treasurer. The next regular monthly meeting is called for Nov. 29.

Phil. M. Kohl, who continues the business of Johantgen & Kohl, wholesale jewelers and manufacturers, 301-305 Nicollet Ave., writes that the recent retirement of Mr. Johantgen does not affect the firm name in any way whatsoever, as he continues the business under the old style until after the first of next year. Mr. Kohl has added to the capital of the business, installed new machinery in the factory, which he has put under a new system to meet the demands of this fast-growing business.

San Diego, Cal.

Clark Myers, who has been conducting a jewelry and watchmaking establishment at 1312 C St. for the past year and who has been in business elsewhere in the city for several years, has applied to the City Council for a permit to dispose of his stock at auction during December.

Out of over 100 competitors O. F. Ahring, head designer in the Ernsting Co.'s factory, was successful in the contest for a design for the seal of the Panama-California Exposition, which is to be held here, in 1915, to mark the completion of the Panama Canal. The seal represents an ocean liner emerging from one of the locks of the canal. Around the border are the words, "Panama-California Exposition, San Diego," and above the steamer is the date, "1915," while below is the legend, "The Completion of the Panama Canal." The winner of the contest received a cash prize of $50. The seal is soon to be available in the form of stickers, for use on all business correspondence sent from this city.

J. W. Crossman, formerly with Stone & Crossman, Grand Rapids, Mich., has been sentenced to serve from nine months' to five years' imprisonment, having recently been convicted of embezzlement.



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Clocks are reliable
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St. Louis.

Sam Gold has filed suit in Justice Sanders' court against A. Cotlar for rent.

M. Eisenstadt will return Sunday morning from a trip to Chicago and New York.

A merchants' license has been granted to the Fisher Jewelry Co. to do business at 604 Victoria building.

A. V. Umbrecht, of the Brooks Jewelry & Optical Co., has returned from a business trip through the South.

E. Massa, Iowa traveler for the Bauman-Massa Jewelry Co., has returned to the city and will stay for a while.

The jewelry business of the late J. Ryser, on Franklin Ave. near 14th St., is being closed out by Mrs. Ryser.

The Eisenstadt Mfg. Co. will keep open Saturday afternoons until 5 o'clock during November, December and January.

Henry Bermel, assistant of Herman Mauch, has returned from St. Joseph, Mo., where he attended a Grand Lodge meeting.

Fred Decker, formerly with the Joseph M. Ebeling Jewelry Co., has opened a store on his own account at 2851 Gravois Ave., this city.

Frederick Haverkamp, secretary and treasurer of the Elliott Jewelry Co., has gone to Troy, Mo., for a two weeks' visit to his parents.

A. J. Adank, of the Brooks Jewelry & Optical Co., who was confined to his home as the result of an injury, is able to be again at his duties.

H. C. Grawe and wife have returned from Troy, Ill., where they spent the Summer for the benefit of Mr. Grawe's health. Mr. Grawe's condition is improved.

Henry Estinghausen, president of the Attleboro Jewelry Co., has gone to Cuba, where he will travel until about Christmas, combining business and pleasure.

The first meeting of the creditors of Ernst A. Niehaus, 2026 Franklin Ave., will be held Monday at the office of Referee in Bankruptcy Coles to prove claims, select a trustee, etc

C. L. Stange and Fred Rose, of the L. Bauman Jewelry Co., came in last week to replenish their stocks and then returned to their territory, Stange to Missouri and Ross to Illinois.

The Smith's Credit Jewelry Co. has filed suit in Justice Spaulding's court against Van Slaughter to replevin $95 worth of jewelry, and against John McDermott to replevin $75 worth of jewelry. Both cases are set for Nov. 16.

W. H. White, of William Weidlich & Bro., is in from his Kansas and Nebraska territory to get a new supply of samples. He will leave in a few days to return to his route. H. M. Meckling has started on a trip through Illinois.

William Wuster, who recently came to St. Louis from Wyoming, has been appointed advertising manager of the Mermod, Jaccard & King Jewelry Co., to succeed H. A. Fischaker, who resigned two weeks ago to go into business for himself.

The suit of Sam Hotchner, of A. Hotchner & Son, against I. Fischlowitz, has been transferred under a change of venue from the court of Justice Miles to that of Justice O'Halloran. The suit is on a note given by Rabbi Susskind to Ben Harris, who discounted it to Fischlowitz, who in turn discounted it to Hotchner.

J. K. Venable, who travels for the Maschmayer-Richards Silver Co., in Missouri, Kansas, Iowa Oklahoma and Nebraska, left Wednesday for Emporia, Kans., where he was married on Saturday to Miss Katherine Holmes, daughter of a prominent resident of that city.

O. H. Kortkamp, president of the E. H. Kortkamp Jewelry Co., is just out of St. Luke's Hospital, where he underwent an operation, two weeks ago, for cataract of the right eye. The operation was successful, but he will have to undergo a second one later on to complete the cure.

For the annual St. Louis flower show, to be given next week at the Coliseum, the Mermod, Jaccard & King Jewelry Co. will give a silver cup to the exhibitor showing the best one hundred chrysanthemums and the Hess & Culbertson Jewelry Co. will give a silver loving cup for the best one hundred American Beauty roses.

Moses Strauss, of the L. Bauman Jewelry Co., familiarly and affectionately known to jewelers everywhere as "Uncle Mose," celebrated his 71st birthday on Monday, and received the congratulations and presents of his friends. He has been with the Bauman Co. about 40 years, and at 71 is as spry as the youngest man in the employ of the company.

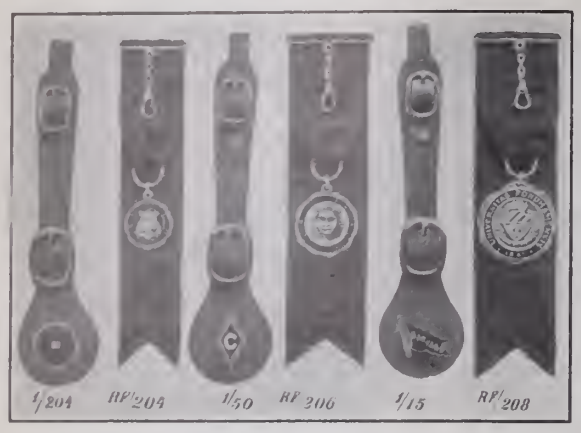
A petition in involuntary bankruptcy was filed Monday in the United States District Court against the Fishman Novelty Co., 1332 Washington Ave., by the H. Gallart Mfg. Co., Morris Punch, the Yorkville Mfg. Co., and the Locke & Clark Co., all of New York. They allege that there is an aggregate of $603.10 due them for merchandise and that the Fishman company committed an act of bankruptcy by transferring a portion of its property to another creditor and by payment of sums aggregating $250 to the Washington National Bank of this city, while insolvent, with intent to prefer. Joseph and Jacob Fishman compose the firm.

Meyer Bauman, of the L. Bauman Jewelry Co., filed a suit in the Circuit Court, Wednesday, against Henry C. Grenner, a well-known politician and business man, for the recovery of $2,000 alleged to have been paid to Grenner for oil stock as the result of misrepresentation on the part of Grenner. Mr. Bauman says in his petition that in July, 1903, Grenner represented to him that the United States Oil Co. would come into possession of land near Independence, Kans., worth $25,000, on which were extensive oil wells, and that by reason of these representations he gave Grenner $2,000 for 20 shares of the stock of the company. He says that he found later that these representations were not true. He wants his money returned and interest paid him for the time that Grenner has had it.

Out-of-town jewelers in this city, during the past week, were: G. C. Carroll, Virden, Ill.; M. Gardner, of Barnett Bros., Edwardsville, Ill.; Roy Rutherford, Mt. Vernon, Ill.; Captain Klein, of Klein & Fink, Little Rock, Ark.; W. H. Thompson, Muscogee, Okla.; Fred Simon, Collinsville, Ill.; W. B. Kerns, Bunceton, Mo.; Frederick Pfaus, Christopher, Ill.; W. H. Jahn, Pacific, Mo.; Fred Herold, Jerseyville, Ill.; J. H. Brooks, Ft. Smith, Ark.; Enno Dick, New Baden, Ill.; W. K. Urbana, Centralia, Ill.; W. W. Johnston, Doniphan, Mo.; R. R. Marsh, Arkansas City, Kans.; Al Gerber, Edwardsville, Ill.; D. Galbreath, Blythville, Ark.; Edward Davidson, Oxford, Miss.; S. Courvoisier, Freeburg, Ill.; Otto Friedrich, Cape Girardeau, Mo.; C. S. Scanlin, Indianapolis, Ind.; Mr. Bass, of Worrell-Bass Jewelry Co., Louisiana, Mo.; Charles Hoeman, Kirkwood, Mo.; William Westphal, St. Charles, Mo.; J. H. Vinyard, Piedmont, Mo.; Ben Massie, Granite City, Ill.; J. T. Fields, Chaffee, Mo.; Roy Goulding, of E. H. Goulding & Sons, Alton, Ill.; George Carroll, Virden, Ill.

Application was made to the Secretary of State Tuesday for the incorporation of the Aller-Wilmes Mfg. Co., to manufacture and deal in jewelry. A copy of the application has been filed in the office of the Recorder of Deeds for St. Louis. The new company is to be a consolidation and enlargement of the Aller-Newman-Wilmes Jewelry Co. and the Lee-Kehl Mfg. Co. The applicants for incorporation and their holdings are: H. S. Aller, 500 shares preferred and 300 shares common; Frederick A. Kehl, 80 shares common; Arthur J. Lee, 60 shares common; Julius Loewenstein, five shares common; Joseph Loewenstein, three shares common; Eugene Hale, two shares common; William F. Wilmes, 300 shares common. All of the stockholders are St. Louis men except Mr. Wilmes. His home is in Kansas City. Preferred stock is entitled to seven per cent. dividend. The capital stock is $125,000, half paid. J. Newman, who has been a member of the firm of Aller-Newman-Wilmes, has sold his interest but will be connected with the new company. The consolidated firm will occupy substantially the same quarters as are now occupied by the two firms on the second floor of the Globe-Democrat building.

Traveling representatives in St. Louis, during the past week, were: George H. Thomas, Powell & Co.; Lee Powell, S. O. Bigney & Co.; Mr. Ross, Robert H. Ingersoll & Bro.; Charles P. Crane, Bliss Bros. Co.; S. Kastor, Adolph Kastor & Bros.; G. A. Buckmeister, Sykes & Strandberg; W. F. Chambers, P. A. Litton & Co.; H. W. Raymond, Worthington & Raymond; W. Manheimer, Louis Manheimer & Bros.; R. A. Breidenbach; Mr. Sokol, Realty Mfg. Comb Co.; H. W. Hedge, Excelsior Watch Co.; L. M. Batt, Byron L. Strasburger & Co.; C. R. Dietz, Herman J. Dietz; Mr. Klein, Breidenbach Jewelry Co.; Mr. Hirsch, Rudolph Noel & Co.; George H. Thomas, Scharling & Co. and Hartford Sterling Co.; Henry C. Woods, Dominick & Haff; Albert E. Levy, Marchand Freres; F. R. Horton, Carter, Howe & Co.; W. S. Dudley, Rogers, Smith & Co.; G. S. Melville, D. Wilcox & Co.; J. M. Morrow, American Watch Case Co.; H. W. Raymond, Worthington & Raymond; Jerome M. Lissauer, Arnstein Bros. & Co.; Otto Sinauer, Oppenheimer Bros. & Veith; T. C. Keys, L. E. Waterman Co.; Thomas E. Rogers, Riker Bros.; A. L. Hancock, C. Sydney Smith & Co.; J. Williams, Fera & Kadison; F. L. Pettee, Waterbury Clock Co.; L. M. Batt, Buren Watch Factory.



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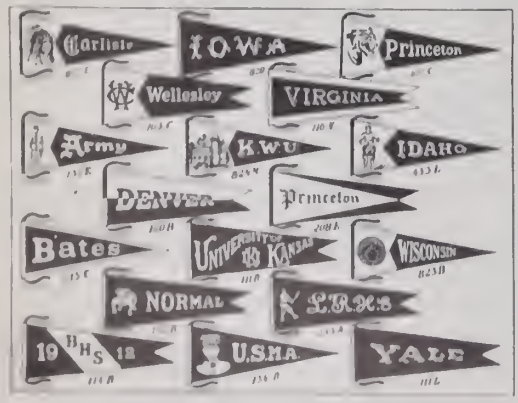












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Detroit.

James S. O'Rourke, Richmond, visited the city, last week, on a buying trip.

B. S. Gaylord, Owosso, has been spending a vacation hunting in northern Ontario.

H. R. Stevenson, St. Ignace, was here last week. His wife is at one of the local hospitals.

M. O. Lewis, Ovid, has purchased a new store building and is getting new fixtures. He will move into the new quarters about Dec. 1.

"Morton's" is the name of a new jewelry store at 152 Woodward Ave., which is conducted by Morton Sillman. It is a branch of a New York store.

Simon Lachman, 41 Monroe Ave., has opened a new store at 10 Monroe Ave. The new place is called Tiffley's. It has an excellent location near the Campus Martius.

S. W. Harwood has opened a store in the Woodward Arcade, a new building located on Woodward Ave. between John R. St. and Grand Circus Park. Mr. Harwood was formerly with Burr, Patterson & Co. He has laid in an excellent opening stock and his friends in the trade wish him the best of success.

King & Harrison is the name of a new firm at 228 Woodward Ave. S. L. Harrison is also manager and principal owner of the Arsenal Instalment Co., at 220 Woodward Ave. The latter will remain in its present quarters, the two stores being run separately. W. H. King, the other partner, was formerly on the road for a Kansas City firm.

Toledo.

Jewelry thieves are again plying their trade in Toledo. Within the past week a number of residences and stores have been looted of jewelry valued at from $300 to $500. As yet no trace of the guilty parties has been secured by the police.

County Prosecutor Webster will shortly arrange for the trials of Werbe and Blair, the Detroit pawnbrokers, who were indicted some time ago for receiving stolen property. Preliminary hearings thus far would indicate that the coming trial will be one of the hardest fought legal battles in many years. Attorney Walter Brown, for the defendants, has resorted to a plea at bar to assist his clients, and his chief point of defense will be that having been sentenced in police court for the offense they cannot be tried again on the same charge. Both defendants are at liberty at present under bond, and the cases were originally set for early hearing, but owing to additional time solicited on both sides, the cases have not yet been set for hearing.

The Crosby Jewelry Co. has just opened a new jewelry store at 323 St. Clair St. While announcing itself as catering both to wholesale and retail business, special attention will be paid to the latter. Owing to the building being remodeled the entire store room is not yet open to the public, but will be within the next few days. However, in the inadequate quarters, the proprietors report a very satisfactory opening trade. D. Kahn and D. Hokin will be associated in the business, the former as manager and the latter as treasurer. Mr. Kahn comes from Cleveland, while Mr. Hokin comes from Chicago. For the present the attention of the firm will be devoted exclusively to the jewelry business, although later a line of optical goods may be added.

Indianapolis.

Albert R. Gray, of Gray, Gribben & Gray, is visiting in southern Indiana for 10 days.

R. H. Manzer, who has been with E. C. Stokes, has taken a position as watchmaker with F. L. Bryant.

A. A. Clark, proprietor of Clark's Time Shop, has employed S. D. Crane, Fairmount, as a watchmaker.

Following a two weeks' fishing trip to Lake Maxinkuckee, Charles J. Kiefer and Julius C. Walk have returned home.

Ray McCarty has taken a position with Carl Brimhall, Fairmount. He was formerly employed by Peoria (Ill.) jewelers.

Enrique C. Miller, president of the Baldwin, Miller Co., is spending several days in Ohio visiting relatives and friends. He will return this week.

Jacob C. Sipe has returned from a four weeks' hunting trip. He spent the time in the vicinity of New Brunswick, Canada, bagging considerable game.

During the past week, George F. Ware, a mussel digger in the Ohio River, exhibited to Evansville jewelers a pearl he had found, said to be valued at $1,000.

It is stated that the Reitenour Jewelry Co., which was recently incorporated at Union City, has succeeded to the business of Reitenour & Schmitt, in that city.

It is announced that Mrs. M. F. Smith will continue the jewelry business at Washington St. and Kentucky Ave., which was conducted by her husband, who died a few days ago.

Ikko Matsumoto was a member of the general committee on reception which entertained the Japanese Commissioners who were in this city Nov. 9. They visited the principal industries of the city.

A sidewalk show case belonging to Chris. Bernloehr & Bro. was broken open by thieves, last Wednesday night. Lodge pins, bracelets, chains and other articles of jewelry, valued at about $100, were stolen.

Charles W. Lauer, of Charles W. Lauer & Co., has gone to Sacramento, Cal., where it is probable he will remain several months. During his absence the business will be looked after by other members of the firm.

Dr. J. T. Anderson, Swayzee, has an old-fashioned clock 125 years old to which is attached a superstition that each time the clock strikes some member of the family will die. The clock is now kept heavily weighted down, so that there is no possibility of its running or striking. The family asserts that each time the clock has struck, at intervals ranging from five to 20 years, some relative has passed away.

The South Bend Watch Co. has been awarded a cup furnished by Frank C. Toepp, South Bend, for the best showing in the industrial division of the parade held during the home-coming week in that city. In the parade the company had four floats, on three of which rode 100 girls dressed in white, attended by 50 men on foot. The fourth carried oil paintings of the plant and two huge cakes of ice in which were frozen a number of movements, running and keeping perfect time.

Omaha.

C. L. Shook, of the Shook Mfg. Co., has returned from a western business trip.

T. L. Combs, of T. L. Combs & Co., has gone to Atlanta, Ia., on a short business trip.

C. A. Williams, of the C. A. Williams Co., has returned from a western business trip.

Louis Holliday, watchmaker with Mawhinney & Ryan Co., has recently returned from a lengthy vacation, which he spent at Columbus, Ind.

J. C. R. Bott, formerly of Milwaukee, has accepted a position with Albert Edholm. Mr. Bott comes to Omaha bearing the reputation of a pearl expert.

Herbert Ryan, son of Geo. W. Ryan, has returned from western Nebraska, where he has been located on a ranch. Mr. Ryan will enter the business with his father and brother.

Jos. P. Frenzer has furnished the World-Herald Pub. Co. with eight diamonds to be used as prizes in a contest, which is now on. A. Mandleberg has furnished seven gold watches for the same purpose.

Out-of-town jewelers in this city, last week, included: E. W. Finnerman, Shelby, Neb.; S. M. Jollife, Logan, Ia.; R. P. Rasmussen, Edgar, Neb.; O. C. Zinn, Hastings, Neb.; John Morris, Hancock, Ia.; E. G. Strain, Gregory, S. Dak.

S. A. Fess, an enterprising jeweler at Kearney, Neb., has moved into a new store a short distance from the old location. The store has all the modern fixtures in the nature of elegant show windows, mahogany furnishings and a mirror lined cut glass room. It will be conceded by all who have seen Mr. Fess' store that it is one of the finest in the State.

The Mawhinney & Ryan Co., which recently went into bankruptcy, has been sold by the creditors to the new firm of Geo. W. Ryan & Sons Co., which will continue business at the same location. The firm's stock was sold by the creditors to the highest bidder. The new firm as organized is incorporated under the laws of Nebraska, with Nellie W. Ryan, Elizabeth I. Ryan and Mary E. Reese as the incorporators.

Among the traveling representatives in Omaha, last week, were: H. M. Didisheim, Hipp. Didisheim & Bro.; T. W. Smith, Roger Williams Silver Co.; M. S. Greenbaum, Wm. I. Rosenfeld; Jos. Leudan, A. R. Katz & Leudan Co.; Jno. A. Losson, Martin Copeland Co.; W. F. Willis, Gorham Co.; M. Finher, Wm. B. Durgin Co.; H. E. Cobb, Daggett & Clap Co.; J. Rothschild, Kaffeman, Rothschild & Co.; H. H. Meyer, Wm. B. Kerr Co.; Mr. Bauman, D. Gruen Sons & Co.; R. T. Kleckner, Theodore W. Foster & Bro. Co.; Wm. T. Smith, International Silver Co.; G. S. Melville, D. Wilcox & Co.; Geo. W. Beardsley, Allsopp & Allsopp; S. A. Abbey, E. Ira Richards & Co.; J. Percy Wrayton, Durand & Co.; Geo. W. Birnbaum, J. Wodiska; Albert E. Levy, Marchand Frères; M. V. Decher, Plainsville Stock Co.; Alfred Clark, Oneida Community, Ltd.; E. E. Stockton, E. Ingraham Co.

Milwaukee.

David Goldman has returned from a business trip to New York and other eastern points.

Milwaukee wholesale jewelers have been notified that Ernest Starkey, formerly a jeweler at Waterford, Wis., has opened a store at Grand Rapids, Wis.

Ingolf Larsen, connected at different times with various jewelry establishments in this city, will soon leave for Appleton, Wis., where he will be connected with a jewelry store as an engraver.

Milwaukee jewelers have received the news of the death of Howard Oates, Darlington, Wis. Mr. Oates was ill but two days with pneumonia. He was prominent in business and social circles of his city. He is survived by his widow.

Among the out-of-town jewelers in Milwaukee, last week, were: Alec Levin, of the Levin Jewelry Co., Calumet, Mich.; C. E. Slocum, Rosholt, Wis.; F. P. Beswick, Racine, Wis.; E. B. Hobkirk, Brandon, Wis., and E. J. Marcouiller, Oconto Falls, Wis.

E. H. Warnke, president and manager of E. H. Warnke & Co., who recently met with a severe injury to his foot while boarding a car, is now able to visit his offices occasionally. The working force of the Warnke establishment has been enlarged of late. A. D. Race, Detroit, Mich., has joined the engraving force and the mechanical department has taken on several new men.

F. W. Teschner, located in the Metropolitan Building, has made a voluntary assignment to his attorneys. The amount of his liabilities and assets has not been made public as yet. Some months ago Mr. Teschner organized the F. W. Teschner Jewelry Co., but the assignment is made in the name of F. W. Teschner and without the consent of his creditors. It is said that a thorough investigation of the whole affair will be made.

One of the most remarkable sentences ever imposed in Milwaukee was recently received in District Court by Max Minacowitz, a watchmaker, at the hands of Judge Neele B. Neelen. Minacowitz was found guilty of repeatedly perjuring himself on the stand and of the theft of a valuable watch. He was given a sentence of six months in the House of Correction without a fine. The watchmaker stole a valuable watch from Abraham Arnstein, by selling the original timepiece and substituting a cheap watch in its place.

Pacific Northwest.

M. J. Scudder has been looking around Marshfield, Ore., with an idea of opening a store there.

L. W. Herrick, Aberdeen, Wash., has just returned home from an extended visit to Ashland, Ore.

The store of A. Weinberg, 45 N. 3d St., Portland, Ore., was entered, recently, and goods valued at $300 were taken.

A. A. Woelfel & Co., Centralia, Wash., have secured the services of E. P. McKinney, for their watchmaking department.

About two or three years ago the store of Mrs. I. O. Alderman, McMinnville, Ore., was entered by burglars and several articles of jewelry were taken. About a year ago, a bracelet was returned in a letter, and quite recently two rings were also returned. One diamond ring has not been heard from, and the jeweler is hoping that a pricking conscience will soon prompt the return of this.

The city attorney of Seattle, Wash., has asked the City Council of that place to pass an ordinance regulating jewelry sales. Dozens of complaints have been entered against the auction houses doing business in that city, and an attempt will be made to secure a closer watch over such transactions. In the bill that the city attorney hopes to have passed is a provision that every person applying for a license to auction jewelry shall make at the time a deposit of $300, and that in addition to this he shall be required to list the entire stock that will be offered for sale in this manner. By this means it is hoped that customers will be protected, and that the practice of offering for sale goods that have never been a part of the stock auctioned will be brought to a close.

Kansas City.

D. E. Jonson has removed his business from Benson, Ariz., to Safford, Ariz.

Gilbert Cohen is now installed in larger and better quarters at 1317 Grand Ave. The building formerly occupied by him is being razed to make room for a modern business structure.

R. S. Settle, formerly in the jewelry business at Kearney, Mo., but more recently in business in Scottsville, Ky., died at the latter place a short time ago.

The following new students have been enrolled at the Missman School of Engraving: W. C. Spear, Mt. Vernon, Mo.; Aaron Friedman, Shreveport, La.; Hugh Stoddard, Kansas City, Mo.

C. I. Lee, 816 Minnesota Ave., Kansas City, Mo., was recently surprised when informed that the police had under arrest a negro named George Prewitt, who had stolen $700 worth of jewelry from his place.

The Green Jewelry Co. is now installed in its new quarters at the southwest corner of 12th St. and Grand Ave. The new quarters are located in the heart of the business center and are well lighted, commodious and convenient.

The following traveling representatives called on the trade in Kansas City, Mo., during the week: R. F. Kleckner, Theodore W. Foster & Bro. Co.; Henry Klein, Jr., with R. A. Breidenbach; Albert E. Levit, Marchand Frères; Mr. Child, Warren & Williams.

The following new students have been enrolled recently at the Kansas City Technical Institute: Charles Remington, Garden City, Mo.; John Quiring, Karn, Okla.; Grant Patten, Douglas, Kan.; T. Myerding, Joplin, Mo.; Joe Levin, Kansas City, Mo.; G. B. Simpson, Rockport, Mo.; Henry Wells, Paola, Kan.; Miss Edith Tiffany, Emporia, Kan.; H. B. Spiller, Canadian, Tex.; Robert Fisher, Kansas City, Mo.

The following jewelers were in town during the past week: G. C. Stairs, Alva, Okla.; J. A. Lukins, Bucklin, Mo.; Geo. Methe, Council Grove, Kan.; D. L. Brown, Glasgow, Mo.; W. T. Brown, Sterling, Kan.; R. E. Bertholf, Cherokee, Kan.; J. H. Champion, Pittsburg, Kan.; M. Shenfey and wife, Council Grove, Kan.; J. A. Zimmerman, Warrensburg, Mo.; W. W. Whiteside, Liberty, Mo.; Walter Sperling, Seneca, Kan.; L. J. Mitchell, Anadarko, Okla.; T. G. Maynard, Albuquerque, N. Mex.; C. R. Reyer, Westmoreland, Kan.; T. L. Herthee, Claflin, Kan.; Mrs. H. D. Lawrence, Dewey, Okla.; Elmer Fry, Belleville, Kan.; J. Q. A. Sheldon, Manhattan, Kan.; W. H. Meyer, Lawson, Mo.; J. O. Warren, Muskogee, Okla.; W. A. Curtis, Cherryvale, Kan.; F. Chaddock, Gypsum, Kan.; G. H. Church, Oak Grove, Mo.

Cleveland.

C. E. Herrick, Oberlin, was in Cleveland, last week, on business.

F. C. Beckwith, of the Hamilton Watch Co., was in town, last week.

K. Barit and daughter, Detroit, were in Cleveland, visiting, this week.

Sterling Hubbard recently became the father of an 8½-pound son and heir.

H. F. Holton, chief watch inspector of the Canadian Pacific Railway, spent the week end in Cleveland with his son.

W. F. Hayes and J. S. Coy and their wives were in Cleveland, last week, to attend the wedding of Miss Alice Ball.

The remainder of the stock of the Gee & Nusbaum Co. is being sold at auction in the old First National Bank building on Euclid Ave.

L. M. Sigler is back at his desk after an absence of three months. U. R. Sigler has recovered from a long illness and also returned, last week.

An employe of the Cowell & Hubbard Co. fell from a ladder the other day into a lot of rock crystal ware and did considerable damage both to himself and the stock. A table load of glassware was destroyed, and the man fractured his leg and was severely cut.

The infant son of Herbert Burdick had a severe accident, this week. The baby crawled to the head of the stairs and fell to the bottom, breaking his jaw and, it is feared, otherwise injuring himself. Mr. Burdick's friends are extending their sincere sympathy to him.

Out-of-town buyers in Cleveland, last week, included F. N. Prevey, Akron; Frank Dyer, Caro, Mich.; C. M. Wilson, Salem; H. H. Brainard, Medina; J. B. Schaefer, Jr., Sandusky; Robt. Miller, Lorain; E. H. Holter, with Walter Deuble, Canton; Ray I. Hill, Elyria.

The local jewelers seem to have the confidence of the people to an unusual extent. E. J. Dister retires from the city council the first of the year, after two terms of efficient service, and at the recent election two more jewelers were elected to the council; L. W. Hirshman, a manufacturing jeweler in the Central Trust building, will represent the seventh ward, and A. B. Sprosty, retail jeweler on Broadway, near E. 55th St., will represent the 16th ward.

Wm. J. Harrington has gone from Lewisville, Ark., to Bowie, Tex.

San Francisco.

Coleman Attell has opened a store at 913 Kearny St. Another store is operated on Kearny St., near Commercial.

Walter G. Tucker, 507 Mission St., is seeking to interest capital for the manufacture of high-grade plated flatware.

Rapid progress is being made on the Baldwin Jewelry Co.'s building at Kearny St. and Union Square Ave. This firm is still on Van Ness Ave., near Sutter St., but hopes to be downtown in time for the bulk of the holiday trade.

Hammersmith & Co. have been showing in their show window this week a California gold nugget that has attracted much attention. The specimen, which is very beautiful, is the product of a gravel mine in Plumas County. It is valued at $2,000.

The announcement is made that Walton & Field, Inc., will enter the San Francisco field again in a short time with a large retail store. Before the fire this concern was known as the Field & Cole Co. and operated a store on Kearny St. Souvenir goods and jewelry made of California stones are the lines mostly carried. Since the fire the firm, under its present name, has been operating in other coast cities. A very fine location has been secured in the Addison Head building on the Grant Ave. side and this location is regarded as being one of the best in the city. The work of installing fixtures in the new store will be commenced at once in order to secure the advantages of the holiday trade.

Baltimore.

Henry Voigt & Co., 216 N. Eutaw St., are having the front of their store decorated.

O. D. Wareheim, 101 N. Liberty St., is going out of business and is selling his stock at a sacrifice.

The Hiett Co., Liberty St., recently had on exhibition in its window bar and sheet silver valued at $9,840.

James Daniel, colored, was arrested here while trying to dispose of a lady's watch and chain. On his person were found about 10 pawn tickets for various kinds of jewelry. Detective Kahler arrested him as he was entering a pawnbroker's establishment on E. Baltimore St.

The beautiful silver trophy known as the Belvidere Cup, which was presented to the winner of the one-mile race run Oct. 30, was made by Jenkins & Jenkins, the Baltimore, Md., silversmiths, for the occasion, and is a handsome specimen of the silversmith's art, beautifully chased in a way that evoked universal praise from those who inspected the trophy.

John Wunnenberg, 69 years old, quite prominent in northeast Baltimore as a watchmaker and jeweler, died recently at his home, 803 Asquith St., of pneumonia, after an illness of about four weeks. He was a prominent Catholic and was treasurer of the Society of the Knights of St. James. He is survived by a widow and daughter and two sons, Rev. Frank A. B. Wunnenberg, pastor of St. Mary's Catholic Church, Washington, and Henry A. J. Wunnenberg.

The Charles C. Crooks Co. has recently renovated its entire establishment, including a rearrangement of the interior. The color scheme is turquoise blue with cream ceiling, while the walls are lined with mirrors. An extension window has been made with plate glass to admit plenty of light for the inspection of diamonds. The main repair rooms are on the second floor. Push buttons are arranged conveniently around the show cases to give alarm in case of emergency.

Canada Notes.

William Connor, a well-known jeweler of Hamilton, Ont., was married Wednesday to Miss Jessie Bower of that city.

Alfred E. Hughes, representing the Bishop Co., and George Kenrick, Reed & Barton, were in Toronto, last week.

E. C. Fitch, Jr., Boston, Mass., manager of the Montreal branch of the Robbins-Appleton Co., was in Toronto, last week.

Out-of-town jewelers calling on the Toronto trade last week, included: W. H. Smith, Oakville; T. Binkley, Hamilton, and J. A. Pequegnat, Guelph, all Ontario.

C. N. Vanzant and Harry Sellars, the two opticians of Hamilton, Ont., arrested on charges of being concerned in the "white slave" traffic, were tried before Judge Snider at that city on Friday, Oct. 30, and acquitted, the judge remarking that he did not see the slightest cause for such a charge against them.

W. S. Ziller, who has been for 27 years with the firm of Ryrie Bros., Toronto, Ont., where he was head of the diamond department, has resigned his position and is leaving for Porto Rico on account of his health. He had obtained a position there in connection with a fruit and land company. The department managers of Ryrie Bros. testified their regard for their late associate by giving him a farewell dinner at the St. Charles Hotel, at which Richard Galbraith presided, and presented him with a handsome diamond scarfpin.

The first examination of opticians under the new Optometry law of Manitoba, was held at Winnipeg recently, the following being successful candidates: S. A. Bartlett, of the Winnipeg Optical Co., who received the gold medal; J. E. Tulloch, A. Piercy, N. H. Neill, R. J. Patton and W. R. Fowler, all of Winnipeg, and J. H. German, Boissevain. F. W. Dudley was granted a supplementary examination. Those passing the examination together with the Board of Examiners are registered as "optometrists" and are the only ones entitled to use that title in the province, but certificates of exemption entitling them to practice as opticians are granted to others possessing qualifications as to residence, character, etc. These certificates of exemption, which do not guarantee to any knowledge of the work, may be exchanged for certificates of registration as an optometrist whenever the holder passes the examination. Many of the opticians realizing the value of registration as a guarantee to the public of their competency are preparing for the next examination which will be held in February. The Examining Board report that the law had already done much good by suppressing the numerous peddlers and fake opticians who frequented the fairs to the injury of the legitimate trade.



Alfred Sonay has opened a store at Berwick, Me.

F. C. Foster opened a store in Burbank, Cal., a short time ago.

G. W. Richardson has located at North Bend, Ore., as a jeweler.

In Danielsville, Pa., F. Barndt has just entered the retail jewelry field.

J. A. Hart began business as a retail jeweler in New Castle, Pa., last week.

Wm. H. Orr has opened a store in Turner Bros.' pharmacy, Sidney, Mont.

H. M. Brennecke opened a store at 604 Church St., Nashville, Tenn., recently.

The Crosby Jewelry Co. has commenced business at 323 St. Clair St., Toledo, O.

Philip Swartz is a new watch and clock repairer at 124 North St., Pittsfield, Mass.

Arthur Mizell has leased quarters for a jewelry store on Third Ave., Polson, Mont.

Walter B. Bliss & Co. have started in business in the San Fernando building, Los Angeles, Cal.

W. A. Mills and Robt. Sandlin are about to engage in the retail jewelry business at Tenaha, Tex.

S. Silver has engaged in the watch and jewelry repairing business at 113 W. 116th St., New York.

The Bell Finding Co. was recently incorporated to deal in jewelry and findings at Attleboro, Mass.

S. W. Harwood is a new jeweler in Detroit, Mich., having opened a store in the woodward Arcade.

O. T. Thompson has arranged to engage in the jewelry business at 257 Cedar Ave., Minneapolis, Minn.

Clarence Roe has begun business as a watch and jewelry repairer in the Vernon building, Goshen, N. Y.

A new jewelry establishment has been opened by King & Harrison at 228 Woodward Ave., Detroit, Mich.

A jewelry store, to be known as "Morton's," has been opened by Morton Sillman, at 152 Woodward Ave., Detroit, Mich.

A wholesale jewelry and optical business was started at Marion, Ind., recently, by Dr. C. L. Morris, who formerly conducted a store at that place.

The Absolute Time Co. has been incorporated in Atlanta, Ga., with a capital of $1,000,000. The concern will manufacture clocks of all kinds.

Henry Sears & Son, Inc., have filed articles of incorporation in St. Paul, Minn., to engage in the manufacture of cutlery, jewelry, etc. The incorporators are: Robt. A. Kirk, Chas. H. Bigelow, Jr., Frank B. Platt, Chas. B. McLaren and Emmett E. Merrill, all of St. Paul. The capital stock is $50,000.

Max Ries has acquired an interest in the jewelry and drug business of T. H. Knutson, Alden, Minn., and the title of the new firm will be Jaeger & Ries.

Pittsburg.

Walter Seth is all smiles because the stork left a baby girl at his home a few days ago.

Frank Jaeo, a well-known watchmaker, went hunting last week and bagged a number of rabbits.

Otto Sinauer, of Oppenheimer Bros. & Smith, visited the trade here last week, after completing a most successful trip to the Pacific Coast.

N. A. Potosky, formerly at 634 Walnut St., McKeesport, Pa., has removed to 532 Fifth Ave., where he is doing a retail jewelry business.

George P. Christy, formerly of the firm of West, White & Christy, has entered the diamond brokerage business, and for the present has an office in his home at Sewickley, Pa.

George Ade, the humorist, was one of the speakers at a noonday luncheon given last week by the Pittsburg Association of Credit Men. Judge Howard Ferris, of Cincinnati, also was a guest.

On Hallowe'en the Jewelers' Duckpin Bowling League did not play. Nearly all of the downtown jewelers boarded up their windows to protect them from the thousands of merrymakers. This night in Pittsburg is made a regular carnival.

Max Thomson, a jeweler residing at 1822 Center Ave., has reported the loss of a gold watch to the police. Mr. Thomson held a reception at his home several nights ago, and some one followed the guests into the house and made away with the watch.

Out-of-town jewelers in Pittsburg, last week, buying stock, included as follows: F. H. Hayes, Washington; Asa Joseph, Donora; A. Katzenmeyer, Burgettstown; A. Hepner, Masontown; George Bailey, Uniontown; C. C. McGraw, McDonald.

William G. Ingham, buyer for the Geo. B. Barrett Co., has returned from a buying trip to New York. Henry A. Barrett continues to make occasional trips to the store, but on account of his prolonged illness he keeps in the open air as much as possible, spending a great deal of time in his automobile.

John M. Roberts, of the John M. Roberts & Son Co., says that he would like to see the jewelers of Pittsburg charge for all engraving that is done. He believes that if stores would do this it would have a tendency to meet cut-rate prices on certain lines of goods offered by department stores who do not engrave wares, except at the expense of the customer.

David J. Richardson, the cashier of the failed Cosmopolitan National Bank, of which institution S. Davis was a director, was convicted of making false entries in the books of the bank and sending false reports to the Controller of the Currency. Richardson, through his counsel, last Friday, made a motion for a new trial, which was refused. The case is to be carried to the United States Circuit Court of Appeals.

The Pittsburg daily papers, last week, carried large advertisements announcing that L. W. Vilsack & Co. are positively going to quit business. The firm is conducting a private sale during a part of the day and an auction sale during the remainder. The building which the firm occupies has been covered with canvas signs calling attention to the fact that it is going out of business.

W. J. Johnston, of the W. J. Johnston Co., in discussing trade conditions with THE JEWELERS' CIRCULAR-WEEKLY correspondent, stated that the October business of his house was the largest it has ever enjoyed. The Johnston concern last week took possession of several additional rooms on the fifth floor of the Union National Bank Building. This concern will occupy nearly all of the floor after April 1 next.

The suit of Gunzberger vs. Miles Rosenthal, otherwise known as "Miles the Jeweler," was fully set forth in THE JEWELERS' CIRCULAR-WEEKLY recently and which is now before the Supreme Court of Pennsylvania on an appeal, will be taken up by that tribunal and disposed of at the January session. The Court will hand down a decision in Philadelphia, the next meeting place of the Supreme Court.

Edward H. Kennerdell, Tarentum, who was last week elected a Jury Commissioner of Allegheny county on the Democratic ticket, met with an accident several days ago. After attending a funeral in his home town, he was cranking his automobile when he lost control of the crank, the instrument striking him in the right arm, fracturing it. Mr. Kennerdell will be compelled to carry his arm in a sling for some time. The injury is very painful.

Henry Terheyden and M. W. Rihn, of his house, were in New York a few days ago buying stock for the Fall and holiday trade. The house has stocked up well in anticipation of a rush of good business. Mr. Terheyden has just completed the remodeling of his splendid store in Smithfield St. He has put in a new galvanized iron ceiling, which has been painted in white. The walls have been papered in blue and the store looks cheerful and pleasing to the eye. New chandeliers, which will brilliantly light the establishment, have been ordered, but have not as yet arrived.

Pittsburg jewelers almost without exception are glad to see that the city, last week, entered on an era of progressiveness by approving a bond issue carrying with it $6,750,000. Some of this money is to be used to cut down the hump-the-hill leading out of Fifth Ave. to the court house, from Smithfield St. This street and adjacent thoroughfares will be cut as much as 14 feet, and it means much to the jewelers as well as other establishments. There are quite a number of jewelry establishments beyond the hump district, and the cutting away of the hilly section of the city will enable the business district to be extended, on a level, far beyond its present boundaries.

Harry C. Dunn, who started in business at 5142 Second Ave., Hazlewood, three years ago, is endeavoring to arrange a satisfactory settlement with his creditors. Mr. Dunn broached the subject to some of them this week and told THE JEWELERS' CIRCULAR-WEEKLY correspondent to-day, that while he had not offered to make a settlement in full, he believes that he will be enabled to do so. He has a buyer in view, but has not as yet been able to come to terms with him. He expects to be able to pay all debts in full. Mr. Dunn's store is in a mill and residential district of the city, and naturally he experienced a long period of dullness, owing to the recent financial panic.

Kingsbacher Bros., the wholesale and retail jewelers, have leased for a period of seven years the entire building at 637 Liberty Ave., the total rental for the term being about $50,000. Extensive alterations and repairs are to be made to the structure, it being figured that it will cost $12,000 to make the desired changes. A new front will be built in the building. Architect Charles Bickel is now at work on the plans. It is hoped to be able to take possession of the building Jan. 1. Kingsbacher Bros. have been in their present location at 506 Market St. for about 10 years. The building is three stories high, has a frontage of 21 feet and is 180 feet in depth to an alley.

The following traveling representatives visited the trade at Pittsburg, Pa., last week: Wm. Holme, B. A. Ballou & Co.; Charles E. Fallon, Nussbaum & Hunold; Chas. T. Dougherty, Osmers-Dougherty Co.; A. B. Barnes, H. M. Quackenbush; J. E. Simonson, Ludwig Nissen & Co.; George A. Joehum, C. Cornehlsen; E. P. Tiffany, F. H. Sadler Co.; L. H. Smith, Bippart, Griscom & Osborn; W. T. Francis, Waterbury Clock Co.; John A. Abel, Abel Bros. & Co.; E. A. Reed, Reed & Barton; C. G. Megrue, Gorham Co.; R. H. Booth, Sturtevant & Whiting; Mr. Kittlety, A. H. Bliss & Co.; F. C. Winship, H. C. Fry Glass Co.; M. Untermeyer, Chas. Keller & Co.; Frank S. Ottley, Riker Bros.

Jay Barrett, Bradford, Pa., who two weeks ago was forced into involuntary bankruptcy, as stated in THE JEWELERS' CIRCULAR-WEEKLY at the time, has filed an answer to the papers submitted to the United States Court, acknowledging his inability to pay his debts and expressing his willingness to be adjudicated a bankrupt. The court made an order directing Mr. Barrett to appear Nov. 2 to show cause why he should not be adjudged a bankrupt, but Mr. Barrett promptly waived the issuing and service of a subpoena, and his action in doing so avoided the necessity of his appearing in court at the time stated. Just what his liabilities and assets are is not known here, but they are considerable. In due time a receiver will be appointed to take charge, and a schedule of his debts will be submitted to the court and the bankrupt taken through the regular proceedings in the bankruptcy court.

The Italian chargé d'affaires at Washington forwards a printed copy of the prospectus of the Association of Italian Artists of Florence, which is preparing its fifth exposition, to be held in that city fom Dec. 15, 1909, to June 30, 1910, and expresses his great desire to have American artists participate. Reduced passenger rates have been made on the Italian railways for exhibitors. In order to facilitate the delivery of consignments for the exposition the following firms in the United States have been appointed by the Association of Italian Artists to receive and consolidate shipments, thus effecting an economy in transportation: New York, Hensel, Bruckmann & Lorbacher; Washington, D. C., L. P. Siebold, 1218 31st St.

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Special Notices.

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SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

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In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WANTED; expert watchmaker wants permanent position; good references. Address Box 478, Bluefield, W. Va.

MODELER and designer for silver, jewelry and medal work, desires position. "W. O., 39," care Jewelers' Circular Weekly.

WATCHMAKER, six years' experience, 23 years old, own tools and references. Apply "Z., 28," care Jewelers' Circular-Weekly.

SITUATION WANTED by a first class watchmaker, good salesman and engraver. "L., 2256," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN open for immediate position or Jan. 1. Address "A. B. W., 68," care Jewelers' Circular-Weekly.

UP TO-DATE LINE of 10 and 14 karat jewelry wanted, on commission. Address "W. B. A., 67," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker by sober and steady man; speaks Holland and some German. Address F. H. Kniper, Grand Haven, Mich.

GOOD, sober, all around man for retail store, New England or New York State preferred. "Jeweler, 20," care Jewelers' Circular-Weekly.

SOUTHERN SALESMAN, age 28, experienced in sterling and plate, desires 1910 engagement. "Southern, 90," care Jewelers' Circular-Weekly.

A COMPETENT jeweler on repairing and new work, stone setter, also engraver, desires a position. Address "P. S., 73," care Jewelers' Circular Weekly.

ENGRAVER and watchmaker wishes permanent position in the east, Philadelphia preferred; first class references. "X., 34," care Jewelers' Circular Weekly.

FIRST CLASS mounter and setter, experienced in all jewelry branches, will match anything; will give best reference. "Lenox, 74," care Jewelers' Circular-Weekly.

YOUNG MAN, with three years' experience in wholesale jewelry business, seeks position as clerk; best of references. "E., 108," care Jewelers' Circular Weekly.

POSITION WANTED by watchmaker, jeweler and clock repairer; references furnished; 12 years' experience. "E. I. M., 115," care Jewelers' Circular Weekly.

SALESMAN, six years with manufacturing jewelry house, open for position, New York City or on road, salary preferred. "E. F., 40," care Jewelers' Circular Weekly.

FIRST CLASS watchmaker and optician, expert on high grade work, familiar with railroad inspection, age 28, married. "M. R., 79," care Jewelers' Circular Weekly.

ENGRAVER first class, wants permanent position, recommendations from last employers; kinds of engraving. Address C. J. Long, 188 Midland Ave., Columbus, O.

YOUNG MAN, with four years' experience as a stock and order clerk, desires to connect with a jobbing or manufacturing concern. "G., 79," care Jewelers' Circular Weekly.

YOUNG LADY, who can take charge of stock orders and repairs, knowledge of stenography and typewriting, wishes position. "O. H., 58," care Jewelers' Circular Weekly.

YOUNG MAN, 18, wishes position in office of wholesale jewelry house; two years' office experience; good penman; best references. Caspar Sargent, 17 Sixth Ave., New York.

YOUNG LADY stenographer and typewriter, familiar with office details, five years' experience, desires permanent position. "H. H., 2490," care Jewelers' Circular-Weekly.

DESIGNER on high grade diamond mounting and artistic chased jewelry, having the finest of reference, desires position with reliable firm. "J., 2491," care Jewelers' Circular-Weekly.

WANTED, by experienced clock repairer of large experience on all makes of chime, French and complicated clocks, permanent position. "J. K., 2486," care Jewelers' Circular-Weekly.

YOUNG MAN, eight years' experience, desires position in office of manufacturing jewelry concern; can furnish highest references. Address "L. A., 56," care Jewelers' Circular-Weekly.

COST ACCOUNTANT, young man, four years' experience in cost department of silver concern, competent, quick and accurate; A1 reference. "Cost, 92," care Jewelers' Circular-Weekly.

BOOKKEEPER, stenographer, typist, 30 years of age, seven years' experience; entirely trustworthy, highest credentials; permanent only. "R. F., 50," care Jewelers' Circular-Weekly.

YOUNG MAN, 19 years of age, wishes to make connection with some first class jewelry or diamond concern; first class reference. Address "E. K., 112," care Jewelers' Circular-Weekly.

POSITION WANTED by a first class watchmaker, 20 years' experience; fine set of tools; best of references; competent in every respect. Address "Competent, 2342," care Jewelers' Circular-Weekly.

WATCHMAKER, 25, seven years' experience with Fifth Ave., New York, concern, wishes position in smaller town; can also wait on trade. Address "T. S., 2452," care Jewelers' Circular-Weekly.

SALESMAN desires position with manufacturer of 10 karat or 14 karat jewelry, selling to the jobbing trade for New York City and vicinity. Address "D. A., 57," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly acquainted with the jewelry business, wishes position where advancement keeps pace with ability; furnish A1 references. "D. C., 2487," care Jewelers' Circular-Weekly.

AMBITIOUS young man, 21 years, would like salesmanship; inside experience, stone and manufacturing lines; can take charge of branch office. "Confidential, 30," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, by a salesman with long established trade, a line of plated flat or toilet ware; commission basis; territory middle west; best references. "R. W., 58," care Jewelers' Circular-Weekly.

POSITION by young man, fine letter and monogram engraver and assistant watchmaker; highest recommendations; must be permanent. Address "First Class, 47," care Jewelers' Circular-Weekly.

SITUATION WANTED, by Jan. 1, as traveling salesman for good wholesale optical firm by practical optician. Address "Y., 2497," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN, with six years' experience in gold office of big manufacturing house, wishes position with a reliable house; is working at the present time. "A., 2492," care Jewelers' Circular-Weekly.

ENERGETIC and successful salesman, understanding silverware thoroughly, is open for engagement Jan. 1; territory east and middle west. Address "Engagement, 103," care Jewelers' Circular Weekly.

YOUNG LADY, with two years' general experience with manufacturing jeweler, can take charge of jewelry repair department, desires position; highest references. Box 76, care Jewelers' Circular Weekly.

AS RETAIL SALESMAN, 12 years' experience; an capable of taking management; can furnish best of reference; only those in need of high class man need answer. "E., 15," care Jewelers' Circular Weekly.

SILVER SALESMAN, with established trade in southwest, long experience in sterling and plate, flat and hollow ware, also cut glass, open for position Jan. 1. Address "Silver, 83," care Jewelers' Circular Weekly.

ENGRAVER, young man desires permanent position at general letter engraving on jewelry, silverware, etc.; samples on request; good reference; south preferred. "R. T. 2375," care Jewelers' Circular-Weekly.

SALESMAN, having important acquaintance with wealthy private people and thorough knowledge of precious stones, desires position with a first class retail house. "Experienced, 62," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker, jeweler and engraver by Dec. 5; references can be had as to character, honesty and ability; steady position at $18 per week. Address "K., 49," care Jewelers' Circular-Weekly.

AS WATCHMAKER, jeweler and manager in some good branch store, west or southwest preferred; would like the privilege of buying an interest later. Address "K. F. B.," 430 W. 10th St., Sioux Falls, S. Dak.

SALESMAN, established trade north and southwest, desires change; manufacturers' lines only considered; souvenir, novelty or 10 karat gold line preferred. Address "Western, 24," care Jewelers' Circular-Weekly.

WANTED, by reliable young man, position as manager of jewelry store; have had four years' experience in running my own store, 12 years in all; am practical workman; best references. C. H. Little, Lisbon, N. H.

WANTED, position as engraver and saleswoman; some experience; reasonable salary with railroad fare considered; prefer New York State, but any healthful locality considered. "S., 2432," care Jewelers' Circular-Weekly.

RETAIL SALESMAN desires change of position, would like to connect permanently with Fifth Avenue, New York, firm wanting an A1 salesman; finest of references. Address "H. L. W., 35," care Jewelers' Circular-Weekly.

AN EXPERT appraiser and assorter of diamond and precious stones, desires position with a firm where his services would be appreciated; European training; first class references. "Expert, 77," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, on commission, by a well known salesman with established trade, an up-to-date line of gold filled or plated jewelry for middle and far west; highest references. "J., 59," care Jewelers' Circular-Weekly.

YOUNG MAN desires position with large jewelry house, assorting or picking out stones for mountings, stringing pearls, etc.; nine years' experience; can furnish best credentials. "Permanent, 63," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker on railroad and other work, thoroughly experienced, can assist on engraving; reference from first class houses; only those with permanent positions need apply. "N. Y., 105," care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business and accustomed to having entire charge, open for engagement Jan. 1. Address "Office Manager, 102," care Jewelers' Circular-Weekly.

RAILROAD traveling watch inspector and salesman, experienced in handling railroad men, first class mechanic, as watchmaker; have worked as head watchmaker; single, reliable. Address "Inspector, 52," care Jewelers' Circular-Weekly.

COLORER, crackajack on all colors and metals, presently employed in large concern, would like to make a change; seeking steady position only; make solutions; capable of taking charge; references. "Berlin," 62 Joiner St., Rochester, N. Y.

TWO FIRST CLASS workmen of good appearance, one is expert watchmaker and optician, other is expert engraver, jeweler and stone setter; can do all work in first class store of ordinary size. Address "W., 1," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with an established trade in the southwest, will make a change Jan. 1 and wants to go with a good house permanently; best of references; good appearance; age 40. Address "Traveler, 2444," care Jewelers' Circular-Weekly.

SALESMAN, young man, middle age, had six years' experience with watch inspector and watching on trade, thoroughly posted on all high grade watches and jewelry; can give best reference, last employer. Address "J. H. M.," Box 478, Bluefield, W. Va.

WANTED, by good engraver and fair all around man, a position in high class store or job shop where I can get experience in scientific stone setting, coloring and a first class line of jewelry work; no Xmas job wanted. "R., 16," care Jewelers' Circular Weekly.

SITUATIONS WANTED Continued

PURCHASING AGENT, young man, shrewd and careful, competent to take charge of purchasing department, at present employed by one of the oldest established concerns in the silver trade; four years' experience; A1 references. "A1, 93," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, young man, thoroughly acquainted from New York to Pacific coast, five years' experience on the road, desires stone, diamond or manufacturer's line; can show results; highest references. "Ambitious, 2474," care Jewelers' Circular-Weekly.

SALESMAN, 15 years' experience, west and southwest, desires position Jan. 1; loose and mounted diamonds preferred. "H., 71," care Jewelers' Circular-Weekly.

LIABLE to make a change Jan. 1; been selling cut glass to large retailers and jobbers from Baltimore to San Antonio and Oklahoma; acquaintance in large cities, also New York and Pennsylvania; confidential negotiations with reliable firms only. "Hustler, 2463," care Jewelers' Circular-Weekly.

WHO WANTS the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health with the exception of writer's cramp; excellent references. F. Howell, 496 East 138th St., New York.

SALESMAN with good trade in south and southwest, wants representative 10 and 14-karat line Jan. 1; equitable basis; A1 references. Address "L. C., 81," care Jewelers' Circular-Weekly.

WANTED; high grade road man with acquaintance in West Virginia, Ohio, Indiana, Michigan, etc., wants pository preferred. "L. I., 2298," care tion with first class house Jan. 1; fac- Jewelers' Circular-Weekly.

A YOUNG MAN, with three years' experience as traveling salesman, with a good trade established throughout the middle west, is open for engagement Jan. 1 with importer of diamonds; can give good reasons for desiring to make a change and can furnish unquestionable references. Address "Energetic, 107," care Jewelers' Circular-Weekly

BUYER, a man of experience and ability, who is capable of taking charge of any jewelry store, desires to make a change; have had seven years' experience as buyer and department manager in a large department store; can furnish most satisfactory references; would accept a position at once or Jan. 1. "J. W., 2496," care Jewelers' Circular-Weekly.

SALESMAN with A1 references and good acquaintance in south and southwest, wants position Jan. 1 with representative 10 or 14-karat jewelry house. Address "S. B., 82," care Jewelers' Circular-Weekly.

GOLD SALESMAN with entree to the large jewelry and department stores of New York and west desires a strong 14-karat or 10-karat line Jan. 1, 1910; correspondence confidential; letters returned if requested. "Strong, 104," care Jewelers' Circular-Weekly.

A POSITION WANTED by an energetic retail man of high standing; have had 17 years' experience in jewelry store management; can serve in the capacity of buyer, optician, salesman or manager; would only accept a position where an ambitious and trustworthy man would be appreciated; will not consider a position that commands less than $30 per week; can furnish best of references and give bond; would come at once or Jan. 1. Address "O. S., 2495," care Jewelers' Circular-Weekly.

Side Lines Wanted.

COMMISSION LINES wanted in connection with plated ware for southern territory. "Territory, 91," care Jewelers' Circular-Weekly.

WOULD LIKE a good side line to carry in connection with a cut glass line from Baltimore south, including Texas, etc., jewelers and department stores. "N. L., 95," care Jewelers' Circular-Weekly.

WANTED by salesman, Pacific coast and south, established trade with department stores and jewelers, representative line 10-karat jewelry, a popular priced plated line, also sterling silver novelty line in addition to present A1 line; commission basis. Address "Manufacturers Only, 48," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, watchmaker; $125 to $150 monthly; permanent. A. Hahn, Durango, Colo.

COMPETENT watch and clock repairer; state reference; permanent $22 to start. Address Box 573, Stamford, Conn.

WANTED, a first class jewelry salesman; steady job; must have good reference. Caro & Co., 206 State St., Chicago, Ill.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, A1 watchmaker and engraver, at once; permanent position, good pay. C. Lumsden & Son, Inc., Richmond, Va.

WANTED, watchmaker and optician; permanent position; state salary; send references. Estberg & Sons, Waukesha, Wis.

WANTED, jeweler and engraver in retail store; steady position, good wages. "May," 19 N. Broadway, Yonkers, N. Y.

WANTED, a good watchmaker; steady employment to the right party; apply at once. Bitterman Bros., Evansville, Ind.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman, 565 Broadway.

WANTED, a first class jeweler and stone setter, engraver preferred. Address "A. B. C., 97," care Jewelers' Circular-Weekly.

WANTED, first class engraver; own tools, best of reference; permanent position; send samples. Ries & Armstrong, Macon, Ga.

JEWELER WANTED for general repairing; references required; closed on Saturday. "M. T., 101," care Jewelers' Circular-Weekly.

JEWELRY; extra salesmen for the holidays; apply by letter and state references. Lambert Bros., Third Ave., cor. 58th St., New York.

WANTED, watch, clock and jewelry repairer; permanent position in southeastern Ohio. "C. C. M., 2502," care Jewelers' Circular-Weekly.

$35 WEEKLY paid for engraver and jeweler to take charge of shop; permanent position. Address Chas. S. Stifft, Little Rock, Ark.

WANTED, first class manufacturing jeweler for fine retail store; must be a workman of ability. Address A. H. Richards, El Paso, Tex.

WANTED, at once, first class engraver and jewelry repairer, or engraver only, none but first class. W. J. Lukens, Wheeling, W. Va.

WANTED, watchmaker, jeweler, engraver and optician; $20 per week; southern town of 2,500. "N., 51," care Jewelers' Circular-Weekly.

JEWELRY REPAIRER and engraver; permanent position; $22 per week; state references. Samuel Phillips, 232 Atlantic St., Stamford, Conn.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, good engraver and jeweler permanent job; nice town, pleasantly located. Address "C. H. B., 2323," care Jewelers' Circular-Weekly.

WANTED, first class optician and engraver; a good position for the right man. Address A. Graves Co., 93 S. Main St., Memphis, Tenn.

WANTED, a thoroughly competent watchmaker in one of larger towns in Texas; salary, $25 per week. Jonas Koch, 37 Maiden Lane, New York.

WANTED, at once, first class engraver; steady position for a good man. Charles E. Graves & Co., Madison St. and Wabash Ave., Chicago, Ill.

FIRST CLASS engraver wanted to go south; permanent position, good salary; A1 store. Call or address S. C. Powell, 170 Broadway, New York.

ENGRAVER, experienced letterer on jewelry and silverware; permanent position to right man. H. W. Thompson, 481 Fulton St., Brooklyn, N. Y.

WANTED, first class watchmaker and engraver; first class salary and steady position for right man. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

WANTED, a watchmaker and engraver at once; send sample of engraving and state experience and salary expected. Thos. L. Bell, Box 184, Americus, Ga.

WANTED, immediately, young man as engraver and salesman for permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

WANTED, at once, first class engraver, die cutter, chaser and enamel cutter; permanent position and good salary to right party. "T. O., 85," care Jewelers' Circular-Weekly.

WANTED, a jeweler or engraver for one, two or three months' work, and perhaps steady; Jacksonville, Fla. Address "First Class, 2348," care Jewelers' Circular-Weekly.

WANTED, at once, a young man as assistant watchmaker and jewelry repairer, one who can engrave; send reference and state wages. Keith & McChesney, Iowa City, Ia.

WANTED, experienced designer and modeler in sterling silver hollow ware and novelties, capable of originating ideas. Address "Sterling, 41," care Jewelers' Circular-Weekly.

WANTED, young man as jewelry repairer and assistant watchmaker, one who can wait on trade; single man preferred; permanent position. Torrence-Morris Co., Gastonia, N. C.

WANTED, two first class traveling salesmen for Ohio, Indiana, Kentucky and southern territory; none but first class men need apply. Richter & Phillips, 52 Vine St., Cincinnati, O.

WANTED, young man who can engrave and act as assistant watchmaker, clock and jewelry repairer; chance to finish trade under expert workman. Millikan & Hickle, Athens, O.

WANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

WANTED, two watchmakers, at once, first and second men; give references, state wages, experience and send sample engraving in first letter. Tillson Jewelry Co., Carrington, N. Dak.

WANTED, first class engraver and one who can do jewelry repair work; permanent position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton Ill.

WANTED, young man, American, experienced in retail jewelry store, who can advance ideas and boom business; references exchanged. Address "Reliable, 37," care Jewelers' Circular-Weekly.

WANTED, assistant jeweler and engraver, at once; a permanent position to right man if he proves satisfactory; send sample of engraving. "N. C., 2461," care Jewelers' Circular-Weekly.

WANTED, at once, young man, good watchmaker and jewelry repairer; pleasant position in good store; state age, salary and reference in first letter. Perry & Fulcher, Great Barrington, Mass.

WANTED, by Jan. 1, 1910, a first class watchmaker and optician of good address and thoroughly capable, no bad habits; references in first letter; good salary. Address S. Bengston, Freeport, Ill.

WANTED, Dec. 1, watchmaker, competent to do railroad work, first class jewelry repairing and engraving; state salary, send references as to character and ability. Address Ben Settle, Russellville, Ky.

(*Special Notices continued on page 110.*)

Special Notices.

(Continued from page 109.)

HELP WANTED.—Continued.

SALESMAN WANTED; experienced man to handle manufacturer's line of gold jewelry for the jobbing trade and department stores; replies confidential. "Trade, 27," care Jewelers' Circular-Weekly.

JEWELER wanted for general repairing and new work; prefer one who can do stone setting; permanent position to right party; send reference with first letter. Address H. Mahler's Sons, Raleigh, N. C.

WANTED, at once, second watchmaker, man who can do good watch work and act as salesman; will pay $20 per week; give reference and full particulars in first letter. O. A. Hesla Co., Prescott, Ariz.

WANTED, at once, first class engraver, jewelry repairer and stone setter for general repair work; steady position to right man; must furnish good reference. J. H. Reed, 38 W. Washington St., Indianapolis, Ind.

WANTED, engraver, one who understands jewelry and silverware engraving, a good and quick workman; salary and references in first letter. Address E. C. Harpstrite, 513½ W. Commerce St., San Antonio, Tex.

WANTED, fine engraver and watchmaker, one to take charge of repairing department, inspect, receive and deliver work and do the engraving; answer fully in first letter. Address A. H. Richards, El Paso, Tex.

ENGRAVER and jeweler; steady position; send sample and references in first letter; the chance of a lifetime for a good workman who has any tuberculosis in his family. "L., 2500," care Jewelers' Circular-Weekly.

TRAVELING SALESMEN calling upon retail jewelers to sell as side line goods of a very well known and responsible manufacturer; can make several dollars a day, easy money. "Y., 2240," care Jewelers' Circular-Weekly.

WANTED, a man capable of acting as superintendent of a spoon factory; must be familiar with cost systems as well as modern methods of manufacture; should be wide awake and up-to-date. Address Box 884, Providence, R. I.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

SALESMAN WANTED with established jobbing and department store trade, popular line, plated toilet and manicure sets, on commission for east, south, middle and far west, no objection to carry another line. "J. R., 109," care Jewelers' Circular Weekly.

WANTED, first class manufacturing jeweler to do all kinds of repairing and manufacturing in job shop of large store; unless high class do not apply; send references with first letter; state wages desired; foreigner preferred. J. H. Leyson Co., 236 Main St., Salt Lake City, Utah.

WANTED, watchmaker or watchmaker and salesman, or any combination so long as you are capable at what you represent; permanent position for a capable man; send reference, state wages expected and when you could accept position. Edward J. Brown, jeweler and optician, 214 Asylum St., Hartford, Conn.

WANTED, watchmaker and jeweler for the shop only, no tools needed, town of 1,500 inhabitants; permanent position with board and lodging, or without, not crowded with work; good for young man to practice or old man to take it easy, in the middle sugar cane region and orange belt; state age, experience and wages wanted in first letter. P. C. Rivoire, Napoleonville, La.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

SALESMAN WANTED, young man, preferably one with trade in western states, qualified as a salesman, ambitious and aggressive, by manufacturer. Address "A., 42," care Jewelers' Circular-Weekly.

SALESMAN WANTED, with established trade in Wisconsin, Kansas, Nebraska and Iowa, to represent well known manufacturers; fine opportunity for right man. Address "S., 43," care Jewelers' Circular-Weekly.

SALESMEN WANTED Jan. 1 by old established house, general line of jewelry; liberal salary to A1 men who have established trade; replies confidential. Address "N., 2454," care Jewelers' Circular-Weekly.

WANTED, a traveler for a jobbing house that carries a very large line of gold and diamond jewelry for the middle west; only those who have trade in that section need apply. Address "Jobber, 72," care Jewelers' Circular-Weekly.

WATCHMAKER and engraver; we desire the services of a thorough watchmaker and good, fair engraver, at Chattanooga, Tenn., one who is good at adjusting and rating, to take entire charge of this department; we carry a large stock of only genuine material for our work; only thorough competent men apply, with reference, age, salary, etc. Address "Z., 89," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and clock repairer; permanent position to experienced man; give references with application, stating style of work you can do, also if married or single; want man with good appearance and one who can wait on retail trade when needed; state salary wanted; last man I had was with me 20 years, vacancy caused by death. Herman T. Jarecki, 728 State St., Erie, Pa.

STRICTLY first class and reliable watch and clock repairer, jeweler and engraver, good man with good references; $25 per week if you are in that class; sample of engraving and one or more good references with application, at once. W. J. Burden, Wilson, N. C.

SALESMAN; energetic, hustling representative with headquarters preferably in Chicago, to travel the middle west with our fine line of gold plated jewelry and elk goods; one who will travel continually and understands selling jewelry and can furnish unquestionable references as to salesmanship and capability; will pay 15 per cent. commission; only one with experience in this territory and an established trade need apply. Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

NEW YORK salesman wanted by one of the largest and best known Newark manufacturers of 10-karat jewelry; must be first class man who has good following and can guarantee results; salary or commission; all correspondence confidential. "P., 29," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

MANUFACTURER of an established line high grade gold filled chains, fobs and lockets, wants a salesman of ability and good address for New York City, New Jersey and Pennsylvania trade; references required; replies confidential. Address "I., 100," care Jewelers' Circular-Weekly.

WANTED by large manufacturer of gold and silver jewelry, an A1 salesman for New York City and State and Pennsylvania; liberal salary and commission; a hustler can easily make $5,000 yearly; applicants must show good past record as salesman for either jobbing or manufacturing house. Address "S. G., 2245," care Jewelers' Circular-Weekly.

DO YOU WANT to connect yourself with a New York jobbing house of many years' standing that carries a high grade but salable line of gold jewelry and watches? We have an opening for experienced salesman coving middle west and southwest; excellent opportunity for man who can make good. Address in strict confidence, "R., 116," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, jewelry business in the fruit belt of Colorado, about $9,000. F. C. Helt, Delta, Colo.

TAKE ADVANTAGE, good paying jewelry business for sale at a bargain; city of 300,000; cheap rent; other business. "Snap, 78," care Jewelers' Circular-Weekly.

FOR SALE, the old and well established jewelry store of T. W. Schmidt, Patterson, La.; stock is valued at $6,000; retiring from business on account of ill health.

FOR SALE, jewelry and optical business; will pay to investigate; new stock and fixtures in Virginia town of 2,000. Address "Q., 2471," care Jewelers' Circular-Weekly.

FOR SALE, Jan. 1, only jewelry store in town of 1,500; nearest competitor 25 miles; good sales and plenty of bench work; county seat. Write for particulars, D. F. Barnwell, Tiptonville, Tenn.

PARTNER WANTED with capital to enlarge and take active interest in a jewelry store in the best location in Cleveland, O.; this is a good proposition for the right party; investigate. D. N. Goodman, 2297 E. 89th St., Cleveland, O.

FOR SALE, well established jewelry business of high class reputation, modern fixtures, lease, central location; stock at present inventories about $31,000, can reduce; finest California climate. "C. T., 2398," care Jewelers' Circular-Weekly.

FOR SALE, a well appointed jewelry store in a thriving southern town and Winter resort; established 12 years; a good opportunity for a live man. For further information address M. Sickles & Sons, 726 Chestnut St., Philadelphia, Pa.

FOR SALE, jewelry business established 20 years in best location on main street in town of 70,000, within 25 miles of New York; will invoice about $8,000; grand opportunity for a watchmaker with some capital. Address Richter, 64 Nassau St., New York.

WELL ESTABLISHED, good paying business for sale, in southern city; good reasons for selling out; immediate possession for cash purchaser; stock and fixtures invoice about $25,000, can be reduced. Allan Jewelry Co., 285 King St., Charleston, S. C.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

A SPLENDID opportunity for a first class salesman with a small capital to invest in a New York jewelry manufacturing concern already established and well connected; kindly state experience and amount of cash willing to invest. "B., 2485," care Jewelers' Circular-Weekly.

FOR SALE, jewelry business, old established, 15 years on the same premises, prominent location in Brooklyn; cheap rent with living rooms; no opposition; plenty repairs; will sell same at sacrifice on account of illness in family; must sell within two weeks. Address "E., 44," care Jewelers' Circular-Weekly.

BUSINESS OPPORTUNITIES Continued.

FOR SALE, cheap, the watch case spring business and plant of Charles Grosse, deceased, located in Carlstadt, N. J., established 1873; plant ready to start work at once; electric motor. Address Mrs. Bertha Grosse, corner 4th St. and Division Ave., Carlstadt, N. J.; or, Wm. J. Ramsaier, 10-12 Vandewater St., New York City, 'phone 4067 Beekman.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

OPPORTUNITY: I know of a fine opportunity for a man with $5,000 cash or backing, to buy a good, clean, remunerative jewelry business, well established, fine reputation, competition small and profits good; stock is clean, fixtures modern and brand new. Write me for particulars, Al Bruckner, 3738 Wilton Ave., Chicago, Ill.

FOR SALE, a first class jewelry store and repair trade in one of the most flourishing New England cities; an exceptional opportunity; reasons for selling ample to satisfy anyone; cash not essential provided the customer can give good security; time can be given for most of the payment. Inquire P. O. Box 729, Waterbury, Conn.

SALESMAN, who is thoroughly experienced in selling high grade gold jewelry, with about $10,000 to purchase interest in a well established and profitable manufacturing business in New York market; only applicants with unquestioned references will be considered; excellent opportunity, investigate; correspondence treated confidentially. "Excellent, 98," care Jewelers' Circular-Weekly.

FOR SALE, oldest established and leading jewelry store in Goldfield, Nev.; this camp is now working up to its full capacity with a large monthly payroll; this proposition will bear fullest investigation and can refer to all local banks and every leading jewelry jobber in United States; terms and invoice arranged to suit purchaser; two watchmakers employed, also a manufacturing jeweler. Address Walter Lord Jewelry Co., Goldfield, Nev.

FOR SALE, the best business proposition in the jewelry line in the state of New York, best location in the city of Gloversville, population 21,000, live manufacturing city; willing to dispose of stock, fixtures and lease at once at a reasonable figure on account of engaging in manufacturing business demanding my immediate attention. Address F. C. Bennett Co., Gloversville, N. Y.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, latest model Eaton & Glover engraving machine, first class condition, used only six months; first $75 check gets it. H. G. Palmer, Mechanicville, N. Y.

COMPLETE escapement models in running order, $15; great window attraction for jewelers. For particulars write to St. Louis Watchmaking School, St. Louis, Mo.

ONE MODERN mahogany wall case 28 feet long, original cost $800, will sell for $285; will accept interest bearing notes for $200 payable $20 per month; case looks as good as new, will do credit to any jewelry store. Address W. J. Graber, Brenham, Tex.

FOR SALE, Geissler's encyclopædia, a valuable book of instructions to watchmakers and jewelry repairers; have reduced the price to one dollar to close them out, or will sell the whole number for a much reduced price; a good chance for some enterprising jeweler to make money; on receipt of one dollar will send book. Mrs. Philip L. Geissler, 1631 Upper 2d St., Evansville, Ind.

To Let.

DESK ROOM or part of office to let in 9-11-13 Maiden Lane, New York. Box 110, care Jewelers' Circular-Weekly.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.



From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer.

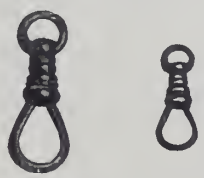
¶ My new and attractive booklet suggests to you the qualifications that should be required of the man selected to handle your sale. Get a copy of it, read it carefully and proceed in your selection along the lines therein outlined.

¶ If you do this your choice of an Auctioneer will be confined to a select few, as the standard established for myself is quite beyond the ability of the average Auctioneer.

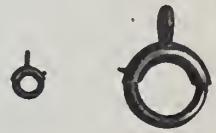
¶ **REMEMBER** That HOOPER personally superintends every detail of your sale. Nothing is entrusted to substitutes or assistants. You are guaranteed a legitimate and high class sale that will accomplish its purpose—no matter what it is—and furthermore it leaves you in excellent shape financially and commercially.

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Manipulation of Steel in Watch Work
BY JOHN J. BOWMAN
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11 John St., New York.

PATENT DEPARTMENT

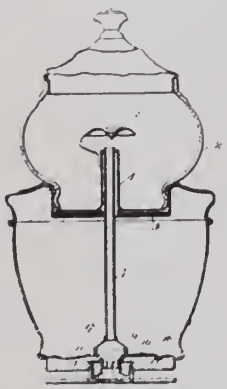
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED NOV. 2, 1909

938,805. COFFEE-MACHINE. CHARLES NELSON, Brooklyn, N. Y., assignor to S. Sternau & Co., New York. Filed May 3, 1907. Serial No. 371,582.

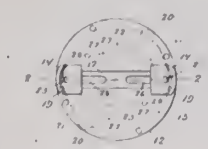
A coffee machine, having a receptacle, a small heating chamber in communication therewith, and a percolator, said percolator having a tube and a



valve chamber, said valve chamber communicating directly with the heating chamber and having inclined sides with openings and a reduced portion, the said inclined sides being perforated, in combination with a valve having a dished body and a hollow slotted stem, the body engaging with the inclined sides and the stem lying within the reduced portion.

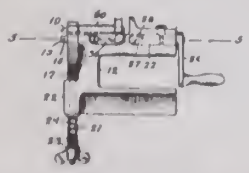
938,817. WATCH MOVEMENT HOLDER. GEORGE W. BOWERS, Somerville, Mass., assignor by mesne assignments, to Hammel, Riglander & Co., New York. Filed Jan. 22, 1909. Serial No. 473,724.

A watch movement holder comprising a base, a pair of opposed jaws guided by the base and movable radially in opposite directions thereon, the jaws being formed to engage a watch movement



plate, bell crank levers pivoted to the base and located below the same, connections between said levers and the jaws, and springs acting through the said levers and connections to automatically project the jaws into engagement with the movement plate, the levers being manually operable to retract the jaws.

938,818. MAINSPRING WINDER. GEORGE W.

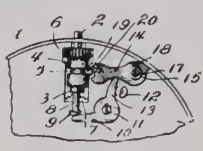


BOWERS, Somerville, Mass., assignor, by mesne assignments, to Hammel, Riglander & Co., New York. Filed Jan. 22, 1909. Serial No. 473,725.

A main-spring-winder comprising a supporting frame, a rotatable spring-engaging and winding mandrel removably mounted in the frame, and projecting therefrom a movable side support and a wiper engaged therewith, the support and wiper being adapted to bear respectively on the side and perimeter of a coiled spring accumulating on the mandrel, the said support and wiper being movable crosswise of the mandrel, and means for exerting a yielding pressure on the side support and wiper to press the wiper yieldingly toward the mandrel, the said side support and wiper being movable against such pressure by the enlargement of the coil.

938,819. ROLLER-REPLACING TOOL FOR WATCHMAKERS. GEORGE W. BOWERS, Somerville, Mass., assignor, by mesne assignments, to Hammel, Riglander & Co., New York. Filed June 22, 1909. Serial No. 473,727.

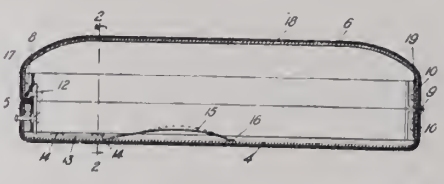
A tool of the character stated, comprising a two-armed holder, and inwardly projecting stud affixed to one arm of the holder, and formed at its inner end to engage one end of a balance staff, the other arm being provided with a guide socket in alignment with said stud, a plunger movable endwise in said socket and having in one end an elongated cavity to receive the other end portion of a balance staff, and lever-engaging shoulders at its other end, the end of the plunger surrounding said cavity being formed to press a roller upon the staff, a handle affixed to the holder and extending



substantially at a right angle with the plunger, a lever pivoted to the holder between the handle and plunger, and having a curved shorter arm slidingly engaged with the shoulders on the plunger, and a longer operating arm located beside the handle, and a spring attached at one end to the longer arm of the lever, its other end being in sliding contact with the handle, the lever being normally held by the spring in engagement with the shoulders of the plunger to prevent the withdrawal of the plunger from the socket, and adapted to be retracted beyond the point to which it is normally retracted by the spring, to disengage the shorter arm of the lever from the plunger, and permit the removal of the latter.

938,964. JEWELRY-BOX. LOUIS E. BROWN, Boston, Mass., assignor to Farrington Manufacturing Co., Boston, Mass. Filed Aug. 6, 1908. Serial No. 447,295.

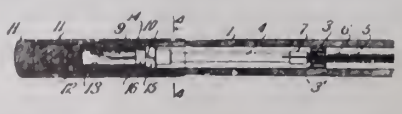
In a jewelry box, a main receptacle having a bottom and wall formed from a thin metallic



sheet, a reinforcing strip of fiber substantially covering the inner surface of the wall thereof and cemented thereto, the said wall having portions of the same pressed inwardly and engaging with said strip.

939,057. FOUNTAIN-PEN. MORRIS W. MOORE, Everett, Mass., assignor to Samuel Ward Co., Boston, Mass. Filed Dec. 14, 1908. Serial No. 467,327.

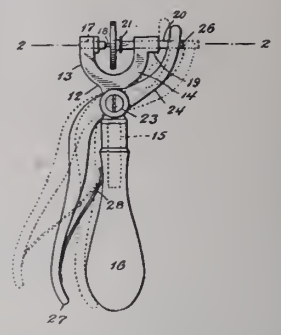
A submerging fountain pen comprising a barrel having a tubular bore uniform throughout, a cylindrical piston fitting said bore and movable there-



in, said piston having a longitudinal passage for the transfer of ink, a rearwardly extending threaded bar on said piston, a threaded bearing for said bar in said barrel, a cap and means in said cap for producing a submerging or emerging rotation of said bar.

939,009. SETTING DEVICE FOR WATCHES. JOHN H. GORMAN, Salisbury, N. C. Filed Nov. 17, 1908. Serial No. 463,047.

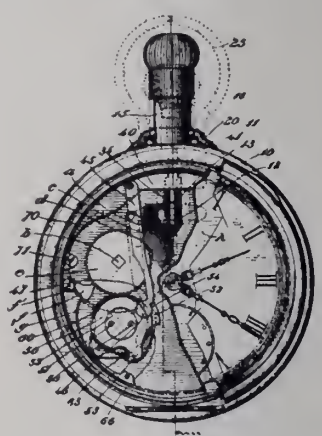
In a setting device for watches, a sliding collar having its ends provided with teeth adapted to en-



gage with the winding or setting wheels of the watch, of a collar operating member provided with integrally formed oppositely disposed spring ends pivotally connected to the plates of the watch and one of said spring ends engaging the sliding collar.

939,081. STEM-WINDING MECHANISM FOR WATCHES. ABRAHAM PLEAN, New York. Filed Nov. 13, 1908. Serial No. 462,404.

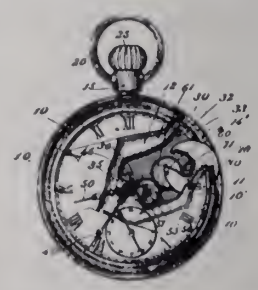
The combination of a time mechanism, a watch case inclosing said time mechanism, a push pin adapted to slide radially in said watch case and



project beyond the periphery thereof, an intermediate toothed wheel in operative connection with the winding arbor of said time mechanism, an oscillating pawl support, a spring pawl pivoted to said support and engaging said toothed wheel, and a link having pivotal connection with said pawl support and with said push pin.

939,082. SETTING MECHANISM FOR WATCHES. ABRAHAM PLEAN, New York. Filed Nov. 13, 1908. Serial No. 462,405.

The combination of a watch case provided with a peripheral slot, a watch works disposed in said case and provided with a dial train and with a guide slot adjacent to said train, a sliding stud



journal adapted to play in said guide slot, a pinion fixed on said stud journal and movable therewith into and out of gear with said dial train, and a yielding thumb wheel also fixed on said stud jour-

nal and having a portion of its periphery projecting through said case slot.

DESIGN

40,324. GLASS PITCHER. SAMUEL HAWKES.



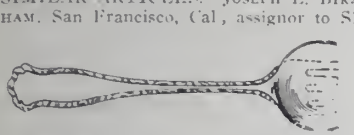
Corning, N. Y. Filed June 26, 1909. Serial No. 504,624. Term of patent 7 years.

40,325. GLASS PITCHER. SAMUEL HAWKES.



Corning, N. Y. Filed June 26, 1909. Serial No. 504,625. Term of patent 7 years.

40,330. HANDLE OF SPOONS, FORKS, OR SIMILAR ARTICLES. JOSEPH E. BIRMINGHAM, San Francisco, Cal., assignor to Shreve



& Co., San Francisco, Cal. Filed July 21, 1909. Serial No. 508,868. Term of patent 7 years.

40,331. HANDLE OF SPOONS, FORKS OR SIMILAR ARTICLES. JOSEPH E. BIRMINGHAM, San Francisco, Cal. Filed July 21,



1909. Serial No. 508,869. Term of patent 7 years.

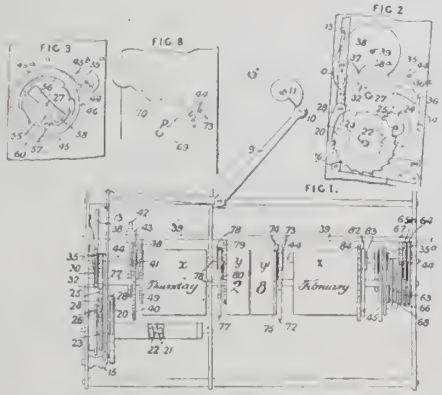
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF OCT 26, 1909

13,668. CALENDAR CLOCKS. J. PARKER, London. June 27.

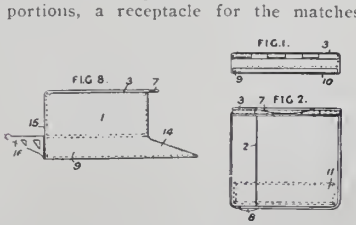
The spring that actuates the calendar mechanism is automatically wound each day by the clock, and the entire calendar mechanism may be set by turning a single arbor. A cam 11 driven by the clockwork revolves once in 24 hours, winding up the driving-spring 21 through levers 9, 13, 15, a pawl 28 on the lever 13 engaging a ratchet 20 on the barrel. An arbor 22, to which the other end of the spring is attached, drives, through gearing 23, 24, 25, a "month" arbor 27, from which the week, month and year drums, bands, etc., *x*, *y*, *z*, are driven. The month arbor is geared to an arbor 39 carrying a locking-disk 38 through wheels and pinions 40, 41, 42, 43, the arbor 39 making 36 revolutions of the arbor 27, corresponding to the number of toothed spaces in a wheel 45 fast on that arbor and gearing with a seventh-toother pinion 35*a* on a "week" arbor 44. Once every day, when the engaging roller 10 drops to the lowest part of the cam 11, a spring-controlled catch 30, Fig. 2, mounted with play on the lever 13, depresses one arm of a lever 32, removing the projection 37 from a notch 38*a* in the disk 38. The spring now drives the arbor 27 and changes the date, the wheel 45 and pinion 55*a* rotating the space of one tooth, the teeth of a second pinion 35 on the week arbor 44 then returning the lever 32 into locking engagement with the disk 38 by engaging a hump 36*a*. A spring 34 holds the locking-lever in either position by engaging either of two notches in the arm 36. The varying number of



days in the different months is obtained as follows: The wheel 45, Fig. 3, is provided with 27 teeth, an arc 45*a* extending over the space of six teeth and acting as a further tooth, and three teeth 45*b* partly cut away and adapted to be overlapped by one, two or three teeth of a concentric disk 46, so as to increase the number of effective teeth from a minimum of 28 to a maximum of 31. The disk 46 is positioned by a roller 57, which is connected to the wheel 45 and disk 46 by a lever 58 and link 60, respectively, and works around a year cam 55, shaped according to the varying length of the months, and a leap year cam 56. These cams are driven from the arbor 27, Fig. 1, by differential gear 63, 64, 65, 66, and 63, 64, 67, 68, respectively, the wheels 64, 65, 67 being solid with one another and loose on the arbor 44. The drum *x*, bearing the days of the week, is driven from the week arbor 44 through gear 48, 49. The days of the month are carried by two drums *y*, y^1, the latter bearing the units and being driven from the arbor 27 through gearing 72, 73, 74, 75. The tens drum *y* has the figures 1, 2, 3 repeated twice and a blank space, and is driven from the arbor 27 through gear 77, 78, 79, 80, the gear 77 having preferably four teeth and four plain arcs each acting as a tooth, and the pinion 78 eight teeth. The year drum *z* is driven from the arbor 27 through gear 82, 83, 84. Two methods are described of locking the pinion 35*a* on the week arbor 44 while the month wheel 45 is slipping the requisite number of tooth-spaces at the end of the month. In the arrangement shown in Fig. 3, the arc 45*a* having a radius equal to that of the pitch circle, the addenda of two teeth of the pinion 35*a* rest against it locking the pinion but permitting the arc to slip under them. In the form shown in Fig. 8 a cam 69 revolving with the wheel 70 holds a lever *p* in locking engagement with the pinion 73 while the plain arc is passing, the radius of the arc in this case being less than that of the pitch circle. To set the calendar a lever 26, which carries the wheel 24, is raised so as to disconnect the arbor 39 from the driving spring 21, and the arbor, having been pressed back to disengage the disk 38, may be rotated by a key. The number of teeth in the various wheels and pinions is stated.

13,544. MATCH-BOXES. A. J. BOULT, London. —(M. Petrocochino, Paris.) June 25.

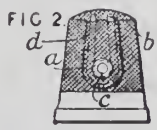
A match-box for pocket or table use comprises two portions, a receptacle for the matches, pro-



vided with a hinged lid, and a lower portion or sheath for holding part or the whole of the shell of an ordinary match-box, the striking surface being exposed through an opening in the sheath. Figs. 1 and 2 show the invention as applied to a pocket box, the cover 3 being provided with an opening piece 7 and the interior having a tongue 2 for retaining the contained matches in position. The sheath 9 has an opening 11 in the base for exposing the striking surface of the shell, and the bottom 10 is provided with a projection 8 to facilitate handling. In the form intended for table use, Fig. 8, the match receptacle is constructed to hold the drawer of an ordinary match-box and the sheath 9 is made larger to hold the whole shell partly collapsed upon a block of metal or stone, one of the striking surfaces being exposed through the opening 14 in the sheath. In this form the wall 15 may be furnished with pivoted brackets 16 for supporting a glass or porcelain ash tray.

13,859. THIMBLES. W. P. THOMPSON, Liverpool.—(Gabler Geb., Wurtemberg, Germany.) June 30.

Relates to thimbles of the kind in which a small magnet is provided, and consists in arranging the



magnet *b* in a recess *d* impressed in the side of the thimble *a*, in which position it is retained by a rivet *c*.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired, Nov. 1, 1909.

485,230. FRAME FOR POCKETBOOKS, PURSES OR SATCHELS. SIMON SCHEUER, New York.

485,410. MACHINE FOR TRUING JEWEL SETTINGS. THOMAS GILL, Waltham, Mass.

485,475. CENTRIFUGAL ORE-SEPARATOR. ORBIN B. PECK, Chicago.

485,581. WATCH CASE PENDANT. THOMAS A. HOPKINS, Elgin, Ill.

Design patented Oct. 29, 1895, *for* 14 *years.*

24,789. SHANK FOR LINK CUFF-BUTTONS. JAMES A. FLOMERFELT, New York.

Design Patented Nov. 4, 1902, *for* 7 *years.*

36,132. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. THOMAS HEATH, Providence, R. I.

Designs patented May 1, 1906, *for* 3½ *years.*

37,972. CLOCK-FRAME. STANLEY M. LAWSON, Cincinnati, O.

37,973. CLOCK-FRAME. STANLEY M. LAWSON, Cincinnati, O.

37,974. CLOCK-FRAME. STANLEY M. LAWSON, Cincinnati, O.

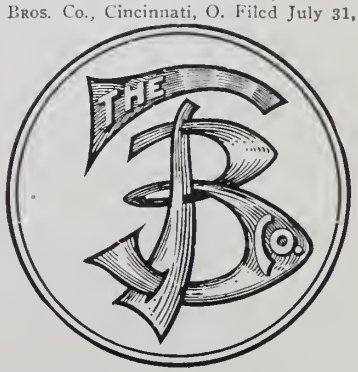
37,975. CLOCK-FRAME. STANLEY M. LAWSON, Cincinnati, O.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act.]

TRADE-MARKS PUBLISHED NOV. 2, 1909

Ser. No. **43,912.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) THE THOMA BROS. CO., Cincinnati, O. Filed July 31, 1909.



Particular description of goods.—Chains, Fobs, Lockets and Bracelets.



Get the Railroad Trade

CONTROL the railroad trade in your district and you are assured of a good business. Railroad men are compelled by regulations to keep correct time. *To them a watch of the greatest accuracy and durability is a necessity.*

It is also true that other trade follows railroad trade, because the patronage of railroad men at once stamps your stock as *reliable.* The Railroad

Elgin

is designed especially to meet the requirements of the railroad man. The silver finish metal dial is most popular because the faintest ray of light illuminates it. This metal dial is made with *inlaid* figures of *hard enamel.* Some prefer the white enamel dial.

The Railroad Elgin is the thinnest 18 size watch made. It is timed and cased at the factory, and will run longer on one winding than any other railroad watch.

Another sales factor is *Elgin prestige*; for the Elgin is the most popularly known watch in the country, and this particular Elgin is everywhere recognized as a standard railroad timepiece. Advertising in railroad magazines is familiarizing it among railroad men who are anxious to see it and who are asking for the Elgin with the "49 silver dial" or the "49 enamel dial."

You can't control the railroad trade with a poor watch; but you *can* with the Railroad Elgin. Write to your jobber or to the company direct for prices.

These are the four grades and established retail prices as advertised:

GRADE		20 YEAR GOLD-FILLED	25 YEAR GOLD-FILLED
VERITAS	23 JEWELS	$50.00	$52.00
VERITAS	21 JEWELS	$46.00	$48.00
FATHER TIME (VERITAS MODEL)	21 JEWELS	$41.00	$43.00
B. W. RAYMOND " "	19 JEWELS	$37.00	$39.00

ELGIN NATIONAL WATCH COMPANY
Factories: Elgin, Ill., U. S. A.

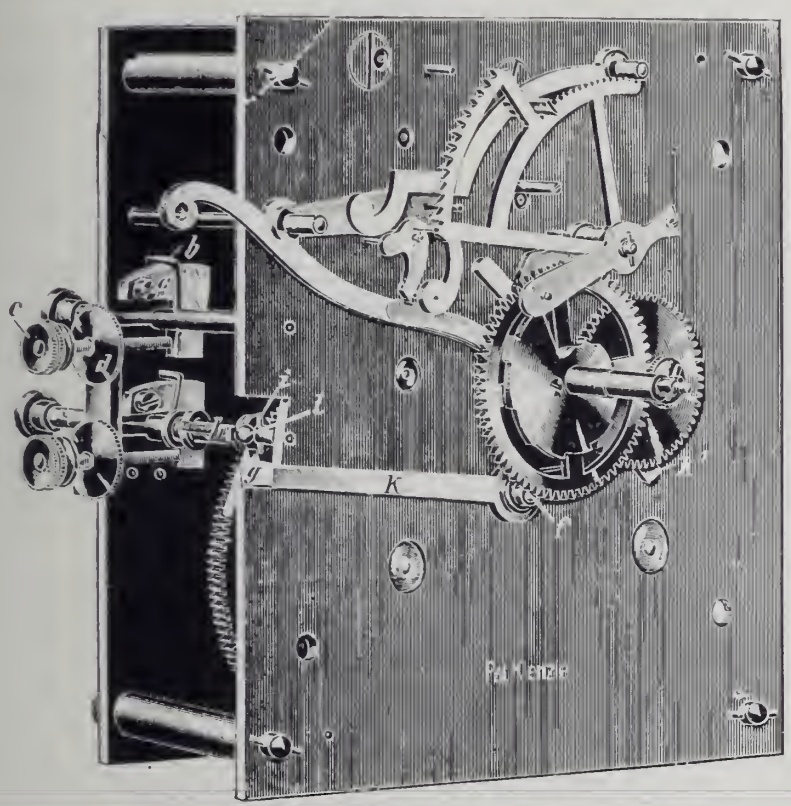
New York Office, 15 Maiden Lane — General Offices, 131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Mechanism of a House Clock Made with Three-Quarter Strike.

As distinct from a "four-quarters strike," in which the clock strikes the full hour after each quarter, provided the striking train is not shut off during the quarter strokes, there is known in the trade as a "three-quarters strike" a clock that during the quarter hours never simultaneously strikes the hours. Rather, the quarters are either sounded by single, or, as a rule, by double, strokes, whereas at the full hour either (in simple quarter striking) the previous quarter hammer is in such manner displaced that it strikes on the second bell or sounding coil (gong), or (in the case of double quarter strikes) the one hammer is entirely cut out, so that when striking the hour the second hammer only is operative.

The striking work here illustrated, from the *Deutsche Uhrmacher Zeitung*, belongs in the second category. It is equipped with two hammers, of which the upper one is always in action, whereas the lower one only works with the upper while the quarter hour is being sounded, which is rung in this manner on both gongs. Shortly before the hour is to be struck the lower hammer is cut out, so that the full hour is recorded only by simple strokes on one, viz., the deeper-toned gong.



MECHANISM OF HOUSE CLOCK WITH THREE-QUARTER STRIKE.

This striking train is adapted for house clocks, and has just been introduced by the well-known owners of the trade-mark, "The Flügelrad," the firm of Schlenker & Kienzle, Schwenningen a. N., Germany, who have secured patents on the principal parts of the striking train.

In the illustration the great simplicity of the dial work is at once apparent; all the parts are arranged in comprehensive form and are made light, but strong. The most important improvement is the method of delivering the hammer stroke and the arrangement that serves to cut out the lower hammer, while the full hour is being struck. We will begin by directing our attention to the first-mentioned device.

The hammer stop is formed by means of angular little plates of brass, *a*, with an arched back with which the striking arm of the hammer *b* comes in contact. The arch on the back is so shaped that the hammer-stopping arm *b* falls on to it tangentially, and therefore will not bounce back. A regulating screw, *c*, easily accessible from outside, makes it possible to set the little plate *a* higher by screwing up, or lower by unscrewing. This, of course, raises or lowers the hammer itself, and by this convenient means it is possible to regulate very closely the stroke of the hammer on the gong without removing the works from the case. When the stroke of the hammer has once been regulated to suit, the regulating screw *c* is set by tightening the stop nut *d* so that the hammer stroke will remain without changing.

This device, as the illustration shows, is provided for both hammers. In order to cut out the one (the lower) hammer, while the hour is striking, the following arrangement is devised: Below the hour wheel, on a steady pin, a double lever, k k^1, is located, whose longer arm, k, is bent at right angles at its end and made to form a conical point or nose, *g*. By means of pins in the minute wheel each hour, shortly before striking the full hour, the short arm k^1 is forced down and held in this position until the hour has struck.

The lifting arm of the lower hammer, actuated by the pin wheel, is not placed immediately on the hammer shaft, but in the pocket of a brass tube, *h*, mounted loosely on this arbor, which is constantly pressed forward by a spiral spring against the pin *i*. At *l* this tube is furnished with a hemispherical projection. The brass tube *h* is coupled to the hammer arbor by a pin in the hammer shaft engaging a slot in the tube *h*. As long as the tube *h* is in contact with the pin *i* the hammer lifting arm is in play with the lifting pins. This is the case during the first three quarter hours, which are sounded by the two hammers in double strokes. But when, at the hour stroke, the lever arm k^1 is pressed down by a releasing pin in the minute wheel the arm *k*, of course,

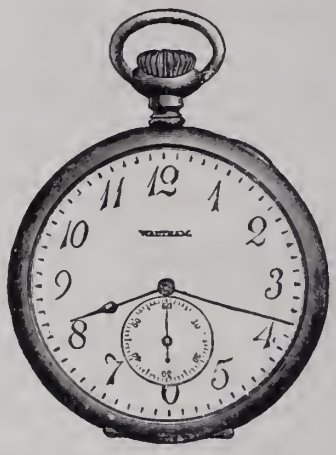
This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

moves upwards. This causes the nose *g* to come in contact with the hemispherical projection *l* and pushes the brass tube *h* backwards. This moves the hammer lifting arm out of play with the lifting pin. The lower hammer, as a consequence, remains entirely inactive, and only the upper one sounds the full hour in single strokes.

It may readily be understood that this switching off of the lower hammer works with great certainty, and only slightly encumbers the going train. The hammer striking also appears to be very practical, because in both hammers a fairly close regulation of the stroke on the gong can be effected, and one can by this means obtain a uniformly soft sound, whereas the hammer stroke itself will be noiseless. Nor must we overlook the fact that while the lower hammer is striking its arbor, its half-round shoulder *l*, remains wholly free from the nose *g* of the switch-off lever, so that the hammer can be raised and dropped without any interference. This house clock work under consideration should, for these reasons, steadily attain popularity.

The firm of Schlenke & Kienzle propose to apply to all striking regulators bearing their trade-mark, "Flügelrad," the improvement above described without increasing the price.

The Pendulum Clock.

THE year 1907 marked the 250th anniversary of the first pendulum clock. Christian Huygens, of Vom Zuylichen (born on April 14, 1629, at The Hague), described, in 1657, the use of the pendulum as a time measurer, discovered by him. He became associated with the clockmaker Solomon Coster at The Hague, who, on receipt of the patent, at once set to work to perfect the idea. In 1658 the first large clock constructed on the new principle was set up in Scheveningen. It had a pendulum 14 feet 9 inches long and weighing 54¾ pounds.

Although Huygens was first to employ the pendulum in connection with an escapement, the credit of applying the pendulum to the measurement of time seems to really belong to Galileo. In a letter dated July 5, 1639, to Lorenzo Realis, at that time governor of the Dutch East India Co., with whom Galileo was in correspondence in relation to his settling in Holland, he wrote, among other matters: "For the measurement of time I make use of a pendulum of brass or copper, to which I give the form of a sector of 12 to 15 degrees, the radius of which is four spans. I reinforce the sector at its center radius and reduce it sharply at both sides, so that it offers the least possible resistance to the air. At its central point it has an opening, through which the iron passes, like that on which a scale beam oscillates. This iron terminates below in a sharp edge and rests on two bronze bearings.

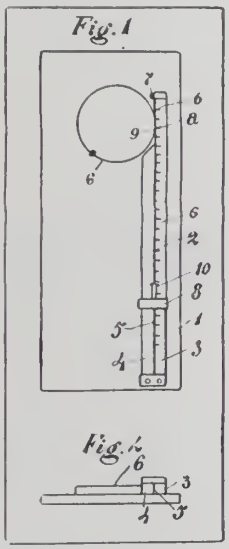
"If the sector is far from its plumb-straight position and left to move by itself it will make a number of oscillations before it comes to rest. In order that it may continue these oscillations and always swing to a distance, some person in attendance must, from time to time, give it a sharp push." In order to record the oscillations he recommends a toothed wheel, which is pushed one tooth ahead at each swing.

This first time-measuring device, in connection with the pendulum, was a very crude instrument. But, at any rate, to Galileo belongs the credit of being the first to recognize the importance of the pendulum as an adjunct for the measurement of time.

Apparatus for Measuring the Circumference of Watch Crystals, Spectacle Glasses, Etc.

A FRENCH watchmaker, M. Achard-Picard, has recently devised a simple and accurate apparatus which facilitates the instantaneous measurement of the circumference of watch crystals, and, in fact, all bodies of a rounded outline.

Until now it has been necessary to employ a micrometer gauge or sliding calipers



DEVICE FOR MEASURING WATCH CRYSTALS.

(slide gauge), which gave the diameter only approximately, the glass never being round.

Other more practical tools were invented, it is true, and we must not neglect to mention that of M. Guérineau, which commands notice by its simplicity and which also served for the measurement of bezels.

The one which we present to-day is very pleasing on account of its ingenuity, and it is strange that the idea which underlies it has not occurred to anyone before.

It consists very simply in surrounding the article with a metallic ribbon and reading the measure obtained on a graduated scale. This is not a very big thing, but it nevertheless requires thought.

Following is a more detailed description of one form of this invention, translated from *La France Horlogère*. On a small board, 1, is drawn a scale graduated in millimeters and fractions of millimeters, or in numbers and one-eighth numbers, old-style calculation.

On this scale, divided into two parts, 3 and 4, at a point 5, is attached a steel ribbon, 6, attached at 7 to a fixed point and at 8 to a runner, movable on the scale 2, which runner is provided with a pointer, 10. The runner is in two parts, held together by a screw.

The means of attachment at 7 allows of a special crossing at 9 which allows the ribbon to be rolled completely around the glass.

If we wish to measure a glass we arrange it on the board in the loop of steel formed by the ribbon after having pushed the runner towards the point a; the runner is pushed or pulled, drawing with it the ribbon and compelling it to enclose the glass, and we have only to read the result on the graduated scale, as shown by the pointer.

This apparatus may be constructed in many other ways; it may be employed for measuring, metrically, a spectacle glass, because the sliding calipers could only give a diameter, or with regular or irregular oval glasses. The reading of the circumference alone furnishes an exact measurement, which would correspond to a mounting of a corresponding number.

Dates of Construction of Some of the Famous Tower Clocks.

AN enthusiastic German technical writer has undertaken the by no means easy task to definitely ascertain the year of origin of the various famous old tower clocks, many of which are still in existence. Following are the results of his researches:

The first clocks of this character were constructed in the 13th century and came into use in England and Italy. Then followed France, Germany, etc. The following cities, in which the date of their installation is known, were celebrated for their tower and curious clocks: London (Westminster Hall), 1288; Florence, Italy, 1300; Milan, Italy, 1306; St. Albans, England, 1326; Modena, Italy, 1343; Padua, Italy, 1344; Monza, Italy, 1347; Dover (the castle), England, 1348; Genoa, Italy, 1353; Strassburg, Alsace, 1354; Bologna, Italy, 1356; Frankenberg, Germany, 1359; Ferrara, Italy, 1360; Nürnberg, Bavaria, 1361; Zurich, Switzerland (second clock), 1548; Breslau, 1368; Paris, France (castle tower), 1370; Auxerre, France, 1375; Sens, France, 1377; Montargis, France (castle clock), France, 1380; Basle, Switzerland, 1381; Dijon, France, 1382; Frankfurt on Main, Germany, 1383; Rouen, France, 1389; Olite, Spain, 1390; Metz, 1391; Forli, Italy, 1395; Speier, Germany, 1395; Magdeburg, Germany, 1396; Augsburg, Germany, 1398; Seville, Spain, 1400; Moscow, Russia, 1402; Lübeck, 1405; Prague, Austria, 1419; Ollmütz, Austria, 1422; Bourges, France, 1423; Oneglia, Italy, 1428; Berlin (St. Peter's Church), Germany, 1438; Spezia, Italy, 1443; Dantzig, Germany, 1470; Venice, Italy, 1496; Münster (cathedral), Westphalia, 1512; Heilbronn (town hall), Germany, 1579-80; Lyons, France, 1598.

After an absence of several months, during which time he caused an announcement of his death to be circulated throughout the Province of Ontario, John Baird, 28 years old, is in jail at Sandwich, having been remanded by Magistrate Leggett for trial on the charge of theft preferred against him by Howell Bros., of Windsor. According to the complaint, Baird purchased a watch valued at $25 on the instalment plan, giving a lien on the property. He admitted that he disposed of the timepiece in Grand Rapids, Mich., but declared that he was not aware that he committed a crime.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

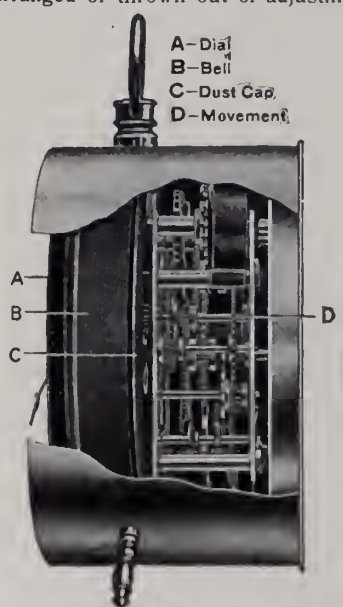
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered. Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "DI-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name ..... Address .....

The Hands of the Watch and the Repairer.

"IT is only a trivial defect; the hands stop the watch," is an excuse justified of old in the watchmaking fraternity when a customer brings back a watch only shortly before taken from the repairer because it has stopped. Whether the "only" used in this case is correctly employed or not is a question, for the occurrence looks paradoxical. We repair a watch, with all the tricks, try all the depthings and rebush the pivot-holes until the heavens tremble, and when this has all been done and works and case are polished as bright as can be we expose the works to stoppage on account of a trifle that makes all the preceding work a delusion.

The customer is hardly likely to ask us whether we have treated the gear teeth with the ingold fraise, or whether the edges have been turned on the Maltese cross. The only thing he is likely to ask when he comes for his timepiece is: "Does it go now?" A somewhat gratuitous humor is injected into the transaction, says the *Schweizer Uhrmacher Zeitung*, when the watchmaker replies with a triumphant smile, and a half hour later the customer is again in the store with his watch, which has stopped because the hands have caught.

As a rule, the watchmaker does not allow himself to be disconcerted; he proves himself a lightning-change artist; takes a pair of tweezers, presses one hand a little higher, the other a little lower, and immediately hands the customer back his property. Sometimes this finishes it, and in such case it is all right. Very often, however, the satisfaction endures only until the critical hours are reached, which we may designate as those between 5 and 7, when the two large hands come together in the immediate vicinity of the seconds hand.

Then, as a rule, the causes of the plainly perceptible defect are not so simple as the effect would make us believe and cannot be corrected offhand with a tweezers. We will therefore look a little more closely into them. There is, first of all, the stereotyped defect of an obliquely set center-wheel, which we encounter in 90 per cent. of the average watches, and then as though a malediction were imposed on it, or as though the rough-works factory did it for spite, the wheel in question is always out of true in such a manner as to cause the hour and minute hands to run low at the lower part of the dial, or in the neighborhood of the seconds hand.

We should therefore never neglect, wherever possible, or, in other words, when the payment received justifies it, to set the center-wheel straight by turning up one or the other of the holes on the chuck lathe. Notably, we should never neglect this when we have to bush one or possibly both of the center-wheel holes, for the small amount of work pays for itself more than liberally, and both operations can be done together; but we must be careful not to disturb the depthings in connection with the wheel. As we are now speaking of depthings, I may also refer to another curiosity in the noble art of watchmaking that is related to the subject under discussion, and appertains to the motion-work depths.

The writer has observed innumerable watchmakers, and has had the same experience with nine or ten assistants, that they investigate with the greatest care all the depths of the train, but do not consider the motion-work depths worthy of a glance. Nevertheless, more timepieces than we are prepared to believe are caused to stop by this, so that when a new assistant complains, in lugubrious tones, that a certain watch stops obstinately, although it has been gone over twice or three times, I make it a practice to overhaul the motion-work, and usually with good results.

This should not be done, however, after the timepiece has been assembled, but piece by piece: First, the center-wheel, with bridge screwed on and center-staff inserted. It often happens that it does not run true, thus affecting the pierced staff of the wheel, so that the latter sticks in the holes. If this is in order the common pinion is set in place and we look to see that it does not rub on the plates. In such case the latter must be turned out a little deeper. We now set the change wheel and test its engagement with the common pinion. Then we satisfy ourselves that there is no burr on its upper edge; we do the same with the hour pipe, the engagement of which, with the minute-wheel pinion, we likewise investigate to see if the latter is in order.

The minute-wheel pinion is now to be smeared with some jewelers' rouge; rubbed down in oil; set the dial in place and remove it again without lifting the plate. If the dial plate is soiled on the inside with the red we take an emery whetstone and rub what is necessary away on the inside of the dial plate and try it again. When the obstacle is removed we test the shake of the hour pipe between the cannon pinion and dial, removing the excess by means of a suitable tool, setting the whole in motion to see whether everything fits and runs free.

If the hour-wheel has too little shake under the dial we do the same as in the case of the minute-wheel pinion—we rub off a little from the inside of the dial. Supposing this to be done, we put the barrel in place, for not infrequently the hour-wheel will drag on the cover of the barrel and is pressed against it by the dial, so that with diminishing spring force the watch must stop. That, as in every other part, there must be no burr in the motion-work has often been dwelt on. We now come to the last and most frequently occurring defect—the faulty attachment of the hands to their supporting point.

We find, above all, a large number of watch hands, which, at the slightest touch, perform all manner of stunts. This is due much less to the fact that the eye of the hand is actually too large, but much more often to the circumstance that the shoulder on the hour-pipe, on which it sits, is not cylindrical, or conical, but is likely to be club-shaped, so that the more we press the hand on the looser it gets. Some prefer to split the hand-eye by means of a file, so that it will have a spring action; the only proper course to pursue is to give the hour-pipe the proper form by turning and to change the hour-hands, or where this is not practicable to draw in the eye by means of a center-punch. The same applies to the tube of the seconds-hand, whereas in the case of the minute-hand a round punch will be found to do best service.

There then remains only to examine whether the hands and the center-staff do not rub on the glass and that the latter does not rub against the inside of the dust-cap, which faults are easily corrected. It may readily be understood that it is rarely that a watch simultaneously displays all these faults, or that they occur in its motion-work. A careful investigation, and with some practice, even the remedying of these defects should not in itself take nearly as long to accomplish as it has taken to read this paper, but it may save the watchmaker a great deal of annoyance.

Oiling.

THE application of oil to the escapements of clocks and watches has a certain limit. Escapements that develop in the impulse considerable friction, such as lever and cylinder escapements, must certainly have a little oil applied to the frictional points, with the exception of the fork in lever escapements if made of a suitable material, *i.e.*, hard hammered brass, German silver or gold. Detached escapements for chronometers require, where friction occurs during the impulse, no oil, for the friction at this point is very insignificant and rather resembles a push.

It would, as a fact, have a very detrimental effect on the escapement if the various parts that are in contact during operation were oiled. Looking at the subject from this point of view, much has been gained for the chronometer. The pivots in all escapements, however, must be supplied with the requisite quantity of oil, and special care must be taken that the ends of pivots, where they work against end stones, are provided with the proper amount of oil.

As a rule, we often find in stem-winding watches that the winding apparatus has no oil. This is due either to the fact that all the friction points have not been adequately supplied, or that very thin oil has been used, which, in a short time, has run off. The fine oil used for the pivots of wheels, etc., cannot and should not be employed for the stem-winding mechanism; for this purpose only the special stem-winding mechanism grease, which can be purchased in any supply store, should be used. The parts that require oiling are the winding pinion, its arbor, with its inner pivot, the maintaining work, and also the part against which the crown wheel lies; the steel change wheels, while not on the teeth, nevertheless need oil in holes.

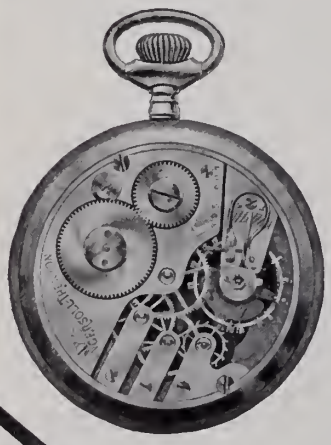
In the note about the exhibit of cups at the store of Mary C. Shaw, Troy, N. Y., which appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the proprietor was referred to as Mrs. Shaw, while the note should have read Miss Shaw.

E. M. Dahlstrom, Ilion, N. Y., will sail on the *Oscar II.*, this week, for Sweden, where he will engage in the jewelry trade.

Werre & Brundige, successors to J. & W. Taylor, 70 Water St., Newburg, will conduct a 20 per cent. reduction sale until Nov. 15.







THE JEWELER who misses the benefits of the heavy Christmas advertising being done on the "INGERSOLL-TRENTON" Watch, *will miss something worth while.*

This is the heaviest season and *every important magazine* will carry the "I-T" story in its Christmas issue.

If you haven't stocked with the "I-T," are you willing to go through the season *without* the "I-T" sales—*without* the newest thing in your line—the one most prominent before the public—*the only 7 jewel Watch that is advertised*—controlled exclusively by responsible jewelers and absolutely price-restricted?

People will look in your window for them—the advertising tells them to.

GET IN THE SUCCESS PROCESSION

SIGN THE COUPON BELOW

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

A NEW

"Railroad Watch"

THE

NEW ENGLAND

"TROLLEY SPECIAL"

Designed for the use of

Motormen and Conductors

Advertised by us in

Leading Trolleymen's Magazines

Our B.B. "Alden" Lever Movement

16 SIZE



Tempered Steel Safety Barrel
Cut Expansion Balance
Cut Top Plate
Exposed Train Wheels
Pendant Set
Red Gilded Train Wheels

Breguet Hair Spring Recoil Click
Exposed Pallets
Exposed Winding Wheels

Special Dial and Back Plate
Heavy Black Figures and Hands

20-year Gold Filled Cases, Jointed - $12.50
Solid Nickel Cases - - - - 5.80

All Prices subject to Jewelers' Circular Key and
6 per cent Cash Discount



The guaranteed reliability of this watch is a point that cannot fail to appeal to the trolleymen; its low price makes it possible for every motorman and conductor to possess one.

We furnish attractive little display cards for this watch for your show window.

Just figure the number of men who *need* a watch of this kind, who will read our advertisements — then place your orders accordingly with

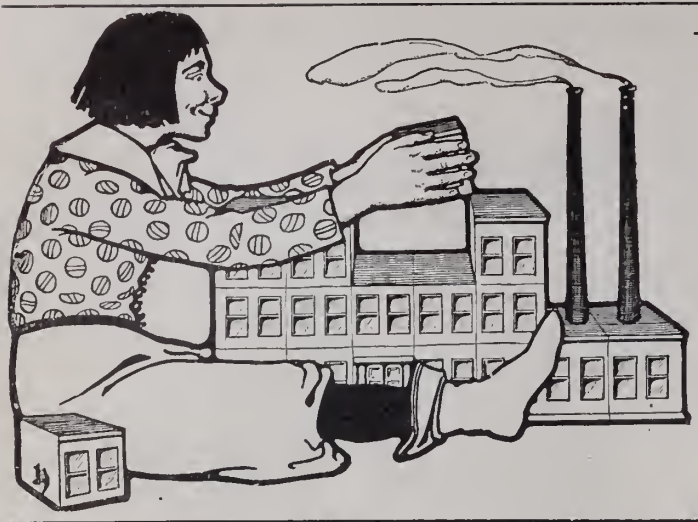
The
ELK WATCH
is selling rapidly
Beautiful Elk Dial
in five colors
Double Roller Lever Movement
7 Jewels
$12.50

The New England Watch Co.

Waterbury, Conn.

AND THE LEADING JOBBERS

The
TRAVELER'S WATCH
appeals to the
Christmas Trade
Neat Flat Leather Cases
7 Jeweled Lever Movement
Double Roller Escapement
Two Sizes
$14.00 and $12.00



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue, Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street, San Francisco

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished
CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates.
Send for Catalog of Information



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.

HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Thanksgiving Flat Ware and Hollow Ware Displayed "a la Mode."

Prepared expressly for The Jewelers' Circular-Weekly by R. F. N.

AN eye-feast for the crowd on the sidewalk consisting of turkey and findings can be produced at practically no cost excepting labor. A large, broad board is covered with dark cloth (or paper), and to this spoons, knives and forks of various sizes are fastened with small-headed tacks to form a turkey as outlined in the illustration. A napkin ring makes the eye and broad-bladed silver pie knives are used as legs.

This design can also be duplicated in miniature by using teaspoons and fruit knives, and very small turkeys can be outlined by using souvenir spoons. Supplement the turkeys on the walls of your window with silver plates and other silver service placed on the base of your window. The entire cost of this show will be limited to the time used in its construction.

Signs suitable for this display might read:

Silver Service adds zest to Thanksgiving Dinner.

A feast on silver
is
A feast for eyes
and
A feast indeed.



ORIGINAL THANKSGIVING DISPLAY OF FLAT AND HOLLOW WARE.

The Service Bright
Is a delight
And makes the
Entire dinner right.

A man about 25 years old, who was arrested a short time ago in Baltimore, Md., is believed by the police to be wanted in Chicago for the embezzlement of $1,600 from the Wells-Fargo Express Co. He is also believed to have been implicated in several jewelry robberies committed in Baltimore.

Helpful Holiday Talk for Retail Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR WEEKLY.)

(*Continued from issue of Nov. 3.*)

THERE is another way in which clerks who take proper interest can aid their employers, *i. e.*, by noting the demand for various articles and keeping the buyer posted on the character of sales made, that is, whether articles were called for by the customer or sold as a result of the clerk's effort. One indicates a demand and the other is salesmanship and buyers can be guided accordingly.

Knickknacks are items for which one must be unusually keen to determine the public's taste, and they should be bought only in limited lots, for such articles can never be classed as regular stock and one must always have on hand the latest fads. Changes are rapid and, once the novelty of some new craze begins to wear off, one must be clever not to have a residue which will eat up the profits of what one has disposed of.

Unless a store is situated where it catches a great many transient customers the sale of novelties is apt to be limited. People rarely buy novelties from home merchants. They prefer to bring these as souvenirs from places they visit.

Lighting one's premises is at all times of great importance, but during the Winter months, when the gloomy days are with us, and lights are burning practically all the time, the problem of proper illumination requires careful study. More light does not always mean more expense. If your lights are not properly distributed or are at the wrong height, you may be wasting your light. It is also true, if you burn electric light, that some of the up-to-date incandescent bulbs consume less power and yet produce a more brilliant light. The question is well worth looking into, especially now, when the approach of the holiday season means more business for those equipped to take care of it.

Make your windows attractive by making them different from those shown by your tradefellows—different in general arrangement, different in styles of merchandise exhibited and different in wording of your window cards, even different in style and shape of your price tickets. Care should be exercised not to have the window cards so large as to detract from the display of goods. Some novel shapes for price cards are herewith illustrated.

Cut one for a pattern and any quan

Storekeeping Department.

ty of duplicates can be easily produced. anage to keep your windows clean and ear, as much depends on them. Notithstanding the strenuous opposition, the odern merchant can hold and increase s trade if he will give 100 cents' worth r a dollar, and advertise to let the pubc know it.

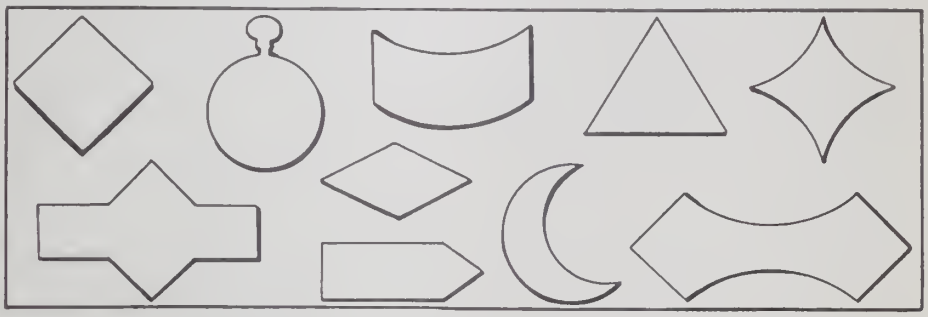
The most expensive advertising is not ways the most effective. To get best sults from money spent for this purpose, ne should deliberate well, have a set plan id determine not to deviate from it unss one is convinced that the new idea is better business getter. A limited amount newspaper notices, neat circulars, bookts, cards, etc, can all be made use of. ut one should try to make the advertising, f whatsoever sort, interesting and avoid ereotyped forms. Advertise differently om the rest and you will surely find that od advertising pays.

Storekeepers often miss familiar faces nd wonder where the customers are and hy they are not making purchases, as ey formerly did, and, owing to the eglect of the merchant to keep an address ook, many customers are lost. Few, inced, will object to leaving their name and ddress if asked for in a proper way. The erk, for instance, can say: "We issue an nnual catalog," or "we occasionally have pecial novelties," or "we register names of our customers with a memorandum of their purchases in case duplicate or exchange is desired." This, or a similar little speech, will generally secure the information desired, and a book of this kind will prove invaluable in keeping a dealer in touch with his trade. It is, moreover, worth more than any bought list.

Personality is the secret of success. Especially is this true in the retail field and the man who strives to win must possess, to a large degree, the knack of making himself agreeable to those with whom his business life forces him to come in contact. This refers to the people who work for him and those who sell to him, with whom it is equally important to stand well, as with the buying public.

The man who is fighting for trade wants to enlist in his aid all these various factors and needs to be watchful always that his business friends are increasing, as they are a mighty factor in the battle for business. Those only who have pluck, ambition and the ability to make and hold friends are the winners in this era of trade building.

Quaint and unusual ways of doing every-day work often prove impressive in making one's business better known. One might exhibit things that seem strange to the layman, such as occasionally having a watchmaker working in the window, which is a good method of booming the repair business, or some other process of making or assembling some article might be shown, such as engraving initials in the holiday season. Anything being worked at that requires care in manipulation is a drawing card for the public. The window must, of course, be so arranged that the workmen does not monopolize the space, as one never wants to neglect to make the windows "talk" one's line to those who are interested sufficiently to glance at the display.



SOME NOVEL SHAPES FOR PRICE CARDS, AVAILABLE FOR RETAIL JEWELERS.



INTERIOR OF THE STORE OF J. C. MOYERS, JACKSON, MICH.

The Way of the Enterprising.

TWO very artistic bronzes representing the famous racehorses, Salvator and Star Ruby, were displayed recently in the show window in the store of Theo. B. Starr, Fifth Ave., New York, and attracted much attention.

Many jewelers during the horse show season are making attractive displays. Whips with silver-trimmed handles, riding crops, etc., all find an appropriate place in the window. One large dealer in New York has in the show window a horse made of red paper and posed in the act of galloping. Shown near the horse are posters calling attention to a local horse show. Statuary portraying equines, such as mentioned above, makes a very suitable exhibit and may be sold at prices to suit any purse, since there are statues of plaster, marble, bronze, composition, etc.

The darkest day in any man's earthly career is that wherein he first fancies that there is some easier way of gaining a dollar than by squarely earning it—he has lost the clew to his way through this mortal labyrinth, and must henceforth wander as chance may dictate.—Horace Greeley.

The Quaint Store of J. C. Moyers, Jackson, Mich.

J. C. MOYERS, Jackson, Mich., occupies what is probably the oldest jewelry store location in the State. The store is erected on the site of the J. B. Tomlinson store, which was built early in the 19th century.

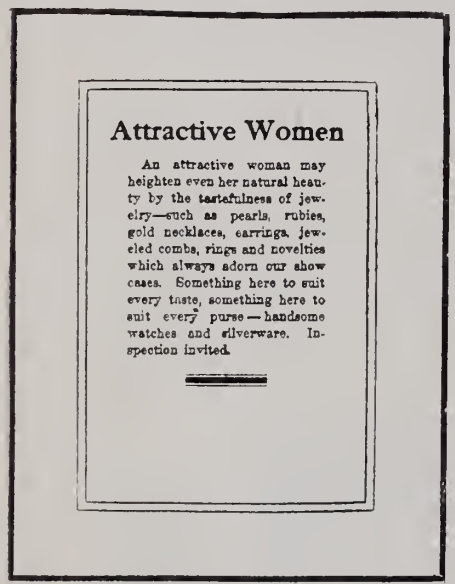
A view of the interior is shown herewith as an example of what may be done on a narrow lot. The frontage is but 12 feet, but runs back 100 feet, the salesrooms being 60 feet deep, with a workshop of 40 feet. The finish of all cases, etc., is of Flemish oak in order to give the store a light which, from its peculiar shape, it would not otherwise have had.

About $2,000 worth of jewelry was stolen recently from the show window in the store of Vahlman & Jacobs, 223 Collinsville Ave., East St. Louis, Ill. The thieves broke the show window. Among the loot were two gold bracelets, worth $75, and several small trinkets.



The use of this department is open to every member of the retail jewelry trade. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters as full and particular as you desire. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed several weeks.

CONVINCINGLY written folders explaining why it will pay prospective purchasers to visit his store are being sent out by B. P. McCormick, Monroe, Ga., in the form of a miniature newspaper entitled *McCormick's Jewelry Journal*. It measures 5½ inches wide by 10 inches high. Part of the text reads as follows:



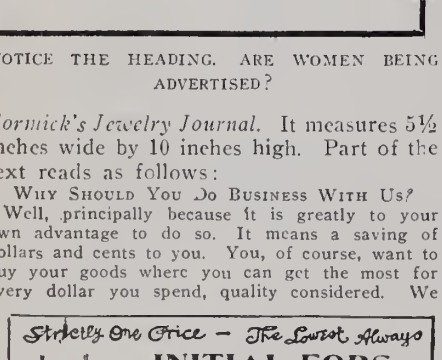
Attractive Women

An attractive woman may heighten even her natural beauty by the tastefulness of jewelry—such as pearls, rubies, gold necklaces, earrings, jeweled combs, rings and novelties which always adorn our show cases. Something here to suit every taste, something here to suit every purse—handsome watches and silverware. Inspection invited.

NOTICE THE HEADING. ARE WOMEN BEING ADVERTISED?

WHY SHOULD YOU DO BUSINESS WITH US?

Well, principally because it is greatly to your own advantage to do so. It means a saving of dollars and cents to you. You, of course, want to buy your goods where you can get the most for every dollar you spend, quality considered. We fully realize the fact and we cater to it. We sincerely believe that in the great majority of cases you will find our prices to be considerably lower than those of other houses in our line for the same class of goods of equal quality. "Large sales and small profits" have built up our immense business by acting on that belief. But prices are not everything. There are other considerations which should go a long ways towards influencing you to give us your business. Confidence in the house with whom you place your patronage is a prime requisite if the business relations are to be mutually satisfactory, and if you will take the trouble to inquire as to the reputation we bear among the merchants and our customers generally, for years past, you will find that we are deserving of your confidence in the fullest measure. You will always find our goods exactly as represented. You will never find us practicing deception or misrepresentation of any kind. You will get from us just exactly the kind and the quality of goods which you want. We carry one of the largest stocks of jewelry and optical goods in the country. We know that we are human and consequently we do occasionally make mistakes. When we do make them we acknowledge the fact and rectify the mistake at once. You will find us at all times earnestly endeavoring to remove all obstacles which could in any way interfere with the most cordial and mutually satisfactory business relations between us. We will extend to you at all times every possible consideration and courtesy which a sound and safe business policy will permit, and in all your dealings with us you will find us considerate, anxious to accommodate, and absolutely on the SQUARE. You will also find that we are leaders in our line, always up-to-date, carrying in stock all the latest and newest things in jewelry and optical goods. We want your business and we cordially invite you to try us and see how you like our ways as well as our goods. We know that we can give you satisfaction.



Strictly One Price — The Lowest Always

INITIAL FOBS

Are in highest favor with good dressers. Throughout the East you see them upon most every well dressed man you meet.

And it's a sensible fad, if fad it may be termed, for they are both long and handsome.

We can give you any initial desired mounted on silk or fine quality leather for

75c

Unique Bag Initials, 50c

Albert Pfeifer & Bro.
Jewelers 406 Main

WELL DESIGNED TO MEET DEPARTMENT STORE COMPETITION.

ISN'T IT REASONABLE

to think that a jeweler is a better judge of a watch, a clock, or a piece of jewelry than a person who has no experience in that line? Don't you know that a jeweler knows what kind of gold and gold filling jewelry to buy to give his customer the best service for his money? What is the use taking chances, buying from any old place when you can buy from a man that knows what to sell you and can and will replace the article or refund your money if it don't give the service it should. We offer you the benefit of our knowledge and experience in the purchasing of watches, clocks and jewelry. Can we serve you?

Mr. McCormick mailed the following, printed on a sheet resembling a telegram, to all persons residing along all the rural routes, enclosing with it the above-mentioned folder:

IMPORTANT NOTICE.

Greatest prosperity wave sweeping over United States ever known before. Factories, steel plants, mines, etc., working double time to fill orders. Transportation companies loaded to fullest capacity. Far-seeing merchants have bought heavily to supply the wants of their trade.

We got an inside pointer several weeks ago and accordingly we prepared to be equal to the occasion. Come to Monroe first opportunity and see the swellest jewelry store ever before seen in this place. It's one of the finest between Atlanta and Augusta, and our prices on everything are right. Come and see for yourself and you will say we have our competitors "skinned a mile."

Be sure to come; we are expecting you.

Yours very truly, B. P. McCORMICK.
Monroe, Ga.

P. S. Invite any of your friends to come that can. We extend to you and them also a hearty welcome at our store any time. B. P. M.

To patrons residing in the city another circular also suggesting a telegram, printed on the familiar yellow paper, was mailed. Its text follows:

Dear Sir—Many, many thanks for your patronage and the many customers you have sent to my store. I assure you that everything you have done or said in my behalf is fully appreciated.

Monroe and Walton counties deserve a first-class jewelry store, and I intend to maintain just this kind—one that you and everyone else can point to with pride and as a credit to the town.

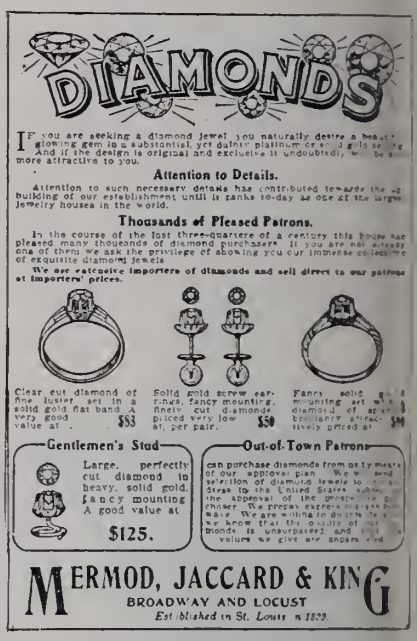
Your patronage and that of your friends is necessary to make a store like this a success. Won't you give me a personal handshake and an assurance of your patronage and influence, that we may succeed?

I'll thank you for it. It will be appreciated.

The Advertising Education of Dealer and Consumer.

(Extract from an article by F. L. BRITTAIN, in *The Business Philosopher.*)

MOST business men of to-day are as ignorant of advertising and its functions as a child of 10. There are many traveling salesmen and store salesmen who know absolutely nothing as to what constitutes good advertising and they see no how advertising does or could be made to help them sell things.



DIAMONDS

If you are seeking a diamond jewel you naturally desire a beautiful glowing gem in a substantial, yet dainty platinum or solid gold setting. And if the design is original and exclusive it undoubtedly will be more attractive to you.

Attention to Details.

Attention to such necessary details has contributed towards the upbuilding of our establishment until it ranks to-day as one of the largest jewelry houses in the world.

Thousands of Pleased Patrons.

In the course of the last three-quarters of a century this house has pleased many thousands of diamond purchasers. If you are not already one of them we ask the privilege of showing you our immense collection of exquisite diamond jewels.

We are exclusive importers of diamonds and sell direct to our patrons at importers' prices.

Clear cut diamond of fine luster set in a solid gold flat band. A very good value at . . . $55

Solid gold screw earrings, fancy mounting, finely cut diamonds priced very low at, per pair, $50

Fancy solid gold mounting set with diamonds of great brilliancy attractively priced at $90

Gentlemen's Stud

Large, perfectly cut diamond in heavy, solid gold, fancy mounting. A good value at

$125.

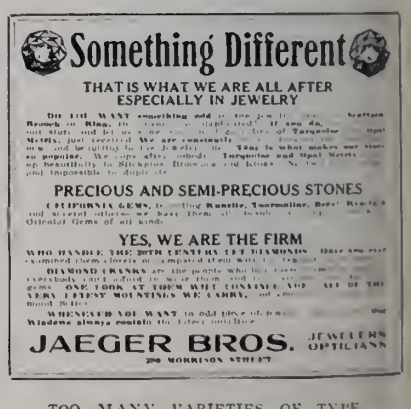
Out-of-Town Patrons

can purchase diamonds from us by means of our approval plan. We will send selection of diamond jewels to any address in the United States subject to the approval of the prospective purchaser. We prepay express charges both ways. We are willing to do this as we know that the quality of our goods is unsurpassed and that values we give are unsurpassed.

MERMOD, JACCARD & KING
BROADWAY AND LOCUST
Established in St. Louis in 1859.

ADVERTISING "PAR EXCELLENCE."

The history of some of the big advertising successes read like romances. There are mines of figures and facts regarding advertising that would be interesting reading for the public as well as the business man. Newspapers and magazines should have these written up by the best writers



Something Different

THAT IS WHAT WE ARE ALL AFTER ESPECIALLY IN JEWELRY

PRECIOUS AND SEMI-PRECIOUS STONES

YES, WE ARE THE FIRM

JAEGER BROS. JEWELERS OPTICIANS
20 MORRISON STREET

TOO MANY VARIETIES OF TYPE

Retail Advertising Department.

f the day and publish them as feature ories.

Readers of magazines and newspapers ould be taught to know that an adver- sed article is almost always invariably tter and costs less than the unadvertised roduct.

There are thousands of business men ho think they are paying for the manufac- rer's advertising. There are hundreds of ousands of the buying public who believe ey pay more than they should because e things they buy are advertised.

Lately a young business man was heard say, "Advertising is an awful expense d nothing in it." One of the men at the ad of a great concern whose annual sales ach over twelve millions said, "If I had y way never a dollar would we spend for vertising." And yet this great man buys to all kinds of passing advertising grafts, hemes, special editions of papers not presentative of his line, and has not a ollar for legitimate magazine or news- per advertising.

How often one hears the statement of me manufacturer, "I don't advertise— believe in putting it in the goods." That an has a proposition that is really worthy good advertising—if he is really "putting in the goods."

It is a long, tedious way, that of waiting r someone to say a good word about e's product. And it is a pretty hard job r the poor salesman to go out and con- nce a dealer that he should have the ods 'with the advertising in them" in- ead of the goods that the consumer wants cause they have been advertised and rned into the consumer's mind.

Another manufacturer said, "Why, I ow old man Dash who never spent a ollar in advertising and who is to-day a illionaire. His goods were sold right into e farmers' homes by agents—over one ndred of them—and not a cent wasted in dvertising." Think of that, will you; ne hundred agents earning at least twenty ollars each week or one thousand a year. ne hundred of them at a thousand each ar would be one hundred thousand dol- rs in salaries, enough if put into adver- sing to get the product of this concern in e hands of all big jobbers and retailers nd enough to create an almost unending emand among farmers and stockmen.

And then these one hundred men must ave wagons to peddle from. Horses must e fed, and the investment, wear and tear nd the expense of keeping up one hundred ams is no little thing. This man adver- sed his business, only he, like the man ho said he didn't, just simply did not now that employing one hundred agents drive over the country was advertising, nd an awfully expensive form of adver- sing at that.

The writer was asked a short while back ow much a certain hat maker spent, and e answered by saying about a hundred ousand dollars yearly. "Gee," the query id, "they don't make over a hundred ousand hats, and that means a dollar is st added to each hat."

ADVERTISING AN INVESTMENT.

If the man who made this statement could sit down with a well-prepared newspaper or magazine article clearly delineating why a hat that is well advertised and in great demand is not more costly than one that isn't advertised he would probably look upon advertised products and advertising more favorably.

In a small crowd of business men advertising was being discussed, and the majority were of the opinion that advertising was an expense and some were claiming it to be a useless expense. In answer to the question, "Why not consider it an investment?" one said, "It is not an investment and could never under any circumstances be considered as such."

The name of Royal Baking Powder was suggested as being worth two millions or more, and that this represented part of the money invested in advertising by the Royal concern. Then the man who claimed advertising could never be termed an investment said that baking powder was a standard article and used by everyone, whether advertised or not.

Even so, this does not change the matter. But baking powder is not a necessity, neither is it used by everyone. Over 50 per cent. of the population of this country live on farms, where buttermilk is plentiful. With buttermilk, baking powder is not needed for bread, and our mothers baked most delicious cakes before they ever heard of Royal Baking Powder.

It is only a few years back that a poor doctor peddled the first baking powder door to door. But he was wise enough to see that advertising could cover more territory than a peddler's foot or a peddler's wagon, and this thought worked out is to-day the great Royal Baking Powder Co.

The history of this great concern, written by one of the best of present-day writers, would make interesting reading for business men and the general public. The public didn't want a baking powder. Housewives were dead set against "putting things in their cooking" which their mothers had not used. But advertising created a great demand, just as it will for anything that is practical and helpful.

VALUE OF KNOWN NAMES.

"But, my dear sir, you cannot consider advertising as a dead expense," was said to another man who claimed it to be. "There is Brown, Jones & Co., in your line, doing the biggest business in this part of the country because of advertising. Their name alone is worth thousands upon thousands of dollars," I continued, and immediately heard this man say: "I wouldn't give five thousand for it." Yet last year Brown, Jones & Co. cleared over $200,000.

There are business men who say "You've got to keep on advertising—you can't stop when you build your business up." That's true, and many is the advertiser who after building a great business has seen it fall, solely because he tried to put the money in his pocket he had been paying the newspapers and magazines. Such men reason that, "Now that everyone knows my goods I can stop advertising." In a short time they conclude it is the advertising, and not the goods altogether, for sales will surely lessen with the cutting out of the advertising.

There are salesmen who in their blindness knife the best helpmeet they have—advertising. When in the name of common sense is this great body of men, who are otherwise sane, to awake to the knowledge that advertising never will supplant them? But it will sow the grain of business, harrow the soil and keep out the weeds; will watch the growth of the plant, and when the salesman goes out to garner he will find a full, ripe and plenteous harvest.

Advertising takes the drudgery off the sensible salesman. No matter how grouchy or indisposed a merchant be, he will give the salesman a hearing who has been preceded by clear and convincing advertising. A salesman may now sell two bills where he formerly sold one if he is with the house that advertises, because the house has already made its proposition clear by letter, by booklet and otherwise.

HELPING THE SALESMAN.

The salesman no longer grovels who is with a house that advertises. Usually the firm's advertising compels a business man to be willing to listen to the salesman's propositions. But if not, the salesman should know that there are other business men who would be only too glad to stock the goods that are backed up by advertising.

And there are dozens of stories newspapers and magazines might get of how the manufacturer makes it easy for the salesman and the dealer to sell the articles that are advertised and how the consumer profits by this system of co-operation.

There is a certain wholesale merchant who has been slowly building for over 30 years and who expects yet to be a great merchant prince. He has never advertised, and yet if he had done so he could easily have been by now the greatest in his line. He was told by an advertising expert that he was ready for a national campaign in the magazines, and he came back with the statement that he wouldn't give a thousand dollars for an advertisement in all the magazines from now till doomsday. * * *

The great American public can be induced to look more closely into, and more favorably upon, the advertised article. Advertising builds great manufactories and makes the wheels of commerce buzz. If it were possibly for national advertisers to stop we might two years ago have had the greatest panic the world has ever known. But advertisers had built great plants, and the millions of dollars that were invested in advertising would have been lost if the advertising had stopped. This is known to the advertiser, and because he knows it we had no great panic.

How many business men and how many consumers know what the great advertisers have done, or are doing, their early struggles and later success. It would all make most interesting reading, and the magazines and newspapers who are first to see the importance of giving the world the romances of the great advertising successes will earn for themselves the gratitude of the advertising profession. But greater than this will be the knowledge that will be given the business world and purchasing public.

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware *HONESDALE, PA.*

WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each. Write for Samples and Catalog.

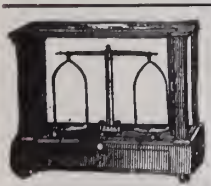
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SCHUTT'S JEWELERS' ENAMEL

SOLE AGENTS

F. W. DEVOE & C. T. RAYNOLDS CO.

101 FULTON STREET, NEW YORK



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.



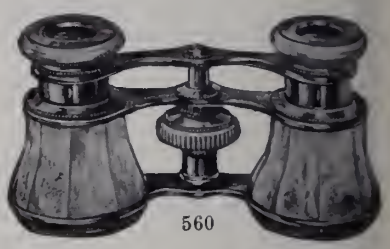
Established 1879 Manufacturer of

LOUIS W. HRABA Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established 1846



560

COLMONT

OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.

Importers

NEW YORK PARIS

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Prehistoric Pottery.

(From the *Pottery Gazette*, London.)

HE art of printing has often been ex- to'ed. and deservedly so, for valuable ices in enabling men to communicate h one another. In the 15th and 16th turies people looked with admiration n the then new methods employed to rd the history of events, and to trans- intelligence from one generation to an- r. We may not look upon the act of ting with feelings with which it was rded in Caxton's time, but we must it it is a most useful and necessary comitant of modern life. The art of potter, however, furnishes a still more nderful method of recording events and transmitting the records through eras er than through generations. The dis- eries that are now being made in Egypt cal to us the actual vessels and imple- ts used in scenes and incidents that pened from 3,500 to 5,000 years ago, ac- panied in many cases by inscriptions t can be deciphered to-day as clearly as n they were first made.

There have been two most interesting ibitions in London during the past nth of Egyptian antiquities, in both of ich pottery and stone work are promi- t features. At University College, wer St., Egyptian antiquities of great rest, found by Professor Flinders Petrie l students of the British School of chæology in Egypt, have been exhibited. ly one burial was found during the last pedition, but it is the richest entire burial t has been brought from Egypt. Among ny things that were brought away with coffin there is a row of pottery vases the original string network. They were ung on a stick which was deposited with m at the side of the coffin. The string work was in a fragile state, and has n preserved for removal by saturating h collodion. Such specimens as these ses are extremely rare, and the beautiful gularity of their form adds to the in- est in them. They are in the shape of inverted cone, just like the hanging- ses of to-day, yet they were fashioned 00 B.C.

Many small pieces of pottery were found and around the coffin. The most inter- ing "finds" obtained from the palace of emphis are not pottery, but they include glazed pottery figure of Tahuti, with ces for earrings; part of a glazed pottery nale figure draped with a fringed shawl d part of a blue bowl of King Zeher 60 B.C.). There are jars of Greek forms 00 B.C.) with monograms of owners and ces of painted pottery, with lotus flowers, a small pottery lion and other things. A number of terra-cotta modeled heads (of about 500 B.C.) represent different nationalities, which can be clearly identified. A Kurd, identified by Dr. Hogarth from the turban and type of features, is said to be the finest modeled head yet found. There has also been an exhibition at King's College, Strand, of Egyptian antiquities found by officers of the Egypt Exploration Fund at Abydos and Mahasna. These include some of the earliest types of pottery known —some rough-faced vases, conical in form, with printed base, red body with black irregular band at top. Some of these have a lion scratched on the surface, and other marks to indicate ownership. There are many examples of these marks. There are specimens of polished red and decorated pottery of the same pre-dynastic period (estimated as 5000 B.C.) with colored lines, waved, running round the piece, and some with the same lines crossed latticewise. There is a piece of pottery of the same period which had been broken and riveted anciently.

Many pottery vases are exhibited which were recovered from the burials of men. The vases were found in the graves. One, a painted pottery vase, decorated with a painting of two hippopotami, was left at Cairo Museum, but there is shown a unique vase—the body red pottery with decorated design in white—with four hippopotami on the rim, a triumph of pottery work for the period (4700 B.C.). One large grave containing two burials has been already plundered partially, but the expedition recovered many very interesting "finds."

We can only mention the pottery. At one end of the grave were eight pottery vases and four clay objects with them. The latter are hollow and pierced for suspension, and when shaken make a noise like a rattle. They may have belonged to a medicine man—or, perhaps, used as goat or sheep bells. At the other end of the same grave was found a clay gaming board or table. This board was originally divided into 18 squares by holes pierced in the table before the clay was baked—however that was done. There were 12 "men," one of which is missing. These curious figures, which evidently answered the purpose of our modern "chess" and "draught" men, are made of clay.

It is impossible to specifically mention all the pottery exhibits, though they are full of interest. Two vases, one of alabaster and one of pottery, were discovered together. They are of especial interest, from the fact that they are exactly alike, although made of absolutely different material.

Training in Arts and Crafts.

THE Association of Teachers in Technical Institutions is entitled to be heard when it has anything to say about technical education. The Arts and Crafts section of that association have suggested a series of reforms which they consider urgently needed in the interests of skilled workers in British industries, says the London *Pottery Gazette*. These suggestions—for they are not meant to be anything more—are the result of papers read, discussions and inquiries, extending over a long period. No industry is mentioned by name, but the suggestions are applicable to all skilled labor.

As far as our own trades are concerned, it is becoming more evident every day that if the standard of British workmanship is to be improved, or even maintained, it is imperative that boys (and girls?) should be trained in the principles and practice of form and decoration. But the teachers in technical schools have something more than the prosperity of our industries in mind. They point out that boys systematically trained to some craft have better opportunities of becoming good citizens than boys who are not so trained, while the interest of employers and the improvement of their trades would be promoted by a constant supply of well-trained youths.

How is that supply to be secured? Apprenticeship in the artistic trades has almost ceased to exist, and where it does exist there is not the guarantee there used to be, that boys will be properly taught the trade at which they are working. It is suggested that the training of boys under present industrial conditions would be better carried on in day trade schools than in shops or factories.

In this connection a report upon compulsory attendance at continuation schools was recently published by the Board of Education. Among other things the report suggests that it should be made the duty of every employer of any young person under 17 years of age to enable him or her to attend continuation classes. It further suggests that in order to secure the regular attendance of pupils at continuation schools employers should be forbidden under penalty to employ any young person under 17 who did not produce a card attesting his or her attendance at continuation classes.

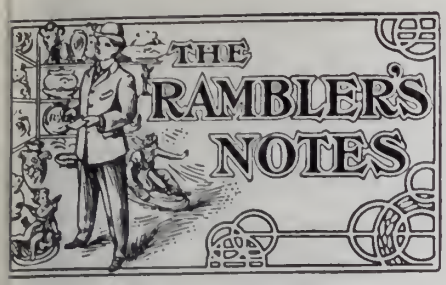
Charles H. Mills was arrested recently in Denver, Colo., accused of the theft of a small amount of jewelry belonging to A. T. Lewis & Son. Mills claims to have come from Cincinnati.



B. & G. "Three Tower" Copenhagen Vase
(Suitable for long stem flowers.)

From the extensive collection shown by
F. W. JENKINS & CO.
42 Park Place - - New York

A LARGE VARIETY
FOR IMMEDIATE DELIVERY



CUT GLASS AND ROCK CRYSTAL

CUT glass and rock crystal ware stand side by side as acceptable offerings for Christmas gifts, and the retail jeweler who is on the outlook for something to brighten up his stock for the holiday trade is interested in these lines. The New York salesrooms are at present showing a most complete assortment of cut glass and rock crystal ware. Among the offerings at the salesrooms of the J. D. Bergen Co., 38 Murray St., New York, is a line of rock crystal bowls, compots and salad dishes which are interesting. These articles are engraved in various patterns in floral and leaf effects. Another exhibit at the same salesrooms is a rock crystal loving cup in clover design. It has a round base under-cut in star pattern and three handles. The decoration is in clover design, and stands out in most realistic fashion. One bowl is shown combining cut and engraved work. The cutting is sharp and clear and in geometric pattern, while the engraved parts show cherries and leaves on a branch. The effect is most pleasing. Another artistic exhibit is a bonbon dish divided into four compartments and having two handles. It is heavily cut. A salad bowl is shown by the same concern, in which the cutting is in squares, each square being separate and distinct, but having the same cutting.

*

HOLIDAY NOVELTIES IN POTTERY

AS the holiday season approaches the up-to-date retail jeweler is looking about for novelties which will appeal to his trade. Quaint and interesting pieces of pottery always help to meet this demand, and just at present the New York salesrooms are showing a large variety of unique offerings. "Moorcraft ware" in various graceful and artistic designs of bowls, vases and coffee sets is being shown, finished in soft shades of brown and yellow, translucently glazed in the characteristic style of the early Chinese patterns. Among the latest creations of the Franz Anton Mehlen factory on the Rhine is a line of Royal Bonn made in dark and white color combinations. Other exhibits at the salesrooms of Christian J. Dierckx, 8 Barclay St., New York, include a novel egg cup with two small pepper and salt holders shaped like eggs, The holder is decorated with colored representations of a hen. "Distel" pottery made in Holland offers many pleasing adjuncts. The creamy glaze forms a splendid background for decorative effects in a variety of complicated and pleasing designs. One article in this ware now being shown is a candle holder of quaint shape. Vases for flowers are also included in the exhibit. Delft ware appeals also many because of its simplicity. Blue and white effects in Dutch scenes are shown on a variety of odd-shaped pieces suitable for match or trinket holders.

*

CLOCKS AND ELECTROLIERS

AT the salesrooms of Harris & Harrington, 12 Barclay St., New York, there is now on exhibition a unique product of the clockmaker's art in the form of a locomotive, which is shown as just emerging from a tunnel. On the front of the engine is the face of the clock, while at either side is a thermometer. The part above the locomotive forming the arch or tunnel is realistic in its appearance. The locomotive is shown resting on the track. The same house is showing a number of bronze electroliers in a variety of pleasing patterns.

*

NOVELTIES IN FINE GLASS

IN the cut glass field there is always something new to arouse the admiration of the visitor. In fine cut glass pieces the deeper and broader cutting is slowly replacing the prismatic style which has been so widely copied in the cheaper grades. The patterns now include flower effects in conventional patterns. A deep plate designed for honey is cut in clover blossom pattern, while a salad bowl shows the chestnut burr pattern. Dainty mushroom sets have glass bell covers. Etched and engraved glass remains popular, and many new and pleasing designs are everywhere on the market.

THE RAMBLER.

Domestic and Foreign Registration of Trade-marks.

[The following communication from Davis & Davis, patent lawyers, of New York and Washington, D. C., on the necessity of foreign registration of trade-marks, is of importance to the trade:]

THE person who first uses in this country any lawful trade-mark in connection with goods of a given kind has exclusive right to continue the use of it, and he may prevent all other persons from using the same trade-mark on the same kind of goods, or from using any mark which the ordinary buyer would be likely to mistake for that belonging to the first user. If a person who had no right to use it should register it as his own, this fact would confer no right upon him. When it is desired to establish the date at which the use of the mark began the registry of the trade-mark in the Patent Office is useful, because it will show that the person who registered the mark was using it at least as early as the date of registration. His opponent, even though he had the same design in use before that time, may have some difficulty in establishing that fact by satisfactory proof.

In a great many foreign countries title and exclusive right to a trade-mark depend upon *priority of registration*, and not upon first adoption and use. Many American firms have discovered this to their great cost. The daily press and trade journals have recently published many instances in which American firms have suffered from a most pernicious form of blackmail in Cuba and Japan, and our Consular reports from other foreign countries are full of warnings to American manufacturers to register their trade-marks in all foreign countries in which they are doing business. In many of these countries the registration of the marks gives to the registrant absolute title thereto and also gives him the right to have goods bearing such marks seized at the customs house and confiscated.

It should be strongly impressed upon American merchants and manufacturers who are seeking to develop their export trade that their trade-marks and trade names should be registered in every country where they are seeking a market for their goods.

In a report of a recent Commissioner of Patents this matter was carefully considered, and the following quotation may be of interest:

The importance of having trade-marks protected abroad, and in many countries registration is necessary to protection, has been forcibly impressed upon American manufacturers who, sending their goods into some foreign country, have found the very trade-mark which has become valuable to them registered in that country by some citizen of that country who made application for registration for no other purpose than to enable him to demand of the American manufacturer a price for the right to sell goods marked with that trade-mark in that country. As in a number of European countries registration of a trade-mark is attributive of property in such mark and is granted, not to the first adopter and user of the mark, but to the first applicant for registration, and as in these countries the registrant under the laws there in force can forbid the importation of goods marked with the trade-mark registered by him, or even compel the seizure of such goods, it is evident that such registrant has the manufacturer at his mercy so far as trade in that country is concerned.

As an instance of how the scheme has been worked in Germany, we quote from a report of Consul-General Frank H. Mason, from Berlin:

It appears necessary to recall the attention of American exporters to a very peculiar provision of the German law for the registration of trade-marks, which is not infrequently used to the great and unjust disadvantage of Americans and other foreigners. Under the German statute, any person may register and secure right to any name or other device used as a trade-mark which has not previously been registered here by some other firm or person. In other words, the officials before whom the application is brought make no inquiry to ascertain whether the applicant has ever used the proposed trade-mark or has any right to it, but simply look over the record to ascertain whether it has been registered in Germany. If not, it is admitted to registration without further inquiry or delay.

The readiness with which such a practice can be abused is apparent. When, years ago, American bicycles began to be imported into Germany, certain persons interested in blocking the trade got the trade-marks of two or three makers registered in their own names, and either obliged the legitimate American owners of the trade-marks to buy them off—in other words, to pay a species of blackmail—or to change the marks on all bicycles exported to Germany.

In a recent case, the trade-mark on a special brand of American preserved fruit was registered here by an outsider so that the real owner had to buy from the usurper the right to use his own trade-mark in this country.

This abuse has become so notorious that a leading patent attorney of Berlin, writing in a recent number of the *Technische Rundschau*, says of the law its effect is to legalize and facilitate the theft of a trade-mark.

The obvious suggestion to all American exporters is that before exporting or seeking to export to Germany any kind of merchandise covered by a well-known name they should have such name or trade-mark duly registered in this country, where all such rights are carefully protected and prosecutions for infringements easy and effective.

This form of blackmail has been carried on in other European countries.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS
SMELTERS AND MANUFACTURERS



PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

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Telephone, 3 Waverly

PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES

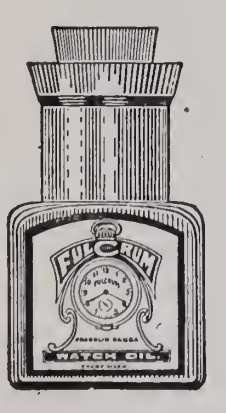
The Question

was recently asked, **"Is Fulcrum Oil A Mineral Oil?"** We want to answer that

Fulcrum Watch and Clock Oil

is not a mineral oil, nor does it contain one particle of mineral oil.

Mineral oil evaporates and is sure to contain acids.



Fulcrum Oil

will not gum, will not evaporate, will not discolor or become rancid in any length of exposure, will not corrode the pivots and is the only watch and clock oil ever known which is absolutely free from acids AND WE CAN PROVE IT.

Fulcrum Oil solves the oil problem for watch and clock makers.

Sischo & Beard, material jobbers of St. Paul, Minn., write us. "We have sold considerable of your oil and have not had one 'come-back.'" Order a bottle to-day and see just how a really good oil looks and acts.

FOR SALE BY ALL JOBBERS

35 Cents a Bottle $3.75 per dozen

FULCRUM OIL COMPANY, FRANKLIN, PA., U. S. A.



999+FINE

The above mark on a fine silver anode is a guarantee that the plate on which it is stamped is fine silver; but it means more than that, too, it means that every ounce has been *specially refined* by us to insure its superior working quality in the plating solution.

We believe this anode to be better adapted to securing perfect results in the plating of silver than any other manufactured for this purpose, and our .999 +/- fine silver anode is recognized as the standard of quality in the plating industry.

The production of this perfect plate for plating is a distinct achievement in modern metallurgical practice. It cost us a great deal of time and money to find out *how*, and the cost to us per ounce is much greater than any other silver produced, but the result is "quality plus" —+/-—

And it pays—
Pays us and pays you
Are you using .999 + Anodes?

Handy & Harman

Office: 22 Pine St. N. Y. City

Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[*Answers are also solicited from our readers to the questions published on this page.*]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2363.—**Phosphor Bronze.** *I want to cast some bronze ornaments and atues capable of standing considerable ram. They must be easy to cast. Can ou give me an alloy suitable for the pur-ose? P. B.*

ANSWER:—The most suitable alloy would phosphor bronze, which possesses great rength, can be cast at a low temperature, lls the moulds perfectly and gives a beauti-l color. It is especially adapted for cast-g statues, ornaments and house fittings. he composition of phosphor bronze differs aterially. That containing the most phos-horus is the best. One which has been ied with good success contains 90.34 parts f copper, 8.90 parts of tin and .076 parts of hosphorus.

QUESTION No. 2364.—**Platinizing Cop-er.**—*How can I platinize some copper ieets to be used for vessels for chemical urposes? P. C.*

ANSWER:—Copper sheets to be platinized hould be double the thickness desired for he finished piece, and should be soft, per-ctly clean and smooth. By electro deposi-on put a light deposit of silver on the heet, or, if there be no plating arrange-ients, cover by rubbing on the following ixture after the sheet has been scoured ith fine sand: One part of silver chloride, wo parts of tartar, one part of salt and one art of whiting. This is rubbed on moist, nd the surface is afterwards rinsed and ried. The dry sheet is freed from all par-cles of the whiting, which can be blown ff. Next cover the sheet with platinum oil—from six to eight layers on both sides. The last layers should overlap the edges of he copper. Now secure a thin oxidized opper sheet, envelop the platinized sheet vith it and secure the edges against it. Put he whole through smooth rollers two or hree times, then place in the fire and heat uickly to a strong red heat and put again hrough the rollers, this time under heavy ressure, two or three times. Repeat the eating, for annealing purposes, and roll gain to the desired thickness. The thin opper will crack and break after passing hrough the rollers a few times, but it can e removed. The annealing and rolling nay be finished without this envelope. If he work is properly done the platinum will e perfectly smooth and even, and can be vorked into vessels for chemical purposes. Another method suitable for platinizing haped-up copper vessels is to form a con-act with zinc in order to create a galvanic urrent. Make a solution by dissolving one art platinum chloride and 20 parts of salt in 100 parts of water. Add soda lye, drop by drop, until the solution has an alkaline reaction—that is, until it turns red litmus paper blue. Immerse the copper vessel in this solution and touch the articles with a freshly filed zinc rod; repeat this for an hour or more and a platinum deposit will be the result.

Simplified Electroplating for Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by "R. B.")

(*Continued from issue of Oct. 27.*)

IN these commercial days, when economy of production of various art objects and useful articles is given the greatest consideration, the primary object being the production of articles that sell quickly for a small amount of money, especially if the general finish or appearance of the article is pleasing to the eye and satisfies the critical mind, brass plating has become not only an important branch of the art of electro-depositions of metals, but beyond question an indispensable and most valuable branch of the plater's art. For the reason above set forth pewter, white metal, spelter and Britannia metal have almost entirely replaced that of copper and brass, especially in the manufacture of such articles as candle holders, picture frames, stationery outfits, toilet articles, art objects and many other useful and ornamental wares.

Articles thus made can easily and cheaply be plated with a substantial coat of brass, either brightly finished or in artistic antique brass—a finish highly desirable for its durability and attractiveness.

PREPARATION OF BRASS BATH.

Dissolve sulphate of zinc in warm water until the water becomes well saturated with it. Stir well, so that the sulphate of zinc receives a good washing. That done, throw in a small quantity of prussiate of potash, which has the tendency to throw down or precipitate the sulphate of zinc to the bottom of the vessel. Allow the zinc to settle on the bottom and carefully throw off the water from the top. Refill the vessel with warm water, stir well the contents, and again allow the sulphate to settle. After this operation carefully filter the washed sulphate of zinc by the use of a funnel lined with gray filtering paper.

The zinc thus collected in the filtering paper should be dissolved in cyanide of potassium, small quantities of potassium cyanide being added from time to time until all of the sulphate of zinc is completely dissolved, and the solution assumes a clear, transparent aspect and the sediment entirely disappears. The resultant solution will form a zinc solution.

But as brass consists of both metals, viz., copper and zinc, it will now be necessary to prepare the copper solution.

A solution of copper is prepared by dissolving sulphate of copper in warm water. The sulphate of copper should, from time to time, be well stirred until it completely disappears. A small quantity of carbonate of potash should be employed in order to settle or precipitate the resultant carbonate of copper.

This solution should be allowed to stand, and when well settled the water should be thrown off and refilled with clean warm water, stirred well and again allowed to settle, and thereafter filtered through a gray filtering paper.

That done, the pure carbonate of copper should be dissolved in hot cyanide of potassium. Should any sediment remain, a small quantity of cyanide of potassium should be added, and so it may be added from time to time until it completely disappears and the resultant solution becomes clear and transparent and absolutely free of any substances or particles of any kind.

Now, these two solutions must be united in such quantities as to obtain a brass solution of the desired color. It is needless to say that brass in its metallic state may be of a variety of shades, depending on the quantity of copper employed.

If a light greenish or pale brown finish is desired, little copper should be added. If a deeper or copperish shade is sought to be obtained more copper should be added. The solution, after being mixed, should be allowed to stand at least 12 hours.

Before plating, a piece of metal, either copper or brass, should hang therein and be allowed to slowly become plated for about one hour in order to thoroughly neutralize the solution. This solution may be used both hot or cold; when cold more cyanide must be added to increase the conductivity of the bath. Not more than three or four volts should be employed. The objects to be plated should be removed at least six inches from the anodes.

A plate of 10 minutes' duration will, under ordinary circumstances, deposit a coat which will be of splendid durability and lasting service. Only brass anodes should be used. After the articles are removed from the brass bath they may be matted in an acid bath and thereafter dipped in a bright acid, as described in a previous issue. If desired they may be polished carefully.

Various artistic finishes can be produced by many inexpensive methods and simple operations. The articles may be given a simple sand finish and thereafter an imitation oxidization in the depressed parts and relieved on the high lights or raised parts, or a very artistic finish can be produced by means of verde antique finish—that is, a green oxidization, rivaling those objects of antiquity which have great historic value.

The quality of finish largely depends upon the skill and taste of the operator. After the articles are finished, no matter what final finish is adopted, it must be well lacquered and heated as per instructions which have already been fully given.

(THE END.)

LEES & SANDERS,

DON'T BE AFRAID OF THE FREIGHT
IT WILL PAY YOU TO SEND

SWEEP SMELTERS,

BIRMINGHAM, ENG.

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DUPLICATE ORDERS FROM THE MOST EXACTING JEWELRY FACTORIES TELL MORE THAN WE CAN SAY

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"THE scientific reduction of waste is a process that has received our critical attention for years. Our methods are searching and analytical We recover from consignments every particle of value and return to you everything with the exception of a very reasonable charge for smelting. There is no waste, no delay and no dissatisfaction.

Send us your next load of scrap, filings, waste or sweeps

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236 Eddy Street, PROVIDENCE, R. I.

REFINERS
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SMELTERS

Refiners of Gold and Silver, Assayers and Sweep Smelters — Dealers in Fine Gold, Silver and Platinum, All Kinds of Gold and Silver Anodes

PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

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NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

L.D.TEL.2072 L. Supply Jewelers' Silversmiths. Die-makers, Mould-makers, etc. Bronze Forces Hard Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chandelier, Undercut Work. Statuary.

AUGUST GRIFFOUL 280-286 · HESTNUT ST NEWARK, N. J



Twice as many jewelers are stocking the Gillette this season. Shows how leading jewelry stores are selling it. Especially good for the Christmas trade—jewelers have been starved for a live holiday specialty for men.

Just the thing women are looking for—solves the gift problem for husbands and brothers most satisfactorily.

Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

Beautifully finished, it is well fitted for display in your stock Few things in as small space give you as many sales as your Gillette exhibit.

Gillette Safety Razor, standard set, $5.00.

Pocket Edition cases in gold, silver, or gun metal, with razor and blade box to match, retail complete from $5.00 to $7.50.

Gillette Combination Sets—from simple ones containing razor, soap and brush at $6.50 up to elaborate sets with everything the most fastidious shaver could desire at $50.00. Especially sought for gift purposes.

Canadian Office:
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17 Holborn Viaduct, E. C.

GILLETTE SALES CO.
535 Kimball Building, Boston

New York: Times Bldg.
Chicago: Stock Exchange Building

Factories: Boston, Montreal, London, Berlin, Paris

Gillette Safety Razor
NO STROPPING NO HONING

Save Time!

THE DUPLEX INDEPENDENT END BUFFING LATHE WILL DO IT



This machine has all the good points of the ordinary double end buffing lathe without any of the well known faults. It is very compact in design, simple and strong. It is

"The Lathe You Will Eventually Use"

Either end can be instantly started or stopped independent of the other. No waiting by one operator while the other is changing his polishing wheel. Can you imagine what a time saver a device like this would be to you? No countershafts, clutches or loose pulleys are needed with our machines. The bearings and all working parts are protected by dust-proof casings. Ends of spindles are detachable and can be furnished in any length or form, making it possible to use the same machine for all classes of work. Just to show you how invaluable this machine is, we want you to have it on

Free Trial—If you don't want to keep it, send it back and we will pay the freight both ways. *Ask for particulars*

A. B. NUTTING & CO. - - - - Amesbury, Mass.

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

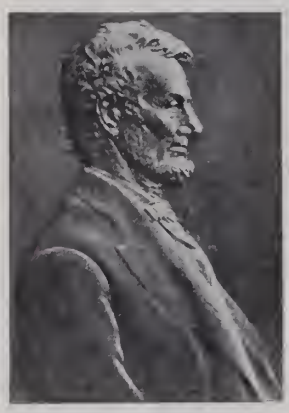
TRY IT



Send 25c. to your jobber for a bottle.

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Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
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Bronze Portrait Plaque, *Victor D. Brenner, Sc.*
Bronze Bust from Life, *Leonard W. Volk, Sc.*

Mexican Onyx and Rich Marble Pedestals, etc.

S. Klaber & Company
126 West 34th Street New York City
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THE WASHBURN

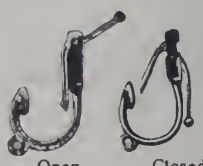
SECURITY
Automatic Holder
for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT
for ear studs, scarf-pi etc.





EAR WIRES
for unpierced ears.



SAFETY CATCH
For Brooches, etc. Can be applied to work where pin tong are used.



Open. Closed. Open. Closed

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

Frank Dederick *Established 59 Years* James E. Dederick

James H. Dederick's Sons

Assayers and Bullion Dealers

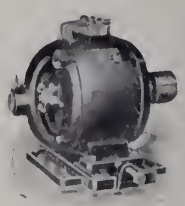
All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.

ALL QUALITIES OF GOLD AND SILVER SOLDER

We buy Old Gold and Silver

16 Maiden Lane, New York

ELECTRIC MOTORS



When in need of motor see us. You get the benefit of 20 years' experience. We furnish all makes of new motors and at present have good bargains in motors nearly new.

Repairs done promptly at lowest prices.

Write or call at **WHITELEY'S**
52 JOHN ST. NEW YORK CITY

WE PAY THE HIGHEST PRICES FOR

OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

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Procured promptly and properly in all countries. Also trade marks and designs.

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220 Broadway, New York and Washington, D.



Remarkable Auction Sales

We have just concluded the last of three remarkable auction sales, accomplishing things that, in net results, exceeded the best estimate of those interested by nearly fifty per cent.

Two of these stocks were so old and badly run down, that we were told if we realized from 40 to 50 per cent. of their appraised value, the owners would be satisfied.

We realized from 20 to 30 per cent. above the original cost on all three stocks. In doing this we did not use a single piece of cheap or shoddy goods.

For further evidence of our work, its effect upon the jeweler's future trade, our character as business men and skill as auctioneers, we respectfully refer prospective customers to the jewelers whose sales are mentioned:

H. A. DENNY, Saranac Lake, N. Y.
(formerly of Warren, Ohio)
L. L. MASON, Jamestown, N. Y.
Estate of E. D. VOSBURY, Binghamton, N. Y.

Our sales are averaging from $500 to $3,000 per day. Fifteen years as retail jewelers, and fifteen more as jewelers' auctioneers, have given us the proper equipment for doing this kind of work. If you need money, or wish to retire from business, write us.



MITCHELL & TILLOTSON

Jewelers' Auctioneers

35 Maiden Lane - - - - NEW YORK

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WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

U. S. SMELTING AND REFINING WORKS

L. & M. WOLLSTEIN 16 JOHN STREET, NEW YORK

SWEEP SMELTERS AND ASSAYERS

Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.

Positively Highest Prices Paid For Old Gold and Silver. **IMPORTERS OF PLATINUM** **ORE AND BULLION ASSAYS A SPECIALTY**

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Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE

QUALITY FINISH



The "PERFECT ONE PIECE" COLLAR-BUTTONS

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Salesrooms and Offices of the Diamond Dept.: 68 Nassau St., New York Diamond Cutting Works: 142 West 14th St., New York

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, NOVEMBER 17, 1909. Vol. LIX., No. 16.



Reliquary, Silver Gilt; German; XIV. Century.

(*See Text on Page* 61.)

ALVIN SILVER

Another Alvin success is our Silver Deposit Picture Frames, which we make in a variety of sizes, from 3 x 3⅞ inches to 9 x 11½ inches, and either oval or oblong in shape.





These frames are low in price and yet are Alvin quality nothing better in deposit ware can be made, and wherever shown, they have created an instant demand.

We also have a large assortment of Alvin deposit ware for the Holiday trade in Vases, Decanters, Colognes, etc.

ALVIN MFG. CO.
Silversmiths
New York

TRADE MARK

Prices and Sizes Sent on Request

Reports from the Jewelers throughout the country:

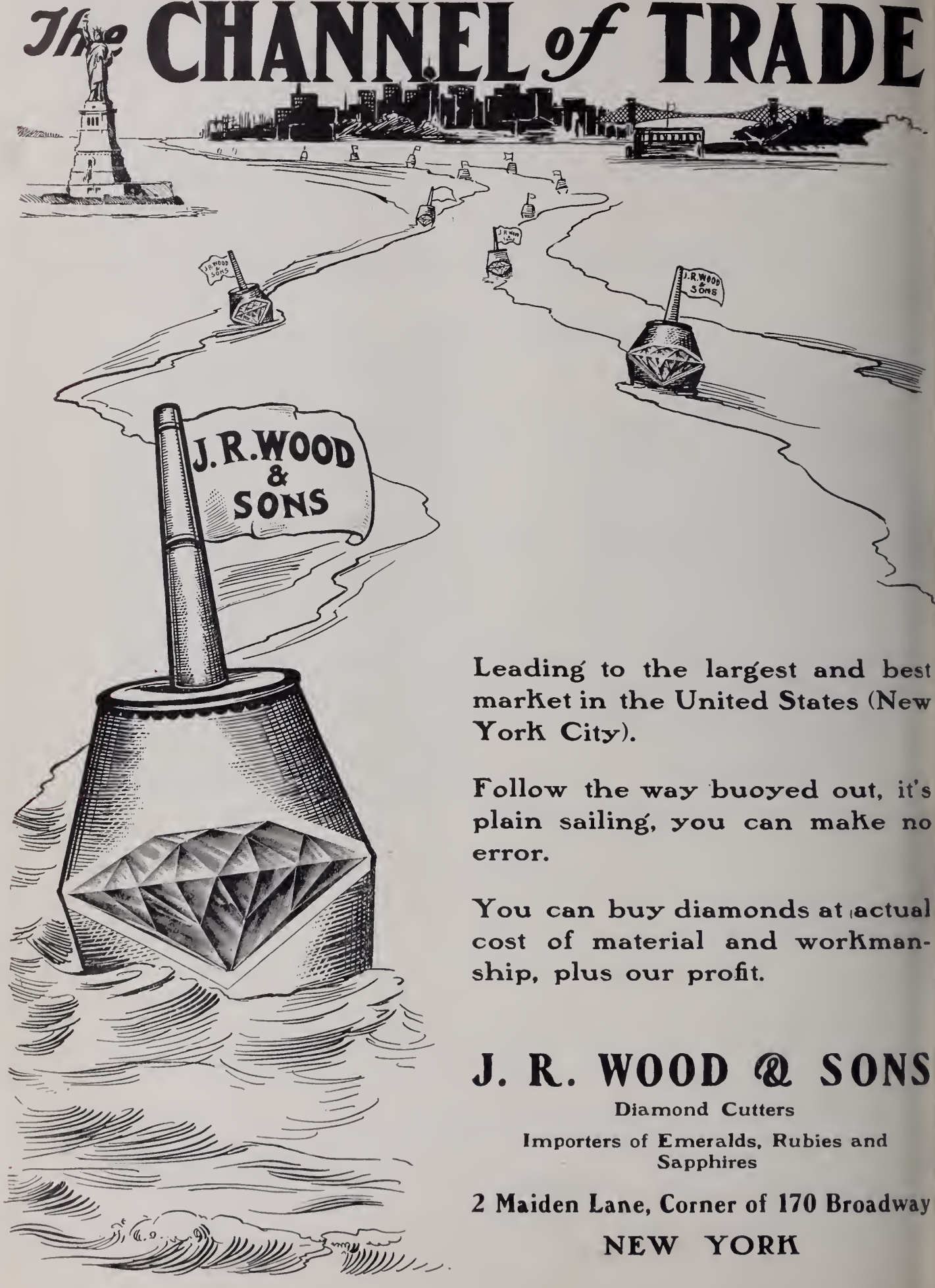
"Business is improving every day, and the indications are that Fahys Cases have become even more popular than was expected."

Order early while the stock is still well assorted.

JOSEPH FAHYS & CO

Boston New York Chicago San Francisco

The CHANNEL of TRADE



Leading to the largest and best market in the United States (New York City).

Follow the way buoyed out, it's plain sailing, you can make no error.

You can buy diamonds at actual cost of material and workmanship, plus our profit.

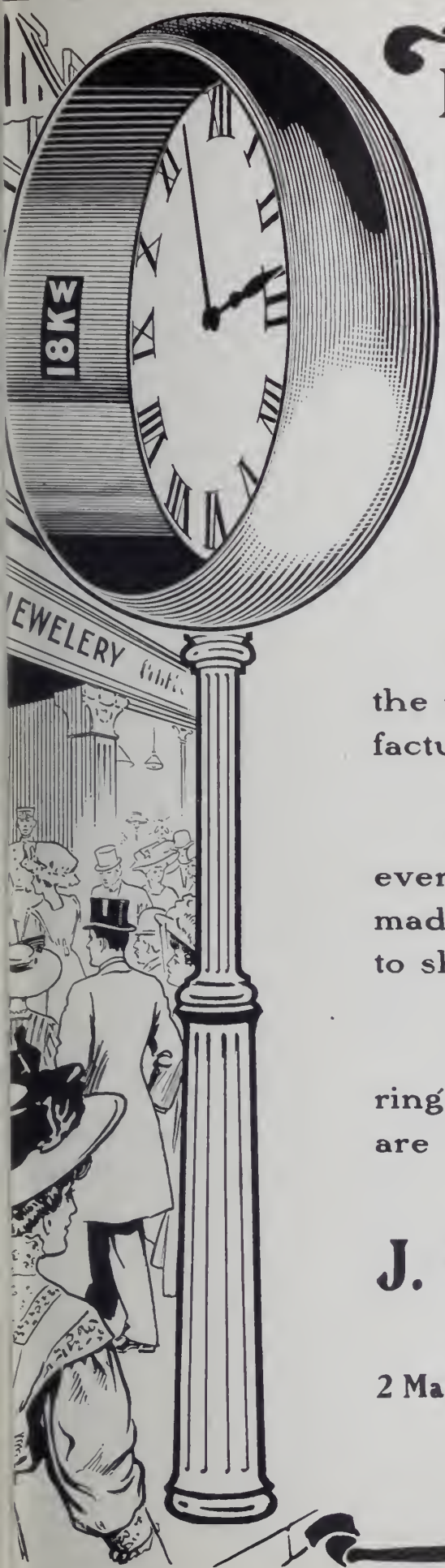
J. R. WOOD & SONS

Diamond Cutters

Importers of Emeralds, Rubies and Sapphires

2 Maiden Lane, Corner of 170 Broadway

NEW YORK



EVERY MINUTE COUNTS

When A Man Is Going To Get Married

When he comes to you for the ring, sell him one of our manufacture, because

We guarantee ours to be in every way the best that can be made. There is no joint or seam to show, for they are seamless.

There is no better wedding ring made, but our prices for them are the lowest possible.

J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane **Corner 170 Broadway**

NEW YORK

GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE R I

NEW YORK
9 MAIDEN LANE

CHICAGO
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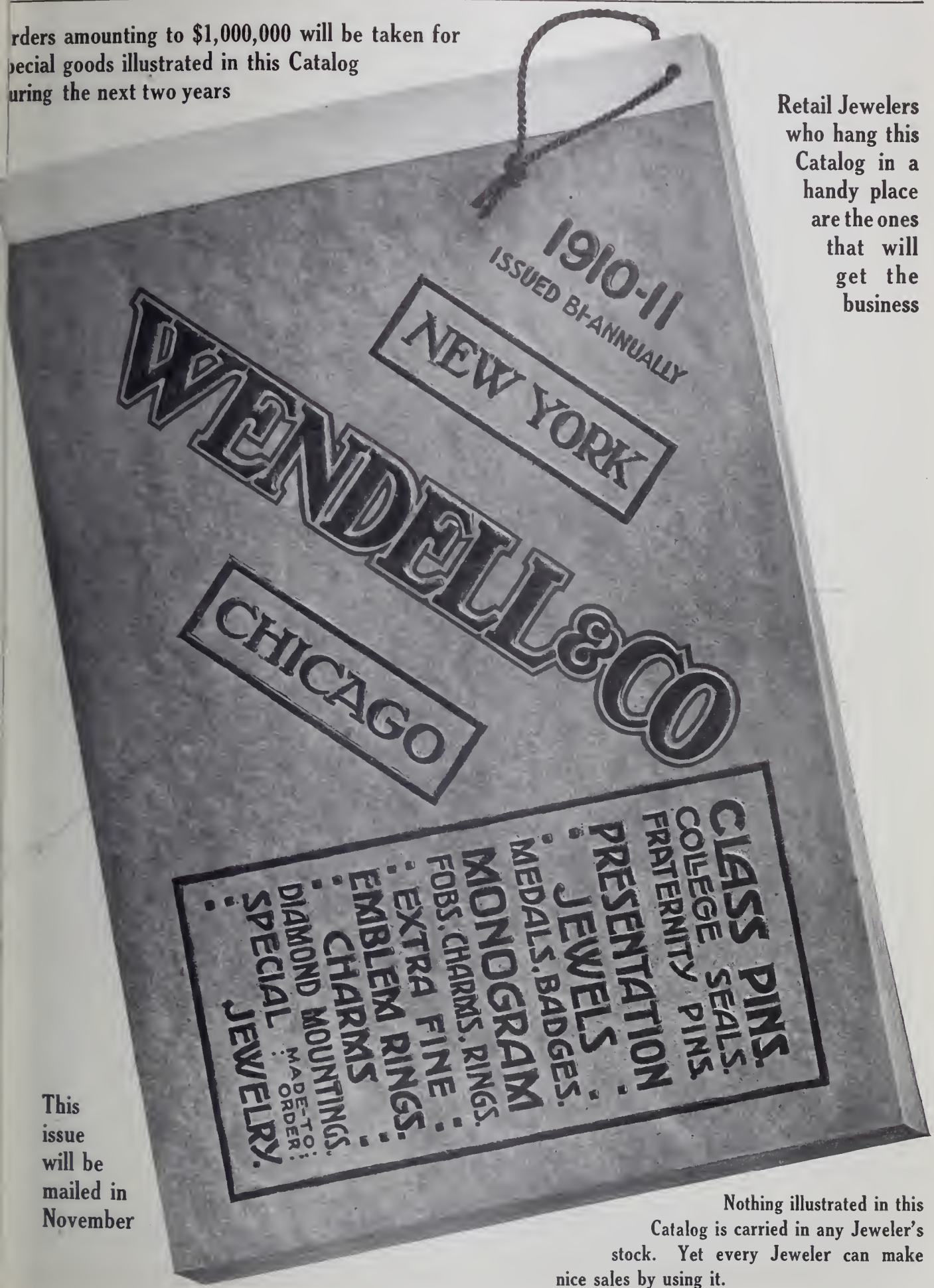


GOLD CARD JEWELRY
O 10K B

SEAMLESS GOLD-FILLED RINGS

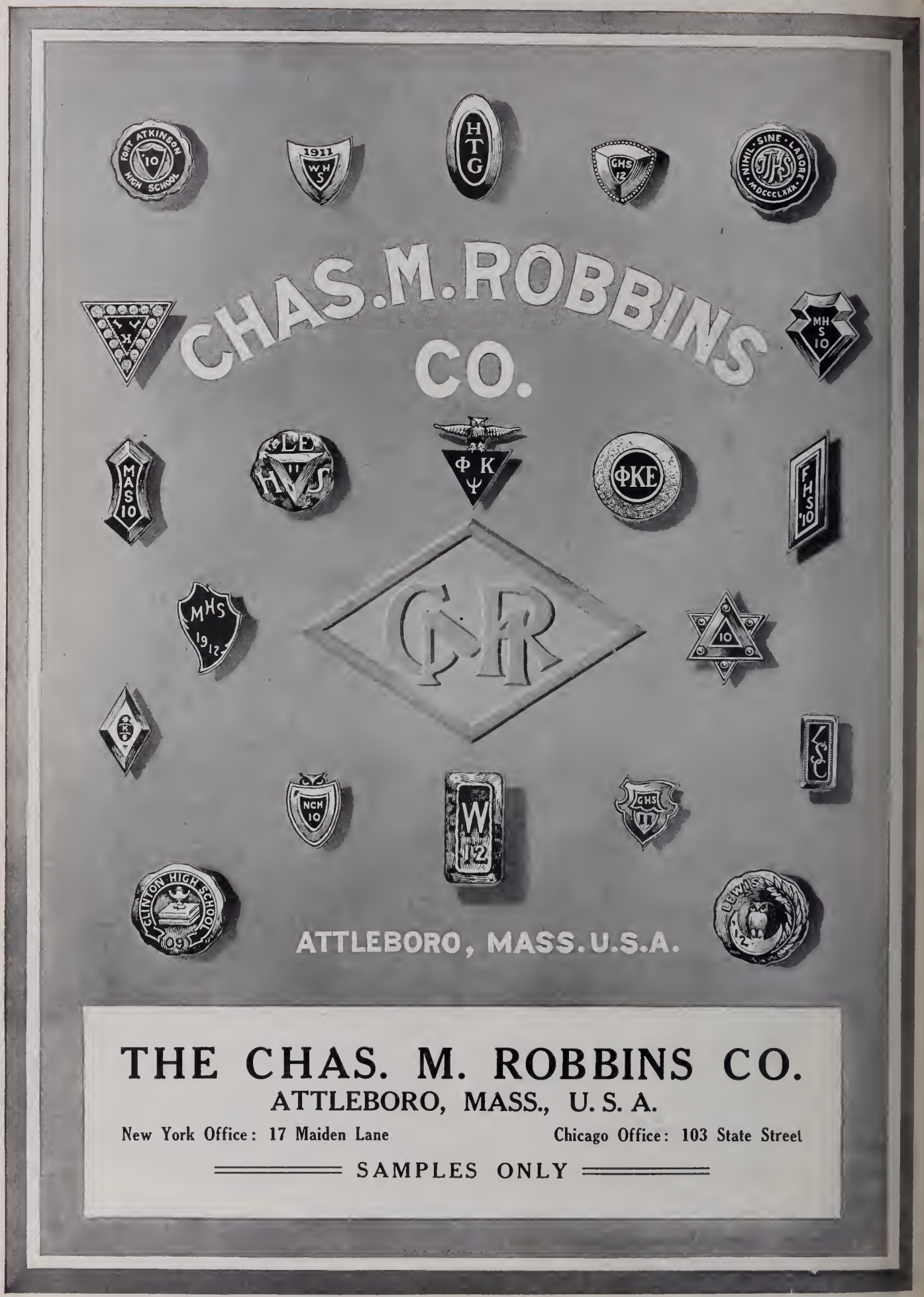
rders amounting to $1,000,000 will be taken for
)ecial goods illustrated in this Catalog
uring the next two years

Retail Jewelers who hang this Catalog in a handy place are the ones that will get the business



This issue will be mailed in November

Nothing illustrated in this Catalog is carried in any Jeweler's stock. Yet every Jeweler can make nice sales by using it.



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

Our Factory
Is Your Factory

Why Not Use the Same?

Stock Orders, Special Work, Repairs

Send us your repairs, especially during the Holiday rush.
Experienced men to attend to your orders.
You cannot make a mistake when you send us your Stock Orders, Special Work, Alterations and Repairs, which will receive our prompt attention. Promptness means a whole lot, for without the facilities, organization and disposition to please, there could be no promptness.

Do not arrange for your 1909 catalogue until you have heard our plan

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A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Manufacturers of

Look for



This Trade-Mark

BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS.

64 Nassau St. . :: :: **New York**

FACTORY: 8 Lum St., Newark, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

Would You, If You Could, Increase Your Business

We Can Tell You How To Do It

From 50 to 100 Per Cent.

In a Simple, Dignified Way, with a High-Grade Catalog?



STORE OF JAS. H. ROGERS, GIBSON CITY, ILL.

Conclusive Proof That Our Catalogs Bring Results

(Copy of Original Letter.)

GIBSON CITY, Ill., March 3, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.

Dear Sirs:—In answer to your inquiry of recent date will say that your catalogs stimulated and helped my holiday trade more than any other means of advertising I have ever used, and the results from them have been very gratifying indeed.

I also wish to express my sincere appreciation for your courteous treatment and the excellent class of goods you furnish.

Yours respectfully,
JAS. H. ROGERS.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company

(Copy of Original Letter.)

BIRMINGHAM, Ala.,
Jan. 16, 1909.

THE ARNSTINE BROS. CO.,
Cleveland, O.:

Gentlemen—It gives me great leasure to write you that, rough the use of the excellent atalogs and circulars you furished me I had the largest hristmas business in the hisory of my existence, a gain f ver 40 per cent. over last year. Your cuts and write-ups or newspaper advertisements rought the business and was he talk of the town. I certainy shall use them again, and he old adage of 'It pays to dvertise" is true.

Respectfully yours,
I. R. RUBENSTEIN.

The Catalogs sent out by his firm in 1908 were nade by The Arnstine Bros. Company.



STORE OF I. R. RUBENSTEIN, BIRMINGHAM, ALA.

Our Salesmen visit every State in the Union. If you are interested, and will notify us, our representative will take pleasure in calling on you and explaining our method.

THE ARNSTINE BROS. COMPANY

Originators of the Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

WONDERFUL

TOURMALINES—CHRYSOPRASE
TURQUOISE—TURQUOISE MATRIX

In all qualities and sizes either rough or cut. For designers of artistic jewelry or works of art, which will bring

RESULTS

such as no other GEMS can at the price. These BEAUTIFUL stones must be seen if you would appreciate them. We also have a complete stock of all other Precious or Semi Precious Stones, which workers

IN WORKS OF ART

will at once appreciate.

Also a complete stock of all kinds of rough stones and crystals for collectors.

HIMALAYA MINING COMPANY

MINERS AND CUTTERS OF
PRECIOUS AND SEMI-PRECIOUS STONES

15-17-19 MAIDEN LANE NEW YORK

London Paris Oberstein Boston Providence

The Greatest of Arctic Explorers



HIS MAJESTY THE POLAR BEAR

The Wadsworth "Permanent" Case Discovered!

COOK may cook his pemmican and Peary may peer at the Aurora Borealis, but His Majesty the Polar Bear is the real King of the North. He needs no financial backing, and can travel without any maps, sextants or artificial horizons; but he gets there just the same, and is in permanent possession. Another permanent thing is

THE WADSWORTH "PERMANENT"

Filled Case. Like the Polar Bear, it has a thick coat and great powers of endurance. Like the Pole, this case is a great "discovery." There's no dispute about the "proofs." Two men have discovered the Pole; but many dealers have discovered the Wadsworth "PERMANENT." Have you? When you do, *the goal is reached!* You win out.

"Worthy of Its Name"

The Wadsworth Watch Case Co.

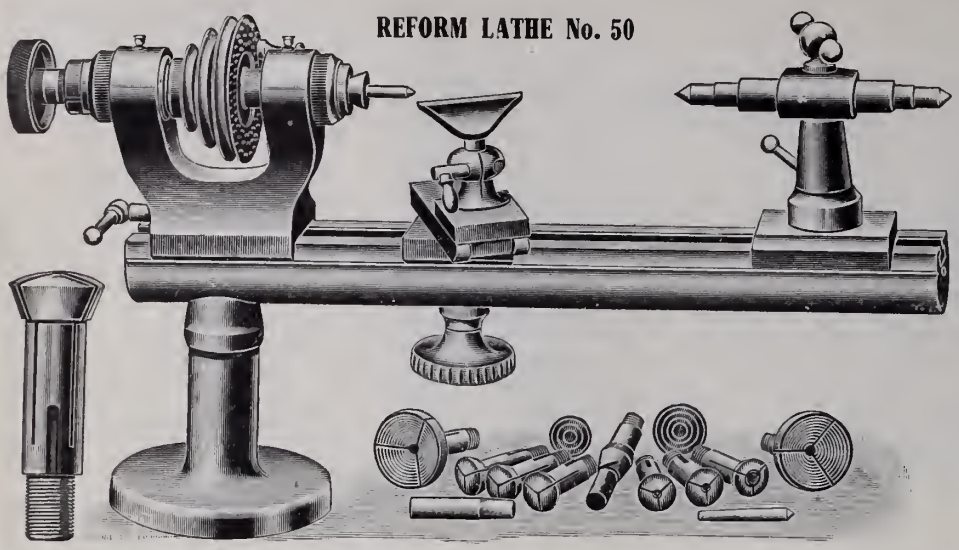
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

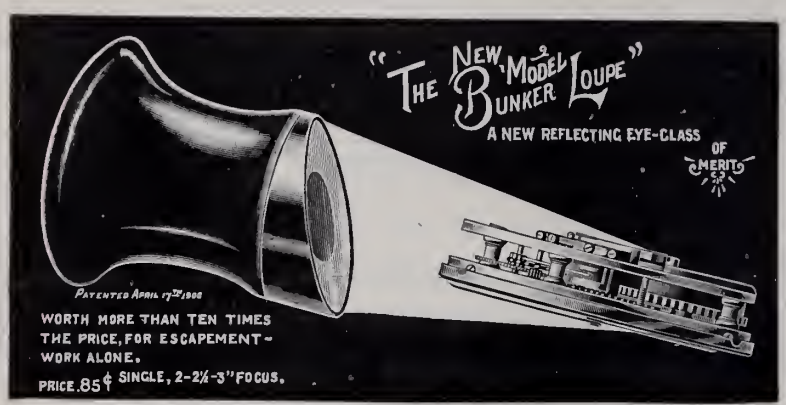
1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and I Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper **$19.50**



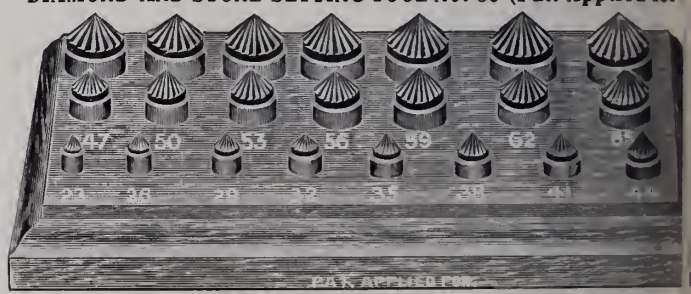
REFLECTING LOUPES
Double Lens



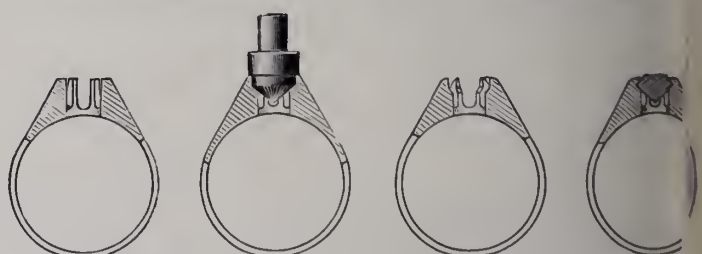
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight second after adjustment in lathe will cut a smooth seat for any stone from 1/1 to 2 carats.

Tools are made of polished and hardened steel and are indestructible Will fit in chucks Nos. 28 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



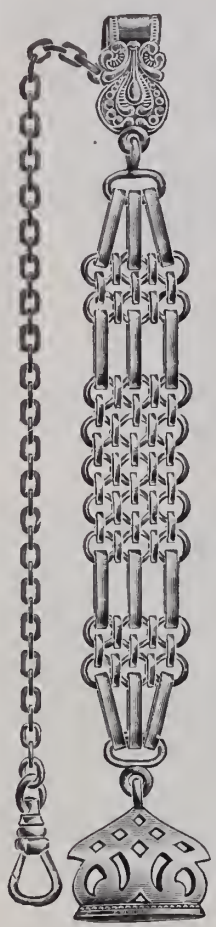
Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

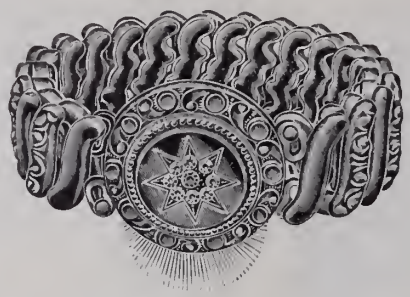
CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



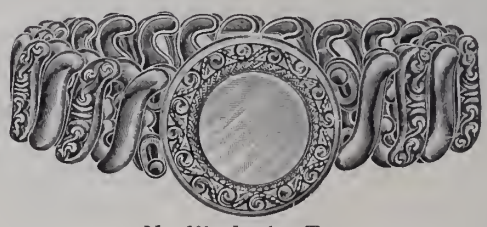
F 291/1095



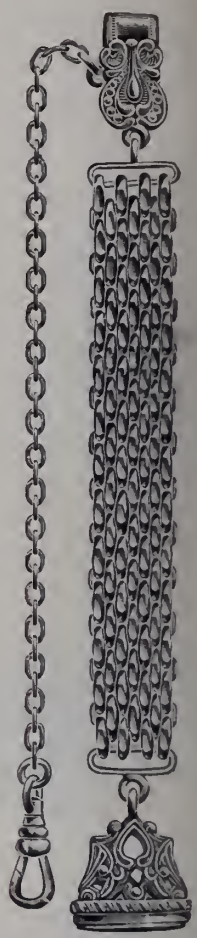
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen this Fall and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty

DON'T WORRY OR TAKE THE GAME TOO SERIOUSLY

Buy a good stock of the Mauran Solid Gold Jewelry and you will have a big holiday business without any trouble.

Consult the Catalogue

John T. Mauran Mfg. Co.

Makers of

10-K. Solid Gold Jewelry

61 Peck St. :: PROVIDENCE, R. I.

10 K
TRADE MARK
Since 1850



Manning-Bowman Quality

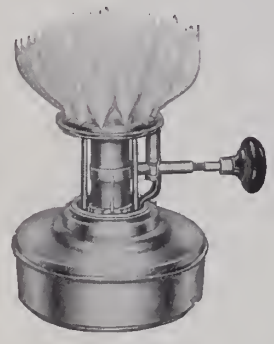
Our Latest Production

THE

ALCOHOL GAS STOVE CHAFING DISH

with

"*Alcolite*" Burner



"Alcolite" Burner



No. 345/84 ALCOHOL GAS STOVE CHAFING DISH

By the use of this Burner the value of a Chafing Dish is more than doubled

When not in use with the Chafing Dish the Alcolite stove is adapted for making Coffee, Tea, etc., or for preparing any article of food the same as on an ordinary gas stove.

Manning-Bowman "Meteor"

Circulating Coffee Percolators

Always Insure *Delicious Coffee*

MANNING, BOWMAN & COMPANY

Meriden, Conn.

NEW YORK CHICAGO SAN FRANCISCO

Catalogue No. 56 J. Illustrating Complete Line Sent On Request





WM ROGERS ★

"Eagle Brand"

THE LATEST DESIGN IN THIS FAMOUS BRAND IS

HARDWICK

THE PATTERN THAT "TAKES"

WE desire to call particular attention to the line of HOLLOW HANDLE PIECES made in this handsomest of creations in Silver Plated Table Ware. NICKEL SILVER, SILVER SOLDERED WITH FINEST CRUCIBLE STEEL BLADES.

Our facilities are such that we are able to produce the very best to be obtained in this class of goods. We can supply the following pieces in HOLLOW HANDLES:—

MEDIUM KNIVES AND FORKS,
DESSERT KNIVES AND FORKS,
TEA KNIVES,
CHILD'S KNIVES,
FRUIT KNIVES,
ORANGE KNIVES,
BREAD KNIVES,
BUTTER SPREADERS,
PIE OR ICE CREAM SERVERS,
POULTRY SHEARS,
And Several Sizes of CARVING SETS.

Made Exclusively by

SIMPSON HALL MILLER & CO.
International Silver Co., Successor,
WALLINGFORD, CONN.,
U. S. A.

NEW YORK, SAN FRANCISCO,
CHICAGO, TORONTO.

Send for Price List No. 46,
Also our Souvenir Booklet
relating to the . . . . .

HARDWICK

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

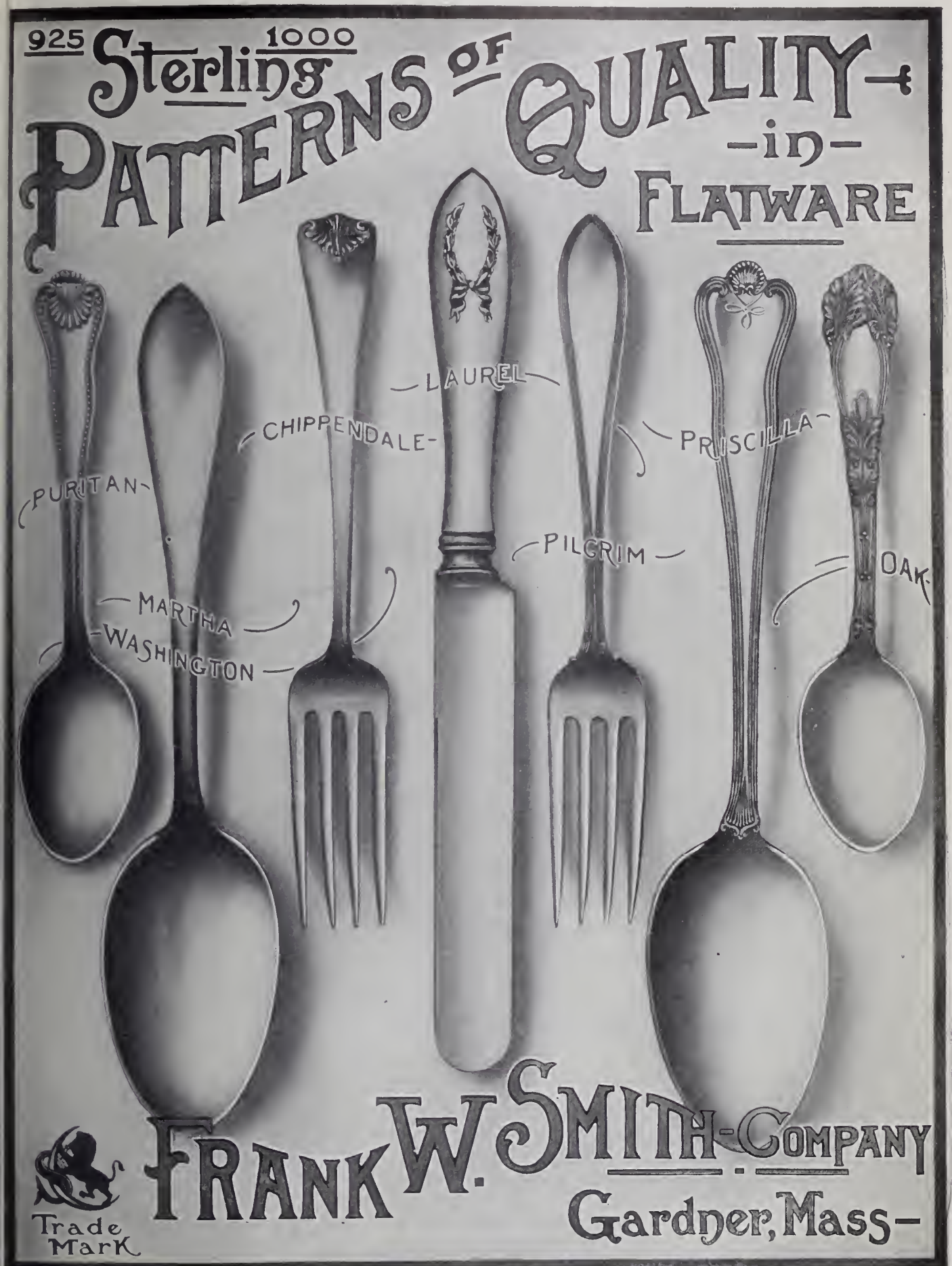
Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



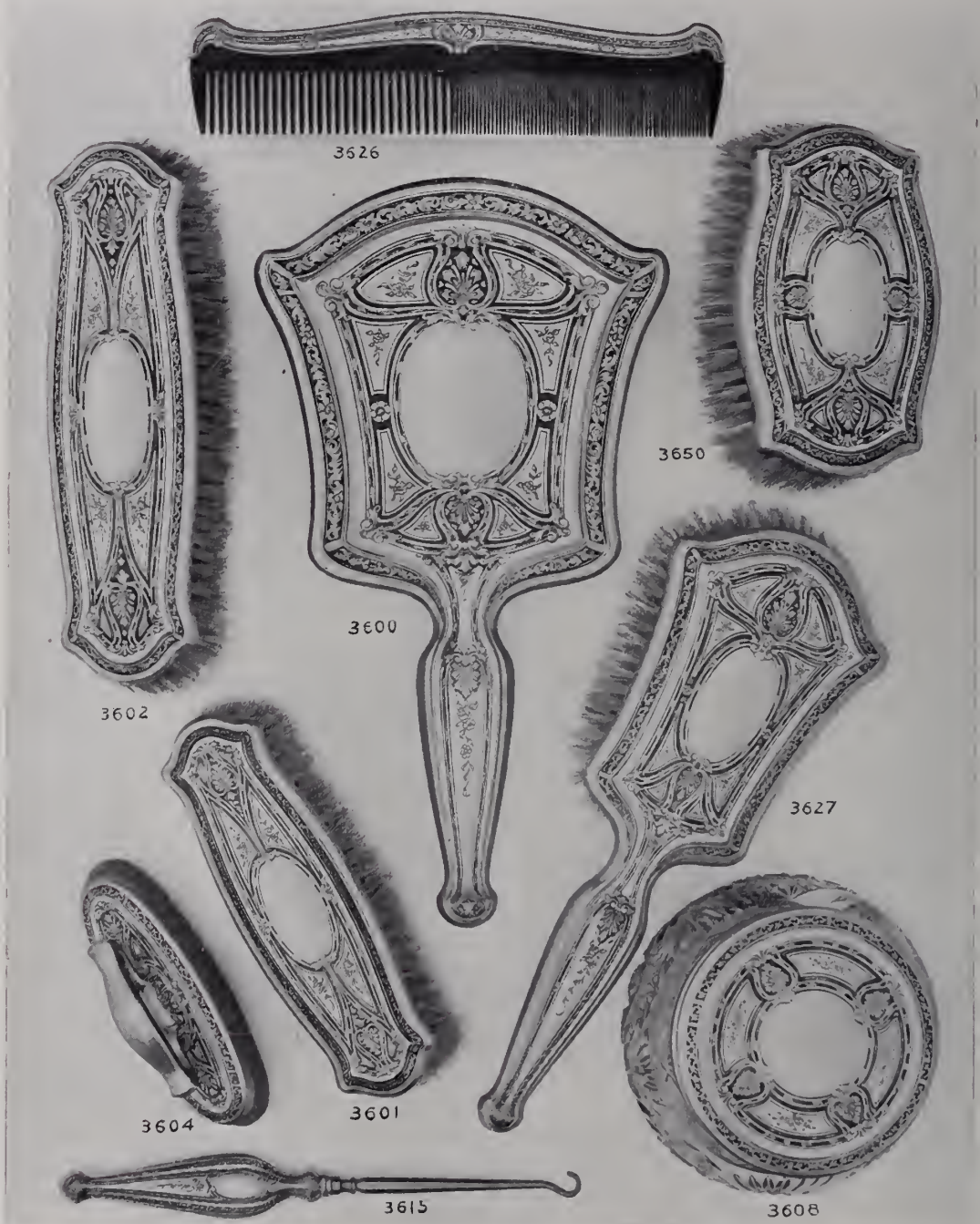
MOUNT VERNON

Write for Catalog


925 1000
Sterling
PATTERNS OF QUALITY
-in-
FLATWARE
PURITAN
CHIPPENDALE
LAUREL
PRISCILLA
PILGRIM
OAK
MARTHA
WASHINGTON
Trade Mark
FRANK W. SMITH COMPANY
Gardner, Mass.

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Holiday Wares

We are prepared for a big Holiday Trade. Call at our warerooms and examine our extensive line of the more unusual articles — the kind that is especially desirable in the Holiday Season.

Also see the new designs and shapes in the regular line of

STERLING SILVER
SILVER PLATE
STERLING INLAID
and CUT GLASS

Variety is assured by the number of our producing plants. Every dealer coming to New York is invited to make his headquarters with us, whether he buys largely or not.

INTERNATIONAL SILVER CO.

WAREROOMS:

18-22 John Street
(Subway Entrance)

9-19 Maiden Lane

FULTON SUBWAY STATION

NEW YORK

FACTORIES

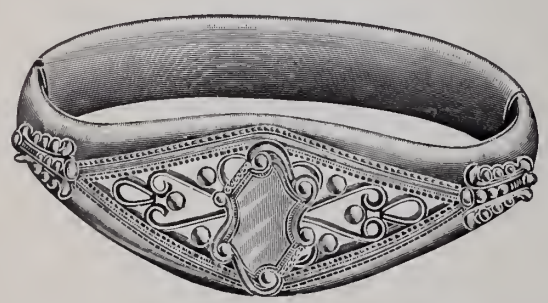
THE BARBOUR SILVER CO.
THE HOLMES & EDWARDS SILVER CO.
MERIDEN BRITANNIA CO.
THE MERIDEN CUT GLASS CO.
1847 ROGERS BROS.
ROGERS & BROTHER.
ROGERS, SMITH & CO.
WILCOX SILVER PLATE CO.
THE DERBY SILVER CO.
THE MERIDEN SILVER PLATE CO.
THE WM. ROGERS MFG. CO.
THE ROGERS & HAMILTON CO.
SIMPSON, HALL, MILLER & CO.
THE WATROUS MFG. CO.

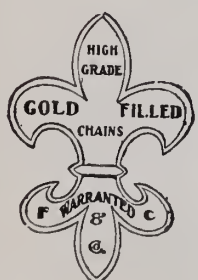
GENERAL OFFICE: MERIDEN, CONN.

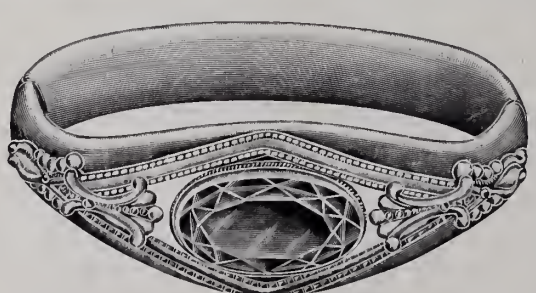
"All things come to him who hustles while he waits"

It might seem incredible to an outsider that our business during October last exceeded that of October, 1907, the year supposed to have been the banner year of prosperity, yet such has been the case; and should the business continue as it is to-day, our sales for October and November would aggregate an amount far in excess of anything we had hoped to anticipate.

To account for our rapid strides in the past two months, would say that we have not been sleeping during the time business was not at its best. We have been working up a line of **Pendants, Fobs, Chains, Chatelaines** and **Bracelets** of such fine quality and designs that should you see them you would readily see why our sales for the past few months have surpassed those of corresponding months in other years.







¶ We have heard it intimated that Bracelets were a dead issue, but we cannot confirm this statement; our Bracelet department has been working evenings for some few months past and as yet we have been unable to begin to fill our orders.





Fontneau & Cook Co.

NEW YORK: 15 Maiden Lane ATTLEBORO, MASS. CHICAGO: 1203 Heyworth Building

TRADE MARK



On Under Side of Middle Bar

FROM THE CELEBRATED MANUFACTURER

LEMAIRE

PARIS





SUSSFELD, LORSCH & CO., Importers

NEW CATALOGUE upon application to any JOBBER :: 37 Maiden Lane, New York



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

STERLING SILVER SPECIALTIES FOR THE HOLIDAY TRADE

Articles which will sell readily in High-Class Stores



SILVER MOUNTED SALAD SET

A very handsome pattern of spoon and fork in real olive wood—attractively mounted in Sterling Silver.

Mountings in Five Different Patterns

No. 1. Pierced (flat handle) shown at left
No. 2. Engraved (flat handle)
No. 3. Thistle (round handle)
No 4. Plain (round handle)
No. 5. Empire (round handle)

Per dozen, $30.00

GENTLEMAN'S CRAVAT HOLDER

Pigskin, red and green morocco, all metal parts in Sterling Silver. A practical article for men's use and extremely handsome in appearance. Round, triangle, or the trefoil shape shown in illustration.

	Per dozen
H. 1, Round, - - -	$30.00
H. 2, Trefoil, - - - -	42.00
H. 3, Triangle, - - - -	42.00





Patented.

THE CRATER MATCH BOX, with Tray

The box which has receptacle for burned matches. **Price, each, $16**

THE CRATER MATCH BOX, without Tray

In Sterling Silver. **$40 per dozen**



NOW — ONE WORD ABOUT

The Travelers' Line

Are your present stocks going to be equal to the demand?

The Travelers' Thin-Model Brush

is selling fast!



Slips in any Place!

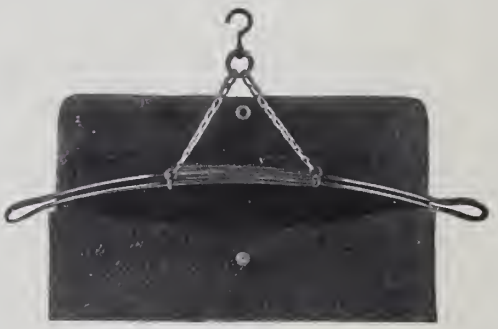
Patented.

Is good looking and a wonderful brush for service. Supplied in leather envelopes, singly or in pairs—cloth and hat brush.

The Travelers' Folding Garment Hangers

For Coats and Waists

For Skirts and Trousers



Patented.

Sold in sets of 3, 4 and 6, in leather cases, pouches and bags of assorted colors

$8 per dozen and upward

Send for our new Travelers' Line Catalogue!

TILDEN-THURBER CO., MANUFACTURERS PROVIDENCE, R. I.

Festooned Necklace-Pendants

Dainty, and beautifully made in Semi-Precious Stones and Small Oriental Pearls



Peridots and Pearls | Opals and Pearls | Aquamarines and Pearls

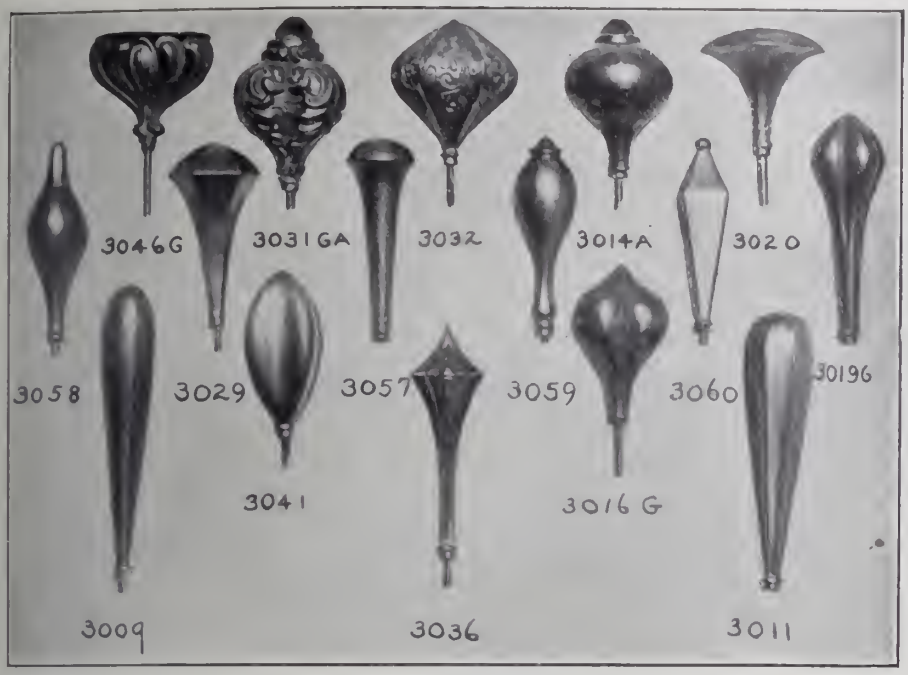
A great variety of unusual designs in the following stones:

Turquoise	Aquamarines	Opals	Black Opals	Peridots
Siam Rubies	Mexican Opals	Coral	Pink Tourmaline	Topaz
Green Tourmaline	Lapis Lazuli	Amethyst	Chrysoprase	Baroque Pearls

You already know of our hand-made Rings

VAN DUSEN & STOKES CO.

1123 Chestnut Street - - - - - - PHILADELPHIA



THE 10K LINE WITH A 14K APPEARANCE

Our Line is the Standard by which all 10K. Lines are Measured.

Compare the 10K. jewelry of to-day with what it was before our line was put on the market.

We give you plump, straight quality, highest-class workmanship, and our well-known 14K. appearance.

Every day, we add something new to our popular line, and selling qualities are always our first consideration.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1K0



Three Representative Patterns.

ALVIN SILVER PLATE

LILY—A floral pattern which reproduces the natural grace of the flower.

LEXINGTON—A Colonial pattern of unusual merit; at once elegant and practical.

BRIDE'S BOUQUET—A wedding pattern, also adapted to bridal anniversaries.

Ask your jeweler to show you these designs.

The above advertisement appears in the leading magazines. Ask your jobber to show you these goods, or send direct to

ALVIN MFG. CO.

54 MAIDEN LANE - - - NEW YORK CITY



No. 35



No. 31A

Clarence G. Thorpe

Lead, So. Dak.

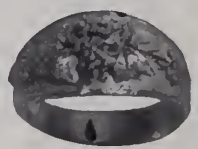
MANUFACTURER OF

Black Hills Gold Jewelry.

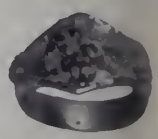
We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.

736 BROADWAY, NEW YORK

880—Diameter 4⅛ in., made
Velvo, Old Brass or Silver-plate



s two shutters forming an upper
vl into which the refuse is thrown.
hen the handle is turned the ashes
or stub of cigar or cigarette
fall to the bottom.

d for
plement A,
ng many
strations, and prices.

. STERNAU & CO.

Makers of STERNAUWARE consisting of
cy Teakettles, Chafing-dishes and their
Accessories, Coffee-machines
Candlesticks, etc.

New York Showrooms
ROADWAY, C. R. PARK PL.
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Sternau Ash-Receivers

Excellent for the Holiday Trade

have the elegance demanded by the jewelry trade. Made in unique shapes and handsome finishes, they delight the smoker, hence their popularity.

No. 929—Diameter 3⅞ in. Made in Polished Brass.



With the parts nested.
Can be used for one, two, three or four persons, thus embracing economy as well as convenience.

No. 929
With the parts separated





This Split Tube Bracelet can be had in three widths and four sizes



M 18
A. C. CO.



M 52
A. C. CO.



M 15
A. C. CO.

Drop us a line to-day and we will send you by return mail a list of "Marathon" jobbers also booklet telling facts about the Marathon line and other late ideas. We are also makers of high-grade gold filled Chains, Fobs, Bracelets, Lockets, Pendant Necks and La Vallieres.

TRADE MARATHON MARK

DON'T SAY YOU KNOW THE BEST UNTIL YOU HAVE TRIED THE LATEST



ATTLEBORO CHAIN CO. ATTLEBORO, MASS.

NEW YORK OFFICE 11 Maiden Lane, Room 607 SAN FRANCISCO 704 Market St. TORONTO, CANADA Continental Life Building

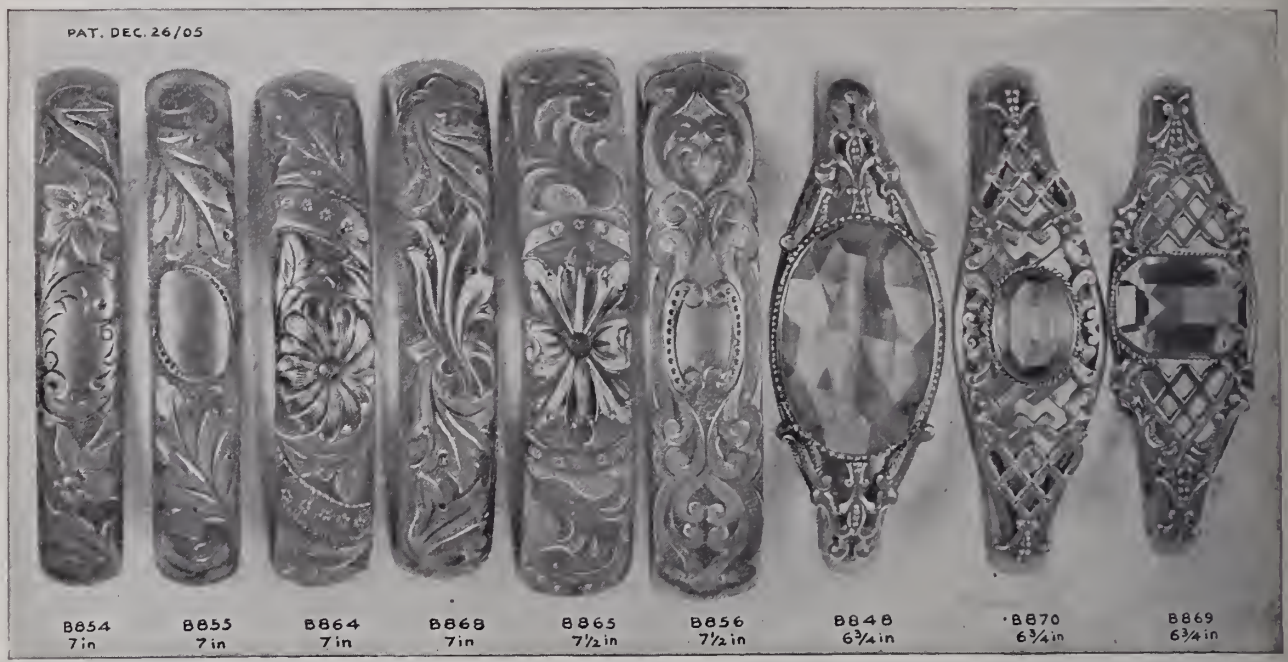
NEW YORK:
9 Maiden Lane

BATES & BACON, Attleboro, Mass.

CHICAGO:
103 State St.

Makers of High-Grade, Gold-Filled Chains, Lockets and Bracelets.
Some New Designs in Bracelets.

"Winna" Bracelets { Were the / Are the / And always will be the } **"BEST"**



Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

The "Debutante" Bracelet



MADE IN HIGH-GRADE, GOLD FILLED, SEAMLESS STOCK IN FOUR WIDTHS AND ANY SIZE

Gold Pens
Pen Holders
Pencils
Thermometer Cases
and Novelties
also
Fountain and Stylographic Pens

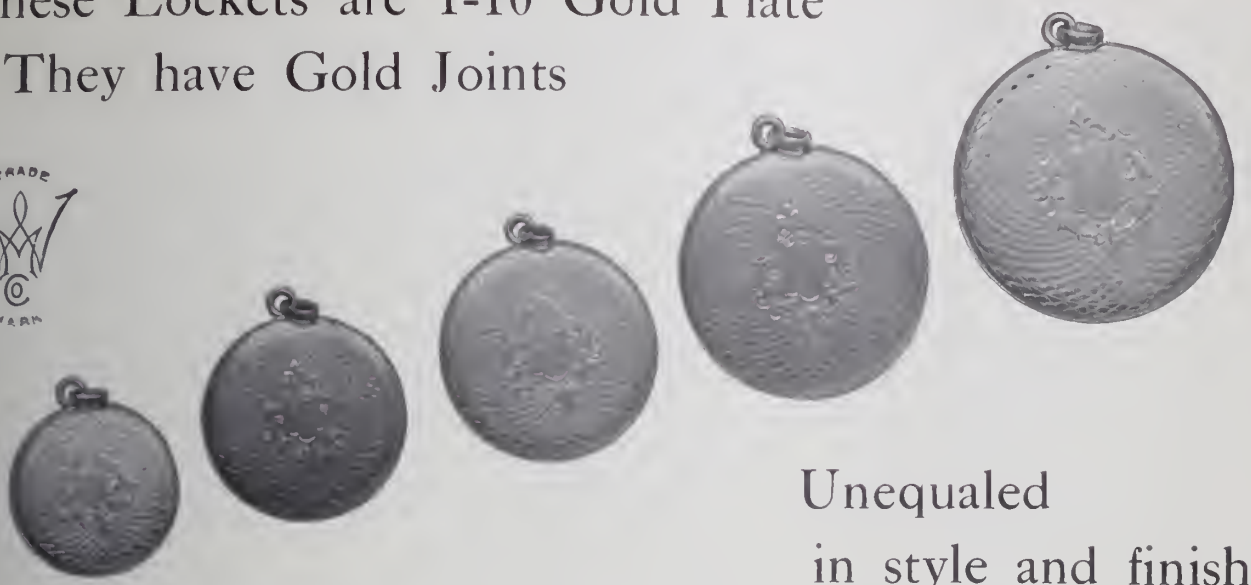


Special Line of Sterling Silver Pencils on Christmas Cards and in Holly Boxes

F. T. Pearce Company 85 SPRAGUE STREET Providence, R. I.

NEW YORK SALES OFFICE—180 BROADWAY

These Lockets are 1-10 Gold Plate
They have Gold Joints



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.

REIGN OF THE HAT-PIN

CHIEF CHRISTMAS ITEM

LISNER HAT PINS are pre-eminently *the* Christmas item. This cannot be too strongly emphasized. Nearly a *thousand* superb styles for selection. The most varied and comprehensive line ever presented. Every one an ideal gift. Superb examples in Seal Brown and Jet. De luxe Violet de Parme with Amethyst. Charming French Grey with Amethyst and Topaz. Dazzling and unusual Rhinestone effects. Climaxes of fashion. A veritable bazar of Hat-Pin creations. Compelling prices: *made to retail from 50c. to $5.00.*

D. Lisner & Co.

Creating Importers of
Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



THERE have been both lean and fat Thanksgivings and this year promises to be one of the latter. With the improved conditions generally the jeweler will enjoy a good Holiday trade and have cause to be thankful. Particularly so if he has a complete line of our "Sellers"; then he really has something to be thankful for. They are bound to help him materially both in making new trade and holding his own. ¶ Our stock is most extensive at this season. Write us for selection package. We can ship you anything required in Jewelry, Watches or Diamonds by return express.

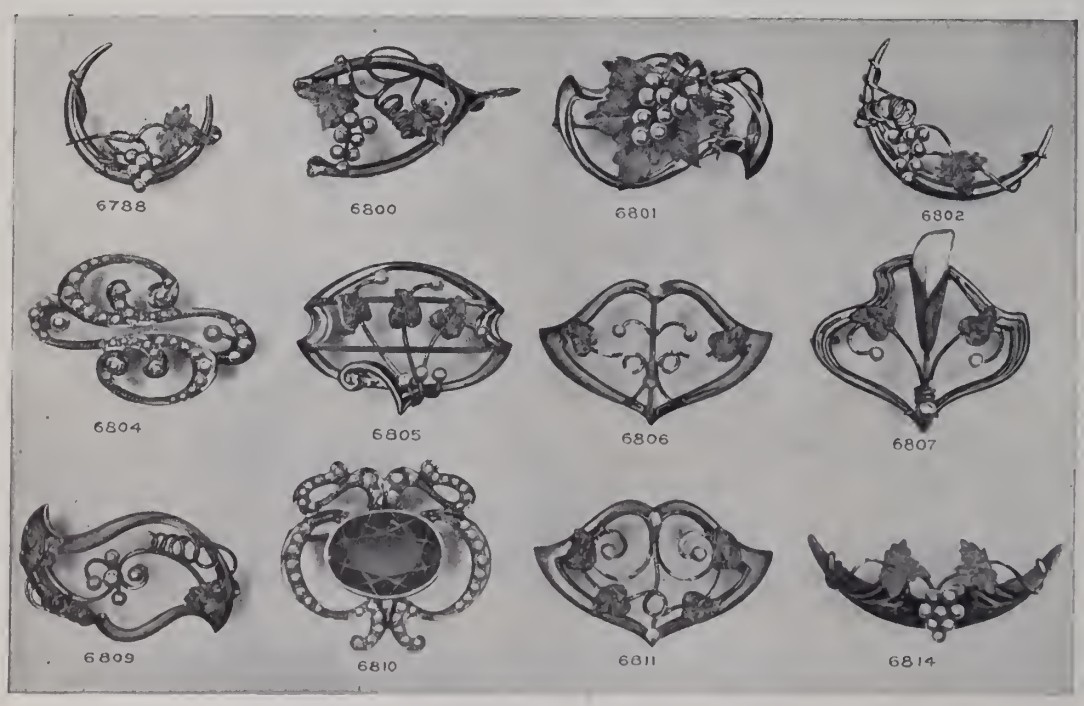
Elk, Eagle and Moose Goods a Specialty

HENRY FREUND & BRO., 71 Nassau St. NEW YORK

"SELLERS OF SELLERS"

Our Trade-Mark, "The Rose," stands for quality and excellence





AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

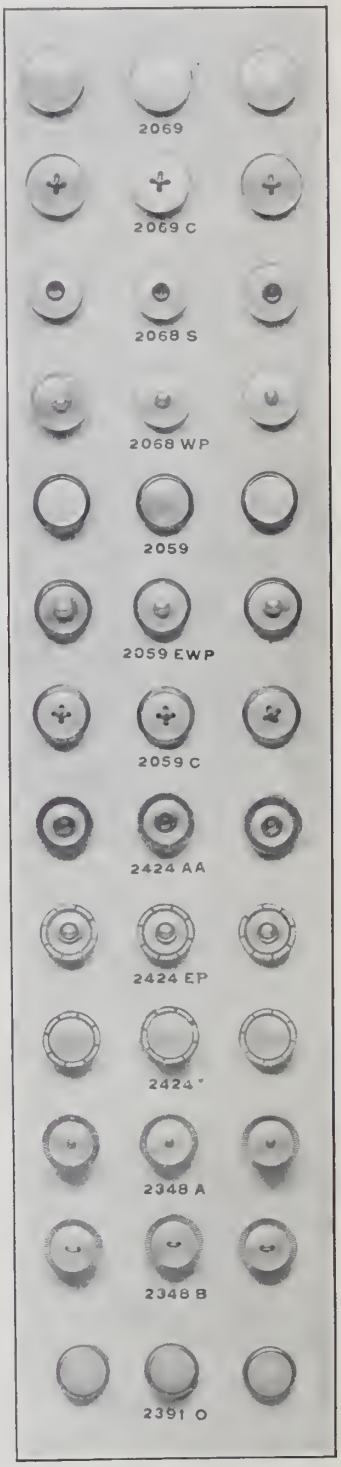
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

HISTORIC DIGNITY OF SIGNET RINGS

TRADE D MARK

THERE ARE Signet Rings and Signet Rings. The best are of permanent artistic and historic interest, as befits the sign-manual of kings. Durand Signet Rings revive the ancient arts and preserve the ancient traditions of these storied Rings.

Prices: $3.00 to $400.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

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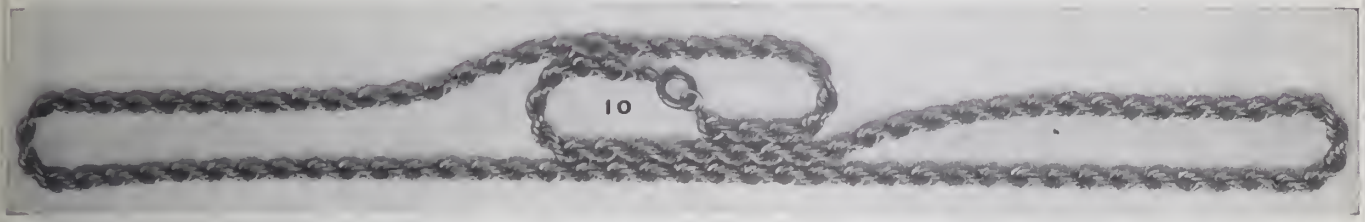
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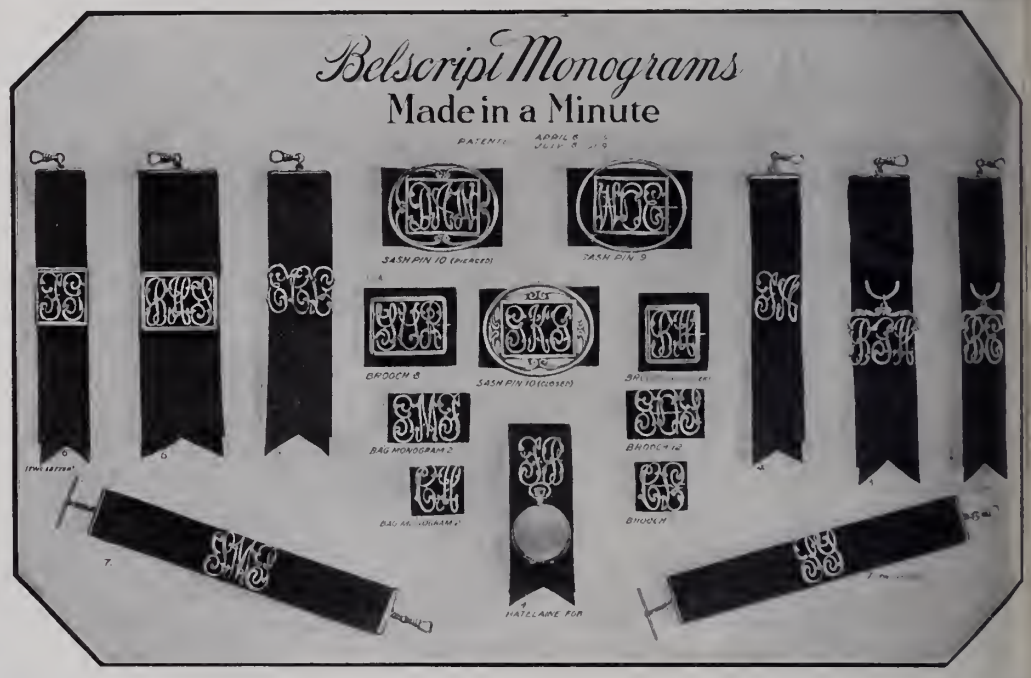
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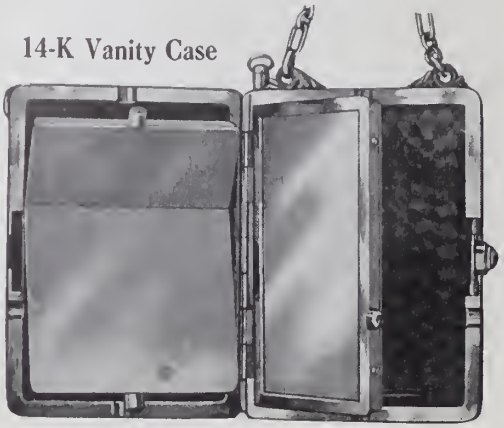


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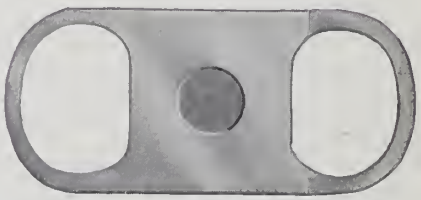
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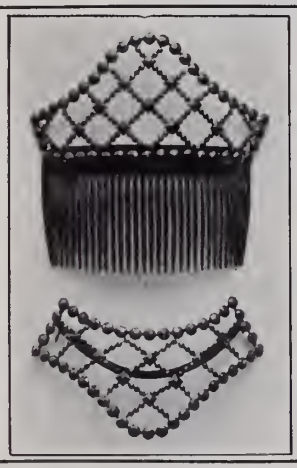
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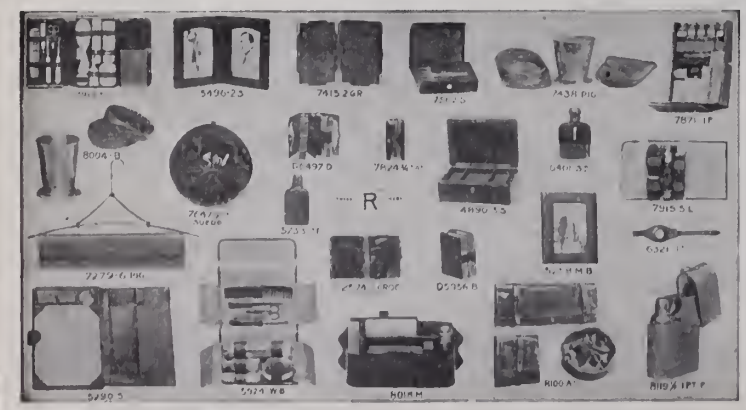
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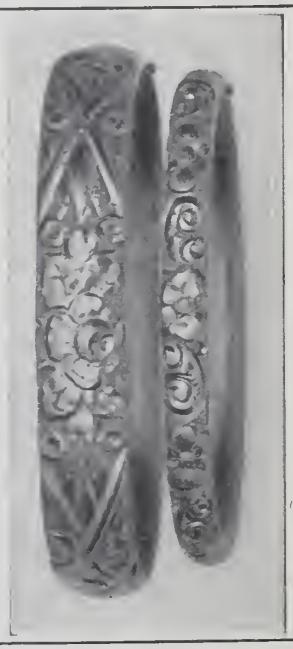
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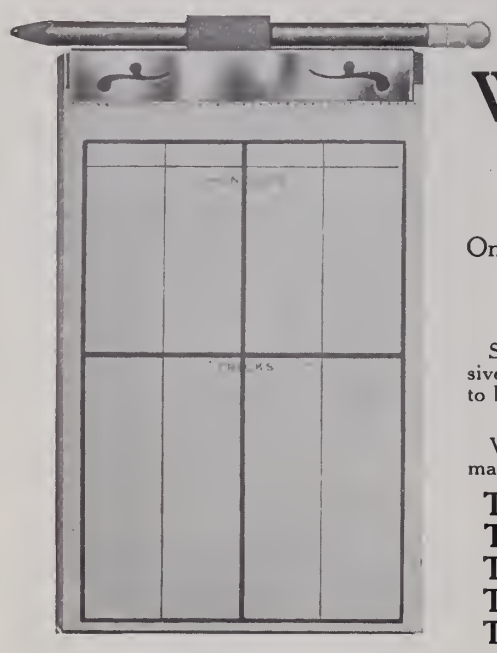
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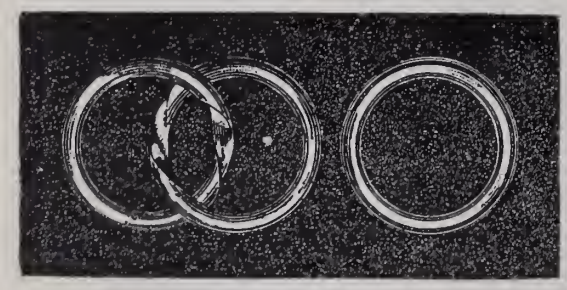


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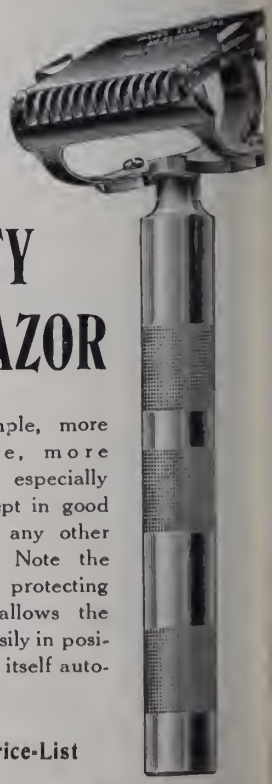
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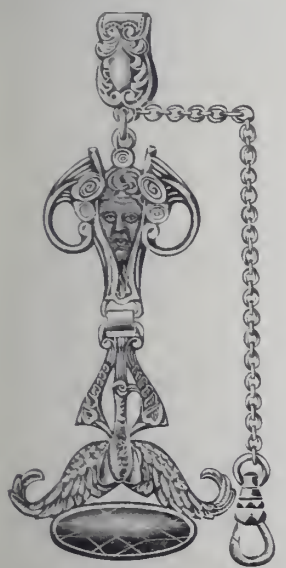
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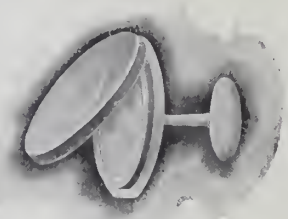
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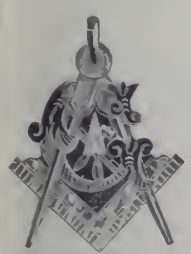
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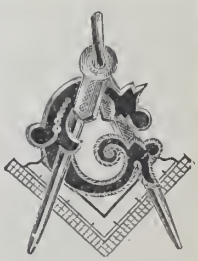
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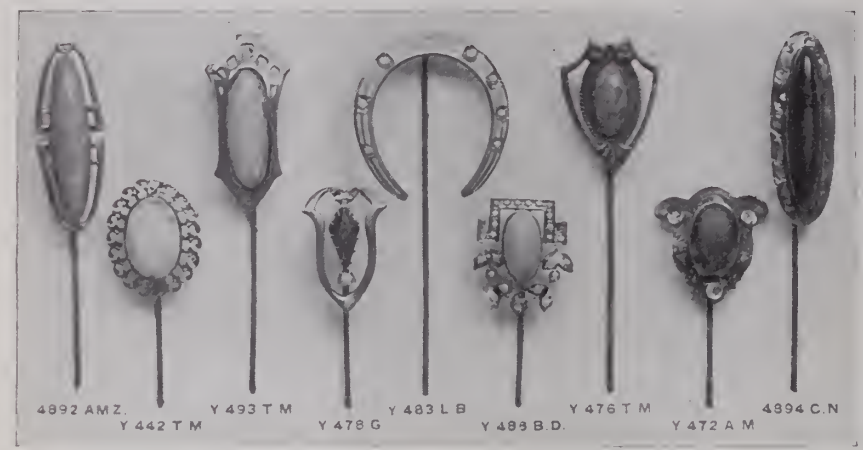
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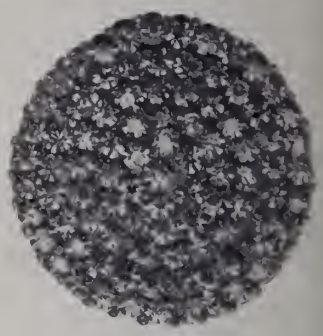
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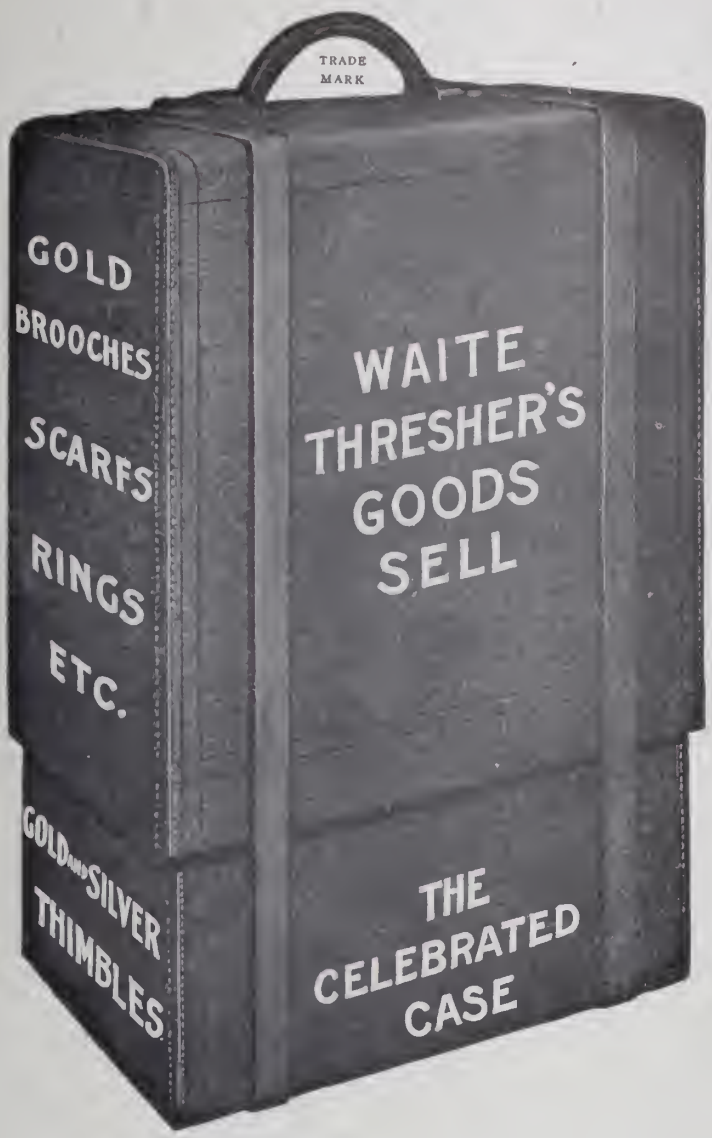
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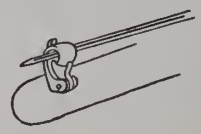
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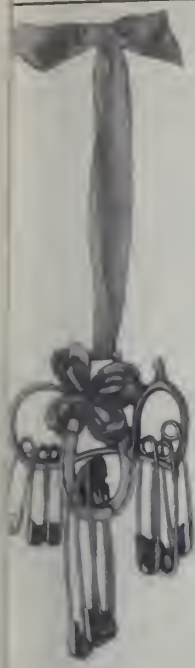
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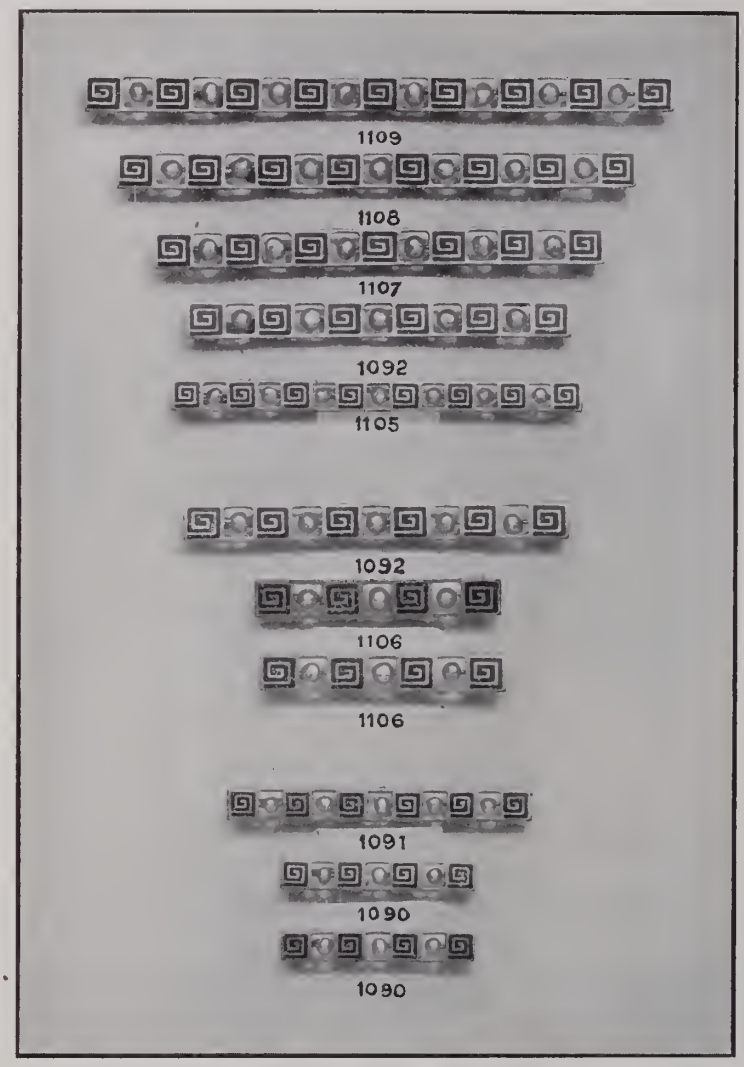
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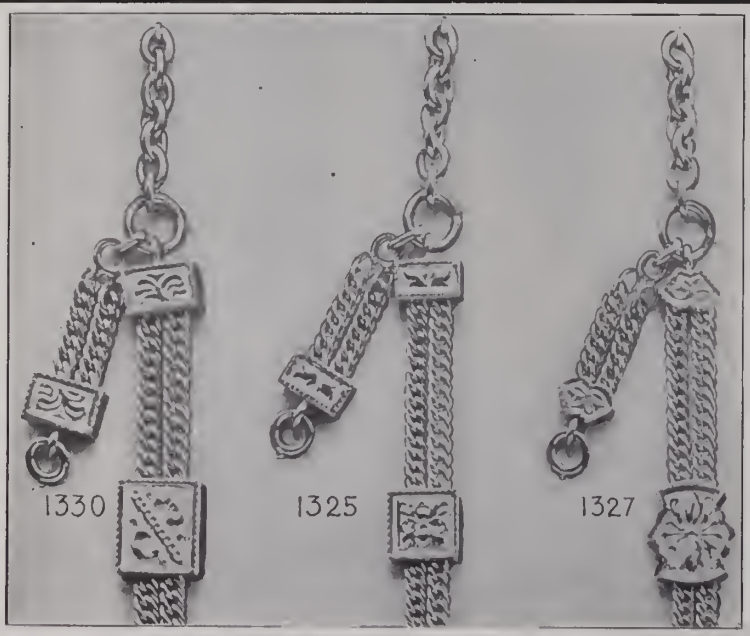
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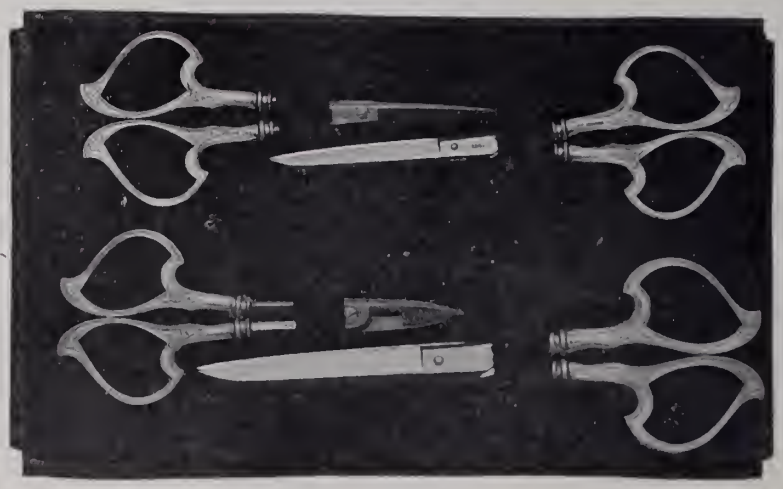

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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LIX. WEDNESDAY, NOVEMBER 17, 1909. No. 16.

Notable Products of Dano-Norwegian Silversmiths.

HE art of the Northland, national in style, characteristic in technique, and wing its *motifs* from its own native ure, has long made use of the precious als in industrial work, and created much ich may be a fruitful source of inspira-



FIG. 1.—DANISH SPOON.

n to other countries, especially those of mmon ancestry.

The Danish National Exhibition, held this r in Aarhus, brings the achievements of nish industry and industrial art once re before the forum of an international blic. Such proof of their strength was eed hardly needed to convince the outside world of the value of their unique productions; for the Copenhagen china, as well the Danish textiles and jewelry, long ce won the recognition they deserve in markets of all countries. But we have er before had a picture of modern nish industrial art presented to us in h completeness and unity, and with such pressively national characteristics, as now



FIG. 2.—SILVER PITCHER.

Aarhus. Precious metal work was one the most highly esteemed of old Danish s, and the technical methods have n preserved to this day, and are st carefully followed by silversmiths l artists. Naturally, therefore, it has a prominent place in the Aarhus exhibition.

We produce in illustration some of the best works of the goldsmiths, taken from our new German contemporary, *Luxus und Bedarf*. The pieces were made by the Copenhagen court jeweler, A. Michelsen, and are typical examples of Scandinavian national art, which has preserved the best elements of the traditions handed down from its fathers, and has escaped the dangers of imitating foreign fashions and temporary peculiarities of style.

The Danes, both peasants and townsmen, attach great importance to table furnishings in general, and to silverware in particular. The designs of the Danish goldsmiths for spoons, knives and forks are correspondingly rich and unique. Costly openwork and chasing is not unusual in the handles. A teaspoon, Fig. 1, designed by Th. Bindeböll is an interesting example, although the pattern is perhaps not always carried out in such fine detail as is the case with the model intended for the royal household.



FIG. 3.—SILVER BOWL.

Another piece of modern Danish table silver is a fine wine pitcher made by A. Michelsen from a design by N. G. Henriksen, Fig. 2. The form is notable for its simplicity modeled in the old Danish style, and the rounded body of the pitcher gives large spaces for embossed reliefs in a realistic design of thistle leaves and flowers after the fashion of the famous Copenhagen china. The coloring is pale, with a dull polish.

A silver bowl, Fig. 3, also by Michelsen, by the order of the royal family, is remarkable for the peculiar distribution of the ornament, which leaves broad spaces plain. In spite of the many bold curves of the pattern, the whole effect is that of symmetry and repose.

A silver flower bowl, Fig. 4, from Michelsen's workshop, is noticeable. The decoration, again sparingly applied, cleverly suggests the wave-washed shore of Denmark, which owes its prosperity so largely to the encircling sea. The silver reliefs at the top show the ships of the old Vikings flying under full sail, and the plastic ornament of the foot is conventionalized seaweed, branching upward.

Another silver table vase, designed by Bindeböll and executed by Michaelsen, has



FIG. 4.—DANISH FLOWER BOWL.

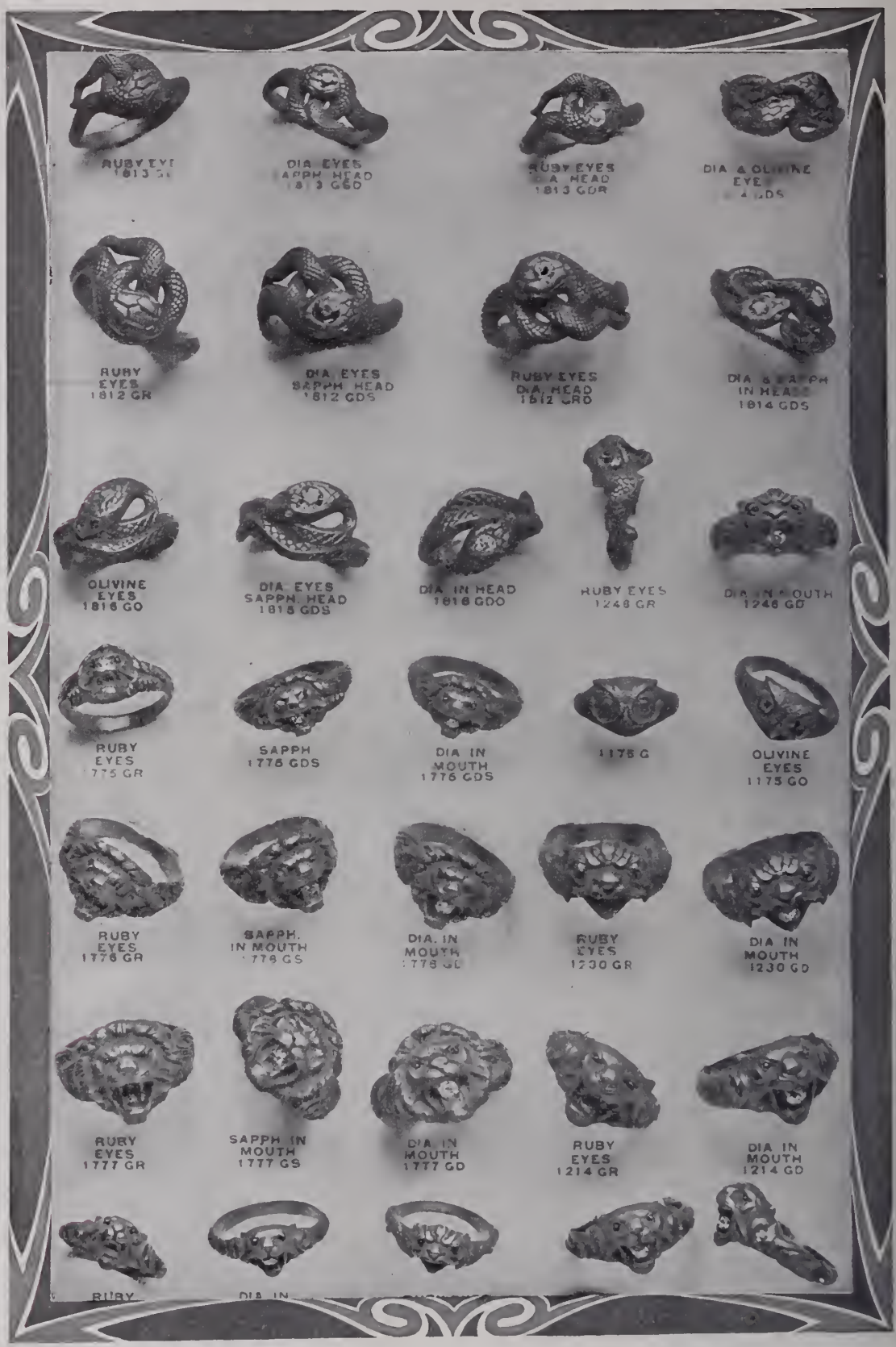
a design purely national in character, following the old Danish models and finely conventionalized. The color is that of antique silver. (Fig. 5.)

In Norway, the work of the goldsmith and jeweler, David Andersen, of Christiana, takes the lead, a fact well recognized in his native land. Tasks af national importance



FIG. 5.—SILVER TABLE VASE.

have been entrusted to him, which he has accomplished most creditably, permeating the traditional artistic forms of his country with the modern spirit and modern technique, without detriment to their unique beauty. He is fond of taking *motifs* from



Picture Number Seven.

14K SNAKE AND ANIMAL HEAD RINGS

To meet the demand for rings that are odd and different from the ordinary, we have added to our line many original and artistic patterns animal heads and snake rings, as illustrated above. All are made in 14k gold, in patterns suitable for both men and women, from $3. to $37.00. Ask our travelers or mail order department to show you the above line.

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t legendary lore of his fatherland, which ir ests his creations with especial interest. The illustrations which we here give will c firm what has been said of the work of t s artist. There is a silver embossed p her, in old Northern style, decorated



FIG. 6.—NORWEGIAN PITCHER.

v n scenes from Scandinavian legends, v ich, for the sake of its faultless execut n, has been purchased by the Danish Art I ustrial Museum in Christiania. (Fig. 6.) Another notable product is a drinking h n, made from black horn, with gilded s er mountings. (Fig. 7.) Its decoration i he Norwegian lion and the motto of the



FIG. 7.—NORWEGIAN DRINKING HORN.

ngs of Norway. It was made for the ng Haakon Hall in Bergen.

A vase of transparent enamel, decorated h pearls, is very beautiful, though the ect of the enamel is, of course, lost in the i stration. (Fig. 8.) C. A. B.

John P. Hess, Fond du Lac, Wis., has p tioned the common council for permiss n to erect a street clock. The new timepiece will be 13 feet high and one of the f st of its kind outside of Milwaukee. Mr. Hess has just secured the agency for the Omega Watch Co.

Gold Loving Cups Presented to Presidents of United States and Mexico.

AMONG the important presents and souvenirs which have been given to President Taft during his trip throughout the country, there are none more interesting nor more significant from a political standpoint than the solid gold cup presented to him during his interchange of courtesies with President Diaz of Mexico. For this occasion two beautiful 18-karat gold cups

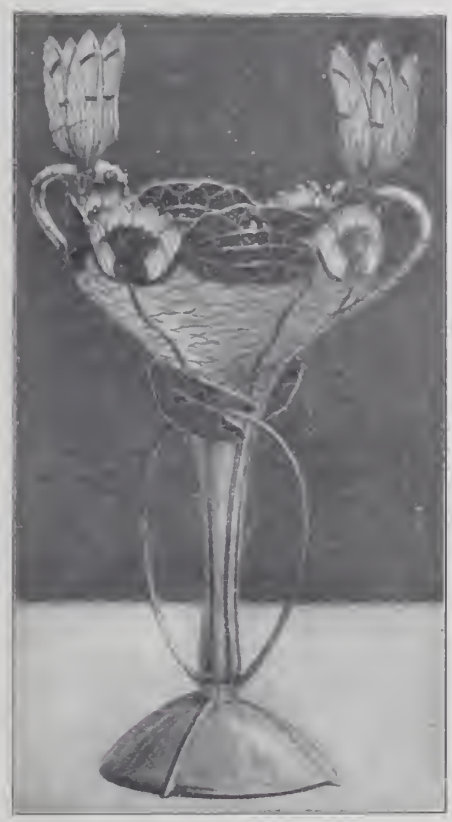


FIG. 8.—NORWEGIAN ENAMEL VASE.

were given, respectively, to Presidents Taft and Diaz on the occasion of their meeting in El Paso, Tex., and Juarez, Mex. The cups, which are alike in most particulars, were designed and supplied by A. H. Richards, a jeweler in El Paso, and made by Simons, Bro. & Co., Philadelphia.

Both cups bear the seal of the United States in raised relief on one side, while the reverse bears the seal of Mexico. In the inscribed name of the recipient alone do the cups differ—one bearing the words "President William Howard Taft, 1909," and the other, "President Porfirio Diaz, 1909." The bowl of the cups stand about seven inches high and are supported by a slender stem. Each is inscribed "Token of esteem and appreciation from the citizens of El Paso, Tex., in commemoration of the meeting between Porfirio Diaz, President of the United States of Mexico, and William Howard Taft, President of the United States of America. Oct 16, 1909. El Paso, Texas."

The cups are graceful in their simplicity and are beautiful products of the jeweler's and engraver's arts. It is to be regretted that the photographs of these cups, which were courteously offered to THE JEWELERS' CIRCULAR-WEEKLY by Mr. Richards, who made them, were not sufficiently clear to permit of their being produced.

Silver Cup Presented by Sir Thomas Lipton to the Corinthian Yacht Club.

THE popular contestant for the *America* Cup, Sir Thomas Lipton, has presented many trophies to the yacht clubs of this country, but none of these has been more appreciated or has been the subject of more favorable comment in England, where it was made, than the silver cup for 31-ft. yachts which Sir Thomas has presented to the Corinthian Yacht Club of Marblehead, Mass., illustrated herewith.

The upper part of the bowl is exceptionally treated with very rich shell ornamentation. Beneath, in the center, are crossed the burgee of the club and the racing flag of *Shamrock*, while the title of the cup and the name of the donor are inscribed below. The body of the cup is supported by dolphins' heads in bold relief, with the same rich shell ornamentation, while the handles consist of beautifully modeled figures of mermaids bearing festoons of laurels.



LIPTON CUP FOR THE CORINTHIAN YACHT CLUB.

The trophy was designed and made by the Goldsmiths & Silversmiths Co., London.

A Handsome Reliquary.

THE *"Gabinetto degli Argenti"* or plate room of the Pitti palace at Florence contains, among other things, the fine collection of the Medici, of which the beautiful reliquary appearing on the front page is an interesting member. It is of German workmanship in silver gilt and dates back to the 14th century.

On the doors one can observe engravings showing scenes from the life of Jesus, while the interior of the shrine contains figures or statuettes of saints. Two angel figures support the receptacle holding the actual relic, to which a seal is attached to vouchsafe for its genuineness.

There is great diversity in the shape of reliquaries. At the end of the Romanesque period the original box had developed into a stately chapel which later grew into a tower-bearing Gothic edifice with complete window architecture.

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Dainty Novelties in Gold, Silver and Gems Shown at Autumn Salon and Others, Now in Demand Among the People of Taste in France's Capital.

PARIS, Nov. 6.—The Parisian jewelers ve every opportunity of exhibiting new yles in design and setting, especially those onging to the modern school, and always the expositions of painting and sculpture eir latest efforts are displayed. The Au- mn salon, now open in the Grand Palais, ows a rather scanty exhibit of gold and ver smithing, although some of the ob- cts are of real artistic merit. The utiliza- n of the semi-precious stones is more n ever emphasized, and the topaz is in za favor. This gem pleasingly associates lf with vari-colored gold, a speciality of art jeweler. The topaz also shows a de range of color, from the dark orange- own to the lemon, amber and honey s and the more delicate champagne and ite.

Deraismes is represented by several ex- isite pendants, notably a triangular one an open work pattern in pale gold, of hich the dominant *motif* is a couple of heat ears thrown across the *a jour* back- round, while from the point of the orna- ent dangles an oval topaz of a light golden nt matching and enhancing the setting. xtremely original is a *pendatif* consisting f a rich yellow topaz at least an inch in ze and held by an almost invisible setting f plain gold. As if clustering about a bit f honeycomb are three golden bees of tural size, with markings of black enamel nd wings studded with chip diamonds nother was a narrow bar of old ivory vo inches long on which was sculptured relief upon a darker background a couple f lions, while below was an intricate inter- cing of dead gold leaves and conven- onalized flowers, finished by a single ob- ng topaz.

Renaud sends a necklace of flat oblong ads of curiously marked vari-colored uartz flecked with blue, green and red and ery bizarre, each bead divided by dull gold ings of etruscan gold. Quaint was a cir- u'ar brooch showing a happy combination t copper and gold. The design was a six- etaled blossom, each petal of dull brownish opper curling over a circlet of gold, hile the stamens were represented by olden grains, with here and there a dia- ond.

Another goldsmith exhibits the head of leopatra in tinted ivory with the charac- eristic Egyptian royal headdress consisting f flaps of pearls and diamonds surmounted y a coronet of amethyst. From the bot- om of this ornate pendant hangs a single rown pearl. Very original was a ring of arquise shape, the center a pointed piece f dark amethyst not more than an eighth f an inch wide, embedded in a setting of eautifully carved, overlapping green-gold eaves with here and there the glint of a iamond, the setting being of primary im- ortance. A parasol top had as the *motif* pineapple in greenish gold, while the ough intersections of the fruit were rep- esented by oblong cabochons of sapphire, he central ornament being a large round tone. Attractive was the head of a Bac- chante in flesh-colored ivory in high relief emerging from a tuft of golden grape leaves with grape bunches of alternating diamonds and pearls. It was suspended from a thread-like golden chain of delicate work- manship.

Originality was the dominant note in an- other pendant which revealed a couple of semi-translucent tigar claws set laterally, each one issuing from a square gold center with in relief a conchant tiger from which depended a triangular cut ornament at least an inch and a half long and of irridescent opal matrix banded with golden circles. A novelty in a bracelet showed a narrow thread of blackened silver intersected by golden circles and spirals. There were rather barbaric belt or cloak clasps of square shape and of gold with a band of roughened tarnished silver. The decoration was taken from an ancient Bayeux tapestry, the figures represented in enamel.

In the domain of the jeweler are menus of roughened cardboard with on top convex circular crystal enclosing a naturalized flower, edelweiss, etc., a cock or other bird with real feathers, or a furry wild animal's head. Another has the figure of Napoleon in colored composition in high relief with the date of his birth and death, suitable for a military banquet. Among *porte bonheurs* the favorites are scarabs carved from tur- quoise matrix, lapis-lazuli jade, malachite and quartz.

There is a fancy for setting big cut ame- thysts in a narrow rim of pure white enamel surrounded by a setting elaborately carved in some lacey design. Showy but uncomfortable are finger rings in sets, often longer than the knuckle, each one showing a different stone separated by bands of dia- monds. These rings are welded together on the inside by a plaque of thin gold. The newest scarfpins show the heads of various nations, a Chinaman, an Indian, etc., in sculptured tarnished gold.

Circular settings for brooches and pen- dants are fashionable, a good example be- ing a large cabochon star sapphire, which is set up high in a frame of gold, with touches of blue enamel *a jour*. The note in pendant chains is extremely light and nar- row, most of them being scarcely more than twisted or linked threads of gold delicately treated. The sphynx is revived from time to time and a showy pendant has for its inspiration the sphynx wings in Egyptian coloring of dark blue and red, coming from a large oblong topaz *brulé* from which hangs suspended an oblong, rose-colored pearl.

Small globe-like flower vases intended for the dinner table are connected by flexi- ble silver rods to conform to the necessary space.

For electric lighting there are porcelain, crystal and bronze decorations. A woman's figure in quaint Watteau costume in old Saxe holds an electric bulb upon her head, the light issuing from an open-meshed basket, while a shade of apple green chiffon upheld by golden torches subdues the bril- liancy of the illumination. A great vase of decorated porcelain sustained by mytho- logic figures of white china has a shade of Irish lace intersected by ovals delicately embroidered in colored silk and finished by Irish crochet ball fringe. A couple of graceful caryatides in bronze hold up a silken canopy gold fringed. Two stalwart workmen in bronze are drawing from a fiery furnace a ball of molten metal which provides the illumination.

Bags are of supreme elegance this season, the jeweler's art lending itself to the decora- tion of clasps and corners and intricate jewel-set monograms. One of the latest colors is a rich old rose in suede leather, clasped with elaborately worked gold or sil- ver gilt with a design of raised enamel flowers or geometrical figures in quaint art nouveau fashion. Elegant clasps for white and pale colored kid bags are of dead gold or silver set with flashing precious or semi- precious gems. A novelty is a bag of lozenge shape and another of horseshoe form, the latter rimmed in a golden horse- shoe with ruby nails, which forms the fasten- ing. Very flat, and often of envelope shape, are the dressy bags of the Autumn, the flap often secured by a semi-precious stone but- ton or mock gem, while the corners are ornamented by an open gold, and on the flap is seen a long and slender monogram picked out with tiny jewels. Convenient is a bag in which the flap lets down, showing a pocket containing a small mirror and flat powder puff.

Small bags are of smooth brown or bronze morocco carved in conventionalized leaves and flowers, with here and there a discreet dash of gold, the handles of twisted leather thongs. Somewhat new are the bags made of small gold or steel beads forming a net- work and made up over delicate tinted silk or taffeta with heavy pendant tassels. There are bags of wooden beads made to match the color of the costume, or of dull black beads with a design in colored ones. Bags covered with crepe are used for mourning. Fur bags are again fashionable, gold-mounted.

A handsome blotter and paper holder are of real tortoise shell monogramed in silver, the blotter with openwork silver trim- mings. Auto vases reveal a silver gilt or silver network over crystal. In Paris al- most every auto or coupé is provided with such vases or those of Sèvres, Delft or fancy porcelain, which are affixed to the front of the vehicle and contain flowers for the drive in the Bois. Elegant blotters are of creamy moire wrought in rococo pat- terns in fine chenille or silk floss.

Jewel caskets are *articles de luxe*, one a reproduction of that of Marie de Medicis being of trunk-like shape covered with mot- tled blue leather with an all-over raised de- sign of green cherries and leaves. More conventional are those of silver *ciselé* in antique figures or representing a landscape or some celebrated work of art.

Hanging wall vases are suitable for a small apartment and make a pretty decora- tion. There are great butterflies or dragon flies of colored porcelain, a rooster in natu- ralistic tinting or a brilliant bird of para- dise. Others are of dark blue Sèvres with floral and gilt decoration or of Wedgewood of Delft or engraved crystal elaborately gilded.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908, Compiled by Douglas B. Sterrett.

(*Continued from issue of Nov.* 10.)

VARISCITE

UTAH.

e mineral variscite has been called by various tr. names when cut as a gem. Three deposits or icing gem variscite have been operated in . The first one was discovered in October, 8 and belongs to Don Maguire, of Ogden. It s uated about two miles from Mercur, in Utah ty. Dr. G. F. Kunz[1] mentioned this occurrence n suggested the name "utahlite" for the gem. t as subsequently called "chlor-utahlite," and is known by both names. Another deposit of a cite was discovered in 1905, nine miles west f ockton. This is described by Dr. Kunz[2] as hite (variscite)." The gem material from this ty has since been called "amatrice" by the ntal Gem Corporation, of Salt Lake City, scribed in this report for 1907, and by E. R. ki[3] John A. Maynes, of Salt Lake City, s the discovery of a new deposit of varis- n the extreme southwestern part of Utah. mpany has been formed to develop this prop- r and cut their own gem material, which is to e ld under the mineral name, "variscite." The of the var scite seen in specimens kindly fur- d by Mr. Maynes were dark to light green, which was associated some white phosphatic al, chert and chalcedony. Some of the a ite has crystals of gypsum associated with it, n h the gem material can be readily separated r such specimens.

atrice.—The following description of the ice mine has been prepared from the article y . R. Zalinski, mentioned above, and from o taken by the writer during a brief visit to h ine in August, 1908:

e amatrice mine is 14 miles S. 65° W. of Tooele, n small rounded knob among the foothills, on h stern slope of the Stansbury Mountains. This n has been called Amatrice Hill and has an ll cal shape with a north and south elongation. t nds about 200 feet above the adjacent slopes n bench lands on the north, east and south, and b 75 feet above the spur connecting it with Stansbury Mountains on the west. The ele- a n, as obtained by barometer, was 5,700 feet. region is very dry, and water is hauled 16 to the mine. It is possible a small supply of va could be obtained by digging in Hickman a on, a mile and a half to the south. Develop- ne work at the mine has not been extensive and o sts of three small open cuts and a crosscut r ect tunnel. The work in the cuts has not e carried to a greater depth than eight feet.

e country rock at the amatrice mine is lime- t and quartzite. Hard, dense, dark-brown, cal- a us quartzite forms the summit of Amatrice Hi The eastern slope of the hill is composed of le of siliceous or sandy and cherty limestone of g to dark gray color and striking N. 20° W. vi a dip of 60° W. Typical quartzite outcrops pr inently to the northeast of the hill, with the ar dip and strike as the formations in the hill. Or he south side of the hill fossils were found n e limestone by Mr. Zalinski. They were iden- fi by George H. Girty, of the United States ie gical Survey, as of Carboniferous age, prob- b upper Carboniferous, belonging to the Weber u zite or upper "Coal Measures" limestone of he ortieth Parallel Survey. Ina manuscript copy f Ir. Zalinski's report, the occurrence of por- h y resembling monzonite, about a quarter of a i southwest of the amatrice deposit, is men- io d. This porphyry is cut by a set of joints r actures corresponding to those in which the m ice occurs, showing that the amatrice fissuring a ubsequent to the intrusion of the porpbyry.

e amatrice occurs in the limestone in fissured n brecciated zones, which strike nearly with the e ng of the limestone and have a steeper dip o e west. These breccia zones have been r gly mineralized by the deposition and replace- ment of chalcedony, chert, variscite and allied phosphates, and of a small amount of pyrite with brown limonite stains. It many cases the various minerals have assumed a concretionary structure, either with one mineral about another, or with layers of different color in the same mineral. In other cases seams of one mineral have cemented the fractures of older and crushed minerals, preserving the brecciated structure. Three amatrice-bearing streaks have been opened by small cuts. These are known according to the type of gem material each produces, as the "jade" and "cobweb" cuts, close together and on the southeast side of the hill, and the "apple-blossom" cut about 100 yards east of north of the other two. An outcrop of good amatrice appears a few yards south of the "jade" cut, and loose pieces have been found at several places on the hill. The deposits appear to be local, however, and no variscite has been found to the north or south of Amatrice Hill.

Amatrice owes its attractiveness to the wide variation of colors of the different constituent minerals, and the variety of combinations and patterns displayed by these colors. The constituent minerals are chalcedony, chert, variscite, and probably wardite and allied phosphates. Brown limonite stains in seams and through the different minerals form a strong contrast with the variscite. The chalcedony varies from translucent to opaque gray to yellow and yellowish green in color. The chert is gray to yellowish and brown, and grades into chalcedony. The variscite ranges from deep emerald or grass-green to pale shades of green and to white. Wardite is green, bluish green, and white, and is probably associated with other phosphates. The structure of the different minerals in amatrice is nodular, concentric, oolitic and brecciated. These varieties of structure are not limited to one mineral, but occur in the several minerals composing amatrice. The variscite generally occurs in nodules in chert and chalcedony, sometimes with an indistinct banding and gradation from deep green to pale green and white. In places the variscite has been shattered and recemented with seams of chalcedony, different colored variscite or other white phosphates. An oolitic texture is present in some of the variscite and associated matrix. Much of the chalcedony and chert have a typical nodular and concretionary structure, and in many cases an agate-like banding. The dark color of some of the chert and the limonite-stained breccia furnish a strong contrast with the light and dark green and white variscite and associated minerals.

Part of the variscite found in the "jade" cut has a deep, translucent green color resembling jadeite, especially near the borders of the nodules. The interior of the nodules generally has a lighter apple-green color, and sometimes a gray or white core. The matrix adjoining the nodules is chiefly dark brown and gray chert and chalcedony, though some have a yellowish color. It is firmly attached to the nodules, so that gems can be cut showing the strongly contrasting colors of the two. In size the variscite nodules range from less than a quarter of an inch to over an inch across.

The amatrice from the "cobweb cut" has a structure resembling that of cobwebs or the markings on a turtle's back. This mottling is not confined to the variscite, but is evident in the chert and chalcedony matrix around the nodules. The appearance is due to a fracturing of the first deposit of these minerals and the deposition of different kinds of mineral, or the same mineral with different colors, in the fractures. A typical turtleback variety of amatrice is composed of light green variscite in which a network of deep green variscite has been deposited. The amatrice in the "cobweb" cut occurs both in nodules of yellowish and gray phospbatic minerals with chert and in irregular cberty masses. The nodules, which may or may not carry variscite, range up to several inches in diameter. Some of them are much stained with limonite, as is the cherty matrix.

Some of the gems from the "apple-blossom" cut display the effect of apple blossoms among green leaves. This is due to the intimate association of oolitic particles and nodules of green variscite and a white phosphate mineral with chalcedony. In some specimens the chalcedony contains small spots of purple which heighten the effect of blossoms. The greater part of the solid variscite from this cut has a paler and less pleasing color than that from the jade cut, and owes its beauty to the combination with the other matrix. Masses of variscite and phosphate minerals with chalcedony and chert, two or three feet across, are found in the "apple-blossom" cut. Such masses are composed of large and small concretions and nodules af variscite and the different associated minerals.

Amatrice is especially adapted for jewelry where matrix stones are desired. It has bright colors of its own, and does not resemble the green seen in discolored turquoise matrix. The variety of combinations of matrix and colors is probably greater than that found in turquoise, and the rich green of amatrice is more attractive in certain classes of jewelry than the blue of turquoise. The gems are generally cut in rounded or cabochon forms and are used in rings, scarf pins, brooches, necklaces, pendants, etc. Amatrice is becoming popular and the Occidental Gem Corporation reports a production of about 45,000 carats during 1908. The gems are retailed at $1 to $3 a carat.

Utahlite. The utahlite or chlorutahlite mine is in Clay Canon, 1½ miles west of Fairfield, Utah County, at the south end of the Oquirrh Mountains. It is operated intermittently whenever a new supply of gem material is needed. The deposit is located at the foot of the hill on the north side of the canyon, a few feet above the bottom. The walls of the canyon, or more properly valley, are not steep at this point. Development consists of a tunnel 110 ft. long, driven nearly north into the hill, and an open cut with a small incline. The tunnel did not cut the variscite lead. The country rock exposed in the workings is black limestone, which strikes about N. 50° W., with a dip of 22° N. The variscite lead has a steeper dip to the north, nearly 45°, with approximately the same strike as the limestone. The variscite occurs in concretionary nodules in a brecciated, more or less decomposed, zone. Practically everything in this zone has a nodular shape, including the blocks of limestone, breccia, etc. Chert forms a prominent part of the filling of the mineralized zone and has been fractured and cemented by calcite seams and limonite stains. The nodules of variscite range from one-fourth of an inch to over four inches in thickness. The nodules have been more or less fractured, and the cracks have been filled in with yellow and white phosphate minerals. Some of the larger nodules contain two or more smaller nodules or irregular masses of variscite, inclosed in yellow and white matrix or shells. Most of the nodules are surrounded by banded layers of the yellow phosphate and some have white coatings also. The colors of the variscite range from deep grass or emerald green to paler shades and nearly white. The deeper colors show a tendency to appear near the borders of the nodules. Some of the variscite nodules yield large pure gems of beautiful color. Others furnish handsome matrix stones, though the number of variations of pattern and the contrasts of colors occurring in small areas are not so great as in amatrice. Some of the yellow phosphate mineral, with or without the white in seams through the massive variscite, furnishes exceedingly attractive gems.

The nodular and brecciated chalcedony and phosphate minerals associated with variscite at both the amatrice and utahlite mines would furnish handsome material for small ornaments of mosaic work, even where there is no green variscite present. The concretionary and agate-like structure of the nodules and the massive matrix with small nodules throughout give odd patterns and effects. Where the colors are marked, as in much of the yellow phosphate mineral and chalcedony the matrix could even be used for gem purposes.

NEVADA.

A specimen of variscite was received from E. W. Murphy, of the Blair office of the Tonopah Lumber Co., Esmeralda County. It is solid variscite with an apple-green to dark-green color, and occurs in vein form somewhat like turquoise. Specimens of a yellowish mineral resembling phosphates associated with variscite in Utah accompanied the variscite.

ARKANSAS.

Crystallized variscite has been found in Montgomery County, and described by A. H. Chester.

It occurs as incrustations and shells on quartz, with a semi-globular radiated structure. The color varies from translucent and transparent emerald to bluish green to nearly colorless.

(*To be concluded.*)

[1] cteenth Ann. Rept. U. S. Geol. Survey, pt. 4, 8 p. 602.

[2] ineral Resources U. S. for 1905, U. S. Geol. uey, 1906, p. 1551.

[3] natrice, a new Utah gem stone: Eng. and I Jour., May 22, 1909.



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President of Amsterdam Diamond Co. Pleads Not Guilty of Using Mails to Defraud and His Trial Is Postponed.

UFFALO, N. Y., Nov. 10.—As president o he Amsterdam Diamond Co., Joseph W. Mler was arraigned before Judge Hazel yerday in United States Court here, ch ged with using the mails for fraudulent p poses. Edward L. Jellinek, his attorn , entered a plea of not guilty, reserving t right to change the plea should he so d re. Attorney Jellinek asked that the t l be adjourned temporarily and on s ulation of United States Attorney John l d O'Brian was placed on the calendar f next week. It is probable that the case v be put over the term.

iller is charged, as head of the diamond c cern, with conducting a lottery, its r ati ns extending throughout the coun y with headquarters in this city. The i tment charges that the patrons paid in n ey to the concern in regular install- n ts with the promise of dividends on r investments at the end of a specified d . The company is said to have suc- ed in the operation of its business for s ral years and that its receipts amount- o about $500,000.

iller is the owner of a handsome home Ashland Ave., and his arrest caused a ded stir, as he is highly regarded by h friends. He waived examination before nited States Commissioner and was re- ed on $4,000 bail. The evidence was n presented to the Federal Grand Jury.

Production of Gold, Silver, and Platinum in California in 1908.

ASHINGTON, D. C., Nov. 16.—The United S es Geological Survey reports that in 19 8 California produced $18,761,559 in g d; 1,647,278 ounces of silver, valued at $,057; and 706 ounces of refined plat num, v ed at $13,414. This platinum was all p duced at placer mines in Butte, Hum- b lt, Siskiyou, Trinity, Calaveras, Sacra- n t and Del Norte counties, three- f rths of it having been mined in Butte C nty.

The values of California's output of g , silver, and platinum in 1907 were $16,- 7 928, $751,646 and $8,900, respectively. T quantity of silver mined in the State in 1907 was 1,138,858 ounces; the quantity o platinum mined was 300 ounces. The r ord of the State's production of these m als in 1908 therefore shows considerable gns over the production in 1907. The v e of gold produced in the State in 1905 w slightly in excess of the value for 1908, b with that exception the figures for gold a silver production in 1908 are the largest a ined within the last decade.

ains over 1907 in the production of gold w e made by 21 counties, chiefly Butte, Caveras, Merced and Stanislaus, Inyo, Mariposa, Nevada, Sacramento, Shasta, Siskiyou, and Yuba, and gains in the pro- d tion of both gold and silver were made b 17 counties, among which were Butte, Caveras, Eldorado, Nevada, Plumas, San Bernardino, Shasta, Siskiyou, Trinity, and Yuba.

The statistics presented were collected by the United States Geological Survey.

New French Tariff Rates in Force Against Importations from the United States.

WASHINGTON, D. C., Nov. 10.—It will interest all manufacturers who at present have relations with France to know that all items imported from the United States are now subject to the maximum instead of the minimum rates, which we formerly enjoyed, and just what these differences amount to will appear from a careful study of the accompanying tables. It will be noted that, in addition to the maximum and minimum rates, there is a third column showing the rates which it is proposed to adopt. These proposed changes are the result of the work of the tariff committee of the Chamber of Deputies, where it originated, and not, as is usually the case, with some member of the ministry. The Government has found many of the proposed rates objectionable, believing they will engender hard feeling and possibly complication with many of the foreign governments. It is expected that this or some new tariff measure will be adopted early in 1910.

One important point to be remembered in connection with the proposed changes is that, with the single exception of the United States, all important commercial countries enjoy the benefit of the minimum tariff on their goods entering France, so that it is only upon imports from the United States that the changes would fall, and this would still further aggravate the many difficulties under which our products have to be marketed in France. Still more disadvantageous will be proposed changes which, while increasing the rates to which American goods are subject, yet contemplates a reduction of the minimum rates which are applicable to imports from favored countries.

It may be stated here that the proposed changes do not meet with universal approval in France, and in many directions strong protests have been lodged with the Government urging a modification of the rates. Those of interest to the jewelry and kindred trades are as follows:

	Present.		*Proposed.*	
	Maximum.	*Minimum.*	*Maximum.*	*Minimum.*
Coral, rough	Free.	Free.	.....	.....
Pearls, fine	Free.	Free.	.....	.....
Elephants' tusks and teeth	Free.	Free.	.....	.....
Tortoise shell and parings of	Free.	Free.	.....	.....
Ivory and tortoise shell, imitations	$19.30	$14.47 per 100 kilos.		.....
Mother-of-pearl—				
In the rough	Free.	Free.	.....	.....
Sawn or separated from shell	Free.	Free.	.....	.....
Haliotis and other shells for industrial purposes	Free.	Free.	.....	.....
Marble, statuary or other				
Rough or squared	Free.	Free.	.....	.....
Sculptured, polished, molded or otherwise worked—in chimney pieces, modern statuary, etc.	$3.86	$2.90 per 100 kilos, net weight.		
Molded or turned	1.93	1.54 per 100 kilos, gross weight.		
Clocks, cups, inkstands or other articles not weighing more than 75 kilos each, and used for household furnishing	3.86	2.90 per 100 kilos, net weight.		
Alabaster, rough or squared	Free.	Free.	.....	.....
Sawn, having a thickness of 16 centimeters or more	Free.	Free.	.....	.....
Less than 16 centimeters	.579c.	.443c. per 100 kilos, net weight.		
Sculptured or otherwise worked—				
Modern statuary	$3.47	$2.31 per 100 kilos, net weight.		
Other	1.15	1.15 per 100 kilos, gross weight.		
Precious stones, rough or cut	Free.	Free.	.....	.....
Agates and other similar stones—				
Rough	Free.	Free.	.....	.....
Wrought	$3.47	$2.90 per 100 kilos, net weight.		
Rock crystal	Free.	Free.	.....	.....
Sculptured stone and stone statuary	$2.90	$1.93 per 100 kilos, net weight.		
Jet	Free.	Free.	.....	.....
Yellow amber	Free.	Free.	.....	.....
Gold—Crude, in lumps, ingots, bars, dust or scrap (per 100 kilos, net)	$1.93	$1.93	$2.90	$1.93
Hammered, in leaves (per 100 kilos, gross)	193.00	144.75	217.13	144.75
Drawn, rolled or spun—				
Wire drawn, simply rolled, in bars of at least 5 millimeters in thickness, in bands of at least 1 millimeter in thickness, or in wire of at least 2 millimeters in diameter (per 100 kilos, net weight)	1.93	1.93	2.90	1.93
Other	96.50	96.50	144.75	96.50
Silver—Crude, in lumps, ingots, bars, dust or scrap (per 100 kilos, net weight)	.193c.	.193c.	.290c.	.193c.
Hammered, in leaves (per 100 kilos, gross weight)	$193.00	$144.75	$217.13	$144.75
Wire, drawn, rolled or spun, in bars of at least 5 millimeters in thickness, in bands of at least 1 millimeter in thickness, or in wire of at least 2 millimeters in diameter (per 100 kilos, net weight)	1.93	1.93	2.90	1.93
Other	96.50	96.50	144.75	96.50

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	Present. Maximum.	Present. Minimum.	Proposed. Maximum.	Proposed. Minimum.
ience pottery of fine paste, not decorated—				
Biscuit (per 100 kilos, gross weight)	$1.93	$1.35	.....	.....
Covered with a glaze of one uniform color (per 100 kilos, net weight)	2.12	1.73 (gross)	.....	.....
ne pottery, decorated—				
Biscuit (per 100 kilos, net weight)	2.90	2.32	.....	.....
Glazed (per 100 kilos, net weight)	3.86	3.09	.....	.....
orcelain, parian and biscuit, white or colored	5.79	4.83	.....	.....
able glass, cut and engraved in any other manner than is necessary for effacing the mark of the pontee (per 100 kilos, net)	3.86	3.09	.....	.....
Decorated in gold or color	6.75	5.40	.....	.....

Vases and other like articles of colored glass, the edge of which presents a milky or opaque tint, hich gradually blends with the article itself, is dutiable as per last rates above mentioned. This true even when the fading of the tint is not produced by the addition of another color but mply by reannealing.

	Present. Maximum.	Present. Minimum.	Proposed. Maximum.	Proposed. Minimum.
Watch glasses—				
Rough, including glasses for toy watches (per 100 kilos, net weight)	$3.86	$2.90	.....	.....
Glasses for clocks, flat, cut or polished (per 100 kilos, net weight)	14.47	9.65	.....	.....
Glasses for clocks, other, and watch glasses cut and polished (per 100 kilos, net weight)	34.74	28.95	.....	.....
pectacle and optical glasses—				
Plane, concave or convex (per 100 kilos, net weight)	5.79	2.90	.....	.....
"Koylos" or window glass, cut on one surface (per 100 kilos, net weight)	5.79	2.90	.....	.....
Polished or cut (per 100 kilos, net weight)	34.74	28.95	.....	.....
oldsmiths' ware, jewelry and coins—				
Jewelry—				
Of gold and platinum (per 100 kilos, net weight)	772.00	96.50	.....	.....
Of silver and silver gilt (per 100 kilos, net weight)	193.00	96.50	.....	.....
Of gold and platinum (per 100 kilos, net weight)	386.00	96.50	.....	.....
Of silver and silver gilt (per 100 kilos, net weight)	193.00	96.50	.....	.....

Articles of gold or silver can only be imported when they are of the standard required by law for rticles of French manufacture intended for home sale, such articles, even in a semi-manufactured ate, such as chains in long pieces to be cut, prepared material for bracelets, etc., imported from foreign country, must be sent, after the liquidation of the customs duties, under seal and bond, a bureau of guarantee, to be stamped and put under control.

	Present. Maximum.	Present. Minimum.	Proposed. Maximum.	Proposed. Minimum.
rticles gilt or silvered by any process—				
Jewelry, plated with gold or silver, on silver, copper, German silver or pinchbeck (per 100 kilos, net weight)	$115.80	$96.50	.....	.....
Plated and silvered wares, articles of nickel, pure or nickel plated (per 100 kilos, net weight)	28.95	19.30	.....	.....
mitation jewelry, clasps, brooches, bracelets, finger rings, buckles, buttons, chains, thimbles, slides, purses, coats of mail, etc., of common metals, with or without ornaments of imitation or real coral, of vitrifications, bone, ivory, tortoise shell, or real or imitation pearls, etc.—				
Of aluminum, German silver, nickel, copper, fine steel, gilt, silvered, oxidized, with ornaments	44.25	38.60	.....	.....
Of copper, German silver, nickel, treated with aqua fortis, varnished, enameled, polished, nickeled, with ornaments; mourning jewelry of iron, ornamented with glass beads or hardened wood	28.95	19.30	.....	.....
Common, without fittings or ornaments	9.65	4.82	.....	.....
Watch movements, without cases—				
Movements and escapement bearers, rough or finished, with or without indication of the position for escapement, *without balance wheel, the two holes for the balance staff being indicated but not drilled,* without jeweling, *without screws or other substitutes for jewels, without spring in the barrel, not plated with gold, imitations or alloys of gold, or nickled, mounted* (per dozen)	.869c.	.145c.	.869c.	.289c.
Movements and escapement bearers, with escapements fitted, not *plated with gold, imitations or alloys of gold,* silvered, or nickeled, *mounted and without spring in the barrel*—				
Cylinder escapements, each	$2.89	.675c.	$2.89	$0.97
Lever or other escapements, each	4.63	1.15	4.63	1.74
Movements entirely finished, *polished, plated with gold, imitations or alloys of gold,* silvered or nickeled, *and mounted*—				
Cylinder escapements, each	9.65	5.21	9.65	6.37
Movements entirely finished, with complex attachments (repeaters, independent second indicators, with any kind of escapement), pocket chronometers, with lever or spring escapement	.....	.....	2.31	1.54

(To be continued.)

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 10.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the Port of New York for the week just ended:

Baeris: 31 cases clocks, $480; 2 cases optical goods, $1,551.

Berlin: 5 cases clocks, $600.

Berne: 1 case watch cases, $150.

Bombay: 105 cases clocks, $1,404; 4 cases plated ware, $504.

Bremen: 1 case jewelry, $155; 3 cases watches, $2,530.

Buenos Aires: 1 case jewelry, $369; 3 cases optical goods, $830.

Calcutta: 3 cases clocks, $152.

Christiania: 3 cases clocks, $100.

Colon: 2 cases jewelry, $2,193; 6 cases clocks, $111.

Frederickstad: 1 case plated ware, $101.

Hamburg: 2 cases optical goods, $346; 16 cases optical goods, $272.

Havana: 7 cases clocks, $111; 5 cases plated ware, $790; 4 cases plated ware, $379; 2 cases optical goods, $556.

Havre: 1 case jewelry, $200.

Liverpool: 87 cases clocks, $2,272; 1 case jewelry, $450; 1 case silverware, $915.

London: 72 cases clocks, $1,207; 42 cases watches, $7,631; 20 cases clocks, $589; 12 cases watches, $1,401; 31 cases clocks, $1,260; 15 cases optical goods, $4,806.

Manila: 10 cases optical goods, $185; 10 cases jewelers' tools, $269; 5 cases clocks, $500.

Montevideo: 47 cases clocks, $433.

Pernambuco: 12 cases optical goods, $922; 35 cases clocks, $350.

Para: 30 cases clocks, $702; 2 cases watches, $229; 1 case jewelry, $165; 1 case optical goods, $114.

Rio de Janeiro: 4 cases plated ware, $430; 38 cases clocks, $1,427.

Shanghai: 2 cases clocks, $120.

Sheffield: 5 cases jewelers' sweepings, $5,500.

Singapore: 4 cases clocks, $403.

Sydney: 117 cases clocks, $2,067.

Valparaiso: 29 cases clocks, $357; 8 cases plated ware, $990.

Vera Cruz: 19 cases clocks, $182; 1 case plated ware, $146; 1 case optical goods, $237.

Wellington: 20 cases clocks, $224.

Yokohama: 24 cases clocks, $1,148.

Recent Decisions by General Appraisers as to Duty on Jewelry, Imitation Precious Stones, Etc.

Decisions of the Board of United States General Appraisers, New York, in cases involving duties on jewelry, precious stones, and kindred lines have been announced in the last week as follows:

TOY RINGS.—Protest of Butler Bros. (Minneapolis). Small finger rings valued at less than one-third of a cent each were held dutiable as toys under Par. 418, tariff act of 1897, as claimed by the importers.

CRUDE SHELLS.—Protest of Downing, Judæ & Co. (Chicago). The goods were claimed to be free of duty under Par. 635, tariff act of 1897, relating to crude shells. The Board found them to be identical with those covered by G. A. 6096 (T D. 26585), except that they are larger and crudely pierced with three small holes instead of one. The protest was sustained.

PRECIOUS STONES—IMITATION PRECIOUS STONES.—Protest of Goodfriend Bros. and protest of L. Stern & Co. (New York). Protests sustained, the goods being held dutiable under Par. 435, relating to precious stones and imitation precious stones.

The Bradley & Hubbard Mfg. Co., Bristol, has filed a certificate of issue of 4,000 additional shares of capital stock.

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DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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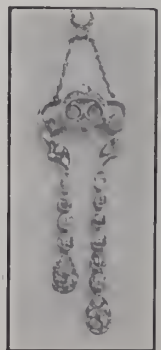
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Diamond and Precious Stone Importers Meet in New York and Form Organization to Stop Smuggling.

A meeting of the diamond and precious stone importers and cutters of New York was held in room 76 at the Astor House Thursday afternoon for the purpose of forming an organization to protect the precious stone trade against the smuggler, and for acting in unison to devise means for suppressing the illegitimate importation of gems both by regular dealers and by tourists. The meeting was attended by representatives of 26 firms in the gem trade, and a permanent organization was formed.

The meeting was called to order shortly after 3 o'clock by Leopold Stern, of Stern Bros. & Co., who, after speaking briefly, called for nominations for a temporary chairman. Alfred Krower, of Albert Lorsch & Co., nominated Ludwig Nissen, of Ludwig Nissen & Co., who was a unanimous choice and took charge of the meeting.

After thanking those present for the honor that had been conferred upon him, Mr. Nissen said that all present knew that there had been a great deal of illegitimate importations in the precious stone trade, which had been a source of loss to many reputable dealers. Whether there can be a system devised which will be effective in stamping out this menace to the trade is a question for the association which can only be determined after careful trial, said Mr. Nissen, and added that a committee of importers had met some time ago and had determined that something must be done. He said that while it was not best to go into details now, all realized the necessity of, if possible, suppressing smuggling in the gem trade.

The chairman then called for nominations for a temporary secretary and George R. Whitehead was unanimously appointed. Mr. Nissen then said that the importers who had signed the call for the meeting had been in conference with W. Wickham Smith, a prominent customs attorney, and had authorized him to draw up a preamble to devise methods upon which to proceed to carry out the purposes of the association, which preamble was read at the meeting.

On the motion of Leopold Stern a permanent organization was formed in accordance with the purposes as explained. Alfred Krower, of Albert Lorsch & Co., then suggested the name of "The Precious Stone Importers' Protective Association" as the name to be given to the new organization, and this name was decided upon.

It was then decided that the following officers be elected: President, vice-president, secretary, treasurer and an executive committee to be composed of the officers and five members. It was also decided that the meeting should be carried on under ordinary parliamentary rules.

The meeting then took up the election of officers and Ludwig Nissen, who was unanimously elected president, thanked the members for the honor and said that whatever he was able to do in his own capacity and whatever influence in his power he could bring to bear he would exert to further the carrying out of the policies of the organization. He explained that it would be necessary for officers and members to stand together and fight for a common purpose.

Alfred Krower, of Albert Lorsch & Co., was elected vice-president; Geo. R. Whitehead, of Marchand Frères, secretary, and Arthur Henius, of the Bruhl Bros. & Henius Co., treasurer. It was moved and seconded that the officers of the association have the power to elect the other members of the executive committee and this motion was carried. It was announced that the names of the other members of the committee would be made known to the members of the association at an early date.

Among the firms represented at the meeting who joined the organization were: Stern Bros. & Co., Oppenheimer Bros. & Veith, Ludwig Nissen & Co., Wm. I. Rosenfeld, Jacobson Bros., Albert Lorsch & Co., Jacob Strauss & Sons, L. & M. Kahn & Co., Zimmern, Rees & Co., Konijn, Frank & Shire, Reichman Bros., Marchand Frères, Hayden W. Wheeler & Co., Jac. Kryn & Wauters, R. G. Monroe & Co., L. Heller & Son, Eduard Van Dam, Benedict & Warner, Ingomar Goldsmith & Co., Eichberg & Co., H. Shenkein Sons, Bruhl Bros. & Henius Co., Arnstein Bros. & Co., A. S. Van Wezel, Oppenheim & Strauss, Saunders, Meurer & Co.

Proposed Amalgamation of the Workmen's Organization in the Gold and Kindred Trades of Great Britain.

LONDON, Nov. 6.—There is a scheme on foot for the amalgamation of the workers in all branches of the gold, silver and Britannia metal trade of Great Britain, and though the matter has not yet been made public, the scheme has been outlined in detail and submitted to the various organizations in the trade by the special committee appointed by the three affiliated organizations of London, Birmingham and Sheffield to draft the plan.

According to this plan, a conference will be held in London in December, and each branch of the trade organization is asked to appoint two delegates or more to attend the meeting. At this conference the proposed plan will be discussed and decided upon and full details submitted to the delegates.

For the past 50 years there has been a general belief that the trades unions were too numerous, and that if they were linked together they would be stronger in enforcing their claims for higher wages and ameliorating certain conditions. About eight or nine years ago a loose amalgamation was arranged, but the support given by the various branches to one another was more sentimental than actual, and there was no legal financial obligation on the part of any one association to help the others. This was not found to be what the promoters desired, and, while talk of a strong organization has been indulged in, nothing definite was accomplished until the present time.

Now, after many meetings and discussions in strict privacy, the scheme for a general amalgamation is outlined, and this will be acted on definitely next month. So careful have those behind the movement been about keeping their plans to themselves that up to the present time few members of the trade have any knowledge of what is being done except those at the head of the workers' organizations.

Death of Benjamin S. Sugarman.

Benjamin S. Sugarman, a diamond importer, cutter and polisher, 45 John St., New York, who has been identified with the diamond trade in Maiden Lane for a long term of years, died Thursday morning, of last week, of pleuro-pneumonia, after a brief illness, at his home, 25 Mount Morris Park West, New York. He contracted a cold on election night, which developed into the disease which caused his death.

Mr. Sugarman was well known in the diamond and jewelry trade and had many



THE LATE BENJ. S. SUGARMAN.

friends in New York and other cities. He was born in Boston, Mass., May 31, 1864, where he spent his early life. There he learned his trade as a diamond cutter from a man named Popoliker. When he was 18 years old he came to New York and worked for some time in different shops.

In 1888 Mr. Sugarman started in business for himself as an importer and cutter of diamonds and had since that time continued in this business. His office was first located in the old building at 47 John St., but later he moved to 18 John St. He moved again to 12 John St. and then to the new Frankel building, on the site of his first shop.

Deceased was a member of Stanley Council No. 1232, Royal Arcanum, and of the Commercial Travelers' Boston Benefit Association. He is survived by two daughters, Mrs. Renie Adelson and Miss Jeanette Sugarman.

The funeral services were conducted from his late home Sunday morning at 10.30 o'clock. Interment was at Cypress Hills Cemetery.

Jewelers at Marshfield, Wis., were among the business men who donated 11 silver cups offered as prizes to exhibitors at the Poultry and Pet Stock Show to be held at Marshfield, next December.

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United States Court Asked to Confirm Report of Bankruptcy Referee, Which Finds Herman Keck Mfg. Co., Cincinnati, to Be Insolvent.

CINCINNATI, O., Nov. 13.—A motion has been filed in the United States District Court in this city by the creditors of the Herman Keck Mfg. Co. to have the report of Bankruptcy Referee C. T. Greve, which was filed Nov. 9, confirmed, and also to have the Herman Keck Mfg. Co. adjudicated bankrupt. The action was institution by these creditors last Spring, and after much litigation Referee Greve decided that at the time the petition was filed against the Keck company it was not solvent.

The testimony taken in the matter covers several thousand pages, the referee's findings one being 140 pages of typewritten matter. The following is given in his recommendations: "The original petition against the Herman Keck Mfg. Co. was filed by several creditors in February, 1909. As a result, a receiver was placed in charge of both the Keck Mfg. Co. and the Duhme Jewelry Co. property, and it appears that part of the capital stock of the latter company is the property of the former company. An amended petition was filed, alleging that the Keck company owed an indebtedness which was largely in excess of $60,782.

The referee states that the defendent company neither admits nor denies this indebtedness, but that upon the evidence it is apparent that the amount is due.

The original petition and the subsequent papers filed said "that the defendant corporation on or about Sept. 29 did conceal of the assets of said corporation diamonds of value not less than $24,000, and does still conceal the same. The said concealment was not known to the plaintiffs in this case more than four months before the filing of the petition herein; that the petitioning creditors of four in number have provable claims against the defendant amounting in the aggregate in excess of the value of securities held by them to $500 and over, and the defendant corporation is a manufacturing, trading and mercantile corporation owing debts to the amount of $1,000 and over; that the defendant corporation at the time of the filing of the petition against it was not solvent as defined in the act of bankruptcy, and thus recommends that it be adjudicated a bankrupt."

It was alleged there should have been on hand as the property of the Keck Mfg. Co. at the time of the visit of Messrs. Fera and Meiser diamonds, rough and cut (upon the basis of the inventories, to wit, 10 per cent. above actual cost), to the amount of not less than $80,000, and probably to the amount of $115,000 to $120,000. The diamonds presented as the actual stock of the company at that time did not exceed in value $45,000 to $55,000 at a most extreme valuation. The referee is of the opinion, therefore, that there were unaccounted for at that time and to this time diamonds in value from $24,000 to $60,000.

As to the matters of precious stones and semi-precious stones the referee is unable to come to any satisfactory conclusion by reason of the great divergence of value, and is of the opinion that the charge is not sustained. The amount of value of precious stones and pearls is given at $22,000 and that of semi-precious stones $8,000.

The referee is further of the opinion that the assets of the defendant at a fair valuation were insufficient at the time of the filing of the petition to pay its liabilities. He attaches to his report a large number of tables, most of which were for the purpose of showing that the statements in the inventories which have been attacked were not inconsistent with their being actual detailed inventories, and can be reconciled upon a number of theories with the transactions of the company and set forth in the books of account. He does not suggest that any one of these tables is an accurate calculation, because such calculation is impossible upon the data, but that the tables show there is nothing in the evidence to impeach the inventory, taken in the regular course of business, placed upon the records of the company and found in its books of account and in the minute books as an authoritative statement of its affairs at times when there was no reason for falsification and every reason for accuracy. The referee feels, therefore, that if the conclusion based upon these authoritative statements involve the conclusion of findings in regard to the defendant company and its officers, all responsibility therefore must be charged to the lack of candor indicated by the claim of the defendant that such records and statements, the most important in the conduct of business, were for these misrepresentations.

If such be the fact, the penalty falls not improperly where it should, but the referee, however, does not believe it to be the fact, but believes that the inventories, the books of account, the minutes and the statements of the accountant are in the main true and fairly accurate.

Referee Green also states that at the time of the filing of the creditors' petition the company owed debts aggregating about $239,000, and that the undisputed assets are $48,000, and as to the remaining assets, over which there is considerable controversy, he thinks that they might be fairly valued at from $161,000 to $178,000, showing that the company has failed to establish solvency by a margin of from $13,000 to $29,000. He says also if a fair valuation is taken to mean "the price at which the defendants could in the regular course of business, successfully carried on for a considerable length of time (until all of the goods on hand are sold) sell their goods at the usual prices to customers, the latter paying the retail selling prices to the Duhme Co. and the wholesale price to the Keck company, and the original cost price for machinery and plant," the assets of the defendants are largely in excess of the liabilities.

The referee finds that there was no bad faith on the part of the petitioning creditors in bringing the action. He further finds that if the property of the defendants were put upon the market at forced sale the proceeds realized would be far below any of the valuations given in the findings, and upon this basis of valuation the defendant is hopelessly insolvent.

The referee finds that the items of diamonds were entered at a valuation of 110 per cent. of the cost. The diamond sales from January, 1908, to October, 1908, amounted to $113,709.04. The diamond sales during 1907, stated by the referee, are figured at 25 per cent. advance, and he is of the opinion that this estimate is justified, and that, in fact, the rate was greater rather than less than this amount.

It is stated that the inventory taken about January, 1907, showed that the stock on hand was valued at about $253,000. The one taken in January, 1908, showed assets on hand valued at $288,000.

The referee was delayed a few days in handing in his report owing to a number of judgment entries being filed in the Federal Court.

The judgments remaining against the Duhme Jewelry Co. will, no doubt, be paid according to the agreement made some time ago during these proceedings, when it paid half of the amount. The judgments against this company are in favor of the Gorham Co. for $1,776.20; Ferdinand Ring & Co.'s successors, $3,475.52; R. Blackinton & Co., $2,657.90, and R. Wallace & Sons Mfg. Co., $1,342.51.

Importations at the Port of New York.

Weeks Ended Nov. 7, 1908, and Nov. 6, 1909.

	1908.	1909.
Glass, China and earthen ware:		
China	$50,919	$112,901
Earthen ware	12,364	13,957
Glass ware	18,822	16,059
Optical glass	838	581
Instruments:		
Musical	11,756	11,828
Optical	6,209	8,232
Philosophical	1,684	2,286
Jewelry, etc.:		
Jewelry	7,515	39,930
Precious stones	135,485	482,936
Watches	27,826	18,768
Metals, etc.:		
Bronzes	2,021	2,994
Cutlery	43,844	17,437
Dutch metal	.. ...	650
Plated ware	.....	.....
Platina	17,550	115,501
Silverware	6,372	1,534
Miscellaneous:		
Alabaster ornaments	27	557
Amber	3,754	6,473
Beads	2,354	3,039
Clocks	6,342	8,054
Fancy goods	1,381	14,560
Fans	2,684	3,230
Ivory	3,262	2,134
Ivory, manufactures of	221	20
Marble, manufactures of	13,277	27,501
Statuary	8,552	11,150

During a trip to Columbus, Miss., recently, President Taft was presented with a handsome souvenir spoon, emblematic of his visit to that town. It was sent to him by Buder Bros., a well known jewelry house of Columbus. The President stated that he was greatly pleased to receive this token of esteem and would treasure it as a reminder of the occasion. He sent his thanks to Buder Bros. for the gift. The spoon was attractively designed and appropriately inscribed.

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Completed Watches to be Classified for Duty Under Watch Schedule and Not Under Jewelry Paragraph.

CHICAGO, Ill., Nov. 10.—The Treasury Department has to a certain extent modified its rulings of Oct. 8 and has notified the Collector at this port that completed watches are dutiable under Par. 192 of the present tariff act and that Par. 448, known as the jewelry section, is practically inoperative as far as the assessment of duties of higher classed watches is concerned. The Collector is instructed to assess complete watches under the specific enumerations in the watch paragraph and consider that they are excluded entirely from the jewelry paragraph.

The instructions to the Collector, which was sent by Acting Secretary of the Treasury Chas. H. Hilles, read as follows:

"Referring to department's instructions addressed to you under date of Oct. 8 last (T. D. 30053), in regard to the interpretation to be placed upon Par. 448 of the Tariff Act of Aug. 5, 1909, in so far as it relates to the assessment of duties on certain completed watches, I have to advise you that the department is informed that said Par. 448 will be practically inoperative in so far as it would cover the assessment of duties on the lower-priced watches, the cases and movements of which would be imported separately under Par. 192, and that only the lower-priced watches would be imported as completed watches, thus paying a lower rate of duty than that chargeable under Par. 192 on the cases and movements if imported separately.

"In view of this state of facts, you are hereby instructed to hold completed watches as dutiable under the specific enumerations in Par. 192, and to consider them as being excluded entirely from the provisions of Par. 448.

"The department's instructions of Oct. 8, 1909 (T. D. 30033), are hereby modified accordingly."

Ceremonies Attending the Opening of the Museum of Fine Arts at Boston, Mass.

BOSTON, Mass., Nov. 13.—The opening of the new Museum of Fine Arts was one of the leading events of the week in artistic circles in this city, and a series of receptions has been given by the trustees on successive days to prominent citizens, patrons of the fine arts and business interests.

The collections at the museum, which now occupies a large and imposing new structure in the Fenway Park district of the city, embrace superb specimens of ancient, medieval and modern gold and silver work, jewelry of various eras and costly bric-a-brac of many national types, as well as rare paintings, tapestries and statuary.

Last Monday the Governor of the State and high officials were guests at the first public reception. In the evening there was a conference of visiting museum officials, including Dr. Edward Robinson, Bryson Burroughs and H. W. Kent, of the Metropolitan Museum of Art, New York; Frederick A. Lucas and Dr. William H. Goodyear, of the Brooklyn Museum of Arts and Sciences; J. H. Gest, of the Cincinnati Museums Association; John W. Beatty, of the Carnegie Institute, Pittsburg; Henry C. Ives, of the St. Louis Museum of Fine Arts, and W. H. Griffith, of the Detroit Museum of Art. They were received by President Gardiner M. Lane and Director Arthur K. Fairbanks.

On subsequent occasions there were receptions to noted artists, teachers, social and trade clubs, and members of the Chamber of Commerce. Among the specially invited guests to-day were Prof. H. Langford Warren, president of the Society of Arts and Crafts, and the members of the organization as a whole.

Proceedings Against Stanley Touzinsky Dropped in United States Court at Cleveland.

CLEVELAND, O., Nov. 11.—District Attorney Day, Wednesday, dropped the case pending against Stanley Touzinsky in the United States Court here. Judge John E. McCall, who is sitting in the court during the absence of Judge Taylor, said that he would have had to throw the case out of court as it was not properly before the United States courts, but should have been brought in the State courts. The case has been pending against Touzinsky for three years. He was charged by creditors with using the mails to get watches and diamonds by fraud.

Touzinsky was in the retail jewelry business at 1405 Broadway. In 1906 he obtained goods from several local jobbers, including the Sigler Bros. Co., Bowler & Burdick Co., and the Wingate-Nusbaum Co., on memorandum. He also purchased goods from J. R. Wood & Sons Co., of New York, and Brown Bros., of Chicago. These out-of-town firms finally had Touzinsky arrested by the federal authorities on the fraud charge and he was released on $2.000 bail. The business was closed up and Touzinsky went to Chicago and opened a store on 18th St. He was brought to Cleveland this week to answer the charge against him.

Touzinsky was in tears all through the trial and did not know that he was freed until an interpreter told him so in Bohemian. He left the court room with his daughter, tears still streaming down his cheeks.

It is reported that the creditors having failed in the United States Courts will bring proceedings in the State Courts, but this was not fully confirmed.

Death of William Klaile.

NEWARK, N. J., Nov. 15.—William Klaile, a manufacturing jeweler, 59 Warwick St., died at his home, Wednesday, as the result of a complication of diseases. The funeral services were held from his late home, Friday night, and interment took place in Woodland Cemetery. Deceased is survived by a widow, one son and two daughters.

Mr. Klaile was born in Unterreichenbach, Wurtemberg, Germany, June 21, 1859, and learned his trade as an apprentice in Pforzheim, Germany. He came to America and settled in Newark, where, in 1892, he engaged in business for himself as a manufacturer of gold jewelry.

Deceased had many friends in the trade and in other walks of life. He was a member of the Jewelers' Sick Benefit Society and also of the Beethoven Maennerchor.

The Rockford Watch Co., Rockford, Ill., has begun the manufacture of a 12-size watch.



Krall & Curl have gone into business in Tyndall, S. Dak.

J. A. Kjellberg opened a jewelry store at Ashby, Minn., recently.

A new store has been opened by A. T. Garmen at Brush, Colo.

Lewis C. Rathbun began business at Oelwein, Ia., a short time ago.

Keel & Co. have opened a store at 4 College Ave., Toronto, Ont.

Ernest Starkey has opened a jewelry store in Grand Rapids, Wis.

Elston Bros. have engaged in the wholesale business in San Francisco, Cal.

S. Savitsky has started in business at 1247 Washington St., Boston, Mass.

Burque & Co. is a new jewelry concern that has just opened quarters at Nashua, N. H.

J. Knight has commenced business in Philadelphia, Pa., with offices at 727 Sansom St.

A new jeweler in Twin Brooks, S. Dak., is Frank Branken, who has just begun business there.

Rubin & Gribenstine have opened a manufacturing jewelry shop at 8 E. State St., Trenton, N. J.

In Frankfort, S. Dak., an attractive store was opened, about a week ago, by the Weidflock Bros.

W. J. Bradley has started in the jewelry business in the Eichelberger music store, at Washington, Ia.

A jewelry and optical store will shortly be opened in the Dawes block, in Hudson, Mass., by W. L. Persons.

A pawnshop and jewelry store has been opened at 14 S. Illinois St., Indianapolis, Ind., under the name of the Reliable Loan Co., by Sam Trattner.

Wick Trowbridge, formerly with the Woodstock-Hoefer Watch & Jewelry Co., Kansas City, Mo., is now engaged in business in Williamsburg, Mo.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York as reported last week:

	London.	*New York selling price, .999 Basis.*
Nov. 9	23 3-8d.	$0.52⅞
" 10	23 5-16d.	.52¾
" 11	23 3-8d.	.52⅞
" 12	23 3-8d.	.52⅞
" 13	23 3-8d.	.52⅞
" 15	23 1-4d.	.52⅝

Word was received as THE JEWELERS' CIRCULAR-WEEKLY was going to press that Eugene Unger, head of the firm of Unger Bros., Newark, N. J., had been killed, yesterday morning, while out horseback riding at Madison, N. J. Deceased was 58 years old and was widely known in the jewelry trade. An obituary of Mr. Unger will appear in the next issue.



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Shows in tabulated form the Chemical Composition, Crystallography, Common Fracture, Lustre, Hardness, Color etc.

TESTS FOR PRECIOUS STONES:
Describes testing implements, methods of testing, mineralogical characteristics, specific gravity, drochroism, tests, etc.

FAMOUS DIAMONDS OF THE WORLD.

SOME FAMOUS DIAMONDS.

BIRTH STONES OF VARIOUS NATIONS.

GEMS FOR THE DAYS OF THE WEEK.

POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

BIRTHDAY FLOWERS.

ZODIACAL SIGNS OF FLOWERS.

WEDDING ANNIVERSARIES.

FLOWERS OF THE MONTH.

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Directors of Four Organizations Give Dinner to Presidents at Republican Club, New York.

One of the most enjoyable dinners held in the New York jewelry trade this season occurred Thursday evening at the Republican Club, 54 W. 40th St., when the directors of four prominent organizations—the Jewelers Security Alliance, the Jewelers' Safety Fund Society, the Jewelers' Protective Union and the Jewelers Board of Trade—entertained the four presidents of these organizations—A. K. Sloan, William Gough, O. G. Fessenden and George W. Street, respectively. In past years the presidents have given a dinner to the officers and directors, and the reversal of conditions resulted in an equally enjoyable evening. The dinner was an informal affair, and the spirit of good fellowship which prevailed marked it as one of the best in the history of the trade. V. S. Alford, of THE JEWELERS' CIRCULAR-WEEKLY, was the only guest outside the officers and directors of these organizations.

The idea of a dinner to the boards of directors originated several years ago, when A. K. Sloan, as president of the Jewelers Board of Trade, gave an informal reception to the directors of that organization. The idea was taken up shortly afterward by the presidents of the other organizations. The dinners which have been held since have included these four organizations, but the one given last week was the first one at which the presidents have been the guests.

William H. Kinna welcomed the diners and ushered them to a reception room, where a pleasant half-hour was spent in social chatting. When the guests had arrived they were shown into a room next to the banquet hall, where light refreshments were served. The curtains were then drawn back and the orchestra began playing as the guests found their respective places at long tables.

Each place was marked by a morocco leather case, on the top of which appeared the names of those who participated. Each case contained a silver drinking cup engraved with the diner's name and the date, Nov. 11, 1909.

When all were seated an elaborate menu was served, to which full justice was done. Each of the four presidents were presented with an elaborate invitation engrossed on heavy paper in dainty lettering containing their names. This was signed in each instance by the other 24 directors of the different societies.

When coffee and cigars had been reached V. G. Alford, as toastmaster, arose and welcomed the presidents in a most pleasing manner. He then called upon the presidents of the different organizations, who responded fittingly. F. H. Larter, H. A. Bliss, Leo Wormser and Leopold Stern were the other speakers of the evening, each adding to the enjoyment of the occasion by apt remarks on the work of the different organizations.

During the evening the diners were entertained by a professional story-teller and a singer. The entertainment was interspersed during the evening. Each one present was supplied with a copy containing the choruses of popular songs, in which all joined the leader. The dinner broke up at about 10:15 P.M.

Those present included: Henry Abbott, C. G. Alford, H. A. Bliss, M. L. Bowden, A. L. Brown, H. H. Butts, C. C. Champenois, Ira Goddard, Bernard Karsch, W. H. Kinna, F. H. Larter, Samuel H. Levy, Geo. D. Lunt, Adolph Schwob, Leopold Stern, Henry Untermeyer and Leo Wormser.

Baggage Master Accused of Robbing Trunks of Jewelry Salesmen, Arrested in Washington, D. C.

BALTIMORE, Md., Nov. 13.—An arrest in Washington, early this morning, ended a long search which was begun some time ago by the Jewelers' Protective Union for the perpetrators of a series of jewelry robberies on the Southern Railroad. The Baltimore Pinkerton agents have also been endeavoring to run down the thieves for some time. The thefts were committed in a cunning manner and many jewelry salesmen suffered losses.

Mr Fessenden, president of the Jewelers' Protective Union, early became convinced that the looting was done by some employe of the railroad, and his opinion proved to be correct, for the efforts of Pinkerton Detectives J. R. Saville and W. J. Hilliard, of Baltimore and Washington, who have been working together, finally centered on the duplicate keys in the hands of a railroad employe and resulted in the arrest of George L. Brown, a baggagemaster in the employ of the Southern Railroad.

Brown was taken from his train at 2 o'clock this morning as it pulled into Washington. The Atlanta train, No. 36, arrived three hours late and a detective accosted Brown in the baggage car. He immediately wanted to know the cause of his arrest, but was not told. When taken to detective headquarters he was held by Acting Captain Evans for a further investigation. Brown, when searched, had in his possession several hundred dollars and a number of keys.

Messrs. Sherwood and Loomis, both traveling representatives for C. Sydney Smith & Co., were among the first victims, but they lost only about $30 in cash, the stock in their trunks having been ransacked but not stolen. John E. Valk, a traveling salesman with N. H. White & Co., only last week reported the loss of diamonds, lost somewhere between Greensboro, N. C., and Roanoke, Va.

The accused baggagemaster is a tall, slender man, with jet black hair. When arrested he acted with the utmost composure and vigorously denied his guilt. He has been with the Southern Railroad for about three years, and was suspected of no wrong until three or four days ago, when it was discovered that a man of his description had been disposing of jewelry in Washington pawnshops on the days that his train arrived from Greensboro, N. C.

BALTIMORE, Nov. 15.—After three hours' determined "sweating" by the Baltimore Pinkerton detectives, Washington sleuths and the railroad agents, George L. Brown, the accused baggage-master, broke down and confessed, yesterday morning, that he had opened trunks with duplicate keys and had stolen jewelry and money to the value of about $30,000. About $3,000 worth of jewels were recovered from a pawnshop on 9th St., to which place Brown had been shadowed on two occasions. When his effects were searched 75 varieties of trunk keys were found in a box, and Brown explained that when he could not succeed in finding a duplicate key to a certain trunk he used a jimmy.

Brown also disclosed to the police where they could recover some of the missing jewelry. Besides pawning several hundred dollars' worth of unmounted diamonds, Brown sold outright another lot for $1,200, admitting that he had opened during the past six months at least 100 trunks. Two dates on which he admits stealing from traveling jewelry salesmen were Jan. 11, 1909, when he took jewelry and diamonds valued at $1,000, and on Nov. 8, when he stole 25 loose diamonds, which he later pawned for $831.

On Nov. 6 he made a large haul from the trunk of the salesman of N. H. White & Co., New York, who shipped the trunk from Baltimore. Brown took jewels and cash amounting to about $5,000.

William Feintuch, Providence, R. I., Adjudged a Bankrupt in Proceedings Brought by Creditors.

PROVIDENCE, R. I., Nov. 10.—William Feintuch, manufacturing jeweler at 234 Chestnut St., doing business under the name of William Feintuch & Co., was adjudged bankrupt on Monday in the United States Court for the District of Rhode Island by Judge Arthur L. Brown upon the petition of several creditors, including Amelia Feintuch and others who October last asked for a receivership. Edward H. Ziegler was appointed receiver and the respondent not being within the State, the subpœna in the case was served by publication in the daily papers.

There will be a meeting of the creditors, to be held next Friday at 10 o'clock at the office of Referee in Bankruptcy Chester W. Barrows for the purpose of proving claims, appointing a trustee, examination of the bankrupt and such other business as may be transacted.

Stokes & Stokes, Leesville, La., Go Into Voluntary Bankruptcy.

LEESVILLE, La., Nov. 13.—Stokes & Stokes, jewelers, of this city, have filed a voluntary petition in bankruptcy in the United States Court. According to the schedules, the liabilities are about $1,028 and their assets $1,073. The creditors in the jewelry trade are few.

The firm was composed of J. L. and S. J. Stokes, both young men, the former being about 38 years old and the latter about 22. They started in business as repairers in the latter part of 1906 and made a specialty of this line. They have carried practically no stock, but have built up an excellent business by reason of their skill as jewelers. Both are well regarded in this community.

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New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held, Friday, Nov. 12, the following members being present: Chairman Butts, President Sloan, Vice-Presidents Wood and Champenois, Secretary Noyes, Treasurer Karsch, and Messrs. Abbott, Bowden, Brown and Stern.

The following new members were admitted:

H. C. Hendrickson Co., St. Paul, Minn; J. B. Hudson & Son, Minneapolis, Minn.; L. O. Hulsberg, Northfield, Minn.; Maurer Bros., Battle Creek, Mich.; S. E. Needham & Co., Logan, Utah; Nesson Bros., Chicago; William E. Getz, Tremonton, Utah; S. J. Braun, Baltimore, Md; H. T. Coffin, New Castle, Ind.; M. A. Green, Waterbury, Conn.; A. R. Harper & Bro., Philadelphia, Pa.; Krueger & Doyle, Shelbina, Mo.; O. W. Maynard, Miami, Fla.; William C. Morgan, Fulton, N. Y.; H. A. Cain, Philadelphia, Pa.; F. A. Vogt, Mishawaka, Ind.; Olson & Wanguild, Denver, Colo.; Robert S. Weaver and Zechman & Heisterman, Miamisburg, O.; Alex. Beckman, Ottawa, O.; W. B. De Sherzo, Hamilton, Tex.; Thomas L. Finch, Covina, Cal.; G. E. Finley & Son, Cottonwood Falls, Kans.; B. F. Haynie, Waurika, Okla.; R. W. Hopkins, Westboro, Mo.; W. C. Kayser, Millbank, S. Dak.; Henry Moser, Wapakoneta, O.; O. H. Newcomb, Apache, Okla.; J. H. Schinke, Greenville, O.; E. M. Pyle, Pensacola, Fla.; Baker Jewelry Co., Chelsea, Okla.; C. O. Fjerestad & Co., Elkton, S. Dak.; L. L. Gilman, Bisbee, Ariz.; W. A. Kamlehner, Lansing, Mich.; Charles E. Pfaff, Jr., Toledo, O.; Rogers Drug Store, Monroe, N. Y.; W. F. Slaughter, Idabel, Okla.; A. H. Sugg, Zumbro Falls, Minn.; M. Albrecht, St. Paul, Minn.; J. H. Bohl, Fremont, O.; Dr. W. S. Catlin, Dell Rapids, S. Dak.; B. Feigelman & Co., Minneapolis, Minn.; J. L. P. Gentil, Monroe, Mich.; Gotthelf Jewelry Co., Vicksburg, Miss.; Hart Loan & Pledge Co., New Orleans, La.; William Kutz, Bellevue, O.; J. E. Irwin, Dell Rapids, S. Dak.; Johnson & Johnson, Minneapolis, Minn.; W. F. Krog, Adrian, Mich.; Simon Nelson, St. Paul, Minn.; F. W. Stein, Miles City, Mont.; Frank A. Ubel, St. Paul, Minn.; C. E. Whittaker, Clyde, O.; Eugene Muller, Brooklyn, N. Y.; J. B. Ovens, Marion, O.; Barnett Bros., Chicago; D. Charak and Jacob Cohen, New York; D. J. Howenstine, Mansfield, O.; Carl Monat, Galion, O.; Andrew Paulo, Mansfield, O.; E. R. Abrahamsen, Cleveland, O.; D. W. Laubach, Columbus, O.; H. H. McCreary, Cleveland, O.; J. G. Mackey, Valdosta, Ga.; William R. Magee, Fall River, Mass.; M. D. Martin, Jasper, Minn.; J. T. Mathison, Columbus, O.; C. A. Nelson, Willmar, Minn.; Nelson & Sutton, Wessington Springs, S. Dak.; D. C. Oberholtzer, Centerburg, O.; C. E. Radebaugh, Columbus, O.; C. F. Rombach, Cleveland, O.; L. M. Taylor & Co., Marshall, Minn.; Herbert F. Thomson and John S. Trapp, Cleveland, O.; Edward C. Voeller, Columbus, O.; A. Winterhalter, New York; Charles F. Halbkat, Watertown, S. Dak.; John Grund, Philadelphia, Pa.; L. Carl Jelenko, Baltimore, Md.; Avery & Bemis, Amherst, O.; Robert Miller, Lorain, O.; Shyer's Loan Office, Chattanooga, Tenn.; Raisbeck Bros., Cincinnati, O.; E. H. Barrett, Painesville, O.; F. E. Benjamin, Geneva, O.; A. B. McDorman, Scottsbluff, Nebr.; Hoover & Smith Co., Philadelphia, Pa.; Kintner Jewelry Co., Painesville, O.; Studer-Crawford Co., Waco, Tex.; David S. Roth, San Francisco, Cal.; Richard Roberts, Billings, Mont.; Mrs. C. G. Bennett, Artesian, S. Dak.; Shea Bros., Creston, Ia.; J. M. Meyer, New Ulm, Minn.; William F. Schmelz, Baltimore, Md.; Thomas L. Collier, Uniontown, Pa.; Roy L. Crouch, Albuquerque, N. Mex.; Otto Stumpf & Co., Chicago; Caspar Fenzel, Middletown, O.; E. J. Voignier, New York.

The following rewards were ordered paid:

Reward 89.—To John Reese, special night watchman, of Allentown, Pa., for the arrest and conviction of Clifford Yocum, who broke into the workroom of E. Keller & Sons on the second floor, intending to saw a hole through the ceiling and let himself down into the store. The noise was heard by the watchman who chased him over the roofs of four buildings and into the Kinstler jewelry shop, which he entered by breaking a glass in the window where he was caught hid behind a door. He had only been out of prison about three months where he served a sentence for a similar robbery, and at the trial he was sentenced from two and one-half to 10 years in the Eastern Penitentiary and to pay a fine of $10 and costs.

Reward 89.—To Patrolman W. A. England, Paducah, Ky., for the arrest and conviction of Tom Carmandy who smashed the window of J. L. Wolff's store, July 20, 1909, but made so much noise that Mr. Wolff was aroused and fired at him so that he secured no property. The reward was offered and the thief was captured on the next day and was sentenced to one year in the penitentiary under a plea of guilty.

Reward 90.—To Detective Mose Evoy and Patrolman Walter Neirsthenier, Bloomington, Ill., for the arrest and conviction of John Brennan, who smashed the window of E. K. Crothers' store, April 14, and stole miscellaneous jewelry amounting to about $500, about $300 of which was recovered, and the thief was sentenced to an indeterminate term in the Joliet Penitentiary under a plea of guilty.

Reward 91.—To Officer John G. Gangloff, Buffalo, N. Y., for the arrest and conviction of John Weber, who smashed the window in the jewelry store of Frisch Bros., June 22, 1909. The officer had recently had his attention called to the reward shield and was keeping a close watch on the stores of all the members in his district. While he was on his beat at three A. M. he saw the thief looking into the store window and kept him under observation so that he was ready as soon as the window was smashed, and made the arrest after a struggle in which he was obliged to use his club in subduing the prisoner. The thief had a long record, having been convicted of petty burglary on three previous occasions and was sentenced to two years and two months in the State prison at Auburn.

Creditors File Involuntary Petition in Bankruptcy Against Robert Corn.

An involuntary petition in bankruptcy was filed in the United States District Court at New York, Monday, against Robert Corn, wholesale jeweler, 37 Maiden Lane, New York, by these creditors: Robt. H. Ingersoll & Bro., $624; Leon Hirsch, $224, and Sussfeld, Lorsch & Co., $408, all claims for goods sold on open account. It was alleged that he is insolvent and on Nov. 13 transferred the whole of his stock in trade to Frank Walker, with intent to hinder, delay or defraud creditors. In the petition for the appointment of a receiver also filed the papers recite that the petitioner does not know whether Walker had paid to the alleged bankrupt the price of the merchandise or whether the said alleged bankrupt may not be entitled to some portion of the proceeds of the auction sale.

Judge Holt appointed Sutherland D. Smith receiver under a bond.

It was stated in the papers that Corn usually carried a stock of $5,000. An attachment was received by Deputy Sheriff O'Neil against Corn, Monday morning, for $1,137 in favor of Hammel, Riglander & Co., but when he went to levy he found an auction sale in progress.

Robert Corn up to 1895 was in the employ of Casperfield & Cleveland. In that year he started a repair business on his own account at 941 Third Ave., under the name of R. Corn. In May, 1906, he sold out there to I. Lande and went into the cloth-cutting machinery manufacturing business. He gave up in that line in December, 1906. Then he started in the retail jewelry business again at 2222 Third Ave., sold out there in July, 1907, to Frank Walker, and Jan. 8, 1908, with Morris L. Stern, formed the firm of Stern & Corn, wholesale jewelers. The firm dissolved Oct. 3, 1908, Mr. Corn taking over the business. As a side issue he manufactured a patent scarf-pin clutch, of which he is the inventor.

Parts of Jewelry Stolen from Newark Firm by Missing Porter Recovered in New York.

Detectives working to locate the carrier who disappeared with two cases containing over $6,000 worth of jewelry belonging to the Gibson-Krugler Co., Newark, N. J., have arrested five men in connection with the theft, namely, Charles Reilly, a driver, 404 61th St.; Frank Lynch, 631 First Ave.; John Cheney, a driver, 404 E. 64th St.; Domenico Gindico, a laborer, 311 E. 39th St., and Antonio Turco, 337 E. 39th St. They also locked up Charles Bartels, 44th St. and Second Ave.

According to the story told by the men who are being held, the carrier, whose name is John Murray, or "Salt Peter," as he was called, took the subway train after he disappeared from the Maiden Lane building and rode as far as 42d St. He then went over as far as Second Ave. and 38th St., where he found some of the men implicated in the robbery.

He went to the top of a tenement house and there disposed of the jewelry, it is supposed.

According to one story, one of the men went out and found two Italians, Gindico and Turco. In the meantime they counted 800 stick pins, and when the Italians came up and looked over the articles Gindico said he would give $250 for the pins and some other stock. So he took the goods.

It was because the Italians were so anxious to get rid of their plunder in a hurry that the men were caught. Turco was found on the Bowery trying to sell stick pins. Three of them and a pair of cuff buttons were found on him, and when these were shown to the three Americans they identified them as part of the plunder that Gindico had bought. Before that, however, a search had been made of Gindico's room, and in it were found three more pins and a pair of cuff buttons. Bartels, too, it is alleged, has articles which he was trying to pawn.

Some of the jewelry was recovered by the police, but "Salt Peter" is free somewhere with a part of the grip full.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 8.—Solidarity Watch Case Co..	820	771	747
vs. Hayden W. Wheeler & Co..	887	878	844
Nov. 10.—Ilgen & Wakefield Co....	850	804	869
vs. Cross & Beguelin.....	851	958	817
Nov. 12.—Mumford & Galaway.....	776	841	779
vs. Robert H. Ingersoll & Bro..	869	874	814

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Tiffany & Co.....	8	1	987	888
Wm. Barthman.....	15	3	958	833
Joseph Fahys & Co.....	10	5	1,012	666
Hayden W. Wheeler & Co..	14	7	932	666
Cross & Beguelin.....	9	6	958	600
Robert H. Ingersoll & Bro..	11	10	942	524
Ilgen & Wakefield Co.....	7	14	930	333
Solidarity Watch Case Co..	3	9	927	250
Mumford & Galaway.....	4	14	929	222
J. J. Donnelly.....	..	12	825	...

GORHAM SILVER

THANKSGIVING, 1909

¶ Apart from its religious and ethical significance, Thanksgiving Day serves as a convenient reminder to progressive Jewelers that Christmas and New Year's Days are within measurable distance.

¶ Jewelers are apt to recognize that Thanksgiving Day must not find them unprepared for the demands which will surely be made upon their stocks of Gorham Silverware, when the rush of Christmas gift purchasing begins.

¶ The endeavor to repair the omissions due to lack of foresight, or under-estimation of trade conditions, must inevitably result in disappointment, inconvenience and irritation, due to the fact that the Gorham Company are unable to guarantee prompt delivery on belated Christmas orders.

¶ The remedy is an obvious one—order at once.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

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NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Failures During October.

COMMERCIAL failures during the month of October again show a distinct decrease over the corresponding month of the previous year, with less liabilities as well as fewer insolvencies, and altogether the statistics indicate conditions nearer to the normal than they have been for a long time. According to the statistics compiled by R. G. Dun & Co. there were but 1,161 commercial failures in October just passed, as compared with 1,187 in October, 1908, and the total liabilities amounted to but $12,529,862, as compared with $15,898,668 in the corresponding month of the previous year. These liabilities not only show a reduction of 21.19 per cent. from October, 1908, but also a reduction of 54.25 per cent. from the amount recorded in October, 1907, in which year the liabilities amounted to $27,414,990.

As far as the jewelry trade is concerned the statistics are very satisfactory, and the table of failures by branches of business compiled for *Dun's Review* indicate but 15 insolvencies in which jewelry and clock dealers were involved last month, whose total liabilities aggregated $51,967. That the amount of liabilities compares favorably with the two previous years is seen from the fact that there were 13 failures in 1908, with liabilities of $58,102, and 19 failures in 1907, with liabilities of $210,144. The comparison with 1905 and 1906 is not so favorable, as in October of those years there were respectively but six failures, with liabilities of $16,165, and 10 failures, with liabilities of $16,472. On the whole, however, the jewelry and kindred trades have little to complain of at the present time.

Concerted Action Against Smugglers.

IT looks now as if the practices of the smuggling fraternity in the diamond trade will be practically stopped, or at least diminished—that is, if proper concerted action by the importers of diamonds and precious stones, with the co-operation of the Government, can accomplish this end. The indignation which has existed in the importing trade for some time at the open and very general practices of smugglers culminated, Thursday, in the organization, by a number of leading importing and cutting houses, of a protective association which will immediately begin to take action looking to the abolition or decrease of smuggling. A full report of this meeting, which was held at the Astor House, New York, will be found in another column of this issue.

The organization of the precious stone importers is the result of sentiment for the establishment of such a body, which has been prevalent in the trade for some time, which sentiment was to some extent crystallized and the movement brought to a head by the discussions which followed the editorials on the subject in this journal in the past month. The smugglers' work has been felt in many ways and by many firms, and the result of these practices has helped to unsettle the trade and annoy both importer and retailer. Fortunately the conditions in the diamond and precious stone trades are so good at the present time that the full extent of the harm which the smugglers were doing was somewhat lost sight of, but that the operations of the "customs thieves" were increasing, and in some cases being put on a more systematic basis than ever before, was apparent. It was time that the trade got together in an effort to stop the abuse before it had gotton any stronger foothold.

It is probable that the organization will seek additional legislation to help in the stamping out of smuggling as well as co-operate with the Government officials in getting evidence. It has begun well by electing a board of officers who not only have a deep interest in the subject, but are also men who are willing to give their time and service to accomplish the ends desired, and are merchants whose principles are known and who have the entire respect of their fellows, and can obtain co-operation from both the gem and jewelry trades in the accomplishment of the work which they have started to carry out. The task before them is no easy one, as it means work and worry practically without honor or remuneration. What it is possible to do in stamping out this abuse they will do their utmost to accomplish. Most of the work of this organization will probably have to be done quietly and without publicity. In fact, it may never be appreciated or noticed except in the final effect it will have upon the importing trade.

In this work the organization, its officers and executive committee should have the co-operation of all right-thinking members of the trade who may be called upon to aid in giving information or in other ways, as it is only with proper co-operation that their work can be made to accomplish the greatest results. The organization is the step in the right direction, and we feel proud of being one of the factors (even if a small one), which finally brought the association into being.

Advertising should be as constant as one's attendance to his business.

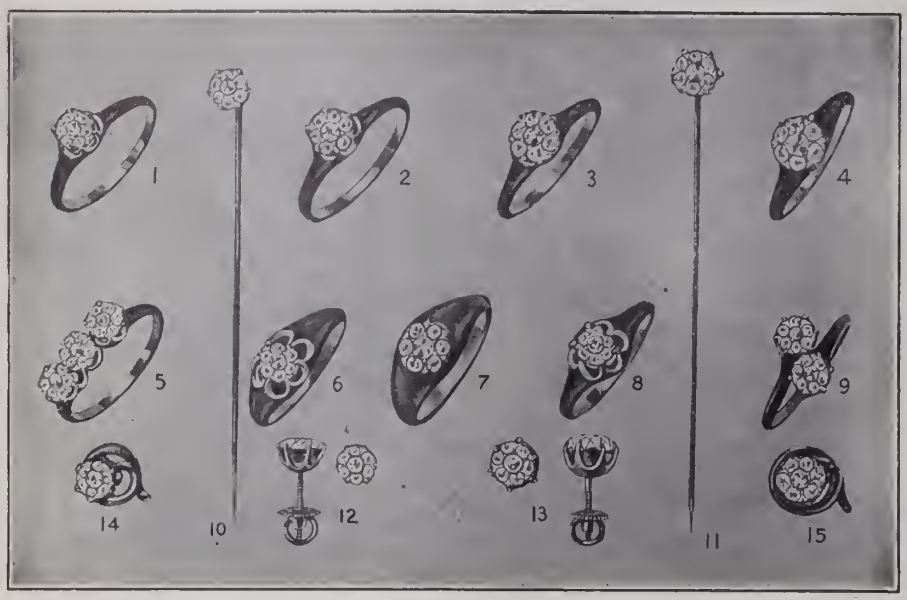
Memorandum and Sales.

THE increase in business incident to the holidays makes the so-called "memorandum" transaction a greater factor than usual in the disposal of goods in the jewelry trade. It is therefore well for the manufacturer and jeweler who entrusts his goods on agreements of this kind to bear in mind the fact that merely calling a transaction "memorandum" will not necessarily make it one that is actually defined by the trade as such, nor will it give the owner of the goods the protection he desires. If it is a sale it will be construed by the courts as a sale, whether or not the term "memorandum" is used.

"Memorandum," so called, is known to the law as *bailment*, and consists of entrust-

Our Latest Achievement

"Cluster (C)(B) Solitaires"



Seven choice small Diamonds set close in Platina tops and 14-kt. Gold Mountings, giving the effect of one large stone. These Cluster Solitaires sell at less than quarter the price of a single stone of equal size. *Send for Samples.*

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ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

ing the article to one not the owner for a speeifie purpose (as to show to a eustomer). The title to the artiele must remain in the owner, and the party to whom the goods are entrusted has no power to give title nor ean he obtain power until the memorandum transaction has ceased and has been sueceeded by a sale. Technieally, the goods should be returned when accepted and a bill made out.

Manufacturers and jewelers should also remember that, even though the transaetion may be written down as "memorandum," an aequiescence or consent to a violation of the terms may ehange the character or status of the transaction; also where this has been done in a series of instances between the same parties subsequent transaetions may be construed by the courts as properly defined by these practices, and not by the specific terms that may be mentioned in the agreement. The jeweler who treats his memorandums as sales with the customer five times out of six, and has his eustomer embezzle the goods on the sixth oecasion, may find himself debarred from proper remedy and recovery by his own negligenee in the previous transaetions.

A little eare, however, may save mueh annoyanee. Treat the "memorandum" as "memorandum" and the sale as a sale. Do not mix the two or try to combine them in any way.

Premier Mine Yields Less Per Load.

THE statisties of the diamond production of the Premier Diamond Mining Co. in the Transvaal, whieh have just been made publie, indicate that this eompany is going through the same eonditions that have been experienced by the older eompanies, in that, as time goes on, though the number of loads washed may be inereasing, the total number of carats per load is decreasing, and to some extent the average value per earat is also going down. This eompany's working year ends Oct. 31, and the figures that have just been made publie indicate that this eondition applies to the seeond half of the year 1909, as eompared with the first half, as well as in eomparison with other years.

Aeeording to the figures of the production for the half year ending April 30, the number of loads washed was 3,633,165, and in the half year ending Oet. 31 was 3,884,628, while the total earats yielded in the first half was 938,337, and in the last half of the year (despite the excess of a quarter of a million loads washed) was but 933,749. The average per load for the first half was .258 and for the last half .240, the average for the year being .249, as against .289 in 1907 and .258 in 1908.

The 6,538,669 loads washed in 1907 yielded 1,889,937 carats, of a value of £1,702,631; the 8,058,844 loads washed in 1908 yielded 2,078,825 earats, worth £1,536,720, while the 7,517,793 loads washed this year yielded 1,872,086 carats, the value of which has not been made public. It is therefore not possible yet to estimate the value per earat this year, though it is probable that a proportionate deerease of from 18s. in 1907 to 13s. 9d. in 1908 will be eontinued this year.

New York Notes.

Ralph Brahe will represent F. H. Cutler & Co. in this city after Jan. 1.

A. Barkass, formerly at 81 Chrystie St., has opened a store at 2542 Eighth Ave.

William H. Wright, 65 Nassau St., returned, Thursday, from an up-state trip.

Max Drimer, formerly at Waterbury, Conn., has opened a store at 2441 Eighth Ave.

Simon Frankel, of Joseph Frankel's Sons Co., sailed to-day on the *Lusitania* for Europe

John Mertz, a pearl dealer, 92 State St., Chicago, was in town on business during the week.

Charles Willemin will represent Sulzberger Bros., 37 Maiden Lane, in this city after Jan. 1.

Sigmund Stern, of Stern Bros. & Co., returned on the *Adriatic*, recently, from a trip to Europe.

Frank Jeanne, of Wm. S. Hodges & Co., 170 Broadway, returned yesterday from a trip to Europe.

Charles L. Power, of Power & Allen, 170 Broadway, sailed, to-day, on the *Finland* for Antwerp.

Leopold Stern, of Stern Bros. & Co., 68 Nassau St., sails to-day on the *Lusitania* for a short trip to Europe.

Oscar Dobin has opened a store at 2904 Eighth Ave. He also has an establishment at New Brunswick, N. J.

William H. Cotter went to Duluth, Minn., last week, on a business trip in the interests of Bernard Bandler & Son.

Hugo Oppenheim, of Oppenheim & Strauss, sailed for Europe, Tuesday of last week, on the *Kronprinzessin Cecilie*.

J. Zobel, formerly at 246 2d St., has moved to 395 Eighth Ave., where he will conduct a general retail jewelry business.

George Heywood, local representative for the Horton, Angell Co., is spending some time at the Attleboro factory of the concern.

Messrs. Samuel and Louis A. Jaskow, of Bodenheimer & Jaskow, 87 Nassau St., returned from the European markets, last Thursday, on the *Lusitania*.

G. Hahnemann, for the last 20 years at 23 William St., has removed to the Temple building, 380 William St., where he has fitted up an up-to-date jewelry store.

Mr. Friedlander, of Levinson & Friedlander, 49 Maiden Lane, sails on the *Lusitania*, to-day, for Europe for a visit to the firm's European cutting works and offices in Antwerp.

Among the out-of-town callers at the offices of THE JEWELERS' CIRCULAR-WEEKLY during the past week were: Ernest E. Muller, Malone, N. Y., and Elmer G. Tucker, Worcester, Mass.

At the regular monthly meeting of the directors of the Jewelers Board of Trade, held Thursday, Otto H. Bingenheimer, Milwaukee, Wis., was unanimously elected to membership in the Board.

The funeral of Frederick I. Goldsmith, son of Ingomar Goldsmith, of Ingomar Goldsmith & Co., was held yesterday at Salem Fields Cemetery. He died Sept. 16, 1909, at Buenos Ayres, Argentine, in the 22d year of his age.

S. Marchand, of Marchand Frères, whose New York offices are at 11 John St., arrived in this city, Sunday of last week, on *La Savoie*. He expects to remain here until about Dec. 1. This is his first trip to this country in some time.

John Kirby, Jr., president of the National Association of Manufacturers, denied on behalf of that organization, last week, some recent reports that the association is planning a campaign of agitation for further tariff revision at the next session of Congress.

Plans have been filed for enlarging the Tiffany Studios, at the southeast corner of Madison Ave. and 45th St., by adding two stories, with two mezzanine floors at the rear. This is the second enlargement of the building since the Tiffany Studios bought it.

F. C. Kroeber, formerly of the F. Kroeber Clock Co., and for many years widely known in the clock trade, has become the agent for the Bannatyne watch in New York and New Jersey, and has taken an office at Room 40, 51 Maiden Lane, where he will be glad to see his old friends in the trade.

The Gorham Co. has on exhibition in the Maiden Lane store the fine loving cup recently illustrated in THE JEWELERS' CIRCULAR-WEEKLY which was made for Richard Croker and given by him as a prize for the yacht winning the annual ocean race to Cape May. It was won by the *Tammany*.

Joseph Weening, a diamond polisher, of 128 E. 86th St., has filed a petition in bankruptcy in the United States District Court, New York County, showing liabilities of $2,608 in unsecured claims and no assets. Among the unsecured creditors are: Frank Milner, $422; Columbia Bank, $626; Abraham Lewis, $1,039, and Moses L. Van Moppes, $519.

A regular meeting of the Jewelers' 24-Karat Club of New York City will be held to-day at the clubroom, 15 Maiden Lane, at 3 P. M. An amendment to Article III, Section 1 of the constitution, providing for a board of directors of seven, instead of a board of directors of five, will be acted upon. The amendment was submitted by Leo Wormser.

Among the out-of-town visitors in this city, last week, were: H. S. Sommers, jewelry buyer for G. Sommers & Co., St. Paul and Minneapolis; M. V. Scott, buyer for R. H. White Co.'s jewelry department, Boston, Mass.; G. C. Abergast, buyer for Dives, Pomeroy & Stewart, Pottsville, Pa., and Howard Gardner, of the H. A. Gardner Co., Plainville, Mass.

M. Straus announces the opening of his new jewelry store at 408 Fulton St., corner of Gallitan Pl., Brooklyn, Saturday of this week. The business was for 29 years at 409 Fulton St. The new home of the firm is in a fine, up-to-date, three-story building made of concrete, 50 by 100 feet in dimensions. The interior furnishings are of mahogany and the store is fitted with about 30 show cases and 20 wall cases.

The 14-Karat Club, an organization of the younger men in the jewelry trade, will hold a meeting at "The Faust" this evening to arrange plans for the annual banquet, which is to be held in the near future. The committee in charge of the dinner this year expect to eclipse all previous efforts of the society, and an elaborate programme is being worked out which will afford the members of the club and their friends a most enjoyable evening.

U. G. Steinbler, 1237 Pacific St., Brooklyn, was held, Thursday morning, by Magistrate Dooley, sitting in the Adams Street Court, on a charge of larceny. The complainant is Abraham Straus, a jeweler on Fulton St., who claims that Steinbler induced him to cash a check on the Greenwich Bank for $20. The check proved to be worthless and the bank officials reported Steinbler had no account there. The prisoner was sent to jail, pending a hearing, in default of $1,000 bail.

A drawback on beaded articles manufactured by the American Bead Co., of this city, was granted in a letter received by the Collector of the Port recently. The letter declares that a drawback will be allowed equal in amount to the duty paid on the imported beads so used, less the legal deduction of 1 per cent. The quantity of imported beads which may be taken as the basis for the allowance of drawback may equal that claimed in the drawback entry after official verification of exported quantities and expert examination of samples thereof, provided it shall not exceed that shown in the sworn abstract from the manufacturing record.

A box of celluloid in the comb factory of Charles A. Hetzel & Son Co., on the top floor of the six-story building at 131 W. 31st St., exploded Thursday morning and within a few seconds the entire floor was the scene of a fierce fire. One of the comb workers, Michael J. Goetz, was burned to death, and another, Frank Paszer, died later in the New York Hospital. About a dozen others were seriously injured. The explosion occurred in the front of the building and blew down the board petition next to the office. The fire following the explosion ate up the oily woodwork and played with such rapidity upon the inflammable material the workmen had before them that not one escaped without being more or less injured. The fire was confined entirely to the Hetzel establishment.

It was settled, Friday, by the United States Circuit Court, in a decision by Judge Martin, that bottles and their cut glass stoppers are to be regarded as entireties for the purpose of assessing duties under the tariff laws. The importers making the test case, Park & Tilford, set up the contention that the stoppers only should have been so assessed, and that the bottles are properly dutiable under Par. 99 of the same act dealing with bottles and molded glass. The Board of Appraisers held that the bottle and stopper should be regarded as an entirety for tariff purposes. Judge Martin, in his decision for the Circuit Court, takes the same position as the Board.

Charles W. Harman, general manager of Joseph Fahys & Co., 54 Maiden Lane, celebrated his 50th birthday Saturday evening at his home in New Rochelle, N. Y. A large number of friends were present to extend congratulations on the happy event, and a most enjoyable time is reported by all who attended. The members of the of-

(*New York Notes continued on page 85*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

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ARTHUR F. LUKE — FRANCIS L. HINE — FREDERICK G. BOURNE
HENRY C. TINKER — T. A. GILLESPIE — AMBROSE MONELL
J. ROGERS MAXWELL — CHARLES H. STOUT — FREDERICK B. SCHENCK
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1851 — The Jeweler's Bank for half a century in the same location — 1909

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Broadway and John Street, New York

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HENRY L. CADMUS, Assistant Cashier

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WM. SKINNER, Vice-President
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EMIL KLEIN, Cashier

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WILLIAM NELSON CROMWELL — WILLIAM F. CARLTON — ARTHUR J. TRUSSELL
EDWIN GOULD — DICK S. RAMSAY — ABRAM J. PRAGER
EDWARD T. JEFFERY — BENJAMIN NICOLL — ROBERT L. BEECKMAN
MILES M. O'BRIEN — HAROLD A. HATCH — SIDNEY Z. MITCHELL

FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

The Market and Fulton National Bank of New York
ORGANIZED 1852
81-83 FULTON STREET

CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 83.*)

ficial board of St. John's Church, New Rochelle, of which Mr. Harman is a member, gave him a very elaborate hall clock as a reminder of the pleasant occasion. The presentation speech was made by Rev. Mr. Duncan, and there were all told about 120 friends who participated. An elaborate dinner was served, and during the evening numerous congratulatory telegrams were received from various parts of the country. A number of other presents were also received by Mr. Harman from friends.

Among out-of-town retail jewelers in the Maiden Lane district during the past week were: J. H. Crosby, of the Greenleaf & Crisby Co., Jacksonville, Fla.; H. G. Brooks, of S. G. Brooks & Son, Boston, Mass.; H. P. N. Dahl, Maynard, Mass.; Oppenheimer Bros., Kingston, N. Y.; C. P. Forbes, Greenfield, Mass.; F. Gargan, Seneca Falls, N. Y.; Geo. H. Woodbury, Newport, N. H.

Robert Bagg, father of Milton P. Bagg, of Bagg & Co., 452 Fifth Ave., died Sunday at his home in Englewood, N. J., within one day of his 83d birthday. He was born in England, and coming to America when a boy was employed by the James E. Hadden Co., one of the largest merchant tailor firms half a century ago. Mr. Bagg eventually became a member of the firm, but retired from active business 25 years ago.

The customs house authorities decided, last week, that Antonio Morasterio, a Cuban planter, should pay the full duty of about $900 on $1,500 in diamonds and ornaments which he brought into this country because he neglected to declare the articles when he arrived here from Europe on the *George Washington*. The Cuban turned over to one of the inspectors a pair of diamond earrings, two diamond rings and a diamond watch. He later called upon the deputy surveyor and explained that it had not been his intention to leave his jewelry here, but that he was simply taking it to Cuba with him. The officials were convinced that there was no attempt to smuggle, but said that as he had not had his baggage sent through the country in bond he must suffer the consequences and pay the duty before he could recover his possessions.

A dinner was tendered last evening at the Hotel Astor by the members of the precious stone trade to the tariff committee which looked after the interests of this trade during the recent session of Congress. The dinner was attended by about 70 members of the trade, the guests of honor of the evening being: Alfred Krower, of Albert Lorsch & Co., chairman of the committee; Ludwig Nissen, of Ludwig Nissen & Co.; Edward Harned, of the Bailey, Banks & Biddle Co.; Meyer D. Rothschild, of the American Gem & Pearl Co.; Jacob Goodfriend, of Goodfriend Bros.; Louis Kahn, of L. & M. Kahn & Co.; Leopold Stern, of Stern Bros. & Co.; Simon Frankel, of Joseph Frankel's Sons; M. S. Van Wezel, of S. L. Van Wezel and Gustave Eisenman, of Eisenman Bros. Wm. I. Rosenfeld was the toastmaster of the evening. A full account of the banquet will appear in the next issue of THE JEWELERS' CIRCULAR-WEEKLY.

Sidney J. White, senior member of the firm of White & Young, 65 Nassau St., was thrown from a runabout and seriously injured on the East Drive, Prospect Park, Brooklyn, shortly before noon on Sunday. He was driving a spirited team of horses, which he had recently purchased. As he was driving down the long hill leading to the bridle path near the entrance to the park the horses took fright and swerved to the right. The wagon overturned and threw Mr. White to the ground. The horses broke loose from the carriage and ran a short distance. Mr. White lay unconscious where he was thrown until a passing automobile took him to the Riding and Driving Club. He was taken from there to a hospital. While his injuries are of a serious character it is expected that he will ultimately recover. He regained consciousness after reaching the hospital and has been able to see some of his friends.

Frank G. Moyer, a traveler for the American Watch Case Co., 15 Maiden Lane, had rather an unpleasant experience, last week, which, while it gave him considerable worry for a time, fortunately resulted happily. While at the Hotel Worthy, in Springfield, Mass., he engaged a colored porter to carry his cases to a customer. He took out of the cases some of his samples and gave the cases to the porter. He returned to get his order book and grip, and when he again looked for his carrier he had disappeared. Mr. Moyer searched for the man, but could find no trace of him. He then notified the police. When he returned to the hotel he received a telephone message from the porter and learned that the latter had seen a man whom he supposed was the salesman go out of the hotel and had followed him. The man went a short distance and into a building, and there the porter had been waiting for him to come out. Getting afraid he would miss his employer the porter telephoned to the hotel.

Pawnbrokers shops in this city are being searched for a quantity of jewelry which was stolen on Nov. 1 and 5. Details of the robbery have not been disclosed. In one of the robberies eight articles were stolen. One of them is a necklace of 39 pearls, with one large pearl in the center and four diamonds on each side. Its value is not stated. Several brooches, set with rubies, sapphires and diamonds, and a gold ring, set with two diamonds and a square emerald, also were stolen. In the list of articles stolen in the second robbery was a ring set with a diamond weighing 1½ carats. The five other articles taken include a diamond crescent brooch, set with 23 stones; two rings and an automobile stickpin, set with diamonds and rubies and having wheels which could be turned. In the third instance the thieves obtained a diamond horseshoe pin, set with 31 diamonds weighing three-eighths of a carat each and valued at $1,000; a solitaire diamond ring, worth $1,000; a solitaire diamond ring, valued at $850, and a gold bracelet, set with three diamonds and valued at $950.

A very large attendance is expected at the lecture on old silver to be given Saturday next Nov. 20, under the auspices of the Jewelers Board of Trade at the Metropolitan Museum of Art, through the courtesy of the Committee on Arts Exhibits of the Hudson-Fulton Celebration. The lecturer will be R. T. Haines Halsey, who loaned to the museum many of the fine specimens of colonial silver which formed part of the Hudson-Fulton Memorial Exhibit. A large number of invitations have already been issued, and interest in the lecture and exhibit is increasing. The opportunity to hear this lecture is one which should not be missed by any member of the trade. The topic is to be "American Silversmiths of the 17th and 18th Centuries and Their Work," and on this subject Mr. Halsey is an accepted authority and will have much useful information to impart. The lecture is to be illustrated with stereopticon views, and an opportunity will be afforded to view the fine collection of ancient and modern silver now on exhibition at the museum. Those desiring to attend should make application for tickets at once to Geo. D. Lunt, 17 Maiden Lane, as the seating capacity of the hall is limited and the call for tickets is increasing.

Justice Marean, of the Supreme Court, Brooklyn, has filed an opinion on a demurrer interposed by Jung & Klitz to the complaint filed by their former partner, Christopher Staiger, in which he holds that Mr. Staiger need not return what he was paid by the firm of Jung & Klitz in order to surcharge the alleged fraudulent omissions, as they had no effect but to diminish his apparent interest in the business of Jung, Staiger & Klitz, of which the complainant was formerly a partner. The demurrer is overruled, and Jung & Klitz must now answer the complaint. When the case came up for trial before Judge Maddox, in April, 1908, he held that because the plaintiff did not allege in his complaint that he had returned the amount he had received from the defendants he could not therefore recover what he claimed he was entitled to. While the three men were partners in the firm of Jung, Staiger & Klitz an agreement was made by which the firm dissolved. The result of the agreement was that Mr. Staiger withdrew from the firm and sold his interest to the other two members. Some time after the dissolution was put through an action was brought against the other two members of the firm by Mr. Staiger, upon the ground of fraudulent representations in the settling of the business between the three partners.

In the story in the last issue of the Gibson-Krugler Co. robbery it was stated that "the Gibson-Krugler Co. is a member of both the Jewelers' Protective Union and the Jewelers' Safety Fund Society, but their certificates did not cover the local and New York stock." This statement seems to have been misunderstood. The protection and the insurance of these organizations to cover local as well as out-of-town stocks. The Gibson-Krugler Co. had a policy and a certificate covering the stock in the custody of Mr. Gibson, who traveled in the southern States, but the concern did not have any policy and certificate for the

(*New York Notes continued on page 87.*)

"THE CASE THAT COURTS COMPARISON"

Mr. Retailer:

It's the PLANT behind the PRODUCT, it's the BRAINS behind the PLANT that create the CHARACTER and MERIT of the article produced.

Now, Mr. Retailer,

Could a PLANT be better run, or a PRODUCT better made, than by men who have a *vital, personal* interest in the success of the enterprise?

Our men are STOCKHOLDERS in our company, they are working for themselves, the better their work, the more they profit; isn't that logic?

That's why the SOLIDARITY case is a *comparable* case most worthy of your confidence.

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(Established a Quarter of a Century)

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D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer

ELBERT HUBBARD Says: The man with the "secret process" of manufacture always imparts his secret sooner or later, but the salesman does not impart his secret, because he can't. It is not transferable. It is a matter of personality. Not only does the salesman have to know his goods, but he must know the buyer—he must know humanity.

America's Leading Jewelry Auctioneer

James L. Hand

14 Maiden Lane, New York

FREE to the Readers of this Paper

My new illustrated folder. It shows the largest and most select audience that ever assembled at a jewelry auction in this country. This sale was conducted by "Hand" in the largest and finest jewelry store in the Middle West.

It also explains the "Hand" methods of selling. If you contemplate an auction you owe it to yourself and your business reputation to secure the services of the most successful high-class auctioneer in the United States.

Read this unsolicited testimonial from Mr. E. H. Leffert, of Council Bluffs, Iowa, whose sale I just closed:

"I desire to express my utmost satisfaction with the sale which you have just concluded for me. Not only were the results in a financial way most gratifying, but what is more important to a business house that expects to continue catering to the same public, there are no bad after effects. On the contrary, I am certain that we have new friends and that our old friends have been drawn closer to us. For this we are indebted to you and to your upright and courteous treatment of the public. Personally you have left many warm friends and admirers here. I feel that I cannot too warmly commend your work, and particularly the personal element. During the six weeks of the sale you stood between us and the public, and now we find the public delivered back to us in better shape for our future business than it was before. In view of what auctions so often mean in their subsequent effects, we regard this as remarkable. Again assuring you of our deep appreciation of your work, I am, very truly yours,

EMIL H. LEFFERT."

If you desire a "Hand Sale" wire or write me to-day.



JAMES L. HAND.

New York Notes.

(Continued from page 85.)

lock in the custody of Mr. Allen; consequently this particular stock was not under the protection of the Jewelers' Protective Union or insurance of the Jewelers' Safety Fund Society. Both organizations would have willingly issued a policy and a certificate to cover the stock in question if an application had been made for them. The Jewelers' Protective Union has just sent to each of its members a letter warning them against neglecting to fully cover each and every one of their stocks of goods. It has been the experience of the Union that there is just as much risk to goods carried about in any large city as there is to those traveling about the country.

B. Konijn, of Konijn, Frank & Shire, 65 Nassau St., sails, to-day, on the *Lusitania* for Europe.

Henry Fera, of Fera & Kadison, 65 Nassau St., accompanied by his wife and two daughters, has returned from Europe.

J. W. Engel, Wilkes-Barre, Pa., is to be married to Miss Leonia Holczer at the Hotel Knickerbocker, to-day.

Judge Holt, in the United States District Court, Monday, granted a discharge in bankruptcy to Edward J. Kornfeld, 110 E. 93d St. The liabilities are $14,690.

Henry Labouseur, with Joseph Fahys & Co., 54 Maiden Lane, has been elected secretary of the Jewelers' Bowling League, the former secretary having sent in his resignation, which was accepted.

Joseph F. Marks, of Borrelli & Vitelli, 101 Broadway, left, Saturday, for a trip in Ohio and Illinois. He will be in Cleveland, Toledo and Detroit this week, and in Chicago next week. V. Borrelli, of this firm, is now in San Francisco, Cal., where he will remain until Saturday. He goes from there to Los Angeles, Cal. He is on a business trip.

B. Felix Rodrigues, a Spaniard, who gave his address as 253 W. 25th St., and Charles Serkis, an Egyptian, who said he lived at 260 W. 25th St., were arrested in the jewelry store of Edward Hirschel, at 318 Seventh Ave., Monday, as they were trying to sell the proprietor three bars of what purported to be 14-karat gold for $450. On Oct. 28, 29 and 30 Rodriguiro, according to the police, visited the jewelry store of Asher Kleinman, at 250 Eighth Ave., and told him he had a number of bars of 14-karat gold he wanted to sell for a friend. After a good deal of bargaining Kleinman bought 15 bars and paid Rodrigues $2,900. A few days later Kleinman learned at the Assay Office that the bars contained two-thirds 14-karat gold and one-third silver and were worth $2,100. Thus Rodrigues was $800 ahead on the deal. When Rodrigues, accompanied by the Egyptian, entered the store of Edward Hirschel, Monday, the jeweler took the men into his private office. Then he instructed his clerk to ask Mr. Kleinman to step around to the store. Kleinman identified Rodrigues on sight, and Hirschel detained the gold-bar sellers until a policeman came.

A. R. Hawkinson, Towner, N. Dak., has moved into new quarters in the Gilbertson block.

Buffalo, N. Y.

Mr. and Mrs. T. C. Tanke have returned from a pleasure trip to Washington. D. C. Eugene Tanke, who has been spending a few days in New York, has returned.

J. House, Welland, Ont., a few miles from Buffalo, was recently hurt. He was handling a piece of tin ceiling when it slipped, cutting a severe gash in his right hand.

In addition to those already mentioned in a former issue of The Jewelers' Circular-Weekly, J. F. Comerford, jeweler, has given an interview to a local newspaper in favor of erecting a mammoth convention hall in Broadway, Buffalo.

Miss Pauline Metzger, former bookkeeper for the Frontier Jewelry Mfg. Co., and Max Lewis, a traveling representative for the Queen City Ring Co., will be married Thanksgiving morning. Ben Singemann, I. Slohm and Michael Kloville, representatives of the Frontier company, have returned to this city from business trips.

Horace J. Miller, son of Joseph Miller, charged with operating a lottery by means of the mails in connection with the Amsterdam Diamond Co., was brought to Buffalo, Saturday, by Deputy Marshal Hart, of California. Young Miller was taken into custody in California shortly after the arrest of his father in this city. Deputy Hart immediately turned the prisoner over to Deputy United States Marshal George Greene here.

The Buffalo Credit Men's Association, of which King & Eisele, Charles F. Damm and other jewelers are members, recently discussed the new bureau established for the exchange of credit information based on ledger experience. The plan is destined to revolutionize the work of the credit men and is being introduced in all the larger cities. Buffalo's bureau has just been established and put in operation, and W. F. Lipp is chairman of the committee which has the work in charge.

The will of the late Amory Houghton, Sr., the wealthy cut glass manufacturer of Corning, N. Y., who died recently, has been filed for probate. Large sums are left to be invested in trust for all of the family, including the annual income from $500,000 to Mrs. Houghton. Christ Episcopal Church, of Corning, of which Mr. Houghton was a member, is willed $5,000 outright. His sons, Alanson and Amory Houghton, Jr., are executors, and are also willed a major portion of the property.

Among the travelers who recently visited the Buffalo jewelry trade were: C. A. Holbrook, Sloan & Co.; Clayton Shepperd, Krementz & Co.; Joseph S. Frank, Sussfeld, Lorsch & Co.; James G. Magee, C. F. Rumpp & Sons; M. F. Loomis, C. Sydney Smith & Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; H. J. Perl, Wagner Comb Mfg. Co.; William B. Peck, Crossman Co.; William Rosenberger, A. Wallach & Co.; Harry A. Bachman; A. D. Manning, D. Wilcox & Co.; A. E. Hayward, Seth Thomas Clock Co.; George E. Taylor, Wilcox & Wagoner Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; Herman Hamburger, S. Pitzele; T. D. Bailey, Robert S. Gatter; Charles E. Platt, Theodore W. Foster & Bro. Co.; W. R. Berth, William B. Durgin Co.; Mr. Theobald, J. Hoare & Co.; Charles T. Dougherty, Osmers-Dougherty Co.; A. T. Teague, Link & Angell; George W. Beardsley, Allsopp & Allsopp; J. Laffey, Gorham Co.; C. Glauder, J. D. Dalzell & Co.; Fred D. Smith, Burstow, Kollmar & Co.; Irwin A. Levis, L. Adler & Son; Mr. Hirsch, Nathan Hyman Co.; Charles F. Hartshorn, Alling & Co.; Erle R. Sheppard, F. C. Allen, Gibson Krugler Co.; C. T. Barbour, Watrous Mfg. Co.; Henry E. Hart, Albert Lorsch & Co.; H. C. Barnum, Shafer & Douglas; Frank L. Wood, Ludwig Nissen & Co.; William H. Wefferling, Riker Bros.; W. S. Noon, Cory, Clark & Noon; Mr. Nevius, The Harvey J. Flint Co.

Baltimore.

The Maryland Retail Jewelers' Association held their regular monthly "round-table" meeting at their rooms in the Royal Arcanum building, last Wednesday night.

The store and large building occupied by the J. S. MacDonald Co., 214 N. Charles St., has been sold to the Fidelity & Deposit Co., who are extending their present office building. Gen. MacDonald has arranged no plans as yet. The lot brought $82,000, and has a frontage on Charles St. of 30 feet and extends back 140 feet.

Hughes & Woodall, successors to the late William H. Saxton, are now established in their new quarters at 322 N. Charles St. The store has been widened and has an entirely new interior and show window. The horseshoe center case and wall cases are of massive mahogany, while the unoccupied wall space is covered with mirrors. In the rear are the office, diamond room and shop.

The strong opposition to the trading stamp system, that has sprung up again, recently, has taken the shape of an ordinance that has been introduced in the City Council and has been referred to the Committee on Police and Jail. The opponents of the system will be given an opportunity to air their views at a public hearing to be held in the Council chamber, some afternoon this coming week. Mr. Hoffman, author of the measure, provides in his ordinance a system of licensing trading-stamp dealers and the merchants and other business people who issue them at their places of business. The ordinance stipulates that dealers in trading stamps shall pay an annual license to the city of $10,000 and that those business houses that issue them shall pay an annual license of $5,000. The business has been repeatedly declared legal. The East Baltimore Business Men have adopted a resolution to co-operate with the Old Town Merchants' and Manufacturers' Association in its efforts to do away with the practice. William A. Eisenbrandt, in the course of an address, said: "The trading stamp is a drain on the trade of the city and an imposition on the consumer which is unjustifiable. It is a thing that has crept into the business circles of this city very quietly, and it has now assumed such large proportions that it should be stopped. Many women are led to believe that they are to receive something for nothing, and they go away from the small dealer because the larger dealer, who buys in big quantities, thus getting the stamps cheaper, can give twice as many."

Providence.

Mr. and Mrs. A. Dimond are at Atlantic City for a short stay.

John J. Keefe, Newport, was a visitor in Boston, the past week.

Benjamin Wyman, this city, was a New York visitor, last week.

R. V. Townsend, Riverside, has been granted a patent on a necktie retainer.

G. Messinger, this city, has been granted a patent on a fancy cover for metal boxes.

J. Rosenblatt left, this week, for a trip to the Pacific Coast for the Stevens Optical Co.

A discharge in bankruptcy has been granted to the United Brush Co., Pawtucket.

James G. Trafton is on an extended western trip in the interests of the Morgan Jewelry Co.

D. M. Watkins & Co., this city, have applied for a patent on their "D. M. W. Hat Pin Guard."

William H. Draper has been elected one of the vice-presidents of the Providence Cricket Club.

Albert I. Russell, with the Irons & Russell Co., has gone to Chicago on a business trip for the firm.

The Cory & Reynolds Co., this city, has applied for a patent on the new "Changestone scarf pin."

The employes of Louis Stern & Co. will hold a social dance in Lilly Academy, tonight (Nov. 17).

Mayor Henry Fletcher opened the big fair of Unity Lodge of Odd Fellows, last Monday evening.

Philip Volker has been granted permission to erect an addition to his garage at 152 Linwood Ave.

E. S. Goddard, assignor to the Irons & Russell Co., has been granted a patent on a charm and trimming.

After Dec. 1, the New York office of the Irons & Russell Co., this city, will be in charge of F. W. Hall.

James Lincoln, New York, was a visitor at the factory of the Wolcott Mfg. Co., this city, the past week.

Eugene A. Eddy, of the E. A. Eddy Machinery Co., this city, is enjoying a hunting trip in northern Maine.

H. C. Hertz has been in this city, placing orders with manufacturers for shipment to Mandel Bros., Chicago.

H. N. Van Bergen has been on a successful trip through New England in the interests of Snow & Westcott Co.

J. J. White, of the J. J. White Mfg. Co., was in New York, last week, in connection with the firm's business there.

C. E. Mott, representing J. B. Bowden & Co., New York, has been calling upon the retailers here, the past week.

Mr. and Mrs. George W. Dover and Mr. and Mrs. Thomas Kilkenny left, on Saturday, for a short stay in New York.

Frank W. Marden, of Marden & Kettlety Co., has sold real estate with improvements on Broad St. to Alfred S. Johnson.

The monthly meeting of the Ostby & Barton Mutual Relief Association will be held, Friday evening, at the rooms of the association.

Frederick W. Aldred, of the B. H. Gladding Co., this city, has been elected to membership in the Boston Chamber of Commerce.

N. B. Barton, of the Ostby & Barton Co., has registered a new 29-horse-power Pope touring car with the State Board of Public Roads.

Gov. Aram J. Pothier has announced that he will reappoint the members of his present staff, among whom is Col. Emery J. San Souci, this city.

Work on the additions to the Boran building on Chestnut St. has been completed and the apparatus of the contractors was removed, last week.

Miss Grace Benchley, daughter of Henry A. Benchley, was married to Clarence Tanner Mertz, at her parents' home, on Wednesday afternoon.

William Gow, formerly salesman for the Standard Button Co., has resigned to accept a similar position with the George N. Steere Co., Pawtuxet.

George D. Lansing has been appointed by the Municipal Court as administrator of the estate of Willard U. Lansing, secretary of the S. & B. Lederer Co.

Mr. and Mrs. Nathan B. Barton have closed their Summer home in Sharon, Mass., and returned to their town home on Orchard Ave. for the Winter.

Lewis T. Capron, bookkeeper for Chapin & Hollister Co., was elected marshal of Orpheus Lodge, A. F. & A. M., at the annual meeting, on Wednesday night.

All the stock and fixtures of Frank De Felice, 380 Atwell's Ave., will be sold at public auction under foreclosure of mortgage, at 12 o'clock on Friday, Nov. 19.

Aaron Elias Markoff, watchmaker with Hermann Ockel, 4 Westminster St., is about to join the ranks of the benedicts. He secured a marriage license on Saturday.

Englehardt C. Ostby and daughter, Miss Helen Ostby, were registered at the Belmont Hotel, New York, the past week. Miss Ostby is soon to make her debut in society here.

Leander C. Belcher, of the Belcher & Loomis Co., has sold real estate with improvements on Broad St., to Albin J. Johnson, and taken a mortgage thereon for $3,097.

Mayor Henry Fletcher and E. Merle Bixby were speakers at the 10th anniversary banquet of the Men's Club of the Cranston St. Baptist Church, last Tuesday evening.

George H. Grant and Joseph Baker, Jr., were members of the committee of arrangements for the celebration of the 50th anniversary of Calvary Commandery, Knights Templar, the past week.

Justice Tanner in the Superior Court, on Tuesday, granted the petition of Isabel E. Lowe, trustee, for approval of sale of certain real estate of the estate of Edwin Lowe and the investment of the proceeds.

The wedding of William L. Mauran, of the John T. Mauran Mfg. Co., to Miss Mary Lewis, daughter of John L. Lewis, is announced to occur, about the middle of December, at the Lewis residence on Brown St.

Alfred J. Moss has taken a position with the Manchester-Smith Co., for whom he will begin work Jan. 1, having resigned his position with the Ostby & Barton Co., this city, for whose card jewelry department he covered the central and western States.

The monthly meeting of the directors of the Manufacturing Jewelers' Board of Trade will be held at the rooms of the association in the Wilcox building, on Friday afternoon, Nov. 19. Several applications for membership will be considered.

Fales & Bartelt have succeeded Fales & Co., 119 Pine St., and will manufacture glass specialties for jewelers. The new member of the concern is William A. Bartelt, for several years in the employ of C. Warren Tuttle.

Max Udin, this city, has been adjudged bankrupt on an involuntary petition by Referee in Bankruptcy Chester W. Barrows, who acted in the absence of Judge Arthur L. Brown from the district. Several manufacturing jewelers are interested to small amounts.

The Yardley Pearl Works, this city, has filed articles of incorporation. The organizers are Arthur Yardley, Charles P. Thompson and William E. Hammond. The company will engage in the manufacture and selling of jewelry and will be capitalized for $10,000.

The Improved Seamless Wire Co. removed, Tuesday, from 14 Blount St. to its own new factory building at 775-783 Eddy St. It is a two-story brick structure, fronting 110 feet on Eddy St. and having a depth of 110 feet. It is fireproof throughout and contains 20,000 square feet of floor space.

Clarence H. Lawrence, 60 years of age, employed by the Belcher & Loomis Co., fell forward to the floor from a chair in which he was sitting in the store, Nov. 9, at the storehouse of the company, 141 Orange St., and instantly expired. His funeral occurred, Friday afternoon, from his home, 530 Plainfield St.

Articles of association were granted, Tuesday, by Secretary of State J. Fred Parker to Nehemiah B. Nickerson, Ludger Armand Benoit and Octave P. Hammill, all of this city, under the name of the N. B. Nickerson Co., Inc., for the buying, selling and manufacturing of a general line of jewelry. The business will be located in this city, with a capital stock of $50,000 in shares of $10 each.

Among the foreign importations received through the Providence Custom House, during the past week, were the following: From Bremen, eight packages of imitation precious stones and one of manufactures of metal from Hamburg, one package of silverware; from Havre, two packages of manufactures of metals and one of jewelry; from Liverpool, three packages of manufactures of metal; from Southampton, one package imitation precious stones, one of celluloid and two of china.

Charles E. Blake, Barrington, has filed a suit in the Superior Court against the Watson & Newell Co., Attleboro, to recover $500 that the plaintiff says he was to receive under the terms of an agreement for examining the defendant corporation's books of account and records and giving an estimate of the value per share of the capital stock of the company. Mr. Blake claims that he did the work, according to the agreement, in a manner satisfactory to the defendant but has not yet received compensation.

At the annual meeting of the Rhode

Island Society of Optometry, held Friday evening, the following were elected officers for the ensuing year: President, Herbert W. Cunningham, Providence; vice-presidents, S. A. Dodge of Pawtucket, Harris Fellman of Woonsocket; treasurer, W. J. Davis, Woonsocket; financial secretary, Peter W. Ochs, Providence; recording secretary, G. Frederic Beane, Providence; executive committee, Ned C. Stiles of Providence, H. L. Wells of Westerly, and J. B. Saunders of Providence. After the business, the executive committee furnished a collation.

An immense striking clock has arrived from the works of the E. Howard Clock Co., Boston, and will be placed in the tower of Trinity Church, Newport, in a few days. The contract was given through D. C. Dunham, who for 40 years has been engaged in the jewelry business on Thames St., that city. The Howard Co. has furnished an hour-striking tower clock, arranged with dial works, shafting and all connections to operate hands to the present dial, measuring seven feet in diameter. The company is also to furnish a pair of hands, finished in gold leaf, as well as the hammer and all striking attachments to bring the full tone out of the 3,500-pound bell, which is now in the tower. The total cost is to be $650.

North Attleboro.

Winter Bros., Wrentham, are building an addition to their tap and die factory.

L. E. Fay will represent the H. D. Merrit Co., of this town, on the Pacific Coast.

Charles H. Clark has returned from a trip taken in the interests of W. G. Clark & Co.

George Kettelty left, last week, for a short trip in the interest of A. H. Bliss & Co.

Harry Fisher returned, last week, from a western trip in the interests of Lenhich, Swift & Fisher.

A party of girls from the packing room of the Paye & Baker Mfg. Co. enjoyed a strawride last week.

Leroy Metcalf, of the Plainville Stock Co., sustained a bad injury to his hand at the factory last week.

An automobile party consisting of Elton Fisher, Dr. E. Hale, W. C. Sherman and Alpine Chisholm took in the Harvard and Dartmouth game, Saturday, at Cambridge.

Wm. Maintien, of Maintien Bros. & Elliot, brought home, last week, a large deer as the result of his hunting trip in Maine. It was said to be one of the largest killed this year.

Louis G. Squire has resigned his position as New York salesman for F. H. Cutler & Co. Mr. Squire, who has been with the concern for some time, will enter the insurance business.

Eugene A. Hawkins, a member of the firm of Mandalian & Hawkins, was presented, last Saturday morning, with a handsome rocking chair by his employes, in honor of his birthday.

Samuel E. Fisher, an old manufacturing jeweler, was given a reception, last Wednesday, in honor of his 70th birthday. He was in the New York office of H. F. Barrows & Co. for five years, beginning in 1869. In 1887 Mr. Fisher, with his brother, John E. Fisher, and Edwin D. Sturtevant, went into the jewelry business, taking over the interests of Demarest, Fisher & Co. The firm was known as Fisher & Sturtevant. Mr. Fisher has not been in business for some years.

Attleboro.

Walter Hopkins, salesman for C. H. Eden & Co., was a visitor at the factory last week.

Charles H. Allen has been granted a patent on a device for interchangeable stones on articles of jewelry.

Arrangements are being made for the laying of the corner-stone of the W. C. Tappan Memorial Y. M. C. A. building.

The team representing Austin & Stone in the shop bowling league still continues to hold the lead, having won 10 games and lost two.

The Sheffield Plate Co., Taunton, has asked the Retail Merchants Association of Pawtucket as to what facilities could be offered to that firm to locate in that city.

The annual meeting of the stockholders of the Attleboro sanitorium was held, last week, with the president, John M. Fisher, presiding. The reports were progressive and encouraging.

Frank T. Barton has resigned his position as western representative of the Fontneau & Cook Co. He will devote all his energies to the George N. Steere Co., of Providence, of which firm he is president.

Albert C. Thomas, a well known resident of this town, died suddenly last week at his home on Park St. Mr. Thomas was 62 years of age and for over 32 years was in the employ of Joseph M. Bates.

A. E. Clap, who has been employed at the C. O. Sweet & Co. factory for the past five years, was presented, upon his resignation last week, with a gold watch by his shopmates and members of the firm.

Last week a local firm received an order from a stranger in India who signed his name and address as follows: Chockling A. Chettiar, Son of Armmiza Chettiar, Oduvankurichi or Oudvankurichi, Rasipur, Salem, Madras Residency, India.

L. E. Fay has resigned his position as salesman for the R. F. Simmons Co. and will take up his residence in San Francisco. Louis J. Finch has taken a position as western representative for the same concern. Harold E. Sweet was in Chicago last week in the interests of this house.

The employes of the Frank Mossberg Co., enjoyed an excellent banquet last Friday evening in Barden Hall, on County St., to celebrate the biggest month's business in the history of the firm. After the banquet there was a musical programme, in which Miss Florence Mossberg, daughter of the president of the company, rendered a Swedish solo. Remarks were made by Frank Mossberg, president of the company; by Walter I. Tuttle, treasurer, and others.

The funeral of Louis Bernard Jones, salesman for C. A. Marsh & Co., took place Thursday afternoon from his late home on 144 County St. The service was in charge of Rev. J. Lee Mitchell, of Attleboro, and Rev. John Blake, of Fall River, formerly pastor at Sandwich, where the deceased was born. There were many magnificent floral pieces and bouquets. The bearers were Frederick H. Hill, Aldro A. French, Carl Hyde, Walter Boss, Frank Rounseville and Dr. R. P. Dakin.

In order to care for the increased business of the Attleboro Mfg. Co., the business men interested in the concern have organized a new firm, to be known as the Baer, Wilde Co., and plans have been made for building an addition for the accommodation of the new firm. The new company will manufacture a line of men's goods and in the future the Attleboro Mfg. Co. will confine itself to women's goods. The addition will give the new firm 3,000 square feet of floor space. The construction work commenced last week.

Walter E. Cook, of Taunton, a well known jewelry manufacturer and prominent Odd Fellow, died Saturday evening at his home on Porter St., that town, after a long illness. He was born in Milton and came to Taunton about 16 years ago to engage in the jewelry manufacturing, being the pioneer in that business in Taunton. Mr. Cook became prominently identified with Odd Fellowship in his life in Taunton as a member of King Phillips Lodge, I. O. O. F., of which he was a past noble grand, and of Canton Cohannet, Patriarchs Militant. In addition to the Odd Fellows, he was a member of the A. F. and A. M., Rose Croix chapter, O. E. S.; A. O. U. W., Red Men and the Taunton conclave of Heptasophs. Deceased is survived by a widow and two children.

Pacific Coast Notes.

The business of A. Cousino, 206 Miner St., Yreka, Cal., has been sold to F. H. Lake, who is planning to add materially to the stock.

William E. Pelley, who recently entered the employ of H. E. Denton, Lompoc, Cal., has commenced work and has just brought his family there.

Ed. Turner, representing the wholesale house of the E. W. Reynolds Co., Los Angeles, has been visiting the coast towns, and was heard from in Lompoc recently.

The Chinn-Berretta Optical Co., has been incorporated in Fresno, Cal., with a capital stock of $25,000, by F. C. Chinn, Sacramento; I. A. Berretta, Oakland, and L. A. Hilborn, San Francisco.

Frank Hughes, who is in business in Oakland, Cal., was a recent visitor in Bakersfield, Cal., where he went to interview the alleged forger, Rockland, recently captured in the valley town and who gave a worthless check for $375 to Mr. Hughes.

A big $300,000 real estate deal was put through at Montreal, last Thursday, as a result of which William Eaves, jeweler, will have to leave the premises which he and his father before him have occupied at 101 Notre Dame St., W., for the past 49 years. The moving spirit behind the transaction is the great financier, Rodolphe Forget. The actual sum paid for Mr. Eaves' premises and the two buildings immediately adjoining was $75,000. Only a few years ago the Orkney estate bought the same properties for $60,000. The proposal is to convert the property into a café and club room.

Boston.

E. E. Hardy, of D. C. Percival & Co., was in New York on business Monday.

The Boston Jewelers' Club will hold its annual business meeting next Friday evening.

M. N. Smith, of the Smith, Patterson Co., has just purchased a new 1910 model Packard touring car.

M. Loeb, vice-president of the Dueber Watch Case Mfg. Co., was a visitor here during the week.

The jewel makers' department at the Waltham watch factory is running overtime three nights a week.

The Shreve, Crump & Low Co.'s retail salesmen are making plans for their annual dinner early in the new year.

Charles Pass, formerly with Henry Cowan, but during the past two years in England, returned, last week, on the liner *Ivernia* to this city.

W. Frank Galvin, salesman for J. C. Sawyer, takes E. A. Whitney's place temporarily on the New England circuit, Mr. Whitney being laid up by a recent accident to his foot.

George E. Homer and Mrs. Homer celebrated, last Saturday evening, the 25th anniversary of their wedding with an informal dinner party, attended by a few intimate friends at one of the Boston hotels.

Henry A. Merhoff, engraver to the trade, formerly of the Johnson & Merhoff Co., who recently dissolved partnership, occupies part of room 63 with F. W. Ruggles, who was for 18 years with Robbins, Appleton & Co., but recently started in business.

The Winter term of the Boston School of Opties, of which J. M. Calhoun is principal, begins Jan. 3. The course is extended this season to 20 weeks, and application will be made at the coming session of the Legislature for its incorporation on the basis of the proposed optometry law.

C. G. Shaw opened his fourth jewelry store in the retail shopping district of Boston, Saturday night, at 78 Tremont St., near the Parker House. The latest venture of Mr. Shaw is the handsomest of his stores, having a marble frontage for doorway and window bases, and being fitted up with all-mahogany wall and counter display cases and other furnishings.

Buyers in town during the week include: J. M. Johnson, Sanford; C. D. Moses, Portland; H. M. Hutchins, Westbrook, Me.; A. W. Avery, Plymouth; F. P. Fisk, Epping; E. M. Carter, Hanover, N. H., to came to see the Harvard-Dartmouth game; John Kelso, Providence, R. I.; S. C. Hood, Yarmouth, N. S.; Edward McDonald, Taunton; David Perreault, Lowell; J. S. Spiva, New Bedford; E. Brooks, Palmer, Mass.

E. C. Fitch, Jr., and wife have returned from Montreal, where they have resided for some time past, and will make their home for the Winter in the suburb of Brookline, Mass. Mr. Fitch now has charge of the Boston office of Robbins, Appleton & Co., as well as the management of the Montreal office, to which he will make frequent trips. W. J. Marshall, formerly of the Montreal office is transferred to the Boston office of the concern.

The Wilson Bros. Co., of 95 Court St., expects to open its new Hanover St. entrance and the remodeled two upper floors of the building in which it is located about Dec. 1. An elevator is being installed on the Hanover St. side at the entrance, whereby access to the new salesroom for silverware, bric-à-brac and novelties will be had either from the entrance hall or from the first-floor salesroom. The third floor is occupied as the workroom of the concern.

Reports are current in trade circles, and are partly admitted by real estate interests, that a deal is under way for the purchase of a part or all of the block bounded by Sumner, Franklin, Washington and Hawley Sts. for a site for a big department store. There are several jewelry and optical concerns in the block, and the completion of such a deal would be likely to affect J. C. Sawyer, of Sumner St.; Jason Weiler & Son, corner of Washington and Franklin Sts., and F. G. Butler & Co., H. L. Klein & Co., C. M. Ward Co., Norling & Bloom and David J. Dannahy & Co., all of Washington St.

Maynard & Potter, 416 Bolyston St., gave an invitation exhibit in the oval parlor at the Hotel Somerset, early in the month, to wealthy society people of Boston and vicinity of costly fine diamond work. The display was a purely commercial array of artistic tiaras, collars, necklaces, pendants and kindred products intended to show the scope of design and artistic excellence of the firm's diamond department to connoisseur patrons. It embraced a collection valued at about half a million dollars, and was one of the finest ever grouped on view in this city. The concern has been the recipient of many encomiums for its unique and brilliant exhibition.

The association of retail salesmen of the Smith Patterson Co. held its second banquet, last Tuesday evening at the Boston City Club, and had as guests four members of the company. Frank A. Gendreau, president of the organization, presided, and others present were: Joseph C. Bachelder, James Kingman, F. E. Chick, H. L. Reynolds, J. H. Goss, F. R. Furbush, G. W. Saunders, W. H. Becker, W. H. Valentine, Edwin Lyons, Le Roy Nichols, A. P. McMullin, Walter Harrington, F. F. Tabb, W. R. Tuttle, Joseph Manning and Warren Smith. There were pleasant after-dinner features, including a welcome by the president and remarks by the guests, interspersed with solos by President Gendreau and others and chorus singing by the entire party. A theater party followed the dinner.

Traveling salesmen visiting Boston during the week included: John R. Scofield, T. W. Adams & Co.; George W. Read, Larter & Sons; E. E. Allsopp, Wordley, Allsopp & Bliss Co.; H. W. Anderson, Bride & Tinckler; Frank J. Keller, Keller Mfg. Co.; William Huger; L. F. Clark, Cory, Clark & Noon; V. S. Chapman, Osmun-Parker Mfg. Co.; W. J. Harber, Enos Richardson & Co.; Fred J. Foster, Traub Jewelry Mfg. Co.; R. H. Schley, Sloan & Co.; Harry Higham, Alling & Co.; A. M. Hill, Jr., Hill & Schmidt; Charles Theurer, Crane & Theurer; Henry C. Ward, Durand & Co.; E. W. Martin, Martin-Copeland Co.; J. Schwob, Adolphe Schwob; M. H. Wallenstein, Silbermann, Kohn & Wallenstein; E. H. Cox, Sussfeld, Lorsch & Co.; W. Burstow, Burstow, Kollmar & Co.; Frank Spies, Whiting Mfg. Co.; Stanley Lynch, William B. Kerr Co.; "Jack" Townsend, D. C. Townsend & Co.; Mr. Sommer, J. J. Sommer & Co.; Mr. Bell, W. H. Bell Co.; W. C. Burwell, Mauser Mfg. Co.; Fred Dunham, C. F. Monroe Art Glass Co.; H. Frank Thompson, Pairpoint Corporation; Mr. Peck, Waite-Thresher Co.

Connecticut.

Jewelry and cash amounting to about $1,000 were stolen recently from the store of E. L. Washburn & Co., New Haven. The loot belonged to an employe of the store

C. F. Monroe, president of the C. F. Monroe Co., Meriden, was elected president of the board of officers of the Home Club Realty Co., at a meeting held last week.

Raymond Bush, of New Britain, who was thrown from an automobile and instantly killed, in Newington, was for a number of years a resident of Thomaston, where he was employed by the Seth Thomas Clock Co.

Wm. W. Freeman, for several years an employe of Factory "L," International Silver Co., Wallingford, and later captain of the Arthur H. Dutton Post, G. A. R., died, Sunday afternoon, at the home of his son, Charles Freeman.

The International Silver Co.'s stockholders have been notified of the intention of the company to become a Connecticut corporation. The concern is at present organized under the laws of the State of New Jersey. The change from New Jersey to Connecticut is proposed because most of the factories owned by the company are located in this State.

John Gray, Thomaston, who has been employed in the watch department of the Seth Thomas Clock Co. as a belt repairer and machine tender, met with a painful accident, Friday morning, while he was mending some shafting. His blouse caught in the shafting and he was hurled into the machinery. He received many severe lacerations and contusions and is reported to be in a critical condition.

According to the opinion of certain leading attorneys of New Haven, an act passed at the recent session of the General Assembly is unconstitutional. The act, which relates to the conditional sale of watches jewelry and precious stones, is as follows "Whenever any duly licensed pawnbroker doing business in this State shall, in good faith, loan money secured by pledge of any watch, jewelry or precious stone, such security shall not, as to the amount of such loan and interest thereon, be defeated or affected because such property so pledged has been sold on conditional sale to the person pledging the same, providing the original conditional sale shall have been made outside the State." Some of the attorneys are wondering how such a law could possibly have been enacted, for plain language it means that despite the fact that the laws of most States provide where an article is purchased on the installment plan that ownership and title never vested in the purchaser until the article is fully paid for, still this law diametrically opposed to this general principle of law.

Newark.

TRADE CONDITIONS.

Business during the week has fallen off somewhat, at least the activity so apparent early in the month has not continued. As one manufacturer expressed it: "You cannot convince the retailer that Christmas is only six weeks away when men are going out without overcoats." The ring makers and manufacturers of chains have a fairly steady run of trade and are making no complaints. A member of one of the oldest firms in this city talked at some length on the continued demand for jewelry to match the gown. His firm had been very busy on this particular class of work. He also mentioned the demand for colored enamels. This, however, was not heard in other establishments. Platinum goods are in particularly good demand. The same complaint voiced last week about the backwardness of eastern trade is heard again this week. From the south and west orders continue to come in with a fair degree of regularity. Some factories continue to work nights and others are advertising for help.

Louis Kartsen has become connected with Jean R. Tack, 857 Broad St.

William F. Price, of Barry & Co., returned, last week, from a short trip in the south.

A. Lieb, a retail jeweler and watchmaker, will shortly move to larger quarters at 309 Bank St.

Ziething & Co., 85 Columbia St., are adding brooches and half-pearl goods to their line of gold jewelry.

Herman Schwartz, representing the Charles C. Wientge Co., 32 Marshall St., returned Friday after a short trip.

C. F. Hartshorn, representing Alling & Co. in the western territory, was in this city, last week, but went out again on Monday.

Mr. Dombrousky, a representative of the Southern Loan & Jewelry Co., has been in this city for a fortnight purchasing a general line for his store in Tampa, Fla.

Weizenegger Bros., 358 Halsey St., makers of chains and bags, are preparing to extend their line about the first of the year and make a general line of jewelry.

Mr. Knapp, of the firm of J. A. & S. W. Granbery, expects to leave to-day for a trip to Bermuda. This will be purely a pleasure tour. He will return before the end of December.

W. H. Fisher is installing machinery and tools for the manufacture of 10-karat jewelry in the new building, Mulberry and Emmett Sts. Operations will not be under way before Jan. 1. Charles C. Ball, formerly connected with the Shiman-Miller Mfg. Co., will be in charge of the workrooms.

Those interested in the spread of the trade-mark idea are very much pleased with the way retail jewelers all over the country are taking up the idea. Some of the best houses have had goods returned to them because of faint marks. Needless to say they were most pleased with the way the trade called their attention to what was plainly an oversight.

Two sneak thieves entered the store of Charles Strumfeld, 162 Belmont Ave., recently, and asked for a watch supposed to be left there for repair. As Mrs. Strumfeld was looking through the records she picked up a watch from the repair counter and asked one man if it was his. He replied in the negative, and as she resumed her search, leaving the watch with him, he escaped. Little importance is attached to the case as it was clearly the work of amateurs. The store is located in the Polish quarter of the city.

Castleberg's jewelry store, 837½ Broad St., was forcibly entered on Friday night of last week by a man who broke through the skylight. The police were not notified, nor will the man be prosecuted, and no effort was made to detain him. In fact, he was treated with the greatest of courtesy. A physician was notified and he was sent home in a taxicab. The reason for all this leniency was because the entire affair was an accident. As the clerks were preparing to close the store a man came crashing through the glass of the skylight in the rear of the store. He proved to be Raymond Smith, an employe of a bowling alley in the rear. He had stepped out of the window to recover something that had fallen on the roof, and in the darkness missed his footing and stepped through the glass.

Trenton, N. J.

Robert H. Ingersoll, New York, was in this city at the watch factory, last week.

Mr. Case, who runs the Diamond Optical Co., 28 South Broad St., has moved to 37 McKinley Ave.

F. W. Hunt, optician, late of 47 State St., has moved to State and Broad Sts., where he has much better quarters.

H. M. Reid bought an entire jewelry store of an out-of-town jeweler, and is selling it out at 116 S. Broad St.

H. A. Hulslander has moved to 5 N. Stockton St., making art brasswork and hammered and jewelry engraving.

Charles H. Leonhardt, jewelry repairer, of 15 E. State St., says the rumor that he was to discontinue business is not true.

George Moyer, late with Mrs. A. F. Williams as manager, has bought out the jewelry store of C. S. Kepner at Asbury Park, N. J.

K. Kallstrom, now watchmaker for Karl Weidel, will open up a business place for himself in the same line on N. Warren St., between Hanover and Perry Sts.

Karl Weidel, who was with the Ingersoll-Trenton Watch Co., a short time ago opened a retail jewelry store at 11 E. State St., where he is now comfortably settled.

Charles H. Leonhardt, Jr., has opened a shop for repairing jewelry and order work at State and Broad Sts. He used to be at 29 Tyler St., and moved. Last week he visited New York.

George F. Applegate, who started the Applegate Optical Co., which was sold and is now known as the Sun Optical Co., has opened an office as an osteopathic physician on E. State St., near Broad.

F. W. Rowe, 175 S. Broad St., who carries one of the largest diamond stocks here, says after the first of the year he may enlarge by taking the store next door in addition to the present store.

A. F. R. Lutze, 133 S. Broad St., has added another 50 feet to the length of the store, which is now 100 feet long, doubling his show cases and stock. Emily M. Lutze has charge of the optical work.

Thomas Trapp, of the Commonwealth building, has a notable advertising device in his window, a moving electric light, which shows off the diamonds and other jewelry. As the light moves they sparkle.

George Rickard, buyer for the new jewelry department for the Nevins Bros. Co., E. State St., has enlarged the space they occupy lately, and he says it looks as if it will be one of the biggest departments in the store.

F. C. Leaming, of the Sun Optical Mfg. Co., State and Warren Sts., has the bill in charge to be presented to the next Legislature regarding the optical laws, which all are working to have changed. The bill was defeated last year.

Mrs. A. F. Williams, who runs the jewelry store with the chimes, at 23 E. State St., is advertising the Williams lucky wedding rings. Mrs. Williams has been in Philadelphia buying stock the past week. Miss Biles, her buyer, was also in that city.

The old jewelry firm of Cook & Jacques, 8 E. State St., has had some disappointing setbacks within the last few months. Gilbert Jacques died, E. R. Cook, who is 78 years old, has been very sick and Sam Jacques has been on the sick list part of the time.

The Philadelphia Bargain Store, which was incorporated on S. Broad St. with a capital of $125,000, was formerly run by H. Wirthschafter, but those at the head of it now are Adolph Lifkowitz, Flora Lifkowitz and Ignatz Lifkowitz. After the first of the year they will enlarge the jewelry department.

The jewelers have been protesting about so much peddling of cheap jewelry, optical goods, etc., on the streets that there is now an ordinance before the Council to put an end to it by charging a heavy license. If it passes and is made a law by Mayor Madden it will help matters considerably by those who pay rent and taxes.

Rubin & Grebenstine have opened a new manufacturing jewelry shop at 8 E. State St., in jewelry row. Both members of the firm were with Cook & Jacques for many years; the former was in charge of the watch repairing and the latter jewelry repair work. They are doing a big business and are working nights. They do work for the trade.

Troy, N. Y.

The Thursday evening class for craft work recently started at the Emma Willard School. An exhibition of semi-precious stones used in the making of jewelry was held at the studio.

The 20th anniversary of the founding of the jewelry business conducted by the estate of August Schnell, at 83 3d St., was recently celebrated by the concern. The business is now run by Mr. Sachig, who has been connected with the store since it was first opened.

Eugene Cardin, an employe in the shipping department of the Webster Co., North Attleboro, Mass., was arrested, Monday afternoon, charged with the larceny of jewelry. It is said that Cardin has been stealing from the firm for some time, and that at the time of his arrest had goods belonging to the concern upon his possession. The arrest was made by Detective Gildowski, of Providence, and Deputy Sheriff E. C. Brown.



PRECIOUS METALS, COMPRISING GOLD, SILVER AND PLATINUM." By T. Kirke Rose, A.R., S.M., D.Sc. Cloth, 12mo, 295 pp. Fully illustrated. Published by D. Van Nostrand Co., New York. Price, $2 net.

THIS interesting work, which is one of the "Westminster" series of the publishers, opens its first chapter with a review of the history, chemical properties and first use of gold, its mode of washing and melting by the Egyptians, some 5,500 years ago, and very interestingly describes some of their crude methods employed. Step by step the author passes through the history of gold, from the Egyptian to the Roman period; then to the Middle Ages, where the alchemist attracted some attention by the number of chemical changes with gold, silver and copper; and finally it brings us to the 16th century, with its introduction of stamping and amalgam of gold.

Properties of gold are not often looked into by the working jeweler, who is here to produce, not to analyze; but the information given in this volume will be of interest to the student who wants to know more than how to merely produce, and he will find in this chapter the relation to electricity, acids, melting points and various chlorides and chemical characteristics put forth in a most readable way.

Proceeding to chapters II and III, we see the interesting methods of identification of coloidal and pure gold. Then the compounds, chlorides, iodides, cyanides, oxides, sulphides and various compounds are given in 16 pages of valuable information.

The next chapter gives the alloys of gold with all the known metals, with proportions, density, etc., and very comprehensive tables on freezing points. This chapter contains more information to the metallurgist than is usually found in similar publications.

We may hurriedly glance through chapters V, VI, VII and VIII and find recorded information for the geologist, miner, etc., the treatment by making crushing, cyaniding and other modern methods of obtaining gold.

Chapter XI gives the treatments of silver and its alloys, compounds and ores, passing through this in a similar manner as the preceding chapters on gold, and is of interest to the geologist and miner.

Following this, the refining of gold and silver is explained, the author going through the preliminaries followed by the different processes. This chapter is of the highest interest to gold workers, and its perusal will give knowledge to anyone interested in the art of refining.

Space does not permit the discussion of chapters XIII to XV any more than to state its contents are of valuable assistance to the assayer of gold and silver, and they are followed by treatises on assaying into gold and silver bullion. Naturally this leads us to the mint, giving the mode of coining, history, valuation and a table of legal standards now in use. This chapter has several fine illustrations of tools and appliances in use at the mint.

Under manufacture of gold and silver ware the karat system of England is given with a table of legal standards of gold and silver in the principal countries in the world. Melting, soldering, coloring and imitation of gold and silver ware are fully discussed, with a few pages devoted to each subject.

Platinum is of interest to the manufacturing jeweler and many kindred trades, and it is, like gold and silver, fully and ably treated in all its phases.

Taking it altogether, this publication contains much valuable information to the jeweler, silversmith and others who are interested in the various branches of gold, silver and platinum.

Trans-Atlantic Voyagers.

TO EUROPE.

Charles L. Power, of Power & Allen, New York, sailed to-day on the *Finland*.

Hugo Oppenheim, of Oppenheim & Strauss, New York, sailed on the *Kronprinzessin Cecilie*, last Tuesday.

Joseph Frankel, of Joseph Frankel's Sons Co., New York; S. Konijn, New York, and Mr. Friedlander, of Levinson & Friedlander, New York, sail to-day on the *Lusitania*.

FROM EUROPE.

Frank Jeanne, of Wm. S. Hedges & Co., New York, returned yesterday.

S. Marchand, of Marchand Frères, arrived here on *La Savoie*, recently.

Sigmund Stern, of Stern Bros. & Co., New York, returned on the *Adriatic*, recently.

Samuel and Louis Jaskow, of Bodenheimer & Jaskow, New York, returned, last Thursday, on the *Lusitania*.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 13, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$558,720.52
Gold bars paid depositors	110,952.16
Total	$669,672.68

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 8	$139,083.80
" 9	61,836.59
" 10	156,363.60
" 11	108,314.94
" 12	67,573.72
" 13	25,547.87
Total	$558,720.52

A jewelry salesman, claiming to sell both at wholesale and retail, was recently arrested at Clinton, Ia., for transacting business without having first obtained a city license.

An Exchange of Trunks That Surprised a Clock Salesman.

MANY instances of embarrassing situations due to exchanges in trunks are reported from time to time among traveling men, but few have received a more startling surprise in this connection than J. S. Newberger, a traveling representative for a New York clock importer, experienced on a recent trip in the west. In fact, it is one he will never forget.

At the time in question Mr. Newberger, who had an engagement with a customer, began to unpack and arrange the display of sample clocks in readiness for inspection, but when he started to open another trunk he found there was something the matter with the lock. As it was necessary to show his goods at once he gave instructions to the porter to bring a locksmith or break the lock. The porter, however, found a key that fitted better than did Mr. Newberger's and unlocked the trunk for him and departed.

Mr. Newberger threw back the lid, and remarked to a bystander that he had some fine clock specimens with him, and started to unpack. The top layer of papers looked unfamiliar, but he lifted the corner of a quilt, which he also did not recognize as having been put in, and then let it drop with a gasp. A maid who was in the room, and who had been watching the unpacking, gave a terrified scream and ran down the corridor yelling "Murder." Mr. Newberger following her down to the office as quickly as possible in a stunned and bewildered condition because of the sight he had seen. *From under the quilt a woman's face had stared into his.*

That a corpse was in the trunk the salesman had no doubt, and after explaining the circumstances to the manager of the hotel as well as he could, the latter, accompanied by Mr. Newberger, the house detective and a clerk, proceeded to the room, which was found full of people who had been attracted by the screams of the maid.

The detective went to the trunk, opened it and drew away the covering, whereupon two women's heads were exposed to view. In a moment the detective burst into a hearty laugh as the truth dawned upon him. The staring faces were wax and the eyes glass, being worn by dummy heads representing the upper part of a blonde and a brunette figure.

Though everybody insisted the joke was on Mr. Newberger, he failed to fully see the humorous side, as he immediately realized that this was someone else's trunk and that his own was missing. While he was trying to find out what was the matter another traveler stopping at the hotel came hurrying to the room, explaining that he had Mr. Newberger's trunk and that Mr Newberger had his.

The two trunks when compared were exactly alike in every detail but the locks and the contents, one holding clocks and the other a line of wax figures of a window display firm. It was some time before Mr Newberger could get over the effects of the experience, but during his entire stay at the hotel he continued to hear about the "corpse."

Paris Pearl Market.

PARIS, Nov. 7.—The month of October continued to be excessively good, and large transactions are reported. The pearl trade showed a feverish and agitated state, everybody being eager to buy. All kinds of goods, from the cheapest to the finest quality, changed hands with an extraordinary rapidity.

Between London and Paris very important sales were made. Paris being now at the head of the pearl movement, a quantity of Parisian dealers went over to London, coming back with unexpected results.

For many months past most of the Indian consigners have been sending their goods directly to Paris, as they meet here buyers for every kind and variety of gems.

Blue pearls have been very much in demand, and were sold especially to foreign customers.

In the last week of October the market suddenly became quiet, due first to the bad weather, and second to the rise of the English and German bank rate. This last event is of much importance for the speculative dealers, who could find difficulties in discounting their bills. But a little quiet will do no harm, as it gives time to clear the stocks.

Two of the most prominent dealers of our trade died last week—Louis Taub, in Paris, and L. Pam, in London. The latter had a branch in Paris in partnership with a brother, who preceded him to the grave a few years ago. Messrs. Taub and Pam were both of Austrian origin, and had long been connected with the gem trade.

News Gleanings.

The Wachter Mfg. Co., Hartford, Conn., has increased its capital stock from $50,000 to $100,000.

H. E. Groenewold & Son have renovated the interior of their store at 1217 S. Adams St., Peoria, Ill.

F. A. Robbins Co., 451 Main St., Springfield, Mass., will move, Dec. 1, into a large store in State St.

Samuel W. Baker, a well-known jeweler of Rockland, Mass., has been elected water commissioner of that place.

J. K. Stebbins & Son, Ashtabula, O., have enlarged their store space and added new fixtures, including three new show cases.

Frank E. Shepard, Concord, N. H., is traveling in the west and was recently a guest at the Hotel Alexandria, Los Angeles, Cal.

H. S. Landis, Frederick, Md., has sold his branch store at 27 S. Market St. to his son, Charles R. Landis. Mr. Landis, Sr., will continue the business at 33 N. Market St.

J. P. Stein & Co., Alliance, O., moved, recently, from the Russell block to the Wick building, where they have secured attractive quarters.

Ralph Henley has succeeded to the business of W. M. Young in Mount Vernon, O. Mr. Young retires after an active business carcer of 60 years.

The Plant-Cadden Co. opened a new store in Norwich, Conn., Friday, Nov. 12, occupying a five-story building. They will have a jewelry department.

Wm. C. Stephenson will assume charge of the business formerly conducted by his father, the late Charles E. Stephenson, 351 Medford St., Somerville, Mass.

R. L. Keplinger, Franklin, Pa., is holding an auction sale, after which he will make extensive alterations in his store. The sale was conducted by Comrie & Brokaw.

Joseph L. Yax, for the past four years engraver with Best & Co., Buffalo, N. Y., has resigned and accepted a position with J. E. Caldwell & Co., Philadelphia, Pa.

F. E. Leitzell, Scottdale, Pa., has sold out to Charles S. Wiley and C. L. Mellinger. The business was established about 19 years ago. The new owners formerly resided in Scottdale.

The safe in the store of Isaac Kaufman Co., Del Monte, Cal., was blown open by burglars, one morning recently, when $200 worth of stock was stolen. Jewelry worth about $50 was taken from a show case. There is no clue.

Russell & O'Brien, Binghamton, whose store was recently destroyed by fire, have leased the store, 157 Washington St., and as soon as the insurance is adjusted they will reopen. The total fire loss was placed at $25,000.

H. H. Blase & Bro., Wilkesbarre, Pa., will dissolve partnership, Albert Blase to retire Jan. 1. The stock will be closed out at once. The firm started in 1893 at 39 W. Market St. and in April last the firm took its present store, at 29 W. Market St.

Consul Charles B. Harris reports that the declared value of exports to the United States from the Austrian district of Reichenberg for the first nine months of this year was $2,801,671, an increase over the same period in 1908 of $1,242,366, being mostly in buttons, millinery ornaments, imitation jewelry and imitation precious stones. Manufacturers in these lines are operating their factories to their utmost capacity, and, it is stated, are unable to fill all their orders.

A 10-year-old Italian boy cleverly planned the robbery of a Corning (N. Y.) jewelry store recently, according to the reports of the police of that city. While the street was filled with pedestrians the boy entered the store of Ira Stiltz, 53 Bridge St., and stole from the safe and show cases a large quantity of money, jewelry and watches and made good his escape. The robbery was not discovered for about three hours and the young thief would never have been discovered but for the fact that he dropped a plaything in the store, which acted as a clue for the detectives. The police recovered all the articles stolen and also such part of the money as had not been spent by the youngster in treating his companions.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Nov. 10.—The monthly report of the Department of Trade and Commerce of Canada for August gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of August,		*Five months ending August,*	
	1908.	1909.	1908.	1909.
Clocks:				
United Kingdom	$1,202	$4,770	$5,279	$11,431
United States	15,928	19,274	85,156	110,932
Germany	3,171	7,062	12,980	26,748
Other countries	930	1,033	5,723	11,396
Totals	$21,231	$32,139	$109,138	$160,507
Watches:				
United Kingdom	$2,637	$5,836	$7,268	$20,670
United States	53,616	45,517	187,821	227,317
France	3,195	7,938	21,744	20,853
Switzerland	5,083	15,187	53,843	88,481
Other countries	765	3,381	4,992	4,663
Totals	$65,296	$77,859	$275,668	$361,984
Jewelry:				
United Kingdom	$17,267	$23,608	$78,520	$97,057
United States	45,956	66,352	188,682	287,059
France	5,279	6,729	17,581	22,083
Germany	6,926	6,474	31,052	33,358
Other countries	1,366	4,828	13,574	14,746
Totals	$76,794	$107,991	$329,409	$454,303
Gold and silver and manufactures of:				
United Kingdom	$8,164	$20,423	$62,477	$103,743
United States	15,913	16,285	78,123	85,152
Other countries	3,675	9,635	24,186	32,859
Totals	$27,752	$46,343	$164,786	$221,754
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$1,306	$2,305	$14,494	$50,930
United States	2,443	807	8,140	13,015
France	4,672	2,592	14,394	25,335
Other countries	185	760	3,619	9,535
Totals	$8,606	$6,464	$40,647	$98,815
Precious stones of all kinds and imitations of (free):				
United Kingdom	$77,663	$13,330	$138,601	$166,536
United States	3,717	9,017	28,887	99,731
France	.....	2,152	47,577	39,986
Holland	5,252	11,374	31,042	259,561
Other countries	14,645	53,476	57,204	150,100
Totals	$101,277	$89,349	$303,311	$715,914


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Vol. LIX. CHICAGO, WEDNESDAY, NOVEMBER 17, 1909. No. 16.

Chicago Notes.

G. S. Titus returns, this week, from a trip east.

Geo. H. Thomas returns from a trip to northwest points this week.

A. H. Jacobs, traveler for Theo. Jacobs & Co., is making a middle west trip.

M. Weil and wife, Salt Lake City, were visitors here for the past week or so.

F. V. Hedeen, 1595 35th St., has opened a new store at 63d St. and Ashland Ave.

H. F. Franson, 6441 S. Halsted St., has enlarged his jewelry store and added new fixtures.

Harold Sweet, of the R. F. Simmons Co., Attleboro, was a recent visitor at the Chicago office.

Lewis C. Rathbun, who recently opened a new store at Oelwein, Ia., was in Chicago last week.

H. E. Cobb, Chicago representative of Daggett & Clap Co., Attleboro, is making a visit to the factory.

Frank Behrendt, manager of the Chicago office of the Holman Mfg. Co., is making a trip to northwest points.

Anton Schneider has moved from his old location, 1537 51st St., to his new store at No. 1521 in the same street.

Otto Lieberman, diamond salesman for Stein & Ellbogen Co., has just returned from a north and west trip.

Nate LeBolt & Co. is at present assisting at the New York store. He will return to the Chicago store the latter part of the month.

Joseph V. St. Clair, western representative of S. Sternau & Co., has left for New York, where he will spend a month or so at the factory.

Franz Lorenz, 1101 W. 12th St., has bought the stock of E. E. Bausenback, 627 S. Canal St., and removed it to his store. Mr. Bausenbach is retiring from business.

Morris Eisenstadt, of the Eisenstadt Mfg. Co., St. Louis, stopped here on his way home from New York, recently. He was joined here by Mr. Gamble, of the same company.

Alfred J. Moss has resigned as central and western salesman for the card jewelry department of the Ostby & Barton Co., Providence, R. I., and goes with the Manchester-Smith Co. Jan. 1.

W. E. Scanlan, traveler from the Chicago office of the Oneida Community, Ltd., is making a visit to the Niagara Falls factory. G. H. Millar, of the same office, is making a northwest trip.

Dave Ellbogen is covering E. Fry's territory with the Stein & Ellbogen Co. for the present. Mr. Fry, however, is now rapidly recovering from his recent illness and will probably be on the road again in two weeks.

The store of Gustaf Erickson, 745 W. 63d St., was burglarized, early Saturday morning, Nov. 6, of several pieces of cut glass. Ed. Jensen, 6105 S. Halsted St., suffered a similar loss on the same date. The same method in both instances, by breaking the glass in the show window, was resorted to.

According to reports published last week, the Leiter estate plans an interesting departure in connection with proposed alterations in the building at State St. and Jackson Boulevard, which will be vacated next spring by Spaulding & Co., jewelers, after an occupancy of many years. The plan, in brief, is to convert the first floor frontage on both State St. and Jackson Boulevard into shops for display purposes, each with a private elevator connecting with certain floors above, where the bulk of the stock may be carried by the occupants.

Edward Eberhart, 23 years old, an employe of Loftis Bros. & Co., at 225 Wisconsin St., is in St. Luke's Hospital with what is pronounced to be a fractured skull. Le Roy C. Phelps, 600 Dearborn avenue, who struck him on the head with a paperweight, is at the central detail station. Phelps is said to have made a payment of eight dollars on a diamond which was not delivered, and he went to the store to demand an explanation. There was an altercation and Eberhart fell to the floor unconscious. Phelps said he acted in self-defense, alleging that Eberhart struck him first.

It became known here, Friday, that Henry Brodenheyer, a former jeweler of Madison, Wis., who was found dead near his home in the Summer of 1906, and believed to have been murdered by robbers, was killed by his wife Margaret Brodenheyer, now a patient at the Dunning Insane Asylum. This was the substance of a confession made by Clara Brodenheyer, their daughter, to Assistant Chief of Police Schuettler. The girl, who is 18 years old, told how her mother had slain her father, how she had aided in disposing of the body, how the crime had driven her mother insane, and how the terrible story had haunted her until she had to tell it.

The following were among the recent buyers in Chicago: L. W. Bruns, Portland, Ore.; A. W. Thoma, Mineral Point, Wis.; T. E. Alyea, Earlville, Ill.; C. V. Conyers, Oneida Ill.; J. H. Dickerson Litchfield Ill.; Johnson Jewelry Co., Colorado Springs, Colo.; R. P. Kiep, Joliet, Ill.; A. Gulbrandson, Rockford, Ill.; F. E. Bayles, Chillicothe, Ill.; H. Williams, Delevan, Wis.; F. J. Kellogg, Woodhull, Ill.; Mr. Voedisch, Aberdeen, S. Dak.; Mr. Olin, of Olin & Olsen, Janesville, Wis.; H. B. Smith, Logansport, Ind.; Mr. Thompson, of Etna Drug Co., Roland, Ia.; C. F. Hallfarth, Henry, Ill.; M. W. Merry, Hebron, Ill.; J. H. LeRoy, Fairbury, Nebr.; W. H. Davis, of Watson & Davis, Bronson, Mich.; A. H. Bolender, Rockford, Ill.; L. H. Holbrook, Kenosha, Wis.; F. H. De Witt, Port Clinton, O.; H. C. Pitz, Kalamazoo, Mich.; Ed. Warren, Calumet, Mich.; C. E. Frederiek, Waterloo, Ia.; Claud Wheeler, Columbia, Mo.; Frank Anschutz and wife, Shenandoah, Ia., and August Bruder, Ft. Wayne, Ind.

Cleveland.

Miss Hoyt, of the Thad Thomas Co., Warren, was in town, buying, last week.

A. G. Taylor, Uhrichsville, started an auction sale, this week, which he is advertising freely in all the surrounding towns.

C. E. Demming, who has been with W. P. Carruthers, Oberlin, is now with the Schauweker Bros. Co., Colonial Arcade.

A. G. Murray, who was with the Cowell & Hubbard Co., has returned to Detroit, where he was formerly in business. Mr. Murray will open a shop to do trade engraving.

The son of Herbert Burdick, whose accident was reported, last week, is now on the fair road to recovery. A remarkable dental operation was performed, and it is expected that no after effects will be noticeable.

Notwithstanding the fact traveling men from all the local jobbing houses are working the surrounding territory, a large number of jewelers came in town, this week, to buy. The following is a partial list: W. C. Fisher, Lorain; T. H. Park, Mantua; O. G. Carter, New London; C. W. Bechtol, Galion; W. B. Miller, Louisville; H. S. Sumner, Akron; John Wolf, Spencer; I. Schiff, Lorain; D. A. Beswiek, Berea; E. C. Gody, Beach City; C. M. Wilson, Salem, and L. J. Goddard, Ravenna.



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BLAUER, FRED & CO.,	126 State St.	JUERGENS & ANDERSEN CO.,	92 State St.	PINES & HANSEN,	133 Wabash Ave.
BOYDEN, FRANK S. & CO.,	Heyworth Bldg.	KRONBERG & BLOCK,	126 State St.	ROOVAART BROS.,	Columbus Memorial Bldg.
BUCHSBAUM, S. & CO.,	Masonic Temple	LAZARUS, S. & CO.,	Masonic Temple	SCHRADER-WITTSTEIN CO.,	103 State St.
DREYER, LOCHAU & OHM CO.,	72 Madison St.	LEVINSON & JACOBSON,	42 Madison St.	SPIES BROS.,	156 Wabash Ave.
EMRATH, EDWARD,	78 State Street	MILHENNING, J.,	195 State St.	TERNAND, C. W.,	78 State St.
GRAFFE & STANEK,	Heyworth Bldg.	MORSTROM, WM. G. & CO.,	78 State St.	WECHTER, S. & CO.,	Masonic Temple
GRIMM & JUDAE,	103 State Street	MORSE, F. E. & CO.,	151 Wabash Ave.	WENDELL & CO.,	258 Madison St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple	NEWMAN, M.,	Masonic Temple	WILLIAMS, A. L. & CO.,	156 Wabash Ave.
JACOBSON, F. H. CO.	209 State St.	NOBLE, F. H. & CO.,	42 Madison St.	WILSON & CO.,	57 Washington St.
JOHNSON, ROBT. M. & SON,	67 Washington St.	PFEIL, CHARLES H.,	209 State St.		

"WRITE CHICAGO ON THE PACKAGE"

Los Angeles.

A. R. Moon, Escondido, was here, recently, in the interests of the retail jewelry trade.

Arthur Turner, of the E. W. Reynolds Co., has gone on a business trip to San Diego and intermediate points.

D. Wolkowisky, a manufacturer of diamond jewelry at Albuquerque, N. Mex., has been calling on the trade in this city.

H. S. Anderson, salesman for the Donavan-Seamans Co., has been seriously ill for two weeks past, but is thought to be improving.

J. Levinson, wholesaler in the Wilson block, has found it necessary to put on extra help in his office to handle his large business.

Ernest Pollock, Riverside, came to this city a few days ago by automobile, bringing with him his wife and a sister, whose home is in Washington, Pa.

Howard F. Anthony, of the manufacturing department of the Whitley Jewelry Co., has been confined to his home by illness for about three weeks past.

Traveling representatives in Los Angeles, recently, include: Louis Freund, Henry Freund & Bro.; H. H. Day, Day, Clark & Co.; Mr. Lyons, Lyons Gem Co.

A. L. Apffel, who has been in the jewelry business in this city since 1888, was one of the candidates for Councilman-at-large at the recent primary election in this city.

Mr. Feagans, of Brock & Feagans, reports that his firm has already added 25 new sales-people to its force and expects to have as many more to meet the requirements of the holiday trade.

A. E. Baranger, traveling representative for H. F. Wallace, returned a few days ago from a trip through the north and started out again for a trip through the San Joaquin Valley. He reports business good.

W. C. Libs, formerly with Hambright & Walsh, who went to the Imperial Valley recently on account of impaired health, writes from El Centro to a friend here that his health is being benefited by the change.

Daily auction sales of Thos. B. Clark's stock are being held now at 127 S. Spring St. Louis Burger, manager for Mr. Clark; Mr. Bruce, New York, and Mr. Keeler, San Francisco, are taking turns as acting auctioneers.

The German-American Turquoise Co. has three men at work in the Montezuma turquoise mine in Nevada. The officers of the company are well satisfied with the outlook for this property, which they bought not long ago.

Harry Packard, the new traveling salesman for Hambright & Walsh, returned a few days ago from his initial trip through the southern part of the State and has started out again to visit neighboring towns. His first trip was a very satisfactory one.

Isidor Behrstock and Nate Meyer, traveling men for S. Meyer & Co., who are now in the north—the former in this State and the latter in Oregon—send in reports that show that they are doing excellent business. This firm has increased its sales force to meet the holiday trade.

Jewelers from near-by towns who have been in this city, recently, include: J. H. Padgham, Santa Ana; B. Hartfield, Anaheim; Ira M. Saddler, Pomona; M. J. Kalliher, Whittier; F. L. Finch, Covina; O. G. Tullis, Santa Monica; A. R. Moon, Escondido; Ernest Pollock, Riverside.

O. Wehrend, Crow Springs, Nev., who is associated with William Petry in turquoise mining in Nevada, is in this city. He is negotiating with Mr. Petry, with a view to the development of a large kaolin deposit near Crow Springs. Samples of this deposit show 95 per cent. pure kaolin.

A number of jobbers in this city are anxious to know the whereabouts of M. Wright, formerly in the jewelry business at Covina, Cal. Mr. Wright disappeared, taking with him the biggest part of his stock of goods, and the jobbers are interested not only in knowing his whereabouts, but those of the goods he took with him.

Carl Entenmann, of the Carl Entenmann Jewelry Co., returned recently from a trip up the coast as far as San Francisco, returning through the San Joaquin Valley and visiting the trade at all the principal towns. He reports the general outlook for business to be very encouraging. The retailers generally have been conservative about buying and are doing business on a careful basis. The crops generally have been good and the merchants are all confident of a good business future. Mr. Entenmann's factory is working with a full force and everybody in the business office has all he can do.

Mrs. Bart and her daughter, who are under arrest here, charged with beating board bills, passing forged checks and in other ways defrauding a large number of people not only in this city, but in other cities in California, tried to victimize a number of the jewelers in this city, succeeding, however, in only a few cases and in small amounts. Five years ago, after buying and paying for a number of bills of goods at J. G. Donavan & Co.'s store, they refused to pay a bill of $5.75, claiming that the amount had been included in a previous bill. Mr. Donavan refused to sell them anything more, and they disappeared. A few days ago, after the mother had been arrested, and while the police were searching for the daughter, the latter entered Donavan & Seaman's store and sought to buy a rosary, to be delivered at a Catholic home. She evidently recognized Mr. Donavan and his older salesmen, and sought out Mr. Shostrom, a comparatively new man in the store, with whom to do business. After selecting the rosary she asked to have it sent to a Catholic home C. O. D. As soon as she left Mr. Donavan countermanded the order for the delivery, and when the girl reached her boarding place a little later she was arrested.

San Diego, Cal.

James Jessop, of Joseph Jessop & Sons, has returned from an extended trip in the northwest.

Frank Perez and Eustacio Villalobos, Mexican youths, have been taken into custody and have confessed that they smashed a window in the jewelry store of M. W. Wiard, 765 5th St., Nov. 3, when they took about $100 worth of eyeglasses and articles of jewelry. The same night, the boys broke into two other business establishments, a clothing store and a furniture store. Most of the loot was recovered.

At the Seattle exposition, six grand prizes, 27 gold medals, 15 of silver, nine of bronze, and an honorable mention, were won by exhibitors from San Diego county. The grand prizes included one for the display of county gems. Silver medals were given for the county mineral exhibit and the county gem installation. Most of the exhibits have been sent on to Chicago for the United States Land and Irrigation Exposition, Nov. 20 to Dec. 4.

Milwaukee.

Milwaukee jewelry wholesalers have received news of the death of Howard Oates, son of J. C. Oates, a jeweler at Darlington, Wis.

F. P. Bostwick, Racine, Wis., is doing jury service in the United States court at Milwaukee and is spending two days of each week in the city.

Ingolf Larson, formerly in the employ of several Milwaukee jewelers, is now connected with the A. C. H. Baker jewelry establishment, at Appleton, Wis.

Among the out-of-town jewelers who called upon the Milwaukee trade, last week, were: C. E. Slocum, Rosholt; F. H. Coburn, East Troy, and M. F. Peters, Mauston.

News has reached here that George Holland, Gettysburg, S. Dak., has purchased the jewelry establishment of William L. Calkins Co., of Waukesha, Wis. Mr. Calkins will continue as manager.

The Milwaukee Jewelers' Club held its monthly banquet at the Hotel Blatz, Nov. 10. Several matters of interest came up for discussion, including the action which will be taken against a "sample jewelry" store which is conducting a business in this city.

The magnificent pink pearl, valued at more than $7,000, which was purchased by the Bunde & Upmeyer Co., of Milwaukee, last Summer, has been sent to the New York branch of the company, where it is now on display. The pearl, perfectly round and weighing 33 grains, is pronounced by critics to be one of the finest in existence.

A. C. Kuesel, who has been in charge of the jewelry establishment of R. J. C. Bott, who made an assignment in favor of his creditors, has closed the store after having disposed of most of the stock. Mr. Kuesel, who represented Louis Kuesel, of Kuesel Bros. Co., the trustee, believes that creditors will realize about 30 per cent.

The 10th anniversary of the Alsted-Kasten Co., well known Milwaukee jewelers, was celebrated Nov. 6. The occasion was fittingly observed with an informal reception to its many patrons. A large number of congratulations were extended by friends and floral offerings were silent testimonials of the good wishes of other Milwaukee jewelers.

A most interesting display of pearls was recently made at the Moulton & Rickett galleries by Signor Edgar Perera, until recently Italian consul for Minnesota. The entire collection was valued at more than $200,000 and attracted considerable interest among the Milwaukee jewelers. There were 400 pieces of mounted pearls and not a single duplicate.

St. Louis.

E. Blust, of the Aller-Newman-Wilmes Jewelry Co., has gone on a business trip through Illinois.

F. W. Hoyt, president of the Hoyt Jewelry Co., left, Tuesday, on a business trip through Missouri and Oklahoma.

The Maschmeyer-Richards Silver Co. has filed suit in Justice Spies' court against Dr. Joseph P. Ghio on an account. The case is set for Nov. 26.

J. J. Baker is closing out his business at Moline, Kans., preliminary to opening on a larger scale at Wichita, Kans. He has been in business at Moline for about six years.

W. E. Tower, of Tower & Long, returned on Friday, from a five weeks' trip through southwestern Kansas. He found conditions very favorable and had the best trip he has ever had through that section.

L. A. Fassett, of Weiss & Fassett, diamond merchants, will leave, Dec. 26, for Europe. He will go first to Antwerp, sailing from New York on the *Zeeland*, and will afterward visit Paris, London and other centers.

David Regan and William Wuertz were sentenced, recently, by Judge Grimm, of the criminal division of the Circuit Court, to five years in the penitentiary for assaulting and robbing Gustav Scholl in his jewelry store at 1321 S. Broadway, Aug. 14.

E. F. Maritz, president of the Maritz-Kober Jewelry Mfg. Co., left, Friday night, on a trip for business and pleasure to Montgomery, Ala. Samuel Kober is in from Oklahoma, but will leave again in a few days for the same territory with new samples.

Two thousand dollars' worth of cut glass and machinery in the establishment of the Western Cut Glass Co. were smashed on Saturday night. C. E. Phillips, proprietor of the concern, which is at 210 Pine St., thinks that the act of vandalism was done by someone familiar with the premises.

Out-of-town jewelers in St. Louis during the past week were: H. Adolph, Ironton, Mo.; Mr. Read, with G. W. Cameron, Poplar Bluff, Mo.; B. Radumsky, Joplin, Mo.; L. A. Bunch, Herrin, Ill.; James A. Bainbridge, Marion, Ill.; Mr. Grossman, of Grossman & Solomon, Newport, Ark.; Mr. Brown and Mr. Landman, Memphis, Tenn.; G. H. Kuhn, Memphis, Tenn.; G. H. Kuhn, Fayette, Mo.; J. H. Brooks, Ft. Smith, Ark.; E. A. Becker, Florisant, Mo.

The Secretary of State has issued a certificate of incorporation to the Aller-Wilmes Mfg. Co. The company, a consolidation of the Aller-Newman-Wilmes and the Lee-Kehl jewelry companies, will receive its charter in a few days. There has been an unavoidable delay in the holding of the first meeting of stockholders and election of officers, due to a printer's mistake in the printing of the stock certificates. The certificates will have to be reprinted.

Traveling representatives in this city during the past week were: Barney Hyman, B. Hyman & Co.; Sol. Lindenborn, Lindenborn & Co.; Cyrus Price, Van Gelder Bros.; Fred Mayer, Bruhl Bros. & Henins Co.; Sigmund Stern, Stern Bros.; S. C. Powell; C. R. Dietz, H. J. Dietz & Co.; Jared Keith, George W. Dover Jewelry Co.; C. A. Rogers, Irons & Russell Co.; Henry W. Sherrill, Sinnock & Sherrill; P. A. Wilkinson; John S. Cunningham, E. L. Spencer Co.; T. W. Frazer, Celluloid Co.; Charles T. Dougherty, Osmers-Dougherty Co.; William J. Anton, Durand & Co.; Jul. F. Schuman, Jr., William Kincherf Co.; George W. Birnbaum, Julius Wodiska; H. B. Bliss, B. H. Shanley, Jr., Co.; J. E. Simonson, Ludwig Nissen & Co.; S. W. Abbey, E. Ira Richards & Co.; E. A. Dorrance; Joseph Keller, Keller Mfg. Co.; Mr. Macpherson, Macpherson-Roubaud Co.; John J. Moffitt, Battin & Co.; H. H. Meyer, William B. Kerr Co.; Lou Waldecker, I. N. Deitsch; George A. Schuetz, Snow & Westcott Co.; E. P. Staunton, Gorham Co.; M. L. Bernard, Larter & Sons; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; G. T. Johnson, G. A. Henckel & Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; J. Thompson, J. B. Bowden & Co.; Mr. Buffum, J. A. & S. W. Granbery; George W. Beardsley, Allsopp & Allsopp; Percy D. Lucas, Frank W. Smith Co.; J. W. McClannin, Wilcox Silver Plate Co.

Omaha.

B. A. McElwain, Plattsmouth, was in this city, last week, on business.

J. W. Bell, Wynot, Nebr., was in this city, last week, buying Fall stock.

T. L. Combs, of T. L. Combs & Co., has gone to Dunlap, Ia., on a business trip.

A. T. Garmen, formerly located at Bertrand, Nebr., has opened a new store at Brush, Colo.

H. S. Knapp, who travels for the Shook Mfg. Co., is out in the State on a short business trip.

Emil Thompson, watchmaker for Joseph P. Frenzer, who has been absent from work for eight weeks on account of illness, has returned to his desk.

H. A. Potts has located with N. P. Stilling in room 2, Paxton block. Mr. Potts is a watchmaker and now has opened this shop for the trade at large.

M. C. Steele, formerly in the grocery business in Omaha, and who has been State treasurer of the Y. M. C. A., has purchased the stock of Mr. Harlan, Auburn, Nebr. The name of the firm will be the Auburn Music & Jewelry Co.

Mr. Sanwald, who was formerly in the manufacturing jewelry business in South Omaha, and who went to Sweden some time ago, has now returned to this city. Mr. Sanwald intended to remain permanently in Sweden, but on account of the recent strikes in that country has returned.

Among the traveling representatives here, last week, were: Thos. E. Rogers, Riker Bros.; L. Zusselman, S. W. Farber Co.; Alex. I. Teplitz, Schnefel Bros.; P. C. Burnham, Enos. Richardson & Co.; J. S. Brande, Keller Jewelry Mfg. Co.; Henri Didisheim, Hipp. Didisheim & Bro.; J. P. Fagan, Unger Bro.; Ben Dattelbaum, Dattelbaum & Friedman; S. C. Powell, S. C. Powell & Co.

The International Silver Co., Hartford, has just awarded the contract for the carpenter and mason work on its new building, which will be 30 by 110 feet and three stories high. The building will be made of brick with a gravel roof.

Cincinnati.

A. M. Plaut, of the National Jewelry Co. is visiting the trade in Virginia and Kentucky.

C. C. Testermann, of Mantewa, W. Va. was here buying stock for his store he i remodeling.

Leslie Rutherford, Carrollton, Ky., ha accepted a position with I. L. Greenwald i the Arcade.

William Deters, watchmaker for Willian Preuer, has returned to business after long illness.

William Pflueger, of Joseph Noterman & Co., has started on a business trip throug Ohio and West Virginia.

Gilbert Wallenstein, of Wallenstein Mayer & Co., is making an extended busi ness tour in Ohio and Michigan.

Joseph Posner, of Lindenberg, Strauss & Co., is finishing a business trip for Augus Newstedt, of this house, who is still kep from the road by illness.

John B. Callahan, for many years a well known salesman for the Duhme Jewelr Co., has accepted a position with th Clemens-Oskamp Co. in the same capacity

Burton Fox, of Fox Bros. & Co., is hom from a three months' buying stock in Am sterdam. Sol. Fox, of this firm, has lef on a two or three months' visit among th diamond markets in Europe.

The Clemens-Oskamp Co. received a tele gram, last week, stating the death of W. S Weaver, a well-known jeweler at Knights town, Ind. George Lockhorn, of the abov house, went on to attend the funeral.

Charles Alberts, a pawnbroker at 61 Central Ave., has reported to the polic that four rings valued at $400 were stole from his place. A boy who had been work ing for Alberts and who disappeared at tha time is suspected.

Congressman Ollie James, of Kentucky while eating some Lindhaven, Va., oyster at the Stag Restaurant here a few days ago found what proved to be a valuable pearl S. Gilsey examined the pearl and pro nounced it to be worth $1,500.

The Gustave Fox Co. is contracting for factory, which it hopes to open by Jan. 1 in Newark, N. J. Mr. Fox states that thi house then hopes to handle the trade in the east on a more satisfactory basis. This wi be a branch factory, the main office and factory being in Cincinnati.

S. & H. Gilsey have offered a handsome gold watch to the local police department to be contested for on the police pisto range. The contest will be a handicap af fair, and in this way all members of the department will have a chance to win. The watch must be won three times before it becomes the property of the successfu marksman. The first contest will take place on Friday, Dec. 3, and on the first Friday of every month thereafter until the watch is won.

Out-of-town jewelers who were here the past week buying stock included: R. F. Mc Comb, Hamilton, O.; F. E. Kaehl, Conners ville, O.; A. C. Ca Jacob, Wapakoneta, O V. S. Pfenning, St. Mary's, O.; H Re isinger, Lawrenceburg, O.; G. Dougherty Independence, Ky.; J. W. Vaugh, Morrow O.; J. Jones, Mt. Sterling, Ky.; F. P Frishie, Lancaster, Ky.; A. B. Coover, Chil

Feeche, O.; Isaac Adler, Lexington, Ky.; M. Schmagen, Lebanon, O.; J. R. Shivik, Mt. Olivet, Ky.; George P. Tiffany, Xenia, O.; C. F. Held, Falmouth, Ky.; F. G. Meyer, Dayton, O.; F. A. Schweeting, Oxford, O., J. D. Ward, Rising Sun, Ind.; Mr. Marlett, Middletown, O., and E. Israel, Harrison, O.

Traveling representatives who called on the Cincinnati trade during the past week included: W. G. Moland, Sansbury & Nellis; H. S. Michaels, Schweiger & Michaels; C. B. Bartlett, Whiting Mfg. Co.; J. F. Dean, Reed & Barton; E. A. Reed, Reed & Barton; A. J. Parker, Osmun-Parker Mfg. Co.; J. T. Griffith, Jr., Carter, Howe & Co.; James Keller, Keller Mfg. Co.; E. P. Staunton, Gorham Co.; William Roman, Manassch, Levy & Co.; H. W. Quimby, S. E. Howard's Son & Co.; L. H. Smith, Bippart, Griscom & Osborn; B. D. Meyer, Meyer Bros., E. H. Eckfeldt, Eckfeldt & Ackley; Charles S. Williams, Lauders, Frary & Clark; A. D. Haring, Kent & Woodland; Mark Perl, Wagner Comb Mfg. Co.; John J. Moffit, Battin & Co.; W. H. Gregory, Strobell & Crane; H. H. Meyer, William B. Kerr Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; William J. Acton, Durand & Co.; Mr. Classen, Irving [illegible] Co., and Henry W. Sherrill, Snock & Sherrill.

Illinois.

TRADE CONDITIONS.

Already the jewelers are reporting a slight increase in the number of sales made and the higher priced goods sold for Christmas. Springfield jewelers have larger stocks this year than last in anticipation of heavier sales. All signs indicate that the jeweler will reap a harvest this year.

The two large plate glass windows in the jewelry store of Andrew Rush, Macomb, were shattered, recently, by the settling of the building and will be a total loss.

J. R. Krahenbihl, Pontiac, has purchased the jewelry store formerly conducted at Chatsworth by the late L. Frobish, and will remove to that city to take personal charge of the stock.

The jewelry store in Pittsfield, owned by Frank R. Field, has been removed from the Quinby building to the east side of the public square in that city and a new interior arranged.

The jewelry store of F. D. Griffith, Ferris, was entered on the morning of Nov. 3 by two men and a woman, but nothing of value was taken, the burglars being frightened away by the night merchant policeman.

The McIntyre Watch Co. is an assured industry for Kankakee, although the board of directors of the company has not secured a building site for their factory. All the stock has been subscribed, Chicago interests having purchased $200,000 worth of the capital stock of $385,000. Because of the heavy amount invested by the Chicago interests, the request that five of their number be elected on the board of directors and that they be allowed to name the treasurer was granted.

S. H. Nederlander, whose store was entirely destroyed by fire, in February last, has again resumed business at South Fork, Pa.

Kansas City.

W. C. Vandel, with the Edwards & Sloane Jewelry Co., paid the house a visit, last week, and restocked his trunks.

H. E. Wuerth is selling out his retail stock of jewelry at auction in the building on the southwest corner of 10th and Main Sts.

The Kansas City Horological School treated its pupils to a dance last Monday night. The dormitory was cleared for the purpose.

R. G. Furnish, Fairbanks, Mo., a pupil at the Missman School of Engraving, was called home, last week, on account of the death of his mother.

Fred Beatte, of Woodward, Okla., who was in the city last week, left for Oklahoma City, to take the Shrine degree of Masonry. His many friends in the trade wished him a joyous voyage over the hot sands.

The following traveling salesmen called on the trade in Kansas City, Mo., during the past week: P. Ledos, Ledos Mfg. Co.; H. W. Raymond, Worthington & Raymond; B. Hyman, B. Hyman & Co.; Mr. Noyes, Bates & Bacon.

The following jewelers called on the trade during the past week: E. G. Osborn, Topeka, Kans.; C. L. Dockhorn, Oskaloosa, Kans.; W. G. Morhart, Eufaula, Okla.; C. L. Jones, Dewey, Okla.; H. W. Yaseen, Dalhart, Tex.; Ralph Campbell, Pryor Creek, Okla.; A. S. Eby, Bartlesville, Okla.; C. H. Brassfield, Ness City, Kans.; W. J. Mulnix, Holden, Mo.; G. H. Church, Oak Grove, Mo.; J. Q. A. Shelden, Manhattan, Kans.; E. Fry, Belleville, Kans.; J. P. Barrett, Concordia, Kans.; Mr. Morrison, of Morrison Bros., Olathe, Kans.; Lon Thomas, Topeka, Kans.; G. A. Lawson, Adrian, Mo.; E. E. Brann, Independence, Kans.; B. H. and Fred Beatte, of B. H. Beatte & Son, Woodward, Okla.; B. H. Doty, Manning, Ia.; J. J. Baker, Moline, Kans.; J. T. Morrison, Williamsburg, Kans.; B. C. Culp, Desoto, Kans.; Sam Roeder, Springfield, Mo.; A. L. Howard, Louisburg, Kans.; C. E. Wardin, Topeka, Kans.; Charles Holmes, Alton, Kans.; J. H. Leighty, Spring Hill, Kans.; A. Rosenfield, Leavenworth, Kans.; J. O. Van Voorhies, Osawatomie, Kans.; R. H. Morehouse, Topeka, Kans.; I. N. Cassity, Alta Vista, Kans.

Toledo.

J. G. Kapp, Jr., was elected a director of the Business Men's Club, at its recent election.

G. V. Warnke, 1637 Broadway, has made a number of internal and external improvements to his business, which add greatly to the general appearance of his store.

The Superior Art Store, Earl Sala, manager, is showing an unusually large line of holiday art and jewelry novelties, which has caused the adjoining room to be used temporarily.

The Hull Bros. Umbrella Co. will shortly add another man to its traveling force. The firm has adopted the policy of training its own salesman, and in following this out employs young men who are schooled in the various departments of the factory for a year or more and then are put on the road as occasion occurs.

The Toledo Progress Club gave a farewell party, this week, to M. Judd, of the Judd, Gross Co., jewelers, prior to leaving on an extended European trip. Mr. Gross, who a short time ago was made a member of the firm, will have charge of affairs during Mr. Judd's absence, it being Mr. Judd's intention to sever himself from business affairs hereafter as much as possible. Mr. Gross has been employed by Mr. Judd for years, having started at the bottom of the ladder and by strict application to business reached the point where he becomes the active head of a firm which does one of the largest retail businesses in the city.

Minneapolis.

Johnson & Johnson, watchmakers for the trade, have started a school of watchmaking.

Alfred Gausel, watchmaker for Rentz Bros., has taken a position with the Barker Jewelry Co.

Creditors of the store of John D. Bodfors, 304 Nicollet Ave., have started an auction sale of the stock in order to close it out.

H. C. Sanger, formerly watchmaker for the Barker Jewelry Co., has left to take a similar position with the T. M. Roberts Co-operative Supply Co.

W. L. Meyers, for 20 years a buyer in the jewelry department of the T. M. Roberts Co., has resigned. Mr. Meyers has not retired, but will become general manager for one of the large wholesale houses in Minneapolis.

Jewelers in this city, during the past week, were: J. A. Burkhart, Long Lake, Minn.; J. E. Geiwitz, La Crosse, Wis.; Fred Green, Buffalo, Minn.; Will Nisbett, Grand Rapids, Minn.; C. H. Nesbitt, Havre, Mont.; E. A. Barker, Bemidji, Minn.

The clerks' organization in St. Paul has taken up the question of securing early closing on Christmas eve, so that clerks may be able to rest and recuperate after the period of working every evening for the time the stores are open prior to the holidays. The merchants state they are willing if the public will co-operate and do their Christmas shopping early.

The Gittelson Jewelry Co. expects to be able to move to its new quarters in the Hotel Dyckmann, 6th St., between Nicollet and Hennepin, in a short time now. The completion of the hotel building has been impeded by the delay of the material, by strikes and other things, but it seems likely that another month or less will see the building occupied, while the stores may be occupied sooner.

Kirchner & Renich, 17 S. 7th St., have closed a lease for about double their present space, on the same floor of the building where they are now located, but in the rear. The new quarters extend across the rear of the building, which covers two lots and has exceptionally good light from three sides. The enlargement is made necessary by their growing business, and additional machinery and facilities will be installed. The removal will occur soon after the holidays.

Indianapolis.

Enrique C. Miller has returned from a visit to Ohio.

F. T. Harmon, for some time in business at Scottsburg, has moved to Enid, Okla.

Having completed a business trip through Oklahoma, Charles W. Lauer, of Charles W. Lauer & Co., has returned.

Augustus P. Craft is spending a week at lead and zinc mines in which he is interested in Wisconsin.

Williams & Co. have employed George Rouse, who, until recently, was associated with E. M. Wilhite, Danville.

The Baldwin, Miller Co. has added M. H. Douglass to its traveling force, in the material department. Mr. Douglass has been with the A. C. Becken Co., Chicago.

Hoffman & Lauer have installed a printing plant, and in addition to their regular line of jewelers' supplies, will furnish boxes and envelopes to the jewelry trade in the future.

Kernel & Zink, who have been conducting a trade shop in the Waverly building, have dissolved partnership. The business will be continued by Joseph Kernel, Albert Zink taking a position with John P. Mullally.

Charles A. Rigdon, Warsaw, is one of three men who have organized and incorporated a company for the purpose of establishing a large hospital in that city. Mr. Rigdon is just completing a term as mayor of Warsaw.

Charles Lauer, father of Charles W. Lauer, of Charles W. Lauer & Co., and who recently retired from the jewelry business, has gone to California, where he may remain for a year. He will tour the State and will then spend some time with a daughter at Sacramento.

Probably the only paw paw orchard in the country which is cultivated is owned by J. W. Thompson, Danville. Mr. Thompson has just harvested his crop and sent the fruit all over the United States. He has about 35 acres planted in paw paws, and it has proved to be a profitable investment.

Out-of-town jewelers in this city, last week, included: J. A. Meissen, Cicero; George W. Clemons, Greenwood; J. F. Kiser, Muncie; Ralph B. Clark, Anderson; John W. Hudson, Fortville; J. G. Laupus, Seymour; J. F. Harding, Brownsburg; S. B. Merrick, Plainfield; J. O. Lutz, Zionsville; Herman Vollmer, Princeton; Mr. Robbins, of Cooper & Robbins, Mooresville, and D. W. Brattin, Brazil.

A meeting of the executive committee of the Indiana Retail Jewelers' Association was to be held here, Monday, Nov. 15, for the purpose of fixing a date for the annual convention. It was expected that the time would be set for February. Some consideration was also to be paid to the arrangement of the convention program. During the present year the association has had a healthy growth.

Charles Mayer & Co. have in mind the erection of a 10-story building on the site of their present building in W. Washington St., although the matter has not been determined definitely. If the plan is executed, the company will occupy temporary quarters in the building now occupied by the *Indianapolis News* after that company moves into a new building. Charles Mayer & Co. were established in 1840, the company now being composed of Charles Mayer and Ferdinand L. Mayer, brothers.

San Francisco.

G. Weil, of the Electric City Box Co., was a recent visitor to the local trade.

J. Vieira, Honolulu, who has been here for several months, has left for his island home.

Walter Shoemaker, formerly of this city, has taken a position with Ed. E. Wood, Modesto.

Wm. F. Geerdts, in the Kamm building, has been laid up with the grip, but is now able to be downtown again.

Elston Bros., who recently entered the wholesale business in this city, have taken their father into the business.

J. C. Miller, a traveling man for the Alphonse Judis Co., has returned from an extended trip through the southern part of the State.

The three traveling men of the Henry M. Abrams Co. are now out on the road, and orders for immediate delivery are coming in fast.

W. G. Brown, with J. B. Whitney & Co., has left for the north, with a large sample line. W. H. Hovey, also of the sales force of this firm, is in the east at the present time.

A large quantity of jewelry and art goods from the Alsaka-Yukon-Pacific Exposition at Seattle has been shipped to this city and a temporary salesroom has been secured on Grant Ave.

The San Mateo home of Mr. and Mrs. George Rodmen Shreve has been closed for the season, and with their three daughters Mr. and Mrs. Shreve are again occupying their San Francisco residence on Pacific Heights.

Rothschild & Hadenfeldt report that their Emeryville factory is now extremely busy and that with their improved facilities a much larger quantity of goods can be turned out than was the case a year ago. A specialty is now being made of lodge emblems.

Frank Fisher, who is employed in the finishing department of Shreve & Co.'s factory, was the victim of a painful accident a short time ago, and had several fingers badly crushed in a machine he was operating. The firm is taking care of him until he is able to work again.

Holiday business is commencing to make its effects felt in retail circles in San Francisco, and many of the large stores are making preparations to remain open evenings. Several smaller ones are doing so at the present time, and within the course of the next two weeks the practice will have become general.

The Board of Public Works of San Francisco is inviting bids for the furnishing and installation of clock systems in 14 of the new schools that are now almost ready for occupancy here. Bids will be received up to Nov. 24 and work will be commenced on some of the schools immediately after that date. The entire work is expected to cost over $10,000.

Two of the sales managers of the Benedict Mfg. Co. were in San Francisco, recently, and after a short stay here left for Honolulu. From there they go to Sydney, Australia, then to Japan and on around the world, reaching London in the Spring. These men were C. C. Graham, general sales manager of the East Syracuse, N. Y., manufacturing concern, and the other the assistant sales manager, J. F. Kane.

The Claxton collection of jewelry and art objects, which was awarded a grand prize at the Alaska-Yukon-Pacific Exposition, has been placed in the hands of E. Curtin, Van Ness Ave. and Pine St., and will be disposed of at auction in the near future. Most of the collection is of Mr. Claxton's own designing and embraces fine objects. Whether Mr. Claxton will open in the downtown district is not known at the present time.

At a recent meeting of the Portola Committee it was decided that it would be well to accede to the popular demand for a yearly festival of this character, and the committee in charge this year will remain as an organization to plan the next year's celebration. The festivals of the future will be known under the same title, and from the present activity that is already manifest it appears that the next celebration will be on even a greater scale of magnificance than the one brought to such a successful close, last month. Prominent among the business men on the committee was John Hammersmith, of Hammersmith & Co., and in his capacity as chairman of the athletic attractions he succeeded in making these one of the great events of the festival.

A great many out-of-town jewelers have been in town of late buying holiday stock. Among them were noted: W. R. Stammers, Selma, Cal.; Joe Goodman, Stockton, Cal.; A. Amstutz, Napa, Cal.; Eugene Oppliger, Sonoma, Cal.; Thomas White, Vallejo, Cal.; H. Dobrowsky, Anderson, Cal.; Mrs. D. L. McCarthy, Fresno, Cal.; C. W. Lyman, Modesto, Cal.; L. C. Koberg, Healdsburg, Cal.; O. G. Tullis, Santa Monica, Cal.; J. J. Wilson, Dunsmuir, Cal.; Mrs. Peter Engle, Marysville, Cal.; C. D. Hill, Vallejo, Cal.; James Kocher, San Jose, Cal.; Geo. Weston, Cloverdale, Cal.; Will Cumming, Monterey, Cal.; Otto Noack, Sacramento, Cal.; P. H. Shuey, Red Bluff, Cal.; E. Dobrowsky, Tonopah, Nev., and Mr. Epstein, Frank Golden, Reno, Nev.

Columbus, O.

J. T. Mathison, 5 N. High St., recently went to Corning to hunt quail. Mr. Mathison has been partly crippled for about two weeks, a muscle in his leg having been badly injured by a misstep from a street car. He has practically recovered from the mishap.

A window-smasher stole a tray of three dozen set rings, valued at about $100, from Frank B. Ross, 2 E. Long St., early last week. The vandal smashed the glass with a 15-pound granite paving stone. The noise attracted two patrolmen, who chased the thief several blocks and emptied their revolvers at him, but he made his escape. The heavy plate glass, falling on silverware and other articles in the window, caused more damage than the robbery itself. The glass was insured. Mr. Ross is a member of the Jewelers' Security Alliance.

Pittsburg.

J. C. Moore, Saltsburg, is serving on the United States jury in this city.

Mr. and Mrs. J. W. Nichols, Waynesburg, Pa., were in Pittsburg last week on a shopping tour.

Harry Heeren, of Heeren Bros. & Co., returned last week from a very successful hunting trip in Somerset county.

George C. Schairer, who was on a hunting trip in northern Pennsylvania, returned to Pittsburg, last week, with quite a lot of game.

Pittsburg is to have a cat show the last of this month and jewelers will profit by it, for a large number of cups are to be given away as prizes.

The Pittsburg Association of Credit Men gave a dinner, last Friday night, at the Fort Pitt Hotel, which was attended by a number of jewelers.

H. B. Hayes, of the Hardy & Hayes Co., was in New York, last week, buying stock and will be there for a few days. He is stopping at the Manhattan.

Sam M. Reichblum & Co., 6227 Frankstown Ave., are conducting an auction sale. They make the announcement that they will be compelled to give up their present premises April 1, next.

W. O. Harrison, of the Marsh Brown & Mather Co., last week, accompanied his father to Wheeling, W. Va. The latter has been undergoing treatment here in the Allegheny General Hospital for five weeks.

Steele F. Roberts, president of the Jewelers' 24 Karat Club of Pittsburg, and head of the house of E. P. Roberts & Sons, was in New York last week buying stock for his house and attending to other business.

The following out-of-town jewelers were in Pittsburg, last week, buying stock: Roy W. Kuhn, Mt. Pleasant; Frank Murdock, Ligonier; J. B. Bruse, Burgettstown; J. D. Thomas, Evans City, and B. E. Brown, Monessen.

Henry Terheyden has taken out a building permit to erect two residences in Pittsburg to cost $3,000 each. Mr. Terheyden has bought quite a number of properties during the last few years and has built several houses in that time.

E. Gardner, Washington, Pa., has sold out his stock, fixtures and good will to Mrs. Tillie Brady, the widow of George Brady, Washington, and she will carry on the business herself, having had some experience in the jewelry line previous to her husband's death.

E. H. Kennerdell, Tarentum, newly elected Jury Commissioner of Allegheny County, who broke one of his arms recently, is carrying the injured member in a sling, but is attending to business as usual. He will not have the use of his arm for several weeks.

It is reported here that Jerry Benninghoff, Greenville, whose place was closed by the sheriff because of an execution for $1,000 being issued against him, is emerging from his difficulties. It is known that he was paying local creditors on account during the last week.

A large number of jewelers, last week, witnessed the clubs of the Jewelers' Duckpin League roll the usual Monday night contest. The Loch's took four games from the Diamonds; the Wattles four from the Roberts', and the Vilsacks' only got one from the Terheyder's.

Through an error which appeared in these columns two weeks ago, it was made to appear that Sam F. Sipe is giving away thousands of watches every year. It should have read "matches." Mr. Sipe last week placed an order for 100,000 boxes of matches—a total of 2,000,000 matches—which he will give away for advertising purposes. He has made this a feature of his business for a number of years.

David J. Richardson, cashier of the failed Cosmopolitan National Bank, who was convicted on 24 counts of making false reports to the Comptroller of the Currency and making false entries in the books of the bank, was sentenced last week to serve five years in the government prison at Leavenworth, Kans. This was the minimum sentence of the law. Richardson could have been sentenced to 240 years in prison.

The J. C. Grogan Co., during the last week, has exhibited in one of the show windows a diamond necklace, valued at $36,000, and made especially to sell to some wealthy Pittsburger. No price was placed on the necklace to inform the public of its value, but a member of the firm told THE JEWELERS' CIRCULAR-WEEKLY its price. In this connection, it was stated by a member of the house, there are plenty of Pittsburgers who have the money to pay for a necklace such as is being exhibited.

Among the traveling representatives in Pittsburg, last week, were the following: M. F. Loomis, C. Sydney Smith & Co.; C. M. Davis, Depasse Mfg. Co.; J. F. Dean, Reed & Barton; James O. Otis, Harvey & Otis; J. A. Sideman, Redlich & Co.; Mark Pere, Wagner Comb Mfg. Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Anderson, Meyer Bros.; Charles T. Dougherty, Osmers-Dougherty Co.; William J. Anton, Durand & Co.; A. D. Haring, Kent & Woodland; Wm. Rosenberger, A. Wallach & Co.; A. J. Casse, John R. Keim; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; W. R. Eliot, Meriden Cut Glass Co.; E. A. Reed, Reed & Barton; W. G. Moland, Sansbury & Nellis; W. H. Gregory, Strobell & Crane, and F. E. Goode, Philadelphia Watch Case Co.

Harrisburg, Pa.

Chas. Kraus is vice-president of the Pioneer Social Club, which held its first ball at the Armory, Nov. 11.

Among the subscribers to the Municipal Industrial Fund, which has passed the $40,000 mark, is E. G. Hoover, with $100.

Gov. Stuart has issued the death warrant for George Schaeffer, the Allentown man who was convicted of murdering Jeweler Erdman, Philadelphia, in Lehigh county. He is to be hanged Jan. 4, 1910.

An effort is being put forth in the direction of having a meeting of local merchants, this week, for the purpose of discussing the question of a Christmas Carnival. Certain local merchants, who are backing the movement, believe that such an event would attract many visitors to Harrisburg during the holiday season and thereby stimulate the buying of presents at the local stores. The merchants are also considering the question of uniform electric lighting along the business streets in front of their stores.

Lancaster, Pa.

David Wolf, late of Baltimore, is preparing to open a jewelry store at Sunbury, Pa.

Charles D. Rood, president of the Hamilton Watch Co., has returned from a visit to Norfolk, Va.

C. A. Hoxworth, Allentown, has taken a position with Frank Gaston, Sunbury, Pa., as a watchmaker.

George R. Weber, of Louis Weber & Son, spent several days in New York, last week, accompanied by his wife.

A New York auctioneer is conducting the sale now being held every afternoon and evening by S. Kurtz Zook.

John B. Roth, Jr., had a beautiful window display of old stones, last week, on the occasion of the annual meeting of the Teachers' Institute.

At the annual election of officers of the Young Republican Club, Oct. 11, Abram L. Barr, with Aug. Rhoads, was chosen a member of the executive committee.

The beautiful prizes for the euchre benefit for St. Joseph's Hospital, held last Wednesday evening, were on exhibition several days in a show window of the store of Louis Weber & Son, and attracted much attention.

John Erisman and Erma Eshleman, Lancaster, who were arrested in York, Pa., Nov. 10, charged with shoplifting, stolen goods worth $100 having been found in their possession, were formerly among the skilled employes of the local watch factory.

The Lancaster County Teachers' Institute gave the local jewelers considerable trade, last week, as there were over 600 instructors present, many accompanied by members of their families and friends. A good many visitors took this opportunity to buy their Christmas presents.

William L. Rineer, formerly employed at the Hamilton Watch Co.'s factory, has entered the Ezra F. Bowman Technical School as a student in watchmaking, as have A. M. Bryson and J. E. Clifford, Demos, O. A. Leslie Buchen, Hanover, Pa., has left the school to take a position as watchmaker for George A. Vincent, Baltimore, Md.

Among the traveling representatives visiting the trade in Lancaster, Pa., recently, were: Ferd Levy, Ferd Levy & Co.; Theodore Wagner, Wagner & Co.; S. Millheiser, Henry G. Lafort; Mr. Platt, Theodore W. Foster & Bro. Co.; F. L. Bentz, Allsopp & Long; Frank Van Olinda, L. P. White; Charles R. Grandlun, William L. Gilbert Clock Co.; H. C. Berdan, Gorham Co.; L. Witsenhausen.

A local paper several days ago announced that the Hamilton Watch Co. was about to erect a factory on ground adjoining the watch factory, where the company would manufacture its own cases. This was untrue and one of the directors emphatically denied the report. The company has begun building an annex to the factory, but this will be used exclusively for increasing the output of movements.

Philadelphia.

F. W. Rowe, Trenton, N. J., is renovating his store.

Koehler & Co., opticians, 6217 Woodland Ave., are making alterations to their store.

G. A. Gorfine, 52 N. 11th St., is overhauling his store prior to the holiday rush.

Mr. Gretter, with the New England Watch Co., was a visitor during the week.

Julius Hordegg, with I. Bedichimer & Co., has gone on a pleasure trip to Myerstown, Pa.

Thomas Judge, of J. B. Bechtel & Co., has started on his regular eastern shore trip.

Edward M. Coe, representing the Bliss Bros. Co., Attleboro, Mass., was a recent visitor.

Charles Coates, Jr., with L. P. White, is again attending to business after a short illness.

G. C. Kuntz, of the Sommer Clock Co., is back again after a successful trip through the State.

R. C. Wilde is on his trip through western Pennsylvania, and reports very excellent prospects.

Theodore Beek, manufacturing jeweler, 702 Chestnut St., has gone south on a gunning trip.

B. C. Foster, retail jeweler, Bristol, Pa., has been drawn to act on the Grand Jury at Doylestown.

Peter Schmitt, 1206 N. 5th St., has just returned from Europe after a sojourn of four months.

Miss Hoppes has accepted a position in the jewelry store of Walter Engle, 4233 Lancaster Ave.

Theodore Beck has just returned with a party of friends from a gunning trip through Maryland.

G. A. Terhune, of R. H. Ingersoll & Bro., spent the week's end in this city in the interest of his firm.

E. Graef has resigned his position with Gimbel Bros., and will shortly open a jewelry store of his own.

Fred Williams, formerly connected with William Williams, is now representing the Riverside Watch Case factory.

S. A. McMasters, retail jeweler of Avondale, Pa., is busy arranging stock and making general alterations to his store.

Isadore Green, 719 Sansom St., watchmaker for the trade, was quietly married, last week to Miss Celia Markabank.

The Van Dusen & Stokes Co. has secured the services of Arthur S. Sinclair, New York, as its eastern representative.

Max Polak and Thomas Campbell, with M. Sickles & Son, have started on the road with a full line of samples for the Fall trade.

Montague Mendoza is traveling through the west for the Van Dusen & Stokes Co. Philip Joel, of this house, is on an extensive southern trip.

L. Stern, of L. Stern & Co., with Fred Barry, visited the Providence, R. I., factory to investigate the new line of sample goods for the holiday trade.

The Bailey, Banks & Biddle Co. designed and made the attractive card of admittance extended to Mayor Reyburn and party to the municipal box at the Philadelphia Opera House. The lettering is enameled in blue on a solid gold plate.

W. L. Stone, Pottstown, Pa., has purchased the building adjoining his store, which he intends converting into one large store. Alterations and improvements will make this one of the largest and most attractive jewelry stores in Pottstown.

J. E. Caldwell & Co. were awarded the contract for the special souvenirs which were presented to the Japanese Commission during their stay in this city. The souvenirs were of solid gold miniature Liberty bells, the replica of the old bell.

C. F. Brinck, with the Crescent Watch Co., attended the smoker given by the Jewelers' Club, Tuesday evening. Mr. Brinck is chairman of the executive committee of the Jewelers' 24-Karat Club, New York, and is always a welcome guest at the club.

The Van Dusen & Stokes Co. recently placed over the entrance to its store a most unique and attractive clock. The timepiece is of Oriental design and stands eight by three feet. It is particularly noted for its beautiful chimes. The clock is the only one of its kind in this city.

Jack Knight, the celebrated shortstop of the New York American baseball team, has lately established himself in the jewelry business in this city, having opened an office at 727 Sansom St. Loving cups and silverware will be a special line. Mr. Knight is a Philadelphian, and it is the wish of his many friends that he will succeed in his new enterprise.

Carnival Week in Manayunk attracted a host of people from out of town. The jewelers in this section of the city were universal in their efforts to make it a success. The most important event was the great parade of babies, in which 75 prizes were offered for the prettiest tots. The wife of E. J. Berlet, a prominent jeweler of this city, acted as one of the sponsors. The first prize was won by Baby Weir, a daughter of a Manayunk jeweler.

Fully 500 persons, representing the fashionable colony of this city, and a number of art connoisseurs, attended a sale made by order of Ferdinand Keller of antique furniture and art objects at the Philadelphia Art Galleries, 15th and Chestnut Sts. The articles sold were of extreme value. A Spanish chair sold for $40, a beautiful marble bust with gold bronze panels sold for $95. A Renaissance chair with embossed leather back brought $45. There was spirited bidding throughout the sale.

Charles Hurley, son of William Hurley, a well-known jeweler of Camden, N. J., while motoring with friends, reeently, in his father's machine, narrowly eseaped death. The rear tires of the car beeame punctured because of broken glass and the machine skidded into one of the supports under the railroad bridge. The collision threw the oeeupants into the street, and all escaped serious injury with one exception; this was William Buck, who was engineering the auto at the time of the accident. The doctors are hopeful of his early recovery.

As a result of the third Eckley B. Cox expedition, the University of Pennsylvania now has, it is deelared, what is the most important Egyptian collection outside of the National Museum at Cairo. The expedition obtained the finest collection of jewelry of the 12th dynasty in existence. This collection is contemporary with the famous series from Dashur in the Cairo Museum, and Dr. MacIver says that, excepting for the single find of gold beads and pendants of the early dynastic period found by Dr. Reisner, about 10 years ago, no earlier set of jewelry is known in the world.

F. B. Wallen, a retail jeweler of Camden, N. J., is perhaps one of the most progressive jewelers in that city. During the carnival, last week, Hr. Wallen, was an active promoter, and his float was one of the most novel seen in line. The Wallen store was represented by one of J. G. Reeves' automobiles, in which sat a bride and groom in full bridal attire. On the back of the aut was the inscription, "Just Married." F. B. Wallen donated the silver loving cup as a first prize to the best float. A number of jewelers participated in the parad Dallas R. Cann, a Camden, N. J., jewel r. was appointed judge of the floats.

The following jewelers were visitors t this city during the week: F. S. Mussel man, Bath, Pa.; E. J. Weider, Pennsburg, Pa.; J. D. Sallade, Norristown, Pa.; F. A Braddock, Medford, N. J.; V. Lay Phillips, Smyrna, Del.; John MacPherson, Mauc Chunk, Pa.; H. S. Kratz, Scranton, Pa A E. Baglies, Bristol, Pa.; A. G. Wolc t, Dover, Del.; A. T. Herberling, Parkersburg, Pa.; H. B. McFarlan, East Downin ton, Pa.; E. K. Bean, Lansdale, Pa.; D. H Krause, North Wales, Pa.; J. Wheel r, Salem, N. J.; Isaac Laning, Bridgeton, N J.; W. L. Roberts, Wilmington, Del.; Ch ford Cassel, Norristown, Pa.; J. L. He ner, Pottstown; S. Williams, Trenton, N J.; H. B. Schanely, Quakertown, Pa.

Canada Notes.

Hill & Merman, Vancouver, B. C., have dissolved partnership, the business being continued by E. Merman.

W. G. Patterson, Wingham, Ont., is opening a new store in St. Thomas. He will continue to retain his Wingham business for some time.

R. J. Abbs, western traveling representative of the Goldsmiths' Stock Co., Toronto, Ont., has returned from a trip to the Pacific coast and reports trade good.

Gerald W. Birks, of Henry Birks & Sons, Ltd., Montreal, has, this week, gone on a business trip to Winnipeg, Man., in which city the firm is about to make extensive additions to its business house.

Ambrose Kent & Sons, Toronto, Ont., are holding a building sale preparatory to the tearing down of their present store to clear the ground for their new 10-story building, operations on which will be begun in February.

Henry Birks has promised a second contribution of $1,000 to the Montreal Boys' Home towards the sum of $10,000 which the board has made a special appeal for in order to continue the benevolent work of the institute.

Out-of-town jewelers calling upon the Toronto, Ont., trade, last week, included George Hynds, Aeton; W. G. Young, London; H. Sponenburg, Tilsonburg; J J Johnson, Attwood; B. Harris, Hamilton; W. L. Reeve, Barrie, and J. E. Tindale Woodstock, all Ontario.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

BY A1 WATCHMAKER, jeweler and salesman; good reference; give particulars in first letter. Box 350, Kent, O.

HUB AND DIE CUTTER, capable designer and modeler, open for a position. "P. B., 184," care Jewelers' Circular-Weekly.

YOUNG MAN wishes position as stock or shipping clerk; five years' experience. Address Al. Blum, 1836 Third Ave., New York.

WATCH, clock and jewelry repairer wants steady position, city or country; references furnished. A. Schiff, 33 Temple St., Willimantic, Conn.

WANTED, position as watchmaker by sober and steady man; speaks Holland and some German. Address F. H. Kniper, Grand Haven, Mich.

WANTED, by reliable young man, steady position as salesman, clock and general jewelry repairer. C. B. Croft, 319 Fremont St., Peekskill, N. Y.

GOOD, sober, all around man for retail store, New England or New York State preferred. "Jeweler, 20," care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler wants position at once; first class man on all kinds of work. Address "L. W., 206," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 12 years' experience, own tools and best of references, wants steady position. "K. R., 204," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER and fair engraver; can assist at anything in jewelry line; will go anywhere. "E. S., 185," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, desires a position with a wholesale jewelry house; first class references furnished. Bernhardt B. Guth, 13 E. 119th St., New York.

SITUATION WANTED, female, bookkeeper, experienced, monthly and yearly balance; A1 references. "Bookkeeper, 117," care Jewelers' Circular-Weekly.

SITUATION wanted by practical watchmaker and plain engraver; good set of tools; good references. Address "Jeweler," 528 Jackson St., Sandusky, O.

POSITION WANTED by watchmaker, jeweler and clock repairer; references furnished; 12 years' experience. "E. I. M., 115," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and optician, single. German, competent on all kinds of work, wants position at once. Address "D., 166," care Jewelers' Circular-Weekly.

ALL AROUND JEWELER wishes position as model maker, with original designs, also modeler in cuttlebone and sand. Goldman, 97 Division Ave., Brooklyn, N. Y.

YOUNG MAN, 21, seeks position as clerk in office of wholesale jewelry house; experience and best of references. Address "S. T., 170," care Jewelers' Circular-Weekly.

POSITION WANTED as bookkeeper or assistant by young lady with experience in jewelry business; can furnish references. "M., 141," care Jewelers' Circular-Weekly.

SALESMAN, six years with manufacturing jewelry house, open for position, New York City or on road; salary preferred. "E. F., 40," care Jewelers' Circular-Weekly.

DESIGNER of fine diamond jewelry desires position in first class shop; also designs for chasing; latest Parisian designs. "Designer, 167," care Jewelers' Circular-Weekly.

YOUNG LADY, who can take charge of stock orders and repairs, knowledge of stenography and typewriting, wishes position. "O. H., 53," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 16 years' experience, with full set of tools, desires position; A1 references; New York City or vicinity. "I. R., 171," care Jewelers' Circular-Weekly.

I WANT a position Jan. 1; 15 years' experience selling in New York, middle west and south; manufacturer or jobber. Chas. S. Down, 40 Franklin Place, Montclair, N. J.

ENGRAVER, young man, 20, experience on ornamental engraving, wishes a steady position at jewelry engraving in New York City. "O. W., 169," care Jewelers' Circular-Weekly.

SALESMAN wants representative jewelry line by Jan. 1; been covering south with jobbing line; all salary or part commission. "V. K., 189," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, wait on trade; eight years' experience; $18 per week; west preferred; best references. George Taylor, 810 N. Claiborne St., New Orleans, La.

YOUNG MAN, 23, desires permanent position in retail jewelry store in New York City; seven years' experience in jewelry line; highest credentials. "F., 159," care Jewelers' Circular-Weekly.

WATCHMAKER, 30 years' experience at the bench, expert in repairing all grades of watches and clocks, desires a position $25 per week. Trade Watchmaker, 5 Maple St., Summit, N. J.

WANTED, Jan. 1, by a salesman with long established trade, a line of plated flat or toilet ware; commission basis; territory middle west; best references. "R. W., 58," care Jewelers' Circular-Weekly.

POSITION by young man, fine letter and monogram engraver and assistant watchmaker; highest recommendations; must be permanent. Address "First Class, 47," care Jewelers' Circular-Weekly.

YOUNG MAN, 17, formerly with a wholesale jewelry house on Maiden Lane, New York, desires similar position; willing and can furnish references. "E. S., 135," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker; 22 years' experience; competent on fine and complicated work; best of references. Address "First Class, 163," care Jewelers' Circular-Weekly.

RELIABLE young man as watchmaker and jeweler, nine years' experience, with charge of store most of time; best of references from present employer. "O., 146," care Jewelers' Circular-Weekly.

WATCHMAKER or second man, active young man, 28, can wait on trade; five years' experience; first class workman; fine tools; references. "Watchmaker," 440 Westminster St., Providence, R. I.

ENERGETIC and successful salesman, understanding silverware thoroughly, is open for engagement Jan. 1; territory east and middle west. Address "Engagement, 103," care Jewelers' Circular-Weekly.

AS RETAIL SALESMAN, 12 years' experience; am capable of taking management; can furnish best of reference; only those in need of high class man need answer. "E., 15," care Jewelers' Circular-Weekly.

FIRST CLASS finisher, 28 years of age, 13 years' experience, understands all finisher's work, pearl drilling and setting, wants a good position; state wages. Address "C., 121," care Jewelers' Circular-Weekly.

WANTED, a good position as traveling salesman; have had 24 years' experience in jewelry business; any line with a good house would be satisfactory. Address "C. C., 138," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with an established trade in the southwest, will make a change Jan. 1 and wants to go with a good house permanently; best of references; good appearance; age 40. Address "Traveler, 2444," care Jewelers' Circular-Weekly.

POSITION WANTED by a young man, 17 years of age, with pearl or diamond house; lives with parents; first class references and bond if desired. Sam Berger, care Berger Bros., 204 W. 42d St., New York.

SILVER SALESMAN, with established trade in southwest, long experience in sterling and plate, flat and hollow ware, also cut glass, open for position Jan. 1. Address "Silver, 83," care Jewelers' Circular-Weekly.

YOUNG LADY desires position with jewelry concern; have three years' experience with manufacturing jeweler; can fill orders, keep stock, repairs; good reference. "U., 201," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 28 years old, 13 years' experience, Frenchman, understands French and German, also little English, wishes steady position by December. "X. R., 182," care Jewelers' Circular-Weekly.

AS WATCHMAKER, jeweler and manager in some good branch store, west or southwest preferred; would like the privilege of buying an interest later. Address "K. F. B.," 430 W. 10th St., Sioux Falls, S. Dak.

SALESMAN, established trade north and southwest, desires change; manufacturers' lines only considered; souvenir, novelty or 10 karat gold line preferred. Address "Western, 24," care Jewelers' Circular-Weekly.

SALESMAN calling on the retail jewelry trade in the south and central west would like to hear from a good line for Jan. 1; have large established trade and can produce results. "N., 126," care Jewelers' Circular-Weekly.

EXPERIENCED watch, diamond and jewelry salesman, large personal acquaintance with jobbers and retailers, New York and vicinity, open to represent manufacturer or jobber. "H. J., 205," care Jewelers' Circular-Weekly.

JEWELER, a first class all around jeweler and diamond setter on platinum and gold work, repairing, etc., would fit up a shop and do the work for a first class store in large city. "S., 202," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, on commission, by a well known salesman with established trade, an up-to-date line of gold filled or plated jewelry for middle and far west; highest references. "J., 59," care Jewelers' Circular-Weekly.

HIGH CLASS railroad watchmaker, clockmaker, graduate of one optical college, fair engraver, salesman and jewelry repairer, desires position in St. Louis only; good wages expected; best reference. U. S. Webb, Princeton, Ky.

YOUNG MAN, with large following in principal cities from New York to Pacific coast, is open for engagement with first class manufacturer, diamond or stone house; can show results. "Sales, 174," care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business and accustomed to having entire charge, open for engagement Jan. 1. Address "Office Manager, 102," care Jewelers' Circular-Weekly.

RAILROAD traveling watch inspector and salesman, experienced in handling railroad men, first class mechanic, as watchmaker; have worked as head watchmaker; single, reliable. Address "Inspector, 52," care Jewelers' Circular-Weekly.

COLORER, crackajack on all colors and metals, presently employed in large concern, would like to make a change; seeking steady position only; make solutions; capable of taking charge; references. "Berlin," 62 Joiner St., Rochester, N. Y.

SOUTHERN SALESMAN, age 28, experienced in sterling and plate, desires 1910 engagement. "Southern, 90," care Jewelers' Circular-Weekly.

FOREMAN and superintendent, thoroughly experienced in the manufacturing of 14 karat and platinum lines, diamond jewelry, am also known in the trade as originator and designer; a good opportunity for reliable house. "E., 186," care Jewelers' Circular-Weekly.

SITUATION WANTED by a young man with six years' experience at clock and jewelry repairing, can do some plain watch work; speak German and English; good reference; eastern or southern States preferred. Address "H., 151," care Jewelers' Circular-Weekly.

PURCHASING AGENT, young man, shrewd and careful, competent to take charge of purchasing department, at present employed by one of the oldest established concerns in the silver trade; four years' experience; A1 references. "A1, 93," care Jewelers' Circular-Weekly.

ITUATIONS WANTED—Continued

ERMANENT POSITION, Dec. 1, by competent reliable watchmaker and engraver; 10 years at watch work, five in own store, seven months at engraving school; New York State optometrist certificate; references; samples of engraving. "Watchmaker," 211 W. Gray St., Elmira, N. Y.

IABLE to make a change Jan. 1; been selling cut glass to large retailers and jobbers from Baltimore to San Antonio and Oklahoma; acquaintance in large cities, also New York and Pennsylvania; confidential negotiations with reliable firms only. "Hustler, 2463," care Jewelers' Circular-Weekly.

ILVERWARE and novelty salesman, having well established trade with the wholesale jewelers, department stores, premium concerns and jobbers in New York City and New Jersey, is open for a first class manufacturer's line after Jan. 1; salary or commission. "H., 132," care Jewelers' Circular-Weekly.

'ANTED, on commission, line of hollow ware and silver deposit ware for New York City and State, Philadelphia, Baltimore, Washington and Boston; have established trade with all the leading jewelry and department stores in above mentioned territory. Address "J., 188," care Jewelers' Circular-Weekly.

EFRACTING OPTICIAN, who is also a good benchman and edge grinder and competent watchmaker and good jewelry salesman, wants position Jan. 1, 1910; no bad habits; have tools; seven years' experience; neat, active and married; Pennsylvania preferred; salary, $25. "R. I., 165," care Jewelers' Circular-Weekly.

SALESMAN of pleasant address and exceptional ability, with an established trade in New York City and State, Philadelphia and the eastern States, desires to make change Jan. 1; would like to identify himself with some first class manufacturer; first class references. Address "S., 187," care Jewelers' Circular-Weekly.

EW YORK CITY salesman, thoroughly acquainted with wholesale notion trade, jobbing jewelry trade, belt and bag manufacturing trade, will make a change Dec. 1 and would like to connect with reliable first class manufacturer of lines for above; personal interview would be appreciated. Address "X., 119," care Jewelers' Circular-Weekly.

VHO WANTS the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health with the exception of writer's cramp; excellent references. F. Howell, 496 East 138th St., New York.

SALESMAN, 10 years with one house, desires to make a change Jan. 1; wishes 10 or 14-karat line; well acquainted with trade in New York and the west. "B., 130," care Jewelers' Circular-Weekly.

WANTED; high grade road man with acqualntance in West Virginia, Ohlo, Indiana, Michigan, etc., wants position with first class house Jan. 1; factory preferred. "L. I., 2298," care Jewelers' Circular-Weekly.

EXPERIENCED diamond salesman, both loose and mounted, with established southern trade, wishes engagement Jan. 1; good appearance; highest references. "O. O., 194," care Jewelers' Circular-Weekly.

SALESMAN, long experience in jewelry trade, New England, New York and Pennsylvania, wants gold or diamond line; salary or commission; Jan. 1; best references. "Confidential, 143," care Jewelers' Circular-Weekly.

WANTED, by December 1, a permanent position by young man, 30 years of age, as watchmaker, plain engraver, assistant, jeweler and optician, able to wait on trade, or position as salesman, during December; A1 reference; tools and trial case. Address O. H. Smith, 923 W. High St., Mt. Vernon, O.

A YOUNG MAN, with three years' experience as traveling salesman, with a good trade established throughout the middle west, is open for engagement Jan. 1 with importer of diamonds; can give good reasons for desiring to make a change and can furnish unquestionable references. Address "Energetic, 107," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, 16 years' experience on railroad and complicated watches, also a fine engraver, good salesman, wants a permanent position with a first class house; first class references; good appearance and good habits; Indiana, Ohio, Michigan or Illinois preferred. Address G. E. Miller, care General Delivery, Toledo, O.

SALESMAN, with A1 references, of good appearance and dress, with established southern trade, is open for position Jan. 1; line of diamond jewelry and watches preferred. "O. B., 195," care Jewelers' Circular-Weekly.

DIAMOND SALESMAN; I am desirous of representing a first class diamond house, either cutters or importers, in medium and larger cities west from New York to Kansas City; many years' experience and best of reference; salary or commission. Address "K., 198," care Jewelers' Circular-Weekly.

Side Lines Wanted.

JEWELRY TRAVELER, New England, New York and Pennsylvania; catalogue or small line on side; commission. "L., 144," care Jewelers' Circular-Weekly.

SALESMAN, with offices on Maiden Lane, New York, wishes manufacturer's line of gold or gold filled jewelry, salary or commission; well acquainted with the jobbing trade. Address "W. C., 160," care Jewelers' Circular-Weekly.

COMMISSION LINES wanted in connection with plated ware for southern territory. "Territory, 91," care Jewelers' Circular-Weekly.

A LARGE manufacturing concern, having salesmen covering the entire United States, would like to hear from manufacturers making goods of merit for the jewelry trade, with a view to carrying their line in connection with our own for 1910. "V., 122," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, having New York office, is open after Jan. 1 for a silver plated hollow ware or novelty line on commission for New York City and vicinity; have a thorough and well established trade with the department stores, jobbers and premium houses. "G., 131," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, jeweler who has had experience on signet rings. Quayle, 314 Madison Ave., New York.

PAINTERS for silver deposit glass ware; give references; good prices paid. Box 147, Mt. Vernon, N. Y.

WANTED, first class watch repairer; must be first class. The Clemens Oskamp Co., 417 Vine St., Cincinnati, O.

GOOD, fair, rapid jeweler and engraver; salary, $25 per week; at once. Hartwell Jewelry Co., Oklahoma City, Okla.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

WANTED, salesman for retail jewelry trade; must furnish New York reference. Brann, 231 Eighth Ave., New York.

WANTED, jeweler and engraver in retail store; steady position, good wages. "May," 19 N. Broadway, Yonkers, N. Y.

WANTED, at once, a good watchmaker; state experience and wages expected in first letter. Address E. Murbach, Elyria, O.

WANTED, at once, a young man with three or four years' experience at the jewelry trade. Schneider & Michael, Lima, O.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman, 565 Broadway.

WANTED, first class engraver; own tools, best of reference; permanent position; send samples. Ries & Armstrong, Macon, Ga.

WANTED, expert engraver, experienced in lettering jewelry and silverware. S. Kind & Sons, 1110 Chestnut St., Philadelphia, Pa.

$35 WEEKLY paid for engraver and jeweler to take charge of shop; permanent position. Address Chas. S. Stifft, Little Rock, Ark.

WANTED, jewelry repairer, also understanding engraving and stone setting; steady work, $25 per week. M. Rothstein, Johnstown, Pa.

WANTED, at once, first class engraver and jewelry repairer, or engraver only, none but first class. W. J. Lukens, Wheeling, W. Va.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, at once, a competent double entry bookkeeper; must be quick and accurate. Address "U. M., 210," care Jewelers' Circular-Weekly.

WANTED, at once, first class engraver; steady position for a good man. Charles E. Graves & Co., Madison St. and Wabash Ave., Chicago, Ill.

ENGRAVER, experienced letterer on jewelry and silverware; permanent position to right man. H. W. Thompson, 481 Fulton St., Brooklyn, N. Y.

WANTED, first class watchmaker, engraver and optician; state salary and send sample of engraving and references. C. C. Zinn, Hastings, Nebr.

WANTED, first class watchmaker and engraver; first class salary and steady position for right man. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

FIRST CLASS clock man and assistant watchmaker immediately; $15 per week; permanent position; send references. Geo. E. Feagans, Joliet, Ill.

WANTED, immediately, young man as engraver and salesman for permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

FIRST CLASS watchmaker and engraver, or first class jeweler and engraver; good salary and steady position to a good man. Bailer Jewelry Co., Memphis, Tenn.

DIE CUTTER wanted who understands all classes of die and hub cutting and modeling and who has some skill at original designing. The Gustave Fox Co., Cincinnati, O.

WANTED, a first class watchmaker and engraver who can also wait on trade; permanent position; state salary and references in first letter. Carl H. Leighner, Butler, Pa.

WANTED, experienced designer and modeler in sterling silver hollow ware and novelties, capable of originating ideas. Address "Sterling, 41," care Jewelers' Circular-Weekly.

WANTED, young man as jewelry repairer and assistant watchmaker, one who can wait on trade; single man preferred; permanent position. Torrence-Morris Co., Gastonia, N. C.

WANTED, two first class traveling salesmen for Ohio, Indiana, Kentucky and southern territory; none but first class men need apply. Richter & Phillips, 52 Vine St., Cincinnati, O.

YOUNG LADY wanted in office of wholesale house; neat, small handwriting; steady position for careful correct worker. Address "T. B., 161," care Jewelers' Circular-Weekly.

WILLIAM WISE & SON, jewelers, Flatbush Ave. and Fulton St., Brooklyn, want extra help till Christmas in both jewelry and silverware departments; must have best references.

WANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

WANTED, first class engraver and one who can do jewelry repair work; permanent position; send sample of engraving and references in first letter. Hanson Jewelry Co., Princeton Ill.

(*Special Notices continued on page* 106.)

Special Notices.

(*Continued from page 105.*)

HELP WANTED.—Continued.

WANTED, young man with office experience, in office of manufacturing jewelers; good opportunity for advancement; best of reference required. "E. E., 200," care Jewelers' Circular-Weekly.

WANTED, assistant jeweler and engraver, at once; a permanent position to right man if he proves satisfactory; send sample of engraving. "N. C., 2461," care Jewelers' Circular-Weekly.

WANTED, by Jan. 1, 1910, a first class watchmaker and optician of good address and thoroughly capable, no bad habits; references in first letter; good salary. Address S. Bengston, Freeport, Ill.

WATCHMAKING, classes for learners, classes for advanced workmen, specialties taught, making your own watch escapement work. Write The T. J. Wilkinson School for Watchmakers, 25 S. 54th St., Philadelphia, Pa.

ENGRAVER and jeweler; steady position; send sample and references in first letter; the chance of a lifetime for a good workman who has any tuberculosis in his family. "L., 2500," care Jewelers' Circular-Weekly.

WANTED, first class manufacturing jeweler to do all kinds jobbing, stone setting and special order work; salary according to capability of workman; references required. Harry N. Clark, 432 S. Salina St., Syracuse, N. Y.

TRAVELING SALESMAN, with established trade in Virginia, West Virginia, North and South Carolina, for watch and jewelry house; state experience and references. Address "X., 127," care Jewelers' Circular-Weekly.

WANTED, salesman to take manufacturer's samples of chain and general jewelry line to retail trade, on commission; New England, southern, western and coast territories preferred. Address 237 Elm St., North Attleboro, Mass.

WANTED, a man capable of acting as superintendent of a spoon factory; must be familiar with cost systems as well as modern methods of manufacture; should be wide awake and up-to-date. Address Box 884, Providence, R. I.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

SALESMAN WANTED by Dec. 1 to represent manufacturer of first class line of plated lockets and bracelets, also one other line of entirely new goods; must be thoroughly experienced and capable. "D., 123," care Jewelers' Circular-Weekly.

WANTED, salesman of experience for Pennsylvania and the middle west, to call on retail trade with an established manufacturer's 10K. line; good position to a hustler; communications confidential. "E. N., 152," care Jewelers' Circular-Weekly.

SALESMAN WANTED with established jobbing and department store trade, popular line, plated toilet and manicure sets, on commission for east, south, middle and far west, no objection to carry another line. "J. R., 109," care Jewelers' Circular Weekly.

WANTED, first class manufacturing jeweler to do all kinds of repairing and manufacturing in job shop of large store; unless high class do not apply; send references with first letter; state wages desired; foreigner preferred. J. H. Leyson Co., 236 Main St., Salt Lake City, Utah.

YOUNG LADY experienced in manufacturing business, to take care of orders and assist in assorting semi-precious stones. Untermeyer-Robbins Co., 38 Ferry St., New York.

A GOOD ENGRAVER who can assist either at watchmaking or do jewelry repairing; write or wire and send references with samples; steady position. Carter-Allen Jewelry Co., Ltd., Shreveport, La.

PHILADELPHIA wholesale watch and jewelry house wants live traveling salesman; good proposition to right party; state reference and territory. "Confidential, 2469," care Jewelers' Circular-Weekly.

EXPERIENCED salesman by old established jobbing house; watches and jewelry. Liberal salary to A1 men with established trade; replies confidential. "R. X., 208," care Jewelers' Circular-Weekly.

WANTED, salesmen with trade calling on the jobbing and department stores to carry as a side line on commission a strong line of white stone mounted and inlaid combs and hat-pins; a good thing for right party; men to be located in Cincinnati, Chicago, St. Louis, Kansas City, Denver, Seattle, San Francisco and New Orleans. "Trade, 128," care Jewelers' Circular-Weekly.

WANTED, a traveler for a jobbing house that carries a very large line of gold and diamond jewelry for the middle west; only those who have trade in that section need apply. Address "Jobber, 72," care Jewelers' Circular-Weekly.

WANTED, at once, first class watchmaker and clock repairer; permanent position to experienced man; give references with application, stating style of work you can do, also if married or single; want man with good appearance and one who can wait on retail trade when needed; state salary wanted; last man I had was with me 20 years, vacancy caused by death. Herman T. Jarecki, 728 State St., Erie, Pa.

SALESMAN wanted, first class man with established trade in Kansas, Nebraska, Iowa and Missouri, or other states in middle west, preferably ring salesman; splendid opportunity for qualified man. Write to "W. F., 191," care Jewelers' Circular-Weekly.

STRICTLY first class and reliable watch and clock repairer, jeweler and engraver, good man with good references; $25 per week if you are in that class; sample of engraving and one or more good references with application, at once. W. J. Burden, Wilson, N. C.

SALESMAN wanted, Jan. 1, for western Pennsylvania, Ohio and the Virginias; general line jewelry and watches; must have established trade; good salary to right man, no other need apply. King, Raichle & King, manufacturers and jobbers, Buffalo, N. Y.

NEW YORK salesman wanted by one of the largest and best known Newark manufacturers of 10-karat jewelry; must be first class man who has good following and can guarantee results; salary or commission; all correspondence confidential. "P., 29," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

MANUFACTURER of an established line of high grade gold filled chains, fobs and lockets, wants a salesman of ability and good address for New York City, New Jersey and Pennsylvania retail jewelry trade; references required; replies confidential. Address "I., 100," care Jewelers' Circular-Weekly.

WANTED by large manufacturer of gold and silver jewelry, an A1 salesman for New York City and State and Pennsylvania; liberal salary and commission; a hustler can easily make $5,000 yearly; applicants must show good past record as salesman for either jobbing or manufacturing house. Address "S. G., 2245," care Jewelers' Circular-Weekly.

DO YOU WANT to connect yourself with a New York jobbing house of many years' standing that carries a high grade but salable line of gold jewelry and watches? We have an opening for experienced salesman covering middle west and southwest; excellent opportunity for man who can make good. Address in strict confidence, "R., 116," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE, the old and well established jewelry store of T. W. Schmidt, Patterson, La.; stock is valued at $6,000; retiring from business on account of ill health.

FOR SALE, Jan. 1, only jewelry store in town of 1,500; nearest competitor 25 miles; good sales and plenty of bench work; county seat. Write for particulars, D. F. Barnwell, Tiptonville, Tenn.

RARE OPPORTUNITY for an all around jeweler with some money to enter into established jewelry manufacturing business requiring more capital to handle increasing business. "B. J., 118," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business of high class reputation, modern fixtures, lease, central location; stock at present inventories about $31,000, can reduce; finest California climate. "C. T., 2398," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

WANTED, a partner with capital to take active interest in old established retail jewelry store in one of the best locations in Cleveland, O.; will sell outright if so desired; this is an excellent proposition; investigate. D. A. Goodman, 2297 E. 89th St., Cleveland, O.

FOR SALE, cheap, the watch case spring business and plant of Charles Grosse, deceased, located in Carlstadt, N. J., established 1873; plant ready to start work at once; electric motor. Address Mrs. Bertha Grosse, corner 4th St. and Division Ave., Carlstadt, N. J.; or, Wm. J. Ramsaier, 10-12 Vandewater St., New York City, 'phone 4067 Beekman.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, small jewelry store and fixtures, lease, with any part of stock you care to take; fine location in Brooklyn, N. Y.; best of reasons for selling. "A. B. C., 1982," care Jewelers' Circular-Weekly.

FOR SALE, a first class jewelry store and repair trade in one of the most flourishing New England cities; an exceptional opportunity; reasons for selling ample to satisfy anyone; cash not essential provided the customer can give good security; time can be given for most of the payment. Inquire P. O. Box 729, Waterbury, Conn.

BUSINESS OPPORTUNITIES Continued.

SALESMAN, who is thoroughly experienced in selling high grade gold jewelry, with about $10,000 to purchase interest in a well established and profitable manufacturing business in New York market; only applicants with unquestioned references will be considered; excellent opportunity, investigate; correspondence treated confidentially. "Excellent, 98," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FOR SALE, Newark, elegant factory site within half block of the Pennsylvania railroad station, plot 146 feet front, elegant for jeweler, light all around. Owner, 1175 Broad St.; or, New Jersey Land & Construction Co., 762 Broad St., near Market, Newark, N. J.

ATTENTION, AUTOMOBILISTS; fur lined coat never worn, lined throughout with Australian mink, with magnificent Persian lamb collar, sell for $35, cost $175 in Canada; pair of cinnamon bear robes, sell $50, cost $225; also two beautiful ladies' fur coats, black and brown, sell $30, cost $125 each. J. Locw, 520 W. 145th St., New York.

MOSLER SAFE, good as new, with double doors in and outside, list price $1,550, will take $350 cash or notes; outside measure, 89 inches high, 70 wide, 39 deep; inside measure, 62 inches high, 54 wide, 20 deep; will take smaller safes in exchange. Fleron, 164 E. 21st St., Paterson, N. J.

To Let.

DESK ROOM or part of office to let in 9-11-13 Maiden Lane, New York. Box 110, care Jewelers' Circular-Weekly.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

Wanted to Purchase

CASH PAID for second-hand relief engraving machinery for immediate use. Address "A. E. W., 139," care Jewelers' Circular-Weekly.

Lost.

LOST, 14 karat gold vest chain on Maiden Lane or Nassau St., New York; 56 dwt. "X. Z., 137," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WILL SOMEONE kindly furnish present address of A. P. Bender; of mutual interest that we have the information. Box 164, care Jewelers' Circular-Weekly.

FOR RENT

Office Room in CHICAGO

in the Heyworth Building. Vault Room for Samples, Electric Light; Free Telephone, Services of Typewriter and all conveniences.

RENT $25. PER MONTH

Apply Jewelers Circular-Weekly, 11 John St., N. Y. City, or Room 503, Heyworth Building, Chicago

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Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

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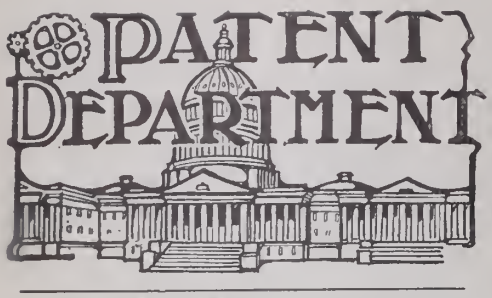
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HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT

Made for safety;
Made to last;
Made to look well.



[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED NOV. 9, 1909.

939,413. PROCESS OF ASSAYING FOR SILVER. Joseph C. Hames, Goldfield, Nev. Filed April 21, 1909. Serial No. 491,314.

The process of assaying for silver, which consists in adding to a quantity of ore pulp, camphor, iodin, potassium iodid and a solvent, adding sodium cyanid, precipitating the silver in the solution from the assay on zinc, dissolving the precipitated silver in nitric acid, adding starchy matter to the solution, and determining the amount of silver in the solution.

939,456. FOUNTAIN-PEN. Henry J. Upton, Somerville, Mass., assignor to the Davidson Rubber Co., Boston, Mass. Filed Feb. 21, 1908. Serial No. 416,963.

In a fountain-pen, the combination of an open ended fountain having a ring about its open end with a cap having inside a conical joint surface



to co-operate with the ring and having its mouth proportioned to loosely fit the fountain when the conical point is complete and co-operate with the opposed portion of the fountain as a stop against lateral movement of the cap upon the fountain.

939,510. PENDANT. Archille Jacques, Attleboro, Mass. Filed May 4, 1909. Serial No. 493,897.

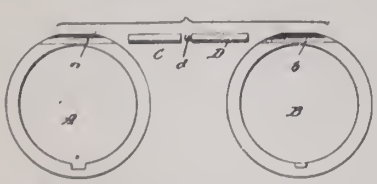
A pendant having movable members each provided with an annular hinge member arranged at



a right angle to the pendant member, and a hollow pivot fitted within and connecting the said annular hinge members.

939,530. HINGE-JOINT FOR LOCKETS, ETC. Edward Morris, Newark, N. J., assignor to the Shiman Miller Mfg. Co., New York. Filed Feb. 29, 1908. Serial No. 418,422.

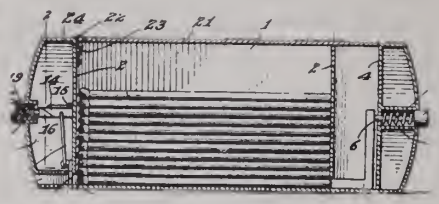
In a hinge-joint, the combination with two members to be hinged together, of a pintle consisting of two parts having a swivel connection one with



the other, one part of the pintle being secured to one member and the other part to the other member.

939,657. POCKET MATCH-SAFE. John F. Beatty, Morton, Pa. Filed Jan. 5, 1909. Serial No. 470,810.

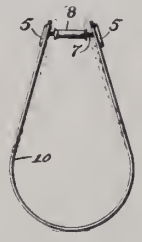
The combination with a match compartment having a match chamber at one edge thereof, of an area sufficient to accommodate but a single match, a gate normally closing the exit of said chamber, an ejector registering with an end of said chamber, a block, a spring hinge supporting said block,



a rod connecting said block and gate normally holding the gate in closed position by the action of said spring hinge, and push buttons controlling the operation of said block and said ejector.

939,680. CUFF-BUTTON. Leslie A. Gardner, Oakland, Cal. Filed Sept. 21, 1908. Serial No. 454,008.

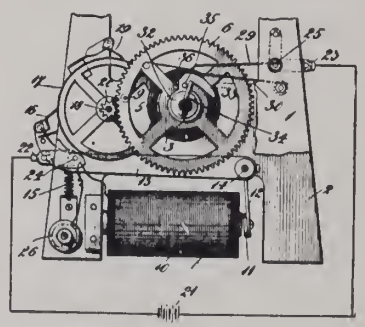
In a device of the character described, the combination with a pair of buttons, a link for said



buttons, and a protective sleeve for said link, the latter having flared ends.

939,791. SELF-WINDING MECHANISM. Aaron D. Blodgett, Newton, and Fred S. Atkinson, Brookline, Mass., assignors to the Blodgett Clock Co., Boston, Mass. Filed March 1, 1909. Serial No. 480,638.

In a machine of the character specified, the combination with a spindle, of a spring connecting therewith for turning it, means for winding said spring, said means comprising a toothed wheel loosely arranged on said spindle and with which the loose end of the spring connects, means whereby said wheel may be turned for winding said spring, said means comprising an electro-magnet, means whereby said maget may be intermittently excited, an armature, an angularly bent



lever to the power-receiving arm of which said armature is secured and the actuating arm of which lever is longer than the power-receiving arm thereof, means for pivotally supporting and arranging said lever whereby the actuating arm thereof and armature carried by it may assume a normal position away from the pole or poles of said magnet, a yielding stop for limiting the movement of the actuating arm of said lever whereby said armature may continuously be maintained closely adjacent to the pole or poles of said magnet, a driving pawl carried by the actuating arm of the lever, a wheel driven by said pawl, and means whereby the rotary force of said wheel when driven by the pawl may be increased and transmitted to said toothed wheel with which the spring connects for turning said wheel and winding the spring, and means for holding the spring when wound.

939,840. SOUVENIR LOCKET-SPOON. Isidore Holsman, Portland, Ore. Filed April 16, 1909. Serial No. 490,421.

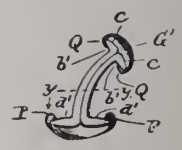
A souvenir spoon consisting of a handle, and a main part having hinged thereto a shell-like false piece inclosing one face of such main part, but leaving an intermediate cavity constituting a locket for a miniature or like object, and means for holding such false piece in place, said false piece being



made to simulate the appearance of that face of the main portion which it covers, so as to render such false piece indiscernible on casual inspection.

939,851. LINK CUFF-BUTTON. Eugene W Morehouse, Providence, R. I., assignor to B. A. Ballou & Co., Providence, R. I. Filed March 25, 1909. Serial No. 485,658.

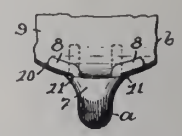
The improved blank for cuff-link button-posts herein described, consisting of a central bar, a cross bar extending at right angles from one end of the central bar on two opposite sides thereof;



a wing at each end of said cross bar at right angles thereto; a second cross bar extending at right angles from the other end of said central bar on two opposite sides thereof; and a wing at each end of said second cross bar at right angles thereto, all made in a single piece of metal in one plane.

939,864. FINGER-RING. Louis E. Sadler, Attleboro, Mass., assignor to the F. H. Sadler Co., Attleboro, Mass. Filed Nov. 18, 1908 Serial No. 463,141.

A finger-ring formed of two parts, comprising a head member having holes formed in the sides thereof, a body member provided with prongs, the two parts being secured together by inserting the



prongs of the body member through the holes in the head member and bending them at right angles.

DESIGNS.

40,337. CUFF-BUTTON. Josef Pejchar, Cin-



cinnati, O. Filed May 28, 1909. Serial No. 499,065. Term of patent 7 years.

40,338. SPOON OR FORK. George L. Turner, Taunton, Mass., assignor to Reed & Barton,



Taunton, Mass. Filed Aug. 23, 1909. Serial No. 514,307. Term of patent 14 years.

40,339. HANDLE FOR SPOONS, FORKS OR



SIMILAR ARTICLES. Albert Angell

SOUTHWICK, New York, assignor to Tiffany & Co., New York. Filed July 21, 1909. Serial No. 508,847. Term of patent 7 years.

40,340. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. ALBERT ANGELL



SOUTHWICK, New York, assignor to Tiffany & Co., New York Filed July 21, 1909. Serial No. 508,848. Term of patent 7 years.

TRADE-MARK REGISTERED NOV. 9, 1909

75,757. CERTAIN ARTICLES OF JEWELRY. WHITESIDE & BLANK, Newark, N. J. Filed Jan. 18, 1909. Serial No. 39,986. Published March 23, 1909.

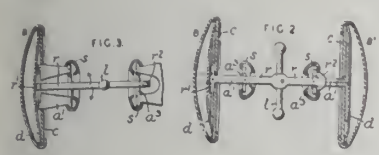
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 2, 1909

13,929. SLEEVE-LINKS. F. P. BARNEY, Norton, Mass., U. S. A. July 1 (Date applied for under Sec. 91 of Patents, etc., Act, 1907, July 25, 1907.)

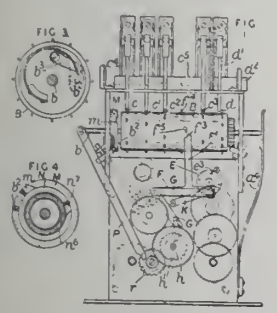
Sleeve-links comprise two separate button-like portions B, B^1 with headed split shanks a^1, and a link r which is rotatably secured in the portion B, and, passing through the corresponding shank, is adapted to engage with the other shank. Longitudinal apertures in the shank are such as to allow the button-heads to move parallel to each other when the parts are in engagement. To connect



the two portions of the sleeve-links, the spear-headed end r^2 of the piece r is inserted through the elongated openings in the head a^3 of the shank of the button B^1 and in its covering s, and the link is then turned through a right-angle by means of projecting arms l; the cross-piece r^1 at the other end of the link, pressed by a flat spring d, then snaps into a groove in the back-plate c.

14,071. CLOCKS. E. F. HERSCHEDE, Cincinnati, O., U. S. A. July 2.

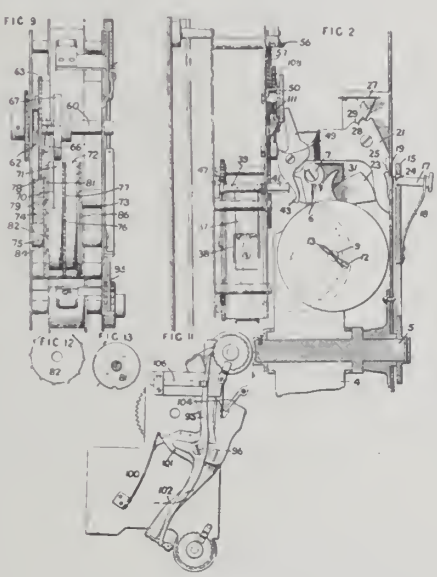
Chimes Striking-Mechanism.—The cylinder B is provided with two sets of pins, the hammers which sound the quarters being operated by means of one set c, c^1, c^2, c^3, and the hour-hammer by the other set d. The cylinder, mounted on a slidable shaft b, carries at one end a spring-pressed pivoted arm b. Fig. 3, having a pin b^2 which bears against a fixed circular track M, Fig. 4, within which a ring N with an annular groove n^6 is rotated once in 12 hours. The minute-track M, the hour-track N, and the groove n^6 are concentric. In chiming the quarters, one of four pins h on the hour-wheel



h^1 raises a lever G, which lifts a detent F clear of the pins e^3 of the locking-wheel E of the chiming-train. The train is free to turn when the pin h has allowed the lever G to fall again, the piece F being held in its raised position by a notched arm K. After the chime has been given by a partial rotation of the cylinder, one of three pins f^4 engages the bent end f^3 of an arm F^1 of the detent F, lifts it from its supporting-piece K, and then allows it to drop and relock the wheel E. This does not occur at the end of the fourth quarter, since a fourth pin f^5 cannot engage the finger f^3 until the cylinder has been shifted as described below. The pin b^2 has by this time reached a notch m by which it is guided on to the hour-track N, and the cylinder is shifted longitudinally by the spring a^4, so that the chiming pins c, c^1, etc., are clear of the arms c^4 and the pins d are in position to engage the arm d^1 and strike the hours as further rotation occurs. The number of strokes is determined by the position of the notch n^7 on the hour-track N, further sliding of the cylinder occurring when the pin b^2 reaches the notch and is guided into the groove n^9. The rotation of the cylinder is then completed silently until the pin f^5 resets the detent F in the manner already described. A pivoted lever P, operated by a pin r on a wheel which rotates once an hour, moves the cylinder back to the position for chiming. The hammers are connected by cords to the arms c^4, d^1, which are pivoted on movable blocks c^5, d^2, so that the arms can be shifted out of the path of the pins on the cylinder, thereby rendering the apparatus silent. It will be seen that discrepancy between time and chime arising from setting the hands back or forward is ultimately self-corrected.

14,309. WORKMEN'S TIME-RECORDERS. W. D. DOREMUS, Washington, Columbia, U. S. A. July 6.

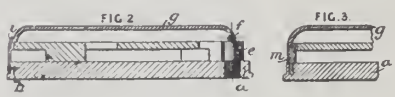
A circular card for each workman is stamped with the time at different distances from the center corresponding to early or late times, the card being rotated at each printing to position for the next impression. The cards have holes to fit over pins 9, 12, Fig. 2, the latter carrying a wire



loop 13 to spring into the split end of the central pin 9 to secure the card. The cards are carried on a series of radial arms 4 on the main shaft 5 manually set by the disk 15, each card being fixed on a pin 9 carried by a spring-controlled plate 6 pivoted at 7 to the arm 4, so that, an alignment of the workmen's numbered plunger 17 with the slot 19 in the casing, depression of the plunger operates the bent lever 21 abutting against the projection 23 of the plate 6 so as to carry the plate forwards and insert the card between the time-wheels and the platen 38. The platen is carried by the spindle 39 having an arm 41, which is raised by the hook 43 pivoted to the bent lever 21 and is tripped by the nose 49 on the hook engaging the heights or hollows of the broad-toothed disk 50 driven by an escapement lever 111. This lever has a spring-controlled pivoted end piece to engage pins suitably placed on the clock-driven pinion 108 so as to trip the platen correctly for early or late printing. The platen spindle is arrested by an arm 47 thereon engaging a stop, just before printing, so as to allow the spring arm 37 to give a sharp impression. The pin 12 projects from a ratchet-wheel engaged by the pivoted pawl 51 so as to rotate the card at each impression. Full stroke of the lever 21 is ensured by the spring pawl 27 and recesses 28, 29, and the plunger 17 is withdrawn by the spring 18 and is notched at 24 to engage a lip 25 on the lever 21 to ensure correct return of the parts. The platen spindle 39 has an arm 104 engaging the pivoted plate 96, Fig. 11, which carries the ink-ribbon ratchet-operating pawl 95 working between stops 101 on the pivoted plate 102, which is thrown over against the action of the spring 100, when either ribbon roller is full so as to engage the other ratchet mechanism. A spring pawl 106 keeps the pawl 95 in either engaging position. The type-wheels are loose on the shaft 73, Fig. 9, the lowest 70 for tenths of an hour having attached to it the pinion 74 driven from the clock, and the one-toothed disk 78 to engage the toothed disk 79 fast on the countershaft 75 and drive the hours type-wheel 71 through gearing 76, 77. To lock the shaft 75 in the meantime, a toothed disk 82 thereon engages the periphery of the single-notched disk 81 attached to the wheel 70, the notch being positioned opposite the tooth 78 to allow the transfer to take place. The type-wheel 72 has type for A. M. and P. M. of each day and is operated by an arm 86 on the shaft 75 and has locking-mechanism similar to the disks 81, 82. The pinion 74 is driven intermittently by the pinion 63 loose on the shaft 60 connected thereto by the spring 66 which is tensioned by the continuous drive from the clock through the level-gear 56, 57 until a pin on the disk 67 lifts the spring pawl carried by the pinion 63 from engagement with a ratchet-wheel 62 fast on the shaft, allowing the spring 66 to drive the time-wheels.

14,416. WATCHES. A. WUILLEUMIER and A. WUILLEUMIER, Renan, Berne. July 7.

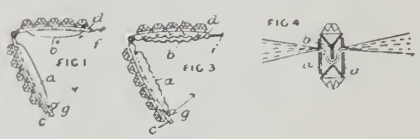
Cases.—A dust-cap g is pivoted at f to a separate stud e fixed to the plate a, and snaps behind a spring i secured to the plate a by a screw l. The cap may be arranged to snap over the spring or



over a fixed member m, Fig. 3, the spring or member, as well as the stud e, always being independent of the bridges covered by the cap. Specification No. 22,650, A.D., 1907, is referred to.

14,414. VEIL-HOLDERS. G. KLAAR, Glablonz-on-Neisse, Bohemia, Austria. July 7.

A veil-holder comprises two open-hinged frames c, d, adapted to receive ornamental stones and



provided with ledges a, b which may be indented for gripping the veil. The two frames are fastened by means of a button g and eye f.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired Nov. 8, 1909.

485,842. METHOD OF MAGNETIC-ORE SEPARATION. THOMAS A. EDISON, Llewellyn Park, N. J.

485,909. EYEGLASS-HOLDER. WM. A. COPELAND, New York.

485,962. ORE-SEPARATOR. CARL A. E. MEINICKE, Clausthal, Germany.

485,972. ORE-CONCENTRATOR. THOMAS T. MCNARY, Hailey, Idaho.

486,033. LOCKET. WM. J. FAULKNER, Chicago, Ill.

Design granted Nov. 11, 1902, *for* 7 *years.*

36,136. WATCH-FOB. WM. J. ADLER, Atlantic City, N. J.

Beline & Glaser, makers of gold and silver mesh bags, formerly at 49 2d St., New York, have removed to their new building at 1352 Bryant Ave., corner Jennings St., Bronx, New York City, where they have much larger quarters and double the capacity for manufacturing and are much better equipped than ever before for serving the trade.

These Three
Elgin Watches
are being specially featured in the current Elgin advertising.

THEY are the most popular men's watches made.

The G. M. Wheeler Movement, in its various sizes, exactly meets the general demand for a thoroughly good watch at a moderate price.

The Lord Elgin Thin Model is receiving great favor from men who like the style of a thin watch. For wear with evening dress this model is especially desirable.

Every dealer should keep his stock of Elgins full and should particularly see that he is well supplied with these three numbers that are being emphasized in the extensive Elgin advertising.

Retail prices on these models are being advertised as follows:

G. M. WHEELER, 18, 16, or 12 Size.
In Filled Gold Cases, $30 and up.
In Solid Gold Cases, $50 and up.

LORD ELGIN, Thin Model (one size).
In Filled Gold Cases, $21 and up
In Solid Gold Cases, $35 and up.

Write your jobber or this company direct for your prices.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL, U. S. A.

New York Office,
15 Maiden Lane.

General Offices,
131 Wabash Ave., Chicago.



G. M. WHEELER MODEL, 12 Siz



LORD ELGIN, Thin Model.



G. M. WHEELER MODEL, 16 Siz

THE HOROLOGICAL REVIEW

Useful Hints on the Mainspring by Saunier.

Relative Strength of Mainsprings.

WITH a given thickness the power of a mainspring varies as the width, assuming all other conditions to remain the same.

For the same width and maintaining all other dimensions, such as length, diameter of barrel arbor, etc., proportional, the power varies with the square of the thickness.

When the width and thickness vary, everything else, such as length, barrel arbor, etc., remaining proportional, the power will be as the width of each mainspring multiplied by the square of its thickness.

Observations.—It is clearly understood that the form should remain the same, as well as everything else, such as the material; for all steels have not the same elasticity, and the same steel may offer very different resistance, according to the manner in which it has been worked, hammered, hardened, etc.

There are two forms of spring that possess real advantages:

(1) Those termed tapered springs from the fact that the thickness of the band gradually diminishes throughout its entire length, commencing at the outer extremity. The effect of this form is to make the coils of the fully wound up spring separate, immediately the barrel begins to move, and on this account the spring is said to develop freely. If we compare this spring with the one of equal thickness throughout, we find a greater variation in the force exerted as the spring runs down. This fact is in no way inconvenient in the case of chronometers, where a fusee is employed, and there is very great advantage in the more regular development of the spring and the reduction of disturbing friction between the coils.

(2) The form in which the thickness is the same throughout. With it the development is less uniform than with the spring just discussed, as is also the separation of the coils; but it has a counteracting advantage as regards ordinary watches in being more easily made and in exerting a less variable force, while, if the friction of the coils against one another is somewhat greater than with the chronometer spring, it is less than with the cylindrical spring; the variations, moreover, do not exceed the limits that ordinary escapements can neutralize, especially if the length of spring is well proportioned and the pivoted brace and stopwork are judiciously applied.

GENERAL OBSERVATIONS ON MAINSPRINGS.

Rounding of the edge of a spring; making its thickness slightly greater at the middle than the edges; cutting shallow radiating channels in the bottom and cover of the barrel, are all advantageous precautions. They diminish the friction surfaces, and therefore the resistance due to coil and adhesion.

Other things being equal it is better that the development of the spring be rapid rather than slow; for, as M. H. Robert has observed, the inconvenience known as the clustering of the spring diminishes as we increase the angular velocity of the barrel.

If there is any fear of variations in the force, principally on account of alterations in the oil and in the stickiness of the coils, the spring should be strong rather than weak. We would observe that, if, for example, the thickness of a spring be doubled, its friction surfaces are very slightly increased whereas its motive force is quadrupled.

When a powerful spring is employed, it is especially important that the barrel and center pinion depth, where each tooth remains in action for a considerable period, be made with great care, that the entire width of the ogive is in contact with the leaf, and, lastly, that this width of the face be sufficiently great.

The molecular strain of a mainspring is proportional to the time of its uncoiling and to the ratio that subsists between the thickness of spring and the diameter of barrel arbor. M. Rozé has determined by numerous experiments the limits in this proportion between which breaking or permanent distortion of the steel are generally avoidable.

He has drawn attention to the very curious fact that when the barrel arbor is too small the molecular strain of the coils that are first wound up shows itself by a bulging outwards of the under side of the spring's internal extremity, while the outer face bends inward in the direction of its length; this effect may sometimes be observed throughout a third of the entire length. It would be interesting to know to what degree this distortion, or variations in its amount, alters the elastic force of the spring.

The earliest important work on mainsprings was published by M.M. Rozé (father and son).

This memoir lays down and demonstrates the following theorems:

(1) A mainspring in the act of uncoiling in its barrel, always gives a number of turns equal to the difference between the number of coils in the up-and-down positions.

Thus if 17 be the number of coils when the spring is run down, and 25 the number when against the arbor, the number of turns in the uncoiling will be eight, or the difference between 17 and 25.

(2) With a given barrel, spring and arbor, in order that the number of turns may be a maximum it is necessary that the length of the spring be such that the occupied part of the barrel (exclusive of that filled by the arbor) be equal to the unoccupied part; in other words, the surface covered by the spring when up or down must be equal to the uncovered surface of the barrel bottom.

Ingenious Devices of Early Watchmakers.

(From *Cosmos.*)

THE mechanicians, and especially the watchmakers, of three or four centuries ago invented many ingenious mechanisms which have been forgotten, reinvented in some cases, and in a few instances turned to practical account without any thought of their original inventors. One of the earliest treatises on horological mechanism is the "Mirabilia Artis" of the Jesuit Father Schott, who died in 1666. Part of the work is devoted to a description of the experiments and apparatus devised by an unnamed friend of the author. The treatise was published at Wurtzburg, in 1664. Two of the plates of illustrations are here reproduced.

Plate VI shows a number of polygonal, square, oval and rectilinear dials. Fig. 25 represents a hexagonal dial. The index, a dragon's head, is moved from or toward the center, so as to follow the hexagonal contour, by means of a "lazy tongs," *A H K C L M*, etc. A peg at *C* enters the hexagonal groove *B C D E F G*, the sections of which are parallel, respectively, to the sides of the dial.

Fig. 27 shows a square dial, with an index, *A D*, composed of two straight rods.

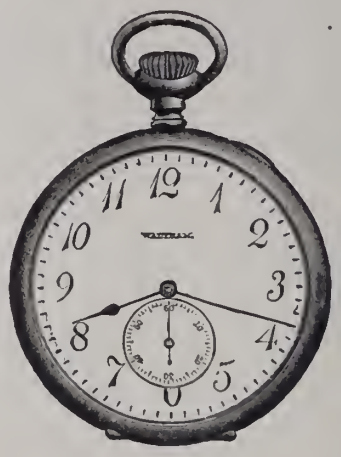
This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

The outer rod slides on the inner one and carries a peg which moves in the square groove *G H T K*, causing the point *D* to follow the contour of the square dial. This simple combination of a peg and a groove has been applied to countless pieces of mechanism since the 17th century.

The device illustrated in Fig. 26 is far more complicated and ingenious. It is in reality an ellipsograph, and the author asserts that it may be used to trace "the ovals of Gui Ubald, well known to geometers." It comprises three superposed disks or plates.

The oval plate *A B C D* is called the "perforated plate" (*lamina pertusa*). Its edge is marked with the hour figures and in its central portion are cut the circular hole *E F G H* and the four radial slits *E I*, *F K*, *G L* and *H M*, the lengths of which are equal to the radius of the central opening. Over this plate, and covering the opening and slits, is the "visible disk" (*orbis conspicuus*) *O P Q L*, which is circular, except for the projection at *P*, which serves as an index. In the position represented in the drawing the center of this disk is at *E*, at the top of the opening *E F G H*. Beneath the perforated plate and connected with the clockwork by the peg *R* is the "concealed disk" (*orbis occultus*) *M I K L*, which rotates about the fixed center *N*.

A peg on this disk (at *E* in the drawing) enters a hole at the center of the visible disk, causing this center to describe the circle *E H G F* as the concealed disk rotates in the direction *I M L K*, or counterclockwise. But the movement of the visible disk is constrained by two pegs attached to it (at *I* and *N* in the drawing) which enter the slits of the perforated plate. Hence when the concealed disk has made a quarter-revolution, carrying the center of the visible disk from *E* to *H*, the peg at *I* has moved to *N*, and the peg *N* has moved to *M*.

The index consequently points to the hour mark III, and it has furthermore been continually retracted, so that it remains within the oval contour of the dial. Another quarter-revolution brings the center to *G*, the first peg to *L*, the second peg back to *N* and the index to VI. The rotation of the visible disk is clockwise, though its center revolves in the opposite direction.

Figs. 28 and 29 represent dials on which the hour marks are arranged in horizontal lines. In Fig. 29 the image of the sun *K M* is caused to move alternately to right and left by means of the wheel *A B C D E F*, which is toothed on one-half of its circumference and engages alternately with the pinions *A* and *D*. The common axis of these pinions carries two other toothed wheels, *G* and *H*, each of which engages with a rack on one of the long sides of the rectangle *I K L M*, which carries the sun, or index, *K M*.

The hour marks are arranged in two horizontal lines, above and below the rectangle, numbered from left to right above and from right to left below. A simpler rectilinear dial is illustrated by Fig. 28. An endless cord connects two equal wheels driven by the clockwork. The cord is divided into six equal parts, and "flexible obstacles" are attached to it at the alternate points of division *A*, *F* and *C*. The index *G* extends across both branches of the cord and is moved to and fro, between the limits *A C* and *B D*, by these "obstacles." For example, the obstacle *A* carries the index to the position *B D* and leaves it there. Meanwhile, however, the obstacle *F* has moved to *D*, and it immediately catches the index and carries it back to *A C*.

This system was published as a new invention in 1717, 43 years after the publication of Schott's book, by Abbé de Hautefeuille, the celebrated adversary of Huygens.

Among the many odd and mysterious timepieces constructed about 50 years ago was one in which a cylinder rolled down an inclined plane in 12 or 24 hours. The same device is shown in Fig. 42 of Schott's plate VIII. A somewhat similar contrivance, in which a metal ball rolls incessantly down a zigzag groove in a rotating cylinder, is illustrated by Fig. 40, and the groove is shown enlarged in Fig. 41. A still more remarkable mechanism, in which a truncated cone rolls down a helix, is represented in Fig. 43.

Fig. 44 shows a clock without geared wheels, in which the action of the weight upon a series of wheels connected by knotted cords is regulated by a pawl, *M A*, which is attached to the pendulum *M N P* and allows one knot of the cord to pass at each oscillation. It is needless to add that this clock would go only on paper. In Schott's time the researches of Huygens were not generally known. Despite his travels and his learning, the good priest clung to large oscillations and imposed impossible tasks on his pendulums.

Figs. 45, 46 and 47 illustrate methods of maintaining the motion of clocks by the

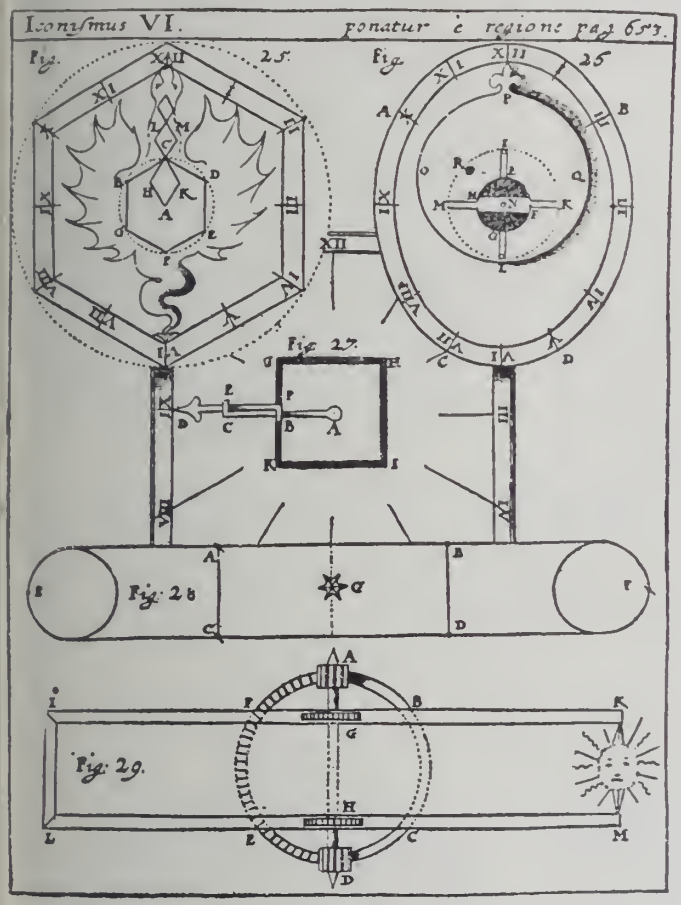


PLATE VI.—POLYGONAL, OVAL AND RECTILINEAR CLOCK DIALS.

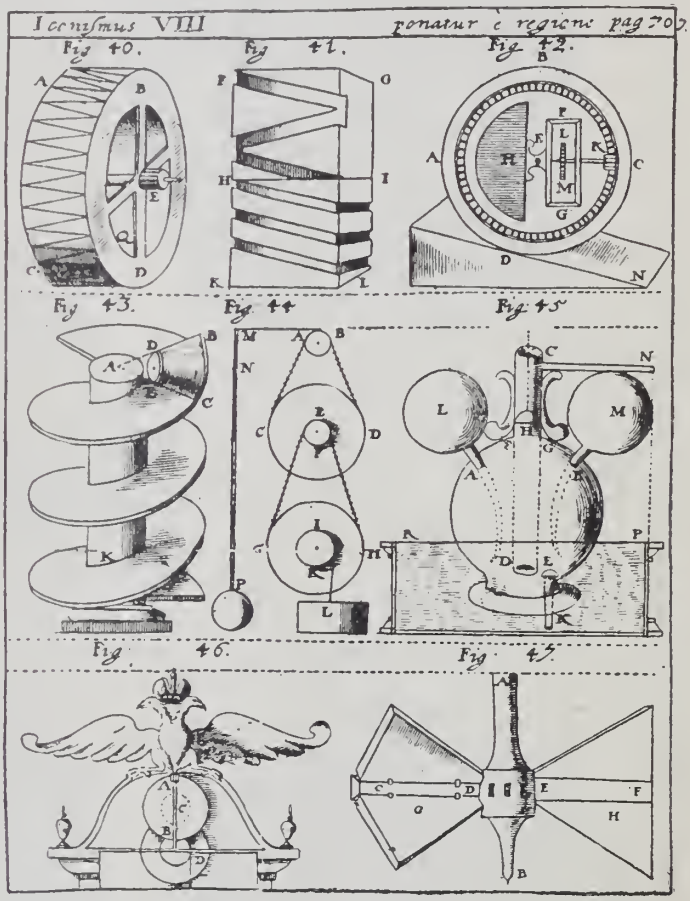


PLATE VIII.—ODD CLOCKS AND CLOCK-WINDING DEVICES.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.

THE E. INGRAHAM CO.

BRISTOL, CONN.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

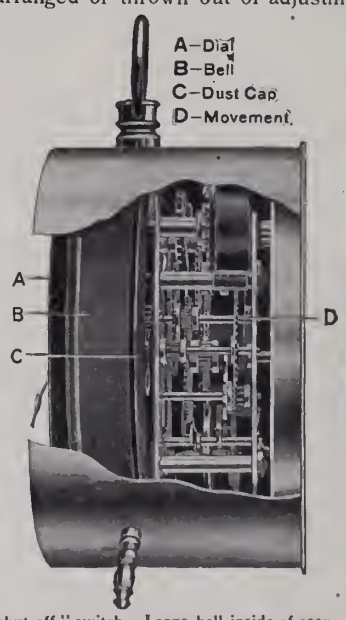
ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name .....Address.....

gencies of fire, air and water. In Fig. 45 he globes *M* and *L* are supposed to be filled ith air, while the large globe and the tank *R* contain mercury. By heating the small lobes part of the air contained in them ould be forced into the large globe, comelling the mercury either to rise in the ibe *D C* and lift a weight, or to overflow nto the tank, in either case furnishing a ource of power which could be employed wind a clock. Various methods of mainining the movement of clocks by the dilaon of air, water and other fluids have been atented within the last half-century.

The same statement is true of clocks riven by the wind. In Schott's device Fig. 46) two pawls, attached to a weather ane, engage respectively with right-handed nd left handed ratchet wheels mounted on common axis, which is consequently urned in the same direction by a shift of he wind in either direction. Finally, Fig. 7 represents a wheel with double feather-g paddles which rotates when immersed ompletely in a stream of water because the addles, or buckets, automatically open when hey move with the current and close when hey move against it.

Among Schott's many ingenious inven-ions are a spit turned by the smoke of the itchen fire, and a device for winding clocks y the passage of men, horses and vehicles ver a movable sill at the door or gate of he house

The Tantalus Clock.

ACCORDING to mythological history, Tantalus, King of Lydia, having re-eived a visit from the gods, with a view f putting their divinity to the test, had hem served to eat with the limbs of his wn son, Pelops. For this Jupiter cast him nto Tartarus and condemned him to suffer n eternal, devouring hunger and thirst. He is represented as standing in the middle of the river, the waters of which escape from his lips when he seeks to drink, while he branches of trees under which he stands evade his grasp when he seeks to pluck the ruit with which they are laden.

It is this legend, modernized, which inspired Gustave Delannoy, horologist of Bethune, France, with the idea of the clock of Tantalus, to be used as a show-window attraction. This fallen, dethroned king, crushed by the thunderbolts of Jupiter, is represented by the maker of the clock as a weary old man, worn with pain and privation. Seated on a rock, this man has no longer anything but a hope. After a prolonged expiation the wrath of this terrible Jupiter might be appeased, and he awaits the hour of his pardon. Implacable, Jupiter will never permit this hour to come.

A slave, seated on top of a rock, bears in the shape of a torch a clock—precious consolation; but alas, every time that Tantalus turns his head to look at the time the dial, turning in a circle, revolves, and Tantalus can never see the time. There might be inscribed on the back of this dial a phrase to this effect: "Doubtest thou, O Tantalus, the divinity of the gods?" or, enframed, the portrait of Jupiter. It is a matter of choice.

A description of the mechanical movements to be employed in the construction of this clock follows: There is needed a strong striking clock movement with cylinder or anchor escapement. The disk *A* of Fig. 1 is adjusted on the arbor of a wheel of the going train and makes one revolution every minute. It carries a pin, which engages in the slot of the arm *B*. This arm *B* is pivoted at its center and ends in pallets which have for their purpose the regulation of the movement of the striking works. The pin of the disk *D*, striking at every revolution on the pallet or arm of the anchor, permits the arbor that carries it to make, in two times, a revolution every minute. This is the same arbor (which is prolonged through the interior of the torch which the slave holds) which operates the dial. The latter, in operating, consequently effects a half turn, then it stops for about 25 seconds.

It is during this first stop, when the dial



VIEW OF THE TANTALUS CLOCK.

is showing its back, that Tantalus turns his head. Then the dial accomplishes another half turn and stops again. Every time that the dial makes a turn the large hand moves forward one minute.

How is this movement effected?

Behind the dial is placed the motion work on a plate as large as possible. Fig. 2 shows the arrangement of the clickwork which causes the hands to advance, minute by minute. *H* is a ratchet with 60 teeth. The arm K carries a click and terminates at the other end in a surface, filed on a slant, which corresponds to another similar surface, *F* (Fig. 2), but fixed and attached to a prolongation of the arbor about which the dial turns. A spring, *R*, compels the arm *K* to be always in contact with *F*. The pieces *H R K* placed behind the dial turn, therefore, with the dial. In effecting this movement the arm *K* will, at the first half turn, have slightly bent in passing under *F*, which is fixed; the click which it carries draws the ratchet *H* a little further than the space of a tooth. In the second half turn *K* returns to its normal position, a second click prevents the return of the ratchet *H*, and this will have advanced then by one tooth, which will be a minute.

We need not dwell on the movement of the joint of the head, which must be imparted to old Tantalus. Every clockmaker will readily understand it. It is different as regards the movements shown in Figs. 1 and 2, which appear to be sufficiently novel to merit attention.

A Country Where No Clock Keeps Correct Time.

THIS country is Japan. The explanation of this remarkable fact is to be found in the frequent earthquakes. The work of the astronomers in the observatory at Tokio, being dependent in great measure on the reliability of their clocks, is seriously interfered with thereby. We know that pendulum clocks are more highly valued by astronomers, who are specially exacting with regard to the measurement of time, than other constructions of chronometers.

But in Japan the delicate astronomical

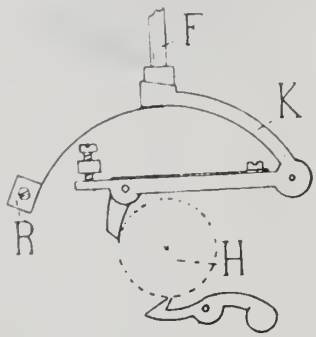
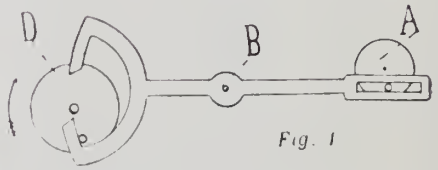


Fig. 2



MECHANISM OF THE TANTALUS CLOCK.

pendulum clocks are temporarily put wrong on the average every third or fourth day in consequence of a comparatively violent seismic disturbance, whereas in other countries such an event occurs not more than once in three or four years. This leads to further consequences, notably for navigation. Seamen have complained that the time signals in the principal ports of Japan are not given with the same accuracy as elsewhere.

Though this want of accuracy may be quite excusable, as the explanation given above will have shown, efforts must be made to obviate it, and this is now being done in Japan.

A seismometer with an automatic registering contrivance has been placed by the side of the delicate pendulum clocks of the observatory at Tokio. As long as the style of the seismometer traces out a perfectly uniform straight line, the time indicated by the pendulum clocks is regarded as the standard time. As soon as a seismic disturbance is shown by the line, chronometers are substituted for the pendulum clocks till the latter can be corrected by fresh astronomical observations, and for a short time this substitution does not lead to any appreciable inaccuracy.

Jacob Vander Zanden, Green Bay, Wis., has sold his interest in his store on the west side to C. F. Herber & Co., and will devote all his time to the store which he recently opened on Washington St.







THE JEWELER who misses the benefits of the heavy Christmas advertising being done on the "INGERSOLL-TRENTON" Watch, *will miss something worth while.*

This is the heaviest season and *every important magazine* will carry the "I-T" story in its Christmas issue.

If you haven't stocked with the "I-T," are you willing to go through the season *without* the "I-T" sales—*without* the newest thing in your line—the one most prominent before the public—*the only 7 jewel Watch that is advertised*—controlled exclusively by responsible jewelers and absolutely price-restricted?

People will look in your window for them—the advertising tells them to.

GET IN THE SUCCESS PROCESSION

SIGN THE COUPON BELOW

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

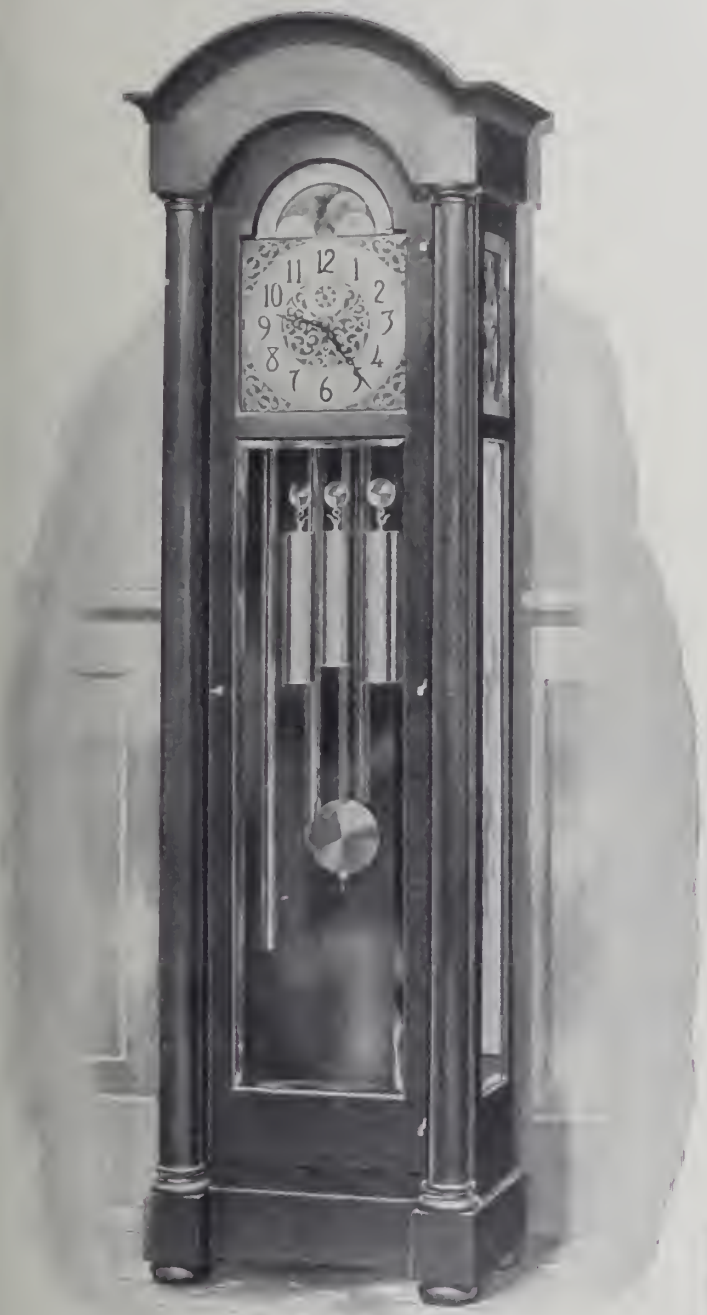
STREET.....

TOWN..... ....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

Crown Hall Clocks



BUY OF THE MANUFACTURER

We are prepared to meet the usual rush Holiday demand for Highest Grade Hall Clocks, as our exceptional facilities as manufacturers enable us to maintain the most extensive assortment at all times.

¶ New Catalog and Price List on request

The Herschede Hall Clock Co.

Office, Showrooms and Factory

1011-1015 Plum Street :: :: :: CINCINNATI, O., U. S. A.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

BE READY FOR THE COMING DEMAND

WITH

A Comprehensive Stock, Local Advertising, Attractive Window Display

"THE EARLY BIRD"—You Know

ASK US FOR

Electrotypes for your Newspapers. Display Cards for your Store Windows. Literature showing Retail Prices, imprinted with your business card, for Distribution

SENT FREE, POST-PAID, UPON APPLICATION

COVERING OUR ENTIRE LINE

"Elf"—10 Ligne



IDEAL LADIES' WATCHES

"ELF" 10 Ligne and "CAVOUR" 15 Ligne

Exquisite designs for belt or chatelaine wear. All desirable case metals. Open Face or Hunting. The Perfection of Daintiness. Pleasing to the eye. Satisfactory as to wearing qualities. Moderate in Price. $6.40 to $34.00.

"Hale"—12 Size



FAMOUS $2.00 NICKEL WATCHES

"HALE" 12 Size Nickel Cases $2.90, 10 yr. G. F. Cases 6.90 and "PUTNAM" 18 Size Nickel Cases $2.80

Real Watches with jewels and enamel dials. Hardy, accurate movement, especially designed to stand rough handling; suitable for sportsmen, athletes, laborers, business men and all others who desire a good grade, low-priced watch. The "Putnam" is well adapted for use as an automobile or carriage watch.

HIGH-GRADE LEVER WATCHES

"ALDEN"—16 Size

Double Roller Escapement. 7 Jewels. Pendant Set. Breguet Hairspring. Tempered Steel Safety Barrel. Cut Expansion Balance, and all other standard specifications.

"Alden"—16 Size



TRAVELER'S WATCH

SPECIAL "ALDENS"

ELK WATCH. Beautiful Elk Dial in Five Colors. Symbolic. Exclusive. Gold-Filled Jointed Cases. Thin and Graceful. Extensively advertised among the Elks. **$12.50.**

TRAVELER'S WATCH. In neat leather cases, assorted colors. Heavy black figures and hands. Takes the place of a clock in the home. Folds perfectly flat for traveling. 2 sizes. **$12.00** **$14.00**

TROLLEY WATCH. Absolutely Reliable. Accurate to the second. Advertised in leading Trolleymen's Magazines. Will make a record as an Electric **"Railroad Watch."**

Nickel cases, $5.80. 20 yr. G. F., $12.50.

All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

Order From

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

AND THE LEADING JOBBERS



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

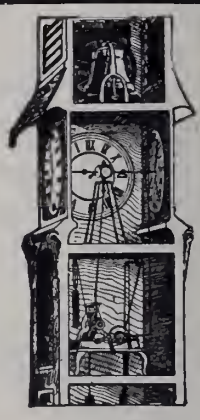




ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco





MAKERS OF

Tower and Street Clocks

For particulars write us, mentioning The Jewelers' Circular-Weekly

E. HOWARD CLOCK CO.,
EST. 1842. BOSTON, MASS., U. S. A.

AUDEMARS, PIGUET & CO.,
BRASSUS and GENEVA.

Manufacturers of Superior

Plain and Complicated Watches.

Represented by

A. WITTNAUER CO.,
9-11-13 Maiden Lane, NEW YORK.

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York

ILLINOIS MOVEMENTS
WADSWORTH CASES
HENRY M. ABRAMS CO.
717 Market St., SAN FRANCISCO
Write for Price List



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

"The proof of the pudding is in the eating."

THE PROOF OF THE WATCH IS IN THE ACCURACY OF ITS TIME

$1.50



14 Size.

$1.50

THE "BANNATYNE"

IS

"A TIMEKEEPER AHEAD OF THE TIMES"

WALTER FRAZER BROWN

Western Representative **Columbus Memorial Building**

CHICAGO



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Inexpensive Christmas Displays for the Jeweler.

Prepared expressly for The Jewelers' Circular-Weekly.

NO. I.

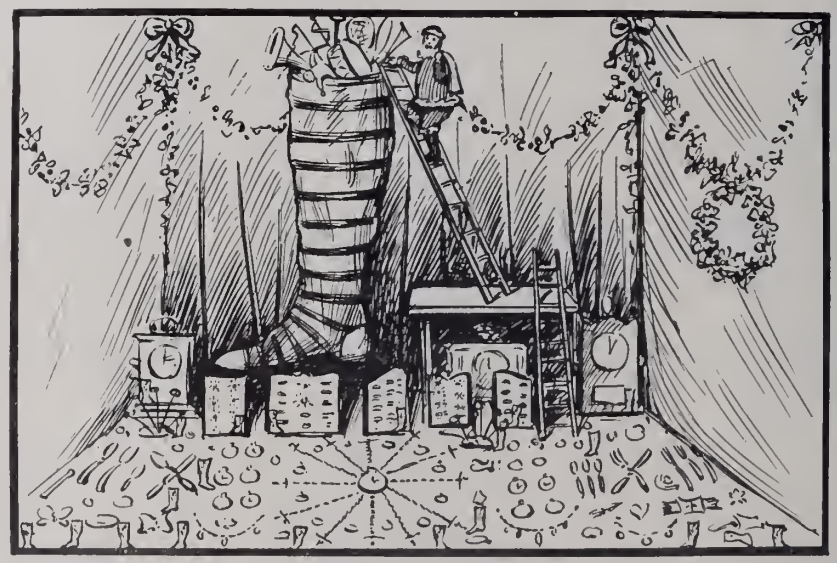
WITH three pieces of board construct an old-fashioned mantelpiece of a size proportionate to the rear of your window. Drive into the mantel shelf some large nails from which stockings of various sizes and colors, filled with "presents," can be suspended. On opposite sides of the fireplace (an electric light can be advantageously used to furnish the glow of the hearth) have two dolls, one representing a boy and the other a girl. Arrange them in the attitude of examining their respective stockings, which have apparently been removed from the nails.

This arrangement leaves the front of the window free for the display of a full variety of Christmas novelties.

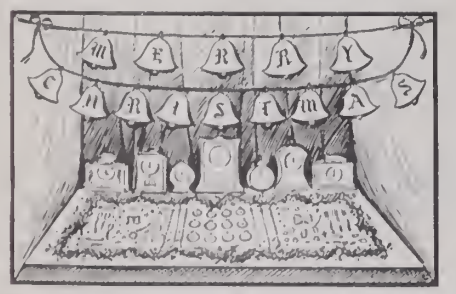
NO. II.

Outline with cheap cloth an immense stocking, and to accentuate its size have it suspended from an extra large spike. On the side have a toy table on which a ladder is placed leaning against the gigantic stocking. On this ladder, let there be a miniature Santa Claus who has apparently just finished filling the big piece of footwear. The balance of the window can be devoted to the display of goods. Price cards could be little cardboard cut-outs stocking-shaped and of various colors and sizes. A good sign to match this idea is:

No matter how many or large they be,
We can fill all stockings—as you see.



NO. II.—HUGE STOCKING AND SANTA CLAUS.



NO. III.—HOLLY, MISTLETOE AND CHRISTMAS BELLS.

NO. III.

Suspend from heavy rope, which may be stretched across your window, a sufficient number of bells to spell the words "Merry Christmas." If a moving show is wanted use the tissue paper bells, which, being light, will move easily. If an electric fan can be concealed so that it can play a current of air on the "bells" a very pretty effect will be produced. If the moving feature is not desired "the bells" can be cut out of heavy cardboard, a deep yellow or bronze color being preferred. The letters should be made of some contrasting color. Tinfoil of a bright color is often used for letters.

Display the stock in a frame (laid on the base of the window), outlined by holly and mistletoe. A timely card would be:

A nice gift makes a Merry Christmas.
YOU can COMPLETE your list of gifts HERE.

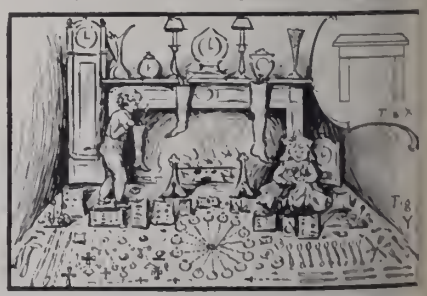
Helpful Holiday Talk for Retail Jewelers.

(Written expressly for THE JEWELERS' CIRCULAR WEEKLY.)

(*Continued from issue of Nov.* 10.)

REGULAR customers, the backbone of most businesses, should at all times be catered to, but one should exercise extreme caution that during the rush of the holiday season no "regulars" are in any way neglected. Stores should, where possible, when making their arrangement for handling the holiday rush, assign to some one person who knows the steady patron the duty of looking out for their interests. It is never well to let anyone think that because of a temporary rush of "big" customers one is side-tracking those whose purchases are smaller. Each buyer is apt to consider himself as being entitled to as much time as any other and will resent favoritism shown.

Silent salesmen show cases and wall cases are valuable aids in the holiday trade campaign, and they should be kept continually in proper arrangement to give the most effective display service. If possible, exhibit values a grade higher than usually offered, and on any articles that admit of being labeled quote prices in plain figures. If these be accompanied by short wordings explanatory of any specially meritorious point



NO. I.—FOREGROUND FREE FOR JEWELRY DISPLAY.

about the goods it will be found to be an attraction. A system of this kind, moreover, besides inspiring confidence by uniform prices, will also assist customers in posting themselves, and save your employe

Storekeeping Department.

very much time when it is most needed.

Take every precaution to facilitate rapid service. This does not mean that one should attempt to hurry customers, but the stock should be so arranged that one can readily find any article desired. Too many stores lack system in this detail and goods are carelessly piled away in drawers and other places, where frequently accumulations of later arriving merchandise conceal the original contents. Then when the thing is wanted there must be a special search made, and the result is loss of time and probably also of temper by perhaps both customer and clerk. If small wares, when received, are placed in boxes of uniform size and the contents of each noted on a label it will be found to be doubly advantageous, saving time and likewise keeping goods in perfect condition.

Unsatisfactory merchandise—that is, defective goods or unreliable ware—should never be foisted on buyers who favor one with their patronage. All goods sold should be of a quality that will prove satisfactory and be an invitation to customers to call again and trade with people who are careful not to misrepresent. Some merchants are so short-sighted that they select the Christmas holiday rush as a good time to rid themselves of faulty stock. 'Twere better to suffer a loss of the cost of unsatisfactory articles than to sell them and impress the buyers with the idea that one is running a "bunco game." It is generally known that a reputation for honest dealings has been the dominant factor that has built up most of the famous and permanently successful businesses.

Variation in price is best avoided. One never knows how soon any lack of uniformity will be talked about, but very often people have chances of making comparisons, and one is shown up in rather a bad light when different prices are discovered to have been charged for identical items. Purveyors to the general public must have clean methods to gain and hold their confidence. A business that is properly nourished will grow like a plant that is on rich soil, but one must not expect to maintain prestige if one tries trickery, any more than one would expect to have a plant flourish when the roots were being sapped by various destructive agencies.

Windows should be designed, first, to catch the eye; second, to catch the coin. Study the wants of the trade which you are seeking to develop, and give knowledge through your windows of the stock you carry and their prices.

Always keep your goods equal to specimens shown in your windows, and show nothing that you cannot duplicate in stock. The initial requirement of store advertising is to display your wares properly. The fullest value of windows is to be derived during the Fall months, and therefore extra precautions should be observed to use windows judiciously during and preceding the holiday period. Announce by card: "Any information about goods shown here will be cheerfully given."

Christmas sales are the crowning records of the year, and one should strive to profit by the experiences of former years and to show a handsome increase in number of customers served and volume of business done.

Your successes should never be boasted about, for the natural result of such talk is to breed rivals. If your business is prospering, rejoice and be silent.

Zero is the amount of stock every merchant likes to have left "the morning after," but one must not be downcast if there is enough left to warrant stock-taking.

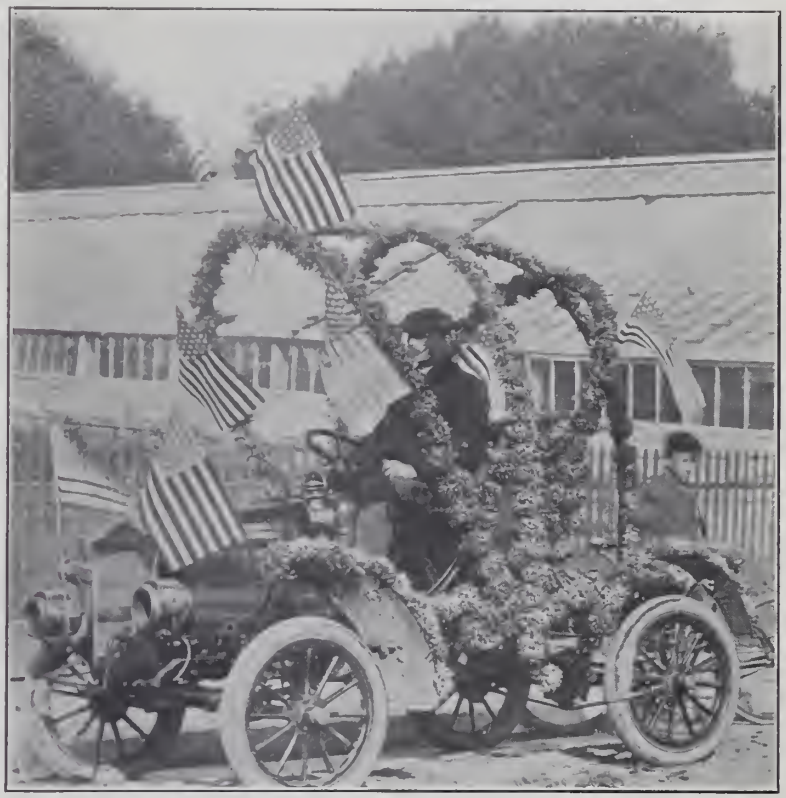
(THE END.)

Jeweler Heads Recent Automobile Parade in St. Louis, Mo.

W. WESTPHAL, 315 N. Main St., St. Charles, Mo., had the honor of heading the automobile parade that was one of the most attractive features of the recent celebration of the Centennial of the founding of St. Louis. That was his reward for the interest he had taken and the efforts he had put forth in working up the parade.

His automobile was profusely decorated with chrysanthemums and flags, and presented a very attractive appearance. He was generously cheered along the line of the parade.

Mr. Westphal was one of the most active workers on the arrangements for the Centennial, and did his full share toward making the celebration a complete success.



AUTO OF W. WESTPHAL, ST. CHARLES, MO., IN RECENT CENTENNIAL PARADE, ST. LOUIS.

A negro recently robbed the store of C. I. Lee, 516 Minnesota Ave., Kansas City, Kans., of $700 worth of stock. The accused, known as George Prewett, was later taken into custody.

New Ideas Are the Life of Business.

THE man who "never did business like that" is gradually weeding himself from the mercantile field. When confronted with the problems of the present and having suggested to him certain courses to pursue he puts up the plea that he has never done business that way, has heretofore been successful and sees no reason why he should modify, change, or add to that which has fetched him where he is. He keeps on for a while in the way he is going, and although he insists that he is doing good business, he knows that something is wrong somewhere, but he still sees no reason for adopting new ideas.

If we can't make up our minds to do the things of to-day as the necessities of the day demand and shape our methods according to the particular requirements of the present, we'll sooner or later find that he who has a way of his own of doing things, and persists in doing things that way under any conditions, will get left far behind in the race for business. A man goes to bed with a clear conscience that he has fixed his business properly for the problems he has contended with during the day, but he wakes up to his business the next morning with some new series or sets of trouble that demand other treatments.

Ignoring or passing over won't rid his business of the annoyances, and because he didn't have them to contend with 10 or 20 years ago he fools himself expensively if he attempts to let them go unnoticed and unconquered. It doesn't make any difference how we did business some other day, the problems of to-day are the ones that demand our attention to-day.—*Toys and Novelties.*

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

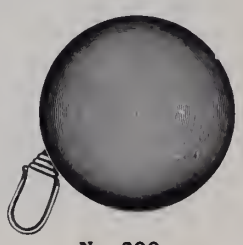
Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)

Kindly note our change of address to the Silversmiths Building



Figure 7

Of modern design and unusual merit

12 inches high on a 7½-inch base

Brush or Satin Finish

One of our 38 Varieties

W. D. ALLEN MFG. CO.

151 Lake Street, CHICAGO

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT



Send 25c. to your jobber for a bottle.

M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

JEWELERS' REPAIR KIT For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

50c.

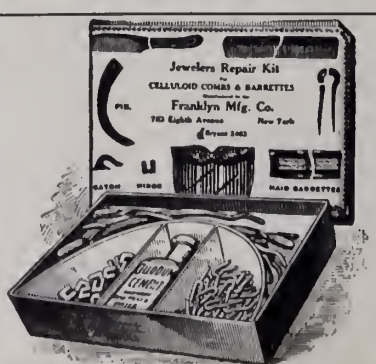
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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Nov. 3.)

CALLIOPE. One of the nine muses (Calliope, Clio, Euterpe, Erato, Melpomene, Polymnia or Polyhymnia, Terpsichore, Thalia and Urania). The goddess presiding over epic poetry. In art she is usually depicted holding a scroll and wreaths of flowers; in her hair is a golden fillet.

CAP COPPED, "or *hat*, sometimes called a *morion*, and is turned up in form of a *chapeau*."—Robson.

CAP OF DIGNITY, "also termed *cap of maintenance*, is of crimson velvet, turned up ermine, with two points turned to the back, and was formerly a badge of high



CAP OF MAINTENANCE.

dignity, being borne by King Edward III. and the succeeding kings of England, to the time of Edward VI."—Robson. The *chapeau* or *cap of maintenance* is sometimes used by private families, supporting a crest, in place of the wreath, or even as the crest itself.

CAPARISON. "The trappings or accoutrements of a war horse armed for the field."—Meyrick. "The horse armor for battle and tournaments is often wrongly termed *caparison* (derived from the Spanish word *capa*), a word which properly means only the rich coverings or housing spread over the back of the spare horse (*destrier*, from the Latin *dextra*), which was led on the right hand by the squire."—Demmin.

CAPEDO. (See *capis.*)

CAPEDUNCULA. (See *capis.*)

CAPELINA. (See *capellina.*)

CAPELLETTI. Candeloro (1689-1772). An art potter at Castelli (Italy). His mother was Superna Grue, of the noted Grue family. (See *Grue.*)

CAPELLETTI, Nicola (1691-1777). A faience artist of Castelli (Italy). His mother was Superna Grue. (See *Grue family.*)

CAPELLINA, *capelina, capillina.* "The chapeline or small chapel de fer."—Meyrick.

CAPELLUM. "A scabbard."—Meyrick.

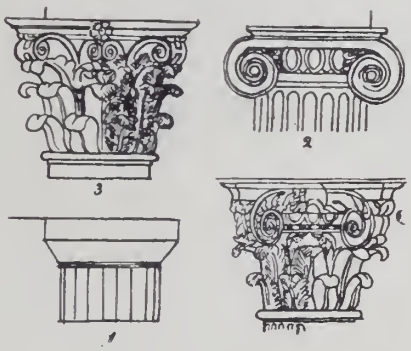
CAPELLUS FERREUS. "The chapelle de fer."—Meyrick.

CAPILLINA. (See *capellina.*)

CAPIS (Lat.) (called also *capedo, capula, capeduncula*). "A small earthen vessel or pitcher used in sacrifices. It had handles and is sometimes spoken of as a pitcher (*urceolus*) and sometimes as a cup (*poculum*). It is joined with the *lituus* among the sacred implements of the *augurs*, and both are often represented together on coins and medals."—Harper's Class. Dict.

CAPISTRUM. "A word taken from *capio*, and denoting first of all a halter for animals, and apparently made of leather. * * * In representations of Bacchanalian processions the tigers or panthers are attached to the yoke by *capistra* made of vine branches."—Harper's Class. Dict.

CAPITAL. In architecture the uppermost member of the pillar or shaft, supporting the entablature. The principal capitals are



TYPES OF CAPITALS.

1. DORIC ORDER. THE PARTHENON, ATHENS. 2. IONIC ORDER. TEMPLE OF FORTUNA VIRILIS, ROME. 3. CORINTHIAN ORDER. PORTICO OF PANTHEON, ROME. 4. COMPOSITE ORDER. ARCH OF TITUS, ROME.

the classic orders: *Doric, Ionic, Corinthian, Composite* (to all of which refer under their titles). (See also *Byzantine, cushion, Gothic, transition*, etc.)

"The form and enrichment of the architectural *capital* offer one of the most interesting and instructive fields of study in the history and evolution of architecture and ornament. The remarkable persistency of the *capital* as a distinctive feature in architecture may be traced through many centuries, though differentiated by climatic conditions and racial influences, yet still preserving a remarkable similarity of form and enrichment among the various nations of the earth. The function of the *capital* is to sustain and transmit to the columns the weight of the *entablature* or archivolt, and the beauty and appropriateness of the capital depends (1) upon the functional treatment and strength, (2) upon the beauty of profile or mass, (3) upon the enrichment and proportion of the *capital.*

"The dignified *Doric capital* of the Greeks illustrates these functions and conditions by its perfect adaptability, simple functional strength, beauty of profile, appropriateness of enrichment and proportion and harmony of parts, qualities which are essential to beauty of architecture. * * *

"The remarkable persistency of the profile and enrichment of the *capital* extending through a period of 4,000 years may be illustrated by a series of diagrams of typical examples. * * * The Corinthian *capital*, with its volutes and acanthus foliage, is but the architectural continuity of the Egyptian *capital.* * * * The Ionic *capital*, though one of the most persistent in the history of architecture, never reached the architectonic perfection of other capitals. This was undoubtedly owing to the wooden origin being incompatible with the necessities of stone and marble. There is a want of unity between the volutes and ovolo of the *capital;* in brief, it has neither coherence nor harmony of parts. The exquisite craftsmanship of the capitals of the Erechteum, with their anthemion enrichment of the greatest purity, the beauty of the ovolo and the subtlety of the volutes compensates to some extent for the lack of unison. The enrichment of the architectural *capital* is no doubt a survival of the primitive custom of binding floral forms round the simple functional *capital*, these forms being afterwards perpetuated in stone or marble.

"In early Corinthian examples these floral forms were frequently of beaten metal, which, in turn, gave place to the beautiful marble foliage of the Greeks and Romans. That the ancients used metal work in their capitals we have abundant proof. In the description of Solomon's Temple we read of 'two chapiters of molten brass to set upon the pillars, and nets of chequer work and wreath of chain work to set upon the top of the pillars.'

"The *composite capital* is deficient in coherence and unity of parts, having the same defects as its prototype, the Ionic. * * *

"The *Byzantine capital* differs from those of the Greeks and Romans in its marked symbolism of detail and the prevalence of the cushion form. Functionally, this type of *capital* is admirable, yet it lacks the vigorous upward growth of the Egyptian and early Gothic *capitals.*"—Glazier.

Leatherette Silverware Boxes

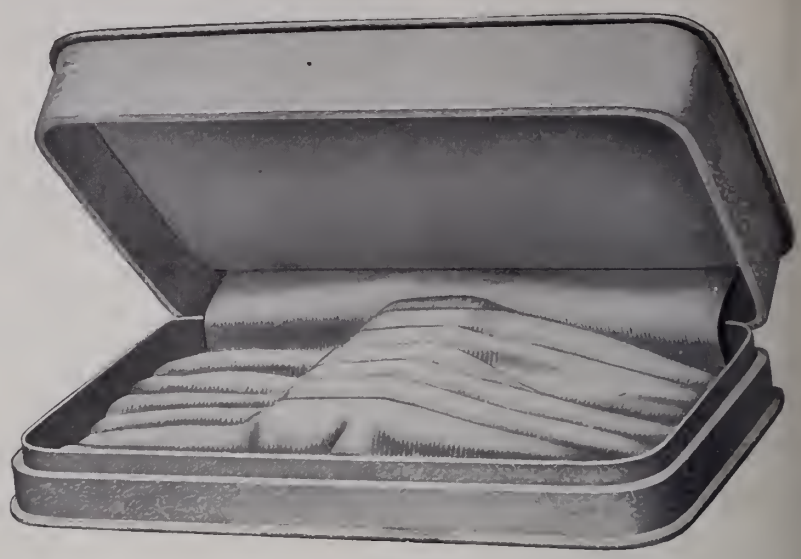
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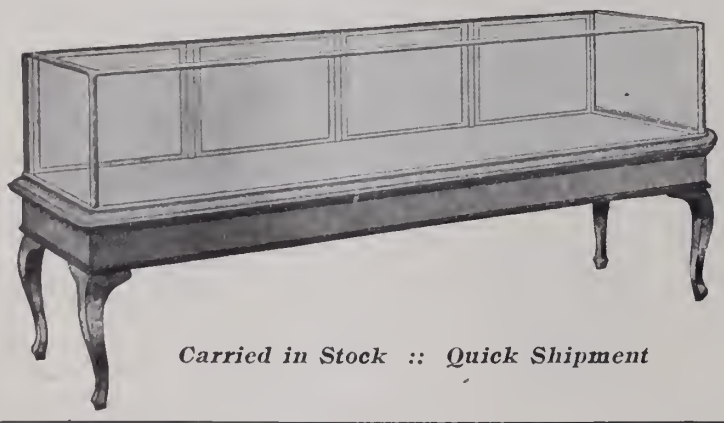
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From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer.

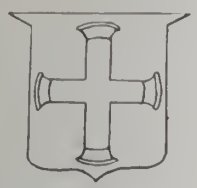
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CAPITAL, cross, "is corniced at each extremity."—Robson.



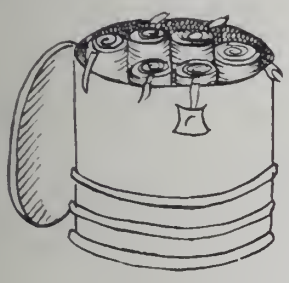
CROSS CAPITAL.

CAPO DI MONTE (Kingdom of Naples). Faience. Charles III., King of Naples, caused a ceramic establishment to be set up at *Capo di Monte*, near Naples, in 1736, where was made, by exception, faience, as is proved by a magnificent piece, a fountain for a sacristy, etc."—Jacquemart.

Porcelain. "The first porcelains of *Capo di Monte* are such a perfect imitation of the first Japanese products that one might mistake the nationality of those which are not inscribed with the sign" (a rough asterisk), "the only one first used. Later a fleur-de-lis was substituted, but we must carry a sound criticism to the examination of porcelain thus signed, for some are Neapolitan, the others Spanish; the two first marks are in blue, the others in relief, obtained by a seal."—Jacquemart. Charles III. was a great enthusiast in his fabrique, and on assuming the Spanish crown he took away 22 of his best artisans for his intended Madrid factory.

CAPRIMULGUS (Lat.). "A goat-milker, a common device on antique gems and *bas reliefs*, representing a man or a faun milking a goat."—Mollett.

CAPSA, or *scrinium* (Lat.). "A box or case of cylindrical form, used for several purposes, but more particularly for the



CAPSA.

transport of rolls or volumes (*volumina*). The *capsae* were generally provided with straps and locks, the former serving as a handle."—Mollett.

"The circular toilet or jewel cases of the Romans, if in wood, were called *capsae;* if in metal, *cistae.*"—Smith.

CAPSELLA (Lat.). Diminutive of *capsa* (to which refer).

CAPSULA (Lat.). Diminutive of *capsa* (to which refer).

CAPUAN BRONZES. (See *Campana supellex*).

CAPULA. (See *capis.*)

CAPULARIS (Lat.). "The straight handle or hilt of any kind of instrument or weapon, in contradistinction to *ansa*, which signifies a curved haft or handle. The term *capularis* was applied indifferently to the handle of a sword, a scepter, etc."—Mollett.

CARACALLA. "A military garment introduced by Antonine from Gaul, whence its name. It seems to have had a hood."—Meyrick.

CARACT. A magical formula or inscription. Hence medieval rings with talismanic inscriptions are so called.

CARADOSSO. A great Italian medallion artist of the Renaissance. He was also a goldsmith and sculptor. His family name was Foppa Ambrosia (1500).

CARAGLIO, Giovan-Jacopo del. A gem worker of Verona (1539).

CAPULUS (Lat.). "The hilt of a sword which was frequently much ornamented. * * * Of the beautiful workmanship be-



CAPULI. ANCIENT KNIFE HANDLES.

stowed on them, a judgment may be formed from the two specimens here introduced."—Harper's Class. Dict.

CARBATINA (Lat.). "Shoes worn by rustics, with sole and upper leather all in one. It was, in fact, a piece of untanned ox hide



CARBATINA. FOOT OF BRONZE STATUE IN BRITISH MUSEUM.

placed under the foot and tied up by several thongs, so as to cover the whole foot and part of the leg."—Smith.

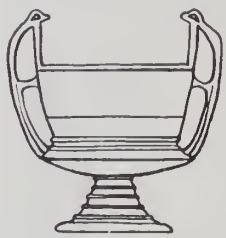
CARCAISSUM. "A quiver, called by the French *carcois* or *carquois*, and by the Italians *carcasso.*"—Meyrick.

CARCANET. Originally introduced during medieval times, the *carcanet* was a begemmed necklace. Later the bands of jewels wound around the ladies' hair received the appellation.

CARCANS, called also *jaserans.* Jeweled breast plates or stomachers.

CARCAYSSIS. "A case for quarrels which was worn at the right hip."—Meyrick.

CARCHESION (Gr.), or *carchesium* (Lat.). "The *carchesion* was a kind of two-handled cup, the shape of which is not very intelligible from the description given of it by the early poets—Pherecydes, Sappho and others. As, however, it was the sort of cup held by Bacchus and his 'wassail rout' in the pageant of Ptolemy Philadelphus, it was probably a kind of *cantharus.* M. Gerhard and M. Panofka recognize it in a very elegant cup, with large ear-shaped handles, short stem and wide mouth, and ornamented with red figures relating to Bacchus.



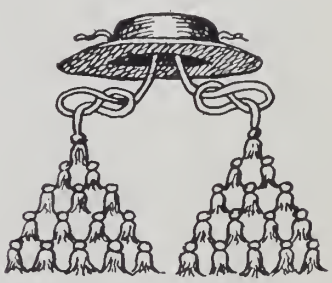
CARCHESION (THIERSCH).

This sort of cup is chiefly found among the remains of Southern Italy, but it is probable that many of the vases called *canthari* are *carchesia.* According to M. Thiersch, they were shaped as in the cut."—Birch.

CARCHESIUM. (See *carchesion.*)

CARDINALIS. (See *scapus.*)

CARDINAL'S HAT. In heraldry the *cardinal's hat* is always painted red. The archbishops and bishops of France bear hats over their arms, like those of the cardinals; but with this difference, that they are green



CARDINAL'S HAT.

and have only four rows of tassels. The abbots use the same, only black, with three rows of tassels. Prothonotaries bear the same as abbés.

CARNELIAN. This stone is an opaque double-colored sard. The Etruscans used it for their scarabei.

CARILLON (Fr.). "A set of large bells, arranged to perform tunes by a set of keys played by hand, or operated by machinery. The most noted *carillons* are in Antwerp, Bruges and Ghent.

CARNIOLE, Giovanni Delle. An eminent Italian gem worker. Worked on the portrait of Savanarolla (1494).

CARNIX, or *carnyx.* "A Celtic and Gaulish word, signifying a trumpet in the form of a long horn, of which the mouth was carved so as to resemble the mouth of an animal. This instrument gave out a peculiarly loud, strident sound, and was used more particularly by the Celtic nations, notably the Gauls. It is constantly found on the coins of these nations and on *bas-reliefs.* Some archæologists have mistaken the *carnices* on medals for cornucopiæ."—Mollett.

(To be continued.)

Homer J. Sharpe, Dundee, N. Y., has sold out to George E. Sharpe and moved to Sanford, Fla.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2365.—**Casting Gold and Gilding Strip.**—*Will you kindly publish a recipe for the following in your next issue: How to cast in sand with 10 and 14 karat gold, what kind of sand is used, and how is it mixed? How can I make a good stripping solution for stripping 10 and 14 karat gold?* L. B. C.

ANSWER.—The moulding sand used for gold may be the same as used in brass foundries and a small quantity can easily be obtained. There are also prepared sands sold by brass foundry supply houses. The preparing of the sand is simply to dampen enough so it will hold together and retain its shape for the castings. There must not be too much moisture, which would chill the metal before it could fill up the mould. The sand should be well screened to remove all coarse parts. Some moulders mix in a little bean or pea flour and thoroughly work it together; others will add a handful of salt, and the writer has known some to use molasses and a little water. Whatever is used, it is intended to help hold the sand in place when the metal is poured in and prevent washing away some of the sand. A moulder's flask is needed. This is in two parts, so that two halves of the model can be produced, one half in each flask. The pattern to be cast is placed on a table and the lower half of the flask set over it and the sand put in and tamped down. After this put in more sand and repeat until the flask is full. Now put a cover on the filled flask, turn it over and remove some of the sand from the pattern until just half of the pattern is exposed and the other half is imbedded in the sand. The sand must all be smooth and all loose sand blown off. A parting compound, which may be obtained at any foundry, must be dusted on the parts, sand and pattern; then the other half of the flask is placed in position over the finished half. Now fill up with sand and tamp down carefully so that the finished lower half will not be crowded out of place. When full the top half is lifted off and set up edgewise. The pattern is now carefully removed and all particles of loose sand are blown away. Any defects noticed in the formation are patched up and smoothed down. Two halves of the patterns in the flask are dusted over with parting compound and an opening is made for the gate, where the molten metal is poured in. The two parts are now put together and are ready for the pouring of the molten gold. A number of patterns may be used in one flask, arranging the gate so that one pouring will fill them all. There are many little points to be observed which will be learned with experience, such as not tamping the sand too much and thus allowing a vent for the air to escape, arranging the gate at a point so that the metal can run to all parts, also moistening the sand to the right consistency. *Gold Stripping Solution.*—The 10 and 14 karat gold is supposed to be an alloy to contain that amount of gold, and a strip would not be necessary, as the pieces could be restored to their color by polishing. A solution suitable for stripping the gold from any plated piece would best be used with a current. Use a solution composed of carbonate of copper, two ounces; ammonia water, by measure, four ounces; carbonate of soda, four ounces; water, one gallon, and cyanide, until 15° Baume is reached. Put a piece of sheet copper around the edge of bath and use as an anode. The articles to be stripped are hung on the anode pole, using the copper on the opposite pole. This will strip gold off in a few moments.

QUESTION No. 2366.—**Vitriol Pickle.**—*Will you please give me the formula for making the vitriol pickle for dipping gold and silver after soldering?* J. A. D.

ANSWER:—This vitriol pickle is made by using sulphuric acid, one part, and three to four parts water. After soldering the articles are plunged, when warm, in this pickle and let remain until the piece is clean.

QUESTION No. 2367.—**Polishing Pearls.**—*We often have pearls that need re-polishing. How can this be done?* P. P.

ANSWER:—A very fine polish can be produced on pearls by mixing finely powdered rottenstone and olive oil into a thick paste. Then add enough sulphuric acid to make it into a thin paste. Take a cork and cover it with velvet; dip it into the paste and rub over the pearl quickly; when the pearl has taken the polish, wash off. Another way is to take finely powdered pumice and wash in water to separate all impurities. Polish the pearl very smoothly, then apply putty powder and water, rubbing it with a rubber, which will produce a good gloss and a fine color.

M. J. Kennedy, Schenectady, N. Y., has an exhibit which is attracting much interest, a clock made in France over a century ago. The top consists of a reproduction of a French garden with artificial flowers and a fountain with running water. There is a prettily plumed bird, which flies about and sings at the hour point. The old timepiece is a very unique one and displays the skill shown by the old French clockmakers.

The Use of Imitation Enamel in the Jewelry Industry.

SOME years ago, attempts were made, in France, England and probably also in Germany, to produce cheaper enameled articles, with imitation enamel. It is impossible, at this time, to determine how long these goods were salable, we only know that experiments with imitation enamel were repeated again and again, from which we may infer that the articles first made with artifical enamel did not meet with the success that was hoped for. Only at a later date, says *Die Edelmetal Industrie*, when the public lost interest in enamel jewelry there appeared cheap articles of jewelry, decorated with simple enamel colors, which were at first in good demand, but later, in consequence of the inferior quality of the goods, were disregarded.

Now that enameled ornaments have recently received more favor (for instance, in Dutch collar pins), the experiments in imitation enamel have been again taken up more attentively, and in England, for instance, some processes of this character have been perfected, which indicate that a serious effort is to be made to place a really reliable substitute for enamel jewelry on the market.

The English manufacturers of this kind of jewelry prepare, from pyroxiline combinations, by solution in a suitable medicine, like acetic acid, chloroform, etc., a sort of lacquer fluid, in which, according to the desired color shade, they introduce color and bronze powders. To insure the better adhesion of the coating to the metal the surface to be coated is first roughened. Prior to treatment the articles are slightly heated and then painted with the imitation enamel and dried at a temperature of about 122° F.

Efforts were naturally made, in various ways, to simplify and reform this process. In Germany, for instance, in place of the pyroxiline compound, solutions of various resins were used, and by this means also a very beautiful and durable imitation enamel coating was produced. This enamel decoration, however, possesses the disadvantage of not being susceptible to polish. A more general acceptance, therefore, may be in store for the imitation enamel, obtained by the treatment of phenol resins with formaldehyde, which is not only capable of resisting acid, but susceptible of polishing.

In the production of this enamel mass 10 parts of phenol are mixed with 3 to 4 parts, by weight, of trioxmethylene, and this mixture is allowed to boil, for a long time, in a closed vessel. The phenol finally combines with the trioxmethylene to make a thick fluid mass, which, suitably colored, is applied to the metal article and speedily solidifies into a glasslike coating. Some articles, which, owing to their small cost, it is not desired to polish, can be fused in a muffle furnace at 167° to 190° F., or in other words, coated with a fine enamel gloss.

John W. Ware, Dunkirk, N. Y., has left for Los Angeles, Cal., where he intends to engage in the jewelry business.

John Holland Fountain and Gold Pens



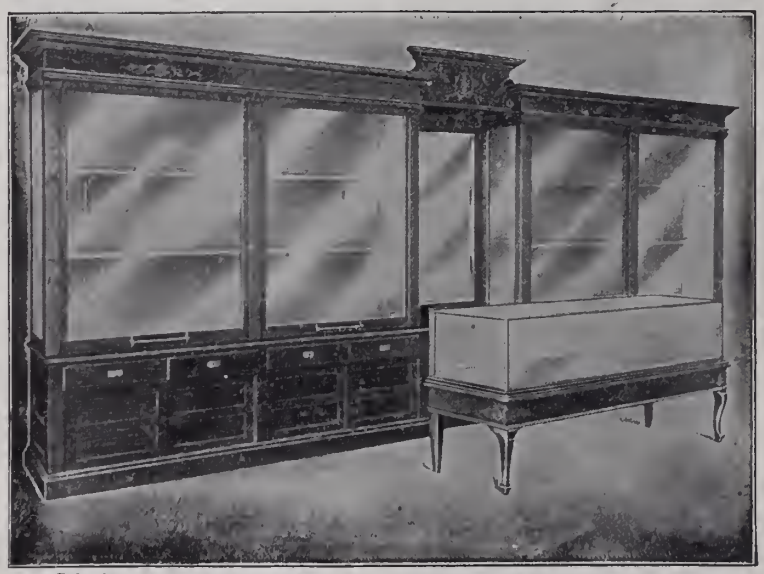
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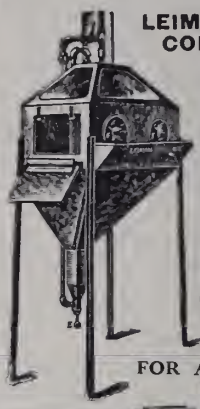


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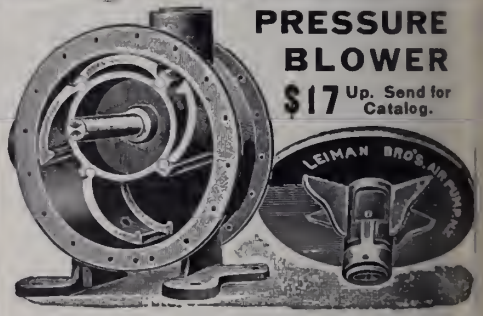
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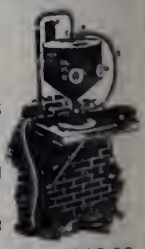
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LOUIS W. HRABA **Fine Leather Goods**

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Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

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OUR T. B. H. ALLOY GRANULATED

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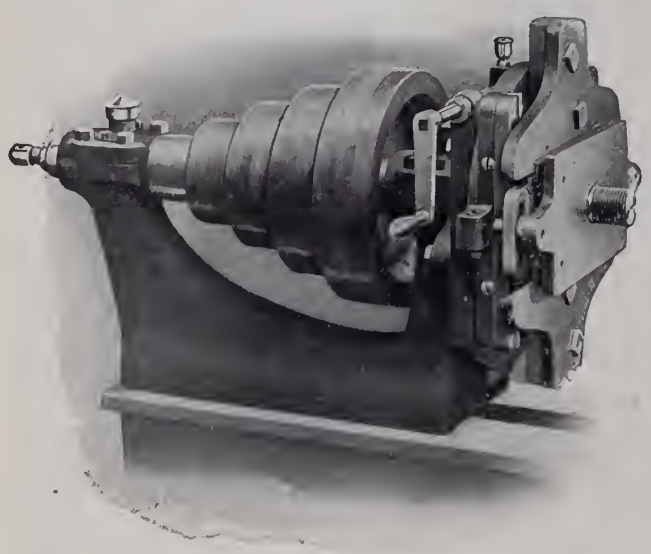
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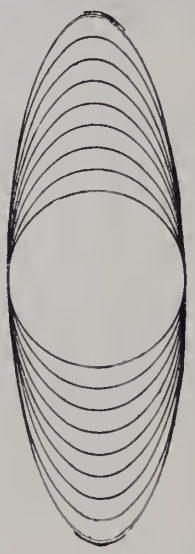
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Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

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WE PAY THE HIGHEST PRICES FOR **OLD GOLD AND SILVER**

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
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CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.

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AUCTIONEERS
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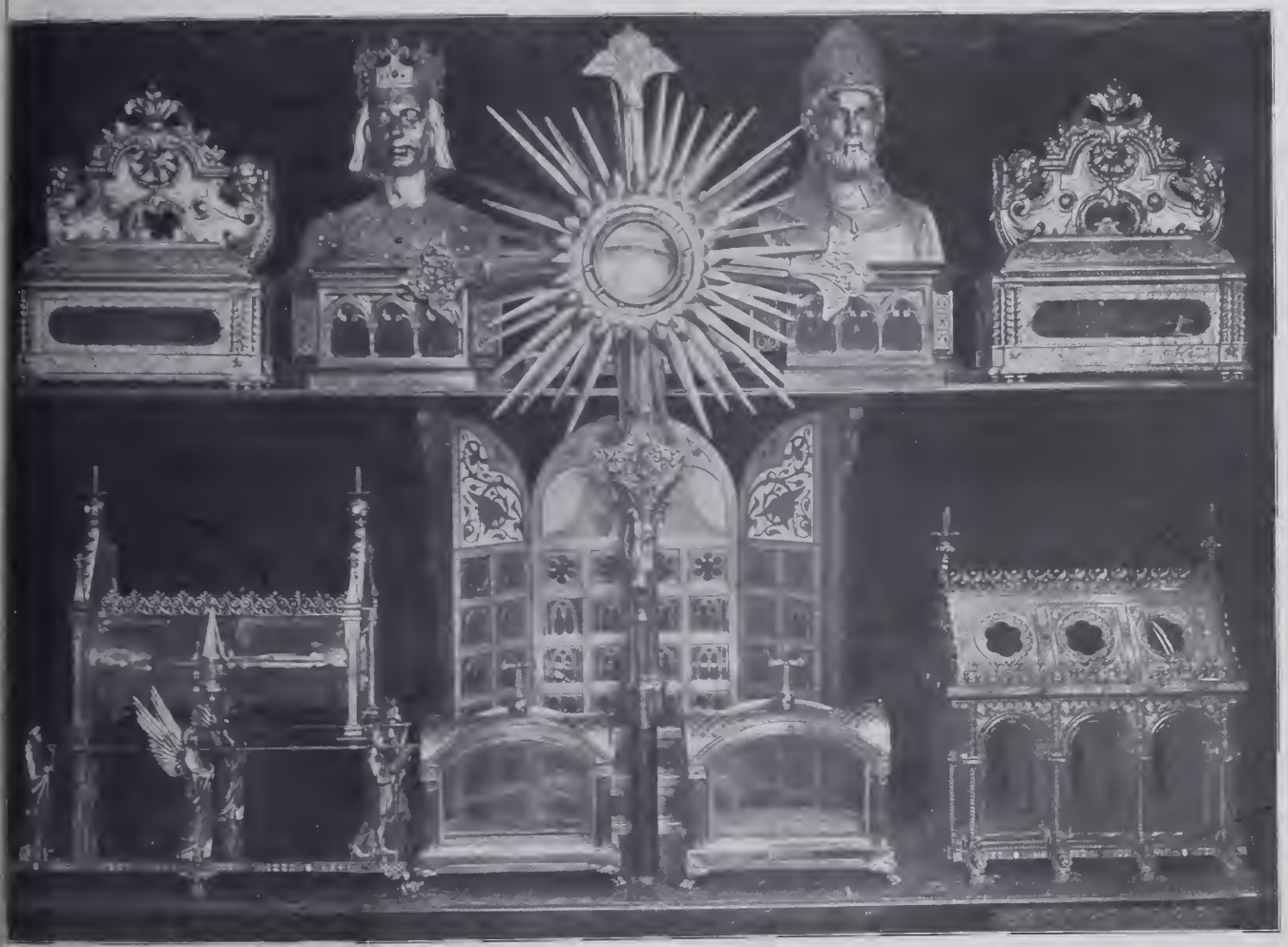
THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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41st Year. WEDNESDAY, NOVEMBER 24, 1909. Vol. LIX., No. 17.



Reliquaries, Etc., from the XIV., XV. and XVI. Centuries in the Treasure of the Cathedral of Notre Dame.

(*See Text on Page 59.*)

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The Martha Washington Pattern No. 2403-1

A most artistic pattern, all hand engraved, in bright finish. Into this pattern of toilet ware the designers have put much beauty and style. It is a very thin model to conform to the present fashion, but is substantial in every way. It is made in the full line of 26 pieces.

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Still in the Lead!



The latest bulletin from the Watch Case industry:

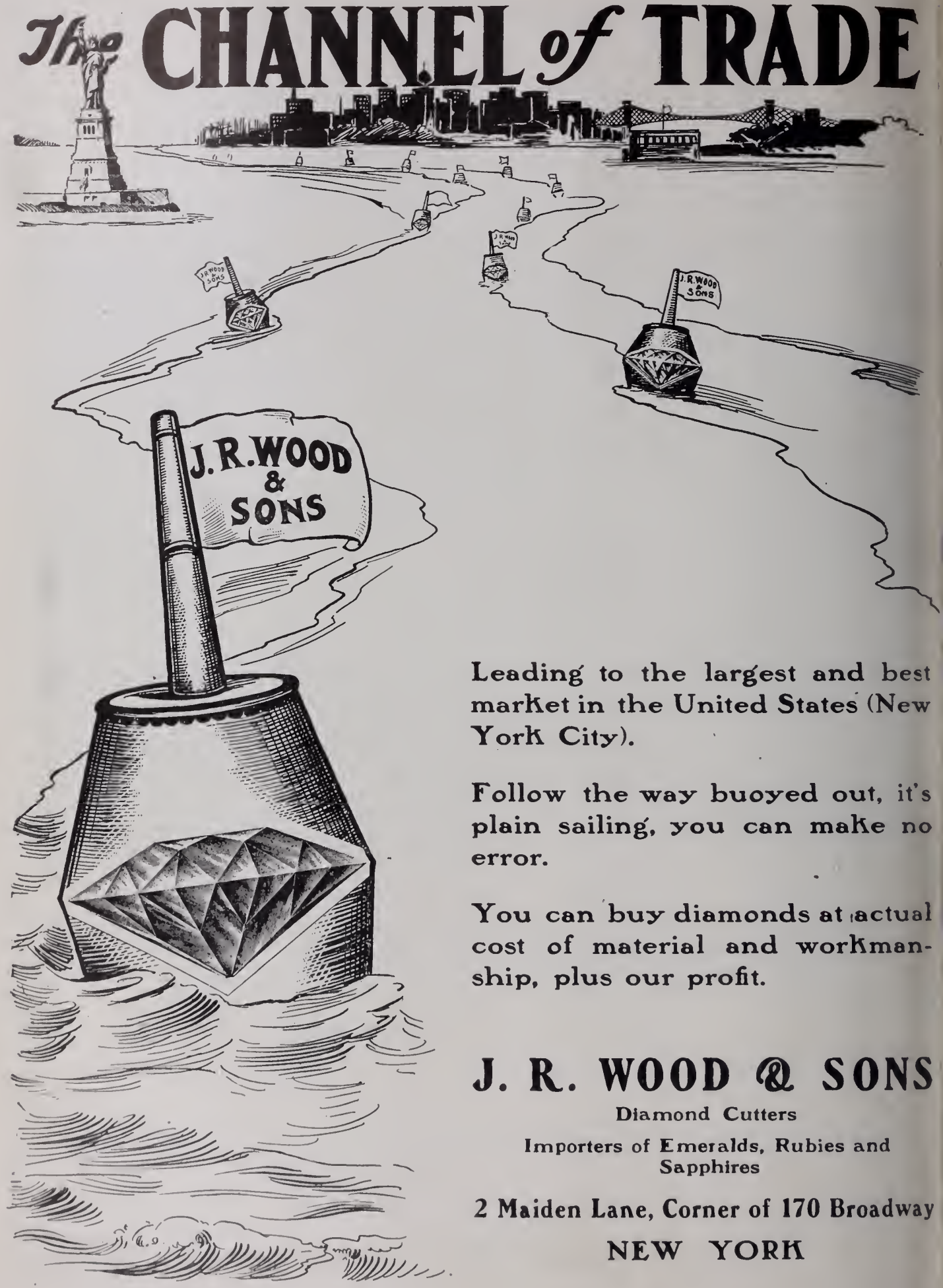
"Fahys Permanent Case still in the lead."

The Fahys Cases score a victory every time they are shown in competition.

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Leading to the largest and best market in the United States (New York City).

Follow the way buoyed out, it's plain sailing, you can make no error.

You can buy diamonds at actual cost of material and workmanship, plus our profit.

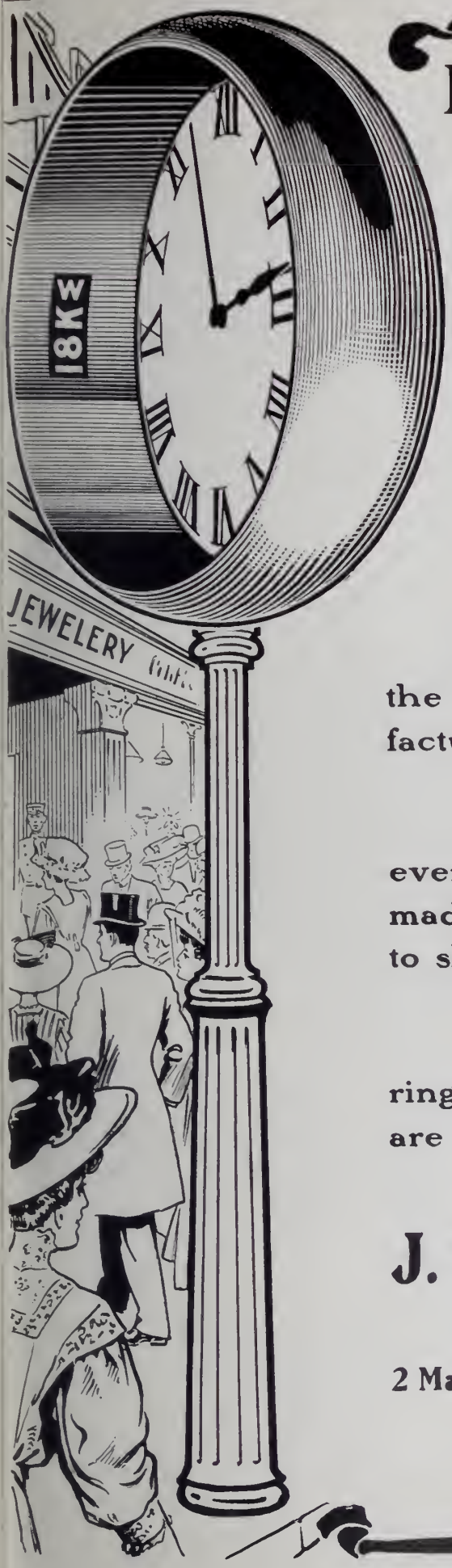
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When A Man Is Going To Get Married

When he comes to you for the ring, sell him one of our manufacture, because

We guarantee ours to be in every way the best that can be made. There is no joint or seam to show, for they are seamless.

There is no better wedding ring made, but our prices for them are the lowest possible.

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A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

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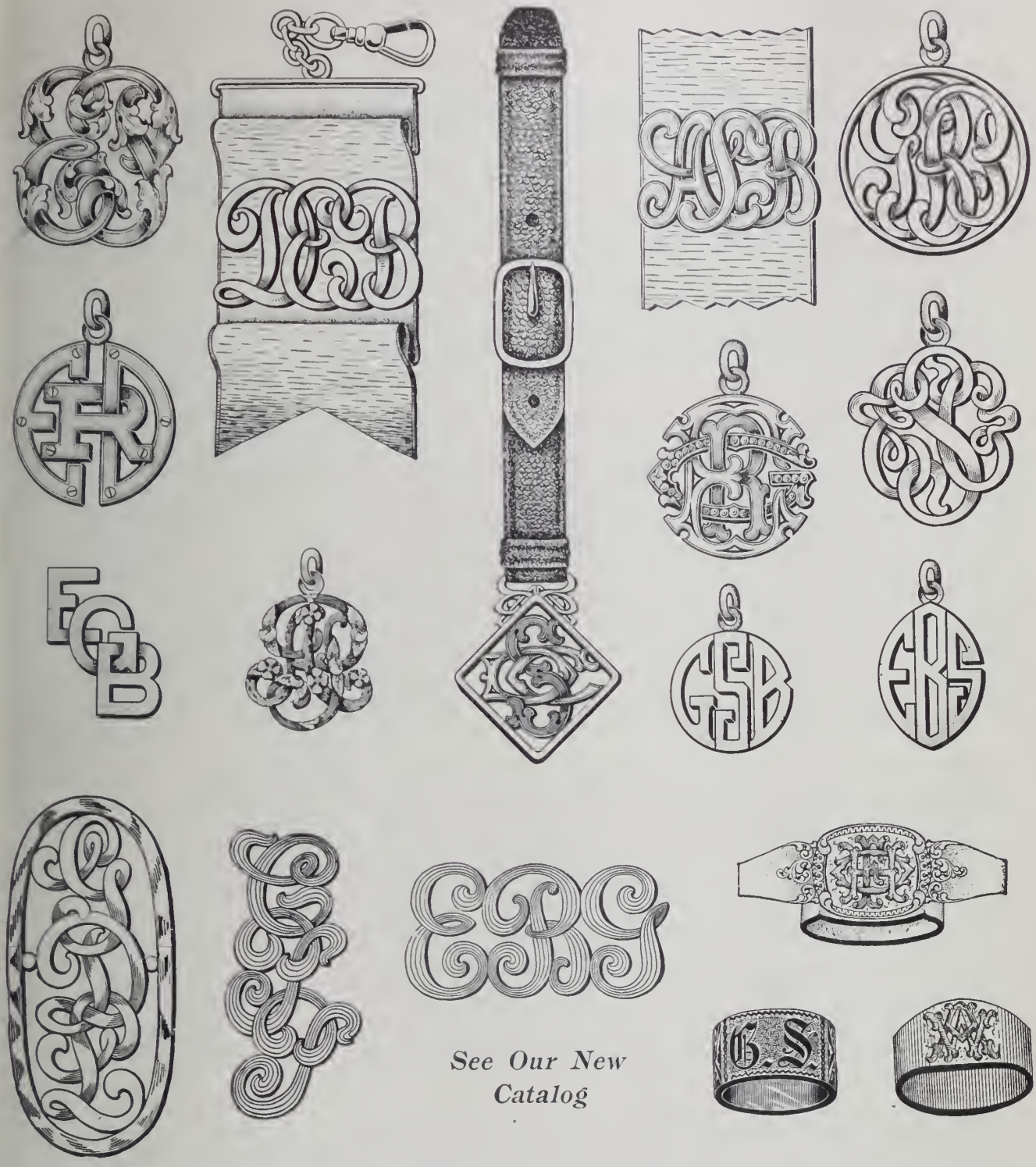
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GOLD CARD JEWELRY
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SEAMLESS GOLD-FILLED RINGS



See Our New Catalog

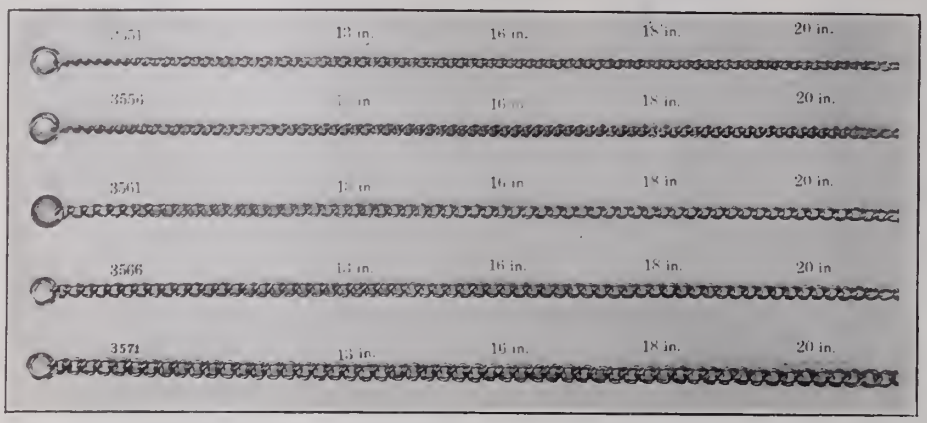
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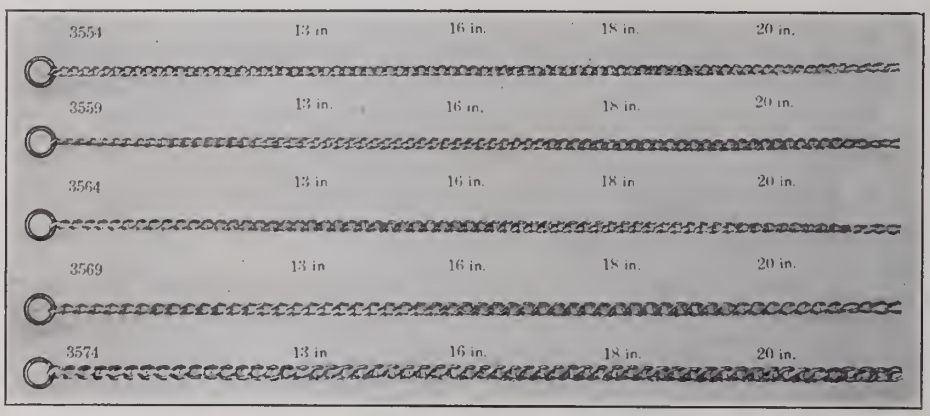
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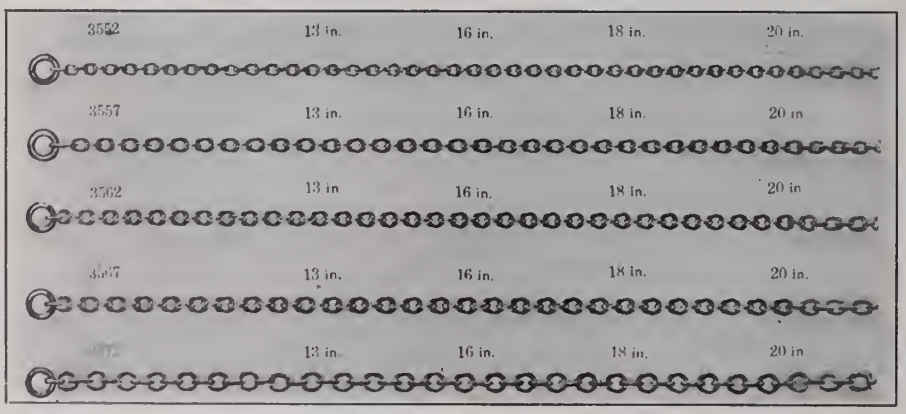
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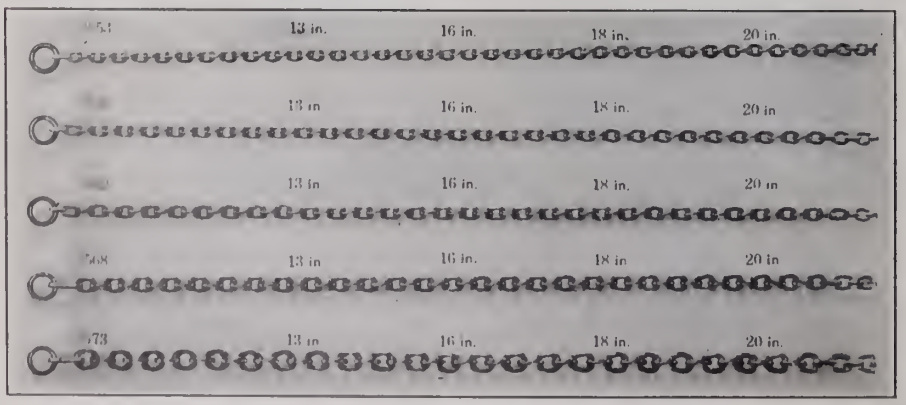
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Buy Barrows' Necks for the Holidays









BARROWS' NEW LINE

Of Plated Neck Chains

First Makers of these Goods in America

Because of a new process of manufacture which we have perfected in the last twelve months, we are enabled to market these goods at prices which will net you a larger profit than you have ever made on neck chains.

Ask your jobber for these goods and see that the tissues bear this trade-mark:

H.F.B.

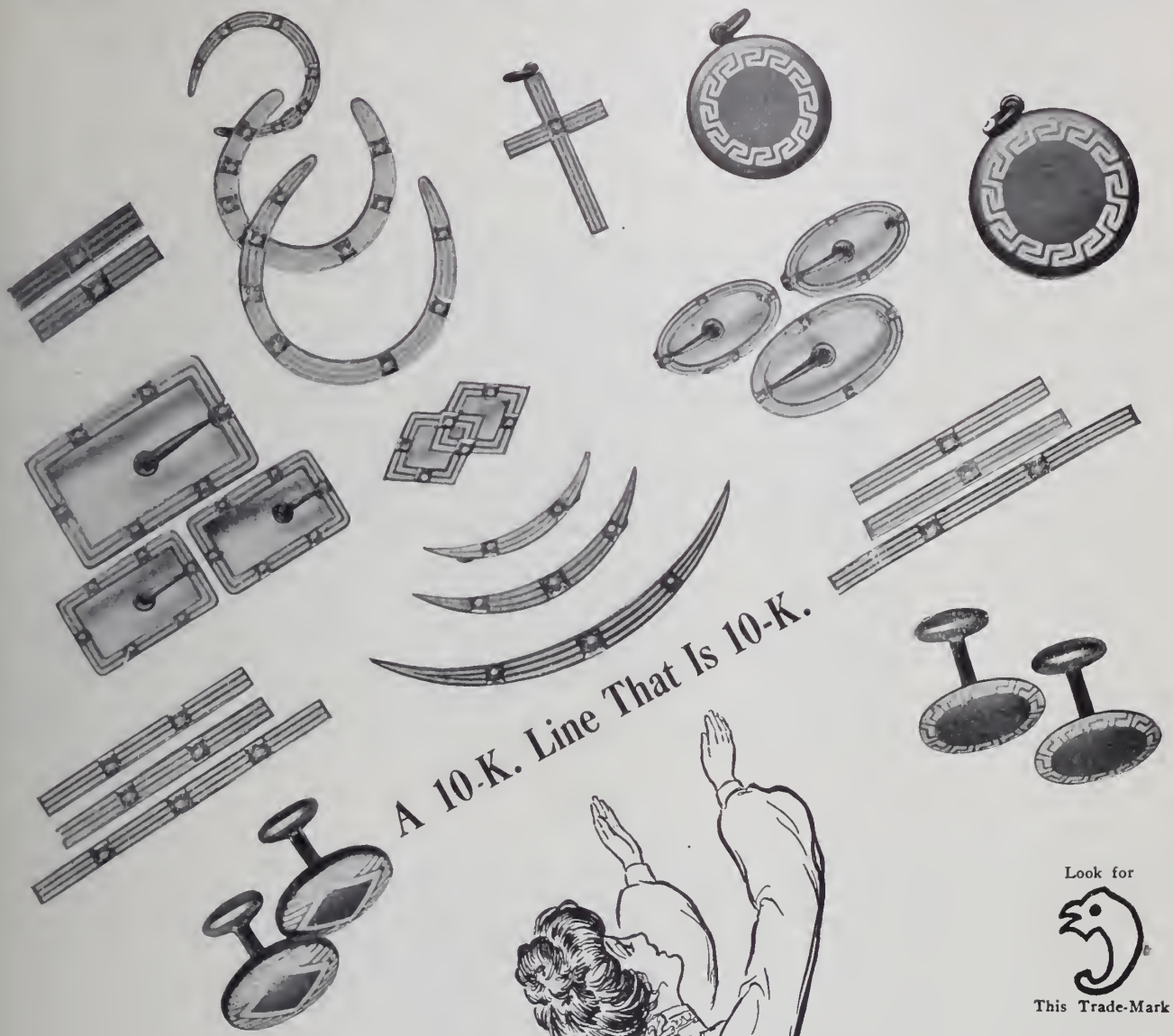
Every chain is stamped H. F. B. on the snap.

We sell to Jobbers only.

H.F.Barrows Co.

North Attleboro Massachusetts

These Gems Have Life in Them



A 10-K. Line That Is 10-K.

Look for

This Trade-Mark

Our Factory Is Your Factory

The Keller Jewelry Mfg. Co.

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS.

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FACTORY:
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Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

IF YOU ARE IN THE MARKET FOR A CATALOG

THERE IS STILL SUFFICIENT TIME TO PLACE YOUR ORDER

We Can Handle It by Mail

And Guarantee Prompt and Satisfactory Service

Our Customers' Letters Should Convince You That Our Catalogs Bring Results



STORE OF CARL J. v. SEUTTER, JACKSON, MISS.

JACKSON, Miss., May 8, 1909.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—In the five years that I have sent out the Catalogs you made for me, I have enjoyed a phenomenal increase in my business. They have brought business to me that I could not have reached in any other way, although I have used almost every method of advertising during the past fifty-nine years and have one of the most modern and complete jewelry establishments in the south.

I do not believe there is a Catalog made by any other firm, which has the strength of drawing competitive business, that compares with your Catalog. To convince you of my faith in your book, I am now giving you an order for a large Catalog for the holiday season. Each year that I have sent out the Catalogs I have enjoyed direct, as well as indirect, results from them.

Wishing you continued success, I remain, Yours very truly,
CARL J. v. SEUTTER.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company.

PINE BLUFF, Ark., Feb. 10, 1909.
THE ARNSTINE BROS. COMPANY,
Cleveland, Ohio:

Gentlemen—On account of the unsettled condition of the cotton market in this section and low prices, the farmers, as a rule, did not sell their product, thus business in all lines was seriously affected and merchants generally complained of a poor holiday business, but I am pleased to report a large increase in mine over that of 1907, and am convinced that the Catalog accomplished this.

I have sent out your Catalogs every year for the past five years, and through them my business has grown from a modest one to the largest in the city and by far over-shadowing strong competition.

The goods you furnished, which are illustrated in my Catalog, are of the best standard makes, ready sellers and prices as low or lower than could be procured elsewhere for equal quality. The Catalogs have placed my store most prominently before the people and given it a very high standing.

Will have you make my Catalog again this year. It will be even larger than my 84-page book last year. My mail-order business in the surrounding country is growing nicely. The other large mail-order houses have a strong hold on our farmers, but I am gradually getting it away from them, and I will continue to go after this branch of the business. However, it is in the city where immediate and profitable results are always obtained from the Catalog.

Hoping this information is what you have inquired for, with my best wishes, I remain,
Sincerely yours,
B. GOTTLIEB.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF B. GOTTLIEB, PINE BLUFF, ARK.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

"A REMINDER"

NOW IS THE TIME to replenish your STOCK for the HOLIDAY SEASON!

We solicit your inspection before purchasing.

There is no need for us to mention the extensive line we carry in all kinds of

Precious and Semi-Precious Stones

You can obtain anything you may desire in this line from us, at prices that will merit your attention.

HIMALAYA MINING COMPANY

15-17-19 MAIDEN LANE

NEW YORK

London Paris Oberstein Boston Providence

Festooned Necklace-Pendants

Dainty, and beautifully made in Semi-Precious Stones and Small Oriental Pearls



Peridots and Pearls | Opals and Pearls | Aquamarines and Pearls

A great variety of unusual designs in the following stones:

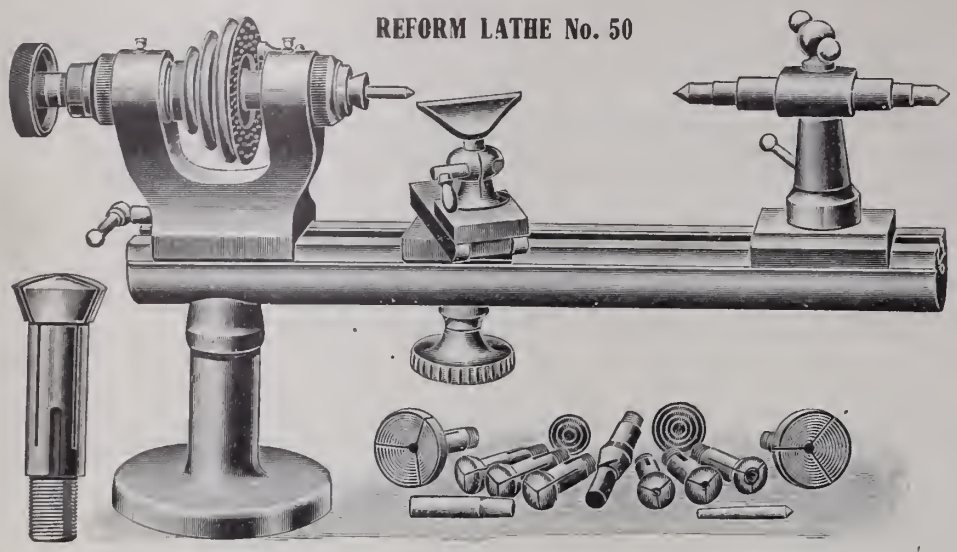
Turquoise	Aquamarines	Opals	Black Opals	Peridots
Siam Rubies	Mexican Opals	Coral	Pink Tourmaline	Topaz
Green Tourmaline	Lapis Lazuli	Amethyst	Chrysoprase	Baroque Pearls

You already know of our hand-made Rings

VAN DUSEN & STOKES CO.

1123 Chestnut Street - - - - - - PHILADELPHIA

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

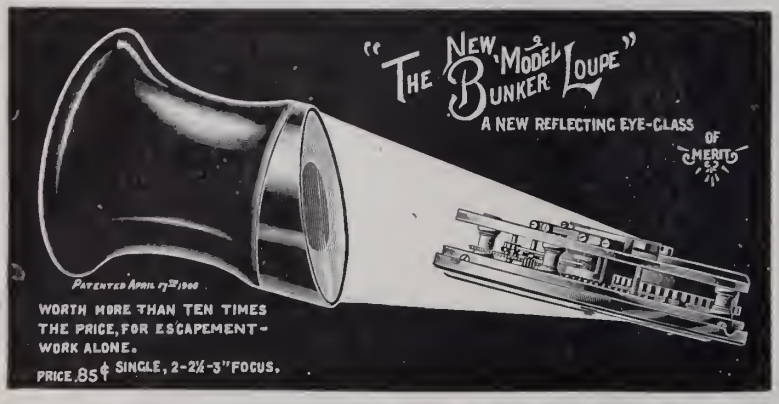
1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard hearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

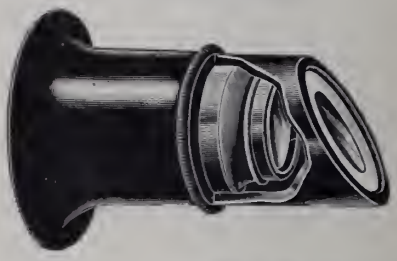
Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper **$19.50**



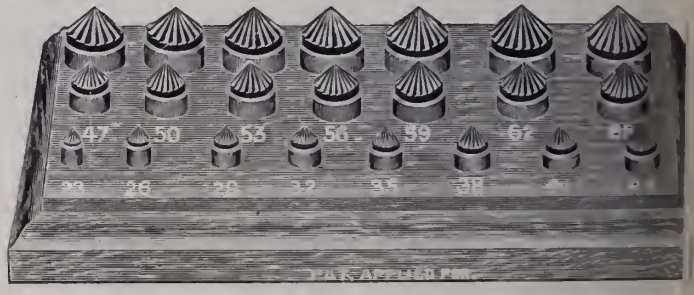
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

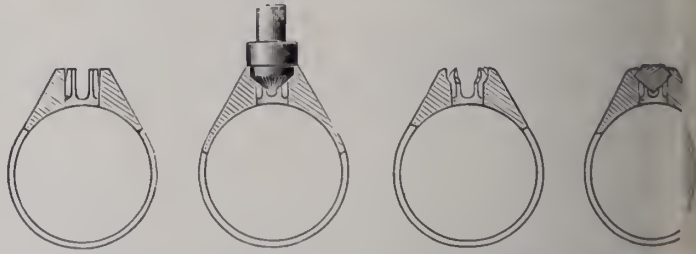
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/1 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



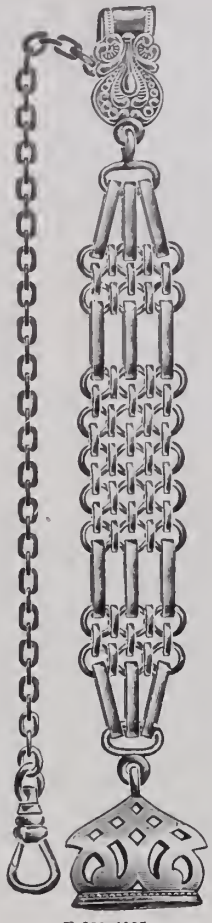
Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.



F 291/1095



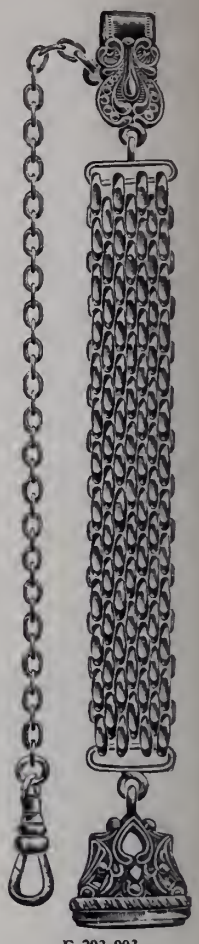
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

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The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

Who Wants PLATINIDE Pendants?



The Great Middle Class

—Women Who Cannot Afford Real, Diamond-Set, Platinum-Mounted Ones

And there's a reason



Platinide Pendants are the nearest approach to diamond-set, platinum-mounted pendants on the market.

They are manufactured from a new metal — a non-tarnishable, platinum-like metal made by our own secret process, and they are set with the finest imported white stones, as well as with the very best imitation emeralds, sapphires, rubies, etc.

In fact, **Platinide** Pendants so closely approach the real thing — not only in metal and stone appearance, but in daintiness and attractiveness of design as well, that they appeal strongly to women of discerning taste.

Which means, when translated into trade terms, that a wide, profitable market exists for those jewelers who will spend the time to ascertain just how unquestionably fine these pendants are.

Write for prices, descriptions and illustrations of the best in platinum-like pendants.

PLATINIDE C.& H.Co. TRADE MARK.

This mark on cards, tags, etc.

CHAPIN & HOLLISTER CO.

MAKERS OF PLATINIDE JEWELRY AND HIGH-GRADE CHAINS FOR HIGH-CLASS RETAILERS.

PLATINIDE C.& H.Co. TRADE MARK.

This mark on cards, tags, etc.

101 SABIN STREET, PROVIDENCE, R. I.

Branch Offices and Representatives:

NEW YORK CITY—J. D. Beacham, 170 Broadway, Care Maiden Lane Safe Deposit Company.

ST. LOUIS—Wm. Weidlich & Bro., 623 Washington Avenue.

CHICAGO—J. B. Norris, Masonic Temple, Care Security Trust & Deposit Company.

SAN FRANCISCO—H. M. Abrams Co., 717 Market Street.



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago

Cloisonne Enamel for the Holiday Season



THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

"Peninsular Printing Plates Sell the Goods."

MANUFACTURERS

¶ Are you interested in illustrating and advertising the goods you make, in such a manner that you will leave a lasting and favorable impression?

¶ You can accomplish this, by showing samples of your goods in colors, like the plate of enameled Jewelry shown on reverse side of this sheet.

¶ Words cannot adequately describe, nor can plain black illustrations picture the beauty of your product. But faithful reproductions, showing your goods in their true colors are the next best thing to the display of the actual goods themselves, by your salesmen to prospective customers.

¶ Try it upon yourself, by turning back to the preceeding page.

¶ We are experts and specialists in the art of making and printing plates for the reproduction of Jewelry and kindred lines, in their natural or true colors.

¶ We solicit correspondence and are ever ready to offer our services. Drop us a line and our representative will be pleased to call.

PENINSULAR ENGRAVING COMPANY

Builders of Catalogs for Retail Jewelers

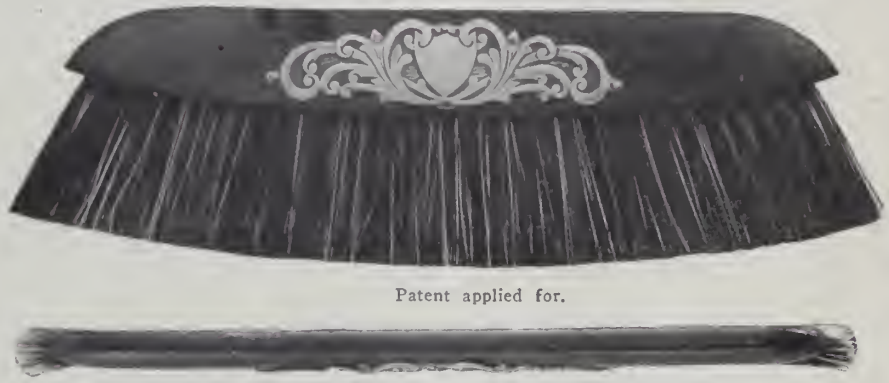
DETROIT, MICH.



This Is The Travelers' Thin-Model Brush

The greatest Holiday article brought out this year!
CLOTH BRUSH! VELVET BRUSH!

Although it is THIN, this brush does its work equally as well as the thick heavy ones. Made with backs of Ebony, and French Ivory — plain or mounted in silver or silver gilt. Cased separately or in pairs — (cloth and velvet brush) in leather envelopes of assorted colors.



Patent applied for.

An actual photograph of the back of the TRAVELERS' THIN-MODEL BRUSH

For the traveling bag, auto pocket and the dressing table! It is selling everywhere in leading jewelry and department stores.



Coat Hanger and Case, Patented.

Travelers' Garment Hangers

For Coats and Waists
Also for
Skirts and Trousers

In sets of 3, 4 and 6, in leather cases, bags and pouches of assorted colors.

$8 per dozen and upward

Our Cravat Holder

A splendid Christmas gift for a man. Trefoil, ring and triangle Shapes. Pigskin, red or green morocco leather Metal parts brass or Sterling silver.



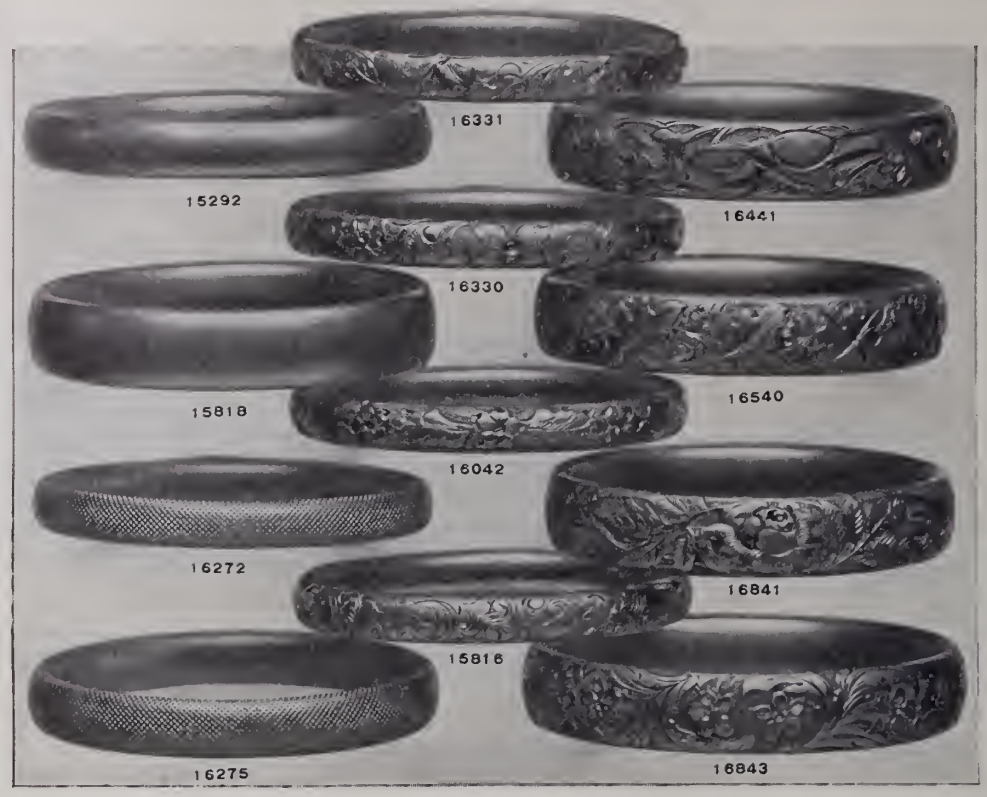
	Per doz
Brass - - - -	$14.40
Sterling Silver,	$30 and $42

Other attractive Holiday articles:

Folding Shoe Horn — **Curling Iron Heater** — **Crater Match Box**
Flat Iron Set — **Silver Mounted Salad Set** — **Cigar Paper Weight**

Send for complete Catalogue **now**—while there is time!

TILDEN-THURBER CO., MANUFACTURERS PROVIDENCE, R. I.



SIMMONS ARMILLA

Still in the lead among Secret Joint and Catch Bracelets

A first-rate Holiday seller

THE simple, practical and substantial construction of Simmons Armilla, its evident quality and the exceptional character of the designs have combined to make it the readiest seller of all bracelets of this type.

MADE in a wide variety of fine patterns—plain, engraved, chased and stone-set—a properly selected assortment of which would assuredly make a most attractive and profitable addition to your Holiday stock.

R. F. SIMMONS COMPANY

Main Office and Works, **Attleboro, Mass.**

NEW YORK SALESROOMS:
9-13 Maiden Lane

CHICAGO SALESROOMS:
Heyworth Building

DON'T WORRY OR TAKE THE GAME TOO SERIOUSLY

Buy a good stock of the Mauran Solid Gold Jewelry and you will have a big holiday business without any trouble.

Consult the Catalogue

John T. Mauran Mfg. Co.

Makers of

10-K. Solid Gold Jewelry

61 Peck St. :: PROVIDENCE, R. I.

10 K
TRADE MARK
Since 1850



"All things come to him who hustles while he waits"

It might seem incredible to an outsider that our business during October last exceeded that of October, 1907, the year supposed to have been the banner year of prosperity, yet such has been the case; and should the business continue as it is to-day, our sales for October and November would aggregate an amount far in excess of anything we had hoped to anticipate.

To account for our rapid strides in the past two months, would say that we have not been sleeping during the time business was not at its best. We have been working up a line of **Pendants, Fobs, Chains, Chatelaines** and **Bracelets** of such fine quality and designs that should you see them you would readily see why our sales for the past few months have surpassed those of corresponding months in other years.







¶ We have heard it intimated that Bracelets were a dead issue, but we cannot confirm this statement; our Bracelet department has been working evenings for some few months past and as yet we have been unable to begin to fill our orders.





Fontneau & Cook Co.

NEW YORK: 15 Maiden Lane ATTLEBORO, MASS. CHICAGO: 1203 Heyworth Building

"THE KLASSIC"

Below we show you two views of our newest creation in link buttons. We ask you to consider carefully the following:



Front View

1. The Setting, Post and Bean are made of *one piece* of *Rolled Gold Plate.*

2. Made by the "Original Hammered Process."

3. The Plate is *thickest* where the button receives the *hardest wear.*



Back View

Guaranteed to Wear **Guaranteed Unbreakable**

Standard Button Company

Manufacturers to the Jobbing Trade

15 Maiden Lane, New York, N. Y.
Mutual Bank Bldg., San Francisco, Cal.

Attleboro, Massachusetts



THE LAUREL

TRADE MARK
STERLING 1000

¶ The **LAUREL** pattern is now ready for delivery in both dozen and fancy pieces.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

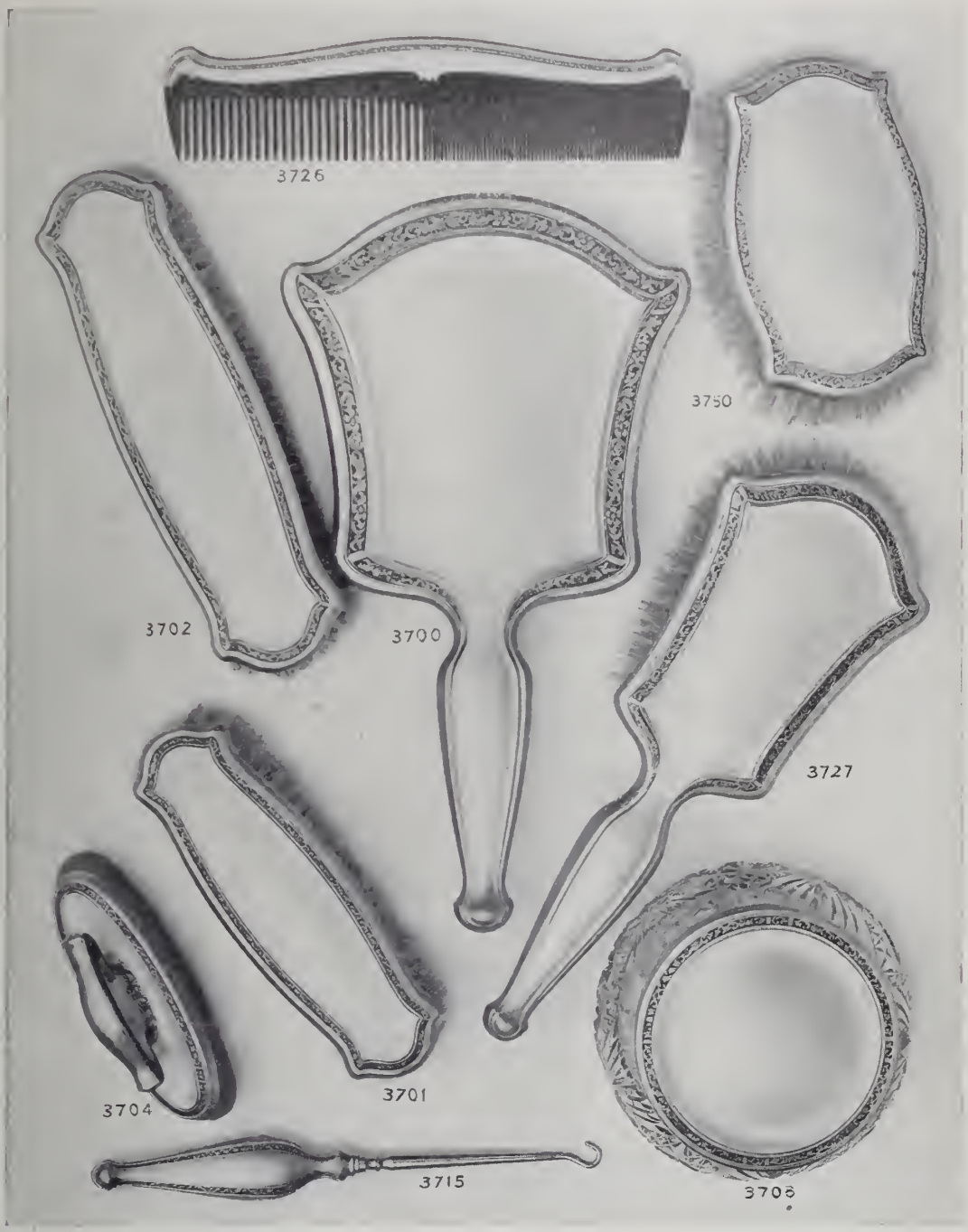
Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.

THE 1847 GIRL

A FULL SIZE reproduction (14½ x 9½) in colors of the advertisement showing "The 1847 Girl," who was introduced to you last month and who appears on the back cover of the November "Ladies' Home Journal," will be sent upon request to any reader of "The Jewelers' Circular." The picture is printed on good paper and is suitable just as it is for display, or it may be effectively framed.

¶ "The 1847 Girl" is only a part of one of the most vigorous and extensive publicity campaigns ever inaugurated by makers of silver-plated ware. If you handle "1847 ROGERS BROS. XS TRIPLE" flatware, then it is YOUR advertising.

¶ Ask for our new "1847 Rogers Bros." velvet show case pad.



MERIDEN BRITANNIA CO.
(INTERNATIONAL SILVER CO., Successor)
MERIDEN, CONN.

NEW YORK CHICAGO SAN FRANCISCO

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R & L B Co STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

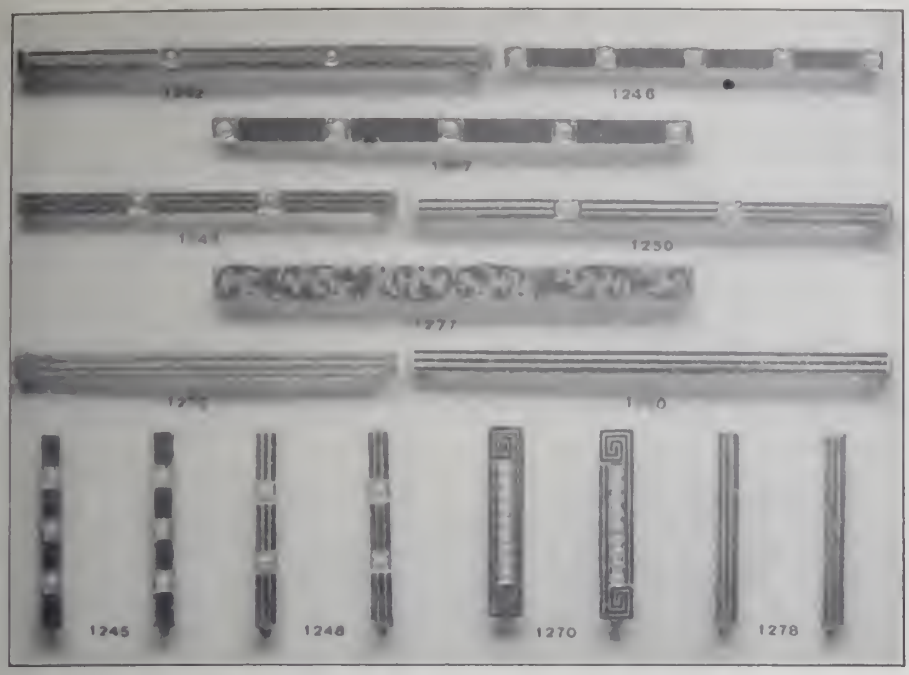
We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



THE 10K LINE WITH A 14K APPEARANCE

Compare the 10k. Jewelry of To-day, with what

it was before our line was put on the market. This line is known to all jewelers who care to give their customers well-made, substantial 10k. instead of the usual variety of that grade.

These jewelers also know that in selling our line, they are giving their trade patterns equal to the nicest 14k., and with a much more pleasing percentage of profit to themselves.

Try our mail order department for your next selection package.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
IKO



2050 E. T.

OUR 2050 E. T.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses—One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

Silversmiths

Thimblemakers :: Jewelers

611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.

Have you made that visit to our New York Offices? 'Twill pay you.



Our Desk Sets will please you—also your customers. So will our

Jewel Cases, Hat Pin Holders, Trays, Vases, Fern Dishes, Smoking Sets, Paper Weights, Clocks, and Clock Ornaments, Candelabra and Candlesticks.

If our salesmen have not called on you, send for catalogue. We can fill orders promptly and want yours. .

We design and make souvenirs. We guarantee that our prices and the quality of our goods are right.

THE BRAINARD & WILSON CORPORATION

MAIN OFFICE AND FACTORY DANBURY, CONN.

NEW YORK OFFICE: 621 Broadway, Room 531, in charge of Fred J. Foster

¶ It's the exquisite that invariably catches the eye.

¶ That's why the **new** styles of **Sternauware** have met with an immediate demand.



¶ Sternauware makes useful presents, hence is very desirable for the holiday trade.

¶ The Teakettle Set No. 684-440, illustrated here, is one of many new styles catalogued in supplements A & B, which will be sent on request.

New York Showrooms
237 BROADWAY,
COR. PARK PLACE
Opposite Post-office

S. STERNAU & CO.

Makers of STERNAUWARE Consisting of

Fancy Teakettles, Chafing-Dishes and their Accessories, Coffee-Machines, Candlesticks, etc.

Office and Factory
195 PLYMOUTH ST.
BROOKLYN, N. Y.



C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
C.A.M.&Co.
Trade Mark
Registered

VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210





THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GOLD FILLED HIGHEST GRADE REGISTERED AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

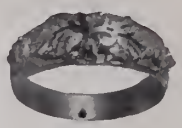
Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.


No. 35


No. 31A

Clarence G. Thorpe

Lead, So. Dak.

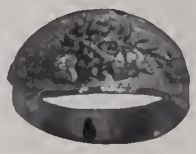
MANUFACTURER OF

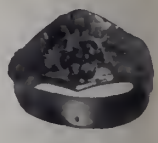
Black Hills Gold Jewelry.

We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer


No. 41


No. 45

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

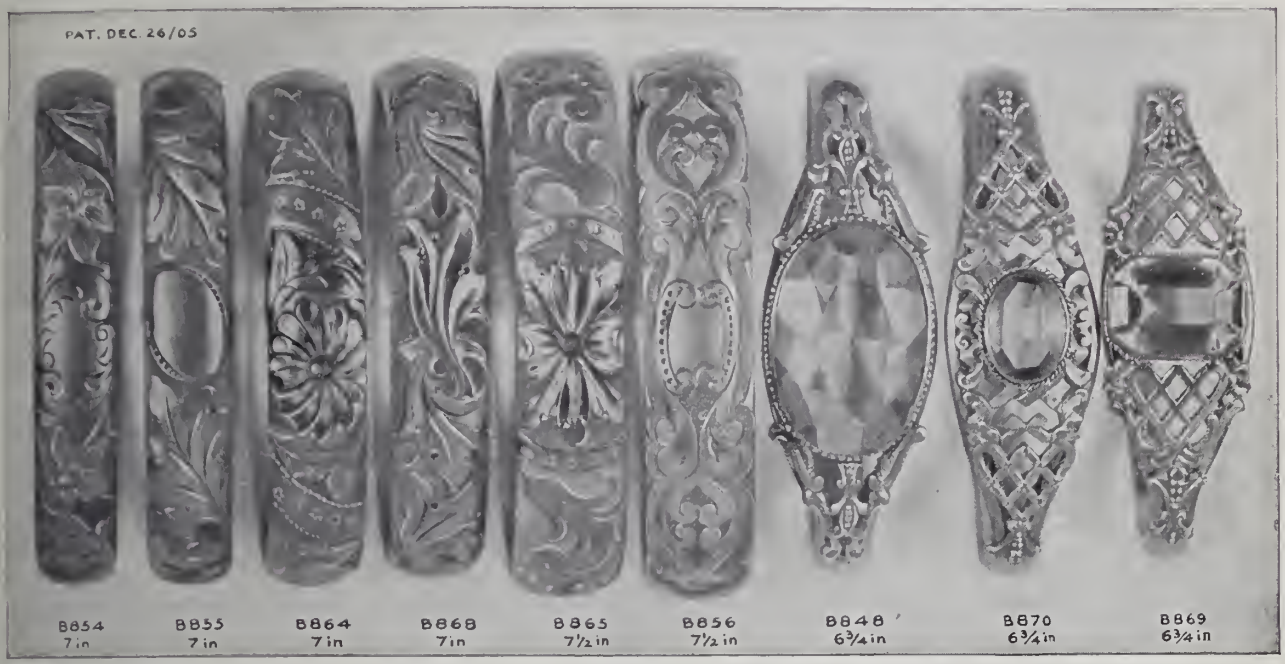
NEW YORK:
9 Maiden Lane

BATES & BACON, Attleboro, Mass.

CHICAGO:
103 State St.

Makers of High-Grade, Gold-Filled Chains, Lockets and Bracelets.
Some New Designs in Bracelets.

"Winna" Bracelets { Were the / Are the / And always will be the } **"BEST"**



WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches
$5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.
736 BROADWAY, NEW YORK

The "Debutante" Bracelet



MADE IN HIGH-GRADE, GOLD FILLED, SEAMLESS STOCK IN FOUR WIDTHS AND ANY SIZE

Gold Pens
Pen Holders
Pencils
Thermometer
Cases
and Novelties
also
Fountain and
Stylographic
Pens

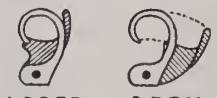


Special Line
of
Sterling Silver
Pencils
on
Christmas Cards
and in
Holly Boxes

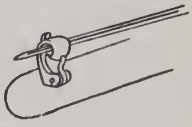


F. T. Pearce Company 85 SPRAGUE STREET Providence, R. I.
NEW YORK SALES OFFICE—180 BROADWAY

The Herpers Catch



CLOSED OPEN



Patent Dec. 3, 1901

The Popular Patent Safety Catch



515 761 800 801 855

It has well earned its popularity during the past six years.

Herpers Brothers
SETTING MAKERS
18 Crawford Street, NEWARK, N. J.
41-43 Maiden Lane, NEW YORK CITY
Established 1865

CABINETS FOR JEWELRY

Of Every Description



No. 1230 Ring Case.

Fox Manufacturing Co.

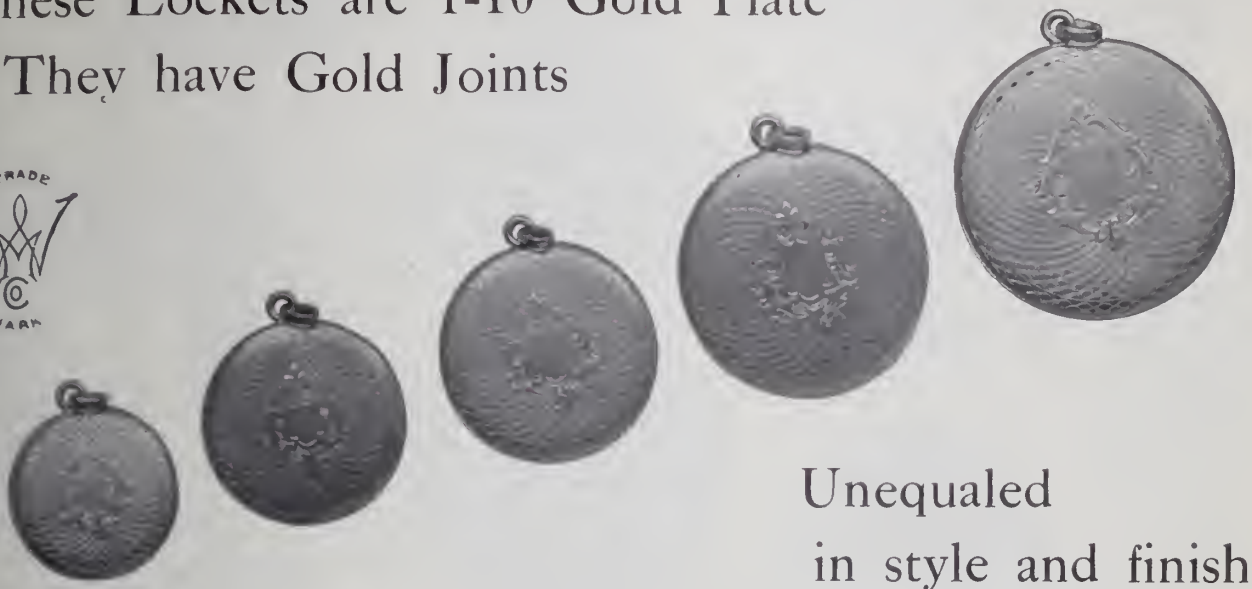
Manufacturers of

JEWELRY DISPLAYS

Cabinets, Boxes, Cards, Tags, Trays, Cases and Supplies

176 Madison St. CHICAGO, ILL.

These Lockets are 1-10 Gold Plate
They have Gold Joints



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.

REIGN OF THE HAT-PIN

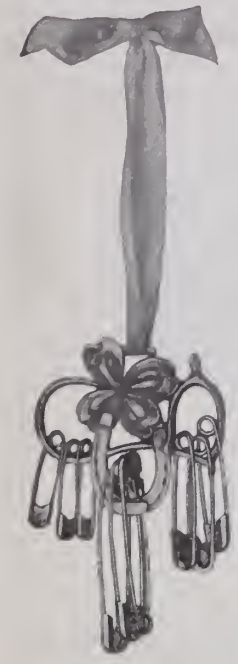
CHIEF CHRISTMAS ITEM

LISNER HAT PINS are pre-eminently *the* Christmas item. This cannot be too strongly emphasized. Nearly a *thousand* superb styles for selection. The most varied and comprehensive line ever presented. Every one an ideal gift. Superb examples in Seal Brown and Jet. De luxe Violet de Parme with Amethyst. Charming French Grey with Amethyst and Topaz. Dazzling and unusual Rhinestone effects. Climaxes of fashion. A veritable bazar of Hat-Pin creations. Compelling prices: *made to retail from 50c. to $5.00.*

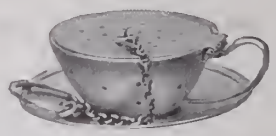
Creating Importers of

D. Lisner & Co. *Jewelry Novelties*

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



26 Safety Pin Holder, .75



783 Tea Ball and Holder, $2.75



658 Scarf Pin Holder, $1.00



54 Rhyme Picture Frame, $1.00



29 Fountain Pen Holder, .75



93 Match Stand (glass bottom), .75



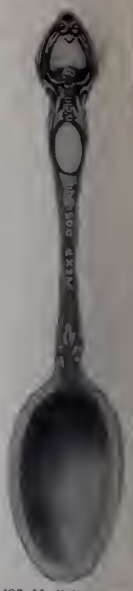
96 Jewel Box, $2.25



825 Tumbler Holder, .75



808c Emery Board and Scissors, $1.75
Without Scissors, $1.25



499 Medicine Spoon
$1.75



827 Emery Board
Holder, .75

STERLING SILVER

Illustrations One-half Size

MERRILL BROS. CO., *Silversmiths*

22 GREEN STREET
NEWARK, N. J.

DIAMONDS WATCHES JEWELRY

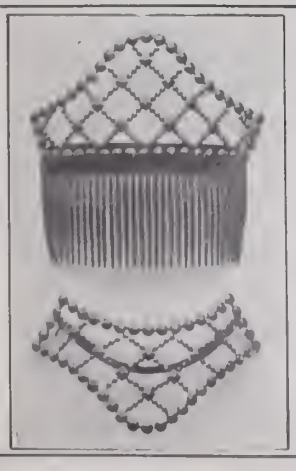
ILGEN & WAKEFIELD CO.

SUCCESSORS TO

Aikin-Lambert Jewelry Co.

Silversmiths' Building

15-17-19 Maiden Lane **NEW YORK**



Big Profit Earners!

Jet Combs, Jet Hairpins, Jet Barrettes, Jet Bandeaux, Jet Hatpins, Jet Brooches, Jet Festoons, Jet Collars, Jet Lorgnette Chains, Jet Pendants, Jet Buckles.

Gun Metal, Oxidized and Gold Plated Hatpins, Brooches, Bandeaux, Necklaces, Lorgnette Chains, etc., set with all the stones in demand.

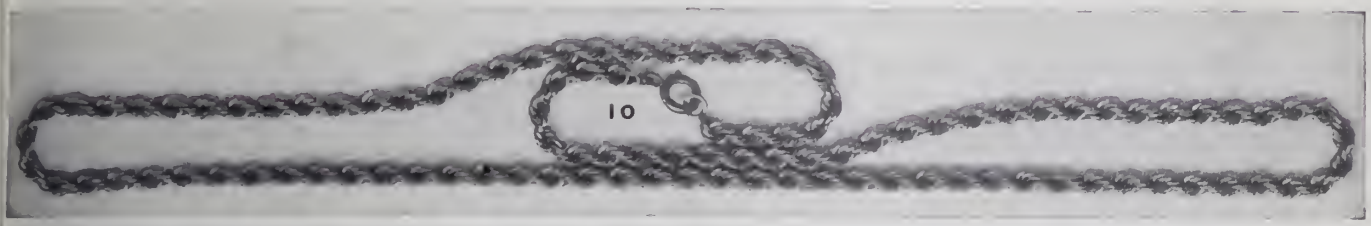
Fishskin Pearl Collars and single strings in all sizes and qualities; also complete line of Indestructible Pearls.

Selections sent to reliable dealers

CHOPARD FRÈRES CO. **56 MAIDEN LANE**
NEW YORK

Ziruth-Unbreakable Chains

GOLD AND PLATINUM



They are cheaper than those that claim to compare in quality and much better than those of equal price. Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market and are so oonceded by the trade. They are plump 10-K. and 14-K. as stamped and fully guaranteed. Of what value is the stamping law unless you assay your goods? We invite you to assay our chains. Chains cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH UNBREAKABLE CHAINS

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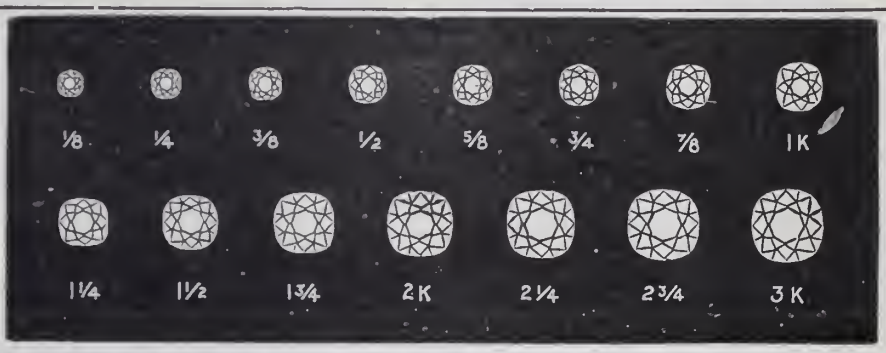
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These Reconstructed Rubies are absolutely as hard and have the same beautiful appearance as the Genuine Oriental Rubies. They are the scientific production of small particles of Genuine Rubies fused under intense heat through an electrical process and purified through a chemical process.

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THERE have been both lean and fat Thanksgivings and this year promises to be one of the latter. With the improved conditions generally the jeweler will enjoy a good Holiday trade and have cause to be thankful. Particularly so if he has a complete line of our "Sellers"; then he really has something to be thankful for. They are bound to help him materially both in making new trade and holding his own. ¶ Our stock is most extensive at this season. Write us for selection package. We can ship you anything required in Jewelry, Watches or Diamonds by return express.

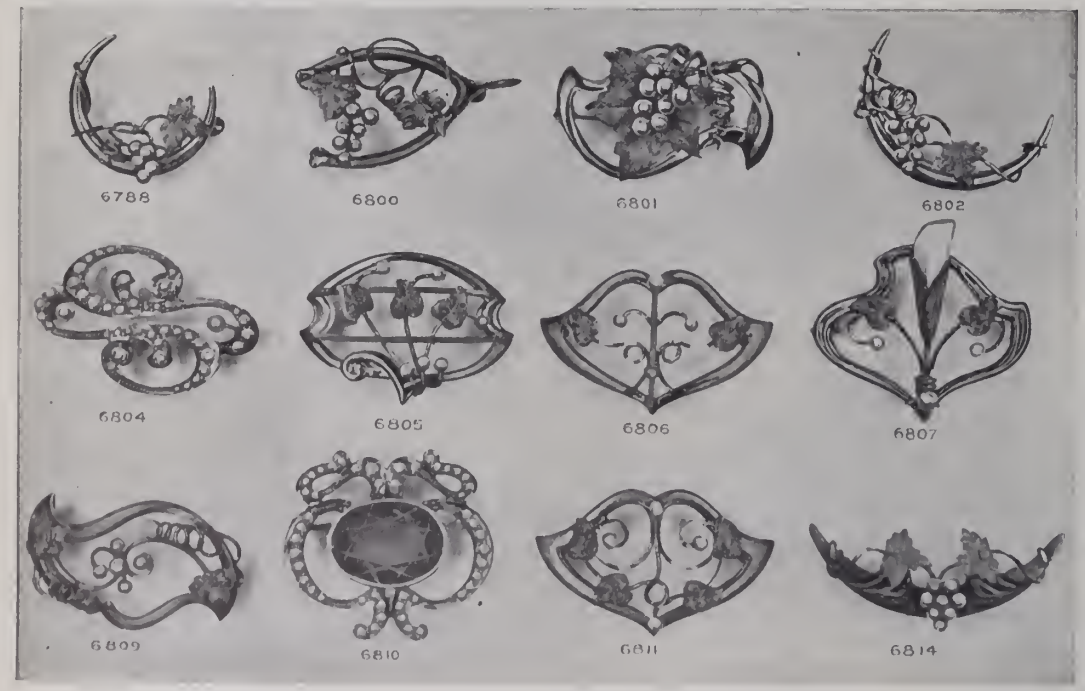
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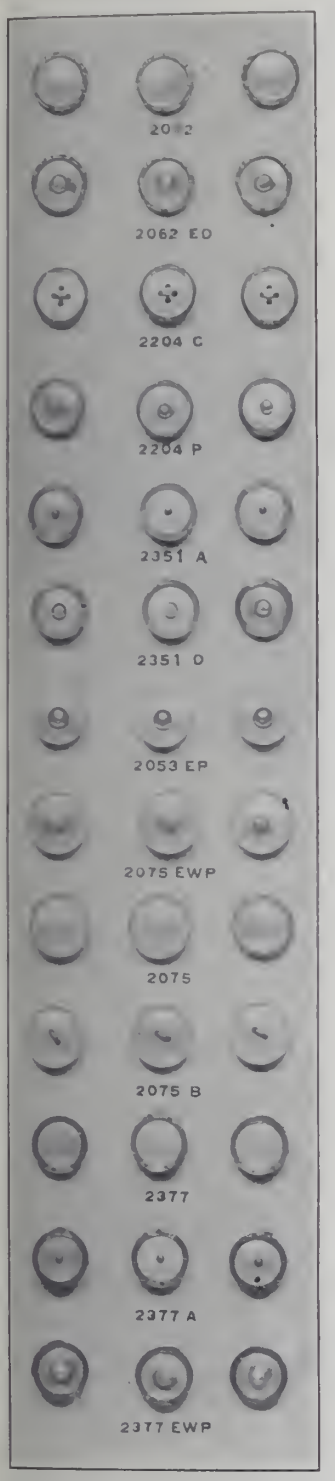
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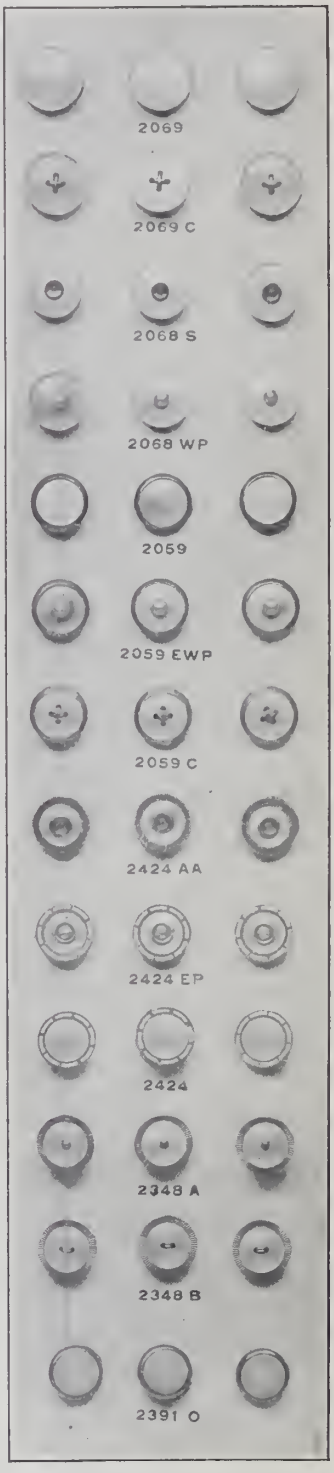
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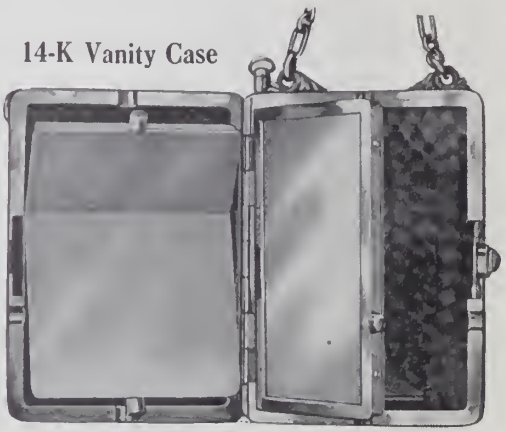


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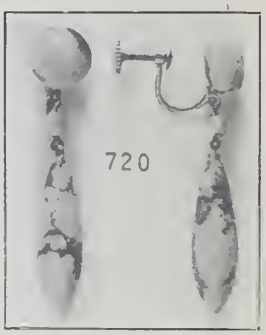


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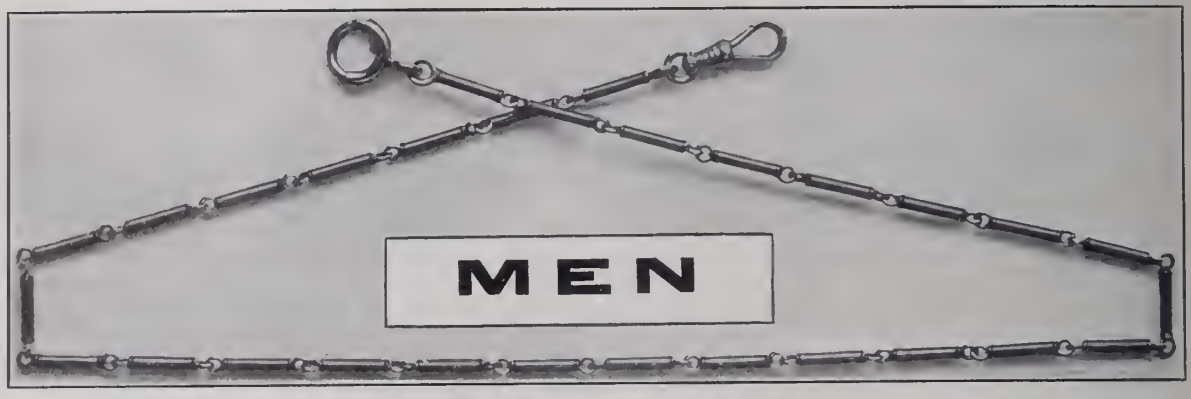
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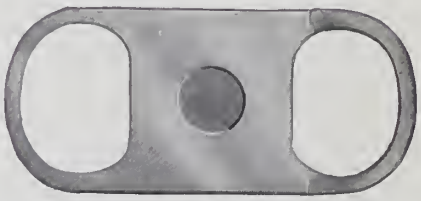
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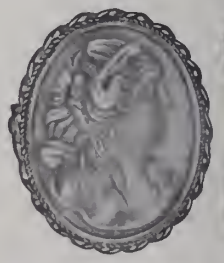
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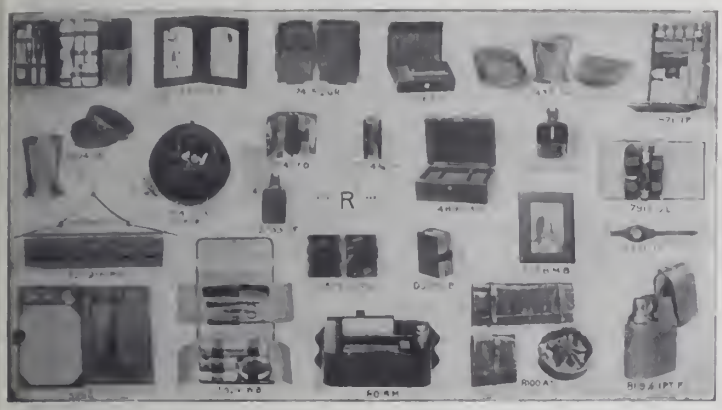
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FOUNTAIN PENS
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Figure 16



Figure 14

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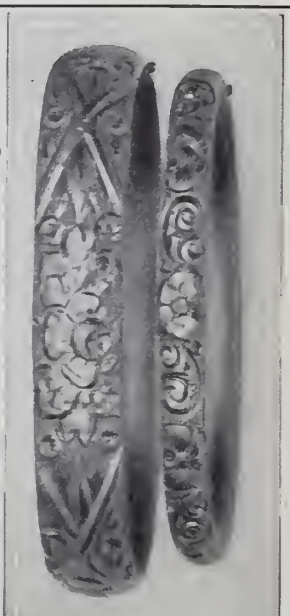
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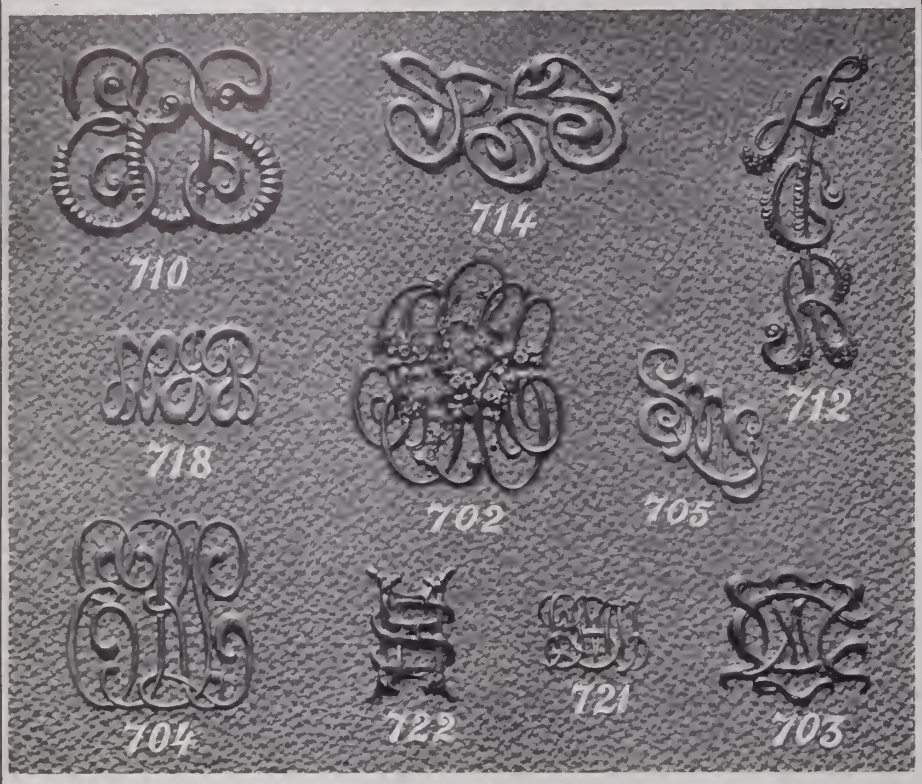


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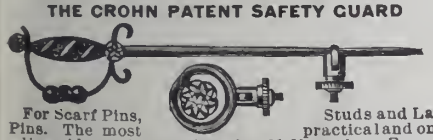
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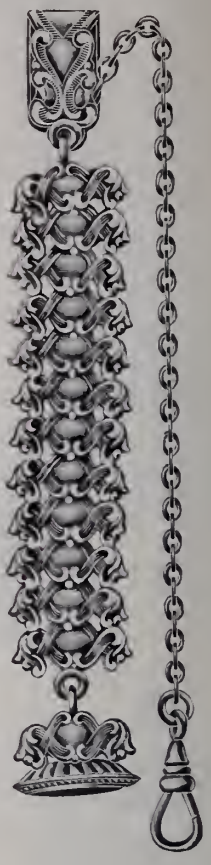
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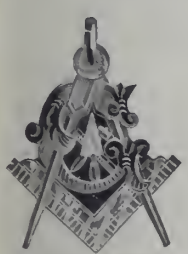
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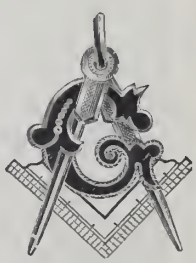
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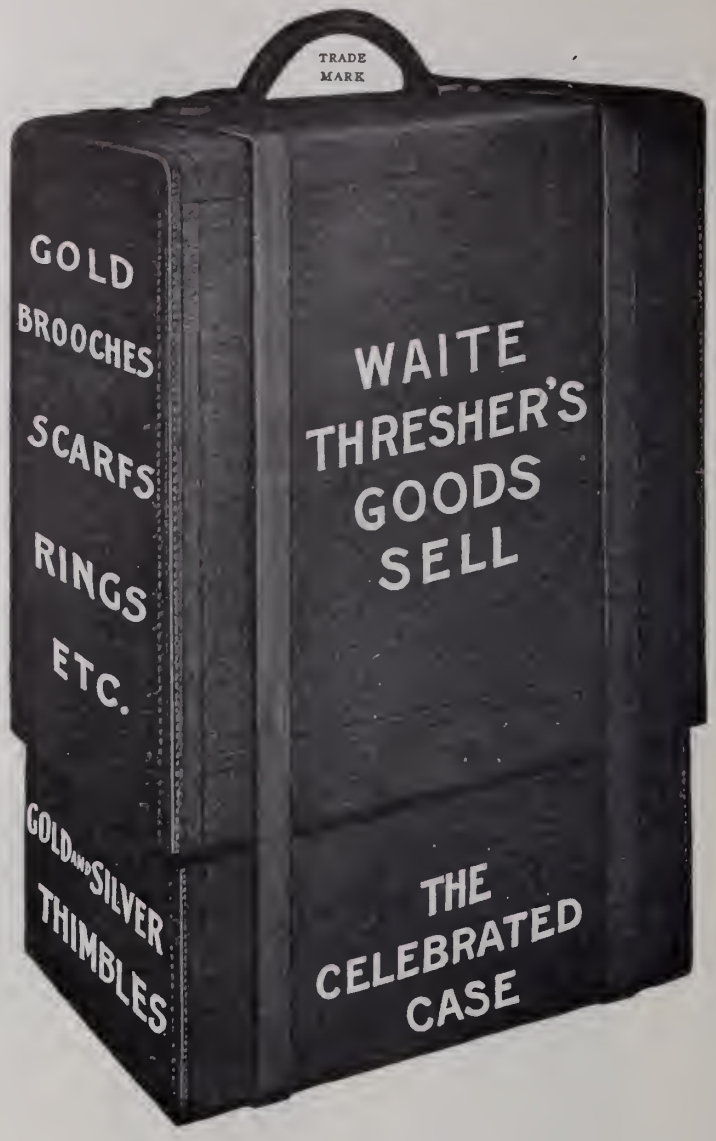
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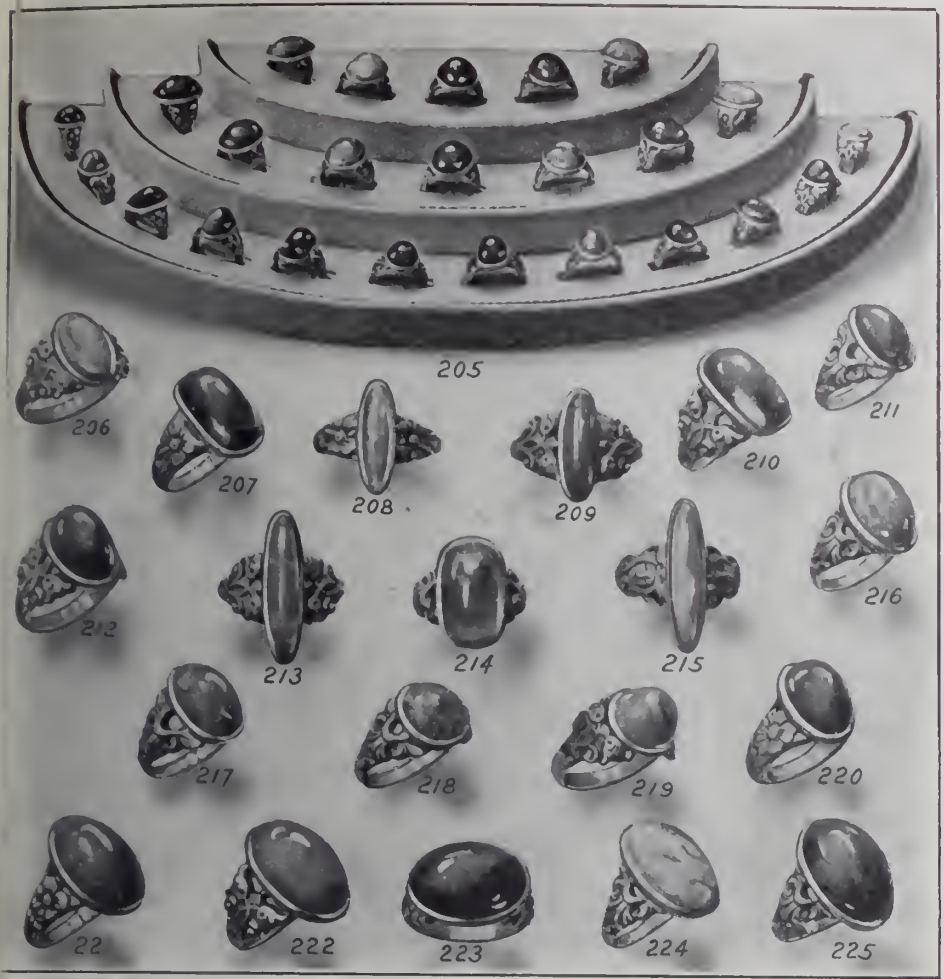
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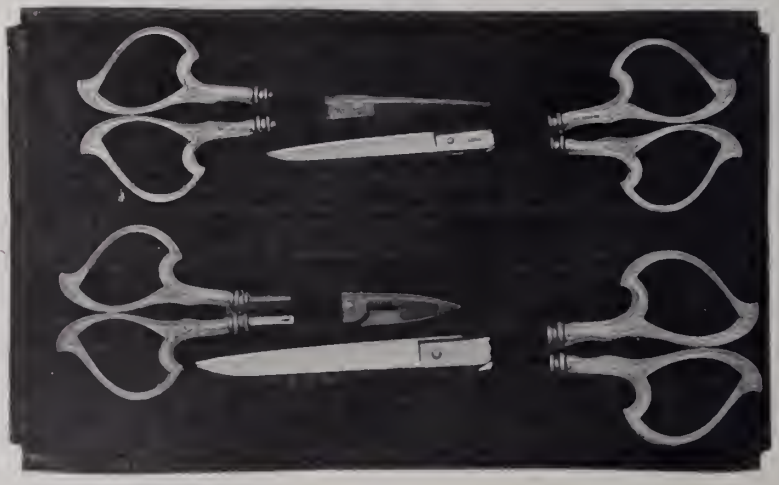


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VOL. LIX. WEDNESDAY, NOVEMBER 24, 1909. No. 17.

The Treasures in the Cathedral of Notre Dame, Paris.

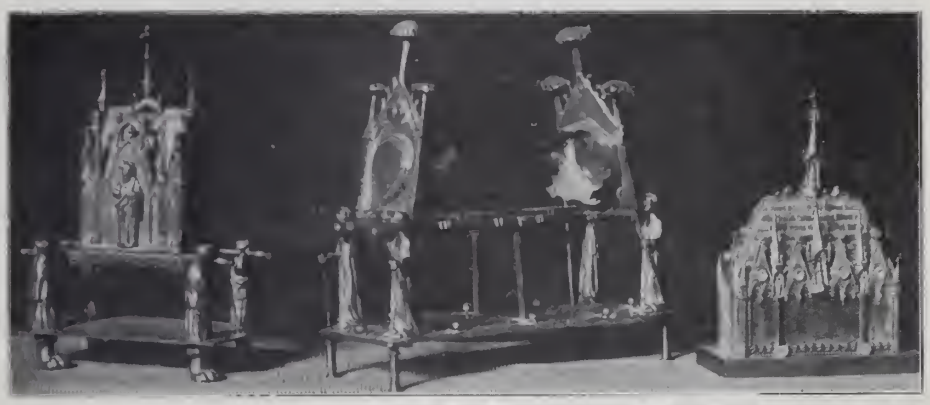
THE grand old cathedral church of Notre Dame has played an important part in the history of the French capital. Having alike a civil and a religious significance, its massive construction and somewhat severe simplicity suggest the fortress almost as much as the church, in spite of its evidently ecclesiastical character. In the earlier days Notre Dame was at once a basilica and a forum. Here the clergy dispensed justice, according to canon law, the bishop sitting enthroned among his canons in front of the altar, which at that time stood in the center of the apse, as supreme judge. Nor was the old church lacking in the means for carrying out the sentences imposed; it had its dungeons and a torture chamber, while for extreme cases there was a scaffold and gibbet that were erected in the square in front of the cathedral. Here also the people assembled to discuss public questions and hear famous orators.



GOTHIC RELIQUARY, XIII. CENTURY.

Notre Dame, originally designed by Maurice de Sully, an early bishop of Paris, was built piecemeal, and never really completed. Although perfect harmony exists between the different parts, it is not impossible to recognize where the work of one architect or builder began and where it finished, while owing to the fact that the lofty spires contemplated by the original architect were never placed on the towers, the building has a somewhat squat or dumpy appearance, which the leveling of the surrounding land, hiding the terraced platform of 13 steps upon which it originally stood, increases.

The Assembly, in 1794, transformed the church into a "Temple of Reason," where the rites and ceremonies that were introduced as succeeding the Christian faith were performed. One of the first acts of Napoleon, as First Consul, was to restore to Notre Dame its religious character and its civil status as the metropolitan church of Paris, and here, in great pomp, he was crowned Emperor of France by Pope Pius VII., in 1804.

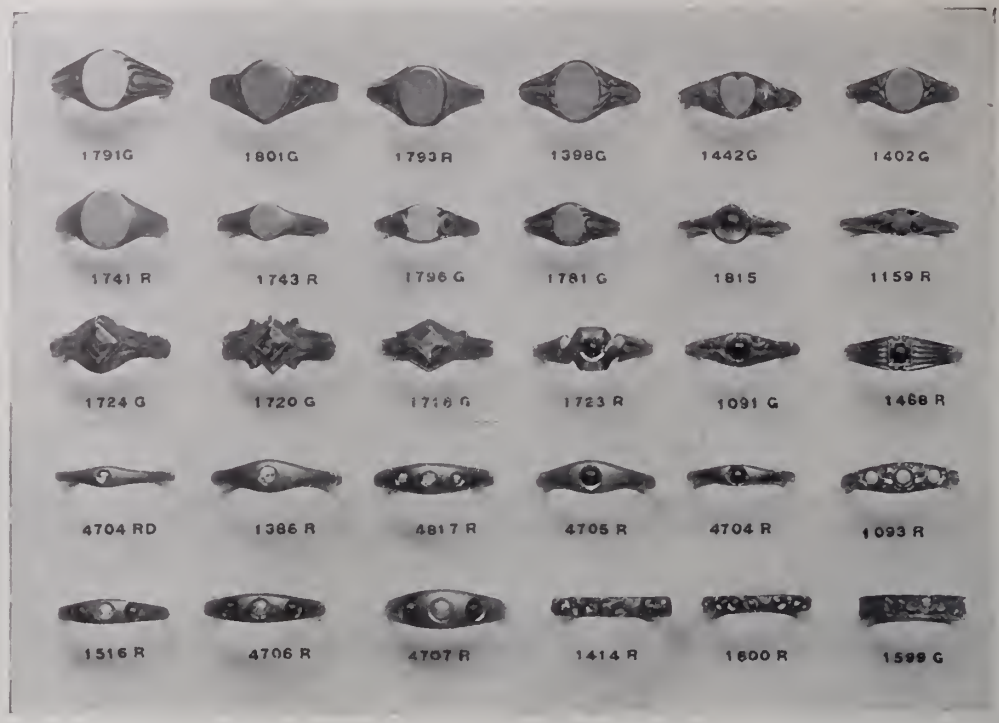


GOTHIC RELIQUARIES, XIV. CENTURY.

Another interesting episode in the history of the church was the attempt the communards made to destroy it in 1871. Piling the chairs, desks, railings and other wooden fittings in a great heap in the center transept, they saturated the pile with petroleum and set fire to it, but before the fire could gain any headway Dr. Péau and his clergy extinguished it with the aid of water carried from the near-by cisterns of the Hotel Dieu, a guard of soldiers preventing a



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rther repetition of the disgraceful attempt. In the sacristy, to the right of the choir, preserved the famous treasure of Notre ame, the remains of a remarkable collec- on of works of art, etc., of all ages and cluding, as the name implies, articles cost as to their intrinsic worth and even more aluable on account of their associations. elebrated in former times for its magnifi- nce, bishops, kings and the most illustri- us State personages have successively en- ched it with a series of the most costly bjects. There were enumerated in 1763 ur busts and two images in silver gilt, old and precious stones, a book of the pistles, bound in silver gilt; six reliquaries t the same material and three others in lver, two large reliquaries in gold, five eliquaries in silver gilt, six crosses of silver ilt, a cross of gold, attributed to St. Eloi nd one of silver. Three vases of silver lt and three of silver, seven chalices of lver gilt and one of gold, two large alices of silver, three cruets of silver gilt, vo paxes in silver gilt, a monstrance in lver gilt and one of silver, two silver nsers, a wand of silver gilt, a conductor's ton of silver gilt, a heater of silver (to ace on the altar in Winter), a silver tomb r Maundy Thursday, an arm of silver gilt nd many other vases and reliquaries, an numeration of which would take too long.

The great majority of these articles were ade not anterior to the 16th century, al- hough there were many others more an- ent. It can readily be imagined what be- ame of the treasure at the time of the espoilment of the churches. When cul- ure was reinaugurated the Government aused the restoration to the archbishopric f some objects that had been preserved as uriosities in public depots. In 1831 new utbreaks menaced the little that had es- caped the previous troubles. The arch- bishop and the chapter then took the pre- caution to place in safe hands, with certain religious communities, or even in charge of private individuals, the relics and the sacred vessels. To-day all these venerable memen- toes of the faith of former generations are replaced where they belong, in an apartment specially prepared for their reception, in the upper part of the new sacristy.



RELIQUARY OF NAPOLEON I.

We may indicate to day, as worthy of the veneration and the curiosity of our readers, the holy crown of thorns of our Lord, in honor of which St. Louis built the holy chapel; the holy nail that belongs to the abbey of St. Denis, the golden cross of the Emperor Manuel, Comnène, 12th, which the Princess Anne of Gonzague bequeathed in 1683 to the monks of St. Germain des Près; two silver gilt chalices of the 13th century; the relic of the true cross, sent in 1109 to Gallon, Bishop of Paris, by Anseau, pre- centor of the Holy Sepulchre at Jerusalem; the cross of wood and copper of Bishop Endes de Sully; the crucifix held by St. Vincent de Paul when he ministered to King Louis XIII. at the moment of his death; the scourge of St. Louis, several pieces of cloth that are said to have been part of one of this prince's garments, a bag of silk and gold tissue, a girdle of linen, enriched with ornaments in color, and cer- tain other pieces of linen that also belonged to him.

The ancient objects restored to the treas- ure and the gifts made to the church since the Agreement formed a collection of con- siderable value when they were scattered. It was wished that their return to Notre Dame would be a sign to the cathedral of the inauguration of a new era of glory, for they recall by causing them to be reborn the ancient days of piety and splendor and at the same time by the fostering care of the Government the artists of our time restored the ancient ornaments, effacing, in the main, the ravages of time and mankind.



SILVER MADONNA AND CHILD OF CHARLES X.

The treasures are exhibited to visitors by the sacristan. They again include the crown of thorns, brought back from Jerusalem by St. Louis (shown only during Holy Week, when it is exhibited in the church); a nail and a fragment of the true cross, rich eccle- siastical ornaments, reliquaries of the 13th, 14th and 16th centuries, chasubles of the same period, monstrances of the 15th and 16th centuries, silver busts of St. Denis and St. Louis, Napoleon I.'s coronation robe, the blood-stained vestments worn by Arch- bishops Affre, Sibour and Darboy on the-



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Rose Diamonds

ays of their deaths and vestments presented to the clergy for special occasions by Louis XVI., Napoleon I., Napoleon III. and others.

It has been an extremely difficult task to obtain any data whatever regarding the objects composing the treasure; a communication from the administration and the custodian stated that nothing of any account had ever been published regarding it, and, as a matter of fact, all the works on Notre Dame Cathedral consulted contained only a cursory reference to the same. Accepting the statement of the custodian for a fact, this article may be considered the first one specially devoted to the subject.

It appears that the greater part of the specimens now to be found in the collection date back no further than a few centuries, which fact, however, renders them none the



MONSTRANCE OF LOUIS XVIII.

less interesting, for it is not every day that we come across altar vessels in the style of Louis XIII. and Louis XIV., nor such fine reliquaries from the 19th century. Among the most conspicuous pieces, indeed, are the several splendid reliquaries, monstrances, etc., of more recent date. Of some of these, illustrations accompany this article. There is, first of all, the beautiful reliquary of Napoleon I., consisting of a large sphere surmounted by a kneeling figure, holding a bell in one hand and with the other touching a cross. A lion is reclining alongside of the cross. The large globe is supported by three angels on a triangular base. This base bears in each corner two wreaths and has medallions running around the upper edge, while the flattened corners are taken up by inscriptions, as is also the lower edge of the base, where the date is likewise to be found.

Another fine specimen is the monstrance of Louis XVIII. It is embellished all over with handsome stones, producing a most dazzling effect, while its foot bears scenes from the Bible in excellent *repoussé* work, the one in the front, and visible in our illustration, representing the Lord's Supper. An older monstrance, often mentioned, is the large sun-ostensory of silver presented



RELIQUARY SUPPORTED BY TWO ANGELS, 1862.

in 1708 to the church by the canonicate of the Porte. This monstrance, five feet in height, has as the support a figure of an angel bearing the Book with the Seven Seals of the Apocalypse with the Pascal Lamb. Above rises a "*grande Gloire*," or image of the sun, in the center of which is the crystal receptacle containing the consecrated host. Heads of cherubs appear among the rays of the sun and below four figures of old men are to be seen. This piece, important both as a work of art and on account of its size, was made after designs of the Architect de Cotte by Ballin, goldsmith of the king and nephew of the Ballin of Louis XIV. The aforementioned specimen may be considered as the type of ecclesiastical goldsmithing of that time, when the most affected mannerism had completely replaced religious sentiment.

Monstrance of this kind came greatly into vogue. Around the same time the able goldsmith, Thomas Germain, executed two more—the first for the cathedral at Rheims, the second, also of silver, for Notre Dame at Paris. They always presented the same sun-image embellished with cherub heads; only in the second piece the apocalyptic symbols had been replaced with ears of grain and bunches of raisins, the double emblem of the Eucharist. The cherubs' heads and ears of grain still appear on the monstrance of Louis XVIII., as our illustration shows.

The magnificent silver statue of the Holy Virgin and Child, both bearing crowns, which is shown on page 61, was a gift of Charles X., brother of Louis XVIII., who ruled over France from 1824 to 1830, when he was forced to abdicate.

Two superb reliquaries date from the year 1862, i. e., during the reign of Napoleon III. One is a fine piece of work in the shape of a cross highly embellished with foliage and fruit, resting on a platform upborne by two angels' figures, while the other, the upper part of which is shaped like a crown, is called the reliquary of the Holy Crown, being probably used to shelter the Crown of Thorns brought from the Crusades by St. Louis. It is studded throughout with precious stones and very rich in appearance. Small statues of the apostles surround the circular portion of



RELIQUARY OF THE HOLY CROWN, 1862.

the superstructure, while beneath larger figures are seated on chairs.

Among the crucifixes, the one with the figure of the Saviour in fine ivory carving from the 17th century is prominent.

The sacristy, where all these treasures are preserved, consists of a spacious and lofty hall, with three windows in the pointed style, decorated with the portraits of 24 archbishops of Paris, from St. Landry, who lived in the time of Charlemagne, to Archbishop Affre, who fell in the insurrection of June, 1848.

The death mask of Affre, by the way, is also kept in the treasure room, as are likewise the ball with which he was struck and the two vertebrae that received it. The ribs of the ceiling spring from canopies of niches containing statues of saints and angels.

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Annual Report on the Production of Precious Stones.

Text of the United States Geological Survey's Advance Pamphlet on Gems and Gem Minerals for 1908. Compiled by Douglas B. Sterrett.

(Conclusion.)

PRODUCTION.

The value of the output of precious stones in e United States during 1908, furnished in part r the producers and estimated in part from the iantity of the production, was considerably lower an in 1907. A great decline in the production sapphire was in part offset by a large increase the production of turquoise. The decrease in e production of sapphire was due to the closing wn of work by three of the large sapphire pro·icers in Montana. The general depression in ade conditions did not affect the demand for irquoise matrix, though the market for pure tur·oise was dull during much of the year. The oduction of californite during 1908 was not tably different from that of 1907, though none the output was sold and has therefore not been ded to the table of production. Some gems ow a considerable increase in 1908 over 1907. mong them are azurmalachite, benitoite, amazon ne, garnet, variscite, etc.

There is a production of several varieties of ms each year for which it has not been possible obtain figures. Among these are chlorastrolite, ompsonite, datolite, and agates from the Lake uperior region, chalcedony moonstones, anthra·te coal for ornamental purposes, jet, etc. It is oped figures of production of these minerals ay be obtained hereafter. One of the chief diffi·ulties arises from the irregular way in which any of the minerals are collected and the diverse hannels through which they pass in reaching the welry trade. It is not possible to obtain accu·ate figures of production of many varieties of precious stones produced regularly. The necessity of estimating the value, in certain cases, of part of the production from the quantity, sometimes without knowing the quality of the material, causes great uncertainty. As the reports received from the producers often do not state whether their figures are for rough, selected or cut gems, the values will often show large discrepancies from previous years and will not represent a definite quantity or quality of material.

Production of precious stones in the United States in 1906, 1907, and 1908.

	Value.			Remarks on 1908 production.
	1906.	1907.	1908.	
Agates, chalcedony, etc., moonstones, etc., onyx.	$800	$650	$1,125	California, Utah, and Michigan.
Amethyst	700	850	210	Colorado and North Carolina.
Azurmalachite, malachite, etc.	.....	250	5,450	4,676 pounds; Arizona and Utah.
Benitoite	.....	1,500	3,638	1,048 cut stones, rough material, still unsold.
Beryl, aquamarine, blue, pink, etc.	9,000	6,435	7,485	California, North Carolina, New Hampshire, Maine, and Connecticut; partly cut gems.
Californite	.....	a 25,000	.....	Mined but not sold.
Catlinite	.....	25	.....	No production reported.
Chlastolite	25	20	.....	Do.
Chlorastrolite	.....	.....	25	Michigan.
Chrysocolla	.....	150	600	Arizona and California.
Chrysoprase	a 32,470	a 46,500	a 48,225	3,990 pounds; California, in the rough.
Cyanite	.....	100	.....	No production reported.
Diamond	.....	a 2,800	a 2,100	362 stones; Arkansas.
Diopside	5	.....	120	Utah and California.
Emerald	.....	a 1,320	.....	No production reported.
Epidote	.....	60	.....	Do.
Feldspar, sunstone, amazon stone, etc.	100	1,110	2,850	2,105 pounds; Colorado and North Carolina.
Garnet, hyacinth, pyrope, almandine, rhodolite.	3,000	6,460	13,100	California, Utah, and North Carolina, partly cut gems.
Gold quartz	.....	1,000	1,010	Western States and North Carolina.
Jasper	.....	675	.....	No production reported.
Opal	.....	180	50	20 pounds rough; Colorado.
Peridot	2,400	1,300	1,300	Chiefly from Arizona.
Phenacite	250	25	95	Maine, Colorado, and New Hampshire.
Petrified wood	150	325	.....	No production reported.
Prase	50	.....	.....	Do.
Pyrite	.....	400	.....	Do.
Quartz, rock crystal, smoky quartz, rutilated, etc.	3,050	2,580	3,595	Several hundred pounds in the rough; some cut gems.
Rose quartz	4,000	6,375	568	6,500 pounds in the rough; South Dakota.
Rhodocrosite	.....	150	.....	No production reported.
Rhodonite	.....	.....	1,250	500 pounds; California.
Ruby	600	2,000	.....	No production reported.
Rutile	.....	200	.....	Do.
Sapphire	39,100	a 229,800	a 58,397	1,655,402 carats; Montana and Indiana.
Smithsonite	.....	800	a 1,200	New Mexico and Utah.
Spodumene, kunzite, hiddenite.	14,000	14,500	a 6,000	90 pounds; California.
Thompsonite	.....	.....	35	Michigan.
Topaz	1,550	2,300	4,435	California, Utah, Texas, and Colorado.
Tourmaline	a 72,500	a 84,120	a 90,000	3,300 pounds; California, Connecticut, and Maine.
Turquoise and matrix	22,250	23,840	a 147,950	29,590 pounds; Arizona, New Mexico, Nevada, and California.
Variscite, amatrice, utahlite	2,000	7,500	14,250	Utah, cut gems and in the rough.
	203,000	471,300	415,063	

a Estimated.

IMPORTS.

The importation of precious stones into the United States in 1908, as reported by the Bureau of Statistics, showed a large decrease from that of 1907. The value of the imports was over 57 per cent. less than in 1907 and about 69 per cent. less than in 1906, in which year the imports were the greatest ever recorded. The imports of uncut diamonds showed the greatest decline, proportional to the value of imports, and unset cut diamonds fell to less than half that of 1907. The imports of diamonds for industrial purposes again showed an increase. The increase was in glazier's diamonds, while dust or bort showed a small decline.

The following table shows the value of the diamonds and other precious stones imported into the United States from 1904 to 1908, inclusive:

Diamonds and other precious stones imported and entered for consumption in the United States, 1904–1908.

Year.	Diamonds.					Diamonds and other stones not set.	Pearls.	Total.
	Glaziers'.	Dust or bort	Rough or uncut	Set.	Unset.			
1904	$73,054	$445,621	$10,234,587	$559	$13,439,023	$1,893,969	$1,142,150	$27,228,963
1905	6,851	190,072	10,281,111	741	20,375,304	4,144,434	1,847,006	36,845,519
1906	104,407	150,872	11,676,529	305	25,268,917	3,995,865	2,405,581	43,602,476
1907	410,524	199,919	8,311,912	.....	18,898,336	3,365,902	680,006	31,866,599
1908	650,713	180,222	1,636,798	.....	9,270,225	a 1,051,747	910,699	13,700,404

a Including agates. Agates in 1906, $20,130; in 1907, $22,644.

(THE END.)

Denver Nugget Club Holds Interesting Session and Arranges for a Smoker in January.

DENVER, Colo., Nov. 17.—The Denver Nugget Club, composed of jewelers in this city, held its regular monthly session on Nov. 9. The attendance was very large, the proceedings interesting, and quite an amount of important business was transacted.

The subject of jobbers retailing and of retailers sending customers to the jobbers was discussed at length, and it was decided that it was poor policy for the retailer to send his customer to a jobber with a card, and that the jobber should in no way sell goods to the consumer. This matter will again be brought to the attention of the Colorado Retail Jewelers' Association.

Henry Lindemann delivered a discourse on precious and semi-precious stones, which was both interesting and instructive to all present and was extended a vote of thanks.

It was suggested that no more meetings be held this year, but that the January meeting start next year with a rousing smoker. This was unanimously adopted, and the following were appointed a committee to make arrangements for same: J. C. Bloom, Harry Frumess, Wm. Muckel and Henry Lindemann. The committee was instructed to save no expense nor time to make this a successful affair.

Mr. King then talked on the card system, which subject was discussed pro and con, and at the conclusion of his remarks, all present expressed the opinion that this was the most interesting meeting of the club they had ever attended.

Ernest H. Emanuel, formerly located at Prescott, Ariz., has moved to Jerome, Ariz.



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heeling, W. Va., Police Seek Jeweler Charged with Obtaining Goods by False Pretenses.

WHEELING, W. Va., Nov. 17.—Howard stings, chief of police of this town, is king to locate J. S. Stimpson, a jeweler trade, who is accused here of hav- obtained goods under false pretenses. mpson left Wheeling Oct. 4 and later charges were filed against him by sev- l jewelers.

Chief Hastings has just sent out postals



J. S. STIMPSON, MISSING JEWELER.

ifying the police of other cities that the n is wanted, and on them gives a photo- ph and description of the missing jew- r. Stimpson is described as about 43 rs of age, five feet four inches tall and ghs about 130 pounds. He has brown- red hair, blue gray eyes, and one of characteristics is his activity and quick- s of manner.

Anyone having any information as to whereabouts of the fugitive is requested notify Chief Hastings at once.

welry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 17.—The fol- ing were the exports of jewelry, silver- re, optical goods, clocks, watches and dred lines from the Port of New York the week just ended:

ntwerp: 1 case jewelry, $175.
uckland: 20 cases clocks, $929; 1 ca e optical ds, $310.
ermuda: 1 ca e silverware, $200.
ocas Del Tarro: 2 cases watches, $245.
ombay: 52 cases clocks, $1,083; 46 cases clocks, 25; 218 cases clocks, $2,940.
reslau: 2 cases optical goods, $187.
remen: 4 cases clocks, $465; 4 cases watches, 0.
ristiania. 20 cases clocks, $861.
enfuegos: 2 cases clocks, $124.
penhagen: 7 cases clocks, $210.
allao: 1 case watches, $1,625.
pe Town: 4 cases plated ware, $477; 2 cases hes, $300; 62 cases clocks, $1,267.
lcutta: 10 cases clocks, $528.
asgow: 36 cases clocks, $281.
ayaquil: 2 cases watches, $291.
amburg: 3 cases plated ware, $850; 2 cases cal goods, $123; 1 case views, $180; 12 cases ler sweepings, $7,000; 2 cases optical goods, ; 2 vases jewelry, $143; 5 cases optical goods, .
avre: 2 cases clocks, $145; 1 case silverware, $100; 1 case jewelry, $100; 2 cases jewelry, $250; 2 cases optical goods, $332.
Havana: 2 cases clocks, $170; 5 cases plated ware, $850.
Hull: 7 cases thermometers, $165.
Kingston: 5 cases optical goods, $100; 2 cases watches, $124; 3 cases silverware, $227.
London: 5 cases optical goods, $3,284; 7 cases watches, $2,329; 2 cases jewelry, $220; 18 cases clocks, $885; 81 cases clocks, $310; 67 cases clocks, $1,868; 28 cases watches, $5,019; 2 cases plated ware, $150; 1 case optical goods, $512.
Liverpool: 61 cases clocks, $1,089; 2 cases jewelry, $354; 8 cases jewelers' sweepings, $10,000, 10 cases ivory scrap, $1,777; 2 cases watches, $1,200; 1 case jewelry, $500; 6 cases clocks, $390.
Manchester: 10 cases clocks, $172.
Melbourne: 90 cases clocks, $1,142.
Oporto: 12 cases clocks, $140.
Port au Prince: 10 cases jewelry, $1,261
Rangoon: 13 cases clocks, $250.
Savanilla: 5 cases clocks $285; 6 cases jewelry, $110.
Surinam. 15 cases watches, $340.
Smyrna: 44 cases clocks, $285.
Stuttgart: 1 case optical goods, $282.
Sydney: 3 cases optical goods, $926; 60 cases plated ware, $4,824; 271 cases clocks, $6,896; 2 cases watches, $200.
Teneriffe: 1 case jewelry, $125.
Valparaiso: 2 cases scopes and views, $218; 1 case silverware, $132.
Vera Cruz: 8 cases plated ware, $668; 4 cases clocks, $136; 100 cases watch meters, $4,200.

Patrick J. Cummings Pleads Not Guilty of Using the Mails to Defraud.

BOSTON, Mass., Nov. 17.—Patrick J. Cumnings, who has an office in Boston and a jewelry manufacturing plant in Attleboro, was before United States Commissioner Hayes in the Federal building, in this city, Nov. 16 and again to-day, for hearings on the charge of using the mails in a scheme to defraud.

It is claimed that Cummings advertised for agents, offering a stated sum per month and expenses and an outfit of jewelry. He is said to have required of applicants a deposit of not less than $500 as security therefor.

The specific case which the Government brings against him relates to a letter that he is alleged to have deposited in the mail to R. A. Gray, Greensboro, N. C., in furtherance of his plan, May 22, 1909. It is claimed that complaints have come from applicants for agencies that they have met with difficulty in securing a return of the deposit.

Counsel for Cummings made strenuous objection to the issuance of a fraud order and the case was continued to Nov. 30, Cummings meanwhile having entered a plea of not guilty and furnished surety in the sum of $1,000 for his appearance on that date.

Cummings' Boston office is in the Journal building, Rooms 87 and 88 being occupied by a force of some 15 girl employes. He told Commissioner Hayes that his business was worth $50,000, and that he employs about 50 hands in his factory in Attleboro.

ATTLEBORO, Mass., Nov. 20.—Referring to the proceedings brought against him, Mr. Cummings denied any intent to defraud, claiming that he had been engaged in the manufacture of jewelry for the past 19 years at Attleboro, where he runs a $50,000 factory and employs 50 to 60 hands. He said:

"It is a case where a man who thinks he has a claim against our company has called certain things to the attention of the post-office authorities in the hope of getting a settlement."

The P. J. Cummings Co. is a large concern in Attleboro, and has manufactured chains and a general line of jewelry for the past several years. Mr. Cummings recently assumed control of the company by purchasing the stock of his two partners.

Death of Emmons D. Guild.

ATTLEBORO, Mass., Nov. 19.—Emmons D. Guild, president of the corporation of W. H. Wilmarth & Co., and one of Attleboro's best-known and most beloved citizens, died, this morning, at 8 o'clock, at his home, 117 Pine St. Although in failing health for several months, his friends were not prepared for the sad news of his death. The town will sadly miss Mr. Guild, as he has been a valuable factor in its upbuilding.

Emmons D. Guild was born in Wrentham, Sept. 11, 1843, the son of Allan A. and Abbie Taber Guild. He attended the public schools, and in early life learned the trade of jeweler, a vocation he followed nearly all his life.

In 1861, although only a lad of 18 years, Mr. Guild responded to the call of President Lincoln for troops, and in December of that year was enrolled in Troop G of the First Rhode Island Cavalry. His company was assigned to the Army of the Potomac and Mr. Guild was soon in the thickest of the fray. He participated in a score of battles fought on Virginia soil, including Cedar Mountain, Second Bull Run, Fredericksburg and Rapidan River. At Kelley's Ford Mr. Guild, acting as corporal, charged across the river to drive the enemy from the rifle pits. The charge was made in the face of a murderous fire, and Mr. Guild was promoted to sergeant for his bravery. At Warrentown, Va., Mr. Guild was taken a prisoner, and for 16 months and 14 days he was obliged to be confined in prisons at Richmond, Laundry, Pennberton, Belle Island, Andersonville, Savannah Mills and Florence. He was let out on parole Feb. 26, 1865.

Returning to Attleboro, Mr. Guild secured employment with Kingman & Hodges, Mansfield. About 30 years ago he became foreman of W. H. Wilmarth & Co. and 18 years ago was admitted to the corporation and was elected president, a position he held at the time of his death.

Mr. Guild attained considerable prominence in G. A. R. circles and was a past president of the Massachusetts Ex-Prisoners of War Association. He served on Commander-in-Chief Russell A. Alger's staff. He was a past grand of Orient Lodge of Odd Fellows, a charter member of Pokanoket Tribe of Red Men, a member of the Knights of Malta, Horton Encampment of Odd Fellows, the Royal Arcanum and the Ancient Order of Workmen.

Deceased was married to Miss Ella Josephine Brown, who, with a son, Frank, E. Guild, survive. The son conducts a jewelry business in Providence. Two brothers, Edgar W., of New York, and Mortimer A. Guild, of Attleboro, are also living.

The funeral will be held, Monday afternoon, at 2 o'clock, from the Murray Universalist Church.

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Importer of Diamonds and Pearls

ial of Joseph H. and Horace J. Miller, of the Amsterdam Diamond Co., Begins at Buffalo, N. Y.

BUFFALO, N. Y., Nov. 20.—The trial of seph H. Miller and his son, Horace J. ller, who, as it was stated in former ues of THE JEWELERS' CIRCULAR-WEEKLY, under arrest in connection with op- ting the Amsterdam Diamond Co., in s city, is now being held before Judge zel in the United States District Court e. The defendants are charged with ng the mails for fradulent purposes. ey had headquarters in the Palace Ar- de, Buffalo. Their business amounted hundreds of thousands of dollars and ended to all parts of the country.

Shortly after the opening of the trial ited States Attorney O'Brian, repre- ting the Government, outlined his side the case. He said the company had n incorporated for the purpose of buy- and selling diamonds, with a capital of ,000, but that the operations of the mpany were not along that line. Con- cts, he said, were issued, in which cus- ers agreed to pay certain sums of ney each week for a period of 48 weeks, the expiration of which time the com- y agreed to pay dividends, or, if the tomer desired, to furnish a diamond at ater period. No diamonds were ever en out, he said.

"We shall show," said Mr. O'Brian, "that was represented to these investors that y could not possibly lose; that 80 per t. of the receipts were put in a reserve d, and that the reason the company s able to pay large dividends was be- se of the lapses of contracts, fines for dy weekly payments, etc. As a matter fact, not a cent was put aside for a erve fund, and the lapses as we found m the examination of the books, were y 49 in number out of 20,000 custom- in 1908.

"Of course, there came a time," said . O'Brian, "when the weekly payments re not sufficient to meet the dividends. en these defendants determined to issue 00 shares of stock, trading them out to older contract holders at the rate of e share for two contracts."

t was evident that the company carried a very large business from the fact that re than a score of ledgers and almost many journals and other books were cessary for the bookkeeping.

Thomas J. Lawler, a Youngstown (O.) rchant, was the first witness at the trial. met Mr. Miller through a mutual busi- ss acquaintance. The witness said he dertook to get some of his friends into e company through the contract system, which he was to receive a rate of $5 for ch contract. So far as his own per- nal contracts with the concern were ncerned, Mr. Lawler made a statement, ich in substance was as follows:

"Mr. Miller, Sr., told me I could take t a series of four contracts that would st me $20 down and $5 a week for 48 eks. At the expiration of the first 12 eks I was to get a dividend of $30; of second 12, $13.45; of the third 12, 1.20, and of the last 12, $25, and that reafter, for 10 years, I was to get $25 every 12 weeks. That meant that at the end of the 10 years I would have received $1,237.65 for the $260 I invested. I asked him how he could do that, and he told me that his company was the best on earth.

"When I asked him about the financial standing of the company he said that it had hundreds of thousands of dollars at its disposal. He even mentioned a Cleveland bank, where, he said, the company had $200,000, or something like that, on deposit. I can't think of the name of the bank just now."

United States Attorney O'Brian said that the concern had more than 350 customers in the town of Newcastle, Pa. He explained that Miller, as president of the concern, did the traveling, and that the son spent most of his time managing the office affairs. The only employe at the office was a girl bookkeeper.

Shortly after the opening of the case Attorney Shire, representing the defendants, charged that the United States attorney had refused to comply with the court's order of last Monday, requiring the Government to allow the defendants full inspection of the company's books seized by the Government's agents. Mr. Shire said when the Millers went to United States Attorney O'Brian's office they were refused such an examination. These points were denied by Mr. O'Brian. Judge Hazel remarked that Mr. Shire was somewhat tardy in bringing the matter to the attention of the court. He refused to grant Mr. Shire's motion for further time in order to make an inspection and ordered the trial to proceed.

William Richards, a wealthy oil and gas operator of Maysburg, Pa., testified, Friday, as to his investments in the concern. Mr. Richards, who is 67 years old, told how he invested $1,407.90 with the elder Miller in the expectation of receiving payments of $150 every six weeks for a period of 12 years, or something over $14,000, which would mean a profit of about 1,000 per cent. He received one check of $25 in exchange for his investment of $1,400. "Mr. Miller told him these enormous dividends could be paid, because from 65 to 70 per cent. of the investors allowed their contracts to lapse, and therefore lost all they had paid in."

Other witnesses called the same day were George N. Greene, a farmer of Newcastle, Pa., who invested $3,640; Chambers H. McCarthy, of New Castle, Pa., who lost only $329.15, and who was promised $25 a year for 25 years and the payment of $69, and Miss Jennie Blatz, a bookkeeper of Jamestown, N. Y., who paid $469.30 on one contract and received $37.60 in dividends, although her losses were smaller on other contracts. Of one transaction which was attractive, Miss Blatz said:

"I was to make small weekly payments, which would practically be refunded in the course of five years; for three years I was to receive 4½ per cent. interest on my investments, and after the fifth year I was to receive $250 every six weeks for a period or five years more. Mr. Miller told me I couldn't lose much, even though the company should fail, as 80 per cent. of the premiums were kept in a reserve fund deposited to the credit of the investors."

Merchants Who Skipped Out from Erie, Pa., Taken from Sioux City, Ia., to Pittsburg, Pa., for Trial.

The Jewelers Board of Trade in New York received a telegram last week saying that "Mills Bros.," or F. S. Hall and George W. Cole, as they are said in reality to be, have been taken from Sioux City, Ia., to Pittsburg, Pa., by a United States marshal. The men were held in Sioux City by the postal authorities on charges of fraud in using the mails. They were formerly in business at Erie, Pa., as separate concerns.

The case against the two men was opened Nov. 12 in Sioux City. The identity of the two men was first taken up. The case against Cole was heard first and he was identified by Edward Spangenberg, a mail carrier, who said he was the man who operated a store known as the I X L at Erie, Pa. He testified that he had delivered mail to him there and his name had been G. W. Cole.

Charles J. Hengstler, agent of the postal sub-station, where the mail for Cole was received for distribution, also identified the man as Cole. He said Cole dealt in everything from diamonds to soap.

Ludwig J. Roehr, manager and president of the Basset Jewelry Co., Providence, R. I., identified letters in the hands of postal inspectors as those received from Geo. W. Cole. The letters were orders for jewelry. Cole, in the letter, referred the company to the Jewelers Board of Trade, New York, for references.

James McDermott, of New York, assistant manager of the rating department of the Jewelers Board of Trade, was asked where the Board got the quotations sent to the Providence concern. He explained that a blank had been mailed to Cole and had been filled out by Cole and returned. On the blank returned by Cole, it was alleged, was marked the statement that he (Cole) had besides the stock at Erie, Pa., a surplus of cash of $25,000. The prosecution contends that in this statement Cole was using the mails to defraud and that on the strength of it he secured a number of bills of goods.

Inspector Case told on the stand how he had traced the two men from Erie, Pa., through the freight agents, to Columbus, O., and from there to Macon, Ga., and then to Atlanta, and finally to Sioux City, Ia. He indicated that the stock taken from Erie was shipped and re-shipped under different names to confuse those who tried to trace it, and thus avoid capture.

As further evidence, bills were introduced from jewelers in New York, Chicago, Pittsburg, Columbus, Cleveland and Providence. It is claimed that the men obtained jewelry valued at thousands of dollars.

Hall and Cole are being held by the Federal authorities, pending trial, in a bond of $3,500. An indictment of grand larceny was also obtained against Hall from the grand jury of Pennsylvania a few days ago upon charges preferred by M. J. Averbeck, a creditor in New York.

Burglars are reported to have broken into the store of S. Ouslander, Glassport, Pa., and to have stolen considerable stock. There is no clue.

Members of Gem Trade Enjoy Banquet.

Tariff Committee of Precious Stone Importers Honored at a Banquet at the Hotel Astor, New York, and Silver Testimonial Presented to Alfred Krower and His Associates.

Tuesday evening, Nov. 16, will long be marked with a red letter in the memory of the gem trade of New York, as the date of one of the most enjoyable and important gatherings of the diamond and precious stone importers that has ever been held in this country. The recent tariff fight before Congress for the purpose of getting a proper gem schedule was fought over again, in the words of eloquent orators, the committee who looked to the interests of the trade were honored by confreres in the industry, while to Alfred Krower, the chairman of this committee, there was paid the homage due to a great and successful general, and the esteem and respect in which Mr. Krower is held by the trade was shown him concretely in the speeches and in a testimonial, which took the form of a handsome loving cup.

The other members of the committee came in for their full share of commendation, while the most active workers, Ludwig Nissen, Meyer D. Rothschild and Jacob Goodfriend, were the recipients of handsome tokens of appreciation.

In getting together to do honor to their committee and its chairman, the members of the precious stone trade who attended got in closer touch with one another on a friendly basis than they have ever been before. One and all, old and young, realized before the dinner was over that though they might be competitors in business, they were friends with common interests and for the nonce business cares and worries disappeared, as they united in a common object to acknowledge their debt of gratitude to their committee and pay homage to its chairman. From the beginning of the evening to the end, the gem merchants, who numbered about 80, enjoyed every minute of the time and the College Hall in the Astor Hotel, in which the banquet was held, echoed with merry jests, laughter and song, to an extent that all the participants will long remember.

The occasion was also notable by the presence of Collector Loeb, who not only praised the work of the tariff committee in helping to get a sensible schedule, but also endorsed the work of the gem importers in forming a new organization to prevent smuggling, assuring them of the co-operation of his department in this worthy object.

The dinner was tended by the New York importers and cutters of precious stones to the committee on tariff schedule, through whose efforts the present duties as affecting the gem trade were obtained. The committee was composed of Alfred Krower, of Albert Lorsch & Co., chairman; Ludwig Nissen, of Ludwig Nissen & Co.; M. D. Rothschild, of the American Gem & Pearl Co.; Jacob Goodfriend, of Goodfriend Bros.; Louis Kahn, of L. & M. Kahn & Co.; Edward E. Harned, of the Bailey, Banks & Biddle Co.; Gustave Eisenmann, of Eisenmann Bros.; Simon Frankel, of Joseph Frankels' Sons Co.; Leopold Stern, of Stern Bros. & Co., and M. S. Van Wezel, of S. L. Van Wezel. The other guests of the evening who attended were: William Loeb, Jr., Collector of the Port of New York; W. Wickham Smith, a prominent New York attorney; Geo. R. Howe, of Carter, Howe & Co., who was chairman of the Newark Jewelry Manufacturers' Committee, and Hon. H. G. Thresher, of the Waite-Thresher Co., Providence, chairman of the tariff committee of the New England jewelry manufacturers.

Every arrangement was perfected to make the dinner a thorough success, and the committee in charge can well feel proud of the outcome of their efforts.



ALFRED KROWER.

The guests began to gather about 7 o'clock and were shown to a reception room adjoining the banquet hall on the eighth floor of the hotel, where they were received by the reception committee, headed by H. Z. Oppenheimer and assisted by Arthur Henius, George Whitehead, R. G. Monroe, and H. R. Benedict. Here a social half hour was spent, prior to the beginning of the banquet.

About 7:30 the curtains were drawn back and all but the committee and other guests were shown into the banquet hall. Then, as Pinto's orchestra struck up a lively air, the committee and guests entered the room in double file, headed by Alfred Krower and Collector Loeb. When the committee and guests had reached the head table all joined in singing "America."

The menu, which was as follows, was most acceptable, and everybody did it full justice:

MENU.

Huitres de Cape Cod.
Tortue verte claire à la Fine Champagne.
Olives. Céleri. Radis. Amandes salées.
Filets de Kingfish, Boisetelle.
Pommes de terre, Parisienne.
Medaillons d'Agneau à la Cendrillon.
Fonds d'Artichauts farcis. Haricots verts panachés.
Asperges géantes, Sauce Mousseline.
Sorbet Carmen.
Pintades rôties au Cresson.
Salade Kuroki.
Bombe Nesselrode.
Petits Fours. Fruits Assortis.
Café Noir.

Erdener Treppchen, 1904.
Pontet Canet, 1898.
G. H. Mumm, Extra Dry.
Clysmie Spring Water.

During the dinner, T. Arthur Baker sang popuar songs, the diners joining in the choruses, the words of which were before each guest. Mr. Devins, a popular monologue artist, added his share to the evening's entertainment by telling a number of mirth-provoking stories.

When coffee and cigars had been reached, William I. Rosenfeld, as toastmaster, called the diners to order and said:

MR. ROSENFELD'S REMARKS.

The very agreeable privilege is accorded me of extending to you all a cordial greeting on the occasion of this testimonial dinner to Alfred Krower and his associates on the committee on tariff schedule.

To these gentlemen we owe a double debt. Not alone have they labored for our interests with success, but they have also been the means of bringing us together in friendly intercourse a result very much to be desired in these days of keen business rivalry.

We are most fortunate in having among us men who give so freely of their time and energy for our common good.

In honoring them we honor ourselves. In congratulating them on the success of their endeavors I must congratulate you.

The particular virtue of a toastmaster is brevity.

Gentlemen, will you fill your glasses and rise as I give you the first toast of the evening, "The President of the United States."

When the toast had been finished, Mr. Rosenfeld continued:

We have toasted our Chief Magistrate. I now offer you the toast to the chief worker in our behalf: "To the man who is always ready to devote himself to our interests; to the man who did yeoman's work as chairman of the committee—Alfred Krower." (Applause.)

In a moment everybody was standing, and a hearty toast was given Mr. Krower.

Mr. Krower arose in response to the toast and said:

MR. KROWER'S REMARKS.

Mr. Toastmaster and Gentlemen—On behalf of the committee and myself I thank our toastmaster most sincerely for the flattering terms in which he has expressed himself. I appreciate fully that this is a sort of victory dinner. Our good toastmaster feels happy, and was perhaps a little too generous in his praises.

Probably but few of you gentlemen here this evening know the details of the struggle which the committee had since we first organized last November, up to the signing of the tariff bill Aug. 5, necessitating in all about 10 different trips to Washington, and a short retrospect may be of interest to you.

At the first inception our sub-committee appeared before the Ways and Means Committee to present our arguments, waiting all day for a hearing, and finally, close on to midnight, our case was called. The proceedings were then necessarily short, and we were rather curtly told to submit our brief.

The Ways and Means Committee reported in due time in its bill a paragraph on precious stones the schedule embodying diamonds, emeralds, rubies and sapphires at 10 per cent.; other precious stones, when not over one inch in one dimension also 10 per cent. This would have put all stones above that size, such as amethysts, topaz, opal and aquamarines, at a duty of 50 per cent. under Par. 112; pearls in their natural state at 10 per cent., half and drilled pearls at 20 per cent., and collections of pearls, matched or selected, as jewelry, which would make them 60 per cent. rough on the free list.

The Senate was at work on the tariff almost simultaneously with the House, and as we felt

nfident th in the end the Senate rates would evail we, for a time, waited developments, and etty soon they came, but not quite as we ex- ected. On June 5 our Democratic friend from eorgia, Sena or Bacon, announced on the floor the Senate that he would propose a duty of per cent. on precious stones, cut, and 10 per nt on precious stones in the rough. This an- ouncement reached us through the *Congressional ecord* about June 6, and as soon as business ould permit I went to Washington, reaching ere on June 10.

I went to the Senate, secured an interview with enator Bacon, and showing him a paper contain- g 100 carats of *fac-simile* diamonds, said to m, "Senator, these stones, if they were real iamonds, would represent a value of $20,000. I ould readily put in my vest pocket $100,000 orth of diamonds, and you can easily see what he temptation would be for smuggling if the tes which you propose should go into effect."

He replied that the Government had detectives d special agents to catch the smugglers. I pointed it to him that it would be an impossibility to search e persons of thousands of passengers who daily me from Canada, or the thousands who come eekly from over the sea. Just then the bell ng for a quorum of the Senate. He begged to excused and requested me to put my argument writing.

On June 11, in the evening session, before such letter could possibly have reached him, our Par. 9 came up for consideration, and Senator Bacon ose and proposed the duty of 25 per cent. on stones and 10 per cent. on the rough. This d to a long and heated debate, participated in by nators Aldrich, Root, Lodge, Beveridge and c.)

It wa one of the most spirited debates that took ace on any of the schedules under consideration, d when finally the hour grew late and the time r adjournment approached, Senator Beveridge oposed a compromise duty on cut goods of 15 r cent., and on rough of five per cent. It was mptly accepted by the Senate. You will re- ember the consternation among the importers d cutters when the news reached New York.

Our committee then awaited the appointment of he conferees from the Senate and the House fore taking further action. As soon as they had en appointed we wrote the leading jewelers in e States they represented, showing them the anger of a higher rate than 10 per cent. for cut nd free on rough, and requested them to write gently to their respective representatives, advo- ating the duty which we asked for.

It affords me pleasure to state that the jewelers roughout the land took an active interest in the atter and left nothing undone to lay the facts roperly before the authorities.

Our schedule finally came before the confer nce. It was again hotly debated on. The Con- erence Committee, as had been shown by its ac- ons, desired to place a high duty on all luxuries, as an evidence of which you will have seen that silks, embroideries, wines, liquors, perfumery, soaps and other articles of luxury had their du- ties materially increased, why should not precious stones, the luxury of all luxuries, pay a higher duty? This was the pet argument with our opponents.

Our paragraph was passed over four times. A compromise was again offered of 12½ and 2½ per cent., but our friends, or rather these far- sighted statemen who had profited by past experi- ences, declined to accept it, and at last the bill was passed at 10 per cent. for cut goods and free for rough. On pearls the rate was made very plain whether whole, half or drilled at 10 per cent., so that all possibility of litigation, such as we have had in the past (some of which are still pending), whereby drilled pearls could be con- strued as having been intended for necklaces and taxed accordingly, was entirely done away with. In imitation stones we also received more favorable conditions.

Gentlemen, the jewelry and precious stone trades are so closely allied and interwoven that our task would not have been complete if we had not worked hand in hand with the able men repre- senting the New York and Newark jewelry manu- facturers and the eastern manufacturers. We had several conferences with Mr. Howe, who repre- sented this section, and Mr. Thresher, who represented Rhode Island and Massachusetts, and by our harmonious action promoted our mutual interests.

You are well aware that it is difficult to make a tariff which will please every section and all in- dustries, and there, no doubt, are some trades which have not fared as well, but, gentlemen, as far as we are concerned, my candid opinion is that we, speaking for the importers of precious and imitation stones and pearls, and also for the manufacturing jewelry industry, now enjoy the most perfect and common-sense schedule that has ever been enacted. The battle of the tariff is a matter of history, but the good results which we will derive from it will be felt for many years to come.

It may not be amiss to mention here, with feel- ings of gratitude and appreciation, the uniform kindness and courtesy extended to us by those distinguished men in Washington with whom our mission brought us in contact. Men like Senators Aldrich, Root, Penrose, Chairman Payne, and other prominent legislators, also Judge Sharretts, treated us with the greatest consideration and patience, a most remarkable fact considering the tremen- dous amount of work they had to dispose of.

Right here let me pause to pay due tribute of praise to our national representatives, who are so often subjected to unjust criticism, while their tireless energy, unceasing labor and devotion to public welfare entitle them to the highest com- mendation.

In regard to our committee the members were all most painstaking and conscientious, sparing neither time nor energy to promote the good of our cause. I feel, however, that all my colleagues on the committee will join with me in paying special tribute on this occasion to Mr. Nissen, whose influence and convincing arguments had great weight with some of the highest authorities in Washington; Mr. Rothschild, who, at the out- set prepared an excellent schedule, and Mr. Good- friend for his efficient work as secretary and treasurer. Each of these gentlemen also made several trips to Washington in the interest of our schedule.

As to you, gentlemen, I thank you for the con- fidence and faith which you have placed in us. Although at times the outlook seemed dark and douhtful there was never a word of disatisfaction. You had confidence in your committee and you showed that you felt they would do the best that could be done.

In fact, all of us here to-night looked towards one aim, zealously and earnestly to promote the good and welfare of our industry; narrow and selfish lines did not exist, and it is this liberal, broad-minded policy, free from petty rivalry, which enables the closest competitors often to be the closest friends.

It is to be regretted that in the hurry and bustle of our business life we do not get together oftener and get more intimately acquainted. It is, however, pleasant to reflect on occasions such as this, that our united actions have not only helped to bring us success, but has also created friendship deep and lasting. (Cheers.)

Toastmaster Rosenfeld then introduced Hon. William Loeb, Jr., Collector of the Port of New York, referring to him in highly complimentary terms. In response, Mr. Loeb said that he never felt at such great disadvantage as when on his feet. He spoke in praise of a 10 per cent. duty on cut diamonds as a higher duty would have given more incentive for smuggling. Mr. Loeb said that he thought the law should apply to all alike and that fraud, whenever practiced, should be punished. He added that it seemed that he had cre- ated somewhat of a stir and that perhaps he had frightened some people into being honest.

"All I am trying to do, gentlemen," said Mr. Loeb, "is to bring into prominence the fact that the law is being enforced and that whoever is caught in fraudulent dealings will be prosecuted." He said that if this is not done that he did not believe it fair to the honest merchant to pay any duty at all and added that the work of the gem im-



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rters in trying to maintain an honest urse and stamp out smuggling had his arty co-operation. (Applause.)

Mr. Rosenfeld then read letters from S. Sharretts, United States General Appraiser in charge of the jewelry and gem partment of the customs service, and om Gustave Eisenmann.

Ludwig Nissen was the next speaker inoduced. In presenting him, Toastmaster osenfeld spoke highly of his influence th high government officials and his ork in getting an acceptable gem schedule rough Congress. A toast was proposed d drank to Mr. Nissen, who replied as llows:

MR. NISSEN'S REMARKS.

When I was first invited to be one of the guests honor on this occasion I imagined that all I uld have to do would be to eat the dinner, bask the sunshine of your smiles and participate in ceiving the bouquets this splendid gathering was ing to shower upon us—the members of the riff Committee. But this was not to be; for, conception of the duties of a guest of honor on experienced a shock when I received supplentary information to the effect that we would have to do something to earn our dinner. I alized that in having accepted the invitation I t myself under obligations to the committee to lp them out in whatever plans they might evolve r your entertainment

Gentlemen, as one of those invited here to ceive compliments I cannot possibly say anyng complimentary to the committee in general cause I would be inferentially throwing bouquets myself. And, while I will admit that even at is a better occupation than slinging mud at hers, I will, nevertheless, abstain from it and nfine my remarks to one individual, the chairan of the committee, Alfred Krower.

Mr. Krower, in addressing you personally, I will st of all, metaphorically speaking, take off my t to you as my superior officer in the work we re charged with doing. I never knew a more urteous, generous and open-minded gentleman an you are. And I never enjoyed the privilege working with a more painstaking chairman than u proved to be.

Now, it is a deplorable fact that humankind is ore given to supplying flowers, upon the fraance of which to speed the departing spirit at funeral, than to do those things which sweeten e while it lasts and help to make it last. But ot so with us. We recognize your worth while u are still among us and are not ashamed to say while through your sense of hearing you may preciate our feelings towards you instead of ving them up for your obituary and burying em with your dry bones to the questionable enyment of the deaf and dumb and inappreciative mpanions you will have when placed beyond the ach of our voices.

It is, therefore, my pleasant task and privilege present to you on behalf of the precious stone nporters this silver loving cup as a token of their steem and friendship and their appreciation of our self-sacrificing labors in the accomplishment f the work of the committee under your splendid adership.

Accept it in the spirit it is tendered. Cherish as an everlasting evidence of the admiration we ave for you as a man and the affection we enterin for you as a friend. (Applause.)

When Mr. Krower arose to accept the ift he was for the moment at a loss for ords to express his feeling. Then he aid:

"I hardly know what to say to you in apreciation of Mr. Nissen's remarks. It was eward enough for me to have had the onor of participating in the work, and ow that you tender me this beautiful gift, ith the sentiments for which it stands, nd as I see around me the faces beaming ith pleasure and friendship, I feel a thouand times recompensed for the little I have one. I can say to you, truly and sincerely, nd not at all in stereotyped sense, that this s one of the happiest moments of my life. I thank you deeply, my friends. I thank you all."

Leopold Stern was the next speaker introduced by toastmaster Rosenfeld. He thanked the precious stone importers for the honor shown him and thanked them on behalf of the "inactive" part of the committee, as he termed it, for the magnificent banquet. He said that they had gathered to felicitate one another on the splendid outcome of the tariff fight.

Mr. Stern then talked at some length on conditions in the diamond trade in this country, saying that he hoped to see the



SILVER LOVING CUP PRESENTED TO ALFRED KROWER.

day when there would be no duty on diamonds, as he wanted to see the greatest development possible in the diamond cutting industry in this country. He believed that this was a great trade to teach the American boy, and said that from 10 to 12 millions of dollars are expended by diamond cutters for labor in Europe, and thought that this money should be paid to American mechanics. He said there was no reason why cutting could not be done in this country and added that the best cut diamonds in the world are cut in New York.

The speaker then paid a tribute to Mr. Nissen, Mr. Rothschild and Mr. Goodfriend for the work they had done, and said he had been delegated to convey the appreciation of the importers to these gentlemen. He then presented Mr. Nissen, Mr. Rothschild and Mr. Goodfriend with tokens of esteem in the form of handsome silver flower baskets, suitably inscribed.

Mr. Nissen in accepting the gift thanked the importers for the token of their esteem and the sentiments accompanying it. He said it was always a pleasure to give up time and energy to the accomplishment of public or semi-public undertakings. He then spoke of honesty of purpose, expression and action as necessary factors in any work. Next he called attention to the new organization which had been formed for the purpose of devising and detecting the illegal and fraudulent practices in the trade and the fraudulent practices upon the trade to the detriment of the trade, and in conclusion said:

You have done me the honor to elect me president of that organization. You shall have the best there is in me for the attainment of what we are setting out to do. But we must have loyal cooperation if we want results. We must stand together one and all—if we want better existing conditions. We know that there is rivalry in every walk of life. And that should be so for the best development of our talents whatever we may engage in, for we jewelers know, above all men, that we cannot have polish without friction.

Rivalry and competition, when fair and honorable, are the surest guides to progress. But rivalry should not spell animosity. Competition should not read destruction.

Gentlemen, let us then follow the doctrine that instead of fighting each other, let's fight together and adopt for the diamond business the old Dutch motto—*"Een Draght macht Maght."*

Mr. Goodfriend then expressed his pleasure and thanks for the honor bestowed upon him. He said that previous speakers had voiced his sentiments, and

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concluded his remarks by again thanking the importers.

Mr. Rothschild next replied to the presentation. He said in part: "I want to thank you, gentlemen, here to-night, for this mark of esteem of the little I did to bring about the tariff schedule." He then paid a high tribute to Chairman Krower and continued by calling especial attention to the effect the new tariff has on pearls, touching on past litigation on this subject. He pointed out that it would be a good thing to give publicity to the fact that so far as the consumer is concerned the duty on pearl necklaces is not 60, but 10 per cent (the duty on the pearls) and that pearls can be bought cheaper and to better advantage from the jewelers in this country than in Europe, even should the pearl necklace buyer smuggle his purchase and get it duty free. Mr. Rothschild said he believed that in recent years more pearl necklaces had been smuggled than had passed through the Custom House.

The speaker's remarks were received with marked applause.

Mr. Rosenfeld next introduced Geo. R. Howe, of Carter, Howe & Co., Newark, N. J., who was the chairman of the Newark Jewelry Manufacturers' Committee, saying: "Mr. Howe, we love you for the mêlée that you and your associates use and the good things you make.

Mr. Howe said that the Newark manufacturers were content to leave the tariff on fine jewelry as it was. He pointed out that the cost of manufacture is the secret of success in the business, and that their labor cost was not nearly as large in proportion as it was in New England, consequently they needed less duty as protection. He then spoke of the comparative cost of labor here and abroad and called attention to the fact that Newark is a great center of diversified manufacture, saying that the average New Yorker does not realize the manufacturing interests of Newark, with a population of 350,000. He said that the leather industry came first and that gold and silver manufacture ranked second in the list, according to the estimate of the Secretary of the Newark Board of Trade. The speaker spoke of the harmony existing between the three committees representing New York, Newark and the East, saying that not an unkind word or act marred the meetings, all co-operating for the common good. As the representative of the Newark jewelers, he congratulated the importers on the outcome of the fight. (Applause.)

Hon. H. G. Thresher, chairman of the tariff committee of the eastern manufacturers, gracefully thanked the importers for the honor of being present, and then paid a tribute to Alfred Krower "for the constant fidelity and everlasting work in behalf of the industry which he showed. Your chairman allowed nothing to keep him from obtaining the best paragraph for you. No business or social engagement was allowed to stand in his way."

Mr. Thresher spoke of the action of the Senate on the diamond paragraph and the anxiety it gave Mr. Krower, and continued: "If he succeeded, you might give him a banquet as you are doing to-night; but—what if he had failed? He carried your burdens and did a work for which money could not pay. You owe Alfred Krower a debt of everlasting gratitude for his efforts in your behalf. Mr. Chairman, for myself and the industries in Providence and the Attleboros, I thank you." (Applause.)

Three cheers were given for Mr. Thresher.

W. Wickham Smith, the last speaker of the evening, first voiced his thanks for being honored in being a guest of the importers, and then paid a high tribute to Collector Loeb for his honest stand in the face of newspaper criticism and public clamor. He said that every honest merchant should stand behind Mr. Loeb, and that he believed the precious stone importers are doing just that thing. In conclusion he praised the work of Mr. Krower and the committee, congratulating them on the result accomplished.

The dinner broke up about 11:30 P. M., and it was the unanimous opinion of all who attended that it was one of the most successful and enjoyable in the history of the gem trade.

Echoes of the Banquet.

How about the man from Ridgewood?

* * *

S. Jacobson enjoyed the proceedings.

* * *

"Jake" Goodfriend's speech was brief but to the point.

* * *

Henry Fera greeted many of his friends in the trade.

* * *

George R. Whitehead looked happy and sang his best.

* * *

Henry Untermeyer was a conspicuous figure at table D.

* * *

S. B. Vitelli ably represented the coral industry at table E.

* * *

Jack and Samuel Heller were in a merry party at table E.

* * *

Everybody sang "I wished I had a girl like Krower has."

* * *

Si Frankel's interruptions were sometimes most appropriate.

* * *

Henry G. Thresher can tell stories that both point a moral and adorn a tale.

* * *

Albert Lorsch seemed pleased and proud of the tributes paid by the many speakers to his partner.

* * *

The orchestra played "La Marseilles" expressly in honor of S. Marchand, who led in singing it with a will.

* * *

The menu card was neatly gotten up and contained on the front cover the names of the committee on tariff schedule.

* * *

The tables were beautifully decorated with American Beauty roses and each diner was supplied with a white carnation.

* * *

The manufacturing jewelry industry of Providence was well represented not only by Henry, but also by George H. Cahoone.

* * *

Among the most conspicuous absentees was Geo. W. Street, president of the Jewelers Board of Trade, who was kept away by illness.

* * *

The dinner served to bring S. Bass, formerly of the old firm of Bruhl Bros. & Co., again in touch with his many friends in the diamond trade.

* * *

The retail jewelry trade was represented in the person of Albert N. Kohn, of Theo. Kohn & Sons, and the watch trade by Adolph Schwob.

* * *

The photograph of Max Arnstein, a prominent figure at table C, was one of the best likenesses in the group picture that was taken of the banqueters.

* * *

The committee of arrangements, of which George R. Whitehead was the chairman, are to be congratulated on the successful outcome of the dinner.

* * *

Louis Kahn, M. S. Van Wezel and E. E. Harned were among the few fortunate members of the committee who were not called upon to "perform" in any way.

* * *

"Billy" Rosenfeld surprised even his most optimistic friends in the way he conducted himself as master of ceremonies. As a toastmaster he showed himself a credit to his trade.

* * *

August Goldsmith, when escorted out into the hall and shown the photograph, was questioned as to what he had done to the photographer to be given such a prominent place in the picture.

* * *

Collector Loeb's references to keeping up his fight against smugglers were warmly applauded, and his reception indicated that the precious stone trade at least is behind him in his fight for honesty in the customs service.

* * *

Wickham Smith probably thought he could show that the present tariff is not as perfect as some of the speakers thought it was, and probably will do so when he attempts his controversies with the Government on new customs cases.

* * *

Arthur Henius and Lee Reichman were among those who were most interested in the kind words expressed as to the new organization in the trade for the prevention of smuggling, for which they have done so much to bring into being.

* * *

Leopold Stern's plea for free diamonds as a step toward the development of the diamond cutting industry in this country was a surprise, to say the least, coming as it did from one of the largest cutters and one of the best versed men in the diamond cutting industry.

* * *

The remarks of George R. Howe, president of the Newark Manufacturing Jewelers' Association, though brief, gave new information as to the relation and the importance of the jewelry business in Newark. The statement that "jewelry had gone ahead of beer" brought forth smiles and cheers.

* * *

The beautiful loving cup presented to Alfred Krower is of sterling silver, gold lined, and measures 16 inches in height. It bears the following inscription: "Presented to Alfred Krower by his friends in the precious stone trade in recognition of valuable services rendered during the tariff revision of 1909. Nov. 16, 1909." It was made by the Reed & Barton Co.

The Members and Guests.

Table A (guests' table)—Wm. I. Rosenfeld, Alfred Krower, Hon. Wm. Loeb, Jr., Hon. H. G. Thresher, M. D. Rothschild, Louis Kahn, M. S. Van Wezel, S. Frankel, E. E. Harned, Ludwig Nissen, W. Wickham Smith, Leopold Stern, George R. Howe, Jacob Goodfriend.

Table B—Henry Lorsch, E. B. Shepard, J. R. Raunheim, Mr. Patterson, Mr. Stark, August Goldsmith, George H. Cahoone, Arthur Henius, Arthur Lorsch, V. Green, J. Kaufman, N. Shiman, L. Frank, A. Shiman, L. Russell, Mr. Blank.

Table C—Albert Lorsch, Julius Oppenheimer, Henry Kryn, I. Polack, H. Oppenheim, Jr., J. S. Van Wezel, Mr. Green, H. Z. Oppenheimer, Moses Kahn, H. S. Oppenheimer, August Wauters, A. A. Kahn, M. Arnstein, S. F. Van Wezel, Louis Krower, A. Schwob.

Table D—H. Bodenheimer, E. E. Florenzie, S. Jacobson, J. W. Reufer, Mr. Bargebeih, Arthur Reichman, H. Untermeyer, G. R. Whitehead, David Frankel, E. M. Weinberg, J. Mamluck, H. H. Bulls, C. L. Rees, Lee Reichman, J. Meurer, S. Marchand.

Table E—Jerome Adler, L. P. Kadison, E. R. Cohn, Jack Heller, Samuel Heller, G. B. Vitelli, A. M. Clark, H. R. Benedict, S. Bass, Henry Fera, A. Schenkein, Joseph Rees, Albert Kohn, M. Dreicer, R. G. Monroe.

H. S. Erlich, of Portland, Me., has moved from Preble St. to a new store, 550 Congress St.

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Keene Must Answer.

Watch Dealer's Demurrer to Suit Brought Against Him by Waltham Watch Co. Overruled by Boston Court.

BOSTON, Mass., Nov. 19.—In the Supreme Court this morning Judge Hammond heard the demurrer of Charles A. Keene to a bill in equity brought against him by the Waltham Watch Co. The acts of Keene which the watch company objected, as stated in its bill, were the purchasing from third parties of the company's movements, and then affixing his own name to the dial in connection with the word "Waltham," so as to give the impression to the public that the watch company was making a new brand of movement termed "Waltham-Keene" movements; and also stamping on the plate the words, "From C. A. Keene, New York," in such a manner as to injure the time-keeping qualities of the movements, and then putting in cases the movements thus marked on dial and plate and offering them for sale to the public in New York and elsewhere. It was alleged in the bill that these practices were fraudulent and were intended to, and had, injured the reputation of the plaintiff's watch movements.

Keene demurred on several grounds, among them being the ground that he was a resident of New York, and therefore was outside the jurisdiction of the court, and also that the practices complained of were not illegal. Matthews, Thompson & Spring appeared for the Waltham Watch Co. and Dickson & Knowles for Keene.

After argument Judge Hammond overruled the demurrer, stating that although the practices set out in the bill were somewhat novel, yet a case of fraud was charged of which the court would take notice. He also stated that the courts of the State could take jurisdiction of such a case even though the defendant lived in another State, provided personal service was made upon the defendant, and he appeared by counsel, which was the situation here. Also that decree could be enforced against the defendant in New York.

Condition of the Jewelry Workers' Union as Shown by a Recent Report.

PROVIDENCE, R. I., Nov. 20.—Delegates from the various labor unions of this city arrived home to-day from the convention of the American Federation of Labor, at Toronto, and made reports of the doings of that body. Among other reports of especial interest to workingmen in this city was the one pertaining to the jewelry workers.

In his annual report to the convention Secretary Frank Morrison said concerning the jewelry workers: "The only jewelry workers' union that surrendered its charter during the past year was that of the Providence union, but notwithstanding this, the membership of the national organization of the Jewelry Workers' International Union of America has increased considerably. In 1901 the International Union was entitled to nine delegates to the American Federation of Labor, based on its membership. Its highest representation was in 1903, when it had 24 delegates. This membership has so decreased that the International Jewelry Workers were only entitled to three delegates at the Toronto convention.

"Two charters were issued for new unions, but with the withdrawal of the Providence union there was a net gain of only one local.

"The national president of the Jewelry Workers in his report made this month made the statement that during the year the hours of labor among the jewelry workers of the country have been reduced from one to one and a half hours per day, but no reduction in wages. Death benefits paid during the year were $50 and sick benefits $137."

Committees of the New England Manufacturing Jewelers' & Silversmiths' Association.

PROVIDENCE, R. I., Nov. 18.—The regular weekly meeting of the advisory council of the New England Manufacturing Jewelers' and Silversmiths' Association, held this afternoon at its rooms in the Wilcox building, was of more than usual importance, as the plans and policy for the current year were outlined and discussed. Chairman Everett L. Spencer presided and the following standing committees for the year were appointed, and the duties of each specifically announced:

On Education and Information.—To Arrange for the presentation to the members of the association, by literature or otherwise, such information as they may think necessary, advisable or desirable: Alfred K. Potter, chairman; William P. Chapin, Sr., Howard H. Wilkinson and William T. Chase.

On Visiting Buyers.—To arrange for notifying members of the trade of the arrival of buyers and to notify buyers of any changes in hotel conditions: Frank P. Daughaday, chairman; Jacob Solinger and Frederick V. Kennon.

On Uniform Closing.—To arrange as far as possible for the closing of factories in Providence and the Attleboros at a uniform time for a Summer vacation: Frank B. Reynolds, chairman; Charles T. Paye, Charles E. Hancock, Henry Wolcott and Harold E. Sweet.

On Legislation.—To suggest to this council at any time the desirability of action on the part of the council relative to any proposed legislation affecting the industry: John M. Buffinton, chairman; William A. Copeland, Henry G. Tresher, Theodore W. Foster and Everett J. Rogers.

On By-Laws.—To suggest to the council from time to time such changes in the by-laws as seem necessary to meet the welfare of the members of the association: William P. Chapin, Sr., chairman; Frank T. Pearce and Ernest M. Bliss.

It was voted that the next meeting of the council be held on Wednesday afternoon on account of Thanksgiving Day, as the council has an unusually large amount of business on hand for consideration.

The firm style of the business conducted by Geo. W. Herard, Thermopolis, Wyo., will hereafter be known as Herard-Rothrock Jewelry Co.

Death of Gilford D. Bailey.

Gilford D. Bailey, a diamond and precious stone broker who had many friends in the Maiden Lane district, died last Thursday at about 12 o'clock noon at his home in Irvington, N. J. Mr. Bailey, who had his office with the Wadsworth Watch Case Co., 15 Maiden Lane, was at business the previous Monday, as usual, and in seemingly good health. Tuesday morning he started from his home to come to New York and got as far as Jersey City, when he was stricken with an attack of apoplexy. In some way he managed to return to his home and then sank into an



THE LATE GILFORD D. BAILEY.

unconscious condition, in which he remained up to the time of his death.

Mr. Bailey, who was born 44 years ago on the site of his present home, has been connected with the Maiden Lane trade since he was 13 years old. When he first came to New York he started with the old firm of E. Aug. Neresheimer & Co., and was later employed by Stern Bros. & Co. and Albert Lorsch & Co., and finally with Malliet, Maxwell & Ross. About 11 years ago he started in business for himself as a broker and since then continued in that line; during all of that time he has had his office with the Wadsworth Watch Case Co., first at 11 John St., later at 49 Maiden Lane and then at the present address.

Mr. Bailey has been kept from work for some time with a troublesome knee, but nothing of a serious nature was supposed to be the matter with him. It is said, however, that some little time ago he had an attack from which he recovered and that this attack was laid to indigestion.

Deceased was well known in the diamond and precious stone trade in this city and his many friends were shocked to learn of his sudden death. He was a member of the Royal Arcanum. He is survived by a widow and two sons.

The funeral services were held from his home Sunday. Interment was in Newark.



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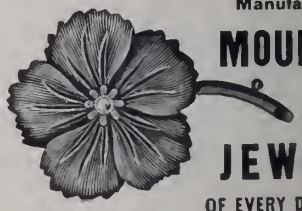


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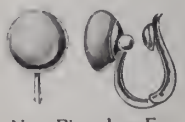
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An Interesting Discourse on Silverware.

Under Auspices of the Jewelers Board of Trade R. T. Haines Halsey Delivers Lecture on Early American Silver Workers, at the Metropolitan Museum of Art.

THE lecture given at the Metropolitan Museum of Art, New York, Saturday evening, by R. J. Haines Halsey on "Ameri an Silversmiths of the 17th and 18th Cen ries and Their Works," was attended by bout 300 people and proved both interest g and instructeive. The lecture was held der the auspices of the Jewelers Board Trade, through the courtesy of the art mmittee of the Hudson-Fulton Celebra n Commission. It was a concise revi w the progress of American silversmith g, together with a short sketch of the reers of the most important workers.

Mr Halsey, who illustrated his lecture h lantern slides, showed a strong grasp the subject and an intimate knowledge the life and history of the men who fig ed in the craft. He first spoke of the rly process of manufacture, and then of early church communion services. He ced the development of the art and ncluded his remarks with a brief history the New York silversmiths and their ork.

Shortly after 8 P.M., M. D. Rothschild, airman of the good and welfare com ttee of the Jewelers Board of Trade, troduced Mr Halsey, who opened his re arks by calling attention to the unfavora e conditions under which the early artis s worked. He said there were about 800 versmiths prior to 1800, and that the ides to be shown would illustrate over 0 pieces of work, some of which were in previous exhibition in Boston, and others which are included in the present ex bit at the Metropolitan Museum of Art. r. Halsey explained that the earliest ate made in this country was turned out order, to purchasers bringing to the sil rsmith silver coin, of which there were rge quantities at the time. This coin was eighed and made into the articles desired. e then spoke of the various marks used different silversmiths to distinguish eir work, describing those used by some the more important artisans, and gave list of the number and kind of tools and e working materials used by John Burt typical of the equipment of the early lversmiths.

The first lantern slide showed Saint unstan, the patron saint of the craft, sur ounded by implements of the trade, and rtisans at work at bellows, anvil and fur ace. A picture was then shown of an rly communion set used by the First hurch of Christ, Marblehead, Mass.

Mr Halsey took up the work of John ull, characterizing him as the dean of merican silversmiths, and outlined his fe history and work. A slide showing two akers, illustrative of Hull's work, was rown on the screen. Jeremiah Drummer 1645-1718), who learned his trade from ull, was another early worker whose ork was touched upon. Four beakers ere shown in this connection.

The work of the Burt family was dis ssed, and slides illustrating the work of John and Samuel and Benjamin Burt were shown.

Seven candle cups by early workers were shown and the differences in workmanship pointed out. A number of early church communion services, including the one in a church at Middletown, N. Y., was also shown. John Otis was said to have made the beakers in this set. Pieces selected from the loan collection exhibited at Boston, showing the work of a number of silversmiths, prominent among whom were Hull and Sanderson and Cony, were illustrated. Edward Winslow, as an early 1800 century workman, was the subject of a part of Mr. Halsey's lecture.

The lecture passed on to the work of the Reveres, father and son, pointing out the excellent workmanship of these men and the differences in their handiwork. He dwelt at some length on the younger, Paul Revere, giving a brief outline of his history and work. Slides were shown illustrating the famous Revere bowl, a description of which was published in THE JEWELERS' CIRCULAR-WEEKLY some years ago, and of a salt holder which bore the numerals "92," of so much significance in the political history of the time.

Mr. Halsey next took up the household article of utility used in the colonies. Slides showing tankards by different makers were presented. In this connection he told of the drinks used by the colonists, of cider and its extensive use. He pointed out the differences in the various tankards as showing the changes in style and design.

Some particularly fine slides were shown, of mugs, porringers, teapots, strainers, spoons, forks, braziers, cream pitchers, coffee pots, etc. With each slide, as shown, Mr. Halsey pointed out the style of workmanship and design. He said that at first the teapots were small, because of the high price of tea, but that later the silversmiths made larger ones.

Forks, he said, were little used and rare among the early colonists.

The silversmiths prominent in New York were given a brief review, the speaker touching on the Dutch and their work in New Amsterdam, and the conditions of the time, the medium of exchange and life of the people.

At the conclusion of the lecture a vote of thanks was extended to Mr. Halsey, and an opportunity afforded to view the loan collection of silverware at the museum.

Death of Andrew Jackson.

EAU CLAIRE, Wis., Nov. 17.—Andrew Jackson, one of the oldest jewelers in this city, died Nov. 12. He had been engaged in the jewelry business continuously for half a century and was widely and favorably known.

Mr. Jackson, who was 83 years old, commenced business in Eau Claire in the early 70s. At one time he carried a large stock, but of later years he continued business on a much smaller scale, his store recently having been at 106 Grand Ave., E. Though he had at one time acquired quite a competence in his trade, he lost almost all his fortune in an investment in an orange grove in Florida which was destroyed.

Career of the Late Edwin M. Parker.

Edwin M. Parker, who died, Nov. 9, at the home of his son-in-law, W. E. Seeley, in Bridgeport, Conn., aged 65 years, for many years was associated with the jewelry business.

Mr. Parker was born in New York, but came to Bridgeport before the war, when, as a boy, he secured employment with Blackman & Warner, who were at that time one of the largest firms in the city. The old concern occupied quarters where the Davis & Hawley Co. is now situated. Being ambitious and extremely energetic, naturally young Parker advanced rapidly, and was admitted to membership in the firm at an early age. Mr. Blackman retired and the firm style became Warner & Parker. Mr. Warner, in turn, retired and C. B. Davis, a former employe, was then admitted to the concern, the name of which became Parker & Davis. Mr. Parker retired some years ago and the firm then became known as the Davis & Hawley Co.

Upon retiring Mr. Parker accepted a responsible position with the Gorham Co.'s establishment, in Maiden Lane, and became well known in the downtown jewelry district of the metropolis.

Deceased was a member of the Odd Fellows and was active in church work. He had a genial and quiet disposition and made numerous friends, who learned of his death with profound regret.

Importations at the Port of New York.

Weeks Ended Nov. 14, 1908, and Nov. 13, 1909.		
China, glass and earthen ware:	1908.	1909.
China	$81,186	$78,774
Earthen ware	17,464	18,603
Glass ware	16,357	54,876
Optical glass	7,970	3,075
Instruments:		
Musical	15,445	13,319
Optical	6,793	10,294
Philosophical	2,783	2,989
Jewelry, etc.:		
Jewelry	8,757	13,633
Precious stones	588,231	1,053,865
Watches	34,475	27,861
Metals, etc.:		
Bronzes	714	1,120
Cutlery	33,250	26,807
Dutch metal	.....	740
Platina	41,039	31,099
Plated ware	.....	.....
Silverware	1,844	1,148
Miscellaneous:		
Alabaster ornaments	68	533
Amber	5,253	8,767
Beads	784	5,361
Clocks	3,073	10,843
Fans	2,084	4,111
Fancy goods	7,913	15,773
Ivory	42,057	38,292
Ivory, manufactures of	15	53
Marble, manufactures of	9,327	17,577
Statuary	1,265	3,307

Count de Buisseret, the Belgian minister at Washington, transmits copies of programmes of an International Congress on Numismatics and the Medalist's Art, to be held in Brussels in 1910, and invites the United States to be officially represented. The programmes will be loaned to interested persons by the Bureau of Manufactures.

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MRS. DAVID BELAIS, President

elbie Harvel, Formerly of the Harvel Jewelry Co., Charged with Embezzling $125,000.

SPRINGFIELD, Ill., Nov. 20.—A sensation as sprung, Thursday night, Nov. 18, hen the Montgomery County Grand Jury eturned an indictment against Selbie Harel on the charge of the embezzlement of 125,000.

Harvel and his father, Jacob H. Harvel, ngaged in the jewelry business in Litchld, three years ago, under the name of ie Harvel Jewelry Co. The firm prosered and it was decided to establish ranch stores. Stock was accordingly sold the company to a number of wealthy rofessional men and others in and near itchfield. Branch stores were opened by ie firm at Taylorville, Divernon, Farmsville and Mount Vernon. Altogether, ie firm opened five of the handsomest welry stores in central Illinois.

About one year ago a big surprise was rung when the announcement was made at the company had gone into bankptcy. Stockholders in the company had gned notes personally for large sums and ere held to pay the amounts of the varis notes.

When the referee in bankruptcy was raightening out the affairs of the comny he was unable to account for $125,000 orth of diamonds and other valuables benging to the company. Accountants orked on the case for some time, but nally gave up the task. Detectives were en called in on the case. They followed arvel and kept close watch of the varis stores which had been owned by the nkrupt firm.

Much secrecy attaches to the indictment. t it is thought that Harvel will be called trial on the charge of embezzlement for ie purpose of having him tell what beme of the goods in an effort to save himlf.

The indictment is for the biggest amount er involved in an indictment for embezement in Montgomery County.

The entire stock was sold under the hamer and was purchased by J. H. Dickern, who established a jewelry concern. elbie Harvel was retained as manager, and as acting in this capacity when placed nder arrest following the indictment.

Death of Victor Froelich.

ST. LOUIS, Mo., Nov. 18.—Victor Froech, proprietor of an assaying and refining stablishment at 112 S. 10th St., died, yesrday, at the Jewish Hospital, after only week's illness, of appendicitis. He was years old. He had been in business for 5 years, and had built up a trade of conderable dimensions.

Mr. Froelich was born in Hungary, but ame to America in his youth and had lived St. Louis the greater part of the time. Ie leaves his widow and two children—linette, three years old, and Irving, five ears old. He had been married only six ears. His home was at 5339 Cote Brilliant ve.

The funeral services took place Friday, nterment being at Mt. Sinai Cemetery. The usiness is to be continued, and will be in harge of Joseph Altman, a cousin of Mr. Froelich, who has been his eastern representative. Mr. Altman has been living in Pittsburg, but will move here. There will be no changes in the force.

Proceedings of the Society of Arts and Crafts, Boston, Mass.

BOSTON, Mass., Nov. 20.—A special meeting of the Society of Arts and Crafts was held last Tuesday evening, the first vice-president, A. Wadsworth Longfellow, presiding. The fee for life membership was increased from $50 to $75. It was also voted to provide for a majority of "masters" on the council, instead of two-thirds as formerly, and to consider five members a quorum.

Mrs. Arthur J. Stone, of Gardner, Mass., read a paper on hand-wrought silver, and a discussion followed.

The society's committee on exhibitions has announced a schedule of special exhibits at the Park St. headquarters. These include "Silverware," from Nov. 17 to Dec. 4; "Jewelry," from Dec. 8 to Dec. 31; "Pottery," from Jan. 12 to Jan. 22; "Copper, Brass, Pewter and Iron," Feb. 9 to Feb. 26; "Ecclesiastical Work," March 2 to March 26; "Trophies and Presentation Pieces," April 13 to April 23; "Jewelry," May 11 to May 21; "Silverware," May 25 to June 4.

Death of Walter B. Weaver.

KNIGHTSTOWN, Ind., Nov. 17.—Walter B. Weaver, a well-known jeweler of this town, who died Thursday evening of typhoid fever, was long considered one of Knightstown's leading citizens, and his loss is deeply regretted by the business community. Mr. Weaver had been in poor health for some time, but had not been seriously ill. About a week ago the fever developed with vital results.

The deceased, who was 62 years old, was a veteran of the Civil War, having served in the 36th Regiment as a drummer boy. In the early 70s he started in the jewelry business here and continued until his ill health broke him down. He is survived by his widow and two daughters, Mrs. H. H. Stretch and Miss Carrie Weaver, the well-known violinist. The funeral, which was held Sunday morning in the Methodist Episcopal Church, was largely attended.

Involuntary Bankruptcy Petition Filed Against F. H. Kendall, Boston, Mass.

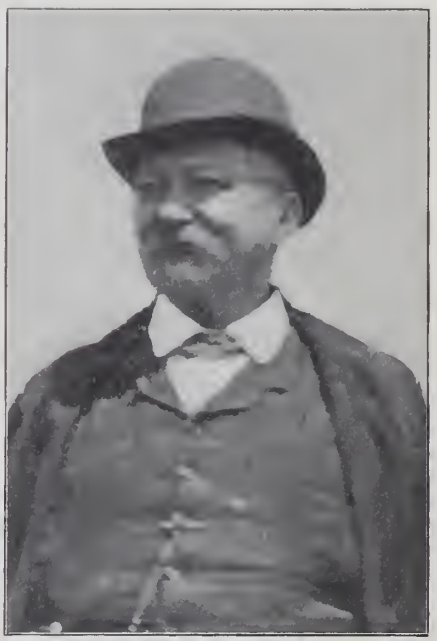
BOSTON, Mass., Nov. 20.—An involuntary petition in bankruptcy has been filed in the United States District Court, in this city, against Freeman H. Kendall, a jeweler at 387 Neposset Ave., Dorchester. It is said that the liabilities wil amount to about $1,290, but that there are practically no assets to his credit.

Mr. Kendall began business at his present location a short time ago, carrying a small stock of jewelry, and making a specialty of repair work. He has been connected with the trade in this city for many years and was formerly in the instalment jewelry and clothing business, having started in that line about 17 years ago with a partner. Kendall later removed to 850 Washington St., where he ran the Kendall Credit Co. successfully, and sold out in February, 1909, to M. G. Gordon. After being employed in several capacities he started in business for himself and was believed to be doing well.

Death of Frederick Courvoisier.

ST. LOUIS, Nov. 20.—Frederick Courvoisier, one of the pioneer jewelers of St. Louis, and one of the oldest men in the business, died, Tuesday, at his home, 7109 S. Broadway, aged 71 years. Death was due to a complication of diseases. He was able to continue at business up to two weeks ago.

Mr. Courvoisier had been at the jewelry business for 57 years, and for 35 years he had been in business at the same location, 7109 S. Broadway. He was born in Switzerland, June 2, 1838, and learned the business there. Before he emigrated to St. Louis, in 1859, he was with the French sharpshooters of the Swiss army. After coming to St. Louis he worked as a watchmaker for D. C. Jaccard, Bolland, Johns and other houses, but started in business for himself in 1872. For the past 12 years his son Arnold has been associated with him in business, and it is the intention that the business shall be continued under the management of Arnold. He is survived by his widow and three other sons, Frederick, Alfred and Orsem.



THE LATE FREDERICK COURVOISIER.

The funeral took place, Wednesday, from the residence to Oakdale Cemetery. The services were in charge of the Masonic lodge of which he was a member. He was also a member of the French Mutual Aid Society.

Youthful Hallowe'en enthusiasts in their exuberance, removed the steel pole containing a large watch sign from the front of the jewelry store of John C. Peach, Pulaski, N. Y., and placed the watch at the top of the flag staff at the local engine house. Evidently meant it was "high time" to buy a tower clock.

Robert Corn Offers to Settle His Indebtedness in Full if Creditors Will Grant an Extension.

A meeting of the creditors of Robert Corn, wholesale dealer in jewelry, 37 Maiden Lane, against whom a petition in bankruptcy was filed in this city, last week, was held, Friday afternoon, at the offices of Abraham & Potter, 140 Nassau St. The meeting was attended by a majority number and amount of the creditors and a proposition was made by Mr. Corn to pay his creditors in full if they would allow him an extension of time. He asked for 14 months in which to pay up his indebtedness, and proposed the following terms: Fifteen cents in cash, 10 per cent. in four months, and 10 per cent. each 90 days thereafter until the full amount was paid, all debts to be settled within the 14 months. This proposition was taken under advisement by the creditors, who will meet again to-day (Nov. 24) to further consider the matter.

Samuel Abraham, attorney for Mr. Corn, placed his client's liabilities between $8,000 to $9,000, and claimed that his assets at the present time were in the neighborhood of $10,000.

The meeting was formally organized with Mr. McKenzie, of Hastings & Gleason, as chairman. He explained that the meeting had been called at the request of the debtor and that the creditors wished to learn what Corn had to say in regard to his financial conditions. Mr. Abraham, speaking for Corn, told of his previous business career and said that at all previous times Mr. Corn's creditors had all their claims paid in full. He said that Mr. Corn was about to engage in another business, and that he had sold at public auction through Auctioneer Walker a quantity of his assets in order to turn the money into the new business. He then read the articles of assignment by which a man named David Davidson transferred prospective patent rights on a fire extinguisher to Mr. Corn, for which Mr. Corn had paid him $500 in cash and a further payment of $3,500 on Nov. 15.

It was said that subscriptions had been obtained for the new company, and that they were about to proceed with the business when the bankruptcy proceedings had stopped everything.

It was explained that Mr. Corn had assets of $4,500 in open accounts, stock in trade and fixtures valued in the neighborhood of $2,000, and that he had invested in the new business about $4,000.

A proposition was made to the creditors that collateral security on the time payments be given by assigning to them $10,000 in the new business.

Mr. Corn, when questioned personally, stated that he had sold jewelry to the value of $3,800 before the petition in bankruptcy was filed. He also said that he had sold his rights to a patent clutch, together with the machinery, to another man for $550, on which $250 had been received, together with the cancellation of an indebtedness of $300 due the purchaser.

Chairman McKenzie then read a list of creditors and asked for their opinion as to the acceptance or rejection of the proposition as made. One of the largest creditors refused to accept the proposition, but the other creditors took the matter under advisement.

Daughter of the Late Henry Bodenheyer, Madison, Wis., Confesses That Her Mother, Now Insane, Killed Her Father.

MADISON, Wis., Nov. 17.—After a lapse of three years the mystery of the murder of Henry Bodenheyer, formerly a jeweler of Madison, has been solved by the confession of the 18-year-old daughter, Clara Bodenheyer, that her mother, now an inmate of the Dunning insane asylum, at Chicago, perpetrated the crime.

At the time of the murder it was the belief of the police that robbers had been responsible for the deed. According to the story of Miss Bodenheyer, her father was enticed into a deserted slaughter house and shot by his jealous wife, who believed her husband to be guilty of infidelity. Mrs. Bodenheyer shot her husband twice, watched him die, threw the revolver away and fled from the place. The daughter, who was only a short distance away, had heard the shots and ran toward the building to learn what had happened.

Suspicious of her mother's declaration that her father had committed suicide, the girl finally forced her mother to confess the deed. Mother and daughter then sought to drag the body away and make it appear that the jeweler had been murdered. Three days after Mrs. Bodenheyer reported her husband's absence to the police, and his body was found in a short time.

A few months later Mrs. Bodenheyer sold her husband's store at Madison and she and her daughter went to Chicago to live. Brooding over the murder destroyed the woman's reason and she was committed to the Dunning asylum. The daughter kept the secret until her mother went insane and there was no longer any danger of her being prosecuted unless she should recover her reason, which is not likely, according to Chicago physicians.

District-Attorney Vroman Mason, of Madison, has announced that he will not prosecute the daughter, who, he says, was only an accessory after the fact.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 15.—Wm. Barthman	927	852	780
vs. Joseph Fahys & Co	916	895	908
Nov. 17.—J. J. Donnelly	746	717	818
vs. Hayden W. Wheeler & Co	891	871	899
Nov. 19—Tiffany & Co	871	859	815
vs. Ilgen & Wakefield Co	870	793	826

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Tiffany & Co	10	2	987	833
Wm. Barthman	16	5	958	761
Hayden W. Wheeler & Co.	17	7	932	708
Joseph Fahys & Co	12	6	1,012	666
Cross & Beguelin	9	6	958	600
R. H. Ingersoll & Bro	11	10	942	524
Ilgen & Wakefield Co	8	16	930	333
Solidarity Watch Case Co.	5	9	927	250
Mumford & Galaway	4	14	920	222
J. J. Donnelly	..	15	825	..

Death of Eugene Unger.

NEWARK, N. J., Nov. 20.—The sudden death of Eugene Unger, President of Unger Bros., Newark, N. J., and one of the best known men in the Newark jewelry trade, who died on Tuesday last, as published briefly in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was a shock to the trade. The funeral was held, Thursday, at St. Paul's Methodist Episcopal Church, Madison, N. J.

Mr. Unger had recently removed from Newark, N. J., to Madison, N. J., a suburb, and frequently took horseback rides for exercise. As he was approaching his home, Tuesday morning, about seven o'clock, his horse started to enter the grounds by the north gate. Mr. Unger, it is reported, tried to check him and turn toward the south gate. It is believed that the horse became unmanageable and threw Mr. Unger against a tree. In some way Mr. Unger fell, or was thrown, to the ground and received spinal injuries from which he died within an hour.

For nearly 40 years deceased was associated in the jewelry and silverware business as a manufacturer. At the time of his death he was president of the firm of Unger Bros., a firm that he entered as a boy in his 'teens. The business was established by his brother, Herman Unger, five brothers having been associated together. When first established their trade was largely in the jewelry line, but as the silverware trade developed they became more interested in its manufacture, and in the course of years built up a large trade.

The late Mr. Unger represented the firm on the road for a number of years, calling on the trade in the south, principally Baltimore, Washington and Philadelphia. He also had an extensive acquaintance in the Empire State. During the last decade however, he devoted more attention to the manufacturing end of the business.

Mr. Unger was in his 59th year, and besides his connection with the jewelry business, was a director in the Manufacturers National Bank, president of the board of trustees of St. Paul's Church, a member of the Baltusrol Club and a member of the Newark Board of Trade. He leaves two sons and two daughters. The eldest son, Raymond, is vice-president of the company and the younger, Kenneth, is 12 years old. One daughter is the wife of G. Le Roy Masters, who has for a number of years been associated in the management of the business.

It was Mr. Unger's intention, so it is stated, that he would give up active business on his 60th birthday and turn the business over to the younger members of the firm.

William C. Treat, a jeweler and druggist of Grand Rapids, Mich., has filed a voluntary petition in bankruptcy in the United States District Court. His schedules show liabilities amounting to $2,205, while his assets consist principally of real estate worth $150 and personal property worth $1,200. The latter includes a large amount of bills receivable. The matter was referred to Referee Kirk F. Wier, who issued the usual order of adjudication.

Buffalo, N. Y.

Ben Singermann and I. Slohm, of the Frontier Jewelry Mfg. Co., are in New York on business.

It is reported that Judson S. Newing, Binghamton, will give up his jewelry business and devote all his time to the practice of optometry.

In the Bankruptcy Court at Lockport, last week, adjournment was taken to Dec. 1 in the matters of the late Nelson A. Eggs, Niagara Falls.

The Sidway block, in which the International Cut Glass Co. is located, was damaged by fire last Saturday night. The blaze was caused by an overheated gas stove which set fire to the floor.

The staff of King & Eisele is still working overtime on account of the coming holiday rush. G. Frank Langmeyer, superintendent of the optical department of that firm, has been engaged on jury duty.

G. E. Hahnemann has opened an attractive jewelry store at 380 William St. The store is pleasingly decorated and well equipped with a complete stock. His place is located in one of the busiest sections on the East Side.

Fire recently destroyed a portion of the business section of Westfield, N. Y. Among the places burned was the jewelry store of H. F. Clayman. The blaze started in a garage. The loss on all the buildings is estimated at $100,000.

A number of jewelers are attending the "Old Buffalo" celebration at the Broadway Arsenal this week. A feature is the reproduction of this city as it was in 1832. Mrs. Fred J. Dorn, wife of a Buffalo jeweler, is prominently connected with the management of the event.

A Buffalo newspaper recently had an interesting special story on the manufacturing of jewelry in this city. No names were used, but the information of the writer was obtained at the establishments of King & Eisele, Heintz Bros., King, Raichle & King, Charles C. Penfold, and others. Some excellent photographs showing workmen rolling a sheet of silver, sawing a sheet of gold, cleaning up jewelry after it is made, etc., are used effectively in connection with the write-up. The writer says that in Buffalo there are 500 persons working at the jewelry trade.

Jewelers and others who delight in studying ancient specimens of pottery, cut glass and similar articles were interested in a lecture delivered here recently on "Romano-Nubian Civilization," by C. Leonard Woolley, M.A., of the University of Pennsylvania. The civilization referred to belonged to the period between 100 A.D. and the 4th century. The speaker said that in the bowls, jugs, cups and other remains of the civilization of the Nubians there is shown the art of a people certainly the most advanced of any belonging to the negroid races.

The next meeting of the Buffalo Retail Jewelers' Association will be held in the Genesee Hotel in the first week in December. In February, 1910, the annual banquet of the association will be held and election of officers will take place. Louis Schutt, the secretary, has announced that he will decline another election to that position. This is because the duties of his business will take up the greater part of his time next year, leaving him unprepared to carry out the many details of secretaryship. Mr. Schutt has already served two terms as secretary and has worked energetically for the betterment of the association.

A plate glass window in Schutt & Petersen's jewelry store, 137 E. Genesee St., was smashed recently with a brick and three gold watches valued at $200 were taken from a tray in the window. Patrolman Golden, of the Pearl St. police station, discovered the broken window, but no one saw the robber escaping nor heard the breaking of the glass, although the store is located on a well-lighted street. A few hours after the robbery the police arrested on suspicion a man whose specialty, they say, is throwing bricks through jewelry store windows. It is said he admitted that he had been released from Monroe County Penitentiary a short time ago, after serving a term for a similar crime.

Among the travelers who recently visited Buffalo jewelers were: Henry C. Woods, Dominick & Haff; C. W. Hickok, Graff, Washbourne & Dunn; L. N. Jacobs, Peckham Seamless Ring Mfg. Co.; Mr. Hassenflug, Aikin, Lambert Co.; Mr. Marsh, Edmond E. Robert; George Pilzer, Goodfriend Bros; E. B. Dowres, Hayden W. Wheeler & Co.; John F. Garland, L. H. Keller & Co.; C. L. Krugler, Jr., Larter & Sons; T. E. Bowne, E. Ira Richards & Co.; Arthur Totten, Brown & Mills; G. G. Tibbals, Meriden Britannia Co.; Theodore L. Parker, S. Cohn; J. Williams, Fera & Kadison; W. R. Shute, Day, Clark & Co.; William Roman, Manasseh Levy & Co.; Charles E. Platt, Theodore W. Foster & Bro. Co.; Henry C. Maybaum, Charles Adler's Sons; Charles F. Hartshorn, Alling & Co.; Lester B. Smith, Frank M. Whiting & Co.; John F. Garland, L. H. Keller & Co.; John J. Moffitt, Battin & Co.; A. D. Haring, Kent & Woodland; H. Wyndham Anderson, Bride & Tinckler; Joseph Keller, the Keller Mfg. Co.

Sneak Thieves Steal Tray of Jewelry from R. Steele & Son, Anniston, Ala.

ANNISTON, Ala., Nov. 17.—R. Steele & Son, jewelers and opticians in this city, were the victims of two thieves, last week, who got away with diamonds valued at about $1,000. The men are believed to have been attached to a circus that passed through the town, and though J. Fred Steele, of the firm, followed the circus to Gadsden, Ala., in the hope of locating the thieves, his quest was unsuccessful.

Mr. Steele was alone in the store when the two men entered and asked to see a diamond that he had in the show window. While he turned his back to get the stone, the thieves opened the show case and selected a small tray of 31 gem set rings. The tray was of a size that could be put in the pocket. When Mr. Steele showed the diamond that they had asked for, they looked at it and said that it was pretty, but decided not to buy. They then walked out of the store and joined the crowd, and it was several minutes before the jeweler discovered that he had been robbed.

The police have been given a full description of the men wanted.



Fred Briggs has opened a store at Pratt, Kans.

E. Simpson is a new jeweler at Rockport, Mo.

Grant Potter has started in business at Potwin, Kans.

John Mattison is a new watch repairer in North Burlington, Vt.

B. F. Van De Car is planning to open a large store at Medford, Ore.

B. Childs has taken quarters in the Jewelers' building, Boston, Mass.

A new store will shortly be opened at Coalinga, Cal., by E. W. Storer.

Thos. F. Galligan has opened a retail jewelry store at 5216 Market St., Philadelphia, Pa.

A. J. Leeds has opened a jewelry and watch repairing establishment in Louisiana, Mo.

A. L. Strouse will soon open offices at 65 Nassau St., New York, N. Y., as a diamond broker.

Malcom Porter has completed arrangements to open a store at 53 Cooper St., Woodbury, N. J.

C. T. Kathe, formerly with Smith Bros., Visalia, Cal., has begun business on his own account at the same place.

A new jewelry and optical establishment has been opened at 747 Muskego Ave., Milwaukee, Wis., by Herman Kupper.

Harry M. Shane has engaged in business on Broadway, in Oakland, Cal. He was formerly with the Goldwater Loan Office, Oakland.

A second jewelry store has been added to Waynesville, N. C., where E. I. Bern, formerly of Birmingham, Ala., has just commenced business.

A new watch repairing and engraving establishment has been opened by Oscar N. Dreyer, in room 200, Jewelers' Exchange, Kansas City, Mo.

Miss C. A. Sweeting has opened an establishment in Jacksonville, Fla., at 210 Main St. Miss Sweeting is an experienced engraver and watch repairer.

Arthur Von Kaenel and his son have engaged in business as engravers and designers at 412 Nicollet Ave., Minneapolis, Minn. They were both formerly with Kirchner & Renich, Minneapolis.

The Yardley Pearl Works, Providence, R. I., has secured a charter to manufacture pearl jewelry, with a capital of $10,000. The incorporators are Arthur Yardley, Charles P. Thompson and William E. Hammond.

Tushnett, Lancton & Hedinger, Manhattan, N. Y., have been incorporated with a capital of $50,000 to deal in watches, diamonds and jewelry. The incorporators are Max Tushnett, W. H. Lancton and J. H. B. Hedinger.

R. M. Fox now conducts a store in Bluefield, W. Va., to which place he moved from Danville, Va.

Boston.

The Waltham Watch Co.'s factory will close this evening and reopen Monday, Nov. 29.

B. Childs, formerly watchmaker with the E. B. Horn Co., has taken quarters in the Jewelers' building.

Lester I. Fiske, formerly at 1926 Center St., West Roxbury district, has removed to Newton Upper Falls.

F. F. Place Co. plan to have the front of their store remodeled to improve the window display facilities.

H. E. Raymond, West Newton, has bought a cottage at Green Harbor, Duxbury, Mass., for a Summer home.

The Nathan & Hurst Co., of the Jewelers' building, recently added room 24 to its quarters, which formerly comprised rooms 25 and 26.

Treasurer E. A. Bigelow, of the E. Howard Clock Co., was at his country seat in Antrim, N. H., over Sunday, leaving Boston on Friday.

Oliver E. Burdick, of South Boston, who has been ill for about two months and in the hospital, was able to be out again during the past week.

A. Warren Armington, son of Mr. Armington, of the Shreve, Crump & Low Co., successfully underwent an operation for appendicitis last Friday.

Melvin Parker, salesman for the Shreve, Crump & Low Co., was united in marriage, on Thursday, at Hallowell, Me., with Mrs. Mary E. King, of that city.

The Waltham Watch Co. directors met, Nov. 18, President E. C. Fitch presiding, and declared the regular semi-annual dividend of 3 per cent. on the preferred stock, payable Dec. 1.

The funeral took place, Tuesday, Nov. 16, of Col. Walter E. Cook, who died the previous Saturday, at Taunton, Mass. He was a manufacturer of pearl jewelry, the concern being known as the Vigilant Pearl Works.

The handsome tower clock recently installed by the E. Howard Clock Co., at the station in Waterbury, Conn., on the New Haven road, is one of the finest erected by the company this year, having 18-foot dials and highest-class mechanism.

John L. Nudd, convicted recently in the United States District Court of using the mails in a scheme to defraud in connection with a "school of engraving," in the Old South building, and out on bail pending the filing of an appeal, was surrendered, Friday, by his bondsman.

William Titus, formerly in Brockton, sold out his business there a short time ago and is now with the Jordan Marsh Co., in its jewelry department. Mr. Sargent, formerly with N. G. Wood & Son and later with Thomas Long Co., is also employed now by the Jordan Marsh Co.

Frank Anderson, for many years with the Ripley-Howland Mfg. Co. and subsequently away from Boston, in other employment, has returned to this city and is with the Wilson Bros. Co. Mr. St. Pierre, formerly with Myers & Franks, is also a new salesman for the Wilson Bros. Co.

John McMahon was arrested at 1 A.M. last Saturday by a patrolman who espied him on a fire escape at the corner of Harrison Ave. and Way St. As he dropped to the ground a lot of cheap jewelry fell out of his pockets. He is charged with breaking and entering the store of Hyman J. Danzig.

Traveling salesmen visiting Boston during the week included: B. F. Griscom, Bippart, Griscom & Osborn; H. E. Slater, Whiteside & Blank; John Curran, A. J. Hedges & Co.; A. T. Sansbury, Sansbury & Nellis; George A. Jochum, C. Cornehlsen, H. C. Strauss, Nathan Wallach, and Samuel L. Howland.

The New England Watchmakers' Club, which has conducted instruction classes during the past two Winters, will renew the custom this season shortly after the beginning of the year. Vice-President C. M. Smith was the speaker at the last meeting, giving a talk on watch cleaning, which was followed by a general discussion by the members.

The presence in the city, with one of the companies at a local theater, of L. Hinds, well known in the trade, formerly salesman for J. C. Sawyer and subsequently with the Shreve, Crump & Low Co., recalls the fact that three salesmen formerly with the latter house have been successful on the stage since exchanging the counter for the footlights. They are Messrs. Hinds, Russell G. Randall and Ralph L. Harlow.

The annual business meeting of the Boston Jewelers' Club was held, last Friday evening, at Young's Hotel. The club voted to have the annual banquet at the Hotel Somerset, Jan. 11, and elected officers as follows: President, James S. Blake; vice-president, Francis S. Sherry; secretary and treasurer, Fred E. Chick; executive committee, Henry W. Patterson, Frederick R. Hollister and Albert R. Kerr.

Buyers in the city during the week included: Frank Twambly, of George E. Twambly & Son, Saco, Me.; E. R. Forbush, Lisbon; C. E. Cheney, Manchaster, N. H.; M. D. Armstrong, Rutland, Vt.; C. A. Senter, Brockton; H. F. Beaudry, Rockland; B. D. Loring, Plymouth; Henry Tisdale, of E. D. Tisdale & Son; E. F. Welch, Westboro; L. R. Hapgood, Orange; S. K. Gurney, Brockton, Mass.

The fact that counterfeit dimes dated 1908 are circulating extensively in this city was discovered in the treasury department of the Boston Elevated Railway Co. about a week ago, where a number of the coins taken on the street cars were found to be spurious. They are very well made, and the difference between them and the genuine coins can hardly be detected except by an expert with microscopic examination.

Benjamin F. Griscom gave a dinner at the Winter Place Hotel, on the evening of Nov. 15, in celebration of his fortunate acquisition of a prize diamond ring, valued at upward of $600. Among those present were E. H. Ensign, E. T. Glover, W. N. Cobb, A. H. Holton, E. M. Hodgdon, C. E. Fisher, Frank Cram, Samuel McPherson, George Wagner and James Alexander. There were speeches by the host and solos by Mr. Fisher. Much mystery was made of the cabalistic enamel button worn by Mr. Griscom, on which appeared the numerals 137½.

Connecticut.

R. N. Johnquest, 821 Chapel St., New Haven, has sold out his business to F. C. Pierce.

M. W. Hill, New Milford, and C. H. Evans, Gaylordsville, were in Winsted last week doing jury duty.

The International Time Recording Co. has just declared an initial dividend of 1 per cent. on the common stock.

Pierce N. Welch, son of the late president of the First National Bank of New Haven, on Wednesday was elected a director in the First National Bank of New Haven.

Munson W. Hazen, of Bridgeport, visited old friends there recently. Mr. Hazen, who, several years ago, was in the employ of the Waterbury Clock Co., is now owner of the Bridgeport Enamel Dial Co.

At the annual meeting of the Hartford Business Men's Association last week, ex-President Foster E. Harvey, an optician, was re-elected a director. A. M. Kohn, a jeweler of Hartford, was also elected a director.

A suit brought against the J. D. Bergen Co., Meriden, recently, by Harry A. McLaughlin, a traveling representative for that concern, to recover $2,000 on an alleged contract for services, failed, the judge holding the contract was void.

The will of the late Pierce N. Welch has been filed for probate and the value of the estate is estimated at $850,000, of which all but $50,000 (a bequest to the five children), goes to the widow. Edward M. Bradley and B. K. English have been named as appraisers.

The Plaut-Cadden Co., Norwich, now occupies its attractive five-story brick building on Main St. Many handsome floral pieces were received on the opening night. Chrysanthemums were given away as souvenirs. The business was established by Abraham Plaut in 1872.

The funeral of the late Pierce N. Welch, which was held Sunday of last week, was largely attended. The honorary pall-bearers included Thomas Hooker, H. F. English (representing the New Haven Clock Co.'s board of directors), President Arthur T. Hadley, of Yale, and Max Adler, Geo. F. Stevens, C. L. Kitchell, J. F. Randolph, C. H. Nettleton, J. R. Hollis, J. D. Hawley, F. D. Bunnell, and L. T. Snow. Among the floral offerings was a spray of American Beauty roses from the First National Bank and a wreath of roses and white chrysanthemums from the directors of the New Haven Clock Co.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 20, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$505,724 75
Gold bars paid depositors	80,929 59
Total	586,654 34

Of this the gold bars exchanged for gold coin are reported as follows:

Nov. 15	$92,834 61
" 16	151,154 98
" 17	41,555 82
" 18	102,064 37
" 19	77,441 45
" 20	40,674 18
Total	$505,724 75

Philadelphia.

J. W. Armbruster, of the Illinois Watch o., was a recent visitor here.

Thomas F. Galligan has opened a retail welry store at 5216 Market St.

Roy Phillips, watchmaker for R. L. Saunrs, was quietly married last week.

The Bailey, Banks & Biddle Co. have an tractive window display of bronzes and rench ware.

The Hoover & Smith Co. is showing an tractive line of fraternity novelties in the ew Walnut St. store.

T. Zurbrugg, head of the Keystone and hiladelphia Watch Case companies, re-ntly visited the trade.

Charles H. Koshland, manufacturing jewer, 702 Chestnut St., is back again after a ccessful southern trip.

Frank Trewin and John Shierloh, travelg for the Keystone Watch Case Co., were cent arrivals in this city.

T. H Bowen & Co., retail jewelers of ridgeton, N. J., announced their annual all opening, Friday and Saturday of last eek.

Andrew Kaas, 125 S. 13th St., has closed s country home at Wyncote, and has ken apartments at the Rittenhouse for the inter.

The Wholesale Jewelers' Association held s regular monthly meeting, Monday eveng. There was a supper, presided over by eade MacIntyre.

The Horological School will hold its last eeting of this year this evening. W. E. albot will give a special demonstration in atch-case adjusting.

J. E. Caldwell & Co. are exhibiting in eir window the championship cup of the rst Marathon race which is to take place Philadelphia on the new wood-block vement, Nov. 25, 1909.

John Smith, connected with the jewelry ction of H. O. Hurlburt & Sons, is conned to his home with a severe attack of ippe. L. E. Hansen has accepted a position ith H. O. Hurlburt & Sons as watchmaker.

The members of the Walnut St. Business ssociation held their banquet, Nov. 22, the Bellevue-Stratford Hotel. Among ie jewelers who attended were Coombes & an Roden, Hoover & Smith, MacQueen & o., and Maxwell & Berlet.

Maxwell & Berlet designed and made the lver loving cup which is to be presented y the *Bulletin* to Charles Eaton, son of eymour Eaton, the originator of the abard Inn Library. The presentation will ke place on the occasion of Mr. Seytour's marriage.

The Cohocksink Business Men's Associaon is planning a big carnival, which will ke place in the next two weeks. More an 300 prizes have already been presented the association. William L. Gsand, a tail jeweler of Germantown, is taking an tive interest in the affair.

Vice-Chancellor Seaming in the Chancery ourt in Camden County, Tuesday, reerved decision on an application to revoke n order to refer divorce proceedings rought by Mrs. Sarah W. Litchfield against er husband, Joshua Y. Litchfield, a Column Ave. jeweler, so that she might file an nswer.

John F. Sandman, residing at 251 N. 19th St., was convicted in Quarter Sessions Court No. 3, Thursday, on complaint of Ferdinand Keller, dealer in antiques, who charged him with swindling. Judge Strake deferred sentence pending argument on the motion of a new trial. Sandman sold a ring to Keller for $150 which he said was valued at $450. Keller later discovered that the ring was worthless.

Conspicuously noticeable during one of the performances at the Philadelphia Opera House, this week, was a most unusual display of head-dresses, bordering on the barbaric. The styles of the Middle Ages, the Byzantine period and even pagan Rome were represented in the bewildering mass. Girdles of unique Oriental design were seen on every side. The sacerdotal variety was seemingly the most popular.

Col. J. Warner Hutchins assisted in the dedication of the monument at the new Masonic Temple in Baltimore, early in the week. Judge G. B. Orlady, of the Superior Court, represented the official party. Upon their return to this city, Thursday, the party with Governor Stuart and staff attended the dinner given by the Clover Club. Among the jewelers present were Col. J. Warner Hutchins, Herman Diesinger and John W. Ford.

It was learned, last week, that Mrs. Adelaide Yerkes, widow of Charles T. Yerkes and sister of Thomas Moore, at one time associated with the firm of H. O. Hurlburt & Sons, had surrendered her claim to about $3,000,000 worth of property. Mrs. Yerkes will receive her dower in all of the real estate and the widow's third of the personal property after all debts are paid. She will also receive $400,000 after all bequests are cared for, as provided in the will.

The following jewelers were visitors to this city during the week: H. B. Schanely, Quakertown, Pa.; E. Kerper, Pottstown, Pa.; D. B. Ritchie, Royersford, Pa.; W. E. Miller, Palmyra, Pa.; C. W. Ritter, Pottstown, Pa.; William Beck, Vineland, N. J.; A. M. Kendall, Millville, N. J.; J. J. Minster, Elkton, Md.; Josiah Heckler, Mainland, Pa.; H. Fitzsimmons, West Chester, Pa.; H. V. Stratton, Bordentown, N. J.; A. Weintraub, Atlantic City, N. J.; J. M. Lewis, Lambertville, N. J.; H. B Rote, Chestertown, Md.; A. T. Johnson, Smyrna, Del.. and J. B. Welsh, Milford, Del.

William H. Doebele, manufacturing jeweler, 805 Sansom St., is enthusiastic over the way his employes manipulated the hose and buckets in a fire which started from some unknown cause in his building, Wednesday afternoon. Mr. Doebele declares that if it had not been for the quick action on the part of his men great damage and loss might have been done, not only to his own but the buildings adjoining. The fire was under control long before the engines arrived on the scene. The loss is completely covered by insurance. Louis J. Meyers, silver plater, 106 S. 8th St., is the owner of the building.

The Chenoweth block, at Monroe, Wis., the location of N. A. Speck's store, was sold last week. It is not expected that the transfer of the property will result in any immediate change of location by the tenants.

Lancaster, Pa.

TRADE CONDITIONS.

Trade among the local jewelers has been picking up so nicely recently that they have come to the conclusion that they are to have a good holiday trade, and on the strength of the outlook they are stocking up largely. They believe that the partial failure of Lancaster County's staple crop, tobacco, will not, after all, affect business as seriously as expected, because the farmers all Summer and Fall have been receiving very high prices for all kinds of farm products. With a view to encouraging trade a few jewelers are selling on the instalment plan, the goods only to be delivered when the last payment is made.

Mark S. Beittle, Richmond, Va., is visiting Lancaster relatives.

Paul J. Bixler has gone to Chicago to take a position as salesman with a wholesale firm.

A score of students of the Ezra T. Bowman Technical School, and friends, held a bowling party, last week, at the Hotel Rossmere.

George T. Pensch, representing the Vallorbes Jewel Co., of this city, sailed, last week, for an extended business trip for the company to Europe.

Marcus Edelstein has just finished improving his establishment, having installed handsome mahogany fixtures, with mahogany wall and show cases.

Charles Dingee, a member of Lodge 434, F. & A. M., was last week presented by the lodge with a beautiful 50-year jewel, furnished by T. Wilson Dubbs.

John L. Baker, a former watchmaker of Lancaster, died, Nov. 14, in St. Louis, aged 57 years. Before going to St. Louis he had a store in Toledo, O. He was well known in the trade.

Traveling representatives were scarce in Lancaster the past week, among the few being Mr. Masin, Masin & Taubin; G. S. Melville, D. Wilcox & Co., and E. P. Ledos, Ledos Mfg. Co.

Among the jewelers who recently visited Lancaster were: W. J. Kuhns, Harrisburg; Henry Foehl, Columbia, Pa.; Archie K. May, York, Pa.; M. T. Benson, Pittsburg, and Jules Laveson, Louisville.

Harry T. Kiehl, salesman, well known for many years for the firm of Louis Weber & Son, last week, resigned his position to take charge of the jewelry department of the H. S. Meiskey Co., this city.

Pirosh & Simmons have extended their store to the rear to accommodate their expanding business, and have installed a number of new cases. Mr. Pirosh was ill a short time with grippe, but has now returned to the store.

The enlargement of the Hamilton Watch Co.'s factory, now being made, necessitated the removal of the cornerstone of the old factory, built in 1874, and among the contents found were coins of different nations, a watch movement made in 1860 and the first model made for the old Lancaster watch.

J. Harry Rathfon, receiver for the bankrupt City Trust Co., has issued an attachment against Albert Rosenstein for $2,000, with Rev. Lewis S. Mudge named as garnishee, the latter being the lessee of the Rosenstein residence on N. Duke St. Mr. Rosenstein is president of the Lancaster Silver Plate Co.

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SILVERSMITHS

¶ The Gorham Company has been engaged in the manufacture and sale of wares in Sterling Silver for over seventy-five years, applying every effort to the production of the finest goods at the most economical cost. Through this persistent effort its business has become the largest of its kind in the world. Its works, equipped with all the latest inventions and processes, combined with ample capital, enable the Company to maintain its position at the head of the craft. Silverware bearing its trade-mark



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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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THAT the diamond and precious stone importers are in earnest in their attempt to stop extensive smuggling of their products has been manifest in many ways, but never more clearly than in the hearty applause which Collector Loeb received when, as a speaker at a banquet last week in New York, he offered to co-operate with the Precious Stone Importers' Protective Association in the work of the organization looking to the detection and punishment of smugglers. The Collector's statement that he intended to continue his fight against dishonesty in the customs service and to suppress smugglers of all kinds was received with great enthusiasm.

Collector Loeb means business, and the association means business, and the co-operation between the two should make it uncomfortable for those who attempt to defraud the Government of its full duty on gems. This is the time when the association and the Collector should have the co-operation and support of all honest merchants, as their work is in the interest of right, decency and honest business methods.

The Jewelry Product of Newark.

THE small bulk of the production sometimes serves to conceal the importance in value and the amount of capital invested in the jewelry industry, as compared with other industries of the country. This was called to the attention of a number of the members of the trade at a banquet, last week, by the president of the Manufacturing Jewelers' Association of Newark, who, in the course of his remarks, incidentally mentioned that he had learned from the Board of Trade of Newark that the jewelry industry, both in capital invested and in output, was the second in importance in that thriving manufacturing city. This will be a surprise to many members of the trade, as few people imagined that the industry, though a large one, played such an important part.

According to the figures which have just been compiled, the capital invested in the jewelry and kindred trades in Newark amounts to about $9,260,000, and the output of the factories about $11,850,000. Of this, $7,150,000 is invested in jewelry manufacturing alone, with an output of $9,300,000—$1,600,000 in silver manufacturing, with an output of $1,800,000, and $5,010,000 in the manufacture of watch cases, with an output of $7,050,000. To a certain extent these figures are estimates, but it is believed that an exact and complete tabulation will show them to be even greater than reported.

Beware of Proprietary Organizations.

THE tendency in all trades to form organizations to protect members in their business has given rise to a new occupation for the business adventurers, namely, the formation of what may be called a "proprietary" association in the interest of an individual or manufacturer. These organizations generally have high sounding titles that would make the average dealer believe that they are important bodies engaged in the protection of merchants, and often the solicitations to join and the circulars sent out by the "organizer" or secretary are so attractively worded that the merchant is apt to "rise to the bait," send in his application and become identified with the organization without giving the matter any consideration, feeling that even if it does not amount to anything he will lose nothing by joining.

An advertisement published today is worth much more than the one you are "thinking" about putting out at some indefinite time.

Unfortunately, the people behind these organizations count on just such an attitude among merchants, and expect, in this way, to get some kind of a representative membership, that will give them an excuse to talk to manufacturers or jobbers as an organization, while using the membership list for their own particular purposes. In some instances these organizations have been started by adventurers practically for the purpose of living off the dues of salary as secretary, and making what they can from manufacturers on the outside by peddling endorsements of their products. In other cases, the organizations have been inspired by dealers or wholesale firms for the purpose of booming their own lines or airing their own particular grievances. However, no matter what the purpose of the organizer or controlling spirits, such organizations are dangerous both to the trades in which they come and to the merchants who join them. Their existence is to be deplored, as they not only subject the retailer to annoyance and the manufacturer to blackmail, but also they tend to discredit the legitimate organization that may be formed by the merchants themselves to properly protect the trade from abuses.

Until recently the jewelry trade has been practically free from such "proprietary" organizations. True, one was started by a New York watch dealer to help him in his fight, a year or so ago, but this did little harm to the retail jeweler. However, no "proprietary" association of a general character, for the purpose of booming a manufacturer, appeared until last Spring, when the trade was solicited to join a co-operative protective association that was purported to have been formed in Chicago. In March, THE CIRCULAR-WEEKLY published considerable information about the so-called organization and about one of the alleged manufacturers whose product it had endorsed. As little more was heard of it, it was generally believed that the moving spirits behind the scheme had given it up as a bad job. Unfortunately this was an error, as jewelers in many sections have recently received applications to join the association and have also received literature from the concern whose product it formerly "touted."

Members of the trade would do well to

WATCHES
DIAMONDS
JEWELRY
MATERIAL
TOOLS

CROSS & BEGUELIN
23 Maiden Lane New York

Write for our New Jewelry and Material Catalogues

TRADE MARK

THE INTEGRITY OF
ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers. It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY
Manufacturers of Gold Jewelry
PROVIDENCE and NEW YORK

scrutinize carefully all suggestions of this kind that may be made to them to join such organizations and before they participate in the movement in any way to ascertain definitely whether the so-called organization has been formed by jewelers or whether it is the product of a professional organizer or the manufacturer, with nothing to recommend it but an alluring name. We suggest that whenever there is any doubt about the subject the jeweler should refuse to join, at least, until he has written the secretary of his State or National association, and learn something of the standing of the parties who solicit his co-operation.

Harrisburg, Pa.

William Denehey went to Kingston, Pa., this week to visit his daughter.

The New Castle Glass & China Co., capital $10,000, was chartered at the State Department last week.

The West End Improvement Association which includes uptown jewelers in its membership, held an important meeting recently.

Nothing further will be done in the way of organizing the contemplated Central Pennsylvania Jewelers' Circle until after the holidays.

The big Laymen's Missionary Convention, held here Monday, Tuesday and Wednesday of this week, gave the jewelers some additional business.

Luther Hoffman has entered the employ of Geo. A. Hutman. Mr. Hutman is closing his eighth year as director of the Second Reformed Church choir.

L. A. Fauner has placed a four-foot illuminated clock on an iron pole in front of his jewelry store, 1314 N. 3d St. It is the largest public clock uptown.

George Springer, who recently took over the old-established business of William Denehy on Market St., is very well pleased with the extent of his business since assuming entire charge.

A meeting of the Harrisburg Business Men's Association, recently organized under the individual rating system and credit experience guide of the Merchants' Mercantile Association of Pittsburg, was held last week.

The Gettysburg Retail Merchants' Association has appointed a committee to confer with the Trunk Line Association with view to having Gettysburg coupons attached to all National G. A. R. Encampment tickets next Summer.

Local jewelers began last week to keep their stores open evenings until 9 o'clock and will continue this arrangement until after the holiday season. Some of the jewelers, notably the older ones, have adopted a conservative policy with respect to the size of their holiday stock, preferring to run the risk of being caught short on some goods to carrying over into the dull midwinter season a surplus of these same wares. One or two of the younger dealers have stocked up pretty heavily for their locality, but claim that the growth of their business warrants such action.

E. E. Barber's jewelry store, Decatur, Ill., was robbed, Sunday night, of $200 worth of jewelry. The articles were stolen from the show window. Arrests are expected soon.

New York Notes.

A. L. Strouse, who was formerly a trav er in the western territory for B. H. Da s Son & Co., has started in business for mself at 65 Nassau St., as a diamond oker.

Lippman, Spier & Hahn, 565 Broadway, ave rented the first loft at 524 Broadway. he new quarters will give them about ur times the amount of floor space they w occupy. They will move about Feb. 1.

Jacob Strauss, of Jacob Strauss & Sons, is bought the entire real estate holdings, nown as the Florence Friedman's cottages, gether with some additional building ts, situated on Grand View and Beach ves., Edgemere, L. I. The deal amounted over $100,000.

The firm of Tushnett, Lancton & Hedin- r has been incorporated to manufacture d deal in watches, diamonds and jewelry, ith a capital of $50,000. The incorpor- ors are Max Tushnett, 1515 Charlotte St., ronx; Wallace H. Lancton, 520 W. 182d ; J. Harris H. Hedinger, 148 Maple St., l of this city.

Two writs of replevin have been re- ived by the sheriff against property in ssession of John B. Lyman, dealer in ntiques and jewelry at Fifth Ave. and 45th , one for $15,055 in favor of Edmund F. naventure on a claim for paintings, and e other for $10,000 in favor of the T. irkpatrick Co. on a claim for diamonds.

At a meeting of the members of the 14 arat Club, composed of the younger men the Maiden Lane district, held at "The aust," last Wednesday evening, it was de- ded to hold the annual theatre party and nquet of the society on Saturday evening, n. 22. The dinner committee has been pointed and arrangements are being ade for a more elaborate dinner than has er before been given by the club.

Isidor Lassner, formerly with Martin, ow & Taussig, and Edward V. Anderson, rmerly with H. Nordlinger's Sons, have rmed a corporation to be known as the assner-Anderson Co. The concern will located at 6 Maiden Lane. Both Messrs. assner and Anderson will leave for Eu- pe Nov. 30, sailing on the *Ryndam*, to urchase precious, semi-precious and imi- tion stones. They expect to return Jan. 1.

At a meeting of the directors of the Jew- ers' Safety Fund Society, held Monday fternoon, at the offices of the society, 15 laiden Lane, a new policy was adopted overing stock of the assured in the pos- ession of brokers, clerks, agents, or ser- ants regularly employed by the policy- older. The policy was decided upon for ne accommodation of wholesale members nd is intended principally to cover loss y messenger boys.

John Trainer found a valuable gold atch on Main St., Huntington, N. Y., last eek, and took it to the jewelry store of . F. Heyse. A short time before that Irs. R. W. Kenny had been in the jewelry ore to obtain her husband's gold watch, hich just had been repaired, and the jew- er recognized the timepiece found as the ne he had repaired. When Mrs. Kenny eturned to the store to say she had lost ne watch, she found the timepiece await- ng her.

The story circulated by the daily press last week about the loss of the famous Hope diamond in a wreck has no founda tion in fact. It was stated at the offices of A. J. Grinberg & Son, Maiden Lane and Nassau St., that the diamond had been pur- chased by Mr. Rosenau, a Paris jeweler. He bought the gem a short time after the sale of the Habib collection and it has been in his possession since that time. The story in the daily papers was to the effect that the diamond went down in the wreck of the *Seyne* at Singapore.

Samuel Etzigsohn, a salesman, who gave his address as 227 E. 121st St., was brought here from Chicago, last Tuesday night, and locked up in police headquarters, charged with grand larceny. Solomon Lieberman, a jeweler at 147 E. 125th St., charges that he sold Etzigsohn $225 worth of jewelry on approval in September, and that Etzigsohn went to Chicago without re- turning it or the equivalent in money. De- tective Hart, of the Central Office, traced Etzigsohn through three trunks he shipped away a day before he left, and arrested him in Chicago. The prisoner fought ex- tradition, but the Governor of Illinois signed the necessary papers.

Philipp J. Breivogel, a watchmaker at 68 Nassau St., has invented an electric lock to prevent the losses which a very large number of jewelers have suffered from hold-ups and thieves who snatch goods at which they are looking and dash out of the store before anyone can get to the door to stop them. By this invention the bolt will drop down instantly upon pushing any one of a number of buttons located at convenient points about the store and hold the door firmly, and at the same time a bell will ring outside to sum- mon assistance. The door cannot be opened until one of the buttons is pushed again, when the bolt will withdraw and the bell will stop. The lock was con- structed at the request of the Jewelers Security Alliance.

A young clerk in the employ of the Adams Express Co., was arraigned in the Yorkville Court, last week, as a suspicious person. He was arrested in the pawnshop of J. Goldblatt, 472 Third Ave. According to the police he had asked the proprietor the valuation on a cluster of 11 diamonds. The proprietor of the pawnshop started for the door yelling for the police at the top of his voice and the boy was captured by a policeman, who took him to the E. 35th St. station. There he explained that he had purchased the ornament from a man in the street for $3. The detectives took the cluster to the express company's office, where it was said that it resembled one that had been received for shipment to Pennsylvania, two or three days before, but no report of its loss had been received, so that they did not know whether it had been stolen or not. The jewel is said to be worth about $1,000. According to the police, the boy confessed to his father that he stole it.

A meeting of the Twenty-Four Karat Club was held at the rooms of the associa- tion, 15 Maiden Lane, Wednesday after- noon, at 3 P. M. In the absence of President Power, who is on his way to Europe, Vice-President David Kaiser pre- sided. The banquet committee reported progress, after which the following mem- bers were elected: Ira Barrows, of the H. F. Barrows Co., as an active member, and Chas. Kroll, 19 Maiden Lane, and S. D. Rider, of the South Bend Watch Co., as associate members. After adopting the proposed amendment to the constitution, increasing the number of directors from five to seven, the association passed a reso- lution to dispense with the December meet- ing, owing to the fact that the annual meet- ing will take place on the 28th of that month. The club is making every effort to obtain the best list of speakers at its an- nual banquet, which will occur in January, at the Hotel Astor, that the members have ever had the pleasure of listening to. The speakers' committee will go to Washing- ton about the first week in December to see United States Senators and other high officials, with a view of obtaining speakers. Out-of-town jewelers, who are con- templating a visit to New York at the time of the banquet should obtain accommoda- tion some time previous to the banquet, as during that week they may find it hard to get suitable quarters, as there are other attractions that week, which will draw many strangers to this city.

The Metropolitan Art Museum pur- chased from the collection of Mrs. Garrett Ryckman Pier, last week, at the American Art Galleries, a number of Japanese sub- jects in ivory, wood and bronze, together with a number of Chinese pieces. The highest price, $270, was paid for a temple jar and stand of the K'ang-hsi period. A rare jardinere of Champleve enamel and gilded bronze, with gilded decoration of Peking glass and jewels, sold for $130; a Ch'ien-lung bottle, globular shape, from the Bing collection, $80; a small Ming bowl, with enameled figures of the Taoist divinities, $27.50; a Yung-cheng eggshell bowl, from the Startseff collection, $45, and a Ch'ien-lung plate of white porcelain, decorated in the Chinese Imari style, also went to the Museum for $6. Antique jew- elry, cabinet gems, old delft, and Persian Saracenic with snuff boxes, miniature por- traits were sold. Egyptian beads brought the high prices. A string of globular ame- thyst and gold beads, 2000-1788 B. C., deep- toned amethysts, not to be found now, sold for $270. There were 42 of the amethysts. A necklace of blue glazed faience in the shape of detached lotus petals, 1580-1200 B. C., brought $260. A string of earthenware beads with a turquoise blue glaze, unique, purchased of a former assistant director of the Cairo Museum, sold for $210. Mrs. Samuel Untermyer was a purchaser of beads. David Belasco paid $100 for a pair of Italian 17th century lamps. C. B. Alex- ander made a number of purchases. The returns for the day were $8,755. Old china, with silver and plate, was also sold.

Friends in the trade of Sidney J. White, senior member of the firm of Young & White, 65 Nassau St., who was thrown from a runabout and seriously injured on the East Drive, Prospect Park, Brooklyn, last week, are pleased to hear that he is getting along nicely at the hospital and no serious developments are feared. When Mr. White recovered consciousness he

(*New York Notes continued on page* 91.)



139 BROADWAY

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1851 — The Jeweler's Bank for half a century in the same location — 190

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FAMILIAR WITH MERCANTILE REQUIREMENTS — ACCOUNTS INVITED

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ORGANIZED 1825

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R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justi

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page* 89.)

uld recall nothing about how the acci- ut occurred. Things which transpired fore that time are clear to him. When partner, Mr. Young, saw him at the spital he talked over business matters ative to a trip he had planned before accident. He sustained a fractured ull and ribs.

Eduard Van Dam, 437 Fifth Ave., sailed Europe last Wednesday on the *Lusi- ia.*

William Lowe will terminate his connec- n with Austin & Stone, 15 Maiden Lane, out Jan. 1.

Samuel Jacobson, of Jacobson Bros., 65 ssau St., sailed for Europe yesterday on *Kaiser Wilhelm II.*

Clarence Ware, representing T. G. Froth- ham & Co., 13 Maiden Lane, is in North tleboro for a holiday.

Steele F. Roberts, president of the Jew- rs' 24 Karat Club, of Pittsburg, was a tor in this city last week.

Sam Newman, representing B. Hyman & , 2 Maiden Lane, has started for a short p to Boston and Providence.

Chester Howard, of W. E. Richards & , 9 Maiden Lane, is spending a few eks in the Attleboro factory.

A. Fassett, of Weiss & Fassett, St. uis, Mo., sails from this city for Europe Dec. 26 on the *Zeeland.*

Joseph V. St. Clair, western representa- e of S. Sternau & Co., is visiting the ooklyn factory of the concern.

Henry Lewis, of Honigbaum & Lewis, 15 iden Lane, sailed for Europe last week the *George Washington,* on a purchasing p.

Frank H. Cutler, of F. H. Cutler & Co., s among the eastern manufacturers who led in the Maiden Lane district last ek.

H. B. Hayes, of the Hardy & Hayes Co., tsburg, Pa., spent part of last week in vn and made headquarters at the Hotel anhattan.

Albert Oppenheimer, for many years with L. & M. Friedlander, 30 Maiden Lane, s married on Thursday last to Miss Bet- Schoenfeld.

Fred H. Carpenter, formerly a traveler the W. & S. Blackinton Co., goes from s city this week to the south, where he ll spend the Winter.

The Bunde & Upmeyer Co., Milwaukee, is., recently shipped to this city a fine k pearl weighing 33 grains. It is per- tly round and is valued at $7,000.

Jerry Bernheim, of the Woodside Ster- g Co., 170 Broadway, has just undergone slight operation which proved entirely ccessful. He will be back at the office xt week.

Joseph E. Judels, of Henri E. & Jos. E. dels, 37 Maiden Lane, accompanied by wife, sailed yesterday on the *Rotterdam* r Europe. They will remain abroad about o months.

Mrs. David Belais, whose husband is a mber of the firm of H. & E. O. Belais, is sident of the New York Anti-Vivisection ciety, which is now holding an exhibit at 509 Fifth Ave., showing the implements used in experiments on live animals.

Joseph Guntzberger, of I. Guntzberger & Son, 11 John St., sailed on the *Rotterdam,* yesterday, for Europe. He will visit Paris and London and several cities in Germany, and expects to be away about six weeks.

Among the out-of-town visitors to the Maiden Lane district during the past week were: Mr. Kahl, of the F. A. Robbins Co., Pittsfield, Mass.; E. D. Kunz, Bristol, Conn.; Mr. Brooks, of E. S. Brooks, Palmer, Mass.; Richard Michell, Brewster, N. Y.; W. H. Gantt, Newport, Pa., and Mrs. C. Petersen, Honesdale, Pa.

The beautiful color which hand-wrought silver is capable of assuming is shown to good advantage in examples of the handicraft of Miss Mills, Mme. de McCarthy and Miss Deming in an exhibit at the Scuola Gallery, 59 W. 30th St. The larger pieces, such as the tea set, card salver, etc., are of special merit. The jewelry and enamels are also attractive.

The Jewelers Security Alliance has received information from V. S. Tanquary, Mount Carmel, Ill., that the man who broke into his store about a year ago and was caught and sent to jail, from which he later escaped, had been captured at Cheyenne. The man was brought back to Mount Carmel and was sentenced to 20 years in the State prison.

V. Borrelli, of Borrelli & Vitelli, 401 Broadway, who is now in Los Angeles, Cal., will be in Texas and Arizona next week on his business trip. Jos. F. Marks, of the same firm, who is now in Chicago, will visit, next week, Missouri and Minnesota. F. H. Leeds will leave to-morrow to visit the customers of Virginia, Georgia, Louisiana, Alabama, Pennsylvania and Ohio.

Magistrate O'Reilly, in the New Jersey Ave. Court, Brooklyn, last week, held for the Grand Jury, in $3,000 bail, Julius Rosen, 17 years old, of 158 Liberty Ave., and Sam Sherman, 16 years old, of 335 Christopher St. Detective Hoerter, of the Brownsville station, arrested the men, and it is alleged they robbed, on Nov. 15, a jewelry store at 180 Watkins St., owned by Abraham Lopatkin.

Robert Levin, the 10-year-old son of a Chicago jeweler, was saved from drowning last Friday afternoon by the quick work of Charles J. Morris, a private in Company G, United States Signal Corps, stationed at Fort Wood, Bedloe's Island. The boy wished to visit the Statue of Liberty and with his mother spent several hours on the island. He fell from the pier while trying to save his hat. Morris plunged into the water and saved the boy's life.

Detectives, in hunting for John Murray, otherwise known as "Salt Peter," who made away with a satchel containing $6,000 worth of jewelry from Frank C. Allen, a traveler in the employ of the Gibson-Krugler Co., Newark, have arrested two more men, William Halligan and James Duffy. On them was found an envelope containing about a pound of melted gold. It is said that they took the stones out of the settings and then melted the gold. The two men had received some of the jewelry that Murray had distributed to a "gang" at 48th St. near Third Ave. According to the police, the men thought that they would be safer if they melted up the jewelry and tried to dispose of the stones and the gold separately. The detectives are still on the hunt for Murray.

Morris Schwartz, a watchmaker, 22 years old, who said he had no home, pleaded guilty to charge of grand larceny when arraigned before Magistrate Hylan in the Manhattan Ave. Police Court, Brooklyn, last Thursday morning, and was held without bail to await the action of the Grand Jury. Louis Drossman, a jeweler, at 220 Graham Ave., told the magistrate he hired Schwartz two weeks ago to do repair work, and during his absence his employe helped himself to two gold watches, worth $75, and cleared out. Schwartz was arrested in Delancey St., Manhattan, by Detective Falvey, of the Stagg St. Station, soon after he had pawned the watches for $23. When arraigned in court Schwartz said that he was drunk when he stole the watches.

The Pratt Institute, Brooklyn, has greatly enlarged its equipment in the jewelry course, which began in October. The institute now has twice the amount of space that was formerly available, having a room 20x60 feet perfectly fitted up as a first class jewelry shop should be, with new benches, lathes and drills running by power, flat and square rollers, etc. The institute is at present conducting a class divided into two divisions having instruction in jewelry, silversmithing, modeling and designing, five full days in each week. It also has an evening class of 20 students which meets Monday, Wednesday and Friday. Carl T. Hamann is now giving his entire time to the work in this school. The Pratt Institute has been furnishing and securing positions for its pupils, and, in fact, Walter C. Perry, director of Fine and Applied Arts, stated last week that at present they cannot meet the demands for well trained students which come to them from various quarters.

Detectives of the Brooklyn headquarters last week arrested "Sam" Brickner, whose picture the police say is in the Rogues' Gallery and who is said to have worked a "phony" jewelry game in various parts of the country. He was captured at Third Ave. and 25th St. and arraigned in the Adams St. police court, charged with having been implicated in the swindle of Wm. Weinberger, a butcher of 7 N. Washington St., Jamaica. On July 13 last, according to the police, a stranger walked into Weinberger's place of business with a handful of bracelets and rings. The rings were set with stones that looked like diamonds. The stranger said he wanted to sell the stuff and get his passage to Panama, where he had a job on the Canal. While the butcher was looking at the jewelry Brickner walked in. He offered to value the jewelry for Mr. Weinberger, and after looking at the rings and bracelets through his glass, it is alleged, announced that they would be a bargain at $600. The butcher decided to make the purchase and turned over to the stranger $186 in cash, his gold watch and chain and his wife's gold watch. The strangers then went away. Later

(*New York Notes continued on page* 93.)

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Workshop Notes

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New York Notes.

(*Continued from page 91.*)

e butcher discovered that the value of the welry was about 60 cents.

l. Scheuer has just started in business at 1 Grand St., Brooklyn.

L. Engel, formerly of this city, is now nnected with the A. C. Beeken Co., Chi-go.

The Oliver M. Farrand Co., now located 3 Maiden Lane, will occupy the first or at 1 Maiden Lane about Feb. 1, 1910.

Mr. Lunt, manager of the Chicago office the Towle Mfg. Co., was a caller at the ices of THE JEWELERS' CIRCULAR-WEEKLY st week.

H. F. Clayman's jewelry store, West-ld, N. Y., suffered in a fire in that town, st Thursday, when a number of buildings re burned.

The United States agency of the Omega atch Co. has been incorporated to deal watches, clocks, jewelry, etc., with a pital of $250,000. The incorporators med are V. Cole, C. Kuhn and W. H. atson

A prominent Fifth Ave. jeweler recently hibited a fine collection of golden topaz. he stones are shown cut into hearts, ar-shape and other pleasing forms. Neck-es and brooches were also included in e collection. The topaz is one of the st fashionable stones of the season and alers report an increased demand for welry set with this stone.

The Jewelers' Safety Fund Society is in ceipt of a letter from the Charles E. Han-ck Co., Providence, R. I., which states at one of the firm's salesmen, Mr. Day, s telegraphed them that he was on the eamship *St. Croix*, which burned to the ater about three miles from Point Duma, the Pacific Ocean. He had with him at e time jewelry samples valued at $8,000. r. Day was fortunate in escaping with his fe. There was $4,000 insurance on the ck.

That taxpayers of the most influential ss are joining with enthusiasm the new ovement for elevating city economics is monstrated by the rapid growth of the fth Ave. Association. Although only ree years old, it is becoming one of the ost important civic bodies in this city. bout 17 of the largest dealers in jewelry, lverware and precious stones are among e association's most active supporters. mong them are the Gorham Co., estate Theodore B. Starr, Reed & Barton Co., reicer & Co., Mareus & Co., Black, Starr Frost, Howard & Co., Chester Billings Son, Theodore A. Kohn & Son and the ternational Silver Co.

Special Customs Inspector Timothy onohue took to the Public Stores Satur-y a quantity of jewelry which he found ie day before in the possession of Emanuel ostello, passenger on the French liner *La rovence*. Costello, who is a native of an Diego, had declared no dutiable arti-es. His baggage was examined and as e was about to leave the pier the inspec-r, whose suspicions were aroused, de-ined him. A search brought to light a atch fob, a quantity of brooches, neck-ces, a silver chain bag, 12 metal neck bands set with precious stones, and six hair combs. The jewelry was seized and taken to the detention room. It was said at the Customs House Monday that no action had as yet been taken in regard to the jewelry, and that the value of the entire seizure amounted to about $125.

A class in jewelry making for crippled boys has been formed in the Rhinelander School in 88th St., which is open to every crippled boy in the city who is more than 14 years old. The course is for two years, although at the end of one year any pupil is supposed to be able to take up factory work if physically strong enough. The aim of the class is to train the boys completely in gold and silver working, so that at the end of the course they will be prepared to make the samples of the regular factory trade or become competent workers for the firm which deals in hand-made jewelry. The class has started with 11 pupils in charge of a man who obtained his training from Vienna art schools and has since been employed in this country. Mr. Kessler, the instructor, says that some of the boys could never work in the American factories because they are not physically capable of work with the speed of the American factory, but that if they have talent for the art he can teach them to make their own designs and they can then become makers of manufacturers' samples.

Frank Milhening, a member of the jewelry firm of J. Milhening, Inc., Chicago, started, Thursday afternoon, from this city for a trip to Pittsburg. He ordered the porter at the Herald Square Hotel, where he was staying, to get a taxicab and have his trunk placed in it. The porter did as he was told and had scarcely executed the order when a man and two women entered the taxicab and directed the driver to go to Chinatown. The taxicab proceeded to the Bowery and at Grand St. the man and his companions got out. They returned in about a half hour and drove to 402 Broadway, where another halt was made; they then proceeded to 135th St. and Wills Ave., where the two women left the vehicle. The man was taken to 165th St. and Prospect Ave., where he offered to pay the fare, which amounted to $7. He was surprised when told that the bill would be paid at the hotel. The driver asked the man what he would do with the trunk and was told that his passenger knew nothing about the trunk. The chauffeur returned to the Herald Square Hotel. In the meantime, the jeweler had spent a very anxious time searching for his trunk, which he said contained $35,000 worth of jewelry.

Mrs. F. B. Chesbrough, who figured in a smuggling case upon her arrival from Europe aboard the *Kaiser Wilhelm II.* on May 25 last, pleaded not guilty to an indictment for smuggling in the United States District Court in Trenton, N. J., last week. She was placed under $2,500 bail by Judge Cross to appear for trial at the January term of court. The indictment charged an attempt to evade payment of duty on a variety of articles on which the value has been placed at the Customs House at about $2,500. When Mrs. Chesbrough landed in Hoboken it was discovered that one of the trunks had a false bottom, beneath which most of the dutiable articles were found. Among the articles found was an imitation pearl necklace. In producing the bill of sale for it Mrs. Chesbrough also showed a bill for a genuine necklace worth about $18,000, although it was subsequently appraised at nearly $25,000, which Mrs. Chesbrough said had been shipped to Canada for subsequent importation into this country. The real pearl necklace was surrendered some time after Mrs. Chesbrough landed. The customs officials were told that the necklace was sent to Canada pending a revision of the tariff, it then being anticipated that the duty on pearls would be materially reduced.

Diamond Salesman Found Dead in Basement in St. Louis, Mo., Believed to Have Been Murdered.

ST. LOUIS, Nov. 20.—Frank J. Gangle, for several years a diamond expert and salesman in the employ of Mermod, Jaccard & King Jewelry Co. and the Loftis Bros. Jewelry Co., was found dead Thursday morning in the basement of a building in course of construction at 1509 Washington Ave. His neck was broken and there was a bruise over the right eye. The fact that jewelry which he was known to have worn and a packet which he carried are missing, leads to the belief that he was robbed and murdered.

Gangle was found lying under the bulkhead opening of the first floor. His body had fallen 15 feet to the concrete floor of the basement. The opening was some distance from the pavement and access to it was difficult because of quantities of building material lying about. It is not considered probable that he could have wandered into the building and fallen through the hole. The theory of the police is that he was knocked down and robbed, and that the robbers, probably not intending to kill him, threw him through the opening in the floor to facilitate their escape.

An inquest was held and the verdict was that the injuries that caused his death were received in an unknown manner. Detectives are working on the case.

Gangle had boarded at 3677 Cook Ave. off and on for nine years. He has a brother, Charles, and a sister somewhere in the west.

The body of the man was still warm when found, and it was hurried to the City Dispensary in the hope that life had not entirely departed from it, but the doctors there pronounced him dead.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported by Zimmermann & Forshay:

	London.	*New York selling price, .999 Bas's.*
Nov. 16	23 5-16d.	$0.52¾
" 17	23 3-8d.	.52¾
" 18	23 5-16d.	.52¾
" 19	23 3-8d.	.52⅞
" 20	23 3-8d.	.52⅞
" 22	23 3-8d.	.52⅞

Burglars threw a brick through the plate glass window of August Jacobs' jewelry store in Quincy, Ill., Monday morning, and secured $1,000 worth of jewelry, mostly Masonic emblems.

Providence.

John Kelso was a visitor in Boston early last week.

H. C. Barnum was in the city for Shafer & Douglas, Newark, N. J.

George H. Cahoone, of G. H. Cahoone & Co., has been in New York the past week.

The Baird-North Co. is calling for 500 women and girls to assist during the holidays.

Charles J. Tonry, of New York, is visiting the factory of the Eastern Jewelry Co., in this city.

Mr. Wood, representing Ludwig Nissen & Co., of New York, was in town a few days recently.

Ralph Ostby, who is on the Pacific Coast, is sending some good orders home to the Ostby & Barton Co.

Howard D. Wilcox spent several days the past week in the southern part of the State on a huting trip.

Harry Warren was in the city the past week in the interests of the Julius King Optical Co., New York.

The Baird-North Co. is operating its plant until late every evening on account of heavy holiday orders.

Mr. and Mrs. William Loeb, who have been in New York for some time, have returned to their home here.

Smith Bros. have taken another floor in the Vesta building, 34 Bassett St., which they will add to their plant.

Mr. and Mrs. William H. Manchester have been on an automobile trip through Massachusetts for several days.

Several departments of the Ostby & Barton Co.'s plant are working until 9 o'clock at night to catch up on orders.

Calvin Dean has materially increased his line of jewelers' metal findings, having introduced numerous new patterns.

Ralph S. Hamilton, Jr., has just registered a 28-horsepower Cadillac auto with the State Board of Public Roads.

Ulysses Racine is convalescent after an attack of pneumonia that has confined him to the house for nearly a month.

William Hobbs, with the New Haven Clock Co.'s New York office, was a caller on the trade in this city the past week.

Frank E. Guild Co. has removed from 4 Blount St. to larger and commodious quarters on the fourth floor at 80 Clifford St.

F. M. Disco, of the Globe Optical Co., and E. P. Leonard, of the Boston Optical Co., of Boston, were in town on Thursday last.

H. Fellman, 132 Main St., Woonsocket, has been conducting an annual clearance sale the past week, with satisfactory results.

The trade in this city received calls from Joe D. Varley and Fred T. Long, representing Allsopp Bros., of Newark, the past week.

D. E. Sullivan is making extensive improvements in his "Old City Hall Curiosity Shop," Newport, preparatory to the holidays.

The Metal Products Corporation has just erected some very large and attractive signs at the new factory building on Thurber's Ave.

At the annual meeting of the Providence District Nursing Association, on Tuesday, Walter R. Callender was elected one of the directors.

The Providence Metal Spinning Co. is working full time with extra help on a number of large orders of silver goods for the Spring trade.

George F. Gilmore, of Crouch & Fitzgerald, New York, is making a call on the manufacturers, taking orders for trunks and sample cases.

The Roberts Mfg. Co., Pawtucket, has arranged with Max F. Stern, of New York, to represent it in that city, with an office at 37 Maiden Lane.

Mr. and Mrs. Alan C. Blanding have returned from their wedding journey through the South and have taken up their residence at their new home on Barnes St.

Louis V. Guertin, 33 Broad St., Pawtucket, has on exhibition a clock in a handsome mahogany case, made by William A. Jarrett, who is employed by Mr. Guertin.

Henry Fletcher, of the Fletcher-Burrows Co., has discharged a mortgage of $5,000 on his residence, on Parade St., that was held by Josiah L. Webster, of New York.

B. A. Ballou and Arthur W. Claflin were re-elected members of the board of managers of the Home for Aged Men and Aged Couples, at the annual meeting, Tuesday.

Alfred K. Potter has joined the ranks of automobilists in this city. He has just filed for registration with the State Board of Public Roads a 40-horsepower Packard phaeton.

Cards are out for the wedding of Miss Marguerite Edith Thurber, daughter of Mr. and Mrs. William H. Thurber, to Norman Irving Black, at the Mathewson St. Church on Dec. 9.

Frank J. Stearns, who died at his home, 1 Whittemore Pl. Thursday, was one of the best-known journeyman combmakers in this part of the country. The funeral was at Leominster, Mass.

Manufacturers in this vicinity received business calls, last week, from M. L. Schwab, of Guthman, Solomon & Co., New York, who placed several good orders for holiday and Spring delivery.

Creditors in this city and vicinity are receiving a first dividend of 10 per cent. from J. P. Trafton Co., of Los Angeles, Cal., who are being liquidated. Eastern manufacturers are heavily involved.

The stock and fixtures of the gents' furnishing goods store, formerly owned by O. E. Belair, at Woonsocket, who was recently declared a bankrupt, were purchased at auction last week by O. J. Paquin for $1,600.

Mrs. William Draper has left on a trip to the west, which will include Idaho, Oregon, Vancouver and San Francisco, where she will meet Mr. Draper on his return, about the middle of February, from a trip around the world.

While working in the shops of the Ornamental and Mounted Combs Inlaid Co., 42 Cyr St., Saturday afternoon, George W. Cann had the end of one of his fingers cut off in one of the machines. A portion of the finger had to be amputated.

The Sheffield Plate Co., Taunton, Mass., has asked the Retail Manufacturers' Association, of Pawtucket, as to what facilities can be offered to the firm to locate in that city. The firm now employs 30 hands and wishes facilities to keep 100 hands going.

The employes of Louis Stern & Co. gave their fifth annual social in Lily Academy, Wednesday evening, at which there was a large gathering. Herman Waterman was chairman, Gordon Vars treasurer and Martin F. Field secretary of the General committee.

The Mark Streicher Mfg. Co. is preparing to erect a new factory building on Willard Ave., near its present building. It will be two stories, of brick, 90 feet in length and 30 feet wide, and will be fully equipped for the manufacture of jewelry, combs, etc.

With the approach of the holidays, the number of persons arrested in the retail jewelry and department stores on charges of shoplifting goes up with a jump. During the past week there have been more than twenty offenders taken in charge for this offense.

Among those prominent at the 50th anniversary celebration of Calvary Commandery, No. 13, Knights Templar, the past week, were Charles C. Darling, George F. Grant, Joseph Baker, Jr., Albert H. Cushman, Walter A. Griffith, Frank T. Pearce and Edward I. Mulchahey.

An unused room on the second floor of the J. A. Foster Co.'s store, 69 Dorrance St., was slightly damaged by fire, Friday afternoon. An employe saw smoke coming from the room and gave an alarm. The flames were between partitions and were caused by defective wiring.

The Ostby & Barton Mutual Relief Association held its 13th annual ball, Friday evening, in Fay's Hall, and an enjoyable programme of dances was the evening's feature. Eugene Mulvey was chairman of the committee of arrangements, Joseph Kenc secretary and Carl Blumstrom treasurer.

Nathan B. Barton, of the Ostby & Barton Co., has been appointed by the Superior Court as trustee under the will of Thomas Davis in place of George L. Vose, of the George L. Vose Mfg. Co., deceased. Mr. Davis was a member of the old-time manufacturing jewelry firm of Sackett, Davis & Co.

Articles of incorporation were filed, Saturday, with Secretary of State J. Fred Parker by J. R. Kilburn Glass Co., manufacturers of imitation stones and jewelry who are to locate in this city. Jerome C. Kilburn, George L. Weatheral and George H. Desormeau are the incorporators. The capitalization is $50,000.

The country residence at East Greenwich of Thomas F. Kilkenney, of the Capron Co., of this city., was damaged to the extent of about $1,500 by fire and water, last week, while Mr. and Mrs. Kilkenney were in New York. The fire started from an overheated flue in the cellar and worked its way up through the house by means of the partitions. The loss is covered by insurance.

Among the foreign importations received through the Providence custom house during the past week were the following: From Bremen, seven packages imitation precious stones, one of jewelry and one of silverware; from Hamburg

o packages of hatpins; from Havre, two ckages of manufactures of metals; from verpool, 15 packages of manufactures of etal; from Southampton, one package of arls and one of terra-cotta.

J. C. L. Shabeck is preparing to remove his new factory building on West Exange soon after Dec. 1. The new plant nsists of two buildings and Mr. Shabeck ill occupy the entire space in one and out half of the other. It is his inten- n to remove his manufacturing jewelry ants from 7 Beverly St., this city, and om Swansea, Mass., to the new build gs. He will also concentrate two other his manufacturing interests at the same ace.

The regular monthly meeting of the rectors of the Manufacturing Jewelers' oard of Trade was held at the rooms of association, in the Wilcox building, on nday afternoon, with President Budlong the chair. An unusual amount of busi- ss was transacted preparatory to the sing of the Board's affairs for the year. ven new members were added to the roll. accordance with the provisions of the laws, a nominating committee was apinted to present a list of officers for the suing year at the next monthly meeting. Harry Cutler, of the Cutler Jewelry Co., s elected a member of the executive mmittee of the American Jewish Comttee, representing prominent Jews in all rts of the country and constituted to dis- ss problems affecting Jews in America. a meeting of the committee, held the st week, at the Hotel Astor, New York. r. Cutler was at the same time a delegate the convention of directors of the Nanal Jewish Hospital for Consumptives, Denver, Col ., also held at the same tel.

James R. Doolittle smelled smoke in his tch-making establishment on Snow St., ednesday afternoon. With a customer o was waiting for a watch he started a rch for the flames, but neither one was e to locate them. Several minutes later was surprised to find that the fire was his own clothing and that his coat was st bursting into a promising conflagran. Mr. Doolittle slipped out of his coat record time and the blaze was extinished without calling out the fire departnt. Later he remembered that he had eed his pipe in the side pocket of the at while the tobacco was still burning.

Robert H. White, an old-time journeyn jeweler, who during his younger days ld positions as foreman of several of the ding manufacturing jewelry concerns in s city, died suddenly of heart trouble, his home on Francis Ave., Auburn, last esday. He was born in Manchester, gland, in 1835, but came to Providence th his parents when a young boy. He ended the public schools here and later rned the jewelers' trade, being employed many years by Steere & Croker. He d an enviable war record. For the last v years his advancing age and declining alth rendered him unable to engage in ive work.

The Steiner Mfg. Co., 25 Calender St., ovidence, and 530 Broadway, New York ty, has lately put out on the market unique and attractive novelty in the form of a round charm called the "Ta-lysman." There are 12 distinct designs in the charms, one for each month of the year, with the month flower in colored enamel on one side and the appropriate gem in the center of the reverse, surrounded by a sentiment in enameled letters. These fascinating charms, in bright or Roman finish, by their fitness for almost any anniversary, birthday or holiday, have caught the popular fancy and are enjoying great success.

North Attleboro.

John E. Tweedy was the guest, over Sunday, of his father, in Brooklyn.

Under the new arrangements of dividing the corporation tax the town of North Attleboro received $3,976.28 this year.

Percy Ball, head designer for F. M. Whiting & Co., has been in New York, the past week, securing ideas for new samples.

A number of Odd Fellows from this town attended the funeral of Walter E. Cook, a jewelry manufacturer at Taunton last week.

Eugene Cardin, the young man arrested for stealing jewelry from the factory of G. K. Webster & Co., pleaded guilty last Tuesday and the case was continued for sentence.

The factory of Maintien Bros. & Elliot was closed all day last Thursday on account of the funeral of Mrs. Frances Maintien, mother of William and George Maintien, of that firm.

Joseph Rosenberg, a Providence jewelry manufacturer, a native of North Attleboro, is receiving messages of sympathy because of the death of his mother, Mrs. Etta Rosenberg, in Newark, N. J.

Resolutions of regret over the death of Walter E. Cook, the Taunton jewelry manufacturer, were passed, Tuesday, by Howard Encampment of Odd Fellows, of this town, to which the deceased belonged.

Charles H. Sage, of Albany, N. Y., contemplates the starting of a comb business in this section of the country. He is looking over sites in Woonsocket, R. I., Uxbridge and Millbury, Mass. It is said the new concern expects to employ 75 hands.

William H. Bell, who for the past three years has been a member of the Board of Selectmen, announced, last week, that he would not be a candidate for re-election in the Spring. The announcement was received with genuine regret, as during his term of service he has performed his duties in a creditable manner.

Among those from North Attleboro who attended the Harvard and Yale football game were: G. Herbert French, Elton B. Fisher, Alpin Chisholm, Percy Clap, Alton H. Riley, Daniel Chisholm, Herbert J. Straker, Louis D. Barrows, Harry Fisher, Thomas G. Frothingham, Jr., E. E. Hale, Andrew E. Morris and Joseph Codding.

Announcement was made, last week, that the A. L. Lindroth Co., of this town, had instituted a civil action against the N. Barstow Co., of Providence. The action is based on an alleged infringement of a patent for a tea and coffee strainer. The complainant asks $20,000 damages. The patent on the tea and coffee strainer, upon which the suit was brought, was granted to the Lindroth Co., Dec. 22, 1908.

Leo J. Canova, chief of the Bureau of Information of the Republic of Cuba, has sent letters to the manufacturers of this town in regard to the prospects of jewelry establishments in his country. He says the working people of Cuba wear gold-filled jewelry which comes from the Attleboros. The better classes go in for the highest and best grades of gold jewelry, but all others use the gold-filled. He believes that there is a good field for the establishment of factories in the Republic of Cuba. A duty of 25 per cent. is charged on all imported jewelry.

Attleboro.

P. J. Cummings spent the week end at the Cape.

Archille Jacques has received a patent on a movable pendant.

C. D. Lyons and wife have been enjoying a pleasure trip in the south.

S. O. Bigney was elected a vice-president of the Home Market Club of Boston, last week.

Edward Imhoff has commenced his duties as traveling salesman for the Standard Button Co.

H. E. Cobb, Chicago representative of the Daggett & Clap Co., was at the factory, last week.

Harold Sweet, of the R. F. Simmons Co., is making a western trip in the interests of his company.

Edward M. Coe, New York representative of Bliss Bros. Co., is in town for over Thanksgiving.

George Heywood, New York, representative of the Horton-Angell Co., is spending a short time at the factory.

Maxy Potter, traveling representative of J. M. Fisher & Co., has returned from a visit to his brother at Togus, Me.

The bowling team from the Austin & Stone Co. shop leads in a local bowling league. The Attleboro Chain Co. team is in second place.

Cornelius Conners has resigned his position as colorer for C. H. Allen & Co. and has accepted the foremanship of the coloring and electroplating establishment of Kelly Bros.

Wm. A. Cook, of the Fontneau & Cook Co., entertained the members of his office and packing room at his home on Monday evening, Nov. 15. On arriving at the Cook residence the guests were escorted to the dining room, where they enjoyed a turkey supper. After partaking of the many delicacies which were served they retired to the parlor, where the more talented members of the party entertained by rendering vocal, instrumental and whistling solos. This is the annual gathering of the employes at Mr. Cook's home and shows the friendly relations existing between the employers and employes of the Fontenan & Cook plant.

In speaking of the anniversary of the founding of the business of August Schnell, 83 Third St., Troy, N. Y., last week, mention was made that the 20th anniversary had been celebrated. This should have read the 30th anniversary. Paul Saehrig, the present proprietor of the concern, has been connected with the business for 25 years.


ILLINOIS
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WATCH
The Supreme
Railroad Watch
18 SIZE
Bunn Special
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Bunn
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A. Lincoln
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Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, NOVEMBER 24, 1909. No. 17.

Chicago Notes.

eo Weidig visited St. Louis, last week.

. L. Sachs made a flying trip to New
k, last week.

. Hirsch and wife are taking a vacation
a Waukesha, Wis.

. J. Lytle has opened a jewelry repair
p at 281 N. 40th Ave.

Harry Farquharson is on an eastern trip
the factories he represents.

Louis Manheimer has returned from a
weeks' stay in New York.

V. H. Ingersoll, of R. H. Ingersoll &
., is spending 10 weeks here.

D. A. Starke, of the Star Watch Case
., was a visitor here, last week.

Mrs. H. W. Allen has returned from a
t to St. Paul and Minneapolis.

Larry Edwards, representing the Leach
Miller Co., is on a visit to the factory.

Frank Lotz, with the Juergens & Ander-
Co., has returned fom a western trip.

John Mertz, diamond dealer, has opened
ew office in room 1036, Stewart building.

F. D. White, representing the C. O.
eet & Son Co., is on a visit to the fac-
y.

. J. Burke, of the Brooks Jewelry &
tical Co., spent a few days here, last
ek.

M. Loeb, of the Dueber-Hampden com-
nies, was here, last week, visiting the
de.

Will Huff, jewelry buyer for J. W. Rod-
n, Fowler, Ind., was in the market here,
t week.

F. C. Beckwith, sales manager for the
milton Watch Co., visited the trade here,
t week.

Percy Lucas, with Frank W. Smith Co.,
rdner, Mass., is calling on the trade here,
s week.

Jacob Bunn and J. W. Armbruster, of the
inois Watch Co., spent a few days here,
t week.

Geo. Kuehl & Co. have been awarded the
ld medal for their clock display at the
attle exposition.

George E. Kissick, representing Maintien
os. & Elliot, North Attleboro, Mass., is
his annual visit to the factory.

John B. Wood passed through here, last
ek. on his way to California, where he
interested in the mining business.

Mr. and Mrs. Harry H. Miller have re-
rned from their honeymoon trip and are
eping house at 5446 Prairie Ave.

Ed. Fry, northwestern salesman for the Stein & Ellbogen Co., has recovered his health and is again in his old territory.

M. E. Kinsley, sales manager for the Oneida Community, Ltd., is on a visit to the Niagara Falls factory of that corporation.

F. F. Hallett was here, last week, buying jewelry for a new department he is opening in Denecke's dry goods store at Cedar Rapids, Ia.

G. S. Titus, representing the Middletown Silver Co., has returned from a visit to the factory. Mr. Titus will represent this corporation next year.

Fred McIntyre, of the McIntyre Watch Co., Kankakee, Ill., was here, last week, showing samples of the new watch made by this corporation.

Albert Paulson, 28 years old, brother of Henry Paulson, of Henry Paulson & Co., died in Des Moines, last week, and was buried here, last Saturday.

Herman Kipper, Milwaukeee, Wis., was here, last week, buying stock for his new retail jewelry store recently established at 747 Muskego Ave., that city.

Claude Wheeler, president of the Missouri Retail Jewelers' Association and secretary of the A. N. R. J. A., spent a few days here, last week, buying stock.

Harry Hausman, head of the silverware and cut glass department of Otto Young & Co., has resigned his position and is no longer connected with that corporation.

Briggs & Dodd held an auction sale, last week, of diamonds and jewelry belonging to the M. Scooler Co., New Orleans. The sale catalogue contained 1,743 numbers.

W. F. Drexmit, H. M. Carle and Geo. B. Neil, of the Keystone Watch Case Co., and Harry Wilson, of the Crescent Watch Case Co., returned from western trips, last week.

Among the diamond men here, last week, were Fred Mayer, Bruhl Bros. & Henius Co.; Harry Adler, L. Adler's Sons; S. C. Powell, B. Hyman; Sig. Stern, Stern Bros. & Co., and S. B. Ross.

Tom O'Neil was indicted, last week, for the crime of larceny by bailee and his bail bond was fixed at $2,000. The charge was preferred by Emil Noel, diamond dealer in the Heyworth building.

J. E. Roahde was here, last week, buying the opening stock for his new store at Pardeeville, Wis. Mr. Roahde formerly was employed as watchmaker by Carl Michel, of Portage, Wis.

A regular meeting of the Chicago Optometrical Society was held, last Friday night, in the Columbus Memorial building. Addresses were made by Burr Weaver, Wm. R. Uhlemann and John Rose.

Spaulding & Co. and Rowe Bros. are among the prominent jewelers here who have agreed to sell "Red Cross Christmas Stamps" to raise money for the war on tuberculosis inaugurated here.

J. T. Brayton, Chicago manager for the Julius King Optical Co., and John H. Hardin, general manager for F. A. Hardy & Co., are at St. Luke's Hospital. Both are to undergo a minor nasal operation.

Mrs. D. Hoover has bought the jewelry store of H. J. Shumaker, 860 W. 69th St., which will be managed by her husband. Mr. Shumaker has taken a position with the Buffalo (N. Y.) Street Railway Co.

J. Milhening, when seen by a Jewelers' Circular-Weekly representative, was much pleased over the recovery of a jewelry trunk carried by Frank Milhening, his son, which was lost for a short time in New York, last week.

Louis J. Finch has been appointed the successor to L. E. Fay, western representative of the R. F. Simmons Co. In company with Mr. Fay, Mr. Finch has recently returned from an introductory trip to the north and northwest.

Ernest A. Zimmerman, manager for "Fredericks," is back again with the Juergens & Andersen Co. Mr. Zimmerman is a politician of note in La Grange, Ill., and is "the" alderman from the First Ward, where all the elite of La Grange live.

The estate of the late John M. Smyth is valued at $1,100,000, of which $285,000 is realty and $815,000 personal. One-third goes to the widow and the remainder will be divided equally among eight children. Thomas M. Smyth, the eldest son, is to be administrator.

A. Max Holzheimer, the general manager of the Omega Watch Co. in the United States, has sold his interests in that company, taking a stock of watches as payment for his interest. This stock of watches Mr. Holzheimer will close out in his old premises in the Heyworth building. The Chicago agency of the company will be continued at the same address in charge of C. L. Ellis, representing P. W. Ellis & Co., Toronto, Can., who are now sole selling agents for North America of the Omega Watch Co.

Among the buyers in town, last week, were: J. C. Klaholt, Springfield, Ill.; J. L. Chapman, Ann Arbor, Mich.; Mrs. G. H.

McKelvey, St. Joseph, Mo.; Thos. S. Lockhart and R. Nicoll, Kenosha, Wis.; Mr. Squires, Laporte, Ind.; G. W. Macomber, West Branch, Ia.; Mr. Christophersen, of Christophersen & Amundsen, Menominee, Mich.; Walter Mellor, Michigan City, Ind.; August Bruder, Ft. Wayne, Ind.; Harry H. Green, Minneapolis, Minn.; R. A. Woodward, Sandwich, Ill.; J. W. Burkitt, Arlington Heights, Ill.; J. H. Le Roy, Fairbury, Neb.; A. M. Olsack, Batavia, Ill.; W. C. Reinmiller, Atlanta, Ill.; H. Rodner, Milwaukee, Wis.; E. C. Zimmerman, La Salle, Ill.; Mr. Hamilton, St. Joseph, Mo.; Richard Wieting, Peoria, Ill.; Edward Rapp, Burlington, Ia.; Geo. W. Koerper, Mendota, Ill.; J. W. Van Doren, Minonk, Ill.; F. G. Berta, Coal City, Ill.; Harry O. Thomas, Hampton, Ia.; Geo. W. Chittenden, Des Moines, Ia.; Harry Saltsman, El Paso, Ill.; G. G. Case, Jackson, Mich.; Charles A. Gossard, Washington Court House, O.; A. L. Griffin, Potomoc, Ill.; Perry Jackson, Rockford, Ill.; Mrs. Frank Anshutz, Shenandoah, Ia.; H. C. Milligan, Osceola, Ia.; M. Plain, Aurora, Ill.; N. J. Henrickson, Duluth, Minn.; C. R. Michel, Portage, Wis.; A. E. Stewart, Edgerton, Wis.; L. Bunde, Milwaukee, Wis.; Mr. Peetz, Davenport, Ia.; W. J. Graff, Boscobel, Wis.; J. C. Peers, Rockford, Ill.; F. E. Carlson, Kewanee, Ill.; E. W. Parno, Greene, Ia.; A. W. Carno, Clarksville, Ia.; F. L. Tayler, Aurora, Ill.; Mr. Blomstrom, of Blomstrom & Petersen, Escanaba, Mich.; G. F. Schmermund, Greenville, O.; A. J. Leach, Kasson, Minn.

Milwaukee.

TRADE CONDITIONS.

General business in Milwaukee, and in fact all over Wisconsin, has displayed remarkable improvement, especially within the past few months. An unusually large and favorable crop was harvested in the State this Fall and this has done much to increase the available money supply. General manufacturing industries have reached the normal stage once more. Jewelers report that confidence is of the best and that collections are better than they have been in months.

R. Kaempf, Brillion, Wis., is running an interesting advertisement in several papers in his vicinity which has been attracting considerable attention. The "ad" includes a full length picture of Mr. Kaempf.

H. L. Rodner has moved into new and larger quarters a few doors north of his former establishment. Mr. Rodner has doubled his stock and now has one of the finest jewelry stores on the south side.

W. T. Irvine, La Crosse, Wis., has just returned from a month's tour of the East, where he gathered a large stock of jewelry and art goods. Mr. Irvine visited his son, who is a member of the staff of the Philadelphia *North American*.

Out-of-town Wisconsin jewelers in Milwaukee last week, report that business conditions about the State were never better than they are at the present time. Among the jewelers in town were: Henry Bayer, White Water; M. F. Peters, Mauston; John Armbruster, Cedarburg, and F. J. Beswick, Racine.

News has been received here of the death of Howard Oates, Darlington, Wis., at the age of 39 years. He was sick only one week, death having been caused by pleuro-pneumonia. He is survived by a widow, a young son, a father and mother, two brothers and one sister. Mr. Oates had been engaged in the jewelry business with his father for several years and was one of the best known business men in his city.

In connection with the additional quarters which will be opened at the downtown store of David Goldman, within a few days, will be new and elaborate basement display rooms. The new basement quarters will include the cut glass, hand-painted, art goods, statuary and stationery departments of the store. The furnishings and the lighting facilities will be of the latest and the innovation will be watched with interest by Milwaukee jewelers. The additional first floor quarters, which will double the present capacity of Mr. Goldman's store, will be ready for occupancy within a short time.

Cincinnati.

Fred Pieper, Covington, Ky., has started on a hunting trip in southern Kentucky.

G. A. Klein, of the Klein Bros. Co., is making a business trip through southern Indiana.

G. M. Braham, of A. & J. Plaut, has left for the east and south on his last trip of the season.

J. S. Clements, Brownston, Ind., was here buying stock and fixtures for his store, which he is remodeling.

John C. Daller, Sr., manager of the Clemens-Oskamp Co., is making a business trip among the trade in Ohio.

D. J. Gutmann, of L. Gutmann & Sons, is visiting Pittsburg, Pa., this week, combining business and pleasure.

The Cincinnati trade, the past week, received word that C. J. Kinsley, Bluefield, Ky., had made an assignment.

James C. Haslam, of the John Holland Gold Pen Co., greatly improved in health, has left for Chicago on a business trip.

Nathan Hahn, of Lindenberg, Strauss & Co., is home from an extended western trip. S. Lindenberg, of this firm, is making a business trip.

C. A. Gossard, Washington Court House, O., stopped here, recently, on his way to Chicago. He states that his six weeks' stay in Mt. Clemens, Mich., greatly benefited his rheumatism.

William Fink, 1424 Main St., is again seen on the streets, having fully recovered from a fall from his horse while riding some time ago. The horse slipped, throwing its rider to the ground.

Out-of-town jewelers who were here, last week, buying stock, included: Charles Zoellner, Portsmouth, O.; D. A. Lamb, Wilmington, O.; L. C. Eveslage, Ripley, O.; Chase Hofman, Springfield, O.; Miss L. Rieckel, Cynthiana, Ky.; Mr. Zechman, Miamisburg, O.; George P. Tiffany, Xenia, O.; E. B. Scott & Son, Dayton, O.; W. Stratton, Seymour, Ind.; L. C. Diefenbaugh, Lewisburg, O., and R. D. Washington, Russell, Ky.

The Ku Kus, Nest. No. 2, held its last meeting of the season, Nov. 19, in the North Cincinnati Turners Hall. After the usual business session a banquet was served. Walter Schildman, of Lindenberg & Fox, was one of the speakers of the evening. The meeting was a very enjoyable one in many respects. One of the main features of entertainment was a bowling match. Quite a number of members of this "nest" rank among Cincinnati's expert bowlers. Owing to the holiday rush of business which is expected there will not be any meeting in December.

The Herman Keck Mfg. Co., Nov. 19, filed exceptions in the United States District Court, to the report of Referee Greve, declaring the above company bankrupt. The Keck company contends "that the evidence did not justify his decision that the concern is insolvent; it denies that from $24,000 to $60,000 worth of diamonds were concealed," and also states that the report fails to show that the jewels had been taken from the business except in the regular business transactions. The company also states that its property was appraised at far below its real value to sustain the appearance of insolvency. The company asks that the recommendations and decisions of Referee Greve be rejected."

Traveling representatives who called on the Cincinnati, O., trade during the past week included: Leon Sichen, C. B. Goldsmith & Co.; George W. Birnbaum, J. Wodiska; D. Zimmern, Zimmern, Rees & Co.; Thomas F. Fleming, Jones & Woodland; J. W. McClannin, Wilcox Silver Plate Co.; Abel King, Emrich, King & Schorsch; Mr. Henderson, Crane & Theurer; Harry A. Bachman, A. Joralemon & Son; W. S. Noon, Cory, Clark & Noon; J. T. Griffith, Jr., Carter, Howe & Co.; W. G. Moland, Sansbury & Nellis; E. G. Adler, Leroy Mfg. Co.; Frank E. Wallis, T. W. Adams & Co.; G. S. Melville, D. Wilcox & Co.; C. A. Holbrook, Sloan & Co.; A. J. Casse, John R. Keim; Mr. St. Horr, American Oil Supply Co.; Leo Henle, Sussfeld, Lorsch & Co.; Lew Fleming, Joseph Fahys & Co.; S. J. Summer, Providence Mfg. Co.; J. M. Murray, American Watch Case Co.; A. Goldsmith, L. D. Bloch & Co.; F. C. Winship, H. C. Fry Glass Co.; Henry E. Hart, Albert Lorsch & Co.

Trade Gossip.

The new catalogue of the Hess & Culbertson Jewelry Co., St. Louis, Mo., just issued, contains a dozen pages in colors that are exquisite. A great number of articles are described and illustrated.

For the new store opened at 408 Fulton St., Brooklyn, N. Y., recently, by M. Straus, the complete outfit of trays and jewelry cases and window display blocks were furnished by Wolfsheim & Sachs, New York. The display is one of the finest ever seen in a Brooklyn jewelry store and is creating much favorable comment from visitors. Small and large pieces of jewelry are displayed in handsomely designed cases, which show to the best advantage the jewelry. The cases are selected with reference to the color of the gems displayed, and harmonize with them in a very attractive manner. In the diamond room hand-carved stands in unique and attractive effects are used, and are a new departure in this direction. Mr. Straus is much pleased with the equipment furnished by the jewelry case manufacturers.

Indianapolis.

Mr. and Mrs. Carl L. Rost are home om a trip to Columbus.

A. P. Craft has returned from a visit to ld and zinc mines in Wisconsin.

H. L. Rost, Columbus, who was seriously jured some time ago in alighting from an terurban car at that place, is said to be iproving slowly.

On Dec. 1, C. Z. Rowe, who has been lated at Argos, for many years, and rmerly president of the Indiana Retail welers' Association, will move to Plyouth.

The I. Grohs Jewelry Co. and other editors of Adolph Doob, Wabash, have titioned the Federal Court to have Mr. lon declared a bankrupt. His liabilities e said to amount to $2,817.24.

Ferdinand L. Mayer and Charles Mayer, Charles Mayer & Co., are among the incorporators of the Children's Hospital of diana, which will build a $300,000 instition Ferdinand L. Mayer has been cted a director.

Friends of W. S. Weaver, in this city, e received word of his death at ightstown, Nov. 12. He was in the welry business there for several years. s understood the business will be contued by the family.

Jewelers and other merchants of Conrsville are organizing an association for t purpose of effecting reforms in adverng One of the first reforms will be a sade against signboard advertising, it ing the general belief that this form of olicity does not pay.

Charles B. Dyer, during the last week, mpleted two silver wreaths of a handsne design, which were presented by the dianapolis Maennerchor to Mr. and Mrs. on P. Frenzer, on the occasion of the ter's 25th wedding anniversary. The eaths were about seven inches in diamer.

A brick, wrapped in a newspaper, was nd in front of the display window of o Krauss, 45 N. Illinois St., one night t week, and it is presumed that a thief s frightened away before he had an oprtunity to break the window and rob t store. The local police have warned welers to place iron gratings over their ndows at night.

Retail jewelers in this city, last week, re: A. L. Bennett, Arcadia; C. B. Dur, Peru; F. Pennington, Knightstown; . Cooper, Mooresville; G. C. Decamp, irley; C. A. Bassett, Anderson; J. F. ser, Muncie; John W. Hudson, Fortle; E. M. Wilhite, Danville; George W. mons, Greenwood; J. F. Harding, ownsburg; A. Rothermel, Connersville; A. Oswald, Crawfordsville, and Ralph Clark, Anderson.

The plate glass window in the store of nry Bloom, 229 E. Washington St., was shed with a brick, one night last week, en about $800 worth of diamonds and welry were stolen. The robbery occurred about 6 P. M. and within one square of tral police station, where 100 patrolmen re at roll call. Mr. Bloom was within few feet of the window, inside of the re, but neither he nor Gus Meister, a rk, were able to capture the man. Later during the same night the window of the Burton Jewelry Co., 58 Monument Pl., was smashed and jewelry was stolen.

At a meeting of the executive committee of the Indiana Retail Jewelers' Association, held in this city Nov. 15, it was decided to hold the annual convention of the association at the Grand Hotel, on the first Monday and Tuesday in February. A special effort will be made to have manufacturers and jobbers exhibit at the convention, and J. A. Oswald, secretary, Crawfordsville, will furnish the necessary information on this subject. A tentative program was arranged, but will not be announced until those selected have accepted. Manufacturing and wholesale jewelers will provide a banquet and entertainment for the visiting jewelers. Those who attended the executive committee meeting were President H. H. Bishop, Indianapolis; J. A. Oswald, secretary, Crawfordsville; C. Z. Rowe, Argos; A. Rothermel, Connersville, and E. M. Wilhite, Danville.

Cleveland.

TRADE CONDITIONS.

Jewelers are taking a prominent part with the other retail merchants in the city in the campaign for early Christmas shopping. All sorts of inducements are being offered to attract early buyers, such as storage, packing, shipping and dating bills as late as the day before Christmas. The aid of the newspapers has been enlisted and readers are advised each day that to buy early means to "avoid the rush." The plan has worked successfully in other years and inquiry this week indicated that sales are steadily increasing and that people were leaving their purchases to be held till called for.

A. G. Lee, of the Howard Watch Co., and H. J. Hedges, of the New York Standard Watch Co. were in town, last week, calling on the trade.

Webb C. Ball, general time inspector of a number of railroads, was in Chicago, last week, attending the annual convention of the American Railroad Association.

The massive and artistic bronze railing recently set up in front of the new postoffice was cast and supplied by the Gorham Co., New York and Providence, R. I.

The Sigler Bros. Co. has just erected two large electric signs on the Euclid Ave. side of its store that attract the eye for several blocks and are sure to be good advertisers.

Ollie Meyer, who left the Cowell & Hubbard Co., some months ago, to go with the Price Electric Co., has returned to the jewelry trade, and after Dec. 1 will be connected with a prominent Detroit jewelry store.

The trade has been kept guessing all this week by persistent rumors from authoritative sources that a new jobbing house will be organized to locate in Cleveland. So far nothing definite as to the incorporators or backers of the scheme can be learned. Eastern capital may be back of the project, and the names of S. J. Gilger, Norwalk, W. H. Wagner, Cleveland, and a Mr. Coan, Buffalo, are mentioned in connection as incorporators and active managers.

Out-of-town buyers are manifesting considerable interest in the new Christmas goods that are arriving at the show rooms of the local buyers and are coming to town in increasing numbers. The following is a partial list of visitors this week: H. S. Sumner and F. N. Prevy, Akron; A. P. Humphreys, Bellefontaine; W. H. Ducble, Canton; C. F. Gardner, Newton Falls; Miss Lamphair, of the Willoughby Jewelry & Optical Store, Willoughby; John Wolf, Spencer; A. E. Kintner, Paincsville; A. O. Amsden, Ashtabula; L. W. Wyckoff, Chagrin Falls; Geo. A. Clark, Lorain; Benj. Mosley, Willoughby; F. D. Cramton, Burton, and G. High, Medina.

Springfield, Ill.

TRADE CONDITIONS.

Springfield jewelers are elated over the early start made by Christmas shoppers. Several of the retailers announce that a record business for the beginning of the holiday season has been transacted. Larger stocks than ever are on hand at all stores for shoppers to select from. A feature of the early shopping is the number of purchases made by suburbanites. Good crops have given farmers an air of prosperity, and steady work in coal mines and every other line of business has had its effect. The "shop early" campaign tarted by the jewelers has had its effect and the congestion of trade in the last week before Christmas is not expected this year to be ot so pronounced a character as in years past.

The jeweling, timing, finishing and balance departments of the Illinois Watch Co. are working night shifts.

Lou Flemming, traveling representative of Joseph Fahys & Co., was the guest last week of A. S. Wormood.

W. E. Hitchcock, Decatur, has sold his optical business and will devote his entire attention to the millinery trade.

Walter E. Fox has sold his jewelry stock on S. Main St., Canton, to J. M. Fox and has left Canton for East St. Louis, where he has secured a position in a jewelry store.

Incorporation papers were granted to the John C. Pierik Co., Nov. 20, with John C. Pierik, Mary C. Pierik and Joseph W. Bunn as the stockholders. The capital stock is $50,000. Mr. Pierik, who has been sole owner of the Pierik jewelry store, retains all but two shares of the stock.

Word has been received in Springfield of the marriage of Walter A. Kerr, a jeweler of Urbana, O., to Miss Margaret Brodt, daughter of Rev. and Mrs. H. J. Brodt, president of Elmhurst College, Elmhurst, Ill. The ceremony was performed at Wooster, O. The marriage was planned as a surprise to their friends.

George W. Chatterton, Jr., has taken a position with Lochman Bros., jewelers. Mr. Chatterton is a son of George W. Chatterton, Sr., who was formerly engaged in the jewelry business in Springfield but who sold his stock and devoted his entire attention to the Chatterton circuit of opera houses. Mr. Chatterton, Jr., recently resigned as manager of the Grand Opera House at Danville, when the Chatterton circuit was sold to the Shuberts.

J. C. Klaholt furnished a massive sterling silver loving cup which was presented to John D. G. Oglesby, Lieutenant-Governor of the State of Illinois, by members of the Coon Hunters' Club. The cup was presented to Lieutenant Governor Oglesby at his home in Elkhart, Nov. 14. Two heavy gold medals, each set with one-karat diamonds, were furnished the Illinois Odd Fellows by Mr. Klaholt. The medals were presented to high officials in the State organization at the State convention held in this city recently.

St. Louis.

A. W. Long, of Tower & Long, left, Saturday, on a business trip through Kentucky and Tennessee.

Edward H. Meier, of the St. Louis Clock & Silverware Co., has gone on a trip through southern Illinois.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., has returned from a business trip through Missouri and Arkansas.

Sam Gold has filed suits on account in Justice Spaulding's court against Etta Brown, F. Saplin, Fannie Kroll and Ben Kroll.

Frederick Haverkamp, secretary and treasurer of the Elliott Jewelry Co., has returned from a two weeks' visit to his parents at Troy, Mo.

R. O. Bolt, manager of the Mermod, Jaccard & King Jewelry Co., left, Friday, on a business trip to New York, to be gone about a week.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., left, last week, on a month's trip through the south and southwest as far as the Gulf.

J. J. Burke, president of the Brooks Jewelry & Optical Co., left, Thursday, for Chicago to transact business and visit relatives. He will return Monday.

Edward Poos, 3564 S. Broadway, and Miss Clara E. Hensel, 3441 Illinois Ave., will be married Thanksgiving Day at the home of the bride's parents.

C. F. Mathey, treasurer of the Mermod, Jaccard & King Jewelry Co., has returned from a three weeks' vacation, which he spent in the northern part of the State.

Edward H. Kniepkamp, adjudged a bankrupt some time ago, has petitioned the United States District Court for his discharge. The petition has been transmitted to the special master.

Arthur Widdicombe, city and suburban salesman for the St. Louis Clock & Silverware Co., has resigned to become St. Louis manager for a Chicago show card firm, with offices in the Rialto building.

In the suit of Gold against the S. Piem Time Payment Jewelry Co., pending in Judge Fisher's court, Edwin W. Lee has been appointed special commissioner to take depositions at the office of Thomas B. Harvey.

The Secretary of State at Jefferson City has issued a charter to the Ward Jewelry & Optical Co., Springfield, Mo. The incorporators are George B. Ward, Effie Cowden and J. A. Cowden. The capital stock is $10,000.

E. F. Maritz, president of the Maritz-Kober Jewelry Mfg. Co., returned on Tuesday from a combined business and pleasure trip to Montgomery, Ala., and Nashville, Tenn. He was accompanied by Mrs. Maritz.

Joseph Ebeling, president of the Retail Jewelers' Association of St. Louis, announced to-day that a meeting will be held Thursday evening, Dec. 2. He had intended calling it for next week, but Thanksgiving interfered.

J. L. Meagher, formerly with the Mermod, Jaccard & King Jewelry Co., is now with the Hess & Culbertson Jewelry Co. J. H. Gilbert has also joined the Hess & Culbertson forces and J. G. Beckman will join the company Dec. 1.

The jewelry firm of Pilcher & Willett, Vandalia, Ill., has been dissolved, Robert H. Pilcher selling out his interest to Mr. Willett, who will continue the business. Mr. Pilcher was in St. Louis, Wednesday. He has just bought an automobile.

R. Loewenstein, of the R. Loewenstein Jewelry Co., just in from the south, says that business is good in that section because of the high prices that are being obtained for cotton. He will go out to southwest Missouri, next week, to wind up Fall business.

C. G. Derleth, leading East St. Louis, Ill., jeweler, was one of the victims "roasted" at a gridiron dinner given by the East St. Louis Lodge of Elks, Thursday night. The dinner was patterned after the famous affairs of the Gridiron Club at the National Capital.

H. L. Jones, whose jewelry store at Eldorado, Ill., was destroyed by fire, Oct. 25, has sold his real estate in Eldorado and has made arrangements to open a jewelry store in Hoxie, Ark., within the next 10 days. He was in St. Louis, Wednesday, buying stock.

E. Massa, of the Bauman-Massa Jewelry Co., would like to have some one explain why it is that the jewelry business in St. Louis is always slack for about 10 days preceding Thanksgiving. He says he has noticed the peculiar fact for years. He is unable to account for it.

F. Diddea, who has conducted a jewelry business on Easton Ave., in Wellston, for the past year, has disposed of his business to the L. Blumenkranz Auction Co., and the stock is now being disposed of at auction. Mr. Diddea is speculating in real estate and will not re-enter the jewelry business for the present.

George Oberting, of the Blankenmeister-Oberting Jewelry Co., returned from Nebraska and has gone on a trip through Illinois, to be gone until Dec. 10. Lawrence Oberting and A. L. Blankenmeister, who are traveling in Missouri and Kansas, will come in for Thanksgiving, but will go back to the same fields.

The police of St. Charles, Mo., 15 miles from St. Louis, are looking for a man who represented himself as a farm hand and passed a forged check for $5 on Edward L. Meyer, St. Charles, in payment for a scarf pin. The check purported to have been signed by Henry Hagemeyer, a farmer. Hagemeyer repudiated the check. The same person passed checks on other business men.

The creditors of Ernest A. Niehaus, 2026 Franklin Ave., held their second meeting, Friday, at the office of Referee in Bankruptcy Coles. At the first meeting, held last week at the same place, F. M. Deuehler was appointed trustee by the creditors and his bond was fixed at $1,500. He has since filed his bond in the United States District Court. A copy of the schedules has been filed in the court.

The M. Bonn Co., Pittsburg, Pa., have leased the first floor of the Rosenheim building, at 823 Washington Ave., for a branch store and distributing station for the west and southwest. The company has purchased an unexpired lease, with four and a half years to run, from the Belle-Hickey Mfg. Co. The Bonn company will install a complete stock as soon as necessary arrangements are made. The coming of the Bonn firm is looked upon as a recognition of the growing importance of St. Louis as a wholesale jewelry market for supplying the needs of the great western and southwestern country.

A new catalogue of the Mermod, Jaccard & King Jewelry Co., just issued, contains descriptions and pictures of 10,000 articles. Special attention is given to information and suggestions about Christmas, wedding and birthday gifts. It is being mailed to all who apply by filling out a blank in newspaper advertisements. It is the most complete and comprehensive book ever issued by the company.

J. K. Venable, of the Maschmeyer-Richards Silver Co., and his bride, who was Miss Katherine Holmes, of Emporia, Kans., have returned from their honeymoon trip to the west and are staying at the Washington Hotel. They will stay here until Mr Venable, who travels in Kansas, Iowa, Oklahoma and Nebraska, leaves in January on his Spring trip. After that they will make their home in Kansas City.

Out-of-town jewelers in St. Louis during the past week were: Carl Burchett, Kirksville, Mo.; H. A. Tunchorst, Jerseyville, Ill.; Walker Greer, Newbern, Tenn.; J. R. Logan, Alton, Ill.; W. R. Hazelwood, Bardwell, Ky.; E. C. Garvey, of the Krug-Wise Jewelry Co., Staunton, Ill.; J. J. McKenna, Edwardsville, Ill.; M. J. Motsinger, Rector, Ark.; Ferd Herold, Jerseyville, Ill.; W. T. Specht, Harrison, Ark.; George H. Kuhl, Fayette, Mo.; E. Zimmerer, Stonington, Ill.; B. Massie, Granite City, Ill.; Ben Yoch, Belleville, Ill.; F. O. Leidel, Troy, Ill.; S. O. Harvel, Litchfield, Ill.; J. Jahn, Union, Mo.; R. C. Hailey, Jonesboro, Ark.; J. H. Clark, Denver, Colo.; Joseph H. Bauer, Alton, Ill.; William Westphal, St. Charles, Mo.

The business of A. Kurtzeborn & Sons, 310 N. 6th St., is to be closed out at auction between now and the end of the year, when the company's lease expires. Briggs & Dodd, Chicago auctioneers, will begin an auction sale, Monday, and continue it until the stock is disposed of. August Kurtzeborn, who has been in the business over 50 years, and has been at the present location over 10 years, will permanently retire. His sons, Louis and Arthur, who are associated with him in the business, have not perfected the plans, but it is possible that they may start up on their own account after the first of the year. Another son, August, Jr., is in the jewelry business at 904 Olive St. He, too, was associated with his father until two years ago.

The country estate of the late Augustus Mermod, a founder of the house of Mermod, Jaccard & King, at Kirkwood, one of the St. Louis suburbs, which has long been noted for the variety of its trees and shrubs, has been sold by Mrs. Mary E. Jewett Mermod, his widow, and the greater part of it will be cut up into building lots by the syndicate that purchased it. The estate, 25 acres in extent, has been one of the most beautiful and interesting in this part of the country. The residence, an imposing structure of 20 rooms, was built under Mr Mermod's direction over 40 years ago. Many jewelers from different parts of the country have been entertained at the old Mermod

omestead and have very agreeable recol-tions of the charming hospitality ex-nded by Mr. Mermod. Mrs. Mermod will r the present board in Kirkwood, but will er come into the city.

St. Louis jewelers are keenly interested developments in the difficulties through hich the American Credit Indemnity Co. s been passing. The company is a Mis-uri concern, is largely controlled by St. ouis interests, and has its headquarters re. The credits of nearly all the jewelers the city, it is said, have been protected the company. Officers of the company y that it was hard hit by the recent busi-ss depression. They think, though, that llowing the reduction of its capital stock om $1,000,000 to $350,000, at the direction the New York Superintendent of In-rance, and the coming of better business nditions, it will be able to entirely re-bilitate itself. The directors of the com-ny had a meeting during the week and ected Edwin M. Treat president to suc-ed S. M. Phelan, who recently resigned. Ir Treat has heretofore been vice-presi-nt and secretary of the company.

Traveling representatives of jewelry firms St. Louis, Mo., during the past week ere: Henry Freund, Henry Freund & ro.; M. Auspitz, American Comb & Nov-ty Co.; Louis Bernheim, Bernheim & aer; Alfred Goldsmith, Adolph Goldsmith Co.; George W. Birnbaum, J. Wodiska; ouis Bauman, Fred Kaufman & Co.; A. J. asse, John R. Keim; Frank E. Wallis, T. V. Adams & Co.; A. D. Haring, Kent & Woodland; Clayton Shepperd, Krementz & o.; W. G. Moland, Sansbury & Nellis; homas E. Rogers, Riker Bros.; E. T. Ab-ott, Queen City Silver Co.; E. A. Reed, Reed & Barton; Louis Berger, Longines Watches; M. S. Greenebaum, William I. Rosenfeld; G. W. Bleecker, Martin-Cope-nd Co.; A. T. Teague, Link & Angell; H. Michaels, Schweiger & Michaels; Carl I. Weidemann; P. C. Burnham, Enos Rich-rdson & Co.; A. J. Parker, Osmun-Parker lfg. Co.; Mr. Miller, Pennsylvania Optical Co.; E. J. Hiller, Sussfield, Lorsch & Co.; ohn S. Cunningham, E. L. Spencer Co.; V. K. Helmhold, National Optical Co.; G. V. Bleecker, Martin-Copeland Co.

St. Louis jewelers have responded liber-lly, as they always do, to the annual appeal ade by the Hospital Saturday and Sunday Association for contributions for the care of the sick poor during the year. A com-mittee to solicit the trade was appointed, composed of Morris Eisenstadt, chairman; S. H. Bauman, George J. Hess, J. F. Bol-and, Herman Mauch, August Kurtzeborn nd F. W. Drosten. The committee has not ntirely completed its work, but contribu-ions ranging from $50 downward have been eceived from Eisenstadt Mfg. Co., J. Bol-and Jewelry Co., Kennedy & Co., August Kurtzeborn & Sons, Sidney L. Bauman Dia-mond Co., Bauman-Massa Jewelry Co., Har-is & Goldman Diamond Importing Co., William Haberman, Morris Morris, Maritz-Kober Jewelry Mfg. Co., Ralph Loewen-stein, S. A. Rider Jewelry Co., William Weidlich & Bro., S. Ruby, Whelan-Aehle-Hutchinson Jewelry Co., St. Louis Clock & Silverware Co., F. W. Drosten Jewelry Co., Hess & Culbertson Jewelry Co., Herman Mauch, George R. Stumpff, E. H. Kortkamp Jewelry Co., J. H. Locvenhart, H. C. Hain, Annette Robbins, Elliott Jewelry Co., S. L. Downing Jewelry Co., Aller-Newman-Wilmes Jewelry Co., Fred G. Frey Jewelry Mfg. Co., Erber Jewelry Mfg. Co., J. W. Cory & Co., A. R. Brooks & Co., Friton Bros., Jul. Friton Jewelry Co., Weiss & Wolgemuth, F. W. Hoyt Jewelry Co., C. R. Hettel Jewelry Co., James J. Burke.

Los Angeles.

A. L. Palis, Upland, Cal., was in this city purchasing holiday goods a few days ago.

R. H. Gilmore, of Gilmore & Lee, has gone on a trip among his customers up the coast.

Montgomery Bros. are making a special exhibit of semi-precious stones found in southern California.

The Southwest Turquoise Co. is now settled in its new location, on the south side of 4th St., near Hill.

The jewelry department in A. Hamburger & Sons' store has been given space in two of the best show windows of the big establishment.

Five new men have lately been added to the Whitley Jewelry Co.'s force, Thomas Eagan, W. S. Fairchild, C. R. Brasier, S. B. Langley and Chas. Fox.

A. J. Schneider, Arlington, Cal., has been here to purchase fixtures for his store, which he lately opened. His purchases included showcases, wall cases, etc.

Geo. V. Lippold, 110 W. 7th St., will increase his floor space at the beginning of the year to twice its present area, installing new fixtures and doubling his stock.

Howard Anthony, assistant manager in the manufacturing department of the Whitley Jewelry Co., has returned to his place in the office after two weeks' sickness.

The material department of the E. W. Reynolds Co. has been exceptionally busy of late. Arthur Care, the manager, has been trying hard to get competent help to assist him.

C. T. Kathe, Visalia, Cal., was in this city, a few days ago, purchasing stock and fixtures for a new store which he has just opened at Visalia. He was formerly with Smith Bros., of the same city.

Brigden & Pedersen, after having a special sale for about three weeks, determined to sell at auction until they have raised a sufficient amount to satisfy the pressing demands of their creditors. A. G. Bruce, San Diego, an auctioneer, well-known in southern California, is conducting the sale.

Traveling representatives in Los Angeles, recently, included: A. M. Gilbert, M. Schussler & Co.; J. J. Alexander, Burr W. Freer; Fred N. Radcliffe, M. A. Mead & Co.; J. H. Carmichael, Bride & Tinckler; Jacob Marx, Kossuth Marx Jewelry Co.; David Schwab, Schwab & Davidson; Mr. Day, Day & Peterson; Mr. Hough, Krementz & Co., and A. F. Lowenthal.

W. B. Williams, a jeweler at 5807 Pasadena Ave., was fined $100, a few days ago, for having bought goods of Clement Kerber, who is only 17 years old. There is a city ordinance which prohibits merchants from making purchases from persons under 18 years of age. Kerber is in the county jail awaiting the action of the Juvenile Court, having confessed to the commission of nearly a dozen burglaries.

Brock & Feagans had their annual Fall opening, Nov. 16, the event being the second anniversary of their occupation of their new store. During the afternoon, from 2 o'clock until 6 o'clock, no effort was made to sell goods, the public being invited simply to see their exhibition. An orchestra rendered a fine programme, and throngs of people wandered through the store to admire the exhibition. The display of diamond jewelry attracted most attention.

San Francisco.

Ed Jerauld, Sutter Creek, Cal., was here last week.

Ben Levy, Newman, was in town, last week, purchasing holiday stock.

Mr. Ostby, of Ostby & Barton, visited the merchants of San Francisco and vicinity last week.

Herbert Day, of Day, Clark & Co., called upon the local trade, and expects much success.

Mr. Sherwood, representing the manufacturing firm of C. Sydney Smith & Co., was another recent visitor to the local trade.

Among the recent visitors to the local trade was W. A. Brown, representing Carter, Howe & Co. He was making his regular trip along the coast.

Shreve & Co. have made an addition to their selling force in the person of H. H. Hale, formerly in the employ of Hardy & Co., Seattle. Mr. Hale has entered upon his duties with the San Francisco firm.

The many local friends of Leon Nordman, the retired wholesaler of this place, will be interested in learning that he is now engaging extensively in the real estate business in Portland, Ore., having made several important purchases of late. When he left here it was understood that a wholesale business would be started in the northwest later on, but nothing has been done along this line as yet.

Thomas Lundy, through his large family, comes into public notice with a regularity that is surprising. The latest in the publicity line is through the action of one of his neighbors in appropriating the pet donkey of his children and turning it over to a policeman to be placed in the pound. The neighbor claims that the donkey was eating his garden. Mr. Lundy claims that the neighbor purloined it from the children to cause the trouble, and the judge will be called upon to settle the difficulty.

The Belgian Minister advises the Government at Washington that an International Exposition of Fine Arts will be held in connection with the World's Fair at Brussels in 1910. This international salon, which will be housed in the halls and galleries of the Palace of the Jubilee, will be opened on May 1, 1910, and closed about Nov. 13, 1910. The Government of the United States has been invited to be officially represented at the exposition. Copies of a pamphlet containing the general regulations of the exposition have been received by the Bureau of Manufactures for the use of the business public.

Kansas City.

Clarence Owens has taken a position with the Rosenfield Jewelry Co., in Leavenworth, Kans.

Oscar N. Dreyer has established a shop for watch repairing and engraving at room 200, Jewelers' Exchange.

Fred Briggs, a graduate of the Kansas City Polytechnic Institute, has engaged in the jewelry business at Pratt, Kans.

Burt Simpson, also a graduate of the same institution, has started a jewelry store at Rockford, Mo., while Grant Potter has opened a store at Potwin, Kans.

Circular letters have been received here containing the announcement that Louis J. Finch will become the western representative of R. F. Simmons Co., Attleboro, Mass., Jan. 1, 1910, in its headquarters, at 42 Madison St., Chicago.

The following jewelers were in town during the week: R. G. Keree, Adibolt, Ia.; A. Y. Boswell, Tulsa, Okla.; Miss Violet Hunt, Osawatamie, Kans.; W. F. Kirkpatrick, Winchester, Kans.; S. J. Huey, Excelsior Springs, Mo.; B. G. Gustafson, Lawrence, Kans.; R. J. Tanpert, Las Vegas, N. Mex.

Nevin Bros. are preparing to move into their old quarters, room 216, second floor of the Keith & Parry building, from which they were forced to move, last Winter, by fire in the adjoining Bridge building. They are now located on the fifth floor of the Keith & Parry building. Their new quarters will be larger, better and more convenient than those now occupied.

The following traveling representatives were here calling on the trade, last week: S. C. Powell, S. C. Powell & Co.; L. E. Fay, R. F. Simmons Co.; Henry W. Sherrill, Sinnock & Sherrill; M. S. Greenbaum, Wm. I. Rosenfeld; John S. Cunningham, E. L. Spencer Co.; J. Rothschild, Kaffeman, Rothschild & Co.; Mr. Ford, Ford & Carpenter; H. F. Tomtillot, Waite-Thresher Co.; H. Block, Block & Co.; James O. Otis, Harvey & Otis.

Toledo.

M. Judd has been indisposed for several days by reason of facial neuralgia.

The Conklin Pen Co. has just reorganized its Chicago agency and reports a satisfactory business from that center.

W. W. Bolles, president of the W. W. Bolles Co., manufacturers of fountain pens, is erecting a handsome residence of brick and plaster.

The Libbey Cut Glass Co. is again running full capacity, and is constantly increasing its force. Mr. Libbey contemplates a European trip for this Winter.

W. H. Reynolds, of this city, has been granted a patent on a wall safe whose primary object is to furnish a safe and practically invisible depository for jewelry and silverware.

W. A. Rankin has just taken on a full line of the W. W. Bolles fountain pens and will act as one of the downtown distributing depots for the manufacturers. Mr. Rankin is also taking on a limited line of jewelry, which he will handle in connection with his manufacturing jewelry interests.

The annual dinner of the Retail Dealers' Association of the Toledo Chamber of Commerce was held at the Secor Hotel during the past week. Jewelers present included J. J. Freeman and Norman Haseall, of J. J. Freeman & Co., and J. George Kapp. Mr. Kapp was one of the original starters of the organization, which has done much and is doing more than any other organization in the city to secure a closer co-operation among merchants.

Minneapolis.

Dave Galling, salesman for L. J. Kilk & Co., 316 Nicollet Ave., is another jeweler who was recently married. His bride was Miss Fannie Scraton, of St. Paul.

John Rosendahl, Mapleton, Minn., has sold out to H. B. Sherratt, formerly of Storm Lake, Ia., and has gone to the Pacific Coast with the intention, it is understood, of locating there.

N. M. Schroeder, who has been in the employ of Eustis Bros. Co. as a salesman for the past 13 years, will become a salesman for R. G. Winter Jewelry Co., 608 Nicollet Ave., within a short time.

Arthur Von Kaenel and son, until recently with Kirchner & Renich, manufacturing jewelers, have gone into business for themselves as engravers and designers. Their establishment is at 412 Nicollet Ave.

Thomas Scobbie, who recently came to this country from Scotland, where he spent a number of years with one of the leading manufacturing jewelers of that country, has entered the employ of J. B. Hudson & Son, 519 Nicollet Ave.

Peter Uldin, watchmaker at J. D. Bodford's store, 304 Nicollet Ave., is receiving the congratulations of his friends upon his marriage to Miss Florence Christianson, which occurred at the home of the bride's parents, in Minneapolis, recently.

Harry H. Green, of Henry H. Green & Bro., 409 Nicollet Ave., returned, a few days ago, from a business and pleasure trip to Indianapolis, Chicago and Milwaukee. While in those cities he made some purchases for the holiday trade.

C. N. Clark, formerly head watchmaker for William M. Stone, 16 S. 3d St., has gone to White Salmon, Wash., where he and his son-in-law, Herbert Clark, have gone into fruit raising together. They have secured a 20-acre fruit ranch and will make their home there in future.

George Marsh and Clarence Benson, formerly with the Paegel Jewelry Mfg. Co., have entered the employ of George Johantgen, who recently went into business independently after dissolving partnership with P. M. Kohl. Lloyd Brown, formerly with the Geneva Optical Co., has also entered the employ of Mr. Johantgen.

I. M. Radabaugh, who has been in the jewelry business at Hastings, Minn., for a number of years and is well known to the trade, having been secretary of the State Jewelers' Association for several years and having also held office in the National Association, has sold his establishment to W. Seaman, St. Croix Falls, Wis., who will take charge Jan. 1. Mr. Radabaugh intends ultimately to go to Washington, but has not yet decided on a location. He will continue in charge of the repair department of his old store for some time.

Omaha.

TRADE CONDITIONS.

The outlook for the Christmas trade among the Omaha jewelers is very promising. In fact all lines of business in the city are working full force, building exceeds all previous records, bank clearings and stock reports all show Omaha to be in a very healthy business condition. Traveling men and the jobbing houses report excellent trade not only throughout the State but also those bordering on it.

L. H. Robinson has taken a position as watchmaker with R. E. Chiddick, at Steward, Nebr.

Mrs. A. L. Smith and children have gone to Kansas City for a few week's sojourn with relatives.

R. E. Hutton has been in this city during the past week for the purpose of purchasing holiday goods.

Axel Holmberg, a watchmaker with S. W. Lindsay, will sail, about Dec. 7, for his home in Sweden.

J. W. Crandell, Plattsmouth, Nebr., and J. W. Bell, Wynot, Nebr., have been in this city on a business trip.

J. T. Cooper, an engraver located at 614 Paxton block, has added another man to his force to assist in his annual holiday rush.

Mr. Peterson, of Michaelheany & Peterson, jewelers at Portsmouth, Nebr., and Phil. W. Folson, Ashland, Nebr., were in Omaha, last week.

The Ryan Jewelry Co. has been quite active in putting up new signs and extensively advertising in the daily papers concerning the change of the firm's name which was recently made.

Out-of-town jewelers in this city, during the past week, not elsewhere mentioned, include: H. L. Braun, Tekamah, Nebr.; F Pelaut, Ponka, Nebr.; A. W. McCann, Dallas, S. Dak.; A. E. Pierson, Sand Point, Idaho, and S. H. Searr, Portsmouth, Ia.

Marion D. Franks, formerly located at 321 N. 16th St., has moved into his new location at 1615 Farnam St. Mr. Franks has had a long wait and severe trials in getting his new store in shape for the Christmas trade, but at last he has been able to make the change.

Among the representatives calling on the local jewelers, last week, were: Robert Edwards, Whiting Mfg. Co.; John W. Case, H. F. Carpenter & Son; Russell A. Talbot, Alvin Mfg. Co.; Alvin A. Cahn, Aikin-Lambert Co.; H. W. Raymond, Worthington & Raymond; C. L. Caliger, Sprochnle & Co.; H. J. Perl, Wagner Comb Mfg. Co.; J. S. Brande, Keller Jewelry Mfg. Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; John A. Lossau, Martin, Copeland Co.; Joseph Leudau, A. R. Katz & Leudan Co.; Julius Hermann, Hermann & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Percy D Lucas, Frank W. Smith Co.; M. S. Greenbaum, Wm. I. Rosenfeld; J. P. Fagan, Unger Bros.; M. L. Barnard, Larter & Sons; Alfred Goldsmith, Adolph Goldsmith & Sons; A. S. Riley, Mandeville, Carrow & Crane; H. H. Bliss, Wordley, Allsopp & Bliss Co.; Chas. F. Hartshorn, Alling & Co.; W. S. Noon, Cory, Clark & Noon; P C. Burnham, Enos Richardson & Co.; Steve Leubusher, L. Gutmann & Sons; Thomas E. Rogers, Riker Bros., and a representative of M. B. Bryant & Co.

Canada Notes.

J. H. McClelland, Hastings, Ont., has d out.

T. W. Carter, Ashcroft, B. C., has sold business to Mrs. H. L. Probst.

J. E. Alliare, 123 St. Catherine St., E. ontreal, is offering his business for sale.

Richardson & Scarlett, Guelph, Ont., lve disposed of their business to S. Nichol-n.

F. G. Bews has purchased the jewelry siness of Campbell & Co., Kamloops, C.

Gerald Birks, of Henry Birks & Sons, ., has returned to Montreal, after a siness trip in the west. He stayed for eral days at Winnipeg, where the firm now undertaking some business exten-ns.

. N. Northcote, representing Ernst Gid-Bek, has gone to New York; J. Fer-son, representing Samuel Buckley & s, London, Eng., and I. Freedman, ntreal, were in Toronto, Ont., last ek.

Out-of-town jewelers calling on the ronto, Ont., trade, last week, included: D. Pringle and S. Nicholson, Guelph; F. Davis, Tillsonburg; R. V. Bassett, nitby; A. Grubin, Stouffville; W. Busby, kville; A. B. Willson, Georgetown; E. Cole, Niagara Falls, and O. L. Hess, forth, all Ontario; F. A. Peel, Strath-a, Alberta.

A sharp practice has been tried with ne success upon one or two Montreal velers. A messenger calls with an order three, four or five watches, as the e might be, for Jeweler J. A. C. Julien, ll known in business. Finally, the ng man entered the store of William ves, 103 Notre Dame St., W. Mr. ves became suspicious and held the mes-ger under an excuse while he went into office and telephoned to Mr. Julien. It s then ascertained that the order was a ud, but before Mr. Eaves could get into mmunication with the detective office the ssenger hurriedly left the store. In-iries were made by the police subse-ently, and it was ascertained that one or o jewelers had been victimized to the tent of a number of watches, but a osecution was not completed, although identity of the individual who practiced fraud was known by the detectives.

Savannah, Ga.

A. L. Desbouillons has returned from a it to France.

S. E. Theus, of Theus & Co., was official rter and timer of the *Morning News* en-rance run from Savannah to Atlanta, re-tly conducted by the officials of the vannah Automobile Club. Mr. Theus esided at Table E at the banquet given honor of President William H. Taft, ld at the De Soto Hotel, Savannah, Ga., a ort time ago.

The following traveling representatives re in Savannah, Ga., recently: Arthur senberg, Alling & Co.; Harry C. Birch, ant Jewelry Co.; Ralph Smith, Hayden . Wheeler & Co.; O. J. Somers, O. J. mers & Co.; A. E. J. Winter, Enos Rich-ardson & Co; J. A. Hudson, Jones & Woodland; John E. Valk, N. H. White & Co.; R. A. Hunken, J. B. Bowden & Co.; Justus Stahn, L. H. Keller & Co.; Zach. A. Oppenheimer.

Pacific Northwest.

Chas. H. Williams, Condon, Ore., is making a trip out of town in the interests of the optical end of his business, and is also doing something in the jewelry line while away.

B. F. Van De Car, Portland, Ore., has leased large quarters in the Phillips block, at Medford, Ore., and as soon as the building is ready for occupancy will open a first class store there.

F. R. Parks, who recently went to Florence, Ore., from Oklahoma, accompanied by his son-in-law, considers establishing a jewelry store there. Mr. Parks spent some time in that locality last Summer and found the climate so beneficial to his health that he sold out his business in Oklahoma and will make his home somewhere in Oregon.

James P. Lucas, Charleston, S. C., special representative of Fishel, Nessler & Co., London, Paris and New York, is traveling through the northwest and was in Seattle at last reports. In speaking of Seattle as a market for jewelry, Mr. Lucas said: "Seattle, I can say, is one of the finest towns for the trade in the country. Wealthy Alaska mining operators returning from the north go in strong for jewelry, while the tourist trade here is a great factor."

Newark.

TRADE CONDITIONS.

Salesmen who have returned from the road bring various tales regarding trade in general. The cheaper forms of jewelry are in excellent demand. This comes from all parts of the country and is a sort of a surprise to the older manufacturers who believed the time was ripe for a revival of business in the more expensive lines. An observation made by one having a number of years' experience on the road, is to the effect that the recovery since the panic has been fully as rapid as was to be expected. The older firms feel that trade is good enough considering what a severe shock to business the panic was and those who have recently started business have a constantly increasing trade and are therefore satisfied. Some particularly expensive pieces are in demand, but they are scattered. Diamond jewelry is in better requisition than for a long time past.

W. B. Vail is making a near-by trip for the Arch Crown Mfg. Co.

William Johnson, a colored youth, who has been arrested on several occasions for larceny and placed on probation, was arraigned on a charge of stealing a watch from the jewelry store of J. T. Fritss, which he sold to Mrs. Blaney, mother of the noted Blaney twins, for $1.50. He confessed his guilt and was sent to the State Reform School.

It is now planned to organize a jewelers' bowling league, and a meeting to perfect plans for such an organization took place last Thursday night at the Oxford Bowling Academy, 839 Broad St. It is intended to have either a three-man or five-man competition, and the employes of any jewelry manufacturing firm will be eligible for membership. All jewelers interested in the movement were invited to send representatives to the meeting, so that they might have the privilege of entering a team if they so desire.

Pacific Coast Notes.

A. E. Castledine, Oroville, Cal., is moving into a new store at that place.

William A. Truslow, Redlands, Cal., has moved his store from 209 Orange St. to 6 Orange St.

Emil Steinmann, who has been occupying a store at 1014 14th St., Sacramento, Cal., is preparing to remove to a new store at 822 K St.

Harry M. Shane, formerly with the Goldwater Loan Office, Oakland, Cal., has decided to go into business for himself and has secured a site on Broadway.

E. W. Storer, San Francisco, has leased a store at Coalinga, Cal., and is now in San Francisco, purchasing stock for the opening that will be held within a few days.

Ira Stabler, formerly in business in San Francisco, has moved to Pomona, Cal., and rented a store there to enter business again. Part of his stock has already arrived.

The chrysophrase mine near Porterville, Cal., is being steadily worked at the present time and the demand for the stones is large. For some time the mine had been practically idle. Five large boxes of the ore have just been sent to Germany, this being the first shipment ever sent to Europe from this mine.

L. C. Koberg, Healdsburg, Cal., is one of the most frequent of the country visitors to the San Francisco trade and during the past two months has made perhaps a dozen trips here. He is a particular buyer and by making these frequent trips is enabled to carry a stock that is thoroughly up to date.

The store of George P. Martin, Watsonville, Cal., is being thoroughly renovated and a great improvement in appearance made by installing new plate glass show windows. The work will be finished as rapidly as possible, and is expected to be at an end by Dec. 1. In the meantime, a special sale is being held to get rid of goods during the period of reconstruction.

The diamond mine at Oroville, Cal., has reached a point where it can soon be seen whether the venture will prove to be a paying one or not. A washing machine is expected from South Africa soon, and when it arrives a large quantity of the "blue ground" that has been uncovered and taken out will be systematically worked. As it is, an occasional diamond is taken out by hand now.

Mrs. Annette C. Eckstrom, Santa Rosa, Cal., has commenced an action against L. K. Lyon to recover possession of the store on 4th St., belonging to her late husband, Henry R. C. Eckstrom. She asks the court to cancel an agreement whereby she sold the place to Lyon on the ground that he has failed to keep the terms of the contract. Although Lyon has made certain monthly payments on the business, she claims that he has not made payments for stock sold, as was agreed.

D. F. Sullivan, who formerly conducted a retail jewelry store at Rockford, Ill., and who was succeeded by A. H. Pike, has again entered the jewelry trade, having purchased an interest in the firm of E. P. Sundberg & Co., Fargo, N. Dak.

Pittsburg.

The M. Bonn Co., last week, installed one of the largest plate glass show windows in the city.

Mr. Hayes, of the Hardy & Hayes Co., is home from New York, where he bought a large stock for the holiday trade.

R. L. Keplinger, Franklin, is running an auction sale preparatory to making a number of extensive improvements. The sale is said to be successful.

Charles S. Moore has returned to Pittsburg to help Sam F. Sipe out during the holiday rush and will not return to the road until after Christmas.

A "to-let" sign has been placed on the building occupied by L. W. Vilsack & Co., who are conducting a private and auction sale, preparatory to going out of business.

William Fisher, Greensburg, is considering a proposition to go into the manufacturing jewelry business. His firm is one of the best known in western Pennsylvania.

A handsome picture of W. W. Wattles, founder of the house of W. W. Wattles & Sons, adorns the front store room of the firm's handsome store, being an excellent likeness of the oldest jeweler in Pittsburg.

Frank Worrell, Canonsburg, who was in Pittsburg, last week, announces that he is fitting up his excellent store with new fixtures and making it one of the most attractive establishments in western Pennsylvania.

Ross C. Dieble has bought out the Elliott store at East Brady and has taken charge, conducting a formal opening last week. Mr. Dieble contemplates making some improvements to this stand, which is said to be a very good one.

The following out-of-town jewelers were in Pittsburg, last week, buying stock: E. L. Young, Latrobe; Frank Bloser, New Kensington; B. F. Brown, Monessen; R. A. Noble, East Liverpool; F. W. Benner and wife, Lisbon, O.

Announcement is made that the P. J. Smith Co., Cumberland, will be compelled to vacate their present store, April 1, it having been rented over their heads by a 5-and-10-cent store. The Smith firm has not as yet secured a new location.

Representatives of Goddard, Hill & Co. and the George B. Barrett Co., last week, appraised the stock of Harry C. Dunn, whose place of business is situated in the Second Ave. district of Hazelwood. The appraisers placed a value of $1,000 on the stock.

On account of the nearness of the holidays, the Jewelers' 24-Karat Club, of Pittsburg, will probably hold no functions until after the new year, when, if business has been good during the holidays, they will be ready, as one expressed it, "for a big jamboree."

W. W Mather, of the Marsh, Brown & Mather Co., was called home to Pittsburg, last week, from Cumberland, to be present during an operation performed on an arm of his eight-year-old son. The boy fell some weeks ago and broke an arm, and an operation was necessary to set the bone properly. The operation was successful.

Judge Young, of the United States District Court, has named Thomas B. Wilson as the referee in the involuntary bankruptcy proceedings brought by several Pittsburgers against Jay Barrett, Bradford, Pa., and his affairs will be adjudicated as soon as possible. Nothing as yet has been learned here as to what Barrett's assets and liabilities are.

The Jewelers' Duckpin League rolled the usual 10-pin games Monday night of last week, the Wattles and Diamonds and the Lochs and Vilsacks breaking even. The Roberts team lost three to the Terheyden team, and a postponed game between the Diamonds and the Roberts resulted in the Diamonds taking three out of the four games. The Wattles team continues to lead in the standing of the clubs.

The jewelers of Erie, Pa., according to word received in Pittsburg, have organized and have named their organization "The Jewelers' Association of Erie," it being in the nature of a 24-Karat Club. R. K. Jarecki is president; B. F. Sieger, treasurer; G. A. Disque, vice-president, and A. M. Harris, secretary. They have, in a measure, affiliated themselves with the Erie Business Men's Exchange, which is one of the largest and most influential business men's organizations in western Pennsylvania. They have for their motto "Do It Now." The association is taking up many questions of interest and benefit to the jewelry trade.

The Pittsburg Association of Credit Men at the request of creditors of Harry C. Dunn, have made an examination into the affairs of the debtor and have notified creditors that Dunn's liabilities aggregate $1,507, while his assets amount to $1,450. Of the latter the stock is valued at $800, his interest in real estate $500 and outstanding accounts (which are considered a doubtful asset) at $150. Mr. Dunn has expressed his willingness to turn all his assets over to be converted into cash and to be distributed to his creditors *pro rata*, provided the latter will accept their share of the proceeds in full settlement of the claims. Inasmuch as there will be little realized if bankruptcy proceedings are instituted, the Association advised that Mr. Dunn's proposition be accepted.

Secretary Logan McKee, of the Pittsburg Chamber of Commerce, suggests that the members of the jewelry trade identified with the Chamber form an organization to be known as "The Board of Jewelers, allied with the Chamber of Commerce." The suggestion occurred yesterday in discussing with the correspondent of THE JEWELERS' CIRCULAR-WEEKLY the number of jewelers identified with the Chamber of Commerce. Mr. McKee made the discovery that the jewelers probably have the largest representation in the Chamber of any particular branch of trade represented in its membership, which he believes speaks pretty well for the jewelers of Pittsburg. The matter of the different mercantile organizations within the Chamber forming allied associations has been discussed in an informal way by the board of directors, but no definite action has been taken.

Among the traveling representatives who called on the trade at Pittsburg, last week, were: William J. Anton, Durand & Co.; A. D. Haring, Kent & Woodland; Charles T. Dougherty, Osmers-Dougherty Co.; Harry Goodison, E. G. Webster & Son; John S. Cunningham, E. L. Spencer Co.; Mr. Crane, Mandeville, Carrow & Crane; Mr. Kettlety, A. H. Bliss Co.; Mr. Marsh, Edmond E. Robert; Mr. Hirseh, Nathan Hyman Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Abel King, Emrich, King & Schorsch; James A. Goewey, David Kaiser & Co.; J. W. McClannin, Wilcox Silver Plate Co.; Russell A. Talbot, Alvin Mfg. Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; L. N. Jacobs, Peckham Seamless Ring Mfg. Co.; R. C. Wilde, Meriden Cutlery Co.; John Hiser, Jeffry & Hiser; Arthur Bradshaw, Meriden Britannia Co.; A. Wiplitzhauser, Wightman & Hough Co.; M F. Loomis, C. Sydney Smith & Co.; Walter Untermeyer, Untermeyer-Robbins Co.; James O. Otis, Harvey & Otis; O. G. Fehan, J. M. Fisher Co.; Wm. Rosenberger, A. Wallach & Co.; C. M. Davis, Depasse Mfg Co.

The Pittsburg Association of Credit Men, last Friday night, banqueted the officers of the national association of the same organization, they being guests of the Pittsburg body. The jewelers were well represented at the gathering. The local jewelers included Steele F. Roberts, John M. Roberts, William G. Ingham, of the Geo. B. Barrett Co.; W. O. Harrison, G. W. White and G. W. West, of West, White & Co.; Thomas Garlick, Sam F. Sipe and others. About 500 business men of the city were present. President Enoch Rauh, of the Pittsburg association, was the toastmaster. Among the speakers were National President F H McAdow, Chicago; Lee M. Hutchins, Grand Rapids; H. G. Moore, Kansas City; J. W. Spangler, Seattle; Oscar Leoffler, Milwaukee, and others. At the conclusion of the speech-making it was announced that the next annual meeting of the national association will be held at New Orleans. The visitors went from here to Cleveland, where they will be the guests of the Cleveland organization. The date of the convention, May 17 to 21, was decided on in New York, but announced here. Credits, national currency and other topics of importance to business men were discussed. Col. John L. Shepherd, of the Keystone Watch Case Co., was a guest at the jewelry table.

Columbus, O.

John Gayman, a jewelry supply jobber, is in poor health.

At a meeting of the Columbus Optometrical Society, to-night, President McDonnell will read a paper on "The Ocular Fundus."

William Littleton, a saloon-keeper, was recently arrested on a charge of receiving stolen property, it being alleged that he was implicated in the purchase from L. W. Lewis, of two diamonds, paid for by "Pete" Fuller with a forged check. One diamond was returned to Mr. Lewis, and Littleton settled for the other and the case was dropped. Fuller was bound over.

The Jewelers Security Alliance is sending out warnings to the trade in New York and elsewhere throughout the country to beware of thieves during the holiday season. This time of year affords a most excellent opportunity for confidence men, short-change artists and sneak thieves to work because of the number of people in the stores.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1 25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c extra to cover postage must be enclosed.

Situations Wanted.

FIRST CLASS colorer and polisher desires steady position. Address "A., 217," care Jewelers' Circular-Weekly.

MODELER for all lines of metal reproduction, desires work. Address "O. S., 250," care Jewelers' Circular-Weekly.

HUB AND DIE CUTTER, capable designer and modeler, open for a position. "P. B., 184," care Jewelers' Circular-Weekly.

A1 WATCHMAKER and good engraver wants steady position; honest and reliable. "K., 233," care Jewelers' Circular-Weekly.

WATCHMAKER, middle aged man, married, is open for position; only first class store. "L. V., 274," care Jewelers' Circular-Weekly.

YOUNG MAN, with references, desires position with wholesale jewelry house; experienced. "E. J., 258," care Jewelers' Circular-Weekly.

SALESMAN, young man, age 30, some road and city experience, wants manufacturer's line. "T. B., 279," care Jewelers' Circular-Weekly.

WATCH, clock and jewelry repairer wants steady position, city or country; references furnished. A. Schiff, 33 Temple St., Willimantic, Conn.

WANTED, position as first class watchmaker and plain engraver; can give first class reference. Chas. H. Wiggins, 42 N. Locust St., Hagerstown, Md.

YOUNG MAN, 19, desires a position with a wholesale jewelry house; first class references furnished. Bernhardt B. Guth, 13 E. 119th St., New York.

YOUNG MAN desires position in office of manufacturing or wholesale jeweler; can furnish highest references. Address "A. L.," 126 W. 117th St., New York.

YOUNG MAN, 19, five years' wholesale jewelry experience, wishes position; good knowledge of jewelry business. "W. N., 262," care Jewelers' Circular-Weekly.

YOUNG MAN, with seven years' experience, would like position evenings as jewelry salesman during holiday season. "R., 267," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, German, with 15 years' experience, own tools and references, wants steady position. "B. R., 249," care Jewelers' Circular-Weekly.

POSITION WANTED by a young colored man as porter; have four years' experience in clock making; best reference. "V., 252," care Jewelers' Circular-Weekly.

YOUNG LADY bookkeeper or bookkeeper's assistant, desires position; thoroughly experienced in both jewelry and stone line. "B. H., 211," care Jewelers' Circular-Weekly.

EXPERT and fast on railroad work, 14 years' experience, able to take in work and get first class prices; salesman and engraver. John R. Hayden, Plattsburg, N. Y.

YOUNG MAN, 25, experienced salesman and diamond assorter; willing to start at moderate salary; furnish highest references. "H. G., 273," care Jewelers' Circular-Weekly.

COLORER, crack a jack on all colors and metals, make solutions, capable of installing plant and taking charge, seeks steady position; references. "Berlin," 44 Ave. D, New York.

REFRACTING OPTICIAN, who is also a good benchman and edge grinder and competent watchmaker and good jewelry salesman, wants position Jan. 1, 1910; no bad habits; have tools; seven years' experience; neat, active and married; Pennsylvania preferred; salary, $25. "R. I., 165," care Jewelers' Circular-Weekly.

YOUNG MAN, several years' experience, wishes position, preferably as salesman with manufacturing, jobbing or diamond house; A1 references. "S., 265," care Jewelers' Circular-Weekly.

YOUNG LADY, four years' experience in wholesale jewelry line, desires a position as order and stock clerk; can furnish excellent references. "T., 264," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with western and Pacific coast trade, will consider high class manufacturer's line for next year. Address "Williams, 238," care Jewelers' Circular-Weekly.

BOOKKEEPER, young man, nine years' experience as double entry bookkeeper; open and close books; five years' experience in jewelry business. "S. H., 241," care Jewelers' Circular-Weekly.

MANAGER and salesman of New York City office is open for a change, jewelry or any kindred line; 15 years' experience. Address "Confidential Interview, 255," care Jewelers' Circular-Weekly.

WATCHMAKER wants steady position to wait on trade at times; good on railroad work, also Swiss; salary, $20; reference; neat appearance; temperate; single. "P., 278," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker; 22 years' experience; competent on fine and complicated work; best of references. Address "First Class, 163," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance with New England, New York and Pennsylvania trade, wants manufacturer's line from January. Address "Martin, 237," care Jewelers' Circular-Weekly.

SITUATION WANTED by a railroad watch repairer, 25 years' experience at bench; what have you to offer Jan. 1? Capable of taking full charge of bench. "M. D.," 1422 Third Ave., Rock Island, Ill.

FIRST CLASS finisher, 28 years of age, 13 years' experience, understands all finisher's work, pearl drilling and setting, wants a good position; state wages. Address "C., 121," care Jewelers' Circular-Weekly.

SILVER SALESMAN, with established trade in southwest, long experience in sterling and plate, flat and hollow ware, also cut glass, open for position Jan. 1. Address "Silver, 83," care Jewelers' Circular-Weekly.

SALESMAN, established trade north and southwest, desires change; manufacturers' lines only considered; souvenir, novelty or 10 karat gold line preferred. Address "Western, 24," care Jewelers' Circular-Weekly.

SALESMAN, New York City or west, catering to jobbers and department stores, jewelry and kindred lines, 12 years' experience, open for engagement now. Address "Prestige, 256," care Jewelers' Circular-Weekly.

SALESMAN, acquainted with jobbing and department store trade, would like to connect with manufacturer of 10 karat or 14 karat gold jewelry; highest references. Address "L. A.," 126 W. 117th St., New York.

PERMANENT POSITION wanted where there is chance for good engraver to learn more of jewelry repairing and stone setting; references; engraving sample; moderate wages. Address "Engraver," Box 81, Copley, O.

WATCHMAKER and engraver; young man, first class watchmaker and engraver, desires position; references and samples of engraving on request; seven years' experience. Address "S. P., 260," care Jewelers' Circular-Weekly.

SALESMAN calling on the retail jewelry trade in the south and central west would like to hear from a good line for Jan. 1; have large established trade and can produce results. "N., 126," care Jewelers' Circular-Weekly.

JEWELER, a first class all around jeweler and diamond setter on platinum and gold work, repairing, etc., would fit up a shop and do the work for a first class store in large city. "S., 202," care Jewelers' Circular-Weekly.

YOUNG MAN, 19 years old, seeks position with watch material and supply house, or wholesale jewelry house; four years' experience with one of the largest jobbing houses; good references. "R. D., 261," care Jewelers' Circular-Weekly.

SALESMAN, experienced in silverware and clocks, well acquainted in largest centers north and south, as far west as the Rockies, wishes to make change Jan. 1; reliable, successful; highest references. "E., 276," care Jewelers' Circular-Weekly.

RAILROAD traveling watch inspector and salesman, experienced in handling railroad men, first class mechanic, as watchmaker; have worked as head watchmaker; single, reliable. Address "Inspector, 52," care Jewelers' Circular-Weekly.

PERMANENT POSITION wanted by Jan. 1, by first class watchmaker, good engraver and salesman; eight years' experience; familiar with railroad watches; good set of tools; married; best of references. "O. O., 257," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years old, six years' experience with good workmen, first class clock and jewelry repairer and plain watchmaker; own all tools; can give best of references; want position with first class house. "F., 229," care Jewelers' Circular-Weekly.

WANTED, permanent position by first class jewelry jobber, new work, stone setter, assistant watch repairer; have also the best of references; I will go anywhere; state salary and full particulars. "G. W. R., 224," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, with an established trade in the southwest, will make a change Jan 1 and wants to go with a good house permanently; best of references; good appearance; age 40. Address "Traveler, 2444," care Jewelers Circular-Weekly.

WHO WANTS the services of an educated man as caretaker, messenger or at anything? Am a notary public of long standing; have had many years' experience in office work; in perfect health with the exception of writer's cramp; excellent references. F. Howell, 496 East 138th St., New York.

THOROUGHLY experienced young man over five years with one wholesale jewelry firm, wishes position at anything where hustling will be appreciated. "G., 271, care Jewelers' Circular-Weekly.

SALESMAN, 10 years with one house desires to make a change Jan. 1 wishes 10 or 14-karat line; well acquainted with trade in New York and the west. "B., 235," care Jewelers' Circular-Weekly.

WANTED; high grade road man with acquaintance in West Virginia, Ohio Indiana, Michigan, etc., wants position with first class house Jan. 1; factory preferred. "L. I., 2298," care Jewelers' Circular-Weekly.

ELEVEN YEARS with one house; wish a position to represent first class house, either jobber or manufacturer have established trade in West Virginia, Ohio, Michigan and Indiana "G., 228," care Jewelers' Circular Weekly.

DIAMOND HOUSES, both loose and mounted, interested in an experienced and successful traveler; open for engagement Jan. 1, with a strong and high class firm. Address "Well Acquainted, 244," care Jewelers' Circular-Weekly.

Side Lines Wanted.

SALESMAN, calling on high grade jeweler crockery and antique stores, south and coast wishes to take a side line. "Y., 236," care Jewelers' Circular-Weekly.

A LARGE manufacturing concern, having salesmen covering the entire United States, would like to hear from manufacturers making goods of merit for the jewelry trade, with a view to carrying their line in connection with our own for 1910. "V., 122," care Jewelers' Circular Weekly.

STRONG 14-karat gold, silver novelties and also mountings, souvenirs, etc by a young man with splendid following in the middle and far west. Address "Absolutely Successful, 243, care Jewelers' Circular-Weekly.

Help Wanted.

INTERS for silver deposit glass ware; give eferences; good prices paid. Box 147, Mt. ernon, N. Y.

ANTED, first class watch repairer; must be rst class. The Clemens Oskamp Co., 417 Vine t., Cincinnati, O.

RST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettein, Cedar Rapids, Ia.

ANTED, experienced traveler for Oklahoma, exas, Louisiana, Mississippi and Arkansas. red Kaufman, 565 Broadway.

ANTED, first class engraver; own tools, best of eference; permanent position; send samples. ies & Armstrong, Macon, Ga.

ANTED, at once, watchmaker, engraver, optian; permanent position to man able to fill place. L. Peddinghaus, Marietta, O.

ANTED, experienced jewelry salesman for the hristmas holidays; must have city reference Brann, 231," Eighth Ave., New York.

ANTED, a first class watchmaker; none but a oung American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

ANTED, at once, first class engraver; steady osition for a good man. Charles E. Graves & o., Madison St. and Wabash Ave., Chicago, Ill.

GRAVER, experienced letterer on jewelry and lverware; permanent position to right man. . W. Thompson, 481 Fulton St., Brooklyn, . Y.

ANTED, hustling young jewelry and clock repairer to finish trade as watchmaker; opportunity become good all around man. J. B. Ingalls, Rock Island, Ill

ANTED, engraver and jeweler; permanent position for man of ability; $20 per week; samples nd reference in first letter. A. J. Rankin & o., Roanoke, Va.

ANTED, immediately, young man as engraver nd salesman for permanent position; send refrences and sample of engraving. Lachicotte & o., Columbia, S. C.

RST CLASS watchmaker and engraver, or first lass jeweler and engraver; good salary and teady position to a good man. Bailer Jewelry o., Memphis, Tenn.

ANTED, between now and the 10th of January, first class, all around manufacturing and jobing jeweler; permanent; $35 per week. E. F. Mayer, Butte, Mont.

ANTED, young man who has had experience in ffice of diamond house; write, stating age and xperience. Address "Diamonds, 266," care Jewlers' Circular-Weekly.

ANTED, a first class watchmaker and engraver who can also wait on trade; permanent position; tate salary and references in first letter. Carl H. Leighner, Butler, Pa.

ANTED, experienced designer and modeler in terling silver hollow ware and novelties, capable of originating ideas. Address "Sterling, 41," care Jewelers' Circular-Weekly.

ANTED, salesman for southern territory, also one for New York, Pennsylvania and vicinity; general watch and jewelry line. I. Ollendorff o., 54 Maiden Lane, New York.

ANTED, two first class traveling salesmen for Ohio, Indiana, Kentucky and southern territory; none but first class men need apply. Richter & Phillips, 52 Vine St., Cincinnati, O.

ANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

ANTED, Jan. 1, salesman to take a manufacturer's line of plated jewelry as a side line, on commission basis, west or south: apply at once. "T., 222," care Jewelers' Circular-Weekly.

ALESMAN WANTED to carry a first class side line on commission, one who sees the first class trade only, throughout the middle west. Address "L., 220," care Jewelers' Circular-Weekly.

NGRAVER and jewelry repairer wanted immediately for steady paying position; steady man wishing permanent job wire Geo. Honnet, jeweler and silversmith, Wilmington, N. C.

WANTED, an experienced clockmaker, capable of handling all kinds of French and chime clocks; good references required. Apply to Hartdegen & Co., West Park and Broad Sts., Newark, N. J.

WATCHMAKING; classes for learners, classes for advanced workmen; specialties taught; making your own watch; escapement work. Write The T. J. Wilkinson School for Watchmakers, 25 S. 54th St., Philadelphia, Pa.

TRAVELING SALESMAN, with established trade in Virginia, West Virginia, North and South Carolina, for watch and jewelry house; state experience and references. Address "X., 127," care Jewelers' Circular-Weekly

WANTED, salesman to take manufacturer's samples of chain and general jewelry line to retail trade, on commission; New England, southern, western and coast territories preferred. Address 237 Elm St., North Attleboro, Mass.

WANTED, a man capable of acting as superintendent of a spoon factory; must be familiar with cost systems as well as modern methods of manufacture; should be wide awake and up-to-date. Address Box 884, Providence, R. I.

WANTED, assistant to a trade engraver in New York State; must be able to lay out and do fair work; chance for good experience; state wages and references, and send sample in first letter. "A. C. H., 216," care Jewelers' Circular-Weekly.

R., L. & M. FRIEDLANDER, 30 Maiden Lane, New York, require an experienced inside jewelry salesman. Apply personally, before 11 A. M.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

WANTED, first class manufacturing jeweler to do all kinds of repairing and manufacturing in job shop of large store; unless high class do not apply; send references with first letter; state wages desired; foreigner preferred. J. H. Leyson Co., 236 Main St., Salt Lake City, Utah.

EXPERIENCED salesman by old established jobbing house; watches and jewelry. Liberal salary to A1 men with established trade; replies confidential. "R. X., 208," care Jewelers' Circular-Weekly.

SALESMAN in each State to carry our beautiful gold filled line of jewelry of every description and elk goods; no objection to other non-conflicting side lines; only men familiar with selling jewelry and who are constantly traveling and who can furnish the best of references need apply; 15 per cent. commission paid. Schickerling Mfg. Co., 391 Mulberry St., Newark, N. J.

WANTED, a traveler for a jobbing house that carries a very large line of gold and diamond jewelry for the middle west; only those who have trade in that section need apply. Address "Jobber, 72," care Jewelers' Circular-Weekly.

SALESMAN wanted, Jan. 1, for western Pennsylvania, Ohio and the Virginias; general line jewelry and watches; must have established trade; good salary to right man, no other need apply. King, Raichle & King, manufacturers and jobbers, Buffalo, N. Y.

NEW YORK salesman wanted by one of the largest and best known Newark manufacturers of 10-karat jewelry; must be first class man who has good following and can guarantee results; salary or commission; all correspondence confidential. "P., 29," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

MANUFACTURER of an established line of high grade gold filled chains, fobs and lockets, wants a salesman of ability and good address for New York City, New Jersey and Pennsylvania retail jewelry trade; references required; replies confidential. Address "I., 100," care Jewelers' Circular-Weekly.

WANTED, traveling salesman for the State of Illinois; must be well acquainted with the trade and command a large business; no others need apply; a good proposition for the right man. Address, stating former experience and amount of goods sold, Claude Seymour, care Otto Young & Co., Heyworth Bldg., Chicago, Ill.

SALESMAN of ability on commission basis to represent our lines of solid gold stone and signet rings, gold filled chains, lockets, fobs, bracelets, etc., on the Pacific Coast to the retail jewelry trade; one located in San Francisco preferred, but must be a reliable man; references required. Apply S. B. Champlin Co., 116 Chestnut St., Providence, R. I.

A MANUFACTURING concern wants an intelligent general office man in an executive capacity; must have plenty of energy and tact, be familiar with credits, able to write forceful letters, understand sales development, in short have a knowledge of modern business methods; permanent position and assured future for the proper individual; state particulars; correspondence strictly confidential. "C., 231," care Jewelers' Circular-Weekly.

Business Opportunities.

A GOOD business opportunity; a complete manufacturing jewelry plant for sale. Address "K., 213," care Jewelers' Circular-Weekly.

FOR SALE, Jan. 1, only jewelry store in town of 1,500; nearest competitor 25 miles; good sales and plenty of bench work; county seat. Write for particulars, D. F. Barnwell, Tiptonville, Tenn.

PARTNER, half interest in jewelry and optical store, good paying business in Pennsylvania city of 20,000; capital required, $2,500; bargain to right party. "S., 230," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business in western Pennsylvania; can reduce stock to $6,000 or $7,000; big repair trade; if interested write for particulars to J. M. Hoffer, jeweler, Kane, Pa.

WANTED, partner with $5,000 in established manufacturing jewelry business; present owner of business is a practical jeweler of long experience. "Practical, 212," care Jewelers' Circular-Weekly.

RARE OPPORTUNITY for an all around jeweler with some money to enter into established jewelry manufacturing business requiring more capital to handle increasing business. "B. J., 118," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, after Jan. 1, 1910, jewelry business doing better than $8,000 cash business a year with a gross profit of better than $4,000; average monthly expense of $40; expect to invoice $5,000 to $6,000; take everything as it stands, no bonus; Jos. Hall steel lined safe, 39x33x20 inside; 12-foot plate show case and fine window; best location in California city of over 30,000; products of county over $50,000,000 per year. Address "Y. Y., 259," care Jewelers' Circular-Weekly.

(*Special Notices continued on page* 108.)

Special Notices.

(*Continued from page 107.*)

BUSINESS OPPORTUNITIES Continued.

WANTED, a partner with capital to take active interest in old established retail jewelry store in one of the best locations in Cleveland, O.; will sell outright if so desired; this is an excellent proposition; investigate. D. N. Goodman, 2297 E. 89th St., Cleveland, O.

MANAGER of large jewelry manufacturing concern, practical man, with over 20 years' experience, who has a very successful line of 14 karat jewelry on the market, would like to establish himself in business and wishes partner with capital of $15,000 to $20,000; unquestionable references. "A. L., 275," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

JEWELRY STOCK, sacrificed at one-half; J. Ehrlich & Sons are closing their jewelry department to concentrate exclusively on their optical business; stock includes stylish, moderate priced, salable solid gold and diamond jewelry, watches, etc.; inventories at $18,000; will sacrifice at half to immediate purchaser of all or part. Address H. Ehrlich, 217 Broadway, New York.

GIVE THIS A THOUGHT; a jewelry store, wholesale and retail, located in the best State in the union, the best city in the State of over 200,000, the largest, finest and best store within a radius of 100 miles, the most thickly populated section of the State, middle west, assets over $100,000, net profits better than eight per cent. on double the amount, December sales will reach $40,000; the right man with some money and lots of experience and ability can own a large portion of this store and have the management of it; owner wishes to retire; store practically without opposition in the field it occupies; investigation will bring out startling results. "U., 242," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGINE TURNING, exclusively, on jewelry of every description, specialty on dies or hubs to reproduce engine turning under enamel. Billc & Son, 401 Third Ave., New York.

For Sale.

PLATINUM diamond mountings, all the lates styles, sold at greatly reduced prices; cash only. Call, write or phone Aetna Jewelry Mfg Co. 158 Lawrence St., Brooklyn, N. Y.

FOR SALE, Newark, elegant factory site within half block of the Pennsylvania railroad station plot 146 feet front, elegant for jeweler, light all around. Owner, 1175 Broad St.; or, New Jersey Land & Construction Co., 762 Broad St., near Market, Newark, N. J.

MOSLER SAFE, good as new, with double door in and outside, list price $1,550, will take $35 cash or notes; outside measure, 89 inches high 70 wide, 39 deep; inside measure, 62 inches high 54 wide, 20 deep; will take smaller safes in exchange. Fleron, 164 E. 21st St., Paterson, N. J.

ATTENTION, AUTOMOBILISTS; fur lined coat never worn, lined throughout with Australia mink, with magnificent Persian lamb collar, sell for $35, cost $175 in Canada; pair of cinnamon bear robes, sell $30, cost $225; also two beautiful ladies' fur coats, black and brown, sell $30. cost $125 each. J. Loew, 520 W. 145th St., New York.

Lost.

SINCE Sept. 11, 1909, lot 051, one pair d[illegible] earrings, 1-7/64 carats, old mine stones, [illegible] $50. F. E. Cocks, 7 Maiden Lane, New York.

To Let.

DESK ROOM and part of office, modern building elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

Exchange.

$8,800 FINE JEWELRY STOCK of watches, monds, gold jewelry, sterling silverware [illegible] for income real estate, store property pre[illegible] L. Robins, Syracuse, N. Y.

THIRD EDITION

1899

WORKSHOP NOTES

For JEWELERS and WATCHMAKERS

100 Pages New Matter

Containing 300 Pages (size, 7½x10½ inches). Bound in Cloth, Stiff Covers

A collection of the latest practical receipts on the manufacture and repairing of watches and clocks, and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxydizing, etc., in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

This book is the most useful, comprehensive and perfect publication for the workman at the bench, and should be in the hands of every jeweler and watchmaker in the country. It is the only book of its kind published.

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THE JEWELERS' CIRCULAR PUBLISHING CO.

11 JOHN STREET, COR. BROADWAY (Corbin Building), NEW YORK

New French Tariff Rates in Force Against Importations from the United States.

(Continued from issue of Nov. 17.)

The following regulations cover all importations watch movements, both under the old and pro- ed tariff:

. Separate plates or false plates forming part complete movements or escapement bearers are ed as complete movements, and classed under first or second of the above two clauses, ac- ding to whether they are jeweled or not.

. All movements, escapement bearers, separate tes or false plates from which the pieces which ow whether they have been jeweled or not have n removed are considered as finished escape- nts and taxed as lever escapements.

. All movements, escapement bearers, separate tes or false plates in which the two holes for balance and escapement wheels have been jew- d, are considered as cylinder escapements.

. All movements, escapement bearers, separate tes or false plates in which the three holes for balance, lever and escapement wheels have n jeweled, are considered as lever escapements.

. Foreign makers must in the future affix on movement of every watch imported into France, near to the barrel as possible and in a visible nner, the letter M for a watch cased in com- n metal, A for a watch cased in silver, and O a watch cased in gold.

Watch movements bearing the letter M cannot fitted in a gold or silver case except after pay- nt of the supplementary duty established for d or silver watches, and after affixing near h letter M, as proof of payment of the supple- ntary duty, a special stamp which differs accord- to the nature of the metal forming the case old or silver).

The above rule must be observed for the fitting a gold case of a movement bearing the letter A.

. The officials who at present are charged with ixing stamps which guarantee the standard of d and silver articles shall be intrusted with llecting the supplementary duty and affixing at same time the special stamp. They shall in dition satisfy themselves that every movement a gold or silver watch on which has been affixed e of the letters exacted by Par. 5 bears the ter corresponding to the nature of the metal mposing the watch case or, in contrary cases, special stamp proving the payment of the sup- mental duty.

. All infractions of the present dispositions shall bject the offender to the penalties provided for the law for guaranteeing the standard of gold d silver articles.

regardless of the system of escapement. In regard to the application of the minimum tariff, however, only pocket chronometers with balance or spring escapements are considered as watches with complicated works. Watches with any other system of escapement designated as pocket chronometers are considered as watches with simple movements.

understood to include professional productions of sculptures only (whether round or in relief, in metal, and the word "painting," as used in this act, shall not be understood to include any article of utility nor such as are made wholly or in part by stenciling or any other mechanical process; and the words "etchings" and "engravings," as used in this act, shall be understood to include only such as are printed by hand from plates or blocks etched or engraved with hand tools, and not such as are printed from plates or blocks etched or engraved by photochemical processes.

It is held by the Department that this

	Present.		*Proposed.*	
	Maximum.	*Minimum.*	*Maximum.*	*Minimum.*
Watches, complicated (repeaters with independent seconds), pocket chronometers (whatever be the kind of escapement)—				
With gold cases, each	$8.69	$1.93	.....	.....
With silver cases, each	4.63	.77	.....	.....
With cases of non-precious metal, each	2.90	.48	.....	.....
Chronographs, date-indicating watches, alarm watches (whatever be the kind of escapement)—				
With gold cases	8.69	.96	.....	.....
With silver cases	4.63	.40	.....	.....
With cases of non-precious metal	2.90	.24	.....	.....
Pocket counters of all kinds, pedometers, etc., as finished watches with simple movements and cylinder escapements.				
Watch cases, finished—				
Of gold	1.15	.24	.....	.....
Of silver	.77	.12	.....	.....
Of non-precious metal	.39	.05	.....	.....
Watch cases, rough—				
Of precious metal (per 100 kilos)	193.00	3.09	Gold $193.00	$28.95
			Silver 193.00	19.30
Of nickel or German silver	38.60	3.09	$19.30	9.65
Of other common metals	19.30	3.09	19.30	9.65
Movements of table or wall clocks, of mechanical toys, of telegraphs, *and of meters*, and in general all *clockwork* movements other than *those of pocket* watches, complete or not, with or without motor *or any motor system, whether they are enclosed or not in any kind of case, when the pillar plate measures* 95 mm. or more in diameter or in its largest dimension	38.60	24.23	38.60 43.43	24.23 28.95
Less than 95 mm., etc	38.60	24.23	.....	.....
Alarm clocks, *or movements of alarm clocks of all kinds except pocket watches*, with or without music, and alarm cases other than those of precious metals	38.60	24.23	38.60	24.23
Tower clocks	12.55	9.65	14.47	9.65
Clock and watch fittings	38.60	23.16	38.60	23.16
Hairsprings, hands, balance wheels, spur nuts, keys, pegs, eyescrews, collars, levers, cylinders, axes, jewels, pivot cocks, hezels, sets of detached parts, sets of escapements, remontoir springs and pins used exclusively for watches	38.60	9.65	38.60	9.65

In the foregoing all italicized words are to be found only in the proposed tariff.

	Present.		*Proposed.*	
	Maximum.	*Minimum.*	*Maximum.*	*Minimum.*
Watches, finished, with simple movements—				
With gold cases—				
Cylinder escapements, each	$1.35	$0.63	$1.35	$0.68
Lever or other escapements, each	2.50	.73	2.50	.87
With silver cases—				
Cylinder escapements, each	.97	.19	.97	.24
Lever or other escapements, each	1.54	.24	1.54	.35
With cases of any other material—				
Cylinder escapements, each	.77	.09	.77	.14
Lever or other escapements, each	.97	.14	.97	.24

Cases of common materials furnished with orna- nts of gold or silver are dutiable as cases of ld or silver. Cases in which the onglettes, hinge ints or crowns are of gold, gilt or plated, are, wever, regarded as silver cases; and cases in ich the carrure, rebaut, rim, pendant, crown, g, onglettes, hinge joints, a small shield, a her, initials or decorative ornament are gilt, vered or plafed, are regarded as cases of non- ecious metal. Cases of silver partly gilt are garded as silver cases. Silver cases entirely gilt e to he treated as silver cases if they bear on e inside the engraved description, "Gilt Silver." ses of non-precious material entirely gilt or vered are to be treated as cases of non-precious aterial if they bear on the inside the engraved scription, "Gilt metal of silvered metal." Watches th cases containing struck or stamped bottoms, well as separate cases and parts of cases of this nd, are admitted at the same rates of duty, and der the same conditions, as watches, cases, and rts of cases of other kinds, provided that these atches, cases, bottoms of cases, and parts of ses are convex and do not imitate the flat form a medal.

Watches with complicated works are dutiable

The Duty on Art Works Imported from Various Countries.

WASHINGTON, D. C., Nov. 18.—Imports of art works and jewelry into the United States, if 20 years old or less, are under the present tariff admitted at a rate of 15 per cent. ad valorem, from France or elsewhere. Works of art more than 20 years old are admitted free of duty from all countries under regulations laid down by the Treasury Department, governing the provisions of Par. 717 of the tariff, which reads as follows:

Works of art, including paintings in oil, mineral, water, or other colors, pastels, original drawings and sketches, etchings and engravings, and sculptures, which are proved to the satisfaction of the Secretary of the Treasury under rules prescribed by him to have been in existence more than 20 years prior to the date of their importation, but the term "sculptures" as herein used, shall be does not apply to objects intended or suitable for purposes of utility, such as tapestries, paper hangings, glass windows, ornamental clocks, chandeliers or other articles which may be considered as being of the nature of household materials.

As to works of art more than 100 years old the above is not applicable, for it is held that the provision of the same paragraph, 717, providing for their admission free of duty shall apply to *all* works of art within the liberal meaning of that term, including articles intended for purposes of utility, provided the same be of sufficient artistic merit to constitute "works of art" within the commonly accepted meaning of that term.

Our present duty on art works imported from all countries is 15 per cent., whereas, under the Dingley law, section 3, it was 20 per cent. With a few countries, however, we still have commercial agreements made under the Dingley law, whereby such goods were admitted at 15 per cent; our agreements with Great Britain and Germany will terminate Feb. 7, 1910, and those with Spain, were admitted at 15 per cent.; our agreements with Great Britain and Germany will terminate Feb. 7, 1910, and those with Spain, Italy and Portugal on Aug. 10, 1910.



THE TATTOO

INTERMITTENT ALARM

4½-inch nickel-plated seamless brass case. 4-inch bell on back. Has switch for stopping alarm.

An Accurate Timekeeper. A Sure Alarm

Write for advertising matter and price

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

A Golden Opportunity for the Wide-awake Jeweler



To secure the Services of the Best Jewelry Auctioneer for the Best Month in the year

Owing to the postponement of the sale I had booked for December, I now have that month open. My present sale, which is one of the finest and largest ever conducted in the East, closes November 27th. On account of the prominence of the concern the jeweler wishes his name withheld, but I will cheerfully furnish his name on application. I guarantee satisfaction or no pay.

A. E. GATES, Jewelry Auctioneer

No. 1 MAIDEN LANE, NEW YORK

P.S.—Write or wire at my expense 'Phone 313 Cortland



$3.80 NET — Comb, Brush and Mirror (4½-in.) Sets

Others at $4.25 and $4.75

Military Sets (2 Brushes and Comb) **$3.65**

Each set in white brocade lined box. Strictly high grade goods, quadruple silver plated. ¶ Write for price-list.

Distributors Community Silver

Baltimore Jewelers Supply Co.

210 East Baltimore St. BALTIMORE, MD.

Workshop Notes

for Jewelers and Watchmakers

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PATENT DEPARTMENT

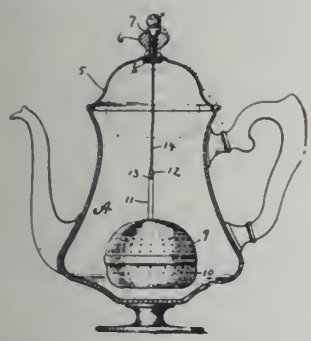
WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

PUBLISHED NOV. 16, 1909

0,081. TEA OR COFFEE POT. Charles F. Smith and George E. Curtiss, New Britain, Conn., assignors to Landers, Frary & Clark, New Britain, Conn. Filed Dec. 31, 1908. Serial No. 470,171.

n a tea or coffee pot, a vertically perforated er, a tea ball having a rod extending upwardly refrom, a latch pivoted by its middle to the er end of the said rod and a chain attached one end to one end of said latch, the other l of said latch being free to project laterally end the said rod and serve as a tripping end.



said latch being of a width to pass through perforated cover when brought to a vertical sition by a vertical pull on the free end of the ain and of a length such that it will not pass erethrough when turned to a horizontal position, d adapted to be turned into such horizontal sition for supporting the tea ball by the engage- nt of the tripping end of the said latch on the p of the perforated cover, after the release of e said free end of the chain.

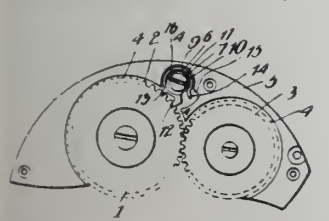
0,094. SCARF-PIN. Emil Wagner, Cincinnati, O. Filed July 2, 1908. Serial No. 441,590.

A scarf-pin having an open ring at one end, a op terminating in a pointed hook at its other id, both arranged to lie in one plane, a shank



ojecting from the ring and a setting carried at e end of this shank, the face of this setting ing arranged approximately parallel to the plane ring and loop.

0,117. WATCH. Anders Aune, Waltham,

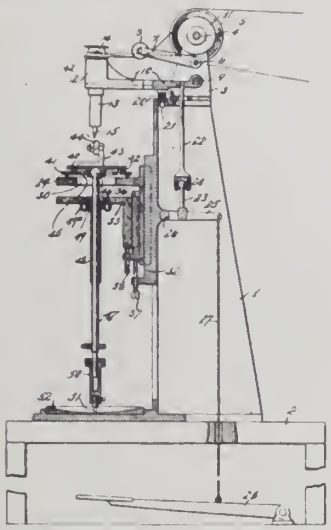


Mass. Filed Dec. 3, 1908. Serial No. 465,810.

In a winding mechanism, a winding wheel, a click comprising a pivoted arm, a click pawl carried at the end on one side of said arm and lying in the path of and adapted to be operated by the winding wheel, a locking pawl on the end of the arm at the opposite side, said locking pawl being longer than the click pawl and adapted to be engaged with the teeth of the winding wheel to lock the same, and a circular spring integral with the arm adapted to maintain the click pawl in engagement with the winding wheel.

940,479. ENGRAVING-MACHINE. Peter J. Meyer, New York. Filed April 28, 1909 Serial No. 492,756.

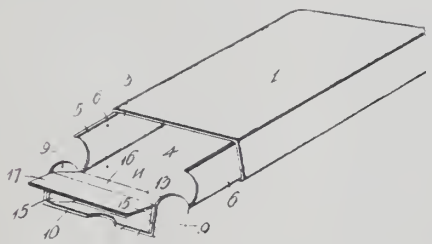
The herein described engraving-machine, comprising a standard, a work table support upon the standard, a universal movable work table upon said work table support, a clamp for the work carried by the table, a tracer arm universally pivoted to the work table, a second support secured to the standard, a sleeve having a universal connection



with said second support, the said tracer arm extending through said sleeve, a tracing point at the end of said arm, and a pattern to be engaged thereby, an engraving tool, a spindle therefor, means for rotating the spindle, a bracket carrying the spindle, said bracket being pivoted to the standard, and a treadle adapted to control the vertical position of the engraving tool with relation to the work

940,198. CIGARETTE AND MATCH BOX. Simon Schendel, New York. Filed April 5, 1909. Serial No. 487,924.

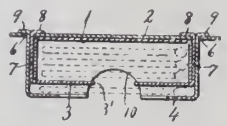
In a box of the class described, a casing, a sliding member adapted to be received by the casing, said sliding member having an outer pivoted section adapted to swing in a plane beneath the body thereof, a removable box-like member



arranged in the pivoted section of the sliding member and forming a match receptacle in connection therewith, said box-like member being separate and distinct from the pivoted section of the sliding member, and comprising a bottom, inner side piece, end pieces, and a pivoted top piece.

940,344. MATCH-SAFE. William G. Monk, Syracuse, N. Y. Filed Aug. 27, 1908. Serial No. 450,523.

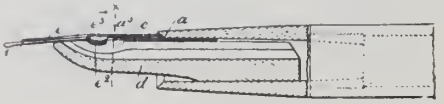
A match safe comprising a back section having each side and the bottom marginal portions thereof each provided with a plurality of slots, a flanged front section arranged against the front face of said back section, said flanged front section having its flanges formed with tongues extending through the slots of the side marginal portions of said back section whereby said front section is secured to the back section, said front section having the lower end thereof cut away in a curvilinear manner, and the bottom section having side flanges and a bottom flange, said bottom section overlapping the front section and positioned against the front of said back section, the flanges of said back section provided with tongues extending through the slots of the marginal portion of the bottom of the back section and one of the slots



of each of the side marginal portions of the back section whereby the bottom section is connected to the back section, said back section cut away to provide a flaring opening and further having its bottom flange cut away in a curvilinear manner.

940,509. FOUNTAIN-PEN NIB. Duncan Cameron, Edinburgh, Scotland. Filed Nov. 28, 1908. Serial No. 464,817.

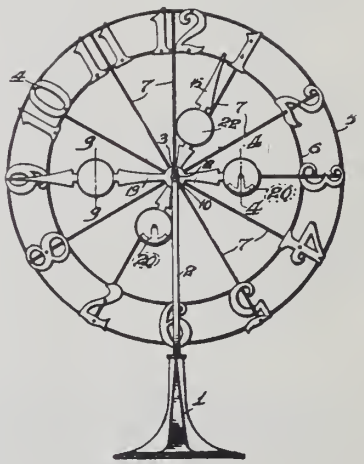
In a fountain-pen, the combination with the barrel and lower feed bar, of a pen nib provided



with a forward opening and a rear opening and an auxiliary upper feed bar having an intermediate tongue engaging the forward opening of the pen nib.

940,617. CLOCK. Robert C. Saloch, St. Louis, Mo. Filed March 17, 1909. Serial No. 484,071.

A clock, comprising a stand, parallel standards secured to said stand, a shaft mounted in said standards, a skeleton dial mounted on said shaft, an hour and minute hand loosely mounted on said



shaft, each of which carries a watch movement and a counter weight, a weight secured to the center arbor of the minute hand movement, and a similar weight secured to the hour wheel of the hour hand movement.

Designs.

40,349. BROOCH. Frank S. Boyden, Chicago.



Filed Oct. 19, 1908. Serial No. 458,574. Term of patent 7 years.

40,350. SPOON, FORK OR SIMILAR ARTICLE. Gilbert L. Crowell, Jr., Arlington, N. J., assignor to Dominick & Haff, New



York Filed Sept. 29, 1909. Serial No. 519,108. Term of patent 7 years.

40,351. SPOON, FORK OR SIMILAR ARTICLE. William A. Jameson, Niagara Falls,



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

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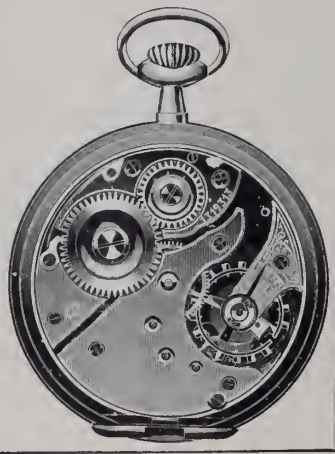
THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane

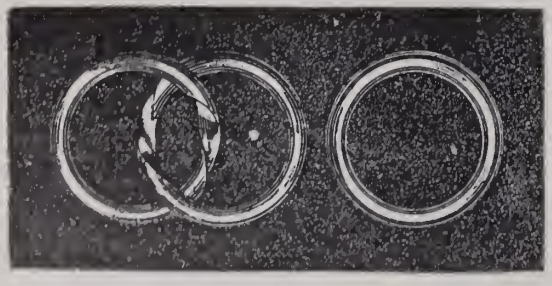
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Cylinders and Levers
Movements and Cases are
First-class only.
EXTRA FLAT WATCHES
16‴ and 19‴ A No. 1

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Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900

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It illustrates a line of brand new styles in clocks.

Cheerfully sent to any dealer asking for it on his letterhead.

American Cuckoo Clock Company, Inc.
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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

N. Y. Filed May 15, 1909. Serial No.



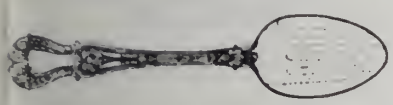
496,327. Term of patent 7 years.

,352. SPOON OR SIMILAR ARTICLE. Ernest Meyers, Taunton, Mass., assignor to the Gorham Mfg. Co., Providence, R. I.



Filed Oct. 6, 1909. Serial No. 521,426. Term of patent 14 years.

,353. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Charles Osborne,



New York, assignor to the Whiting Mfg. Co., New York. Filed Sept. 17, 1909. Serial No. 518,295. Term of patent 14 years.

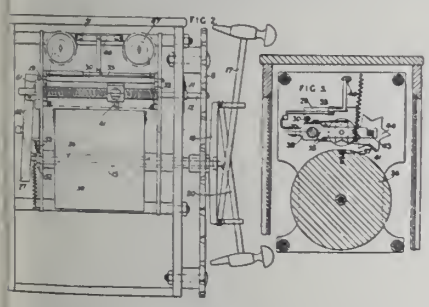
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 9, 1909

,493. WORKMEN'S TIME-RECORDERS. L. J. C. Astorgis, Paris. July 8. (Date applied for under Section 91 of Patents, etc., Act, 1907, Aug. 31, 1907.)

No clock is employed in this apparatus, but a pe-wheel is set hy the attendant every 10 min-s, say, after the hour, the apparatus shown owing six such settings. The record sheet for week is secured by the wedge 37 on the drum fast to tbe bollow spindle 15 carrying the fork in wbicb are pivoted the two levers 17, 20, icb operate the plunger 26. The levers carry dge-shaped studs to engage numbered notcbes the dial-plate 8. Tbe plunger 26 engages the er 27, the bent end of which actuates the frame rmed hy the end plates 29, 32, and the stay-



rs 33, 35, pivoted on tbe rod 30 and adapted to press the forked arm 38 passing between the ds 55 and pivoted on the screw 12 wbicb it gages. A single type-wbeel, with numbers from to 6, is borne in the forked arms and carries star-wbeel 41 to engage the star-wheel 44 slid-ly mounted on the spindle 43 between the arms tbe fork 38. The spindle 43 carries an external inter for setting. Tbe screw 12 is rotated to ring the printing-wbeel to tbe next column, a mplete turn being ensured hy a cam 61 on tbe indle engaging a spring lever 62, tbe rotation eing sbown by tbe pointer 11. Tbe plunger 26 rries a block 52 baving a stud to engage an cline on the pivoted bell-hammer, tbe block 52 elding against its spring 53 on the return motion. he ink ribbon is carried by tbe rollers 47 having tchet-wbeels to engage pawls on tbe cross-bar 6 which are alternately thrown into gear there-ith by hand.

4,574. CLOCKS. T. H. Parker, Kew Gardens, Surrey. July 9.

Weight Driving-Apparatus.—Huygbens' endless chain arrangement is modified hy using guide-pulleys *e*, *f*, Fig. 2, left and right of the driving and winding arbors with their pulleys *g*, *d*. Ball-bearings are employed.

Electric Winding-Mechanism. — Tbe winding-arbor *d*, Fig. 3, for an endless chain is geared to an electromotor which is put into circuit when the great weight is down in one of two ways. (1) A pin on a guide-pulley *e* draws over a lever *n* against a spring *q*, and a hook *o* on this lever engages a pin on a lever *p*, which is pulled to a stop by a spring *r* between the levers. When the pin on the guide-wheel escapes, the lever *n* pulls

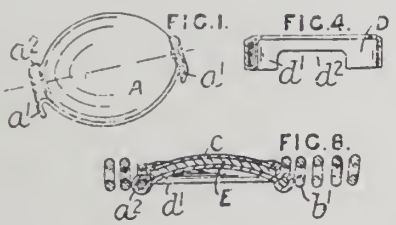


the lever *p* to the terminal *l*, and the motor winds till a pin on the pulley *d* on the winding-arbor trips the hook *o*, whereupon the lever *p* is pulled to the stop again by the intermediate spring. (2) A bell-crank lever 5, 19, Fig. 9, is turned by the sinking weight till gaps in a ring 21 which turn with the lever allow a switch-lever 16, 17 to be pulled across by a spring between them.

Pendulums.—A screw adjustment, Fig. 7, for the suspension spring is provided for regulating.

14,630. BRACELETS, BELTS, ETC. B. R. Simmons, Birmingham. July 10.

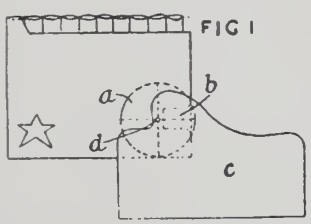
Bracelets, glove and sleeve holders, garters, belts, etc., formed of coiled spring wire, are provided with a miniature or ornament to which the ends of the coil are secured. A domed metal blank A, Fig. 1, provided with ears a^1 in the form of hooks a^2, is secured to the bracelet, etc., by turning the



ears over the end coils b^1, Fig. 8. The miniature C is secured on the blank A hy a bezel ring D, Fig. 4, the edges d^1 of which are turned over the back of the blank. The ring is slotted at d^2 to pass over the ears a^1 of the blank, which may be strengthened hy a blank E placed between it and the miniature.

14,770. CASES FOR CIGARS, ETC. C. Tixidre, Paris. July 11. (Date applied for under Section 91 of the Patents, etc., Act, 1907, July 11, 1907.)

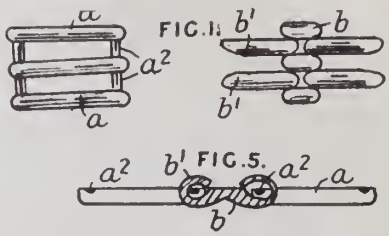
A case for selflighting cigars, cigarettes, matches, etc., comprises a container for the articles having an opening *b*, beneath which is located a rotatable disk *a* coated with an igniting-composition. The case has a cover or hood *c* mounted on pivots *d*, one of which also carries the rotatable



disk *a*. The cover is so shaped that when closed it exposes the opening *b* and permits the article withdrawn to be ignited. In a modification, the container and cover are connected hy a single pivot, or hinge or a simple hinge of paper or cloth, and the ignition device may be situated on the cover.

14,900. ORNAMENTAL CHAINS. G. E. Lancelott, Birmingham. July 14.

Ornamental chains, bracelets, bangles, etc., are formed of sections *a*, *b*, consisting of multiple links, formed by pressing them out of sheet metal. The arms b^1 of the parts *b* are bent round the



bars a^2 of the parts *a*, the chain being made wholly by machine work.

Applications for patents, Oct. 11-16, 1909.

23,119. IMPROVEMENTS IN AND RELATING TO HAT-PINS. Herbert George Chessher, London.

23,198. IMPROVEMENTS IN COLLAR STUDS. Leonard Smith, London.

23,236. HAT-PIN PROTECTOR. George Benson, London.

23,295. SHIELD OR PROTECTOR FOR POINT OF LADIES' HAT OR BONNET PINS. John Mark, London.

23,304. IMPROVEMENTS IN POINT PROTECTORS FOR HAT-PINS. Marie Muhlinghaus, née Seifart, London.

23,406. NEW OR IMPROVED DUST EXCLUDER AND SAFETY DEVICE FOR WATCHES. John Ernest Seary and James Ogilvie, London.

23,514. IMPROVEMENTS IN EXPANDING BRACELETS AND THE LIKE. Gustav Freivogel, London.

23,544. COMBINED POINT PROTECTOR AND GUARD FOR HAT-PINS AND THE LIKE. Arthur Southby, London.

Complete specification accepted. 1908.

24,583. SECONDARY ELECTRIC CLOCKS. Murday.

Applications filed Oct. 18 *to* 23.

23,773. IMPROVEMENTS IN SAFETY DEVICES, SHIELDS OR POINT PROTECTORS FOR HAT-PINS AND THE LIKE. Harry Chapman, Sheffield.

23,796. NEW LOOSE PIN FOR BROOCHES, SCARFS, HATS, AND THE LIKE. Edwin Llewellyn Carpenter, Llanelly.

23,803. MEANS FOR CARRYING A PURSE OR WATCH CASE AND A CHATELAINE. Herbert Oliver Worrall, Birmingham.

23,878. IMPROVEMENTS IN FOUNTAIN-PENS. John William Mackenzie, London. (Samuel Ward Co., United States.)

24,026. IMPROVEMENTS IN LADIES' HAT-PINS WITH POINT PROTECTOR AND SAFETY CLASP. George Aikman, London.

24,084. IMPROVEMENTS IN MEANS FOR PROTECTING HAT-PIN POINTS. Gertrude Alice Maude Abbott, Birmingbam.

24,169. IMPROVEMENTS IN THE MODE OF SECURING THE HEADS OR SHEATHS OF HAT AND THE LIKE PINS. Jennie Brudenell and Thomas Pyborne, Stockton-on-Tees.

24,229. IMPROVED PROTECTOR AND FASTENING FOR THE POINTS OF HAT-PINS AND THE LIKE. Walter John Bilham, Southampton.

24,246. IMPROVEMENTS IN WORKMEN'S TIME CHECKS. William Davies Ramsbottom, Manchester.

Complete specifications accepted. 1908.

19,797. WATCHES AND CLOCKS. Wilkins. 1909.

4,120. COMBINED CIGAR OR CIGARETTE CASES AND MATCH BOXES. Landsberg.

Burglars broke into the general store of L. W. Hill, Churchville, N. Y., recently, and stole two watch chains, two watch fobs, several rings and a small amount of cash.

These Three
Elgin Watches
are being specially featured in the current Elgin advertising.

THEY are the most popular men's watches made.

The G. M. Wheeler Movement, in its various sizes, exactly meets the general demand for a thoroughly good watch at a moderate price.

The Lord Elgin Thin Model is receiving great favor from men who like the style of a thin watch. For wear with evening dress this model is especially desirable.

Every dealer should keep his stock of Elgins full and should particularly see that he is well supplied with these three numbers that are being emphasized in the extensive Elgin advertising.

Retail prices on these models are being advertised as follows:

G. M. WHEELER, 18, 16, or 12 Size.
In Filled Gold Cases, $30 and up.
In Solid Gold Cases, $50 and up.

LORD ELGIN, Thin Model (one size).
In Filled Gold Cases, $21 and up
In Solid Gold Cases, $35 and up.

Write your jobber or this company direct for your prices.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL, U. S. A.

New York Office,
15 Maiden Lane.

General Offices,
131 Wabash Ave., Chicago.



G. M. WHEELER MODEL, 12 Size.



LORD ELGIN, Thin Model.



G. M. WHEELER MODEL, 16 Size

THE HOROLOGICAL REVIEW

The Adjustment of Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Oct. 20.)

THE BREGUET BALANCE SPRING.

MANY readers will undoubtedly be glad to read the following extract from Grosch's "Handbuch für Uhrmacher," which forms an interesting sequel to the writer's last instalment on this very topic: An overcoil similar in form to a Phillips

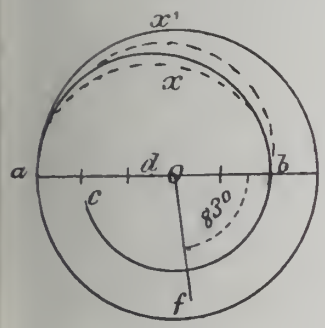


Fig. 1.

theretical curve, which may be applied in most cases, where an overcoil balance spring with a regulator is intended and which proves satisfactory in most cases, is tried in the accompanying Fig. 1.

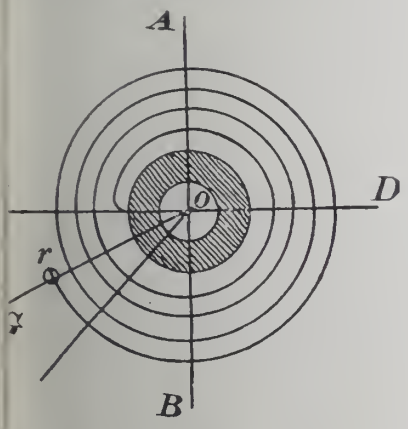


Fig. 2.

circle of the diameter of a selected spring is drawn and its diameter is divided in six equal divisions, of which that just next to the center o is again divided into two parts, of which the central point d is taken as the center of the semi-circle or curve ab; next, another circular curve bc is drawn from the center o. Of the latter curve the point c indicates the location of the stud for attaching the end of the overcoil. The regulator pins will then fall to a point between f and b in such a manner that the points fb form about an angle of 83° of the curve bc. In a watch without a regulator, the stud or point of attachment will fall at about f. Such a tracing as shown here in Fig. 1 may be made in the

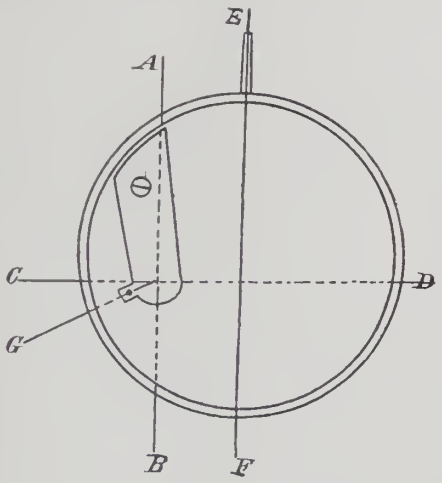


Fig. 3.

exact size of the spring on a small brass plate and such lines may be filled in with some black cement, according to which the bending of the spring may be duplicated. For the attachment of the inner coil of the spring a similar curve may be formed. For the adjustment of the long and short vibrations of the balance, the outer end of the curves, shown by the punctured line x^1 may be lengthened or flattened, where the short vibrations are fast, or it may be changed in the opposite direction, when circumstances show a contrary condition.

Experience has demonstrated that the attachment of the inner coil of the spring, when the pendant of the watch is upwards, and the movement turned is toward the operator with the balance spring round to the right, should be central with line CD, as shown in Fig. 2, and in the opposite direction when the spring is wound to the left.

The outer end of the overcoil should, in such a case, be attached as shown at r, the two points of attachment forming a circle of a length of about ⅛ less than a full circle, which length may need adjustment in practice. A parallel line to AB, running through the balance cock center in relation to the pendant, will explain the rest, which is fully shown in Fig. 3, explained more in detail by Julius Grossmann.

(THE END.)

Worn Down Center Wheel Pivots.

THESE are frequently met with by the repairer, especially in cheap watches. After the polishing these pivots are sometimes so thin and unserviceable that the

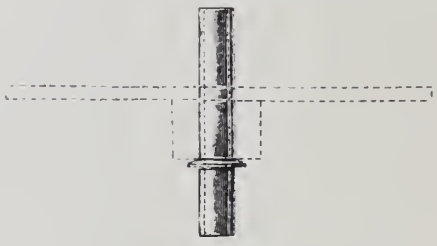


Fig. 1.

whole pinion has to be replaced, although it is, as a rule, still good.

A large watch factory located at Chaux du Fonds, Switzerland, has devised a very practical expedient This firm makes turned and pierced steel bushings (see Figs. 1 and 2) which are knocked into the correspondingly



Fig. 2.

widened hole of the center pinion to take the place of the unduly thin pivot. Such a job takes little time, and if skilfully done is perfectly unobjectionable and reliable.

If only the upper pivot is to be replaced the pinion is drilled open just halfway from the top, the steel bushing forced in and suitably shortened.

Burglars recently broke the show window in the Hartshorn Drug Store, McAlester, Okla., and escaped with jewelry and watches valued at about $1,000.

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company
Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

lectric Turret Clocks—New "Waiting-Train" Type.

SEVERAL different systems of electrically driven clocks have been designed nd are in use in which the hands are sheltered from the wind, but it appears that no lectrical system for driving the exposed ands of large turret clocks exists which is pable of dealing with all atmospheric ondtions.

It must be understood that turret clocks ith exposed hands are compelled to work nder conditions unfavorable to good timeeeping. At times—during a gale of wind, r instance, or a snowstorm, the hands and consequently the clock) are helped rward, and at other times they are rerded so much that time-keeping is interred with, and, in fact, public clocks are ften found to be stopped after a storm.

Horologists have for many years past apied themselves to the problem of sepating, if possible, the time-keeping function f the clock from the hand-driving mechan-

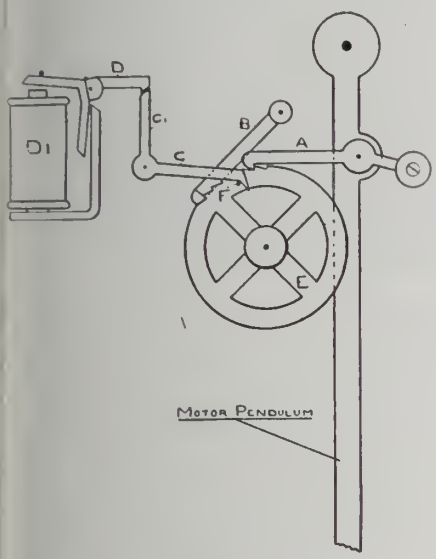


Fig. 1.

sm in order that ever-varying pressure of he wind on the exposed hands may not ffect the time-keeping of the clock. To his end, various remontoir trains have been nvented, and a number of gravity escapements. The best-known type of the latter is probably that of the late Lord Grimthorpe, which is largely, and in fact almost exclusively, used in this country.

An arrangement which was probably first adopted in England, and is now favored for large clocks in America, is to provide a light, finely made time train and impose on it time-keeping duties only, while a heavy, powerful train is provided for driving the hands, the progress of the latter being controlled entirely by the former. Such an arrangement is certainly a step in the right direction. A mechanical connection, however, has to be maintained between the two trains of wheels, and consequently the two functions cannot be entirely dissociated.

With an electrical turret system, however, which has been invented by the firm of Gent & Co., Ltd., whose factory is at Leicester, an entire dissociation of the time-keeping and hand-driving functions is obtained.

The electric hand-driving train, instead of being driven by a force of fixed value (such as a weight), as in a mechanical turret clock, which has to serve both when the load is heavy and light, is constructed so that its power becomes automatically adjusted to suit the load—the load, in fact, determining the power to be developed. The only connection between the hand-driving function and the time-keeping function in this new arrangement is the simple



Fig. 2.

electric connecting wire, which obviously cannot transmit any mechanical resistance that may be applied to the hands.

This "waiting-train" movement consists essentially of a vibrating motor pendulum, and a half-minute time control. The vibrating motor pendulum, when working, becomes re-energized as often as the amplitude of its vibrations fall below a given value. In vibrating, the motor pendulum by means of a hook-shaped pawl, A (shown in the accompanying diagram No. 1), pulls around the escape wheel E and the wheel train gear, tooth by tooth.

Normally, the re-energization of this motor pendulum takes place about once per minute. It is obvious, however, that if resistance is applied to the hands, such as is produced by wind pressure, storm, snow, etc., these re-energizations would take place more often; in fact, even as often as at each vibration, if necessary.

Working under these conditions, the motor pendulum is found, as would be expected, to develop considerable power, even from 40 to 50 times that which is normally required. As all clocks with exposed hands have to deal with a varying load, the conditions of driving are completely met by the "waiting-train" movement.

The half-minute control operates as follows: The simple train is so designed that the motor pendulum in vibrating advances the hands half a minute in approximately 27 seconds. A pin, F, in the escape wheel E then lifts the control lever C and disconnects the pawl A of the motor pendulum from the train of wheels by lifting it out of the wheel E and allowing the motor pendulum to oscillate idly. It is here that the control from the entirely dissociated time-keeping mechanism comes into operation. This time-keeping mechanism, which is described below, is known as the B. P. Patent Time Transmitter, and its duty is to send out electrical impulses precisely at each half-minute.

On the periodical half-minute impulse of the time transmitter occurring, the control magnet D_1 becomes energized, the control lever C is released, and the motor pendulum again drives forward the hands as before, the control being repeated at each and every half-minute, and in this manner the heavy exposed hands are propelled with practically a continuous motion. It is obvious that, no matter how exposed the turret clock driven by this system may be, its accuracy becomes equal to the accurate time transmitter controlling it.

The time transmitter mechanism effecting

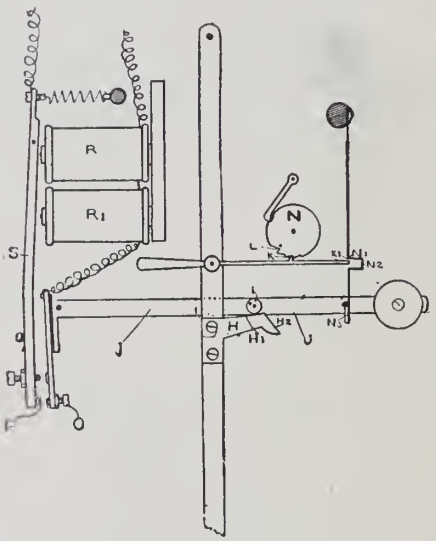


Fig. 3.

the half-minute control, and shown in illustration No. 2, is driven on a gravity principle which establishes a new type of escapement, or, rather, propelment, differing widely from gravity escapements hitherto employed. In the older types of gravity escapements the pendulum is obliged to lift its own driving force at each swing in order to unlock the escapement. It has, in fact, to perform a recoil action. This work also is imposed on the pendulum at a time when it should be left severely alone—that is to say, at the end of each swing, when its kinetic energy is at its lowest ebb, and when the pendulum is in a condition in which it would easily be influenced by varying friction while doing such work.

With the B.P. gravity principle the pendulum is entirely free at the end of each swing, and the work of unlocking the gravity lever, and also the application of the impulse, takes place when the kinetic energy of the pendulum is considerable. The roller and pallet method of gravity impulse allows the gravity lever to be at all times very close to its work, and to be applied at the most advantageous moment.

The application of this gravity impulse to

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

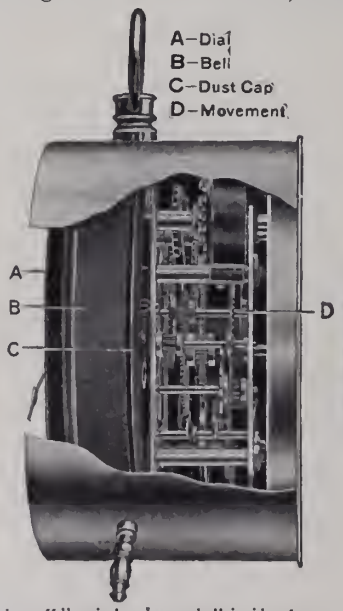
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address .....

th pendulum is effected in the following manner: Normally, when swinging with the pendulum, the pallet H (shown in diagram No. 3) passes close under but does not touch the roller I of the gravity lever J. At each half-minute, however, the pawl K engages the deeper-cut tooth L of the escape wheel N, and enables the pawl extension K_1 to engage the supporting catch N_1 at the point N_3 (instead of passing through the stirrup N_2), and so releases the gravity lever J from the catch at the point N_3.

The gravity lever being freed, the roller drops on to the "dead" face H_1 of the pallet H and on rolling down the incline H_2 of the latter imparts to the pendulum the impulse of constant force. This impulse is completed by the gravity lever being definitely arrested by the platinum surface O striking the platinum surface P. The circuit being completed through these surfaces, the magnet R R_1 becomes instantly energized, and the gravity lever is lifted to its (original) potential position by the armature S, the circuit being again broken by the contact-breaking screw T. The current which flows for an instant through the magnet R R_1 also flows through a circuit or circuits containing impulse clocks, turret clock controls or other apparatus, such as workmen's check clocks, which it may be required to operate by the periodical half-minute impulse.

Diagram No. 4 shows such a circuit, in which are operated impulse clocks, workmen's check clocks, also a number of bells which are automatically rung (by means of contacts within one of the clocks) at the times of starting and stopping of work in factories, etc. The warning bell shown in the diagram is one of the features of the system. This bell gives audible warning when the battery is weakening—long before the battery would fail, however—thus preventing a stoppage of the system through a failing battery.

The transmitter, when controlling a turret clock, is usually fixed at the base of the tower or similar low-level position where it can easily be reached for occasional regulation, and this does away with the need of mounting the steps of a tall tower. This low position also gives the advantage that the transmitter is not subject to the vibrations often present in a higher position in the tower. It will be readily recognized that to be able to fix the time-keeping mechanism in the most suitable position for good time-keeping, regardless of the position of the large clock, is an advantage which cannot be overlooked. It will also be recognized that with this electrical system of driving the hands a large turret clock with exposed hands can be easily made to keep time to a degree of accuracy hitherto only associated with astronomical regulators. Electric striking and chiming can also be added which is entirely automatic in its action, and there is no limit to the size of the bells which may be struck. The whole of the apparatus is worked off Leclanché cells, the current consumption being small, and no winding or attention is required.

A description of this electric time-keeping system would hardly be complete without a short reference to an automatic lighting device, which turns on the gas or electric light (employed to illuminate large public dials) at dusk and turns it off at dawn. The time, however, of lighting up may vary from 4.20 P. M. in the Winter to 10 P. M. in the Summer, with an equal variation of time for the switching off. Seeing that with electric clocks there is no longer need to ascend the towers for the purpose of winding, it would be a pity to have to do so each week just to reset the times of lighting up and turning off. By an ingeniously arranged cam, however—which by means of simple reducing gear revolves only once in two years—the times of lighting and extinguishing are altered automatically. The error due to leap years is so nearly allowed for that the error remaining is only 10 minutes in 30 years, and at the end of this period can be corrected and reset for a subsequent period of 30 years in less than one minute. This device is the invention of I. H. Parsons and A. E. Ball, the patentees of the various clock apparatus described above.—Alfred E. Ball, in *Journal of the Royal Society of Arts.*

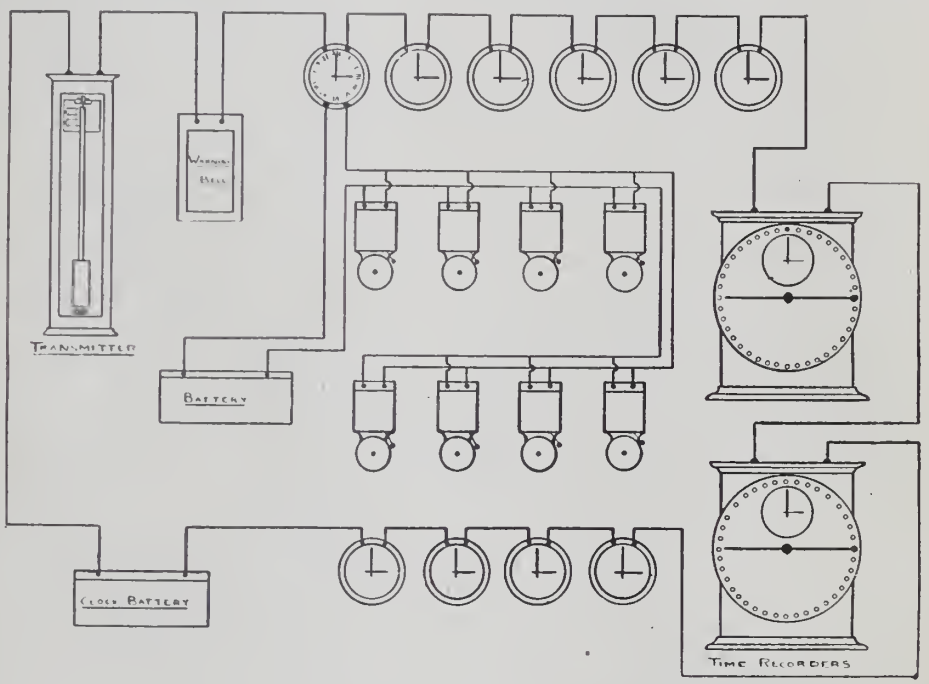


FIG. 4.

Advice of Julian Leroy.

A SMALL brochure issued by Leroy in 1719 contains quaint and interesting recommendations as to the care of timepieces and what was considered at the period the true method of adjustment:

"A watch is considered well adjusted when it loses or gains only one minute in 24 hours, but as a minute every day for seven days amounts to half a quarter of an hour of error, this 'slight' deviation should be corrected once a week. When a watch gains or loses several minutes in 24 hours a single clock only should be used as a standard in adjusting. The church clocks should rarely be used by the adjuster, because they are frequently made to vary according to the length of the service.

"A man's watch should be carried in a shallow fob; a woman should have a short chain for a watch, because both agitate their watches in proportion as they approach the knee. It follows that a watch is in suitable position if immediately about the hip. A watch should be carried in the fob with the dial hand outward, because well-made watches are adjusted for the flat position, and the watch is nearly in this position in the fob of a seated man. Although impossible that a watch should be kept at the same degree of temperature, it is desirable to approach it as near as possible, in order to preserve the same "liquidity" of oil. For this reason, when a man removes his watch in Winter he should hang it near a chimney, so that the heat may approach that of his fob. A watch should not be left open or in a dusty place; it should be protected from the powder of wigs.

"Those who have the care of public clocks are accustomed to set them at will, according to the sun; some set them every 10 or 12 days, and others every two weeks or from month to month. This method of following the sun on different days is one cause of the intervals between the striking of different clocks."

In his recommendations relating to the wearing of watches, inserted in a pamphlet designed for the trade, Julian Leroy had no less a purpose than to revolutionize the fashion of the age. Women at that time suspended their watches to *chatelains* 10 or 15 centimeters in length, hanging from the waist, while men carried theirs in very low fobs; in both cases the watches were nearer the knee than the hip.

The auction sale of the McIntyre-Shortess Co., McAlester, Okla., closed, recently, after practically the entire stock had been disposed of. Negotiations were then started to sell the furniture and fixtures. Auctioneer Martin, who conducted the sale, left for Milwaukee after its completion, and from there goes to New Orleans. As a result of the auction the debts of the company have been paid and the stockholders of the corporation will realize something on their investment.



Where minutes count and life depends upon accuracy, the famous

Rockford Watch

is used.

Every wide-awake dealer knows that this reliable timepiece adds to his reputation.

Our 12 Size Model, made in 17 21 and 23 jewels, has made a big hi

Each watch in this model is *case* then *timed* at the factory, in 25-ye gold filled and solid 14-K. gold case

All watches *factory priced* and th *price maintained.*

Write for full particulars and price

Rockford Watch Company
ROCKFORD, ILLINOIS

Rockford

BE READY FOR THE COMING DEMAND

WITH

A Comprehensive Stock, Local Advertising, Attractive Window Display

"THE EARLY BIRD"—You Know

ASK US FOR

Electrotypes for your Newspapers. Display Cards for your Store Windows. Literature showing Retail Prices, imprinted with your business card, for Distribution

SENT FREE, POST-PAID, UPON APPLICATION

COVERING OUR ENTIRE LINE

"Elf"—10 Ligne



IDEAL LADIES' WATCHES

"ELF" 10 Ligne and "CAVOUR" 15 Ligne

Exquisite designs for belt or chatelaine wear. All desirable case metals. Open Face or Hunting. The Perfection of Daintiness. Pleasing to the eye. Satisfactory as to wearing qualities. Moderate in Price. $6.40 to $34.00.

"Hale." 12 Size



FAMOUS $2.00 NICKEL WATCHES

"HALE" 12 Size
Nickel Cases $2.90
10 yr. G. F. Cases 6.90

and

"PUTNAM" 18 Size
Nickel Cases $2.80

Real Watches with jewels and enamel dials. Hardy, accurate movement, especially designed to stand rough handling; suitable for sportsmen, athletes, laborers, business men and all others who desire a good grade, low-priced watch. The "Putnam" is well adapted for use as an automobile or carriage watch.

HIGH-GRADE LEVER WATCHES

"ALDEN"—16 Size

Double Roller Escapement. 7 Jewels. Pendant Set. Breguet Hairspring. Tempered Steel Safety Barrel. Cut Expansion Balance, and all other standard specifications.

"Alden"—16 Size



ELK WATCH

SPECIAL "ALDENS"

ELK WATCH. Beautiful Elk Dial in Five Colors. Symbolic. Exclusive. Gold-Filled Jointed Cases. Thin and Graceful. Extensively advertised among the Elks. **$12.50.**

TRAVELER'S WATCH. In neat leather cases, assorted colors. Heavy black figures and hands. Takes the place of a clock in the home. Folds perfectly flat for traveling. 2 sizes. **$12.00** **$14.00**

TROLLEY WATCH. Absolutely Reliable. Accurate to the second. Advertised in leading Trolleymen's Magazines. Will make a record as an Electric **"Railroad Watch."**

Nickel cases, $5.80. 20 yr. G. F., $12.50.

All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

Order From

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

AND THE LEADING JOBBERS



THE JEWELER who misses the benefits of the heavy Christmas advertising being done on the "INGERSOLL-TRENTON" Watch, *will miss something worth while.*

This is the heaviest season and *every important magazine* will carry the "I-T" story in its Christmas issue.

If you haven't stocked with the "I-T," are you willing to go through the season *without* the "I-T" sales—*without* the newest thing in your line—the one most prominent before the public—*the only 7 jewel Watch that is advertised*—controlled exclusively by responsible jewelers and absolutely price-restricted?

People will look in your window for them—the advertising tells them to.

GET IN THE SUCCESS PROCESSION

SIGN THE COUPON BELOW

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

TOWN.....

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

Crown Hall Clocks



BUY OF THE MANUFACTURER

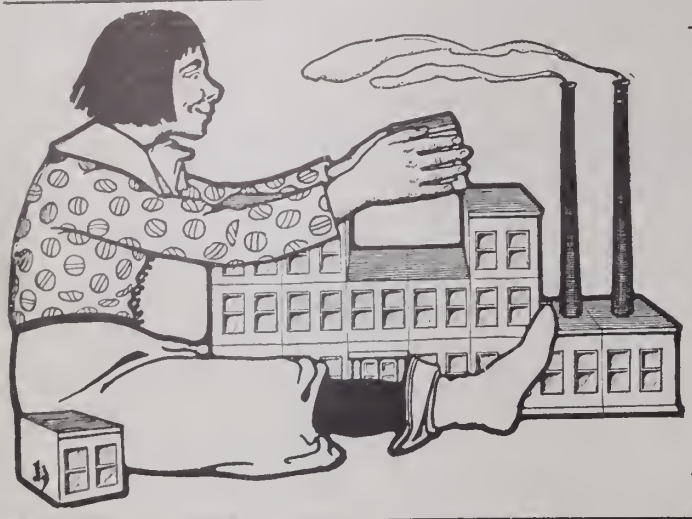
We are prepared to meet the usual rush. Holiday demand for Highest Grade Hall Clocks, as our exceptional facilities as manufacturers enable us to maintain the most extensive assortment at all times.

¶ New Catalog and Price List on request

The Herschede Hall Clock Co.

Office, Showrooms and Factory

1011-1015 Plum Street :: :: :: CINCINNATI, O., U. S. A.



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge

Wachter

Patented

Ball Bearing Bow

Patented July 25, 1905
May 21, 1907
March 30, 1909
Patents pending. Patented in foreign countries

BEWARE OF IMITATION

The Wachter Mfg. Co.
HARTFORD, CONN.



Gold Cases with our Patented Ball Bearing Pendant and Bow are on the market in all sizes.

THE ONLY BOW WHICH WILL NOT PULL OUT!

Made for safety;
Made to last;
Made to look well.

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.
Makers of the best grade of
Cuckoo Clocks
Hardwood and beautifully finished
CLOCK MATERIAL
New Haven Clocks
Our Cuckoo Catalogue upon request

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates
Send for Catalog of Information



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco



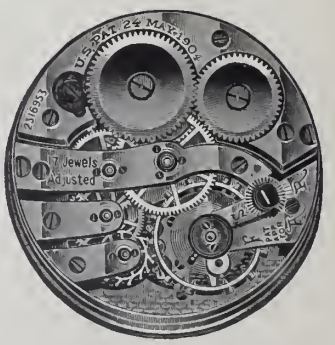
THE FUNDAMENTALITY OF
"Tavannes" Movements and "Cyma" Watches
manifests itself in their performance.

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Yuletide Customs of Many Countries Shown in the Christmas Window.

Written expressly for The Jewelers' Circular-Weekly.

TO make your holiday window interesting is not always especially easy. One wants to have something different from the ordinary Christmas shows, and also wants, where it is possible, to depart from what has been used in previous years.

The following suggestion may prove helpful. It can be arranged at a nominal expenditure or can be made quite an elaborate affair, according as one feels disposed.

At a height on a line with the average person's eyes arrange a series of cardboard boxes of a uniform size. In these boxes may be depicted miniature scenes showing Christmas customs in many lands. If an inexpensive display is desired, one can use paper dolls, or one may even cut out illustrations from last year's holiday magazines to suit one's purpose. But if there is no objection to spending a little money, and if the windows are large enough to permit it, real dolls and larger boxes may be used to advantage.

Of course, your tier of boxes must be neatly covered with Christmas greens and the little scenes must be set with some care and uniformity of size. Each should be labeled to denote both the country represented and the group.

A few countries, together with emblems and symbols, are suggested below:

Germany—Santa Claus, walking or in sleigh drawn by deer.

Norway—Little girl, with sheaf of wheat or feeding birds.

England—Children, singing carols or eating plum pudding.

Italy—Little girl with urn, from which gifts are distributed.

Holland—Child, placing wooden shoes to receive gifts.

Belgium—St. Nicholas, riding a white pony.

Russia—Old woman, with gifts in basket.

France—Mantelpiece, with stockings hanging.

Northern United States—Christmas tree or Santa Claus with reindeer.

Southern United States—Little darkeys bearing hat in hand and crying, "Christmas gift," or little darkeys dancing round a bonfire.

The arrangement should leave the lower part of the window clear for stock to be displayed, and here may be shown the greatest possible variety. A good plan of arranging merchandise is to group the goods suitable for various people and indicate these by signs reading: "For Gentlemen," "For Ladies," "For Sweethearts," "For Beaux," "For Baby."

A price tag should be on each article. One must not underestimate the value of giving people an opportunity to ascertain prices without asking questions.

Signs to go with this display might read:

It's Customary Everywhere to Give Gifts.
We Want Your Custom for Gifts.
Something Suitable.
Pleasing Presents.
Gladdening Gifts.
Christmas Comforts.

Starting in Business.

By FRANK FARRINGTON, in the *Business Philosopher*.

THE man who thinks that it will not pay him to go into business in a village because there is not business enough there, simply is ignorant of the actual conditions. It may be that *he* could not get enough of that business to make it profitable, but in a village of 2,000 there are 2,000 people right there to buy from him, and there is a surrounding country that will have an available population of from 500 to 50,000 whom he can reach with advertising and possibly induce to buy from him.

The man who has success written in his head will not lack for people to buy goods from him in the smallest village, and the man without it could not make a success of the only dry goods store in Indianapolis or Tallahassee. Of course there is opportunity everywhere, Waterproof, Ia., Overall, W. Va., Oshkosh, Tuscaloosa, or Medicine Hat. The man is the thing. And the average man will find that his mental equipment has a higher proportionate value in the village than in the city.

You are in direct competition with the best in your town or city, however large or small it may be. It should require no exceptional discernment to see that those who have risen to be the best among 1 000 must be better than those who h just made first place in a field of 1, Which would you rather have as comp tors?

What can a man do in a village store He can succeed. He can build up a b ness just as big as he has the ability handle. The size of his business will fallibly be the measure of his ability. the city that is not true. His ability be handicapped by a thousand influe entirely outside of his control and no work at all potently in a village.

There is no limit to the success pos for a village business. There are insta where in villages of some 500 inhabit and that's a pretty small village, st have been started that have reached annual turn-over in six figures.

I know of a modest drug store in a lage of 3,000 that has cash receipts of $ 000 per annum. That's a good business a country drug store, with the accompa ing low operating expense.

The village druggist with a stock of $4 and a store expense of $1,500 to $1,800, including his own salary, may operat business with yearly receipts of $15, which should show him a *gross* profit o per cent.

The village grocer with a $20,000 g s receipts may net himself an income of f $2,000 to $4,000.

Two young men who started in the cery business 10 years ago with $3,000 ital in a fair-sized town now do an an business of $228,000, with an operating pense of less than 13 per cent. This a place where, to use the words of on the partners, "Competition is fierce."

The one thing that has opened the y to the village mercantile success is the velopment of advertising. In the old when a man could do no more busi than he could extract from the people might pass his door, there was no thing as a big village success, and mi few other big successes.

Now the trade of the world is ope any man who has a little capital and s thing to sell.

In a city a man wins by just one me —advertising ability. In the village e talent he has may be brought to his Is he a good mixer? Then he will n friends who will patronize him and their acquaintances to his store, eve he were the poorest of advertisers, a can show you to-day cases where whose advertising was practically worth

Storekeeping Department.

lve developed a trade that gave them a od living just by using their personality that end.

Another man may be a musician and in- est in him people of like tastes, or he ay be popular in some fraternal order d have all his fellow members working r him. And this does not mean that a an can succeed in any line by neglecting s business for outside interests. The e rule that all merchants must follow til the business has got its growth is at the proprietor's presence in the store an absolute necessity just as much as he n be there without imperiling his health. Of course, there are villages that have eir business opportunities so well de- loped that there is little chance for any eat new success, but such villages are arce. There is room in practically any nall town for a live man to buy one of the ndeveloped stores and build it up to some- ng big.

The biggest business can be done in the ore that carries the most lines of goods. he store that is only a drug store has a nit. The cigar store has its limit. The ay to raise the limit is by increasing the mber of lines handled. The general or partment store is the store that offers e unlimited chance for growth. It is mply the trust idea in miniature. Plan r a store that will have for its aim the pplying of the local population with verything needed and you will be plan- ng for a big store

Any kind of store can grow into the neral store by the gradual addition of de lines. There is no reason why a othier or a druggist or a grocer should ot sell any kind of goods upon which he an make a good, clean profit. The idea hat one must not break out of his own articular line, that the shoemaker must tick to his last, is entirely out of date. The shoemaker who sticks to his last will ever be anything but a shoemaker. Of ourse, there is nothing to prevent the man who is more contented than ambitious from eing a good shoemaker and a happy one.

There is every reason to believe that it is ot the most ambitious man who enjoys life he most. To be successful in one line and o make a comfortable living at it; that is uccess enough for most men.

In the village a man may succeed n that latter way by taking one line and handling it well, doing a profitable busi- ness with careful management and small expense. He will never be rich, but he will keep out of the bankruptcy court.

The ambitious man for whom such a suc- ess is not enough may branch out, either de- veloping a few lines in a way that shall bring him much business from all the available territory, or he may add line after line of goods until he covers many needs of few people, rather than few needs of many people.

In the village all forms of advertising are available for the smallest dealer. The local newspapers are generally issued weekly, and all the inhabitants are within reach of distribution either by mail or by messenger. In the city the small retailer is badly handicapped in his desires to advertise. The daily papers are beyond his means, and they have too much waste circulation anyway. He has no good mailing list of possible patrons, and it is difficult to secure a valuable list. Anyway, direct-by-mail advertising in the city does not get much attention unless from one of the biggest stores. Even the lowly dodger is forbidden by the municipal authorities in many cities.

The small but lively and growing village is the place for the merchant who wants a successful and money-making career. There his business is safely and economically conducted, and there he has a standing that is something more than that of a mere atom in the huge conglomerate mass of a city population.

If he proves later to be fit for the big success in the big city, his smaller success will be only the logical stepping stone to the greater.

In the village a man may sooner become independent and may sooner be a factor in the community life. It is easier to be Somebody there. It is better to be a big toad in a little puddle than a tadpole in a pond.

How to Wash Windows.

STRANGE as it may seem, there is a right and wrong way to wash windows, and as this operation is usually dreaded, the following method will doubtless be appreciated, as it saves both time and labor. Choose a dull day, or at least a time when the sun is not shining on the windows, for when the sun shines on the windows it causes it to be dry streaked, no matter how much it is rubbed.

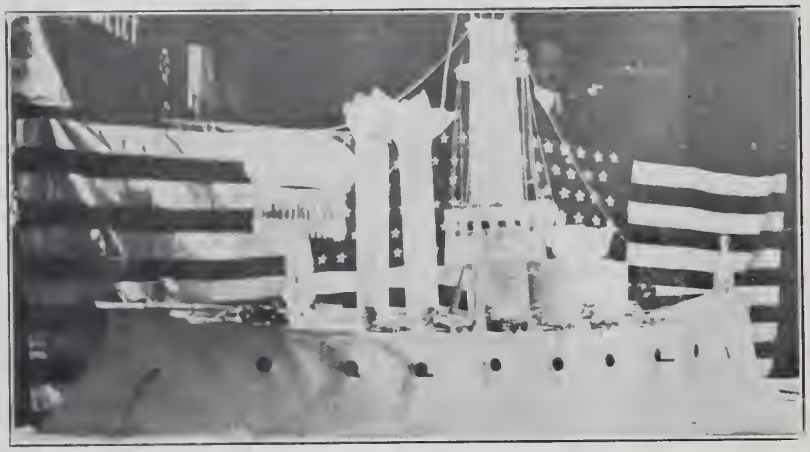
Take a painter's brush and dust them inside and out, washing all the woodwork inside before touching the glass. The latter must be washed slowly in warm water diluted with ammonia—do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners; wipe dry with a soft piece of cotton cloth—do not use linen, as it makes the glass linty when dry. Polish with tissue paper or old newspaper. You will find that this can be done in half the time taken where soap is used, and the result will be brighter windows.—*Grocers' Magazine.*

The Way of the Enterprising.

"SUGGESTIONS as to Gifts from Bride and Groom" is the title of a neatly printed pamphlet which is to be found on the counters in the store of the Smith-Patterson Co., Boston, Mass. It tells what is suitable for presentation to the maid of honor, bridesmaids, best man, ushers, flower maidens, pages, and to the bride from the groom.

*

A $50,000 show window display in the retail establishment of Frank Holt & Co., 739 Broad St., Newark, N. J., is attracting an unusual amount of attention not only among the "buying public," but among the wholesale trade of the city. Simplicity of arrangement, coupled with a richness of display, makes it especially notable. The entire window, about eight feet long, is filled with white paper holders on which



AN ORIGINAL DISPLAY BY C. O. BIEDERMAN, ONEONTA, N. Y.

are arranged brilliants of most every known size and color. To the uninitiated the showing of uncut stones side by side with the cut gems is most instructive. In the background are the smaller stones, while on a ledge nearer the glass itself are drops, pendants, sunbursts and other jewelry in gold and platinum mountings. Among the larger stones in the very front is a 9½ carat canary brilliant, an emerald cut brilliant of 7⅝ carat, and two particularly well matched drops, the combined weight of which is 16⅝ carats, having a value of $6,600.

*

The Art of Business.

YOU can all practice business art, says the *Grocery World and General Merchant.* It's a privilege to be able to do it. It isn't theory with us. It isn't something we read in a book. The real thing is right here every hour of the day. Business art isn't keenness nor shrewdness. It's the faculty of making people feel easy. Spending minutes selling a two-cent article while a five-dollar customer is nervously waiting isn't art. Speak to the waiting one. Bow to every customer, old or new, that approaches your counter, even while taking another order. Study to please.

He is a great man who accepts the lemons that fate passes out to him and uses them to start a lemonade stand.—*The Orbit.*



The Holiday Advertising Campaign.

By Harry Ulmer Tibbens, in *Brains*.

THE wise advertising man is already laying his plans for the coming holiday campaign. Christmas is the harvest time for merchants, and all energies are bent toward inducing the greatest volume of business at the Yuletide season.



TIMELY CHRISTMAS BORDER AND HEADPIECE.

In general, holiday advertising is more or less haphazard, due to the fact that so many things are left until the last minute and then have to be done with a rush or not done at all. It is with the idea of overcoming, to some extent at least, this tendency that this article is written so far ahead of the Christmas season.



CUPID AND ENGAGEMENT RING COMBINATION.

Advertising managers should consider carefully what they wish to do in the publicity line at holiday time and have everything ready to swing into Santa Claus talk as soon as Thanksgiving Day is a matter of history.

A good plan is to go over the ads of previous years and determine the general style and cost of campaign. If the firm's publicity admits of the use of cuts, get busy on these and have them in hand and ready to use when you need them. If special border, head pieces, signatures, eye catchers and special designs are needed, have them made up at leisure before everybody is rushing artists and engravers. In this way you will get better work—and it will not cost anything extra, either, as rush jobs often do.

Generally, the advertiser who is in the newspapers all the time increases his space as the holidays approach, while the non-advertiser takes a flier in type during the same period and then drops out as soon as Santa Claus has made his rounds. There is a class of advertisers—not so large as the others mentioned—who reason that at Christmas time they will have as much trade as they can take care of without any extra advertising, hence do not increase their advertising expenditures.

Persons who have given this matter some thought have reached the conclusion that both classes are partly right and partly wrong and that a solution of the holiday problem is a happy medium—a combination or modification of both systems. This means that the advertising appropriation will be spent to the best advantage.

For many years merchants and newspapers have been advising early shopping, but experience shows that it is hard to get the average citizen into the buying mood until the last minute. But because a thing is difficult it by no means follows that it is impossible, and here is where the combination advertising plan comes in.

Barring an occasional reference, possibly, to the coming holidays, little or nothing will be done in advertising holiday stuff until after Thanksgiving turkey is out of the way. Then for two weeks take generous spaces and whoop things up at a lively rate, with plenty of talk about early buying and the advantage of securing the first choice of the finest things—the cream of the holiday offerings. It is best in this part of the campaign to feature the larger and more expensive articles—the things which appeal especially to the well-to-do, who have the money to buy at any time. It is a good thing to dwell upon the advantage of giving useful tokens if the merchant does not carry a line of strictly holiday goods.

Probably 10 or 12 days before Christmas the ads should be tapered down, taking advantage of the cumulative effect of the work already done and also because along toward Christmas people rush into the stores at the last minute, never consulting the advertising columns of the papers—intent only on doing the shopping in some way that should have been leisurely attended to two or three weeks before.

This is the policy to be followed. If a any time business shows signs of falling off give it another dose of advertising medicine. It is almost needless to say in this connection that the goods selected for exploitation toward Christmas should be those of a purely gift nature and things which have shown signs of "sticking."



CONVINCING DIAMOND TEXT.

It may be necessary to cut prices on some slow-moving lines to keep them going but that happens on every sort of merchandise 12 months in the year, so no merchant should hesitate to put the knife in prices on slow sellers and sacrifice profit rather than carry a line over Christmas. Selling a lot of stuff at cost, or near it, the



SILVER FLAT WARE WELL ADVERTISED.

week before Christmas is much preferable to selling it for a good deal less than cost the week after.

In conclusion then: Use your large spaces in the papers the two or three weeks following Thanksgiving, tapering down the ads as you see the store is doing all the business it can handle, anyhow, just before Christmas. Talk early buying and morning shopping, and in the end the results will be far better than under the plan generally followed.

Aim to better your best, and your holiday advertising will be far ahead of any you have done previously.

Up-to-the-Minute Selling Arguments.

Advertising Text Used by Jewelers in Different Territories.

A PRE-HOLIDAY diamond sale. Many will want to give a diamond as a holiay gift, and this sale is inaugurated in orr that purchases may be made at these low ices and articles laid aside. These diaonds were bought before the last three rises d are of a much finer quality than present nportations. A 25 per cent. saving for a few ys only: ¼-k. stud or ring, $27.50; ½-k. ud or ring, $62.50; ¾-k. stud or ring, 0; 1-k. stud or ring, $145 to $165. All ncy cluster goods at greatly reduced prices. uerth & Son, Leavenworth, Kans.

Ornamental tea services very artistic in sign and beautifully finished in the finest verware, sterling silver articles of all nds and for all purposes, suitable for esents, souvenirs, etc. Superb workanship characterizes our sterling silver ods, sold according to weight, with slight dition for workmanship, and price to eet any competition. L. Daiches, Laredo, x.

A great fascination clings to the jewr's windows. All the fair sex stop to see e exhibit, and many of the masculine eleent who have the time. It is agreed by that this jewelry store gets the prize for e finest stock of handsome ornaments and rling silver novelties. Our watches are lebrated as good timepieces, and our ble ware is warranted not to tarnish. Inection of all lines cordially invited. odds, Coffeyville, Kans.

Remodeling old watches. We make a ecialty of remodeling old watches, changg them to stem-wind and fitting new ovements, yet retaining all of the charteristic features of the old watch. We ve remodeled many of these old watches ith much success. If you have an old ld watch, prized on account of its assoations, bring it to us for an estimate. We ill show here Thursday a remodeled watch yle of cut. Daniel Low & Co., Salem, lass.

From early Biblical times diamonds have en the favored gems of kings, all manr of lordly potentates and the world's irest women. Diamonds depreciate in alue less than money itself—they have a xed worth everywhere. Whether you wish purchase for investment or adornment, ou'll find our stock replete with groups nd single stones of marvelous brilliancy. . P. Humphreys, Bellefontaine, O.

"A beauty." "Those who know" indorse e quality of finger rings we sell as enusiastically as those who only judge by ppearance. Critical examination merely nds to enhance the value of the gems we ow. Don't fail to see our fine line of amless 18-karat sold gold wedding rings. awver, Massillon, O.

Sterling Silver Ware—In the course of our visiting, if you see any piece of silver at you like and want—come to LeBron's r it. It's here. And there are also many ew novelties—very pretty creations—that ou will like to see. And have you seen the hests of silver? It's a rare treat to see them—still rarer to possess one. We like to show our goods and have a lot of new things to show you. LeBron Jewelry Co., Montgomery, Ala.

Watches have advanced, but our prices remain the same. As we predicted several weeks ago, prices on American watches have taken a sharp advance. That we exercised good judgment in buying double the quantity of any previous order is proven by present facts. This immense amount of watches was purchased direct from the factories, at the lowest factory cost, eliminating the middleman's profit and making it possible for us to sell them now at about what the average dealer will pay for them. This is a proposition that will work for good in two directions: Enable our customers to save handsomely on the purchase price of a watch and bring us increased business, through being able to present such splendid values. Note the following quotations on standard grades of watches: Ladies' naught size watches: 20-year gold filled, hunting case, 7-jewel movement, $12; 15-jewel, $15; 17-jewel, $20. 20-year gold filled, open face, 7-jewel movement, $11; 15-jewel, $14; 17-jewel, $19. Youth's six size watches: 20-year gold filled, hunting case, 7-jewel movement, $11.50; 15-jewel, $14. Men's 12 and 16 size watches: 20-year gold filled, hunting case, 7-jewel movement, $13.50; 15 jewel, $16.50; 17-jewel, $18.50. 20-year gold filled, open face, 7-jewel movement, $10; 15-jewel, $13; 17-jewel, $15. The above quotations are based on the celebrated Elgin and Waltham movements. Entire stock of solid gold and gold-filled watches proportionately as low. Special for Monday—Sterling silver photo frames, eighth cabinet size, on foot, plain or thread edge border; regular $1 values, 50c. We prepay transportation charges on all mail orders. Albert Pfeifer & Bro., Little Rock, Ark.

COHEN BROTHERS : THE BIG POPULAR JEWELRY STORE : 528 PENN SQUARE

A Beautiful Gift to Gift Buyers

Extraordinary Inducements to Early Holiday Purchasers at Cohen's.



THE "TIGER LILY"
A copy of this charming picture presented to every purchaser of $5.00 worth and upwards during November.

A Valuable and Charming Picture, 20x30 inches, Given Away to Every Purchaser of $5.00 Worth of Goods and Over, During November.

OUR last year's great Holiday trade is going to be far surpassed this year. We have prepared for it early and we have a stock of Jewelry that will satisfy and delight and meet every requirement of every Holiday buyer of every class in and around Reading.

We are determined to distribute the buying as much as possible between now and Christmas so as to cut down the rush and crush of the last weeks and days to the lowest limit, and will use our utmost efforts to virtually compel people to buy their Jewelry gifts at leisure and to take time for selection. One of the means we have adopted for the purpose of bringing people to the store during November is

The "Tiger Lily," Absolutely the Handsomest Gift Ever Presented to the Customers of a Reading Store

This charming picture of a beautiful woman is a splendid and faithful reproduction of a splendid original, by an artist who wrought lovingly and with rare inspiration in putting upon canvas a dream of female loveliness. Its beauty and superb execution appeal alike to the artistic and the untrained eye, and it is worthy of a place in every home in Reading, by the side of the best specimens of art any of them contain. This will be confirmed by a sight of the framed copy in our window.

A COPY WILL BE GIVEN TO EVERY PURCHASER OF $5.00 WORTH OF GOODS AND UPWARDS, DURING THE MONTH OF NOVEMBER

Besides this gift, during the whole of the coming month, as we did last year on every Friday and Saturday, we will offer twenty special articles of jewelry at prices without regard to cost. These will be picked from our newest and best stock and will be announced each week in Thursday, Friday and Saturday newspapers The announcement of this week's specials will be found on the first pages of this afternoon's newspapers

We put these desirable jewelry specials out without profit and at times below cost, using the plan simply as one in furtherance of our determination to get purchasers here early and have them see our splendid stock and splendid store and to learn of the advantages of buying here.

At whatever price, everything of the best in its class.

Cohen Bros.
528 PENN SQUARE READING

Everything guaranteed. Our label means quality.

A BUSINESS-STIMULATING AD. FORMERLY USED BY COHEN BROS., READING, PA.

Winter began to do its advertising in and around New York, this year, on Nov. 19, when Jupiter, ye hoary old press agent, sent down the first fall of snow. Rumor has it that nearly every territory will be well covered. In the words of the cleric, "Go thou and do likewise."

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK



Send Your

RUSH ORDERS

For all kinds of

Jewelry and Silverware

BOXES TO Meyer Jewelry Co.

We make all kinds of Window and Show-case Displays. Tell us what you want.

Ask for our Box Catalogue *Kansas City, Mo.*



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.



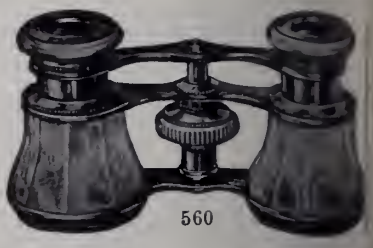
Established 1879 Manufacturer of

LOUIS W. HRABA & Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade

Trade-Mark. Trade-Mark.

COLMONT PARIS Established 1846



560

COLMONT

OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.

Importers

NEW YORK PAR

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Ancient Marbles and Bronzes Recently Acquired by the Metropolitan Museum of Art, New York.

NCLUDED in the recent accessions to the ancient bronzes and marbles at the etropolitan Museum of Art, New York, e many exhibits of interest. Among the incipal pieces are an original Greek statue, he Old Market Woman"; a charming bit



THE OLD MARKET WOMAN.

f marble, a fragment of an altar relief; he head of a laughing, singing child, the vork of the Florentine master of Italian Renaissance, Antonio Rossellino, together vith a number of bronze statuettes. The list also embraces examples of Romanesque art.

In speaking of the example of Greek sculpture, the *Bulletin* of the Museum says:

"The Museum has recently purchased, with income from the Rogers fund, an extraordinary specimen of original Greek sculpture, which is now on exhibition in the Room of Recent Accessions. This is a marble statue, somewhat less than life-size, of an old peasant woman who is offering the products of her little farm for sale. Those who are familiar with only the nobler creations of Greek sculpture will find the subject itself a strange one for Greek art, but they will be still more impressed by the intense realism with which it is expressed. It is, in fact, an attempt at an absolutely true study of nature in her least beautiful forms, such as we associate more with the art of modern Italy than with that of classic Greece, and the result is a figure such as we might see—though in a more modern costume—moving about the market-place of an Italian or Greek town to-day. With the body bent at that peculiar angle which comes more from constant toil in the fields than from age, we can feel the shambling motion with which she pushes her way among the crowd of market people, and though the greater part of both arms are missing, their action is easily imagined.

"Though the head itself is preserved, and has never been broken from the body, it was found with the features sadly mutilated, not by accident, but by a wilful act of vandalism, of which they clearly show the traces. To make the statue more presentable, the face has been restored here in plaster. But the realism of the action merely accentuates that of the modeling, especially in the upper half of the statue, where the characteristics of withered old age are reproduced with unsparing fidelity.

"The costume is the same that we find on the ideal statues of goddesses or women —a sleeveless chiton, or dress, clasped upon the shoulder, and over this a large himation or mantle. The folds of these two garments fall as gracefully as though they covered the form of a young girl, and it is curious to observe that the limbs which they cover do not correspond at all to the shrunken character of the upper part, but are full and well rounded, as are also the prettily sandaled feet.

"The only distinctive mark of the peasant in the costume is the kerchief upon her head, which she wears in precisely the manner that the peasant women of southern Europe wear them to-day. Encircling this kerchief is an ivy wreath, probably an indication that the occasion on which she is offering her wares for sale is some Bacchic festival.

"The statue was evidently intended simply as a piece of decorative sculpture, perhaps for the adornment of a garden, and was designed only for a front or side view, as the back is executed in a more or less summary manner, and is rather flat.

"Although examples of this naturalistic tendency in Greek art are comparatively rare, they are by no means unknown, and constitute a well-defined class. They all originated in the same period, which, as might be expected, is that of the decline,



HEAD OF CHILD, BY ANTONIO ROSSELLINO.

when technical virtuosity took the place of greater ideals; and they are typical of one phase of the Hellenistic Age, which began with the death of Alexander the Great, B. C. 323, and continued until the Roman conquest of the various sites of Greek civilization.

"The 'Old Market Woman' was found in September, 1907, in Rome, at the corner of the Via della Consolazione and the Via Montecaprino, and was brought to light by the destruction of some old buildings belonging to the Congregation of the Operai della Divina Pietà, where it was buried in the subsoil of the cellar.

"The marble itself, which is of a Greek variety, has a beautiful old-ivory tone, and the surface is remarkably fresh.

The head of a child in marble, which is a notable addition to the Museum's Renais-

John Holland Fountain and Gold Pens



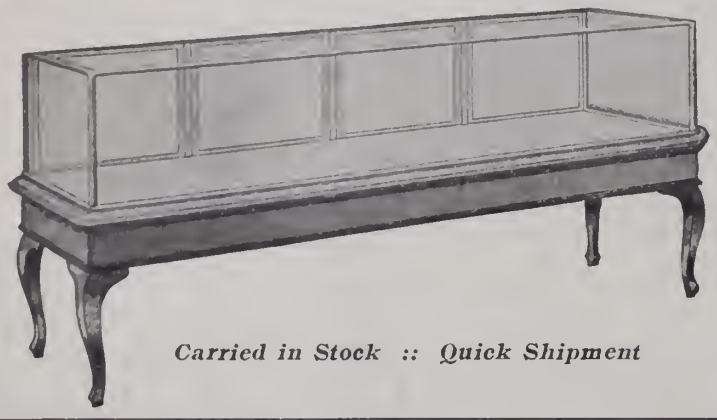
Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati



Carried in Stock :: Quick Shipment

Another Suggestion

"Revell No. 11" Special Case

For that Increase in

1909-1910 HOLIDAY SALES

Alexander H. Revell & Co.

Dayton and Eastman Streets CHICAGO, ILLINOIS



From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

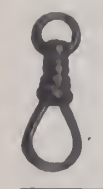
And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer.

¶ My new and attractive booklet suggests to you the qualifications that should be required of the man selected to handle your sale. Get a copy of it, read it carefully and proceed in your selection along the lines therein outlined.

¶ If you do this your choice of an Auctioneer will be confined to a select few, as the standard established for myself is quite beyond the ability of the average Auctioneer.

¶ **REMEMBER** That HOOPER personally superintends every detail of your sale. Nothing is entrusted to substitutes or assistants. You are guaranteed a legitimate and high class sale that will accomplish its purpose—no matter what it is—and furthermore it leaves you in excellent shape financially and commercially.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales **37 Maiden Lane, NEW YORK**





ARTHUR MARSON, Inc.

Makers of

Gold and Platinum

Swivels, Spring Rings, Snaps, Bars, Etc.

23 Marshall Street, Newark, N. J.





WM. SMITH & CO.

OFFICE: 9-13 Maiden Lane, New York

Established 1854.

MANUFACTORY: 61 Peck St., Providence, R. I.

Manufacturers of GOLD AND SILVER CHAINS

GOLD, SILVER AND PLATED CHAIN TRIMMINGS

Also GOLD AND SILVER KEY CHAINS AND BRACELETS

Art Brass Goods



ANCIENT AND MODERN

WE MAKE A FULL LINE

Send for Our Catalogue, M.

Stover Mfg. Co.

FREEPORT, ILLS.

sance sculptures, is the work of Antonio Rossellino, and is the third example of the skill of this Florentine master that has come o this country.

Although only a fragment from an altar relief, probably of the Virgin and Child surrounded by angels, it is, in its perfection, a complete work in itself. In the translation of a momentaneous expression into the hard

A work by one of the Florentine terra-cotta modelers is the gift from J. Boehler, of Munich—Virgin with the Child crowned by two angels.

The Gothic style, still observable in these works, is at its height in a marble statue of the middle of the 14th century; the Virgin standing with the Child clasped in her arms. The sweetness of the faces, the position of the Child, who blesses with His right hand and holds a bird in His left, the right hand of the Virgin grasping the folds



VIRGIN WITH CHILD, MIDDLE 14TH CENTURY.

of her dress, show the French influence.

Two of the four bronze incense burners just acquired are shown below.



RECLINING FIGURE OF A CHILD BY ANDREA DEL VERROCCHIO.

arble, it is an admirable example to use gainst the academic theories of the classical period of the early 19th century that culpture is not so fitted to express rapidly hanging movements as the art of painting. t would seem, indeed, in this work as if he artist had already solved the problem which Frans Hals, with his laughing children, introduced 200 years later into painting. Not less remarkable than the perfect individualization of the head is the expression in the white, stainless marble, secured y faultless technique, of the freshness and loom of the childish face.

This work, whose authorship was not nown when it was recently discovered, has eeen pronounced by Dr. William Bode the greatest authority on Italian sculpture) o be "a most charming work, undoubtedly y the hand of Antonio Rossellino."

Still another important acquisition shows he wonderful art of the Renaissance sculptors in the representation of child life—a eclining figure, in bronze, of a little boy-hild by Andrea del Verrocchio, after Donaello, the greatest sculptor in Florence in he 15th century. This bit of artistic work s shown in the accompanying illustration.

Verrocchio had remarkable skill in the eproduction of the lively and rather complicated movements of children. In the ronze shown typical characteristics of his tyle are the full, rounded forms, the restless and often broken curves, the short proportions, the curly head with upstanding ock over the forehead, the twisted turn of he body—especially suited to work in ronze, as it permits a many-sided play of ght on the surface.



BRONZE INCENSE BURNERS.

READ

WHAT CHARLES TESKE, THE INVENTOR AND PATENTEE OF THE REGULATOR USED BY THE HAMPDEN WATCH COMPANY, SAYS OF



FULCRUM

Watch and Clock Oil

October 26, 1909.

FULCRUM OIL CO.

Gentlemen:—Of all the watch oils I have used for 47 years as a watchmaker, I consider yours the best.

(Signed) CHARLES TESKE.

This letter was unsolicited, and coming from a man who is known as one of the most expert watchmakers in this country, of whom Charles D. Rood, President of the Hamilton Watch Co., says, "Is an unusually fine watchmaker a scientific watchmaker of fine attainments," it should carry some weight.

If men who have worked at the bench for almost half a century say that Fulcrum Oil is the best they have ever used, don't you think it is worth a trial by you?

Order a bottle to-day and put an end to your oil troubles.

FOR SALE BY ALL JOBBERS

35 Cents a Bottle . $3.75 per dozen

FULCRUM OIL COMPANY, FRANKLIN, PA., U. S. A.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS SMELTERS AND MANUFACTURERS



PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

WORKS - 408 N. J. R. R. Ave., NEWARK, N. J.
Telephone, 3 Waverly

PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES

Reputation

Honesty in business is a matter of acts, not words, and Reputation is the result of a long career of just and fair-dealing and no reputable refiner should find it necessary to proclaim "Honest Returns."

The reputation of this firm—the place it holds in the esteem of the business men who know it best—is a priceless heritage, a thing to be cherished above all other considerations of an active business life.

Nor do we advertise "Largest Returns." There can be no larger return than a full value return, and that is what we give, not once, but always.

That Handy & Harman returns may average larger than those made by smaller houses is no reflection on the honesty of the latter; but rather a proof of the superior efficiency of the modern and improved process we employ.

There is but one way of proving this for yourself.

Send us your next consignment.

Handy & Harman

Office: 22 Pine St. New York City

Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2368.—**Lubricant for Stamping Dies.**—*What kind of oil would be most suitable for use in stamping dies to prevent breaking and sticking fast in the deep places?* L. I.

ANSWER:—The best thing for dies is good lard oil. It costs a little more than oil, but is cheaper in the end.

QUESTION No. 2369.—**Matt Dipping Cheap Brass Jewelry.**—*How can we dip cheap brass jewelry and give it a matted appearance?* M. & D.

ANSWER:—To matt dip brass jewelry, clean the articles first by passing through a regular brass dip, which usually consists of one part nitric acid and one-half part sulphuric acid. After rinsing place the articles in the following solution, which will give them a matt-grained granulated surface: One part, by volume, of saturated solution of bichromate of potash in water, and two volumes of concentrated hydrochloric acid. In this mixture the brass jewelry is allowed to remain for several hours. After they are matted enough remove and rinse, then pass quickly through the cleaning or regular brass dip, rinse again in plenty of water and dry in sawdust. Another method which gives a handsome matt gold color to brass is by first dipping in the regular brass dip, then in a dip composed of one-fourth liter sulphuric acid, one-fourth liter nitric acid, 10 grams red tartar, 10 grams cooking salt and five grams of zinc sulphate. This will matt the brass very quickly.

QUESTION No. 2370.—**Engraving on Lacquered Silver.**—*When engraving monograms or lettering on heavily lacquered silverware, I am troubled because the lacquer peels off with the engraving tool. How can I avoid this?* E. L.

ANSWER:—To prevent lacquer from peeling during engraving, it is simply necessary to warm the silver enough to make the lacquer pliable. This is best done with a light and blowpipe, by warming the spot where the engraving is to be done, but not enough to allow the lacquer to burn, as it is very inflammable.

QUESTION No. 2371.—**To Remove Gray Finish.**—*How can I remove French gray from a silver brush and comb set?* T. R.

ANSWER:—The cyanide dip will remove the French gray finish. Make the dip by dissolving half a pound of cyanide in one gallon of water. When using, hold the mirror and bristles up against a soft towel and swab on the cyanide dip. The towel will take up the moisture and save the mirror and brush.

QUESTION No. 2372.—**Gum Lacquer and Lacquer Wet Work.**—*Will you tell me if gum lacquer can be used on buckles, buttons, etc.? What is a good lacquer to use for wet work?*

ANSWER:—According to a writer in a recent issue of the *Metal Industry*, the usual gum lacquer cannot be used on buckles, picture frames, buttons, etc., and still have a satisfactory finish. The manufacturers of soluble cotton lacquers have all specified that the work must not only be free from water, but even from traces of moisture. They had good chemical reasons, and I have felt the same way. The finisher was not worrying about chemical reasons; he had work to finish, and no matter what the chemists said about peeling and water making the lacquer acid he tried his wet work in his usual cotton lacqner. He got results, and here and there different finishers tried it and it worked. Of course, judgment had to be used. The use of soluble cotton lacquer in this way has been going on for three or four years. Its use is increasing all the time and now is becoming very general, and it is sure to come into more general use. The manufacturers advised against this method, and, indeed, said it was impossible, and for good theoretical reasons. In the first place, water is exceedingly antagonistic to soluble cotton, and it would seem that the work must peel. Further, amyl acetate in the presence of water (even if barely moist) is broken down and gives free acetic acid. This brings visions of green drip and discoloration. There is no doubt at all that this breaking down does occur. I have seen people dipping polished work in soluble cotton lacquer containing so much water in suspension that it looked like milk. It almost made me shiver, but when the drip had run off and the work dried, coming out in good shape, I had to admit that I had been "shown." If the water is drawn from the bottom of the tank every night there is no great tendency for green drip. I have wondered a good deal how it was possible to keep free from acid. Surely the amyl acetate is somewhat decomposed. If you doubt it, take an ounce of neutral amyl acetate and an ounce of very slightly alkaline water containing a few drops of litmus. The litmus will be blue. Let stand a few days, shaking occasionally, and the litmus solution will turn red, showing presence of acid. Unless the water was too alkaline the litmus will turn red over night. While the water is the cause of the solvent becoming acid, it is almost surely the excess water that removes the acid. Acetic acid is more soluble in water than in lacquer, and the little globules of water constantly settling to the bottom of the tank wash out the acid, and as the water is drawn off most of the acid is drawn off also. This would seem to be the explanation. Anyway, the method can be and is used, so the explanation is not important. A great deal of a finisher's trouble comes between the final washing and the lacquering, not only from sawdust, but from a finger mark, a spot of water, a fly-speck, etc. The work looks nice when dry, and any little spot previously unseen shows up when the lacquer gets dry. Even the action of the light seems to slightly tarnish a clean surface, and also has something to do with cyanide spotting. If the finisher can clean and wash his work, get it chemically clean and then plunge immediately into the lacquer, it certainly is a big help to him. I may be considered a heretic to even advise such a thing. I am not sure I ever did, even with our own lacquer, and when I see it done I feel rather afraid; but it is being done and will be done more and more. Of course, some will have trouble. The lacquer manufacturers have trouble enough as it is. It is hard to keep a lacquer A-1 in quality for clean and dry work. It seems like flying in the face of fate to suggest anything that would add to our troubles. Still progress only comes through lots of hard work and trouble, and if I am laying up trouble for others I am for myself also. The lacquer man wants and needs such a lacquer. If he keeps at it consistently, but not too impulsively, he will get what he wants if it is within the bounds of possibility. If lacquers not made for this work are being used successfully, why cannot lacquers be made to give results on any kind of wet work. Regarding the best kind of lacquer for wet work, none of us know very much so far. Generally speaking, most any good spray lacquer will give results. Naturally, the lacquer should not contain wood or grain alcohol, as these would be washed out by the water and cause excessive loss of lacquer. The lacquer should contain some good gum, and shellac is not advisable, as it is a strongly acid gum and also is very sensitive to water, tending to dry down white. In this case, as in most others, the manufacturer is dependent on the results reported by the practical user. A few laboratory tests are worth nothing. Report the exact nature of your trouble, work with the manufacturer, and you will help the manufacturer and enable him to give you what you want. This is true of all lacquers. If you do not show the manufacturer what you want, can you rightly expect him to guess it? There is a different way of handling wet work that is worth mentioning. Clean as usual, dip finally in clean, hot water, shake off excess water, shake in thinner, then dip immediately in the lacquer. This can be used on practically any kind of work, even silver plate. The thinner is not lost, for what clings to the work is added to the lacquer. It is immaterial whether you pour in thinner with a measure or keep adding a little on the work itself. The water very quickly settles out of the thinner. If it does not, then do not hesitate to ask your manufacturer for a thinner for this purpose.

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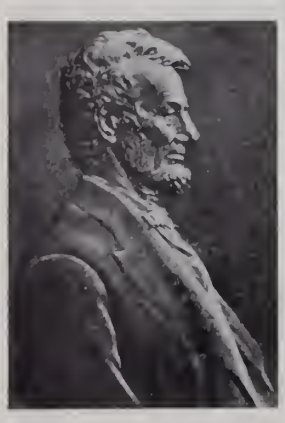
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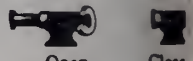




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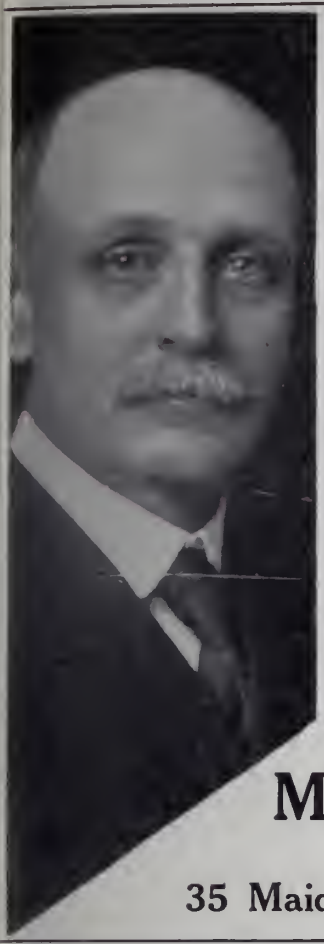
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41st Year. WEDNESDAY, DECEMBER 1, 1909. Vol. LIX., No. 18.



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(*See Text on Page 53.*)

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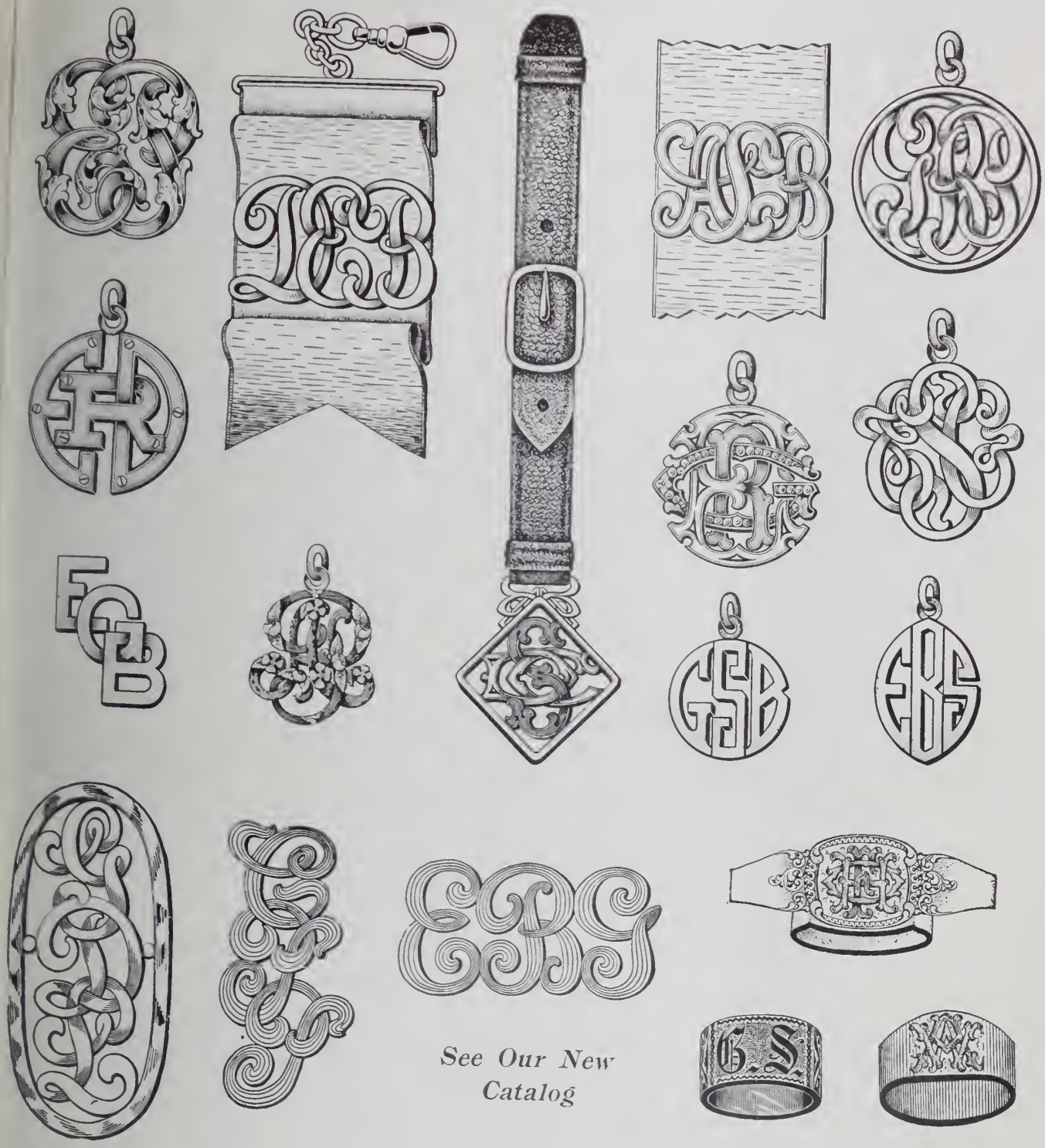
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I do not believe there is a Catalog made by any other firm, which has the strength of drawing competitive business, that compares with your Catalog. To convince you of my faith in your hook, I am now giving you an order for a large Catalog for the holiday season. Each year that I have sent out the Catalogs I have enjoyed direct, as well as indirect, results from them.

Wishing you continued success, I remain, Yours very truly,
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The goods you furnished, which are illustrated in my Catalog, are of the best standard makes, ready sellers and prices as low or lower than could be procured elsewhere for real quality. The Catalogs have placed my store most prominently before the people and given it a very high standing.

I will have you make my Catalog again this year. It will be even larger than my 84-page book last year. My mail-order business in the surrounding country is growing nicely. The other large mail-order houses have a strong hold on our farmers, but I am gradually getting it away from them, and I will continue to go after this branch of the business. However, it is in the city where immediate and profitable results are always obtained from the Catalog.

Hoping this information is what you have inquired for, with my best wishes, I remain,
Sincerely yours,
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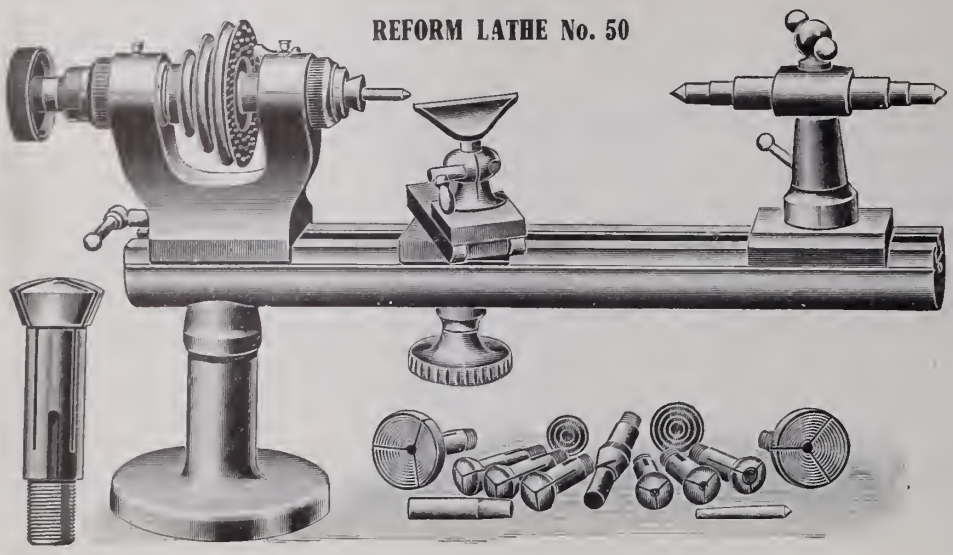
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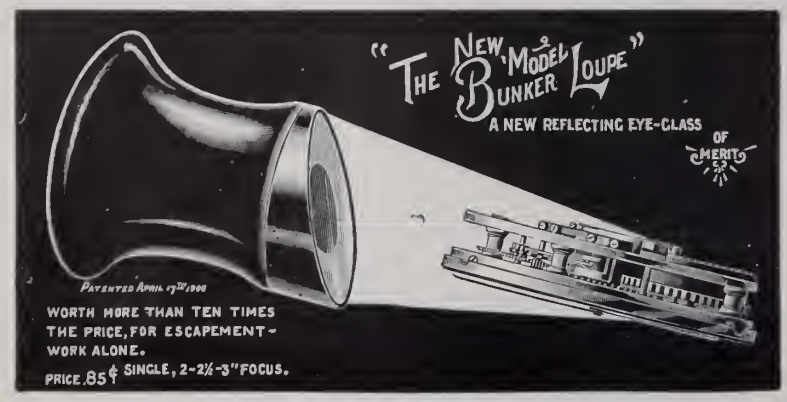
1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE

Length of Bed.....10¼ inches
Height, from bed to centre. 2 inches.
Swing ..... 4 inches

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe

Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper **$19.50**



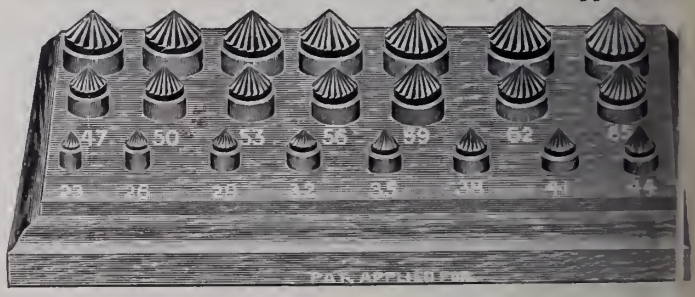
REFLECTING LOUPES
Double Lens



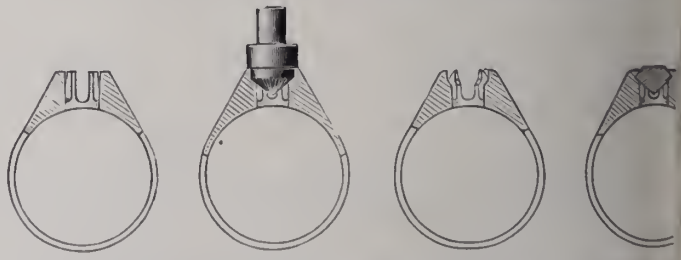
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, w do the work they are intended for with absolute perfection, whether in t hands of an experienced or inexperienced workman. In eight secon after adjustment in lathe will cut a smooth seat for any stone from 1/ to 2 carats.

Tools are made of polished and hardened steel and are indestructib Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of sto setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



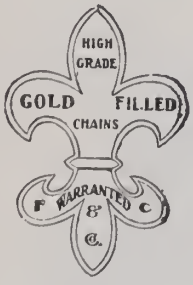
STAR WATCH CASE CO.

"All things come to him who hustles while he waits"

It might seem incredible to an outsider that our business during October last exceeded that of October, 1907, the year supposed to have been the banner year of prosperity, yet such has been the case; and should the business continue as it is to-day, our sales for October and November would aggregate an amount far in excess of anything we had hoped to anticipate.

To account for our rapid strides in the past two months, would say that we have not been sleeping during the time business was not at its best. We have been working up a line of **Pendants, Fobs, Chains, Chatelaines** and **Bracelets** of such fine quality and designs that should you see them you would readily see why our sales for the past few months have surpassed those of corresponding months in other years.







¶ We have heard it intimated that Bracelets were a dead issue, but we cannot confirm this statement; our Bracelet department has been working evenings for some few months past and as yet we have been unable to begin to fill our orders.

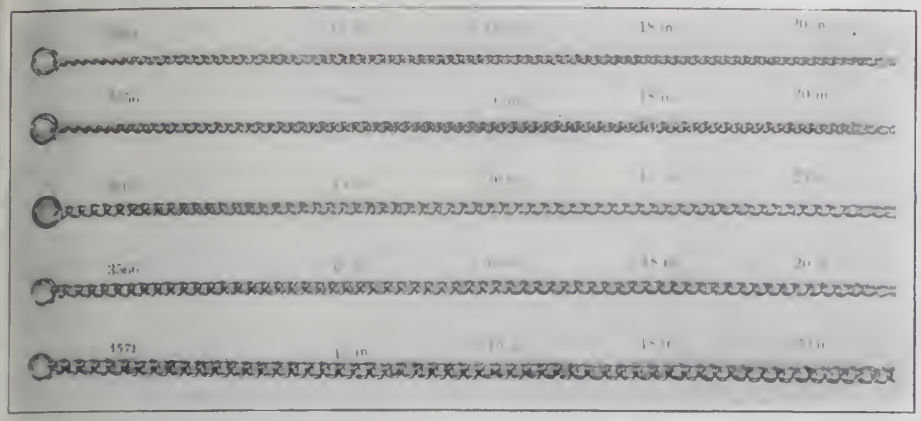


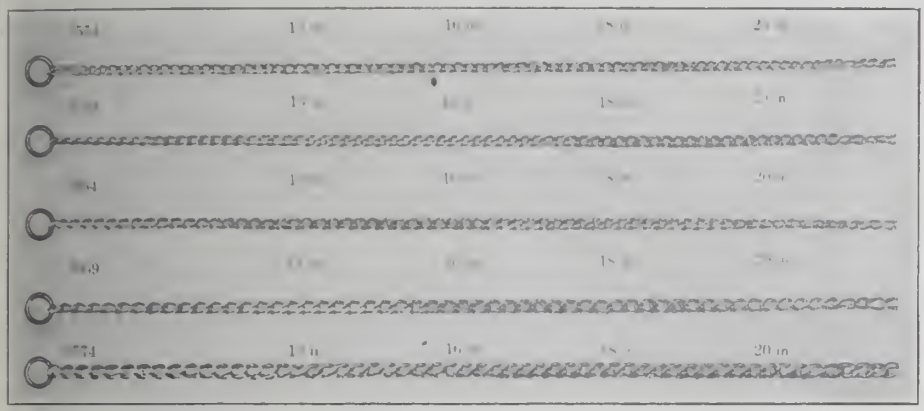


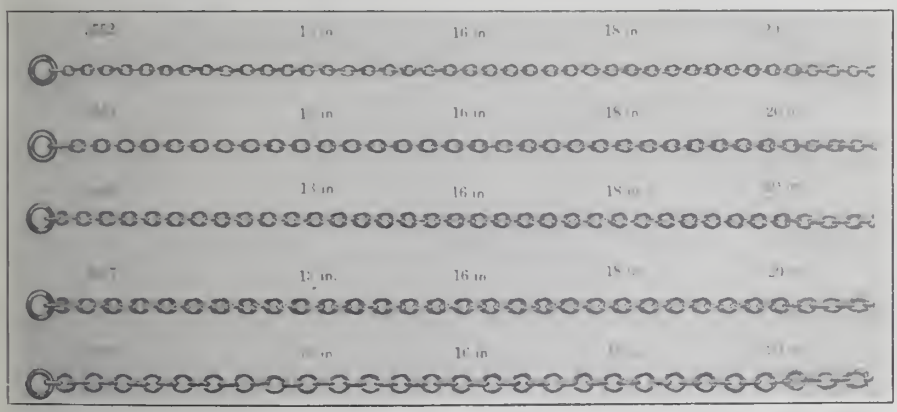
Fontneau & Cook Co.

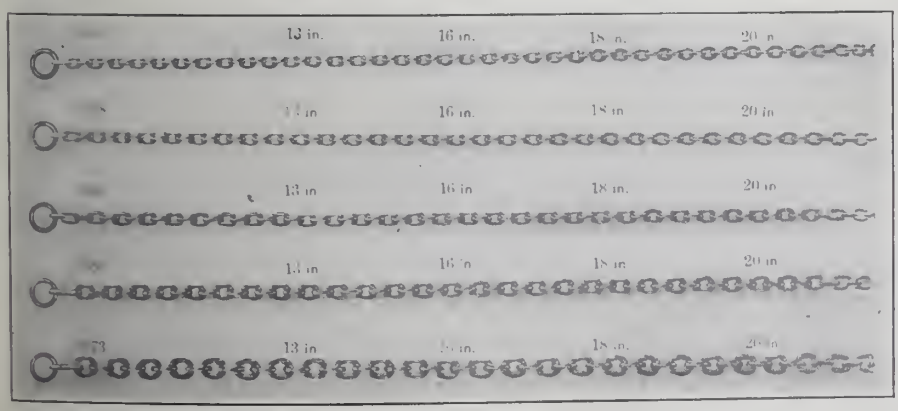
NEW YORK: 15 Maiden Lane ATTLEBORO, MASS. CHICAGO: 1203 Heyworth Building

Buy Barrows' Necks for the Holidays









BARROWS' NEW LINE

Of Plated Neck Chains

First Makers of these Goods in America

Because of a new process of manufacture which we have perfected in the last twelve months, we are enabled to market these goods at prices which will net you a larger profit than you have ever made on neck chains.

Ask your jobber for these goods and see that the tissues bear this trade-mark:

H.F.B.

Every chain is stamped H. F. B. on the snap.

We sell to Jobbers only.

H.F.Barrows Co.

North Attleboro Massachusetts



THE REASON WHY

We are able to handle orders for Mesh Bags in any size quantities is because after long years of experimenting—on what seemed to others an impossibility—we have at last succeeded in making a machine to produce mesh.

The advantages to you are many, of which a few are: a perfectly smooth strong mesh, finer than can be produced by hand for double our price—prompt deliveries—and a guarantee that your Holiday orders will be taken care of. Your experience will supply many others.

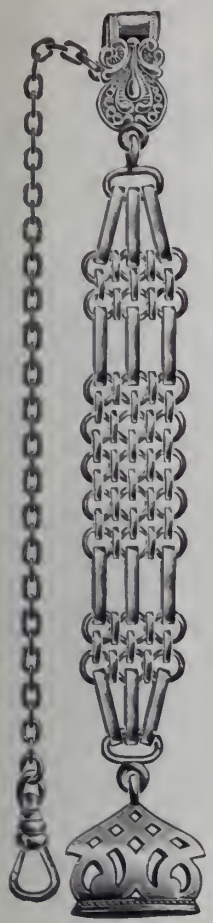
W. & D. Bags are offered by Leading Jobbers.

WHITING & DAVIS CO.

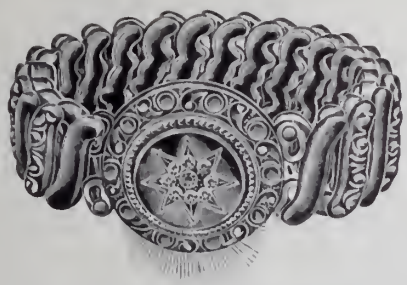
7 Maiden Lane
New York

PLAINVILLE (Norfolk Co.), MASS.

103 State Street
Chicago



F 291/1095



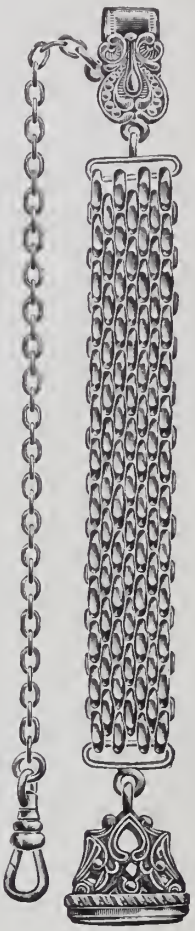
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

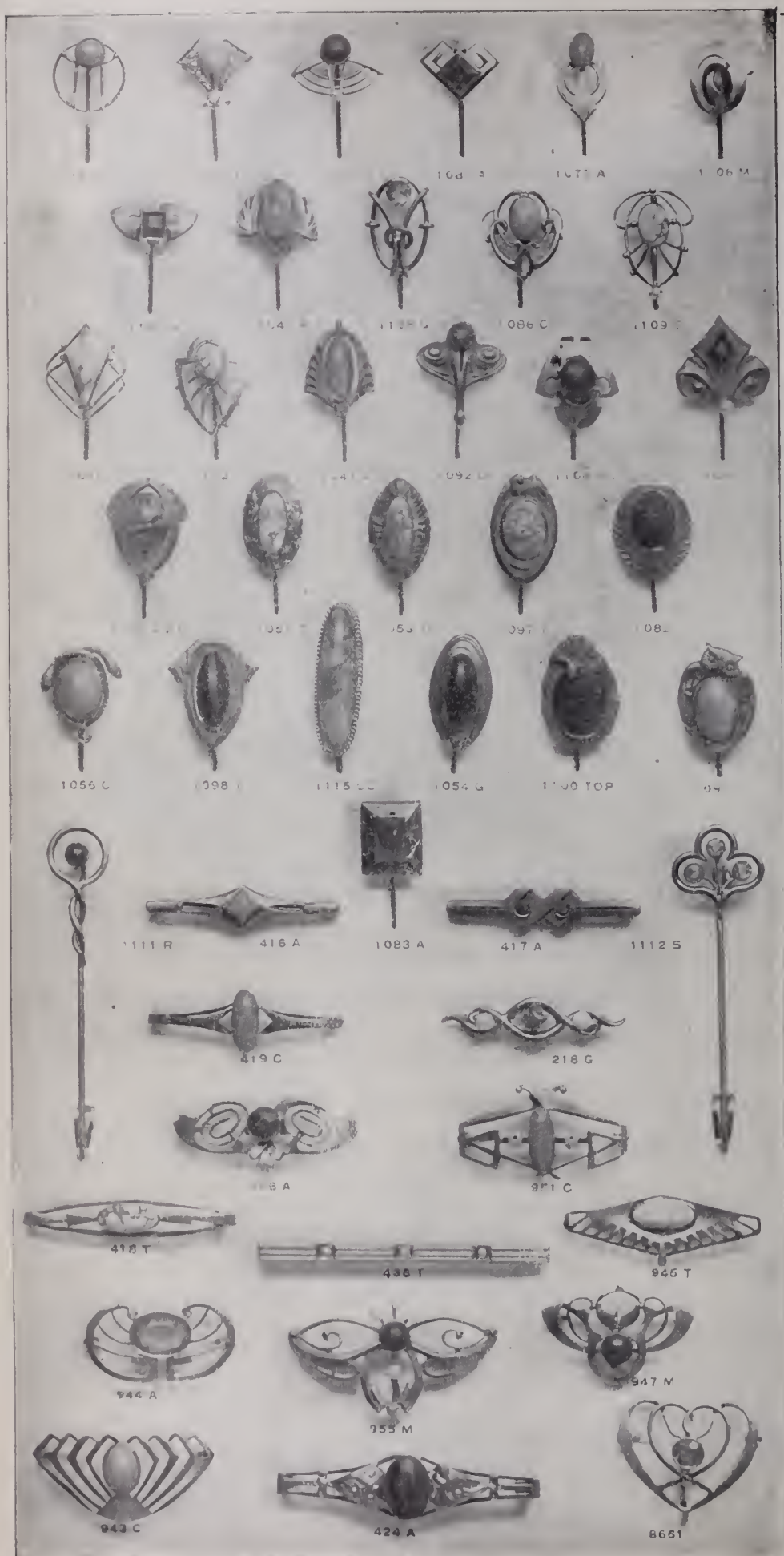
CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



THE JEWELRY BUSINESS

IS

better now than it has been at any time for three years

Are you getting your share?

If not, wire to Mauran for solid gold jewelry.

That will help you

John T. Mauran Mfg. Co.

Makers of

10-K. Solid Gold Jewelry

61 Peck St. :: PROVIDENCE, R. I.

10 K

TRADE ♡ MARK

Since 1850

Consult the Catalogue

CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty



The TRAVELERS' Thin-Model BRUSH

is selling everywhere. We know, because of the re-orders.



Patent Pending.

Almost a knife-edge — light-weight, can be carried anywhere without taking up any noticeable amount of room —yet it is as effective as the old-style thick, heavy brushes or a whisk broom.

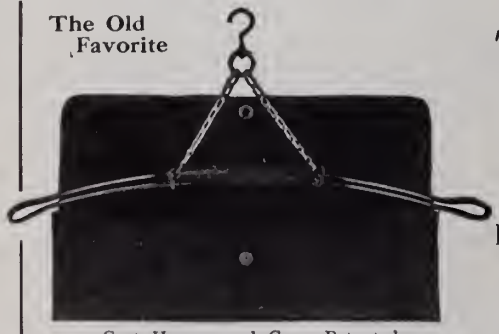


An actual photograph of the back of the TRAVELERS' THIN-MODEL BRUSH.

They come handsomely cased in leather envelopes of assorted colors—separately or in pairs (cloth and velvet brush). Backs of ebony and French ivory — plain and mounted in silver and gilt.

Ought to be on every dressing table, in every traveler's bag, and in the pocket of every automobile!

The Old Favorite



Coat Hanger and Case, Patented.

Travelers' Garment Hangers

For Coats and Waists

Also for

Skirts and Trousers

In sets of 3, 4 and 6, in leather cases, bags and pouches of assorted colors.

$8 per dozen and upward

A Man's Gift

Our Cravat Holder



Trefoil, ring and triangle shapes. Pigskin, red or green morocco leather. Metal parts brass or Sterling silver.

	Per doz
Brass - - - -	$14.40
Sterling Silver,	$30 and $42

OTHER OF OUR ATTRACTIVE HOLIDAY ARTICLES:

Folding Shoe Horn
In Pigskin Case

Flat Iron Set
In Wooden or Morocco Finished Case

Mission Serving Tray
Brass or Copper

Salad Sets
Silver Mounted

Crater Match Box
With Receptacle for Burned Matches

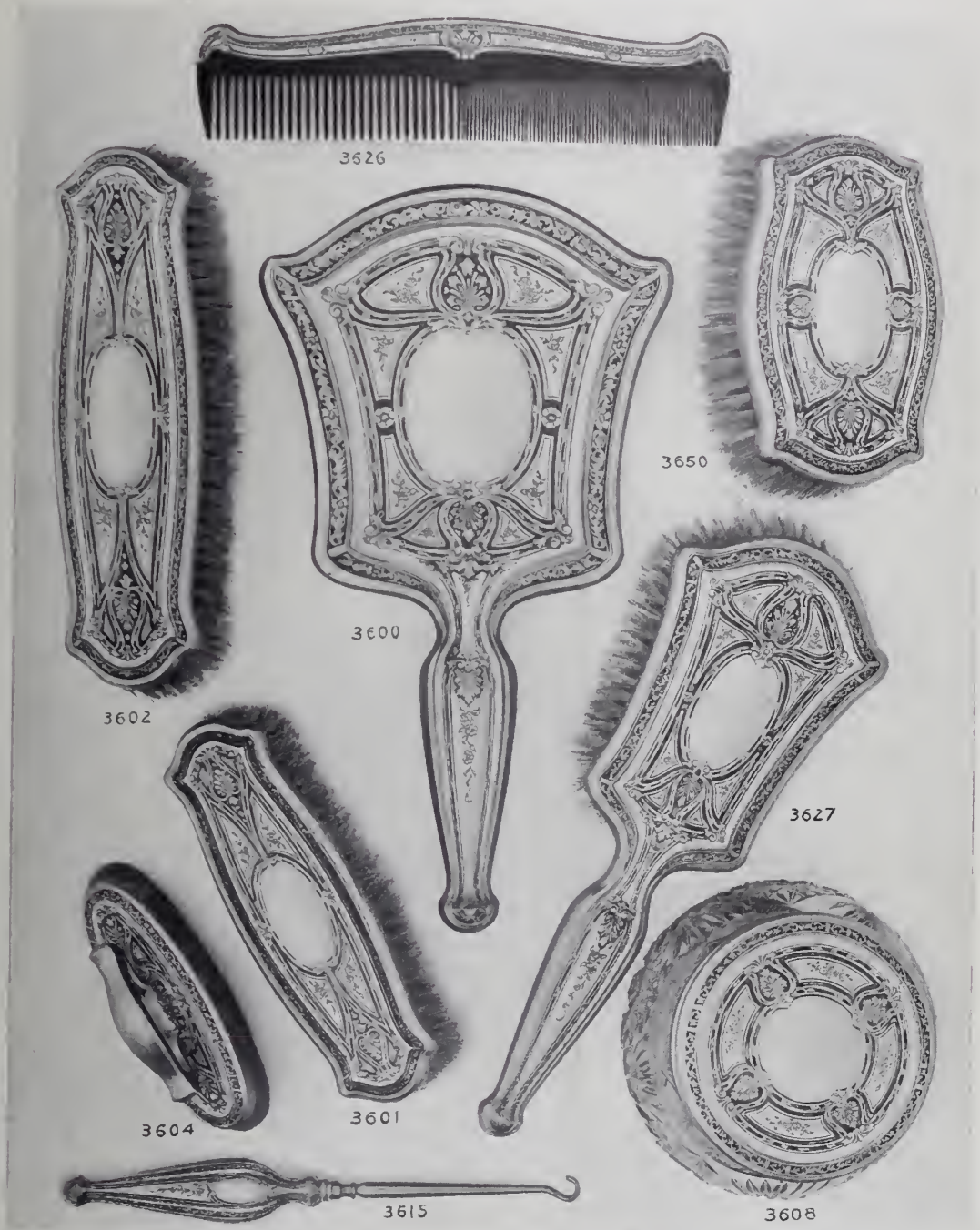
Cigar Paper Weight
Looks like a Cigar

Send for Complete Catalogue *now* — or send a sample order.

TILDEN-THURBER CO., MANUFACTURERS PROVIDENCE, R. I.

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



THE LAUREL

TRADE MARK
STERLING 925 1000

¶ The **LAUREL** pattern is now ready for delivery in both dozen and fancy pieces.

¶ Made on the popular MARTHA WASHINGTON shape.

¶ Decorated with a dainty **LAUREL** wreath, cut with the delicacy of hand engraving.

¶ Finished in light, medium and heavy weights at a very moderate price.

¶ In manufacturing **"THE LAUREL,"** every care has been exercised as to design, die work and finish—it is in every sense a Pattern of Class—but on account of slenderness of outline, proper distribution of weight, the most perfect factory and manufacturing facilities, it will be offered at the price of the cheap "ordinary" patterns now on the market.

¶ This is another Smith Pattern, designed to remain permanently in demand.

Frank W. Smith Company

Manufacturers of Sterling Silverware

GARDNER, MASS.

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

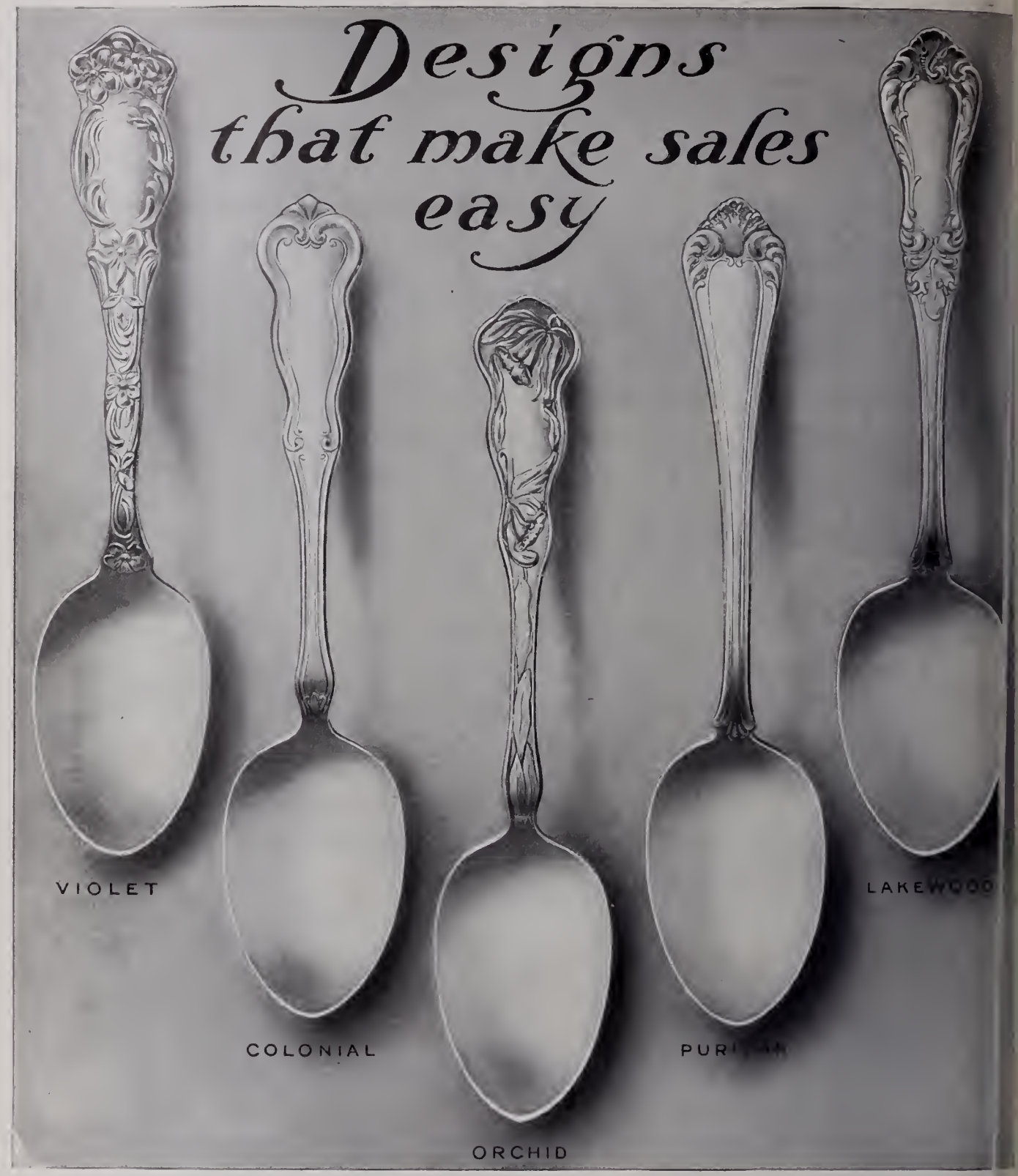
Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

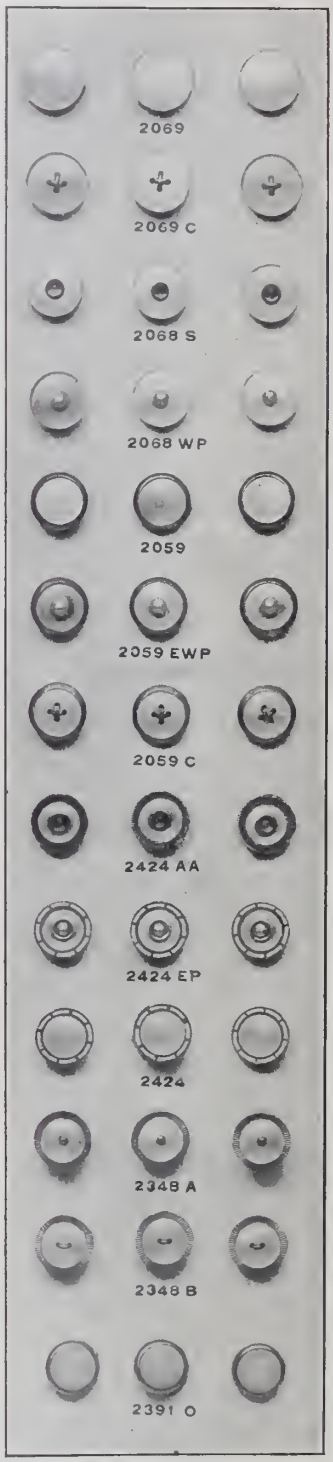
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

Festooned Necklace-Pendants

Dainty, and beautifully made in Semi-Precious Stones and Small Oriental Pearls



Peridots and Pearls | Opals and Pearls | Aquamarines and Pearls

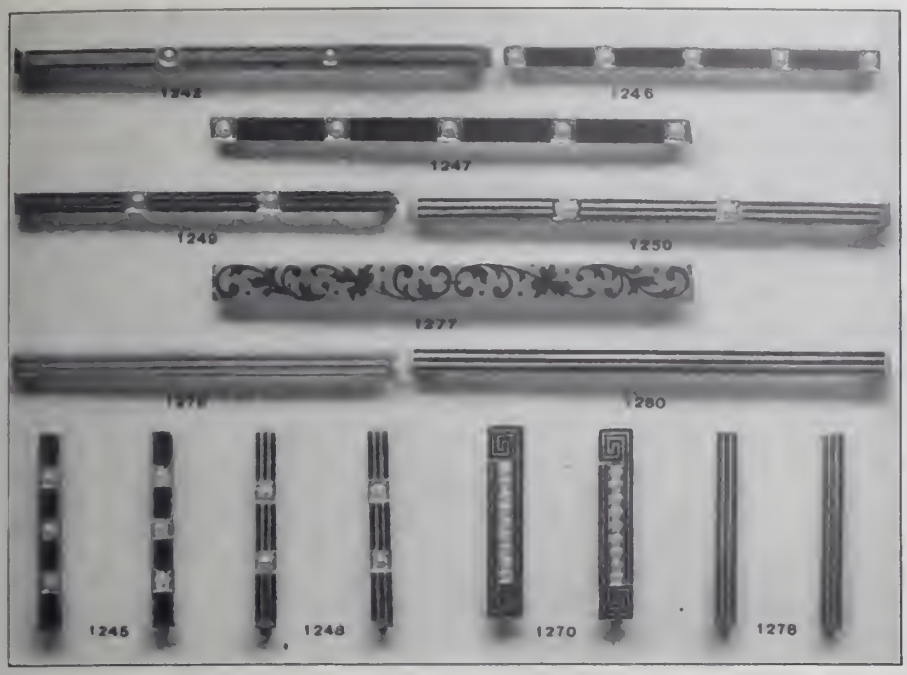
A great variety of unusual designs in the following stones:

Turquoise	Aquamarines	Opals	Black Opals	Peridots
Siam Rubies	Mexican Opals	Coral	Pink Tourmaline	Topaz
Green Tourmaline	Lapis Lazuli	Amethyst	Chrysoprase	Baroque Pearls

You already know of our hand-made Rings

VAN DUSEN & STOKES CO.

1123 Chestnut Street - - - - - - PHILADELPHIA



THE 10K LINE WITH A 14K APPEARANCE

Compare the 10k. Jewelry of To-day, with what

it was before our line was put on the market. This line is known to all jewelers who care to give their customers well-made, substantial 10k. instead of the usual variety of that grade.

These jewelers also know that in selling our line, they are giving their trade patterns equal to the nicest 14k., and with a much more pleasing percentage of profit to themselves.

Try our mail order department for your next selection package.

KOHN & CO
CAMP & ORCHARD STS.
NEWARK N.J.
1KO

Prompt Delivery on All Mesh Bags

and note the size and price, remembering that there isn't a better finished Mesh Bag on the market at twice these prices.

A 27365 (4½ in.) retails for $2.25
B 27365 (5¼ in.) retails for 3.00
C 27365 (6 in.) retails for 3.50

Round corners are a great success and protected by patent.

Send for Catalog 55 J



German Silver heavily silver-plated. One-half size. Silk or kid lined. No rivets or prongs.

PAYE & BAKER MANUFACTURING COMPANY, Silversmiths

NEW YORK OFFICE: 9-11-13 Maiden Lane

NORTH ATTLEBORO, MASS., U. S. A.



This is one of Our Latest

¶ "Rockford Quality" Hollow Ware has the highest reputation for superior quality of finish and artistic design.

¶ "Rockford Quality" Flat Ware is renowned for its excellence, beauty and durability.

Sold to the Retail Jewelry Trade exclusively.
"Stand by those who stand by you."

Rockford Silver Plate Co.

ROCKFORD, ILL.

S. STERNAU & CO.

Makers of

STERNAUWARE

Comprising

Fancy Teakettles, Chafing-Dishes,
Coffee-Machines, Alcohol-Stoves,
Bathroom Fixtures, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office



Good taste with exquisite workmanship is embodied in this

Coffee Machine Set

No. 676 1877

It makes a useful Xmas Present.

Supplements A and B, illustrating various new styles, salable throughout the year, but especially desirable for the Holiday trade, sent on request.

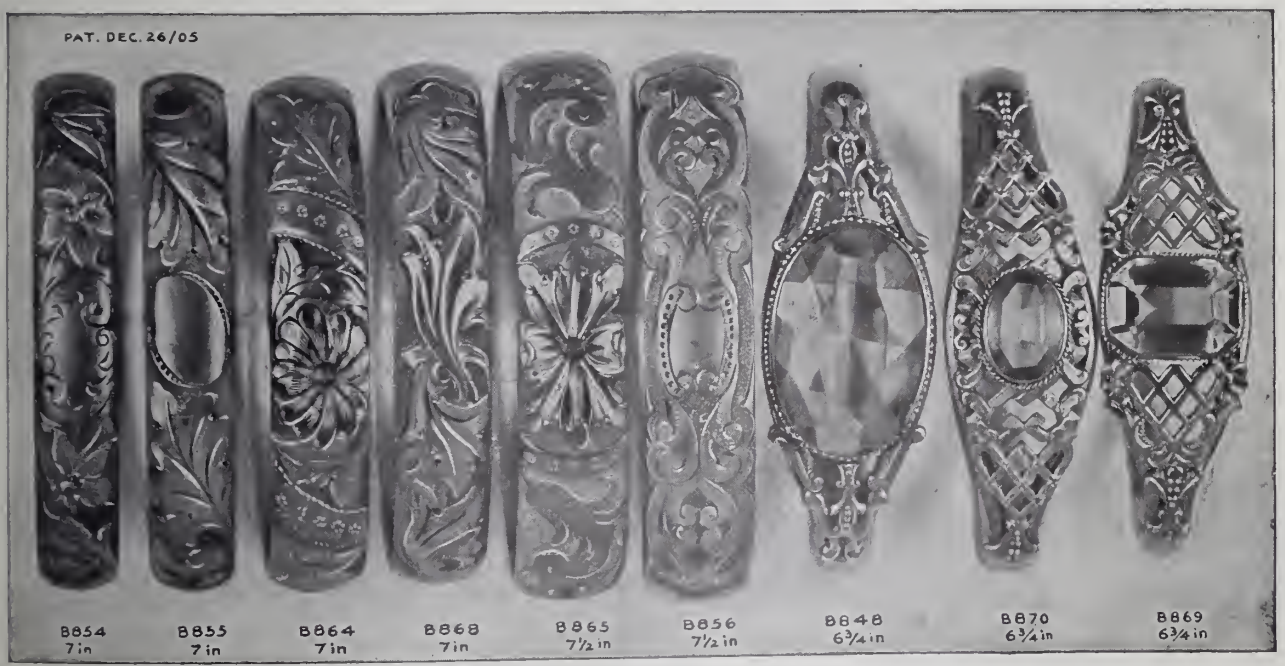
NEW YORK:
9 Maiden Lane

BATES & BACON, Attleboro, Mass.

CHICAGO:
103 State St.

Makers of High-Grade, Gold-Filled Chains, Lockets and Bracelets.
Some New Designs in Bracelets.

"Winna" Bracelets { Were the / Are the / And always will be the } **"BEST"**





AN UP-TO-DATE
LINE
FOR WIDE-AWAKE
JEWELERS

TRADE
C
MARK

QUALITY
10 K.
FINISH
THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York | 31 and 33 E. Kinney St., Newark, N. J. | 342 So. Broadway, Los Angeles, Cal.


No. 35


No. 31A

Clarence G. Thorpe
Lead, So. Dak.
MANUFACTURER OF
Black Hills Gold Jewelry.

We Make a Specialty of
GRAPE DESIGNS
And Sell Direct to the Dealer


No. 41


No. 45

Not Simply Up-to-Date
But in the Lead

The New "Perfect Joint"
BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY
Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



Make your store attractive—Draw the crowd—Compel attention by a display of "Sellers" such as we can supply. The result will be eminently satisfactory to your customers as well as yourself. Everything in Watches, Diamonds and Jewelry.

"SELLERS OF SELLERS" **Henry Freund & Bro.** 71 Nassau St. NEW YORK

Elk and Eagle Goods a Specialty

Our Trade-Mark, "The Rose," stands for quality and excellence



These Lockets are 1-10 Gold Plate
They have Gold Joints



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

ew York Office: 14 Maiden Lane

PROVIDENCE, R. I.

BLACK OPALS SEEN AT THEIR BEST

TRADE D MARK

ADMITTEDLY the Black Opal is one of the most beautiful of all gems. It is new, but its popularity is already very great; and there is a brilliant future ahead of it. Dealers who are interested should see Black Opals at their best—that is, so mounted in appropriate objects as to demonstrate their true trade value.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.

TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

LAPEL FOBS
FOR
WINTER WEAR

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Aloís Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 190

CROUCH & FITZGERALD



Jewelry
Trunks
and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER

PLAIN, ENGRAVED, ETCHED

Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

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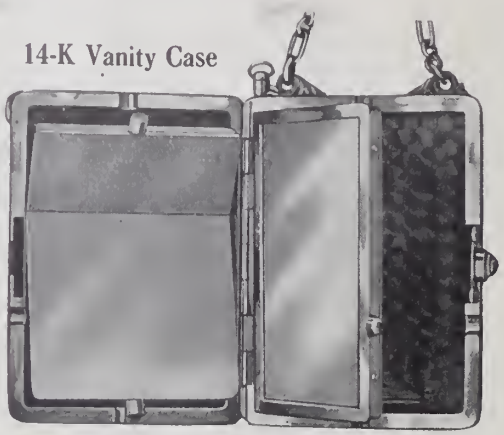


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Vanity Cases, All Sizes and Various Compartments

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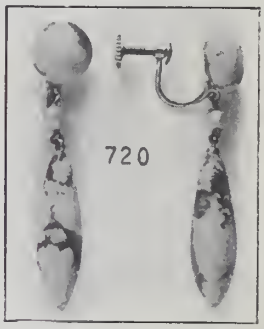


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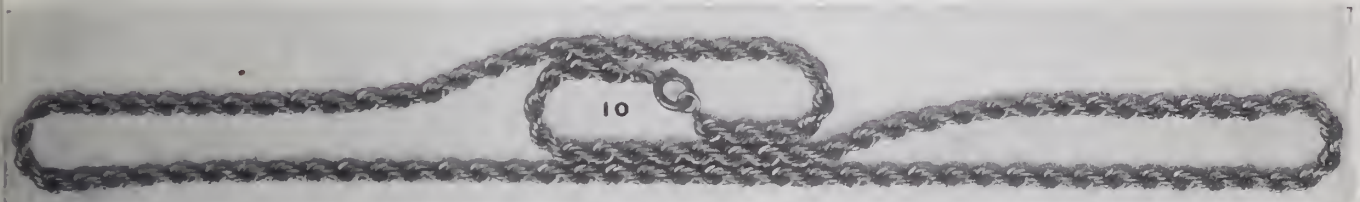
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ON HAND AND TO ORDER

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They are cheaper than those that claim to compare in quality and much better than those of equal price. Are stronger, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market **and are so conceded by the trade. They are plump 10-K. and 14-K. as stamped and fully guaranteed.** Of what value is the stamping law unless you assay your goods? **We invite you to assay our chains.** Chains cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

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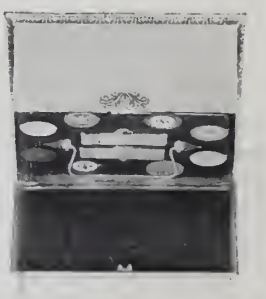
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Note Convenient Handle
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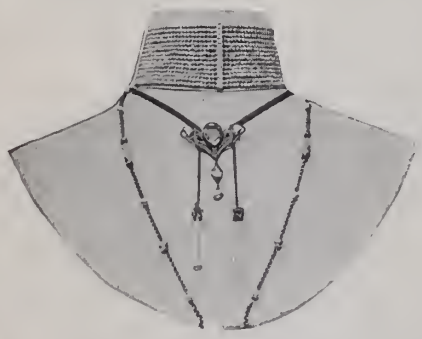
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A Complete Line in Original and Artistic Designs

To the Jobbing Trade Only

MILTON L. ERNST

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Selections sent upon request to all reliable dealers

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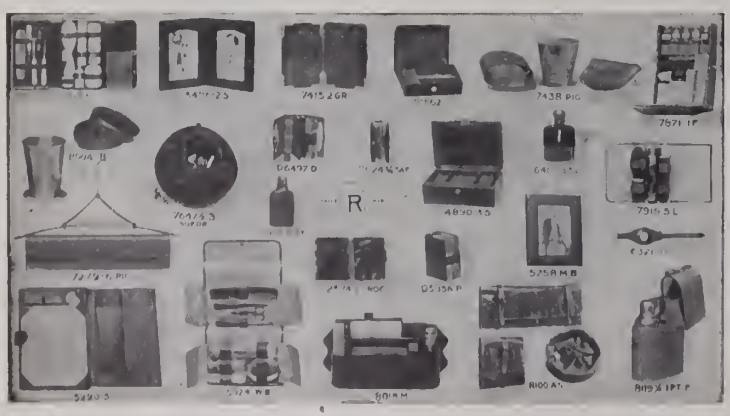
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An unsurpassed assortment of Jet Collars, Festoons, Lorgnette Chains, Brooches, Pendants, Buckles, Bracelets, Combs, Hairpins, Barrettes, Bandeaux and Hat Pins.

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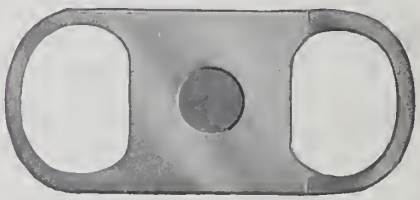
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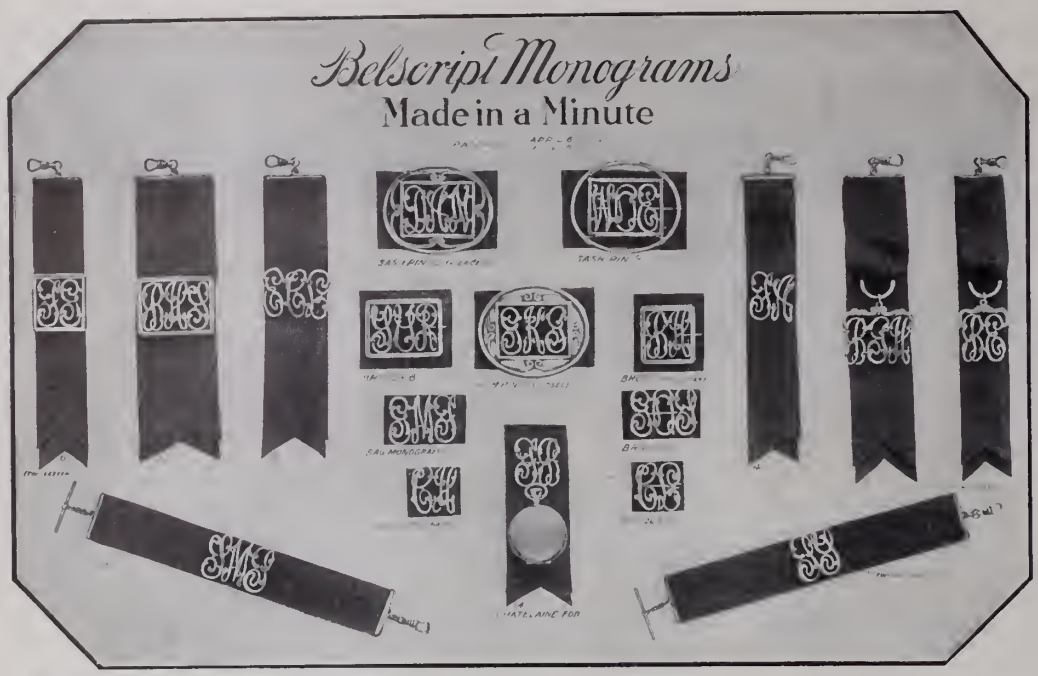
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in exclusive designs, the beauty of which will appeal to the most fastidious—they are a gift welcomed and appreciated by every lady—your Christmas stock is not complete without them—also unique patterns in imported jewelry, plated or sterling, and mounted with imitation or semi-precious stones.

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Our Sterling Silver goods fulfil every demand of the retailer because they gratify every wish of his customer.

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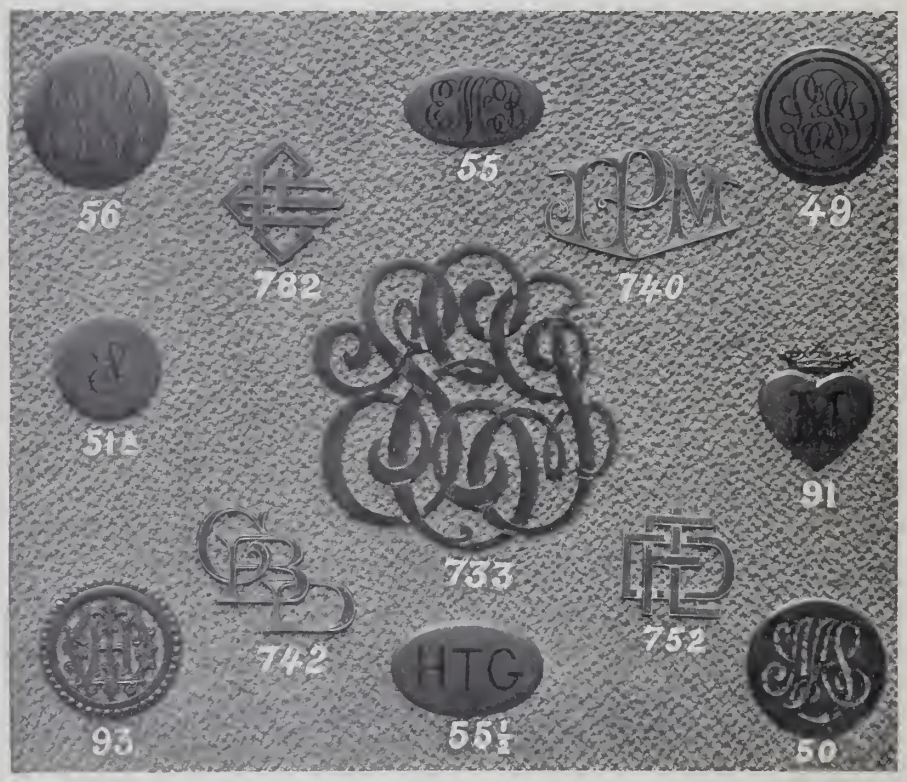
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Made in four sizes.
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FAMOUS

TRADE-MARK R. B. M. 18 74 REGISTERED ATRICE

CUFF PINS



1153/B

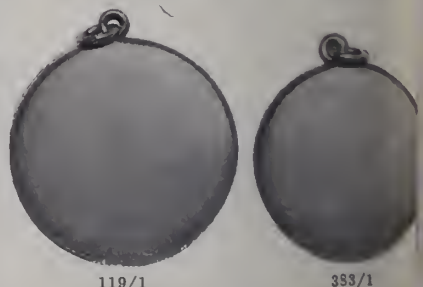


1101/B 1126 B

LOCKETS



125/1



119/1 383/1

R. B. MACDONALD & C

Manufacturing Jewelers

Office and Factory
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L. BONET,
CAMEO PORTRAITS



Importer of **Precious Stones**

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Trade Mark

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Collar Pins

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SIZE

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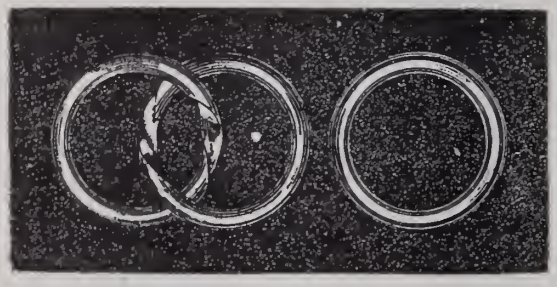
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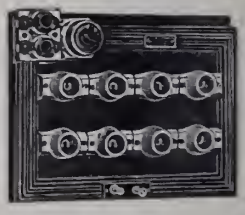
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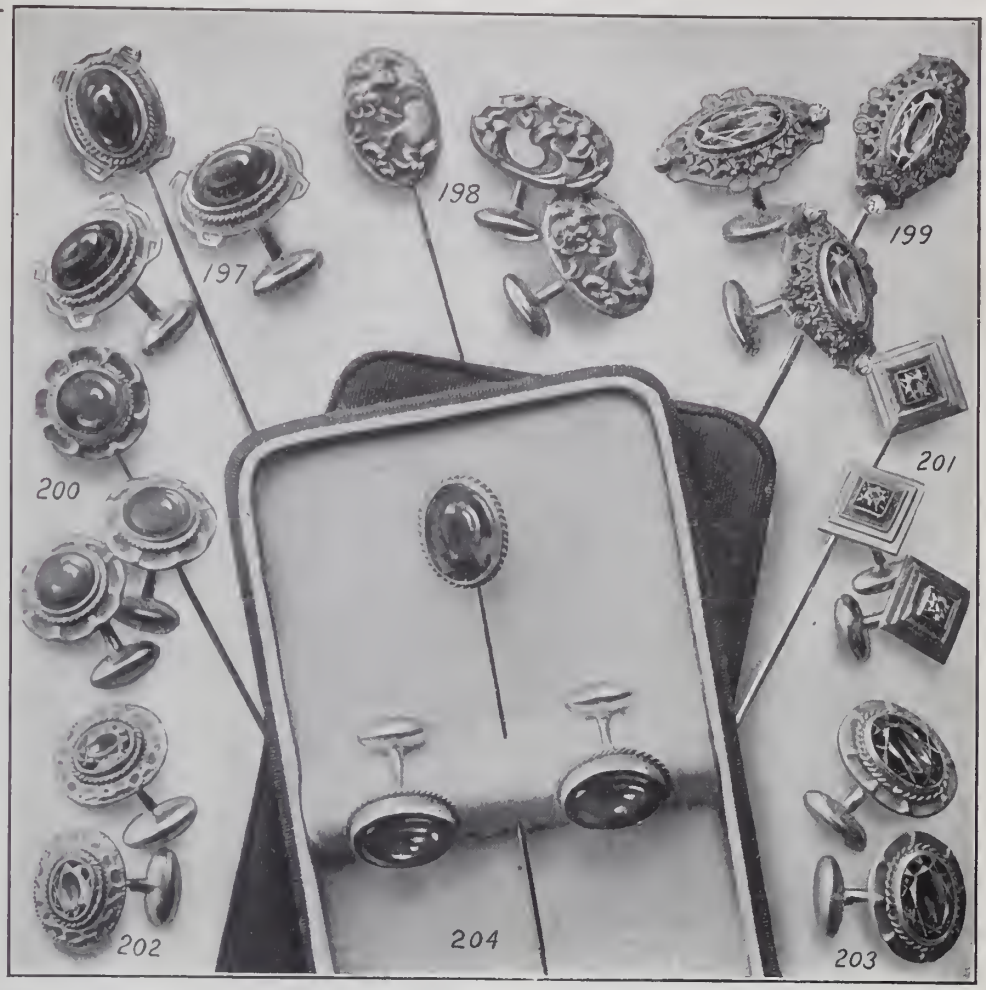
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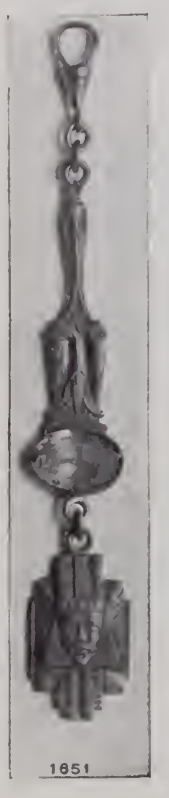
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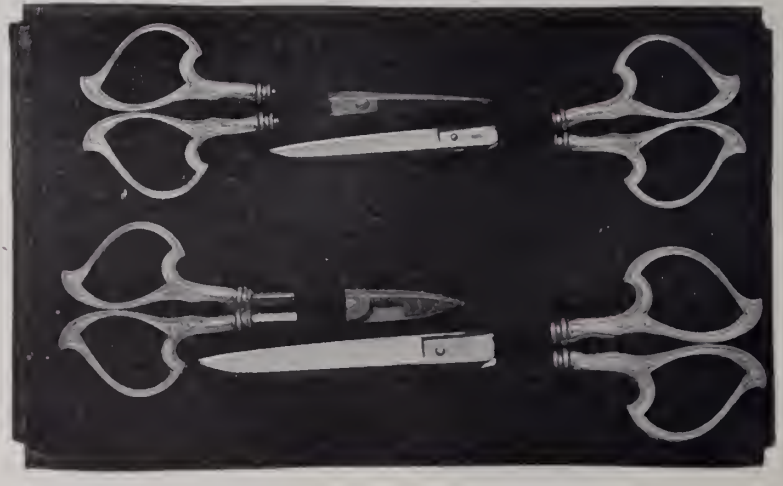

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THE JEWELERS' CIRCULAR
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

OL. LIX. WEDNESDAY, DECEMBER 1, 1909. No. 18.

Notable Productions of an Austrian Silversmith.

HE Imperial Austrian Industrial Art Museum in Vienna, recently acquired m the Artisans' Exhibition, just held in tz, has a production which deserves to more widely known, viz., a bowl made wrought, fire-gilt silver that offers strik- proof of modern handicraft ability. spite of the innumerable charming de- , the general artistic impression is in are combined so happily with modern notions of art. We therefore reproduce, in this issue, two notable recent specimens of silver work by this artist, consisting of the above-mentioned bowl, emblematic of "the fruit culture," and a jewel casket with silver mountings, representing "the chase."

In the bowl, the superb body of which is of English artistic glass, one of the most beautiful materials available for mounting purposes, we are impressed with the fine



CASKET WITH EMBLEMS OF THE HUNT.

vy respect harmonious and complete, rging the mean features and outlines n conspicuous effectiveness.

the modern division of the jubilee xsition of the artisan work of Styria ngoldsmith work of August Einspiuner, f ratz, owing to its excellent design and nartistic skill displayed in its execution, pid, on the part of the visitors, great p eciation with the technical men and y en alike. Inasmuch as in Einspiuner's re ions we have to deal with products of n ely original and incitive character, the re ous metal art-crafts may fairly make nclaim on the trade press to be made ac- u ted with such products of the finest rcmanship, in which the good traditions f e most successful technical production allegorical idea of symbolizing "fruit culture" in a drinking vessel. The compositional treatment of the silver modeling is, on the one hand, adapted in the happiest and closest manner to the form of the glass body, whereas on the other hand, in regard to the stability of the stand construction, it amplifies it. The chasing of the separate figurative and ornamental, as well as the architectural parts, displays the highest care and practically perfect workmanship.

In the casket of light polished plum-tree wood, with silver-modeled mountings, the color contrast of the light-shaded wood and the dull, in part lightly oxidized, silver have been used beautifully together. The casket was purchased by the province of Styria, for the Art-Historical Museum.

The lines of the silver mountings are dictated by the most delicate sense of form and carried out in the happy combination of realistic observation and idealized conventionalization found so rarely nowadays in applied art, for in one direction or the other, owing to the influence of certain schools and taste currents, they are too often carried to excess, and in conventionalizing nature the rhythm of conventionalism is overlooked. As an example in this direction, Einspiuner's silver work is entitled to special recognition.

While there is cause for congratulation that such work should again be produced in a simple workshop, interest in these productions is increased by the knowledge that the master who designed and executed them is a well-known member of the Austrian parliament. August Einspiuner plies his trade at Gratz, in Styria. The name of this goldsmith, by the way, has for all master artisans in Austria, politically, a grateful sound, for Einspiuner created the great master artisans' organization which has elevated this class in Austria, within the past few years, into an important public factor to be reckoned with, and the handicraft of Austria partly owes to this fact its powerful revival.

Shipments of Mexican Onyx

GEORGE B. SCHMUCKER, consul at Ensenda, submits the following brief report relative to Mexican onyx:

Shipments of Mexican onyx from this Lower California district during 1909 will exceed in value those of any previous year. For the nine months ending September 30 onyx to the declared value of $85,000 was exported to the United States, against only $66,647 for the full year 1908.

According to newspaper accounts, the interior decorations of the new Peace Congress building at The Hague will be embellished by ornamental work of this polished onyx. Samples of the stone have already been forwarded to the authorities for inspection, and they will select the colors desired.

Polishing of the onyx will be done by a San Diego (Cal.) firm.

The friends and family of John Manning, formerly a jeweler of Elkins, W. Va., who disappeared, leaving his wife and children behind, are endeavoring to locate him. His wife is lying dangerously ill at home and has no one to care for her, and unless he appears and helps them out of difficulties his children will have to be sent to an institution. Manning, it is supposed, has employment in some jewelry house, and any one who knows where he is is requested to notify him at once of the troubles of his family and of their destitute condition.



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Nature has been a large factor in the prosperity of this country. It has done many wonderful things. One of them is the production of fine fresh water pearls, with color, lustre and hardness equal to the Oriental Pearls.

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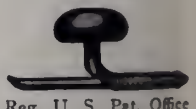
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WE ARE HEADQUARTERS FOR PEARL STUDS

British Silversmithing and Jewelry Competitions.

By W. Augustus Steward.

London, Nov. 10.—I have been privileged act upon the general and supervising mmittees of the first trade competitions Great Britain, held under the auspices of Goldsmiths', Jewelers' and Silversmiths' t Council. The sum of £100 voted by the ncient Company of Goldsmiths was set art for these competitions, and prizes of guineas and four guineas, respectively,



Fig. 1.

re offered to workmen in the goldsmith-, diamond mounting, plate working or all silver branches, and three guineas and o guineas, respectively, as first and sec-d prizes to juniors under 21 competing in same sections, while prizes of three ineas and two guineas as first and sec-d prizes were offered for the best de-ns in special competitions. I think, con-ering the great interest which The Jew-



Fig. 2.

ERS' Circular-Weekly has taken in edu-ion and the endeavors it has made to erest the American jewelry and silver des in matters relating to the improve-nt of craftsmen and the encouragement the young, that an account of the com-itions will be instructive. First, let me that the entries totaled over 100 and remely good types of workmen and ap-ntices entered their names.

The main body of the competitors were accommodated in the spacious workshops at the Central School of Arts and Crafts, while 14 diamond mounters, *i. e.*, half the competitors in this division, were perforce compelled to use the Northampton Institute, about 20 minutes' walk away, in Clerkenwell. It was surprising to find what interest some of the employers took in the competitions; it was surprising to observe busy men, with a large number of employes, coming to the school at 8:30 A.M., taking a keen interest in the lads at work, and then putting in hours on a number of Saturday afternoons in succession, and these sometimes men who had previously not taken much interest outside the doors of their own workshops and factories. One great feature of the competitions has been the bringing about of a better understanding between the manufacturers and shopkeepers and, above all, a better understanding between capital and labor. This is a particularly important point, because the trades

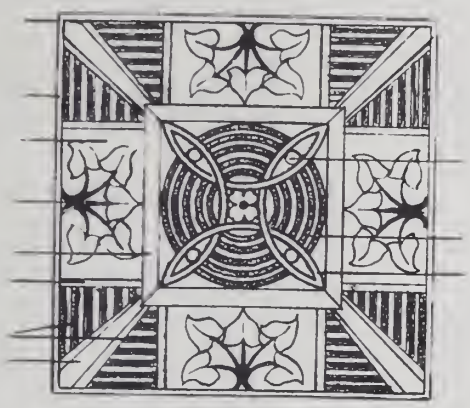


Fig. 3.

unions had done their best to "taboo" the competitions.

The piece set for the diamond mounting competition was a pendant (Fig. 1), with certain parts to swing and the ribbon to be worked out with natural movements, fancy settings to be made for the center collet and the three oval drop collets, the whole to be adjusted, and if the pendant could not be completed in the time (*i. e.*, 30 hours) the competitor had to show the opening at back partly finished. As the illustration shows, this was not a particularly heavy job for the time, although to do it thoroughly well perhaps a few more hours might have been given, but four or five of the competitors finished their job.

For the learners and apprentices in this class an outline sketch of a brooch was given (Fig. 2), and, as the illustration shows, was a simple but good test for youths. It was to form a brooch only, the center collet and drop to have a gallery and to be adjusted, and if, as in the case of the men's competition, there was not time to finish the brooch the lads had to show some of the opening at the back completed.

The senior goldsmiths were given a sketch (Fig. 3), a facsimile of which is given herewith, of a miniature frame to be made similar to the sketch, but the interpretation and carrying out of the design was left to the taste and skill of the worker. It had, however, to be entirely made from the metal supplied, weighing, with three pieces of solder, 2.39.02, and instructions were given to each competitor that the scraps and filings were to be preserved, so that approximately the same weight was



Fig. 4.

returned at the end of the competition. In this case, as in the case of the diamond mounters, it was definitely pointed out that no part of the work or the metal might be taken away from the school during the competitions, neither was it permissible for the sketch to be taken away or a tracing or

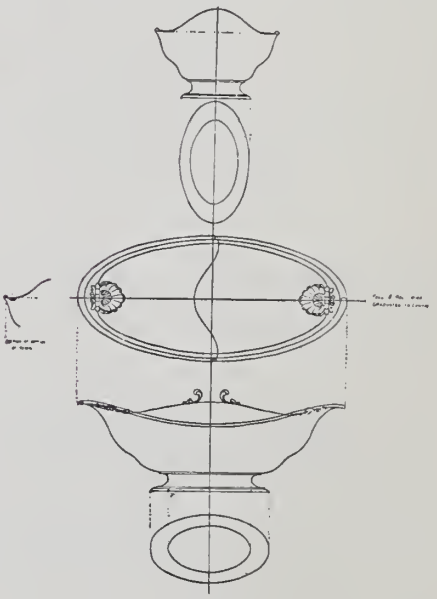


Fig. 5.

copy, and any competitor proved to have done any part of the work elsewhere would be disqualified.

The boys who competed in the section for goldsmiths had to produce a waist buckle similar to the sketch (Fig. 4), which, it will be observed, is a fairly stiff job to give a boy to produce in 30 hours. As a matter of fact, two boys completed the job, excepting for the floral parts. The workers were

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Japanese Pearls

owed to use their own judgment in carrying out the details of the buckle, and as in the case of the senior goldsmiths had to produce the work entirely from the metal given them, which, together with the solder, weighed 3.07 ounces. The scraps and filings also had to be preserved and weighed in.

The plate workers were given a double-hinged, oval bonbonniere, the plan of which, together with elevation, I give to show the object (Fig. 5). In this case two buttons and the shell hinge parts were provided. Of course, the whole of the metal was provided. The boys of this division had to make a vase of a simple nature

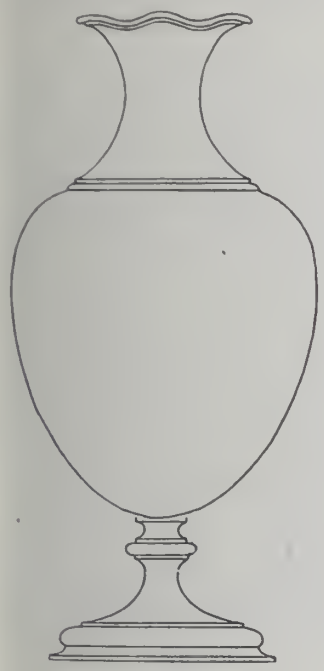


Fig. 6.

(Fig. 6), but quite enough to finish in 30 hours. As a matter of fact, while none of the adult competitors absolutely finished their job in the time, one boy of 19 finished his vase in 26 hours and produced a remarkably fine specimen of work, while another lad also finished his in the time and gave a remarkable exhibition of promise as a large worker, for he had had only about six months' practice in the workshop and as many evenings as would cover that period in a technical school.

For the small workers' senior competition a Russian cigarette case was the subject set (Fig. 7), and each man competing got his job done in the 30 hours, but with varying degrees of finish. Three very remarkable cases were turned out in the time.

The juniors in this competition had to produce a small, oblong match-box with steel striker, and in each case the boys finished easily in the time. Here again some really fine, neat work was turned out.

The design competitions, which took place Oct. 30 from 2 o'clock in the afternoon until 10 o'clock in the evening, were extremely interesting, and as a result there were several very pleasing designs. First, I should say that the competitors did not know, until they took their places in the room, what the object would be they would have to design, and I think the goldsmiths were very much surprised when they found they were called upon not to design a piece of jewelry, but a clock or any form of time indicator, the size of the sketch not to exceed more than 6 inches by 4 inches, or it might be less. The designer was permitted to introduce other materials besides gold.

Those entering for the jewelry design competition were given a card with outline representations of square sapphires, drop pearls, drop brilliants, heart-shape brilliants and square brilliants, and were instructed to make a finished design of a tiara also forming a necklace (16 inches long) and five brooches, using the particular stones indicated and pearls, and completing the work with smaller brilliants. There were two designers in this competition who finished well, as also in the former competition, but I am precluded, of course, from giving any description of the designs or illustrations until the judges have settled.

Those entering for the plate workers' competition were given as the subject a cup of about 15 inches in height, the design of which might be quite original or in any recognized style, while those competing in the small silversmiths' design competition were instructed to make a sketch of a bonbonniere about 3½ inches long by 2¼ inches wide and 2 inches deep. In this case the competitors were informed that they might submit more than one design and that enamel might be introduced.

There was considerable question as to what the result of the competitions might be, and there were those who readily assented that they would be a failure. Quite the contrary is the case. As I indicated above, the exact extent of their usefulness cannot be gauged at the moment. But there are signs, on every side, that they will bring about an awakening in the industry and afford considerable and permanent encouragement to all engaged therein. Directly judgment has been given and it is permissible to make known the awards THE JEWELERS' CIRCULAR-WEEKLY will be in a position to immediately give them and also illustrations of the best work sent in.

Buttons as Jewelry.

WHEN our industrial workers choose to invent they will find their earnings continually increasing, without having to tire of one article, and thus lose pleasure in it. Buttons in the present season would be a thoroughly salable article for jewelers, and do not lose their value. Fashion decrees that buttons shall be large and valuable; why should the button manufacturers have all the profits when they only too often, as it is, interfere with the jeweler's trade? And jeweled buttons are appearing again, like those of national costumes and of the time of our grandmothers, and are already as popular for birthday or wedding presents as any other jewelry. Such buttons do not lose their value, and the esteem in which we of to-day hold the ones which belonged to our grandmothers will be granted by our granddaughters to those which we leave to them.

Fashion favors is here, says a British correspondent of *Die Edelmetall-Industrie*. Few buttons are used if they are large and handsome, and they are even used, as buckles were formerly, for hat trimming. If the ladies could buy these, even at a high price, in every small-wares shop they would find little charm in them. But to buy buttons at the jeweler's is a different thing; and the English merchants are too clever not to humor this weakness. Such buttons can not only be worn all one's lifetime, but handed down, though no one things of that when buying handsome buttons. But this consideration is of importance in purchasing, and jewelers may well remind the customer of the durability of solid metal buttons.

Many of the novelties in buttons attract attention by their tasteful workmanship, and also by a pretty fashion of displaying them, which certainly has an effect upon the customer. Pretty, cheap pasteboard boxes seem to be the most suitable. In the center lies one single large button; there are so many garments which require for the best effect only one. Around this are grouped half a dozen silver buttons and a dozen small ones, perhaps of gold. The contents of the boxes can be assorted to suit every purse and every taste; blouse buttons and cuff buttons can be added if desired, or even gentlemen's vest buttons and collar buttons.

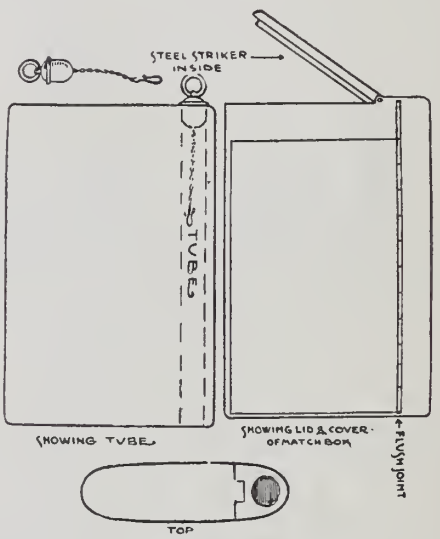


Fig. 7.

Among the novelties are seen many finely chased and inlaid buttons and hand-painted ones of metal or porcelain, framed in silver or gold. But in this case each one must show a different painting, for six just alike would look queer and tiresome. Neither must the pictures be a series.

Every jeweler will know how to design such buttons, but he must not forget that the pattern and finish must depend upon the size, and that one on a garment can be of a very different style from what half a dozen or a dozen must be. If several kinds of buttons are to be displayed in one box, as is usually done, they must be in assorted sizes, from large to quite small, so that one may have what is needed for coat, gown, blouse, etc., especially when these assorted boxes of buttons are to be used as gifts, which is now the custom here in England. There must be two or three duplicates of all jeweled buttons, so that the lady need not fear that the loss of one will bring the necessity of laying all the others away and buying a new set.

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Death of Theodore Lande.

[redacted]

ELMIRA, N. Y., Nov. 27.—Theodore nde, a member of the firm of Freudenim, Levy & Lande, wholesale jewelers d watch dealers, 118 Lake St., and one the best-known business men in this y, died ,Wednesday morning, at 5:20 lock, at his home, 315 Madison Ave. Mr. nde had been ill about four weeks with ritonitis and nervous trouble. He had n in poor health for about six months st. News of his death was received th deep regret by friends in this city and ewhere throughout the jewelry trade, ere he was well known.

Theodore Lande was born in Russia 52 rs. and when a young man came to New



THE LATE THEODORE LANDE.

rk. He settled in Elmira and in 1880 ted the use of a window in the store F. E. Doolittle, which was located in e former Odd Fellows Temple on W. ater St., where he followed his trade as watch repairer. Later he occupied a store E Water St. and conducted a business ere for himself. About 10 years ago Mr. nde became connected with the house of reudenheim & Levy, the firm becoming reudenheim, Levy & Lande. Mr. Lande as superintendent of the works in this y, his interest being confined to the Elira business, the New York house being reudenheim Bros. & Levy.

Mr. Lande, by his ability and industry, orked his way to a position of prominence the business affairs of the city. He was onorable in all his dealings and was reected among his fellow-men. He was a ustee of the High St. Temple, a member Ivy Lodge, No. 397, F. and A. M.; Elira Chapter, No. 42, R. A. M.; Corning onsistory, Ismalia Order of the Mystic rine and the Royal Arcanum.

The deceased is survived by a widow, five ns, Dr. Abraham Lande, Joseph, Herman d William McKinley Lande, of Elmira, d Isaac Lande, of New York, and one ughter, Miss Anna May Lande.

The funeral was held at the family home 1 Madison Ave., yesterday, at 2 P.M. The ev. Dr. Genzler, of the High St. Temple, and the Rev. Dr. Marks, of Chicago, officiated in connection with the Masonic Order. Burial was held in the private Jewish Cemetery on Franklin St.

Police Frustrate Attempted Escape from Cleveland Hospital of Man Charged with Robbery of Buffalo Jewelers.

CLEVELAND, O., Nov. 24.—A bold attempt to escape from the St. Clair Hospital, where he has been confined for several weeks, by Arthur Hill was nipped in the bud by the vigilance of the police last Saturday. Hill is charged with a bold jewelry robbery in Buffalo and was wounded in a fight with the officers who captured him in this city. Detective Walker obtained a letter written by Hill to Walter Brandt, alias "William Carney," asking that Brandt remove the screen from the window of his room Saturday night and also send some old clothes for Hill to don. The letter was intercepted by a girl and the police were informed five days before the attempt. The police say that the note carried the details of the plan, and they are shielding the girl, refusing to give any information about her.

After a three hours' vigil in the vicinity of the hospital, Brandt was captured in the act of removing the screen. He had a chisel, a revolver and a suit of clothes in his possession when captured. He was charged with carrying concealed weapons and of assisting a prisoner to escape. When Hill's cot was searched a butcher knife was found hidden in the mattress.

Judge McGannon fined Brandt $300, costs and sentenced him to 90 days in the workhouse after he had pleaded guilty to the charges against him. He said Hill was a friend who had helped him at one time and also admitted that he was on parole from the Mansfield Reformatory.

The arrest of Arthur Hill on the charge of robbing the store of Frisch Bros., of Buffalo, was spectacular and a matter of mere chance. A man saw him and another reading of the robbery from a Buffalo paper and making comments. The police were notified and Hill was shot in the fight that took place at his capture. It was at first thought that the wound was fatal, but Hill has been steadily improving, and the police are waiting for his recovery to turn him over to the Buffalo police.

The property found on him at the time of his capture was later identified by a member of the firm of Frisch Bros., who came here for the purpose.

Detective Alsasser, of the Buffalo police force, came to Cleveland, last week, to take Hill to that city for trial. The time of the departure of Hill from the St. Clair Hospital is being kept secret to avoid another attempt to rescue him. The Buffalo detective went to the workhouse to interview Brandt. Brandt admitted that he was with Hill at the time of the latter's capure, but he stoutly denied that he was in Buffalo at the time of the robbery.

BUFFALO, N. Y., Nov. 29.—Charged with being one of three men who threw a brick through the window of the jewelry store of Frisch Bros., of this city, and stole $2,000 worth of diamonds, Arthur Hill, alias "Cowboy Hill," was brought here from Cleveland, Saturday night.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Nov. 24.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 161 cases watches, $1,577; 139 cases clocks, $2,203; 1 case jewelry, $124; 5 cases plated ware, $138.

Bremen: 2 cases watches, $3,088.

Berlin: 2 cases clocks, $225; 2 cases clocks, $180.

Buenos Aires: 1 case jewelry, $845; 33 cases plated ware, $4,182; 21 cases, $401; 11 cases clocks, $189.

Bombay: 12 cases clocks, $202.

Christiansand: 5 cases clocks, $134.

Colon: 4 cases jewelers' tools, $110.

Fayal: 2 cases plated ware, $101.

Hamburg: 1 case pearls, $900; 2 cases plated ware, $220; 4 cases optical goods, $752.

Havana: 1 case optical goods, $1,058; 1 case plated ware, $435; 25 cases clocks, $411.

Havre: 1 case optical goods, $148; 1 case plated ware, $100; 1 case jewelry, $100.

Kingston: 1 case plated ware, $172; 12 cases clocks, $168.

Launceston: 30 cases clocks, $114.

Lima: 1 case optical goods, $614.

Liverpool: 2 cases jewelry, $325; 1 case silverware, $297; 1 case pearls, $1,000; 4 cases watches, $1,800; 4 cases jewelry, $608; 214 cases clocks, $4,224; 4 cases watches, $2,790.

London: 25 cases watches, $5,895; 1 case plated ware, $253; 1 case scopes and views, $300; 3 cases silverware, $2,500; 95 cases clocks, $3,277; 12 cases clocks, $681; 5 cases watches, $1,968; 1 case jewelry, $200; 16 cases optical goods, $7,365; 39 cases clocks, $763.

Manaos: 6 cases watches, $1,623; 30 cases clocks, $1,306; 20 cases jewelry, $2,890.

Montevideo: 152 cases clocks, $3,690; 1 case watches, $325; 2 cases plated ware, $326.

Neuvitas: 1 case jewelry, $211.

Rangoon: 8 cases clocks, $158.

Rio: 12 cases clocks, $145; 13 cases plated ware, $2,093; 240 cases clocks, $2,958; 2 cases optical goods, $831; 39 cases clocks, $481; 1 case precious stones, $520.

Santiago: 1 case thermometers, $163; 1 case plated ware, $152.

St. Johns: 2 cases clocks, $225.

Southampton: 4 cases scopes and views, $912; 1 case scopes and views, $300.

Sydney: 1 case plated ware, $142; 101 cases clocks, $1,244; 5 cases optical goods, $662; 19 cases plated ware, $857; 3 cases scopes and views, $372; 232 cases clocks, $2,791; 2 cases optical goods, $1,035.

Vienna: 12 cases clocks, $250.

Wellington: 15 cases clocks, $232.

Jewelry Stolen from the Store of E. E. Barber, Decatur, Ill.

SPRINGFIELD, Ill., Nov. 25.—As noted briefly in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the jewelry store of E. E. Barber, N. Water St., in Decatur, was robbed of more than $200 worth of jewelry Sunday night, Nov. 21, by robbers, who secured an entrance to the building by going through a window. The robbers first entered the Citizens' National Bank building, and from there were enabled to break through a window in the rear of the jewelry store.

The following is a full list of all articles stolen: Tray containing a dozen rings, opals and assorted stones, ranging in price from $10 to $12; tray women's gold rings, opal, pearl, turquoise and ruby combinations, $3 to $4 each; large cameo bracelet, $10; large amethyst bracelet, $7.50; two topaz bracelets, $7.50 each; 15 sets men's signet and tie pins, ranging from $2.50 to $7.50 each; one lion's head bracelet, with diamond, $15; one dozen men's tie pins, with fancy sets, $2 each, and 10 women's hat pins, signet.



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Treasury Department Holds Imitation Pearls on Wire to be Dutiable at 60 Per Cent. and Not at 20 Per Cent.

PROVIDENCE, R. I., Nov. 27.—The decision of the Treasury Department at Washington in setting aside the tariff of 20 per cent. ad valorem on pearls on wires, which was being imposed here, and increasing it to 60 per cent., struck manufacturing jewelers in this city and vicinity, who use these goods a hard blow. This decree of the department also affects the port of New York, where the duty imposed has been at the rate of 45 per cent. ad valorem.

The increase was made when it was called to the attention of the department of the Board of General Appraisers that there was a variance in the classifications of such pearls at these two ports, and asking for a ruling in the matter and an interpretation of the provisions of the tariff governing these importations.

The force of this increase in duty strikes harder at his city and the Attleboros than at other places in the country, for the manufacturing jewelers in these places are almost exclusively the users of this form of pearls, and even the consignments entered through the New York Custom House are for the most part for manufacturers here.

Pearls on wires are an imitation of the small pearls often seen in scarf pins and similar articles of jewelry, and are used very extensively in making various lines, especially in imitation bunches of grapes, which have been so popular during the last few months.

E. B. Shepard, Providence manager for Albert Lorsch & Co., of this city and New York, said to-day, when interviewed concerning the Treasury Department's decision, that there would surely be an increase in the price of articles in which pearls on wires are used, when the stock already on hand is exhausted.

"Since the adoption of the new tariff law the Collector at Providence has been imposing a duty of 20 per cent. ad valorem on pearls on wires under pargraph No. 449, which reads: 'Imitation precious stones including pearls and parts thereof for use in the manufacture of jewelry 20 per cent. ad valorem, and New York has been imposing 45 per cent. ad valorem under paragraph 109, "all other manufactures of glass or paste or of which glass or paste shall be the component material or chief value, 45 per cent. ad valorem."

"This variance in classification between the two ports was reported to the Treasury Department, some time ago and it has made a decision putting the duty at 60 per cent. ad valorem under a clause in Par. 448, which states: 'All articles commonly or commercially known as jewelry, or parts thereof, finished or unfinished, including chain, mesh, meshbags, purses composed of gold or platinum, whether set or not; set with diamonds, pearls, cameos, coral or other precious, or semi-precious stones or imitations thereof, 60 per cent. ad valorem."

These pearls on wires are made by dipping a brass wire into melted glass, and then twirling the wire round until the glass becomes rounded. The glass is then coped in a solution which coats it to look like pearl. The wire is not really a part of the product, but only incidental to the making.

It was stated this afternoon by several men interested in the question that the importers would surely protest the 60 per cent. duty and carry the protest to the highest courts.

There has always been more or less litigation over the form of pearls which it now seems are to be protested. In the old Dingley law there was a provision for imitation precious stones composed of glass or paste. Under a decision of the United States General Board of Appraisers, who hear and decide all protests, it was ruled that these were not imitation precious stones, because pearls were not stones, being of animal rather than mineral origin.

This question remained in litigation for several years, and the court finally decided against the ruling of the Board of Appraisers, and stated that imitation pearls were imitations of a precious stone, and put the duty down to 20 per cent., instead of the 45 per cent. which had been imposed under the ruling of the board. At the time of this decision there was a large number of protests on hand, and the Government had to refund the difference between the two figures.

After the Board of Appraisers made their decisions according to the rulings of the court, and in some of these decisions the tariff on pearls on wires was placed at 20 per cent. From this time until the new law went into effect there was no more trouble with levying the duty on the articles. The appraisers at the various ports fix the duty according to their own interpretation of the law until there is some protest or the Treasury Deparment orders otherwise. That there will be protests against the present decision of the department is inevitable, according to George W. Gardiner, Collector of the Port of Providence and E. B. Shepard.

Mr. Shepard in further discussion of the matter, said: "Speaking offhand in regard to this, I would say that the increase in duty will mean an advance in the prices of the product as soon as the stock already on hand is exhausted. The importers will in all probability protest the entries that are made at 60 per cent. ad valorem and, as has been the history of the case, they will probably receive a favorable decision from the courts and have the duty paid at 60 per cent. in part refunded."

Eugene J. Mathurin, Waterville, Me., Goes Into Bankruptcy.

WATERVILLE, Me., Nov. 26.—Eugene J. Mathurin, a local jeweler, is in bankruptcy, having filed a voluntary petition in the United States Court. His assets consist of stock and fixtures each valued at $1,200 and his liabilities are placed at $3,800. His creditors are New York and Boston houses.

Mr. Mathurin has been in business here for a number of years. He came from Waterville to New Brunswick in 1903 when a lad of about 20 and built up a good trade by his ability and industry. For some time he has been hampered for lack of capital, yet has never before been in financial difficulties though accounts have been in attorneys' hands for settlement.

Proceedings in the Bankruptcy of William Feintuch & Co., Providence, R. I.

PROVIDENCE, R. I., Nov. 27.—At a meeting of the creditors of William Feintuch & Co., manufacturing jeweler, at 234 Chestnut St., this city, held a few days ago at the office of Chester W. Barrows, referee in bankruptcy, Edward H. Ziegler, attorney, was appointed as trustee, with a bond of $2,000. There was a good representation of creditors, and in the absence of Mr. Feintuch, who was adjudged a bankrupt by the United States Circuit Court some time ago, Mrs. Feintuch, the bankrupt's wife, and A. Bazar were examined at considerable length as to their respective claims for money said to have been loaned to Mr. Feintuch at various times.

It was decided to hold another meeting for the purpose of making further inquiry into the claims. It was voted to allow the trustee to sell the assets of the bankrupt at private or public sales, as might be deemed for the best interests of the creditors.

The following is the list of creditors that has been furnished the referee, although the amount of the individual claims has not yet been scheduled: Chase Mfg. Co., Fulford & Hobart, Reuckert Mfg. Co., Jencks Paper Box Co., J. A. Charnley, Union Paper & Stationery Co., G. A. Riccius, Leeder & Bernkopf, D. M. Watkins & Co., B. Young & Co., N. Levy & Co., Young Bros., Providence Art Metal Co., Belcher & Loomis Co., Martin, Low & Taussig, Samuel P. Harris, T. W. Lind Co., M. & S. Comb Co., Manufacturing Jewelers' Board of Trade, A. T. Wall Co., New Acme Plating Co., H. Nordlinger & Son, Roland Whylock & Co., Providence Metal Spinning Co., Jewelers' Supply Co., Hopkins & Cannon, Metal Products Corporation, Crown Die Cutting Co., Providence Gas Co., Arthur O'Leary, John F. Brady, Providence Telephone Co., Chas. H. Field, agent; Amelia Feintuch, Bertha Esser, Max Silverman, Edward D. Bassett, Edward D. Bassett, Jr., A. Bazar and National Exchange Bank, all of Providence; American Bead Co., A. Steinhardt & Bros., Singer Bros., Mrs. J. J. Fogarty, Kelly Publishing Co., of New York; E. A. Fargo & Co., Taunton, Mass.; Star Mfg. Co., Leominster, Mass.; Maynard Gough Co., Worcester, Mass.; Domestic Stone Co., Attleboro, Mass.; Gebhardt Bros., Cincinnati; Rudolph Bros. and B. Felder, Philadelphia, and The Golden Rule, St. Louis.

Aged Boston Jeweler Held Up in His Store by Two Robbers Who Escape with Booty.

BOSTON, Mass., Nov. 27.—Edward B. Randall, jeweler, at 766 Tremont St., who is about 75 years of age, was robbed on the evening of Nov. 22 by two men who entered his store shortly before 9 o'clock. One of the robbers drew a revolver and warned the storekeeper to give no alarm. The other filled a box with available watches and jewelry to the value of about $200, and the couple then fled with their booty.

Descriptions of the men were furnished to the police, but the thieves had too good a start to be overtaken. Mr. Randall was robbed in a similar manner three years ago.

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msterdam Diamond Trade Flourishing with Excellent Prospects for the Future.

Amsterdam, Nov. 20.—Comparing the nditions of the market at the present time ith those of the years 1907 and 1908, the esent state of the diamond trade here is good as to be absolutely remarkable. At e beginning of the year business picked a little, but within a comparatively short ne conditions bettered to such an extent at even the most pessimistic members of ie trade were forced to concede the bright- t business future.

In March and April the big American nporters, as well as the European buyers, gan to visit this market regularly again, d since that time there has been a con- nuous string of European and American amond merchants in this city. At first the tters sacrificed their old stock in order sell (sometimes at a big loss), but as w goods came into the market and the mand proved itself to be substantial and t temporary, the prices began to go stead- up, and have been doing so ever since. erchants here realize that at last they can ake up their losses of last year, and now l the shops are working on full time.

The London rough syndicate also wished make up for its losses during the crisis, nd as soon as business picked up began to crease prices on the rough, which they ave jumped 5 per cent. at a time. All these uses have led to a very large increase in e prices of the diamonds since last Spring; uring the present month the Syndicate did ot raise the price of the rough directly, ut the same effect was accomplished by eason of a depreciation in the quality hich gives poorer assortments and prac- cally results in an increase in prices as far s the cutters are concerned.

The diamond business in this city has in e past suffered through the conflicts be- ween the manufacturers and workmen, but e outlook for the future now is very right in this respect, as arrangements ave now been made which eliminate strikes nd "lock-outs" for some time. A new con- ract was signed on Nov. 16 by the Jew- lers' Association of Amsterdam and Dutch Union of Diamond Workmen, which covers period of five years, during which time it s safe to predict that there will be few, f any, controversies between the workmen nd employers, as both parties are satisfied vith the new arrangements.

Among the important points covered is ne allowing 2,200 apprentices during the ive-year period, besides which each manu- facturer has the right to give a technical ducation to his children, where formerly nly one son could learn the business; and here will be a trade school where appren- ices will learn every branch of the dia- nond-cutting business separately (cleaving, utting, polishing, sewing, etc.), and last, ut not least, both parties to the agree- ment, employers and employes, will co- perate to prevent any "blacklegging" on he part of non-union workmen or small manufacturers. The concession from the workmen of 2,200 apprentices is considered a big one, but in exchange the men have obtained the object they have been looking for for years, namely, a workday of eight hours, which will be generally introduced in October, 1911.

Altogether, the conditions in this field are more favorable than they have been for many years at this season, and the lookout is extremely bright. E. T.

Samuel and Simon Pearlin, Who Suddenly Disappeared from Los Angeles, Arrested in New Haven, Conn.

Los Angeles, Cal., Nov. 24.—Samuel and Simon Pearlin, who have been doing a manufacturing jewelry business in the O. T. Johnson building, corner of 4th St. and Broadway, for about a year past, suddenly disappeared a few days or a few nights ago. They had contracted debts variously stated at from $4,000 to $10,000.

Joseph Rittigstein, jeweler at 510 S. Broadway, secured an attachment on the contents of their place, but found nothing of any value. A safe was left behind, but there was nothing found in it. The safe, it is said, belonged to someone else.

It is rumored here that Pearlin was an assumed name, and that the brothers formerly lived at New Haven, Conn. The matter has been placed in the hands of detectives.

New Haven, Conn., Nov. 26.—As they stepped off a train at the station this morning Samuel and Simon Pearlin, 23 and 26 years old, respectively, both of this city, were arrested by the detectives this morning on charges of theft and larceny of $12,000 worth of stock from jewelers of Los Angeles, Cal. For the past two years the Perlin brothers did business in Los Angeles as "manufacturing jewelers and diamond setters."

Captain Dunn got word to be on the lookout, Monday night, when he received a telegram from Captain of Detectives Flammer, of Los Angeles. He immediately assigned seven detectives to work on the case. At the detective headquarters this morning the men said they bought the diamonds from the Los Angeles firm and gave notes for them. The police say the pair said that as they were unable to meet the notes they shut up their business and came to New Haven.

Their baggage arrived in New Haven early yesterday morning, and was taken by the detectives. A sharp lookout was kept by the detectives at the railroad station, at the home of Louis Pearlin, the Chapel St. jeweler, who is a brother of the men, and at the different points in the city.

They were held in the police station on a fugitive warrant under bonds of $5,000 each. The bond was later reduced to $3,000.

Samuel and Simon Pearlin learned their business while in the employ of their brother in Chapel St. Two years ago they left for the Pacific coast. The New Haven authorities telegraphed to the Los Angeles detectives, who will send detectives to New Haven immediately.

The detectives found a package in the trunk of one of the young men, which contained diamonds valued by them at $6,000.

R. M. Bagby, Grayson, Ky., has been succeeded by the Bagby Jewelry & Art Co.

Alfred H. Smith & Co., New York, in Financial Difficulties—Creditors May Organize a Corporation.

Alfred H. Smith & Co., one of the oldest and most prominent concerns in the diamond and precious stone trade of New York, are in financial difficulties, and an effort is now being made to straighten out the affairs on a basis satisfactory to the creditors and debtors alike without resorting to bankruptcy proceedings. The matter is now in the hands of a committee of creditors, which is endeavoring to get those who hold claims against the firm to consent to the formation of a corporation, to be known as the Alfred H. Smith Jewel Co., which will assume the debts of the present concern, and which will be run under the supervision of creditors until the debts are paid or the assets are marketed at the best possible value.

Under date of Saturday last notices were sent out signed by Eduard Van Dam, Wm. H. Rockfellow, Wm. H. Vogell, estate of Fred W. Lewis, Wm. Scheer and H. E. Oppenheimer, announcing that the Smiths were in an embarrassed condition and practically all their jewels (which comprise their main assets) were at present pledged with various banks and other parties. The notice stated that a number of suits had been instituted against the debtors and various creditors were in a position to take judgment against the firm, file bankruptcy proceedings, etc., but if such steps were taken the good will of the house would be destroyed and it might be impossible to realize on the equities in the jewels which had been pledged to creditors, who are now secured, because the equities would probably be lost at forced sales.

In addition to these equities there are other assets on which a fair amount can be realized in the ordinary course of business, and it is the belief of Alfred H. and Harrison B. Smith, his brother, that if these assets are properly liquidated all the unsecured creditors will ultimately receive payment in full. For this reason the creditors who signed the notice urge the acceptance of the plan to form a corporation, whose capital stock will be transferred to a committee composed of Wm. Rockfellow, Henri Van Dam and H. W. Conner, of the estate of Fred W. Lewis, which has unsecured claims for $80,000. Under the plan Alfred H. Smith and Harrison B. Smith will be employed by the corporation at a salary to aid in the disposal of the merchandise.

It is intended that the corporation is to pay an advance on account of creditors' claims whenever there is sufficient cash in the treasury to make a payment of 10 per cent. Creditors who hold notes of the Alfred H. Smith Co. are offered in exchange notes of corporation, endorsed by members of the present firm.

The circulars do not state what the assets or liabilities of the concerns are, nor could Felix H. Levy, the attorney, in charge of the reorganization, give any definite information on the subject when seen by a Jewelers' Circular-Weekly reporter.

John T. Williams, New Orleans, La., has admitted a partner into the business, and the firm style is now Williams & Forester.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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Joseph H. Miller and His Son, Horace J. Miller, Who Ran the Amsterdam Diamond Co., Convicted at Buffalo of Using the Mails to Defraud.

Buffalo, N. Y., Nov. 26.—Joseph H. iller, head of the Amsterdam Diamond o. of this city, and his son, Horace J. iller, whose trials were outlined in the st issue of The Jewelers' Circular-eekly, have been found guilty of using e mails to defraud. It took the jury ss than an hour to reach a decision. The en did not seem to be greatly affected the verdict, but their wives became sterical.

After the verdict was reached United ates Attorney O'Brian said: "This was ne of the most extensive frauds ever unvered in this part of the country. We ve received scores of letters of the most ful kind in which the writers said that ey had lost their life's earnings in the msterdam Diamond Co. The plan of the ncern appealed to a class of people who uld least afford to lose—small farmers, hool teachers and business men in small llages."

Postoffice Inspector Griggs secured a rge portion of the evidence which ought about the conviction of the Mil-rs. Attorney Moses Shire, representing e defendants, in his address to the jury, ade a strong appeal to save the son. he father is 63 years old and the son 23. r. Shire said that Horace had acted as a rk in his father's office and had no inntion to defraud the public.

Shortly before the case of the Millers osed witnesses testified in behalf of the haracters of the defendants. It was apparent through the trial that the defense sted its side upon the technicality that he mails were not a necessary part of the cheme of the Amsterdam Diamond Co., although a general denial that the concern perated fraudulently was also made. Attorney O'Brian, for the Government, amed that the mails played an important art in the company's business. He pointed ut that the contracts, which contained raudulent representations, were sent rough the mails. The United States atorney also said that while, according to he statement of Mr. Miller, Sr., more than 600,000 was paid into the concern in the rst four years of the company's existence, ot more than $400,000 of that amount was laced on deposit at a local bank.

"Where did the remaining $200,000 go?" sked Mr. O'Brian.

The Millers were among the witnesses ear the close of the case. Young Miller aid that he received a regular salary of 100 a month from the firm, and that he lso had money from his father from time o time. He said he received upward of rom $5,000 to $10,000 in this manner. The oung man admitted that during 1907 and art of 1908, when his father was on the oad, he (the son) issued contracts and aid out dividends. It was also stated hat during the first four years of the comany's existence about $250,000 less was aid out than was received by the concern. The elder Miller said that this balance probably went to defray the running expenses of the concern. He also said that a year ago he was associated with the South African Diamond Co., which was merged into the African Diamond Co. Miller said that later that concern went out of business. Miller also admitted that at one time he was at the head of the Tontine Diamond Co., also operated from Buffalo, beginning in 1900. This firm lived only a short time. Miller said that at the time of the dissolution of the concern he tried to reach investors and did pay "nearly all of them."

Miller said that he did not take a cent more than was coming to him in the way of commissions, and that in the past year and a half he used all the money received by the Amsterdam Diamond Co. to pay the investors. He denied that he said he was able to pay big dividends because of the many lapsed contracts. He said, however, that he expected many lapses in his own company, because about 65 per cent., of insurance policies were not kept up. He was familiar with this subject, because he said he was in the insurance business before he went into the diamond concern.

Cross-examined, Mr. Miller, Sr., admitted that while the Amsterdam Diamond Co. was incorporated in 1904 there had been only one meeting of the stockholders and not a single meeting of directors. He was elected president by the stockholders and his son became secretary, treasurer and manager. The Government claimed that certificates of stock were issued when the company was no longer able to pay dividends. Miller said that he made a persistent, but unsuccessful effort to maintain an adequate reserve fund.

Among those who testified against the Millers shortly before the close of the trial were Mrs. A. S. Johnson, a Jamestown milliner; Miss Ethel A. Ashmore, daughter of Ezra Ashmore, the agent of the Amsterdam Co. at New Castle, Pa., and Miss Bessie L. Hare, of Buffalo, bookkeeper and stenographer for the defendants. Miss Ashmore said that her father gave up his shoe business to become a diamond king by following the elder Miller's instructions. Mrs. Johnson said she paid in nearly $1,000 into the concern and received only a fraction of that amount back. Miss Hare testified among other things that in no year did the lapses reach more than $263.65. Among the other witnesses for the Government were Albert Richards, Youngstown, O.; George M. Greene, New Castle; Miss Jennie F. Blatz, Jamestown; William Richards, Mayburg, Pa., and Thomas J. Lawler, Youngstown, O.

Attorney O'Brian summed up for the Government. He pointed out the apparent dishonest methods of the diamond company and said that the affair was nothing more than a gamble. He claimed that by means of misrepresentations through the mails many people were induced to send their money to Miller and that father and son, as president and general manager, respectively, were equally responsible.

Judge Hazel's charge was not favorable to the defendants. He asked among other things whether the Millers deposited or ordered deposited in the postoffice, letters or circulars to be carried by the mails to further an unlawful scheme. Judge Hazel said in part: "Miller said he believed that his company could redeem its promises. That question taxes my credulity, but the jurors may decide that point themselves. It is a question of intent. It is for the jury to decide whether the defendants believed their scheme to be a fraud."

The jury's verdict was a conviction on each of the five counts contained in the indictments. It is said that the receipts of the Millers from the diamond company's scheme amounted to many thousand dollars. Mr. Miller, Sr., lived in a beautiful home in Ashland Ave. in this city. For the last year and a half the son has been running a chicken ranch in California.

Buffalo, N. Y., Nov. 29.—Joseph H. Miller, president of the Amsterdam Diamond Co., was sentenced here to-day to serve two years and three months in the Federal prison at Atlanta, Ga., and also fined $2,000. Horace J. Miller, his son, was fined $1,000.

Jeweler of St. Louis, Mo., Makes Affidavit Relating to Conduct of Business After Filing of Bankruptcy Petition.

St. Louis, Mo., Nov. 25.—Ernest A. Niehaus, against whom bankruptcy proceedings are pending, has filed with Referee in Bankruptcy Coles an affidavit relating to the conduct of the business after the filing of the petition in bankruptcy. At the hearing it developed that the store had been kept open between the time of the filing of the petition and the time of the adjudication of Mr. Niehaus as a bankrupt. In order that there might be such a clear record as would preclude any later criticism, Referee Coles suggested that Mr. Niehaus file, in the form of an affidavit, a statement of what business was done during that period.

In the affidavit Mr. Niehaus says his place of business was kept open subsequent to the filing of the petition only for the purpose of engaging in his occupation as a jeweler and not for the sale of stock. Between the filing of the petition and the adjudication he says he kept open about a week and made repairs on jewelry and watches and received not more than $10. He declares that he did not sell anything, and on the day that he was adjudicated a bankrupt he closed the place. H. C. Spackler, Charles Ens and H. G. Cleveland have appraised the stock.

Mr. Niehaus has claimed as exempt under the bankruptcy law certain articles aggregating $300 in value. F. M. Deuchler, the trustee, has petitioned the referee in bankruptcy for an order of sale and has been authorized to sell the stock to the highest bidder at public sale after the advertising that the law requires.

Lewis H. Penney has moved from Anson, Tex., to Ovalo, Tex.

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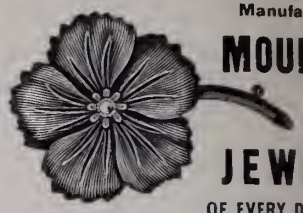
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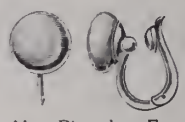
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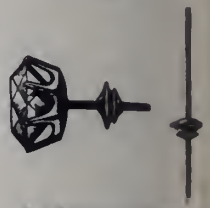
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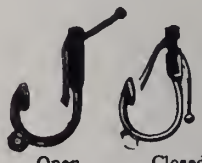
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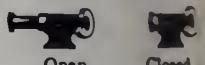
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tail Jewelers of the District of Columbia Hold Interesting Meeting.

ASHINGTON, D. C., Nov. 25.—At the ular monthly meeting of the Jewelers' sociation of the District of Columbia, d in the rooms of the Chamber of Comrce, last night, the matter of the cutting price was taken up in full. A resolution s offered and adopted, whereby it was reed that the price of $10 for seven-jewd Waltham and Elgin movements in 20ar filled, screw-back cases be strictly intained.

A committee appointed to investigate reding the margin of profit submitted the owing recommendation:

"Make the profits read 50 per cent. after deduction of the usual 10 per cent. to er all filled cases with American movents, with the exception of the following use: * * * Two special watch sales vering a period of 15 days, with an inval of at last six months between each e, can be held per annum, and notice er each sale to be forwarded in writing the secretary of the association." * * * About 25 members attended the meeting, d among those present were the vicesident, A. O. Hutterly, who presided in e absence of the president, C. E. Berry; cretary E. A. Harris, Messrs. A. Kahn, D. Bestor, Joseph Baum, William J. ettler, J. R. Fearno, B. Greenberg, G. D. rsons, F. R. Hillyard and C. A. Doubet. G D. Parsons was unanimously elected membership, and the names of L. P. Vebber, W. S. Tappan, Bradley S. Dixon id Clarence H. Childs were proposed and cepted.

The next meeting of the association will held in January, when the annual elecon of officers will take place and at which me matters pertaining to business for the nsuing year will be discussed. The meetg promises to be very interesting.

ewelry Employe Who Admitted Robbing His Employer Now Charged with Payroll Robbery Two Years Ago.

NORTH ATTLEBORO, Nov. 27.—When Edwin . Cardin, of Pawtucket, was arraigned bere Judge Byram in the Fourth District Court, last Tuesday morning, to be sentenced for stealing goods from the Webster Co.'s factory, which he had admitted, a new nd more serious charge was brought gainst him. He was charged with being an ccessory to the famous Webster payroll obbery which took place Aug. 22, 1906, nd for which William Bebeau, of Valley Falls, is now serving from 12 to 16 years in ail.

Cardin's connection with the payroll robbery is something the police have been rying to establish for the past three years. It is claimed that Cardin, who was one of he Webster concern's most trusted employes, gave the information to the gang which held up and assaulted Arthur Green, who was returning to the factory from the bank with the company's payroll, which amounted to over $3,000.

The case was continued until Friday morning so as to allow the defendant to secure a lawyer. On Friday evidence was heard from Detective Goldowski, of the Jewelers' Protective Association, to the effect that while hiding under a bed in the home of William Bebeau he heard Cardin admit to Babeau's mother that he had planned the robbery.

At the conclusion of the evidence Attorney Hathaway asked that the case be continued until Dec. 1, which was granted.

Springfield, Ill., Police Arrest Man Charged with Robbing Quincy Jewelry Store.

SPRINGFIELD, Ill., Nov. 24.—Wm. Howard, of this city, was arrested here to-day charged with robbing the jewelry store of August Jacobs, at Quincy, Monday morning last, a brief account of which appeared in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. The police also seek to connect the prisoner with the robbery of the Picrik jewelry store here during the Christmas season of 1907.

QUINCY, Ill., Nov. 24.—The robbery of the store of August Jacobs, which was mentioned briefly in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, resulted in a loss of about $606.25 worth of jewelry to the proprietor, and not $1,000, as was at first reported. The thief broke the west window on Hampshire St. side of the store about 3 A. M., and though the crash was heard by officers between Sixth and Seventh Aves., who hurried to the street, the robber made good his escape. When the officers arrived the brick was lying inside the window, through which the rain was beating.

Ordinarily Mr. Jacobs removes from his window all articles of value, but when the store was closed Saturday night a watch, six Masonic charms and six Masonic rings, with two Elk rings, were forgotten and left with a number of fancy hatpins that were of little value. The fraternal jewels were in the window, owing to the fact that there is a meeting of the Masonic Consistory in Quincy this week, and the display had been made in honor of the event. The thief got away with all the Masonic jewelry except two pieces.

Death of Emil Bieler.

PITTSBURG, Pa., Nov. 26.—Emil Bieler died, Monday afternoon, at the home of his mother, Mrs. Louis Bieler, 313 S. Craig St., Pittsburg, aged 52.

The deceased had been an invalid for a number of years. He was well known to the jewelry trade of this city, having at one time been a member of the firm of Heckel, Bieler & Co., wholesale jewelers. He was born in Germany, but came to America with his parents when a boy.

Mr. Bieler was a member of Dallas Lodge, F. and A. M., and besides his mother, two brothers, Julius Bieler, of the Third National Bank of Pittsburg, and Charles Bieler, of the Crucible Steel Co., survive.

The funeral services were held, Wednesday afternoon, at the home of his brother, the interment taking place in the Homewood Cemetery.

E. J. Burgy is no longer at Brunswick, Mo., having moved to Kansas City, in the same State.



Parker R. Stetson has begun business at Malden, Mass.

S. V. Rigsby will open a store in Hominy, Ok'a., in the near future.

A. Kiehle will soon open a jewelry and repair store at Pewaukee, Wis.

A new store has been opened by W. R. Pendergrass at McMinnville, Ore.

Joseph Newstate has opened a store in the San Marco building, Cincinnati, O.

Charles A. Hallet has opened a jewelry and optical store in Kearney, Nebr.

David Galowitz has re-engaged in the jewelry business in Williamson, W. Va.

Fisher & Steiner is the name of a new firm which has opened a store at Mount Hope, W. Va.

The American Jewelry Co. is a new concern which recently engaged in business at 2094 Hewitt Ave., Everett, Wash.

The Ryder Jewelry Co. has commenced business in Ryder, N. Dak. The business will be managed by K. W. Kopang.

The Wolverine Optical Co. is another new concern which has been incorporated in Battle Creek, Mich., with a capital of $5,000.

Frank Daschek has established a manufacturing jewelry business at 912 Broadway, Central building, Los Angeles, Cal. He was formerly with Brigden & Pedersen.

The C. & S. Mfg. Co. is the name of a new concern in Kill Buck, N. Y., which has begun the business of manufacturing silverware and silver-plated ware, with a capital of $25,000. The incorporators are H. B. Nevins, C. F. Buckmaster and R. J. Buckmaster.

Importations at the Port of New York.

Weeks Ended Nov. 21, 1908, and Nov. 20, 1909.

	1908.	1909.
China, glass and earthen ware:		
China	$56,196	$67,162
Earthen ware	10,283	15,659
Glass ware	17,964	20,947
Optical glass	996	2,739
Instruments:		
Musical	13,837	4,924
Optical	3,655	9,237
Philosophical	2,368	6,409
Jewelry, etc.:		
Jewelry	6,935	19,798
Precious stone	592,580	396,456
Watches	19,851	28,699
Metals, etc.:		
Bronzes	1,360	1,630
Cutlery	30,481	26,087
Dutch metal	.....	.....
Platina	51,990	72,268
Silverware	4,197	3,685
Miscellaneous:		
Alabaster ornaments	10	231
Amber	10,995	7,488
Beads	963	2,721
Clocks	3,752	8,286
Fans	4,542	.....
Fancy goods	6,519	8,732
Ivory	67,274	41,662
Ivory, manufactures of	197	429
Marble, manufactures of	31,869	34,732
Statuary	2,614	12,546

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Involuntary Bankruptcy Proceedings Follow Assignment of H. H. Graham Jewelry Co., Hattiesburg, Miss.

HATTIESBURG, Miss., Nov. 27.—An involuntary petition in bankruptcy has been filed against the H. H. Graham Jewelry Co., following an assignment made by that company under State laws. The legal proceedings resulted from the fact that several judgments had been entered against the concern in the last few months and other claims were pending.

The H. H. Graham Jewelry Co. is a corporation, which was formed in 1907, with a capital stock of $25,000, of which it was claimed $10,000 was paid it. The head of the business, H. H. Graham, has been connected with the jewelry trade for many years. He originally worked for J. T. Barbour at Meridian, Miss., and in 1901 started business on his own account as a member of the firm of Moore & Graham. This concern got into financial difficulties in 1905, but offered its creditors a settlement in full, 75 per cent. of which was paid in notes. The firm dissolved and Mr Graham took over the obligations of the firm, which he found himself unable to meet and settled with creditors on a basis of 25 per cent. He moved the business to this city in 1906, incorporating the following year.

The present failure is said to be due to the fact that business conditions in this section have been very bad for the past two years, though they have improved recently.

Death of John Hubbard Caswell.

BRIDGETON, Me., Nov. 24.—Many friends of the jewelry trade of John Hubbard Caswell, one of the oldest jewelers and watchmakers of this section of the country were grieved to learn that he passed away at his home here Monday morning. The remains were interred in Harrison.

Mr. Caswell was a native of Harrison, son of Marquis D. L. and Sallie Baldwin Caswell, and was 76 years old. After moving to Bridgeton he started in the jewelry business, and for 50 years had a store at the same spot in this town. He was widely known and highly respected as a jeweler, not only in Bridgeton, but throughout this section of New England.

The deceased was prominent in church work and was deacon, and for many years secretary of the Bridgeton First Congregational Church. He was a public-spirited citizen, whose loss is deeply felt by his fellow townsmen. He is survived by a widow who was Miss Mary E. Whitney.

Last Honors Paid to the Late Emmons D. Guild.

ATTLEBORO, Mass., Nov. 26.—The funeral of the late Emmons D. Guild took place last Monday from his late residence on Pine St. Every organization of which he was a member was largely represented, and the march from the house to the Murray Church was an impressive sight. Among those present were members of the Second Rhode Island Veterans, the employes of W. H. Wilmarth & Co., delegates from John Rogers Post of Mansfield, the Plainville and Prentis A. Whiting Post of North Attleboro, A. O. U. W., Red Men., K. of M., Sons of Veterans and Odd Fellows. In addition there was a large attendance of prominent business men.

The bearers were Edwin Leach, Frederick L. LeBaron, Charles L. Fuller, E. A. Cummings, W. B. Aldrich and Edward C. Martin.

The floral tributes were unusually numerous and magnificent, testifying to the high esteem in which the deceased was held. Entombment was at the Woodlawn Cemetery, Attleboro.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 22.—Cross & Beguelin.....	908	849	853
vs. Robt. H. Ingersoll & Bro...	867	854	949
Nov. 24.—Joseph Fahys & Co.....	893	898	883
vs. Mumford & Galaway.....	799	818	842
Nov. 26.—J. J. Donnelly & Co.....	714	816	735
vs. Wm. Barthman Co.....	990	889	918

STANDING OF TEAMS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Tiffany & Co.....	10	2	987	.833
Wm. Barthman	19	5	990	.791
Joseph Fahys & Co.....	15	6	1,012	.714
Hayden W. Wheeler & Co.	17	7	932	.708
Cross & Beguelin.....	10	8	958	.555
Robt. H. Ingersoll & Bro..	13	11	945	.548
Ilgen & Wakefield Co.....	8	16	930	.333
Solidarity Watch Case Co.	3	9	927	.250
Mumford & Galaway.....	4	17	929	.190
J. J. Donnelly..		18	825	...

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Nov. 23.....	25 3-8d.	$0.52⅞
" 24.....	23 3-8d.	.52⅞
" 25.....	23 3-8d.	*.....
" 26.....	23 3-8d.	.52⅞
" 27.....	23 7-16d.	.53
" 29.....	23 1-2d.	.53⅛

*Holiday.

Wilson Bryant, New York, Goes Into Voluntary Bankruptcy.

A voluntary petition in bankruptcy was filed, yesterday, in the United States District Court, New York, by Wilson Bryant and Clarence E. Block, who have been partners under the firm name of Wilson Bryant, 400 Fifth Ave., New York. Their schedules show liabilities of $17,445 (in part estimated) and nominal assets of $21,733, of which amount stock in trade is given at $1,650; machinery, tools, etc., $3,000; unliquidated claims, $16,000; money in banks, $6; debts due on open accounts, $1,077. A business was also conducted at 379 Broadway, Saratoga, N. Y. The petition states that all the goods are now located at the Fifth Ave., New York, address.

Among the unsecured creditors named in the petition are: John W. Block, $1,034; Bassett Jewelry Co., $131; S. Cottle Co., $527; Carrington & Co., $443; Courtois, Brush & Garrigus, $330; Durand & Co., $120; David L. Gluck, $190; A. J. Hedges & Co., $198; John L. Perry (rent at Saratoga), $4,450; Sloan & Co., $335; Geo. O. Street & Sons, $124; William Scheer, $2,477; A. Satz, $122; Simons, Bro. & Co., $376; Edward Todd & Co., $113; S. Wyler, $804; Wolf & Kuell, $609; Davis, Symmes & Schreiber, $250; Wm. Hennings, $188; New Netherlands Bank, $1,200; Adirondack Trust Co., $2,500.

Connecticut.

The Vogel Jewelry Co., 519 Main St., Hartford, will be dissolved, Jan. 1, and the stock disposed of at special sale.

John J. O'Neill, 52 years of age, committed suicide at his home in Meriden, last week, by taking cyanide of potassium. O'Neill, who was an employe of the International Silver Co., is believed to have been temporarily insane.

Henry Goldberg, 28 years old, of Norwich, was arraigned in the City Court, New Haven, Wednesday morning, charged with false representation of goods, and fined $50 and costs by Judge Tyner. Goldberg, it is alleged, attempted to sell for $25 a ring which he claimed contained a genuine diamond. The ring which Goldberg sold, however, is alleged to have been of the usual bogus type.

George C. Chittenden, who conducts a jewelry store on Main St., Stafford Springs, made an unsuccessful attempt to commit suicide about a week ago by shooting himself. The bullet entered just above the right temple and lodged over the right eye. The bullet was extracted by a physician and Mr. Chittenden, although in a serious condition, will, it is believed, survive. Mr. Chittenden succeeded Joseph Stuhlbach in business at that place.

Mail package insurance is an innovation which has recently been introduced by the Hartford Fire Insurance Co., Hartford, for the protection of jewelry dealers and others who send packages through the United States mail. Coupon books are sold containing from 50 to 1,000 coupons. A 2½c. coupon on unregistered mail gives protection to the extent of $5; a 5c. coupon insures for $15, and a 5c. coupon combined with a 2½c. coupon insures for $20. On registered mail the rates and corresponding amounts of insurance are as follows: A 2½c. coupon insures for $50, a 5c. coupon for $100, a 5c. and a 2½c. coupon for $125 and two 5c. coupons for $150.

John P. Sandman was convicted of obtaining money under false pretenses after a trial at Middleton, Del., recently, and was remanded for sentence pending a motion for a new trial. The complainant in the case, Ferdinand Keller, a dealer in antiques, claimed that last May he purchased from Sandman a stick pin which the latter claimed contained an emerald which had cost its original owner $450. Keller, after paying $150 for the pin, had the stone tested and found that it was not a genuine emerald and not worth more than $25. He then caused Sandman's arrest. At the trial counsel for the defendant claimed the representations made by the seller to the buyer in this case were not of a criminal character, but were only such "trade lies as are made by 999 men out of 1,000 in business." The jury, however, returned a verdict of guilty.



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Brooches
Pendants
Plat. Bar Pins
Scarf Pins
Studs
Earrings
Princess Rings
Cluster Rings
Banquet Rings
Signet Rings
Carved Dia. Rings
Fancy Setting Rings
Plain Setting Rings

TRADE MARK

Davidson & Schwab

INC.

87 Maiden Lane NEW YORK CITY

I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

Philadelphia.

Archie Rutherford was a recent visitor Ire.

P. H. Haggerty, Mauch Chunk, has re-odeled his store.

Nathan S. Thomas, Phoenixville, Pa., has ne on a pleasure trip to Carlisle, Pa.

Jack Beacham, traveling for Kohn & Co., ewark, N. J., visited the trade during the ek

H. E. Ogden, with R. S. Saunders, has en spending the week-end in Salem with iends

M. L. Yubas, retail jeweler of Atlantic ty, has opened a new jewelry store in mden

Charles Kohler, Morristown, Pa., is con-lescent from a severe cold contracted me time ago.

R. F. Chapman, Atlantic City, N. J., is aking extensive alterations and improve-ents to his store.

H. I. Kistler, manufacturing jeweler, Al-town, Pa., has enlarged his store by add-g a retail section

C. E. Seeley, watchmaker for Ira D. Gar-n, has been ill at his home for the past eek with a severe cold.

C. Lee Mellinger, Scottdale, Pa., was in wn, recently, buying goods for the new m of Wiley & Mellinger.

The Bailey, Banks & Biddle Co. made d designed the loving cup presented to race Pigott at a recent dinner.

John Smith, associated with H. O. Hurl-urt & Sons, is again able to attend to siness after a slight indisposition.

The sympathy of the trade is extended Elvitt Martin, a Germantown jeweler, wing to the recent death of his wife.

J. B. Stokes, of the firm of Van Dusen & tokes Co., has gone to Baltimore and Washington in the interests of the firm.

R. C. Wilde, of the Meriden Cutlery Co., as just returned from a successful busi-ess trip through western Pennsylvania.

J. Dunn, formerly of S. H. Baynard & o., has accepted a position with L. Thomas & Co., 409 Market St., Wilmington, Del.

Walter Lewis, with Greenwald & Bon-affou, 806 Chestnut St., has started on his rip through Pennsylvania and New Jersey.

P. Joel, representing the Van Dusen & Stokes Co., has just returned from an ex-ensive and successful trip through the outh.

Herbert Bode, associated with F. C. Bode, 1804 Market St., entertained a party f friends at the Penn-Cornell game Thanks-giving Day.

T. C. Kremer, Phoenixville, made a spe-ial trip to this city during the week to ttend the wedding of his niece, Miss Flor-nce Callahan.

The creditors of E. E. Sandborn & Sons, ankrupts, have been called to a final meet-ng, which will take place Dec. 6, 1909, at 528 Walnut St.

A charter has been granted to H. B. Som-mer & Co., jewelers' novelties, 612 Arch St., and incorporated during the week with capital of $30,000.

John Johnson, one of the oldest watch-makers of Darby, Pa., is receiving the con-gratulations of the trade upon the recent arrival of a grandchild.

J. S. Desmond, a retired jeweler of Phoenixville, Pa., is one of the largest stockholders in the new trolley line between Strafford and Phoenixville.

Charles Hamer, Frankford, has been chosen as division aide for the Frankfort Ave. Merchants' Association's carnival, which will be a special feature in this part of the city all week.

Vernon Day Phillips, a retail jeweler at Smyrna, Del., met with an accident, early last week, during a collision with an automobile. Mr. Phillips was painfully injured and is still suffering from the effects.

George W. Hurlburt, G. E. Morrill, R. S. Frain and G. W. Leopold, representing H. O. Hurlburt & Son, will start out in a body early this week on their final trip of the year through their various territories.

The members of University Lodge No. 610, which is represented by a number of prominent jewelers of this city, gave their 14th anniversary dinner, Friday, Nov. 26. The souvenirs were attractive cut glass nappies.

Michael J. Mallon has instituted equity proceedings in the Common Pleas Court against James McCully to obtain the dissolution of and a receivership for the partnership between them as jewelers and diamond brokers, at 11 and 161 N. 9th St.

William Price, with H. J. Andrews & Co., manufacturing jewelers, 108 S. 8th St., won the 300-yard dash and came in second on the 440-yard run at the annual games of the First Regiment, which were held at the armory, Broad and Callowhill Sts. The medals presented to the winners were made by Dieges & Clust.

The Bailey, Banks & Biddle Co. are the makers and designers of the cups for the poultry show which is to be held at Madison Square Garden, Dec. 28. This house has the contract for the special prizes for the Philadelphia Pet Dog Association and the Philadelphia Bulldog Club exhibits, which will take place at Horticultural Hall and the Bellevue-Stratford, Dec. 28.

The jewelry store of Simon Shapiro, Chester, Pa., was visited, last week, by three men, who ordered Joseph Avelsin, an employe, to leave the place. Avelsin did so and immediately notified his employer, who returned in company with the clerk, armed with revolvers. The would-be burglars, when they found they had been discovered, beat a hasty retreat, followed by Shapiro and Avelsin, who chased them for many blocks.

The latest organization to be formed in this city is the West End Business Men's Association by merchants and men of affairs in the district bounded by Spruce, Christian and Broad Sts. and the Delaware river. It is the intention of the new association to make this section one of the most interesting to transact business. Among the officers elected were George W. Long, optician, as recording secretary, and M. Levin, jeweler, as director.

Millard F. Davis, the Wilmington, Del., jeweler who has the contract for furnishing the silver service to be given by the citizens of Delaware to the new battleship *Delaware*, has received word from W. C. Codman, chief designer of the Gorham Mfg. Co., Providence, R. I., that the different pieces being made are advancing rapidly and advises Mr. Davis that the company will be ready soon to have the representatives of the battleship committee visit the factory for inspection and criticism of the work already accomplished.

A very handsome plaque built of copper and silver was attractively displayed in one of the windows of J. E. Caldwell & Co. The plaque, which was designed and made by this house, measures 35 inches by 26 inches. At the top, modeled in full relief and applied in bronze, are the crossed bats and gloves; these are encircled by an applied laurel wreath in silver. At the base, modeled in full relief, is the figure of the American eagle mounted on a baseball of silver. The trophy is to be presented to the association of employes of the New York Edison Co. by the Athletic Association of the Philadelphia Electric Co. to commemorate the baseball game played in New York, September 11, 1909.

The following jewelers were visitors to this city during the week: B. C. Foster, Bristol, Pa.; C. Laning, Bridgeton, N. J.; B. L. Coder, Oxford, Pa.; C. C. Mussina, Williamsport, Pa.; J. D. Sallade, Norristown, Pa.; J. E. Webb, West Chester, Pa.; Robert Steel, Hammonton, N. J.; P. W. Camp, Tamaqua, Pa.; William Cannon, Bridgeville, Pa.; E. L. Thomas, Phoenixville, Pa.; H. McLain, Atlantic City, N. J.; E. Allez, Millville, N. J.; C. Lee Mellinger, Scottdale, Pa.; William Beck, Vineland, N. J.; R. W. Quicksall, Mt. Holly, N. J.; D. H. Krause, North Wales, Pa.; C. K. Bean, Lansdale, Pa.; W. K. Schlotterer, Schwenksville, Pa.; H. S. Kratz, Sonderton, Pa.; A. M. Kendall, Millville, N. J.; A. G. Wolcott, Dover, Del.; John MacPherson, Mauch Chunk, Pa.; G. K. Ware, Atlantic City, N. J., and M. E. Hunter, Beverly, N. J.

Harrisburg, Pa.

Among the charters granted at the State Department last week were the following: H. B. Sommer & Co., manufacturers and dealers in jewelers' findings, etc., Philadelphia, capital $30,000, and H. G. Kiser Co., Tarentum, Pa., capital $10,000, dealers in jewelry, notions, etc.

H. C. Claster has made extensive improvements to his Market St. store, converting his former private office into a repair department and utilizing the space formerly occupied by the repair department for a new department, wherein is displayed silver toilet sets and other holiday novelties.

Despite the efforts of the State Legislature at each session to obliterate the trading-stamp stores, they seem to remain "in our midst." Application has been filed at the State Department for a charter for the Sperry & Hutchinson Co., Pennsylvania, capital $1,000,000, to conduct a trading-stamp business, with headquarters in Pittsburg. The jewelers are especially opposed to the extension of this business.

H. J. Arons, formerly for many years established in Paris as a broker in rough and polished diamonds, is now located at 14th Ave., Charlotte, Antwerp. He invites American diamond buyers to make use of the conveniences of his office while they are in Antwerp.

DO YOU KNOW

We are now selling as many **Bracelets** as ever?

BECAUSE

The **UR** Bracelets are as good as the **UR** Rings. There are none better.

The Untermeyer-Robbins Co.

Number Seventy-One Nassau Street NEW YORK CITY

Jos. Frankel's Sons

OFFER

Pearl Necklaces

IN A COMPLETE RANGE OF PRICES AND QUALITIES

Pearl Collarettes Pearl Studs and Earrings

DIAMONDS and COLORED STONES

576 FIFTH AVENUE
NEW YORK

TELEPHONE
4633 } BRYANT
4634 }

Boston.

D. C. Percival, Sr., accompanied by Mrs. Percival, is on a brief recreation trip south.

Samuel Bernard, formerly with L. J. Wyman, of this city, is now in the employ of F. A. Colburn, Cambridge.

Carl F. Lawton has renewed his connection with the house of Harris & Lawton, after an absence of about a year.

James T. Lowry has opened new optical parlors in Harvard Sq., Cambridge, under the name of the Lowry Optical Co.

L. C. Cann, formerly with the E. Howard Clock Co., has entered the employ of Shreve, Crump & Low Co., this week.

A. W. Armington, Jr., who was operated upon about 10 days ago for appendicitis, is recovering and expects to be out again in short time.

Class and alumni officers of the Randolph High School, have started a fund to purchase an electric-control clock outfit for the school building.

Curtis Pierce returned over the holiday to Middleboro, Mass., his old home town, making his headquarters at the famed King Philip's Tavern.

George Phillips, salesman with Nelson A. Brown, has been laid up for more than a week on account of an operation performed on his foot.

Fred E. Chick, head of the Smith Patterson Co.'s diamond department, has just received from the manufacturers a 1910 model Cadillac car.

Joseph Cowan has just returned from his first 1909 trip west, and will be at the home office in the Jewelers' building over the December holiday season.

An incipient blaze from crossed wires was fortunately discovered in time to avert serious results in the store of D. C. Percival & Co. last Friday afternoon.

M. Myers, who was at Portland, Ore., on his far west trip when heard from during the past week, will return to Boston before the holidays, arriving about Dec. 15.

C. H. Crump, of the Shreve, Crump & Low Co., was in New York during the past week and enjoyed the Thanksgiving holiday at the home of his daughter in New Jersey.

John B. McCloskey, senior salesman for Nelson H. Brown, has just been initiated into membership in the order of Elks, joining Lodge 839 in Cambridge, his home city.

James P. Slattery has resigned his position as assistant superintendent of Wilson Bros. Co. to accept a more lucrative position as general manager of the Howard Jewelry Co.

About $7,000,000 is involved in the big department store deal on Washington St., which seems likely to be carried through, and all the concerns mentioned in THE JEWELERS' CIRCULAR-WEEKLY recently as able to be compelled to seek new quarters, with the exception of Jason Weiler & Son, are to be affected thereby.

Buyers visiting Boston during the week include: Willard Keith, Portland; George L. Twambly, Saco; Alfred Soucy, South Berwick; F. H. Barrett, Kennebunk, Me.; C. E. Cheney, Nashua; Frank Plummer, Dover; John Babbitt, Derry, N. H.; F. B. Howard, Rutland; Dana N. Coy, Windsor, Vt.; Solon Abbott, Winchendon; H. F. Beaudry, Rockland; Samuel Wood, Fall River; H. S. Hewitt, Brockton, Mass.

James S. Blake, the new president of the Boston Jewelers' Club, is the surviving partner of the house of Kettell & Blake, and was president of the club in 1897-8. He is one of the original members of the organization, a 33d degree Mason, past Illustrious Potentate of the Shriners and one of the best-known and esteemed representatives of the jewelry trade in Boston.

Traveling salesmen visiting Boston last week included: C. H. Crane, Strobell & Crane; W. J. Harber, Enos Richardson & Co.; A. D. Manning, D. Wilcox & Co.; F. Lanneau, Battin & Co.; Julian G. Hall, Carrington & Co.; V. S. Chapman, Osmun-Parker Co.; Harry Higham, Alling & Co.; Leroy A. Strasburger, Leroy Mfg. Co.; H. W. Anderson, Bride & Tinckler; Austin M. Hill, Jr., Hill & Schmidt; Jacob Schorsch, Emerich, King & Schorsch; V. L. Burgessor, Krementz & Co.; S. A. Lynch, William B. Kerr & Co.; R. W. Simpson, Jr., Riker Bros.; Charles M. Ballard, Hayden W. Wheeler & Co.; Irving Royce, D. C. Dodd Co.; E. Cooper Stone, Brassler Co.; George W. Reed, Larter & Sons; Mr. Ruggles, W. E. Richards & Co.; Samuel Nathan, S. Nathan & Co.

Buffalo, N. Y.

Edward A. Eiscle is among the candidates for directors of the Buffalo Club, a prominent organization of this city.

H. Rosen gave donations to the fair held recently for the benefit of the Talmud Torah Hebrew School in this city.

Norman Slohm has accepted a position as traveling representative for Heintz Bros., ring manufacturers. He will assume his duties after Jan. 1.

According to papers filed in the office of the county clerk in this city, the Booth Art Glass Co. has been incorporated. The capital stock of the concern is given as $6,500.

Edward Bausch, Rochester, was among a party of visitors from that city who came to Buffalo, recently, to study the methods of the Charity Organization Society of this city.

Ben Bellinson, representing the Frontier Jewelry Mfg. Co., has returned from a western trip. Ben Singerman and I. Slohm, of the same concern, have returned from New York.

It is said that the business section of Westfield, N. Y., which was damaged by fire a few days ago, will be rebuilt. The jewelry store of H. F. Clayman was among the places burned.

M. L. Failing was among those who attended the annual banquet held at the Genesee Hotel here, recently, by the Wayne County Society of Buffalo. Mr. Failing is treasurer of the organization.

The Harvard Cup, a beautiful silver trophy donated by the Harvard Club, of Buffalo, to winners of a high school athletic event, was recently exhibited in the show window of Weed & Co.

Among the jewelers who recently visited the Buffalo market were: B. W. Peck, Belmont; E. J. Peck, Joliet, Ill.; Mrs. R. C. Holmes, Gowanda; F. J. Keloway, Silver Creek; B. L. Arnson, Jamestown.

Max Lewis, traveler for the Queen City Jewelry Mfg. Co., and Miss Pauline Metzger, sister-in-law of Emil Block, of the Frontier Jewelry Mfg. Co., were recently married at the home of Mr. Block.

A beautiful display of cut glass manufactured by the Niagara Cut Glass Co., of this city, recently appeared in the show window of a Main St. store. The glass was used in connection with a Thanksgiving Day exhibit.

W. L. Fox, president of the Buffalo Credit Men's Association, to which local jewelry manufacturers belong, recently addressed the members of that organization on what similar associations in other cities are doing in furthering the interests of "credits."

Charles F. Damm, a manufacturing jeweler, according to a Buffalo newspaper, has come forward with what he says would be a solution of trolley car congestion in Buffalo. Mr. Damm's idea would be to provide a "pay-as-you-enter-by-the-front-platform" car. Mr. Damm in a long interview has given a detailed account of the advantages of his suggestion.

An attempt was made by some person, probably a would-be burglar, to cut two holes in a plate glass window in Best & Co.'s jewelry store, 11 E. Genesee St., last week. The cut in the glass was discovered by Patrolman Lawrence Doherty. It is believed that the burglars were frightened away when the policeman approached. Two half-circles were cut in the glass with a diamond.

Among the travelers who recently visited Buffalo jewelers were: De Forest Ely, Barbour Silver Co.; H. S. Michaels, Schweiger & Michaels; Le Roy F. Hovey, Carter, Howe & Co.; J. J. Sideman, Redlich & Co.; J. J. Kraus, Steeber-Kraus Co.; Fred D. Smith, Burstow, Kollmar & Co.; George H. Ford, Rockford Watch Co., Ltd.; James Panton, Mabie, Todd & Co.; Henry Freund, Henry Freund & Bro.; O. L. Noxon, Elm Refining Works; C. F. Sweasy, Champenois & Co.; J. E. Simonson, Ludwig Nissen & Co.; A. N. Dorchester, Chapin & Hollister Co.; Mr. Blakney, F. Baumeister; A. J. Parker, Osmun-Parker Mfg. Co.; W. G. Moland, Sansbury & Nellis.

According to a printed report here, Henry Rohrdantz, whose occupation is given as a "watchmaker and inventor," has been showing an interesting invention to Chief of Police Regan, of Buffalo. Rohrdantz says his device is a burglar alarm that could be used in jewelry stores and elsewhere. The amusing feature of his invention is that it automatically fires a revolver when set in motion. The inventor says that blank cartridges would be used, and that the noise would attract the attention of the patrolman on the beat. Rohrdantz says that his plan would provide a great means of spoiling the operations of burglars. At police headquarters the watchmaker unfolded his invention. He had wires, batteries, switches, push buttons, some machinery and a revolver. The machinery was like clockwork, and the revolver was so attached to it that when the machinery moved the revolver was discharged one time after another until every cartridge in the chamber was exploded. The machinery would be set in motion when the wires were disturbed.

Providence.

J. O. San Souci is taking a much needed vacation in Florida.

Harry Cutler, of the Cutler Jewelry Co., has returned from a trip to New York.

Samuel Newman, representing B. Hyman & Co., of New York, was in the city, last week.

William Loeb has returned from a successful western trip in the interests of the Rhode Island Ring Co.

H. S. Tanner, 64 Westminster St., has been making alterations in his store preparatory for the holidays.

Charles E. Platt is making a trip through the middle west in the interests of Theodore W. Foster & Bro. Co.

Dutee Wilcox spent Thanksgiving at Buffalo, where a family gathering was held at the home of his daughter.

Joseph Rosenberg, of this city, has the sympathy of the trade in the recent death of his mother in Newark, N. J.

The manufacturers of this city received business calls from George W. Fox, of the Monarch Buckle Co., Chicago, the past week.

A. T. Wall has sold a lot of land on Verndale Ave. to Andrew S. Aronson which has been mortgaged back to Mr. Wall for $550.

William P. Otis, of Harvey & Otis, accompanied by his wife, were in Knoxville, Tenn., Thanksgiving, to attend the wedding of his brother.

F. M. Kirby & Co. have registered with the State Board of Public Roads a 20 horse-power autocar, to be used for delivery purposes.

Ernest Meyers, Taunton, Mass., assignor to the Gorham Mfg. Co., of this city, has been granted a patent on a design for a spoon or similar article.

At the 83d annual meeting of the Providence Charitable Fuel Society, on Friday, Arthur W. Claflin, of the George L. Claflin Co., was re-elected president.

Frederic H. Watkins, of the D. M. Watkins Co., of this city, was recently married at Tremont Temple, Boston, to Mrs. Margaret B. Crawford, of Georgetown, Tex.

Capt. John A. Corey, commandant of Battery A, will appear before the Military Examining Board of the R. I. N. G., on Dec. 9, for examination for appointment.

A meeting of the O'Gorman Co., which was to have been held at the office of Chester W. Barrows, referee in bankruptcy, last Friday morning, was postponed for a week.

Walter V. Lawton, doing business at 76 Dorrance St. as the Walter V. Lawton Machinery Co., has been declared a bankrupt, and a meeting of the creditors has been called.

Arthur Friendlich has resigned his position as New York representative of Dunn & Rodenberg, and will take charge of the New York office of Austin & Stone, Attleboro.

Charles H. Sage, Albany, N. Y., was a recent visitor in Woonsocket, where he was looking at possible sites for the establishment of a comb factory to employ from 75 to 100 hands.

Among the past week's debutantes were Miss Constance Wall, daughter of A. T. Wall, of the A. T. Wall Co., and Miss Helen R. Ostby, daughter of Englehardt C. Ostby, of the Ostby & Barton Co.

Leo Samuels, of the Outlet Co., has purchased "Cliff Cottage on the Rocks" at Narragansett Pier, where he will make his Summer home, after extensive alterations and improvements have been made.

E. Merle Bixby, superintendent of the silverware department at the Shepard Co., made a great hit in the recent minstrel show given for the benefit of the Employes' Mutual Benefit Association of that company.

Mr. and Mrs. Ralph A. Wilkinson, who have returned from their wedding tour through Mexico, spent Thanksgiving with relatives in this city. On their return to New York they will live at Hotel Frederick, 56th St.

The Victor Jewelry Co., with an office at 335 Westminster St., this city, is conducting several retail stores throughout New England. The concern already has places in New Bedford, Lowell, Waterbury, Holyoke, Springfield and is considering opening others.

A new memorial window in memory of the late Rev. Dr. Daniel Henshaw was dedicated at All Saints' Memorial Church Sunday morning. The window, which depicts the ascension, was designed by T. W. Blades and manufactured by the Gorham Mfg. Co.

The fourth floor of the building, 4 Blount St., has been added to the manufacturing establishment of Smith Bros. A number of alterations will be made in the concern's plant, among which will be a change of entrance to the office, which will be at 4 Blount St., instead of 32 Bassett St.

Frank T. Barton, of the George N. Steere Co., Pawtuxet, gave a family dinner Thanksgiving at his home in Edgewood, among the guests being his partner, George N. Steere, and wife, Mrs. William H. F. Judd, El Paso, Tex., and Mayor and Mrs. William I. Bullock, New Bedford, Mass.

The N. Barstow Co., of this city, has been sued in civil action by the A. L. Lindroth Co., North Attleboro, for alleged infringement of a patent for a tea and coffee strainer, granted to the complainants on Dec. 22, 1908. The complainants ask $20,000 damages and the case will be heard in this city.

The new statue of Hon. John Sandfield Macdonald, which was recently unveiled at Toronto, is the work of W. S. Allward, the celebrated sculptor, and was cast at the foundries of the Gorham Mfg. Co., in this city. It stands immediately to the right of the main entrance to the Parliament building, Toronto.

The garage of Arthur E. Austin, on Fort Ave., Pawtucket, considered the best equipped in Rhode Island, was completely destroyed by fire Nov. 23. Seven automobiles, including two large touring cars, a number of runabouts and a limousine, which were housed in the garage, as was everything else in the place, were destroyed. The fire caused a loss of $60,000.

Among the foreign importations received through the Providence Customs House, last week, were the following: From Bremen, eight packages of imitation precious stones, one of jewelry; from Hamburg, two packages of imitation precious stones and one of manufactures of metal; from Havre, one package of bronzes and two of manufactures of metal; from Liverpool, one package of manufactures of metal; from Southampton, two packages of gold wire.

The Palestine Band, of this city, has the distinction of being the only one of its kind in this country in that every member is also a member of the Ancient Arabic Order Nobles of the Mystic Shrine. It is one in which the jewelers of the city have been prominently identified. Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was responsible for its formation, and he was assisted by George H. Grant in its inception. Mr. Peck was its first leader, and he was followed by Clarence M. Dunbar.

Friday was "Providence Day" at the big civic exposition in the old Art Museum, Boston, known as the "Boston-1915" Exposition. Among the speakers was Frederick W. Aldred, of the B. H. Gladding Co., this city. Col. George H. Webb, secretary of the Providence Board of Trade and Commissioner of Industrial Statistics of Rhode Island, was also a speaker, and in the course of his remarks stated that an industrial exposition of the products of the State would be held in connection with the American Deeper Waterways Convention in this city next September.

No information can be obtained here regarding the identity of a jewelry concern which, according to a dispatch sent out from Washington, D. C., on Wednesday, made jewelry in this city and sold it to a Chicago dealer at 141 pieces for $1, which figures in the mail-order business of a Chicago concern and against which the postoffice department on Monday issued a "fraud order." The order is said to be the result of a complaint made to the department of the British Ambassador and others. After an investigation Postmaster General Hitchcock has signed a fraud order depriving the Erie Mfg. Co., 546 W. Erie St., Chicago, from further use of the mails. Under this name, the department says, E. F. Hansell has been engaged in a scheme for obtaining money through the mails by means of false and fraudulent pretenses in disposing of a line of cheap jewelry.

All of the manufacturing jewelry establishments in this city closed down on Wednesday night and reopened Friday morning in observance of Thanksgiving Day. Many of the concerns, following a custom that has been in vogue for many years, presented their help with turkeys and greenbacks while others confined their liberality to those employed in the office and others simply remembered the heads of departments. Among those who distributed Thanksgiving cheer to all their help was J. W. Richardson & Co., this being the 47th annual recurrence of the liberality of the firm. Others were Hutchison & Huestis, Louis Stern & Co., Blanchard, Young & Co., John Austin & Son, Fletcher Barrow Co., George L. Claflin Co., MacKenzie & Walton Co. and Horace Remington & Son Co. Among the contributors to the annual donation day at the St. Joseph's Hospital on Thanksgiving Day were the following: Cutler Jewelry Co., Edward B. Hough, S.

B. Lederer Co., Outlet Co., Harry Cutler, nes C. Doran & Sons, Mrs. E. Hough, ployes of Williams & Payton, employes J. H. Collingwood Co., Shartenberg & binson, Silverman Bros., S. K. Grover ., Lyons & Co., Mr. and Mrs. William eb, Bassett Jewelry Co. and Morgan lvelry Co. The total contributions of se was about $300.

The service made by the Gorham Mfg. for the Palace Hotel, San Francisco, just been shipped from the local rks. It is one of the very largest and st extensive hotel outfits ever made, and design, which is a special one, is parlarly effective and well adapted to meet requirements of hotel use. The Palace tel is to open to the public early in cember.

North Attleboro.

ohn E. Tweedy was in Brooklyn, last k, visiting his father.

. Mandahan returned from a trip in the rests of his concern, last week.

A large number of firms in town closed, Wednesday evening, for the rest of the k.

ra Barrows, of New York, was in town, week, as the guest of his brother, Harry Barrows.

Clarence Ware, New York salesman for G. Frothingham & Co., was at the fac y, last week

George E. Kissick, who represents Main n Bros. & Elliot in the west, was at the tory, last week.

Fred H. Carpenter, formerly representa e for the W. & S. Blackinton Co., went uth, last week, for his health.

Edward Sommer, who is in charge of J. Sommer & Co.'s Chicago office, was in n, last week, over the holiday.

Frank Bonnett has purchased a new 1910 omobile to convey him from his home in wtucket t his factory in town.

William B. Peckham, New York salesman J. H. Peckham & Co., was married to ss Alice Walk, of Billings, Mont., on anksgiving Day.

Mr. and Mrs. Henry F. Barrows, on anksgiving Day, announced the engage nt of their daughter Helen to John Pay n Grosvenor, of Pomfret, Conn.

Joseph A. Bennett, who has been em yed for over 20 years with F. L. Shepard n & Co., resigned his position on Satur y. He is to become manager of a Provi nce jewelry house. Part of the time that was in the employ of the Shepardson ncern Mr. Bennett was the New England esman.

In the Fourth District Court at Attleboro, turday, a return was made of papers re ntly issued in a civil action of Receiver harles G. Bancroft, of the defunct Jew rs' National Bank, of this town, against orge O. Dary, of South Attleboro, who rmerly conducted a stock broker's office Pawtucket. The action is a suit to re ver $1,000 alleged to be the balance due a note of $9,000 issued by the Jewelers' ational Bank in 1907 to Dary & Co. In ad of an attachment on property, the t calls for Dary's arrest on a mesme ocess. Dary was arrested and furnished nds of $1,500, Frank I. Jillson, of South Attleboro giving surety. A date for trial will be assigned within a short time.

Attleboro.

Walter Marble has recovered from his long illness.

William Bushee is confined to his home with typhoid fever.

Chas. M. Robbins was in New York, last week, in the interests of his concern.

Edward Emhott has taken a position as salesman for the Standard Button Co.

Frank Fontneau, of the Fontneau & Cook Co., has returned from a visit to Canada.

Frank J. Ruggles, of W. E. Richards & Co., has been at the factory for the past 10 days.

C. H. Eden has returned from a business trip to Germany and other European countries.

John Robinson, of the Sherbrook, Can., office of McRae & Keeler, was in town, last week.

E. D. Gilmore & Co. generously provided their employes with turkeys for Thanksgiving.

Earl Harwood, New York representative of the Fontneau & Cook Co., was home for Thanksgiving.

Letters are held at the post-office for R. Bliss & Co., the Eagle Watch Co. and the Lyon Novelty Co.

The Horton-Angell Athletic Association held a banquet, Nov. 23. An entertainment followed the supper.

Mr. Richards, Chicago salesman for the Standard Button Co., has been spending the past week in New York.

Louis F. Rosenberg will in the future cover the entire west for McRae & Keeler. He will visit the Pacific Coast.

Edward M. Coe, New York representative of Bliss Bros. Co., was here, last week, as was George Heywood, who represents Horton-Angell Co. in New York.

Announcement was made, Saturday morning, that James E. Blake would build a handsome brick building on S. Main St., opposite the Briggs Hotel, for the local post-office.

Arthur Friendlich, who has been New York representative for Rodenberg & Dunn, Providence, has resigned his position to accept a similar berth with Austin & Stone. Mr. Friendlich will enter upon his new duties some time during December.

Fred Newell, of the Watson & Newell Co., has presented the Franklin G. A. R. post with his valuable collection of Civil War relics, representing an accumulation of 18 years' collecting. Mr. Newell and his wife have recently contracted for a $1,000 addition to G. A. R. Hall to provide a place for the keeping of these relics, as well as others that may be obtained later.

Harry L. Tooker, foreman for C. H. Eden & Co., while repairing an automobile, on Saturday, owned by O. W. Hawkins, of that concern, was badly burned by an explosion of gasoline. Mr. Tooker, it is said, was working underneath the car and lighted a match. The resulting explosion hurled the man a distance of about 10 feet, singed his eyebrows and eyelashes and burned considerable hair from his head. No serious results are now expected from the accident.

Lancaster, Pa.

TRADE CONDITIONS.

Business among the local jeweler continues fairly good, with a promise of a satisfactory holiday trade.

William Halderman, with the S. T. Little Jewelry Co., South Cumberland, has been visiting Lancaster.

Emanuel Dissinger left, last week, for Birmingham, Ala., where he will open a repair shop if the business outlook warrants it.

P. J. Mellinger left, last Thursday, for Quebec, Canada, his old home, having been called there by the death of his father, a retired jeweler.

John A. Winters has returned from Salt Lake City, where he spent the past two years as watchmaker. He will take a position in Trenton N. J.

Among the jewelers who recently visited Lancaster were C. H. Hartman, Hanover, Pa.; Max. G. Fullman, Steelton; James Yoselowitz, Steelton; W. J. Kuhns, Harrisburg.

Announcement has been received in Lancaster of the marriage of John C. Perry, formerly superintendent of the Hamilton Watch Co.'s factory, and Mary E. Orcutt, the ceremony taking place, Nov. 15, at New Salem, Mass.

Two bogus jewelry dealers were chased out of Lancaster, last week, by the police, acting under an ordinance passed to protect local tradesmen. The men were reaping quite a harvest selling trash to people in a position to buy articles of merit from regular jewelers.

Big changes are looked for at the Hamilton Watch Co.'s plant after the annual election of officers of the company, in February. The president, Charles D. Rood, will retire, and it is believed his successor will be named by the purchasers of the stock, Joseph Fahys & Co.

Among the traveling representatives who recently visited Lancaster were: B. J. Cooke, B. J. Cooke's Sons; Henry G. Allsopp, Allsopp Bros.; Fred Crane, Mandeville, Carrow & Crane; Charles B. Gray, Gray, Howes & Co.; Eugene A. Cary, Jr., the Crown Mfg. Co., and George Melville, Wilcox & Co.

A. W. Moyer, manager of the Non-Retailing Co., spent a few days, last week, in Philadelphia and New York. E. R. Kant and Charles E. Foose, traveling representatives of the firm, were home for the Thanksgiving holidays. Leban H. Funk has taken a position with E. G. Hoover, of Harrisburg, as watchmaker.

Robert E. McCloskey, a former student of the local technical school, has gone to Renovo, Pa., to take a position with his father, George L. McCloskey. Edwin Link, another student of the school, has returned to York, Pa., to take a position as engraver and watchmaker. Myron Thrash, of Nescopeck, Pa., having finished a course in watchmaking at the school, has returned home. Robert M. Rickett has left the school and returned to Statesville, N. C., to take a position with his father as engraver and watchmaker. After Dec. 1 H. K. Sullivan will take a position in Elberton, Ga., as engraver and watchmaker with a jewelry house.

GORHAM SILVER

FOR CHRISTMAS AND NEW YEAR

¶ A little over three weeks and Christmas Day will be past and gone. Already the more desirable class of the retail jeweler's customers are arriving at a decision as to the form their Christmas gifts shall take. In a majority of cases that decision revolves around some article of Gorham Silverware.

¶ For this reason the discreet jeweler will take advantage of this final opportunity to replenish his stock of Gorham Silver, especially designed for Christmas and New Year gifts. He will also recognize that in order to avoid an otherwise inevitable disappointment he must forward his necessary orders without delay.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

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NEW YORK, 15-17-19 Maiden Lane.

SAN FRANCISCO, 140 Geary Street.

LONDON, Ely Place.

WORKS: Providence and New York.

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

UBLISHED EVERY WEDNESDAY BY
H JEWELERS' CIRCULAR PUB'G CO.
. Mulford, Pres. & Treas. V.S. Mulford, V.P.& Sec.
JOHN ST., COR BROADWAY, NEW YORK.
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Be Honest in Words and Deeds.

IN a case which came before a Delaware court a few days ago a statement was made by the attorney for the defendant, who was charged with obtaining money under false pretenses, to the effect that the representations made by the prisoner in this case was nothing more than "a trade lie, such as is told by 999 out of every 1,000 merchants during the general conduct of business transactions." The attorney's plea that lying was necessary in business was, however, unavailing, and his client, who had sold for $150 a stick pin containing a "scientific" or imitation emerald which he represented to have cost its original owner $450, was convicted by the jury and remanded to jail, pending a motion for a new trial.

This incident, even though it ended in a victory for right, honesty and decency in business, serves to call attention to the deplorable fact that many people try to justify misrepresentation, or sometimes downright falsehood, as a necessary element in business, saying that it is looked for to a certain extent by the buyer, and is so discounted by him that a straightforward representation on the part of the seller would not do justice to the latter or to his product. Even if true, this plea in mitigation is no defense for the act itself. But it is not true. What is more, it simply emphasizes the fact that misrepresentation soon becomes ineffective and helps the seller in no way in the end, though it brands the man who does it as a liar and as unreliable.

Of all trades or industries in which misrepresentation of the product should be distinctly absent, the jewelry and gem trades stand foremost. They are trades in which the customer has to depend to the greatest extent upon the integrity of the dealer, and, therefore, the probity and honesty of the merchant will count for so much in building up his good will in business. By the very nature of the product handled the customer cannot know the actual condition or the intrinsic value of the article (in fact, often the dealer himself cannot have absolute knowledge of the latter), and therefore, if the customer is at all doubtful as to the absolute truthfulness of the jeweler he has every incentive to take his trade elsewhere.

The misrepresentation or the slightest exaggeration as to quality or value of even the smallest novelties or trinkets may, when found out, serve to injure the reputation of the dealer throughout an entire community. The harm is done just as much when the misrepresentation is made by inference without a definite statement that is incorrect, or when it is made by the use of terms which the customer does not understand, and which will convey a wrong impression to him, as it is when done with a deliberate lie. To sell a red spinel as a "balas ruby" or "spinel ruby," while it might be no misrepresentation to a man in the trade, would be distinctly a misrepresentation to a customer who believed he was getting a *ruby*. Even to sell "gold shell" or "gold filled" without letting the customer know what he is actually buying may be as big a deception as though the article were sold outright as "gold." The use of trade terms, even when properly applied, should be deplored unless the customer understands exactly what is meant or the terms are thoroughly explained to him when used.

A reputation for honesty is the greatest asset that a jeweler can have in his business, but to get this he must be honest in his words as well as his deeds, and should live up to the spirit as well as the letter of his guarantees or representations.

As buyers want to know what you have to sell, before they buy, why not tell them through our advertising columns?

Night Displays of Stock Cause Window Robberies.

THE show window of the jeweler is one of the best advertisements and one of the greatest factors in developing his business. As a silent salesman it can often create a demand for the articles displayed in it and induce the customer to purchase even more effectively than can an oral argument. Therefore, the wideawake jeweler should never lose an opportunity to, metaphorically speaking, put his best foot forward in his show window, and keep the most attractive goods on display, and especially during the busy season. But, however strong the temptation may be to leave his goods on view at night during the holidays and take advantage of the crowds who throng the thoroughfares, looking for suitable presents for friends or relations, the jeweler should be especially careful to see that his valuable stock is removed from his show window at all times when he and his clerks are not there to protect it.

The professional crooks are now on the lookout for every opportunity they can get to rob jewelers' show windows, knowing that many merchants will take risks during the holidays that they would not at other times of the year. It is for this reason that we are receiving reports of the window robberies from many sections of the country, and these will increase as the Christmas holidays draw near, unless the members of the trade generally become more cautious. The jewelers should realize that in addition to the dangers from professional criminals who are watching for every indication of lack of caution on his part, he may also suffer from the acts of homeless men and vagrants, who, though not criminals at heart, will succumb to temptation when valuable articles of small bulk are apparently placed within their reach.

This is the time when the jeweler is most sorely tempted to take risks, but he should realize at the same time that it is the period of greatest danger to himself and his stock and the time when he should be more cautious than at any other season of the year.

E. T. Garlick, formerly with Wright, Kay & Co., Detroit, Mich., has taken charge of the jewelry manufacturing department in the store of G. W. Stolz, Saginaw, Mich.

WATCHES
DIAMONDS
JEWELRY
MATERIAL
TOOLS

CROSS & BEGUELIN
23 Maiden Lane New York

Write for our New Jewelry and Material Catalogues

TRADE MARK

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ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers. It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY
Manufacturers of Gold Jewelry
PROVIDENCE and NEW YORK

LETTERS TO THE EDITOR.

Should Jewelry Jobbers Issue Dry Goods Catalogues?

MASON CITY, Ia., Nov. 18, 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY

I have just clipped from the *Dry Goods Reporter,* a magazine published in the interest of the dry goods trade, a large advertisement of Carson, Pirie, Scott & Co., of Chicago, announcing "we have just finished mailing out a 375-page illustrated catalogue of jewelry, diamonds, watches, silverware, cut glass, novelties, etc. It is our very best effort and should be of considerable value to you for the next 12 months. If you have not received one, we shall be pleased to have word from you that one will be acceptable. We will mail it to you prepaid." Such catalogues, as we all know, are issued by the wholesale hardware dealers and by Marshall Feild & Co. and others, and these catalogues equal in quality the catalogues of our largest jobbers in the jewelry trade. Is it any wonder that the retail jeweler gets so little trade from the merchants of his town when they can buy their jewelry diamonds, watches, etc., just as cheaply as he can, and they do not hesitate to do it, even when they need anything in our line?

On the other hand, you let the retail jeweler send out of town for a stove or a fur coat for his wife and you see how quick a "holler" is put up about his being a mail-order fiend. Only last night, while in our lodge room, a fellow-member who was wearing a fine diamond worth about $4 informed me that he bought it through a friend of his who is in the dry goods business and made a big saving on the stone, as he bought it at wholesale. It would certainly look funny to us in the retail jewelry business to have such firms as Benj. Allen & Co., Otto Young & Co., of Chicago, or Hayden W. Wheeler & Co., of New York, issue a 375-page catalogue showing silks, dry goods, clothing, etc., and yet that is just what these dry goods people are doing and invading our legitimate fields.

I think it is high time that the manufacturers should take the interest of the retail jewelers in mind and stop this retarding work of supplying anyone with goods who has a dollar to spend, as said goods belong to the legitimate retail jeweler's field.

Yours truly, J. H. LEPPER.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Nov. 27, 1909

The U. S. Assay Office reports:

Gold bars exchanged for gold coin..	$[illegible]
Gold bars paid depositors.....	[illegible]
Total	$[illegible]

Of this the gold bars exchanged for gold are reported as follows:

Nov. 22.....	$[illegible]
" 23.....	[illegible]
" 24.....	[illegible]
" 26.....	[illegible]
" 27.....	[illegible]
Total	[illegible]

Miss C. A. Sweeting, formerly with N. Sweeting, Tallahassee, Fla., has begun business on her own account in the Jacksonville book store, 210 Main St., Jacksonville. Miss Sweeting is an experienced engraver and expert watch repairer.

New York Notes.

lias Newman, 295 Tenth Ave., has m ed to Bloomfield, N. J.

ving Baum, 71 Nassau St., returns from E ope this week on the *Lusitania*.

illiam Hofman, of Eichberg & Co., 65 N sau St., sails to-day for Europe on the *Mauretania*.

red Goldsmith, of Ingomar, Goldsmith & o., sails for Antwerp to-day on the *Mauretania*.

mmel MacPherson, of the MacPherson-R baud Co., Providence, R. I., spent the T nksgiving holiday in this city.

Greenwald, manufacturer of jewelry at Chestnut St., Richmond Hill, L. I., has ned a partnership with H. Hayn.

N. Northcote, Canadian representa- fer Ernst Gideon Bek, 35 Maiden Lane, visiting friends in New York during past week.

avid Mayer, 14 Maiden Lane, sails to- on the *Mauretania* for Europe. This is fourth trip this year to the European ond markets.

Luerons Taylor, with Riley & Freneh, th Attleboro, was in town, last week, made his headquarters at the local of- of the concern.

Marchand, of Marchand Frères, se New York office is at 14 John St., rned to Europe to-day on the *Maure- a*, after a visit in this city.

aptain Louis L. Square, with F. H. ler & Co., and Lieutenant Leon Simons, n the C. D. Lyons Co., were in the re- of the 47th Regiment, Brooklyn, last Wednesday night.

he firm of Heineke Appeldorn & Co., Fifth Ave., makers of fine diamond ntings, will hereafter be conducted by red C. Heineke and Charles Appeldorn Heineke & Appeldorn.

eorge Wiltshire terminates his connec- s with the Waite-Evans Co. on Jan. 1. ry Kip, local representative for the H. F. rows Co., North Attleboro, is spending w days at the factory.

rederick Boorer, a Bayside, N. Y., jew- , who has been in business on Bell Ave. hat place for four years, has closed up store and has come to this city, where will continue the business.

. E. Breckenridge, of the International ver Co., said last week that there was foundation in fact for the report that the riden Britannia Co. is the lessee of the -story building on E. 46th St., opposite Windsor Arcade.

he Jewelers Board of Trade reports distribution in the last week of a ond dividend of 12 per cent. to the cred- s of the Burn Jewelry Co., Birming- n, Ala., and of a first dividend of 20.9 cent. to creditors of the S. A. Bur- ne Jewelry Co., Mobile, Ala.

t was learned, last week, that a quan- of gold and platinum, valued at about , is missing from the factory of Jos. idsman, 49 Maiden Lane. Mr. Lands- n said that the gold and platinum was d for anodes in the process of his elec- plating business and had been missing ne time.

Among the out-of-town visitors seen in Maiden Lane district during the past ek were: I. Slohn and Benjamin Singer- man, of the Frontier Jewelry Mfg. Co., Buffalo, N. Y.; Mr. Van Kemp, buyer for T. Eaton, Winnipeg, Man.; R. O. Bolt, buyer for Mermod, Jaccard & King Jewelry Co., St. Louis, Mo.

Hamilton, Robinson & Co. is the name of a firm which has just been incorporated under the laws of the State of New York to manufacture and deal in jewelry ornaments, toilet articles, leather goods, etc., with a capital of $26,000. The incorporators are: L. S. Robinson, E. W. Hamilton and C. Manheim, all of this city.

There has been on exhibition during the past week at the L. E. Waterman Co.'s store, 173 Broadway, an attractive challenge cup, presented by William C. Bartlett for the best American-bred wire-haired fox terrier. The cup is known as the Bartlett Baywood Challenge Cup. It was designed and made by Dieges & Clust, 23 John St.

Among other jewelry visitors in this city during the past week were: Mr. Furtwangler, of Furtwangler & Rhea, Greenburg, Pa.; C. M. Thrasher, Piedmont, W. Va.; J. H. Thrall, Ottawa, Can.; G. M. Bailey, Uniontown, Pa.; C. H. Brooks, Ithaca, N. Y.; I. D. Landis, Coatsville, Pa.; James Wheeler, of Wheeler & Son, Salem, N. J.

The report of the Bureau of Statistics of the Department of Commerce and Labor, issued last week, showing in order of magnitude the number of articles imported to the United States in October, and for the 10 months ending October, 1909, shows that the imports of diamonds for these periods occupy seventh place in the list of goods brought into this country.

Two well-dressed men who walked into the jewelry store of I. Hoffman, in Atlantic City, N. J., recently, and asked to be shown some costly watches, seized a tray of rings and darted for the door, when the proprietor's back was turned. The jeweler, after an exciting chase, caught a man who gave the name of Alexander Douglass, whom he accused of being one of the thieves.

William H. Campbell, a clerk in the employ of J. Bendix, 800 Third Ave., was found dead, last Wednesday, on the threshold of a vault in the White Plains Rural Cemetery. The body, which was within 100 feet of the graves of Mr. Campbell's father and mother, was found by John M. Farley, a civil engineer. About 20 feet from the body was a bottle which had contained poison.

According to the regular monthly statement of the Bureau of Statistics at the Customs House, the total value of free and dutiable goods remaining in bonded warehouses at this port for the month ending Oct. 31, was $36,212,933, as against $40,935,738; for September a decrease of $5,722,805. Included in the list of figures given are the following: Clocks, $18,189; watches, $94,116; diamonds, unset, $60,107; precious stones, $30,265; jewelry, $958; manufactures of gold and silver, $10,011.

Detectives in this city say that a man who gave the name of James Watson, when arrested recently on a forgery charge and arraigned in the Essex Market Police Court, obtained a $100 watch from a Fifth Ave. jeweler, which he subsequently sold for $50. They say that the watch was found, but the jeweler does not care to bring charges against the man. According to the police he has been operating in New York for the last two months, and during that time, by means of forged checks in amounts averaging from $25 to $100, has succeeded in getting away with about $3,000.

Pawnbrokers in this city have received circulars from the police department, giving a list of jewelry stolen from James Kidder, 22 E. 67th St., some time ago. The list of jewelry enumerated in the circular is said to total $1,500 in value, and includes miscellaneous articles, such as a man would wear. The circular sent out by the police assures the pawnbrokers that any information divulged will not be used against the pawnbrokers, and that the pawnbroker who furnishes information which will cause the recovery of the jewelry will be handsomely rewarded.

An order denying the motion to set aside the verdict and for a new trial in the case of J. R. Wood & Sons against John C. Prodman has been signed by Justice Dayton in the Supreme Court, Trial Term, Part XVI. The suit alleged conversion of diamonds worth $622, and was based on a memorandum transaction which Proudman alleged was a sale. When the case first came up the decision in favor of the defendant was rendered. An appeal was taken from this judgment and a decision of the Appellate Division reversed the judgment of the lower court and granted a new trial. The action was then retried and a verdict was found in favor of the plaintiffs.

A meeting of the creditors of the H. D. Cone Jewelry Co., Cedar Rapids, Ia., was held, last week, at the rooms of the Jewelers Board of Trade, 15 Maiden Lane, at which time it was stated that the assets, estimated at the original cost, amounted to $32,471, and the liabilities were placed at $41,300. Mr. Gray, in the interests of members of the Board, made a trip to Cedar Rapids recently and obtained a proposition to take an assignment at 33⅓ per cent. of all claims represented by the Board. At the meeting in New York a large majority of those who were in attendance accepted the offer. As the creditors are scattered throughout the country the Board is now communicating with the other creditors to learn their desire in regard to accepting the offer. The business is still being conducted.

The suspicious action of two young men at Grand St. and Driggs Ave., Williamsburg, Saturday, led to their arrest. Each man carried a small box under his arm. One of them entered a store, but came out in a few moments and joined the other, and together they crossed Driggs Ave. to the other side of the street. Detectives who were watching them learned that the young man who had gone into the store had offered for sale a quantity of jewelry. The detectives started for them and they started to run. One of the young men threw his box away, but the other kept his. It was learned that the store of Samuel Frankel, 180 Jamaica Ave., had been robbed and $3,000 worth of goods taken. The police noted that the jewelry corresponded with the list furnished them by the jeweler and accused the young

(*New York Notes continued on page* 81.)



139 BROADWAY

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OF NEW YORK

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1851 — The Jeweler's Bank for half a century in the same location — 190

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CAPITAL $3,000,000

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JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justi

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 79.)

m of the robbery, which, according to the pce, they confessed. According to the st y of the jeweler, on the night of the ro ery, entrance was gained to the store th ugh a rear window. The jeweler heard th noise and rushed downstairs, but was cc fronted with a revolver and could do ng ing to prevent the loss of his stock.

e Loid Safford, secretary of the Jew- el s Board of Trade, is spending the week n hicago.

he H. D. Merritt Co. has moved its N York office from 13 Maiden Lane to 4 ohn St.

S. Van Wezel, 120 Walker St., accom- pa ed by his wife, return to Europe to-day r he *Mauretania*.

dwin S. Strauss, of Jacob Strauss & Co., 14 Maiden Lane, sails for Europe, to ay, on the *Mauretania*.

is Engelsman, who for a number of ye s has represented Zach A. Oppenheimer, w in the future represent Joseph L. Her- & Co.

D. Waterman, of the L. E. Waterman Co 173 Broadway, was a recent visitor in Ch ago. F. P. Seymour, advertising man- g of the same concern, spent Thanks- gi ng Day in Baltimore with relatives.

Krengel, of Kaufer & Krengel, 102 Fi on St., sails, next Wednesday, on the *Lu tania* for Europe. He will be away bt it six weeks or two months, and will vi Antwerp, Paris and London. This is is hird trip this year.

he International Jewelry Workers' Un on announces that all of the campaign ti ons used in this city recently were ma e under the jurisdiction of that organ- iz on, each one having the double acorn to p on them, which is the label of the un n.

he Azeez Khayat collection of Greek an Roman glass, precious Egyptian jewels, ce ery from Aleppo, Tanagra figurines, Eg ptian scarabs and other objects of an- ce art are being sold to-day at the Fifth A Art Galleries. The catalogue numbers 1 lots, and is said to be one of the finest w offered for sale in this country.

a meeting of the officers of the Prec- Stone Importers Protective Associa- held last week, the additional members f he executive committee were elected. new members of the committee are Cl is Kahn, Julius Oppenheimer, August W iters, Leopold Stern and H. H. Butts. further definite action has been taken se et.

meeting of business men will be held, Mo day, Dec. 6, at the Waldorf-Astoria t the purpose of extending the Manhat- Central Improvement Association, in w h a number of Fifth Ave. jewelry con- s are interested. The association was or ed for the purpose of securing for Herald Sq. and the adjacent section im- pr ed travel facilities, additional police pr ection, to discuss widening of the streets other matters of general welfare.

he Jewelers Security Alliance has re- ed a telegram from A. M. Reynolds & Montrose, Colo., stating that their store entered through a back window, but that nothing of value was taken. The Alliance has also received a report that Jensen Bros., Chicago, were robbed, recently, of two trays of diamonds. Mr. Jensen and the watchmaker were in the store at the time, when a man broke the front window with a paving brick wrapped in a newspaper, grabbed the trays and made his escape. The goods are valued at over $500.

The Employes' Mutual Aid Society of the Ansonia Clock Co. held its 18th annual entertainment and reception, Thanksgiving eve, in Prospect Hall, Prospect Ave., near Fifth Ave., Brooklyn. Frank Schroeder was floor manager, with James Hoey and Anthony Ayello as his assistants. On the floor were Charles Walters, Benjamin Wilcox, James Cleary, Chester Bell, Anthony Pastre, George Cook, Alexander Binks and Martin Schnitzler. On the reception committee were Gustave Bernhardt, Louis Polt, George Bennett, Thomas Cook, John Novotny and John Bajetti. On the arrangement committee were Bernard Nolan, chairman; John Nichols, Jr.; James H. Straun, Edmond Powers, Charles McIntye and David Thomas.

The Credit Clearing House idea of handling credit information is receiving a great deal of consideration from New York jobbers. The Wholesale Jewelers' Association has endorsed it and it is in actual use in several cities now. The present movement in this city is backed actively by many of the most prominent houses, and it is probable that the service will be started Jan. 1. This method of exchanging credit information is not a new one and is in very general use in most other lines of business. It is believed that this is one of the most important enterprises undertaken in the Lane in many years. Any one who is interested can obtain full information from J. T. Montgomery, 15 Maiden Lane, chairman of the Wholesale Jewelers' Association committee on the exchange of credit information.

The firm of Groen Bros., composed of N. A. and S. Groen, recently started in this city with offices at 1 Liberty St. The concern will make a specialty of diamond cutting and will open a factory in New York in a short time. N. A. Groen has been connected with the trade in Amsterdam for the past 20 years, and his brother, S. Groen, is now in that city looking after the interests of the new concern. Both brothers were formerly in the firm of H. A. Groen & Bro., until about two years ago. N. A. Groen, who came to New York from Amsterdam, a few weeks ago, states that the diamond business is booming in that city, and that the workmen are getting higher wages every day and rough continues to go up in price.

A meeting of the creditors of N. Miller & Co., Cleveland, O., was held Saturday at the Astor House, at which time a statement of the concern's financial standing and an offer of setlement was made. The debtors, through Attorneys Bernstein & Bernstein, called a meeting Friday, but neither a member of the concern or any attorney appeared. The meeting Saturday was attended by about 20 creditors, Max Miller and Attorney Bernstein. A statement was made placing the value of the assets at $12,600, which consist of stock, $11,000; fixtures, $900; open accounts, $500, and cash, $200. The liabilities were placed at $26,100, of which amount merchandise is $20,500; bank indebtedness, $3,000; notes, $2,000; open accounts, $600. An offer of 20 per cent. on a basis of 10 per cent. cash and two notes of 5 per cent. due in 30 and 60 days, endorsed by Sam. Miller, Ashland, O., was unanimously refused. A discussion followed and several other propositions were made. Finally an offer of 30 per cent. in full settlement was made, payable 10 per cent. in cash and 20 per cent. in notes due in 30 days, 60 days, four months and six months, respectively, to be endorsed by Sam. Miller. Most of the creditors present agreed to accept this offer and signed an agreement to that effect.

Julius Laubheim, a jeweler of this city, is in the Hudson County, N. J., jail through his failure to secure the bail fixed by Judge Carey in Jersey City. Laubheim was incarcerated as the result of proceedings under a capias secured in a civil action brought by H. D. Austrian, a tailor of 15 Exchange Pl., Jersey City. Austrian caused a civil proceeding to be instituted against Laubheim on a charge of obtaining from Austrian $6,000 under false pretense. Laubheim was indicted. Then Austrian, through his counsel, began a civil suit to recover his money. A writ of capias was issued and Laubheim was extradited to New Jersey. The case went against him and he appealed. The higher court sustained the judgment. Laubheim sought to take advantage of the insolvent debtors' act, last Wednesday, but his application was refused and he was remanded to the county jail.

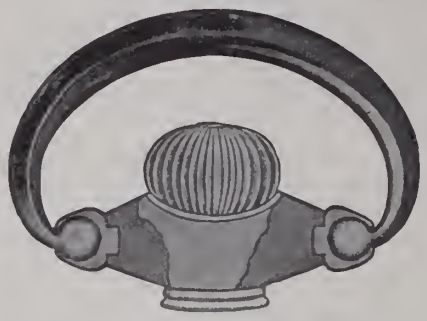
Newark.

The will of the late Eugene Unger, who was killed at Madison by being thrown from his horse, a short time ago, was offered for probate at the county clerk's office at Morristown, N. J., last week. The will leaves to the widow $100,000 clear, and to the two children of the couple $50,000, the interest of which is to be paid to them until they reach their majority. All the residue of the estate above the $150,000 specified is to go to the widow. Emma L. and George B. Hagney, of Newark, are named as executors.

John H. Williams, jeweler by trade, who was well known in Newark, died suddenly, Wednesday, at his home, 113 Pennsylvania Ave., this city. Deceased was born in New Brunswick in 1833 and came to Newark as a boy. He learned the refining business at an early age and was connected with many jewelry concerns, his last employers being Shafer & Douglas, for whom he worked 13 years. In all he was connected with the jewelry business for about 64 years, during which time he stood high in the regard of his fellow-workmen and his employers. He was also prominent in fraternal circles, being a Mason, a Samaritan and a member of the Friendship Benevolent Society. He was treasurer and later president of the Colored Aged Home of New Jersey. Mr. Williams survived his wife by 12 days and is himself survived by a daughter, Mrs. Luke Dancie.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

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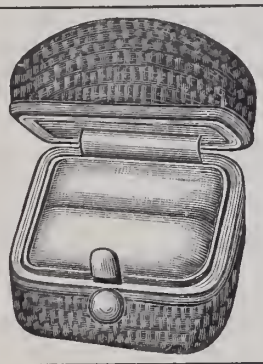


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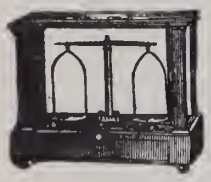


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New Orleans, La.

TRADE CONDITIONS.

e Christmas business promi es to be very g in this section, and retailers look forward to a ry busy month. The prospects for the Spring tra are not so promising on account of the cr conditions.

he travelers of Leonard Krower are all ot in their respective territories, and are se ling in satisfactory orders and sales.

Hausmann & Sons have increased their m ufacturing facilities, their shop and t e being now one of the busiest places in city.

White Bros. have just finished their new glass display room, which is entirely pped with glass and marble. It is one f ne sights in the jewelry district.

oleman E. Adler, who is now in New k, has completed the decorations of his e, and is now located next to A. B. wold & Co., where he has one of the t stores in the south. Mr. Adler has ayed exquisite taste in furnishing his blishment with the latest designs of cut s, bric-à-brac, jewelry, etc.

ne Hart Jewelry Co. has just finished work on its new store, where the con- occupies three times the space it for- ly enjoyed The entire front of the ling has been remodeled, and the in- r has been decorated and new fixtures alled The location is one of the best, g near the principal theatres, and the ern can safely look forward towards a e increase in business. A formal open- will be held Saturday, Dec. 4.

n the petition of V. C. Pipes, Shreve- , his creditors have been requested by District Court to meet in the office of cy N. Browne, at 10 A. M., Dec. 27, for purpose of deciding whether or not to t him a respite for meeting certain obli- ons. The petitioner also asks that pro- lings against his property and himself stayed, pending the creditors' proceed- . The petition was filed by Davis, Webb Browne, attorneys. A sale of Mr. Pipe's k began Nov. 22.

he house of Leonard Krower has been jected to a curious robbery in which the cern lost hundreds of dollars; in fact, loss cannot be accurately estimated. he time ago Mr. Krower discovered in gold chain stock some chains which did look like gold, and after a long search investigation, in which detectives were loyed, he discovered how it occurred. dealer who is doing a large instalment iness in the jewelry line received at dif- ent times a number of chains on memo- dum from this house He took the tags the gold chains and put them on similar terns of plated chains, which he returned he Krower firm, and as they had penny- ght tags such as are used for gold ins, the chains were checked off as gold ins and put back in stock. The same g was done with lorgnette chains. Mr. ower stated that fully 16 lorgnette chains e returned in that manner, between 20 d 30 vest chains and a number of neck ins. The same trick was done with jew- , the cards being returned with low- ed goods. The matter is now in the ds of Mr. Krower's lawyers. The entire k and accounts of this dealer have been turned over to Mr. Krower to secure him for any loss he has sustained. The worst feature in the matter is that some of the chains which he returned may have been sold to other customers. All sales made in the last six months are being investigated, and all customers who may have made such a purchase will be informed of the fact.

News Gleanings.

J. B. Kirkpatrick has moved from Oakley to Hays, Kans.

T. C. Carr & Co. have opened a store in Lydonville, Vt.

Henry B. Guy, Eden, Ala., has returned to Pell City, Ala.

L. J. Eno, Haverhill, Mass., has bought a new touring car.

C. L. Saunders & Co., Claxton, Ga., have gone out of business.

Mrs. Dora Schweitzer, Bridgeport, Conn., has sold out to I. Levy

George W. Zerbe, formerly of Argon, Ind., is now at Tiosa, Ind.

J. W. Straughan, Arkansas City, Ark., has gone to Fort Gibson, Ark.

J. S. Charbonneau, Buhler, Kans., has gone to Hutchinson, in the same State.

Fred J. Hulkenberg, Midd'eport, O., is now located at Cattlettsburg, Ky.

Wm. H. Jones has removed from Livingston, Mont., to Clyde Park, Mont.

Charles Beardslee, Moss Point, Miss., has been succeeded by H. C. Beardslee.

Turner & Turner, Waterville, Kans., moved, recently, to Frankfort, Kans.

N. L. Lawhorn & Co., Dallas, S. Dak., have been succeeded by E. D. Sandoz.

Bower, Roberts & Co., Pawtucket, R. I., have been succeeded by the Robe Mfg. Co.

Mr. Brendan, Milbank, S. Dak., has moved his stock of jewelry to Summit, S. Dak.

Lohmann & Keenze, Franklin, La., have dissolved, Charles Lohmann assuming entire control of the business.

S. Freelander, jeweler at Sidney, N. Y., is closing out and will seek a warmer climate because of his wife's illness.

W. F. Hurst, Duluth, Minn., who was burned out recently, has moved into the office of L. A. Barnes, on Central Ave.

J. W. Lucas, Viroqua, Wis., has presented a handsome new clock for the ladies' rest room in the city library building.

Harry F. Howe, Littleton, N. H., opens a new store this week at Seven Pines, N. C. He still retains his Summer store at Bethlehem, N. H.

A new steel ceiling has been erected in Anton Kuckuk's store, Shawano, Wis., and other improvements made, including the installation of new partitions and fixtures.

Mitchell & Tillotson, jewelers' auctioneers, recently started a sale of the stock of W. D. McLean, Troy, N. Y., who is retiring from business on account of ill-health

Gustave Lanz, Norristown, Pa., held a formal holiday opening at his store, 211 DeCalb St., for four days, commencing Nov. 26. Souvenirs were distributed to patrons.

T. J. Thompson, Barron, Wis., has left on his annual trip to the lumber camps of northern Wisconsin. Mr. Thompson and his faithful dog are a familiar sight in the northern lumber country.

A. Kiehle, Waukesha, Wis., will soon open a jewelry and repair store at Pewaukee, Wis. The latter place has been without a jewelry store, and it is expected that Mr. Kiehle will meet with a ready business.

Word was received last week of the death of Wm. R. Wallace, a former jeweler of Woodsville, N. H., who passed away at his home, Nov. 24. Deceased was a veteran of the Civil War and a noted horseman.

August Rochwite, Green Lake, Wis., has denied the report that he was about to remove from Green Lake, and announces that he intends to continue in business at Green Bay indefinitely as far as he knows at the present time.

Judson S. Newing, jeweler and optician at 86 Court St., Binghamton, N. Y., is closing out his stock of jewelry to devote his entire attention to his optical business. Mr. Newing will have a new location, 57 Court St., after April 1.

The L. L. Moore Co., Seattle, Wash., recently celebrated the 12th anniversary of its business career by moving into larger and more attractive quarters in the new Ferry building, Second Ave. and Madison St. The interior decorations are particularly artistic.

The police of Denver, Colo., are looking for a man who entered the store of the Capitol Jewelry Co., 814 15th St., in that city, about a week ago, and after buying $17 worth of jewelry gave in payment a worthless check for that amount drawn on the First National Bank and signed by the F. O. Brown Steel Co., per H. S. P. The man gave his name to the jeweler as W. A. Murray.

In an article published in the issue of Nov. 17, describing the bedecked automobile of W. Westphal, St. Charles, Mo., as it appeared in the centennial celebration of St. Charles, the place of the ceremonies, was, owing to an inadvertency, given as St. Louis. "St. Charles," says Mr. Westphal, "is the oldest town in the State of Missouri," and, justly enough, he wants the fact to be known, with the same clearness that Missourians want to be "shown."

The attractive new store of McEwan & Ramsey, Fond du Lac, Wis., has been opened to the public. Mr. McEwan, who is president of the Wisconsin Association of Optometrists, will devote his entire time to his optical business, while his partner, Mr. Ramsey, will have charge of the jewelry business in the new quarters adjoining Mr. McEwan's optical establishment. The fixtures of the new store are all of mahogany and everything is strictly modern.

Joseph T. Toomer, alias George Smith, was before the Municipal Court at Boston, Mass., Nov. 27, to answer to various charges of breaking and entering and was held in $3,000 bonds for the grand jury. Among the places said to have been robbed by Toomer is the store of A. Howet & Co., 272 Boylston St., known as the Colonial Art Co. Most of the stolen property has been recovered from the parties, who are said to have bought it of the prisoner. Frank A. Robart, of 59 Beacon St., Boston, a dealer in antiques, reported to the police that his store had been robbed Friday of jewelry, valued at $300, and $400 in cash.


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OL. LIX. CHICAGO, WEDNESDAY, DECEMBER 1, 1909. No. 18.

Chicago Notes.

M. A. Mead visited New York, last week.

Max Kling was here, last week, calling the trade.

I Ziegler is back from a business trip rough Wisconsin.

M. A Cohen, with Rettig, Hess & Madn, returned from the west, last week.

Chas. F Manahan, manager for S. C. Mcnight, spent Thanksgiving Day at Elgin.

Rud Noel, diamond importer, New York, as here, last week, calling on the trade.

Herbert E. Cobb, representing the Dagtt & Clap Co., is on a visit to the factory.

Vincent Gorecki has opened a jewelry and pair shop on W 22d St., near Kedzie Ave.

F. H Drake, representing Hamilton & amilton, Jr., is back from a western trip.

Chas. P. Crane, representing Bliss Bros. o., Attleboro, Mass., is on a visit to the ctory

L. Brick, jewelry auctioneer, is conduct g an auction sale for H. F C. Schneider, ubuque, Ia.

Milton Newitter, of Veit Hirsch & Co., pent a few days among the diamond trade re, last week.

"Steve" Bridges, of Despres, Bridges & oel, came in from Iowa, last week, and is ow in Michigan.

Geo. T. Bynner, representing Kautzmann Co., Newark, N. J., has returned from a isit to the factory.

M. J. Jalonack, jewelry auctioneer, has onc'uded a sale for H. L. White & Son, alt Lake City, Utah.

T. Stanley Simpson, representing the E. Howard Clock Co., is installing a tower lock at Ottumwa, Ia.

Fred Bohner, representing Dunn & Roenberg and the Cutler Jewelry Co., is on visit to the eastern factories.

Louis R Millar, representing J. W. Foringer, came in from the road, last week, nd left again for his territory.

Mr. and Mrs. T. P. Owen, York, Nebr., topped over here, last week, on their way ome from a tour of eastern cities.

Geo. B. Blow, president of the Western lock Mfg. Co., was here, last week, to ttend the irrigation banquet at the Coliseum

F. A Chace, Jr., representing the C. M. Robbins Co., Attleboro, Mass., is on a visit o the factory, getting the new Spring line eady

L. G. Meyerson, missionary for Jos. Fahys & Co., stopped over here, last week, on his way east, after a long and successful western trip.

Theo. Jacobs, of Theo. Jacobs & Co., has bought 75 feet of property in Logan Sq. and six buildings on Milwaukee Ave., near Forty-first Ave.

Chas. J. Zeller, formerly in the jewelry business here, has been appointed sales agent for Illinois and Wisconsin for the Philip Morris cigarettes.

Phil J. Mackey, a pearl dealer of Muscatine, Ia., and one of the greatest fresh-water pearl experts in the country, spent a few days here, last week.

Col. T. P. Moody, the jewelers' auctioneer who was injured while alighting from an automobile six weeks ago, has entirely recovered and is again able to attend to business.

E. E. Reynolds and S. R. King, of the traveling force of the C. H. Knights-Thearle Co., came in to replenish their stock, last week. The former is now in Michigan, the latter in Iowa.

Cliff Coulter, representing the Rockford Silver Plate Co., accompanied by Mrs. Coulter, stopped over here for a few days, last week, on their way to Mr. Coulter's native town of Mansfield, O

Philip H. Winterberg, for nine years traveling salesman for Sproehnle & Co., has severed his connection with that concern and will travel for Louis Manheimer & Bros. after Jan. 1, 1910.

W. F. Hayes, assistant general time inspector in charge of the Chicago and San Francisco offices of Webb C. Ball, is on an inspection trip to the coast, and will return to Chicago the latter part of December.

The annual banquet of the Chicago Jewelers' Association will be held in the gold room of the Congress Hotel about the middle of January. W. F. Juergens, chairman of the banquet committee, will set a definite date this week.

One of the show windows of Jensen Bros.' jewelry store at 1216 Milwaukee Ave. was smashed one night last week by a robber who hurled a stone through it at 8.30 o'clock in the evening. After stealing two trays containing 27 diamond rings, with a value of $1,000, the thief escaped.

Hyman, Berg & Co. have departed from their usual custom and are making a special diamond display in the north window on State St. The whole window is draped in deep black mourning crepe draped in sunray converging folds which one sees only on burial caskets or hearse doors. An opening in the center of the drapery shows 20 pieces of diamond jewelry displayed on white satin. The effect is very funereal and ghastly.

A fraud order has been issued by the postal authorities against E. F. Hansell, doing business at 5645 W. Lake St. as the Erie Mfg. Co. According to the charges brought against him, Hansell was engaged in the mail-order business, through which he disposed of shoddy jewelry. The business is declared to have been an extensive one, as the concern, which also operated under the name of E. F. Hansell & Co., received on an average of 1,200 pieces of mail a day. Hansell advertised to give away "free" a solid gold-plated watch, equal in appearance to a $35 gold watch, to boys and girls who would sell 20 pieces of his jewelry at 10 cents apiece. The "agents" were to send in the $2 collected for the junk and were to receive the beautiful watch in payment for their services. The postal authorities charge that in many cases the watch was never sent, and when it was sent it proved worthless.

Among the out-of-town retail jewelers here, last week, were: H. F. Harger, Clinton, Ind.; E. Smith, Elmwood, Ill.; R. G. Rutherford, Mount Vernon, Ill.; Mr. Lochman, Springfield, Ill.; Frank L. Kyser, El Paso, Ill.; A. J. Lauch, Kankakee, Ill.; J. J. Heath, Lansing, Mich.; C. E. Ryan, Baraboo, Wis.; A. H. Bolender, Rockford, Ill.; Mr. Imig, Sheboygan, Wis.; G. P. Williams, Butler Bros., Minneapolis.; A. C. H. Baker, Appleton, Wis.; J. F. Schweiger, Flora, Ind.; Frank C. Kuebler, Jasper, Ind.; W. S. Still, Delavan, Ill.; Frank H. House, Galva, Ill.; Morgan D. Wise, Rockford, Ill.; Capt. Henry W. Klopf, Neillsville, Wis.; W. P. Waters, Sheridan, Wyo.; W. O. Barnes, Alliance, Nebr.; C. I. Josephson, Moline, Ill.; Charles Ham, Frankfort, Ind.; A. Haussman, Milwaukee, Wis.; E. S. Thayer, Rockford, Ill.; Geo. Olin, Janesville, Wis.; Frank Le Bron, Keokuk, Ia.; E. & F. Gleim, Ottawa, Ill.; S O. Adams, Polo, Ill.; H. Hanson, Princeton, Ill.; L. Ratzésberger, Milford, Ill.; Frank Mayr, South Bend, Ind.; F. W. Hinrichs, Kalamazoo, Mich.; A. J Munson, Tuscola, Ill.; Charles F. Tryon, Wabasha, Minn.

C. R. Landis, Frederick, Md., has just completed improvements in the interior of his store. A partition between the store and the repair shop has been removed, thus allowing more space for the salesroom.



Chicago Will Take Care of Your Holiday Rush Orders

Chicago Manufacturing Jewelers Have Told You:

That their facilities for handling STOCK ORDERS, SPECIAL WORK and REPAIRS are unexcelled by any other market.

That they carry an unsurpassed selection of DIAMONDS, PRECIOUS AND SEMI-PRECIOUS STONES, PLATINUM AND GOLD MOUNTINGS.

That they are fully equipped for all kinds of SPECIAL ORDER WORK.

That they have inaugurated a package delivery service that guarantees the quickest service.

On the eve of the holiday rush they reiterate every one of these statements and every member of the Chicago Manufacturing Jewelers Association stands ready to demonstrate them to your satisfaction.

Now is the Time to Test This Market

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Why not use them?

Manufacturing Jewelers Association of Chicago

BLAUER, FRED & CO.,	126 State St.	MASSOVER & POKRAS,	163 State St.
BOYDEN, FRANK S. & CO.,	Heyworth Building	MILHENNING, J.,	195 State St.
BUCHSBAUM, S. & CO.,	Masonic Temple	MORSTROM, WM. G. & CO.,	78 State Street
DREYER, LOCHAU & OHM CO.,	72 Madison St.	MORSE, F. E. & CO.,	151 Wabash Avenue
EMRATH, EDWARD,	78 State Street	NEWMAN, M.,	Masonic Temple
GRAFFE & STANEK,	Heyworth Building	NOBLE, F. H. & CO.,	42 Madison St.
GRIMM & JUDAE,	103 State St.	PFEIL, CHARLES H.,	209 State St.
HIRSCH & OPPENHEIMER,	702 Masonic Temple	PINES & HANSEN,	137 Wabash Ave.
JACOBSON, F. H. CO.,	209 State St.	ROOVART BROS.,	Columbus Building
JOHNSON, ROBT. M. & SON,	67 Washington St.	SCHRADER-WITTSTEIN CO.,	103 State St.
JUERGENS & ANDERSEN CO.,	92 State St.	SPIES BROS.,	156 Wabash Ave.
KRONBERG & BLOCK,	126 State St.	WECHTER, S. & CO.,	Masonic Temple
LAZARUS, S. & CO.,	Masonic Temple	WENDELL & CO.,	258 Madison St.
LEBOLDT & CO.,	165 State St.	WILLIAMS, A. L. & CO.,	156 Wabash Ave.
LEVINSON & JACOBSON,	42 Madison St.	WILLSON & CO.,	57 Washington St.

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MAKERS OF FINE JEWELRY

92 TO 98 STATE STREET

CHICAGO

SPECIAL ORDER WORK ALWAYS RECEIVES OUR BEST ATTENTION

Cincinnati.

oseph Mehmert is calling on the trade i the south.

Clarence Loeb, of Herman & Loeb, will lve, Dec. 1, on his eastern business trip.

A. A. Oaks, of the Oskamp Jewelry Co., s nt Thanksgiving with friends in Dan- ve, Ill.

oseph Newstate has opened a new retail j elry store in the San Marco building on Vlnut Hills.

B. J. Brown, formerly of Warrier, Ala., h notified local friends that he has moved t Selligent, Ala.

David Galowitz, formerly in business in Entington, W. Va., is opening a retail j elry store in Williamson, W. Va.

V. D. Brandes, Birmingham, Ala., stopped o here, last week, while en route to Cali- f nia, where he will remain some time for health

. E Richter, of Richter & Phillips, was v y busy at the Shriners' Fair in Music H l the past week, having charge of the j elry booth.

Adolph H. Ross, connected with Peter Enry & Son, is receiving many congratula- tns upon his recent marriage to Miss Etherine Suffa.

t is reported here that when Frank Lch, Birmingham, Ala., completes the re- rdeling of his store he will have one of t finest in the State.

Friends here received word, last week, c the marriage of Clifford Marson, son of C J. Marson, Cambridge City, Ind., with v om he is associated in business.

The Cincinnati Retail Jewelers' Associa- n met, Nov. 26, for the purpose of mak- t arrangements for the coming election c officers, which takes place in January.

. Ira Seebacher, who came here from t east some time ago to take a position v h A. & J. Plaut, has gone back, having a epted a position with a Philadelphia jew- y firm.

C. D. Brooke, Coshocton, O., is home f m a hunting trip in the Adirondacks and i much elated over shooting a deer, the H e of which he has left to be tanned in Oversville, N. Y.

S N. Fisher and Mr. Steiner, both of Ickley, W. Va., are opening a new store u der the firm name of Fisher & Steiner a Mt. Hope, W. Va. Mr. Fisher will con- tue his business in Beckley also.

"Ben" Clapham, a brother of Lloyd Clap- n, Columbia City, Ind., has returned f m Korea and has brought with him sev- l cases of ancient brass articles made in t t place, which are much admired.

The thief who robbed H. R. Boving's s re in Lancaster, O., some time ago of $0 worth of jewelry was caught, last week, i Columbus, O., by the Pinkertons, after a diligent search. He was tried, found g lty and sentenced to seven years in the p itentiary. Nearly all of the stolen goods h e been recovered. Some had been sold t Cincinnati pawnbrokers. The fact that a megaphone was found near the broken w ndow in Boving's store led to the belief t t the thief was a "barker" for a show w ich had been playing in Lancaster at the t e of the robbery. This was the clue u on which the detectives worked that led t the discovery of their man.

A sheriff's sale of the Oskamp building, occupied by the Clemens, Oskamp Co., took place, Nov. 27. On Friday, Nov. 26, Mrs. Marion D. Oskamp (not of the Oskamp concern, but having an interest in the property) filed suit in the Common Pleas Court for rent alleged to be due at the rate of $1,000 a month against the Clemens, Oskamp Co. She alleges that the firm rents only from month to month, and that one-third of the rental is hers. This includes the storeroom and basement. She also states through her lawyers that the firm had a lease which expired Feb. 1 of 1908. The sale is the outcome of a partition suit which was brought by Mrs Oskamp some time ago.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: James R. Palmer, Henry A. Kirby; Mr. Tinker, William B. Durgin Co.; Henry C. Maybaum, Charles Adler's Sons; William J. McQuillin, Mount & Woodhull; John F. Garland, L. H. Keller & Co.; Jos. J. Sideman, Redlich & Co.; Mr. Thomas, H. P. Sinclaire & Co.; Fred D. Smith, Burstow, Kollmar & Co.; C. E. Bride, Bride & Tinkler; G. S. Melville, D. Wilcox & Co.; J. P. Fagan, Unger Bros.; James Baker, Frank M. Whiting & Co.; Charles S. Williams, Landers, Frary & Clark; D. S. Kutch, New Haven Clock Co.; Mark Perl, Wagner Comb Mfg. Co.; S. K. Jonas; James O. Otis, Harvey & Otis; C. Morgan, Rogers & Bro; Henry E. Hart, Albert Lorsch & Co.

Out-of-town jewelers here the past week, buying goods, included: A. M. Stamm, Williamsburg, O.; Owen Sherwood, Falmouth, Ky.; R. Moss, Owensboro, Ky.; D. Adler, Lexington, Ky.; Frank B. Carey, Lebanon, O.; Otto Zoellner, Portsmouth, O.; M. L. Aron and L. Krauss, Springfield, O.; A J Carr, La Follette, Tenn.; J. C. Fischer and wife, Flemingsburg, Ky.; William Shire, of Shire & Fithian, Paris, Ky.; G. E. Helms, College Corner, O.; Charles Sieglitz, Vevay, Ind.; A. Wahlrab, Dayton, O.; J. P. Marvin, Harrison, O.; Albert Bland, Greenville, O.; Walter Steffen, Kenton, O.; Mr Bentel, Hamilton, O.; J. G. Lytle, Bradford, Ky.; John Krohme, Clarksburg, W. Va.; D. W. Pennell, Ohio City, O.; B C. Relier and wife, Loveland, O.; Fred J. Heintz, Lexington, Ky.; E. J. Meyer, Madison, Ind.; Harry Weinstein, Nashville, Tenn., and F. Balicer, Memphis, Tenn.

P. Pryibil, who for many years has been manufacturing an attachment to spinning and turning lathes called the "Oval Chuck" for producing elliptical shapes, is now putting on the market a new improved chuck, which is known as the "Self-Balancing" elliptical chuck. This new attachment was designed to increase the speed of the lathe so far used on the elliptical work, and also to eliminate the vibrations of the chuck which was originally used. Mr. Pryibil manufactures two types of new self-balancing chucks, the heavier for engine lathe work for turning steel, brass, etc., and the other for a speed lathe and used for metal spinning, such as gold, silver, aluminum, copper, brass, zinc, etc., as well as for hand metal turning and wood turning. This new chuck has been patented in the United States, and patents are pending in all the principal foreign countries.

Indianapolis.

J. W. Culbertson has returned from a trip to Franklin.

Clarence Greer, who recently came here from Toledo, O., has taken a position with J. C. Sipe.

George S. Kern supplied the handsome hand-carved, rosewood case clock to the new Continental National Bank.

Charles Mayer & Co. have decided to dispense with their holiday opening, which usually takes place about Dec. 1, this year.

Mrs. Enrique C. Miller and daughter have sailed from Naples, after an extended European trip and expect to reach home about Dec. 10.

Miss Margaret Jones, employed by E. O. Collins, Franklin, was the guest of a theatre party at the English Opera House one night last week.

The A. P. Craft Co. has begun a night shift, owing to the rush of holiday orders. The company anticipates a much heavier holiday trade than last year.

The annual billiard tournament of employes of Julius C. Walk & Son has ended, the first prize, a handsome silver cup, being awarded to John Hartgen.

J. P. Mullally, who is supreme president of the American Order of Owls, has just returned from a trip through northern Indiana, where he visited several lodges.

Leopold Markowitz, secretary of the I. Grohs' Jewelry Co., has returned from a two months' business trip through Texas and the southwest, reporting a very successful business while away.

The local police, one day last week, found a suit case filled with jewelry. It was later claimed by F. E. Dolman, of Detroit, Mich., an itinerant jewelry salesman. He said the jewelry had been stolen from him.

All of the retail and manufacturing jewelers closed their places of business at noon on Thanksgiving. Manufacturing and wholesale jewelers had expected to close all day, but were unable to do so because of the business at hand.

Joseph E. Kernel, who recently succeeded Kernel & Zink, has sold an interest in the business to Mark C. Davis and the partnership will be known as Davis & Kernel. Mr. Davis was in the jewelry business in Indianapolis many years, but retired some time ago.

It is probable that members of the Indianapolis Retail Jewelers Association will have a banquet at a local hotel some time next month. The association has not held a meeting for several months and J. P. Mullally, president, hopes to see the organization revived with a stronger membership than ever. Mr. Mullally is anxious to receive the names of jewelers and their wives who will attend the banquet.

Out of town jewelers in the city last week included: George W. Clemons, Greenwood; A. H. Pauley, Bloomington; Charles G. Wildt, Veedersburg; W. S. Pauley, Marion; George Kamman, Seymour; H. P. Conway, Morristown; L. J. Small, Carmel; E. O. Collins, Franklin; H. P. Tourner, Bloomington; A. S. Orr, Greenfield; John W. Hudson, Fortville; F. Pennington, Knightstown; Mrs. B. Maier, Edinburg, and J. A. Miessen, Cicero.

During the Holiday Season

the retail jeweler has many things to occupy his mind. When you think of **Diamonds,** think of us and let us have your orders.

We carry the largest and best selected stock.

Our prices are the lowest.

With our special cutting contract we get only the best cut and most brilliant stones. This enables us to give you the best values.

Our diamonds are graded in ten different qualities, but with our expert help and fidelity to quality and service you can be sure you get just what you order at the lowest price.

¶ Look for our "D" circular. It will be mailed in a few days and contains the lowest prices on diamonds in all sizes and qualities.

Blue diamonds are very scarce, but we have them in the most desirable sizes. They are the finest goods to be had.

A. C. Becken Company

156 Wabash Avenue CHICAGO, ILL.

Los Angeles.

R. N. Kemp is now acting as auctioneer in the sale of the Brigden & Pedersen stock.

S. B. Bailey, 353 S. Broadway, has found it necessary to put an additional watchmaker to work.

The Turner brothers, representing the W. W. Reynolds Co., are both out on the road visiting nearby towns.

Montgomery Bros., under the pressure of holiday trade, have added about 25 people to their sales and working force.

Harry Adams, traveling salesman for A. Fink & Co., 818 Bridaway Central building, has just started on a northern trip.

The E. W. Reynolds Co. has found it necessary to add two more people to the sales force of its optical department.

Traveling representatives in Los Angeles, recently, include: Herman Abraham, S. Kahn & Co.; P. Johnson, Whiting Mfg. Co.

The office of the California Gem Co., in the Bumiller building, was closed, last week, on account of the death of Mrs. R. R. Reeve.

Harry Packard, Hambright & Walsh's new traveling man, has returned from a successful trip through southern California towns.

Leon Goldberg, recently of Chicago, has come here and taken a position with A. Fink & Co., diamond merchants in the Broadway Central building.

Frank Daschek, manufacturing jeweler, formerly with Brigden & Pedersen, has started in business on his own account at 2 Broadway Central building.

G. T. Dalbeck, 709 Broadway Central building, reports himself very much pleased with his new location. About half a dozen other jewelry concerns are in the same building.

Visitors from nearby towns who have been here during the last few days include: E. Russell, Chino; A. W. Bates, Corona; E. Wolfarth, Covina; H. C. Crowell, San Bernardino.

The Whitley Jewelry Co. is having a very large sale of the new stone, carmazul, which it has just put on the general market. This house reports that its business this year is nearly double that of one year ago. Six more new and experienced men have been added to the company's force during the last few days.

Ed. Bastheim, of the Bastheim, Adams & Abel Co., wholesalers, in the Broadway Central building, has returned from a successful business trip through Arizona and Texas. Mr. Abel immediately refilled the trunks and started out for a trip through the north. The firm reports very successful and rapidly growing business.

E. W. Reynolds and Albert Fink were participants in the recent annual meeting of the Merchants' and Manufacturers' Association, when the decision was reached to bring, if possible, the international meeting of aviators to this city. H. F. Huntington, the railroad magnate of this city, contributes $50,000 toward bringing the meeting here. It will be held in January.

Ed. Turner, traveling representative of the E. W. Reynolds Co., was a passenger aboard the steamer *Topeka*, returning from San Francisco, when the *St. Croix* was discovered to be burning. The *Topeka* stopped and searched the water in the vicinity of the wreck for half an hour or more, and finding no survivor continued to Redondo and gave the public its first information in regard to the disaster.

San Francisco.

M. H. A. Phillips, with Burr W. Freer, recently made a trip to Santa Rosa, Willits and other towns in that locality.

Harry Frutig, Gilroy, Cal., was in this city, recently, selecting goods for the new store that he plans to open at that place.

Among the out of town jewelers here, recently, were: Peter Engel, of Marysville; C. E. Wyatt, Winters, and C. J. Klein, Santa Cruz.

Harry Pierce, who for a considerable period of time has been with J. Gordino, Salinas, is now in San Francisco, and plans to remain there.

A fire on the evening of Nov. 17 wiped out a number of small frame buildings at Market and Bush Sts. One jewelry shop owned by Henry Casriel, suffered a loss of about $1,000.

The many San Francisco friends of Richard F. Fulford will be interested in learning that he has decided to locate permanently in Hanford and is now there. Mr. Fulford was formerly with Brittain & Co., in this city, and later with Radke & Co. in the sales department. Of late years he has been in Los Angeles. He has purchased the stock of the Hanford Jewelry Co., at Hanford, and is refitting the place. Mr. Fulford is now a graduate optician and will specialize in this branch of the business there.

A short time ago Anna L. Silverie, who conducts a retail jewelry store at 72 Jackson St., decided that it would be a prudent thing to purchase a fireproof safe in which to stow her stock. Hardly had the safe been installed when a small fire occurred and the heat was sufficient to ruin the contents of the safe. She now demands $3,000 damages from the safe maker, Charles Walz, claiming that the safe was not fireproof at all. He answers with a counter claim, and states that only $300 had been paid on the safe and asks for the balance.

Pacific Coast Notes.

E. J. Philippi, Riverside, Cal., has been conducting a special discount sale.

J. R. Williams, Needles, has been visiting Mojave and Barstow on a watch inspection trip.

H. E. Denton, Lompoc, has been spending some time of late visiting the nearby Coast towns.

H. K. Hodges, Greenfield, Tenn., has arrived in Vaughn, N. Mex., and will make his home there.

H. E. Heacock, Manila, P. I., is in Mexico City for a short time in the interests of the Gorham Co.

The American Jewelry Co., Bakersfield, Cal., has refitted its store and put in new fixtures. It is now one of the finest stores of its size on the Pacific Coast.

William Dupen, Chico, received a telegram, last week, from London, telling of the death of his father there at the age of 84 years. Mr. Dupen had planned to visit his father next Spring.

Albert Eaves, son of Mrs. L. Eaves, a well-known Santa Barbara jeweler, and Miss Clara Schauer, daughter of the county auditor of Santa Barbara County, were married Thanksgiving Day.

Ira M. Stabler has just opened his new store at 371 W. 2d St., Pomone, and has disposed of his store in San Francisco. Mr. Stabler has had much experience in this line, and was formerly in business at Canton, O.

S. A. St. Cyr, Yreka, has just completed extensive improvements in his store, and now has one of the finest establishments of its kind in northern California. He has secured the services of Mr. St. Louis, formerly in business for himself at Yreka, who will attend to the watchmaking end of the business.

Jewelry valued at $5,000 was stolen, a week ago, from A. T. Werner, Latin Station. Werner is proprietor of the Los Angeles Ring Mfg. Co., Los Angeles, and at times has considerable of his stock at home with him. The robbery occurred during the night when the family was asleep, the burglar gaining entrance to the house with a pass key. So quietly did he work that nothing was known of the theft until next morning.

Milwaukee.

Two out-of-town Wisconsin jewelers were Milwaukee visitors, last week, H. F. Peters, Mauston, and Peter Jagla, Kiel.

E. H. Warnke, president of E. H. Warnke & Co., is able to be about once more without the use of a cane. Mr. Warnke seriously injured his foot some time ago while boarding a street car.

Milwaukee jewelers have been notified to be on the lookout for John McMurray, said to have stolen two suit cases of samples from the Gibson-Krugler Jewelry Co., of Newark, N. J., valued at $8,000.

Local jewelers have been notified that Doane Bros., who conducted a jewelry store at Sharon, Wis., for the past two years, have decided to leave Sharon, and have purchased a similar business at Janesville, Wis. The firm has opened a special auction sale in order to close out their Sharon stock. Jan. 1 will see the firm located at Janesville.

At a banquet to-morrow evening in the Hotel Pfister, Gov. James O. Davidson, as toastmaster, will open the third annual convention of the National Society for the Promotion of Industrial Education. Addresses will be made by President Charles Van Hise, of the University of Wisconsin; Dr. George H. Martin, Boston, Mass., and Alexander C. Humphreys, president of the National Society and head of Stevens Institute of Technology. The convention will last for three days. The members of the National Society will receive a cordial welcome from the citizens of Milwaukee. Several largely attended meetings of citizens have been held, and an organization committee of 50 has arranged all details of the sessions. The meetings are held in the New Auditorium with its great arena and its numerous smaller halls.

St. Louis.

J. J. Burke, President of the Brooks Jewelry & Optical Co., returned Monday from a visit to Chicago.

Ralph Loewenstein left Friday, on his last trip of the year. He will cover Missouri, Kentucky and Tennessee.

Henry Robben, of A. R. Brooks & Co., went to his old home at Germantown, Ill., to spend Thanksgiving with relatives.

The case of Sam Gold against the S. Pian Time Payment Jewelry Co., pending in Judge Fisher's Court, has been continued.

Arthur S. Feiss, who has an office in the Commercial Building, returned on Monday, from a trip through the west with manufacturers' lines.

Employes of the Maritz-Kober Jewelry Mfg. Co. were among the first to send their contributions to the Hospital Saturday and Sunday Association.

Harry H. Edele, who has been associated with William C. Ludwig, Globe-Democrat Building, has resigned to take a position with the Mermod, Jaccard & King Jewelry Co.

Mr. Treece, of Treece & Bowen, Herrin, Ill., stopped in St. Louis on his way to spend Thanksgiving with relatives in Kansas and incidentally ordered a bill of goods sent to Herrin.

A. L. Blankenmeister and George Oberting, of the Blankenmeister-Oberting Jewelry Co., who went out on the road Monday after spending Thanksgiving at home, will only be out two weeks this trip, which will wind up the season for them.

Thanksgiving Day was generally observed by the closing of the retail stores and the practical suspension of business in the manufacturing establishments and the jobbing houses, although in some of these a small force was kept at work part of the day.

The auction of A. Kurtzborn & Sons is progressing quite satisfactorily, and very good prices are being obtained. It is rumored that another important house will have an auction after Christmas, but not with a view to going out of business, as is the case with the Kurtzeborn Co.

A letter from H. Estinghausen, president of the Attleboro Jewelry Co., received by his local manager, Fred Gershong, tells of an unsettled feeling on the part of the people of Cuba, where he is traveling, that interferes with business to some extent. Mr. Estinghausen is now at Santiago. He will remain on the island several weeks.

There have been no further developments in regard to the death of Frank J. Gangle, diamond salesman, whose body was found in the basement of a new building at 1,509 Washington Ave. Detectives are now inclined to think that the man wandered into the building and fell through an opening in the floor, and that the fall broke his neck.

The final report of the committee that had charge of the advertising balloon race during Centennial week shows that the balloon of the Mermod, Jaccard & King Jewelry Co., the only jewelry balloon in the race, made a distance of 61 miles and landed near Pinckneyville, Ill. The race was won by the balloon of the Halsey Automobile Co., that landed near Vergennes, Ill., 80 miles from St. Louis.

The M. Bonn Co., Pittsburg, Pa., that has closed a lease on the first floor of the Rosenheim Building, 823 Washington Ave., for a western branch, expects to be ready for business about the first of the year, according to a letter received by J. Reed Elliott, president of the Elliott Jewelry Co., in answer to a "glad hand" letter sent by him to the Bonn Co. when he learned that it was coming here. The location of the Bonn Co. is in the heart of the wholesale district on Washington Ave.

Meyer Bauman, of the L. Bauman Jewelry Co., has filed an equity suit in the Circuit Court against the United States Oil Co., seeking substantially the same abjudication as is sought in the suit filed last week against H. C. Grenner. The claim of Mr. Bauman is that Mr. Grenner sold him stock of the United States Oil Co. under a misrepresentation as to the holdings of the company and the value of the stock and he is seeking to recover the money he paid for the stock.

Traveling representatives in St. Louis, Mo., during the past week, were: Joseph Rifkin, L. Heller & Son; Mr. Ettinger, Gattle, Ettinger & Hummel; W. A. Watts, T. G. Hawkes & Co.; William J. McQuillin, Mount & Woodhull; L. H. Smith, Bippart, Griscom & Osborn; H. A. Bliss, Wordley, Allsopp & Bliss Co.; D. Zimmern, Zimmern, Rees & Co.; F. E. Leimbach; Charles E. Lochner, Hayes Bros. Co.; Joseph J. Sidemar, Redlich & Co.; Mr. McDonald, Kossuth-Marks Jewelry Co.; Mr. Bernheim, Bernheim & Baer.

Out-of-town jewelers in St. Louis during the past week were: A. L. Compton, Mound City, Ill.; George Tetley, Farmington, Mo.; H. Heinz, of the Krug-White Jewelry Co., Staunton, Ill.; F. H. Kassel, Cape Girardeau, Mo.; F. C. Weber, Alton, Ill.; J. J. Gaffney, St. Jacob, Ill.; Mr. Courver of the Krug-White Jewelry Co., Staunton, Ill.; Mr. Treece of Treece & Bowen, Herrin, Ill.; J. M. Terry, Eldorado, Ark.; John Koetting, Ste. Genevieve, Mo.; J. H. Blanken, Wentzville, Mo.; A. H. Krause, Greeneville, Ill.; W. D. Davis, Granite, Ill.

The suit of the National Directory Co. against the Mermod, Jacard & King Jewelry Co., which was on the docket in Judge Williams' division of the Circuit Court one day last week, was postponed. The suit is for $275, claimed to be due for an advertisement of the jewelry company printed on the inside of the front color page of the St. Louis Directory. Payment was conditioned, under the contract, on sales traced by a key to the advertisement, amounting to $750 within a specified time. There was a disagreement and the jewelry company declined to pay. Suit was filed in Justice O'Halloran's Court, where a decision was rendered for $296.42 in favor of the directory company. The Mermod company appealed the case to the Circuit Court.

Goodman King and F. W. Drosten were interviewed by a daily newspaper, among a great many business and professional men and public officials, as to what they had reason to be thankful for this year's Thanksgiving Day. Mr. King said: "I am thankful for general good health and prosperity and the success that has attended my plan for the illumination of Broadway which has been such a success as to bring back to Broadway all the prestige that it ever had." Mr. Drosten said: "I am thankful for the amount of business that we are doing and for the prospect for a better fall business, for the good bank clearances compared to other cities, and because St Louis is all right.

Goodman King, president of the Mermod, Jaccard & King Jewelry Co. has been placed in nomination for the St Louis Cup, which is to be awarded on Christmas Day by the St. Louis *Star* to the St Louis man who is determined by popular vote to have rendered the greatest service to St Louis during the year. The service rendered by Mr. King was in taking the initiative in the lighting of Broadway and making it one of the best-lighted streets in the world. The nomination was made by William J. Ellis, advertising manager of the Model Clothing Co. Mr. Ellis says: "Mr. King worked faithfully on the project of brilliantly lighting the downtown section, and spent a great deal of time among the Broadway merchants, and it is to his credit more than to any one else's that Broadway is the best-lighted thoroughfare of any city in the United States."

Pacific Northwest.

Bell & Koerber, Seattle, have just opened a watchmaking shop at 2816 Wetmore Ave., Everett, Wash.

T. R. Hadley, in the employ of the Carleton Jewelry Co., Marshfield, Ore., recently suffered a painful accident, sustaining a large gash in his forehead.

S. Selka, who operates a store on Union St., near Second Ave., Seattle, Wash., has been arrested on a charge of conducting a bogus auction. The police of that city are keeping a close watch upon all auction sales.

A fire was discovered in the store of Segrist & Co., at Grande, Ore., one night recently, but was extinguished without much loss of time. It was then discovered that the store had been entered by burglars from the rear and that some of the stock was missing. The bulk of the stock was in the safe, which was not disturbed.

One of the most spectacular attempts at wholesale robbery in the northwest was made at Spokane, Wash., recently, when a robber made away with $2,000 worth of diamonds from the store of Schacht & Riorden, only to be captured after a most exciting chase. Jim O'Brien, alias Jim Brown, is the man captured, and he is said to have served a sentence in the Minnesota State prison before coming to Spokane. He entered the jewelry establishment on the day of the attempted robbery and asked to be shown some diamonds which he had previously inspected. When the wallet containing the stones had been laid before him he grabbed it and ran. The proprietor of the store scrambled over the counter and gave chase, followed by a crowd. The thief threw away the wallet, which was picked up by a bystander. Firing at his pursuers as he ran, the thief entered a saloon and sought to escape through the rear, but was finally forced to surrender.

Kansas City.

J. J. Baker has moved from Moline, Kans., Wichita, Kans.

J. R. Mercer has just returned from a hort business trip to St. Louis.

V. V. Ebling has moved his stock from angton, Kans., to Moline, Kans.

Chas. E. Manor leaves, this week, for lbuquerque, N. Mex., where he will con-ict an auction sale for Louis Rosenfield.

J. H. Whitney, with the Edwards & oane Jewelry Co., has been in the house is week for a few days, filling his trunks r another trip.

S. V. Rigsby will soon open a store in ominy, Okla. He bought his opening ock in this city. He was formerly located Hartshorn, Okla.

Frank Bangs, with the Edwards & Sloane welry Co., was a visitor to the house, last ek, getting a new supply of jewelry for e trade in his territory.

The Edwards & Sloane Jewelry Co. has ded four to its force of bill clerks, to able it to keep shipments going out omptly and take care of the holiday trade.

Louis Meyer, president of the Meyer welry Co., has just returned from a short p to Springfield, Ill., where he was called attend the funeral of a relative, Marcus hn.

The following traveling representatives led on the trade in this city, last week: ck Robinson, Shuman-Miller Mfg. Co.; A. Dorrance, Simons Bros.; Ed. Hiller, ssfie'd, Lorsch & Co.; Emil Pick, Ham-l, Rigiander & Co., and Col. John W. se, H. F. Carpenter & Son.

George Edwards, president of the Ed-rds & Sloane Jewelry Co., is devoting good deal of his time at present to speak-before the various organizations of the y against the proposed grant of a 25-r extension of franchise to the street lway company, on which the vote will taken Dec. 9. Mr. Edwards has been e of the few city officials who stood by people in this fight.

The following jewelers from the sur-nding country have been buying in this rket during the past week: Mr. Doppler, the Doppler Mercantile Co., Weston, o.; Amos Plank, Hutchinson, Kans.; W. Glick, Junction City, Kans.; A. W. ley, Barnard, Kans.; Mr. Shepard, with Zurcher, Marceline, Mo.; George Young, berly, Mo.; W. H. Meyer, Lawson, Mo.; Rosenfield, Leavenworth, Kans.; J. N. megys, Ash Grove, Mo.; A. M. Atwood, fton, Kans.; Chas. Hixon and Mr. War-gton, of the Carlson Jewelry Co., Rich-nd, Mo.; Mr. Armstrong, with Frank llix, Weston, Mo.; R. R. Smithers, Cam-n, Mo.; Claude Wheeler, Columbia, o.; Mr. Doolittle, of Beaudieu & Doolittle, Smetha, Kans.; B. G. Gustafson, Lawrence, ns.; E. E. Church, Claremore, Okla.; S. Noble, Drexel, Mo.; John Mayes, chita, Kans.; N. G. Yahns, Ludlow, Mo.; S. Lang, Coffeyville, Kans.; Theo. Burk-t, Trenton, Mo.; C. W. Penn, Centralia, .; Geo. W. Young, Moberly, Mo.; Mrs. K. Pratt, Fremont, Nebr.; R. B. Steven-. Ellinwood, Kans.; W. N. Kirkman, gerton, Mo.; C. D. Sandison, Huntsville, .; Roy Fox, Macon, Mo.; Fred Dryden, the Spencer Drug Co., Lee's Summit, Mo.; John O. Stott and wife, Paola, Kans.; U. S. Boyd, of Boyd Bros., Osceola, Ia.

Toledo.

Mr. and Mrs. W. W. Bolles, of the Bolles Fountain Pen Co., have just enrolled as members of the Toledo Museum of Art.

The Crosby Jewelry Co., which opened a new store on St. Clair St. some days ago, will hold auctions at regular intervals as a regular feature of its business, the first one now being in progress.

The Colonial Art Shop, 15th and Adams Sts., is one of the newer shops of its kind in Toledo, having been recently organized. It will make a specialty of old grandfather and Eli Terry mahogany clocks.

B. H. Broer, of St. Clair St., is taking an active part in the South Side Improvement Association, of which he is one of the organizers. Mr. Broer is making a specialty of repair work, being one of the first to call for and deliver his work.

Bids will shortly be called for for the installation of a master clock system in the new post-office building in this city. As the structure is now only up to grade it will be some months yet before installation will be required, but the Treasury Department will want all bids within the next 20 days.

E. D. Libbey, the manufacturer of cut glass, who is a heavy contributor to the new marble Museum of Art, has just notified the directors of that institution that while not unmindful of the honor intended, he prefers that the new museum bear some other name more cosmopolitan or suggestive than his own, which had been partially agreed upon on account of his large donations.

The Conklin Pen Co. is arranging to gather all its traveling salesmen in the home office for a four days' meeting late in December. The company contemplates reorganizing its traveling force, opening new territory under the personal direction of Mr. Cobb, sales manager, and reprinting its foreign catalogues. The business for the past year shows a handsome increase over a year ago.

In the future the business of R. E. Rickenbaugh will be carried on by the Rickenbaugh-Waldbridge Co., which has just been organized with a capital of $12,000. Mr. Rickenbaugh will be president and manager and E. F. Waldbridge will be secretary and treasurer. The business was organized three years ago by Mr. Rickenbaugh. The financial resources of the concern, which are strengthened by the organization of the company, will allow for the expansion of business, which in the future will include the wholesale importing of high-grade art novelties instead of for retail as has been the field in the past. High-grade cut glass ware and china will also be handled.

The case brought in the Columbus, O., Court by W. L. Lewis, a jeweler, against William Littleton, a saloonkeeper on W. Broad St., to recover the value of two diamonds obtained from Mr. Lewis on a bogus check presented by Peter Fuller, was dismissed by Magistrate McCormick. Littleton was exonerated.

Springfield, Ill.

Miss Flora Schultz has taken a position with Tobin & Canham.

J. J. Downey, Chicago, is in charge of the jewelry store of Albert Brown, Lincoln, Mr. Brown now being seriously ill at the Deaconesses Hospital in Lincoln, his case being diagnosed as malaria.

Nine extra clerks have been given employment by John C. Pierik to take care of the Christmas rush, several of them having gone to work already. This will give the Pierik store a working force of 25 clerks for the holiday rush.

Two workmen employed on the erection of a new bank building in Decatur were arrested as being implicated in the robbery of the Edgar E. Barber jewelry store in that city, on Nov. 21, but were released when no jewelry was found on them or in their rooms by the police.

Col. Frank Lowden, Congressman from Illinois, has placed a handsome large silver loving cup on the prize list of the Rockford Poultry and Pet Stock Association's annual show. Colonel Lowden contributes a similar cup each year, which cup is considered the highest honor at the show in the line of awards.

J. C. Klaholt furnished a large, heavy gold star for Gus Leneger, a plain clothes man on the detective force of the Springfield police department. The star is hand-chased, has enameled letters, and is set in the middle with a one-carat diamond. It was presented to the policeman by a number of his friends on Thanksgiving.

Charles M. Slemmons, traveling representative of the Illinois Watch Co., was taken seriously ill in Indianapolis, Ind., and was removed to the Springfield Hospital in this city on Friday, Nov. 26. The attending physicians have been unable to thoroughly diagnose his case, but say that there are indications of typhoid fever.

Ostermeier & Trunk, who recently opened a jewelry store at 518 E. Monroe St., have enlarged their store room and display cases. Two new wall cases and two new glass show cases have been installed. George F. Ostermeier, of the firm, spent Thanksgiving with friends near Auburn. Charles A. Trunk spent Thanksgiving with relatives in Chicago.

Gus Neibert, an engraver employed at the United States Arsenal at Rock Island, shot and instantly killed his father-in-law, Daniel Gilbert, at the home the two men occupied at Davenport, Ia., Thanksgiving Day. Neibert, acting on the advice of a priest, hurried to police headquarters, where he surrendered himself before the police had a report of the killing. Neibert is well known in jewelry stores in northern Illinois and eastern Iowa, having been employed as clerk by a dozen or more jewelers. He was known as a consistent worker and a good salesman.

The Waukesha County Board Committee on Public Property at Waukesha, Wis., has recommended that a tower clock be placed in the county court house, at a cost not to exceed $1,500. When the building was erected a place was provided in the tower for the installation of a clock, but none was ever provided.

Minneapolis.

William Krohn, Annandale, Minn., spent Thanksgiving in Minneapolis.

F. H. Kahle, Belle Plain, Minn., visited local wholesalers, a few days ago.

C. W. Slocum, Cando, N. Dak., was a visitor in Minneapolis during the past week.

W. J. Loucks, Spenser, S. Dak., has been in the city buying stock for his retail jewelry store.

Caesar Erickson has taken a position in the manufacturing department of Cohen Bros.' store.

The Gittelson Jewelry Co., formerly located at 3 S. 5th St., has moved into larger quarters at 25 S. 6th St.

Max Berlatzky, a clock expert, has been employed to look after the clocks in the store of M. L. Cohen, 29 Washington Ave. S.

Robert Rosem, formerly with the Louis Oreck Jewelry Co., Duluth, has entered the employ of the Weisman Jewelry & Loan Co., 224 Washington Ave. S.

Charles B. Garrett, who for a number of years was in the employ of G R. Holmes, St. Paul, recently accepted a position with J B. Hudson & Son, of this city.

George C. Swanson has returned to his position as salesman in Cohen Bros.' store after spending the Summer and part of the Fall on a farm in western Minnesota.

Edwin M. Lamberg, formerly in the employ of Crane Bros, Lake City, Minn., has taken a position as watchmaker in the store of John D. Bodfors, 304 Nicollet Ave.

Ossie Cohen, of Cohen Bros., 412 Nicollet Ave., is making a business trip through the east, visiting New York, Providence and other jewelry centers, where he is buying goods.

Alfred Gansel, who for eight years was in the employ of Rentz Bros. as watchmaker, has recently accepted a position in the retail store of the Barker Jewelry Co., 1311 Washington Ave. N.

The following traveling representatives called on Minneapolis jewelers, during the past week: Arthur Abrahams, Kohn, Abrahams & Co.; H. A. Bliss, Wordley, Allsop & Bliss Co.; Ike Ettinger, Gattle, Ettinger & Hammell Co.

Toby S. Dobrin, with M. L. Cohen, has returned from an extended trip through the east, in the course of which he visited Attleboro, Providence and other jewelry centers, buying holiday goods. During his trip he combined business and pleasure, taking in the Hudson-Fulton celebration.

A. M. Church, wholesale jeweler of Chicago and general watch inspector for the Chicago, Milwaukee & St. Paul Railroad, visited William M. Stone, local watch inspector for the same road, Friday. Mr. Church is making a trip for the purpose of visiting the various local watch inspectors of the C., M. & St. P.

Thomas F. Wilson, Ortonville, Minn., has purchased the stock of the Fisk-Johnson Jewelry Co., 17 Washington Ave. S., and is closing it out at a sacrifice. Mr. Wilson has also opened another store at 238 Nicollet Ave. F. B. Sweet, watchmaker, and V. Kapala, who were formerly in the employ of the Fisk Johnson Co., will remain with Mr. Wilson at his new store

A timepiece which is attracting much attention is shown in the window in the jewelry store of J. B. Hudson & Son, 519 Nicollet Ave. It is called "the mysterious clock," and has a glass dial on which hands are suspended. There is nothing in the way of machinery behind the dial. The works are in the bottom of the little pedestal which supports the watch, and the question is, How are they connected with the hands? Mr. Hudson, who purchased the clock during a recent trip to Europe, knows, but he won't tell. Mr. Hudson also purchased, while abroad, several fine paintings, which now adorn the store. One of these is the work of Petite, nephew of King Humbert, and the court painter of Italy.

Pittsburg.

Gillespie Bros. have added a number of new clerks to their regular force.

James W. Brown, of the Marsh, Brown & Mather Co., has started on a three weeks' trip for his house. This firm reports some very fair business.

J. F. Murphy, whose store is in the McClury House block, Wheeling, W. Va., is conducting an auction sale, and is said to be meeting with much success.

Among the contributors to the Pittsburg Cat Club prize lists are the Jaccard Jewelry Co. and Cady & Olmstead Jewelry Co., Kansas City, Mo. Both concerns have donated silver cups.

The large and valuable stock of L. W. Vilsack & Co., Wood St., Pittsburg, is being disposed of at auction. The auctioneer is James L. Hand, New York, who reports it a great success.

The house of John M. Roberts & Son Co. during the last few days installed some handsome chandeliers on the second floor of the store, which, when lighted, make the place look as bright as day.

On account of the approaching holiday season the members of the Jewelers' Duckpin League will roll no more games until after the new year, when the contests will be renewed with the usual interest.

Few traveling representatives were in Pittsburg, last week, because of the holiday season. Those who came were: Lew Fleming, Joseph Fahys & Co.; Mr. Tinker, Wm. B. Durgin Co.; Walter S. Strauss, Jacob Strauss & Sons.

Kingsbacher Bros. have placarded the front of their building with huge signs setting forth that they are selling at reduced prices to move their stock preparatory to moving to their new location in Liberty Ave., which is one of the best in the city.

Beginning last Monday, a number of firms, in observance of the usual holiday custom, kept their stores open until 9 and 10 o'clock in the evening and will continue to do so until after Christmas. Jewelers expect to do a large watch business during the holiday period.

The New Bloomfield *Advocate* recently announced that Ben. F. Sheibley, a well-known jeweler and sportsman of Lewistown, arrived home from a hunting trip in the Sherman Valley with a 33-pound wild gobbler. This is said to be the largest wild turkey ever taken from the mountains of this section. It required a specially constructed pan to roast it.

A Thanksgiving dinner was given at the home of Mr. and Mrs. Albert H. Gerw last week, on the North Side, which ser as the occasion to announce the engagem of their son, Henry C. Gerwig, to M Magdalene Lill, of the North Side, a dau ter of Mr. and Mrs. Louis A. Lill. No d for the wedding has been set, but it understood that it will be an event of near future.

The Jewelers' 24 Karat Club will g a banquet soon after the holidays, this h ing virtually been decided on a few nig ago when some of the local jewelers a at the banquet of the Pittsburg Associat of Credit Men. The last banquet of organization was such a success that elers do not want to allow another to go by without having a feast. It is that the affair will be held at one of uptown hotels, but no arrangements of kind have been made. A few of the offic of the association have just talked the m ter over and will consider it officially.

Check swindlers are plying their trad Pittsburg, and they are so numerous some of the daily papers have called at tion editorially to the fact in order to timely warning to merchants who m swindlers may attempt to dupe during holiday rush. Several check swindlers w arrested in Pittsburg during the last w but so far as known none of their vict was a jeweler. As the busy season of year is now coming on the detective bur is detailing men to keep a special eye downtown jewelry stores, and k thieves will have no chance to operate this town.

Cleveland.

W. B. Wingate went hunting, Thanksgiving day, and brought home a bag rabbits.

V. C. Loos, Athens, O., was in town, week, to visit a brother who is co nec St. Luke's Hospital with appendicitis

F. H. Pitkin, Andover, was in Cleve last week, with his wife, combining busi and pleasure. C. H. Backenstos and w Niles, O., were also in town.

Miss Jennie Stem, who has been reg clerk for the Bowler & Burdick C number of years, left, Saturday, to ass the duties of cashier for the G. H B man Co.

The following is a partial list of th merous out-of-town jewelers who cam Cleveland to buy last week: C E. W taker, Clyde; F. Fyut, Wooster; H Brainard, Medina; M. Hughs, Wellsv L. W. Wyckoff, Chagrin Falls; W Beyer, Kelley's Island; G. F. Elgin, K C. E. Lonsway, South Loram; Nel Ashland; J. E. Wight, Wellington; Fr Figert, Wooster; E. V. Bloom, As Harbor; A. P. Humphreys, Bellefontai Walter H. Dueble, Canton.

L. M. Sigler, Otto Loehr and W. I D. are all taking a prominent part in the pl for the big indoor circus that W. K Temple, Nobles of the Mystic Shr going to give some time in Janua circus will be held in the Central Arm and will run a week. It is planned to m this one of the biggest events of the seas and will undoubtedly bring a throng of v tors into Cleveland.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS colorer and polisher desires steady position. Address "A., 217," care Jewelers' Circular-Weekly.

WATCHMAKER, first class workman, is open for position. Address "Swiss, 311," care Jewelers' Circular-Weekly.

WANTED, a position as second watchmaker and jeweler; west or south preferred. "C., 288," care Jewelers' Circular-Weekly.

SALESMAN, young man, age 30, some road and city experience, wants manufacturer's line. "T. B., 279," care Jewelers' Circular-Weekly.

WATCHMAKER, German, 35, good workman, steady and reliable, wants position. Address "J. K., 350," care Jewelers' Circular-Weekly.

WANTED, permanent position as watchmaker and plain engraver; can give first class reference. Chas. H. Wiggins, 622 N. Christian St., Lancaster, Pa.

CAPABLE man wants position as New York representative for manufacturing jewelry house; best references. "V., 308," care Jewelers' Circular-Weekly.

YOUNG MAN, with five years' experience as a stock and order clerk, desires a position at once; excellent references. "T. S., 341," care Jewelers' Circular-Weekly.

PAWNBROKER'S clerk and salesman, eight years' experience, wants position in city or country; start at $15; good reference. Max Pesky, 99 E. 111th St., New York.

SITUATION WANTED as second watchmaker, also to wait on trade, with chance to finish trade. Address Charles Doolittle, 68 Catherine St., Hornell, N. Y.

STOCK, order and repair clerk, 22 years of age, desires position in diamond mounting or other jewelry house. Address "Nicrane, 312," care Jewelers' Circular-Weekly.

SALESMAN, covering Chicago and large cities west, including Pacific coast States, is open for precious or semi-precious line. "M., 330," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, would like to start with a first class jewelry manufacturer or diamond house; A1 personal reference. Address "E. K., 335," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, experienced salesman and diamond assorter; willing to start at moderate salary; furnish highest references. "H. G., 273," care Jewelers' Circular-Weekly.

SALESMAN, young man, 26, wishes a position either in city or on the road; eight years' experience; excellent reference. Address "F., 286," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors and metals, make solutions, capable of installing plant and taking charge, seeks steady position; references. "Berlin," 44 Ave. D, New York.

YOUNG MAN, 21 years old, having experience in the jewelry business, desires a permanent position Jan. 1, 1910. Address "Best of References, 338," care Jewelers' Circular-Weekly

YOUNG MAN, 17, desires a position with manufacturing, retail or wholesale jeweler; one year experience with latter; best references. "A. W., 349," care Jewelers' Circular-Weekly.

CLOCKMAKER and plain watchmaker, German, age 24; all kinds of French and chime clocks; own tools; references; city or country. Ernest Lobl, 883 Longwood Ave., New York.

WATCHMAKER, good, reliable on all classes of watches, over 20 years' German, English and American experience, wants position at once. R. Robert, 352 Pearl St., Buffalo, N. Y.

YOUNG MAN, 19, five years' experience in the wholesale jewelry business, wishes to make a change; good knowledge of jewelry business. "A., 329," care Jewelers' Circular-Weekly.

SALESMAN, young man, 26, wishes a position evenings, during the holiday season; seven years' experience, excellent reference. Address "U., 285," care Jewelers' Circular-Weekly.

A FIRST CLASS watchmaker and fair engraver would like a permanent position; the best of references furnished as to honesty and ability. "I., 296," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with western and Pacific coast trade, will consider high class manufacturer's line for next year. Address "Williams, 238," care Jewelers' Circular-Weekly.

YOUNG MAN of ability and good address desires position with manufacturer or jobber seeing New York City and nearby trade; would travel. "G. O., 328," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker; 22 years' experience; competent on fine and complicated work; best of references. Address "First Class, 163," care Jewelers' Circular-Weekly.

WANTED, by a capable and experienced business woman a position as manager or buyer in a first class jewelry or department store; A1 references. "M., 300," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance with New England, New York and Pennsylvania trade, wants manufacturer's line from January. Address "Martin, 237," care Jewelers' Circular-Weekly.

FIRST CLASS finisher, 28 years of age, 13 years' experience, understands all finisher's work, pearl drilling and setting, wants a good position; state wages. Address "C., 121," care Jewelers' Circular-Weekly.

WANTED, by two experienced salesmen with considerable capital, exclusive agency for a line of popular priced diamond jewelry; would consider partnership. Address "W. B., 281," care Jewelers' Circular-Weekly.

SALESMAN, established trade north and southwest, desires change; manufacturers' lines only considered; souvenir, novelty or 10 karat gold line preferred. Address "Western, 24," care Jewelers' Circular-Weekly.

SALESMAN calling on the retail jewelry trade in the south and central west would like to hear from a good line for Jan. 1; have large established trade and can produce results. "N., 126," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER wants position with reliable firm as model maker on all kinds of mountings; have original designs; also modeler in sand and cuttle bone. Goldman, 97 Division Ave., Brooklyn, N. Y.

EXPERIENCED retail jewelry salesman wants permanent position; 25 years' experience; good trade of his own; will follow only in first class house; 11 years in last position. "K., 299," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, seven years' office experience, desires position as office manager or assistant in manufacturing or wholesale jewelry office; furnish highest references. Address Arthur Lesser, 126 W. 117th St., New York.

POSITION WANTED as jewelry salesman from Jan. 1, by man, 35 years old, experienced; A1 reference; for wholesale or retail trade or road; 15 years in jewelry line, plated and solid. "S., 292," care Jewelers' Circular Weekly.

WANTED; high grade road man with acquaintance in West Virginia, Ohio, Indiana, Michigan, etc., wants position with first class house Jan. 1; factory preferred. "L. I., 2298," care Jewelers' Circular-Weekly.

A SHOP PORTER, who can melt g ld silver, get out stock, care for and run a chinery, work on drop and press, steady, best and sober, wants a good position. Address 306," care Jewelers' Circular-Weekly.

JEWELER, a first class all around jewele and diamond setter on platinum and gold wor repairing, etc., would fit up a shop and c work for a first class store in large city. 202," care Jewelers' Circular-Weekly.

WATCHMAKER, 30 years' experience des position; expert in repairing all make grades of watches; salary, $25 per week work piece work or otherwise. "Pr Watchmaker," 5 Maple St., Summit, N. J

SALESMAN, with over three years' experie south, desires to change; would like t from any manufacturing or wholesale who wants a southern representative "L., 313," care Jewelers' Circular Weekly

SALESMAN, experienced in silverware and well acquainted in largest centers n t south, as far west as the Rockies, w s es t change Jan. 1; reliable, successful; highest ences. "E., 276," care Jewelers' Circular-W

WANTED, permanent position by first cla elry jobber, new work, stone setter, a watch repairer; have also the best of refe I will go anywhere; state salary and f ticulars. "G. W. R., 224," care Jeweler cular-Weekly.

SALESMAN, open for engagement Jan 1 manufacturer's line; well acquainted w jewelry and department store trade in N City and State, Philadelphia, Pa Washington. Address "E. O., 332," ca elers' Circular-Weekly.

RAPID high grade railroad watchmaker, o optician, fair engraver and jewelry r good salesman, worked for ra road t two years, desires position Jan. 1 per week; married, age 30; good re U. S. Webb, Litchfield, Ill.

EXPERT WATCHMAKER, strictly first c years' experience in Germany a c expert in repairing all grades of wat modern tools and can use them, desires nent position by Jan. 1; good refere tion, 347," care Jewelers' Circular Week

DESIGNER, first class in fine diamond w competent in all the line; several years' ence with one of the leading jewelry f Fifth Ave., New York, wishes to impr conditions if able to connect with r al cern. "B., 282," care Jewelers' Circular

WHO WANTS the services of an educat as caretaker, messenger or at anything? a notary public of long standing; have ha years' experience in office work; in g health with the exception of writer's excellent references. F. Howell, 496 Ea St., New York.

SITUATION WANTED by expert refra understanding dark room methods, frame adjusting, edge grinding and mounting work; am employed at present in fr office; wages, $20 to $25 per week; Penn Connecticut or Massachusetts pr ferr dress Box 691, South Norwalk, Conn

PERMANENT POSITION wanted by wi ried man, strictly honest and reliable, w references; with one man 10 years, can good engraving, fair on clock work, good but cannot do stone setting or manu very good window trimmer and first cla man; can speak good German; own a tools. Address Box 194, Sharon, Pa.

ELEVEN YEARS with one house w a position to represent first house, either jobber or manufa re have established trade in We V ginia, Ohio, Michigan and In a "G., 228," care Jewelers' Cl Weekly.

DIAMOND HOUSES, both loos a mounted, interested in an exper and successful traveler; open gagement Jan. 1, with a stro a high class firm. Address "W qualnted, 244," care Jewelers' lar-Weekly.

Side Lines Wanted.

LINES WANTED; salesman, with established trade in Illinois, Wisconsin and Indiana, with headquarters in Chicago, wants a line for 1910. Address "J., 294," care Jewelers' Circular-Weekly.

STRONG 14-karat gold, silver novelties and also mountings, souvenirs, etc., by a young man with splendid following in the middle and far west. Address "Absolutely Successful, 243," care Jewelers' Circular-Weekly.

Help Wanted.

FIRST CLASS manufacturing jeweler and engraver steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

ONCE, jeweler and engraver; send samples engraving and references in first letter. F. Hall, Saranac Lake, N. Y.

WANTED, first class engraver; own tools, best of reference, permanent position; send samples. Jones & Armstrong, Macon, Ga.

WANTED, at once, watchmaker, engraver, optician; permanent position to man able to fill place. L. Poddinghaus, Marietta, O.

WANTED, a salesman for the jewelry retail holiday trade; must have New York City reference. Frank, 231 Eighth Ave., New York.

EXPERIENCED man as clock repairer and jeweler; state reference and salary; steady position. Hawkins, 727 Eighth Ave., New York.

WANTED, a first class watchmaker; none but a young American need apply. Address "Mississippi, 2024," care Jewelers' Circular-Weekly.

WANTED, two engravers; can make $45 to $75 per week during holidays; furnished room free. "E. K., 323," care Jewelers' Circular-Weekly.

WANTED, at once, first class engraver; steady position for a good man. Charles E. Graves & Co., Madison St. and Wabash Ave., Chicago, Ill.

ENGRAVER, experienced letterer on jewelry and silverware, permanent position to right man. J. W. Thompson, 481 Fulton St., Brooklyn, N. Y.

WANTED, experienced traveling salesmen; territories, New York State, Canada and also middle west. The Jennings Bros. Mfg. Co., Bridgeport Conn.

WANTED, engraver and jeweler; permanent position for man of ability; $20 per week; samples and reference in first letter. A. J. Rankin & Co., Roanoke, Va.

WANTED, immediately, young man as engraver and salesman for permanent position; send references and sample of engraving. Lachicotte & Co., Columbia, S. C.

WANTED, between now and the 10th of January, first class, all around manufacturing and jobbing jeweler; permanent; $55 per week. E. F. Slayer, Butte, Mont.

WANTED, good clock repairer, assist watchmaker; good salesman on watches; must have good references; good salary for the right party. True Bros., Springfield, Mass.

WANTED, a first class watchmaker and engraver who can also wait on trade; permanent position; state salary and references in first letter. Carl H. Leighner, Butler, Pa.

WANTED, experienced designer and modeler in sterling silver hollow ware and novelties, capable of originating ideas. Address "Sterling, 41," care Jewelers' Circular-Weekly.

ENGRAVER wanted, at once; only high class engraver need apply; send samples and reference with first letter, also state salary. Eugene V. Haynes Co., jewelers, Atlanta, Ga.

SALESMAN, to handle first class manufacturer's line of 10 and 14 karat gold goods, with established trade among the better class of jewelers, for southern territory; only one who has covered this territory for three years or more will be considered; side line or commission basis. Address "N., 307," care Jewelers' Circular-Weekly.

WATCHMAKER who can repair clocks, jewelry, etc.; permanent position for right man; new store; moderate salary to begin with; references required. F. W. Poole, Summit, N. J.

WANTED, at once, first class jewelry jobber and clockmaker; must have references; state salary wanted and experience. "Central Connecticut, 2393," care Jewelers' Circular-Weekly.

SALESMAN WANTED to carry a first class side line on commission, one who sees the first class trade only, throughout the middle west. Address "L., 220," care Jewelers' Circular-Weekly.

FIRST CLASS engraver and jeweler; send samples and references; the chance of a lifetime for a man who has any tubercular trouble in his family. "Q., 322," care Jewelers' Circular-Weekly.

WANTED, two experienced men to assist for two weeks during holiday rush, near New York City; transportation paid; salary, $25 per week. Address "A. B. C., 303," care Jewelers' Circular-Weekly.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

HENRY FROEHLICH & CO., 68 Nassau St., New York, require two good salesmen, one for the far west and one for the south.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman, 565 Broadway.

WANTED, at once, expert jewelry salesman, in a retail store, one who can decorate and make elaborate displays in windows; no one with bad habits should apply; salary no object. "The Fair," Omaha, Nebr.

WANTED, salesman to take manufacturer's samples of chain and general jewelry line to retail trade, on commission; New England, southern, western and coast territories preferred. Address 237 Elm St., North Attleboro, Mass.

WANTED, for Jan. 1, a salesman with acquaintance in south and southwest to handle a well known line of sterling silver on commission basis; no objection to carrying another line. "M. M., 318," care Jewelers' Circular-Weekly.

WANTED, thorough watchmaker, engraver and optician; $175 a month; must be good man and have best of reference, and able to pay his own fare; if satisfactory will increase wages after first year. W. H. Mendham, Fairbanks, Alaska.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

ENGRAVER and jewelry repairer wanted immediately for steady paying position; steady man wishing permanent job wire Geo. Honnet, jeweler and silversmith, Wilmington, N. C.

WANTED, immediately, watchmaker and fair engraver in first class retail store; must be thorough watchmaker, good at adjusting, etc.; permanent position; good light, pleasant surroundings; reply with reference and samples engraving. Address Saul, jeweler, Chattanooga, Tenn.

SALESMEN WANTED by a Newark manufacturer of 14 karat jewelry for New York City, Philadelphia, Baltimore and Washington, also one for the southern territory; must be experienced and have a good following; salary or commission. "D., 291," care Jewelers' Circular-Weekly.

WANTED, watchmaker and jeweler for the shop only; no tools needed; town of 1,500 inhabitants; permanent position with board and lodging, or without; not crowded with work; in the middle sugar cane region and orange belt; state age, experience and wages wanted in first letter. F. C. Rivoire, Napoleonville, La.

PHILADELPHIA wholesale watch and jewelry house wants live traveling salesman; good proposition to right party; state reference and territory. "Confidential, 2469," care Jewelers' Circular-Weekly.

WANTED, a traveling salesman of ability for a high grade line of European leather goods and novelties; import only; travel only a few months each year; must be well acquainted with the best leather goods and jewelry trade; all communications are received in strict confidence. Address, with full particulars, age, salary, territory, etc., "Y., 298," care Jewelers' Circular-Weekly.

NEW YORK salesman wanted by one of the largest and best known Newark manufacturers of 10-karat jewelry; must be first class man who has good following and can guarantee results; salary or commission; all correspondence confidential. "P., 29," care Jewelers' Circular-Weekly.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

WANTED, a first class salesman with large experience in the middle west, to represent an old established line of silver plated hollow and flat ware; this is a rare opportunity for a capable man looking for a strong line in a good territory. "W., 302," care Jewelers' Circular-Weekly.

SALESMAN of ability on commission basis to represent our lines of solid gold stone and signet rings, gold filled chains, lockets, fobs, bracelets, etc., on the Pacific Coast to the retail jewelry trade; one located in San Francisco preferred, but must be a reliable man; references required. Apply S. B. Champlin Co., 116 Chestnut St., Providence, R. I.

SALESMAN WANTED; a first class Newark manufacturer wants an A1 energetic salesman to represent them from Jan. 1 in the southern and a portion of the western states; only those who can furnish satisfactory reference and who command a good acquaintance and trade need reply; state salary expected, etc. Address in confidence, "Salesman, 337," care Jewelers' Circular-Weekly.

Business Opportunities.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

FOR SALE, the only jewelry store in town of 1,000, doing good business; will sell very cheap. For full particulars write Doane Bros., Sharon, Wis.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

PARTNER, active or not active, with $15,000, well established manufacturing jewelry concern; A1 opportunity for right party. "Business, 293," care Jewelers' Circular-Weekly.

BIG PAYING jewelry and optical business, $2,500 stock; will reduce stock to meet your price, or sell fixtures only; nearest competition 70 miles. Siegrist, North Bend, Wash.

NEWARK manufacturing jeweler, with a small, well equipped shop, wants partner; workman with some capital; good opportunity. Address "F., 290," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business in western Pennsylvania; can reduce stock to $6,000 or $7,000; big repair trade; if interested write for particulars to J. M. Hoffer, jeweler, Kane, Pa.

(*Special Notices continued on page* 102.)

Special Notices.

(*Continued from page* 101.)

BUSINESS OPPORTUNITIES Continued.

WANTED, partner with $5,000 in established manufacturing jewelry business; present owner of business is a practical jeweler of long experience. "Practical, 212," care Jewelers' Circular-Weekly.

OWING TO A DEATH would like to have salesman as partner in manufacturing jewelry business, established 15 years; excellent opportunity to right man. Address "X. Z, 301," care Jewelers' Circular-Weekly.

A GOOD OPPORTUNITY for a party who can invest $5,000 in a good running jewelry factory; has trade all over the country but is short of capital and would like to take a partner. Address "K., 339," care Jewelers' Circular-Weekly.

OF SPECIAL IMPORTANCE to diamond and jewelry brokers; platinum and gold diamond mountings at attractive prices, made by high grade manufacturing concern; designs submitted. "Designs, 305," care Jewelers' Circular-Weekly.

FOR SALE, a 14-year well established jewelry store, repairing and optical place; long lease, excellent business location: a big sacrifice to a quick buyer; proprietor's death cause of selling. Address Mrs. Rosenfeld, 1134 7th St., N. W., Washington, D. C.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, after Jan. 1, 1910, jewelry business doing better than $8,000 cash business a year with a gross profit of better than $4,000; average monthly expense of $40; expect to invoice $5,000 to $6,000; take everything as it stands, no bonus; Jos. Hall steel lined safe, 39x33x20 inside; 12-foot plate show case and fine window; best location in California city of over 30,000; products of county over $50,000,000 per year. Address "Y. Y., 259," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

JEWELRY STOCK, sacrificed at one-half; J. Ehrlich & Sons are closing their jewelry department to concentrate exclusively on their optical business; stock includes stylish, moderate priced, salable solid gold and diamond jewelry, watches, etc.; inventories at $18,000; will sacrifice at half to immediate purchaser of all or part. Address H. Ehrlich, 217 Broadway, New York.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

PARTNER; die cutter with well equipped shop, including die cutting machine, wants a salesman, modeler and designer or jeweler as partner. Address Box 340, care Jewelers' Circular-Weekly.

FOR SALE, a fine jewelry business, established 28 years; population, 15,000; one of the best cities in New Jersey, 40 miles south of New York City; best location in town; prefer to sell to an American from 28 to 35 years of age; all the work that two watchmakers and one jewelry repairer can do; good run of sales; stock consists of diamonds, watches, jewelry, silverware, clocks, etc., and optical goods; stock, fixtures and business worth over $20,000; will sell for $12,000 to the right party; my head watchmaker has been with me nine years, willing to remain; the business can be doubled with a man of health and ambition; I own the building; will give lease on store to buyer of the business; reason for selling, have been sick for long time and cannot attend to any business. Address "J. L. H.," care R., L. & M. Friedlander, 30 Maiden Lane, New York.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 106 of this issue.

ENGINE TURNING lathe for sale, in perfect order, with straight line attachment, suitable for fine jewelry and silverware. Address "N. K., 351," care Jewelers' Circular-Weekly.

PLATINUM diamond mountings, all the latest styles, sold at greatly reduced prices; cash only. Call, write or phone Aetna Jewelry Mfg. Co., 158 Lawrence St., Brooklyn, N. Y.

ATTENTION, AUTOMOBILISTS; fur lined coat never worn, lined throughout with Australian mink, with magnificent Persian lamb collar, sell for $35, cost $175 in Canada; pair of cinnamon bear robes, sell $50, cost $225; also two beautiful ladies' fur coats, black and brown, sell $30, cost $125 each. J. Loew, 520 W. 145th St., New York.

To Let.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

TO LET, desk room with privilege of telephone, Room 407, Jewelers' Building, 9-11-15 Maiden Lane, New York; good chance for manufacturer's representative.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

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in the Heyworth Building. Vault Room for Samples, Electric Light; Free Telephone, Services of Typewriter and all conveniences.

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POETRY OF GEMS.

BIRTH STONES AND THEIR SIGNIFICANCE.

SIGNIFICANCE OF SOME GEMS.

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The Vilsack stock is one of the largest in Pittsburg and consists of only high class goods. It would be impossible to assemble in a jewelry store a more expensive stock. This sale is one of the many "Hand" successes. The leading citizens of Pittsburg are buying this stock daily, and it is being sold without the addition of one piece of goods of cheap quality. I have conducted the auction sales of the largest and finest jewelry stocks ever sold in this way in the United States and Canada, and can prove it. Who conducted the great Duhme sale at Cincinnati? Hand! Who conducted the sale of the fine Sturgeon stock at Detroit? Hand! Who sold the large and valuable Mawhinney & Ryan stock at Omaha? Hand! Who was the auctioneer at the Leffert sale at Council Bluffs, Iowa? Hand! These are just a few of my great successes in the auction field. I make a specialty of high class jewelry stocks. No matter how large or fine. The Detroit Free Press says: "It takes an auctioneer of more than ordinary ability to handle a sale of this magnitude, and Hand has it."

Write for my new illustrated folder on auctions. It pictures a great Hand sale in operation. Address me at my office or for a speedy reply to the Fort Pitt Hotel, Pittsburg, Pa.



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THERE is nothing experimental about the sales I conduct. They represent 20 years of unremitting hard work along this particular line. You are guaranteed a sale as far above the average auction as the results will be above your expectations.

¶ That old stock of yours representing a lot of tied-up capital can be converted into cash—and at a profit, irrespective of the fact that the goods are out of date and shopworn. If you are in need of immediate cash I can get it for you, and not only preserve your commercial integrity and credit, but give you an added prestige in the community.

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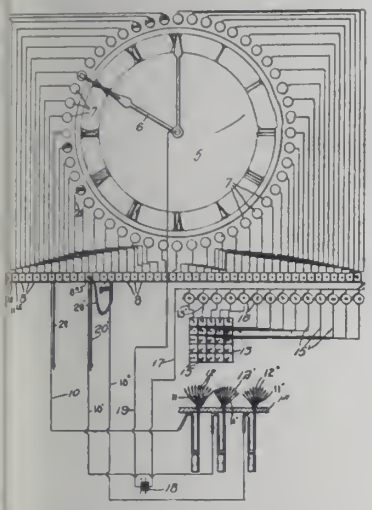
WHICH IS CONTAINES A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND SEAT OF THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.

UNITED STATES PATENTS.

PUBLISHED NOV. 23, 1909

692. TIME CONTROLLED ALARM MECHANISM. Hilbert W. Howard, Scranton, Pa. Filed Jan. 27, 1906. Serial No. 298,203.

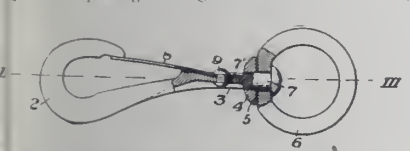
a system of the class described, the combination with a clock comprising a contact hand, a series of contacts disposed for successive engagement by the hand, of a plug-plate in circuit with each of the contacts, a flexible conductor connected to each of said plug-plates and having a terminal plug adapted for engagement in any one of the other plug plates of the series, a plug-



having a second series of plug-plates each corresponding to a location at which a signal is to be sounded, a signal connected with each of the last named plug-plates, a battery connected between all of the signals and the contact hand of the clock, and a flexible conductor connected with one of the first named plug-plates and having a series of terminal branches in electrical connection with the conductor, each of which branches is provided with a plug adapted to engage any one of the second series of plug-plates which are carried by the said plug-board.

738. SWIVEL SNAP-HOOK. William A. Schleicher, Cleveland, O. Filed Oct. 7, 1907. Serial No. 396,151.

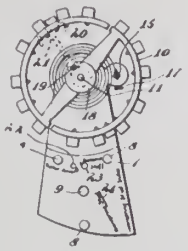
A hook having the rear end of its shank provided with a longitudinal socket having a lateral engagement opening through a side of the shank,



a loop, and a headed stud loosely piercing the loop and lying within the socket with a portion snugly engaging the enlargement thereof, substantially as described.

750. INDIVIDUAL HAIRSPRING-STUD INDEX FOR WATCHES AND CLOCKS. Charles Teske Ray, N. D. Filed April 9, 1909. Serial No. 488,843.

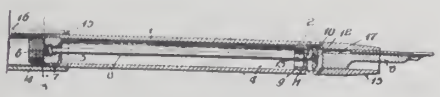
A hairspring-stud index for timepieces, embodying a balance cock, a socket in the balance cock for receiving and accurately positioning the particular balance staff of said cock, a socket in said cock for receiving and engaging the roller jewel



of said cock, and an index on said cock for the hairspring stud.

940,909. SELF-FILLING FOUNTAIN-PEN. Joseph A. Vogelmann, Brooklyn, N. Y. Filed Feb. 25, 1909. Serial No. 479,886.

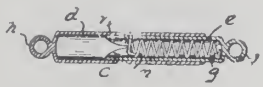
A fountain-pen comprising a tubular body having an enlarged chamber in one end thereof, a channeled penholder closing the end of the body adjacent said chamber, a piston mounted for reciprocation in said body and having a plurality of



passageways therethrough, means to reciprocate said piston, and means carried by the reciprocating means for closing the passages in the piston during one movement thereof, said means adapted to lie within the chamber when inactive so as to permit the flow of ink therearound to the penholder.

940,917. SEPARABLE FASTENER. Stead A. Asquith, Waterloo, Ia. Filed Aug. 12, 1908. Serial No. 448,231.

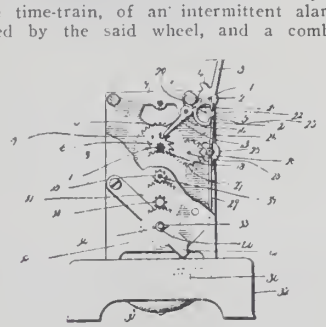
In combination, hollow receiving and received members, the received member being provided with oppositely-located longitudinal grooves each groove having two reversely-directed re-entering continuations, transversal engaging-means secured to the



inner periphery of said receiving member, and adapted to slidably move within said grooves and be seated in two of their reversed continuations in the other member, and a spring within the bore of said received member adapted to engage and yieldably secure the said engaging-means in the continuations of said grooves, when said members are coactingly engaged.

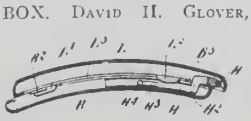
941,042. ALARM-CLOCK. Wilson E. Porter, New Haven, Conn., assignor to the New Haven Clock Co., New Haven, Conn. Filed March 29, 1909. Serial No. 486,403.

In an alarm-clock convertible from an intermittent to a long-alarm and *vice versa*, the combination with an alarm-wheel continuously rotated by the time-train, of an intermittent alarm-lever operated by the said wheel, and a combination



long-alarm, intermittent-alarm, and cut-off lever coacting directly with the said intermittent alarm-lever for causing the clock to sound an intermittent-alarm, or a long-alarm, or to cut-off the alarm altogether.

941,140. BOX. David H. Glover, Taunton,

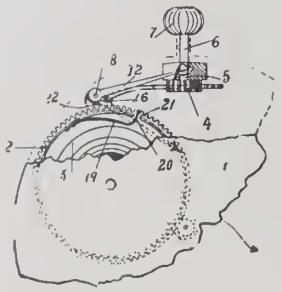


Mass., assignor to Reed & Barton, Taunton, Mass. Filed May 27, 1909. Serial No. 498,608.

In a box, the combination of a lid, a hinge pivoted to the lid, arms on said hinge, a box body having pin-and-slot connection with said arms, and a catch to hold the lid to the body, releasable by a sliding movement of the body relatively to the hinge-arms.

941,143. WINDING-INDICATOR. John C. Hawkins, Springfield, Ill. Filed May 3, 1909. Serial No. 493,593.

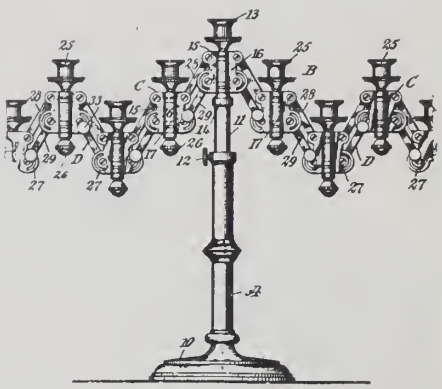
In a winding-indicator, the combination of a revoluble spring barrel, a mainspring within said spring barrel unwinding to rotate the spring barrel, a spring mounted within the spring barrel and having a finger adapted to project outwardly



through the wall of the spring barrel and acted upon by the unwinding mainspring, an oscillative shaft provided with a pin adapted to be engaged by the finger of said last named spring and a pointer fixed on said shaft.

941,213. CANDELABRUM. Otto H. Van Guelpen, New York. Filed Feb. 18, 1908. Serial No. 416,446.

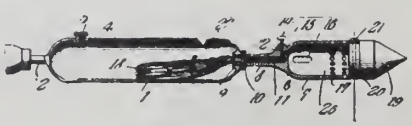
A candelabrum comprising a leaf having a pair of lugs with aligning openings, a second leaf having a knuckle disposed between said lugs and



having an opening aligning therewith, a pintle passing through said aligning openings, a candle-holder attached at the upper ends of said leaves, said leaves having links pivotally attached thereto, means for clamping said links, and other links parallel with said first links and pivotally attached to said wings.

941,218. AUTOMATIC SOLDERING-TOOL. Benjamin F. White, Newark, N. J. Filed May 17, 1909. Serial No. 496,358.

In a device of the class described, a burner; a



reservoir assembled with the burner; a wick carried by the burner; a wick rod disposed at one end in the reservoir; a plate assembled with the other end of the wick rod, and transversely depressed to form a seat; a lashing disposed in the seat and arranged to assemble the wick with the plate.

Designs.

40,366. TEA-POT OR SIMILAR ARTICLE. William C. Codman, Providence, R. I., assignor to the Gorman Mfg. Co., Providence,



177-D-634

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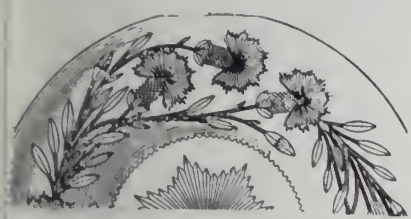
12 SIZE SPLITS

R. I. Filed Sept. 11, 1909. Serial No.



517,346. Term of patent 14 years.

),367. DISH OR SIMILAR ARTICLE. Wm. DE GOEY. Providence, R. I. Filed Aug. 30,



1909. Serial No. 515,372. Term of patent 3½ years.

BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

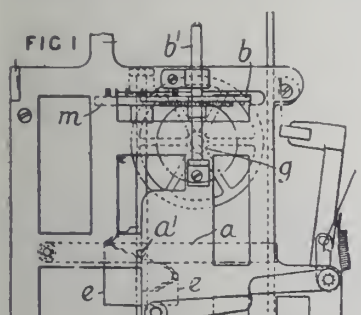
ISSUE OF NOV. 9, 1909.

5,032. JEWELRY, ETC. J. B. CHAUMET, Paris. July 15.

Instead of being cast in moulds of the desired ape, opaque or barely translucent enamel is cast to blocks, from which pieces are cut by any itable means. The pieces are mounted in the me manner as precious stones.

5,249. TIME-RECORDERS FOR WORKMEN. H. DYSON, Huddersfield, and J. S. GAUNT, Manchester. July 18.

Relates to machines of the kind in which the orkman inserts a card, and by operating lever ints the time on the card. The depth to which e card is inserted is controlled by a lever *a*



vbich carries a stud a^1 resting on tbe stepped piral edge of a cylinder *e*. The cylinder *e* is nounted on the shaft *d*, which carries an escape vheel *m* operated by pallets *b* on a shaft b^1 driven rom tbe clock. The shaft b^1 may be geared to he hour type-wheel shaft *g*.

Applications for patents, Oct. 25 to 30.

24,417. IMPROVEMENT IN PIN-POINT PROTECTORS. JOSEPH WALKER, Birmingham.

24,509. IMPROVEMENTS IN MATCH-HOLDERS. ALBERT SCHINDLER and ELIMAR MENKE, London.

24,518. IMPROVEMENTS IN AND RELATING TO POINT PROTECTORS FOR HAT-PINS AND OTHER DRESS-PINS. SARAH LOUISA JOHNSON, London.

24,536. LADY'S HAT-PIN POINT SHIELD. CECIL NORMAN BRAMLEY, Leicestershire.

24,548. IMPROVED LADIES' HAT-PIN. FRANK BADGER, Birmingham.

24,569. DIAMOND AND STONE SETTING TOOLS. JOSEPH JACOB BUSER, London.

24,664. IMPROVED SAFETY HAT-PIN POINT PROTECTOR. JOHN WILLIAM BLACK, Newcastle-upon-Tyne.

24,673. COMBINED CIGARETTE, MATCH AND VISITING-CARD HOLDER. MICHAEL MULLANE, London.

24,877. IMPROVED METHOD OF CHARGING FOUNTAIN-PENS. ERNEST GUNNILL, Goole.

24,949. IMPROVEMENTS IN OR RELATING TO FORKS FOR TABLE USE. JOSEPH HILL, London.

24,996. IMPROVEMENTS IN WRISTSTRAPS OR BRACELETS FOR SECURING WATCHES OR OTHER ORNAMENTS. LOUIS FREDERIC AMEZ-DROZ, Coventry.

25,033. IMPROVEMENTS IN SPRING WHEELS. ARNOLD SEIDEL, London.

Complete specifications accepted.

1908.

22,819. PRIMARY ELECTRIC CLOCKS. MURDAY.

1909.

3,437. SECONDARY ELECTRIC CLOCKS. NEALE & POWELL.

19,656. LADIES' HAT-PINS. CLEE & HAMMONDS.

Applications for patents, Nov. 1-6.

25,137. IMPROVEMENTS IN SOUVENIR LOCKET SPOONS AND OTHER TABLE IMPLEMENTS. ISIDORE HOLSMAN, London.

25,202. IMPROVEMENTS IN HAT-PINS FOR LADIES' HATS. ANNIE FRANCIS, Wolverhampton.

25,291. IMPROVEMENTS IN LADIES' HAT-PINS. ANDREW SCOTT WILSON, London. (Robert Wilson, Argentina.)

25,343. IMPROVEMENTS IN OR CONNECTED WITH HAT-PINS. CHARLES TIGHE, London.

25,389. SAFETY LADIES' HAT-PIN. WILLIE OWEN, Port Talbot, Glam.

25,405. IMPROVEMENTS IN BRAKES FOR RAILWAY WAGONS. THOMAS ALFRED VANSTON and WILLIAM THOMAS SMITH, Manchester.

25,435. SCARF-PIN WITH HINGED ORNAMENT AND SAFETY HOOK. OSCAR VAETH, London.

25,634. IMPROVEMENT FOR THE PROTECTION OF THE POINT OF LADIES- HAT-PINS AND TO PREVENT SAME FALLING OUT WHEN IN WEAR. FREDERICK CHARLES WILLIAM STREATFIELD, London.

Complete specifications accepted.

1908.

24,997. CASE OR RECEPTACLE FOR TOILET REQUISITES, JEWELRY, AND THE LIKE. MOELLER.

1909.

6,435. LADIES' HAT-PIN AND MIRROR COMBINED. FARNELL.

14,222. STYLOGRAPH PENS. CHRISTMAS.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for 10 years next preceding the passage of this act."

TRADE-MARKS PUBLISHED NOV. 23, 1909

Ser. No. 42,955. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) ONEIDA COMMUNITY, LTD., Oneida, N. Y. Filed June 10, 1909.

RELIANCE

Particular description of goods.—Silver-plated flat ware, hollow ware and table ware.

Ser. No. 45,274. (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) L. HELLER & SON, New York. Filed Oct. 12, 1909.

Hope

Particular description of goods.—Sapphires.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired, Nov. 15, 1909.

486,084. PROCESS OF SETTING ROUGH DIAMONDS, ETC., IN HOLDERS OR IMPLEMENTS OF METAL. MAX CLAUSNITZER, Breslau, Germany.

486,105. PENDANT FOR WATCHES. WESLEY T. HARRISON, Williamstown, Ky.

486,128. FRAME FOR POCKETBOOKS. SIMON SCHEUER, New York.

486,232. ORE-CONCENTRATOR. PEDRO DE NAPOLES, San Francisco, Cal.

486,419. WATCH CHAIN HOLDER AND BADGE. JAMES B. PEARSON, Pittsburg, Pa., and VALENTINE SPERLE, Allegheny, Pa.

Design granted May 15, 1906, for 3½ years.

38,011. CLOCK FRAME. STANLEY M. LAWSON, Cincinnati, O.

Patents expired, Nov. 22, 1909.

486,563. ILLUMINATED TIMEPIECE. BENJAMIN HAAS, JR., and GUSTAVE TROUVE, Paris, France.

486,590. PROCESS OF PRODUCING INLAID WORK ON STONES. RUDOLF RAUSCH, Vienna, Austria-Hungary.

486,591. MACHINE FOR GRINDING DRINKING-GLASSES. HENRY C. SCHRAOER, Wheeling, W. Va.

486,613. PROCESS OF REFINING GOLD AND SILVER MATTE. WERNER LANGGUTH, Deadwood, S. Dak.

486,698. PROCESS OF AND APPARATUS FOR TREATING ORES OF GOLD. LOUIS C. DAUMAS, Paris, France.

486,701. LOCK FOR THE FRAMES OF BAGS, PURSES AND POCKETBOOKS. FREDERICK R. DECK, Brooklyn, N. Y.

486,720. FINGER-RING. ISADOR LEHMAN, Cleveland, O.

486,756. APPARATUS FOR CLEANING JEWELRY OR LIKE OBJECTS. CHARLES T. BRADSHAW, Philadelphia, Pa.

486,838. ELECTRIC CLOCK. MARTIN V. B. ETHRIDGE, Everett, Mass.

Design granted Nov. 25, 1902, for 7 years.

36,147. SPOON. FRANK W. COLWELL, Matteawan, N. Y.

Designs granted May 22, 1906, for 3½ years.

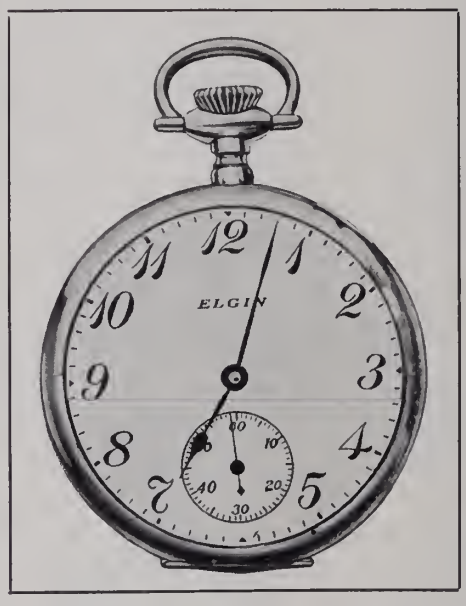
38,021. BACK FOR BRUSHES, MIRRORS OR SIMILAR ARTICLES. SIDNEY A. KELLER, New York.

38,022. CLOCK-FRAME. STANLEY M. LAWSON, Cincinnati, O.

A Russian jeweler and novelty dealer of Colorado was arrested in Denver, Colo., recently, accused of having charged a farmer an exorbitant price for three pairs of spectacles and a cheap watch, for which the dealer received $42. The dealer is alleged to have persuaded his victim that his eyes were defective and that he needed three pairs of eyeglasses for different uses.



There'll Be a Big Christmas Demand for Elgin WATCHES



The Lord Elgin
Thin Model

The G. M. Wheeler
16, 18 and 12s

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for Women

These Are Especially Suitable Gift Watches

Dealers will find that displays Elgin Watches in handsome cases will increase Christmas sal Such cases are not sold or furnish by the Elgin Company but may had of fancy case dealers.

Gift Time is always

Elgin Time

The unique gift value of a watch is recognized by everyone.

The superiority of Elgin Watches is common knowledge.

And our big full-page advertisement in The Saturday Evening Post for December 4th will serve as a reminder of both facts to over a million people.

So be prepared to take care of *your* Christmas Elgin trade.



Write your jobber or this company direct

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Factories: ELGIN, ILL., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Complicated Watches.

Written expressly for The Jewelers' Circular-Weekly by H. Reinecke.

(Continued from issue of Nov. 3.)

SPECIES of repeating watches are
A often called clock watches from the
t that such watches can be made to re-
t hours and parts thereof at the volition
the owner, and also to strike the hours
l quarters like striking clocks during
ht time, or for the accommodation of the
d.

Such watches have a double train and, as
m-winders, they are wound for both key-
s windings, turning forward and back-
rd. Both trains are used, and as the
tch strikes the hours continually both
ins run down together when the repeater
in operation, even partially.

For the purpose of operating the repeat-
mechanism a slide on the side of the
e is supplied, which has to be pushed
y slightly. Such clock watches are very
mplicated affairs and represent a mass of
ings, levers and racks, which require the
most care in being taken apart and being
up again. The great thing in cleaning
m is to keep each spring with its lever
rack, and all screws with their pieces,
pin on and oil each part and see to the
edom of all the ports as they are set in
ir places, and to oil every place where
ings come in contact.

It is necessary to keep the eyes open for
ts and wheels and racks; to leave the
ting pieces free from oil. This is espe-
lly true of pinions and the squared axis
the striking wheel.

Some very old watches have bells instead
gongs. These, of course, take much
re space. Others are dumb repeaters,
ich only strike against blocks fastened in
e cases.

Alarm watches are made which can be set
e common alarm clocks.

Musical watches which play a tune every
ur have become nearly obsolete. The
sic is only so in name. A row of springs
e set in a recess under the dial. The
rings are operated like a musical box, with
s difference: that the pins are set in a
t main wheel. The train is kept running
hile being governed by a fly pinion.

The most complicated watches at the
sent time are those with a perpetual
lender, of which some very fine specimens are manufactured in Paris and in Geneva. Some of these have barometer and thermometers adjusted. In fact, the complicated watches manufactured in these two places are a perfect wonder of inventive genius.

One chronograph which deserves special mention records 20ths of a second, and is designed for use in races and for timing the flight of the projectiles of large guns. Messrs. Nicol and Nielson have devised such a one. It is claimed that by fitting heart pieces friction-tight upon the center and escape-wheel arbors a perfect start is insured, as errors due to the loss of time in making contact and shake in the depths of ordinary chronograph mechanism are eliminated and observations can be taken with certainty to the 20th part of a second. A cylinder escapement is used. It gives 20 vibrations per second, thereby corresponding with the divisions on the small dial, and as the balance can be stopped at any part of a vibration or during the impulse it is even possible to get the 1/40th part of a second.

It might be thought that with 72,000 vibrations per hour the escapement would soon wear out, but it is said that experience has shown that it is not to be the case. In all other respects the mechanism is the same as that of a minute-recording chronograph with the start, stop and return to zero actions.

(THE END.)

Preservation of Files for Kerfing Screws.

A GOOD file for kerfing screws is usually very small and liable to be very easily broken. It often happens that a piece is broken off the first time it is used and the accident is the more annoying inasmuch as little splinters may be left in the slit or kerf, there being thus a chance that the tool will be completely destroyed.

It suffices to avoid, to a great extent, this inconvenient annoyance to rub the file, before using it the first time, with a peg dipped in oil and as far as possible to coat it again each time it is used. There is no longer the dry friction, and breakage is much less frequent.

Macaberesque Clock.

THE curious and macaberesque clock that is the subject of the accompanying illustration is to be seen in the National Museum at Munich. It came from the cloister at Heilsbron, where it was set up in 1513.

It consists altogether of a quadrangular base, on which stands the case of the clock proper. Before this case on the pedestal is a lion, bearing on his back a figure of death, in the form, not of a skeleton, but of a man with an exceedingly emaciated frame.

The two figures are artistically carved in



CURIOUS CLOCK IN NATIONAL MUSEUM, MUNICH.

oak of life size. The animal is represented as arching his back, as though he sought to rid himself of his undesirable rider, but he does not succeed, and he gives vent to his rage in a terrible roar at each stroke he rains on his head. These blows are dealt by death, whose hand holds a bone, and they mark the hours. The figure, when raising its arm, opens its mouth and leans backward as though to strike with the greatest possible force, and the bone strikes a sheet of tin adjusted on the head of the lion and the vibrations of which mimic the roar.

The whole is admirably executed in Gothic style, with carved decorations and a crown of zinc about the top. Through an opening protected by a grating the pendulum of the clock may be seen.

Alvin B. Crawford, formerly of Algonquin, Ill., is now at Othello, Kans.

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

Protecting the Sextant and Chronometer Against Undue Exposure in the Arctic Region.

T is known that the vessel that brought Dr. Cook back to Denmark also carried a Swiss mission on their way home from Greenland, where they had accomplished this year some important scientific observations.

As a matter of fact, an expedition which left Copenhagen on the first of last April, at the head of which was Dr. Alfred de Quervain, accompanied by Dr. Baebler, of Zurich, and Dr. Stolberg, of Strassburg, who had already made voyages in the Arctic regions, was included in the party. The party landed on the west coast of Greenland, and in accordance with their programme made meteorological calculations, observations of the glaciers, and at the same time oceanographic researches. Dr. Alfred de Quervain, who is at present associate director of the Central Swiss Meteorological Institute at Zurich, was also, sending up pilot balloons, to conduct observations on the movement of the principal atmospheric currents.

The observations also afforded an interesting opportunity for the study of the movement of the glaciers in the polar regions, because the calculations made were to be compared with similar calculations, made in a very complete manner, 16 years before, on the same glaciers, by Professor Drygalsky.

The labors of the mission were facilitated by the support of the Danish government, also by the German admiralty and the Oceanographic Institute of Berlin, the Geographic Institute of the University of Zürich, and the Society of Sciences of Strassburg. The Swiss Meteorological Institute, for its part, had loaned some of the necessary scientific instruments.

That which especially interests us in this enterprise, says *Revue Internationale de Horlogerie*, was that Dr. de Quervain was concerned in procuring chronometers of special accuracy, it being recognized that these instruments were a prime necessity in such an expedition. Lack of the best chronometers, to mention an actual fact, had in part compromised the results of the previous voyages of Peary toward the North Pole.

M. de Quervain thought he had a desirable opportunity to establish the excellence of the Swiss chronometer industry, and the chronometer he picked out furnished most satisfactory and gratifying results.

It may be remarked that M. Alfred de Quervain was by no means ill qualified to appreciate the excellence required in such instruments, having been for a certain time attached to the Neufchatel Cantonal Observatory.

To obviate the exposure of these instruments to accidents, always possible under such circumstances, the greatest care was taken to devise the best means of transporting them. Finally the voyagers, in conjunction with M. Paul Ditisheim, the maker, arrived at the following method: The chronometers were fitted into special cases and these enclosed in a large belt of leather, which M. de Quervain wore. The timepieces were thus kept in a position and at a temperature as constant as possible, and the scientists were not troubled with the transportation of the somewhat bulky cases commonly employed on important expeditions.

Expecting that the results of their observations would be published, results of particular interest at this time, when Arctic travels are the subject of such lively controversy, it seemed to us appropriate to describe this curious invasion of Greenland by Neufchatel chronometry.

* * *

Referring to this question, M. Raymond Lestonnat, member of the Superior Council of Maritime Navigation in France, wrote as follows:

"'Travelers may lie with impunity.' This proverb is certain to come into the minds of those who, during the past few weeks, have noted the points in the Cook-Peary controversy. They have been to the Pole, they say, but who will prove it? Certainly it will not be the Esquimaux who accompanied them and who lack the knowledge necessary to affirm the correctness of an act that can only be controlled scientifically. I do not say that Cook and Peary are impostors—I would rather say they are acting in good faith. But when we consider the difficulties they have had to overcome, the unfavorable conditions they encountered in making any kind of a scientific observation, we are led to ask whether they are not deceived themselves. In any event, it seems that that which characterizes both these expeditions is the notable sporting effort of those who took part in them.

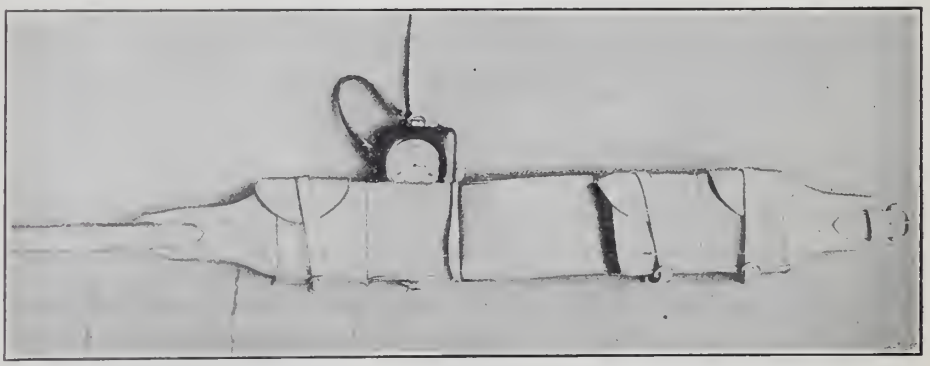
"We know that in order to determine the position we occupy on the sea or in any part of the globe we have to undertake an operation that is known in French as 'the point,' or in English as 'taking a sight' or 'making an observation.' This operation consists in taking the altitude of the sun at favorable moments during the day, with the aid of special instruments of great precision, of which the one most used is the sextant, and to note the difference between local time and the time of the first meridian, given by a chronometer. We obtain by this means the latitude and the longitude, and the intersection of these two lines is the exact spot on which the observer is located—the point, as the French call it.

"Now, these two indispensable instruments, the sextant and the chronometer, are very delicate; but however perfectly and well constructed they may be, their mechanism is none the less subject to various influences that may affect their action. On the other hand, the sun must be observed only when it is at a certain height above the horizon; it is necessary, in consequence, to adjust the tangential disk either to the horizon or to one of the filaments of the lunette of the sextant. It is therefore necessary that the field of the sight (i.e., the disk of the sun) should be clear. It is not so in the polar regions, especially in the month of April, during which Cook and Peary claim to have reached the Pole, for at this season the sun rises very little above the horizon, and the refraction is such that in place of being round, it appears to be oval.

"If we add to this the considerable difficulties the observer has to overcome in regions where the thermometer drops to 60° below zero, the value of observations made under these conditions will be apparent. How can it be that a man, enveloped in heavy garments that impede his movements, his hands encased in mitts that do no permit the use of his fingers, his eyes covered with heavy spectacles—all precautions necessary to prevent his being frozen or blinded—how is it possible, I say, for a man thus encumbered to make absolutely accurate astronomical observations? It is impossible; for the least mistake is magnified in the calculations and capable of producing considerable differences.

"On ships and in well-organized expeditions these calculations are made daily by several officers; control is therefore assured and it is rare that a mistake happens. In default of the sun it is also possible to obtain a sight by observing certain stars, but the operation is much more difficult, and I speak of it only to record it. Sailors have recourse to it only in cases of absolute necessity, and they only use it when assured of the reciprocal checking or control of their operations, such as I have just spoken of.

"It may be objected that at high latitudes, in the immediate neighborhood of the Pole, where all the degrees of longitude converge, it suffices to ascertain the latitude in which we are; this objection is only of relative value. We are none the less compelled to make use of the sextant, a very delicate instrument.



MODE OF CARRYING CHRONOMETER IN BELT WORN BY ARCTIC EXPLORERS.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

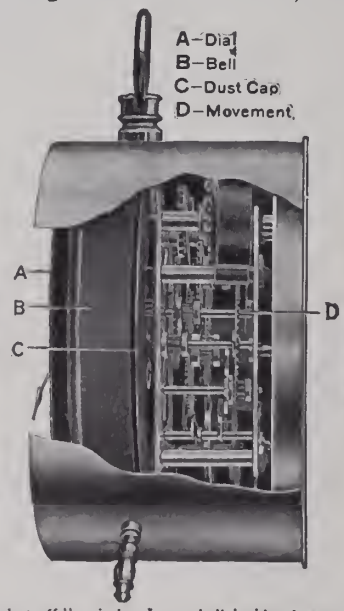
BRISTOL CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name.....Address.....

As to the estimated distance, that is to , the estimation of the distance traveled i a given direction, it is useless to con- er it, because the use of the compass is ossible in these regions, where the in- ence of the magnetic pole directs the gnetic needle. Nor is it sufficient to culate on the pole star being exactly in zenith.

For all these reasons it has appeared to ," concluded the writer, " to be inter- ing to demonstrate how difficult it is for lated explorers, like Cook and Peary, to m that they have reached a theoretical nt like the pole. Moreover, there is not ch value to be attached to the accom- shment of a sportsmanlike venture like s dash; what is needed is a study of restrial magnetism, which appears to ve its origin in the polar regions, the trolling force of the waters, the cur- ts, the tides, etc., which might furnish ormation of the greatest value and pos- y profoundly modify the imperfect owledge we possess of the physique of globe. Here is the secret of the pole, the ice-masters, Cook and Peary, have penetrated it."

Unique Musical Clock.

PHILIP HORR, Aurora, Ill., has a rare musical clock that was made in Germany re than a century ago. The case of the ck is about nine feet high, three feet wide l two feet deep, and is of wood. The case embellished with two metal panels on ich are illustrations in oil of scenes from rabian Nights." Inside the case is an gan with 100 pipes, the tone blast being ated by a bellows propelled by heavy n weights. The pipes are intoned by ge wooden cylinders in which are set usands of brass pegs, which create the rmony. Each hour is registered by a lody, each cylinder being pegged to play ht tunes. There are four cylinders, giv- g 32 selections, much of which is dance sic.

Another feature of the clock is a band automatic musicians that occupy a ge in the upper section of the case, these sicians working in conjunction with the gan, the musicians keeping time with the sic. It is believed that the clock was ilt near Karlsruhe in the Black Forest strict of Germany.

Epigrams.

(By W. J. Bryan, in *The Business Philosopher.*)

We help ourse'ves when we help others.

Love is a weapon for which there is no ield.

Love and peace accomplish far more than rce.

A noble life cannot be built upon an ithmetic.

You cannot escape difficulties by avoiding ligion.

There is no self-made man. We are what e are made by others.

If I can touch one human heart for good, have not spoken in vain.

E. P. Sundberg & Co., Fargo, N. Dak., ve sold an interest in their jewelry busi- ss to D. F. Sullivan, who for many ars was at Rockford, Ill.

Interesting New Book on Time.

TIME and Its Measurement is the title of a new work which has just been published in book form after having been printed in instalments in *Popular Mechanics Magazine*. The work was written by James Arthur and is, indeed, an erudite treatise. Mr. Arthur, whose frontispiece appears in the work, is a well-known inventor and traveler, his book being the result of much experience and study. That he is a lover of horology is evidenced by the fact that he has a collection of 1,500 timepieces gathered in different parts of the world.

Mr. Arthur begins his book by giving the reader some conception of the abstract notion of time and, continuing, he describes the night watches in the Old Testament, shadow or sun time, noon mark dials, the ancient dials of Pompeii and Herculaneum, Chinese clepsydrae, etc., etc. The second and third chapters treat, respectively, of Japanese clocks and modern clocks. The last chapter shows the application of astronomy to horology and gives reasons for selecting the sidereal day as a basis for our 24-hour day.

Mr. Arthur does not believe in the consistency and advisability of measuring the year and the day by the same "time yard stick," as he calls it. He proposes the following:

"*First.* An equinoctial year unit for the astronomers, divided somewhat as suggested, but no attempt to make the divisions even approximate to days and hours. This would fix all astronomical events absolutely. A variation in the length of the year would not disturb this system, since the year *itself* would be the unit. In translating this astronomical or year unit time into clock time no difficulties would be added, as compared with our present translation of sidereal time into clock time. Deal with the *year unit* and *day unit* separately and convert them mutually when necessary.

"*Second.* A universal mean time day of 24 hours, as now kept at Greenwich, all human business being regulated by this time. Dates and the date line, as well as leap years all being retained as at present.

"*Third.* Weight and spring clocks and watches to be superseded by the cosmic clocks and watches regulated by wireless impulses from central stations, all impulses giving the same invariable time for all places.

"*Fourth.* Automatic recording of the earth's rotations to determine this time.

"To avoid any possibility of misunderstanding, I would advise never counting a unit until it is completed. We do this correctly with our hours, as we understand 24 o'clock to be the same as 0 o'clock. But we do not carry this out logically, for we say 24:30. How can this be so, since there is nothing more than 24 o'clock? It ought to be simply 30 minutes, or 0 hour 30 minutes. How can there be any hour when a new day is only 30 minutes old? This brings up the acrimonious controversy of some years ago as to whether there was any "year one." One side insisted that till one year was completed there could only be months and days.

"The other side argued that the "year one" commenced at 0 and that the month and date showed how much of it had passed. Test yourself—is this the year 1909, of which only eight months have passed, or is it 1909 and eight months more? Regarding the centuries, there appears to be no difference of opinion that 1900 is completed and that we are in the 20th century. But can you tell whether we are eight years and eight months into the 20th century or nine years and eight months? It ought to be, logically, 1909 years complete and eight months of the next year, which we must not count till it is completed.

"Take a carpenter's rule, we say ¼ in., ½ in., ¾ in., but do not count an inch till we complete it. When the ancients are quoted—'about the middle of the third hour' there is no mistake, because that means 2½ hours since sunrise. If we said the 1909th year that would be definite, too, and mean some distance in that year.

"Popular language states that Greenwich is on the 'first meridian'; strictly, it is on the zero meridian, or 0. These matters are largely academic and I do not look on them as serious subjects of discussion; but they are good thought producers."

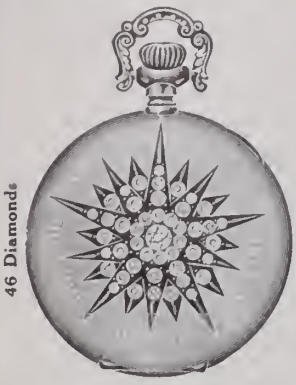
The book contains many handsome halftone and line illustrations. Both layman and horologist will find something of unusual interest in it. R. F. N.

Clock Constructed According to the Ptolemaic Astronomical System.

A CLOCK dating from the 14th century, which consequently has an age of 600 years to look back to, has, through a strange accident, been brought to light in England, and has now been restored and brought into appreciation. It belonged originally to the famous Gothic church of St. Mary's at Ottery, in Devonshire, but had disappeared long ago and was only recently discovered in a rubbish heap. A special holiday was appointed for the reinstatement of this clock, to which the Bishop of Exeter was invited.

A feature of this clock that will appear strange to the modern person is that it is not constructed in accordance with the Copernican, but with the ancient Ptolemaic astronomical system. This condition is revealed on the dial, where the earth, as a dark ball, is represented as the center of the universe. The moon revolves in the next adjacent circle and shows its different phases from day to day during each synodic period of 29½ days. In the outer circle, which shows 24 divisions, the sun, as a golden ball, marks the hours of day and night. Noon is shown at the uppermost point in the dial plate. A golden star on an inner graduated circle shows the phase of the moon. In the west of England there are four other clocks dating from the 14th century, but with the exception of the one above described only one other has its original movement. The Ottery clock was probably made, in round figures, 280 years before the discovery of the pendulum.

Wesley J. Cole has given up his business at Three Forks, Mont., and returned to Woonsocket, S. Dak., where he has taken a position as assistant in the jewelry establishment of D. K. Cole & Son.



100



101



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

VERY FINEST THAT CAN BE PRODUCED

They have

FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



103



104



105

ARE YOU PREPARED FOR THE CHRISTMAS RUSH?

THE MAN WITH THE *GOODS ON THE SPOT* WILL GET THE BUSINESS

S U R E !

We're Ready with the Goods that Sell



"Elf"—10 Ligne

IDEAL LADIES' WATCHES

"ELF" — 10 Ligne. Smallest American Watch Made.
"CAVOUR" — 15 Ligne. Most Popular of Ladies' Watches.
"LADY MARY"—O Size, 17 Jewel, Lever, Hunting, 25-year Cases.

Exquisite designs for belt or chatelaine wear. All desirable case metals. Open Face or Hunting. The Perfection of Daintiness.

PRICES, $6.40 to $33.10.



"Hale" 12 Size

FAMOUS $2.00 NICKEL WATCHES

"HALE"
12 Size
Nickel Cases $2.90
10 yr. G. F. Cases 6.90

and

"PUTNAM"
18 Size
Nickel Cases $2.80

Real Watches with jewels and enamel dials. Hardy, accurate movement, especially designed to stand rough handling; suitable for sportsmen, athletes, laborers, business men and all others who desire a good grade, low-priced watch. The "Putnam" is well adapted for use as an automobile or carriage watch.

HIGH-GRADE LEVER WATCHES

"ALDEN"—16 Size

Double Roller Escapement. 7 Jewels. Pendant Set. Breguet Hairspring. Tempered Steel Safety Barrel. Cut Expansion Balance, and all other standard specifications.



"Traveler's" Watch ALDEN—16 Size

SPECIAL "ALDENS"

ELK WATCH. Beautiful Elk Dial in Five Colors. Symbolic. Exclusive. Gold-Filled Jointed Cases. Thin and Graceful. Extensively advertised among the Elks. **$12.50.**

TRAVELER'S WATCH. In neat leather cases, assorted colors. Heavy black figures and hands. Takes the place of a clock in the home. Folds perfectly flat for traveling. 2 sizes.
$12.00 **$14.00**

TROLLEY WATCH. Absolutely Reliable. Accurate to the second. Advertised in leading Trolleymen's Magazines. Will make a record as an Electric **"Railroad Watch."**
Nickel cases, $5.80. 20 yr. G. F., $12.50.
All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

Instant Delivery of Christmas Orders

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

AND ALL LEADING JOBBERS

There is still time, if you act *now*, to get your share







of the business that is going to be done on the INGERSOLL-TRENTON Watch before Christmas

It's the Heaviest Advertised Watch Before the Public To-day

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

STREET.....

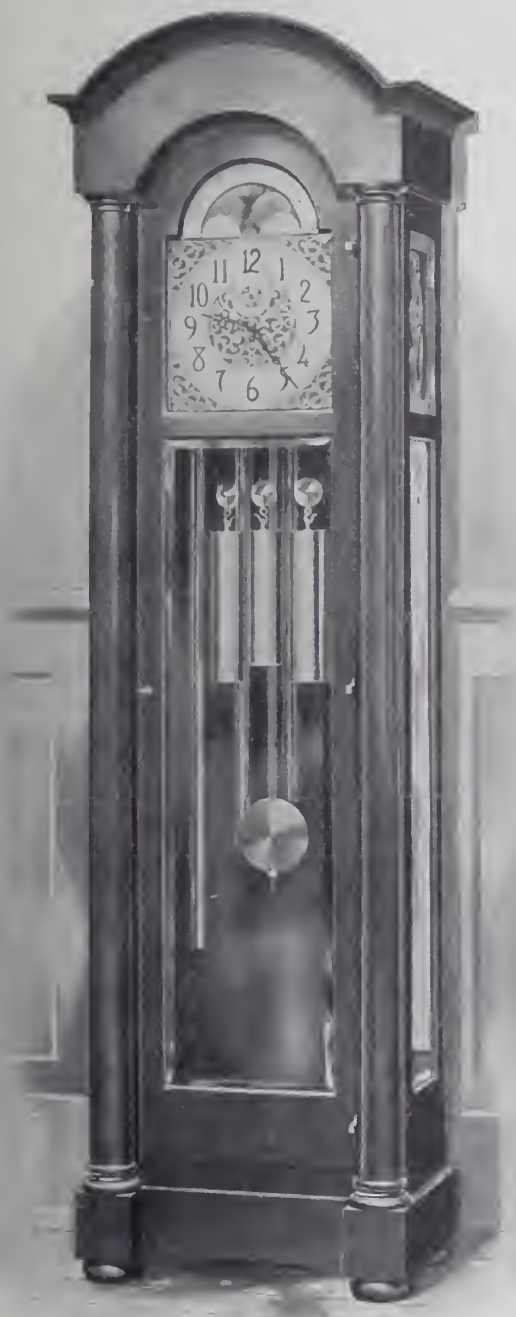
TOWN.....

SIGN THE COUPON BELOW *and* get our prices and our proposition on a little Christmas assortment with advertising display material that will sell goods

ROBT. H. INGERSOLL & BRO.

NEW YORK CHICAGO SAN FRANCISCO MONTREAL

Crown Hall Clocks



BUY OF THE MANUFACTURER

We are prepared to meet the usual rush Holiday demand for Highest Grade Hall Clocks, as our exceptional facilities as manufacturers enable us to maintain the most extensive assortment at all times.

¶ New Catalog and Price List on request

The Herschede Hall Clock Co.

Office, Showrooms and Factory

1011-1015 Plum Street :: :: :: CINCINNATI, O., U. S. A.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 18 Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vien 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAN**

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for

J. J. ELLIOTT & CO. LONDON



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER

65 Nassau St., New York



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

A Retired Merchant's Retrospect.

By A. E. Edgar, in *The Haberdasher.*

SAID a merchant who has worked hard all his life, and who has retired now to pass his few remaining years in but moderate ease: "If I had my life to live over again, I would treat my clerks differently.

"When I look over the past 50 years that I have put in behind the counter I can survey many mistakes. I am now 70 years of age. I have a small sum laid by that will keep me and my wife, if we are frugal, for the balance of our lives; but the business should have sent me into retirement 10 years ago with money enough to live in luxury, to have a fine home, to be able to entertain my friends, to sport horses and automobiles.

"Don't think me pessimistic. I am telling you this as a warning, or as a piece of advice. I have made many mistakes, but only one was of vital importance. All the others are minor, and each year would take care of them as they were made. But the one vital mistake nothing could overcome.

"Yes, I intend to tell you what that mistake was. I was too lax with my clerks. One man I allowed to rob me of several thousand dollars, a dollar or two at a time, because I trusted him as I would a brother. If I had watched him as closely as I should have done he would have been caught stealing before he had got a hundred dollars.

"But that wasn't the worst loss I made. I had one man in my employ, first as a boy, for thirty years or more. He stole more from me than the other man, but is still counted honest. He didn't steal dollars. He stole time. He came down in the morning late. He always stole a few minutes extra at noon. He was the first to leave at night. He always had a little business to attend to during business hours and was never on hand when he was really wanted.

"Now, you think I was an easy mark, don't you? Well, I was, in a way. I had picked this lad out of the gutter. I had given him a part of an education—in fact, all he had was due to my efforts. I liked him and aided him. When his parents died we took him into our own home. He got married and settled down into a home of his own. He sold real estate as a side line. He is a rich man alongside of me, and he will hardly speak to me on the street when he meets me.

"For what I did for him alone I should have received his gratitude. I paid him for his work. When I needed him most he left me without notice to enter the employ of another firm. I gave him a good wish upon his departure. The other firm 'used' him for less than six months and he was out on the street. I offered him his old position. He came back.

"The day he came back he began criticizing my methods of doing business. He seemed to think I had no feelings, or else he had no sense of the fitness of things. Perhaps I was doing things the way some others were doing them. Things got worse. He stole more time than ever, then began to neglect his stock, until I told him finally, after many a scolding, that he had to quit. I was justified. He became my bitterest enemy.

"Perhaps you think I am become a doddering old man because I tell you this. I hope not. But if I had done the right thing for myself I should have put my foot down at first and said, 'I am boss!' But I let things go on until this man actually had the effrontery to say it was due to his years of work that I had weathered the storms of several panics and managed always to make an honest living. He helped. I give every man his due of credit.

"But some of them who helped to build up one day helped to tear down the next. This I did not see so plainly while actively engaged in the business. Since laying down my sales-book for good I have had plenty of time for thought.

"Some clerks I had who were good, but for some reason or other they were the ones who seemed to be imbued with the spirit of unrest. They rarely stayed more than a year or two with any firm. A dozen or more I can follow in their itinerary. Not one but has drifted out of the retail business. Half of them would have made a larger measure of success out of their lives had they stayed at retailing.

"Five left me to go into business for themselves. Two are still in business, doing well. The other three are behind the counter again. All are doing fairly well.

"If I were a young man going into business again I would do several things that I never thought of while in business. Some of these ideas are being carried out by firms that are forging ahead.

"First, I would devise some method of sharing a certain portion of the profits with the clerks. Each would share in proportion to his actual earning power.

"Second, I would never try to play the father to any man. At the same time I should hope to so conduct myself that every young man in my employ would be glad to call me father.

"Third, I would make every man live up to the rules I laid down. If I could not do that I would either abrogate the rules as too strict or I would hire men who would obey them.

"These three things include a great many minor details in their carrying through. It would mean that the men were interested in making the business profitable because every man would show in the profit. It would mean frequent conferences between employer and employe, so that a proper relationship might be continued. It would mean a constant striving after betterment from 'boss' to errand boy, and would ultimately mean success.

"A man can be strict in business without being heartless or cruel. Business is business. See that you fail not to carry your business forward along business lines."

Tact and System in Business.

"AN acquaintance of mine in a neighborhood told me a while how much self-constraint he had to exercise in order not to assault an insolent market man of whom he had bought goods for several months, but of whom he should never buy another dollar's worth," said a jeweler.

"It came about through the purchase of 33 cents' worth of some small household necessity. The purchase had been made by telephone, and the address of the delivery given. But the delivery man did not come. Another call over the telephone brought the statement that the order had been filled and sent. Still the goods did not come to the rear door of the purchaser's flat.

"The next morning, on his way downtown, the purchaser stopped in to make verbal inquiry. The market man was rude. He showed by his books that the order had been sent and the 33 cents purchase price charged.

"But we didn't get the stuff," said the purchaser.

"Well, it was sent, all right," growled the market man. "If you didn't get it some

Storekeeping Department.

ne else in your building did. You'd bet-
r look it up."

"That was all the satisfaction that the
stomer ever got. He paid the bill, for it
as only 33 cents. But for 33 cents that
arket man sold a customer off his lists
ho not only will never spend another dol-
r with him, but who may be expected to
o a little out of his way to blacken his
putation in the neighborhood.

"To-day the small dealer in almost every
ne of business is finding himself in com-
etition with organized large systems of
hich he knows virtually nothing. In
olving such systems a single man may
e on a salary larger than the income of
e small dealer from 10 years' business.
etter goods, quicker sales, surer service in
elivery, certainty of cash receipts from
very sale are impelling elements consid-
red.

"Moreover, the accomplishments of every
mploye in every department of these
eat businesses have been figured to set
standard. That person who doesn't ac-
mplish his quota as it has been estab-
shed by precedent must show why he
ils. Those small "leaks" that are men-
ing to every business are searched for
nd guarded against. Accurate information
s to expenses becomes a science.

"Twenty-five years ago, where such
ethods might have been in practice, they
oncerned the small, local business man in
ight degree. To-day they are aggressive,
nvading forces menacing his business life.
What is the average small merchant doing
o combat them?"

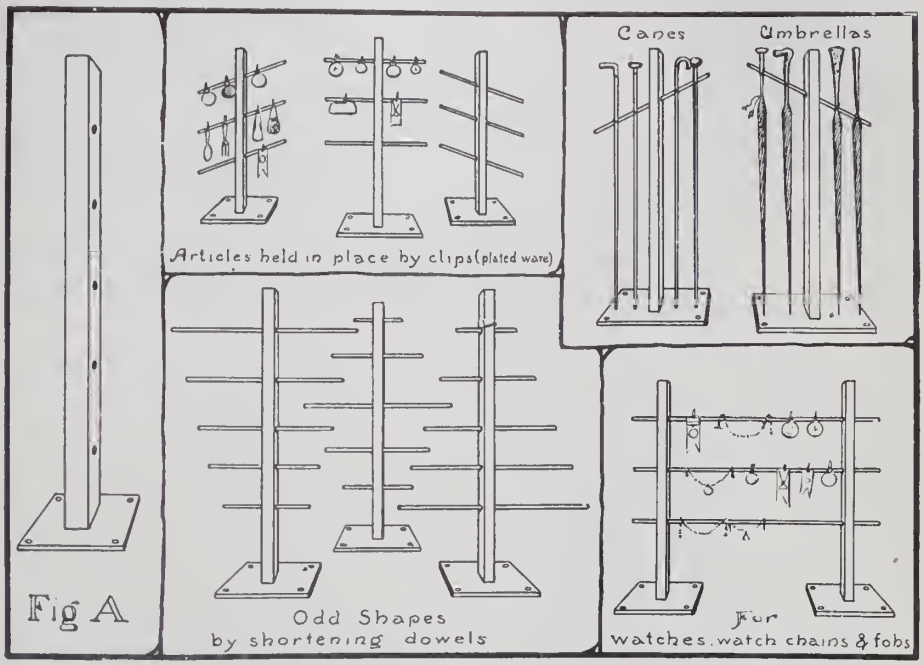
The man who preserves self-control and a vigorous mentality in the face of antagonism is the real business man.

Window Display Racks.

AN economical and useful window fixture can be made in a few hours' time and at practically no expense. All that is required are some boards about one inch thick and a few dowel sticks.

Nail a small square board to a wooden strip about an inch thick and two inches wide (Fig. A), boring into this upright board several holes about six inches apart. Slip into holes dowel sticks, which are rounded strips of wood and can be bought for about 50 cents per dozen from almost any hardware dealer. The square board at the base can be nailed or screwed to the floor of the window.

These stands, which can be gilded or coated with tinfoil, make a useful fixture when dressing a window. The illustration shows various ways in which they may be used.



ODD CONCEITS IN JEWELERS' DISPLAY RACKS.



AN INTERIOR VIEW OF THE STORE OF THE W. J. ROODA CO., GARY, IND.

An Attractive Store in the New Town of Gary, Ind.

ALTHOUH the town of Gary, Ind., is less than five years old, it has a population of about 25,000 and many up-to-date business establishments, including four retail jewelry stores. A view of the interior of the establishment of the W. J. Rooda Co. is illustrated herewith.

The store measures 20 feet by 75 feet, and is finished in genuine mahogany, with fixtures of the same wood. On the walls opposite the cases are hung art goods, which the concern carries as an important side line.

December—the Jeweler's 24-Karat Month.

DECEMBER, the boon month of the year for the jeweler, has been ushered in most auspiciously, and right now is the time for attractive Christmas window displays and their appropriate accompaniment, judicious advertising. Numerous hints and original window displays have already been published in THE JEWELERS' CIRCULAR-WEEKLY in anticipation of the enterprising retail jewelers' needs.

If you have inadvertently or negligently omitted to study them, it will pay you in real dollars to run over your files and obtain suggestions which have been offered by practical and successful storekeepers.

Readers are especially referred to the following issues of THE JEWELERS' CIRCULAR-WEEKLY for holiday storekeeping advice: Nov. 3 (p. 127), Nov. 10 (pp. 124-125), Nov. 17 (p. 122) and Nov. 24 (pp. 126, 128 and 129).

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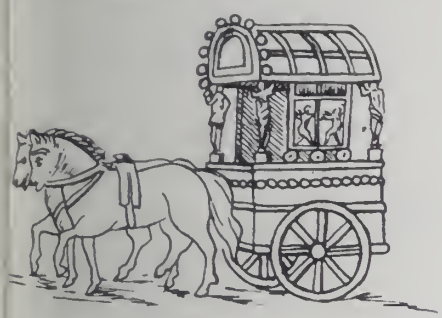
THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Nov. 17.)

CARPENTUM (Lat.). "A covered two-wheeled carriage drawn by two horses or mules, and capable of containing two or three persons. Its chief use was to convey the Roman ladies in festal processions, as a particular distinction, and in process of time to private persons on journeys. Our engraving is copied from a medal of Agrippina, and exhibits a *carpentum* of the most



AGRIPPINA'S CARPENTUM.

enriched form, which she was allowed by the Senate to use as a particular privilege, and which honor she thus commemorated. The roof is supported by statues, and the sides enriched by sculptured panels.

CARPENTIER, Ghiseline. An eminent goldsmith of Tourney (France), 1399.

CARREAUX. Medieval French term for the "quarrels (bolts) for cross-bows, so called from their square form."—Mollett.

CARRELLUS. "A quarrel for cross-bows, the head of which was either four-sided or had four projections. It was called by the French *carreau*."—Meyrick.

CARRIONI, Giovanni Stefiano. A gem worker of Milan (1641).

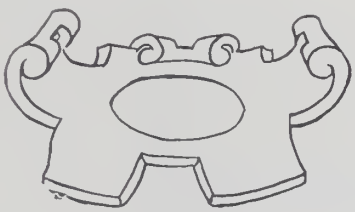
CARROTUS. "The quarrel of a cross-bow."—Meyrick.

CARRUCA, *carrucha* or *carucha* (Lat.). "A carriage used in imperial times. Like the *raeda*, it was a traveling carriage on four wheels. These carriages were sometimes used in Rome by persons of distinction, like the *carpentum*, in which case they appear to have been covered with plates of bronze, silver and even gold, which were sometimes ornamented with embossed work. We have no representation of carriages in ancient works of art which can be safely said to be *carrucae*."—Smith.

CARRUS, or *carrum* (Lat.). "A cart or chariot of Gaulish invention, on two wheels, used in the army as a commissariat wagon. A *carrus* occurs among the sculptures of Trajan."—Mollett.

CARTAMERA. "A Gaulish girdle made of metal, and used to support the *braccae*, or trousers. It was made sometimes in the form of a serpent with its tail in its mouth, but more generally resembled a fringe of twisted hemp, like the *torques*, by which name it was, accordingly, known among the Romans."—Mollett.

CARTOUCHE. An ornamental tablet in shield form, with cut-up edges, perforations and other ornamentations. Greatly popular in art of the Renaissance period.



CARTOUCHE.

In heraldry the *cartouche* is "an oval shield, in which the pope and churchmen of noble descent in Italy place their armorial bearings."—Robson.

CARTWRIGHT, Richard. Potter, together with his son, at Burslem (Staffordshire), 1640 to 1715. Their name is on a number of pieces.

CARVER. Engraver for Sadler & Green's Liverpool ceramic transfer prints. Favorite subjects: Æsop's Fables, Bell's British Theatre, etc. (See J. Sadler.)

CARYATID. "The freest and the richest motive for supports is the human figure. As early as Egyptian and Persian architecture, we find human figures as bearers of beams and roofs. The Greek and Roman styles also make use of this motive. The modern names for such supports are derived from the antique. According to the Greek mythology, Atlas supports the vaults of heaven at the ends of the earth. Hence is derived the name 'Atlantes' for these male supporters. They are also sometimes called 'Telamons.' The name *Caryatids* for female supporting figures is derived from the town Caryae in the Peloponnesus. According to another version, the *Caryatids* are representations of the virgins who danced in the temple at Caryae at the feast of Diana. According to Vitruvius, their introduction into architecture is owing to the fact that ladies of Caryae, as a punishment for the support they rendered the Persians, were carried into captivity and compelled to serve as carriers of burdens. The *Caryatids* are termed *Canephorae* (basket bearers), where capitals in shape like a basket are interposed between their heads and the superincumbent burden.

"The Middle Ages made little use of *Atlantes* and *Caryatids;* the Renaissance and the following styles, on the contrary, used them freely. * * * They occur isolated and connected with walls, and in both high and bas relief. Sometimes the whole length of the figure is employed, sometimes only



CARYATID (ERECHTEUM, ATHENS).

the upper half in conjunction with a *console*, or with *terminus*-like bases. Composite bearers in the form of *Double Caryatids* are also a popular motive."—Meyer.

CASA BETTINI. A family of Faentine majolica pottery artists (1487). "Of the Casa Bettini, the family and its productions we have documents and notices quoted by Malagola and referring to that house which we believe to have been the most ancient of Faenza. Of the precise character of their wares or the distinctive marks that can be considered as representative, we have, however, little that is valuable."—Fortnum. A beautiful pavement of painted

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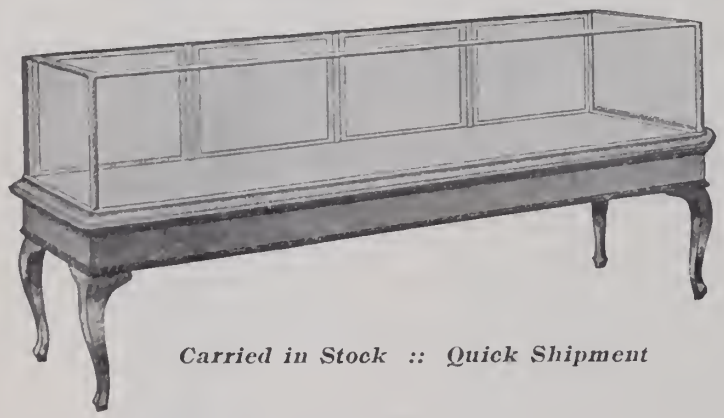
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From The Jewelers' Circular, October 20, 1909.

H. J. Hooper, jewelry auctioneer, of 37 Maiden Lane, New York, has just issued a very attractive and interesting work on auctioneering. It is for free distribution, and a copy may be had by those interested for the asking.

GOING! GOING!! GONE!!!

And your reputation with it. Some Auctioneers can dispose of your reputation in a bungling endeavor to sell your stock. It therefore behooves you to exercise some judgment in the selection of an Auctioneer

¶ My new and attractive booklet suggests to you the qualifications that should be required of the man selected to handle your sale. Get a copy of it, read it carefully and proceed in your selection along the lines therein outlined

¶ If you do this your choice of an Auctioneer will be confined to a select few, as the standard established for myself is quite beyond the ability of the average Auctioneer.

¶ **REMEMBER** That HOOPER personally superintends every detail of your sale. Nothing is entrusted to substitutes or assistants. You are guaranteed a legitimate and high class sale that will accomplish its purpose—no matter what it is—and furthermore it leaves you in excellent shape financially and commercially.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales 37 Maiden Lane, NEW YORK

ces in the Church of San Petronio, at Bologna, bears the inscription: "Bologni, Petini, F E C I, Petrus Anbrea De Fave," and the date 1487. Fortnum claims this work is "the most important monument of Pentine ceramic art which has been preserved to the present time."

CASALE, Giuseppe. An art potter at Mana (Italy) in the XVII. century. A document, dated 1616, speaks of a partnership for three years between Giuseppe Casale and Scipione Tamburino for the production of majolica.

CASALI, Antonio. An art potter of Lodi (Italy). He came to Pesaro under the influence of Passeri (1763), and started a fence factory in conjunction with Caligari and Da Sassuola (to both of whom refer). He also worked at Ferretti's fabrique at Lodi.

CASALMAGGIORE, on the Po, near Parma (Italy.). "Campori states that one Alessandro Pessarotti opened works (majolica) here in 1766, but which soon ceased production."—Fortnum.

CASA PIROTA, of Faenza (Italy). "In 1525 and 1530 one of the most important, if not the leading establishment of Faenza, was known under this name, and probably existed from an early period, but when and by whom founded, and the name of its maestro, we have yet to learn. * * * The greater part, or nearly all of the pieces known to us as being marked with the crossed circle, signed with the name of the house or executed by the same hands as such pieces, are of a marked character of decoration; the wide borders are generally decorated with grotesques, reserved in white or shaded with a brownish yellow, or reserved in a paler grayish tone heightened with white, on a dark blue ground. *A bianchettino* and *sopra azurro* are the terms applied to this mode of decoration. * * * The work of at least three painters are distinguishable upon the wares of *Casa Pirota*."—Fortnum. "A timid, weak style of drawing, but executed with particular technical skill in a (Faenza) feature, and a pear-shaped flask, with beard spreading into acanthus leaves, is a favorite. In pieces of the *Casa Pirota* fabrique the drawing is good, however. The *Casa Pirota* mark, of a crossed circle, with or without a crescent, is usually found on pieces with wide borders. * * * In some cases the blue has been mixed with the glaze. * * * A red pigment, called *rosso de Faenza*, is used here as well as at Pfaggiolo; and both places use concentric circles of blue, yellow and orange on the reverse and spirals. *Smarteliato* or *Scannellato* pieces made in fluted ornamented moulds are frequent; also perforated work. The later *istoriati* pieces have usually no mark, or only concentric lines."—Beckwith.

CASE (It.). A term signifying *saggers*.

CASELLI, Gregorio. An Italian art potter owning a majolica fabrique at Diruta, as proven by a plateau with these facts stated at the back.

CASH. A Chinese coin.

CASONE (It.). The "coffer." A box for holding the wardrobe of the bride. It was usually beautifully decorated. (See *cassone.*)

CASQUE (Fr.). "Helmets of every description, from those of the classical times to the present, have been called *casques* by the poets; but the headpiece specially so designated is first seen in English armor of



CASQUE WITH MOVABLE UMBRIL (1535) OF GENOESE DEMI-LAUNCER.

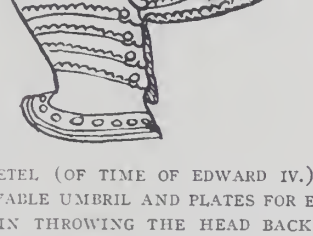
the reign of Henry VIII. The *casque* was generally without a visor, and worn more



CABASSET CASQUE OF XVI. CENTURY ITALIAN FOOT SOLDIER (TOWER OF LONDON).

for parade than for warfare."—Mollett.

CASQUETEL. "A small open helmet without beaver, or visor, having a projecting



CASQUETEL (OF TIME OF EDWARD IV.) WITH MOVABLE UMBRIL AND PLATES FOR EASE IN THROWING THE HEAD BACK.

umbril, and flexible plates to protect the neck behind."—Mollett.

CASSANS, Iayme. "An innkeeper at Manises (Spain), who varied his duties to his guests by making lustered pottery, with a simple wheel and small furnace, his wife assisting in the decoration of the pieces."—Fortnum.

CASSEL (Germany). "About 1763, they say, a workman of Ringler set up a hard porcelain works in this town. The products, if they exist, are not known. A running horse, which we have seen but once, is said to be the mark."—Jacquemart. "No record of its (porcelain factory) existence has been found in the public archives. It is certain, however, that this city was celebrated for its porcelain, which, if not the product of the place itself, was probably that of the neighboring factories of Fulda and the district of Thuringen. At all events, from its being an entrepôt for the ware, Cassel, like Mayence, gave its name to a large quantity of porcelain."—Marryatt.

CASSETTUS. "A chemise de maille."—Meyrick. Shirt of *mail*. (See *mail.*)

CASSIDA. (See *cassis.*)

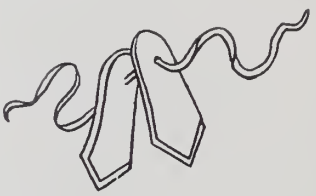
CASSILDON. Old English term for chalcedony.

CASSIS, or *galea* (sometimes called *cassida*). A Roman brass or iron "headpiece, with a flap behind which reached to the shoulders, but without any covering for the face. * * * Originally the *galea* and *cassis* were two distinct headpieces, the former * * * being of leather and the latter of metal."—Meyrick.

CASSOLETTE (Fr.). "A perfume box with a perforated lid; the perforations in a censer are so called."—Mollett.

CASSONE. The richly carved and gilt chest that held the trousseau of an Italian bride was called a *cassone*. Valuable paintings are found on the panels of some of these lovely coffers.

CASTANETS. "Various peoples have employed flat pieces of wood to produce a certain kind of noise during religious ceremonies. The Egyptians seem to have had



CHINESE CASTANETS SYMBOL.

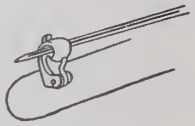
for this purpose 'hands' of wood or ivory, which were struck one against the other to form an accompaniment to chants or rhythmic dances."—Mollett. (See *crotala.*) Chinese *castanets* (*pan*) are often depicted on their porcelain.

(To be continued.)

A well-known Cleveland engraver, whose workmanship and position put him above criticism, in speaking to a reporter of THE JEWELERS' CIRCULAR-WEEKLY the other day of the opportunities offered the young man in the engraving trade, sounded a warning that any young man having aspirations along that line would do well to heed. "The worst thing the jewelers and the trade in general have to contend with," he said, "are the poor schools that spring up around the country and undertake to make first-class engravers of people with absolutely no previous experience in 30 days. Of course there are good schools whose aim is to conscientiously teach engraving, but they do not guarantee to do it 'while you wait.' A young man takes these poor courses and graduates a 'botch.' Eventually he finds this out if he has any sense, and then he is put to the time and expense of relearning from a competent teacher. And the smaller concerns who cannot afford to train their own men are constantly getting these 'botch' engravers, until it is a wonder they maintain an engraving department. In fact, numbers of them do not do so, preferring to send their work to a trade shop. The standard is raising every year, and it is imperative that the young man learn the trade thoroughly, rather than take the chance of losing a good job from lack of technique. Engravers are in demand, but let the young man learn to be an engraver before applying for a position as one."

The Herpers Catch





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Each consignment of Sweeps, Polishings, etc., is taken in hand the *same day*—often the *same hour*—it is received, thus enabling us to make returns on your shipment within *7 days* from the day of its receipt.

Our methods, and processes used in extracting the value from wastes sent us, enable us not only to secure *full* value, but to get it *quicker.*

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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2373.—**Silver Polish.**—*There is an excellent silver polish which comes from Germany and is known as Putz pomades. Can you give me a formula for making this?* S. P.

ANSWER:—There are several formulas for making this Putz pomade, all good if the material used is finely powdered and free from grit.

Anhydrous sodium carbonate	5 parts
Tallow soap	20 "
Levigated emery	100 "
Water	100 "

Mix, put on the water bath and heat under constant agitation until a smooth, homogeneous paste has been obtained.

Jewelers' rouge	1 part
Petrolatum	1 "
Oil of mirbane, q. s, to perfume.	

Mix intimately.

Oil of turpentine	1 part
Levigated emery, finest	1 "
Jewelers' rouge	2 parts
Petrolatum	2 "
Oil of mirbane to perfume.	

Rub up together into a pomade.

QUESTION No. 2374.—**Photographing on Watch Dials.**—*Kindly describe to me how to photograph on watch dials.* P. W.

ANSWER:—For the production of photographic pictures on watch dials proceed as follows: Beat to a foam the white of an egg, with addition of a little ammonia. Add 30 c.c. (nine ounces three drams) of water and beat again. After the egg has settled, filter and let the liquid run once over the dial, which has previously been cleaned with ammonia. After the surplus has run off coat once more and allow to dry. The sensitive collodion is now produced as follows: Dissolve 0.6 grams chloride of zinc in 20 c.c. (five drams) of alcohol; add 0.5 grms collodion cotton and 26 c.c. (6½ drms) of ether. Shake the whole forcibly. Then dissolve 1.5 grams of nitrate of silver in hot water, add six c.c. (1½ drams) of alcohol, and keep the whole solution by heating. The silver solution is now added in small quantities at a time to the collodion, which must have well settled. This, of course, is done in the dark room. After 24 hours the emulsion is filtered by passing it through cotton moistened with alcohol. This durable collodion emulsion is now flowed thinly in the usual way upon the prepared watch dial, which, after the collodion has coagulated, is moved up and down in distilled water until the fatty stripes have disappeared. The water is then changed once, and the dial is, after a short immersion, left to dry upon blotting paper. It is now ready for exposure. Expose under the original magnesium light and develop with a citrate oxalic developer, or in the following hydroquinone developer:

Hydroquinone	4 grms. 1 drm.
Bromide of potassium	25 grms. 6 drms.
Sulphite of soda	48 grms. 1½ ozs.
Carbonate of soda	10 grms. 2⅔ drms.
Water	450 cc. 14 ozs.

After fixing and drying, coat with a transparent positive varnish.

QUESTION No. 2375.—**Gilding Tin Ornaments.**—*I am making a lot of pure tin ornaments which I desire to gild. How can I do this without the use of a silver deposit before gilding?* G. T.

ANSWER:—Articles made from tin can be gilded first by giving a coating of copper, on which a good gold deposit can be easily obtained. Clean the tin ornaments by first dipping into a sulphuric acid dip, composed of one part acid to two parts water; remove and rinse in water. Scrub the pieces well with a brush and pumice so that the metal will be bright. Rinse again and finish with brushing and fine pumice in plenty of water. Rinse clean and immerse at once in a copper bath. The copper bath should be warm and a mild current turned on before putting in the ornaments. The object may remain in the copper solution half an hour, which gives a good deposit and is a splendid foundation for gilding. If the pieces are to be burnished gold, then polish the copper deposit and the gold deposit will appear polished.

QUESTION No. 2376.—**Gold Plating a Plaster Statue.**—*How can I treat a plaster statue so I can deposit on it a silver or gold deposit?* G. P.

ANSWER:—To plate non-metallic objects it is necessary to make the surface electrically conductive. For this purpose it is best to cover the object with copper bronze powder. Most of the bronze powders contain fat or oil from the grinding, which must be removed by heating, preferably by pouring over them a little alcohol and burning off, which will consume the oil and grease. The object to be coppered is covered, by brushing, with lacquer, and the copper powder is brushed on until an even coating covers the article. Let dry, then blow off what loose copper there may be and immerse in a copper solution and cover with a thin deposit. After this the article can be silvered, nickeled or gilded, as may be desired. Not only plaster objects, but leather, wood or any non-metallic article can be electroplated by this method.

QUESTION No. 2377.—**Etching Names on Steel.**—*I wish to etch names and ornaments on steel knife blades, and request you to give me a formula for the resist and acid. I have tried wax, but the acid will work under it, making the etching ragged along the edges.* E. N.

ANSWER:—Where time is no object it is best to use asphaltum varnish for the resist. If wax is used, rub over the cleaned steel with some whiting, moistened with water; rinse, dry and put on the wax. The rubbing with whiting prepares the steel so it will take the wax firmly and the acid cannot work under it. The name or design is traced through the asphaltum or wax and a weak solution of nitric acid is used until the name is eaten in. Asphaltum can be removed by immersing in turpentine until the asphaltum is dissolved.

A New Process of Producing Electro Deposits on Non-Metallic Substances Like Guttapercha Ware, Paper, etc.

TO make such non-metallic substances conductive, powdered graphite has hitherto been used; its use produced the deposit, but graphite does not possess sufficient conductivity to produce a rapid deposit. If, however, we employ copper bronze, the deposit of the metals proceeds with much greater rapidity than with the graphite process and the deposit can be produced in much less time than formerly. To employ this copper powder, which is commercially obtainable, but must consist of chemically pure copper, it must first be subjected to a purification, because in its production the powder is treated with fat and this fat retards and badly affects the deposit of metal on the object.

In order, therefore, to completely remove this fat from the powder we can proceed according to one of two methods—either by heating it or by mixing it with sulphide of carbon and then setting fire to it. The sulphide of carbon burns, at the same time removing the oil and grease, and this method is to be preferred to simple heating. When we are going to use the bronze powder we cover the surface to be coated with a sticky varnish (this is not necessary in wax objects) and apply the powder by means of a brush. When the coating is in this manner completed the object can be placed in the acid copper bath and after a uniform thin copper deposit has been obtained the model is transferred to the desired gold or silver electroplating bath. The thin copper skin can then be removed by means of acids.

Temperature of Electroplating Baths.

TO ensure satisfactory working the degree of heat of an electroplating bath must be kept continuously at a certain height. The temperature of all galvanic solutions used cold should never fall below 18 degrees C. (65 degrees F.). But in Winter, more especially where the workshop is not heated overnight, this condition is, as a rule, not attained.

In such case a portion of the gilding fluid, etc., is placed in a vessel and brought to a boil and then returned to the bath, in order thereby to attain the desired temperature in the bath. The better a bath is attempered the less is the specific resistance and the greater the conductive capacity.

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Pen Holders
Pencils
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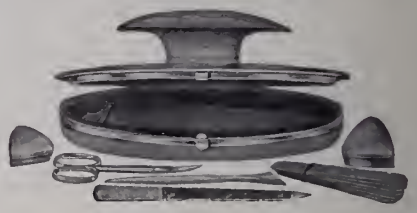


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The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

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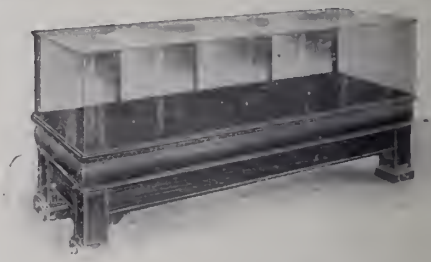
PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

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PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES

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American Beauty Display Case, No. 480.

Our reputation for good work is unexcelled; for deliveries a little slow—

This has been due to one cause only: too many orders for our capacity. But this refers to the **past**; with our new addition we will have a capacity of $2,000,000 annually.

We will carry an enormous stock in the white—ready for finishing. Let us figure with you for one case or an outfit. Write for catalog C-3.

Grand Rapids Show Case Co.

Grand Rapids, Mich.

Branch Factory, LUTKE MFG. CO., Portland, Oregon

New York Office and Showroom - - - - - 724 Broadway
St. Louis Office and Showroom - - 1329-1331 Washington Avenue

Under our own Management

The Largest Show Case Plant in the World



Twice as many jewelers are stocking the Gillette this season. Shows how leading jewelry stores are selling it. Especially good for the Christmas trade—jewelers have been starved for a live holiday specialty for men.

Just the thing women are looking for—solves the gift problem for husbands and brothers most satisfactorily.

Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

Beautifully finished, it is well fitted for display in your stock. Few things in as small space give you as many sales as your Gillette exhibit.

Gillette Safety Razor, standard set, $5.00.

Pocket Edition cases in gold, silver, or gun metal, with razor and blade box to match, retail complete from $5.00 to $7.50.

Gillette Combination Sets—from simple ones containing razor, soap and brush at $6.50 up to elaborate sets with everything the most fastidious shaver could desire at $50.00. Especially sought for gift purposes.

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London Office:
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GILLETTE SALES CO.
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New York: Times Bldg.
Chicago: Stock Exchange Building

Factories: Boston, Montreal, London, Berlin, Paris

Gillette Safety Razor
NO STROPPING NO HONING

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Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)

Kindly note our change of address to the Silversmiths Building

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT

Send 25c. to your jobber for a bottle.



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Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa
E. & J. Swigart, Cincinnati, Ohio
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E. L. Deacon Jewelry Co., Denver, Colo.
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RANLETT & LOWELL CO.
Sole Manufacturers
Jewelers' Bldg., Boston, Mass.

S. WYLER,

4 West 28th Street, near Fifth Ave.
NEW YORK CITY

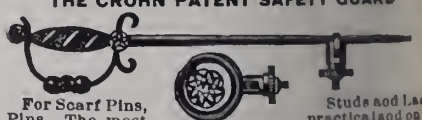
We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

Specialties in *Dutch, French* and *English* silver.

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For Scarf Pins, Stude and Lac
Pins. The most practical and on
adjustable one invented. Price, $1.50 per doz. For sal
by all wholesale jewelers and material houses. Sampl
by mail, 25c.; in 10k. gold, $1.00; 14k., $1.25. M. CROH
Maker and Inventor, 48 and 50 Maiden Lane, New Yor



LEMAIRE OPERA GLASSES

LEMAIRE FIELD GLASSES

Best in the World. Used in the Army and Navy.

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NEW CATALOGUE upon application to any JOBBER 37 MAIDEN LANE, N. Y.



All Genuine Glasses Bear This Mark

Large Variety in All the Latest Styles

20 Years' Experience in 40 States. Selling the Largest and Finest Stocks enables us to appreciate conditions and give you valuable advice. We will bring you experience, ability and results unequaled.

THE MOST WIDELY KNOWN AND SUCCESSFUL MEN IN THE BUSINESS

Sales Conducted for Established Merchants in the United States or Canada

The Reasons Why

we are the men to aid you: We have closed out more complete stores, selling all the stock and fixtures, than any men in the business. We conduct our sales on a business basis, keeping tab on all the details, and show you exact results. We make no promises we cannot fulfill. We guarantee a satisfactory margin above cost. We give creditable publicity to your business for the time and future.

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Jewelry, China Art Wares
14 Maiden Lane New York

CRUCIBLES
Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street, NEW YORK.





CASTINGS Gold, Silver, Bronze, Brass, German Silver, Copper and Iron.
TEL. 2072 L. Supply Jewelers' Silversmiths, Die-makers, Mould-makers, etc. Bronze Forces, Bronze and Iron Shells for Die-cutting Machines. Cast Iron Hub for sinking in Steel Dies. Chaseller, Undercut Work. Statuary.
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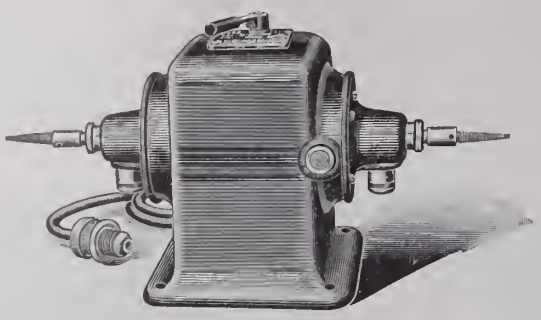


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RUSH ORDERS
For all kinds of
Jewelry and Silverware
BOXES
TO
Meyer Jewelry Co.
We make all kinds of Window and Showcase Displays. Tell us what you want.
Ask for our Box Catalogue
Kansas City, Mo.

U. S. SMELTING AND REFINING WORKS
L. & M. WOLLSTEIN 16 JOHN STREET, NEW YORK
SWEEP SMELTERS AND ASSAYERS
Dealers in Gold and Silver Assay Office Bars. HIGHEST and MOST PROMPT RETURNS made for Sweeps and all kinds of Waste containing Precious Metals.
Positively Highest Prices Paid For Old Gold and Silver. IMPORTERS OF PLATINUM ORE AND BULLION ASSAYS A SPECIALTY

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AMERICAN PLATINUM WORKS
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NEWARK, N. J.

Britannia Metal
STANDARD ROLLING MILLS
363 Hudson Ave., BROOKLYN, N. Y.
ROLLING FOR THE TRADE DONE PROMPTLY



DO YOU DO ANY POLISHING?

¶ Do you do any polishing [with a noisy, nerve-racking, back-breaking foot power machine? ¶ The Oliver Quality Electric Motor Polishing Head requires no skill or effort to operate—just connect it to a lamp socket and turn the switch. It is nearly noiseless, inexpensive to run and will do more and better work than any belt driven machine. ¶ New 112-Page Catalog, No. 17, Free for the Asking.

The W. W. Oliver Manufacturing Co.

1475 Niagara Street :: BUFFALO, NEW YORK

JEWELERS' REPAIR KIT For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

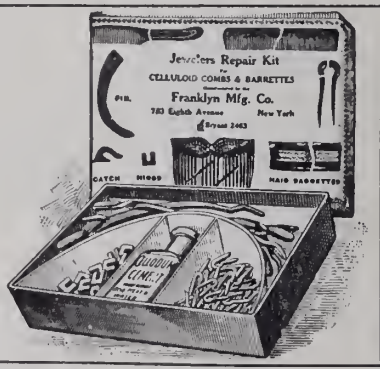
50c.

Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.
OR FROM YOUR OWN JOBBER

Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

Franklyn Manufacturing Co. 783 Eighth Avenue New York City





JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

JEWELERS' SHOW CASES



Our Small ROSEWOOD MOULDING STEEL LINED CASE. We Challenge the World to Produce a Better Case.

F. C. JORGESON & Co.

159 to 167 ANN ST., CHICAGO

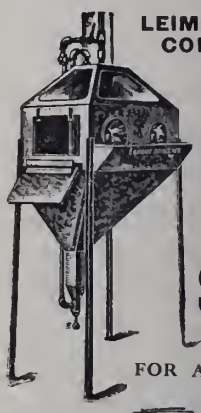
Makers of all kinds of

JEWELERS' FIXTURES

Write for Illustrated Circular

Our Motto: The Best of Everything

LEIMAN'S AUTOMATIC CONTINUOUS FEED



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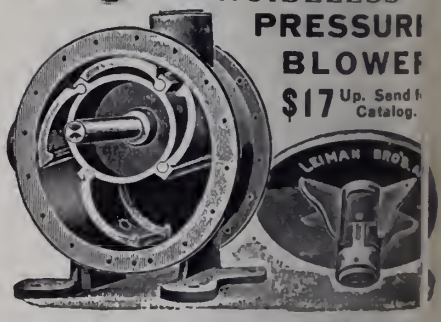
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AMERICAN SWISS FILES

GAS FURNACES, BLOWERS, &c.



ZEUNER'S BEST JEWELERS' SAWS

JEWELERS' SUPPLIES

FILES AND TOOLS

Established 1876

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24 John Street New York



Price, $20.00 Price, $12.0

T. B. HAGSTOZ & SON

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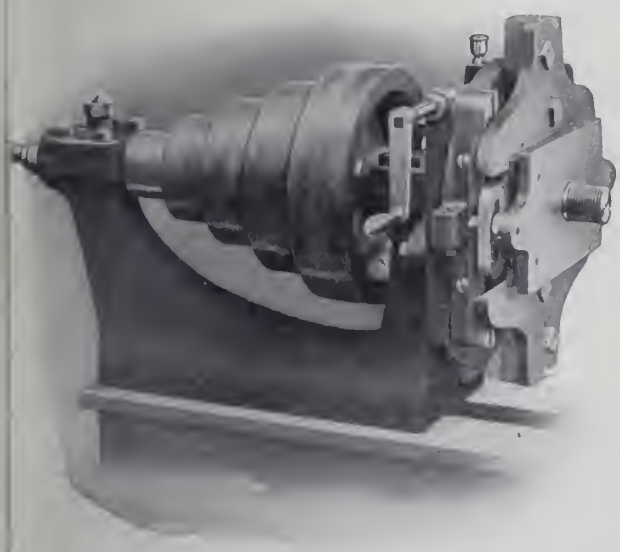


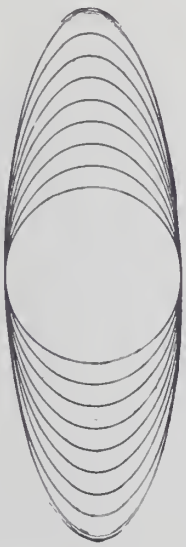
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OUR T. B. H. ALLOY GRANULATED

FOR A PERFECT COLOR, SOFT AND MALLEABLE GOLD

DUPLICATE ORDERS FROM THE MOST EXACTING JEWELRY FACTORIES TELL MORE THAN WE CAN SAY
TWENTY-FIVE CENTS PER TROY OUNCE
A POSTAL REQUEST WILL BRING OUR ALLOY TABLES TO YOUR MELTER
BUYERS OF GOLD, SILVER, PLATINUM, SCRAP
SWEEP SMELTERS—BULLION REFINERS—ASSAYERS





Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

Write for our Catalogue of Spinning Lathes.

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520 W. 41st Street, New York

'Phone 3759-R

WM. F. RENZIEHAUSEN CO.

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Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

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GOLD AND SILVER REFINERS
ASSAYERS AND SWEEP SMELTERS

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Prompt attention given to Gold and Silver Bullion

SMELTING FOR THE TRADE

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The

"PERFECT ONE PIECE" COLLAR-BUTTONS

TRADE S B C MARK

Registered in U. S. Patent Office.

ABSOLUTELY GUARANTEED AGAINST BREAKAGE

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ESTABLISHED 1869

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY,

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, DECEMBER 8, 1909. Vol. LIX., No. 19.



Triptych of Limoges Enamel by Penicaud.

(*See Text on Page* 53.)

ALVIN SILVER



The Denmark Pattern No. 2404.

A Very Thin Model, But Substantial

It is only a matter of choice whether your customer selects a plain or fancy pattern of Sterling Silver T e Ware. We have a splendid assortment from a perfectly plain pattern to ornate. Better have som each in stock for the holiday trade. They are most appropriate for Christmas presents.

ALVIN MFG. CO.
Silversmiths
New York



Fahys

Permanent



¶ Fahys Permanent Cases are guaranteed to wear permanently and are the cases the leading Jewelers of the country have found most profitable to handle.

¶ It's just plain common sense to carry Fahys Permanent Cases in stock and recommend them.

¶ Your Jobbers have them in all sizes, plain, engine turned and engraved — and such engraving — all done by hand, the designs are of the highest grade of art, too.

¶ Fahys Permanent Cases are the best selling cases on the market. Why not keep the best ?

JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO

AMERICAN SUPREMAC



Over 80 per cent. of the finely cut, perfect diamonds weighing one-half carat or more, that are sold in the United States, are cut in America.

We are operating Diamond Cutting Works at 1327-1329 Atlantic Avenue, Brooklyn.

Buy from us and save all unnecessary intermediate profits.

J. R. WOOD & SONS

Diamond Cutters

Importers of Emeralds, Rubies and Sapphires

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FOR A "ONE-RING SHOW" OURS IS THE BEST IN THE WORLD

You will pay the same price, or more, for inferior ones.

Of course you don't have to get your money's worth unless you want to, but if you do want to, here's the place to come.

By making rings in larger quantities than others, and marketing them at the smallest expense (no salesmen) we can give you the best value for your money—sounds reasonable, does it not?

J. R. WOOD & SONS

Wedding Ring Makers

2 Maiden Lane, Corner of 170 Broadway NEW YORK

10-KARAT BABY SET SOLID GOLD

A present that will always appeal

Made in 10-Karat, eight distinctive patterns

Set off in an attractive plush box

Also made in seamless rolled-gold plate

Sold through the Jobbing Trade

Are you well supplied for your Holiday Trade?



OSTBY & BARTON CO
PROVIDENCE R I
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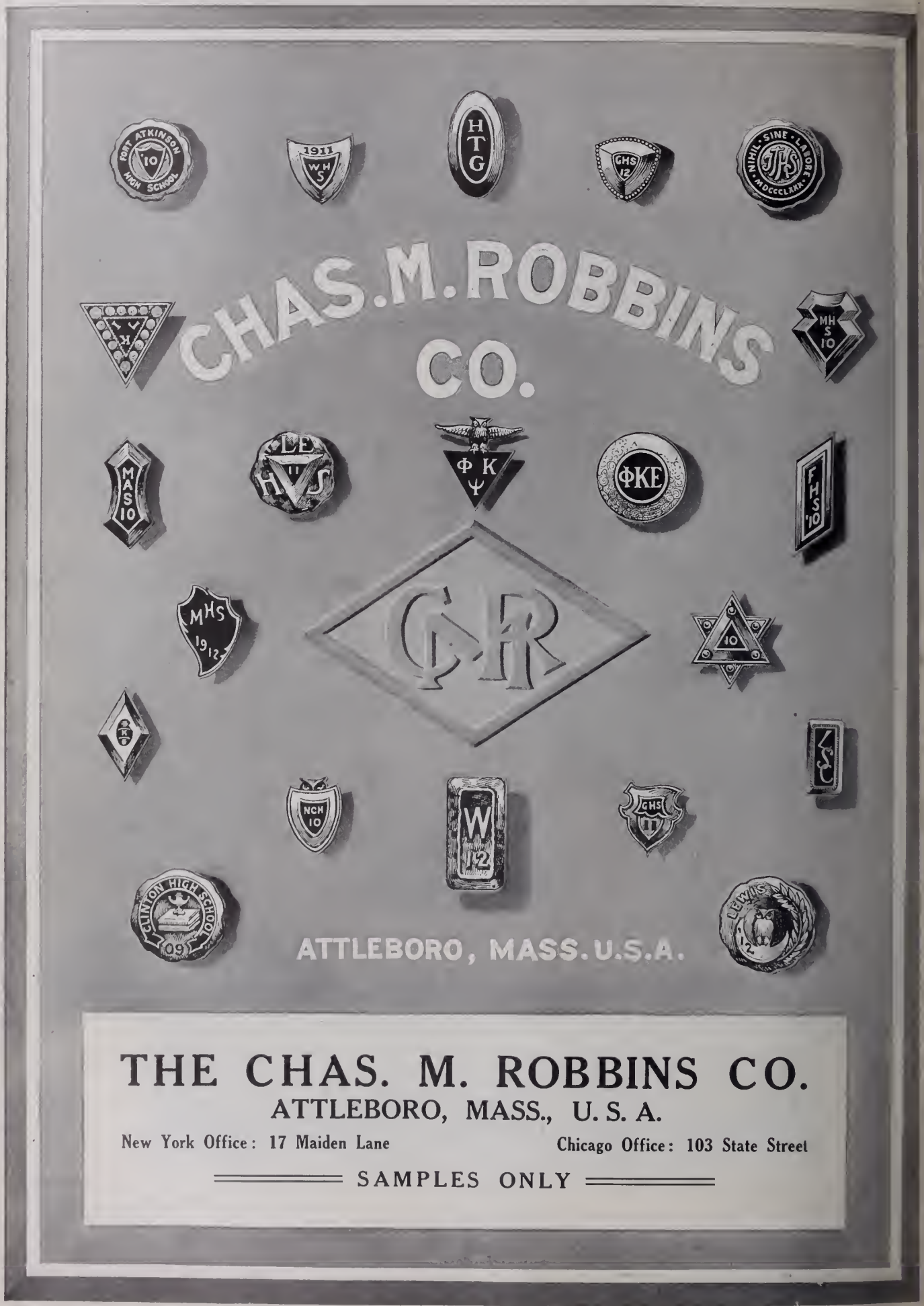
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Wendell and Company

45-47-49 John Street
NEW YORK

Two Wonderful Shops

256-258-260 Madison Street
CHICAGO



THE CHAS. M. ROBBINS CO.

ATTLEBORO, MASS., U. S. A.

New York Office: 17 Maiden Lane Chicago Office: 103 State Street

SAMPLES ONLY

One Hundred Thousand Copies of our Jewelers' Catalogue Have Been Sold

To the Jewelry Trade:

On account of the many inquiries, as well as duplicate orders, we are still receiving for our CATALOGUE, we beg to announce that we have sold the entire edition of our JEWELERS' CATALOGUE and much regret that we were compelled to disappoint those Jewelers whose orders were received too late to be filled.

Our Next Year's Catalogue

will be larger and more complete—will show a better balanced stock of Solid Gold and Gold-Filled Jewelry, Sterling Silver Goods, etc.

We shall aim to make it the most attractive and the most profitable catalogue proposition that has ever been offered the jewelry trade.

Will be ready to give details and talk to the trade about our 1910 Catalogue in March.

A 10-Karat Line that is 10-Karat

The Keller Jewelry Mfg. Co.

Look for



This Trade-Mark

Manufacturers of
BROOCHES, LINK BUTTONS, LOCKETS, SCARF PINS, BABY PINS, HANDY PINS, VEIL PINS, WAIST SETS, CROSSES, COMBS, FOBS, TIE CLASPS, CHARMS, LORGNETTE CHAINS, NECK CHAINS.

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8 Lum St., Newark, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

)OUBLE YOUR REGULAR DECEMBER SALES

Our Catalogs Do The Work

We Print and Ship Catalogs Within TWO Days After Receipt of Order
Be Wise :: Don't Delay :: Send Your Order To-Day



STORE OF THE ERNSTING COMPANY, SAN DIEGO, CAL.

San Diego, Cal., Aug. 3, 1909.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen—Regarding your Catalog proposition, we desire to say that the order recently given you for this year's Catalogs and also for the goods illustrated on your regular stock pages will make the third year that we will use them.

In the two years that we have been sending out the Catalogs, we have learned to realize their value as a business getter. They bring in the customers to buy their holiday gifts earlier and at the same time settle the problem of the holiday purchaser, "What shall I buy and how much shall I spend?"

They act as a silent salesman by placing one's stock in the homes of the people so they can study over them at their leisure. They give the store a greater prestige and higher standing and are an excellent means for drawing new trade. By means of the Catalogs and illustrated Circulars we can reach our entire population both in the city and the country. This we have heretofore found it difficult to do.

The goods you furnished, which are illustrated on your regular pages, are of satisfactory quality, containing the best makes and ready sellers and we hope to continue using your Catalog proposition.

Yours very truly,
The Ernsting Co.

The Catalogs sent out by this firm since 1907 were made by the Arnstine Bros. Company

Read These Two Letters
Ve Have Hundreds of Others

Mt. Clemens, Mich., March 13, 1909.

E Arnstine Bros. Co.,
Cleveland, O.

Dear Sirs:—We are well pleased with the results ained through the use of your catalog this year. V have used them for four years and each year has swn us a very satisfactory increase in business. Ve will use them in our two stores the coming r, having just purchased the R. H. Brabb Jewelry ore at Ypsilanti, Mich.

Very truly yours,
Switzer Bros.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF SWITZER BROS., MT. CLEMENS, MICH.

Our Illustrations Are Better Than All Others
We Have On Hand All The Goods Illustrated and Ship Upon Receipt of Orders
Our Prices Are Right

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

In writing us please mention this issue "The Jewelers' Circular-Weekly."

CLEVELAND, OHIO

WE now have a complete stock for the holiday season of precious and semi-precious stones. Amongst these are the products from our own mines:

Tourmaline **Turquoise**
Chrysoprase **Turquoise Matrix**

These gems can be had in the most exquisite colors and in all sizes and shapes. In order to appreciate them they must be seen.

Should you desire anything in

PEARLS OPALS
EMERALDS GARNETS
RUBIES AMETHYSTS
SAPPHIRES TOPAZ
PERIDOTS BLOODSTONES
ETC., ETC.

We have just what you want.

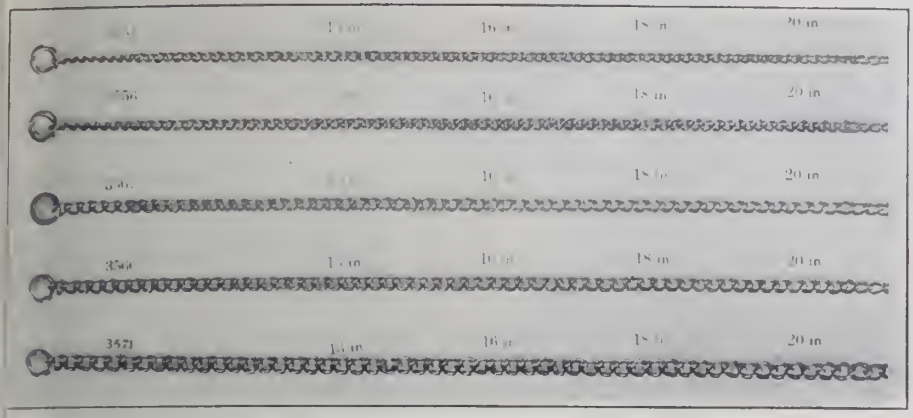
HIMALAYA MINING COMPANY

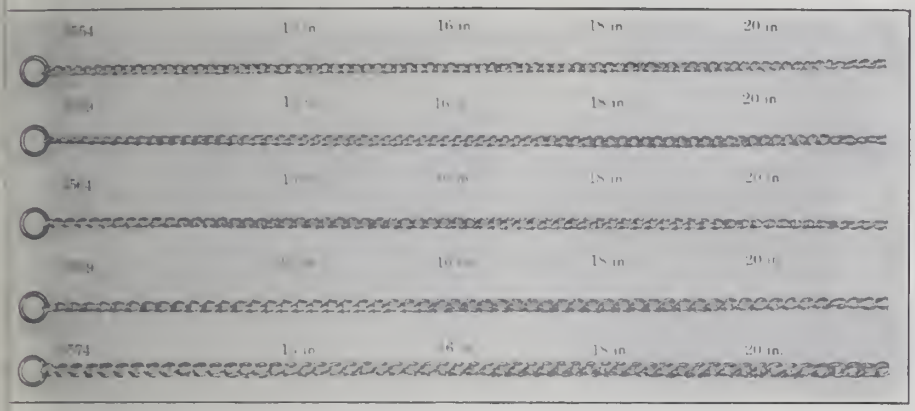
15-17-19 MAIDEN LANE

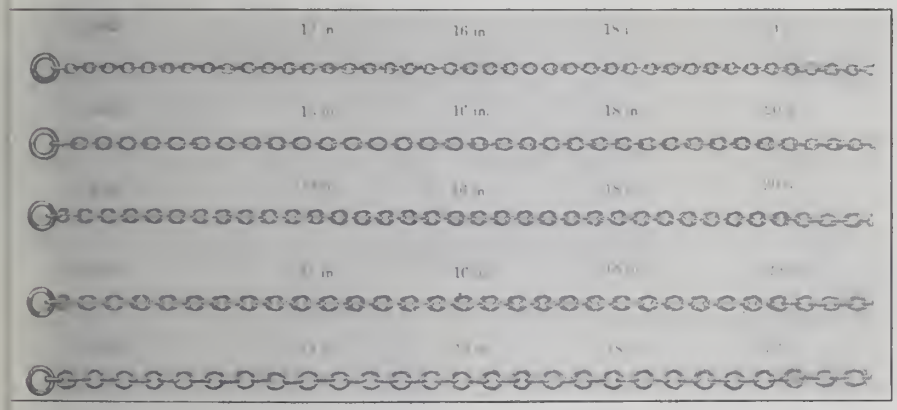
NEW YORK

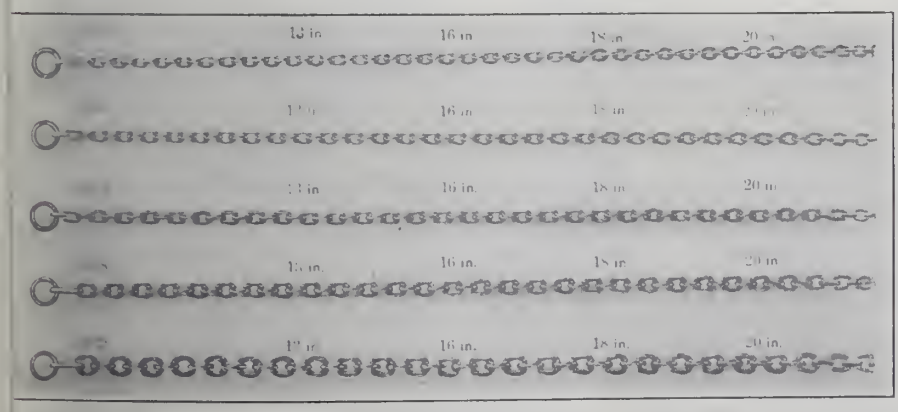
London Paris Oberstein Boston Providence

Buy Barrows' Necks for the Holidays









BARROWS' NEW LINE

Of Plated Neck Chains

First Makers of these Goods in America

Because of a new process of manufacture which we have perfected in the last twelve months, we are enabled to market these goods at prices which will net you a larger profit than you have ever made on neck chains.

Ask your jobber for these goods and see that the tissues bear this trade-mark:

H.F.B.

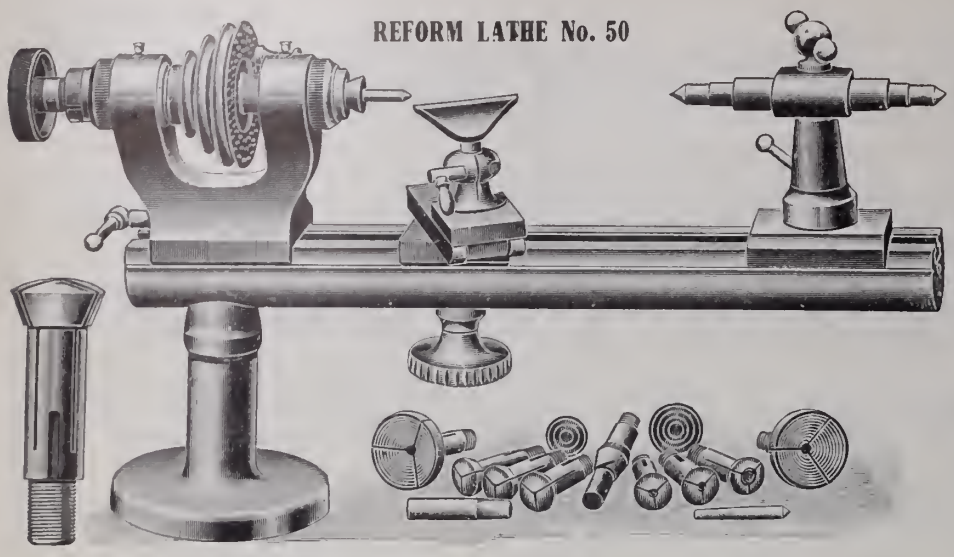
Every chain is stamped H. F. B. on the snap.

We sell to Jobbers only.

H.F.Barrows Co.

North Attleboro Massachusetts

REFORM LATHE No. 50



In presenting this new lathe to the trade, atte
tion is respectfully called to the following adv
tages which it possesses:

1. It is built to standard size, all parts are
terchangeable, and additional fixtures may be add
at any time.

2. The headstock has a hard spindle and ha
bearings, ground absolutely true. These parts a
so finely ground that wearing of same is hard
possible. Any possible endshake can be taken
by means of the nut on the back of the chu
spindle.

3. The chucks are large and strong, the larg
having a 5 m/m (No. 50) hole clear through t
chuck.

4. The cone pulley has four indices, 4, 24,
and 30, for filing square, hexagon, etc., any arti
placed in the chucks.

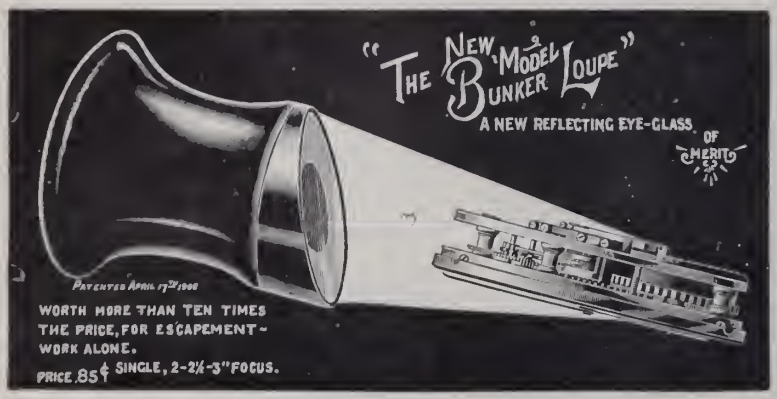
5. All the parts and attachments, as far as t
construction will permit, are finely polished a
nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches
Swing ..... 4 inches

Index pawl is attached to the headstock. Rat
rest is of the "tip-over" or swinging patter
Chucks are the same size as the W. W chuc
For size see illustration at the side of lathe

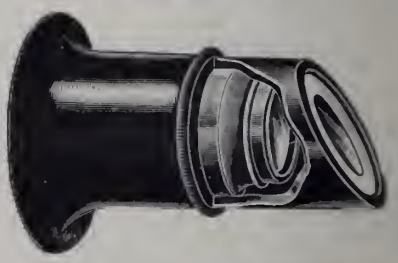
Price of Lathe, as shown in illustration, with
Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, w
its taper; 4 Cement Brasses and 1 extra St
Taper ..... $19.



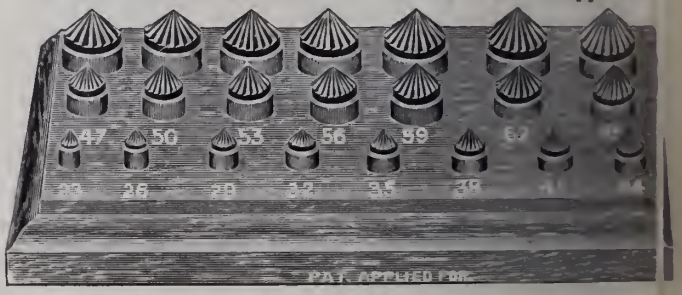
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

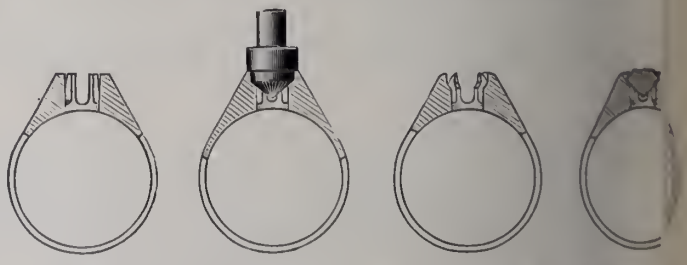
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied fo



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, w
do the work they are intended for with absolute perfection, whether in t
hands of an experienced or inexperienced workman. In eight secon
after adjustment in lathe will cut a smooth seat for any stone from 1/
to 2 carats.

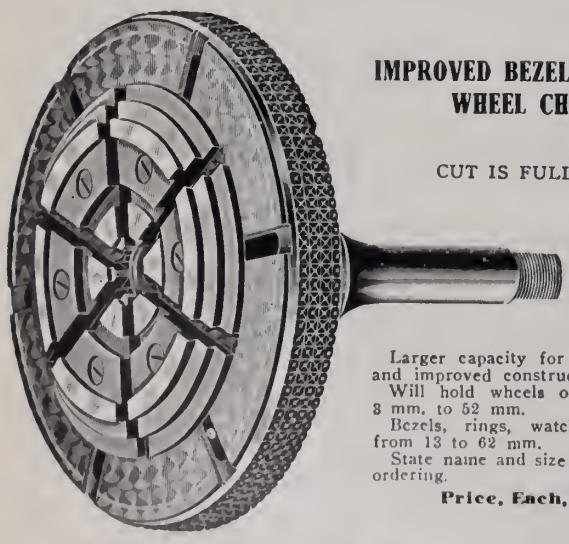
Tools are made of polished and hardened steel and are indestructibl
Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of ston
setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 8 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.

PLATINIDE Pendants

for the

Christmas Trade







Platinide Pendants can be depended upon to appeal to Christmas shoppers, sell freely and yield a satisfactory profit.

They are certain to do so because they are comparatively inexpensive, unusually attractive and adequately meet the pendant demand.

Platinide Pendants are the nearest approach to diamond-set, platinum-mounted pendants on the market and, in reality, are in a class by themselves.



They are manufactured from a non-tarnishable, platinum-like metal made by our own secret process, and are set with the finest imported white stones and best quality imitation sapphires, rubies, emeralds, etc.



The designs are light, graceful and artistic in conception, the workmanship is of the highest order, and the finish and effects perfect.

Write for prices, descriptions and illustrations of the best in platinum-like pendants.

PLATINIDE C & H.Co TRADE MARK.

This mark on cards, tags, etc.

CHAPIN & HOLLISTER CO.

MAKERS OF PLATINIDE JEWELRY AND HIGH-GRADE CHAINS FOR HIGH-CLASS RETAILERS.

PLATINIDE C & H.Co TRADE MARK

This mark on cards, tags, et

101 SABIN STREET, PROVIDENCE, R. I.

Branch Offices and Representatives:

NEW YORK CITY—J. D. Beacham, 170 Broadway
Care Maiden Lane Safe Deposit Company.

ST. LOUIS—Wm. Weidlich & Bro., 623 Washington Avenue.

CHICAGO—J. B. Norris, Masonic Temple
Care Security Trust & Deposit Company

SAN FRANCISCO—H. M. Abrams Co., 717 Market Street

"All things come to him who hustles while he waits"

It might seem incredible to an outsider that our business during November last exceeded that of November, 1907, the year supposed to have been the banner year of prosperity, yet such has been the case; and should the business continue as it is to-day, our sales for November and December would aggregate an amount far in excess of anything we had hoped to anticipate.

To account for our rapid strides in the past two months, would say that we have not been sleeping during the time business was not at its best. We have been working up a line of **Pendants, Fobs, Chains, Chatelaines** and **Bracelets** of such fine quality and designs that should you see them you would readily see why our sales for the past few months have surpassed those of corresponding months in other years.

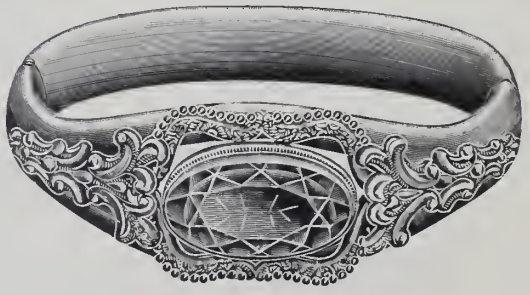






¶ We have heard it intimated that Bracelets were a dead issue, but we cannot confirm this statement; our Bracelet department has been working evenings for some few months past and as yet we have been unable to begin to fill our orders.





Fontneau & Cook Co.

NEW YORK: 15 Maiden Lane ATTLEBORO, MASS. CHICAGO: 1203 Heyworth Building



OUR CAPACITY IS 1000 BAGS DAILY

We can supply your Holiday wants within 48 hours of receipt of order for any amount, size or style.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

MAURAN

Fills Mail Orders Promptly

Consult the Catalogue

Scarf Pins
Brooches
Handy Pins
Baby Pins
Lockets
Necklaces
La Vallieres
Link Buttons
Studs
Combs
Hat Pins
Veil Pins
Heart Charms
Carmen Bracelets

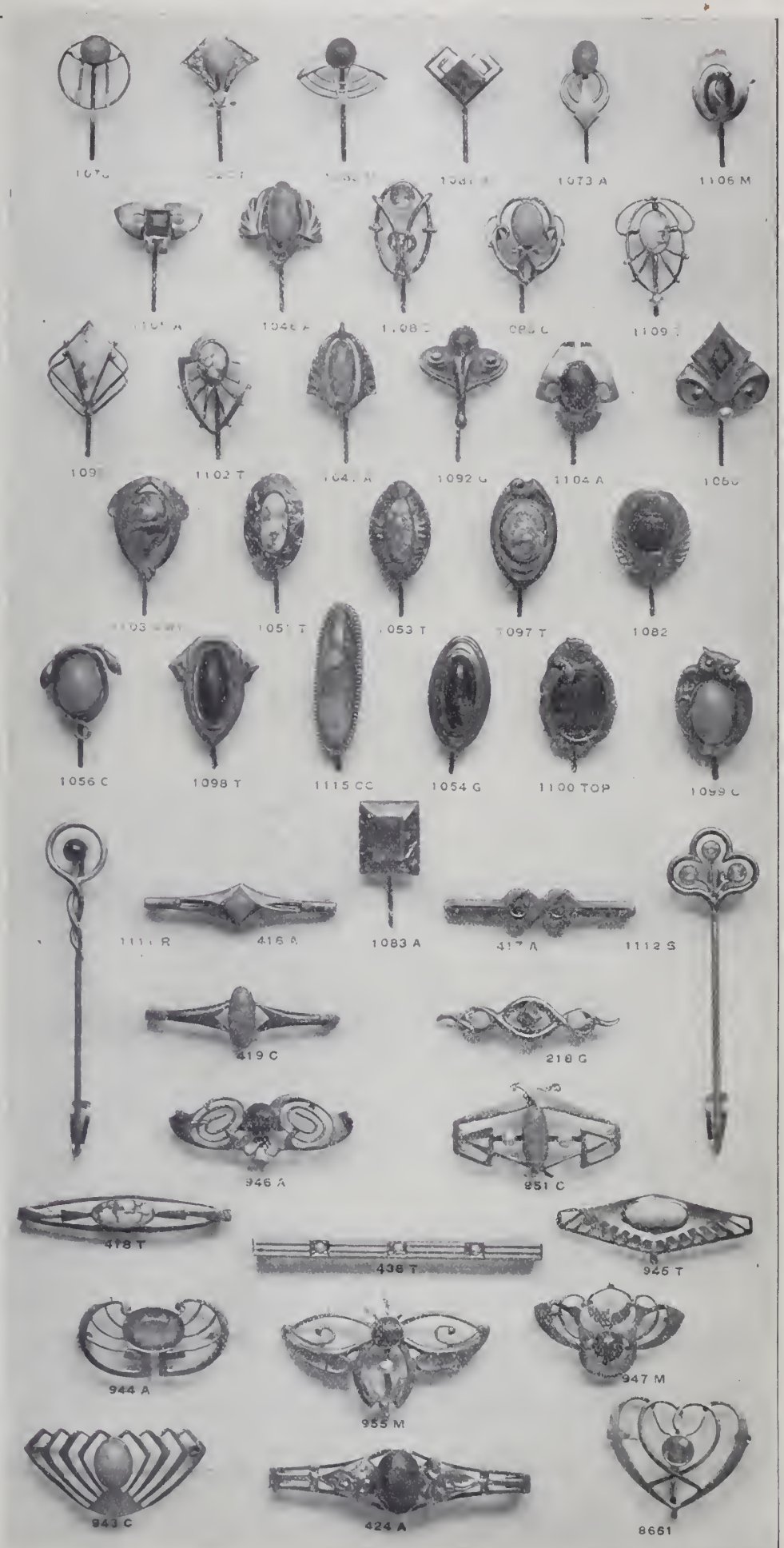
John T. Mauran Mfg. Co.

Makers of

14-K. Solid Gold Jewelry

6 Peck St. :: PROVIDENCE, R. I.

10 K
TRADE MARK
Since 1850



QUALITY AS REPRESENTED AND NO LESS

J. E. CHILBERG, PRESIDENT
JOHN H. McGRAW, VICE PRESIDENT
H. C. HENRY, VICE PRESIDENT
A. S. KERRY, VICE PRESIDENT

OPENS JUNE FIRST

I. A. NADEAU, DIRECTOR GENERAL
W. M. SHEFFIELD, SECRETARY
C. R. COLLINS, TREASURER
JOHN W. ROBERTS, COUNSEL

CLOSES OCTOBER FIFTEENTH

ALASKA-YUKON-PACIFIC EXPOSITION
SEATTLE 1909

DIVISION OF
EXHIBITS AND PRIVILEGES
HENRY E. DOSCH,
DIRECTOR

October 7, 1909.

We, the Jury on Goldsmiths' and Silversmithe' ware, in view of the fact that there have been some allegations made in regard to the quality of goods placed before us for examination by the various exhibitors, upon request have taken from the exhibit of Jos. Mayer & Bros., Seattle, Washington, certain gold rings, and silverware, and submitted the same to the Assay Office of the United States at Seattle for an official assay, and the following certification relative thereto is herewith attached.

W. M. Sheffield
H. Baillargeon
G. S. Dennison Secy.
Franz Malmoke

UNITED STATES ASSAY OFFICE AT SEATTLE, WASH.

OFFICE OF THE ASSAYER IN CHARGE.

Nov. Nov. 11, 19.

Mr G. S. Dennison,
Secy. of Jury on Goldsmith and Silversmith ware,
A.-Y.-P Exposition.

Sir:

Herewith you will please find my report on bullion deposited by you on the 9th inst for the purpose of assay melted and assayed for proportion of gold and silver.

No. of Deposit	Character	Weight		Gold fineness	Silver fineness	Charges
		Before Melting	After Assaying			
23	1 Spoon, gold bowl	1.05	1.00	Trace	925	1.00
24	1 Spoon	.98	.92	None	925	1.00
25	1 Ring stamped 18 Kt.	.14	.11	749½	116½	1.00
26	1 Ring stamped 14 Kt.	.19	.15	590½	157	1.00

Respectfully,
C. E. Vilas
Assayer in Charge.

Kf

J. E. CHILBERG, PRESIDENT
JOHN H. McGRAW, VICE PRESIDENT
H. C. HENRY, VICE PRESIDENT
A. S. KERRY, VICE PRESIDENT

I. A. NADEAU, DIRECTOR GENERAL
W. M. SHEFFIELD, SECRETARY
C. R. COLLINS, TREASURER
JOHN W. ROBERTS, COUNSEL

OPENS JUNE FIRST

CLOSES OCTOBER SIXTEENTH

ALASKA-YUKON-PACIFIC EXPOSITION

SEATTLE 1909

DIVISION OF
EXHIBITS AND PRIVILEGES
HENRY E. DOSCH,
DIRECTOR

Nov. 13, 1909.

Messrs. Jos. Mayer & Bros.,
City.

Dear Sirs:-

We take pleasure to inform you that the Jury awarded your Exhibit the following Grand Prizes and one gold medal:

Installation of Exhibit, Die Work; Sterling Silver Spoons; Table Ware, Hollow Ware, Trophies, Cups, etc. Emblems and Emblem Jewelry, Souvenirs and Presentation Jewels, and solid Gold Jewelry; Gold Wedding Rings and Gold Diamond Settings.

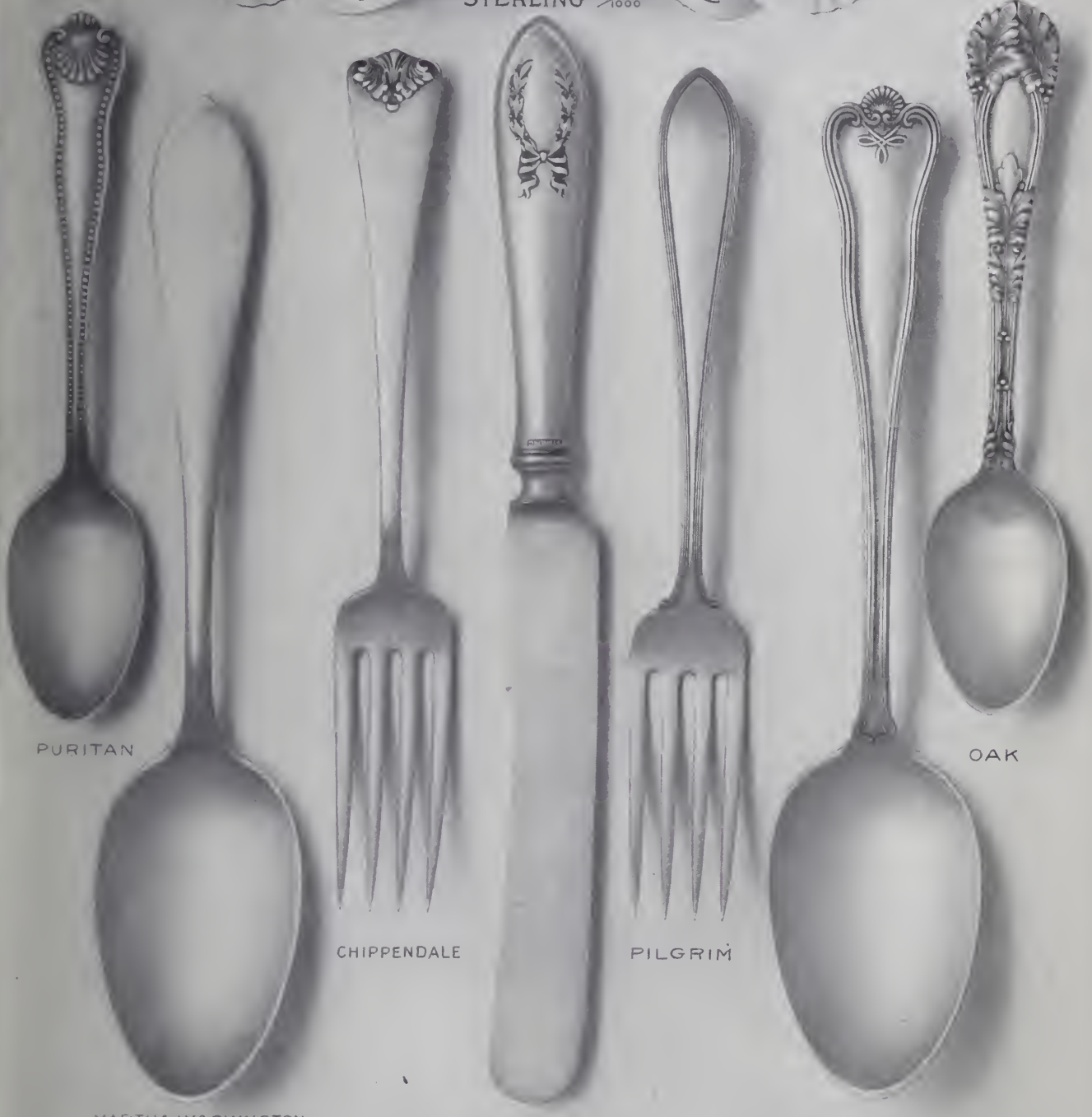
Yours very truly,
Henry E. Dosch
Director of Exhibits and Privileges.

JOS. MAYER & BROS. - SEATTLE, U. S. A.

PATTERNS OF QUALITY

IN FLATWARE

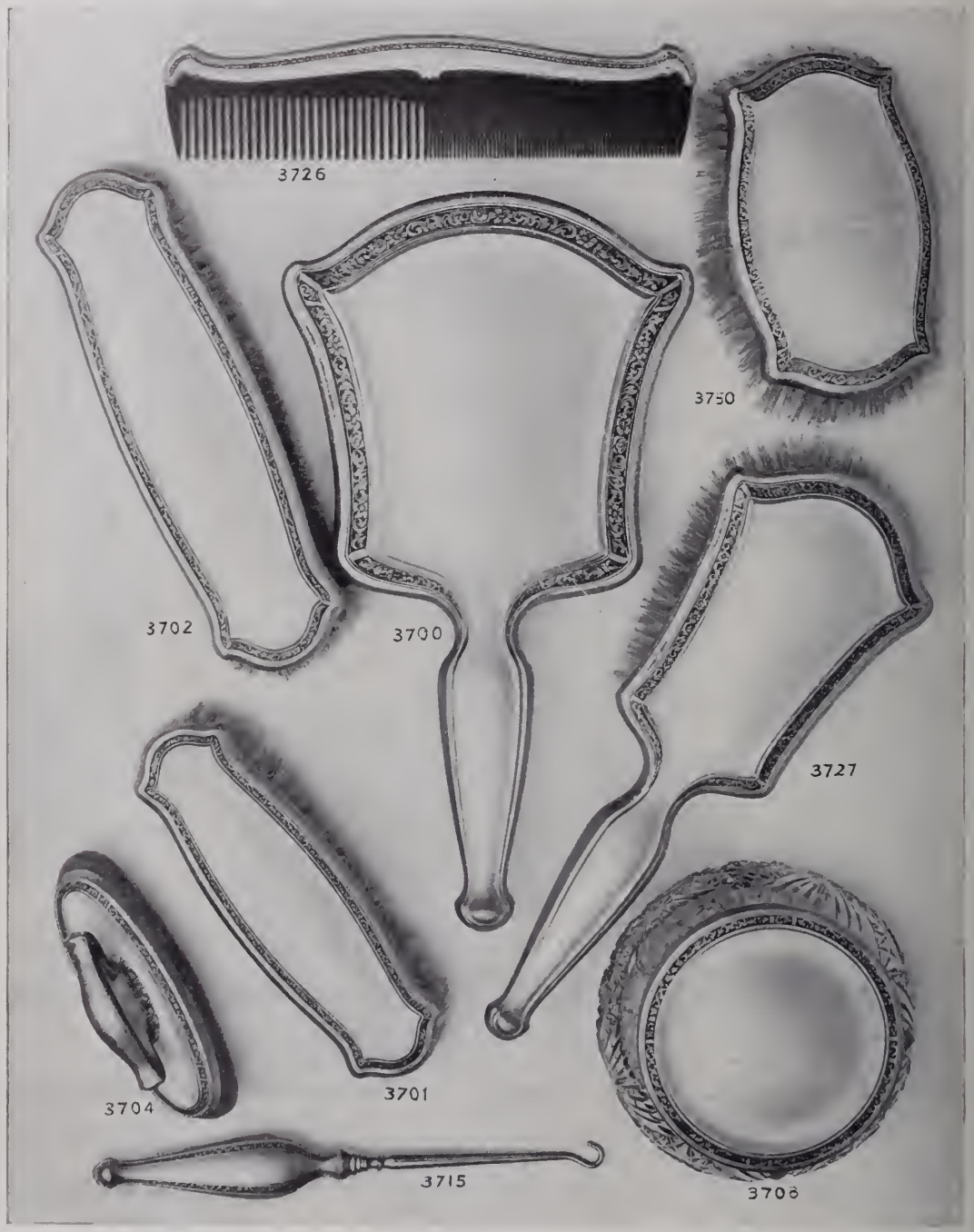
STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade HB Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BC STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



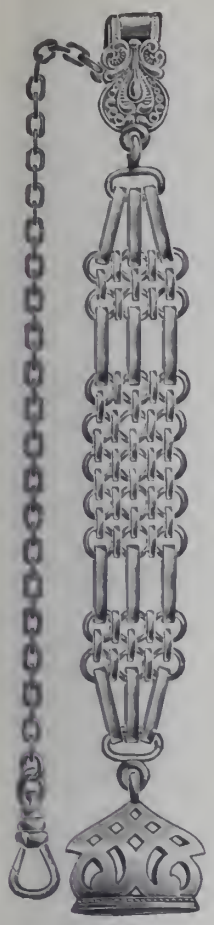
Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

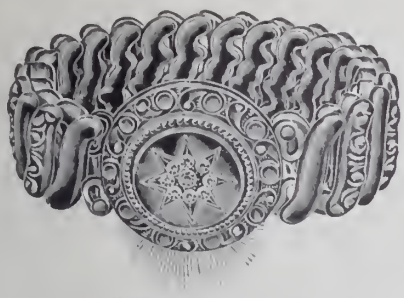
Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY
Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



F 291 1095



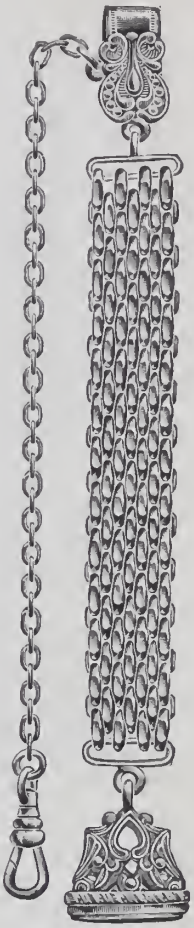
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

CLOISONNE ENAMEL



¶ THE BEST SELLING LINE *of* JEWELRY on the market. We are still the leaders in the manufacture of this beautiful class of goods. Wait for our salesmen and you will see a display of the most beautiful Enamel ever shown. A comparison of our designs and finish is the only argument needed to sell our goods.

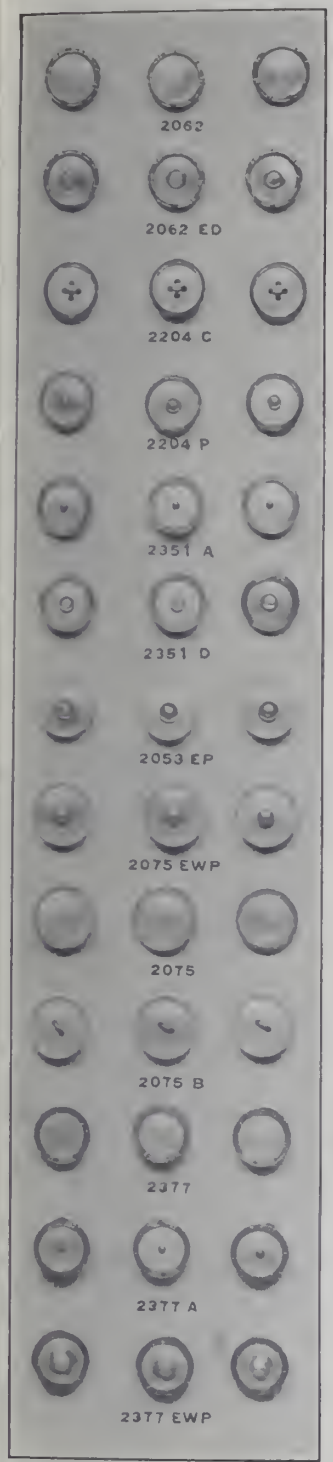
SHEPARD MFG. CO. MELROSE HIGHLANDS MASSACHUSETTS

Souvenir Spoons a Specialty

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

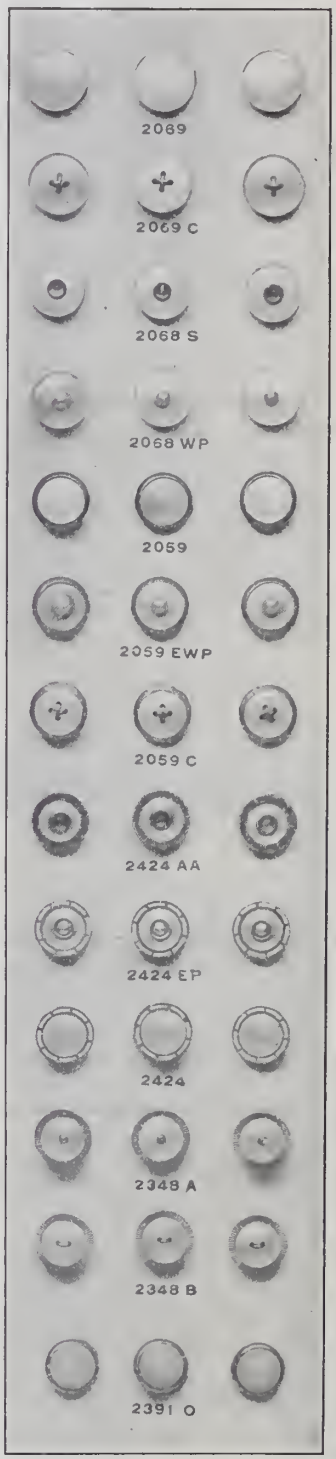
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



C. A. MARSH & CO.

Makers of

High Grade Gold Filled

BRACELETS
LORGNETTES
DICKENS
FOBS

GOLD FILLED
C.A.M.&Co.
Trade Mark
Registered

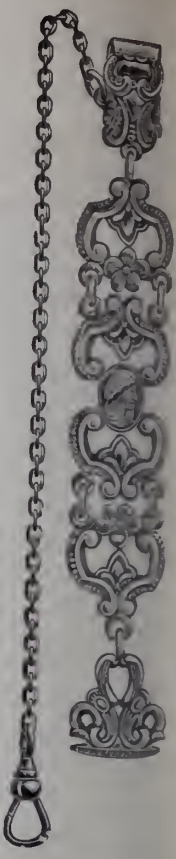
VEST CHAIN
PONY CHAIN
NECKS
LOCKETS

The above represents

A LINE - - - - - - UP-TO-DATE
A LINE - - - - - - OF QUALITY
A LINE - - - - - OF REPUTATION
A LINE - - - - WITH NO SUPERIORS

The Best Clear Through

FOR THE JOBBING TRADE ONLY



F651/01307

Office and Factory
ATTLEBORO, MASS.

A. P. WOOD, 420 Broadway, Los Angeles
Pacific Coast Representative

F427/01210

WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin
Waltham
Howard
Hamilton
Excelsior
Standard
} Movements

Boss
Crescent
Keystone
Crown
} Cases

HEADQUARTERS FOR

Chronographs
Horse Timers
Split Seconds
Repeaters
Nurses' Watches
Physicians' Watches
Thin Models
Chatelaines
Bench Timers
Alarm Watches
Foot Ball Watches
} $5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO

To get the Holiday Shopping Custom, Stock

STERNAU'S SEASONABLE SPECIALTIES

Cream-Pitchers	Teapots
Sugar-Bowls	Traveling-Companions
Smokers' Sets	Trays
Spoons and Forks	Match-Holders

Ash Receivers	Chafing Dishes
Coffee Machines	Coffee Pots
Candlesticks	Copperware
Baking Dishes	Egg Poachers
Etc.,	Etc.

¶ An exceptional article that does its mission in an exceptional way instantly interests.

¶ Sternau Coffee-Machines are exceptional as they do not boil coffee in the ordinary way, but distil it, thus always insuring a delicious beverage absolutely free from bitter properties.

¶ Furthermore, they are novel as they make coffee on the table where the process of distillation can be watched with interest.



Sternau Coffee-Machine, No. 1878, with Oblong Tray

S. STERNAU & CO.

New York Showrooms
BROADWAY, COR. PARK PL.
Opposite Post-office

Office and Factory
195 PLYMOUTH STREET
BROOKLYN, N. Y.

Send for Supplement B,
giving many illustrations and prices.

These Lockets are 1-10 Gold Plate
They have Gold Joints

TRADE ⓒ MARK



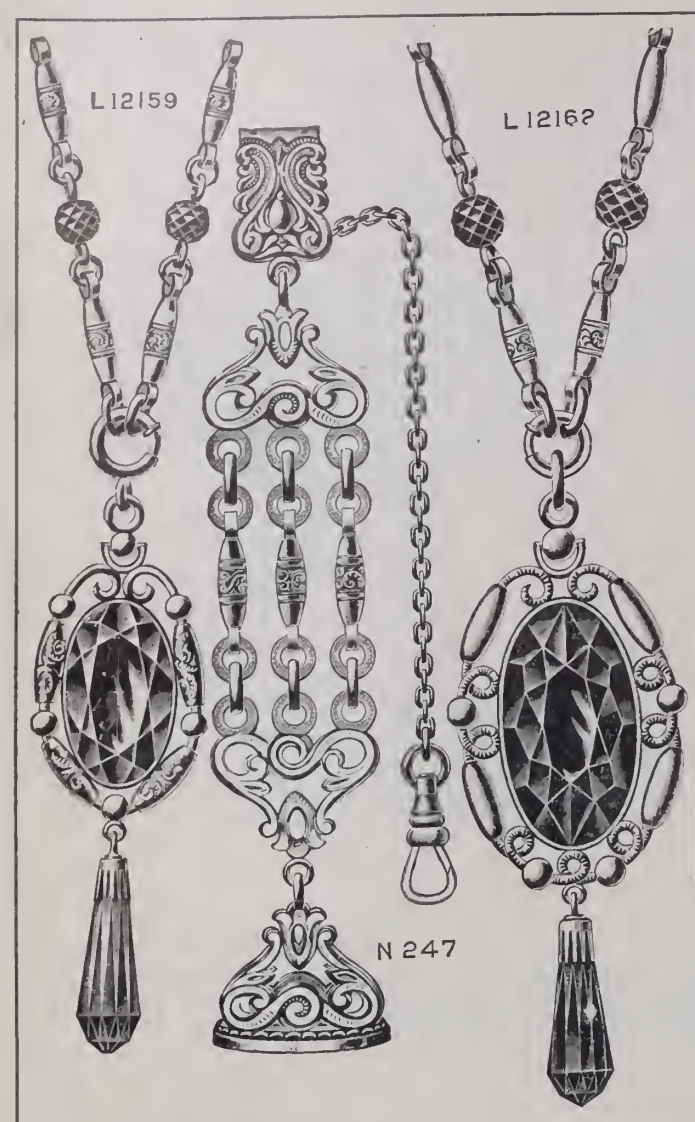
Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.





THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GOLD FILLED — HIGHEST GRADE — REGISTERED — AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

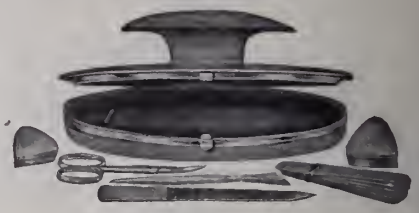
ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.

Allwon Manicure Outfit

Everything Fits into the Buffer



Patented March 9, 1909.

The Latest Useful Novelty
A Splendid Holiday Article
For Women or Men.

The "ALLWON" Manicure Buffer is of the average size, gracefully proportioned, and is tastefully lined with velvet, giving it very much the appearance of a jewel box.

The "ALLWON" Manicure Outfit, is now going through a very heavy Holiday advertising campaign, so that the public will be perfectly familiar with the article which we wish to include in your stock.

UNITED STATES SPECIALTY CO.

736 BROADWAY, NEW YORK

The "Debutante" Bracelet



MADE IN HIGH GRADE. GOLD FILLED. SEAMLESS STOCK IN FOUR WIDTHS AND ANY SIZE

Gold Pens
Pen Holders
Pencils
Thermometer Cases
and Novelties
also
Fountain and
Stylographic
Pens



Special Line of Sterling Silver Pencils on Christmas Cards and in Holly Boxes



F. T. Pearce Company

85 SPRAGUE STREET
Providence, R. I.

NEW YORK SALES OFFICE—180 BROADWAY



2050 E. T.

Have you made that visit to our
New York Offices? 'Twill pay you.

OUR 2050 E. T.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photograph to show the sheen which the article possesses—One thing is certain—There is nothing on the market to equal it—Those who have seen it, say so.

SIMONS, BRO. & CO.

Silversmiths
Thimblemakers :: Jewelers
611 Sansom St., PHILADELPHIA

NEW YORK: 13 Maiden Lane; 320 5th Ave.
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offices drop in and see our complete line.

EW YORK:
Maiden Lane

BATES & BACON, Attleboro, Mass.

CHICAGO:
103 State St.

Makers of High-Grade, Gold-Filled Chains, Lockets and Bracelets.
Some New Designs in Bracelets.

"Winna" Bracelets { Were the / Are the / And always will be the } "BEST"





Make your store attractive—Draw the crowd—Compel attention by a display of "Sellers" such as we can supply. The result will be eminently satisfactory to your customers as well as yourself. Everything in Watches, Diamonds and Jewelry.

"SELLERS OF SELLERS" **Henry Freund & Bro.** 71 Nassau St. NEW YORK

Elk and Eagle Goods a Specialty



Our Trade-Mark, "The Rose," stands for quality and excellence

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



No. 35



No. 31A

Clarence G. Thorpe

Lead, So. Dak.

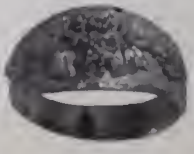
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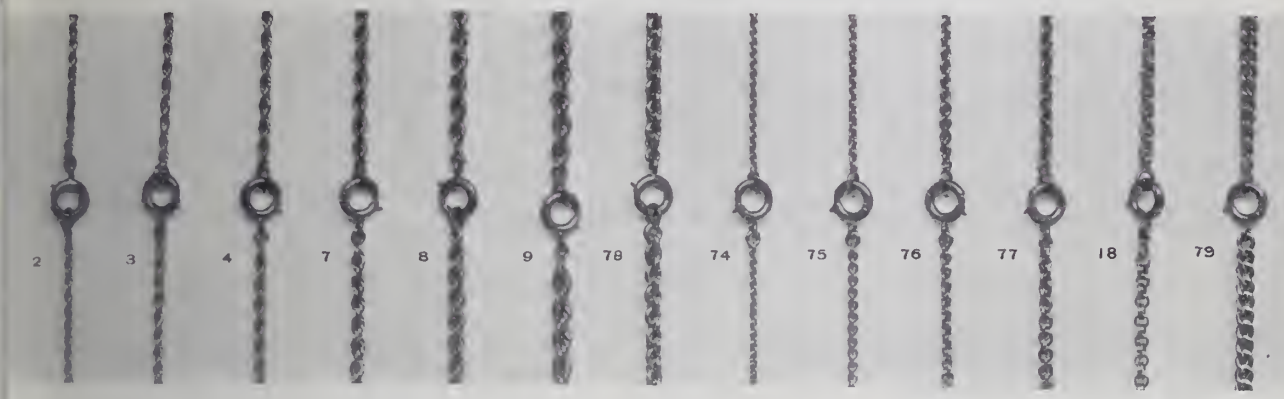
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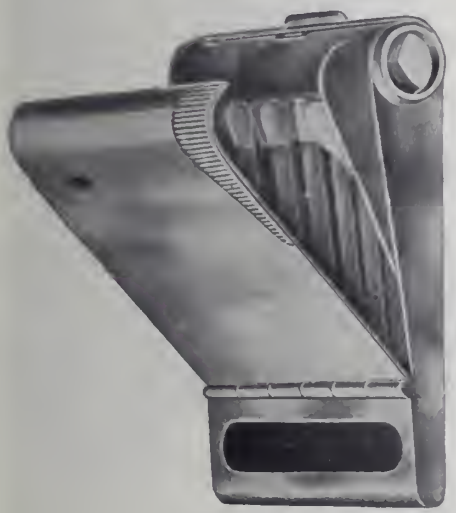
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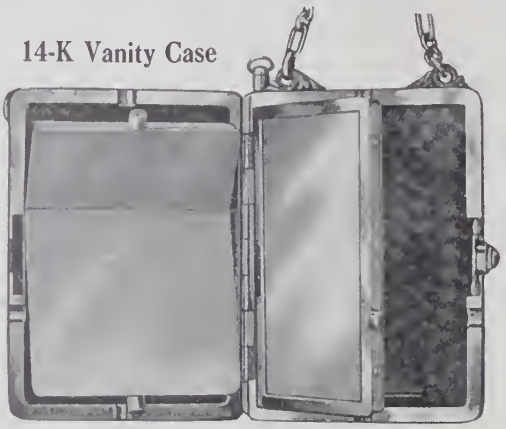


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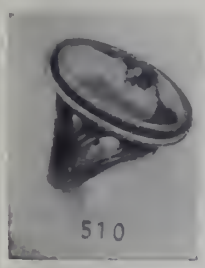


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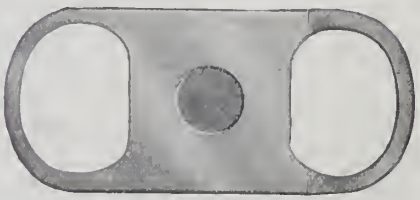
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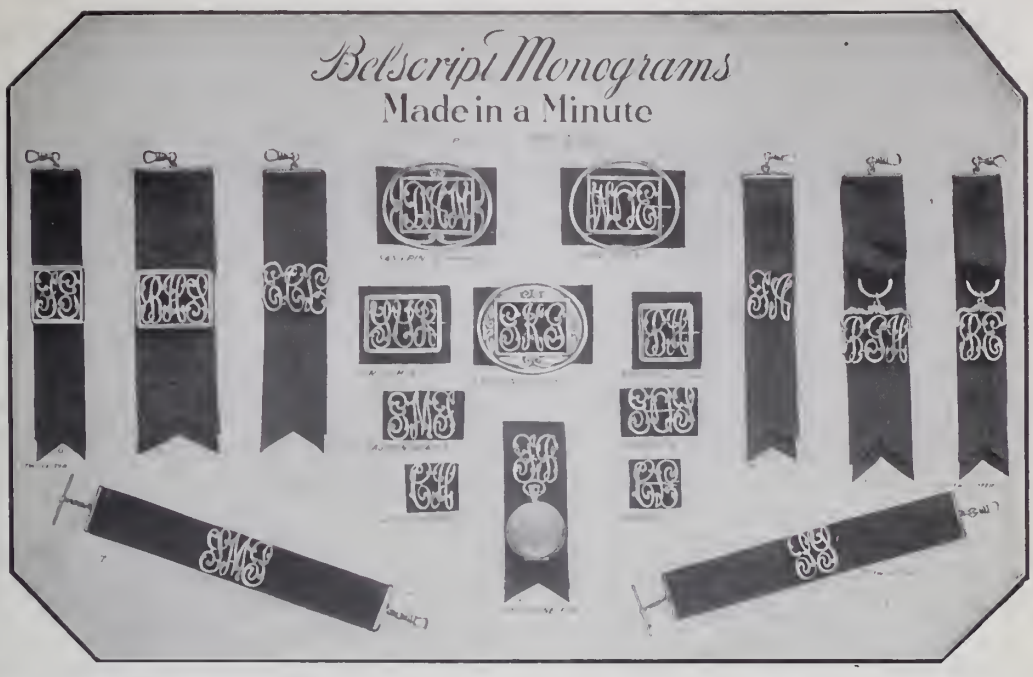
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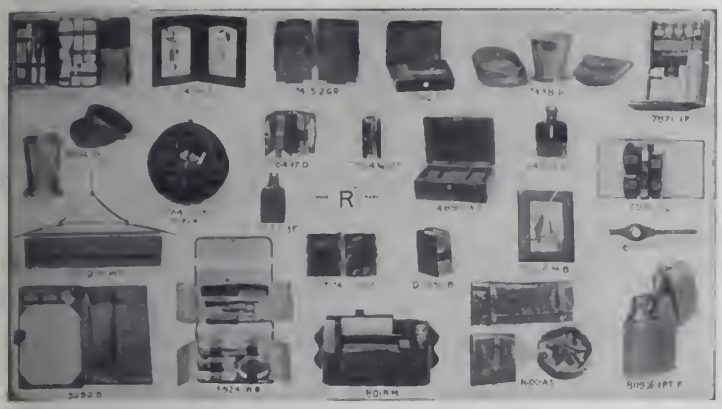
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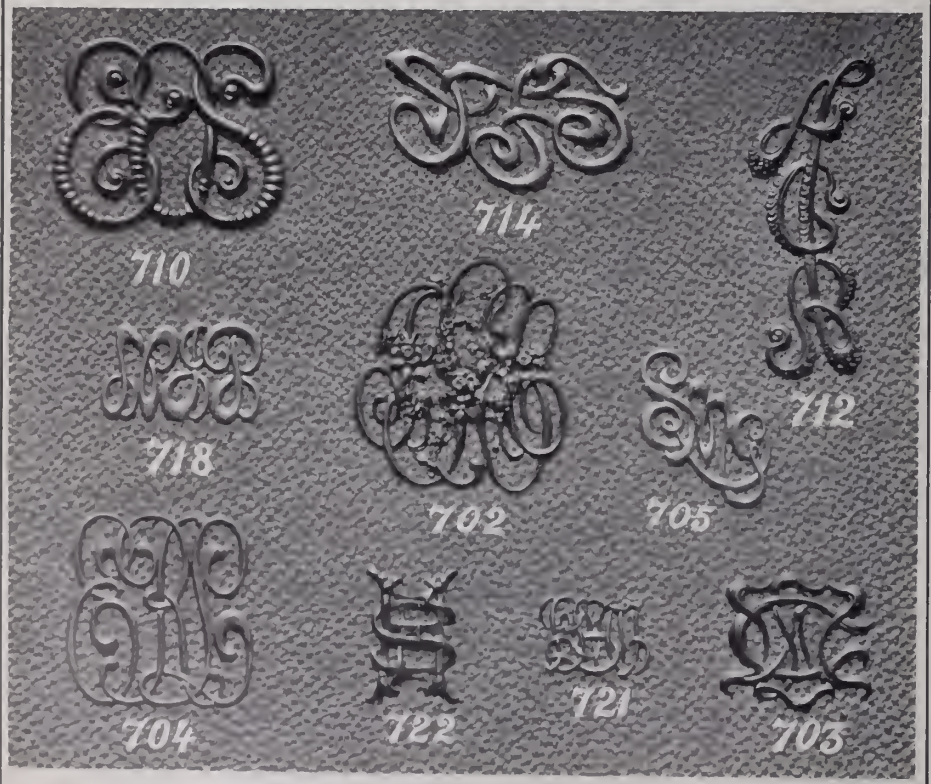
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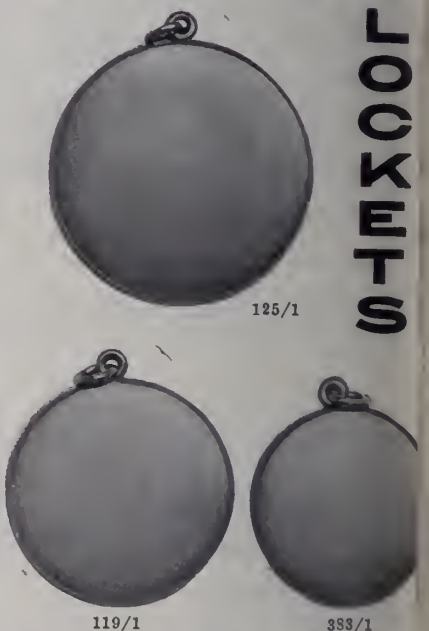
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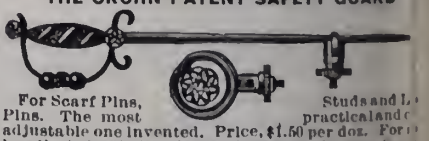
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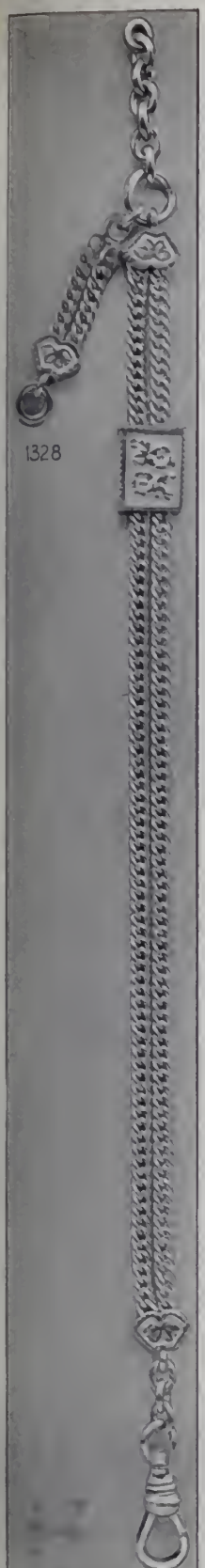
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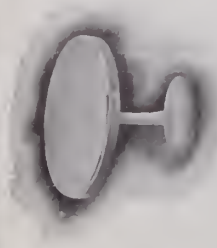
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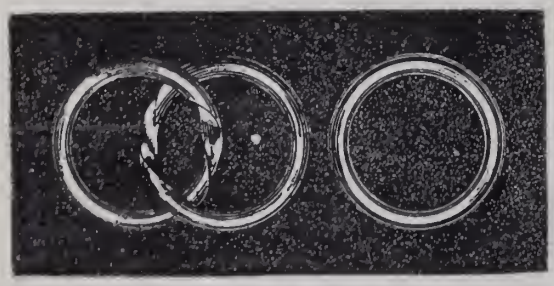
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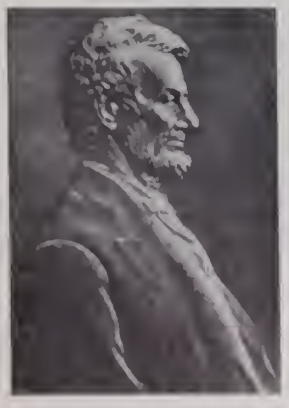
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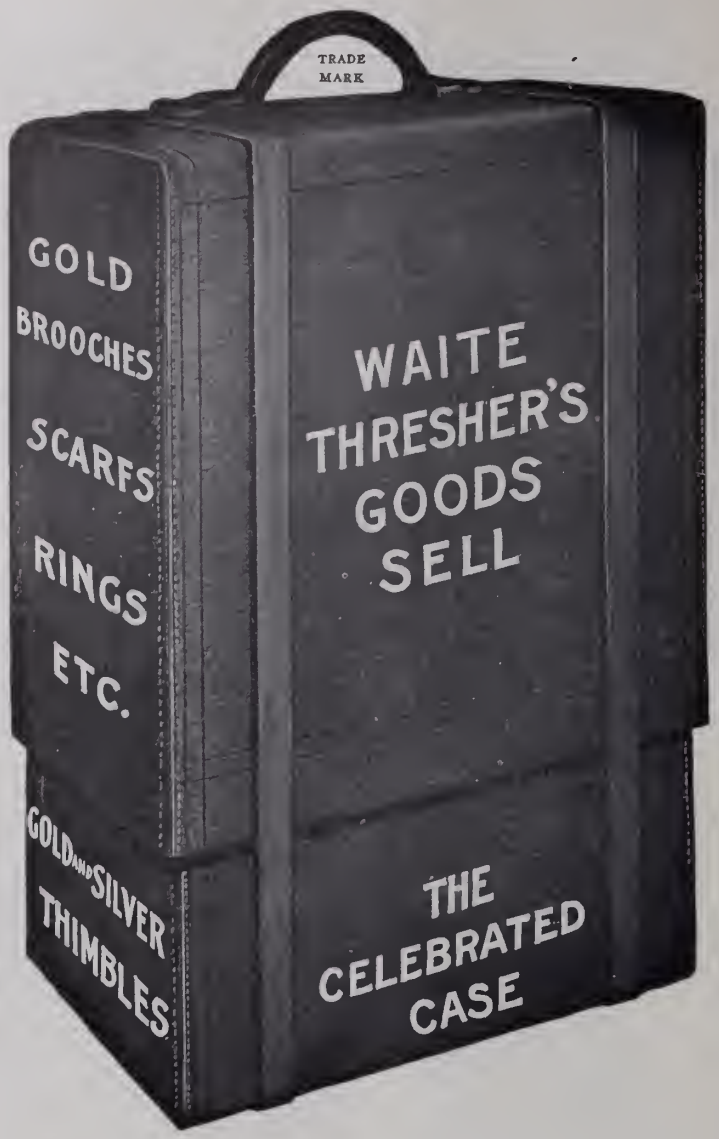
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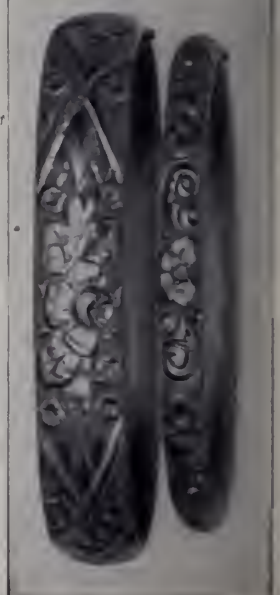


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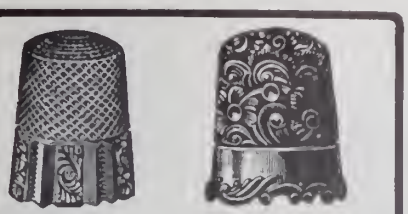
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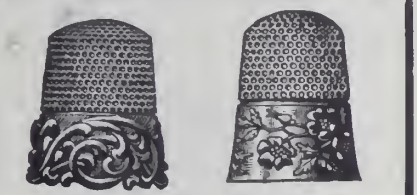
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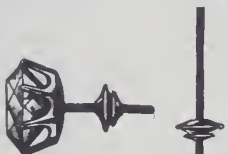
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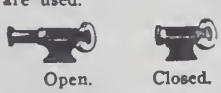


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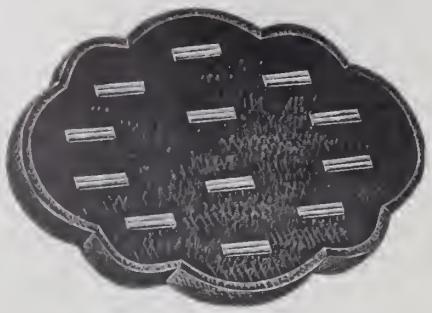


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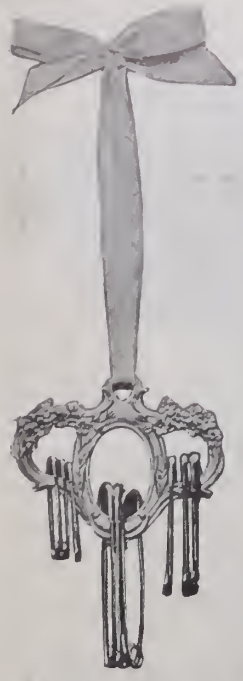
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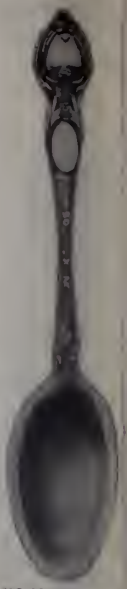
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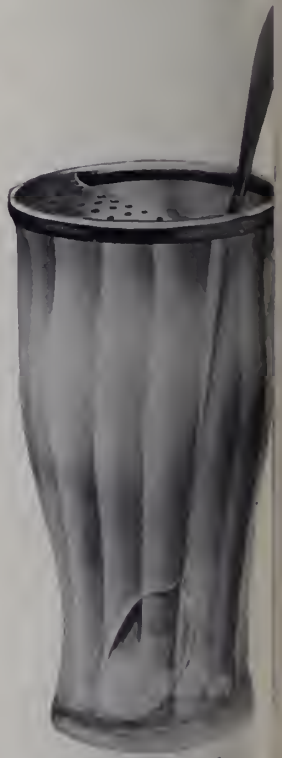
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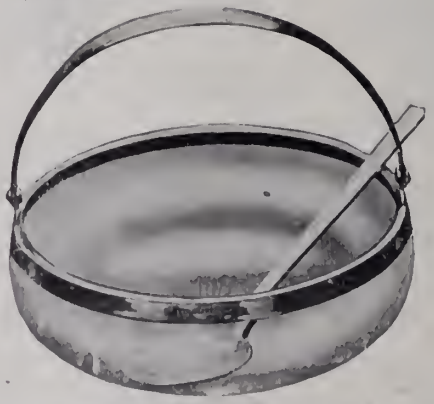
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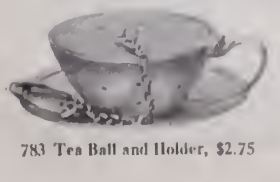
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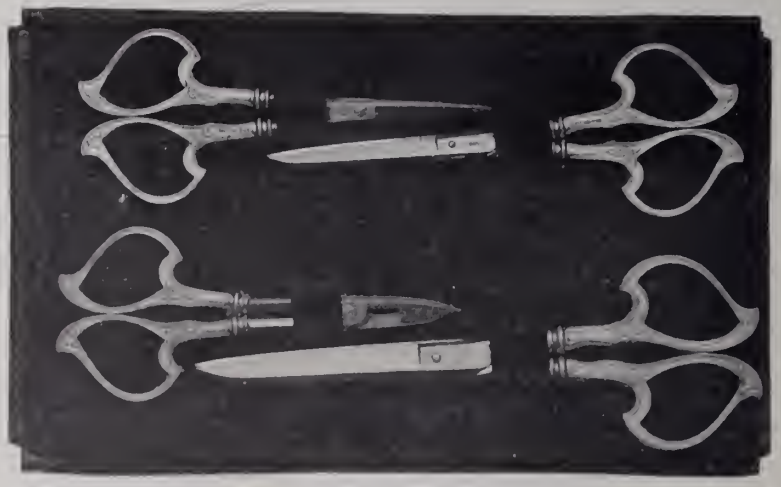

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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, DECEMBER 8, 1909. No. 19.

The Famous Grimani Breviary.

By CHARLES A. BRASSLER.

IN speaking of "Bookbinding Fancies" a London paper recently discussed the gorgeous covers in gold, silver and jewels that wealthy or devout book-lovers have lavished on their favorites. St. Wilfrid presented to shrines for the magnificently illuminated manuscripts of the mediæval artist-penman. Beautifully carved ivory book covers can be seen at South Kensington Museum, London. In the Cluny Museum, Paris, may be seen two splendid plates of Limoges enamel which once encased a book. The Cathedral of Monza, Italy, has a specimen



FAMOUS BREVIARY OF CARDINAL GRIMANI IN ST. MARK'S LIBRARY, VENICE.

s church at Ripon a Bible with covers of ire gold, inlaid with precious stones, and ary mediæval missals and other service ooks, as well as copies of the Scriptures, ere bound in gold and silver, and had their les enriched with precious stones. Jew-d covers, gorgeously gilded, were fit of gold plate binding, with a cross set with valuable gems in its center, and cameo decorations, which dates from the seventh century. There is a record in later days of a copy of Boccaccio as covered with red velvet studded with five large and brilliant rubies on each side.

A beautiful example of gorgeous bookbinding is depicted in the illustration herewith. It shows the cover of the famous Grimani Breviary which was purchased in 1489 by Cardinal Grimani for 500 ducats or sequins. This celebrated illuminated prayer-book is illustrated with unsurpassed miniatures by different masters, comprising the work of many years (from 1478 to 1489).

As soon as the Breviary had been delivered over to the Doge Pasquale Cicogna, says F. Ongania, the Republic commissioned Alessandro Victoria to furnish it with a rich and artistic binding. The ground of the binding, largely hidden on both surfaces by handsome silver gilt ornaments, is of crimson velvet. On one side are the arms and the portrait of Cardinal Domenico Grimani, and on the other are those of Doge Antonio, his father. Both are further decorated with Latin inscriptions, relating in the one case to the gift and in the other to its confirmation, the whole in silver gilt. The volume consists of 831 pages about 10 inches long and nine inches wide, and is larger than that of Matthias Corvinus, which contains only 597 pages.

This valuable book, which is much admired for the beauty of its workmanship, is preserved with jealous care in the St. Mark's Library at Venice, where it forms one of the jewels of a grand collection.

Triptych in Limoges Enamel.

THE triptych illustrated on the front cover of this issue is a fine example of Limoges or painted enamel work by one of the Penicauds. The Penicaud family was specially noted for their splendid productions in this line, and flourished when the enameling art was at its height in Limoges. The painted enamel style held sway for about a century, and was practiced by a number of families in Limoges. The oldest is the Penicaud whose first representative Nardou must have lived from about 1470 to 1540. He, as well as his successor, Jean, still retained the manner of the old French miniaturists, and for the flesh tint of their figures a pale lilac, while Jean II. and III., son and grandson of the first, commenced to follow Italian examples.

The piece illustrated to-day is embellished with various scenes from the life of Jesus, such as the crucifixion, etc., and bears evidence to the skill of the artist. It is preserved in the Pitti Palace at Florence, where many interesting specimens of gold and silver work, as well as enamels, are to be found.

C. A. B.

Garibaldi, Bruns & Dixon, Charlotte, N. C., on Feb. 1, will begin to renovate their establishment on S. Tryon St. The building will be entirely overhauled at an expenditure of about $15,000.



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(*Continued from issue of Nov. 3.*)

THE FLAGON (CONTINUED).

WHEN the body of the flagon has been raised into, roughly speaking, a beaker shape, some smaller anvils or raising tools must be used, and the drawing in of the body toward the neck can be carefully commenced. Providing the neck is made as a separate piece, this will not prove exceedingly difficult, so long as the craftsman is content to take it in just a little way at a time and not force the metal more than is absolutely necessary, as the strain on the metal is considerable even when the greatest amount of care is taken in the work.

As the mouth of the body into which the neck will be fitted only measures 2¼ inches, it is obvious that the raising tools used must be very small for the last stages of the work, as, of course, in order to draw the metal in it is necessary to hold the body at an angle on the tool, and if too large a tool is used it will catch on the opposite side to the mouth which is being hammered on.

For this type of work small, narrow anvils with slightly turned-up ends are very useful as well as long arms or cranks with square holes at the end, into which small tools of various shapes and provided with square pegs underneath can be fitted.

It should here be mentioned that besides raising in one piece, which, after all, is the only satisfactory and really workmanlike way, there are other methods in use for working this and similar shapes.

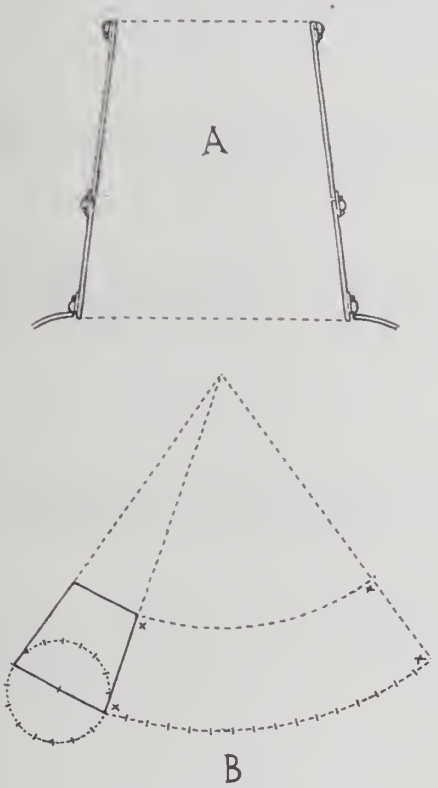
One of them is to turn up a cone, using, of course, very hard solder for the joint, and then draw it in at the mouth as well as at the base to the proper shape. It is, of course, impossible to draw it in completely at the base, and this consists of a separate piece soldered in. With a highly skilled craftsman this is a possible way of doing it if no embossing has to be done on the surface, but if any embossing has to be carried out it is quite impossible as the metal is continually giving way at the solder line when any snarling up there is done.

Another way is to make the body in two halves, making the solder line come across the widest part. In this way, of course, no drawing in is necessary and the raising of the two parts is extremely simple, but here again the solder line is a very grave objection. These methods are mentioned because they are in use nowadays, but they should be rigorously avoided in all work with any pretensions to thoroughness.

The neck of the flagon, which is 2⅜ inches high and 2¼ inches across its widest part where it fits into the body, should be made of the same gauge metal as that used for the body. It is not necessary to raise this without a solder line, although this would be perfectly simple, as it is practically an inverted beaker shape, and, after raising, the bottom of this beaker could be cut away, thus leaving a seamless ferrule. The solder line is, however, no objection in this case, as the embossed band is quite narrow, and the rest of the solder line can be either covered by the handle, or, better still, be cut away when the lip of the flagon is soldered on.

"The size and shape of the piece of metal required for the neck can be obtained in the following way:

The neck is set out exactly as it appears in elevation illustrated in the issue of Nov. 3, and the sides then produced until they



DETAILS OF THE FLAGON.

meet. From this point as center two circles are drawn, containing, as it were, the top and bottom lines of the neck in elevation as already set out. Then a circle is struck with the base line as diameter, and this circle is divided into any number of equal parts, say 16. Then these 16 parts are set out along the circle, which is the continuation of the bottom line of the neck, and the sixteenth point is joined to the center from which the circle was struck. The segment thus formed is the size of the piece of metal required for the neck. This setting out is rather difficult to explain, but a reference to the sketch will somewhat explain matters.

After cutting out and soldering, the shape should be carefully planished round, and when the top and bottom has been trued up it is ready for embossing the ornament. If it is decided to emboss this directly on the neck, the small mouldings which enclose it top and bottom should be soldered on first, as these will strengthen that part of the neck sufficiently to prevent its being seriously distorted in snarling.

The neck should then be filled with fairly hard pitch, placing the neck on a piece of paper with the widest end uppermost when filling, as otherwise it will slip up and the pitch escape at the bottom. Then when quite cold the ornament can be sketched on and traced in with a blunt tracer. If a sandbag is used for a pad underneath when tracing in, this should prove quite sufficient, and it will not be necessary to stick the neck on a pitch block. If, however, a sandbag as pad should not prove firm enough, the disadvantages of sticking the work on a pitch block and cleaning it piece by piece as it is turned round can be avoided by warming the pitch and after roughly hollowing out with wetted fingers a bed for the neck to rest in, a piece of thin rag can be put over the pitch, and the neck firmly pressed down. When cold this will provide quite a firm bed without the pitch adhering to the neck, and it can then be twisted round as the work is proceeded with. When traced in, the pitch can be emptied out, and, after annealing, the neck is ready for snarling.

In snarling up this band of ornament, it will be found advisable to raise it very gently in large masses—that is to say, the various bunches of grapes can be treated as so many bosses, and can then be subdivided into grapes by working from the front. The leaves should be treated in a similar way, raising one large boss in the center of each leaf and three smaller ones round it.

Then, after annealing, the neck can be again filled with pitch and the ornament worked on from the front and carried as far as the craftsman thinks desirable. In the first place, the small pieces of background should be set back from the traced outline; this will leave the ornament in fair relief, and all the details of leaves and grapes can then be put in.

If it is desired to avoid the snarling, the only way is to make a separate collar of the ornament, and, when finished, slip this over the neck; or the neck might be made in two pieces, so to speak, making the joint at the moulding immediately above the ornament. This is probably a more practical way than slipping a separate collar over the neck, as the two thicknesses of metal are avoided. By making the ornament a separate piece, it is just possible to emboss it with a tool from the inside in the ordinary way, but it will be necessary to use the tool from either side.

The lower part of the neck (*i.e.*, the part on which the ornament is embossed) should measure exactly one inch in width, and, after embossing the ornament, the mouldings are soldered on in such a way as to form, in the one case, a fitting for the neck into the body, and, in the other, a fitting for the two parts composing the neck.

The bottom moulding can be made by turning up a band of metal about 3-16 inch wide, and on this soldering a half-round wire about ⅛ inch wide, and then a very fine twist. If the half-round wire is soldered flush with one edge of this little band, and then the twist is soldered up close against it, a small step should be left, thus forming a neat little moulding. This can be slipped on to the bottom part of the

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IN CABOCHON AND BRILLIANT CUT, ALL SIZES AND SHAPES

eck in such a way as to leave this project- ng about 1-16 inch beyond it. This pro- ecting 1-16 inch should push tightly into he mouth of the body, and, if well made, iakes a very good fitting.

The moulding immediately above the rnament can be made in a similar way. A and of metal, in this case a little wider han the bottom one—*i.e.*, about ¼ inch— turned up, and on this two or three mall wires, to form a moulding, can be oldered in such a way as to leave on the ide nearest the ornament a small step to rrespond with the one at the bottom of e ornament, while on the other side a step out 1-16 inch or 1-12 inch wide should be ft This can be filed out, as indicated on age 1463.

The moulding can then be slipped on to e embossed band, but only so far as to low it to project 1-16 inch above this. On the step thus left inside the band the per part of the neck can then be fitted.

In the illustrations *a* shows section rough the neck of the flagon, showing nstruction, and *b* shows the geometrical tting-out required for the neck X, ex- lained in the text. The shape enclosed by e four X when cut out and soldered up ill give the exact shape required. It hould be noted that, in the case of this eck-piece, where the sides do not spread ut very much towards the bottom, it is uite practical to turn up the metal in the ape of a cone—that is, with the sides per- ctly straight—and then, after soldering, stretch the metal towards the bottom ntil the necessary slope has been obtained.

W. S.

(To be continued.)

Ideal Home Exhibition at London.

CONSUL-GENERAL Griffiths has re- ceived a communication from the sec- etary of the Ideal Home Exhibition (un- er the control of the Associated News- apers, Ltd., of London, England), to be eld at Olympia, London, from April 8 to 3, 1910, in which a desire is expressed hat American arts, crafts, and cottage in- ustries should be represented, covering ore particularly the following industries: ace making, wood carving, leather work- g, bookbinding, basket work, china paint- g, enamel work, embroidery, hand spin- ing, art metal work, modeling, and the arious other trades in any way affiliated or connected with the fittings necessary or ideal homes.

Mr. Griffiths adds that this exhibition as already been held in London during e past two or three years, with increas- g success, and that it is now desired to ve it a more international tone.

The C. C. Crooks Co., Baltimore, Md., as issued a Christmas booklet that is ar- nged in quite a unique fashion. It is otten up in menu style, and gives sugges- ons on separate pages for ladies, misses, entlemen, children and babies for the hristmas presents. In the center is ar- nged memorandum space for jotting own the selections. The other part is taken with facts about birth stones, wedding niversaries, folklore, diamond definitions, ow to clean various kinds of jewelry, etc. he booklet is being widely distributed.

ELSIE BEE'S FASHIONS.

NOVELTIES IN JEWELRY NOTED IN A LADY'S RAMBLES AMONG THE JEWELERS

A CRAZE for the golden topaz places this stone in the first ranks of "best sellers" among gems.

* * *

Pale pink coral is effectively used with diamonds in necklaces.

* * *

Plain, shiny enamel buckles are seen in bright blue with a dainty rim of gold.

* * *

Tiny diamonds in daintiest lace-like designs for dinner rings are exceedingly popular.

* * *

The most elaborate lorgnons are of platinum, artistically set in graceful designs of diamonds.

* * *

A large barrette, not of the extreme size, is in the gold crossbar effect with a narrow border of engraved gold.

* * *

A conspicuous but handsome ring has a setting of an extremely large cabochon sapphire, surrounded by diamonds.

* * *

A hairpin of distinction has for its surmounting ornament a dainty butterfly, outlined in platinum, the wings being equisitely studded with gems.

* * *

The festoon effect in necklaces still clings to some extent. It is confined, however, principally to the Oriental designs and to seed pearl ornaments.

* * *

Silver deposit, dull in finish and floral in design, is seen upon copper in picture frames that attract attention. They are quite unusual and exceedingly low-priced.

* * *

Another development has followed the brooch of diamonds and ribbon, and this is a fan-shaped brooch in small diamonds, with ribbon artistically showing throughout the design.

* * *

A frame that is having a specially good sale is made of silver deposited on the glass that covers the picture. This is surrounded by a purple velvet rim that is a part of the back of the frame.

* * *

The sets of three two-pronged hairpins—the larger one for the back and the smaller ones for the sides—are still popular. They are ornamented with diamonds or pearls in dainty simple designs.

* * *

A unique vanity case has appeared. It is in French enamel, delicate blue or pink, and is the shape of an egg, a tiny gold ring being placed on one side by means of which it may be attached to the chain.

* * *

A new design in toliet silver combines the engine-turned work and English engraving in a most attractive way. The former is in a striped pattern, while the latter forms a central motif for the monogram with traceries around the edge to compose a border.

* * *

Following the use of ribbon in diamond bows for brooches comes its application to necklaces. These have the bow design for a central ornament, the ribbon appearing at intervals along the necklace, where the wider spaces in the design are made for it. This is certainly a striking novelty.

* * *

There is a marked prevalence of blue in the choice enameled watches now seen. All shades, from deep blue of a royal or navy shade to the soft old blues and Copenhagen tones, are equally in demand. One of these watches is heart-shaped with a perfect imitation of a lace border wrought in tiny diamonds.

* * *

Some vases, sold in pairs or sets of four, according to their intended use upon the mantel shelf or the dining table, are of engraved glass, exquisitely dainty in design, with separate silver stands of the simple openwork pattern. They have a flaring top and are altogether charming as well as most useful.

* * *

There is almost a constant attempt to reintroduce the *art nouvean* styles in brooches that are also used as pendants. Sprays of flowers with delicate veining in the leaves, or clusters of red poppies in the foreground with a sky effect behind are among some of the designs. Even church windows form the subject of some of these brooches, the blue of the stained glass being imitated to perfection in the enamel.

ELSIE BEE.

Effect of the New Art Schedules of the Tariff Act on Recent American Imports.

IN commenting on the increased exportation of works of art and antiquities from France to the United States, which he attributes chiefly to the revision of the American tariff, Deputy Consul-General Bartley F. Yost, of Paris, says:

"A comparison of the number of authenticated invoices of works of art and antiquities and their declared value, as shown by the records of this consulate-general, for the two months immediately following the passage of the Payne tariff and for the corresponding period of 1908 shows an increase in the exportation of this class of merchandise of 461 per cent. during 60 days of 1909 over the same period of the preceding year. In 1908 there were 149 invoices, valued at $368,097, declared for shipment to the United States from Aug. 6 to Oct. 5, inclusive, and between these same dates of 1909 there were 207 invoices, valued at $2,096,120, an increase of 58 in the number of invoices and of $1,728,023 in the value of the shipments.

"In these totals are included the works of American artists residing in or near Paris which were admitted free of duty under the Dingley law as well as under the present tariff; also tapestries and bronze pieces which, under the new schedules, are classed as antiquities and admitted free if they were produced more than 100 years ago.

"This placing of works of art upon the free list has given a wonderful stimulus to their importation into the United States and will result in securing for American art museums and galleries some of the best works of the great masters of Europe."

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cklace Awarded First Prize in British Silversmithing and Jewelry Competition.

N article in the last issue of THE JEWELERS' CIRCULAR-WEEKLY described the ork of the contestants of the first trades mpetition in Great Britain held under the spices of the Goldsmiths', Jewelers' and lversmiths' Art Council, which was re-ntly held in London. Through the urtesy of the Council and of W. Augustus eward, who acted upon the general and pervising committees, we are enabled to esent herewith an illustration of the first ize awarded in the competition.

This was produced, as was explained in r. Steward's article, in the issue of Dec. in a given number of hours, the suc-ssful contestant working from 2 P.M. to P.M., with a half-hour's interval for



NECKLACE AWARDED FIRST PRIZE IN COMPETITION HELD RECENTLY IN LONDON.

The design is the property of the Art uncil who extended special permission its reproduction in THE JEWELERS' CIR-LAR-WEEKLY in the United States and *Watchmaker, Jeweler, Silversmith and tician*, of London, the Council having served all rights in connection with the istration.

Later we will illustrate the first and sec-d prizes in the other classes, and as all original sketches, they will no doubt in-est both the manufacturers and retail welers of this country.

ayton, O., Jeweler Fights Thief Who Attempts to Steal a Tray of Rings.

DAYTON, O., Dec. 2.—The minute descrip-n which William J. Burkhardt, a jeweler, s able to give of a thief who attempted rob him, together with some letters nd in the coat out of which the thief pped in making his escape after a fight h the jeweler, resulted in the arrest by police of W. L. Collins, 28 years old, ing at 1516 W. 3rd St. The man was nd by the officers hiding under a bed, d when captured is said to have broken wn and confessed.

The robbery occurred Tuesday evening ortly before 7 P.M. Collins entered rkhardt's shop and asked to see some mond rings, telling the jeweler that he d just been awarded damages for a mutilated hand and he wanted to put some of the money in diamonds. Burkhardt, however, was suspicious of his customer and watched him closely. Suddenly, as he was looking at a tray containing 36 diamond rings worth about $600, the thief grabbed it from the jeweler's hand and ran for the door.

Mr. Burkhardt, who had been watching for just such a trick, jumped after him and before the thief could close the door had him by the neck. The two men clinched and a rough and tumble fight followed, during which the rings fell in every direction. Collins is a head taller than the jeweler and bigger and stronger so that Burkhardt was unequal to the task of overcoming him but shouted wildly for help. As no assistance came to the jeweler, Collins was able to suddenly slip out of his coat and dash in his shirt sleeves down an alley and was soon out of sight.

The jeweler immediately reported the matter to the police who found in the coat left behind a clue which gave them the prisoner's address and led to his ultimate arrest. Mr. Burkhardt picked up all the rings after the scrimmage and with the exception of the damage done to a few of them, caused by stepping on them, suffered no loss to his stock. His left hand, however, was badly bruised during the struggle.

Collins told the police that he was without employment and having no means of supporting a wife and four step-children had become desperate. He is said to have had a good record heretofore. The charge against him is attempted robbery.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

		London.	*New York selling price, .999 Basis.*
Nov.	30	23 5-8d.	$0.53⅝
Dec.	1	23 9-16d.	.53¼
"	2	23 9-16d.	.53⅜
"	3	23 5-8d.	.53½
"	4	23 3-4d.	.53¾
"	6	23 11-16d.	.53⅝

Carrier Who Ran Away with Two Jewelry Cases of the Gibson-Krugler Co. Arrested in New York.

Detectives working to solve the mystery of the disappearance of two jewelry cases containing over $6,000 worth of jewelry belonging to the Gibson-Krugler Co., Newark, N. J., were successful last week in arresting John Murray, the carrier, who ran away with the cases, Nov. 3.

The cases were in charge of Frank C. Allen, a salesman of the concern and were being carried by Murray, a young man who had been employed by the concern about two weeks. He disappeared from 3 Maiden Lane, getting downstairs in the elevator, while Mr. Allen had stepped back into an office to get his umbrella. When Allen got down to the street Murray had disappeared.

The jewelry firm, acting through the police and private detectives, left no stone unturned to recover the jewelry and catch Murray. Several arrests were made of men to whom some of the jewelry had been turned over and the carrier himself was finally located in a Newsboys' Hotel at 265 W. 35th St., where he was arrested.

According to the police, Murray confessed to the robbery and with them has been active in trying to recover part of the stolen property. As yet only about $300 worth of jewelry has been recovered. When captured Murray had no jewelry in his possession.

The young thief explained that when he left Maiden Lane he took the subway train to 42nd St., and then walked over to Second Ave., where he met two comrades to whom he gave a part of the stuff.

The police say that the stealing of the jewelry had been carefully planned and was carried out according to schedule.

Murray is now being held in the Tombs awaiting the action of the Grand Jury. It is said that two others who have been arrested were in the plot with Murray to secure the jewelry.

B. Mueller, Rockland, Mich., contemplates moving to Gwinn, in the same State.

George T. Frazee has sold his store at Osage, Ia., to H. B. Gildersleeve, of Yodeska, Ia. The new owner will take possession Jan. 1, 1910.



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THE NEWS FROM ENGLAND.

Political Situation Bad for the Jewelry Business, But Trade Has Not Fallen Back—Import and Export Statistics—Applied Arts Committee of the Japan-British Exhibition—Discussion as to Trade Schools Versus Apprenticeship.

London, Nov. 30.—The political situation here, as most of my readers will possibly have seen from the daily press, is extremely disquieting, and under all the circumstances it is not to be wondered at that a trade the products of which are luxuries should suffer. We are, so to speak, on the eve of a political revolution, and with a General Election early in the New Year, well-to-do persons are not disposed to make purchases of articles of luxury. At the same time the middle classes and the working classes also are feeling that they must be careful in their expenditure upon articles which they can manage to do without. Under the circumstances no one would be surprised if I were to state that trade has fallen back. This, however, is not the case, for while we hardly dream that we are within a month of Christmas the fact remains that trade is a little better than normal. London is doing fairly well, Sheffield is busy with silver and E P. goods; Birmingham also is busy with silver and the manufacturers of gold goods are doing well. Scotch cities and big towns complain of poor trade, while the smaller towns appear to be doing well.

* * *

The imports show an increase of £1,-905,477 more than during the corresponding period of last year, the total value of the imports being £52,651,.75. On the export side there is an increase of £923,000 on a total value of £33,930,000. Re-exports increased by £518,983. Comparing the 10 months of 1909 with the same period of 1908 we find that we are over £7,000,000 down on the export side, while our imports show an increase of nearly £16,000,000, and re-exports of about £10,000,000.

* * *

From the report of the trade consulative committee of goldsmiths, jewelers and silversmiths appointed by the London County Council to advise on matters appertaining to the allied trades, my readers will have gathered that the conduct of the special trade and craft schools in London has given considerable satisfaction to both employers and employed as well as educational experts. The peculiar thing is that the publication of portions of this report and references thereto in the daily press has brought about a perfect flood of letters from various people and a number of interviews with men who profess to understand technical education. It is strange that the bulk of these are men who know very little indeed. The great experts have not been interviewed and have not spoken about the subject because they have apparently felt that wise reticence which men in position feel when a number of trade experts have expressed an opinion.

The main point, however, which most of the writers harp upon is the comparative uselessness of the technical school. Having said it is useless, without giving any proof, they then proceed to argue that we must resurrect the apprenticeship system. Undoubtedly the old apprenticeship system was an ideal method of teaching a boy his trade or craft but, as every practical man knows, during the last 20 years the number of workshops or factories in which a lad can be put thoroughly through his paces have steadily declined until now, owing to the severity of trade competition and the subsequent sub-division of industry, coupled with a different system of payment to the workmen, it is increasingly difficult to find a place in which a boy can be apprenticed with a knowledge that he will, providing he is willing and capable, learn the craft to which he is articled.

* * *

The Applied Arts Committee of the Japan-British Exhibition, covering all the various branches of gold and silversmithing, jewelry, enameling, art metalwork, bronzes, sculpture, etc., has now been formed. W. Augustus Steward, chief instructor at the Central School of Arts and Crafts and Editor of the *Watchmaker*, has been appointed chairman, while J. Starkie Gardner, one of the greatest living authorities on silver and art metalwork, Julien Tripplin, F. R. A. S., the famous translator of Saunier's Treatise, Alderman J. W. Tonks, of Birmingham, and C. Barrett, of G B. Kent & Co., have been appointed vice-chairmen, so as to act with sectional committees. There seems to be every likelihood that the exhibition will be successful.

* * *

Altogether the year seems to be ending in a very strange manner here in Britain. We seem to be on the very threshold of great changes, either of a constructive or iconoclastic nature. What the New Year will bring remains to be seen; no one dare forecast the future, but the hope must be that 1910 will bring Happiness, Prosperity and Peace. St. George.

Bids for Clock System in United States Buildings at Council Bluffs, Ia.

Washington, Dec. 1.—The following bids have been received by the Treasury Department for the installation of a standard clock system in the U. S. Public Building at Council Bluffs, Iowa:

Standard Electrical Time Co, Waterbury, Conn., $1,695; no time.

The Magneto Co., New York, $2,620; 60 days.

W. W. Lotspeich, Atlanta, Ga., $2,085; Jan. 1, 1911.

Hahl Automatic Clock Co., Chicago, Ill., $1,406; Oct. 1, 1911.

Self-Winding Clock Co., Brooklyn, N. Y., $1,758; 120 days.

The E. Howard Clock Co., Boston, Mass., $1,150; Dec. 5, 1910.

Pittsburg, Pa., Court Renders Important Decision Under the "Bulk Sales" Law of the State.

Pittsburg, Pa., Dec. 2.—An opinion was handed down a few days ago by Judge John C. Haymaker, the purport of which is of interest not only to every jeweler in Pennsylvania, but every business man, for it affects all of them. This was in the case of T. C. Jenkins and others against the Victor Merchandise Co., the Preston Supply Co., and others, in which the court passes upon the "bulk sales" act of March 28, 1905, for the first time in Allegheny County and the decision is of the utmost importance. The court grants the injunction prayed for in the bill of equity and finds that the sale of the stores to individuals without five days' notice to creditors, as required by the bulk sales act, is null and void. He turns the property over to the Southside Trust Co., trustee in bankruptcy of the Victor Merchandise Co.

It was averred in the bill that the Victor company was incorporated with a capital stock of $25,000 and that the original incorporators were store keepers, whose names appear in the bill. They were the owners of several stores conducted under their general names. An agreement, it appears, was entered into whereby the defendants were to turn over to the Victor company their stores and take notes and stock for the same. The stores were conducted by Max Friedman, Samuel Wirling, Louis Amshell, S. Middleman, John Geregach, Charles Malich and others. They were turned over to the Victor concern and later returned to the defendants who had originally owned them and the latter returned to the Victor company the notes and stock. In January, 1908, a petition in bankruptcy was filed against the company by Kann, Friedman & Co., and others, the company admitting its inability to pay its debts.

Judge Haymaker found that the bulk sales act had been violated and ordered the return of all stores and all the assets of the Victor Merchandising Co., to the trustee, restraining the defendants from collecting accounts or paying out moneys.

In the note about the silver cup presented by Sir Thomas Lipton to the Corinthian Yacht Club, an illustration and description of which appeared in the issue of Nov. 17, there was an error copied from a London publication which did an injustice to the American designer. In all the notes about the cup, which appeared in England, the Goldsmiths' & Silversmiths' Co., of London, was credited with being the designer and maker of the cup, but as a matter of fact, the cup is essentially of the design submitted to the committee of the Corinthian Yacht Club by Hodgson, Kennard & Co., Boston, which design was supplied by the Wm. B. Durgin Co., Concord, N. H. It is said that at the time the design was made the yacht club members had suggested to Sir Thomas Lipton that they would prefer a cup of American design and with this end in view they asked the Boston house to procure a suitable design which was furnished.

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Referee Reports That John D. Phillips Should Restore Assets Missing from His Bankruptcy Estate.

Referee in Bankruptcy William H. Willis, acting as special master to hear testimony in the proceedings brought against John D. Phillips, formerly a jobber in jewelry at 31 Maiden Lane, New York, filed a report, last week, in which he scores Phillips and recommends that he be ordered to turn over to the trustee in bankruptcy assets amounting to $18,115.31, for which he says no proper accounting has been made.

According to the schedules of bankruptcy filed Feb. 20, 1909, Phillips had liabilities of $38,764.20 and assets of $8,469.98. Included in the assets was stock in trade valued at $6,500, which was sold by the receiver for $1,935. The referee points out that the bankrupt is charged with assets of $30,106.15, and has only accounted for $7,990, leaving assets amounting to $22,115.31, which, in the referee's judgment, are unaccounted for. Deducting from this amount $1,000 as a margin of safety and $3,000 for the bankrupt's possible expenses since the bankruptcy, there remains a balance of $18,115.31, which, in the opinion of the referee, the bankrupt now has in his possession or control.

The report, as submitted, goes into the details of various transactions. In regard to the alleged loss of $5,355 for sales below cost, the referee finds that the total loss, if any, did not exceed $1,000. As to the alleged payment of $2,191 for notes and merchandise, the conclusion is reached that the bankrupt should be credited with $2,050, being the amount claimed, less errors aggregating $140.

The referee finds that the bankrupt should be credited with the full payment of $300 to his attorney and with the loss of $325 on a horse and wagon and $175 paid as wages to his sister.

One-half of the traveling expenses alleged are allowed, but the payment of $600 on a note and $500 in cash to his sister should be rejected, and the alleged payments of $3,000 to one Kallman and $950 to a Mrs. Goldman are also rejected. The referee credits the bankrupt with one-half of the alleged $6,210, which was claimed as other payments.

In regard to the alleged losses by sacrifice sales and alleged payments which the bankrupt claims he made (of which no record appears on the books), the referee says:

"From a careful examination of all the bankrupt's testimony in regard to his alleged sales at a loss, and considering the vagueness and uncertainty of his answers, and his wide variance and constant contradictions, especially as to the percentage of his losses, I cannot avoid the conclusion that his testimony upon the subject has been largely fabricated to suit the emergency; that at best it is almost wholly guesswork, and that while there were probably some occasional losses they never averaged, in any month, 20 per cent. of sales or anything approaching that figure, excepting possibly in the final month of November, when the bankrupt was preparing for failure and presumably for flight."

The bankruptcy proceedings have been prosecuted by the Manufacturing Jewelers' Board of Trade, Providence, which was represented in the proceedings by Joseph Rosenzweig. Henry Untermeyer is the trustee in bankruptcy.

E. Howard Watch Co. Sues Worcester, Mass., Dealer to Prevent Cutting of Contract Price.

BOSTON, Mass., Dec. 6.—The suit of the E. Howard Watch Co., of New York and Waltham, against Meyer Kaufman, of Worcester, Mass., a retail jeweler, for alleged violation of the conditions of sale of a Howard watch, which was scheduled for a hearing, Dec. 2, in the United States Circuit Court in this city, was continued on that date with the understanding that it will come up again this week.

Secretary E. R. Snow, general manager of the E. Howard Watch Co., with headquarters at the Waltham factory of the concern, stated to THE JEWELERS' CIRCULAR-WEEKLY correspondent that a representative of the watch company a short time ago bought from Kaufman a $35 Howard watch, in the original encasing box containing the special printed license that accompanies each watch put out by the makers, taking a receipt for the money paid, which represented a cut of about 25 per cent. from the stipulated price.

Kaufman, according to statements submitted to the watch company, had widely advertised this special cut price on Howard watches, causing competitors who were adhering to the specified price much annoyance.

"The object of the company," said Manager Snow, "in seeking to have the sale of the Howard watch at cut rates enjoined is not to obtain payment for damages, but to protect all dealers in the company's products, and to show them that the company has the legal right to compel observance of the conditions under which the watches are sold, and intends to do so."

Mr. Snow further stated that this is the first test case brought by the company under its license system, which was adopted at the beginning of the present year. The watch is patented, and is sold subject to the rights that the Government reserves to patentees. He added that in addition to the license which accompanies each watch when it is sent out from the factory and plainly stipulates its retail price a blanket license is issued to each jobber who handles the watches, giving him the privilege of selling them to the trade with certain restrictions, and the company feels in duty bound to take cognizance of any deviation from these conditions.

Fish, Richardson, Herrick & Neave, of Boston, patent law counsellors, headed by the ex-president of the American Telephone & Telegraph Co., are the attorneys for the plaintiffs. The defendant is represented by Simon G. Friedman, who is quoted as saying that the case will be contested.

Walter E. Fox has sold his stock at S. Main St., Canton, Ill., to J. M. Fox, and has moved to East St. Louis.

The store of E. Deull, 204 Center St., Pottsville, Pa., has been remodeled and equipped with new fixtures and furnishings.

Death of Col. G. W. Devinney.

PHILADELPHIA, Pa., Dec. 1.—The funeral of Col. George W. Devinney, a veteran of the Civil War and a prominent Mason, who died at his home, 1530 N. 19th St., Wednesday, from a complication of diseases, was held Sunday afternoon at 1 o'clock. The services were in charge of the Rev. George Pierce, of St. Matthew's Protestant Episcopal Church. Interment was at Mount Moriah Cemetery.

Col. Devinney, for over a score of years, was a manufacturer of Masonic charms and badges at 113 S. 11th St. He was a



THE LATE GEO. W. DEVINNEY.

member of many secret societies and was a prominent worker in the Grand Army of the Republic. He had the honor of initiating Gen. U. S. Grant as a member of the G. A. R.

Mr. Devinney was born in this city in 1843 and has been in the jewelry and badge business for more than 40 years. He was Colonel of the Old Guards, 2d Regiment, Past Commander of Meade Post No. 1. He has made for years almost all the badges and medals for the G. A. R. Society work was an exclusive line. Until the time of Gen. Grant's death there existed a warm friendship between both men.

Deceased is survived by a daughter, Mrs. Austin R. Hill. The business will continue under the same name.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 4, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$564,603.92
Gold bars paid depositors	72,382.81
Total	$636,986.73

Of this the gold bars exchanged for gold coin are reported as follows:

Nov.	29	$139,699.04
"	30	95,041.30
Dec.	1	76,934.19
"	2	79,088.34
"	3	41,251.32
"	4	132,589.73
Total		$564,603.92

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DANIEL E. WOODHULL, Treasurer
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NEW YORK

Career of the Late A. F. Plenkner.

BOISE, Idaho, Dec. 1.—A. F. Plenkner, the head of the jewelry firm of A. F. Plenkner & Co., who died in this city Nov. 4 as a result of an operation, was widely known in the jewelry trade and was very prominent in the business community. The remains were shipped to Portland and later taken to Oswego, near that city, for interment.

Mr. Plenkner, who was a native of Germany, learned the jewelry trade in Schleswig-Holstein, from which place he came to the United States about 10 years ago. He found employment in the jewelry trade in this country and among others worked for A. H. Wright, of Portland, Ore., before coming to Boise. In 1902, with J. W. Blair, he established the firm of Blair & Plenkner in this city, which continued for a few years. Mr. Plenkner moved to Weiser after the dissolution of the firm, but returned to Boise, and in 1895 with Joseph Lemery formed the firm of C. F. Plenkner & Co.

Mr. Plenkner built up a good trade here and earned the esteem of his fellow citizens. He continued actively in business until about a month ago when he was taken ill. Doctors who were summoned decided that he had a tumor on the brain and his condition becoming serious he was sent to St. Alphonsus' Hospital, where an operation was performed. This, however, resulted fatally.

Deceased was a member of the Woodmen of the World, the Knights of Pythias and the Knights of Columbus. He is survived by his father, F. F. Plenkner, of Portland, and two brothers, Henry H., of Denver, and John, of Hamburg, Germany, and also by one sister, Mrs. B. Powers, of Portland.

Exports of Jewelry, Clocks, Watches, Silverware and Kindred Lines from New York.

WASHINGTON, D. C., Dec. 1.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 45 cases clocks, $978.
Bangkok: 36 cases clocks, $476.
Bombay: 1 case plated ware, $120; 1 case optical goods, $336; 25 cases clocks, $559.
Bremen: 3 cases watches, $2,617.
Buenos Aires: 46 cases plated ware, $5,358; 4 cases jewelry, $560; 42 cases clocks, $980; 13 cases optical goods, $5,483.
Callao: 1 case silverware, $198; 3 cases optical goods, $197.
Christiania: 7 cases clocks, $300.
Cienfuegos: 3 cases plated ware, $205.
Colombo: 2 cases watches, $350.
Colon: 17 cases plated ware, $575.
Copenhagen: 4 cases watches, $240.
Glasgow: 269 cases clocks, $3,220.
Guayaquil: 1 case plated silver, $183; 1 case manufacturers' watch material, $342.
Havana: 1 case jewelry, $183; 2 cases silverware, $684; 4 cases plated ware, $194; 1 case optical goods, $124.
London: 85 cases clocks, $1,982; 2 cases plated ware, $400; 23 cases clocks, $908; 3 cases watches, $275; 15 cases optical goods, $5,676; 1 case plated ware, $100; 36 cases watches, $6,707; 2 cases optical goods, $699.
Liverpool: 2 cases plated ware, $324; 2 cases jewelry, $694; 118 cases clocks, $1,912; 3 cases watches, $1,400; 3 cases watches, $1,500; 2 cases jewelry, $760; 1 case scopios and views, $135; 21 cases clocks, $1,225.
Manila: 10 cases clocks, $713; 1 case watches, $90.
Melbourne: 40 cases plated ware, $1,593; 127 cases clocks, $3,244; 28 cases plated ware, $1,667; 88 cases clocks, $1,444.
Montevideo: 10 cases plated ware, $1,214.
Para: 1 case optical goods, $416; 31 cases clocks, $390; 4 cases jewelry, $791.
Panama: 6 cases plated ware, $1,258; 1 case jewelry, $370.
Preston: 3 cases theremometers, $162.
Progresso: 2 cases silver plated ware, $181.
Porto Plata: 3 cases jewelry, $210.
Savantlla: 11 cases clocks, $161.
Singapore: 1 case watches, $198.
Valparaiso: 2 cases plated ware, $327.
Venezuela: 2 cases plated ware, $308.
Vera Cruz: 10 cases optical goods, $324; 20 cases plated ware, $2,580.

Association of Jewelry Jobbers of Missouri to Take Steps to Induce Jobbers and Manufacturers to Locate in St. Louis.

ST. LOUIS, Mo., Dec. 4.—As soon as the holiday rush is over the members of the Association of Jewelry Jobbers of Missouri will inaugurate a movement to bring more jobbing houses and manufacturers in the jewelry and allied lines to St. Louis. This was decided at the annual meeting and banquet of the association, held Tuesday night at the Columbia Club, on Lindell boulevard.

The addresses and discussions at the meeting indicated a consensus of opinion on the part of the jobbers that what St. Louis needs most is more jobbers and manufacturers. While there is an adequate number of straight jewelry houses, there is a lack of jobbers and manufacturers of allied lines. And even in the straight jewelry line any good house would be welcomed in St. Louis. It is the intention after the holidays to take up in earnest the matter of inducing eastern jobbers and manufacturers to locate here.

The annual election resulted in the choice of Alvin Bauman, president of the L. Bauman Jewelry Co., as president for the ensuing year, to succeed Edward Massa. Morris Eisenstadt was re-elected vice-president. William Kemper, secretary of the Gutfreund-Kemper Supply Co., was elected secretary of the association, to succeed Harry Aller. Frederick L. Steiner, treasurer of the St. Louis Clock & Silverware Co., was elected treasurer, to succeed Alvin Bauman. President Bauman will later appoint the members of the Board of Directors.

After the members had partaken of a splendid banquet there were addresses by Morris Eisenstadt, Alvin Bauman, Joseph Friede and W. F. Kemper. All of the speakers took an optimistic view of the trade outlook and St. Louis business prospects.

Waltham Watch Co. Now Asks Preliminary Injunction Against Chas. A. Keene.

BOSTON, Mass., Dec. 6.—Following the overruling of the demurrer of Charles A. Keene, the New York jeweler, who is defendant in a suit brought against him by the Waltham Watch Co. for alleged affixing of his own firm name to dials and plates of Waltham watches sold by him, the watch company has moved in the Massachussetts Supreme Court for a preliminary injunction and filed an affidavit setting forth its contention in the case.

The hearing comes up this week.

Herman Keck Manufacturing Co., Cincinnati, O., Declared Bankrupt by United States Court.

CINCINNATI, O., Dec. 4.—The Herman Keck Mfg. Co., Dec. 2, was declared bankrupt in a decision handed down by the United States District Court. The decision says that the company was insolvent when the bankruptcy proceedings were begun, and is so still. The opinion also says that there have been and still are a quantity of diamonds of considerable value concealed, with the intention to hinder, defraud creditors, and delay the settlement of the case.

The Herman Keck Mfg. Co. yesterday filed a notice of an appeal of the case to the United States Circuit Court of Appeals. The concern had previously filed exceptions to all of the findings of the referee, which were sustained by the court.

Receiver Carroll, upon application to the court, has received an order of sale, and as soon as the stock is appraised the store will be opened and the stock sold over the counter at retail, as if it were a going concern, until further order from the court.

The following have been appointed appraisers: Joseph Noterman, of Joseph Noterman & Co.; Edward A. Herschede, of the Frank Herschede Co., and R. H. Galbreath, who was formerly connected with the Duhme Jewelry Co. It is expected the stock will be appraised and the store opened under the receiver about Dec. 10 or Dec. 15.

Importations at the Port of New York.

Weeks Ended Nov. 28, 1908, *and Nov.* 27, 1907.

	1908.	1909.
China, glass and earthen ware:		
China	$37,979	$71,079
Earthen ware	10,479	10,424
Glass ware	25,452	18,378
Optical glass	3,117	859
Instruments:		
Musical	4,895	11,782
Optical	2,647	8,338
Philosophical	4,352	2,698
Jewelry, etc.:		
Jewelry	7,658	19,271
Precious stones	405,213	653,344
Watches	39,306	26,351
Metals, etc.:		
Bronzes	1,776	768
Cutlery	19,694	33,452
Dutch metal	.....	4,141
Platina	17,297	49,578
Plated ware	.....	.....
Silverware	421	1,825
Miscellaneous:		
Alabaster ornaments	17	149
Amber	9	9,714
Beads	1,572	5,189
Clocks	6,208	14,220
Fans	5,974	1,484
Fancy goods	8,484	13,710
Ivory	53,518	57,956
Ivory, manufactures of	60	101
Marble, manufactures of	6,937	54,024
Statuary	3,375	2,420

A copy of the address, "The Golden Opportunity," which was delivered by Ernest Miller Lunt, manager of the Chicago office of the Towle Manufacturing Company, before the Fourth Annual Convention of The American National Retail Jewelers Association, Aug. 4, 1909, at Omaha, Nebr., has been received at this office. The book is neatly bound in brown covers and printed on heavy white paper.

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BOSTON - - - MASS

Hearing in Case Against Patrick J. Cummings, Charged with Illegal Use of the Mails, Begins at Boston.

BOSTON, Mass., Dec. 1.—At the Federal building on Nov. 30, before United States Commissioner Hayes, a hearing was held in the case of Patrick J. Cummings, the Attleboro manufacturer whose Boston office is in the Journal building, and who is charged with using the mails to defraud in a jewelry agency scheme.

Robert A. Gray, of Greensboro, N. C., was the chief witness against Cummings. He stated that he was established in an office and fitted out with goods by the defendant, having made a deposit of $1,200, minus the expenses of a trip made by him to Attleboro to meet Mr. Cummings.

Gray identified a contract made by him with Cummings, and it was specified that he should be paid a salary of $150 per month in addition to a five per cent. commission, but the minimum sales must amount to $700 a month. He ran the office for a month, but was unable to sell any of the jewelry in his outfit.

Gray brought his stock of goods to Boston, and it is stated that the Government will call experts to determine their probable value. It is intimated that bracelets that could be purchased for $2 or $3 were marked at several times that price for Mr. Gray to sell to people in his territory.

The witness said that a Mr. Holloway was at the factory and appeared to be a partner of Mr. Cummings. The Government has not located him, however. It is understood that about a score of places were opened, but less than half of them are now running.

BOSTON, Mass., Dec. 6.—P. J. Cummings was held for the Grand Jury, which is expected to report on pending cases Dec. 7.

Thief Loots Joliet, Ill., Jewelry Store While Proprietor Is at Lunch.

JOLIET, Ill., Dec. 3.—The jewelry store of C. Christensen, at 317 Van Buren St., Joliet, was robbed of $2,000 worth of diamonds and $70 in cash between 12.30 and 1 o'clock Wednesday, Dec. 1, while the proprietor was eating lunch a short distance away. The robbery was one of the boldest ever perpetrated in Joliet, the thief working in sight of all passers-by in stripping the display windows of every diamond but one, and then pilfering the safe of a number of high-grade watches, a few valuable diamonds and the cash.

The police are working on the theory that the theft was committed by a former employe of the store, which had changed hands a number of times recently, Christensen having purchased it only a few days previous to the robbery. It is thought that keys were used in unlocking the front door of the store and in opening the watch compartment of the big safe where the best watches were kept. This belief is supported by the circumstances in the case, as Christensen was only absent from his store for half an hour.

Harlow Green, agent for the American Express Co., with offices adjoining the jewelry store, had occasion to go to the Christensen store for change for a $20 bill at 12.40 o'clock on the afternoon of the robbery. He found the front door open, and after waiting at the counter for several minutes for Mr. Christensen to show up concluded that the proprietor was busy and left the place. It is presumed that the thief was hiding behind one of the counters while Green was in the place.

SPRINGFIELD, Ill., Dec. 6.—John Freeland, an old offender, has been arrested for the Christensen robbery at Joliet. He was shot, perhaps fatally, by a companion in the fight over the spoils.

Sam Sterchi, Terre Haute, Ind., Makes a General Assignment.

TERRE HAUTE, Ind., Dec. 4.—A general assignment has been made under the laws of the State by Sam Sterchi, a pawnbroker and jeweler at 308 Main St. He carried stock of about $5,000. No official statement of the assets and liabilities has been made.

Mr. Sterchi is a young man, but has been connected with the jewelry trade for a number of years, and has been well regarded in the community. He was originally employed as watchmaker and started in business for himself in 1898 as a member of D. H. Sterchi & Co., to which business he succeeded in 1900. In April, 1907, he bought the stock of Max Blumberg, and moved to his present location. He made an assignment in January, 1908, but his condition was due to domestic troubles, and he settled in full with all of his creditors.

Connecticut.

S. H. Kirby, Jr., has been elected auditor of the Business Men's Association for 1910.

The directors of the Middletown Silver Plate Co., Middletown, are perfecting plans for a reorganization of the concern. Extensive additions to the concern's plants are contemplated.

In an old clock which had recently been taken for repairs to a jeweler in Southington was found, stowed away in the works, $190 in greenbacks which had been covered with the dust of many years.

The funeral of Hiram C. Vail, who was found dead in his home in Middlebury, Wednesday, took place Saturday. The deceased was born in Cornwall, and for several years was employed in Waterbury as a clockmaker.

Isaac Bloom, a jeweler at 12 Oak St., New Haven, has filed a petition in bankruptcy with Referee Newton. According to the schedules filed, his liabilities amount to $2,933, while his assets aggregate $1,081. The debts consist chiefly of money borrowed and for merchandise.

The directors of the International Silver Co., Meriden, Conn., have declared a dividend of 1¼ per cent. on the preferred capital stock, also an extra dividend of one-half of one per cent. Both dividends are payable Jan. 3, 1910, to stockholders of record Dec. 17, 1909. Transfer books will be closed Dec. 17 at 3 P. M., and reopened Jan. 4 at 10 A. M.

R. H. Safford, Leominster, Mass., recently sustained a heavy loss by fire.



N. Trowbridge is a new jeweler at Williamsburg, Kans.

Currier & Libby have opened a new store at Amesbury, Mass.

D. E. Guthrie has opened a jewelry establishment at Raymond, Ill.

A new jewelry store has just been opened by C. A. Ingleman in Norfolk, Va.

Mrs. M. W. Soyyidah is about to commence business in Deep River, Ia.

W. P. Thacker has begun business in the Griffin-Weber building, at Nokomis, Ill.

A store has been opened at 3172 Richmond St., Philadelphia, Pa., by G. Milikus.

In Dryden, Mich., a retail jewelry business has been started by George W. Smith.

A new jewelry store has been opened by Ellis Zomansky, on W. 4th St., Los Angeles, Cal.

T. J. Clark has completed arrangements to start in the jewelry business in Eddyville, Ia.

Stein & Olin is the name of a new firm that is starting in the retail business at 190 N. Main St., Providence, R. I.

Frank L. Bean, formerly watchmaker with George L. Whitehouse, Dover, N. H., has started in business at Farmington, N. H.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Nov. 29—Solidarity Watch Case Co.	765	846	947
vs. Ilgen & Wakefield Co.....	901	848	775
Dec. 1—Hayden W. Wheeler & Co.	799	898	939
vs. Tiffany & Co.....	917	823	924
Dec. 3—Cross & Beguelin.....	924	921	1,013
vs. Joseph Fahey & Co.....	830	986	915

STANDING OF CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman	19	5	990	.791
Tiffany & Co.....	11	4	987	.733
Hayden W. Wheeler & Co.	19	8	932	.703
Joseph Fahys & Co.....	16	8	1,012	.666
Cross & Beguelin.....	12	9	1,013	.571
Robt. H. Ingersoll & Bro..	13	11	945	.548
Ilgen & Wakefield Co.....	10	17	930	.370
Solidarity Watch Case Co..	4	11	927	.266
Mumford & Galaway.....	4	17	929	.190
J. J. Donnelly.....	..	18	825	...

The building now occupied by M. Bilsky & Son, Ottawa, Can., will shortly be razed in order to widen the street.

Customers of Lees & Sanders, sweep smelters, Birmingham, Eng., have received from the firm a well-printed illustrated circular on the subject of the value of sweeps, which contains half-tone cuts showing views of the concern's large plant together with a diagram of the furnaces, etc. The most unique feature of the circular, however, is the binding, the front cover being a solid copper plate with an embossed representation of a man at a smelting furnace.

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Providence, Rhode Island

Baltimore.

The local trade organizations are again dvertising the rebate system this year, ffering any out-of-town merchants that egister a rebate of half the railroad fare. he results have been surprisingly good.

John R. Hare, watchmaker, 707 N. Howrd St., who has been working on an airhip idea of his own origin, has about comleted the plans for his dirigible. His idea iffers from the other types in a radical spect as to the placing of the mechanism o minimize the many dangers in operating e present types.

Word has been received here of the death Thomas William Hutton, who, with his other, J. R. Hutton, conducted stores th at Hagerstown and at Chambersburg. Ir. Hutton was 72 years old. After the ar he removed to Philadelphia, where he as employed in a furniture store. He ter engaged in the grocery business at hambersburg, and finally joined his brother the jewelry line. For some years he has t been actively engaged. He leaves a idow, a daughter and one son, John R. utton.

Talbott W. Jenkins, of Jenkins & Jenkins, lversmiths, was much surprised and afcted by the presentation of a handsome ut bowl on the 25th anniversary of his arriage by all those employed and conected with the firm. To make the gift ore unique, every person in the shop had me hand in the making, which has been nder way for three months without Mr. enkins' knowledge. The bowl is 12 ches in diameter and is supported by single claw foot, the interior being itably inscribed with the names of e men. A large card signed by ch of the men was also sent. This Ir. Jenkins says he will have placed in a ver frame. A silver screen was placed ver the bowl and it was sent to a florist. ho decorated it with roses and lilies and rwarded it to Mr. Jenkins' home in time decorate the Thanksgiving table.

Harrisburg, Pa.

TRADE CONDITIONS.

Fine weather is bringing out the shoppers in large umbers during this holiday season, and jewelers re anticipating a fine run of Christmas buying uring this and the next weeks.

The large public clock on the new Teleraph building will soon be placed in posion.

Hinkle & Snyder donated a silver cup to he first annual poultry show of the Millersurg Poultry Association, held last week.

Red cross stamps are on sale at these ewelry and optical establishments: P. G. Diener, Rubin & Rubin, G. N. Springer, C. Koss Boas and E. L. Rinkenbach.

Harrisburg Council, United Commercial ravelers of America, has increased over 00 per cent. in membership during the past ix months, and is making arrangements to ntertain the Grand Council, which meets ere June 3 and 4, 1910. Over 300 deleates are expected.

George N. Schaeffer, the murderer conned in jail, did not appear at all affected hen his death warrant was read to him a short time ago. It is now almost a year since the murder of Leopold Ermann, the Philadelphia jeweler, was committed. Schaeffer seems still to believe he may get a chance to escape the gallows. His spiritual adviser gets little interest from him in religious matters. The date set for the hanging is Jan. 4.

Springfield, Ill.

TRADE CONDITIONS.

Many local jewelers have already laid aside more Christmas stock for patrons than ever before. The rush started early and some firms report that they have already done more business than they generally do up to the closing of the Christmas trade. All are well pleased and think this will be a remarkable year in every respect.

The jewelry store of the John S. Murphy Co., Pontiac, has been sold to the Frank J. Butler Co.

The stationery for the class of February, 1910, Springfield High School, is to be furnished by John C. Pierik.

Roy Gourley, of Springfield, employed as clerk in the Reinhardt jewelry store, Lincoln, spent several days with his parents in Springfield.

Tobin & Canham furnished a high grade watch movement in a fine case as one of the prizes in a contest conducted by the Rochester (Ill.) *Item*.

George Ostermeier and Charles A. Trunk, of Ostermeier & Trunk, and George W. Chatterton, Jr., employed by Lochman Bros., were admitted as members of the Chamber of Commerce of Springfield, last week.

The team representing the Illinois Watch Co. in the Arion Bowling League is at the top of the percentage column, with a comfortable lead. The team is composed entirely of players from the jeweling room of the factory.

W. W. Mason, who resigned as chief of police of Decatur after a long continued service, was presented with a handsome silver cup, gold lined, of the folding variety, by J. E. Yohe, a jeweler of that city, on the eve of the departure of Mr. Mason on a trip through the south for the benefit of his health. Chief Mason had always given the jewelers of Decatur excellent protection, and he was the most popular with them of any man who had held the office.

J. C. Pierik has purchased a lot at Third and Monroe Sts., in the business district of Springfield, and will erect a $50,000 building on the property. The building will be composed of seven flats and six store rooms. Mr. Pierik, together with Ed. Payne, a banker, also purchased the land on which the First Christian Church now stands, at 5th and Jackson Sts., taking possession of the place July 1, 1910. The church will be removed from the property, and a $100,000 clubhouse erected. The new building will be the headquarters of the Springfield Business Men's Association, the Chamber of Commerce and a woman's organization. It will be one of the finest buildings in the city. Mr. Pierik, with W. H. Conkling, also sold an eight-room modern house in Hawthorne place, the fashionable residence district of the city, which was opened by Messrs. Pierik and Conkling, to Pearl S. Barnes for $6,500.

Illinois.

The jewelry store of J. H. Booth, in Alton, has been materially altered by the installation of a number of new showcases, which were placed in the store this week.

Frank Main, Pittsfield, owner of a jewelry store in Woodhull, has purchased the Johnston jewelry store in Pittsfield and will assume charge of it, placing an assistant in charge of the store at Woodhull.

Albert Brown, a jeweler, of Lincoln, who has been seriously ill with typhoid fever at Deaconess Hospital, in Lincoln, is improving in condition steadily and may be able to leave the hospital for the Christmas rush.

The Hohl Clock Co. has been awarded the contract for installing an automatic clock system in the new Edwards School in Springfield, which will be the finest school in the city. The system will cost $498.

H. Kirk White, of the office force of the Illinois Watch Case Co., of Elgin, was taken seriously ill very suddenly, last Monday, and was removed to St. Joseph's Hospital, in that city, where he submitted to an operation.

W. P. Thacker opened a jewelry store in the Griffin-Weber building at Nokomis, on Dec. 1. Mr. Thacker was formerly engaged in the business at Sullivan, but sold out there to remove to Nokomis, where he was superintendent of schools for some time.

Charles Slemmons, traveling representative for a large watch company, and who was removed to the Springfield Hospital, in Springfield, last week, is pronounced in a very serious condition by the attending physician. He is suffering with typhoid fever.

E. E. Barber, Decatur, has removed his jewelry store from the 100 block, on North Water St., that city, to the 300 block on the same street. The fixtures of the new store are very elaborate, mahogany cases with beautifully carved French legs being used in the new quarters.

Theodore Vahlman, senior member of the Vahlman & Jacobs Jewelry Co., East St. Louis, surprised a thief in his home as he was ransacking the house. Vahlman thought the noise he heard was made by the hired girl, and on going down stairs to let her in, saw the burglar hastily leaving the house. Mr. Vahlman lost an overcoat, some jewelry and $2 in cash. A large quantity of silverware in the house was not taken.

Elaborate plans will be submitted for the remodeling of the Citizens' National Bank building, in Decatur, which will be occupied by Herman Post & Son, jewelers, on its completion. The new store will be two doors north of the present Post store, on N. Merchant St., and will be located on the southeast corner of Merchant and Prairie Sts. The store will have a special window for the display of precious stones, to be protected by iron bars. There will be seven times as much window display space as the Post firm has at present. H. Post has traveled extensively, in the desire to obtain ideas for the new jewelry store, which, on its completion, will be one of the most beautiful in central Illinois.

SOMETHING NEW SOMETHING NEW

THE NEW CALIFORNIA SEMI-PRECIOUS STONE

"Carmazul"

Found in colors of brownish red and carmen matrix and showing strongly of blues and greens. It is of extreme hardness and retains a highly polished surface.

SEND FOR SAMPLES AT ONCE

WHITLEY GEM COMPANY

347 South Broadway LOS ANGELES, CAL.

For Holiday Trade 1909, Buy

AMATRICE

THE GREEN MATRIX GEM
Beautiful, Individual, Matrix Effects

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St. Paul Building 220 Broadway New York

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LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

Gems and Precious Stones
Flexible Cover, Postpaid, 50c.
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WATCH OIL
Per Bottle 25c.

Another Black Shield Product—

Black Shield Oils

The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first.

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Black Shield Oils Write for our double-sized catalogue, Sent free of all charges Black Shield Mainsprings



CLOCK OIL
Per Bottle, 25c.

SWARTCHILD & COMPANY
THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.

Providence.

TRADE CONDITIONS.

There has been a generally good Fall business enjoyed by the manufacturing jewelers in this city and vicinity and the orders for the holidays on the books insure an active closing of the year. Evidences of a rushing business from now on for some time have developed during the past week or 10 days. Salesmen representing the various firms are now in the middle west and returns during the past week have displayed an increased buying for the Spring trade. The first definite information of renewed life in the industry and of future prospects came from Cincinnati and reached this city on Thursday. Jobbers in that city placed larger orders than usual for this season of the year. From that city the salesmen work their way west to Indianapolis, Chicago, St. Louis, Kansas City, Omaha and the northwest. Cincinnati buying is taken as something of a trade indicator. Buyers from all parts of the country who have been looking at manufacturers' lines in this city the past week have placed some good orders.

John Kelso was in Boston, the past week.

The Elgin Loan Co. has given up its store at the corner of Union and Middle Sts.

J. Solinger & Co. is to be represented in New York and the east by R. M. Losee.

The Robe Mfg. Co. has succeeded Bower, Roberts & Co., at 18 Broadway, Pawtucket.

Peter Lind is having a handsome two-family dwelling house erected at Edgewood.

Mary O. Capron has been appointed executrix of the estate of Herbert A. Capron.

John W. Case is making a trip through the west in the interests of H. F. Carpenter & Son.

Stein & Olin is the name of a firm that is starting in the retail business at 190 N. Main St.

Anna F. Shaw Payton, wife of the late Augustus V. Payton, died in this city, last Wednesday.

The Providence Pearl Co. has removed from 95 Pine St. to larger quarters at 101 Westfield St.

George N. Steere, of the George N. Steere Co., of Pawtucket, was in New York the past week.

Henry A. Kirby is taxed on $39,000 in North Providence, according to the assessment just announced.

The Martin-Copeland Co. is receiving good orders from the middle western circuit through G. W. Bleecker.

William C. Codman, assignor to the Gorham Mfg. Co., has been granted a patent on a teapot or similar article.

E. D. Cole, representing D. C. Percival & Co., Inc., Boston, Mass., has been calling upon the trade in this city.

J. A. Durell, formerly salesman for the Keith-Gara Co., will hereafter represent the Inlaid Comb Co., of this city.

Herbert S. Tanner visited Boston, last week, in connection with orders for trophies for the Rhode Island National Guard.

Samuel MacPherson, of the MacPherson-Roubaud Co., has returned from a trip to New York, combining business and pleasure.

Henry Lederer & Bro., Inc., have removed from 227 Eddy St. to larger quarters in the new Doran block, 150 Chestnut St.

The Rhode Island Ring Co. reports a big business with increasing orders on its books. Night work is necessary to keep pace with orders.

Thomas A. Pollock returned, Saturday, from a short trip west for Pollock & Darling, and started again Monday night for a trip as far as Denver.

E. A. Bush, of the C. S. Bush Co., left, Saturday, for a several days' trip to Rochester, Vt., in connection with interests of the firm in that vicinity.

Fred Bohner, Chicago representative of the Cutler Jewelry Co., and Dunn & Rodenburg, has been visiting the factories of these concerns in this city recently.

The J. J. White Mfg. Co., of this city, is arranging to change its New York office from Fifth Ave. to Maiden Lane, where A. Merback will be in charge.

Leon L. Pierce, who has been a clerk at the Narragansett Hotel, this city, for several years, has accepted a similar position at the Whitcomb House, in Rochester, N. Y.

The Union Hardware & Electric Supply Co., 100 Westminster St., has added a large line of cut glass to its stock. A line of fancy cutlery for the holidays has also been put in.

The regular monthly meeting of the Rhode Island Society of Optometry will be held at the rooms of the association, 152 Weybosset St., this city, Friday evening, Dec. 10.

A successful pouring of one of the bronze figures for the South African memorial for Toronto, Can., was made at the bronze foundry of the Gorham Mfg. Co., a few days ago.

George H. Smead, New England representative for the American Oil & Supply Co., has just returned from a successful trip through Connecticut and Western Massachusetts.

Mayor Henry Fletcher was one of the speakers at the meeting of the Conservative Club on Monday evening. Among those present were Frederick W. Aldred and Aldridge G. Pearce.

Benedict B. Lederer has purchased of Charles R. Smith two lots of land with buildings thereon on Corinth, Sassafras and Broad Sts., and lot with buildings on Vito St. for $3,500.

A small fire broke out in the vestibule window of the Boston Store on Westminster St., Nov. 30, during the busiest shopping hour, and caused considerable excitement. The damage was slight.

Owing to the engagement of counsel in court, the adjourned meeting of the creditors of William Feintuch, scheduled for last week, did not take place. Referee in Bankruptcy Barrows will appoint another date.

Louis L. Leach, who has been in business at Taunton, Mass., for a number of years, has opened an office at 400 Westminster St., this city. He is a designer and modeler and makes a specialty of medallion and figure work.

Harry Cutler has been elected captain of Company E, First Light Infantry Regiment, the crack independent military command of the State. George W. Rhodes, with the Gorham Mfg. Co., has been elected a member of the company.

H. Eugene Tanner, brother of Herbert S. Tanner, with whom he has been associated for many years, is confined to his home, having suffered a slight shock. While his condition is considered serious it is hoped that he will recover.

The glass in the side door of Abraham Colitz's retail jewelry store on Main St., Woonsocket, was broken during last Monday night. After an investigation it was found that nothing had been taken and the break was put down as an accident.

Mrs. Caesar Misch, head of the Caesar Misch Co., Inc., who has long been identified with charitable and progressive work, has been honored by the National Council of Jewish Women the past week in session at Pittsburg, Pa., by her election to the presidency.

Battery B, one of the crack organizations of the Rhode Island National Guard, of which E. Merle Bixby is captain, celebrated its 24th anniversary, Saturday night. Among the guests were Mayor Henry Fletcher, Capt. John A. Corey and Major Howard D. Wilcox.

The Board of Examiners in Optometry will have its first meeting for examination of candidates for registration under the new optometry law on Dec. 13 and 14. The meetings will be held in the evening at the rooms of the secretary of the board, H. W. Cunningham, Mathewson St., this city.

Mr. and Mrs. John D. Lewis have sent out invitations for the marriage reception of their daughter, Miss Mary L. Lewis and William L. Mauran, of the John T. Mauran Mfg. Co., at 4 o'clock on Wednesday, Dec. 15, at the home of the bride's parents on Brown St., this city, following the ceremony.

Edward J. Lonnergan, for several years connected with C. H. Allen & Co., Attleboro, has taken a position with the J. J. White Mfg. Co., of this city, in which he has acquired an interest. Since retiring from the firm of C. H. Allen Co. Mr. Lonnergan has been in business for himself at Attleboro.

Mrs. Myra Taylor, who for several years has been the buyer for the jewelry and leather novelty departments for the James A. Foster Co., of this city, was recently married to Joseph J. Sawyer, who is connected with the Mallory Steamship Line of New York. They will make their home in New Orleans.

The first meeting of the creditors of Walter V. Lawton, doing business as the Walter V. Lawton Machinery Co., who was recently declared a bankrupt, was held at the office of Chester W. Barrows, referee in bankruptcy, last Monday morning. F. Webster Cook, a lawyer, was made trustee with a bond of $2,000.

Among the foreign importations received through the Providence Customs House during the past week were the following: From Ciudad, Mex., one package of jewelry; from Bremen, two packages of imitation precious stones; from Hamburg, one package of jewelry; from Havre, two packages of manufactures of copper and one of celluloid; from Southampton, two packages of manufactures of copper.

Millard F. Davis, jeweler in Wilmington, Del., accompanied by ex-Mayor Horace Wilson, chairman, and Joseph Marvel, of the battleship *Delaware* silver service gift committee, visited the works of the Gorham Mfg. Co., in this city, some time ago to examine the work, which is being done under the personal direction of W. C. Codman, head designer of the company. The

Borrelli & Vitelli

CORAL MANUFACTURING COMPANY

401 Broadway, New York



This 20,000 Dollar Coral Tree, biggest in the world, fished in Japan Sea, near Koba, weighing 30 pounds, worked by Borrelli & Vitelli, in their own factory in Italy.

Coral Necklaces, Long Chains, Coral Cameos, Drops, Buttons, Flat, Round and Ovals, all kinds of Coral Jewelry, Shell Cameos, pink, brown and yellow.

Send your order in time for Christmas Trade.

Torre del Greco, ITALY.

BORRELLI & VITELLI

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Tel. 5412 Franklin

401 BROADWAY, NEW YORK

57 Hatton Garden, LONDON, ENGLAND

ompany has been asked to have the service nished by Feb. 15 instead of May 1, as riginally planned.

The personal property of George L. mith, lessee of the Narragansett Hotel, as been attached for $30,000 for alleged reach of contract, according to Attorney rank W. Tillinghast. This action is the utcome of the failure of negotiations for ie transfer of the lease of the hotel to ylvanus Stokes, of Boston, and Timothy Phelan, of New York, who claim that ey entered into a binding bargain with ir. Smith, for the transfer.

A suit to recover $8,000 brought in the nterests of the bankrupt estate of Lazarus Griess against Mark Streicher, was put n trial in the United States District Court ere on Friday. The amount is claimed by ie trustee in bankruptcy, William J. rown, who brings the suit, to have been aid to Streicher in preference to other reditors within four months of the bankiptcy proceedings. It was testified that me of the notes paid Streicher had been n in anticipation of the dates upon which ey became due.

The State Returning Board, Thursday, ade its official announcement of the elecn of Nov. 2. Of the 12 representatives the General Assembly of the State from rovidence the Republicans elected 10, of hom three were manufacturing jewelers. eorge H Holmes, of the George H. olmes Co., received more votes than any her candidate on the legislative ticket, aving 10,626 to his credit. Harry Cutler, the Cutler Jewelry Co., had 10,507, and dgar W Mowry, of the George L. Vose fg. Co., had 10,456.

Several of the manufacturers of this city nd the Attleboros have engaged rooms at ie Crown Hotel, wherein their salesmen ave full lines of their goods attractively isplayed. This is a new departure in this ty, although a custom that has long obained in New York. Among the concerns ho have had such showrooms in the past eek were Premier Novelty Co., Standard ewelry Co., Hempkin-Miller Co., Attleboro lfg. Co., Steiner Mfg. Co., Baer & Wilde o., C. O. Sweet & Son Co., M. W. Carr Co., Columbia Jewelry Co., Inlaid Comb o., Ideal Comb Co., Queen Hair Pin Co., olonial Comb & Novelty Co., C. H. Allen Co., Freeman & Daughaday Co., McRae Keeler and M. F. Williams & Co.

K. M. Toyoda, of Toyoda & Tada Co., esigners, chasers and engravers, at 268 Veybosset St., this city, left on Nov. 9, accompanied by his wife, on a trip across he continent to San Francisco and thence o Japan. They expect to remain abroad or at least six months, and possibly a onger period, while Mr. Toyoda is assistng in straightening out his father's busiess affairs in Japan. Mr. Toyoda's father s a leading manufacturing jeweler in Toio. He has been ill for the past few nonths, and the son has received urgent nessages to come home. His thorough nowledge of the jewelry business made it specially desirable that he should be in apan to look after the interests in which is father is engaged. Mr. Toyoda, who ame to this country seven years ago, is ne of the few Japanese immigrants who narried an American girl. His wife was formerly employed for several years by the State of Rhode Island as telephone operator in charge of the switchboard at the Superior Court House. They were married in this city about four years ago.

Among the buyers registered here the past week were the following: New York—E. W. Hamilton, L. L. Robinson and G. M. Katz, of Hamilton, Robinson & Co.; M. L. Schwab, of Guthman, Solomon & Co.; Joseph Mayer, of A. Steinhardt & Bro.; C. P. Davis, of Butler Bros., Inc.; Philip Stern; representative of Alden, Cohen & Co.; representative of Kadden Bros.; Max Weiner and A. Kaskell, of Weiner Bros.; R. Kahn; M. L. Cohen, Carl Rosenberg, J. Sadler and Hugo Manoville, of Cohen & Rosenberg; B. Bornstein, of N. Baylinson & Co.; H. A. Stern, Paul B. Paris and J. Nusbaum, of Hecht, Stern & Co. Chicago—J. D. Waxman and W. A. Kaufman, of Rothschild, Waxman & Kaufman Co.; E. McDonald and I. Auer, of J. V. Farwell Co.; R. Eiseman, of M. A. Eiseman & Bro.; J. Floersheim and R. Fautte, of J. Floersheim & Co.; S. S. Jacobs and Harry Morris, of Morris, Mass & Reilly; J. C. McMurphy, with Marshall Field & Co.; A. L. Stone of Stone Bros.; Max Stone, of Stone & Co.; Felix Sattler, of Sattler, Richter & Co.; Louis Kobacker, of K. L. Landan & Co.; Benjamin Rothschild, of F. Lewald & Co.; B. J. Goldsmith, of Lauhab, Lavick & Co.; D. E. Simon, of Simon & Bro.; A. T. Evans, of Butler Bros., Inc.; I. Hahn, of F. A. Ryder; Julius Selfenthal, of Selfenthal Bros.; L. W. Howland, of Howland, Hickok & Davis. Other cities—B. Wolfe, of D. Marx & Sons, St. Paul, Mo.; Ossie Cohen, of Cohen Bros., Minneapolis; Tobie S. Dobrin, of M. L. Cohen, Minneapolis; Max L. Kahn, of Ritter, Kahn & Co., Philadelphia, Pa.; Oscar F. Uhl, of Furstenwerth-Uhl Jewelry Co., St. Louis; Nathaniel Lauter and B. J. Hirsch, of Hirsch & Lauter Co., San Francisco; Samuel Diamond, of Maas, Hirschberg & Diamond, Sterling, Ill.

Albany, N. Y.

M. J. Kennedy, 447 State St., Schenectady, recently had an exhibit in his window which attracted considerable interest. This was a clock made in France over a century ago, the top of which shows a reproduction of a French garden with artificial flowers and a fountain with running water. It is a remarkable example of the skill of the old French clockmakers.

Fred Hoffman, a noted baritone singer and the son of F. W. Hoffman, 81 N. Pearl St., returned to New York from Europe last week on the *Kronprinzessin Cecilie*. Young Mr. Hoffman, who has been singing in Paris, Berlin and Dresden for the past two years, was the recipient of a number of commendatory notices on his arrival here. After a visit to his friends in Albany Mr. Hoffman will return to Paris to pursue his studies.

Clarence F. Wessel has been appointed temporary receiver of the Legate Mfg. Co., Hartford, Conn., and authorized to continue the business for not more than four months. The application for the receivership was made by the S. L. & G. H. Rogers Co.

North Attleboro.

Geo. L. Paine went west, last week.

Walter Boss, of Boss & Baldwin, was in New York, last week.

Harry Kip, with the H. F. Barrows Co., was at the factory, last week.

Fred Gilbert was in New York, last week, in the interests of his concern.

Harry Fisher has returned from a trip in the interests of Furbish, Swift & Fisher.

Edward J. Sommer has returned to Chicago, after spending a few days in town.

K. Lucius Taylor has returned from a short trip to New York for Riley & French.

Earl Robinson was in New York, last week, in the interests of Sturtevant & Whiting.

William Peckham, salesman for J. H. Peckham & Co., and his bride were in town, last week.

Fred M. Cook, New York representative for Whiting & Davis, was at the factory, last week.

The H. D. Merritt Co. has moved its New York office from 13 Maiden Lane to 14 John St.

Louis Blackinton, with the W. & S. Blackinton Co., arrived home from the west, last week.

Mr. and Mrs. Thomas G. Frothingham, Jr., celebrated, last Thursday, the first anniversary of their marriage.

The Whiting & Davis Co. has arranged a smoking room for the help during noon hours, in a small building near the plant.

William Vaudrey, last week, had his foot badly bruised at the factory of Mandalian & Hawkins, by a large die dropping on it.

Edmund H. Sherman, father of Walter C. Sherman, with the estate of O. M. Draper, died, last week, at his home in Franklin.

St. Elmo Coombs returned, last Thursday, from a trip in the interests of the Paye & Baker Mfg. Co. Mr. Rosenberg, who covers the middle western circuit for the firm, is at the factory.

Raymond Wise met with a painful accident, last Sunday, while traveling from the Cape in his automobile. Mr. Wise was cranking his machine when it "kicked" and injured his right wrist.

Lewis M. Reeves, who has been in charge of the local office of the closed Jewelers' National Bank, left, last week, for Washington, where he has received an important appointment in the treasury department.

The handsome residence of Thomas G. Frothingham on Washington St. was badly damaged by fire, Friday morning. The fire was discovered by one of the servants, and had its origin in the attic. Although the flames were kept confined to the third floor, the first and second floors were badly damaged by water. The origin of the fire is unknown, and was the cause of an investigation by Fire Marshal Collamore, Fall River, and Chief Engineer Tufts. The damage is estimated at $10,000. Nearly all of the house furnishings were saved by the many friends of Mr. Frothingham, who worked energetically with the fire police.

Mr. Kopang has completed and opened his new jewelry store at Ryder, N. Dak.

The TRAVELERS' Thin-Model BRUSH



is selling everywhere. We know, because of the re-orders.



Patent Pending.



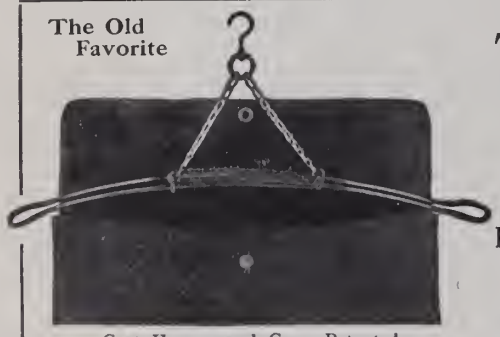
An actual photograph of the back of the TRAVELERS' THIN-MODEL BRUSH.

Almost a knife-edge — light-weight, can be carried anywhere without taking up any noticeable amount of room —yet it is as effective as the old-style thick, heavy brushes or a whisk broom.

They come handsomely cased in leather envelopes of assorted colors—separately or in pairs (cloth and velvet brush). Backs of ebony and French ivory — plain and mounted in silver and gilt.

Ought to be on every dressing table, in every traveler's bag, and in the pocket of every automobile!

The Old Favorite



Coat Hanger and Case, Patented.

Travelers' Garment Hangers

For Coats and Waists

Also for

Skirts and Trousers

In sets of 3, 4 and 6, in leather cases, bags and pouches of assorted colors.

$8 per dozen and upward

A Man's Gift

Our Cravat Holder



Trefoil, ring and triangle shapes. Pigskin, red or green morocco leather. Metal parts brass or Sterling silver.

	Per doz.
Brass - - - -	$14.40
Sterling Silver,	$30 and $42

Extra! A New Cravat Holder

ring shape—metal parts gold plated—pigskin strap. Very handsome . . . **$8 per dozen**

OTHER OF OUR ATTRACTIVE HOLIDAY ARTICLES:

Folding Shoe Horn — In Pigskin Case

Crater Match Box — With Receptacle for Burned Matches

Salad Sets — Silver Mounted

Mission Serving Tray — Brass or Copper

Flat Iron Set — In Wooden or Morocco Finished Case

Cigar Paper Weight — Looks like a Cigar

Send for Complete Catalogue *now* — or send a sample order.

TILDEN-THURBER CO., MANUFACTURERS PROVIDENCE, R. I.

Newark.

TRADE CONDITIONS.

The volume of business done during the month of November has been large and from present indications December will be equally as good. Manufacturers of diamond mountings continue to do a brisk business and until a few days ago were working overtime. Ring and chain makers are doing a fair amount of business, especially as at this time of the year they anticipate a slight falling off. The jewelers' supply houses also report an excellent business. The demand for holiday goods is exceeding records of the past two years and some manufacturers are having difficulty in filling orders. It appears that the Christmas buying will be better than the general trade had expected.

W. H. Ziething, Ziething & Co., is making an extensive trip through the south, having left New Orleans early in the week.

Charles W. Feagley has accepted a position with the Jersey City Watch Co. He had been an employe of the Hamilton Watch Co. for the last 13 years.

Morris Hagerstrom, of the Hagerstrom Co., 276 New Jersey Railroad Ave., is away on a business trip through the west, and will return some time during the holiday week.

The Newark Jewelry Novelty Co., formerly located on Alexander St., has removed to more spacious quarters in the Richardson building, at the corner of Green and Columbia Sts.

Mrs. Louise Radford, widow of Robert H. Radford, who was one of the best known jewelers in Plainfield, N. J., died at the residence of her daughter, Mrs. Howard Pope, of E. 5th St., recently.

E. N. Mandeville, of the Arch Crown Mfg. Co., is making a tour through Pennsylvania, and W. B. Vail, of the same concern, will leave on a trip through New York and the New England States, this week.

The jewelry store at 42 Dennis St., New Brunswick, N. J., formerly operated by Samuel Dobin, who was buried Nov. 21, has not been reopened since his death, and it is not yet definitely known whether the business will be continued by his widow or not. She stated that she had made no plans for the place.

The American Platinum Works, 251-255 New Jersey Railroad Ave., have acquired by purchase the real estate and building formerly owned and occupied by the Caffrey Leather Co. and J. Liebstein & Sons, located at 225, 227, 229 and 231 New Jersey Railroad Ave., covering half a block on that avenue, 110 feet, and having a frontage of 250 feet on Oliver and 30 feet on Chestnut Sts. The present buildings will be reconstructed and modernized and an additional structure will be erected, which, when finished, will give this company one of the most complete plants in the world for the refining of platinum, gold and silver.

Stacia Truscham, 13 years old, and her brother Antonio, eight, are believed to be the burglars who have been conducting a series of daring robberies in Grove St., Jersey City. Meyer Norman's store was broken into, recently, by the crude but quick method of smashing the big front window with a milk bottle. Several hundred dollars' worth of jewelry and other stuff was taken, Norman reported to the police. Detectives Hoffman and Moran were walking in Grove St. when they noticed a little girl wearing a brooch which seemed to match ill with her shabby clothes. They followed the child to 444 Henderson St., where they found Mrs. Truscham caring for a sick baby and little Antonio playing with some more of the stolen trinkets on the floor.

The officers who were elected at a recent meeting of the Jewelers' Three-Man League at the Oxford Bowling Academy are: J. Baumbusch, with Alling & Co., president; Victor Hess, with Carter, Howe & Co., vice-president; Alfred Baird, with the Shiman-Miller Mfg. Co., secretary; William Roberts, with Bippart, Griscom & Osborn, treasurer; George Dennebaum, with Whiteside & Blank, member of executive committee. Great rivalry exists among the teams entered in the league, as several of them met on the alleys last season in the Mercantile League. The following firms are represented in the tournament: Krementz & Co., Alling & Co., Allsopp & Allsopp, Kohn & Co., Carter, Howe & Co., Whiteside & Blank, Larter & Son, Durand & Co., Crescent Watch Case Co., C. Rech & Son and the Shiman-Miller Mfg. Co., while Bippart, Griscom & Osborn have entered two teams. A meeting was held, Saturday, for the arranging and adoption of a schedule.

Attleboro.

F. A. Chace, Jr., Chicago, representative for the C. M. Robbins Co., is at the factory.

Herbert N. Cobb, salesman for the Daggett & Clap Co., was at the factory, last week, for a short visit.

A large number of the salesmen were at the factories, last week, getting their sample lines in shape to be out on the road about Dec. 15.

Edmund J. Lonergan, formerly a member of one of the local jewelry concerns, has accepted a position with the J. J. White Co., Providence, R. I.

The Frank Mossberg Co. has started to move into its new building in the southern part of the town, and expects to be all settled by the last of the month.

Edward A. Sweeney, who was a member of the jewelers' tariff committee, stated, last week, that to the best of his recollection the paragraph which imposes a duty of 60 per cent. on pearls on wires was one taken up by the committee representing the importers of precious stones rather than by the jewelers' committee. He added that the effect of the present ruling would be likely to cause a protst from the trade.

Quick work on the part of the employes of Simms & Co., which concern is located in the wooden factory of Tappan Bros., on Union St., prevented a disastrous fire last Saturday afternoon. A large can of tar had been placed on the forge to be softened by the heat. Some one turned on the blowing apparatus, thus causing the blaze under the can to be hotter than intended. In a few minutes the whole can of tar was afire, and in an attempt to pull the can off the fire it was overturned and the building was set on fire. James Simms, head of the firm, and several employes secured water pails and were successful in putting the blaze out before any serious damage had been sustained.

Eugene L. Cardin was given a hearing in the Fourth District Court, Saturday, before Judge Fred B. Bryam. Cardin admitted his guilt of the charge of the larceny of goods valued at $300 from the G. K. Webster Co., North Attleboro, but entered a plea of not guilty of being an accessory to the highway robbery of Arthur Greene, bank messenger for the Webster company, who was held up in August, 1906. He was represented by Attorney Harold F. Hathaway, of Taunton. On the larceny count Cardin was sentenced to serve 70 days in the House of Correction. He was found probably guilty of being connected with the holdup and was ordered released in $2,000 bonds for the February term of the Grand Jury. Through his attorney Cardin appealed from the jail sentence on the larceny charge.

Washington, D. C.

The residence of Ex-Secretary of the Treasury J. G. Carlisle, in this city, was recently attached by a New York jewelry house on a claim for jewelry sold. It is said, however, that the attachment will be on technical grounds as the plaintiffs have made a mistake in the residence of the ex-secretary.

B. P. Rickenbacher, 1213 G. St., N. W., was elected president of the local Swiss society, the Washington Greutli-Verein, for the year 1910. This is a fraternal organization, one of the most prominent and influential of its kind in the country, and is composed of native Swiss and their descendants.

Twenty-five unset diamonds were recently pledged in this city for $1,000 and as they are regarded as worth more than twice the amount, local detectives have been making efforts to locate the pledgee in the belief that the gems were stolen. The pawned diamonds were taken from the dealer by the police and turned over to the property clerk at headquarters, who has been holding them for identification.

Charles Schwartz, formerly located at 27 S. Market St., Philadelphia, Pa., Monday, opened his new store at 824 7th St., N. W., to the public. The store has been remodeled throughout to suit the needs of Mr. Schwartz and is quite large. The show cases are mahogany, and are well stocked. The show windows in the front of the store are double, a large window on a level with the sidewalk and under the usual window giving an opportunity of four separate displays being made. These windows are very brilliantly lighted by Tungsten lamps. As an opening souvenir Mr. Schwartz is giving to prospective customers a solid brass ash or pin receiver or similar article.

Jacob L. Yund, Helena, Mont., is about to retire.

Creditors of the Texas Jewelers' Supply Co., Fort Worth, Tex., recently filed an involuntary petition in bankruptcy in the United States District Court there and asked the usual adjudication on technical grounds. The petition was signed by the American Novelty Co., Attleboro, Mass.; the Ledos Mfg. Co., Newark, N. J.; Moseley Lathe Co., Elgin, Ill., and the American Oil & Supply Co., Newark, N. J.

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Boston.

TRADE CONDITIONS.

The Boston retailers have been much gratified by he way in which holiday trade has started up uring the past fortnight. One of the largest jew- ers says the indications are for a great increase ver the business of the season a year ago, and her large dealers report an excellent start in ovember and steady gains. Leading wholesalers y the improvement this year over last will be om 10 t 20 per cent and is most noticeable in e larg r mercantile centers.

George E. Homer was in New York on holiday buying trip last week.

An interesting collection of small bronzes, e work of Augustus St. Gaudens, is on xhibition at Doll & Richards' gallery.

Webster M. Swayer, son of J. C. Sawyer, one of the extra holiday salesmen in his ther's retail department.

William T. Simpson, employed by the hreve, Crump & Low Co., has been serv- g during the past week on the jury at st Cambridge in the Harmon trial, a pital case.

The Austin-Walker Co., 109 Kingston manufacturers' agents for tortoise shell ticles, contemplate removing their head- uarters to New York shortly.

The big Washington St. real estate deal blocked for the present, it is stated, by e holder of a nine-year lease of one of e estates, who asks a prohibitive price erefor.

D. C. Percival, Sr., has returned from a creation trip. His residence on Common- ealth Ave., this city, was damaged some- hat by fire in the upper portion a few ys ago.

An organization within the larger or- nization of the Boston Chamber of Com- erce is planned, to comprise the retail embership in a subsidiary trade board. me of the leading jewelers of the city e interested in the project. A meeting kes place to-day for its formation.

Isaac Mendelstain, a watchmaker and an broker of East Boston, created some- ing of a stir in court, last Wednesday, stating that he had been coached by the torney for the defense in a case in which endelstain was involved, to make certain atements before the master hearing the se, and these statements he then declared be untrue.

Buyers in town, during the week, in- ude: A. E. Garnsey, Sanford; George L. err, Cornish, Me.; Mr. Quimby, Clare- ont; H. M. Wodruff, Conway, N. H.; r. Flint, St. Johnsbury, Vt.; E. E. Mil- tt, Amherst; Loring Smith, Brockton; W. Eager, Marlboro; George W. De- ars, Lawrence; J. J. Barry, Fitchburg; H. Parsons, Hudson, Mass.

The New England Watchmakers' Club ill hold its next meeting Dec. 14, when it expected that action will be taken on the tter of outlining the work of the pro- sed classes for the Winter season. The eaker of the evening will be J. Frie- adter, of the Waltham Watch Co.'s fac- ry, who is to give a demonstration of the e of the lathe in various kinds of work.

The E. Howard Clock Co. has recently stalled a regulator and program time an- nciator device at Lasell Seminary, Au- rndale, Mass.; a fine striking tower clock r Trinity Church, Newport, R. I.; a strik- ing tower clock on the court house at Paris, Ark.; a Westminster chiming ap- paratus for St. James Church, Stratford, Ont., and a watchman's clock system for the Merrimack Mfg. Co., at the plant of the company in Dover, N. H.

Travelers visiting Boston, during the week, included: L. F. Clark, Cory, Clark & Noon; George W. Read, Larter & Sons; E. H. Eckfeldt, Eckfeldt & Ackley; H. B. Bliss, B. M. Shanley, Jr., Co.; J. D. Varley, Allsop Bros.; Charles Arena, La Secla, Fried & Co.; E. E. Allsop, Wordley, All- sopp & Bliss Co.; G. A. Briggs, William L. Sexton & Co.; H. N. Van Bergen, Snow & Westcott Co.; John R. Scofield, T. W. Adams & Co.; Mr. Colby, Towle Mfg. Co.; Fred Barry, Louis Stern Co.

The old-time prominent Boston jewelry house of the Federhens, who resided in Quincy, Mass., and had their place of busi- ness beneath the Boston Museum, where the Kimball building now stands on Tre- mont St., was brought to mind by a case in court, a few days ago. Herbert M. Fed- erhen asked for the construction of a clause in the will of John Federhen, who died in 1898, leaving his estate in trust for 10 years. The question was as to the disposal of the gift of the testator to John Federhen 3d, who died before the expiration of the 10- year period.

Buffalo, N. Y.

Isidore Latz, of the Empire State Ring Co., has returned from the northwest.

Frank Ehrenfried, the Broadway jeweler, has become a charter member of the new Charles W. Cushman Lodge, F. and A. M.

John C. Betz, of Schneider & Betz, manu- facturing jewelers, was among those who took a prominent part at a recent celebration of the American Order of Owls, a fraternal organization in this city.

Charles F. Damm, manufacturing jeweler, whose plan for pay-as-you-enter street cars was referred to in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, reports that he has applied for a patent on his idea.

Jireh Kinney, the veteran jeweler, was re- cently elected an alternate to represent Cha- pin Post, G. A. R., of this city, at the next department encampment of that organiza- tion. Rochester and Syracuse are trying to land the convention.

Steere's Specialty Shop, where high grade jewelry novelties, hatpins and similar arti- cles are sold, held a successful formal open- ing last Friday and Saturday and attracted large crowds. Special music, flowers and attractive decorations were features of the event. Souvenirs were distributed. The store is located at 381 Main St.

Among the jewelers who recently visited the Buffalo market were: S. S. Prentiss, Lockport; C. L. Kerr, Silver Springs; Charles Mabie, Holley; D. A. McCue, Athens, Pa.; E. A. Harris, Brockport; F. M. Woodward, Cattaraugus; J. H. Engel, Brockport; W. H. Fuller, Silver Creek; I. Traub, Niagara Falls; M. A. Emery, Ark- port.

At a meeting of the Buffalo Optometrical Society last Friday night an executive com- mittee was instructed to arrange plans for a scientific branch of the organization. The committee will report on the subject at the next meeting. A feature may be an address by Dr. Floyd S. Crego on "The Eye in Relation to the Brain." John J. Miller was elected a member of the association.

Among the travelers who recently called on the Buffalo trade were: John F. Gar- land, Keller Jewelry Mfg. Co.; H. C. Schwartz, Charles C. Wientge Co.; W. H. Gregory, Strobell & Crane; L. Rockwell, Poole Silver Co.; F. Juengling, Sessions Clock Co.; Nathan A. Sachs; J. P. Stearns, Unger Bros.; S. A. Lynch, William B. Kerr Co.; Ralph B. Brahe, M. A. Mead & Co.; William B. Tilton, D. C. Percival & Co., Inc.; C. A. Holbrook, Sloan & Co.; H. N. Van Bergen, Snow & Westcott Co.; Her- bert R. Morse, R. Blackinton & Co.

A boy has confessed to the police that he broke into the store of the Seneca Loan & Jewelry Co., in Seneca St., and stole some rings and other articles. The youngster has already served time at the Rochester Industrial School. He carried a chain, to the end of which was attached a heavy metal ball, and by means of this arrange- ment he managed to smash the store win- dow. Other windows were also smashed by the ball and goods were taken. The boy says he has no home and for many months has been sleeping wherever he could rest his head.

Some Buffalo jewelers are directly inter- ested in the proposition to form a wholesale merchants' board in connection with the Buffalo Chamber of Commerce. Plans were considered at an informal dinner at the Elli- cott Club. Representatives of the following manufacturing jewelers were at the ban- quet: White, Wile & Warner, King, Raichle & King, King & Eisele, Heintz Bros., Buf- falo Jewelry Case Co. and Queen City Ring Mfg. Co. A representative of the Cleveland Chamber of Commerce addressed the ban- queters. Another plan on foot here is to unite the Chamber of Commerce with the Manufacturers' Club. Some manufacturing jewelers are also members of the latter organization.

There has been much discussion among Buffalo jewelers and others regarding the sentence received by Joseph H. Miller, head of the Amsterdam Diamond Co., and his son, Horace J. Miller. As briefly stated in the last issue of the JEWELERS' CIRCULAR-WEEKLY, the elder Miller was sentenced to serve two years and three months in Federal Prison, Atlanta, Ga., and to pay a fine of $2,000. The son was sentenced to pay $1,000, and was given 10 days in which to make the payment. The defendants were convicted of using the mails in the operation of a fraud in con- nection with the Amsterdam Co. Both of the Millers were convicted on five separ- ate counts in the indictments against them. Under the statute governing the case the men might have been sentenced to a year and a half on each count and fined heavily. Taking this fact into consideration, the sentences they received were comparative- ly light. Evidence during the trial was brought out showing that the Millers secured more than $300,000 out of $600,- 000, the amount alleged to have been paid into the diamond company by its cus- tomers. The Elder Miller has been taken to Atlanta to begin serving his term, which with commutation will be less than two years. The son has gone to California.

GORHAM SILVER

FOR CHRISTMAS AND NEW YEAR

¶ A little over two weeks and Christmas Day will be past and gone. Already the more desirable class of the retail jeweler's customers are arriving at a decision as to the form their Christmas gifts shall take. In a majority of cases that decision revolves around some article of Gorham Silverware.

¶ For this reason the discreet jeweler will take advantage of this final opportunity to replenish his stock of Gorham Silver, especially designed for Christmas and New Year gifts. He will also recognize that in order to avoid an otherwise inevitable disappointment he must forward his necessary orders without delay.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

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LONDON, Ely Place.

WORKS: Providence and New York.

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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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Stealing Ideas of Others.

THERE seems to be a peculiar deficiency in the moral sense of many business men which has been the subject of considerable comment from time to time by those most affected, but it has seldom been given important consideration or even considered by the public and business world at large. By this we refer to the "kink" in the conscience which permits a man or firm to absolutely appropriate (and sometimes practically steal) the idea of another without thought as to the rights of the originator, and appropriate the same to his or its use, to the detriment of and often distinct loss to the man to whom all credit should be given. Many men or firms that would not stoop to appropriate an article of the smallest value without giving just compensation therefor will not hesitate to take up a design, scheme or business method worked out by another and use it for their own benefit, even when by so doing they are subjecting the author to clear financial loss.

It is true that in some of these instances there is no reason to treat the acts as covered by the law of larceny, and it is also true that an idea is considered a thing so intangible that property rights therein are seldom given consideration. However, when this business laxity is extended to the copying or appropriation of designs, patterns, marks, brands and the like, commercial ethics should dictate a different course than that which is often followed by business men who are in other respects entirely just and honorable.

Instances in which designs submitted in a competition have been taken wholly or in part by committees in charge, or by firms who have received the orders for them, have often been called to our attention by silversmiths and others who have felt justly that not only were their efforts and those of their artists wholly unrecognized but the time and expense which they have given were practically stolen by those who had appropriated their work. In the competition for the silver services for the boats of the Navy, even, artists and manufacturers who have been unsuccessful in obtaining the order have often found when the silver service was completed that it embodied many, and in one or two instances, all, of the essential features which they had worked out in their designs. These had been calmly appropriated by the committee or some manufacturer working under them without the least thought of giving credit to or compensating those who had originated and first worked out the idea. In a recent instance called to our attention a design submitted by an American silversmith was used in the making of a well-known yachting trophy, and the credit for both design and workmanship was given to the London firm with which the contract of making the trophy was placed. Whether or not this was done without the knowledge and consent of the British house makes no difference as far as robbing the American firm of the credit to which it is entitled; the loss to the real designer was the same.

It is about time that this question was seriously considered by business men, and particularly by the jewelry trade, as indifference shown to the subject of stealing designs is bound to have a direct and bad effect upon the entire industry that will be felt by the retail and manufacturing lines alike. The practices that have been indulged in in this regard have become so flagrant that many of the manufacturers are beginning to refuse to enter competitions at all or submit designs unless the order is assured. As these competitions for special pieces are a great factor in developing the artistic side of the trade the loss to the entire industry from their decrease or deterioration is apparent to all. The jeweler should do his part toward encouraging them in every way, and one of the most effective ways of doing this is by aiding in every way in making people realize the fact that a design which is a product of the brain is as much the property of its author as the material product of his hands or his machine, and that taking the former without due credit or compensation is ethically, if not criminally, as wrong as would be the taking of the latter under the same circumstances.

You have merchandise to sell and the jewelers have stock to buy. Get in communication with them through our advertising columns.

Failures During November.

ACCORDING to the statistics compiled by R. G. Dun & Co., the condition of business as far as commercial failures are concerned continues to improve in comparison with last year, the failures for last month numbering 963 as against 1,120 in November, 1908, with total liabilities of $9,812,605 as against $12,599,912 12 months ago. In all the general divisions, manufacturing, trading, brokers and transporters, etc., the improvement seems to be about uniform.

As far as the jewelry trade is concerned failures during November have not been in the past sufficiently uniform to make comparisons from year to year, and statistics for last month differ materially from those of other Novembers. Although the number of failures was very much less than during 1908 the amount of liabilities was very much greater, and while the figures compare favorably with those of November, 1907, and November, 1908, they do not compare at all well with those of November, 1906, and November, 1905. According to the table of failures by branches of business compiled by *Dun's Review*, there were last month 12 insolvencies in the jewelry and clock trades, with total liabilities aggregating $167,832, as against 21 failures in November, 1908, with liabilities of $113,058; 17 failures in November, 1907, with liabilities of $256,171; six failures in November, 1906, with liabilities of $24,032, and 10 failures in November, 1905, with liabilities of $84,104.

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

We can send *any* assortment on memorandum *at once*. This is the time to put us to the test.

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THE INTEGRITY OF

ALL GOLD JEWELRY

bearing the above trade-mark is vouched for by the manufacturers. It is an unequivocal guarantee that every article bearing it is of the Karat standard, complying in all and every respect with the various stamping laws enacted throughout the country. You can represent it to your customers as we represent it to you with the guaranteed assurance that it is one of the best and most artistic lines offered the discriminating trade of to-day.

H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

LETTERS TO THE EDITOR.

President Archibald Sends a Holiday Message to Retail Jewelers.

BLAIRSVILLE, Pa., Dec. 4. 1909.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

To every retail jeweler in the United States we wish a Merry Christmas and a Happy New Year. We wish you a most prosperous holiday business. We all anticipate a good holiday trade. May all our desires be gratified.

Our country is now on the wave of high prosperity. Money is moving, men are working. The question now is will all branches of business be equally benefited?

It now behooves the retail jeweler to seize the opportunity and to receive a large share of the tidal wave of prosperity that is sweeping over our country. You will observe that the clothier, the shoeman and nearly all other lines of trade are making preparations for a large business. It behooves us as retail jewelers to arise to the occasion and grapple with the money waves until we have gotten our share. People are asking for $50 overcoats when they formerly bought $25 coats. People are buying $6 shoes when they formerly bought $3 shoes. The same is true in nearly all other lines of merchandising. Everybody has benefited by the great wave of prosperity except the retail jeweler. It is now his privilege, as well as his duty, to show to the purchasing public a complete line of high-grade goods. He should have goods that have the quality and then he should not be afraid to ask the price. We have noticed men in the clothing business throw down a $50 overcoat, selling it when the purchaser intended only to buy a $25 coat. We have seen the shoeman put a $8 pair of shoes upon a man who only intended to spend $4. The jeweler must not become frightened at prices. He must be able to put before his customer an article that has a value, and one that also carries with it a good price, and sell the article for the price. It is faith in our own ability to sell goods and faith in our goods that convinces the public. The public has the money and will spend it if we can impress upon them the necessity of their buying good goods at your prices.

This holiday season should be one of marked improvement in merchandising among the retail jewelers. A great deal has been said and done within the past year in all lines of merchandising to educate the public and also the retail dealer. The fruits of this work should be shown during the coming holiday season by the amount of sales we make and the amount of purchases the public makes.

We trust that every retail jeweler in the United States will have the most prosperous season of business that has ever been known in our trade. We trust that by Jan. 1 every retail jeweler will have a glad heart, a small stock of goods left and a fat bank account. A great deal lies with the retail jeweler himself. The hour of awakening has come. Use your brain. Use your hands. Sell goods.

J. P. ARCHIBALD,
Pres. American National Retail Jewelers' Association.

New York Notes.

Jos. Groen, of H. A. Groen & Bro., 52 Nassau St., is at present in European diamond markets.

R. M. Losee will succeed Mr. Davidson in charge of J. Solinger & Co.'s local office, 5 Maiden Lane.

J. L. Hand, auctioneer at 14 Maiden Lane, is conducting a sale for L. W. Vilsack & Co., Pittsburg, Pa.

Members of the Meyer, Rice Co., Atlanta, Ga., a new jobbing concern, are in town, selecting a line of goods.

Harry Booth, New York representative of Sturtevant & Whiting, is at the factory of the firm in North Attleboro.

Ralph Hoxsie, traveling representative for Mason, Howard & Co., Attleboro, Mass., is spending a week at the factory.

A. A. V. Onorato, importer of fine corals, has opened a branch office at 204 E. 110th St. He deals in Japanese corals and his office in Japan is at Nagasaki.

Oscar Fredericks, at present on the New York police force, will take a position as salesman for the Geo. H. Holmes Co., Providence, R. I., about the first of the year.

J. Ehrlich & Sons, who own stores in different parts of the city, are selling their jewelry stock and will hereafter devote themselves to the optical business exclusively.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, Providence, R. I., was a caller at the offices of THE JEWELERS' CIRCULAR-WEEKLY last Friday.

The six-story building at 58 Maiden Lane has been sold by H. S. Ely & Co. for the estate of Elizabeth T. Whitson. The property has been in the family of the seller since 1815.

George Hilsinger, who has represented the Irons & Russell Co. in this city, has arranged to accept a position as city representative for Dunn & Rodenberg and J. A. Dunn & Co.

Eugene A. Kohut, for the past six years with Maurice Brower, 12 John St., has started in business for himself at 65 Nassau St., where he will make a specialty of American pearls and precious stones.

The Jewelers Security Alliance has received a report that the store of L. M. Nelson at Camden, N. J., was broken into last week and a quantity of silverware stolen. In making an entrance the burglars broke a plate glass window.

The assets of the business of Salim Elias, who was formerly in business at 60 Washington St., will be sold at public auction at that address to-morrow. The goods were on inspection at the premises during the early part of the week.

A horse and truck, valued at $400 and belonging to the Ansonia Clock Co., Brooklyn, was stolen, last week, from in front of 652 Fourth Ave., Brooklyn. A little later a bicycle policeman arrested a junkman on a charge of grand larceny. He was held for examination.

The Jewelers Board of Trade reports the payment of a fourth dividend of 30 per cent. in settlement of claims against the McIntyre-Shortess Co., McAlester, Okla. With the other dividends which have been paid this makes a total of 70 per cent. to creditors. It is hoped all creditors will be paid in full.

Cards were received in this city, last week, announcing that on Thanksgiving Day Wm. B. Peckham, of J. H. Peckham & Co., 13 Maiden Lane, was married to Miss Alice Mabel Walk, of Billings, Mont. Mr. and Mrs. Peckham will reside in this city.

Pawnbrokers in this city declare that this year will break all records for jewelry stolen in New York City. Secrecy is being maintained by the detectives in relation to the thefts, and lists of stolen articles are said to have been left in only six of the largest loan shops.

An Arts and Crafts Exhibition is being held at the National Arts Club, 119 E. 19th St., by the National Society of Craftsmen. Exhibits of jewelry, silver work, hammered brass, pottery, etc., are among the objects being shown. The exhibit began Monday and will continue until Dec. 30.

George J. Keller, who was employed as an assistant shipping clerk by the Ansonia Clock Co., died Tuesday, of last week, at his home, 413 Seventh Ave., Brooklyn. He is survived by a widow, a sister and two brothers. The funeral was held Friday, with interment in Holy Cross Cemetery.

Arthur W. Ware & Co., 109 Leonard St., manufacturers of walking sticks, will move, about Feb. 1, and take the entire building at 41 E. 20th St., where they are fitting up for manufacturing purposes a most complete and thoroughly equipped plant and sample room. The upper floors are for manufacturing purposes.

Burglars recently obtained a considerable quantity of jewelry, cut glass and silverware from the jewelry store of C. L. Nicholson, 297 9th St., Brooklyn. They gained entrance by the front door. The Southern Brooklyn section has been considerably worried of late because of the number of robberies which have occurred.

At a sale conducted last Thursday at the Fifth Ave. Art Galleries a set of oval cameo plaques in black and white, entitled "Dancing Nymphs" and marked "Wedgwood," brought the highest price that day. The sale was of the old Wedgwood collected in recent years by Mrs. Ambrose B. Stannard. The purchaser of the plaques was J. B. Turk, who paid $100 for the set.

An answer denying his insolvency has been entered in the United States District Court to the petition in bankruptcy which was recently filed against Robert Corn, a wholesale jewelry dealer at 37 Maiden Lane. The answer demands a jury trial. It was alleged in the petition that Corn was insolvent and that he had transferred his stock in trade with intent to hinder, delay and defraud the creditors.

Designs for the northeastern corner wing of the Metropolitan Museum of Art, to cost $400,000, were approved at a meeting of the Municipal Art Commission, held last Thursday. The wing will be erected between 83d and 84th Sts., Central Park. The material of the exterior will be a base of granite and the substructure of Indiana limestone, to match the materials of the existing building. It is proposed to include only the shell of the building in the present contract.

Jacob Kalb, of Broom St., Brooklyn, was arrested, recently, on a charge of grand larceny. He was accused by Max Miller, who has a silver finishing shop in S. 5th St., of stealing silver valued at $50. According to Miller, he had missed property from time to time, and got information which caused him to take the matter to the police. Policeman Clair arrested Kalb at his home and found, so the police say, some of Miller's property. In the Bedford Ave. police court Kalb said he had found the property. The case was adjourned.

John Wilson, an old-time jeweler of Manhattan, who retired some years ago, died, last Wednesday, of failure of the heart at his residence, 329 Greene Ave., Brooklyn. He had been failing for some time, and worry and shock over the death of his sister Charlotte, last October, had much to do with his own death. He was a native of Ireland, 67 years old, and had been a resident of this city since he was an infant. He had lived in Brooklyn for years. Funeral services were held Thursday night. The burial was in Greenwood Cemetery.

The Board of United States General Appraisers has sustained a protest filed by A. L. Silberstein, regarding the classification of mother-of-pearl letter openers. Duty was levied under the provision in Par. 153 for "pocket knives." The importers alleged that the letter openers should be assessed at 35 per cent., as being in chief value of mother-of-pearl, or else held dutiable at 45 per cent. under the metal paragraph for jewelry. General Appraiser Fischer, who writes the decisions of the board, in sustaining the importer's contention, finds that some of the openers are entitled to enter as mother-of-pearl, while the balance are dutiable at 45 per cent. as manufactures of metal not specially provided for.

The creditors of Wilson Bryant and Clarence E. Block, individually and as copartners under the firm name of Wilson Bryant, 400 Fifth Ave., who filed a petition in bankruptcy last week, are notified that the first meeting will be held at the offices of Peter B. Olney, referee in bankruptcy, 68 William St., Dec. 16, at 10.30 A. M., at which time creditors may prove their claims and elect a trustee. Judge Holt has appointed Taylor More receiver of the bankrupt's estate. Mr. Bryant was for a number of years with Camerden & Forster, in this city, but later he opened a small place of his own at Saratoga Springs, N. Y., dealing in art goods. He started at 400 Fifth Ave. with J. W. Block as a partner. In 1906 Mr. Block transferred his interest to his son, Clarence E. Block, who has been a partner in the business since that time.

Through a petition of bankruptcy, which was filed, Friday, in the United States District Court against the Rossner Stationery Co., of this city, the Maiden Lane diamond trade learned that Solomon Urbach, who is remembered in the trade as having to go to jail because he did not make good an alleged loss of $40,000 worth of diamonds, is treasurer of the company. There was a fire in the store of the company at 176 Center St., Sept. 8, and settlement was made with the insurance companies for $4,200 and the salvage. Urbach was a wholesale diamond dealer in Maiden Lane in 1906, and creditors put him in bankruptcy in September of that year, but they failed

(*New York Notes continued on page 83.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 190

THE CHATHAM NATIONAL BANK

Broadway and John Street, New York

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ACCOUNTS INVITED

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The Market and Fulton National Bank of New York

ORGANIZED 1825

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CAPITAL, $1,000,000 — SURPLUS, $1,500,000

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justif

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 81.)

find the "lost" diamonds. The court sbelieved his story and Urbach was sent the Ludlow St. jail, where he remained r some time for contempt of court in re- sing to obey an order to turn over to the ustees in bankruptcy $40,000 or the miss- g jewels. He was liberated in August, on the plea that he was penniless and family in want.

Harry Kohlberg will represent the Mar n & Kettlety Co. in the east, with offices 15 Maiden Lane.

Mitchell & Tillotson, auctioneers at 35 iden Lane, are conducting a sale for W. McLean, Troy, N. Y.

M. Goodfriend, of Goodfriend Bros., 13 iden Lane, returned, Saturday, from rope on the *Amerika*.

George E. Fahys, of Joseph Fahys & Co., returned from a trip in the east. Dur- his trip he visited Boston.

Leopold Herzfelder, of Herzfelder & n, sails on the *Lusitania* to-day to visit diamond markets of Europe.

S. Frankel, of Joseph Frankel's Sons, 578 fth Ave., returned last week on the *Lusi- nia* from a short stay in Europe.

A. F. Fisher, representing Meyer Sabse tz, 115 E. Broadway, has returned from successful trip throught the middle west.

Chas. Mensher, 646 Bushwick Ave., ils to-day for Europe on the *Lusitania* to it the diamond markets of London, Ant- erp and Amsterdam.

The trophies to be distributed by the Sta- ners' Bowling League at the end of the ason are on exhibition at the store of the E. Waterman Co., 173 Broadway.

L. Flemming and John Hall, traveling r Joseph Fahys & Co., 54 Maiden Lane, ve returned from a trip in the west. hey report business conditions in that sec- n much improved.

Rube R. Fogel, exporter and wholesale welry dealer, 177 Broadway, announced rough his lawyer, Theodore Price, Mon- ay, that he had bought the old Gilsey ouse, at Broadway and 29th St.

The International Silver Co. has declared ie regular quarterly dividend of 1¼ per nt. and an extra dividend of ½ per cent. n the preferred stock, payable Jan. 3 to ock of record Dec. 17. Books will close ec. 17 and reopen Jan. 4.

An exhibit representative of the 12,000 dividual pieces of silverware made from ecial designs for the new Cafe de l'Opera, ortly to be opened on Broadway, near 42d t., is now being displayed by the Meriden ritannia Co., 26th St. and Fifth Ave.

Dieges & Clust, 23 John St., are the akers of the handsome Atlanta automo- le trophy now on exhibition in this city. he trophy was won by the Rainier stock ar in the 200-mile race at the opening of e Atlanta, Ga., Motordrome last week.

Takeo Kume, representing the Mikimoto earl Store, Tokio, Japan, is a visitor in is city, where he expects to remain until larch, 1910. The Japanese concern are holesale and retail dealers in culture earls, natural pearls and pearl-mounted welry.

Henry W. Blanchard, a salesman em- ployed in the retail department of the Gor- ham Co.'s store on Fifth Ave during the holiday season for the past four years, died Saturday morning in his rooms on Union Sq. He was in his 77th year and was born in New Haven, Conn.

Because they wanted to rob the jewelry store of Abraham Robinowitz, on the ground floor of a five story tenement, at 1163 Second Ave., burglars set fire to the house, last Saturday. A citizen passing saw the fire and an alarm was turned in and the blaze extinguished without much trouble.

The December meeting of the Optometri cal Society of the City of New York will be held at 29 W. 39th St., Manhattan, this evening at 8 o'clock. The annual election of officers will take place and other matters of interest will be presented to the meeting. Among them a vote on the proposed amend- ments to the constitution and by-laws. F. B. Marchant will lecture on "Troublesom Cases," and a number of applications for membership will be acted upon.

Among the recent out-of-town visitors in this city were: C. H. Crump, of the Shreve, Crump & Low Co., Boston, Mass.; M. A. Mead, Chicago, Ill.; F. S. Gilbert, North Attleboro; G. Herbert French, of Riley & French, North Attleboro; Coleman E. Ad- ler, New Orleans, La.; Orin Clifford, of the Webster Co., North Attleboro, Mass.; C. Solliday, Lambertsville, N. J.; Mr. Cross, of J. & G. H. Bliss, Norwich, Conn., and D. R. Merritt, New Canaan, Conn.

In overruling protests filed by Siegman & Weil, and others, the Board of United States General Appraisers refused, Mon- day, to admit necklaces, brooches, chains and other articles of personal adornment at rates of duty according to the component materials of chief value entering into their manufacture. Instead, the Board holds that Collector Loeb acted correctly in exacting a duty of 60 per cent. on the articles under the provision in the tariff for "jewelry."

A controversy between the government and Alfred H. Post & Co. regarding the classification of miniature wall clocks was decided, Friday, by the Board of General Appraisers in favor of the government. Duty was assessed on the wall clocks at 40 per cent. The importers alleged that the clocks should be regarded as "toys" in levying duty. Appraiser Fischer in his de- cision says the importers failed to submit any evidence in support of their contention, and the Board decided that the rate of duty levied be taken upon its merits.

There have been an unusually large num- ber of dealers in American pearls in the New York market of late, following the closing of the American pearling season. Among those who have called on Maurice Brower, 14 John St., since his return from Europe a short time ago are: W. D. Burd, Vincennes, Ind.; Edward W. Miller and Charles V. Miller, Comanche, Ia.; W. L. Gardner, Beardstown, Ill.; J. P. Umsted, Newport, Ill.; O. M. Laird, Prairie du Chien, Wis.; J. E. and Earl Anthony, Clin- ton, Ia.; Albert Windor, Milwaukee, Wis.; J. M. O'Hara, Memphis, Tenn.; P. Gold- berg, Evansville, Ind., and John Mertz, Chicago.

T. Kirkpatrick & Co., 341 Fifth Ave., last week, attached at Washington, D. C., the home of John G. Carlisle, formerly Secre- tary of Treasury, and now sick in St. Vin- cent's Hospital, for an account of $2,365 worth of diamonds and jewelry which the firm alleges were bought by Mr. Carlisle be- tween Dec 26, 1906 and Nov. 6, 1908. The jewelry firm filed the suit in Washington for the amount, giving the following as an itemized list of the jewelry which it is al- leged was bought: one string of gold beads, $60; one ruby and diamond ring, $200; a diamond ring, $275; diamonds, $500; gold and diamond rings, $150, and three other diamond rings of single stones, $1,300.

Inability to tell the difference between ex- ploding firecrackers and the smashing of the plate glass window of his show case Satur- day night nearly cost S. Schwartz, keeper of a loan office at 229 Grand St., a pair of diamond earrings worth $1,000. He paid no attention to the supposed pyrotechnics until he thought he heard shattered glass being moved. Then he saw a hand manipulating a wire close to his diamonds. He fired a shot at the man and rushed to the sidewalk, but too late to apprehend the window smasher. Mr. Schwartz says he saw two other men running away together, but they were not caught. Nothing was stolen, and he has the wire and broken glass for souve- nirs.

Creditors of Alfred H. Smith & Co., Fifth Ave. and 40th St., are co-operating in the plan to adjust the firm's affairs, and already a large proportion of the creditors have sent in acceptances to the plan as outlined in circulars sent out last week. A committee of creditors has been appointed to look after the business. The liabilities are esti- mated at $400,000, of which $200,000 is se- cured. Under the plan which will become operative if the creditors agree, the business will be continued as the Alfred H. Smith Jewel Co., which will assume the debts of the present concern and which will be run under the supervision of creditors until the debts are paid or the assets marketed at the best possible value.

After a conference with United States Attorney Wise, Collector Loeb, last week, formally ordered the seizure of a necklace owned by Mrs. F. B. Chesebrough, made of 302 pearls and estimated to be worth $25,000. The necklace has been in the safe at the Customs House for several months, and legal proceedings will now be com- menced to declare it forfeited to the Gov- ernment. Mrs. Chesebrough came to New York some time ago with a quantity of jewelry, including an imitation pearl neck- lace, which it was claimed was secreted in one of her trunks. The customs officials at the same time found a bill of sale for a real pearl necklace, but supposed that it repre- sented the value of the imitation necklace found in the trunk. An appraiser soon de- clared otherwise, and an investigation was started which resulted in finding that the bill of sale represented a pearl necklace which had been purchased in Paris. This necklace had been brought over to Canada and was to have been kept there until the new tariff bill became a law, because it was expected that duty on the pearl necklace would be reduced in the new law. When the bill was found Mr. Chesebrough turned the jewels over to the Government.

We are making *immediate* shipment on

MESH BAGS

Our patented, round-cornered, German silver, silver-plated bags are admittedly the best proposition on the market this Season.

Send for illustrations, or better, send an order and receive some by return express.

4½-inch bags retail at $2.25
5¼ " " " " 3.00
6 " " " " 3.75

PAYE & BAKER MFG. CO., *Silversmiths*

NORTH ATTLEBORO :: :: :: :: :: :: MASSACHUSETTS

Save Time!

THE DUPLEX INDEPENDENT END BUFFING LATHE WILL DO IT



This machine has all the good points of the ordinary double end buffing lathe without any of the well known faults. It is very compact in design, simple and strong. It is

"The Lathe You Will Eventually Use"

Either end can be instantly started or stopped independent of the other. No waiting by one operator while the other is changing his polishing wheel. Can you imagine what a time saver a device like this would be to you? No countershafts, clutches or loose pulleys are needed with our machines. The bearings and all working parts are protected by dust-proof casings. Ends of spindles are detachable and can be furnished in any length or form, making it possible to use the same machine for all classes of work. Just to show you how invaluable this machine is, we want you to have it on

Free Trial—If you don't want to keep it, send it back and we will pay the freight both ways. *Ask for particulars*

A. B. NUTTING & CO. - - - - Amesbury, Mass.

Practical Course in Adjusting

By THEO. GRIBI

—

Published Price, $2.50

SPECIAL REDUCED PRICE
$1.50

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—

The Jewelers' Circular Pub. Co.
PUBLISHERS
11 John St., cor. Broadway, New York

We've got it ::: & ::: You need it

A Complete Illustrated Catalogue and Price List

——OVER 800 DESIGNS——

OF PRESENTATION JEWELS, BADGES AND EMBLEMS
FOR ALL SECRET SOCIETIES

SEND FOR IT AT ONCE. ::: *NO CHARGE. LIBERAL DISCOUNT*

IT Will Help YOU Get Business

THE C. G. BRAXMAR CO., Manufacturing Jewelers

10 and 12 Maiden Lane : : : : NEW YORK, N. Y.



$3.80, $4.00, $4.25, $4.75

3-PIECE TOILET SETS (Brush, Comb and 4½-inch Heavy French Beveled Mirror) large assortment

$3.45 AND $3.65 FOR 3-PIECE MILITARY SETS (Two Brushes and Comb)

Highest grade, quadruple silver plated. Engraved like silver. All sets in white brocade lined boxes.

Baltimore Jewelers Supply Co.
Established 1888
Distributors Community Silver
210 East Baltimore St. BALTIMORE, MD.

Workshop Notes

for Jewelers and Watchmakers

Cloth :: Postpaid, $2.50

Published by
The Jewelers' Circular Pub. Co.
11 John St., New York

Atlanta, Ga.

J. H. Stewart, who has had several years' xperience in the jewelry business with At- anta firms, is now associated with D. A. 'obias, 9 E. Alabama St.

Fine's Jewelry & Novelty Co., operated y William and Charles Fine was recently pened at 2½ Peachtree St. They carry a ull line of Parisian novelties, and make a pecialty of showing scientific and recon- tructed gems.

Davis & Freeman, 47 Whitehall St., have ecently made extensive improvements in heir store, remodeling it completely, by ying a Mosaic floor, putting in prism lass and entire copper front. They also dded a salesroom. Their display windows re among the most attractive in the city.

The jewelers here have joined the "shop arly" movement, which is urged by the erchants in general and which is being gitated daily by the papers. Jewelers urge at best selections are made by early shop- ng, and especially urge that it allows time r all of the engraving to be done, which so necessary with presents of jewelry.

The display windows of the jewelers have ndergone a rapid change from automobile araphernalia to Christmas ware. During utomobile week" here, when the National utomobile Show was in progress a week, multaneously with five days of automobile ces, along with several endurance runs om various points, the windows were lled with the various prizes awarded.

What effect will the growth of the auto- obile industry in the South have upon the welry trade, is a question that is not ithout interest to the Atlanta jewelers just ow, in view of the fact that within the st month many thousands of dollars were pent here for prizes offered by the Na- onal Automobile Show, which was in rogress a week; five days racing, as well s an endurance run from New York to tlanta, and several "good roads" contests un into Atlanta from various points, all f which caused quite an expenditure for he various prizes. It is estimated that at east 200 cups were awarded, the jewelers ere competing keenly for their sale. Sev- ral jewelers sold from 30 to 40 cups each. While the jewelers are of the opinion that heir trade was dull during "automobile eek," caused by the general demoralization f all trade upon such occasions, they say hat the selling of the prizes for these con- ests for which the automobile and the ood roads movement is responsible, is an em to be considered.

San Diego, Cal.

Harry L. Daniels, manager of the Daniels o., jewelers and watchmakers, has been lected treasurer of the San Diego Choral nion.

In recognition of his services in behalf f Japanese residents of the Pacific Coast, tate Senator Leroy A. Wright, of San iego, has been presented by the Emperor f Japan with a hand-carved ivory piece epresenting a fisherman with a basket on is arm, ready for a cast in the water. The ift is made from an elephant's tusk and s said to be very valuable. It was brought o San Diego by Consul-General Nagai, of San Francisco, representing the Imperial Government of Japan. The ivory has been on display in the store window of the Ernsting Co.

News Gleanings.

The store of Line & Hughes, Cozad, Nebr., was considerably damaged by fire, recently.

J. W. Nichols, Waynesboro, Pa., has just erected a large street clock in front of his establishment.

W. E. Thomas, Jefferson, Ia., was married, recently, at Bristow, Ia., to Miss Josephine Austen.

Extensive improvements have just been completed in the store of K. F. Keller & Sons, Appleton, Wis.

Carl W. Slocum, Gando, N. Dak., visited Minneapolis and St. Paul, to purchase holiday stock, last week.

E. H. Prey, Watertown, S. Dak., has moved his stock from his old location to a new store in the Cannon building.

Wm. Hellberg, Marshalltown, Ia., has remodeled his store and put in an entirely new stock, having sold all his old stock at auction.

Frank H. Lee, Palmer, Mass., was recently elected trustee of the newly-formed Western Massachusetts Society of Optometrists, in Springfield.

Thomas F. Brennan, 1902 W. 3d St., Chester, Pa., has increased the lighting facilities of his store by the installation of several additional lights.

An extensive campaign of advertising is being carried on by L. E. Grant, Portage, Wis., and as a result a large business from surrounding towns is being secured.

I. Reiner & Son, South Bethlehem, Pa., have just added a large safe to their office equipment. The concern will soon celebrate the 10th anniversary of its business career.

Bechtold & Fritz, Sioux Falls, S. Dak., have bought the extensive jewelry and music business of H. G. Nichols, Mitchell, S. Dak., and will conduct it in connection with their Sioux Falls house.

Burglars broke into the store of C. Beauchamp & Co., Smithville, Ga., recently, and escaped with considerable jewelry. An attempt was also made to carry away the safe in a wagon which the thieves used.

Word was received here last week of the death at Winchester of Oliver L. Wellington, a former manufacturing jeweler of Boston. Mr. Wellington was 84 years old and was at one time well known in the jewelry trade. He retired from business about 25 years ago.

Mrs. Modana Miller, who has been in the employ of the Waltham Watch Co.'s factory for the past 46 years, retired Wednesday last. She was born in Waterford, Me., Jan. 28, 1831, and after the death of her husband in 1863 she entered the employment of the watch concern, with which she remained without interruption until Dec. 1.

Word was received in New York, last week, that Noah Deal, Arlington, Tex., was in financial difficulties. Mr. Deal has been in business in Arlington since 1905, in which year he started with James M. Brogan under the style of Brogan & Deal. He succeeded the firm the following year and has since continued the business alone.

On the charge of having obtained goods under false pretenses, Charles Opgenorth has been arrested at Sheboygan, Wis. Opgenorth, under the name of Henry Opgenorth, purchased a watch at the A. Imig jewelry store and a suit of clothes from the store of C. Imig & Sons, and then, it is alleged, left the city without making payment.

In the issue of Nov. 17 there appeared a note under Trenton news, referring to the Philadelphia Bargain Store, which we learn from H. Wirtschafter, proprietor of the Philadelphia Bargain Store, 25-29 S. Broad St., was erroneous in so far as it might be considered to relate to his business. Mr. Wirtschafter has been in business successfully in Trenton for 12 years and has no connection with the concern that was evidently referred to, though the name of his store, The Philadelphia Bargain Store, was used in the item, as was his own, without authorization.

A. D. Lowenthal, Louisville, Ky., was fortunate recently in recovering under unusual circumstances property that had been stolen about a month ago. Early one morning a negro threw a brick into Mr. Lowenthal's store window at 215 Fourth Ave. and got away with four trays of jewelry valued at about $400. The culprit was never caught, nor was the property ever traced. A short time ago two negroes got into a fight and one of them in running away was struck by a car and seriously injured. When taken to the hospital it was discovered that his pockets were full of jewelry and the articles were identified by Mr. Lowenthal as part of the booty stolen from his store. The negro died and Mr. Lowenthal recovered his property, getting back in all about $350 worth.

Rochester.

In the Municipal Court recently the Van Bergh Silver Plate Co. entered judgment against Milton Race for $15.25.

The Sunday *Herald* recently published a half-tone illustration of the factory of Bastian Bros. Co., on Mt. Hope Ave., together with a complimentary description of its products.

Chas. M. Banks, 28 years old, was locked up on suspicion recently after being found by an officer in the cellarway of Klee & Groh's jewelry store, 214 Main St., E. He refused to explain what he was doing there and was taken into custody in the police court. The hearing was adjourned to allow the officer to get evidence.

E. E. Arrington, of this city, president of the New York State Optical Society, was the guest of the Utica society at a dinner in the Masonic Temple there, Dec. 3. Mr. Arrington spoke of the efforts to pass the State optometry bill and urged local opticians to study for the betterment of the calling and the protection of the public. He said all States would have an optometry law within five years, as States where there is no law are now complaining because of the influx of quacks from New York and other States.

"How to Judge a Watch" is the title given a booklet issued by Robt. Ingersoll & Bro., 45 John St., New York. It tells all about the Ingersoll-Trenton watch and is illustrated with a number of cuts. The booklet is bound in flexible covers.

A WORD OF TRUTH

UNSOLICITED AND SPOKEN BY AN OUTSIDER IS OFTEN WORTH TONS OF ADVERTISING

TO WIT:

At the St. Louis World's Fair there was on exhibition a completely equipped Pullman train, consisting of Buffet Car, Dining Car and Sleeping Cars. The Dining Car was shown with tables fully set and the silverware used was Reed & Barton's High-Grade Plate, as usual on Pullman Cars.

This car was presided over by a colored porter in spick and span uniform, and as proud as a peacock. Thousands of people daily passed through the train, always stopping to admire the dining-car appointments. One lady in particular stopped and remarked: "What beautiful silver!" and, turning to the porter, asked: "Is this sterling?"

To which the porter replied:

"Well, ma'm, it ain't jes zackly sterling—but ***it's REED & BARTON'S!"***

This colored gentleman unconsciously gave vent, in his own way, to a real bit of truth, for Reed & Barton Silver Plate, while it "ain't jes zackly" sterling, is so heavily plated and so substantially made that for everyday use, and for hard use, it is superior to sterling.

The railroads are the keenest of buyers. Silverware which can stand "railroad use" must indeed be the very best and Reed & Barton's High-Grade Plate has ever been the standard with the railroads.

MR. DEALER

You can stand back of REED & BARTON PLATE unflinchingly.
You can guarantee it unconditionally, for our guarantee is back of yours.
IT IS THE ONE, GREAT, OLD-LINE PLATE.

CHRISTMAS *and* NEW YEARS

are good seasons for plated ware for home use. Be sure and have a large stock of REED & BARTON PLATE on hand.

REED & BARTON

Silversmiths——Founded 1824

OFFICES AND FACTORIES AT TAUNTON, MASS.

REPRESENTED AT

320 Fifth Avenue / 1 Maiden Lane \ NEW YORK

103 State Street, CHICAGO
151 Sutter Street, SAN FRANCISCO

☞ *Tell the dining-car story to your hesitating customer and see if it doesn't help you make a sale*

Lancaster, Pa.

TRADE CONDITIONS.

The holiday trade has opened unusually early in Lancaster, and the jewelers report it as being already brisk, with the outlook good for much better business than last year. The goods sold are of a better and more expensive class than were popular last year. Some of the jewelers have already found it necessary to increase their force of temporary salesmen.

John J. and Charles E. Bowman, of Ezra Bowman's Sons, visited New York last week.

Guy K. Herr, formerly of Lancaster, now of Bluefields, W. Va., visited this city last week with his bride.

Charles D. Rood, president of the Hamden Watch Co., last week visited the National Arts Club, New York.

John B. Roth, Jr., has received the order for making the jade rings for the 1910 class of Shippen School, Lancaster.

Frank Fleischer, Marysville, Pa., was a representative last week in the Grand Lodge of Masons, which held its annual meeting in Philadelphia.

John Shookers, successor to E. E. Cable, Elizabethtown, Pa., has just finished remodeling and refurnishing his store in a very handsome manner.

F. A. Peters, of the H. S. Meiskey Co., paid a business visit to New York last week, accompanied by Harry T. Kiehl, who is connected with that establishment.

J. Clark Houghton has been placed at the head of the jewelry department of Louis Weber & Sons' store. Miss Janet Ream has taken a position as saleswoman in this store.

J. H. Moore, Demos, O., has entered the local technical school as a student in watchmaking, and Carl Baun, of Sunbury, Pa., has entered the same department as a student.

A. W. Moyer, manager of the Non-Refilling Co., paid a visit last week to New York and Philadelphia. The establishment of this company has just had installed in it a new electric light system that is a great improvement.

The basketball team of the Ezra F. Bowman Technical School was defeated Dec. 4 by the Lititz Y. M. C. A. by the score of 31 to 20. The Tech team consisted of Messrs. Buckwalter, Keener, Ralston, Mumaw and Holland.

Among the traveling representatives in Lancaster, Pa., recently, were: R. E. Kiehl, H. Noble & Co.; I. S. Charig; A. G. Lee, Howard Watch Co.; Mr. Hedges, New York Standard Watch Co.; T. A. Brennan, Robert S. Gatter, A. Holzinger, Fred Kaufman & Co.; Mr. Smeasy, Champenois & Co. Charles Wilson, a department foreman of the Hamilton Watch Co., last week read an interesting statistical paper before the Union of Lutheran Young Men's Societies of Lancaster County. J. G. Wireback, an employe of the factory, was married last week to Miss Clementine C. Adams, of Lancaster.

Among the jewelers who recently visited this city were: C. A. Hartman, Hanover, Pa.; Jacob Yoselowitz, Steelton, Pa.; H. Wertsch, Lititz, Pa.; Frank Maurer, Terrasbury, Pa.; George Schlimm, St. Mary's, Pa.; C. J. Reistling, Carlisle, Pa.; C. E. Hinkle, Ephrata, Pa.; Henry Foehl, Columbia, Pa.; E. H. Heberling, Parkesburg, Pa.; Harry Faegley, Mt. Joy, Pa.; Jacob Fisher, Elizabethtown, Pa.; Fred Patterson, with L. A. Faunce, Harrisburg.

Philadelphia.

Samuel Ludwig, of C. W. Bixler & Co., is under the weather.

G. Milikus has opened a retail jewelry store at 3172 Richmond St.

Charles Rudolph, Wilmington, Del., is ill at his home with pneumonia.

A. G. Lee, representing the E. Howard Watch Co., was a recent visitor here.

Edward Kelly, formerly with C. S. Kepner, has accepted a position with S. Kind & Sons.

Milton Reed, Doylestown, Pa., who has been seriously ill, was able to visit the trade this week.

J. B. Montgomery, manager of M. A. Mead & Co.'s New York office, was a recent visitor here.

Clarence Levy, with M. Sickles & Sons, has resigned his position and will take up another line of work.

H. C. Birch has just returned from his final southern trip and reports excellent conditions in his territory.

A. B. Gayler, with H. O. Hurlburt & Sons, has recovered from his recent indisposition and is again in harness.

C. M. Bause has resigned from the G. S. Lovell Clock Co. and will return to his old position with T. J. Apryle, Johnstown, Pa.

M. F. Smock, representing Harris & Co., Arts and Crafts, 12th and Filbert St., is back after a very successful business trip through Pittsburg and Chicago.

Mrs. Eckley B. Coxe and family, of Drifton, will follow their custom of years distributing gifts to the several thousand school children at the Coxe operations during Christmas week.

A number of merchants in Camden are offering free $2,500 worth of prizes to the readers of a Camden paper in a proverb contest. The jewelers interested are: J. H. Knerr, F. B. Wallen, F. L. Shaw, A. F. J. Dorn and T. L. Bear.

Last Saturday, for the first time, the U. S. cruiser *Chester* visited its namesake city, and was cordially welcomed. A handsome clock was presented to Captain Wilson. Recently, the citizens of Chester presented a handsome silver service to the vessel.

The Van Dusen & Stokes Co. has on display in its Chestnut St. windows an unusual collection of rare diamond pieces. J. B. Stokes and Arthur Sinclair, of this house, have returned from Baltimore and Washington and report business good.

Thomas E. Wiederseim, this city, husband of Grace G. Weiderseim, the artist, was thrown from his horse, last Sunday, while riding with a party of friends down in Hot Springs, Va. While Mr. Wiederseim's condition is serious, it is not as dangerous as when first diagnosed.

Thieves, believed by the police to be experts, broke the plate glass window in the jewelry store of Louis M. Nelson, 843 Broadway, early last week, and stole $50 worth of silverware, besides breaking several valuable pieces of cut glass. The thieves were closely followed, but made their escape in an endless chain of alleys west of Broadway.

A window that has attracted widespread attention during the past week was that seen at Strawbridge & Clothier's, who have on exhibition a $10,000 miniature diamond aeroplane. This is in constant operation, hovering over pictures of the new and old store of Strawbridge & Clothier. The aeroplane is the work of William Fulton, of the diamond department.

Otto Meyer, 22 years old, 12th St. near Race, was arrested, Friday, by McIntee and McDougall, special policemen, while he was attempting to redeem in a pawnshop at 6th and Race Sts. a watch which had been stolen from Jacob Yost, 1525 Butler St. Upon being searched, another watch belonging to Mr. Yost was found on him. Meyer was committed without bail for trial by Magistrate Beaton, at the City Hall.

Jewelry valued at more than $6,000 was stolen, last Friday afternon, from the residence of George Buckley Warder, Germantown, Pa. The robbery was a daring one and took place during the absence of the family. The stolen jewelry represents family heirlooms and unique oriental settings that from their oddity alone are almost priceless. Superintendent Taylor has charge of the case, and hopes to find a clue in the next few days.

Society, both men and women, flocked to the Philadelphia Art Galleries, last Monday, to attend the sale of artistic household furnishings from the estate of the late Morgan Tillinghast. The articles offered comprised antique and modern furniture, paintings, art objects, tubular chimes, wall clocks, Sheffield and silver plate, china, cut glass, diamonds and jewels. The bidders were enthusiastic throughout the sale. The diamonds and jewelry brought forth exceptional bids.

The arrest of Edward Madden, of 3d and Arch Sts., Camden, has helped much toward clearing up the half-dozen robberies that have taken place in the past week. Madden was arrested after he had entered the jewelry store of E. A. Langendorf & Co., at 320 Federal St., and stolen a tray full of diamond pins. After the man had made a confession to Recorder Stackhouse he was held without bail. Madden admitted having served 14 months in the House of Correction for robbing a jewelry store at 11th and Chestnut Sts.

The following jewelers were visitors to this city during the week: John F. Beyerle, Reading, Pa.; J. A. James, Swedesboro, Pa.; Howard Fitzsimmons, West Chester, Pa.; A. H. Halderman, Shenandoah, Pa.; Gustave Rietzen, Ashland, Pa.; E. D. Sturmer, Easton, Md.; Henry Bolte, Atlantic City; Roland Oliver, Burlington, N. J.; Milton Reed, Doylestown, Pa.; Frank Kline, Spring City, Pa.; C. C. Vogt, Allentown, Pa.; E. K. Bean, Lansdale, Pa.; A. H. Landis, Lansdale, Pa.; E. P. Ledas, Newark, N. J.; R. W. Quicksall, Mount Holly, N. J.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, East Downington, Pa., and J. H. Sides, Chestertown, Md.

Edward Vail, Wichita, Kans., recently purchased the three-story brick building in N. Main St., at that place, for $20,000. The purchase was made as an investment.

THE OPTICAL REVIEW

Principal Contents for December

Comprising Articles by Distinguished Opticians and Optometrists Who Write *Exclusively* for this Magazine

The Eye, Its Defects and the Remedies — Refraction Through a Plate—Trigonometry for Optometrists. By H. D. Minchin, Ph.D., Professor of Physics at the University of Rochester, N. Y.

Use of Instruments in Refraction. By Gard Foster, M.D., a leading oculist of Auburn, N. Y.

Prisms in Ocular Practice — XXI. By J. C. Eberhardt, former President of the American Association of Opticians.

The Preliminary Examination — Precision in Optometry—Scanning the Lens. By Geo. A. Rogers, Chicago's brilliant writer and instructor in Optometry.

Formation of the Retinal Image *Continued.* By Lionel Laurance, the English authority on Optics.

Edging for Frameless Mountings — *Continued.* By J. E. Meyer, one of New York's experts in this branch.

To Transmute a Knocker into a Booster. By G. S. Allsup, a new and practical contributor.

Reaping the Fruits of Victory. By A. Martin, who is active in the work of optical associations of New York and Pennsylvania.

Moving Pictures and Their Effects. By W. W. Harmon.

Current Optometric Literature — Store-Keeping and Advertising Department — New Articles for Store and Office — Communications — Editorials — Patents and Comments by a Patent Attorney — All the Optical News of the Month—Meetings of Societies in Massachusetts, Rhode Island and other States—Registration Lists in Several States — American Experiments in Making Optical Glass — Special Correspondence from all the Principal Cities.

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Pittsburg.

TRADE CONDITIONS.

The holiday trade opened up in Pittsburg last week with a positive boom. The rush has started in unusually early and some of the dealers are greatly surprised at the volume of business being done. Watches appear to be selling especially well, some stores doing more in this line than ever before. A few houses report a very good diamond business. One large retailer stated that his house, for instance, has put in a stock of 4,000 stick-pins and expects to sell every one of them. Another dealer in discussing trade conditions declared that he expected to do the largest holiday business in the history of the house. A personal visit to many of the stores revealed the fact that extra help had been hired in most stores and that the clerks were busy waiting on customers. General conditions in the city are excellent. The steel business never was better than it is at the present time. The banks, too, are well fortified with cash, and there is every indication that there will be a joyous Christmas, with splendid prospects for a happy new year.

Frank B. Theakston, Brownsville, and E. H. Schaffer, Beaver Falls, made business trips to Pittsburg last week.

Charles T. Ahlborn, a traveling man for Sam F. Sipe, has been called to the Pittsburg house to help out during the holiday rush.

Edward McKinnic, East Liverpool, was in Pittsburg last week on business and reports a good revival in trade in the pottery town.

Nearly every jewelry establishment in Pittsburg will keep open every weekday night until after the holidays, as business warrants this action.

Gillespie Bros., last week, mailed to their customers a handsome book suitable for diary and other purposes, the name of the owner being inscribed thereon in gold letters.

F. E. Leitzell, Scottdale, has sold his store to Wylie & Milliken, of that place, who will run it under that name. One of the members of the new firm is identified with one of the banks at Scottdale.

Heeren Bros. & Co. made the medals which were awarded the prize winners at the show of the Pittsburg Cat Club, held last week in Old City Hall. A large number of cups were bought from local dealers.

In order to brighten up the already attractive interior of their store, E. P. Roberts & Sons last week added some splendid case lights to their business mahogany show cases, which make very beautiful ornaments.

The indications are that the stock of Harry C. Dunn, which was turned over to the Pittsburg Association of Credit Men, for the benefit of his creditors, will be sold at auction. The store, at last accounts, was still open.

Miss Mary Fries, who is now Mrs. Frank Honus, and who was prominently connected with the house of J. C. Crawford, has gone to Cuba to live, her husband having gone there to start raising bananas. Mrs. Honus was only recently married.

Word was received here last week that Charles J. Kinzer, Bluefield, W. Va., had made a general assignment under State laws. Mr. Kinzer had been in business in Bluefield since 1889 and suffered a severe loss by fire about four years ago.

Jewelers in town, last week, buying stock, were: J. M. Langendorf, Monongahela; Harry Bloser, New Kensington; F. M. Robinson, Clarksburg; P. J. Manson, Jeanette; C. L. Snyder, New Castle; E. W. Malsberry, Rockwood; L. L. Swan, New Castle; B. E. Brown and wife, Monessen; T. M. Smith, Morgantown; Frank Murdock, Ligonier; Frank Worrell, Cannonsburg; B. F. Theakston, Brownsville; E. H. Schaeffer, Beaver Falls.

W. W. Mather, of the Marsh, Brown & Mather Co., Thanksgiving Day took to his bed at his home in Avalon and physicians say he has typhoid fever. He was taken suddenly ill at Harrisburg, and came home hurriedly and went right to bed. In consequence of Mr. Mather's illness, Mr. Brown, of the firm, was called home from the road, he being in Michigan when news of his partner's illness reached him. Present indications are that Mr. Mather will be in bed for fully a month.

Wm. Fisher, Greensburg, and John Garland, who travels for the Keller Jewelry Mfg. Co., will embark in the jewelry manufacturing business for themselves after Jan. 1. It is understood that they will open a factory in Newark, N. J., and a place is now being fitted up with machinery. Mr. Fisher has been a retail merchant at Greensburg for some time, and Mr. Garland is well known to the trade. Both men were in Pittsburg last week and made known their plans to their friends while here.

Admiral Schley, of the United States Navy, who was in Pittsburg a few days ago, attending a function of the Pittsburg Shriners, at which he was one of the speakers, was presented with an armor plate loving cup, neatly engraved, by his Masonic friends in this city. The cup was made from armor taken from the battleship *Maryland*, which has both sentiment and history back of it. The cup was made by Heeren Bros. & Co., and is one of the most novel that has ever been turned out for "a war dog."

Among the traveling representatives in Pittsburg, Pa., last week, were the following: Charles T. Dougherty, Osmers-Dougherty Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; H. C. Barnum, Shafer & Douglas; W. H. Osborne, R. Wallace & Sons Mfg. Co.; E. A. Reed, Reed & Barton; W. R. Shute, Day, Clark & Co.; Joseph Keller, Keller Mfg. Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; G. G. Megrue, Gorham Co.; J. M. Morrow, American Watch Case Co.; W. J. Harber, Enos Richardson & Co.; Simon Arnstein, Arnstein Bros. & Co.; Mr. Curran, A. J. Hedges & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Henry Klein, Jr.; R. A. Reidenbach; J. F. Dean, Reed & Barton, and Jules Franklin.

Syracuse.

A man giving the name of James Coffey was arrested in this city, recently, on the charge of peddling rings without a license. Later he admitted offering to sell to a plain clothes detective a cheap ring for $1. Coffey was sentenced to a fine of $25 or 25 days in jail, and sentence was suspended.

The Benedict Mfg. Co.'s employes at its factory in East Syracuse, are now working Sundays and will continue to do so until the holiday season business has been finished, so great has been the demand upon the factory output this season. Up till this month the full force has been working 12 hours a day, but this time has now been extended to 13 hours a day, and it is said that even with this extra time in working hours the orders received are taxing the full capacity of the entire factory, and that every effort is required to meet the conditions of increased business. Never before has such a large business been done in the local factory, and the fact that the traveling salesmen were called in some time ago, in view of the statement that the factory could not cope with any more orders during the present season, is evidence of the large amount of business on the books of the company.

Canada Notes.

John Hills, Oxford, N. S., recently sustained a fire loss.

H. E. Thornhill, Hamilton, Ont., is advertising his stock for sale at auction.

E. C. Fitch, Montreal, manager of Robbins, Appleton & Co., was in Toronto, Ont., last week.

Thos. J. Porte & Markle, Ltd., Winnipeg, are increasing their capital stock from $80,000 to $100,000.

Oliver Milburn, Peterboro, Ont., has purchased the stock in trade of Richardson & Scarlett, Guelph, Ont.

H. V. McLeod, Halifax, N. S., has given a chattel mortgage for $2,000 to R. S. Carter and S. H. Murphy for $2,000.

Samuel A. Wilson, Cambellford, Ont., has given a chattel mortgage to Dickens, Cockburn & Co. for $1,000.

The business and stock of J. E. Allaire, 123 St. Catherine St. E., Montreal, has this week been sold to R. Thibeault. Mr. Allaire is leaving the city.

Gibson & Huyck, lately engaged in the grocery and tailoring business at Hastings, Ont., are the purchasers of the jewelry business of Mrs. Emma McClelland, of that village.

Murray & O'Shea, of 252 St. Catherine St. W., Montreal, have bought out James H. Clyma, 637 St. Catherine St. W., and they will continue the latter's watchmaking and jewelry business as a branch of their own concern.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included Joseph Butler, Schomberg; J. T. Skales, Mount Forest; N. McLeod, Cannington; A. T. Shadd, St. Catharines; I. H. Little, Parry Sound, and L. A. Jeanneret, Elmira; R. Russell, Bolton; E. M. Blakeley and W. E. Blakely, Trenton; G. S. Edmonds, Alliston; E. W. Ross, North Bay; A. C. Darling, Petrolia; J. Goodyear, New Liskeard; R. F. Dale, Harriston; A. H. Tobey, Sudbury; E. Marchand, Milton, and W. Walton, Thorold, all Ontario.

Thomas C. Maurer, Elm Grove, W. Va., has resumed his business duties after having been confined to his home by a slight illness.

S. Freelander, Sidney, N. Y., is closing out his stock and contemplates moving to a more congenial climate in the hope of benefiting his health.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

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OL. LIX. CHICAGO, WEDNESDAY, DECEMBER 8, 1909. No. 19.

Chicago Notes.

. G. Schwab, Cincinnati, spent two days last week.

W. Sprochnle is visiting the trade in middle west.

. Hirsch and wife have returned from a ation at Waukesha, Wis.

Ir. and Mrs. L. D. Merrill, Sparta, Wis., e visitors here, last week.

W. Armbruster, of the Illinois Watch visited the trade here, last week.

. S. Hirsch, manufacturers' representa- is on a visit to the eastern factories.

V. N. Tuscano, general manager of the ckerbocker Silver Co., was here last ek.

V. E. Scanlon, with the Oneida Commu- Ltd., has returned from a trip through a.

D. Jenkins, of Jenkins & Saltsman, Paso, Ill., has sold out his interest to his ner.

Rud Noel, Murry Rosenbaum, Mort Ad- Otto Sinauer and Joe Rifkin were here, week.

W. Engelman, manufacturing jeweler 146 Ogden Ave., has added a retail stock jewelry.

. G. Alford, New York, stopped over e, last week, on his way home from a to Mexico.

Albert Russell, of the Irons & Russell , visited the Chicago offices of that con- n, last week.

Harold Forbes, Pacific Coast representa- e of Despres, Bridges & Noel, has re- ned his position.

Howard Williams, Delavan, Ill., has sold to Doane Bros. Mr. Williams is going o the lumber business.

Thos. J. Dale, retail jeweler at Kenosha, s., is putting up a new building and will upy it when completed.

sadore Sax & Co. have succeeded S. mmel & Co., manufacturers of gold ins at 1016 S. Halsted St.

DeLoid Safford, secretary of the Jewelers ard of Trade, visited the Chicago offices that corporation, last week.

The show window of L. Kooden's jewelry re was smashed, one day last week, and 0 worth of jewelry was stolen.

. Zurbrugg and C. M. Fogg, of the ystone Watch Case Co., spent a few days e, last week, on special business.

Carl T. Weibezahn, formerly missionary S. O. Bigney, is assisting R. F. Proch- ow, of the Ft. Dearborn Watch & Clock Co.

H. Mandel, formerly watchmaker for the A. C. Becken Co., has opened a new jewelry store at 69th St. and Ashland Ave.

George E. Kinney, formerly with Otto Young & Co., has been engaged by the F. C. Happel Co. to travel for them in the west.

The Chicago Jewelers' Association will hold their annual banquet in the gold room of the Congress Hotel on the evening of Jan. 18.

Chas. M. Robbins, of the C. M. Robbins Co., Attleboro, Mass., visited the Chicago market, last week, shaking hands with his old friends.

Geo. H. Thomas underwent an operation, last week, at the Frances Willard Hospital, and expects to be able to resume his duties in a few days.

The Chicago Optometrical Club held their regular semi-monthly meeting at the rooms of the Chicago Jewelers' Association on Friday night, Dec. 3.

L. Fried, workman for S. Lazarus & Co., was arrested, last week, charged with stealing gold. He confessed and was sentenced to 30 days in the Bridewell.

E. J. Walther, representing the D. F. Briggs Co., has returned from a trip to Texas, where he is interested in an extensive tract of land near Houston, Tex.

J. F. Gorman, who has been representing the Woodside Sterling Co. and the MacPherson Roubaud Co., will travel for the latter concern exclusively during 1910.

A. Immig, Sheboygan, Wis., passed through here, last Friday, accompanied by his wife, on his way to attend the funeral of his brother-in-law, who died in Champaign, Ill.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kans., has returned from New York, where he secured a contract to furnish $16,000 worth of silverware for the Santa Fe Railroad.

Just as soon as he recovers from an attack of typhoid fever which is confining him to a hospital at Springfield, Ill., Chas. M. Slemmons will travel for J. W. Forsinger & Co.

A woman masquerading under the name of Mrs. Bailey Avery, daughter of the late D. R. Jackson, swindled John S. Townsend, jeweler at 1554 Wabash Ave., of about $400 worth of diamond jewelry, last week. Warrants are out for her arrest.

C. T. E. Smith, with the Reed & Barton Co., returned from his last trip of the year, last week. P. G. Storm, with the same concern, will not return until after Christmas, as he is spending the month of December in the store of the W. C. Dean Jewelry Co., Oklahoma City, in which he is interested.

A jury in the Municipal Court awarded the Elgin National Watch Co. $395 damages in the suit of that corporation against George M. Coe, jeweler and loan broker at 64 Adams St. A number of high-grade watch movements stolen from the Elgin factory were pledged with Coe and the suit was the result.

Robert E. Barlow, for many years with the C. H. Knights-Thearle Co., and one of the best known men on the road, was stricken with paralysis at Frankfort, Ind., last Thursday. F. G. Thearle, accompanied by Mrs. Barlow, went to Frankfort immediately on receipt of the sad news. It will be some time before Mr. Barlow will be brought to Chicago.

A. J. Perry, traveler for J. W. Forsinger & Co., and one of the best known watch salesmen in the west, has resigned his position, to take effect Jan. 1. Mr. Perry has been on the road for the past 35 years, beginning with the old American Clock Co. in 1875. After being a number of years with this concern he traveled for M. A. Mead & Co. From there he went to Lapp & Flershem, and six years ago went with J. W. Forsinger & Co. Mr. Perry will make his residence in the sapphire county of North Carolina.

Among the buyers in town, last week, were: H. Hammersmith, Milwaukee, Wis.; Harry D. Beresford, Ft. Dodge, Ia.; P. H. Boyson, Cedar Rapids, Ia.; E. L. Petersen, Plymouth, Wis.; Henry Birkenbusch, Pekin, Ill; Frank Smith, Pontiac, Ill.; Mr. Lochman, Springfield, Ill.; Wm. H. Gould, Le Roy, Ill.; L. H. Holbrook, Kenosha, Wis.; E. R. Schlick, Decatur, Ill.; E. H. Carpenter, Burlington, Ia.; Ed. Girzi, Ishpeming, Mich.; F. L. Kyser, El Paso, Ill.; Jos. Kottenstette, Ft. Madison, Ia.; T. G. Burkhardt, Jefferson City, Mo.; Mrs. Dewitt C. Griswold, Clinton, Wis.; Mrs. Charles Nesbitt, Kansas City, Mo.; Mr. Price, Roodhouse, Ill.; Mrs. R. E. Chappell, Niles, Mich.; Geo. W. Flanders, Niles, Mich.; Henry Bayer, White Water, Wis.; T. W. Martin, Saginaw, Mich.; Arthur Venoe, Roanoke, Ill.; J. W. Neasham, Ottumwa, Ia.; A. H. Frandsen, Monmouth, Ill.; E. B. Lewis, Dwight, Ill.; E. J. Reinel, Streator,

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KANSAS CITY, the gateway to the West and Southwest, wants your business.

KANSAS CITY has unequaled facilities for supplying all your wants.

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KANSAS CITY is one of the largest railroad centers in the United States, and its wholesalers and manufacturers have unusual facilities for shipping orders promptly.

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Everything for the Retail Jeweler
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EDWARDS & SLOANE JEWELRY CO.
Wholesalers of
Jewelry, Watches, Diamonds, Clocks, Silverware, Cut Glass, Tools, Materials, etc.
Catalog on Request

WOODSTOCK-HOEFER WATCH & JEWELRY CO.
Complete Lines of
Watches, Silverware, Jewelry, Diamonds, Clocks, Novelties, etc.
No Retail. Orders filled from any Catalog published

PORTER & WISER JEWELRY CO.
Manufacturing Jewelers
Diamond Mountings, Medals, Badges, Emblems, Class Pins, Monograms, etc.
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Importer and Jobber of
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Selection Package on Request

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l.; A. C. Wortley, Kalamazoo, Mich.; Mr. Vykkel, Kalamazoo, Mich.; Mr. Marsh, Ft. Dodge, Ia.; Chas. E. Axt, Rockford, Ill.; . L. Taylor, Aurora, Ill.; A. G. Reinhardt, incoln, Ill.; P. C. Tryner, Galesburg, Ill.; . Malmstrom, Canton, Ill.; Mr. Barrett, reeport, Ill.

Cleveland.

S. Bamberger, of Bamberger & Gaines, uffered a severe stroke of heart trouble st week and has been confined to his ome. He is now slowly convalescing.

Cleveland jewelers are entering heartily to the project of the Cleveland branch of ie American Red Cross Society to make ie sale of stamps this year twice as large last.

A. E. Kintner, formerly of the Kintner welry & Optical Co., Painesville and Willughby, who sold out his interest to his ther last spring to exploit a rapid transit tent he invented, is now with the Schanker Bros. Co.

F. N. Gear, who started a retail store out Superior St., near E. 87th St., is having ry good success in his venture. Mr. Gear ll retains his interest in the Gear-Galley and is also secretary of the Brotherhood Electric Trainmen.

N. Miller & Co., who operated a retail re on Prospect Ave., near E. 4th St., ade a settlement with their creditors this ek at 30 cents on the dollar. The schede showed assets of $13,000 and liabilities $27,000. The firm has been in business this address and on Ontario St. for a mber of years.

Among the out-of-town visitors in this y were: H. S. Sumner, Akron; Geo. A. ark, W. C. Fisher and Robert Miller, Lorin; E. D. Davis and G. F. Elgin, Kent; Leonheizer, Huron; Kent Arnold, kron; S. Emory, Birrel; C. F. Hill, kron; A. G. Nelson, Marion; F. C. Park, evanna; John Hoise, Barberton; A. J. iller, Massillon; T. H. Park, Mantua, and N. Prevey, Arkon.

A bold attempt to rob the jewelry store Marcus Meckes was frustrated by a passnger on a Lorain St. car, who refused to ve his name, Wednesday morning. The orain St. car leaving the square at 12.30 as passing the store, which is located at 94 W. 25th St., when the passenger, who as alone on the back platform, saw a man row a stone through the window of the ore. The would-be burglar reached rough the broken glass to seize a tray of ms and as he did so the passenger jumped om the rapidly moving car and ran toard him shouting. The thief took to his eels with the passenger in hot pursuit. atrolman Gallagher, of the W. 25th St. ation, joined in the chase, but the fellow d a good start and he disappeared in an eyway off Wiley Ave., S. E. So prompt d been the action of the passenger that othing at all was taken from the show indow.

Samuel Perkin, Allentown, Pa., last week ceived a verdict in his favor in the case which he was sued by one Ignace Manll, of Philadelphia, for $2,000 damages leged to have been suffered by defendant cause of alleged false arrest.

Kansas City.

L. C. Botts has been enrolled as a student at the Missman School of Engraving.

E. H. Snow, traveler for the Woodstock-Hoefer Watch & Jewelry Co., is the proud father of a baby boy, born recently.

Wick Trowbridge has opened with a new stock of jewelry at Williamsburg, Kans. He was married recently to Miss Stella Dreyn, Turner, Kans.

Nevin Bros. are back in their old quarters, room 216, Keith & Perry building, 9th and Walnut Sts. They removed from the fifth floor of the same building.

The following traveling representatives called on the trade here, last week: D. Zimmern, Zimmern, Rees & Co.; Walter S. Strauss, Jacob Strauss & Sons; Louis Jaskow, Bodenheimer & Jaskow; Abel King, Emrich, King & Schorsch; Wm. J. McQuillen, Mount & Woodhull; George Goldberg, Untermeyer-Robbins Co.

Hugh Stoddard has finished a course at the Missman School of Engraving. W. L. Moran, recently a student at the same school, has secured a position at Bucklin, Kans. Haaron Freedman, who also finished a course, recently, has returned to Shreveport, La., and has entered the employ of his brother in business in that city.

The following jewelers were in town during the week: Mr. Cole, Winterset, Ia.; M. F. Ritter, Leavenworth, Kans.; M. L. Freely, Independence, Kans.; W. H. Hoover, St. George, Kans.; J. A. Mosher, Burlington, Kans.; L. Megede, Richmond, Mo.; H. D. Burdick, Nortonville, Kans.; A. F. Gantz, Stewartsville, Mo.; G. T. Meloy, Chilhowee, Mo.; Mr. Frodsham, Savannah, Mo.; J. H. Leighty, Spring Hill, Kans.; F. R. Cullumber, Eldron, Mo.; J. D. McKelvey, St. Joseph, Mo.; A. W. Holmes, Bonner Springs, Kans.

The new quarters of the Kansas City Horological and Optical School at 812 E. 12th St. occupy an entire building of three stories. Plenty of room is afforded for each department. The first floor is devoted to the watchmaking school and the third to the optical school. The second floor is fitted up as a dormitory for such students as care to room in the building, and is provided with all modern conveniences in the way of sitting room, dining room, baths, toilet rooms, etc. The upper hall is not only devoted to class purposes, but to receptions, dances and other gatherings. These social features are much appreciated by the students.

Last Saturday a negro walked into the jewelry store of Alexander Fuhrman, 628 Minnesota Ave., Kansas City, Kans. "I am waiting for a man who's coming here," he told Mr. Fuhrman, who paid no further attention to him. Watching his opportunity the negro opened the sliding door of a show case, grasped a handful of gold watches and ran out into the street. Though pursued by a crowd he managed to escape down a side street. An hour later he was arrested in Kansas City, Mo., while trying to pawn the watches. He was taken back to Kansas City, Kans., and locked up. He said his name was Edward Wilson and that he had been in the city but a few days.

Indianapolis.

TRADE CONDITIONS.

Retail dealers report that the Christmas trade has started much earlier than in former years and prospects are good for a much larger trade than last year. Buyers are paying more attention to quality than they were last year, indicating much improvement in industrial and financial conditions in the city. One retailer states that his business one day last week was the largest of any day in the 15 years he has been in business.

Charles Lauer, Jr., has returned from a business trip through Illinois.

I. Grohs, of the I. Grohs Jewelry Co., made an extended trip over Indiana, last week.

Jefferson H. Reed has employed several extra clerks for the holiday trade, and states that trade is much better than it was a year ago.

Fletcher Medearis, watchmaker for the Burton Jewelry Co. in Monument Pl., has been called to Richmond by the serious illness of his mother.

Arthur Hutto, a trade engraver, has recently moved from 24 Postal Telegraph building to 916 State Life building, and has employed an additional assistant.

Hoffman & Lauer are operating their new jewelry box plant on the fourth floor of the State Life building night and day, owing to the rush of holiday business.

Henry Bloom, Samuel Drozdowitz and the Chicago Loan Co. donated articles of jewelry which were used as prizes at an old fiddlers' contest held at Tomlinson Hall, one night last week.

Cyrus J. Clark, formerly county auditor, has taken charge of the business of the Fidelity Watch Co., in Massachusetts Ave., as trustee, and states that he will dispose of the stock by Jan. 1.

Enrique C. Miller, of the Baldwin, Miller Co., left, last Friday, for New York, to meet his wife and daughter, Miss Marian Miller, who have been traveling in Europe. Mrs. Miller and daughter were expected to land Tuesday.

Charles B. Dyer, who has a class of young women in hand-wrought jewelry, has abandoned plans for his usual December exhibit of articles made by the class. The exhibit was to have been held some time this week, but Mr. Dyer states the jewelry manufactured has been sold as fast as completed, so that there would be really nothing to show.

Among out-of-town jewelers in the city, last week, buying stock were: John Bauchert, Noblesville; J. F. Kiser, Muncie; Harry Major, Shelbyville; W. E. Springer, Elizabethtown; C. A. Bassett, Anderson; Mrs. B. Maier, Edinburg; J. A. Robbins, Mooresville; George W. Clemons, Greenwood; E. O. Collins, Franklin; John W. Hudson, Fortville, and Samuel Updetraff, Columbus.

Judge Ross, of the Probate Court, has approved the sale of the jewelry stock of the late Michael F. Smith to the widow, Mrs. Mamie R. Smith, for $4,750, and the sale has been made by Charles O. Britton, administrator of the estate. Prior to Mr. Smith's death, recently, he became insane, and for some time his wife was his guardian and also looked after the jewelry business. The store is located at the point of Kentucky Ave. and Washington St.

THE BEST MEDIUM PRICED

Extra Flat Watch

ON THE MARKET

THE

LOMBARD

17 JEWELED AND ADJUSTED

MADE IN

GOLD (PLAIN AND FANCY)
SILVER (PLAIN AND FANCY)
GOLD FILLED
GUN METAL

EDMOND E. ROBERT

3 MAIDEN LANE NEW YORK

Los Angeles.

Otto Tripphan, a jeweler with Montgomry Bros., was married, a few days ago.

Edward H. Schick, who has been absent rom the city for some time, is again in harge of the mail-order department of rock & Feagans.

Oscar Barnum, who has been with S. B. ailey for about two years past, has opened wholesale jewelry business in the Broaday Central building.

L. W. Clark, watchmaker with W. M. nney, 607 S. Spring St., was married, a w days ago, to a young lady who forerly resided in Union City, Pa

There seems to be a general demand for gravers in the smaller towns of Californa. Leading houses here have received y inquiries. The supply here seems to exhausted.

The J. C. Fleming Co. has added nine w salespeople and three cash boys to the rce to care for the holiday trade. Mrs. yles has taken a position as cashier with same company.

Carl Entenmann, president of the Carl ntenmann Jewelry Co., is making a trip long his customers through southern Calirnia. His factory is now busy to the limit its capacity, working a force of 44 men.

Geo. L. Penniman, wholesaler, 342 S. oadway, has just returned from an exnded business trip, going north as far as attle and east as far as Denver. He inends to remain home until January, when will go to New York to visit the manucturers and wholesalers there.

Nate Meyer, traveling representative of Meyer & Co., in the Germain building, making a business trip through Arizona.

idor Behrstock, representing the same m, is still in the north, making his headuarters at Stockton, Cal. He will stay in e north until the holidays. Both are dog a good business.

Out-of-town jewelers who visited Los ngeles, recently, include: R. W. Cumings, Ventura; R. Van Buren, Ontario; A. Behrendt, Taft, Cal.; Mr. McManus, the San Luis Jewelry Co., San Luis bispo. Mr. Behrendt, whose store was rned some time ago, has built a new re and is already settled in it.

Brigden & Pedersen's auction sale is prossing very successfully, and will probly be continued until near Christmas. wo sales are being held daily. Louis Burr is still selling the Clark stock at auction at 127 S. Spring St., holding, however, ly one sale a day. A city ordinance probits the sale of jewelry at auction during e evening.

R. H. Schwarzkopf, who has nearly revered from the effect of his recent illness, s gone to a mountain resort near San is Obispo, Cal., to take a good rest before s final holiday campaign in San Franco. H. A. Curry, who is associated with r. Schwarzkopf, will go to San Francisco so, arriving there a few days in advance Mr. Schwarzkopf.

E. F. Whittemore, formerly in the jewry business in Denver, Colo., but for some ne past doing a watchmaking business in e store of the J. C. Fleming Co., has ken a position with Brock & Feagans as salesman. P. M. Elias, formerly with the Capo Hohusen Jewelry Co., Tucson, Ariz., has taken Mr. Whittemore's place in the J. C. Fleming Co.'s store.

The Southwest Turquoise Co. is now fully settled in its new location, 318 W. 4th St. The new quarters are large and commodious, the location central, and the company is doing a good business. This company has recently acquired a chrysoprase mine that has attracted wide attention. A watch department has been added, the Trnax brothers being in charge.

F. A. Marcher, president of the Pacific Gem Co., 622-24 S. Broadway, has returned from a four months' tour through Europe. He spent nearly all his time while there in traveling, visiting England, Germany, France, Switzerland, Austria and Italy. He is glad to get home, much preferring, he says, to be in California rather than in any of the foreign countries he visited.

S. Nordlinger & Sons, the Donavan-Seamans Co., Montgomery Bros., Brock & Feagans and the Whitley Jewelry Co., leading jewelers, who do not open their stores on Saturday evenings, will probably keep open every evening after Saturday, Dec. 11, until Christmas Eve. Some of these firms preferred to open evenings for only one week, but as others preferred to begin sooner all will probably do so. The wholesalers will probably be open evenings during the same period.

Traveling representatives in Los Angeles, recently, include: W. A. Brown, Carter, Howe & Co.; J. W. Hagan, A. J. Hedges & Co.; H. A. Kidder, Henry A. Kirby; J. H. Donnelly, Sprochnle & Co.; A. W. Van Ness, H. C. Van Ness & Co.; Thos. R. Ryland, American Watch Case Co.; Jas. D. Bridges, Wm. Landram, San Francisco; Percy Wrayton, Durand & Co.; Joseph Finley, Whiteside & Blank; Mr. Chapman, Elgin National Watch Co.; Mr. Kenny, L. E. Waterman Co.; Albert Lee, manufacturers' agent, San Francisco.

S. Meyer, wholesaler in the Germain building, fortunately escaped being defrauded by Samuel and Simon Pearlin, who were formerly in business here, and who were arrested, recently, in New Haven, Conn., as announced in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY. He learned that they were disposing of goods at very low prices and selling first-class notes in their possession at a big discount, and became suspicious of them. When they called on him and asked for two watches on memorandum he suggested that they pay cash, and if the watches were not sold he would return the money. They objected to this method, and soon afterward a friend of theirs of good business standing telephoned to Mr. Meyer, asking him to extend credit for the watches to the Pearlin brothers. Mr. Meyer agreed to do so on condition that the other party should guarantee payment, which he did. The Pearlin brothers got the watches, and the guarantor paid Mr. Meyer for them.

The business of T. L. Shafer, Richmondville, N. Y., is being advertised for sale by the administratrix, Lela M. Douglas, Cobleskill, N. Y.

Toledo.

J. D. Rowland has made some changes in the interior of his store in the Ohio building. He will make a specialty of rings for the holiday trade.

The Sample Jewelry Store of A. Lazarus, on Adams St., is devoting considerable attention to wholesale as well as retail business in the novelty line.

M. Judd, who has been indisposed for some time past, is much improved. Mr. Judd is the oldest active jeweler in the city, having opened his store in 1867.

The J. J. Freeman Co. has increased the scope of its stationery department and is giving special attention to embossed paper, visiting cards, invitations, calendars and similar novelties.

The Conklin Fountain Pen Mfg. Co. has established distributing and sales depots with the following Toledo jewelers. The J. J. Freeman Co., Judd-Gross Co., J. Geo. Kapp, and the B. H. Broer Co.

W. A. Rankin has adopted a trade-mark which he is using both in his advertising and in his business. It consists of a white initial letter in a black field, surrounding which appears the phrase "The Mark of Quality."

Art Fox, manager for the I. Kopelman Co., is showing some fine examples of amateur photography. Mr. Fox has the distinction of making the best amateur enlargements in the city, the noticeable feature of which are the clear outlines.

The new store of the Thompson-Hudson Co., at the corner of Adams and Summit Sts., is practically finished and will be opened shortly. The store will occupy the entire six-story building, a portion of which will be devoted to jewelry and jewelry novelties.

A. J. Heesen, who for many years has conducted a jewelry store at 321 Adams St., has leased a new store room at 315 Summit St., and will move to his new location on or about March 1. Instead of occupying one floor as at present, two floors are under lease, both of which are to be thoroughly remodeled and overhauled. A new front will be installed and new mahogany furniture will replace the present fixtures. At least two new departments will be added and possibly three. A china department will occupy considerable attention as will also one of bric-a-brac. An optical department is under consideration. Anticipating his removal to new quarters, Mr. Heesen has inaugurated a special sale. He has fully recovered from his protracted illness of some time ago and is again able to devote his entire time and strength to his business.

The new catalogue of the Albert Walker Co., Providence, R. I., which has just been sent to the trade, is a well-bound book of 136 pages, 11¼ by 8½ inches. Every page is handsomely illustrated with half-tone cuts showing hundreds of specimens of jewelry, bracelets, pins, chains, watches, lockets, novelties, silverware, toilet articles, etc., handled by this concern. The catalogues will be sent to the retail jewelers only, and the discount and index sheet is sent in a separate slip.

St. Louis.

F. W. Hoyt will return in a few days from a trip through Missouri and Oklahoma.

A new merchants' license has been issued to Aronberg & Schubach, jewelers, 207 N. 6th St.

W. Westphal, St. Charles, was here, last week, laying in an extensive line of Christmas goods.

Alvin Bauman, president of the L. Bauman Jewelry Co., has returned from a business trip to Chicago.

The Smith's Credit Jewelry Co. has filed a replevin suit in Justice Moore's court against the Central Loan Co.

Winton E. Barker, treasurer of the Hoyt Jewelry Co., is moving to a new home at Kings Highway and Bartlett St.

A. B. Umbrecht, of the Brooks Jewelry & Optical Co., has gone on a two weeks' trip through Arkansas and Oklahoma.

D. E. Guthrie, a graduate of the St. Louis Watchmaking School, has started in business in his home town, Raymond, Ill.

L. A. Schrader, who was connected with local jewelry houses for several years, has joined the sales force of the F. W. Drosten Jewelry Co.

Mr. and Mrs. F. W. Drosten were among the guests at the annual "children's party" for grown-ups, at the Union Club, Thursday evening.

Fred Bross, of the L. Bauman Jewelry Co., returned, last week, from a trip through Arkansas, and will leave, Monday, on a trip through Illinois.

Lawrence Oberting, of the Blankenmeister-Oberting Jewelry Co., was in town, last week. He will leave, next week, on a two weeks' trip through Missouri.

Burglars ransacked the home of Peter Ebbling, an uncle of Joseph Ebbling, at 3647 Hebert St., one night last week, but only a small amount of money was taken.

F. L. Jaccard, Texas representative of the Bauman-Massa Jewelry Co., spent a few days in town, last week, replenishing his stock, and has returned to his territory.

Charles DeRousse, who started in business about a year ago at Kennett, Mo., has been compelled to surrender his stock for the satisfaction of creditors, and is again in St. Louis.

All the downtown houses are putting on many additional salesmen for the holiday rush. Beginning next week nearly all of the retail stores will keep open evenings until Christmas.

E. A. Schoenle, of the Maschmeyer-Richards Silver Co., came in from a successful trip through Southern Misouri and Arkansas, and will stay in town until after the holidays.

Joseph B. Moore and Al. P. Wolff, with the Elliott Jewelry Co., are in from the west and south and will remain in town until after the holidays. They had very successful trips.

N. P. Jensen, druggist, Marissa, Ill., has just added a jewelry and optical goods department to his business. The department will be under the management of A. Kahn, formerly with G. W. Cameron, Poplar Bluff, Mo.

M. F. Denman, Stuttgart, Ark., has enlarged his jewelry and optical establishment by taking in an additional store room 25 feet in width. He has installed a complete new outfit of fixtures and has considerably increased his stock.

The Mermod, Jaccard & King Jewelry Co. held its 81st annual holiday opening, Wednesday, Thursday and Friday of last week, and large crowds attended. Invitations were supplemented by full-page advertisements in the newspapers.

Jeremiah Murphy, of the Brooks Jewelry & Optical Co., has gone to Charleston, S. C., to testify, as a representative of the company, in a Government case against two men on trial there charged with stealing some of the mail of the Brooks Co.

The St. Louis Jewelry Coupon Co. has filed suits on contracts, in Justice Spaulding's court, against Cron & Frager, Joseph Michelson and Max Thal, A. Tabias, H. M. Range and Anton Von Zuben. The amounts range from $31 to $66.

A. S. Higbee, Roodhouse, Ill., is in St. Louis, accompanied by his bride. He was married, Dec. 1, at the young lady's home in Memphis, Tenn. They stopped off here on their way to Roodhouse, where Mr. Higbee has prepared an attractive home for his bride.

E. A. Marsh, formerly superintendent of the Waltham Watch Co., Waltham, Mass., now retired, is visiting relatives in St. Louis and calling on old friends in the trade, particularly on Herman Mauch and W. F. Kemper. It has been 10 years since Mr. Marsh was in St. Louis before.

F. M. Deuchler, trustee for Ernest A. Niehaus, bankrupt, sold the remaining stock of jewelry at auction, on Tuesday of last week, at his store, 2026 Franklin Ave. Mr. Deuchler has not yet made his report, but he says that after the expenses of administration are paid there will not be much left for creditors.

By the will of the late Frederick Courvoisier, pioneer jeweler of Carondelet, who died recently, he left everything to his wife. The will has not been filed for probate yet, but will be filed in a few days. Arnold Courvoisier, son of the deceased, who was associated with him in business, will conduct the jewelry business at 7109 S. Broadway.

Charles H. Lyle has been appointed next friend, and William S. Bedal temporary guardian, of Jack B. Bolland and Helen E. Bolland, minor children of John F. Bolland, president of the J. Bolland Jewelry Co., for the purpose of entering their appearance and complying with other formalities in a proceeding instituted in Judge Williams' division of the Circuit Court by Mr. Bolland, as trustee under the will of the late John Bolland, founder of the J. Bolland Jewelry Co. One of the assets of the estate is a leasehold of property at 4th and Market Sts., owned by the St. Louis Board of Education. The Board is willing to abrogate the lease and pay the estate a sum that would produce as great an income as is being derived from the leased property, and Mr. Bolland deems it for the best interest of the estate that the lease be terminated.

Traveling representatives in St. Louis, last week, were: George Goldberg, Untermeyer-Robbins Co.; M. Felsenthal, Philadelphia Watch Case Co.; H. C. Clark, American Optical Co.; W. P. Stowe, W. H Wilmarth & Co.; Emile Homberger, American Swiss Watch Co.; W. C. Barry, Barr & Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; F. R. Horton, Carter, Howe & Co.; W. G. Moland, Sansbury & Nellis George W. Beardsley, Allsopp & Allsop; A L. Hancock, C. Sydney Smith & Co.; Mill Smith, R. Blackinton & Co.; Mr. Tinker William B. Durgin Co.; W. H. Gregory Strobell & Crane; W. R. Shute, Day, Clar & Co.; C. H. Davison, Kohn & Co.; Jame R. Palmer, Henry A. Kirby; Charles A Hartshorn, Alling & Co.; Alvan T. Hatch Manufacturers' Agent; A. T. Teague, Lin & Angell; O. F. Samuelson, Towle Mfg Co.; P. W. Smith, Roger Williams Silve Co.; W. S. Willis, the Gorham Co.

Among the out-of-town jewelers in thi city, last week, were: C. S. Scanlin, In dianapolis, Ind.; Enno Dick, New Bader Ill.; H. W. Foerste, Okawville, Ill.; W. W Largent, Portageville, Mo.; A. S. Higbee Roodhouse, Ill.; W. Westphal, St. Charle Mo.; T. H. Edwards, Clarksville, Mo.; M Lovengood, of Devaney & Lovengood, El berry, Mo.; F. B. Wolff, Chester, Ill.; I Courvoisier, Freeburg, Ill.; Eli McCaulle Virginia, Ill.; D. E. Guthrie, Raymond, Il J. Schmelzer, Centralia, Ill.; John Kloc Granite City, Ill.; Chester Towse, Chester ville, Ill.; Louis Gardner, of Barnett Bros Edwardsville, Ill.; A. L. Compton, Monro Center, Ill.; L. A. Beatty, Roodhouse, Ill W. E. Osterwald, Festus, Mo.; Josep Winetrob, Muskogee, Okla.; J. A. Har miller, Lebanon, Mo.; C. G. Brown, We Plains, Mo.; B. H. Barnes, DeSoto, Mo W. K. Urbani, Vandalia, Ill.; George N Moore, Marion, Ill.; Charles Goodric Caruthersville, Mo.

Milwaukee.

L. H. King, New York, has been mad manager of the Peerless Jewelry Co. store, at 138 Grand Ave.

Among the out-of-town jewelers her last week, were: William F. Notbohn Oconomowoc, and G. Franke, Neosha.

Sol Martin, Jr., formerly manager of th jewelry establishment of the Peerless Jew elry Co., is now connected with the Jackso Jewelry Co., Chicago.

The firm of Noyes & Hoffman has bee dissolved, Alfred Hoffman withdrawin from the business. The establishment wi now be in charge of Mr. Noyes.

The wife and children of Franklin Thom son, secretary of the Wisconsin Retail Jew elers' Association, have left for Texa where they will spend the Winter.

F. L. Chenoweth, formerly of Monro Wis., has written to Milwaukee friends th he is now connected with the C. D. Peacoc retail jewelry establishment at Chicago

The factory force of E. H. Warnke Co. has been increased in preparation f the rush orders of the Christmas season Considerable new equipment has been i stalled at the plant of late.

Franklin Thomson, secretary of the Wi consin Retail Jewelers' Association and the Jewelers' Mutual Fire Insurance Co Wisconsin, has returned from a trip t Chicago, where he attended to busine connected with the insurance company

Milwaukee friends of John Koehler, wh

is connected with C. Liebenow & Son, Manitowoc, Wis., have received the news of his approaching marriage to Miss Mary Witt, also of Manitowoc. Mr. Koehler has been associated with the Liebenow jewelry store for the past 14 years.

Adjoining quarters of the downtown establishment of David Goldman have been remodeled and are now occupied by Mr. Goldman. This arrangement gives Mr. Goldman double the floor space formerly occupied. New quarters in the basement, which are to be devoted to the cut glass, art ware, stationery and statuary departments, will not be opened until after the rush of the Christmas trade.

San Francisco.

TRADE CONDITIONS.

Manufacturing jewelers report that there is more fine setting work and cutting done than in a great many years. There has been a great deal of diamond work done during the past month, and as far as this end of the business is concerned the present season, so far, is regarded as being a highly prosperous one. The use of turquois matrix and similar stones seems to be still on the increase.

J. Marx, of the Kossuth-Marx Jewelry Co., was here a few days ago.

Burr W. Freer, who has been on the sick list for several days, has recovered.

G. Lacata, senior member of the firm of Lacata & Cipolla, 522 Broadway, died, recently, after a protracted illness.

Max Baruth, now a salesman for R. & H. Myers, has just returned from a successful trip through his northern territory.

J. Auerbach, representing the William L. Gilbert Clock Co., has left for the east and will make an extended stay, visiting the factory while away.

The Oppenheimer, Brussel Importing Co., New York, will be represented on the Pacific Coast by A. H. Bullion, of 717 Market St., this city, after Jan. 1.

The amended ordinance requiring second-hand dealers, pawnbrokers, etc., to make complete reports daily to the chief of police in regard to all articles received by them from customers has been passed and will be in effect shortly.

Peter Johnson, who has been located at 37 3d St. ever since that district has been rebuilt, is announcing that he will be compelled to move from that location after the first of the year, and is holding a special removal sale that will last during December.

Among the jewelers here during the course of the past week were: J. Gordino and wife, Salinas; E. P. Segret, Tuolumne; I. E. Denton, Lompoc; H. B. Oberlin, Fresno; Chas. Haas and W. E. King, Stockton; O. M. Durfee, Colfax, and E. S. Preston, Auburn.

It was not thought possible that the firm of Field & Walton, Inc., would be able to get the newly acquired store in the Addison Mead building, Grant Ave. and Post St., before the first of the year, but such splendid progress has been made that it is now believed that some holiday trade may be enjoyed in the new place. A specialty is to be made here of California stones in original mountings.

The Baldwin Jewelry Co. announced to the trade that the new store on Kearny St., near Union Sq. Ave., would be opened for business, Dec. 1. The construction of this building has been an example of what can be done here in the line of rapid building work. It was not thought possible by many that it could be made ready for occupancy in time for the holiday trade, but it is now practically finished. The entire ground floor will be occupied by the Baldwin Jewelry Co., while the upper floors will be sublet. The structure is to be known as the Baldwin building.

Pacific Northwest.

The announcement is made that M. G. Coleman, North Bend, Ore., was wedded recently to Miss Elizabeth Peterson-McDonald, of that place.

C. H. Morris, who has been conducting a telephone business at Dallas, Ore., in conjunction with his jewelry business, has sold out the former and will devote his entire time and attention in the future to his trade. The central station that has been located in his store is to be removed, and as soon as this is done additional showcases will be installed and a much larger stock carried.

J. H. Millse, Newberg, Ore., has disposed of his business there to Charles A. Morris, and expects to leave for Chicago within a short time to take a special course in jewelry work. Mr. Morris is a former resident of Newberg, but for some time has been located in Peoria, Ill. He gave up his position there to come home to be with his mother, and has decided to remain permanently in his home town.

The new store of Seth Laraway in the Eugene Loan & Savings Bank annex on Williamette St., Eugene, Ore., has been opened for business. The entire woodwork is of solid mahogany and plate glass is in evidence everywhere. The lighting facilities are particularly fine, the fixtures being of special design and very artistic. The diamond room is located in front and is shut off from the rest of the store, as is the workroom in the rear. Mr. Laraway came to Eugene with his wife from Glenwood, Ia., where his family has been established in business for 40 years. His father is a jeweler and is now located at Hood River, Ore.

Pacific Coast Notes.

Ernest Mueller, Eureka, is remodeling his store, and will have this work finished before the height of the holiday season.

C. H. Dunlap, Alturas, has just received an automatic engraving machine and is now doing considerable work of this character.

J. D. Bennett, who has been located for several years in San Rafael, has decided to retire from business and will go to San Francisco to start in on another line of work. He is holding a closing out sale and will continue this until about the first of the year.

The announcement is made that F. O. & A. E. Benoit have purchased the business of Albert Kuhlman, 214 Second Ave., San Mateo, and will take possession at once. The brothers are experts in their line, having learned their trade in Switzerland. Since coming to this country they have been in the employ of the Elgin National Watch Co., having worked there for 12 years. They have also been in business in Chicago.

Detroit.

Carl Bay, Milan, purchased stock here, last week.

J. H. Neds, Elkhart, Ind., has been spending some time here.

Milton B. Fitch, Flint, was in the city, recently, on a purchasing trip.

A. G. Gregory and wife, of Lapeer, spent a few days in this city, last week.

M. D. Walton, Armada, was in Detroit, last week, purchasing holiday goods.

W. W. Bugg, Jackson, was one of the callers at the local wholesale houses a few days ago.

Fred Binder, of the Detroit Jewelry Mfg. Co., had a venison dinner, last week, to which he invited his employes.

The stock of goods in the store of the late Alfred H. Kent, Mt. Clemens, has been purchased by Switzer Bros., of the same place.

F. A. Mathauer, of Mathauer & Koester, who returned from the road Saturday, reports business as being excellent all through the State.

E. N. Griffin, who was connected with the E. H. Van Baalen store on Michigan Ave. for a number of years, has opened the Griffin Instalment Diamond Co. in the Rowland building.

Regular meetings of Detroit Nest No. 5, Noble Order of Ku-Kus, will begin again in January. The December nesting was not held because a large attendance could not be expected during the holiday season.

W. J. Brown has announced a sale of all his stock in the store at Woodward Ave. and Congress St. The sale will continue for some time as the building is not to be turned over to Traub Bros., its future occupants, until May.

Out-of-town jewelers in this city, last week, in addition to those noted above, were: W. F. Hittig, Dundee; C. E. Montfort, Utica; A. B. Milkens, Wyandotte; D. Pontius, Algonac; D. E. Holland, Lapeer; J. D. Eddington, Pontiac; E. H. Cressy, Saline.

King & Harrison, 228 Woodward Ave., are holding an auction sale. They state that they cannot secure a long enough lease on their present quarters, as the building may be torn down to be replaced by a larger one, and that they intend to close out their present stock. The firm will continue in business, however, either at this location or elsewhere.

About $600 worth of goods was taken from the store window of George Schaffner, 324 Woodward Ave., by a thief, who broke in a pane of the window some time early Saturday morning. The crime was committed during the time between the going in of the night squad of police and the coming out of the relief equad. Policeman P. O'Grady discovered that the side pane of the window had been smashed in and all the goods within reach taken out. He notified Mr. Schaffner, who came down to the store at once and took an inventory of the loss. The articles stolen included scarf pins, bracelets, watches, etc.

Cincinnati.

Henry Dickman is unable to attend to business owing to an attack of fever.

B. S. Newman, of Frohman & Co., left, this week, on a business trip in the south.

M. Sprochnle, of Sproehnle & Co., Chicago, was calling on the trade here in the past week.

Irvin Herman, of Herman & Loeb, has started on a three weeks' business trip through Illinois.

John X. Kaiser, Newport, Ky., and Mrs. Emma Koch, of Price Hill, were married in Columbus, O., Oct. 27.

Joseph Phillips, of the Sterling Glass Co., is in charge of the sales department of the faience branch of the Rookwood pottery.

George Nagel, Liberty and Race Sts., and Miss Rupp, Avondale, were married, Dec. 1, in the Grace M. E. Church, Newport, Ky.

The James Bros. Jewelry Co., Columbia, Tenn., purchased stock the past week for their new store in Mt. Pleasant, Tenn., to which town the concern has recently moved.

Jacob Randolph, who has been studying engraving with Fred J. Kelp, Perin building, has left for Williamson, W. Va., to help his brother, of the firm of Randolph & Mittendorf, during the holidays.

The Oskamp building, Vine St., which was sold Nov. 28, at a sheriff's sale, was purchased by Mrs. Amelia O. Daller and Mrs. Anna O. Hageman for the sum of $150,000. Mrs. Daller being the principal stockholder in the Clemens Oskamp Co., insures for the company its present location as permanent quarters.

Word was received here the past week announcing the sudden death of Dr. Setser, a well known druggist and jeweler of Leavenworth, Ind., and also of J. W. Sparks, of Sabina, O. The latter died Nov. 28, and was one of the oldest jewelers in the State, having been in business over 35 years. Both men were most highly respected, and the news of their deaths was received here with deep regret.

Emil Broderson, watchmaker, for many years connected with the Duhme Jewelry Co., is lying in a critical condition in the German Deaconess Hospital. He left the Duhme Jewelry Co.'s store Friday evening, Nov. 26, as usual and when he did not appear Monday morning an investigation was made, and it was learned he had been found in his room, on E. 4th St., in an unconscious state, having suffered a paralytic stroke. Mr. Broderson was removed to the hospital by his nephews. He is quite old, and, though not active in business for some time, has made the Duhme Jewelry Co.'s store his headquarters, and people throughout the country who have visited this place are familiar with his face. He is a creditor of the Herman Keck Mfg. Co. for $18,000.

Traveling representatives who called on the Cincinnati, O., trade, during the past week, included: Walter M. Hodges, Will & Baumer Co.; L. Stanford, Alvin Mfg. Co.; Jules Franklin; J. T. Griffith, Jr., Carter, Howe & Co.; M. L. Barnard, Larter & Sons; C. Glander, J. D. Dalzell & Co.; F. E. Gibson, Gibson, Krugler Co.; Charles F. Sexton, William L. Sexton & Co.; E. A. Reed, Reed & Barton; W. G. Moland, Sansbury & Nellis; H. A. Bliss, Wordley, Allsopp & Bliss Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; C. P. Young, Whiteside & Blank; H. B. Bliss, B. M. Shanley, Jr., Co.; P. C. Burnham, Enos Richardson & Co.; Thomas E. Rogers, Riker Bros.; C. G. Megrue, Gorham Co.; Joseph Keller, Keller Mfg. Co.; Melville Untermeyer, Charles Keller & Co.; Maurice Kohn, Silberman, Kohn & Wallenstine.

Out-of-town jewelers here, the past week, buying stock included: Frank Hornung, Brookville, Ind.; Frank Emmerling, Hillsboro, O.; A. C. Davis, Coolville, O.; Miss Cora B. Ellars, with F. A. Bixby, Ironton, O.; C. Baldwin, Blanchester, O.; H. C. Reed, Blanchester, O.; G. F. Ireland, West Milton, O.; David Staltz, West Milton, O.; J. H. Opp, Waynesville, O.; W. Bekenstein, Montgomery, W. Va.; J. B. Swain, Sidney, O.; W. W. Roberts, Nicholasville, Ky.; Thomas P. Hopper, Mayslick, Ky.; Fred J. Heintz, Lexington, Ky.; E. W. Muntz, Hillsboro, O.; J. D. Ward, Rising Sun, Ind.; George H. Wertenberger, Arlington, O.; Lang Bros., Manchester, O.; J. A. Jefferies, Rushville, Ind.; M. M. Dumford, Owensville, O.; J. B. Sanders, Dry Ridge, Ky.; E. B. Scott & Son, Batavia, O.; Herman A. Rohs, Cynthiana, Ky.; I. N. Pollock and wife, Ashland, Ky.; C. C. Freeman, Ashland, Ky.; F. A. Schweeting, Oxford, O.; Otto C. Beer, Sunman, Ind.; Beer & Barth, North Vernon, Ind.; Frank B. Carey, Lebanon, O.; G. O. Woodcock, New Martinsville, W. Va.; Mrs. R. F. McComb, Hamilton, O.; Mr. Marlett, of Marlett & Baker, Middletown, O.; A. E. Axman, Middletown, O.; F. G. Whittlinger, Middletown, O.; F. Kersting, Louisville, Ky.; H. Risinger, Lawrenceburg, Ind.

Minneapolis.

TRADE CONDITIONS.

The strike of the railroad switchmen, which has been demoralizing trade generally in the northwest, has not been without its effect on the local jewelry business. There are now about 10,000 men out of employment including, besides the striking switchmen, a large number of flour mill employes and others directly affected by the stoppage of traffic. While they do not lack funds they are not inclined to spend money for anything but necessities when there is a possibility that they may be out of work for some time. In consequence those jewelers who cater to this class of trade have suffered a considerable falling off in their business during the past week. So far the strike has not been seriously felt by jewelers whose customers are not largely composed of the working class, but if the strike is prolonged for several weeks it will cause a serious slump in the business of all the jewelers as well as in that of merchants generally. Before the strike business was steadily growing and everything pointed to a big holiday trade and a prosperous season following. Even now the business of a majority of the local firms is better than it was at this time last year, and traveling men stopping in the city report that the same thing can be said in all the territory between here and the Atlantic coast.

S. Rueben, of Rueben & Schrader, has gone to International Falls, Minn., to open a drug store.

Louis Marker now has charge of the watch repair department at the store of M. L. Cohen, 29 Washington Ave., S.

Mrs. Gay Meier, of Beinhorn & Meier, Winona, Minn., was in Minneapolis, last week, making purchases for the holiday trade.

George H. Anderson, formerly in the employ of the Paegel Jewelry Mfg. Co., as an engraver, is now with George H. Johantgen, 320 Nicollet Ave.

Jean Port, until recently in the manufacturing department of White & MacNaught, 506 Nicollet Ave., has gone to Seattle and established himself in the drug business.

G. G. Miller, recently with the Paegel Jewelry Mfg. Co., is now with W. A. Stone, 16 S. 3d St., as watch repairer, having taken the place of John Crandall, who has entered the employ of the Gallett Jewelry Co., Aberdeen, S. Dak.

The Minnesota Wholesale Jewelers' Association held its regular monthly meeting in the rooms of the Commercial Club at St. Paul, on the evening of Nov. 29. Routine business was transacted, after which a smoker quet was enjoyed. There was a large attendance.

Axel Bruger, formerly in the employ of Rentz Bros., of this city, as stonecutter, is now with Johantgen & Kohl, 301-5 Nicollet Ave. N. Nelson, an engraver of Dubuque, Ia., and Miss Boyce, who was formerly with White & MacNaught, of this city, have also been added to the force of Johantgen & Khol.

Traveling representatives in Minneapolis during the past week were: M. Schloss, Schloss, Brod & Co.; Mr. Whitelaw, Whitelaw & Zagon; B. Meyerowitz, Meyerowitz Bros. & Co.; E. J. Hiller, Sussfeld Bros. & Co.; Otto Hanisch, George H. Fuller Son Co.; A. M. Silbernagel, Jonas Kahn, L. H. Smith, Bippart, Griscom & Osborn, Charles Dietz, Herman Dietz & Co.

The strike is causing some Minneapolis jewelers considerable annoyance because of the delay in the shipment of goods ordered for the holiday trade. Those merchants who did not secure their full holiday stock are now experiencing great difficulty in obtaining goods. It is impossible, of course, to have anything sent by freight, hence everything has to be shipped by express and even this, aside from being expensive, is not altogether satisfactory, as express shipments are somewhat delayed.

Omaha.

Wm. Bare, Carson, Ia., was in this city recently, on a short business trip.

A. G. Kupka, Schuyler, Nebr., was here replenishing his stock, last week.

T. L. Combs, of T. L. Combs & Co., returned from a short business trip in Iowa.

Mr. Ripps, formerly of New York, has accepted a position as watchmaker with W. Lindsay.

J. C. Grassbury, watchmaker for A. Meidleberg, became ill, last week, and is now in the Wise Memorial Hospital with typhoid fever.

The Ryan Jewelry Co. is advertising a 10 per cent. reduction sale of stock, with the exception of American watches and sterling silver, to continue for 30 days.

The following traveling representatives called on the jewelers of this city, last week: Geo. Neil, Boss Watch Case Co.; H. C. Wilson, Crescent Watch Case Co.; Louis Jaskow, Bodenheimer & Jaskow; Thos. H. Ryland, American Watch Case Co.; G. E. McDonald, J. T. Mauran Mfg. Co.; Milton S. Herzog; DeWitt A. Davidson, Davidson & Schwab, Inc.; Mr. Newitter, Veit, Hirsch & Co.; J. S. Bruce, Keller Jewelry Mfg. Co.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS colorer and polisher desires steady position. Address "A., 217," care Jewelers' Circular-Weekly.

GOOD assistant watchmaker, first class references, wants position at once. J. B. Frontis, Box 466, Lancaster, Pa.

YOUNG MAN, 17, two years' experience in jewelry shop, desires position. "O., 406," care Jewelers' Circular-Weekly.

POSITION wanted as inside salesman for December, by an outside jewelry salesman. Address "R. A. B.," 328 Fifth Ave., Paterson, N. J.

EXPERIENCED SALESMAN, south and southwest, open for good line; salary or commission. "R. W., 375," care Jewelers' Circular-Weekly.

YOUNG MAN in my employ wishes position Jan. 1 to finish trade; a crackerjack. For particulars write H. T. Blank, jeweler and optician, Elsie, Mich.

WANTED, by young man, position in office of manufacturing or wholesale jeweler; can furnish highest references. "S., 388," care Jewelers' Circular-Weekly.

FIRST CLASS SALESMAN of precious stones, with best western trade, desires to make arrangements for Jan. 1. "U., 373," care Jewelers' Circular-Weekly.

YOUNG LADY, with executive ability, desires clerical position in wholesale jewelry office; best references furnished. "W. D., 360," care Jewelers' Circular-Weekly.

POSITION wanted by man with some experience to represent manufacturing jewelry plant in the jobbing or retail trade. "L. T., 420," care Jewelers' Circular-Weekly.

SALESMAN, age 31, 10 years' road and New York City experience, seeks good line, manufacturers preferred. "Energetic, 426," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, good salesman, age 27, married, strictly sober, wants position Jan. 1; south or southwest preferred. "C. H.," 103 Elizabeth St., Oneida, N. Y.

TRAVELING SALESMAN, many years' experience, south and far west, open for change Jan. 1; exceptionable references. Address "U., 384," care Jewelers' Circular-Weekly.

YOUNG MAN desires position as assistant watchmaker under good man; own tools and references; Philadelphia and vicinity preferred. "E., 401," care Jewelers' Circular-Weekly.

A HUSTLER, established trade, diamonds, watches, jewelry, many years' experience, wishes to connect Jan. 1 with first class house. "M., 403," care Jewelers' Circular-Weekly.

WATCHMAKER, good, reliable on all classes of watches, over 20 years' German, English and American experience, wants position at once. R. Robert, 352 Pearl St., Buffalo, N. Y.

SALESMAN, with established trade in western States, open for good proposition Jan. 1. Address "West, 415," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

PERMANENT position wanted where I can turn out $50 worth of first class watch work per week; good light, pleasant surroundings and not be bothered; salary, $25, paid weekly. "Practical Watchmaker," 5 Maple St., Summit, N. J.

A FIRST CLASS watchmaker and fair engraver would like a permanent position; the best of references furnished as to honesty and ability. "I., 296," care Jewelers' Circular-Weekly.

YOUNG MAN, refined, with five years' experience as a stock and order clerk, desires to connect with a jobbing or manufacturing concern. "A. V., 386," care Jewelers' Circular-Weekly.

AMBITIOUS young man, with five years' experience, thoroughly acquainted with the jobbing and retail trade, desires to secure small but good line. "L., 387," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker; 22 years' experience; competent on fine and complicated work; best of references. Address "First Class, 163," care Jewelers' Circular-Weekly.

SALESMAN desires position with manufacturer for New York City and vicinity, selling jobbing and department store trade; furnish highest references. "U. F., 389," care Jewelers' Circular-Weekly.

POSITION WANTED by graduate refractionist, understand jewelry business, have five years' experience in retail store; age 26; New Jersey preferred. "B., 356," care Jewelers' Circular-Weekly.

A YOUNG LADY, with three years' experience, can take charge of factory accounts, would like to hear from reliable house; working at the present time. "D., 365," care Jewelers' Circular-Weekly.

COLORER, crackajack on all colors and metals, makes solutions, capable of installing plant and taking charge, seeks steady position; references. Address "Colorer, 395," care Jewelers' Circular-Weekly.

TRAVELING salesman, having ample successful experience with cut glass, silverware, clocks, wide acquaintance, wishes to change; high references. "E., 425," care Jewelers' Circular-Weekly.

ALL around jeweler, also model maker on all kinds of mountings, have original designs, also modeler in cuttle bone, wishes a position with reliable firm. J. Goldman, 97 Division Ave., Brooklyn, N. Y.

BY JAN. 30, permanent position by engraver, can do some watch work; age 20, temperate; good reference; central west preferred; five years' experience. R. H. Wilson, 58 Reynolds Arcade, Rochester, N. Y.

YOUNG LADY desires position with jewelry concern; have three years' experience with manufacturing jeweler; can fill orders, keep stock, repairs; good reference. "R., 400," care Jewelers' Circular-Weekly.

WATCHMAKER, thorough mechanic, fully competent with fine work, railroad work and fine complicated watches, desires steady position with first class firm. Address "Swiss, 376," care Jewelers' Circular-Weekly.

CAPABLE YOUNG MAN, large experience with manufacturing and wholesale jewelers, desires position with good future; can give excellent references from former employers. "C., 372," care Jewelers' Circular-Weekly.

OPTOMETRIST, New York, accustomed to high grade business, best methods, complete outfit, open to proposition from first class jewelry firm only; city not less than 100,000. "Pelham, 408," care Jewelers' Circular-Weekly.

SALESMAN calling on the retail jewelry trade in the south and central west would like to hear from a good line for Jan. 1; have large established trade and can produce results. "N., 126," care Jewelers' Circular-Weekly.

SALESMAN, with experience and knowledge of silverware business, familiar with trade in New York and New England, would like to associate himself with first class house. Address "A. P., 355," care Jewelers' Circular-Weekly.

EXPERIENCED young man of ability and good address desires position with manufacturer or jobber, seeing New York City or out of town trade; can furnish best of references. "S. F., 396," care Jewelers' Circular-Weekly.

SALESMAN, with over three years' experience in south, desires to change; would like to hear from any manufacturing or wholesale jeweler who wants a southern representative. Address "L., 313," care Jewelers' Circular-Weekly.

YOUNG LADY desires a position in wholesale jewelry house; capable of doing double entry bookkeeping, also thoroughly acquainted with details of an office; can furnish A1 references. "D., 394," care Jewelers' Circular-Weekly.

EXPERIENCED BOOKKEEPER, accountant and office manager, connected for past six years with prominent wholesale jeweler, would like to make change Jan. 1; highest references. Address "Correspondent, 359," care Jewelers' Circular Weekly.

WANTED, permanent position by first class jewelry jobber, new work, stone setter, assistant watch repairer; have also the best of references I will go anywhere; state salary and full particulars. "G. W. R., 224," care Jewelers' Circular-Weekly.

EXPERIENCED retail salesman in watches and diamonds desires a position; capable to act as buyer and manager; expert assorter of diamonds; willing to travel; best city references. "C. A. H.," care A. W. Bokee, 435 2d St Brooklyn, N. Y.

SALESMAN, open for engagement Jan. 1, desires manufacturer's line; well acquainted with best jewelry and department store trade in New York City and State, Philadelphia, Baltimore and Washington. Address "E. O., 332," care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

FIRST CLASS JEWELER on repairing and general work and all kinds of new work, can set stones, 10 years' experience, single, 30 years old, wishes position out of New York; can furnish best of reference. Address "Jeweler, 393," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker, competent on railroad and all grades of watches, 10 years' experience in Germany and this country, own modern tools, wants permanent position by Jan. 1; good references; south preferred. "R., 391, care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age, 32, with 15 years' experience, would like to make change; capable of taking charge of repair department; first class references; married, neat appearance, no bad habits; give full particulars. Address "Neat, 421," care Jewelers' Circular-Weekly.

CHASER; high grade man wants position as pattern chaser or on good commercial work; long and broad experience; fast workman; can execute all classes of chasing well; also a mould maker and handy on die work. Address "Chaser, 424," care Jewelers' Circular-Weekly.

YOUNG LADY, thoroughly experienced in every branch of jewelry trade, desires position with manufacturing concern; double entry bookkeeping, general office work, weighing up gold, giving out work, getting out orders, all that is required in factory and outside office. Room 101, 65 Nassau St., New York.

WANTED to connect with a representative loose diamond firm; have proved myself a good and popular salesman; 10 years representing one of the largest jewelry manufacturers, visiting large and small cities in territory between Ohio, Virginia and Massachusetts. Address "Worker 417," care Jewelers' Circular-Weekly.

SALESMAN, acquainted with best trade south, southwest, is open to proposition Jan. 1, to represent A1 jewelry or silver house; best references. Address "Southerner, 397," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, of energy and ideas, 11 years salesman in first class retail establishment in large city, six years as buyer and now junior member of firm, will consider good offer as traveling salesman from high class jewelry or silverware manufacturer; best reference; best reason for making change. Address "Character, 410 care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line well acquainted in the south and middle west is open for engagement Jan. 1; manufacturing line preferred. Address "B. R., 374," care Jewelers' Circular Weekly.

ELEVEN YEARS with one house; wish a position to represent first class house, either jobber or manufacturer, have established trade in West Virginia, Ohio, Michigan and Indiana. "G., 228," care Jewelers' Circular Weekly.

SITUATIONS WANTED—Continued

AN, 1, American of good appearance and habits, age 35, watchmaker, factory experience, adjusting, own tools, prepared for all kinds of wheel cutting and complicated work, rapid workman, good salesman, have always been at the head of my department, 10 years' store experience with railroad work, want position with plenty of work so can make good money, or as instructor in horological school; first class reference. "J., 385," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced jewelry man, understanding every branch of the business except practical manufacturing, having had over 17 years' experience in buying and selling both for the wholesale and retail trade; can assort a mixed lot of two or 300 carats, as to grade and quality, has executive ability and can cope with four foreign languages, also thoroughly understands taking in repairs, will be open for position Jan. 1, 1910, in New York only. Address S. Rorut, care S. Turner, 832 Dawson St., Bronx, N. Y.

Side Lines Wanted.

TWO LINES WANTED for 1910, one filled, one solid gold, by salesman, with established trade in middle west, and headquarters in New York City. Address "Y., 379," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a clockmaker, at once. F. V. Lindon, 9 Bond St., Brooklyn, N. Y.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

WATCHMAKER wanted for French clocks and light watch work. W. C. A. Westphal, Room 9, 5 Cortlandt St., New York.

WANTED, coast representative for silver novelty line. Apply by letter, Pryor Manufacturing Co., 13 Governor St., Newark, N. J.

WANTED, at once, first class watchmaker with good references; wages, $25 per week; steady job. Wm. B. Joseph, Schenectady, N. Y.

WANTED, at once, young man to do watch, clock and jewelry work and assist in store. Address, with reference, Smit & Ziegler, Palmyra, N. Y.

WANTED, experienced salesmen on commission basis in such States which are not yet covered. Inquire Empire Jewelry Case Co., Buffalo, N. Y.

FINE ENGRAVER and jeweler to begin Jan. 1; permanent position; good salary to good man; state age and salary wanted. R. Brandt, Athens, Ga.

WANTED, thoroughly experienced road salesman for jewelry line, who commands department store trade. Address "X., 380," care Jewelers' Circular-Weekly.

WANTED, engraver and jeweler; permanent position for man of ability; $20 per week; samples and reference in first letter. A. J. Rankin & Co., Roanoke, Va.

WANTED, between now and the 10th of January, a first class, all around manufacturing and jobbing jeweler; permanent; $55 per week. E. F. Mayer, Butte, Mont.

WANTED, a first class watchmaker and engraver who can also wait on trade; permanent position; state salary and references in first letter. Carl H. Leigbner, Butler, Pa.

TWO young women who are competent jewelry saleswomen for three months' Winter positions in Florida, after the holidays. "F., 405," care Jewelers' Circular-Weekly.

WANTED, first class engraver who can cut for enamel on small class pins and emblems; steady position, good wages. Bastian Bros. Co., 89 Mt. Hope Ave., Rochester, N. Y.

WANTED, watchmaker and jeweler for the shop only; no tools needed; town of 1,500 inhabitants; permanent position with board and lodging, or without; not crowded with work; in the middle sugar cane region and orange belt; state age, experience and wages wanted in first letter. F. C. Rivoire, Napoleonville, La.

WANTED, experienced designer and modeler in sterling silver hollow ware and novelties, capable of originating ideas. Address "Sterling, 41," care Jewelers' Circular-Weekly.

WANTED, a salesman who travels in the middle and far west to carry a line of gold chains and jewelry on commission. Address "H. B., 402," care Jewelers' Circular-Weekly.

WATCHMAKER who can repair clocks, jewelry, etc.; permanent position for right man; new store; moderate salary to begin with; references required. F. W. Poole, Summit, N. J.

WATCHMAKER, engraver and salesman, by Jan. 1, one willing to come on two weeks' trial; permanent job to the right man, no boozer. J. F. Starratt, Jr., 410 Market St., Steubenville, O.

HIGH GRADE jewelry salesman in middle western States; good salary and commission; don't answer unless you have had long experience in territory. "Confidential, 392," care Jewelers' Circular-Weekly.

SUPERINTENDENT for jewelry factory, experienced man about 30 years old; must furnish unquestionable reference; state experience and salary. Address "Factory, 404," care Jewelers' Circular-Weekly.

WANTED, salesman for Jan. 1, by large watch house to cover New York State, Pennsylvania and New England; one acquainted with that territory preferred. Address "G., 370," care Jewelers' Circular-Weekly.

SALESMAN with established trade, to carry bags, purses and general jewelry line, through southern territory on commission basis. Reply, giving territory and terms, Codding & Heilborn Co., North Attleboro, Mass.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

WANTED, young man to finish trade under fine workman, willing to make himself generally useful about the store; reasonable wages will be paid to start; steady place; gilt edge reference; must come at once. Chas. Price, Jacksonville, Ill.

HENRY FROEHLICH & CO., 68 Nassau St., New York, require two good salesmen, one for the far west and one for the south.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman & Co., 565 Broadway, New York.

ENGRAVER wanted on lettering and monogram work on gold and silverware. Call M. Straus, 408-10-12 Fulton St., Brooklyn, N. Y.

WANTED, for Jan. 1, a salesman with acquaintance in south and southwest to handle a well known line of sterling silver on commission basis; no objection to carrying another line. "M. M., 318," care Jewelers' Circular-Weekly.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

WANTED, an experienced traveler to cover the full west and south from Denver to the coast, including Texas, with a complete line of diamond, gold and gold filled jewelry, either commission or salary. Address "K., 368," care Jewelers' Circular-Weekly.

WANTED, salesman to travel from Denver, west; one who has a personal following and can command trade. Address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

SALESMAN WANTED; a first class Newark manufacturer wants an A1 energetic salesman to represent them from Jan. 1 in the southern and a portion of the western states; only those who can furnish satisfactory reference and who command a good acquaintance and trade need reply; state salary expected, etc. Address in confidence, "Salesman, 337," care Jewelers' Circular-Weekly.

ENGRAVER and jewelry repairer wanted immediately for steady paying position; steady man wishing permanent job wire Geo. Honnet, jeweler and silversmith, Wilmington, N. C.

SALESMAN, to handle first class manufacturer's line of 10 and 14 karat gold goods, with established trade among the better class of jewelers, for southern territory; only one who has covered this territory for three years or more will be considered; side line or commission basis. Address "X., 307," care Jewelers' Circular-Weekly.

WANTED, young man, fair watchmaker, good salesman; must have several years' experience behind the counter, be bright, honest and well recommended; good opening for young man willing to work with a chance to advance; state full particulars, salary expected, also send photo in first letter. Southern Loan & Jewelry Co., Tampa, Fla.

WANTED, for Virginia, first class jeweler capable of doing first class job work as well as new work; a good diamond and stone setter, with full knowledge of coloring; no bums or topers need apply; give reference and state experience and salary wanted in first letter; pleasant and permanent position, open in January. "E., 361," care Jewelers' Circular-Weekly.

A MANUFACTURING COMPANY of good repute would like to hear from some first class manufacturing concern that has salesman calling on the best retail jewelry trade in the south, with a view of making arrangements to have said salesman take this line in connection with their own, the object, reducing selling cost. "H., 354," care Jewelers' Circular-Weekly.

WANTED, a traveling salesman of ability for a high grade line of European leather goods and novelties; import only; travel only a few months each year; must be well acquainted with the best leather goods and jewelry trade; all communications are received in strict confidence. Address, with full particulars, age, salary, territory, etc., "Y., 298," care Jewelers' Circular-Weekly.

WANTED, at once, a first class man, as second watchmaker, jeweler and engraver; must be a hustler and up in the business; good wages and permanent position; references and sample of engraving with application. H. J. Homrich, 915 Third Ave., Huntington, W. Va.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

WANTED, a first class salesman with large experience in the middle west, to represent an old established line of silver plated hollow and flat ware; this is a rare opportunity for a capable man looking for a strong line in a good territory. "W., 302," care Jewelers' Circular-Weekly.

For Sale.

$54 OPTICIAN'S TRIAL CASE for $30; one Groat's 16-inch iron watch sign, one four-pound lathe wheel, cheap. Clark, 118 N. 3d St., Muskogee, Okla.

PLATINUM diamond mountings, all the latest styles, sold at greatly reduced prices; cash only. Call, write or phone Aetna Jewelry Mfg. Co., 158 Lawrence St., Brooklyn, N. Y.

ATTENTION, AUTOMOBILISTS; fur lined coat never worn, lined throughout with Australian mink, with magnificent Persian lamb collar, sell for $35, cost $175 in Canada; pair of cinnamon bear robes, sell $50, cost $225; also two beautiful ladies' fur coats, black and brown, sell $30, cost $125 each. J. Loew, 520 W. 145th St., New York.

(*Special Notices continued on page 98.*)

Special Notices.

(*Continued from page 97.*)

Business Opportunities.

FOR SALE, good stock of jewelry, fancy china and fixtures; good run of repair work. Address Geo. S. Bauder, Elburn, Ill.

OLD ESTABLISHED watchmaking and jewelry repairing store for sale, reasonable. Mrs. H. Hintze, 150 W. 28th St., New York.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

PARTNER; die cutter with well equipped shop, including die cutting machine, wants a salesman, modeler and designer or jeweler as partner. Address Box 340, care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business in western Pennsylvania; can reduce stock to $6,000 or $7,000; big repair trade; if interested write for particulars to J. M. Hoffer, jeweler, Kane, Pa.

A GOOD opportunity for a party who can invest $5,000 or more in a good running jewelry factory; has trade all over the country but is short of capital and would like to take a partner. Address "K., 412," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, after Jan. 1, 1910, jewelry business doing better than $8,000 cash business a year with a gross profit of better than $4,000; average monthly expense of $40; expect to invoice $5,000 to $6,000; take everything as it stands, no bonus; Jos. Hall steel lined safe, 39x33x20 inside; 12-foot plate show case and fine window; best location in California city of over 30,000; products of county over $50,000,000 per year. Address "Y. Y., 259," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

JEWELRY business for sale by Jan. 1; repair work amounting to 1,500 per year; two years' lease on building and no other store vacant; four years established. C. M. Lane, Bernardsville, N. J.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

To Let.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

LOFT at 122 Nassau St., New York; good light, cheap rent, long lease; desirable floor for manufacturing jeweler; fixtures for sale. Apply Tushnett & Lancton.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
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8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

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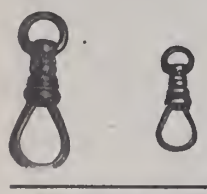
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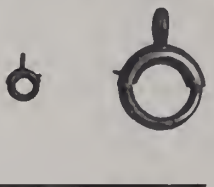
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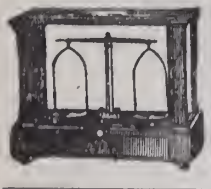
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"A BOOK OF PRECIOUS STONES." The Identification of Gems and Gem Minerals and an Account of their Scientific, Commercial, Artistic and Historical Aspects. By JULIUS WODISKA. 8vo, 365 pp; 78 fully illustrated. Published by G. P. Putnam's Sons, New York. Price, $2.50; by mail, $2.75.

THIS latest contribution to the literature of gems and gem minerals takes up the subject in an entirely new form and treats it in a way that is easily read by the layman. While it contains some valuable information on gem subjects compiled from the works of noted authors and publications and gives to the ordinary reader an idea of gems and gem minerals that he could obtain only after reading a number of books, nevertheless, from a trade standpoint, the book has defects and contains distinct errors that will be readily recognized by the gem expert, though not so readily seen by the jeweler.

Among the technical errors to which particular attention should be called is the confusion of the Siam ruby with the "balas" ruby, so called; the reference to the red variety of spinel, known as ruby spinel, as a ruby (the author calling it spinel ruby); the introductory paragraph on emeralds, which is altogether at variance to the trade's acceptance of the term emerald; the inadequate and poor classification of gems; the confusion in regard to cymophane and cat's-eye, as well as other "mix-ups" in the chrysoberyl group, etc.

The chief sins of omission are in the instances where the author calls attention to facts of less importance and omits those of greater, as, for instance, the references to the unimportant American sapphire from Missouri River near Helena, Mont., while he totally ignores the great source of supply at Yogo, whose sapphires are known throughout the world; also the omission of any mention of the new variety of opals commonly known as "black opals," which for seven years have overshadowed the other Australian product scientifically as well as commercially.

Among the errors which he has carried from other writers is the repetition of the mistake made by Bauer in his statement that hydrofluric acid will attack beryl, when experiments have shown that it will not. However, in another chapter the author repeats an experiment with hydrofluric acid that first appeared in THE JEWELERS' CIRCULAR-WEEKLY, which shows Bauer's error in this respect. There are other technical mistakes which, with the above, should be corrected in a later edition.

As stated before, the defects of this book will be appreciated more particularly by jewelers than by laymen, for the latter will, no doubt, enjoy the simple description, arrangement and treatment of the various precious stones and gem minerals. The technical side of the subject is not emphasized sufficiently to annoy the man not a mineralogist or gemist, while there is much matter of a distinctly popular nature to be found in the book treated in a most interesting way.

The art and industry of mounting gems is somewhat elaborately covered, especially as exemplified in the work of students at technical schools and the many unattached workers in jewelry designing and making who form a part of the arts and crafts movement. Some of the quaint superstitions about gems in the chapter on folklore have a curious interest.

The author takes cognizance of the public desire nowadays for the novel and uncommon in gems, and shows that prospectors, gem miners, mineralogists and jewelers are co-operating to greatly lengthen the lists of popular semi-precious stones.

A chapter is devoted to collections of gems in museums. The author is a believer in the value of visual instruction, and has lent his aid by contributing to the magnificent collections in the American Museum of Natural History, and by donating entire collections to the Philadelphia Museum and to the Children's Museum in Brooklyn.

A full appendix contains a mass of information on the subject of gems, arranged in tables, and the student will welcome the comprehensive bibliography.

"DOWNING'S UNITED STATES CUSTOMS TARIFF FOR 1909." With Alphabetical Schedule and Administrative Provisions. Cloth, 630 pp.; 6¾ x 4½. Published by R. F. Downing & Co., New York. Price, $2.

THE importing interests in the jewelry as well as other trades will welcome this new work on the tariff act, which is just off the press. It is one of the first comprehensive works on the subject and contains not only the full schedules of the Act of Oct. 5, 1909, but an alphabetical arrangement of all articles of merchandise that can possibly come under the act showing the paragraphs under which they would be assessed and the duty thereon.

In addition it contains the reciprocity treaty with Cuba, the Act of Dec. 29, 1897, relating to sealskins; the list of parcels post countries, the Pure Food Act of March, 1903, the food inspection decision, as to labeling important food products. It concludes with a series of tables on metric weights and measures for customs purposes; kilograms reduced to avoirdupois pounds, pounds sterling extended into dollars and cents, and tables similar to the last covering the German mark, the Belgian, French and Swiss franc, the Japanese yen, the Mexican dollar and the Austrian crown reduced to the United States custom standards.

The publishers, R. F. Downing & Co., have published these compilations of the United States tariff for about 30 years, and their publication has become recognized as the standard and one of the best authorities that has come into the hands of importers. The present edition is based on the provisions of the new tariff law interpreted in conformity with various decisions of the Treasury Department and the Board of General Appraisers, as well as the United States Court, and every care has been exercised to make the book as perfect as a work of this kind can be.

In addition to the official text, tables and interpretations before mentioned, the authors have included a number of valuable hints in regard to payment of duty, suits for the recovery of duties, drawbacks of customs duties, advice to American tourists, advice to foreign tourists and emigrants and shipping instructions.

Gold and Diamonds in British Guiana.

IN answer to inquiries as to the advisability of investments in British Guiana gold and diamond industries, Consul Arthur J. Clare, of Georgetown, furnishes the following information:

The number and weight of diamonds declared at the Department of Lands and Mines during the fiscal year 1908-9 were as follows: Number, 56,982; carats, 5,189, the largest in weight for the last four fiscal years.

Prospective investors in the stock of gold or diamond mining companies of British Guiana would do well to communicate with the Commissioner of Lands and Mines in Georgetown, who would no doubt give information relative to the amount of gold or diamonds entered by any particular company, and furnish any further specific information required. The concerns whose addresses are forwarded would probably give the financial standing and general reputation of any of the companies. At least it would be worth while to communicate with them. The addresses are on file in the Bureau of Manufactures, Washington, D. C.

The Commissioner of Lands and Mines, in a chapter entitled "The Mining Industry" for the handbook of British Guiana, has the following information in relation to diamonds:

During the early years of the gold industry diamonds were often found in the production when being cleaned up at the end of the day's work, and the stones naturally attracted attention. Eventually an expedition to the upper Mazaruni in 1890, while searching for gold, discovered small diamonds in the gravel in some numbers. In the following years several expeditions were despatched to this district and located and worked land for this purpose, but although the stones were found in considerable numbers they were small and of no great value, and the search was practically abandoned.

In 1900 a company named the British Guiana Diamond Syndicate, obtained a concession for 2,000 acres on Putareng Creek, a tributary of the Mazaruni River, and later on another company styled the Mazaruni Co. obtained a similar concession for 5,858 acres in the same district. The latter is still carrying on work, but the first company is defunct.

Diamonds have been found on the left bank of the Curibrong River, near where it empties into the Potaro River, and some work was carried on there for a time but eventually abandoned as the stones obtained were small and few. Large numbers of stones have been found by the various workers, and of good quality, but of small size, the average being 10 to 15 to the carat. The industry has languished of late years, the excessive cost of transportation prohibiting any development.

PATENT DEPARTMENT

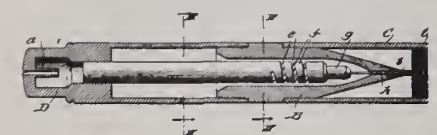
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN, THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED NOV. 30, 1909.

941,466. RESERVOIR-PEN. William W. Sanford, Newark, N. J., assignor to the Sanford & Bennett Co., New York. Filed March 26, 1909. Serial No. 485,945.

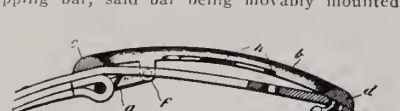
The combination in a reservoir-pen, of an air-



tube provided with a spiral integral thread constituting a spring, a needle supported by said tube, and a plug with minute bore in said tube adjacent to the opening between the coils of said spiral.

941,702. BUCKLE. Leslie H. Fishel, New York, assignor to Henry W. Fishel and Theodore H. Fishel, New York, copartners trading as Fishel, Nessler & Co. Filed Aug. 6, 1908. Serial No. 447,231.

A belt buckle comprising a forwardly-bowed open frame provided at one end with a rearwardly-projecting belt-engagement stud, and with a belt-gripping bar, said bar being movably mounted in



the rear of the frame near the opposite end from the stud and operating, when secured to one end of the belt and subjected to tension thereby to move toward the back of the frame so as to grip the other end of the belt.

941,741. JEWELRY BOX. John R. Sundee, Buffalo, N. Y., assignor to the Empire Jewelry Case Co., Buffalo, N. Y. Filed Feb. 15, 1909. Serial No. 477,861.

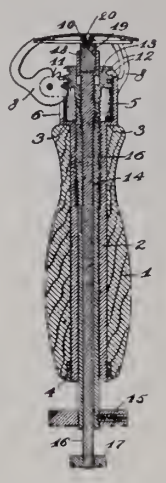
The combination of the box-body, the cover, a catch adapted to engage the cover, a slide carrying



the catch and resting on the bottom of the box-body, a spring acting upon said slide, and a housing covering the slide and forming a guide and protector therefor

941,831. TOOL FOR JEWEL-SETTERS. Frank C. Widmann, Cleveland, O. Filed Aug. 5, 1908. Serial No. 447,153.

In a tool of the character described, the combination with a tubular member, of clamping jaws pivoted to said member, a second member mounted for longitudinal movement within the tubular member, means on the second member and on the jaws for swinging the latter as the said second member is moved back and forth within the tubular member whereby the jaws are moved to grasp and release the edge of a disk, a support for a disk, and means for moving the support against the



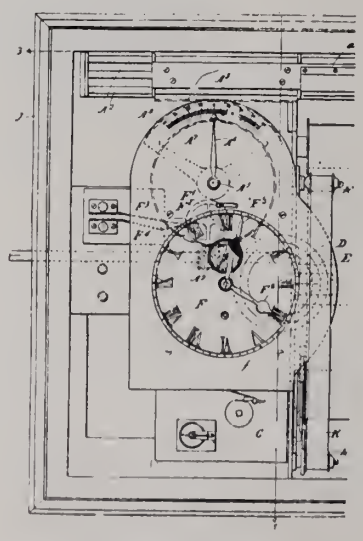
back of the disk to brace the latter during the operation of setting a jewel.

941,832. RING CLAMP. Frank C. Widmann, Cleveland, O.

In a ring clamp, a pair of bars that are pivotally secured together at a point substantially midway their ends, one end of said bars being slotted, a gripping jaw for each of said bars, each of said jaws comprising a disk portion and a tongue at the rear of said portion, said tongues extending into the slots in the bars and the tongues being provided with elongated apertures, pins projecting through the bars and through the elongated apertures in the tongues, the adjacent surfaces of the jaws and the bars being convexed in order that the jaws may turn free upon their pivots, frictional material carried by the adjacent faces of the jaws, and a wedge that is adapted to be inserted between the ends of the bars opposite the jaws for forcing said jaws toward each other.

941,955. MECHANISM FOR INDICATING AND RECORDING THE MOVEMENTS OF SHIPS' HELMS. Frederic M. Russell and Alfred J. Jung, London, England. Filed May 28, 1909. Serial No. 498,967.

In an apparatus for indicating and recording the movements of a ship's helm, the combination of record strip feeding mechanism, a clockwork mechanism having time printing devices, an inking ribbon, a stylus mechanism operatively connecting the stylus with the helm, to cause it to move therewith,



mechanism controlled by the clock for bringing the record strip and the time printing devices into printing contact at regular intervals and a motor for continuously moving the record strip feeding mechanism.

DESIGNS.

40,372. SPOON, FORK OR SIMILAR ARTICLE. George P. Tilton, Newburyport, Mass., assignor to the Towle Mfg. Co., Newburyport, Mass. Filed Aug. 30, 1909. Serial No. 515,370. Term of patent 14 years.



40,373. CLOCK CASE. Frederick J. Van Cise and William C. Van Cise, Malville, N.



Filed July 3, 1909. Serial No. 505,939. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If a notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessors from whom he derived title for years next preceding the passage of this act."

TRADE-MARKS PUBLISHED NOV. 30, 1909.

Ser. No. **41,745.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) The Western Clock Mfg. Co., La Salle, Ill. Filed April 1909.



Particular description of goods Clocks and watches.

Ser. No. **41,877.** (CLASS 2. RECEPTACLES.) Louis Ettlinger & Sons, New York. Filed Sept. 23, 1909.



Particular description of goods.—Jewelry boxes

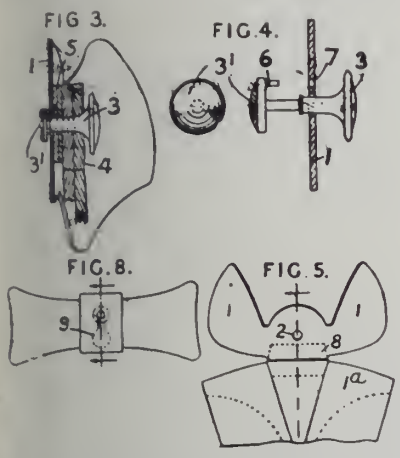
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF NOV 17, 1909

15,727. NECKTIES, ETC.; STUDS. J. Williams, Birkenhead, Cheshire. July 24.

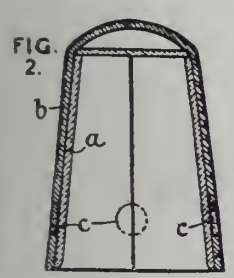
Neckties are made in various shapes from thin celluloid, toughened glass, etc., and are provided with a central hole for engagement with a two-part or solid collar-stud. Fig. 3 shows, in section, the application of the invention to a tie 1 of butterfly shape. The stem 3 of a two-part collar-stud is passed through the buttonholes of the shirt 4 and collar tabs 5, and through a central hole in the tie 1, after which the head 3^1 of the stud is engaged with the stem. To hold the tie in correct position, it may have projecting wings at the back engaging with the turn-down portions of the collar; or, the shank of the stud and the hole in the tie may be made square; or, as shown in Fig. 4, the head of the stud may be made incapable of rotation relatively to the stem and provided with a pin 6 adapted to engage a second hole 7 in the tie. The



pin 6 may be pointed to engage also with the collar tab. Fig. 5 shows a cravat with the hole 7 for the collar-stud. To permit relative movement of the upper and lower parts 1, 1*a* of the cravat, they are connected by a suitable hinge 8, which may consist of a strip of fabric secured to the two parts. Fig. 8 shows a bow having a keyhole slot 9 for engagement with a solid stud. The celluloid from which the ties are made may be of any desired color and pattern, and may be translucent in places. According to the provisional specification, the tie may be held in place by spring clips, etc., engaging the collar or stud; and, when a two-part stud is employed, its head may be in the form of a cameo or other tie-pin head, or may be of celluloid and form part of the tie.

15,826. THIMBLES. C. E. Iles, Birmingham. July 25.

The non-metallic lining of a thimble is fixed by means of studs or projecting parts on the outer face of the lining engagement within holes in the outer casing. The lining *a*, Fig. 2, has studs *c* which project through holes in the casing *b* and are cemented to the body of the lining. Instead of



studs, the lining may be forced by an expanding tool into the holes in the casing, or projections to fit in the holes may be formed on the blank, from which the lining is made, before it is inserted into the casing. These projections, which may also be open-ended, may also be moulded in one piece with the blank; or the lining may be moulded to fit the inside of the casing and to fill the holes by the application of pressure to the celluloid or similar substance in the soft state.

Applications for patents, Nov. 8-13.

25,685. IMPROVED HAT-PIN PROTECTOR. Joseph Bridgewater, Birmingham.

25,759. IMPROVEMENTS IN FOUNTAIN-PENS. William Barraclough James, London.

25,799. AUTOMATIC SAFETY HAT-PIN. Thomas Webb, St. Helen's.

25,806. IMPROVEMENTS IN AND APPERTAINING TO HAT-PINS. John Horace Hancock, Liverpool.

25,825. IMPROVEMENTS IN OR IN CONNECTION WITH HAT-PINS. Freo West, Manchester.

25,935. IMPROVEMENTS IN WRISTLET OR BRACELET WATCH-HOLDERS. Robert John Watson, Dundee.

25,967. IMPROVEMENTS IN WATCH CASES. Anton Parizek, London.

26,161. IMPROVEMENTS IN POLISHING PREPARATIONS OR COMPOUNDS FOR SILVER, PLATE AND LIKE PURPOSES. Harry Fairfield, Harry Walker and Robert William Fairfield, Birmingham.

26,242. IMPROVED SAFETY HAT-PIN. Robert Burns, London

Complete specifications accepted.

1908.

24,026. LADIES' HAT-PINS. Myers, Myers & Baker.

25,981. FASTENINGS FOR BRACELETS AND OTHER ARTICLES. Rudd.

1909.

3,170. BRACELETS AND THE LIKE. Noel & Simon.

5,447. COLLAR STUDS. Morton.

18,450. STYLOGRAPHIC PENS. Jarvis & Garner.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired Nov. 29, 1909.

486,904. SLEEVE-LINK. Thomas W. F. Smitten, Brooklyn, N. Y.

487,013. METHOD OF SECURING DESIGNS ON GLASS ARTICLES. Albert A. Graeser, Pittsburg, Pa.

487,052. PENDANT FOR WATCH CASES. Thomas A. Hopkins, Elgin, Ill.

Designs granted Nov. 26, 1895, *for* 14 *years.*

24,918. BACK FOR BRUSHES, ETC. Gilbert L. Crowell, Jr., Arlington, N. J.

24,919. BACK FOR BRUSHES, ETC. Gilbert L. Crowell, Jr., Arlington, N. J.

Design granted May 29, 1906, *for* 3½ *years.*

38,034. CLOCK FRAME. Stanley M. Lawson, Cincinnati, O.

Levant L. Mason, who for 60 years conducted a jewelry store in Jamestown, N. Y., has retired from active work in the jewelry business and has been succeeded by his son, John C. Mason, who had been in the employ of his father for more than 20 years. L. L. Mason came to Jamestown in 1832 after spending four years at his trade in Rochester. He started with a bench at 217 Main St., and after trying several other locations, returned to No. 217, buying the building in 1862 and continuing alone up to the present time. John C. Mason, the son who succeeds him, has opened a store at 305 Main St., in the Prendergast block. The elder Mason has now a work-bench in his son's store, which he visits every day, occupying his time with occasional jobs at engraving.

What Can be Made from Old Rings.

A CUSTOMER is the owner of a number of rings of which it is desired to fashion something as a present for a gentleman or a lady, says a contributor to the *Deutsche Goldschmiede Zeitung.* One of my customers himself suggested the possibility of making a chatelaine from the rings in his possession—old remembrances and love tokens, rings that had belonged to grandfather and grandmother, to father and mother, or to the dearest beloved. Of course, it can be done, and a practical jeweler will not hesitate long in undertaking it. The accompanying sketches sufficiently explain it.

Fig. 1 is one method; the rings are opened at the joints, like links, and hung together, wedding rings being hung in pairs and then re-soldered. In Fig. 2 I planned

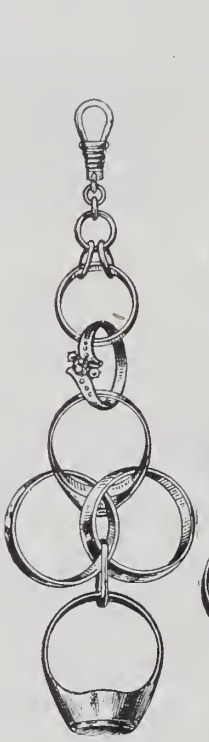


Fig. 1

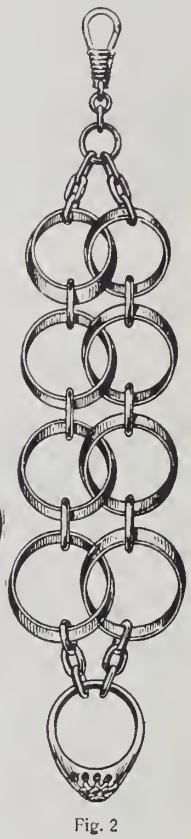


Fig. 2

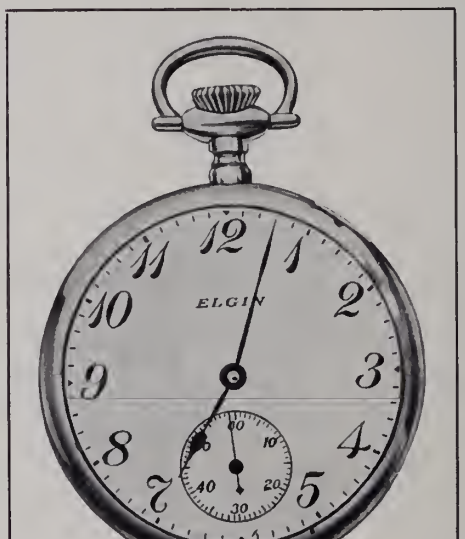
them like coins (continues the writer), placed side by side, with oval connecting rings, soldered solid on the upper side. As a pendant in both cases a signet ring or a seal was used, but any other ring will do. The intermediate hanging links in No. 2 may be ornamented with stones.

If we have not so many rings available such a chatelaine can be made in a single row. It may be advisable, where the rings lay one over the other, to file them in one-third, so that they do not ride too high.

Albert Zilliox, 413 William St., Buffalo, N. Y., during the recent William St. Carnival, held in his city, attracted much favorable attention to his establishment by appropriate decorations and original window displays. The carnival was conducted under the auspices of the merchants of William St. The latter thoroughfare was bedecked with 15,000 colored electric lights.



There'll Be a Big Christmas Demand for Elgin WATCHES



The Lord Elgin
Thin Model

The G. M. Wheeler
16, 18 and 12s

The Lady Elgin
for Women

These Are Especially Suitable Gift Watches

Dealers will find that display Elgin Watches in handsome cases will increase Christmas sa Such cases are not sold or furnis by the Elgin Company but may had of fancy case dealers.

Gift Time is always Elgin Time

The unique gift value of a watch is recognized by everyone.

The superiority of Elgin Watches is common knowledge.

And our big full-page advertisement in The Saturday Evening Post for December 4th will serve as a reminder of both facts to over a million people.

So be prepared to take care of *your* Christmas Elgin trade.



Write your jobber or this company direct

ELGIN NATIONAL WATCH COMPANY
Factories: ELGIN, ILL., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Portugal's Monster Clock With Gigantic Bells.

Music of the Ponderous Bells in Mafra Palace.

T is certainly not a commonplace clock that graces the old royal palace of afra, in Portugal. It is not only a marvel accuracy, but, according to the records the dimensions of its bells and its cost rice it eclipses all competitors.

The palace of Mafra, which was com-



ROYAL PALACE AT MAFRA, PORTUGAL.

nced by King John V. in 1717, and which sumed 30 years of uninterrupted labor, ring which period there were more than 000 people on its payroll, is somewhat nderous from the architectural point of w, as our first illustration shows. But s is the fault of the age, and not that of hn V. He was a pompous monarch and uld have the finest for his money, never ggling over the cost.

Mafra, therefore, the Versailles of Portu-, is a colossal monument, in which every-ng is colossal. The clock, like all its roundings, is also colossal.

Twelve years ago Joaquin de Conceiçao mez, custodian of the royal castle of fra, a distinguished architect and archæ-gist, has given a minute description of structural features of Mafra, in a little volume, from which are borrowed the facts embodied in the following article.

According to the calculations presented by this author it appears that the sum total of the workmanship, as paid for every branch of construction, was not less than $30,000,000.

The total superficial area of the edifice is 40,000 square meters (nearly 50,000 square yards, United States measure). In the center of the façade there rise two towers 260 feet high, in which are housed the bells and the mechanism we shall describe.

Each tower contains 57 bells, a quarter-hour clock, two chime-work cylinders and a keyboard.

Of the 57 bells in each tower, nine serve for the castle time, and the other 48 constitute four octaves for the chime service. And they are by no means ordinary specimens. They constitute a complete series running from sol to sol. The lowest note is given by a bell of 10,000 kilos (22,000 pounds), measuring 6½ feet in diameter at the bottom, with a height of 6¾ feet. The smallest bell weighs 66 pounds. Altogether there was required for the 48 bells about 88,000 pounds of bronze.

Of the nine other bells disposed above the foregoing, the largest weighs 26,000 pounds, with a diameter at the bottom of 6.8 feet and a height of 6.7 feet. It is sounded by a hammer of iron weighing 610 pounds.

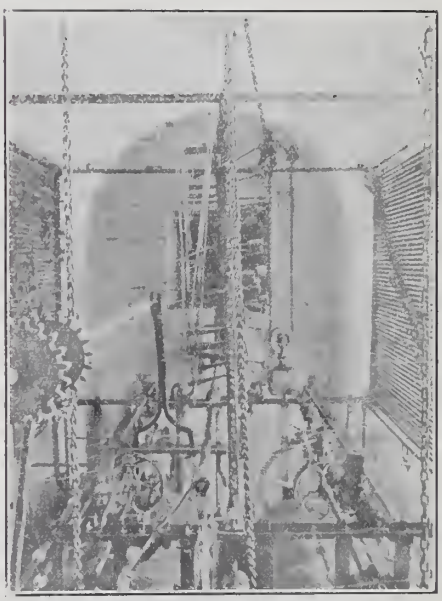
We may reckon as about 200,000 kilos (440,000 pounds), without exaggeration, the total weight of the 114 bells placed in the two towers. This is a figure that may certainly be regarded as a "record."

These bells, says L. Reverchon in the *Revue Internationale de l'Horologeric*, were cast by two experts from the Netherlands, whose names are to be seen engraved on the metal—William Withlok, of Antwerp, and Nocolas Levache, of Liege. The second mentioned is but little known. It is believed that he established a foundry at Lisbon, following the completion of the work at Mafra. As to William Withlok, he has left a name quite famous. In accordance with a letter offering services, addressed by him to the chief magistrate of Brussels, he employed in his foundry 25 workmen.

The cylinders of the chime works are of bronze and measure seven feet nine inches in length, with a diameter of five feet six inches. Each weighs 25,200 pounds, and they are set in motion by weights of 1,700 pounds. Each cylinder is set with four airs, consisting of 50 bars, in two-four time. The chimes are played by hammers placed outside of the bells.

The keyboards have two tiers of keys, one manual and one pedal.

The clocks, the arbors of which measure three feet 10 inches in length, are equipped



INTERIOR VIEW OF ONE OF THE CLOCK AND BELL TOWERS.

with wheels of bronze attaining 37 inches in diameter. The pendulums are composed of rods 11 feet in length, supporting bobs of 48 pounds. Columns of polished iron frame the mechanism; they are 10 feet three inches high.

The movements record the time on two dials 13 feet in diameter, the figures on which measure 25½ inches high. The dials are not alike, and this is possibly the only lack of symmetry that is revealed in the monument. The dial on the north tower shows the time according to the Roman system, while the south tower shows the time according to the Portuguese system. The Roman system follows a division into periods of six hours. The Portuguese system is the ordinary plan of division into

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

12-hour periods.

The Roman system of recording the time is met with quite frequently. Père Martinelli in his *Traité des Horloges Elémentaires*, speaking of the method of making a water clock which recorded and sounded the hours with a single drum, employed it prior to 1654. In this chapter he says: "And we will have a six-hour clock, according to the Roman method."

These six-hour dials were usually operated directly by the striking mechanism and not by the movement.

M. de Conceiçao Gomez estimates in approximate figures at 1,000,000 pounds the total weight of metal, bronze and polished iron which, in the two towers, composes the two mechanisms and their bells. This is a smart figure.

The second illustration represents a view of the interior taken in one of the towers. It gives an idea of the complication of the apparatus and the winding suspensors. In may be seen at the bottom the two great hive cylinders. The great chains crossing the picture from top to bottom are those that support the leaden weights.

On the occasion of great holidays all the bells are rung and can be heard at a distance of nearly 10 miles.

The history of the construction of this monumental palace is curious. Of course, King John V. gave orders to spare no expense. Wood, marble, metal—all were the best.

In 1727 the sovereign announced that the inauguration should take place on Oct. 22, 1730. From thence the work had to be pushed more expeditiously than previously. Orders were in consequence given through all countries to send workmen. As a consequence there were at one time 35,000 people working on the undertaking.

There was also, into the bargain, a force of 7,000 men to maintain order among this multitude.

It was necessary to construct infirmaries. These establishments could accommodate, at one time, 550 patients. It is stated that in these temporary hospitals 17,098 persons were treated, of whom 1,338 died and 1,576 were cured. The treatment of these patients cost about $100,000.

The entire country was transformed into an immense workshop, and we can still find traces of innumerable lime kilns constructed at this period as far away as Cascaes, 12½ miles off.

The transportation of materials was effected by oxen, of which more than 1,200 were employed daily on the works. The largest stone which figures in the construction, forming a veranda above the principal entrance, measured 26¼ feet in length, 13 feet in width and 26 inches thick, and required 100 pairs of oxen to bring it to the spot of work, where a force of 450 men worked at the windlasses by which it was raised. The weight of this stone is estimated at 67,856 pounds.

The work was directed by the architect Ludovici, a German, who had studied at Rome, and who had for his masters-of-work two Milanese, Carlos and Antonio Garvo.

Let us in closing give an idea of the character of John V. Here is the answer made when the design of the chimes was submitted to him by Levache, and which was to cost about $500,000: *"Nao jul guei que era tao barato; quero dois!"* ("I did not think they were so cheap; I'll take two!")

This is why there are really two chimes and two clocks.

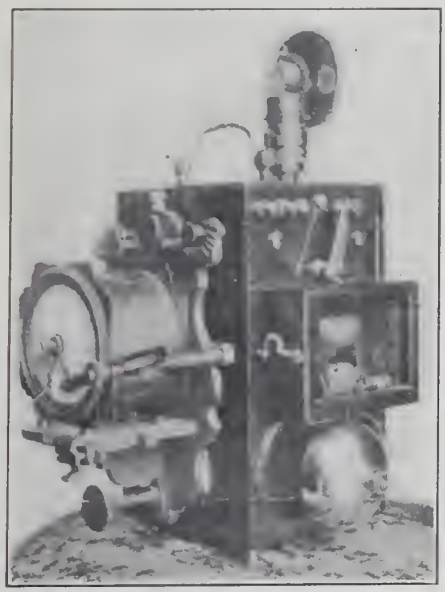
The answer is not authentic, but it might certainly have proceeded from the lips of this prince, the friend of splendor.

With all his intensely developed self-esteem, John V. was nevertheless not a bad king. And if he made his people work, he did not forget to pay them. His carpenters and his quarrymen received adequate compensation. The clockmakers also were well paid.

Despite its great dimensions, the aforementioned clock is not the largest as regards dial space. The one in the tower of the Church of St. Rombaut in Malines, Belgium, constructed in 1708, has four dials each measuring 37½ feet in diameter, and those of the one in the House of Parliament in London, where "Big Ben" sings out the hours, attain a size of 22 feet. The space occupied by the dials of the City Hall clock in Philadelphia also is enormous.

An Ingenious Alarm Clock.

AN electric alarm clock, invented by Prof. René Dubosq, of the High School of Theology of Bayeux, Calvados, France, is shown herewith. On the dial there is a third hand like a small crank. This is set to any hour desired, and when the hour



ALARM CLOCK THAT "RINGS YOU UP."

hand comes in contact with the third hand an electric circuit is closed and an electric bell on the clock is made to ring until you find it necessary to get up and shut it off. At the same time an electric lamp is turned on.

In case it is not desired to operate the lamp for any length of time, for fear of running down the batteries, says *Popular Electricity*, there is ready at hand an exposed portion of the circuit containing a bit of platinum wire which is heated by the passage of the current and at which an alcohol lamp may be lighted.

This device is entirely self-contained, and the box includes the batteries, so that it may be moved from place to place.

Sun-Dial Mottoes.

VERY curious inscriptions appear on many sun-dials, such as the one on Paper Buildings, in the Temple, says the *Gentlewoman*, which bids one abruptly "Begone about your business," and again in Pump Court we are told that "Shadows we are, and like shadows depart."

Others on various sun-dials are: "The day will come," "Everywhere the same," "Behold we fly," "I show by the kindness and splendor of the sun," "This is the day," "Learn to value time," "I fly while you behold me," "Enjoy the present hour," "The shadow moves, though I am at rest," "I set to rise," "Days make years," "I stay for no man," "The day flies," "Such is life," "Man is but a shadow," "Redeem the time," "Lying does not belong to me," "The brightest day has its shades," "You pursue a shadow," "The sun causes the shadow," "You may waste, but cannot stop me," "Life is fleeting as the shadow," "Let not the sun go down on thy wrath."

Vertical sun-dials could be placed on a south wall with but little trouble and less material, for it only required a dial to cast a shadow on radiating incised lines marked on the wall. These often appeared on churches and were generally near the south-western angle.

Sometimes sun-dials even appeared in stained glass windows. These are still to be seen in Lambeth Palace, and at one time there was another in the Church of All Hallows Staining, Mark Lane.

Another kind of dial was of a portable description known as the "ring" type, to be worn on the finger, the light finding its way through a tiny hole. Of these the rarest sort known was furnished with a combination of projections for throwing the shadow of the sun. Cardinal Wolsey had one made in brass gilt on which were engraved his arms. Other portable ones were a sort of combination of dial and compass and folded up.

Then there was the pillar sun-dial, with which we are familiar. Of this kind the baluster-shaped pillar is most frequently seen, though, of course, there are many variations, some taking the form of columns more or less carved and decorated.

In more recent years sun-dials of growing shrubs have been made as ornaments to lawns, such as the one at Broughton Castle, near Banbury. The hours are made of growing box or yew embedded in minute fragments of smashed marble; the upright dial, also growing, is of yew and is cut and trimmed into shape. Around the whole is written in letters of yew, "Memory lives, but the hour flies."

A vertical sun-dial on the wall of Sandringham House, King Edward's country place, says "Let others tell of storms and showers. I only count the sunny hours."

Louis Chenoweth, Newton, Ia., has been granted a discharge in bankruptcy by the Federal court. Mr. Chenoweth failed some time ago.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time. Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

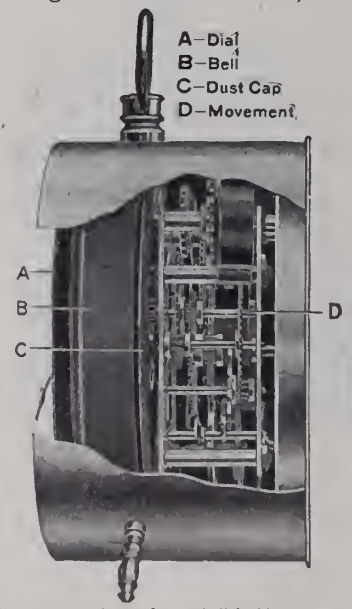
BRISTOL CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name..... Address

Did Bad Proof-reading Spoil This Watch?

ILLUSTRATED below is a watch which was made by Dwerrihouse & Co., London, and was the property of an old resident of Cornwall who died half a century ago. It has, as will be seen, a very curious mistake on the dial, and bears a second X in place of the XI.

Its present owner, B. B. Woodward, F.L.S., used it for many years on his own desk before he noticed the error; for, like most of us, he judged the time by the position of the hands rather than from an ex-



A WATCH WITH AN ERROR ON THE DIAL.

mination of the figures. One is curious know whether similar blunders have ten been made on watches.

The Ducommun Planetarium.

THERE is now to be seen in the Horological Museum at Chaux-de-Fonds, witzerland, a marvel of mechanism, the Ducommun planetarium, in which every ngle star in our stellar system is shown its place and travels its course, with the d of ingenious and complicated mechanism, exactly the time required by the real star. This masterpiece was created, in the year 813, by Francois Ducommun, in La Chaux-e-Fonds, and was presented to the historial museum a few years ago by the grandon of the originator, Louis Ulysses Duommun. This wonderful piece of mechanm has now been again restored to effiency, thanks to the skill of Louis Perrinanneret, with the whole-souled support of ules Ducommun-Robert.

The latest victim of the cartoon habit was harles E. Baab, a well-known jeweler of arkersburg, W. Va., whose outlines apared in a recent issue of a local daily. he cartoon was accompanied by a brief story of the business career of Mr. Baab.

A Universal Horological Tool.

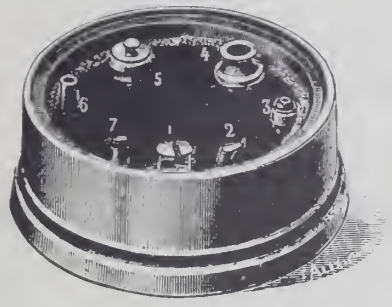
AN able horologist, Charles Froment, Rozoy-sur-Serre (Aisne), France, has just perfected a tool which is expected to be capable of rendering great service to all



UNIVERSAL HOROLOGICAL TOOL.

his colleagues. We refer to his "universal horological tool."

It is universal, in so far that it may be used for many different kinds of work; this tool of precision consists of a stand, on which operates, by pressure, a tool holder, ascending or descending, which receives a



BASE BOX TO HOLD TOOL PARTS.

separate tool, for the kind of work desired. It is operated by means of a screw, the tool working entirely by pressure and doing away entirely with the hammer, which, with its rough action, has the disadvantage of denting the parts. The tool can be used for placing the hands, driving out center staffs, reseating cannon pinions, unriveting pinions, lifting lever rollers, replacing lever rollers, driving out the cylinders of siettes, replacing the cylinders, plugging, unplugging, replacing the balance spring on the collet, and replacing the balance spring studs on the cylinder bridge.

It is supported on a hollow base, making a box in which to place the different spare pieces, which are suited to the tool carrier for doing all the work and containing the pieces to be unriveted, in such manner that there is no risk of mislaying them.

A plate, grooved underneath and perforated with numbered holes, according to the number of cylinders, serves for plugging and unplugging, and a second series of holes, disposed on the same plate, especially for all sizes of pinions to be unriveted, serves also for driving out the assiettes of cylinders. The hole once chosen, the bench is fixed by a set screw and the pressure suffices for the accomplishment of the work.

Mr. Froment, for unriveting pinions, has devised an all-around punch that is really ingenious and is shown in the illustration. Fixed to the tool carrier, it consists of a tube that opens and terminates in a hollow punch that can be enlarged at will, with the aid of a set screw arranged for this purpose.

This punch may thus be made to take, internally, all the sizes of the siettes and pinions to be unriveted.

"We hope," says *La France Horlogère*, "that this tool will be widely distributed among watchmakers. It is capable of doing good service, especially to the apprentice, because it facilitates and furthers work very greatly; it can be made use of every instant. When it is known, every watchmaker will want it to be found on his work-bench; he will always have at hand a useful and by no means cumbersome tool."

Horological Notes.

IN the jewelry establishment of C. M. Schuell, South Bend, Ind., is a clock that is attracting no little attention. It is as novel and as mysterious, perhaps, as any timepiece ever exhibited. Two large hands are mounted upon a skeleton frame with dial. These can be spun in any position, but always return to the correct time.

The Elgin National Watch Co. recently maintained at the Seattle Exposition grounds a mammoth electrically illuminated timepiece mounted 70 feet above ground and having a dial 10 feet in diameter. A visitor to the exposition stopped to talk with a policeman at the entrance and was overheard to remark that the big timepiece was right on time, to which the officer replied: "We open and shut the gates of the fair by that clock, for it is always on the dot."

An interesting hall clock, whose case is made from old church pews, is owned by J. L. Anderson, Kaukauna, Wis. Some time ago Mr. Anderson secured some discarded church pews of native butternut from a church in his city, and a few days later ran across the works of an old clock which had been manufactured in Germany years before and later purchased by John Spranger, a jeweler at Kaukauna. With the help of Mr. Spranger a new clock was manufactured.

T. A. Pinto, who has been in business at Duluth, Minn., for 22 years, has disposed of his stock and returned to his old home at Salisbury, Md., where he will engage in the real estate business.



Where minutes count and life depends upon accuracy, the famous

Rockford Watch

is used.

Every wide-awake dealer knows that this reliable timepiece adds to his reputation.

Our 12 Size Model, made in 17, 21 and 23 jewels, has made a big hit.

Each watch in this model is *cased*, then *timed* at the factory, in 25-year gold filled and solid 14-K. gold cases.

All watches *factory priced* and that *price maintained*.

Write for full particulars and prices.

Rockford Watch Company
ROCKFORD, ILLINOIS

Rockford

ARE YOU PREPARED FOR THE CHRISTMAS RUSH?

THE MAN WITH THE *GOODS ON THE SPOT* WILL GET THE BUSINESS

S U R E !

We're Ready with the Goods that Sell



"Elf"—10 Ligne

IDEAL LADIES' WATCHES

"ELF" — 10 Ligne. Smallest American Watch Made.
"CAVOUR" — 15 Ligne. Most Popular of Ladies' Watches.
"LADY MARY" — O Size, 17 Jewel, Lever, Hunting, 25-year Cases.

Exquisite designs for belt or chatelaine wear. All desirable case metals. Open Face or Hunting. The Perfection of Daintiness.

PRICES, $6.40 to $33.10.



"Hale" 12 Size

FAMOUS $2.00 NICKEL WATCHES

"HALE" 12 Size
Nickel Cases $2.90
10 yr. G. F. Cases 6.90

and

"PUTNAM" 18 Size
Nickel Cases $2.80

Real Watches with jewels and enamel dials. Hardy, accurate movement, especially designed to stand rough handling; suitable for sportsmen, athletes, laborers, business men and all others who desire a good grade, low-priced watch. The "Putnam" is well adapted for use as an automobile or carriage watch.

HIGH-GRADE LEVER WATCHES

"ALDEN"—16 Size

Double Roller Escapement. 7 Jewels. Pendant Set. Breguet Hairspring. Tempered Steel Safety Barrel. Cut Expansion Balance, and all other standard specifications.



"Traveler's" Watch ALDEN—16 Size

SPECIAL "ALDENS"

ELK WATCH. Beautiful Elk Dial in Five Colors. Symbolic. Exclusive. Gold-Filled Jointed Cases. Thin and Graceful. Extensively advertised among the Elks. **$12.50.**

TRAVELER'S WATCH. In neat leather cases, assorted colors. Heavy black figures and hands. Takes the place of a clock in the home. Folds perfectly flat for traveling. 2 sizes. **$12.00** **$14.00**

TROLLEY WATCH. Absolutely Reliable. Accurate to the second. Advertised in leading Trolleymen's Magazines. Will make a record as an Electric **"Railroad Watch."** Nickel cases, $5.80. 20 yr. G. F., $12.50.

All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

Instant Delivery of Christmas Orders

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

AND ALL LEADING JOBBERS

There is still time, if you act *now*, to get your share







of the business that is going to be done on the INGERSOLL-TRENTON Watch before Christmas

It's the Heaviest Advertised Watch Before the Public To-day

J. C.

ROBT. H. INGERSOLL & BRO.
45 John St., New York

I am willing to know about the Ingersoll-Trenton watch and its trade policies.

NAME.....

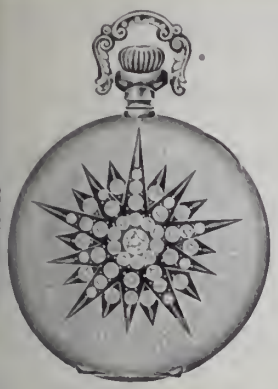
STREET.....

TOWN..... ....

SIGN THE COUPON BELOW
and get our prices and our proposition on a little Christmas assortment with advertising display material that will sell goods

ROBT. H. INGERSOLL & BRO.

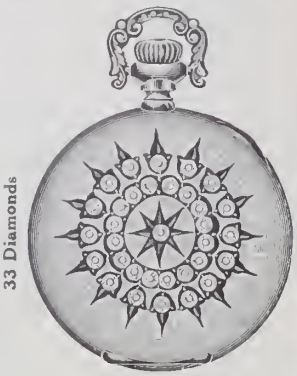
NEW YORK CHICAGO SAN FRANCISCO MONTREAL



100



101



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

VERY FINEST THAT CAN BE PRODUCED

They have

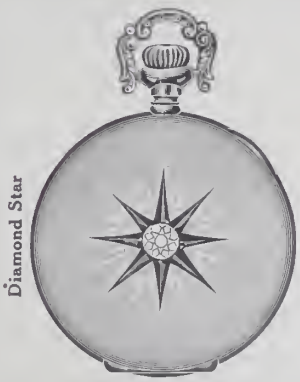
FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



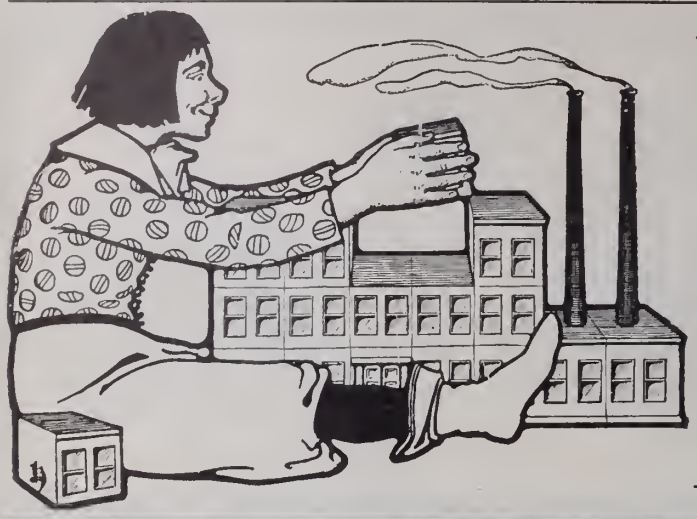
103



104



105



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

21 Maiden Lane, New York
Heyworth Building, Chicago

A **UNIVERSAL** selling plan that means more sales

Additional salesmen wanted with watch knowledge



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

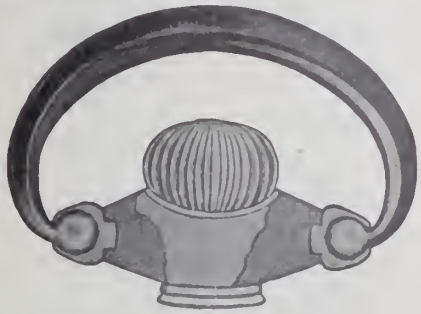
It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS



USE OUR BALL-BEARING BOWS FOR REPAIRING

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.
Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.
Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.
OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.
Makers of the best grade of
Cuckoo Clocks
Hardwood and beautifully finished
CLOCK MATERIAL
New Haven Clocks
Our Cuckoo Catalogue upon request

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates
Send for Catalog of Information



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York
704 Market St., San Francisco

THE FUNDAMENTALITY OF
"Tavannes" Movements and "Cyma" Watches
manifests itself in their performance

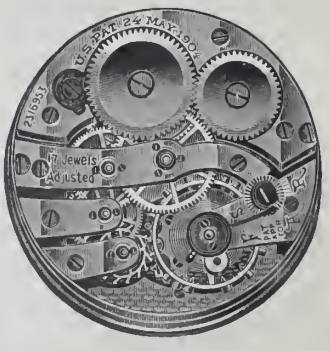


ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue
Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street
San Francisco



177-D-634

"Monastery"

5 Tubular Bells
Westminster
Chimes $241.50
List.

Solid Mahogany

Bawo & Dotter

26-34 Barclay Street
NEW YORK

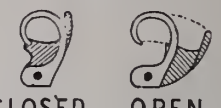
ARE THE MAKERS OF

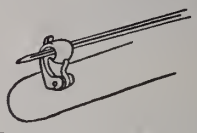
1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
2. "MONASTERY" Hall and Mantel Chime Clocks
3. "EXCELSIOR" Chime Clocks (Mantel Clocks only, $47.00 list, up)

All three are of a different character. Once seen they will satisfy the most critical expert.

Apply for Catalogue

The Herpers Catch





Patent Dec. 3, 1901

The Popular Patent Safety Catch



It has well earned its popularity during the past six years.

Herpers Brothers

SETTING MAKERS

18 Crawford Street
NEWARK, N. J.

41-43 Maiden Lane
NEW YORK CITY

Established 1865

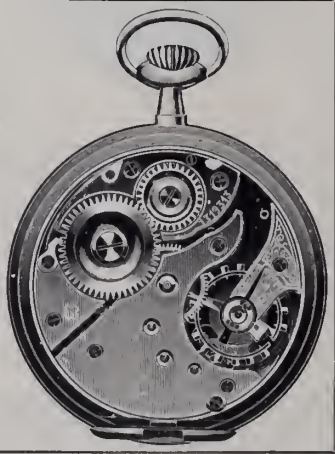
Eterna Watch Co.



Very Best Lady's Watches
Cylinders and Levers
Movements and Cases are
First-class only.

EXTRA FLAT WATCHES
16‴ and 19‴ A No. 1

AGENCY
68 Nassau St., Room 42, N. Y.



Green's 1910 Model Electric Combination
AUTOMATIC DEMAGNETIZER
For Alternating and Direct Current

Simply attach instrument to electric light socket. Press the button, withdraw the watch—the demagnetizer does the rest. Time, 3 seconds

Patented.

"Simple, Quick, Sure."

A Perfect Instrument

For Combination, Direct and Alternating Currents Complete, $12.00. For Alternating Current ONLY, $5.50.



Full instructions accompany each instrument

The W. Green Electric Co., 81 Nassau St., N. Y.

"THE REES SPECIAL" GRAVER

The finest Graver in the WORLD. NO QUESTION about it. Money back if not delighted.

Razor Steel. Hand Forged. Result of years of experimenting

Mounted, READY TO USE, 50 CENTS



Catalogue for the Asking

REES ENGRAVING SCHOOL, Dept. C, Library Building, ELMIRA, N. Y.

ELECTRIC MOTORS



If you wish to sell or exchange your Motor or Plating Machine we will give you what you need and allow you best price for your old apparatus. We will furnish you any size or make of Motor at lowest prices.

Write or call at
52 JOHN ST.

WHITELEY'S
NEW YORK CITY.

'Phone 1639 Gramercy

DESIGNS for STERLING and PLATED FLAT and HOLLOW WARES :: :: ::

ON HAND AND TO ORDER

CHARLES M. PRIOR, Designer, 24-26 East 21st Street, Studio 903, New York

"Clock Talk"

An original and unusually interesting descriptive folder.

It illustrates a line of brand new styles in clocks.

Cheerfully sent to any dealer asking for it on his letterhead.

American Cuckoo Clock Company, Inc.

Cuckoo Clocks and other Unusual Clocks ∴ ∴

Station S Philadelphia

THE GREAT AMERICAN JEWELRY CATALOG

Is a publication of real practical value; it truthfully illustrates those lines of merchandise; best adapted to the needs of the *Jewelry Trade;* its reliability is unquestionable.

SAFETY

With implicit confidence you can use it when ordering goods; it insures you against deception; remember, for every dollar's worth of merchandise you buy you are obtaining positive, intrinsic value.

Write for this catalog; it means much to you.

THE OSKAMP-NOLTING CO.

Mammoth Wholesale Jewelers

411-413-415-417 Elm St. CINCINNATI, OHIO

Tel. 2784 Cortland

F. DE SIMONE SON & CO.

Importers and Manufacturers of

CORAL CAMEOS

Factories: New York, Torre del Greco, Italy — Office: 71-73 Nassau Street, New York City



MONTROSE

Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.

Forestville, Connecticut, U. S. A.

New York Salesroom, 37 Maiden Lane

Not One Complaint

has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT

Send 25c. to your jobber for a bottle.



M. Sickles & Sons, Philadelphia
Swartchild & Co., Chicago
Nordman Bros. Co., San Francisco
D. C. Percival & Co., Boston
Chas. May & Son, Boston
Daniel Pratt's Son, 53 Franklin St., Boston
Sussfeld, Lorsch & Co., New York City
H. S. Meiskey Co., Lancaster, Pa.
E. & J. Swigart, Cincinnati, Ohio
Hammel, Riglander & Co., New York City
E. L. Deacon Jewelry Co., Denver, Colo.
Edwards & Sloane Jewelry Co., Kansas City, Mo.

RANLETT & LOWELL CO.

Sole Manufacturers

Jewelers' Bldg., Boston, Mass.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,

12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for

J. J. ELLIOTT & CO. LONDON

Learn Watchmaking

Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

Learn to be a Watchmaker at the

KANSAS CITY HOROLOGICAL SCHOOL

Chartered — Established 1901 — Incorporated

Occupies 9,000 Square Feet Floor Space

Teaches Watch, Clock, Jewelry Repairing, Stone Setting, Engraving and Optometry

Dormitory Rates, $1.00 per week. Catalogue free on Application

810-812 East 12th Street, Kansas City, Mo.

JULES JÜRGENSEN

Watches and Chronometers

PARIS—"THE GRAND PRIX"—1900

SOLE AGENTS

RUDOLPH & SNEDEKER

65 Nassau St., New York



The Holiday Advertising Campaign in Full Swing.

Written expressly for The Jewelers' Circular-Weekly.



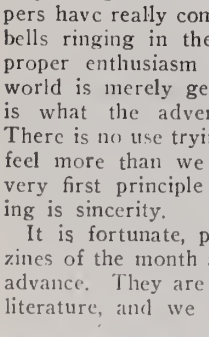
A SENTIMENTAL APPEAL.

CHRISTMAS trade is cosmopolitan in its character, but there is no one store more perfectly equipped for furnishing the really satisfactory Christmas gift than the jewelers, "where everything useful is made beautiful and where beautiful things are made useful."

Christmas activities, like all season trade, force opportunities upon us. Unlike any other, there seems to be no limit to the extent of their development, the purse-strings of the public are so elastic during the last few weeks of the year. So while the public is holding out liberal trade to us almost without the asking, we sometimes forget that there was never a time more favorable for soliciting trade and getting it.

The very first move in getting ready for the advertising campaign is one that is often wholly overlooked, *i. e.*, to get into step with the Christmas spirit. That is easy enough to do after the Christmas shoppers have really come; to set the Christmas bells ringing in the heart and get up the proper enthusiasm while the rest of the world is merely getting ready for Winter is what the advertising man must do. There is no use trying to make other people feel more than we feel ourselves, for the very first principle of successful advertising is sincerity.

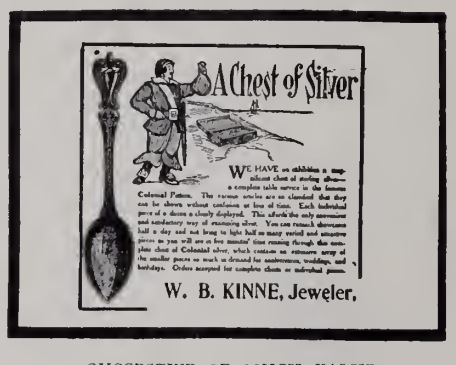
It is fortunate, perhaps, that the magazines of the month are out a good while in advance. They are full of good Christmas literature, and we have only to lose ourselves awhile between their pages to become a part of some old Christmas memory. A humorous tale or two at first to make the world seem more hopeful in color; then something a bit pathetic, something that starts the tear of sympathy or sends us speeding down the long coasting path among the stumps of the back pasture. Ah! We're in touch with the day at last.



GOOD RING TALK.

The man who remembers just how he used to adjust the straps of his sweetheart's skates is in a better humor to interest some other boy's sweetheart in brooches than one who has forgotten he was ever young. Christmas is a season of sentiment, and the man who has the most of it in his own heart will bid strongest for the world's trade.

It is said that Napoleon never advanced a single company of soldiers until his whole campaign was planned; then he lost no time in false moves. No one should send out a single ad until the entire series is decided on. So many ads to the table ware department; so many to watches, a certain number to gifts for boys, etc.



SUGGESTIVE OF MUCH VALUE.

Holiday advertising ought to be intensive advertising, and one article only should be included in one ad in most cases.

If the main drive for a single day is watches, let the advertising be such a concentrated talk about the watch, its practical value, its suitability as a gift, its permanent nature, that people who read will forget that there is anything besides watches to be considered. At the store the window display should be made up of watches in a variety of styles. A taking display is the American eagle, each feather represented by a gold watch; or a dragon, with watches for scales. Watches, like newspapers, have long been associated with men, and it is best, if a man is in charge of this department, to make some reference to him in the advertising. People usually prefer to buy their watches of men, even though about as many women as men use watches. If all jewelers recognized the special fitness of certain clerks to certain places, and then made all they could of it in their advertising, they would score an extra point with the public nine times out of 10.

For the bracelet department the pretty girl clerk fits in nicely and can be made a part of the public call for trade. Here the young man in search of a present for his sister will be greatly interested; to him the call can very appropriately be addressed, although the young lady, looking out for herself or for some girl friend, should not be overlooked. It is not, of course, intended that young men should be deliberately invited to this counter because a pretty girl presides. It will not, however, do any harm to make some reference to the advice which the young lady in charge is qualified to give.

Perhaps no one department may be made more popular by a little judicious forcing during the holiday season than the engagement ring counter; nor can any other be so easily "queered" by a little carelessness.

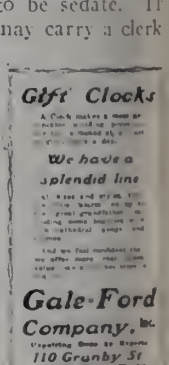


VARIETY AND QUALITY EMPHASIZED.

The announcements. That makes the possibilities all the more attractive to the skilful advertiser. There is always less danger from competitors in quarters where rivals are held back because of special difficulties. A good many young lovers, and not a few older ones, are sensitive in matters of the heart. It is enough to face the "girl" herself without having to face too much of a ordeal in obtaining the ring.

Almost any man will, in his heart, appreciate quiet refinement in the management and advertising of this counter more than any other in the store, and to be told in advance that the right sort of management will prevail here is to make sure of considerable trade. This department should be presided over by a man always; or who is still young enough to remember something about rings for such an occasion but who is old enough to be sedate. The young girl or man clerk may carry a clerk part through with ever so solemn a face; still we are constantly in torture and insulted, because we know the laugh is in the heart.

The engagement ring should have the boards for more than one newspaper announcement, and they should describe briefly some of the essentials of a well selected ring. There are men who are not posted and who dislike to ask. The ad



GIFT CLOCKS WELL ADVERTISED

Retail Advertising Department.

hat answers their questions wins their at-ention and their gratitude.

Every ad should also refer to the fact hat the clerk in charge is a man of ripe liscretion in giving advice upon this sub-ect. That tells the young man that he will neet the sort of clerk he wants to meet on such an occasion, and it doesn't taunt him f cowardice while telling him.

Neat folders or booklets can be used to



SPECIAL INDUCEMENT FOR EARLY BUYING.

ood advantage during the holiday trade. These should be about 3x6 inches in size nd not over eight pages. The paper may e thin enough to allow them to go for ngle postage, but it must not be soft or of heap appearance. The difference between he price of cheap and good paper is very ittle on a small job, but the quality of the aper makes the job. Get the best that an be obtained within weight limits and it each booklet with a tasty cover. A sprig



REASONS GIVEN FOR LOW PRICES.

f holly well done in natural colors, with ossibly the words, "Christmas, 1909," is etter than a bewilderment of type. Inside ive a suggestive little business talk, with few sample illustrations and prices.

A booklet of this sort will pay well if ent out to a select list of names, providing t tells something really worth telling. In act, a series of these little booklets would be specially profitable. Prepare one for the engagement ring. Give a few casual hints on engagement rings in general; the finger they are worn upon, and various kindred matters that nearly every one understands and that are all the more unpleasant for the uninformed young man to ask about. Then illustrate a few different styles that are appropriate and give prices. Refer with confidence to the man in charge as one who is there to really assist. These booklets should be sent, under letter postage only, to single men in the neighborhood, and should make every man who is interested in the subject a little more familiar with it than he was before reading.

Another booklet should be distributed among parents and should list briefly the things in a jewelry store that would be suitable for children. These might be grouped with reference to age if the list is long. Do not fail to refer to the special attention that will be given patrons of this department, and then see to it that the store backs up the booklet.

Other specials that can be issued to advantage, some of them mere tasty folders, are "Gifts for the Boy," "For the Girl"; "For the Family Guest"; "The Minister"; "The Teacher," etc. All of these lists are helpful in just the proportion that they are well prepared. If the wording is attractive and really helpful to the patron the folders will pay for themselves in lessening the amount of clerk work necessary, and the extra trade they will draw will be considerable. The man who does not know what he wants to see is of the kind who take the time of the clerk. Printers' ink, rightly distributed, eliminates uncertainty.

Holiday window trims should be in part arranged for a year in advance. The Jewelers' Circular-Weekly has already published many attractive and original window displays, all simple and inexpensive to arrange. Some of this will keep for another season, perhaps in a modified form. File the magazines and enter the most attractive designs in a card index file.

In deciding our window trims it is well to consider has anything of special local or national importance recently occurred that can be used to give news value as well as advertising merit to our window? This year the progress of aerial navigation lends itself admirably to window-dressing purposes. It will probably be a good deal overdone, but there is always room for something really new and novel.

The "Great American Pole" might also be represented by the Christmas tree, festooned with chains and dressed with the richest of jewelry displays; the American people might be represented by a crowd of tiny lay figures or by Uncle Sam, standing below and worshiping at the usual shrine, with a group of polar bears and denizens of the north looking on from a distance. The tree itself can either be stationary or it can revolve and so display a greater variety of goods.

If one wants a touch of humor as well as something timely in the window, the comic press or the magazine cartoons illustrating events of the day are meaty with suggestions.

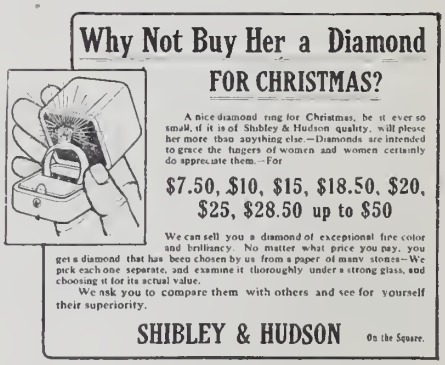
A fine Christmas trade-puller, when backed up properly by the ad man, is the children's ballot box. This should be set up inside the store, but near the door, and cards issued to any child who wants one, with blank for name and address and name of parent; also for a record of that child's chief Christmas wants. These cards, properly filled out, the children place in the



TWO SINGLE-COLUMN HOLIDAY REMINDERS.

ballot box, from which at night they are taken and sorted out.

This makes a personal matter of the letters, which bring copies of the appropriate booklets to the parents. The booklet should be accompanied by a brief letter, prepared on the best of stationery, stating that his child or children had registered at the "Jones" jewelry store their list of Christmas wants, and suggesting that the parent call to look the list over. Some children who are reticent about making their wants known to their home folks will open their hearts on these cards, and many a parent



CATCH-PHRASE AND CUT HARMONIZE.

will be enabled thereby to gratify the heart's real desire more fully. In such cases the parents will be grateful to the tradesman and will, if at all convenient, make some of the Christmas purchases of him. In any event, the store will soon be recognized as a sort of clearance house of

(Continued on page 119.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Window Signs That Attract the Passerby.

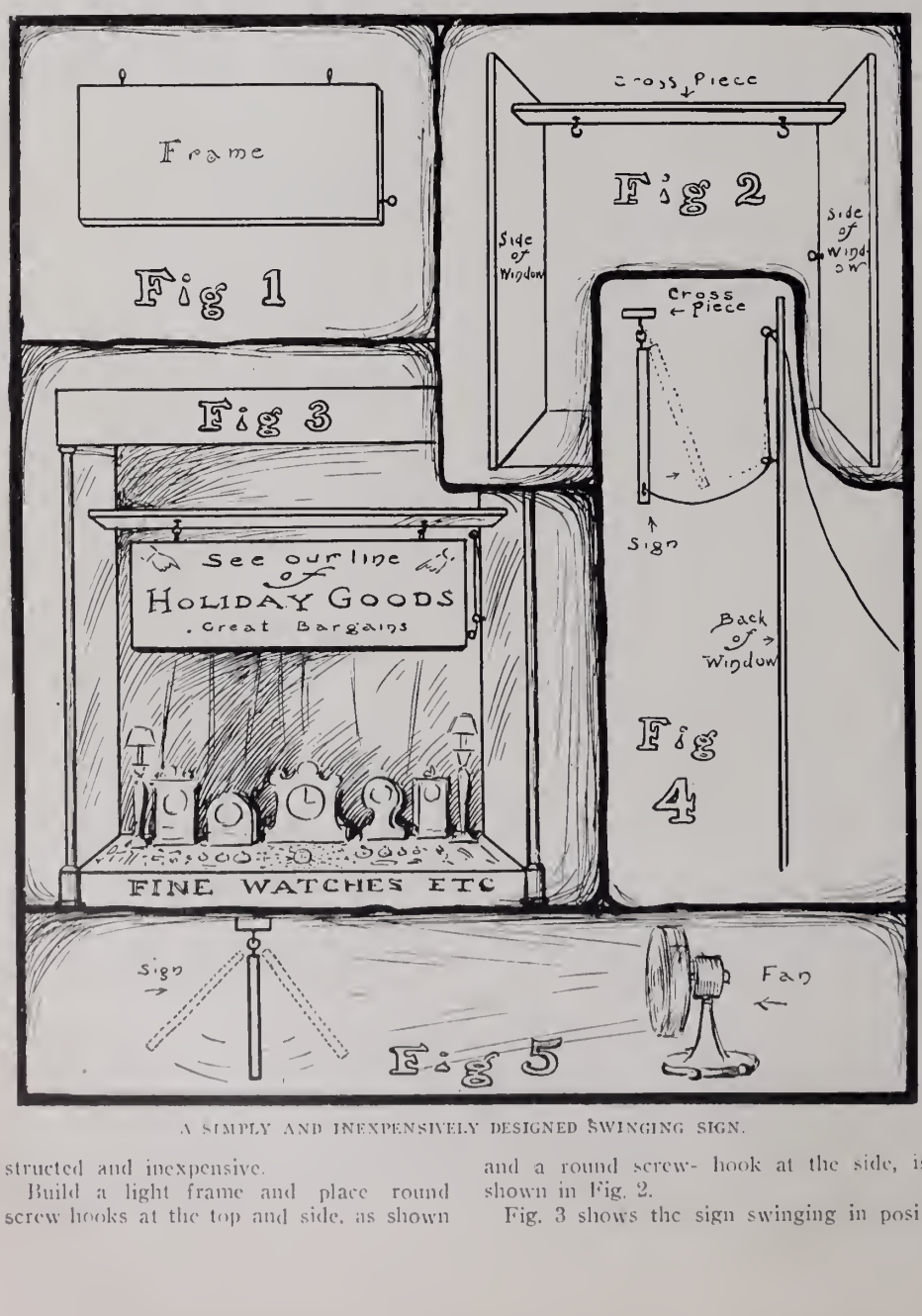
Prepared expressly for The Jewelers' Circular-Weekly.

A NOVEL swinging sign, so placed that it can be operated by clerk power from without the window, is easily constructed and inexpensive.

Build a light frame and place round screw hooks at the top and side, as shown in Fig. 1; next fit a straight piece of wood across the window near the top, fixing two screw-hooks (almost closed ones) at the top and a round screw- hook at the side, is shown in Fig. 2.

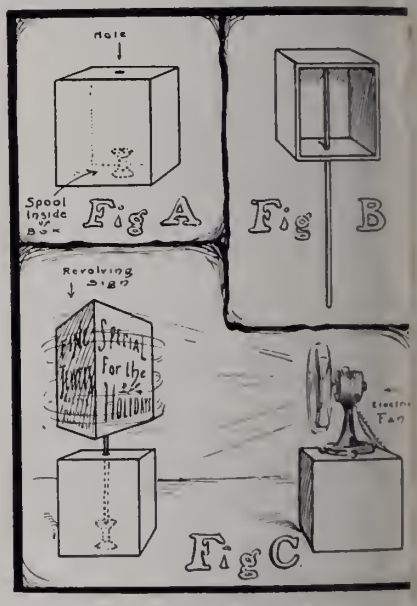
Fig. 3 shows the sign swinging in position and ready to move when the string is pulled. It also shows how the string is fastened. Fig. 4 is a cross section, which may serve to give a clearer idea of the working.

Fig. 5 shows the same sign being operated by fan power. Above can also be used as a display board by attaching goods.



A SIMPLY AND INEXPENSIVELY DESIGNED SWINGING SIGN.

An inexpensive revolving sign can be constructed by the expenditure of a few cents—three sheets of cardboard, a dowel stick and a small wooden box being all the material required. Bore a hole in the end of the box; fasten directly in line with this hole a large spool, Fig. A; fasten a small clock box or other wooden box on the dowel stick, as shown in Fig. B. To this smaller boxes, your three sheets of cardboard, and fasten the outer en



A REVOLVING SIGN

with McGill's fasteners. See to it that the rounded stick is of sufficient length to pass through the large box and allow the end (which is rounded off) to rest inside the spool (Fig. C), which shows a triangular shaped sign mounted in such a manner that the breeze from your electric fan when directed upon it, will cause the apparatus to turn slowly or swiftly, as desired. The best effect is secured by slow motion.

The device can be used either as a sign or as a show card for exhibiting samples of small wares. If the latter, be sure that goods are fastened on securely and are light-weight articles. To any up

Storekeeping Department.

date dealer the advantages of this little moving card are quickly apparent. It is as attractive as many more expensive signs, and the signs (or display) can be readily altered by simply replacing the cardboard.

If your window can be so arranged to conceal the fan, the moving show value will be greatly enhanced.

Keep Up Your Enthusiasm and Work—Success Follows.

LOSS of enthusiasm has probably been responsible for as large an amount on the off side of the ledger as has misdirected effort in advertising.

Beginning advertising campaigns, too many business men have spent good money in ground work which has been totally lost because they expected immediate results, and, failing to get them, could not wait, as does the farmer, for the sprouts to break through and the crop to ripen. Discontinuing their copy, they never got any results, and they mistook loss of enthusiasm for loss of confidence.

That class of "advertisers" would find more satisfaction in playing poker. There they would get action for their money, and get it quick.

If they followed the same tactics in their pursuits of happiness, it is likely that they'd all die bachelors. In their love affairs they courted the fickle smile of their hearts' desire, and, unless their experiences were different from those of other men, loss of enthusiasm in the quest would have spoiled many a pretty romance.

Certainly, in building up their business they didn't expect them to grow up like a mushroom, and, if they had, would have been afraid that the thing wouldn't last. They planned, and toiled, and waited—or else they failed.

No conscientious business man would advise anybody to chunk away good money after bad, but what too many met who start out to advertise do not seem to realize is that money spent in advertising to popularize and create a demand for a brand of good out on the market isn't bad money.

If Christopher Columbus had listened to his almost mutinous crew and turned back his ships toward the Spanish main, he'd never have discovered America.—*Southern Advertising Journal.*

Business Philosophy.

MYSTERY doesn't bother us in the dining room; it is only in the church.

A man can live up to the teachings of Confucius and not reach a very high plane.

If a man waits until he himself is perfect before helping others, he will never help anybody.

Man has a mind and a soul, and the mind is greater than the man and the soul is greater than the mind.

The man who stops to calculate how much good will come to him out of the good he does, will never do any good.

The Holiday Advertising Campaign.

(*Continued from page 117.*)

neighborhood juvenile wants, and a greatly extended acquaintance along pleasant lines is sure to follow. Then the booklets and follow-up literature can be mailed out far more effectively.

Perhaps the most effective advertising aid of all is one that will not be made use of for another year, that is, the experience card index. Jot down on separate cards all things of business interest, whether relating to announcing a certain line of goods, the popularity of a certain window display, the pointed criticism of some old Irish woman, the distribution of clerks—anything, in fact, that experience taught should be done differently, and most assuredly everything which was found worthy of repetition another year should find its proper place in the index; so that our salesrooms, based upon yesterday's lessons, may be expurged for to-morrow of the errors of to-day.

Cheap Competition.

(By C. M. Falconer, in the *Business Philosopher.*)

"THREE-FOURTHS of the business in our line is done on a basis of price," said a business man to me recently. Then he gave vent to the same old wail that is going up daily from the throats of thousands—"cheap competition, profits cut to death, demand for quality gone where the woodbine twineth," etc.

Whose fault is it?

Of course, we all know how it started. 'Way back in the beginning somebody sacrificed the price for the sake of an order, then the practice became general, it spread like a prairie fire, it affected everybody and all lines. And it was just because, when the buyer asked, "Is this your lowest price?" some fool salesman took him seriously. There has been a lot of this sort of foolishness.

I maintain that it is the salesman's fault if the lowest price takes the order. True, other things being equal, the price should and does decide the question; but what is a salesman for, but to make the other things unequal?

I can send my office boy out with a kit of samples and a price list, and thank my lucky stars for whatever business I get. He may bring me a few orders, but it is a safe bet he won't bring any customers. For the next time it has to be done all over again, the same old suspense, the same old fear of somebody going under me, the same old commercial stud-poker, with my whole stake on one card and the odds 12 to one against me.

We get no more than we ask for. If I deliberately rest my case on being able to underbid anybody and everybody in the business, what right have I to complain when the customer takes me at my word and calls my bluff with a lower bid from somebody else?

Look at the way some so-called salesmen solicit business. "Let me bid on your next order. Let us submit samples and prices. Estimates cheerfully furnished. Give us any old thing, no matter who makes a specialty of it, and we will win your order just for the glory of beating the other fellow."

I used to be in the printing business, and if there is any other line with more tombstones bearing the significant inscription, "He cut his own throat," I'd like to see it. The first year I didn't make much money for the house. I turned in a good bit of business, but it was figured close. I wasn't satisfied. I sat down and thought it out. Then I saw that I had been giving my competitor all the odds. He knew exactly what he was furnishing; I had to guess. There was but one thing to do—change my tactics altogether.

I began to talk my goods. After explaining their merits I simply stated the price. "I can buy the same thing for less money," was the come-back, just as I expected. But I was prepared for it. "You can undoubtedly get something else for less money, somewhere," I used to reply. "In fact, I myself can offer you other goods at a lower price. But you can't get *this* article anywhere else at any price."

Then I gave him the reasons why.

I lost a great deal of business at first, but little by little I made headway. I held on to my trade. I had the other fellows bidding on *my* goods. Such an earnest championing of their merits insured that. The buyers became interested, as they always will when a man stands firm. They wondered why I stood firm. I continued in business, I looked prosperous, I had samples of work done for wide-awake firms. I kept my temper, I did not question any assertion of the buyer as to other firms' prices; but I always stood pat on the first price I quoted.

And the funny thing about it was that I soon began to take orders without quoting a price, billing them out at a fair profit. Business increased, the plant had to be enlarged, more men were sent out. We cut out unprofitable lines and concentrated on quality. We won the confidence of our trade as we never could have done if we had adhered to the old methods.

I know a man who sells builders' hardware. All his orders are gotten after submitting bids. Yet he often gets the contract when his price is by no means the lowest submitted. How does he do it? That is his secret. But it shows that it can be done. And he does not give graft. He told me he tried to convince his buyers of the quality of his line, and that was his whole argument.

It all resolves itself into a question of what you are in business for. If it is to sell any old thing and make what you can, you will find that you cannot make much and that you will have to do many things at which your self-respect revolts. But if your ideal is to serve the buying public, to furnish the best goods you can and make a fair profit, you will accumulate a bank account and with it the respect of your trade and the wholesome fear of your "cheap competition."

The Davis & Hawley Co., Bridgeport, recently devoted one of its beautiful show windows to a display of the silverware which was supplied to Murray's new Broadway restaurant, said to be one of the largest and finest in the world. The silver, which is in the Egyptian design, was made by the E. H. H. Smith Silver Co.

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

S. WYLER,

4 West 28th Street, near Fifth Ave.
NEW YORK CITY

We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

Specialties in *Dutch, French* and *English* silver.

GOODS SENT ON APPROVAL



Send Your
RUSH ORDERS
For all kinds of
Jewelry and Silverware

BOXES TO Meyer Jewelry Co.

We make all kinds of Window and Show-case Displays. Tell us what you want.
Ask for our Box Catalogue

Kansas City, Mo.

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



500

COLMONT
OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.
Importers
NEW YORK PARIS

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Increasing Traffic in Alleged Antiques.

Frauds Perpetrated by Unscrupulous European Dealers Imposition Upon Collectors of Old Silver and China, Pewter, Etc.

OUR Consul, Maxwell Blake, in writing from Dunfermline of the frauds which are still perpetrated on the inexperienced collector of old silver and china and period furniture by dealers throughout the United Kingdom and continental Europe, reports:

The United States is reputed by the well-informed to harbor more "artistic atrocities" that were purchased as genuine than any other country in the world, and we may see even a greater flux of pseudo works of art to American shores unless these frauds are detected by government experts or rejected by the public taste. The purpose of this article is to state facts, not opinions, and it is not addressed to the experienced collector. A real service, however, may possibly be conferred by warning the inexperienced—those who, perhaps, go abroad for the first time and find the curiosity shops places of interest, and many of whom, doubtless, can little afford to be so heavily penalized for their credulity by antique dealers.

MINIATURES AND SNUFFBOXES THE PRESENT VOGUE.

Just now miniatures and decorated snuff and patch boxes are being most extensively collected by Americans. These and other such small "articles of vertu" are manufactured by dextrous copyists and are readily procurable by the gross. No one not possessing knowledge of the subject, great experience and discrimination should ever allow himself to be tempted to purchase miniatures unless he is content to possess a cabinet of forgeries. The vast quantity of bijouterie, Dresden, and Battersea enamel ware that is just now flooding the market is made on the Continent, principally for the American trade. Apart from the painting on these boxes, which is poor in quality and generally a crude copy of some original example, if one will observe closely it will be revealed that the rim to which the top is hinged is artificially colored and that the evidences of fresh glue exuding from underneath is a further betrayal of its modern and hasty origin.

Color prints are almost as difficult to judge as miniatures and snuff boxes, since in the past they have been very legitimately, and sometimes very beautifully, copied. But many of these fine reproductions, which originally were only intended as such, have been converted into "antiques," to be sold to the inexperienced at much enhanced prices. It may therefore safely be accepted, on the authority of those who know, that genuine old prints and engravings are never to be found on the bargain counter by the amateur collector.

"OLD MARKS" ON CHINA MEANINGLESS.

The collection of china, likewise, must inevitably lead the novice to an even more hopeless plight. Genuine examples of Dresden, Chelsea, Worcester, or Bow are worth more than their weight in gold; yet what one may fondly imagine to be a convincing piece, with its refined decoration and simple gilding, bearing the golden anchor, is not a bit of old Chelsea, but a "fake" made by well-known firms on the Continent. Only the uninitiated now put any reliance in "old marks." They are meaningless, and are freely applied to modern copies with open and notorious forgery. There are occasionally some rare pieces of china and pottery yet to be procured, as well as genuine examples of the more recent periods of some of the notable factories (usually early 19th century), such as Derby, Worcester, Spode, Coalport, and Rockingham china, and Wedgwood, Spode, Mason, and other Staffordshire potteries. These may possess some slight sentimental and antique value, and are well worth buying for practical use, but in themselves they cannot be called fine and are otherwise unworthy of collecting. But even then such pieces should be purchased only under expert advice and with a written guaranty of genuineness.

WRITTEN GUARANTY UPHELD BY COURTS.

With reference to the effectiveness of the written guaranty, the English courts have recently sustained the contention that if a false description of an antique is given in the invoice, the purchaser is entitled to full recovery. The written guaranty is therefore far from being valueless and should always be insisted on as a protection. Furthermore, any evasion or hesitation on the part of a dealer to give one should be accepted as a token of his dishonesty.

Before leaving the subject of china it might be stated that Cromwellian coins of small denomination, wholly worthless to the numismatic collector, bring from 10 to 15 times their face value among purveyors of "fake" antiques, since they can be embedded in a tray or the bottom of a punch or toddy ladle to convince the gullible of the genuineness of his purchase.

The forger of old English silver has been somewhat restrained by fear of the law, which makes the sophistication of hallmarks in Great Britain a very hazardous occupation. Likewise, the almost prohibitive prices for which Early English silver is offered confine its collection, generally speaking, to connoisseurs. The ingenuity of the fakir, however, is none the less occasionally exercised to insert into some late piece of modern copy, old marks taken from an article of little value. Beyond the actual intrinsic value of the metal, specimens of the Late Georgian period are worthless, yet they are now being extensively collected by many dealers throughout Great Britain for sale to American customers, who willingly pay from 10 to 20 times their trade value.

MUCH COUNTERFEIT SHEFFIELD PLATE OFFERED.

It is a difficult undertaking to attempt to dispel the threefold illusion that old Sheffield plate is to be found almost anywhere in the United Kingdom; that it is as valuable as silver of the same period, and that the genuine can easily be detected from the spurious by the fact that it has a discernible subsurface of copper. Now the truth of the matter is that much modern electroplate is done on a copper body, as was the case with the old. The precise difference, however, between the old and the new is that, with rspect to the former, the silver was first fused and beaten on to a copper block, the whole slug afterward being worked into shape by hand; whereas, after the discovery of the process of electroplating in 1840 or thereabouts, the article to be silvered was mechanically evolved and the silver instantaneously applied by means of the electro process. The results of these two methods are vastly dissimilar, for instead of the play and accident of light on a beaten and uneven surface, which imparts one of the chief charms to the hand-wrought process there is, when the silver has been mechanically applied, only an assertiveness and garish regularity of surface. Genuine old Sheffield plate in its original and unrenovated condition is worth about 80 per cent. as much as modern silver, and about 25 per cent. of silver of a contemporary period. It is, however, worth five or six times the commercial value of "faked" Sheffield plate, with which in no other way can a comparison be made. Literally tons of faked Sheffield plate are now being manufactured, most of which, sooner or later, finds its way to America and the colonies.

With respect to pewter, the love for which did not assert itself until long after

John Holland Fountain and Gold Pens



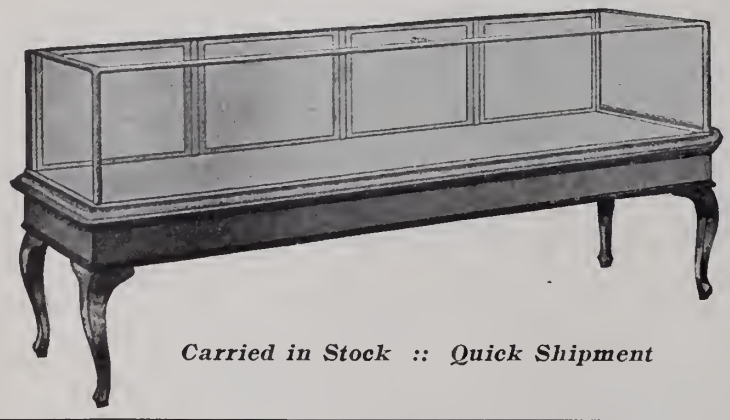
Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati



Carried in Stock :: Quick Shipment

Another Suggestion

"Revell No. 11" Special Case

For that Increase in

1909-1910 HOLIDAY SALES

Alexander H. Revell & Co.

Dayton and Eastman Streets CHICAGO, ILLINOIS



"Remarkable"— This summarizes the opinion of Mr. N. F. Babb, and refers to a sale which I conducted for him a few weeks ago at Stratford, Ontario. He is the biggest jeweler in that province, his floor space and stock much exceeding that of his most active competitors. The last night of the sale fully 800 people were present, and half that number could not be admitted for want of room. Mr. Babb, on request, will tell you just what he thought of the sale and results.

I just closed a sale for Lurchin & Lurchin, of St. Johnsbury, the leading jewelers of Vermont. They were very much opposed to auction sales and specifically and positively stated that they desired nothing but an absolutely legitimate sale. Needless to say they got it, and the results not only eased their scruples, but exceeded their expectations by a big margin.

Letters of commendation from both these concerns will be published in the next issue of the Circular. They speak for themselves and my methods.

"He that knows and knows that he knows is a wise man—follow him." This is the title of a booklet recently issued by me. It tells whom to follow and whom to avoid. The information it contains is indispensable to the preservation of your credit and reputation.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales 37 Maiden Lane, NEW YORK

Established 1879 Manufacturer of

LOUIS W. HRABA **Fine Leather Goods**

29 East 19th St., New York Exclusively for the Jewelry Trade

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

PLATINUM AMERICAN PLATINUM WORKS NEWARK, N.J.

NEW YORK OFFICE CHARLES ENGELHARD 32 Cortlandt Street HUDSON TERMINAL BUILDINGS

most of it had disappeared in the melting pot, it might safely be said that 95 per cent. of all one could find through England and Scotland has been made within the last 10 years. Likewise, practically all the "old Dutch" brass articles, such as alms dishes, plaques, candlesticks, and jardinieres, are of modern make, although they may reach the dealer via Holland. The production of "old masters" and ancestors continues a lucrative industry in Great Britain, it being a matter for serious regret that the talent, and sometimes even genius, suggested by these fraudulent works of art should be abased to such mean ends.

RUSE OF AN ANTIQUE FURNITURE DEALER.

Difficulties thicken as the subject of old English furniture is approached. Large sales are here frequently played for and the cunning of the dealer amounts to sheer genius. Illustrative of this, an instance of recent occurrence may be cited: What purported to be some exceptionally rare Chippendale chairs were sold by a well-known dealer to a certain nobleman who unhesitatingly accepted the dealer's word that they were genuine. Some time after this, however, the services of an expert were employed to further examine them, when it was revealed that a swindle had been perpetrated, the chairs being nothing more than fine modern copies. The customer informed the dealer of this discovery, demanding, on penalty of exposure, that the full purchase price be immediately refunded. Much to the purchaser's surprise the dealer refused to make restitution under circumstances which he alleged involved both his reputation and his honor. But to put it differently, if the customer would simply state his dissatisfaction with his purchase, then he (the dealer), knowing the chairs to be genuine, would thank him for the privilege of being allowed to recover them, but, it must be distinctly understood, only upon the terms and conditions of an ordinary sale. The dealer thereupon offered about $1,000 over and above the sum for which the chairs had previously been purchased. To this, of course, the nobleman demurred, protesting that he desired no profit from an unfortunate venture, but in the end, in order to secure the recovery of his money, he was prevailed upon to acquiesce in this extraordinary proposal. The chairs having been duly returned, no great time elapsed before another customer took their purchase under consideration. A sale had now, however, become much simplified, for not only could the source of the purchase be pointed to with pride, but actually the check was exhibited, showing beyond all doubt that the chairs had been purchased from Lord ———, the well-known collector, at a price indicative of their apparent worth. Thus the dealer, shadowing his own dishonesty by this clever ruse, contrived to snatch even a further profit out of this second and more unscrupulous transaction.

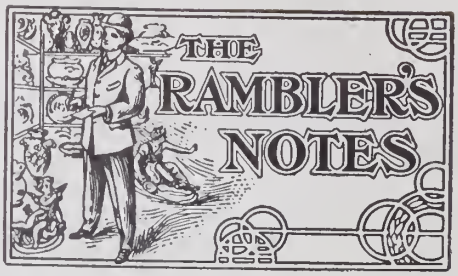
It is no exaggeration to say that such episodes are a daily occurrence in the antique trade, except that, generally speaking, the ignorant purchaser seldom gets in exchange for his investment even so much as a good modern copy. Many so-called antique shops actually carry on business without having one genuine piece of antique furniture in their establishments. Fine pieces of period furniture bring higher prices in London than in New York, and the inexperienced American collector has little chance of outwitting the alert dealers and connoisseurs of England when it comes to securing something for nothing.

OTHER PITFALLS FOR THE INEXPERIENCED COLLECTOR.

In Holland old chests, cabinets, desks, and chairs of little value are collected and, after being veneered with cheaply made marquetry, are sent to Great Britain. Old oak beams from demolished churches or granaries are likewise in constant demand for conversion into Jacobean refectory tables and Queen Anne furniture. Mid-Victorian pedestal sideboards are amputated into specimens of Robert Adam, and conventional inlay suitable for Sheraton furniture is cut out by machinery and supplied in any quantity to those who have skill and inclination to fabricate antiques. Grandfather clocks are frequently made up of such incongruities as a modern dial with a forged maker's name and date, an old case patched up and set off by modern inlay, and perhaps works of about 50 years ago. Grandfather chairs are also, almost without exception, modern, or old frames debauched by new cabriole or claw-and-ball legs. Violins signed "Stradivarius" or "Jacobus Stainer," surreptitiously hidden in rubbish heaps, are replaced by others as soon as sold. "Old" armor, medals, and medallions, all of modern origin, abound in rich profusion. "Antique" Spanish, Portuguese, and English paste jewelry everywhere intrudes itself. A flood of cheap and inartistic Japanese ware is also pouring out over the country; prints, gold lacquer, cloisonné enamel, ivory, and bronze contributing a full share to the swelling volume of alloys and commercial antiques.

To successfully collect nowadays requires expert knowledge and technical training, since it may be generally stated that nothing but the veriest trash is to be found in 90 per cent. of the antique shops of Great Britain and the Continent. Those, therefore, who wish to secure genuine antiques would better make up their minds that it will be more satisfactory, and cheaper in the end, to purchase only on expert advice or of dealers willing to give a written stipulation that all articles sold are guaranteed to be approximately of the period represented, and, with respect to English furniture, that no carving inlay, or repairs not frankly admitted have been added; purchase money to be refunded should any of these statements prove on examination to be untrue. Furthermore, the services of this office are at the disposal of any person wishing more specific and detailed advice.

A man who said he lived in Texarkana, Ark., was arrested, recently, on a charge of stealing a watch from Paul Krauss, a jeweler of La Fayette, La. The accused entered the store and purchased a pair of spectacles. While the jeweler's attention was engaged elsewhere the supposed customer took a watch from the show case. His act was detected, however, and the police were summoned. The watch was then found in his possession.



NEW LINES OF WEDGWOOD CHINA

THE display of Wedgwood china at the salesrooms of Josiah Wedgwood & Sons, Ltd., 25 W. Broadway, New York, includes a number of new and attractive patterns of original and artistic design. The Osier pattern, showing acid gold rims in delicate modeling, are attracting much attention. This design, shown on plates having a plain center, makes a most pleasing offering. Plates in hand-painted floral effects in conventional treatment, showing a decorative design in heather, are among the latest acquisitions at this salesroom. Raised gold and laurel wreath bands with inlaid turquoise jewels are among the other offerings in plates. The line of dinner plates with acid gold borders in large and light patterns continue to prove popular, and are meeting with much success. In Queens ware, fruit and bonbon dishes in openwork effects are now displayed, and include a basket modeled along the line of the old Leeds pattern. This ware is shown with strawberry and blackberry designs in hand-painted effect and in plain undecorated styles. Salad sets, including an octagon-shaped bowl, together with salt and pepper holders and a mayonnaise set, are shown in a number of different attractive patterns.

*

FERN DISHES OF CUT GLASS

CUT glass fern dishes, appropriate for home use during the Winter, are now on exhibition in New York shops in many new designs. One is shown which is especially attractive because of its plain shape and dainty cutting. The decorative scheme is worked out in inlaid cutting in daisy pattern, while about the border is a simple design. The base is decorated in a plain repeated effect. Another fern dish is shown having a notched base undercut in star pattern, and is made in the shape of an inverted funnel with the upper edge slightly in-curved, scolloped and notched. The engraved representation of daisies on this offering is also most pleasing. A fine example of modern work in cut glass is shown in a berry bowl of new design. It is flatter than those previously seen, and has a rolled and flared top. The repeated design pattern is carefully worked, adding much to the beauty of the object. This same design is seen on a number of other pieces at the salesrooms of James M. Stewart, 68 West Broadway, New York. New and attractive sugar and cream sets are shown in up-to-date patterns, together with a fine line of ice cream plates in unique and attractive cuttings.

THE RAMBLER.

John D. Kite, Wymore, Nebr., has gone to Washington, Kans.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

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which the Brown Street Clock Co. send with each clock they sell. After explaining the placing and setting-up of the clock, the printed directions conclude:

"It is necessary for you to use the best oil that money can buy. We have experimented with a great many oils, and find there is only one which gives entire satisfaction, and that is the FULCRUM WATCH and CLOCK OIL, which you can obtain from your jobber, or write direct to Franklin, Pa."

That's what everyone says who has experimented:

"FULCRUM OIL IS THE BEST THAT MONEY CAN BUY."

If people who experiment find this out, isn't it worth a trial by you?



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In the handling of each and every lot of Sweeps, Polishings, Washings, etc., shipped to us for refining, the same careful and prompt attention is given to the small consignments as to the large ones.

A large percentage of our business is done with the so-called "Small Manufacturers."

Are you on the list?

Why not ship your next lot to us?

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Office: 22 Pine St. New York City

Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[*Answers are also solicited from our readers to the questions published on this page.*]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2377.—**Coloring Jewelry.**—*I have had several pieces of jewelry such as signet rings, lockets and link buttons old rose finished. We have colored articles brown, black and green to correspond with the design now in hand. The soldering on them is removed and must be restored to its original condition. Now, when I speak of colored gold I don't mean raised or gold filled. I refer to the new process used the last three or four years. I will describe the design of the signet. On the shank is a fox, with grapes and green leaves. The grapes are black or blue, fox brown and leaves green. The balance of the ring is old rose and Roman. Is this applied with a battery or painted on with a brush?* F. H. N.

ANSWER:—There are several different methods by which the various colors may be produced. The French, who are very proficient in this art, name some of it semi-enamel, or an imitation of real enamel, and their treatment consists in applying the different colors with the imitation enamel, which requires some heating to make it adhere, but not enough to destroy the previous gold coloring, which may be Roman or rose This coloring is produced by two parts mastic and one part finest pulverized color, made liquid over an alcohol lamp, with only one or two drops of olive oil. More oil would induce the coloring to run when being warmed. For colors may be used ultramarine, verdigris, ochra, amber or zinc white. The color with the mastic is well stirred while melting. The articles to be treated are first finished in rose or Roman in the regular manner by electro-depositing; if in both finishes, then produce the rose finish with a strong current so the gold is produced; then scratch-brush for the Roman. The piece is now slightly warmed and the colors applied where wanted. The colors appear uneven and rough at this stage, but by placing them on a warmed iron plate the color will run a little and become glossy, when they must be removed and allowed to cool, when the pieces will be finished. If black is wanted, use lamp-black; if gold or silver is needed, use bronze powder of those metals in connection with the mastic. Another method is by electro-deposition entirely by first coloring with the mastic. Another method is by covered with a resist; deposit on another color, cover what is to remain the last color with resist, and deposit on another color, and so on, until complete. In this way green, bronze, rose and Roman can be produced by electro-deposition and the black is obtained by oxidizing. This method requires skill and considerable experience for small articles. Perhaps the simplest method is to produce the Roman or rose finish with the electro, then fill in the different colors, which are made out of burned sienna, cardinal red or cadmium yellow, by using separately or mixing in order to obtain the color desired. Mix with the best of lacquer. Stir in the colors well and apply where wanted with a fine pencil brush, pen or stick; let dry and put in a warm place, but not hot enough to prevent the gold from drying thoroughly. Of course, lampblack or bronze powders may be used for colors not to be obtained with the above colors. If those colors are baked in in a warm place they will last several years before wearing off, especially if the colors are in recesses where they are partly protected.

QUESTION No. 2378—**French Gray.**—*We have some silver watch chains, fobs, and several other silver trinkets which we desire to finish French gray. Please give us some simple formula for this.* T. & F.

ANSWER:—To French gray the silver pieces, clean them thoroughly free from oxidization by potashing, or, better, in a cyanide dip. Rinse off in water to free them from the cyanide. Prepare a solution with warmed water, in which dissolve a piece of sulphuret, enough to make the solution dark, and in this immerse the cleaned silver articles for a few moments. This will oxidize the silver till it is nearly black if the solution is strong enough, but it is not necessary to get the black for the gray, only enough for a good discoloring. The darkened silver pieces are now scratch-brushed with a bristle or tampico wheel, preferably on a lathe, and with moistened fine pumice. The deep recesses may be left dark, which makes a good contrast to the lighter portion. The brushing should be done carefully, with sufficient moisture so that there will be no drag marks from the brush. If the silver pieces are silver-plated, do not scratch-brush too much with the pumice, or it will cut through the deposit. A good coat of lacquer should be baked on to protect the gray on this kind of finish.

QUESTION No. 2379.—**Frosting Steel.**—*How can I frost some steel knife handles?* F. S.

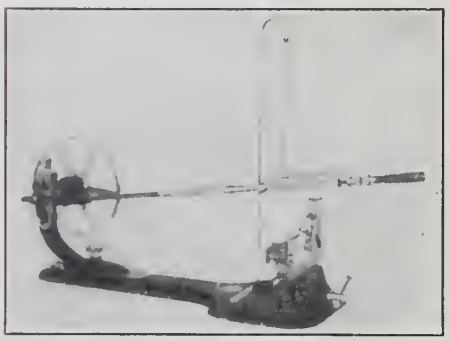
ANSWER:—To frost steel, clean and polish the metal, flow it quickly with dilute nitric acid, and, when the proper point is reached, wash well in running water.

W. M. Weed, Lake Mills, Ia., has sold out his business to Ole K. Bergland, who also conducts a jewelry store in the same town.

A New Machine for the Watchmaker.

THE pivoting of timepieces, says the *Revue Internationale de l' Horlogerie*, has always presented serious difficulties, occasioned especially by lack of regularity and perfect workmanship. A pivoter of ability is much sought and appreciated, and while he still knows how to conserve his skill he always welcomes new tools to aid him.

Since the introduction of automatic roughing-out machines, the pivoted pieces are furnished almost finished; only the rolling or burnishing of the pivot is left for the workmen. It is here that the manifold advantages of the new machine illustrated herewith are evident because it allows the drill-bow to be dispensed with altogether, allowing the mobile to turn in a direction opposite to the burnisher, and this insures a perfectly round part. Moreover the machine enables one to produce larger quantities of more uniform work.



DEVICE FOR FINISHING PIVOTS.

The less skilful workman will also find his advantage, for with less fatigue he will be able to turn out as many as 30 dozen pivots an hour; they will be absolutely cylindrical and with perfectly level shoulders; the machine will not permit the hand to produce a defective piece. The regulation is of the simplest character and may be made by anybody. The operation requires no apprenticeship; a demonstration for a few minutes is sufficient.

The work of this machine can be employed as well on the pivots of finished work as on those of the escapement arbor included, and will give every satisfaction for fine work. An interesting attachment obviates the only difficulty that might be encountered, that of treating the burnisher. For this purpose an apparatus permits of the mechanical finishing of the burnishers in an irreproachable manner. The burnisher, made of steel, especially hard, is almost unwearable and can be replaced at small cost; its form can be readily adapted according to the work to be produced, although the present model is suitable for all kinds.

L. Dorn, a jeweler of Gloversville, N. Y., about a week ago, recovered from a boy who entered his store a watch which had been stolen in that town. The boy offered to sell the watch to the jeweler, declaring that it had been purchased in New York. An investigation, however, showed that it was sold in Gloversville and had been stolen.

Sizes and Styles of the Safety and Popular Cone Cap Holders

Waterman's Ideal Fountain Pen

Size No. 12 VS
Actual Size.
Safety Style



Made also in larger sizes.

Can be carried in any position, filled with ink, and cannot spill.
The cap screws on and seals the barrel ink and air tight.

No. 12. V. S., Plain..$5.00 **No. 12. V. S., Gold bands (As Illustrated), $4.00.** No. 412. V. S., Silver Filigree—$5.50

Cone, Straight and Taper Cap Holders Made in the Following Sizes

(All illustrations actual size.)



Size No. 12
No. 2 size gold pen

Style: Plain Black. This style in the six sizes shown.

No. 12 .....$2.50 No. 14.....$4.00 No. 16.....$6.00 No. 18.....$8.00
No. 13..... 3.50 No. 15..... 5.00 No. 17..... 7.00

Also Chased, Mottled or Cardinal at same prices.



Size No. 13
No. 3 size gold pen.

Style: Chased, Gold Mounted, Plain Middle Band, 18-Karat Filled. This style in the six sizes shown.

No. 12, G.M.M.....$3.50 No. 14, G.M.M.....$5.00 No. 16, G.M.M.....$7.00 No. 18, G.M.M.....$9.00
No. 13, G.M.M. .... 4.50 No. 15, G.M.M..... 6.00 No. 17, G.M.M..... 8.00

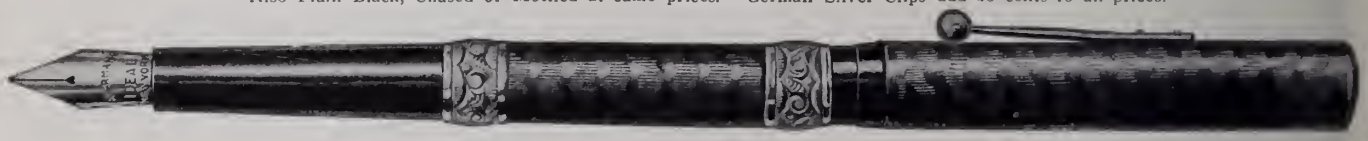


Size No. 14
No. 4 size gold pen

Style: Cardinal, with *Clip-Cap. This pen used largely for red ink. This style in the six sizes shown.

No. 12.....$2.50 **No. 14 .... ..$4.00** No. 16.....$6.00 No. 18.....$8.00
No. 13..... 3.50 No. 15..... 5.00 No. 17..... 7.00

Also Plain Black, Chased or Mottled at same prices. *German Silver Clips add 25 cents to all prices.



Size No. 15
No. 5 size gold pen.

Style: Gold Mounted, Chased Bands, with *Clip-Cap. This style in the six sizes shown.
(Also with two plain bands.)

No. 12, G.M.....$3.50 No. 14, G.M.....$5.00 No. 16, G.M.....$7.00 No. 18, G.M.....$9.00
No. 13, G.M..... 4.50 **No. 15, G.M. .....6.00** No. 17, G.M..... 8.00

*Gold-Filled Clips add $1.00 to all prices; Solid Gold Clips add $2.00 to all prices.



Size No. 16
No. 6 size gold pen.

Style: Filigree, Sterling Silver with *Clip-Cap. This style in five sizes shown.

No. 412, Fil.....$5.00 No. 414, Fil.....$7.00 **No. 416, Fil .....$9.50** No. 418, Fil.....$12.00
No. 413, Fil....Not made No. 415, Fil..... 8.50 No. 417, Fil.....11.00

Mounted on Black or Cardinal Holder. *Sterling Silver Clips add 50 cents to all prices.



Size No. 17
No. 7 size gold pen.

Style: Gold Mounted Cap (chased or plain band). This style in the six sizes shown.

No. 12, G.M. Cap....$3.50 No. 14, G.M. Cap....$5.00 No. 16, G.M. Cap....$7.00 No. 18, G.M. Cap....$9.00
No. 13, G.M. Cap.... 4.50 No. 15, G.M. Cap.... 6.00 **No. 17, G.M. Cap....8.00**

Plain Black, Chased or Mottled finish.

Have your stock well filled up and displayed to secure the best results of our Christmas Gift advertising. Our suggestions and Catalogues will gladly be forwarded upon request. Mail orders are shipped the same day received. Order to-day.

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Just the thing women are looking for—solves the gift problem for husbands and brothers most satisfactorily.

Your Gillette showing gives a man a new idea—he wants one for himself and others for his friends.

Beautifully finished, it is well fitted for display in your stock Few things in as small space give you as many sales as your Gillette exhibit.

Gillette Safety Razor, standard set, $5.00.

Pocket Edition cases in gold, silver, or gun metal, with razor and blade box to match, retail complete from $5.00 to $7.50.

Gillette Combination Sets—from simple ones containing razor, soap and brush at $6.50 up to elaborate sets with everything the most fastidious shaver could desire at $50.00. Especially sought for gift purposes.

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NO STROPPING NO HONING

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In Sheet or Wire, Any Degree of Hardness
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Two of these stocks were so old and badly run down, that we were told if we realized from 40 to 50 per cent. of their appraised value, the owners would be satisfied.

We realized from 20 to 30 per cent. above the original cost on all three stocks. In doing this we did not use a single piece of cheap or shoddy goods.

For further evidence of our work, its effect upon the jeweler's future trade, our character as business men and skill as auctioneers, we respectfully refer prospective customers to the jewelers whose sales are mentioned:

H. A. DENNY, Saranac Lake, N. Y.
(formerly of Warren, Ohio)
L. L. MASON, Jamestown, N. Y.
Estate of E. D. VOSBURY, Binghamton, N. Y.

Our sales are averaging from $500 to $3,000 per day. Fifteen years as retail jewelers, and fifteen more as jewelers' auctioneers, have given us the proper equipment for doing this kind of work. If you need money, or wish to retire from business, write us.



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WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,
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41st Year. WEDNESDAY, DECEMBER 15, 1909. Vol. LIX., No. 20.



Two Views of Magnificent Candle-Holder Presented to the German Crown Prince and Princess.

(*See Text on Page 47.*)

AMERICAN SUPREMACY



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You will pay the same price, or more, for inferior ones.

Of course you don't have to get your money's worth unless you want to, but if you do want to, here's the place to come.

By making rings in larger quantities than others, and marketing them at the smallest expense (no salesmen) we can give you the best value for your money—sounds reasonable, does it not?

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A present that will always appeal

Made in 10-Karat, eight distinctive patterns

Set off in an attractive plush box

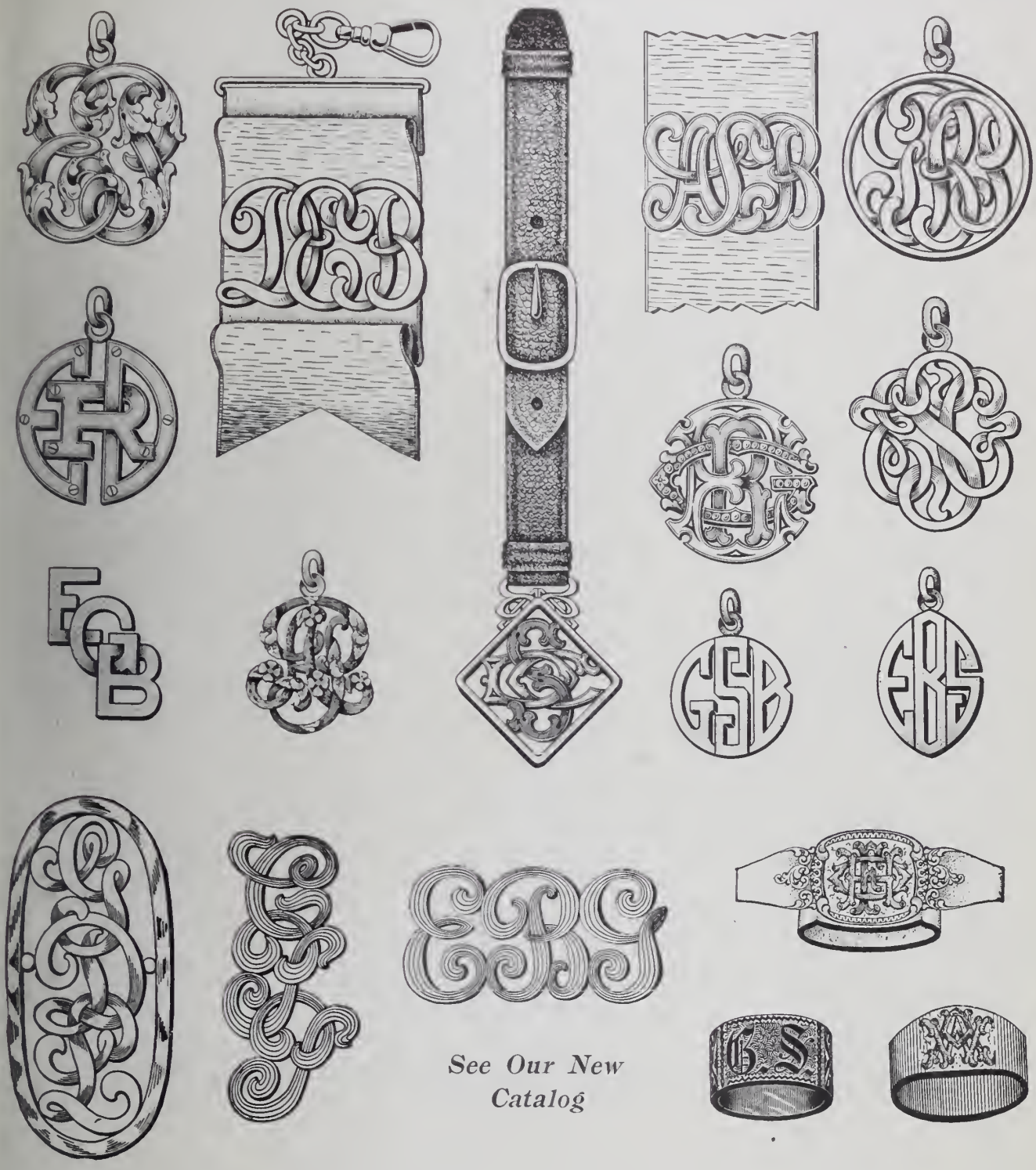
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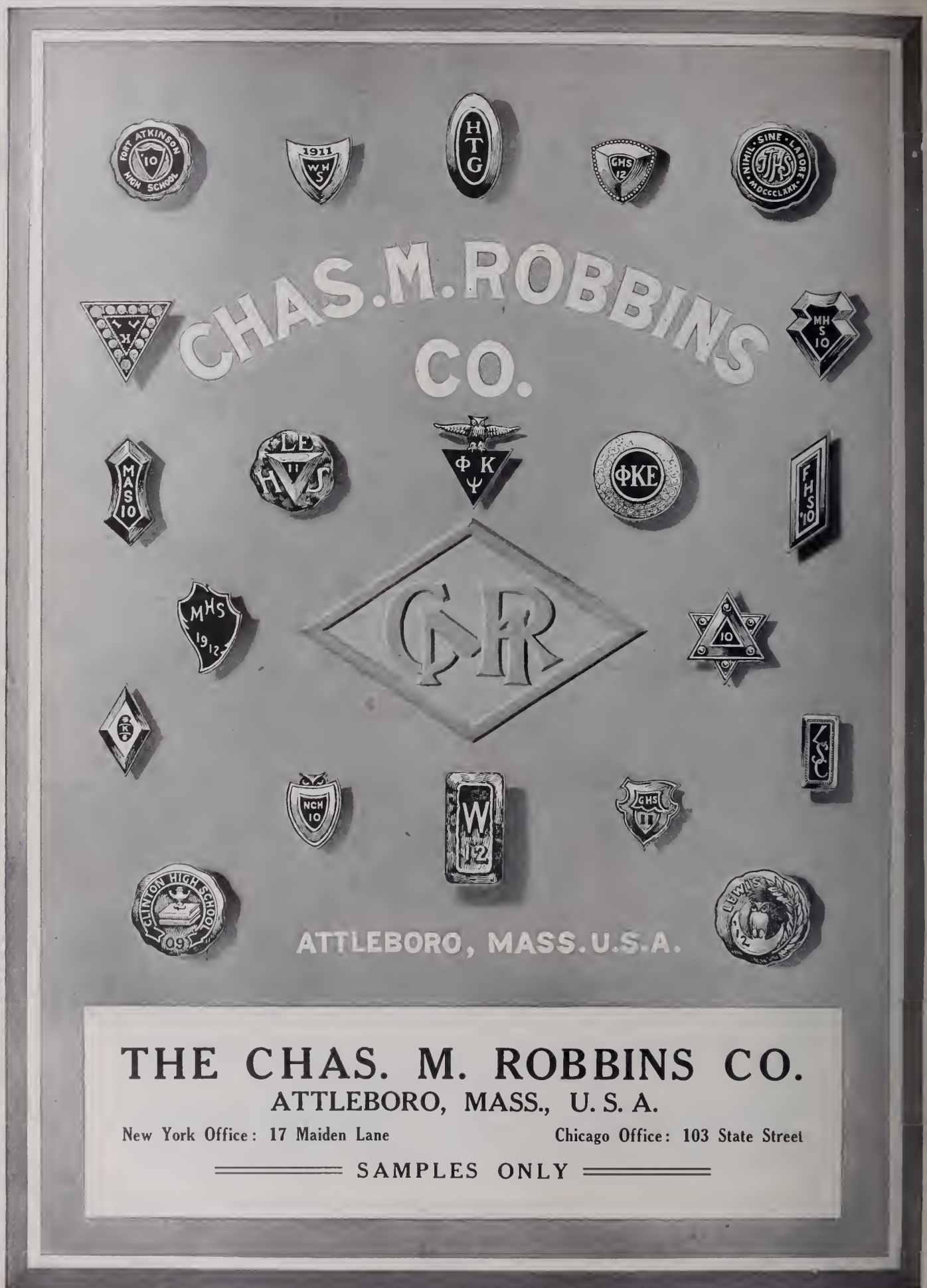
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Waist Sets	Neck Chains

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The Keller Jewelry Mfg. Co.

MANUFACTURERS OF

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Baby Pins, Handy Pins, Veil Pins, Waist Sets,
Crosses, Combs, Fobs, Tie Clasps, Charms,
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IT WILL PAY YOU TO INVESTIGATE OUR PROPOSITION FOR NEXT YEAR

The Accompanying Letters Should Convince You of the Effectiveness of Our Catalogs



STORE OF THE ERNSTING COMPANY, SAN DIEGO, CAL.

San Diego, Cal., Aug. 3, 1909.

The Arnstine Bros. Company,
Cleveland, Ohio.

Gentlemen—Regarding your Catalog proposition, we desire to say that the order recently given you for this year's Catalogs and also for the goods illustrated on your regular stock pages will make the third year that we will use them.

In the two years that we have been sending out the Catalogs, we have learned to realize their value as a business getter. They bring in the customers to buy their holiday gifts earlier and at the same time settle the problem of the holiday purchaser, "What shall I buy and how much shall I spend?"

They act as a silent salesman by placing one's stock in the homes of the people so they can study over them at their leisure. They give the store a greater prestige and higher standing and are an excellent means for drawing new trade. By means of the Catalogs and illustrated Circulars we can reach our entire population both in the city and the country. This we have heretofore found it difficult to do.

The goods you furnished, which are illustrated on your regular pages, are of satisfactory quality, containing the best makes and ready sellers and we hope to continue using your Catalog proposition.

Yours very truly,
The Ernsting Co.

The Catalogs sent out by this firm since 1907 were made by the Arnstine Bros. Company

Quality Advertising Insures the Success of Your Business

Mt. Clemens, Mich., March 13, 1909.

The Arnstine Bros. Co.,
Cleveland, O.

Dear Sirs:—We are well pleased with the results obtained through the use of your catalog this year. We have used them for four years and each year has shown us a very satisfactory increase in business.

We will use them in our two stores the coming year, having just purchased the R. H. Brabb Jewelry Store at Ypsilanti, Mich.

Very truly yours,
Switzer Bros.

The Catalogs sent out by this firm since 1904 were made by The Arnstine Bros. Company



STORE OF SWITZER BROS., MT. CLEMENS, MICH.

The Quality of Our Printing Cannot be Equaled.
We Have in Stock All Goods Illustrated and Our Facilities Enable Us to Fill Orders Immediately Upon Their Receipt.
Our Prices are Right and the Quality Guaranteed.

THE ARNSTINE BROS. COMPANY

Originators of The Exclusive Catalog Method for Retail Jewelers

CLEVELAND, OHIO

In writing us please mention this issue "The Jewelers' Circular-Weekly."

WE now have a complete stock for the holiday season of precious and semi-precious stones. Amongst these are the products from our own mines:

Tourmaline **Turquoise**
Chrysoprase **Turquoise Matrix**

These gems can be had in the most exquisite colors and in all sizes and shapes. In order to appreciate them they must be seen.

Should you desire anything in

PEARLS OPALS
EMERALDS GARNETS
RUBIES AMETHYSTS
SAPPHIRES TOPAZ
PERIDOTS BLOODSTONES
ETC., ETC.

We have just what you want.

HIMALAYA MINING COMPANY

15-17-19 MAIDEN LANE

NEW YORK

London Paris Oberstein Boston Providence

A Sprinter Among Filled Cases



The Wadsworth Twenty Year Case

QUICKNESS is a virtue in sprinters and in selling goods. An article may be so good that it almost springs from the counter—just as the sprinter springs across the line. Such is the quality of the

WADSWORTH 20-YEAR CASE

Its appearance starts the sale of the watches wearing it; its 20-year durability assures satisfaction; and its moderate price pleases everyone concerned. Good profits and quick returns. Sell the Wadsworth 20-year case.

"Attains Its Majority"

The Wadsworth Watch Case Co.

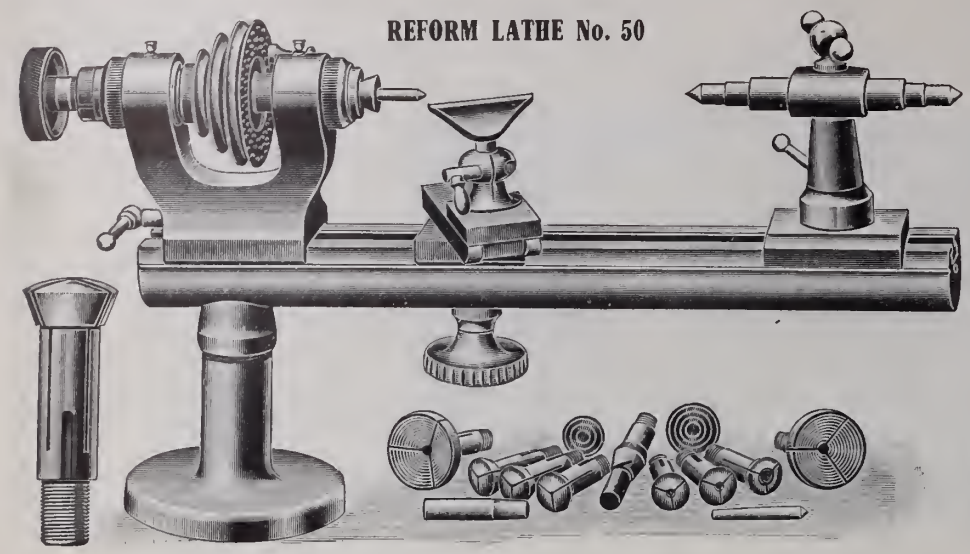
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

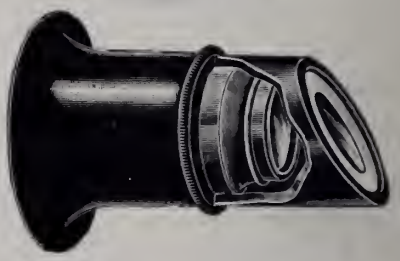
Length of Bed.....10¼ inches
Height, from bed to centre. 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper **$19.50**



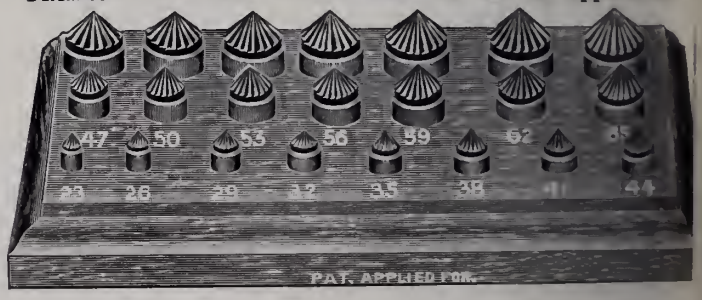
REFLECTING LOUPES
Double Lens



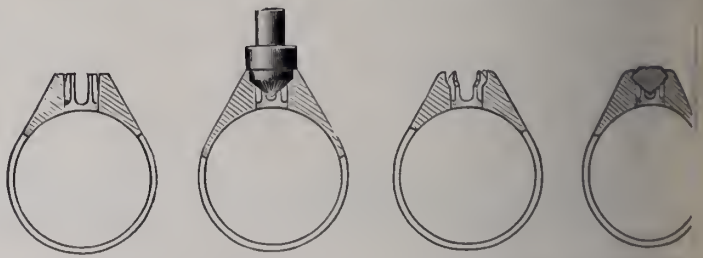
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/11 to 2 carats.

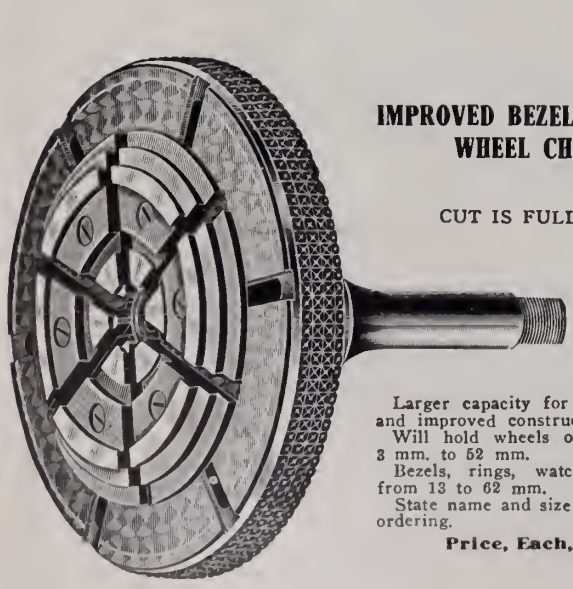
Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES



"STAR"
25-YEAR
GOLD FILLED
WATCH
CASES

As Handsome As Any Solid Gold Line On the Market.



As Handsome As Any Solid Gold Line On the Market.



Factory and Main Office,
LUDINGTON, MICH.

NEW YORK OFFICE,
37 and 39 Maiden Lane.

CHICAGO OFFICE,
701 Heyworth Building.



STAR WATCH CASE CO.











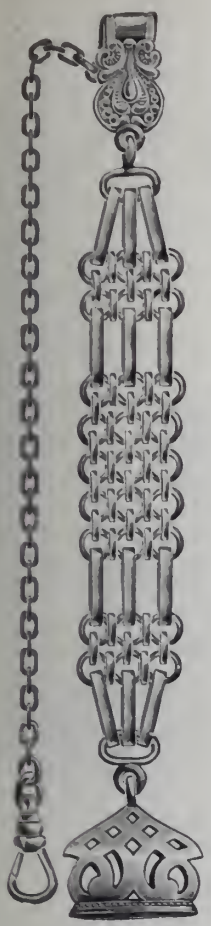


Fontneau & Cook Co.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO
1609 Heyworth Bldg.



F 291/1095



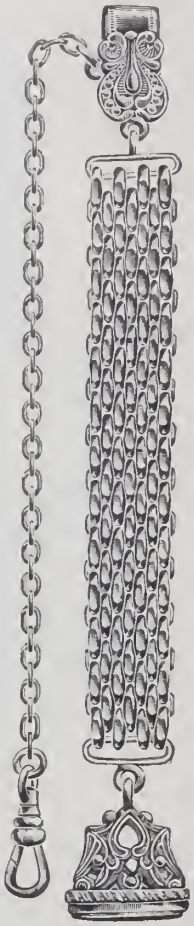
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



OUR CAPACITY IS 1000 BAGS DAILY

We can supply your Holiday wants within 48 hours of receipt of order for any amount, size or style.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

TO OUR CUSTOMERS:

We want you to duplicate at the least trouble to yourselves. With this end in view we are printing a code of our leaders. When you use it, let us pay for the message.

BAR PINS.

1024	Twist wire bars,	Abaft
1025	" " "	Abandon
1052	" " "	Abase
1053	" " "	Abash
1064	" " "	Abate
1090	White Pearl Edgewood,	Abbess
1090	Light Blue Pearl Edgewood,	Abbey
1090	Navy " " "	Abbot
1090	Black " " "	Abduct
1090	White Sapphire "	Aberr
1090	" Ruby "	Abet
1090	" Amethyst "	Abhor
1090	" Topaz "	Abide
1090	Rose Pearl "	Abject
1090	" Sapphire "	Abjure
1090	" Ruby "	Ablaze
1090	" Amethyst "	Able
1090	" Topaz "	Abloom
1091	White Pearl "	Aboard
1091	Light Blue Pearl "	Abode
1091	Navy " " "	Abound
1091	Black " " "	About
1091	White Sapphire "	Above
1091	" Ruby "	Abrade
1091	" Amethyst "	Abreast
1091	" Topaz "	Abridge
1091	Rose Pearl "	Abroad
1091	" Sapphire "	Abrupt
1091	" Ruby "	Abscond
1091	" Amethyst "	Absence
1091	" Topaz "	Absinthe
1092	White Pearl "	Absolve
1092	Light Blue Pearl "	Absorb
1092	Navy " " "	Abstain
1092	Black " " "	Abstract
1092	White Sapphire "	Abstruse
1092	" Ruby "	Absurd
1092	" Amethyst "	Abuse
1092	" Topaz "	Accede
1092	Rose Pearl "	Accent
1092	" Sapphire "	Accept
1092	" Ruby "	Accident
1092	" Amethyst "	Acclaim
1092	" Topaz "	Accord
1105	White Pearl "	Account
1105	Light Blue Pearl "	Accrue
1105	Navy " " "	Accuse
1105	Black " " "	Ace
1105	White Sapphire "	Ache
1105	" Ruby "	Achieve
1105	" Amethyst "	Acid
1105	" Topaz "	Acquire
1105	Rose Pearl "	Acquit
1105	" Sapphire "	Acre
1105	" Ruby "	Acrcss
1105	" Amethyst "	Act
1105	" Topaz "	Acute
1106	White Pearl "	Adage
1106	Light Blue Pearl "	Add
1106	Navy " " "	Adder
1106	Black " " "	Addle
1106	White Sapphire "	Address
1106	" Ruby "	Adduce
1106	" Amethyst "	Adopt
1106	" Topaz "	Adhere
1106	Rose Pearl "	Adjoin
1106	Rose Sapphire Edgewood,	Adjust
1106	" Ruby "	Admire
1106	" Amethyst "	Admit
1106	" Topaz "	Ado
1107	White Pearl "	Adobe
1107	Light Blue Pearl "	Adopt
1107	Navy " " "	Adorable
1107	Black " " "	Adorn
1107	White Sapphire "	Adrift
1107	" Ruby "	Adroit
1107	" Amethyst "	Adult
1107	" Topaz "	Advance
1107	Rose Pearl "	Advent
1107	" Sapphire "	Adverb
1107	" Ruby "	Adverse
1107	" Amethyst "	Advice
1107	" Topaz "	Aerate
1108	White Pearl "	Affair
1108	Light Blue Pearl "	Affect
1108	Navy " " "	Affiance
1108	Black " " "	Affidavit
1108	White Sapphire "	Affinity
1108	" Ruby "	Affirm
1108	" Amethyst "	Affix
1108	" Topaz "	Afflict
1108	Rose Pearl "	Afford
1108	" Sapphire "	Affray
1108	" Ruby "	Affright
1108	" Amethyst "	Affront
1108	" Topaz "	Afire
1109	White Pearl "	Afraid
1109	Light Blue Pearl "	Afresh
1109	Navy " " "	Aft
1109	Black " " "	Again
1109	White Sapphire "	Agate
1109	" Ruby "	Agent
1109	" Amethyst "	Agile
1109	" Topaz "	Agog
1109	Rose Pearl "	Agone
1109	" Sapphire "	Agony
1109	" Ruby "	Agree
1109	" Amethyst "	Ague
1109	" Topaz "	Aim
	Stone and Pearl Bars	Air
1094	Sapphire,	Aisle
1094	Ruby,	Ajar
1094	Amethyst,	Akin
1094	Topaz,	Alarm
1095	Sapphire,	Alas
1095	Ruby,	Album
1095	Amethyst,	Alcove
1095	Topaz,	Ale
1095	Sapphire,	Alert
1096	Ruby,	Align
1096	Amethyst,	All
1096	Topaz,	Alley
1097	Sapphire,	Allot
1097	Ruby,	Allow
1097	Amethyst,	Alloy
1097	Topaz,	Allude

BROOCHES.

246	Rose Amethyst,	Almond
246	Green Amethyst,	Aloe
246	Rose Topaz,	Aloft
246	Rose Turquoise Matrix,	Alms
268	Amethyst,	Aloud
268	Topaz,	Alps
268	Jade,	Alpine
268	Coral,	Already
268	Lapis,	Also
268	Turquoise,	Altar
268	Moonstone,	Always
311	Amethyst,	Ambush
311	Topaz,	Amen
319	Amethyst,	Amerce
319	Topaz,	Amidst
323	Sapphire,	Amiss
323	Diamond,	Amity
323	Ruby,	Among
323	Amethyst,	Amount
323	Topaz,	Amour
326	Amethyst,	Ample
326	Topaz,	Amuse
327	Amethyst,	Analogy
327	Topaz,	Anchor
328	Sapphire and Pearl,	Ancient
328	Ruby and Pearl,	Anew
328	Amethyst and Pearl,	Angel
328	Topaz and Pearl,	Anger
329	Amethyst,	Annex
329	Topaz,	Annoint
330	Amethyst,	Anon
330	Topaz,	Anthem
331	Amethyst,	Antique
331	Topaz,	Antler

SCARFPINS.

665	Amethyst,	Any
"	Topaz,	Apart
"	Jade,	Apathy
"	Coral,	Apex
"	Lapis,	Apish
"	Turquoise Matrix,	Apod
"	Garnet,	April
"	Ruby,	Aqua
"	Moonstone,	Arc
"	Tourmaline,	Artful
668	Amethyst,	Ash
"	Topaz,	Ask
"	Jade,	Askance
"	Coral,	Aslant
"	Lapis,	Asleep
"	Turquoise Matrix,	Asp
"	Garnet,	Aspire
"	Moonstone,	Allure
"	Tourmaline,	Assay
680	Amethyst,	Assets
"	Topaz,	Assist
"	Jade,	Assume
"	Coral,	Athlete
"	Lapis,	Atlas
"	Turquoise Matrix,	Atone
"	Garnet,	Attack
"	Moonstone,	Attain
"	Tourmaline,	Attention
687	Amethyst,	Auburn
"	Topaz,	Audit
"	Jade,	Auger
"	Coral,	Aunt
"	Lapis,	Aurora
"	Turquoise Matrix,	Author
"	Garnet,	Avail
"	Ruby,	Avast
"	Moonstone,	Avidity
"	Tourmaline,	Avoid

THE HARVEY J. FLINT CO.

59 Page Street :: :: :: :: :: :: :: :: PROVIDENCE, R. I.

Festooned Necklace-Pendants

Dainty, and beautifully made in Semi-Precious Stones and Small Oriental Pearls



Peridots and Pearls | Opals and Pearls | Aquamarines and Pearls

A great variety of unusual designs in the following stones:

Turquoise	Aquamarines	Opals	Black Opals	Peridots
Siam Rubies	Mexican Opals	Coral	Pink Tourmaline	Topaz
Green Tourmaline	Lapis Lazuli	Amethyst	Chrysoprase	Baroque Pearls

You already know of our hand-made Rings

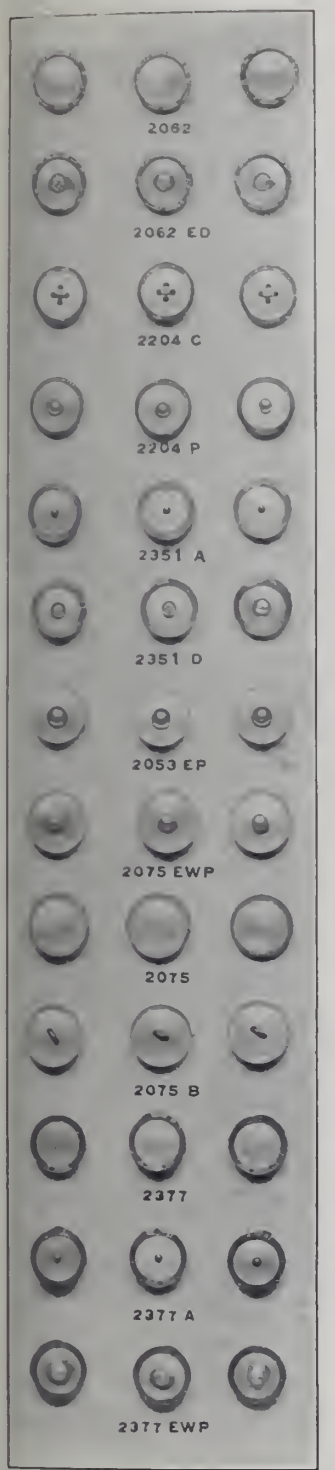
VAN DUSEN & STOKES CO.

1123 Chestnut Street - - - - - - PHILADELPHIA

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee.** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

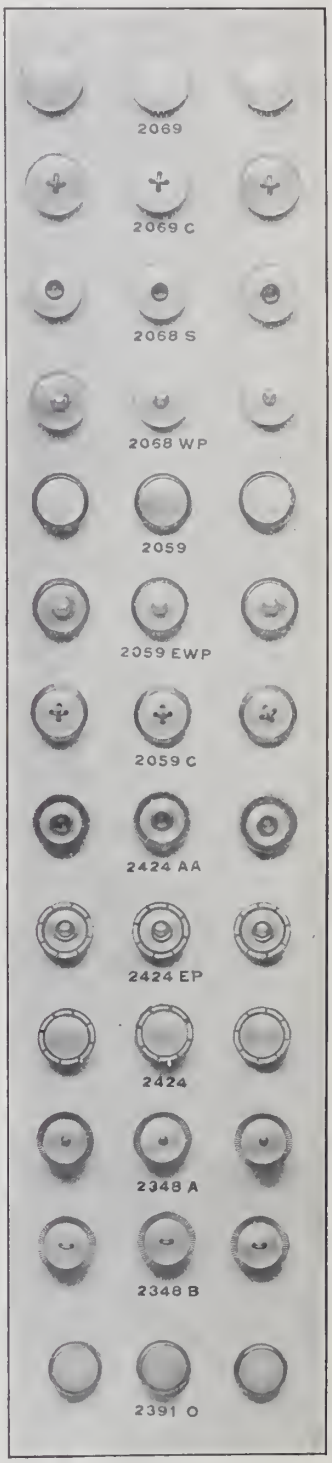
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R & L B Co STERLING Greenfield, Mass.

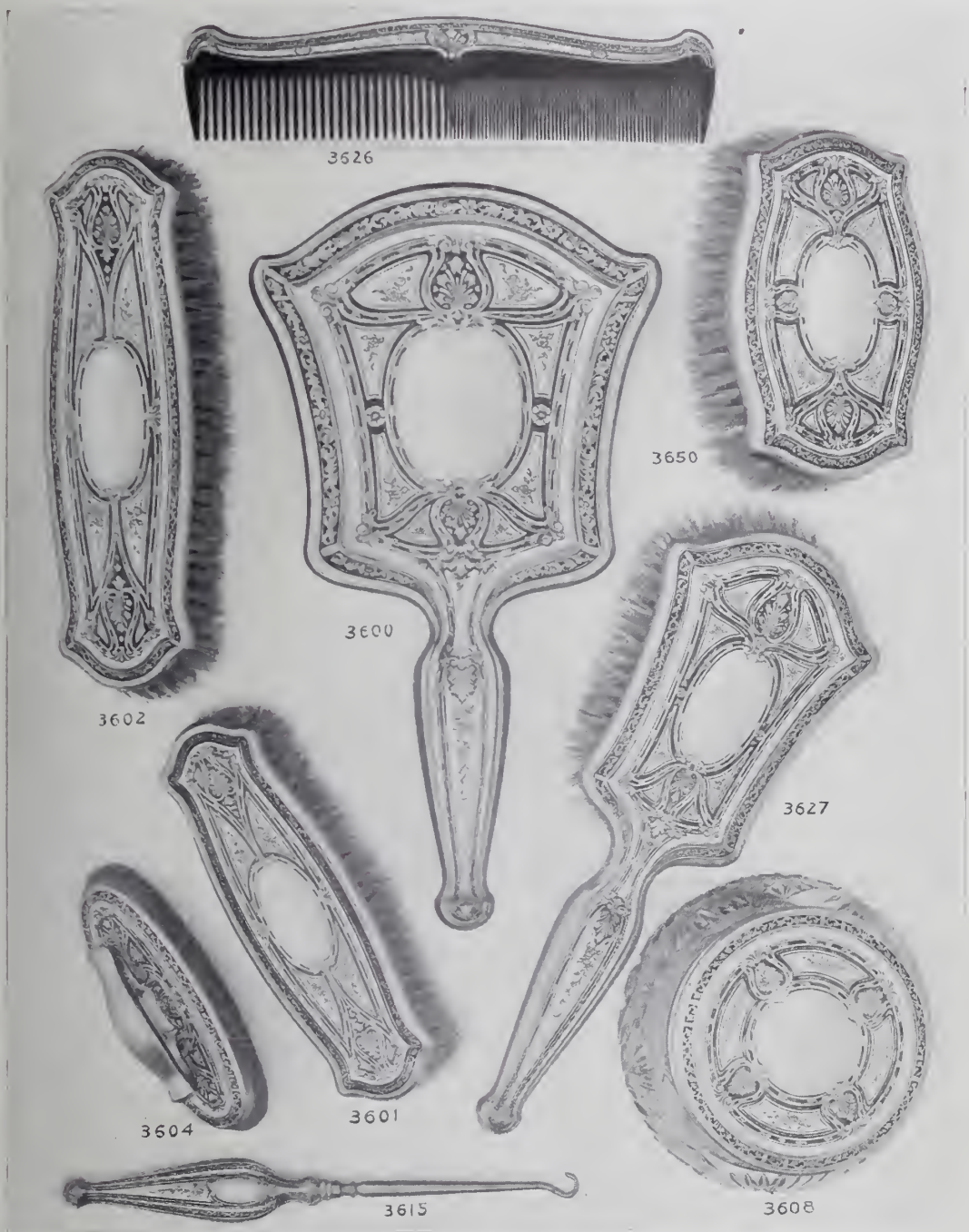


MOUNT VERNON

Write for Catalog

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Our regular goods are plated by the sectional process, which enables us to guarantee that plated ware of our manufacture will withstand the hardest usage, and last for many years.

We carry a complete assortment of fancy pieces in each of the patterns illustrated. The symmetry and splendid proportion of our designs satisfy the most discriminating tastes, while the superior wearing qualities of our product make permanent customers.

Our handsome illustrated catalogue sent on request

SIMEON L. & GEORGE H. ROGERS COMPANY

Hartford, Conn.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

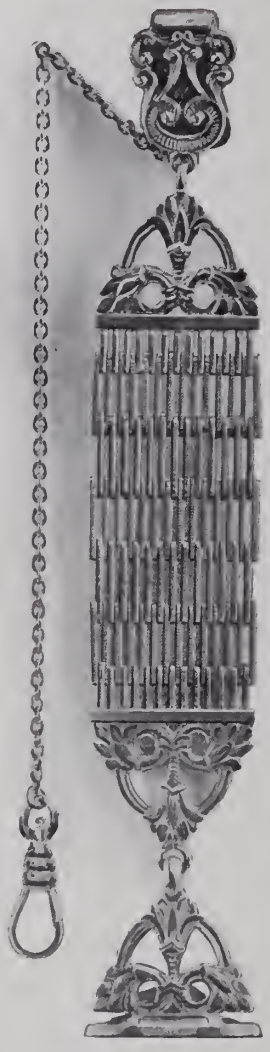
PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*



No. 3605 A

Snappy Fobs

In Metal, Ribbon and Woven Wire

Mr. Retailer: When you are picking out your fob chains next month, look for the Barrows' Line of fob chains, mounted on tissue printed with the following Trade Mark.

H.F.B.

H. F. Barrows Co.

North Attleboro, Mass.



No. 35



No. 31A

Clarence G. Thorpe

Lead, So. Dak.

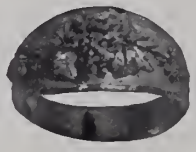
MANUFACTURER OF

Black Hills Gold Jewelry.

We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

THE VARIED LINE OF

STERNAUWARE

Salable throughout the year offers apt suggestions for the Holiday Purchaser.

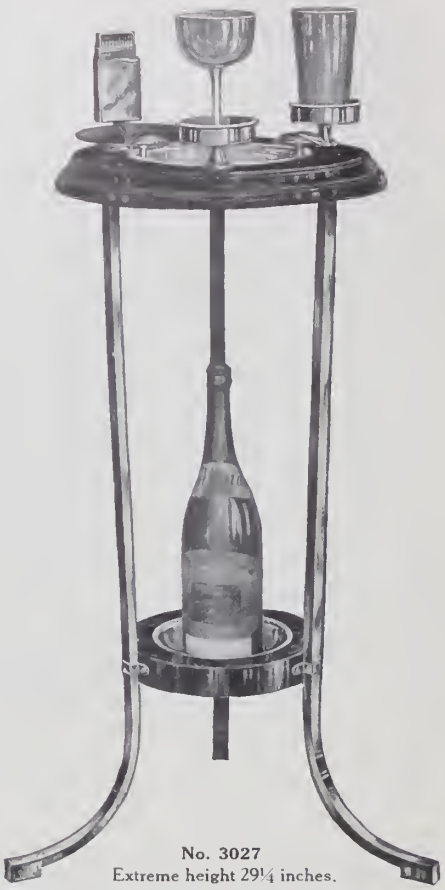
¶ You'll do well to stock a few styles immediately to catch the eleventh hour Holiday trade.

¶ The Smoking-Stand illustrated herewith is fitted with Two Cigar-Rests, Safety Match-Box Holder, Two Holders for Glasses, and Ash-Receiver having Removable Glass Bowl.

¶ The Top and Bottom are furnished in Mahogany, Circassian Walnut, or Dark-finished Oak.

¶ The metal parts can be had in Old Brass, Polished Copper or Silver-plate.

Supplements A and B illustrating many novel styles sent on request



No. 3027
Extreme height 29¼ inches.

S. STERNAU & CO.

Makers of

STERNAUWARE

Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

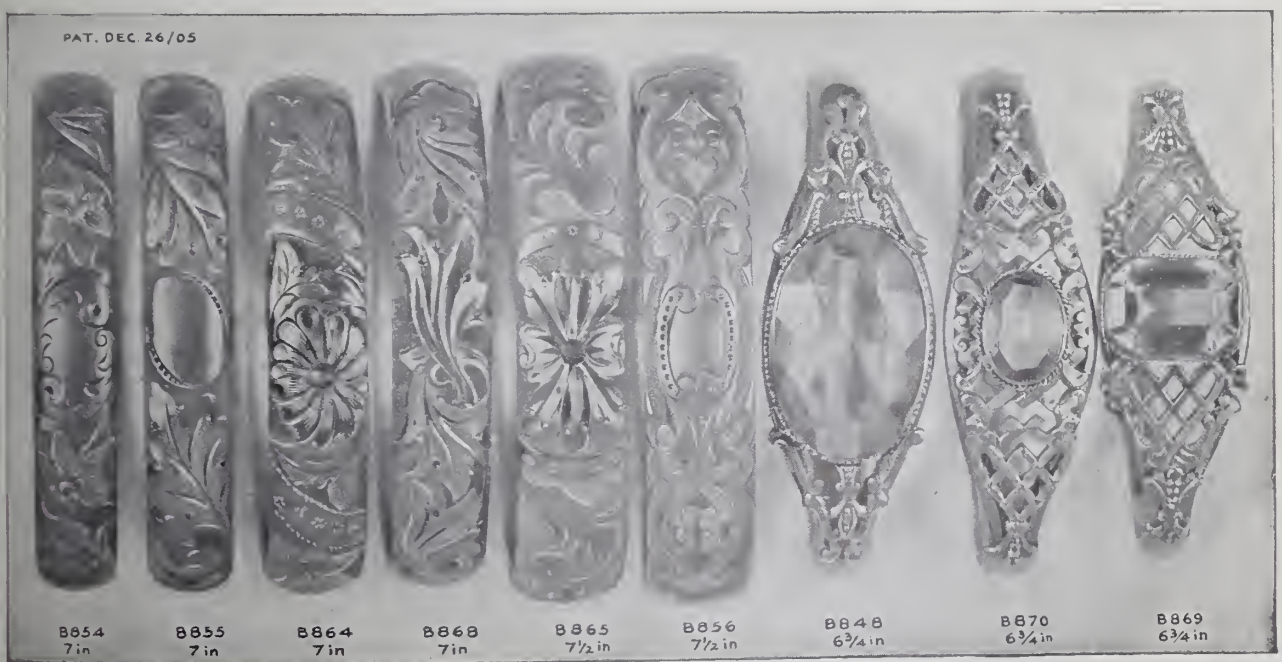
NEW YORK:
9 Maiden Lane

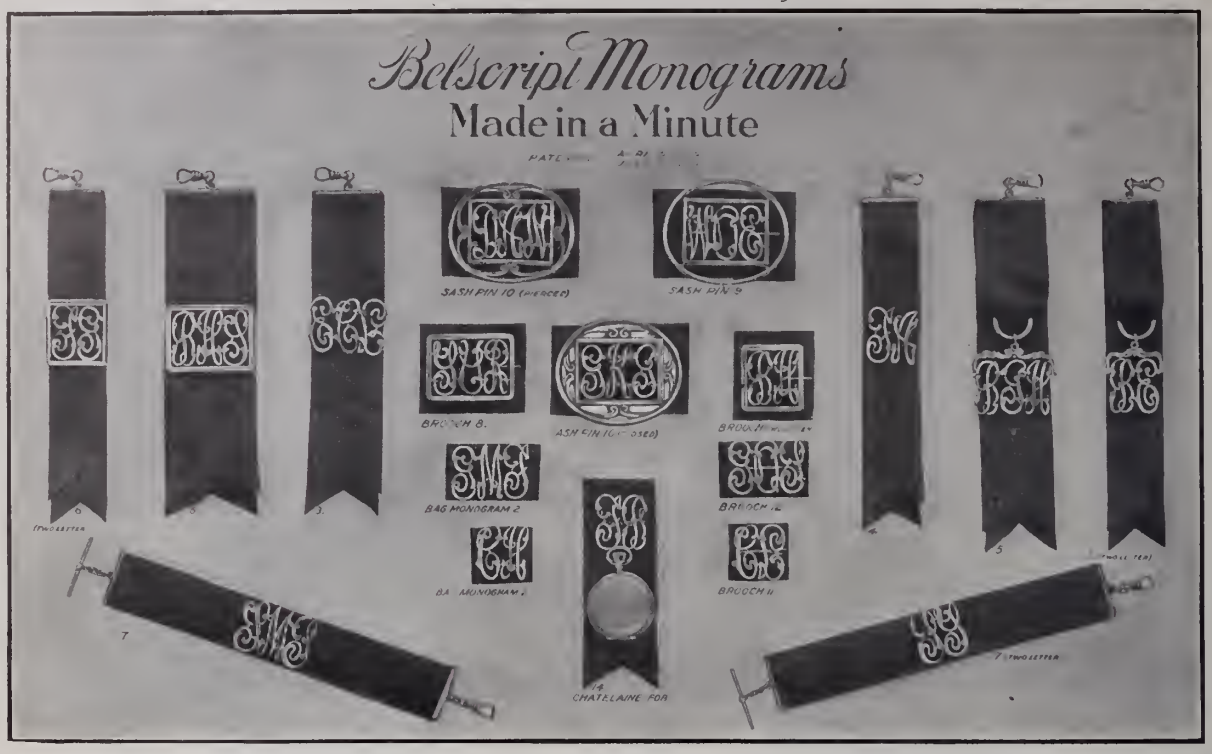
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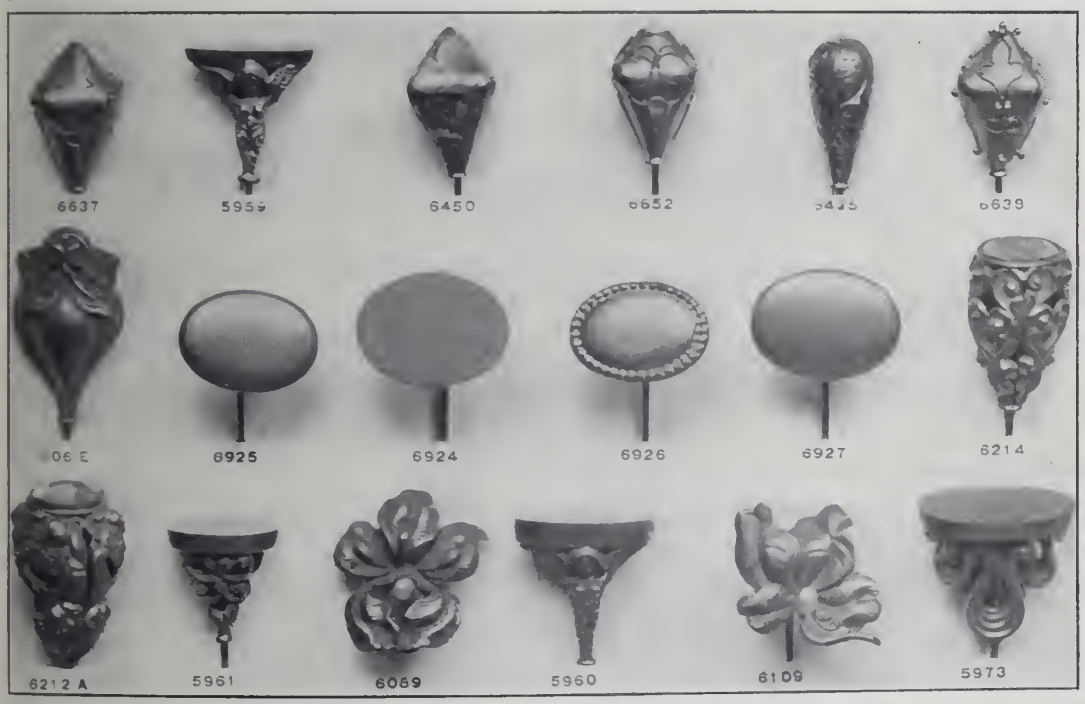
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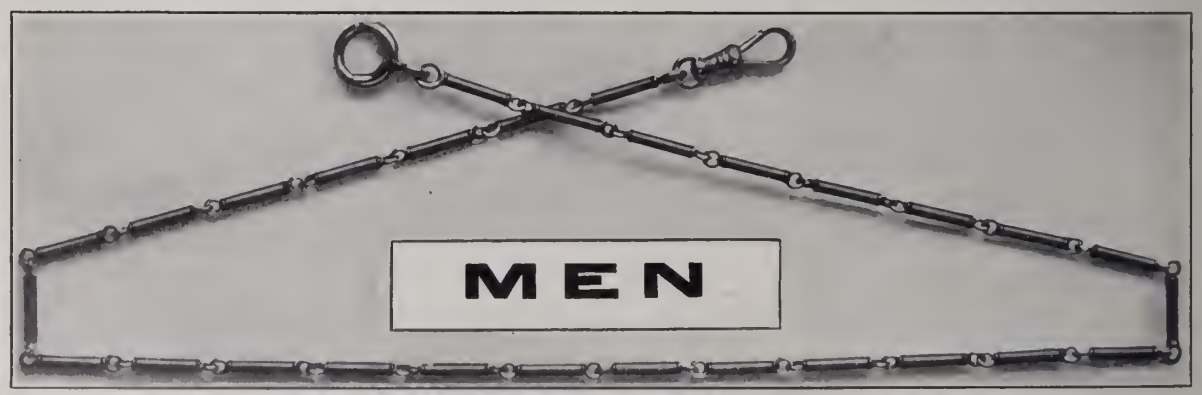
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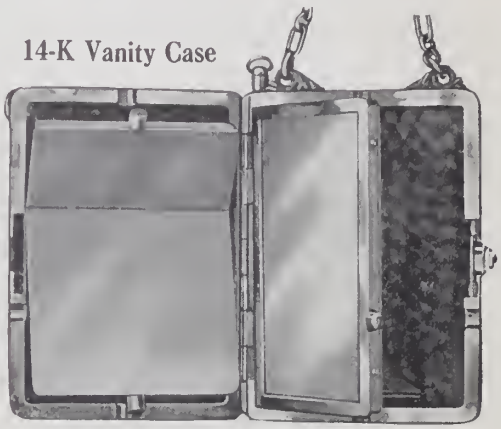


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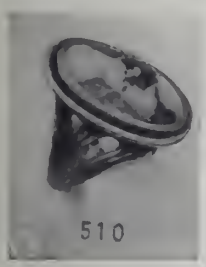


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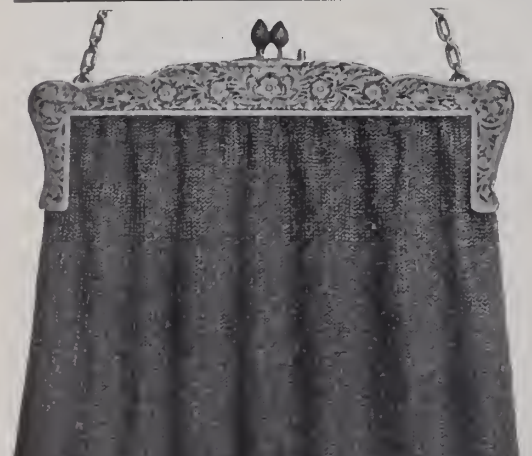
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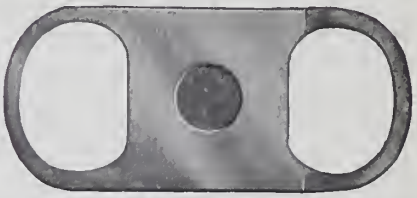
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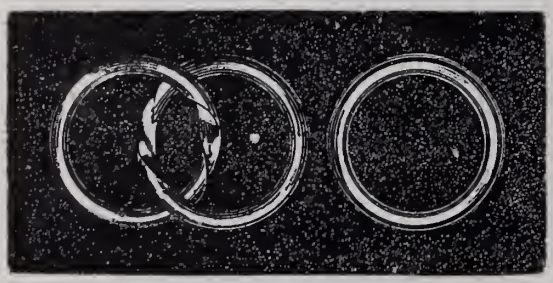


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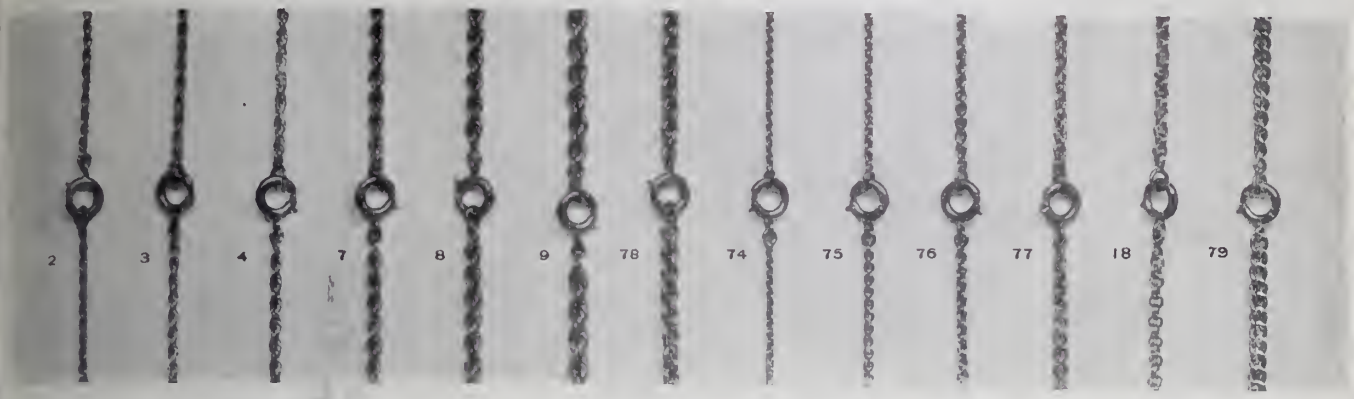
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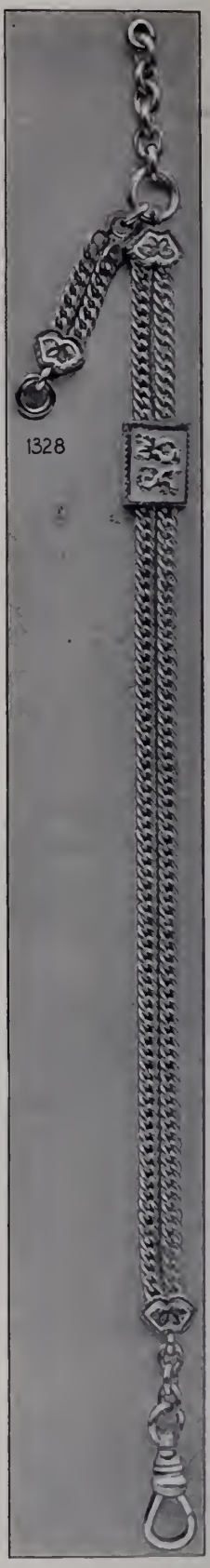
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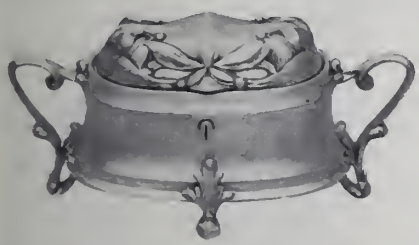
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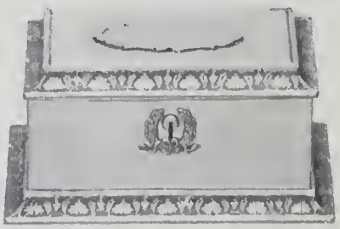
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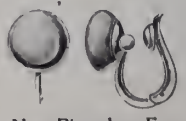
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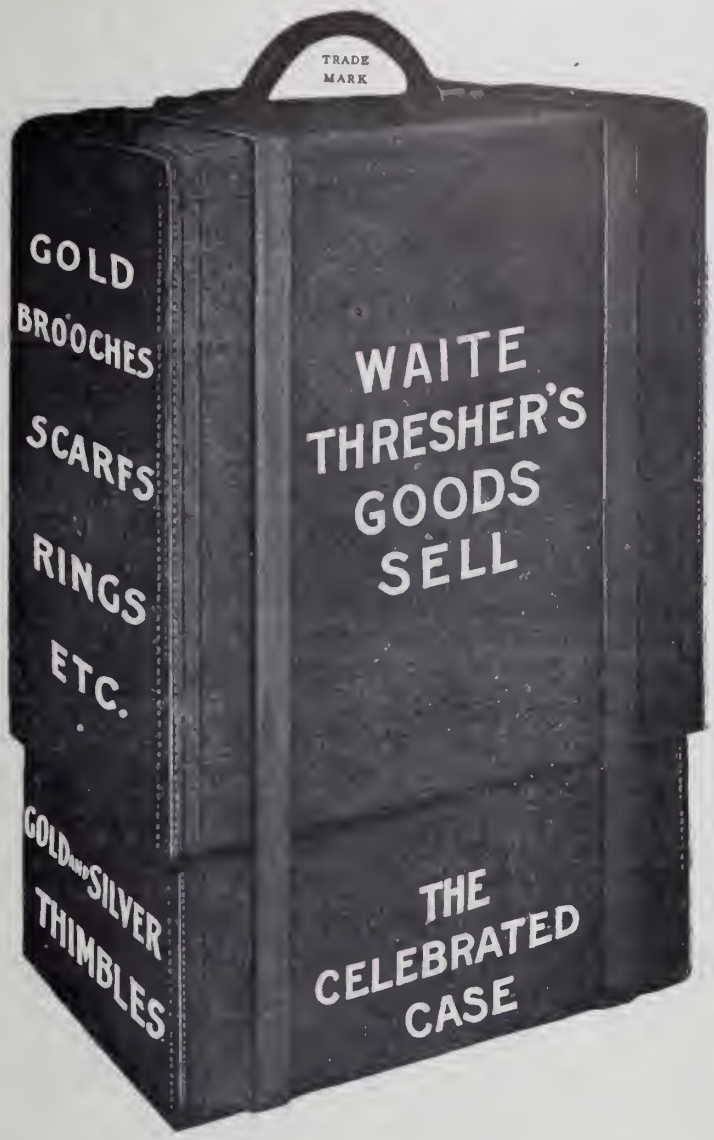
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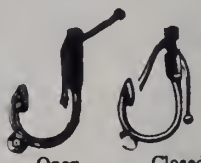
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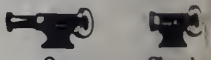


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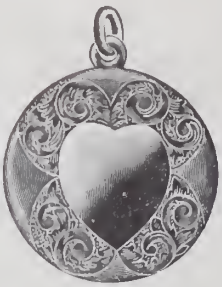
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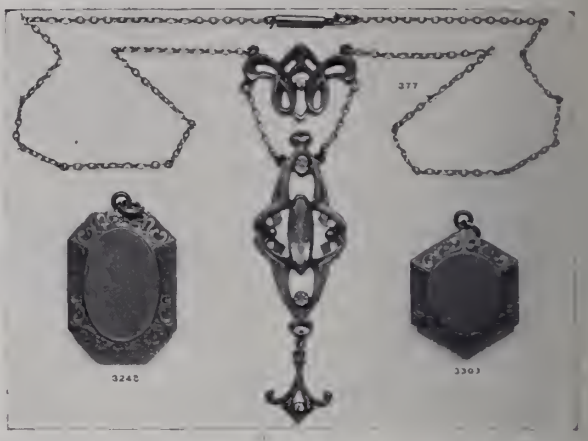
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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, DECEMBER 15, 1909. No. 20.

An Example of Silversmithing and Enamel Work of Unusual Interest.

By CHARLES A. BRASSLER.

ALTHOUGH the nuptials of the German crown prince couple took place five years ago and several children have already blessed the union, the wedding presents still continue to come in. This is due to the fact that some of them are such works of art that it has required years to execute them. Some time ago we described the splendid set of silver table vessels, a gift of the provinces of Westphalia and the Rhine, and to-day on the front cover we illustrate another belated wedding present, viz., that of Saxony, consisting of a magnificent large candle-holder, which merits our attention in more than one respect, not only on account of its beautiful appearance, but also by reason of the technical difficulties that had to be overcome by the makers in the execution of a piece of silversmithing and enamel work of such size.

A number of well-known authorities, among them Court Jeweler Heyden of Munich, have pronounced this work as something very unique, "the like of which they had never seen before." This magnificent candelabrum, which took three years to complete, is astonishing in its size and composition.

On a heavy, thick slab of onyx there rise in regular order faithful reproductions of a number of the most original and charming architectural monuments of the province of Saxony. The terminals at each end consist of the right of Magdeburg Cathedral and on the left the venerable Severi Church and Cathedral of Erfurt, the two greatest church edifices in the province. The remaining space is occupied by the Castle of Quedlinburg and the interesting water castle of Flechtingen. The connection between them and the outward border assumes the form of a series of city wall motives from Salzwedel, the Tower of Albrecht the Bear, Nordhausen and fragments of the charming brick architecture of Tangermünd.

The center of the sub-structure rises into a mountain-like elevation, on which are enthroned the rocky fastnesses of Castle Rauis and Falkenstein, the Rudelsburg and Horseburg. This central elevation terminates in a smaller onyx plate on which stands the figure of Saxonia in almost half life-size. From the shoulders of the womanly figure descends in smooth, plain folds the magnificent mantle, as though it would enfold, protectively, all the territory of the province. About the hips is a superb stole, ornamented with the arms of all the territories that have been gradually combined to create Saxony.

The rope is of wrought silver and is incrusted with gold. The decorative motive of the incrustation represents garlands of roses and myrtle. The exquisite mantle is executed wholly in enamel. It affords occasional glimpses of the delicate green lining inside. The outside of the mantle, carried out in deep purple, is ornamented with pendant garlands of myrtle and roses, regularly interspersed with the arms of Hohenzollern. Very skilfully devised and admirably effective is the broad white border that displays in black the initials of the exalted couple, alternating with the heraldic eagle.

The parts of the body exposed, the head and the arms, are notable for their vigorous and successful modeling. The arms, extended upwards, support the candle carrier proper, a massive solid golden hoop, fitted for eight candles. It is probably the largest golden hoop that has ever been turned out of a goldsmith's workshop. As symbolizing the good wishes of the province it has for its sole ornamental motive the four-leaved clover, in regular repetition. The effect of this gold hoop, obtained by the same technique of translucent enamel, is exceedingly delicate and charming.

The entire impression of the work as a whole is as astonishing as novel in its harmony and completeness, and bears eloquent testimony to the creative faculty and the highly developed technical ability of the maker, the Halle goldsmith, Fritz Steiger. How from the silver gray of the base the figure of Saxonia, lithe in form and of noble proportions, towers upwards; how the color intensity of the work increases as it ascends until, with its translucid luminous power, it seems to lose itself in light and air—this has not only been conceived in mind by the artist, but externally manifested with convincing expression and penetrative truth. All those who have seen the previously exhibited model were pleasantly surprised at the extent to which the finished work deepens the impressions then formed.

Judgment of the entire work cannot be made from one-sided viewpoints. That which perhaps agrees least with the doctrines of our modern industrial art, *i.e.*, the castles and towers of the base, has nevertheless its intelligent significance. These historical monumental buildings of the province take the place of the dedication. Everyone can see from this that it is not a certain territory, but the whole province of Saxony, that participates in the beautiful present. By the introduction of these architectural examples all superfluous allegory is avoided. That they are so happily and effectively arranged as to give them almost the character of a picture is due to the artistic hand that formed them.

Steiger's work altogether is not the work of the sculptor produced in gold and silver, not a marble style transferred to or grafted upon the precious metal, but it is conceived and developed according to the individual properties of the costly material. In the figure, too, this comprehension of qualities inherent only in silver are convincingly expressed. The candelabrum is just a superb piece of goldsmiths' art work, not a creation that could be reproduced with the same success in any other material.

The comprehensive simultaneous employment of enamel and incrustation will excite the admiration of the observer and the astonishment of the craftsman. The technique of each is opposed to the other. The one calls for the heat of the furnace; the other is dependent on cold treatment. The incrustation with gold, by means of hammer and chisel, was made impracticable by the effect of the flowing folds of the robe. Messrs. Wratze and Steiger consequently conceived the idea of attaining the object by galvanoplastic methods, although science furnished no precedent for such work. The Halle goldsmith artists were fortunate in discovering a method of incrusting gold on silver which made the most valuable effects possible, and was first employed here.

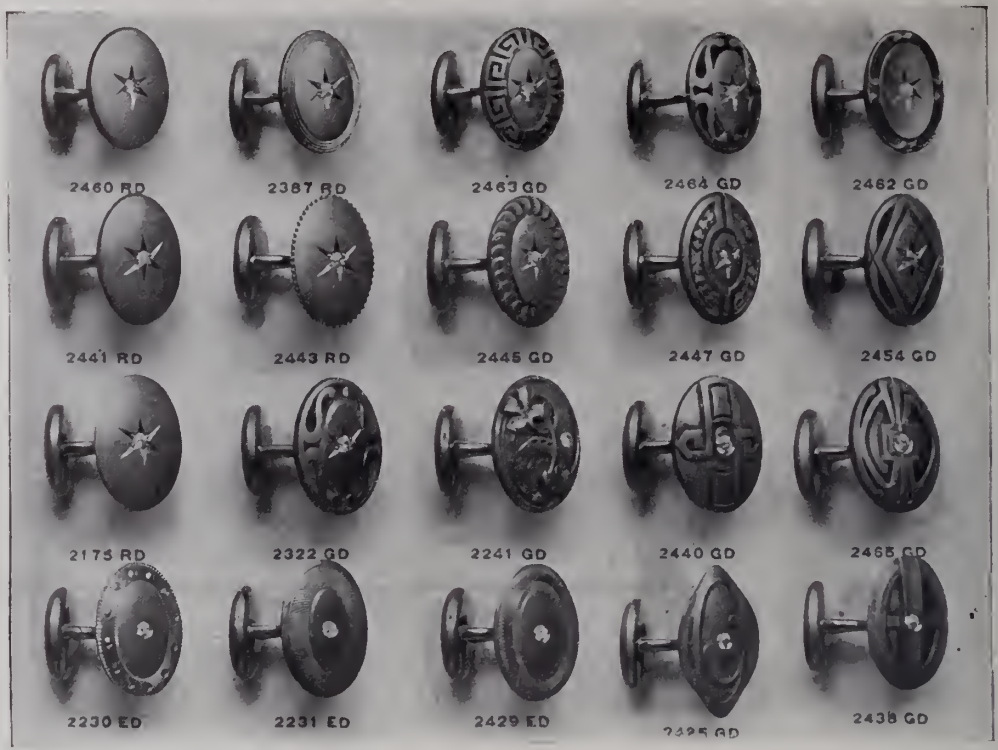
The enameling presented even more serious difficulties. The original design of the work contemplated a figure 11 inches in height; in the actual work it was increased to 31¼ inches. This increased the outer surface of the mantle to such an extent as was beyond the previously known art of enameling. The production of the mantle itself called for new technical methods, for in its mobile articulation-casting or free-hand hammering were out of the question. A process of pressing under water on steel moulds combined alternately with free-hand hammer work was pursued that produced exceedingly satisfactory results. After a series of experiments the mantle was created as it had presented itself in the mind of the creator, and the enameling, that threatened so many difficulties, was successful beyond all expectation. It is so costly a specimen of the goldsmith's art that it seems to excell all known works of the kind.

The candelabrum that Mr. Steiger has created is in two respects possessed of the highest importance. As a work of art it is an honor to the spirit and skill of its creator, and it will also remain for all times, as regards the development of the technique of the goldsmith's art, a notable memento.

The beautiful pedestal on which the candelabrum stands is a superb piece of work in ebony, with variegated wood inlays.

The unique gift was recently presented to the young couple at their Palais in Berlin, in the name of the province of Saxony, by Count von Wartensleben and Baron von Wilmowski. Court Jeweler F. Steiger, of the firm of Wratzke & Steiger, the artist who made it, was accorded the honor of being received at special audience by the recipients of the gift.

Before the presentation this work was exhibited for three weeks in the Municipal Museum at Halle.



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Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver, Gems and Watches Now in Demand Among the People of Taste in France's Capital.

PARIS, Dec. 5.—Most of the newest pendants are of flat circular shape and often in a design where delicacy of workmanship and aesthetic fancy are the dominant characteristics. A pretty idea is a round pendant as large as a dollar, with platinum wires running from the almost invisible frame. Here and there are set in a line tiny diamond chips representing the ripple of water, and floating on the surface is a feathery spray of seaweed in small diamonds, with a brown pearl in the center. In a more archæic style is the head of an Amazon in jade, the body clothed in a cuirass of gold with a liberty cap in scarlet enamel, the whole enclosed in a ring of pierced yellow gold encrusted with rubies. An enormous star sapphire en cabochon was held in a rim set with lemon-colored pearls, with here and there a diamond.

Lozenge-shaped pendants are liked, as they afford opportunity for quaint setting. A characteristic one showed an outer border of small rubies with an inner one of emeralds, while the center was composed of the most delicate arabesques, with here and there a scintillating diamond, while in the center trembled a big opal with rainbow luster.

Striking was a pear-shaped opal at least two inches long depending from a gold frame, the top showing a dark amethyst an inch in diameter in a paving-stone setting.

Reproductions of a saint's head from an ancient reliquary recalls the religious ornaments worn by ladies of mediæval ages. A very large and remarkable pendant showed the carved top like that of the golden shrine of a saint and of tarnished gold and deep enamel set with a flaming carbuncle an inch and a half square, with single diamonds depending from the bottom. Heart-shaped pendants are seen, one made of dull reddish gold with the head of a goddess in gold relief with the head dress in blue enamel. Foliage and flowers were pretty in a pendant, with the center of small diamonds arranged in horizontal bars, with a big pear-shaped diamond depending from the center.

One occasionally notices a tendency toward the revival of seed pearls strung on horsehair in a pattern, and quite guiltless of setting. Light and girlish was a bracelet an inch wide in a lattice pattern with a rosette of pearls for the clasp. A handsome bracelet consisted of a slender gold chain set with, at intervals, three large star sapphires en cabochon.

In jewelry, the peacock is never abandoned, a brooch of large dimensions showing the bird of Juno with spread tail radiating scintillant flashes of blue and green and gold, represented by sapphires and emeralds, is now popular. The owl in diamonds forms another favorite brooch, while golden dogs, cats and bats holding a pearl in the mouth or between the claws are most admirably executed.

A superb coronet consists of diamond fans of conventionalized tails of the peacock, with below a suggestion of the plumage expressed in green and blue stones, intermixed with diamonds. A magnificent brooch of simple design owed its excessive cost to the enormous stones of which it was composed. It was in the form of a simple gold bar with at each end a black and a white pearl each as large as the thumb nail, while sunken in the center was a splendid solitaire diamond almost as large. Graceful lace pins are half inch wide bars of the palest pink, blue or purple enamel a finger in length, with an over ornament in openwork gold studded with the tiniest diamonds.

The aquamarine is largely used by the art jeweler, and its clear green is most becoming to a blonde beauty. Striking was a narrow golden chain through which was passed a diamond-set ring from which dangled two pear-shaped aquamarines, each an inch and a half in length, diamond rimmed.

A new idea is to wear the watch in the center of a chain which is looped on each side by brooches corresponding in color and design. Sometimes the watch is contained in a small breast pocket, while the chain is looped across the breast, a gold pencil being placed in the other pocket. In others the middle of the chain is held by a brooch which holds the chain in regular loops. A pretty brooch was in the shape of a heart in dark purple enamel, with a pearl the center of which matched the watch.

Tiny tortoise shell or gilt hairpins show curved top diamond or turquoise encrusted. A back comb of the favorite white horn was ornamented with two swallows tinted of a steely blue, and with big amethysts in their beaks.

The mascot worn on the watch chain or bracelet is a favorite ornament, the latest novelty being a golden aeroplane or automobile. Of more sentimental import is a talisman *Contre les Larmes* in the shape of a disk of rock crystal bound with a jeweled ring and containing three or four loose pearls, supposably concentrated tears, thus rendering inocuous the real ones.

Aesthetic hat pins consist of a single pink or yellow rose petal with stamens of translucent enamel. Others are immense enameled rosebuds. The long earring is but little worn, the shorter ones having returned to favor. However, at the opera a lady wore a striking pair of earrings, a small pearl close to the ear, to which was attached a string of golden daisies two inches long with diamond centers, the bottom finishing with large dangling pearls.

Antique watches are liked by ladies in search of things unusual. Some of them are veritable works of art and much larger than those of the present day, affording scope for delicate enamel painting often in the form of a genre scene or the head of some old-time beauty. Napoleonic watches are also worn by admirers of that great man. The enameling is exquisitely wrought and the watch is suspended from a golden hook, with golden breloques of ancient workmanship. Most of these watches are of Louis XV. origin and style.

Tiny bursts of jade, of rock crystal, and even of amethyst, are contained in a satin-lined case and are suitable for presents. Coupes of carnelian or crystal are set in a base of niello or of silver repoussé. An antique ring reaches half-way up the finger and is of black enamel, with a crest and floral design in gold and diamonds.

An antique corsage ornament reveals a demiwreath of laurel leaves in diamonds with pearl berries, connected in the middle with a snowy true-lovers' knot of diamonds.

COUNTESS DE MONTAIGN.

The Production of Platinum in 1908.

PLATINUM is produced in the United States only as a by-product in placer-gold mining in Oregon and California. The output in 1908 was 750 troy ounces, valued at $14,250. This quantity was nearly double that produced in 1907, but the value of the product was only about 35 per cent. greater, owing to a decline in prices. During the last three years the price of this rare metal has fluctuated from $18.20 to $38 per troy ounce for the refined metal (the value of gold is about $20.67 per troy ounce) and the amount of crude platinum or platinum ore annually imported into the United States, chiefly from Russia, has ranged from 4,237 pounds, valued at $1,095,754, to 11,494 pounds, valued at $3,601,120.

USES OF PLATINUM.

The oldest uses of platinum were based on its resistance to chemical action and its high melting point, properties that made it valuable for use in chemical laboratories in the form of crucibles and other vessels. During recent years it has been used in jewelry, for it is probably the best material available for mounting diamonds, and also largely in dentistry. It is also used in electric lighting and heating and in making sparking plugs for explosion engines.

The most important industrial use of platinum is found in the sulphuric-acid industry. More than half of the sulphuric acid now made is manufactured by the use of platinum.

STATISTICS COMPILED BY GEOLOGICAL SURVEY.

A report by David T. Day on the production of platinum in 1908, forming an advance chapter of "Mineral resources of the United States, calendar year 1908," has just been issued by the United States Geological Survey and can be had without charge by applying to the Director of the Survey at Washington, D. C.

The pamphlet contains abstracts from a report by Dr. W. Geibel on the platinum deposits of Russia and the metallurgy and uses of the metal, an abstract of a report on platinum in Colombia, South America, made by Jay White, consul-general at Bogota, and a description of newly discovered deposits of platinum ore in Nevada, by Howland Bancroft.

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Reconstructed White Sapphires

Plaque Presented to Grand Lodge A. F. & A. M. of Maryland by Grand Lodge of Pennsylvania.

PENNSYLVANIA was well represented at the installation of the Grand Lodge of Maryland and the celebration of the 25th anniversary of General Shryock as Grand Master. The ceremonies opened with a meeting of the Grand Masters. This conclave was attended by about 35 visiting Lodges. The Pennsylvanians included G. W. Kendrick, Jr., George W. Guthrie, William L. Gorgas, J. Henry Williams, George B. Orlady, John A. Perry, Julius E. Sachse, Lewis E. Beitler, Col. J. Warner Hutchins James M. Lambertson, Samuel W. Wray, Dr. Wray, James S. Benn, Richard Cochran and many others.



SILVER PLAQUE PRESENTED TO GRAND LODGE, A. F. & A. M., OF MARYLAND.

The presentation of the handsome plaque designed and made by Col. J. Warner Hutchins, of this city, was one of the most important events connected with the ceremonies. This was presented by the Right Worshipful Grand Lodge of Pennsylvania to the Most Worshipful Grand Lodge of Ancient Free and Accepted Masons of Maryland at the dedication of the new Masonic Temple, Baltimore, Maryland, Nov. 16th, 1909. The plaque, which measured three feet by three feet, was built of bronze and silver mounted on mahogany and was one of the most artistic pieces seen in a long time, well meriting the admiration of this memorable gathering.

The Cross in Modern Jewelry.

LONG ago, the cross had an important place in the jeweler's art. Every young girl must have a gold or silver cross for her confirmation festival; a provincial fashion, to be sure, but one which had its devotees; and the manufacturers of such ornaments knew exactly what was expected and what they had to do. For the last 10 years or more, it has been considered somewhat "countrified" to wear a cross around the neck on a chain, at least if one had passed her 14th year. Aside from any religious sentiment, it is undeniable that the cross, with its chain, is one of the most becoming articles of jewelry, of whatever material it may be. To grown women, heavy chains, with large links, are especially suited, and large, flat, plain crosses. Dull gold has a particularly choice effect.

Of late, says *L'Industrie des Métaux Précieux*, French jewelers have restored the cross to full honor, and it has become so universal, that not only the costly, solid gold crosses are to be had, but also dainty and coquettish ones of silver, gold, coral, and gems.

A sharp distinction seems to be made between the plain, smooth crosses and the ornamented ones; it is as if one wished to show for what reason she wears the cross, from religious sentiment or simple ornament; the former kind of cross has the form distinctly brought out, in the latter it is avoided. One style is to have the cross bars round, instead of flat or angular, the upper part of the cross very much shorter than the lower, and the cross bar also very short. Another whim of fashion is to place the cross bar at an oblique angle, a style which removes the cross as far as possible from the ground of religious sentiment, as such a one can not conceivably be a representation of the martyr's cross.

This tendency to force the cross into an entirely different domain than that of religion is shown in those made for the French *pierre de strass* or imitation diamond industry. All the novelties brought forward by other branches of the jeweler's trade are quickly imitated in these well-known stones. Smooth gold crosses now have on the cross bar a tiny green frog, a red lady-bug or a little spider, or even a horseshoe, in itself a pagan though universal emblem.

A very new style is to engrave monograms on the cross, a fashion which has not the least relation to the ecclesiastical cross. Ladies who own small and valuable brooches, have them set upon the crosses, and quite frivolous objects, such as enameled rococo figures, are considered especially *chique* for the decoration. The best jewelers have many fine pieces of this kind, among which are tortoises, made entirely of brilliants, clinging to the cross, or serpents coiling around it. This center piece is of more importance in the effect than the cross itself. The style has been carried so far that they are already named *des croix porte-broches,* although they are still worn on a chain.

It is unnecessary to go farther in description; what has been said will suffice to give hints to all workers in jewelry. Any conception, however fanciful, which tends to transform the old-fashioned cross into a modern ornament, will be popular.

Notre Dame has a clock with a curious mechanism and bells that are famous. The cathedral formerly possessed a fine peal of bells, of which only one remains in the southern tower. It is called the Bourdon, weighs 32,000 pounds, and the clapper 800 pounds. It is nine feet in diameter and the same in height. In the southern tower there are now four additional bells for the clock, of considerable size, and one brought from Sebastopol. From the towers of Notre Dame one of the finest views imaginable can be had of Paris.

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Death of William F. Feinaugle.

PITTSBURG, Pa., Dec. 10.—William F. Feinaugle, who for nearly 40 years was foreman of the jewelry manufacturing establishment of Heeren Bros. & Co., died, Wednesday morning, at his home in Ingram. His death not only was a shock to the members of the firm, but an irreparable loss to the house. Mr. Feinaugle was 53 years old and had been employed by the firm ever since he was 13 years old and with the exception of a few months that he was in business for himself. Mr. Heeren advised him to engage for himself; that he was a good workman; that he would help him all he could, and that he would make a success. Feinaugle took his employer's advice and put all his savings into the enterprise, but for some time he would "come over to take dinner with the boys in the shop." Finally, after remaining in business for four months, Feinaugle came to Mr. Heeren and told him that while he was doing well, he did not believe that he was cut out for a business man; that he was not used to lying awake nights wondering where orders were coming from and where the cash would come to pay help and bills, and told Mr. Heeren he was going to sell out to his partner. He wanted to know if he could come back to the Heeren house, where he thought he properly belonged.

Thursday evening Mr. Heeren and his partner, William Hoffman, and many of the clerical force of the store went to Feinaugle's home to pay their respects to the deceased foreman. Friday morning during the funeral services the shop was closed and the employes given an opportunity to attend his funeral.

Mr. Feinaugle died very suddenly. He had not been well for several years. He contracted a cold a few days ago which developed into pneumonia the early part of the week. When it was announced that the grim reaper had claimed him, it caused deep sorrow in the establishment he had served so many years. Deceased is survived by his widow and three children, one daughter and two sons, one of whom, Leo, is employed by Heeren Bros. The funeral took place this morning and was largely attended. The floral offerings were many and beautiful. Mr. Feinaugle was a great lover of music and for 20 years he played in the St. Paul's Cathedral brass band. He was a member of the Knights of St. George.

R. R. Fenton, Seneca, Ill., Goes Into Voluntary Bankruptcy.

SENECA, Ill., Dec. 10.—R. R. Fenton, a jeweler here, has filed a voluntary petition in bankruptcy, and the exemptions which he claims are said to be greater than the total amount enumerated in his schedule. Fenton has been financially involved for some time and his failure was not a surprise.

The bankrupt has been in the jewelry business in many sections of the country and had been located in Seneca since 1904. At different times he had stores of his own in Erie, Leland and Wyanet, while in 1900 he moved to Tonica, Ill., where he was a member of the firm of Fenton & Kirk, which he succeeded the following year. From Tonica he moved here and succeeded T. F. McCoy. He has carried very little stock and has devoted his time chiefly to repairing, as he is a watchmaker and jeweler of ability and is well thought of in the locality.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 8.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 13 cases clocks, $316.
Baden: 3 cases watchmaking machinery, $210.
Bombay: 60 cases clocks, $1,034.
Bremen: 4 cases watches, $1,744.
Beira: 4 cases clocks, $155.
Buenos Aires: 1 case optical goods, $281; 13 cases optical goods, $3,688; 1 case jewelry, $283; 1 case thermometers, $121; 1 case watches, $650; 53 cases clocks, $1,692.
Calcutta: 2 cases clocks, $120.
Cape Town: 4 cases plated ware, $154; 31 cases clocks, $617; 10 cases scopes and views, $235; 3 cases watches, $480.
Glasgow: 1 case clocks, $122; 117 cases clocks, $1,929.
Guayaquil: 1 case thermometers, $108.
Hamburg: 6 cases clocks, $167; 15 barrels jewelers' sweepings, $5,500; 1 case plated ware, $229; 2 cases optical goods, $404; 3 cases optical goods, $518.
Havana: 53 cases clocks, $572; 1 case jewelry, $492; 3 cases plated ware, $606.
Havre: 2 cases jewelry, $350; 3 cases jewelry, $464; 1 case watches, $250; 2 cases optical goods, $369.
Hobart: 4 cases plated ware, $167; 24 cases clocks, $270.
Kingston: 3 cases plated ware, $167; 2 cases clocks, $134.
Liverpool: 1 case jewelry, $500; 101 cases clocks, $1,709; 1 case thermometers, $130; 3 cases watches, $1,500.
London: 13 cases clocks, $393; 54 barrels silverware, $40,617; 42 cases clocks, $991; 15 cases watches, $2,085; 11 cases optical goods, $2,617; 68 cases clocks, $1,319; 13 cases watches, $1,749.
Matanzas: 9 cases plated ware, $323; 2 cases thermometers, $112.
Mombassa: 11 cases clocks, $150.
Montevideo: 10 cases clocks, $224.
Naples: 3 cases jewelry, $1,000.
Nipe: 5 cases thermometers, $402.
Para: 3 cases optical goods, $444; 46 cases clocks, $161; 2 cases watches, $615; 5 cases jewelry, $1,402.
Southampton: 1 case plated ware, $200; 1 case jewelry, $500.
Rio de Janeiro: 1 case watches, $35; 24 cases clocks, $238; 1 case optical goods, $674.
Santos: 7 cases plated ware, $1,501; 2 cases clocks, $118; 1 case jewelry, $426; 1 case watches, $418.
Shanghai: 8 cases clocks, $150.
Sydney: 111 cases clocks, $1,579; 2 cases optical goods, $827; 4 cases optical goods, $323; 4 cases watches, $569; 21 cases plated ware, $945; 356 cases clocks, $7,457.
Valparaiso: 15 cases clocks, $269; 2 cases plated ware, $198.
Vera Cruz: 23 cases clocks, $421.
Vienna: 3 cases clocks, $850.

Death of Solomon Moses.

ST. PAUL, Minn., Dec. 11.—Solomon Moses died at his home, 744 Laurel Ave., at 2 A. M., Friday, after a long illness. The funeral was held the following afternoon.

Mr. Moses came to St. Paul 35 years ago, and established a jewelry store at Robert and 7th Sts. He continued in active business until a few years ago, when ill health forced him to retire. Three sons and two daughters, all residents of St. Paul, survive him.

Financial Difficulties of the Suffolk Supply Co., Boston, Mass., May Soon be Straightened Out.

BOSTON, Mass., Dec. 11.—The involuntary bankruptcy petition filed this week against the Suffolk Supply Co., an instalment house doing business at 5 Bromfield St., is the outcome of an effort to straighten out the affairs of the concern, which have been in financial entanglement for some months past.

The original owners sold out their stock in the company last May, and the principal shareholders thereafter were Henry P. Connell and R. D. Smith, the latter being president and treasurer and chief stockholder at the present time. Mr. Smith also carries on a jewelry business on Monroe St., in the city of Lynn, Mass. Benjamin E. Stearn is associated with them, having been the manager of the office on Bromfield St., but he is only a minority stockholder, with very slight pecuniary interest in the business.

To complicate matters, the company, soon after the reorganization last Spring, was given an examination by a professional accountant, and subsequently an assignment was made (although the company was claimed to be solvent), with a view to facilitating the closing of accounts and settling some pending matters.

The assignees, Robert B. Rogers and William R. Basset, are still in charge of the office, and Manager Stearn, it is stated, was the prime mover in the bankruptcy petition. It is further stated that he is supposed to hold a number of claims against the company that have been transferred to him, these giving him a basis for action.

Since the petition was filed, however, the correspondent of THE JEWELERS' CIRCULAR-WEEKLY is informed, efforts, apparently successful, have been made to extricate the company from its difficulties by meeting the demands of the creditors, and an early annulment of the proceedings and termination of the assigneeship are predicted by those in a position to know definitely how the concern's affairs stand at the present time.

John L. Nudd, Who Conducted Engraving School at Boston, Sentenced to a Year's Imprisonment.

BOSTON, Mass., Dec. 11.—John L. Nudd, of Brookline, formerly the proprietor of a school of engraving, so called, conducted in the Old South building, in this city, was sentenced, last Tuesday, to one year in the East Cambridge jail by Judge Dodge in the United States District Court.

Nudd's case has been pending for several months. He was arrested last Spring, charged with using the mails to further a scheme to defraud. Complaints were made by pupils that they did not receive full equivalent for the tuition money required of them, and that promises made to them were not fulfilled.

Nudd was found guilty by the jury, before whom his case was tried, but up to a short time ago he had been out on bail awaiting further proceedings on motions made by his counsel. Recently he was surrendered by his bondsmen and sentence quickly followed.



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Annual Meeting of the Optometrical Society of the City of New York.

The December meeting of the Optometrical Society of the City of New York was held last Wednesday evening at the rooms of the society, 29 W. 39th St., and was attended by about 50 members. New officers were elected and a considerable amount of business of importance to the society was transacted. The feature of the evening was an interesting talk on "Troublesome Cases," by F. B. Marchand, which was listened to with much interest.

The meeting opened with President Cohen in the chair. After the minutes of the November meeting had been read and approved E. LeRoy Ryer reported a generous offer from Stevens & Co., Providence, R. I., proffering to the society the use of their vacant room at 200 Broadway for the school of optometry which the society has decided to open. The offer was accepted and it was decided that the school is to be located at that address. The executive committee reported that arrangements have been made for a lecture on "Advertising," to be given at the January meeting by Mr. Page, of Rochester.

The following officers were elected unanimously to serve during the ensuing year: President, E. LeRoy Ryer; first vice-president, Robert Levin; second vice-president, James H. Drakeford; treasurer, Elmer E. Hotaling; secretary, Albert Cohen; sergeant-at-arms, Charles W. Rippier; chairman of executive committee, F. W. Blair. A regular ballot was then taken for four members on the executive committee, which resulted in the election of S. H. Brooks, F. B. Marchant, W. B. Fisher and F. D. Jackson.

On the motion of Mr. Dilworth, the amendments to the constitution and by-laws as proposed at the November meeting, empowering the society to establish and maintain a school of optometry, were adopted. The executive committee was requested to draft amendments and by-laws covering the time for the nomination of officers and for the disposition of applications to which objections may be laid prior to ballot.

The subject of Mr. Marchant's address was one with which every optometrist is more or less conversant, and the interest of those present was evidenced by numerous inquiries and considerable discussion which followed the remarks.

President Cohen called the attention of the members to the certificates of membership to be issued, a form of which was on exhibition, and it was agreed that only those whose dues were paid for the year 1910 shall receive certificates.

The following were elected to membership in the society: Emanuel Zimmet and Mrs. Millie G. Zimmet, New York; Marinus Hansen, Hackettstown, N. J., and Alexander Martin, Brooklyn.

A receiver has been appointed for Chas. Rosen, who conducts a retail jewelry business at Cincinnati, O. Rosen has been in business here but a short time, having come from Denver, Colo. He was formerly in the hardware business and sold out to engage in the jewelry trade at 528 Race St., Cincinnati.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Dec. 10.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for October, 1908 and 1909, and for the 10 months ended October, 1908 and 1909:

	Oct., 1908.	*Oct.*, 1909.	10 *Months Ending* *Oct.*, 1908.	10 *Months Ending* *Oct.*, 1909.
IMPORTS.				
Clocks and parts of	$47,707	$75,963	$271,098	$471,617
Watches, materials and movements	188,320	155,372	1,565,420	1,595,727
Diamonds, uncut, glaziers' diamonds, etc., and watch jewels (free)	410,055	1,637,005	1,764,167	7,392,586
Diamonds, cut but not set (dutiable)	1,553,982	2,560,993	6,344,817	6,344,817
Diamond dust or bort (free)	42,282	1,765	167,460	43,916
Precious stones, rough or uncut (free)	3,473	83,006	68,411	349,232
Precious stones and pearls, not set (dutiable)	269,103	1,064,105	1,587,014	5,779,071
Jewelry and manufactures of gold and silver	136,529	295,806	624,038	1,858,682
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	$40	$1,589	$2,583
Watches, materials and movements	.....	.....	30,044	3,650
Diamonds, rough, including miners', glaziers', etc.	.....	.....	6,391	4,589
Diamonds, n. e. s. (dutiable)	$7,382	5,970	8,157	23,306
Other precious stones, rough or uncut (free)	50	.....	2,750	3,398
Precious stones and pearls, not set (dutiable)	194	400	3,594	.....
Jewelry and manufactures of gold and silver	477	189	228,322	22,016
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	$110,311	$108,519	$1,108,162	$997,118
Watches and parts	145,431	139,043	950,416	1,046,751
Jewelry and manufactures of gold and silver	106,623	154,305	909,387	1,098,416
Plated ware	66,268	88,630	480,868	594,778

Imports of Clocks, Watches, Jewelry and Gems Into Canada

TORONTO, Can., Dec. 8.—The monthly report of the Canadian Department of Trade and Commerce for September gives the value of imports for home consumption in the jewelry and allied trade as follows:

	Month of September,		*Six months ending September,*	
	1908.	1909.	1908.	1909.
Clocks:				
United Kingdom	$1,366	$3,054	$6,645	$14,485
United States	26,245	20,623	111,401	131,555
Germany	3,685	6,668	16,665	33,416
Other countries	2,370	1,293	8,093	12,689
Totals	$33,666	$31,638	$142,804	$192,145
Watches:				
United Kingdom	$1,961	$4,279	$9,229	$24,949
United States	68,258	61,825	256,079	289,142
France	5,371	5,930	27,115	26,783
Switzerland	25,545	22,255	79,388	110,736
Other countries	3,772	4,435	8,764	9,098
Totals	$104,907	$98,724	$380,575	$460,708
Jewelry:				
United Kingdom	$17,075	$21,064	$95,595	$118,121
United States	57,384	93,890	246,066	380,949
France	3,100	3,259	20,681	25,322
Germany	7,457	1,733	38,509	35,091
Other countries	1,207	4,766	14,781	19,512
Totals	$86,223	$124,692	$415,632	$578,995
Gold and silver and manufactures of:				
United Kingdom	$12,994	$14,871	$75,471.	$118,614
United States	24,570	23,236	102,693	108,388
Other countries	2,718	3,885	26,904	36,744
Totals	$40,282	$41,992	$205,068	$263,746
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$412	$4,513	$14,906	$55,443
United States	1,637	2,828	9,777	15,843
France	1,767	4,323	16,161	29,658
Holland	.....	759	.....	759
Other countries	2,433	75	6,052	9,610
Totals	$6,249	$12,498	$46,896	$11,313
Precious stones of all kinds and imitations of (free):				
United Kingdom	$25,417	$188,227	$164,018	$284,763
United States	3,373	20,363	32,260	120,094
France	.....	2,809	47,577	42,795
Holland	51,391	71,285	82,433	330,846
Other countries	3,684	47,430	60,888	197,530
Totals	$83,865	$260,114	$387,176	$976,028

Ira M. Radabaugh, Hastings, Minn., has sold out to F. W. Shaman, who will take possession Feb. 1, 1910.

Theodore G. Burkhardt, Jefferson City, Mo., is conducting an auction sale to reduce his stock.

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Arrest of Three Men at Providence, R. I., Solves Mystery as to Thefts from Manufacturing Jeweler.

PROVIDENCE, R. I., Dec. 11.—The mystery surrounding the wholesale thefts from the manufacturing jewelry establishment of Max Deutz, 26 Fountain St., was solved, yesterday, when Inspectors O'Malley and Monahan, of headquarters, arrested William J. Buckley, 25 years old, and Joseph R. McKinnon, 27 years old, on the charge of breaking and entering in the night time, Dec. 8, the shop of Mr. Deutz and of stealing jewelry and novelties valued at $149.29. According to the police the two men, with Timothy Buckley, admitted their guilt, and also that they had sampled some of the fine wines and liquors of James Lavelle, whose wine cellar is in the same building. McKinnon is charged with the larceny of 12 bottles and contents, valued at $12, from James Lavelle. Timothy F. Buckley is charged with giving a false name in pawning some of the property taken from Mr. Deutz's shop.

William Buckley and McKinnon admitted going into the jewelry shop on at least two previous occasions and stealing jewelry. Both men had been employed in the building at the corner of Eddy and Fountain Sts., the former as engineer and the latter as elevator man. McKinnon slept in the building, having been given a room there for his own use. Timothy Buckley has been employed as night engineer at an adjoining building.

The inspectors, after working on the case all day yesterday and well into the night, recovered between $400 and $500 worth of property stolen from Max Deutz's shop. Mr. Deutz says that there is considerably more property missing, as the depredations on his stock, he claims, have been going on for several months. He had not missed the articles that were taken Wednesday until they were shown to him at the office of Chief Inspector Horton after the men were arrested.

Entrance was gained to the shop, on the fifth floor of the building, last Wednesday night, by way of the fire escape, the young men admitted. Timothy Buckley chose the task of entering the place. After getting in he went downstairs and opened a door, admitting his companions. Working in the darkness, the men picked up whatever came to hand, then slipped out. William Buckley hid three boxes of combs, pins, buckles and other articles in the engine room. The remainder of the stuff was concealed by McKinnon in his room and by the Buckleys in William's home, 23 Hospital St. Some of it is still missing.

The booty included dozens of combs, pins, rings, buckles, brooches, neck chains and wrist bags. Neither of the men could explain just what they intended doing with the loot, although McKinnon admitted giving some nine or 10 pins to a club that he belongs to for disposal at a fair. Timothy Buckley says he pawned three combs for $1. He gave the name of Dennis Harrington at the time, and this slip resulted in another charge against him under the new pawnbrokers' act that was passed at the instigation of Harry Cutler, of the Cutler Jewelry Co., during the last session of the General Assembly.

For several months Mr. Deutz has been missing goods from his shop, and tried in vain to learn where the property went. When the case was reported at headquarters Inspectors O'Malley and Monahan were assigned to it. Their suspicions fell on William Buckley and McKinnon at last and they started questioning them. Their queries and discoveries along other lines led to the apprehension of the two. Then came Timothy Buckley's turn as a result of what the others disclosed in part. The inspectors went to the Buckley home last night, but Mrs. William Buckley was away. It is thought by the authorities that she may be able to tell where several articles still missing may be found. Her husband says they were in the house when he went to work yesterday morning.

Timothy Buckley coolly told of climbing the fire escapes, Wednesday night, entering Mr. Deutz's shop and opening the door for his companions. All three went out by the door, closing it when they went out. "You were going to move, anyway," said Timothy Buckley to Mr. Deutz, "so you wouldn't have so much to move after we got through. A union man would charge you a dollar to carry out what we took."

Before Judge Gorham in the Sixth District Court, this morning, the three were charged with breaking and entering the Deutz shop in the night time and with the larceny of property to the value of $149.29. All three pleaded guilty and were held in $1,000 each for the Grand Jury. William Buckley and McKinnon pleaded guilty to the larceny of goods belonging to Max Deutz amounting to $105.50, and were sentenced to 90 days in the county jail. Timothy Buckley was fined $50 and costs for giving a false name to a pawnbroker upon pawning several combs. This is the second conviction under the new law.

Jewelers Take Prominent Part in Movement for Industrial Exposition at Providence, R. I.

PROVIDENCE, R. I., Dec. 9.—At a meeting of nearly 100 representative manufacturers and delegates from the various business men's associations of the State held at the Crown Hotel, last evening, for the discussion of the proposition to conduct an industrial exposition in this city, next September, the manufacturing jewelry industry was well represented.

Those present from the trade or its kindred allies were George H. Holmes, of the George H. Holmes Co., president of the New England Manufacturing Jewelers' and Silversmiths' Association; Robert E. Budlong, of the S. K. Merrill Co., president of the Manufacturing Jewelers' Board of Trade; Frederick C. Lawton, superintendent of the Gorham Mfg. Co.; Harry Cutler, of the Cutler Jewelry Co.; Mayor Henry Fletcher, treasurer of the Fletcher, Burrows Co.; Nathan B. Barton, of the Ostby & Barton Co.; Walter Callender, of Callender, McAuslan & Troup Co.; Theodore W. Foster, of the Theodore W. Foster Bro. Co.; Ralph S. Hamilton, of Hamilton & Hamilton, Jr., and John Kelso.

It was voted that a committee be appointed to consider the advisability of the project and to report to the executive committee of the Providence Board of Trade and that this committee co-operate with any other committees that might be appointed for the entertainment of delegates to the American deeper waterways convention.

While the idea of an exposition for the purpose of exploiting the industries and manufactories of the State was favored by a majority of the gathering, there was a feeling of caution owing to the responsibility resting upon the business men of the community for the proper entertainment of the delegates to the convention that it might not be advisable to attempt the exposition in connection therewith.

Mayor Fletcher, speaking briefly, said that whatever will enhance the prestige of the city of Providence he was in favor of. If such an exposition as has been outlined will be beneficial to this city they can count upon him to assist it in every way possible.

Harry Cutler, for the manufacturing jewelers, thought an exposition would be a good thing, and that this was the most opportune time to show to neighboring cities and States what this city and State has to offer. He spoke of the important industries for which this commonwealth is noted, and said that the manufacturing jewelers were always ready to co-operate in any movement tending to better the business interests of the city and State. He introduced a resolution "that it is the sense of this conference that a Rhode Island industrial exposition be encouraged, to be held in the city of Providence at such time and place as will be found most suitable and feasible."

Store of Wm. Fink, Cincinnati, O., Robbed Again for the Fourth Time.

CINCINNATI, O., Dec. 12.—Again, for the fourth time, a bold attack was made on William Fink's jewelry store, 1424 Main St., last Friday evening, at 7 o'clock, when an unknown robber hurled a piece of iron ore through Fink's show window and grabbed a tray containing $1,000 worth of diamond rings and finally escaped.

Mr. Fink's sister, who is assisting her brother, was waiting on some customers in the front part of the store when the crash came and glanced toward the window in time to see the thief reach his arm through the hole in the glass. She reached in, caught the arm of the man and tried to hold him. The thief, however, was strong and too quick for her. He seized the tray and then easily broke away from Miss Fink's grasp, starting down Main St.

Mr. Fink in the meantime ran out to the street and gave the alarm. A chase was started, but the robber was fleet of foot and soon disappeared. He had been seen at close range by passers-by, and one, a lady, gave the police a good description of him. He was described as a young man of medium height, wearing a long gray overcoat.

Attractive quarters have just been completed for the Santa Fe Watch Co. at 168 8th St., Topeka, Kans. A steel ceiling has been erected with a panel effect and modern fixtures and show cases have been put in.

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THE NEAREST APPROACH TO NATURE'S GEM THAT MAN HAS EVER MADE

SINCE our first introduction of the Hope Sapphire we have, as a result of unceasing experiments conducted in our laboratories under the supervision of one of the most eminent scientists of Europe, succeeded in improving this gem to an extent where its approach to the natural sapphire has reached a point heretofore unattained by anything in this variety of scientific products.

It is a brilliant, deep velvety blue sapphire, as rich and beautiful in color as the natural Burmah gem—a sapphire of exceptional merits and a class of its own.

Regular weekly shipments of **Hope Sapphires** are amply preparing our stock for the steadily growing demand, and with the beginning of the year we shall be ready to fill on short notice orders for any quantity, in all shapes and sizes.

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Importers of Precious and Imitation Stones

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PROVIDENCE
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14 Hauptstrasse

Good Conditions Continue in Amsterdam Diamond Market—Polished Goods Scarce and Prices Advancing.

AMSTERDAM, Dec. 5.—There has been little, if any, change in the diamond market of this city in the past two weeks, and few events of general interest have occurred. Business conditions continue to be very good, all the factories are working full time, and the cutters are taking all the rough shown to them at London, notwithstanding the fact that the assortments seem to be poorer as time goes on.

There is a distinct scarcity of polished goods at all times, which proves better than any argument as to conditions that the market is thoroughly sound and indicates that it will remain so. There is a constant stream of European and American buyers coming to this city, practically all of whom have to wait until the goods get finished in order to get what they want. In consequence of the restricted number of polishers the manufacturers are unable to supply the present demands, so it is easy to understand why prices are remaining so firm, and, in fact, steadily going higher. This applies particularly to the fine, small stones, for which there is as great a demand in Europe as in the United States. Certain sizes of brilliants are now fully 40 per cent higher than they were three months ago.

Among the principal buyers during the past week were representatives of the following firms: Oppenheim & Strauss, H. A. Groen & Bro., Konijn, Frank & Shire, Arnstein Bros., all of New York; M. Mannickendam, N. Drukker and A. Sansan, Paris; the Levy Bros. Co., Hamilton, Ont.; Ad. Cahn & Son, Birmingham, Savil & Kahn, Antwerp; L. Trier, Frankfort-on-Main. Others are expected next week.

N. Miller & Co., Cleveland, O., Who Offered to Settle at 30 Per Cent., Go Into Bankruptcy.

CLEVELAND, O., Dec. 12.—The failure of N. Miller & Co., this week, was not in the nature of a surprise to the Cleveland jobbers. Local houses have considered this firm a poor risk for some time, and as far as can be learned they have been buying their goods entirely in the east. The firm has been in a precarious condition for some time, but matters were brought to a crisis last week by the demands of several large creditors for an immediate settlement. The Millers filed a voluntary petition in bankruptcy. The schedule shows assets of only $18,000 and liabilities of $37,000.

It is understood that some arrangement has been made by which the store will be operated until after the holidays at least. The most potent factor in the failure was the poor location of the store. A good line of stock was carried, but the location was a little off the beaten track for a retail store.

The partners are Nathan Miller and Max Miller, who are brothers of Isaac Miller, whom they succeeded in 1907, though the latter subsequently resumed business again. The partners have been hard pressed for ready money for some time, and in order to adjust their difficulties a meeting of creditors was held in New York, Nov. 26. The statement presented by the firm then showed assets in stock, fixtures, outstandings and cash amounting to $12,600 and liabilities to $26,100, of which $20,500 was for merchandise, $3,000 due to the bank, $2,000 on notes to relatives.

Their first offer of a settlement of 20 per cent., of which 10 per cent. was to be in cash, was refused. The final offer of 30 per cent., 10 per cent. in cash and 20 per cent. in notes of one, four and six months indorsed by Sam Miller was taken under consideration and was accepted by a large number of the creditors.

Petition Filed for the Appointment of Receiver for the F. W. Teschner Jewelry Co., Milwaukee, Wis.

MILWAUKEE, Wis., Dec. 9.—Charges of fraud are being made against Fred W. Teschner, 647 3d St., who recently made an assignment in favor of his creditors, by Hugo Kraenzlein, the assignee, who has filed a petition for the appointment of a receiver for the F. W. Teschner Jewelry Co. and for all the personal property in the hands of Fred W. Teschner, Freda Teschner, Ida Teschner and Anna Kreutzer.

It is alleged that Teschner, on Sept. 18, 1909, turned all his property over to his wife, Freda, for $1, for the purpose of defrauding his creditors, and that he falsely dated the bill of sale, Jan. 15, 1909. The assignee also asks for an injunction restraining the defendants from disposing of any of their property, and that the action of Teschner in forming the F. W. Teschner Jewelry Co. be set aside.

It is further alleged in the complaint that Teschner organized the company, Aug. 3, 1909, for the purpose of avoiding the payment of his debts and that after the property was turned over to his wife she in turn handed everything over to the company. By stipulation the case has been postponed for one week, and will then come up in circuit court before Judge Turner.

Harry Heilborn Files a Voluntary Bankruptcy Petition at Beaumont, Tex.

BEAUMONT, Tex., Dec. 10.—Harry Heilborn, formerly a jeweler of this city and recently of Houston, filed a voluntary petition in the United District Court, Thursday last. The schedules which accompany it show his liabilities are about $4,000 and enumerate no assets of value. The petitioner owes the National Supply Co., of this city, $1,150, while he owes $400 for labor and $2,500 as surety on a note executed by H. Hirsch in favor of the Magnolia Ice & Brewing Co.

When in business in Beaumont Harry Heilborn was partner with his brother, Louis Heilborn, in the firm of Heilborn & Co. Louis Heilborn is not involved in the proceedings in any way. He has a jewelry and pawnbroking business of his own at Texarkana and is well rated and highly regarded.

W. H. Hoover has installed new show cases, etc., in his store at Mount Vernon, Ia. They are made of dark oak and heavy plate glass, with marble bases.

Jeweler of Los Angeles, Cal., Temporarily Stunned by Thug's Weapon, Recovers and Aids in Assailant's Capture.

LOS ANGELES, Cal., Dec. 9.—A sensational robbery occurred at the store of I. A. Cohen, who conducts a combination jewelry and trunk store on W. 7th St., near Spring St. D. Cohen, father of the proprietor, was alone in the store at the time. A young man came in and asked to see a trunk. As the aged Mr. Cohen stooped to open one of his samples the robber struck him on the head with a piece of lead pipe in which a wooden handle had been inserted and knocked the old gentleman down.

The jeweler was insensible for a few moments. Meanwhile the robber, who



ASSAILANT OF LOS ANGELES JEWELER, NOW IN CUSTODY.

proved to be Florin Franklin, a reform school graduate, rushed to the safe and secured diamonds, jewelry, etc., valued at about $1,000, put them in his pockets and ran out on the street. Just as he was leaving Mr. Cohen recovered and started after him, shouting at the top of his voice.

After running a short distance Mr. Cohen fell in a faint in the street. A crowd of pedestrians, however, chased the robber through an alley and he was caught by a negro named Jones. He had a revolver in his hand, which the negro wrenched away from him. A patrolman arrived at this time, and, seeing the weapon in the negro's hands, was about to strike him with his club when the true situation was explained to him. The young robber was then arrested and taken to the police station.

Mr. Cohen soon recovered consciousness and was taken to the receiving hospital, where he identified Franklin as the robber. While seriously injured, it is believed that Mr. Cohen will recover. He is 60 years of age, but still a vigorous man.

The loot taken by the robber included 10 diamond rings valued at $500, one diamond pin valued at $27, three diamond studs worth $18, besides a number of lockets, rings, chains, cuff buttons, etc., of less value. Franklin was held to await the outcome of Mr. Cohen's injuries. He is suspected of having been connected with several other serious crimes in this city.

Paul W. Berens, West Hope, N. Dak., has been succeeded by Dufault Bros. & Co.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

MOUNT & WOODHULL,

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OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF
FINE DIAMOND JEWELRY.

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(Southwest Corner Nassau Street)
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of all shades and combinations of shades to suit the most fastidious tastes at absolutely minimum export prices; **positively** not loaded with numerous profits.

Most of my goods are from first hands.

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WE have just secured one of the largest and most varied stocks of Australian Opals in the rough ever gathered together.



IT includes rare specimens of **BLACK OPALS** and many stones that combine unusual colors. All sizes and shapes.

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In Rough and Polished Diamonds

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14 Avenue Charlotte ANTWERP



G. C. Stairs is a new jeweler in Wichita, Kans.

A. Rogers has opened a jewelry store at 624 Girard Ave., Philadelphia, Pa.

A new jewelry store has been opened at Grand Forks, N. Dak., by P. Girard.

D. A. Hickman is now in business at 16 E. Washington St., Minneapolis, Minn.

At Pierz, Minn., a jewelry and repair shop has been opened by F. J. Gilbride.

The M. Bonn Jewelry Co. is a new corporation in Dover, Del., with a capital of $20,000.

C. L. Matthews is doing a general jewelry and repairing business at South Berkeley, Cal.

Archibald Hill and S. V. Chandler have opened a store at 115 S. Franklin St., Saginaw, Mich.

A. Cohn & Son have opened a wholesale jewelry business in the Carew building, Cincinnati, O.

A watch and jewelry repairing establishment has been opened by J. M. Elliot at Compton, Cal.

J. J. Esslinger has begun business on his own account at 2441 Bloomington Ave., Minneapolis, Minn.

H E. Hermann will shortly open a store at Myrtle Point, Ore. He was formerly in business at that place.

J. E. Rhode has engaged in the jewelry business at Pardeeville, Wis., where he has located in the Scott building.

A. Markel has leased quarters at 114 E. Main St., Norristown, Pa., where he will start in the retail jewelry business.

W. A. Wickford has opened a store in San Antonio, Tex., and has secured attractive quarters at 102 W. Commerce St.

Tager & Habace comprise a new firm that has begun the manufacture of a general line of jewelry at 59 Page St., Providence, R. I.

The St. Louis Watch & Jewelry Co. is the name of a new concern which is located on 7th St. and Washington Ave., St. Louis, Mo.

A. B. Correll will commence business, Jan. 1, in Spartanburg, S. C. Mr. Correll until recently was in the employ of A. W. Biber.

The Rosenblum Jewelry Co. is the name of a new concern which has recently opened a store at 503 Washington Ave. N., Minneapolis, Minn.

The F. & M. Jewelry Co. has been incorporated in Indianapolis, Ind., with an authorized capital of $25,000 by Mr. Markowitz, H. Friedman and F. R. Wolf.

Philip Cohen and B. M. Sharfman have formed a partnership under the name of the South Station Jewelers, opening a new store at 140 Summer St., Boston, Mass.

The Sharp-Parrott Co. has been organized at Muscatine, Ia., to sell all sorts of jewelry novelties to the public by means of catalogues. The company is located at 1002 Hershey Ave.

The Providence Jewelry & Optical Co. has located in San Antonio, Tex., having rented a store at 323 E. Houston St. The optical department is in charge of J. B. Des Roches, who is a physician.

The Clinton Mfg. Co. has started in business at 26 Fountain St., Providence, R. I., to manufacture a line of inlaid and solid gold combs for the jobbing trade only. Howard S. Daughaday is manager.

The Nicolet Optical Co. has been incorporated under the laws of Massachusetts with a capital of $30,000, the main office being in Fall River. The stock is divided into 3,000 shares valued at $10 per share. The officers are: President, A. O. Nicolet; treasurer, M. A. Steel, Portsmouth. The directors are these and H. C. Barrows.

Death of Harvey E. Rice.

Shortsville, N. Y., Dec. 8.—Harvey E. Rice, who conducted a jewelry store here for many years, died at the Canandaigua Hospital, Dec. 5, after an illness of three weeks. Death was due to cerebral hemorrhage. The funeral services were held yesterday afternoon at the home of his sister, Mrs. F. Beagley, 339 Cottage St., Rochester.

Mr. Rice was born in Rochester 58 years ago, and was a son of the late William and Mary Rice, of that city. He learned the jewelry trade with T. Ford, whose store was under the old Waverley Hotel. After mastering the details of his craft Mr. Rice came to Shortsville, 22 years ago, and opened a jewelry store, and by his industry, integrity and ability he built up a good trade and a large clientele. He was well known in the trade and had a host of friends who deeply mourn his demise.

Deceased is survived by three brothers, Wilbur W. and James E., of Rochester, and Edward T., of Cleveland, and two sisters, Mrs. Fred Beagley, of Rochester, and Mrs. M. S. Southwick, of Topeka, Kans.

Noah Deal, Arlington, Tex., Who Made an Assignment, Claims Assets in Excess of Liabilities.

Arlington, Tex., Dec. 8.—Noah Deal, a jeweler of this town, has made a general assignment under State laws for the benefit of his creditors. Inability to collect his debts owing to the unprecedented drought in this city is said to be the cause. He said that his assets amount to nearly $4,000, while his liabilities are nearly $2,000, but that he has not been able to rely on the former to pay the latter.

Deal wants to make arrangements with creditors by which he can resume business, and he says he expects to pay all his liabilities in full if he gets time in which to sell his assets without sacrifice. He claims that the value of his stock alone is about sufficient to pay his debts without considering open accounts due him. His friends hope that he will be able to make a settlement and resume without being forced into bankruptcy.

Schwaner Bros., Ord, Nebr., have been succeeded by Adamek & Cerney.

Involuntary Bankruptcy Petition Filed Against Lyon Bros., Chicago, and Reorganization Planned.

Chicago, Dec. 12.—Lyon Bros., who do a wholesale merchandise and mail-order business, have gone into bankruptcy and have been placed in the hands of the Central Trust Co., as receiver. The liabilities are said to be about $600,000 and assets about $400,000. An involuntary petition in bankruptcy was filed against the concern by the American Cutlery Co., with a claim of $1,899; the Central Rubber Co., creditors for $102, and the Chicago Rubber Co., $1,770. The usual allegations were made in the petition and in the application received. Judge Landis, in appointing the receiver, placed the bond at $25,000.

The business of Lyon Bros. is a corporation of which David T. Lyon is president, Abraham H. Lyon vice-president and Mark S. Lyon secretary and treasurer. The stock is held largely by the officers. Although it did a general business, it handled a large line of jewelry. The business was established in 1897 as a copartnership by the present officers of the concern.

These men originally bore the name of Torofsky, which they had legally changed to Lyon. They were formerly employed by Harris Wolf, whom they left in 1888 to start a wholesale notion business, but later became associated with Wolf under the style of H. Wolf & Co., which firm they succeeded. The partners were very successful for a time, but became financially involved in January, 1908, and asked for an extension from their creditors. They then incorporated under Illinois laws.

According to the statement of their attorneys yesterday after the petition was filed, about two-thirds of the indebtedness under the extension was settled, and in doing this the concern crippled itself financially and became hard pressed for capital. S. O. Levinson, counsel for receiver, stated that the action was a friendly one, based on the fact that the firm was technically insolvent. It could not as a corporation file a voluntary petition in bankruptcy, and so an involuntary petition was signed against it.

It is said that an attempt will be made to reorganize on a solid foundation and that these proceedings are simply preliminary to the reorganization. The owners of the business expect to practically double their capital, and the receivership will permit the concern to do business until the officers and their friends can proceed with their plans.

Death of Henry S. Rood.

South Norwalk, Conn., Dec. 8.—Henry S. Rood died, Monday, at his residence, 31 Fairfield Ave., this city, aged 60 years. Mr. Rood was one of the prominent business men of South Norwalk, where he conducted a jewelry store at 16 S. Main St. for 37 years.

Mr. Rood was a man of excellent habits, business acumen and genial disposition. He made a large circle of friends, who have learned of his demise with profound regret. The deceased was a member of Butler Lodge, I. O. O. F., and of Trinity Episcopal Church. He is survived by his widow.

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New Members Elected and Rewards Paid by the Jewelers Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers Security Alliance was held Friday, Dec. 10, the following members being present: Chairman Cutts, President Sloan, Vice-Presidents Wood and Champenois, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Bowen and Brown.

The following new members were admitted:

M. Blackenstos, Niles, O.; George R. Clark, St. Cloud, Minn.; Crescent Jewelry Co., Ogden, Utah; E. De Lantry, Parkville, Mo.; F. A. Hausen Co., Fergus Falls, Minn.; J. E. Gilleland, New Cambria, Mo.; J. W. Mathis, Marshall, Minn.; B. Nedland, Hillsboro, N. D.; J. N. Rovang, Ferris Falls, Minn.; Samuels Bros. and W. G. Smith Son, Youngstown, O.; Vautrot & Myers, Warren, O.; Weber Jewelry & Music Co., St. Cloud, Minn.; F. Albright, E. Liverpool, O.; F. M. Benner, Lisbon, O.; N. N. Copeland, Brackenridge, Pa.; Hamilton Jewelry Co., Benton Harbor, Mich.; George C Johnson, Leetonia, O.; W. F. Kemble, Lisbon, O.; C. F. Kesselmire and C. M. Wilson, Salem, O.; R. A. Noble, E. Liverpool, O.; E. C. Rifle, Lisbon, O.; Stein & Damon, Alliance, O.; A. Hutchinson, Massillon, O.; L. L. Jackson, Chattanooga, Tenn.; William Moore, Newcomerstown, O.; F. N. Prevey & Co., Akron, O.; H. A. Riedel, Lebanon, O.; V. R. Von Dette, Bennington, Vt.; B. Wingerter, Akron, O.; F. P. Beeton, Waterbury, Conn.; J. A. Crossman, Fairview, Okla.; Gillican & Co., Brunswick, Ga.; M. Greenwald, Parkersburg, W. Va.; H. P. Kizer, Weiser, Idaho, S. E. Laraway, Eugene, Ore.; E. L. Seidel, Marengo, Ia.; H. W. Spung, Mariette, O.; G. W. Taff, New Canton, Ill.; E. A. Zernitz, New Haven, Conn.; Jackson Bros., Rockford, Ill.; John Peach, Pulaski, N. Y.; Rubenstein Bros., Williamsport, Pa.; A. K. Merriman & Co., Gallipolis, O.; Buehler Bros., Osage, Ia.; W. C. Carroll, Lebanon, Ky.; Ed. Castor, Waseca, Minn.; F. H. Harm, St. Paul, Minn.; Johnson Jewelry Co., Anderson, Ind.; Nachtsheim & Son, Shapopee, Minn.; J. Weiland, Logan, O.; A. M. Wendel, Lancaster, O.; I. L. Grady, Jackson, Tenn.; Regnier Shoup Crockery Co., St. Joseph, Mo.; T. J. Jones, Terrell, Tex.; Herzog-Thompson Co., Birmingham, Ala.; Hoshor & Barnes, Rosendale, Mo.; Club Jewelry Co. and Mrs. Mary Ruetty, Columbus, O.; Emil Steinman, Sacramento, Cal.; L. N. Tomlinson, Bridgeport, Conn.; A. M. Balding, Atlanta, Ga.; Lee Cassady, Dresden, O.; William Horer, Sr., Bellaire, O.; John B. Tary, Benwood, W. Va.; Henry Zilliken, Wellsburg, W. Va.; J. C. Zimmerman, Bellaire, O.; P. E. Robinson, Babylon, N. Y.; F. O. Anderson, Minneapolis, Minn.; Mrs. T. M. Brady, Washington, Pa.; John Donohue, Faribault, Minn.; L. A. Orr Co., Rochester, Minn.; J. H. Peare, La Grande, Ore.; S. R. Scovill, Jr., Austin, Minn.; H. U. Sea-man Co., Washington, Pa.; M. C. Weyer, Faribault, Minn.; Max Astor, New York; L. M. Catlin, Nichols, N. Y.; H. A. Gestrich, Pittsburg, Pa.; Carl W. Tozer, Wilkinsburg, Pa.; Friedrich Jewelry Store, Hayden, Colo.; J. E. McKee, Waddington, N. Y.; L. E. Speltz, Winona, Minn.; Louis J. Stock, Kennewick, Wash.; W. A. Fisher, Fairmont, W. Va.; W. A. Grant, Harrisburg, Ill.; J. C. Hayes & Co. and H. S. Hayes, Morgantown, W. Va.; Mrs. O. A. Kerns, Moundsville, W. Va.; Koskowitz Bros., New York; Mumms & Pomerleau, Minneapolis, Minn.; S. Silverman, Altoona, Pa.; Robert Steel, Hammonton, N. J.; Abner C. Thomas, Sistersville, W. Va.; C. A. Wernecke, St. Marys, W. Va.; Julius Windner, Philadelphia, Pa.; Hart Jewelry Co., New Orleans, La.; C. C. McBurnett, San Angelo, Texas.; Beyer & Dalton, Rochester, N. Y.; Henry C. Becker, New York; C. J. Johnson, Huron, S. D.; Ryan Jewelry Co., Omaha, Nebr.; Paul M. Strain, Bloomington, Ind.; Charles A. Morris, Newberg, Ore.; Judd-Gross Co., Toledo, O.; E. I. Burn, Waynesville, N. C.; Dahlberg Jewelry Co., St. Charles, Md.

The following rewards were ordered paid:

Reward No. 93, to Edward Segkora, Madison, Wis., for the arrest and conviction of Samuel Eisner, a paroled prisoner from Joliet, Ill., who threw a brick through the window in W. J. Gamm's jewelry store, Oct. 11, at noontime, intending to steal three trays of diamonds valued at between $5,000 and $6,000. The hole in the glass, however, was so high that he was unable to reach the goods, and was overhauled in his flight by Mr. Segkora, who brought him back to the store and telephoned to the police station for an officer. Under a plea of guilty he was sentenced to a term of three years in the State's prison.

Reward No. 94, to Detective George Chase, of Salt Lake City, Utah, for the arrest and conviction of Fred Butler, who broke into the store of J. S. Jensen & Sons through a rear transom and stole two watches and a gold chain, but was unable to get anything more because of a burglar alarm which started to ring. On attempting to dispose of the property he was arrested, and, on conviction, was sentenced to one year in the State's prison.

Reward No. 95, to Officer George Johnson, of Lancaster, O., Hocking Valley Railroad Detective Skenyon and Detectives Gordon and Rourke, of Columbus, O., for the arrest and conviction of Edward McMahon, who broke into the store of H. R. Boving and stole watches and jewelry amounting in value to over $500. Through the lists of the stolen property sent out as directed by the Alliance, the thief was caught in Columbus after pawning some of the property, and, on conviction, was sentenced to seven years in the penitentiary. About one-half of the property was recovered from several pawnshops where it had been disposed of by the thief.

Suicide of F. Warren Johnson, a Jeweler and Pawnbroker of Washington, D. C.

WASHINGTON, D. C., Dec. 10.—F. Warren Johnson, who conducted a loan office and jewelry business at 1224 Pennsylvania Ave., N. W., was found dead on the fourth floor of the Hutchins building at 10th St. and Pennsylvania Ave., to-day. Mr. Johnson had called at the office of Edward Pipenbring, a manufacturing jeweler at that address, and, Mr. Pipenbring being out at that time, he requested a key to the lavatory. Shortly afterward a shot was heard, and on investigation Johnson's body was found huddled on the floor, a revolver, with one chamber empty, lying beside him.

A few days ago Mr. Johnson caused the arrest of Frederick L. Rice on the charge of embezzlement. At the time of his arrest Rice had in his possession over $19,000 in pawn tickets, covering goods which Johnson claimed he had given Rice to sell on the instalment plan, and upon the latter's not making proper returns Johnson took the matter up with the police. Johnson admitted receiving from Rice at least $13,000.

Mr. Johnson was employed for a number of years at Fulton's loan office on 9th St.; was a Scottish Rite Mason of the highest degree, the 33d honorary; past wise master of Evangelist Chapter, Rose Croix, and of Lafayette Lodge No. 19, F. & A.M., a member of the Mt. Vernon Royal Arch Chapter and a knight of Washington Commandery, Knights Templar. He was a pleasant man, well liked, and it was with deep regret that his friends in business and social circles learned of his death.

Death of David Jamison Ayres.

PITTSBURG, Pa., Dec. 10.—David Jamison Ayres, one of the best-known wholesale jewelers in the west, died, yesterday afternoon, at the residence of his brother, Dr. Samuel Ayres, 400 Morewood Ave., Shadyside.

Mr. Ayres was born in Danville, Ky., and began his business career in Keokuk, Ia., several years ago, and was engaged there at the time of his death.

The remains will be sent to Keokuk, where services and interment will take place.

KEOKUK, Ia., Dec. 11.—News of the death of David J. Ayres was received with profound regret and grief throughout this city.

Mr. Ayres was the president of T. R. J. Ayres & Sons, who conduct a wholesale and retail jewelry business at 509-511 Main St., this city. The business was established 25 years ago by Thomas R. J. Ayres, the father of the deccased, who retired in 1889. David J. and his brother, Jos. J. Ayres, were associated with the elder Mr. Ayres in the business, and after his retirement took over the business in which they had been partners for a number of years. They also conducted a music business under the style of Ayres Bros., and both jewelry and music business were finally combined in 1901 and the business was incorporated, with David J. Ayres president, Joseph J. Ayres vice-president and Thomas E. English secretary of the company.

The deceased was one of the most prominent business men of Keokuk, and had a wide circle of friends.

Suit Begun Against Engraving Concern Alleging Infringement of Patent on Mold for Casting Metals.

The Gorham Mfg. Co. and J. F. Robert Wurch have brought an action in the United States Circuit Court against Frederick Frochlich and William Riedel, doing business under the name of the Art Engraving Co., New York, alleging an infringement of an invention of a mould for casting metals, to which the complainants claim they hold the patent rights. The complaint asks for a preliminary injunction restraining the defendants from using the moulds embodying the patents until the matter is settled by the courts, and also asks damages of three times the amount of the sum assessed on the defendants for the profits which they have obtained from the alleged fraudulent use of the moulds.

The bill of complaint recites that Eugene C. Smith was the original inventor of a mould for casting the metals under patent 512,845, which was granted in 1894. Mr. Smith granted to the Gorham Mfg. Co. an exclusive license to employ the invention in casting silver and silver alloys, together with certain shop rights, reserving for himself all other uses and employments of the invention. He also granted certain rights to R. C. Ellis, of Philadelphia, and he in turn to the Franco-American Casting Co., and it was through this concern that J. F. Robert Wurch, one of the complainants in this case, obtained his claim to the patent.



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References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

Death of Joseph Platt Howard.

In the death of Joseph Platt Howard, resident of Howard & Co., 576 Fifth Ave., New York, which occurred Sunday night ollowing an attack of acute bronchitis, the ew York jewelry trade lost one of its old- st and best known members. Mr. Howard as connected with the trade from his boy- ood days and was the dean of the Fifth ve. jewelry district, his house having been ie first jewelry concern to locate on that enue. Mr. Howard had many friends in ew York and elsewhere, both in the jew- ry trade and in other occupations, who ere filled with deep regret of his death.

He had not been in the best of health for me time, but was able to be at his place



THE LATE JOSEPH P. HOWARD.

business, and was about as usual until hursday. He was taken sick on that day, it was not thought to be in danger. He ew worse, however, and the attack was ore than he could overcome and he passed ay Sunday evening at the Hotel Le Mar- is, 12 E. 31st St., where he had been aking his home temporarily.

Joseph Platt Howard was the son of Dr. oseph Howard and Mary Montague and as born at Amherst, Mass., Nov. 17, 1832. hile he was still a child his parents moved Brooklyn, where he spent his boyhood ays. He entered the jewelry business when years old, becoming apprenticed to owning, Hoyt & Canfield, in Cortlandt , manufacturers of gold jewelry. The ace was obtained for him by his grand- ther through Mr. Hoyt, who was a deacon the Presbyterian church in Brooklyn here the family attended. Mr. Howard rved as an apprentice for seven years, liv- g in a boarding house kept by a Mr. Bliss, reman of the shop. He was one of eight ys who lived there. Once a month they ere given a few dollars and were allowed cents a week for lunches. After he had en about three years with Downing, Hoyt Canfield he broke his wrist in a gymna- um and his employers obtained a place for him as a clerk with Seymour Hoyt, a jew- eler near Fulton Ferry, where he remained two or three years.

Mr. Howard next started a small jewelry and silverware business in Brooklyn, which he continued for a short time. He was then for a time with Robert Davis, who had a house furnishing business with a plated ware department and young Howard was in charge of this branch of the business. Mr. Davis failed about Dec. 1, 1856, and Mr. Howard next obtained a place during the holidays as a clerk with the house of Tiffany & Co. His aptitude for the work and his diligence won him the recognition of Mr. Tiffany and he was employed to collect accounts. Later he devised a method for registering goods and by attention to duty rose to a position of high trust. He remained in the employ of the Tiffany firm for 11 years.

On Sept. 15, 1866, Mr. Howard founded the firm of Howard & Co., renting a store from Henry Maillard, at 619 Broadway. His first sale was a silver napkin ring. He moved to 865 Broadway and later to an address farther uptown on Broadway. The firm was next located at 222 Fifth Ave. in 1873, the first large jewelry house in that section. The business was incorporated in March, 1882, Mr. Howard becoming the president of the corporation. The company moved to 264 Fifth Ave. and with the advance of the Fifth Ave. business district farther uptown it was again moved in 1907 to the present address.

Deceased is survived by three sons, one of whom, Montague, is connected with the corporation of Howard & Co., and three daughters.

The funeral will be private.

Death of Joseph M. Rossi.

Joseph M. Rossi, a manufacturer of diamond mountings, at 20 Maiden Lane, New York, fell dead of heart failure in front of 111 W. 11th St., Manhattan, Monday, while on his way to his physician, Dr. Antonio Fanoni, of 119 W. 11th St. Mr. Rossi had not been in good health for a year past, though he was down to his office last Friday and seemed to be feeling better than usual.

Mr. Rossi was born in Italy 47 years ago and came to this country when young. He worked for a number of concerns in the Maiden Lane district and was foreman for Belais & Cohn before starting in business for himself. He had been in business since 1892 and was a maker of fine mountings. Deceased was a man of practical ability, attentive to business and was successful. The business was formerly located in the old Myers building and was moved from there to the present address.

Mr. Rossi is survived by a widow, two children and four brothers.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Dec. 7	23 11-16d.	$0.53⅝
" 8	23 3-4d.	.53¾
" 9	23 7-8d.	.54
" 10	24d.	.54⅛
" 11	23 15-16d.	.54⅛
" 13	24 3-16d.	.54¾

Thug Who Held Up and Robbed Baltimore Jeweler Convicted and Sentenced.

BALTIMORE, Md., Dec. 12.—The trial of Samuel Geiselman for the attack on Simon Ruman in his store, 156 N. Gay St., Sept. 13, when the establishment was robbed in the daytime, ended in a conviction, yesterday. The jury had been out all night, and with the verdict came a recommendation of mercy. Sentence was suspended under a motion for a new trial by Geiselman's attorney. The sentence under the Maryland Code is from three to 10 years in the Maryland penitentiary.

The trial lasted three days and was held before Judge Wright in the Criminal Court. Geiselman's attorney made an unsuccessful attempt to secure a postponement. Mr. Ruman was the main witness called and broke down several times from the nervous strain while telling a dramatic story of how he had been robbed. He identified Geiselman and Reiche as the two men who had come to his store on the morning, about 10 o'clock and, under the pretense of looking at some watches, awaited their opportunity to assault him.

Reiche, the jeweler said, was the man who held the pistol at his head and made him hold up his hands while the other man went through the safe which the jeweler had been compelled to open. Reiche then compelled him to go to the rear of the store behind a screen and sit in a rocking chair, where he was bound hand and foot and gagged. Mr. Ruman produced a long strip of white cloth which had been bound about his face. The men then secured jewelry, amounting to $350, and $25 in cash from his pocket. When the robbers left by the rear door they threatened to return and shoot if Ruman attempted to make an outcry.

Mr. Ruman said that Geiselman wore a heavy mustache when he robbed him, but his face is now smooth. Another witness said that his attention was attracted to Geiselman while he was lingering near the store by the fact that he wore a false mustache. On the second day's trial Geiselman introduced a witness, who testifies that he (Geiselman) was at home in bed at the time of the alleged robbery.

Reiche's case was severed from that of Geiselman and he will be tried later. On the third day's trial much excitement was caused in the court room by an elderly man, said to be Reiche's father, who persisted in standing up in the court room and interfering with the proceedings by remarks. Finally, the man was ejected by Bailiff Noonan. The case was given to the jury, and they being unable to agree were locked up for the night and did not hand in a verdict until yesterday morning.

The case was tried by Deputy State's Attorney O'Dunne and Assistant State's Attorney Williams for the prosecution and David S. Kaufman for the defense. Geiselman was picked up just one hour and a quarter after the robbery, while standing on the corner of Wolk St. and Eastern Ave. At the time of his arrest a loaded revolver, a billy, an electric flashlight, a file and a number of keys were found in his possession.

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LETTERS TO THE EDITOR

A Correction from Leopold Stern.

NEW YORK, Dec. 13, 1909

Editor THE JEWELERS' CIRCULAR-WEEKLY:

On my return from Europe my attent was called to your issue of Nov. 24, a to my surprise I observe that you have correctly reported some of my remarks the occasion of the Tariff Committee d ner on Nov. 16.

I did not say as you quote:

"I hope to see the day when ther will be no duty on diamonds, as I wan to see the greatest development of th diamond-cutting industry in this coun try."

What I did say was the following:

"I hope to see the day when thi Government will not be able to collec very much import duty on polished dia monds, but for this loss of revenue th United States will be compensated b a greater development of the diamond cutting industry in this country," etc.

It would have been an insult to the telligence of the representatives of our tr to argue in favor of free diamonds, a have frequently expressed myself qu freely to the effect that a protective d on polished goods of at least 10 per cent necessary for the success of the future velopment of this important industry in t country, and I believe that my views on subject are well known in the trade

Please make the proper correction oblige, Yours very truly,

LEOPOLD STERN,
of Stern Bros & C

Pacific Northwest.

V. R. Wilson, for many years a pr nent jeweler of Marshfield, Ore., is b at that place, enjoying a visit with r tives in that town.

Harry E. Hermann, formerly of My Point, Ore., has moved back to th and has made arrangements for th ing of a store there.

P. J. Williams, Port Angeles, Wash., s been preparing for the holiday trade greatly improving his establishment. A display window has been erected.

Purser Tom O'Donnell, of the steams *Watson*, recently found a pearl in oyster, and Seattle jewelers who exam it state that the gem is worth from $1 to $1,500.

The opening of Seth Laraway's new st at Eugene, Ore., was held, recently, and place was visited by a large numbe orchestra was in attendance. N were made during the opening day the evening.

L. H. Burnett, engaged in the j business at Aberdeen, Wash., and form a member of the State Commission to Alaska-Yukon-Pacific Exposition at Sea gave a dinner to all of the newsboys Aberdeen recently.

Mrs. H. S. Butterfield, wife of the member of the firm of Butterfield Br Portland, Ore., was run down by an mobile, recently, and badly injured will probably be confined to her room a couple of months.

Newark.

TRADE CONDITIONS.

Business during the past week in the jewelry ade continued active, and as previously reported anufacturers in certain lines are experiencing reat difficulty in filling orders. Manufacturers of lver novelties are doing a fair volume of busiess and no complaints are heard. Cut glass manuicturers and ring and chain makers continue to o well, and refiners of platinum, gold and silver re very busy. The retail jewelers are feeling the sult of their repeated requests to the public or early Christmas shopping and a prosperous oliday trade is under way.

Herman Schwartz, of the Chas. J. Ventge Co., 32 Marshal St., has returned rom an extensive trip through the south.

The new furnaces recently installed by . LeLong & Bro., gold and silver refiners, re working to good advantage during the resent busy season.

Landon E. Gretter, southern representave for Riker Bros., who has been confined his home with typhoid fever for the st five weeks, is slowly convalescing.

W H. Bishop, of Bishop & Bishop, 310 ulberry St., has started on an extended our through the west and is expected to turn some time during the holiday week.

Richter & Reed have established themlves at 32 Marshall St., where they will steel engraving, tool making and die nking, principally for the jewelry trade.

John Hunkle, who has been connected ith Day, Clark & Co for the past 17 years, as opened a very attractive jewelry store 284 Springfield Ave., and has also inalled an equipment to do jewelry repairg of every description.

W. T. Liebe, an employe of Carter, Howe Co., was stricken in the street with a emorrhage of the lungs, Tuesday, Dec. 7. le was taken to the hospital, but expired fore any medical attention could be rendered. He had been ailing for some time, ut continued at work. Henry L. Liebe, reman for the same company, is a brother f the deceased.

J Wiss & Sons, of 683 Broad St., have ecently installed a chime clock manufacured by the McClintock-Moomis Clock o., Minneapolis, Minn. The clock which the only one of its kind in the city, has s mechanism in the basement, and at each uarter, half and hour mark the chimes an be heard blocks away. The clock is emporarily installed on the present site, as was originally designed for the company's ew building, which is to be erected in the ear future.

Mrs. Esther Lubin, of 96 S. Orange Ave., ost a pair of earrings valued at $205 and ecame entangled in the meshes of the law ithin the period of a few days. Mrs. ubin was arraigned in the First Criminal ourt, recently, to answer to a charge prerred by Abraham Pomaranz, of 97 S. Orge Ave. It is alleged that Mrs. Lubin ook the earrings home upon approval. efore the time for payment came her husand is said to have disappeared with the welry. Judge Hahn held Mrs. Lubin ending an investigation.

A fire of unknown origin completely deroyed the factory of the Riley-Klotz Mfg. o., manufacturers of brass novelties and rt metal goods, 17-19 Mulberry St. The rm employed about 200 people, and only four of them were injured in making their escape from the burning building. Three firemen were injured in their heroic work of saving human life. The estimated loss is $100,000. The company carried $62,500 insurance on the building. The concern has taken temporary offices at 18 Mulberry St., and preparations are under way for the rebuilding of the ruined plant, which is expected to be ready for occupancy within the next three months. The Art Metal Works, which is adjacent to the Riley-Klotz building, also suffered slight damages from the fire.

Baltimore.

Henry Castelberg and Leon Levi have both erected very large and attractive electric signs.

I. McGill Walker has opened his new store in N. Charles St., that certainly justifies his claim to the handsomest store in the south.

There has been a war of price-cutting going on among some of the big jewelry concerns in the retail district that will end in no good except to the Christmas shopper.

Frank A. Persohn has secured the building at the corner of Clay and Liberty Sts., which he will improve for an optical establishment. Plans for a four-story building have been prepared by architects. The dimensions will be 22 by 53 feet and will cost about $10,000. The contract has been let to Decker & Son.

John P. Axer was arrested, Dec. 5, charged with obtaining a diamond ring from the Castelberg National Jewelry Co., 106 N. Eutaw St., on the instalment plan and disposing of it the same day. A member of the firm testified that Axer made the deal for the ring on April 24 last, and the next day pawned it for $100, the ring being worth $400. The hearing was held before Justice Loden at the Western police station and the accused was held for court.

A story has reached here that G. J. Burnell, a jeweler of Parkersburg, W. Va., has been unusually fortunate in the oil fields. The story comes out in the transfer of his property to C. W. Swisher and others, operating as the Swisher Oil Co. One property is worth a quarter of a million dollars and produces 250 barrels daily. For years this property was in litigation, part of which Dr. S. H. Zickafoose lost, won and lost again through the changing fortune of long-drawn-out litigation. Thereafter Mr. Bunnell got the lease, and his rise in fortune has been rapid. He worked hard and incessantly in his little jewelry shop for years and years to retain the lease, hoping all the time fortune might turn his way. It meant hard digging and privation, but he stuck to it until the hand of fortune recently rewarded him. A well was drilled and a stream of oil struck, and with the sale of the property he was made one of the wealthiest oil men in West Virginia.

Theodore H. Vahlman reported to the East St. Louis, Ill., police, recently, that his home was robbed a short time ago of a small amount of cash, some jewelry and an overcoat. Mr. Vahlman is a member of the firm of Vahlman & Jacobs.

Connecticut.

R. S. Bieman, Winsted, left, Dec. 9, for Rochelle, Ill., where he has taken a position with the Rochelle Clock & Watch Mfg. Co., of which Wm. H. Winslow, formerly of Winsted, is superintendent.

Peter A. Berg, New Haven, died, Dec. 10, at St. Raphael's Hospital, that city. Mr. Berg was well known as a horologist. For several years he was in the employ of the S. Goodman Co., and later with S. Fry, on Church St.

A small box filled with refuse caught fire in the stock room of the Self-Winding Clock Co., 83 Orange St., New Haven, one day recently, but was extinguished before doing any serious damage. The loss amounts to about $100. The room in which the fire started was used for storing electric clocks.

Solomon Finch, who was well known as an itinerant vender of clocks, having traveled extensively through the south and west, died at the home of his daughter, Mrs. John Brooks, Southington, about a week ago, at the advanced age of 96 years. The deceased was a member of the Masons, Friendship Lodge No. 33.

The Peck & Way Mfg. Co., Forestville, makers of clocks and clock trimmings, etc., has filed a certificate increasing its capital stock from $10,000 to $75,000 and changing its name to the Peck & Young Mfg. Co. The concern has just taken over the firm of Young Bros., Forestville, who manufacture a similar line of goods.

James G. Woodruff, president and treasurer of the Wm. L. Gilbert Clock Co., Winsted, has the sympathy of his friends in the trade, owing to the recent death at Santa Monica, Cal., of his brother, Wallace W. Woodruff. The deceased was 66 years of age, and was for many years a resident of Winsted. He was a veteran and post commander of Palmer Post No. 33, G. A. R.

The salesmen of the International Silver Co. will meet in Meriden in convention today, Dec. 15, to discuss matters of general interest. The gathering will be held at the Home Club and dinner will be served in the hall in the evening. About 40 salesmen, the heads of the sales departments of factory "E," managers of several of the factories affiliated with the company and a few others will attend the session.

A stranger, one day last week, entered the store of A. W. Austin, 3 Main St., Norwalk, and attempted to secure a loan of $25 on a ring which he claimed was worth $150. The jeweler, after an examination, discovered that the alleged valuable gem was worth only about $5. A policeman was quietly telephoned for, but the stranger became suspicious and departed, leaving the ring in Mr. Austin's possession.

Henry Clay Dissell, who died, last week, at Hartford, was at one time in the employ of the Dueber Hampden Watch Works when the concern was located in Springfield, Mass., and moved with that concern to Canton, O. The deceased moved to Waterbury about 16 years ago and began the study of law. He became widely known as a law-book publisher, and was prominent in Democratic politics. The deceased was born in New York, 46 years ago.

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Lancaster, Pa.

Wilson Patton is home from a month's trip through the middle west.

Jerome L. Barney is home from a week's visit to Boston and New Haven, Conn.

William W. Sutton is on a two months' trip south, which will extend as far as Atlanta, Ga.

J. B. Roumfort and F. A. Huber, of the I. S. Meiskey Co., have left on their last trip for the year.

Aug. Rhoads has offered a beautiful silver cup as one of the prizes for the big summers' parade here on New Year's eve.

George B. Sachs, late with a cigar manufacturer, has returned to the jewelry trade and has taken a position with G. William Zeller.

Albert B. Smith, with Aug. Rhoads, and Charles E. Bowman, of Ezra F. Bowman's sons, have been drawn as jurors in January court.

William A. Weltz, of the William A. Weltz Co., Waterloo, Ia., manufacturers of fountain pens, paid his initial visit to Lancaster, last week.

All the Lancaster jewelers joined the movement for providing extra electric illuminations in the shopping district during the holiday season.

The basketball team of the local technical school last week defeated the K. O. K. A. team by a score of 34 to 23. Rex Ralston captained the "Techs."

Charles D. Rood, president of the Hamilton Watch Co., last week entertained a large party at dinner at the Wheatland Hotel, including the traveling salesmen of the factory.

Among the jewelers who lately visited Lancaster were: D. C. Deeter, East Berlin, Pa.; Nathan Blake, Cleveland, O.; Jacob W. Parker, Baltimore; A. L. McFadden, Washington.

Alexander Stewart, a jewelry manufacturer, of Edinburgh, Scotland, who is in this country to visit relatives, spent a few days, last week, in Lancaster with James Sanderson, an old friend.

Robert Kent, who went to St. Louis from Lancaster 15 years ago, afterwards removing to Kansas City, Kans., died there Dec. 2, of typhoid fever, aged 49 years. He leaves a widow and six children.

The auction sale of S. Kurtz Zook, which had been in progress since Oct. 22, ended on Dec. 4, being the longest sale of the kind held by a Lancaster jeweler for a number of years. It attracted a great deal of attention.

The jewelry stores never presented a more attractive holiday appearance than they do this year. Every store shows a full line of stock. The stores will be open every evening of the week from now until Dec. 24, inclusive.

The police, last week, found on the person of a man arrested for drunkenness two very handsome pearl brooches, which they suspected he had stolen. The man was held a couple of days, but as no evidence could be found against him he was discharged.

A letter received here, last week, from James T. McFalls, formerly of this city, states that he has formed a partnership with Jeremiah Duncan, at San Francisco, for the purpose of manufacturing jewelry. Both had been employed for years with the same firm of jewelry manufacturers.

Among the jewelers who visited Lancaster, last week, and who went to New York for a few days after leaving Lancaster last Friday, was James T. Knowles, who was a watchmaker when he left Lancaster nearly 40 years ago for New Orleans, his present home. This was his first visit to Lancaster since he left it.

Fire of unknown origin on the night of Dec. 10, damaged the establishment of the Boyd Optical Co., in the Erisman building, E. Orange St., to the extent of about $5,000, and there was only $3,000 insurance. H. H. Boyd left the building only a short time before the fire occurred, at which time everything was all right. The fire started in the rear of the store. The repairs to the store will be made quickly, and there will be very little interruption to business. The company suffered considerable loss two years ago by a fire.

Buffalo, N. Y.

A quantity of silverware was recently stolen from the store of Joint Bros., Savona, N. Y.

A Buffalo newspaper has devoted considerable space in a local describing a beautiful display of silverware at Weed & Co.'s store.

Mr. and Mrs. Isadore Latz are rejoicing over the birth of a son. Mr. Latz is a traveling representative of the Empire Ring Mfg. Co.

Miss Emily Rosenbloom, daughter of Morris Rosenbloom, of Morris Rosenbloom & Co., of Rochester, N. Y., was a recent visitor in this city.

The Frontier Jewelry Mfg. Co. has removed its offices from the Builders' Exchange to more commodious quarters in the Mutual Life building.

An effort is being made to raise the membership of the Buffalo Credit Men's Association from 300 to 500. Local jewelry manufacturers and jobbers are among the members.

Plans to organize local jewelry firms and other concerns into a wholesale merchants' board in connection with the Buffalo Chamber of Commerce are meeting with great success.

T. C. Tanke has an augmented staff of clerks to take care of his heavy holiday trade. Additional clerks have also been hired for the same purpose at King & Eisele's and other local firms.

Mr. and Mrs. Max Lewis returned recently from their honeymoon. Mr. Lewis is a traveling representative for the Queen Ring Mfg. Co. Mrs. Lewis is a sister-in-law of Emil Block, of the Frontier Jewelry Mfg. Co.

Among the jewelers who recently bought stock in the Buffalo market were: B. M. Fish, Hamburg; H. Miller, Attica; P. M. Riley, Holland; E. M. Wittigschlager, Niagara Falls; D. G. Erdle, Cherry Creek; Mr. Lewis, Arcade; W. C. Place, Caledonia; R. J. Tare, North Collins.

United States Marshal Doty recently returned from Savannah, Ga., where he delivered Joseph H. Miller, of the Amsterdam Diamond Co., to the federal prison authorities. Miller was put to work in the furniture shop of the prison, where he will put in two years at his old trade as a cabinet maker.

The Retail Jeweler's Association will hold no meeting in December, as the members are working night and day in taking care of their holiday rush. Their stores will be open every week night until the end of the year. The next session will be in January, and the annual election of officers for 1910 will be in February.

Much regret has been expressed in the trade over the illness of Joseph Kuster, jeweler, who has been suffering from pneumonia since Thanksgiving Day. He and his brother, Hugo Kuster, are managers of a jewelry stores at 1 Genesee St., owned by Mrs. Paulone Kuster, their mother. The latter is also on the sick list. This store was established by Casper A. Kuster, Mrs. Kuster's husband, 40 year ago. Mr. Kuster, Sr., died in 1893.

Among the travelers who recently called on Buffalo jewelers were: E. B. Downs, Hayden W. Wheeler & Co.; M. F. Thornton, A. J. Hedges & Co.; D. Albert Hunting, T. W. Adams & Co.; William F. Price, Barry & Co.; Percy D. Lucas, Frank W. Smith Co.; W. S. Noon, Cory, Clark & Noon; Charles T. Dougherty, Osmers-Dougherty Co.; George A. Jochum, C. Cornehlsen; Mr. Fletcher, Alvin Mfg. Co.; S. Glenn Walmsley, Herman Baum; H. A. Bliss, Wordley, Allsopp & Bliss Co.; A. Rutherford, Taylor & Co.; L. E. Picard, American Watch Case Co.; George E. Taylor, Wilcox & Wagoner Co.; William H. Wefferling, Riker Bros.; Mr. Glover, L. Tannenbaum & Co.; C. E. Mott, J. B. Bowden & Co.

Springfield, Ill.

W. A. Barker, an optician, was recently admitted to membership in the Chamber of Commerce.

Frank White, of Joliet, a sign painter by trade, has perfected, invented and will soon place on the market a steel drop window which is designed to prevent robbing of display windows in jewelry stores after a thief has cracked the window. The curtain is so adjusted that a jar, sufficiently heavy to break the window, will result in the releasing of a cord which holds the curtain in place, allowing it to fall at the rate of 16 feet, six inches a second. This makes the fall of the curtain almost simultaneous with the jar produced by the breaking of the window.

A handsome diamond brooch, valued at $300, was stolen from Mrs. J. C. Pierik, wife of the jeweler, at her home, last week. Suspicion falls on workmen who were employed in the house at the time the brooch was stolen. The case was reported to the police. J. C. Pierik furnished a heavy locket, set with a 1½-carat diamond, which a number of friends will present to Edmund Burke, State's attorney, as a Christmas surprise. At the Elks' duck dinner, held Wednesday night, Mr. Pierik delivered one of the addresses. Every Springfield jeweler is a member of the Elks and all attended the affair.

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A WORD TO THE WISE

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JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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1909 Has Been a Great Gem Year.

It can safely be predicted from the importations of gems at New York during the past 11 months that the calendar year 1909 will prove to be one of the greatest years in the diamond and gem trade of this country, and that the total importations of the year will aggregate over $40,000,000. Whether or not the figures will exceed the record figures of the year 1906 cannot be determined at the present time, but if they do not they will approximate the latter so closely that the two years will stand practically together. During the 11 months just passed the importations of gems at the port of New York alone have amounted to $37,416,377.41, and the prospects are that over $3,000,000 will be imported in December. The figures for the 11 months of this year show an increase of about $27,000,000 over the figures for the entire year 1908 and are exceeded by no year except 1906.

How the importations kept up during the present year are to be seen at a glance at the figures month by month, which were as follows: January, $1,958,963.28; February, $2,916,710.55; March, $3,353,407.97; April, $2,419,242; May, $2,689,213.49; June, $3,626,362; July, $5,112,957; August, $3,262,099; September, $3,318,341.74; October, $5,132,189.02; November, $3,626,891.36.

The value of the importations at New York last month of the cut precious stones and pearls was $2,966,846.98, as compared with $1,438,141.31 in 1908, while the value of the uncut precious stones was $660,044.38, as compared with $371,511.65 in 1908. The total for last month, $3,626,891.36 (which is the largest recorded for any November) exceeded the total of November, 1908, by over $1,817,000, and of November, 1907, by over $2,500,000.

How well the November importations compared with those of the same month in previous years will be seen at a glance in the following table:

Nov.	*Cut.*	*Uncut.*	*Total.*
1909....	$2,966,846.98	$660,044.38	$3,626,891.36
1908....	1,438,141.31	371,511.65	1,809,652.96
1907....	541,652.30	383,003.68	924,655.98
1906....	1,978,300.76	773,146.32	2,751,447.08
1905....	1,695,378.64	771,714.83	2,467,093.57
1904....	2,165,720.00	659,398.04	2,825,118.04
1903....	1,223,487.90	615,647.82	1,837,135.72
1902....	1,307,306.39	638,192.78	1,945,499.17
1901....	1,092,592.82	687,506.91	1,780,099.73
1900....	905,691.34	962,041.80	1,867,733.14
1899....	811,625.13	264,774.51	1,076,399.64
1898....	427,334.09	445,655.04	872,989.13

Push the Sale of the Finest Lines.

FROM the reports sent in by correspondents in the past two weeks there is evidence that in many sections of the country the Christmas business opened up early and has already assumed proportions that are distinctly gratifying to the jewelers. If trade will develop at this rate for the next week the Christmas business in gold, silverware, watches and rings will prove on the average, thoroughly satisfactory. Another gratifying feature of the conditions of the Christmas trade which many jewelers have experienced is the resumption of the demand for high-grade and high-priced articles to an extent that has not been manifested since the beginning of the business depression two years ago. Many fine pieces have been sold in small towns by jewelers who have not been looking for trade of this kind, and the extent of the sale of rare gems has been very large.

In this connection there is a hint in the letter sent out by President Archibald of the American National Retail Jewelers' Association, published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, to which all members of the trade should give consideration. This is, in brief, to have no fear of pushing the sale of high-priced articles at the present time, and to make it a point generally to offer the best in stock on all occasions. As the writer of the letter well said, clothiers, shoemakers and dealers in other lines find themselves able to sell the most expensive articles that they carry and have no hesitation in showing these even to customers who ask for cheaper varieties. The jeweler may take a leaf out of their book in offering the best he has on every occasion, as he has a much better chance than he imagines of pushing the sale of his high-priced lines by simply using judicious persuasive arguments.

The first requisite is confidence in himself and in the line which he is offering, together with the realization that his customers have more money to spend than usual. Now is the time to educate the public as to the merits, the artistic worth and the intrinsic value of the best articles made of gold, silver and gems.

> Buyers prefer to deal with live, progressive firms. Their estimate of the non-advertiser is: Not dead, but sleeping.

The Protected Selling Price Legal.

THE contracts covering the protected selling price have again been declared valid and in no way a violation of any rule of public policy, this time by the Supreme Court of California, which, without a single dissenting vote, handed down a decision early this month holding that a contract between a manufacturer and seller, which involved a fixed selling plan, is perfectly legal and enforcible. The suit was that of Grogan *vs.* Chaffee, the latter a Los Angeles (Cal.) grocer, who sold and advertised goods under the protected price covered by the contract with Grogan, who was the manufacturer of the same. The manufacturer was beaten in the lower court, which sustained a demurrer to the complaint. On appeal the Supreme Court, however, overruled the demurrer, though it permits the defendant to answer the action, which is for an injunction to restrain him from advertising, selling or offering for sale the article covered by the contract involved in the suit.

After showing that there was no allegation that the complainant held a monopoly of all the product manufactured, the court

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

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H. A. KIRBY

Manufacturers of Gold Jewelry

PROVIDENCE and NEW YORK

goes on to say that it saw no reason why the contract as between the parties should not be held valid, as it violates no canon of public policy and by its terms the buyer are not precluded from any lawful trade. The producer was, in the first instance, under no obligation to sell the defendant, and when he did sell he had the right to exact as part of the consideration for the same a promise by the purchaser that he would not sell at less than a stipulated price.

The court considers that there is nothing unreasonable or unlawful in the effort by a manufacturer to sustain a standard price for his goods. It is simply a means of securing the legitimate benefits from the reputation his products may have attained. Similar contracts, the court says, have been considered in a number of cases and have always been upheld where there was no tendency to produce a monopoly.

As far as the defendant is concerned, the court held the complaint sufficient, as it had broken a valid contract to the effect that he would not sell the article at less than the given prices, and he had so and threatened to sell at reduced prices. Whether the contract can be enforced against persons who might come into the possession of the plaintiff's product without notice of the restriction imposed by the plaintiff on the sale and without making any direct agreement in respect to such restriction, has not been decided by the court, as such question was not presented.

This decision is of importance to mercantile interests if only as indicating the tendency of the courts in considering contracts for the protection of the retail selling price. Even though it may not be a precedent that will have to be followed by the courts of other States, and even though certain State statutes might modify the position of the parties in other similar litigation, the general reasoning in regard to the contract being in principle in no way a restraint of trade, and, therefore, being valid and forcible, is distinctly gratifying and cannot but have some effect in the consideration of future suits of this kind.

Importations at the Port of New York

Weeks Ended Dec. 5, 1908, and Dec	4, 19 9	
China, glass and earthen ware:	1908.	190
China	$30,081	$65.5
Earthen ware	12,147	10.3
Glass ware	17,654	17.7
Optical glass	616	
Instruments:		
Musical	8,967	13.0
Optical	2,203	9..
Philosophical	352	5.0
Jewelry, etc.:		
Jewelry	16,922	19.0
Precious stones	392,191	641.0
Watches	27,331	30.
Metals, etc.:		
Bronzes	705	5.
Cutlery	25,528	36.
Dutch metal	.....	9.
Platina	20,610	100.
Plated ware	.....	
Silverware	3,395	2.
Miscellaneous:		
Alabaster ornaments	146	
Amber	477	
Beads	2,045	3.
Clocks	5,380	9.
Fans	2,816	6.
Fancy goods	3,341	15.
Ivory	39,475	42.
Ivory, manufactures of	2,409	
Marble, manufactures of	4,330	20.
Statuary	3,346	3.

New York Notes.

Earle Viall is spending a few days at the factory of the F. H. Sadler Co., Attleboro, Mass.

Leopold Stern, of Stern Bros. & Co., returned, Saturday, on the *Campania*, from a trip to Europe.

The Bayer & Pretzfelder Co., formerly at 11 W. 17th St., are now located in larger quarters at 5 E. 17th St.

B. Sinauer, of Oppenheimer Bros. & Veith, 65 Nassau St., sailed for Europe, last Wednesday, on the *Lusitania*.

J. Auerback, traveler on the Pacific Coast for the William L. Gilbert Clock Co., is spending a few weeks at the factory.

E. C. Miller, of the Baldwin-Miller Co., Indianapolis, Ind., was in town, last week, to meet his wife and daughter, who returned from Europe.

Stein & Hochberger, manufacturing jewelers, formerly located at 80 Nassau St., have moved to more commodious quarters at 102 Fulton St.

C. N. Gray, manager of the collection department of the Jewelers Board of Trade, is on a trip to Shreveport, La., on business in connection with the board.

The E. R. Sheppard Mfg. Co. is the name of a new firm which will make emblem goods for the jobbing trade. The concern has offices at 9 Maiden Lane.

Bernard Wurtenberg has leased for the Sterling Bronze Co. the entire second loft in their building at 107 W. 25th St. to the Rothschild-Kuno Button Works.

G. Lowenstein, formerly a jeweler in Brooklyn for many years, will open a retail jewelry store in the Arcade of the Silversmiths' building, 15 Maiden Lane, this week.

Elias Solomon, for the past eight years with the James E. Blake Co., has accepted a position with the Schmitz-Moore Co., Newark, N. J., having New York offices at 9 Maiden Lane.

Ada Eugenia H. C. Farrar, a singer known as Countess von Boos Farrar, was divorced from her husband, L. C. Farrar, a jewelry broker, by a decree given last week by Supeme Court Justice Bishoff.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kans., was in this city, last week, during which time he obtained a contract from the Santa Fe Railroad to furnish its dining service with 16,000 pieces of silver.

No more games will be rolled in the Jewelers' Bowling League until after the Christmas holidays have passed. The Wm. Barthman team is now at the head of the league, having passed the Tiffany & Co. team last week.

By order of Collector Loeb a quantity of seized goods will be sold in pursuance of the law at the seizure room of the Appraisers' Stores. The sale will begin today, and will include a quantity of watches, jewelry and other articles.

Protests of R. A. Breidenbach and Low & Florenzie in regard to the classification of precious stones were recently sustained by United States General Appraiser Sharretts. A protest by Henry Buss & Co. on toy jewelry was also sustained.

Dr. George F. Kunz, the noted gem expert, was a recent liberal contributor to a fund to be used by Columbia University to purchase medals and cups for an interclass regatta. Mr. Kunz's son, who died some time ago, was a member of the class of 1907.

A rough sapphire is being exhibited by Edward A. Sweet at the offices of Sussfeld, Lorsch & Co., 37 Maiden Lane, which is probably the largest rough sapphire ever brought to this country. It weighs 10½ pounds and is 7¾ inches long and three inches wide. The stone was shown to Dr. George F. Kunz, who declared it the largest one he had ever seen. It is of a grayish color, and came from Ceylon.

Sol M. Kalish, a Brooklyn jeweler, started for Manhattan, last week, with two diamonds, valued at $350, stowed away in a wallet in the right-hand pocket of his overcoat. While on the car he took the stones out of the wallet, looked at them and then replaced them in his pocket. Upon his arrival in the Maiden Lane district he found his diamonds were gone. He offers a reward of $50 for their return.

The December *Ancolm* has as its most prominent article "The Story of Maiden Lane." It is illustrated with a print showing Maiden Lane 100 years ago and a photograph of Richard Kipling, one of the first importers of precious stones on Maiden Lane, together with the photographs of a number of men now prominent in this business district. The text of the article deals with the early history of Maiden Lane.

Detectives, last week, arrested in a Bowery pawn shop an Italian they believe to be a burglar and who gave the name of Michael Burrello. They found in his possession a loaded pearl-handled revolver, a dozen cartridges, a gold watch, a scarf pin set with four diamonds, a clover-leaf pin with red, white and blue stones, a gold pin, $30 in cash, a woman's ring set with six sapphires and a diamond center and two silver watches. The Italian explained he found the pin at Sheepshead Bay. The detectives charged him with carrying concealed weapons. He was held in $300 bail.

The Board of United States General Appraisers recently rendered a decision in the case of L. Straus & Sons, in which it was held that china dishes, solid green on one side and white on the other, are decorated, within the sense which the word is used in the tariff. According to the importers, the china ware is not decorated and should be allowed to enter at 55 per cent. General Appraiser Hay, who writes the decision for the board, says that he feels obliged to follow a somewhat similar question decided recently in the United States Circuit Court against the importers. The imposition of the 60 per cent. duty was affirmed.

Supreme Court Justice Platzek dismissed, last Thursday, a suit for $31,500 brought by Bagg & Co. against Archibald S. White, a banker of this city, because White did not take a diamond and emerald brooch his wife was alleged to have bought from the jewelers. The defense contended that the suit would not lie because the brooch was not a necessity, and because Mrs. White, who ordered it, had no authority from her husband to do so. The defense also contended that when delivery of the brooch was attempted it was refused. Mrs. White bought an $87,000 diamond necklace somewhere else. Bagg & Co. claimed that Mrs. White had ordered the brooch on her own responsibility.

Max S. Fresco, a jeweler at 1888 Third Ave., was waylaid by three men at the foot of the Third Ave. L station at Houston St., Friday morning, as he was returning from a lodge meeting. One of the assailants was captured after an exciting chase. Fresco wore considerable jewelry, and the three thugs bent all their efforts to obtain it. By a hard fight the jeweler prevented them from getting his jewelry and called for aid. The men became frightened and started to run, with the jeweler in pursuit. At the corner of Houston St. and First Ave. one of the fugitives was stopped by a policeman, who took him to the Yorkville Police Court, where he was held in $1,500 bail for examination.

Nathan Zaidens, a jeweler of 2402 Jamaica Ave., Richmond Hill, is very much pleased over the recovery of a satchel containing several diamond and ruby rings and $500 worth of repair work, which he left on a subway train Sunday night of last week. The satchel was returned intact by a customs inspector, De Witt Whiteman, who journeyed all the way to Richmond Hill to restore to Mr. Zaidens his property. When the customs inspector reached the jeweler's home he was not there, but later wrote a letter thanking the customs man and offering him a reward. He received a reply which stated that no reward was desired and that the finder had only done as he would desire others to do for him.

A young man, who said he was a silverware salesman, was arrested, last week, on a charge of giving a worthless check for $35 to the Waldorf-Astoria Hotel, by a house detective, who had been looking for him since Nov. 30, when the check was refused by the Sherman National Bank. The man, in October, hired a room at the Waldorf, in which he exhibited silverware for a week. When he left he borrowed $10 from the cashier. On Nov. 30 he went to the hotel and presented his check for $35, getting back his I. O. U. and $25 in cash. The same day the check came back. While being taken to the station, the police say, the young man threw a check book out of the window of the cab. The checks were on the Sherman National Bank. In the prisoner's pockets were pawn tickets and a check for $35 made out to himself. He says that he worked for a small dealer in silverware, who lives at the Grand Union Hotel.

Miss Blanche Frazer, who said she was a jewelry saleswoman, complained to the police, recently, that she had been robbed of $3,800 worth of jewelry on Nov. 5, and last Thursday a piano salesman was arrested by a New York detective on suspicion of being connected with the robbery. A $500 diamond ring and other valuable articles of jewelry were found in his possession, according to the police. Grace Fair, an automobile demonstrator, identified the prisoner as the man who agreed to meet her and Miss Frazer. It appears from her story that while with the young man Miss Frazer was drugged and robbed of

(*New York Notes continued on page 75.*)



139 BROADWAY

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Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 73)

the jewelry. She is now in Atlanta, Ga. The prisoner denied that he ever met Miss Fair

W. D. McLean, Troy N. Y., will go out of business Jan. 1, 1910.

J. Greenwald, Richmond Hill, L. I., has been succeeded by Greenwald & Hayn.

Hugo Oppenheim, of Oppenheim & Strauss, returns to-day on the *Oceanic*.

Sol. Fox, of Fox Bros. & Co., Cincinnati, O., returned to this city on the *Mauretania*, Saturday, from a trip to Europe.

L. H. Wolf, of F. J. Boesse & Co., 68 Nassau St., returned, the first of the week, from a 10 weeks' trip in the south.

The engagement of Miss Beatrice Raives, daughter of Samuel Raives, of L. W. Sweet & Co., 37 Maiden Lane, to J. Miller, will be announced in a few days.

The A. & S. Espositer Co. has an exhibit of cut and rough gems at the third annual exhibit of the arts and crafts at the National Arts Club, 119 E. 19th St.

John J. and Charles E. Bowman, of Ezra F. Bowman's Sons, Lancaster, Pa., were among the out-of-town visitors seen in the Maiden Lane district last week.

H. Mermelstein has started in business as an importer of diamonds and maker of high-grade jewelry at 851 Fox St. He was formerly in the optical business at 392 Grand St.

Geo. Borgfeldt & Co. have moved to new quarters at 16th St. and Irving Pl. The large quantity of goods, office fixtures, etc., were moved in less than 48 hours without confusion.

A. Edelstein is now established in business as a watchmaker and jeweler at 241 W. 125th St. He was formerly connected with the firm of Pizer, Miller & Edelstein, silversmiths.

The Meriden Britannia Co., subsidiary to the International Silver Co., has obtained a 10-year lease of the store in the Maroridge building, 49 W. 34th St., extending through the block to 35th St.

John Thompson, traveler for J. B. Bowden & Co., 15 Maiden Lane, is seriously ill in a hospital at Minneapolis. His wife is with him. He was taken sick a short time ago and it was thought he would soon be better, but he has not recovered as quickly as could be desired.

The members of the speakers' committee of the Jewelers' 24-Karat Club of New York City have returned from a trip to Washington, D. C., whither they went to obtain speakers for the annual banquet of the club in January. The committee reports that it was successful in obtaining speakers from both houses of Congress. The committee is endeavoring to get Commodore Peary, the Arctic explorer, as one of the speakers. Plans are now well under way to make the banquet the most successful yet held.

Theodore Prime, oldest son of the late Ezra C. and Martha Prime, died, last week, at Huntington, L. I., after a long illness. He was born in Huntington, June 9, 1859, and always resided there. For years he assisted in carrying on the thimble manufacturing business established by his father, who was a pioneer in the business. When his father died he continued the business with his brother for some time. Deceased is survived by a widow, a son, one sister and one brother. The funeral was held last Thursday from his late residence.

At a meeting of the Board of Trade of Bridgeport, Conn., held in the Taylor building, Cannon St., last Thursday night, H. H. Hamilton, president of the Whiting Mfg. Co., 15 Maiden Lane, delivered an address in which he reviewed the history of sterling silver manufacture and gave some pertinent reasons why his company sought a location in Bridgeport. He gave a review of the history of his concern and spoke of the great progress in the manufacture of silverware in the last 10 years, saying that more advancement had been made in that time than in the previous 25 years. At the meeting 50 new members were admitted to the board.

Many friends in the trade extend their sympathy to George W. Street, of Geo. O. Street & Sons, 35 Maiden Lane, president of the Jewelers Board of Trade, because of the death of his wife, Mary E., which occurred last Wednesday at her late home, 93 Joralemon St., Brooklyn. Mrs. Street had been in poor health for a number of years. She was the daughter of Capt. A. S. Gibson, U. S. N., and was for many years a member of Holy Trinity Church. She was also connected with the Daughters of the American Revolution and other patriotic organizations. The body was interred in Greenwood Cemetery.

News Gleanings.

A. D. Nicolet, of Fall River, Mass., is holding a holiday auction sale.

W. H. Bain, Waltham, Mass., has bought out Lester I. Fisk, of West Newton, Mass. ton, Mass.

H. Hovda, Bottineau, N. Dak., has renovated the interior of his store and added a new front.

J. W. Wightman, Elroy, Wis., was a recent Chicago visitor, where he purchased holiday stocks.

O. W. Watterich, Oconto, Wis., has completely remodeled his store and installed new fixtures and show cases.

Samuel Lillis, Viroqua, Wis., has enlarged his quarters and doubled his stock in preparation for the holiday trade.

R. Lewis, formerly of South Carolina, has joined the repair department of the O. J. Weiss establishment, Wautoma, Wis.

Samuel Bernstein & Co., Portland, Me., notify the trade that the connection of Mr. Barnstone with the firm has been dissolved.

O. H. Benoit, New Bedford, Mass., whose store was damaged by smoke and water on the occasion of a fire recently, has adjusted the loss with the insurance company.

Charles C. Meier, who recently purchased the jewelry store of J. J. Rammer, Sheboygan Falls, Wis., has enlarged his store quarters, made several improvements and increased his stock.

Thomas H. Gadson, formerly at Beaver Dam, Wis., accompanied by his wife, is spending the Winter in the south. Next Spring Mr. and Mrs. Gadson expect to locate at Oklahoma City, Okla.

Theodore Amundsen, who has been associated with his brother Louis in the jewelry business at Marinette, Wis., has gone to Superior, Wis., to take charge of the repairing department of a large jewelry store.

The jewelers and precious stone dealers of France through the various associations have made formal applications to the Minister of Commerce, who has general control of the commercial organizations of the country, to settle the status of reconstructed and scientific gems of all kinds by formally declaring them *imitations* and causing them to be sold as such. It is said that while there is little chance of jewelers being swindled in matters of this kind, this action is necessary for the protection of the public at large.

The Waltham Watch Co., Saturday, brought a bill in the Supreme Court of the State to have a franchise tax, amounting to $93,756, assessed for the year 1909, declared void. The company claims that the tax was not computed fairly by the State deputy commissioner of taxes, who is alleged to have based his estimate of the value of the company's stock on the selling price in the market of a few shares, only 129 shares preferred and 62 common having figured in transactions during the period taken as the basis for such calculation. The company sets forth that there are 45,000 shares of preferred stock and 70,000 common, and not enough shares were publicly dealt in during the year to determine the market value accurately. An order of notice, returnable Jan. 3, for a hearing was issued.

Stephen Thomas, Sr., a well-known jeweler of Charleston, S. C., recently celebrated his golden wedding. Mr. Thomas is 73 years of age and his wife is 70. The wedding anniversary was celebrated at the jeweler's home, and was attended by a number of relatives and friends. In honor of the happy event Mr. and Mrs. Thomas presented St. Andrew's Lutheran Church, of Charleston, with a handsome communion set as a thanks offering. The service consists of a tankard, two goblets and two plates, all of sterling silver. The tankard bears this inscription: "Presented to St. Andrew's Lutheran Church by Mr. and Mrs. Stephen Thomas as a thank offering on their 50th wedding day, Nov. 24, 1909," while on the plates are engraved the initials of the church.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 11, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$410,870.65
Gold bars paid depositors	81,619.66
Total	$492,490.31

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 6	$88,121.75
" 7	62,740.34
" 8	77,979.91
" 9	114,076.16
" 10	36,584.49
" 11	31,368.00
Total	$410,870.65

NEWEST NEW RESTAURANT.

The Cafe de l'Opera Has Called on Assyria for Its Ornamentation.

Athens, Rome, London, Paris and Berlin have beeu called upon in the past to furnish ideas for hotels and restaurants in New York, and now the purveyors of food and drink have gone to Assyria, and they say that if Nebuchadnezzar were to blow into the structure that takes the place once occupied by the old Rossmore on next Wednesday, when it opens, he could have his favorite spinach served à la Babylon and amid surroundings that would convince him he had never forsaken the palace for the prairie.

The new restaurant, which is on Broadway between Forty-first and Forty-second streets, is called the Café de l'Opéra, and it is said that $4,000,000 has been spent in ground and building, more than a fourth of that going for decorations. Not only Assyria but Japan has furnished ideas for the latter. On the ground floor there are balustrades and pergolas of black marble, winged bulls and statues and sculptures copied from originals in museums, and a striking feature is a peristyle of 100 columus of black marble, each surmounted with double heads of the sacred bull of Assyria.

Directly opposite the main entrance on Broadway is a Persian stairway twenty-two feet wide, on the supporting wall of which is an enormous painting by George Rochegrosse depicting the fall of Babylon. It is 110 x 65 feet and cost, it is said, $80,000. On the south wall are enormous mirrors. On the balcouy of the second floor are eight life sized bronze figures depicting the court life of Assyria. The second floor, which is called the "Temple of Nikko," is decorated with Japanese works of art. Eight floors of 12,000 square feet each will be used in the preparation and consumption of food.

Henri Pruger, for many years manager of the Savoy Hotel, London, is president and general manager of the company, and it is said he will receive a salary of $50,000 a year. Aecording to statistics given out, Mr. Pruger will have a force of 750 men and women as waiters, cooks, dishwashers and so on. Sixty thousand glasses, 200,000 pieces of silverware, 100,000 pieces of China aud crockery and 250,000 pieces of linen in stock give an idea of the company that is expected. The kitchen range is 60 feet long and 20 feet wide, and the promise is made that nobody will be kept waiting.—*New York Sun*, Dec. 12, 1909.

$100,000 SILVER SERVICE.

An Exhibit of Much Interest to Admirers of Silverware.

To anyone even casually interested in silverware, the display now in the windows of the Meriden Company, 218 Fifth avenue, corner of Twenty-sixth street, Manhattan, will be found of particular interest. The exhibit is representative of the 12,000 individual pieces made from special designs and according to new and unusual ideas for the new Café de l'Opéra.

In this collection the work of the silver craftsman is shown at its highest estate. This is one of the largest special orders ever given. It was produced by the Meriden Britannia Company branch of the International Silver Company.—*Brooklyn Eagle*, Dec. 3, 1909.

Boston.

M. Loeb, vice-president of the Dueber Watch Case Mfg. Co., was in Boston during the past week.

George E. Fahys, of Joseph Fahys & Co., Brooklyn, visited the Boston office of the company, last week.

Louis Finch, Chicago representative of the R. F. Simmons Co., was among the visitors in Boston, last week.

Henry Cowan, traveler for E. A. Cowan, arrived home, last week, from an extended southern and western trip, and will remain in Boston over the holidays.

William Paul, formerly prominent in the trade, but recently with G. & C. Merriam & Co., publishers, is with Hodgson, Kennard & Co. during the holiday season.

E. W. Carleton, New England salesman for Joseph Cowan, closed up his traveling season for the year, last week, and will remain at the home office over the new year.

The E. Howard Clock Co. has installed recently watchman clock systems for the King Machine Tool Co., of Cincinnati, O., and the Anglo-Newfoundland Development Co.

The American Bank Clock Specialty Co., of Boston, has been incorporated to manufacture and sell bank clocks, with a capital of $40,000. The officers are: President B. H. MacCurdy, Boston; treasurer, J. J. Nolan, Somerville.

Philip Cohen and B. M. Sharfman have formed a partnership under the name of South Station Jewelers, opening a new store at 140 Summer St., which is near the South Terminal station, as the name of the concern implies.

The suit of the Waltham Watch Co. against Charles A. Keene, for alleged affixing of his own firm name to dials and plates of Waltham watches sold by him, was continued, Dec. 7, for one week at the request of counsel.

In the United States Circuit Court, Dec. 7, in the case of the E. Howard Watch Co. against Myer Kaufman, of Worcester, charged with violating the conditions of sale of a Howard watch, a continuance to Dec. 15 was granted, to allow counsel for the defendant further time in which to file an affidavit.

Michaele Fusco was arrested in this city, Tuesday, Dec. 7, charged with a theft committed in New York on April 19, 1906, when Michael Bertine was robbed of jewelry valued at nearly $500. Sergeant Lagrade, of the New York detective force, came to Boston, Friday, and took Fusco back to New York.

Charles Thompson, this city, and Herbert Rosenthal, Everett, Mass., were convicted, Friday, in the municipal court, of breaking open a showcase in front of 30 Winter St., shortly after midnight, and stealing therefrom jewelry valued at $141, the property of Harry A. Cushing. Two police officers captured the men with some of the stolen property in their possession. Thompson, who is 22 years old, figured in a jewelry theft case previously and was sentenced to the Concord reformatory. His companion, who is only 17 years of age, was placed on probation, this being his first offense.

Lawrence F. Percival, who sold his 1909 racing yacht at the close of the season, is as yet undecided as to whether he will have a new boat built for 1910 or not. The chances are, however, that he will give an order for a new craft, as he is a keen devotee of the sport and spends most of his spare time afloat in Summer off Marblehead, where the Percivals have one of the handsomest cottages on the north shore.

Frank F. Davidson, of the Thomas Long Co., has been elected a member of the board of government of the newly organized retail trade sub-division of the Boston Chamber of Commerce. Among the charter members of the new organization are other representatives of the jewelry trade, including Marcell N. Smith, of the Smith, Patterson Co.; Mr. Bigelow, of Bigelow, Kennard & Co., and Charles S. Cook, of A. Stowell & Co.

A chance meeting on a Boston corner a few days ago was in the nature of a brief reunion for four oldtimes in the watch case traveling fraternity, the quartet, who renewed trade recollections of a score of years ago being: George E. Fahys, of Joseph Fahys & Co.; Frank S. Sherry, of the Fahys Boston office; John A. Sherwood, now of the Solidarity Co., and William H. Prescott, in more recent years head of Smith, Patterson Co.'s clock department in this city.

The Waltham Watch Co.'s Band has been engaged to play at the military concert and ball that is to be held at Norwich, Conn., Jan. 27. The band feels highly complimented by being selected for this occasion in preference to any Connecticut band. The Watch Co. Band was one of the 16 bands that played at the 200th anniversary celebration at Norwich, July 4, and was the band that was selected from this number to play at the noon reception in honor of President Taft at that time.

Traveling men visiting Boston in the past week included: W. H. Sparks, Seth Thomas Clock Co., who stopped over on his way to Portland and other eastern points; John W. Sherwood, Solidarity Watch Case Co.; Mr. Inslee, Oneida Community, Ltd.; Charles T. Dougherty, Osmers, Dougherty Co.; Hugo Oppenheim, Oppenheim & Straus; Mr. Mayer, Marchand Freres; V. S. Chapman, Osmun-Parker Mfg. Co.; H. E. Slater, Whiteside & Blank; Louis Barrows, H. F. Barrows & Co.

Robbins, Appleton & Co. and the Waltham Watch Co. will remove from the Jewelers' building about Feb. 15 to commodious office quarters which are to be fitted up for them in the new John Hancock building, corner of Franklin and Federal Sts. Other removals from the Jewelers' building are said to be contemplated for the coming year, among them being the transfer of the office jointly occupied for a selling agency for the Crescent, Keystone, Philadelphia and Howard watch and case companies.

John Torsney, South Boston, who was arrested Friday and arraigned Saturday, charged with larceny of watches and jewelry valued at $900, contained in a satchel belonging to a jewelry salesman named Walter Binns, this city, seems likely to be exonerated, according to the police. He claims that a watch sold by him to a second-hand dealer was bought of Charles T. Mackey. It has been identified as one of the watches in the satchel stolen from Binns, last March. Mackey was placed under arrest, and is said to have admitted the truth of Torsney's statement and disclosed what was done with the other valuables.

A large number of retailers have been in Boston during the past week replenishing holiday stocks, among them being: Arthur Beaudet, Woonsocket, R. I.; E. C. Wright, Putnam, Conn.; C. H. Trefethen, Manchester; John Morrill, of Morrill Bros., Concord, N. H.; George H. Griffin, Portland, Me.; W. F. Chisholm, Gloucester; R. A. Lohnes, Worcester; H. S. Hewett, Brockton; Frank Quinn, for F. Schneider, Lawrence; H. P. N. Dahl, Maynard; L. R. Hapgood, Orange; John Hill, of J. B. Hill & Son, Beverly; J. A. Brightman, Southbridge; C. S. Powers, Webster; E. A. Chandler, West Gardner; Harry Foye, Athol; H. O. Barthelmes, Marlboro; C. P. Forbes, Greenfield; L. P. Brigham, Hudson; George H. Gutteridge, Maynard, Mass.

North Attleboro.

TRADE CONDITIONS.

The reports of the traveling men now indicate the beginning of an era of unusual prosperity in the jewelry industry. The men are all getting good orders and some of the shops are beginning to lengthen out their running time in order to prepare the orders for Spring goods. Ordinarily it is dull just before Christmas as the jobbers and retailers are waiting to gauge the Christmas trade. This year, however, the business men are placing orders unusually early.

Charles Cobb was in Boston last week in the interests of F. S. Gilbert.

Albert Totten has purchased the property of the Jordan Estate on Washington St.

Harry Booth, western salesman for Sturtevant & Whiting, was at the factory last week.

George Angell left last week for New York with the sample cases of the Geo. L. Paine Co.

Orin Clifford has returned from a New York trip, taken in the interests of the Webster Co.

Louis Blackinton left, Saturday evening, for a trip in the interests of W & S. Blackinton & Co.

Charles F. Hayes, New York, was in town, last week, placing orders with the local manufacturers.

Fred Howard, manager of F. M. Whiting & Co., entertained his father, Dr. Howard, of Lawrence, last week.

A. B. Chace left last week for a ten days' trip through New York State in the interests of Boss & Baldwin.

The insurance adjusters were in town Friday and settled for the damage done to the residence of T. G. Frothingham by fire two weeks ago.

Receiver Charles Bancroft, of the defunct Jewelers' National Bank, has appointed a Mr. Lecheck to take the position formerly held by Lewis Reeves.

F. O. Emerson, owner of the Emerson Hotel, entertained the following jewelers at his Summer home at Lake Mirimchi last Thursday afternoon: John E. Tweedy, C. Ray Randall, Wallace Franklin, Edward H. Cummings, George Maintien, William Maintien and Daniel Chisholm.

Providence.

John Kelso was one of the visitors in Boston the past week.

David M. Watkins, of D. M. Watkins & Co., is enjoying a vacation at Aiken, S. C.

Mr. and Mrs. William Loeb returned Friday from a visit of several days in New York.

Joseph D. Varley was in the city the past week for Allsopp Bros., of Newark. N. J.

Adams & Kahn have succeeded F. H. Adams, manufacturers of jewelers' findings at 129 Eddy St.

The George N. Steere Co., Pawtuxet, has equipped its plant with a sand blast and blower system.

Young Bros. have been granted a permit to erect a one-story concrete block garage on Goff St.

Frederick C. Lawton, superintendent of the Gorham Mfg. Co., returned Dec. 7 from a visit to New York.

Henry A. Kirby is receiving some good orders from H. A. Kidder, who is on the Pacific Coast circuit.

F. Drisko, of the Globe Optical Co., of Boston, was a visitor among the trade in this city the past week.

Albert Russell, of the Irons & Russell Co., has been in Chicago the past week in the interests of that concern.

John M. Buffinton, of the Potter & Buffinton Co., is serving on the Grand Jury in the Superior Court.

Charles H. Barber, Westerly, died recently, and his stock is being disposed of and the business discontinued.

E. D. Bassett, Jr., of this city, has accepted a position as salesman for the Chapman Mfg. Co., of Attleboro.

Gold vest-chain makers are being advertised for in the daily papers of this city by A. Wallach & Co., New York.

Brennan & Critchley, electroplaters, 227 Eddy St., have been increasing their floor space because of increasing business.

Tager & Habace is the name of a new firm that has begun the manufacturing of a general line of jewelry at 59 Page St.

William Penfold, of Leary & Penfold, who has been visiting the factory in this city, returned to New York last week.

Many of the manufacturing jewelers are using the American Red Cross Christmas stamps on their letters and mail packages.

Charles R. Ballou has severed his connection as representative of the Jewelers' Supply Co., and has been succeeded by Albert E. Crowell.

Robert E. Budlong, of the S. K. Merrill Co., was one of the judges at the Freshman-Sophomore debate at Brown University the past week.

G. Tazoz, of the Japanese Fuji Co., of this city, left on Tuesday, Dec. 7, for Kyoto City, Japan, where he will remain for several months.

L. L. Longee representing Dame, Stoddard & Co., Boston, called upon the trade in this vicinity the past week and booked a number of good orders.

William A. Schofield and J. J. Rosenfeld were among the speakers at the big Italian banquet given Dec. 7, complimentary to Councilman Famigletti.

Walter R. Callender has been re-elected a director of the Rhode Island Hospital Trust Co., at the annual meeting of the stockholders last Tuesday.

Capron & Co. have added largely to their line of buttons this season, and their factory is being driven to its capacity to keep pace with the orders.

Among the salesmen at the hotels in this city the past week to meet the western buyers, was a representative of the Newark Tortoise Shell Co., Newark, N. J.

Herbert Tourtelotte started west to the Pacific Coast with the Waite Thresher Co.'s line the past week. William B. Peck left for the middle west for the same firm.

Charles E. Townley is now on the road soliciting trade for Brown & Dean Co., refiners. He was for several years a traveling salesman for the J. Briggs & Sons Co.

James P. Sullivan, with the Ostby & Barton Co., was a member of the committee of arrangements for the memorial service of the local lodge of Elks last Sunday.

Fales & Bartlet have removed from 234 Chestnut St. to larger quarters, 119 Pine St. The E. A. Eddy Machinery Co. has the contract for equipping the new factory with machinery.

The Clinton Mfg. Co. has started business at 26 Fountain St. to manufacture a line of inlaid and solid gold combs for the jobbing trade only. Howard T. Daughaday is the manager.

Robert E. Budlong, Jr., New York, representative of the S. K. Merrill Co., is at the factory in this city arranging his new line of samples, preparatory to calling upon the trade with spring goods.

Among the members of the Y. M. C. A. business men's athletic class, which gave a public exhibition the past week, were John J. Butler, who is class leader, and Harry Cutler and Benedict Lederer.

Mr. Polsey, for several years bookkeeper with Frank Mossberg Co., of Attleboro, has taken a similar position with the S. & B. Lederer Co., of this city, succeeding W. U. Lansing, who recently died.

Dunn & Rodenberg and J. A. Dunn & Co., of this city, have arranged with George Hilsinger, who has been New York representative for the Irons & Russell Co., to represent them in that section.

Among the first contributors to the $75,000 fund for the Pawtucket Young Men's Christian Association were Henry G. Thresher, $400; Arthur W. Stanley, $300; in memory of George H. Fuller, $7,000.

Charles Offerman has resigned his position as salesman with William Smith & Co., and has accepted a similar one with C. A. Marsh & Co., of Attleboro. He had been with William Smith & Co., for 26 years.

The regular monthly meeting of the board of directors of the Manufacturing Jewelers' Board of Trade will be held at the roome of the association in the Wilcox building, 42 Weybosset St., on Friday afternoon, Dec. 17.

The Hussey Co. has taken a part of the Baird-North Co. building on Broad St. and is installing machinery and apparatus for the manufacture of jewelry. A coloring plant and polishing benches are among the equipment that is being put in.

Benjamin Lederer, Sigmund Lederer ar Edward Lederer were among the invite guests at the complimentary dinner at tl Crown Hotel, Tuesday evening, given the directors of the Providence and Bosto branches of the Taxi-Service Co.

William H. Sparks, New England repr sentative of the Seth Thomas Clock C was in this city last week. His visit w mainly to the authorities of public schoc of the city to arrange for the installatic of the firm's clocks in about 160 schoc rooms.

Miss Marguerite Edith Thurber, daug ter of William H. Thurber, of the Tilde Thurber Co., was married Thursday no at the Mathewson St. M. E. Church, tl city. The ushers included Frederick Thurber and William G. Thurber, brothe of the bride.

The Manufacturing Jewelers' Board Trade has paid during the past a week first dividend of 10 per cent. to the credito of Abraham Bros. Jewelry Co., New Yor and a first dividend of 15 per cent. to t creditors of the Lenox Watch Case C of New York.

The George H. Allen Mfg. Co. has fil articles of incorporation at the office Secretary of State J. Fred Parker. T capital stock is $25,000, and the firm w manufacture jewelry in this city. The corporators are George H. Allen, Jan A. Palmer and John I. Devlin.

William F. Kilkenny, for the past fi years associated with the United Wire a Supply Co., the last two years of whi was as assistant general manager, has se ered his connection with that concern a accepted a position in the selling depa ment of the J. Briggs & Sons Co.

Mrs. Caesar Misch, head of Caes Misch, Inc., who was recently elected N tional President of the Council of Jew Women of America, at Pittsburg, attenc the meeting of the executive board of tl order at Cincinnati, last week, from wh place she returned home on Friday.

A memorial window in honor of the l Rev. John M. Hall has been placed in p sition in the Second Presbyterian Chur on Harris Ave., this city. The wind was made by the Hawkins Glass Works, Rochester, N. Y., from special designs, a is a fine specimen of ornamental wind workmanship.

William H. Hayes, 16 years of age, w arraigned in the Sixth District Court We nesday morning on a charge of embez ment of $9.31 in cash from L. Dimond Sons, Inc., while in the employ of corporation, to which charge the lad plec ed guilty. Judge Gorham placed the you man on probation.

The first anniversary of the Sterling S ver Mfg. Co., 150 Chestnut St., this c was observed by an oyster bake given the members of the firm to their emplo and guests on Thursday afternoon at o'clock. After the bake the young peo present enjoyed a social time with danc as the principal feature.

Among the foreign importations recei through the Providence customs house past week were the following: Fr Bremen, 14 packages of imitation preci stones and one of silverware; from Hav one package of imitation precious sto

id one of plated ware; from Southamp-n, one package of imitation precious ones.

At the organization of the Providence chool Committee last week, Charles E. ancock was appointed on the sub-com-ittees on drawing, hygiene and school-uses; Edward L. Mulcahey on commit-es on accounts, Summer schools and text ooks; Walter B. Frost on executive com-ittee, high school and text books; Joseph San Souci on evening schools, grammar id primary schools and executive com-ittee.

Strange errands call people to the City all. Hardly a week goes by but some rson goes there and asks what part of e building to go to to have gold jewelry d gold bars examined and tested. One y the past week a man and two women led at the City Registrar's office, insist-g upon having some diamonds examined d their value declared. Most of these llers are foreigners who have in mind e hall mark law which applies in other untries.

Oscar Fredericks will take a position th George H. Holmes Co., of this city, salesman. He has had several years' perience as a jewelry salesman, having en with Freedman, Daughaday Co., hartley, Mass., and later with Esser & o., this city, until the failure of the latter ncern. Being unable to secure such a sition as he desired, he accepted a posi-n on the New York police force, where, nce his appointment last Spring, he has ade an enviable and creditable record.

In its systematic effort to raise funds r the pursuance of its work, the Provi-nce Society for Organizing Charity has vited prominent business men and others take charge of the appeal in their re-pective lines. For the jewelers, Harry utler, William A. Copeland and Engle-ardt C. Ostby constitute the committee. n other committees are Henry D. Sharpe, enry Fletcher, Walter R. Callender, Jo-ph Samuels, Frederick W. Aldred, Emery San Souci, William O. Blanding and rthur W. Claflin.

The jury in the United States Circuit ourt on Dec. 7 returned a verdict of 3,182.02 in favor of the plaintiff in the se of William J. Brown, trustee in bank-ptcy, against Marck Streicher. The case as heard before Judge Arthur L. Brown. he plaintiff, as trustee in bankruptcy in he matter of the Lazarus & Griess Co., rought the suit to recover for preference lleged to have been given Streicher as a reditor by the bankrupts within four onths of their being adjudged bankrupt. he verdict was practically for the full mount claimed.

A rescript was handed down in the Su-reme Court on Wednesday in the case of ames H. Orpin against the Westmacott as Furnace Co. The court holds that there as nothing in the testimony to warrant the ction of the jury in allowing the claim of he plaintiff for the sum of $30 as balance f salary for two weeks when he was sick nd did not work, over and above the mount voluntarily paid to him by the de-endant. The defendant's exception that he verdict is against the weight of the vidence in that regard is therefore sus-tained. The case is remitted to the Su-perior Court for a new trial unless the plaintiff shall on or before Jan. 1 remit all the verdict in excess of $98.60.

The advisory council of the New England Manufacturing Jewelers and Silversmiths' Association was held in the rooms of the association in the Wilcox building, 42 Wey-bosset St., Thursday afternoon, with a good attendance, President of the Board Everett L. Spencer presiding. Several matters were discussed, but the most impor-tant was that of the 56-hour law, which be-comes effective on Jan. 1, and its applica-tion to the manufacturing jewelry industry. Consideration was also given to the similar law which goes into effect at the same time in Massachusetts. The association also con-sidered the provisions of the corporation tax, but action on this was deferred until a future meeting.

Max Kritz and Anton Burke, pawnbro-kers, were arraigned before Judge Gorham Monday morning in the Sixth District Court, charged with unlawfully purchasing silver scraps. They both waived examina-tion, were adjudged probably guilty and bound over to the Grand Jury in $700 bonds. Kritz has a shop on Westminster St. and Burke on Union St. The two men are the first to be prosecuted under the amendment to the General Laws that was passed at the last session of the Legislature, which was introduced by Representative Harry Cutler and was in the interests of the manufactur-ing jewelers as a protection against dis-honest employes. The amendment forbids the purchase of gold or silver scraps by any pawnbroker. The offense is punishable by a fine not exceeding $2,000 or imprisonment not exceeding one year for each offense. The amendment also provides that the li-cense of any pawnbroker found guilty of such an offense shall become void. The police charge that the silver scraps in both instances were purchased from Edmond E. Hirsh. Kritz, it is claimed, received $4.60 worth of the scraps, for which he paid $1.25, while Burke purchased $5.80 worth and paid $2.

The second week of the influx of buyers into this city saw a registration of the rep-resentatives of fully 30 firms at the Nar-ragansett and Crown hotels. At each of these hostelries every facility was given by the management to accommodate the buyers and salesmen of the local manu-facturers. It is expected that one more big week will complete the season's buying. Those here the past week included the fol-lowing: Adolf Rosenbach, of Rosenbach & Goodman, New York; W. Wrinch, of Wrinch-McLaren Co., Toronto, Can.; I. M. Oppenheimer, of M. J. Oppenheimer & Sons, Baltimore, Md.; A. Kunstader, of Kunstader Bros., Chicago; Hermann Epp-stein, of Guthman, Solomon & Co., New York; Joseph Kohl and S. H. Block, of Joseph Kohl & Co., Columbus, O.; Ben-jamin Rothschild, of F. Lewald & Co., Chi-cago; S. S. Wylie, of S. S. Wylie & Co., Albany, N. Y.; H. Bernstein and S. Essy, of Bernstein & Essy, Cleveland; H. Wein-rich and N. C. Weinrich, of J. A. Schwartz & Co., Philadelphia; Harry Seligman, of H. Seligman & Co., St. Louis; Sol Prentke, of Prentke Bros., Cleveland; Herman Pichel, of Samstag & Hilder Bros., New York; H. T. Goldsmith and Clarence Gold-smith, of Goldsmith Bros., Cleveland; Si-mon Schweizer, of Schweizer & Co., Phila-delphia; E. M. Stern and L. Stern, of S. M. Stern & Co., Philadelphia; Miss E. Grossman, from Nussbaum & Grossman, Cleveland; J. L. Felsenthal, of Felsenthal Bros. & Co., Chicago; Newark Tortoise Shell Co., Newark; Aaron Sands and Al Sands, of Aaron Sands, Cleveland; Albert W. Simons and E. W. Bloomberg, of Meyer, Simon & Co., Philadelphia; H. Friedman and Leo Markowitz, of F. & M. Jewelry Co., Indianapolis, Ind.

Attleboro.

E. D. Bassett, Jr., has taken a position as salesman with the Chapman Mfg. Co.

Edward Brooks, of the Attleboro Mfg. Co., left, last week, on a business trip.

F. White left, last week, for the west in the interests of C. O. Sweet & Son Co.

Ralph Hoxsie, New York salesman for Mason, Howard & Co., was at the factory last week.

William Bushee, of A. Bushee & Co., who has been ill with typhoid fever, is reported as improving.

Elias Solomon, New York representative for the James E. Blake Co., has resigned his position.

C. M. Robbins, Harwichport, was a local visitor at the Chas. M. Robbins Co.'s fac-tory, last week.

A number of the local factories were obliged to work overtime last week to fill telegram orders.

D. E. Makepeace attended the banquet of the New England Civil Engineers held at Boston, last week.

The traveling salesmen for nearly all the firms will be on the road for their long Spring trips by Christmas eve.

George Heywood has resumed charge of the New York office of the Horton, Angell Co., after a visit in town to the factory.

George J. Kelley, who for several years was connected with W. H. Saart & Co., has opened an insurance office in Providence.

Joseph Finberg, of the Finberg Mfg. Co., has generously given to the town a large lot of land at the corner of Bishop and Park St., to be used as a public playground.

Damon Derard and John Gold, employed at the factory of the Fontneau & Cook Co., on Union St., were severely burned about the face, last Saturday, when a gas tank upon which they were working suddenly exploded.

The corner stone of the W. C. Tappan Memorial Y. M. C. A. building was placed in position, last Wednesday noon, by the Y. M. C. A. officials. David Low, who represented Mrs. W. C. Tappan, presented the building.

Daniel H. Smith, a retired jewelry manu-facturer of Attleboro, has given the Attle-boro public library $2,000. This sum has been placed in the hands of the trustees of the library to do with it as they deem ad-visable. The trustees accepted the gift and voted to establish a trust fund to be known as the Daniel H. Smith trust fund, and that the interest from the money will be used from time to time in the best way deemed advisable.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

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CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, DECEMBER 15, 1909. No. 20.

Chicago Notes.

Geo. Weidig visited Cincinnati, O., last week.

C. A. Still and wife, Beloit, Wis., were here, last week.

John S. Braude made a flying trip to New York, last week.

J. M. Morrow, with the American Watch Case Co., was here, last week.

Samuel Quint, 758 S. Halsted St., has removed to the Champlain building.

Russel Talbot, with the Alvin Mfg. Co., called on the trade here, last week.

Walter Noon, of Cory, Clark & Noon Co., visited the trade here, last week.

Homer Brouchard has resigned his position as city salesman for Sprochnle & Co.

Robert A. Brown, traveler for S. O. Bigney & Co., was here, last week., on his way west.

S. Lindenberg, of Lindenberg, Strauss & Co., Cincinnati, O., was a visitor here, last week.

R. T. Hunter, representing the George L. Brown Co., is back from a visit to the factory.

Fred Mayer, with the Bruhl Bros. & Henius Co., visited the diamond trade here, last week.

L. J. Finch, the new western representative of the R. F. Simmons Co., is on a visit to the factory.

J. I. Minteer is now representing the Crown Pipe Mfg. Co., and has an office at 151 Wabash Ave.

L. H. Moser, Illinois salesman for Otto Young & Co., has resigned his position with that corporation.

Max Loebnitz, with the Dueber-Hampden companies, stopped over here, last week, on his way west.

Herbert E. Cobb, with the Daggett & Clap Co., has returned from a three weeks' visit to the factory.

Henry G. Pfordrescher, representing the Eastern Jewelry Co., is on a visit to the factory at Providence, R. I.

Theo. Jacobs is having plans drawn for a two-story store and flat building on Milwaukee Ave., near Logan Sq.

A. Max Holzheimer was confined to his home, last week, by sickness, but is now able to attend to his business.

F. J. Lotz, traveler for the Juergens & Andersen Co., will represent Ben Wyman, Providence, R. I., during 1910.

B. Didisheim, of Hipp, Didisheim & Bro., New York, was here, last week, on a visit to Henri Didisheim, Chicago manager for the firm.

Elmer Johnston, house salesman for F. W. H. Schmidt, is now acting in a similar capacity for Emil Braude & Bro.

E. C. Fitch, president of the Waltham Watch Co., accompanied by Mr. Conover, was here the latter part of last week.

E. O. Baumgarten, with M. F. Barger & Co., has finished his road work for 1909. He returned, last week, from the west.

P. B. Noyes, general manager for the Oneida Community, Ltd., visited the Chicago offices of that corporation, last week.

Walter Shepard, of the Shepard Mfg. Co., was here, last week, accompanied by his bride, the niece of Thomas W. Lawson, of Boston.

Harry J. Franks, aged 40 years, brother of J. Franks, president of the Rockford Watch Co., died here, last week, after a short illness.

J. B. Reed, general salesman for the Shepard Mfg. Co., was here, last week, on his way to Mt. Clemens. Mr. Reid will go to Bermuda in February.

"Jack" Thompson, veteran salesman for J. B. Bowden & Co., is lying seriously ill in a hospital in Minneapolis. His wife and daughter are with him.

Emil Noel, buyer of jewelry stocks in the Heyworth building, has bought the jewelry stock of Hubert Wise, Newmarket, Ia., who has discontinued business in that town.

L. A. Littlefield, general manager and secretary of the Rockford Silver Plate Co., stopped over here, last week, accompanied by his wife, on his way to New York.

E. J. Ingersoll, a retail jeweler of Carbondale, Ill., who was here, last week, is an ex-mayor of that town and was at one time a member of the Illinois State Legislature.

Thos. Singleton, superintendent of the cut glass factory of the J. D. Bergen Co., at Meriden, Conn., is here temporarily in charge of the Chicago salesroom of that concern.

Frank Shinn, western traveler for Chas. L. Trout & Co., has severed his connection with that concern to travel for the Keller Jewelry Mfg. Co. Mr. Shinn is now in New York.

A second and final dividend of 46 per cent. has been declared in the estate of the late Emil F. Kvasnicka. The total amount paid to creditors equals 71 per cent. of the indebtedness.

"Billy" Lamb, with the George H. Fuller & Son Co., has been on a hunting trip in southwestern Texas. Mr. Lamb reports good luck in shooting quail, duck, jack rabbits and wildcats.

The Paye & Baker Mfg. Co., North Attleboro, Mass., will open an office in room 503 Heyworth building, Jan. 1, in charge of George A. Armstrong, western representative of that concern.

C. C. Offerman, for many years with Wm. Smith & Co., will go with C. A. Marsh & Co. Mr. Offerman is one of the veterans of the road and one of the best-known travelers in the west.

The Allison Mfg. Co. have discontinued their western office in the Heyworth building. A. L. Clark, who was here, last week, will represent this concern in the west, traveling from the factory.

The show window of John G. Hobbs' retail jewelry store at 437 47th St. was smashed at 4 A. M., last Saturday morning, and after breaking a 400-day clock in pieces the thieves got away with $175 worth of jewelry.

The largest German silver plated mesh bag in existence arrived at the Chicago office of Whiting & Davis, last week. It measures 24 inches square and was woven in one piece by the machine controlled exclusively by this concern.

The many friends of "Bob" Barlow, traveler for the C. H. Knights-Thearle Co., will be glad to learn that he is on the road to recovery after a serious illness. F. G. Thearle is completing Mr. Barlow's trip over his territory this year.

J. R. Holly, general manager of the American Silver Co., stopped over here, last week, on his way to the Pacific Coast. Mr. Holly was accompanied as far as Chicago by C. C. Morgan, superintendent of the factory.

A. M. Chadbourne, western representative of the James E. Blake Co., is on a trip to New York. M. H. Mason, southern traveler for the concern, will have temporary charge of the Chicago office during Mr. Chadbourne's absence.

Geo. R. Spinney, formerly manager of the Chicago salesrooms of the J. D. Bergen Co., and F. F. O'Neil, formerly with the same concern, are now located in room 1214 Heyworth building, where they represent the cut glass factory of Heinz Bros., of St. Charles, Ill.

B. E. Chapman, with the Elgin National Watch Co., has returned from an eight months' trip to Seattle, where he had charge of all the Elgin electric signs dur-



CHICAGO WILL TAKE CARE OF YOUR HOLIDAY RUSH ORDERS

Chicago Manufacturing Jewelers Have Told You:

That their facilities for handling STOCK ORDERS, SPECIAL WORK and REPAIRS are unexcelled by any other market.

That they carry an unsurpassed selection of DIAMONDS, PRECIOUS AND SEMI-PRECIOUS STONES, PLATINUM AND GOLD MOUNTINGS.

That they are fully equipped for all kinds of SPECIAL ORDER WORK.

That they have inaugurated a package delivery service that guarantees the quickest service.

On the eve of the holiday rush they reiterate every one of these statements and every member of the Chicago Manufacturing Jewelers Association stands ready to demonstrate them to your satisfaction.

OUR SHOPS ARE YOUR SHOPS

WHY NOT USE THEM?

Manufacturing Jewelers Association of Chicago

BLAUER, FRED & CO.,	126 State St.	JUERGENS & ANDERSEN CO.,	92 State St.	PFEIL, CHARLES H.,	209 State St.
BOYDEN, FRANK S. & CO.,	Heyworth Bldg.	KRONBERG & BLOCK,	126 State St.	PINES & HANSEN,	133 Wabash Ave
BUCHSBAUM, S. & CO.,	Masonic Temple	LAZARUS, S. & CO.,	Masonic Temple	ROOVAART BROS.,	Columbus Memorial Bldg.
DREYER, LOCHAU & OHM CO.,	72 Madison St.	LEBOLT & COMPANY,	165 State St.	SCHRADER-WITTSTEIN CO.,	103 State St.
EMRATH, EDWARD,	78 State Street	LEVINSON & JACOBSON,	42 Madison St.	SPIES BROS.,	156 Wabash Ave.
GRAFFE & STANEK,	Heyworth Bldg.	MILHENNING, J.,	195 State St.	TERNAND, C. W.,	78 State St.
GRIMM & JUDAE,	103 State Street	MORSTROM, WM. G. & CO.,	78 State St.	WECHTER, S. & CO.,	Masonic Temple.
HIRSCH & OPPENHEIMER,	702 Masonic Temple	MORSE, F. E. & CO.,	151 Wabash Ave.	WENDELL & CO.,	258 Madison St.
JACOBSON, F. H. CO.	209 State St.	NEWMAN, M.,	Masonic Temple	WILLIAMS, A. L. & CO.,	156 Wabash Ave.
JOHNSON, ROBT. M. & SON,	67 Washington St.	NOBLE, F. H. & CO.,	42 Madison St.	WILSON & CO.,	57 Washington St.

Now is the Time to Test This Market

"WRITE CHICAGO ON THE PACKAGE"

g the exhibition. H. B. McKinley, with e same corporation, has returned from an stern trip.

John H. Cunningham, for 11 years with egnell, Bigney & Co. and the Allison fg. Co., will represent the lines of Mar- all & Co., Providence, R. I., and Keppler Haas Co., New York, for 1910. Mr. nningham will retain his old office here room 1205 Heyworth building.

Lee Metzenberg, jewelry buyer for Sears, oebuck & Co., is reported to have made 50,000 by the recent rapid rise in that rporation's stock, and "Oppy," his as- stant, is supposed to have made a snug m also. From $20 a share in 1907 the ck advanced to 163½ last week.

J. C. Howard, Charles Metzel and Gus harpiat, formerly with the watch case re- iring concern of J. M. Becker & Co., have ught out the watch case shop of Frank cobson, doing business at 86 State St. der the name of J. W. Rudlen & Co. he new concern will be known as J. C. oward & Co., and will do business at the l Rudlen plant.

John S. Townsend, retail jeweler at 1554 abash Ave., has begun a replevin suit ainst the Hotel Metropole to recover 15 worth of jewelry and bric-à-brac which alleges was fraudulently obtained from m by a woman going under the name of rs. S. Bailey Avery. Mr. Townsend de- ares the articles are in a room at the tel formerly occupied by the so-called rs. Avery, and for that reason has made e hotel a party to the suit. A warrant s been issued for the woman's arrest.

"Bill" Thorsen, traveler for M. A. Mead Co., has in his possession a watch which ved a man's life. The watch was sold Herman A. Rohs, retail jeweler at Cyn- iana, Ky., to a customer whose fool iend "didn't know that his revolver was aded." The friend snapped the revolver the customer and it went off, striking e watch, thus saving the man's life. The se was deeply dented and the works put t of commission. Mr. Rohs exhibited e watch in his window for some time fter the occurrence and it attracted wide tention in Cynthiana.

Among the out-of-town retail jewelers ere, last week, were: E. R. Taylor, North lanchester, Ind.; Edson Smith, Elmwood, l.; L. A. Fondersmith, Hoopeston, Ill.; ohn W. Upsall, Watseka, Ill.; Leo Le ron, Galena, Ill.; D. D. Shane, Grand edge, Mich.; M. Plain, Aurora, Ill.; E. J. einel, Streator, Ill.; Mr. Marsh, of Marsh Heilman, Fort Dodge, Ia.; F. A. Cope- nd, Elgin, Ill.; Mr. Barrett, Freeport, Ill.; A. Marean, Belvidere, Ill.; J. H. John- on, Richmond, Ill.; Walter H. Mellor, Michigan City, Ind.; Mr. Anderson, of elson & Anderson, Neenah, Wis.; O. B. orman, of Corman & Chadband, Bloom- gton, Ill.; F. C. Sheldon, of Major & heldon, Shelbyville, Ind.; Henry Bayer, White Water, Wis.; C. B. Tousley, Fort tkinson, Wis., and E. S. Hilton, New larus, Wis.

Rainey & Acly, Pittsfield, Mass., recently nstalled new mahogany fixtures and show ases and made other extensive improve- ents in the interior of their store.

Los Angeles.

G. B. Baker, formerly of Seattle, has taken a place in the E. W. Reynolds Co.'s shop.

A. F. Baranger, traveling representative of H. F. Wallace, has gone to San Diego on a business trip.

Almon G. Stone, 330 S. Broadway, has added Mrs. Irene Monroe, Miss Hazel Haf ner and Fred S. Mulock to his sales force.

The J. C. Fleming Co., 531 S. Broadway, now has 15 salespeople in its employ, and has added a new engraving and repair department.

The Donavan-Seamans Co. added eight or nine new salespeople to its force, last week, to take care of the increased holiday trade.

H. F. Denton, Lompoc, Santa Barbara County, has been in this city accompanied by his wife. He was here to purchase holiday stock.

C. A. Gove, manager of the California Gem Co., has just returned from an extended trip through the north, going as far as Portland, Ore.

Carl Entenmann, of the Carl Entenmann Jewelry Co., has returned from his business trip to San Diego. His factory is still working to its fullest capacity.

The Southwest Turquoise Co. is preparing to put on the market a new California stone of a translucent green color, very similar in shade to the muscatel grape.

Paul D. Walsh, of the wholesale firm of Hambright & Walsh, is receiving the congratulations of many friends upon the arrival of a little daughter in his family, a few days ago.

A. L. Leatart, an engraver who had a position in the Broadway Department Store, has been compelled to give up his place because of the need of more room for another department in the store.

Chas. H. Clark, 325 W. 4th St., since buying out Mr. Godfrey's interest in the manufacturing department and enlarging his jewelry department, is doing an increased business. He has put in additional fixtures and added to his selling force.

Traveling representatives in Los Angeles recently include: J. C. Miller, Alphonse Judis Co.; Max Bauman; R. H. Krause, California Jewelry Co.; J. L. Jepson, Bippart, Griscom & Osborn; Fred Wilkinson, A. Wittnauer Co.; Leon E. Menge.

Bastheim, Adams & Abel Co. report that Mr. Abel, who is on a business trip north, is doing an exceptionally good business. Mr. Bastheim is now at home taking care of the local and near-by trade. Mr. Adams remains in charge of the work in the office.

Visitors from neighboring towns who have been in Los Angeles, recently, include: A. A. Poole, Santa Barbara; A. J. Schneider, Arlington; A. Protsch, Redondo; S. B. Clem, Redondo; Dr. L. W. Pierce, Pomona; A. J. Padgham, Santa Ana; C. P. Kryhl, Santa Ana.

A considerable number of Los Angeles jewelers read with much interest the announcement in THE JEWELERS' CIRCULAR-WEEKLY that diamonds of the estimated value of $6,000 had been found in the trunk of the Pearlin bothers at the time of their arrest in New Haven. This gives the victims of the brothers reason to hope that they may recover at least a portion of the amount lost by them. At the time of this writing the brothers are supposed to be en route to Los Angeles.

Brock & Feagans furnished a rather unique trophy for the six-hour automobile race at Ascot Park, Dec. 12. The trophy was in the form of a shield with a background of oak. In the upper central portion of the shield is a solid silver plate embraced on one side by a wreath of olive leaves, and on the other by a similar wreath of oak leaves and acorns. These are made in copper with bronze finish. The lower portion is in the form of a rectangular plate bearing the names of the owner, the driver, mechanician, etc. The letters are in solid silver and soldered upon a solid silver plate.

Milwaukee.

TRADE CONDITIONS.

The return of prosperity is indicated by the volume of the Christmas holiday business in the jewelry trade, according to Milwaukee jewelers, who say that the Christmas trade opened early this year and has now reached a volume which indicates that as much money will be spent in Milwaukee for gifts this year as in any of the prosperous years preceding the panic of 1907. Another promising feature of the trade is the increased demand for the higher class goods, a sure indication that money is more plentiful and that confidence has returned. Cash sales seem to be frequent and collections in all lines are satisfactory.

Milwaukee wholesalers have been notified that F. K. and H. J. Doane, Sharon, Wis., who recently purchased the jewelry store of F. E. Williams, Janesville, Wis., are now in charge of the Janesville establishment.

Word was received here last week that Joseph Ammann, Kiel, Wis., will leave Kiel shortly, and that he is now conducting a special clearing sale. Mr. Ammann will seek a warmer climate and will probably locate in the south.

Plans have been completed for the erection of a brick veneered residence for E. H. Warnke, president and general manager of the E. H. Warnke Co., manufacturing jewelers of Milwaukee. The new residence will be located on Prospect Ave., one of the most fashionable thoroughfares of the city, and will cost in the neighborhood of $7,000.

Out-of-town Wisconsin jewelers who were Milwaukee visitors, last week, included: J. J. Konsholdt, junior member of Karsten & Meyer, and F. P. Beswick, Racine; J. B. Kimball, Waukesha; John Armbruster, Cedarburg; A. Kuckuk, Shawano, and the senior member of Amidon Bros., Hartford. All report an excellent holiday trade about the State.

The Milwaukee friends of John P. Hess, Fond du Lac, Wis., received an invitation to attend the celebration recently held on the 10th anniversary of the opening of his present store. The establishment was handsomely decorated with cut flowers and an orchestra furnished music. Souvenirs were distributed to visitors. A decade ago, when Mr. Hess started in business, he had but one counter, while now he has one of the most complete and modern jewelry stores in Wisconsin.

The W. H. Hare Optical Co., Pacific Grove, Cal., have removed to Monterey, Cal.

Minneapolis.

Jesse L. Cross, Staples, was here on business, recently.

A. B. Cone, Windom, Minn., visited the trade in the Twin Cities, recently.

G. R. Simons, Langford, S. Dak., called on Minneapolis jewelers, last week.

A. G. Scherf, Red Wing, visited Minneapolis, on business, a few days ago.

Paul T. Hunziker, Jordan, Minn., was in Minneapolis, last week, buying stock.

William M. Follett, Sandstone, Minn., visited Minneapolis, Friday, on business.

A. G. Scherf, Red Wing, Minn., was in the city, last week, looking for a competent engraver.

E. B. Nelson, South Minneapolis, has returned from a trip through southern Minnesota.

J. J. Esslinger, formerly in the employ of Birkenhauer-Thomsen Co., has gone into business for himself, having opened a jewelry store at 2441 Bloomington Ave.

With a view to securing some of the Nicollet Ave. business, particularly during the holidays, J. J. Skaug, 426 Central Ave., has opened a branch store at 252 Nicollet Ave.

Oswald Cohen, of Cohen Bros., 412 Nicollet Ave., recently returned from an extensive trip through the east, in the course of which he visited Chicago, New York, Philadelphia, Providence and Attleboro.

While hammering a pair of cuff buttons into shape, L. Ponzoni, a jewelry maker in the employ of Kirchner & Renich, 17 S. 7th St., accidentally struck the forefinger of his left hand with a heavy hammer, necessitating partial amputation of the member.

Kirchner & Renich are preparing to make important improvements in their factory when they move into new quarters, which are being fitted up for them in the rear of their present plant. They will install four new motors, which will give every machine in their shop a motor.

M. L. Finkelstein, St. Paul, has bought the property at 66 and 68 E. 7th St., consisting of a three and one-half story brick building, 25 x 150 feet in size, the transfer bringing a price of $2,400 per front foot. This is said to be the highest price ever paid for property in St. Paul, which was not on a corner.

Among the traveling representatives of eastern wholesale houses who called on the trade in Minneapolis, during the past week, were: Fred Green; Chauncey Stone; Mr. Aget, Jules Ascheim; J. B. Crawford, A. Wittnauer Co.; Thomas Rogers, Riker & Bros.; Frank Gibson, Gibson & Kruger; Louis Smith, M. B. Bryant & Co.

Despondent over his ill health, Peter Uldin, watchmaker for John D. Bodfors, 304 Nicollet Ave., committed suicide at his home, on Thursday, by drinking cyanide of potassium. He had been in poor physical condition for some time. Operated on, in November, his recovery was slow and he became depressed. Uldin was well known to the trade in Minneapolis, and his death is deeply regretted by his many friends. He was married only six weeks ago.

The F. L. Bosworth Co. recently extended their wareroom space by taking over a floor space, 25 x 60 feet in size, in a building across the areaway in the rear of its store. Connection is made by means of a covered bridge across the area. The growth of the stock made additional space imperative. This firm has posted an announcement throughout its store that from Jan. 1 the house will neither show nor sell goods to other than regular and legitimate retail dealers.

Jack Thompson, the well-known traveling representative of J. B. Bowden & Co., New York, is seriously ill at St. Barnabas Hospital, in this city. Mr. Thompson arrived here, about two weks ago, in the course of his regular business trip. Immediately following his arrival he was taken ill. He remained at the hotel for 10 days and became so ill that he was removed to the hospital. His wife and daughter were summoned from New York and have been attending him. According to latest reports, Mr. Thompson's condition is somewhat improved. It is understood that another representative of the house has come to Minneapolis to take charge of Mr. Thompson's samples.

At a meeting of the executive committee of the Minnesota Retail Jewelers' Association, held at the Ryan Hotel, St. Paul, Friday evening, Dec. 10, it was decided that the annual meeting of the association should be held in St. Paul, during the first week in February. The sessions will last two days, and the meeting place will be the Ryan Hotel. Twin City jobbers and retailers will be the speakers at the meetings. The executive committee appointed George Clark, St. Cloud, chairman of the reception committee. It also gave a vote of thanks to the Waltham Watch Co., for the new ruling recently made by that concern, that none of its watches are to be sold to mail order houses. The members of the executive committee who attended the meeting were: A. E. Barker and A. E. Paegel, Minneapolis; Emil Geist, St. Paul; I. M. Radebaugh, Hastings.

Pacific Coast Notes.

J. M. Elliott has opened a watch and jewelry repairing shop at Compton, Cal.

J. Herbert Hall, Pasadena, Cal., is enjoying a visit from his father and mother, of Canada.

W. A. Truslow, Redlands, Cal., has moved to a new store in the Fisher block and is open again for business.

H. E. Denton, Lompoc, spent a few days in San Francisco before returning home with the balance of his holiday stock.

C. L. Matthews has opened a new store at 3215 Adeline St., South Berkeley, Cal. He will do a general jewelry and repairing business.

G. T. Pounding, a traveling man from New York, and W. F. VicRoy, a Denver traveling representative, are showing their wares in New Mexico.

John P. Luxmore, of the E. R. Hubbard jewelry store, Lompoc, Cal., has been spending a few days at Oceano, resting before the holiday rush at the store.

Jewelers in southern California are interested in a big turquois that has been found near Searchlight by Charles Smithson at his Crescent mine, in San Bernardino County. The stone in the rough weigh about one pound and there appears to be s little matrix that it will probably not lose more than a quarter of its weight in the cut ting and polishing process.

Wallace D. Woodruff, well known i Winsted, Conn., died recently at Sant Monica, Cal., where he had made his hon for the past four years. He was 65 year of age.

The firm of J. Jessop & Sons, San Dieg Cal., has filed articles of incorporation an will issue both common and preferre stock. The firm is to be capitalized $100,000 and will do business under th name of J. Jessop & Sons' Co. The preferre stock can carry no dividend higher tha 8 per cent. and dividends above this am are to be apportioned to the common st k. Of the $100,000 stock, $54,900 is he Emma Scrips, Armand Jessop and Alonz Jessop as trustees for Joseph Jessop Th remaining stock is held by Armand Jess Alonzo Jessop, James Jessop, Richard Je sop and Violet Jessop.

San Francisco.

The Alvin Mfg. Co. has taken a store room and office on the seventh floor of th Jewelers' building.

Clarence Abel, traveling for Basth in Adams & Abel Co., Los Angeles, was the northern part of the State recently

H. H. Johnson, formerly of the firm Johnson Bros., Riverside, Cal., has mov to this city and will make his home here

Walter A. Lord, a prominent jeweler Goldfield, Nev., was here a short time ag with his wife, making selections of Chris mas stock.

Max Morgen's loan office will open soo in new quarters at the corner of Sacrament and Kearny Sts. It is located at present 562 Kearny St., but it is desired to move to a larger store.

Lewis J. Thompson, who represe Rothschild & Hadenfeldt on the road, just returned from an extensive out-town trip. The big Oakland factory turning out more goods than ever befo with the increased facilities.

The various wholesale houses of S. Francisco have entered into an agreeme whereby it is permissible for those who sire to do so to keep open Sunday mornin until Dec. 25. This is a great accommod tion to the city trade and to buyers fro suburban towns.

Workmen have been busy of late makin some improvements in the Sorenson sto on Market St., near 3d. A large gallery h been erected in the rear of the store a this has been fitted up in elegant style a will serve as a display room for the ext sive line of cut glass carried.

W. K. Day, a traveling salesman, w headquarters in the Kamm building, 7 Market St., was a passenger on the steam ship *St. Croix* that burned recently wh on her way down the coast. Mr. Day l his sample trunk containing about $9,0 of goods and is now preparing to bring action against the steamship company f damages. It is claimed that scarcely a attempt was made to put out the blaze the employes on the vessel. Mr. Day c ried but small insurance.

St. Louis.

Ralph Lowenstein came in from the southwest and will not go out again until January.

The Maschmeyer-Richards Silver Co. reports an exceptionally heavy mail order business this month.

W. C. Bouy, of Bouy & Davedeit, Springfield, Ill., spent part of the week here on business and pleasure.

The Gutfreund-Kemper Jewelry & Optical Supply Co. have just issued a very complete and attractive catalogue.

Mr. Riley, traveler for the Gutfreund-Kemper Jewelry & Optical Supply Co., has returned from a six weeks' western trip.

Sam Hotchner, of H. Hotchner & Son, left Thursday, accompanied by Sam Gutman, for Chicago, where they will spend a week.

F. W. Hoyt, president of the Hoyt Jewelry Co., has returned from an extensive western business trip and will stay in town until January.

L. A. Fassett, of Weiss & Fassett, diamond merchants, Globe-Democrat building, is making his preparations to leave, Dec. 18, on a trip to Europe.

The Maritz-Kober Jewelry Mfg. Co. has been compelled to work every night for the last two weeks and expects to keep this up until after the holidays.

William Liebig has returned to his duties with the Hess & Culbertson Jewelry Co., after an illness that confined him to his home for three months.

A. W. Long, of Tower & Long, returned, Wednesday night, from a business trip that wound up at Chicago. He will not travel any more until after the holidays.

Samuel Kober, of the Maritz-Kober Jewelry Mfg. Co., returned from a trip through Oklahoma and Texas, and will stay in St. Louis until after New Year's.

The Smith's Credit Jewelry Co. has appealed to the Circuit Court a case against the Barnett Jewelry Co., which was filed originally in the court of Justice Spalding.

H. F. Hines, one of the travelers for William Weidlich & Bro., has returned from a trip through the middle west and will spend the holiday season in St. Louis.

A. V. Embrecht, traveler for the Brooks Jewelry & Optical Co., returned from a trip through Missouri and Oklahoma, and will not go out again until after the holidays.

The St. Louis Watch & Jewelry Co. has opened for business in room 505, Model building, 7th St. and Washington Ave. Mrs. N. S. Taylor, formerly of New York, is in charge.

H. Cohen, who has taken over the stock of Frank Diddea, 5972 Easton Ave., and has been conducting a sale at that location, will remove the remainder of the stock to a storeroom on 6th St. and continue the sale there.

Winton E. Barker, treasurer of the Hoyt Jewelry Co., is one of the organizers of the Roberson Club, at Ellsberry, Mo., and has been elected vice-president of the organization. The club has leased 1,500 acres of duck and snipe marsh, on which are several lakes, and the shooting is said to be very fine.

A certificate of incorporation has been issued by the Secretary of State to the firm of Chandler, Blackstad & Co., with a paid up capital stock of $100,000, which will absorb the St. Louis Jewelry Co., which has offices in the Houser building. All of the incorporators of the new firm, which announces that it will conduct a wholesale jewelry business, are at present connected with the St. Louis Jewelry Co. O. P. Blackstad is president and A. D. Chandler is one of the managers of the St. Louis Jewelry Co. Each will hold 497 shares of stock in the new company. The following stockholders, who will have two shares each, are likewise connected with the St. Louis company in minor capacities: L. E. Wilcox, H. H. Scott and M. Keller. The firm will continue at its present location.

St. Louis jewelers who have been in the habit of converting gold and silver coins into jewelry and selling them at a nice round profit will have to discontinue, or at least they will have to be careful that in the transformation process they do not violate Revised United States Statute No. 5459. Secret Service Agent Edward J. McHugh recently discovered several cases where coins had been smoothed on one side and a monogram engraved on the mutilated side. He consulted Assistant United States Attorney Dawes, who decided this was a violation of Revised Statute No. 5459, because the coin's identity is not completely destroyed and there is a possibility of someone being defrauded if the coin is put into circulation again. It was agreed that no prosecutions be instituted at present, but jewelers will be warned to discontinue such practices, and if any persist in it prosecutions will probably follow.

This is not a season when many out-of-town dealers come in, because they are too busy at home selling holiday goods, but there were a number here, during the week, mostly from places in Misosuri and Illinois not very remote from St. Louis. Among them were Al. Gerber, Edwardsville, Ill.; C. E. Willis, Edwardsville, Ill.; A. H. Krause, Greenville, Ill.; V. S. Tanquary, Mt. Carmel, Ill.; E. J. Baumann, Ste. Genevieve, Mo.; M. Becker, Madison, Ill.; W. H. Jahn, Pacific, Mo.; H. W. Foerste, Okawville, Ill.; F. O. Leidel, Troy, Ill.; T. H. Vinyard, Piedmont, Mo.; W. H. Barnes, De Soto, Mo.; Mr. White, Caruthersville, Mo.; S. O. Harvel, Litchfield, Ill.; Roy Goulding, Alton, Ill.; B. Massie, Granite City, Ill.; T. L. Foley, Ellsbery, Mo.; N. P. Jensen, Marissa, Ill.; W. Westphal, St. Charles, Mo.; W. C. Bouy, Springfield, Ill.; B. S. Hunt, Mayfield, Ky.; J. H. Booth, Alton, Ill.; Ben Yoch, Belleville, Ill.

Among the traveling representatives of jewelry houses in St. Louis, during the past week, were: Abel King, Emrich, King & Schorsch; Mr. Gorman, Woodside Sterling Co.; Jerome M. Lissauer, Arnstein Bros. & Co.; Mr. Greiner, Omega Watch Co.; F. H. Leeds, Borrelli & Vitelli; Joseph Keller, Keller Mfg. Co.; John J. Moffit, Battin & Co.; Jules Franklin, L. M. Batt, Byron L. Strassburger & Co.; Mr. Claudin, J. D. Dalzell & Co.; Mr. Ayres, Simons, Bro. & Co.; H. B. Bliss, B. M. Stanley, Jr., Co.; B. Hyman, B. Hyman & Co.; C. A. Holbrook; George W. Beardsley, Allsop & Allsop; George A. Schuetz, Snow & Westcott Co.; Edmond E. Robert; M. L. Barnard, Larter & Sons; S. C. Shepperd, Krementz & Co.; Mr. Valentine, Freeman, Daughaday & Co.; H. J. Hildebrand, H. C. Lindol & Co.; J. Frank Coupe, Advance Button Co.; E. L. Smith, Baer & Wilde Co.; Lee Powell, S. O. Bigney & Co.; Gus W. Strandberg, Sykes & Strandberg; Mr. Hamberger, American Swiss Watch Co.; Mr. Bullock, Horton-Angell Co.; Mr. Dolan, Moore Mfg. Co.

Toledo.

The J. J. Freeman Co. has been obliged to add additional salesmen during the holiday season. Mr. Freeman reports trade as better than for several years past.

The clock in St. Mary's Roman Catholic Church tower on Cherry St. has just been installed. The clock comes from a bequest by William Streicher, an old-time contractor of this city and one of the founders of the parish. A minute description of the clock, together with the firm furnishing it, was printed in THE JEWELERS' CIRCULAR-WEEKLY at the time the contract for installing the clock was awarded.

J. G. Kapp, who for 32 years has been located at 415 Summit St. and is one of the oldest jewelers in the city, has found it advisable to announce publicly that he is not connected with the Wolcott-Kapp Co., which was organized some time ago by William Wolcott and Charles Kapp. The latter for over 15 years had previously been connected with J. G. Kapp. Through some misunderstanding many of Mr. Kapp's patrons gained the impression that he had consolidated with Mr. Wolcott.

The jewelry department of the new Thompson-Hudson store, which has just been opened, occupies one of the most prominent places in the entire store. It is placed immediately in front of the main entrance and extends half way across the entire store. The cases are all of mahogany and plate glass with interior electric lights. For the present the lines wil be limited to jewelry and jewelry trinkets, it not being the intention of the company to handle watches, etc., at least for the present.

The automatic burglar alarm probably saved the Isenberg Bros. Co., jewelers at 322½ Superior St., from a robbery loss Sunday night, Dec. 5. The company's store is located in the Pioneer building, the rear portion of which is a one story structure, a large skylight being located in the middle of the roof. Breaking through this the thieves inserted a long piece of gas pipe and slid down the pipe to the floor. The sounding of the automatic alarm aroused the watchman, who, when he came, almost ran into the thieves, who hurriedly made their escape through the back door. Owing to quick action on the part of the watchman nothing was taken or disturbed, and later in the night the police picked up the following, who are believed to have been the ones who tried to rob the store: Walter Moore, aged 18, who gave Toledo as his residence; Tod Elvin, aged 29, who gave Cincinnati as his home, and A. C. Halstead, aged 29, who gave Toledo as his home. At their hearing they were bound over to the Grand Jury under $500 bonds, which they failed to furnish.

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Indianapolis.

Henry C. Schergens is attending to business again after a recent extended illness.

W. F. Burns, 208 Indiana Ave., has completed a number of improvements in his store.

Zero weather three days last week interrupted the holiday trade, but the Christmas business is again quite active.

Fletcher M. Noe has been elected sahib of Shambah Temple No. 139, Dramatic Order, Knights of the Khorassan.

Carl L. Rost, who has one of the smallest jewelry stores in the city, now has seven salesmen on the floor for the Christmas trade.

H. L. Rost, of Columbus, who was injured some time ago alighting from a street car, has practically recovered and is at his store again.

The A. P. Craft Co. has issued for the holiday trade a handsomely illustrated catalogue of emblem rings which the company manufactures.

One of the special attractions at the store of J. W. Thompson, Danville, is a pumpkin weighing 72 pounds, which was grown in Mr. Thompson's garden.

After being in business for a number of years at Plymouth, Ned Connor has moved his stock to Marion, where he will engage in business in the future.

Ikko Matsumoto has received a large order for class pins and rings from Knickerbocker Hall, a girls' school in this city. They are for the members of the class of 1910.

Donald A. Hickman, formerly in the manufacturing jewelry business, has entered business again and has opened a trade shop at 16 E. Washington St. He has employed E. B. Johns, formerly a manufacturing jeweler.

Within a few days the Herron Art Institute, in this city, will have on exhibition a number of cameo brooches, the work of Saint Gaudens. Some of the figures are so small that a microscope must be used to see them plainly.

Leo Markowitz, for many years secretary of the I. Groh's Jewelry Co., has sold his interest in the business to Max Schoenfeld, formerly of Wilkesbarre, Pa., who will become secretary of the concern. I. Groh will continue as president.

Mr. Markowitz, Herman Friedman and Frank R. Wolf have organized the M. & M. Jewelry Co., which has been incorporated with an authorized capitalization of $25,000. The company will locate in the Traction Terminal building and will do a general jewelry and novelty jobbing business.

Among the out-of-town jewelers in this city, last week, were: J. F. Harding, Brownsburg; I. H. Barnes, Greenfield; Mrs. B. Maier, Edinburg; J. C. Robbins, Mooresville; Aaron Pursel, Noblesville; John W. Hudson, Fortville; S. B. Merrick, Plainfield; A. S. Orr, Greenfield; J. A. Miesen, Cicero; A. B. Johnson, Sheridan; J. W. Thompson, Danville.

In a note published last week, referring to the continuance of the business of the late M. F. Smith by his widow, Mrs. Mamie R. Smith, it was stated that Mr. Smith for some time prior to his death had been of unsound mind. This statement, according to Mrs. Smith, has no foundation and is absolutely untrue, Mr. Smith's ailment, according to Mrs. Smith, having been nervous exhaustion, which confined him to his home for more than a year.

Wilbur S. Smith, a member of the city council and an optician employed by Gray, Gribben & Gray, has introduced an ordinance affecting pawnbrokers and all persons loaning money. The measure provides that all persons loaning money on collateral shall be considered pawnbrokers, and shall not charge interest at a higher rate than eight per cent. per annum. They are also forbidden to make any advance charges, except for the amount of interest stipulated, and persons pledging articles of loans are to be given one year in which to redeem them before the pawnbroker can sell them. For the first offense the fine is to be $10 to $50 and for subsequent offenses offenders shall be imprisoned for not less than 10 days or more than 30 days. In Indianapolis, as in other cities pawnbrokers charge 10 per cent. a month interest. Loan companies, known as loan sharks, charge eight per cent. per annum, but make heavy advance charges for making the loans.

Kansas City.

Eyssell & Hickman, 1062 Union Ave., have sold out their jewelry business to P. J. Burgy & Co.

Leslie White, with D. B. Ward & Co., made the house a brief visit, last week, to have his trunks refilled.

S. P. Campbell, a retail jeweler of Excelsior Springs, Mo., was a visitor to the city, last week, accompanied by his bride.

Among the traveling representatives calling on the trade in this city during the past week was J. B. Carmichael, Bride & Tinckler.

P. N. Nelson, with the C. B. Norton Jewelry Co., was in town part of a day early last week getting a new supply in his trunks, but went out immediately.

Chas. Hess, traveling representative of Heintz Bros., has finished his business for the year, and will spend the holidays here, helping out J. R. Mercer during the busy season.

L. Meyer, of the Meyer Jewelry Co., who just returned about two weeks ago from Springfield, Ill., where he went to attend the funeral of a relative, was called to the same point, last week, on the same mission.

W. C. Vandel, J. H. Whitney, Frank Bangs and E. L. Donaldson, all travelers for the Edwards & Sloane Jewelry Co., are expected in from the road the latter part of this week, and will not be out again this season.

The following jewelers have been buying in this market during the past week: R. Ritter, Leavenworth, Kans.; Geo. N. Rankin, Topeka, Kans.; W. T. Brown, Sterling, Kans.; W. W. Whiteside, Liberty Mo.; H. D. Lawrence, Dewey, Okla.; F. S. Hester, Lawrence, Kans.; A. Kroencke, Concordia, Mo.; Mr. Inglis, of Inglis & Huber, Higginsville, Mo.; C. T. Meloy, Chillicothe, Mo.; J. O. Stott, Paola, Kans.; Dave Rosenfield, Leavenworth, Kans.; T. S. Lidstone, Dearborn, Mo.; W. S. Noble, Drexel, Mo.; J. O. Van Voorhies, Osawatomie, Kans.; W. H. Meyer, Lawson, Mo.; Fred Dryden, Lee's Summit, Mo.; E. V. Lee, Louisburg, Kans.

Columbus, O.

Alvin Bonnet, of the F. F. Bonnet Co., met with a piece of good fortune lately, when his father-in-law, Dr. L. M. Early, presented Mr. Bonnet and his wife with a fine residence and a sum of money, said to be $50,000. Another daughter and son-in-law, Mr. and Mrs. Ellis Minshall, were given a similar present. Dr. Early was the principal stockholder in the Artura Photo Paper Co., of Columbus, which was recently purchased by the Eastman Co.

The Hofman Jewelry Co. has turned over to the Ohio State University a lawn tennis trophy cup, the owner of which is not known, and which had been in the possession of the jewelry company since before its fire, about two years ago. The cup was a trophy of the annual lawn tennis tournament, and the name of one winner, J. D. James, was engraved on it. It was left with the Hofman concern presumably by another winner who wanted his name engraved. The records showing the name of the owner were lost in the fire, and no one ever called for the cup, so it was turned over to the university to see if the athletic board could locate him. No one at the university remembers anything about the cup, strangely enough, and it will probably be offered again at the tournament this Spring. The cup is eight inches in height.

The Bancroft Bros. Co. had a peculiar experience recently which resulted in the loss of three fine ring mountings, sent on memorandum from Abel Bros., New York, more than two months ago. The rings were not returned in the customary 10 days, and in some unaccountable manner all trace of them was lost. A few days ago R. F. Robinson, of the R. F. Robinson Co., manufacturing jewelers, received from a jeweler at Baltimore, O., a fine platium mounting, asking that a piece of gold be soldered on the top, to convert it into a signet ring. Mr. Robinson thought the ring too fine a one to do this, and sought advice from Bancroft Bros. and from Albaugh & Pickering. He was told the mounting was too valuable, and to hold it a few days awaiting developments. The developments came rapidly when the Bancroft Bros. Co. received a bill for the three mountings. They went to Mr. Robinson, identified the ring as one of the Abel firm's consignment, and sent a detective to Baltimore. The detective found it had been brought in by an employe of a paper mill, and this man told of finding it in a vat in the paper mill. A search was made and one more ring was discovered in the same vat.

Word was received, last week, that Israel Kendlar, a jeweler of Elgin, Tex., had made an assignment under the State laws.

F. J. Cavender, of Anderson & Cavender, jeweler auctioneers, Dayton, O., is conducting a sale at Menominee, Mich., for John G. Quist, and J. T. Anderson, of the same firm, is about to conduct a large sale for F. J. Krohme, Jr., Clarksburg, W. Va.

Cincinnati.

J. Harry Connor, former salesman for D. Jacobs & Co., was a guest of that firm, last week.

Gebhardt Bros. have patented a new diamond cluster which has the appearance of a single stone.

Mrs. Obendorfer, a sister of Jacob Frohman and Jonas Wise, of Frohman & Co., died, Dec. 4.

George Nagel, 29 N. Liberty St., and his bride, have returned from their honeymoon in the south.

George Link, 1711 Vine St., returned from a rabbit hunt, a few days ago, bringing with him 52 rabbits.

Lindenberg & Fox have installed a telegraph system in their offices, which greatly facilitates their business.

A. H. Feltman, well known to the trade, has become associated with S. & H. Gilsey as manager of their retail department.

Sol Fox, of Fox Bros. & Co., returned on the *Mauretania*, Dec. 11, after a successful visit to the diamond markets in Europe.

J. A. Schatz, formerly with the E. & J. Swigart Co., has accepted a position as salesman in the local office of the Dennison Mfg. Co.

A. R. von Colson, formerly with J. Hoare & Co., but now with the J. D. Bergen Co., will assist George H. Newstedt through the holidays.

Samuel Miron, Chicago, has returned to assist D. Gradison & Co., 436 Vine St., through the holidays. Mr. Miron was formerly connected with this firm.

W. H. Cumrine, Lexington, Ky., was here, last week, buying stock for the retail jewelry store which he has opened in connection with his repairing business.

G. B. Colles, Shelbyville, Tenn., was here, recently, buying stock for his new retail jewelry store which he has opened in connection with his repairing business.

Barker & Freisens, 409 Central Ave., are negotiating for a new retail jewelry store which will be located on the south side of Fountain Sq. after Jan. 1, 1910.

A. Cohn & Son have opened a wholesale jewelry business in the Carew building. Mr. Cohn, the son, is well known to the trade, having been a salesman for D. Jacobs & Co.

Cards were received, last week, announcing the engagement of Alvin Lindenberg, son of S. Lindenberg, of Lindenberg, Strauss & Co., and Miss Reba Markstein, this city.

Bingaman & Bros. are arranging to install a diamond cutting mill in their window, where it will be open to the view of the public. After the holidays they will engage in the diamond cutting business more extensively.

R. R. Lusk, Utica, O., was burned out on Dec. 8. The fire, which started in a hotel, destroyed the business of 18 firms, and one man was incinerated. Mr. Lusk lost everything in his stock except what was in his safe. No estimate of his loss is given as the safe cannot be opened for a week or 10 days. He carried a stock worth $5,000. As soon as he can find a suitable location Mr. Lusk will continue business as heretofore.

An appeal to the United States Circuit Court of Appeals was taken, Dec. 10, in the case of the eastern creditors against the Keck Mfg. Co. This company, which was recently adjudged bankrupt in the United States District Court, claims that there were errors in the bankruptcy decision, and bases its appeal on these alleged errors. The concern further denies it is bankrupt and that it has concealed and is still concealing diamonds of considerable value with the intention to hinder and defraud creditors and delay settlement.

The public seems glad to see the doors of the Duhme Jewelry Co. open again. Over the entrance extends an immense sign, "Receiver's Sale," and crowds of people are now in the store with eager eyes looking around for bargains which they have been waiting for. The stock was appraised at its value as it stands, and the selling prices fixed prove attractive to the purchasers. Good sales are reported. The following act as the sales force: Miss McManus, Mr. Atkinson and Mr. Galbraith, formerly of the Duhme Jewelry Co., and Joseph Hornback, formerly of the jewelry material firm of Joseph Hornback & Co.

Emil Brodersen, watchmaker, who was stricken about two weeks ago with paralysis, died in the German Deaconess Hospital, Dec. 7, at the age of 76 years. Deceased appeared much older than his years, and has been known to the people of this locality many years, though few knew his name. He started in business with Kinsey, the 5th street jeweler, years ago. Afterward he went with the Clemens, Oskamp Co., where he remained 25 years. He then located with the Duhme Jewelry Co., where he remained until his last illness. It is stated that Mr. Broderson was a wealthy man, having accumulated a fortune in his watchmaking business. He prided himself on keeping his living expenses down to $2 a week and was never seen to wear an overcoat. He was a single man, and is survived by a niece and nephews. The funeral was held Dec. 9 from the residence of his nephew, G. C. Joehuk, Bryant and Telford Aves.

Out-of-town jewelers here the past week purchasing holiday stock included: E. Israel, Harrison, O.; L. C. Diefenbaugh and Bayard Bittle, Lewisburg, O.; George Harner and son and J. W. Vaughn, Morrow, O.; J. D. Ward, Rising Sun, Ind.; Charles Sieglitz, Vevay, Ind.; J. G. Laupers, Seymour, Ind.; R. A. McClelland, West Union, O.; G. R. Kemper, Osgood, Ind.; E. B. Scott, Batavia, O.; G. H. Ashton and A. E. Axman, Middletown, O.; Duncanson Bros., Lynchburg, O.; C. H. Everet, Mt. Vernon, O.; Lee Danser, Camden, O.; L. E. Vert, Bedford, Ky.; A. C. Davis, Coolville, O.; Owen Sherwood, Falmouth, Ky.; A. Clooney, Maysville, Ky.; D. A. Lamb, Wilmington, O.; J. C. Fischer, Flemingsburg, Ky.; D. D. Elliott, Hope, Ind.; Fred Bentel, Hamilton, O.; Ed. De Voss, Wilmington, O.; Jacob Wendel, Piqua, O.; M. O. Devoss, Greenfield, O.; Mrs. R. Kupferschmidt and John F. Hornberger, Lawrenceburg, Ind.; O. E. McWaters, Danville, Ky.; J. H. Rohlander, Evansville, Ind.; A. D. Lowenthal, Louisville, Ky.; A. M. Stamm, Williamsburg, O.; R. Moss, Owensboro, Ky.; R. Syman, Springfield, O., and Joseph Jashanosky, Hamilton, O.

Cleveland.

Clark W. Sloan, the optician who gained quite a reputation as an engraver of very delicate work before he specialized on optical work several years ago, has opened up a department to handle wholesale engraving in connection with his other business.

As reported in THE JEWELERS' CIRCULAR-WEEKLY several weeks ago, a new jobbing house will enter the Cleveland field Messrs. S. J. Gilger, Norwalk; W. H. Wagner, Cleveland, and a Mr. Cohen, Buffalo, are the backers of the scheme. It is understood that the new house will be ready for business the first of the year.

The following is a partial list of out-of-town jewelers who were in Cleveland last week to buy: Benj. Mosley, Willoughby; W. P. Carruthers, Oberlin; C. E. Lonsway, Sterling, Lorain; D. O. Kintner, Painesville; W. C. Fisher, Lorain; A. J. Shreve, Alliance; J. O. McClintock, Chagrin Falls; Mr. Fowler of Lippis & Fowler, Berlin Heights; H. S. Sumner, Akron, and W. H. Packard and wife, Uhrichsville, O.

The down-town stores present an unusual spectacle of bustle this week. All have put on additional clerks and in some cases have more than doubled their usual working force. Local jewelers are looking for the best holiday season in three years. If the local railway employes are intending to strike it is not noticeable from any increase in watch purchases, which are way above the average for this time of the year.

The Webb C. Ball Watch Co., which will locate in its new building, 1114 Euclid Ave. shortly after the first of the year, is going to a great deal of expense in remodeling the building and making additions so as to have more room. The concern is also changing the front of the structure as well as equipping the interior with a new set of fixtures, show cases, office work, etc. The interior work will be among the finest ever installed in the country. All the wall fixtures and panel work will be of the richest grade of mahogany, nicely figured and grained and the show cases will be made of imported rosewood and plate glass. The contract for these fixtures was awarded to the Cleveland Store Fixture Co., of this city, which will supply the entire equipment.

H. W. Burdick is on the committee of the Cleveland Chamber of Commerce, which is engaged in an aggressive campaign to keep the Cleveland market before the buying public. The wholesale merchants' bureau has direct charge of the work and this body never overlooks an opportunity to push the local wares. The trade extension trips have been one of the best known and most copied of their methods. The committee has taken up another idea recently that is now being tried out. At each wholesale and jobbing house a list is kept of the different out-of-town merchants who have called, their line of business, location, and the name of their hotel. These lists are gathered and published in an early edition of an afternoon paper, thus giving salesmen from all other houses a chance to see them the same day. The experiment is being watched with a good deal of interest in other cities.

Albert Blase, of H. H. Blase & Bro., Wilkes-Barre, Pa., will retire, Jan. 1.

Philadelphia.

TRADE CONDITIONS.

General satisfaction is manifested throughout the wholesale and retail jewelry trade owing to the enormous increase in business. The diamond merchants and jobbers are also enthusiastic because of the approach of good times and claim that business has increased from 30 to 40 per cent. over last year. The holiday rush is on in full swing, so great is the activity that many of the wholesalers and manufacturers are working all night to complete orders.

A. Roeger, optician, has opened a jewelry store at 624 Girard Ave.

J. F. Montgomery, of M. A. Mead & Co., New York, was a recent visitor here.

John Shierloh, of the Keystone Watch Case Co., was a visitor during the week.

Henry Bolte, Jr., Atlantic City, has been spending a few days in New York on business.

W. H. Kinna, representing the Elgin National Watch Co., was here on business last week.

A. Schmidtman, retail jeweler, has removed from 733 Sansom St. to 117 S. 9th St.

Mr. Tarlton, representing the Wightman & Hough Co., New York, was a recent visitor.

The M. Bonn Jewelry Co. is a new corporation in Dover, Del., with a capital of $20,000.

Miss F. Street has returned to her old position with the jewelry house of R. S. Saunders.

P. J. Fridel, watchmaker for the trade, is receiving congratulations upon the arrival of a son.

J. C. Beitel, a retail jeweler of Catasauqua, Pa., was a recent visitor here, accompanied by Miss Beitel.

Thomas Campbell, salesman for M. Sickles & Sons, has just returned from a trip through eastern Pennsylvania.

B. J. Feldman, optician, 2358 N. Front St., has been making extensive alterations and improvements to his building.

The Commercial Jewelry Co., with offices in the Heed building, this city, has removed its headquarters to Chicago.

Mrs. G. W. Beck, wife of G. W. Beck, a Vineland jeweler, was a recent visitor to the trade, and reports business good.

Michael Cortese, of Cortese & Bro., is receiving the condolences of the trade, owing to the recent death of his mother.

James Righter, formerly with C. S. Kepner, Asbury Park, N. J., has taken a position with George Katz, Germantown, Pa.

Evan Gount, Williamstown, Pa., is ill at his home with diphtheria. Several members of the family have also been stricken.

Otto Moock, at one time a manufacturing jeweler at 809 Sansom St., has accepted a position in the repairing department of Gimbel Bros.

The sympathy of the trade is extended to W. J. Power, a jeweler of 722 Sansom St., owing to the death of his wife, which occurred Dec. 4.

Willis Porter and George Oliver & Sons, jewelers of Burlington, N. J., are exhibiting in their windows trophies made for a Burlington newspaper.

Clarence Levy has resigned his position with M. Sickles & Sons, and is now an active member of the International Seal & Knot Protector Co., of this city.

The Pioneer Pearl Button Co., of New York, will if sufficient inducements are made locate its plant at Chester, Pa. The concern employs nearly 500 hands.

Many of the wholesale jewelers of this city have already started with "open shops" in the evenings. The general opening will begin Monday, Dec. 13, to last until Christmas eve.

J. E. Caldwell & Co. have announced to the public their store will close at 6 o'clock during the holidays. It is expected that many of the large retail jewelry shops will follow suit.

T. L. Bear, a retail jeweler of Camden, N. J., is busy overhauling and furnishing his store. Mr. Bear has been appointed by Mayor Ellis as Camden's representative in the Trenton-Philadelphia waterway conference.

The jewelry store and residence of A. Holderman, at Shenandoah, Pa., was completely destroyed by fire early Friday morning. Great damage was done to the adjoining buildings. Mr. Holderman's loss is covered by insurance.

Arthur St. Clair, traveling for the Van Dusen & Stokes Co., was taken suddenly ill on his final trip, recently, and was compelled to return to his home in New York. He has recovered sufficiently to continue his trip through the west.

The death of Jacob Mann, a jeweler of this city, which occurred Dec. 9, was a great shock to his friends in the trade. The deceased was a member of the firm of Mann & Le Jambre and was well known. Mr. Mann was in his 52d year.

Application will be made, Dec. 31, 1909, by Louis E. Stilz, John H. Stilz and James B. Housten for the charter of a proposed corporation, which will manufacture uniforms, regalia, costumes, armor, flags, banners, badges, jewels and other merchandise.

The following representatives have returned from their various territories and report excellent business: E. Lewis, with W. W. Fulmer & Co.; Thomas Judge, with Joseph B. Bechtel & Co.; Ferd. Levy, with Ferd. Levy & Co., and B. Greenwald, with Greenwald & Bonaffon.

The police of this city have been instructed by the captain of detectives to search all pawnshops for trace of jewelry valued at $85,000 stolen from a Vienna jeweler. It is the opinion of the Vienna police that the thieves have sent their loot to this country to be sold. The local police have also been notified of a package theft which occurred in Budapest several weeks ago. A package containing $42,000 was part of the loot stolen from the post-office. The Austro-Hungarian consul is interested in the capture of the thieves.

The following jewelers were visitors to this city during the week: J. Lacey Tyler, Laceyville, Pa.; D. H. Krause, North Wales, Pa.; H. B. McFarlan, East Downingtown, Pa.; J. W. Parrish, Newark, Del.; A. E. Baylus, Bristol, Pa.; R. W. Sincksall, Mt. Holly, N. J.; J. Loeb, Reading, Pa.; Frank Kline, Spring City, Pa.; L. M. Culver, Seaford, Del.; E. K. Bean, Lansdale, Pa.; L. C. Wettling, Newtown, Pa.; N. S. Kratz, Souderton, Pa.; B. C. Foster, Bristol, Pa.; L. C. Caldwell, Wildwood, N. J.; Ivan Jensen, Riverside, N. J.; Roland Oliver, Burlington, N. J., and E. Allez, Millville, N. J.

Services were held, last Sunday, in St. Ann's Roman Catholic Church for the first time in eight months, during a period of alterations and improvements. The occasion of the ceremony was the dedication of the magnificent new $25,000 altar. The altar, which stands 36 feet high from the sanctuary floor, is formed of more than 100,000 pieces of rare stone. The mosaic was made in Florence and the altar in Italy. The construction is of white Carrara and Pavonazza marble, an exquisitely veined stone. The mensa is supported by brackets from which protrude cherubs' heads. Larger figures carved in marble symbolizing faith and hope stand at either side.

Harrisburg, Pa.

TRADE CONDITIONS.

The holiday rush has set in and from within a radius of 20 miles of Harrisburg the shoppers are coming to the various stores on every local steam train and trolley car. Extra cars have been placed on the surburban lines. The forces in the shipping department of two of the big local stores had to be doubled last week, the rush coming about 10 days earlier than last season. This may be partly the result of the constant drumming by the newspapers on the subject of early shopping. There was a big distribution of holiday pay by the big railroad sytems last week, fully $600,000 being distributed in this city and vicinity by the Pennsylvania, Philadelphia & Reading and Cumberland Valley. The jewelry shops are getting their share of this holiday business and the proprietors will have a much better report to make for 1909 than for 1908.

An addition has been made to the men's furnishing and jewelry departments of Bowman & Co.

The Merchants' Association of Carlisle was organized last week with these officers: President, D. Edward Bear; vice-president, Wm. K. Jones; secretary and treasurer, Paul Willis.

In addition to the list of jewelers named last week, Red Cross stamps have been placed on sale at the stores of F. T. Plack and Homer G. Seibert. Sales of these stamps have been large.

New Orleans, La.

The *States*, of this city, recently published a half-tone cut of Henry Weber, of 3102 Magazine St., with a sketch of the jeweler's career.

"Gabe" Hausmann, of T. Hausmann & Sons, is known among his friends in the trade as "the friend of the President," owing to the fact that Mr. Hausmann entertained President Taft during the latter's visit to New Orleans.

The newspapers of this city have continued to say nice things about the new store of the Hart Jewelry Co., at Common and Barronne Sts., and Mr. Hart, president of the concern, has been receiving congratulations from his friends throughout the trade at the successful opening of his big establishment. The growth of the retail business on the streets reaching off Canal St. is becoming marked, and the Hart establishment is considered a long step in that direction as far as Barronne St. is concerned.

Canada Notes.

Richard Robinson, Broadview, Sask., has been succeeded by H. Mortimer.

John Hills, Oxford, N. S., has had his jewelry store and stock damaged by fire.

Robert D. Baker has given a chattel mortgage to the Union Mfg. Co., Ltd., Milton, Ont., for $43.

The store of W. E. Irvine, Orangeville, Ont., was entered by burglars, Tuesday, Dec. 7, and goods valued at $1,100 were taken.

Mr. and Mrs. Henry Birks, Montreal, have given every boy in the Boys' Home at Montreal a pair of skates as a Christmas present.

Montreal jewelers who have offered prizes in the competition organized by the Winter Carnival Committee for an essay on the subject of "The Pleasures of a Canadian Winter" are as follows: Henry Birks & Sons, Ltd., Phillips Sq.; R. Hemsley, St. James St.; Johnston Bros., St. Catherine St. W., and M. Cochenthaler, St. Catherine St.

J. A. McMillan, Ottawa, Ont., was summoned before the police magistrate on Wednesday, Dec. 8, by Miss Mary Costello, of that city, on a charge of converting to his own use the works of a watch she had left to be repaired. Mr. McMillan gave an explanation of the delay in executing the work and produced the works in court, which he replaced in the watch and handed it to the complainant. The magistrate, however, was not satisfied, and fined Mr. McMillan $10 and costs.

Ambrose Kent & Sons, Ltd., Toronto, Ont., have purchased for $148,000 the restaurant property, 152-154 Yonge St., adjoining their present place of business. The property has a frontage of 27 feet, which, together with their own store and the recently acquired building on the corner of Yonge and Richmond Sts., gives them a total of 70 feet frontage on Yonge St. and a depth of 112 feet. It has not yet been decided whether the latest purchase will be included in the plans for the 10-story building to be erected early in the new year.

An extraordinary accident happened on Tuesday, last week, to D. L. Rey, watchmaker, and consul in Montreal to Switzerland. Mr. Rey, whose watchmaking store is on Cadieux St., near Craig St., was standing at his doorway when a man ran hurriedly by, chased by three detectives named Demers, Gagnon and Valade. The man was an escaped prisoner, and just after he had passed Mr. Rey's store two of the detectives pulled out their revolvers with the intention of firing into the air in order to frighten the man. Each fired two shots, but one of the detectives must have pulled the trigger before raising the barrel in the air, for the bullet struck the sidewalk or one of the buildings, glanced up and struck Mr. Rey on the right cheek, entering his mouth and knocking out two of his teeth. Mr. Rey, who is 70 years of age, fell to the sidewalk, and it was thought for a moment that he had been mortally wounded. After the wound had been dressed, however, Mr. Rey was able to return home, where he is now progressing toward complete recovery. Mr. Rey has been a resident of Montreal for 51 years. He came to Canada from Switzerland, for which country he is acting as consul.

Pittsburg.

It is quite noticeable that most jewelers are making big displays of clocks, this branch of the jewelry business being looked after with greater care than ever before.

Warren W. Mather, of the Marsh-Brown-Mather Co., who is very ill with typhoid fever at his home in Avalon, was reported improving at last accounts, although he is by no means out of danger.

W. W. Wattles & Sons have recently been making some most attractive displays in their show windows, the manner in which drapings are arranged adding greatly to the attractiveness of the windows.

The John M. Roberts & Son Co. is not going to keep open at nights until it is compelled to. Mr. Roberts feels that working clerks at night wears them out and makes them less fit for work the following day.

The police of Greater Pittsburg are again competing for the cup offered by L. M. Smit, of the M. J. Smit Co., which has come to be an annual feature. The best-drilled corps in the city captures the cup each year.

J. A. Keating, the uncle of F. A. Keating, of the J. C. Grogan Co., dropped dead shortly after nine o'clock last Wednesday morning at Fifth Ave. and Wood St. Mr. Keating was 65 years old and lived at 708 Summerlea St. Apoplexy was the cause of his death.

The Jewelers' Duckpin League will renew its tournament after the first of the year. The standing of the clubs in regular order follows: Wattles, Loch, Terheyden, Vilsack, Diamonds, Roberts. The Wattles and Terheydens have a postponed game to play at the beginning of the year.

E. D. Welwood has opened a jewelry store in Wilkinsburg, a neighboring suburb of Pittsburg, and has fitted up his store beautifully, the fixtures being of mission oak. He is credited with having one of the best display windows in the town and with exercising taste in making his window attractive.

Sam F. Sipe, E. P. Roberts & Co., the Hardy & Hayes Co., John M. Roberts & Son Co., M. J. Smit, the Grogan Co., Kingsbacher Bros., Gillespie Bros. and others are all carrying large advertisements in the newspapers, setting forth articles of special value which they have to offer Christmas shoppers.

Mrs. Mary Majaren was arrested in Kaufmann Bros.' store a few days ago, charged with shoplifting. She had a quantity of jewelry and other articles and a special cape with false pockets to tuck away stuff which she had stolen. On account of the woman being the mother of nine children, the youngest of which is one year old, the proprietors of the store refused to prosecute her and she was discharged with a reprimand. The woman's husband is serving a four year sentence in the Western Penitentiary for arson.

Out-of-town jewelers in Pittsburg, last week, buying stock, included: H. C. Morrison, Mt. Pleasant; E. Grieb, Butler; E. H. Kennderdell, Tarentum; E. F. Priess, Homestead; J. M. Langdorf, Monongahela (who was accompanied by his wife and daughter); F. M. Langenecker, New Brighton; J. V. Rohendahl, Irwin; H. Furtwangler, Greensburg; J. H. Hoffman, Latrobe; J. E. Cavanaugh, Johnstown; Frank Murdoc, Ligonier; J. H. Wrigler, West Newton; J. E. Miller, Glen Campbell; J. B. Tary, Benwood; J. R. Thorn, Toronto; Mr. and Mrs. B. E. Brown, Monessen; P. J. Manson, Jeanette; John Linnenbrink, Rochester; E. A. Bloser, New Kensington.

The following traveling representatives called on the trade at Pittsburg, last week: W. J. Harber, Enos Richardson & Co.; D. Albert Hunting, T. W. Adams & Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Crane, Mandeville, Carrow & Crane; Milton Newitter, Veit, Hirsh & Co.; H. A. Bliss, Wordley, Allsopp & Bliss Co.; C. G. Megrune, Gorham Co.; M. L. Barnard, Larter & Sons; W. W. Hedge, Excelsior Watch Co.; Maurice Kohn, Silberman, Kohn & Wallenstein; Joseph Keller, Keller Mfg. Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; G. S. Melville, D. Wilcox & Co.; Charles F. Hartshorn, Alling & Co.; F. S. Ottley, Riker Bros.; L. H. Smith, Bippart, Griscom & Osborn; E. A. Reed, Reed & Barton; H. C. Barnum, Shaffer & Douglas; W. R. Shute, Day, Clark & Co.; J. F. Dean, Reed & Barton; W. H. Osborn, R. Wallace & Sons Mfg. Co.

The Bonn Jewelry Co., of Pittsburg, was incorporated, last week, at Dover, Del., with a capital of $20,000, the M. Bonn Co., 6 Penn Ave., being merged into the new concern. M. Bonn is the president, Herman Cerf vice-president, Julius B. Cerf secretary and Walter M. Bonn treasurer; these men also comprise the board of directors of the company. Moses Bonn, in discussing the incorporation of the new firm with The Jewelers' Circular-Weekly corresponden said that he had decided to recognize Julius B. Cerf, who had for the last 17 years been identified with his establishment, and therefore the company will open a new branch store in St. Louis and Mr. Cerf will be placed at the head of it. Mr. Bonn said that the concern was incorporated with a nominal capital, which, it is understood, may be increased at any time. Mr. Bonn has long been in the wholesale business in this city, but he has decided to branch out to wider fields and is opening a house in St. Louis because he believes there is greater opportunity in the west. The company has been making an attractive window display during the past week.

Within a short time work will be commenced on improvements that have been planned for the store of Mahnke & Co., Tacoma, Wash., and that establishment will be fitted up in thoroughly modern style. About 900 square feet of additional space has been secured, and the entire front of the store will be remodeled. New wall and floor cases will be put in, and new woodwork and lighting fixtures installed. A large clock, made to order for the firm will be erected on the sidewalk in front, and this will be so constructed that the works will be visible.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

FIRST CLASS colorer and polisher desires steady position. Address "A., 217," care Jewelers' Circular-Weekly.

SITUATION WANTED as assistant watchmaker and jeweler; west or south preferred. Chas. Adams, Rockville, Ind.

WATCHMAKER, first class man, desires good, steady position with first class house. Address "V., 468," care Jewelers' Circular-Weekly.

YOUNG MAN in my employ wishes position Jan. 1 to finish trade; a crackerjack. For particulars write H. T. Blank, jeweler and optician, Elsie, Mich.

YOUNG LADY bookkeeper, thoroughly experienced in jewelry line, wants position Jan. 1; A1 references. "P., 463," care Jewelers' Circular-Weekly.

YOUNG MAN, with five years' experience as a stock, order and repair clerk, desires a position at once; references. "Clerk, 481," care Jewelers' Circular-Weekly.

YOUNG LADY, with executive ability, desires clerical position in wholesale jewelry office; best references furnished. "W. D., 360," care Jewelers' Circular-Weekly.

POSITION wanted by man with some experience to represent manufacturing jewelry plant in the jobbing or retail trade. "L. T., 420," care Jewelers' Circular-Weekly.

DIAMOND ASSORTER and salesman, eight years' experience, willing to start at moderate salary; highest references. "W., 413," care Jewelers' Circular-Weekly.

FIRST CLASS salesman of precious stones, with best western trade, desires to make arrangements for Jan. 1; best references. "E., 464," care Jewelers' Circular-Weekly.

SALESMAN open for manufacturer's line of gold or filled jewelry for New York or vicinity; furnish highest references. "U., 493," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, good salesman, age 27, married, strictly sober, wants position Jan. 1; south or southwest preferred. "C. H.," 103 Elizabeth St., Oneida, N. Y.

TRAVELING SALESMAN, many years' experience, south and far west, open for change Jan. 1; exceptionable references. Address "U., 384," care Jewelers' Circular-Weekly.

SALESMAN, established trade in Indiana, Illinois, Iowa and Michigan, desires first class manufacturer's line, commission basis. "M. B., 411," care Jewelers' Circular-Weekly.

A HUSTLER, established trade, diamonds, watches, jewelry, many years' experience, wishes to connect Jan. 1 with first class house. "M., 403," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, desires position in office of manufacturing or wholesale jewelers; seven years' experience; furnish highest references. "S., 491," care Jewelers' Circular Weekly.

SALESMAN, with established trade in western States, open for good proposition Jan. 1. Address "West, 415," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A YOUNG MAN, nine years with a well known jewelry house, desires to take a change; manufacturing jeweler preferred; best of references. "P. Q., 439," care Jewelers' Circular Weekly.

POSITION WANTED by young man to finish trade under good workman; have had three years' experience at bench; can furnish A1 references. Address "Finish, 442," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, having ample and successful experience with cut glass, silverware and clocks, wishes to change; best of references. Address "S. E., 508," care Jewelers' Circular-Weekly.

SALESMAN, 28 years of age, with 10 years' experience in the jewelry business, specialist in white stones, wishes a position with a first class house. "C. R.," care Sam Tobias, 36 E. 7th St., New York.

COLORER, crackajack on all colors and metals, mixes solutions, capable of installing plant and taking charge; presently employed, seeking change; references. "Berlin," 44-46 Ave D. New York.

SALESMAN desires line of celluloid combs and novelties for New York City, Philadelphia, Baltimore and Washington, for the jobbing and department stores. "I., 492," care Jewelers' Circular-Weekly.

FOR SOUTHERN TERRITORY, salesman of recognized ability and intimate knowledge of the jewelry trade is available for a strong, first class line by Jan. 1. "Ability, 507," care Jewelers' Circular-Weekly.

AN OPTICIAN of good character and some experience wants to open an optical business in a jewelry store; have a set of tools; will pay commission or receive salary. Address F. J. Tukey, Waverley, Mass.

BY JAN. 30, permanent position by engraver, can do some watch work; age 20, temperate; good reference; central west preferred; five years' experience. R. H. Wilson, 58 Reynolds Arcade, Rochester, N. Y.

POSITION WANTED as foreman with manufacturing jeweler; 25 years' experience; have thorough knowledge of all its branches; can furnish best of reference. "Foreman, 483," care Jewelers' Circular-Weekly.

YOUNG MAN, age 21, seven years' experience as stock clerk and salesman in jobbing jewelry house, wishes position after Jan. 1, with chance of advancement. Address "Advancement, 486," care Jewelers' Circular-Weekly.

SALESMAN, with experience and knowledge of silverware business, familiar with trade in New York and New England, would like to associate himself with first class house. Address "A. P., 355," care Jewelers' Circular-Weekly.

EXPERIENCED young man of ability and good address desires position with manufacturer or jobber, seeing New York City or out of town trade; can furnish best of references. "S. F., 396," care Jewelers' Circular-Weekly.

SALESMAN desires manufacturer's line Jan. 1, for New York City and State and the middle west; well acquainted with the wholesale and retail jewelry and department store trade. "E., 451," care Jewelers' Circular-Weekly.

REGISTERED optometrist, New York, 15 years' experience, expert retinoscopist and adjuster, with A1 references, will make change Jan. 1; salary or terms; Manhattan or Bronx. Edward T. Grady, 114 E. 23d St., New York.

WATCHMAKER and jewelry repairer, 26 years of age, single, graduate from leading watchmaking school, desires permanent position; strictly sober and industrious; have good tools and lathe. "B., 430," care Jewelers' Circular-Weekly.

SALESMAN, with over three years' experience in south, desires to change; would like to hear from any manufacturing or wholesale jeweler who wants a southern representative. Address "L., 313," care Jewelers' Circular-Weekly.

YOUNG MAN, 24 years old, having been in the jewelry business for seven years, wants position where he will be able to finish in engraving and jewelry repairing; can give best of references. "Z., 462," care Jewelers' Circular-Weekly.

PAWNBROKER, all around, 14 years' experience, also good watchmaker, would like permanent position; can furnish best reference and bond if necessary. Leo Spero, care H. Harris, loan broker, 212 W. Water St., Milwaukee, Wis.

POSITION WANTED as representative in New York City and vicinity; have traveled; age 33; now with a leading 5th Ave. house. "X., 428," care Jewelers' Circular-Weekly.

SITUATION wanted where I can turn out $50 worth of first class watch work per week; good light, pleasant surroundings and not be bothered; only turn out the work; salary, $25, paid weekly. Trade Watchmaker, 5 Maple St., Summit, N. J.

A FIRST CLASS watchmaker and material man desires position as watchmaker in charge or with material house; formerly instructor at horological school; only high grade position desired. "Watchmaker," 235½ Middle St., Portland, Me.

POSITION WANTED after Jan. 1 by first class watchmaker of 10 years' experience on fine and complicated watches, good salesman and engraver; can give A1 references; prefer western States. "A., 437," care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

CLOCKS; thoroughly practical clock salesman, with 15 years' experience, is open for engagement with either wholesale or retail house; knowledge of all domestic and foreign makes; highest credentials. Address "V., 471," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 16 years' experience on railroad and complicated watches, also fine engraver, good salesman, a first class all around man; first class references; fine appearance, good habits. Address "Expert, 472," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg. Chicago, Ill.*

OPTOMETRIST, of good appearance, successful methods, high grade experience, knowledge of jewelry business, complete outfit of instruments, wishes to hear from first class firm only; small towns not considered; New York State preferred. Address "Hearn, 485," care Jewelers' Circular-Weekly.

EXPERIENCED retail salesman and window dresser desires to make a change after Jan. 1; young married man; practical jeweler and manager; 16 years with present employer in fine store in city of 70,000; permanent position only; best of references as to character and ability. "H., 455," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, of energy and ideas, 11 years' salesman in first class retail establishment in large city, six years as buyer and now junior member of firm, will consider good offer as traveling salesman from high class jewelry or silverware manufacturer; best reference; best reason for making change. Address "Character, 416," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line well acquainted in the south and middle west is open for engagement Jan. 1; manufacturing line preferred. Address "B. R., 374," care Jewelers' Circular Weekly.

A THOROUGHLY experienced jewelry man understanding every branch of the business except practical manufacturing, having had over 17 years' experience in buying and selling both for the wholesale and retail trade; can assort melange of two or 300 carats, as to grade and quality; has executive ability and can cope with four foreign languages, also thoroughly understands taking in repairs, will be open for position Jan. 1, 1910, in New York only. Address S. Renrut, care S. Turner, 832 Dawson St., Bronx, N. Y.

Side Lines Wanted.

WANTED, line of diamonds to sell on commission; I have established trade from Chicago to Pacific coast; responsible party. "O., 459," care Jewelers' Circular-Weekly.

WANTED, a line of gold rings, chains lockets, brooches to sell retail trade commission basis. E. M. Bracher 735 Sansom St., Philadelphia, Pa. Formerly of Bracher, Becker & Barnett, Newark, N. J.

MANUFACTURERS LINE for the jobbing trade from Denver west to the coast by experienced salesman with established trade; highest references H. New, care Hammel, Riglander & Co., 47 Maiden Lane, New York.

IDE LINES WANTED—Continued.

ANTED, line of 10 and 14 karat mountings to ell on commission; I have office on State St., hicago, and established trade west to coast; best f references. "N., 458," care Jewelers' Circular-Weekly

ALESMAN, thoroughly acquainted with watch, ewelry, optical trade, throughout Australasia lesires manufacturers' agencies of all kindred nes; best references. Address "X., 445," care Jewelers' Circular-Weekly.

TABLISHED diamond jewelry jobber wants to epresent reliable manufacturer's line in connection with own line, on commission basis; either etail or wholesale trade; territory, New York tate, Pennsylvania and middle west. "B. V., 5" care Jewelers' Circular-Weekly.

Help Wanted.

ANTED, watchmaker at once; steady work Address P. Iggulden, 124 Franklin St., Buffalo, N. Y.

RST CLASS manufacturing jeweler and engraver; steady position to right man. Geo. Wettstein, Cedar Rapids, Ia.

ANTED, a good watchmaker, jeweler and engraver; permanent position to the right man. J. . Roumain, Baton Rouge, La.

ANTED, coast representative for silver novelty ne. Apply by letter, Pryor Manufacturing Co., 3 Governor St., Newark, N. J.

ANTED, traveling salesman, with experience in stablished territory Please write to D. Jacobs & Co., Merchants' Bldg., Cincinnati, O.

NE ENGRAVER and jeweler to begin Jan. 1; ermanent position; good salary to good man; state age and salary wanted. R. Brandt, Athens, Ga.

ANTED, engraver and jeweler; permanent position for man of ability; $20 per week; samples and reference in first letter. A. J. Rankin & Co., Roanoke, Va.

ANTED, between now and the 10th of January, a first class, all around manufacturing and jobbing jeweler; permanent; $55 per week. E. F. Mayer, Butte, Mont.

ANTED, first class engraver who can cut for enamel on small class pins and emblems; steady position, good wages. Bastian Bros. Co., 89 Mt. Hope Ave., Rochester, N. Y.

ANTED, young lady in office of jewelry jobber, one with experience and knowledge of bookkeeping preferred; state salary expected. "G., 455," care Jewelers' Circular-Weekly.

ANTED, by Jan. 1, 1910, an assistant watchmaker, must be able to wait on trade and have first class reference; steady position, $15 per week H Ackerman, Marysville, Kans.

ANTED, a traveler for a jobbing house that carries a large line of gold and diamond jewelry; only those with established trade need apply. "C., 477," care Jewelers' Circular-Weekly.

ANTED, department foreman in Chicago jewelry factory; general experience and capable of handling workmen; good position for right man. "E., 438," care Jewelers' Circular-Weekly.

ATCHMAKER, engraver and salesman, by Jan. 1, one willing to come on two weeks' trial; permanent job to the right man; no boozer. J. F. Starratt, Jr., 410 Market St., Steubenville, O.

ANTED, a young man as stock clerk who has some experience in the precious and imitation stone business; state age, salary and reference. "Precious, 453," care Jewelers' Circular-Weekly.

ANTED, a first class clockmaker; must be well experienced in handling French and chiming clocks and have good references. Apply to Hartdegen & Co., Broad and W. Park Sts., Newark, N. J

ANTED, at once, watch and jewelry repairer as second man; young man preferred; state where last employed and for how long, also experience and salary expected. Albert Kamp, Ossining, N. Y

BY OLD and well known wholesale house, general jewelry line, salesman to cover established territory, New York and Pennsylvania; state experience and terms. "B., 452," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, commission, to represent manufacturer's line of gold and gold filled chains to wholesale trade in west, also one for middle west. Box 132, care Jewelers' Circular Weekly.

WANTED, salesman for Jan. 1, by large watch house to cover New York State, Pennsylvania and New England; one acquainted with that territory preferred. Address "G., 370," care Jewelers' Circular Weekly

WANTED, bright young man to represent manufacturer of gold cases in New England and middle west; state experience and give references with application. "L. C., 501," care Jewelers' Circular-Weekly

WANTED, first class watchmaker and jeweler by Jan. 1; steady position to right man; state salary and references in first letter, new store and good place to work; if you mean business write me. T. E. Epting, Columbia, S. C.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman & Co., 565 Broadway, New York.

WANTED, an experienced lady, double entry bookkeeper; must be quick and accurate. Call, Harris & Schuster, 9 Maiden Lane, New York.

WANTED, Jan. 1, an A1 salesman, middle west territory, established trade. Address Hayden W. Wheeler & Co., 2 Maiden Lane, New York.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

ONE WATCHMAKER and salesman, $25; one jeweler, engraver and designer, $25 to $30; one clock repairer, $15 to $20; must be first class men of good habits; send all particulars as to ability, with references. J. Jessop & Sons, San Diego, Cal

WANTED, an experienced traveler to cover the full west and south from Denver to the coast, including Texas, with a complete line of diamond, gold and gold filled jewelry, either commission or salary. Address "K., 368," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN; young man for precious and semi-precious stones, very well acquainted with the manufacturers of New York and Newark; best reference required; do not answer unless fully qualified. Address "Fully, 489," care Jewelers' Circular-Weekly.

SALESMAN WANTED, an energetic young man, one who has knowledge of the stone business, both real and imitation, to see the trade in Providence and vicinity; must furnish satisfactory references. Address, in confidence, "Energetic, 474," care Jewelers' Circular-Weekly.

WANTED, salesman to travel from Denver, west; one who has a personal following and can command trade. Address Despres, Bridges & Noel, 103 State St., Chicago, Ill.

WANTED, watchmaker and jeweler for the shop only; no tools needed; town of 1,500 inhabitants; permanent position with board and lodging, or without; not crowded with work; in the middle sugar cane region and orange belt; state age, experience and wages wanted in first letter. F. C. Rivoire, Napoleonville, La.

WE HAVE an opening for a salesman for the middle and southwest; good opportunity for right man. Apply Henry Freund & Bro., 71 Nassau St., New York.

WANTED, at once, a first class man, as second watchmaker, jeweler and engraver; must be a hustler and up in the business; good wages and permanent position; references and sample of engraving with application. H. J. Homrich, 915 Third Ave., Huntington, W. Va.

SALESMAN of ability with established trade in Texas, Oklahoma, Kansas and Arkansas; don't reply unless you can qualify; confidential. M. J. Averbeck, 10 Maiden Lane, New York.

WANTED, salesman, by precious stone house, acquainted with manufacturing trade in New York City and vicinity; state salary expected, reference, etc. Address "R., 490," care Jewelers' Circular-Weekly.

SALESMAN wanted by an old established manufacturing house making a 14-karat line; an experienced and energetic salesman acquainted with the retail trade in the middle west. Address P. O. Box 2127, New York.

WANTED, for Virginia, first class jeweler capable of doing first class job work as well as new work; a good diamond and stone setter, with full knowledge of coloring; no bums or topers need apply; give reference and state experience and salary wanted in first letter; pleasant and permanent position, open in January. "E., 361," care Jewelers' Circular-Weekly.

WANTED, a traveling salesman of ability for a high grade line of European leather goods and novelties; import only; travel only a few months each year; must be well acquainted with the best leather goods and jewelry trade; all communications are received in strict confidence. Address, with full particulars, age, salary, territory, etc., "Y., 298," care Jewelers' Circular-Weekly.

WANTED, a good live traveling salesman for the west and middle west, experienced and with established trade; exceptional opportunity for right man to get with house that carries general line, including diamonds and watches; if you have the ability and ambition to get with a live, enterprising jobbing house, long established, write, giving particulars. Address "F., 480," care Jewelers' Circular-Weekly.

WATCH REPAIR DEPARTMENT; wanted, an experienced watchmaker to assist in the watch repair department, one accustomed to estimating, receiving and delivering watch repair work over the counter; permanent situation to desirable man; in application give age, reference, experience and salary expected. Address "Watchmaker," The Bailey, Banks & Biddle Co., 1218 Chestnut St., Philadelphia, Pa.

WANTED, high-grade jewelry salesman with experience in middle western states, Illinois, Minnesota, Nebraska, Missouri, Iowa; good salary and commission; don't answer unless you have had experience in territory. Confidential. Address "Chance, 2255" care Jewelers' Circular-Weekly.

SALESMAN WANTED Jan. 1; a good, live salesman with experience and an established trade wanted by a watch case company to cover Missouri, Iowa, Nebraska and Kansas; do not answer unless you have had experience in this particular territory. Address "Salesman, 503," care Jewelers' Circular-Weekly.

SALESMAN WANTED Jan. 1; a good, live salesman with experience and an established trade wanted by a watch case company to cover Colorado, Utah, Arizona and New Mexico; do not answer unless you have had experience in this particular territory. Address "S. M., 504," care Jewelers' Circular-Weekly.

SALESMAN WANTED; a first class Newark manufacturer wants an A1 energetic salesman to represent them from Jan. 1 in the southern and a portion of the western states; only those who can furnish satisfactory reference and who command a good acquaintance and trade need reply; state salary expected, etc. Address in confidence, "Salesman, 337," care Jewelers' Circular-Weekly.

(Special Notices continued on page 94.)

Special Notices.

(*Continued from page 93.*)

Business Opportunities.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

FOR SALE, at once, at a sacrifice, old established jewelry business; reason, illness in family. Call or write to S. Rosenthal, 37-39 Maiden Lane, New York.

FOR SALE, American rights in new German invention, a head or protector for hat pins, instantly applied and detached; practical and inexpensive. "Y. X., 461," care Jewelers' Circular-Weekly.

FOR SALE, well established jewelry business in western Pennsylvania; can reduce stock to $6,000 or $7,000; big repair trade; if interested write for particulars to J. M. Hoffer, jeweler, Kane, Pa.

FOR SALE, jewelry store, with good repair trade; will sell with or without stock; good reasons for selling; must be sold by Jan. 1; no reasonable offer refused. S. Goldberg, 125 E. Houston St., New York.

WANTED, high grade salesman willing to invest $5,000 to $10,000 in established manufacturing jewelry business; excellent opportunity to right party. Address "G., 454," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

MANAGER of large jewelry manufacturing concern, practical man, with over 20 years' experience, who has a very successful line of 14 karat jewelry on the market, would like to establish himself in business and wishes partner with capital of $15,000 to $20,000; unquestionable references. "A. L., 506," care Jewelers' Circular-Weekly.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, after Jan. 1, 1910, jewelry business doing better than $8,000 cash business a year with a gross profit of better than $4,000; average monthly expense of $40; expect to invoice $5,000 to $6,000; take everything as it stands, no bonus; Jos. Hall steel lined safe, 39x33x20 inside; 12-foot plate show case and fine window; best location in California city of over 30,000; products of county over $50,000,000 per year. Address "Y. Y., 259," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

EXCELLENT CHANCE for man with small capital to purchase well paying jewelry business in Washington; must sell soon as possible on account of the health of my wife; can reduce to about $1,500 by Jan. 1. Address "K., 466," care Jewelers' Circular-Weekly.

NEW INVENTION on a watch cheap to manufacturer. Those who are interested inquire of inventor A. Plean, 4210 13th Ave., Borough Park, Brooklyn, N. Y.

For Sale.

CRYSTALS, 21 gross Geneva's, 24 gross Bezzine, 8 gross Mi Concave, cost $400, sell $100; show cases, partitions, mirrors, at a sacrifice. J. Ehrlich & Sons, 217 Broadway, New York.

FOR SALE, one 12" x 24" rolling mill, good as new, $750; also drawing press for Britannia, will draw dishes up to 13¼" blanks, with six sets of dies, $650. For information write W. H. Hess. Oneida, N. Y.

Wanted to Purchase.

OLD LATHES WANTED, for cash, Whitcomb 1½, small chuck, and Webster Whitcomb; describe condition and state how many chucks and we will make best cash offer; write immediately. Ezra F. Bowman's Sons, Lancaster, Pa.

To Let.

TO LET, part of front office. Room 41, 65 Nassau St., New York.

FOR RENT, part of office, beautifully lighted, with telephone, etc. Apply Room 603, Columbus Memorial Bldg., Chicago, Ill.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

LOFT at 122 Nassau St., New York; good light, cheap rent, long lease; desirable floor for manufacturing jeweler; fixtures for sale. Apply Tushnett & Lancton.

DESK ROOM, with privileges of telephone, typewriter; no office boy required; have good light; best spot on Lane. Room 407, Jewelers Bldg., 9-11-13 Maiden Lane, New York.

ONE HALF of office, from Jan. 1; suitable for diamond setter or engraver. Call, Harris & Schuster, 9 Maiden Lane, New York.

Lost.

LOST, long black pocketbook on Maiden Lane, William or Fulton Sts.; reward. Wolfsheim & Sachs, 35 Maiden Lane, New York.

$100 REWARD offered for information leading to the recovery of 32 carats of 15 to 40 to the carat rose diamonds of fine quality. Address "J., 433," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

Tel. 2784 Cortland

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PATENT DEPARTMENT

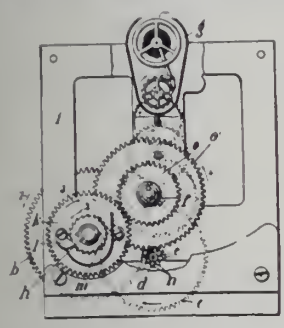
IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED DEC. 7, 1909.

12,374. CLOCK AND THE LIKE. Josef Bubler, Freiburg, Germany, assignor to Die Vereinigten Freiburger Uhrenfabriken Aktiengesellschaft, Incl. vormals Gustav Becker, Freiburg, Germany. Filed Oct. 3, 1907. Serial No. 395,710.

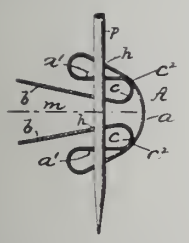
The combination in a driving mechanism for clocks, of a mainspring, a clock-work driving



arbor, means whereby said arbor is actuated by the unwinding of the outer end of the spring, and means whereby said driving arbor is simultaneously actuated in the same direction by the unwinding of the inner end of the spring.

942,317. SAFETY ATTACHMENT FOR SCARF-PINS. Fred S. Reynolds, Cranston, R. I., assignor to the Cory & Reynolds Co., Providence, R. I. Filed July 6, 1909. Serial No. 505,967.

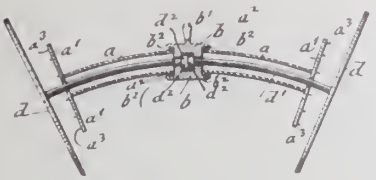
As an improved article of manufacture, a one-piece protector or safety device for the stems of scarf-pins and analogous articles, the same consisting of a resilient bow member having oppositely disposed rearwardly extending upper and lower portions, each portion being bent and comprising



three laterally separated plies of the stock having holes therethrough and terminating in a handle or grasping part, the major portion of said bow part being forward of the axes of said holes while the said handle part extends rearwardly from said axes, and having the holes of the said upper and lower portions arranged to substanially register with one another to receive a pin when the said portions are sufficiently compressed or sprung toward each other.

942,635. CUFF-BUTTON. Henry Ginnel, Garden City, N. Y. Filed Feb. 8, 1909. Serial No. 476,647.

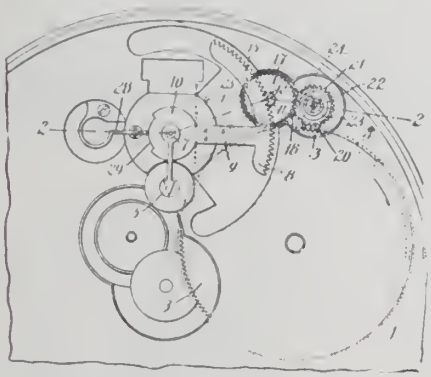
A cuff-button comprising two tubular retainers, a rotatable sleeve engaging the inner ends of said retainers, holding plates or abutments at the outer ends of the tubular retainers, buttons having shanks passing through said retainers, and means



for locking the inner ends of the button-shanks to or releasing them from the sleeve.

942,659. WINDING INDICATOR. Olof Ohlson, Newton, Mass., assignor to the Waltham Watch Co., Waltham, Mass. Filed April 10, 1908. Serial No. 426,222.

In a watch or clock movement, in combination with a mainspring barrel and a main wheel, an indicator for showing the degree to which the mainspring is wound, a pinion having a driving engagement with said indicator and driven by the main wheel in the unwinding of the spring, a pinion



carrier pivoted concentrically with said pinion, an intermediate pinion mounted on said carrier in mesh with the first pinion and adapted to be brought into mesh with teeth on the mainspring barrel, and a separator pivoted to said carrier arranged to mesh with the teeth on the barrel and remove the second pinion from engagement therewith.

942,706. MATCH-SAFE. Christina E. Birky, Alvin, Ill. Filed Jan. 14, 1909. Serial No. 472,282.

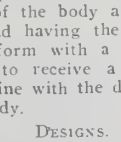
A match-safe comprising a body of oblong form in cross section having rounded ends and a flat top and bottom, the latter having a filling opening and the top having a centrally disposed discharge aperture in line with the inner wall at one end of



the body, hinged covers fitted to the top and bottom of the body and closing the openings thereof, and a plate extending lengthwise of the body and attached at its ends to the top and the bottom thereof and along one edge to a side of the body, said plate being inclined transversely toward an end of the body and terminating centrally thereof and having the opposite edge portion rebent to form with a curved end of the body, a pocket to receive a single match, said pocket being in line with the discharge aperture in the top of the body.

DESIGNS.

40,383. EMBLEM. Frederic M. Grant, Chicago, assignor to Gean Cowgill Comerford, Chicago.



Filed July 14, 1909. Serial No. 507,663. Term of patent 14 years.

40,384. EMBLEM. William G. Lee and Albert E. King, Cleveland, O., assignors to the Brotherhood of Railroad Trainmen, a fraternal beneficial association of Ohio. Filed



Sept. 15, 1909. Seril No. 517,957. Term of patent 14 years.

40,385. CHARM, PIN OR SIMILAR ARTICLE. Robert Leding, Washington, D. C. Filed



Aug. 7, 1909. Serial No. 511,821. Term of patent 3½ years.

40,388. METAL MESH FABRIC. Frank J. Lightbody, Cambridge, Mass., assignor to



the Cambridge Novelty Co., Cambridge, Mass. Filed Oct. 13, 1909. Serial No. 522,501. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED DEC. 7, 1909

Ser. No. **30,056.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Byron L. Strasburger & Co., New York. Filed Sept. 18, 1907.

BERWYN

Particular description of goods.—Watches and watch movements.

Ser. No. **45,176.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) Scherwin & Schlutter,



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1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

50c.

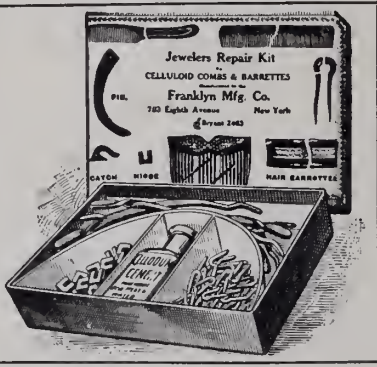
Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.

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Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

Franklyn Manufacturing Co. 783 Eighth Avenue New York City



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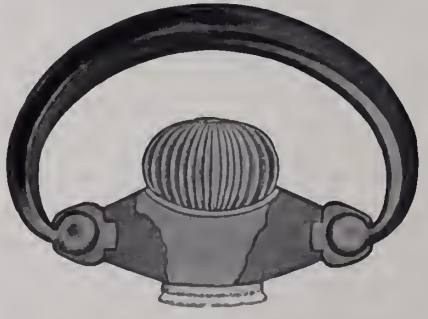
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New York

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PARIS—"THE GRAND PRIX"—1900

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BEWARE OF IMITATIONS



USE OUR BALL-BEARING BOWS FOR REPAIRING

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.
Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.
Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.

OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS

Copenhagen, Denmark. Filed Oct. 7, 1909.



Particular description of goods.—Watches, watch movements, watch parts, clocks, clock movements and clock parts.

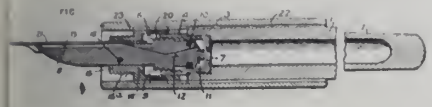
BRITISH PATENTS.

ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV 24, 1909

8,087. PENS. W. A. HOUSTON, Tracy, Minn., U. S. A. July 29.

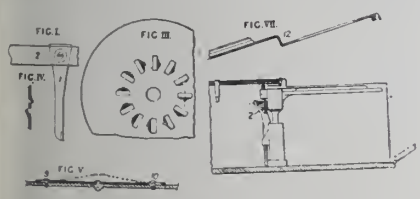
A fountain-pen of the type in which the flow of ink can be readily cut off is provided with a rotatable feeder adapted to open fully or close a feed duct when given a partial turn, and with means for limiting the rotation of the feeder in each direction. The tapered barrel 1 of the pen is counterbored and threaded at 3, and a thimble 4, provided with a valve face and an opening 7 and a projecting



finger 6 at its front end, screws into the barrel. The feeder 8 is screw-threaded at 9 to engage threads of high pitch at the front of this thimble and is furnished with a valve face 11, a packing-ring 10 being arranged between the valve face 11 and the screw 9 to prevent ink from leaking to the screw. A feed-duct 12 leads from the valve face 11 to a groove 13 at the top of the feeder, over which a gold or like nib 21 is held by a collar 14 which is fixed to the feeder 8 by a through pin 16 and fitted on the inside with a projecting tongue which, when in position, can come into engagement with either side of the tongue 6. The surface of the collar 14 is longitudinally ribbed and furnished with a rubber or other packing-ring 20 similarly ribbed to engage longitudinal grooves on the inside of an open-ended sleeve 22 having a shoulder 23 at its forward end. On rotation of the sleeve 22, the collar 14 and with it the feeder 8 can be turned, within the limits permitted by the projection 6 on the thimble 4, to open or close the valve. The sleeve 22 may be removed and reversed to form a nib protector, or the sleeve 22, feeder 8, collar 14, and thimble 4 may be reversed, screw-threads 15*a* on the neck 15 of the collar 14 engaging the thread 3. In a modification, a side port on a bored cylindrical extension on the feeder 8 is projected into or retracted from the barrel 1.

16,129. WORKMEN'S TIME-RECORDERS. C. A. MERCIER, London, July 29. (Patent of addition to No. 13,829, A.D. 1907.)

The paper-feed mechanism, index type, outer cover, and writing-plate of the time-recorder described in Specification No. 13,829, A.D. 1907, are modified as follows: The edges of the slots in the end face of the paper drum are turned alternately in and out as shown in Figs. III. and IV.,



so as to prevent binding of the tooth of the feed-pawl. This pawl consists of a spring strip 1, secured to the printing-lever 2 and having the end bent to engage the outwardly bent edges of the slots on the return stroke. The spring strip carrying the index type is slotted at both ends 9, 10, Fig. V., to engage pins in the supporting-plate; or pins attached to the strip work in corresponding slots in the plate. The cover 12, Fig. VII., is bent as shown so as to bring the lower part level with the writing-surface, and the writing-plate is provided with a pad of cork composition.

16,182. MANICURING APPLIANCES. T. MILLER, New York, U. S. A. July 30.

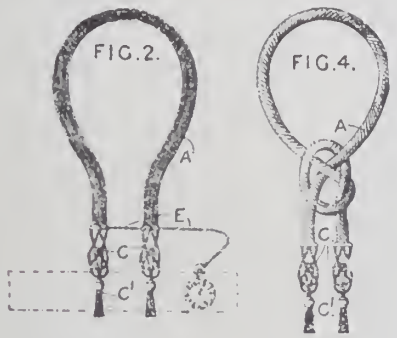
Relates to nail-polishing devices of the type described in Specification No. 9126, A.D. 1908, and consists in the provision at each end of the strip, Fig. 2, of finger grips which conveniently take the form of rings 4, Fig. 5, and pivoted members 9, Fig. 3, provided with a heel 11 and



mounted in the rings 4, which are attached to the upper strip by lugs 5.

16,231. NECK ORNAMENTS. P. DOPPENSCHMITT, Pforzheim, Germany. July 31.

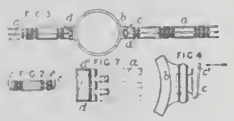
Ornaments adapted to be worn round the neck like ordinary boas are made of wire of precious metal, or of gilded or silvered wire, etc., and are provided with additional ornaments such as stones, pearls, etc. In the form shown in Fig. 2 the



ornament A consists of flat braided work having terminal tassels C^1, ornamental lacings C, and a chain-fastening E, the chain also serving to support a watch, locket, pendant, etc. The chain keeps the box suspended in case of breakage. In another modification, the shoes are fixed to the truck frame.

16,361. BRACELETS. J. OTT, Pforzheim, Baden, Germany. Aug. 1.

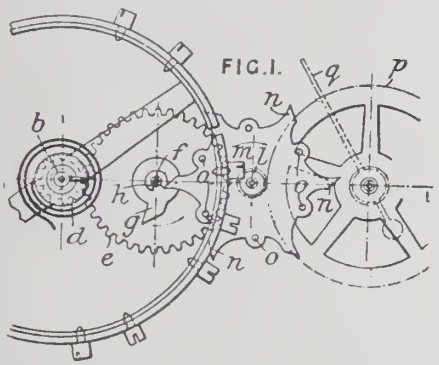
A bracelet is provided with a removable portion which may carry a watch or jeweled design. This portion is attached by means of spring fasteners so that it may be exchanged for a similar portion



with or without a design. The removable portion *b*, Fig. 3, adapted to carry a watch, is provided with spring pivoted hooks *c*, Fig. 4, which engage with pivoted sockets *d*, Fig. 7, on the remainder of the bracelet *a*. The hooks have notches c^1 to engage with small flanges d^1 on the sockets. The watch portion *b* may be replaced by a portion *e*, Fig. 2, of the same design as the rest of the bracelet *a*.

16,501. WATCHES. A. FRANIER, Morteau, France. Aug. 5.

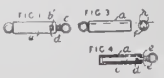
Escapements. The balance arbor *b* carries a pinion *d* gearing with a comparatively large toothed



wheel *e* on an arbor *f*, which carries the locking pallet *h* and impulse pallet *g*. The escapement *m* is formed with six escape teeth *n* and with six impulse pins, teeth, etc., *o*, and is geared through a pinion *l* to a wheel *p* carrying the seconds hand *q*.

16,537. FASTENINGS FOR BRACELETS, ETC. P. W. HOFFMAN, Albany, N. Y., U. S. A., Aug. 5. (Date applied for under Section 91 of Patents, etc., Act, 1907, Aug. 7, 1907.) Void. (Published under Patents, etc., Act, 1907.)

The ordinary fastening of bracelets, necklaces, chains, etc., has, in addition to the usual snap *d* engaging a slot *b* in the box portion *a*, an extra fastener in the form of notches *e* in the spring *c*,



which are adapted to co-operate with projections *h* of the T-shaped slot *f* in the end of the box portion. Should the first fastener become unintentionally disengaged, the fastening is held by the second device.

Applications for patents, Nov. 15-20.

26,100. IMPROVEMENTS IN TIME-RECORDERS OR THE LIKE REGISTERING INSTRUMENTS. WILLIAM SUMNER, Liverpool.

26,440. IMPROVED HAT-PIN GUARD. HERMANN FISCHER, London.

26,481. IMPROVEMENTS IN AND RELATING TO TIME STAMPS. MAX W. OBERMILLER, London.

26,506. IMPROVED COLLAR OR SHIRT STUD. JAMES AUGUST MILLER, London.

26,673. IMPROVEMENTS IN MATCH-BOXES. FREDERICK THOMAS VINE, London.

26,723. IMPROVED WATCH-HOLDER FOR USE IN CONNECTION WITH BRACELETS, WRIST STRAPS OR THE LIKE. SIGMUND PULZER, London.

26,811. IMPROVEMENTS IN LADIES' EARRINGS. HAROLD LEVI, Finshury, London.

26,836. AUTOMATIC STRIKING MECHANISM FOR WATCHES. JOSEPH GOUSI, London.

Complete specifications accepted.
1908.

25,129. MEANS FOR FASTENING MILITARY AND LIKE BUTTONS TO HAT-PINS, BROOCH PINS, SOLITAIRE BACKS AND THE LIKE. GAUNT.

1909.

7,369. MATCH RECEPTACLES. DAVIES.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.]

Patents expired, Dec. 6, 1909.

487,248. ORE SEPARATOR AND CONCENTRATOR. GEO. CARSON, Council Bluffs, Ia.

487,261. ORE-CONCENTRATING MACHINE. ANDREW FRASER, San Francisco, Cal.

487,286. GLASS TANK-FURNACE. WM. F. MODES, Streator, Ill.

487,337. METHOD OF HARDENING CUTLERY. GEO. E. SMITH, Glastonbury, Conn.

487,398. TIMEPIECE REPEATING MECHANISM. FRED TERSTEGEN, Elizabeth, N. J.

487,399. TIMEPIECE REPEATING MECHANISM. FRED TERSTEGEN, Elizabeth, N. J.

487,480. LOCKET. JAKOB GRAFF, Paterson, N. J.

487,511. ORE-RAKE. JOHN C. BLAIR, Wilmington, Del.

487,523. ORE-CONCENTRATOR. ALFRED GONZALEZ, San Francisco, Cal.

487,542. DEVICE FOR OPERATING ORE-CONCENTRATORS AND ALLIED MACHINES. CHAS. E. SEYMOUR, Lake Geneva, Wis.

487,550. NON-MAGNETIC WATCH-BALANCE. CHAS. F. CARPENTER, Louisville, Ky.

487,572. ORE-CAR. FRANK A. HUNTINGTON, San Francisco, Cal.

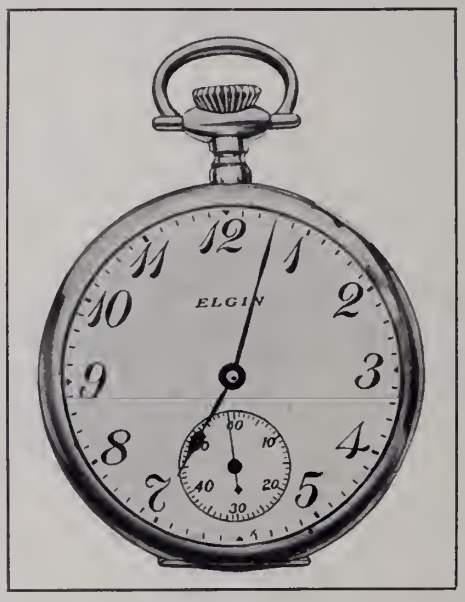
487,579. PROCESS OF TREATING GOLD AND SILVER ORES. GEO. W. MCGEE, Chicago.

487,605. COMBINED FURNACE FOR TREATING AND REDUCING ORES AND FOR REFINING THE RESULTING METALS. ANTOINE CHABAUD, L. LEPOLD VAN HEERS and LOUIS A. ALLARD, St. Louis, Mo.

487,623. GEM-SETTING. CECIL J. HUMBERT, Philadelphia, Pa.



There'll Be a Big
Christmas
Demand for
Elgin
WATCHES



The
Lord Elgin
Thin Model

The
G. M. Wheeler
16, 18 and 12s

The
Lady Elgin
for Women

These Are Especially
Suitable Gift Watches

Dealers will find that display
Elgin Watches in handsome
cases will increase Christmas sa
Such cases are not sold or furnis
by the Elgin Company but may
had of fancy case dealers.

Gift Time is always
Elgin Time

The unique gift value of a watch is recognized by everyone.

The superiority of Elgin Watches is common knowledge.

And our big full-page advertisement in The Saturday Evening Post for December 4th will serve as a reminder of both facts to over a million people.

So be prepared to take care of *your* Christmas Elgin trade.



Write your jobber or this company direct

ELGIN NATIONAL WATCH COMPANY
Factories: ELGIN, ILL., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

To Make a Cylindrical Balance Spring for a Marine Chronometer.

Written expressly for The Jewelers' Circular-Weekly by H Reinecke.

TAKE a piece of large German silver wire of about three-fourths of an inch in length, drill it with a hole which, when reamed and finished, will be about three-eighths of an inch in diameter. Turn it on a specially prepared arbor to a size which will leave it, when finished, a cylinder having a diameter of one-half an inch or a little larger, according to the size of the spring required. The crust of such a cylindrical block should not be too thick, as it should not require too much heating in hardening a spring.

After determining the height of the spring and the number of coils required, reduce the length of the block, leaving some plain space on each end after the spiral has been cut.

The cutting of the spiral is an operation which requires care and due preparation. The latter may be much simplified when the use of a fusee-cutting tool can be resorted to. In the absence of such a brass frame may be improvised, to which may be adapted a steel turning arbor turning the block, and in addition having this arbor pivoted on both ends and on one of which a screw elongation with the correct number of threads for the spiral has been cut.

The face of the cutter for cutting these spirals should be perfectly square and of the exact width of the wire, but not fitting too tightly. The groove cut to fit the thickness of the wire should not be deeper than one-half its thickness, and take 12 or 13 turns. On the two smooth ends of the block two holes opposite each other should be drilled and tapped to take good, strong left-handed screws.

The best way to wind the wire on the block is to put the arbor in the brass frame and turn it with a temporary crank held friction-tight and draw the wire on the block through two strips of soft wood held in the vise, holding its loose end taut by a hand vise. When the block is full fasten the end by means of the other screw. Here the advantage of the left-handed screw will be found, as the turning off the screw will draw the spring tighter on the block. These screws should be made of brass, as they do not harden when the spring is hardened. After somewhat beyond the two screws the block and spring should be covered with platinum or copper foil, making holes for the screw heads and fastening the foil with binding wire.

The spring will then be ready for hardening. For this purpose a moderate charcoal fire should be used. When brought to a good, uniform heat, plunge the spring in cold water. On removing the foil the spring will be found a little loose on the block. By releasing one of the screws somewhat you can push the spring tight with your finger and thumb, after which turn the screw home again.

For drawing the temper of the spring use an iron cup or ladle filled with linseed oil, which is heated over a charcoal fire till the oil begins to flash, after which it is withdrawn from the fire and allowed to cool. The spring should then be perfectly white.

Polishing the Spring.—The outer edges of the spring should be polished by being put on a piece of pith and brushed upwards with a short-haired brush charged with red stuff. The inside and inner edges should be polished on a cork The greatest care and cleanliness is necessary in hardening and tempering. The best way to blue a cylindrical spring is to place it upon a suitable block, kept for the purpose, and not used for hardening, or in a glass tube from which the entrance of air is excluded and which should be kept turning while being heated to prevent the heating from being done unevenly.

After applying the spring to the chronometer after being polished and blued there remains the most difficult part of the work to be done, and this is to apply it. If the ends of the spring that have been in contact with the block screws are nipped off we may proceed in the bending of the ends for attaching the spring to the collet and stud. For this purpose pliers are used which have convex and concave sides. It is most important that this bending should not be overdone, for the overbending and again unbending would ruin the spring. Pliers for bending may be made of steel, hardened and highly finished, or having pieces of brass pinned inside the jaws of such pliers. Such jaws must be circular and parallel, so that in bending the ends should be kept flat and will not be bent downward or upward. With the collet on a broach the hole should be opened from the right-hand side and parallel with the collet, but a little upwards, to suit the direction of the spring.

Pin the spring in temporarily, and, if it is out of true, unpin it as often as necessary to make any material alteration in the form of the curve; when nearly true, finish the pin to the proper length and pin the spring on firmly. If the curve is of the proper shape it should occupy three-fourths of a circle and be at the end about halfway between the outer circle of the spring; mark the stud where the spring touches it and drill the hole there; the spring will then run into the hole, and if you broach the hole in a similar way, as in the case of the collet, you will have the spring true and upright.

Avoid any bending as much as possible. There is very little difference between the springs of marine chronometers or a pocket chronometer, except that the latter should have a less number of coils.

Watch with Indicator Showing How Far the Spring is Run Down.

THERE has never been any doubt as to the advantages of an indicator of the extent to which the spring of a clock is wound up. Certain ones occur to us at once, such as: a reminder to those who have not yet wound their watch, those who have already wound theirs and who have given it a too forcible twist, satisfaction for those who for fear of having their watch stop have formed the objectionable habit of rewinding it to the limit every time they look at the time; regular going is a result of regular winding.

Other advantages are less self-evident, but they are revealed in the course of use, such as: avoiding breakage or unhooking of the spring; ready means of ascertaining when a watch stops, whether it has completed its course, whether it is a case of having forgotten to rewind it or if it has stopped in its course, in which case it requires to be examined.

Until recently the indicator of the development or condition of the spring has been confined to marine chronometers, the watches for torpedo boats, and some other special timepieces, and their introduction into the ordinary watch, on account of the complication, and also on account of the attendant additional expense, of supplementary wheels and pinions to be cut, the mak-

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

ng of recesses, etc., was not to be thought of.

It was, moreover, likely to prove troublesome to the established dimensions. The new watch with winding indicator, created by M. Ravigneaux and designated "Kikoz," eliminates, according to *L'Horloger*, many of the objections relative to complication, to encumbrance, etc., the mechanism being very simple.

It takes the place of a stop, of which it advantageously performs the function, substituting a moral stop that appeals to the eye, for a stop of brute force, that appeals to the muscles.

Here is what it consists of: On the arbor of the barrel A is mounted, on a squared part, a wheel B, with 10 teeth. A wheel C, with 12 teeth, of double thickness



Fig. 1.

and sunk in the cover of the barrel, engages with A and with a wheel D, of 12 teeth on the cannon of which is mounted tightly the little dial. The arbor of the barrel carries the indicator. That is all.

For three turns of the arbor, corresponding to 24 hours, the pointer makes three turns; the dial only makes the 10 twelfths, which will be two turns and a half.

On the whole, the indicator makes a half turn on the dial, in the reverse direction to the barrel, that is to say, the direction the reverse of that of the rotation of the hands.

This is convenient, since during the going the hand will turn in the opposite direction of the former, that is, the same direction; it will make one-half turn on the small dial in 24 hours. This is sufficiently evident, for the rotation in the opposite direction to the barrel must have the same effect as the same rotation in the direction of the arbor.

The rest is easy to prove.

The ratio of the angular speeds of the wheels B and D, or their number of turns N_B and N_D being six to five when the barrel is immobile or at rest.

$$\frac{N_B}{N_D} = \frac{12}{10} = \frac{6}{5}$$

The ratio of the number of revolutions of the dial to the barrel, when the arbor is motionless, will be equal to

$$1 - \frac{1}{\frac{6}{5}} = 1 - \frac{5}{6} = \frac{1}{6}.$$

The dial, therefore, turning six times less quickly than the barrel, will make half a

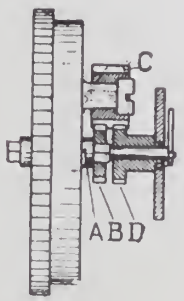


Fig. 2.

A, arbor of the barrel bearing the indicator; B, wheel of 10 teeth, mounted on square on arbor; C, wheel of 12 teeth of double thickness; D, cannon wheel of 12 teeth, bearing the small dial.

revolution to three revolutions of the barrel. Hence the division of the dial into two zones. One takes up three-quarters of the circumference and corresponds to a course of 36 hours; it is divided into six equal parts, one of which the indicator traverses every six hours.

The other, occupying the last quarter of the circumference, has been colored in two tints, so that without regard to the direction in which the pointer is moving (which, while the watch is going, is in the ordinary direction), it is immediately perceptible; that if the needle is in the red, it needs rewinding; if it is in the green, it has been rewound.

It is impossible to imagine a more simple mechanism. This new watch offers, in a superior manner, the advantages above referred to. The extent of rewinding is made



Fig. 3. Fig. 4.

very plain, since the dial has no figures but only points, and therefore it is very legible; the position occupied by the indicator with regard to the zone, which it must not cross, can be seen without reading; it is perceived without attention. All the experts admit that this indicator of the extant of winding the spring is the most simple that has been devised, by a great deal. Its construction is the more simple in that it includes no pinions, only three wheels easily and cheaply cut and easy to place. It has the advantage of causing no trouble with regard to existing calibers and dimensions. Moreover, it takes the place of the stop, without requiring a single addition, nor does it call for any care in adjustment.

In setting it up there are no marks to be observed; the wheels are placed it matters not how; the little dial is fixed to its cannon just as if it was a hand; the watch is rewound to the limit, and the pointer is lightly placed in the forbidden space, so that afterward, in rewinding, we cease before coming to the stop.

The little dial is enameled in a disc, having an annular hollow in such a manner that at the center there is sufficient metal for attachment by friction, and so that at the circumference there remains a border which renders unnecessary the working of the edge of the little dial which could not be effected without chipping. In this manner the little dial looks very well, and the appearance of the watch altogether, which is half flat, is satisfactory.

We do not doubt, concludes E. Thiery, in



Fig. 5.

L'Horloger, that this novelty, to which we direct the attention of watchmakers, and which merits this technical description, will rapidly gain favor with the public, just as did the clock movements in which the same improvement was introduced.

The Adjustment of Large and Small Watches.

By H. R.

WHEN we speak of adjusting watches we are generally understood to mean lever watches and not cylinder or even duplex watches, and the adjustment of lever watches means adjustments to temperature and positions. For the latter adjustments we have to deal with the following factors: Escapement, balance spring, momentum of the balance and friction. The most perfect isochronism could no doubt be produced if we could have a balance which would vibrate without any friction whatsoever, but in all watches made thus far the balance can only vibrate on pivots, and its vibrations can only be kept up by its receiving an ocasional impulse by means of the escapement. Here we encounter at once the worst enemy of perfect isochronism, which is friction, the value of which can never be accurately determined by any mathematical rule whatever. And the bal-

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

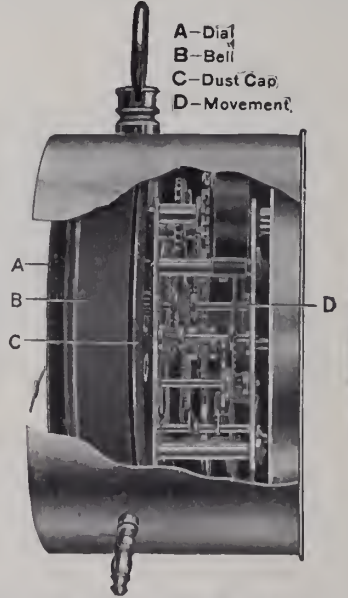
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introductory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name ..... **Address** .....

ice friction is not only pivot friction, but is also friction by the escapement.

What means have we to overcome these wo kinds of friction? Such agents are two-old. The one is momentum and the other the balance spring. What is momentum? Momentum is weight multiplied by velocity. steamship weighing 3,000 tons and mov-g at the rate of two miles per hour has ouble the momentum of a steamship weigh-g 300 tons, moving at the rate of 10 iles an hour, because 3,000 tons weight ultiplied by two miles velocity is equal to 00, while 300 tons weight multiplied by miles velocity is only equal to one-half mentum of the former.

In a watch balance, momentum is repre-nted by the weight of the rim and the eights of screws attached to it, multiplied the velocity at which a given point in the moves in a given time. Other propor-ns of a balance have also some influence the momentum of a balance.

The other agent is the balance spring. e balance spring is to the balance what ravity is to the pendulum, and it exerts a on inuous influence which tends to bring e balance back to a point of rest, and it vercomes the inertia of the balance in this espect, and in so doing becomes instru-nental and an auxiliary in unlocking the scapement, overcoming the co-operation of he momentum of the balance, the continu-us pivot friction of the balance, and the te mitting friction of the escapement.

It will be seen at a glance from the fore-oing that the most perfect isochronism at-inable can only be had by reducing the ivot and escapement friction to a minimum y the greatest mechanical skill and the nost intelligent manipulation. And the arger the timepiece, the more perfectly one an carry out the detail of construction. Hence, the size of a marine chronometer.

When we consider that in making the best large size watch movements we can make the balance pivot as small as 0.004 of an inch, and those of the escape wheel and pallet staff to match, and we present the question whether we can reduce sizes and frictions proportionately to small watches, the answer must be emphatically in the negative.

In speaking of small watches we must include complicated watches, such as re-peaters, chronographs, etc.

Another Long-Term Clock.

THE nearest approach to perpetual mo-tion, though its inventor makes no claim to have discovered it, is a timepiece devised by the Hon. J. R. Strutt, Lord Rayleigh's son, which consists of two leaves of aluminum, an exhausted glass tube and a fraction of a grain of radium. The radio-activity of the radium causes the aluminum leaves to move once a minute, and with a wireless coherer a bell rings at each move-ment. For 10,000 years at least the won-derful energy inherent in the microscopic piece of radium will, it is calculated, con-tinue to act, and nothing whatever needs to be done to the clock once it is set going.

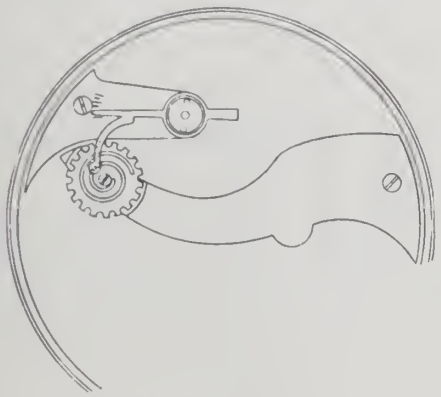
Walter C. Copp has gone from Fayette-ville, N. C., to Lumberton, N. C.

Novelties in Watchwork.

REGULATING DEVICE.

THE object of this invention of A. Huening, Geneva, is to effect an ar-rangement allowing the ready production of movements as slight as may be required of the regulator of a watch and the regulation of its balance spring with the greatest nicety. The accompanying illustration, pre-sented as an example, shows one method of carrying out this arrangement.

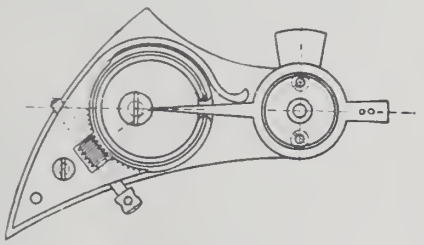
The regulator, serving for the regulation of the length of the active part of the bal-ance spring, is provided with an arm, equipped at its end with a projecting part



REGULATING DEVICE

engaging in a practical spiral groove in the upper face of a wheel. The latter is pivoted on the cock, its edge being notched so as to allow it to be turned by means of a tool. In selecting a suitable pitch for the spiral formed by the groove it is possible to con-trive that the displacement of the regulator will correspond to a certain degree of rota-tion of the wheel, as small as we may de-sire. It is then possible to regulate the length of the active part of the balance spring with the most perfect precision that could be desired.

The form of the arm may vary accord-



A NEW INDEX.

ing to the position of the wheel; the arm may even be altogether omitted in some cases.

A NEW INDEX.

The above illustration, given by way of an example, represents one form assumed by this invention of L. A. J. Ditisheim, of La Chaux-de-Fonds.

The index of the regulator engages in an opening in a ring turning, with easy fric-tion, in a groove in the cock. This ring has a toothing in which engages an endless screw, turning in the cock and held by a bridge screwed to the cock. A spring made in one piece with the cock presses con-stantly against one side of the index of the regulator.

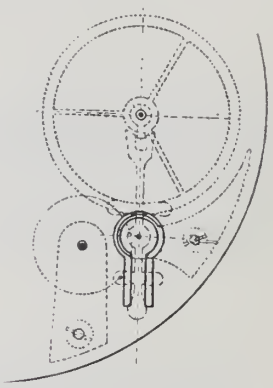
The endless screw terminates at one of its extremities in a head, transversely per-forated with holes, so that by inserting a suitable tool the screw may be turned, causing the wheel to revolve in one direc-tion or another, its movement causing the displacement ot the regulator.

The spring may consist of a piece sep-arate from the cock, or it may be omitted altogether.

PIN ESCAPEMENT.

This improvement, which is the invention of Rosskopf & Co., of La Chaux-de-Fonds, and one form of which is shown, as a speci-men in the illustration below, permits of the easy variation of the distance between the fork and the escape wheel, without ne-cessitating the use of an escapement holder.

The upper, or movement plate, has a practical opening made, for instance, by cutting or milling, across this plate in such a manner as to serve as a bridge or cock for the support of one of the pivots of the staff of the fork, and which is only attached to the plate by a very narrow piece, in such a manner that it can be pushed a little, in the plane of the plate, in one direction or the other, for instance, with the aid of the blade of a screw-driver, so that the pivot



PIN ESCAPEMENT.

of the fork that rests on this bridge may readily be removed from or brought nearer to the staff of the escape wheel. This per-mits the regulation of the escapement with-out resorting to an escapement holder.

To prevent bending or deviation from the vertical of the staff of the fork, the bridge of the fork is attached to the plate by means of a screw passing through an elon-grated hole of this bridge.

A story comes from Carlsbad, N. Mex., to the effect that the late J. J. Hagerman, pioneer railroad builder, had an alarm clock which cost him $40,000. He was at one time interested in large fruit orchards, and in times of low temperature it was neces-sary to smudge the orchards to prevent damage by frost. Each employe set an alarm clock to arouse him so that he could start the fires in the sections of orchards to which he had been assigned. One man, as was afterwards ascertained, failed to get out and do his work, and as a result his section of orchard was not smudged and the crop was lost. The man explained that his alarm clock failed to work, and Mr. Hagerman estimated that his loss, based upon comparative receipts from other parts of the orchard of similar acreage, aggregated the sum named.

SPECIAL BARGAINS

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MOVEMENTS and WATCHES

TO CLOSE OUT STOCK
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Write to

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3 MAIDEN LANE NEW YORK

ARE YOU PREPARED FOR THE CHRISTMAS RUSH?

THE MAN WITH THE *GOODS ON THE SPOT* WILL GET THE BUSINESS

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We're Ready with the Goods that Sell



"Elf" —10 Ligne

IDEAL LADIES' WATCHES

"ELF" — 10 Ligne. Smallest American Watch Made.
"CAVOUR" — 15 Ligne. Most Popular of Ladies' Watches.
"LADY MARY" O Size, 17 Jewel, Lever, Hunting, 25-year Cases.

Exquisite designs for belt or chatelaine wear. All desirable case metals Open Face or Hunting. The Perfection of Daintiness.

PRICES, $6.40 to $33.10.



"Hale" 12 Size

FAMOUS $2.00 NICKEL WATCHES

"HALE" and "PUTNAM"

12 Size
Nickel Cases $2.90
10 yr G. F. Cases 6.90

18 Size
Nickel Cases $2.80

Real Watches with jewels and enamel dials. Hardy, accurate movement, especially designed to stand rough handling; suitable for sportsmen, athletes, laborers, business men and all others who desire a good grade, low-priced watch. The "Putnam" is well adapted for use as an automobile or carriage watch.

HIGH-GRADE LEVER WATCHES

"ALDEN"—16 Size

Double Roller Escapement. 7 Jewels. Pendant Set. Breguet Hairspring. Tempered Steel Safety Barrel. Cut Expansion Balance, and all other standard specifications.



"Traveler's" Watch ALDEN — 16 Size

SPECIAL "ALDENS"

ELK WATCH. Beautiful Elk Dial in Five Colors. Symbolic. Exclusive. Gold-Filled Jointed Cases. Thin and Graceful. Extensively advertised among the Elks. **$12.50.**

TRAVELER'S WATCH. In neat leather cases, assorted colors. Heavy black figures and hands. Takes the place of a clock in the home. Folds perfectly flat for traveling. 2 sizes. **$12.00** **$14.00**

TROLLEY WATCH. Absolutely Reliable. Accurate to the second. Advertised in leading Trolleymen's Magazines. Will make a record as an Electric **"Railroad Watch."**
Nickel cases, $5.80. 20 yr. G. F., $12.50.
All Prices subject to Jewelers' Circular Key and 6 per cent. Cash Discount.

Instant Delivery of Christmas Orders

THE NEW ENGLAND WATCH CO.

WATERBURY, CONN.

AND ALL LEADING JOBBERS

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1883. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

68 Nassau Street, NEW YORK **GENEVA, SWITZERLAND**

OMEGA

The Watch of **Matchless Merit**

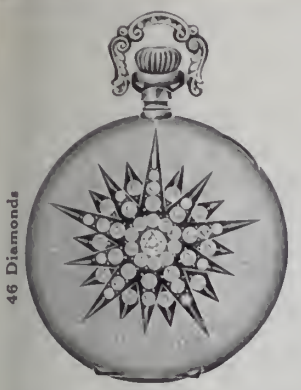


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New York

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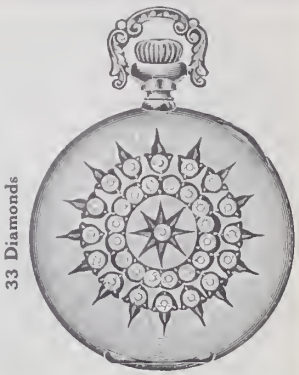
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ILLINOIS WATCH CASE CO. ELGIN U.S.A.



101

ILLINOIS WATCH CASE CO. ELGIN U.S.A.



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

VERY FINEST THAT CAN BE PRODUCED

They have

FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



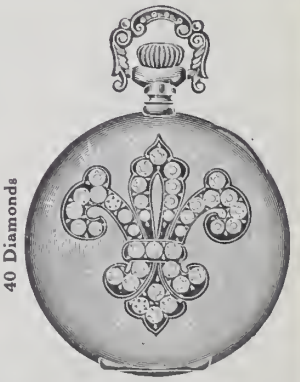
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ILLINOIS WATCH CASE CO. ELGIN U.S.A.



104

ILLINOIS WATCH CASE CO. ELGIN U.S.A.



105



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

THE SESSIONS CLOCK CO.
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HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
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Sole Agents to the Trade for
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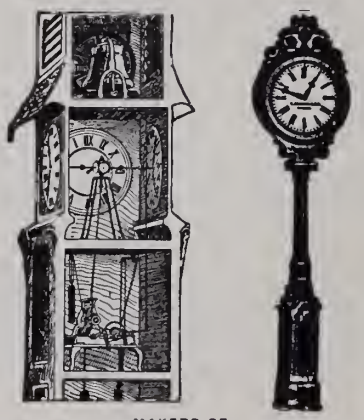
Makers of the best grade of

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Hardwood and beautifully finished
CLOCK MATERIAL

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Tower and Street Clocks
For particulars write us, mentioning The Jewelers' Circular-Weekly.
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has ever been received from the users of R. & L. Watch and Clock Oils. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots.

TRY IT



Send 25c. to your jobber for a bottle.

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Learn Watchmaking

Refined, profitable labor. Competent men alwa in demand. We teach it thoroughly in as ma months as it formerly took years. Does aw with tedious apprenticeship. Money earned whi studying. Positions secured. Easy terms. Se for catalogue. Address

St. Louis Watchmaking School, St. Louis, M



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



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"Monastery"

5 Tubular Bells
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Chimes $241.50
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Solid Mahogany

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26-34 Barclay Street
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ARE THE MAKERS OF

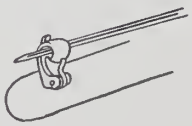
1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
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All three are of a different character. Once seen they will satisfy the most critical expert.

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The Herpers Catch





Patent Dec. 3, 1901

The Popular Patent Safety Catch



It has well earned its popularity during the past six years.

Herpers Brothers

SETTING MAKERS

18 Crawford Street
NEWARK, N. J.

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NEW YORK CITY

Established 1865



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY

YORK, PA.



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY *regarding any* advantageous device or plan which they are utilizing in connection with their business.

Original Window Cards Designed to Enliven New Year's Business.

Written expressly for The Jewelers' Circular-Weekly.

PLACE an assortment of articles in the window and on each one have a rhyming New Year's card. These cards should be written in various handwritings, but all in large script and the cards used should be of assorted kinds and colors. The dealer can readily catch the idea of what is meant by reading the following specimens, and can manufacture the "poetry" to suit himself. A window using these cards will be found to attract an unusual amount of attention.

Mr. Grandpop—
New Year shows the years pass quick,
Guess you'll need a walking stick.

Mrs. Grandma—
Now another New Year passes,
How about those gold rimmed glasses?

To Baby—
The New Year came very soon,
Would you like a silver spoon?

Mr. Father—
A fine umbrella like these—
On New Year's would surely please.

Mrs. Mother—
On this New Year's date,
Take this silver card plate

Mr. A. Bachelor
Begin the New Year well,
Put a ring on the belle.

Miss Oldmayde
Unto you may New Year's bring
Engagement and wedding ring.

Ura Bigboy, Esq.—
Now that New Year starts again,
Here's for you a watch and chain.

Miss Wee Girlie—
With the New Year's start,
Take this golden heart.

Mrs. Housewife—
We send with New Year's greeting,
A clock to measure hours fleeting.

Bargain Buyers.

THERE are many kinds of buyers who patronize retail stores, but they can be roughly grouped into three principal classes—those who are seeking the best quality, those who wish novelties, and bargain hunters.

To cater to the three is a difficult task, yet the dealer who can handle them all is sure to be successful, for each in a sense makes it easier to please the others.

The bargain hunter will quickly snap up goods that would otherwise become dead stock, and if one can fall back on him as a last resort, the merchant can always buy fuller assortments than if one relied entirely on the more aristocratic buyers, to whom the price is not the matter of most importance.

The ideal store management will devote most of its attention to advertising for the better trade, but a small space in all advertising done should be baited for the bargain seeker. He can use almost any article that is cheap, and the dealer, having made his profit on the others, can well afford to give the "stock cleaner" a liberal discount.

The stock should also be so placed that one can quickly put before the prospective purchaser goods suitable for any class of buyer. Novelties, staples and remnants should each be kept in special places. A good salesman can soon ascertain which line interests his visitor and direct his effor accordingly.

A merchant frequently has opport niti to buy goods on which a generous pro may be realized, although they can be o fered below customary prices. Such as these are good to use as trade stimula and here again the bargain buyer w found useful—to tide over a quiet season aiding in keeping up appearances a profits.

An Effective Holiday Announcement.

OUR new stock of fine jewelry and t season's novelties await your inspe tion and we herewith give you a cord invitation to visit our store and exam our stock without regard to purchasing

Our attractive display of holiday g has never been so complete or so com hensively varied.

New and attractive patterns in all t standard lines, as well as exclusive nov ties not found elsewhere in San Diego, offered at prices that are very reasonal considering the high quality.

Our experienced clerks, who are fami with our stock, will be pleased to answ questions. Their knowledge of what most in favor at the moment and of wh is suitable for any occasion assures patr of careful and intelligent selection.

Thus far we have found it inexpedient publish an illustrated catalogue, as ma of our richer articles are not duplicated, a the designs of other goods are frequent superseded by the introduction of new pa terns. The continual changing of sto makes it impossible to give exact prices a descriptions of all articles carried. How ever, we are prepared to fill orders fr any catalogue issued by any reputable jew eler, east or west, at the catalogue pric and often less.

Our 17 years' reputation for square de ing in San Diego is a guarantee that y patronage and confidence will not be mi placed. Respectfully yours

J. JESSUP & SONS

San Diego, Cal.

The Hess & Culbertson Jewelry Co., S Louis, Mo., had a very successful holid opening, recently, which was largely a tended. One of the attractive featur which lady shoppers found at the store w a new rest room on the second floor, litt up with all toilet accessories, writing desk couches, magazines and everything that woman could wish.

Storekeeping Department.

t an Edge on Your Sales Arguments.

y C. M. Falconer, in the *Business Philosopher.*)

CELEBRATED Frenchman once said, "Men employ speech only to conceal eir thoughts." There were no salesmen his day, which proves that he had pro- ietic insight. A well-known American ergyman, when asked how many sermons could prepare in a given time, replied,)ne good one a week, two or three for a ss critical congregation, and one or two dinary ones every day."

Emerson had no love for the verbal clone. Talk, to him, signified little. What you are thunders in my ears so nd, I cannot hear what you say," said he. state your proposition briefly and cut out frills," says the modern buyer. "We ve no time for words that stand for noth- g but intellectual vacancy. We have ac- ss to all the words in the English lan- age, collected for us by a man named ebster a long time ago; and when we ed words, we know where to get them. you've got anything to say, say it. If u can't say it, learn how."

Time was when the salesman had to have ngs of leather and a voice of brass. A ne of talk" was as necessary as a line of mples, if not more so. Like the old auto- obiles, the louder the exhaust, the greater e power. But nowadays we know that e power that went into the noise was all isted.

The force of a selling-talk is in what is t said, but is mutually understood be- veen buyer and seller. A few well-chosen ords suggest the desired train of thought, nd the result is less wear and tear on both des. The pleasant smile, the glad hand, e jolly, are all incidentals now. The ain thing is the rapid sketching of the pic- ire. Unnecessary details are eliminated: e credit the buyer with some ability.

We depend on the goods to sell on their wn merits, and what we do is to turn on ie light, not so much to show the cus- mer, but to let him see for himself. Then iere will be no kick coming.

Lather is necessary to a good shave; but ll the lather in the cup won't conceal a ull razor. A well-sharpened instrument, ist enough soap for smoothness, skilful anipulation—and the job is over while the ustomer is bracing himself for the ordeal. nd there is no smarting afterward.

Any salesman ought to be able to make is customer feel as good as if he had just ad a shave. Put an edge on your argu- ents, polish the points, and cultivate dex- rity. That's the art of salesmanship.

Did you ever watch an expert open a iple-combination safe, when you had for- otten the combination and he did not know ie exact figures?

That is a pretty good illustration of what kes place in the sale. The safe expert rns the dial carefully in one direction, ien reverses his tactics, by and by changes irection again, turns steadily and confi- ently, and the door flies open. "Just as asy." Why couldn't you do it? Simply ecause you didn't know how.

The combination that unlocks the door of the customer's will is a simple one. Just attention, interest, desire and resolve—that't all. The safe expert begins by making several complete turns in the same direction. That is getting attention. It lines up the mechanism inside. It is not necessary to prolong this, nor does it call for such a great amount of brains.

Any fellow with a fair share of common sense and common courtesy can get attention.

The art comes in knowing when you have gone far enough in one direction and being able to swim around without losing what you have already gained. The expert tells the right moment by the faint click that you or I would hardly ever notice.

So, watch the customer: sooner or later he will give some evidence. He can't help it. And we must train ourselves to look for these signs and understand them when we see them.

You can't unlock the door until you get desire, and you can't get desire until attention and interest have first been secured. To keep on trying for attention, interest and desire, after you have gotten them, means to lose them. To try for either of the last two before you have secured the first, means to get the mechanism all the more tangled up. One thing at a time, and then a quick right-about-face.

When all the preliminaries have been taken care of properly, the customer can no more prevent himself from placing the order than the door can stay shut after you have completed the cipher.

The great crime, the unpardonable sin, is to do less than your best. It is better to try to do something and fail than to try to do nothing and succeed.

Don't forget your show window at the present time—the height of the holiday season. If nothing else, display at least a few sprays of holly or twigs of evergreen. This gives that human interest touch to business which is so essential nowadays.

An Artistic Store Front.

STORE fronts of unusual attractiveness, in architectural outline and otherwise, are always interesting, and many readers will undoubtedly be glad to see a view of the new establishment of the Shaw & Brown Co., 1110 F St., Washington, D. C., illustrated herewith. The store is 75 feet deep and 30 feet wide.

The front is in antique gold and green marble suggestive of Louis 16th style. It is said to be one of the most attractive and certainly the most unique fronts in this country.

It was suggested by an establishment in Paris, but has been somewhat modified in its outlines.



ATTRACTIVE FRONT OF THE NEW STORE OF THE SHAW & BROWN CO., WASHINGTON, D. C.

The interior is finished in solid mahogany and rosewood.

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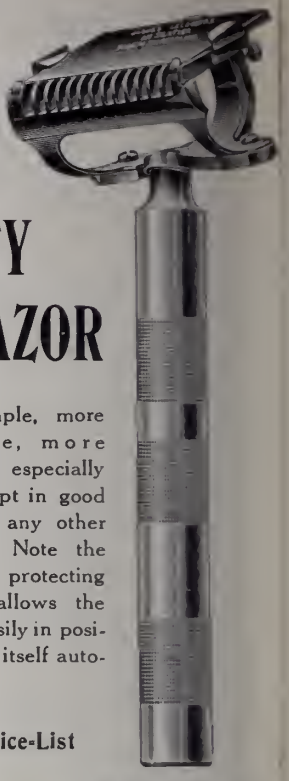
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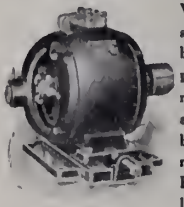


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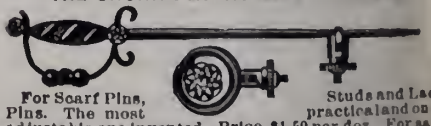


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THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Dec. 1.)

CASTEL DURANTE, "later named Urbania (Italy). A potter, Giovanni dei Bistugi, is spoken of in the archives in 1361. In the year 1363 the name of Maestro Gentile appears as supplying the court with fayence. A pottery existing near there in 1361 is also mentioned. * * * A piece dated 1508, Castel Durante, bears the arms of Pope Julius II. In 1519 Sebastiano de Marforio signed handsome pharmacy vases. After this time many pieces were made. At about 1530 we find the best ware; there were then 15 potteries at work. At this time Guidobaldo II. called the painter Giambattista Franco from Venice to design for Castel Durante. * * * After 1580 the work declined. In 1623 Pope Urban VIII. altered the name of Castel Durante, his native town, to Urbania. In 1652 the productions were poor, as shown by a vase signed Giambattista Papi, and in the XVII. century there was a further decline. In 1750 a revival occurred, which copied the conspicuous dresses of the earlier period. The *candeliere* decoration * * * is different from the grotesques on white ground seen in Urbino and elsewhere.

"The list of Durantine artists is tolerably complete. Among them we find the Peliparii, who changed their name to Fontana: Francesco, an able painter; Francesco del Vasaro, Mo. Diomede Durante—all of note. Pier del Vasaro, the Sabatini, Pieci, Superchina, Savini, Gatti, Bernacchia, Marini and Morelli worked about 1490, while Francesco di Firenze selected engravings, and Bernardino Dolce gave designs. * * * The mythological subjects were chiefly executed by Luca, Angiola and Georgio Picci, Pier Francesco Calze, Ubaldo della Marcia, Simone da Colonello, the Fontanas, the Appoloni, and Lucio, Bernardino and Ottaviano Dolci.

"The revival under the patronage of Cardinal Stoppani developed some well-executed work, which is analogous to the products of Castelli and Naples. Luci and Biscioni are mentioned as producing pottery. The later artists of Urbana, who worked after prints by Sadeler, are Pietro Papi, G. Bertolucci, the Lazzarini, Frattini and the Biagini. * * * Characteristics: The wares from this place are known as Durantine. The clay or body is finer than elsewhere, and of a buff color; the glaze is also richer and more even. An intense dark and rich blue is conspicuous. Candelabre decoration is frequently met with, or mixed trophies, grotesques, musical instruments and Cupids form the base of the decorative forms, and the treatment is free, bold and graceful. *Cerquato* pieces, with yellow oak branches on a blue ground in compliment to the reigning ducal family of Della Rovere, are frequent; also inscriptions on scrolls. Portrait plates are a specialty. The carnations are tinted in olive. The coloring is soft. Blue and ochrous yellow are much used for the draperies, and the absence of the brown-red pigment for shading draperies is noticed. A deep, clear brown is also a special color. * * * Medallions with heads on a yellow ground are frequently seen, and mythological subjects were much in favor.

"Lead-glazed wares were first made, and mezza majolica. They were coarse, frequently decorated with coats-of-arms and half figures, in which the flesh is left white or uncolored."—Beckwith.

CASTELFIORENTINO, near Perugia (Italy). "There is no record of a fabrique here, but Sig. Funghini of Arrezzo has a *brocca* of sgraffiato work inscribed 'A. Di Dieci Di Gennaio, 1517, Si Feee,' which he attributes to this place, having found the remains of a furnace for the production of such wares."—Fortnum.

CASTELLANI, Fortunato Pio (1814).

CASTELLET (France). "The potteries with yellow glaze, produced first at Castellet, in the Luberon, then at Apt, are of such fine relief and of such elegant taste as to deserve mention. M. Moulin imitated this style, improved by an Abbé Moulon, his brother or nephew. A second manufactory rose about 1785 to 1788, under the care of M. Bonnet, grandfather of the director of the important products of Apt."—Jacquemart.

CASTELLI, in the Abruzzi (Italy). This place doubtless had potteries since the earliest times. Pliny says pottery came from here: Polydorus and Pansa di Penne refer to it. "There is little doubt that a considerable exportation of those wares took place in the XVI. century to various places." End of XVI. century an important fabrique was established here, "employing several artists in painting majolica, but seemingly not of a very high class, nor possessing those characteristics in the color and softness and tone which became so distinctive under the subsequent school established by the Grue family. Of six of this family the first we hear of is Francesco, a *vasajo* of Castelli in 1594. * * * Carl Antonio Grue, the son of Francesco, was the talented ceramic painter whose works, with those of his followers and family, have given an individual character to the majolica of Castelli. (See Grue family.) The works of the Grue family are characteristic of the Abruzzi and Neapolitan wares. The drawing is executed with facility and freedom, and among those by the more eminent members of the family are pieces of great beauty. The technical quality of the wares is good, the coloring somewhat pale and sickly, although many pieces are painted with great elegance, charming delicacy of touch and modulation of the tones of color. Gilding is occasionally added, not merely to the edges of the piece, but used somewhat after the manner of the luster pigments in heightening and relieving. The Gentili were also a family of painters at Caselli, and perhaps pupils of the Grue. * * * The decadence of the Abruzzi and Neapolitan majolica set in immediately after the decease of the Grue family, by whom indeed it had been mainly developed."—Fortnum.

CASTELLIONE DI SUASA (Italy). "Anselmi tells us that there is tradition of a fabrique here, at a place called *Vaseria*, and that he possesses a *maiolica a stecca* which he ascribes to it—a large *tazza* with handles, subject an oak tree of the Della Rovere, and the monogram A. OR. FA. at its side (probably of owner's rather than maker's name). Anselmi states that in the last century table and other wares were made which, having no special character of their own, were supposed to be of Pesaro."—Fortnum.

CASTELNUOVO DI GARFAGNANA (Italy), near Massa. "Campori tells us that in the second half of the XVIII. century Giovanni Maria Dallari tried in vain to make good wares at that place."—Fortnum.

CASTIGLIONE DEL LAGO. "Urbani de Ghetto refers to Sabelli, who states that in the XVII. century maiolica was made there."—Fortnum.

CASTILHON (France). "The name of this village of the department of Gard is written under a plate (faience) belonging to M. Edward Paseal; we see there a grotesque figure surrounded with wreaths and bouquets, in the style of Moustiers, executed in camaieu of a yellowish-green outlined with manganese."—Jacquemart.

CASTING. The pouring of "slip" into plaster of Paris moulds. The walls of the moulds absorb sufficient water to set a

John Holland Fountain and Gold Pens



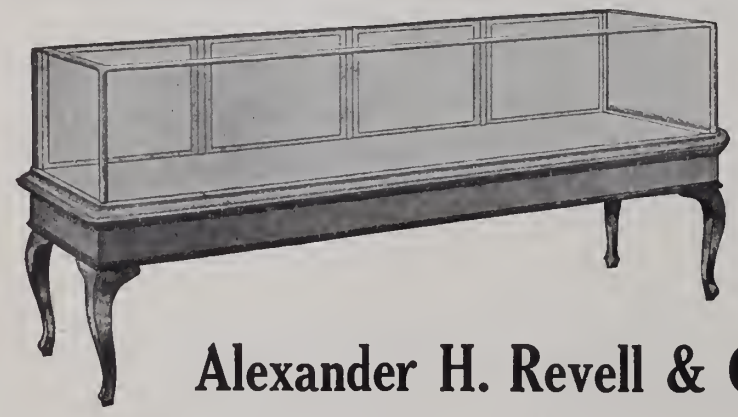
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Mr. H. J. Hooper, 37 Maiden Lane, New York: St. Johnsbury, Vt., Dec. 1, 1909.

Dear Sir—We want to express our appreciation of the manner in which you conducted our sale. Our attitude in the beginning, as you will recall, was one of apprehension as we never before had a sale, and from what we knew and heard about the questionable methods of a good many auctioneers we were somewhat opposed to this method of selling. Your work, however, and the results, were a revelation to us. We were particularly well pleased with the attendance and prices on the last night of the sale and only regret that our store was not big enough to accommodate the crowd.

The fact that you closed out our entire stock and at a good profit was a source of particular satisfaction to us, and we thank you sincerely for what you accomplished. Respectfully yours, Lurchin & Lurchin, Per V. E. Lurchin.

Messrs. Lurchin & Lurchin will supplement the foregoing letter with any additional information you may wish about my methods and results.

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ating on the clay around the surface, when e inside slip, still in a liquid state, is oured off. This leaves a clay lining which removed from the mould after drying. taffordshire salt-glaze ware was largely roduced in this fashion, known as *casting*.

CASTLEFORD, near Leeds (England), "was e seat of a pottery, founded in 1770 by lavid Dunderdale, where black ware in Vedgwood's style was made, and also a ery fine white stone ware, of which much eems to have come to America, where ecimens are numerous. Liberty, the merican eagle, and other raised-work deices relating to this country were used. ecimens are occasionally marked D. D. Co., Castleford; others have two long s crossing each other in raised slip, and hers the number 22 impressed, but more ave no mark. Some of these Castleford ares are exceedingly pretty."—Prime.

CASTOR (or *Caistor*) WARE. A variety of cient black earthen ware discovered at stor, in Northhamptonshire, as well as in rious places on the European Continent, e termed Castor ware.

CASTULA (or *caltula*) (Lat.). "A short tticoat worn by Roman women, held up y braces."—Mollett.

CAT. "The Egyptian name for the *cat maaou*) is evidently onomatopoetic. As symbol this animal played a part that as hitherto not been clearly determined. ertain papyri show us the *cat* severing the erpent's head from its body, a symbol hich would seem to point out the cat as e destroyer of the enemies of the daylight nd the sun. Again the goddess Bast is epresented with a cat's head, the animal eing sacred to her."—Mollett.

CATACLISTA (Lat.). A close-fitting garnent worn by Roman ladies, bearing a reat resemblance to those which are to e seen on Egyptian statues.

CATAPHRACTES (or *cataphracta*). The rmor of the *cataphracti* (to which refer).

CATAPHRACTI (Lat.). "A kind of mailad cavalry found principally among the astern nations. Their armor was called fter them *cataphractes* or *cataphracta*. It was a species of scale armor having sleeves; n fact, the whole body was covered except hat part of the thighs which grips the



DACIAN CATAPHRACTUS.

horse. The helmet was close-fitting all down the neck, the eyes alone being exposed. The soldier had to be lifted on his horse. He was armed with a long spear which was supported by a chain attached to the horse's neck, and at the end by a fastening attached to the horse's thigh, so as to get the full force of the horse's weight in the spear thrust. No doubt there were diversities in the exact nature of the armor in different times and places. In the picture (given herewith) of the *cataphractus* on Trajan's Column the plates are fastened diamond-wise, and the rider has his whole face and neck uncovered. The horse, too, was all covered with armor, except that part which was gripped by the legs of the rider; even the eyes were covered by disks pierced with a few small holes."—Smith.

CATELLA (Lat.). Diminutive of *catena* (to which refer). "The chains, which were of superior value either on account of the material or the workmanship, are commonly called *catellae*, the diminutive expressing their fineness and delicacy, as well as the smallness of their size. These ornamental chains were sometimes given as rewards to soldiers, but they were commonly worn by women, either on the neck, round the waist or over one shoulder, as in some of the pictures from Herculaneum and Pompeii. They were used to suspend pearls or jewels set in gold, keys, lockets and other trinkets."—Smith.

CATENA (Lat.). A chain. "The true chain, in which the metal links were joined together by soldering, can be traced as far back as the VIII. century B. C.; and beyond that relics of the bronze age show rings interlaced by very laborious processes without the aid of solder. This is seen especially in the bronze bits of primitive antiquity which have been discovered in Italy (Frenum). In the classical period the art of chain-making was quite as well understood as in modern times, and the variety of patterns was as great. The specimens of ancient chains which we have in bronze lamps, in scales (Libra) and in ornaments for the person, especially necklaces (Monile), are equally elegant and ingenious. Besides a plain circle or oval, the separate link is often shaped like the figure 8.

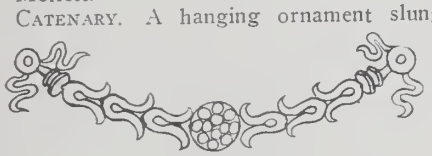


CATENAE CHAIN LINKS (BRIT. MUS.).

* * * We find also a bar with a circle at each end, and other forms, some of which are here shown. The links are also found so closely entwined that the chain resembles plaited wire or thread, like the gold chains now manufactured at Venice. This is represented in the lower illustration."—Smith.

CATENARIUS. "The chained dog kept at the entrance of their houses by the Romans."—Mollett.

CATENARY. A hanging ornament slung

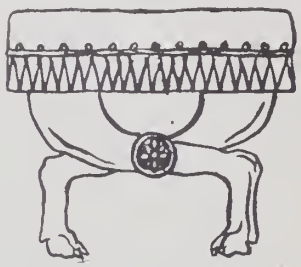


CATENARY.

between two points and sloping downwards toward the center, as a festoon.

CATERFOIL. (See *quatrefoil.*)

CATHEDRA (Lat.), or *kathedra* (Gr.). A chair. "The term was more particularly applied to a seat with a back and no arms, whereas the *sella*, however splendid in its material or dignified in its associations, had neither. The back was usually curved or hollow, and low enough for the arm to rest upon it with ease. * * * There was also the *cathedra longa*, or easy chair; and, more luxurious still, the *cathedra supina*, or reclining chair. * * * The seat was not



CATHEDRA (CURULIAN CHAIR).

stuffed, but a cushion was commonly placed upon it, and a cover might also be thrown over the back."—Smith.

The bishop's seat or throne used to be called *cathedra*, and the name cathedral is derived from it.

CATHERINE WHEEL. In heraldry, "this instrument of torture, representing that on



CATHERINE WHEEL.

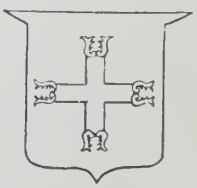
which St. Catherine suffered martyrdom, is a bearing often met with."—Robson.

CATHETUS. "(1) The axle of a cylinder. (2) The center of the Ionic volute."—Mollett.

CATILLUS (or *catillum*). Diminutive of *catinus* (to which refer). A small dish, hence the "flat, circular ornament employed to decorate the scabbard of a sword."—Mollett. "A saucer for pickles or other condiments."—Smith.

CATINUS (or *catinum*) (Lat.). "A plate or platter on which viands were served up. * * * It must be admitted that the difference of shape, materials or use are not always clearly indicated" (in ancient usage of the different names of utensils). "Even the distinction, so essential to our notions, between dishes and plates does not seem to have been observed; there is, in fact, no Latin word for a 'plate' in the modern sense. Varro describes the *catinus* as deep enough to hold the gravy of meat or vegetables. They were mostly of earthen ware."—Smith. (See *patina, lanx, gabatar, apsis* or *absis.*) "Dishes used for cooking, and for the table. *Catina* might be of earthen ware or metal, of glass or other precious material, and were employed as sacrificial vessels to hold incense, etc."—Mollett.

CATOOSE (or *scroll*). "Anciently written *scrowle*, a kind of bracket, carved in foliage



CROSS CATOOSED.

or leaf. Cross *patonce* is so adorned."—Robson.

(To be continued.)

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WORKSHOP NOTES AND QUERIES

Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2380.—**Sprinkling Borax.** *How is the sprinkling borax prepared? Is it the kind used for soldering fine work and gold articles.* S. B.

ANSWER.—Sprinkling is calcined or roasted borax, prepared by heating the borax in an iron pan, in order to expel the moisture. At first the borax melts to a clear liquid; then the moisture condenses into a spongy white mass with an increased volume. While still hot it is ground into a fine powder, which should be placed in a well-corked bottle. If exposed to the air it will soon take up moisture again.

Some Experiments on the Electrodeposition of Green Gold.

(From *The Brass World.*)

WHEN well done, a green gold deposit gives a very pleasing finish, but the value of it invariably depends upon the color. Unless the right shade is produced, the article will have the appearance of yellow brass. A good green deposit, however, possesses a shade peculiarly its own and is not approached by any other finish.

Green gold is produced by the use of a small quantity of silver with the gold. When the silver is present in an amount of from 20 to 25 per cent. the shade of the gold is changed from a yellow to a green. A good proportion is four parts of gold and one part of silver, although it does not seem to matter much about the exact proportion. If too much silver is used, the gold then takes on a whitish shade. Some platers use the gold and silver in the proportion of three and one, while others use as high as five to one. In the following experiments, the varying proportions of gold and silver were tried, and practically no difference in the shade could be detected.

In this respect, the solution seems to act like a brass one as it is well known that the proportions of copper and zinc in it need not be exact in order to obtain a desired color. The amount of free cyanide and strength of the current are the factors that bring about the desired shade.

For the green gold solution used in the following experiments, one used in a number of establishments for coloring was employed. It was made up as follows:

Water	1 gallon
Yellow prussiate of potassium	10 oz.
Potassium carbonate	4 oz.
Sodium phosphate	4 oz.
Potassium cyanide	1 oz.
Gold and silver (4 to 1)	2½ dwts.

The gold and silver used were in the proportion of four parts of gold and one part of silver. To make the solution, two pennyweights of gold were dissolved in *aqua-regia* and evaporated to make chloride of gold. The half pennyweight of silver was dissolved in nitric acid, converted into chloride by precipitation with muriatic acid, after which it was washed with water to remove the free acid.

The different ingredients were dissolved in the water and then the chlorides of gold and silver added. The solution was then ready for use. For producing the "smut" on the deposit an arsenic solution is used,



ARTICLE ILLUSTRATING APPLICATION OF SMUT ON GREEN GOLD FINISH.

and this will be subsequently described. The first experiments were made upon the solution without the arsenic solution.

The solution was first used cold with a platinum anode. A current of one volt gave a slight silver deposit around the edges of the article. No gas was given off. At two volts, the deposition was quite slow and the color of the deposit not uniform. No gas was given off. At three volts the gas was given off from the article freely and a slow deposit obtained. The best current was found to be between three and four volts. The color was then good and the deposition rapid. When the current strength reached a greater amount so that six volts were used, the evolution of gas was quite rapid and the deposit off color. It was found that when the current became too strong, the gold deposit became redder. The best color was obtained at from three to four volts.

When the deposit first begins to show, it is dull so that the solution cannot be used for bright deposits without either scratch-brushing or burnishing. After having run for five or 10 minutes, the deposit became dull and a longer time gave a dead, matt surface, but of a dirty color. In order to obtain a dark, and at the same time dead deposit, the use of arsenic is necessary. Scratch-brushing readily produces a good luster on the dead deposits, although they may appear to be almost non-metallic before it is done.

The solution was then heated to about 120 degrees F. and the character of the deposit noticed. Contrary to the usual belief, it is possible to run the solution at this temperature, and a good deposit was obtained.

Unless a "smut" is desired on the work it is advisable not to use the arsenic as the deposit is better without it. The addition of the arsenic was found to give a dark green or black "smut," as may be desired, but not actually to change the color of the gold itself after scratch-brushing unless too much was used when the deposit then became gray. The object of the arsenic is to darken the "smut." It does not seem actually to change the color of the gold deposit itself.

As previously remarked, the object of the arsenic addition to a green gold solution is to produce the dark-green "smut" in the background of the article. This "smut" usually forms the most pleasing part of a green gold finish. When well done, and upon a suitable article, the dark-green "smut" is present in the background, and this gradually shades to the light green and bright deposit on the high-lights. In the illustration is shown an article of this character which is well adapted for the green gold finish.

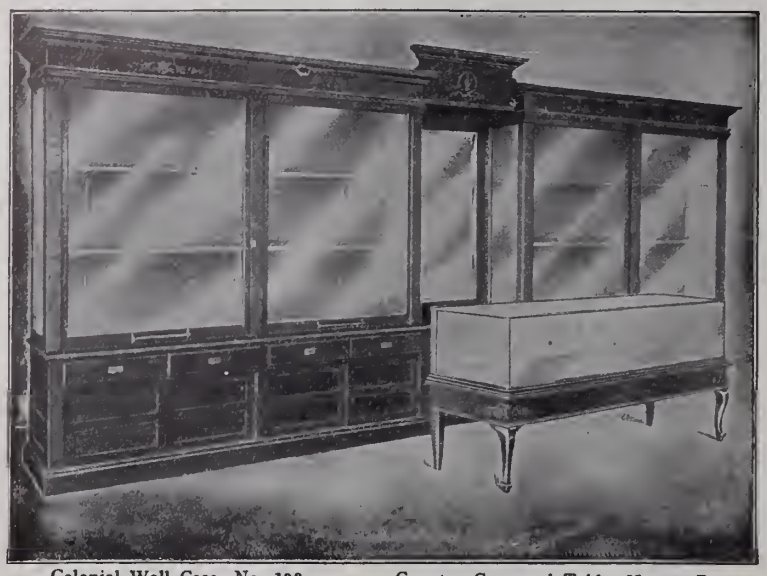
The arsenic solution for the "smut" was made in the following manner:

Water	2 oz.
Caustic potash	1 oz.
White arsenic	1 oz.

The caustic potash is in the form of sticks and should be dissolved in the water. The white arsenic (arsenious oxide) is then added and the whole warmed when it will dissolve. The white arsenic should be powdered as it dissolves more readily. This "smut" solution is kept in stock for adding in small portions at a time to the green gold bath. The effect of successive additions was as follows:

When 10 drops of the "smut" solution were added to the gallon of green gold solutions, it was found that an immediate effect was produced. The deposit became dead more rapidly and the dead deposit was darker, although not of a pleasing shade. Increasing the quantity to 20 drops of the "smut" solution, the color of the dead deposit became darker, but it did not have a dark, green color.

The shade was more of a dark brown than otherwise. By gradually increasing the amount of the "smut" solution it was found that about one-third of an ounce was necessary to produce the dark color desired in the background. When more than this quantity was added, the color became still darker and finally black. If too much of the "smut" solution is used, the deposit is not adherent and easily wipes off. As it is, the "smut" obtained is not hard and is easily removed by the scratch-brush. In making the green gold finish the article should be lacquered after the high-lights have been relieved, as the lacquer serves to protect the "smut."



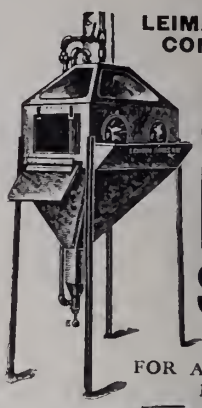
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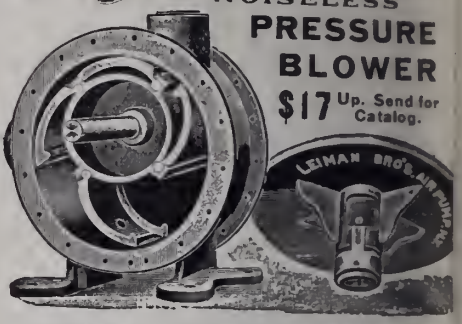
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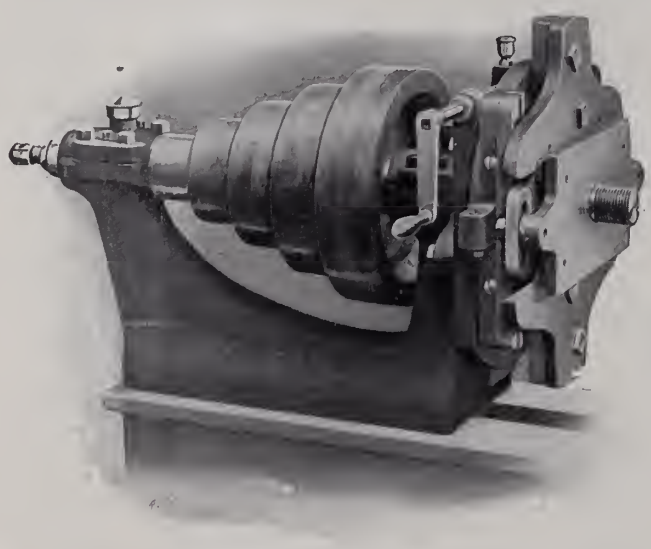
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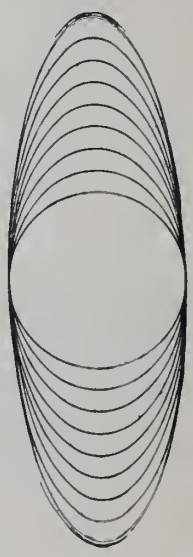
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41st Year. WEDNESDAY, DECEMBER 22, 1909. Vol. LIX., No. 21.



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(See Text on Page 49.)

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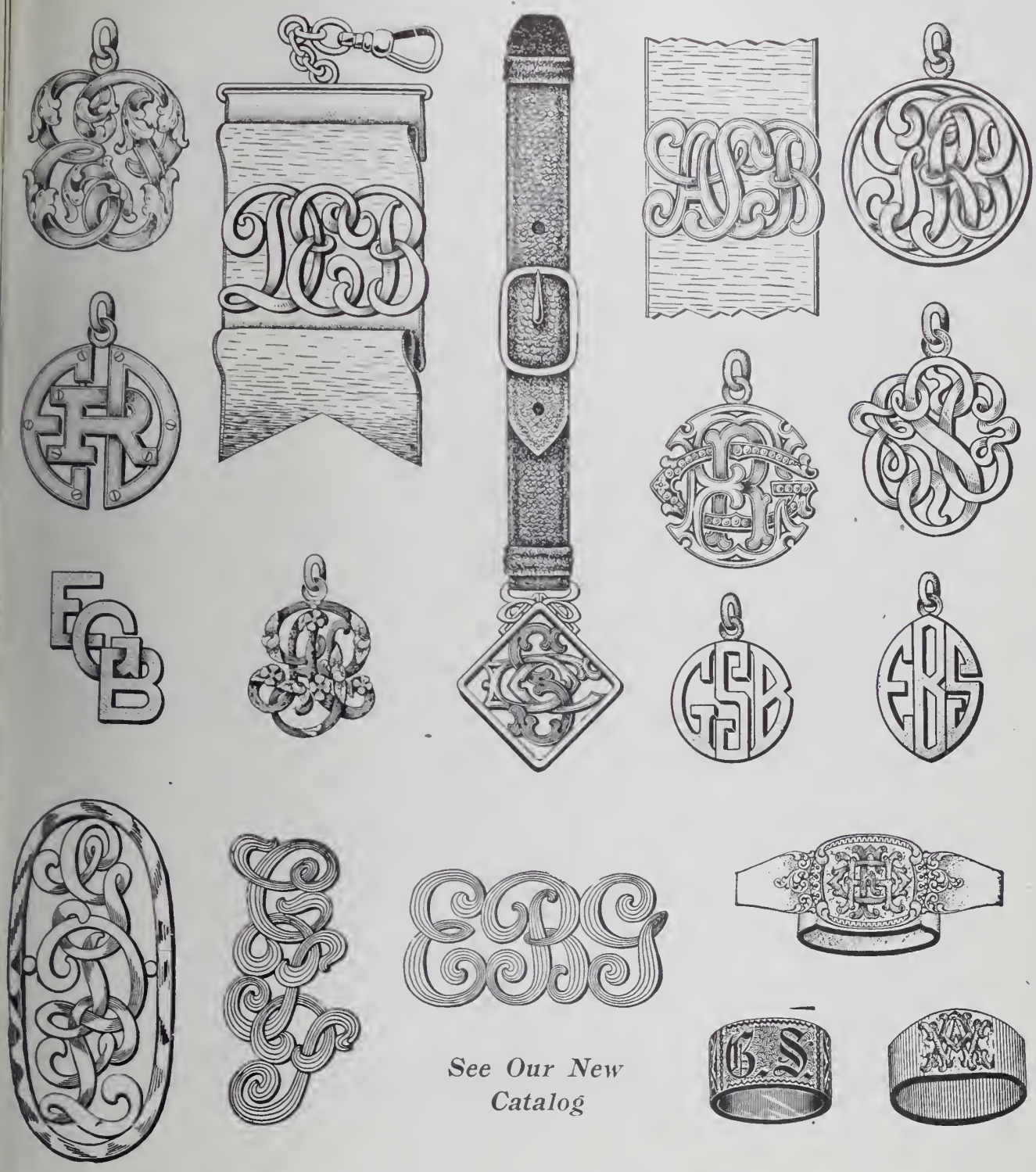
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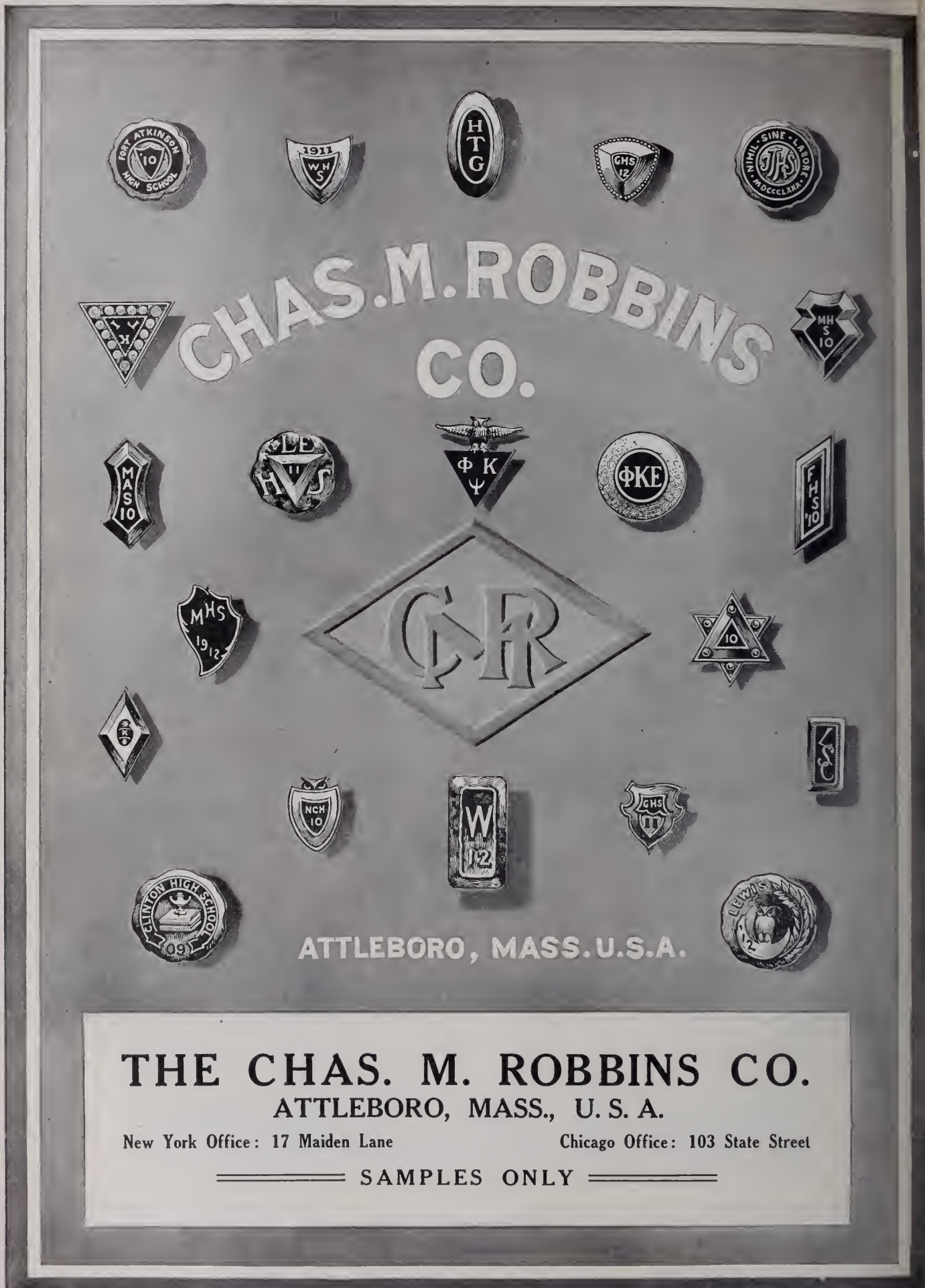
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1053	" " "	Abash
1064	" " "	Abate
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1090	Light Blue Pearl Edgewood,	Abbey
1090	Navy " " "	Abbot
1090	Black " " "	Abduct
1090	White Sapphire "	Aberr
1090	" Ruby "	Abet
1090	" Amethyst "	Abhor
1090	" Topaz "	Abide
1090	Rose Pearl "	Abject
1090	" Sapphire "	Abjure
1090	" Ruby "	Ablaze
1090	" Amethyst "	Able
1090	" Topaz "	Abloom
1091	White Pearl "	Aboard
1091	Light Blue Pearl "	Abode
1091	Navy " " "	Abound
1091	Black " " "	About
1091	White Sapphire "	Above
1091	" Ruby "	Abrade
1091	" Amethyst "	Abreast
1091	" Topaz "	Abridge
1091	Rose Pearl "	Abroad
1091	" Sapphire "	Abrupt
1091	" Ruby "	Abscond
1091	" Amethyst "	Absence
1091	" Topaz "	Absinthe
1092	White Pearl "	Absolve
1092	Light Blue Pearl "	Absorb
1092	Navy " " "	Abstain
1092	Black " " "	Abstract
1092	White Sapphire "	Abstruse
1092	" Ruby "	Absurd
1092	" Amethyst "	Abuse
1092	" Topaz "	Accede
1092	Rose Pearl "	Accent
1092	" Sapphire "	Accept
1092	" Ruby "	Accident
1092	" Amethyst "	Acclaim
1092	" Topaz "	Accord
1105	White Pearl "	Account
1105	Light Blue Pearl "	Accrue
1105	Navy " " "	Accuse
1105	Black " " "	Ace
1105	White Sapphire "	Ache
1105	" Ruby "	Achieve
1105	" Amethyst "	Acid
1105	" Topaz "	Acquire
1105	Rose Pearl "	Acquit
1105	" Sapphire "	Acre
1105	" Ruby "	Across
1105	" Amethyst "	Act
1105	" Topaz "	Acute
1106	White Pearl "	Adage
1106	Light Blue Pearl "	Add
1106	Navy " " "	Adder
1106	Black " " "	Addle
1106	White Sapphire "	Address
1106	" Ruby "	Adduce
1106	" Amethyst "	Adopt
1106	" Topaz "	Adhere
1106	Rose Pearl "	Adjoin
1106	Rose Sapphire Edgewood,	Adjust
1106	" Ruby "	Admire
1106	" Amethyst "	Admit
1106	" Topaz "	Ado
1107	White Pearl "	Adobe
1107	Light Blue Pearl "	Adopt
1107	Navy " " "	Adorable
1107	Black " " "	Adorn
1107	White Sapphire "	Adrift
1107	" Ruby "	Adroit
1107	" Amethyst "	Adult
1107	" Topaz "	Advance
1107	Rose Pearl "	Advent
1107	" Sapphire "	Adverb
1107	" Ruby "	Adverse
1107	" Amethyst "	Advice
1107	" Topaz "	Aerate
1108	White Pearl "	Affair
1108	Light Blue Pearl "	Affect
1108	Navy " " "	Affiance
1108	Black " " "	Affidavit
1108	White Sapphire "	Affinity
1108	" Ruby "	Affirm
1108	" Amethyst "	Affix
1108	" Topaz "	Afflict
1108	Rose Pearl "	Afford
1108	" Sapphire "	Affray
1108	" Ruby "	Affright
1108	" Amethyst "	Affront
1108	" Topaz "	Afire
1109	White Pearl "	Afraid
1109	Light Blue Pearl "	Afresh
1109	Navy " " "	Aft
1109	Black " " "	Again
1109	White Sapphire "	Agate
1109	" Ruby "	Agent
1109	" Amethyst "	Agile
1109	" Topaz "	Agog
1109	Rose Pearl "	Agone
1109	" Sapphire "	Agony
1109	" Ruby "	Agree
1109	" Amethyst "	Ague
1109	" Topaz "	Aim
	Stone and Pearl Bars	Air
1094	Sapphire,	Aisle
1094	Ruby,	Ajar
1094	Amethyst,	Akin
1094	Topaz,	Alarm
1095	Sapphire,	Alas
1095	Ruby,	Album
1095	Amethyst,	Alcove
1095	Topaz,	Ale
1095	Sapphire,	Alert
1096	Ruby,	Align
1096	Amethyst,	All
1096	Topaz,	Alley
1097	Sapphire,	Allot
1097	Ruby,	Allow
1097	Amethyst,	Alloy
1097	Topaz,	Allude

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246	Green Amethyst,	Aloe
246	Rose Topaz,	Aloft
246	Rose Turquoise Matrix,	Alms
268	Amethyst,	Aloud
268	Topaz,	Alps
268	Jade,	Alpin
268	Coral,	Alread
268	Lapis,	Als
268	Turquoise,	Alta
268	Moonstone,	Alway
311	Amethyst,	Ambus
311	Topaz,	Ame
319	Amethyst,	Amerc
319	Topaz,	Amids
323	Sapphire,	Amis
323	Diamond,	Amit
323	Ruby,	Amon
323	Amethyst,	Amour
323	Topaz,	Amou
326	Amethyst,	Ampl
326	Topaz,	Amus
327	Amethyst,	Analog
327	Topaz,	Anchc
328	Sapphire and Pearl,	Ancier
328	Ruby and Pearl,	Ane
328	Amethyst and Pearl,	Ange
328	Topaz and Pearl,	Ange
329	Amethyst,	Anne
329	Topaz,	Annoin
330	Amethyst,	Ano
330	Topaz,	Anther
331	Amethyst,	Antiqu
331	Topaz,	Antle

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"	Topaz,	Apar
"	Jade,	Apath
"	Coral,	Ape
"	Lapis,	Apis
"	Turquoise Matrix,	Apo
"	Garnet,	Apr
"	Ruby,	Aqu
"	Moonstone,	Ar
"	Tourmaline,	Artfu
668	Amethyst,	As
"	Topaz,	As
"	Jade,	Askanc
"	Coral,	Aslan
"	Lapis,	Aslee
"	Turquoise Matrix,	As
"	Garnet,	Aspir
"	Moonstone,	Allur
"	Tourmaline,	Assa
680	Amethyst,	Asset
"	Topaz,	Assis
"	Jade,	Assum
"	Coral,	Athlet
"	Lapis,	Atla
"	Turquoise Matrix,	Aton
"	Garnet,	Attacl
"	Moonstone,	Attair
"	Tourmaline,	Attentio
687	Amethyst,	Auburi
"	Topaz,	Audl
"	Jade,	Auge
"	Coral,	Aun
"	Lapis,	Aurora
"	Turquoise Matrix,	Autho
"	Garnet,	Aval
"	Ruby,	Avas
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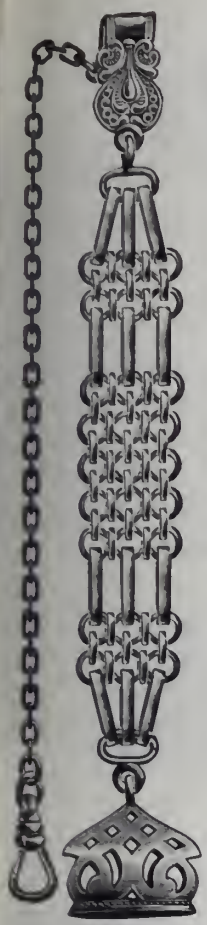


Fontneau & Cook Co.

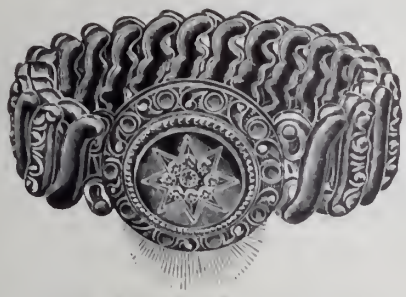
NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO
1609 Heyworth Bldg.



F 291/1095



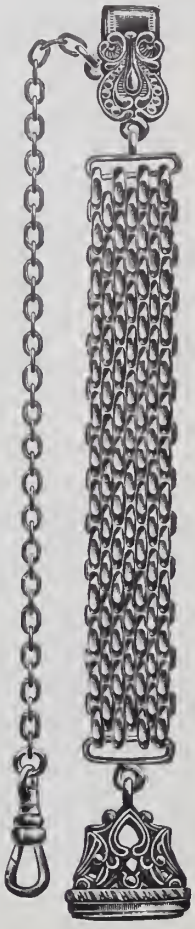
No. A67. Eight White, One Red Stone.



No. 45.



No. 101. Locket Top.



F 293/993

The popularity of the CARMEN BRACELET continues unabated as evidenced by the large orders placed with us for the Holiday trade. FOBS are more popular this season than ever before. Sample some of our latest creations and you will be convinced that they are winners.

We sell the Jobbing Trade only

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180 Broadway

CHICAGO OFFICE
Heyworth Building

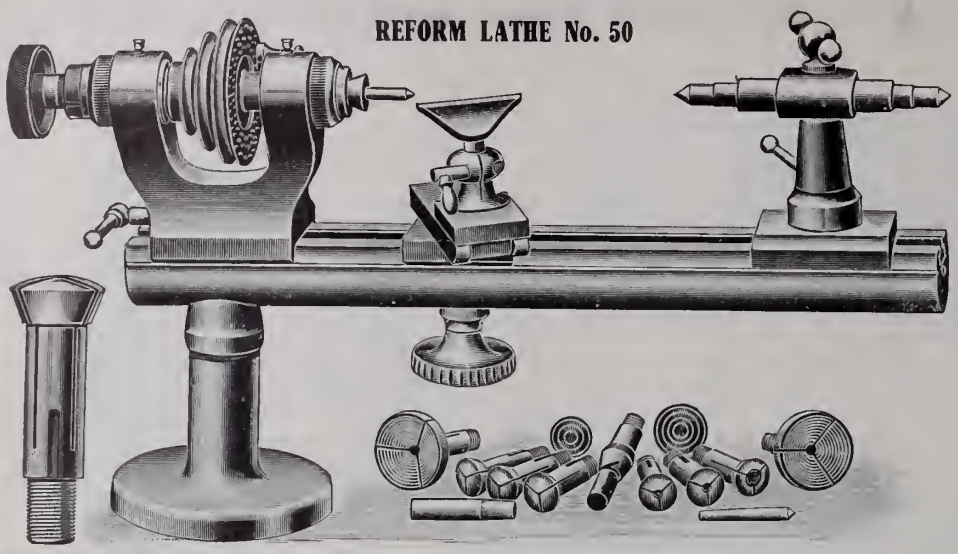
The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden

REFORM LATHE No. 50



In presenting this new latbe to the trade, a tion is respectfully called to tbe following ad tages whicb it possesses:

1. It is built to standard size, all parts ar terebangeable, and additional fixtures may be a at any time.

2. Tbe beadstock has a bard spindle and bearings, ground absolutely true. Tbese parts so finely ground that wearing of same is hi possible. Any possible endsbake can be take by means of tbe nut on the back of the c spindle.

3. The chucks are large and strong, the la having a 5 m/m (No. 50) hole clear through chuck.

4. The cone pulley bas four indices, 4, 2 and 30, for filing square, hexagon, etc., any a placed in the chucks.

5. All tbe parts and attacbments, as far as construction will permit, are finely po nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches.
Swing ..... 4 inches

Index pawl is attached to the beadstock. G rest is of tbe "tip-over" or swinging pat Chucks are tbe same size as the W. W ch For size see illustration at the side of lathe.

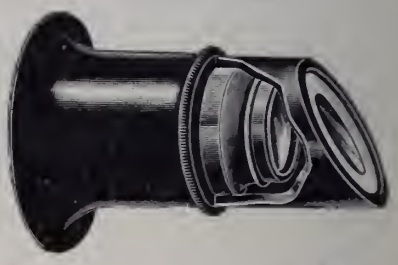
Price of Lathe, as shown in illustration, w Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, its taper; 4 Cement Brasses and 1 extra Taper ..... $



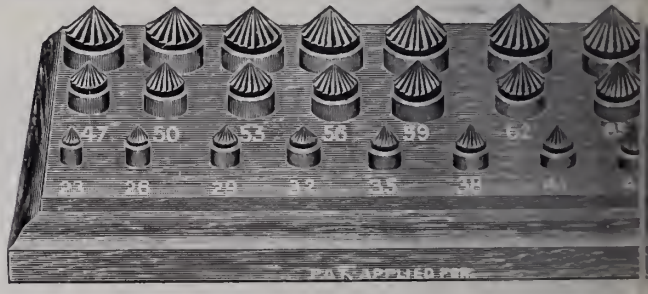
For inspection between the plates of a watcb movement, or any recess from which ligbt is excluded, these loupes are an absolute necessity. Tbey have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of ligbt at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

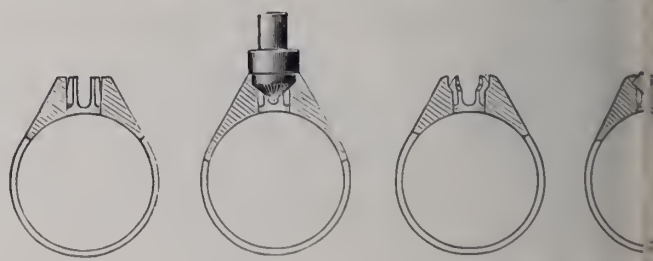
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied f



The only tool that will do tbe work correctly and quickly.



These tools, invented by a stone setter of many years' experienc do the work they are intended for with absolute perfection, whetber th hands of an experienced or inexperienced workman. In eight s after adjustment in lathe will cut a smooth seat for any stone from 1 to 2 carats.

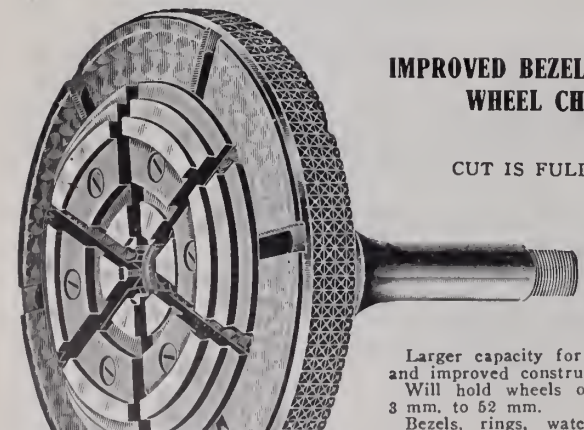
Tools are made of polished and hardened steel and are indestru Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in tbe line of se setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of latbe when ordering.

Price, Each, $9.00

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HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yo

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EXTREME CARE

IN

The Manufacture of our Gold Filled Stock

and also to the

FITTING, JOINTING, FINISHING

and especially to the

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in conjunction with high class designing and hand engraving, has enabled us to produce

The Finest Gold Filled Watch Cases in the World

WE FEATURE

Solid Gold French Bows and Solid Gold Joints on our

25-Year Line

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701 Heyworth Building

Factory and Main Office
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Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.

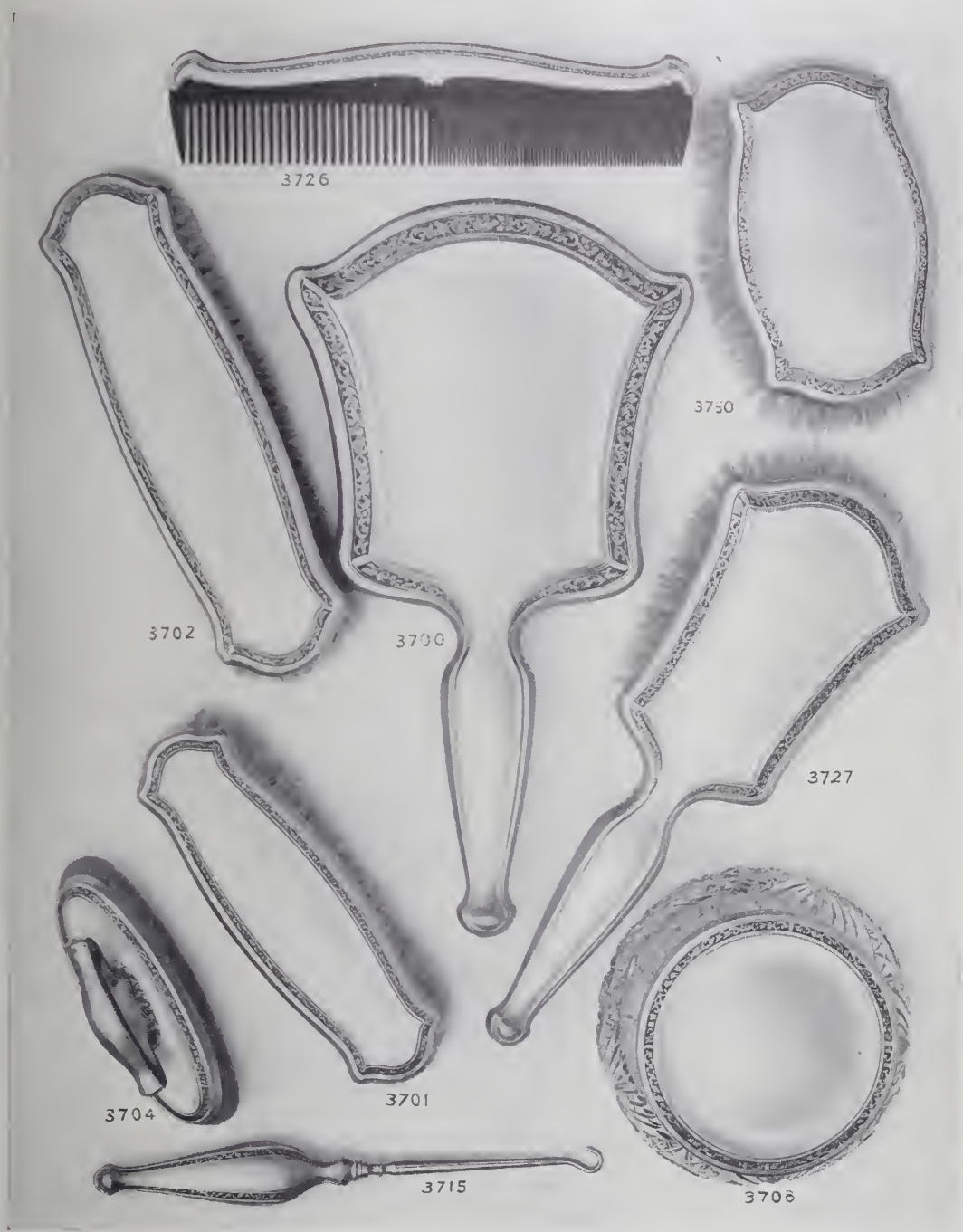


MOUNT VERNON

Write for Catalog

THE "BERKSHIRE"

No. 3700



Another One of Our New Toiletware Patterns

To quote an admirer of the above design, "It is neither too plain nor too ornate; just a happy medium." We have, of course, seen to it that the workmanship and finish are up to our usual high standard.

Already the sales on this pattern assure us it will be one of the most popular we have ever made.

Send for our New Toiletware Catalogue

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Trade +B Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

Regular Size Tea Spoon and Coffee Spoon
Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.

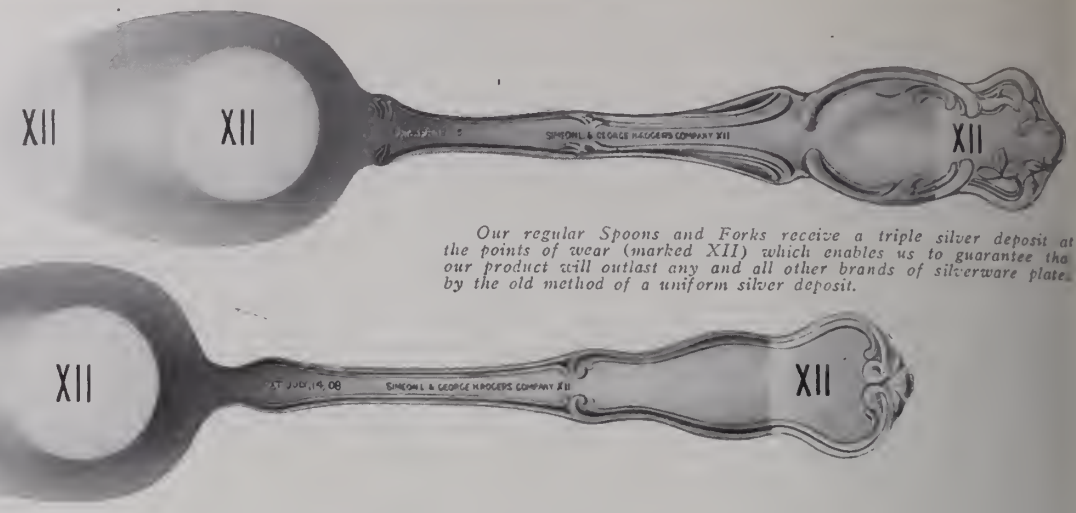
PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*



Our regular Spoons and Forks receive a triple silver deposit at the points of wear (marked XII) which enables us to guarantee that our product will outlast any and all other brands of silverware plated by the old method of a uniform silver deposit.

Your Reputation
and
Our Reputation
depend upon the goods we sell

To retain your trade and to add to it you must sell the best goods obtainable. For the same reasons we make and sell only the best.

We are not relying alone upon our past reputation to sell our goods. Dealers know that our strong hold upon their trade is obtained by our constant effort to produce the best silverware.

Our Sectional Process has proved our ability to produce the most durable silver-plated ware made. Our long experience and success insure to the dealer handling our line a quality that will enable him to secure the cream of the retail trade in his locality.

The low prices which we quote on these exceptionally fine goods make our plated ware the most attractive proposition on the market as a money maker.

Send for our Catalog and give us a trial order. It will add to your reputation as a dealer in very fine silver-plated ware

SEND TO-DAY FOR OUR CATALOG No. 15

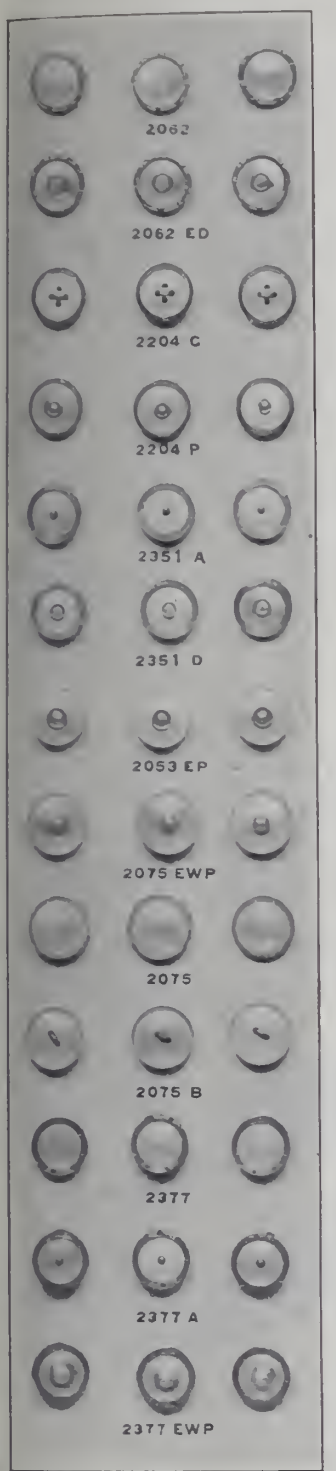
Simeon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

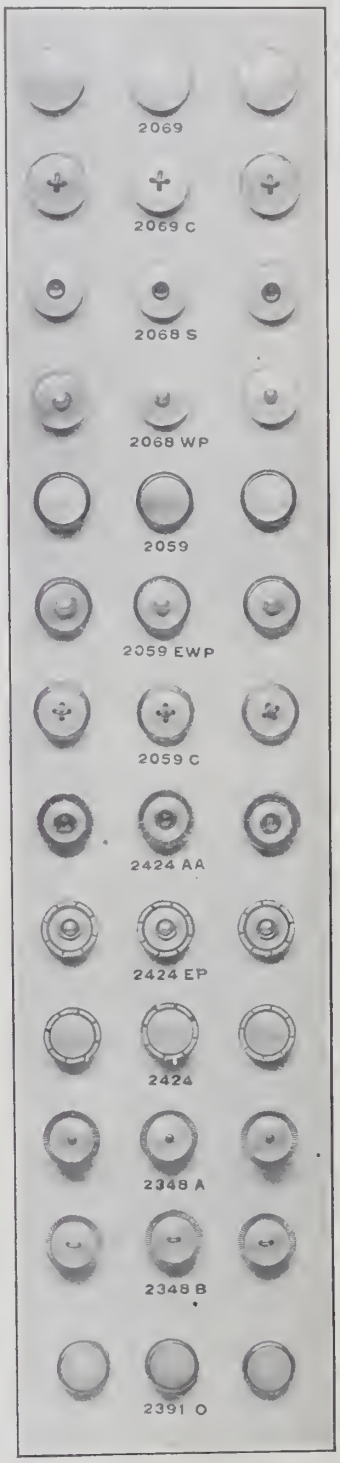
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO Solder, Springs, Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



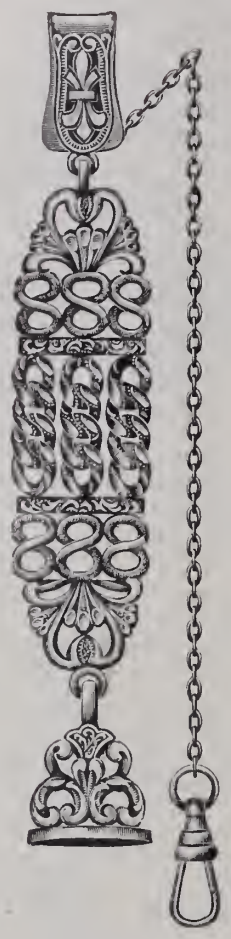
KREMENTZ & CO. 14K.J TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
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NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



No. 2566 A

Snappy Fobs

In Metal, Ribbon and Woven Wire

Mr. Retailer: When you are picking out your fob chains next month, look for the Barrows' Line of fob chains, mounted on tissue printed with the following Trade Mark.

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H. F. Barrows Co.

North Attleboro, Mass.



No. 35



No. 31A

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Lead, So. Dak.

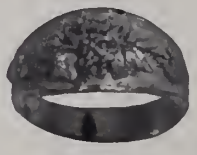
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We Make a Specialty of

GRAPE DESIGNS

And Sell Direct to the Dealer



No. 41



No. 45

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The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



Plain
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Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

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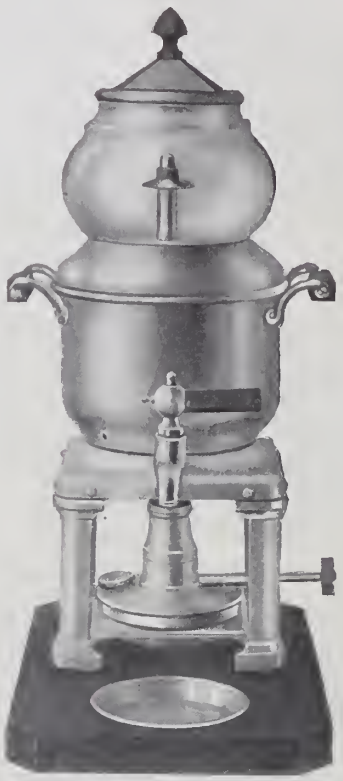
seeking attractive designs to improve his stock will find it to his interest to consider

Sternauware

There are many new designs combining usefulness with the necessary elegance demanded by the Jewelry trade.

Herewith is an illustration of one of the new style Coffee-Machines.

Supplements A and B illustrating many novel styles sent on request



STERNAU COFFEE-MACHINE

No. 1879—Capacity, 14 after-dinner cups, or 2½ pints

S. STERNAU & CO.

Makers of

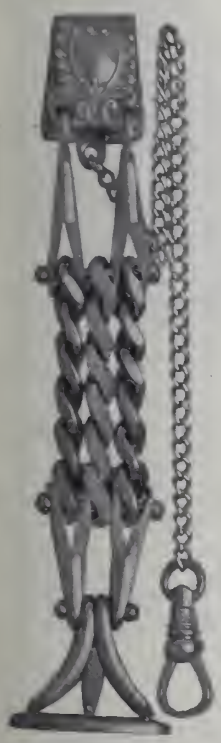
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F1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

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They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.



L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.



PAT. B 878
SIZE 7in.width 7/16 in.



07


M 18
A. C. CO.


M 27
A. C. CO.


M 21
A. C. CO.


M 46
A. C. CO.


M 40
A. C. CO.


M 38
A. C. CO.


M 24
A. C. CO.

The "PAPER-THIN" Model

has just been added to the

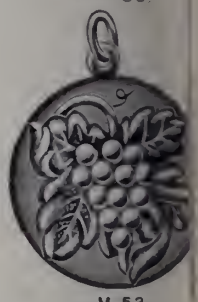
Line of TRADE MARATHON MARK Lockets


M 14
A. C. CO.

We have exercised great care in constructing the joint, something which has been a source of great trouble to all locket users. The bezels are great and the quality can be relied upon. Every locket bears our stamp.

Say MARATHON to your Jobber :: It will help you in your Business


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A. C. CO.


M 52
A. C. CO.

Attleboro Chain Company, Attleboro, Mass.

OFFICES: New York, San Francisco, Toronto

These Lockets are 1-10 Gold Plate
They have Gold Joints

TRADE © MARK



Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

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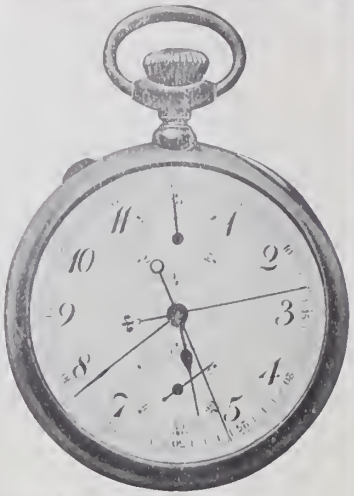
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Will be the gainer
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Swigart Watch & Optical Co.

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A LINE - - - - - - UP-TO-DATE
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A LINE - - - - - - OF REPUTATION
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The Best Clear Through

FOR THE JOBBING TRADE ONLY

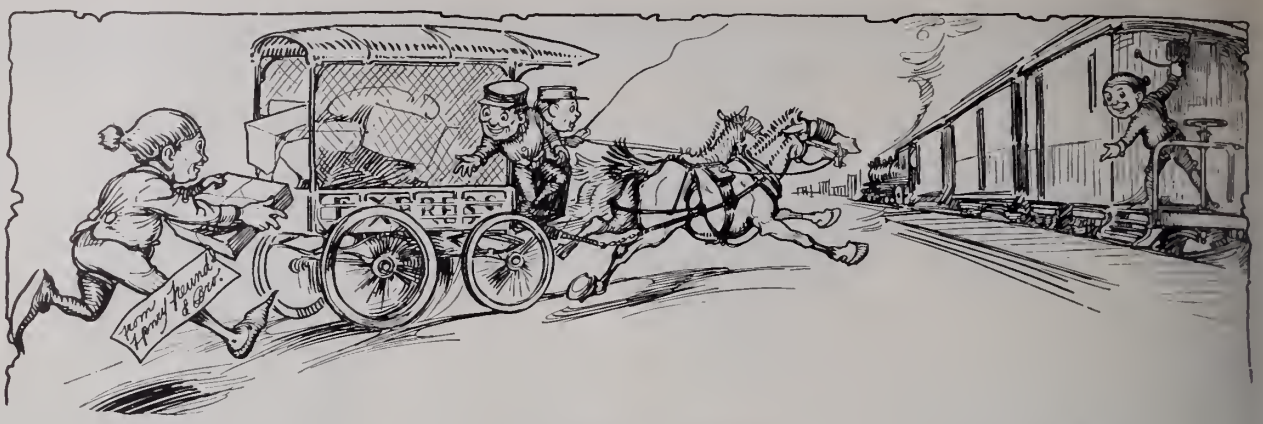


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OUR 2050 E.

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

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SIMONS, BRO. & CO.

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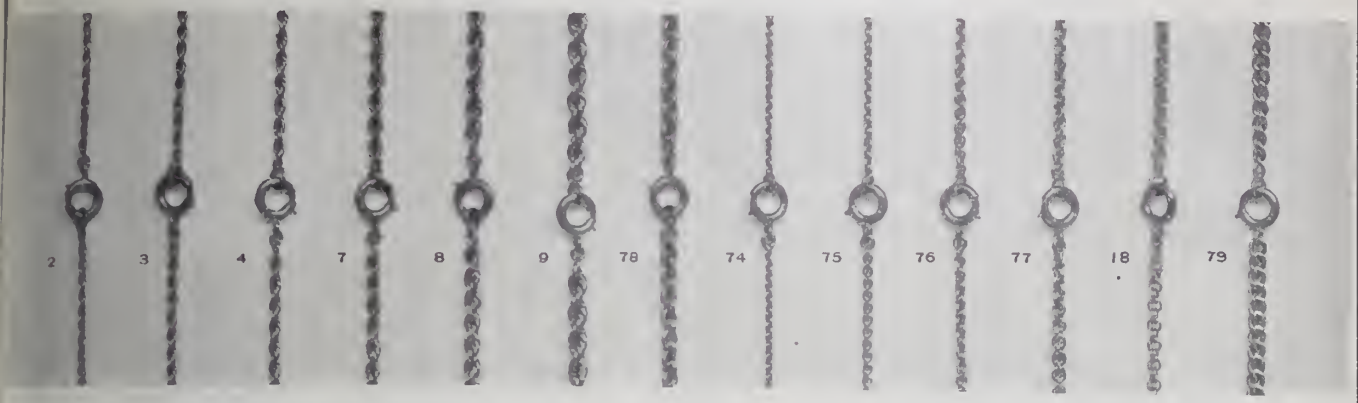
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When in the vicinity of any of our offices drop in and see our complete line.

Ziruth-Unbreakable Chains

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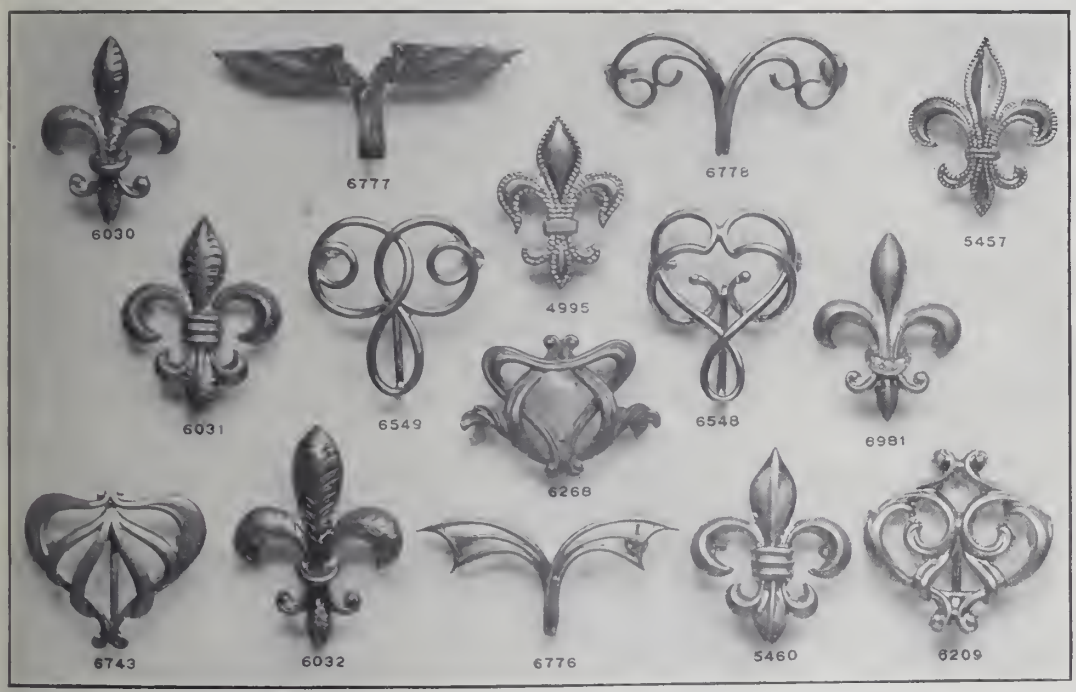


They are CHEAPER than those that claim to compare in quality and much better than those of equal price. Are STRONGER, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market and are SO CONCEDED BY THE TRADE. THEY ARE PLUMP 10-K. AND 14-K. AS STAMPED AND FULLY GUARANTEED. Chains cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS are the cheapest because they are the BEST CONSTRUCTED on the market. We pride ourselves on our PROMPT DELIVERIES. WRITE US AT ONCE and our representative will call or we will submit samples and prices. WE CATER TO THE MANUFACTURING AND JOBBING TRADE.

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OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

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GOLD BRACELETS of every Kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

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Established 1837

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PINS

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Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

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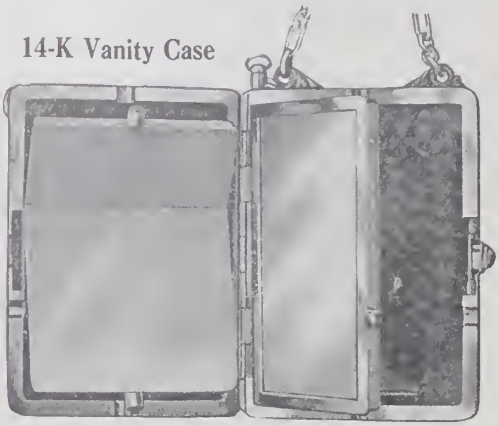


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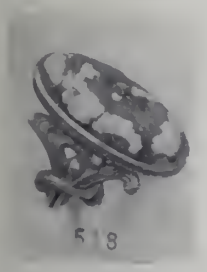
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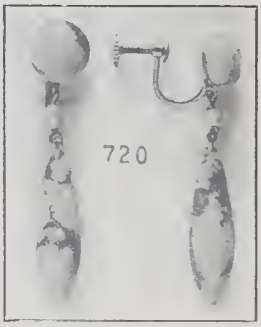
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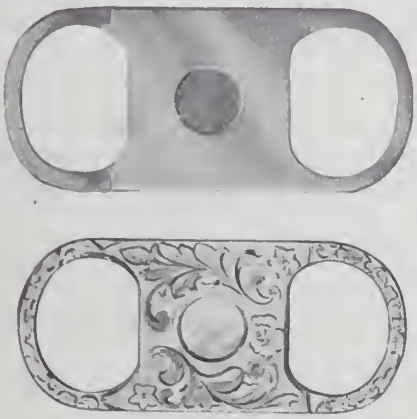
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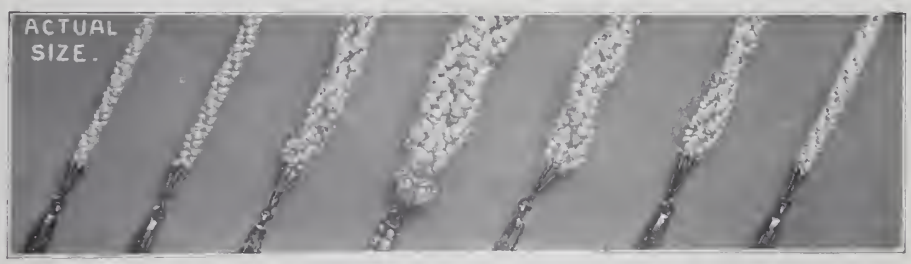
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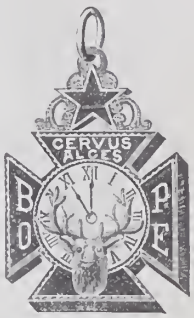
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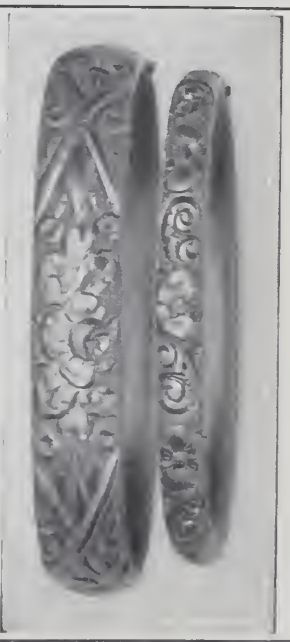
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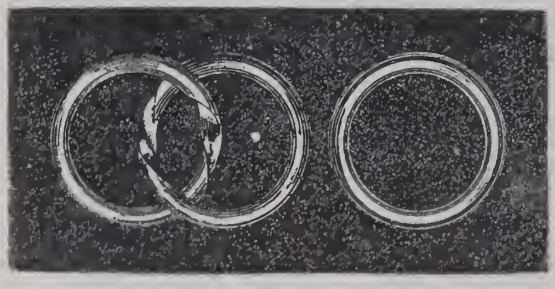
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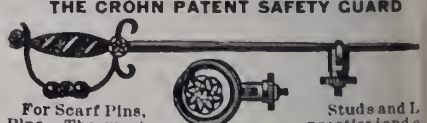
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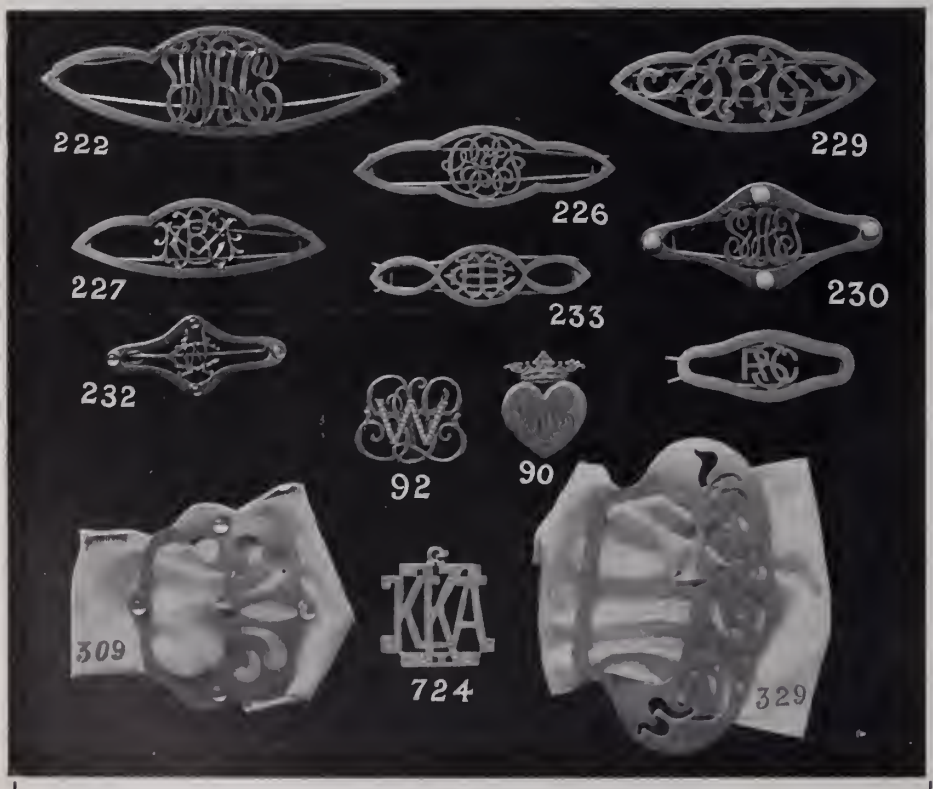
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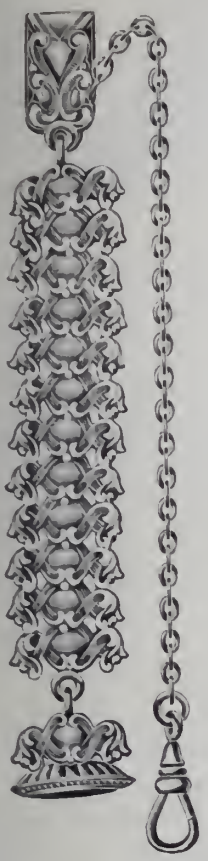
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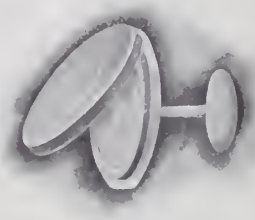
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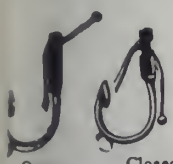
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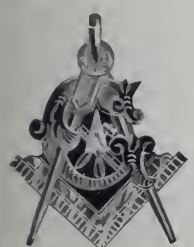


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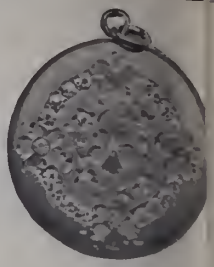
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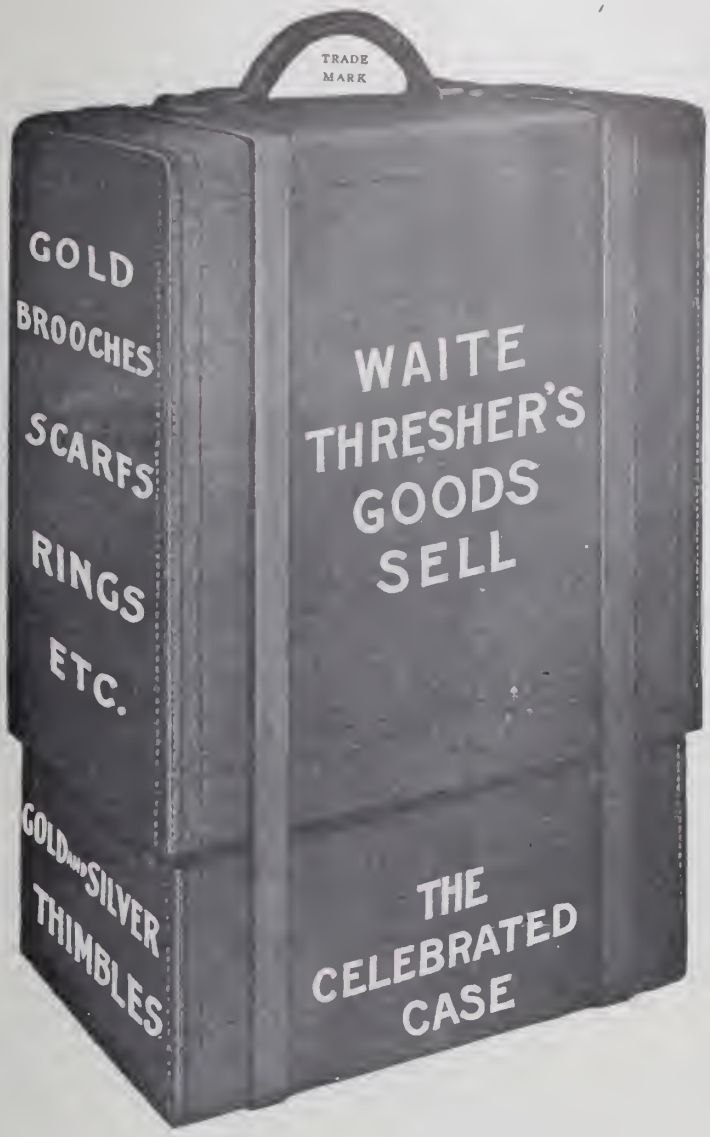
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F&B

is the 4201 Ring Purse, cut of which is shown on this page. This purse is known as the Finger Ring Purse, and gives the owner the satisfaction of knowing that her valuable rings are always safe when she wishes to remove them from her finger. This purse is meeting much favor with the up-to-date lady of to-day.





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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

...L. LIX. WEDNESDAY, DECEMBER 22, 1909. No. 21.

...istic Silver Inkstand Made by a Canadian Firm for the S. S. "Harmonie."

...HE sterling silver ornamental inkstand shown on the front cover is a fine ex...ple of silversmith's art, and was the prod...of a Canadian firm, the Toronto Silver ...e Co. The piece, which was presented ...he S. S. *Harmonie*, is in the shape of a ...nitive Viking hull with a cabin in the ...er

...he body of the boat is finely shaped ... trimmed with Acanthus scrolls richly ...ossed so as to come as nearly as pos...e to the decoration used by the early ...rs of this style of craft. The oars (which ...re the only means of propulsion in the ...ly days) are shown from port holes on ...h side of the piece; these are shown ...h the points of the oars dipping water ... as to show the boat making progress. ...e brow is a massive scroll and the stern ...ely shaped so as to balance evenly.

...The cabin shows a panel on either side ...ving an engraving in one of the *Har...nie* as she appeared leaving Collingwood ... her initial trip, and the opposite panel ...t plain for the presentation inscription. ...e uprights or corner pieces of the cabin ... plain flute and finished bright. At the ...ex of cabin is placed the symbolic ...ure of father Neptune holding a trident. ...e shield on either side of the body is ...riched by Maple Leaves richly chased ...th a flute encircling them.

...Upon what might be termed the foot are ...aced the ink wells, one on each side, ...ile under both bow and stern are shown Mermaids in happy mood, playing double lutes and supporting the boat. The border of the foot around the ink wells are richly chased reeds placed in such a manner as to produce a very pleasing effect.

The Plynth is shaped to match the foot of the ink stand and is finished in mahogany to match the table upon which it rests.

This entire piece is very massive and is finished in French gray with the pillars of the cabin and the oars of boat finished bright in contrast. The view of the boat from the obverse side is entirely the same as the one shown in the illustration, with the exception of the figure, which will show a back view.



SILVER PLAQUE SHOWING OLD CITY HALL OF LEIPSIC.



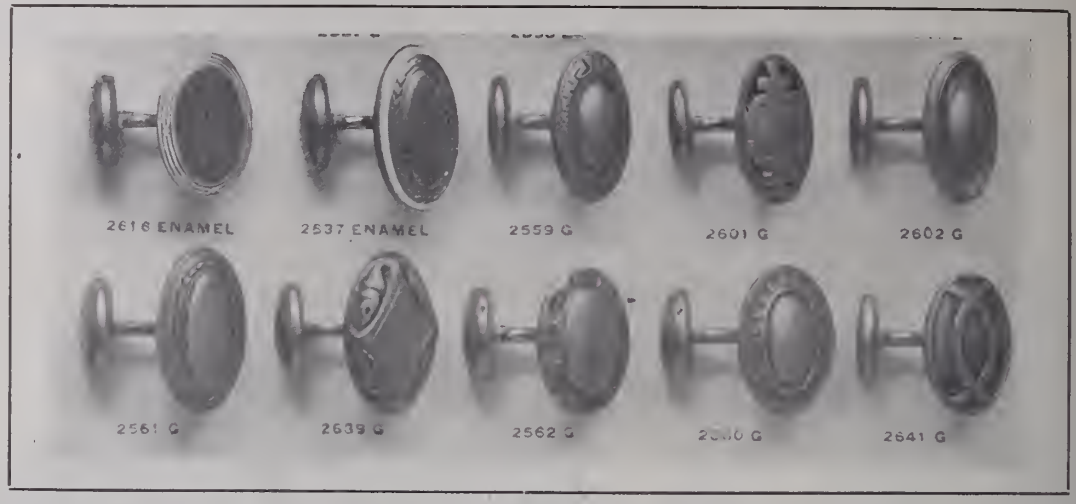
SILVER PLAQUE SHOWING NEW CITY HALL OF LEIPSIC.

Two Fine Silver Tablets.

IN the workshops of the Leipsic jeweler, H. Schneider, two excellent and imposing wall plaques in repoussé silver were recently completed, which well deserve attention. They were dedicated, as the inscription sets forth, by the aldermen of the City of Leipsic for the 25th anniversary as officeholder of City Councillor Esche, and show in the center the two city halls of the above-mentioned city, while the borders are richly embellished with arabesques. Besides, there appears in a medallion over the old city hall the St. John Hospital, and over the new one, the municipal savings bank, both landmarks, of which the inhabitants are quite proud.

The representations shown herewith are worked partly in low relief and partly in high relief, and in some places the relief detaches itself from the ground, so that various styles have been used simultaneously. The hand-embossed material is thereby excellently set off, especially so where it has been treated with the punch and worked out in full and perfect detail.

C. A. B.



There is Plenty of Gold in These Buttons

At this season of the year, there is always a demand for extra heavy 14K Gold Link and Stiff Bar Buttons.

To be prepared for this demand, we have added a number of new original designs to our very extensive button stock.

All are made extra heavy and have unusually strong connections.

Patterns here illustrated:

In Bar Buttons cost from $6.50 to $9. per pair.

In Links from $9.50 to $13.50 per pair.

Our travelers have them, or mail order department is at your service.

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Handsome Target Trophy Presented by a San Diego, Cal., Firm.

SAN DIEGO, Cal., jewelry house—J. A. Jessop & Sons—has manufactured a handsome trophy which is to be offered as a contest prize for the best marksman on



JESSOP TROPHY FOR TARGET PRACTICE OF SAN DIEGO, CAL., POLICE FORCE.

the local police force. The scoring is to commence Jan. 1 and to close by July 1, and the shooting is to be done in the regular target practice of the department.

The trophy is two inches in length and one inch and a half in width. It is of 14-karat gold and sterling silver. Comprised in the design are a silver target, surmounted by a policeman's helmet, two clubs crossed and two revolvers. This emblematic grouping hangs from a pendant which is to bear the winner's name. Beneath is a scroll bearing the words, "Jessop Trophy."

After 12 years A. D. Sturges, a jeweler of Norwich, N. Y., learned that because of false connecton of meters he had been paying the office gas bill of a local judge. The judge in turn had been paying Mr. Sturges' bill, and has asked the gas company for a refund of $1,000.



PRIZES OF THE NATIONAL APPLE GROWERS' ASSOCIATION.

Many Silver Prize Cups Supplied by a Denver Firm.

ENTERPRISING jewelers often make the sales of loving cups, prize cups and trophies of various kinds a very important feature of their business. Of the western jewelers who have been very successful in this line are J. C. Bloom & Co., Denver, Colo., who have sold large numbers of cups for many events in their vicinity. Among recent orders which this firm obtained were the contracts for the loving cups to be used at the National Apple Growers' Convention, which will be held in Denver at the Auditorium, Jan. 3 to 8, and those for the Western Cattle & Stock Show, to be held in the same city, Jan. 8 to 15.



PRIZES OF THE WESTERN CATTLE AND STOCK SHOW TO BE HELD AT DENVER, COLO.

The cups supplied for the Apple Growers' Association contain several designs especially made for the organization. The largest cup, or more properly speaking, punch bowl, was donated by the Denver Fruit Jobbers' Association. It is a massive piece with three handles.

The cups for the Cattle & Stock Show are practically all made specially for the occasion. The largest cup, which is the first prize for cattle, is elaborately etched with a number of steers. A goblet-shaped cup is the prize for hogs, and the group of these animals which is etched upon it shows very fine work.

Although A. B. Smith was found guilty recently in the Circuit Court of Salem, Ore., of an attempted hold-up in the store of C. H. Hinges, in Salem, a question has been raised by the attorneys as to the legality of the conviction. It is claimed that the case may be carried to the Supreme Court. Smith's crime was committed in April, before the new law went into effect. He was indicted in July, but was indicted under the old law, which had been repealed. The attorneys now assert that he cannot be sentenced under the old law, and the new law will not stand because it went into effect after the crime was committed.

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OPALS

All Sizes and Qualities

orham Manufacturing Co. Sues F. & M. Weintraub, Alleging Infringement of Trade-Mark.

An interesting action in equity has been rted in the United States Circuit Court, ew York, by the Gorham Mfg. Co. against rederick Weintraub and Morris Weinaub, co-partners in business under the m name of F. & M. Weintraub, 403 roome St., New York, charging infringeent of the complainant's trade-mark. The mplaint alleges that the defendant con rn has manufactured and sold silver-ted ware of inferior quality to the solid sterling silverware made by the com ainants, but of the same general type and pearance, and has used upon the silver-ated ware the trade-mark of the Gorham lfg. Co., consisting of the figure of a lion, representation of an anchor, and the tter "G" in old English type, and that ey have displayed the figures in subantially the same size, style and general pearance as is done by the plaintiff con-rn.

It is set forth in the complaint that the ade of the plaintiff has been interfered ith, and profits which by right belong to it ve been diverted to the defendants. It also claimed that purchasers are misled the alleged fraudulent use of the trade ark by the defendants.

The complaint, which was filed last week, ks that an injunction be issued by the urt restraining the defendants from using e trade-mark and that the defendants be mpelled to render an accurate account of l sales of and profits made by reason of e alleged unlawful use of the trade-mark, nd that the court compel the defendants to ay the plaintiff three times the amount of amage assessed by the court, according to e statute in such cases.

The complaint recites that the business of hich the complainant is now the sole proprietor, was established about 1831 by Gorham & Webster, and follows with a history f the business and a statement that for 56 ears past the trade-mark has been used by he plaintiff concern on the solid or sterling silverware which it manufactures. The omplaint also states that on Dec. 19, 1899, certificate of registration of the trademark was issued by the United States Government to the Gorham Mfg. Co. A copy f this certificate is filed with the complaint n the Circuit Court.

The complaint further states that the good-will of the business of manufacturing nd selling the particular grade of solid nd sterling silverware marked and designated as mentioned amounts to more than $25,000 annually, and the value of its right o the exclusive use of its trade-mark is nore than $25,000 annually. It is said that he amount the plaintiff is entitled to recover cannot be stated with certainty, but mounts to more than $3,000.

The complaint is accompanied by the sworn statement of a certain dealer n silverware at Waterbury, Conn., who says that on Dec. 10, 1909, he purchased from F. & M. Weintraub a sugar bowl and cream pitcher of silver-plated ware which are marked on the bottom with a mark so nearly identical with the mark of the Gorham Mfg. Co. that he would believe that the articles were made by that concern. He says in his statement that he is familiar with the marks on silverware ordinarily employed by silverware manufacturers, and because of his experience has become expert in identifying silverware of certain manufacturers from the marks appearing on them.

A sworn statement of Charles C. Pickford, for some years employed by the Gorham Mfg. Co., that he purchased a silver-plated bread plate on Dec. 13, 1909, of F. & M. Weintraub is also filed with the other papers. His statement is in substance the same as the other one filed.

No answer has as yet been filed by the defendant concern.

Judge Ward, in the United States Circuit Court, granted a restraining order which will be in effect until the motion for the preliminary injunction is argued Friday The matter came up for argument last week when the attorney for the defendants asked for a week's delay.

Attorney Benno Loewy, who has been retained by F. & M. Weintraub, said that the suit would be fought. He said that his clients sell Sheffield plate and have made no pretense that it was solid silver.

Boston Museum of Fine Arts Acquiring a Collection of Early American Church Silver.

BOSTON, Mass., Dec. 17.—The Museum of Fine Arts in Boston is acquiring a collection, partly owned and partly loaned, of artistic early church silver of New England, and has just issued an appeal for additions to its present exhibit.

The trustees desire especially to secure examples of fine pieces antedating the year 1800. Several old church organizations which have discontinued services or merged with other churches, and private custodians of such specimens of silver workmanship, have presented or loaned their communion services to the museum.

It is believed by the museum trustees that the augmenting of this interesting collection will, as one of the donors wrote in forwarding his gift, "minister to a wide circle of persons interested in the colonial history on the ecclesiastical side and on the side of crafts." He also adds: "While most of this silver is now stored in vaults where it does nobody any good, some complete services are in private houses which are neither fire nor burglar proof. It is earnestly to be hoped that the action of the (Lynn) church will be followed by all the churches in this neighborhood, so that the public may know how rich and beautiful an heritage from the past still exists in our midst."

The museum now has 144 loaned pieces, and some of them are of exquisite early workmanship. Several more loans are in prospect, and the display when a more complete group is available promises to be a notable exhibition in the magnificent new museum building.

The retail jewelry store of W. F. Kirkpatrick & Co., St. Joseph, Mo., is being entirely remodeled. When completed the establishment will be one of the most attractive in that section of the country.

Third Annual Exhibition of Arts and Crafts by National Arts Club and National Society of Craftsmen.

The third annual exhibition of arts and crafts held by the National Arts Club in collaboration with the National Society of Craftsmen has been opened at the galleries of the former, 119 E. 19th St., New York, and will continue until the end of the month. The exhibit of jewelry this year includes a large number of examples of individual craft work, some of which show an advance in workmanship over those displayed in past years. The number of craftsmen exhibiting work shows that there is more than usual interest in the exhibition.

The jewelry exhibit is attracting its full share of interest from the many visitors who throng the galleries. The jewelry is arranged in glass cases about a large room on the ground floor, and each piece has a number tag which, by reference to the lists, indicates the maker.

At the far end of the room on entering is shown a collection of hammered silver, including a medium-sized bowl, sugar and cream set, a porringer, strainer, coffee pot, salad fork and spoon, and various other products of the craftsman's skill. The New York Evening School has several exhibits in this department. Near the cases containing the silver is displayed work in hammered brass, copper and bronze, which includes a variety of objects wrought in artistic fashion.

The jewelry exhibit is of especial interest to manufacturers and affords a good opportunity to see the work that is being done by students in the New York Evening School. Examples of work, including belt buckles, watch fobs, rings, stick pins and turquoise matrix necklace, show considerable artistis merit.

Grace Hazen has one of the largest exhibits, including a number of pieces of artistic conception. Dainty neck bands, watch fobs and rings are prominent in the display. Mabel Mason exhibits amazonite hat and scarf pins and other pins set with Mexican opals and pearls. Floyd Nash Eckley has a comprehensive exhibit of bar pins and Chinese jade rings. Florence Gilmore includes in her exhibit a fine cat's-eye stick pin and carved silver brooch.

Among other works of interest is that of M. A. Sheldon, Miss Peckham, Miss Forbes, Mildred Deming, S. L. Hill, Mildred Watkins, B. B. Thresher, Frank Marshall, Mabel Wilcox and others. In metal work, J. Maurice Beach, Agnes Van Buren, Chas. J. Burdick are also exhibitors.

The pottery exhibit this year is a strong department and comprises the work of a number of craftsmen who have already made reputations by their previous exhibits. The product of the Rookwood Pottery Co. is fine in tone and conception, and comprises vases, bowls and tiling. The Grueby pieces are well up to the high standard established at previous exhibitions. Arthur Bagg exhibits an interesting jar and a vase. The Markham ware is noteworthy because of its richness of color.

Frank B. Tibbitts, Hopkinton, Ia., has sold out to F. M. Doan.

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WISH THEIR FRIENDS IN THE TRADE

A Merry Christmas

AND THE FULLEST MEASURE OF PROSPERITY IN THE COMING NEW YEAR

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PARIS: 38 RUE DE MAUBEUGE
AMSTERDAM: 2 TULPSTRAAT

M. GATTLE I. B. ETTINGER

GATTLE, ETTINGER & CO.

Successors to GATTLE, ETTINGER & HAMMEL

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Artistic Diamond Jewelry

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Charles S. Pine, Retired Manufacturing Jeweler, Commits Suicide While Despondent from Ill Health.

PROVIDENCE, R. I., Dec. 18.—Charles S. Pine, for many years identified with the manufacturing jewelry business of this city, yielded to despondency on Wednesday and took his life by inhaling gas in the home of a niece, Mrs. Charles H. Ballou, 39 Elma . He had been depressed by reason of ill health.

Mr. Pine was the son of Charles S. Pine, who conducted one of the leading manufacturing jewelry plants in this city for a number of years previous to his death about 9. His son, who was born in Attleboro, ss., in 1856, succeeded him. Charles S. e. Jr., received his early education in the ic schools of his native town, completing it in this city, his parents having removed here on account of his father's business, which was the succession of the iness established about 1842 by Steer & oker and continued by F. A. Steer & Keith & Pine, and later by Charles S. e & Co. After leaving school the young went into his father's shop and learned trade and later assisted his father in the e and on the road. Upon his father's th he succeeded to the businesss which conducted until late in the 90s, when he osed of it and retired Since then he not been permanently employed.

On Monday last Mr. Pine went to live h his niece, who is the wife of Charles Ballou, a manufacturing jeweler. Mrs. lou left the house Wednesday afternoon, ving her uncle in the house. She rened shortly before 6 o'clock, accompanied her son, Charles R. Ballou. Detecting odor of gas, Mrs. Ballou sent her son ut the house to investigate. The young n found Mr. Pine in bed. He seemed to alive, and a physician was called. Mr. ne, however, was pronounced as having n dead for some time.

That the act was premeditated was shown the preparations made. Mr. Pine had vered the windows with sheets and had o tucked a sheet along the edges of the or of his room. Then with one end of a be attached to the gas jet and the other d in his mouth, he turned on the gas. er covering his face with a piece of cloth.

Death of Charles B. Withington.

MILWAUKEE, Wis., Dec. 15.—Charles B. ithington, a veteran jeweler of Wisconsin, ssed away, Dec. 12, at his home in Janesle, Wis., following his return from a visit California.

Mr. Withington was well known for the ventions which he made that led to the nstruction of the modern grain binder. e invented the first wire grain binder that as successful and sold his patent rights the late Cyrus H. McCormick. He orked for the McCormicks several years, d brought out for them the twine binder om which the modern machine was develed. He also invented a harvester which et with much favor in an early day.

Mr. Withington spent five years in Australia during the gold rush. He was a fted naturalist and was one of the best formed men in Wisconsin.

He was born at Middlebury, O., Sept. 10, 1830. He came to Janesville, Wis., at the age of 16 years, and was married in 1860 to Miss Charlotte Brady, Troy, N. Y., who survives him He is also survived by three children and four sisters and two brothers.

Death of William F. Newhall.

LYNN, Mass., Dec. 16.—William Frederic Newhall, one of the best known retail jewelers in eastern Massachusetts, and especially esteemed in his native city of Lynn, died this morning of acute asthma and pneumonia.

Mr. Newhall was of a family that has long been identified with the political, business and social life of Lynn. He was born Jan. 26, 1851, and in 1872 he entered the employ of his brother, Stephen S. Newhall, who started a jewelry business in 1872. When his brother retired from business in 1889, William F. succeeded him, and built up the largest jewelry establishment in the city, the concern being located on Market St., in the heart of the retail section.

Mr. Newhall was twice married, and is survived by his second wife and five children. The only son by his first marriage, Frederick Clinton Newhall was admitted to partnership with his father in 1907, when the firm name became W. F. Newhall & Son. The son succeeds to the business.

Deceased was an Odd Fellow and a member of the First Methodist Church of Lynn. Among his business associates he was held in high regard, and was especially esteemed in the Boston wholesale jewelry trade, where he was well known and liked for his companionable qualities.

LYNN, Mass., Dec. 19.—The funeral of W. F. Newhall took place to-day, services being held at the family residence, 9 Hamilton Ave. There was a large attendance, including a number of representatives of the Boston jewelry trade.

Involuntary Bankruptcy Petition Filed Against L. Hirshowitz, Wilkes-Barre, Pa.

WILKES-BARRE, Pa., Dec. 16.—An involuntary petition in bankruptcy has been filed in the United States Court against L. Hirshowitz, of this city.

Mr. Hirshowitz, who conducted a jewelry and pawnbrokerage business at 24 S. Main St., has been in business for about 15 years in his present line. He started originally by himself at Noxen in September, 1895, and the following year admitted a partner, the firm becoming Hirshowitz & Feinberg. After a short time Mr. Feinberg sold out his interest to Hirshowitz, who continued alone ever since. He has occupied a small and unpretentious store here and carried a moderate stock of cheap jewelry, silverware and cutlery.

Financially he had been making but little headway for some years past, and was not able to meet the claims of certain creditors as they came due, so has been threatened with suit on several occasions.

The store of George Schaffner, 324 Woodward Ave., Detroit, Mich., was broken into by thieves, one night recently, when $500 worth of jewelry was stolen. There is no clue.

Stock of Chas. Rosen, Cincinnati, O., Sold at Auction in Bankruptcy Proceedings Brought After His Disappearance.

CINCINNATI, O., Dec. 18.—The stock and fixtures of Charles Rosen, a jeweler at 528 Race St., against whom a bankruptcy petition was filed last week, was closed out at auction and sold to A. Effron, Winchester, Ky., yesterday for $1,400. The stock was appraised at $1,758.

Little is known here as to who Charles Rosen is or from whence he came. He appeared here about the first of last May and was refused credit by several of our local jobbers, owing to the fact that he was a total stranger, and that he did not attend to the buying himself, but through a man giving his name as Morris Levine, who, it is learned, is Rosen's brother-in-law. However, it is learned Rosen did succeed in getting goods from a few jobbers here, but was prompt in his payments. So when he failed it was to outside firms that he was indebted. Rosen was at his store a few days prior to Friday, Dec. 10, but has not been heard of since. On that date a judgment against him was rendered in Squire Lamping's court on a claim of $201.25, for goods, by A. Satz & Co. The stock was levied on and Rosen's watchmaker, Haller, was placed in charge of the store. Morris Levine, acting as manager, was allowed to conduct the business until Saturday evening, Dec. 11, when the store was closed and locked.

The following creditors, Dec. 11, filed a petition in the United States District Court asking that Rosen be adjudged a bankrupt and a receiver appointed for his business: Rochelle Clock & Watch Mfg. Co., Rochelle, Ill., with a claim for $69; Ballin Bros., New York, $303, and the Rockford Watch Co., Rockford, Ill., $221. A petition was filed through Attorneys Burch and Peters in Judge Irving's court, asking for the appointment of a receiver of Rosen's business by wholesale jewelry firms of New York, claiming $422.75. As a result of these petitions W. R. Thrall, of this city, was appointed receiver with a bond of $2,500.

Rosen's property was thought to be worth about $2,500. Attorney Peters stated that he found the safe empty and most of the valuable stock removed. No books were kept, he claims, to show receipts or the amount of stock bought. Morris Levine says he has no idea where his brother-in-law is. He says Rosen had spent about $3,000 in fitting up his store, but that it had been a losing venture from the start.

Rosen had given the impression that he came here from Denver, Colo., and that prior to that time had a hardware business in Alaska, but had sold out his business for $10,000, and with this capital opened his jewelry business here. Levine claims that Rosen had nearly $8,000 in stock and fixtures, with liabilities of about $2,000, local bills, of which one-half was due to a local jobber from whom he bought a bill of $2,000, paying one-half cash. Rosen also claimed to have $1,500 in the bank.

August H. Hinrichs, Clinton, Ia., will soon erect a three-story modern brick building north of the Revere House, on 2d St., in that town.



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ieves Smash and Rob Show Windows of the Crown Jewelry Co., Providence, R. I.

PROVIDENCE, R. I., Dec. 18.—Thieves ashed the display window of the Crown welry Co., 197 Weybosset St., just after dnight Wednesday and got away with tween $700 and $800 worth of jewelry, omplishing one of the boldest and most cessful breaks made in this city in a long ne. The break was discovered when trolman Berrie, of the Central Station, nd the glass on the sidewalk and made nvestigation and discovered that a big te glass window, six by eight feet, had n lemolished. Located in the heart of city, directly opposite the Crown Hotel, d in view of the fact that there are usu- a number of people thereabouts the rators must have been of a daring type. e man was seen running away from the nity of the store front, but the police are the opinion that more than one man was onsible for the robbery, and it is diffi- to understand how no one heard the ng glass.

Granitz and Quinn are the proprietors of store, and although but about $500 rth of jewelry is enumerated on the po- blotter, Mr. Granitz states that he and partner have been unable to figure their act loss, though they maintain that it will nount to between $800 and $1,000. He imed that the reason why so much valu- e jewelry was left in the window over ght was owing to the approach of Christ- s, the window having been dressed only at afternoon. He states that a portion of e stolen goods were insured.

The thieves evidently watched the move- ents of the police officers and, finding their pportunity and gauging their distance cor- ctly, smashed the big plate glass display ndow at the point near where the jewelry as arranged. After breaking the glass it as an easy matter for them to put their nds inside and take away everything they uld in the limited time which was of ne- ssity at their command.

The beat which Patrolman Berrie has to ver is a very long one, approximating a ird of a mile in length, commencing a ock below the store of the Crown Jewelry o. On his passing the store he discovered e break and at once reported it to head- uarters.

Mr. Granitz was notified and was soon on and and made an estimate of the firm's ss. The following morning the firm gave list of the missing goods to the police. his included three watches, 11 belt pins, 2 fountain pens, gold mounted; 24 emblem ings; 30 signet rings, six pairs of cuff but- ons with small chipped diamonds, 18 gold and rings and other property.

hief Escapes After Killing Chicago Pawnbroker, Who Detected Him Stealing a Watch.

CHICAGO, Dec. 18.—While trying to steal cheap watch from the pawnshop of B. reenberg, 843 S. Halsted St., last week, a obber who was detected in the act shot nd killed the proprietor, who was standing earby with a loaded revolver in his hand. he shooting was witnessed by Mrs. Green- erg and a watchmaker employed in the place. The robber escaped, although a policemen was near the scene of the tragedy. The officer has been discharged from the force for cowardice.

The robber entered the pawnshop at 9 P. M. and asked to see a tray of watches displayed in the window. He took one of the watches and placed it in his pocket. This was seen by Greenberg, who reached for his revolver. The thief, however, drew his first and shot Greenberg dead.

Manufacturing Jewelers May Reap Advantage Through Increase in Exports of Pearl Shells from Dutch East Indies.

PROVIDENCE, R. I., Dec. 18.—Manufacturing jewelers in this city and the Attleboros who use mother-of-pearl shells in the production of backs for collar buttons and parts of other novelties turned out in this section in immense quantities, are not now compelled to wait the motion of the London market to get that product, as has been the case in the past. The Dutch East Indies show expanding trade with the United States, and according to Consul B. S. Rairden, of Batavia, 583,892 pounds of those shells have been exported to various parts of this country during the last six months.

Heretofore all the shells used in the manufacture of pearl goods in this city and the Attleboros, as well as Taunton, came from London. The product, in the past, has been sent to the London market from the English colonies in Australia. The government has complete control of the material. Shipments were made to London twice a year, and semi-annually those who desired the shells had to appear in the market-place there and make open bids for them. Scarcity of shells caused high prices on more than one occasion.

Through agents in London, jewelers in this section have purchased large supplies. With the Dutch East Indies entering into competition with the English government, authorities at Washington are of the opinion that it will be possible for users of these shells in this country to get better prices in the future. The necessity of going into the public market and bidding for the product will be cut out, and at the same time it will not be necessary for manufacturers to invest large sums at one time. It will, it is claimed, be possible for them to get supplies when needed, under more favorable conditions than in the past.

Geo. W. Carleton, Marshfield, Ore., Makes a General Assignment.

MARSHFIELD, Ore., Dec. 16.—An assignment has been made under State laws by the Carleton Jewelry Co., which business is owned individually by George W. Carleton. No statement of the assets or liabilities has been published, but the bulk of his merchandise indebtedness is said to be due to one firm.

Mr. Carleton has been connected with the jewelry trade but a short time and started in Marshfield in October, 1908. He came here from Julesberg, Colo., where he had been prominent in the real estate business. He carried a large stock, estimated at about $10,000.

Death of Wm. E. Cohn

William E. Cohn, proprietor of the Cohn Mfg. Co., 71 Nassau St., New York, who had been connected with the New York jewelry trade for many years, died Friday morning at 2 A. M., at his home, 2100 Fifth Ave., from a complication of diseases following an illness of long duration. Mr. Cohn had been unable to take active part in the business for over two years, owing to an attack of locomoter ataxia. He was, however, often consulted in matters pertaining to the management of the concern's affairs by his son, who is the active factor of the business. Because of his years of connection with the jewelry business Mr. Cohn



THE LATE WM. E. COHN.

had many friends and acquaintances who learned with deep regret of his death.

Mr. Cohn was born April 12, 1856, in the city of New York, where he made his home throughout his life. He began his career in the trade about 20 years ago as a traveler for Phillip Zellenka, for whom he covered the south for some years. Later he represented Marx & Wise over the same territory, and in 1892 started in business for himself as a manufacturer of 10-karat jewelry at 49 Maiden Lane, New York. The business was moved to 51 Maiden Lane and later to the corner of John and Nassau Sts. He also manufactured a line of cut glass under the style of the Diamond Cut Glass Co. Four years ago both businesses were moved to 71 Nassau St.

Deceased was a member of the Jewelers' League (now the Assurance League of America) and of Mount Vernon Lodge, Free Sons of Israel. He is survived by a widow and one son, Lawrence I. Cohn.

The funeral services were held from his late residence Sunday and interment was in Mount Neboh Cemetery.

C. C. Hoefer, of the Woodstook-Hoefer Watch & Jewelry Co., Kansas City, Mo., was named as one of the directors of the Stafford Motor Car Co., recently formed to make motor cars in Kansas City with a capital of $100,000. Frederick C. Merry, of the Merry Optical Co., is also a director. The factory will be opened Feb. 1.

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The Career of the Late David J. Ayres.

KEOKUK, Ia., Dec. 16.—The death Dec. 9 David J Ayres at the home of his ther, Dr. Samuel Ayres, Pittsburg, Pa., ich was recorded in the last issue of THE WELERS' CIRCULAR-WEEKLY, caused pro- nd sorrow and regret throughout Keo- k, as Mr. Ayres was one of this town's emost and most public-spirited citizens l was prominently identified with many of leading enterprises. He was held in high ard in business, political and social les and in his passing the city of Keokuk s one of its most substantial figures.

Ir Ayres had been ill for some time in company with his wife he left for tle Creek, Mich., to recuperate, but his dition did not seem to improve there Mr Ayres' brother was summoned



THE LATE DAVID J. AYRES.

om Pittsburg. The patient was then oved to Dr. Ayres' home at Shady Side that city, where his condition became tical and Mrs. Ayres was summoned om Battle Creek and his daughter from ashington, D. C., to his bedside. He first llied and strong hopes for his recovery ere entertained, but he suffered a relapse d passed away.

Mr. Ayres was born in Danville, Ky., eb. 2, 1845, and here spent the first 12 ars of his life. In August, 1857, the mily moved to Lewis Co., Mo., and the eceased attended the Christian University Canton, Mo., after which he graduated om Jones Commercial College, at St. ouis, and then joined a hardware and ddlery firm in that city.

In March, 1866, Mr. Ayres came to eokuk and became associated in busi- ess of his family, T. R. J. Ayres, in . V. V. Bailey & Co., which conducted a ewelry and music concern. In the Fall of 867 the firm was Ayres, Mann & Ayres, nd when Mr. Mann retired the firm be- ame T. R. J. Ayres & Son as far as ewelry business was concerned and Ayres ros. in the music line. In 1889 the de- eased with his brother, Joseph J. Ayres, ucceeded to both businesses which were nally combined in 1901 when the concern as incorporated and David Ayres became he president and Joseph J. Ayres the vice- resident.

Besides his interest in the jewelry con- ern Mr. Ayres was a director in the State Central Savings Bank, the Keokuk and Hamilton Water Power Co. and was iden- tified with other concerns. He had long been prominent in politics as a staunch Democrat, having held offices as alderman and serving the city faithfully as mayor in 1882. During the second administration of Cleveland he was postmaster of Keokuk. He enjoyed great popularity in political circles and had many staunch friends. He was a membmer of St. John's Episcopal Church and one of its vestrymen, and was also a member of the Keokuk Lodge 106 B. P. O. E. in which order he was very prominent.

Mr. Ayres was married Feb. 1, 1883, to Miss Virginia Burkett, of this city, who, with a daughter, survive him. He is also survived by three brothers, Thomas R. and Joseph J., of this city, and Dr. Samuel Ayres, of Pittsburg, and one sister, Miss Etta S. Ayres, of Keokuk.

Gold Refiners of Toronto, Can., Arrested on Charge of Receiving Stolen Silver Ore.

TORONTO, Can., Dec. 17.—Dr. John E. Wilkinson, president of the J. E. Wilkinson Co., gold refiners, 69 Lombard St, and Alexander Littlejohn, *alias* McFarlane, a Cobalt miner, were arrested, yesterday, charged with receiving stolen silver ore. Dr. Wilkinson was admitted to bail in the sum of $20,000.

Cobalt mine owners have long been aware that extensive stealing of ore has been going on for some time, and detectives have been on the watch. Detective Murray, yesterday, boarded an incoming train from Cobalt, and when Littlejohn got out at Toronto and engaged an express wagon to take a sack he was followed. He managed to elude the detectives for the time, but was afterwards arrested at the Wilkinson Co.'s premises, where, according to the story of the detectives, he was disposing to Wilkinson of 102 pounds of ore.

Wilkinson was afterwards arrested. Several hundred pounds of high-grade ore were found on the premises, and his books showed that he had carried on an extensive business, having purchased about four tons of ore during the last month, for which, it is alleged, he paid about one-fifth of its value. He has also a smelter in Chippewa, Ont., where a search will be made.

Littlejohn, under the name of McFarlane, had been buying ore extensively from miners in Cobalt, and making frequent trips to Toronto to dispose of it. Upon being questioned, he said that thefts were going on in all the mines in the district, and that he had made 17 trips to Toronto, bringing with him from 50 to 100 pounds of ore each time. The companies known to have suffered by these thefts are the Kerr Lake, Crown Reserve and Right-of-Way. It is supposed that others besides Wilkinson have made a business of buying stolen ore, and other arrests are likely to follow.

The charge against Wilkinson is laid under a provision of the Criminal Code rendering it an indictable offense punishable by five years' imprisonment to purchase ore except from the mine owner or some one duly authorized by him. Wilkinson pleads ignorance of this enactment.

Bold Thief Breaks Window of Toledo, O., Jewelry Store and Escapes with Rings Worth $300.

TOLEDO, O., Dec. 18.—One of the boldest, though not most extensive, daylight robberies in some time occurred Thursday evening about 6 P. M., when a thief whose identity has not yet been ascertained stole a tray containing 13 rings from the store of Arthur Christen, 719 Cherry St. Mrs. Christen, wife of the jeweler, was seated at a work-stand immediately back of the front plate glass window when her attention was attracted by someone hitting the glass with a blunt implement. The first blow did not break the glass, but before she could move the culprit had hit the window again, breaking a large hole in it. Dropping his club, he snatched a tray of rings and darted into the alley next to the store.

The theft was witnessed not only by Mrs. Christen but many others as well, as hundreds of people pass the store at that hour, going home from work. Pursuit was immediately started, and six of the rings were later discovered in the alley where the thief had evidently jumped over the fence. Mr. Christen estimates the value of the rings stolen at about $300. One of these had a five-eighths-carat diamond, another a quarter-carat stone, while the remainder were made up of diamond chips set in clusters.

Two years ago Mr. Christen lost almost a similar tray of rings, entrance at that time having been gained by thieves who forced open the back door.

Mrs. Christen obtained a very good view of the fleet robber, whom she describes as being about five feet six inches tall, of light build. He wore rubber boots, a light suit and a serge cap with a patent leather peak.

Importations at the Port of New York.

Weeks Ended Dec. 12, 1908, and Dec. 11, 1909.		
China, glass and earthen ware:	1908.	1909.
China	$91,633	$53,710
Earthen ware	11,286	15,122
Glass ware	28,359	45,794
Optical glass	3,597	64
Instruments:		
Musical	23,791	19,535
Optical	5,950	10,583
Philosophical	4,855	2,862
Jewelry, etc.:		
Jewelry	11,372	16,853
Precious stones	627,811	454,711
Watches	35,517	46,460
Metals, etc.:		
Bronzes	1,854	4,656
Cutlery	20,301	23,941
Dutch metal	.....	.....
Plated ware	.....	.....
Platina	45,768	49,615
Silverware	2,292	1,284
Miscellaneous:		
Alabaster ornaments	17	157
Amber	12,749	5,595
Beads	3,852	5,747
Clocks	4,703	12,235
Fans	4,220	2,882
Fancy goods	10,089	14,585
Ivory	60,123	54,498
Ivory, manufactures of	.....	94
Marble, manufactures of	45,797	11,936
Statuary	32,118	2,381

L. D. Giddens, of L. D. Giddens & Son, Goldsborough, N. C., died recently at that place. The business will be continued without change in the firm style by the son of the deceased, Ross I. Giddens.

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DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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editors File Bankruptcy Petition Against J. M. Rockwell, Troy, N. Y., Attacking Bill of Sale and Chattel Mortgage.

Troy, N. Y., Dec. 15.—No application was de for the appointment of a receiver for nes M. Rockwell, jeweler, at 2238 Fifth e., Troy, who was forced into bank- ptcy yesterday by three New York cred- rs, Eliasoff Bros. & Co., with a claim for 1; Zeitner & Herwig, $142, and the C. H. en Co., $13. The claim of Zeitner & rwig is represented by three notes for and four months made on Feb. 4, 27 and May 16. All the claims are merchandise sold during the year. The tion was filed by the Jewelers Board Trade

t is alleged by the petitioning creditors t Rockwell transferred stock and other perty to Edward P. Gainor, under an ged chattel mortgage, dated in April and rded on Aug. 17, and that he also trans- ed property, under a bill of sale, to nes M. Huston. The bill was dated on il 9 and recorded on Aug. 17. Gainor Huston are both creditors. It is al- d that these preferred creditors did take possession of the property il after Aug. 17, and it is also ged that no statement of the giving the mortgages was given to the petition- creditors. It is also claimed that the nsfers of property to Gainor and Huston re for the purpose and with the intent to der, delay and defraud the creditors of alleged bankrupt. It is also claimed t the bill of sale and the chattel mort- ge was not filed within the four months quired under the bankruptcy law and that ither Gainor nor Huston took possession. t that Rockwell was allowed to continue open possession of the same until on or out Aug. 17, when notice of the filing was ven to the petitioning creditors. It is med that the bill of sale and mortgage ere given for antecedent indebtedness and t for present consideration and are there- re voidable in bankruptcy.

It is also alleged that Rockwell has paid t $500 to certain creditors when he knew at he was insolvent and unable to pay his bilities. The petitioners ask that Rock- ll be declared a bankrupt.

A subpoena has been served on Rockwell d he will have 20 days to make answer to e petition filed. The transfers of the roperty and the preferential payment, it is leged, were for the purpose of preferring rtain creditors. Nothing is known as to e assets or liabilities.

lbert Meseke, Oberlin, O., Files Bankruptcy Petition After Creditors Close His Store.

Oberlin, O., Dec. 15.—Albert Meseke, a Main St. jeweler, whose store was osed Dec. 10, by Attorney A. Z. Tillot- n, acting for creditors, has filed a volun- ry petition in bankruptcy in the United tates Court. Attorney Tillotson at- mpted to collect on several notes that eseke had given to creditors, and when ttlement was demanded Meseke gave a ll of sale of the store, but later filed a etition in bankruptcy, which practically oids this bill of sale and puts the creditors on an equal basis. His liabilities are $6,100 and his assets $1,300.

Mr. Meseke has been in business in Oberlin for himself for about three years. Before he opened his establishment he had been employed for some time by W. P. Carruthers as watchmaker. The bankrupt suffered a severe fire about a year ago and lost all his stock except what was in his safe. However, he later started in business again with a new stock.

Death of John Farr Simons.

Philadelphia, Pa., Dec. 18.—The funeral of John Farr Simons, one of the oldest and best known jewelers of this city, was held Saturday at the home of his daughter, 406 W. Stafford St., this city. The deceased, who died the preceding Tuesday after a brief illness, was 63 years of age and was one of the veterans of the jewelry business there. He was widely known to the trade.

Mr. Simons was a member of the firm of Simons, Bro. & Co., 616 Chestnut St. Upon the death of his father he succeeded with his brothers to the business. The firm later became identified with the manufacture of silver pieces exclusively.

Like his father, deceased was a firm supporter of and contributed materially to the Hayes Mechanic Home, West Philadelphia. He was a member of the First Presbyterian Church, Germantown. A widow and three daughters survive him.

Robert Beachman, a New Decatur, Ala., Jeweler Goes Violently Insane.

New Decatur, Ala., Dec. 15.—Robert Beachman, who has had a long career in the jewelry trade in this section, became violently insane a few days ago and was taken to the county jail to await an order of the Probate Court necessary to send him to the asylum at Tuscaloosa.

Mr. Beachman, who was about 57 years old, was a native of New York, and was originally in the jewelry business in Lyons in that State. He located in Decatur about 1890, first as a member of J. S. Sugars & Co., and then by himself. He located in New Decatur about nine years later.

Watch Company Gets Temporary Injunction Against Worcester, Mass., Dealer Who Cut Contract Prices.

Boston, Mass., Dec. 20.—The case of the E. Howard Watch Co. against M. Kaufman, a Worcester, Mass., retailer, came up in the United States Circuit Court to-day before Judge Lowell on the motion for an injunction to restrain the defendant from selling Howard watches at other than the contract price. Kaufman was not present and was not represented by counsel, and there was no opposition. Judge Lowell ordered a preliminary injunction, as sought by the plaintiff company.

The enameled watch in a solid color, worn with a pin, similarly enameled, is having some vogue. So, also, are the oval and heart-shaped watches for women, while in men's watches of the extremely thin order very decorative floral designs are somewhat employed.



Mr. Meyer recently began business in Butte, Mont.

W. E. Shastine has commenced business at Roachdale, Ind.

James J. O'Keefe has started in business at 2435 Boardwalk, Atlantic City, N. J.

J. C. Tipton has opened a jewelry manufacturing establishment in Redlands, Cal.

George H. Martin and W. T. Marvin are about to engage in business in International Falls, Minn.

Mr. Betz, formerly of Georgetown, Del., contemplates opening a jewelry store in Harrington, Del.

H. B. Thompson has just located in Stillmore, Ga., where he will conduct a retail jewelry business.

Geo. C. Smith has opened a jewelry store in the Hall building, Court St., Watertown, N. Y.

H. Heitzelman has opened a shop for repairing watches, clocks and jewelry at Fort Pierre, S. Dak.

Nicholas Bitsiolas has commenced the manufacture of a line of jewelry at 227 Eddy St., Providence, R. I.

The James Bros. Jewelry Co. is a new firm which has just begun business at Mount Pleasant, Tenn. R. L. Murray is manager of the business.

Application for a charter has been filed by the Banta-Cole Co., at Atlanta, Ga., for the purpose of engaging in the jewelry business. The capital stock is placed at $5,000.

Meyer & Rice Co. is the name of a new concern at Atlanta, Ga., having an authorized capital stock of $5,000. The new company will engage in the wholesale jewelry business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 18, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$448,650.65
Gold bars paid depositors	87,931.42
Total	$536,581.07

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 13	$129,645.38
" 14	97,165.79
" 15	102,820.35
" 16	47,411.51
" 17	25,786.20
" 18	45,821.42
Total	$448,650.65

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	New York selling price, .999 Basis.
Dec. 14	24 5-16d.	$0.55
" 15	24 1-8d.	.54½
" 16	24 3-16d.	.54¾
" 17	24 3-16d.	.54¾
" 18	24 5-16d.	.54⅞
" 20	24 1-4d.	.54⅞

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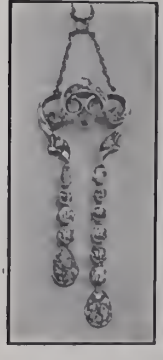
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BOSTON - - - MASS.

News Gleanings.

Geo. Hoffman, Walthill, Nebr., has moved Nebraska City, Nebr.

The J. H. Randall Co., formerly of Montillo, Ind., is now at Dubuque, Ia.

The Clinton Jewelry & Mercantile Co., inton, La., has gone to Houma, La.

Cohen Bros., Reading, Pa., recently ened a large jewelry store at Pottsville, a.

Harvey Rice, Shortsville, N. Y., is at esent confined by illness in a hospital at anandaigua.

Sippell & Gilbert, St. Joseph, Mich., have ssolved, Jos. R. Gilbert continuing the siness alone.

H. A Brane has been admitted to membership in the firm of Wm. Schweigert & o., Augusta, Ga.

New mahogany display cases have just en added to the store of Barr & Willis, untington, N. Y.

The store of B. J. Brown, Sulligent, Ala., s entered by burglars recently, and stock ued at about $250 was stolen.

John M. Bigwood, Terre Haute, Ind., has mitted his son into the business, the firm yle becoming J. M. Bigwood & Son.

J. G. McKay has moved from Selma, al., to Selma, Ala., having resumed business at his old stand after his long stay on e Pacific Coast.

A man who gave his name as John Howd passed a worthless check at store of the alvin Clauer Co., South Bend, Ind., having ven it in exchange for jewelry and cash.

Harris Michalson, president of I. L. Michalson & Sons, Ltd., Montreal, sailed, Dec. 18, from New York, on the *Celtic*, for Amsterdam. This is Mr. Michalson's semi-nual purchasing trip.

The attractiveness of the store of McCorkle & Allen, Leon, Ia., has been enanced by recent improvements, including he instalment of a massive railing enclosing the watchmaker's bench.

Mathew Moody, McKeesport, Pa., has he sympathy of his many friends in the rade owing to the recent death of his nother, who passed away at her home in Belfast, Ireland, aged 66 years.

Two negroes, who were recently sentenced to serve 90 days in the city jail at Pueblo, Colo., for vagrancy, are suspected by the police of having robbed the store of the Churchill Jewelry Co., at that place.

A dispatch from Iowa City, recently announced the critical illness of A. E. Maine, proprietor of the New England Jewelry Co., of that place. Mr. Maine is also a member of the Johnson County bar.

D. H. Keene is about to move to a new store at 9th and Main Sts., Fort Worth, Tex. Mr. Keene is making arrangements to equip the store with every modern storekeeping device and with the most attractive fixtures and furnishings.

The John Breiner Jewelry Co., Youngstown, O., which for 33 years occupied quarters at 123 W. Federal St., has leased a spacious storeroom in the Davis block, two doors east of the present location. The new quarters will be furnished with new fixtures and show cases.

Jewelers of Dubuque, Ia., have made a vigorous protest to the mayor at that place alleging that the owner of an auction house who is selling articles which are being imported by him ought to be compelled to pay the city a transient city license, which is $50 a month. The dealer, in his defense, declares that he was disposing of his old stock only.

One of the largest orders of flatware ever received from a New York hotel was the order for 40,000 pieces of table silverware, which were recently completed by the E. H. H. Smith Silver Co., Bridgeport, Conn., for the Café de l'Opéra, the new restaurant opened in Manhattan, last week. The order was received, May 3, and kept the entire factory running at full force a long time. The first shipment of 5,295 pieces was made in the early part of September, and the remainder forwarded a few weeks later. The order was awarded the firm in a competition among other large firms of the country. The design of the tableware harmonizes in every way with the Egyptian character of the rooms and the decorations of this hostelry, the silverware being of the "scarab" pattern, all finished in soft French gray. The forks, dessert and tea spoons are reinforced with pure silver at the points where the wear comes. Among the principal articles were: 450 dozen tablespoons, 400 dozen coffee spoons, 800 dozen teaspoons, 400 dozen dessert spoons, 800 dozen knives (steel and plated blades), 800 dozen forks, 400 dozen oyster forks, 150 dozen bouillon spoons, 100 dozen ice cream spoons. A large number of other articles were included in the order, though not supplied in such large quantities as those enumerated.

Since the Waltham Watch Co., June 15, announced its new policy of keeping its product within the hands of the legitimate retail jewelry trade, the company has been doing everything in its power to prevent the catalogue and mail order houses from obtaining or advertising Waltham watches. In line with this policy the company is advertising extensively throughout the country to the public, calling attention to the fact that mail order houses in Chicago and other cities that sell Waltham watches do so in spite of the fact that neither the company nor its customers will sell them these watches. The advertisements state that mail order houses are not in a position to sell good watches, which require the personal service of the jeweler, a service the catalogue house cannot give. The company, through its advertisement, advises those who want a watch to go to a retail jeweler, who knows how to regulate a timepiece properly or correct any little damage that may have come to it after leaving the factory, as in this way he will get it started right. The announcement emphasizes the point that it requires a jeweler who knows his trade to do this properly. The company has also sent to retail dealers in Waltham watches, circulars telling of the efforts that are being made to confine the sale of Waltham watches to the retail jewelry trade, and enclosing with the circular a copy of the advertisement the company is now running. The jeweler is requested to co-operate in this campaign to keep these watches in legitimate channels and support the manufacturers in their fight in his interests.

Buffalo, N. Y.

The remains of William Leasenburgh, who, according to published reports, resided for many years in Brooklyn, where he was engaged as an engraver, was recently taken from the Soldiers' Home at Bath, N. Y., to Brooklyn for burial. Leasenburgh, who was a veteran at the home, was a victim of a stabbing affray.

The funeral of Mrs. Catherine Damm, mother of Charles F. Damm, manufacturing jeweler, was recently held at the latter's home and was largely attended. Her death followed an illness of several weeks. She was 77 years old, and during her life was active in church and charitable work. Surviving are Mr. Damm and Mrs. Catherine Hope.

T. & E. Dickinson & Co. have a large force of extra sales people during the holiday rush. T. C. Tanke, C. F. Chouffet and other Main St. dealers are also supplied with increased staffs during the busy period preceding Christmas. The employes at King & Eisele's, King, Raichle & King's and other firms work extra time during December.

J. H. Meyer, traveler for the Queen City Ring Mfg. Co., recently returned from a business trip in Texas. Ben Bellinson, representing the same firm, recently returned from an eastern trip. The traveling representatives of this concern held a successful ball in Auditorium Hall a short time ago. Max Fineberg and S. L. Levy headed the committees in charge.

The plan to organize a wholesale merchants' board of the Buffalo Chamber of Commerce has at last proved successful. The names of the local manufacturing jewelry firm interested in the proposition were given in a recent issue of THE JEWELERS' CIRCULAR-WEEKLY. E. A. Eisele, of King & Eisele, has just been elected a member of an executive committee which will work out details relative to the selection of officers.

Albany, N. Y.

Ben V. Smith, of this city, has been elected president of the Eastern New York Optometric Society. The other officers are: Vice-President, O. D. Everleigh, Schenectady; treasurer, Frank D. Elmer, Hudson; executive committee, Henry J. Evans, Albany; Arthur Hayes, Schoharie; J. A. W. Keast, Schenectady, C. B. Franklin, Troy, and Eugene Orton, Amsterdam.

M. D. Stern, a salesman, whose residence is in Pittsfield, was relieved of $49 on an Albany car near Franklin Square recently. Stern said he had transferred from a southbound to an Albany car and as he stood near the door he was jostled by a man whom he described. When later he felt for his money it was gone. By this time the man who jostled him had left the car. Stern notified the police of the Third Precinct, and Special Officer Preston was detailed to investigate the case.

The firm style of the business conducted by I. W. Linder, Bardstown, Ky., will hereafter be known as I. W. Linder & Son.

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Price, 25 Cents Per Bottle

Sole Agents

TANNENBAUM & COMPANY

Providence, Rhode Island

Providence.

Arthur Beaudet, Woonsocket, was a visitor in Boston the past week.

John Williams has opened a new store at 96 Pleasant St., Fall River.

Jacob Schwarzkopf, of J. Schwarzkopf & Co., was in New York, last week.

Fritz Kraus was in New York, the past week, in the interests of Smith Bros.

E. P. Leonard, of the Boston Optical Co., visited the trade in this city, the first of the week.

Leon Elias, of Mackey & Elias, made a trip to New York, last week, that was highly satisfactory.

Nicholas Bitsiolas has commenced the manufacture of a general line of jewelry at 27 Eddy St.

Arthur C. Stone, president of the Metal Products Corporation, was a visitor in New York, the past week.

Edwin A. Bush, general manager of Charles S. Bush Co., visited the firm's trade in Boston, the past week.

Allin W. Ripley, of Frank E. Guild Co., was showing the firm's new line to the trade in New York, the past week.

Mr and Mrs. Samuel J. Weeden, River Side, left, last Tuesday, for the south, where they will remain during the Winter.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was a visitor in Boston, Thursday and Friday.

William G. Payton, of Williams & Payton, called upon the firm's trade in New York, the past week, with satisfactory results.

The Acme Pearl Co. has removed from 72 Conduit St. to 143 Summer St., in considerably larger quarters than previously occupied.

Harvey J. Flint left, this week, for the middle west with a new line of fine gold goods to show to the trade of the Harvey J. Flint Co.

Asa H. Richmond will leave here, Dec. 26, for a several weeks' trip to the Pacific Coast with Zare White's new lines of hat pins and combs.

The Anthony & Cowell Co. has added a full line of Sheffield plate and opened an extensive department on the first floor of its establishment.

The contract was awarded, the past week, for the erection of a one-story brick storage building at 775 Eddy St. for the Improved Seamless Wire Co.

George W. Parks addressed the Men's Club connected with St. Paul's M. E. Church, Wednesday evening, on the subject of "The City's Finances."

F. J. Lotz, who has been traveling for the Juergens & Andersen Co., Chicago, will represent Benjamin Wyman, of this city, in the western field during 1910.

Charles E. Sutton, who has just accepted a position with the Taunton Pearl Works, Taunton, Mass., started, the past week, on a three months' trip through the west.

Henry G. Pfordrescher, Chicago representative of the Eastern Jewelry Co., of this city, is visiting the factory here, directing the arranging of new sample lines.

Thomas R. Kilkenny, of T. R. Kilkenny & Co., is about to join the ranks of the benedicts. He took out a marriage license at the City Registrar's office, the past week.

Inspector Godfrey, of the headquarters squad, arrested Sarah Williams, Saturday evening, for the larceny of a jewel box valued at $9. She was fined $20 and costs.

Hamilton & Hamilton, Jr., speaking of their business, say: "The past year has been the largest of any year we have been in business, and the prospects for 1910 are very good."

The Baird-North Co. has been running its office force and shipping department nights and Sundays for several weeks to keep up with the great number of mail orders received.

A sale for the purpose of closing out the balance of the jewelry stock of the late Stephen Paine was conducted at 93-97 Westminster St., the past week, from Thursday to Saturday.

John H. Cunningham, room 1205 Heyworth building, Chicago, will represent the lines of Marshall & Co., of this city, for 1910. He was for 11 years the representative of Regnell, Bigney & Co.

Manufacturers here have received announcement from the M. Bonn Co., Pittsburg, Pa., and St. Louis, Mo., that Hermann Cerf and W. M. Bonn will be in this city, Jan. 3, to look at lines and placing of orders.

Hon. Harry Cutler, of the Cutler Jewelry Co., met President Taft at New Haven, Tuesday. The meeting was arranged by appointment, and was in the interest of charitable organizations with which Mr. Cutler is connected.

Lewis Bottham, who is employed at the Inlaid Co., 5 Cyr St., had the ends of two fingers of his right hand cut off in a power press at which he was working Friday afternoon. He was attended by the company's physician.

William Loeb, of the Rhode Island Ring Co., is preparing for an extended trip through the south to Central America, Panama, the West Indies and South America, lasting about three months. He will be accompanied by his wife.

One of the recent commissions received by the Gorham Mfg. Co. is that for casting in bronze the model of a soldiers and sailors' monument to be erected at Malden, Mass. The group comprises three figures and is 16½ feet in height, by Bela L. Pratt, sculptor.

Arthur W. Hanson, who has been employed at the Gorham Mfg. Co.'s plant for several years, left here, last Sunday night for Canton, China, where he will take up the duties in the missionary field. He was born in England and had been in this country about 10 years.

At the annual meeting of the William Blackstone Chapter of the Society of Sons and Daughters of the Pilgrims at Pawtucket, Saturday evening, Arthur W. Stanley, of the former manufacturing jewelry firm of Kent & Stanley Co., was elected first vice-president.

Among those in attendance at the first dinner of the season of the Commercial Club, Saturday evening, were: Henry G. Thresher, who was elected president; Alfred K. Potter, John M. Buffinton, Samuel M. Nicholson, Everett I. Rogers, Everett L. Spencer, Albert A. Remington, Frederick A. Chase, Frederick C. Lawton, William H. Thurber, George H. Holmes, Edward B. Hough, Fred D. Carr, Albert E. Stevens, George H. Cahoone and Theodore W. Foster.

A package containing 22 dozen files was stolen from a delivery wagon of the Nicholson File Co., on Eddy St., near Clifford St., last Saturday afternoon. Monday a man was caught trying to dispose of some of the files and he was placed under arrest. He was sent to jail for six months and the stolen property recovered.

The regular monthly meeting of the Manufacturing Jewelers' Board of Trade was held at the rooms of the association in the Wilcox building, on Friday afternoon. There was a good attendance, with President Robert E. Budlong in the chair. Several matters of business incidental to the closing of the year were transacted, and four new members were admitted, making the present membership 244. The annual meeting and election of officers occurs on Saturday, Jan. 29.

Among the foreign importations received through the Providence Custom House, the past week, were the following: From Bremen, four packages of imitation precious stones; from Hamburg, three packages of manufactures of metal, one of precious stones, one of pens, one of hat pins and one of imitation precious stones; from Liverpool, one package of china and one of manufactures of metal; from Southampton, one package of manufactures of copper and one of enamel.

A hearing on a bill in equity praying for the removal of George R. McAuslan as trustee of the estate of the late John McAuslan, for the appointment of a receiver and for an injunction to restrain George R. McAuslan and other respondents from doing anything with the property against the interests of the complainants, was held in the Superior Court before Justice C. M. Lee, last week. This is the latest phase of the long-drawn-out litigation over the McAuslan estate, which is estimated at over half a million.

Everything in the atmosphere of the world of out-of-doors and the social atmosphere as well combined to make the marriage of William L. Mauran, of the John T. Mauran Mfg. Co., and Miss Mary L. Lewis, a brilliant and dignified event on Wednesday. The bridegroom was attended by his brother, John T. Mauran. At the farewell bachelor dinner given by Mr. Mauran to 15 of his friends at the Agawam Hunt on the Saturday evening previously he presented the guests with solid gold match boxes with monograms.

Buyers registered in this city during the past week included the following: C. H. Westwood, of the C. H. Westwood Co., Toronto; Milton Rosenbach, of Cohen & Rosenberg, New York; H. Bloomfield, of Bloomfield Bros., Montreal; Benjamin Rothschild, of F. Lewald & Co., Chicago; Jerome W. Selling, of J. A. Selling & Co., Detroit; M. H. Billstein and M. Klopper, of the Billstein-Klopper Co., Cleveland; Jacob Weinman and Joseph Weinman, of Weinman Bros., Philadelphia; D. A. Bemis and D. Mackey, of Bemis Bros., Toronto; W. Weinberg, of B. B. Mercantile Co., Den-

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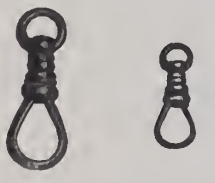
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Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.
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r, and Charles Phillips, of Phillips & rinch, Toronto.

A quarterly dividend of 1½ per cent. on the preferred capital stock of the rham Mfg. Co. has been declared, pay- le Jan. 1.

A final dividend of 5 per cent. was paid the creditors of Samuel Mendelssohn, of ston, the past week, through the Manu- turing Jewelers Board of Trade. rough the same channel were paid a st dividend of 5 per cent. to the creditors W. Powell Harvey, of Des Moines, Iowa, the first and final of 17.5 per cent. creditors of the Providence Jewelry . (Joseph Rosenberg, manager), of St. uis, Mo., and a first of 5 per cent. to editors of Wardwell Co., of Cleveland, O. Tager & Habace, whose starting in the nufacturing business at 59 Page St. was ted last week, has purchased the plant l equipment of Mrs. E. R. Cooke, and l manufacture a line of combs, brooches, pins, etc. The firm will have a New rk office at 314 Broadway, in charge of nuel Tager, who is the son of William ger, vice-president of the Knickerbocker ather & Novelty Co., of New York. nry S. Habace, the other partner, who been associated with Max Deutz, will e charge of the factory.

Among the larger taxpayers in Cranston, cording to the assessment just an- nced, are the following: Dewey F. ams, $17,335; Arthur E. Austin, $43,845; hn Austin estate, $119,610; George N. bington, $13,275; Lilius A. Bloomer, $13,- 0; Waity A. and George B. Champlin, 1,710; Phineas A. Conley, $14,250; Fred- ck A. Devoll, $28,895; Mabel O. Dover, ,000; Emma L. Flint, $32,665; Walter Hough, Jr., $11,950; Harry C. Lindol, ,270; Lorenzo D. Newell estate, $43,535; seph Samuels, $36,265; Leon Samuels, 3,250; John C. L. Shabeck, $12,505; Ster- g Silver Mfg. Co., $10,000.

The weekly meeting of the advisory coun- of the New England Manufacturing Jew- rs' and Silversmiths' Association was ld, Thursday afternoon, at the rooms of e association in the Wilcox building, and as well attended, Chairman Everett L. encer presiding. Several matters of im- rtance to the industry were discussed, as ll as others pertaining to the conduct of e affairs of the association. There was continuation of the discussion of the anges in the laws regarding the employ- ent of labor in both Rhode Island and assachusetts, which go into effect on Jan.

As a result of this a circular letter has en sent out to all the manufacturers in e two States signed by George H. Holmes, esident, and Frederick A. Ballou, secre- ry of the association, and Everett L. Spen- r, chairman, and Ralph C. Thompson, sec- tary of the advisory council. In this letter is stated that "as the responsibility for e observance of these laws rests entirely th the employers, a thorough understand- g of the law is advisable. The officers of is organization have been informed that ese laws will be fully enforced with all asses of manufacturers. You are, there- re, reminded to govern your actions ac- rdingly." Accompanying the letter are pies of the law in each of the States.

Boston.

Lester I. Fisk, who recently sold out his store in West Newton, has accepted a position with J. A. Brightman, of Southbridge, Mass.

O. S. de Zara, representing Daniel Pratt's Son, went to Yarmouth, Me., last week, to install a tubular chime clock for a resident of that town.

The Sweetser-Bennett Co. has made arrangements to take on the line of silver deposit ware made by the Richter Mfg. Co., Providence, R. I.

Edmund L. Williams, business manager for Joseph A. Williams, recently gave a lecture before a group of Harvard students and friends, his subject being "Jewelry Thieves and Their Methods."

The adjourned first meeting of the creditors of Samuel Zumelman will be held before Referee J. M. Olmstead, in the Bankruptcy Court Rooms, 121 and 122 Post Office building, Dec. 28, at 10 A. M.

James S. Blake, of Kettell & Blake, president of the Boston Jewelers' Club, was the recipient of a superb diamond-studded past commander's jewel, Dec. 15, at the annual holiday festival of Boston Commandery, Knights Templar, in this city.

Paul Brooks, alias Joseph Wilson, was before the municipal court Friday, Dec. 17, charged with breaking and entering the jewelry store of Louis Goldberg, 44 Fleet St., and stealing 32 rings valued at $75. He was held in $1,200 bonds for the Grand Jury.

The hearing on the motion of counsel for the Waltham Watch Co., in the suit against Charles A. Keene, New York, asking for a temporary injunction restraining the defendant from stamping the name "Keene" on the dials and plates of Waltham watches offered for sale by him, is set down for Dec. 28.

The New England Watchmakers' Club assembled, Dec. 14, at the Franklin Union building, corner of Appleton and Berkeley Sts., a new meeting place for the organization, and listened to a talk on the "pivot polisher," illustrated with practical demonstrations, by J. Freistadter, of the Waltham Watch Co.'s factory.

Arthur Howard, who was elected mayor of the neighboring city of Salem, Mass., last Tuesday, is a newspaper publisher, but was formerly associated for 10 years in business with his father, Joseph Platt Howard, a New York jeweler, whose death occurred Dec. 13, the day previous to the son's election, in that city.

The former prestige and prominence of the old-time Low Art Tile Works in Chelsea, Mass., was recalled last week by the announcement that Samuel Freudenberg, who recently purchased the property, which is located on Broadway in that city, has resold it to James J. Hunnewell. The property is valued at $30,000.

The Waltham Watch Co.'s factory in Waltham will close, Dec. 24, and remain shut down until the Monday following New Year's Day. The company, during the season when the rush of orders was most pressing a while ago, was running overtime in several of the departments, but now that holiday requirements of dealers are supplied there is a lull in orders and the temporary shut-down follows as a natural sequence.

The death occurred early this month of Mrs. Maria S. Wood, widow of Nathaniel G. Wood, who was the founder of the house of N. G. Wood & Sons. This is the third death in the family within a brief period, the elder Mr. Wood and one of his three sons having passed away. The business is now carried on by the two surviving sons, Fred M. and Arthur G. Wood.

Buyers in town during the week included: J. F. Burgess, Camden, Me.; M. P. Foss, Pittsfield, N. H.; Frank S. Lee, Palmer; David Robertson, South Framingham; Harry Wilder, Westfield; C. A. Senter, Brockton; Frank Ricard, Lowell; E. F. Lilley, Milford; J. E. Whiting, Andover; W. E. Rose, Taunton; E. C. Putnam, Millbury; P. J. McEneany, Lawrence, Mass.

Connecticut.

Simons & Co., New Haven, recently moved into their attractively furnished new building at 81-83 Church St.

The Seth Thomas Clock Co., Thomaston, in accordance with its usual custom, will close its factory Dec. 23 and resume operations Jan. 5, 1910.

Among the new Haven jewelers who recently displayed the prizes to be awarded to the contestants in a local newspaper competition were S. Goodman Co., S. Silverthau & Sons, Simons & Co. and J. H. Durant.

David J. Hurley, superintendent of the New Haven Clock Co., New Haven, has the sympathy of his friends in the trade, owing to the recent death of his mother, who passed away in Thomaston, after an illness of four weeks.

At a recent meeting of the creditors in the bankrupt estate of Israel Bloom, New Haven, Attorney Samuel Kempner was appointed trustee and Attorneys David M. Reilly, S. Spear and Frank Wittstein were named as appraisers. Bloom's liabilities amounted to $3,000 and his assets to $1,000.

An interesting lecture on "Jewels" was heard recently in Jewell Hall, Y. M. C. A. building, Hartford, the lecturer being Miss Mary Morris, daughter of William Morris. Stereopticon views of famous jewels used by the Greeks, Romans, etc., together with many Irish, French and German brooches, added much interest to the discourse.

At a meeting of the Bridgeport Board of Trade, in the Taylor building, Bridgeport, Dec. 15, an interesting address was delivered by H. H. Hamilton, president of the Whiting Mfg. Co. Mr. Hamilton reviewed the history of sterling silver manufacture and gave some good reasons why his concern sought a location in Bridgeport. George E. Edwards, president of the Holmes & Edwards Silver Co., was elected a vice-president of the Board of Trade.

J. S. Nichols, 25 years old, who for some time past has been in the employ of Harvey & Lewis, Hartford, was recently taken into custody accused of larceny. Nichols, who was manager of the photographic department of that firm, had a key to the store and was in the habit of coming around evenings. A search of his rooms revealed a great deal of photographic apparatus, including cameras, albums, scales, lenses, etc. Nichols was finally released from custody, the concern failing to prosecute.

DO YOU KNOW

We are now selling as many **Bracelets** as ever?

BECAUSE

The **UR** Bracelets are as good as the **UR** Rings. There are none better.

The Untermeyer-Robbins Co.

Number Seventy-One Nassau Street NEW YORK CITY

PEARL COLLARETTES PEARL STUDS AND EARRINGS

JOS. FRANKEL'S SONS

offer

PEARL NECKLACES

in a complete range of prices and qualities

Diamonds and Colored Stones

NEW YORK
576 Fifth Avenue

TELEPHONE
4633—4634, Bryant

Philadelphia.

McCully & Co. are having a dissolution le.

James J. O'Keefe has opened a new store 2435 Boardwalk, Atlantic City.

Mr. Fort, of Fort & Goodwin, Trenton, . J., was a recent visitor to this city.

E. Leslie, case maker, for many years at 9 Sansom St., died Monday, Dec. 13.

Harry Barry, with M. Sickles & Sons, has sposed of his kennels in Germantown.

A. Rutherford, representing Taylor & . Newark, visited the trade during the st week.

A. G. Lee, traveling for the E. Howard atch Co., Waltham, Mass., stopped over st week in this city.

Dr Hartley, optician for Koehler & Co., 19 Woodland Ave., is ill at his home th nervous prostration.

Noble S. Warne, formerly with H. O. rlburt & Sons, was in this city last week newing old friendships.

Leon Garron, chief decorator for the iley Banks & Biddle Co., is back again er a recent sick spell.

S. A. McMasters, retail jewelers, Avonle, Pa., has enlarged his store and is aking extensive alterations.

K. Kallstrom, with Karl Weidel, Trenn, N. J., will shortly establish himself the jewelry business in Trenton.

The marriage of Alfred W. Borin, diond merchant of this city, to Miss Anna Smith, has just been announced.

The trustee of the estate of E. E. Sandrn & Son, bankrupts, has declared a final vidend of 23 per cent. in full on the llar.

The Sommer Clock Co. reports an excelnt holiday business, its entire force havg to work day and night to complete rders.

F. L. Shaw, retail jeweler of Camden, . J., has added an attractive line of hall ocks and electroliers, which are displayed a new section of the store.

George Koehler, retail jeweler, 6219 Woodland Ave., announces that two valuble diamond rings were lost through the relessness of a messenger boy.

Mushlin & Fisher, jewelers, have reoved from 7th and Sansom Sts. to 129 S. th St. The firm has already started alteraons and improvements on the new store.

H. Barrows, of the Bay State Optical o., and B. Finberg, of the Finberg Mfg. o., were among the manufacturers' repreentatives who called on the jobbers last eek.

Charles Sanborn, a jeweler of this city, hile adjusting fixtures in his store, lost is footing, and was thrown with such orce to the floor that he sustained a broken rist.

The two thieves who robbed the jewelry tore of Solomon Stamm, 811 N. 2d St., ere arrested last week and held for bail. lmost all the plunder stolen has been reovered.

The Register of Wills Thursday adnitted to probate the will of the late eorge Devinny, a prominent manufacturg jeweler of this city, who leaves an state valued at $9,500.

Owing to the great pressure of business nd for accommodation of customers, the Bailey, Banks & Biddle Co. has announced its intention of remaining open evenings, starting Monday, Dec. 20, until after the holidays.

While rescuing a little girl from the vicious attacks of a mad dog, L. Keefler, a retail jeweler of Germantown, was bitten several times. The wounds have been cauterized and Mr. Keefler is apparently out of danger.

A window that is attracting unusual attention because of the original and handsome display, is that of Walter M. Engle, manufacturing jeweler, 4233 Lancaster Ave. Mr. Engle is featuring a line of perpetual motion novelties.

David Hillerson, manufacturing jeweler, 129 S. 8th St., had his right hand severely lacerated last week while operating the drop hammer. Mr. Hillerson is greatly handicapped because of the accident, and will be unable to work for some time.

Advertising seems to be the special magnet this holiday season for the large as well as the small retail jeweler. The daily papers are exploiting their wares in the most alluring fashion. Camden jewelers are also manifesting this spirit in the Philadelphia papers exclusively.

Mrs. Hannah Ficholz Snellenburg, wife of Samuel S. Snellenburg, senior member of the firm of N. Snellenburg & Co., died Wednesday morning after a serious illness of two weeks. Mrs. Snellenberg was interested in all charitable and church affairs and was prominent in Hebrew society circles.

Jewel and sacred ornaments valued at $2,000 which were stolen from the rectory of the Greek Catholic Church a week ago have not been recovered. Pleadings for their restoration by the priest of the parish to the self-confessed robber has not met with the response hoped for. Birch insists that he threw the jewelry into the river while fleeing to New Jersey. The prisoner has been held to await trial.

The following jewelers were visitors to this city during the week: A. T. Heberling, Parkesburg, Pa.; A. E. Baylies, Bristol, Pa.; J. D. Sallade, Norristown, Pa.; T. Wilday Black, Huntingdon, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. McFarlan, E. Downingtown, Pa.; H. S. Katz, Souderton, Pa.; E. Allez, Millville, N. J.; F. Kline, Spring City, Pa.; S. W. Hart, Kenneth Square, Pa.; Henry Bolte, Atlantic City, N. J.; Robert Green, Florence, N. J.; A. M. Yeakel, Perkasie, Pa.; B. Rubin, Coatesville, Pa.; Robert Holt, Clifton Heights, Pa., and M. Blaisdell, Vineland N. J.

Philadelphia may yet lay claim to the great Whistler painting, Henry Irving, as Phillip II. of Spain, owned by George C. Thomas, which under the division of his pictures in his family passed to his son, Leonard M. Thomas. At the present time there is a question as to whether the Metropolitan Museum in New York will purchase the painting. There is a possible chance, however, that it will be bought by the Willstach trustees for the great collection in Memorial Hall. The picture was painted in 1878, when Irving was at the height of his career in London. Because of the general size of the painting Mr. Thomas found that he could not hang it properly to be appreciated, and has sent it to New York, where it is now on sale. It is declared to be the most interesting painting exhibited by the artist in this country.

Attleboro.

Earle Viall, representing the F. H. Sadler Co., was in town last week.

J. L. Cobb, Mansfield, is in New York in the interests of his concern.

Mr. Cummings of Cummings Co., was in New York, last week, on business.

John Cunningham has resigned his position as representative of the Allison Mfg. Co.

H. E. S. Thompson has become connected with Swan & Patterson, a new electro-plating firm.

Charles D. Lyons, of the C. D. Lyons Co., Mansfield, was in New York, last week, on business.

Sidney O. Bigney delivered an address on the tariff before the Leominster Board of Trade last week.

Charles E. Sutton, the new salesman for the Taunton Pearl Works, left last week for a three months' trip.

John F. Sullivan, salesman for Hansen-Bennett Co., will leave, next Sunday evening, for a trip through the west.

Kelly Bros. have been making a large number of improvements at their electroplating establishment on County St.

Fred Greene, salesman for S. O. Bigney & Co., has returned to New York after spending a few days at the factory.

Elias Soloman, formerly with the James E. Blake Co., will commence his new duties with Schmitz, Moore & Co. Jan. 1.

A. C. Briggs was in New York, last week, representing A. Bushee & Co. during the absence of W. L. Bushee, who is ill.

Louis J. Finch, the new western salesman for the R. F. Simmons Co., will have his headquarters at 42 Madison St., Chicago.

Walter J. Newman has been appointed a member of the committee in charge of the roll call of the Orient Lodge, I. O. O. F., to be held Jan. 6.

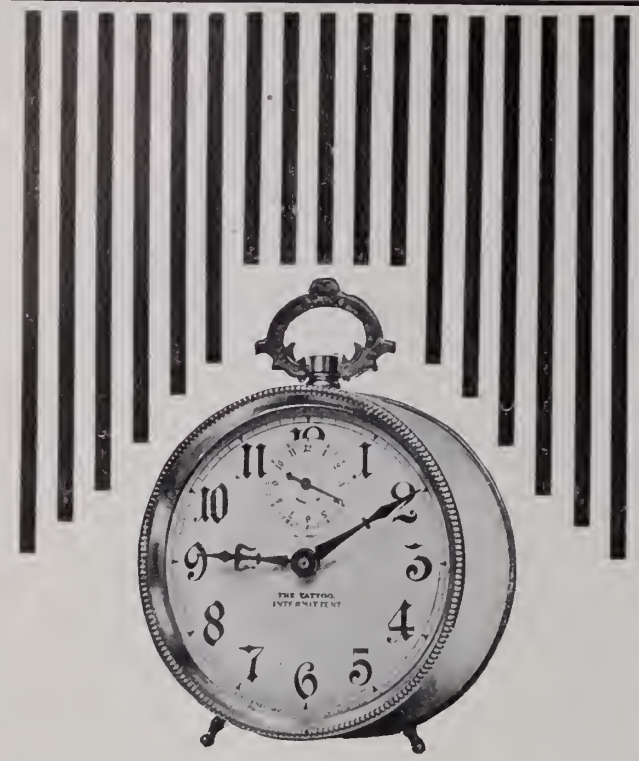
F. A. Newell, a member of the firm of Watson-Newell Co., has decided to discontinue his residence in Attleboro. He will make his home in Providence.

On account of the 56-hour law, recently passed in Rhode Island, which will go into effect Jan. 1, it is believed the local manufacturers will have an advantage over those of Rhode Island manufacturers during rush seasons.

William A. Cook, of the Fontneau & Cook Co., has gone to a hospital in New York City. Mr. Cook has been suffering for more than a year from a peculiar ailment of his chin, which has failed to yield to the treatment of the local physicians.

T. S. Bennett, treasurer of the Electric Chain Co., has filed the following corporation report: Machinery, $55,426; cash and debts receivable, $49,588; manufactures and merchandise, $32,418; patent rights, $1; total, $137,433. Capital, $25000; accounts payable $33,400; surplus, $11,155; profit and loss, $67,878; total, $137,433.

O. W. Smith, Carrollton, Ky., is now at Petersburg, Fla.



The TATTOO

Intermittent Alarm

4½-inch Nickel Plated Seamless Brass Case.

Alarms intermittently every 20 seconds for 15 minutes on a 4-inch Bell-Metal Gong on back of Clock.

Has Switch for stopping Alarm.

An Accurate Timekeeper
A Sure Alarm

Write for Advertising Matter and Price

THE NEW HAVEN CLOCK CO.
NEW HAVEN CONN.

MAKERS OF CLOCKS AND MOVEMENTS OF ALL DESCRIPTIONS





THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GOLD FILLED WARRANTY HIGHEST GRADE REGISTERED AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE
ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg

Pittsburg.

TRADE CONDITIONS.

oth wholesale and retail jewelers have enjoyed a most remarkable holiday business. Some houses ort that the volume of trade has been in excess that of any year in their career. More exsive articles have been sold this year than for eral years past. Trade opened earlier than al. The present week is expected to be a good , and the after Christmas trade also is exed to be good. General business has been llent and merchants all agree that this will ect itself in all lines after the first of the year. present prosperity will continue.

ewelers report a marked demand for nets, and especially garnet stick pins.

W Vilsack & Co., who are going to t business, are still conducting an auc- sale night and day.

Nearly all of the jewelry stores are re- ming open at nights, this week, and are laying signs in their windows to inform public of this fact.

lany of the local jewelers have decorated r stores with evergreen and holly, appriate to the season, which adds beauty the interior of their establishments.

The Hardy & Hayes Co., a few days ago, ed their annual blue book, which is a g of beauty. E. P. Roberts & Sons also ed a similar publication which this firm s out every year.

The condition of Warren W. Mather, of Marsh, Brown, Mather Co., who is very with typhoid fever, remains unchanged. , however, is doing as well as can be exted, considering the circumstances.

The following out-of-town jewelers were Pittsburg, last week, buying goods: J. Rosendahl, Irwin; A. Katzenmeyer, Burtstown; G. W. Hoffman, Noblestown; m. Barbour, Midway; Frank Worrell, nonsburg; J. M. McGeary, Toronto.

The five-year-old daughter of Roy Stew- , of Heeren Bros. & Co., died suddenly, t Wednesday, and a great deal of symthy for the parents was expressed by mbers of the trade. The child was a eat favorite with everybody. The fural took place Friday.

The Pittsburg Association of Credit Men, which organization Harry C. Dunn rently turned over his assets, is selling out nn's stock of jewelry at auction, and a od sum, it is thought, will be realized. e present season offers splendid opority to get rid of the stock advangeously.

The following traveling representatives sited Pittsburg, last week: H. B. Bliss, M. Shanley, Jr., Co.; George S. Mel- le, D. Wilcox & Co.; J. M. Morrow, merican Watch Case Co.; George A. huetz, Snow & Westcott Co.: Charles F. artshorn, Alling & Co.; Wallace E. elsh, Hoyt, Obrig & Geiger Co.

The police of District No. 1, who won e cup offered by L. M. Smit for being e best drilled in Pittsburg, banqueted the y officials, last Wednesday night, at the olonial Hotel, Mr. Smit, the donor and a ell-known jeweler, being among the inted guests. He and Thomas M. Meuaide, superintendent of police, are warm rsonal friends.

An execution was issued against S. S. arris, doing business as the Seventh Ave. welry Co., by the Benedict Mfg. Co., the tachment being placed in the hands of the sheriff, directing that official to collect $147.77 from Harris. The plaintiff's counsel are Way, Walker & Morris, with offices in the Frick building. The Harris store still continues to do business.

W. J. Johnston, of the W. J. Johnston Co., in discussing the condition of trade with the representatives of THE JEWELERS' CIRCULAR-WEEKLY, stated that his house has been enjoying the best trade in its history. It has broken the records of all previous years for holiday business. Sol Cerf, of Sol Cerf & Co., said that his house has had exceptionally good trade, and he believes the new year will be a "hummer."

While making his rounds, one night last week, Policeman John C. Graw found a rear door of the John M. Roberts & Son Co. store, in Market St., unlocked and pushed it open. In a few minutes five or six operatives from the Holmes Electric Protective System, several detectives from the front office force of the Pittsburg Detective Bureau, and other sleuths were on the scene. It was first thought that someone had been breaking into the store to rob the place, but it was learned that the engineer, when he left the building, did not close the door properly; when the policeman pushed it open the Holmes signal was set off in the main office, consequently their operatives rushed to the store. A search of the store showed everything intact. John M. Roberts was notified, but later was told everything was all right, and informed as to how the alarm started.

Albert J. Walker and Ralph Waldeman, the two English jewelry salesmen, whose arrest in Pittsburg 18 months ago was reported in THE JEWELERS' CIRCULAR-WEEKLY, were released from jail, last week, having each served a year on the charge of smuggling diamonds into this country from Porto Rico. The jewels belonged to a firm in England. Now the men want the civil action in the United States court to declare the goods forfeit reopened. It is asserted that a part of the jewelry taken from them by the Government agents did not belong to the London firm by whom one of the men was employed, and that some of the stuff is the property of one of the men who served his sentence for the alleged crime. It is asserted that some of the jewelry in question is of American make. Last May the court ordered the forfeiture of the articles, and now the men want the case reopened in the hope that they can recover what they allege belongs to them. The court has taken the matter under advisement. It is said that the men were exemplary prisoners at the county jail, one of the men having evolved a new system of bookkeeping while he was incarcerated there. At last accounts the men were still in Pittsburg.

At a recent meeting of the directors of the Minnesota Retail Jewelers' Association it was decided to hold the annual meeting at the Ryan Hotel, St. Paul, Feb. 9 and 10. A good programme is being prepared and many items of extreme interest to the retail jewelers will be discussed. The election of officers occurs at this meeting and a full attendance of the membership is earnestly desired.

North Attleboro.

Howard Grant is making a trip in the interests of Riley & French.

K. Lucis Taylor is making a western trip in the interests of Riley & French.

James P. Black left last week on a short business trip through the State of Maine.

Charles H. Peckham left last week for a trip in the interests of J. H. Peckham & Co.

Walter Duncan left last Wednesday for the west in the interests of C. Ray Randall & Co.

Foster Clark has returned from a trip to New York in the interests of W. G. Clark & Co.

Edward Sommers left last Sunday for New York, where he is planning to enter Columbia College.

Harry Booth is covering the western territory for Sturtevant & Whiting during the illness of Bert Noble.

Frank Kennedy returned last Saturday from a southern trip taken in the interests of the Paye & Baker Mfg. Co.

John P. Bonnett has been making extensive improvements at his shop in the Company building during the past week.

Henry A. Balcolm, one of the foremen at the J. F. Sturdy's Sons' Co. factory, is doing jury work at the Superior Court now in session in New Bedford.

Harrisburg, Pa.

N. E. Snyder, Lyhens, has placed an illuminated clock in front of his store.

Burglars attempted to rob the store of A. A. Rudisill in Lykens, this county, last week, but were frightened away by Mr. Rudisill.

The Anita Supply Co. will apply to the governor, Jan. 3, for a charter to sell clothing, jewelry, etc. The incorporators are James H. Saulsbury, F. D. Pringle, and J. S. Curry.

The Lebanon Board of Trade is co-operating with the Travelers' Protective Association and the Retail Merchants' Protective Association, of that city, in furthering the progress of the campaign for notable municipal improvements.

Women shoplifters were apprehended taking goods last week from the jewelry and optical establishment of F. Plack, N. 6th St., and Rubin & Rubin, Market St. Some novelties were taken at Rubin & Rubin's and a bracelet at Plack's. All the stolen goods were recovered. There were no prosecutions.

Fire destroyed the store of Lashko Dundoff on Franklin St., Steelton, one night last week, entailing a loss of $3,600, partially covered by insurance. His furniture and jewelry was all destroyed. Mr. Dundoff and his family, who had just retired for the night, had a narrow escape from the burning building.

All efforts to obtain a confession of his guilt from George N. Schaeffer, who is to hang at Allentown Jail, Tuesday, Jan. 4, for the murder of Jeweler Ehrman, of Philadelphia, have thus far proved unavailing. He has been so persistent in declaring his innocence that it is believed that no confession will come, unless it be at the last moment. The health of Schaeffer continues good and his demeanor cheerful.

GORHAM POLISH

A TIMELY REMINDER

¶ Immediately following the Christmas tide sales of Gorham Silverware, many jewelers are besieged with questions as to the best method of keeping it in good order.

¶ To these there should be only one reply, "Use the Gorham Silver Polish."

¶ This implies that the jeweler has on hand a constant supply of the only polish that is safe and efficient, and that has acquired a reputation second only to that of Gorham Silver.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO 137 Wabash Ave.

NEW YORK 15-17-19 Maiden Lane

SAN FRANCISCO 140 Geary Street

LONDON Ely Place

WORKS: Providence and New York

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

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11 JOHN ST., COR. BROADWAY, NEW YORK.
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A Careless Practice Which Invites Theft.

ATTENTION should be called to the unwise practice which seems again to be common among retail jewelers of closing their store temporarily during the day for the purpose of going to lunch or to dinner, or going on an errand, leaving the stock exposed in the show cases and very frequently leaving the safe unlocked or with the combination turned only part way. Such practices are invitations to thieves to break in and are even a temptation to the idle men and tramps who are not otherwise criminally inclined, to take advantage of the opportunity which the jeweler thereby gives them.

With all the suggestions on this subject that have been given to the trade from time to time by THE JEWELERS' CIRCULAR-WEEKLY and the Jewelers' Security Alliance, it would seem that such warning would hardly be necessary at the present time, but the number of cases that have been called to our attention in the past week or two where jewelers have temporarily deserted their stores from a few minutes to an hour, is surprisingly large. In some instances no harm has come to the careless dealer, but in several cases the jeweler's foolishness has resulted in losses aggregating thouands of dollars.

The jeweler should always remember that even though he may not have been a victim of thieves in the past his store is always in the eye of the criminal element of his town, and of the criminals who pass through it, and that the first lapse of vigilance and caution on his part, or carelessness in exposing his stock, is apt to result in a severe loss. His safety is to be purchased only at the price of eternal vigilance.

Encourage Those Who Stand by You.

LOOKING back over conditions in the jewelry trade for the past year the retail merchant has much upon which to congratulate himself and his fellow jewelers as far as the amelioration of trade abuses is concerned. While there are many annoying conditions still to be remedied, the jeweler can feel thankful for the progress already made, as there has seldom been a year in which more consideration of his interests has been given by the manufacturer and jobber than in the year just passed. That this is due to the fact that the jeweler is becoming organized and that his organizations are to a large extent representative of the trade there can be no reason to doubt, but at the same time a great deal is due to the fact that the "live and let live" principle is becoming more universally recognized, as is also the fact that the prosperity of the whole jewelry trade depends entirely upon the prosperity of the retail jeweler, individually and collectively.

There is little doubt that as time goes on trade abuses will continue to be met and remedied to a greater and greater extent, but the extent will depend as much upon the attitude of the retailer himself as upon the strength of his organization. It is true that in many instances what the retailer asks is little more than simple justice to him, but to get this he must show that he is willing to reciprocate to the extent of his ability. There is hardly a manufacturer who is not willing to make the greatest concessions possible in the interests of his customers in the retail trade, where these concessions will not be followed by distinct loss to himself; and the attitude of the retail jeweler toward those manufacturers or jobbers who are already working in his interest will, in great part, determine the policy of many others who would like to do the same if they can feel that the jeweler appreciates such action.

A number of manufacturers in watches and other lines have already pledged themselves to help the retail jeweler in his fight against department stores and mail-order houses, by keeping their products outside of these and other so-called "illegitimate" channels, and some of the manufacturers who have taken this stand are fighting in every possible way to maintain it, even though it means an apparent lessening of the demand for their goods. If the retail jeweler treats their action with indifference, fails to support them or refuses to give their products a preference over those of other manufacturers who have not taken the stand (where all other conditions remain the same) the result is apt to be harmful in many ways and counteract the good effect of the work of the organizations throughout the country in the past two or three years. If, on the other hand, the retailer co-operates with and encourages those manufacturers who have proved to be his friends and pushes the sale of "price-protected" goods and those that are kept out of catalogue houses and department stores, other manufacturers will undoubtedly be encouraged to adopt a similar policy, as they will see that the retail jeweler is inclined to stand by those who stand by him.

This is the situation as it effects all merchants of this trade, whether or not they be members of the State and national associations of the industry. A policy of reciprocity on the part of the retail trade will mean greater and greater concessions from the manufacturing and jobbing interests. On the other hand, if the retailer expects to obtain concessions by a "big stick" policy and give nothing in return he will probably find that the progress already made in stopping sales through illegitimate channels will not only be retarded, but also that the manufacturers who are now helping him will finally be forced to abandon their present policy and return to the old conditions, selling their products under most favorable conditions that they can find.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

J. Jay Baker, Moline, Kans., has removed to Wichita, Kans.

BESIEGED *by crowds of* Holiday Buyers!



This is a condition which is now confronting many jewelers.

Many of these buyers are calling for certain grades of diamonds and diamond jewelry which you may be temporarily out of or don't regularly carry in stock.

You make or lose sales according to whether you can or cannot supply the goods quickly.

We can send *any* assortment on memorandum *at once*. This is the time to put us to the test.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 *Rue de Meslay, PARIS* *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

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JOHN MUNRO, Vice-President

W. B. NOBLE, Cashier

H. P. STURR, Assistant Cashier

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RICHARD YOUNG
EDWARD EARL

ESTABLISHED 1852

QUARTERLY REPORT OF

THE NASSAU BANK

at the close of business on the 16th day of November, 1909:

RESOURCES		LIABILITIES	
Loans and Discounts	$6,042,537.37	Capital Stock	$500,000.00
Due from Banks and Bankers	772,656.07	Surplus and undivided profits	464,750.13
Real Estate	4,000.00	Reserved for Taxes	10,000.00
Bonds	158,195.00	Deposits	8,130,877.08
Bond and Mortgage	34,000.00	Cashier's Checks	211,619.22
Cash in Vault	1,905,405.95		
Exchanges for next day's clearings	396,952.04		
Accrued interest not entered	3,500.00		
	$9,317,246.43		$9,317,246.43

Lancaster, Pa.

TRADE CONDITIONS.

The holiday trade among the jewelers is ev better than the outlook promised, and those w had sufficient confidence in the prospect to lay a good and attractive stock, are now reaping t reward of their foresight. The jewelers, as a ru are making very attractive displays. The mov ment for keeping the business places open in t evening two weeks before Christmas, instead only one week, was led by the jewelers, who f u that their trade required the change.

Aaron Bostick is ill with pneumoni

H. A. Stillwell, G. William Reisner's re resentative in the southern and weste territory, returned to Lancaster, last wee from an extended trip.

Barclay J. Lewis, Cleveland, is in La caster, his old home, visiting relatives, th being his first visit here in 10 years. H will remain until after the holidays

John B. Roth, Jr., has finished 15 beau ful gold pins for the glee club of Yeat School, Lancaster, "Ye Warblers." Th are in the form of a music staff.

W. W. Appel and wife were among la week's patrons of the big Christmas ca nival held for the purpose of raising a fu to buy shoes for the poor children Lancaster.

Frank L. Hildebrand, a representative a St. Louis wholesale house, who had be ill at the hospital six weeks with fev was sufficiently recovered last Thursday leave for home.

Percival Hatton, Manchester, Englar who is spending several months in th country, and incidentally acquainting h self with the business methods of Ame can jewelers, was in Lancaster several da last week.

Wilbur F. Meiskey, son of H. S. Meisk head of the H. S. Meiskey Co., wholes jewelers, and an active member of this fir was married, Dec. 15, to Miss Elsie Taylor. H. Raymond Meiskey, brother the groom, and Miss Edna Slaugh, attend the couple.

John L. Kohr, a student of the Ezra Bowman Technical School, has taken a p sition as watchmaker with A. T. Heberlin Parkesburg, Pa. Herbert M. Hamric, Le ington, Va., and R. H. Yates, Cold Spring N. Y., students at the school, have go home for the holidays.

Among the jewelers who visited La caster, recently, were: C. F. Reitling, C lisle; H. H. Miller, Mt. Joy; A. T. Hebe ling, Parkesburg; H. Frank Maurer, Str burg; H. C. Foehl, Columbia; Wils Thomas, Detroit, Mich.; Amos C Bowe Pittsburg; G. C. Deter, East Berlin, Pa.

Marcus Edelstein, N. Queen St., has t credit for unmasking a young man, a f mer bank clerk, who had tricked a nu ber of Lancaster and Reading busine firms with bogus checks. Having de with them for over a year, securing th confidence, he had a number of deale cash worthless checks on the New Holla National Bank and then departed for pa unknown. His father, a prominent farm near Goodville, has made good some of t checks. Mr. Edelstein held four of the worthless papers, and the father made go part of the loss, but the jeweler is [illegible] S

New York Notes.

TRADE CONDITIONS.

The activity in the jewelry trade in this city during the past week has been indicative of a good Christmas business, and this is confirmed by reports from dealers in all classes of jewelry and hundred lines. Fifth Ave. jewelry houses are generally pretty well satisfied with the interest the buying public is showing in fine jewelry this season, and as compared with last year the sales are said to be much better. Throughout the trade reports are, generally speaking, to the same effect. While this Christmas trade has thus far been nothing phenomenal, it has averaged well up to the standard of previous prosperous years. While last year the cheaper kinds of jewelry met a more ready market, this year the finer goods are also selling. The big silverware houses have been busy, and at one large house it was said that this year's sales as a whole were ahead of any previous record. The wholesalers are busy and show satisfactory business conditions. From manufacturers' representatives come the news that the buying for the coming season is starting in strongly, and very indication points to a good year ahead.

Mrs. N. S. Taylor, of this city, is now in charge of the St. Louis Watch & Jewelry Co.'s office in St. Louis.

Mr. Jones, salesman for Charles L. Trout & Co., 170 Broadway, returned from a trip to the Pacific Coast, last Thursday.

Charles F. Prentice, opticist in the Singer Building, has returned from a two months' trip taken for the benefit of his health.

The Metropolitan Museum of Art, by the will of Francis Lathrop, obtains a collection of art objects of considerable value.

B. Konijn, of Konijn, Frank & Shire, 65 Nassau St., returned, Friday, on the *Mauretania* from the European diamond markets.

George Semple, New York representative for the W. & S. Blackinton Co., 180 Broadway, started, Sunday, for a trip to Baltimore.

Charles J. Tonry, New York representative of the Eastern Jewelry Co., 15 Maiden Lane, is now on a trip through New York State.

David Mayer, 14 Maiden Lane, will return from Europe, to-morrow, on the *Lusitania*, from a trip to the European diamond markets.

A sale was held, last week, at the Fifth Ave. Art Galleries of the diamonds, jewels and silverware of the late Mrs. Madelaine G. Tojetti Hall.

George L. Barrows, of the Bay State Optical Co., Attleboro, Mass., was a visitor in town, last week. He was registered at the Astor House.

Albert Window, Milwaukee, Wis., I. E. Anthony, Comanche, Ia., and A. M. Laird, Prairie du Chien, Wis., were among the out-of-town pearl dealers in town last week.

Benjamin Watson, son of the late Jesse Watson who was a manufacturing jeweler in this city, died at Summit, N. J., last Thursday. He was not connected with the trade.

Salesmen of the International Silver Co. were in Meriden, Conn., last Wednesday, to attend a meeting of employes to discuss matters of interest in connection with the business.

The Jewelers Board of Trade has been advised that Israel Tendler, Elgin, Tex., has assigned, naming George W. Preuitt as assignee. It is proposed to sell the stock at public auction by Jan. 1, 1910.

Mrs. Cornelia Prime has offered to present the town of Huntington, L. I., with a fine clock equipped with an 800-pound bell to strike the hours. The offer was promptly accepted. The clock will be placed in the tower of the new town hall.

An association composed of merchants on and near 23d St. has been formed with the purpose in view of widening 23d St. and obtaining such other improvements as may be deemed advisable. A number of jewelers are interested in the movement.

Fred Mount, buyer for Charles L. Trout & Co., 170 Broadway, will represent the firm in the south after Jan. 15. Fred Shinn, for several years western salesman for the same concern, has resigned his position and, Jan. 1, will go with the Keller Jewelry Mfg. Co.

Lawrence I. Cohn, of the Cohn Mfg. Co., 71 Nassau St., was summoned home from Parkersburg, W. Va., Friday, by a telegram calling him to his father's deathbed. He arrived too late to see his father alive. He said last week that the business will be continued as before.

Abraham Strauss has succeeded to the business formerly conducted by Benjamin S. Sugarman at 45 John St., who died recently. Mr. Strauss was in the employ of the late Mr. Sugarman for 20 years. He will continue as an importer, cutter and polisher of diamonds.

At the sale of seized goods at the Appraisers' Stores, last week, a quantity of jewelry was disposed of. One diamond brooch was valued at $440 and a jeweled chain at $256. Rings ranged in value from $200 to $120. Earrings were offered for sale which were valued at $160, together with a quantity of other jewelry.

The appraisal of the New York estate of Mrs. Caroline Webster Astor, widow of William Astor, was filed last week. It states that in Mrs. Astor's five-strand pearl necklace, which was appraised by Tiffany & Co. as worth $51,000, there are 90 imitation pearls. The value placed on the jewelry included in the personal property is $231,468.

Creditors of John Rainess, residing at 601 W. 18th St., who was formerly in the jewelry business, are notified that a hearing on his petition for a discharge in bankruptcy will be held Monday, Dec. 27, at 10.30 A. M., in the United States District Court in the Post Office building. The petition in bankruptcy which was filed recently showed liabilities of $2,217 and no assets.

The Jewelers Security Alliance has received a report from George T. Roy, Memphis, Tenn., to the effect that his store was broken into on Dec. 11 and eight pairs of opera glasses and a small amount of plated ware stolen. A padlock on the front door was broken and a jimmy used to force the double interior doors. Fortunately the jewelry was in the safes.

The sale of gold bars at the United States Assay Office in this city to the jewelry trade for the month of October was the largest in nearly two years. The sales this year for October were $2,628,372. There has been a steady growth in demand since July, as was also the case in 1908. For the 10 months ending with October the assay office sales to this trade were $17,067,145, a total which exceeds the entire sales for the 12 months of 1908.

About $1,200 worth of the jewelry stolen from the Gibson-Krugler Co., Newark, N. J., early in November, has now been recovered. The jewelry was in the care of Frank Allen, a salesman for the concern, who had a young man named John Murray carrying the sample cases, which contained over $6,000 worth of goods. Murray escaped down an elevator at 3 Maiden Lane at an opportune moment and disappeared with the jewelry. He was caught some time later in a newsboys' home in this city.

A meeting of the creditors of Wilson Bryant and Clarence E. Block, individually and as co-partners in the firm of Wilson Bryant, 400 Fifth Ave., who filed a petition in bankruptcy recently, was held, Thursday, at the offices of Peter B. Olney, referee in bankruptcy, at which time Taylor More, receiver, was elected trustee in bankruptcy. After other business had been transacted the meeting adjourned until Dec. 30, at 2 P. M. The assets of the bankrupt were ordered sold on the day of the meeting of creditors.

A reward of $500 was given last week to a man whose name is withheld by Tiffany & Co., but who returned to the jewelry concern a pearl necklace valued at $10,000 which he found in W. 53d St. three days previously. The owner of the circlet of 75 pearls is Mrs. Henrietta Block De Silver. Mr. and Mrs. De Silver had been at a reception in W. 53d St., and when they returned to their home the necklace was lost. The necklace was purchased of Tiffany & Co., and when notified of its loss the jewelry house advertised for it.

It became known last week that the store of W. Schmid, 852 Fulton St., Brooklyn, was broken into last month, about Nov. 21, and a quantity of jewelry stolen, consisting mostly of bracelets. Entrance was gained to the store by prying apart iron bars guarding a back window and then forcing in a rear door. Three pairs of bracelets were found in a near-by shop which had been ransacked. Mr. Schmid, in speaking to a reporter of THE JEWELERS' CIRCULAR-WEEKLY about the robbery, said that he always kept a light burning in the store, and that the burglars failed to get into the safe. He valued the stolen bracelets at $15. After failing to break into the safe the marauders left the store by the front door. The store is near a transfer point on the surface lines, and an important station of the elevated line is near by. A neighbor whose house abuts on the store notified Mr. Schmid that the bars on the rear window of the store had been bent. The jeweler, who lives above the store, found that the safe had been tampered with, but resisted the efforts of the burglars.

Samuel Rosman, a diamond polisher, employed by Peter Eisenstein & Co., 51 Maiden Lane, was arrested last Thursday night by detectives on a charge of having stolen from his employer, a diamond ring containing three stones, which, it is said, was valued at $1,200. The ring was intrusted to the young man to polish but instead, however, he left the shop and before being apprehended, he had sold the stones. He obtained the ring on Dec. 9 but was not found until last week. With the proceeds

(*New York Notes continued on page* 81.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

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T. A. GILLESPIE
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1851 — The Jeweler's Bank for half a century in the same location — 1909

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ACCOUNTS INVITED

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WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

195 BROADWAY, NEW YORK

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 — **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 79.)

the sale. He purchased a candy and cigar re, on the East Side, and had launched o business for himself. Soon after the ng man was missed from his work, his ployers notified police headquarters, and ectives were assigned to the case. He s taken before officers of the police headarters Friday and held for examination er in the Yorkville police court, on a rge of grand larceny. It was said at establishment of Peter Eisenstein & Co., t the man had been employed there for ut six months. One of the diamonds been recovered and it is expected that other two will also be recovered.

J. Roe, diamond importer, 36 Maiden ne, returned from Europe last week on *Mauretania*.

Wm. J. McQuillen, vice-president of unt & Woodhull, 26 Maiden Lane, sails Europe Dec. 29, on the *Lusitania*.

Henry Lewis, of Honigbaum & Lewis, Maiden Lane, returned recently from rope on the *Oceanic*, from a purchasg trip.

From Asbury Park comes the report that mes E. Kelacy has found a fine pearl in oyster. The pearl is said to be worth out $900.

Klipper Bros., 59 Maiden Lane, will discontinue their watch importing business d after Jan. 1 will conduct a business diamond merchants.

Louis Bendheim, manufacturer's agent, 4 Broadway, has acquired the new line of A. Allen & Co., which he will now carry conjunction with his other lines.

Charles L. Power, of Power & Allen, c., 2 Maiden Lane, returned yesterday om a trip to Europe, on the *Kaiser Wilm II*. He has been away about a month.

John Thompson, representing J. B. Bowen & Co., 15 Maiden Lane, who is sick a Minneapolis hospital, is reported as nproving, and it is hoped he will soon be ble to be about again.

The Winthrop Mfg. Co., Attleboro, lass., has opened a New York office in oom 1619, at 15 Maiden Lane, formerly ccupied by the J. Solinger Co. Chas. S. loss is in charge of the office.

At a meeting of the board of directors f Howard & Co., 576 Fifth Ave., held londay, appropriate resolutions were dopted relative to the death of the late oseph P. Howard, the founder of the busiess, who died 10 days ago.

Crichton Bros., silversmiths, of London, ave opened a store at 636 Fifth Ave. They have on exhibition rare specimens f old English silver and also reproducions in beaten work from Queen Anne nd early Georgian patterns.

The copartnership heretofore existing beween Max Jersemann and Louis Wagner, nder the firm name of Jersemann & Wagner, 105 Maiden Lane, was recently dissolved by mutual consent. The business will be continued by Mr. Jersemann.

Among the out-of-town visitors in town luring the past week were: John S. Brandes, Chicago; L. A. Littlefield, of the Rockford Silver Plate Co., Rockford, Ill.; James T. Knowles, New Orleans, La.; George Steinfeld, Rochester, N. Y.

The Jewelers Board of Trade reports that the Broadway Diamond Importing Co., formerly located at 1474 Broadway, moved its stock away Dec. 7, and sold the lease and some fixtures to S. Rosenbaum, who did not succeed to the business and bought none of the stock. It is understood that the company has dissolved

The United States attorney at New York announced, last week, that the Federal Grand Jury had returned indictments against Chas. Ahrenfeldt and Max O. Doering, of the firm of Chas. Ahrenfeldt & Sons, china importers. The indictment charges fraud under Section 9 of the Customs Administrative Act growing out of china importations.

The Metropolitan Museum of Art reports that through the generosity of Mrs. Russell Sage, the Museum has obtained the famous collections of American furniture and the allied arts brought together during the past 25 years by H. Eugene Bolles, a lawyer of Boston. The collection covers a period extending from the earliest settlement of New England to the first part of the 19th century.

According to a story published yesterday, two sales of jewelry, aggregating $1,600,000, were reported to have been made by Fifth Ave. jewelers to customers. According to the story, one jeweler had sold a pearl necklace containing large pearls for $750,000. The other sale, according to this story, was that of a tiara necklace and corsage piece, set with emeralds and valued at $850,000. Inquiry in the trade failed to confirm the stories.

The police were searching last week for two men who went into a jewelry store on E. 59th St., and robbed the safe of two trays in which were several watches, rings and stickpins. A clerk was alone in the store at the time and had just placed the trays in the safe after showing the articles to a customer and had not relocked it when the two men came in. While one man held the clerk, the other man took the trays out of the safe and shook the contents into his pocket. The men then made their escape.

Burglars got about $5,000 worth of loot at the home of August Oppenheimer, of Oppenheimer Bros. & Veith, at 8 W. 75th St., Saturday night while the family was away. The Oppenheimer home is a five-story and basement, brownstone front building, and it was discovered that the roof scuttle had been opened and admittance gained to the house in that way. This is the third robbery of this kind that has been reported to the police within a month in that section. The Oppenheimer house is close to Central Park West, and the police are mystified as to how the robber got on to the roof.

The Jewelers Security Alliance has been notified by Chas. S. Stifft, Little Rock, Ark., that a side window in his store was broken about 3 o'clock last Friday morning, and about $150 worth of jewelry taken. A woman has been arrested with some jewelry in her possession, and it is expected that others implicated in the robbery will also be arrested within a short time. The Alliance has also received a report from Phillip H. Kimball, Newburyport, Mass., that his store was broken into on the same night and goods valued at $75 taken. The thief obtained admittance to this store by breaking the glass in a rear window. They did not touch the safe.

The members of the National Electroplaters' Association of the United States and Canada will hold a "get together" dollar dinner, Saturday, Jan. 15, 1910, at the Hotel Marlborough, Broadway and 36th St., Manhattan, at which interesting addresses on technical subjects will be made by Dr. Richard Moldenke, secretary of the American Foundrymen's Association; Dr. W. A. Jones, S. D. Benohiel, Percy L. Brown and others. Everyone interested in electroplating, whether manufacturers, platers, colorers or employes in these lines, are welcome to attend. Tickets may be had of Geo. B. Hogabloom, chairman of the committee, 656 Hunterdon St., Newark, N. J.

Marcell Kahle, the president of George Borgfeldt & Co., importers at 16th St., and Irving Pl., died suddenly at Smith's Infirmary, New Brighton, S. I., as a result of a runaway accident on Friday. Mr. Kahle was born in 1858 at Lauchheim, Wurttemburg. He came to this country in 1873 and entered the employ of Strassberger, Pfeiffer & Co. In 1881, with George Borgfeldt and Jos. L. Kahle, he founded the firm of George Borgfeldt & Co., which in 1893 became a stock company. In 1900, Mr. Kahle was elected president upon the retirement of Mr. Borgfeldt. He was also president of the Japanese Import & Export Commission Co., of this city. Mr. Kahle was a member of the New York Chamber of Commerce, the Deutscher Verein, the Richmond County Club, the Staten Island Club and the Aldine Association.

Trans-Atlantic Voyagers.

FROM EUROPE.

David Mayer, New York, returns tomorrow on the *Lusitania*.

I. J. Roe, New York, returned from Europe last week on the *Mauretania*.

B. Konijn, of Konijn, Frank & Shire, New York, returned last week on the *Mauretania*.

Henry Lewis, of Honigbaum & Lewis, New York, recently returned from a purchasing trip in Europe on the *Oceanic*.

TO EUROPE.

Harris Michalson, of I. L. Michalson & Sons, Ltd., Montreal, Que., sailed Saturday on the *Celtic*.

Wm. J. McQuillian, vice-president of Mount & Woodhull, will sail for Europe on Dec. 29th, on the *Lusitania*.

Mr. and Mrs. John W. Barber, Meridian, Miss., announce the marriage of their daughter, Lillian, to Cecil L. Gaston, on Christmas day.

Roy L. Crouch, Albuquerque, N. Mex., was the plaintiff, about a week ago, against George Lamson, who claims to reside in Peoria, Ill., and who was taken into custody on a charge of securing goods by means of a worthless check.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

CHICAGO AND WEST

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Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
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Telephone:
Randolph 1079,
Chicago.

OL. LIX. CHICAGO, WEDNESDAY, DECEMBER 22, 1909. No. 21.

Chicago Notes.

J W. Stoneburner is on a western trip.

A Hirsch was confined to his home, last eek, by a slight illness.

Frank A Cunningham has been engaged house salesman by F. W. H. Schmidt.

The American Dental Co., of this city, has anged its name to the Bickel Jewelry Co.

M. H. Cowan, with Rettig, Hess & Mad-n returned from the Pacific Coast, last eek.

The B. & B. Diamond Co. has removed om room 604 to room 1311, Champlain ilding.

Geo. H. Thomas has recovered from his ecent illness and is again able to attend his duties.

Grossman & Sandack, diamond dealers, ave removed from room 604 to room 1117, 26 State St.

Roy Daniels, with L. A. Eppenstein & o., will represent Max Deutz, Providence, . I., in 1910.

W. O. Coleman, president of the Burley Tyrrell Co., has been drawn for the Janu-ry Grand Jury.

Mack A. Hurlbut, Ft. Dodge, Ia., ex-resident of the A. N. R. J. A., was a visi-or here, last week.

"Jim" Donnelly and C. L. Caliger, with Sproehnle & Co., have returned from their espective territories.

Benj. Allen & Co. have agreed to con-ribute $200 annually to the United Chari-ies fund of Chicago.

Louis R. Miliar and Joe Crawford, with J. W. Forsinger & Co., returned from their erritories, last week.

Emil Pick, representing Hammel, Rig-ander & Co., is in New York, accompanied y his wife and family.

A handsome souvenir was presented, last week, to G. M. Eppenstein Gubbins by his friends in the trade here.

F. J. Lotz, representing Ben Wyman, Providence, R. I., has opened an office in room 503, Heyworth building.

R. Breuning, with the Schrader-Wittstein Co., has returned from a western trip and will remain here until January.

"Ed" Baumgarten, with M. F. Barger & Co., has finished his traveling for 1909 and is resting for the balance of the year.

Frank Hyatt, Duluth, Minn., paid a visit, last week, to his brother, Fred Hyatt, man-ager for the Philadelphia Watch Case Co.

E. D. Tyler, formerly with R. H. Inger-soll & Bro., has signed with J. W. For-singer & Co., to travel for that concern in 1910.

R. S. Church has returned from a tour of watch inspection along the new line of the Chicago, Milwaukee & Puget Sound Railroad.

Geo. T. Bynner, representing Kautzmann & Co., Newark, N. J., has taken on the ad-ditional line of Schanbacher & Brod, New-ark, N. J., for 1910.

J. W. Heekman, formerly with G. F. Wadsworth, has bought a half interest in the watch case repair plant of J. M. Becker & Co., 156 Wabash Ave.

Laura Newhouse, daughter of M. New-house, was married on the evening of Dec. 18 to Emanuel Herzog, at the residence of her parents on Indiana Ave.

Homer Bouchard, formerly with Sproehnle & Co., has signed with the Eisenstadt Mfg. Co., of St. Louis, Mo., to travel for the latter in the northwest during 1910.

The Chicago office of J. J. Sommer & Co. in the Columbus Memorial building has been discontinued. E. T. Sommer, who was here for a short time, has gone east.

Fred Bohnen has discontinued carrying the line of Dunn & Rodenberg and will confine his efforts for 1910 to the line of the Cutler Jewelry Co., Providence, R. I.

C. F. Haber, E. R. Lusk, O. F. Samuel-son, A. M. Kuhn and C. R. Downs, of the traveling force of the Towle Mfg. Co., all came in from their respective territories, last week.

Wm. J. Queeman, traveler for the F. C. Happel Co., who has been ill at his home for the past three weeks, is on the road to recovery and expects to be able to attend to his duties by Jan. 1.

Emile Homberger, representing the American Swiss Watch Co.; C. N. Perley, of Perley & Bro., and Wallace Welsh, with the Hoyt, Obrig & Geiger Co., were here, last week.

W. E. Scanlon, with the Oneida Com-munity, Ltd., and M. E. Kinsley, sales man-ager for that corporation, are on a visit to Oneida, N. Y., to attend the annual meet-ing at the factory.

There were but few out-of-town buyers here, last week, among them H. E. Volk-man, Kankakee, Ill.; Otto Wedell, Elgin, Ill.; J. J. Beale, Rockford, Ill.; Mrs. Eger-mann, Aurora, Ill.

Louis Blackinton, traveling for the W. & S. Blackinton Co., wrenched his ankle while alighting from a train at Dunkirk, N. Y., recently, and visited the trade here on crutches, last week.

A. L. Seligman, retail jeweler at 101 E. Washington St., has entirely remodeled his store and has installed new fixtures, show cases, mirrors and electric lights. The store is up-to-date and attractive.

O. F. Wallander, who about six years ago was bookkeeper for Sproehnle & Co., has been arrested here, charged with pass-ing a worthless check. Wallander has been in hard luck for some time past.

An executive meeting of the National Wholesale Jewelers' Association will in all probability be held here during the week of the Chicago Jewelers' Association ban-quet, which will be held on the evening of Jan. 18.

Cliff Coulter, for 24 years traveler for the Rockford Silver Plate Co., and one of the best known salesmen on the road, has re-signed his position and has quit the road for good. Mr. Coulter is taking it easy at his home in Mansfield, O.

L. Hertz, A. G. Costello, M. F. Knudson, E. C. Shaw, G. L. Bryson, M. G. Cook, J. A. Hartig, R. Savory, H. N. Lorish and G. F. Pounding, of the traveling force of the Alvin Mfg. Co., are all home, having finished their trips for 1909.

C. S. Ellis, of P. W. Ellis & Co., To-ronto, Can., was here, last week. The stock of the Omega Watch Co. has been removed to the New York office. A Max Holz-heimer will make his headquarters as here-tofore in room 703, Heyworth building.

One of the show windows of the retail jewelry store of Pearson & Malmstrom, 11340 Michigan Ave., was smashed, on Tuesday night, Dec. 14, and a tray con-taining diamond rings valued at $300 was stolen. A saleswoman was alone in the store when the robbery took place.

Frank T. Barton, president of the Geo. N. Steere Co., has returned from the fac-tory at Providence, R. I. While there Mr. Barton enjoyed a hunting trip and bagged large quantities of ducks and rabbits. The new addition to the Steere factory has been completed and the company is very busy.

George Allsopp, Chicago manager for Allsopp Bros., will go east, Jan. 1, to take charge of the factory at Newark, N. J. The western trade will be looked after by C. A. Thomas, who formerly covered the southern territory for Allsopp Bros. Mr. Thomas' old territory will be covered by

THE OPTICAL REVIEW

A Few of the Many ATTRACTIVE and EXCLUSIVE Features for 1910

Including Articles ESPECIALLY Prepared for THIS MAGAZINE by the Foremost Writers on the Technical, Commercial and Educational Phases of Optometry and of Optics

Technique of Optometry Under this title Professor George A. Rogers, who stands in the highest rank as a facile writer on theoretical and practical optometry, will discuss subjects of the most intimate concern to the optometrist in his daily practice.

Scanning the Lenses This series of articles, by Professor Rogers, unfolding all the facts which opticians and optometrists should know as to lenses, will be an especially comprehensive and important work. The author will pursue a new method and will place before our readers in this form a complete and practical exposition of the science of optometry.

Prisms in Ocular Practice The articles on this subject, contributed in the last few years by John C. Eberhardt, former president of the American Association of Opticians, have been received by optometrists everywhere as the most valuable aid to them in their actual work of relieving the muscular troubles of the eyes. These articles will be continued in response to the general demand for them.

Physical Optics The foremost authority on Physical Optics as applied to the requirements of optometry is Howard D. Minchin, who is in charge of the Department of Physics at the University of Rochester, in Rochester, N. Y., the city sometimes called the world's optical center. Dr. Minchin is a regular lecturer before the optometric societies, and he is in close touch with New York State's educational system and its optometric requirements. He will continue his two courses of lectures, one on "Physical Optics" and the other on "Trigonometry for Optometrists." Both courses are especially prepared for our readers.

Mathematical Optics The exposition of this science is entrusted to a most capable contributor, Prof. Chas. Sheard, an instructor in the Department of Physics, at the University of Ohio, Columbus, whose writings in the past have been most favorably received.

Mechanical Optics This and allied subjects will be treated by John E. Meyer, New York, who is recognized as an authority on the subject. His writings are always instructive.

Patents The advantage of opticians and optometrists of obtaining early, precise and reliable information as to new patents is evident. A patent attorney at Washington, D. C., will prepare lucid descriptions of each month's patents.

Storekeeping and Advertising In this department will appear helpful articles written by experts who are familiar with all phases of the business and of the profession throughout the country.

Digest of Current Optometric Literature This will include carefully prepared compendiums of the articles in medical and foreign magazines that will be of interest and of value to our readers.

The News Service Our news service is one of the big features of this magazine and no expense will be spared in making it as bright, complete and accurate as possible. Prompt reports of all optical and optometric conventions will be given and all the principal addresses and papers will be presented. Correspondents in all the principal cities of the country will provide interesting epitomes of all happenings of personal interest and of value from a trade and professional point of view.

If you have not already mailed your Subscription, sign and return attached form and get the December issue

ISSUED MONTHLY.

THE OPTICAL REVIEW
DEVOTED TO OPTOMETRISTS AND OPTICIANS

Subscription Price, $1.00 a Year
Special Price to Subscribers of the Jewelers' Circular
50 Cents a Year
Single Copies, 10 Cents

THE OPTICAL REVIEW, 11 John St., New York. December , 1909.

Send THE OPTICAL REVIEW to my address for one year (12 issues), for which I enclose one (1) dollar in advance [50 cents, if a subscriber to the Jewelers' Circular].

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State

chard Hunkin, formerly with J. B. Bown & Co.

W. Tudor Ap Madoc, a member of the inois State Legislature and legal repreitative of the Jewelers Board of Trade, s severed his connection with the law m of Peckham, Packard, Ap Madoc & alsh, and removed to room 1555, First ational Bank building. Mr. Ap Madoc presents a large number of creditors in e Lyon Bros. bankruptcy matter.

The affairs of Lyon Bros., against whom petition in bankruptcy was filed, last week, e in the hands of the receivers, the Cenal Trust Co., which is carrying on the siness under an order from the court. uditors are at work on the books, but it ll take some time before their report n be made public. An examination of e bankrupt's officers will be held before eferee Wean at 10 A. M. on Dec. 28. An rly adjustment of the affairs of the corration is expected.

The Newall Mfg. Co. has been incorrated for the purpose of manufacturing atch case materials and jewelers' findings. he incorporators are the Newark Watch ase Material Co., the A. T. Wall Co., enry G Lefort and George W. Cureton. he new firm has taken over the business Henry G. Lefort and taken office room room 502, Heyworth building. The comny will carry a complete stock at the hicago office, which will be in charge of r. Cureton.

Henry E. Cohen, jewelry salesman, has ed a voluntary petition in bankruptcy with abilities of $2,548 and no assets. The petion is the outcome of an old financial ouble. Cohen, some years ago, was in artnership with one Weinman. He bought ut the latter and was later closed up on a hattel mortgage while in the Republic uilding. The scheduled creditors are: ugust Rassweiler, $12; Goldsmith Bros., 200; Juergens & Andersen Co., $75; Gorton, Strong & Co., $200; N. Kirbach, $50; A. H. Smith & Co., $88. The following mounts are due on notes: A. H. Smith & Co., $500; Cincinnati Gold & Silver Reining Co., $200; I. Weinman, $1,000; Fred Weinman, $150; Elmer A. Rich, $75.

Washington, D. C.

Fred L. Rice, who was recently arrested on a charge preferred against him by he late F. Warren Johnson, has been held n $2,000 bail to await action of the grand jury.

Schwartz's new store at 824 7th St., N. W., which was recently opened to the public is now equipped with every appliance necessary to display the stock to the best advantage and facilitate the business.

The Post Office Department last week held the annual sale of uncollected mail at the dead letter office, which was attended by great crowds. Among the packages were a number containing jewelry and watches.

Justice Barnett, of the Probate Court, has appointed John B. Daish as executor of the estate of F. Warren Johnson, jeweler and pawnbroker at 1224 Penn. Ave., N. W., who as told in a former issue of the JEWELERS' CIRCULAR-WEEKLY, committed suicide recently.

Cincinnati.

A. A. Spiegel and Jesse Ray, of the Klein Bros. Co., have returned from extended business trips South and West.

Charles W. Lucius, of the Frank Herschede Co., is just home from New York, where he spent last week on business.

S. Sommers, father-in-law of S. Lindenberg, of Lindenberg, Strauss & Co., is very ill, having passed through a serious operation.

The Keystone Watch Case Co. will discontinue its office here after Jan. 1. This district will then be handled by the Chicago office.

James C. Haslam, prominent salesman traveling for the John Holland Gold Pen Co., is in a critical condition at his home on Price Hill, suffering a nervous breakdown. He has been ill since Sept. 12, and had improved sufficiently to make a short business trip to Chicago. He had been home but about a week when he was stricken.

The members of the Cincinnati Wholesale Jewelers and Manufacturers' Association held their regular meeting Dec. 16 in the Sinton Hotel and arranged for their annual meeting Jan. 8. The committee on arrangements are: D. J. Gutmann, of L. Gutmann & Sons; A. J. Thoma, of the Thoma Bros. Co., and S. Lindenberg, of Lindenberg, Strauss & Co.

Joseph Mehmert is congratulating himself on his safe arrival from what might have proven a fatal trip. At Cunningham, Ala., his train was side-tracked by robbers and collided with another passenger train. Mr. Mehmert's train was a fast express and the mail car was thrown over the engine, thus hindering the robbers in their attempt to get at that car. Three people were killed and 15 injured. Mr. Mehmert was considerably jolted, but a delay of one night was the only inconvenience he suffered.

Eugene Frommeyer, of L. Gutmann & Sons, has purchased a one-third interest in the Klein Bros. Co.'s wholesale jewelry business, in the Traction building, and will be vice-president and manager of the company. He will also travel, and will cover his old territory. Mr. Frommeyer has been connected with the Gutmann concern for the past 13 years, and is considered one of the most successful salesmen on the road. He enters his new venture with the best wishes of his many friends. The change takes effect Dec. 27.

By a lease just signed Victor Bogaert will double the dimensions of his jewelry store on Main St., Lexington, Ky. The storeroom adjoining, formerly occupied by a florist, will be united with present quarters, and improvements will be very extensive. The division wall will be removed and a new front put in, the floor space being increased to 2,700 feet. A stairway which at present divides the rooms will be removed, and in the remodeling will be built to the east of the building. Plans to be immediately executed promise one of the handsomest interiors boasted by any firm in the South.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: John Abel, Abel Bros. & Co.; Joe Finberg, Finberg Mfg. Co.; A. L. Hancock, C. Sydney Smith & Co.; George A. Schutz, Snow & Westcott Co.; Wallace E. Welch, Hoyt, Obrig & Geiger Co.; William J. Anton, Durand & Co.; H. B. Bliss, B. M. Shanley, Jr., Co.; M. F. Thornton, A. J. Hedges & Co.; George S. Melville, D. Wilcox & Co.; A. Kaufmann, Ingomar Goldsmith & Co.; J. M. Morrow, American Watch Case Co.; Theodore Parker, Smith & Crosby; L. H. Smith, Bippart, Groscom & Osborn.

Out-of-town jewelers who were here the last week buying stock included: E. B. Scott & Son, Batavia, O.; L. C. Eveslage, Ripley, O.; Baldwin Bros., Winchester, Ky.; L. C. Diefenbaugh, Lewisburg, O.; R. A. McClelland, West Union, O.; Mr. Marlett, of Marlett & Baker, Middletown, O.; C. C. Hyde, Newcastle, Ind.; C. A. Gossard, Washington Court House, O.; H. Reisinger, Rising Sun, Ind.; F. C. Thienemann, and C. Creighton, Franklin, O.; F. Anderson, Switzer, Ky.; V. Duncanson, Lynchburg, O.; O. L. Boisol, London, O.; L. A. Boli and Mr. Bentel, Hamilton, O.; Frank Emmerling, Hillsboro, O.; R. Syman, Springfield, O.; John F. Hornberger, Lawrenceburg, Ind.; J. W. Owens, Greensburg, Ind.; James V. Guthrie, Leesburg, O.

The Herman Keck Mfg. Co., made a motion through its attorneys to have the receiver's sale of The Duhme Jewelry Co.'s stock stopped and the appraisement set aside. Upon consideration and after the arguments of the defendant's counsel were heard the court found the application to be not well taken and overruled the motion Dec. 14. To this the Keck concern takes exception, claiming the stock has been appraised and is being sold at too low values. George J. Gruen, of D. Gruen Sons & Co., was called to testify in the United States District Court in reference to the receiver's sale of the Duhme Jewelry Co. as to the prices obtained for watches.

Milwaukee.

G. A. Franke, Neosha, Wis., and wife were recent Milwaukee visitors.

Joseph Rifkin, traveling representative of L. Heller & Son, was here, last week.

Out-of-town jewelers who called upon the Milwaukee trade, last week, included: O. E. Lange, Racine; F. P. Beswick, Racine, and Martin F. Zoellich, Watertown.

One of the largest stocks ever displayed at its Milwaukee store is now being exhibited by the Bunde & Upmeyer Co. The store now has a frontage of more than 85 feet for the display of wares.

Charles Kuesel, traveling representative of the Kuesel Bros. Co., has returned from his last trip of the present year, and reports business to have been exceptionally good. The other salesmen are expected to return to Milwaukee this week.

Milwaukee jewelers have received news that John Ludwig, Spooner, Wis., will retire from business because of ill health. Mr. Ludwig is now carrying full page advertisements advertising the fact that he is conducting a special clearing sale. Mr. Ludwig has been engaged in business at Spooner for several years and is one of the best-known jewelers of northern Wisconsin.

Los Angeles.

TRADE CONDITIONS.

Business conditions, not only among jewelers but in all lines of trade, in Los Angeles, are very satisfactory. All the leading houses are selling more goods and goods of greater value than they did one year ago. Southern California has been visited by liberal rains which give, if not positive assurance, at least excellent reason to hope for large crops during the coming season. As this section is largely dependent upon horticulture and agriculture, good climatic conditions mean good conditions in business generally. Purchasers have begun buying earlier this year than usual, and merchants note the fact that their customers are making their selections more promptly and not leaving goods to be put aside for them. In the smaller towns through southern California these encouraging conditions prevail to quite as great or even greater extent than in Los Angeles.

J. Wiesenberger has increased his sales force to 25 persons.

Brock & Feagans have just put into service a new automobile delivery wagon. It is a very handsome one and attracts no little attention.

Out-of-town jewelers who have been here recently include: E. T. Lewis, Long Beach; F. E. Jenkins, Santa Paula, and A. H. Witman, Pomona.

Miss Marjorie Burlingame, formerly with Almon G. Stone, but who has been absent from the city for some time past, has returned and taken a position in the sales force of J. Wiesenberger.

C. C. Abel, of Bastheim, Adams & Abel, has gone on a business trip to San Diego. J. Miller will probably go on the road for this company after Jan. 1. He is at present attending to home trade only.

Geo. M. Williams, proprietor of the Geneva Watch & Optical Co., who has recently given most of his time to the automobile business, is again in his store to look after the present big holiday trade.

Geo. O. Brandenburg, 243 Wilcox building, who conducts the Brandenburg School of Engraving, says he finds calls for more engravers than he can supply. His own engraving business at present is rushed to the limit of its capacity.

Traveling representatives here, recently, include: John O. Slemmons, J. B. Bowden & Co.; H. H. Day, Day, Clark & Co.; Lance H. Smith and Herbert Graham, A. I. Hall & Son; Henry M. Abrams, Henry M. Abrams Co., and Mr. Mitchell, Sloan & Co.

The stork is making frequent visits among the jewelers of Los Angeles. This week it is Arthur P. Care, head of the material department of the E. W. Reynolds Co., who is the happy father. He is receiving congratulations upon the arrival of a daughter.

A. F. N. Bowers, for some years past one of the most prominent men in the Los Angeles *Times* advertising department, has taken a position with H. B. Crouch. His wide acquaintance and extensive business experience will be a valuable asset in Mr. Crouch's business.

D. Cohen, the aged jeweler located at 208 W. 7th St., who was knocked down and seriously injured by a robber while in his store recently, is still confined to his home as a result of his injuries, but is convalescing satisfactorily. His son, who is in partnership with him, is selling out the jewelry stock at auction.

The stock of S. Conradi which remained after his auction sale, about two years ago, is now being sold at auction in a store in the Bradbury block, on W. 3d St., under the management of Thos. B. Clark. Mr. Conradi was for many years one of the leading jewelers in this city, and a considerable part of his present stock is of a high class, including valuable diamonds and solid gold goods.

A pleasing incident occurred in Montgomery Bros.' store, a few days ago, when a lady, past middle age, called to pay her respects to James Montgomery, of whom, she said, her engagement and her wedding ring had been bought many years ago. She had been absent from the city for some 12 years and had just returned. Mr. Montgomery was unable to recall the incidents to which she referred.

Geo. V. Lippold, 410 W. 7th St., is having an office constructed in the rear of his store. This is the first movement in the expansion which he proposes to make the first of the new year. On the first of January his son, Dr. R. J. Lippold, optician, now in the store with M. R. Thomas, 404 W. 7th St., will move in with him, taking a portion of the store now occupied by another kind of business.

By application to the city authorities, Thos. B. Clark succeeded in getting a special permit allowing him to conduct a jewelry auction sale during the evening at his present location on Spring St., between 1st and 2d Sts. As an ordinance prohibits the sale of jewelry in the evening, it was necessary to get a special measure through the common council. Sales are being carried on both afternoon and evening.

J. G. Donavan, of the Donavan & Seamans Co., made a sale, a few days ago, such as is not often made in Los Angeles. He sold to a single customer two diamonds, one for $7,500 and the other for $3,500, the first a remarkably beautiful six-carat navette jewel, the other a very fine five-carat canary stone. He has been searching the diamond markets of the world for nearly a year past to find these gems in order to meet the exacting taste of his customer.

Wisconsin.

F. F. Wheeler's establishment at Muscoda, Wis., has been remodeled and the stock enlarged.

A heavy clock sign in front of the jewelry establishment of Henry Clusen at Manitowoc, Wis., was wrecked by the wind, recently.

A new electric clock system has been installed in the plant and offices of the Rice Lake Lumber Co., Rice Lake, Wis., by John Bodine, jeweler at Rice Lake.

E. J. Booth, Walworth, Wis., has moved his store from the Clarke block to the Higbee block. New fixtures have been installed and the stock has been enlarged.

F. A. Averbeck, Madison, Wis., will return to California as soon as the holiday trade is over. Mr. Averbeck spends most of his Winters in California.

The store of J. H. Watterich, Oconto, Wis., has been completely remodeled, and Mr. Watterich has moved his stock into the new quarters. The entire front of the store has been reconstructed, plate glass windows have been installed and new furniture and show cases have been added. Mr. Watterich has practically doubled his stock.

Toledo.

The Zeluff Umbrella Co., at 407 Ada St., is expecting to make several changes in its store room after the holidays.

E. D. Libbey, head of the Libbey glass works, is spending the holidays in New York. He is accompanied by Mrs. Libbey.

The Hull Bros. Umbrella Co. is preparing to send out its salesmen shortly after the holidays. All this year's samples are being sold at a special sale and an entirely new line will be shown.

The work of remodeling the room to be occupied by A. J. Heesen, on Summit St., will start just as soon as the present occupant can remove his stock after the holidays. Mr. Heesen is closing contracts for furniture, fixtures, etc., and there will be no delays when once the work is started.

The police department is waiting to hear of the theft of about $1,000 worth of silverware which was found in the possession of Holland Carl, who was trying to sell it in a clandestine manner late this week. He told police state that he was unable to give a satisfactory explanation as to where he procured the jewelry, which consists of silver trays, spoons, tableware and minor articles. In the meantime the jewelry is being held at the police station.

The Toledo Retail Merchants' Association, to which the majority of Toledo jewelers belong, has taken extra precautions this season to eliminate theft during the holiday rush. A local detective agency which regularly serves most of the members, has been authorized to employ a number of male and female detectives, so that for the three weeks previous to Christmas every downtown store, whose owner belongs to the organization, has been amply patrolled. The result thus far has been that but few arrests for shoplifting have been reported.

Sensational developments are promised in the trial of David Werbe and David Blau, the Detroit pawnbrokers who are under arrest here for receiving goods stolen from a Toledo store, and whose trial began this week. In the preliminary skirmish before the court the county prosecutor or attorney sought to show that the police court had no jurisdiction in the case, and that the defendants ought to have been bound over to the grand jury instead of having been given a light sentence in the police court. The county prosecutor stated that the police judge had $1,200 worth of the stolen property before him when he sentenced the men on the larceny charge, such a charge being allowable only when the amount of goods stolen does not amount to over $30. The defense is seeking protection in the unusual plea at bar, holding that the defendant cannot be sentenced twice for the same misdemeanor, but to overcome this the State is seeking to show the police court proceeding unconstitutional and void, a question which has caused more or less discussion here for many years past. This point is now before the court.

Indianapolis.

Charles Hubbard, Corydon, recently found a fresh water pearl in the Ohio river, which he sold to a southern Indiana pearl buyer for $600.

Fletcher Medearis, watchmaker for the Barton Jewelry Co., has returned home from Richmond, where he was called by the serious illness of his mother.

W. E. Chastine has opened a new store at Roachdale. Several years ago Mr. Chastine was in business at Roachdale with I. N. Barnes, who has since located in Greenfield.

Word has been received here of the death of Mrs. Ann Jane Rambo, at Fort Wayne. Mrs. Rambo was 79 years old, and was the widow of a former well-known retail jeweler in that city.

I. P. Mullally has on display in his window 500 diamonds, mounted in rings, brooches, earrings, studs, etc., making one of the largest exhibitions of such jewelry ever seen in the city.

The A. P. Craft Co. is working its force until 11 P. M. each night and all day on Sunday. A number of trade engravers are working all night in an effort to catch up with the holiday business.

The following retail jewelers were in the city last week: F. Pennington, Knightstown; Isaac Booth, Tipton; S. B. Merrick, Fairfield; John W. Hudson, Fortville; J. Kiser, Muncie; I. H. Barnes, Greenfield; G. C. Decamp, Shirley and Clyde Carter, Tipton.

George S. Kern has received for engraving a silver trophy which was presented by Thomas Taggart to Carl Fisher as winner of an automobile hill climb, recently. The trophy is of silver, 36 inches high, the design being a large ball on three winged wheels, surmounted by a winged wheel.

Forty-four pieces of jewelry are being held by the Anderson police awaiting the finding of the owner. The jewelry was found in an empty box car and consists of 14 watches, 12 lockets, nine lorgnettes, four necklaces with crosses attached, and five plain necklaces. None of the jewelry is of much value.

Julius C. Walk has received from the Ohio auditor of the State a check for $13 for services rendered by Mr. Walk as a "Squirrel Hunter" 48 years ago. At that time, while living in Dayton, O., he was one of a number of men who went to the rescue of Cincinnati, which was threatened with invasion. He will frame the check and preserve it.

Ralph B. Clark, of Clark & Raber, Anderson, president of the Indiana Retail Merchants' Association, states that the annual meeting of the association will be held at the Claypool Hotel, in this city, Jan. 18, 19 and 20. A number of well-known retail merchants of the State are on the program. The association has many retail jewelers included in its membership.

J. C. Sipe recently turned out two especially fine pieces of work for the holidays—one a La Valliere, the other a ring valued at more than $1,000. The La Valliere is made of solid platinum and set with 76 perfect white diamonds. The platinum in the piece weighs one ounce. The pendant is of the fleur-de-lis design. The ring has a center ornament set with three diamonds, weighing four carats, with a circle of 30 small diamonds. The ring is also of platinum.

Springfield, Ill.

Julius Armbruster and August Weisz, traveling salesmen of the Illinois Watch Co., are in town to spend Christmas.

Charles Slemmons, traveling salesman, who is ill at the Springfield Hospital with typhoid fever, is improving in condition.

A. E. Rush opened a jewelry store in Macomb, Ill., Thursday last. The opening hours were from nine o'clock in the morning till 10 o'clock in the evening. Souvenirs were given.

Albert J. Schifeling, a Peoria jeweler and optician, formerly in business for himself, has filed a suit in replevin against his former wife, and asks for the return of the jewelry he gave her in their courtship. Mrs. Schifeling brought suit against her husband for a separation on the ground of cruelty. The case was heard in the Circuit Court and the wife was granted her decree.

The holiday granted the employes of the Illinois Watch Co. this year will be shorter than that granted the employes of any other watch company in the country. Thursday, Friday and Saturday, Dec. 23, 24 and 25, and Thursday, Friday and Saturday, Dec. 30, 31, and Jan 1, will be given as holidays. The management of the company wanted to allow only Christmas and New Year's as days off, but the employes petitioned the management for a longer holiday. The reason given for the short holiday is that orders which have accumulated make it necessary to put in as many days' work as possible. Several of the rooms are working overtime.

Pacific Coast Notes.

F. C. Foster has located at Burbank, Cal., and is carrying a line of jewelry in addition to his repairing business.

J. C. Tipton, formerly of Orcutt, Cal., has started a jewelry manufacturing plant at Redlands, in the same State.

A. E. Castledine has moved his store at Oroville, Cal., to a new location and a new building at the corner of Huntoon and Bird Sts.

The New Amsterdam Gem Cutting Co., which was located in Seattle during the exposition there, has re-opened again in Pasadena, and is now located at 172 E. Colorado St. The business is in charge of A. Schorr.

Percy F. Buttgenbach, a marble merchant of Carrara, Italy, is in San Diego, as the guest of F. J. Lee, vice-president and general manager of the new Pedrara Mexican Onyx Co., San Diego, the object of his visit being to arrange for handling the product of the local mines in Europe.

Augustus Gerlach, manager of the H. Wachhorst Co., one of the largest jewelry firms in Sacramento, Cal., died at his home there recently. He had been connected with the firm for the past 25 years, and for the past 10 years had owned a share in the business. An attack of fever followed by pneumonia was responsible for his death.

J. B. Wood, of the firm of Chas. F. Wood & Co., New York, is in the southern part of the State at present, visiting the properties controlled by his company. The concern has several valuable turquoise mines in San Bernardino county. A large stone was said to have been found recently in the Crescent claims, which are owned by the New York concern, but have not been worked for several years.

San Francisco.

R. N. Jaffa, New York, has been here during the past week.

Carl Plate, formerly with A. I. Hall & Son, has left that concern and has started for the East.

The Providence Mfg. Co. has rented a store at 1190 Market St., and has put in a stock of jewelry.

J. B. St. Dennis, who murdered Henry Hueber, a jeweler, last July, has been convicted and sentenced to imprisonment for life.

Herb. Arizona Drachman, who conducts a curio store at 182 Geary St., has added a line of novelty jewelry, a specialty being made of shell and California gem jewelry.

W. H. Hovey, representing the firm of J. B. Whitney & Co., has returned from an extensive trip to the east, and during his stay visited many of the factories represented on the Coast by his firm.

Field & Walton, Inc., have managed to get their store in the Addison Head building, on Grant Ave., completed in time for the Christmas trade, and held an opening last week. This firm is known as the "Opal House," and carries one of the largest stocks of these stones on the Coast.

The Decker Electrical Co. has been awarded the contract to install programme electric clocks in the Newton J. Tharp Commercial School building on its bid of $914. During the Winter months there will be a number of similar contracts let, the clock systems for the schools to cost over $10,000.

During the past week there have been a number of out-of-town jewelers stocking up for the final rush of the holiday business. Among these have been: William and Tom White, Vallejo; H. Saunders, Stockton; P. S. Seamons, Palo Alto; H. J. Kuechler, Stockton; O. M. Durfee, Colfax; W. C. Preston, Eureka; Mr. McManus, representing the San Luis Jewelry Co., San Luis Obispo; Mr. Wiendieck, Red Bluff; J. J. Wilson, Dunsmuir; Louis Goodman, Stockton; G. C. Wilkins, Red Bluff.

One of the most remarkable trips ever made by a traveling salesman on the Coast was the one recently concluded by O. B. Roney, who covers the Coast territory for a large retail house. Roney found that a motor car was the only means for reaching all of the towns of any size from Canada to Mexico, and has made the trip in an 18-horse-power car. He left Seattle Oct. 12, and between then and Dec. 1 visited over 200 towns. From San Francisco the Coast route was taken, and the traveling man is now in southern California.

St. Louis.

Miss Effie L. Wishart has entered the employ of the Hoyt Jewelry Co.

A merchants' license has been issued to Mrs. Mary J. Walker to do a jewelry business at 619 Pine St.

A new merchants' license has been issued to W. B. Chamberlain, 2746 Manchester Ave., to do a jewelry business.

A. W. Long, of Tower & Long, returned on Saturday from a trip through Tennessee and Kentucky. He will stay in town until January.

J. C. McCoy, of the McCoy-Rodgers Jewelry Co., will leave during the holidays for a hunting trip among the lakes of southeast Missouri.

Morgan H. Cox, traveler for the Hoyt Jewelry Co., has returned from a two months' trip through Texas, Arkansas and Oklahoma, and will remain in the city until after the holidays.

The St. Louis Jewelry Jobbers' Association will have a meeting Thursday, Dec. 30, at the Mercantile Club. President Alvin Bauman, elected at the last meeting, will have his committees ready to announce at that time.

Nadick & Stiffelman have moved from their former quarters in the Holland building to larger rooms on the sixth floor of the same building. M. Schneider, formerly with Henry Seligman, and Simon Covinsky have been added to the sales force of the firm.

In the bankruptcy proceedings pending before Referee in Bankruptcy Coles against Ernest A. Niehaus, 2026 Franklin Ave., F. M. Deuchler, the trustee, has filed his first report in the office of the referee. It shows the trustee's receipts and disbursements to date.

Ten thousand post-card souvenirs are being distributed to holiday shoppers by the Hess & Culbertson Jewelry Co. On the reverse side is a very pretty picture, in three colors, of the interior of the store and in the lower left-hand corner a bit of stairway detail.

No meeting of the Retail Jewelers' Association of St. Louis will be held until after the holidays. President Joseph M. Ebeling intended to call one in December, but the Christmas trade set in earlier than expected, and it was thought best to defer the meeting to a more slack season.

Edward Schulz, formerly in business as an optician at Third and Myrtle Sts., and well known to the older generation of St. Louis jewelers, died, last Saturday, at his home, 2522 St. Louis Ave., at the age of 84 years. He was born in Saxony and emigrated to St. Louis in 1848. He retired from active work several years ago.

Edward T. Gotsch, against whom bankruptcy proceedings are pending before Referee in Bankruptcy Coles, has reopened for business at his old location, 4112 Olive St. It is said that in his present enterprise he has the backing of relatives, who have confidence in his ability to redeem himself and justify the confidence that was reposed in him before his failure of last Summer.

There were a few out-of-town buyers in St. Louis, last week. Among them were: T. H. Edwards, Clarksville, Mo.; Mr. Parker, of J. W. Covington, Flat River, Mo.; J. J. Gaffner, St. Jacob's, Ill.; J. H. Bauer, Alton, Ill.; F. C. Weber, Alton, Ill.; F. M. McAndre, Xenia, Ill.; Otto Friedrich, Cape Girardeau, Mo.; Ben Yoch, Belleville, Ill.; William Westphal, St. Charles, Mo.; P. N. Jensen, Marissa, Ill.

The firm of Jarvis & Peterson, in the Holland building, has been dissolved by the retirement of H. Peterson, who has disposed of his interest to M. Rodgers, and the firm name will hereafter be Jarvis & Rodgers. Mr. Rodgers has heretofore been connected with the firm as an employe. Mr. Peterson has not definitely decided what he will do, but will continue in the business. The firm of Jarvis & Peterson had been in existence about a year.

Dr. S. Schwalbe has been appointed administrator of the estate of the late Victor Froelich, refiner, 112 S. 10th St., who died, recently, after a short illness. He has taken charge and has filed an appraisement. It was thought that Mr. Froelich might have left a will, but none was found among his effects. The business is being conducted by Joseph Altman, a relative, formerly eastern representative of Mr. Froelich, whose home was at Braddock, Pa. He has now taken up his residence in St. Louis.

During the holiday rush the employes of the Hess & Culbertson Jewelry Co., about 115, do not leave the building either for luncheon or supper, both meals being served in the company's complete dining room in the basement of the store. The employes eat in relays, so that there is always a sufficient number on the floors to wait on customers expeditiously. It not infrequently happens that a popular salesman is called from the dining-room two or three times before he is able to finish eating.

H. Estinghausen, president of the Attleboro Jewelry Co., returned on Wednesday from Cuba, where he has been traveling since the latter part of October. He traveled both for pleasure and business. From a business standpoint the trip was fairly successful. That it was not better is due, he says, to unsettled conditions there. There is lack of confidence in the Government, and the merchants do not buy freely. The people spend their money mostly for pleasure and in gambling. Mr. Estinghausen will remain in the city until after the holidays, and will then go to either the Bermuda Islands or Mexico.

Creditors of the Fishman Novelty Co., 1332 Washington Ave., met, Friday, at the office of Referee Coles to prove claims, select a trustee and transact other business. The company was thrown into bankruptcy about a month ago by the petition of the H. Gallart Mfg. Co., the Yorkville Mfg. Co. and the Locke & Clarke Co., all of New York. The aggregate of their claims is $603. It is also alleged that the Fishman Co. committed an act of bankruptcy by transferring a portion of its property to another creditor and by transferring $250 to the Washington National Bank while insolvent, with intent to prefer.

S. O. Harvel, president of the Harvel-Jeffries Jewelry Co., Taylorville, Ill., has been again indicted, this time on the charge of embezzling $10,000 from the firm. Harvel organized the company at Taylorville and shortly afterward opened a string of four other jewelry stores, but continued to operate the one at Taylorville, which had been incorporated and was therefore not affected by the bankruptcy proceedings. Later he closed this store, too. Two other indictments are pending against Harvel, one at Hillsboro charging him with the embezzlement of $10,000, and one at Litchfield charging him with the embezzlement of $125,0

The executive committee of the Sa Managers' Association, in which the le ing jewelry houses are represented, met the Mercantile Club, Thursday night, a discussed plans for a proposed trip to southeast such as was made by the memb of the association to the southwest l Spring. The advisability of bringing delegation of Mexican business men to Louis to inspect the mercantile establi ments here, was also discussed. The as ciation will shortly open a bureau of formation for the use of all the manag affiliated with the organization. At next meeting, Jan. 6, officers will be elect The association now has a membership 150.

An interesting point involved in a s of the Smith's Credit Jewelry Co. aga the Barnett Jewelry Co. is the extent which pawnbrokers can be held accounta for jewelry that has not been paid for, which loans are made. The Smith's Cre Co. has a private mark on all its goods, a has notified all pawnbrokers what the m is and where it can be found. The co pany sold a man a watch for $80 pawned it with the Barnett Co. Dema made by the Smith Co. on the Barnett was ignored and suit was brought in J tice Spaulding's court. Decision there v against the Smith's Credit Co. and an peal has now been taken to the Circ Court.

Frank Blake, superintendent of the surance Department of Missouri, is inves gating the affairs of the American Cre Indemnity Co., which insures most of St. Louis jewelers against losses on acco of credit extended to customers. Since recent appointment to the position he l been familiarizing himself with the inves gations that have taken place in Massacl setts and in New York. He says that soon as he receives the full reports of eastern insurance commissioners he will cide whether to make a formal investi tion. Although the company is incorporat under the laws of Massachusetts and N York, it is really a Missouri enterprise a is licensed to do business in the State, that Mr. Blake's department has author to apply the probe if it seems desirab There has recently been a reorganization the company here, following revelations the east, and it is claimed that it is n on a safe and satisfactory basis.

There have been a great many traveli representatives of jewelry houses in Louis during the past week. An explan tion suggested is that each one thought steal a march on the others by droppi into town at this time. The more accura explanation is that the Washington A jobbers are buying now to start their m out early in the new year. Among t

avelers here were: Mr. Zeltmaeher, J. B. owden & Co.; Wallace E. Welch, Hoyt, brig & Geiger Co.; William J. Anton, urand & Co.; A. L. Hancock, C. Sydey Smith & Co.; John J. Mofflit, Battin Co.; James R. Palmer, Henry A. Kirby; M. Sawyer, Shafer & Douglas; Henry I. Jacobson, Jacobson Bros.; George S. lelville, D. Wilcox & Co.; A. T. Teague, ink & Angell; Mr. Buffum, J. A. & S. W. ranbery; Mr. Rogers, Rogers & Co.; A. V. Levy, Louis Strassburger's Son & Co.; eorge W. Beardsley, Allsopp & Allsopp; homas E. Rogers, Riker Bros.; H. R. lackman, Mandeville, Carrow & Crane; . C. Shepperd; Charles A. Hartshorn, lling & Co.; M. L. Barnard; C. A. Holrook, Sloan & Co.; Mr. Richards, Standrd Button Co.; George Southwick, Payton Kelley Co. and Walter E. Hayward Co.; S. Cunningham, E. L. Spencer Co.; Edard Brooks, Attleboro Mfg. Co.; H. G. fordresher, Eastern Jewelry Co.; Louis A. lackinton, W. & S. Blackinton Co.; W. S. letcalf, Plainville Stock Co.; Harry B. Kennion, Parks Bros. & Rogers; G. Fred erry, F. H. Sadler Co.; E. L. Smith, Baer & Wilde Co.; J. Frank Coupe, Advance utton Co.; B. Hyman, B. Hyman & Co.; Mr. Valentine, Freeman-Daughaday Co.; . M. Batt, Byron L. Strassburger & Co.; Mr. Taylor, Riley & French; William A. amb, George H. Fuller & Son Co.; H. H. eutsch, Ciner & Seeleman; P. C. Burnam, Enos Richardson & Co.

Minneapolis.

Henry Marker has been added to the force of salesmen at the store of W. M. Stone, 16 S. 3d St.

O. T. Thompson has opened his new store at the old stand of A. H. Schulz, at 257 Cedar Ave., South Minneapolis.

George Kruger, salesman for the Duhme Jewelry Co., of Cincinnati, O., visited Minneapolis jewelers, during the past week.

Cohen Bros., 412 Nicollet Ave., have recently added an optical department. Dr. P. L. Mobley, formerly with the Geneva Optical Co., is in charge.

The opening of the new Hotel Radisson, a 15-story fireproof building, has brought forth the fact that its silver service, which was of original design, cost a total of $25,000. The hotel has a complete gold service for use at banquets on state occasions.

M. L. Cohen, 29 Washington Ave., S., has engaged passage on the steamship *Lusitania* and will sail for Europe, Jan. 15, to be gone about two months. During his trip he will visit Amsterdam, Rotterdam, Antwerp, London, Berlin, Paris and Vienna, to buy diamonds.

The Northwestern Wholesale Jewelers' Association has called a meeting for Jan. 8, to get together the representatives of the houses, the heads of the departments and the traveling salesmen. There will be a banquet served at the new apartments of the Commercial Club, which will be located in the upper stories of the new Hotel Radisson. It is expected to extend the acquaintance of all and to elaborate the spirit of fealty to the business. An attendance of 40 to 50 is expected.

Cleveland.

A concern known as the Cleveland Jewelry & Supply Co., opened an office in the Williamson building several weeks ago.

E. J. Gallagher, who has been in the engraving business in Willoughby, O., for a number of years, is now an assistant at the Newmeyer School of Engraving.

Out-of-town buyers were not much in evidence this week. However, the following found time to run in before the holidays; E. D. Kindig, Changrin Falls; G. F. Elgin, Kent, and Ben Pfiefer, Akron.

The Willoughby Jewelry & Optical Co., which up to a short time ago was the Willoughby branch of the Kintner concern, has secured the services of Geo. Holbrook. Miss Lumphair, proprietress of the store, reports a more profitable business since the separation from the parent concern.

A few of the travelers calling on the local trade this week were: Geo. Schietz, Snow & Westcott Co.; F. L. Keller, Keller Mfg. Co.; C. A. Davinson, Cohn & Co.; S. W. Pickering, H. Z. & H. Openheimer; W. R. Shute, Howard Grant, Riley & French; Mr. Finberg, Finberg Mfg. Co.

A debutante ball at the Excelsior Club, Dec. 16, was one of the most brilliant affairs of the present season. The ball was given by Mr. and Mrs. B. V. Arnstine, to bring out their daughter Selona. The beautiful new home of the Excelsior Club was gorgeously decorated in honor of the occasion and the affair was a distinct success. At the banquet which followed the ball covers were laid for 200.

The Arnstine Bros. Co. has enjoyed an immense business this year. The return of more prosperous times is amply exemplified in the statement of a member of this firm to the effect that this year has produced the largest business since their entrance into the catalog field. The Arnstine Bros. Co. has in its employ a number of men whose particular duty it is to obtain advance information on the market. The success of each season's new catalog depends much on these men. If a certain article is going to be popular, it is their business to see that the catalog carries a good display of the fad-to-be.

Canada Notes.

The death of David Barr, Sarnia, Ont., is announced.

The store of A. A. Hobson, Delhi, Ont., was entered by burglars on the night of Wednesday, Dec. 15. One of the panels of the back door was broken.

Out-of-town jewelers calling on the Toronto, Ont., trade, last week, included: E. W. Ross, North Bay; D. J. Brown, Oshawa; H. J. Clark, Marmora; J. S. Smith, St. Catharines; T. C. W. Watson, Newmarket; S. C. Warne, Peterborough; E. Nicholson, Guelph, and J. J. Hollingshead, Tottenham, all Ontario.

A saleslady in the jewelry department of the T. Eaton Co.'s big department store, at Winnipeg, last week, sold a large solitaire diamond ring priced at $150 to a young man for $1.50. The mistake was due to want of care in marking the price, and the clerk being only taken on for the holiday rush was unfamiliar with the goods. All attempts to trace the purchaser proved unavailing.

Kansas City.

TRADE CONDITIONS.

Dealers and manufacturers report trade as fair. The weather which has been unusually cold is interfering somewhat with business, but the general volume of the holiday trade will be fully up to the average. Collections are reported as fairly good.

Charles E. Elliott, of the material department of the Elgin National Watch Co., has been in the city during the past week, calling on the trade.

E. L. Donaldson, traveling representative of Edwards & Sloane Jewelry Co., has returned from a five months' trip in Texas, New Mexico and Arizona. J. H. Whiting, representing the same firm on the road is in for the holidays.

The following traveling representatives called on the trade here, last week: Henry H. Jacobson, Jacobson Bros.; S. Sundfelder, F. W. Weaver & Co.; A. W. Levy, Louis Strasburger's Son & Co.; Harry B. Kennon, Parks, Bros. & Rogers.

The following jewelers, from Kansas City territory, were in town during the week: J. O. Stott, Paola, Kans; J. O. Van Voorhies, Osawatomie, Kans.; F. R. Callumber, Eldon, Mo.; J. C. Henderson, Polo, Mo.; Mr. Dryden, Spencer Drug Co., Lees Summit, Mo.

Mrs. F. H. Barrett, wife of an engraver in the Keith & Perry building, was held up by a negro highwayman at a dark spot in E. 9th St., Thursday night. The negro snatched her handbag and then stripped her wedding ring from her finger. The handbag contained $2 in money, a diamond cluster ring, and six smaller ones, worth $120, another ring with two diamonds, one sapphire and one gold band wedding ring. The highwayman has not yet been arrested.

New Orleans, La.

A. Newhauser, 306 Bourbon St., a diamond setter and jeweler, was the subject of a sketch in the New Orleans *Citizen* Dec. 12. With the half-tone portrait of the jeweler appeared a concise history of his career.

At the exhibition of Newcomb's Art Alumnae recently there was as usual a beautiful collection of china and also of hand-made jewelry. The latter included a number of pieces of Newcomb pottery mounted in copper and silver.

The *Times-Democrat*, of this city, recently published a large picture of the beautiful baseball cup known as the George Evans trophy. This is presented by a well-known actor "Honey Boy," of the Harris Minstrel Co. The cup, which was exhibited at a local store, was said to have cost $1,000.

Jung & Klitz, New York, have issued attractive memorandum books bound in red leather. The booklet contains tables of weights and measures, standard time, a diamond table and other valuable and handy information.

Newark.

TRADE CONDITIONS.

Regardless of the fact that Christmas is but a few days away, business in the jewelry industry continued active. Manufacturers of 10-karat jewelry are exceedingly busy and are working day and night, while manufacturers of the higher grade of jewelry are doing a normal business. There is a particularly good demand for silver novelties and cut glass. Manufacturers of diamond mountings also report continued activity. The jewelers' supply houses have experienced a slight decline during the past week, which is generally looked for at this time of the year. The retail jewelers are doing a large holiday business as well as the department stores who handle jewelry, and a still larger volume of business is anticipated before the end of the holiday season.

Joseph Salper recently opened a store at 200 Springfield Ave., with a line of jewelry and watches.

George W. Martin, of Kohn & Co., who has been touring the Middle West, returned this week and will spend the holidays at home.

J. P. Benjamin, traveling in the interest of the Elm Mfg. Co., 391 Mulberry St., has returned from a very successful trip through Pennsylvania, Maryland and Virginia.

At a recent meeting of the Jewelers' Bowling League, held at the Oxford Bowling Alleys, it was decided to postpone the opening of the league until after the holidays.

Gustavus Sickles, secretary and treasurer of the Eastwood-Park Co., who has been sojourning at Lakewood, N. J., has returned and is again attending to his duties at the office.

E. A. Mandeville, of the Arch Crown Mfg. Co., is making a tour of New York state, and H. B. Vail, also traveling in the interest of the same concern, has returned from his trip through the New England States.

A plate glass window in the store of Stanley Oderkirk on E. Union St., was smashed recently. It is not thought any goods were taken. A regulator clock near the window was so moved by the breaking of the window that the clock stopped at twenty minutes to nine.

James T. Demarest, a retired and wealthy jeweler of Englewood, N. J., died suddenly recently as the result of an attack of apoplexy. The deceased was in his 65th year and an old resident of Englewood. Jacob and Edward Demarest, nephews, are the nearest relatives.

Articles of incorporation were filed this week in the office of the county clerk by the Leick Jewelry Co., jobbers, with a capital of $20,000, all of which is paid up. The incorporators are Conrad Leick, Joseph Leick and Conrad Leick, Jr., all of Newark, N. J. Their offices are located in the Union Building on Clinton St. and will be ready for business the first of the year.

The optical and jewelry store of F. W. Poole, U. T. D., Summit, N. J., has been opened at 77 Union Pl. The fixtures are in mission wood and green plush, and present a very attractive and inviting appearance. An optical room has been equipped with modern instruments for testing eyes, and the optical mechanical department is equipped with lens grinder and all necessary tools to manufacture both lenses and frames.

With not a clue to work on, the Passaic, N. J., police are investigating a robbery in the jewelry store of Harry Rosenthal, Passaic St. Some time ago the place was entered and everything that looked like gold and silver or diamonds was carried away by burglars, who gained an entrance by cutting a hole in a side door opening on a narrow alley. Mr. Rosenthal, it appears, had not been in business very long and ordered a safe from New York. It was late in arriving, and when it came the jeweler had nothing to stow away in it.

Rochester

An attractive art collection exhibited in a studio in the Insurance building includes a number of very fine pieces of jewelry, particularly necklaces and fobs. Many of the articles are set with gems of various kinds.

A brick was thrown through the window of Frank Tarrant's jewelry store, 61 South Ave., one day recently by a thief who after smashing the glass helped himself to about $25 worth of cheap jewelry and disappeared.

Word was received from Waterloo last week to the effect that the case of John Conway, said to be J. F. Cleveland, charged with the larceny of jewelry from a New York house, had begun. This is the second trial of the case. "Cleveland," having obtained a position as assistant in the express office, sent a C. O. D. order for a diamond watch and ring to the S. F. Myers Co., New York, in the name of C. M. Cook, of Kendaia, and when the goods came into his hands as express agent he took them and disappeared. The defendant claims that he was not in Waterloo at the time specified, but several witnesses identified him as "Cleveland" and two employes of the S. F. Myers Co. testified as to the shipment of the goods and the receipt by the express company.

Utica.

TRADE CONDITIONS.

Local jewelers are experiencing a fine holiday trade, better than one year ago. The early Winter which has set in has very materially helped trade, and there has been much buying by people in the country and near-by towns. The local buying will take place this week. Unusually attractive stocks are on display in all stores.

Ward H. Pennington, Carthage, has filed an application for a discharge from bankruptcy and his petition is returnable at Norwich on Jan. 18.

A handsome gold watch case and chain were recently stolen from the showcase in the jewelry store of F. L. Burton, Canajoharie. A man came in and handed Mr. Frohlich his watch, asking for a new crystal. Mr. Frohlich was alone in the store at the time and when he stepped into the back room to fit a crystal the man reached over the case and picked out a watch. A barber across the street, upstairs, saw the fellow operate, but before he could make the report the thief had gotten away.

C. S. Proodian, Nantucket, Mass., has opened a branch store at 15 Center St.

Pacific Northwest.

Jos. L. Luckey, Eugene, Ore., has stalled new fixtures in his store, addi considerably to its attractiveness.

Herman Pauling, whose store at Cond Ore., was gutted by fire recently, has dered a new stock, and is already doi business again. The damaged store l been temporarily repaired, and Mr. Pauli is getting his share of the holiday trade.

The Watts Jewelry Co., Eugene, Ore., making improvements in its store at and Willamette Sts., at an approxim cost of $3,000. Mahogany cases have be ordered, and among the additions will a handsome horseshoe-shaped showcase.

Van De Car & Jasmann, Medford, Or are now settled in their new quarters the Phipp building, where they are fu equipped for the manufacture of high-gra jewelry, diamond settings, engraving a repairing, and also carry a complete l ne diamonds, watches and jewelry.

A rather peculiar accident occurred Portland, Ore., recently, when two jewe stores were damaged. A tank containi carbonic acid gas rolled off a wagon a exploded with great force, breaking t windows of Leffert Bros.' store, close by, well as those in the store of A. & M. Del vage. When the plate glass windows the former store were broken, a quanti of jewelry and diamonds was thrown in the street. A number of small diamon in loose form, valued at about $500, we lost.

B. L. Gates, 809 Second Ave., Seattl Wash., had a rather novel experience r cently, and for a time had more th $1,000 worth of lost gems in his possessio Two men entered his store and show him diamonds which they offered for sal He recognized one of the men as a crin inal, whose picture he had seen in a ci cular sent to him, and told the men to r turn later. In the meantime he telephon to the police and a detective was sent t assist in identifying the man. When th men reappeared one of them was take into custody, but just as they had steppe outside the door the man broke loose an made his escape. It is believed that th diamonds were stolen in Vancouver, ther having been a large robbery there recentl

Savannah, Ga.

S. E. Theus, of Theus & Co., is a membe of the Grand Jury for the December ter of the Superior Court of Chatham County Ga.

The following traveling representative were here recently: A. F. Belcher and M E. Treat, Gorham Mfg. Co.; L. D. Re nolds, Shafer & Douglas; S. L. Mitchel Sloan & Co.; A. M. Harvey, Carter, How & Co.; M. F. Loomis, C. Sidney Smith & Co.; Arthur Hillory, Moore & Son; G. H Sluter, Bippart, Griscom & Osborne; W. F Skillman, M. B. Bryant & Co.; John E Valk, N. H. White & Co.; J. Zineman, Hey man & Kramer; A. E. J. Winter, Eno Richardson & Co.

A. E. Bair, Clay, Ky., has gone out of business and is now with the Dennis-Carre Jewelry Co., of Bessemer, Ala.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG MAN, 19, desires a position with a wholesale jewelry house. Box 587, care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler wants a steady position; best reference. Write to "E. C.," 10-12 Morton St., New York.

OPTICIAN, watchmaker and salesman wants situation at once; capable to take charge; do not engrave. C. E. Stokoe, Grand Haven, Mich.

FIRST CLASS watchmaker desires position in the east; capable of handling high grade work; best of references. E. Seibel, Poplar Bluff, Mo.

WATCHMAKER wants situation; can handle railroad work; salary, $25. "C. G., 542," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

YOUNG MAN, 22, desires position in first class diamond or jewelry office; six years' experience; best of references. "S., 591," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with fine retail trade in middle west, is open for engagement Jan. 1. Address "Engagement, 567," care Jewelers' Circular-Weekly.

POSITION wanted by man with some experience to represent manufacturing jewelry plant in the jobbing or retail trade. "L. T., 420," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, thoroughly experienced stock clerk and assisting superintendent in plated jewelry shop, wishes position. "J., 526," care Jewelers' Circular-Weekly.

REPAIRER, first class jeweler, on new work and fine repairs; good references; go anywhere; store work preferred. Address "Z. J., 532," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, good salesman, age 27, married, strictly sober, wants position Jan. 1; south or southwest preferred. "C. H.," 103 Elizabeth St., Oneida, N. Y.

ENGRAVER and assistant watchmaker, can do clock and ordinary jewelry repairing; 10 years' experience; good salesman. Address "C., 566," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, many years' experience, south and far west, open for change Jan. 1; exceptionable references. Address "U., 384," care Jewelers' Circular-Weekly.

AMBITIOUS young man, with six years' experience as stock clerk and salesman, desires a position at once; A1 references. "N. M., 557," care Jewelers' Circular-Weekly.

PAWNBROKER'S CLERK and salesman, age 30, eight years' experience, wants position in city or country; start at $15; good reference. Max Pesky, 99 E. 111th St., New York.

A HUSTLER, established trade, diamonds, watches, jewelry, many years' experience, wishes to connect Jan. 1 with first class house. "M., 403," care Jewelers' Circular-Weekly.

JEWELER on new and repair work, also sets stones, seeks position in store for new year; must be west; wages, $22 per week. Address "New Year, 514," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer, 16 years' experience, able to take charge of shop, wants situation as foreman; A1 references. "Sample Maker, 552," care Jewelers' Circular-Weekly.

RAILROAD WORK a specialty; swift and accurate; can receive work and get good prices; a very fine salesman with 14 years' experience. "J. R. H.," 354 Clifton Ave., Newark, N. J.

POSITION WANTED by young man to finish trade under good workman; have had three years' experience at bench; can furnish A1 references. Address "Finish, 442," care Jewelers' Circular-Weekly.

WATCHMAKER and optometrist, holding Iowa State certificate, 10 years' experience, can come at once; best of reference from present employer. "W. O., 575," care Jewelers' Circular-Weekly.

SALESMAN, 28 years of age, with 10 years' experience in the jewelry business, specialist in white stones, wishes a position with a first class house. "C. R.," care Sam Tobias, 36 E. 7th St., New York.

COLORER, crackajack on all colors and metals, mixes solutions, capable of installing plant and taking charge; presently employed, seeking change; references. "Berlin," 44-46 Ave D, New York.

FOR SOUTHERN TERRITORY, salesman of recognized ability and intimate knowledge of the jewelry trade is available for a strong first class line by Jan. 1. "Ability, 507," care Jewelers' Circular-Weekly.

WATCHMAKER, high grade work exclusively; 25 years' experience; full set of up-to-date tools; do not engrave; gilt edge references; New York State preferred. W. G. Mead, Cortland, N. Y.

OPTICIAN wants situation; capable to take charge of optical department; willing to wait on trade or assist with watch work. "P., 541," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

PRECIOUS STONE salesman with best western acquaintance is open for engagement. "L., 543," care Jewelers' Circular-Weekly.

FIRST CLASS engraver on gold and silver, having engine turning lathes, desires to take charge of engraving department in large manufacturing concern. Address "Engraver, 516," care Jewelers' Circular-Weekly.

POSITION WANTED as foreman with manufacturing jeweler; 25 years' experience; have thorough knowledge of all its branches; can furnish best of reference. "Foreman, 483," care Jewelers' Circular-Weekly.

MANUFACTURING JEWELER on rings, model maker with original designs, also expert modeler in cuttlebone and sand, wishes position with first class house by Jan. 1. Adershleger, 164 Broome St., New York.

COMPETENT WATCHMAKER desires position; experienced on railroad watch work; capable of taking full charge of repair department; Wisconsin preferred. Address "W., 558," care Jewelers' Circular-Weekly.

SALESMAN, department stores, jobbers, etc., west or any other territory, 14 years' experience, 28 years of age, unquestionable references, open for engagement. Address "Thorough, 515," care Jewelers' Circular-Weekly.

ENGRAVER; a position as an engraver on deposit ware; 3½ years' experience, also had some experience on hollow ware; best of reference; will work at reasonable rate. "A., 538," care Jewelers' Circular-Weekly.

WANTED, Jan. 1, 1910, position as first class watchmaker, artistic engraver and refracting optician; prefer small place if wages are sufficient, but would go to large city. "Jeweler," 301 N. Main St., Salisbury, N. C.

SALESMAN with experience is open for a road position after Jan. 1; well acquainted with the trade in the western states. Address "Acquainted, 569," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

STRICTLY first class watchmaker, thoroughly experienced on railroad and all grades, rapid and accurate, own modern tools, desires permanent position; first class references. "L. R., 574," care Jewelers' Circular-Weekly.

SALESMAN, with experience and knowledge of silverware business, familiar with trade in New York and New England, would like to associate himself with first class house. Address "A. P., 355," care Jewelers' Circular-Weekly.

SALESMAN desires manufacturer's line Jan. for New York City and State and the mid west; well acquainted with the wholesale retail jewelry and department store trade. 451," care Jewelers' Circular-Weekly.

SALESMAN, with over three years' experience south, desires to change; would like to h from any manufacturing or wholesale jewe who wants a southern representative. Addr "L., 313," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires position west; 20 years in trade; full set of tools and lathe; used to taking in and delivering high c work; thoroughly competent, reliable C Ha son, 402 S. Fourth Ave., Mt. Vernon, N Y

PAWNBROKER, all around, 14 years' experier also good watchmaker, would like permanent sition; can furnish best reference and bond necessary. Leo Spero, care H Harris, broker, 212 W. Water St., Milwaukee, Wis.

SITUATION as second watchmaker and F clock repairer, by young, single man, best habits; position about first of year; sou ferred; nothing but reliable houses consider "L. E., 525," care Jewelers' Circular-Weekly

REGISTERED optometrist, New York, 15 ye experience, expert retinoscopist and ad with A1 references, will make change Jan salary or terms; Manhattan or Bronx care Edward T. Grady, 114 E. 23d St., N York.

POSITION WANTED after Jan. 1 by first c watchmaker of 10 years' experience on fine complicated watches, good salesman and graver; can give A1 references; prefer west States. "A., 437," care Jewelers' Circu Weekly.

WANTED, by Jan. 1, inside position with jobb or manufacturing house; experienced b keeper, can operate typewriter; four years perience in jewelry business; can furnish b of references. "S. D., 580," care Jewelers cular-Weekly.

EXPERIENCED office manager, thoroughly c versant with the wholesale and manufactur business, familiar with modern business metho and accustomed to having entire charge, o for engagement. Address "P., 399," care Je elers' Circular-Weekly.

CLOCKS; thoroughly practical clock salesm with 15 years' experience, is open for engag ment with either wholesale or retail hous knowledge of all domestic and foreign mak highest credentials. Address "V., 431," ca Jewelers' Circular-Weekly.

SALESMAN, with years of experience and h ing fine trade in Chicago, west and northwe wants line of diamond gold jewelry, or g rings on commission or salary. Address " 570," care Jewelers' Circular-Weekly, *Heyworth Bldg., Chicago, Ill.*

EXPERT WATCHMAKER, 16 years' experien on railroad and complicated watches, also a fi engraver, good salesman, a first class all arou man; first class references; fine appearance; go habits. Address "Expert, 472," care Jewele Circular-Weekly, 503 *Heyworth Bldg., Chicag Ill.*

YOUNG LADY, five years' experience with o firm, desires to change Jan. 1; competent every respect with all the details of office wo and travelers' stock, books and reports; c make herself generally useful; best of refe ence. "S., 548," care Jewelers' Circul Weekly.

FIRST CLASS watchmaker and salesman wou like to make change to position as manager first class store or position in charge of repa department; capable of giving prices on kinds of jewelry and watch work, best Ame ican references. "O., 559," care Jewelers' C cular-Weekly.

SALESMAN, ambitious, energetic with experien and knowledge of silverware business, well know throughout jewelry and department store tra in Greater New York and vicinity, desires make a change; would like to associate himse with first class house. Address "Ability, 519 care Jewelers' Circular-Weekly.

SITUATION WANTED by retail salesman high class store; competent man accustomed waiting on high class city retail trade; famili with nearly all prominent eastern high gra lines, diamonds, watches, silver, leather good etc.; can take charge of registers, office wor or management; not afraid of work and de sirous of beginning at once. For reference an further particulars address "Retail Salesma 561," care Jewelers' Circular-Weekly

SITUATIONS WANTED—Continued.

ONE railroad watchmaker, clock and jewelry repairer, optician and salesman, fair engraver; worked for railroad inspector two years; fast and accurate workman; will go anywhere to position for written contract; salary, $25 per week; married, age 30, good habits and reference U. S. Webb, Litchfield, Ill.

AGENT SIGNED FOR 1910; A1 salesman wants to represent manufacturer to call on jewelers and department stores, middle west. "V., 927," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line well acquainted in the south and middle west is open for engagement Jan. 1; manufacturing line preferred. Address "B. R., 374," care Jewelers' Circular-Weekly.

ONE WATCHMAKER, good engraver, graduate optician, experienced as manager, watch inspector, etc., 18 years' experience; steady and reliable; have tools, trial case, etc.; good references; west or southwest preferred. "Competent, 509," care Jewelers' Circular-Weekly.

Side Lines Wanted.

YOUNG MAN would like line of jewelry for New York City, Brooklyn, Philadelphia, Washington and Baltimore, six years' experience with this trade; have established office. "X., 518," care Jewelers' Circular-Weekly.

FIRST CLASS salesman, about to open a sample room in one of the best locations in Boston, would like another line to sell to jewelry or other trade; only first class propositions with exclusive territory considered. Address "Salesman," Box 3133, Boston, Mass.

WE ARE LOOKING for a representative jewelry line for our salesmen to carry in connection with our own line of goods; the entire United States thoroughly covered; if you want representation in any territory write us, giving full particulars regarding your line. "T. I., 586," care Jewelers' Circular-Weekly.

WANTED, for retail trade, reliable manufacturers lines of plated chains, bracelets, lockets; commission basis; established trade. Address "B., 573," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN, who has New Orleans office with established trade in south, is open for one or two good manufacturers' lines in gold and plated jewelry for the retail and department store trade on a salary or commission basis; highest references given. Address "Traveler," Room 219, 850 Canal St., New Orleans, La.

WANTED, a line of gold rings, chains, lockets, brooches to sell retail trade; commission basis. E. M. Bracher, 735 Sansom St., Philadelphia, Pa.; Formerly of Bracher, Becker & Barnett, Newark, N. J.

WANTED on commission, good line of diamond mountings to carry in conjunction with line of loose diamonds and fine mounted goods; middle west, north and southwest. "Y., 554," care Jewelers' Circular-Weekly.

WANTED, manufacturer's line of 14-karat or 10-karat up-to-date jewelry to sell on commission to retail jewelers in Pacific coast territory, by San Francisco firm, having established connections with best trade; no conflicting lines; best references. "L. G., 590," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, a good watchmaker, jeweler and engraver; permanent position to the right man. J. K., Roumain, Baton Rouge, La.

PERMANENT POSITION and good wages for good watchmaker, jeweler and fair engraver. Sulzbacher Jewelry Co., Florence, S. C.

WANTED, traveling salesman, with experience in established territory. Please write to D. Jacobs & Co., Merchants' Bldg., Cincinnati, O.

WANTED, salesman to carry line of sterling silver on commission through middle west. "V. W., 556," care Jewelers' Circular-Weekly.

WANTED, salesmen to carry line of sterling silver on commission through southern States. "C. K., 555," care Jewelers' Circular-Weekly.

SALESMAN WANTED to carry first class side line on commission; references required; state experience and territory. Box 147, Mt. Vernon, N. Y.

WANTED, an experienced traveler for Pennsylvania; only those having experience in this State need apply. Ritter, Kahn & Co., 1014 Arch St., Philadelphia, Pa.

SALESMAN to represent a 10 karat line of jewelry in the middle west to the jobbing trade; references required. "Salesman, 576," care Jewelers' Circular-Weekly.

A REAL, first class watchmaker and engraver by Jan. 15; send sample of engraving; salary, $18; state experience and reference. O. Salzman, 309 Main St., Danville, Va.

WANTED, diamond setter; good position; permanent; 7th Floor, 23 E. 20th St., New York.

WANTED, by old and well known wholesale house, salesman to carry general jewelry line on commission in Colorado and vicinity. "B. N., 572," care Jewelers' Circular-Weekly.

WANTED, department foreman in Chicago jewelry factory; general experience and capable of handling workmen; good position for right man. "E., 438," care Jewelers' Circular-Weekly.

WANTED, watchmaker by Jan. 1; none but first class, strictly reliable man need apply; state salary wanted and references in first letter; permanent position to the right man. Carl Mayer, Austin, Tex.

WANTED, by a diamond house, an experienced traveling salesman with an established trade. Address "Diamonds, 582," care Jewelers' Circular-Weekly.

A1 WATCHMAKER, jeweler and engraver; permanent position and good pay; send sample of engraving and reference with first letter. W. J. Burden, Wilson, N. C.

WANTED, salesman for Jan. 1, by large watch house to cover New York State, Pennsylvania and New England; one acquainted with that territory preferred. Address "G., 370," care Jewelers' Circular-Weekly.

FOREMAN WANTED by Newark manufacturing jeweler employing 30 hands; thoroughly competent in all branches of business; state age, salary and reference; confidential. "J. S., 553," care Jewelers' Circular-Weekly.

LEADING hall clock manufacturers wish to engage a young salesman having some experience and acquaintance with the wholesale jewelry and clock trade in the south. Address "G., 517," care Jewelers' Circular-Weekly.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

WANTED, salesman for middle west; must be experienced in sterling silver hollow ware and novelties, also thoroughly acquainted with the trade; all correspondence confidential. Address "H., 536," care Jewelers' Circular-Weekly.

PROVIDENCE manufacturer of high grade gold filled chains, fobs, bracelets, wants salesmen with established trade, for Pennsylvania, New England and western territory; state experience and references. Address "Box 547," care Jewelers' Circular-Weekly.

HENRY FROEHLICH & CO., 68 Nassau St., New York, require two good salesmen, one for the far west and one for the south.

WANTED, experienced traveler for Oklahoma, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman & Co., 565 Broadway, New York.

WANTED, young man experienced in tools and materials; state experience, reference and salary expected. Apply E. W. Reynolds Co., Los Angeles, Cal.

WANTED, a salesman for the south by a manufacturer having an established trade in that territory; must be able to give first class references and show results; small salary and commission. "Z., 584," care Jewelers' Circular-Weekly.

WANTED, watchmaker, engraver and general repairer and assistant in retail jewelry business and caretaker; lathe and tools desirable; only the best of references considered; young man of experience required. Address P. O. Box 75, Canandaigua, N. Y.

WANTED, an experienced traveler to cover the full west and south from Denver to the coast, including Texas, with a complete line of diamond, gold and gold filled jewelry, either commission or salary. Address "K., 368," care Jewelers' Circular-Weekly.

EXPERIENCED SALESMAN; young man for precious and semi-precious stones, very well acquainted with the manufacturers of New York and Newark; best reference required; do not answer unless fully qualified. Address "Fully, 489," care Jewelers' Circular-Weekly.

SPINNER WANTED, first class man on small silverware with long experience, one who can produce; no other need apply; wages no object; good opportunity for right man; state experience and reference. Address "Sterling Co., 549," care Jewelers' Circular-Weekly.

WE HAVE an opening for a salesman for the middle and southwest; good opportunity for right man. Apply Henry Freund & Bro., 71 Nassau St., New York.

SALESMAN of ability with established trade in Texas, Oklahoma, Kansas and Arkansas; don't reply unless you can qualify; confidential. M. J. Averbeck, 10 Maiden Lane, New York.

WANTED, an experienced salesman for the middle west to carry a representative line for the jewelry trade; exceptional opportunity for a first class man; must be able to give first class reference and show established trade; a small salary and commission. "D. V., 585," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, 1910, young man who is a good engraver and can do jewelry and clock repairing; must furnish A1 reference as to honesty, sobriety and capability; send sample engraving in first letter and state salary expected; a permanent position to right man. S. A. Daniels, Americus, Ga.

WANTED, several salesmen; splendid chance for men with experience and established trade; write full particulars; bright. M. J. Averbeck, 10 Maiden Lane, New York.

BY OLD and well-known wholesale house, general jewelry line, salesman to cover established territory, New York and Pennsylvania. "B., 546," care Jewelers' Circular-Weekly.

SALESMAN experienced, selling to retail jewelers and department stores, to sell a line of jewelry cases; good salary to the right party. Write "J., 550," care Jewelers' Circular-Weekly.

(Special Notices continued on page 94)

Special Notices.

(*Continued from page 93.*)

HELP WANTED.—Continued.

WANTED, jewelry salesman to handle Baker's instantaneous silver polish as a side line. Address C. P. Baker & Co., 1112 Mt. Vernon St., Philadelphia, Pa.

SALESMAN WANTED, one who has established trade in southern states by manufacturers of 10-karat jewelry; state experience, salary, references, etc. Address "E., 589," care Jewelers Circular-Weekly.

SALESMAN wanted by an old established manufacturing house making a 14-karat line; an experienced and energetic salesman acquainted with the retail trade in the middle west. Address P. O. Box 2127, New York.

WANTED, for Virginia, first class jeweler capable of doing first class job work as well as new work; a good diamond and stone setter, with full knowledge of coloring; no bums or topers need apply; give reference and state experience and salary wanted in first letter; pleasant and permanent position, open in January. "E., 361," care Jewelers' Circular-Weekly.

WANTED, a traveling salesman of ability for a high grade line of European leather goods and novelties; import only; travel only a few months each year; must be well acquainted with the best leather goods and jewelry trade; all communications are received in strict confidence. Address, with full particulars, age, salary, territory, etc., "Y., 298," care Jewelers' Circular-Weekly.

SALESMAN of ability and with experience selling high grade emblems to sell retailers and jobbers in central and eastern territory; mention experience, references, salary expected, etc. "C. Y., 579," care Jewelers' Circular-Weekly.

SALESMAN WANTED with established trade in New York City and State, Pennsylvania and New England, by manufacturers of 10-karat jewelry; state experience, salary, references, etc. Address "N. K., 588," care Jewelers' Circular-Weekly.

WANTED, by a first class Providence manufacturer, a salesman with a good established trade south to carry a complete line of high grade gold filled chains, fobs and bracelets, as a side line on commission. "R., 522," care Jewelers' Circular-Weekly.

WANTED, traveling salesman for the State of Illinois; must be well acquainted with the trade and command a large business; no others need apply; a good proposition for the right man. Address, stating former experience and amount of goods sold, Claude Seymour, care Otto Young & Co., Heyworth Bldg., Chicago, Ill.

For Sale.

FIXTURES for sale, cheap. For full particulars apply H. Woronov, 727 Grand St., Brooklyn, N. Y.

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base, cost $12,000 six years ago. Address L. W. Vilsack & Co., Pittsburg, Pa.

TOOLS, for sale, cheap; all watchmaker's tools, bench, Mosley lathe and a complete set of handy tools to be sold separate, or in one lot; come any day you like. Mr. Pfister, 478 Jefferson Ave., near Sumner Ave., Brooklyn, N. Y.

Business Opportunities.

WANTED, partner with about $2,000 for live northern Indiana town. Address "A. Z., 571," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

A WELL KNOWN party desires an active partner with additional capital to invest in cash specialty business. Address "Safe, 594," care Jewelers' Circular-Weekly.

FOR SALE, an up-to-date jewelry store, good trade, good line of stock and repair work; reason for selling, poor health; terms reasonable; population, 8,000. A. C. Brown, Cambridge, Md.

SERIOUS MAN, thoroughly understands all works of casting jewelry and goldsmiths' art, design, model, molding, smelter; ask for associate. "Silverware, 544," care Jewelers' Circular-Weekly.

FOR SALE, an old established jewelry store; can be bought for very little money; with or without stock; must sell on account of sickness. Inquire, 279 Van Brunt St., Brooklyn, N. Y.; or, S. Rosenthal, 37 Maiden Lane, New York.

WANTED, additional capital of about $20,000 in an established manufacturing jewelry business; fine up-to-date plant with large and lucrative trade throughout the United States. Address "Manufacturer, 551," care Jewelers' Circular-Weekly.

EXCELLENT CHANCE for man with small capital to purchase well paying jewelry business in Washington; must sell soon as possible on account of the health of my wife; can reduce to about $1,500 by Jan. 1. Address "K., 466," care Jewelers' Circular-Weekly.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers, sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, or will take active managing partner, one of the finest retail jewelry stores in progressive city of over 100,000 inhabitants and the metropolis of extensive surrounding country; store is beautifully and richly furnished in solid mahogany and marble; centrally located on main retail street and enjoys the patronage of the best people; stock is new and up-to-date, purchased from leading manufacturers at bottom prices and consists of watches, diamonds, jewelry, sterling silver, silver plate and such goods as are usually found in first class jewelry stores; invoices $50,000; can be reduced to suit; no encumbrances; will sell out entirely, cash or easy terms, or retain interest without active service; this is one of the best opportunities for a young man of experience with $20,000 or more that has been offered in the jewelry trade for a long time and carries with it the greatest possibilities; references exchanged. "K. K., 581," care Jewelers' Circular-Weekly.

Wanted to Purchase.

OLD LATHES WANTED, for cash, White 1½, small chuck, and Webster Whitcor describe condition and state how many chu and we will make best cash offer; write im diately. Ezra F. Bowman's Sons, Lancaster, I

To Let.

TO LET, part of front office. Room 41, 65 Nas St., New York.

DESK ROOM and part of office, modern build elevator service, no expense for office boy, o always open. Room 54, 7 Maiden Lane, N York.

LOFT at 122 Nassau St., New York; good l cheap rent, long lease; desirable floor for ma facturing jeweler; fixtures for sale Tushnett & Lancton.

DESK ROOM, with privileges of telephone t writer; no office boy required; have g best spot on Lane. Room 407, Jeweler, B 9-11-13 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from photo on watches, dials, brooches and lock Goldstein Engraving Co., 45 Maiden Lane, N York.

Practical Course in Adjusting

By THEO. GRIBI

Published Price, $2.50

SPECIAL REDUCED PRICE
$1.50

Post Prepaid

The Jewelers' Circular Pub. Co.
PUBLISHERS
11 John St., cor. Broadway, New York

PATENT DEPARTMENT

WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED D C. 14, 1909.

3,031. ATTACHMENT FOR BANGLES, BRACELETS AND THE LIKE. Sam Mendel, Manchester, England. Filed March 14, 1904. Serial No. 198,104.

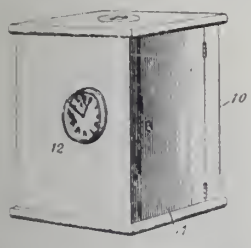
combination, a chain bracelet, a pendant refor m the form of a small metal casing, a d axis witbin the casing, a small barrel looscly nted on said axis, a coiled spring witbin the



rel with one end connected to the axis and the er end to the barrel, and connecting means ween the bracelet and barrel whereby the bracemay be allowed to yieldingly pass over the arer's hand.

3,176. LIGHT-EXTINGUISHER. Joseph H. Burdock. Albia, Ia. Filed Aug. 8, 1908. Serial No. 447,624.

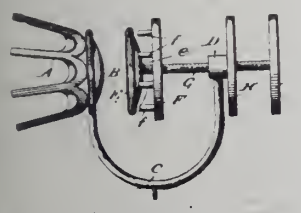
n a device of the character described, the com-ation with a casing, of a two-part drum jour-ed therein and having one face provided with ans for engaging a controlling device, a flexible



nnection secured at one end to a part of the um, a weigbt secured to the other end of said xible connection. a second flexible connection nnected at one end to the other part of tbe um, a shaft, means carried by the sbaft to which e other end of the flexible connection is held, d time mechanism for releasing the shaft.

43,185. EARRING. Morris L. J. Girdany, Boston, Mass. Filed June 3, 1908. Serial No. 436,507.

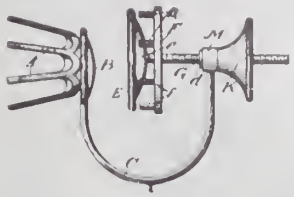
In an carring, a reinforcing disk provided with



gs or pins and attached to a screw working rough a fixed nut and carrying a loose ear grip-g disk, for the purposes set forth.

43,186. EARRING. Morris L. J. Girdany, New York. Original application filed June 3, 1908. Serial No. 436,507. Divided and this application filed Sept. 28, 1909. Serial No. 520,010.

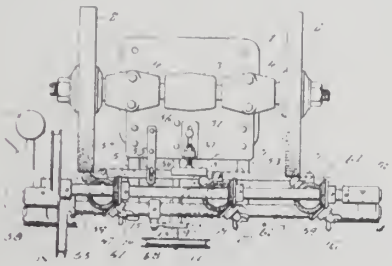
An carring consisting of the combination of a jewel setting connected with a sleeve by means of a loop of metal, said sleeve having a nut free to revolve therein said nut having shoulders to pre-



vent it from working out of the sleeve, and a screw carrying a gripping disk on its inner end said screw being capable of travel back and forth by turning the nut through which it works.

943,191. GEM-CUTTING MACHINE. Charles G. Hull, Los Angeles, Cal. Filed May 25, 1909. Serial No. 498,356.

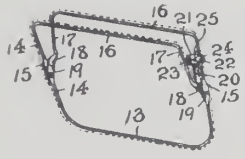
In a gem-cutting machine, a rocking frame, two carrier members mounted on said rocking frame to rotate on an axis transverse to the rocking axis of the frame, a form holder and a gem holder carried respectively by the said carrier members,



operating means connected to said two carrier members to turn the same in unison with relation to the rocking frame, means operating on the form holder and gem holder to rotate the same in unison in their bearings in said members, grinding means movably mounted in proximity to the gem holder, and a guide member mounted in proximity to the form holder to control the position of the gem holder by engaging with a form on the form holder.

943,271. WATCH-GUARD. Solomon Rosofsky, Brooklyn, N. Y. Filed March 26, 1909. Serial No. 486,042.

A safety-retainer for watches comprising a covered frame-work provided with a self-opening mouth. a spring-arm secured to said frame-work, means connected with said spring-arm for securing



said mouth in its closed relation, a push-piece connected with said spring-arm for operating the same, and means for securing said covered frame-work within the pocket of wearing apparel, comprising an elongated plate, shanks upon said plate, heads upon said shanks, means for securing said plate to said framework, and a locking bar adapted to engage said shanks and retain a pocket and wearing apparel in holding engagement therewith.

943,291. JEWELRY. Louis Adler. New York. Filed Jan. 19, 1909. Serial No. 473,114.

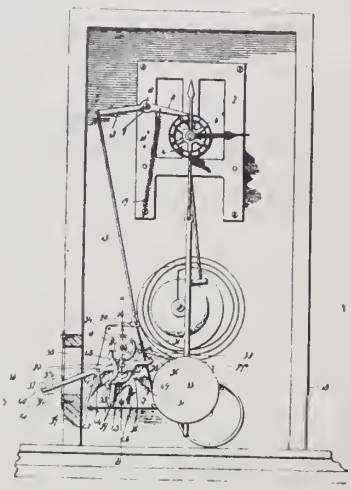
In a brooch, or the like, provided with a pivoted pin, a hook-member designed to receive the pin and having a solid hook-portion and a bifurcated base, and a catch-member pivoted in said bifurcated base to swing toward and from the open side of the hook-member, said catch-member when closed barring said pin against downward or outward movement with reference to the hook-member, having a projection adapted to pass under the end of the hook-portion and to be forced past the under side of the pin and be housed within the rear part of the hook-member, and having also a finger adapted to close the open side of the hook-member and to bear against and extend upward along the outer surface of the said solid hook-portion, said finger serving also as means



for opening the catch-member and as a stop to limit the inward movement thereof.

943,312. EIGHT-DAY ALARM-CLOCK. Paul Lux, Waterbury, Conn., assignor to the Waterbury Clock Co., Waterbury, Conn. Filed June 9, 1909. Serial No. 501,032.

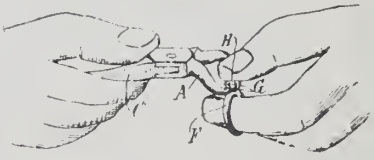
In an eight-day alarm-clock, the combination with the time-movement thereof, of an independently organized alarm-mechanism connected there-



with for operation thereby once in 24 hours for eight days, the said alarm-mechanism including a rack provided with means for manually stopping the sounding of the alarm without shutting off the alarm-mechanism from further automatic action.

943,530. TOOL FOR REMOVING DIAMONDS FROM SETTINGS. Oliver M. Farrand, New York. Filed Feb. 10, 1909. Serial No. 477,147.

A tool for removing diamonds from settings, said tool having a pair of members adapted to be



pressed together, and having upon said members means for engaging the setting and means for engaging the diamond to force the same out of its setting by springing the setting open.

Designs.

40,392. FOB. Frank Erben, Cleveland, O. Filed



Sept. 15, 1909. Serial No. 517,537. Term of patent 3½ years.

40,393. WATCH-DIAL. Edwin Hart, Waterbury, Conn., assignor to the New England



Watch Co., Waterbury, Conn. Filed Oct. 11, 1909. Serial No. 522,206. Term of patent 14 years.

40,394. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. Charles Osborne,

SPECIAL BARGAINS

IN

OMEGA

MOVEMENTS and WATCHES

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THE FUNDAMENTALITY OF

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They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

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TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



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2 and 4 MAIDEN LANE, NEW YORK

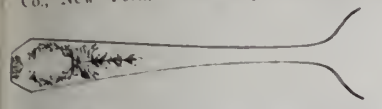
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New York, assignor to the Whiting Mfg. Co., New York. Filed Sept. 17, 1909. Se-



rial No. 518,298. Term of patent 14 years.

UNITED STATES TRADE-MARKS.

The following trade-marks have been adjudged titled to registration under the Act of Feb. 20, 05, and are published in compliance with Sec- 6 of said act. Said section provides:

Any person who believes he would be damaged the registration of a mark may oppose the same filing notice of opposition, stating the grounds refor, in the Patent Office, within 30 days after publication of the mark sought to be registered, ch said notice of opposition shall be verified the person filing the same before one of the cers mentioned in Section 2 of this act. If no ice of opposition is filed within said time the missioner shall issue a certificate of registra- therefor, as hereinafter provided for."

larks which are stated to have been "Used 10 rs" are registrable under the last proviso of tion 5 of said act, which is as follows:

And provided further, that nothing therein shall ent the registration of any mark used by the ecant or his predecessor, or by those from om title to the mark is derived, in commerce n foreign nations or among the several States, with Indian tribes, which was in actual and sive use as a trade-mark of the applicant or predecessor from whom he derived title for 10 rs next preceding the passage of this act."]

TRADE-MARKS PUBLISHED DEC. 14 1909.

No. **27,991.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) THE D. L. AUD CO., Columbus, O. Filed June 10, 1907.



Particular description of goods.—Emblems of ternities, societies, organizations and associ ons, made up in the form of or mounted on s, badges, buttons, buckles, brooches, lockets, s, pendants and finger rings.

No. **30,038.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) BYRON L. STRASBURGER & Co., New York. Filed Sept. 18, 1907.

EVINGTON

Particular description of goods. Watches and atch movements.

NITED STATES PATENTS THAT HAVE EXPIRED.

Reported especially for THE JEWELERS' CIRCU- R WEEKLY by Davis & Davis, Patent Attorneys, ew York and Washington, D. C.

Patents expired, Dec. 13, 1909.

87,732. WATCH OILER. IRA L. GREEN, St. Regis Falls, N. Y.

87,988. WATCHMAKER'S TOOL. GEORGE W. CAMERON, Poplar Bluff, Mo.

88,062. ALARM ATTACHMENT FOR WATCHES. GEORGE J. CAPEWELL, Hartford, Conn.

88,069. WATCHMAKER'S TOOL. URBAN W. FRINK, Chicago.

88,097. WATCH MOVEMENT BOX. CARLOS H. SMITH, Elgin, Ill.

88,103. REPEATING-CLOCK. STEPHEN WILCOCK, Toronto, Canada.

88,114. MACHINERY FOR ROLLING GLASS. EDWARD F. CHANCE, West Strethwick, Eng.

Design granted Dec. 14, 1895, *for* 14 *years.*

4,954. HANDLE FOR SPOONS, ETC. AUSTIN F. JACKSON, Taunton, Mass.

Designs granted Dec. 16, 1902, *for* 7 *years.*

6,167. CUT STONE. ERNEST G. H. SCHENCK, Orange, N. J.

36,168. WATCH FOB. FRED I. GORTON, North Attleboro, Mass.

Designs granted June 12, 1906, *for* 3½ *years.*

38,066. BACK FOR HAND MIRRORS, BRUSHES AND SIMILAR ARTICLES. HENRY B. BEACH and HENRY KAYSER, Meriden, Conn.

38,067. BACK FOR HAND MIRRORS, BRUSHES AND SIMILAR ARTICLES. HENRY B. BEACH and HENRY KAYSER, Meriden, Conn.

BRITISH PATENTS.

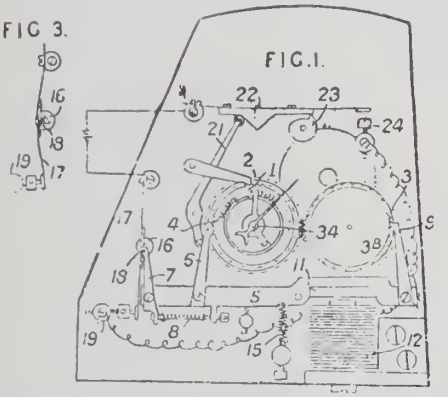
(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF NOV. 31, 1909.

16,701. ELECTRIC CLOCKS. F. C. WEBBER, Bristol. Aug. 8. Period for granting patent not yet expired.

Maintaining Power.—A spiral spring 4, which is stretched around a drum attached to a ratchet-wheel 1 fast on a spindle 34, is stretched once a minute when an electro-magnet 12 attracts its armature 11, which is carried by a lever 5, a pawl 6 on that lever driving a ratchet 1 the space of a tooth. The spring 4 has its ends attached to a driving wheel 2 loose on the spindle 31, and the ratchet 1 respectively. The driving-wheel 2 is geared to an equal wheel 3, which carries a ratchet 3B engaged by a second spring-controlled pawl 9 on the arm 5, so that the return of the arm 5 by a spring 15 is controlled by the rotation of the wheel 3. The circuit of the electromagnet 12 is closed

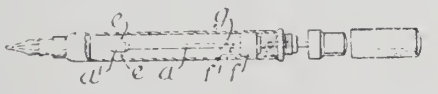
FIG 3.



through contacts 17, 19 and 22, 24. The spring contact 17 is thrown against the fixed contact 19 by a pin 18 on an arm 7, which is carried by the lever 5 and controlled by a spring 8 when the pin is drawn under the base of the insulated triangular stud 16 after descending the sloping face. The pawl 6 controls through a lever 21 a contact 22 allowing it to fall on a cam 23, which rotates once a minute, just after the cam has passed the center position; the cam shortly after allows it to fall further to a fixed contact 24 and complete the circuit. A pointer friction-tight on the spindle 34 keeps pace with the minute-hand as long as the batteries are sufficiently powerful to keep the spring 4 fully wound.

16,889. PENS. G. E. SHAND, London. Aug. 11.

In a self-filling reservoir pen of the kind in which the filling-piston *f* and its optrating-rod *a*



are connected together by a bayonet-slot *g* and pins *e*, the rod *a* is provided with an enlargement a^1 which is received in a cylindrical aperture in an extension f^1 of the piston.

Applications for patents, Nov. 22-27.

27,154. CLOCKWORK MECHANISM PROVIDED WITH AN ELECTRIC WINDING DEVICE. JACOB STEIGER and JAMES BESANCON, London.

27,188. IMPROVED LADIES' HAT-PIN. SAMUEL GWYNNE DAVID, Ahertridwr, Cardiff.

27,355. IMPROVEMENTS IN ELECTRIC CLOCK-WINDING DEVICES. MAX FALK, London.

27,400. IMPROVEMENTS IN AND CONNECTED WITH CIGAR, CIGARETTE, CARD, MATCH AND STAMP CASES AND THE LIKE. LIONEL SPIERS, Birmingham.

27,513. IMPROVEMENTS IN CLOCKWORK DEVICES FOR AUTOMATIC RECORDERS. ALFRED VANDEVELDE, Manchester.

27,694. IMPROVEMENTS IN WATCH, PURSE AND LIKE PROTECTORS. WILLIAM GEORGE READ, London.

Complete specifications accepted.

1908.

27,695. BARRETTES. WALTER SIMON BECHTOLD, London. (Date applied for under Section 91 of the Act, Nov. 28, 1908, being date of application in United States.)

1909.

16,638. CLOCKS. SANFORD.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 15.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 29 cases clocks, $744.

Bocas del Toro: 1 case watches, $159.

Bombay: 88 cases clocks, $1,505.

Bremen: 2 cases watches, $3,303; 1 case plated ware, $150; 1 case jewelry, $140; 57 cases clocks, $2,000; 1 case optical goods, $500.

Buenos Aires: 4 cases jewel cases, $319; 50 cases clocks, $319; 2 cases optical goods, $585; 1 case jewelry, $145.

Callao: 5 cases plated ware, $1,034.

Chaux de Fonds: 2 cases watches, $100.

Colon: 1 case watches, $100.

Copenhagen: 5 cases clocks, $222.

Curacao: 5 cases jewelry, $371; 1 case optical goods, $130.

Christiania: 17 cases clocks, $457.

Demerara: 1 case optical goods, $131.

Hamburg: 3 cases plated ware, $273; 1 case jewelry, $500; 4 cases optical goods, $1,088.

Havana: 3 cases jewelry, $217.

Havre: 2 cases silverware, $1,065.

Hamilton: 4 cases plated ware, $345.

Iquitos: 3 cases watches, jewelry, $280.

Liverpool: 235 cases clocks, $5,472; 1 case jewelry, $216; 5 cases watches, $250; 2 cases jewelry, $711.

London: 1 case jewelry, $100; 1 case scopes and views, $250; 23 cases watches, $4,375; 1 case optical goods, $451; 2 cases silverware, $1,284; 4 cases watches, $1,390; 1 case jewelry, $491; 2 cases thermometers, $100; 16 cases optical goods, $7,829; 16 cases clocks, $645.

Odessa: 5 cases clocks, $120.

Rangoon: 147 cases clocks, $787; 7 cases clocks, $130.

Stockholm: 2 cases plated ware, $300.

St. Thomas: 7 cases watches, $213.

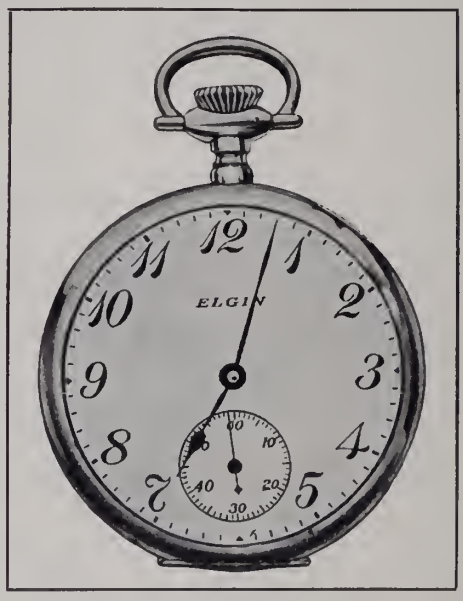
Sydney: 3 cases plated ware, $110; 137 cases clocks, $2,458.

Vera Cruz: 3 cases scopes and views, $372; 26 cases clocks, $306.

The publicity managers of the American Exposition, which is to be held in Berlin, June, July and August, 1910, recently sent out a booklet setting forth the advantages to the American manufacturer of exhibiting his product at the coming exposition. The attention of American manufacturers is called to the fact that a large number of visitors will be drawn to Germany next year by the Passion Play at Oberammergau, Bavaria. There will be no customs duty on any of the goods exhibited, and exhibits will be entitled to material ocean freight reductions both ways. The committee in charge of the exposition include some of the best-known business men in the United States. Dr. George F. Kunz, of Tiffany & Co., is the president of the advisory committee.



There'll Be a Big Christmas Demand for Elgin WATCHES



The Lord Elgin
Thin Model

The G. M. Wheeler
16, 18 and 12s

The Lady Elgin
for Women

These Are Especially Suitable Gift Watches

Dealers will find that displayi Elgin Watches in handsome g cases will increase Christmas sal Such cases are not sold or furnish by the Elgin Company but may had of fancy case dealers.

Gift Time is always Elgin Time

The unique gift value of a watch is recognized by everyone.

The superiority of Elgin Watches is common knowledge.

And our big full-page advertisement in The Saturday Evening Post for December 4th will serve as a reminder of both facts to over a million people.

So be prepared to take care of *your* Christmas Elgin trade.



Write your jobber or this company direct

ELGIN NATIONAL WATCH COMPANY
Factories: ELGIN, ILL., U. S. A.

New York Office:
15 Maiden Lane

General Offices:
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Telling Time by Automatic Machinery.

By Snowden B. Redfield, in *American Machinist.*

EVERY home has at least one piece of more or less high-grade machinery to sist in the proper regulation of house- d affairs By this piece of machinery is t meant either the sewing machine or the wn mower, because these two devices re- ire constant attention during their opera- n, and the reference is to automatic and mi-automatic machines. The piece of ni automatice machinery which is com-



Fig. 1.

[A, main contact cylinder; B, cam roller to control contact brushes; C, contact brushes; D, scissors switches; E, motion gearing.]

mon to practically every household is the ordmary domestic clock.

Few people consider the clock as a piece of machinery, especially when gotten up in the cheap forms which are now so universal. It is a fact, however, that the principal clock builders employ skilled engineers, both electrical and mechanical, in the turning out of their products, and some of the automatic clock devices which are becoming more and more commercially popular in the effort to provide uniform standard time throughout the country show in their ingenious make-up the inventive mind of the trained engineer.

ACCURATE OR UNIFORM TIME.

Importance of accuracy of time measurement is well appreciated, but a moment's thought will indicate that the harmonious running of a large establishment such as a manufacturing concern or a school, each with many separate departments, depends more upon uniformity of time in all departments than upon absolute accuracy. If simultaneous actions in different parts of a large establishment are dependent upon the clock, it is necessary that the clocks in all departments shall tell exactly the same time.

Under old-style methods this result could be secured only by using many high-grade clocks, each very expensive and even then liable to vary one from another. The modern way to accomplish this result is to install one high-grade accurate master clock which will automatically regulate any number of secondary clocks throughout the establishment so that they will all exactly agree. This automatic regulation can be extended to include the employes' time recorders in all parts of the plant, the watchmen's time detectors, and even the time stamps in the offices.

In many of these establishments, especially schools, it is also necessary to ring signal bells at certain intervals for the

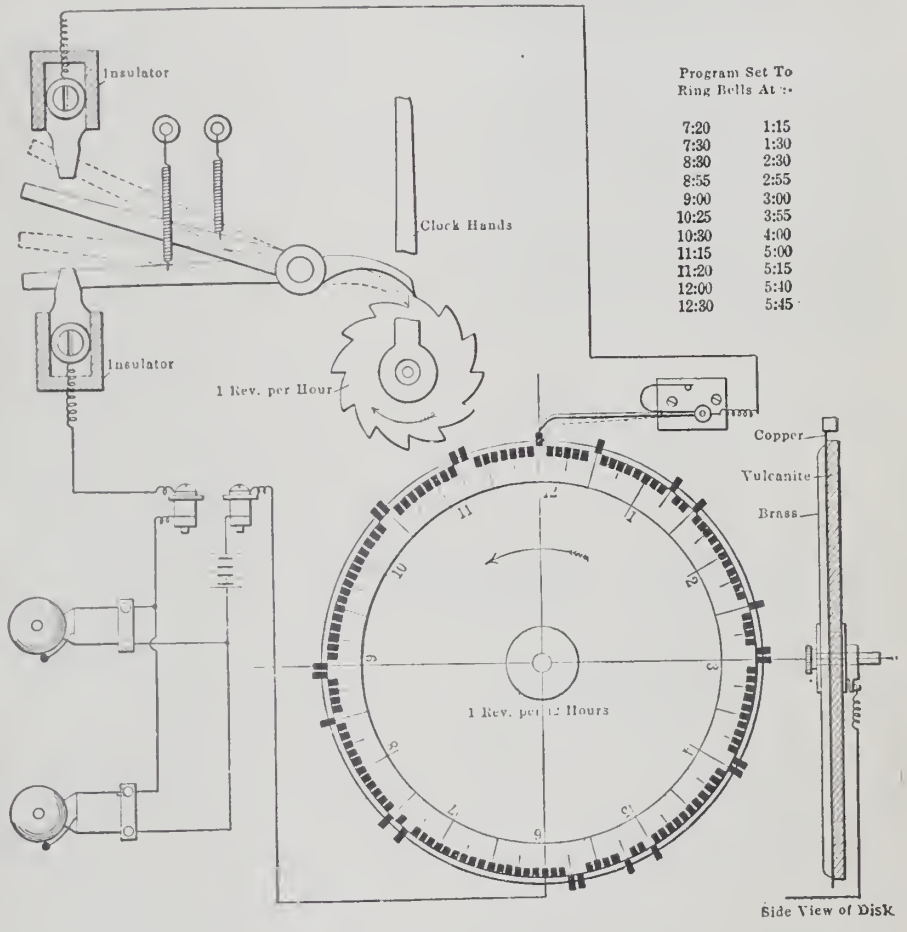


Fig. 2.

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company

Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

nging of c'asses, etc., these programmes n varying for different parts of the day l for different days of the week. The ging of these bells is accomplished by at is known as a programme clock ich may be so arranged as to automati-y care for almost any schedule.

One form of secondary clock controlled a master clock is met with by every veler, that is, the clocks so often seen in road stations which, it is proclaimed, are rected "hourly." If one happens to nce at one of these clocks on the even r, he will notice that at this time the ds will suddenly jump and stand rigidly the hour for a few seconds. These are wn as secondary, synchronized clocks, l they are all set or synchronized once



FIG. 3.
[A, lever to operate B; B, cam roller to control ushes; C, star wheel to skip Saturday and nday.]

n hour by a central master clock of high rade construction.

Another common term in the modern ock field is the self-winding clock. These cks, as the name implies, do not need be wound by hand, as they receive their nergy from electric batteries, or from an lectric power line. Master clocks may be ither weight or spring operated, or self-winding, and by their high-grade construc-ion they keep accurate time and also ynchronize any number of secondary locks which may be on the same electric ircuit with them.

There are three varieties of secondary locks. The secondary clock may be veight or spring operated and synchronized nce an hour by the master clock, or it nay be of the self-winding variety, also ynchronized once an hour by the master lock. These synchronized secondary locks are provided either with pendulum r balance wheel. The third style of sec-ndary clock is vulgarly known as the "minute jumper." These latter devices can ardly be classed under the name of clocks t all, for the mechanism inside of the ase is extremely limited. In these minute jumpers the hands move only once a minute, and thus the minute hand travels around the hour in 60 evenly spaced jumps, standing at any one minute stock still until another minute has elapsed. The jumping impulses are all sent out by the master clock and, as said, any number of secondary clocks of this character or, for that matter, of any one of the three types of secondary clocks, can be controlled by one master clock.

PROGRAMME CLOCKS—THE BELL RINGERS.

To go into the matter of the programme clock which is so common to any modern school system, an examination of Fig. 1 will reveal the general appearance of the inside workings of such a device manufactured by the Prentiss Clock Improvement Co., of New York City. This clock is usually of the weight-or spring-wound variety, often of the 60-day type, and its function is not only to keep accurate time but also to ring any number of bells according to practically any prearranged time schedule.

The programme clock may also at the same time operate any number of secondary clocks either by synchronizing them once an hour or by operating them as minute jumpers. In this way one expensive high grade central timepiece controls the movements throughout a large school building, for changing classes, assigning lessons, beginning recitations, announcing recesses, etc., and what is clearly seen to be most important, also provides accurate time on the secondary clock in each individual room.

Study of the diagram Fig 2 will show the operation of the programme system. The cylinder at the bottom, as shown in Fig. 1, is illustrated in the diagram as a circle or disk having a serrated edge. The cylinder is made up of several of these serrated disks, which are made of thin sheet copper, placed side by side on the same axis, but separated from each other by fibre spacers. The length of the cylinder depends upon the number of disks which there are in the arrangement. Resting upon the serrated points of the disks, as shown in the diagram, there are electric contact brushes, and these serrated copper disks are also in electric contact with the shaft of the cylinder and so with the framework of the mechanism.

The cylinder is driven by the clock mechanism, the ratio of the gearing being such that one of the serrations or contact points on the disks passes under the brushes every so often, say once in five minutes or once in one minute, depending upon the schedule desired. The brushes bearing upon the little contacts leads to the automatic scissor-shaped switches shown in the upper part of the diagram and also shown in the half-tone, Fig. 1. Farther on, these electric circuits pass through the battery and through the various bells to be rung. These are connected in parallel with each other. If there are many bells they will be rung by a relay which does away with a heavy current in the programme machanism. Electric condensers are also provided to eliminate sparking and burning of the contacts due to high inductance in a circuit having many bells.

The serrated contact points on the disks being of thin copper are easily bent down sideways so that they will not come in contact with the electric brushes bearing upon the circumference of the disks; and when they are bent down, the brushes rest upon intermediate fiber disks so that no electric contact is made. Only those points left standing will make electric connection with the brushes as the disks turn around. In this way, there being one contact for each unit of time, as selected, by turning down certain contacts and leaving certain others standing up, the electric contact can be made just as often throughout the day and at just as regular or irregular intervals as may be desired.

CUTTING ELECTRIC CURRENTS WITH SCISSORS.

Of course the cylinder turns comparatively slow, and it takes some little time

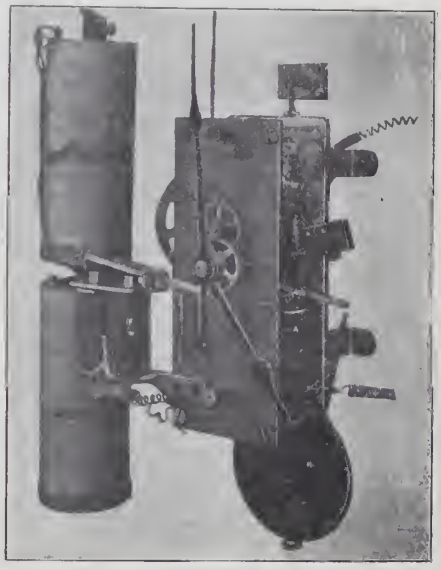


FIG. 4.
[A, electromagnet for lifting B; B, weight to open clock; C, auxiliary lever; D, knife switch for C; F, electromagnet for synchronizing; G, armature lever carrying synchronizing wedge; H, heart cam; K, clock pendulum; L, winding batteries.]

for the contact points to traverse under the contact brushes. This would lead to very slow making and breaking of contacts, causing sparking and burning of the contacts themselves, and also would continue the ringing of bells possibly for five minutes or more. These objections are overcome by the use of the little scissor switch already mentioned. The office of this switch is to make and break the electric circuit with a quick snap and also to cut down the duration of the flow of the current and the continued ringing of the bells. This can be regulated so that the bells will ring for five, ten, or fifteen seconds, as may be desired.

These little switches, as their name implies, are composed of what closely resembles the two blades and handles of a small pair of manicure scissors. When the scissors are open the under handle makes electric contact with the little knife switch above it, and the lower handle makes another electric contact with a knife switch below it. The blade ends of the scissors are raised up and dropped down by the teeth of the circular-saw-shaped cam which

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See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

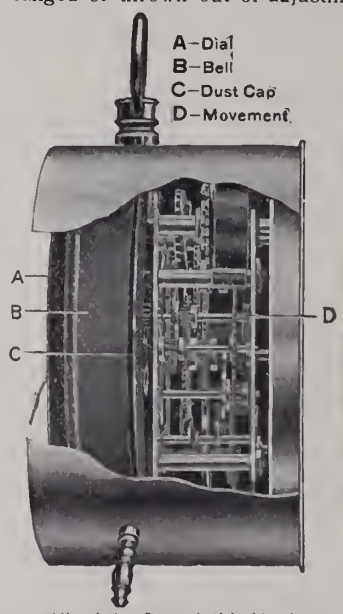
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30 hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1 2 in.; Case, seamless brass nickeled.

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rotated by the clock mechanism. One of the little blades of the scissors is orter than the other by a fractional ount. Consider now that in the diagram Fig. 2 the circular-saw-shaped cam re-lves to the right. This lifts up both of scissor blades and consequently drops wn both of the scissor handles, the nales remaining apart a distance slightly s than the distance between the upper d lower knife switches mounted on the me. Thus it is seen that, while the ides are rising and the handle descend-, no electric contact is yet made. How-er, when the scissor blades have about ached the top of the saw tooth on the n, the lower handle does come into elec-c contact with the lower knife switch, t as the upper handle does not touch



FIG. 5.
[A, electromagnet for lifting B; B, weight to erate ratchet and pawl; C, main ratchet wheel; , non-reverse pawl.]

he upper switch, still no current flows. The upper handle is the one which is con-ected to the scissor-blade which is slightly horter than its mate.

As the circular-saw cam continues to re-olve to the right, there will come a time hen the short scissor blade will slip over he end of the saw tooth, and by the action f the spring this blade drops quickly lown and the handle flies up, striking the pper knife switch and completing the elec-ric circuit from one switch to the other hrough the two scissor handles and their entral common pivot.

While the parts are in this position the lectric current is flowing and the electric ells throughout the building are all ring-ng. While this is going on also the circu-ar-saw cam is continuing to revolve in the ame direction, and within a very short nterval the other scissor blade, which is onnected to the lower scissor handle, also lips off the end of the saw tooth, and by he action of a spring the blade flies down and the handle flies up, breaking the electric contact on the lower knife switch. This mmediately cuts off the electric current and stops the ringing of the bells.

It is now seen that while the contacts of he serrated points of the main copper disks with the contact brushes bearing upon these points are of considerable duration, the circuit is only completed when the scissor handles are sprung apart, coming into contact with the two knife switches, thus accurately and instantaneously controlling the time of the flow of the electric current. These little scissor switches fly open and shut, making their knife-switch connections every so often, that is, every five minutes, or every one minute, according to the minimum time unit selected, but the bells do not ring unless while these scissor switches are open, the contact brushes bearing on the disk are in actual contact with one of the raised projections on the disk, thus completing the electric circuit.

DIVIDING THE DAY'S WORK.

Why have so many of the little serrated disks side by side on the cylinder? The number of these disks depends upon what schedule it is desired to carry out, and, as a rule, only one of these disks is in electric contact with the circuit at a time, although when there is more than one circuit there is, of course, a set of disks for each circuit, provided the programme is not alike on the several circuits. The cylinder and the disks must revolve at some convenient speed in order to make the contact points of convenient size, and so when the schedule requires frequent signals it has to be divided up into a number of disks, one disk taking care of part of the day, say, three hours, from 12 to 3, the next disk continuing the programme from 3 to 6, and so on throughout the 24 hours.

All the contact brushes connecting with any one bell circuit are hung upon a common shaft at the fulcrum end and are short-circuited on each other, so that some provision must be made allowing only one brush for each circuit to come in contact with its revolving disk at a time. This brush is that which presses upon the disk controlling the programme for that particular portion of the day's operation.

In order to control these contact brushes, a small roller, seen in Figs. 1 and 3, just above the cylinder, comes into play. This roller contains a series of cams, one cam for each contact brush. Under normal conditions the cam lifts up the brush so that it does press against the disk, but there is one cam for each disk which for any one position of the roller will allow the brush over that disk to drop down and rest upon the contact points. Every time the cylinder revolves once a pin on the cylinder moves a ratchet lever which revolves the upper roller a given portion of a revolution, and this revolution of the roller lifts up the brush or brushes which have just been in operation and drops down the next set to bear upon the next following disk to carry on the programme. This continues throughout the day, each brush operating to ring the bells according to the disk upon which it is allowed to rest, depending upon the position of the cams on the upper roller.

SATURDAY AND SUNDAY REST.

In most schools the bells would not be required on Saturdays and Sundays, and during this time the circuit is automatically disconnected from the apparatus by the operation of the small star wheel at the right end of the cylinder. This star wheel has seven points, and as the upper roller revolves once each day it turns this star wheel one-seventh of a revolution. On Saturday the star wheel will have reached such a position that a cam located on its axis will lift up a little lever, opening a knife switch in the main circuit cutting off the bells.

On Sunday the knife switch will still be held open, but on Monday morning again by the turning of the star wheel by the roller the circuit is thrown into connection and the programme continued. In boarding schools it is usual that certain bells have to ring on Saturdays and Sundays, but their schedule is, of course, entirely different from the ordinary school day. This latter arrangement is secured simply by having a separate set of contact disks

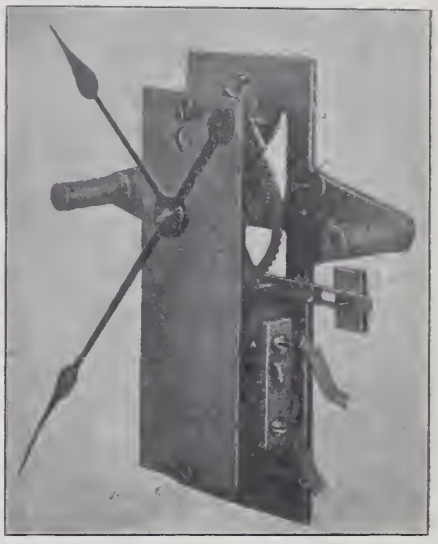


FIG. 6.
[A, actuating wheel; B, auxiliary wheel for skipping 31st; C, cam for skipping 30th; D, cam for skipping Feb. 29; E, wheel for adding Feb. 29 in leap year; F, trigger operated by clock; G, trip-moved by teeth of A.]

thrown into the electric circuits to carry out the programme for these days.

When the programmes are simple and not more than four contact disks are required, the cylinder is substituted by a short drum which is fastened directly onto the clock mechanism, thus making the apparatus much smaller. The hourly or daily change in the schedule is secured by different disks as before, and they are controlled by a star wheel carrying properly arranged contacts. There is practically no limit to the number of changes of programme which may be provided, and these have been built by the Prentiss Co. to include 42 disks, this being necessary for providing a contact for each minute of the day for seven days a week, and operating several separate circuits from the same mechanism.

MASTER AND SYNCHRONIZED SECONDARY CLOCKS.

So much for the programme arrangement. It has been said that an accurate clock may act as a master clock to drive or synchronize any number of secondary clocks. What is the synchronizing mechanism? In the master clock there is provided a little scissor switch already described.

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s scissor switch operating once an hour. the secondary clock the hands, while gidly connected to each other as usual by "motion gearing," which gives the io of 1 to 12 between the hour and nute hands, are mounted upon a friction eve sliding over the driving shaft of the ock. By this means the clock may conne to run while it is perfectly possible change the hands to any position from me external source. This is common to y of the old-fashioned clocks whose set- g was accomplished by turning the hands h the fingers.

Upon the sleeve axis of the minute hand the synchronized secondary clock there is modified heart cam. Into the depression the heart when the minute hand is close the even hour there will fit a wedge which lifted up by a lever controlled by an ctromagnet. With the operation of the gnet the wedge is forced into the de- ssion in the heart cam, and if it strikes where within the curvature on either e of the central line, it will turn the and consequently the hands of the ck, to a slight degree, so that the wedge ll fit down into the bottom of the de- ssion. When the wedge is in the bottom the depression, the hands are held rigid- at the even-hour point.

SETTING EVERY HOUR.

Synchronizing is simply that just before even hour the master clock by means a scissor switch sends out an electric rrent from a few cells of dry battery ich forces the wedge on each of the condary clocks in circuit into the depres- n in the heart cams. All the minute nds of all the secondary clocks then mp to the even-hour point, and are rigidly ld in that position. Just at the time hen the even hour is passed, the electric ntact is broken in the master clock by scissor switch; all the electromagnets lease their grip upon the levers and edges, which in turn release the heart ms and the hands of the secondary clocks that the latter continue to travel on- ard by the ordinary operation of the clock echanism within themselves, each clock arting the hour at exactly the same in- ant.

This synchronizing will take care of a me variation of one and a half minutes st or slow, so that even with the crudest nd of secondary clock the electric syn- hronizing circuit could be out of order for considerable length of time without be- oming ineffectual when started again.

Self-winding clocks have been mentioned. hese may be either master or secondary ynchronized. In some forms of self- inding clocks an electric motor is used to ind up a short spring at frequent inter- als, this electric motor of course adding the expense of each self-winding clock, hether it be of the master or secondary ype. In the style of clock illustrated in ig. 4, driving is done by a very small rass weight mounted on the end of a ever. This is seen at the right in the half- one. The weight bearing the lever down perates a little ratchet and pawl which urns the main wheel of the clock, drives he gearing, operates the pendulum, and urns the hands.

When at the end of about five minutes the little weight has reached the bottom of its travel a secondary lever mounted on the main lever strikes against a pin and is gradually raised up until it forms contact with a small electric knife switch on the main lever. This contact throws an electric current through a pair of electromagnets which draw down an armature. This armature in turn strikes against the opposite end of the weighted lever, thus throwing the lever with considerable force and raising the weight on the driving end. As the weight is thrown upward, the little secondary lever which first made the electric contact strikes against a second pin, and the momentum of the rising weight throws out the little knife switch so as to break the electric contact. The armature than falls away from the electromagnet and the little weight is again allowed to bring all its pressure to bear upon the main driving wheel of the clock, continuing in operation.

The secondary lever to form the electric contact is necessary because if the main lever formed the contact the lever and weight would be jumping up and down continuously like the vibrator on an electric bell. It is necessary, therefore, by means of a secondary lever to have the electric contact continue during the time that the weight is being raised by the electromagnet, and after the raising has been completed the contact is broken as said by the action of the momentum of the rising weight. Electric power to drive these self-winding clocks is furnished by three ordinary dry-battery cells such as are used for ringing an ordinary front-door bell.

This arrangement works nicely for secondary clocks which are synchronized once an hour by a master clock, but it will be realized that if the clock is not being driven during the very short interval while the weight is being raised by the electromagnet, one beat of the pendulum may be lost. If this occurs once in five minutes or once in two and a half minutes throughout the 24 hours, the close regulation of the clock, which regulation is accomplished by the adjustment of the pendulum, is a practical impossibility.

It is possible, however, to use this little weight mechanism of the self-winding device for driving the master clock with the highest degree of time accuracy, and this device is used for master clocks by the interposition of a small spring link between the driving lever and the main gear wheel of the clock. When the weight is bearing down, the driving force is transmitted perfectly by the spring.

Now, when the weight has reached the bottom of its travel and is suddenly lifted up by the electromagnet, the spring between the lever and the main gear wheel will expand so as to continue the pressure of the weight through the spring onto the gear wheel, or rather the spring pushes against the gear wheel so as to assist in the raising of the weight. In this way the actual pressure transmitted to the clock mechanism is practically the same, no matter whether the weight is rising or falling, for the compression and extension of the spring are relatively small. This spring needs no winding; it is simply a flexible link in the power transmission.

TIME GOES BY JUMPS.

Minute jumpers might be characterized as rudimentary clocks. The mechanism of a minute jumper, unlike the self-winding clocks, whether secondary or master, is not provided with any pendulum. Their driving mechanism consists of an electromagnet, which receives an impulse of an electric current from the master clock once a minute by a pair of scissor switches in the master clock.

This electric impulse draws over the armature of an electromagnet, which in turn operates a ratchet and pawl on the main gear of the secondary clock. The drawing over of the magnet armature moves the pawl so as to take another step on the teeth of the ratchet wheel, and at the instant the current is cut off, the pawl lever is operated by a little weight so as to push the ratchet wheel around one notch, corresponding to one minute interval on the minute hand.

A second pawl assures that the gear wheel does not turn backward, and furthermore, the forward motion of the driving lever forces its pawl under a stop pin in such a way that while in the forward position the ratchet wheel is absolutely locked against turning farther. This prevents any over-travel of the hands due to their momentum, for the operation of jumping from one minute to the next is quite sudden, and unless the hands were positively stopped on each minute, they might travel around several minutes at a time.

Further provision is also made so that the hands are locked in both directions during the time that the driving mechanism is drawn back and before it is released to be forced forward by the operating weight. This system of three locks effectually prevents the hands from moving except at the proper instant, and then limits their motion to the space of one minute at a jump. No synchronizers are, of course, necessary with these minute jumpers, as they are set once a minute, and the master clock may be either of the spring- or weight-wound, or self-winding type. If the last, it will be provided with the small spring link between the operating weight and the main gear, so as to insure the highest grade of time-keeping.

Minute jumpers have an advantage over a synchronized secondary clock principally where, as in a factory, there might be excessive vibration which would stop a pendulum clock. The minute jumper is also simpler than a set of self-winding synchronized secondaries in that a whole set of the former may be operated by one set of dry cells, none being required for synchronizing.

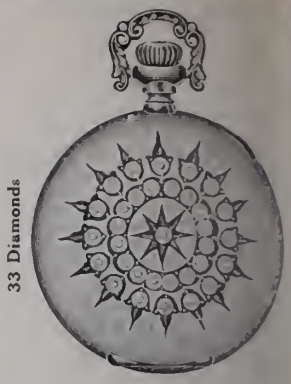
Most of us have seen the celebrated and long familiar "grandfather clock." The majority of these old clocks were provided with a calendar hand which would tell the day of the month. Others also told the day of the week, and still others had a window cut in the upper part of the dial through which could be seen a "humanized" moon face slowly moving across the opening. This was supposed to give the phases of the moon.



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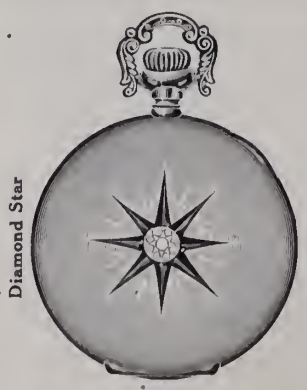
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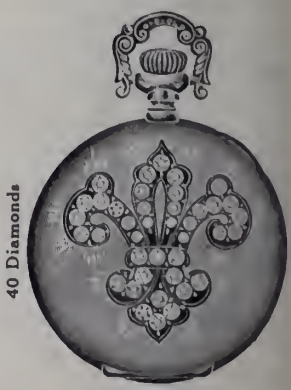
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103



104



105

n almost every instance if the calendar chanism was not out of order, the moon chanism certainly was, and furthermore, calendar mechanism, nine times out of , was of the slow-moving variety, so t in the evening it was almost impos- le to tell whether the date was the 25th 26th, because the hand was very nearly f way between. It is, however, probable t in the old days when our great-grand- hers used to go to bed early they had no asion to look at the clock when the cal- dar hand was half way between the date nbers, so that they were never troubled this paradoxical state of affairs.

n these old devices, moreover, the calen- mechanism included 31 days in the nth, and if the month had only 30 days, if it was February, with 28 days, it was essary for the master of the house to particular at the first of each month set the calendar hand, so as to give the rect date.

since the times of our great-grandfathers, h their characteristic style of clock, re have been many improvements made clock-operated mechanisms. Fig. 6 is an stration of such a mechanism, a clock endar which, it is claimed, is quite a pular article. The ingenious feature of s calendar clock is that not only does mechanism automatically take care of nths having 31 days and 30 days, but also s down the length of the month to 28 ys for each February.

NO FEAR OF LEAP YEAR.

Aside from this, this apparatus is pro- ed with a mechanism which, every four ars, will automatically add another day to February calendar, giving it the 29 ys required by leap year. Furthermore, s mechanism need be wound only once a ar, this operation being performed pre- mably at the time when New Year's solutions are recorded. It is not stated at there is any automatic mechanism pro- ded for the insurance of the carrying out these New Year resolutions. This fea- re seems to be lacking.

When the calendar mechanism, illus- ated in Fig. 6, is placed inside the clock se, it is, of course, possible to see only e date at a time; that is, one day of the eek, one month, and one day of the month. he movements of the various names and gures are intermittent, so that the calendar oves only at midnight. All the rest of the me the names and figures stare steadily t of the windows in the clock case, so at there need be no uncertainty about owing the exact date, no matter how late ne may sit up at night.

Driving of this apparatus is accomplished a spring in the bottom entirely inde- endent of the clock spring. The release echanism, however, is controlled by the ock, which at midnight presses down on e lever stretching over the top of the echanism which sets the apparatus in mo- on.

Moving of the calendar mechanism is roduced by the large wheel at the bot- m. This wheel, as seen, is provided with 1 ratchet teeth in its periphery; that is, ne for each day of the month. There is lso one other tooth space left blank. The lank one is necessary because while there re only 31 dates, there is room on the date cards for 32 dates, as there is a date on each side of the card. By this arrangement the cards turning over once a revolution and using both faces, 16 cards will do for a whole month, instead of using 31 cards, thus greatly simplifying the mechanism.

On the side of the main ratchet wheel will be seen smaller auxiliary ratchet wheels. One of these is centered on one of the spokes of the main wheel between the hub and the rim. In a similar position on the first small auxiliary ratchet wheel there is a second wheel which is centered on the face of the first auxiliary wheel. In the rim of the first auxiliary wheel there are depressed and raised sections which by the motion of the large wheel are moved into position, one section for each revolution of the large wheel. The ratchet teeth in the large wheel are for the turning of the days of the month, one day for each tooth. The days of the week of course turn one after the other throughout the year, and the months are changed one month for each revolution of the large wheel.

The object of the small auxiliary ratchet wheels is to alter the number of teeth in the large wheel to correspond to the number of days in the month. When there are 31 days in the months, the 31 teeth in the large wheels are not interfered with by the auxiliary wheels, so that the day of the month mechanism is operated 31 times for that month. The 32d space being blank does not affect the date. For a 30-day month, it is so arranged that by the motion of the first auxiliary wheel a raised section is moved to fill up one tooth space of the main wheel so that the mechanism slides over this tooth, skipping the 31st of the month and turning the calendar to the first.

In February the auxiliary wheel is so turned that it automatically raises two small lever cams to fill up the spaces in the large wheel corresponding to both the 29th and the 30th of the month. The tripping mechanism slides over the 29th, 30th and 31st of the month, and skips from the 28th of February to the 1st of March in ordinary years. Now, however, when a leap year comes around, it will be found that the secondary auxiliary wheel has pulled out a small pin which allows one of these lever cams to drop down, opening up the space in the rim of the main wheel corresponding to the 29th of the month, so that the mechanism will operate for the 28th and the 29th, then skipping the 30th and 31st and turning to the 1st of March.

No provision is made for skipping this day once in 400 years, when leap year is omitted, but it is not probable, judging from our "grandfather clock" records that the apparatus will last that long under ordinary conditions. This feature, therefore, will hardly be missed.

With this clock calendar there is given a circular describing the method of setting, but as one can discover only once in four years whether or not the calendar is correctly set, it is well worth while not to trifle with it after it comes from the hands of the expert. The fact is, however, that the mechanically inclined person has hard work to keep his hands off such a device as this until he has learned to respect it.

It is said also that in the case of the programme clock, especially in the high schools where there is usually a physics professor, this latter gentleman is found to be especially anxious to discover how these mechanisms work. To guard against the depredations of these investigative temperaments, it has been suggested that a small placard be put inside of each clock reading as follows: "Ordinary people will not, and physics professors must not, attempt to find out how these clocks work by taking them apart."

Curious Timepieces.

A CURIOSITY in the watch line may be seen at the jewelry store of George E. Twambly & Son, Saco, Me.; also a timepiece with a peculiar history. In circumference it is about as large as a baseball and it is about half as thick, the extra thickness being because of an attachment for striking the hour. It is a fine piece of workmanship with a heavy silver case of elaborate filigree design.

This watch was bought at a Chinese pawnshop on the Island of Sumatra in 1865. It was designed for a powerful Battak chief as a reward for certain valuable concessions granted by him to the English. How it found its way into the pawnshop is not known. The figures on the dial are Battak characters instead of numerals. The watch is in fine condition except that the hands are gone and the striking attachment out of order, and these defects will be remedied by Mr. Twambly.

Telephonic Time Signals.

THE Hamburg Observatory has introduced a convenient system for the automatic distribution of telephonic time signals. A clock at the observatory, controlled by the standard clock, is provided with a simple apparatus by which a signal is sent to the telephone exchange every minute. This signal, clearly perceptible as a sound like that emitted by a siren, lasts from the 55th second to the 60th, so that the termination of the sound shows the correct beginning of each minute. Every telephone attached to the exchange can hear this signal when connected, so that no communication with the operator is necessary. At every fifth minute a different signal is sent to indicate the particular minute and avoid confusion.

In this way exact mid-European time is known over a very wide area. No charge is made to those who are on the Hamburg Exchange, but those outside the radius pay as for a "trunk call." The signal is sufficiently loud to be heard wherever the telephone can penetrate, and has been perceived at Copenhagen, Cologne, Wiesbaden, and even Paris. The advantages of having correct time in securing accuracy are obvious, and the scheme is one that should be economically important. But, nevertheless, five seconds out of every minute is a considerable interval, 8 per cent. of the whole time that one is at the telephone, and if the signal interrupts conversation or renders it more difficult to follow those who do not want accurate time may feel some annoyance with the siren-like signal.



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

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J. J. ELLIOTT & CO
LONDON



IF IT'S A
ROY
TRADE MARK REGISTERED
IT'S STANDARD





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Sommer Clock Co., Inc.
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Makers of the best grade of
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Hardwood and beautifully finished
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Occupies 9,000 Square Feet Floor Space
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Plain and Complicated Watches.
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in demand. We teach it thoroughly in as m
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Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900
SOLE
RUDOLPH & SNEDEKER
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AGENTS

PRACTICAL COURSE IN ADJUSTIN
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The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

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The Watch of **Matchless Merit**

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Application should be made **NOW.**

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A **UNIVERSAL** selling plan that means more sales



THE PENNSYLVANIA WATCH CASES

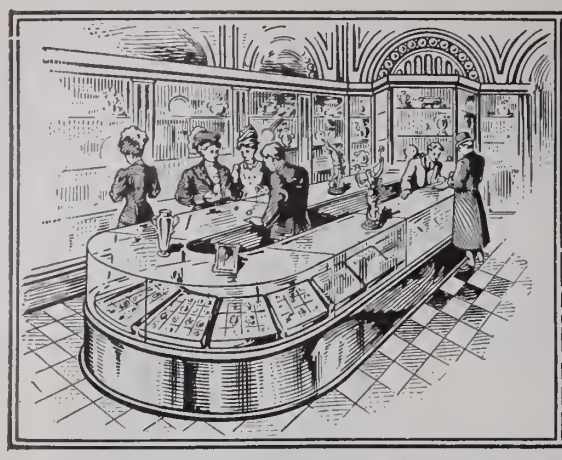
Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.



STORE KEEPING DEPARTMENT

How to Build Up the Watch-Repairing Department

A most practical and helpful article, written expressly for THE JEWELERS' CIRCULAR-WEEKLY by *one who knows*, will shortly be published in this department.

Original Methods of Displaying Jewelry Stock.

Prepared expressly for The Jewelers' Circular-Weekly by a Practical Storekeeper.

No. 1.

WHERE a great variety of small wares are to be displayed and one desires to economize space an arrangement such as is outlined in the accompanying sketch will be found useful. It consists simply of a framework of boards to cover sides and back of window. Fig. X is a view of the shape best adapted to most windows. The boarding used can be the remains of an old packing case. Cover this with a num of small cards of equal size, to each which shall be sewn the sample of so article.

The advantage of a separate card each article is that it enables one to move any card representing goods of wh the supply is exhausted and to replace w a new one without disturbing the remain of the display. The quantity and size cards to be employed is dependent on size of the window, average size of a cles, etc.

Of course, some expenditure is requi if a sign writer paints the cards for c but as the show is one which can rem a long time it is not expensive in the l run.

The arrangement leaves the base of window free for use in showing lar articles, and the card Z can be a mov door, giving ready access to the lower p of the window. The specimen cards, I O, are illustrative of the general idea.

When fastening cards to the woo background, do not drive the tacks cl in, but allow them to project sufficie to permit easy removal.

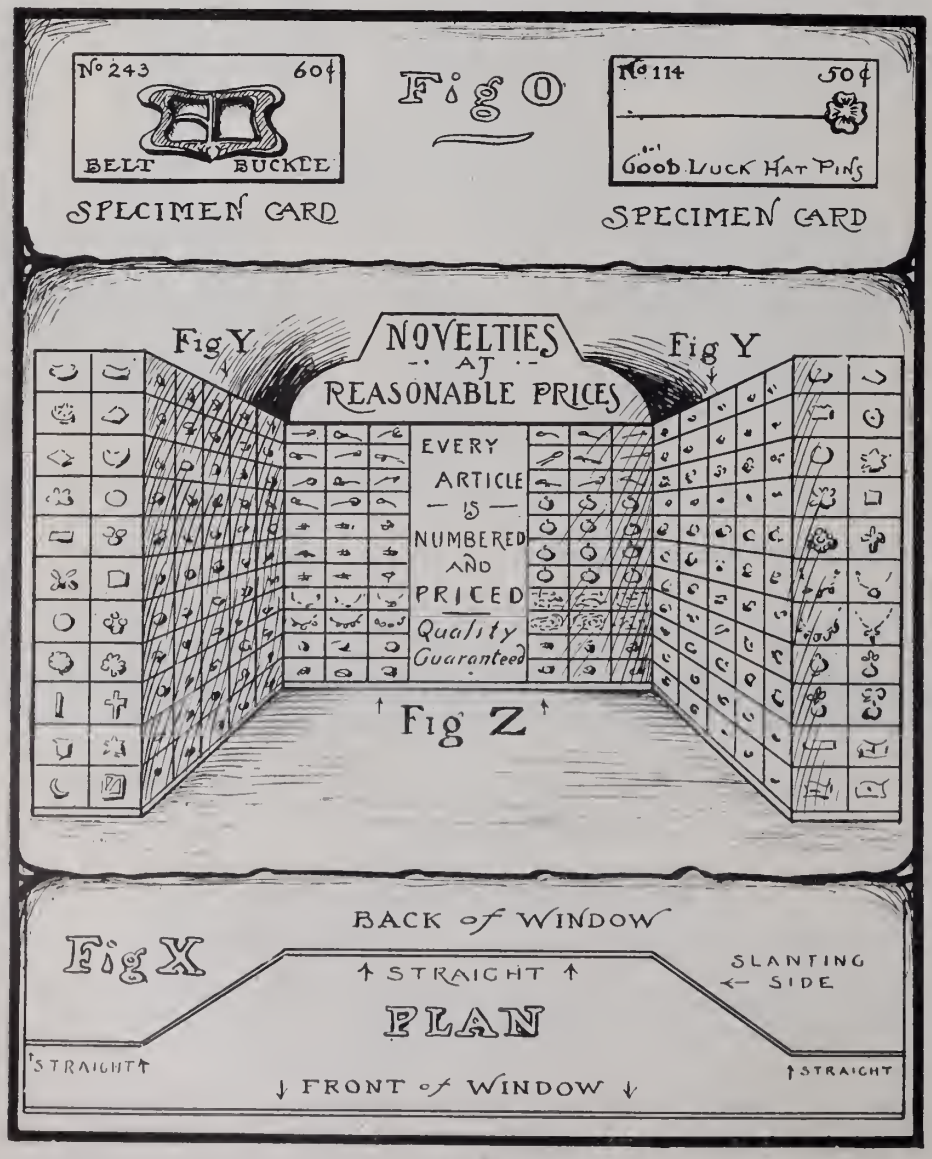
No. 2.

Another method of utilizing cardboard displays in a simple but effective way is manipulate cardboard sheets to form background, as shown herewith. As cardboard used is the only item of expe outside of time consumed in the preparat of the show, it is a most economical rangement.

Cardboard used to best advantage tough and flexible and costs about 10 ce per sheet, size 28 by 22 inches, for average window. These are best cut half, thus making a sheet 14 by 11 inches

If the width of the cardboard used is inches, cut a number of sticks (allow three for each sheet of cardboard used) an equal length, say nine inches, and t these sticks in position as illustrated Fig. B, to form Fig. C, an oval-sha placque. To these placques are then se goods desired to be shown in the wind Arrange in groups according to price variety. These placques can then be pla according to one of the ground plans s gested or in some other manner to b fit your window. Fig. H shows a disp in which are used 15 of these placqu placed in three rows of five each. Fig represents a display composed of placques.

Of course, when placing placques in po



ORIGINAL ARRANGEMENT OF CARDS ON WHICH ARTICLES OF JEWELRY ARE MOUNTED.

Storekeeping Department.

n care must be exercised to fasten them ll from the rear.

An entire window can by this method prepared in advance ready to be set up ckly. The irregular space left at the tom of the window can be advanta- ously used for goods one desires to ange frequently and the most convenient of placques can be made removable for s purpose.

The color scheme can be optional with window dresser, but green and red are most desirable colors.

Helpful Mottoes for the Business Man.

Get the hard things done first.

Don't, if you draw a manager's salary, do ce boy's work.

He that soweth sparingly shall reap also ringly.

Whatever your business—do it well.

If you mean to profit learn to please.

The world doesn't owe you a living—it s here first.

Write your indignant letter to-day—post to-morrow.

Wealth depends on frugality and in- stry.

If you can't get on—get out.

A man makes a great mistake who post- nes the enjoyment of heaven till his ath.

Let each part of its business have its ne.

Don't conjecture—reason, then act.

Cultivate the three "T's"—Tact, Talent d Taste.

Develop one business thoroughly before u engage in a second.

Look to the end before you make a begin- ng.

Rashness brings luck to a few, misfor- ne to many.

To everything there is a season—forget siness for to-day.

Don't have business transactions of which u would be ashamed to speak to your ildren.

Be discreet in all things; thy friend has a iend, and thy friend's friend has a friend.

Tact is doing the right thing at the right me.

Don't drift—anchor.

Concentrate—you can't do two things at ce.

Conciliate those you cannot conquer.

Make your religion practical—don't traffic futures.

A little management may often evade re- stance.

An indolent man draws breath—but oesn't live.

The rust of inactivity is more destructive an the sweat of exertion.

He is idle who might be better employed.

"Man of leisure" is the polite term for genteel drone.—*Novelty News.*

Ernest Starkey has opened his new store t Grand Rapids, Wis., and is meeting with good holiday trade. The establishment is quipped with new fixtures and a complete ew stock.

Device For Preventing the Frosting or Sweating of Show Windows.

A USEFUL device intended to prevent the sweating and frosting of show windows during the cold season has been invented by B. F. Beck, Lock Haven, Pa.

The object of the device is to produce a draft of cold air over the entire inner surface of the glass. This draft is obtained by a series of openings, which are constructed in the top and lower sash rails of the windows.

Over the openings are placed metal deflectors, which extend across the entire surface of the glass, both at the top and bottom. By means of the deflectors the cold air is forced directly on to the glass, and a draft is thereby created from top to bottom or from bottom to top.

The effect of the draft gives the glass the same temperature on the inner surface as on the outer, and it also keeps the inside warmer air from coming in contact with the glass.

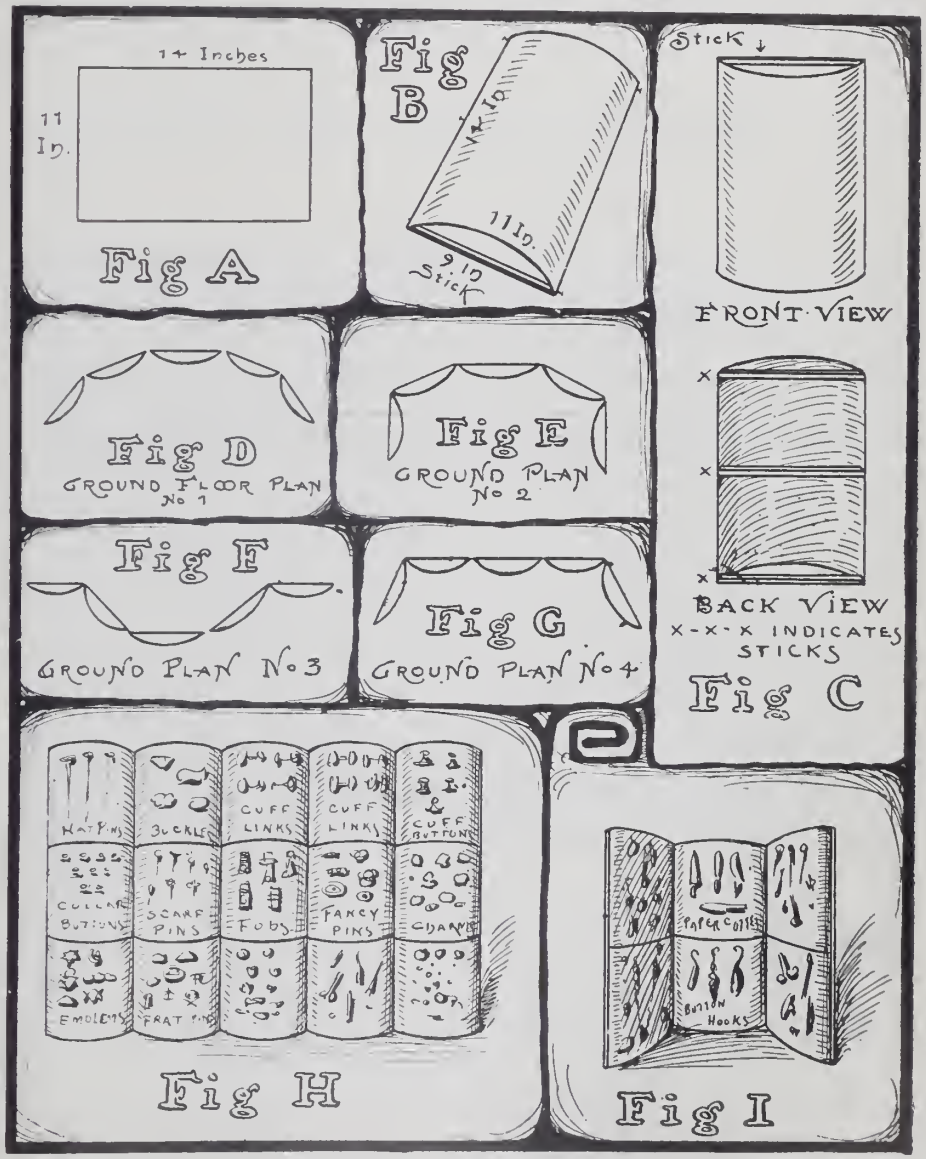
The device is made to fit each particular window and cannot be placed in all windows alike. It does not attract the attention of the public in any way, as it is neat and inconspicuous. Openings are placed in the lower sash in such a manner that they are concealed from view, being under the sash rail.

The Way of the Enterprising.

A JEWELER in Wilmington, Del., C. F. Rudolph, during the holiday season attracts considerable attention to his window by means of a moving ribbon on which are printed numerous gift suggestions. The ribbon extends over the entire length of the large show window and moves along smoothly and evenly, offering a new idea every second to the man or woman who stops to look at it. It is operated by means of a motor.

A novel electric sign, about 75 feet in length, is being used to advertise the business of the Santa Fe Watch Co., Topeka, Kans. The sign extends across the main thoroughfare of the city. Each letter measures about two feet high.

Charles Otero, for over 30 years one of the best known jewelers in Pueblo, Colo., is now associated with the Rushmer Jewelry Co., at that place.



MODE OF MAKING DISPLAY PLACQUES FOR THE SHOW WINDOW.

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware HONESDALE, PA.

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

S. WYLER,

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We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

Specialties in *Dutch, French* and *English* silver.

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Manufacturer of Fine Balances and Weights

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Manufacturer of

Fine Leather Goods

Exclusively for the Jewelry Trade

Trade-Mark. Trade-Mark.

COLMONT
PARIS
Established
1846



560

COLMONT

OPERA and FIELD GLASSES

have been recognized by Opticians who really wanted a good article without paying too high a price.

With Colmont Glasses You Have a Guarantee

The name STANDS for honesty and uniformity of construction, fairness of price.

For your own advantage, investigate the "COLMONT" line at your jobber's.

SUSSFELD, LORSCH & CO.

Importers

NEW YORK PARIS

THE CONNOISSEUR

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Two Handsomely Carved Ivory Diptychs.

ILLUSTRATED on this page are two interesting diptychs, handsomely carved ivory. One is a fine specimen, set off with gold, representing eight scenes relating the life and passion of Christ. The subjects are: The Entry Into Jerusalem, the



TABLET OF THE DIPTYCH OF CONSUL BASIL.

Washing of the Feet, the Lord's Supper, Jesus in the Garden of Olives, the Kiss of Judas and the Flagellation. This piece dates from the 14th century, and it preserved at the Cluny Museum in Paris.

The other illustration represents the right tablet of the diptych of Consul Basil, and is a product of the sixth century. It formed part of the collection of Constantia Rossman, formerly Italian Ambassador at Paris, which collection he bequeathed to the National Museum at Florence, where this specimen is to be found now.

The Pewter Disease.

(Adapted from the German by CHAS. A. BRASSLER.)

COLLECTORS of old pewter often have the sad experience of finding that some of their pieces show spots where the pewter seems to have lost its metallic character; the formerly compact, lustrous substance has become dust-colored and crumbly, as if a corroding disease had seized it. The stamps upon old pewter medallions are sometimes almost entirely destroyed in this way. Tin roofs are also subject to the same disease, and have to be removed and replaced. Cases have been known where pure Banca tin has been transformed into an amorphous mass.

This is a very serious matter where artistic pieces of pewter work, such as the superb plates and pitchers of the Renaissance, decorated with reliefs, and bearing the names of Briot, or Enderlein, are concerned. It is very likely that the rarity of such pieces of work, and the almost total absence of examples from the Middle Ages and antiquity, is due to the destructive effect of this corrosion.

Tin is a material which was known in very primitive times. The Phoenicians brought it from the "Kassiterides," or British Isles, the Greeks had it from the Phoenicians, and it is mentioned in the Old Testament. If it is said that the Greeks, by their word *kassiteros*, and Pliny by "stannum," may have understood certain white alloys, since not until the fourth century is "stannum" clearly identified as our tin, it may be answered that the discoveries of metal work from the bronze age indisputably prove a very early knowledge of tin, and its use by barbaric as well as by civilized nations. It is found nowhere in a pure state, and tin ore, in quantities worth mining, in but few places, chiefly in Cornwall, Saxony, Malaca, and Banca. It is easily obtained by reduction from tinstone or cassiterite; probably the reduction was carried on thousands of years ago in England, and the product exported to Phoenicia, Greece, the Celtic countries and Scandinavia, where a bronze industry existed 3,000 years ago. If metallic tin was known, we must suppose that this silver-like, easily worked metal was used not only in combination with copper for making bronze, but alone for utensils and ornaments. Such of these as were not afterwards melted and re-alloyed, were doubtless destroyed by corrosion, and returned to the all-consuming earth.

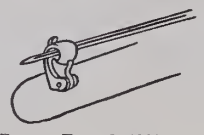


HANDSOMELY CARVED IVORY DIPTYCH, XIV. CENTURY, IN THE CLUNY MUSEUM.

Tin has curious characteristics, on account of which it was called by the old alchemists *diabolus metallorum*. In its ordinary state, it is almost as white as silver, with a high lustre, softer than gold,

The Herpers Catch





Patent Dec. 3, 1901

The Popular Patent Safety Catch



It has well earned its popularity during the past six years.

Herpers Brothers

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Established 1865



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"Monastery"

5 Tubular Bells
Westminster
Chimes $241.50
List.

Solid Mahogany

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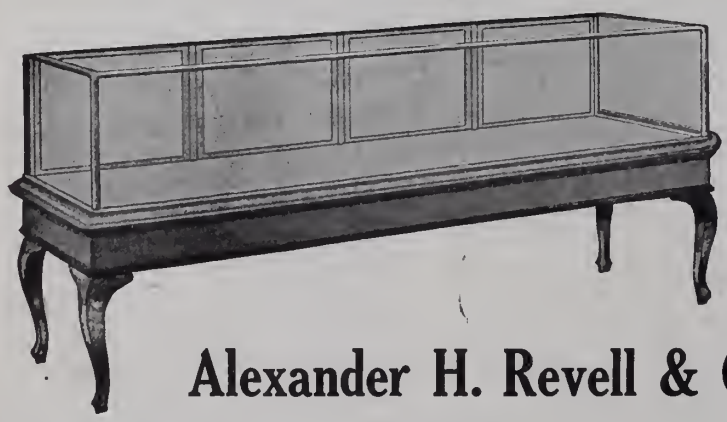
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ARE THE MAKERS OF

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All three are of a different character. Once seen they will satisfy the most critical expert.

Apply for Catalogue



"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, Chicago, Ill.



The Following Letter is from the Largest Jewelers in the State of Vermont. It Speaks Volumes and Requires No Further Comment:

Mr. H. J. Hooper, 37 Maiden Lane, New York: St. Johnsbury, Vt., Dec. 1, 1909.

Dear Sir—We want to express our appreciation of the manner in which you conducted our sale. Our attitude in the beginning, as you will recall, was one of apprehension as we never before had a sale, and from what we knew and heard about the questionable methods of a good many auctioneers we were somewhat opposed to this method of selling. Your work, however, and the results, were a revelation to us. We were particularly well pleased with the attendance and prices on the last night of the sale and only regret that our store was not big enough to accommodate the crowd.

The fact that you closed out our entire stock and at a good profit was a source of particular satisfaction to us, and we thank you sincerely for what you accomplished. Respectfully yours, Lurchin & Lurchin,
Per V. E. Lurchin.

Messrs. Lurchin & Lurchin will supplement the foregoing letter with any additional information you may wish about my methods and results.

"He that knows and knows that he knows is a wise man follow him." This is the title of a booklet recently issued by me. It tells whom to follow and whom to avoid. The information it contains is indispensable to the preservation of your credit and reputation.

H. J. HOOPER

New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales

37 Maiden Lane, NEW YORK

harder than lead. It is very ductile, d can be beaten out into extremely thin ets. But at a temperature of 200° C. it omes so brittle that it can be powdered, l at 288° it melts. It is crystalline in struce, and when bent the crystals strike ainst each other with a peculiar and aracteristic crackling sound. It has no or in itself, but imparts a peculiar odor the hand. While copper and copper oys easily become covered with patina in air, tin does not oxidize quickly, reaining bright for a long time. After a e, a thin film of patina will form on the face.

But this semi-precious metal, under cern conditions, and after long keeping, anges its properties. It loses the metallic tre, becomes gray and crumbly, and can crushed between the fingers. The mass creases in volume but loses in specific ight, the weight of the gray tin being 5.8, against 7.29 of metallic tin. The change hastened by low temperatures, or by mpness, but also occurs without percepble cause, and seems to be contagious, ng conveyed from diseased to healthy

It might be supposed that the change d its reason in a progressive chemical tion, or combination with other elements. copper acquires patina by changing to pper carbonate or copper oxides, silver silver sulphate or silver chloride. But is is not the case. The product of decomposition is pure tin, but amorphous instead crystalline. This is easily proved. If rroded tin is weighed and then melted, ithout access of air, common metallic tin exactly the same weight is obtained. fected tin, whose structure is thus estroyed, is not lost as a metal, but articles hich are affected cannot be saved in their rm and in the delicacy of their decorations unless the disease is dealt with in its ery first symptoms. The article should be oiled for a long time in pure water, to which a very little soda has been added, nd afterwards rubbed with a damp soft loth dipped in whiting.

It would be well for owners of pewter ware to examine all pieces often and thoroughly, and to remove all which show any signs of corrosion, lest they start to affect he others.

Jewelry Work by Students at the Rhode Island School of Design.

IN the recent exhibition of the work of the students of the Rhode Island School of Design the showing made by the class in jewelry design was much in advance of that of any previous year. Many of the pieces were remarkably good both in design and execution.

It is the policy of the school to employ as teachers experts actively engaged in the particular branch which they teach. These work together harmoniously with but one end in view: that of training the students to use their brains as well as their hands that they may produce work as well designed as it is executed. It is their aim to steer between the monotonous sameness of a pseudo arts and crafts on the one hand, and the cheap commercialism of the modern machine-made work on the other.

The majority of the students are in the evening classes, being employed during the day at some of the jewelry or kindred trades. In attending the classes they must often take a long journey after a hard day's work. The courses are arranged to give them further knowledge of their respective crafts.

The day students are given a thorough training in design and in modeling, jewelrymaking, silversmithing, repoussé work and enamelling.

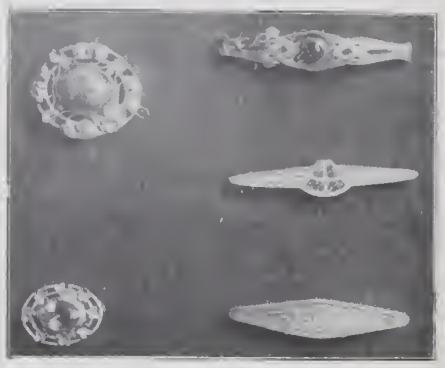
Among the day students showing work in the exhibition Miss Waldron and Miss Wilcox led, the former winning the gold medal offered by Harpers Bros. to the student showing the greatest progress during the school year. Among Miss Waldron's pieces may be mentioned a silver buckle showing in low relief a girl blowing bubbles, a pierced and repoussé gold hat pin with fish design, a carved silver ring set with stones, a buckle enamelled on copper and a tea spoon.

Miss Wilcox had, among other things, a hat pin of silver wire set with an amethyst, a silver necklace, enamelled, and a ring of chased silver set with a jewel.

Three prizes were offered to the evening students: $15, $10 and $5, respectively. The first was won by Mr. Valva, who had two excellent fobs and a dainty silver pendant set with opals. Mr. Essex won the second, showing, among other things, an effective gold pendant set with opal matrix. The winner of the third prize, Miss Pohland, had an odd silver necklace and pendant set with pearls and coral.

In the exhibit of metal work Mr. Anthony led with a round copper waiter (with a glorious patina) having a border of fish and seaweed in repoussé, which showed wonderful technique.





BROOCHES, PINS AND BUCKLES MADE BY STUDENTS.





JEWELRY, SILVERWARE AND HOLLOW WARE MADE BY STUDENTS OF THE RHODE ISLAND SCHOOL OF DESIGN.

Doss & Dix, Alta Vista, Va., have dissolved, J. R. Doss continuing the business alone.

TOO BUSY

to think much of oil now, aren't you? Work is going to accumulate during the holidays, though, and when you "pitch in" afterward, don't you think it would be money in your pocket to put in oil which you are sure will not gum up or evaporate, and will not make it necessary for you to clean watches and clocks the second time and get nothing for the work?

Fulcrum Oil

positively will not gum — will not evaporate — will not become rancid or discolor in any length of exposure — will not corrode the pivots — and is the only WATCH or CLOCK OIL ever known which is absolutely without acid — **AND WE CAN PROVE IT.**



Thousands of Watch and Clock makers all over the world are using and recommending **FULCRUM OIL.** Why don't you try it once, anyhow?

35c. a Bottle $3.75 per dozen

For Sale by all Jobbers

Fulcrum Oil Company, FRANKLIN, PA., U. S. A.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

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It is needless to say that your selection of the refiner, who is to perform this service for you, is of vital importance.

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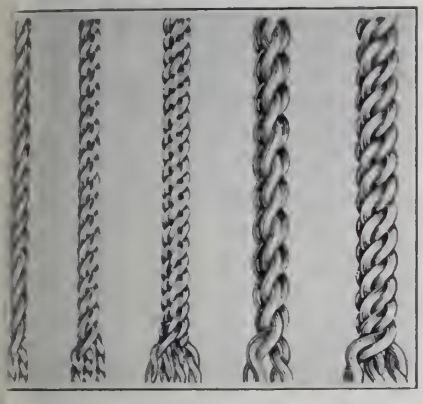


WORKSHOP NOTES AND QUERIES

nswers are also solicited from our readers to the questions published on this page.]
o attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2381.—**Rope-Wire Twists.** *Would you kindly inform me how to ke rope chains or rope-wire twists? I it to make a twisted border as an orna- tation for jewelry trinkets. T. L.*

ANSWER:—Three-cornered, four-cornered, five and six cornered wire twists, or e chains, to be used as surface, edge and er ornamentations and borders for gold, er and imitation goods, can be advan- eously adapted and used. We require the production of such three and multi- ed wire twists, first, to produce a simple, linary cord made of smooth, round or al wire thread, taking care, above all,



ROPE-WIRE TWISTS.

at the convolutions are longitudinally per- ctly uniform, so that in a given length of e single wire thread the number of twists the winding are always the same. To oduce a three-cornered twist, says a for- gn exchange, we lay two ordinary thread ires of equal length, with the same num- er of convolutions perfectly tightly drawn ongside of each other, catch the ends in a ring-pliers with a good grip, or any other incers that will hold them tight, so that e separate strands lie alongside each other venly, and then twist them in the direction pposite to the twist of the separate strands ntil the three-cornered shape is sponta- eously produced. To produce a four- rnered twist, we use three, for a five- rnered four and for a six-cornered five mple thread wires, laid side by side and visted in the direction opposite to the vists of the separate wires, until the re- uired form is produced. As already stated, uniform twisting of the separate wires s essential to the production of a faultless iece of work. The three, four and five ided patterns, here shown, are produced artly from smooth wire one-half millimeter nd partly one millimeter thick. It is ad- visable, in the production of simple twists, to anneal the wire as uniformly as possible several times during the progress of the work.

QUESTION No. 2382.—**Repairing Cement-Filled Jewelry.**—*We find it very difficult to solder catches or other parts on broken cement-filled jewelry. We tried silver soldering, but this will melt out the cement and prevent the solder from taking hold. How can this cement or putty be prevented from melting out? R. & C.*

ANSWER:—Hollow parts of jewelry that are filled with a cement or putty cannot be soldered like solid pieces, as the filling would run out, and this should be prevented, as the filling helps to hold the thin body in shape and prevents caving in. The broken part, be it a hook, catch or link, should be soldered to a thin plate of metal with hard solder. Then fit this into the right place and fasten on with soft solder. This plate should be large enough to extend over the edges of the piece it is soldered to, and the surplus should be cut even and filled. If the plate is fitted close to the body it will require very little soft solder to make it hold. The solder cannot show excepting on the edges, which can be covered by burnishing the metal down.

QUESTION No. 2383.—**Removing Tin Solder.**—*I want to silver-solder a piece of jewelry that has previously been repaired with tin solder. How can I remove the tin solder? R. T.*

ANSWER:—The piece cannot be silver-soldered successfully unless the tin is first all removed. To do this, heat the piece of jewelry enough so that most of the tin can be brushed off with a stiff brush and a little chalk. The remaining tin can be removed by placing the jewelry for 10 hours in a solution of about equal parts of water and muriatic acid. This dissolves the tin, but will not hurt the other metal. Remove the piece and rinse off, heat gradually to a glow and pickle in a dip composed of sulphuric acid and water. This should clean the piece sufficiently so that the silver soldering may proceed.

The Increasing Use of Bright Silver Deposits on Flat Ware.

THE use of a bright silver deposit on flat ware is rapidly increasing and many flat ware concerns are now employing it for the greater portion of their work, says *The Brass World*. Many of the large flat ware manufacturers have been using it for a number of years.

The reason for its increasing use is that it saves one operation in finishing the flat ware, viz., that of scratch-brushing. It is also quite satisfactory on fancy designs upon which the scratch-brush cannot smooth up the background. In addition to these features, the silver deposit from a bright solution is considerably harder than the regular deposit and it is expected that a greater wear can be obtained from goods upon which it has been deposited.

As yet we have not heard of any complaints in regard to the bright silver. It is usually believed that it tarnishes far more rapidly than a regular deposit, and this would seem to militate against its use. Beyond this, there would seem no other objections. Indeed, the tarnishing property is one that could scarcely be noticed by a purchaser of flat ware, for it is expected that silver will tarnish readily.

The use of bright silver on flat ware has been carried on in England for many years, so that it really presents nothing new. Although the operation of scratch-brushing would naturally seem to be of little importance, and its cost is low when a single piece is considered, yet its elimination means a yearly reduction in cost of a considerable amount.

Device for Closing Settings.

THE novel tool illustrated herewith may be used, says E. Thiery in *L'Horloger*, to close settings, no matter what kind



DEVICE FOR CLOSING SETTINGS.

the setting may be; it suffices to screw it open or shut. The four grips act like a burnisher and the closed setting is nicely polished and very smooth.

Another advantage of this four-grip closure is the direct setting of the stone, and even a poorly skilled workman can make the setting easily without risk of damage to the stone.

Charles R. Hotchkiss, president of the Hotchkiss-Parsons Jewelry Co., Water Valley, Miss., has sold his interests to H. C. Parsons, who will continue the business in Water Valley. Mr. Hotchkiss contemplates going to Jackson, where he will continue business on his own account.



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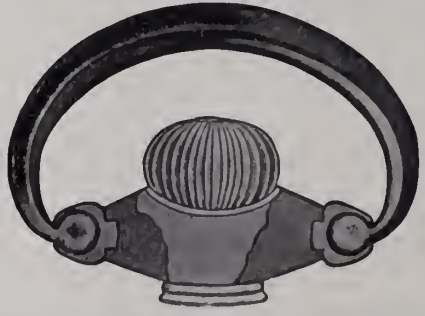
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Full instructions accompany each instrument.

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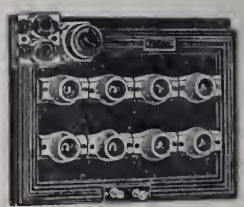
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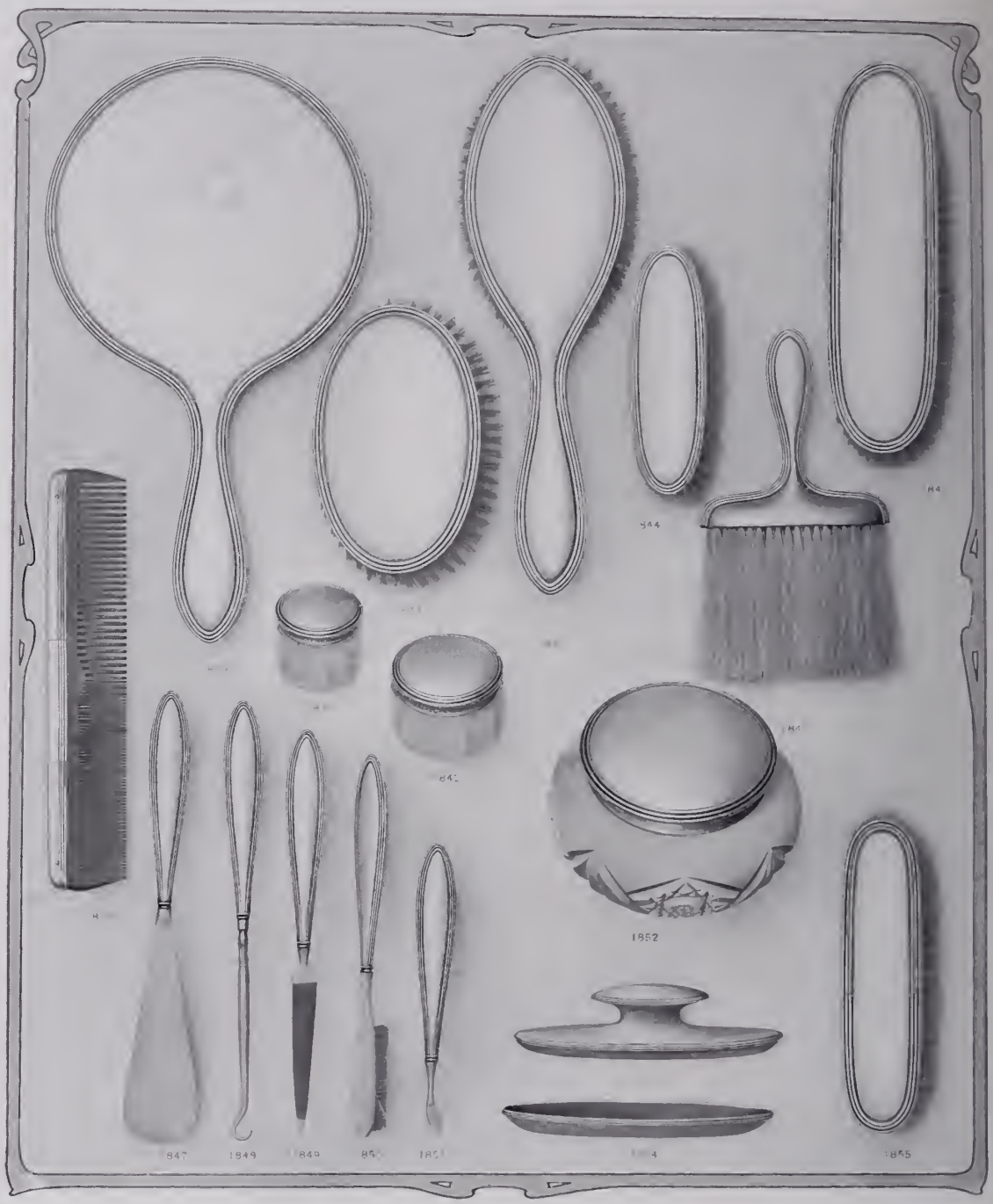
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A Fine Silver Group by a Munich Sculptor.

(See Text on Page 47.)

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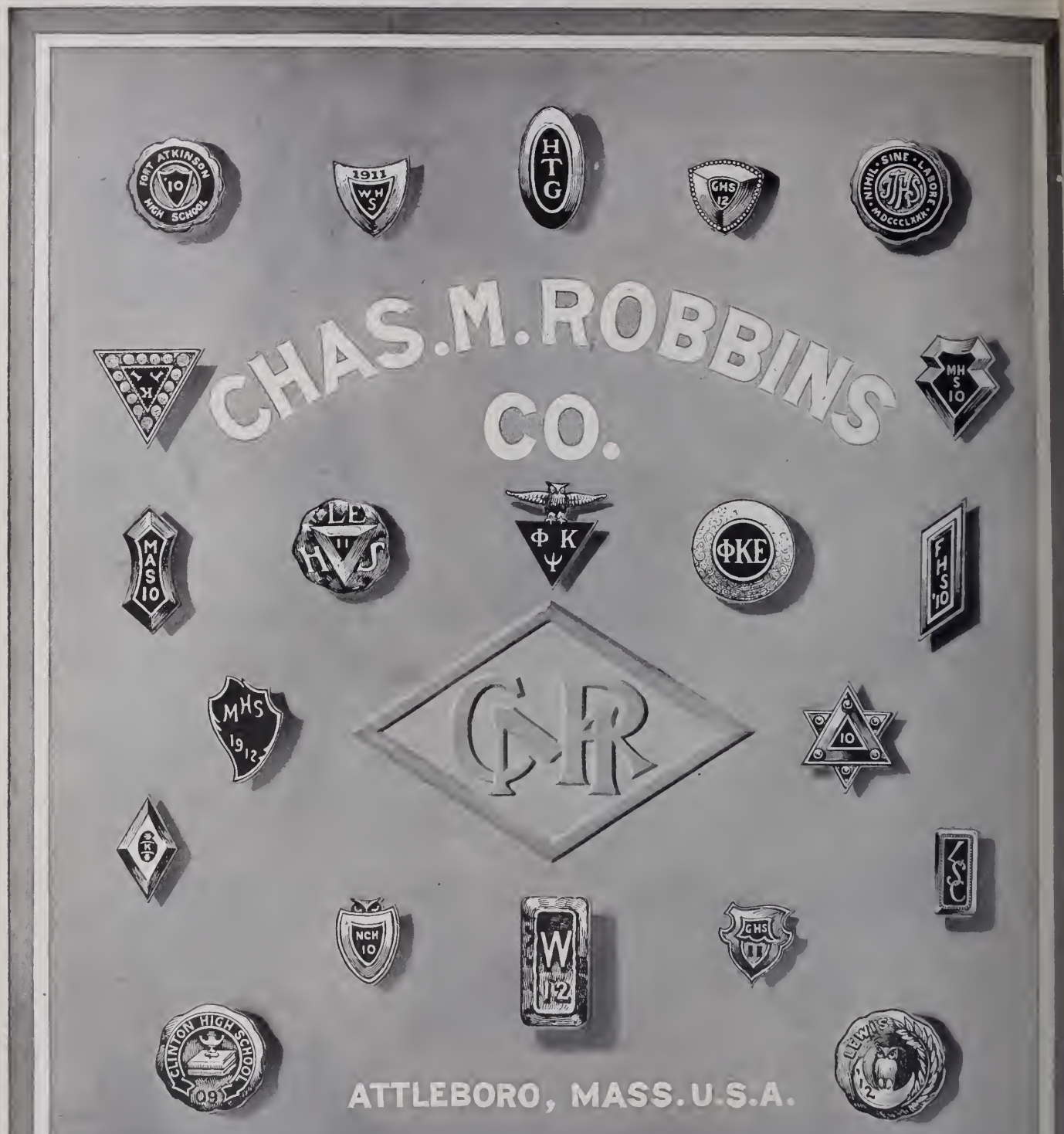
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The merchandise for our Catalogs is selected with great care, and each piece illustrated is duly considered from the standpoint of quality, beauty of design and its selling power.

We endeavor to deal with our customers conscientiously and fairly in all matters, and to place at their service our tremendous capacity, unsurpassed facilities, and the excellence of our products.

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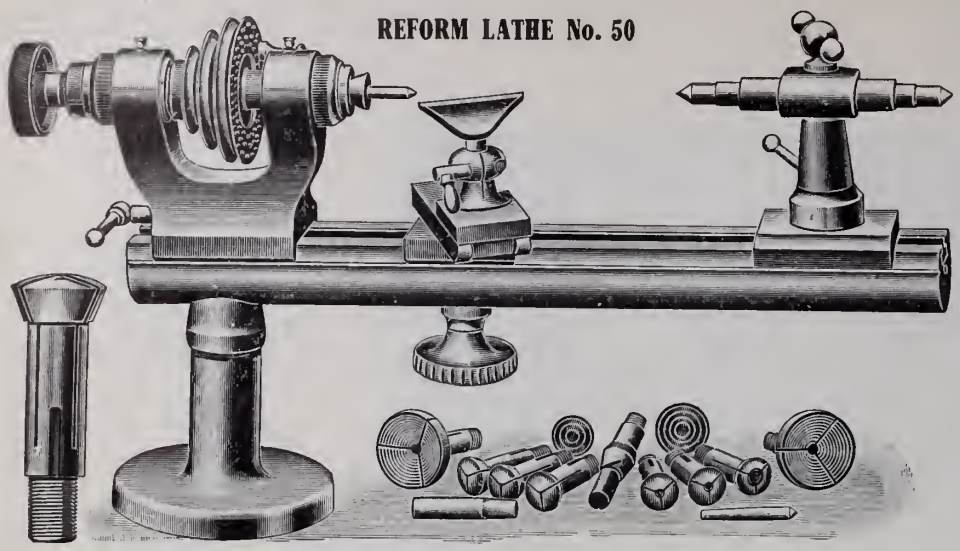
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1. It is built to standard size, all parts are i terchangeable, and additional fixtures may be add at any time.

2. The headstock has a hard spindle and ba bearings, ground absolutely true. These parts a so finely ground that wearing of same is hard possible. Any possible endshake can be taken by means of the nut on the back of the cbu spindle.

3. The chucks are large and strong, the large having a 5 m/m (No. 50) hole clear througb t chuck.

4. The cone pulley has four indices, 4, 24, and 30, for filing square, hexagon, etc., any artic placed in the chucks.

5. All the parts and attachments, as far as t construction will permit, are finely polished a nickel plated.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to centre. 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Grav rest is of the "tip-over" or swinging patter Chucks are the same size as the W. W. chuck For size see illustration at the side of latbe.

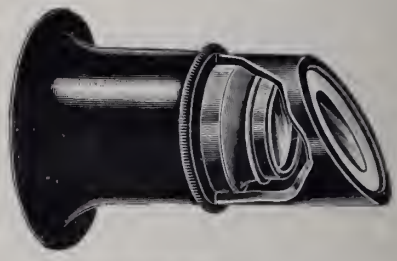
Price of Lathe, as shown in illustration, with Wire, 2 Wheel, 1 Screw, and I Taper Chuck, wi its taper; 4 Cement Brasses and 1 extra Ste Taper ..... $19.



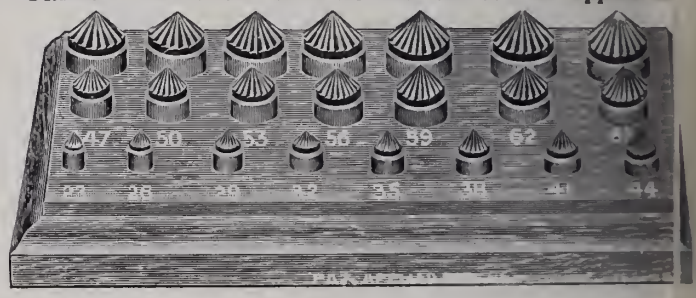
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

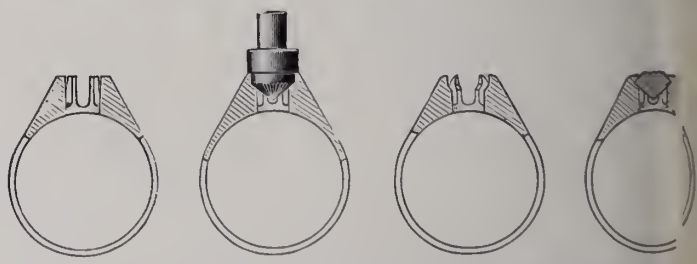
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DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for



The only tool that will do the work correctly and quickly.

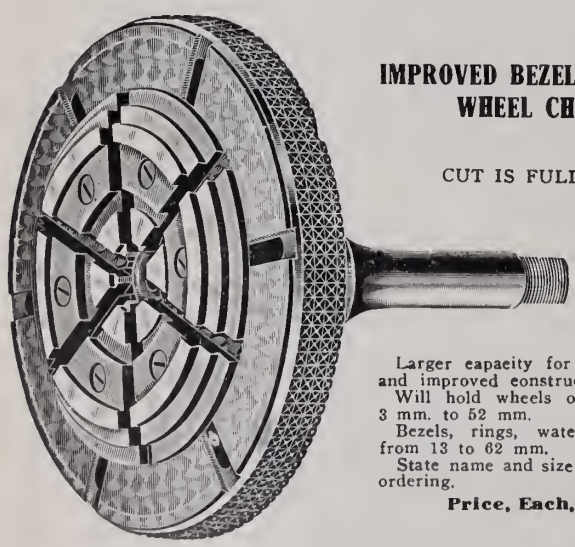


These tools, invented by a stone setter of many years' experience, wi do the work they are intended for with absolute perfection, whether in th hands of an experienced or inexperieneed workman. In eigbt seconc after adjustment in lathe will cut a smooth seat for any stone from 1/1 to 2 carats.

Tools are made of polished and hardened steel and are indestructibl Will fit in chucks Nos. 30 and 44.

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Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

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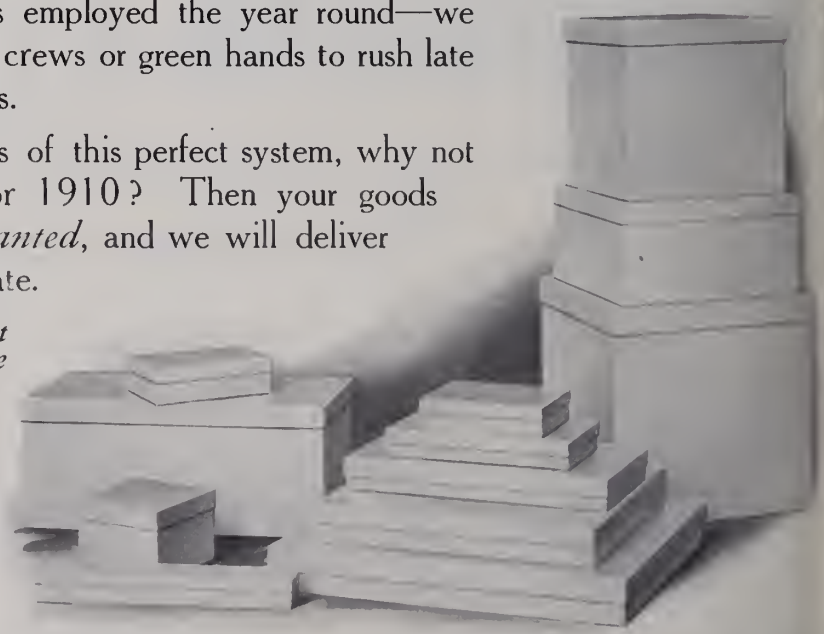
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That we are best fitted to serve the demands of discriminating Jewelers to-day is evidenced by the fact that the leading Jewelers of the country use Dennison Boxes almost exclusively.

No Jeweler can afford to be represented by a box less perfect than Dennison's, for Dennison Boxes reach perfection through painstaking care and inspection at every stage of manufacture, Moreover, a steady force of skilled workers is employed the year round—we never resort to emergency crews or green hands to rush late orders through, hit or miss.

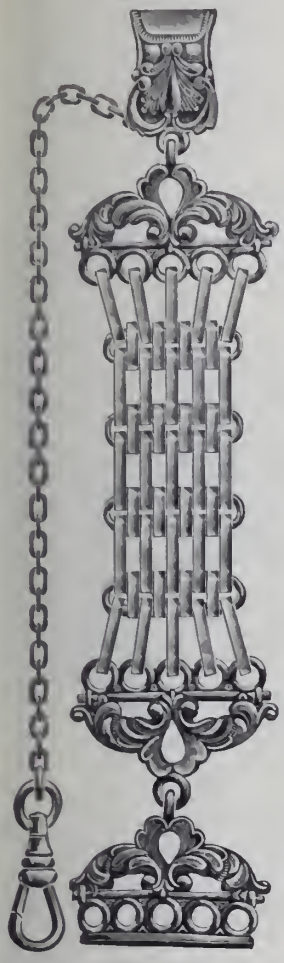
To reap the benefits of this perfect system, why not place your order now for 1910? Then your goods will be *ready when wanted*, and we will deliver any time you may designate.



For full particulars consult your latest copy of Dennison's Jewelers' Catalogue

Dennison Manufacturing Company
"The Original Jewelry Box Makers."

BOSTON, 26 Franklin St.
PHILADELPHIA, 1007 Chestnut St.
NEW YORK 15 John St. Uptown Store, 27th St. Bet. 5th Ave. and Broadway
CHICAGO, 25 Randolph St.
ST. LOUIS, 413 North 4th St.



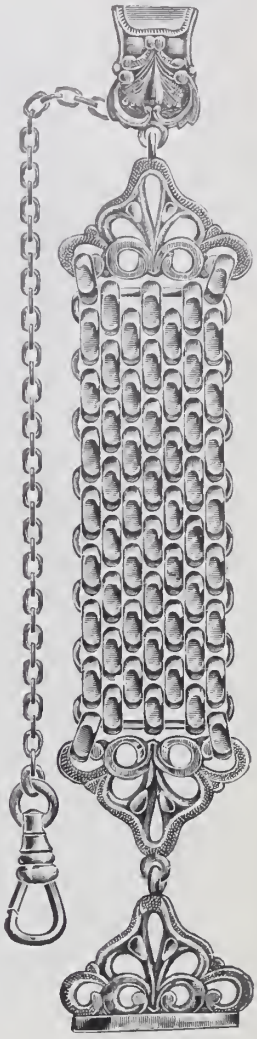
No. F 305 270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price; superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago













Fontneau & Cook Co.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO
1609 Heyworth Bldg.

CHICAGO, ILL
Heyworth Bldg.

SEATTLE, WASH.
Arcade Bldg.



A Direct Talk on Paper

We are a Santa Claus to Thousands of Jewelers. Can't we be yours?

If it makes any difference to you **how much** you get back for your Old Gold, Platinum, Silver, Plated Jewelry, Filled Cases, Sweeps, etc., it ought to make a difference to you **where** you send it.

We want you to get acquainted with us, and when you do you will learn what a difference it makes to send your good metals to a concern noted for their Broad and Accurate Valuations. When you receive a check from us you may know you are getting full value for your Scrap Pile of Old Gold, Silver, etc., but if, after getting the check, you decide that you prefer your shipment, we'll return it, at **our expense,** in the condition you sent it. This guarantee protects you and covers all mistakes. We feel that in giving Values and Money's Worth for your Metals, that we couldn't do less in justice to you and ourselves.

If you overlook us in your next shipment, you do yourself and your business an injustice.

Goldsmith Bros. Smelting & Refining Co.

20 John Street

New York City, N. Y.

Mr. Retailer:

"WAR IS HELL"

—General Sherman

If LABOR and CAPITAL clash, that war will probably be settled on

SOLIDARITY Principles

These principles are:

A Wise Distribution of Burden
A Just Division of Benefits

THE SOLIDARITY WATCH CASE CO. is founded on these principles, and for A QUARTER OF A CENTURY has withstood every opposing force.

Its Officers, Board of Directors, Department Heads, and most of the skilled mechanics are *stockholders* in the Corporation.

They control and operate the Company, and the supremacy of their product to-day is largely due to

SOLIDARITY Principles

Earnest in their Effort **Honest in their Purpose**

Fearlessly they proclaim:

"The Case That Courts Comparison"

SOLD THROUGH THE WATCH JOBBERS ONLY

SOLIDARITY WATCH CASE CO.

(Established a Quarter of a Century)

54 Maiden Lane, NEW YORK

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R & L B Co STERLING Greenfield, Mass.

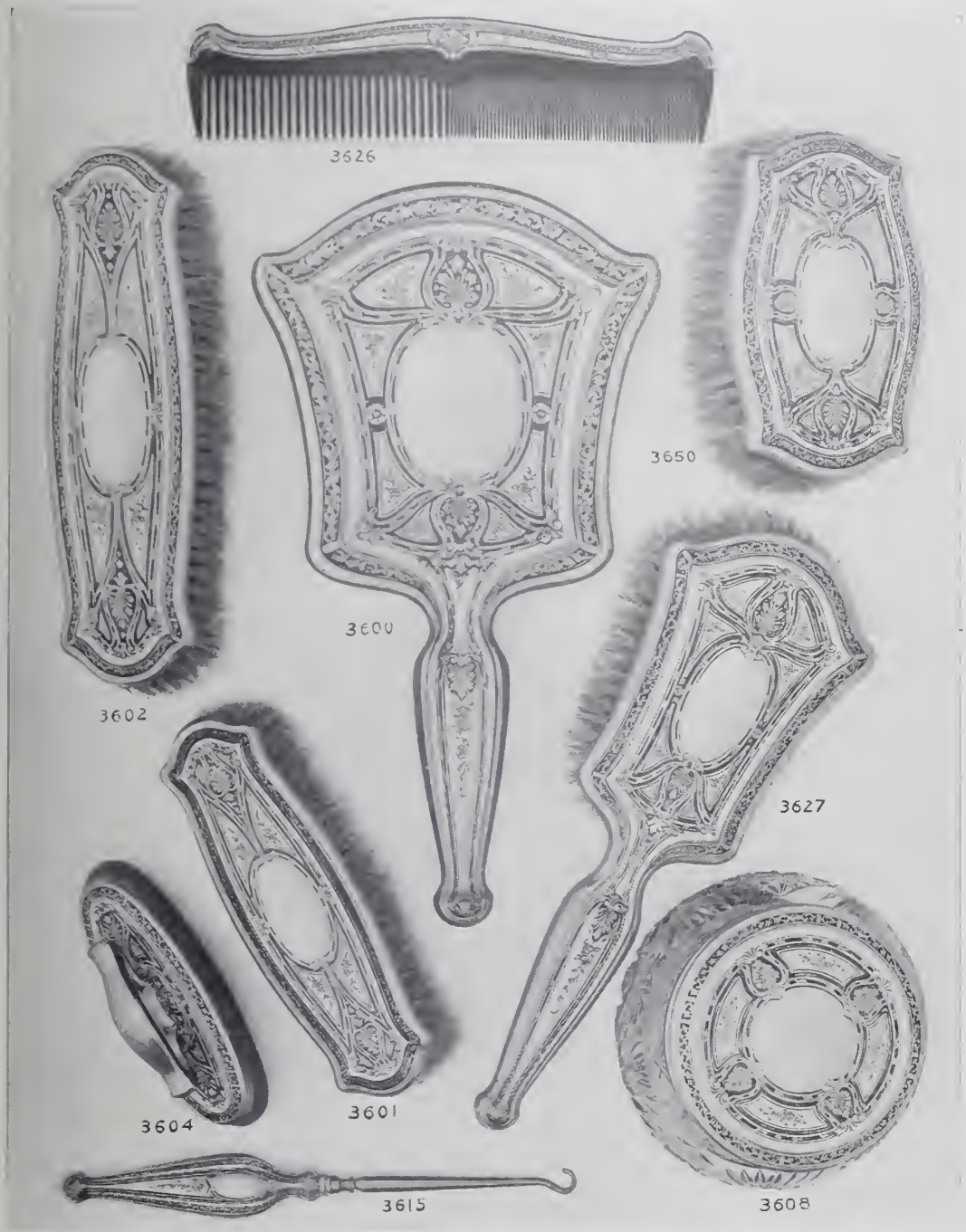


MOUNT VERNON

Write for Catalog

THE "STUART"

No. 3600



One of Our New Toiletware Patterns

When you come to New York do not fail to call at our **New York Salesrooms** in the **Silversmiths Building, Maiden Lane,** and inspect our line of fine grade novelties at reasonable prices. We shall be happy to have you make our rooms your headquarters when you are in the city.

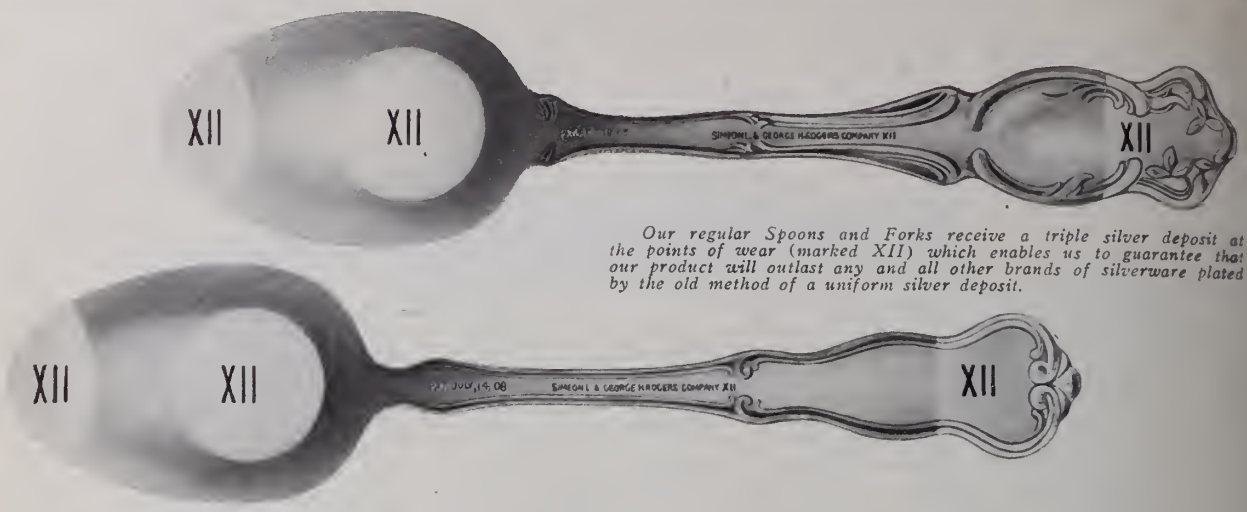
Send for our New Toiletware Catalogue

New York Salesrooms:
Silversmiths Building, 15-17-19 Maiden Lane

Trade +B- Mark

R. BLACKINTON & COMPANY

Factory: North Attleboro, Mass.



Our regular Spoons and Forks receive a triple silver deposit at the points of wear (marked XII) which enables us to guarantee that our product will outlast any and all other brands of silverware plated by the old method of a uniform silver deposit.

Your Reputation
and
Our Reputation
depend upon the goods we sell

To retain your trade and to add to it you must sell the best goods obtainable. For the same reasons we make and sell only the best.

We are not relying alone upon our past reputation to sell our goods. Dealers know that our strong hold upon their trade is obtained by our constant effort to produce the best silverware.

Our Sectional Process has proved our ability to produce the most durable silver-plated ware made. Our long experience and success insure to the dealer handling our line a quality that will enable him to secure the cream of the retail trade in his locality.

The low prices which we quote on these exceptionally fine goods make our plated ware the most attractive proposition on the market as a money maker.

Send for our Catalog and give us a trial order. It will add to your reputation as a dealer in very fine silver-plated ware

SEND TO-DAY FOR OUR CATALOG No. 15

Simeon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

Barrows' "New Process" Guard Chains

LEAD IN

DESIGN, QUALITY AND FINISH

Every single chain is guaranteed to give satisfaction to the wearer or a new chain given in exchange.

59

Years of Jewelry making are back of this guarantee.



Every individual link is soldered.

Don't forget, Mr. Retailer, when picking out Guard Chains next season in order "to sweeten up" your stock, to ask your jobber for these "**New Process**" Chains. They bear the trademark illustrated below.

The chains illustrated here are the same identical patterns as the "New Process" Neck Chains which we put on the market one year ago and which were the first goods of their kind produced in America.

Trade H.F.B. Mark

THE H. F. BARROWS COMPANY

North Attleboro, Mass.

STERNAUWARE

For The New Year
You can replenish and improve your stock with

STERNAUWARE

STERNAUWARE
For 1910

Will embrace various new designs exceptionally handsome, all of which will be illustrated in our complete 200-page catalogue (now being printed), having artistic four-colored inserts showing brassware and copperware in the actual colors of the metals.

In writing ask for catalogue No. 24

S. STERNAU & CO.

Makers of

STERNAUWARE

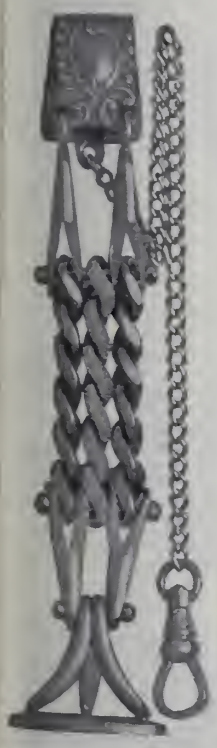
Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

STERNAUWARE



F1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

Fobs, Chains, Lockets, Bracelets, Crosses and Chatelaine Pins.

They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.



L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.



PAT. B 878
SIZE 7in.width 7/16 in.



07


M 18
A. C. CO.


M 27
A. C. CO.


M 21
A. C. CO.


M 46
A. C. CO.


M 40
A. C. CO.


M 38
A. C. CO.


M 24
A. C. CO.

The "PAPER-THIN" Model

has just been added to the

Line of TRADE MARATHON MARK Lockets


M 14
A. C. CO.

We have exercised great care in constructing the joint, something which has been a source of great trouble to all locket users. The bezels are great and the quality can be relied upon. Every locket bears our stamp.

Say MARATHON to your Jobber :: It will help you in your Business

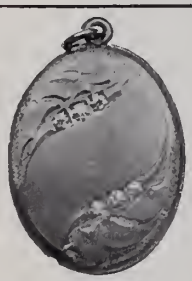

M 15
A. C. CO.


M 52
A. C. CO.

Attleboro Chain Company, Attleboro, Mass.

OFFICES: New York, San Francisco, Toronto


812


442/4


503/2

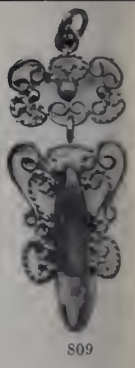
R. B. M.
Trade-Mark Registered
18 74
ATRICE


1101/2


1026/2

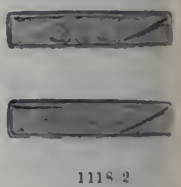

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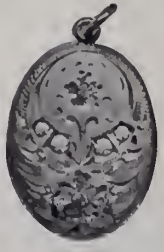

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1118 2


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BEATRICE =GOODS=

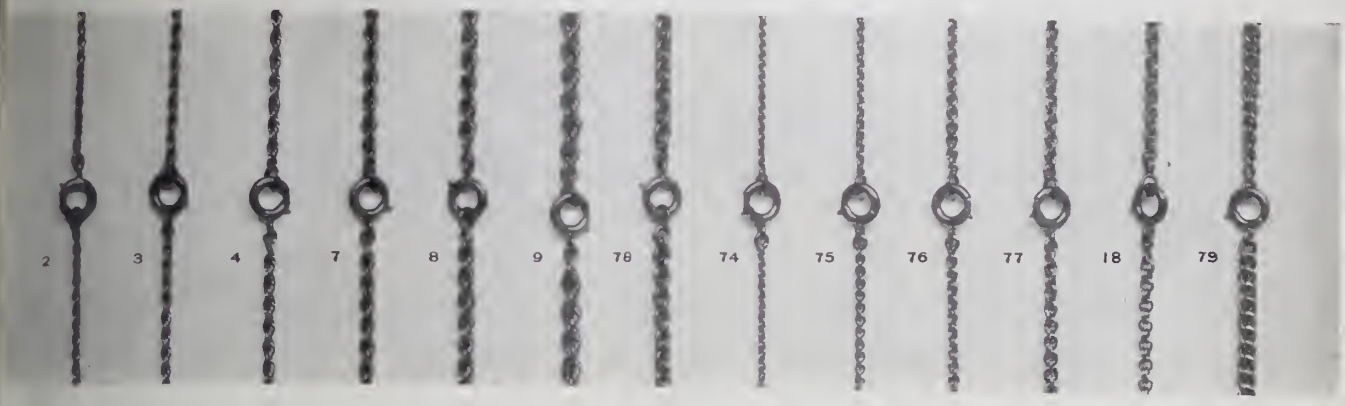
ROLLED PLATE


453/1

R. B. MACDONALD & CO., Manufacturing Jewelers
Office and Factory, Attleboro, Mass.

Ziruth-Unbreakable Chains

GOLD AND PLATINUM



They are CHEAPER than those that claim to compare in quality and much better than those of equal price. Are STRONGER, more flexible, better finished, finer shaped links, more beautifully colored, more carefully soldered and inspected than any other chain on the market and are SO CONCEDED BY THE TRADE. THEY ARE PLUMP 10-K. AND 14-K. AS STAMPED AND FULLY GUARANTEED. Chains cheap in construction are dear at any price and therefore you cannot afford to use machine made chains in place of hand made chains.

ZIRUTH-UNBREAKABLE HAND MADE CHAINS are the cheapest because they are the BEST CONSTRUCTED on the market. We pride ourselves on our PROMPT DELIVERIES. WRITE US AT ONCE and our representative will call or we will submit samples and prices. WE CATER TO THE MANUFACTURING AND JOBBING TRADE.

Z ZIRUTH UNBREAKABLE CHAINS U C

HENRY ZIRUTH, Sole Manufacturer Factory and Office: Murray and Austin Streets, NEWARK, N. J.

SALESROOMS: 9-11-13 Maiden Lane, New York 103 State St., Chicago, Ill. 704 Market St., San Francisco, Cal.

These Lockets are 1-10 Gold Plate

They have Gold Joints

TRADE W C MARK



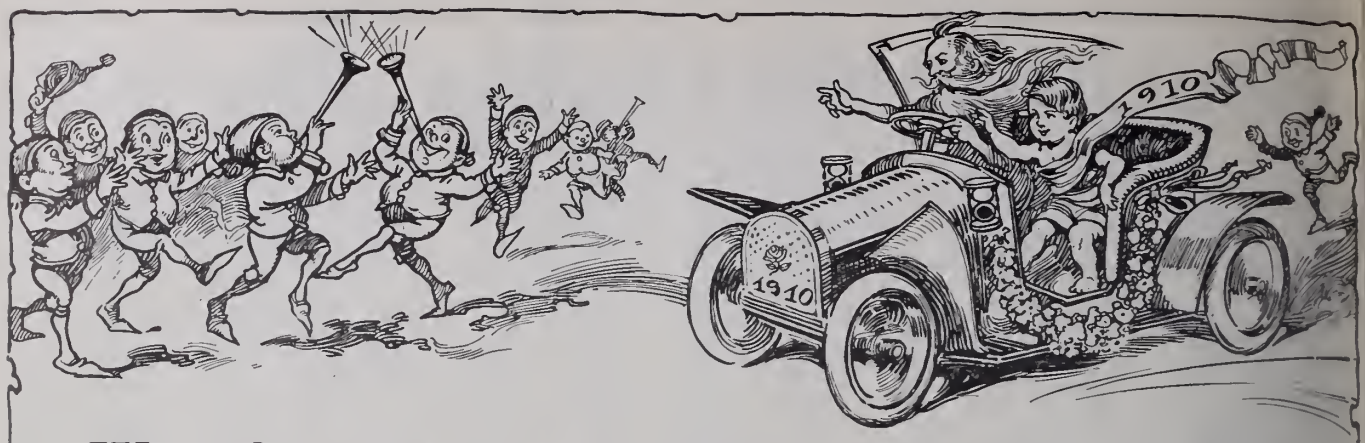
Unequaled
in style and finish.

Manufactured by

WOLCOTT MFG. CO.

New York Office: 14 Maiden Lane

PROVIDENCE, R. I.

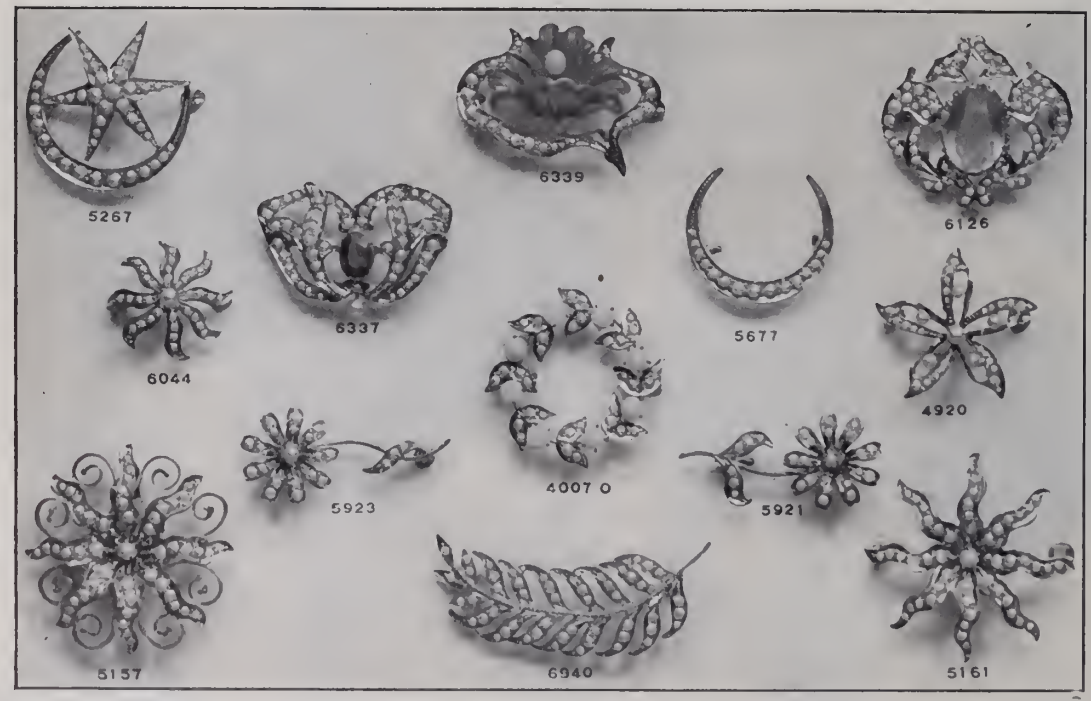


We take pleasure in again extending to the trade the usual holiday greetings; we assure them of our appreciation of favors extended during 1909, and anticipate and trust for a continuance of same during 1910. We wish them all

A Happy and Prosperous New Year.

HENRY FREUND & BRO.

71 Nassau Street - - - NEW YORK



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

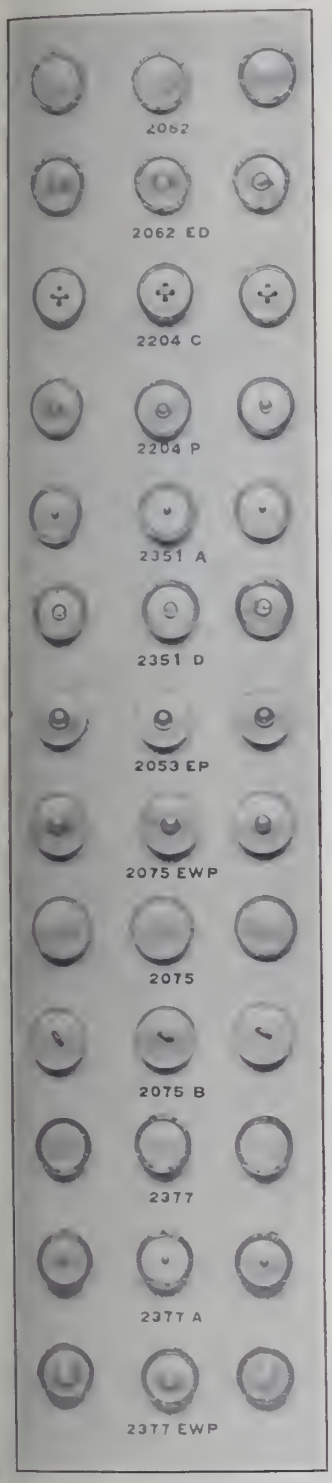
J. A. & S. W. GRANBERY

13 Maiden Lane, New York 31 and 33 E. Kinney St., Newark, N. J. 342 So. Broadway, Los Angeles, Cal.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

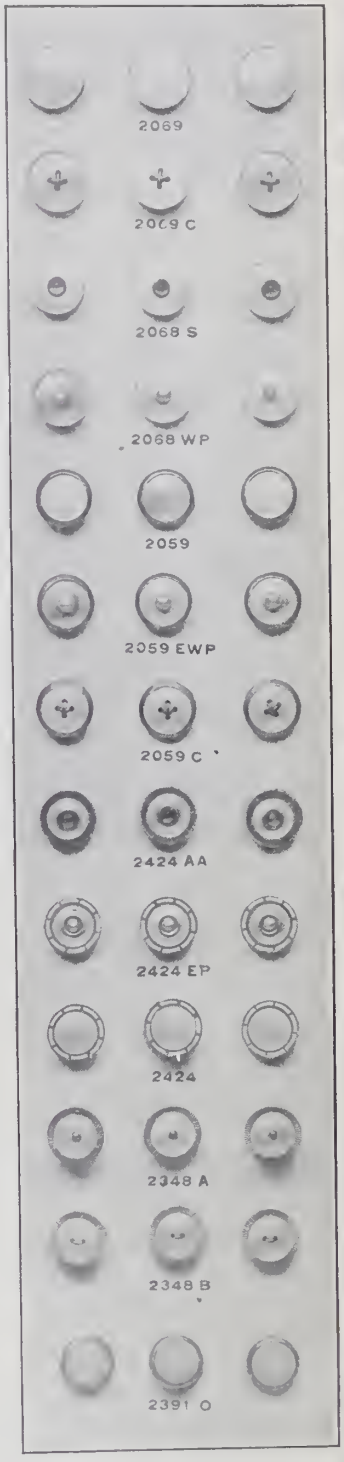
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

SIGNET RINGS REPRESENTING WEARERS

TRADE D MARK

CERTAIN of the Durand Signet Rings actually represent their wearers, thus preserving the traditions. Such are the special ones for various professions and callings, societies, fraternal orders, colleges, bishops' rings and other official seals.

PRICES: $3.00 to $400.00

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street

NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

AMETHYST and TOPAZ BROOCHES and SCARF PINS

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Aloís Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 **THE GOLD CHAIN HOUSE** 1909

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

CARTER, HOWE & CO.

MANUFACTURERS OF

GOLD JEWELRY

Including the Most Complete Assortment of

VANITY CASES, and BAGS and PURSES in GOLD and SILVER

PLAIN, ENGRAVED, ETCHED

Our New Combination Cigar Cutter Match Box



Patented January 12, 1909

The newest and quickest selling article introduced this season



Patented January 12, 1909

Carter, Howe & Co. take pleasure in offering to the Trade the latest Perfected Match Box for Paper Matches, with Combination Cigar Cutter. Automatic and easily operated. Made in 14-K. Gold and Sterling Silver, Plain, English Engraved, Etched and Engine Turned. Patented January 12, 1909.

9-11-13 Maiden Lane, NEW YORK **Factory: Newark, New Jersey**

OUR GOODS CAN ALWAYS BE SEEN AT

Our Salesroom

No. 527 FIFTH AVENUE, NEW YORK

Where we keep constantly on hand a full line of

GOLD

MESH BAGS
SPECTACLE CASES
CUFF LINKS

VANITY CASES
LOCKETS
SCARF PINS

EYEGLASS CASES
BROOCHES
MATCH BOXES

And many other things in fine goldsmith's work

We are continually bringing out new patterns, and before buying you should always call and look over our line. If you don't, you will certainly miss seeing some of the most attractive things in the market

SALESROOM
527 Fifth Avenue, New York

B. M. SHANLEY, Jr., CO.

OFFICE AND FACTORY
11-13 Governor St., Newark, N. J.

WILLIAM L. SEXTON & COMPANY

NECKLACES

AMETHYST, TOPAZ, GARNET, TURQUOISE, CORAL, PEARL, OPAL, AQUAMARINE, SAPPHIRE, PERIDOT, TOURMALINE AND LAPIS LAZULI, MOUNTED WITH AND WITHOUT DIAMONDS

Selection Packages Sent on Memorandum

Special Order Work Solicited

Designs and Estimates on Application

OFFICE AND FACTORY: FORTY-NINE JOHN STREET, NEW YORK



Black Jewelry of all Kinds

Bracelets Brooches Scarf Pins
Buttons Studs Necklaces

Everything in Black

14 K TRADE-MARK

A. J. HEDGES & CO.

Makers of 14-K. Jewelry

14 John Street - - NEW YORK

OSMERS, DOUGHERTY CO.

Trade Mark

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts. ('Phone 913 Madison) NEW YORK





SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

I. N. LEVINSON, President. Established 1865 H. S. MORRIS, Sec'y and Treas.

S. COTTLE COMPANY

14-K Gold Bag

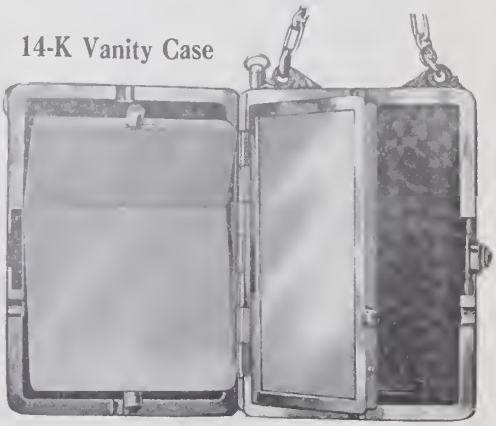


Gold Bags, Engraved and Pierced; New Effects in Straight, Shirred and Herringbone Mesh

Builders of High-grade Gold and Silver Novelties in Original Design.

MESH BAGS
BUCKLES
CARD CASES
CHATELAINES
VANITY CASES
SASH PINS
PURSES
LORGNETTES
CIGARETTE CASES and
OTHER NOVELTIES

14-K Vanity Case

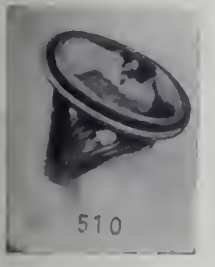


Vanity Cases, All Sizes and Various Compartments

Our New Illustrated Catalogue is ready for distribution and we will cheerfully mail one upon request.

Branch Offices: { PARIS: 28 Rue d'Hauteville
CHICAGO: Mr. H. M. HEYMANN, 1103 Heyworth Bldg.
SAN FRANCISCO: Mr. A. E. LEE, Shreve Bldg.

31 East 17th St., NEW YORK





Turquoise Matrix Jewelry

In 14-K. Solid Gold and Sterling Silver

Massive and of Highest Grade Workmanship

Our Turquoise Matrix stones are of superb color and markings and are the choicest product of our own Mine.

Send for Catalog showing over three hundred illustrations of Rings, Scarf Pins, Necklaces, Cuff Links, Brooches, Pendants, Eardrops, Collarettes, Bracelets, Fobs, Scarabs, etc., also unmounted Pure Turquoise and Turquoise Matrix.





THE ARIZONA TURQUOISE MINES CO., Inc.

31 West 31st Street NEW YORK

Trade-Mark Registered U. S. Pat. Office.

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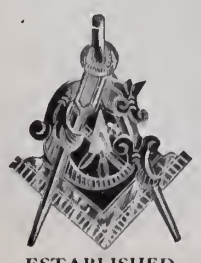
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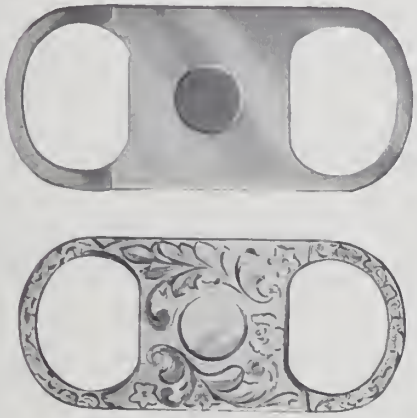
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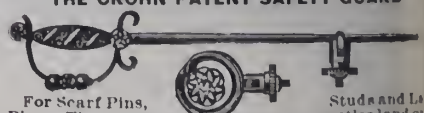
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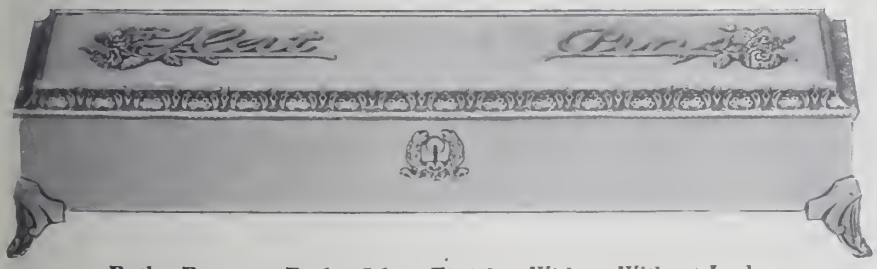
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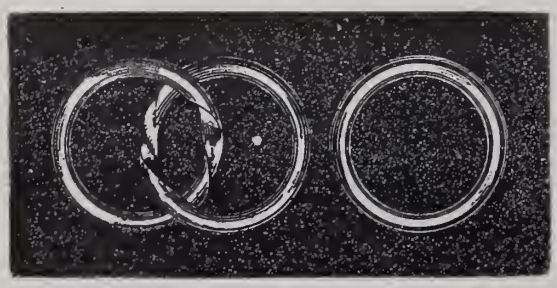
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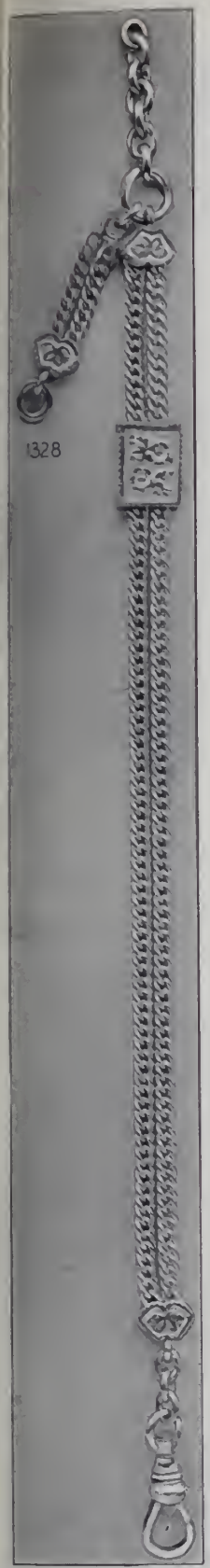
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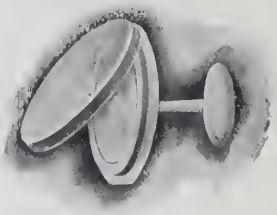
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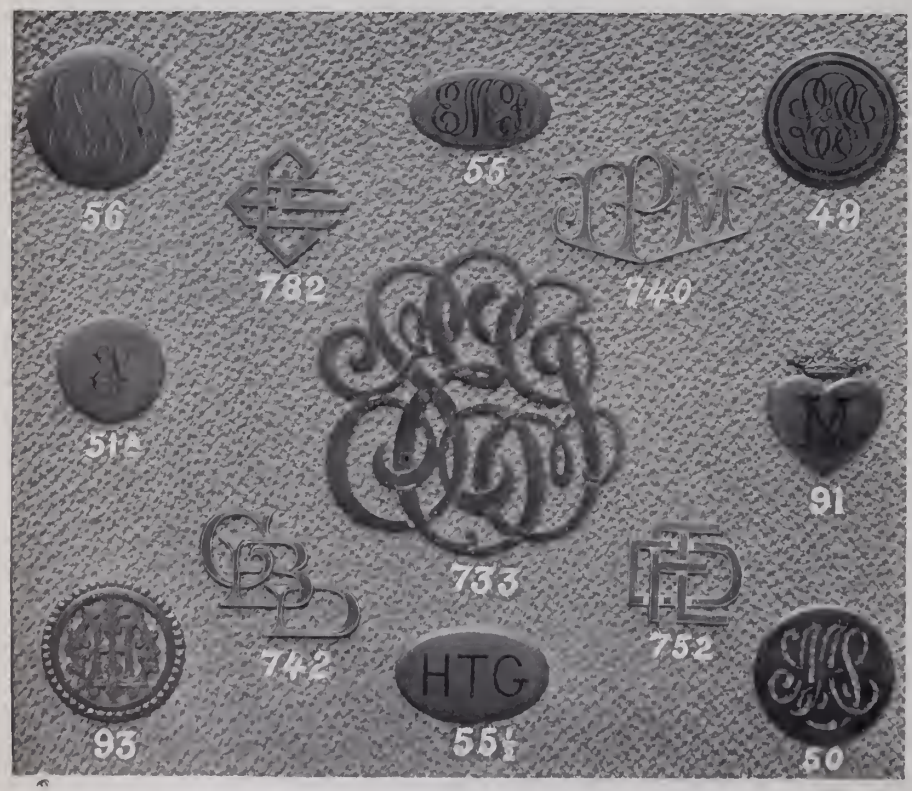
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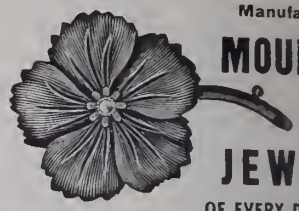
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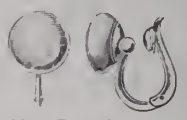
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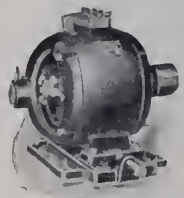
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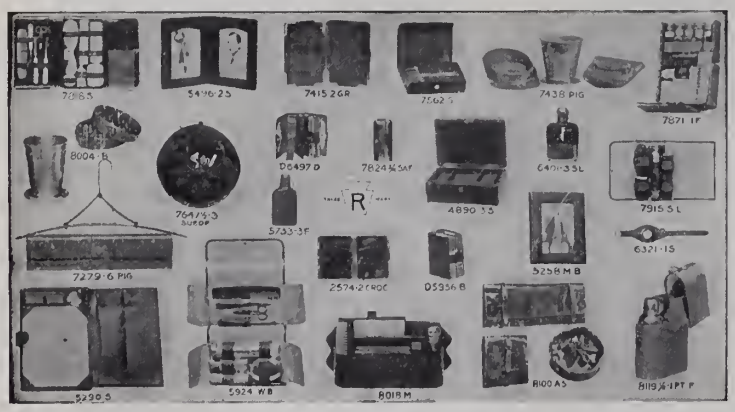
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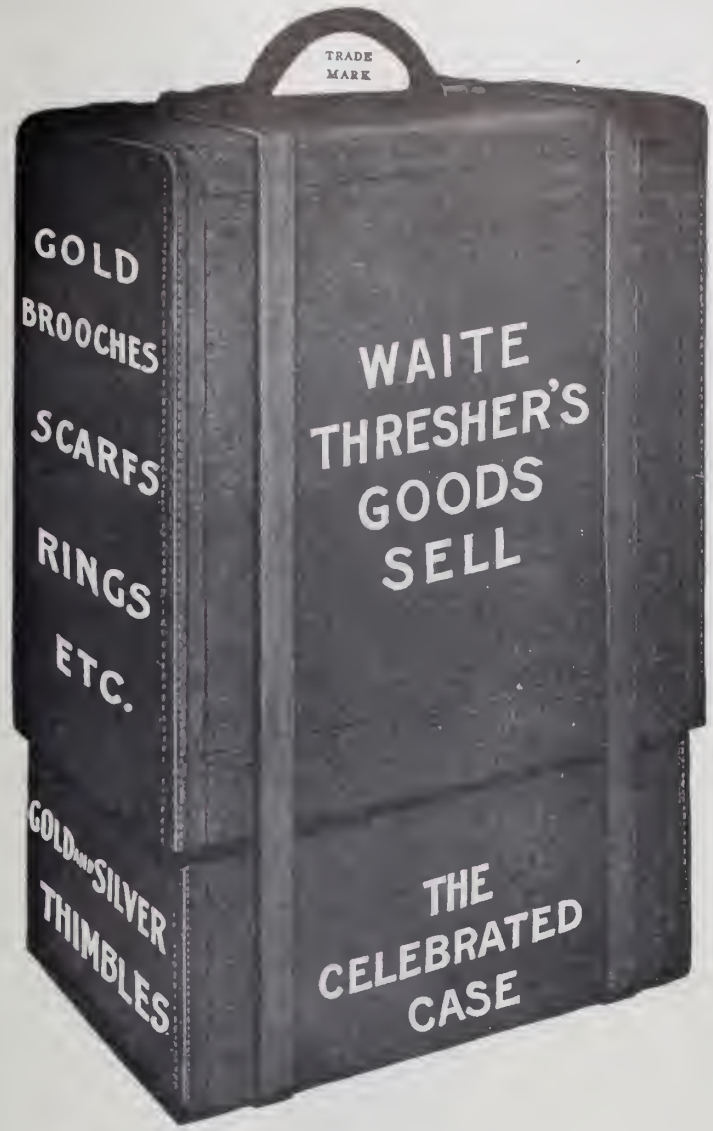
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THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, DECEMBER 29, 1909. No. 22.

The Protection of Gem Stones and Pearls in Gilding, Etc.

ONE often hears the opinion expressed among members of the trade that genuine pearls and stones, during gilding or silver plating, are injured by the direct effect of the baths. Injury caused by the bath is, however, altogether impossible, for the bath is not composed of corrosive or dissolving acids, the cyanide of potassium dissolved in the bath exercising its solvent effect only on metals, says a writer in the *Deutsche Goldschmiede-Zeitung*. Towards stones, glass substance, porcelain and genuine pearls cyanide of potassium is absolutely neutral, but it is not advisable, when dealing with pearls of the finest luster, to expose them for a prolonged period to a strong, and especially a hot, cyanide of potassium solution, as it might affect their luster.

In comparison with the bath fluid, it is the more or less high temperature which must be considered for the different stones. A general rule to be observed is that articles set with stones should be plated only in fairly warm fluids—those from which only the first steam has begun to rise.

Of the hard, transparent stones three especially are very sensitive to high temperatures; these are the emerald, the amethyst and the topaz. Especially the amethyst and the topaz, if in too hot a solution, where the stone is tightly held in a solid, heavy setting, may be cracked in plating. The stone expands in the heat, but on account of the solid setting cannot expand enough, and consequently cracks. If, on the other hand, the stone is lightly set in an open or claw setting, it is not likely to crack, even in a hot bath. Undoubtedly, however, these stones would crack if, when taken from the hot bath, they were rinsed directly in cold water. In a moderately warm bath all stones may, without danger, remain in their settings during gilding and similar processes.

If we are dealing with stones set in matt gold goods, and we desire to gild them, we can often not avoid boiling these articles off with the stones in hot cyanide solution, because the coloring acids in the color had to be destroyed, in order to be able to gild them. In this case, we must not take the articles with the stones out of the hot solution, but allow them to slowly cool in the solution. The pearl goods, set in 15 or 9 karat gold, common in England, are, as is well known, after setting and bright-cutting, gilded, so that a deep yellow bright gold color is obtained, such as is attainable only with 22-karat alloys. The quality of the pearls, where the treatment is skilful, never suffers

Of the non-transparent stones, like turquoise, moonstone, agate, jasper, lapis lazuli, etc., it is the turquoise, most of all, and then the lapis lazuli, that are very sensitive to high temperatures. In the case of genuine turquoise, especial care must be exercised, as a temperature even slightly too high will discolor the stone, so that we take from the bath a stone that is almost yellowish-white in place of blue. Although a majority of the stones will withstand a high temperature, we should adopt the invariable rule of gilding all goods set with stones, in a bath that is only warm.

The matting with the steel-wire brush necessary in matt gilding does not in the least affect the stones, so that—and this cannot always be avoided—the tips of the wires may strike the stones and pearls. (If we take the precaution in brushing to cover the set stones with the thumb-nail of the right hand, which can easily be effected if we allow the nail to grow a little long, then there is no danger whatever for stones and pearls.)

On the other hand, there is the risk, in brushing, that stones and pearls which do not sit absolutely tight and secure may be torn out by the brush wires and flung away. In the same manner stones and pearls that are firmly set, but in which, between the round side of the stone and the gold setting there is a gap, even if so small as to be barely perceptible, if a brush wire finds its way in, the stone will certainly be torn out of its setting.

While, therefore, matting with the brush does no harm to stones and pearls, great care is necessary where the sand blast is employed in the case of turquoise, opals, moonstones and pearls, to avoid injuring the luster. If exposed for long to the sand blast, all imitation stones also lose their polish and become matt.

In the case of genuine turquoise attention may also be called to the fact that when in brushing with a brass brush it rubs over the stone (which cannot always be avoided) a more or less thick layer of brass is deposited on the stone. If this to a certain extent metalized part comes in permanent contact with the conductor wire in the bath, there will be a deposit of metal on it as with matt enamel, and we may often have trouble to remove this deposit. The black to brass-yellow spot on the stone can readily be removed by brushing with cyanide of potassium solution or by rinsing in a currentless bath. This process is, moreover a sure indication of the genuineness of the turquoise, because the brass brush leaves no trace on the imitation turquoise.

Imitation pearls that are filled out with wax may not be gilded in a hot bath, for the filling will run out, and moreover taint the bath. If allowed to remain for a long time in a cold bath, the filling in wax pearls will gradually be dissolved. In the case of artificial pearls made from hard substance (glass, porcelain, etc.) no such danger is to be feared.

A Fine Silver Group.

THE Munich sculptor, Rudolph Maison, who was taken from his labors by death before he had reached the height of his ability, was an artist in whose mind two apparently antagonistic tendencies prevailed in a remarkable manner. He was, in the first place, a pronounced realist and could not give himself satisfaction enough in the most truthful possible rendering of the natural models. For this reason he was not content to reproduce with painstaking accuracy the fleeting movement of form in order to be individual in his vigorous modeling of the body, but he had also recourse to color and did not hesitate in the painting of his figures, particularly in the case of his negroes, to go to the utmost limit of art.

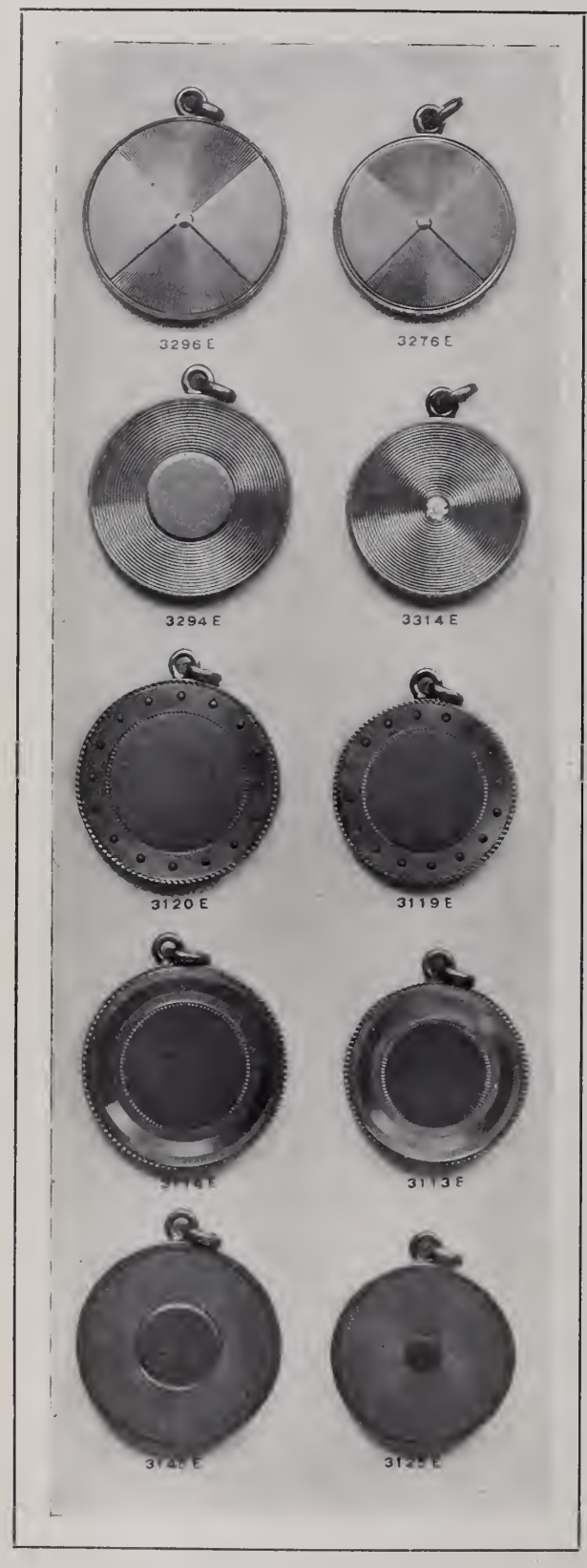
This straining for realism was sustained by a lively imagination, which at times certainly went rather far, and by its wild emotionalism aroused in the circumspect followers of the conventional more apprehension than astonishment. Maison, whose thoroughly sane efforts favored monumental undertakings, had to experience many disappointments. Thus, for instance, in the competition regarding the monument to be erected in Aix-la-Chapelle to Emperor William I., exception was taken to the nudity of the three Rhine daughters, who emerged from the waves of the river to present the crown joyfully to the Emperor. But Maison would not conform to the changes proposed by the jury, and the affair, already almost settled, failed completely.

"This will be all the more regretted," says H. A. Lier in the *Illustrirte Zeitung*, "inasmuch as the group, reproduced in a silver casting, recently exhibited in Munich, shows there is absolutely no objection to be made to it on the score of indecency. These Rhine fairies are in every respect within the limits of virgin charm, and the movement of their delicate bodies, especially of the two holding the crown, appears to be particularly happy."

A figure of "Siegfried," cast in bronze, the hero leaning on his sword and carrying the shield on his back, was also originally destined for the emperor's monument at Aix-la-Chapelle. He towered over the water basin in which the Rhine daughters were disporting themselves, and at his feet there writhed the dragon he had overcome.

The symbolic group of the "Rhinedaughters," a photograph of which appears on the front page, shows a perfection in the technical treatment of silver which can elicit only admiration.

Harry Woodall, of Hughes & Woodall, has bought from the Howard Park Co., Baltimore, Md., a lot having a frontage of 50 feet on Martin Ave.



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These pictures illustrate some of our attractive engine turned lockets in 14K gold at Moderate Prices.

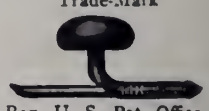
We make similar patterns in links and stiff bar buttons, at prices equally as attractive.

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Prizes Awarded at The London Goldsmiths', Silversmiths' and Jewelers' Art Council.

THE following is the result of the first competitions of the London Art Council, the prizes being awarded from the sum of £100 voted by the Worshipful Co. of Goldsmiths, in whose hall, by permission of the Prime Warden and Court, the exhibition and prize-giving took place on Monday evening, Dec. 13, 8 P. M. Previous to the distribution of awards, the whole of the work done in the competitions was on exhibition.

APPRENTICES AND LEARNERS.

Class and work. *Successful competitor.*

1 Goldsmithing—Buckle:
First prize..... £2 2 0..E. C. Bendi.
Second prize... 1 1 0..S. J. Jennings.
Honorable mention.....A. Rangecroft.



SECOND PRIZE CUP—R. B. LEWIS.

2. Silversmithing—Vase:
First prize..... £2 2 0..S. H. Robbins.
Second prize... 1 1 0..E. M. Vincent.
Honorable mention.....W. T. Casley.

3. Silversmithing (small)—Matchbox:
First prize..... £2 2 0..R. H. West.
Second prize... 1 1 0..Wm. Woolgrove.
Honorable mention.....T. C. Tenten.

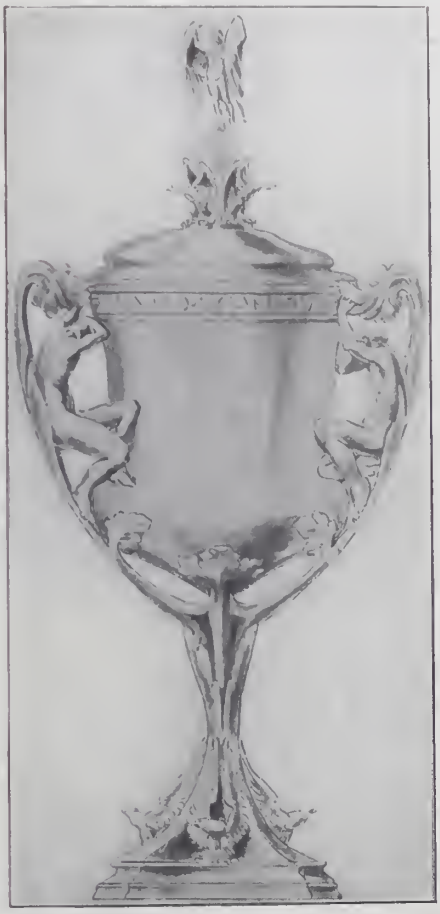
4. Jewelry—Brooch:
First prize..... £2 2 0..A. J. Rendle.
Second prize... 1 1 0..P. H. Bennett.
Honorable mention.....H. E. John.

JOURNEYMEN.

5. Goldsmiths—Miniature frame:
First prize..... £7 7 0..A. Lacey.
Second prize... 5 5 0..F. C. Sheppard.
Third prize..... 1 1 0..J. Angus.
Honorable mention.....F. Shelley.

6. Silversmithing—Oval dish:
First prize..... £7 7 0..C. F. Clark.
Second prize... 5 5 0..T. G. Rogers.
Third prize..... 1 1 0..J. F. Dyde.
Honorable mention.....W. Holloway.

7. Silversmithing (small) Cigarette case:
First prize..... £7 7 0..G. A. West.



FIRST PRIZE CUP—CECIL THOMAS.

Second prize... 5 5 0..A. W. Hardiman.
Third prize..... 1 1 0..H. Thornhill.
Honorable mention.....W. H. Bradley.

8. Jewelry Pendant:
First prize..... £7 7 0..J. Amor.
Second prize... 5 5 0..A. E. Symonds.
Third prize..... 1 1 0..C. Sporle.
Honorable mention.....G. R. Morton.
Honorable mention.....J. Ventura.
Honorable mention.....A. R. Rogers.



FIRST PRIZE GOLDSMITHING—DESIGNER, R. HODGKINSON.

DESIGNING.

9. Goldsmithing—Clock case:
First prize..... £3 0 0..R. Hodgkinson.
Second prize... 2 2 0..J. R. Hodgkinson.
Honorable mention.....Amy Sandheim.

10. Silversmithing Cup:
First prize..... £3 3 0..C. Thomas.
Second prize... 2 2 0..R. B. Lewis.
Honorable mention.....Edith Traill.

11. Silversmithing—Bonbonniere:
Second prize... £2 2 0..G. Tyler.
No other award made in this class.

12. Jewelry—Tiara:
First prize..... £3 3 0..A. B. Varney
Second prize... 2 2 0..P. A. Gugenheim.
Honorable mention.....G. R. Norton.

The judges were: Messrs. H. W. Ayres, W. Bakewell, Stanley Barnard, J. S. Bell, S. Chivers, S. G. Compton, W. R. Corke, F. Courthope, R. Fox, W. R. Franks, C. Gugenheim, W. J. Hornby, Samuel Lowen, C.



THIRD PRIZE CUP—EDITH TRAILL.

A. Pezzey, E. W. Scott, C. J. R. Smith, W. Augustus Steward, J. Williams, H. Wilson, and Caspar Wolff.

In this issue appear five illustrations of the prize winners in the designing contest, including the first prize for a design of a clock case, won by R. Hodgkinson; the three prize-winning designs for a silver cup, won by by Cecil Thomas, R. B. Lewis and Edith Traill, and the second prize for a design for a jeweled tiara, won by P. A. Gugenheim (shown on page 51).

George Stead, an aged man employed by D. Landa, San Francisco, Cal., was run down on 8th and Market Sts., by an automobile, recently, but escaped serious injury.

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Roman Pearl Necklaces

A Crystal Clock.

THE senior students of the Crystal Palace School of Practical Engineering p their annual visit to Birmingham in O ber, under the guidance of J. W. Wil- s the principal of the school. They vis- the works of Joseph Gillott & Sons, F C. Osler, Ltd., and some other works. A Osler's they saw a work which was of a vel and especially interesting character. T was a grandfather's clock, built en- i , except for the works, fingers and n erals, of admirably cut crystal.

clock of this size and type had never



SECOND PRIZE JEWELRY DESIGN—TIARA BY P. A. GUGENHEIM.
(*See Text on Page* 49.)

b re been constructed of glass, and its c pletion is one more testimony to the v ety and skill of Birmingham workmans . It is an artistic as well as a novel p e of work, and it has been built in comp nce with an order from H. H. Maharaja S Chundra—Sheim Shere Jung, Prime M ister of Nepal, who was recently in E land. Messrs. Osler have also comp ed a durbar chair mounted in crystal f an Indian notability.—*Pottery Gazette*, L don.

Unique Souvenir Cups Presented to Officers of the U. S. S. "Chester."

THE 25 unique souvenir cups presented at the banquet given to the officers of t United States ship *Chester*, at Masonic



CUP MADE OF SIX-INCH SHELL.

mple, Philadelphia, Nov. 20, were fash- ed out of six-inch rapid-firing gun shells the 1906 model. They have a sterling ver-shield, with a representation in *bas relief* of the old Chester City Hall, which was built in 1724.

Complimentary to the colors of the navy, the cups are encased in a box of blue and gold.

The cups were designed and made by Maxwell & Berlet.

Chinese Gold Jewelry.

AMONG the works of industrial art which come from China to Europe, and especially to America, gold jewelry has the least place. Even in the ethnographic and industrial museums there are so few examples of it that we have no idea of the skill and sense of beauty possessed by the Chinese goldsmiths. We are speaking, of course, of the older work, for the modern exports do not come into the question. This kind of work is so highly esteemed in China and so well rewarded that examples seldom come to foreign markets, and when at all, few come to America, a very few to London or Paris.

Chinese ladies of rank delight in ornaments of gold, precious stones and pearls. They wear costly pins in the hair, rings to the knuckles, curious openwork metal girdles and earrings, frequently changed. The execution of Chinese jewelry is surprisingly like the newest Parisian models. Flower designs and conventional figures, repoussé or engraved, are made in fine gold. The bat, the Chinese emblem of good luck, occurs very frequently, and conventionalized orchids are freely adapted to the form of the ornament.

Colored stones are combined in fruits and branches, which seem to grow out naturally from the gold. Rings are made of soft gold, and open, so that they may be made to fit any finger.

The Chinese women wear the finger nails very long, and a metal case is worn over the first joint, through which the nail can grow, the purpose being to prevent its breaking off. Such an article of especial beauty was recently brought from the palace of the Empress at Pekin after her death. It is of very fine gold, open in front and filigree at the top. The curved upper surface has a granular groundwork with delicate embossed flowers and leaves. The piece bears the name of the artist, like all old gold work, and also the stamp which indicates that it is of the finest gold.

H. W. Alexander, Liscomb, Ia., has moved to Sac City, in the same State.

The Atlanta Trophy.

AN automobile trophy of unique and pleasing design, made of gold and silver and costing $10,000, was one of the prizes in the 200-mile race at the opening of the Atlanta (Ga.) Motordrome in November, a photograph of which is shown below.

The Atlanta trophy, as it is called, was



THE ATLANTA TROPHY.

won by the Rainier stock car. The trophy stands 30 inches high. The figures above the pedestal depict a winged man and a woman, the latter holding in one hand a miniature automobile and in the other a leaf. A second figure stands with one foot on the pedestal and the other poised as in flight.

On the pedestal beneath the figures appears the inscription, "Atlanta Trophy," and beneath is shown racing automobiles. The lower part of the pedestal is enriched with relief work, and at the corners are eagles with spread wings.

The trophy, which has been on exhibition in many cities, was made by Dieges & Clust, 23 John St., New York.

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Death of Oren C. Devereux.

PROVIDENCE, Dec. 23.—Oren Cranston Devereux, President of the O. C. Devereux Co., manufacturing jewelers, 224 Eddy St., this city, and a descendant of two former governors of this State during the Colonial times, died suddenly at his home 45 Bainbridge Ave., early yesterday morning, from heart failure. He was one of the oldest and best known manufacturers in the trade and was in his 73rd year.

Mr. Devereux had been in failing health for nearly two years, but his death was entirely unexpected. He had been able to visit his office daily and give his personal attention to the details of his business, although it was apparent to his intimate associates that he was gradually failing. He



THE LATE O. C. DEVEREUX.

was at his office as usual on the day previous to his death in as good health as he had enjoyed for some time. He retired at an early hour after a light supper. About 1 o'clock in the morning he awoke, feeling ill, and at 1.45 o'clock was dead.

Deceased was born in Johnston, R. I., April 9, 1837, and was a son of Isaac Gregory Devereux, who was descended from a family of French extraction who settled in Marblehead and Salem, Mass., in the 17th century. His mother was Eleanor Ralph Cranston Devereux, of North Kingstown. His ancestry are among the oldest families in the state. Two of his paternal ancestors were governors of Rhode Island. John Cranston, whose father was chaplain to King Charles I., of England, was a man of great ability, the first person in the colony of Rhode Island to hold the title of major general and was governor of the colony from Nov. 1678, to March 12, 1680, when he died. His son, Samuel Cranston, was governor from 1698 to 1727, he also dying in office.

Oren C. Devereux was educated in the public schools of his native town and later was graduated from the old Schofield's Commercial College in this city. In September, 1852, at the age of 15, he decided to learn the jewelry trade and became an apprentice of the late William Johnson, one of the formost jewelers of those days, located at 14 Marshall St. Mr. Johnson made at that time a general line of both gold and plated jewelry, so that the young apprentice received a valuable and practical early training. Here he remained about two years, until failing health compelled him to abandon it for less confining work in a store.

March 4, 1857, Mr. Devereux returned to the jewelry business to complete his time, accepting a position with Peck & Barton, 30 Page St., for whom he worked for 13 months, or until he attained his majority. After the death of Mr. Peck he continued in the employ of Robert Barton until the outbreak of the Civil War. With the progress of the war the manufacturing jewelry business became exceedingly dull and Mr. Devereux returned to his boyhood home in Johnston where he worked on a farm for about a year. He later returned to this city and obtained employment for some months in Bradford's seed store on Canal St. Here he remained until the jewelry business showed signs of recuperation and in 1865 he entered the employ of Fanning & Potter, but soon went into the shop of Child & Horton. He was afterwards employed by R. D. Horton & Co., being foreman of the latter's shop for four years.

The firm of J. E. Braman & Co., of which that of the O. C. Devereux Co. was the successor, was formed in 1873 and was composed of James E. Braman, a traveling jewelry salesman, Stephen P. Salisbury, a die sinker and tool maker and Mr. Devereux. They established their shop at 220 Eddy St., and made a line of men's plated goods. In January, 1878, Mr. Braman withdrew from the concern to accept a position as salesman for the manufacturing jewelry concern of John L. Mason & Co., and the firm became Salisbury & Devereux. A year later Mr. Devereux became sole owner by the purchase of Mr. Salisbury's interest and the firm name became O. C. Devereux & Co., although Mr. Devereux continued the business without a partner for a number of years.

For several years from 1880 the manufacture of "Stonine" jewelry for men's cuff buttons, studs and scarf pins was the leading feature of the business. A few years later, in 1889, Mr. Devereux purchased the mother-of-pearl business that had been conducted for many years by Charles L. Potter on Pine St., and added this to his business. This necessitated an extending of the firm's business and required the taking on of an additional floor.

Mr. Devereux continued alone in his business until 1903 when he incorporated the business, his associates being James Campbell, who had been foreman for him for many years and still occupies the same position; Walter A. Burdick, bookkeeper and confidential clerk for several years, and the late Thomas A. Reynolds, who until his death was vice-president and had charge of the New York office. From the date of organizaton under the charter Mr. Devereux was president and treasurer and Mr. Burdick secretary.

The deceased was essentially a business man and never entered public or political life. In the various associations connected with the industry of which he was a practical and successful part he occupied for many years a prominent position. He was one of the charter members of the New England Manufacturing Jewelers' and Silversmiths' Association in 1879 and served on many of its prominent committees and was also a vice-president of the association for several years. He was also a charter member of the Manufacturing Jewelers' Board of Trade and was one of its directors for four years 1900-1903.

He was also a member of several secret fraternal societies, having been a charter member of Westminster Lodge, No. 27, of Odd Fellows, passed through all of the chairs and became a member of the Grand Lodge of Rhode Island. He was also a member of the Ancient Order of Workmen and the West Side and Warwick Clubs. In the Masonic Order he was a member of Orpheus Lodge, Providence Royal Arch Chapter, St. John's Commandery, K. T., Palestine Temple of the Mystic Shrine and of the Masonic Veteran Association.

Mr. Devereux leaves a widow, to whom he was married May 29, 1860, and three daughters.

Employe of Nussbaum & Hunold, Providence, R. I., Sent to Jail for Sixty Days for Theft.

PROVIDENCE, R. I., Dec. 25.—Louis Engelo, alias Galeny, 25 years of age, was sentenced to serve 60 days in the Providence County Jail by Judge Gorham yesterday morning in the Sixth District Court, after he had pleaded guilty to a warrent charging him with the larceny of $39.85 worth of goods belonging to Benjamin Nussbaum and others.

Angelo was taken into custody on Charles St., Thursday evening, by Inspectors O'Malley and Wolf on a charge of stealing jewelry and scrap from the manufacturing jewelry establishment of Nussbaum & Hunold, 14 Blount St., where he had been employed. Angelo had a quantity of goods in his possession when arrested. He was trying to dispose of the articles, which included a toilet set, brushes, combs, buckles and scissors. After an examination by Chief Inspector Horton he was locked up, booked on a charge of stealing the pieces found on him.

For several weeks the inspectors have been trying to catch the man who was disposing of the goods. Both inspectors had been working on the case and Wolf learned that a man had been going about the north end selling silverware, and Thursday evening he with O'Malley made a trip along Charles St. They were rewarded by coming upon Angelo. Their man had a goodly number of articles with him and a journey to his rooms on Friendship St., later brought more stolen property to light.

Angelo had been in the employ of Nussbaum & Hunold for about two years and the inspectors say that the stealings have been going on for several months, one or two articles being taken at a time.



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ood Conditions Keep Up in Amsterdam Diamond Market and Prices Are Still Advancing.

AMSTERDAM, Holland, Dec. 17.—The delopment of business in the diamond trade dicates that the last month of 1909 will obably be a record-breaker in this unually prosperous year in our trade. The y continues to be filled with buyers, nong them many representatives of the ggest European and American firms, all whom are purchasing heavily. The anufacturers are working their factories the utmost to finish as much as possible, t with all they can turn out there is not ough to fill the demand.

Prices are very high and are expected go still higher. Clean, large goods and e, small stones have gone up at an unual rate, and for the few light brown ystals, silver capes and slightly *pigné* ods that are on the market there is a big mand, and they bring very high prices. êlée is the only line at all plentiful at esent, and this sold regularly, though it oves a little slower than the other lines. is probably only a matter of a short ne before even mêlée will be scarcer as e demand constantly fluctuates.

The demand for certain kinds of goods aries from time to time, the changes often ming within very short periods; but it is ife to say that while some lines will always scarcer than others the market for everying in the diamond trade is exceptionally rong and prices firm.

Among the principal buyers here at the resent time are representatives of the following firms: Jacobson Bros., New York; Marchand Frères, Paris; L. Kohnskoch, ienna; Ingomar Goldsmith, New York; acob Strauss & Sons, New York; Nathan Marcus Oppenheim, Frankfurt; Abraham Cooper, Birmingham; H. E. Mayer, Paris; Kyrie Bros., Toronto; A. Sichinger & Lehrfeld, Antwerp; M. Monitkendam, Paris; Strauss, Paris; Jacques Dreyfus, London; J. Green, London; Arnstein Bros., Eichberg & Co., Oppenheimer Bros. & Veith and Cohn & Abraham, New York.

Solomon C. Crane Commits Suicide at Williamsport, Ind., in a Fit of Despondency.

WILLIAMSPORT, Ind., Dec. 22.—Solomon S. Crane, who committed suicide here, last week, by shooting himself in the head, had a long career in the jewelry business, and though he had not been prominently connected with the trade while in Williamsport, he was well known while in business in Nebraska and Colorado. Despondency over domestic troubles and the fact that he could not obtain a reconciliation with his wife is said to have caused his rash act, though he is known to have joked with several friends shortly before putting a bullet in his brain.

Mr. Crane was by trade both a jeweler and barber, and was connected with the jewelry industry for nearly 40 years. After working for some time for E. A. Biggs, at West Lebanon, Ind., he moved to Clarks, Nebr., where he started in business for himself, succeeding E. A. Richardson, of that town. He then moved to California and from 1888 to 1893 was at Cottonwood. From there he moved to Eldora, Colo., in 1898, and several years ago returned to Indiana, settling in Williamsport, where he bought a farm, and remained in this town ever since.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 22.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Auckland: 13 cases clocks, $342; 7 cases plated ware, $118.

Barcelona: 4 cases silverware, $1,840; 10 cases plated ware, $925.

Bombay: 12 cases clocks, $634.

Bremen: 1 case watches, $865.

Bremerhaven: 3 cases optical goods, $198.

Buenos Aires: 2 cases plated ware, $220; 57 cases clocks, $761; 1 case watches, $727; 13 cases clocks, $458; 6 cases optical goods, $263.

Cape Town: 7 cases scopes and views, $145; 28 cases clocks, $652; 2 cases watches, $220.

Christiania: 13 cases clocks, $525.

Cienfuegos: 4 cases plated ware, $376.

Calcutta: 12 cases clocks, $643.

Cayenne: 4 cases plated ware, $177.

Colon: 4 cases watches, $361.

Curacao: 1 case watches, $110; 1 case jewelry, $291.

Glasgow: 50 cases clocks, $317.

Hamburg: 1 case watches, $1,989; 1 case jewelry, $500; 20 cases optical goods, $185; 16 barrels jewelers' sweepings, $6,120.

Havana: 3 cases plated ware, $155; 1 case jewelry, $126; 38 cases clocks, $551; 6 cases jewelry, $679.

Havre: 6 cases jewelry, $711; 2 cases clocks, $127.

Jamaica: 10 cases clocks, $181.

Liverpool: 3 cases jewelry, $445; 8 cases clocks, $1,080; 4 barrels jewelers' sweepings, $4,000; 33 cases clocks, $1,750; 1 case silverware, $752; 2 cases watches, $1,600; 3 cases plated ware, $166; 2 cases thermometers, $240; 3 cases jewelry, $530.

London: 69 cases clocks, $1,875; 17 cases clocks, $278; 16 cases watches, $2,767; 20 cases watches, $3,586; 3 cases optical goods, $409.

Matanzas: 15 cases clocks, $177.

Melbourne: 6 cases optical goods, $1,853; 7 cases plated ware, $317; 46 cases clocks, $833.

Montevideo: 66 cases clocks, $772; 3 cases plated ware, $275.

Para: 20 cases clocks, $724.

Porto Madryn: 1 case watches, $188.

Porto Plata: 2 cases watches and jewelry, $426.

Rio de Janeiro: 81 cases clocks, $1,605; 2 cases of plated ware, $380; 2 cases watches, $1,355; 7 cases optical goods, $2,367.

St. Michaels: 20 cases clocks, $146.

Sheffield: 5 barrels jewelers' sweepings, $5,600.

Trinidad: 5 cases plated ware, $343.

Valparaiso: 118 cases clocks, $2,075; 1 case optical goods, $150.

Vera Cruz: 18 cases clocks, $857.

Silver Dish Stolen from a Delivery Wagon of Providence Jewelers Returned to the Police.

PROVIDENCE, R. I., Dec. 25.—Thursday afternoon a sterling silver vegetable dish, valued at $130, was stolen from one of the delivery wagons of the Tilden-Thurber Co. The dish was sent out with a driver to be delivered in Elmwood. It failed to be delivered at its destination and it was thought that it might have been left at the wrong house by mistake, but diligent inquiries failed to bring it to light. An advertisement was inserted in one of the daily papers, offering a suitable reward for the return of the article.

Yesterday Deputy Chief Inspector Nickerson received a telephone message from a business man, a friend of his, to the effect that the business man had purchased a handsome dish very cheap. He thought that it was worth much more than he had paid for it, but it was not until he saw the advertisement concerning the vegetable dish that he began to think that he had the one that was missing. Deputy Nickerson asked him to send it to headquarters, although there had been no report made to the police of any dish being missing.

Deputy Nickerson had hardly hung up the telephone receiver when a man walked into headquarters from the Tilden-Thurber Co. to report the loss. When the dish was brought in it was identified at once as the one taken from the wagon. It was returned to the Tilden-Thurber Co. at once and the police are looking for the thief.

Robbers Break and Loot Window of Lima, O., Jewelry Store—One Arrest Made.

TOLEDO, O., Dec. 23.—Word has just been received of the arrest and confession of Harold D. Kilgore, of Lima, in connection with the burglary of the R. D. MacDonald's jewelry store in that city, a few days ago, at which time several thousand dollars' worth of jewels were taken. The arrest of Young Kilgore for one of the largest jewelry robberies in the history of Lima was a surprise, as he is the son of a prominent politician of that city. The prisoner stated at the time of his arrest that his downfall was occasioned by his infatuation for a young widow. When arrested four watches and a half dozen diamond rings were found on his person, and two other valuable diamond rings were recovered from a young woman to whom he had given them as Christmas presents.

Bond has been refused, but as yet he has failed to divulge any accomplices.

LIMA, O., Dec. 22.—The robbery of R. D. MacDonald's jewelry store, 47 Public Sq., took place shortly before six o'clock Saturday morning. The burglars broke the small window glass at the north side of the entrance to the store with a brick and made away with about $800 worth of watches and rings.

The robbery was discovered by Mr. Helm, a traveling salesman, who was eating breakfast at a restaurant in the northwest corner of the public square, when he heard the crash of the breaking glass, and at once investigated the cause of the same. Mr. Helm notified the police immediately, and Mr. MacDonald was also called to the scene.

Mr. MacDonald reported that the following articles were taken: Six diamond rings, with ¼-carat stone each; one Elgin watch in 25-year case, and five Gruen very thin model watches in 14-karat cases. The numbers of these watches are: 169821, in case No. 133635; 173960, in case No. 338993; 169928, in case No. 133521; 173182, in case No. 341112; 163033, in case No. 340004.

The retail jewelry store of A. Stramm, Dillon, Mont., was entered, recently, by burglars, who stole several cheap bracelets and a number of watches. The more valuable stock had been stored in the safe. Entrance to the store was gained by prying open the front door with an iron bar.



1909—GREETINGS—1910

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ourneyman Jeweler Pleads Guilty to Stealing Silver from Providence Manufacturing Concern and Is Sent to Jail.

PROVIDENCE, R. I., Dec. 25.—William C. indemann, journeyman jeweler and writer f popular songs, was arrested yesterday harged with stealing silverware to the alue of $266.50, the property of William ens Co., 95 Chestnut St. This morning e was arranged before Judge Gorham in ie Sixth District Court and pleading uilty was sentenced to serve three months the Providence County Jail.

Lindemann was arrested on Chestnut St., Inspectors Monahan and Haran and Detective Goldowsky of the Jewelers' Protective Association, just after he had left ie shop. When searched at headquarters, 30 ounces of silver scrap was found in s possession. The stealing of the silver crap from the firm has been going on for veral weeks, according to the inspectors, it it was not until yesterday that Lindeann was found with the "goods on him." he quantity of silver that he is alleged to ive stolen weighed 533 ounces in the ggregate, it is said.

For five or six weeks Detective Goldowky has been working on the case, reports f silver scrap missing from the Bens' shop aving been reported to the Association. A few days ago the detective became satised that Lindemann was the guilty party nd the police were called in and Inspectors Monahan and Haran assigned to the case. Lindemann is 22 years of age and for the ast two years has been in the employ of he William Bens Co., and says he has been naking from $20 to $30 per week for some me.

Death of James C. Haslam.

CINCINNATI, O., Dec. 22.—James C. Haslam, who for 28 years has been connected with the John Holland Gold Pen Co. and or 20 years of that time was a traveling alesman, died at his home on Price Hill on Dec. 20 at the age of 52 years. Mr. Haslam had been ill since last August, when ie returned from a business trip to recuperate. He steadily grew worse and finally uccumbed to a nervous collapse.

It was said that there was no representative in this trade better and more favorably known throughout the United States than Mr. Haslam. His jovial nature and friendly ways won for him a host of friends who feel most keenly his death. Many called him the "silver king" on account of his gray hair which he has had since he was 28 years of age.

Mr. Haslam was born in Cincinnati, and after leaving school became connected with he Cincinnati *Enquirer*. From there he went to Mr. Holland, where he took a deep interest in the development of this house from the time he began until his death. The same interest was shown in his home and his church, to which he was sincerely devoted. The only organization with which he was connected was the Knights of Columbus, and in this he was very active.

Deceased is survived by a mother, 80 years old, a widow and two daughters. The funeral services, consisting of a requiem high mass, were held in the Holy Family Church, Price Hill. James Holland, of the John Holland Gold Pen Co., acted as one of the pallbearers.

Heavy Sentences Given to Four Youths Who Held Up and Robbed Aged Boston Jeweler.

BOSTON, Mass., Dec. 24.—Four youths who were implicated in the robbery, Nov. 22, of Edward Randall, 776 Tremont St., an aged jeweler, who was held up at the point of a revolver by two of the gang while the the others covered the outside of the store, were before the Superior Criminal Court to-day.

The quartet admitted their guilt and were scored severely by Judge Wait, who stated that he intended to deal heavily with offenses of this class. It came out during the hearing that the youths were wanted also for a similar hold-up in North Weymouth, where one of them formerly lived.

The prisoners were given sentences as follows: Edgar J. Stafford, 20 years old, eight to 10 years in State prison; Herbert Cassavant, 16 years old, who pointed the revolver at the storekeeper, four to six years in State prison (the fact that he was so much younger than Stafford saving him from a longer term); Roy Ash, age 15 years, and John Barrett, age 16, Concord reformatory for five years and six months.

Death of Sigmund Sommers.

CINCINNATI, O., Dec. 23.—Sigmund Sommers, a well-known member of the trade, who had been in the Jewish Hospital to undergo an operation, performed last week, died, Dec. 20. He had been a member of the firm of Lindenberg, Strauss & Co. since it was founded 35 years ago.

Deceased was born in Germany 78 years ago, but his healthy appearance and activity until recently gave no indication of his years. Though not actively in the business he made his headquarters with Lindenberg, Strauss & Co., where he spent most of his time up to the past year, when his health began to fail.

Mr. Sommers was well and favorably known to the trade and throughout this entire community, having won the greatest respect of all. He was a member of the Chamber of Commerce and other prominent organizations, and was interested in several enterprises. A widow and eight children survive him, one of them being Mrs. S. Lindenberg.

The funeral took place to-day and the interment was in the Jewish cemetery in Clifton.

Death of J. Feiner, Jr.

INDIANAPOLIS, Ind., Dec. 27.—Julius Feiner, Jr., who conducted a watch repairing shop, was found dead in his room at 1539½ Madison Ave., on Tuesday afternoon.

Coroner Blackwell ordered an autopsy held, which showed that a poisonous acid had been the cause of his death, but the drug could not be determined. A chemical analysis is to be made. The deceased was 38 years old and had apparently been successful in business. He is survived by three children.

H. Soleman & Son, Tama, Ia., have been succeeded by H. Soleman.

William M. and Charles A. Quintard, Poughkeepsie, Die the Same Day.

POUGHKEEPSIE, N. Y., Dec. 27.—The firm of Quintard Bros., prominent jewelers of this city, has been dissolved by the death of both brothers. It is seldom that the Grim Reaper gathers to his own two brothers who were so prominent, equally well known and respected, and whose lives were so closely intertwined as were those of Charles H. and William M. Quintard. Their deaths caused deep sorrow to their many friends and relatives, and the trade joins in expressing sympathy to the members of the two bereaved families. Both brothers passed away after being stricken with pneumonia.

William Quintard was the first to succumb to the disease, his death occurring last Thursday, after a short illness. Before his body had been interred his brother Charles had passed away, his death occurring Saturday night.

William Martin Quintard was born in Norwalk, Conn., April 24, 1844. For several years he traveled for a firm of manufacturing jewelers. About 1868 he removed to this city and established a store on Liberty St., where his brother Charles joined him. Subsequently the firm took a store on Main St., where the business has been located for many years.

Mr. Quintard was one of a large family, of which only a sister remains, Mrs. Henry Stevenson, of Norwalk. He is survived by four sons, Edward, Walter, Romeyn and Alfred, and three daughters, Mrs. Samuel C. Boyce, Mrs. Clarence Sague and Mrs. Herman King.

Mr. Quintard joined the Second Reformed Church in September, 1868, and became a member of its consistory in November, 1872. For 27 years he held the position of treasurer of that church. He belonged to the Amrita Club, by the members of which he will always be held in the kindest remembrance.

The funeral was held from his late residence, 27 S. Clinton St., at 2.30 P. M. Sunday. The services were conducted by Rev. Edward S. Ralston, pastor of the Second Reformed Church.

Charles Augustus Quintard was born in Norwalk, Conn., 67 years ago. Soon after his marriage he removed to this city, where he engaged in the jewelry business with his brother.

He was a regular attendant at the services of the Congregational Church, of which he had been a member for over 25 years. He was also a member of Poughkeepsie Lodge, F. & A. M.

Both Charles Quintard and his brother William had many traits and qualities in common, and what is said of one might equally be said of the other. Charles Quintard's death is a sad blow to his family, to which he was very devoted.

Charles Quintard is survived by a widow, two daughters, Florence and Bessie, and two sons, Frederick and Louis.

The business of the late H. E. William, Vernon, Ind., has been sold to D. H. Hayden.

The business conducted by Clarence A. Kline, San Francisco, Cal., has been incorporated with a capital stock of $50,000. The new firm style will be Kline & Co.

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embers of the Jewelers' 24-Karat Club Hold Annual Meeting and Elect Officers.

The annual meeting of the Jewelers' 24-arat Club of New York City was held at e club rooms, 15 Maiden Lane, New ork, yesterday afternoon, at three o'clock. ew officers were elected, and following e reports of the secretary and treasurer e committees in charge of the annual nner, to be held Jan. 20, at the Hotel stor, gave a most favorable report.

The meeting was called to order by resident Charles L. Power, who sub-itted the following report:

PRESIDENT POWER'S REPORT.

o the Members of the Jewelers' 24-Karat Club of New York:

Gentlemen—As the time has arrived when I ist lay down the gavel of my office as president



DAVID KAISER, PRESIDENT-ELECT.

f your club, I would like to say a few words as o how we have endeavored to carry out the pur-ose of our organization as formulated in the cer-ificate of our incorporation, which is "To promote ocial intercourse among persons connected with he watch and jewelry and kindred trades in the City of New York."

Originally our list of active members was lim-ted to 100, but the interest in the operation and work of the club has so increased that it was leemed advisable to increase the number of active members to 150, which was done this year, and his limit is being rapidly reached by adding to our numbers representative men of the trade.

In March of this year we gave a beefsteak dinner confined to members of the club and their adies at Keisenweber's restaurant. There were 80 guests present and the affair was a very delightful and successful one.

On July 31 the club enjoyed its eighth annual Summer outing at Port-au-Peck, Long Branch, N. J., with an attendance of 139 members and their guests, and those who attended voted it a grand success in every way, the outing committee out-doing themselves in affording entertainment for everyone in a manner to make the occasion a memorable one.

Our last annual Banquet, held at Delmonico's, Jan. 22, 1909, was attended by over 400 members and their guests, the dinner committee providing us with unusually pleasing features in the way of entertainment. The committee on speakers also furnished us with a galaxy of talent beyond anything we had ever been favored with, and the event went down in history as the most successful banquest the 24-Karat Club had ever given. And thus we progress, each new event better than the preceding one, so our ninth annual banquet, to be given at the Hotel Astor on Jan. 20, 1910, promises to eclipse everything in that line which has preceded it, as the preparations being made for it and the fact that the banquet room in which it will be given is the finest room of its kind in the world, all point in that direction.

In addition to the social events of the club, we have held a business meeting every month of the past year with the exception of July and August, where the interests of the club have been discussed and arranged for.

I want, in this resumé of the events of the year, to place the credit for the success of the same where it belongs, namely, to our able executive committee, whose ability and never tiring efforts in the interest of the club have made all this possible, and as I retire from the office of president I want to thus publicly thank them for their support and fidelity.

I also want to thank my fellow officers of the club for their hearty co-operation during my term of office.

During the year thus passed, the great reaper, Death, has been among us and robbed us of three of our worthy members, John Goodwin, Addison Woodhull and Harry Canfield. Let us cherish their memory and keep alive in our hearts the relations of fellowship established by our association with them in this endeavor to promote mutual intercourse.

And so may we go on as a club in our good work, striving to increase the fraternal feeling and good fellowship in our trade and thus carry out the purpose for which we were organized.

The secretary's report showed that the number of members is now 138. During the year 33 were elected to membership and five associate members made active members. Four associate members were elected during the year, making the present total of associate members 36. The club held nine regular meetings and a like number of meetings of the board of directors.

The treasurer's report showed a good financial condition.

The speakers' committee reported that a number of United States Senators and Members of the House of Representatives, together with several other men prominent in public life, had promised to attend the 24-Karat Club dinner. Col. John L. Shepherd and Charles L. Brinck, who went to Washington, D. C., to secure speakers, had an interesting interview with Wu Ting Fang, the Chinese Ambassador, but because of the fact that he leaves the country before the date set for the dinner he will be unable to attend.

Commodore Peary will not attend because of a previous engagement.

The dinner committee reported that every indication pointed to the largest and most successful banquet yet held by the club.

The following officers were elected for the ensuing year: President, David Kaiser, and vice-president, William T. Gough. Secretary George T. Stebbins, Treasurer Willard Wheeler and Assistant Treasurer M. L. Bowden, Jr., were re-elected. The executive committee is composed of Charles F. Brinck, chairman; Leo Wormser, Harry C. Larter, John W. Sherwood, John L. Shepherd and two new members—the retiring president, Charles L. Power, and Charles R. Jung.

George Gerner has opened "Ye Popular Shop" at 411 West Broadway, Council Bluffs, Ia. The store is fitted with mahogany fixtures. In the rear is an optical room and the office. Mr. Gerner plans the installation of two rooms in the front of the store, one on either side, for the watchmaker and the display of precious stones.

Beautiful Cup Awarded to St. Louisan Who Performed the Greatest Public Service.

St. Louis, Mo., Dec. 25.—The St. Louis Cup, offered by E. G. Lewis, president of the Star Publishing Co., and presented, Christmas day, to the St. Louisan declared by a popular vote to have performed the greatest public service during the year, was awarded to Charles F. Wenneker, on account of his work as president of the Million Population Club, his labors in connection with the centennial celebration, last



THE ST. LOUIS CUP.

Fall, and his achievement in bringing Commander Peary to St. Louis.

The cup was designed by George F. Lyman, of the Mermod, Jaccard & King Co., and was made in the factory of the company by Paul Schmidt and L. W. Scheffers. The prize, which is more than a foot across at the largest point, rests on a silver ball, representing the world, which in turn rests on a marble base. The ball is supported on the base by three figures molded from solid silver, representing transportation, industry and art, set against the ball and supporting the edge of the cup.

On top of the cup is a statue of St. Louis, and just below the three large handles are engravings of the City Hall, Eads bridge and Union station, cut into the metal. Below the engravings, in raised outline, are three impressions of the official seals of the city of St. Louis, of Missouri and of the United States.

The piece is said to have cost $1,000.

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DANIEL E. WOODHULL, Treasurer
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News Gleanings.

Daniel Robinson, Galveston, Tex., is osing out.

C. M. Wilkins, Inwood, Ind., has gone Wyatt, Ind.

E. E. Brink has moved from Mancelona Munsing, Mich.

Sam Cristil has removed from Evansle, Ind., to Sebree, Ky.

Duval Myers, Sturgis, Ky., is now lated at Morganfield, Ky.

J. C. Powers, formerly of Brocton, N. Y., now at Westfield, N. Y.

Byrd & Shamhart, Rockwood, Tenn., have en succeeded by S. E. Byrd.

E. C. Schreiber, Wagner, S. Dak., is now mfortably located in his new store.

Loeser & Davis, Hartford, Conn., have ssolved, Peter Loeser continuing alone.

The business of the late Thos. L. Shafer, chmondville, N. Y., will be discontinued.

W. Heck's store, at Kewaunee, Wis., has en improved by the installation of electric hts.

The business of the late Robert S. Harss, Chattanooga, Tenn., will be discontnued.

The new T. J. Dale jewelry store building, at Kenosha, Wis., is rapidly nearing mpletion.

The stock of C. F. Holderman, Shenanoah, Pa., was considerably damaged by e recently.

The estate of Lyons Prinstein, Scranton, a., is offering a settlement of 60 per cent. full to creditors.

Fred E. Hull, Saranac Lake, N. Y., has mpleted extensive improvements in the terior of his store.

Fire in the store of H. C. Pitz, Kalamaoo, Mich., recently, wrought damage mounting to $10,000.

The W. C. Dean Jewelry Co., Oklahoma ity, Okla., has increased its capital stock om $10,000 to $35,000.

The business conducted by Behner-Chenweth Co., Newton, Ia., will hereafter be nown as Behner & Behner.

Wm. Dupen, Chico, Cal., has admitted is son into the business, the firm style ecoming Wm. Dupen & Son.

It is reported that Max Bogusch will ake over the business of Robert C. Bousch & Bro., Mason, Tex., Jan. 1.

The City Jewelry Store has begun busiess in Camilla, Ga., under the manageent of T. B. Perry and Mrs. L. Norris.

The jewelry store of Wilber Gibbs, on V. Holly St., Bellingham, Wash., was reently looted. About $800 worth of jewlry was stolen.

A large force of workmen and clerks of he S. T. Little Jewelry Co., Cumberland, Md., were entertained at a supper at Center St. M. E. Church one night recently.

George R. Blose, McKeesport, Pa., has lonated a silver loving trophy to the McKeesport, Glassport and Camden Gun clubs o be contested for during the season.

Burglars broke into the store of Mrs. Dora Bozaman, Dayton, Tex., recently, and tole about 40 gold rings and a large mount of other jewelry. There is no clue.

H. L. Stone, a watchmaker with the LeBron Jewelry Co., Montgomery, Ala., was ound dead in the store when it was opened ne morning recently. Death is supposed to have resulted from heart disease. Mr. Stone was 50 years of age and came to Montgomery from Mobile about six weeks ago. He is survived by his widow and one child.

Adam Imig, of the jewelry firm of A. Imig & Son, Sheboygan, Wis., is confined to his home as the result of a fall down the basement stairs at his jewelry store. His injuries are not serious.

John Anheuser, formerly of Fond du Lac, Wis., who has of late been employed with a wholesale and manufacturing jewelry concern at that place, is now at Green Bay, Wis., where he is connected with William J. Brice.

A number of watches and a lot of other merchandise were stolen a short time ago from the store of The McDonald Supply Co., 202 Riverside Ave., Spokane, Wash., by burglars who entered through a window in the rear of the building.

Samuel C. Park, ex-state Senator of Salt Lake City, Utah, and vice-president of the Boyd Park Jewelry Co., Salt Lake City, has been appointed a member of the Salt Lake Board of Education to succeed M. J. Cheesman, who died recently.

Littlefield & Son, Delavan, Wis., have purchased the LaBar building, now occupied by the Pastime Theater. They will have it remodeled and repaired for their use and will install an entirely new equipment of fixtures and furniture.

Albert Lewinsohn, employed by Quayle & Son, Albany, N. Y., was arrested last week on a charge of larceny made by his employers. It was claimed that Lewinsohn sold a package of jewelry worth $500 at Toledo, O., for a small amount, and did not account for the proceeds. Lewinsohn claims that he simply left the package at a hotel in that city to secure a loan of $10, and that he was about to liquidate the debt and have the package forwarded to Albany.

A man, who gave the name of Wayne, recently visited the jewelry store of J. L. Townsend, 177 Public Square, Watertown, N. Y., and after gaining the confidence of the jeweler requested him to give him four diamond rings and two ladies watches, which he stated he wished to submit to his wife for her approval before purchasing. The man was given the stock and has not been seen nor heard from since. He is described as being about 45 years of age, weighing 152 pounds and five feet eight inches in height. He has a dark complexion, is smooth shaven and when last seen wore a mixed gray suit and derby hat. He resembled a railroad employe.

Felix Balicer, Memphis, Tenn., Goes Into Voluntary Bankruptcy.

MEMPHIS, Tenn., Dec. 27.—Felix Balicer, who conducted the Chicago Jewelry Co., at 226 S. Main St., in this city, has filed a voluntary petition in bankruptcy in the United States Court.

Mr. Balicer has been in business here for the past four years, and has operated a small jewelry store and has also sold on instalments. He carried a small stock, on which he was heavily indebted to his merchandise creditors. He has a number of notes and accounts, the value of which is not known at present.

Death of M. D. Sanders.

PHILADELPHIA, Pa., Dec. 24.—M. D. Sanders, a retail jeweler at 713 South St., and one of the best known and highly respected members in the trade of that section, died, Wednesday last, as a result of a complication of diseases which followed an attack of pleurisy. Mr. Sanders is survived by a widow and four children; of the latter three are sons, Albert J., Dr. David M. and Louis M. Sanders, and one daughter, Mrs. Laura Perel, of Baltimore.

Deceased, who was 63 years old, was a practical jeweler, and had thoroughly mastered every detail of his trade. His name was originally Sandursky, but this was legally changed to Sanders many years ago. He began business here in 1888, and by his square dealing, integrity and high business ability built up a nice trade and obtained a reputation that was above reproach. He had a large number of friends both in business and social life, in whose estimation he always stood high. His death proved a severe blow to all who knew him.

Death of Andrew Oehler, Sr.

INDIANAPOLIS, Ind., Dec. 23.—Andrew Oehler, Sr., one of the oldest retail jewelers in this city, died, Dec. 16. Death was unexpected and was caused by heart trouble, after an illness of only a few hours.

Born in Germany in 1834, Mr. Oehler came to the United States when a young man and settled in Indianapolis. Shortly before the beginning of the Civil War he opened a retail jewelry store in South Delaware St., a few doors south of Washington St. In 1861 he moved into the building at 27 South Delaware St., remaining in business in the same room until his death.

Mr. Oehler was of a quiet, retiring nature, although he took a keen interest in public affairs. He was best known in German circles of the city. The business will be conducted by his two sons, Andrew, Jr., and William Oehler, for their mother.

Death of George T. Jackson.

PHILADELPHIA, Pa., Dec. 27.—The death of George T. Jackson, manager of the Liberty Cut Glass Works, Egg Harbor, N. J., on Thursday of last week, recalls to many his career in this city years ago. Mr. Jackson was buyer for 25 years for the old firm of Partridge & Richardson, and was well known to both the wholesale and retail trade of this city and New York.

Deceased was a member of the Crockery Association, of New York, and the Columbia Club, of this city. The funeral was held at his late residence, 2145 N. 15th St.

Death of Carl McKee.

TUSCOLA, Ill., Dec. 24.—Carl McKee, for many years a jeweler of this town, is dead, and the news of his demise was received with sorrow not only by his friends here but by jewelers in many other sections where he is well known.

Mr. McKee was about 30 years old. He began business here in 1901, when he succeeded C. D. Homrighous and continued the business under his own name until he himself was succeeded by A. J. Munson, last September.

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Boston.

Buyers in town included S. E. Ruggles, ennebunk, Me.; Edwin Le Gro, Farming-n, N. H.

The Waltham Watch Co.'s factory, which osed Dec. 24 for the annual holiday vaca-on of a week, will reopen next Monday.

E. W. Martin, of the Martin-Copeland o., entertained a party of about 10 Boston iends at the Boston Tavern last Wednes-y evening.

Arthur Howard, the mayor-elect of Sa-m, has been notified that he will receive ie-twelfth of the estate of his father, the te Joseph P. Howard, of New York.

Charles E. Hancock & Co., Providence, a ntained a Boston office in Room 801, at 1 Tremont St., during the fortnight pre-ding Christmas for the convenience of istomers in the trade. W. A. Perry was charge.

Walter F. Macomber, W. J. Crowley and obert J. Taylor, salesmen for E. A. owan, will start out again at New Year's, ving returned from the west and south-est for their annual Christmas to New ear's rest at home.

In the South Boston District Court, Dec. , John F. Torsney, who was charged with ealing a jewelry salesman's satchel con-ning goods valued at $890, was fully ex-nerated by the court. Charles T. Mackey said to have owned up to committing ie larceny.

Boston patrons of Simons, Bro. & Co. re-ived word from Edwin S. Simons, last eek, that his customary trip to this city ou'd be canceled because of the death of s brother, John F. Simons, which was an-ounced last week. Much sympathy was xpressed here by friends of the firm.

The beautiful special exhibition of jew-ry at the rooms of the Arts and Crafts ociety, 9 Park St., which began Dec. 8, oses the last day of the year. There have een on sale at the rooms during December ome fine specimens of Grueby pottery, and om Jan. 12 to Jan. 22 a special exhibition f pottery is scheduled.

Two artistic imported stained glass win-ows were seen for the first time on Christ-nas Day by attendants at the Church of he Advent (Episcopalian) in this city. They re the work of Christopher W. Whall, of London, and represent St. John Chrysostom f Constantinople and St. Ignatius. They omplete a series of five windows, all by he same maker. The other three repre-ent St. Athanasius of Alexandria, St. Co-mba of Iona and St. Ambrose of Milan.

Herbert Slater, traveler for Whiteside & Blank; Benjamin F. Griscom, for Bippart, Griscom & Osborn; President Arthur Con-lett, of the Link & Angell Co.; Mr. Black, or Krementz & Co.; Mr. Hill, of Hill & chmitt ,and A. D. Manning, for D. Wilcox & Co., ended the season in Boston last eek. Other travelers in town during the eek included: Henry G. Thresher, Waite-Thresher Co.; M. H. Wallenstein, C. F. Drown, Ostby & Barton Co.; T. G. Froth-ngham; John A. Abel, Abel Bros. & Co.; George A. Jochum, C. Cornehlson; John C. Rauch, Kollmar, Rauch & Co.; J. Williams, Fera & Kadison; Mr. Mayham, J. Wod-ska; W. J. Barber, Enos Richardson & Co.; Joseph Phillips, Hipp. Didisheim & Bro.; W. Burstow, Burstow, Kollmar & Co.; Mr. Melcher, Scofield, Melcher & Scofield.

Buffalo, N. Y.

Louis Katz will open a jewelry store at 340 William St., some time next month.

Max Sineberg will go on a southern trip for the Queen City Ring Mfg. Co. early in January.

Norman Slohm, traveler for Heintz Bros., will leave Buffalo on a business trip about Feb. 1.

The Buffalo Glass Co. will use a part of the four-story building to be built at 101-107 E. Seneca St.

C. D. Barnes, Gowanda, will go on a western trip at an early date. During his absence his wife will be in charge of his store.

Charles Mitchnick, optometrist, is in charge of the optical department of T. C. Tanke's jewelry store during the absence of Louis Gottlieb, who is attending to out-of-town business.

The Buffalo Optometrical Society will hold its annual election of officers in March. The next regular meeting will be on the first Friday evening in January, when a scientific section of the organization may be formed.

Ben Singerman, formerly with the Frontier Jewelry Mfg. Co., has taken a position as traveler for King, Raichle & King, and will go on a western trip about Jan. 21. Abe Goldberg will depart on a western trip about Jan. 15.

A beautiful loving cup was to have been given to President Satterfield, of the Buffalo Automobile Club, at the recent annual meeting of that organization. Mr. Satterfield, however, was absent at the time on account of illness, and he will receive the gift later. The cup was furnished by King & Eisele.

Much interest has just been revived in the plan to erect a bronze statue in memory of Grover Cleveland, former President of the United States. Franklin D. Locke, chairman of the committee in charge of the proposition, said that the statue and pedestal would cost about $25,000. He explained that he could raise the necessary amount in four days.

Edwin J. Kreinheder, a member of the firm of Reinsch & Kreinheder, diamond dealers, 6 Brisbane building, has been appointed Deputy County Treasurer of Erie County, N. Y. The appointment was made by County Treasurer-elect Frank A. Beyer. Mr. Beyer stated that Mr. Kreinheder is eminently capable to fill the position and he is very thankful to get him.

Moses Cohen, 201 Main St., and Louis Meyers, 183 Main St., jewelers, are having electric burglar alarm systems installed at their places of business. Among other jewelers who have a similar protection are King & Eisele, Heintz Bros., King, Raichle & King, T. C. Tanke, Reinch & Kreinheder, Charles F. Damm, the Queen City Ring Mfg. Co., the Niagara Ring Mfg. Co., and Arnest & Goldberg. The systems are being installed by the National District Telegraph Co.

Mrs. Rachel Boasberg, mother of Herman and Julius Boasberg, Buffalo diamond merchants, is dead of an attack of paralysis. Mrs. Boasberg, who was Rachel Van Dalien, was born in Holland about 75 years ago, and her residence in Buffalo extended over the past 65 years. She married Nathan Boasberg in this city close on to half a century ago. Her husband and seven children survive. Mrs. Boasberg was an active member of the Jewish Orphan Asylum and other benevolent organizations. Her charities were widespread, and she had many friends.

The Niagara Optical Co. has been formed in Buffalo. George J. Kreuz, manager of the material, optical and tool departments of King & Eisele, is secretary and treasurer of the new concern. Mr. Kreuz, who has been employed by King & Eisele for 24 years, has resigned his position with that firm. George R. Travis is president of the new company, which has bought out the Buffalo branch of the Geneva Optical Co., 534 Main St. Mr. Travis has been manager of the Buffalo branch since it was organized this year. He has been employed by the Geneva Optical Co. for 26 years. He and his partner will assume the new business Jan. 1. Philip DeWein, employed by King & Eisele for 15 years, will become manager of the department from which Mr. Kreuz is retiring.

Medals designed by Emil Fuchs, the sculptor, were recently presented to pupils at Central High School, Buffalo. The medals were awarded by the Hudson-Fulton Society for essays on the discovery of the Hudson River and the application of steam to navigation. The medals are bronze, about three and one-half inches in diameter, and very striking in design. On one side are three female figures in strong relief, the central figure holding a model of the *Clermont*. Above the group is a framed portrait of Fulton. The inscription is: "First Use of Steam in Navigation on the Hudson River, 1807." On the other side is a representation of Hudson giving orders aboard the *Half Moon* to half a dozen sailors, who are executing them in a lively manner, the figures being full of action. At the bottom is a miniature of his ship with the name in Dutch—*Halve Maene*. The inscription is: "Discovery of Hudson River by Henry Hudson, A. D. MDCIX." On the rim of the medal the name of the recipient is stamped.

Three men entered the store of C. B. Alexander, on Broadway, Troy, N. Y., about a week ago, and while two of them engaged the attention of a clerk at one end of the counter the third went to the far end of the store. The clerk suddenly noticed the third man attempt to get hold of something behind the counter, but when he gave the alarm the three men left the store. As the clerk went to report the matter to the police he saw one of the men standing on the corner and pointed him out to an officer, who arrested him. The charge of being a suspicious person was lodged against the man, who said that he came from Boston and resided in Buffalo. An umbrella which was found in his possession, together with some gold-handled scissors and paper cutters, were identified as having been taken from Sim, Pearsons & Co. The prisoner was held in $1,000 bail, which was furnished, and he was released.

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Our line for the coming year will be very much improved and we are ready to show a large assortment of all kinds of coral goods.

We hope our customers will continue to favor us with their valued business, and we can assure them their orders will receive our prompt and careful attention.

BORRELLI & VITELLI, 401 Broadway, New York



N. F. Stewart recently opened a store i Clinton, Mass.

S. M. Nusbaum has opened an office i the Garfield Building, Cleveland, O.

F. W. Pool opened a store at 77 Unio Pl., Summit, N. J., a short time ago.

George Verboekel has begun business i the Campbell Building, at De Pere, Wis.

Louis Katz will soon engage in the reta jewelry business at 340 William St., Buf falo, N. Y.

Clarke Bros. have opened a general stor with a line of jewelry, at 107-109 S. Ma St., Wilkes-Barre.

Strauss & Strauss is the name of a ne firm manufacturing set rings at 9 Clint St., Newark, N. J.

Harry Kelner has started in business a a watch and jewelry repairer in the Chron icle offices, Elk Horn, Neb.

J. W. Parker and Okil Zeller will engag in the jewelry manufacturing business i Iowa City, Ia., in the near future.

Oscar Watterich has begun business a a retail jeweler in Green Bay, Wis. Th store has been entirely overhauled and ren ovated.

The Chandler, Blackstad Mercantile Co has been incorporated in St. Louis, Mo., t do a wholesale jewelry business, with capital of $100,000. The incorporators ar A. D. Chandler, O. P. Blackstad, H. N Scott and M. Keller.

The D. Ed. Kennedy Co. has filed arti cles of incorporation in Cordele, Ga., t engage in the wholesale and retail jewelr business, with a capital of $10,000, and th privilege of increasing that amount to $50, 000. The company contemplates establish ing branch stores in different places.

Many jewelers will again welcome th annual diary of *The Jeweller an Metal Worker*, of London, the edition f 1910 having been sent to the subscribers an friends of this journal. The annual, whic appears in the form of a reference boo with diary for the year, has been issue since 1877, and with each year the publish ers have endeavored to make the work on of greater value to the trade, until now i is looked upon as one of the most importan auxiliaries in business that comes to th jeweler's book shelf. Like its predecessor the annual for 1910 begins with an almanac diary and directory and contains a vas amount of information of special use t British jewelers, together with a large num ber of tables and other matter of use to th trade all over the world, including a lis of date letters on silverware of the variou assay offices in the United Kingdom, the regulations of the Goldsmiths' Hall and o the various assay offices, a complete direc tory of the various trade associations, etc A large part of the volume at the end i arranged to be used as a repair book by the retail jeweler who receives it.

Providence.

The Harvey J. Flint Co. remembered its employes at Christmas by generous gifts.

Earl Williams was in New York, last week, in the interests of D. M. Watkins & Co.

C. S. Bush Co. presented the employes of the firm with substantial gifts at Christmas.

H. A. Kirby has been working nights for the past three weeks getting out a new line of samples.

Sulzberger Bros., manufacturing jewelers, have removed from 26 Fountain St. to 50 Chestnut St.

J. Frank Coupe is on an extended western trip in the interests of the Advance Button Co., of this city.

Jacob Solinger, of Jacob Solinger & Co., is recovering from an attack of pneumonia superinduced by the grip.

The employes of the Oscar E. Place & Sons Co. were substantially remembered by that concern at Christmas.

Joseph Clavin, Harrisville, has accepted position as accountant with the George H. Allen Mfg. Co., of this city.

Benedict B. Lederer has sold to Sigmund Rosen two lots of land, with buildings thereon, on Veto and Ceres Sts.

Abraham Kaufman, one of the best-known comb makers in this city, is about to join the ranks of the benedicts.

The engagement of Miss Marguerite Sturdy, daughter of George H. Sturdy, electroplater, was announced the past week.

Ben Wyman, of this city, has opened an office in room 503 Heyworth building, Chicago, of which F. J. Lotz will have charge.

George A. Forsyth was one of the guests at the dinner of the South Providence Rifle and Revolver Team on Tuesday evening.

Frank T. Barton, president of the George N. Steers Co., who has been visiting the factory at Pawtucket, has returned to Chicago.

A. P. Shattuck, of this city, has accepted position as salesman with King & Eisele, Buffalo, N. Y., and will make his home in that city.

Mark Streicher has been granted permission to build a one-story addition to the factory building at 63-65 Willard Ave. and Culvert St.

Max Deutz, of this city, has arranged for Roy Daniels, with L. A. Eppenstein & Co., Chicago, to represent him on the western circuit in 1910.

The Sweetser-Bennett Co., Boston, has arranged to take the agency for the silver deposit line of the Richter Mfg. Co., 33 Canal St., this city.

Fred A. Haskell has been working a force of more than a score of engravers day and night until 10 o'clock for nearly a month to fill his increasing orders.

The new addition to the factory building of the George N. Steere Co., at Pawtuxet, has been completed, and the company is running to its full capacity.

A dividend on the capital stock of the Nicholson File Co. has been declared, payable Dec. 31. No amount of the dividend has been publicly announced.

Patrolman E. J. Kent, of the Central Station, found seven fancy jewelry boxes on the sidewalk late Wednesday evening, which he took to headquarters.

The Tilden-Thurber Co. augmented its force of clerks during the holidays by the addition of 65, and all were kept on the jump to cater to the customers.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, was a visitor in Boston, the past week, on business connected with that association.

Frank T. Pearce and wife and Aldridge G. Pearce were members of a week-end house party at the Summer home of Fred I. Dana, at Wood River Junction, last week.

Charles B. Donle has recently increased his shop room in the Herrick building, 36 Garnet St., and is very busy getting out dies, cutters and other tools for jewelers.

Benedict B. Lederer has sold to Mark Streicher a lot of land, with buildings thereon, on Sassafras, Corinth and Broad Sts., which the latter has mortgaged for $3,000.

George W. Parks and family left here Thursday night for Virginia, where they are to be members of a house party over New Year's Day at Castalia, in Kestwick, Va.

Fred Bohman, Chicago, will confine his efforts the coming year to showing the line of the Cutler Jewelry Co., of this city, having discontinued that of Dunn & Rodenberg, of this city.

The case of A. T. Wall & Co. against Margaret Lovering was called before Judge Rueckert in the civil session of the Sixth District Court, Dec. 21, when a decision was given for the plaintiff with costs.

The hallways and stairways at 53 Clifford St. are being renovated and improved. This is the entrance to the manufacturing jewelry establishments of the Fletcher-Burrows Co., Workman & Newman, Peacock, Stone & Markham and L. J. Roy Co., Inc.

The case of George C. Darling *et al.* against Matthew Brindell for trover was called in the civil sessions of the Sixth District Court before Judge Rueckert on Tuesday. Decision was given for the plaintiff for $50 and costs by submission of the defendant.

Timothy J. Phelan, New York, and Sylvanus Stokes, Boston, have acquired the lease of the Narragansett Hotel, Col. George L. Smith making the transfer the past week. The hotel will be conducted under the name of the Narragansett Hotel Co., Limited.

Among the foreign importations received through the Providence Customs House the past week were the following: From Hamburg, one package of manufactures of metals; from Liverpool, seven packages of manufactures of metals; from Southampton, one package of manufactures of metal.

The Rhode Island Congregational Club celebrated Forefathers' Day with a banquet at the Churchill House, Monday night. Among those present were Robert E. Budlong, George H. Capron, Lewis T. Capron, Arthur W. Claflin, Hoffman S. Dorchester, Edwin F. Kent, John F. P. Lawton, F. R. Parsons, Edward H. Parsons, Phineas F. Parsons, David M. Saati and Newman M. Saati.

A beautiful sterling silver cup of grape design, manufactured by the Bailey, Banks & Biddle Co., Philadelphia, 17½ inches in height, has been received in this city, to be sent south, bearing the following inscription: "Presented to the United Daughters of the Confederacy, Newbern, N. C., by the Delegation from Rhode Island at the Dedication of the State Monument, Newbern, N. C., Oct. 6, 1909."

Hose 3 and Protectives 1 responded to a still alarm, last week, for a fire on the third floor of the Champlin building, 116 Chestnut St., which is occupied by the White Stone Jewelry Co. The blaze started in a drawer under a work bench and caused the sprinklers to work, as a result of which the water flooded the place. Considerable damage resulted. The water also damaged the machinery, tools and fixtures in the jewelry shop of John A. Geraldi on the second floor.

Among those who attended the municipal banquet given by the City Council to the retiring members on Monday evening at the Crown Hotel were Mayor Henry Fletcher, Joseph Baker, Jr., John M. Battey, E. Merle Bixby, Fred D. Carr, Charles C. Darling, George H. Holmes, Edward B. Hough, John Kelso, Henry A. Lincoln, William H. Luther, William P. Otis, Aldridge G. Pearce, Frank T. Pearce, Ernest Rueckert, William A. Schofield, Albert E. Stevens and James P. Sullivan.

Attleboro.

Sol. Golberg, Chicago, has been the guest of C. W. Tappan for the past week.

G. W. Prince, with C. J. Nickerson, has returned from a business trip to New York.

F. C. Somes, of Bates & Bacon, left last week for the west in the interests of that concern.

John F. Sullivan left Sunday evening for a trip in the interests of the Hanson-Bennett Co.

George H. Barrows, of the Bay State Optical Co., was in New York last week on business.

A. M. Chadbourne, western representative of the James E. Blake Co., left last week for a trip.

Charles S. Moss has taken charge of the New York office of the Winthrop Mfg. Co., 15 Maiden Lane.

William A. Cooke is rapidly recovering from the recent operation he underwent in a New York hospital.

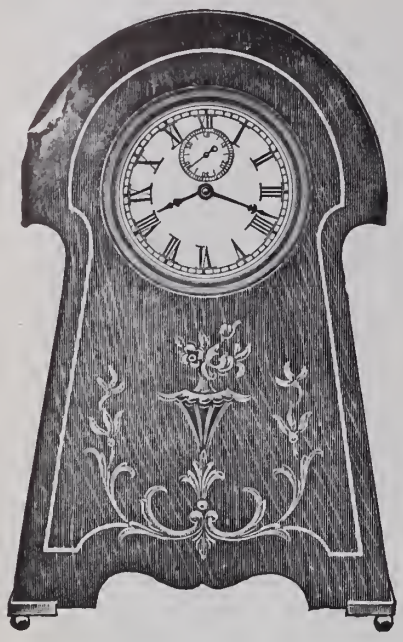
Cornelius Connors, manager of the Kelly Bros. electroplating concern, was in Boston this week on a business trip.

The jewelers' bowling league is enjoying a week's rest before starting on the second half of its tournament.

The selectmen have received the deeds for the lot which has been given to the town by Joseph and Sadie Finberg for use as a public playground.

The Electric Chain Co. and the Hanson-Bennett Co. presented the married men of their factories with turkeys and the single men with cigars, while boxes of candy were given to the girls as Christmas presents.

H. A. Allen & Co. have engaged Louis Bendheim to take charge of their New York office. F. H. Allen will have charge of the new Chicago office at 103 State St. H. A. Allen left Sunday evening for a



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FOR ALL SECRET SOCIETIES
SEND FOR IT AT ONCE. : : : NO CHARGE. LIBERAL DISCOUNT
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business trip in the interests of his concern.

The valuable collection of war relics and curios recently presented by Frederick A. Newell, of the firm of Watson & Newell, to the Franklin Grand Army Post, has arrived at Franklin and have been placed in the new hall which is to be dedicated to-day.

North Attleboro.

T. I. Smith, was in New York last week on a business trip.

G. Herbert French is enjoying a vacation at Pinehurst, N. C.

J. J. Sommer passed Christmas in New York with his family.

Roy Metcalf was in New York, last week, for the Plainville Stock Co.

Mr. and Mrs. William Peckham spent the holiday in town with local relatives.

William H. Bell left Monday, for a western trip in the interests of his concern.

John E. Tweedy, returned home last week from a visit to relatives in Brooklyn.

Bert Lenzen won a number of prizes at the Maine State shows with his Persian cats.

Louis D. Barrows was in Boston, last week, in the interests of the H. F. Barrows Co.

Fred E. Sturdy, New York representative for the J. F. Sturdy Sons Co. spent the holiday in town.

Charles E. Stanley, eastern representative of the Estate of O. M. Draper spent Christmas in town.

Walter C. Sherman left Sunday evening for a western trip in the interests of the Estate of O. M. Draper.

Frank Kennedy, salesman for Paye & Baker Mfg. Co., left Sunday evening for a trip after spending his holiday in town.

Many of the firms presented their office and packing room help with gold pieces as Christmas presents last Friday evening.

Dick Redfield, Newark, N. J., southern representative of C. M. Robbins & Co., was the guest of St. Elmo Coombs last week.

C. Louis Bagnall, the son of Joseph Bagnall, was among those who won high honors at the Philip Exter Academy during the past term.

Henry Miner, foreman of the pearl department at the T. I. Smith Co.'s factory was remembered by his employes Christmas and presented with a gold handled umbrella.

The Riley & French building closed last Thursday evening until after the Christmas holidays. Howard Grant returned last Thursday evening from a trip in the interests of Riley & French.

Thomas G. Frothingham has presented the Firemen's Relief Association with a check for $50 as a testimonial of his appreciation of the good work done by the fire department when his house was on fire several weeks ago.

Whiting & Davis Co., remembered all its help at Christmas. The men were given pocketbooks while the girls received a box of candy. Charles Reed, employed at this plant, was married last Saturday to Miss Gertrude Nash of Plainville.

Philadelphia.

homas Markel has opened his new re- ta jewelry store at Norristown, Pa.

. R. Phelps, retail jeweler, 1733 Wolf S has issued an attractive new calendar.

Schirm, clockmaker for J. E. Caldwell & o, will leave for Germany soon to visit hold home.

he jewelry store of G. H. Warner, at Bridge St, was slightly damaged by a short time ago.

opold Weinman, traveling for the A. Messler Co., Providence, R. I., was a r during the week.

illiam Ditto, with Richard M. Cooper on, has accepted a position with Henkel , 460 N. 12th St., to take effect after l.

dward Lewis, for some time associated W. W. Fulmer & Co., manufacturing lers, 124 S. 8th St., has resigned his ion.

Mason, formerly with John Wana- er, has resigned his position and has pted a position with the Van Dusen & es Co.

ter Schmidt, retail jeweler, 1206 N. 5th s is receiving the sympathy of his friends he trade, owing to the death of his wife, h occurred last week.

llie Williams, with Charles H. O'Bryon. Sansom St., has been appointed grand shal of the mummers' parade which will held on New Year's Day.

William Ward has started in the retail elry business at 5621 Chester Ave. The e is particularly attractive because of recent alterations and improvements.

eorge Webster, an old Philadelphian, resenting the E. Howard Watch Co., ltham, Mass., will remain in this city r the holidays.

The Wholesale Jobbers' Association has ued a circular, announcing an important ting, which will take place at the Jew- s' Club, Dec. 27. The call is to deter- ne the business during the year.

Word was received from Atlantic City, week, that two men had been arrested Bakersville, charged with the theft of a e of watches from an express wagon. e watches were consigned to a jeweler.

While motoring through the city, last ek, Edwin S. Radley, retail jeweler, 2404 nkford Ave., ran over and severely in- ed a man. Proceedings have already n instituted against Mr. Radley for the uries received.

H. Thurgate, for many years the head the watch repairing department of the iley, Banks & Biddle Co., has severed connection with this house and will rtly become identified with the Tilden, urber Co., Providence, R. I.

A general invitation has been extended to members of the Jewelers' Club and ir friends to an old-fashioned house- rming, which will continue throughout holiday season. Great preparations ve been in progress for this fête, and it expected that it will be one of the most joyable ever given by the club.

In the midst of the holiday rush at the on hour, Friday, a well-dressed man, ught to be J. J. Cashin, of 226 N. 52d . was stricken with heart failure in front H. O. Hurlburt & Sons, 114 S. 10th St. He was carried into the store and died almost immediately. Business was suspended for some time on account of the accident.

Many travelers besieged this city, last week, owing to the unusual increase in business. Among those seen in the trade were: Mr. Wilson, Plainville Stock Co.; Louis Bendheim, H. A. Allen & Co.; M. Cook, Fontneau & Cook Co.; Mr. Vaslett, Fletcher, Burrows Co., and Mr. Grant, Riley & French. These representatives reported excellent business.

The following jewelers visited Philadelphia during the week: Henry Bolte, Jr., Atlantic City, N. J.; T. W. Black, Huntingdon, Pa.; Robert Holt, Clifton Heights, Pa.; H. S. Kratz, Souderton, Pa.; A. E. Baylies, Bristol, Pa.; F. Kline, Spring City, Pa.; M. Blaisdell, Vineland, N. J.; B. Rubin, Coatesville, Pa.; E. K. Bean, Lansdale, Pa.; D. H. Krause, North Wales, Pa.; H. B. MacFarlan, East Downingtown, Pa.; A. M. Yeakel, Perkasie, Pa.; and J. D. Sallade, Norristown, Pa.

About 5 P. M., Jan. 23, a stranger entered the jewelry store of Gustave Lanz, 211 De Kalb St., Norristown, Pa., and asked to look at various articles. When he departed Mr. Lanz discovered that a pair of earrings valued at $175 was missing and a clerk was sent after the man. He was overtaken and arrested, but when searched the earrings were not found in his possession. When examined by the police the man stated he lived in Baltimore, but refused to give his address, nor would he give any information about a woman to whom he had spoken in the street and whom the police believe was an accomplice, though he declared she was a stranger. The police are communicating with the authorities at Baltimore to see if they can learn any more about the prisoner.

So far the recipient of the $750,000 pearl necklace reported to have been purchased in New York, recently, by a wealthy Philadelphian still remains a mystery. While it has not been officially announced, it was the supposition of many that Mrs. George D. Widener is the possessor of this magnificent gift. This belief is based entirely on imagination, principally because of her great penchant for pearls. The sale was said to be made in New York last week, but the purchaser's name has been withheld. Society is much concerned as to whom the fortunate one is who will receive such a gift. Mrs. Widener's collection of pearls is world famous and represents a fortune. Many of the pearls are unmatchable, and this naturally increases the value of the collection.

Rochester

A man giving the name of John McDonald, 27 years old, was discovered in the act of stealing from the jewelry store of Ellery A. Handy, 88 State St., last week, and escaping from the store, led his pursuers in an exciting chase until a policeman overtook him. McDonald smashed the glass in Mr. Handy's window and was in the act of grabbing two filled watches when he was seen by an officer. The watches were found on him when he was taken to the station. Their value was small and Mr. Handy's principal loss was covered by the breaking of the glass in the window. McDonald pleaded guilty to petit larceny and was sent to the penitentiary for 30 days.

The Bausch & Lomb Optical Co. entertained 450 women who work at the factory at a Christmas dinner Dec. 21. The dinner was held at the plant, the room being decorated with evergreens and holly for the occasion, while there was also a big Christmas tree illuminated with electric lights. During the dinner Professor Schenck's orchestra played numerous selections and popular songs were sung by the diners, while a number of vocal solos and duets, together with readings by Mrs. Gilmore, completed the entertainment. Among the honored guests at the dinner were: Mr. and Mrs. J. J. Bausch, Mr. and Mrs. Geo. F. Roth, Mr. and Mrs. William Bausch, Mr. and Mrs. J. George Kaelber, Mr. and Mrs. Edward Bausch, Mr. and Mrs. William A. E. Dreschler, Mr. and Mrs. Carl Lomb, Mr. and Mrs. George Zimmerman.

Syracuse.

According to a dispatch from Anastota, it is likely that town will not retain the plant of the Ideal Cut Glass Co., which requires a larger plant and is unable to get the amount of help it requires in Anastota. It is reported that the glass company has arranged to purchase a plant at Chittenango.

The history, traditions and superstitions of birthstones was taken up in a lecture delivered before the Young People's Institute of the Immanual Evangelical Church by Prof. Philip Schneider, recently. Mounted specimens of the various birth stones were supplied for the occasion by H. J. Howe, a local jeweler.

John Conway, alias "J. S. Cleveland," who has been on trial at Waterloo for stealing a watch and ring from the United States Express Co., at Kendaia, Jan. 20, was convicted of the charge last week. Conway, it was alleged, after obtaining a temporary job with the express company, sent an order to the S. F. Myers Co., New York, under a fictitious name, and when the package was sent C. O. D. to the local express office he took it and decamped. At the trial Conway's defense was an alibi, claiming that at the time of the alleged robbery he was in his home city, Toledo, O.

The police of this city and Utica have received word to be on the lookout for a bogus railroad man who is said to make a specialty of swindling jewelers. Wearing the uniform of a railroad employe, he recently went into the store of J. L. Townsend, in Watertown, and asked to take a few pieces of jewelry to make a selection for a Christmas present for his wife. In all he got about $290 worth of watches and rings and never came back. When inquiry was made at the railroad the man was found to be an imposter, and as he was believed to have fled to Syracuse the police are on the lookout in case he tries the same tricks in this city.

E. A. Douglas, formerly engaged in the retail jewelry business in Guthrie, Okla., has opened a real estate office at that place.

Charles F. Sentz, Columbia, S. C., is about to install new mahogany show cases and make other extensive improvements in the interior of his store.

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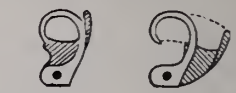
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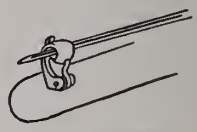
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10 years in my employ

At present closing out the large stock of Vanderburgh & Durney, jewelers, of Syracuse, N. Y., this makes my 10th sale in this city in seven years. Other auctioneers have tried but failed. There's a reason. This is my third month on this large stock. My sales are growing larger daily. Mr. Stapleford is closing out Elmer D. Cole's jewelry stock in Washington, D. C. This is his fifth month in this one sale. There's a reason. We never cull out a man's best sellers at a loss, then get out and leave him to fail after his sale. Why do jewelers stay in business and prosper after our sales? There's a reason. Why do so many fail after sales? Write me. I will tell you all. I personally conduct only large sales, as I cannot devote time to small ones. My large interests in the manufacturing, importing and jobbing business take some time. I am also one of the leading brokers in New York, and can give you many good bargains in job lots at this season of the year. Goods sent on memo to well rated dealers. Sold for cash only at large discounts. If you are not making $2,000 per year and over you are losing time. Write me. The truth at all times and in confidence. Remember I am not a fakir, but stand in my class alone. Sales made on per cent. or share of profits. Write to-day for terms, etc.

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Pittsburg.

The condition of Warren W. Mather, ho is suffering from typhoid fever, was ported unchanged at last accounts.

The members of the Jewelers' Duckpin wling League will, it is expected, resume wling operations Monday night of next ek.

J. Alex. Hardy, of the Hardy & Hayes , who recently erected a terra cotta tile nt building adjoining the Penn building Penn Ave., which Mr. Hardy also owns, s just rented the ground floor for a long m of years.

James W. Brown, who returned from a p through West Virginia last week re- rts that the merchants did a good busi- ss in that State, especially those in heeling, where times are better than they ve been for several years.

The jewelry stock of Henry Held, 1118 rson St., South Side, was greatly dam- ed Dec. 17, when a defectively insulated ctric light wire fired decorative bunting. e window contained a large stock of hable Christmas trade jewelry.

The John M. Roberts & Son Co. last ek started to sell diamonds on a variation the instalment plan. Purchasers are al- wed to buy a diamond, make a deposit d pay for it monthly, leaving the goods the store until the final payment is made.

L. W. Hakes, whose engraving establish- ent is in the Penn building, was removed om his shop, last week, to his home, ffering from a severe attack of typhoid eumonia. His condition was so serious last accounts that his sister, who resides the east, was sent for.

Pittsburg detectives report that the pres- t holiday season has been an exceptionally ull one for them in the thief-catching line. p until last Thursday night not a single welry store robbery had been reported to e police, which, considering the season, regarded as somewhat remarkable. Police nd detectives kept a close watch on jew- ry stores and pawnshops.

At the banquet tendered to Henry J. Heinz, recently, at which nearly 2,000 people ere present, Mr. Heinz was presented with magnificent loving cup of classical design, hich is considered one of the masterpieces gold work turned out during the year. he cup stands 30 inches high, and has a order containing an allegorical representa- ion of the life activities of the recipient.

Sam F. Sipe, last week, made a record- reaking sale. He sold a sapphire blue iamond weighing 2½ carats at the rate of $1,000 a carat, and also a canary diamond veighing a little less than two carats for $1,000. The first-named stone was regarded s a beauty, and Mr. Sipe says that so far s he knows there is only one other like t in America. A prominent Pittsburger was the purchaser.

A number of Pittsburg wholesale houses were so rushed a week ago last Sunday that hey were compelled to open their places of business on that day to take care of the wants of the country dealers. Several houses had to use Sunday also to fill orders. Houses were kept open for certain out-of- town dealers who had requested it on the ground that they were so busy they could not come in week days to look over stocks.

The following out-of-town jewelers were in Pittsburg, last week, buying stock: F. W. Kemple, Lisbon; A. Katzenmeyer, Burgettstown; Charles Longnecker, New Brighton; J. D. McCandless, Beaver Falls; John Linenbrink, Rochester; H. R. Wolfe, Smithton; E. H. Kennerdell, Tarentum; Frank Worrell, Canonsburg; W. F. White, Washington; Mrs. R. A. Noble, East Liverpool; J. A. Heberline, Ambridge; H. B. Brown, Donora; W. L. Cleeland, Butler; H. C. Wright, West Newton; B. E. Brown, Monessen.

Congressman A. J. Barchfeld will tomorrow address the members of the Pittsburg Association of Credit Men. The Congressman is the local representative who did much to have the amended bankruptcy bill passed at the last session of Congress. The members of the association held a turkey dinner party last Thursday at the Fort Pitt hotel and, notwithstanding the busy season, a number of jewelers took the time to attend the function. A credit exchange bureau was established at this meeting. Through this medium members will secure information and exchange ideas, especially keeping in touch with business men whose credit bears investigation. It was announced that the association had received 170 new members during the last year.

The establishment of John M. Roberts & Son Co. and J. R. Reed & Co., which adjoin each other in Market St., had narrow escapes from being scorched by fire last Wednesday night. Shortly after 11 o'clock the market house on the west side of Market St. caught fire, and soon the big building was a mass of flames. The fire spread across the north side of Diamond Sq., setting the Boston House on fire, this place being but 20 feet south of the Roberts store. John M. Roberts had not left his place of business when fire broke out, and he waited at the store until all danger of a serious conflgration was passed. The market and the Boston House were gutted, but neither the Roberts store nor the Reed house were damaged. In the fire the Washington Infantry, of which Capt. William Klein, of the Hardy & Hayes Co., is the commanding officer, lost all of its uniforms and equipment. Quite a number of jewelry salesmen are members of this organization, Harry Heeren, of Heeren Bros. & Co., being a sergeant in the company.

Indianapolis.

Harry Reed, who is attending Purdue University, is home for the holidays.

Reginald Garstang, a physician, and son-in-law of Julius C. Walk, of Julius C. Walk & Son, died at his home in this city last week.

The Optimo Mining Co., of which A. P. Craft, of the A. P. Craft Co., is president, has just increased its capital stock from $20,000 to $35,000.

Harry Kelly, Sullivan, has been sued for $500 damages by Clyde Burkholder, Deputy County Clerk, who charges that Mr. Kelly shot his pet canine.

J. A. Oswald, secretary of the Indiana Retail Jewelers' Association, Crawfordsville, expects to mail the programme for the annual convention to be held here Jan. 10 and 11, to jewelers over the State in a day or two.

Twenty-six city officials and employes who retire from office on Jan. 3, have presented a $500 diamond ring to Mayor Charles A. Bookwalter. The ring was purchased from F. M. Herron.

Owing to the heavy Christmas trade, a number of local jewelers refused to accept repair work until after Christmas. Their theory was that in talking over a small repair job, it might be necessary to sacrifice attention to diamond and other purchasers.

The present City Council, which will retire Jan. 3, has decided to take no action on the pawnbrokers' ordinance recently introduced by Councilman Wilbur S. Smith, an employe of Gray, Gribben & Gray. The measure provides that all persons lending money on pledges or chattel mortgages or salaries shall be termed pawnbrokers and shall not charge more than 8 per cent. interest per annum. It also provides that persons shall have one year in which to redeem pledges. It is probable the ordinance will be one of the first considered by the incoming Council.

Connecticut.

H. H. Sprague, Bridgeport, is registered among the Winter tourists at Los Angeles, Cal.

P. Luxe has assigned to the Waterbury Clock Co., Waterbury, a patent on an eight-day alarm clock.

The New Haven Clock Co., New Haven, will resume operations Jan. 3, after having been closed since Friday, Dec. 24.

Thomas Martin, for many years foreman of the Waterbury Clock Co.'s factory, died, about a week ago, at his home at that place.

Charles B. Sanford, manager of the Sessions Clock Co., Forestville, has returned from a business trip to the principal cities in the west.

E. Hart, who was recently granted a patent on a new design for a watch dial, has assigned his patent to the New England Watch Co., Waterbury.

The will of the late Mrs. Sophia Goodwin, mother of Samuel Goodwin, a jeweler of New Haven, has been filed. It is said that the estate amounts to about $10,000. Samuel Goodwin is named as executor.

The Bristol Business Men's Association, of Bristol, at a recent meeting, presented to Former President Lee Roberts, a well-known jeweler, handsomely engrossed resolutions, recounting his praiseworthy record made as the association's president.

Chas. H. Tibbitts has been appointed a member of the Central School District Committee of Wallingford. Mr. Tibbitts is a graduate of Trinity College, and during the session of the Connecticut General Assembly of 1907, of which he was a member, he served on the educational committee with much credit.

The E. H. H. Smith Silver Co., Bridgeport, has just awarded the contract for the erection of a substantial two-story brick addition to its plant. The exterior will be of brick and entirely fireproof. The addition will have reinforced concrete floors, roof and stairs and will cost $15,000, exclusive of the mechanical equipment.

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Cleveland.

The father of Otto Loehr is seriously ill.

S. M. Nusbaum, formerly a member of the firm of Gee & Nusbaum, has started in the diamond business, with offices in the Garfield building.

The Red Cross stand in the Cowell & Hubbard Co.'s store proved the best medium for selling stamps. The sales here were far above any other in the city.

Biskind Bros., who have been in several locations and in and out of business several times since they first started some years ago, are auctioning off their stock in the old First National Bank building.

Jewelers in the vicinity of the West Side Market House are deeply interested in the movement among property owners, to have a low valuation placed on realty on W. 25th St. and Lorain Ave. There are a dozen jewelers whose rental would soar out of all proportions to their business if the board of appraisers succeeds in boosting values as they have done east of the river.

A register which designates the street numbers as the car approaches the street corner has been invented by E. J. Gallagher, Willoughby, who is at present at the Newemeyer School of Engraving. It will be given a test on the new cars ordered for the Cleveland Ry. Co. The machine is operated by magnets and has been tried by the Brill Co. in Philadelphia and Newark, and has been pronounced a success.

Owing to the fact that the robbers were not experts, Qua & Vail, who operate a jewelry store at 1754 W. 25th St., escaped serious loss last Sunday night. The store was entered and ransacked, but little of value was taken. The robbers gained entrance through a door leading into the basement and then cut through a panel in two other doors. The police have arrested two boys for the crime, Robert Barnes, 16 years old, No. 4605 Detroit Ave, and James Meany, 21 years old, 1422 W. 47th St. Barnes was charged with delinquency and Meany with burglary and larceny.

The stock of Albert Meseke, Oberlin, who recently filed a voluntary petition in bankruptcy to forestall a similar action by creditors, is at present being sold out at auction. This, it is believed, will enable him to make a settlement in full with his creditors. Meseke was formerly a watchmaker in the employ of W. P. Carruthers, Oberlin. He commenced business for himself about two years ago, but found competition too firmly established. Recently several creditors acting in unison forced a settlement. Meseke offered to pay dollar for dollar if let alone until after the holidays. This was agreed to and he filed a voluntary petition in bankruptcy and is now auctioning off his stock. It is understood that the results of the auction so far have proven satisfactory.

Out-of-town jewelers flocked to Cleveland the early part of last week, but only a partial list was obtainable. Those are: C. E. Lonsway, Lorain; F. R. Montgomery, Sandusky; E. J. Santhony, Carrolton; Geo. High, Medina; A. R. Kimpton, Oberlin; H. S. Sumner, Akron; L. J. Goddard, Ravenna; C. H. Rogers, Seville; Albert Meseke, Oberlin; Ed. Nolf, Wadsworth; Harry Downs, Bellevue; F. C. Hosser, Canton; E. C. Critz, Elyria; W. H. Green, Ashtabula; H. H. Hoffman, Niles; Mr. Austin, of the Austin-Wright Co., Lorain; D. Leonheizer, Huron; W. F. Higgins, Shelby; P. J. Younglove, Greensprings; C. F. Hill, Akron; H. H. Brainard, Medina; C. Bogert, Sandusky; Mrs. John Rich, Painesville; D. C. Oberholtzer, Centerburg; F. N. Prevey, Akron; W. C. Fisher, Lorain, and Geo. Clark, Lorain.

San Francisco.

J. H. Merrill, of J. H. Merrill Co., has returned from a trip to the east.

Heinz Bros. recently opened a retail store in the Mutual Bank building.

A little daughter has just come into the home of L. L. Myers, of R. & L. Myers.

Geo. Surisseau, of the Jack Davidson Diamond Palace, was recently married in this city.

The daughter of Mr. Carrau, of Carrau & Green, has announced her engagement to be married.

W. A. Green, of Carrau & Green, sailed recently for Europe on his annual diamond purchasing trip.

W. H. Whitney, of J. B. Whitney & Co., has returned from a tour of the factories in the east which he represents.

R. Myers, of R. & L. Myers, has just returned from a tour of the state and was favorably impressed with conditions.

Henry Gassriel, whose place of business on Market St. was visited by fire a short time ago, is now disposing of his stock by special sale.

Green Bros. are planning the enlargement of their quarters. They intend to engage the services of another traveling salesman in the near future.

The Burr W. Freer Co., with a capital stock of $100,000, has been incorporated in San Francisco by B. W. Freer, C. C. Hobey and Purcell Rowe.

Arthur Elston, of Elston Bros., has just returned from a successful business trip through the northwest, where he disposed of all the stock which he took with him.

Morris Steinberg, for a short time in business in San Francisco, has gone into bankruptcy with debts of $4,979.50, and assets of $5,575. He claims the latter are exempt.

F. S. Cacciatore has been arrested for the alleged theft of $6,000 worth of goods by false pretense from wholesalers of this city. The Jewelers' Association is prosecuting the case and intends to make an example of the swindler.

The following were among the recent visitors to this city. R. Kocher, San Jose; H. B. Oberlin, Fresno; Chas. Haas, Stockton; O. A. Poulsen, Richmond; W. E. King, H. J. Kuechler and H. Sanders, all of Stockton; H. E. Denton, Lompoc; T. S. Preston, Auburn; W. C. Preston, Eureka; E. P. Segret, Tuolumne; J. Gordino, Salinas; Geo. E. Bangle and A. White, Vallejo; P. S. Seamons, Palo Alto; J. I. Cohn, Oakland; F. J. Stumm, Berenicia; Tom G. Patton, Placerville; Eugene Wachhorst, Sacramento; C. H. Shopard, Petaluma; L. D. Clark, Corcoran; and M. F. Noack, Santa Rosa.

A. C. Strecker & Co. have bought the business of M. Clyde Fox, Russell, Kans.

Milwaukee.

F. G. Simpson of B. F. Simpson & Co., Minneapolis, Minn., was here recently.

W. F. Walker, representing Benjamin Allen & Co., wholesale jewelers of Chicago, called upon Milwaukee friends last week.

H. W. Fields, formerly connected with different jewelry stores of Milwaukee, is now associated with J. C. Oates, Darlington, Wis.

Milwaukee wholesale jewelers have been notified that Calef Marlow has withdrawn from the jewelry firm of Marlow, Schernick & Madel, at Clinton, Wis., and left for his home at Elgin, Ill.

Among the out-of-town jewelers who were Milwaukee visitors last week, were: J. B. Kimball, Waukesha; G. A. Franke, Neosho, and the senior member of the firm of Schneider & Son, Burlington.

F. H. Coburn, East Troy, Wis., was in Milwaukee last week looking up a clever forger arrested in this city. Mr. Coburn found that he was the same man who had passed a $20 bogus check at his jewelry store at East Troy, some time ago.

William H. Upmeyer, of the Bunde & Upmeyer Co., says that his store displayed the largest stock of jewelry in its history and that the pre-Christmas trade was the liveliest. The sales force of the store was enlarged to care for the greatly augumented patronage.

Milwaukee wholesale jewelers report that the Wisconsin Pearl Button Co., La Crosse, Wis., will immediately double the capacity of its plant. Although the plant has been operating day and night, the company has been unable to keep up with orders and has secured a nearby building, 60 x 60 feet, and is now installing new machinery. When the new plant is in operation it will employ 350 people.

News has reached Milwaukee of several fires among Wisconsin jewelry establishments. The most disastrous blaze was experienced by R. L. Schlick, Rice Lake, who experienced a loss to stock and fixtures estimated at $1,700, partly covered by an insurance of $1,500. A large stock of holiday goods was badly damaged by smoke, fire and water. The fire was first discovered in a dark room used by the optical department and had gained considerable headway. The damage was repaired at once.

Affidavits of prejudice against the five judges in the circuit court of Milwaukee county have been filed by Archie Tegtmeyer, the well known jeweler of the Milwaukee south side, who, on behalf of the south side tax payers began a suit on Sept. 22 to restrain the city of Milwaukee from furnishing water to West Allis, an outlying suburb. When the case comes up for trial it will be necessary to call in a judge from another county. Mr. Tegtmeyer alleges that the furnishing of water to West Allis decreases the water pressure and endangers the south side in times of fire.

R. W. Phipps, Monticello, Ky., has moved to Colfax, Wash.

Dunlap & Spiece, Bucyrus, O., will dissolve partnership Jan. 1. The business will be continued by Mr. Dunlap. Mr. Spiece will retire.

GORHAM SILVER

A NEW YEAR'S GREETING

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

¶ Advantage is, however, taken of the opportunity to emphasize the fact that in regard to each department of its varied silversmithing activities assurance may be given of an output during the coming twelve months which shall exceed that of all former years in originality and attractiveness.

¶ Consistent progress, in a word, will in future as in past years remain the basic principle of the Gorham Company's success.

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THE JEWELERS REVIEW

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An Advertisement for Imitation Pearls.

A CLEVER dealer in imitation precious stones evidently hoodwinked our neighbor, the *Herald*, last week, into giving him a free advertisement in its news columns that the dealer must consider worth many thousands of dollars. Taking advantage of the story of the imitation pearls in Mrs. Astor's necklace, some one worked up a story which was sent by cable from Paris to the *Herald* and *Telegram* of New York, practically giving an interview with an imitation pearl dealer to the effect that it was a common custom of wearers of fine pearls to mix imitations with genuine gems. Naturally the larger retail jewelers of both Paris and New York denied the statement, branding it as absurd, but the *Herald* in printing the interviews containing the denials, gave another advertisement to the same interests in the form of a statement on the other side from a cheap concern of the same kind as the one that started the original story.

The story is an interesting example of the methods of the present day mercantile press agent, but clever as it is we fear that the *Herald's* reputation for accuracy and acumen will in no way be enhanced by its publication.

Improper Use of Trade Terms.

A SUBJECT, which is of growing importance to the jeweler, and one which should be the topic of discussion at the "round table" and association meetings in the trade, relates to the proper limitation or definition of trade terms, as are commonly used by members of the jewelry industry, both among themselves and in dealing with the public. This particularly applies to such terms as have one meaning to the manufacturer, and another to the customer as well as those which have been corrupted or extended out of their original meaning until now they may mean anything or nothing as far as indicating the quality of the article to which they are applied.

Take, for example, the term "gold-filled," which is now applied to almost every variety of a combination of gold and base metal, from the article actually made of two sheets of gold and one of base metal placed together, down to those articles containing the thinnest possible layer of gold on one side and electroplated on the other. The extension of this term from its original meaning has benefited neither the public nor the honest merchant, but it has resulted in a confusion that has given the "sharper" the opportunity to prosper at the expense of his more honest brother in the trade.

As far as the customer is concerned, "gold-filled" is "gold-filled," and he knows not the difference, though at one time it may be applied to the article with a substantial amount of gold upon it, and at another time to the cheapest and trashiest variety of plated ware. When he buys the latter and finds he has been buncoed on the deal it is very hard for a reputable jeweler to sell him an article described in the same way, though it have real intrinsic value and merit.

On the other hand, if "gold-filled" were recognized as having a definite meaning and was clearly descriptive of the articles to which it was applied, the man who used it improperly could be branded as a swindler and treated the same as any other cheat would be. The fact that jewelers acquiesce in the improper use or extension of the term prevents proper remedy for the abuses which have grown up around it. This is but one of the many trade terms, whose loose use has created an opportunity for the swindling manufacturer as well as illegitimate retail dealer.

A free discussion of such subjects might result in some common definitions or limitation of these terms, which could be accepted by the trade generally and the public educated to their exact meaning. This would be a long step in the way of abolishing an important element of unfair competition from which the legitimate dealers of the country now suffer.

Advertising should not be regarded as an expense but as a business investment. Rightly done, it will produce good results.

Mutilation and Destruction of Coins.

A SOMEWHAT misleading story that has appeared throughout the entire Country in the past week or so to the effect that the jewelers of Maiden Lane had been notified by the Secret Service agents that they must not use coins for bangles or mutulate or deface coins in any way in the making of jewelry, tended to create the impression prevalent in many quarters that the United States coins are sacred and that they are in no way the property of those in whose possession they come. As jewelers know, this is entirely erroneous, as coins may be used for any purpose whatsoever, provided they are destroyed as coins and converted into bullion. The purpose of Sec. 5459 of the Revised Statutes of the United States which makes it a crime for any person to fraudulently deface, mutulate, impair, diminish, falsify, scale or lighten the gold and silver coins of the United States, is essentially to prevent fraud upon the public at large. It is directed against persons who tamper with coins to commit fraud, but is in no way intended to prevent the use of gold or silver coins as bullion, or any other way that results in the absolute destruction of the coins.

Smoothing off one side of the coin, taking off the milling or taking a part away does not necessarily destroy the silver or gold as a coin as the piece may again find its way into circulation. Therefore, jewelers should be very careful to avoid such defacement, which though done for an innocent purpose may well be considered to come within the prohibitory statute. If the jeweler or his customer wants to use the

M C M X

May it be to all our Customers—past, present and future—a Happy and Most Prosperous Year.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 *Rue de Meslay, PARIS* *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

OFFICERS

EDWARD EARL, President
J. CHRISTY BELL, Vice-President
JOHN MUNRO, Vice-President
W. B. NOBLE, Cashier
H. P. STURR, Assistant Cashier

THE NASSAU BANK NEW YORK

DIRECTORS

J. CHRISTY BELL
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HARRY BRONNER
RICHARD YOUNG
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ESTABLISHED 1852

QUARTERLY REPORT OF

THE NASSAU BANK

at the close of business on the 16th day of November, 1909:

RESOURCES		LIABILITIES	
Loans and Discounts	$6,042,537.37	Capital Stock	$500,000.00
Due from Banks and Bankers	772,656.07	Surplus and undivided profits	464,750.13
Real Estate	4,000.00	Reserved for Taxes	10,000.00
Bonds	158,195.00	Deposits	8,130,877.08
Bond and Mortgage	34,000.00	Cashier's Checks	211,619.22
Cash in Vault	1,905,405.95		
Exchanges for next day's clearings	396,952.04		
Accrued interest not entered	3,500.00		
	$9,317,246.43		$9,317,246.43

gold or silver as a coin for commercial pu poses let him see to it first that the co *as a coin* is destroyed and that in the i r turned out by the jeweler it bears r resemblance to any go'd or si'ver co n of the United States.

Newark.

George C. Jopson, of the firm of Jop & Taylor, 38 Crawford St., will spe Christmas and New Year's with relatives Meriden, Conn.

There has been a particularly large d mand for 10-karat jewelry this year a the ensuing year will see several concer adding this grade to their present li e an the establishing of new enterprise

The Newark Jewelry Novelty C rece ly located in the Richardson building h installed new machinery for the manufa ture of 10-karat jewelry, particulari Italian design, as most of its customers a Italians.

Articles of incorporation were filed t week by Frederick B. Weiss, Inc. The c pany will manufacture and deal in jewelr The authorized capital is $25,000, of whic $20,000 is paid up. The company will loca at 473 Washington St. The incorporato are Frederick B. Weiss, George S Wei and Pauline Weiss, all of this city.

Unger Bros., manufacturers of silver o elties and cut glass, have completed one the largest cut glass vases ever turned o in this section of the country. The vase on exhibition at their retail store, 416 Ha sey St., awaiting shipment to a customer the Pacific Coast. The vase is four feet height and weighed 113 pounds before was cut. It took one man practica y whole week to cut this vase and four or fi days more to polish and prepare it for t salesroom, where it has been scrutiniz with interest by many people of this c and the suburbs.

A new firm in the jewelry trad w has opened offices at 9 Clinton St. is kn w as Strauss & Strauss, and is composed Normal L. and William L. Strauss, both whom have been connected with the tra as salesmen for many years. Normal L Strauss was with Louis Kaufman & Co f nine years and later with Jacob Strau & Sons for four years. William L. Strau succeeded his brother with the Kaufma concern, whom he has represented for t past four years. The new concern, whic will soon open its factory in this city, w make set rings, and it is probable that bot partners will visit the trade.

At this time of the year when the re stores and jewelry counters in departme stores are crowded with people the oppo tunities are greater for the shoplifters, b few losses of jewelry have been reporte to the authorities during the present Chris mas rush. The department stores are th only ones who have suffered any lo through these channels, and several sho lifters have already been apprehended b the police. The retail jewelers always mak special arrangements during the holiday sea son for the safety of their wares, by em ploying one or two special officers, wh keep a watchful eye on all persons enterin and leaving their establishments.

New York Notes.

R. N Jaffe, of this city is spending a few days in San Francisco.

Fred. F. Sturdy, Jr., of J. F. Sturdy's Sons Co., spent the holidays at Attleboro Falls.

Wm. H. Carter, of Bernard Bandler & Son, 65 Nassau St, spent Christmas at Redlands, Cal.

Andrew Flagg, with A. L. Lindroth Co., 7 Maiden Lane, spent his Christmas in North Attleboro.

Austin & Co.'s jewelry buyer, Toronto, Can., was in the Maiden Lane district, last week, buying goods.

David Feiss, formerly with Ingomar Goldsmith & Co., will hereafter represent Konijn, Frank & Shire.

George Hillsinger, representing Dunn & Ridenberg, starts Sunday for a several weeks' trip in the south.

George Southwick left this city last week for a trip to the Pacific Coast, for the Payson & Kelley Co., 13 Maiden Lane.

Emil Pick, representing Hammel, Rigander & Co., in the far west, is in the city for the holidays accompanied by his family.

A recent protest regarding precious stones, entered by Borrelli & Vitelli, has been sustained by the Board of United States General Appraisers.

Charles E. Stanley, of the Estate of O. M Draper, and Frank P. Kennedy of the Paye & Baker Mfg Co., spent Christmas in North Attleboro.

Ephraim Knapp, of J. A. & S. W. Granbery, 13 Maiden Lane, returned, last week, from a pleasure and health trip to Bermuda.

The jewelry store of L. S. Werkstell, 414 Court St., Brooklyn, caught fire, recently, from some unknown cause and did damage to his stock amounting to about $50.

Milton L. Ernst, 12 Dutch St., has found it necessary, owing to the increase in his business, to enlarge his factory. He has taken part of another floor in the same building.

Edwin S. Strauss, of Jacob Strauss & Sons, importers and cutters of diamonds, 14 Maiden Lane, will return on the *New York*, to-morrow, from a trip to the European diamond markets.

M Meycrowitz, of Meyerowitz Bros., importers of diamonds, precious and semi-precious stones, 170 Broadway, sailed, recently, on the *Maurctania*, on his semi-annual visit to European markets.

The Josef Friedman Co. has been incorporated to manufacture jewelry, ornaments, etc., with a capital of $10,000. The incorporators are: Sidney Hackes, Mount Vernon, N. Y. and Simon Tyroler and S. S. Goodman, of this city.

Theodore Schisgall, importer of clocks, 116 Chambers St., sails on the *Kaiserin Auguste Victoria*, Jan. 5, for Europe on his semi-annual trip to the clock manufacturing interests abroad. He expects to be away about two months.

The Rhinestone Products Co., has been incorporated to manufacture and deal in hat pins, ornaments and jewelry, etc., with a capital of $10,000. The incorporators are: Louis Lesser, Phillip L. Sondheim and Aaron Coen, all of New York City.

Chas. J. Tourv, representing the Eastern Jewelry Co., 15 Maiden Lane, returned, last week, from a trip through New York State. He reports that business conditions are very promising and that dealers look for a good business during the coming year.

J. Baschkopf has moved his diamond-setting and engraving business from 9 Maiden Lane to 47 Maiden Lane, and has admitted his brother to the business. The new firm name will be known as J. & A. Baschkopf. The new quarters give added facilities for conducting the business.

Perhaps one of the best evidences of the improvement in the silver and silver plated ware lines is the recent increased preferred dividend declared by the International Silver Co. In addition to the regular 1¼ per cent. quarterly dividend an extra payment of ½ of 1 per cent. was announced, making a total of 1¾ per cent., payable Jan. 3.

It is announced that two Louis XV silver soup tureens were purchased at a recent sale in Paris by J. Pierpont Morgan, and that he paid $40,000 for the articles. The turcens are the work of a noted artificer, D. A. Meissonier, and were engraved by Huquiet. The lids are covered with an intricate and ornate design composed of shells and other ornamentation.

Dr. George F. Kunz, of Tiffany & Co., when asked last week about the reported discovery of a diamond weighing 15 carats and worth about $20,000, which according to a press report was found by Henry Preusser on his farm in Prince George County, Md., said that he had received no report in regard to this stone and knew nothing about it. The use of Tiffany & Co.'s name in some of the accounts published was unwarranted.

Harris & Schuster, 9 Maiden Lane, announce that they have given up their line of card jewelry and will devote their business exclusively to the manufacture of rings and to importing diamonds. The business was started in 1901 at the same address. Abe Harris, of the firm, was pleasantly surprised last week by the arrival of his 10-year-old son from Denver, Colo. The youngster made the trip alone and surprised his father, who knew nothing of his coming.

The Fifth Ward Civic Union, East Orange, N J., of which E. R. Crippin, manager of the New York office of the Philadelphia Watch Case Co., is president, held a dinner recently which proved a most decided success. Mr. Crippen, as president of the organization, presided at the dinner and introduced a number of speakers, among whom were Col. John L. Shepherd, of Keystone Watch Case Co., who spoke on "The Republican Party." The dinner was attended by about 100 people.

The 18th Annual Banquet of the Pottery, Glass and Brass Salesmen's Association of America, will be held at the Hotel Astor, Thursday evening, Dec. 30. The dinner will begin at 7.30 p. m., and will be held in the grand ball room. Application for tickets and reservations for special tables should be made in advance through the secretary, J. F. O. Gorman, 76 Park Place. The other members of the committee in charge of the dinner are Henry Endermann, Wm. S. Pitcairn, Charles H. Taylor, Wm. M. Magee, R. E. L. Wells, H. P. Muirheid and John Nixon.

The motion for a preliminary injunction in the action brought by the Gorham Mrg. Co. against F. & M. Weintraub, alleging infringement of the former's trade mark, an account of which was published last week, was to have been argued Friday, but has been postponed until Jan. 7, when a United States Circuit Court judge will hear the argument. The Gorham Mfg. Co., in the complaint which was filed, last week, alleged that its trade-mark consisting of a figure of a lion with the representation of an anchor and the letter "G" in old English type, has been infringed by the defendant concern. Mason, Fenwick & Lawrence represent the plaintiff and Benno Loewy is defendant in the case.

The Jewelers Security Alliance has received information from E. A. Handy, Rochester, N. Y. to the effect that a window in his store was broken last Wednesday, but that the man was caught, and no articles were lost. The Alliance also received a report from A. F. R. Lutze, Trenton, N. J., which stated that on Dec. 21, two trays of diamond rings, each containing a dozen pieces, were stolen from the cases. The proprietor of the store is unable to account for the loss, but thinks that the thief took advantage of the crowded condition of the store at the time and reached over the counter and opened the back of the show case, near the top of which was a glass shelf, on which was the tray. One of the diamonds stolen weighed 2 carats, and several others weighed over a carat, all being set in men's rings. The other tray contained ladies' rings,

The customary merchants rates to New York City from Trunk Line and Central Passenger Territory have been authorized for the Spring of 1910, through the work of the Merchants' Association of New York. The special fare will be a rate and a half for the round trip. There will be 16 selling dates, arranged in four series of four each, to accommodate merchants who desire to visit New York markets. The selling dates for the Trunk Line are as follows: Jan. 15 to 18 inclusive, Feb. 19 to 22 inclusive, March 5 to 9, inclusive, March 19 to 22, inclusive, all of which have a 15-day return limit. The Central Passenger Territory has the following dates: Jan. 15 to 18, inclusive, Feb. 5 to 8, inclusive, Feb. 19 to 22, inclusive and March 5 to 8, inclusive. The Association calls especial attention to plans to be inaugurated at the Spring meeting whereby buyers taking advantage of rates to this city will only be required to make one trip to the Association offices for the validation of the return trip certificate. The object of the new plan is to still further minimize the slight inconvenience and the loss of time attendant upon use of the merchant's rates. In order to make this plan the Association's resident members will be supplied with new identification cards. Arrangements have also been perfected whereby all local ticket offices will make the desired Pullman reservations for merchants showing a validated return trip certificate. Printed reduced fare announcements will

(*New York Notes continued on page 77.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

FREDERICK B. SCHENCK, President
DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

DIRECTORS

GEORGE F. BAKER — E. C. CONVERSE — CHARLES H. WARREN
ARTHUR F. LUKE — FRANCIS L. HINE — FREDERICK C. BOURNE
HENRY C. TINKER — T. A. GILLESPIE — AMBROSE MONELL
J. ROGERS MAXWELL — CHARLES H. STOUT — FREDERICK B. SCHENCK
DANIEL G. REID — CHARLES A. MOORE — ZOHETH S. FREEMAN
HENRY P. DAVISON

Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1909

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

195 BROADWAY, NEW YORK

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 — **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 75.*)

ready for distribution to resident mem rs and will be mailed to out of town erchants within a short time.

James P. Harper, 37 Maiden Lane, sails -day on the *Lusitania* for Europe.

S. W. Pickering will represent A. Ludeke Co., 170 Broadway, in the west after n. 1

C. N. Gray, of the Jewelers Board of rade, is on a trip to New Orleans, La., for e board

Samuel and Louis A. Jaskow, of Boden- mer & Jaskow, sailed on the *Lusitania*, -day, for Europe.

William Kinschert, Jr., of the Wm. Kin- hert Co., 63 Maiden Lane, returned, Fri v, from New Orleans.

F. E. Knowles, of the staff of the Jewel- s Board of Trade, spent Christmas with latives in Boston, Mass.

J. Bochner & Co., diamond importers and tters, have moved to 6 Maiden Lane, here they have larger quarters.

Edward Goldstein, of Goldstein Bros., 49 venue A, has become engaged to Miss innie Moskowitz, daughter of Mr. and rs. T. Moskowitz.

Max Borrelli, of Borrelli & Vitelli, 401 roadway, has just returned from a trip the Pacific Coast, and will stay in this y for a few weeks.

Dumont Clarke, president of the Ameri- n Exchange National Bank, who died at s home in Dumont, N. J., from pneu- onia, was well and favorably known by any in the Maiden Lane district.

Harry Moskowitz, of Moskowitz Bros., 4 John St., accompanied by his wife d daughter, together with a party of iends, has gone to Atlantic City, N. J., r the holidays. They are stopping at the lotel Rudolph.

While placing a slate roof on the new lla of Morris J. Schuster, of Harris & schuster, 9 Maiden Lane, at Mount Ver- on, N. Y., last week, a scaffolding fell, ausing the death of John Longstaff and eriously injuring his assistant.

August V. Lambert, of the jewelry firm f Lambert Bros., Third Ave. and 58th St., reported in one of the daily papers as aying that the gold dinner set of Mrs. Astor's is an ordinary silver set plated with old and that his firm had often repaired ieces of the set for Mrs. Astor.

The Jewelers' Bowling League began ames again Monday, when the Mumford Gallaway team played the J. J. Donnolly eam. This evening the Barthman team nd Tiffany team, who are at present in the rst and second places, met and an excit- g series of games are expected.

During the height of the storm, Saturday ight, the wind blew out a plate glass win- low in the front of T. Kirkpatrick Co.'s store, 334 Fifth Ave. A watchman vas placed on guard at the opening until the olice arrived. The plate glass window in jewelry establishment on the 22d St. side f the Flatiron building was also blown into he street, but no one was injured.

Louis Dolgin, a manufacturing and whole- le jeweler at 6 Eldridge St., is offering reditors 20 cents on the dollar in payment of claims against him. The offer is as follows: 10 cents cash and 10 cents in six months on indorsed notes. He is a son of D. Dolgin, in whose employ he was originally, and for a year afterward he was employed in the repairing department of R. H. Macy & Co.

By blowing open a safe in the department store of Harry Wasserman, 375 Grand St., Williamsburg, early Saturday morning, burglars succeeded in obtaining jewelry valued at $1,400 and $961 in cash. The burglars evidently used some sharp edged tool to bend a corner of the safe door, and, having made an opening sufficiently large, inserted some explosive material. The door of the safe was torn from its hinges, completely ruining it. During the robbery a tall woman, dressed in black, was seen in the neighborhood passing back and forth.

The police of Poughkeepsie, N. Y., discovered, last week, that a plan had been formulated by burglars to break into the jewelry store of Zimmer Bros., of that city. Mr. Zimmer, of the firm, said that another man came to him and told him that he had some information that might be of interest to him, and then unfolded the plot to rob the store. The man who furnished the information said that he put a watcher in a room with two lodgers, and during the night the lodgers planned to rob the store. The plot was not carried out, however.

A petition in involuntary bankruptcy was filed against Lazar Peisachow, a jeweler at 1872 Third Ave., Monday, by these creditors: Joseph Meilekan, $325, and Jacob Diamond, $200. It is alleged that he is insolvent, made preferential payments of $1,000 and transferred merchandise and accounts of $1,500. Lazar Peisachow was originally in the employ of Wallach & Schiele a number of years, and about March 1, 1904, with Jacob Auerbach, opened up on his own account at 177 E. 102d St. as Auerbach & Peisachow. They dissolved in the Summer of the same year, Auerbach retiring. Mr. Peisachow then moved to the present address in November, 1904.

A man whose picture the police claim is No. 17395 in the Rogues' Gallery was arrested, Friday, on a charge of robbing the jewelry store of Meyer Ettinger, 849 Ninth Ave. Mr. Ettinger told the police that the store had been broken into on the night of Dec. 19 and two pins valued at $35 taken. When the 15-year-old son of the jeweler returned home from school he discovered a man with a handkerchief tied over his face in the act of putting on an overcoat. Seeing the boy, the stranger ran out of the store and escaped. The thief left articles which identified him. When the boy told his father of the occurrence the latter reported the matter to the police and detectives arrested the man.

A meeting of the creditors of L. Hirshowitz, Wilkesbarre, Pa., was held at the Hotel Knickerbocker last Thursday, at which time a cash offer of 20 cents on the dollars was made and unanimously rejected. The attorneys for the bankrupt claimed that they could not account for the small amount of stock in the debtor's store and did not know what had become of it. The liabilities are placed at about $25,000. According to an inventory made by the Jewelers Board of Trade the assets total $4,871, of which amount stock is placed at $3,096; fixtures, $350; safes, $300; loans, $1,075. A canvass of the creditors present showed that the debtor had purchased at least $7,000 or $8,000 worth of stock since Oct. 1 of this year. It was voted that creditors should act together in an effort to ascertain what had become of the assets and a committee was appointed for this purpose.

Importations at the Port of New York.

Weeks Ended Dec. 19, 1908, *and Dec.* 18, 1909.

China, glass and earthen ware:	1908.	1909.
China	$28,328	$59,754
Earthen ware	6,975	120,026
Glass ware	17,313	18,768
Optical glass	203	660
Instruments:		
Musical	2,334	12,971
Optical	4,814	9,804
Philosophical	796	2,533
Jewelry, etc.:		
Jewelry	5,851	23,047
Precious stones	151,598	1,052,206
Watches	15,110	41,268
Metals etc.:		
Bronzes	1,233	1,266
Cutlery	25,626	26,479
Dutch metal	.....	655
Platina	16,605	76,935
Plated ware	.....	.....
Silverware	1,143	1,337
Miscellaneous:		
Alabaster ornaments	185	303
Amber	.....	9,550
Beads	770	2 550
Clocks	3,259	11,695
Fans	4,232	7,283
Fancy goods	5,011	11,146
Ivory	16,972	26,975
Ivory, manufactures of	129	135
Marble, manufactures of	18,256	8,914
Statuary	1,369	12,974

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 24, 1909.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$260,690.35
Gold bars paid depositors	57,635.97
Total	$318,326.32

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 20	$107,246.57
" 21	76,931.17
" 22	45,741.97
" 23	25,629.92
" 24	5,140.72
Total	$260,690.35

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price. .999 Basis.*
Dec. 21	24 1-16d.	$0.54½
" 22	24 3-16d.	.54¾
" 23	24 1-4d.	.54⅝
" 24	24 1-4d.	.54¾
" 25	Holiday.	Holiday.
" 27	Holiday.	.54⅝

A dispatch from Syracuse Monday stated that a diamond salesman from New York lost and recovered $18,000 worth of diamonds in the Hotel Jefferson last week. The salesman placed his jewelry stock in the hotel safe, and when he retired he placed his unset stones in a bag under his pillow. When he left the hotel in the morning he forgot the unset stones. Through the honesty of a Polish chambermaid the salesman recovered the jewels.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

I WILL

CHICAGO AND WEST

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

V.. LIX. CHICAGO, WEDNESDAY, DECEMBER 29, 1909. No. 22.

Chicago Notes.

W. Forsinger visited New York last

"" Manheimer is spending the holi- here.

Allen and family are at Coronado ch. Cal.

dolph Braude was confined to his home week with grippe.

oy T. King, with the Ostby & Barton is in the northwest.

Al" Kolker, with the Juergens & An- en Co., is here from Denver.

A. Kelly, of the Kelly & Parritt Co., Moines, Ia., spent last week here.

L. Merry, of the Merry Optical Co., sas City, Mo., was here last week.

xtel Wingblade, New York manager J. W. Forsinger, spent Christmas here.

F. Dailey, ex-jeweler, who is now in silver mining business, spent Christmas le.

T. Lotz, with Benj. Wyman, is on a t to Utica, N. Y., accompanied by his e.

Norbert Gunzburger, with L. & M. Kahn Co., made a flyng trp to New York last ek.

Mort. Adler, Cyrus Price and Rud. Noel re among the diamond men here last ek.

. W. Morris has been engaged by roehnle & Co. to represent them in Chi- go and vicinity.

The family of Marks L. L. Lewy, of the wy Bros. Co., has been increased by the vent of a baby girl.

Chas. J. Jacobs, of the Knickerbocker ver Co., is on an eastern visit, accom- nied by his family.

H. T. Daughaday, one of the firm in the inton Mfg. Co., Providence, R. I., visited trade here last week.

G. Montague Landon, New York man- er for Homan & Co., spent Christmas re, accompanied by his wife.

Harry Farquharson, representing E. A. tter Co., and E. D. Gilmore & Co., has urned from a visit to their factories.

Arthur Josephs, son of "Jake" Josephs, H. F. Hahn & Co., will represent the ntneau & Cook Co. in the west during 10.

F. D. White, representing C. O. Sweet & n Co., and E. J. Walther, with the D. F. iggs Co., are making a trip to the north- st.

Among the representatives from the east last week were "Jack" Dunn, with Austin & Stone, and Charles Pettey, with the Winthrop Mfg Co.

H. E. Winterberg, son of Phil Winterberg, with Louis Manheimer & Bros., has been engaged by the Star Watch Case Co. to travel on the road.

Geo. F. Williams, jewelry buyer for the Bennett Co., Omaha, Nebr., is the new buyer for "The Fair." Mr. Williams will be here about Jan. 3.

E. E. Swadener, of F. A. Hardy & Co., was honored last week by being elected vice-president of the foreign affairs committee of the Chicago Association of Commerce.

Wm. H. Kinna, New York manager for the Elgin National Watch Co., stopped over here last week on his way to spend the holidays at his native town of Watertown, Wis.

The many friends of "Tom" Meyer, jewelry jobber, will be glad to learn that he has entirely recovered from his illness and will visit his regular trade in the west during January.

A story going the rounds of the press that Chas. E. Graves & Co. had been robbed of $500 worth of jewelry was denied by Mr. Graves, who said the diamonds had been misplaced and were found later.

W. D. Dreyer will be married to Miss Carrie Schlesinger in this city, at 8.30 P. M. to-morrow (Dec. 30). After a trip through the west Mr. and Mrs. Dreyer will be at home in Kansas City, Mo., by March 1.

Miss Martha Mylins, bookkeeper and cashier for S. Buehsbaum & Co., and a trusted employe for 15 years, died, Saturday, at 11.45 P. M., of heart failure. The interment was at Gracelawn Cemetery.

Louis E. Fay, for many years Pacific Coast traveler for the R. F. Simmons Co., left for San Francisco last week, where he intends to reside permanently. He will represent the lines of the H. D. Merritt Co., Sykes & Strandberg, H. A. Allen & Co., and the Tilden, Thurbur Co.

The trial of Francesco Schiavone and his seven relatives has been postponed on account of the death of Judge Tithill's granddaughter. The Schiavones are accused by Angelina Schiavone of inducing her to steal more than $30,000 from her father, Pasquale Schiavone, a local banker and jeweler.

Charles W. Thexton, watchmaker in the Heyworth building, was struck by an automobile last Sunday night and was taken to a hospital in an unconscious condition. He died 24 hours later. Deceased was 31 years old, and is survived by a father and mother. He was buried on Thursday at Oakwoods Cemetery.

A show window in the jewelry store of Louis Newmark, 475 West Chicago Ave., was smashed by a thief last Thursday night at 7.30 P. M., while the store was crowded with customers. The thief tried to steal some diamond rings, but they were fastened to the floor of the show window by invisible hooks, and he was glad to get away without any booty.

Minneapolis.

There have been fewer interruptions in the way of auction sales and similar interventions to the regular trade this holiday season in the Twin Cities.

There were several out-of-town jewelers in the city, last week, including Tom Morris, Crookston, Minn.; J. A. Burkhardt, Long Lake, Minn.; A. G. Scherf, Red Wing, Minn., and L. P. Mahler, Olivia, Minn.

Manufacturing jewelers and others will be interested in the effort which is being made to secure a new law governing compensation for accidents in Minnesota. A commission has been working on the subject since the last Legislature, securing information from foreign countries. At present the only way to determine the amount of damages due to a workman for an accident is by a suit at law, and this results in "ambulance chasers," so-called, following up every injury and inducing workmen to start actions, taking the case on contingent fee. The German plan provides for the employes bearing one-third and the workmen two-thirds of the cost of all payments for injuries not permanent. The workmen administer the fund and see that there is no malingering. The plan is to have a fixed amount to be due for every class of accident. The manufacturers are willing to pay as much as they now pay in employers' liability accident insurance and attorneys' fees, which does not give the injured more than about 25 per cent. of the cost to them. But the new plan would give a benefit in all accidents where now it is only when the employer is at fault. The employers feel that the workmen should bear a portion of the cost, since they would benefit from the change of the law by increased protection.

We extend to all of our Friends our Best Wishes

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St. Louis.

. M. Powers, one of the travelers for t Eisenstadt Mfg. Co., has a Christmas g in the form of a baby daughter, born jt three days before Christmas at the ily home at Jerseyville, Ill.

tock and fixtures of the Jos. Lowen- n Jewelry Co., 1230 South Broadway, e damaged by water Tuesday, Dec. 21, n fire partially destroyed an adjoining ding. The loss is covered by insurance.

eremiah Murphy, of Brooks Jewelry & tical Co., has returned from Charleston, C., where he testified in a case against men charged with robbing the mails. testified to the loss of mail sent by the oks company.

rederick W. Haverkamp, of the Elliott elry Co., is spending the holidays with tives at Troy, Mo. Albert P. Wolf of same firm went to Evansville, Ind., spend a week with relatives. Joseph B. re is visiting in Mexico, Mo.

orge Clarence Fearl, until recently ciated with his father, F. E. Fearl, in jewelry business at Hutchinson, Kans., after Jan 1, represent the Elliott elry Co., St. Louis, and the surround- territory. He has sold his interest in Huntington business to his father.

Mrs. Goodman King, wife of president the Mermod, Jaccard & King Jewelry was a member of the Committee of the Louis Society for the Relief and Pre- tion of Tuberculosis, which had in rge the sale of Red Cross Christmas mps in the down-town buildings before holidays.

W. Long, of Tower & Long, went to lorville, Ill., accompanied by his wife, spend Christmas with his father. W. E. wer, of the same firm, went to Spring- d, Mo., to spend the holiday with rela- es. Mr. Long will leave, Jan. 3, on a siness trip through Oklahoma and Texas. d will be gone five weeks.

M H. Cox, of the Hoyt Jewelry Co., came in last week from his last trip of year through Oklahoma and Texas, left, ursday night, for his home at Temple, x., where he will spend the holidays th his family. He will come back after w Year's and get ready to go out on Spring trip.

L. A. Fassett, of Weiss & Fassett, will ave Sunday for New York, from where will sail Wednesday, on the *Zeeland*, the Red Star Line, for Europe. He will direct to the diamond markets at Ant- erp and will later visit Amsterdam, Paris d London. He expects to be gone about ree months and will make extensive pur- ases.

Oscar Blankenmeister, secretary and easurer of the Blankenmeister-Oberting welry Co., will compete in skating con- sts on New Year's day at the Crystal lace, taking part in the one-mile, two-mile d five-mile handicaps. He was to have tered in races at the same place Tuesday ght, of last week, but bruised his ribs in hard fall while practicing Sunday morn- g, and withdrew his entry.

Out-of-town buyers who came into town he week before Christmas to replenish eir stocks, were: E. L. Barnard, Alton, l.; George Tetley, Farmington, Mo.; Thomas Edwards, Clarksville, Mo.; F. O. Leidel, Troy, Ill.; E. L. Bersche, Waterloo, Ill.; C. S. Scanlin, Indianapolis, Ind.; M. Roberts, Mt. Olive, Ill.; Albert Piser, Edwardsville, Ill.; Louis Gardiner, Edwardsville, Ill.; William Westphal, St. Charles, Mo.

Retail jewelers and jobbers are gratified over the announcement that the Associated Retailers have obtained a new shoppers' train on the Louisville & Nashville Railroad, between McLeansboro, Ill., and St. Louis, which will arrive in St. Louis at 9.15 A. M., and leave at 5.30 P. M., giving shoppers for a distance of 104 miles an opportunity to spend the entire day in St. Louis, without the necessity of leaving home and returning home at unseasonable hours, as has been the case when they used the through trains.

This is the merriest merry Christmas that F. J. Bross, traveler for the Bauman-Massa Jewelry Co., has had in 12 years. It is the first time that he has had a Christmas eve and a Christmas day at home in that length of time. He arranged the itinerary for the last trip of the year so that he arrived in St. Louis from Springfield, Ill., Dec. 22. The best that he was ever able to do before in 12 years was to get in some time on Christmas day. C. L. Stange, the other Bauman-Massa traveler whose home is in St. Louis, spent the week in Quincy with O. F. Odell and got in late on Christmas eve. The rest of the firm's travelers have their homes in distant cities, and all of them are with their families for the holidays. Harvey Hubbard is at Ft. Worth, Tex.; Morris Bauman at Ft Scott, Kans.; Mart Eastman at Birmingham, Ala.; C. L. Ross at Sioux Falls, S. Dak. All of them will come to town early in January to get ready for their Spring trips.

Cincinnati.

The local trade, last week, received word of the death of Carl McKee, of Tuscola, Ill. Deceased was well and favorably known here and his demise is deeply regretted.

Gilbert Wallenstein has just returned from his initial trip for Wallenstein, Mayer & Co. and was very successful. This concern is mailing to the trade some very handsome calendars.

Joseph Hornback, formerly of the material house of Joseph Hornback & Co., but recently in charge of the watch stock at the receiver's sale of the Duhme Jewelry Co., will, after this week, be connected with Henry Paulson & Co., Chicago.

Jesse Ray, of the Klein Bros. Co., after Jan. 1, will travel for S. M. Stern & Co., of Philadelphia. A. A. Spiegel, also of this house, has accepted a position as traveling salesman for D. Jacobs & Co. He succeeds A. Cohn, who recently went into the jobbing business.

W. E. E. Parrish, who has been a traveling representative of the I. Ollendorff Co., New York and Pittsburg, has been engaged by Lindenberg, Strauss & Co. as an additional traveling salesman to cover his former territory in the north and south. He will make his initial trip Jan. 1.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: D. N. Jacobs, Providence Stock Co.; L. E. Powell, S. O. Bigney & Co.; Max L. Jacoby, Manchester Mfg. Co.; S. A. Schreiber, Sterling Silver Mfg. Co.; William J. McKenna, Wayne Cut Glass Co.; G. Fred Perry, F. H. Sadler Co.; W. S. Metcalf, Plainville Stock Co.; J. B. Macdonald, Wolcott Mfg. Co.

Out-of-town jewelers who were here last week, buying Christmas stock, included: O. E. McWaters, Danville, Ky.; A. P. Humphreys, Bellefontaine, O.; James Anderton, Dayton, O.; George Hill, Georgetown, O.; J. W. Vaughn, Morrow, O.; F. W. Rosebloom, Bainbridge, O.; O. L. Boisol, London, O.; John W. Owens, Shelbyville, Ind.; Frank Emmerling, Hillsboro, O.; Will Schaible, Troy, O., and M. Irion, Louisville, Ky.

Many felicitations from friends in the trade were extended to Julius D. Jacobs, of D. Jacobs & Co., upon his marriage, Dec. 22, to Miss Jean Rothschild, of Avondale. The wedding—a very pretty one—took place at the Sinton Hotel at 6 P. M., and was witnessed by a large number of relatives and friends who remembered the happy couple with many handsome and costly gifts. Mr. and Mrs. Jacobs will spend their honeymoon in Florida and Cuba, returning about Jan. 15.

The E. & J. Swigart Co. has moved to new and spacious quarters in the new Merchants' building at 6th and College Sts. The firm will occupy the entire third and fourth floors, giving it a floor space of 12,000 square feet. The third floor will be used for offices and general salesrooms and the fourth for stock and manufacturing. The new quarters, which are more convenient in every way, will enable this house to handle its rapidly increasing business in a more satisfactory manner than heretofore and also to add more extensively to its various lines.

Theodore W. Seib, well known here to the older members of the trade, died last week at his home in this city. He was born in Cincinnati about 67 years ago. Prior to the Civil War, in which he was a soldier, Mr. Seib was a salesman in the original firm of Duhme & Co. After returning from the war in 1865 he, with Charles Hankney, also well known here, opened a jewelry store in Richmond, Ind., under the firm name of Seib & Ankney. He remained there until about 25 years ago when he became connected with the firm of Tuchfarber & Kuegeman, enamel sign makers in Cincinnati. He was with this firm until the time of his death. The news of Mr. Seib's death was received by those who knew him with deepest regret.

A negro thief crashed into the plate glass window of Kinsel & Petri's jewelry store, Columbus, Ga., recently, grabbing some diamonds and rings. Mr. Petrie, who heard the crash, pursued the thief and caught him, but the negro cut the jeweler's hand with a piece of glass so severely that he was forced to release the fugitive, who, with two accomplices, dashed away. A crowd followed, shouting "stop thief," and the negroes as they ran fired several shots at their pursuers, but the bullets fortunately hit no one. The men escaped.

Los Angeles.

A. E. Baranger is out on the road for H. F. Wallace, making his final trip for the year.

A. P. Wood, president of the Angelus Jewelry Co., has gone east on an extended business trip.

Brigden & Pedersen's auction sale is still in progress and will be continued until the entire stock has been disposed of.

Samuel Schepps, New York, a brother of S. S. Schepps, 621 S. Broadway, is assisting the latter in his store during the holiday rush.

All the trade engravers in the city quit taking new work on Saturday, Dec. 18, having at that time on hand all they could finish before Christmas.

Both Ed. and Arthur Turner, traveling representatives of the E. W. Reynolds Co., are making a business trip through the southern part of the State.

George H. Curry, who was in the jewelry business in this city for several years, has now established himself in an exclusive optical business at 1456 N. Main st.

E. F. Whittemore, now one of the salesmen in Brock & Feagan's store, was one of those who took the recent optical examination held by the State Board in this city.

Oscar Wehrend, who is associated with William Petry, lapidary, recently visited the kaolin mine owned jointly by them near Crow's Spring, Nev., but found the snow so deep that no work could be done.

George L. Penniman, 341 S. Broadway, will start for New York Jan. 1 on a business trip. He expects to be in that city for about three weeks, after which he will return home by way of Denver, Butte, Seattle and the coast cities.

The Whitley Jewelry Co. sold an exceptionally fine necklace and a cross a few days ago. The chain contained 32 stones and the cross 15 stones of one carat each. All the stones were mounted in platinum. The selling price was $6,500.

After Jan. 1 A. L. Letart will go back to his old place in the jewelry department of the Broadway Department Store. Mr. Letart has recently put on the market a new style of engraving block of his own invention, selling it to jobbers.

Out-of-town jewelers who have been in Los Angeles recently include: E. Scribner, Downey; T. L. Finch, Covina; J. B. Rodgers, Pasadena; H. S. Huff, Orange; E. W. Cosgrove, Colton; Mrs. W. H. Stanton, Bakersfield; S. P. Johnston, Glendora; L. N. Parks, Downey; J. E. Russell, Chino; G. G. Hollowell, Alhambra; Mr. Masters, of Reynolds & Masters, Pasadena.

Floren H. Franklin, who struck down David Cohen in the latter's store on W. 7th St. on Dec. 2, and fled with $775 worth of jewelry, pleaded guilty to a charge of robbery in the Superior Court, recently, and was sentenced to 30 years' imprisonment at Folsom. Franklin's attorney stated that he would not apply for probation, but would make a plea for mercy. Mr. Cohen, who is about 65 years old, and was struck on the head with a piece of lead pipe by Franklin, is still suffering from the effects of his injury, and it was necessary to conduct the preliminary examination in the sick room, to which the court adjourned and held a special session.

H. F. Wallace, now doing business at 414 S. Broadway, will move Feb. 15 into a new block at 325 W. 7th St., where he will have exceptionally well lighted and finely equipped quarters. The new block is a concrete class A building, steam heated and absolutely fireproof throughout. Mr. Wallace will occupy the fifth floor. The building is on a corner and will have 136 feet of window space in the two outside walls. Mr. Wallace's business has outgrown his present quarters, but after his removal he intends to reach out over a much wider territory than at present.

Albert Fink, of Albert Fink & Co., diamond merchants, who was largely instrumental in causing the search for and arrest of Simon and Samuel Pearlin and having them brought back to this city, says that the brothers will be vigorously prosecuted in the courts. He feels assured of their conviction. It has cost about $700 to prosecute the case thus far, but he says it will be prosecuted to a finish, no matter what the cost may be. Chief of Police Dishman personally went to New Haven, accompanied by one of his officers, and brought the men back to Los Angeles.

A few days ago the Amsterdam Gem Cutting Co., Pasadena, sent a messenger boy to deliver a package of diamonds and other jewelry, valued at $1,000. The boy had trouble with his bicycle and, stopping to fix it, laid the package on the sidewalk. It was then after dark and when he started he forgot the package until he had gone some distance. He then returned, but could not find it. He reported his loss to the store. The police department was notified and the boy was locked up, charged with the theft of the package. The fact of the loss was published in the morning papers, and early the next day a lady notified the police that she had found the package the night before and had taken it to her home. The boy was accordingly released.

Pacific Northwest.

A. A. Mann, Centralia, Wash., has sold his business to John Rosendahl, a graduate of the Bradley Polytechnic Institute of Peoria, Ill.

The police of Baker City, Ore., are on the trail of the man who robbed the store of Mr. Knox at Huntington of $4,000 worth of jewelry a short time ago. The robber kicked in a panel of the front door and took the most valuable jewelry.

The store of Wilbur Gibbs, Bellingham, Wash., was broken into by thieves and everything that was not under lock and key was taken. The loss amounts to $800. This is the fifth of a series of burglaries that were committed within a short time, and the police have as yet been unsuccessful in tracing the culprits.

The new jewelry store of J. E. Geiwitz has been opened in the Majestic building, at La Crosse, Wis. The store has an attractive glass front, mahogany fixtures and new show cases. Mr. Geiwitz has been engaged in the jewelry business at La Crosse for 14 years.

Pacific Coast Notes.

Emil Steinman has opened a store a 822 K St., Sacramento.

H. E. Denton, Lompoc, made a visit t Templeton, Cal., last week.

Some fine pieces of hyacinth have bee found on the Wells ranch, near Porterville in the Frasier Valley.

W. M. Penley, of Johnson & Co Vaughn, N. Mex., has returned after three months' leave of absence.

L. A. Schaufele, Monterey, has opene a branch store in King City, Cal., and wil remain there if business warrants it.

F. J. Stumm, Benicia, paid one of hi periodical visits to Suisun, Cal., last week with about 50 watches which he had re paired.

A. Tsehumi, Watsonville, has disposed o his jewelry business and in the future wi devote his time exclusively to the optica line. He recently spent 10 days in Lo Angeles.

The will of the late August Gerlach, fo many years with the H. Wachhorst Co Sacramento, has been filed for probate i the Superior Court. Everything is left t his widow.

Phil W. Clark, Mountain View, has pro posed to the citizens of that town that the erect a tablet in bronze relief to Abrahar Lincoln on the centennial of the grea Commoner.

Raymond Finch has returned to Covina Cal., from San Francisco, where he took course in a watchmaking school. He wil act as assistant in the store of his brother T. L. Finch.

A fire in a heating stove in the stor of O. C. Gray & Son, Paso Robles, cam near setting the store on fire recently. Th timely use of a hose, however, soo quenched the flames.

William H. Warren, Sacramento, recentl reported to the police that a tray of ring had been stolen by a clever sneak thief fron his store. The police have been given description of the loot.

The store of F. T. De Arman, in Ontario was recently broken into by robbers, an the display in the window, consisting o $400 worth of watches and pins, was taken There is no clew to the thief.

C. A. Daunt, Modesto, has just had th entire front of his store remodeled and a new plate glass front erected. The stor has been equipped with a crystal room, an numerous extra lights have been added.

Daring burglars, with a scheme tha would have netted them jewels to th amount of thousands of dollars, attempte to enter the store of R. Herz, in Reno Nev., recently, but were frightened awa while at work. They had entered the bar ber shop next door, and were digging through the wall of the vault in the jewelry store, when the barber entered and th robbers fled.

The D. C. Quinn Co. has bought out th business of George B. Macomber, Rock land, Me.

O. J. Weiss, Wautoma, Wis., is advertis ing the fact that he will meet any price made by any of the large mail-order houses and customers are asked to bring in their catalogues and get the goods at the same price at the Wautoma store.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

SALESLADY wishes position with jewelry firm. "A. B., 631," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires a position in New York City. "A., 604," care Jewelers' Circular-Weekly.

PRECIOUS STONE salesman, with best western trade, is open for engagement. "G., 614," care Jewelers' Circular-Weekly.

CANADIAN wishes to represent American firm in Canada; best connection and references. "P., 596," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, desires position; eight years' experience as stock clerk and salesman. "A. G., 626," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires position with a jewelry house or pawnbroker; six years' experience. "X., 628," care Jewelers' Circular-Weekly.

MODELER and designer on silverware and bronze desires position; formerly in Hungary and London. G. Toth, 202 W. 138th St., New York.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

POSITION WANTED as first class watchmaker and plain engraver; can give best of reference. Chas. H. Wiggins, 309½ N. Queen St., Lancaster, Pa.

EXPERIENCED watchmaker, jeweler, optician and salesman; have all tools; can furnish best of references. Write J. H. Krenzien, the jeweler, Van Wert, O.

SALESMAN, well acquainted with fine retail trade in middle west, is open for engagement Jan. 1. Address "Engagement, 567," care Jewelers' Circular-Weekly.

YOUNG LADY, understands jewelry business thoroughly, wishes position; knowledge of stenography and typewriting. "C. D., 632," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

POSITION by young man as second watchmaker and French clock repairer; reference; salary, $15 per week; south preferred. E. Lake, 7 W. Bridge St., Oswego, N. Y.

OPTICIAN, jewelry jobber and salesman, clock repairer and plain watch work; single, American born; 20 years' experience. Address "D.," 619 De Kalb St., Norristown, Pa.

SALESMAN, age 27, 11 years' experience with silver and jewelry, wishes a steady position where good service is appreciated. "F. B.," 665 Jefferson Place, Bronx, N. Y.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; steady, no bad habits; able on railroad watches; only gentlemen need apply. Conrad Kohler, Canton, Miss.

TRAVELING SALESMAN, many years' experience, south and far west, open for change Jan. 1; exceptionable references. Address "U., 384," care Jewelers' Circular-Weekly.

A TRAVELING salesman, well acquainted with jobbers in New York and west, wants position at once; best of reference. Address "M. F. W. 640," care Jewelers' Circular-Weekly.

CLEAN CUT young man, age 23, seven years' experience, desires position in office of jewelry house by Jan. 1; furnish highest references. "Y., 634," care Jewelers' Circular-Weekly.

A HUSTLER, established southern trade, diamonds, watches, jewelry, many years' experience, wishes to connect Jan. 1 with first class house. "M., 403," care Jewelers' Circular-Weekly.

JEWELER on new and repair work, also sets stones, seeks position in store for new year; must be west; wages, $22 per week. Address "New Year, 514," care Jewelers' Circular-Weekly.

OPTICIAN and salesman, highly qualified, also practical knowledge of watch repairing, will change in January; $30 a week; best references. T. J. Butler, 1666 Washington St., Boston, Mass.

EXCEPTIONALLY fast and reliable on railroad work, understand temperature and position adjustment; 15 years' experience and a first class salesman. "J. R. H.," Box 296, Clifton Springs, N. Y.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "Nilson, 638," care Jewelers' Circular-Weekly.

YOUNG MAN, married, with eight years' experience, wishes a position with wholesale jewelry house; can furnish best of references, also bond if required. "F., 629," care Jewelers' Circular-Weekly.

COLORER, crackajack on all colors and metals, mixes solutions, capable of installing plant and taking charge; presently employed, seeking change; references. "Berlin," 44-46 Ave D, New York.

YOUNG LADY, thoroughly conversant in wholesale jewelry line, five years' experience with one firm, desires to change; can furnish excellent reference. Address "E. S., 656," care Jewelers' Circular-Weekly.

YOUNG LADY desires position as stenographer and do clerical work; experienced in manufacturing jewelry line and precious stones; excellent references. Address "A., 630," care Jewelers' Circular-Weekly.

FIRST CLASS engraver on gold and silver, having engine turning lathes, desires to take charge of engraving department in large manufacturing concern. Address "Engraver, 516," care Jewelers' Circular-Weekly.

POSITION WANTED as foreman with manufacturing jeweler; 25 years' experience; have thorough knowledge of all its branches; can furnish best of reference. "Foreman, 483," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

OPTICIAN and watchmaker, who is a good salesman, wants position at once; best of references; good habits; have tools; southwestern Pennsylvania preferred; state salary. "T., 620," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, good engraver, A1 diamond setter, fine workman, American, age 35, with best of references, wants position with good house; salary, $30 to $35 per week. Address "J. E., 645," care Jewelers' Circular-Weekly.

SALESMAN, with over three years' experience in south, desires to change; would like to hear from any manufacturing or wholesale jeweler who wants a southern representative. Address "L., 313," care Jewelers' Circular-Weekly.

PAWNBROKER, all around, 14 years' experience, also good watchmaker, would like permanent position; can furnish best reference and bond if necessary. Leo Spero, care H. Harris, loan broker, 212 W. Water St., Milwaukee, Wis.

YOUNG MAN, 21 years of age, with over four years' experience in the jewelry line, desires position; unquestionable references as to character, ability and other requirements. Address "L. H." 331 Bedford Ave. Brooklyn, N. Y.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

CLOCKS; thoroughly practical clock salesman, with 15 years' experience, is open for engagement with either wholesale or retail house; knowledge of all domestic and foreign makes; highest credentials. Address "V., 431," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, desires position as office assistant with either jobbing or manufacturing concern; has practical experience of four years in both; can do little selling if necessary; has best references from prominent jewelry house. "G., 627" care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 16 years' experience on railroad and complicated watches, also a fine engraver, good salesman, a first class all around man; first class references; fine appearance; good habits. Address "Expert, 472," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A1 RAILROAD watchmaker, graduate optician, salesman, jeweler and clock repairer, fair engraver, worked for watch inspector over two years with A1 house, will go anywhere for contract to permanent position; five years' experience; best references; married, age 30; $25 per week. U. S. Webb, Litchfield, Ill.

WATCHMAKER, first class, over 20 years' experience in retail stores, good salesman and competent to take charge, would like to make change; New York or Brooklyn; over three years in present position; only permanent position with good house considered. Address "J., 633," care Jewelers' Circular-Weekly.

EXPERIENCED retail salesman and window dresser desires to make a change after Jan 1; young married man; practical jeweler and manager; 16 years with present employer in fine store in city of 70,000; permanent position only; best of references as to character and ability. "H. 455," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer, 1 years' experience, able to take charg of shop. Wants situation as fore man; A1 references. "Foremar 552," care Jewelers' Circular-Weekly

TRAVELING SALESMAN of experienc in the watch and jewelry line well ac quainted in the south and middle wes is open for engagement Jan. 1; manu facturing line preferred. Addres "B. R., 374," care Jewelers' Circular Weekly.

FACTORY BURNED OUT; salesman must hav line for 1910 for middle west; very highest re erences. "R., 600," care Jewelers' Circular Weekly.

SITUATION WANTED by retail salesman i high class store; competent man accustomed t waiting on high class city retail trade; familia with nearly all prominent eastern high grad lines, diamonds, watches, silver, leather goods etc.; can take charge of registers, office wor or management; not afraid of work and de sirous of beginning at once. For reference an further particulars address "Retail Salesman 561," care Jewelers' Circular-Weekly

TRAVELING SALESMAN of experienc in watch and jewelry line, well ac quainted in Pennsylvania, Nev Jersey, Delaware, Maryland, Virginia and West Virginia, open for engage ment Jan. 1; 15 years with one house; best of reference. "W. P. 644," care Jewelers' Circular-Weekly

Side Lines Wanted.

SALESMAN, with years of experience and having fine trade in Chicago, west and northwest, want line of diamond gold jewelry, or gold rings on commission or salary. Address "D., 570," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg Chicago, Ill.*

A FIRST CLASS salesman, about to open a sample room in one of the best locations in Boston would like another line to sell to jewelry or other trade; only first class propositions with exclusive territory considered. Address "Salesman," Box 3133, Boston, Mass.

WE ARE LOOKING for a representative jewelry line for our salesmen to carry in connection with our own line of goods; the entire United States thoroughly covered; if you want representation in any territory write us, giving full particulars regarding your line. "T. I., 586," care Jewelers' Circular-Weekly.

DE LINES WANTED—Continued.

PERIENCED SALESMAN, who has New rleans office with established trade in south, open for one or two good manufacturers' nes in gold and plated jewelry for the retail d department store trade on a salary or com- ission basis; highest references given. Address Traveler," Room 219, 830 Canal St., New rleans, La.

LESMAN with experience is open for a road position after Jan. 1; well ac- quainted with the trade in the west- ern states. Address "Acquainted, 569," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chi- cago, Ill.

ANTED, manufacturer's line of 14- karat or 10-karat up-to-date jewelry to sell on commission to retail jew- elers in Pacific coast territory, by San Francisco firm, having established connections with best trade; no con- flicting lines; best references. "L. G., 590," care Jewelers' Circular- Weekly.

Help Wanted.

NTED, a good watchmaker, jeweler and en- aver, permanent position to the right man. J. ., Roumain, Baton Rouge, La.

NTED, bright young man to do clock work d assist in watch work; answer with refer- ces. "Y.," care Carrier 6, Columbus, O.

LESMAN WANTED, man for south with good llowing, to sell high grade diamond mountings. " T., 654," care Jewelers' CircularWeekly.

LESMAN WANTED to carry first class side ne on commission; references required; state xperience and territory. Box 147, Mt. Vernon, Y.

OUNG MAN, experienced in jewelry business to rk in wholesale house; apply in own hand- riting. Address "B. X., 649," care Jewelers' ircular-Weekly.

OOD, all around jobbing jeweler wanted to take harge of shop; steady position; state salary ex- ected and send references. Allan Jewelry Co., harleston, S. C.

LESMAN WANTED, a hustler to sell high rade diamond mountings, New York State and iddle west. "A. D., 655," care Jewelers' Cir- ular-Weekly.

REAL, first class watchmaker and engraver by an. 15; send sample of engraving; salary, $18; tate experience and reference. O. Salzman, 09 Main St., Danville, Va.

RST CLASS clockmaker wanted; position per- manent; good salary; competent man to take harge; send references. Chas. P. Ward, jew- ler, 23 Main St., Yonkers, N. Y.

ALESMAN of experience, selling to retail and obbing trade, to carry a side line of fine plati- um mountings on commission basis. "Platinum, 51," care Jewelers' Circular-Weekly.

ANTED, by old and well known wholesale ouse, salesman to carry general jewelry line n commission in Colorado and vicinity. "B. X., 572," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and engraver; per- manent position and good pay; send sample of engraving and reference with first letter. W. . Burden, Wilson, N. C.

ANTED, at once, experienced salesmen to take ine of gold and gold filled chains to retail trade n west and south on commission. Leick Jewelry o., 9 Clinton St., Newark, N. J.

ATCHMAKER WANTED, to go to Florida; steady job; good work; one who can do plain American watch work and plain engraving; first class reference required. Address "J., 601," care Jewelers' Circular-Weekly.

ANTED, Feb. 1, 1910, young man who is a ood engraver and can do jewelry and clock epairing; must furnish A1 reference as to honesty, sobriety and capability; send sample engraving in first letter and state salary ex- pected; a permanent position to right man. S. A. Daniels, Americus, Ga.

SALESMAN of ability on commission basis to rep- resent our line of gold and gold filled chains in west to jobbing trade only; one located in Chi- cago preferred. Chas. A. Becker & Co., 443-445 S. 10th St., Newark, N. J.

JEWELER who can make platinum and gold jew- elry, repair, color, set stones, etc.; give full par- ticulars, references, salary wanted, etc.; healthy climate; permanent work. Address "C. A. 610," care Jewelers' Circular Weekly.

ENGRAVER of monogram, letter and fancy work, one who can chase and design preferred; state references, salary wanted; send sample of work; permanent position; fine climate. Address "A. N., 611," care Jewelers' Circular-Weekly.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

WANTED, salesman for middle west; must be experienced in sterling silver hollow ware and novelties, also thoroughly acquainted with the trade; all correspondence confidential. Address "H., 536," care Jewelers' Circular-Weekly.

HENRY FROEHLICH & CO., 68 Nassau St., New York, require two good sales- men, one for the far west and one for the south.

WANTED, experienced traveler for Okla- homa, Texas, Louisiana, Mississippi and Arkansas. Fred Kaufman & Co., 565 Broadway, New York.

WANTED, a salesman for the south by a manu- facturer having an established trade in that territory; must be able to give first class refer- ences and show results; small salary and com- mission. "Z., 584," care Jewelers' Circular- Weekly.

WANTED, an experienced traveler to cover the full west and south from Denver to the coast, including Texas, with a complete line of dia- mond, gold and gold filled jewelry, either com- mission or salary. Address "K., 368," care Jew- elers' Circular-Weekly.

WANTED, salesman for New York City to rep- resent jobbing house in plated jewelry and nov- elties; young man acquainted with dry goods and furnishing trade; salary or commission. Ad- dress with full particulars. "Jobbing, 597," care Jewelers' Circular Weekly.

SPINNER WANTED, first class man on small silverware with long experience, one who can produce; no other need apply; wages no object; good opportunity for right man; state experi- ence and reference. Address "Sterling Co., 549," care Jewelers' Circular-Weekly.

WANTED, by a first class Providence manufac- turer, a salesman with a good established trade south with the retail jewelers, to carry a com- plete line of high grade gold filled chains, fobs and bracelets, as a side line on commission. "M. 625," care Jewelers' Circular-Weekly.

SALESMAN of ability with established trade in Texas, Oklahoma, Kansas and Arkansas; don't reply unless you can qualify; confidential. M. J. Aver- beck, 10 Maiden Lane, New York.

WANTED, an experienced salesman for the mid- dle west to carry a representative line for the jewelry trade; exceptional opportunity for a first class man; must be able to give first class reference and show established trade; a small salary and commission. "D. V., 585," care Jew- elers' Circular-Weekly.

WANTED, several salesmen; splendid chance for men with experience and established trade; write full particu- lars; bright. M. J. Averbeck, 10 Maiden Lane, New York.

BY OLD and well-known wholesale house, general jewelry line, salesman to cover established territory, New York and Pennsylvania. "B., 546," care Jewelers' Circular-Weekly.

WANTED, jewelry salesman to handle Baker's instantaneous silver polish as a side line. Address C. P. Baker & Co., 1112 Mt. Vernon St., Philadel- phia, Pa.

SALESMAN WANTED, one who has es- tablished trade in southern states by manufacturers of 10-karat jewelry; state experience, salary, references, etc. Address "E., 589," care Jewel- ers Circular-Weekly.

FIRST CLASS watchmaker, engraver and graduate optician, experienced man on high grade work; permanent position; state salary, references and send sample of engraving in first letter. Chas. Gilmore, Kenton, O.

SALESMAN wanted by an old estab- lished manufacturing house making a 14-karat line; an experienced and energetic salesman acquainted with the retail trade in the middle west. Address P. O. Box 2127, New York.

DOUBLE ENTRY bookkeeper, male; must be thoroughly experienced and quick and accurate figurer; one un- derstanding typewriting and steno- graphy preferred. Apply, letter only, Bernheim & Beer, 49 Maiden Lane, New York.

WANTED, for Virginia, first class jeweler capable of doing first class job work as well as new work; a good diamond and stone setter, with full knowledge of coloring; no bums or topers need apply; give reference and state experience and salary wanted in first letter; pleasant and per- manent position, open in January. "E., 361," care Jewelers' Circular-Weekly.

SALESMAN WANTED with established trade in New York City and State, Pennsylvania and New England, by manufacturers of 10-karat jewelry; state experience, salary, references, etc. Address "N. K., 588," care Jew- elers' Circular-Weekly.

WANTED, a first class jeweler, capable of taking charge of an old established uptown jewelry shop; a good position for the right man; state experience and reference. Application treated confidentially. "B. R., 655." care Jewelers' Circular Weekly.

WANTED, at once, a first class man, as second watchmaker, jeweler and en- graver; must be a hustler and up in the busineses; good wages and per- manent position; references and sample of engraving with application. H. J. Homrich, 915 Third Ave., Hunt- ington, W. Va.

SALESMAN WANTED Jan. 1; a good live salesman with experience and an established trade wanted by a watch case company to cover the New Eng- land states; do not answer unless you have had experience in this particular territory. Address "V., 605," care Jewelers' Circular-Weekly.

For Sale.

2,800 POUND fireproof Diebold jewelers' safe, white enamel finish, only four years in use, good as new, $150 F. O. B. J. B. Ingalls Rock Island, Ill.

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base, cost $12,000 six years ago. Address L. W. Vil- sack & Co., Pittsburg, Pa.

TOOLS, for sale, cheap; all watchmaker's tools, bench, Mosley lathe and a complete set of handy tools to be sold separate, or in one lot; come any day you like. Mr. Pfister, 478 Jefferson Ave., near Sumner Ave., Brooklyn, N. Y.

(*Special Notices continued on page 90*)

Special Notices.

(Continued from page 89.)

Business Opportunities.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

A WELL KNOWN party desires an active partner with additional capital to invest in cash specialty business. Address "Safe, 594," care Jewelers' Circular-Weekly.

FOR SALE, an up-to-date jewelry store, good trade, good line of stock and repair work; reason for selling, poor health; terms reasonable; population, 8,000. A. C. Brown, Cambridge, Md.

FOR SALE, electroplating plant, including good will; established 10 years on John St., New York; must sell on account of sickness; no reasonable offer refused. "S., 598," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry business, fine location, opposite Washington and Annapolis railroad station; must be sold by Feb. 1; owner retiring from the jewelry business. O. D. Varcheim, 101 N. Liberty St., Baltimore, Md.

WANTED, additional capital of about $20,000 in an established manufacturing jewelry business; fine up-to-date plant with large and lucrative trade throughout the United States. Address "Manufacturer, 551," care Jewelers' Circular-Weekly.

A SNAP for some one to buy an old established jewelry store in an Indiana city of 30,000; good location, low rent; invoice about $10,000; can be reduced to suit purchaser; good reason for selling. Address "O., 643," care Jewelers' Circular-Weekly.

EXCELLENT CHANCE for man with small capital to purchase well paying jewelry business in Washington; must sell soon as possible on account of the health of my wife; can reduce to about $1,500 by Jan. 1. Address "K., 466," care Jewelers' Circular-Weekly.

FOR SALE, to a capable watchmaker, at a bargain, one of the oldest and best watch and jewelry repair shops in Chicago; large established trade; owners going into the manufacture of gas engines. Address "Watchmaker, 609," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

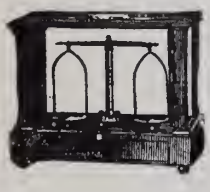
GET MONEY QUICKLY for your surplus stock of watches, diamonds and jewelry; money sent on receipt of goods; trial solicited; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, small but neat jewelry store in Highland Park, one of the swell suburbs of Los Angeles, Cal.; repair work, etc., runs $150 to $200 per month; a good opportunity for a young man to engage in business; am selling because of the confinement to myself; expect to go on my ranch so I can be outside; the lease runs over four years more at $15 per month; will sell stock, fixtures lease and good will for $1,750; this is a bargain. Address W. B. Williams, 5807 Pasadena Ave., Highland Park, Los Angeles, Cal.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, or will take active managing partner one of the finest retail jewelry stores in the progressive city of over 100,000 inhabitants and the metropolis of extensive surrounding country; store is beautifully and richly furnished in solid mahogany and marble; centrally located on main retail street and enjoys the patronage of the best people; stock is new and up-to-date, purchased from leading manufacturers at bottom prices and consists of watches, diamonds, jewelry, sterling silver, silver plate and such goods as are usually found in first class jewelry stores; invoices $50,000; can be reduced to suit; no encumbrances; will sell out entirely, cash or easy terms, or retain interest without active service; this is one of the best opportunities for a young man of experience with $5,000 or more that has been offered in the jewelry trade for a long time and carries with it the greatest possibilities; references exchanged. "K. K., 581," care Jewelers' Circular-Weekly



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To Let.

TO LET, part of front office. Room 41, 65 Nassau St., New York.

DESK ROOM to let with desk. Apply Room 41, 3 Maiden Lane, New York.

FOR RENT, part of office, beautifully lighted, with telephone, etc. Apply Room 603 Columbus Memorial Bldg., Chicago, Ill.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

LOFT at 122 Nassau St., New York; good light, cheap rent, long lease; desirable floor for manufacturing jeweler; fixtures for sale. Apply Tushnett & Lancton.

DESK ROOM, with privileges of telephone, typewriter; no office boy required; have good light, best spot on Lane. Room 407, Jewelers Bldg., 9-11-13 Maiden Lane, New York.

Lost.

LOST, 14 karat bead necklace, between 37 Maiden Lane and 9 Maiden Lane; reward. Leon Abbey & Co., 37 Maiden Lane, New York.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

R. RIEDMANN, 352 Pearl St., Buffalo, N. Y., watchmaker to the trade; good, reliable watch repairing; 25 years' experience; staffs and cylinders a specialty for fine Swiss watches.

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THE OPTICAL REVIEW

PRINCIPAL CONTENTS FOR JANUARY

Including Articles ESPECIALLY Prepared for THIS MAGAZINE by the Foremost Writers on the Technical, Commercial and Educational Phases of Optometry and of Optics

George A. Rogers, Chicago, with keen insight and humor, discusses "The Young Optometrist and the Only Way." This is an exposition of tendencies of which the beginner must beware. Several other subjects pertaining to the techniques of optometry are treated by Professor Rogers in his helpful way; these subjects include "Optometrical Instruments" and "Neutrality in Optics."

P. C. Smith, Washington, D. C., a new contributor and a facile writer, is pleasantly introduced to our readers by an interesting illustrated article of a historical character entitled, "The Development of the Eyeglass Nose Grips."

Harry C. Goodwin, Rochester, N. Y., has put in writing, expressly for our readers, the excellent discourse which he delivered at the last meeting of the Rochester Optometric Society on "Optical Advertising that Brings Results." This is essentially a practical talk by a practical writer with practical ends in view.

John E. Meyer, New York, writes from intimate knowledge and long experience on the most complex problems involved in "Matching the Curves in Bifocal." .. ..

John C. Eberhardt, Dayton, O., former president of the American Association of Opticians, contributes the 22d instalment of his now famous series of articles on "Prisms in Ocular Practice." No optometrist can afford, in justice to himself, to miss any of these papers, which are a monthly treat to the veteran practitioner as well as to the beginner.

Howard D. Minchin, Ph.D., with the Department of Physics at the University of Rochester, N. Y., writes on "Refraction of a Plane Wave Through a Prism," and also contributes the ninth chapter of his "Lessons in Trigonometry for Optometrists." The writings of Professor Minchin are on a plane of their own and are most widely appreciated by the opticians and optometrists who desire to obtain a thorough and comprehensive knowledge of the physical side of optics as applied in optometry.

A. Jay Cross, New York, former president of the American Association of Opticians, sends a timely article which is sure to attract a great deal of attention. His subject is: "Optical Education: A Plea for Appreciation and Co-operation."

E. E. Arrington, Rochester, N. Y., the president of the Optical Society of the State of New York, sends an inspiring article on "Twenty-five Years Ago To-day and Twenty-five Years from To-day."

H. J. Cook, the president of the American Association of Opticians, writes on "Uniform Regulation of Optometry." He discusses important issues of the hour, and all members of the association and of the profession generally will take to heart what Mr. Cook says.

C. E. Folsom, Atlanta, Ga., chancellor of the Scientific Section of the American Association of Opticians, explains in some detail the great work which the Scientific Section is now doing. His subject is "Approved Methods in Optometry."

In addition to the foregoing, there are regular departments with many valuable features in each. These departments include Storekeeping and Advertising, Store and Office, Communications, Editorials and Patents. The News of the Month comprises all happenings of interest in an optical way, gathered by a staff of bright and trained correspondents in the optical centers of the country.

If you have not already mailed your Subscription, sign and return attached form and get the December issue

ISSUED MONTHLY.

THE OPTICAL REVIEW
DEVOTED TO OPTOMETRISTS AND OPTICIANS

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THE OPTICAL REVIEW, 11 John St., New York. December , 1909.

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PATENT DEPARTMENT

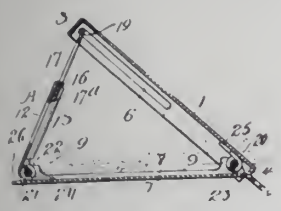
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED DEC. 21, 1909.

943,738. CIGAR-CUTTER. Robert Fischer, New York, assignor to C. P. Goldsmith & Co., New York. Filed March 16, 1908. Serial No. 421,507.

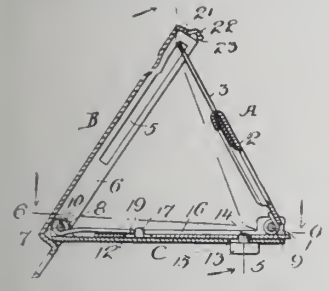
In an article of the class described, the combination of two sections pivoted together, and a third section comprising an apertured plate and a



cutting blade adapted to be moved on said plate past said aperture, the cutting section being pivoted to the free end of one of the first mentioned sections and movably connected with the free end of the other section.

943,739. CIGAR-CUTTER. Robert Fischer, New York. Filed June 13, 1908. Serial No. 438,290.

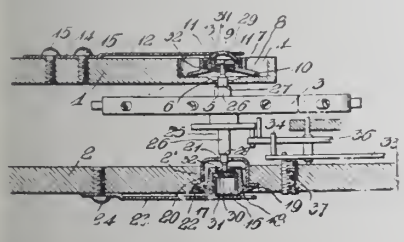
The combination, in an article of the class described, of the three interpivoted sections, one of



the sections carrying a spring-pressed sliding boltplate, co-operating sections and a recessed flange for engagement therewith.

943,890. WATCH-BALANCE-STAFF SUPPORTER. Louis Prisant, Albany, Ga., assignor of one-half to B. Cohn, Albany, Ga. Filed Aug. 25, 1909. Serial No. 514,572.

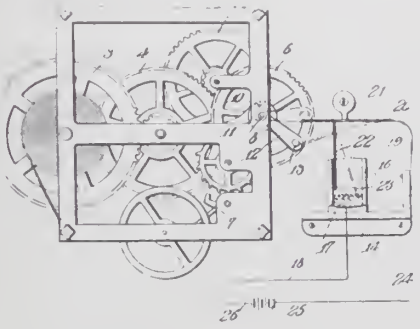
In a watch movement, the combination with the side plates of a watch work having a balance wheel and its staff mounted therein, one of said plates having a recess in its outer face with an aperture extending through the inner wall thereof, a jewel setting loosely mounted in said aperture and composed of a cylindrical member having an



annular flange projecting outwardly from one end thereof, a concavo-convex cap member closing the other end of said cylindrical member, jewels arranged in said cylindrical member for engagement by one end of said staff and a plate spring secured at one end to the outer face of said recessed plate and having an aperture in its free end to fit over said cap to hold said setting yieldingly in operative position.

943,933. ELECTRIC CLOCK SYSTEM. Harry O. Harrison, Wichita, Kans., assignor of one-half to Samuel McCreary, Wichita, Kans. Filed March 16, 1909. Serial No. 483,786.

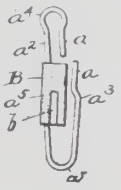
In an electric clock system, a master clock, an elastic switch arm, a contact member carried by the switch arm and adapted to close an electric



circuit, a pivoted arm movable into direct engagement with the free end of the elastic switch arm and past the same by gravity, and means in the master clock for rotating the pivoted arm and periodically releasing the same to the action of gravity to cause the momentary active movement of the switch arm.

944,016. DETACHABLE LINK. John B. Cochran, Cleveland, O. Filed Nov. 18, 1908. Serial No. 463,157.

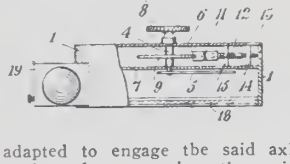
A detachable link comprising a single piece of wire bent to form an elongated link having one side parted to form two flexible tongues and having widened out loops at both ends, combined with a sleeve-like lock embracing and slidably mounted upon the unparted side of the link, and having in



its side a slot through which the lower tongue may be introduced into the embrace of said sleeve—the width of said sleeve being less than the width of the two loops at the ends of the link whereby the removal of the locking sleeve from the link is not possible.

944,055. COURSE-POINTER. Aron L. Soderstrom, Sundsvall, Sweden. Filed Dec. 1, 1908. Serial No. 465,498.

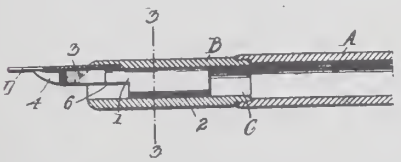
In a course-pointer, the combination of a dial, a pointer journaled in the center of the said dial, a spindle or axle upon which said dial and pointer are mounted, a locking device for the



pointer adapted to engage the said axle, and a removable key for operating the said locking device from without the apparatus.

944,177. PEN-FEEDER. Frank M. Connolly, New Haven, Conn. Filed May 14, 1909. Serial No. 495,883.

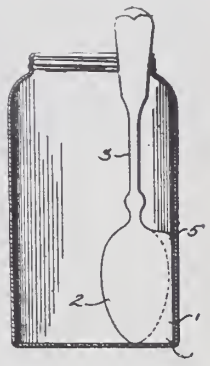
In a fountain-pen, a pen-feeder comprising an elongated cylindrical body removably engaged in



the barrel of the pen, a spreading head of arrow form, said head having a dished upper surface underlying the underside of the nib of the pen, said head being curved upwardly and outwardly so that its outer extremity will be engaged with the underside of the nib of the pen, and a tongue connecting the said spreading head with the said cylindrical body, said tongue being of less width than that of the spreading head to form ink-receiving recesses between the spreading bead and the outer end of the said body, said body having a pair of spaced channels formed therein and opening at their inner ends into the barrel of the pen and at their outer ends onto the side faces of the said tongue.

944,091. SPOON. Ida B. Harn, Hoopeston, Ill. Filed July 1, 1909. Serial No. 506,301.

An implement for removing material from jars and the like comprising an oval spoon bowl having a handle at one end, said bowl having a lateral extension integrally formed upon one edge thereof and extending the entire length of the bowl, said



extension being of the same lateral curvature as the bowl, the side edge of the extension being longitudinally and concavely curved, and the outer end edge thereof extending at a right angle to the longitudinal center of the bowl to form a bottom-scraping edge.

DESIGNS.

40,406. FOB. Irving R. Lederer, Providence,



R. I. Filed Oct. 6, 1909. Serial No. 521,430. Term of patent 7 years.

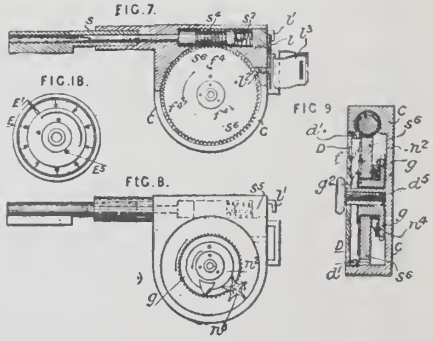
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF DEC. 8, 1909.

17,317. WATCHMEN'S TIME-RECORDERS. P. Moosmann, Brooklyn, N. Y., U. S. A. Aug. 18.

Relates to keys, applicable to watchmen's time-detectors such as those described in Specification No. 25,296, A.D. 1905, which are provided with



means for indicating or recording the number of times each key is used. Within the hollow shank is a spindle *s* engaged by a part of the detector, so that when the key is used the toothed wheel s^6 is rotated by the worm s^4 on the enlarged rear portion of the spindle. To ascertain the number of times the key has been used, a controlling-device E, shown in Fig. 18, consisting of a graduated dial having an index finger E^1, is applied to the wheel s^6 so that the holes E^6 on the back



Theodore Schisgall

wishes to extend his thanks to his customers whose patronage and staunch support have made the year which has just passed a prosperous one for him, and in wishing them a Merry Christmas expresses the sincere hope that the coming year will have in store for them everything that is good in the way of personal happiness and business prosperity.

Though but a young concern in our chosen line of business, we have found it necessary during the past year to more than double our business quarters and intend to still further increase same during 1910. We feel that this has been due in a large measure to our always trying to adhere closely to the rule of "the square deal," and, also, because we have placed back of our Foreign-made Clocks the substantiality of "the American Guarantee." Our policy will be in no wise altered in 1910 except in those details where we discover by experience that it can be bettered and improved upon.

During the coming year we are going to add to our already extensive line a very complete and attractive assortment of American-made Cases fitted with Foreign-made Movements. This new line, of course, will be marketed under our well-known motto: "Foreign Make—American Guarantee."

Early in January our Mr. Theodore Schisgall will sail for Europe on his regular annual buying trip, which will extend over a period of nearly two months. During this time he will visit all of the important Clock markets of Europe and will purchase the biggest, best and most complete and attractive line of Foreign-made Clocks ever brought to the United States.

THEODORE SCHISGALL

Importer of Clocks

"Foreign Make—American Guarantee"

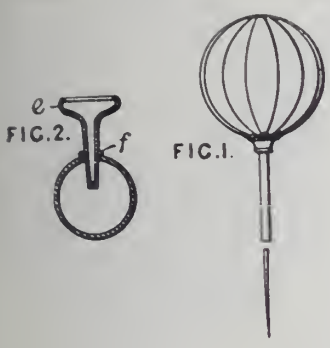
116-118 Chambers Street, NEW YORK

Western Selling Agents, HENRY PAULSON & CO., 156 Wabash Ave., CHICAGO

f the dial register with projections f^4 on the wheel. The index finger E^1 is arranged in line with a fixed mark on the outer casing C, and the number is then read off on the controlling-device. f a record is required, paper disks are fixed on he face of the wheel s^6 and markers f, Fig. 9, are mounted on the inner face of the fixed casing over D. An arcuate line, proportional in length o the number of times the key has been used, is thus made on the paper. If the paper is applied o a controlling-device E, the number may be read off. In a modification, the controlling-disk is provided with a triangular projection which may be inserted through an opening in the casing cover to engage a triangular opening in the wheel s^6. To record a number corresponding to more than one revolution of the wheel, a second wheel g, Fig. 8, is adapted to be moved by a pinion n^6, which is moved on one tooth at each revolution of the wheel s^6. A pinion n^9 is engaged by springs n^4 in a wheel n^2, which is mounted between the wheels s^6, g and secured to the wheel s^6. The wheel g has as a central portion carrying pins g^2, and a second controlling-device similar in construction and operation to the device E may be applied to the pins g^2 to ascertain the number of times the wheel g has been rotated. A paper disk may also be filled on the pins g^2 and a record made thereon by a marker on the cover casing D. To prevent tampering, the screw plug s^5, against which a cushion spring s^2 bears, is covered by a plate l, retained by a hook-shaped fastening l^1 and a screw l^2 which is covered by the end of the chain link l^3. The casing cover D fits against a link-shaped seat l^4, and is held in position by a steel pin engaging the casing and by a screw d^5 which engages the tubular central portion of the casing.

17,468. HAT-PINS. H. C. Harrison, J. E. Richardson and W. Campbell, all in Sunderland. Aug. 20.

Relates to point-protectors of the kind having a funnel-shaped tube let into a hollow cap. Ac-



cording to the present invention, the tube e is of smooth bore and is provided with the flange f by which it is secured to the cap, for example by soldering.

Applications for patents, Nov. 29 to Dec. 4.

27,751. IMPROVEMENTS IN RESERVOIR PENS. John Blake, London.

27,782. IMPROVEMENTS IN THE MANUFACTURE OF FOUNTAIN-PENS. Perry & Co., Ltd., and Louis Ignatius Perry, London.

27,792. IMPROVEMENTS IN WATCH-BRACELETS, FOR ATTACHING WATCHES AND OTHER ARTICLES TO BRACELETS, WRIST-STRAPS AND THE LIKE. Saul Betts, London.

27,782. IMPROVEMENTS IN THE MANUTO THE PUBLIC DISTRIBUTION OF TIME BY THE AUTOMATIC REGULATION AND CONTROL OF CLOCKS OR THE LIKE FROM A DISTANCE. Isaac Hardy Parsons and Alfred Ernest Joseph Ball, Leicester.

27,983. IMPROVEMENTS IN THE MEANS FOR COVERING OR PROTECTING THE POINTS OF HAT-PINS AND THE LIKE. Donald Ross and Thomas Grey Barron, Stockton-on-Tees.

28,008. IMPROVEMENTS IN AND RELATING TO WORKMEN'S TIME-CHECK APPARATUS. William David Bowman and Frederick George Bowman, London.

28,102. CIGARETTE CASE OR CARD CASE WITH MOVABLE SLIDE. Harold James Smith, trading as Smith & Bartham, Birmingham.

28,185. IMPROVEMENTS IN OR RELATING TO HAT-PINS FOR LADIES. William Ramsey Thomlinson and Thomas Drake Thomlinson, Liverpool.

28,215. IMPROVED TIME-INDICATOR USED IN CONJUNCTION WITH A TIME-PIECE ENABLING PUBLIC SPEAKERS AND OTHERS TO SEE AT A GLANCE THE NUMBER OF MINUTES TO A PREARRANGED TIME AND FOR OTHER PURPOSES. William Mathew Savours, Woodlands, Caerphilly, South Wales.

Complete specifications accepted.

1908.

25,664. COLLAR STUDS OR SIMILAR FASTENINGS. Pichon & Allenon.

1909.

5,475. FOUNTAIN-PEN. Albig.

5,883. SELF-WINDING ELECTRIC CLOCKS. Kirchhofer.

8,081. HAT-PINS Hill.

9,380. FOUNTAIN-PENS. Crossman.

10,598. FOUNTAIN-PENS. International Fountain-Pen Co. (Morlan & Garey).

16,324. JEWEL BOXES OR SAFES, DRESSING CASES AND OTHER RECEPTACLES. Fuller.

17,865. CLOCKS, WATCHES AND THE LIKE. Kendal.

23,055. HAT-PIN. Crowley

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular-Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Dec. 20, 1909.

488,174. BUCKLE. Geo. E. Adams, Providence, R. I.

488,175. BUCKLE. Geo. E. Adams, Providence, R. I.

488,240. JEWEL-SETTING MACHINE. Duane H. Church Waltham, Mass.

488,312. EYEGLASSES. Benjamin A. Gilbert, Boston, Mass.

488,340. POCKETKNIFE. Gust Skogland, Kersey, Pa.

Toledo.

The Lasalle & Koch Co. has just taken on the agency of the Onoto fountain pen.

J. J. Freeman has been elected president of the Toledo Federation of Men's Church Clubs, the object of which will be to interest young men in the work of the church through the club's attractions.

The Hull Bros. Umbrella Co. has leased to a hardware company the entire building at 346 Summit St., in which it formerly maintained its retail store and factory. Provision has not yet been made as to what location will be secured for a downtown retail store, as the new factory of the company is located several miles from the business section.

The Treasury Department at Washington has opened bids for the installation of the electric wiring and a standard clock system in the new Post Office building in this city. Bids were asked on these two items under one bid, the work being finished by Dec. 1, 1910. The bids are as follows: Andrew Electric Co., $8,350; Edwin C. Lewis, $8,631; McMasters Elec. Con. Co., $9,325; McNerney Elec. Co., $9,349; Sanborn Marsh Elec. Co., $9,558; R. F. Fletcher, Columbus, $9,600; R. C. Strang, Philadelphia, $9,767; Unity Electric Co., $10,950; R. H. Winter Electric Co., $11,886; Wentworth Dean Elec. Co., $14,000.

Lancaster, Pa.

Walter B. Silvius has gone to New Orleans on a business trip.

E. R. Kant and C. E. Foose, traveling for the Non-Retailing Co., are home for the holidays.

W. F. Meiskey, of the H. S. Meiskey Co., and bride, have returned from their wedding trip.

A. F. Hostetter, a director of the Non-Retailing Co., has returned from an extended western trip.

Charles Weidner, an engraver for Reed & Barton, Taunton, Mass., is in Lancaster, spending the holidays with relatives.

Barr Stibgen, Seattle, Wash., is visiting his parents, Mr. and Mrs. S. R. Stibgen, of Marietta, having come home for the holidays.

Jerome D. Daily left last Thursday for Salt Lake City, Utah, where he will visit his brother, Charles L. Daily, a jeweler of that place.

William C. Landau, a Lancaster watchmaker, and Miss Alma B. Erb, of this city, were married Dec. 23 by Rev. Dr. C. E. Haupt, pastor of Grace Lutheran Church.

The employes of the Hamilton Watch Co.'s factory are only getting four days' vacation during the holidays—Dec. 24, Christmas, Dec. 31, and New Year's Day.

Charles D. Rood, president of the Hamilton Watch Co., and Edward Rosenstein, of the Lancaster Silver Plate Co., have been appointed aids to the chief marshal of the New Year's eve mummers' parade.

Charles Wiggins, late of Pulaski, Tenn., has taken a position with Ezra F. Bowman's Sons in the engraving department. J. B. Fronts has taken a position with the same firm.

Governor Stuart last week announced the appointment of Charles D. Rood as one of the delegates to represent Pennsylvania at the conference of the National Civic Federation at Washington, D. C., Jan. 17. Mr. Rood and his son, Dexter, spent Christmas at Springfield, Mass., their old home.

Lancaster County appears to attract jewelry and optical fakers, a pair of whom operated last week near Columbia and Mount Joy. One would call at a house selling eyeglasses, with supposed gold frames, for $10, and while the trading was in progress the accomplice would turn up and join in the conversation, ending by buying (?) a pair himself, after praising their quality and cheapness. The intended victim usually fell to the wiles of the conspirators and paid $10 for glasses not worth $1.

The plant of the Lancaster Silver Plate Co. was sold by the receivers at public sale on Dec. 23. The factory, a two-story brick structure, built only five years ago, was bought by H. M. Musser for $12,500, which was $3,500 less than the receivers had asked for it before the sale. The purchaser, who conducts a silver-plating works at New and Market Sts., will occupy his new property in the Spring. The other property of the company, such as moulds, unfinished work and materials, was sold for $1,600. The factory was built after the company's old plant on W. Mifflin St. was burned in a fire started by two apprentices who said they wanted a holiday.

These Three
Elgin Watches
are being specially featured in the current Elgin advertising.

THEY are the most popular men's watches made.

The G. M. Wheeler Movement, in its various sizes, exactly meets the general demand for a thoroughly good watch at a moderate price.

The Lord Elgin Thin Model is receiving great favor from men who like the style of a thin watch. For wear with evening dress this model is especially desirable.

Every dealer should keep his stock of Elgins full and should particularly see that he is well supplied with these three numbers that are being emphasized in the extensive Elgin advertising.

Retail prices on these models are being advertised as follows:

G. M. WHEELER, 18, 16, or 12 Size.
In Filled Gold Cases, $30 and up.
In Solid Gold Cases, $50 and up.

LORD ELGIN, Thin Model (one size).
In Filled Gold Cases, $21 and up
In Solid Gold Cases, $35 and up.

Write your jobber or this company direct for your prices.

ELGIN NATIONAL WATCH COMPANY,
Factories: ELGIN, ILL, U. S. A.

New York Office,
15 Maiden Lane.

General Offices,
131 Wabash Ave., Chicago.



G. M. WHEELER MODEL, 12 Size



LORD ELGIN, Thin Model.



G. M. WHEELER MODEL, 16 Size.

THE HOROLOGICAL REVIEW

The Mechanically Actuated Rooster in the Famous Old Strassburg Clock.

AS is well known, the present movement, completed by Schellgué in the year 842, is the third that the famous astro-omical clock in Strassburg has had. It as previously operated by a movement onstructed by Isaac Habrecht, between

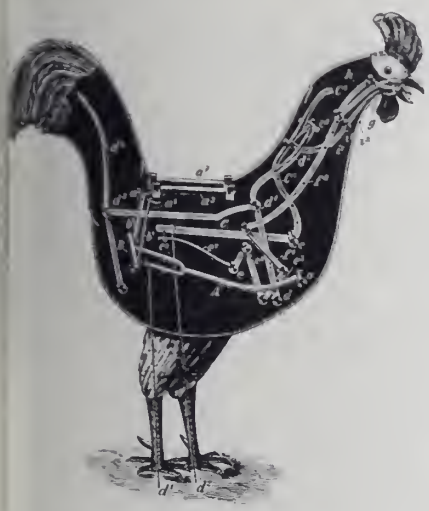


Fig. 1.

570 and 1574. The cock in the Habrecht novement was adopted, as a unit, from he oldest movement, made as early as 352 by Jehan Boernave, or, as his Arabian ame was spelled, Ben al Beuzar. The cock hat crows and claps his wings in the clock of to-day was made new by Schellgué. The old one is, however, preserved in a airly complete condition, and is set up with he Habrecht works in the Frauenhaus, op-osite to the cathedral. Readers may be nterested in the mechanism of this autom-aton, now upwards of 550 years old, and C. Jul. Spaeth, of Steinmauern, has made careful drawing of it, which is given in he accompanying Fig. 1. With it Mr. Spaeth sent the following description to he *Deutscher Uhrmacher Zeitung:*

Like the other parts of the old move-nent this is built entirely of iron. The working parts in the interior are quite substantial, but neatly formed by bent rods and levers of wrought iron. In place of the screws, customary nowadays, iron wedges are mostly employed for the connections. The body of the bird is 34 inches high. From the extremity of the tail to the beak it is 36 inches long and measures across the belly about 12 inches. At the top between the two wing hinges (a^3 and a^4) from the commencement of the tail to the beginning of the neck, which is closed off as a sort of pipe, there is an opening through which the working parts, hidden in the inside, can be inspected. The sides and the bottom of the belly constitute a closed receptaele, as already stated, only open at the top, and quite substantial. The levers are carried partly on a kind of supporting pin, riveted into the wall; in part they turn on tubes mounted on shafts that are sprung between the side walls.

The lowest lever, *A*, has its turning point to the right in *a*. It represents a sort of

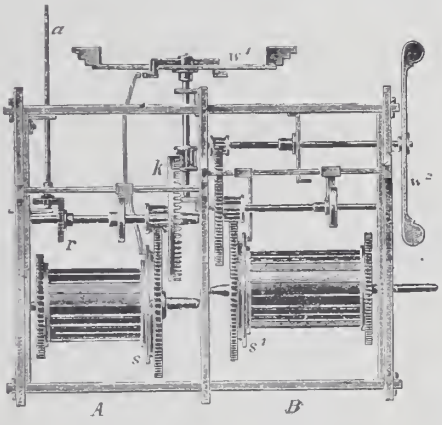


Fig. 2.

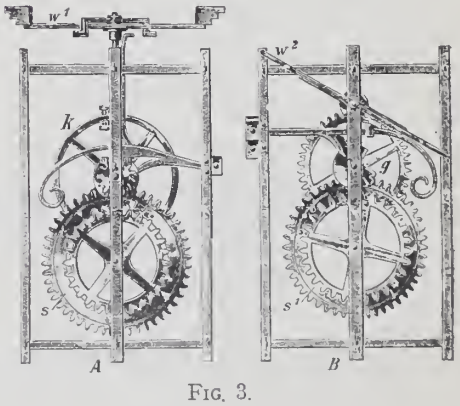


Fig. 3.

irregular fork and serves only to move the wings. For this purpose the one shorter fork has a small slot in which originally a wire was fitted on which at the end a head was riveted. This wire, d^1, was carried downward through the right foot of the bird and connected with the outer end of a lever, which by means of lifting pegs or a disc equipped with notches could be set in motion from the driving works.

On the longer fork-end of the lever *A* is a cross-rod, *B*, from both ends of which connecting rods (b^1 and b^2) lead upward and are loosely wedged to the two arms, a^1 and a^2, which lead downwards and inwards from the wing hinges, a^3 and a^4. The weight of the wings draws the lever *A* as soon as it is released by the operating works upwards again, and this allows the wings to come to rest sidewise against the body of the cock, to be raised again at the next pull, and so on.

From the lever *C* there leads a similar pull-wire downwards to the actuating works. This lever must, however, be forced upward by a pressure spring, which now, unfortunately, is missing. Its turning point or pivot is in the breast hollow of the bird at *c*, and the hollow arbor extends from one side wall to the other.

A longer, upward-bent arm, C^1, is provided in the neck of the figure with a sort of tooth, c^1, in which the lever d^2 is suspended with a hook. This lever, d^2, is connected with the lever d^1, which has its turning point below at *d* and which, by means of a rearward-bent branch (d^3 and d^4). moves the bird's tail when the pull-wire, d^2. is worked.

Another lever, c^1, has its turning point in *e*, and is moved up and down simultaneously with the lever *C*, being connected with it by means of the lug c^2. Two small arms. e^2 and e^3, form a connection from e^1 to the lever f^1, to the upper end of which a longer rod, f^2, is jointed. This, by means of the arm *g*, is connected within the neck with the lower jaw and by means of a lighter branch, *h*, with the tongue. When the wire. d^2, is pulled the tail of the cock is wagged (by the lever d^4), the beak opens (through *g*) and the tongue is protruded (by *h*). At the same moment the lever C^1 forces another lever i^1, i^2) upwards, whereby inasmuch as the pivot of this lever forms a sort of hinge for the neck the front part

This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company
Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

the neck is bent down. If the tension the wire, d^2, is released, tail, neck, head, and tongue return to their place of rest and the beak is closed.

This explains fairly well the movements the cock, but not his crow. Unfortunately, no part remains that could have served for this purpose. In an old statement of J. W. Maybaum, father and son, which the results of a thorough investigation of the entire works, undertaken probably in the 18th century when they were placed in the cathedral, two small movements, running in a common frame, are referred to and it was stated that one served for the cock's crow, the other for the bell work. Of these two movements only the wheels, eight rollers and flies remain.

In Figs. 2 and 3 I show them exactly as found them. Unfortunately, there is no

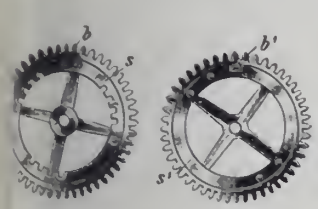


FIG. 4

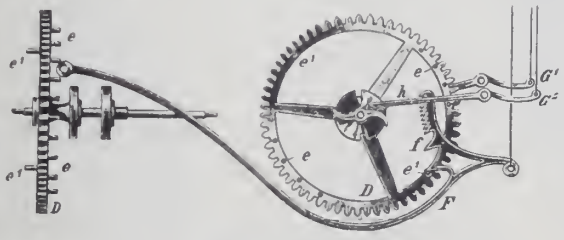


FIG. 5.

indication as to which may have served to produce the cock-crow. The first works, *A* (Fig. 2, left), has a vertical fly, driven by an iron crown wheel (*K*, Figs. 2 and 3), into a similarly vertical, but wooden, arbor (*L*, Fig. 2), which is actuated at right angles by a small, 16-toothed wheel, *r*, mounted on the shaft of the crown wheel. A locking plate wheel (*s*, Fig. 4) riveted fast to the drum wheel has in the circumference only one notch, *b*, for the catch lever. This is, however, the same on the drum wheel of the second works (b^1, Fig. 4). Only the ring *s* in the first works in the inside at equal distances apart in three places each has four notches, into which evidently some lever dropped.

As the mode of working of this part cannot be determined with certainty, in Fig. 5 I have shown the manner in which in my own clock the cock-crow and the movement of the cock is produced. To produce the cock-crow I make use of a small whistle, which is blown by means of a small bellows, the same as in a cuckoo or quail clock. In the works in question there is a pinwheel (*D*, Fig. 5) which at each crow makes half a revolution. In this wheel were projects toward one side four, toward the other five, pins, *e*, pretty close together. As one of these lifting pins comes under the striking lever, G^1, as described above, the two wings are raised, but quickly allowed to drop and are then raised again.

So that with the third or last flap of the wings the tail may also move there is placed at the proper point (e^1) a similar pin on the other side of the wheel, which lifts the second lever G^2, which pulls the second wire and actuates that part of the body. The two levers, G^1 and G^2, are loosely disposed on the same arbor.

The movement of the neck is effected by means of the long lever, *h*, that is actuated by a double finger, I^2. For the cock below the long lever, *F*, is provided, the lowest tooth *f* of which is raised by the single pin *e*, standing on the left side. This, at the same time, fills the bellows with wind. The lifting must therefore proceed on a long route. When the tooth *f* finally drops from *e* the next tooth catches on, and we have only a short, shrill tone. It is the same with the second tooth; we have another short cry. Thus the saw-like teeth pass over the pin, which causes a shrill tremolo tone. Finally the lever drops entirely off the pin and the cock crow finishes with a long drawn note.

It is much to be regretted that in the old Strassburg cock the necessary levers are no longer on hand. The foregoing description will, however, enable every reader to imagine just about how it was accomplished. In any event this cock, for the period to which it belongs (about 560 years ago), is a very creditable achievement, and the maker certainly deserves our fullest appreciation.

A Novel Alarm Clock.

JOHN KRUSE, of the Barnett Jewelry Co., St. Louis, Mo., recently invented a uniquely designed alarm clock that not only makes enough noise to wake the sleeper, but makes enough light to keep him awake and enable him to get up without falling over the rocking chair. It differs from other alarm clocks in the addition of an attachment which turns on the gas or the electric light. The attachment is connected with the mechanism of the alarm in such a manner that when the alarm is set in motion a string is wound in such a way as to pull the chain of a valve gas burner or turn the button of the electric light.



AN ALARM CLOCK THAT LIGHTS THE GAS.

The clock can be suspended from any kind of chandelier or fixture. An additional advantage claimed for it is that it permits of the lessening of the clangor of the clock. The glare of the light is depended upon to do part of the work of awakening the sleeper, and it is not necessary, therefore, to have an alarm that will awaken everybody in the block.

A Useful Book for Watchmakers.

"NEBENFACH R DES UHRMACHERS" or "Allied Trades of the Watchmaker." By RICHARD FELS. 138 pp., 12mo, bound in cloth. Published by Carl Marfels, Berlin.

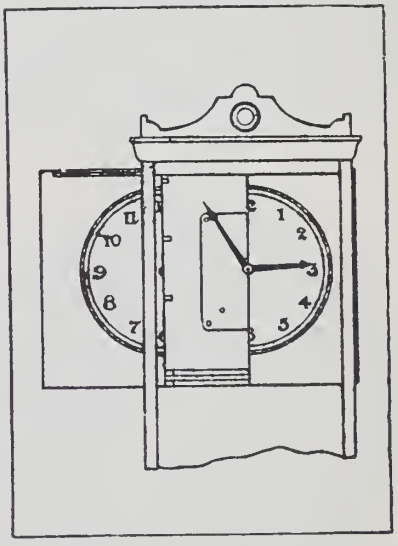
"Nebenfacher des Uhrmachers" is the title of a new book which has just been issued by Carl Marfels, Berlin. Translated, the title is "Allied Trades of the Watchmaker." The book, which was written by Richard Felsz, gives considerable information to the jewelry repairer. The first 40 pages are devoted to a treatise on optics and a description of different methods of repairing broken parts of optical instruments. There is an appendix to this chapter explaining the construction and repairing of thermometers and barometers.

The second chapter dwells largely on jewelry repairng, including hard soldering, soft soldering, etc. Formulae for making the different solders and fluxes are also given. The text is elucidated by means of many illustrations.

A few pages are given over to the method of testing the fineness of gold and silver articles, and this is followed by instructive text on watch case repairing. Among those who have contributed to the work are H. Sienert, C. Diehl and W. Schwanatus.

A Sectional Clock Dial.

A NOVELTY in clock dials, which makes repairing much more convenient, has been designed by a New York man. This dial is made in two parts, which slide through grooves at the sides and meet in the middle of the face. The action is independent of the hands and the sections may be removed with ease without first taking off the hands. Most clocks are adjusted from the back, but the difficulty often lies in a front part, which is difficult to reach from the rear.



DIAL MADE IN TWO PARTS.

W. F. Sellers & Co., Altoona, Pa., have moved to new quarters at Eleventh Ave. and 14th St. The new building is three stories high and is constructed of attractively colored brick and stone trimmings.

RING OUT THE OLD—RING IN THE NEW



Why travel in the same old rut the balance of your natural life, and buy the same antiquated styles of Nickel Alarm Clocks your grandfather used to buy, just because some manufacturers have not thought it necessary to produce new designs in Nickel Alarms, as they do in other clocks?

We have some new ones, superior to anything heretofore made, and to introduce them and put a set into the hands of every jeweler, we will, on receipt of $6.00, deliver east of the Rocky Mountains, express prepaid, one sample of each, consisting of eight clocks as described.

Don't fail to avail yourself of this opportunity to see a complete line of up-to-date alarm clocks.

See coupon at bottom of page.



STANDARD.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE RATTLER.—30-hour time, Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case nickeled and highly polished.

LONG ALARM.—30-hour time, Six-minute Alarm with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Height, 6 1-2 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

THE E. INGRAHAM CO.

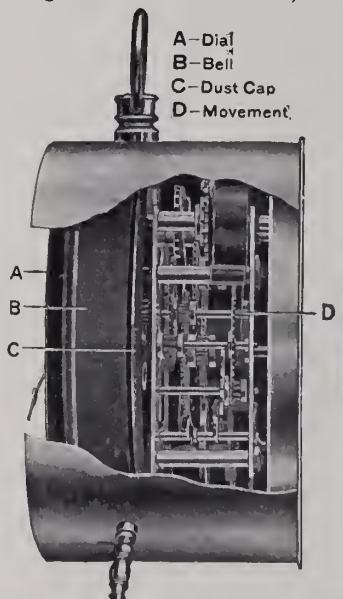
BRISTOL, CONN.

DI-ALTERNATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch; extra large bell. Height, 7 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

"THE ALARM CLOCK WITH THE CONCEALED BELL"

See cut of interior view showing bell located entirely within the case. The unsightly visible bell eliminated. Bell cannot be disarranged or thrown out of adjustment.







SIREN.—30-hour time, Long Alarm (four minutes), with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass; Case, nickeled and highly polished.

VIBRATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside of case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in., solid brass silvered; Case, solid brass, old brass finish.

ROTATOR.—30-hour time, Repeating Alarm, rings alternately every fifteen seconds for twelve minutes, with "shut-off" switch. Large bell inside case. (See interior view.) Height, 6 in.; Dial, 4 1-2 in.; Case, seamless brass nickeled.

TEAR THIS OFF AND MAIL TO-DAY

THE E. INGRAHAM COMPANY, BRISTOL, CONN.:

Gentlemen—Enclosed find $6.00. Please send me by express, prepaid, your "Introduotory Assortment" of eight alarm clocks, consisting of "Standard," "The Rattler," "Long Alarm," "Alternator," "Di-Alternator," "Siren," "Vibrator" and "Rotator." Yours truly,

Name .....**Address**.....

The Setting of the Minute Hand.

THERE is no question but that a pair of badly or unskillfully mounted h ds impair the appearance of the finest wch, whereas hands that move at the p per height above the dial, without interf ng with one another, or damaging the fi polish, are an ornament that even a la an will recognize. At least Ph. Bulle the trade journal *La France Horlogère* b ves that it is a great mistake to sup that the layman, even though he may be a keen observer, has no eyes for t things For this reason, the polished c ral portion of the minute hand must be l osed faultlessly in the center of the and the watchmaker should, in this ect, spare no pains. In all good ches from Geneva and Besancon the less finish of this central portion is ceable, for the skilled workmen of factories, as Mr. Bulle remarks, at-

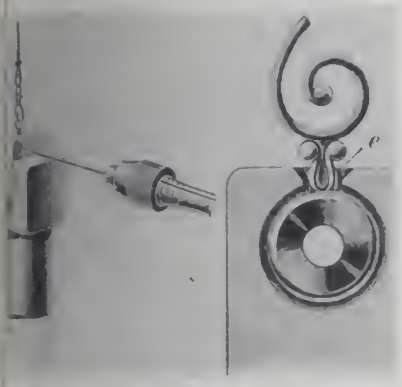


Fig. 1. Fig. 2.

t special weight to the faultless execut of this part of the work. On the other h d, no poor workman can set a hand, w out the hole in the central portion be n botched.

his can however be easily avoided by s htly rounding the end of the hands a or and by reaming out the eye of the l d a little from above. This prevents t metal being forced upwards, to project fr m the eye of the hand if the hand is f ced on rather hard. Some workmen c ntersink the hand quite a good deal to f ilitate setting. This is advisable, for a p t from the fact that there will always l some burr raised, the eye of the hand is t reby made too short.

The enlargement of the eye, in a minute l d. is, as is well known, an operation t t constitutes a fair test of skill. The l inner can accomplish wonders in the t less destruction of minute hands, before l succeeds in effecting the result without l aking the hand. Even the expert may s metimes have bad luck. For this reason, a ool that Mr. Bulle describes and illus es in the above publication, will be l comed by many. It can readily be made fr m any old pin tongs, the jaws of w ich can be closed and opened by a sliding s eve.

Probably every watchmaker will be able t find such a discarded pin tongs in his l bish box. As shown in Fig. 1, we equip t jaws of the tongs, in any convenient m nner with two brass cheeks, so that on opening the vise there is, on each side, an equally large and flat piece of brass to grip the hand we are working on. The brass jaws are provided with a number of holes, of different sizes, which of course pass through both sides. One jaw is moreover shaped out with hollows, concentric to the holes, that serve to receive the central portion of the hand to be worked on. Fig. 2 shows one of these recesses, containing the lower part of a minute hand; the illustration further shows, at e, how the hollow is opened downward, so that the shaft of the hand can pass freely through it. The hollows are of course made a little more shallow than it is customary for the central part of the hand to be, the hollow for the shaft of the hand must however be so deep that it does not touch. The opposite plate is perfectly smooth.

When the pin vise is closed, the opposing plate holds the hand fast, much better than can be accomplished with the ordinary hand pliers. The hand thus secured, withstands the reamer and there is no risk of twisting its neck off. If the central portion, the eye, of the hand is polished, by interposing a little piece of paper, the polish may be protected.

Horological Notes.

WHILE tearing down an old house in Ravenna, O., A. S. Lynn discovered a clock which had been plastered in the wall, evidently when the house was built, 75 years ago. The ancient timepiece has been put in running order.

T. G. Steudel, Chilton, Wis., has been publishing a series of "Watch Talks" in the newspapers of the vicinity, in which he gives some interesting suggestions in regard to the purchase and care of watches.

Clyde Addison, residing at 422 Cherry St., Findlay, O., owns a clock that has been in the Addison family 103 years. Its wheels are made of wood and it keeps good time. Mr. Addison received the venerable timepiece from his great-grandfather.

Among the clocks at Versailles is one of great interest historically, for it belonged to the hapless consort of Louis XVI. It is a musical clock. For many years it has been out of order, but, on the initiative of Comte de Beauchamp, it has been restored by M. Leroy, a descendant of the constructor of the timepiece. M. Dujardin Beaumetz, under secretary of the University of Fine Arts, and M. de Nolhac, curator of the museum, have had the satisfaction of hearing the clock after so many years of silence produce the popular airs of the end of the 18th century, with fragments of Gluck and Rameau, which delighted in her days of happiness of Marie Antoinette.

The Grainger-Hannan Co., Detroit, Mich., has succeeded M. S. Smith & Co. and now occupies the store at the northwest corner of Woodward and John R. Sts. The business of Smith & Co. was established in Detroit in 1858, the concern being known as the "Gorham Shop." The president of the company is W. R. Grainger. Charles S. Hannan is vice-president and secretary.

Over 80 and Still Active at the Bench.

ONE of the most interesting watchmakers now actively engaged in business, although past the octogenarian mark, is Samuel G. Twambley, of Biddeford, Me. Mr. Twambley conducts an attractively furnished retail jewelry store and watch repairing establishment, and is vigorous and robust both mentally and physically.

He began to learn the jewelry trade 56 years ago, or eight years before the outbreak of the Civil War, with his oldest brother, with whom he remained about nine years. He started in business for himself in 1862, in Biddeford, in the same store which he



S. G. TWAMBLEY, BIDDEFORD, ME., 83 YEARS YOUNG AND STILL ACTIVE AT THE BENCH.

now occupies. Mr. Twambley may be found at his bench every day from eight in the morning until six o'clock in the evening.

Mr. Twambley, during his career, had 10 apprentices and three partners, two of the latter having passed away. He is now in his 83d year.

Huge Clock for Panama-Pacific World's Fair.

IN connection with the Panama-Pacific World's Fair, a huge clock has been proposed as one of the chief features, according to a recent dispatch from San Francisco. It is to have a dial 200 feet in diameter. The hands and numerals, when lighted at night, will be visible 20 miles at sea, and will be supplemented with loud chimes that will ring every 10 minutes.

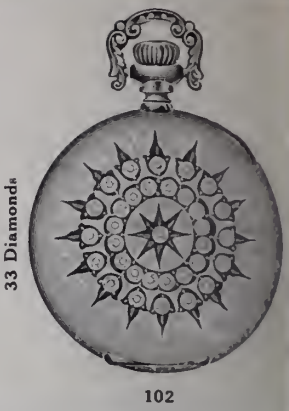
The Trombly Jewelry Co., Worcester, Mass., is selling stock to local investors. The concern has been incorporated under the laws of Massachusetts, with a capital of $50,000, one-half common and one-half preferred stock.



100



101



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

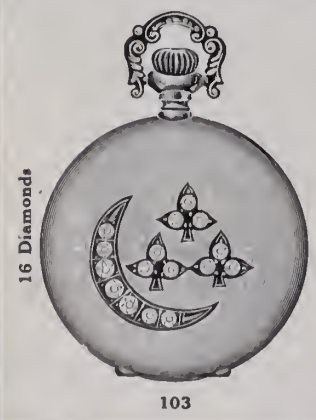
VERY FINEST THAT CAN BE PRODUCED

They have

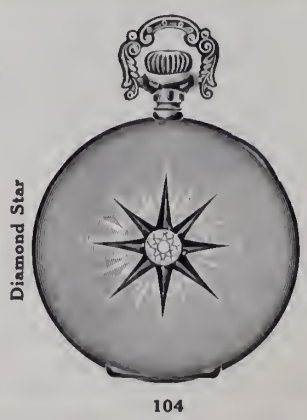
FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



103



104



105

The Post-Christmas Trade

Brings Many "Pick-Up" Orders for
Duplicates of Miscellaneous Designs

A FEW SUGGESTIONS

Goods that can be supplied at once



Alden—16 Size
Lever—7 Jewels
Elk Dial in 5 Colors
20 yr. G. F., Jointed, $12 50



Elf—10 Ligne
Solid Gold
O. F. - $22 30
Htg. - - 34 00



Alden—16 Size
Double Roller- Lever—Jeweled
Electric Railroad Watch
20 yr. G. F., Jointed, $12 50
Solid Nickel - - 5 80



Elf 10 Ligne
20 yr. G. F., Eng.,
O. F., $14 90



Cavour — 15 Ligne
20 yr. G. F., O. F.
$10 60
20 yr. G. F., Htg.
$13 80
Sterling O.F., $8 50



Alden—16 Size—Lever
Traveler's Watch
Neat Leather Cases—Fold Perfectly Flat
2-inch Dial (3½" x 3½" Case) - - $12 00
2½ " " (4 x 4 ") - - - 14 00

All Prices subject to Jewelers' Circular Key
and 6 per cent. Cash Discount



Elf—10 Ligne
20 yr. G. F., O. F., $16 00
20 " Htg., 18 10
Sterling O. F. - 13 30



Cavour—15 Ligne
20 yr. G. F., O. F., $10 60
Sterling O. F. - 8 50



Cavour—15 Ligne
20 yr. G. F., O. F., $11 70
20 " " Htg., 14 90



Cavour - 15 Ligne
20 yr. G. F., O. F.
$10 60
Gun Metal, Silver
Shield, $8 50



Cavour—15 Ligne
20 yr. G. F., O. F., $10 60
20 " " Htg., 13 80



Hale—12 Size
An Ideal Outing Watch
10 yr. G. F., O. F. - - $6 90
Solid Nickel - - - 2 90

Ready for Immediate Shipment by

The New England Watch Co.

WATERBURY, CONN.

AND THE LEADING JOBBERS

PACIFIC COAST AGENT, B. W. FREER, SAN FRANCISCO



Putnam—18 Size
Strong—Durable—Reliable
Designed for Rough Usage
Solid Nickel, O. F. - - $2 80

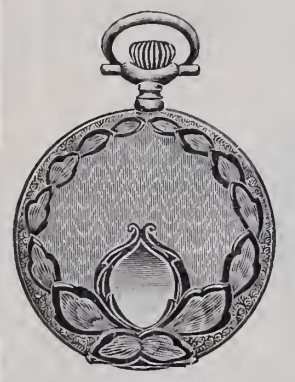


Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

WATCHES OF PRECISION



12 SIZE MOVEMENTS

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

SUPERIOR, PLAIN AND COMPLICATED

WATCHES

Sole Agents for **CHAS. H. MEYLAN** Small Watches a Specialty

Brassus, Switzerland **21 Maiden Lane, New York**

WATCHES DEMAGNETIZED



12 SIZE SPLITS

IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE COMPANY

ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

Sommer Clock Co., Inc.

111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

Cuckoo Clocks

Hardwood and beautifully finished

CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

Learn to be a Watchmaker at the

KANSAS CITY HOROLOGICAL SCHOOL

Chartered — Established 1901 — Incorporated
Occupies 9,000 Square Feet Floor Space
Teaches Watch, Clock, Jewelry Repairing, Stone Setting, Engraving and Optometry
Dormitory Rates, $1.00 per week. Catalogue free on Application
810-812 East 12th Street, Kansas City, Mo.

STILL SUPREME

Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

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The Watch of **Matchless Merit**



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STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Salesmen—Natural and Cultivated.

By A. H. BARKERDING, in *Geyer's Stationer.*

TRUE salesmanship is indeed an art that can scarcely be cultivated, except, perhaps, in a purely mechanical way, which never brings about any real results. All the prominent commercial houses to-day recognize the importance of the personal equation, therefore the demand for real salesmen is greater to-day than ever before. I use the word "real" advisedly and as distinguishing the born salesman from the many that are scarcely entitled to the name. Undoubtedly, however, with the demand will eventually come the supply, because can we not consider that this profession as well as others is hereditary?

It would be interesting to consider for a moment the difference between a real and the made salesman, and it would be equally as interesting to be able to follow the career of two such individuals to note the difference in results. The real salesman loses no opportunity to advance the interests of his house; possesses a knowledge of the products he is selling right down to his finger tips, and can talk intelligently and interestingly in reference to the superior merits that may be found in the goods he is selling, and talk so convincingly that each word will leave an impression; he will see that every concern that he visits is using everything in the line made by the house he is representing; he will satisfy himself with the fact that every concern he is selling has an easy familiarity with his line, so that in case any inquiries may reach him for certain goods that he may not be handling he will know how to obtain them without the necessity of writing an inquiry first, causing a delay which in many cases loses the order.

THE REAL SALESMAN IS A TEACHER.

I feel, therefore, that it is the duty of the real salesman to educate his trade in such a way that there will be no business lost because the dealer is not fully acquainted with the line of goods he is selling. This is, in fact, a most important point and one that can be well and thoroughly considered; in fact, such knowledge will be of inestimable value to the house that the salesman is representing, and also facilitates correspondence between the dealer and the manufacturer to an enormous extent. Also, the real salesman never leaves a town except with a knowledge that he has for the time being pumped that town dry of all orders that he could possibly obtain.

The real salesman might also be described as a stimulator in business. A dealer, for instance, might be carrying certain lines, may have been doing so for years, and has, therefore, in a measure, fallen into a rut. The live salesman will prevent that; he will have something new to offer the dealer every time he sees him; he will show him the advantage of carrying something in addition for which there is a demand and with which the dealer may not be entirely familiar. He will thus keep on adding one article after another. It is this form of stimulation that also keeps the business of the manufacturer in a healthy state.

There is another important detail that the real salesman never overlooks, and that is the advent of new trade in the towns he is passing through. He will, in fact, keep himself fully informed regarding same, and be prepared when he reaches such town to seek out the party and sell him his line if possible. The value, therefore, of the real salesman is easily demonstrated, considering that there are but two ways in which a manufacturer can increase his business. First is by obtaining the trade of new concerns, and, second, by increasing his business among his regular trade, and these are the two most important items which the real salesman devotes much of his time and attention to.

WHERE THE "ORDER TAKER" FALLS DOWN.

Now, in opposition to this, let us consider for a moment the methods of the made or cultivated salesman, or shall we give him his proper title of "order-taker," because that is what in fact he amounts to. It means a mechanical visit to the territory assigned to him; a visit among the trade, taking orders for such goods as perhaps the dealer has handled for years, and then going on to the next dealer and going over the same operation again, the idea being simply to complete the territory within an alloted time. The statistics of the results of the work of such a salesman would show very little increase, if any, in his trade, perhaps a little decrease each year—no new business because of a lack of proper e thusiasm such as is always apparent in t face of the real salesman.

There is not, therefore, much to follow the career of the other, and many of us well acquainted with his methods and t tics. Of course, we must not overlook t amount of co-operation that a busin house is giving its salesmen, the amount encouragement and assistance, because ba of those in the field must be one who und stands the subject thoroughly, who has t subject well in hand and is himself fill with the necessary enthusiasm to be a to direct those under him, because we m not overlook the fact that a salesman's s cess is, to a considerable extent, depend on the amount of co-operation he gets, a in fact, I might go further and say t amount of knowledge possessed by his perior.

Also, much depends as to whether the c cern which the salesman represents has definite policy which may act as rules f his guidance and the following of which w seldom lead him astray. It is, of cour great encouragement to a salesman t employed by such a firm, because he kn he is being supported at all times, and the basis of the exercise of straight busin principles, which therefore require n deviation, as such policies in themselves m bring success.

Getting in Touch with Men and Busine

IN discussing business affairs recently wi a prominent jeweler, a representati of THE JEWELERS' CIRCULAR WEEK brought up the question of the deale going about and meeting business men other lines of mercantile pursuit. The je eler said he had found that he had ma a mistake in not doing this long ago.

"Jewelers certainly err," said he, "in stic ing close to the bench or to the desk. means something for the business man, a especially the jeweler, to go about and m gle with men in general. What a m wants to do is to join the Chamber of Co merce and take an interest in public affa and mix up with men in all walks of l That brings business."

J. B. St. Denis has been convicted of t murder of Henry Hueber, a jeweler of S. Francisco, Cal., the jury finding a verdi of murder in the first degree and recor mending a life sentence in prison. At previous trial of the accused the jury di agreed.

Storekeeping Department.

Sitting Firm in the Saddle.

(By Richard C. Boehm, in *The Haberdasher.*)

THERE is no essential characteristic of man which is more interesting to the udent of human kind than that of the ght in which an individual regards himlf. A philosopher of ancient Athens preuled upon us that but few men are capa- of judging fairly their own natures, yet l lack small hesitancy to criticize the quali- s of another. This same wise man tells that even the most learned have failed to alize the heights to which they might pire and he impresses us with the fact at achievement is more often the story of cident than it is the result of concented effort.

There is striking evidence of truth in is assertion, inasmuch as the appearance latent energy, hidden genius and vast pability too often is apparently unseen, thought of by him who may possess these wers. To the spectator they become ain and their infinite possibilities are mpressed upon the owner, with whom it mains to do what he will with this preous part of his composition. Perhaps ejudice, favorable or otherwise, plays no rt as important, and surely prejudice is vital factor in this life of ours, as in the dgment which we have of ourselves.

To underrate one's ability is as unproductive of result as over-estimation of our ower to do may well be, and in the temestuous careers of successful men we may thom the reason of prosperity when it beomes clear to us that the courage and faith ere not wanting when the time came to ter the lists. Unabashed, with the knowldge of what was to be done and how uch of it they could do, they fully realized e temper of their mettle and what amount f strain might be placed upon the weakest pots. To know these, to guard them, was ore ardent a duty than to exploit the trong and trained portions of their make-up.

To understand where the failing lies and watch this place with never-ceasing vigiance—this is the lesson we learn from the nasters of success. The current carries nany a man to a place from which there is o returning, and his fiber must be poor, ndeed, who cannot hold what has been ained. Failure for him is unpardonable rom the viewpoint of the world.

To view himself by the light of his own irtues results not always in satisfaction or mere man. But in comparing himself vith another he ascertains that only when e detects the absence of some good quality n the other is it evident that here is somehing at last of which he may boast. So his stocks soar and in the errors of that erson to which he has compared himself s found satisfaction and contentment. It is a surprise of much charm to discover we are free of another's vice, quite worthy of pplause, and perhaps we are not such a ad fellow, after all. It is commendable o think of this, and we know men who earned to respect themselves only after such a discovery.

The motive of this state is a faulty one, but the result must raise our men to a higher plane, and here is pardon in plenty for his foolish pride. With this increasing regard for himself his ambition to intensify the strength of that quality which has won his admiration will succeed less lofty desires. It has made good men of weak ones, it has placed them on a fighting scale and touched to the quick prowess and feeling long since lain dormant.

The finding of perfections in another which cannot be called his own lays the first plan to imitate, excel. Often it is that the discovery in ourselves of the absence of some important quality seen in someone else rouses us to effort, and it becomes imperative that we, too, should possess this element. It has won our esteem in another, it has caused us to feel the bitter sting of envy, and that this may be conquered becomes ambitious, powerful incentive. It is good to see these things in others that we miss in ourselves. It is good that no other means exist to win peace, but in the acquiring of that which forced us to try.

The love of approbation is keen in the majority of men. The lust of it induces the casting off of lethargy and, ignoble though it be, to hold dear the tinkle of honeyed praise sets a new standard and is itself sufficient to win what is more valuable to the fool than riches. If the wish to outshine another lacks an exalted principle, the result of effort expended excuses the absurdity of the passion. To strive for admiration is human. The world does not offer that to the man who has nothing to warrant its applause. It has troubles enough of its own and is chary of praise. He who wins its support, its liking and commendation has not lived as one does on a Summer day. The laurels gathered from the hands of old earth are well earned, bitterly fought for. It does not question what may have generated the brilliant finale of his ambition; no curiosity exists with regard to what caused the magnitude of his splendid showing; none of these considerations mingle with the throng before that shrine more powerful than all—sweet success.

Disparage who will the man with battles won and spurs intact; mock the method in his lust for fame and wealth; question the principle which actuated him throughout the fierce siege, when the mad cries of fallen foes and the imprecations of ruined enemies rang in his ears and served only to make his next rally a firmer one, when his wrist or his courage played no treason at the time when hands strove to drag from him the reins of leadership.

All the disparagement is but as a handful of pebbles hurled upon a palace wall. The drawbridge to the castle's entrance is raised and the moat is deep and wide. The standard of victory flies from the loftiest turret, and the scattering pebbles glance from the walls of the mighty fortress as indictments and libel suits fall from corporate independence. They sit about his stronghold and chatter of his methods, of his deceit and coldness. Not one but would gladly warm himself by this man's fireside and grovel at his feet in the exuberance of his gratification.

And he who sat his saddle so that none could pull him from it, I daresay, views them from his window much as one might gaze upon a lot of noisy sparrows, thinking surely it is time for little birds to go home and cease being so obstreperous!

Psychological Selling.

ONE alert young business man whose business brings him in touch with people of wealth and culture has made such a careful study of the psychology of one phase of selling that his methods would be considered absurd were it not for the conspicuous success which he has met, says *System.* He has tabulated his small list of wealthy prospects on cards, where he records their interests, personal tastes, hobbies and acquaintances, collected from mutual friends, club lists, biographical publications, and press clipping bureaus. He never approaches an individual on this list without an appointment, or without an introduction through a mutual friend in person or by letter.

In this way he establishes a prestige that predisposes an attentive and a favorable reception. If his prospect is a member of a fraternal order he wears the emblem of the order to which he himself belongs. A college and Greek letter fraternity man himself, he wears his pin if he calls on a college man to take advantage of the bond, however slight, that exists among college-bred men, and which often leads to a recognition of mutual friends—a preliminary which further strengthens the bond of sympathy between them. If he approaches a man of fashion, his own attire is in the style to place him in the same sphere of social life. If he calls upon a man of quiet tastes, his dress is correspondingly subdued.

In both cases his approach is designed to meet his man as a peer whose position and interests are similar. In pursuance of this policy he has equipped himself with a line of vests, collars, shoes, and of jewelry that would stock a small store. Each article is selected and worn with the intention of creating the right impression on the right man—of establishing the line of communication by establishing the line of mutual interest. All of which is good salesmanship.

The "No Falling Out" advertising design of the Maritz-Kober Jewelry Mfg. Co., St. Louis, Mo., which has appeared in the advertising pages of The Jewelers' Circular-Weekly, has made such a hit with J. Harris, a jeweler of Lawrence, Mass., that he wants to borrow it for use with his advertisement on the drop curtain of a local theater. He has written to the firm, asking the privilege of using it and has been given such permission on condition that the copyright line of the Maritz-Kober Jewelry Mfg. Co. be printed under it. The design, which shows the heads of a young man and a young woman in the act of kissing, presents the idea that there will be no "falling out" if the setting is done by that firm. Many complimentary allusions to the design have been received.

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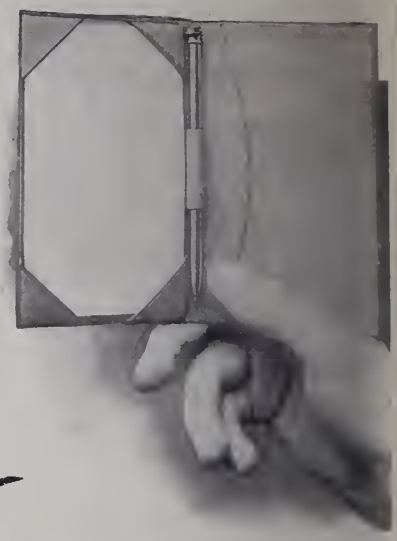
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Black or tan pigskin or red Russia leather case, with pad, refill sheets and gold plate or sterling silver Clutch Point Pencil.

With Gold Pencil, $21.00 a dozen.
With Silver Pencil, $18.00 a dozen.

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Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



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Retails for 50 Cents
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With a Liberal Discount to the Trade
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¶ WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.

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WHOLESALE JEWELERS
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THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

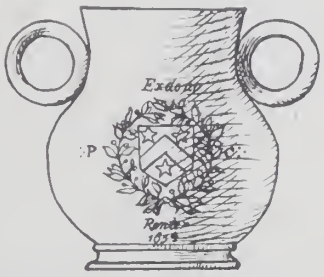
By Clement W. Coumbe.

(Continued from issue of Dec. 15.)

CAUGHLEY (known also as "Salopian ware"). A pottery was established at Caughley), in Shropshire (England), in 1751. But no porcelain was made there until 1772, when Thomas Turner took over the works. Turner was an engraver from the Worcester works. He produced a very superior quality of porcelain, the decoration consisting chiefly of blue flowers on a white ground, which created a high reputation. The name "Salopian" is derived from the county name of Salop, in which the factory is located. It was for these works that Thomas Minton designed and engraved the first English "Willow Pattern," that became so popular. (See *"willow pattern."*) The "Blue Dragon" design, known also as the "Brosely dragon" (Brosely was a village near Caughley), to distinguish it from the Worcester dragon pattern, was used extensively on dinner, dessert and tea services. Basket-work dishes, with touches of under-glaze blue as decoration and flowers having four petals on the intersections, are often found. Thomas Turner sold out to John Rose, of Coalport, in 1799. The latter had served in former years his apprenticeship at the Caughley factory. The plant was transferred to Coalport. A study of English china soon teaches one the near closeness to Worcester ware of Turner's under-glaze blue printed creations. As the decoration as well as the body are so similar, some connoisseurs say the difference in mark alone aids to identification. W. M. Binns says: "Apart from the mark, a very common distinction between the blue-and-white wares of *Caughley* and Worcester is the far more frequent and also more elaborate gilding of the productions of the former factory. Worcester blue-and-white is rarely gilt, and even when a piece is found with gold upon it, it is seldom more than a gilt edge or a little row of gold dots round the neck of a tea-poy or teapot. "Caughley," he says, "is very usually gilt." Mr. Binns adds: "The paste is decidedly good, and the glaze is softer than that of Worcester." On the other hand, many finely painted and gilt pieces remind one strongly of early Crown Derby.

Marks: The C stands for Caughley, S for Salopian.

CAUDLE-CUP. "Often called 'posset' cup or 'posnets.' * * * They are somewhat pear-shaped, swelling into larger bowls at



SILVER CAUDLE-CUP, ORDINARY STYLE (1657), CLOTHWORKERS' HALL, LONDON.

the base, and were used for drinking posset, which was milk curdled with wine and other additions. * * * The curd floated above the liquor, and, rising into the narrow part of the cup, could be easily removed,



OLD SILVER CAUDLE-CUP, ELABORATE STYLE (1667), PROPERTY OF EARL BATHURST.

leaving the clear fluid at the bottom. Their fashion differs with their date. A well-known pattern in the middle years of the XVII. century is shown in the engraving. This is one of three such cups at Clothworkers' Hall.

CAULICULI. An art term for volutes in



CAULICULI, OR VOLUTES, OF CORINTHIAN CAPITAL.

a capital, etc. (See Corinthian capital.)

CAURUS (Lat.). "An impersonation of the northwest wind; represented under the form of an old man with a beard pouring down rain from an urn."—Mollett.

CAUSIA (Gr.). "A felt hat with a broad brim forming a part of the national cos-



CAUSIA.

tume of the Macedonians and neighboring peoples. The name is derived from its keeping off the heat."—Smith.

CAUSSY, Pierre. A native of Rouen. Became manager (1743) of the Quimper factory. (See Quimper.) Son of Pierre Paul Caussy, of the Rouen factory. He was a skilful artist, and introduced the cornucopia, quiver (*fleche*) and all Rouen's polychrome ornament.

CAUSSY, Pierre Paul. Owner of a Rouen faience factory, middle of the XVIII. century.

CAVAZZUTTI, Ignazio. An art potter who worked at Antonio Ferretti's fabrique at Lodi (Italy), improving the ware. He soon left and founded another pottery which continued to the end of the XVIII. century. Was a maker of majolica ware in 1741, at Sassuola.

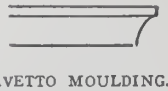
CAVETTO. A concave moulding. The *ca-*



FLUTED CAVETTO MOULDING FROM JUPITER TONANS TEMPLE.

vetto shown in the engraving is taken from the Jupiter Tonans temple.

This type of moulding "is a simple



CAVETTO MOULDING.

hollow, and is the upper part of the *cymarecta.*"—Fletcher.

CAVO-RELIEVO. The ancient Egyptian style of relief sculpture. "The outline of the



"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

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Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**



More Documentary Evidence of Ability. Read it!

Mr. H. J. Hooper, New York: STRATFORD, Dec. 19, 1909

Dear Sir—We thought it would be of interest to you to know that our auction sale recently conduc by you was a most gratifying success, both financially and otherwise. We had thought that it would affe our Christmas trade, but are pleased to say that our trade is just as good and the outlook is that it wi better than it was last year, which means a great deal when you consider that our fire sale was followed the auction sale.

Should you refer anyone to me regarding your ability it will be with pleasure that I will reply such inquiries. Yours respectfully, (Signed) N. F. BABB.

Fully 1,000 people attended the last night of this sale. From the first the attendance grew steadily, and the success of the sale was in keeping with the size and character of the audience.

"The auction of high grade jewelry at 7 Ontario St. started last night with a rush and was a pronounced success to all concerned, about four hundred people being in attendance. Mr. Hooper, the auctioneer, is very mu of a gentleman and made himself very interesting to the many ladies present. Even local auctioneers mingled with the crowd complimenting him and said that 'he knows his business.'"—From the Stratford *Herald*.

"He that knows and knows that he knows is a wise man follow him." This is the title of a booklet recently issued by me. It tells whom to follow and whom to avoid. The information it contains is indispensable to the preservation of your credit and reputation.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales **37 Maiden Lane, NEW YORK**



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Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
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1 Doz. Pin Tongs Assorted
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50c.

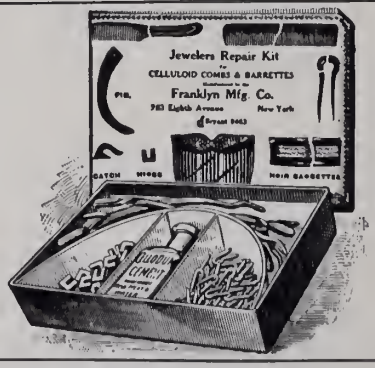
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JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

gures, birds or flowers, sunk into the surface of the granite or basalt, and then carved within this sunk outline, leaving the ground or bed raised."—Glazier.

CAYON, Jehan. A diamond cutter of Lyons (1497).

CAZETTE. The French term for *saggers* or *seggers* (to which refer).

CECKKO, or *checche*. "Ancient orthography for *chequey*."—Robson.

CEINTURE, or *ceint*. A girdle. (See *cinctus*.)

CELADON. The term usually signifies a dull green (gray-green) colored glaze. It originated in China, but the art of preparing the true *celadon* glaze is lost, even to the Chinese of this day. The early *celadon* porcelain was neither white nor transparent. It has shades of green resembling jade.

Celadon has the distinctive feature of being a "whole" or "self" color (the glaze colored and applied to the paste and *then* fired). When it has changed color to varied hues it is often called "flambé" by the French and "splashed" by the English. The term *celadon* is used also as a "general term where the substance of which the vessel is made is hid from view by the colored glaze with which it is covered, or as indicating that particular range of greens known by this name."

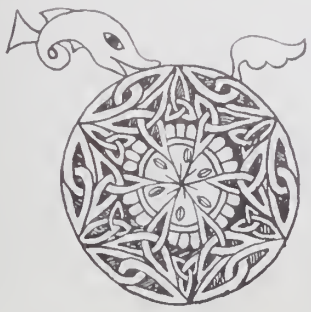
CELESTIAL CROWN. (See *crowns*.)

CELLA. The space bounded by the walls of the ancient Greek and Roman temple is called the *cella*. (See *temple, peristyle*, etc.)

CELLINI, Benvenuto. Born 1500, died 1571. This most noted goldsmith was born at Florence, Italy. He was the son of an engineer, artist in ivory and court musician. At the age of 15 (some say 13) he was apprenticed either to the Italian goldsmith Michel Angelo di Viviano or the goldsmith Antonio di Sandro (variously stated), surnamed Marcone, famous at that date. Later he worked for Marciano. At 19 he went to Rome and studied goldsmithing. Returned to Florence, but after two years (1523) quarreled and had to leave. Went to Rome again and designed coins and medals in the service of Pope Clement VII. At this time he did enameling, and copied Oriental weapons with inlays. In 1527 he took part in the defense of Rome. Had to leave, and went to Paris, 1537, for a short while. Took to travel, but soon returned to Paris and worked till 1545. Quarreled and returned to Italy in the service of Cosmo di Medici. Retired from the world as a priest. At 90 he gave up the priesthood and married. He remained in Italy till his death, 1571. Few authentic works are left us. A quarrelsome, inveterate blusterer, his temper caused him to commit several murders, and his talent and craftsmanship obtaining for him the Pope's absolution, alone saved him from early death. Cellini's work on jewels probably deserve greater commendation than his vases and other table pieces, as these latter are usually overloaded with ornament. Some dispute his supremacy of genius, but he certainly was one of the leading artists of the Renaissance.

CELT. "A variety of chisels and adzes of the flint and bronze periods."—Mollett.

CELTIC ART. The many pieces of Celtic jewelry discovered from time to time create both admiration and surprise at the beautiful originality and perfect workmanship displayed. "This powerful and characteristic



CELTIC ART.

style originated in the *heathen* period, chiefly in Irish centers, and was carried on with little change by the early Christian monks on their first entrance on Irish and British soil. Their knotting and interweaving traceries of strap work with attenuated



CELTIC ART.

forms of birds, dogs, snakes and other fantastic distortions of animal life show marvelous artistic conceptions, as well as great power in their execution. Their early work shows entire absence of *motifs* of vegetable life until the XIV. century. The *fylfot* (to which refer) was a favorite decorating *motif* with these early artisans."—Speltz.

CELTIC PERIOD in art is usually reckoned from 200 B. C. to 1100 A. D.; "Heathen" period, 200 B. C. to 500 A. D.; "Christian" period, 500 A. D. to 1000 A. D.

CENCIO, Maestro Vincenzio. A majolica artist, son of Maestro Giorgio, of Gubbio, Italy. Brancaleoni says he worked with his father till 1536.

CENNI, Bartolommeo. A goldsmith who did work on the baptistery of Florence, end of the XV. century.

CENNI, Bernardino di. Italian goldsmith of the XV. century.

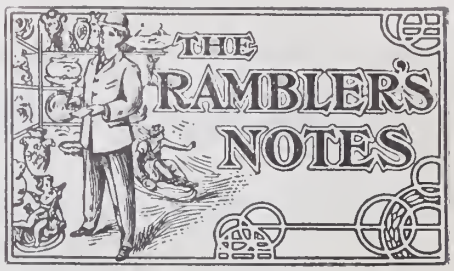
CENOTAPH. "A monument raised to a citizen who had been drowned at sea, or who, from any other cause, failed to receive burial."—Mollett.

(To be continued.)

A Stein Which Sold for More Than Eight Thousand Dollars.

THERE was recently sold at auction in Berlin the celebrated Lana collection of antiquities and art objects. Probably the most valuable of the relics was a bumper of hammered tin, which brought the top price at the sale, something more than $8,000.

This piece has been known by connoisseurs the world over as the "Breslau Tin Bumper," because it is supposed to have been made in that city. It dates from about the year 1500, and is octagonal in shape, its sides bearing scenes from the lives of the evangelists and other religious figures. It is one of the finest specimens of hammered metal ware extant.—*Harper's Weekly.*



A FINE COLLECTION OF WEDGWOOD

A LARGE collection of original Wedgwood pottery was recently placed on exhibition at the Duveen Galleries in New York. The collection consists of the combined collections of Lord Tweedmouth and Sir Arthur Sanderson. In the combined collection there are more than 463 original plaques, vases, ewers, medallion portraits and busts, all in colored jasper, made by Josiah Wedgwood and members of the small group of pottery artists which he attracted about his Staffordshire factory between 1770 and 1795. The collection contains a number of charming table articles, a small tea service in particular, with decorations in blue, white and green on a pink jasper ground, and of practically perfect workmanship and design. A chocolate pot in three colors of the delightful pattern of chequers and quatre-foils, in which Wedgwood's best taste appears, is also included in the collection. There are also cases of very small cameos set in gold, silver and cut steel. One vase was made for George IV. when he was Prince of Wales, and remained for a long time in his possession. One of the feature pieces in the collection is one of Wedgwood's original 50 copies of the Portland vase, only 16 of which are believed to be now extant.

*

ART METAL DESK AND TOBACCO SETS

DESK sets offer an acceptable adjunct to the jeweler's stock. At present there are being shown in New York sets finished in dull brass effect, rich in design and at the same time substantial in construction. One set seen at the salesrooms of the Bradley & Hubbard Mfg. Co., 26 Park Pl., includes a paper knife, blotter, inkwell, pen tray and other pieces. A brass set of bright finish, seen at another salesroom, is equipped with a stamp box, hard blotter and letter opener, the various articles being enameled with a colored holly design. Novel smoking sets in brass are also being shown in this city. A novel set has a triangular metal base decorated with an Indian pipe and tomahawk crossed near the edge in front. There are three receptacles. One holds cigars or cigarettes, another the matches, and the third is for cigar ashes.

THE RAMBLER.

Albert J. Miller, a jeweler located at 10 S. Erie St., Petersburg, Va., has purchased the Merchants' National Bank building at that place and will remodel the structure after the holidays. The building has a frontage of 23 feet on Main St. and of 42 feet on Erie St. It is three stories high.

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WORKSHOP NOTES AND QUERIES

nswers are also solicited from our reade rs to the questions published on this page.] o attention paid to communications unless accom panied by full name and address of the writer.

UESTION No. 2384.—**Porous Soldering.** *hen making repairs the soldering will n be spongy or porous. How can I vent this?* P. S.

NSWER:—Porous or spongy places, re soldered, are caused if the parts to soldered are not properly fitted together. requires too much solder to fill the ity, and the solder will shrink or draw rt, leaving it porous. Close fitting pre- ts this.

UESTION No. 2385.—**Flux for Repair dering.**—*Please give me a formula for king a good soldering flux for repairs h soft solder.* F. R.

NSWER:—Dissolve in muriatic acid as ch zinc as it will take up. Then strain ough a cloth and add one-third of its ume of glycerine and water.

UESTION No. 2386.—**Mother-of-Pearl tation on Wood.**—*I have a show case d I want to make the wood part look mother-of-pearl. How can I produce s imitation?* M. P.

NSWER:—Polish the wood surface, dis- ute over it colored bronze powder and n press it with hot stamped plates, so t the bronze powder at the relief points caused to adhere to the polish, softened heat. The imitations are brilliant with colors of the different bronze powder d.

UESTION No. 2387.—**Jewelers' Small bing.**—*We are using much small tubing the jewelry which we make, and desire produce it ourselves. We purchase it w, but cannot find certain qualities which want for certain purposes—silver, gold d copper, and some with the three metals mbined in one tube. What kind of ap- ances are necessary for producing this?* S. & J.

NSWER:—There are several ways of oducing tubing. One which is perhaps cheapest is by means of a draw plate d soldering the seams. In this method y kind of metal may be used, or a com- nation of several, by sweating the differ- t sheets together and cutting into strips the proper width. Draw, first through arge hole in the draw plate, through a aller one next, and so on until the seam closed, but still visible. The seam may silver-soldered, then finished by drawing ough smaller holes to the right size. An- ner method is to draw the tubes out of lls, which makes them seamless. This accomplished by drawing a round blank metal into a dish on a drawing press, n putting through smaller dies until they in the shape of a tube. The tubes are awn through the draw plate until they reach the desired size. Frequent annealing must be done to keep the metal in work- able condition. Any metal may be electro- deposited on the tubes and drawn to a smaller size. The electro-deposit will per- mit this without coming off, but will be- come firmer with the underlying metal. Another method is beginning to take the place of all the former ones, and it will not be long before not only tubing but other articles will be produced entirely by electro- depositing. Much brass and copper tubing is already produced in this manner. The process consists in covering a wax mandrel with copal varnish when a little dried, but still tackey; sprinkle with bronze powder until all is covered with the bronze. When dry, rub the bronze down as smooth as possible, connect the surface with copper wire at several places to make a connection with the bronze, and on this deposit any of the metals wanted—copper, silver or gold; or, if a copper with gold or silver surface, then deposit copper on first, enough to make a fairly thick wall, and put on gold or silver. After removing the tube from the mandrel by melting out the wax the tube is drawn through the draw plate and reduced as desired. For a small tube a wax mandrel would be too frail and may be stiffened by using a hard, stiff wire and covering this with a layer of wax. Now brush on the varnish to hold the bronze powder. Enough wax must be used so the wire can be withdrawn from the finished tube by melting the wax. Metallurgists pre- dict great possibilities in producing metal articles of various kinds by the electro- deposition method, in a similar manner as described in making tubing by the electro- deposition process. The wax could be shaped by casting it in moulds; when it has served its purpose it can be melted out of the finished piece and used over again. The metal articles would be closer and more solid than it is possible to produce them in any other way. The surfaces can be hard- ened by burnishing or polishing.

Hints on Lacquer.

WHEN the lacquered articles assume iri- descent colors or the colors of the rain- bow it indicates that the lacquer used was too thin; if the lacquer is too thick it will show a drip when dried. A little ex- perience in the application will soon enable the operator to readily determine the re- quired thickness and obtain a hard, durable, elastic and transparent film, which will positively prevent discoloration or change of appearance of plated objects, and render the lasting and wearing quality of the plat- ing of greater durability.

If lacquered articles show a white or sort of milky appearance it indicates that the lacquer became contaminated with water or grease. The lacquer when not in use should be kept well covered and free from dust. As it has a tendency to rapidly dry up and readily evaporate, it is advisa- ble to keep it in a cool place and stop- pered up.

Should an article, however, turn out im- perfectly lacquered, it may be plunged into hot potash and the lacquer removed in a short time, washed in clean water and dried and presently relacquered. Should the lacquer be imperfect in part it may be run over carefully once more and thus doctored up without incurring the trouble of re- lacquering.

A New Method of Producing the Verde-Antique by the Use of the Current.

(By A. Bider, in *The Brass World.*)

THE following method of producing the verde-antique finish in brass, bronze or copper will be found satisfactory. It is used with the electric current and, there- fore, may be rapidly done. It gives a dark verde of much beauty and is simple in oper- ation. I have used it for several years with the best of results, and work that was fin- ished by means of it some two years ago and not lacquered or even waxed, is now in as good condition and has as rich a color as when first done. The solution used is made up as follows:

Water	1 gallon
Potassium bichromate	12 oz.
Copper sulphate	3 oz.

The potassium bichromate and copper sulphate are dissolved in the water and the solution is then ready for use. Hot water dissolves them more rapidly than cold, but the solution itself for producing the verde- antique is used *cold.*

The work to be given the verde-antique finish by the solution is first cleaned in the regular manner from grease, and may either be left bright or sand-blasted. The solution seems to work well in either in- stance. Contrary to the usual practice with other finishes of this kind, sand-blasting is unnecessary as the verde can be produced equally as well on a polished surface.

The solution is used *cold* and the work to be given the verde is used as the *cathode* as in the regular plating operation. The anode may consist of a sheet of brass or copper. Brass gives good results.

A rather strong current is necessary for the rapid production. The full six volts of a plating dynamo, therefore, may be used and then the verde forms rapidly. At first a brown stain is produced, after which a green makes its appearance. Now remove the article and rinse in water, dry and re- lieve if desired. Remember that the article is used as the cathode. I believe this solu- tion will be found very satisfactory to those who use it.

C. C. Kennedy, who recently disposed of his jewelry store at Kinckley, Ill., after a business career of 20 years, has engaged in the piano business in the Wagner build- ing, at the same place.



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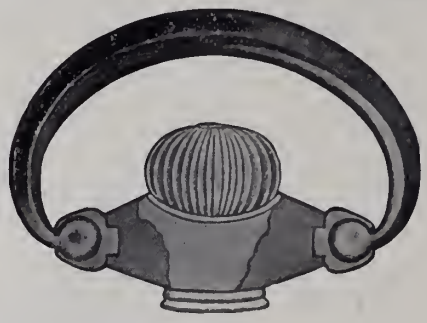
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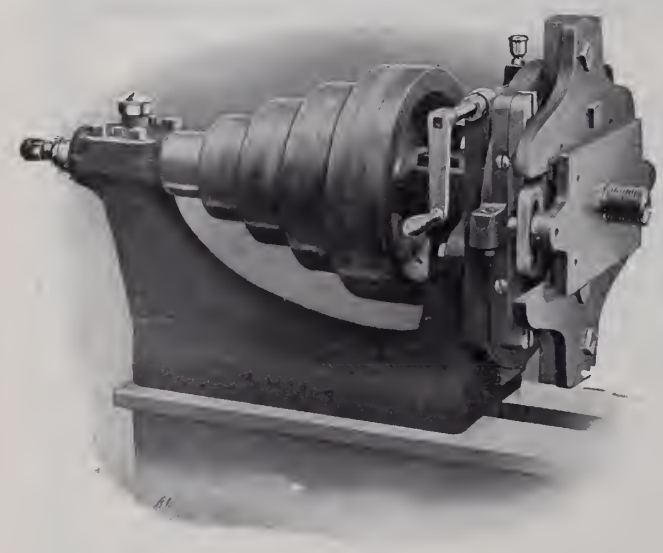
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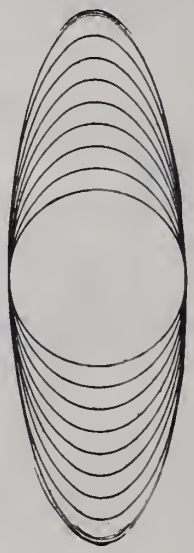
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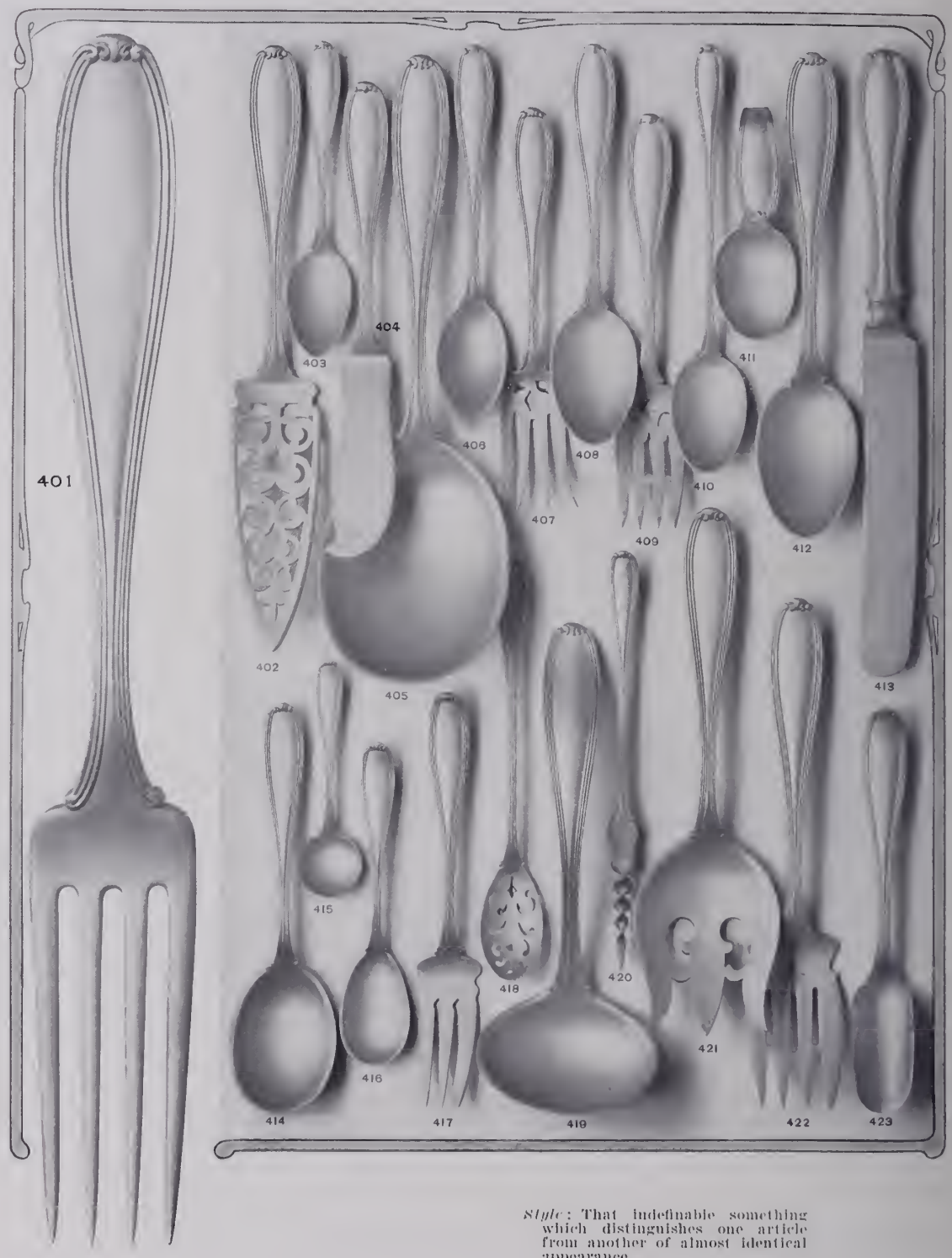
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(*See Text on Page 49.*)

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We desire to extend to our friends in the trade our best wishes for a

HAPPY AND PROSPEROUS NEW YEAR

and to express to them our appreciation of their generous support, which has made the past year the most successful one for us since the establishment of our business.

We also beg to announce the following traveling force for the coming year:

JOHN S. BRAUDE
JAMES J. DOLL
FRANK C. SHINN
J. K. PLATT
FRANK B. GIBSON

Respectfully yours,

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

FACTORY: 251 N. J. R. R. Ave., NEWARK, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

WRITE US TO-DAY

We Are The Originators

THERE IS MONEY IN IT FOR YOU

If your business is not a thorough success, it's because you need our assistance.

We seek the enterprising Retail Jewelers throughout the country who know a good thing when they see it.

We have a large corps of intelligent, experienced and high-priced men who know how to sell goods by the use of illustrations and descriptions, so get us to help you. Our advice is free.

Why not employ salesmen-in-print, on just the same basis as you employ salesmen-in-person?

Sign no contracts until you have been convinced conclusively that you are getting the best of its kind on the market. We are the only ones who have it.

Let us safeguard your business interests for 1910.

The Arnstine Bros. Company

Exclusive Retail Jewelers' Catalogs Our Specialty

CLEVELAND, OHIO

Barrows' "New Process" Guard Chains

LEAD IN

DESIGN, QUALITY AND FINISH

Every single chain is guaranteed to give satisfaction to the wearer or a new chain given in exchange.

59

Years of Jewelry making are back of this guarantee.



Every individual link is soldered.

Don't forget, Mr. Retailer, when picking out Guard Chains next season in order "to sweeten up" your stock, to ask your jobber for these "**New Process**" Chains. They bear the trademark illustrated below.

The chains illustrated here are the same identical patterns as the "**New Process**" Neck Chains which we put on the market one year ago and which were the **first goods of their kind produced in America.**

Trade H.F.B. Mark

THE H. F. BARROWS COMPANY

North Attleboro, Mass.

DEVOTING

EXTREME CARE

IN

The Manufacture of our Gold Filled Stock

and also to the

FITTING, JOINTING, FINISHING

and especially to the

SPRINGING

in conjunction with high class designing and hand engraving, has enabled us to produce

The Finest Gold Filled Watch Cases in the World

WE FEATURE

Solid Gold French Bows and Solid Gold Joints on our

25-Year Line

WRITE FOR CATALOGUE AND PRICES

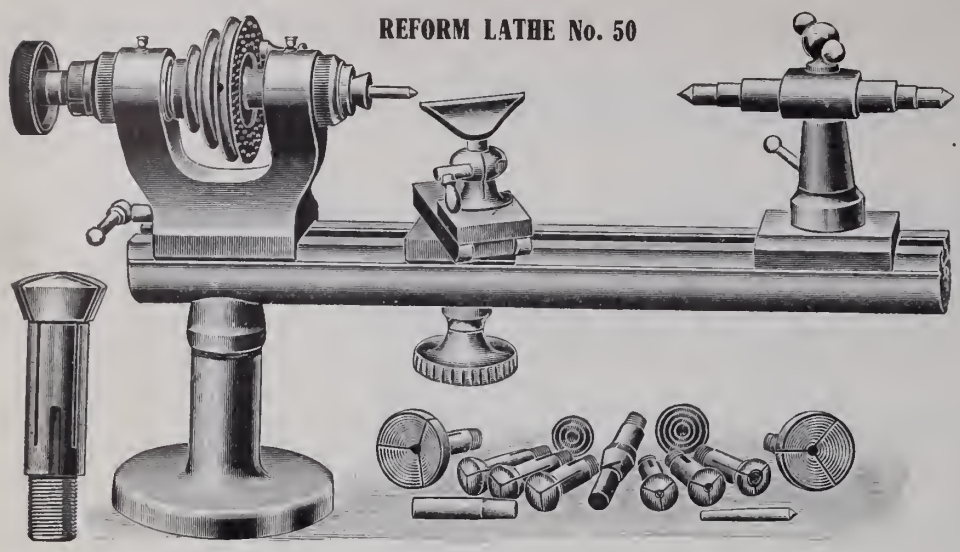
STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.
6. The head and tailstocks have a new patent device for binding same firmly to the bed of lathe.

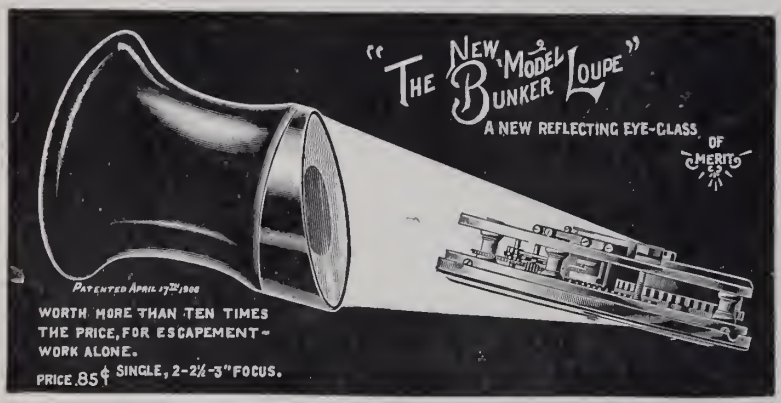
DIMENSIONS AND DESCRIPTION OF LATHE

Length of Bed.....19½ inches
Height, from bed to center. 2 inches
Swing ..... 4 inches

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

Price of Lathe, as shown in illustration, with 1 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with 1 taper; 4 Cement Brasses and 1 extra Steel Taper

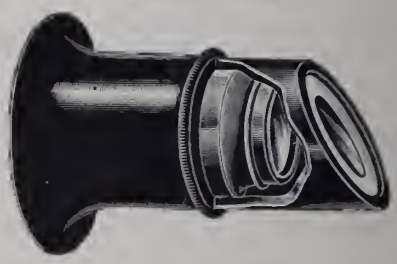
Price, $19.50



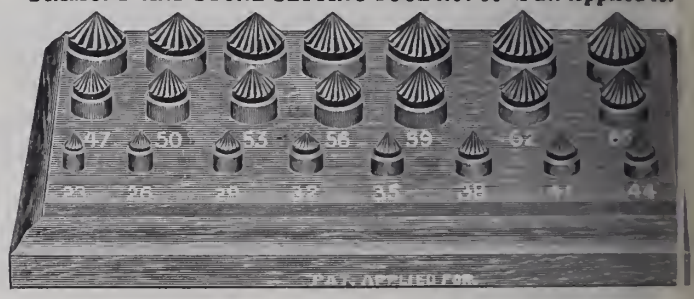
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

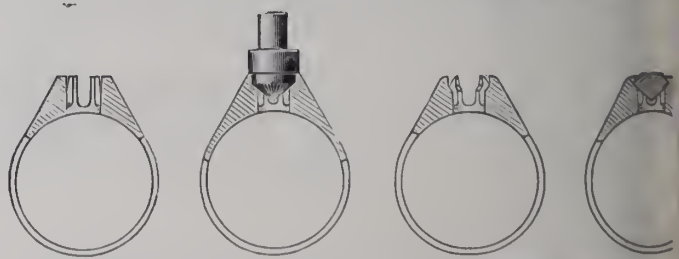
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for



The only tool that will do the work correctly and quickly.

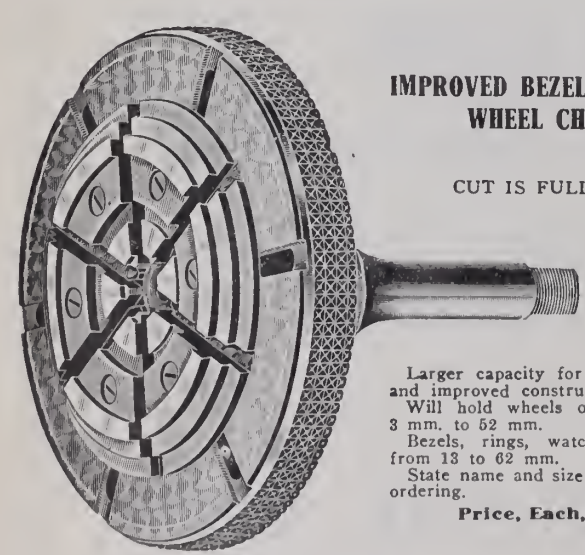


These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/16 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50



IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

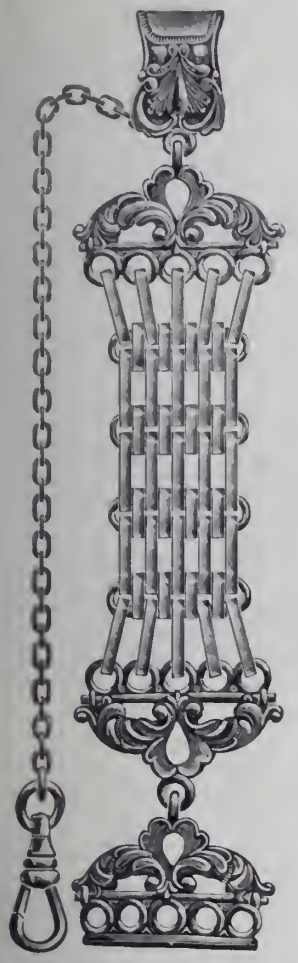
Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York



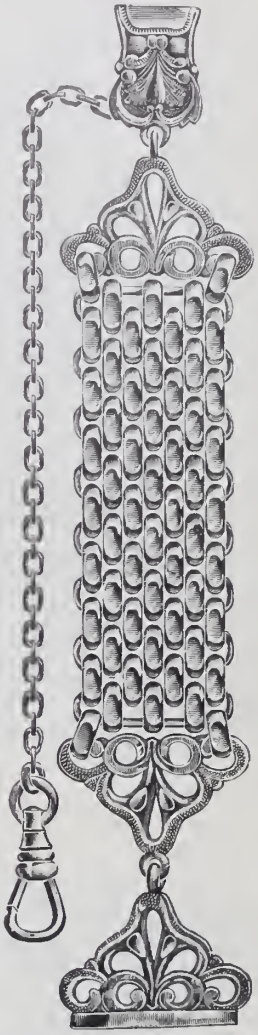
No. F 305 270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden













Fontneau & Cook Co.

NEW YORK
15 Maiden Lane

Attleboro, Mass.

CHICAGO
1609 Heyworth Bldg.



Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

Regular Size Tea Spoon and Coffee Spoon
Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R & L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog

50%
MORE SALABLE
Because 50% More Durable

Every time you sell Simeon L. & George H. Rogers Company's XII Sectional Process Silver-Plated Flat Ware, you secure a permanent customer who will bring new trade.

Admiration makes the sale. Satisfaction makes him tell his friends and come back with repeated orders.

The selling is easy. Our designs are the finest product of the silversmith's art and skill. Our name guarantees satisfaction—it marks the best in silver-plated wear.



All our standard forks and spoons are reenforced at the parts most exposed to wear, marked XII, with a triple deposit of silver that more than doubles their service.

We know that our line is the best wearing and gives the best satisfaction of any plated ware on the market. A trial order will convince you. Write for our latest catalogue.

Simeon L. & George H. Rogers Company
HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

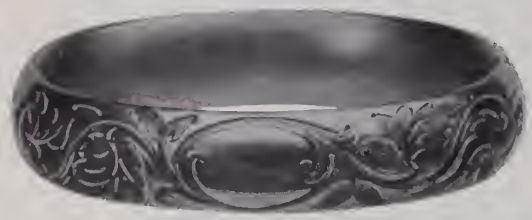
7 Maiden Lane
New York

PLAINVILLE, MASS.

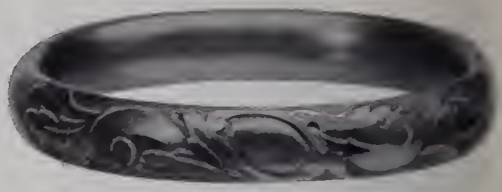
103 State Street
Chicago

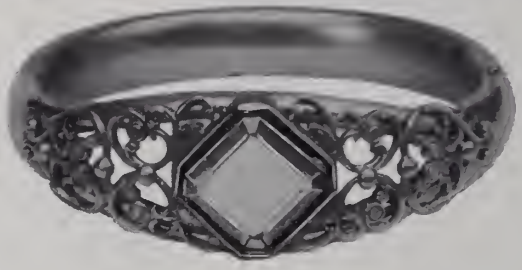
C. A. MARSH & CO.

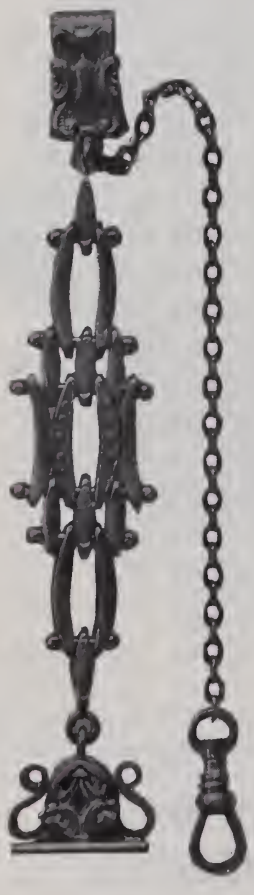
MAKERS OF EVERYTHING IN CHAINS AND BRACELETS
HIGH-GRADE, SEAMLESS FILLED STOCK ONLY

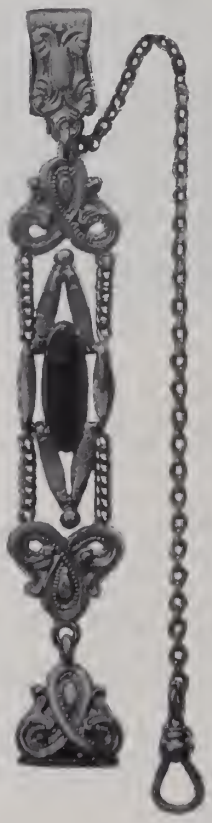


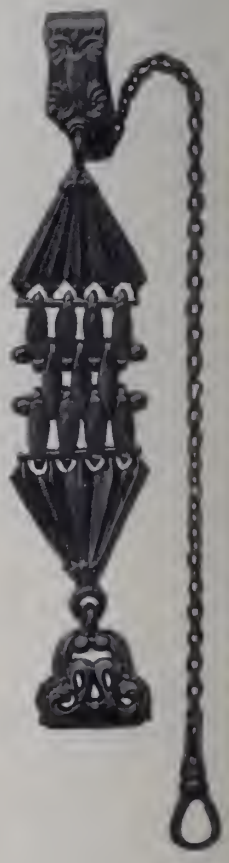
GOLD FILLED
C.A.M.&Co.
Trade-Mark
Registered











Honest values all the time have made our reputation unquestioned and our line one of quality.

Office and Factory,
ATTLEBORO, MASS.

C. A. MARSH & CO.

Western Representative,
MR. C. C. OFFERMAN

Announcement to the Trade

15 to 20 Per Cent. Reductions

¶ *Prices have been reduced on all our lines. The discounts range from 15 to 20 per cent. This is in harmony with our new policy, which permits this lower pricing of our entire stock by largely eliminating selling expenses.*

We Will Feature Selling by Mail

¶ *These reductions are made possible by reason of the fact that we are about to feature selling by mail. Take advantage of our well equipped Mail Order Department. It is at your service at all times — an up-to-the-minute department in harmony with the trend of the times.*

Important Economies Effected

¶ *By using Uncle Sam's mail as a salesman to reach an army of customers in every section of the country, we effect material economies which are distinctly to the advantage of all buyers. Our values and offerings — excellent as they have been in the past — will be more interesting than ever.*

Get Your Name On Our Mailing List

¶ *Our Spring Booklet and other timely literature will be ready in ample season for Spring trade. See that your name is on our mailing list and thus keep fully posted as to our unrivaled specialties and offerings in silver.*

Woodside Sterling Co.

170 Broadway, New York





THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

GOLD FILLED HIGHEST GRADE REGISTERED AUSTIN AND STONE INCORPORATED

CELEBRATED WATCH CHAINS

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York	San Francisco
15 Maiden Lane	503 Chronicle Bldg.



More Light for Jewelry Displays

TO display your valuable stock to the best possible advantage, to exhibit diamonds and precious stones in all their beautiful scintillations as if the bright sun were shining upon them, use the daylight quality G. E. MAZDA Electric Lamp.

With this lamp replacing the old style electric incandescent, you can flood your store and windows with *three times* their former brilliancy without adding one cent to the bill for current consumption. Your stock *requires* illumination of the best quality. For you this has been made possible by the perfection of the G. E. MAZDA Lamp, which marks the greatest advance in electric lighting since Edison's invention.

Remembering that "Brilliancy brings business," ask your lighting company for this remarkable lamp — insist upon seeing and trying the G. E. MAZDA Lamp.

General Electric Company

Schenectady, N. Y.

2390

STERNAUWARE

For The New Year
You can replenish and improve your stock with

STERNAUWARE

STERNAUWARE
For 1910

Will embrace various new designs exceptionally handsome, all of which will be illustrated in our complete 200-page catalogue (now being printed), having artistic four-colored inserts showing brassware and copperware in the actual colors of the metals.

In writing ask for catalogue No. 24

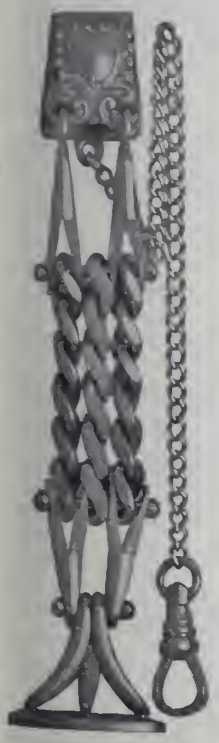
S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

Makers of
STERNAUWARE
Comprising
Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

STERNAUWARE



F1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

Fobs, Chains, Lockets, Bracelets, Crosses and Chatelaine Pins.

They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.

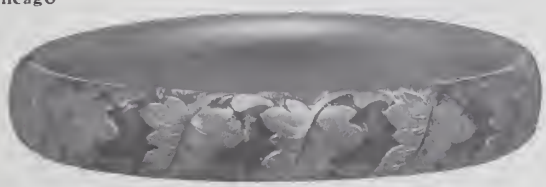


L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.



PAT. B 878
SIZE 7 in. width 7/16 in.



07



2050 E. T.

Have you made that visit to our
New York Offices? 'Twill pay you.

OUR 2050 E.T

(ENGINE TURNED)

TOILET SET

is strikingly handsome.

It is impossible in a photo graph to show the sheen whic the article possesses Or thing is certain—There nothing on the market equal it—Those who hav seen it, say so.

SIMONS, BRO. & Co

Silversmiths
Thimblemakers :: Jewele

611 Sansom St., PHILADELPHI

NEW YORK: 13 Maiden Lane; 320 5th Av
CHICAGO: 103 State Street.
SAN FRANCISCO: 717 Market Street.

When in the vicinity of any of our offic drop in and see our complete line.



This is one of Our Latest

¶ "Rockford Quality" Hollow Ware has the highest reputation for superior quality of finish and artistic design.

¶ "Rockford Quality" Flat Ware is renowned for its excellence, beauty and durability.

Sold to the Retail Jewelry Trade exclusively.
"Stand by those who stand by you."

Rockford Silver Plate Co.
ROCKFORD, ILL.


812


442/4

R. B. M.
Trade-Mark Registered.
18 74
ATRICE


442/6


809


503/2


1101/2


1026/2


502/1


1118/2


1157

BEATRICE


814


917/1


460/4

=GOODS=

ROLLED PLATE


456/3


453/1

R. B. MACDONALD & CO., Manufacturing Jewelers
Office and Factory, Attleboro, Mass.

WATCH & SWIGART OPTICAL Co

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?


No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

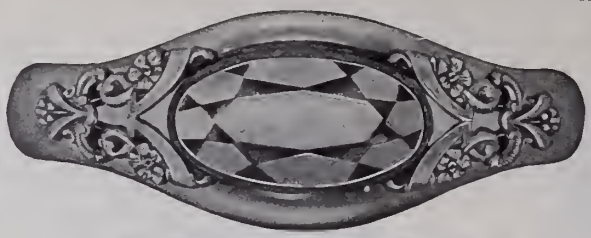
HEADQUARTERS FOR
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches
$5.50 to $450.00

Catalogue on Application
A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

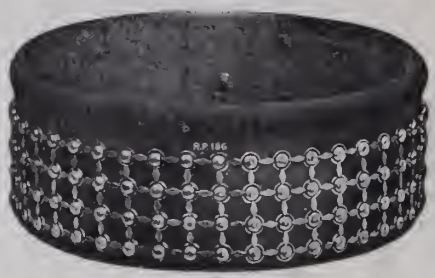
Swigart Watch & Optical Co.

328-330-332 Superior Street :: :: TOLEDO, OHIO


M 24
A. C. CO.




M 27
A. C. CO.




M 40
A. C. CO.


M 18
A. C. CO.


M 21
A. C. CO.


M 46
A. C. CO.



Late Ideas From The Line That Holds The Lead

Simply Follow The Arrow And You'll Win Out

ATTLEBORO CHAIN COMPANY

ATTLEBORO, MASS.

OFFICES
New York San Francisco Toronto

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET



A Large Variety of Patterns in All Widths

Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

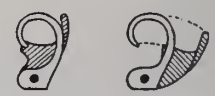
LOCKETS IN A LARGE VARIETY

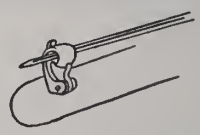
Made by **CASTIGLIONI CO.**

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

The Herpers Catch


CLOSED OPEN


Patent Dec. 3, 1901

The Popular Patent Safety Catch


515 761 800 801 853

It has well earned its popularity during the past six years.

Herpers Brothers

SETTING MAKERS

18 Crawford Street
NEWARK, N. J.

41-43 Maiden Lane
NEW YORK CITY

Established 1865



CLARENCE F. BAYER BYRON L. STRASBURGER ALBERT PRETZFELDER



The House of Newness

BAYER & PRETZFELDER CO.

IMPORTERS MANUFACTURERS

5 East 17th St., New York

Between Broadway and Fifth Ave.

GUN METAL GOODS

We take pleasure in announcing the **REMOVAL** to our new supremely fitted and commodious showrooms at the above address.

Extending to the trade the Compliments of the Season, we desire to announce that our import lines of Jewelry Novelties, Art and Fancy Goods for 1910, are far in advance in newness and originality of anything ever before produced and will be on display after Jan. 15th.

Our lines controlled by us now place us in position to serve our trade to greatest mutual advantage.

If visiting in New York a call at our showrooms will certainly be to your best interest.

Sincerely yours,

BAYER & PRETZFELDER CO.

SMOKERS' ARTICLES

BRASS GOODS CLOCKS OPERA GLASSES LORGNETTES

TIMELY MID-WINTER SUGGESTION

SPANGLED HAIR ORNAMENTS

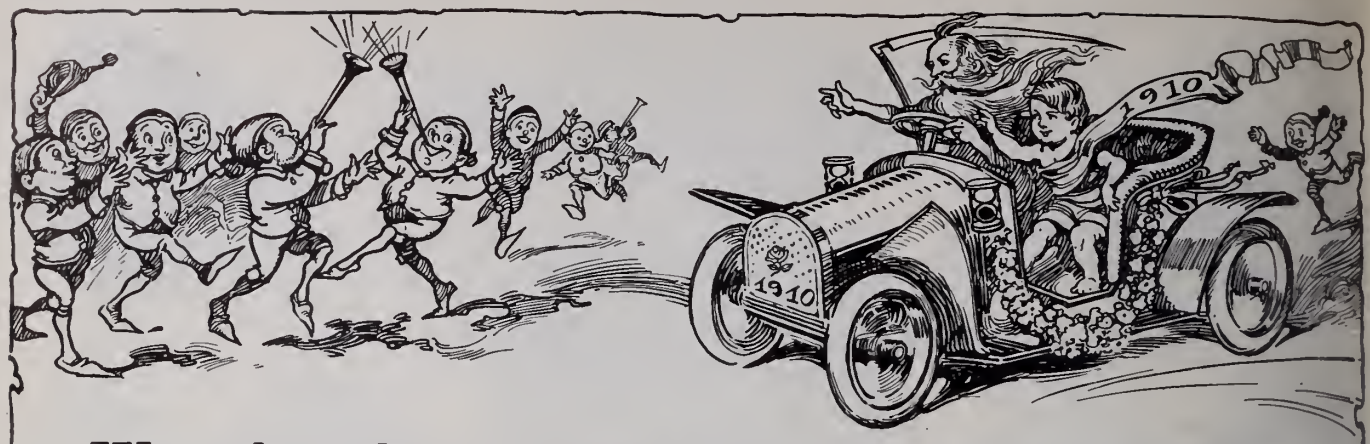
OPERA, theatre and social season now in full sway, a period of most fashionable coiffures. A new note is sounded in Hair Ornaments. Something old yet new, an interesting revival of delightful, sparkling, spangled creations in the form of butterflies, flower sprays, bow knots, etc., fascinatingly finished in gold, silver, pink, lavender, green, blue and some in black. Perfectly suited to present style of head-dress: a revival too. Spangled Bandeaux encircling the entire head. Up to the dignity of a jeweler's stock. *Retail profitably at from $3.00 to $10.00 each.*

Creating Importers of

D. Lisner & Co.

Jewelry Novelties

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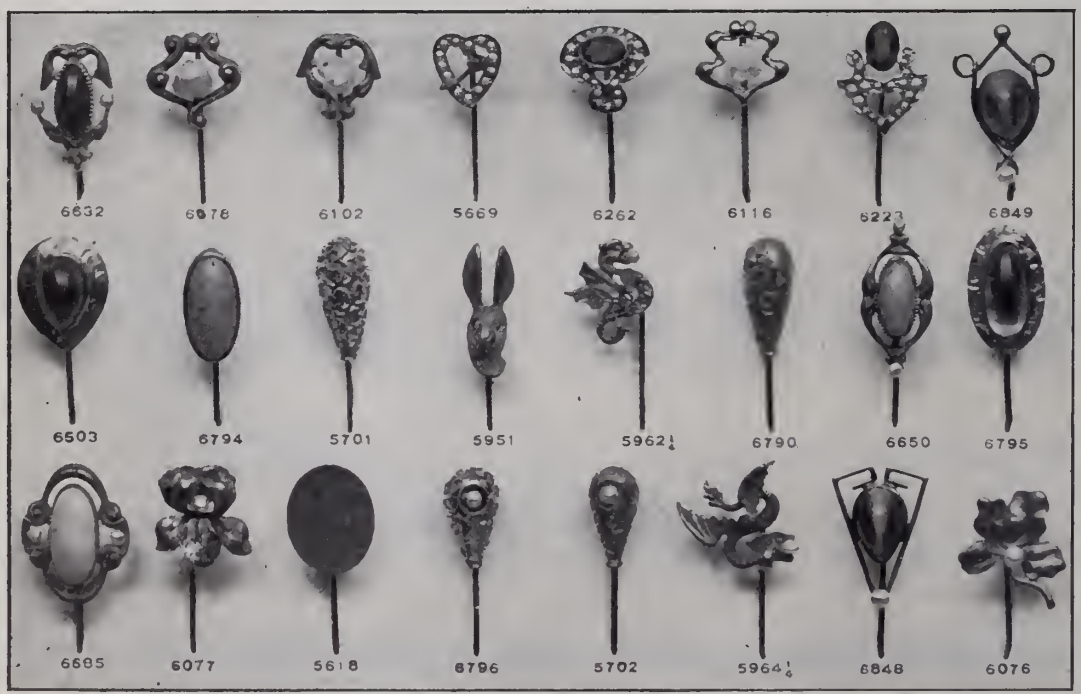


We take pleasure in again extending to the trade the usual holiday greetings; we assure them of our appreciation of favors extended during 1909, and anticipate and trust for a continuance of same during 1910. We wish them all

A Happy and Prosperous New Year.

HENRY FREUND & BRO.

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AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

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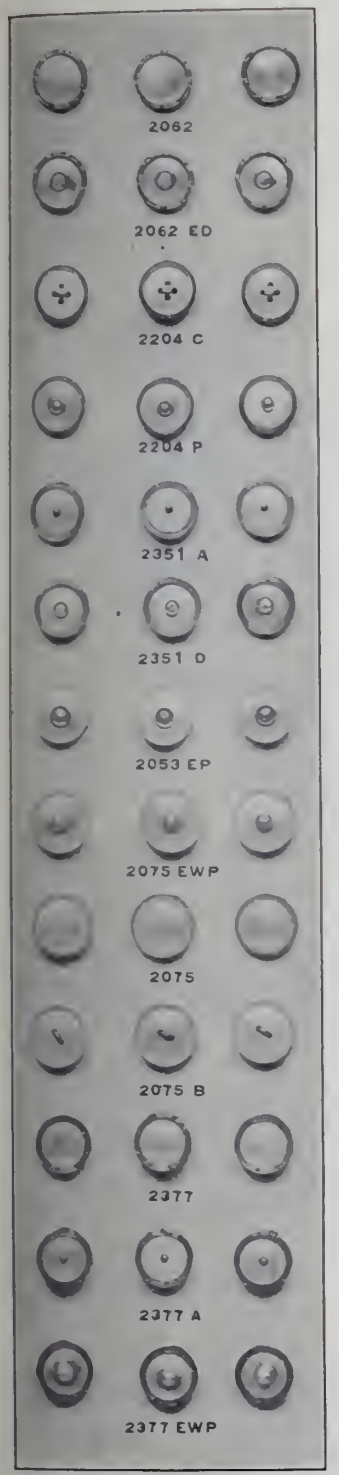
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Bodkin-Clutch
Studs and Vest Buttons

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KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

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If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

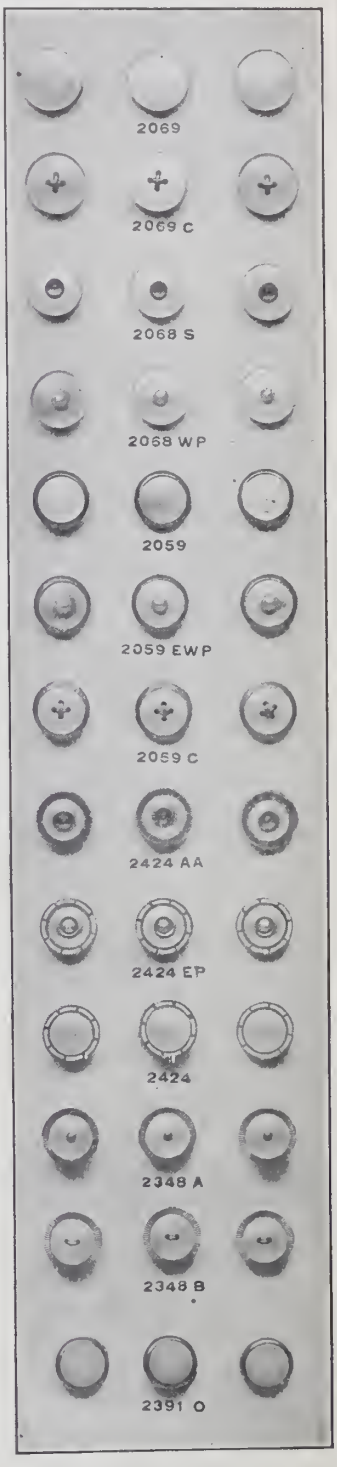
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Our New Combination Cigar Cutter Match Box



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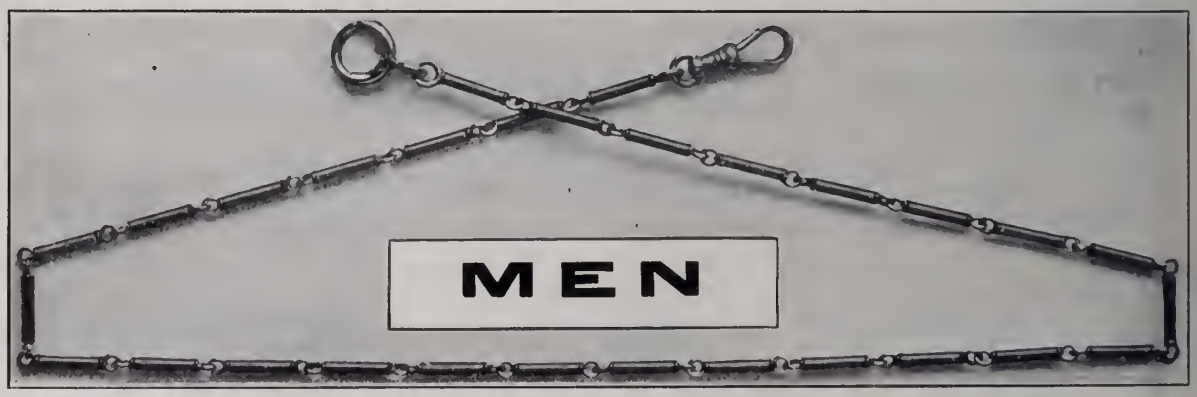




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Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

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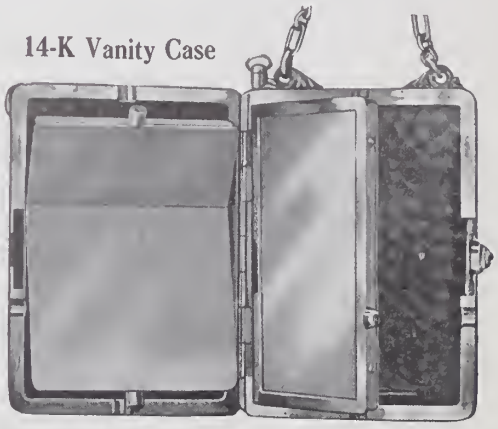
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S. K. & W.

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Our workmanship and facilities for construction are unsurpassed.

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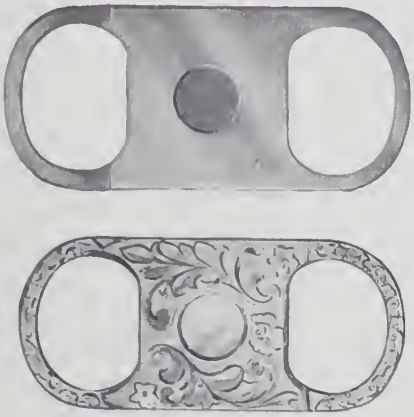
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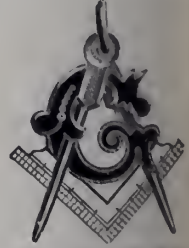
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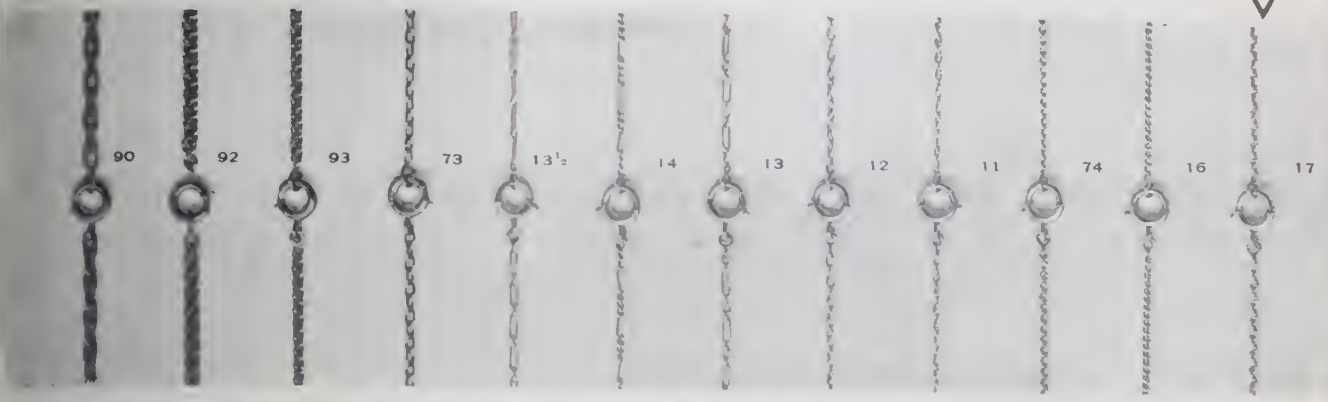
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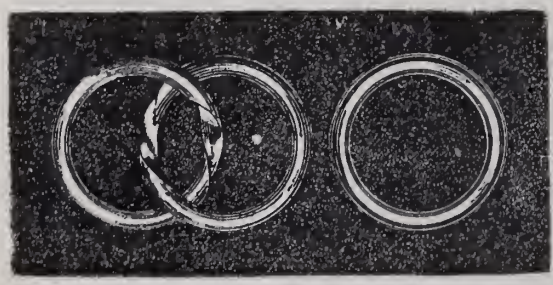
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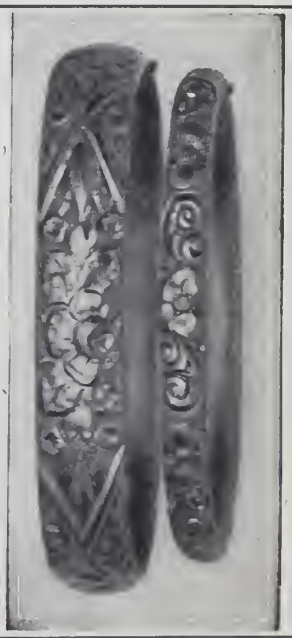
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No. 58

Full line of the foregoing, and any other desired pieces in the A-K Silver Deposit Ware, sent on approval.

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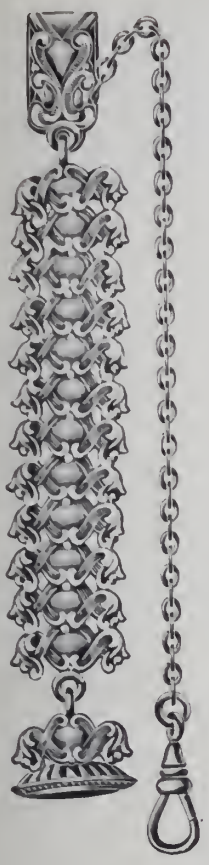
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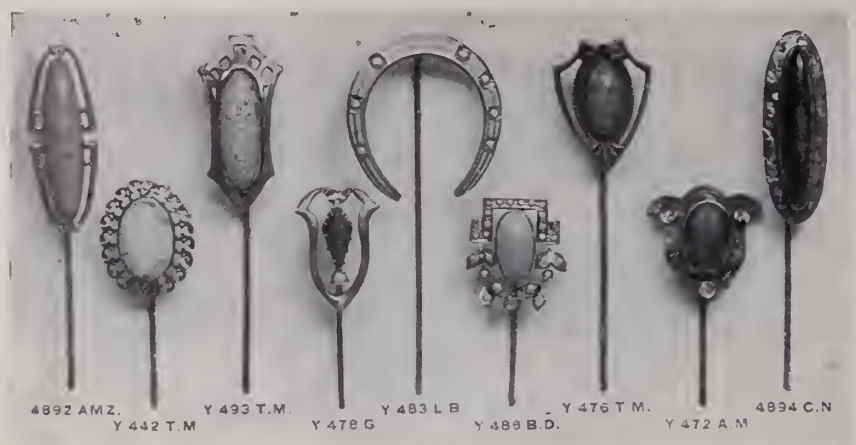
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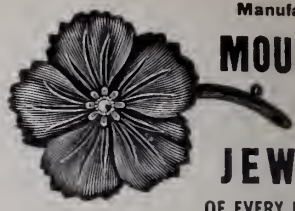
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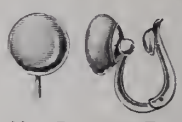
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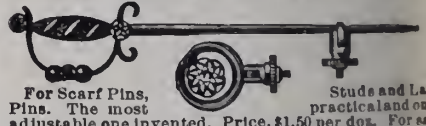
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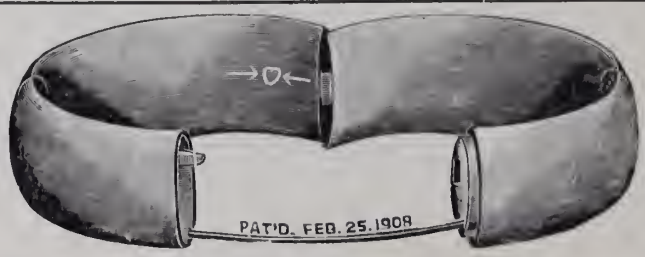
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We Are Three Years Old

We started in 1907.

In 1908 we did more than **three times** the business of the first year.

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By reason of fine goods, at moderate prices, that sell; by reason of square dealing and courteous methods we ask a share of your patronage in 1910.

We are making "Jewelry of Distinction."

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Our **"Staples"** are lower in price than any other goods of equal quality.

Our "Different" goods are so fine that they justify our claim of "Jewelry of Distinction." We cater to the **best class of Retailers.**

If you do not carry our line **we both lose.** Permit us to show you our goods. They speak for themselves.

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if it is fastened with a FOSTER FOB FASTENER. Unlike the safety fasteners of other makes, the Foster Fob Fastener is easily operated, as cuts show, and yet is so strong that it will tear the fabric before pulling out. By pressing thumb and forefinger the pawl is released and the fastener may be removed. This Fob Fastener and Chain may be applied to any fob. **Ask Your Customer to Let You Put on to His Watch a Fastener That Is Safe.**

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WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, JANUARY 5, 1910. No. 23.

Notable Medal Struck to Commemorate 100th Anniversary of the Establishment of the Diocese of New York

CATHOLICISM and art have again clasped hands and produced a symbol of beauty that testifies at once to the glory of religious faith and to a century of labor in the field of Christian work. The American Numismatic Society, an organization devoted to art and history, has had the honor of producing the medals which are to be issued by the Roman Catholic Church in commemoration of the 100th anniversary of the establishment of the Diocese of New York. This important event was celebrated in the city of New York in 1908, and brought to this city thousands of Catholic clergy and laity from every part of the world. The medal, which has been struck to commemorate this notable mile-stone on the path of the church, is a distinct achievement in medallic art, possessing beauty, charm and simplicity as well as power in respect to the historical, religious and educational value.

The obverse of the medal contains seven portraits in apparently strong relief of the prelates who have been at the head of the Diocese of New York during the first century of its eventful existence. On the lower left-hand side is the portrait of the Rt. Rev. Luke Concanen, O. P., who was appointed the first bishop of New York. At the lower right-hand side is the portrait of the Rt. Rev. John Connelly, O. P. These two prelates were succeeded in New York by the Rt. Rev. John Dubois, whose portrait is immediately above that of the first bishop. Another portrait is that of Archbishop John Hughes, who was so severely troubled and harassed by the race prejudices and attacks from the "Know-Nothings" of his day. His portrait shows a face of so much gentleness it gives little evidence of the force of his nature when roused to defensive action.

Archbishop Hughes was succeeded by Cardinal Archbishop McClosky, whose portrait appears at the upper left hand of the medal. He was the first cardinal to be appointed in America, and had charge of the Diocese of New York from 1864 to 1885. Succeeding him was Archbishop Corrigan, whose death a few years ago was keenly felt as a personal loss by Americans throughout the country irrespective of creed or race. His portrait appears at the upper right hand of the medal.

These six portraits, so faithfully executed by the sculptor, surround the profile of His Grace John, Archbishop Farley, the present head of this great diocese. His likeness is twice as large as that of his predecessors. The sculptor has been admirably successful in suggesting in this bas relief portrait much of the benign tenderness that is so characteristic of the archbishop's face. And this tenderness is reflected without any sacrifice of firmness, strength and goodness, attributes that have made his name a household word throughout the diocese, in every home where hope is ever alive and charity a constant blessing. Just below the archbishop's portrait is a replica of the Pectoral Cross presented to him by Pope Leo XIII when he visited Rome during the reign of that pontiff. At the very top of the medal and over the head of the archbishop's portrait is shown the symbol of the Holy Spirit—the dove within the trefoil typifying the Holy Trinity.

The reverse of this magnificant medal shows a faithful reproduction in miniature of St. Patrick's Cathedral on Fifth Ave., New York. The sculptor has carried out with extraordinary care and infinite exactness many of the details of this imposing structure, the lower part of which is almost a perfect reproduction of the famed Cathedral of Amiens, the architect, Renwick, closely following the same in his original design, while the upper part, with its lofty spires, follows closely in design that of the Cathedral of Cologne. The perspective in the medal is so perfectly shown that one is immediately impressed by the great depth and majestic proportions of this noble structure. At first glance of the medal one is led to suppose that the relief is exceptionally great, but upon closer inspection one discovers that the illusion has been created by the masterly skill of the artist.

On the left of the cathedral, in a shaded background, is shown old St. Peter's of 1808, while on the right in the background is an exquisite miniature of old St. Patrick's in Mott St., consecrated in 1815. Although the architectural details of each structure are but faintly shown, they are perfect in every respect, and upon close examination disclose, among other things, the oil lamp in front of St. Peter's Church on Barclay St., which will remind some old New Yorkers of the days when gas was unknown and electricity undreamed of by the most imaginative.

At the bottom of the reverse is a reproduction of the coat-of-arms of Pope Pius VII., who created the Diocese of New York in 1808, while at the top is the coat-of-arms of Pope Pius X., now happily reigning in the Vatican. At the left and right, respectively, are the coats-of-arms of the Diocese of New York and of His Grace, Archbishop Farley. The reproduction of the cathedral is surrounded by a laurel wreath, and between this wreath and the edge of the medal are the words, "Centenary of the Establishment of the Diocese of New York," with the dates, "1808-1908."

The composition of this medal is a work of high art and will bear the closest scrutiny and study, the important events of 100 years of the wonderful strength, activity and achievements of the Catholic Church of New York being splendidly represented within the small space of two and three-quarter inches. Each step of the work of designing and die cutting by the Medallic Art Co. has been made under the supervision of the Rev. Joseph F. Flannelly, and then submitted for revision to Archbishop Farley, whose admirable taste in all matters of medallic art is generally recognized. Through an arrangement made with Archbishop Farley by Archer M. Huntington, president of the American Numismatic Society, and Edward D. Adams, of the medal committee of this organization, this, the most important medallic issue of this great church, will go forth to the people of all the world with the seal of the American Numismatic Society on each piece.

The numbered issues of this handsome medal will include No. 1 in gold, which will be sent to Pope Pius X., No. 1 in silver and No. 1 in bronze, both of which will be present to Archbishop Farley. Gold ones also go to Mr. Huntington and to Cardinal Logue, of Dublin, Ireland. Nos. 2 to 76 in silver and Nos. 2 to 101 in bronze have been reserved for subscribing members of the American Numismatic Society, while large numbers, in both silver and bronze, will be struck for distribution among the members of the clergy of Europe and America as well as among the members of the United States Catholic Historical Society, the Catholic Club, the Holy Name Society, the Knights of Columbus, the Ancient Order of Hibernians and the various religious and civic organizations that participated in the memorable centennial celebration of a year ago.

The medal is a distinct and praiseworthy example of the medallic art, definitely marking the great step that has been made in the last few years in this highly important but somewhat neglected craft. The American Numismatic Society may well be proud of the achievement of its member, J. E. Roine, who has put so much of his heart and skill into this great work. The medal is without question the finest that has ever been issued by any church in America, and is likewise the equal of the best that has been produced in Europe in many years. It truthfully commemorates 100 years of eventful American history, and will ever be treasured as a potent symbol of the fact that "Art is long, and time is fleeting."

Simon L. Potter, 65 years old, and for many years a resident of Altoona, Pa., died, recently, at the home of his daughter, 1219 19th Ave., at that place, after a year's illness, of dropsy. He is survived by a widow and three sons. He was at one time engaged in the jewelry business.



Patented, May 12 1903.

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In thinking over your business plans for the year 1910, relating to the buying of gold jewelry, progressive retail jewelers ought to consider the following facts:

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Second—They have given complete satisfaction to not only the jeweler who sold them, but to the man who wears them.

Third—They are automatic in action, and answer the purpose for which they are intended with more satisfaction than any similar articles now made.

Fourth—They have back of them the broadest guarantee possible; a new one cheerfully given if an accident happens.

Will a retail jeweler be doing the right thing toward himself, or his customer, unless he carries a good line of Larter Shirt Studs and Larter Vest Buttons in his stock?

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Trade-Mark



Reg. U. S. Pat. Office

Patented Dec. 18, 1900, and Feb. 5, 1901.

Reigning Jewelry Fashions Noted in Paris.

Dainty Novelties in Gold, Silver, Gems and Metal Now in Demand Among the People of Taste in France's Capital.

PARIS, Dec. 20.—Aquamarine is in high favor this season, large oval stones in mill grain setting. Olivine and aquamarine is a novel association, also aquamarine and amethysts, the latter set pavé around a great pale green stone.

The amethyst vies with the aquamarine in popularity, and as there is great variety in color all tastes may be suited, as this stone ranges from a dark velvety purple to the faintest lilac, the latter shade, however, being rather rare. In inexpensive daylight pendants may be included those of curiously beaten gold resembling the workmanship of old *cinque cento* reliquaries. A remarkable example was of tarnished gold, the outside forming wings which were striped with scarlet enamel. The saint's head of raised gold was surrounded by a border of *bleu de roi* enamel, while the halo was of diamonds. Encircling the medal was a border of sapphires in pavé setting.

Locust wings form the motif of an airy-looking corsage ornament, their gauzy texture being represented by platinum wire, studded occasionally by small brilliants, while the head of the insect consisted of a single large yellow diamond with ruby antennae. The scarab in bright blue turquoise matrix or jade is like the more elaborate ones, with outspread, stone-studded wings.

The peacock never grows old, and a handsome pompadour ornament for the hair shows a couple of upstanding peacock plumes of blue and green enamel and emeralds and sapphires with a diamond stem. Among other hair decorations is a back comb of translucent white horn, over the top of which runs a blackberry vine, the fruit expressed in small black pearls.

Very showy is a fighting cock in white and yellow diamonds, with the crest of scarlet enamel. More modest is a large daisy of yellow topaz set open fashion in petals of openwork blackened silver.

A little departure from the ordinary is a sautoir with hammered golden links, varied by leaves of green enamel and pale pink single rose petals. The diamond star and slender crescent have their admirers, but the jewelers show such variety in their creations now that these older forms, which lack originality, are not as desirable as they once were.

For gentlemen there is a scarf pin showing a trotting horse in gold studded with brilliants, also a splinter-bar of gold and platinum. A cleek with a tiny pearl ball is another form of scarf pin affected by the sporty man. The automobile and the aeroplane in gold and brilliants often dangle from a gentleman's watch chain.

Waistcoat buttons and sleeve links made of deer teeth set in silver claws are uncommon and sought for by hunters. The tiger claw is also liked, but is rather large as a scarf pin. Animals' heads, tiny jockeys, entwined whips and stirrups are among the assortment of men's jewelry.

Pretty flower holders show infinite variety. One is a well of cream-colored porcelain over which clambers a wealth of pale pink roses by the side of which stands a pretty girl picking the flowers and throwing them in a china basket representing white osier. Quaint girls and boys' figures in picturesque short-waisted costumes hold golden basket on each arm, which are intended to receive violets or other short-stemmed flowers.

A new smoker's lamp is in the shape of a silver fish, while more striking is another called the "Lucky Devil," of oxidized silver. Crystal claret jugs and salad bowls are held in stands of etched copper. A lemonade pitcher is silver-bound and in silver supports on each side are held tall glasses.

A great convenience for those who hate to wind a clock is one which is warranted to go for two years. Most useful is the illuminated face of the radium watch, the illumination being provided by an infinitesimal portion of radium mixed with some coloring matter. For motorists and coachmen on a dark night, for sick nurses and travelers it is invaluable. It also is provided with an alarm.

Effective are sugar and fruit bowls of delicately pierced silver gold-lined. Both elegant and delightful is a tiny cut glass bottle in a silver support and suspended from the waist by silver chains.

There is great diversity in bon bon and pastille boxes, those showing concentric rings of contrasting enamel being among the most attractive. Others are small scales of mother-of-pearl with silver decoration. Queer is a tortoise-shell box in the shape of the animal, the scales picked out with tiny rhinestones. Unobtrusive vases for a single blossom are of crystal in the form of a convolvulus and set in a stand of twisted silver vines, with the base of interlaced leaves.

The latest ugly emblem of luck is called "By Jingo and King of Germs," which is presumably a preservative against disease and ill fortune. This miniature monstrosity is provided with opal or ruby eyes. The guillotine cigar cutter has a somewhat sinister appellation, but is a great boon to the devotee of the weed, as it is quite flat and easily contained in the pocket.

Silver potpourri boxes are popular for small presents, one in the form of a tiny warming pan of silver being novel. Another shows a top of reticulated silver wire, over which climbs a branch of mistletoe with its green leaves and waxen berries. Rouge flambé ash trays in the form of a pig are liked.

Magnificent is a desk set, the paper-holder being of gilt, with the front formed of a splendid bird with outspread tail, the eyes of the plumes in flashing blue and green nimili gems and jade. The blotter, paper cutter and blotter are similarly ornamented. Brandy bottles of low Dutch shape are of plain thick glass set in a cup of silver gilt. Another pretty perfume holder is an enameled ball into which is fitted a tiny glass tube.

COUNTESS DE MONTAIGU.

The Bugbears of Art.

Abstract of lecture by PROF. W. R LETHABY.

IN the course of an address at the distribution of prizes to the successful competitors in the London Gold and Silversmiths' Art Council Competitions, Professor W. R. Lethaby of the Royal College of Art, said: "I feel I might claim kin as a workman, because I feel that a workman is ever an artist. I feel in a false position in addressing those who are more justly entitled to be called artists than myself, but I want to address you as students. As an architect and general designer I am called an artist; I even pose as one, but I am only a designer, not a worker, but as I try to realize what it must be to conceive and actually execute I realize the shortcomings of the mere designer for, indeed, the so-called artisan is the bona-fide artist since the craftsman goes to the root of the subject, therefore he goes to the root of his art and can claim, with every right, to be an artist."

There are, Professor Lethaby said, several bugbears to the student; "we are far too apt to be terrorized by words. Very often we are frightened by mere phrases and their embroidery. All skilled work is art. Be sure of that; don't let mere words frighten you because if you do you will make your work suffer. To arrange how work should be done is design, and to feel it grow under your touch will give a recompense which no mere designer can ever obtain. Skillful craftsmanship and good quality in your work leads on to art. Skill and merit in the working of gold, silver, wood, or iron is art. There is really no proper distinction between the artist and the artisan, indeed, as I have said, the so-called artisan is the bona-fide artist. Great distinctions have been set up—most injurious distinctions, I think—with a view to shutting out art from the workman. There is no proper distinction; the artist is a skilful workman.

"Another difficult and terrifying word is beauty. If you are frightened too much of beauty you will never progress far. Beauty is like nice behavior. If you think too much about it, it will escape you and will never come to you. I verily believe that the plain, the obvious, and the simplest of things made by the workman and in the finest workmanship, really means beauty. Such simplicity will come to you as expressive of that which is more or less natural, fear of missing it is agonizing. My first point is that art is workmanship; my second point is that beauty is a thing that will come of necessity to good workmanship. The fine examples of plate which the Goldsmiths Co. owns include some magnificent works by Paul Lamerie and Vecht. Beauty, as an exquisite flower, is stamped all over the work, but beauty is real simplicity, and though the great and rich work of these famous artists leaves nothing to be desired in technique the cup and a porringer of the Tudor period, though the simplest possible designs, are perfect in form, exquisitely finished, and bearing traces of the work of the masterhand; perfectly plain as compared with the chef d'ouvres of Lamerie and Vecht, but, nevertheless, of such exquisite beauty and perfec-

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Roman Pearl Necklaces

ion that the connoisseur would prefer them o the most sumptuous and grandly ornate pecimens of the silversmith's art.

"Now as to design. This is a thing that rightens all young workmen. Children are lways designers. Give a child a piece of paper and a pencil and it will evolve trange flowers and beasts and other things which are based upon its limited knowledge of the real things. That is instinct and only wants leading and helping to perfection. Design is merely arranging how good work hould be done. Instinct brings about many good results. A painter goes along painting his picture and when it is finished he s struck with the revelation its completeness brings home to him. It is the revelation that gives him the real pleasure of his work. Drawing is simply an aid to design. Drawing is essentially a second language; t expresses things for you that cannot be xpressed in writing, and that is all, for he artist visualizes what he desires to produce and need not necessarily make an elaborate design on paper, for design must e growth.

"And now as to orginality. It is a word which has frightened more artists than nough. A young man thinks it is a thing o be avoided and a thing that can never be onquered. Yet it is also a thing that will ome to the conscientious student. Aim irectly at originality and it will come right nough; it will come as a final touch to the nan who knows; it does not come to gnorance. Of course, there are some exceptions here and there, but look at all the nost beautiful work throughout the ages nd you will find that originality has come o the men who have had the forethought o act and to think for themselves. The old masters reaped their rewards for their truly original thought; study their works nd you will get encouragement, and learn how much the craftsman's instinct will rise above mere draughtsmanship, and in trying to work in the spirit which prompted these men, whose work lives though their names are forgotten, the student will learn he lesson of diligence and application and that originality is a mere bugbear which must be forgotten since growth and so-called newness can only come from those who know and act.

In concluding his lecture, Professor Lethaby said the artist is the competent workman; beauty is the final touch which comes to successful workmanship; design is originality made successful, and originality is a certain final result, or growth, which comes to the man who thinks for himself." ST. GEORGE.

Colombian Emerald Mine Concession Now Open, the Old Contract Having Been Cancelled.

WASHINGTON, D. C., Dec. 29—A cablegram from Minister Elliott Northcott, at Bogota, states that the Columbian Congress adjourned on the evening of Dec. 11, to meet again June 15, 1910. He adds that Congress cancelled the Muso emerald mine contract, held by an English syndicate. The contract will now be sold to the highest bidder by the government after three months' notice.

The full particulars of this contract were previously given by Consul-General White, the manuscript report of which will be loaned to interested people by the Bureau of Manufactures in this city.

Prices Realized at Fourth Quarterly Ivory Sale Held in Antwerp.

Consul-General Henry W. Diederich, of Antwerp, transmits the following information concerning the last quarterly sale of ivory in that city, the weights being given in kilos (one kilo equals 2.2 pounds):

The fourth quarterly ivory sale was held at Antwerp, Nov. 5, 1909, when the following amounts were disposed of:

Designation.	Kilos.
Abyssinia	1,582
Angola	36,825
Congo:	
Hard	54,227.5
Soft	4,134.5
Gaboon	1,266.5
Senegal	9,031.5
Sudan, soft	666.5
West Coast	1,285
Total	109,018.5

It will be of interest to compare the total sales for this quarter with those for the corresponding quarters of the years immediately preceding, which are reported as follows:

	Kilos.		Kilos.
1900	85,871	1905	97,393
1901	81,779	1906	73,015
1902	84,101	1907	102,105
1903	103,449	1908	100,216
1904	77,115		

MARKET FIRM—STOCK ON HAND.

Of the 109,018.5 kilos disposed of at the 1909 fourth quarterly sale, 100,688 kilos brought very firm prices for good tusks, the finer qualities showing a rise of one to two francs (one franc equals 19.3 cents). The demand for bangle tusks was less active, and prices were about one and two francs lower for the heavy and light tusks, respectively.

Prices for billiard-ball tusks were also two francs lower, and scrivellos 0.5 to one franc. As the latter qualities only figured to a very small extent, the result of the year's sales was very satisfactory, although exceptionally important quantities were offered.

At the close of the sale the stock of ivory on hand was about 190 tons. The amounts held in previous years at corresponding periods were as follows:

	Tons.		Tons.
1900	98.5	1905	96
1901	112.5	1906	97
1902	142	1907	110
1903	145	1908	210
1904	96		

The next quarterly ivory sale will take place Feb. 1, 1910.

During the height of the holiday shopping season A. M. Klock, 4 N. S. Main St., Shamokin, Pa., discovered that he had been robbed of two valuable diamond rings worth $200. Having his suspicions as to the thief, he inserted an advertisement in a local newspaper to the effect that the guilty party was positively known and that an arrest would follow unless the rings were returned. Several days thereafter Jeweler Klock received a letter containing the two stolen rings.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Dec. 29.—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the Port of New York for the week just ended:

Alexandria: 1 case plated ware, $146.

Antiqua: 3 cases watches, $180.

Auckland: 10 cases plated ware, $867; 100 cases clocks, $1,433; 1 case watches, $106.

Bangkok: 7 cases clocks, $111.

Bremen: 2 cases jewelry, $277; 4 cases watches, $2,925; 4 cases watches, ——; 1 case silverware, $200; 2 cases jewelry, $675.

Bombay: 28 cases clocks, $1,500; 15 cases clocks, $4,115.

Calcutta: 9 cases clocks, $140; 122 cases clocks, $1,216; 60 cases clocks, $875; 34 cases clocks, $578.

Cape Town: 4 cases plated ware, $336; 1 case silverware, $137; 21 cases, $340.

Cartagena: 11 cases optical goods, $180; 2 cases clocks, $115.

Colombo: 40 cases clocks, $754; 3 cases watches, $320.

Colon: 2 cases silverware, $115; 1 case jewelry, $391.

Curacao: 28 cases jewelry, $318.

Demerara: 1 case silver, $300.

Frankfurt: 2 cases optical goods, $150.

Genoa: 2 cases plated ware, $507.

Glasgow: 37 cases clocks, $544.

Hamilton: 6 cases clocks, $143.

Hamburg: 3 cases plated ware, $506; 2 cases optical goods, $156; 1 case clocks, $190; 2 cases jewelry, $550.

Havana: 34 cases clocks, $310; 17 cases jewelry, $1,239; 1 case jewelry, $522; 23 cases clocks, $575.

Havre: 2 cases silverware, $5,477; 1 case plated ware, $500; 7 cases jewelry, $157.

Kingston: 3 cases plated ware, $232.

Liverpool: 151 cases clocks, $3,105; 5 cases jewelry, $550; 1 case jewelry, $500; 1 case watches, $1,200; 3 cases jewelry, $600; 56 cases clocks, $765; 4 cases jewelry, $603; 3 cases plated ware, $186; 2 cases watches, $1,200; 2 cases silverware, $978; 3 cases thermometers, $150.

London: 51 cases clocks, $502; 174 cases clocks, $3,037; 25 cases watches, $4,484; 3 cases clocks, $493; 10 cases optical goods, $8,407; 38 cases clocks, $1,168; 1 case watches, $210; 59 cases clocks, $2,085; 3 cases watches, $367; 2 cases optical goods, $175; 9 cases watches, $1,601; 7 cases optical goods.

Manchester: 34 cases clocks, $316.

Manila: 1 case watches, 150; 31 cases clocks, $879; 2 cases optical goods, $150.

Maracaibo: 9 cases plated ware, $828.

Melbourne: 26 cases plated ware, $1,499; 6 cases optical goods, $588; 2 cases watches, $364; 218 cases clocks, $2,353.

Montevideo: 2 cases plated ware, $162.

Oporto: 23 cases clocks, $378.

Port Antonio: 1 case silverware, $132.

Rangoon: 74 cases clocks, $1,098.

Rio de Janeiro: 1 case optical goods, $601; 4 cases clocks, $123; 18 cases clocks, $236.

Savanilla: 3 cases plated ware, $514.

Singapore: 2 cases plated ware, $137.

Sydney: 12 cases plated ware, $198; 40 cases clocks, $404; 88 cases clocks, $1,325.

Southampton: 2 cases jewelry, $500; 2 cases plated ware, $100.

St. Petersburg: 3 cases optical goods, $393.

Tampico: 1 case plated ware, $267; 1 case silverware, $122.

Trinidad: 11 cases clocks, $161.

Vera Cruz: 12 cases plated ware, $121.

Yokohama: 42 cases clocks, $215.

A. L. Sackett, until recently of the Buck Silver Co., and formerly connected with the Dueber Watch Case Mfg. Co., is now with the Rockford Watch Co., Rockford, Ill., having taken charge of the advertising and sales department of that concern Jan. 1.

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President Archibald of the A. N. R. J. A. Addresses Jewelers on the "Fixed Selling Price."

BLAIRSVILLE, Pa., Jan. 1.—President Archibald of the American National Retail Jewelers' Association has just issued the following announcement to the jewelers of the United States:

The Christmas holidays are over. We trust that every retail jeweler in the United States had the most prosperous business. We trust that the holiday trade that closed was your banner year. No doubt many valuable lessons have been learned from the experience of the past holidays. Every thinking retail jeweler knows by this time what changes were brought forth in the trade. The question arises with every thinking jeweler how to make next year a better success. No doubt many customers came into all our stores and could not be pleased either in variety of goods or prices. I think that our customers, the buying public, have taught us all a great many lessons. The favorable comments and unfavorable comments that every retail store has received during the past holiday trade should teach us some things that we have not thought of before. To all these things every retail jeweler should give careful thought.

Now since the Christmas holiday rush is over and we have all gotten back to our normal business and found our equilibrium, it is important that our minds should turn back to our association work. During the past year which has gone into history many results have been brought about that have been beneficial to the retail jeweler. During the coming year we expect to bring greater results.

During our holiday rush no doubt some things have been brought vividly before us. I think every retail jeweler can say with me that the goods that have been sold at a fixed selling price by the manufacturer have been sold with much greater ease and pleasure than those on which we had to place the price. We have noticed in our business, as have thousands of other retail jewelers, that many lines of goods were sold without much profit. This was due largely to the fact that the retail jeweler was compelled to set his price and often had to battle and barter with the customer to secure a living profit on the same. We may here add that even with some lines of watches that retail jewelers sell which do not have a fixed selling price a great difficulty arose in making a living profit. My experience was more vivid this year than ever before with the watch proposition. When I handed out a watch to a customer that had a fixed selling price upon the complete watch or the movement alone, it was a very easy matter to convince the customer that the watch was worth the money and that there was no deviation from the price. Just as soon as I showed a customer another watch that did not have a fixed selling price and I told them what my price was then a barter began as to how much less this watch could be bought. Never before have I been so thoroughly convinced that a fixed selling price is a good thing for the retail jeweler.

Every article in my store which has a fixed selling price sold with more ease than did other goods. In fact any clerk in my store could sell a restrictive article as well as I could. When a customer asked for a watch having a restrictive price it was an easy matter for any clerk to sell it. When a customer asked for a certain watch having so many jewels enclosed in such a case you were well aware that the customer came loaded with "cut prices" from some department store or some jeweler who could not make a sale. In such an instance it required the proprietor in person to handle the case.

During the entire holiday rush we have observed that any clerk could sell with perfect ease an Eastman Kodak, Spalding's Athletic Goods, L. E. Waterman's fountain pens, Gillette's Safety Razor, certain brands of silverware, certain lines of watches and many other restrictive goods. In no instance where the goods bore a "fixed selling" price was it necessary to call upon the proprietor to emphasize the quality or the price. We have been convinced that the public are perfectly satisfied with the price when it is known to them that the selling price is the same to all customers in all stores.

When a customer is told the price of a watch is $25.00 in your store and he has been quoted $20.00 by some one else it is quite likely he will not purchase from you, or that he will not purchase at all.

The fixed selling price set by the manufacturers on all standard goods eliminates much competition, reduces the selling of goods to a simplicity, and puts all jewelers and other merchants handling similar goods on an equal basis.

Within the past four weeks many letters have been received by the writer from retail jewelers all over this country citing instances of department stores and even retail jewelers cutting the prices on standard goods. In no instance, however, was any article mentioned that bore a fixed selling price being cut in price.

Many of the complaints have come from retail jewelers who do not belong to any State retail jewelers' association. In every instance the writer has taken up the matter with the manufacturer, the "price cutter" and the complainant. We find the manufacturer, in most instances, willing to assist in the maintenance of prices. It is the whole duty of the retail jeweler to buy his goods from those who are standing by the jeweler, so far as the goods are good quality and the prices right.

In my opinion the retail jewelers all over this country are awakening to the fact that for the sake of self preservation it is necessary for a united stand. If the great mass of retail jewelers would join in association work and remain active, the abuses in the trade would soon fade away.

I believe it to be true that the retail jewelers who have been active in association work, who have been attending conventions, and who have been drinking and assimilating the good things they have read and heard are the jewelers who have profited most in the year's business.

We have observed that most of those who are complaining about the "state of business," the "awful" abuses in our business are retail jewelers who never attended a jewelers convention and those who have spent very little money to assist in eliminating the abuses.

The time of year is at hand for every retail jeweler in the United States to join the state and national associations. The fiscal year begins Jan. 1, and ends Dec. 31 in the American National Retail Jewelers' Association. It is the duty of every member to pay his dues at once. It is the duty of those who are not members to join the association *now*. The national dues are only one dollar a year. Send your State and national dues to your State secretary. If you have no State association send your application and one dollar to the national secretary or the president. Begin the new year of 1910 with a firm resolve to improve yourself, your business and to help raise the standard of the retail jewelery business. Do it by active association work.

May the spirit of the Christmas season that has just passed fill us with greater endeavor, nobler resolve and higher inspiration for the year to come.

J. P. ARCHIBALD,
Pres. American National Retail Jewelers' Association.

Police Seek Information About Suspect Held on Charge of Robbing Norristown, Pa., Jeweler.

NORRISTOWN, Pa., Dec. 29.—The police of this city are very anxious to learn something about the history of a man under arrest in this city on the charge of stealing a pair of diamond earrings worth $175 from the jewelry store of Gustave Lanz, 211 De Kalb St., which was noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. The prisoner, who says he comes from Baltimore, was given another hearing at City Hall last night, and was held in $1,500 bail for trial on the charge of larceny.

The man denies that he committed the theft, but refuses to give the police any facts as to his residence, his place of business or the name of any of his friends. The police, therefore, believe that it is worth while investigating his past record, and this they are doing while he is held in jail in default of bail.

The man is described as about 50 years old, slender figure, about five feet nine inches high; he is slightly bald and has dark hair, mustache and eyebrows. His face is long and he has a sallow complexion. He is near-sighted and wore glasses when he was waited on in the jewelry store. His fingers are slender, well kept and indicate that he does not work with his hands.

Harry Kilgore, who was arrested on the charge of robbing the store window of R. D. MacDonald, Lima, O., as noted last week, has been bound over to the grand jury to await trial on the charge. The prisoner is a young man of good family, but has been somewhat delinquent. It is supposed that if he is convicted he will be sent to a reform school. A part of the stolen property was recovered after his arrest, and the remainder of it is said to have been located and is now in the hands of the prosecuting attorney to be used as evidence in the case.

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Boss Polisher Sentenced to Nine Months' Imprisonment for Stealing from the S. B. Champlin Co.

PROVIDENCE, R. I., Jan. 1.—Frederiek M. Baker, 62 years of age, who has held a position of trust for 14 years with the S. B. Champlin Co., manufacturing jewelers, 116 Chestnut St., admitted before Judge George F. Brown in the Superior Court Thursday that he had stolen over $900 worth of filings and gold scrap from his employers since the Spring of 1907. He was sentenced to spend a term of nine months in the Providence County Jail, at Howard.

Baker pleaded *nolo contendere* to one indictment, charging him with the larceny of scrap metal and filings. Attorney General Greenough stated to the court that the defendant had been employed for many years as a boss polisher and was considered by the company to be one of its most trustworthy employes. Metal had been missed, however, from time to time, until he was suspected, watched and finally arrested. He had about $10 worth of scrap on his person when taken into custody, and after denying at first his guilt, he finally admitted that he had been systematically stealing property belonging to his employers from early in 1907, taking it at infrequent intervals in the beginning, and later as often as four or five times a month.

The scrap metal was taken to the George M. Baker Refining Co., it was stated, where it was supposed that it came from the defendant's son, who was a die sinker. The defendant was arrested last April and has been out on bail since that time.

Attorney General Greenough said that the S. B. Champlin Co. was much surprised to learn of the dishonesty of Mr. Baker. "I think," he said to the court, that his good record and his age may well be urged as grounds for the exercise of lenieney, but not deferring sentence. I think that the continued, deliberate and systematic stealing was worse than a theft committed on the impulse of the moment. This was a deliberate, long-continued violation of the law. His employers and the manufacturing jewelers, as represented by their organization, the Jewelers' Protective Association, think that this man should be punished. If a man of mature years and judgment is allowed to go on probation it simply increases the temptation to the younger men occupying positions of trust to take the property of their employers. However painful it may be, and although the suffering that this defendant has already endured may be a greater punishment than any sentence that this court can impose, still I feel that it is my duty to move for sentence."

Henry J. Dubois, counsel for Mr. Baker, made an earnest plea to the court for leniency, saying that his client acknowledged his error and was willing to make whatever amends lay in his power. Considering the man's age, his previous exemplary character, and his family, he urged that the ends of justice would be subserved if the defendant were placed on probation or sentenced to pay a fine.

James A. Pirce, counsel for the S. B. Champlin Co. and the Jewelers' Protective Association, said that his client had no feeling of rancor or malice toward the defendant, but asked that a substantial punishment be visited upon this man for its effect in deterring other people from doing the same thing that he had done. If he were allowed to go on probation or with a fine, said Mr. Pirse, the manufacturing jewelers felt that they would have no protection from similar depredations.

Big Fire Damages Five Jewelry Concerns in Providence, R. I.—Two Employes Injured—Many Saved by Nets and Ladders.

PROVIDENCE, R. I., Jan. 1.—What narrowly escaped being a repetition of the famous Calender St. fire of Nov. 21, 1882, occurred yesterday afternoon in the building occupied by three small jewelry concerns.

Twenty-four men and women were caught in the upper stories of the Dyer block, corner of Weybosset and Mathewson Sts., and were saved by the combined efforts of firemen, patrolmen and citizens by the use of fire nets and ladders and a considerable display of nerve. The bravery of Thomas C. Hudson, head of the chasing and engraving concern of Hudson & Co. and of the Frost Jewelry Co., in returning to the shops of these concerns on the third floor of the building after he had discovered the danger, unquestionably saved a number of lives.

As it was, by the time that the employes were ready to leave the building after Mr. Hudson had given the alarm, they found their exit by the stairway cut off by smoke and flames. In their haste to leave the upper story, in the absence of all fire escapes on the building, two men jumped from the windows and are at the Rhode Island Hospital in a serious condition, one not being expected to recover.

The fire, which probably originated in the office of the Collateral Loan Co., on the ground floor, in the rear of the main entrance, from an oil stove, caused an estimated loss of nearly $75,000, almost entirely covered by insurance. The prineipal losers are the Weybosset Jewelry Co., sole agents in Providence for the Reed & Barton Silver Co., Taunton, Mass., which had an unusually large stock of new goods because of the recent holidays, and the Collateral Loan Co., both on the ground floor; Hudson & Co., chasers and engravers, and the Frost Jewelry Co., manufacturers, on the third floor, and Joseph Wheelwright, who also manufactures jewelry in a small way.

When the fire was discovered it had gotten under good headway in the Collateral Loan Co.'s office, and the flames were shooting up the only stairway to the top of the building. The corridors on the second and third floors were filled with fire and smoke, effeetually blocking the only way to the street.

Thomas C. Hudson, head of the jewelry concerns, was going down the stair when he was confronted by a great volume of smoke. He retraced his steps to give the alarm, and thus cut himself off from escape. Rushing into the shop, where his son, who is manager of Hudson & Co., and more than a score of girls and men were working, he told them that the place was on fire and that they had no time to lose if they wished to get out.

There was a rush of all for the stairs. They got no further than the door, however, when they were met by a wall of flame that had licked up the partitions and the stairway. Returning into the shops they rushed to the windows. Before any one could stop him, one of the chasers, Herman Wittum, 21 years old, jumped out. He struck on his back on the sidewalk and probably fractured his spine. Two other men jumped, but were saved from injury by the life nets. Norman Robertson landed in the net, but rebounded and fell to the sidewalk.

By this time the ladders had been raised and, forming a human chain, the firemen soon had all the women down in safety. Mr. Hudson was the last to leave the place and was taken down the ladder. Before leaving the building Mr. Hudson made a personal tour of the shops and finding that all had left he went down the ladder. He then made a personal tour of the stores in the vicinity, and, having accounted for all the help in the shops, reported the fact to Chief Weeks.

The damage in the shops of Hudson & Co., the Frost Jewelry Co. and Joseph Wheelwright is chiefly by smoke and water, although some damage was occasioned by the heat. The combined losses will amount to about $5,000 or $6,000. The loss to the Collateral Loan Co. will amount to between $10,000 and $15,000. In the show windows of the Weybosset Co., at the breaking out of the fire, were several thousand dollars worth of diamonds, while a second window was devoted entirely to cut glass and two others to silverware.

An examination of the Weybosset Co.'s store this morning leaves no doubt about the heavy damage sustained. The show cases were nearly destroyed and all kinds of jewelry was twisted and broken. The cut glass was broken, and it is estimated that the damage will reach $25,000 to $30,000. Three hundred watches in a case in the front of the shop of the Collateral Loan Co., which had been secured on loans or had been sent in for repairs, were fortunately not touched by the fire, and the thoughtfulness of an employe in taking them out saved the company much trouble.

Hudson & Co. and the Frost Jewelry Co. expect to be in operation in a few days in their old shops, but it is doubtful if the Weybosset Jewelry Co. and the Collateral Loan Co. will be ready to reopen for two or three weeks.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

		London.	*New York selling price, .999 Basis.*
Dec.	28	24 1-4d.	$0.54¾
"	29	24 1-4d.	.54¾
"	30	24 1-4d.	.54¾
"	31	24 1-4d.	.54¾
Jan.	1 (Holiday	24 1-4d	.....
"	3	24 3-16d	.54⅝

J. M. Parker, Cedar Rapids, and O. Zeller are planning the organization of a jewelry manufacturing company at Iowa City, Ia.

Pearls and Roses

WITH the healthy revival of business which marks the beginning of the New Year, it is essential for the *manufacturing jeweler* to bear in mind that his demand for these goods can be supplied satisfactorily only out of a stock that is complete, ample in quantity, correct in size, right in shape and attractive in price.

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Eighteenth Annual Banquet of the Pottery, Glass and Brass Salesmen's Association.

One of the most important social events in the china, pottery, glass and brass trades is the banquet of the Pottery, Glass and Brass Salesmen's Association of America, which is always attended by the representatives of the leading firms in these lines in New York and other parts of the country. It is not at all surprising, therefore, that at the Hotel Astor Thursday evening, where the 18th annual banquet of this association occurred, there gathered together one of the most representative assemblages of men in these trades kindred to the jewelry line that have been seen for some time.

Unlike most trade banquets there was little or no formality among the guests, a fraternal spirit predominating, and if any of the guests were strangers to one another at the beginning this fault was remedied before the doors of the beautiful banquet hall were opened and the members filed in to take their place in the banquet hall, which was especially decorated for the occasion.

At the speakers' table, along one side of the room, the new president, Albert E. Snow, of Plume & Atwood Mfg. Co., did the honors, and beside him sat the speakers of the evening, Prof. Joseph M. Tilden, Charles Herman, Robert Frothingham, advertising manager of *Everybody's Magazine*, and Hon. Francis B. Lee. The members and their guests were placed in social groups at small round tables scattered around the hall, while Van Baar's string orchestra was placed in the corner to the far right. The association's indefatigable secretary, Joseph F. O'Gorman, with his able corps of assistants, had perfected the arrangements so completely that little time was lost before all the diners had made themselves comfortable at the tables, and President Snow, taking the gavel, announced the feast had begun.

The photograph having been taken, all then devoted their time to discussing a most elaborate menu.

Between the courses the time passed pleasantly, the guests singing popular songs and the orchestra playing selections as they were called for. James E. Newall, a soloist engaged for the evening, rendered a number of songs, and his deep bass voice was so heartily appreciated that he was applauded again and again. The members circulated among the tables chatting with old friends and renewing old acquaintances, and the fun was heightened by volunteer performances, such as the fancy and graceful dancing steps of William S. Pitcairn, the highland fling by Mr. Jacques and others.

When coffee and cigars had been served, about 10 P. M., Mr. Snow called for order, but before he could begin he had to accept an ovation from his friends. The toast to President Taft having been drunk the diners stood and sang patriotic songs.

Mr. Snow's address, which was brief, was listened to attentively, but was frequently interrupted with cheers and good-natured replies. He gave a brief history of the starting of the organization 18 years ago by 21 salesmen in the trade, told how it had grown year by year to its present great membership, and outlined the good it had done. Next he thanked the organization for the honor they had conferred upon him, and said that next to his wedding day he considered this the greatest day of his life.

The president's personal mention of several of the members brought forth applause, but when he mentioned Secretary O'Gorman the cheers were long and loud and did not cease until Mr. O'Gorman took the platform and responded with a few well-chosen remarks in which he told of the speakers to come, and asked that the attention be given to them.

A large number of telegrams of congratulations and good wishes, which had been received from members who could not attend, were then read, after which Professor Tilden was introduced. Professor Tilden kept his audience in an uproar, telling alleged anecdotes about members, which anecdotes, however, exemplified some points which he had made in regard to salesmanship.

Mr. Tilden was followed by Mr. Herman, whose text was "Salesmen I Know." The speaker said that since he had left New York to go to Cleveland he had met no *salesmen*, and he also convulsed his hearers with a number of anecdotes, and these, with his many dialect stories, were heartily appreciated.

The serious element of the evening was supplied by Mr. Frothingham, whose discourse on the topic of "Ideals Plus Horse Sense in Advertising," was both instructive and entertaining, and the hints which he gave and points which he made should prove valuable alike to manufacturers and retailers in conducting a campaign of publicity.

Mr. Lee's text, "Unpremeditated Verse," gave him an opportunity to add a poetical element to the entertainment.

The banquet came to an end at a late hour, and all who participated concurred in saying it was the "best ever."

Window Smashers Grab a Tray of Diamond Rings from Cincinnati Store and Escape.

CINCINNATI, O., Jan. 3.—By means of a large chunk of amber glass, two thieves, described as young men and well dressed, broke the large show window in Jacob Reinstatler's store at 848 Clark St., Thursday evening, Dec. 31, and stole a tray of 22 diamond rings, valued at $1,800.

Mr. Reinstatter was at his desk within a few feet of the window, and upon hearing the crash of glass seized his revolver and took aim at the thief then reaching through the window.

The man seemed to lose his footing, but in an instant regained it and grabbed again at the rings. Then he and his comrade fled, with Mr. Reinstatler in pursuit, shooting in the air, as there were so many people on the street that he dared not shoot at the thieves.

One thief darted into the yard of a nearby saloon and escaped over a rear fence, thus confusing those who went in pursuit of him.

Owing to the boldness of the thieves it is thought that they are the same men who a short time ago robbed William Fink, Main St.

A ring valued at $200 was found soon after the robbery. A lady living in the same building in which the Reinstatler store is located, saw the men fleeing and noticed one drop something. On investigation, the ring was found.



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Men Who Served a Year in Jail for Smuggling Stolen Jewelry Recover Their Personal Gems from Government.

PITTSBURG, Pa., Dec. 31.—The two Englishmen, Ralph Waldeman and Albert J Walker, arrested a year ago last July in Pittsburg and charged with smuggling diamonds and other jewelry into the United States from Porto Rico, and who recently were released from jail, where they served a year's sentence, appeared in the United States Court yesterday and received back between 50 and 60 diamonds, valued at between $3,000 and $4,000. The men claimed some of the diamonds belonged to them personally and not to the firm of Abrams Bros. of Manchester, Eng., whom one of the men represented as a traveling salesman. Several months ago certain of the gems taken from the men were ordered confiscated, but when it was learned that a number of the diamonds belonged to the prisoners personally another order was promptly entered for their return. The men entered the Federal building yesterday, in company with their counsel, L. B. Cook, and in a few minutes left wearing the gems. The men had previously appeared in the United States Court and set up a claim for the jewelry, and their claim was so strong that the government, through the United States District Attorney, was compelled to recognize it.

The men, it will be remembered, had smuggled diamonds and other goods valued at $10,000, and had intended, it was alleged at the time, to return to Porto Rico and secure other property which they had left there and valued at an equal amount of money. A representative of the English firm came to Pittsburg and laid claim to all the goods he could identify.

The smugglers were sent to jail for a year, and they were most exemplary prisoners. Just what the men intend doing is not known, but it is supposed that they will go back to England. There were many reports afloat as to how the men came into possession of these diamonds, but, from the best information obtainable, it seems they simply bought them on their own account and in returning them the Government was giving only what really belonged to them.

Employe of the William Bens Co. Convicted for Stealing Jewelry from the Factory.

PROVIDENCE, R. I., Jan. 3.—Frank Bowen, 16 years of age, was taken into custody on Chestnut St. last Thursday evening by Inspector J. T. Haran, of police headquarters, and Detective Goldowsky, of the Jewelers' Protective Association. After an examination before Chief Inspector Horton and Deputy Nickerson, he was locked up on a charge of larceny of various articles of jewelry from the manufacturing jewelry establishment of the William Bens Co., 95 Chestnut St., where he has been employed. The value of the articles was placed at $3.50, and included a hat brush, ash tray, scissors, match box, match cutter, penholder and ink well.

The man was fined $50 and costs in the Sixth District Court the next morning. Bowen, who belongs in East Providence, is the second employe of the same firm to be arrested on a similar charge within a week or two.

Thief Breaks Window and Steals Diamond Rings from Prominent Store in Chicago.

CHICAGO, Jan. 3.—The prominent State St. jewelry store of the Lewy Bros. Co. was the scene of a remarkable robbery, which took place early on the Sunday following Christmas. The show windows, on the State St. side, are protected after nightfall with strong iron gratings on the outside. These are always securely fastened by a porter accustomed to the work, but on Christmas this man was busy elsewhere and the gratings were fastened by a man not so accustomed to the work.

Early Sunday morning a negro thief approached the show window, and, wrenching the iron grating upward, broke the window with a padded brick. He stole about 25 diamond rings, valued at between $2,500 and $3,000, and disappeared before the watchman got to the street.

Just after the robbery a negro, supposed to be the thief, came up and the night watchman tried to seize him, but the negro ran away. The watchman was afraid to follow and leave the store unprotected, as there was other jewelry in the window. The police have arrested a negro, who confessed to the robbery. The loss is partially covered by insurance.

Bankruptcy Petition Filed Against Israel Tendler, Elgin, Tex., Who Recently Assigned.

ELGIN, Tex., Dec. 29.—Israel Tendler, a local jeweler, is now in bankruptcy, an involuntary petition having recently been filed by creditors in Buffalo, N. Y., and New Orleans, La. It is believed that his liabilities are approximately $8,000, while his assets consist chiefly of his stock, which is now held by a trustee.

Mr. Tendler made an assignment in the early part of December, and the business was continued under the trusteeship until the bankruptcy proceedings were begun. The trustee declared one dividend of 10 per cent. to the creditors, and it was believed that 40 per cent. would be paid before the holidays were over.

Mr. Tendler, who formerly worked for B. A. Burch, started in business for himself in 1905.

C. M. Fairley, Bonham, Tex., Files Voluntary Petition in Bankruptcy.

BONHAM, Tex., Jan. 3.—A voluntary petition in bankruptcy has been filed by C. M. Fairley, of this town, in the United States Court. While no offer of settlement is made by the bankrupt, an offer of 33⅓ cash for creditors' claims against Mr. Fairley has been made by Shuttles Bros. & Lewis, of Dallas.

Mr. Fairley, who has been in business here just about a year, was formerly a salesman, and in December, 1908, opened a jewelry store in Bonham with a moderate stock. He is industrious and enterprising, and is well thought of in the community, but has been hampered by lack of capital for some time.

Boston Police Hold Man Charged with Passing Worthless Checks on Jewelers and Other Merchants.

BOSTON, Mass., Dec. 30.—John H. Cameron, alias John H. Canavan, of this city, was placed under arrest Tuesday and arraigned in the Municipal Court to-day on the charge of passing worthless checks. Among the concerns swindled was Hodgson, Kennard & Co., retail jewelers, corner of State and Devonshire Sts. The prisoner posed as a wealthy New Hampshire lumber dealer.

The police credit Cameron with working his scheme cleverly, and he might have got far away with his booty, and in all probability escaped capture, if he had left these parts in time. However, he chose to run the risk of being recognized by remaining in this vicinity, and was quickly captured.

The man's method, as described at police headquarters, was stereotyped to a certain extent. He was well dressed, however, and acted the part he played very well. He first obtained an automobile, after negotiating for the purchase of a $5,000 machine. It was while out on trial rides that he called at the jeweler's and looked at various articles, saying that he would return to purchase them on a subsequent day.

For his final operations he close the day before Christmas, after banking hours. In the automobile he made the rounds of the downtown district, securing a fur-lined overcoat and a hat, it is alleged, at one place, and at the jewelry store a watch and chain, diamond pin, cigarette case and cigar cutter valued in the aggregate at $160, the firms accepting his check in payment.

The holiday and Sunday intervening, it was not until Monday that the worthless character of the checks was revealed to the storekeepers.

On Tuesday evening it chanced that a clerk employed by the coat and hat concern met Canavan in the suburb of Wellesley and caused his arrest. Before Judge Murray to-day he was charged with two counts of uttering worthless checks, and the case was continued to Jan. 3, Cameron being held in default of $800 named as bail.

Death of Karl W. Nims.

BURLINGTON, Vt., Dec. 31.—Karl W. Nims, a well-known jeweler of this section and a member of the firm of Stiles & Nims, died yesterday afternoon of pneumonia after a short illness. Mr. Nims was taken sick Monday last at his rooms in the Walker Club, and was removed to the home of his partner, George Q. Stiles. At first it was not thought that he was dangerously ill, and no fears were entertained until a very short time before his death.

Mr. Nims was a young man about 27 years old, but stood high in the estimation of the business community here. He was formerly employed by Russell W. Parish, and in August, 1909, was admitted to the business of George Q. Stiles, who had started for himself last July, succeeding R. R. Bristol. The firm style became Stiles & Nims, and they took the store where Adam & Son used to be.

Mr. Nims was unmarried and is survived by a brother, Dr. Nims, a dentist of this town.

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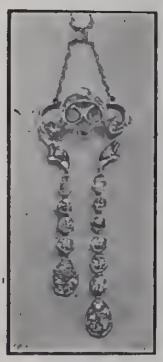
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14 Avenue Charlotte ANTWERP

Suit Between Providence Manufacturers Brought in a Long Contested Pin-Tongue Patent Case.

PROVIDENCE, R. I., Jan. 1.—The invention of a new pin tongue and joint for use on brooches and other articles of jewelry has been the subject of a lot of litigation between George W. Dover, of this city, and Thomas F. Greenwood, Cranston, R. I. The question to be determined is which one of the two men invented the improvement first. The matter has already been tried five times before as many tribunals, and it came up again Thursday before Judge Arthur L. Brown in the United States Court on arguments and was held for consideration.

The case is a patent equity one and is entitled "George W. Dover and the Metal Products Corporation against Thomas F. Greenwood and D. M. Watkins & Co." All of the parties to the case are manufacturers of jewelers' findings. Several years ago both Mr. Dover and Mr. Greenwood applied for a patent on a pin tongue, each claiming to be the inventor of the improvement, which is described as "a combination of a pin having a hook-shaped portion at one end inclosing a substantially cylindrical bore; a pivot secured at its middle part in said bore of the pin by pressure; a plate, and a cup mounted on the plate and arranged to loosely engage the ends of the pivot."

Mr. Dover claims that he invented the improvement on Sept. 11, 1901, and that on Feb. 1 of the following year Mr. Greenwood filed an application in the Patent Office.

April 15, 1902, the Commissioner of Patents, having adjudged the claim patentable, declared an interference between the two parties, and on the hearing of the matter the Examiner of Interference found in favor of Mr. Greenwood. An appeal was taken by Mr. Dover and the appeal board, or Board of Examiners, reversed the decision of the Examiner in Interference and awarded priority to Mr. Dover. Mr. Greenwood then appealed to the Commissioner of Patents, who sustained the appeal board. The next appeal was to the Court of Appeals of the District of Columbia, which reversed the decision of the Commissioner of Patents and awarded priority to Mr. Greenwood, whereupon letters patent embracing the subject of interference were issued to David M. Watkins and Frederick H. Watkins, doing business as D. M. Watkins & Co., as assignees of Thomas F. Greenwood. These letters are dated June 28, 1904.

Mr. Dover's claim was finally rejected by the Patent Office and they refused to grant him letters patent. So Mr. Dover and the George W. Dover Co., now the Metals Products Corporation, sole owners of the invention by assignment from Mr. Dover, brought the bill in equity in the United States Circuit Court here under Sec. 4915 of the Revised Statutes, to obtain the judgment of the local tribunal as to whether or not Mr. Dover is entitled to receive letters patent on the invention. In behalf of the claim of Mr. Dover, in the present bill of complaint, a large amount of testimony by affidavits and otherwise has been taken and was presented to the court, and arguments were made and briefs submitted on Thursday. Judge Brook took the matter under consideration.

In the course of his arguments, Wilmarth Thurston, counsel for the respondents, said the Court of Appeals of the District of Columbia had passed upon the question of fact and that the matter ought not to be allowed to come up on appeal again. He said he was going to try to have Congress repeal Sec. 4915, and Judge Brown remarked that "an effort in that direction was to be commended."

Alex. P. Brown and Horatio E. Bellows are counsel for the complainants.

Creditors of Vahlman & Jacobs, East St. Louis, Ill., File Involuntary Petition in Bankruptcy.

ST. LOUIS, Mo., Jan. 1.—Nearly all the jewelry jobbers and manufacturers of St. Louis and many in the east are hit by the failure of Vahlman & Jacobs, one of the leading jewelry firms of East St. Louis. The liabilities of the firm are said to be about $70,000, and the assets, it is believed, will not bring above $20,000.

Daniel Hogan, Jr., an attorney of Danville, Ill., has been appointed receiver of the company, following the filing of an involuntary bankruptcy proceeding in the United States District Court for the eastern district of Illinois, at Danville, and has taken charge of the Vahlman & Jacobs store at 223 Collinsville Ave.

The petition was filed a day or two before Christmas by attorneys representing eastern creditors, and Mr. Hogan arrived Christmas morning, accompanied by a deputy United States marshal, who served the papers. He was also accompanied by Louis Clements, a Danville attorney. The store has been kept open up to this time for the accommodation of patrons of the repair department.

Mr. Hogan was taken sick soon after his arrival and was confined for several days to his room at the Jefferson Hotel. He was able to leave there on Friday and go home for New Year's. He is expected to return Monday and begin stock-taking. In the meantime a watchman is in charge of the store.

John Carroll, a St. Louis attorney, acting for the Eisenstadt Mfg. Co., of this city, and M. Sondag and E. C. Cash, of East St. Louis, prepared a petition for involuntary bankruptcy and sent it to Danville, but it arrived there after the eastern creditors had filed theirs and it was returned to Mr. Carroll. Sondag and Cash are note creditors.

Theodore F. Vahlman and Edward S. Jacobs, who compose the firm, are related by marriage. They started in business seven and a half years ago at the present location. Before that they were both in the employ of C. G. Derleth, of East St. Louis. They have maintained a large and attractive store and have been very enterprising.

Mr. Vahlman said to-day: "I have hopes that we will be able to compromise with creditors and continue in business, but I can't tell yet. I have not heard from the creditors." He referred the correspondent to Mr. Jacobs for a more detailed statement.

Mr. Jacobs said: "I think the liabilities are about $62,000 or $63,000. The assets, stock, book accounts and fixtures would invoice something like $28,000 or $30,000, I think, but I cannot say what would be the appraisement value. The reasons for the failure are several. Poor management, too large an expense account and attempting to carry on too big business for our capital are some of them. I am afraid we will not be able to resume business unless somebody comes forward for us."

It has been known for some time that the firm was in a precarious condition, and the bankruptcy proceedings caused no surprise.

Death of Charles I. Richards.

NORTH ATTLEBORO, Jan. 3.—Charles Irving Richards, a retired jewelry manufacturer, passed away at his home on Washington St. last Saturday morning.

Deceased was born in 1829 in the very room in which he died. In early manhood he learned the jewelry business in that old school of jewelers, the shop of E. Ira Richards. After leaving there he worked for G. & S. Owens, Providence, and later formed a partnership with Thomas Rathbun under the firm name of Rathbun & Richards.

A few years later he went to Kansas and entered the real estate business, but his love for his old home made him return two years later, and he again entered the jewelry business, going into a company with Frank B. Richards. The concern was located in the old Factory.

Mr. Richards at different times served the town as assessor and park commissioner. The funeral took place Monday afternoon from his late residence on Washington St., with interment at Stonington, Conn.

Will of the Late Wm. M. Quintard Probated — Administrator Appointed for C. A. Quintard's Estate.

POUGHKEEPSIE, N. Y., Jan. 1.—It is announced that Walter J. Quintard and Louis Quintard, sons of the Quintard brothers, jewelers, who died last week, will continue the business. Louis Quintard is a graduate of Princeton, '06, and has been practising law in New York. Walter Quintard has been connected with the store for the past year.

The will of William M. Quintard has been offered for probate. The value of the estate is placed at $38,000. Augusta B. King, of York, a daughter, receives real property at 27 S. Clinton St. for 20 years, when the property goes back to the estate, or sooner on the legatee's death. The balance of the estate is to be equally divided between Mr. Quintard's seven children. Mr. Quintard directs that the jewelry business be continued as long as the executors, Mrs. King and Clarence Logue, a son-in-law, deem advisable.

Letters of administration have been granted in the estate of C. A. Quintard, valued at $11,500. The property goes to the widow and seven children.

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IN SCARF PIN, BROOCH, RING AND BUCKLE SIZES

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UNITED STATES STONES
Ceylon, Brazil, Ural, and other foreign stones.
Apricotine, Verdanite, Creoline.
Sample Papers to Reliable Jewelers. Send for Winter, 1909-10, Bulletin.
LOUIS J. DEACON, Atlantic City, N. J.

Waltham Watch Co. Gets Temporary Injunction Against Charles A. Keene.

BOSTON, Mass., Dec. 31.—As the result of hearings this week in the case of the Waltham Watch Co. *vs.* Charles H. Keene, of New York, in the Massachusetts Supreme Court, a temporary injunction was issued to-day by Judge Hammond in favor of the plaintiff company, in the following terms:

INJUNCTION.

"This case came on to be further heard upon the plaintiff's motion for a temporary injunction, and upon hearing counsel for the plaintiff and for the defendant, and upon reading the affidavits of Francis R. Appleton and Royal Robbins, filed in support of said motion, it is ordered that the defendant, Charles A. Keene, his servants, agents and attorneys be and they hereby are enjoined from selling, offering for sale or causing to be sold as and for Waltham watches or Waltham watch movements in the condition in which they came from the factory of the plaintiff Waltham Watch Co., watches or watch movements which, by reason of acts done by him or by his agents or procurement, are not in that condition.

"This injunction is to remain in force until the further order of this court.

"By the Court,

"WALTER F. FREDERICK,

"Clerk."

"December 31, 1909."

The case is referred to a master to take testimony bearing upon the plea that the injunction shall be made permanent, and hearings will shortly begin.

Man Claiming to be a Manufacturing Jeweler Arrested by Post Office Authorities at Providence, R. I.

PROVIDENCE, R. I., Jan. 1.—Alfred P. Lindroth, 34 years old, who has been maintaining rooms in Boston, purporting to be a manufacturing jeweler, but whose home is at Riverside, R. I., was held in $1,000 bail before United States Commissioner Hayes in the Federal building at Boston, this afternoon, on a charge of using the mails with intent to commit fraud.

Lindroth was a salesman for various small manufacturing jewelry concerns in this city during the past four or five years, and a short time ago began manufacturing in a small shop for himself. He then removed to Boston, although residing at Riverside.

It is alleged that Lindroth revived an old scheme for raising money, the mode of procedure being as follows: He wrote letters addressed to persons recently deceased, which, of course, eventually came into the hands of relatives or administrators of estates. In the letters, of course, it was pretended that the person addressed was supposed to be alive. The letters purported to come from a firm of jewelers, Crossman Bros. & Acker, 15 School St., Boston. It stated that the mounting of a diamond had been completed and that if the balance due for the work was remitted the diamond would be forwarded. The amount due in different cases was variously stated to be from $15 to $25.

Lindroth is wanted by the postal authorities of Nashville, Tenn., who asked the Boston office to locate him. Lindroth, apparently, was getting ready to give up his office at Boston. He had already abandoned the School St. office, but Post Office Inspector Jennings, who was appointed to investigate the case, learned that his mail was being left in the care of the janitor. Thereafter the mail was withheld and word left for Lindroth to call at the general delivery window for it. This he did on Thursday afternoon and was arrested.

Death of Col. Daniel C. Dusenberry.

MIDDLETOWN, N. Y., Jan. 2.—Col. Daniel C. Dusenberry died here to-day in his 92d year. He was one of the oldest business men in point of service in the State, having been for 71 years in the jewelry trade.

Colonel Dusenberry was, in his time, one of the best known jewelers of New York State, and when he retired in January, 1902, as head of the jewelry firm of D. C. Dusenberry & Son, he had served actively 64 years in the trade in this city. He then disposed of his interests to D. Willis Dusenberry, his son. Colonel Dusenberry learned the jeweler's trade in Goshen, with Jonah K. Payne, and afterwards engaged in the manufacture of spoons with Daniel Warden, of Goshen, which business they carried on for two years.

After coming to Middletown, Mr. Dusenberry occupied stores in four localities, until 1850, when he erected a building at 14 North St., which, in 1880, was replaced by a three-story brick building, of which the firm occupied the lower floor. About 1896 his son was taken into partnership, and the firm name of D. C. Dusenberry & Son was adopted. D. Willis Dusenberry grew up in the trade, learning the business in his father's store before he was admitted as a partner.

Trio of Thieves Rob Street Show Case of Boston Jewelry House and Escape.

BOSTON, Mass., Jan. 1.—A glass show case containing jewelry at the street door of Jason Weiler & Son, 384 Washington St., was broken about 6 P. M. to-day by thieves, who managed to get away with a ring set with two diamonds and a ruby, valued at $75.

The store, up a flight from the street, has a burglar alarm connection with the show case, and when the gong sounded Gustavus Weiler and F. A. Emerson, one of the clerks, rushed down to the street in time to see three men running away. Bystanders describe the affair by stating that two of the trio stood in such a way as to screen the third, while the case was broken, and an attempt to pull out the jewelry was made with a wire hook.

Mr. Weiler and the clerk were unable to trace the fugitives in the crowd, and the affair was reported to the police. Two years ago the case was looted by robbers, who were subsequently captured.

Julien Alexander, a jewelry salesman of Salt Lake City, Utah, was stabbed in the back one night, recently, by Henry Cohn, a clerk. The wounds are not serious. Cohn has been held under $250 bonds.



C. Katayliss has opened a store at Braddock, Pa.

Frank J. Dale has engaged in business at Chicago, Ill.

The Crescent Jewelry Co., Cincinnati, Ohio, is the name of a concern which recently incorporated with a capital stock of $10,000.

The American Opal Co. has been incorporated in Pasadena, Cal. The directors are: H. M. Wise, E. M. Hammond, R. Dennis, A. Ferguson and R. P. Congdon.

The Whitener Jewelry Co., Caruthersville, Mo., has been incorporated with a capital of $3,000. The incorporators are: L. W. Rood, H. C. Garnet, H. M. Whitener, and others.

Importations at the Port of New York.

Weeks Ended Dec. 26, 1908, and Dec. 24, 1909.

China, glass and earthen ware:	1908.	1909.
China	$26,416	$44,199
Earthen ware	11,358	15,145
Glass ware	13,081	34,907
Optical glass	10,324	2,868
Instruments:		
Musical	11,817	21,830
Optical	3,681	9,271
Philosophical	2,741	4,392
Jewelry, etc.:		
Jewelry	8,397	18,454
Precious stones	416,771	809,603
Watches	32,329	26,623
Metals, etc.:		
Bronzes	958	2,126
Cutlery	18,992	22,598
Dutch metal	.....	666
Platina	67,261	121,086
Silverware	460	2,563
Miscellaneous:		
Alabaster ornaments	14	1,197
Beads	2,381	7,743
Clocks	3,787	6,618
Fans	5,195	7,996
Fancy goods	6,332	15,809
Ivory	2,298	4,082
Ivory, manufactures of	173	2,120
Marble, manufactures of	5,203	21,175
Statuary	5,139	5,359

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Dec. 31, 1909.

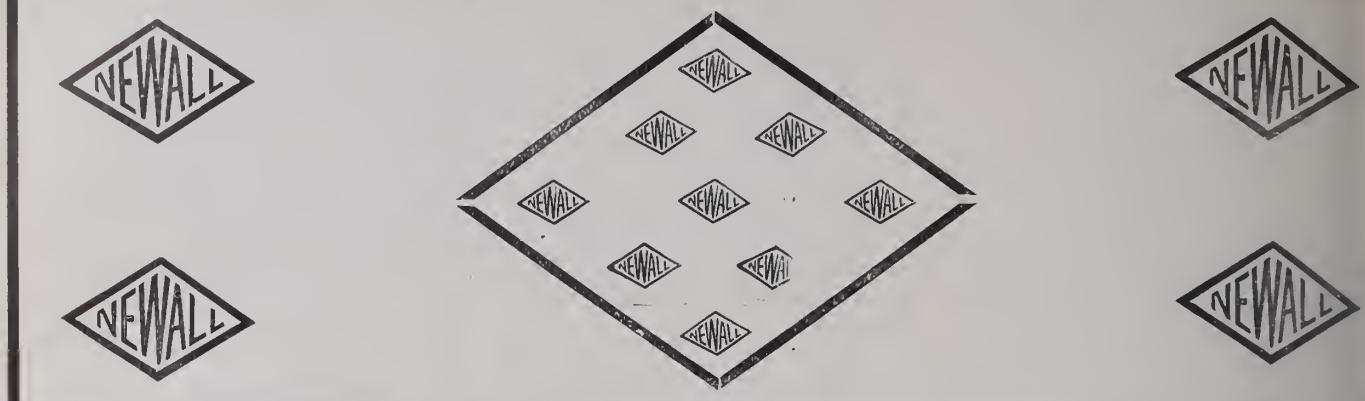
The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$304,242.31
Gold bars paid depositors	37,633.85
Total	$331,876.16

Of this the gold bars exchanged for gold coin are reported as follows:

Dec. 27	$104,883.76
" 28	61,666.57
" 29	71,479.89
" 30	66,212.29
Total	$304,242.31

For a third time during the past 11 months the store of M. Markarian, in Fresno, Cal., has been broken into by sneak thieves. The unknown robber entered the premises through a small side window and took with him a set of jeweler's repair tools and 35 brass watch cases. There is no clew to the thief.



STEIN & ELLBOGEN COMPANY

103 STATE STREET, - - CHICAGO, ILL.

Importers and Cutters of

DIAMONDS

Dealers in Watches and Jewelry

Your orders for Diamonds solicited and lowest prices assured

Our New lines in Watches and Jewelry are now ready for inspection

1910—The Opal Year—1910

Black Opals

IT is impossible to describe the different colors of opals and the beautiful combinations possible into which they can be worked in

Artistic Jewelry

45 to 49 John St.



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LOOK over our stock and you will be convinced that the gems we offer are necessary to the designer of modern jewelry.

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CUT GEMS

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CLAWS OF LION, LYNX, CAT, EAGLE, OWL, HAWK

Any of above sent on selection responsible Manufacturers, Jewelers or Lapidaries.

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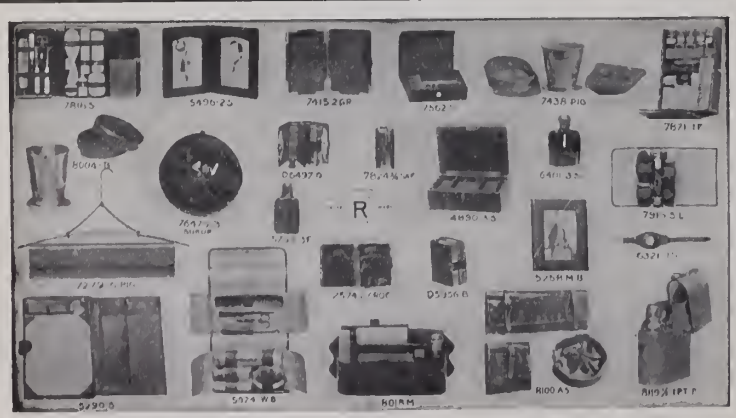
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J. & H. BERGE,

95 John Street,

NEW YORK.





Send for illustrated catalogue

No goods sent on memorandum

C. F. RUMPP & SONS

Manufacturers of

Fancy Leather Goods

We have a large collection of articles adapted to Holiday trade.

PHILADELPHIA

New York Salesrooms TRADE R MARK 683 & 685 Broadway

. W. Morgan, Pittsburg Jeweler, Disappears and Evidence of Foul Play Comes to the Police.

PITTSBURG, Pa., Jan. 3.—C. W. Morgan, jeweler at 4409 Butler St., left his home aturday night to go to Verona to call on . P. Whitlach, of that place, and has not en seen or heard from since. The entire unty detective force is searching for the issing man. Many believe that he has et with foul play, though other theories e entertained. Morgan's torn overcoat d battered hat were found on the Alleheny river bank at Verona yesterday orning, and also a case of rings valued $315 which he had taken to Verona to low Whitlach's daughter to make a lection.

Upon arriving at Verona, it is known, organ stopped in a neighboring drug ore and then proceeded to the Whitlach ouse, but when he arrived there he found e place deserted, although the house was ghted from cellar to garret. He returned the drug store and complained to the oprietor that he was being followed by veral strange men, who were dodging and out of streets and alleyways. He ught a postcard, upon which he wrote a essage and dropped it in the post office Verona, this postcard presumably being message to Whitlach, whom Morgan ew very well. Since then trace of the weler is lost.

Morgan is 32 years old and his folks say at when he left his place of business aturday night he carried with him on s person a large sum of money. This m is said to have aggregated as much as ,000, although it is doubted if he had that nount, since Morgan's father said that s son had made a large deposit in the nk on Friday. The county detectives ho are working on the case say that they arned that two strange men entered olf's drug store at Verona while Morgan as engaged in writing a postcard and that ne of the men was a negro.

The men bought cigarettes and peanuts. Morgan, before he left the store, inquired out the time trains left on the Allegheny alley Railroad, and also about the street r service, and he even suggested that he alk across the Allegheny river ice, since e river was frozen over, to Cheswick, on e opposite side of the river, but Wolf ld him he had better not do so.

Early yesterday morning a boy named onner Bainbridge, aged 12 years, while alking along the river bank, picked up e case of rings which bore Morgan's ame, and these were turned over to the unty detectives and identified by the an's family. It is stated that when Morn received the message to go to Verona remarked to his father and to Miss arie Hodge, his clerk, that it was rather strange message to send him. It is, however, believed that the postcard was only a coy, and that it was written by someone known to the Whitlach family.

The strange part of the jeweler's disappearance is the fact that there was no idence of a struggle in the vicinity of here Morgan's torn clothing was picked p. The snow, however, had melted because of the moderating weather, and this perhaps would have destroyed any evidence of a struggle. The ice was not broken in the river in the vicinity of where his hat and jewel box were found. A further search for the missing man is being made to-day by the father, members of Morgan's family and the detective force.

PITTSBURG, Pa., Jan. 4.—Additional developments came to light yesterday afternoon, when blood-stained cheeks and the broken screw of a stud enclosed in an envelope were received in the mail by Superintendent C. F. Adams of the Lawrenceville (Pittsburg) post office. The checks and stud were turned over to the police of the 34th St. police station. The envelope in which the enclosure came was postmarked at East Liberty, and bears the date of 5.30 P. M., Jan. 2, showing that it was mailed there yesterday. The handwriting of the envelope is not known to Postmaster Adams. In addition to the blood stains the checks are dirty and show signs of having been left out in the wet or of having been considerably handled.

A bill in equity against Morgan has been filed by creditors to ask that a receiver be appointed for the assets of the missing man.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Dec. 27.—J. J. Donnelly.....	769	794	775
t.s. Mumford & Galaway.....	934	801	731
Dec. 29.—Wm. Barthman.....	810	909	924
t.s. Tiffany & Co.....	929	898	885

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman.....	21	6	990	.777
Hayden W. Wheeler & Co..	19	8	939	.703
Joseph Fahys & Co.....	16	8	1,012	.666
Tiffany & Co.....	12	6	987	.666
Cross & Beguelin.....	12	9	1,013	.571
Robt. H. Ingersoll & Bro..	15	12	945	.555
Ilgen & Wakefield Co.....	10	17	930	.370
Solidarity Watch Case Co..	5	13	927	.277
Mumford & Galaway.....	6	18	934	.250
J. J. Donnelly.....	1	20	825	.047

Death of Chas. E. Mason.

WENTWORTH, N. H., Dec. 29.—Charles E. Mason, for about 30 years a jeweler and optician in the J. E. Davis block, in this town, died suddenly of heart disease, Tuesday, while in conversation with a friend. He was 65 years of age, and leaves a son, Luther Mason, who resides in Nebraska.

It is believed that Mr. Mason's death was caused by excitement, due to the fatal accident to his bookkeeper, Miss Abbie Libbey, on the preceding Sunday.

Miss Libbey was struck by a train at the Wentworth station railroad crossing, about 9.30 P. M., and when found she was dead, with her back broken. She was about 50 years of age and had been in Mr. Mason's employ upward of a score of years.

Creditors of Abe Lewis, who failed at Pittsburg, Pa., have learned that there was practically nothing coming to them from the bankrupt estate. According to information obtained from the trustee, there was only about $10 on hand for distribution, and this has been applied on account of expenses.

Chicago Jobber Learns That Some One Is Doing Business Under His Name.

CHICAGO, Jan. 3.—An incident which caused a prominent local dealer to suspect that some kind of fraud was being attempted in his name came to light here last week when W. A. Burrows, jewelry jobber at 103 State St., received a letter enclosed in a yellow envelope bearing his own card in the upper left-hand corner. The letter, which was returned to him by the post office authorities as unclaimed, was addressed to Mr. Chas. Donobul, Victoria Hotel, New York City, and Mr. Burrows was distinctly astonished when he opened the envelope and found enclosed a letter reading as follows:

WILLIAM A. BURROWS.
WATCH AND DIAMOND HOUSE.
149 State St., Chicago.
All Makes and Grades of Movements and Cases.

CHICAGO, Dec. 11, 1909.

Mr. C——— D———, Victoria Hotel, New York, N. Y.:

Dear C———. Yours from New Orleans with enclosed statement of sales just to hand. You surely have done splendidly and we congratulate you.

As we stated in previous correspondence keep your eyes open for A1 rebate men. As regards those parties we will upon D's. rating, but use caution and send us as many references as possible.

Have about cleaned up stock of white goods, have sufficient imperfect and off color stones. The package from Amsterdam has not arrived and have no idea when it will; it is especially annoying at this time as we need goods for present demand and the holiday trade is quite advanced.

Wire receipt of this letter and return to Chicago as soon as you have called upon those parties.

With best regards we are, very truly yours,

W. A. BURROWS,

W. A. B. A. D.

The business card on the envelope read "William A. Burrows, watches and diamonds, 149 State St., Chicago, Ill." The word watches was spelled "watchs." The card was not printed on a press, but was struck from a stone. Mr. Burrows' original letter-heads bear the words "Exclusive Watch House," but the man who uses his name had his own letter-head read, "Watch and Diamond House."

Like the envelope, the letter-head was struck off from a stone press and was not regularly printed.

The signature at the bottom of the letter was an exact duplicate of Mr. Burrows' signature, and no one but an expert could have told the difference.

About three months ago Mr. Burrows sent out some circular letters to his customers and used some old letter-heads with his old address on them, 149 State St. He supposes that someone got hold of one of these circulars and had a few struck off on his own account. On the chance that a swindler may have done this and tried to buy diamonds from some New York houses on the strength of these forged letters, Mr. Burrows has warned the trade to look out for any orders coming in his name and to be careful in dealing with anyone using this name and his old businesss address.

Bloom & Vasbinder, Du Bois, Pa., have installed a new electric clock in front of their store. The clock stands 13 feet high.

About 4,000 hands returned to work, Monday, when the Waltham Watch Co.'s factory at Waltham, Mass., was reopened. The factory closed on Dec. 21.

PEARL COLLARETTES
PEAR SHAPED PEARLS
PEARL STUDS AND EARRINGS

FANCY COLORED DIAMONDS
DIAMOND LORGNETTE CHAINS
MARQUISE AND PEAR SHAPED DIAMONDS

JOS. FRANKEL'S SONS

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PEARL NECKLACES

in a complete range of prices and qualities

Diamonds and Colored Stones

NEW YORK
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A. L. GOTTLIEB H. C. O'NEIL

GOTTLIEB & O'NEIL AUCTIONEERING CO.

10th Floor Boyce Building

CHICAGO, ILL.

Established 1886 Tel., Randolph 1339

Write us and we will send you references of some late sales we conducted where we made from

15 to 34 per cent. profit.

If you look up our record for making large profits, then you will positively desire us to conduct your sale.

Full particulars, valuable information and many references given in correspondence.

r. and Mrs. Lewis J. Mulford Celebrate Their Golden Wedding Anniversary.

The golden wedding anniversary of Mr. d Mrs. Lewis James Mulford was quietly lebrated yesterday at their home in Montir, N. J., by a dinner, which they gave immediate relatives. Tokens commemative of the occasion were presented to r. and Mrs. Mulford, and they were also recipients of many words of congratulan and regard.

Mr. Mulford has been identified with the velry trade since he was a boy. He began career with the old firm of Peckham,



D LOVING CUP PRESENTED TO MR. AND MRS. LEWIS J. MULFORD.

nnis & Co., 17 John St., in 1850, and was th this concern when he married, Jan. 4. 50. The firm was succeeded by Merrill, tch & Allen, for whom Mr. Mulford beme a salesman. Later, in 1863, he started business for himself as a member of the m of Mulford & Miller. This firm dis'ved and Mr. Mulford went into business th Mr. Ford as Ford & Mulford. He s next a member of the firm of Mulford Cottle, which became Mulford, Hale & ttle, later followed by the firm of Hale & ulford. He became manager of THE JEWERS' CIRCULAR and later president of the welers' Circular Publishing Co.

Among the tokens of regard received by . and Mrs. Mulford is a gold loving cup ade by the Gorham Co., an illustration which is shown herewith. It was pre-ted by Mr. and Mrs. Vincent Mulford, d bears the following inscription: "1860—nary Fourth, 1910—Lewis James and roline Toles Mulford. In loving remembrance from their son and daughter, Vincent and Madeleine."

Another tribute of regard is a finely executed scroll presenting a painting of a golden sunset. A golden loving cup and the family crest are also included in the decorative scheme. It was presented by their son, Lewis K. Mulford.

The members of the staff of the Jewelers' Circular Publishing Co. presented Mr. and Mrs. Mulford with an illuminated tribute signed by the entire staff. It is bound in white seal and stamped in gold, "C. T., L. J. M.—January 4, 1860—1910."

Semi-Annual Convention of Gorham Co.'s Travelers Held at Providence.

PROVIDENCE, R. I., Jan. 3.—The travelers of the Gorham Co. met for their usual semi-annual convention at the Providence works on Dec. 29 and 30. John S. Holbrook, vice-president of the company, presided, as usual. Representatives from all over the country were present, Mr. Miller and Mr. Gorman coming from the Pacific Coast.

While the sessions were devoted strictly to business, Director E. F. Aldrich and Superintendent F. C. Lawton acted as an entertainment committee, and under their supervision a banquet was provided at the "Eloise" Wednesday evening, after which the entire party of 50 men occupied seats together at the Providence Opera House. A most enjoyable evening was passed witnessing "The Jolly Bachelors," with Nora Bayes in the leading role. Much amusement was caused when Miss Bayes, after finishing her song, "Has Anybody Here Seen Kelly," inquired, "Why don't he stand up," and John T. Kelly, who represents the Gorham Co. in Pennsylvania, gracefully responded to the invitation.

Most of the men left Providence on the late afternoon trains, Thursday. The best of good-fellowship prevailed, and it is the unanimous opinion that the outlook for the coming year's business is most encouraging.

News Gleanings.

Frank Fountain, Park City, Utah, recently lost $300 by fire.

S. F. Murphy has gone from Belington, W. Va., to Parson, W. Va.

A. Kuckuk, Shawano, Wis., has completed the installation of new fixtures and made other improvements in his store.

An attractive new store has been opened by Wolff, Ehrlich & Co., manufacturing jewelers at 27 N. 9th St., Philadelphia, Pa.

Fire in the Johnson building at Spring Valley, Wis., recently, damaged the jewelry stock of P. L. Lillie. The loss is covered by insurance.

The first direct subscription for the building of a proposed railroad from Florence, S. C., to Georgetown, was given by S. I. Sulzbacher, of the Sulzbacher Jewelry Co., Florence, S. C.

F. C. Barrett, Lowville, N. Y., is about to move from the Easton block on State St. to the Richardson building on Dayton St., where he will have better facilities for his increasing business.

Ernest H. Miller, whose jewelry store is located at 436 Sheridan Ave., Albany, N. Y., has taken his son into partnership, and the business will hereafter be run under the style of E. H. Miller & Son.

A man who gave his name as F. P. Morton, Baltimore, Md., has been arrested in Norristown, Pa., and held on a charge of stealing a pair of diamond earrings worth $175 from the jewelry store of G. Lanz.

Mayor M. J. Scholey, Wenosha, Wis., stopped a recent auction sale of jewelry at Martin S. West's store, in that city, until the proprietors secured a license. The action was taken to protect other local jewelers.

Word was received from Clear Water, Fla., last week, that the old business of C. Lowrey was in bankruptcy. This business was established by C. Lowrey in 1865, but since 1896 was conducted by his son, Cyrus P. Lowrey.

E. Gogel, manufacturing jeweler and diamond setter, has rented the factory of Freudenheim, Levy & Lande, 118 Lake St., Elmira, N. Y., and took possession Jan. 3. He has been in business for two years, but he has had over 30 years' experience.

John H. Canavan, or Cameron, the man who passed worthless checks on several Boston firms the day before Christmas, was in the Municipal Court, Jan. 3, to answer to the charges preferred. He was found guilty and was sentenced to an indefinite term in the Concord State Reformatory. He appealed, however, being held in bonds of $1,000.

The case of Max Gunzburger, a salesman, against Miles Rosenthal, a Pittsburg jeweler, which has been in the Pennsylvania Supreme Court on appeal, and which had already been decided in favor of Gunzburger by the lower court, has again been decided in his favor by the Supreme Court of Pennsylvania. The decision was handed down in Philadelphia last Monday. The judgment allowed by the lower court was for $2,179.14. This judgment was affirmed by the Supreme Court.

Henry Armbruster, an old resident of New Orleans, and also prominent in business circles of that city, who died Dec. 22, was formerly connected with the jewelry trade. Deceased was 69 years old and was a native of Baden-Baden, Germany, though he had lived in this country for 57 years. As a young man, he learned the silversmith's trade, and entered the jewelry business, but later went into the oil business. He was connected with many prominent corporations at the time of his death.

A very attractive and handy souvenir which is presented to the trade by Handy & Harman, refiners, 22 Pine St., New York, and Bridgeport, Conn., is in the form of a pocket memorandum book bound in ooze calf. It is a calendar memorandum book giving space for four days to the page, and in addition the little volume (which is fitted to go into the vest pocket) contains much useful information, such as tables giving the approximate weight of sterling silver 925 fine, in full sheets and circles; rules for computing interest; rates of income on stock; value of foreign coins in United States money; weights and measures; tables of all kinds with metric equivalents; calendars for 1910 and 1911, and hosts of other information of use to the business man.

L. P. WHITE

Extends to the trade his best wishes for a prosperous

1910

And begs to announce the completion of his watch stock by the adding of

Illinois Movements

A high grade product, well adapted to the needs of the Retail Jeweler.

L. P. WHITE

S. W. Cor. 9th and Chestnut Sts., PHILADELPHIA, PA.

WHOLESALE ONLY

Philadelphia.

John Geish, with J. B. Bechtel & Co., is on the sick list.

William Knipe, Quakertown's messenger, is dangerously ill with pneumonia.

The Bailey, Banks & Biddle Co.'s store is undergoing a thorough overhauling.

D. L. Kauffman, Luray, Va., was a visitor to this city during the holidays.

John Van Dusen, of the Van Dusen & Stokes Co., is confined to his home with grip.

F. X. Lieberman, 3525 N. 5th St., is suffering from a severe attack of rheumatism.

William R. Pratt, of Columbus, O., will represent L. P. White in the middle west after 1910.

George Ware, of Atlantic City, N. J., accompanied by Mrs. Ware, were recent visitors here.

A family reunion on Christmas Day made John Johnson, an old Southwark jeweler, a very happy host.

Joseph B. Bechtel, of Joseph B. Bechtel & Co., has been visiting his family in the country over the holidays.

Max Einhorn, with M. Sickles & Sons, spent Christmas Day and New Year's in New York with old friends.

William Conover, manager for Francis Pritty, wholesale jeweler, 929 Chestnut St., is ill with inflammatory rheumatism.

J. T. Miller, Pennsylvania salesman for L. P. White, has been visiting his brother-in-law, S. Kurtz Zook, Lancaster, Pa.

O. F. De Gruyter, until recently watchmaker for the trade, has accepted a position with R. H. Soper, Ashland, Pa.

Milton Rosenheim, for many years associated with leading wholesale jewelers in this city, is visiting old friends here.

A wallet containing a $1,000 accident policy was presented by M. Sickles & Sons to their customers as a Christmas gift.

Arthur St. Clair, eastern representative for the Van Dusen & Stokes Co., started on an extended tour for this house, Jan. 1.

Fire broke out in the jewelry store of H. Sperling, 204 S. 8th St. While the stock was damaged by water the loss is trifling.

James Bingaman, jeweler for the trade, 719 Sansom St., is reported to be seriously ill, having recently suffered a stroke of apoplexy.

Leonard Sanders, salesman for Joseph B. Bechtel & Co., has completed his year's business in this city and is now preparing his new Spring line.

Charles Bennett, associated with W. Fenmore & Co., 809 Sansom St., has been elected president of the Board of Health at Collingswood, N. J.

W. A. Parker, formerly with M. A. Mead & Co., New York, is now acting as the eastern representative for the Rockford Watch Co., Rockford, Ill.

B. Trexler, for many years a jeweler's messenger from Allentown, was a recent visitor to this city. Mr. Trexler is now interested in another line.

This city has been besieged all week with an unusual number of manufacturers' representatives, who have gone away delighted with orders received.

In the Common Pleas Court, December Term, suit was instituted by the Alpha Jewelry Co. against Samuel Goldstein, trading as the Market St. Novelty House.

Col. J. Warner Hutchins was on the receiving committee at the Governor's reception New Year's Day. Col. Hutchins has recently been reappointed grand marshal of the Grand Lodge of Pennsylvania, Free and Accepted Masons.

Samuel Lovein, alias Samuel "Wise" and Minnie Kaston, were arrested early last week on Market St., near 9th, and jewelry to the amount of $2,500 was found in their possession. They were arraigned later in the day before Magistrate Beaton in the City Hall and were held to await further information from Portland, Ore., where the jewelry is believed to have been stolen from a store a month ago. Lovein and the woman, who is suspected as his accomplice, were committed without bail for a hearing this week.

The home, at 2303 Green St., of H. W. Weyman, who was formerly in the jewelry business at 102 N. 2d St., was entered and robbed last Thursday evening while the family was away. Jewelry to the amount of $600 was stolen. Among the articles taken were two solitaire rings, one turquoise and diamond ring, watch and chain, one diamond brooch, and a necklace of gold beads. No arrests have as yet been made. Exceptionally heavy jewelry robberies of private homes have pervaded this city during the past week.

The following jewelers were visitors to this city during the week: H. H. Thoman, Woodbury, N. J.; H. L. Holst, Atlantic City, N. J.; E. L. Thomas, Phoenixville, Pa.; W. L. Stone, Pottstown, Pa.; L. C. Wettling, Newtown, Pa.; R. C. Green, Pottsville, Pa.; W. L. Roberts, Wilmington, Del.; M. J. Shuler, Norristown, Pa.; Robert Holt, Clifton Heights, Pa.; D. H. Krause, North Wales, Pa.; E. K. Bean, Lansdale, Pa.; H. B. McFarlan, East Downington, Pa.; George Bowen, of T. H. Bowen & Co., Bridgeton, N. J.; W. H. Appel, Allentown, Pa., and Frank Kline, Spring City, Pa.

Great havoc was wrought by the blizzard which took this city unawares Christmas morning. Railroad and car lines were tied up for many days, and as a result business was at a standstill for several days. Many jewelers who were awaiting orders from out of town suffered most by the delay because they could not produce the pieces at the time desired. The storm was a disturbing element in other ways. Bulk windows and awnings came in for their share of trouble. Oster Bros., 1910 Germantown Ave., F. W. Grover, 2006 Germantown Ave., John Buseman, 2828 Germantown Ave., are all bemoaning the loss of awnings and bulk windows, which were demolished by the heavy snow and wind.

The stock and fixtures of the jewelry store of Carter & Co., 304 King St., Wilmington, Del., looked as though it had been struck by a cyclone after John McLaughlin had finished venting his rage. McLaughlin had been angered by the refusal of a salesman to give him more than 10 cents on a silver chain he wanted to sell. Upon leaving the store a horse which was standing outside was approached and given a number of kicks. McLaughlin then returned to the store and battered the bulk window and its contents; the side window was also demolished, when McLaughlin had vented his wrath and was about to depart Meat Inspector Morrison got hold of him and the fight that followed between the two men attracted thousands of shoppers who were on the street. Four men finally subdued McLaughlin who was afterwards locked up.

Lancaster, Pa.

Martin Weaver, Harrisburg, spent the holidays in Lancaster with his parents.

Amer Myers, with W. H. Ludwig, Chambersburg, visited Lancaster, last week.

R. E. Zimmerman, of the Boston Technical School, was the guest of S. R. Zimmerman, last week.

G. Austin Fulk, of the Hamilton Watch Co.'s factory, was married Christmas eve to Miss Frances C. Reckless.

John Shookers, Elizabethtown, Pa., and Fred. Kaufhold, Columbia, were among the few jewelers who visited Lancaster last week.

O. M. Lowrie, who is now at Allentown, formerly of the firm of Keller & Lowrie, Lancaster, spent New Year's here with his relatives.

F. A. Peters, of the H. S. Meiskey Co., with two of their representatives, Frank Huber and James Roumford, have been in New York on business.

John B. Roth, Jr., has just finished a beautiful past master's jewel for Lamberton Lodge, F. & A. M., which will be presented to John G. Fritchey on Jan. 12.

B. G. Kaplan, jeweler, of Williamsport, Pa., was the guest, last week, of his brother-in-law, Benjamin Lichtenstein. The latter paid a visit to New York.

S. R. Stibgen, Wednesday evening of last week, gave a reception at his home in Marietta in honor of his son, Barr Stibgen, of Seattle, Wash., who is home on a visit.

Walter Fickes, formerly a jeweler with G. William Reisner, more recently of Wilmington, Del., spent the holidays in Lancaster with his parents, but he will soon return here to engage in business with his father, I. F. Fickes.

Burglars made a clean sweep at the home of President Harbster, of the Reading Hardware Co., last week, entering the house while the family were spending the evening from home. Money, silverware and jewelry to the amount of $1,000 were secured.

Ezra F. Bowman's Sons, last week, engraved a beautiful brass memorial tablet, which was placed on the pulpit of the Unitarian Church, Lancaster, on New Year's Day, in honor of Henry Shippen, who was a major in the War of 1812, and later a judge.

E. R. Kant, one of the traveling representatives of the Non-Retailing Co., and his wife, have gone to New York on a week's pleasure trip. Fred. A. Wheeler, another representative of that company, has returned from an extended western trip.

Fred. G. Bixby, Buffalo, N. Y., was a visitor at the local technical school, last week. Harry T. Charles, of Philadelphia, a former student of the technical school, spent last week at his home in Mountville, where his brother, Christian C., a student of the school, also spent his vacation.

GORHAM SILVER

A NEW YEAR'S GREETING

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

¶ Advantage is, however, taken of the opportunity to emphasize the fact that in regard to each department of its varied silversmithing activities assurance may be given of an output during the coming twelve months which shall exceed that of all former years in originality and attractiveness.

¶ Consistent progress, in a word, will in future as in past years remain the basic principle of the Gorham Company's success.

THE GORHAM COMPANY

Silversmiths and Goldsmiths

Fifth Avenue and 36th Street, New York.

BRANCHES:

CHICAGO
137 Wabash Ave.

NEW YORK
15-17-19 Maiden Lane

SAN FRANCISCO
140 Geary Street

LONDON
Ely Place

WORKS: Providence and New York

THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.
L. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.
11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLAND. CABLE ADDRESS: JEWLAR, NEW YORK

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DURING 1909 THE JEWELERS' CIRCULAR-WEEKLY published over 4,800 pages of advertising, this being greatly in excess of any previous year. Each year more and more manufacturers, importers and wholesalers avail themselves of this modern method of merchandizing. The Jewelers' Circular-Weekly is the one great medium between the buyers who want to know what is in the market and the producers and distributors who use its pages to exploit the goods they have to offer.

MEMBERS of the American National Retail Jewelers Association and no doubt retail jewelers generally will read with interest the communication which appears in another page of this issue from President Archibald of the national association, in which he reviews the experience of the trade during the Christmas holidays and calls attention to the many advantages which jewelers have found through handling goods with a fixed selling price. According to Mr. Archibald, these articles have been found to sell easier, owing to the fact that the element of price competition was eliminated and the customer could not shop around from one store to another. While there may be something to be said on the other side of the question (and our columns are open to any members of the trade who wish to participate in a discussion of the subject) the points that Mr. Archibald makes seem to be good ones, and are among the most potent arguments in favor of general organization in the trade that have yet been advanced. The strength of the argument lies in the fact that it is based on experience and not theory.

A Year of Good Prospects.

CAREFUL analysis of the conditions that existed during the 12 months just past will probably show that the year 1909 was not at all a bad one for the jewelry trade, and, in many sections, will be probably among the most prosperous years the jewelers have had in the past recade. Unfortunately the jewelry business, being one of luxuries and not necessities, it is the first to feel a depression in business and the last to feel a resumption, and, therefore, the effects of the panic of 1907 were felt for a long time by jewelers, even up to and during the beginning of last year, after merchants in other lines had gotten over the depression. However, as the year progressed, the trade found business, while somewhat sporadic, grow better and better, and though a little disappointment was felt during the Fall, the Christmas trade on the whole proved surprisingly good. As far as can be learned at the present time the retail jeweler in most sections of the country finds himself in a better condition financially than he has been in several years past, with prospects for the coming season excellent in every way.

With the beginning of the new year it behooves all jewelers to make the best effort possible to improve their trade in every way. Seldom has there been a time when the conditions were so favorable as at present, or when every indication seemed to point to the fact that the public at large will be able to buy more and better goods than they will during the coming year. Unless all signs fail 1910 should be a jewelers' year in every respect—a year when intelligent and persistent effort and enterprise in the marketing of those goods which the retail jeweler alone can properly handle should produce better results than ever before. Times will not be hard, nor competition with the mail order houses and department stores as keen as the jeweler has experienced in the past two or three years, and he should be able now, if ever, to handle successfully those lines which properly belong to his trade and on which he can ask a proper margin of profit, and adhere to his price without dickering.

The retail jeweler's salvation lies in being able to impress upon his customers the fact that he is a *specialist* with technical knowledge not available to the layman, which he uses in his customer's interest. It is in good times that he can command proper compensation for this special knowledge, and it looks as if such times were coming if they are not already here.

Gem Imports During 1909.

AS predicted in THE JEWELERS' CIRCULAR-WEEKLY, Dec. 15, the statistics of the importations of gems into New York prove 1909 to have been one of the greatest gem years in the history of the trade, the total for this port (which includes the bulk of the gem importations of the country) aggregating over $40,000,000. While the total imports did not exceed the figures of 1906 when they rose to the unusual amount of over $43,500,000, they are so far above the average of the last 10 years as to be classed only with the figures for that phenomenal year. Through the courtesy of Appraiser Wanamaker at the Port of New York we are enabled to give the complete figures of the gem imports for the last 12 months, which amounted to exactly $40,-

M C M X

May it be to all our Customers—past, present and future—a Happy and Most Prosperous Year.

CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 *Rue de Meslay, PARIS* *Telephone, 5100 Cortland* *23 Maiden Lane, NEW YORK*

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THE NASSAU BANK NEW YORK

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HARRY BRONNER
RICHARD YOUNG
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ESTABLISHED 1852

QUARTERLY REPORT OF

THE NASSAU BANK

at the close of business on the 16th day of November, 1909:

RESOURCES		LIABILITIES	
Loans and Discounts	$6,042,537.37	Capital Stock	$500,000.00
Due from Banks and Bankers	772,656.07	Surplus and undivided profits	464,750.13
Real Estate	4,000.00	Reserved for Taxes	10,000.00
Bonds	158,195.00	Deposits	8,130,877.08
Bond and Mortgage	34,000.00	Cashier's Checks	211,619.22
Cash in Vault	1,905,405.95		
Exchanges for next day's clearings	396,952.04		
Accrued interest not entered	3,500.00		
	$9,317,246.43		$9,317,246.43

494,356.95, as against $12,862,896 in 1908 and $31,713,045 in 1907.

By far the greater part of the gems brought in last year were imported during the last six months, the figures for the first six months, though high, being not unusual Had conditions at the beginning of the year been anything like those in the latter part, it is safe to say the gem importations of 1909 would have been the largest in the history of the trade and have reached a figure that would probably stand as a record for many years.

How large the consumption of precious stones was in the past year will be appreciated more thoroughly by a comparison with the figures showing the importations of gems at New York since 1897, which can be made from the following table:

Year.	*Total.*
1897	$7,046,827.39
1898	12,934,315.45
1899	19,321,752.55
1900	13,365,615.26
1901	24,862,567.07
1902	25,412,775.74
1903	24,676,966.10
1904	26,092,275.26
1905	37,146,837.55
1906	43,573,488.59
1907	31,713,045.62
1908	12,862,896.36
1909	40,494,356.95

The figures for December alone are unusually good, the total value of the gems which passed through the Appraisers' Stores having amounted to $3,078,979.05, of which $2,491,761.90 was the value of cut precious stones and $587,217.12 the value of the rough gems. How well this compared with last December, which was considered a very good year, may be seen from the fact that in the last month of 1908 we imported gems worth $2,173,233.39, of which the cut stones and pearls were worth $1,998,465.45 and the uncut $174,767.94.

Failures in the Attleboro During the Past Year.

ATTLEBORO, Mass., Jan. 1.—The Providence branch of R. G. Dun & Co. announce the following statistics concerning failures in the Attleboros during the past year:

	No. failures.	*Assets.*	*Liabilities.*
January	3	$5,040	$9,106
April	2	3,600	8,500
May	1	2,000	7,436
August	2	1,867	3,382
December	2	223	1,820
	10	$12,730	$30,244

The failures in the Attleboros in the past 11 years have been as follows:

Year.	*No. failures.*	*Assets.*	*Liabilities.*
1899	6	$11,663	$36,[illegible]
1900	7	43,372	[illegible]
1901	4	6,598	14,[illegible]
1902	13	22,595	61,[illegible]
1903	7	2,002	17,[illegible]
1904	4	7,872	10,[illegible]
1905	2	500	3,[illegible]
1906	4	1,843	8,245
1907	5	11,930	42,[illegible]
1908	9	53,583	142,[illegible]
1909	10	12,730	30,244

The Henry Wilkins Co., Pittsburg, Pa., has enlivened its business by enterprising methods. A specialty is made of what is termed "open charge accounts," which are explained in an illustrated pamphlet sent out by the concern. On cash sales a discount of 10 per cent. is allowed on all prices quoted in the catalogue.

New York Notes.

John S. Braude, Chicago representative for the Keller Jewelry Mfg. Co., has been spending the holidays in this city. He attended a dinner given Saturday night to John F. Garland at the Hotel Astor.

It is announced that the business heretofore conducted under the name of Avery & Brown, 68 Nassau St., will in the future be conducted by Alpheus L. Brown. There will be no change in the address.

The Canton Art Metal Mfg. Co. has leased for five years the ground floor in the 12-story building at 37-39 Liberty St., which runs through to 44-46 Maiden Lane. Offices in the same building have been leased to a jewelry company.

Spencer Trask, head of Spencer Trask & Co., the New York bankers, and well known in art circles, was killed in a railroad wreck at Croton, Friday. He was president of the National Arts Club, and was much interested in arts and crafts work.

Julien L. Tuthill will hereafter represent Staiger & Sons, importers in diamonds and manufacturers of jewelry, 170 Broadway, in this city, Philadelphia, Baltimore, Washington, Boston, Providence and the larger Connecticut towns. He will also cover New York State.

Rose Tyler, of 258 Clermont Ave., Brooklyn, was held in $500 bail for the Special Sessions by Magistrate Naumer in the Myrtle Avenue Court last week on a charge of larceny. The girl was accused of stealing two pairs of valuable gold cuff buttons and a gold scarf pin. It is alleged that she took the articles from a department store delivery man, representing herself as the person for whom they were intended.

The partnership between George Widenmeyer, Frank Schaller and Adolf Hentschel, doing business under the firm name of Widenmeyer, Schaller & Co., was dissolved on the 1st day of December, 1909, so far as relates to Mr. Hentschel. All debts due to the partnership, and those due by them, will be settled with and by the remaining partners, who will continue the business under the firm name of Widenmeyer, Schaller & Co.

Herman Reuben, 18 years old, a salesman living at 1672 Pitkin Ave., Brooklyn, was locked up at police headquarters Thursday night charged with stealing jewelry valued at $1,490 from a safe in the store of Simon Fink, his employer, at 130 Fulton St., Manhattan. The alleged robbery took place some time between Oct. 15 and Dec. 1. A jewelry dealer of St. Mark's Ave., Brooklyn, is held at headquarters charged with receiving some of the stolen jewelry from Reuben.

A petition in bankruptcy was filed last Thursday in the United States District Court against Max Gottesmann, who conducts a store at 164 Park Row, by these creditors: Laubheim Bros., $400; Alois John & Co., $169, and Sam Sultan, $40. It is alleged that he is insolvent and made preferential sales of $3,000 and transferred merchandise and accounts of $3,000. He began business in September, 1908. Thos. J. Hewitt has been appointed by Judge Holt as receiver, under a bond of $1,000.

A mistake made by the New York newspapers last week caused confusion that resulted in annoyance to Albert Krower, of Albert Lorsch & Co., and Leonard Krower, of New Orleans. The papers, in speaking of the organization which has been formed to protect the trade against smuggling of precious stones, stated that Leonard Krower was the vice-president, and gave what purported to be a statement from him on the subject. This should have referred to his brother, Alfred Krower, of this city. The New York *Herald,* which was one of the papers which made the mistake, published a correction to this effect, but the others did not.

Though Nathan Weidenberg, a jeweler of 262 Division St., has $1,400 in the bank, his wife and six children told Magistrate O'Connor in Essex Market Court last week that they have had little to eat in the last six weeks. Mrs. Weidenberg accused her husband of abandoning her, and Weidenberg was compelled to give a bond of $520 to guarantee the payment of $10 a week to her. Weidenberg appeared in court well dressed. His wife and children told the magistrate of the cheerless Christmas they had, and then Mrs. Weidenberg showed a memorandum to prove her husband had at least $1,400 in the bank. She said she and her children were dispossessed about six weeks ago, shortly after Weidenberg left them. She told how she followed her husband for six blocks begging him to return to her and the children, but he refused. Finally Magistrate O'Connor made Weidenberg give bond.

A man who said he was a musician on one of the Atlantic battleships, which were anchored in the Hudson River during the holidays, was arrested last Wednesday at 23rd St. and Third Ave. In his pockets and a handbag was between $1,500 and $2,000 worth of jewelry, and it was claimed by the headquarters detectives who made the arrest that the man was trying to pawn some of the jewelry. The prisoner said that he had bought goods on memorandum and showed the slips in proof. He had made the purchases for the purpose of sales to officers and men on his ship, he said. He admitted having tried to pawn an article or two to raise money which he said he wanted to lend to some of his shipmates. He claimed that he was responsible for the jewelry and said that the matter was only a business transaction. The police told him that if the officers of his ship would identify him he would be released. He refused to go to the ship with the detectives, and was detained as a suspicious person.

John F. Garland, who has been associated with the Keller Jewelry Mfg. Co., 64 Nassau St., for the past 12 years, and who is about to start in business, was tendered a dinner Saturday night at the Hotel Astor, which proved a most delightful affair. Mr. Garland was the recipient of a beautiful diamond scarf pin, presented by his employer, Hugo P. Keller. Following the dinner the party occupied two boxes at the New York Theatre. After the theatre the party enjoyed a repast at the Café de l'Opera. Mr. Garland was the recipient of the best wishes of his friends and associates in his new venture. He will start in business as a manufacturer of jewelry, and will have William F. Fisher, of Greensburg, Pa., as a partner. The firm style will be the Garland-Fisher Co., and the concern will locate on Mulberry St., Newark. Those who shared in the evening's enjoyment were Hugo P. Keller, John F. Garland, George Richter, John Braude, James Doll, Frank Shinn, W. W. Dudley, Frank Gibson, Will Fisher, William Armour, Howard Guernsey, Henry Fein, Julius Schumann and Clem Davison.

Among the recent accessions at the Metropolitan Museum of Art are: Two vases, found in Rome (gift of Charles R. Dumont); arms and armor, Japanese hakama (worn with armor), 18th century (gift of Dr. George M. Lefferts); medals, plaques, etc., bronze medallion, Alexandre Dumas, by Ringel D'Illzach, 1886 (gift of Mr. and Mrs. Frederick S. Wait); gold medal, King Frederick William of Wurtemberg, by Wagner (gift of Messrs. Clare and Isaac Nelson); sculpture, bronze bas-relief, Edward Alexander MacDowell, composer and poet, by Helen Farnsworth Mears (gift of Miss Alice G. Chapman). Included in the list of loans are: Bronze statue of Eros, from Boscoreale; five Tanagra figurines, fourth century (lent by J. Pierpont Morgan); three Ushabti figures from tomb of Ua and Tua; gold girdle; gold necklace; two silver vases and fragment of silver vase (lent by Theodore M. Davis); nine pieces of Chinese porcelain (lent by J. Pierpont Morgan), and a bronze koro with cover, Japanese, modern (lent by Allison V. Armour). During the Winter there will be teachers' meetings for the study of the various departments of the Museum, such as the Chinese porcelains, original Greek sculpture, antique jewelry and lace.

Last Thursday Wilson Bryant and Clarence E. Block, who were formerly partners under the firm name of Wilson Bryant, 400 Fifth Ave., and who filed a voluntary petition in bankruptcy a short time ago, were before Referee Peter B. Olney, 68 William St., for examination. Mr. Mckenzie, of Hastings & Gleason, who conducted the examination, requested that he be allowed to examine the two members of the concern separately, and Mr. Bloch was requested to leave the room. Mr. Bryant, under examination, stated that he attributed his failure to the taking away of his place of business when Fifth Ave. was widened last Summer. He said that his display windows were cut away and his show cases thrown down in the cellar and tables piled on top of each other so that he was hindered in transacting business. He testified that the firm also conducted a store at Saratoga and said that the New York store was closed during June, July and August. He said that the firm had done a business of $30,000 between Oct. 1, 1908, and May 1, 1909, and that he paid $2,400 a year rent for the Fifth Ave. store. He was questioned at some length about the lease on the store and in regard to his banking business and some of the claims held against him. The examination was then adjourned. The petition in bankruptcy as filed showed liabil-

(*New York Notes continued on page 77.*)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1910

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

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C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

195 BROADWAY, NEW YORK

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 — **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justif

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 75.*)

ities of $17,445, in part estimated, and nominal assets of $21,733.

J. K. Penniman, Los Angeles, Cal., is spending a vacation in this city.

Louis L. Grey, 71 Nassau St., has been succeeded by the firm of Grey & Shiers.

William H. Wright, 65 Nassau St., spent a few days at his home, Binghamton, N. Y.

J. J. Sommer, of J. J. Sommer & Co., North Attleboro, spent the holidays in this city.

Walter Fry, of Fry Bros., Providence, called in the Maiden Lane district last week.

Charles E. Stanley is on a trip up-State in the interest of the estate of O. M. Draper.

Charles F. May, a jeweler at Yonkers, N. Y., reports a good Christmas trade in that city.

Michael Dreicer, of Dreicer & Co., sailed for Europe last Wednesday on the *Lusitania*.

The Central Sterling Co., which manufactures silverware, is now located at 127 Boerum Pl., Brooklyn.

L. A. Fassett, of Weiss & Fassett, St. Louis, sailed from this city Wednesday on the *Zeeland* for Europe.

The stock of jewelry owned by S. Goldberg, 12 E. Houston St., is being sold by Frank Wheeler, auctioneer.

S. Cotler has started in business as a manufacturer of jewelry and diamond mountings at 126 Hester St.

Charles Altschul will in the future represent the Castiglioni Co., Providence, R. I., with headquarters in this city.

Orgel & Blitz is the name of a firm which started in business recently at 318 Broome St. as manufacturing jewelers.

Mr. Little, manager of the Maiden Lane store of the Gorham Co., spent some time last week in Providence, R. I.

Mr. Rosenback, with Wm. I. Rosenfeld, 1 Maiden Lane, sailed yesterday on the *Kaiser Wilhelm II.* for Europe.

S. Goldsmith, manufacturer of jewelry and diamond mountings, has moved from 28 Eldridge St. to 88 Chrystie St.

William H. Kinna, manager of the New York office of the Elgin Watch Co., spent the holidays at his home town, Watertown, Wis.

George Semple, New York representative for the W. & S. Blackinton Co., 180 Broadway, is on a trip through New York State for his concern.

W. E. Parrish, who has represented the I. Ollendorff Co. for some years, will in the future represent Lindenberg, Strauss & Co., Cincinnati, Ohio.

The firm of Max Arnstein & Co., 486 Broadway, has been dissolved. Max Arnstein continues the business, without any change in the firm name.

Joseph Guntzberger, of Isidor Guntzberger & Son, 11 John St., returned early this week from a six weeks' trip abroad. He came home on *La Bretagne*.

Included in the list of judgments filed last week is one against Alexander, Joseph & Abraham Anzelowitz in favor of the Keystone Watch Case Co., for $3,721.

One of the plate glass show windows in the store of Abraham Goldman, 47 N. Main St., Port Chester, N. Y., was blown in by the big storm at Christmas time.

Louis Kramer has terminated his connection with the Mauser Mfg. Co., which he has represented for the past three and one-half years in this city and on the road.

William Barthman, 174 Broadway, was one of the prominent Brooklyn citizens who tendered Mayor William J. Gaynor a dinner last week at the Montauk Club, Brooklyn.

The administrator's sale of the jewelry stock of the Bartens & Rice Co. is being conducted this week at the firm's headquarters, 588 Fifth Ave. Eph. A. Karelsen is the administrator.

Charles Kaufman, who was formerly in the employ of Goodfriend Bros., 9 Maiden Lane, has been engaged by the Gray-Howes Co., Newark, N. J., and will represent that concern in the east.

Abraham S. Silverman, formerly a jeweler at 18 E. 14th St., has been granted a discharge in bankruptcy by Judge Hough in the United States District Court. The liabilities are $6,211.

Samuel Lenkowsky, importer and jobber in diamonds and precious stones, at 74 Stanton St., sailed yesterday on the *Kaiser Wilhelm II.* for the diamond markets of Amsterdam and Antwerp.

Among the out-of-town visitors in this city last week were J. W. Forsinger, Chicago; Chas. Berkey, of the Chas. Berkey Co., Detroit, Mich., and Fred A. Peters, of the H. S. Meiskey Co., Lancaster, Pa.

Lewy & Cohen, importers of fans and jewelry, move, next week, from 530 Broadway to 114 Fifth Ave. Mr. H. Cohen, of the firm, returned early in the week from a trip abroad in the interests of the firm.

The Keppler & Haas Co., manufacturing jewelers, is moving this week from 201 E. 16th St. to 20 John St., where it will have increased facilities for carrying on business, and will also install improved machinery.

James F. Gorman, formerly with the Woodside Sterling Co., is now employed by the Macpherson, Rouband Co., Providence, R. I. Charles A. Paine will represent the latter concern in the southern territory.

Geo. F. Stebbins, with L. & M. Kahn & Co., 170 Broadway, acted as timekeeper Thursday night at the St. Nicholas-Queens College hockey match. Mr. Stebbins represented the Crescent Athletic Club, of Brooklyn.

Formal notice was sent out last week that the firm of Berland & Nadler, formerly at 47 Maiden Lane, had been dissolved, Dec. 28, and that the business of the said firm will be wound up and liquidated by Robert Nadler.

The annual meeting of the Jewelers Security Alliance will be held Jan. 14th at 3 P. M., at the rooms of the organization, in the Silversmiths' building. A president, three vice-presidents, treasurer and three members of the executive committee will be elected.

Mr. and Mrs. M. Aisenstein celebrate their 25th wedding anniversary Sunday, Jan. 9, at their home, 330 Rugby Road, Flatbush. Mr. Aisenstein is the senior member of the firm of Aisenstein & Woronock, 22 Eldridge St. He has been in business 25 years.

The I. Ollendorff Co. will move its establishment about the middle of February from 54 Maiden Lane to the seventh floor of the Silversmiths' building, 15 Maiden Lane, where the concern will occupy larger quarters with better facilities for carrying on its business.

It is probable that the case of John Murray, the young man who stole jewelry valued at $6,000 belonging to the Gibson-Krugler Co., Newark, N. J., will come up for final disposition this week. He has been indicted by the Grand Jury and remanded for trial.

Feraud Bros., jewelers and opticians at Madison, Ill., have notified the Jewelers Security Alliance in this city that their store was broken into recently, but that little of value was taken. The robbers gained entrance by piling up boxes until they could reach a rear window, which they forced.

The co-partnership existing between Milton H. Nordlinger and Sidney H. Nordlinger as H. Nordlinger's Sons, 23 Maiden Lane and Providence, R. I., has been dissolved by mutual consent, Milton H. Nordlinger retiring. Sidney H. Norlinger will continue the business as heretofore under the same firm name.

Cooper & Forman, manufacturing jewelers at 3 Maiden Lane, have engaged the services of E. A. Luthy, formerly traveling representative for Frederick Keim, this city. Mr. Luthy will continue to call on the local trade, and will also cover the principal adjacent cities. He is an expert designer, which will be of much assistance to him in his new position.

Considerable damage was caused by fire Thursday morning in the building of the Tiffany Studios, 353 Madison Ave. It started about 8 o'clock in the morning on the second floor in the room used for the exhibition of window decorations, and was discovered by a porter, who notified the superintendent of the building. The cause of the fire could not be learned. The flames were extinguished before the fire apparatus arrived.

Guernsey Price has been appointed receiver in bankruptcy by Judge Holt in the United States District Court for Lazar Peisachow, a jeweler at 1872 Third Ave., against whom a petition in bankruptcy was filed last week. The receiver has been appointed under a bond of $1,000, and in the petition asking for the appointment of the receiver it is alleged that the jeweler owes for $10,000, and usually carried about that much stock, but that the stock now in the store is worth only about $1,500. The value of the assets is placed at $2,000.

John Wallis Clearman, for 20 years connected with Tiffany & Co. in a confidential capacity, died Tuesday of last week at his home, 121 Prospect Place, Brooklyn. Mr. Clearman was the son of Mr. and Mrs. John W. Clearman, and the grandson of George Wallis, for many years editor of the New York *Herald*. He was retired member of Co. B, 7th Regt., and was a graduate of the New York Law School. He practiced his profession in connection with his confidential business with Tiffany

(*New York Notes continued on page 77a.*)

New York Notes.

(Continued from page 77.)

& Co. He is survived by a widow, one son and a brother, Harold Clearman.

A. R. Katz, of A. R. Katz & Leudan Co., diamond importers, 87 Nassau St., sailed yesterday on the *Kaiser Wilhelm II.* for Europe.

A. B. Tuthill, formerly with A. Ludeke & Co., has associated himself with Saunders, Meurer & Co and will now represent this concern.

Richard A. Hunken, formerly with J. B. Bowden & Co. for 12 years, will now represent Allsopp Bros., Newark, N. J., in the south. He succeeds C. W. Thomas, who has taken charge of the Chicago office of Allsopp Bros.

Louis Castagnetta, of I. Castagnetta & Son, jobbers of diamonds, watches and jewelry, 51 Maiden Lane, has been appointed by Borough President Cyrus C. Miller, of the Bronx, as a member of the local School Board.

A petition in bankruptcy has been filed against Emil and William Alter, doing business as E. Alter & Son, pawnbrokers, 309 Third Ave., by these creditors: G. Brenauer & Son, $662; A. L. Tuska, Son & Co., $44, and H. Wolff & Co., $5. The business has been at 309 Third Ave. for many years, and the Alter firm bought it in 1897.

During 1910 the sales force of Chas. L. Trout & Co., 2 Maiden Lane, on the road will consist of Ira C. Jones in the northwest, Robert Forsythe in the west and southwest, Frederick H. Mounts in the southeastern and middle States, Clarence H. Schlieker in the northeastern States and Chas. Lincoln Trout in New York.

Ernest T. Bertram and Joseph Majad, who compose the firm of Bertram & Rover, importers of beads, at 476 Broadway and 311 Mulberry St., have filed a petition in bankruptcy, with liabilities of $6,604 and nominal assets of $3,615. Of the nominal assets, $2,500 is stock and equity in assigned accounts is $692. Judge Hand appointed Edwin D. Bechtel receiver.

A meeting of the creditors of Alfred H. Smith & Co., 452 Fifth Ave., was held at the office of Hays, Hershfield & Wolf, 115 Broadway, Monday, for the purpose of enabling the committee of creditors to make a report as to the progress made under the plan of reorganization, which has been adopted. Under this plan, as previously outlined in THE JEWELERS' CIRCULAR-WEEKLY, the business will be incorporated and run by the Messrs. Smith under the supervision of a committee of the creditors.

Julius Laubheim, a former Maiden Lane jeweler, was released from the Hudson County, N. J., jail, Dec. 25, on an order signed by Judge Carey. Harry D. Austrian, Jersey City, caused criminal proceedings to be instituted against Laubheim on a charge of obtaining $6,000 under false pretenses. Laubheim was indicted. Then Austrian, through his counsel, Warren Dixon, began a civil suit to recover the money. A writ of capias was issued and Laubheim was extradited to this State. The case went against him and he appealed. The higher court sustained the judgment. Judge Carey signed his order for release under an act approved March 27, 1874. Under this act it is necessary for persons having another incarcerated, as Laubheim was, to file within 20 days after such incarceration their pleas of indebtedness, otherwise the accused can be released from custody on application of his lawyer.

A voluntary petition in bankruptcy was filed Monday by Jacob Link, a retail jeweler, formerly at 92 Columbia St., with schedules showing liabilities of $1,370 and assets of $1,739, consisting of stock $750, fixtures $400 and accounts $589. Judge Hand, in the United States District Court, has appointed Harold B. Elgar receiver. Among the unsecured creditors named in the schedules are: Laubheim Bros., $262; Henry Davidson, $135; Joseph Greenwold, $55; Isaac Korn, $55; Marrow & Co., $176; Spiro & Co., $397; Spiro & Hirsch, $120. Jacob Link is a jeweler and diamond setter by trade and was originally employed by J. Rasner, 194 Broadway. He started in the present business as Rosenbaum & Link. The partnership dissolved in October, 1908, and Mr. Link continued alone.

Canada Notes.

TRADE CONDITIONS.

The Christmas trade has been very good, far exceeding in volume that of last year or the year before. Money has been spent freely and there has been a noticeable improvement in the class of goods in demand, a great deal of expensive jewelry having been sold. The trade are highly satisfied and anticipate a prosperous year.

S. A. Wilson, Campbellford, Ont., has made an assignment to J. P. Langley, Toronto.

Frank T. Proctor, Toronto, Ont., has purchased three stores on Agnes St., having a combined frontage of 51 feet, for $12,000.

Alderman Samuel Rosenthal, of A. Rosenthal & Sons, Ottawa, after serving for seven years as alderman and occupying several prominent positions in connection with civic committees, has retired from public life, owing to his increasing business responsibilities.

A charter of incorporation under the laws of Ontario has been granted to J. H. Pugh, Ltd., with $500 authorized capital and head office at Toronto, to manufacture and sell jewelry and silverware. Thomas M. Higgins, William Douglas, Aleda Eagleton and Emma L. Eagleton are provisional directors.

On Tuesday, Dec. 28, James Leavoy, who gives North Bay, Ont., as his place of residence, was arrested by the police in Toronto, Ont., on suspicion of having broken into the jewelry store of W. E. Irvine, Orangeville, Dec. 8, and stolen $400 worth of goods. Leavoy, who was stopping at a hotel, was found in a room occupied by three other men, and, on being detected, told a story of having been robbed of some money and claimed that he suspected the others. The detectives on searching his room found a quantity of bracelets, cuff links, chains and other articles corresponding with those stolen from Irvine's store. Leavoy, who has a conviction recorded against him, was arrested in Orangeville at the time of the robbery, but was discharged for want of evidence. He claims to have received the jewelry from a stranger.

Connecticut.

President Charles F. Smith, of Landers, Frary & Clark, New Britain, left last week for a business trip to New York.

Edgar R. Watrous, at one time in the employ of Rogers & Bro., Waterbury, died last week at his home in Hartford.

Employes of Landers, Frary & Clark, New Britain, on Wednesday, were treated to a Christmas tree which was laden with gifts.

President Walter A. Ingraham, of the E. Ingraham Clock Co., Bristol, and wife, have gone to California, where they will spend the Winter.

Max J. Buechler, Bridgeport, has purchased the four-family house on the west side of Main St., near Lumber St., at that place. The structure will be remodeled and reconstructed.

The death is announced of John Parmelee, formerly a valued employe of the New Haven Clock Co., New Haven. The deceased was also a pioneer fireman of that place. He was 85 years of age at the time of his death.

Herbert C. Hine, for more than 50 years employed in the Wm. L. Gilbert Clock Co., died recently, at his home in Winsted, of general debility, aged 91 years. The deceased was born in Washington, Conn. and came to Winsted 65 years ago. He was an employe in the clock factory until forced to retire, about 12 years ago.

The inventory of the estate of the late Pierce N. Welsh, formerly president of the First National Bank and a stockholder in the New Haven Clock Co., filed last week in the Probate Court by the appraisers shows the value of the estate to be $1,160,788. The principal holdings are in First National Bank stock and stock in the New Haven Clock Co. Stock in the latter concern is appraised at $226,241. The deceased also had 200 shares in the International Silver Co. He inherited his clock stock from his father, the late Major H. M. Welsh, one of the founders of the clock company.

While John H. Twelbeck, a jeweler 1026 S. Charles St., Baltimore, Md., was being arraigned before Justice Lewis at the Southern Police Station shortly before Christmas on the charge of stealing a gold watch from William E. Dooley, 1723 S. Charles St., a constable walked into the jewelry store and informed Mrs. Twelbeck that the stock had been seized for debt. Mrs. Twelbeck, who had been left alone by her husband since Dec. 20, when he went to Pittsburg, had arranged to move to the home of her aunt at Mount Winans. Twelbeck left the store, telling his wife that he was going out on business. Later she received a letter from her husband saying he was in Pittsburg. In another letter Twelbeck acknowledged having pawned some of the watches belonging to his customers which had been left with him for repair. She delivered the letter to the police. In the morning of Dec. 23, while Round Sergeant Lewis Hahn was in the store, Twelbeck walked in and was arrested. He had returned from Pittsburg, having traveled all night. Twelbeck made no statement and was committed to court.

Buffalo, N. Y.

Lewis Sohn was recently appointed a traveling representative for the Empire State Ring Co., and will leave for an extended trip Jan. 15.

The annual meeting of the stockholders of the Enterprise Cut Glass Co. will be held at the office of the company in Elmira Heights, N. Y., Jan. 8.

Notices have been posted in the offices and factories of the International Time Recording Co., in Endicott, N. Y., announcing a 5 per cent increase in wages for all employes.

Ralph T. Lewis has accepted a position as traveling representative for the Frontier Jewelry Mfg. Co. Mr. Lewis will leave on a business trip through the middle west Jan. 15.

T. C. Tanke, the veteran jeweler, is on the sick list, though it is expected that he will be at his store in a few days. His son, Eugene Tanke, is in charge of the establishment.

E. A. Eisele has been elected a trustee of the Wholesale Merchants' Association, recently formed in connection with the Buffalo Chamber of Commerce. His term will last three years.

M. J. Freedman, of this city, a traveling representative for Wolfsheim & Sachs, New York City, will continue his engagement with that firm in 1910. He leaves this city early in January on a business trip.

Frederick Dorn and John C. Betz are among those who will occupy boxes at the Elks' annual ball at Convention Hall, Jan. 10. The boxes were auctioned and there was much spirited bidding. None sold for less than $25 and several for much more.

John C. Betz, of Schneider & Betz, manufacturing jewelers, assumed office as assessor of Buffalo, Jan. 1. He received many congratulations when he took his new position. He recently attended a banquet given by the Elks in honor of himself and other members elected to city offices.

A Buffalo newspaper last Sunday printed a picture of Edwin J. Kreinheder, of Reinsch & Kreinheder, diamond merchants. With Mr. Kreinheder in the photograph was County Treasurer Frank A. Beyer. Mr. Kreinheder assumed office Jan. 1 as deputy county treasurer of Erie county.

T. & E. Dickinson & Co. were among local merchants who were interviewed in a Buffalo newspaper last week about the condition of holiday trade. An optimistic statement was made by a representative of the concern. Similar interviews were given out by Albert Zilliox, jeweler, and C. A. Weed & Co., and Walbridge & Co.

Benjamin N. Henschel, a Buffalo diamond dealer, was a recent witness in the Municipal Court, Buffalo, in the suit of Mrs. Jean F. Conley, who sued her husband, Stephen F. Conley, for a diamond ring and earrings which she valued at $500. Mrs. Conley claimed her husband gave her the gems for a Christmas present. After hearing considerable evidence, Judge Hammond decided that the gems should go to the husband.

E. Gogel, a manufacturing jeweler and diamond setter, of Elmira, has rented the factory of Freudenheim, Levy & Lande in that city. Mr. Gogel learned his trade in Germany and has had 30 years' experience in manufacturing jewelry and in diamond and gem mounting. He has been in business for himself for the past two years. His son, Charles M. Gogel, is associated with him in business.

Members of the Niagara Falls Historical Society are greatly regretting the disappearance of silverware which was the early product of the Oneida Community Co., Ltd., of that city. The silverware was stolen recently from the rooms of the society and was greatly prized. The loss, it is said, will make others hesitate about making gifts to the society until vaults are provided for the safekeeping of such treasures, as this is the fourth time that the building has been plundered.

Referee in Bankruptcy Hamlin, of Buffalo, has given out an interesting interview about a local bankruptcy case involving a conductor and some diamond merchants. For various reasons the referee, who has been considering the case, has withheld the names of the local diamond dealers and the conductor mentioned in the suit. Speaking of the creditors who appeared against the conductor, who asked to be adjudicated bankrupt, Judge Hamlin said: "One of the first claimants against him was a diamond broker from whom he had bought a diamond ring and a handsome watch on the instalment plan. The railroad man had failed to make payments on the purchase. When asked what had become of the jewelry, he said the watch had been stolen from him and he had lost the ring in moving. The next day another diamond merchant came in and the conductor purchased another watch and diamond ring from him. What became of them? This time it was the ring that had been stolen and the watch lost in moving. And the next day another diamond merchant came in and the same thing was repeated, and still the next day another diamond merchant came in with the same wail, and the lost and stolen excuse was given again. It grew to be like that old Oriental story of how 'another locust brought in another grain of corn, and another locust brought in another grain of corn.' Finally it transpired that in the last couple of years the conductor had accumulated five watches and four diamond rings. As it stands at present there is nothing we can do to the man. He says the stuff was either lost or stolen, and we can't prove that it wasn't. The attorneys for the diamond men are trying to prove that he had one of the watches in his possession when he made his statement. But I think I shall have to refuse his petition to have his debts discharged."

One of the most interesting calendars that has ever been presented to the jewelry trade is that issued by the American Gem and Pearl Co., 14-16 Church St., New York. This is a daily pad calendar with places for memorandum on each page, and in addition every sheet contains a quotation from some authority on the subject of precious stones. On the first of each month is a verse on the birth month stone, while on the other dates appear selections from poetical, mineralogical and scientifical works referring to birth stones, their properties or significance.

Newark.

George T. Jackson, manager of the Liberty Cut Glass Works, Egg Harbor, N. J., died recently.

The business of the Schwarzkopf Mfg. Co., 473 Washington St., has been taken over by the corporation known as Frederick B. Weiss, Inc., which will continue the manufacture of 10-karat jewelry. The new company was incorporated last week with an authorized capital stock of $25,000.

The work of tearing down the buildings at 671, 673 and 675 Broad St., to make way for the new building of J. Wiss & Sons, was begun last week. The date for the completion of this $200,000 structure is Aug. 1, 1910. A general description of the building will be given out later, as several changes have been made in the original plans.

The Manufacturing Jewelers' Bowling League was formally started Monday night on the Oxford Bowling Alleys, when the Bippart, Griscom & Osborn teams Nos. 1 and 2, met the representatives of Kohn & Co., and bowled the initial games of the tournament. The schedule provides for two series a week, on Monday and Thursday nights.

Arthur Smith, Jr., 22 years old, son of Arthur and Mary Smith, died at his parents' home, 33 Frelinghuysen Ave., recently. Complication of diseases was given as the cause of death, after an illness of two months. Mr. Smith was born in this city and for four years was employed as an engraver for Durand & Co., jewelry manufacturers.

Little business was done during the last week of 1909 in the jewelry industry, as the manufacturers were busy taking inventory of their business and stock and renovating their factories. Conferences were held with the salesmen relative to the business transacted the past year and to the plans for the Spring campaign, which will start early in January. The jewelers' supply houses are taking advantage of the lull in the trade to take inventory and replenish their stocks for the Spring trade.

An early morning fire in the Hildner factory building, 473-475 Washington St., the lofts of which are occupied by manufacturing jewelers, was discovered by Roundsman Lueddeke and Patrolman Rossnagle, of the First Precinct at four o'clock last Wednesday. While making their rounds they saw smoke coming from the top of the building, but paid little attention to it, thinking it came from a chimney. The blaze soon flared skyward and an alarm was turned in. The origin of the fire is not definitely known, but it is believed to have been started by an overheated furnace in the plant of Reinbold & Co., bronze casting manufacturers, who occupied the first floor rear of the building. The building was damaged to the extent of $2,500, but through the efforts of the firemen the blaze was confined to the rear of the four-story structure. The Reinbold concern suffered a loss of $2,500; R. Levi & Co., on the second floor, lost $1,500; the Schwarzkopf Mfg. Co., third floor, $500; Blume Mfg. Co., second floor, $350, and Richard J. Krautheim, $75.

Providence.

Irving R. Lederer has been granted a patent on a design for a fob.

Ford & Carpenter are showing a fine line of handsome and catchy jewelry novelties.

Arthur Silverman, of Silverman Bros., left the past week on an extended western trip.

Mr. Vaslett is journeying through the middle west with Fletcher-Burrows Co.'s grip.

Peter Lind is erecting a two-story and a half dwelling house on Silkirk road, Pawtuxet.

Hatch & Co., 524 Westminster St., have just completed a new line of combs and braid pins.

Roy T. King is sending home some good orders from the northwest to the Ostby & Barton Co.

Henry G. Thresher was in Boston the past week in the interests of the Waite-Thresher Co.

Last week's Boston trip was a very satisfactory one to Anson D. Manning for D. Wilcox & Co.

Mr. and Mrs. George H. Holmes returned Friday from a trip to Philadelphia and New York.

The New York trade of the Advance Button Co. received a call last week from Damon A. White.

Walter U. Fry, of Fry Bros., was in New York, the past week, showing the firm's line to the trade.

E. D. Cole, representing D. C. Percival & Co., Boston, was in the city the past week calling on the trade.

A. C. Messler Co. is receiving some good orders from Leopold Weinman, who is on a trip through the Middle States.

E. Fred Gotschalk, with Harvey & Otis, has been elected Collector of Wampum in Watchemoket Tribe of Redmen.

Anson D. Manning booked many orders for D. Wilcox & Co., of this city, on his trip to New York the past week.

George Southwick, representing the Payton & Kelley Co., left, the past week, on a trip through to the Pacific Coast.

George N. Steere, treasurer of the George N. Steere Co., Pawtuxet, was a visitor the past week in New York.

Sam H. Brower left the first of last week for a trip to the Pacific Coast with a full line of E. L. Spencer Co.'s samples.

Harry Cutler is one of the incorporators of the Young Men's Hebrew Association that was chartered in this State the past week.

Albert W. Possner, treasurer of the Unique Findings & Supply Co., returned Friday from a successful trip to New York.

Smith Bros. have got their new office at 14 Blount St., in the same building with their former office, nearly ready for occupancy.

The E. A. Eddy Machinery Co., of this city, has just installed a six-head polishing bench for the Freeman, Daughaday Co., Chartley, Mass.

The Frank T. Pearce Co. expects to shut down about Jan. 15 for a week or 10 days for the annual stock taking and overhauling of the machinery.

Miss Clara M. Lambert, Woonsocket, one of the buyers for The Shepard Co., of this city, was in New York, the past week, on a business trip.

Howard T. Daughaday, of the Clinton Mfg. Co. of this city, has been calling upon the trade in Chicago and vicinity with satisfactory success.

The N. Barstow Co., 7 Beverly St., are enlarging their plant, having taken additional room that will increase their floor space by 8,000 square feet.

Among the marriage licenses issued in this city last week was one to Joseph P. Cross, a combmaker of Fitchburg, Mass., and Edith L. Long, Leominster.

Benjamin Kaminsky, formerly of the Sterling Jewelry Co., was married on Thursday evening last to Miss Esther Silverman, daughter of Henry Silverman.

The Tilden-Thurber Co. has arranged with Louis E. Fay, for many years the Pacific Coast traveler for the R. F. Simmons Co., Attleboro, to represent the firm in that section.

H. Thurgate has entered the employ of the Tilden-Thurber Co. He was for many years identified with the watch repairing department of the Bailey, Banks & Biddle Co., of Philadelphia.

Since the breaking in of its large plate glass show window, the Crown Jewelry Co., 197 Weybosset St., has placed heavy wire screenings up for protection at night after closing hours.

Harry Cutler, who has been on a three weeks' trip through the middle west for the Cutler Jewelry Co., arrived home Saturday morning. He expresses himself as well pleased with the outlook.

The Metal Products Corporation has added a line of steel pins for hat pins, which measure up to 12 inches in length, to meet the demand occasioned by the large hats.

Walter E. Hatch, who has been in the employ of Henry A. Kirby in responsible positions for 21 years, has resigned to accept a position as traveling salesman for S. B. Champlin Co.

George H. Smead, New England representative of the American Oil & Supply Co., with headquarters in this city, made a successful business trip through southern Connecticut last week.

Max Deutz has removed from 26 Fountain St. to 14 Blount St., where he has taken the second floor recently vacated by the Improved Seamless Wire Co. Mr. Deutz has discontinued his New York office.

Among those who were seated at the head table at the banquet in connection with the 152d annual communication of St. John's lodge, Masons, on Monday evening were Edward I. Mulchahey and George H. Grant.

Mr. and Mrs. William Loeb will sail Jan. 15 on the S. S. *Wilhelm* of the Hamburg-American line for a trip to the West Indies and Central America, stopping at Jamaica, Hayti, Colombia, Honduras, Nicaragua and Panama.

Jorjorian Sarkis and Harry Arakian, doing business as the Standard Nickel Plating Co., have paid off a mortgage of $216 on the machinery, tools, stock and contents of premises, 9 Callender St., held by Asadoor Jorjorian.

The case of Zare White against the Victor Jewelry Co., on book account, was called in the civil session of the Sixth District Court before Judge Rueckert on Thursday and decision given for the plaintiff for $300 and costs.

Frederick H. Diamond has resigned his position as superintendent of the printing and advertising department of the Gorham Mfg. Co., where he has been for 17 years, to accept a similar position with Thompson & Thompson.

John McInnis pleaded guilty before Judge Gorham in the Sixth District Court Wednesday morning to the charge of the larceny of $25 worth of jewelers' files from the Nicholson File Co., and was given 30 days in the Providence County Jail.

The firm of H. Nordlinger's Sons, precious stones, 63 Washington St., has been dissolved by the withdrawal of Milton Nordlinger on account of ill-health. The business will be continued under the same name by Sydney H. Nordlinger.

Mr. and Mrs. William Loeb, with friends, motored to the Hillsgrove tuberculosis camp on Christmas day and gave the inmates a taste of Yuletide cheer. They carried oranges and other fruits with gifts and gave a little informal entertainment.

The Yardley Pearl Works is now settling in new quarters at 161 Dorrance St., where the concern will have more than twice as much room as it had at 58 Friendship St., from which it has just removed. The new shop is being entirely fitted up with new machinery.

A fire was discovered on the fifth floor of the Green building, at 26 Fountain St., late Saturday afternoon. It is thought that the fire, which did but little damage, originated in the forge in the shop which was vacated earlier in the day by Max Deutz, manufacturing jeweler.

S. S. Kresge has taken a 50 years' lease of the property which fronts on Westminster St., adjoining the Hotel Dorrance. Extensive alterations are to be made, and it is understood that another link is to be made in the chain of five and 10 cent stores that the concern operates throughout the country.

The severe storm which visited this city and vicinity the first part of last week occasioned considerable damage. The failure of electric lights to operate caused several large business houses to close down several hours early in the afternoon. At the Tilden-Thurber Co.'s store candles were brought into requisition as a makeshift.

The annual ceremonial session and supper of Palestine Temple, of the Mystic Shrine, was held in Infantry Hall, Wednesday evening, and at the election of officers Clarence M. Dunbar was elected Chief Rabban, Edgar C. Lakey, High Priest and Prophet, Aldridge G. Pearce Second Ceremonial Master, and Frank T. Pearce one of the directors.

The 12th annual court of the Society of Colonial Wars in the State of Rhode Island and Providence Plantations was held at the Crown Hotel Thursday evening. Among those who attended were Arthur W. Dennis, Albert E. Stevens, H. N. Williams, William H. Thurber, Fred C.

Lawton, Henry G. Thresher, Joseph D. Warren and Howard D. Wilcox.

Among the foreign importations received through the Providence Custom House during the past week were the following: From Bremen, one package of jewelry and 15 of imitation precious stones; from Halifax, N. S., one package of jewelers' scraps; from Hamburg, five packages of imitation precious stones and three of silverware; from Havre, one package of enamel; from Southampton, one package of gold leaf.

Robert E. Budlong, of the S. K. Merrill Co., president of the Mfg. Jewelers Board of Trade, met with a painful accident at the entrance of the Narragansett Hotel restaurant Friday, when he caught the first and second fingers of his left hand between two doors. Mr. Budlong had lunched at the hotel with some friends and on the way out held the outer door open to allow the others to pass out. Some one opened the inner door at the same time and caught Mr. Budlong's fingers between the two. The injury was very painful.

L. Davidsburg & Co. last Thursday evening gave their employes a complimentary dinner, reception and social time. About 150 persons sat down to the dinner, which was served at the Narragansett Hotel, and at its conclusion brief addresses were made, interspersed by musical selections. The members of the firm mingled with their employes and a pleasant time was enjoyed. After the dinner the company proceeded to the Elysium, where dancing and a social time was enjoyed until late hour. One of the events of this part of the evening's programme was a prize waltz, in which the winners were awarded substantial sums of money.

Buyers who were registered at the Narragansett and Crown Hotels the past week included the following: J. Lipman, of The Western Jewelry Co., Milwaukee; Benjamin Locker and A. M. Gruenberg, of Gruenberg Bros.-Locker Co., Minneapolis, Minn.; Harry Boker, of Boker & Co., Philadelphia; Gilbert Friendlich, of the Baltimore Bargain House, Baltimore, Md.; H. L. B. Buxton, Springfield, Mass.; Jesse Levy, of Jesse Levy & Co., Philadelphia; J. Goldman of Horwitz & Goldman, Pittsburg, Pa.; Oscar Kind and Louis Block, of S. Kind & Son, Philadelphia; A. Kaskell, of Weiner Bros., New York; C. E. Pfersich of A. L. Pfersich & Co., Philadelphia.

Judge Arthur L. Brown, of the United States Circuit Court, decided Friday that L. Dimond & Sons, Inc., respondent in a bill of equity, in which Mansbach Bros. are complainants, had violated the court's restraining order. The company was given an opportunity to purge itself of contempts by paying back a sum of money in dispute between the parties in the case. In the equity bill the Mansbach Bros., complainants, seek to prevent themselves from being dispossessed of alleged rights under a certain sub-lease of space in the respondents' store. The case was in court on two issues, one being a citation for the respondents to show why it was not in contempt for violating the restraining order regarding the $1.400 alleged to be due for trading stamps.

Attleboro.

Attleboro is planning to install a new sewer system.

The Winthrop Mfg. Co. has opened a New York office at 15 Maiden Lane.

Thomas Moore, of Moore Bros., is making an extensive trip through the west.

Harry Hull is making a trip through the west in the interests of Barden & Hull.

Miles Carter, of Carter, Qvarnstrom & Remington, is spending a few days in New York.

The C. M. Robbins Co. gave presents of jewelry, Christmas, to the clerks in the post office.

The R. F. Simmons Co. was closed the first three days of last week for taking account of stock.

Fred B. Platt, New York representative for the W. H. Saart Co., has been at the factory for a visit.

On account of the recent storm the moving of the Mossberg Co. into new quarters has been postponed.

William A. Cook, of the Fontneau & Cook Co., spent the holiday in town, but has returned to New York.

R. H. Moore, foreman for the Horton, Angell Co., received a handsome present, Christmas, from employes.

The policy of profit sharing with the employes will be continued this year, as in past years, by the R. F. Simmons Co.

John H. Nerney, Edward Gobin and Charles E. Wilbur have been appointed appraisers of the goods of the Gifford Mfg. Co.

The clerks in the local postoffice were remembered Christmas by the C. M. Robbins Co., which gave them presents of jewelry.

The Austin & Stone Co.'s bowling team still retains the lead in the Jewelers' Bowling League, having won 20 games and lost four.

A. M. Chadbourne, who has been representing the James E. Blake Co. in the west, has been transferred to the New York office.

Otto P. Becker, foreman of the Freeman & Daughaday's pearl department, has been confined to his home with the grippe for some days.

Joseph E. Reagan, secretary of the wholesale house of the Baldwin, Miller Co., Indianapolis, was in town last week calling on local firms.

P. J. Cummings pleaded not guilty last week in Boston, in the Circuit Court, to the charge of using the United States mails to defraud the public. A trial will take place next week.

B. Franklin Sweet, a veteran employe of the R. F. Simmons Co., died last Saturday after an illness of several months. He was the brother of George L. and Joseph L. Sweet, who are in the firm of the R. F. Simmons Co.

George Adel, aged 57, one of Attleboro's best-known jewelry workers, died last Saturday. For 30 years he worked for the W. & S. Blackinton Co., and for the past two years he had been with Austin & Stone. He is survived by two daughters and one son.

The wholesale department of George H. Herrick has been purchased by the H. E. Durgin Co. Horace E. Durgin, for 22 years connected with the department, is at the head of the company, and has associated with him Earle B. Kent and Lawrence Elliot.

Charles Gifford was found guilty of larceny in the fourth district court last Saturday. He was charged with keeping from Receiver Ester a check book, ledger and some patent papers. The case was placed upon file after an agreement was reached that the books should be accessible to Mr. Ester.

North Attleboro.

W. H. Bell left, last Monday, for the west, in the interests of his concern.

Scofield, Meleher & Scofield are running their plant at Plainville on a 13-hour schedule.

Charles A. Whiting is making a western trip in the interests of Whiting & Davis., Plainville.

T. G. Frothingham has sold a piece of property on lower Washington St. to Albert Totten.

Charles H. Clark left, last Monday morning for the west in the interest of W. G. Clark & Co.

The F. S. Gilbert factory opened, last Wednesday, after a shut down of five days for stock taking.

The H. F. Barrows Co. worked part of the help until 9 P. M., last week, in order to get out the orders.

Andrew Flagg, salesman for the A. L. Lindroth Co., is in New York in the interests of that concern.

Carl A. Hempel, of F. L. Shepardson & Co., has been drawn to serve on the traverse jury, which convenes at Fall River on Jan. 10.

The annual meeting of the incorporators of the Attleboro Savings Bank was held, last week, and officers were elected for the ensuing year.

A. B. Randall, western representative for Codding & Heilborn Co., started on a trip, last week, after spending several days at the factory getting his line into shape.

R. Blackinton & Co. entertained, Saturday evening, the male employes of the office and shipping departments at a dinner at Shedleys. Following the banquet the party attended the theatre.

Otis Welch, shipping clerk for the Paye & Baker Mfg. Co., was elected vice grand of Aurora lodge of Odd Fellows, at their meeting last week. F. W. Reed, salesman for the Paye & Baker Mfg. Co., has been spending the past week at the factory.

The preliminary steps were taken, last Wednesday evening, for the formation of a board of trade in North Attleboro. A committee consisting of R. J. Fuller, F. O. Coombs, Walter Ballou, George Cassels and Ernest Upham, was appointed to draft a set of by-laws. G. K. Webster, A. T. Parker and Sylvester McGinn were appointed a committee to bring in nominations for officers.

Harry G. Webb and Stephen E. Hadley, jewelry and precious stones, Boston, Mass., have dissolved the partnership they conducted as Webb & Hadley, and Mr. Hadley will continue the business.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

CHICAGO AND WEST

I WILL

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, JANUARY 5, 1910. No. 23.

Chicago Notes.

F. C. Rappel has been confined to his home by sickness.

W. F. Smith, jobber, of Des Moines, Ia., was here last week.

A meeting of the stockholders of Spies Bros. was held Dec. 28.

Albert Wells, of the American Optical Co., visited Chicago last week.

Larry Edwards is on a long trip to the west, northwest and southwest.

J. W. Tice, representing Adolphe Schwob, is on a visit to New York City.

H. S. Noyes, with Bates & Bacon, has returned from a southwestern trip.

W. W. Hamilton, of the W. W. Hamilton Jewelry Co., was here last week.

S. Swartchild, of Swartchild Co., is on two weeks' trip to New York City.

L. Bach, of Bach & Co., was confined to his home for 10 weeks by rheumatism.

W. A. Fay, with the Potter & Buffinton Co., is on a trip through the middle west.

W. H. Jones, manager for J. L. Teeters & Co., Lincoln, Neb., was here last week.

Frank Krejci, formerly with F. W. H. Schmidt, is now with Henry Paulson & Co.

D. I. Dunn, of L. H. Schafer & Co., spent New Year's day at Traverse City, Mich.

R. T. Kleckner, with the Theodore W. Foster & Bro. Co., is on a trip to the Pacific Coast.

Mr. and Mrs. G. S. Titus celebrated the 11th anniversary of their marriage on New Year's eve.

Reuben Cohen, with the Geo. H. Cahoone Co., is on a visit to the factory at Providence, R. I.

M. J. Peikes, New York City, was here last week as the guest of Mr. and Mrs. Emil Brande.

Harry H. Fruer, with the A. F. Smith Co., Omaha, Nebr., is here, taking his annual vacation.

Albert M. Dueber, of the Dueber-Hampden Cos., was here last week, accompanied by M. Loeb.

The North American Watch Case Co. will shortly open an office here, in charge of W. H. Alger.

C. J. Roehr, with the Bassett Jewelry Co., is on a two weeks' visit to the factory at Providence, R. I.

Martin Stecker, formerly watchmaker for Cole & Young, retail jewelers at South Chicago, died Dec. 24.

W. E. Haywood, Chicago manager for the Alvin Mfg. Co., made a flying trip to New York last week.

E. A. Kelly, of the Kelly-Parritt Co., has engaged B. G. Guinand to travel for that concern during 1910.

Mrs. S. Mills, wife of S. Mills, the Van Buren St. jeweler, is recovering from an operation for appendicitis.

Robert H. Kerkow, retail jeweler at West Point, Nebr., paid a visit here last week for the first time in 14 years.

News was received here last week of the death by paralysis of Harry W. Koch, retail jeweler, of Palmyra, Mo.

Geo. E. Smalley, representing the Simeon L. & George H. Rogers Co., is on a visit to the factory at Hartford, Conn.

Frank J. Dale, formerly watchmaker for Cole & Young, has opened a jewelry store on North Ave., near California Ave.

James Sutherland, formerly with the Schrader-Wittstein Co., is now representing the H. H. Curtis Co., of North Attleboro, Mass.

Fifty-seven million dollars is the amount of the jewelry and optical business of Chicago during 1909, as against $52,000,000 for 1908.

Max J. Egge, Grand Island, Neb., sergeant-at-arms of the American National Retail Jewelers' Association, paid a visit here last week.

Robert L. Clark, with the International Silver Co., has taken up his residence at Kansas City, Mo., and will travel out of there during 1910.

Mr. and Mrs. F. W. H. Schmidt have returned from a visit to Omaha, Neb., where they were the guests of Mr. Schmidt's brother during the holidays.

Lou Williams, southwestern traveler for Norris, Alister & Co., will travel for the Theodore W. Foster & Bro. Co. during 1910 in the west and southwest.

Walter S. Redfield, representing S. A. Weller & Co., and A. H. Heisey, will remove to room 510 Heyworth building, as soon as alterations are completed.

It was erroneously stated in these columns last week that C. W. Morris had been engaged by Sproehnle & Co. Mr. Morris has been engaged by J. W. Forsinger & Co.

Geo. H. Birkbeck, watchmaker for the trade at 151 Wabash Ave., has returned from Omaha, Neb., where he spent the holidays, accompanied by his wife and family.

K. F. Thomas, formerly employed at the Elgin National Watch Co.'s factory, at Elgin, Ill., will travel as missionary from the New York offices of that corporation during 1910.

A meeting of the executive officers of the National Wholesale Jewelers' Association, will be held here on Monday, Jan. 17, the day preceding the banquet of the Chicago Jewelers' Association.

J. M. Poole, Pacific Coast representative of the American Silver Co., is here. Geo. J. Cheney, with the same concern, is taking a vacation at his native town of New Britain, Conn., accompanied by his wife.

A telegram from New Orleans received here last week, stated that G. Frangiamore, formerly in the retail jewelry business at 63 Oak St., had been arrested by the local police of that city for passing a worthless check.

E. J. Samuelson, retail jeweler, at 1224 Bryn Mawr Ave., who has been ill with pneumonia, expects to return to business this week. During his absence the store has been in charge of A. M. Giefenson, his watchmaker.

F. H. Wittstein, son of A. H. Wittstein, of Schrader-Wittstein Co., who was formerly with the Arch Crown Mfg. Co., and lately with Chas. E. Graves & Co., will travel for the Schrader-Wittstein Co., in Western territory during 1910.

Hugh E. King, representing the Queen City Silver Co., and the Fessenden Co., will remove to room 511 Heyworth building, as soon as alterations are completed. Mr. King has just bought a one-quarter interest in Fessenden & Co.

Stephen H. Bridges, of Despres, Bridges & Noel, leaves for Havana this week for a week's trip to Havana, accompanied by Mrs. Bridges. On their return Mr. and Mrs. Bridges will stop at St. Petersburg, Fla., where Mrs. Bridges wil remain for the Winter.

W. V. Ghislin, manager of the Chicago offices of the Gorham Mfg. Co., is on a visit to the New York City and Providence offices of that corporation, accompanied by the following men of the western traveling force: W. S. Willis, W. H. Burton, T. G. Jewett, R. L. Arnold.

F. W. Hoefer, for the past 15 years with the R. Wallace & Sons Mfg. Co., has severed his connection with that concern to form a corporation known as the National Convention Bureau, with offices at 265 La

Salle St. Mr. Hoefer is associated with C. E. Hunt, formery of the *Hotel Bulletin*

Charles L. Johnson, jewelry worker, and at one time one of the best workers in the craft, died at his residence, 7139 S. Morgan St., last week. He was buried at Greenwood cemetery. He is survived by a widow and two sons. Mr. Johnson was born in Stockholm, Sweden, in 1859, and came to this country when 11 years old.

Several window-smashings took place here immediately after Christmas. From "Lorios," 90 State St., 36 filled watch cases were stolen. From the Lester Jewelry Co., at 328 State St., $150 worth of gold filled goods were taken. The Potter Watch Co., 88 Madison St., lost 18 set rings. From G. M. Wheeler was taken several watch movements, valued altogether at $150.

C. D. Green, Elgin, Ill., has been engaged by the Star Watch Case Co. to represent it in California, Oregon and Washington. Before his departure for the west, Mr. Green was to have been united in marriage to Miss Florence Newman, formerly employed in the Chicago office of the Star Watch Case Co. Mr. Green's mother died suddenly Sunday, however, and the wedding was postponed.

Among the out-of-town retail jewelers here last week were: S. R. Livergood, Mason City, Ia.; A. C. Fuehs, Stoughton, Wis.; Walter Mellor, Michigan City, Ind.; F. A. Vogt, Mishawaka, Ind.; L. C. Howe, Edinburg, Ill.; A. J. Munson, Tuscola, Ill.; Jay B. Johnson, Glenwood, Ia.; L. Ratzesberger, Milford, Ill.; L. E. Lambert, Albia, Ia.; C. W. Connoran, Indianola, Ia.; R. P. Kiep, Joliet, Ill., and M. Plain, Aurora, Ill.

Los Angeles.

R. H. Schwarzkopf has returned from his holiday trip to San Francisco.

C. S. Douglas, jewelry salesman with Brock & Feagans, has completed and moved into a new residence in the southwestern part of the city.

Geo. M. Williams, proprietor of the Geneva Watch & Optical Co., now that the holiday rush is over, has returned to his automobile business, leaving the store in charge of Mr. Grimm.

Among the out-of-town jewelers here recently were: C. P. Kryhl, and J. H. Padgham, Santa Ana; R. Van Buren, Ontario; Ira Stabler, Pomona; E. H. Smith, Orange; E. T. Lewis, Long Beach.

Luckenbach & Co., have announeed that they will decline to renew their contract to repair the clocks belonging to Los Angeles County. They have been doing this work for $100 a year.

Hambright & Walsh, who have done a very successful holiday business, are now rearranging their stock and getting ready to start out for new business. Mr. Hambright will leave for the north in a few days.

Word recently received from Chas. C. Noble by Montgomery Bros. is to the effect that his health is improving. Mr. Noble, who was formerly diamond salesman for this firm, has been in a sanatorium near St. Paul, Minn., most of the time since he left here in June. He hopes to return here before long.

A. Gilbert, representing M. Schussler & Co., and Mr. Alexander, representing Burr W. Freer, San Francisco, both brought stocks of jewelry here and remained at one of the leading hotels for two or three weeks previous to Christmas, thus being in readiness to fill promptly any order from local retailers.

Most of the jewelers of the city were pretty well worn out by the hard work caring for their customers up to Christmas Eve, and were very glad of two days' rest. The engravers especially were very much rushed during the last few days, and many worked late into the night. Donovan & Seamans's chief engraver, Eugene Reboul, who worked nearly all night, several nights before Christmas, was so exhausted that he actually fell asleep while sitting at the table eating his Christmas dinner.

A few nights ago a burglar entered the jewelry store of Frank M .Holes, 641 S. Main St., and secured booty to the amount of about $55. He gained access by lowering himself with a rope through a skylight in the rear. The goods were those left in the window by Mr. Holes, and comprised for the most part scarf pins and other articles of comparatively small value. No trace of the robber has been found. Mr. Holes came here from Ridgeway, Pa., about two years ago, and has been doing business in his present location for nine months past.

The aceidental discovery by C. H. Clark, owner of a store at 327 W. 4th St., of a tunnel nearly completed through three basements adjoining that to his store, is believed to have frustrated a plan to loot the place. That one or more persons had been at work for a number of nights trying to gain access to the store is evident. Without doubt some one familiar with the interior of the building planned the robbery, for the basements were used simply for storing non-perishable goods. One evening Mr. Clark heard unusual noises, apparently in the basement, but being busy at the time did not investigate. The next morning, however, he went into the basement and discovered that holes had been made through the partitions suffieiently large to allow a person to pass through them. The basement was not protected by burglar alarms, and the following two or three nights Mr. Clark and one of his salesmen armed themselves and spent the night in the store, prepared to effeet a capture if robbery was attempted, and deteetives were employed to watch outside. But apparently the would-be robbers had become alarmed and did not make their appearance. A loeal newspaper learned the eircumstances and published the facts. This doubtless prevented any further attempt to reach the store by way of the tunnel. Mr. Clark now has his entire store, ineluding the basement, protected by an improved burglar alarm system.

An American consul in a European country reports on the opportunity for American manufacturers to develop the business of manufacturing jewelry boxes. Parties interested can obtain information from the Bureau of Manufaetures, Washington, D. C.

Kansas City.

TRADE CONDITIONS.

Wholesale jewelers of Kansas City generally port that the volume of business was a lit larger this year than last, hut it was not as mu larger as they anticipated, and as a result th will hegin the new year with a larger stock goods on hand than expected. Manufacturing je elers report that they have heen husier sin Christmas than before, if that were possible: least more work is coming in. Two large firms each working nights, and there is probably no manufacturing jeweler in the city who could put several men at work and furnish them regu employment.

John Boosinger, with D. B. Ward & C is spending New Year's at his old home Lone Tree, Mo.

Leslie White, traveler for D. B. Ward Co., has been spending the holidays visiti his old home at Louisburg, Kans.

E. L. Donaldson, Texas representative the Edwards & Sloane Jewelry Co., w came in for Christmas, is now visiting Iowa.

Frank Bangs and J. H. Whitney, with Edwards & Sloane Jewelry Co., are spei ing their holiday vacation visiting on ranch at Hymer, Kans.

The Kansas City Jewelry Co. will, J 15, move from its old location on the s ond floor of the New Ridge building, the second floor of 1123 Walnut St.

A Moore, Humboldt, Kans., while boa ing a train at his station Christmas ev on his way to Kansas City, was notif that his residence was on fire. It was e tirely destroyed.

C. C. Hoefer, of the Woodstock-Hoe Watch & Jewelry Co., and C. L. Merry a rred C. Merry, of Merry Optical Co., among the incorporators of the Staffe Motor Car Co., which will put in a facto in this city.

The young ladies of the Edwards Sloane Jewelry Co., had a Christmas t at the home of Mary Livers. The tree v loaded with presents, none of which v to cost over 10 cents. There was mu real enjoyment and funmaking.

The following jewelers have been in city during the week: Gale B. Doug Pleasant Hill, Mo.; D. T. Meloy, Cl howee, Mo.; J. L. Potts, of Potts Jewe Co., Marceline, Mo.; J. Q. A. Sheld Manhattan, Kans.; A. E. Dodds, Coff ville, Kans.; W. A. Curtis, Cherryv Kans.; Fred Dryden, Lee's Summit, Mo

The Gem Jewelry Co., of 119 E. 8th of which M. D. Binkowitz was proprietor turned its stock over to L. R. Manches of 606 Waterworks building, as trustee creditors, Dec. 29. No inventory has been taken and no appraiser appointed. T trustee was unable to give a correct list creditors, but stated that the indebtedn was about $4,000. So far as could learned none of the local wholesale or m ufacturing concerns was among the list

The following travelers called on trade in Kansas City Mo., during the p week: F. H. Allen, H. A. Allen & C Milton S. Rodenberg, Dunn & Rodenbe G. Rodenberg, Jas. A. Dunn & Co; K. Taylor, Riley & French; Robert Kehl, F. Noble & Co.; Mr. Goldberg, J. J. W Mfg. Co.; Theodore Parker, Smith & Crosby; Mr. Durrell, Inlaid Co.; Max Jacoby, Manchester Mfg. Co.

Cincinnati.

TRADE CONDITIONS.

The trade here generally are very well satisfied ith the results of the holiday business, which as much in advance of that of last year. The anufacturers especially feel they have had a od year and say the prospects are very enuraging. Jobbers report a very large memoranm business. The retailers, who were a little bious at first, owing to the receiver's sale at e Duhme Jewelry Co.'s store, which seemed to tract most of the buyers, feel that they reived their share of business when the real rush me.

Sol Gilsey, of S. & H. Gilsey, is home om a two months' business trip in the uth.

J V Kennedy, of the Dennison Mfg. o., has left for Boston, where he will atnd a meeting of the company.

Sam Bingaman, son of J. K. Bingaman, Bingaman Bros., is spending the holiys with friends in Washington, D. C.

Gus Frank, formerly with the M. Schwab welry Co., will from now on travel for e Klein Bros. Co., covering his old terriry

Sam Miron will resume his road busiss with R. W. K. Co., Chicago, after sisting Gradison & Co. during the holiays.

Under Cincinnati incorporations, is given e Crescent Jewelry Co., with A. Arlette the principal incorporator; capital ock, $10,000.

August Newstedt, of Lindenberg, Strauss Co., who has been detained from busiss for some weeks by illness, expects to on the road again about Jan. 15.

B. Ganz, the well known traveling salesan representing the Gustave Fox Co. for me years, severed his connection with this rm Dec. 31, to go with an eastern conrn.

The Klein Bros. Co. has added another oom to its quarters, which will enable it handle its growing business more satisctorily. Eugene Frommeyer and William iodrack, of this firm, are arranging to ave on their usual trips.

The receiver's sale of the Duhme Jewry Co.'s stock closed Dec. 31, according the order of the United States District ourt. The remainder of the stock, with ie fixtures, will be closed out, probably in dealer's sale, by the trustee, when elected y the creditors.

Mesch & Willman have dissolved partnerip, the latter buying out the interest of ie former. The business hereafter will be onducted under the firm name of W. F. Villman. Julius Lenders, formerly with D. acobs & Co., will be house manager, and Villiam Bingham has taken the position f bookkeeper. Mr. Willman will make his outhern business trip about Jan. 10.

Out-of-town jewelers here the past week eplenishing their stock included: A. M. tamm, Williamsburg, O.; Owen Sherwood, almouth, Ky.; F. H. Thienemann, Frankn, O.; Leo Strumpf, Marion, Ind; O. M. osenbloom, Bainbridge, O.; H. A. Hutchison, Massillon, O.; N. T. Arnold, Owensboro, Ky.; Frank Emmerling, Hillsoro, O.; Fred G. Wittlinger & Son, Middletown, O.; Kert Rhodus, Berea, Ky.; C. . Reese, Elberton, Ga.; E. B. Scott & Son, atavia, O.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: Mr. Huhn, Scofield, Melcher & Scofield; Harry Kennion, Parks Bros. & Rogers; James Baker, Frank M. Whiting & Co.; George L. Paine, George L. Paine Co.; Mr. Cobb, Dagget & Clap Co.; F. N. Vaslett, Fletcher, Burrows Co.; Harry Farquharson, E. D. Gilmore & Co.; Mr. Booth, Sturtevant & Whiting; J. B. Macdonald, Wolcott Mfg. Co.; Mr. Ripley, Watson & Newell Co.; Mr. Richards, Standard Button Co.; J. Hillinger, J. Hillinger & Co.; R. L. Morehead, R. L. Morehead & Co.; Louis Blackinton, W. & S. Blackinton & Co.; Mr. Metcalf, Plainville Stock Co.; Mr. Block, Louis Stern & Co.; Milton Goldberg, J. J. White & Co.; Louis Goldberg, J. Solinger & Co.; Mr. Crosen, Crosen & Co.; Mr. Rogers, C. H. Cooke & Co.; Max W. Potter, J. M. Fisher & Co.; Mr. Parker, Smith & Crosby; G. Fred Perry, F. H. Sadler Co.; J. Walter Bayden, Ostby & Barton Co.; Mr. Green, George L. Brown & Co.; H. A. Allen, H. A. Allen Co.; Richard Robinson, Shiman, Miller Mfg. Co.; Lewis I. Sweetland, Allison Mfg. Co.; Charles Peckham, J. H. Peckham & Co.; Mr. Whiting, Whiting & Davis; Mr. McAlister, Irons & Russell; Mr. Ford, F. J. Carpenter; Mr. Chisholm, Bugbee & Niles Co.; Mr. Pierce, T. I. Smith Co.; W. B. Peck, Waite, Thresher Co.; Donald Le Stage, H. D. Merritt Co.

Milwaukee.

Among the out-of-town jewelers who visited Milwaukee last week, were J. B. Kimball, Waukesha, and F. P. Beswick, Racine.

Milwaukee friends of E. C. Griswold, Kaukauna, Wis., have been notified that Mr. Griswold recently broke one of his limbs by a fall.

Franklin Thomson, secretary of the Wisconsin Retail Jewelers' Association, and secretary of the Jewelers Mutual Fire Insurance Co., Wisconsin, has returned from Chicago, where he transacted business for the insurance organization.

The steady growth of business experienced by the Bunde & Upmeyer Co., Milwaukee, has necessitated the increasing of the sales and factory forces until 110 are now in the employ of the company, 40 of whom are in the company's retail store.

On the charge of embezzlement, Isadore Greenberg, an optician and jewelry salesman in the employ of David Goldman at his downtown jewelry store, has been arrested. Mr. Goldman alleges that Greenberg sold jewelry and failed to turn in the money. Greenburg is now out on bail.

Fred Osterwald, manager of the New York office of the Bunde & Upmeyer Co., is expected to arrive here this week, to talk over the eastern business with the members of his company. Robert Rank, also of the New York office, is spending the week in Milwaukee with his brother, Henry Rank, of the Milwaukee store.

Archie Tegtmeyer has arranged a conference between manufacturers and business men of the south side with representatives of the Chicago & Northwestern Railroad Co., with reference to the blockading of certain railroad crossings. It is expected that the matter will be settled amicably. Mr. Tegtmeyer is one of the leading public workers of the south side.

Milwaukee jewelers have received the news that the jewelry store of E. Wigderson at Antigo, Wis., was looted recently. A quantity of jewelry and a counterfeit dollar bill that had been left in the cash drawer of the store were taken. The loss is not large. Entrance was effected by cutting a panel out of a rear cellar door.

Cleveland.

Robert Barnes, 15 years old, and James Meaney, 21 years old, are in custody on the charge of being implicated in the robbery of the store of Qua & Vail, 1754 W. 25th St., which took place Dec. 19. Barnes is charged with delinquency, and Meaney is charged with burglary and larceny.

Burt Ramsay gave a dinner to the employes of his stores on the evening of Dec. 24. The dinner was held at the Cleveland Athletic Club, and about 25 of his staff were present. A feature of the dinner was a presentation to Mr. Ramsay of a traveling bag as a token of the esteem in which he was held by the diners, the speech of presentation being made by I. O. Cotter. Mr. Ramsay is to leave for South America and the Panama Canal, about Jan. 15.

The new wholesale firm of this city, about which so many rumors have been current for some time, is known as the Wagner-Gilger-Cohn Co., and the officers are W. H. Wagner, president; W. H. Cohn, vice-president, and W. G. Gilger, secretary and treasurer. The company has taken handsome quarters in the Hippodrome building, where it opened an exclusively wholesale business early this week. Mr. Wagner, the head of the concern, is well known to the trade through his 24 years' association with the Sigler Bros. Co., while Mr. Gilger was for several years engaged in the retail jewelry business at Norwalk, Ohio, and also connected with local firms. Mr. Cohn, who comes from Buffalo, was with King, Raichle & King, and is a nephew of Mr. King, of that firm.

Pacific Northwest.

A store recently opened in Rexburg, Idaho, by James A. L. Jacques was destroyed by fire Dec. 23. The loss amounted to several thousand dollars.

B. H. Morrissey, a son of E. F. Morrissey, from Omaha, has just concluded the purchase of the G. W. Carleton jewelry store, on Central Ave., in Marshfield, Ore.

The police as yet have been unsuccessful in locating the robbers of $4,000 worth of stock from Mr. Knox's store, in Huntington, Ore. The authorities, aided by several private detectives, have searched the country around Huntington and are now on a more systematic search, going over the same ground.

Bernard Bien, Pittsburg, who filed a bankruptcy petition last year, has petitioned the United States District Court for a discharge of all his debts. A hearing on his petition will be given in the court at Pittsburg, Pa., Jan. 13, at 10 A. M.

San Francisco.

Alfred F. Andrews is now conducting the business of his father, Col. A. Andrews, in the A. Andrews diamond palace.

Leon Nordman, Sr., formerly of Nordman Bros. Co., in this city, is visiting the city from Portland, Ore., with his wife.

George W. Greene, of G. W. Greene & Son, Woodland, Cal., was in town, recently, for the purpose of increasing his stock.

J. D. Bridges, representative of Simon Bros. & Co., will soon start on his trip to the factory in New York. He will go by way of Los Angeles.

E. V. Saunders, treasurer of A. I. Hall & Son, will leave, Jan. 10, for a visit to the eastern factories, where he will look over the lines for the coming season.

All the traveling salesmen of A. I. Hall & Son came into the home office to help during the holiday rush and will remain here until the new stock has been arranged.

L. O. Levison, who has charge of the European department of the California Jewelry Co., with offices in London, is expected to return home in the early part of the Spring.

Mr. Arnold, of the Burr W. Freer Co., Jan. 1, severed his connections with that firm and is now identified with A. Eisenberg & Co., of this city. At the present time Mr. Arnold is on a visit to Los Angeles.

On Jan. 1 the Burr W. Freer Co. was incorporated. The change from the individual name was made to enlarge the scope of the business. Mr. Freer, the president, is largely interested in the new company, just as in the old firm.

W. H. Hovey, representative of J. B. Whitney & Co., has returned from New York and the east, where he visited the International Silver Co. and the E. Ingraham Clock Co. He reports the return of normal conditions both east and west.

Extradition papers were signed last week by the governor for the return of Herman Pailey from Illinois to San Francisco to answer to a charge of embezzling $300 worth of jewelry from A. Isaacs, a jeweler at 756 Market St., where Pailey was formerly employed.

A. I. Hall & Son, on the first of the year, will considerably enlarge their floor space. Fifteen hundred square feet of room will be added, and the greater part of this space will be turned over to the display of silverware and clocks. This increased space will be obtained by cutting an archway and adding the adjoining room.

Fred. L. Presbey, representative of the Bassett Co., has leased a room in the Kamm building and will open offices Jan. 1. He has stocked the new quarters with new articles for the Spring trade and will be glad to receive friends after the opening date. He will continue making his usual visits to the trade at the end of the season.

G. H. Otto, who has been the city salesman for a year or more, has started on the road with the silverware and clock lines. His territory will comprise southern California, Nevada, Arizona and New Mexico. Mr. Valentine, who has the northern territory, left Sunday, Jan. 2. Mr. Smith and Mr. Tucker, who show the general jewelry and watch lines, will not leave until the end of January or the 1st of February, and William Graham, known as "the 15-karat man," will also leave at that time.

Armand Cohen, a clerk in the store of T. Lundy, 788 Market St., was recently apprehended in the act of taking money from his employer and was arrested. He had been suspected of pocketing money during the holiday rush, but was not caught until the decoy purchaser plan was tried. At police headquarters $45 of the marked currency was found on his person. Cohen is 22 years of age and supports his aged mother. He says that he took the money to buy necessaries for his mother, who is on her death bed.

A distinct shock came to the trade, a few days ago, when Joseph E. Birmingham, manager of the silverware department of Shreve & Co., was caught in the act of holding back the company's money. He had been suspected for some time, but it was not until Christmas Eve that he was taken before General Manager George Lewis and made to confess to the withholding of $175. He says that this is the only money he ever took and that he had intended to return the money. Mr. Birmingham did the purchasing for his department and was a valuable man. Almost two decades ago he became connected with the company and since that time has advanced rapidly, having at the time of the discovery of the deficit an annual income of over $5,000 from his salary and interest in stock. Friends of Birmingham tried to get the management to drop the case, but were unsuccessful, as the company intends to push the case and thereby give a lesson to other employes. At present Mr. Birmingham is released on $250 bail.

Indianapolis.

Carl L. Rost spent Christmas with his brother, H. L. Rost, at Columbus.

Joseph E. Reagan, manager of the Baldwin-Miller Co., is in New York and Providence, on a buying trip.

I. Grohs, of the I. Grohs' Jewelry Co., is home after a week's business trip to New York. He reports the outlook for 1910 as quite favorable.

Harry Cobb, formerly with Hoffman & Lauer, has opened an engraving shop in the State Life building. He has been succeeded by James Kendall.

Friends in this city have received word of the serious illness at Springfield, Ill., of Charles W. Slemmons, of the Illinois Watch Co., well known in this territory.

Mrs. William Jefferson Medearis, mother of Fletcher C. Medearis, of this city, died at her home in Centerville, one day last week. She was 84 years old. Mr. Medearis is with the Burton Jewelry Co., of this city.

The marriage of George Kamman to Miss Catherine Settinkamp has been announced, the ceremony taking place at the home of the bride's parents in Seymour. Mr. Kamman is employed by T. M. Jackson, of that city, as watchmaker.

An unusual number of pearls have been found in oysters at Hope. George Wendall, town marshal; Charles Gilleland, a farmer, and T. E. Reed, a business man, are among those who have found pearls ranging in value from $50 to $100.

Employes of the city board of health, including office clerks and inspectors, have presented Dr. Eugene Buehler, secretary of the board, with a diamond ring. It is set with one large diamond, surrounded by six smaller stones, arranged on platinum. The ring was purchased at the store of J. H. Reed.

Among Indiana jewelers in this city, last week, were: Alfred G. Craig, Bicknell; Samuel Sterchi, Terre Haute; Miss Weaver, Knightstown; Ralph B. Clark, Anderson; S. B. Merrick, Plainfield; J. A. Miessen, Cicero; J. O. Lutz, Zionsville; John W. Hudson, Fortville; Herman Tabler, Waynetown; J. M. Seifert, Mulberry.

Constables, sent to levy on the stock or collect a small judgment, created a scene in the store of Amdur Bros., in Massachusetts Ave., a few days ago. The constables threw a revolver and a pair of handcuffs on a counter, declaring that was their authority. Angered at the treatment, members of the firm at first declined to pay the judgment. They paid it, however, and Moses and Leon Amdur were placed under arrest for interfering with an officer.

Charles Mayer & Co. have completed plans for a 10-story building to be erected on the site of the company's present building in W. Washington St. It will have a frontage of 35 feet and a depth of 195 feet and will cost approximately $150,000. Construction of the building will start April 1, and during its erection the company has arranged to occupy the building now occupied by the Indianapolis *News*. The company has been in its present location 70 years, having been established by the late Charles Mayer, Sr.

Within a few days F. M. Murphy, of Brazil, secretary of the State board of registration and examination in optometry, will file the board's annual report with Governor Marshall. This will show that there are 459 registered optometrists in the State and about $375 will also be turned into the State treasury, the law requiring this shall be done when the fees exceed $500. Although the examinations have been more rigid during the last year, about 60 per cent. of the applicants have passed successful examinations.

With the close of the city administration on Jan. 3, Wilbur S. Smith, an optician employed by Gray, Gribben & Gray, retired as a member of the city council. Mr. Smith was elected to the place by the council last Spring, following the resignation of W. O. Bangs. Mr. Smith was the author of measures prohibiting pawnbrokers from charging a higher rate of interest than eight per cent. per annum and charging a license fee of $25 for each professional baseball game where admission was charged. Although both of these measures were introduced late in the administration, the council did not have opportunity to take action on either and they will be carried over to the new council.

Wm. Carter, 304 King St., Wilmington, Del., was unable to get to his store from Montrose, where he resides, last week owing to the fact that Montrose was hemmed in by high snowbanks. The trip was finally made in a sleigh with great inconvenience.

St. Louis.

George J. Hess, president of the Hess & Culbertson Jewelry Co., is out of town on a hunting trip.

Henry Mehmer, Olney, Ill., made a flying trip to St. Louis to replenish his stock of holiday goods last week.

Henry Robbins, of A. R. Brooks & Co., spent the holidays shooting rabbits in the vicinity of Germantown, Ill.

James V. Moore, of the Elliott Jewelry Co., went to Kansas City to spend the New Year holiday with relatives.

E. W. Long, of Tower & Long, says the past year has been the best in the history of the firm, and he expects 1910 to beat it.

E. D. Jahn, who established a jewelry business a few months ago at Union, Mo., was in St. Louis Wednesday. He says his business is prospering.

Burchard Hess, son of George J. Hess, president of the Hess & Culbertson Jewelry Co., came home from Culver Military Academy, Culver, Ind., for the holidays.

Reinhold Buder, an uncle of Otto Buder, 2118 S. Broadway, died a few days ago, at Wicks, Mo. The funeral took place from the Shaw Avenue Methodist Church here.

M. H. Cox, of the Hoyt Jewelry Co., returned from Temple, Tex., where he spent Christmas with his family, and is getting ready for his spring campaign in Texas and Oklahoma.

President Alvin Nauman, of the L. Bauman Jewelry Co., who is president of the Jewelry Jobbers' Association of Missouri, will call a meeting of the association early in January.

At the annual meeting of the Western Commercial Travelers' Association, of which many jewelry salesmen are members, Murray Carleton, president of the Carleton Dry Goods Co., was elected president.

Joseph Ebeling, president of the Retail Jewelers' Association of St. Louis, will call a meeting of the association for Wednesday or Thursday of the second week in January, at which several topics of importance to the trade will be discussed.

George W. Oberting, Jr., son of W. J. Oberting, vice-president of the Maschmeyer-Oberting Jewelry Co., has joined the sales force of the company, and will go out on the road early in January. His territory has not been selected yet.

Friends of Morris Bieber, formerly with the Bauman-Massa Jewelry Co., have received word that he is recovering from an operation in an Indianapolis hospital. He is now employed by an Indianapolis firm. He has been in the hospital three weeks.

Joseph and Jacob Fishman, partners in the Fishman Novelty Co., undergoing bankruptcy proceedings, have asked the United States District Court to designate a depository for funds to be paid creditors, and the court has designated the Mercantile Trust Co.

The F. W. Drosten Jewelry Co., in New Year greetings to patrons and friends, extends thanks for patronage during the firm's 30th holiday season, the fifth in the new store at 7th and Locust Sts. Good wishes for the incoming year are extended. The firm will begin stock taking next week.

Out-of-town dealers in St. Louis during the holidays were: B. H. Barnes, De Soto, Mo.; Mr. Bass, of Worrell, Bass Jewelry Co., Louisiana, Mo.; Fred Simon, Collinsville, Ill.; W. G. Davis, Granite City, Ill.; Henry Mehmert, Olney, Ill.; M. Roberts, Mt. Olive, Ill.; Paul A. Pinet, Linn, Mo.; C. Burkhardt, Red Bud, Ill.

Oscar F. Blankenmeister, secretary and treasurer of the Blankenmeister-Oberting Jewelry Co., has gone to Florida for a stay of two weeks, to recover from the effects of a fall recently at the Crystal Palace while in training for skating races in which he was to have taken part on New Year's Day. He will visit Jacksonville and Palm Beach.

A. L. Blankenmeister, president of the Blankenmeister-Oberting Jewelry Co., thinks that if the prices of necessities come down the next year will be one of the best in the history of the trade, but that if prices of necessities remain high people will not be able to buy as much jewelry as they would like, and business will be affected accordingly.

J. F. Dailey, formerly manager of Loftis Bros. & Co., more recently manager of a Gately store in San Francisco, and now of Chicago, is here on a visit for a few days. He called on Managers George L. Weber, Jr., and J. C. Morefield, of the Loftis Co., who have been doing a big holiday business and will be able to show a substantial increase over the business of last year.

A two months' contest between employes of the Hess & Culbertson Jewelry Co., other than salesmen, who have been offered rewards by the firm for bringing in business, closed with the old year. The result will be announced in a few days. Three prizes are to be awarded, in addition to the regular commissions. The employes have taken an enthusiastic interest in the contest.

Edward H. Meier, for the past 15 years with the St. Louis Clock & Silverware Co., has resigned to take service Jan. 15 as western representative of the Vanberg Silver Co., of Cincinnati. J. H. Cummings, who has been with the St. Louis Clock & Silverware Co., for four years, has also resigned, to go with the Seth Thomas Clock Co. Jan. 15, and represent the firm in southern territory. Their successors have not been selected.

During the holiday rush a man presented himself at the establishment of the St. Louis Clock & Silverware Co. with the business card of Frank W. Baier, retail jeweler in the Wright building, 8th and Pine Sts., on the back of which was scribbled a request that a pair of opera glasses be delivered to the bearer and charged to Mr. Baier. The bearer selected an $18.50 pair and departed. When there was time to take a good look at the card it was discovered that the handwriting was not Mr. Baier's. Mr. Baier, in fact, had not sent the man and does not know who he was.

St. Louis jewelers are greatly gratified over the showing that the bank clearing for the city, for 1909, broke all previous records. The total was $3,444,439,002, which exceeded that of 1908 by $367,623,243, or 11.9 per cent., and that of 1907 by $276,819,675, or 8.9 per cent. The three closing months of 1909 broke all previous monthly records in the clearing house history of St. Louis. The October clearings were $338,644,934; for November, $317,774,984; for December, $323,268,126. The largest clearings during any other preceding month were $314,509,562, in October, 1907.

W. J. Beard, who formerly represented M. J. Averbeck, of New York, in the middle west, has taken a position with the Aller-Wilmes Mfg. Co., and is getting ready to go on the road for that company early in January. He will travel through Illinois, Missouri, Iowa, Nebraska and a part of South Dakota. W. F. Wilmes will continue to travel for the firm in Kansas and Oklahoma, and Julius Newman in Missouri. The Aller-Wilmes Co., recently incorporated, is the successor of the Aller-Newman-Wilmes Jewelry Co. and the Lee-Kehl Jewelry Co. The new company will continue to occupy the quarters on the third floor of the Globe-Democrat building that have been occupied by the two companies.

The Elliott Jewelry Co., at the end of its second year in business, finds that its patronage has increased to such an extent that it has become necessary to double its space and capacity. The company has closed a lease on two additional front rooms adjoining the present quarters on the fifth floor of the Globe-Democrat building, and they will be occupied as soon as alterations and improvements are completed. Twice the number of safes will be installed, partitions will be taken out, and the establishment rearranged. The office, however, will remain where it is. By leasing the two additional rooms the company has a window frontage on both 6th and Pine Sts., and its window signs will be plainly visible for several blocks in each direction. J. Reed Elliott, president of the company, says the past year's business has been far ahead of that of the year before. The firm does a large business in Colorado and Utah and throughout the south. Mr. Elliott confidently expects a still greater increase in the firm's business the coming year.

Traveling representatives of jewelry houses in St. Louis during the holidays were: M. W. Potter, J. M. Fisher Co.; J. Walter Boyden, Ostby & Barton Co.; B. F. Hirsch, Peerless Chain Co., Capron Co., and Keller, Becker & Co.; C. W. Battey, Schofield, Battey & Co.; Charles E. Sutton, Taunton Pearl Works; Mr. Tanner, Allen, McNerney & Co.; William Bosselman, T. Quayle & Co.; W. D. Powers, William C. Greene Co.; Mr. Daniels, Oscar Gottlieb & Co.; Mr. Durrell, Inlaid Co.; W. A. Burt, Cory & Reynolds Co.; Albert Cohn, Lyons Mfg. Co.; Mr. King, Ostby & Barton Co.; William H. Hannaford, Tuttle & Stark; W. C. Sherman, estate of O. M. Draper; F. R. Horton, Carter, Howe & Co.; M. Neuburger, Castiglioni Co. and Acme Comb & Novelty Co.; representative of Fontneau & Cook Co.; A. Coen, Rhinestone Products Co.; B. Billinghcimer, K. Mfg. Co.; E. A. Warner, Adolph Tanzer; R. T. Hunter, George L. Brown & Co.; E. E. Cobb, R. B. Macdonald & Co.; Jared Keith, George W. Dover Jewelry Co.; Mr. Richmond, Zare White; D. N. Jacoby, Providence Stock Co.; Edgar Huhn, Scofield, Melcher & Scofield; Donald LeStage, H. D. Merritt Co.; H. J. Hildebrand, H. C. Lindol & Co.; W. P. Stowe, W. H. Wilmarth & Co.; Lee Powell, S. O. Bigney & Co.; Edward

Brooks, Attleboro Mfg. Co.; Cyrus Price, Van Gelder Diamond Co.; R. Scholz, George H. Holmes Co.; Mr. Remington, Maintien Bros. & Elliott; R. L. Morehead; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Goldberg, J. J. White; Mr. Cullom, Sulzberger Bros.; Mr. Baer, Attleboro Chain Co.; James McDonald, Wolcott Mfg. Co.; Mr. Edwards, Leach & Miller; Mr. Edwards, B. S. Freeman; Joseph Finberg, Finberg Mfg. Co.; Mr. Goldberg, Salinger & Co.; Howard Dougherty, Clinton Mfg. Co.; Mr. Powell, S. O. Bigney & Co.; Mr. Fay, T. I. Smith; Mr. Crane, Bliss Bros. Co.; Mr. Blackinton, W. & S. Blackinton; Mr. Ford, Ford & Carpenter; Mr. Reed, H. F. Burrows; Mr. Noyes, Bates & Bacon; Mr. Blumer, E. I. Franklin & Co.; Mr. Taylor, Smith & Crosby; Mr. Bingham, Cheever, Tweedy & Co.; Mr. Block, Louis Stern & Co.; Harry Kenion, Parks Bros. & Rogers; Mr. Petty, Winthrop Mfg. Co.; Jack Dunn, Austin & Stone; Mr. Pfordresser, Eastern Jewelry Co.; Mr. Joseph, Wolstanholm Mfg. Co.; Cheever Hudson, G. C. Hudson & Co.; Mr. Wilkinson, J. J. Sommers; Mr. Boss, Boss & Baldwin; Mr. Richards, Standard Button Co.; Mr. Strandberg, Sykes & Strandberg; Mr. Barton, George M. Steere Co.; Mr. Cobb, Daggett & Clap Co.; George L. Payne, George L. Payne & Co.

Minneapolis.

TRADE CONDITIONS.

Local holiday trade in jewelry this year showed a great improvement over the record made during the holiday season of 1908, according to the reports of retail jewelers here. During the 10 days immediately preceding Christmas members of the trade literally worked night and day, many of them doing with very little sleep. Now that the rush is over the jewelers and their employes are taking time to look around and see what has happened. Without exception they are delighted with the results of their survey. A representative of THE JEWELERS' CIRCULAR-WEEKLY called on 14 of the leading retail jewelers of the city and asked them for a statement regarding their holiday trade. Eleven of the 14 reported increases over last year ranging from 15 to 50 per cent. The remaining three reported business as about the same, but one man expressed the opinion that it would have been much better but for the switchmen's strike, which has seriously interfered with business along all lines and particularly with that of retailers catering to the railroad trade.

Louis Vehon, of Vehon & Goodman, St. Paul, died suddenly, last week. Burial was in that city.

The H. E. Murdock Jewelry Co. recently sustained some incidental loss from a fire which wrecked the adjoining building, the loss being about $1,200.

Sig. Monmath, who was formerly with S. Jacobs & Co., 524 Nicollet Ave., is now in the manufacturing department of Cohen Bros., 412 Nicollet Ave.

J. O. Pokorny, 322 Plymouth Ave., contemplates the erection of a handsome building near his present store in the Spring. The front is to be of white enameled glazed brick.

Arthur Nelson, who for some time was assistant foreman in the manufacturing department of S. Jacobs & Co., is now foreman of Cohen Bros.' manufacturing department.

Mr. Knepler has left Sischo & Beard, St. Paul, for whom he traveled, to go with a stock food concern. Jud Beard now has charge of Sischo & Beard's material department.

The T. F. Wilson Jewelry Co. has filed articles of incorporation, with a capital stock of $50,000 The incorporators are: Mina B. Wilson, T. F. Wilson and F. B. Sweet, all of Minneapolis. This company succeeds to the business of the Fisk-Johnson Jewelry Co., having bought it some weeks ago.

Henry Karnofsky, engraver and watchmaker, formerly with the Paegel Jewelry Mfg. Co. at 22 S. 3d St., during the holiday rush was employed by Johantgen & Kohl. He has decided to add a knowledge of dentistry to his other accomplishments and accordingly is taking a course at the University of Minnesota.

S. Schaffer, 243 Nicollet Ave., is having an optical department fitted up in the rear of his store. C. H. Tenkel will have charge of the new department and all the latest optical machinery is being installed for his use. Mr. Tenkel, who had previously been in the store of the Blumencranz Jewelry Co., 235 Nicollet Ave., will now look after the optical business for both stores.

Kirchner & Renich, 15 S. 7th St., will remove this week to their new and larger quarters in the rear of the same building and on the second floor as now. They expect to open for business Jan. 10, in the new quarters, where they propose to have the finest shop in the northwest. They have light from three sides, with exceptional light from the rear through a wide slanting window which was installed for a photograph gallery, and which provides a well diffused light through the entire room and is supplemented by a number of windows on each side.

The practice of gold-plating Lincoln pennies to utilize them for cuff buttons has been ordered stopped by the Government. Warnings have been issued to Minneapolis jewelers and others that the practice is contrary to the law. This has been known to the larger manufacturers for a long time, but some in the trade have not realized that the law was against plating any coin in any manner so that it might be mistaken for a coin of another metal, as well as against mutilating gold and silver coins. It is understood that they must be so thoroughly defaced that they cannot be returned to circulation, if they are to be used for adornment.

Harrisburg, Pa.

Col. H. C. Demming, the local expert on precious metals, has received a pair of Queensland opals for valuation. He states that they are among the prettiest specimens he has ever inspected.

Charles Krouse, of the H. C. Claster store, was one of the committee in charge of the successful holiday dance of the Pioneer Social Club, given at the Metropolitan Hotel, last week.

Charters have been issued at the State Department to the following corporations: Manufacturers' Jewelry Co., Philadelphia; capital, $5,000; treasurer, James Goodman. Atlantic Mercantile Co., Philadelphia; capital, $10,000.

Fire completely gutted the large store of William E. Reddig in Shippensburg, Dec. 31, causing a loss of $60,000, partly covered by insurance. Adjoining buildings were saved with difficulty. The fire originated in the basement.

The biggest event of the year 1909 socially was the annual charity ball, held at Chestnut St. Hall, Dec. 27. There were about 200 in the grand march. Among those prominent in the function were Mrs. Herman Tausig, Mrs. Edward Tausig, Mrs. C. Ross Boas, Miss Anne Hutman and Mrs. H. C. Claster.

H. C. Stewart, who came here from Philadelphia some time ago and started a "clock hospital" at 1412½ N. 3d St., has disappeared and a number of people would like to see him so as to get back their clocks and watches left with him to be repaired. It is stated that his home is in West Chester, Pa. A quantity of his stock is locked up in his shop.

Informed by an anonymous letter supposed to have been written by a jealous rival, the police captured Charles Beaver, a bail jumper under indictment for a jewelry robbery committed at York two years ago. Beaver had stolen home over Christmas to see his relatives and sweetheart. The officers surrounded his home near Smyser's Station, York County, and effected his arrest. John Engle, his bondsman to the amount of $1,000, had offered $50 reward for his capture. In a short time the $1,000 bond would have been forfeited.

Meyer Baturin, jeweler, doing business on Market St., near 5th St., last week, sent out letters to his creditors announcing his inability to meet his financial obligations and offering to settle all claims held against him on a 25 per cent. basis. His assets are figured at about $4,000 and his liabilities at $25,000. As yet no claims have been pressed before Job Conklin, Esq., trustee in bankruptcy, and no judgments or executions have been entered in the Prothonotary's office. Mr. Baturin's store is still open for business. He has been in the jewelry business on Market St. about three years, being located half a block away from his present store the first year.

Harrison L. Martin, aged 24, of Goodville, has given bail in the sum of $1,000 to answer in court here on a number of charges of passing forged checks on local business men. Dec. 11 he purchased a diamond ring at Cohen & Son's pawnshop for $55, tendering a check on the New Holland Bank. He left the ring and check with the pawnbroker, but asked for a dollar in cash and changed the figure on the check accordingly, saying he needed a small amount and would be back in a short time. Several days later he called at the same shop and purchased a $5 satchel, tendering another check in payment. The next day still another check was offered, Martin receiving $2 in change after making a purchase. Later he was arrested at Gap, Lancaster County. Martin appeared anxious to settle the charges, saying that he had been appointed to a clerkship in the War Department at Washington and had to report Jan. 10. He was sent to jail, but later was released on bail.

M. L. Pershall, Spokane, Wash., has disposed of his interests, at that place, to C. R. L. Master.

Pittsburg.

C. Katayliss has opened a store at Braddock, Pa. Mr. Katayliss is well known to many of the wholesale houses.

The members of the Jewelers' Duckpin Bowling League were scheduled to reopen the season last Monday night at the Davis alleys.

George P. Christy, who has been in the diamond brokerage business, has added cut glass and silverware to his line, selling by catalogue.

Charles W. Hakes, the well-known engraver, who was stricken with typhoid pneumonia several weeks ago, has fully recovered and is at his office again.

E. H. Kennerdell, Tarentum, who was elected a jury commissioner of Allegheny county, was sworn in, last Monday, and has assumed charge of the duties of his office.

The house of J. R. Reed & Co. will, this week, begin inspecting the watches of the employes of the Pittsburg & Lake Erie Railroad and of the Baltimore & Ohio Railroad.

Miss Florence Cerf, daughter of Mr. and Mrs. Herman Cerf, was married, Monday, to Clarence W. Grosner, Washington, D. C., at the home of the bride's parents, the Rev. Dr. J. Lenard Levy being the officiating clergyman.

Edward Kennerdell, aged 78 years, and father of E. H. Kennerdell, Tarentum, died, last Friday, at his home in that place. Mr. Kennerdell went to Kittanning in 1865. He is survived by his widow and four sons, all of Kittanning.

Among the out-of-town jewelers in Pittsburg, last week, were the following: Chris. Meader, Scottdale; A. B. Kurtz, Connellsville; P. J. Manson, Jeanette; H. R. Brown, Donora; B. E. Brown, Monessen; C. H. Wright, West Newton.

The three sons of H. B. Hayes, of the Hardy & Hayes Co., Howard Hayes, who is attending Cornell, and Harry and Laurence, who are students at the Mercerberg Academy, have been spending the holidays at home with their parents.

Charles O'Brien, formerly engaged in the Jewelry business in Pittsburg, and Mrs. O'Brien, have been spending the holidays here. Mr. O'Brien is now located at Colorado Springs and is representing the Rockford Watch Co. in western territory.

The handsome 300-piece chest of silver, which the employes of the court house presented to Sheriff Addison S. Gumbert on the occasion of his retirement, last week, was bought from E. P. Roberts & Sons, the price paid for the chest being $1,000.

Capt. Wm. Klein, commander of the Washington Infantry, who is with the Hardy & Hayes Co., says that the infantry uniforms burned in the market house fire were insured for $4,000. Capt. Klein says that he, as well as the "jewelry members" of the company, and all of the members expect to replace their uniforms in the very near future.

The members of the Jewelers' 24-Karat Club of Pittsburg will hold their annual meeting and banquet in this city, probably in February. President E. P. Roberts, of the Pittsburg organization, has been invited to the annual banquet of the New York 24-Karat Club as the personal guest of President Power of the club, and will attend the festivities. It is expected that Mr. Roberts will get in touch with some friends while he is away and endeavor to have them come to Pittsburg.

Isaac Friedberg, a jewelry salesman employed by Loftis Bros. & Co., had a narrow escape from losing a bag of diamonds, valued at $2,000, on Wednesday. Friedberg, who was on his way home from Wheeling, left the package lying in the seat of a railroad train. A negro reached over into the seat when Friedberg left the train and picked up the package. As soon as Friedberg discovered his loss he reported the matter to the police. Detective Will learned that a negro had picked up the package, and he hunted up the man, whose name is Shaffer. The gems were finally recovered and handed over to Friedberg.

For the second time within a fortnight the John M. Roberts & Son Co. store has had a narrow escape from being damaged by fire. Dec. 28 the employes of the Atlantic & Pacific Tea Co. saw smoke on the second floor of the store and turned in an alarm of fire. As this store adjoins the Roberts house on the south, there was great activity in the jewelry establishment to protect the stock. Mr. Roberts at once ordered the store doors closed, locked up all the valuable jewelry in the house, and requested the customers to leave the place. A little smoke got into the building but did not do any damage. The fire in the adjoining building was soon got under control.

Traveling salesmen who recently visited the trade in Pittsburg, Pa., were: A. B. Chase, Ross & Baldwin Co.; J. T. Griffith, Jr., Carter, Howe & Co.; Mr. Crane, Mandeville, Carrow & Crane; Charles H. Webb, F. H. Sadler Co.; A. H. Oakley, Thornton Bros. Co.; Mr. Whiting, Sturtevant & Whiting; Charles S. Peckham, J. H. Peckham & Co.; Geo. Southwick, Payton & Kelley Co.; Mr. Fisher, Furbish, Swift & Fisher; Mr. Tanner, Allen, McNerney & Co.; Charles L. Drown, Ostby & Barton Co.; Louis A. Blackinton, W. & S. Blackinton Co.; Mr. Green, Geo. L. Brown & Co.; Joseph Keller, Keller Mfg. Co.; C. B. Nickerson, Ostby & Barton Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Mr. Ford, Ford & Carpenter; W. E. Harwood, Fontneau & Cook Co.; Harry C. Kip, H. F. Barrows Co.

The store of Henry Terheyden, at 530 Smithfield St., had a narrow escape from first last Tuesday night. Were it not for the fact that the jeweler and his engraver, Charles Munhall, were in the building the store probably would be in ashes to-day. The second floor of the building is occupied by Charles Terheyden, a manufacturing jeweler, who is brother of Henry Terheyden. Mr. Munhall has a desk on the second floor, and shortly after 9 o'clock, while he was at work, he detected the odor of smoke. Going to investigate, he found that large volumes of smoke were pouring from under the third floor. He sounded an alarm and made good use of the fire extinguishers and kept the hose in readiness. Henry Terheyden sent in an alarm to the fire department, which responded promptly. Considerable water was put on the third floor, and it ran through to the second, but Mr. Terheyden had men with mops, who gathered it up as fast as possible. As a result, he kept the water out of the first floor and his store was not damaged in the least. It is thought that the fire originated from spontaneous combustion. It appears to have started in a pile of waste paper.

Boston.

Charles H. Crump, of Shreve, Crump & Low Co., has been in Chicago during the past week.

Mr. Sparhawk, formerly with Charles A. Cooley, has been with Foster & Co., 32 West St., during the holiday season.

The annual banquet of the Boston Jewelers' Club will take place next Tuesday evening at the Hotel Somerset.

B. V. How, optician, who occupies a part of the store with the Studio Jewelers, at 106 Tremont St., having been in that location since 1879, is obliged to seek other quarters on account of the expiration of his lease, Feb. 1.

Patrick J. Cummings, of Attleboro and Boston, jewelry manufacturer and dealer, who was indicted recently by the Federal Grand Jury on the charge of using the mails in furtherance of a scheme to defraud, was before the United States District Court in this city on Dec. 31 and pleaded not guilty. The case was continued.

George A. Steele, of the Roxbury district, formerly a man of social standing, but dating his downfall from the time when he passed spurious checks, several years ago, was arrested, Friday, at Foxboro, Mass., charged with the larceny of goods valued at $63, last week, at the store of the Shreve, Crump & Low Co., in this city.

The partnership between Stephen E. Hadley and Harry G. Webb, jewelers and precious stone dealers, at 399 Boylston St., under the style of Webb & Hadley, was dissolved, Dec. 22, by mutual consent. Mr. Webb retiring. Mr. Hadley continues the business and liquidates for the old firm, collecting all accounts due it and assuming all its debts.

John D. Crosby, of C. A. W. Crosby & Son, has secured a lease of the land on which their store stands for a term of 25 years from the owners, the Massachusetts General Hospital Corporation, and will erect thereon a six-story building, for which plans have already been drawn. The site covers about 2,800 square feet, and is one of the most valuable in the city, being in the heart of the retail shopping district, at the corner of Avon and Washington Sts., and assessed for upward of $425,000.

S. U. Goldberg, retail jeweler in the Studio building, at 106 Tremont St., doing business under the title of the Studio Jewelers, will remove in a few weeks to 142 Tremont St., corner of Temple Pl., now occupied by a confectioner, and open there as the Studio Jewelry Co. The lease at his present location expires Feb. 1, and Mr. Goldberg will occupy temporary quarters upstairs in the Studio building while his new store is being fitted up for occupancy at a cost of some $4,000. The furnishings will be of marble and mahogany, and there will be one entrance on Tremont St. and another on Temple Pl.

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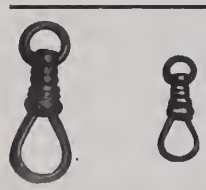
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Special Notices.

Situations Wanted.

AS CLOCK and jewelry repairer. Address J. J. Wilson, Council Bluffs, Ia.

A GOOD experienced lapidary wishes work. G. Prina, 717 Bergenline Ave., Weehawken, N. J.

YOUNG MAN, 19, desires position with wholesale jewelry house; experienced; references. "J. F.," 7202 Tenth Ave., Brooklyn, N. Y.

POSITION WANTED by watchmaker and engraver, experienced; engraving preferred. Address "Engraver," 6125 Pine St., Philadelphia, Pa.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

SITUATION WANTED as assistant watchmaker, jeweler and engraver; west or south preferred. Address "T. T., 667," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, experienced in filling orders, waiting on trade and all around assistant; best of references. "A. A., 668," care Jewelers' Circular-Weekly.

YOUNG MAN, 21, desires position with a jewelry house as stock clerk or as office assistant; best of reference. "B. T., 720," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry jobber, stone setter and engraver, with nine years' experience; best reference. Address "L., 763," care Jewelers' Circular-Weekly.

WANTED, a steady position by a letter and monogram engraver of three years' experience. Address G. L. Silliman, care Samuels Bros., Youngstown, O.

WATCHMAKER and jeweler wants permanent position; age 25, single; 2½ years' experience; own tools; south preferred. C. Bush, Lock Box 54, Alicia, Ark.

YOUNG MAN, 5½ years' experience in the jobbing trade, desires to make a change; A1 references. Address "Reliable, 719," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years old, wants position as clockmaker and salesman; moderate salary to start. Address "Willing, 749," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; steady, no bad habits; able on railroad watches; only gentlemen need apply. John T. Noll, Milton, Pa.

YOUNG LADY, understands jewelry business thoroughly, wishes position; knowledge of stenography and typewriting. "C. D., 632," care Jewelers' Circular-Weekly.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

DESIGNER of fine diamond jewelry desires position in first class shop; also designs for chasing; latest Parisian designs. "Designer, 700," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, experienced on all classes of work, wants position; good references from every employer. Walter Forrey, 212 N. Mulberry St., Lancaster, Pa.

OPTICIAN, jewelry jobber and salesman, clock repairer and plain watch work; single, American born; 20 years' experience. Address "D.," 619 De Kalb St., Norristown, Pa.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; steady, no bad habits; able on railroad watches; only gentlemen need apply. Conrad Kohler, Canton, Miss.

SALESMAN, established trade in New York City, Philadelphia, Baltimore and Washington, wishes to connect with a first class house. "L., 658," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, five years' experience in wholesale jewelry business, wishes position; good knowledge of jewelry business. "H. O., 727," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, born and raised in the jewelry business, desires position as traveling salesman; unquestionable references. Address "Q., 722," care Jewelers' Circular-Weekly.

A TRAVELING salesman, well acquainted with jobbers in New York and west, wants position at once; best of reference. Address "M. F. W. 640," care Jewelers' Circular-Weekly.

YOUNG MAN, 19, would like to make connection with some first class jewelry or diamond concern; A1 personal reference. Address "E. K., 714," care Jewelers' Circular-Weekly.

WATCHMAKER, experienced on fine and complicated work, wishes work to do at home, to fill out his spare time; good references. "S. W., 738," care Jewelers' Circular-Weekly.

ENGRAVER on fine jewelry work wishes good, permanent position; can do some repair work; best of references; the south preferable. "R. C., 725," care Jewelers' Circular-Weekly.

SALESMAN, with established trade in western States, open for good proposition Jan. 1. Address "West, 657," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A1 SALESMAN of ability is open for a line of gold or plated jewelry for the jobbing trade and department stores; 11 years' experience. George C. Wiltshire, 17 Maiden Lane, New York.

FIRST CLASS watchmaker, just landed from Brazil, desires position; can furnish best of references; familiar with good class trade. Address "W. Y., 744," care Jewelers' Circular-Weekly.

BOOKKEEPER, young lady, experienced at double entry, expert at figures, quick and accurate; trial balance; capable of taking full charge. "U. B., 742," care Jewelers' Circular-Weekly.

YOUNG MAN, five years' experience in wholesale business, desires to represent a manufacturer's line in New York; best references. Address "Salesman, 718," care Jewelers' Circular-Weekly.

YOUNG MAN, married, with eight years' experience, wishes a position with wholesale jewelry house; can furnish best of references, also bond if required. "F., 629," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "N. R., 638," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, desires position as watch and clockmaker; also good salesman, well acquainted with fine retail trade; best of reference. Address "J. K., 752," care Jewelers' Circular-Weekly.

YOUNG LADY desires position as stenographer and do clerical work; experienced in manufacturing jewelry line and precious stones; excellent references. Address "A., 630," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now with Boston wholesale jeweler, would like to communicate with manufacturer desiring a man to handle line in New England. Address "G. A., 691," care Jewelers' Circular-Weekly.

GOOD ENGRAVER and fair all around man wants position where he can get experience in first class jewelry work, stone setting, coloring etc.; New England only. "W. R., 734," care Jewelers' Circular-Weekly.

CAPABLE YOUNG MAN, large experience with manufacturing and wholesale jewelers, desires position with good future; can give excellent references from former employers. "C., 711," care Jewelers' Circular-Weekly.

SALESMAN open for engagement at once; 10 years' experience and acquaintance of jewelry and department store trade in Pennsylvania, Ohio, Kentucky and Indiana. Address "O., 660," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, good salesman and jewelry repairer, would like permanent position; New York or Pennsylvania preferred; best of reference furnished. "P., 693," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and engraver, 20 years' experience with railroad and complicated watches, also graduate optician; good references; state salary in first letter. Address "D., 665," care Jewelers' Circular-Weekly.

YOUNG LADY, six years' experience, desires to change; competent in every respect with office work and travelers' stock books and reports; can make herself generally useful; references. "G. L., 739," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, good engraver, A1 diamond setter, fine workman, American, age 35, with best of references, wants position with good house; salary, $30 to $35 per week. Address "J. E., 645," care Jewelers' Circular-Weekly.

YOUNG MAN, 21 years of age, with over four years' experience in the jewelry line, desires position; unquestionable references as to character, ability and other requirements. Address "L. H." 331 Bedford Ave. Brooklyn, N. Y.

POSITION WANTED by watchmaker and engraver of 15 years' experience; am a married man, 25 years of age; positively no bad habits; seeking employment on account of present employer's bankruptcy. "J., 728," care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

POSITION WANTED by first class jeweler and engraver of seven years' experience; has had some experience in watch work; good salesman, single; good habits; can furnish best of references; western States preferred. "F. G., 72[illegible]," care Jewelers' Circular-Weekly.

POSITION DESIRED by first class and reliable man of 20 years' experience, here and abroad, as assistant watchmaker, competent on all kinds of plain watch repairing, high grade French and English clocks and serving on trade. "W.," 15 Grove Place, Rochester, N. Y.

POSITION WANTED by young man, experienced as entry clerk, assistant bookkeeper, charge of travelers' stock books and watch stock; six years' experience with two jobbing houses on Maiden Lane, New York; best of references. "C. T. 697," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 32, with 14 years' experience, would like to make change; capable of taking charge of repair department; first class references; married, neat appearance, no bad habits; give full particulars. Address "C. M. 764," care Jewelers' Circular-Weekly.

BUYER, credit man and salesman, many years with prominent jewelry jobber, is open for engagement, or will take representative eastern line, making Chicago western headquarters; exceptional experience and ability. Address "I. 672," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City, Boston, Philadelphia, Baltimore and Washington, who can produce results with silverware or jewelry line, wholesale or retail trade; salary or commission basis; excellent references. "M., 659," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, over 20 years' experience in retail stores, good salesman and competent to take charge, would like to make a change; New York or Brooklyn; over three years in present position; only permanent position with good house considered. Address "C. J., 633," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line well acquainted in the south and middle west is open for engagement Jan. 1; manufacturing line preferred. Address "B. R., 374," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer on 10 and 14-karat goods familiar with platinum work, able to manage a shop successfully, wants position as foreman; A1 references. "Foreman, 740," care of Jewelers' Circular-Weekly.

CLOCKS; I am at present employed in a [illegible] department of a large house; am desirous of making a change in similar capacity where 14 years' experience as buyer and salesman with clean record for practicability and capacity will receive recognition; I am a hustler, brimful of up-to-date methods and can make good if given a chance. Address "N., 736," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular Weekly.

WANTED, manufacturer's line on commission by experienced salesman with established trade, to call on jobbers from Denver, west to the coast; highest references. H. New, P. O. Box 1063, New York.

SALESMAN with experience is open for a road position after Jan. 1; well acquainted with the trade in the western States. Address "Acquainted, 569," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

SUCCESSFUL SALESMAN, with ability to get business, now calling on the jewelry trade in Ohio, can use a good live side line to advantage; well acquainted; excellent reference. "Successful, 762," care Jewelers' Circular Weekly

SALESMAN, with years of experience and having fine trade in Chicago, west and northwest, wants line of diamond gold jewelry, or gold rings on commission or salary. Address "D., 570," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A LONG ESTABLISHED Pacific coast firm is in a position to successfully represent a factory making a high grade line of ladies' 14 karat gold jewelry. Any factory interested in the above may obtain particulars by addressing "C S., 684," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, window dresser in retail jewelry store, man or woman. The Oskamp Jewelry Co., Cincinnati, O.

JEWELER and clock repairer wanted; steady position for good man. A. Hawkins, 727 Eighth Ave., New York.

PERMANENT POSITION and good wages for good jeweler and engraver. Sulzbacher Jewelry Co. Florence, S. C.

WANTED, a first class watchmaker and optician, one who can assist at trade; good reference. G. Rudisill, Altoona, Pa.

WANTED, first class watchmaker, one who can sell watches in retail store. The Oskamp Jewelry Co., Cincinnati, O.

WATCHMAKER and engraver or a reliable watchmaker and jeweler. Address "Rex, 675," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker and engraver, only sober and industrious man need apply. Philip Jacoby, Kalispell, Mont.

WANTED, watchmaker and engraver for railroad work for Virginia; good wages. Address "Competent, 755," care Jewelers' Circular-Weekly.

WANTED, first class engraver who can cut for enamel on small class pins, emblems, etc.; steady position. Bastian Bros. Co., Rochester, N. Y.

SALESMAN WANTED, man for south with good following, to sell high grade diamond mountings. "U. T., 654," care Jewelers' CircularWeekly.

WANTED, watchmaker at once; will pay what a man is worth; engraver preferred; give references. Tillson Jewelry Co., Carrington, N. Dak.

SALESMAN WANTED, a hustler to sell high grade diamond mountings, New York State and middle west. "A. D., 655," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker at once; permanent position; send references and state salary. Address "Massachusetts, 726," care Jewelers' Circular-Weekly.

GOOD, all around jobbing jeweler wanted to take charge of shop; steady position; state salary expected and send references. Allan Jewelry Co., Charleston, S. C.

YOUNG WOMAN experienced in wholesale jewelry business; state former occupation, references and salary expected. "A. B. C., 750," care Jewelers' Circular-Weekly.

1 WATCHMAKER, jeweler and engraver; permanent position and good pay; send sample of engraving and reference with first letter. W. J. Burden, Wilson, N. C.

A REAL, first class watchmaker and engraver by Jan. 15; send sample of engraving; salary, $18; state experience and reference. O. Salzman, 309 Main St., Danville, Va.

WANTED, young man who has had all around experience with wholesale house; good opening for the right man. Address "Jobber, 761," care Jewelers' Circular-Weekly.

WANTED, a first class watchmaker on high grade watches, in a Louisiana city; a good salary with a chance of promotion. Address "S. C., 699," care Jewelers' Circular-Weekly.

WANTED, good watchmaker and optician; must be first class in both branches; permanent position, good salary; references in first letter. Address E. Bengston, Freeport, Ill.

WANTED, at once, experienced salesmen to take line of gold and gold filled chains to retail trade in west and south on commission. Leick Jewelry Co., 9 Clinton St., Newark, N. J.

WANTED, A1 salesman for the middle west to carry a representative line of silver deposit ware on a commission basis; references required. "I., 759," care Jewelers' Circular Weekly.

WANTED, at once, experienced salesman for New York and nearby places to take line of diamond mountings, etc.; A1 references required. "H., 716," care Jewelers' Circular-Weekly.

WANTED, by old and well known wholesale house, salesman to carry general jewelry line on commission in Colorado and vicinity. "B. N., 572," care Jewelers' Circular-Weekly.

ASSISTANT FOREMAN wanted: working foreman in diamond mounting factory; state experience and wages; all replies confidential. "B. & C., 751," care Jewelers' Circular-Weekly.

WANTED, a silver deposit salesman for the New England States; exceptional opportunity for the right party; none but first class man need apply. "G. H., 760," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker thoroughly competent on all grades; no other need apply; good salary, permanent position to right kind of workman. G. W. Cameron & Co., Poplar Bluff, Mo.

FIRST CLASS watchmaker and engraver, Feb. 1; must be sober and a good mixer; American; state salary; steady position for right man; Mississippi town. "M., 757," care Jewelers' Circular-Weekly.

GOOD WATCHMAKER and engraver can get good, steady position in town in Michigan; $18 to $20 weekly to right party. Address or apply to H. F. Hahn & Co., 156 Wabash Ave., Chicago, Ill.

WANTED, salesman in Chicago to represent a live manufacturing jewelry company of Providence, R. I., not now represented in Chicago, on a commission basis. "W., 663," care Jewelers' Circular-Weekly.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

WATCHMAKER and optician; one of our customers in a large nearby city desires a first class watchmaker and optician; steady position and willing to pay a good salary. If interested please call or write I. W. Rubenstein, 54 Maiden Lane, New York.

WANTED, a competent watch and jewelry salesman, for first class city trade; Boston man preferred; permanent position and good pay guaranteed; all communications confidential. Address Maynard & Potter, Inc., 416 Boylston St., Boston, Mass.

ENGRAVER wanted at once, a good man who is willing to make his home in Cleveland; steady work all the year round in one of the best shops; answer at once, stating age and the class of work you can do. C. Van Schoor, 2041 W. 45th St. Cleveland, O.

TRAVELER for the best cities south to handle our line of gold and silver novelties, pencils, fountain pens, etc., in connection with one other good line; one having an acquaintance in that territory preferred. Edward Todd & Co., 1 W. 34th St., New York.

WANTED, salesman for New York City to represent jobbing house in plated jewelry and novelties; young man acquainted with dry goods and furnishing trade; salary or commission. Address with full particulars. "Jobbing, 597," care Jewelers' Circular-Weekly.

WANTED, by large manufacturers of silver deposit ware, having established trade in the southern territory, A1 salesman to carry their line on a commission basis must have exceptional references and able to show results. "Territory, 758," care Jewelers' Circular-Weekly.

JEWELRY DESIGNER, one who is a steel engraver preferred, by an old established firm employing large numher of hands; to an artistic designer of large and varied experience a steady position is assured. Address "Original, 701," care Jewelers' Circular-Weekly.

FIRST CLASS engraver, salesman, optician, and take full charge of optical department in large retail jewelry store; all salary or salary and commission; single man preferred; send engraving sample and reference; state salary. A. E. Siedle, East End, Pittsburg, Pa.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

SALESMAN WANTED with established trade in the south, by a Newark concern making a 10-karat line; write full particulars. "N. I., 766," care Jewelers' Circular-Weekly.

BY OLD and well-known wholesale house, general jewelry line, salesman to cover established territory, New York and Pennsylvania. "B., 546," care Jewelers' Circular-Weekly.

WANTED, salesman, from 25 to 35 years old, to cover New York, Brooklyn, New Jersey, Pennsylvania and a portion of the south; gold and gold filled line; must have experience and be an active man; all communications in confidence. Address "K., 662," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, by firm in central eastern Vermont, man to do jewelry jobbing, clock work and assist on watches; permanent position for a competent and reliable workman; state salary expected and send references with application. Address "U., 695," care Jewelers' Circular-Weekly.

WANTED, by a jobbing house an experienced traveling jewelry salesman for the southern territory, one who has an established trade among the department stores; a good chance for the right party. Address, with references and state full particulars, "V., 706," care Jewelers' Circular-Weekly.

SALESMEN WANTED; responsible salesman wanted by house of national reputation in mission goods, to take on side line of medium priced wood mission mantel clocks; sold from photographs; yield handsome returns; give permanent address. The Oscar Onken Co., 699 W. 4th St., Cincinnati, O.

WANTED, Feb. 1, 1910, young man who is a good engraver and can do jewelry and clock repairing; must furnish A1 reference as to honesty, sobriety and capability; send sample engraving in first letter and state salary expected; a permanent position to right man. S. A. Daniels, Americus, Ga.

JEWELRY SALESMEN; manufacturing concern desires two thoroughly experienced salesmen, one for the south and one for the middle and northwest, accustomed to handling diamonds and diamond mounted goods; only competent men and those well acquainted with the trade need apply. "A. A., 753," care Jewelers' Circular-Weekly.

A LEADING western gold ring manufacturer wants to engage two salesmen, one for the middle and one for the far west. Address, in confidence, "N., 688," care Jewelers' Circular-Weekly.

WANTED, salesman with experience, established trade in New York, New Jersey, Connecticut, Long Island; state full particulars. Address "Permanent, 674," care Jewelers' Circular-Weekly.

(Special Notices continued on page 86.)

Special Notices.

(*Continued from page 85.*)

HELP WANTED.—Continued.

SALESMAN of ability with established trade in New York City and State, Pennsylvania and New England, by a Newark manufacturer of 10-karat jewelry. "Y., 765," care Jewelers' Circular-Weekly.

WANTED, first class jeweler, engraver and diamond setter combined; must be sober, honest, steady and reliable; no drunkards need apply; state full particulars in first letter, giving former employer's name, how long employed by them, whether married or single, and salary expected; permanent position to right man. E. Hertzberg Jewelry Co., San Antonio, Tex.

WANTED, at once, a first class man, as second watchmaker, jeweler and engraver; must be a hustler and up in the busineses; good wages and permanent position; references and sample of engraving with application. H. J. Homrich, 915 Third Ave., Huntington, W. Va.

Business Opportunities.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

A WELL KNOWN party desires an active partner with additional capital to invest in cash specialty business. Address "Safe, 594," care Jewelers' Circular-Weekly.

FOR SALE, one of the oldest established jewelry stores in one of the best sections of New York City, with safes and fixtures, also any part of stock you care to take. "F., 677," care Jewelers' Circular-Weekly.

FOR SALE, electroplating plant, including good will; established 10 years on John St., New York; must sell on account of sickness; no reasonable offer refused. "S., 598," care Jewelers' Circular-Weekly.

FOR SALE, optical and jewelry store in Pennsylvania city of 20,000; low rent, clean stock, good trade; must sell on account of health; willing to sacrifice. Write, at once, "S., 733," care Jewelers' Circular-Weekly.

FOR SALE, a 14-year well established jewelry and optical store, long lease, excellent business locality; a great sacrifice to a quick buyer; proprietor's death cause of selling. "V. V., 743," care Jewelers' Circular-Weekly.

FOR SALE, old established jewelry business, fine location, opposite Washington and Annapolis railroad station; must be sold by Feb. 1; owner retiring from the jewelry business. O. D. Wareheim, 101 N. Liberty St., Baltimore, Md.

GOLD MINE for jeweler or watchmaker; store with lease, best part of Broadway, New York City, for sale; repairs alone run from $350 to $400 a month; with or without goods; low rent; selling on account of sickness. "R., 678," care Jewelers' Circular-Weekly.

JEWELRY STORE for sale in a fine location on 125th St., New York; a well selected stock; fine repair trade; will close out stock, fixtures, etc., at a very low figure; retiring from business, no longer able to attend to same. For particulars address "G. H.," Room 804, 9 Maiden Lane, New York.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks," care Carrier No. 59, Richmond, Va.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, good paying jewelry and repairing store in large town of 600,000; suit beginner with about $800 to $1,000; have 36 clock winding customers which will bring about $300 to $400 per year; store brings about $130 to $175 per month repair work; family trouble cause of sale. Address "A., 754," care Jewelers' Circular-Weekly.

FOR SALE, or will take active managing partner in an up-to-date jewelry store in southwest Louisiana; population over 5,000 and good surrounding country; stock is new and up-to-date, invoices about $15,000; will sell out entirely, cash or easy terms, or retain interest without active service; other business interests take up my time. Address "L. C., 690," care Jewelers' Circular-Weekly.

FOR SALE, at a bargain, in the chief city of oil region of Pennsylvania, 40 years established jewelry business on the main street and best corner, consisting of a complete outfit of elegant new oak fixtures, safe and small reduced stock; this is an unusual opportunity for a man with small or large means to engage in business of great possibilities; well suited for a jeweler and optician; $1,500 required. Address "Jeweler," Bradford, Pa.

WANTED, capital to manufacture the most complete and practical watch protector, patent allowed Sept. 28 in United States, have two months' time to apply for foreign patents; description, a metal case, plush lined, two screws fasten case in pocket through the lining, protects the watch from damage, dirt, wear, magnetism and pickpockets; will retail at 35 cents, giving a big profit to dealers and manufacturer; patent is good for 17 years. For full particulars address, within two weeks, "Z., 717," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, or will take active managing partner, one of the finest retail jewelry stores in progressive city of over 100,000 inhabitants and the metropolis of extensive surrounding country; store is beautifully and richly furnished in solid mahogany and marble; centrally located on main retail street and enjoys the patronage of the best people; stock is new and up-to-date, purchased from leading manufacturers at bottom prices and consists of watches, diamonds, jewelry, sterling silver, silver plate and such goods as are usually found in first class jewelry stores; invoices $50,000; can be reduced to suit; no encumbrances; will sell out entirely, cash or easy terms, or retain interest without active service; this is one of the best opportunities for a young man of experience with $20,000 or more that has been offered in the jewelry trade for a long time and carries with it the greatest possibilities; references exchanged "K. K., 581," care Jewelers' Circular-Weekly

To Let.

TO LET, part of front office. Room 804, 44-46 Maiden Lane, New York.

PART of desirable office in Jewelers' Building, 9 Maiden Lane, New York. Apply Room 707.

WATCHMAKER'S window, facing Maiden Lane, to let. Room 32, 48 Maiden Lane, New York.

FOR RENT, part of office, beautifully lighted, with telephone, etc. Apply Room 603 Columbus Memorial Bldg., Chicago, Ill.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

For Sale.

WATCHMAKERS and jewelers, special notice; it is to your advantage to read the Le-Bo ad. on page 103 of this issue.

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base, cost $12,000 six years ago. Address L. W. Vilsack & Co., Pittsburg, Pa.

OPTICIAN'S test case perfectly new, cost $100, will sell for $35, or will exchange for second hand American watch movements. Newberger, 748 Eighth Ave., New York.

BOX CHRONOMETERS, guaranteed, $300, Bliss & Creighton, as good as new, for $135; $275 I. & A. Walker, practically new, for $200. Lester Cerf, 49 Maiden Lane, New York.

THREE gold counter scales in perfect condition at a sacrifice, one Kohlbush mahogany glass case, one Fairbanks, one Becker; also one Edison Rotary Mimeograph. Automatic Mfg. Co., 1945 Park Ave., New York.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

MOSLER steel lined safe, cost $1,000; five 10-ft. wall cases, eight 8-ft. flat cases, all plate glass; also tables, motor polishing lathe, electric fan, desks, benches, iron gate, plate glass shelving, many other articles. Vanderburg & Durney, Syracuse, N. Y.

FOR SALE, four 8-ft. show cases of genuine rosewood, with plate glass; also, two 8-ft. wall cases with 2-ft. mirror between, light mahogany finish, with plate glass; all in first class condition. Apply for further information to J. M. Boner, 512 Main St., Evansville, Ind.

Wanted to Purchase.

WANTED TO PURCHASE, jewelry store in Greater New York, Brooklyn preferred. Address "J. S., 712," care Jewelers' Circular-Weekly.

A THOROUGHLY experienced retail man is looking for an established business in New York, New Jersey or Pennsylvania. "T. A., 715," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

A FIRM of manufacturing jewelers in Newark, N. J., wishes to correspond with jobbers or wholesale dealers with the view of making up work exclusively for them. Address "S., 671," care Jewelers' Circular-Weekly.

Legal Notice.

NOTICE is hereby given that the partnership between GEORGE WIDENMEYER, FRANK SCHALLER and ADOLF HENTSCHEL, doing business under the firm name of WIDENMEYER, SCHALLER & CO., was dissolved on the 1st day of December, 1909, so far as relates to the said ADOLF HENTSCHEL. All debts due to the said partnership, and those due by them, will be settled with and by the remaining partners, who will continue the business under the firm name of WIDENMEYER, SCHALLER & CO.

(Signature) ADOLF HENTSCHEL.

Dated, New York, December 1, 1909.

GEMS AND PRECIOUS STONES

Flexible Cover, Postpaid, 50c

Published by

The Jewelers' Circular Pub. Co., 11 John St., N. Y

NOW READY

The Supplement to the Second Edition of

Trade-Marks of the Jewelry and Kindred Trades

This book with its Supplement now contains

All the known trade-marks of American manufacturers, over 5,000 in number, comprehensively classified and indexed, and, in addition, many trade-marks of English silversmiths. The Hall Marks of England are illustrated and described and historically sketched.

The trade-mark laws of the United States and rules of the Patent Office governing the registration of trade-marks.

The National Stamping Law.

State Laws, including the proposed State Stamping Law, and a list of the States in which this law has been adopted.

Every jeweler has requests for the duplication of articles or for other reasons finds it necessary to determine their origin. This book enables him to identify the maker and thus aids him in effecting sales and adds to his reputation as one well versed in his business.

Price of the Complete Book with Supplement bound in, $3.00

(The Supplement will be mailed to all previous purchasers of the second edition with our compliments.)

Send in your order on this coupon.

THE JEWELERS' CIRCULAR PUB. CO.,
11 John Street, New York City.

Send me one copy of the second edition of "Trade-Marks of the Jewelry and Kindred Trades," with its Supplement, for which I enclose $3.00.

Name_____

Address_____

THE JEWELERS' CIRCULAR PUBLISHING COMPANY

No. 11 John Street, NEW YORK CITY

E. L. SPENCER CO.

MAKERS OF

Solid Gold Jewelry

FOR THE

Jobbing Trade Only

Rings, Brooches, Scarf Pins, Tie Pins, Handy Pins, Cuff Pins, Veil Pins, Collar Pins, Chain Sets, Link Buttons, Hair Barrettes, Heart Charms, Ear Screws, Ear Drops, Pierceless Drops, Crosses, Cameos in Brooches, Belt Pins, Scarf Pins and Stick Pins.

Factory. 95 Chestnut Street
PROVIDENCE, R. I.

New York Office: 15-17-19 Maiden Lane *Sample Lines Only*

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From $15.00 to $150.00

Workmanship and finish above criticism

CROSSMAN COMPANY
3 Maiden Lane NEW YORK

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. **NEW YORK**

Practical Course in Adjusting

By THEO. GRIBI

How to make a Balance Arbor with Modern Appliances; How to Clean a Watch Properly; and, the Lever Escapement—Some Current Defects in it and How to Remedy Them.

Published Price, $2.50.

SPECIAL REDUCED PRICE, $1.50,

Post Prepaid.

THE JEWELERS' CIRCULAR PUB. CO.
Publishers
11 John St., cor. Broadway
NEW YORK

I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

PATENT DEPARTMENT

[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED DEC. 28, 1909.

944,251. POST FOR LINK-BUTTONS. CHARLES C. BALL, Newark, N. J., assignor to the Shiman-Miller Mfg. Co., Newark, N. J. Filed April 5, 1909. Serial No. 487,873.

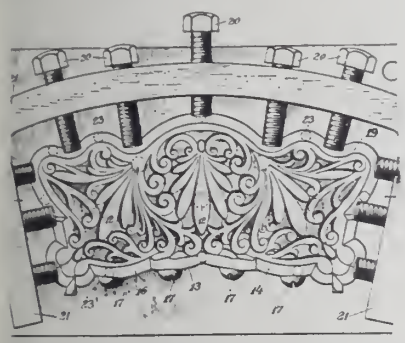
A post for link-buttons, made of V-shape of two bent-up legs of U-shaped cross-section, united at



the apex, and by braces approximately at the middle-portion of the legs, said braces being bent up from one leg and attached to the inner edges of the other leg.

944,422. DIE FOR BARRETTES, COMBS AND THE LIKE. MORRIS FALK, Leominster, Mass. Filed June 2, 1909. Serial No. 499,744.

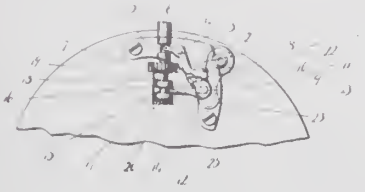
In a die stamping machine; a base; a die mounted thereon comprising an ornamenting member, and a cutting member about the same; means



securing one of said members to said base; means to adjust the other of said members with respect to the first, comprising adjustable supporting screws passing through said base and supporting said adjustable member upon their upper ends; and a press coacting with said die.

944,860. WINDING AND SETTING MECHANISM FOR WATCHES. EDWIN HART, Waterbury, Conn., assignor to the New England Watch Co., Waterbury, Conn. Filed Nov. 1, 1909. Serial No. 525,792.

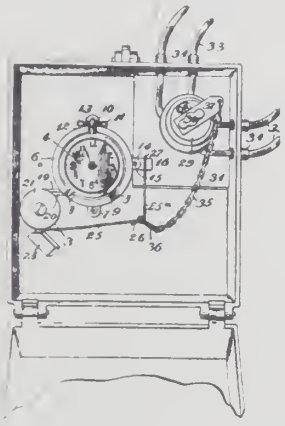
In a winding and setting mechanism for watches, the combination with a longitudinally movable and rotatable stem, of a winding-wheel loosely mounted upon the stem and carrying upon its inner face one member of a clutch, a sleeve non-rotatably mounted upon the said stem on which it is longitudinally movable and provided at its outer end with a clutch-member, and at its inner end with spur-teeth, a dial-wheel in position to coact with the said spur-teeth, a two-armed lever having one of its arms connected with the said stem for operation thereby and its other arm formed with a locking nose and a stop-nose, a lever connected with the sleeve for the operation thereof and having a nose for coaction with the locking nose of the said two-armed lever, and a spring for operating the said levers, the locking noses of the two levers operating to lock the levers in their setting positions by the engagement of the two noses on a line inside of a line passing through the pivots



of the two levers and the stop-nose of the two-armed lever engaging with the other lever to prevent the two-armed lever from swinging too far inward when the parts are positioned for setting.

944,802. TIME SWITCH. CHARLES A. MANN, Cincinnati, O., assignor of one-half to Robert S. Mayer, Cincinnati, O. Filed March 27, 1909. Serial No. 486,067.

The combination, with a switch, of a clock having an alarm arbor provided with a loop, a sliding pivoted latch having a rounded end adapted to



engage said loop, a spring, a connection between said spring and said switch for operating the same, and spring-restraining means connecting the spring with said latch.

944,948. ALARM-WATCH. JOSEPH B. CONNOLLY, Washington, D. C. Filed Aug. 30, 1909. Serial No. 515,301.

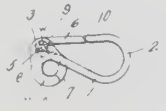
In an alarm-watch, the combination with alarm mechanism comprising alarm winding and setting



devices, of an alarm winding and setting hand connected to the said alarm winding and alarm setting devices and a rotative bezel adapted to engage said hand and turn the same.

944,970. HOOK FOR CHAINS. JOSEPH M. SHARP, Pittsburg, Pa. Filed Jan. 28, 1909. Serial No. 474,659.

A compound snap hook comprising an inclined shank having one end bent upon itself to provide a curved bill and its other end formed with a pair



of apertured lugs, and a pair of depending curved bills, a main latch pivotally mounted between said lugs, arranged over said shank and adapted to have one end engage said top bill and its other end provided with a curved portion constituting a bottom latch extending between said depending curved bills, and adapted to engage one side of the shank, and means for maintaining said latches in engagement with the top bill and shank.

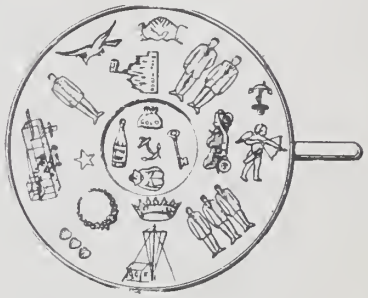
DESIGNS.

40,415. BADGE. EVERETT L. HAYNES, Chicago.



Filed Nov. 6, 1909. Serial No. 526,673. Term of patent 3½ years.

40,417. CUP OR SIMILAR ARTICLE. ISAAC



J. F. KING, Asbury Park, N. J. Filed Nov. 2, 1909. Serial No. 525,968. Term of patent 7 years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED DEC. 28, 1909

Ser. No. **44,645.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) ATTLEBORO CHAIN CO., Attleboro, Mass. Filed Sept. 11, 1909.

MARATHON

Particular description of goods.—Lockets and bracelets.

Mr. Retailer:

"WAR IS HELL"

—General Sherman

If LABOR and CAPITAL clash, that war will probably be settled on

SOLIDARITY Principles

These principles are:

A Wise Distribution of Burden
A Just Division of Benefits

THE SOLIDARITY WATCH CASE CO. is founded on these principles, and for A QUARTER OF A CENTURY has withstood every opposing force.

Its Officers, Board of Directors, Department Heads, and most of the skilled mechanics are *stockholders* in the Corporation.

They control and operate the Company, and the supremacy of their product to-day is largely due to

SOLIDARITY Principles

Earnest in their Effort **Honest in their Purpose**

Fearlessly they proclaim:

"The Case That Courts Comparison"

SOLD THROUGH THE WATCH JOBBERS ONLY

SOLIDARITY WATCH CASE CO.

(Established a Quarter of a Century)

54 Maiden Lane, NEW YORK

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President
LOUIS J. MONTAGNON, Secretary-Treasurer

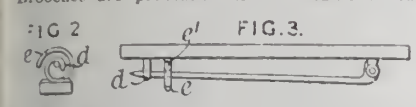
BRITISH PATENTS.

(Abridgments of Specifications, 1908, from *The Illustrated Official Journal.*)

ISSUE OF DEC 15, 1909.

17,954. DRESS PINS. S. Betts, London. Aug. 26.

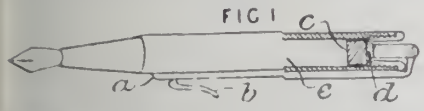
Brooches are provided with an additional catch



with its opening e^1 directed away from that of the ordinary catch *d*. The two catches may be made from one piece of wire in the form of a helix or a spiral

18,024. PENS. W. Deane, W. F. Johnson and H. Deane, all in London Aug. 27.

In a reservoir pen the piston-rod *a* is hinged to the plunger *c* so that when pulled out to its



fullest extent it can be folded over outside the barrel *e*, being held in position by a spring or the like and by the cap. A pocket clip *b* may be formed at the end of the rod. The plunger *c* is cored at *f* to minimize leakage

Applications for patents, Dec 6-11

28,456. IMPROVEMENTS IN HAT-PINS. Arthur James Argent, Erdington, Birmingham.

28,489. IMPROVEMENTS IN KEY CHAINS. Alexander Burnet, Herbert Temple and Burnet & Temple, Ltd., Westminster, London.

28,500. IMPROVEMENTS IN HAT-PINS. Thomas Alfred Hearson, London. (Ambrose Arthur Lindon, South Africa.)

28,538. COMBINED MEANS FOR HOLDING PINS AND MEANS FOR HOLDING A RING OR RINGS. Edward Whitnear, Sheffield.

28,711. IMPROVEMETS IN CONNECTION WITH CIGAR CASES. Charles Underhill Francis West, London.

28,794. IMPROVEMENTS IN AND RELATING TO WRISTLETS AND THE LIKE FOR CARRYING WATCHES. Arthur Gough Pinfold, Bradford.

28,827. IMPROVEMENTS IN OR CONNECTED WITH HAT-PINS AND THE LIKE. Harold Mannin Simpson, London.

28,835. IMPROVEMENTS IN WORKMEN'S TIME-RECORDER. Ludwig Schade van Westrum, London.

28,997. HAT OR OTHER PIN SHIELD OR PROTECTOR. Thomas Rawling Bbidgwater. London.

Complete specifications accepted.

1908.

27,576. BAGS OR PURSES. Ortweiler.

1909.

13,994. RETAINING DEVICES FOR SCARF AND LIKE PINS. Young & Forster.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for The Jewelers' Circular Weekly by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Dec. 27, 1909.

488,568. LINING FOR JEWELRY EXHIBITORS. Frederic W. Martini, Brooklyn,

488,710. STOP WATCH. Wm. H. Douglas, Stourbridge, England.

488,742. PURSE OR POCKETBOOK. Max Scheuer, New York.

488,797. ORE ROASTING FURNACE. Richard Pearce, Denver, Colo.

488,932. DISPLAY CARD FOR JEWELRY. Henry Wolcott, Providence, R. I.

Design granted Dec. 30, 1902, *for 7 years.*

36,181. CLOCK CASE. Louis Hornberger, Bridgeport, Conn.

REPOUSSÉ WORK AND CHASING

ILLUSTRATED AND DEMONSTRATED BY AN EXPERIENCED ARTISAN

(Continued from issue of Dec. 8, 1909.)

BEFORE soldering on the molding, which is to go at the extreme top of the neck—*i. e.*, where the lid fits down on to it—it will be necessary to make the lip of the flagon and solder this into position on the neck.

This lip can be made in several ways. The quickest way would probably be to cut out two pieces of about 12-gauge metal, shaped as shown in the elevation of the flagon as previously shown. Each piece will have two straight sides and one curved. The curved side of each piece should then be mitered, so that when the two are fitted together they form a lip, with about an angle of 60°. The chief objection to this method is, of course, the solder line, and if used the greatest possible care should be taken that the miter is a very neat one, and that the hardest possible solder is used.

Another way is to cut out an isosceles triangle of metal; that is, with two long equal sides and one somewhat shorter side, and then, after finding the center of the short side, to draw a line from this point to the apex of the triangle. This line should then be scored through in the same way as the sides of a box would be done, and then, after bending to the required angle—*i. e.*, 60°—running some soldier into it. In this way the solder line on the outside of the lip is avoided, and the whole piece would probably be somewhat stronger, but it will now be necessary to shape the lip with a hammer in order to obtain the curve at the angle. If this method is employed sufficient metal should be left on either side to allow of its being filed straight and fitted on to the neck after shaping with the hammer. In the former method this is, of course, not necessary, as the two pieces before mitring can be cut to almost the exact shape required.

Before soldering the lip on to the neck the particular part coming inside the lip should be roughly cut out, and after soldering the lip on it can be finished with a file, so as to come flush with the inner surface of the lip. A similar molding to the one immediately above the embossed band can then be made up and soldered right round (including the lip) and flush with the top edge.

For the domed part of the lid a circle of metal measuring, roughly, about two inches across will be required, using the same gauge metal as that used for the rest of the raised portions of the flagon. Very little actual raising is required, as it can be practically hammered out to the shape required on a wooden block, and then need only be planished over on a steel tool.

A plate of metal about 13 gauge should now be cut out in such a way as to project slightly all round when placed on the top of the flagon—*i. e.*, neck and lip combined. On the opposite side to the lip it is advisable to leave a piece about one-half inch wide and projecting one-quarter-inch, on to which the bearer to take one side of the hinge joint can be soldered. After cutting this plate out to the required shape a circular piece can be cut out of it, into which the domed part of the lid should fit tightly, and, after soldering it in, an additional little molding, can be soldered on.

The handle of the flagon can be made out of two pieces of metal, using one piece for the leaf and upper part of the handle, which is flat, and the other piece for the underneath part, which is rounded in section.

The metal for the upper part of the handle should be cut out large enough to be able to emboss the leaf at the lower end comfortably. It should be boldly treated, running the veins of the leaf into the general surface of the stem. After embossing it should be cut out large enough to leave a little margin outside, which can be filed away when the curved or underneath part of the handle has been soldered on. It should here be noted that the exact size and curve of the handle may vary somewhat, according to the taste of the individual craftsman, providing that it makes a good line when combined with that of the body of the flagon. The width of the handle, taking into consideration the rest of the flagon, should be about one-half-inch, or a little over, where it joins on to the neck and three-sixteenths-inch at its narrowest part—*i. e.*, where it emerges into the leaf. After roughly shaping to the section required the lower part should be soldered on to the flat of the handle.

The handle should now be filled with lead after coating the inside with whiting, and it can then be bent to the exact shape required and planished over before again emptying.

In soldering the handle on to the flagon a tiny hole should be drilled previously in an unconspicuous position in the handle in order to allow of an outlet of air.

A piece of metal of the same thickness as that used for the bottom part of the lid should next be cut out and bent to the contour of the handle. It need not come flush with the edge of the handle, but can be cut to any shape required and made a decorative feature of the handle. At the end nearest the lid a thick piece of metal, about one-eighth inch square, should be soldered to form a bearer for one side of the hinge, and the same should be done with the projection left on the lid. Each bearer should then be grooved tightly to take the joint. The joint should be three or five knuckled for preference, using thick chenier for the purpose. The thumb piece to go on the lid can be either cast from a carved wooden pattern, or can be filed out of a solid piece of metal and finished with scorpers and chasing tools. The "V" on the top of the lid should be pierced out of about 14-gauge metal, in order to be rigid, and then let into a small collar before soldering it on to the lid. W. S.

(To be continued.)

This New Minute Numeral Dial

(MONTGOMERY PATENT)

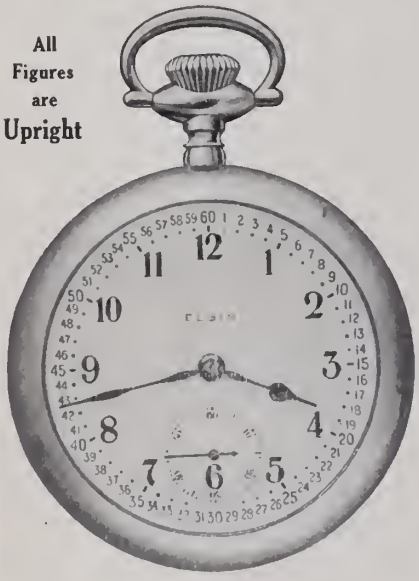
With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



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THE HOROLOGICAL REVIEW

Modern Clocks.

By James Arthur, in "Time and its Measurement."*

MODERN clocks commence with De Vick's of 1364, which is the first unquestioned clock, consisting of toothed wheels and containing the fundamental features of our present clocks. References are often quoted back to about 1000 A.D., but the words translated "clocks" were used for bells and dials at that date, so we are

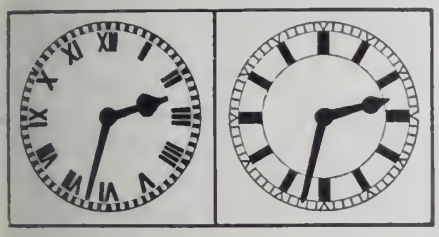


FIG. 24.

forced to consider the De Vick clock as the first clock till more evidence is obtained. It has been pointed out, however, that this clock could hardly have been invented all at once, and therefore it is probable that many inventions leading up to it have been lost to history. The part of a clock which does the ticking is called the "escapement,"

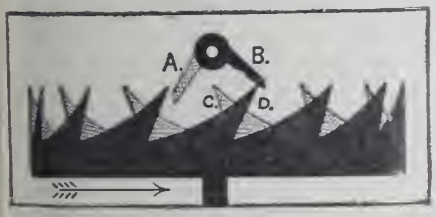


FIG. 25.

and the oldest form known is the "verge," Fig. 25, the date of which is unknown, but safely 300 years before De Vick.

The "foliot" is on the vertical verge, or spindle, which has the pallets A B. As the foliot swings horizontally, from rest to rest, we hear one tick, but it requires two of these single swings, or two ticks, to liberate one tooth of the escape wheel; so there are twice as many ticks in one turn of the escape wheel as it has teeth. We thus see that an escapement is a device in which something moves back and forth and allows the teeth of an "escape wheel" to escape.

While this escapement is, in some respects the simplest one, it has always been difficult to make it plain in a drawing, so I have made an effort to explain it by making the side of the wheel and its pallet B, which is nearest the eye, solid black, and farther side and its pallet, A, shaded as in the figure. The wheel moves in the direction of the arrow, and tooth D is very near escaping from pallet B. The tooth C on the farther side of wheel is moving left, so it will fall on pallet A, to be in its turn liberated as the pallets and foliot swing back and forth.

It is easy to see that each tooth of the wheel will give a little push to the pallet as it escapes, and thus keep the balance swinging. This escapement is a very poor timekeeper, but it was one of the great inventions and held the field for about 600 years; that is, from the days when it regulated bells up to the "onion" watches of our grandfathers. Scattered references in old writings make it reasonably certain that from about 1,000 to 1,300 bells were struck by machines regulated with this verge escapement, thus showing that the striking part of a clock is older than the clock itself.

It seems strange to us to say that many of the earlier clocks were strikers only and had no dials or hands, just as if you turned the face of your clock to the wall and depended on the striking for the time. Keeping this action of the verge escapement in mind we can easily understand its application, as made by De Vick, in Fig. 26, where I have marked the same pallets A B. A tooth is just escaping from pallet B, and then one on the other side of the wheel will fall on pallet A. Foliot, verge and pallets form one solid piece, which is suspended by a cord, so as to enable it to swing with little friction.

For the purpose of making the motions very plain I have left out the dial and framework from the drawing. The wheel marked "twelve hours," and the pinion which drives it, are both outside the frame, just under the dial, and are drawn in dash and dot. The axle of this twelve-hour wheel goes through the dial and carries the hand, which marks hours only. The winding pinion and wheel, in dotted lines, are inside the frame.

Now follow the "great wheel"—"intermediate—"escape wheel" and the two pinions, all in solid lines, and you have the "train," which is the principal part of all clocks. This clock has an escapement, wheels, pinions, dial, hand, weight and winding square. We have only added the pendulum, a better escapement, the minute

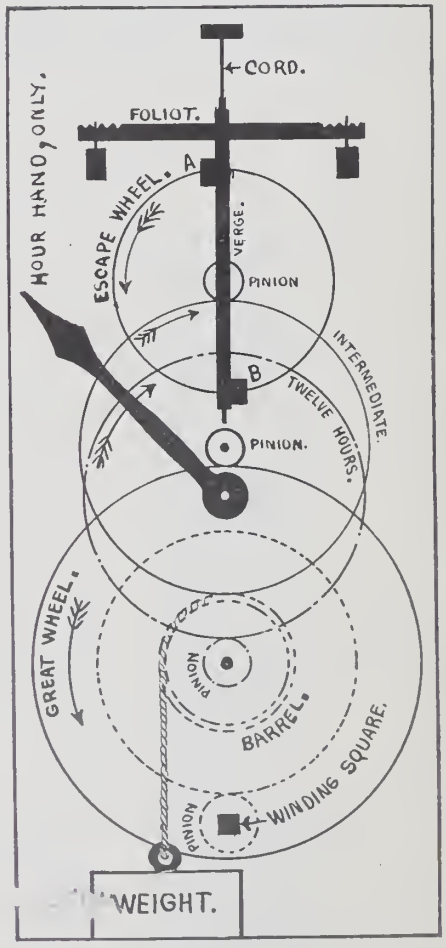


FIG. 26.

and second hands in over 500 years! The "anchor" escapement, Fig. 27, came about 1680, and is attributed to Dr. Hooke, an Englishman. It gets its name from the resemblance of the pallets to the flukes of an anchor.

This anchor is connected to the pendulum, and as it swings right and left the teeth of the escape wheel are liberated, one tooth for each two swings from rest to rest,

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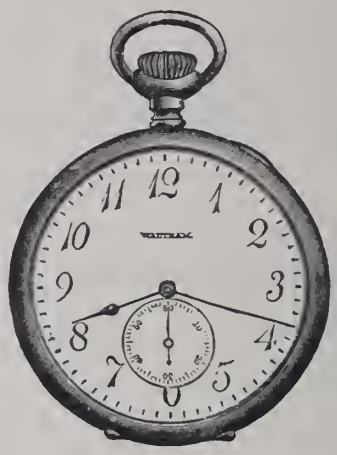
This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company
Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

the little push on the pallets, A B, as the teeth escape, keeping the pendulum going. It is astonishing how many, even among the educated, think that the pendulum drives the clock! The pendulum must always be driven by some power.

This escapement will be found in nearly all the grandfather clocks in connection with a seconds pendulum. It is a good timekeeper, runs well, wears well, stands some rough handling and will keep going even when pretty well covered with dust

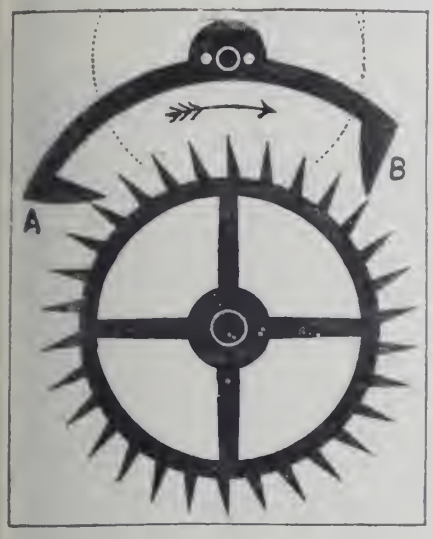


Fig. 27.

and cobwebs; so it is used more than all the numerous types ever invented.

Fig. 28 gives the general American form of the "anchor," which is made by bending a strip of steel; but it is not the best form, as the acting surfaces of the pallets are straight. It is, therefore, inferior to Fig.

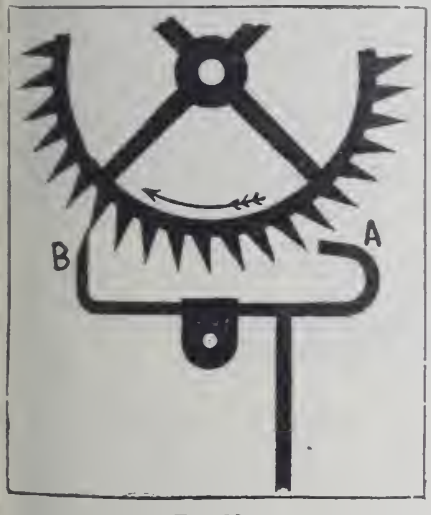


Fig. 28.

27, where the acting surfaces are curved, since these curves give an easier "recoil." This recoil is the slight motion backward, which the escape wheel makes at each trick. The "dead beat" escapement is shown in Fig. 29, and is used in clocks of a high grade, generally with a seconds pendulum. It has no recoil, as you can easily see that the surfaces O O, on which the teeth fall, are portions of a circle around the center, P.

The beveled ends of these pallets are called the impulse surfaces, and a tooth is just giving the little push on the right-hand pallet. It is found in good railroad clocks, watchmakers' regulators and in many astronomical clocks. These terms are merely comparative, a "regulator" being a good clock and an "astronomical," an extra good one.

Fig. 30 gives the movement of a "remontoir" clock, in which the dead beat shown is used. The upper one of the three dials indicates seconds, and the level which crosses its center carries the large wheel on the left.

This wheel makes the left end of the lever heavier than the right, and in sinking it drives the clock for one minute, but at the sixtieth second it "remounts" by the action of the clock weight; hence the name "remontoir." Note here that the big weight does not directly drive the clock; it only rewinds it every minute. The minutes are shown on the dial to the right and its hand jumps forward one minute at each 60th

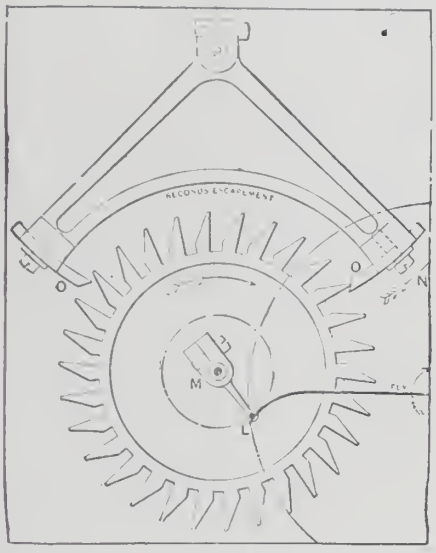


Fig. 29.

second as the lever remounts; so, if you wish to set your watch to this clock the proper way is to set it to the even minute "on the jump." The hour hand is on the dial to the left. By this remounting, or rewinding, the clock receives the same amount of driving force each minute. The complete clock is shown in Fig. 31, the large weight which does the rewinding each minute being plainly visible.

The pendulum is compensated with steel and aluminum, so that the rate of the clock may not be influenced by hot and cold weather. It was built in 1901, and is the only one I can find room for here. It is fully described in *Machinery*, New York, for November, 1901. I have built a considerable number, all for experimental purposes, several of them much more complicated than this one, but all differing from clocks for commercial purposes. Pallets like O O in Fig. 29 are often made of jewels. In one clock I used agates and in another, running 13 months with one winding, I used pallets jeweled with diamonds. This is done to avoid friction and wear.

Those interested in the improvement of clocks are constantly striving after light action and small driving weights. Conversely, the inferior clock has a heavy weight and ticks loud. The "gravity escapement" and others giving a "free" pendulum action would require too much space here, so we must be satisfied with the few successful ones shown out of hundreds of inventions, dozens of them patented.

The pendulum stands at the top as a time

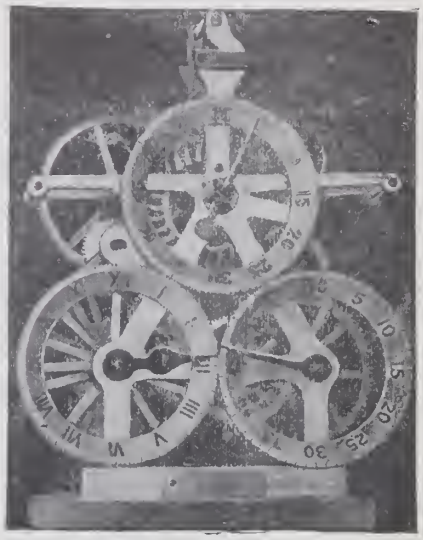


Fig. 30.

measurer and was known to the ancients for measuring short periods of time just as musicians now use the metronome to get

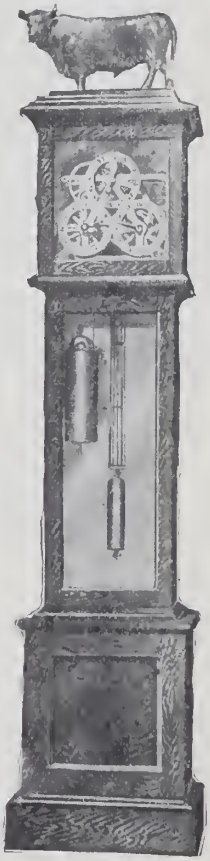
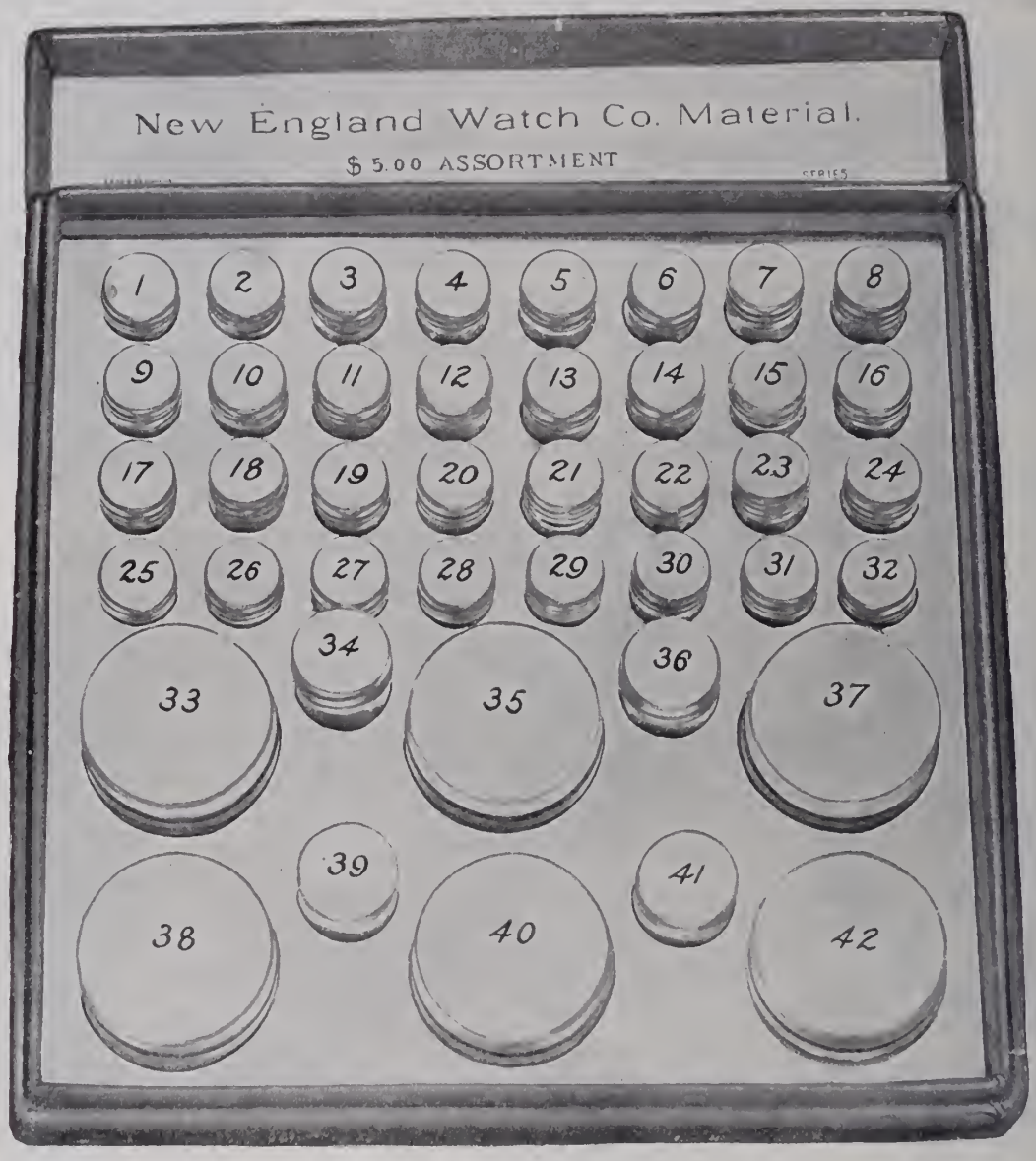


Fig. 31.

regular beats. Galileo is credited with noticing its regular beats, but did not apply it to clocks, although his son made a partially successful attempt. The first mathe-

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matical investigation of the pendulum was made by Huyghens about 1670, and he is generally credited with applying it to clocks; so there is a "Huyghens" clock with a pendulum instead of the foliot of De Vick's.

Mathematically, the longer and heavier the pendulum the better is the timekeeping, but nature does not permit us to carry anything to the extreme; so the difficulty of finding a tower high enough and steady enough, the cumbersomeness of weight, the elasticity of the rod and many other difficulties render very long and heavy pendulums

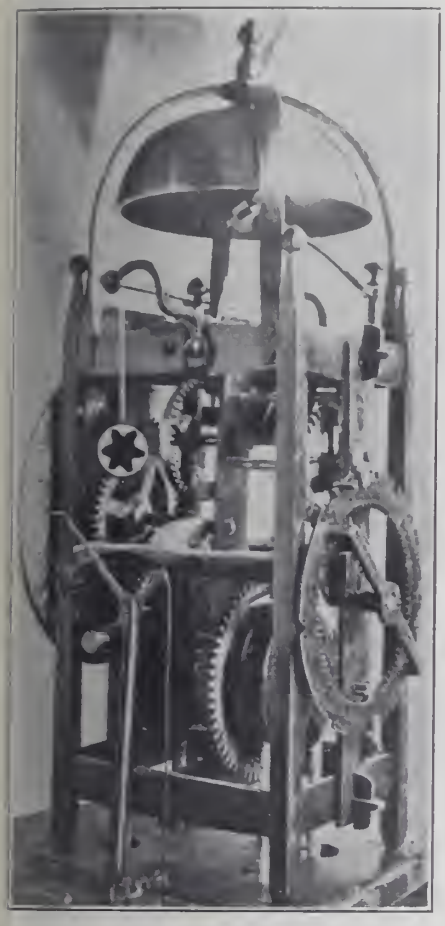


Fig. 32.

impracticable beyond about 13 feet, which beats once in two seconds. "Big Ben," of Westminster, London, has one of this length weighing 700 pounds and measuring over all 15 feet.

It runs with an error under one second a week. This is surpassed only by some of the astronomical clocks which run sometimes two months within a second. This wonderful timekeeping is done with seconds pendulums of about 39 inches, so the theoretical advantage of long pendulums is lost in the difficulties of constructing them. Fractions are left out of these lengths, as they would only confuse the explanations.

At the Naval Observatory in Washington, D. C., the standard clocks have seconds pendulums, the rods of which are nickel steel, called "Invar," which is little influenced by changes of temperature. These clocks are kept in a special basement, so they stand on the solid earth. The clock room is kept at a nearly uniform temperature, and each clock is in a glass cylinder exhausted to about half an atmosphere. They are electric remontoirs, so no winding is necessary and they can be kept sealed up tight in their glass cylinders. Nor is any adjustment of their pendulums necessary, or setting of the hands, as the correction of their small variations is effected by slight changes in the air pressure within the glass cylinders. When a clock runs fast they let a little air into its cylinder to raise the resistance to the pendulum and slow it down and the reverse for slow. Don't forget that we are now considering variations of less than a second a week.

The clock room has double doors, so the outer one can be shut before the inner one is opened to avoid air currents. Visitors are not permitted to see these clocks, because the less the doors are opened the better; but the Commander will sometimes issue a special permit and detail a responsible assistant to show them; so, if you wish to see them you must prove to him that you have a head above your shoulders and are worthy of such a great favor.

The best thing the young student could do at this point would be to grasp the remarkable fact that the clock is not an old machine, since it covers only the comparatively short period from 1364 to the present day. Compared with the period of man's history and inventions, it is of yesterday. Strictly speaking, as we use the word clock, its age from De Vick to the modern astronomical is only about 540 years.

If we take the year 1660, we find that it represents the center of modern improvements in clocks; a few years before and after that date includes the pendulum, the anchor and dead beat escapements, the minute and second hands, the circular balance and the hair spring, along with minor improvements. Since the end of that period, which we may make 1700, no fundamental invention has been added to clocks and watches. This becomes impressive, when we remember that the last 200 years have produced more inventions than all previous known history, but only minor improvements in clocks!

The application of electricity for winding, driving or regulating clocks is not fundamental, for the timekeeping is done by the master clock, with its pendulum and wheels, just as by any grandfather's clock 200 years old. This broad survey of time measuring does not permit us to go into minute mechanical details. Those wishing to follow up the subject would require a large "horological library"—and Dr. Eliot's five-foot shelf would be altogether too short to hold the books.

A good idea of the old church clocks may be obtained from Fig. 32, which is one of my valued antiques. Tradition has followed it down as the "English Blacksmith's Clock." It has the very earliest application of the pendulum. The pendulum, which I have marked by a star to enable the reader to find it, is less than three inches long and is hung on the verge, or pallet axle, and beats 222 per minute.

This clock may be safely put at 250 years old, and contains nothing invented since that date. Wheels are cast brass and all teeth laboriously filed out by hand. Pinions are solid with the axles, or "staffs," and also filed out by hand. It is put together, generally by mortise, tenon and cotter, but it has four original screws, all made by hand with the file. How did he thread the holes for these screws? Probably made a tap by hand as he made the screws.

But the most remarkable feature is that no lathe was used in forming any part, all staffs, pinions and pivots being filed by hand. This is simply extraordinary, when it is pointed out that a little dead center lathe is the simplest machine in the world, and he could have made one in less than a day and saved himself weeks of hard

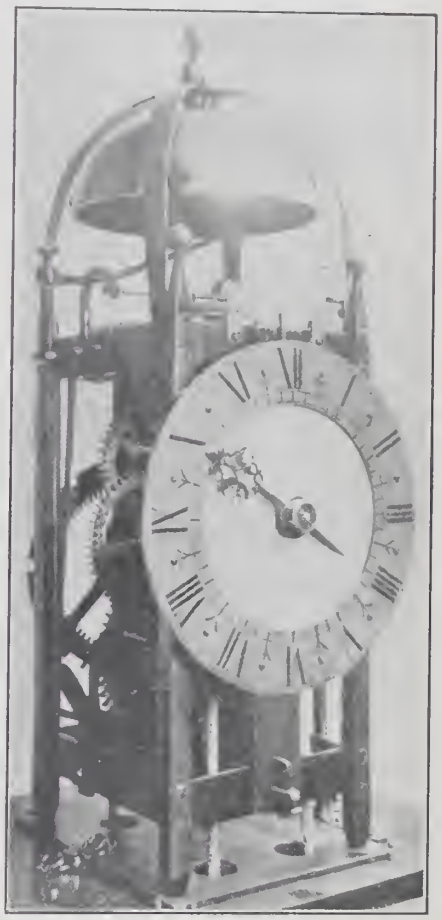


Fig. 33.

labor. It is probable that he had great skill in handwork, and that learning to use a lathe would have been a great and tedious effort for him. So we have a complete striking clock made by a man so poor that he had only his anvil, hammer and file. The weights are hung on cords as thick as an ordinary lead pencil and pass over pulleys having spikes set around them to prevent the cords from slipping. The weights descend seven feet in 12 hours, so they must be pulled up, not wound up, twice a day. The single hour hand is a work of art and is cut through like lace.

(To be continued.)

Kight & Bright, Elizabeth City, N. C., are advertising their jewelry business for sale. Elizabeth City has a population of about 10,000

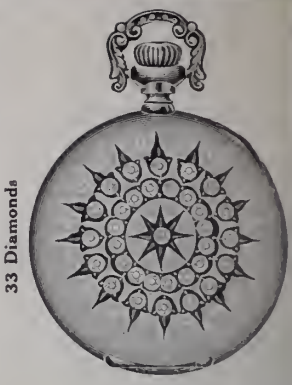
W. H. Tarbox, who for the past two years conducted a jewelry business in Enfield, N. H., has completed plans to move to Springfield, Vt.



100



101



102

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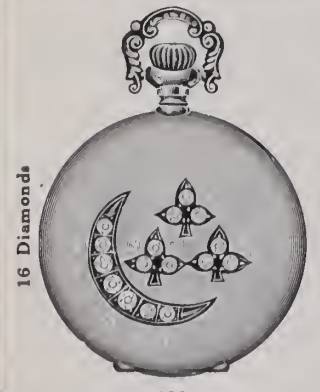
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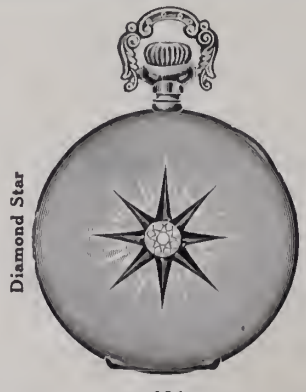
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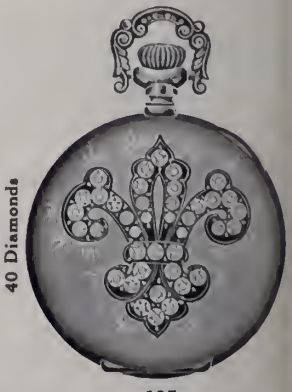
ILLINOIS WATCH CASE CO. - Elgin, Illinois



103



104



105

WE wish to extend our sincere thanks to the many thousand retail jewelers for their support and appreciation of our new selling policy which we inaugurated just one year ago and which has proven successful beyond our expectations.

Before committing ourselves to this policy, we gave it almost a year of careful consideration, as it was indeed a serious step, for in protecting the retail jewelers, by selling the Rockford Watch to them exclusively it meant the refusal to further sell trade that it took many years to cultivate. However, our faith in the merit of the Rockford Watch was such that we believed if we inaugurated this protective policy the legitimate jewelers would stand loyally by us, and their loyalty in the past twelve months is a positive assurance of the success of our plan.

We were somewhat surprised at the ultimate outcome of our selling policy, for in the initiatory steps we were led to believe that it was only the smaller jeweler, who was unable to cope with the unjust competition, who was demanding protection from the watch manufacturer. However, looking backward over the one year in which our policy has been in force, we have learned that the larger jeweler appreciates the protection offered him. We have received many acknowledgments from some of the largest retail jewelers in which they have shown their appreciation of our protective policy, realizing that when a meritorious watch such as the Rockford is sold only to the retail jewelers they then could earn a reasonable profit, without fear of being undersold, as they were no longer placed in competition with catalogue houses and department stores.

In eliminating the jobber, selling direct to the retailer, pricing our watch at the factory and seeing that the retailer maintains this price, we are in an absolute position to protect the legitimate retail jeweler.

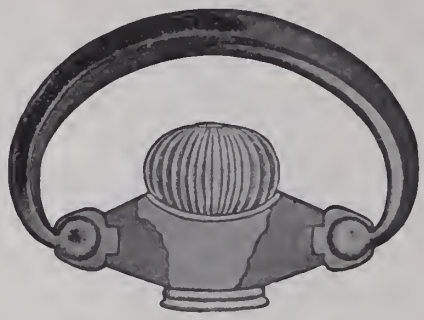
Again thanking our many friends and customers for their many kind expressions and their generous support, and bespeaking for them a prosperous 1910, we remain,

Yours for Protection,

THE ROCKFORD WATCH CO., Ltd.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

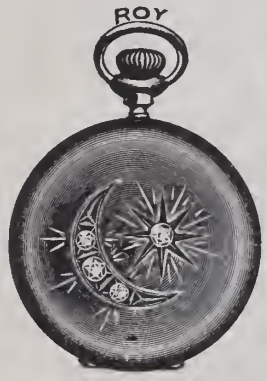


USE OUR BALL-BEARING BOWS FOR REPAIRING

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.
Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.
Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.
OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD





ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco

Sommer Clock Co., Inc.
111 South 8th Street PHILADELPHIA, PA.

Makers of the best grade of

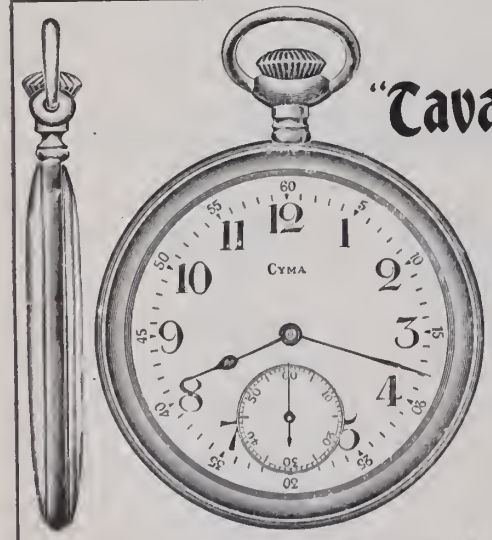
Cuckoo Clocks

Hardwood and beautifully finished
CLOCK MATERIAL

New Haven Clocks

Our Cuckoo Catalogue upon request

HOROLOGICAL DEPARTMENT
BRADLEY POLYTECHNIC INSTITUTE
Formerly Parsons Horological Institute
PEORIA, ILLINOIS
LARGEST AND BEST WATCH SCHOOL IN AMERICA
We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates
Send for Catalog of Information



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM



TAVANNES WATCH COMPANY

131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street San Francisco

ANNOUNCEMENT TO THE TRADE

We wish to announce that all the business of this Company will hereafter be handled by our head office in New York. Kindly address all communications and make all returns to the head office, 21 Maiden Lane, New York.

We wish also to announce the following travelers for the coming year:

A. E. BARANGER
WILLIAM G. GRIMES
FRED H. NELSON
OTTO HINRICHS
JOHN H. SACKETT
HARVEY P. DAY
JULES H. LACROIX
T. B. FAHEY



Trusting that you were favored with a splendid Christmas trade and wishing you a prosperous and happy Nineteen Ten, we beg to remain,

Yours respectfully,

UNITED STATES AGENCY

OMEGA WATCH COMPANY

Auction Sales Conducted on a 1910 Plan Now is the Time

To take up the Auction proposition clean out your surplus and dead stock.
We guarantee to make a cleaner sweep and show more profit for you by OUR SYSTEMS than any other methods that you can employ.
We employ only first-class auctioneers—those that have more than the ordinary ability of a salesman, and are capable of taking full charge of a sale.

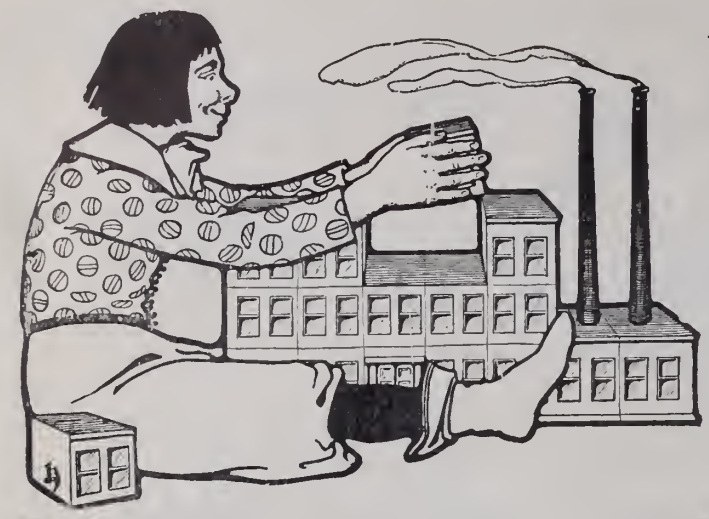
MEN THAT YOU CAN TRUST and **MEN THAT WE STAND BACK OF**

On the Ability and the IMPRESSION that the auctioneer makes depends THREE-FOURTHS of the SUCCESS of an Auction Sale.
THAT IS THE KIND OF A MAN WE FURNISH.
Write us to-day for further particulars.
OUR SYSTEMS BRING BIG PROFITS.

THE UNITED WATCH CO., Inc.

DEPARTMENT A

Madison and Market Sts. CHICAGO, ILL.



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.



177-D-634

"Monastery"

5 Tubular Bells Westminster Chimes $241.50 List.

Solid Mahogany

Bawo & Dotter

26-34 Barclay Street
NEW YORK

ARE THE MAKERS OF

1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
2. "MONASTERY" Hall and Mantel Chime Clocks
3. "EXCELSIOR" Chime Clocks (Mantel Clocks only, $47.00 list, up)

All three are of a different character. Once seen they will satisfy the most critical expert.

Apply for Catalogue

Don't Blame Anyone

THE R&L OIL



but yourself if you are having watch oil troubles. Thousands of watchmakers and jewelers all over the United States have found it to be the finest oil ever put on the market. Will not gum, cut or blacken pivots. Insures lasting satisfaction to your customer and saves you money, because by using R. & L. Oil you don't have to do good repair work over again. **Try it** at once.

Send 25 cents to your jobber for a bottle. Carried by all the leading jobbers.

MADE ONLY BY

RANLETT & LOWELL CO.

Jewelers' Building BOSTON, MASS.

HALL CLOCKS



ELLIOTT'S CELEBRATED TUBULAR CHIMES

Harris & Harrington,
12 BARCLAY ST., NEW YORK

Sole Agents to the Trade for
J. J. ELLIOTT & CO. LONDON

NEW PROCESS
Photos On Watch Cases, Dials, Etc.
Since the introduction of our
NEW TRANSFER PRINTING OUT PAPER
retail jewelers and watchmakers are doing this class of work themselves, instead of sending it to jobbers, making larger profits and pleasing their customers with better work, greater promptness and lower prices.
Send 76 Cents for a Trial Outfit
Or send for information, mentioning this paper, to
THE LE-BO CO., Dept. J.
350 Broadway NEW YORK

Learn Watchmaking
Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address
St. Louis Watchmaking School, St. Louis, Mo.

Learn to be a Watchmaker at the
KANSAS CITY HOROLOGICAL SCHOOL
Chartered — Established 1901 — Incorporated
Occupies 9,000 Square Feet Floor Space
Teaches Watch, Clock, Jewelry Repairing, Stone Setting, Engraving and Optometry
Dormitory Rates, $1.00 per week. Catalogue free on Application
810-812 East 12th Street, Kansas City, Mo.

Western Jewelers
For Quick and Careful Service, Send Your Watch Material and Tool Orders to
E. L. Deacon Jewelry Co.
DENVER, COLO.

PRACTICAL COURSE IN ADJUSTING
By Theo. Gribi.
Published Price, $2.50.
Special Reduced Price, $1.50, Postpaid.
The Jewelers' Circular Pub. Co., 11 John St., N. Y.



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marble-ized wood clocks on the market.

THE SESSIONS CLOCK CO.
Forestville, Connecticut, U. S. A.
New York Salesroom, 37 Maiden Lane



JOHN AUSTIN & SON
Assayers, Refiners and Smelters
74 and 76 Clifford St., PROVIDENCE, R. I.
We Do Our Own Smelting

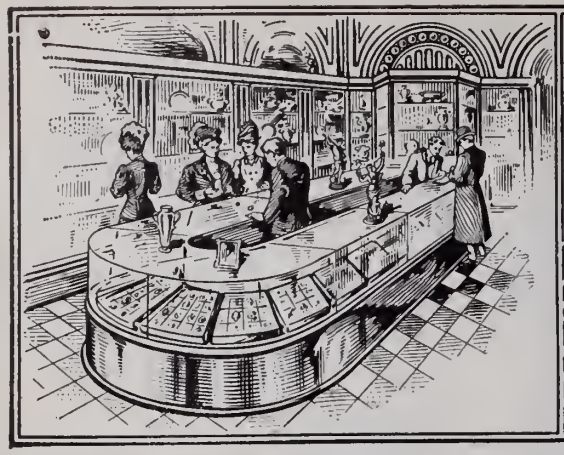
Frank Dederick *Established 59 Years* James E. Dederick
James H. Dederick's Sons
Assayers and Bullion Dealers
All qualities of Gold and Silver, in Plate, Square and Round Wire, Rolled to any gauge.
We are selling fine gold for $1.04 per dwt. which we guarantee to be government assay bars.
Small rolling for the trade.
ALL QUALITIES OF GOLD AND SILVER SOLDER
We buy Old Gold and Silver
16 Maiden Lane, New York

GARREAUD & GRISER
45 John St., New York
LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

'Phone 3735 Cortland
CIAVOLINO & COLAMARINO
Importers and Manufacturers of **CORAL**
Office 81 Nassau St., N. Y. Room 501
Head Office Torre del Greco, Italy Corso Avezzana N. 31

JULES JÜRGENSEN
Watches and Chronometers
PARIS—"THE GRAND PRIX"—1900
SOLE AGENTS
RUDOLPH & SNEDEKER
65 Nassau St., New York

'Phone 1639 Gramercy
DESIGNS for STERLING and PLATED FLAT and HOLLOW WARES :: :: ::
ON HAND AND TO ORDER
CHARLES M. PRIOR, Designer, 24-26 East 21st Street, Studio 903, New York



STORE KEEPING DEPARTMENT

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan which they are utilizing in connection with their business.

Building Up the Watch Repairing Department.

Written expressly for The Jewelers' Circular-Weekly by Xeno W. Putnam.

THE possibilities of the watch repairing trade are frequently neglected in the struggle for original sales, although the moral obligation connected with it is twofold instead of one. To create a demand, to make a sale where perhaps one was only in vague contemplation, is trade extension; that part of the commercial electric current with which every tradesman should be heavily charged. Having made it and discharged a duty to himself and his trade, he must not forget that in so doing he has assumed an obligation to the public.

No other mechanical construction so complicated in its parts, or so delicate in their adjustment, falls into the hands of such a variety of inexpert owners as the watch, wrapped in its various grades of cheap or solid gold finish. From the ignorant section hand who would not know a hairspring from a crow-bar excepting by the crow-bar, to the society woman who could not tell either one from the main shaft of an ocean liner, the watch has as many kinds of treatment as there are watches and owners, and every sale adds one to the variety.

No one is fitted to be at the head of a watch repairing department who is not himself a watch enthusiast. It is not enough for him to know, he must feel—must have a genuine sentiment for his patients akin to that for human beings. Every watch that comes into his professional hands is a sensitive waif suffering more or less from neglect or abuse and appealing to all of his professional instincts for protection. It may belong to the ditch-digger, the professional man, the actress; to the true watch enthusiast it possesses a distinct personality that outweighs all recollection of its ownership and it is for the time being in the hands of a sympathetic friend who can appreciate its labors.

Roughly speaking, there are two general classes into which all subjects for the watch repair department belong; those that have come to grief through accident and those that have reached their abnormal condition through neglect. In building up this department, however, it is hardly necessary to give attention to but one, and that the last named. Once succeed there and the other class will not only be reduced to insignificance, but it will follow in the wake of its more vigorous brother.

Every watch sold out of stock should be regarded as an added customer of the repairman, and the more regular its visits to him as a patient of the second class the more will it be immune from so-called accidents; the more certain will it be of long life and accurate service. Here lies one of the great advertising motifs of the watch-repairing appeal to the public. It is one of the strongest advertising points the ad-man has to bring out, and, properly handled, it is enough to build the whole campaign upon.

First of all, let the fact be made clear to the public that the best time to treat a watch for injury is before the injury occurs. Under this one text are many heads, each capable of standing sponsor for a good advertising sermon. For instance, what factory manager would permit his engine to labor on in a constantly accumulating mass of dirt and waste until the efficiency of the engine was so literally overpowered that it stopped dead; yet that is exactly what the man does who permits his watch to run until it balks absolutely before having it cleaned.

Any inspector of watches knows that from 60 to 100 per cent. of watch energy is usually being expended upon overcoming dirt before its delicate engine is placed in the cleaner's hands. Think of it! One hundred per cent. of wasted efficiency, the point where the watch has to stop working; yet one wonders why it does not keep accurate time. Isn't there a thought for the ad-man to bring out, not alone in one, but in several straight-from-the-shoulder talks on the care of watches? After it has been impressed upon the public with due force here is another with which to follow up the first.

When some unusual resistance so far interferes with the factory engine as to stop it in the midst of its work, the mere stoppage of the wheels is only of minor concern to the management. What damage has the unusual strain done to the engine or the rest of the plant? That is the question. The strain on a watch, laboring under its accumulation of excess and unintended load is seldom considered until it stops; then the one idea of the average owner is, not how much the strain has damaged it, but how it can be made to start again. The watch repairman of course knows all about this and thinks about it.

It is the business of the advertising man to make the public think about it, and one of his most impressive ways is to make comparison with some better understood object; if possible, in terms of something associated with the every-day interest of a good many people. For instance, in an ad. containing a cut of the new local water works engine, in which every one is still mightily interested, say something like this:

> ***"The new waterworks engine weighs ----- pounds and it lifts ----- pounds of water per day. Is it any wonder that the engineer takes pride in keeping every rod clean and polished? The midget engine beating away in your pocket weighs ----- ounces and exerts an energy of ----- ounces daily in your service. Do you take an equal pride in keeping it clean?"***

A few years ago one of our leading periodicals published in the interests of heavy machinery asked the following startling pair of questions:

How much power does it take to bend a two-inch steel rod a quarter-inch once in a day? A good deal, doesn't it? Now, how much less does it require to spring a two-inch line shaft a quarter-inch twice during each revolution when it is making, say, 200 revolutions per minute? Wouldn't it pay you to line up that shaft properly and save the jerk and wear on the machinery, to say nothing of the extra load?

There is probably nothing in the above paragraph which any thinking millman does not know. The point was that his own knowledge was put before him with a new force, and it is the same principle that should be used in our appeal to the owners of watches; give them something they already know to be true in such a forceful way that they are made to think about it. It has been well said that this is a more thoughtless than an unkind world, and this is especially true of things that concern a man's pocket.

Another point worth bringing out is this. All mechanical contrivances are made to overcome a much greater than normal strain; they have a reserve force. The new bridge has a working-strain capacity of —

Storekeeping Department.

pounds per square foot and an actual breaking-strain capacity of perhaps more than double that amount. The freight locomotive is made to draw so many empty cars and carry, say, 200 pounds of steam. It *can* draw a great many more and would require a vast increase of internal pressure to destroy it. Same with a watch; the delicate engine that runs it has power enough that it might perhaps run several watches, all in good condition, but its working capacity is only figured ample for the one.

When a watch stops because of dirt it means that it has been working along for weeks, probably, since passing the limits of its intended working capacity, and, under the constantly accumulating strain of dirt, has finally reached the limits of its possible energy; in other words, it has been doing the work of running several watches and has, during that time, suffered a greater strain than months of running under normal conditions would have put upon it. This is a good advertising point that should be made much of in a well-planned advertising campaign.

Variations of the same thought may be brought in so skillfully as to seem like different points; for instance, something like this:

> ***The last pound cannot break the bridge until it has been previously overloaded. The last ear never would have stalled the train if the engine had not been previously overtaxed to an unreasonable degree. Nor would that last bit of dust have stopped your watch if it had not been laboring under more than normal strain.***

All of these examples are of course incomplete suggestions, and suggestions only, for the advertising man to think about and work out for his own community.

Laying aside the matter of clean watches without by any means exhausting it, let us take up another advertising point, inspection for defective parts. The machinery of our ocean liners, our factories, of everything that runs by humanly contrived mechanics, is under constant supervision for a loose bolt, a displaced slide, a fault in the alignment, and usually the service costs far more than the needed repairs. The managers *want* it to cost more; that is, they want the repair bill kept below the cost of their engineer as much of the time as possible.

It isn't the price of the missing bolt that is considered; it is the cost of the result, the danger to other property. A watch is expected to run for years without any such supervision. As a matter of fact, it does not often need it, but is subject to occasional ills that neglect may develop into something a good deal more serious. Most repair bills are, in fact, the direct outcome of some trifling thing that would in the beginning have cost very little. The cost of a disqualifying break is not as a rule so much as that of some trifling displacement that permits continued service under abnormal strain.

(To be continued.)

Notes on Window Work.

THE proper arrangement of a window display is a study all by itself. The ultimate object of all such showings is the sale of merchandise, hence the novice at the art should be guided entirely by that thought and he will then not attempt any window arrangements which will be beyond his skill and would therefore only result in a confused jumble.

Consider your window arrangement merely as an illustrated talk to buyers and your task will be greatly simplified. Initial displays should be confined to as few varieties of articles as possible, as this will enable the beginner to grow up with his work. To make progress one must give the work thought, and patient attention to details is another requirement.

Ten years spent watching other people do the work will not result in as much actual knowledge and "selfhelpfulness" as to how to do it—as will one month's independent labor without anyone else to assist or direct.

The work is pleasant and grows in interest—particularly, as one can trace direct results from same if sales of goods exhibited are recorded. By familiarizing one's self with best locations in the window and using these favored spots for merchandise desired to be especially "pushed" one can make the window a "live" member of the sales department.

A valuable point is neatness of appearance —of course some novelty as an "eye catcher" is useful, but it must be so arranged that it will not predominate in a manner that will detract attention from the goods shown.

The consumer wants things put before him so that he can observe at a glance just what they are and at the same time ascertain the selling price.

An excellent plan for one unfamiliar with window dressing is to observe displays in various lines, not confining himself to his own particular business, and to make a mental note of those ideas which would have appealed to him, were he a buyer. One can be safely guided in accepting as a good pointer whatever one found attractive. And it requires no great mental effort to adapt any good arrangements discovered to one's own trade.

The selling efficiency of a window where goods are accompanied by nice descriptive price tickets is much greater than where these are omitted and goods only are shown.

Make your strongest appeal the merit of your goods, and aim to convey that your prices are always right. Signs so worded cannot fail to bring business.

As you become more accustomed to the work you can build displays which differ from the usual sort by their individuality. What counts in a window is the general appearance, and the only object is to draw trade. Once the customer has made his first purchase, if you are found dependable and the goods satisfactory, you are reasonably sure of retaining his trade. To have displays of stylish and seasonable articles is also an aid in making results count. Model your windows in a general way after the higher class of business houses.

Don't urge people to buy things that you feel will not be satisfactory. It's a poor way to do business and will never result in permanent customers.

Consider well every feature that can possibly render your window attractive and accompany this by careful catering to those who enter your establishment and you will find a marked increase in your sales.

The Man Who Solves His Own Problems and Lets the Boss Alone.

(From *Success Magazine.*)

IN advertising for a man for a responsible position, a firm stated, among other qualifications, that he must be "capable of coping with antagonism." Evidently, what this firm wanted was a young man with backbone and grit and stamina, who was not easily discouraged; one who would not give up when obstacles confronted him.

Many men who are giants when everything goes smoothly are completely paralyzed when they meet with antagonism or friction. When everything goes their way, when there is no trouble or hitch anywhere, they are strong, resourceful, inventive; they impress you with their power, but the moment they strike a snag, meet adverse conditions, their courage oozes out.

I have in mind a man who is a perfect whirlwind, who can accomplish marvels when everything is going smoothly in his business, but if one of his chief lieutenants sends in his resignation, or if he has differences with his partners, or his firm meets with any loss, he is immediately shorn of power and becomes a mere pigmy.

His mental processes are completely demoralized by the least bit of friction or discord. When there is trouble anywhere he is perfectly miserable; when harmony is restored he is a giant. I have never seen so strong a man rendered so completely helpless when he has any trouble whatever or when things are going wrong anywhere. He does not seem to be himself when there is any discord about him. He is nervous and restless, uneasy, unhappy and weak, but when everything is going smoothly he has few equals as an executive.

He is a type of a large class of men who can do wonders when everything favors them, but are no good when things go against them. Now, the really strong man, the man who is made of the right kind of stuff, the man of grit, braces up, rises to the occasion in proportion to the difficulties to be overcome.

I was recently talking with a young man of this kind who occupies a high position in a large firm, and he told me that he never allowed himself to go to the proprietor with his troubles, with any difficulty, however great, unless it was one which might seriously affect the firm's revenues. He considered that he was paid for solving the business problems that presented themselves, and that he must fight them out alone whenever possible.

That is the kind of employe that is wanted everywhere—the man who can solve his own problems, fight his own battles without running to his superior with every little difficulty that confronts him.



Use and Abuse of Pictorial Advertising.

A Picture May Make or Mar an Advertisement.

PICTORIAL advertising has its advantages and its disadvantages. Whether or not pictures should be used in an advertisement depends upon a number of circumstances. Briefly, upon the picture, the time, the place and the article. Congruous

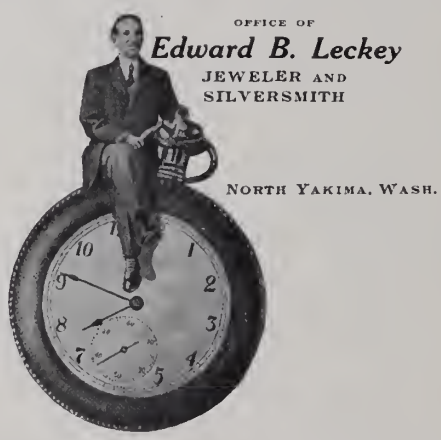


NEAT JEWELRY DESIGNS ILLUSTRATED BY GOOD LINE CUTS.

pictures, when they can be shown effectively and are not smudged, are assuredly helpful in attracting attention to the advertisement. But for the actual selling of a product—salesmanship on paper's the thing—that is, good text.

A writer in a recent issue of the *Advertising World* is authority for the statement that it has been found that an advertisement set up with a clever, convincing illustration will have 75 per cent. more pulling power than an unillustrated one worded practically the same way.

Pictures tell their story at a glance. How often have you, in turning the pages of a magazine been attracted by the picture in some advertisement and turned back to see what it is all about. If the illustration had not been there it is very likely the advertisement would not have been read, your attention not arrested. It's the little cut that does the work and if ad-



UNIQUE LETTER HEAD USED BY A JEWELER IN THE PACIFIC NORTHWEST.

vertisers would take more pains in securing good, suitable illustrations they would find they would be amply rewarded by increased inquiries and increased sales.

There is a certain humane interest in our make-up that has clung to us since we were able to crawl up on father' knee and have him tell us the story of the funny pictures in the Sunday paper that still arrests our attention when our eye comes in contact with an illustration of something that on the instant impresses us with the fact that it might be useful to us and will pay us to stop a moment to investigate.

Don't for a moment think that funny pictures will go in advertising. They won't. Your illustration must pertain solely to the article you sell, and as you would not consider hiring a clown to solicit orders neither must you depict your space paid for with dollars as a joke. If you do the joke is on you and your competitor will laugh at your failure.

Keep before you the fact that your business is represented by your advertisement and that this funny business won't go no more in ad. copy than if your office manager continues to tell jokes and does a two step or high kicking stunt to amuse the clerks during business hours.

Put in the space reserved for the cut something that tells the observer at a glance in a clear, clean cut, rapid, telegraphic way the quality, appearance and usefulness of the goods you handle. Often a cut of two inches, one column wide, will better describe an article than a full page of text matter.

There are times when the cut can be done away with and text matter only used. If this is done great care should be used in selecting a good catch line and having it prominently displayed to catch the eye, arouse interest and assure your article being read.

Most everything can be sold and is being sold by the use of a good illustration in conjunction with properly written copy.

See to it that your cut is in harmony with



VARIEGATED LINE OF SCARF PINS ILLUSTRATED AND PRICED.

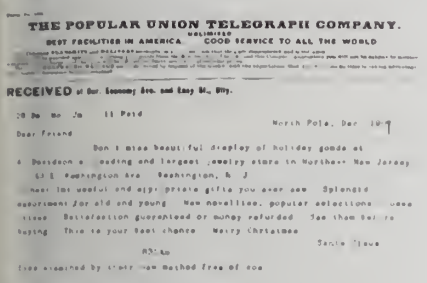
the rest of your advertisement. Make it illustrate the article advertised or let your advertisement go unillustrated. Quite often we are attracted by a picture and after we have been deceived into reading the text matter can find no connection between the illustration and the article to be sold. We are too busy a people to stop and work out puzzles, and if you have a cut that will show clearly that which you market far better results will be obtained than if you use something obscure and inappropriate.

Then there are the hideous illustrations that are positively shocking to the eye and have more to do with driving away trade than anything I know. You no doubt have seen the advertisement of an eye specialist or something of that kind which shows the picture of an eye with a knife slashing through it. It grates on your nerves and makes you shiver when you catch sight of pictures of this kind, and even if accom-

Retail Advertising Department.

panied by such a head line as "Eyes treated without the knife," the impression made by he frightful picture will drive customers to ther houses who use a little tamer method n their advertising.

We are all looking for the pleasant things n life, not the horrible, and a dentist who hows in his advertisement a patient evilently enjoying the pulling of a tooth will


THE POPULAR UNION TELEGRAPH COMPANY.

RECEIVED

A NOVEL HOLIDAY CIRCULAR.

et more trade than if he shows a man or oman in his chair going through all the gony and pain that was necessary under he old time methods, even if this cut is accompanied by the slogan, "Teeth extracted without pain."

Make your pictures pleasing, they leave better impression and a greater desire n your customer's part to wish to deal with ou.

Whenever possible show your product in ction, or in other words, how it is applicable to your customer's particular needs. o illustrate this point more clearly I will te the cream of wheat advertisement. As oon as cream of wheat is mentioned you raw a mental picture of a large, genial, ughing colored man in white cap and pron bearing aloft a steaming bowl of the real to two small children waiting anxious-. Then there's the Victor talking ma-



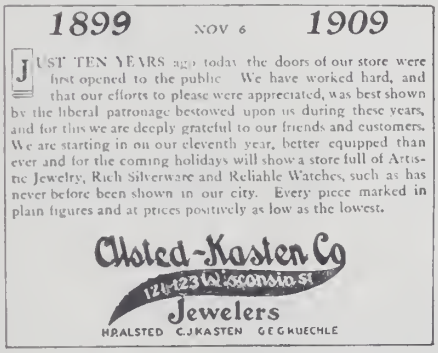
CATCH PHRASE AND CUT AT LOGGERHEADS.

hine, with the white fox terrier listening tently at the horn to his master's voice. Washburn & Crosby's advertisements are nown at a glance by the pretty girl in ngham dress and apron, sleeves rolled up ady for the baking with Gold Medal flour, sack of which is standing nearby, or metimes it's the miller with a sack on his oulder, or the delivery man carrying it om the wagon.

Take the men's clothing advertisements owing men on the golf links, at the ball game or in different attitudes. All this goes home to the man or woman in need of your products. It hits them where they live. It pictures your product in use. It brings it home to them and will be far more interesting and attractive than if your article is simply displayed dormant. It presents to the reader in a pleasing manner and in an intelligent way just how your goods might fit his needs and his necessity for buying from you.

In other words, instead of simply showing a picture of a box of breakfast food, a talking machine or a sack of flour, the picture is made interesting. It is made to strike the intellect with a certain force that makes one stop to look a moment, read the advertisement, become enthused and desirous of obtaining the article advertised.

Advertising space is very valuable and to insure your copy being read it behooves you to make the advertisement that fills that space so prominent that it is utterly impossible to turn the page without attracting attention. To do this don't try to cram it full of printed matter. Leave plenty of



A DIGNIFIED ANNOUNCEMENT OF A TENTH ANNIVERSARY.

indention, white space makes your ad, stand out from those closely printed and more readily attracts notice.

Get the very best cuts it is possible to obtain. It is money wasted that is spent for poor illustrations. If you can't afford to fill a large space properly take a smaller one and do it right or not at all. A bad cut spoils the appearance of the whole advertisement and greatly detracts its pulling power.

The cuts most in common use are the zinc etching and the half-tones. The former is composed mostly of straight lines and dots and does not permit of shading. Being capable of being deeply etched and of a rough surface it can be printed with a cheap grade of ink without danger of blurring. For this reason the zinc etching is mostly used in newspaper work or magazines using soft pulpy paper.

The half-tone makes by far the finer illustration, as it permits of shading, requires a slower process in printing, a better grade of paper and finer quality of ink. It is made by photographing an object through a screen. The coarser the screen the cheaper the paper can be used, as the lines will not blur and fill with ink so readily as on a finer screen, which requires a better and smoother paper, but makes by far the better picture.

In half-tone work all the delicate shading from dead black to pure white can be shown and illustrations made that are really works of art. These etchings are used mainly for magazines, but the coarser screen half-tones are also largely used in newspaper copy.

Now from the above brief description it can be readily seen that the style of your cut (zinc etching, fine or coarse screen half-tone) depends solely on the quality of the paper upon which it is to be printed. A fine screen half-tone that produces a beautiful picture on a fine, smooth-coated paper will be nothing but an indistinct blur which looks more like a blot than any-



TOO MANY VARIETIES OF TYPE.

thing else if printed on regular newspaper stock.

When ordering cuts acquaint your engraver with just how you intend using them, and if possible furnish him a sample of the paper upon which it is to be printed. He will then be able to judge of the fineness or coarseness of screen work necessary.

A point not to be overlooked is the placing of your illustration or cut in the advertisement. A rule that many advertisement writers use is to place the cut to the left of the copy if the advertisement appears on the left hand page of the magazine or to the right if the advertisement is on the right hand page. If the cut is a portrait or the like always have the face looking towards the text matter.

Don't try to show a picture of everything you have to sell in one advertisement. One cut usually is sufficient, but don't run it too long. Change your copy frequently, showing the different articles from time to time in different advertisements.

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware *HONESDALE, PA.*

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

S. WYLER,

4 West 28th Street, near Fifth Ave.
NEW YORK CITY

We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

Specialties in *Dutch, French* and *English* silver.

GOODS SENT ON APPROVAL

WRIGHT SELF-FILLING FOUNTAIN PENS



BEST MADE

50 Cents to $12.00 Each. Write for Samples and Catalog.

WM. WEIDLICH & BRO. PROPRIETORS WRIGHT PEN CO. 623 Washington Av., St. Louis, Mo.

Established 1879

LOUIS W. HRABA

Manufacturer of

Fine Leather Goods

29 East 19th St., New York

Exclusively for the Jewelry Trade



No. 129 No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

15-17-19 MAIDEN LANE
Silversmiths' Bldg.
NEW YORK

Established 1832

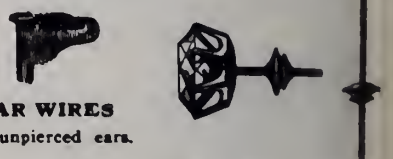


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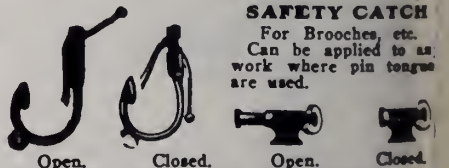
THE WASHBURN

SECURITY Automatic Holder for all sizes of scarf-pin wire. Guaranteed.

MAGIC NUT for ear studs, scarf-pins etc.



EAR WIRES for unpierced ears.



SAFETY CATCH For Brooches, etc. Can be applied to any work where pin tongue are used.

Open. Closed. Open. Closed.

Descriptive Circular on Application.
Pearl Drilling and Adjusting a Specialty.
Special Order Work and Repairing.

C. IRVING WASHBURN, 12-16 John Street, N.Y.

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Old Chelsea Statuettes.

ALTHOUGH examples of the true Chelsea bring larger and larger sums each year under the hammer, pieces have been so carefully preserved in far-off country houses and out-of-the-way corners that there is still a chance of a "find" in this direction. Not long ago, in the hospitable and comfortable drawing-room floor of a house in a small seaside town in Kent, was found three perfect figures of the kind, with an admirable history, in a cabinet which contained some of the most utter rubbish that could be brought together. But there are many more or less successful imitations, and the gold or red anchor mark to which some amateurs pin their faith may completely mislead. If you are inclined to make Chelsea figures a hobby, some few particulars of the history of the works may be of use.

The first mention of the statuettes appears about 1750, from which date followed 35 full years of production. An enormous quantity and variety of pieces were bought by the fashionable *monde*. That charmingly worldly *virtuoso*, Horace Walpole, had a fine collection at Strawberry Hill. The figure pieces owed a good deal, artistically speaking, to the factory of "Dresden" at Meissen, and the Sèvres, but many of the portraits, such as the excellent George II. or those admirable figures in pure white, also produced at Bow—of the actor Woodward as "The Fine Gentleman" and Kitty Clive as "Mrs. Riot" in Garrick's play—are English in character.

These two latter figures were sold recently at Christie's for a very handsome price as Bow; there is so often very little difference between the wares. Much that was produced at Chelsea was copied or equally well made at Bow—for example, the "Bee and Goat" milk jug; but the Woodward and Clive are, as a rule, from the older works at Stratford-by-Bow. For those interested in Chelsea figures there is, of course, no better training than the handling and close examination of examples. But the chapters on these works and their productions in Mr. Solon's "Old English Porcelain," in Mr. Hobson's "Porcelain," and in Mr. Burton's "History of English Porcelain," will be found to be at once highly informing and agreeably written. From about 1744 to 1784, the charming work produced at Chelsea is not, of course, the real porcelain such as was made at Meissen, Plymouth, Bristol and in China, but a soft paste with a fine glaze—one of the many attempts of the 18th century to arrive at the celestial secret.

In 1784 the factory was transferred to Derby—which town seemed destined to swallow up many enterprises—and the old Chelsea changed its character somewhat, although it may be said that its pleasing individual qualities ran through the five slightly varying states of its evolution. Roughly speaking, the old works at Chelsea may still be considered the cradle of English porcelain, while the perfection of present-day machinery and technique and the lack of personal note and individual imagination is its grave. The tender grace of a day that is dead can never come back to the potter's wheel, for the mystery of porcelain production has passed for ever, and the future is merely concerned with the matter of price and the questions of machinery.—*Canadian Pottery and Glass Gazette.*

How the Various Articles of Tortoise Shell Are Made in Italian Factories at Naples.

C. S. CROWNINSHIELD, consul at Naples, says that every visitor to that city must be impressed by the large number of tortoise-shell shops in all the principal streets. The consul describes the manufacture and sale of tortoise-shell goods:

"The shops are particularly attractive in appearance and handle shell and coral—for the two articles invariably go together—exclusively The goods are noticeable and well calculated to catch the eye of tourists, who are the chief purchasers. The material comes to Naples in the rough state, the best quality being imported from the island of Nassau, good quality from British and Dutch East and West Indies, Australia, and Cuba, while the commoner sort comes from Zanzibar and Madagascar. All tortoise-shell is known as "light" or "dark," each of which designations embraces numberless varieties. In the crude state, dark shell is worth $1.25 to $12 a pound; light shell $5 to $25 a pound. It is estimated that this consular district imports about $100,000 worth per annum, and most of this is retailed in its finished state to foreigners visiting Naples. Exports to the United States are usually made through French business houses, which, of course, adds the profit of a middleman to the final retail price. It would seem that American importers could effect a saving by making direct importations.

"In many cases a factory for tortoise shell consists of one room and half a dozen workmen, and in no case is the industry conducted on a large scale, the largest factory here having only 75 employes. As is usual in Italy, wages are low. Men receive from two to six lire ($0.40 to $1.20) per day of 10 hours, and this includes the most skilled labor. No women are employed.

"Finished tortoise shell is entirely a handmade product, no machinery being used. The tools of the trade are simple and few in number. The operation of manufacture will be most easily understood if some one article be followed through the various processes. A large paper-knife with an openwork carved handle, for example, is constructed as follows: The rough shell is carefully scraped so that it may present clean surfaces and is then sawed into pieces of the proper dimensions. As the paper-knife is to be thicker than the original shell, two or three of these pieces must be welded. First they are placed one upon another and tied with thread, then wrapped in a wet cloth, and the package placed between two pieces of wood about the size and shape of shingles, which in turn are put between flat iron plates already heated to the necessary temperature. The whole is next subjected to pressure in what appears to be a massive copy press, and in about 10 minutes the pieces of tortoise shell have become one. Great skill is needed in order to know the exact degree of heat required, for this varies with the number of layers of shell wanted for a given article. Should the irons be overheated the material would be ruined.

"The next step is to shape the paper-knife to the exact form by filing, after which a design cut in thin paper is pasted on the handle. The open portions are cut out with a fret saw and the design carefully worked out by means of little chisels and gouges.

"After this comes the polishing, a branch of the work of great nicety, which takes a great deal of time. The paper-knife is subjected to a thorough rubbing with pumice powder applied with a stick of orange wood, and rubbing is then repeated with tripoli powder and olive oil. Finally a course of brushing completes the knife.

"When curved articles are to be made in any quantity, special moulds are employed in place of the heated iron plates, but the process is virtually the same. If only one article of a certain curved pattern is to be made, the shell is 'built up' to the required thickness and bent to the proper shape by hand, while still pliable, after pressing in the flat irons. All of the work in manufacturing tortoise shell may rank as skilled labor, with the possible exception of scraping the crude shell.

"As to whether American factories could compete with those of Naples remains an open question. The producer here has to pay duties for entrance into other countries and freight rates, the latter being very small. Against this Italy furnishes remarkably cheap skilled labor."



John Holland Fountain and Gold Pens

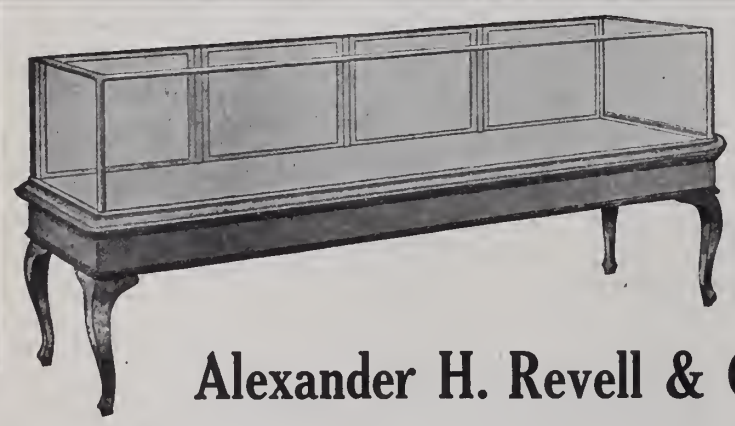
Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati



"Revell Special No. 11 Case"

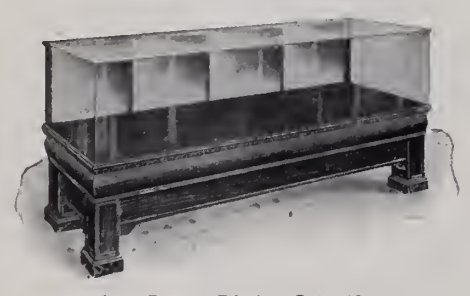
Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**



American Beauty Display Case, No. 480.

EVERY manufacturer claims superior merit. This confuses the buyer—but—*merit* brings success. That's why we make more store fixtures than any *six* other makers. That's why we give you better values.

Write for catalog C 3

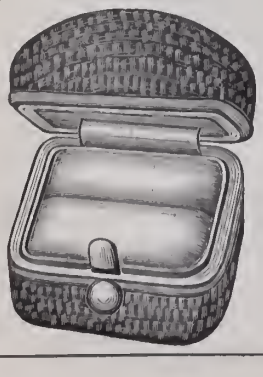
Grand Rapids Show Case Co.

GRAND RAPIDS, MICH.

Branch Factory, Lutke Mfg. Co., Portland, Oregon

New York Office and Showroom - - 724 Broadway
St. Louis Office and Showroom, 1329-1331 Washington Ave.
Under our own Management

THE LARGEST SHOW CASE PLANT IN THE WORLD



Jewelry and Silverware Cases

TRAVELING OUTFITS and SHOW CASE TRAYS
Of Every Description

SHOW WINDOW DISPLAYS and STANDS
OUR OWN DESIGN

JERSEMANN & WAGNER

105 Maiden Lane NEW YORK CITY

Telephone, 2589 John

L. BONET,
CAMEO PORTRAITS,



Importer of **Precious Stones,**

41 Union Square, NEW YORK.

A Few Facts About Antique Silver Plate.

Compiled by Charles A. Brassler.

THE news recently reached here from Germany that the famous silver "Bergkanne" (mountain or mining jug) of Goslar, made in 1477, a masterpiece of pure Gothic style (illustrated on page 72 of our issue of Feb. 5, 1908), had been sold to the Direction of the Royal Museums of Berlin for the enormous price of 750,000 marks ($187,500)—that is, $37,500 more than Baron Rothschild paid the Markel family for the celebrated "Mother Earth" epergne of Nuremberg, made by the renowned Wenzel Jamnitzer, which he presented to the Museum of the Louvre.

This gives occasion to some remarks on the subject of antique silver plate. Old silver plate, of fine shapes, engraved, chased or repousse, has during the last 25 years become increasingly valuable to collectors. The value of silver, as a metal, was formerly much greater than now. The present price of silver, as compared with gold, is about 1:35. The ratio 1:15 was maintained for almost 300 years; and even later, when the price of silver was much less, the purchasing power of the metal was such that the possession of a few pieces of silver plate was in itself a small fortune. Of course, all possible efforts were made to give this valuable material beautiful forms and effective decorations. There were no factories for working gold and silver, so that each piece had a certain individuality. The goldsmiths and silversmiths were always experts in technique, who had at their command the skill acquired by generations of metal workers. Often they were real artists, and the understanding eye will see in almost all this work the signs of affectionate labor and self-expression.

The designs, of course, followed the taste of the period, and from form and ornamentation dates can be fixed with considerable certainty. Sometimes the year is given, and certain marks, which are never lacking, are important factors in identification. Inscriptions, coats-of-arms, etc., are also an aid. The pieces usually bear the distinctive mark of the workshop, some city mark, and often, also, an official government stamp. Our knowledge of these marks is very incomplete, and even the voluminous works of Marc Rosenberg and others on the subject often fail to assist. Rules of universal application could only be reached by the common activity of many persons, who should communicate their observations to a central place. The co-operation of old-established gold and silver dealers would be of the greatest importance.

In the 16th century Germany and the Netherlands stood at the head of Europe with regard to work in precious metals, both as to quantity and quality. But the 30 Years' War destroyed the greater part of Germany's silver treasures. What remained in cities which escaped capture, in churches or in private ownership, was afterwards also lost, for the most part either by being melted down or by sale to other countries. Nurnberg, in the financial distress of the Napoleonic period, melted down part of her municipal silver, and sold the rest at absurdly low prices. France, England and Italy lost much of their old silver in the same way, though not to the same extent; so that even examples of 18th century work are really rare at present.

Old gold and silver work came into fashion in France in the middle of the last century, became esteemed by collectors, and began to bring good prices. The consequence was that much good work was brought from other countries, chiefly Germany, to the Paris market. There were at that time few wealthy collectors in Germany, the principal one being Baron Rothschild, of Frankfurt, whose superb collection went out of the country several years ago. England and America began to compete with France in antiques, and after the war of 1870-1 Germany bethought herself that it would be a suitable proceeding to keep for herself some of the old work, or to buy it back when opportunity offered. Competition raised the prices, and prosperous business conditions made it easy for collectors to expend sums which could less readily be offerded by museums.

Still another circumstance increased the demand for old silver. It became fashionable, especially in the circles of the suddenly rich, who considered it aristocratic to have old portraits on the walls, old Meissen porcelain on the sideboards and old silver on the table. Dealers could not furnish enough, and consequently almost any price could be obtained for really good old silver. Also, of course, came imitations, hitherto unheard of, and executed with the greatest skill. Much has been written on the subject of modern imitations of work in precious stones and metals, and a great number of stories, first told by Eudel, have been revived and garnished for modern journals. Their chief purpose seems to be to show that really old pieces have sometimes been taken for modern imitations; but this gives no protection to the collector. Protection against fraud can only be gained by experience, an understanding of the "tricks of the trade," and an inborn instinct for the old and the genuine. It is an absurdity, says Professor Kirmiss, to talk of official authority in this matter. There are directors of large public collections who can talk learnedly about antique silver, and who can, after all, not distinguish an old spoon from a new one. Some dealers, on the other hand, have excellent judgment.

Many so-called "antique shops" contain, for the most part, modern articles. Yet the question, "Is this piece old?" can often be answered truthfully in the affirmative. The article itself may be old, the decoration new. Plain old silver is sought for all over Europe, and if it bears good marks it is embossed, engraved, the gilding rubbed off, and it is then patinated. The result is a beautiful piece of silver. If it has passed through the hands of three or four persons of reputation it may figure in the catalogue "From the collection of So-and-So"; it then brings a good price as a genuine old piece. It would be folly to assume that the merchant is always to blame. Often he is the one deceived, and buys and sells "bona fide." Anyone who expects to get a repoussé Renaissance goblet for $50 must know that it can only be new work; but if the dealer is asked seriously regarding the origin of a certain article he will usually give a clear answer, from which the customer can draw his own conclusions. Private collectors are often greater sinners than the dealers in the point of affixing false dates, their vanity leading them to claim rarity for their possessions.

The time of the Spitzer sale in Paris marked the greatest height of prices for old silver, as far as Germany is concerned. Since that time there had been a standstill, if not a decrease, in that country, until the Pannwitz collection was sold. In Paris, and more especially in London, prices went still higher, and the Dunn-Gardner auction sale, a few years ago, perhaps marked the height for old English plate of indubitable authenticity. The collection brought $200,000. A gilded Tudor goblet, 14 ounces Troy weight, brought $21,000, thus about $28 a gramme. A goblet from the time of James I., with the mark of the goldsmiths' guild, 1604, on the cover brought $20,000. It bears the inscription, "This goblet was made from the great seal of Ireland, in 1604, after the death of the blessed Queen Elizabeth." A spoon of 1530 was sold for $3,450, a covered vase from the reign of William and Mary for $5,430, an Elizabethan cup for $4,500, and six James I. spoons for $1,075.

In contrast to these prices, an offer of 200,000 crowns, which the firm of J. & S. Goldschmidt, of Frankfurt, made some time ago to the city of Vienna for the renowned Corvinus goblet seems almost absurd. This goblet, a masterpiece of late Gothic art, is of gilded silver, with enamel decoration, dating from 1462, and is said to have been presented to the city by Matthias Corvinus in 1482. The city council refused the offer unanimously and without debate.

Times change. Twelve years ago the city of Osnabrück was about to sell its famous "Kaiserpokal" to Rothschild for 225,000 marks ($56,250), but the government intervened and forbade the sale. The "Kaiserpokal" remained in its native city, but not in the museum. It is kept in a sort of tower, and three keys are needed for the "open sesame" which brings it momentarily to the light and to the possibility of study or pleasure on the part of the public.

The "mountain jug" of Goslar, that we spoke of initially, was as late as 1777 in danger of being melted down for its metal value, and only the wise opposition of some members of the council prevented it. The city fathers who have disposed of it now were actuated by the consideration that Goslar needed the money to avoid an increase in taxes. As a matter of fact, this beautiful piece will be better appreciated in Berlin than in Goslar, which can boast of only a few hundred visitors in a year who are interested in such an object of art. Some of the natives can seek consolation in the replica that the city of Goslar will receive, and their scruples may be somewhat appeased by the fact that the original did not go out of Germany.

Start the New Year Right

Resolve that you will use "good" Watch and Clock Oil in your repairing. Do you question whether there is such a thing as "good" oil? We don't wonder, when you have had to put up with such inferior oils for so many years. Yet there is a "good" oil — one that has been tried and tested by the most expert judges and critics in the world and found perfect.

FULCRUM
Watch and Clock Oil



positively will not gum — will not evaporate — will not become rancid or discolor in any length of exposure — will not corrode the pivots — and is the only WATCH and CLOCK OIL ever known which is absolutely free from acid —

And We Can Prove It.

For Sale by all Jobbers

35c. a bottle $3.75 per dozen

Fulcrum Oil Company, FRANKLIN, PA. U. S. A.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS SMELTERS AND MANUFACTURERS



PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

WORKS - 408 N. J. R. R. Ave., NEWARK, N. J.
Telephone, 3 Waverly

PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES

A Word to the Manufacturing Jeweler

This is about the time when you decide to whom you shall send your "waste" for refining purposes.

For your own sake do not regard this decision as a matter of trifling import.

You can only positively assure yourself of the return of full values for your sweepings by consigning them to refiners of known probity, whose methods are the most economical, because they are the most scientific.

Handy & Harman

Office: 22 Pine St. New York City
Plant: 202 John St. Bridgeport, Conn.



WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2388.—**Frosting Knife Blade.**—*How can I frost a steel knife blade?* *F. K.*

ANSWER:—The steel must first be polished and cleaned. Then flow it quickly with nitric acid, and when the right point is reached wash well in cold water.

QUESTION No. 2389.—**Colored Platinizing.**—*We want a formula for giving an iridescent color to statuary and electroliers made from copper, brass and bronze.* *C. & P.*

ANSWER:—Very beautiful colors can be produced on copper, brass or bronze with a platinum solution composed of about one gram of platinum to five liters of water, according to a foreign exchange. The platinum has previously been reduced into chloride in the same manner as gold. The articles to be colored are first cleaned and then thoroughly scoured, after which they are dipped into a solution composed of 40 grammes of tartar and five liters of water. Heat this solution, immerse the article, and then dip into the platinum solution, and keep in constant motion. The change of color takes place in a few minutes, after which the articles are rinsed in water and dried in sawdust By regulating the strength of the solution and time of immersion almost any desired shade is obtained. A good colorless coating of lacquer must then be applied.

QUESTION No. 2390.—**Fastening Handles.**—*What is the best kind of material for fastening sterling silver handles to scissors and manicure sets?* *F. H.*

ANSWER:—The steel parts are fastened to silver handles with different kinds of cements. One which is good and easy to apply is gum shellac and a little pitch, mixed together. Shave a little pitch into small pieces and put part of it and the shellac in the handle;; then warm the handle and shank of the steel enough to melt the filling. Insert the handle, and before it gets cold see that it is in proper position. There should be just enough of the cement to fill all the space when the shank is inserted. Of course the most reliable way is to tin-solder the parts together; then they will hold until worn out. To do this to a piece which has previously been filled it is necessary to remove nearly all of the cement filling. If this is not done it will interfere with the soldering. The shank should be filed clean and the handle scraped around the inside of the top so that the solder can take. Use chloride of zinc for a flux.

QUESTION No. 2391.—**Transferring Letters for Engravng.**—*How can I best transfer letters on spoons to be engraved in quantities?* *T. L.*

ANSWER:—In order to transfer engraving on spoons where the design is to be the same on a number, the following is recommended by an experienced silver engraver: (1) Engrave one to be used as a pattern and fill the engraving with printer's ink. Secure previously a piece of light, soft sheet rubber, such as dentists use. Lay it on the inked engraving and press down firmly so that the ink will be taken up by the rubber. With Chinese white cover the spot where engraving is to be done, by rubbing it on gently in a thin coating. Now lay the rubber with the inked lettering on the spoon and press down just enough to print on the design. Remove and place on another. The ink will print from six to eight impressions, after which it is necessary to re-ink the rubber on the first pattern. If properly done, it will show a good print, and they will all be alike. The Chinese white can be easily rubbed away.

QUESTION No. 2392.—**To Stain Ivory.**—*I wish to stain ivory so it will match colored beads which we use on watch fobs. How can we do this economically and quickly?* *I. S.*

ANSWER:—Ivory can be stained by the following methods: *For Black.*—Boil for a short time in a strained solution of logwood; afterwards immerse in a solution of iron sulphate. *Blue.*— Immerse for a short period in a solution of indigo carmine. *Yellow.*—Immerse for about 15 minutes in a solution of potassium chromate. *Red.*—Macerate cochineal in vinegar and boil in the liquid for a few minutes. *Violet.*—Dye red first, then immerse for an instant in solution of indigo carmine. *Green.*—Dye yellow first, and afterwards dip into solution of indigo carmine. Before staining, the ivory should be polished, which is done with powdered pumice stone first. Then finish with putty powder.

Production of the Verde-Antique Finish Direct Upon Soft Metal Novelties.

(From the *Brass World.*)

THE production of the verde-antique finish upon soft metals has, heretofore, been impossible except by the use of the pigment process, and this is unsatisfactory for many purposes. To be sure, it is extensively used, but the fact that it is a paint is readily noticed, and it lacks the appearance produced by the corrosion process. The best class of work, which is much sought, is that produced by methods other than the pigment process.

While corrosion processes are satisfactory on solid bronze or copper, and with the right method are rapidly produced, they have not been successfully used on soft metal novelties for the reason that to produce the verde-antique on a soft metal article it is necessary to give it a heavy copper deposit so that the corrosive solution used for producing the verde will not remove it and attack the base metal. This fact, together with the cost of the process, has militated against the use of the verde-antique finish on soft metals, and when it has been used, the pigment process has always been favored on account of its low cost.

In the *Brass World,* November, 1909, page 393, an article on the production of the verde-antique finish by A. Bider was published. The method was discovered by this author, and is unique in that the electric current is used for its production and the verde is plated directly on the work as though it were to be plated with a metallic deposit. The method has proved all that is claimed for it, and is one of the most satisfactory known. Since the article was written it has been discovered that the process may be used for producing the verde-antique finish direct on soft metals without the necessity of any intermediate deposit of copper.

This fact would seem to adapt the finish particularly to the production of the verde-antique on soft metal novelties without the necessity of any preliminary coating whatever. The results obtained have so far exceeded expectations, and not only can the verde-antique finish be rapidly and satisfactorily obtained on any kind of soft metal, but also other intermediate effects by not carrying the process as far. Platers can, undoubtedly, obtain many pleasing finishes by means of the solution. It is easily worked and does not require an extensive knowledge of plating.

THE SOLUTION USED.

The following solution is used for producing the verde:

Water	1 gallon
Potassium bi-chromate	12 oz.
Copper sulphate	4 oz.

The potassium bichromate and copper sulphate are dissolved in the water. As they dissolve slowly in the cold, it is better to heat it and finely powder the substances before using. When dissolved it is ready for use. It should be allowed to cool.

The soft metal article to be given the finish is cleaned from grease in the usual manner, and unless new it should be scoured with water and fine pumice. The object is to produce as clean a surface as though electroplating were to be done upon it. When the cleaning has been completed the article is connected to a copper wire and used as the cathode in the solution previously made up. It is connected as though a metal were to be deposited upon it.

For the anode, ordinary brass or copper anodes may be used. Brass seems to give good results. Copper, of course, is the logical anode.

(To be continued.)

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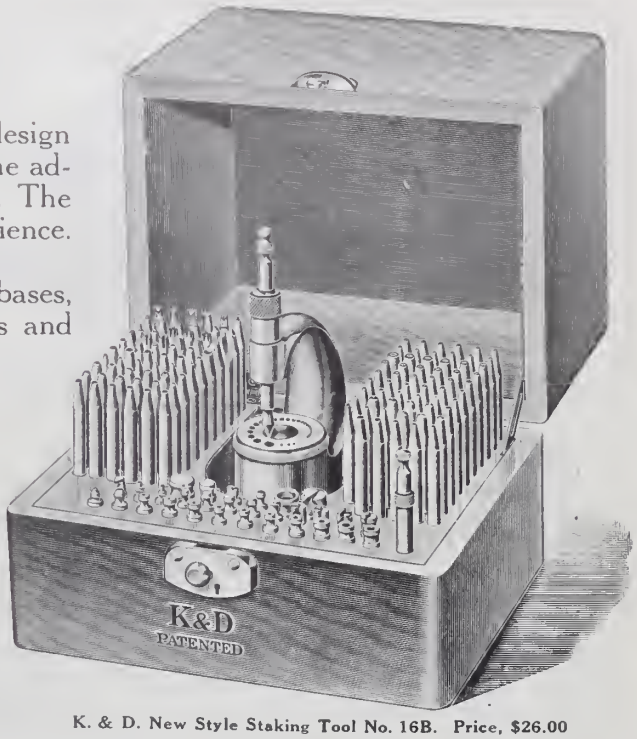
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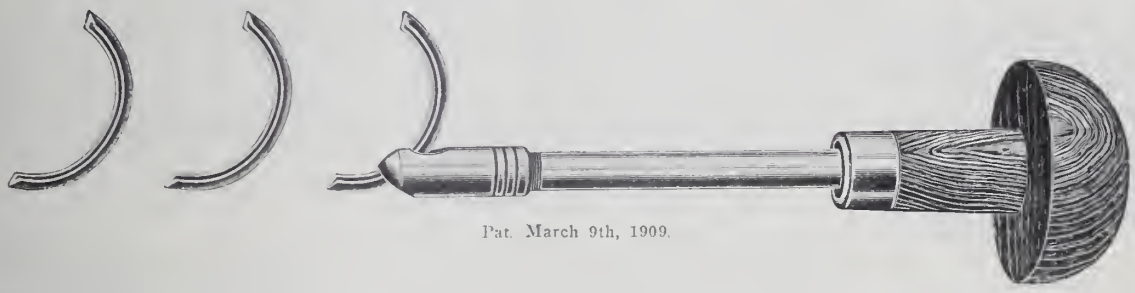
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A NEW DEPARTURE IN ENGRAVING TOOLS

WELLS' UNIVERSAL GRAVER



Pat. March 9th, 1909.

The above cut gives a general idea of the Wells' Universal Engraving Tool. The crescent graver is held by means of a clamping device and can be adjusted quickly and securely. The crescent may be set at any angle to suit the operator, thus enabling him to engrave flat, concave and convex surfaces with perfect ease and a better control than is possible with any other kind of tool.

The length of the graver remains the same throughout the life of the tool; it is in the fullest sense UNIVERSAL owing to its uniformity of length, adjustability of angles and the facility with which it is handled. It is readily adapted to all kinds of work and inasmuch as the engraver has a superior degree of control and feel with this tool he is able to do the work more quickly and accurately than is possible with any other graver.

The tools are so constructed that when sharpening the crescents lay flat on the stone; this assures a sharp cutting angle, and as both ends of the crescent are ready for use the engraver has two angles of different degrees to suit the work he has in hand.

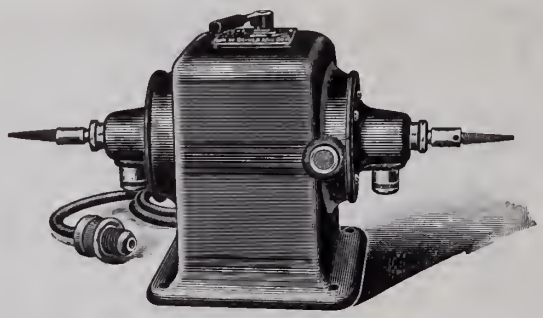
The three styles of crescents are (1) sharp point, (2) narrow flat, (3) wide flat. The tools are guaranteed to be perfect in temper and quality.

PRICES

A—Patent handle with one crescent graver	$ .75
B—Patent handle with three crescent gravers	1.00
C—Three patent handles with three crescent gravers	2.00
D—Separate crescent gravers each	.20

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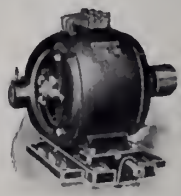
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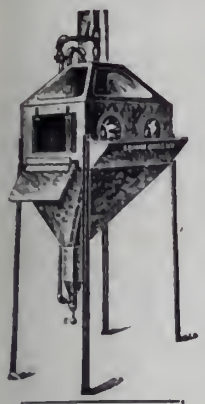
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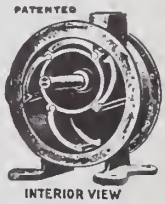
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ESTABLISHED 1869

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THE HOROLOGICAL REVIEW,
THE JEWELERS' WEEKLY.
THE JEWELERS REVIEW

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11 John St., Corner Broadway, New York.

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41st Year. WEDNESDAY, JANUARY 12, 1910. Vol. LIX., No. 24.



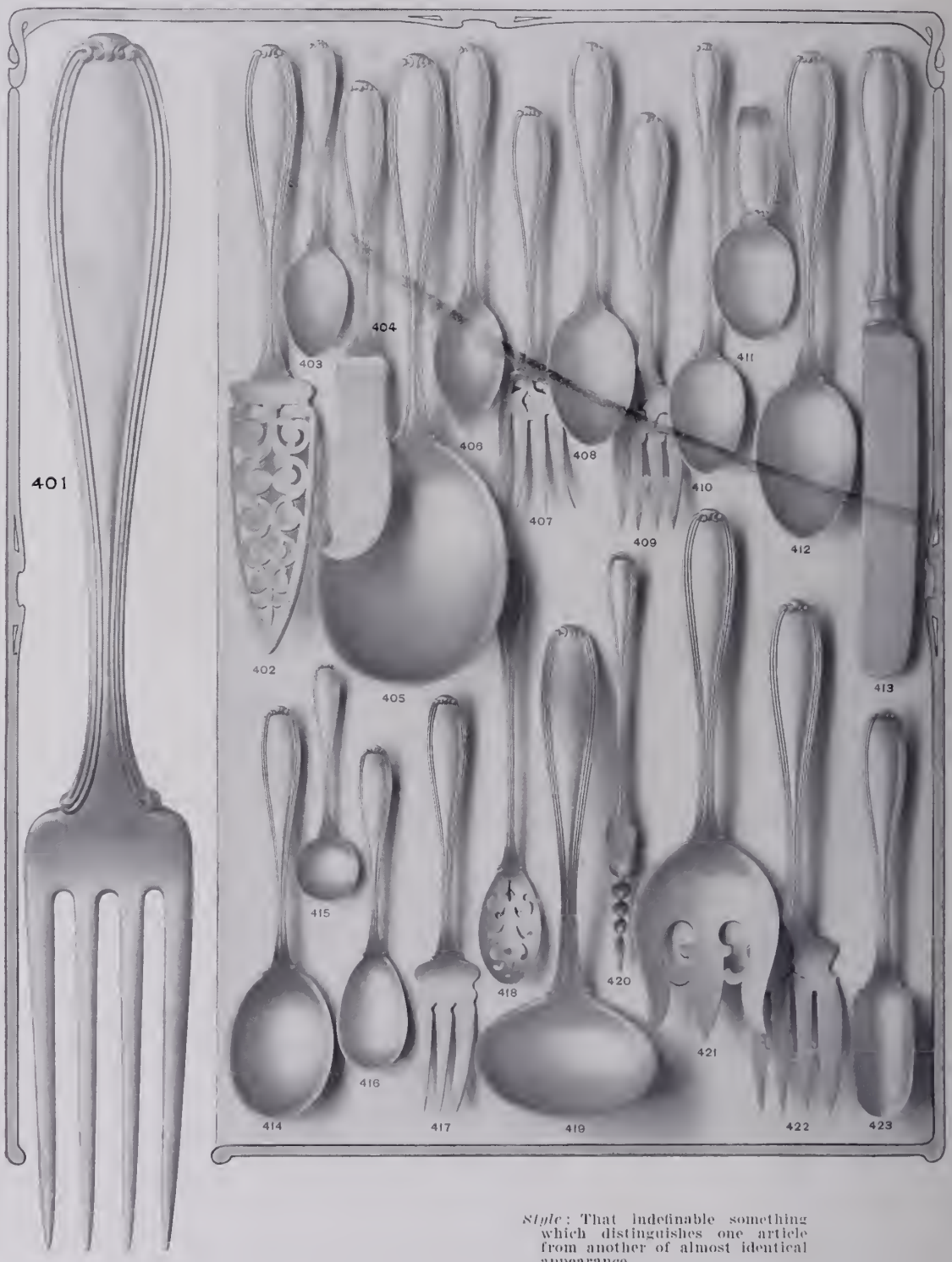
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(*See Text on Page 49.*)

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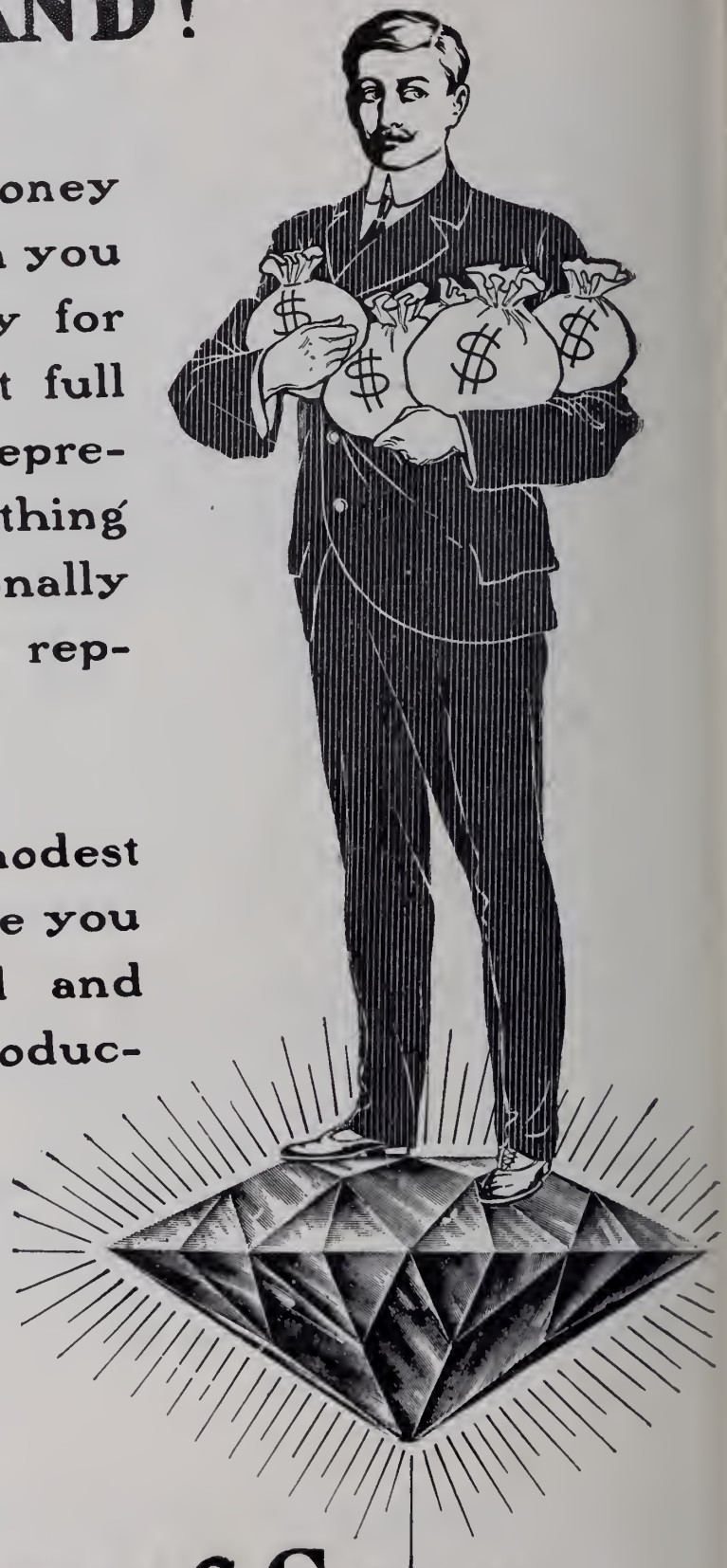
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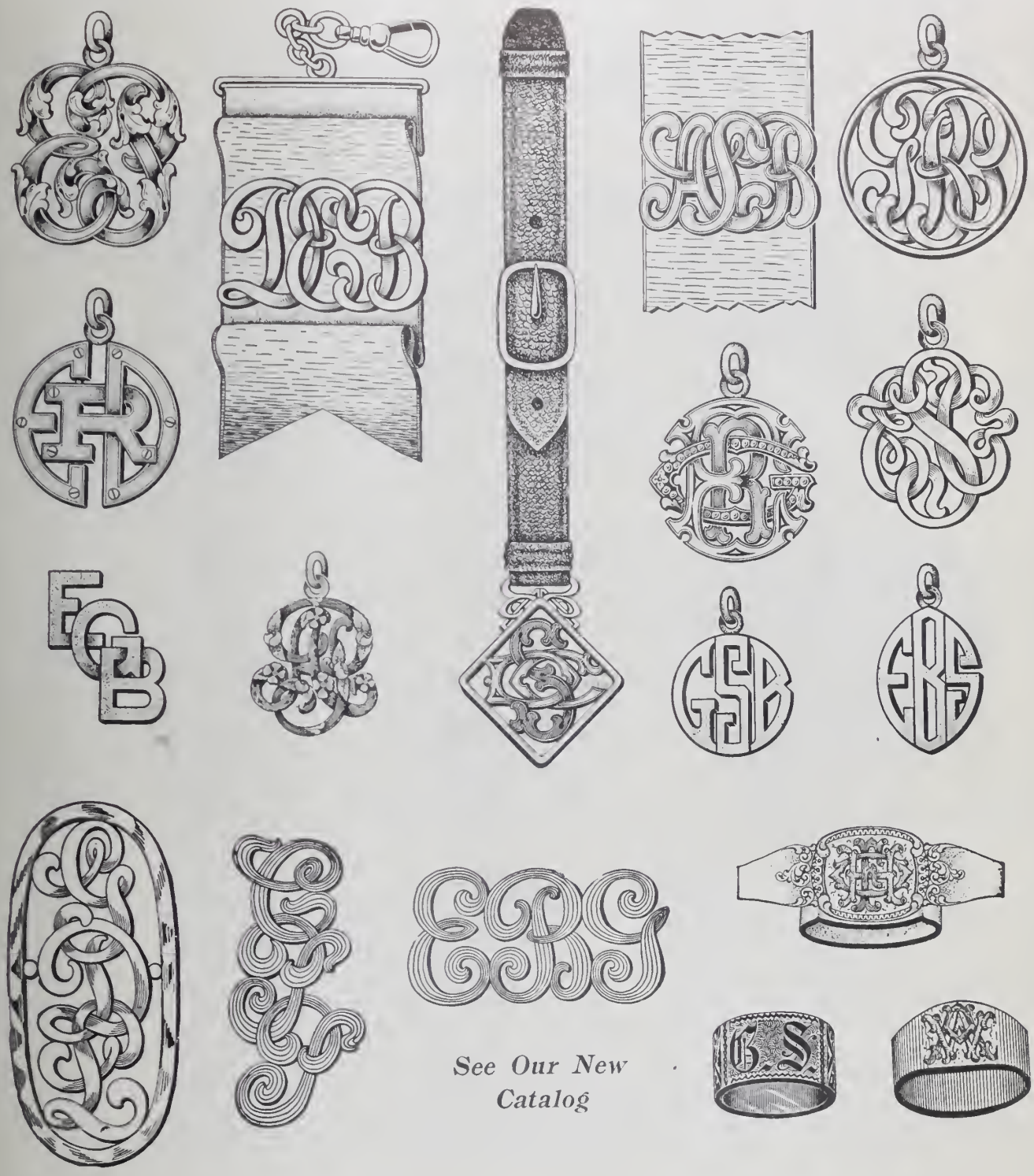
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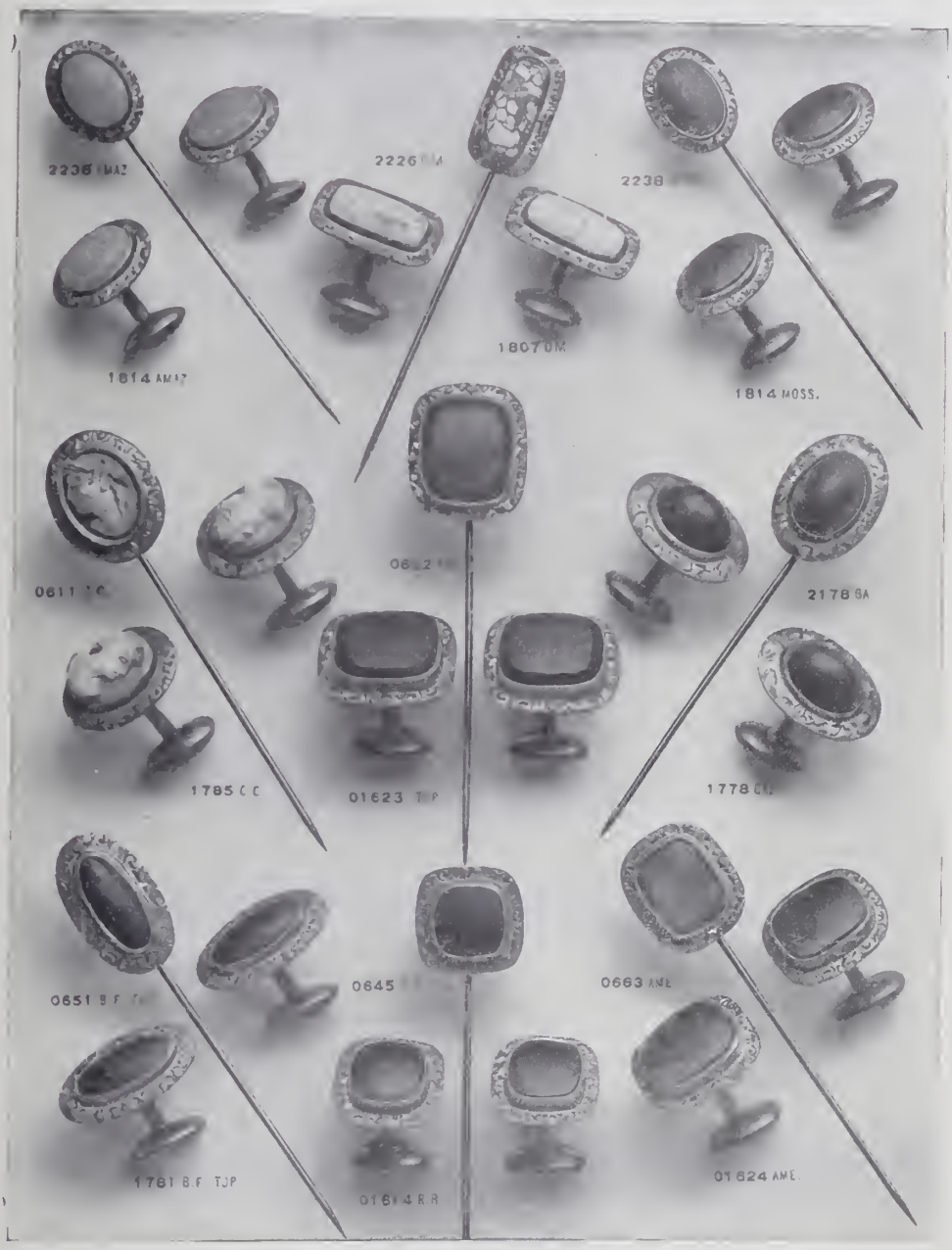
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BIG JOHN was a good Pilot. In a comparatively small boat he conducted parties safely through the foaming torrent of the famous Lachine Rapids. Like his boat, he had strength and endurance. However rough the trip, he always weathered it. In this he was like the

WADSWORTH 25-YEAR "PILOT"

This case is built for a twenty-five year trip down the river of Time. Sometimes things go quietly; sometimes the pace is swift and strenuous. The case is not always handled with gloves or kept in chamois. But it weathers the trip safe and sound, like a good Pilot. Recommend it.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

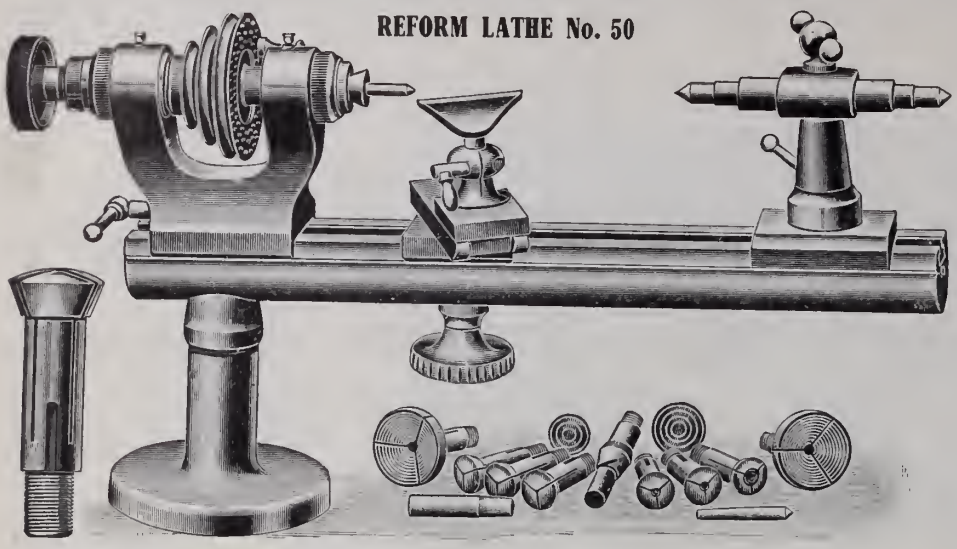
NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.
6. The head and tailstocks have a new patent device for binding same firmly to the bed of lathe.

DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to center, 2 inches.
Swing ..... 4 inches.

Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

Price of Lathe, as shown in illustration, with Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with 1 taper; 4 Cement Brasses and 1 extra Steel Taper

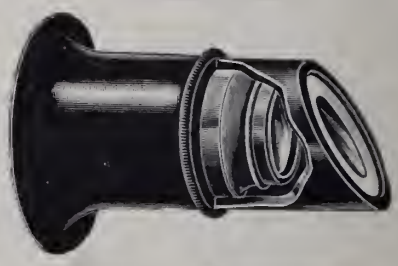
Price, $19.50



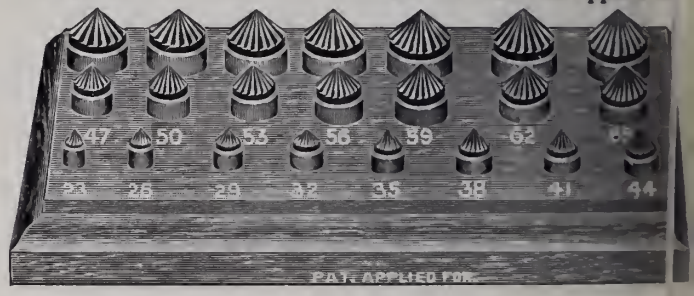
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

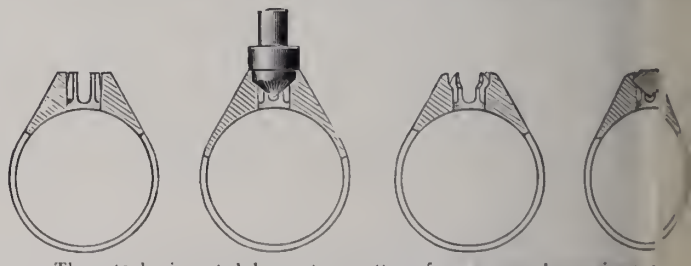
REFLECTING LOUPES
Double Lens



DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied fo



The only tool that will do the work correctly and quickly.



These tools, invented by a stone setter of many years' experience, do the work they are intended for with absolute perfection, whether in hands of an experienced or inexperienced workman. In eight seco after adjustment in lathe will cut a smooth seat for any stone from 1 to 2 carats.

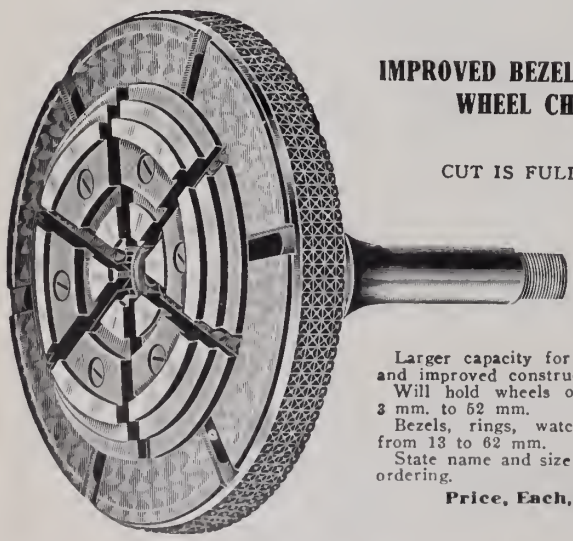
Tools are made of polished and hardened steel and are indestructi Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of st setting cutters. Put up in neat block and box.

Price, per set, $5.50

IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.



Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New Yor

Barrows' "New Process" Guard Chains

LEAD IN

DESIGN, QUALITY AND FINISH

Every single chain is guaranteed to give satisfaction to the wearer or a new chain given in exchange.

59

Years of Jewelry making are back of this guarantee.



Every individual link is soldered.

Don't forget, Mr. Retailer, when picking out Guard Chains next season in order "to sweeten up" your stock, to ask your jobber for these "**New Process**" Chains. They bear the trademark illustrated below.

The chains illustrated here are the same identical patterns as the "New Process" Neck Chains which we put on the market one year ago and which were the first goods of their kind produced in America.

Trade B. Mark

THE H. F. BARROWS COMPANY

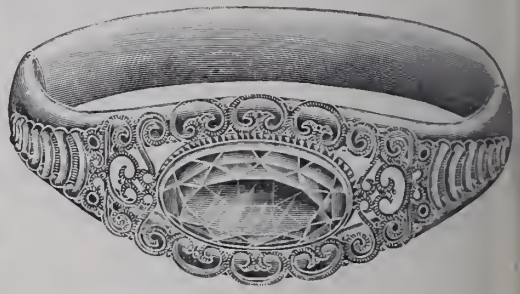
North Attleboro, Mass.



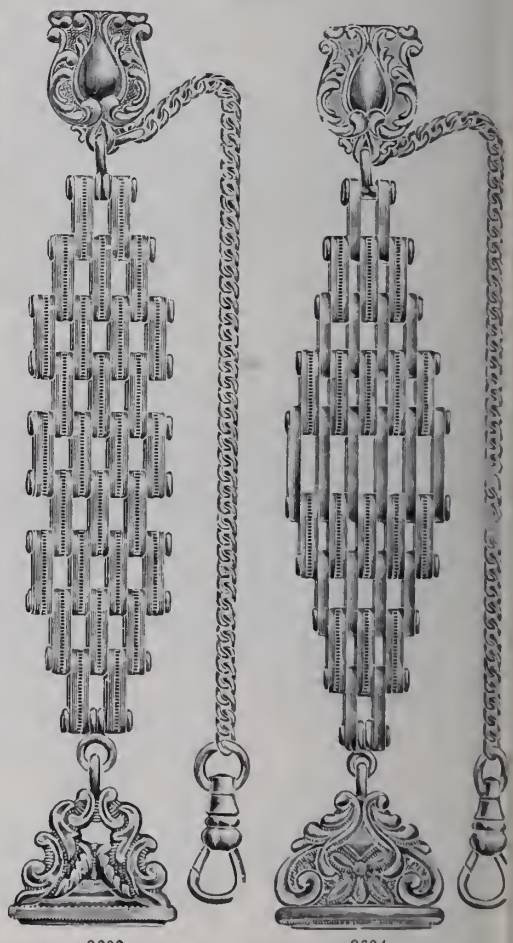
Commence Right This Time



7967



9431



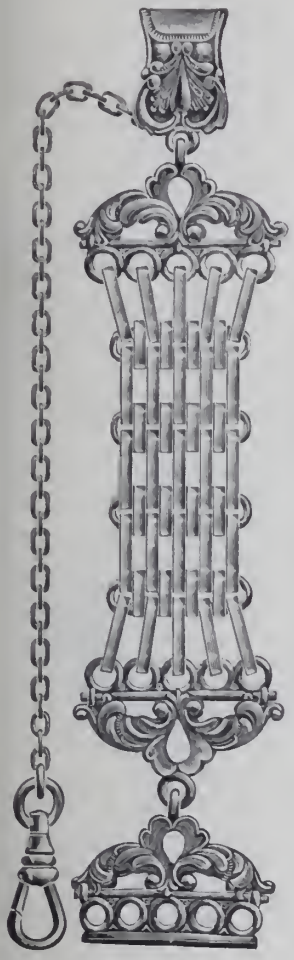
9602 9604

Fontneau & Cook Co.

ATTLEBORO MASSACHUSETTS

New York: 15 Maiden Lane

Chicago: 1609 Heyworth Bldg.



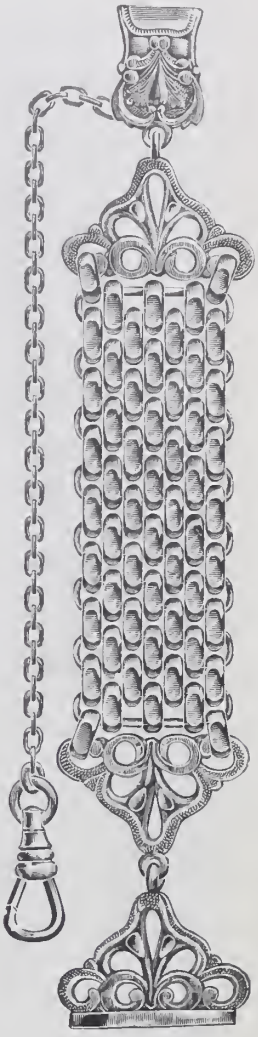
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago

A LIVE WIRE



This is a live wire from a live house looking for live jewelers. Life is too short to bother with the fellow who merely "accepts" the business which comes into his store. This advertisement is planned to attract the attention of the man who *goes out after business* every day in the week. To this man our illustrations suggest that he can secure the local badge order for the coming Chicago Knights Templar Triennial. It also suggests that there is a quantity of other special work for societies, clubs, schools and conventions that he could get if he had the right support. Here is where we come in strong; we help the man who helps himself.

THE CHAS. M. ROBBINS COMPANY

Manufacturing Jewelers and Enamelers

Attleboro, Mass.

NEW YORK OFFICE: No. 17 Maiden Lane
CHICAGO OFFICE: No. 103 State Street.

Plates and Printing by
PENINSULAR ENGRAVING COMPANY
Builders of Catalogs for Retail Jewelers
Detroit, Michigan

ANOTHER LINK ADDED TO OUR CHAIN

SPECIALTIES
BROOCHES
LINK BUTTONS
SCARF PINS
LOCKETS



PRESCOTT BUILDING

Leys Christie & Co.

MANUFACTURERS OF

Gold Jewelry & Novelties.

A GUARANTEE OF GOODNESS

TRADE MARK

65 NASSAU ST.

New York, December 27th 1909.

Peninsular Engraving Co.,

Detroit, Mich.

Gentlemen:-

On account of the rapid growth of our business and also realizing, through experience, that the retail jeweler desiring catalogues can be better served by a firm exclusively engaged in building catalogues for the jewelry trade, we have decided to turn over to you our entire catalogue business with our good will.

Inasmuch as our goods will have full representation in your book, we have notified our customers of this change so as to enable them to place their orders with you in due time for delivery of Fall catalogues for 1910.

Before deciding to make this change we have fully assured ourselves of the standing and reliability of your firm, and, after careful consideration of your plan, believe that it is the best and most satisfactory proposition for the retail jeweler on the market to-day.

Yours very truly,

Leys Christie & Co.

TO MEET THE REQUIREMENTS OF THE RETAIL JEWELERS
—NO MATTER WHERE LOCATED—
E ARE PREPARING A SERIES OF NEW, UP-TO-DATE CATALOGUES
1910, AT MODERATE PRICES.
RITE TO US AT ONCE. OUR SALESMEN START EA
PENINSULAR ENGRAVING COMPANY
DETROIT, MICHIGAN

Announcement to the Trade

15 to 20 Per Cent. Reductions

¶ *Prices have been reduced on all our lines. The discounts range from 15 to 20 per cent. This is in harmony with our new policy, which permits this lower pricing of our entire stock by largely eliminating selling expenses.*

We Will Feature Selling by Mail

¶ *These reductions are made possible by reason of the fact that we are about to feature selling by mail. Take advantage of our well equipped Mail Order Department. It is at your service at all times — an up-to-the-minute department in harmony with the trend of the times.*

Important Economies Effected

¶ *By using Uncle Sam's mail as a salesman to reach an army of customers in every section of the country, we effect material economies which are distinctly to the advantage of all buyers. Our values and offerings — excellent as they have been in the past — will be more interesting than ever.*

Get Your Name On Our Mailing List

¶ *Our Spring Booklet and other timely literature will be ready in ample season for Spring trade. See that your name is on our mailing list and thus keep fully posted as to our unrivaled specialties and offerings in silver.*

Woodside Sterling Co.

170 Broadway, New York

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog

REENFORCED SILVER PLATE

Makes Permanent Customers



Customers that come back and bring their friends. When your silver plated flat ware is marked "**SIMEON L. & GEORGE H. ROGERS COMPANY,**" you can stake your reputation on its superior wearing quality.

Our reputation as leaders in plated ware of real intrinsic worth and durability is your assurance. No other line will pay you as well or give your customers as much satisfaction.

Our Sectional Process reenforces the parts of spoons and forks most exposed to wear with a triple deposit of silver, thereby more than doubling the service obtained by the old method of uniform plating.



A trial will prove this line a most attractive proposition

SEND FOR CATALOGUE

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

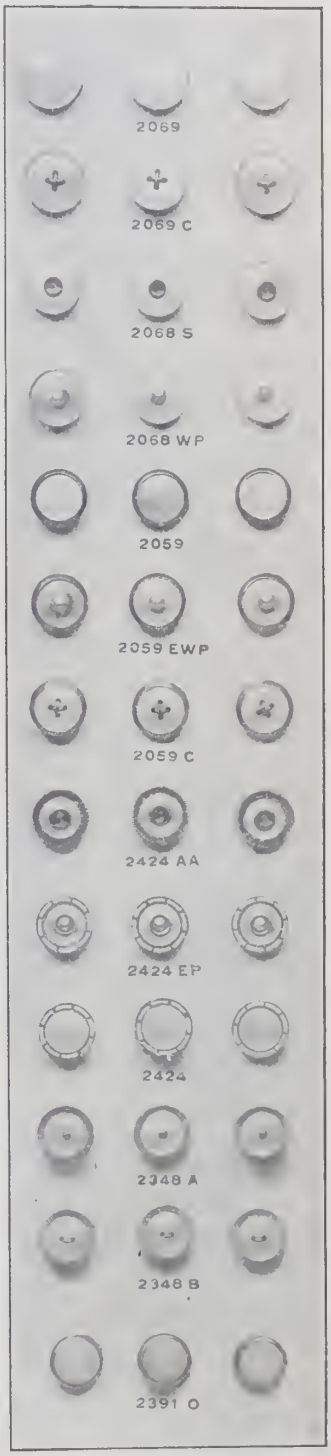
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder / Springs / Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J. TRADE-MARK

Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

Mr. Retailer:

IF SOLIDARITY GOLD CASES are not "THE BEST POSSIBLE" we are false to our people—false to our principles. We are "A Community of Interests."

Every man attends to his own Knitting, and no man Knits long who Knits poorly, in that Community. We distribute our burdens Wisely, we divide our benefits Justly.

If these features are stamped indelibly in our product, are our Cases Good Enough for You?

They are sold through the WATCH JOBBER ONLY.

We Make

"The Case That Courts Comparison"

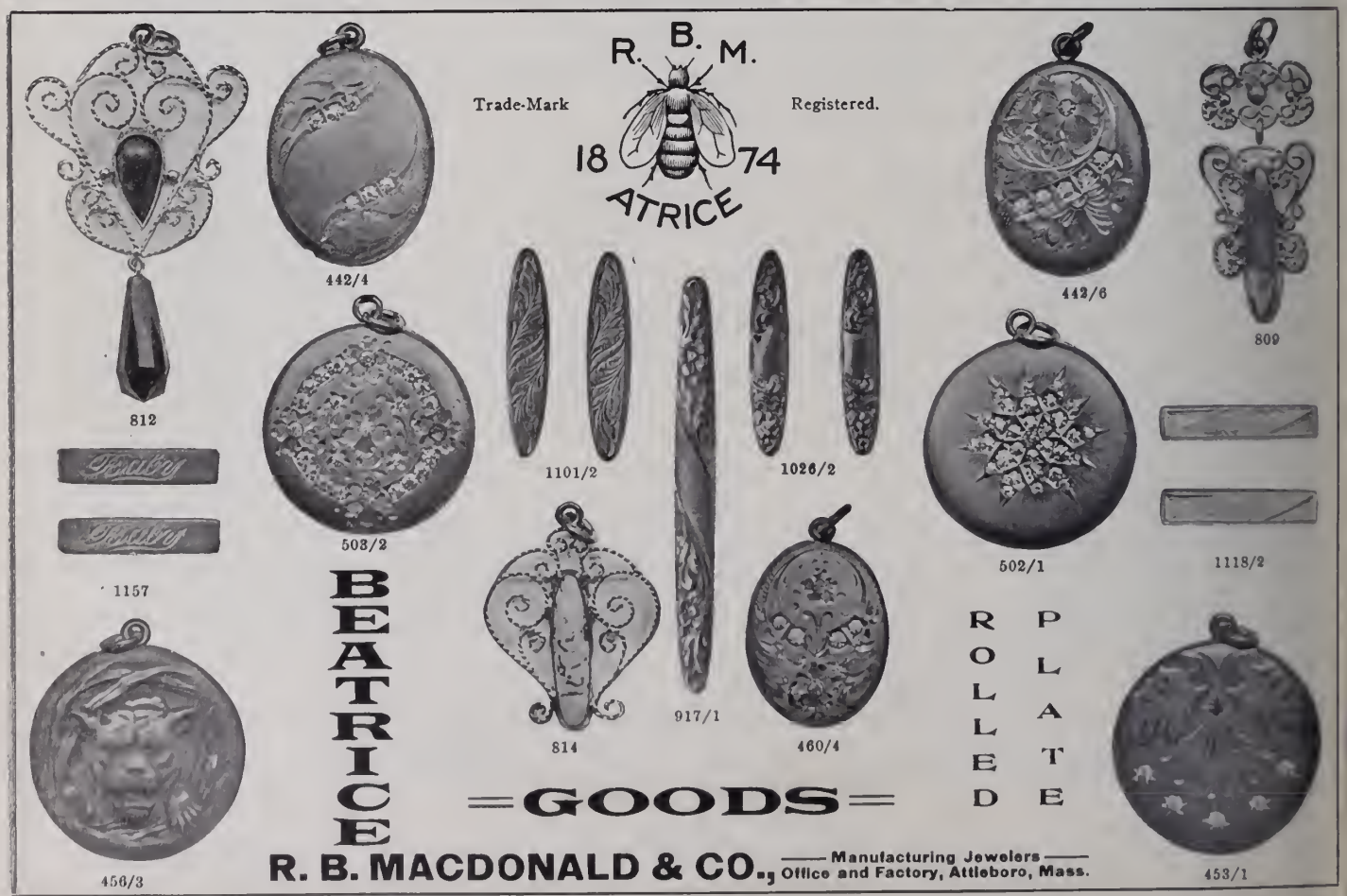
SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

54 Maiden Lane :: New York

D. E. D. McMURRAY, President JOHN W. SHERWOOD, Vice-President

LOUIS J. MONTAGNON, Secretary-Treasurer



STERNAUWARE

is distinctive
That's why it attracts

It also has another important feature in that, being a practical ware, it is

Salable through the year

all of which makes it exceedingly desirable for jewelers.

There are many new styles, which no doubt will interest you.

In writing, ask for Catalogue B

S. STERNAU & CO.

Makers of

STERNAUWARE

Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

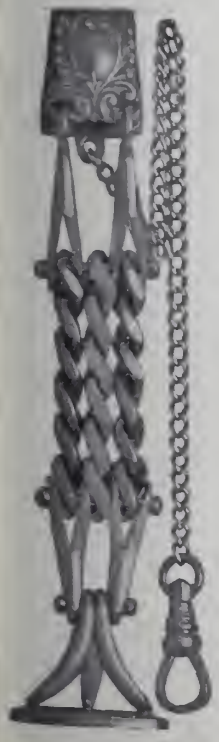
NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office



Sternau Coffee-Machine

No. 1875 — Size, 2½ Pints

Made in Nickel-plate, Copper and Silver-plate



F1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

Fobs, Chains, Lockets, Bracelets, Crosses and Chatelaine Pins.

They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.



L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.

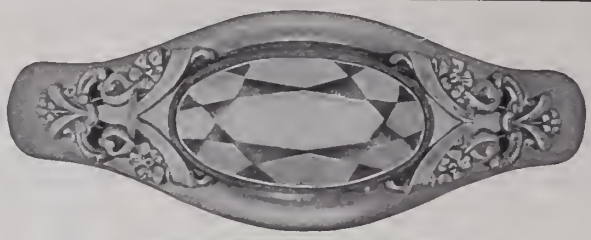


PAT. B 878
SIZE 7 in. width 7/16 in.

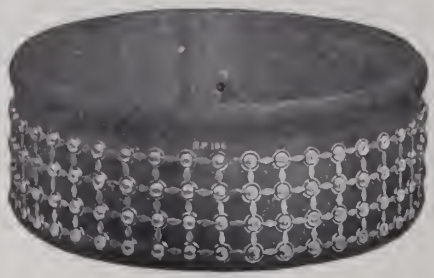


07


M 24
A. C. CO.




M 27
A. C. CO.




M 40
A. C. CO.


M 18
A. C. CO.


M 21
A. C. CO.


M 46
A. C. CO.



MARATHON

Late Ideas From The Line That Holds The Lead

Simply Follow The Arrow And You'll Win Out

MARATHON

ATTLEBORO CHAIN COMPANY

ATTLEBORO, MASS.

OFFICES
New York San Francisco Toronto

TIMELY MID-WINTER SUGGESTION

SPANGLED HAIR ORNAMENTS

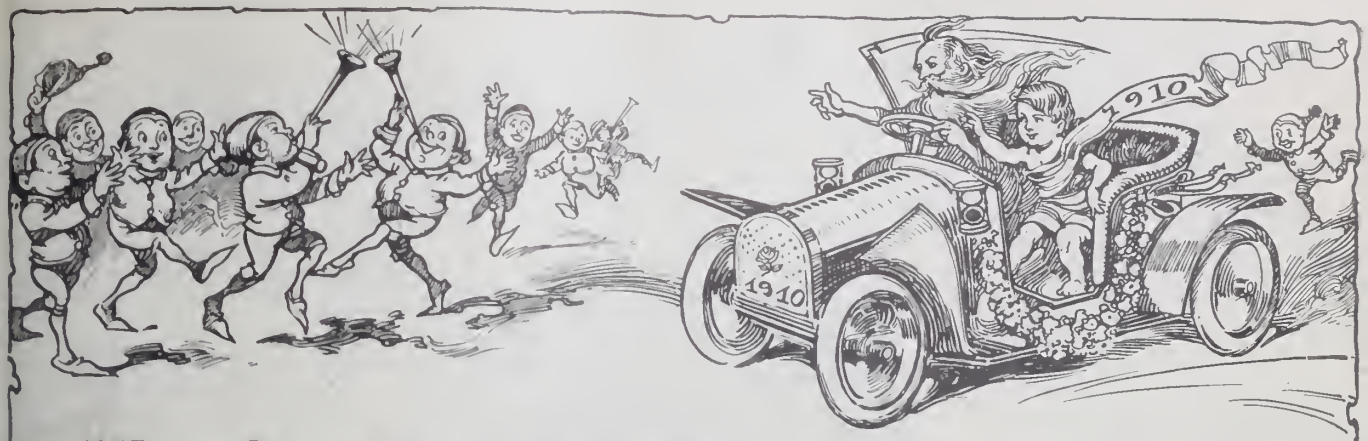
OPERA, theatre and social season now in full sway, a period of most fashionable coiffures. A new note is sounded in Hair Ornaments. Something old yet new, an interesting revival of delightful, sparkling, spangled creations in the form of butterflies, flower sprays, bow knots, etc., fascinatingly finished in gold, silver, pink, lavender, green, blue and some in black. Perfectly suited to present style of head-dress: a revival too. Spangled Bandeaux encircling the entire head. Up to the dignity of a jeweler's stock. *Retail profitably at from $3.00 to $10.00 each.*

Creating Importers of

D. Lisner & Co.

Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK



We take pleasure in again extending to the trade the usual holiday greetings; we assure them of our appreciation of favors extended during 1909, and anticipate and trust for a continuance of same during 1910. We wish them all

A Happy and Prosperous New Year.

HENRY FREUND & BRO.

71 Nassau Street - - - NEW YORK



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

COLOR HARMONIES IN BLACK OPALS

TRADE D MARK

A PECULIARITY of Black Opals is that their prevailing tones vary sufficiently to permit of harmonies with any shade of fabric. In Durand Black Opal Jewelry, the mountings are in accord with the principal color, giving a rich ensemble.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

AMETHYST and TOPAZ BROOCHES and SCARF PINS

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Aloís Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 THE GOLD CHAIN HOUSE 1910

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Day Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T CARTER
W. T. GOUGH

ESTABLISHED 1841 BY A. CARTER

F. R. HORTON
F. W. STANBROUGH
H. L. FARROW

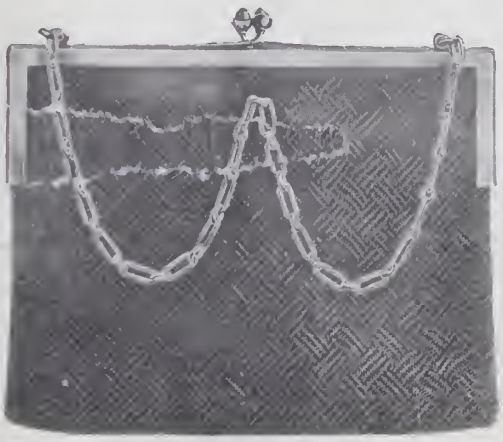
CARTER, HOWE & CO.

TRADE MARK

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

GOLD JEWELRY

TRADE-MARK



Including the Most Complete Assortment of

VANITY CASES and BAGS and PURSES in GOLD and SILVER

14-KARAT BAG WITH BASKET WEAVE

Plain, Engraved, Engine Turned and Pierced Frames

9-11-13 Maiden Lane, NEW YORK

Factory: NEWARK, NEW JERSEY

OSMERS, DOUGHERTY CO.

Trade Mark

MANUFACTURING JEWELERS

291-293 Seventh Avenue, bet. 26th and 27th Sts. ('Phone 913 Madison) NEW YORK





SEED PEARL

Necklaces, Collars, Bracelets, Ropes, Bayaderes, Sautoirs, Brooches, Pendants, etc., also loose in all sizes and qualities.

ORDER AND REPAIR WORK of all kinds executed by skilled workmen

Our travelers are about to start with a line selected expressly for the requirements of the Spring trade. Wait and see our line of salable, seasonable goods.

NEW LA VALLIERES, PENDANTS, BELT PINS, CLOAK CHAINS

ELGIN AND WALTHAM WATCHES

A Full Line of Emblem Goods Always in Stock

NEW ENGLAND CHRONOGRAPHS

LET US DO YOUR JOBBING AND SPECIAL MANUFACTURING

ILGEN & WAKEFIELD CO.

Successors to

Aikin-Lambert Jewelry Co.

19 Maiden Lane Silversmiths Building NEW YORK

OUR GOODS CAN ALWAYS BE SEEN AT

Our Salesroom
No. 527 FIFTH AVENUE, NEW YORK
Where we keep constantly on hand a full line of

GOLD

MESH BAGS	VANITY CASES	EYEGLASS CASES
SPECTACLE CASES	LOCKETS	BROOCHES
CUFF LINKS	SCARF PINS	MATCH BOXES

And many other things in fine goldsmith's work

We are continually bringing out new patterns, and before buying you should always call and look over our line. If you don't, you will certainly miss seeing some of the most attractive things in the market

SALESROOM
527 Fifth Avenue, New York

B. M. SHANLEY, Jr., CO.

OFFICE AND FACTORY
11-13 Governor St., Newark, N. J.

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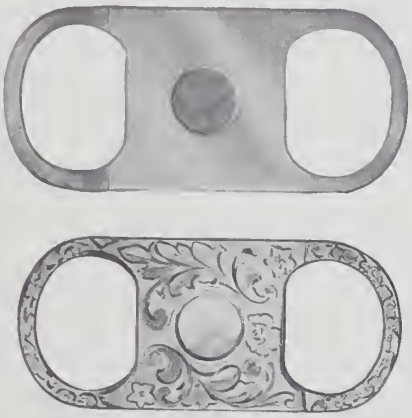
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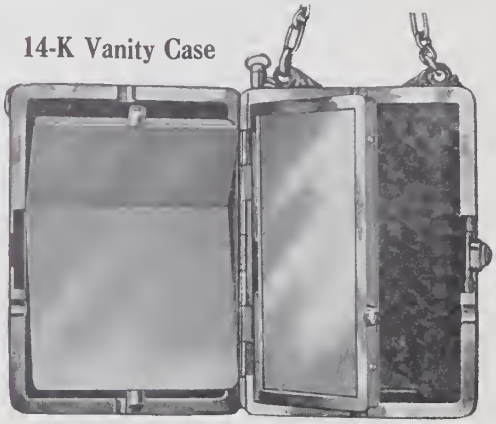


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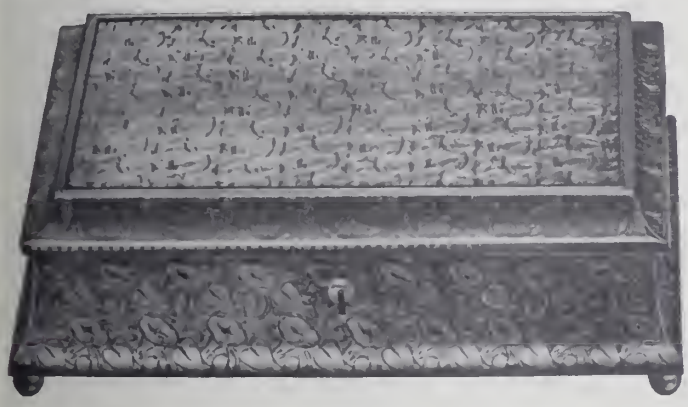


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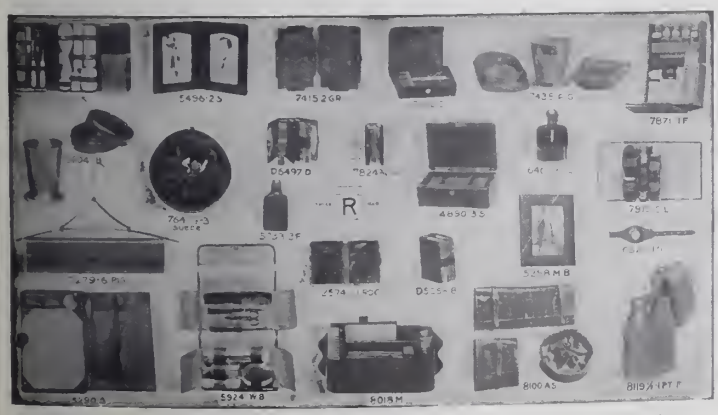
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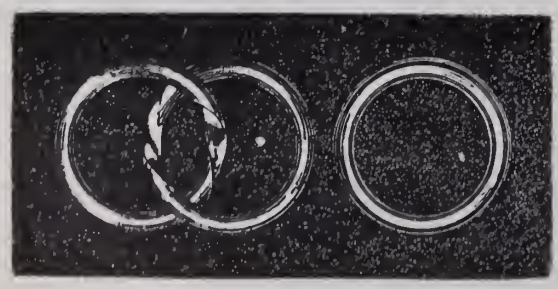
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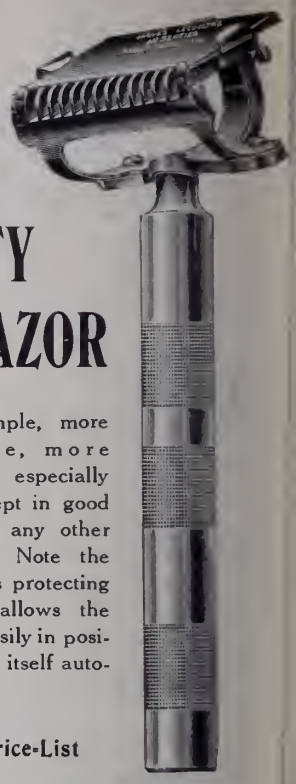
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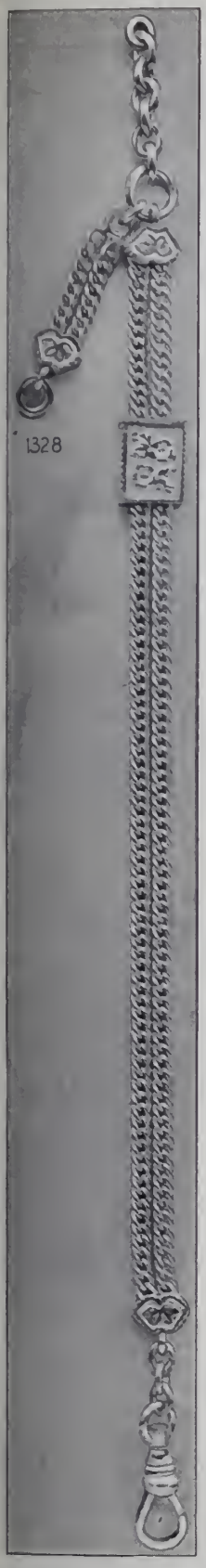
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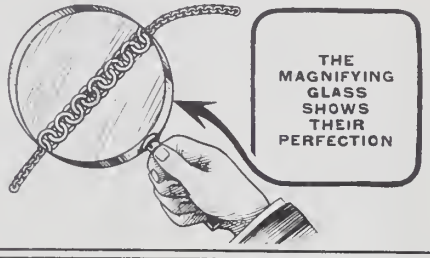
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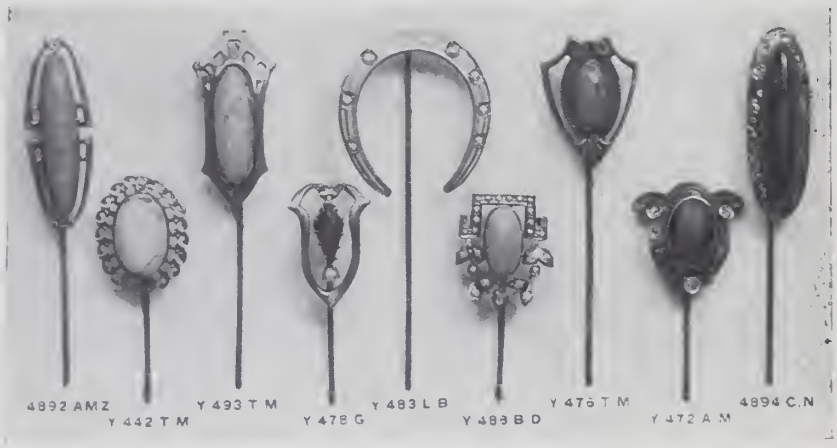
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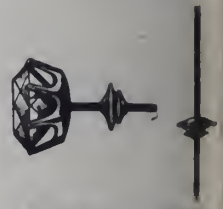
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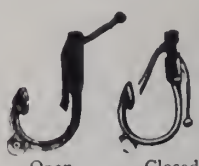
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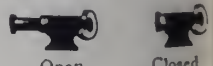




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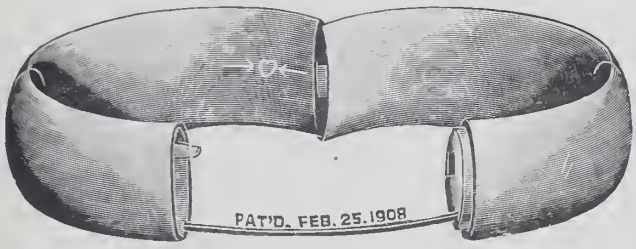
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75% of the Estimated High-Class Emblems Manufa
The Remaining 25% Were Divi

Below is shown a list of some of the prominent jobbers who helped us to sell the amazing total of 500,000 Emblem buttons, Charms, Rings, Pins, etc. Numerous other complimentary letters were received, but our space here will not permit of our showing more. Those who would replace their present Emblem lines with the high-grade large selling Fox line should place orders early to enable us to make prompt delivery. Note this list of prominent wholesale jewelers who have used enormous quantities of our Emblems during 1909.

We have always handled a large amount of your emblems and found them to be of high quality and great sellers.—Bauman-Massa Jewelry Co., St. Louis, Mo.

The goods we have been cataloging of your make have proved satisfactory in every respect.—Norris-Alister & Co., Chicago, Ill.

You can count on us as being one of your largest future accounts. Your emblems are superior.—L. Gutmann & Sons, Cincinnati, Ohio.

It gives us pleasure to testify as to the high quality, original designs and fine finish of your emblems.—King & Eisele, Buffalo, N. Y.

Your emblems we have been illustrating in our catalogue for a number of years have proven banner sellers.—Lapp & Flershem, Chicago, Ill.

Enclosed find our order for "regulars." Your styles are certainly winning ones.—Macoy Masonic Supply Co., New York, N. Y.

You are to be complimented on your increased line. We have had phenomenal success with the selling of your emblems.—H. S. Meiskey Co., Lancaster, Pa.

It gives us great satisfaction to handle your line of high-grade emblems, which have proven very satisfactory.—S. Meyer & Co., Los Angeles, Cal.

Your goods are low in price, you are prompt in filling orders and have an immense variety to select from.—W. W. Mansfield & Co., Portland, Me.

We consider your emblems to be first-class merchandise and in a class by themselves.—Moore-DeGrazier Co., Dallas, Texas.

The great number of patterns we illustrate is recommendation enough that we have found them very salable.—Nordman Bros. Co., San Francisco, Cal.

Your line is an exceptionally good selling one with us and we continue to have many calls for your emblems.—Langsdorf Bros., St. Louis, Mo.

Your emblems have given great satisfaction and the large line we illustrate in our catalog have proved great sellers.—The Oskamp-Nolting Co., Cincinnati, O.

Your emblems are most satisfactory, combining beauty, excellent workmanship and quick selling qualities.—A. & J. Plaut, Cincinnati, O.

We have had great demand for your goods and will continue to carry a large stock of them.—Albert Pfeifer & Bro., Little Rock, Ark.

We handled other emblems alongside of yours, but yours proved far superior in selling qualities.—J. K. Roumain, Baton Rouge, La.

Our salesmen are always pleased to sell your goods, knowing that they give perfect satisfaction.—Rosenswcig Bros., New York, N. Y.

Have done a large business with your line and consider your emblems superior to any others.—S. A. Rider Jewelry Co., St. Louis, Mo.

We illustrate several pages of your goods, and have had excellent success with them.—Richter & Phillips, Cincinnati, Ohio.

Accept our thanks for your promptness in filling our past orders for your high-grade, fine selling line.—Ritter, Kahn & Co., Philadelphia, Pa.

Emblems received and we know we can do a large business with them when we place them in our travelers' stocks.—A. C. Smith, City of Mexico, Mex.

Carry a full line of your emblems in stock and will continue to do so, they having proven excellent sellers.—A. G. Schwab & Sons, Cincinnati, Ohio.

Your line of emblems is the finest made. Our success selling them justifies us in making this statement.—The Sigler Bros. Co., Cleveland, Ohio.

We carry your goods in stock and find them fine sellers.—I. J. Sharick, Juneau, Alaska.

Accept thanks for the satisfactory manner you have filled our orders for your exclusive line of emblems.—The E. & J. Swigart Co., Cincinnati, O.

Your goods used for several years have proved satisfactory and we continue to catalogue more patterns each year.—Albert Bros., Cincinnati, Ohio.

Fox emblems are more popular each year, which is natural, as the workmanship is perfect and the designs original.—B. T. & W. E. Ash, Bingbamton, N. Y.

We highly recommend your goods, as they have given perfect satisfaction in the past.—T. R. J. Ayres & Sons, Keokuk, Iowa.

Your line is complete, the goods sell and the prices are satisfactory. We shall continue to use large quantities.—The Arnstine Bros. Co., Cleveland, O.

Emblems received and find them extremely attractive, fine quality and suitable for fine trade.—The Boston Regalia Co., Boston, Mass.

The considerable number of your emblems we have been using we have found attractive, well made and very salable.—Linz Bros., Dallas, Texas.

Have always found Fox emblems very desirable and satisfactory and highly recommend them to our customers.—Baldwin-Miller Co., Indianapolis, Ind.

We have been large users of your emblems, which have always satisfied, we never having had a complaint.—Bernheim & Beer, New York, N. Y.

We recommend your emblems, as in offering them to our trade we know that it is the best and most complete line of high-grade goods made.—Cross & Beguelin, New York.

With pleasure I recommend your emblems. They have given perfect satisfaction.—Joseph Cowan, Boston, Mass.

We, as other jobbers do, take pride and pleasure in placing your emblems before the trade.—Calvin Clauer Co., South Bend, Ind.

We have always found your emblems to be extremely good sellers and they have given entire satisfaction.—Eliassof Bros. Co., Albany, N. Y.

The goods purchased from you the past few seasons have proved more than satisfactory and very salable.—A. J. Mueller, Nome, Alaska.

Handling your line has been most satisfactory. Your designs are up to date in every respect.—J. Engel & Co., Baltimore, Md.

Emblems for the "Order of Exiles of the Philippine Islands" were received and satisfactory in every respect.—H. E. Heacock & Co., Manila, P. I.

We have handled your goods extensively and intend to place a large order shortly.—Hecren Bros. & Co., Pittsburg, Pa.

We have had great success handling your emblems, which we regard as far superior to any on the market.—Herman & Loeb, Cincinnati, Ohio.

We congratulate you on your promptness in filling orders, and the large quantities used were very satisfactory.—Leonard Krower, New Orleans, La.

Our dealings with you have been satisfactory. Emblems purchased in the past have more than pleased our trade.—E. H. Warnke & Co., Milwaukee, Wis.

New England retailers continue to order your emblems in the same large quantities from us as in the past.—The Albert Walker Co., Providence, R. I.

Your emblems are unsurpassed and no jewelry store is complete without them.—Wallenstein, Mayer & Co., Cincinnati, Ohio.

Your goods are well made and very handsome in appearance and shall continue to do a large business with you.—West, White & Christy, Pittsburg, Pa.

Your emblems meet with ready sale and we shall continue to use them.—Woodstock-Hoefer Watch and Jewelry Co., Kansas City, Mo.

It gives us great pleasure to handle your high-class line of emblems, having found them satisfactory in every respect.—Hahn & Oppenhiemer, Cincinnati, Ohio.

We have always found your goods very desirable and take great pleasure in selling them.—Jas. A. Flommerfelt Co., New York City, N. Y.

Our Goods are Stamped
is a Guarantee

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Not one of these firms could be i
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For the day is here when the "Survival
the Fittest" looms up big in the Emb
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FOX CO.

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ed a part of the stock they sold.
d the result was the largest landslide of orders ever placed with a single Emblem Manufacturer in the history of the Emblem business.

Of the above amazing total of Emblems manufactured by us, 350,000 were Emblem buttons.

Think What This Mammoth Quantity of Buttons Actually Means,

If they were laid side by side in a row, they would make a line of Emblems eight miles long, or the distance between New York City and Newark, New Jersey.

To make this tremendous number of Emblems it required an employment of 80 men in our two Cincinnati factories and 15 men in an Eastern Factory which we control.

Nothing Like It Was Ever Heard of Before in the Emblem Business

It confuses the mind—makes you almost dizzy to think of it.

And it makes us mighty proud—not only to have such a unanimous vindication of our claims that the Gustave Fox Co.'s Emblems are and always have been the best obtainable because of high quality—and best workmanship, but also because of the triumph of Quality over price—an unusual condition.

For it must be understood that the Gustave Fox Co.'s Emblems are and always have been a little higher in price than the other manufacturers', and for a very good reason—they offer far more for the money.

We Feel That We Are Perfectly Justified in Becoming Enthusiastic Over This Wonderful Sales Record of The Gustave Fox Company, Made Possible Solely by the Supreme Excellence and Merit of the Emblems Themselves.

The reason why the Gustave Fox Co.'s Emblems are so vastly superior to all others is given in brief below:

Fox Emblems have been specified by the jeweler who buys his Emblems as painstakingly and intelligently as the successful jeweler buys his silverware, diamonds or other staple articles.

Because the Gustave Fox Co. are originators.

Most of their patterns and designs being patented or copyrighted is a very good reason why Fox Emblems have so long been in a class by themselves, unhampered by any real competition.

Convincing tests made under all sorts of conditions have time after time convincingly proved every claim we ever made for Fox Emblems. When the jeweler becomes as keenly alive to his own interests in buying Emblems, as he now is in selecting his other staple articles, it can result in but one thing:

Fox Emblems Will Dominate The Field

We recently mailed our latest edition catalogue, which was the largest, finest and most complete catalogue of Emblems ever published. It is stock and a complete one that does the business.

How is your stock of Emblems?

You who have bought thoughtfully, carefully and intelligently in other things, let us go further into the Emblem question with you.

Glance carefully over this catalogue mailed you and select a line of our Emblems, which the jeweler can secure from most any jobber, or, if he will not supply you with our Emblems send to us direct and after receiving and making a careful scrutiny of them we know that it will be an easy matter for you to ascertain the reason for our amazing 1909 business.

If for some reason or other our catalogue did not reach you, we will gladly mail one on receipt of your request.

NEWALL

Announcement

NEWALL

We beg to announce that we are manufacturing a complete line of

Watch Case Materials and Jewelers' Findings

and that we have absorbed the business of

HENRY G. LEFORT

AT CHICAGO, ILL., and NEWARK, N. J.

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We carry a complete stock of goods at both our Chicago and Newark offices

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Will be Ready for Your Inspection January 15.

Do not fail to see it before placing your Spring order

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A Large Varietv of Patterns in All Widths

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Chased
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Stone Set
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All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

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PROVIDENCE, R. I.

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EVERYTHING INSIDE THE BUFFER



Patented March 9, 1909.

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DID YOU FOLLOW THE CAMPAIGN?
AND WEREN'T THE RESULTS GREAT?
SO LET'S KEEP A GOOD THING ROLLING

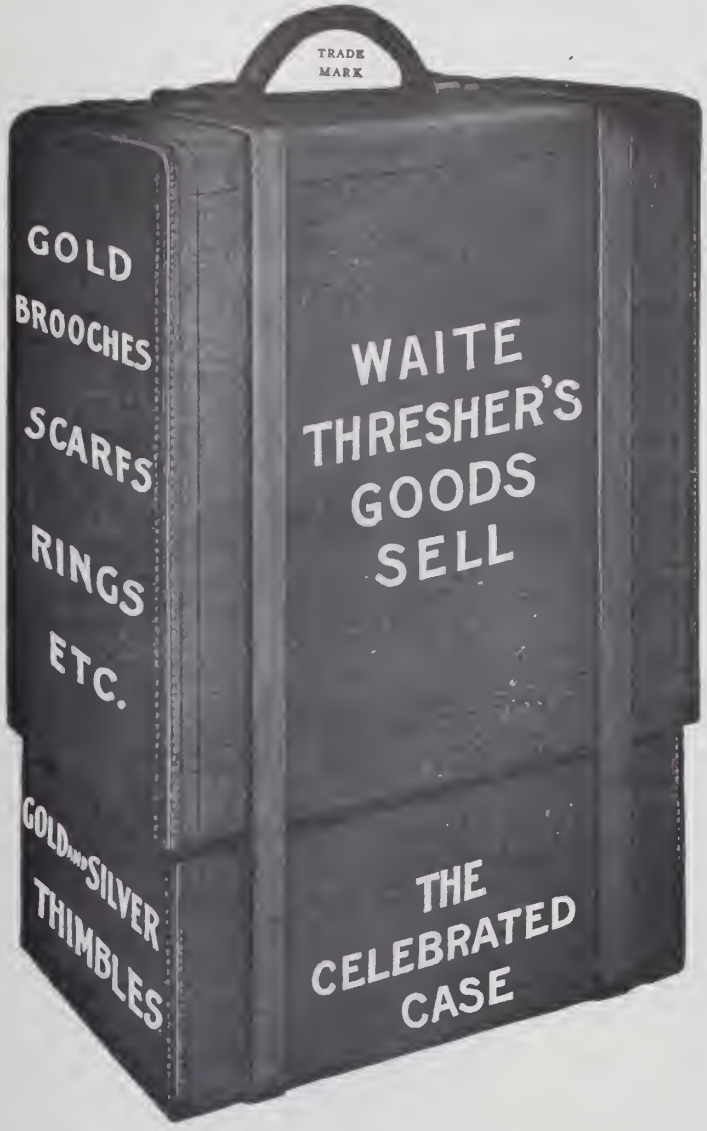
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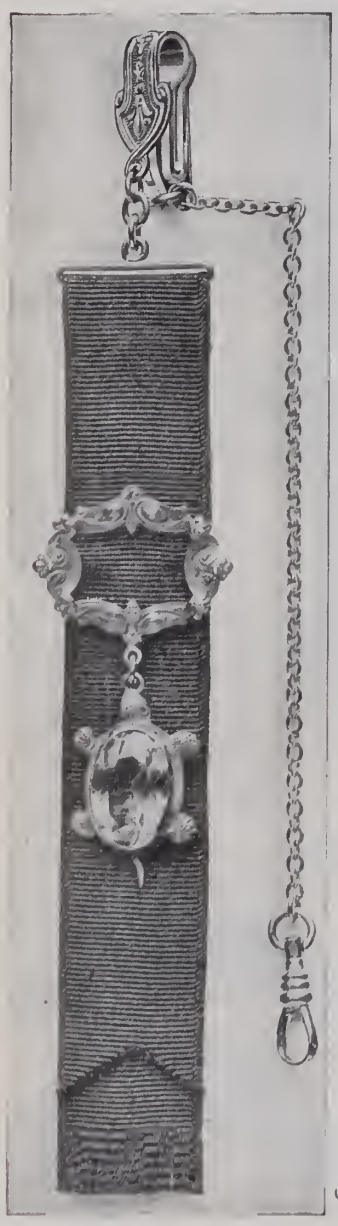
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You Can Be Sure Your Watch Is Safe

if it is fastened with a FOSTER FOB FASTENER. Unlike the safety fasteners of other makes, the Foster Fob Fastener is easily operated, as cuts show, and yet is so strong that it will tear the fabric before pulling out. By pressing thumb and forefinger the pawl is released and the fastener may be removed. This Fob Fastener and Chain may be applied to any fob. **Ask Your Customer to Let You Put on to His Watch a Fastener That Is Safe.**

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357. FASTENER, CHAIN and SWIVEL
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As Fastener looks when Applied to Pocket



Showing Pawl as it Engages the Fabric of the Pocket



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THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, JANUARY 12, 1910. No. 24.

A Handsome Rifle Trophy.

THE magnificent shooting trophy which is illustrated herewith was presented by the officers of the Marine Corps for competition by the riflemen of the world. The cup was purchased by money voluntarily contributed by a large number of officers of our sea soldier corps.

The Marine Corps Cup, as it is called, is fashioned after the Roman Art, and is a modification of one of the marble vases from the Villa Adriana, while the decoration is entirely different. On the front, in relief, are two Marine Corps marksmen in the act of shooting at the regulation targets shown in the background, with a suggestion of the surrounding landscape. Below these targets the following inscription has been placed in 18-karat gold letters in high relief, the letters after the old Roman text and in perfect feeling and harmony with the whole piece: "Presented for Annual Rifle Competition by the Officers of the U. S. Marine Corps."

Above the figures and to the left is the handsome emblematic device of the U. S. Marine Corps applied in high relief and made of 18-karat gold and silver. About the neck and above the scene described is the motto of the Marine Corps of the same gold letters applied as the inscription, "Semper Fidelis."

The decoration of the opposite side of the cup has been given up entirely to the expression of marksmanship, the object for which it is given by the officers of the Marine Corps. A classic nude figure of a youth is depicted in the act of successfully throwing a stone and bringing down his game, beautifully expressed, having all of the feeling and action of the deed, and thus showing Nature's own marksman in Nature's own way.



THE BEAUTIFUL MARINE CORPS CUP.

To the right of the figure and below the object of aim is in relief a beautifully wrought gold laurel wreath, symbolizing victory. Above the figure and about the neck of the cup directly opposite the motto of the Marine Corps are the words "For Marksmanship." This, like the other lettering, is of gold and all in the same size and style letters.

The base of the cup proper is paneled, and in each of these panels will be engraved the winners' names and dates of the contests.

The cup stands upon a square, carved ebony base, which is ornamented on its front panel with the crossed flags of the U. S. Marine Corps, National Ensign and Marine Corps Standard, between which is a Marine Corps officer's sword in a vertical position. The flags are of pure gold and enameled in their correct colors, having the Marine Corps device and motto. The sword is composed of platinum and gold.

The cup is 18 inches high, with a base 22 inches high, and weighs about 23 pounds. It was designed and made by the Samuel Kirk & Son Co., Baltimore, who are among the oldest makers of silverware in the United States.

A Unique Silver Writing Set at the Danish National Exhibition at Aarhus.

AT the great Danish National Exhibition that was held from May until September at Aarhus, the second largest city in Denmark and Jutland's metropolis, with its long shore promenade, the Danish goldsmith industry was worthily represented. Especial notice was bestowed by the public on the unique writing set shown in our illustration on the front cover of this issue.

The young jeweler, Aage Larsen, of the firm of Larsen & Co., Copenhagen, executed this beautiful silver writing set, which represents, to the minutest detail, a reproduction of the pavilion which the great Copenhagen daily newspaper, *Politiken*, erected at the said national exhibition. The writing set weighs about 2½ pounds, and is valued at about 450 crowns. The newspaper has bought it and will award it among its subscribers.

A silver 50-cent piece dated 1858, engraved with a wreath and the initials "T. B.," the work of Andrew Jackson, the late veteran jeweler of Eau Claire, Wis., has returned to Eau Claire after having been lost about 35 years ago. The coin was formerly owned by Thomas H. Burns, now a well-known railroad engineer on the Omaha Railroad and residing at Altoona, Wis., but was lost by him when a boy. Recently the coin came into the hands of Mr. Burns' sister, who recognized the work of Mr. Jackson.

CORRECT STYLES IN GENTLEMEN'S JEWELRY

FOR ALL OCCASIONS AFTER SUNSET

THE HABERDASHER
NINETEEN UNION SQUARE
NEW YORK

November 24, 1909.

Larter & Sons,
City of New York.

Gentlemen:

In response to your inquiry concerning the correct jewelry for men, for evening wear:

To accompany the swallowtail, pearl and moonstones are approved, and to accompany the evening jacket (Tuxedo) gold and various colored stones, with a preference among the latter for amethysts and opals.

Equally as proper is the jewelry with pearl or stone centres.

It is in both good form and good taste to have the shirt studs, waistcoat buttons and cuff links match.

Very truly yours,
Frank D. Fraser
Editor.

The social season is now at hand and the essentials of proper evening dress create a demand for correct jewelry for men. For this purpose we make the largest and most diversified line in the United States.

New patterns are continually being added in
Larter Shirt Studs :: Larter Vest Buttons :: Loose Link Buttons

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"PEWTER AND THE AMATEUR COLLECTOR." By Edwards J. Gale. 8vo, 97 pp., cloth gilt, 43 plates. Published by Charles Scribner's Sons, New York. Price, $2.50 net; postpaid, $2.75.

WORKS on pewter can better be called few than many. However, the subject has obvious limitations, and they are pretty well covered in the bibliography pertaining thereto. The present new work does not aim, apparently, to displace any authoritive book. Its short 97 pages, the author says, are "to assist amateur collectors of old pewter plate to a reasonable knowledge of the ware," etc. Brevity and elimination are the keys to its make-up.

To the jeweler, though unenamored of the seductive ware, the examples extant of pewter have an appealing power. The predominant art value of pewter is, of course, usually bold, robust, yet of delightful contour, and its restfulness from decoration and refinements so vivid on its glittering self-asserative gold and silver-clad brotherhood of utensils is so refreshing. The great structural beauty of pewter is due to the humble conditions that gave birth to it. Its art course traveled the same road the Grecian pottery did, and the sequence proved equally delightful in their production. Formed from the common clay, and, for the most part, constructed for common usage, the early Greeks felt restricted in the decorative features due to pottery, with a consequence that they left an exhaustive stock of superlative shapes, whose beauties are not marred by overloading of ornament. Similarly placed, the pewterers, working in a base metal, producing table service for daily use, in contrast to the gold and silver plate used on gala occasions, their hands were stayed from decoration, or at least from decorative excesses, and these disciplinary conditions gave birth to a perfection in forms, the objects of present admiration and valuable examples for the manufacturing jeweler to emulate. As the author states: "Pewter requires decoration to about the extent demanded by a Dorie column, and can about as well as the latter be successfully subjected to trivial ornament and extraneous trappings."

The peculiar intricacies involved in the art of becoming a pewter connoisseur, or even of making oneself a gatherer of pewter plate worthy the collector's time, is here cursorily explained. Every art has its ladder for the climber and the pewter disciple finds so many rungs missing and such deceptive ones among those available that the steps to pewter knowledge become as often missteps as progressive motion. These traps the author in his description terms the "irony" of the amateur collector's position.

A terrible dearth of old pewter examples with which to assuage the craving thirst of an ever-increasing number of pewter aspirants is too apparent, sufficiently so to make the ordinary man wonder at so many harboring the desire to collect this base-metal ware. Even the museums show but sparse collections. The reason for this absence is too clear. All writers descant on and bewail the destructive effects of the melting pot. The fact of the extreme softness of the metal and the hardness of its usage during the pewter period is often overlooked. Pewter, almost as much as unalloyed lead, has a tendency to cast off its shape and assume plastic irregularities most undesirable on the slightest provocation. And its contour, once distorted, even slightly, who of its original owners could be expected to retain the piece of base metal with the clairvoyant knowledge that future generations would hoard such bruised wares, made cheaply, as they were, for common service.

English "public house" (saloon) pewter, with its lead equivalent often 10 per cent. and the legal enactments of stamping the measure of containers, was fatal to durability. Excessive enthusiasm promoted by the malted beverage ever was expressed by the British frequenter of the ale house (and others) in battering of mugs and tankards. And the destructive hammer of the excise men on their next visit quickly gave its quietus to every utensil deficient in measure capacity through distorted form. In the case of platters, plates, trenchers, etc., the knives of the diners and servers quickly marred the surface sufficiently deep to make the rejuvenating influences of the melting pot desirable to the owner.

A short historic resumé of the subject is given in these pages; the story of its ascendency to the dignity of embodying church plate, to its decline from popularity under the rivalry of the earthen ware, glass and china craftsman till, which the 18th century the pewter industry was in a hopelessly moribund condition, and after fitful revivals the handicraft finally expired.

In this work sufficient of the pewterer's technique is rendered to clarify that side of the subject for the collector. American pewter has a fair share of space devoted to it, and it is followed by five pages of American pewterers and the acknowledgment of its incompleteness. The different pewter alloys are presented, and the history of touches, also some "pointers" concerning Britannia metal ware and "white" metal. Wholesome advice in the art of "collecting" is afforded. Courtesies of assistance are acknowledged as derived from Curator John H. Buck, department of metal working, Metropolitan Museum of Art, and others.

Certainly Mr. Gale's 97 pages of condensed enlightenment should fall on willing ears, and the interesting plates are liable to do missionary work in increasing the ranks of pewter lovers. C. W. C.

Re-opening of the Pearl Fisheries of Margarita Island, Venezuela.

OUR Consul at La Guaira, Isaac A. Manning, writes as follows concerning the pearl fisheries of Venezuela:

"The Venezuelan government has decreed the re-establishment of the pearl fishing privilege on the eastern shore of Venezuela, in the region of the island of Margarita. This privilege was suppressed by President Castro about two years ago, on the ground that the beds were fished out and should have several years to recover. This was true of a large part of the old fisheries, and that fact is recognized by the government, as it is withholding the privilege from the waters of the bay lying between points Los Moros and Punto Mosquito and the ports of Pampatar and Porlamar. This leaves the fishing open at the beds at Macarao, Tirano, outside Isle de Coche, Isla Caribe, and Chacopata, which are reported to be very rich.

"The government has fixed a license fee of 100 bolivars ($19.30) per month for fishing with diving suits, and 30 bolivars ($5.79) per month for use of the apparatus called a 'dredge,' which is dragged over the beds by the boats. This rental has been sold for two years for the sum of 40,000 bolivars ($7,720) per annum, payable monthly. The number of licensed boats dredging for pearls has often exceeded 2,000.

"As this is the principal industry of Margarita, the people of that island are greatly pleased to see it reopened."

Death of Theodore F. Rude.

CUBA, N. Y., Jan. 5.—The funeral of Theodore F. Rude, a well-known jeweler, who died recently, took place Saturday afternoon and was largely attended. Mr. Rude's death is deeply regretted by the mercantile world here, as he was prominent both as a jeweler and public-spirited citizen. The deceased underwent an operation a year ago and had been in failing health ever since. A short time ago he fell while in his room and fractured his hip, and the shock and the complications following his injury resulted in his death.

Mr. Rude was born in Portage, 64 years ago, and spent his early life in Nunda, where he went into the jewelry business and learned his trade. He came to Cuba to reside in 1869, and in the early 70's opened the jewelry store which he continued actively until overtaken by his illness.

Mr. Rude was married June 22, 1871, to Miss Hannah Waterbury, who survives him, together with his two sons, Dr. Emerson Rude, Illion, N. Y., and T. Murray Rude, Flint, Mich., and one daughter, Ida M. Rude, of this town.

C. O. Johnson, Bay St. Louis, Miss., is selling out his stock of watches, jewelry, silverware, etc., at auction. The sale began on the evening of Jan. 4, and will be conducted with two sessions each day until the stock is sold. Mr. Johnson is not going to leave Bay St. Louis, the sale being preliminary to the improvements which he is to make in his store, which will be remodeled.

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ALBERT LORSCH & CO.

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131 Washington Street, Providence, R. I.

Roman Pearl Necklaces

THE NEWS FROM ENGLAND.

December Business Disappointing Imports and Exports Increasing—Birmingham Still Complains Though Sheffield Does Fairly—Jewelry Trade of Year Shows Decline, But Silverware Increases Over 1908—Apprenticeship and Trade Schools to be Seriously Considered—Forthcoming Meetings and Banquets—Plagiarism of Trade Designs.

LONDON, Dec. 30, 1909.—The month of December is, I am afraid, not quite up to the average. Reports which I have before me concerning November's trade show that it was an extremely good month, taking it all the way round, but apparently it was discounting December's opportunities. The retailers are doing fairly well, but the wholesalers are grumbling, pointing out that the retailer has not kept his promise of November, because, with the keen demand with which November ended, the manufacturer had hopes and consequently was working up to them. Taking things altogether, however, trade in London is very fair, but most people will be glad, I think, when the year has passed, for it has lacked any deliberate movement, and throughout the whole period the elements have been against us. There is a general feeling that we have come to the end of the bad times and that, whether we have a change of government or not, we are bound to see a continued improvement in our economic conditions. Of course, the general election, which will take place in January, will undoubtedly upset the January trade and may possibly do a certain amount of harm to the Christmas trade.

* * *

The Board of Trade returns again show an increase in both imports and exports, thus giving every hope that the new year will show the opening of a new era in trade. So far as the imports were concerned for the month of November—the latest official report—there is an increase of £11,700,000 as compared with the same month of 1908, while exports have gone up to £4,174,000. Disquieting features may be found.

* * *

Birmingham complains that things were not as well as they might have been for December. So far as the goldsmiths were concerned, they had a fairly good time, and I understand that those making a fair class type of diamond-mounted goods were also successful in doing a reasonable business. Silversmiths have been busy and so have E. P. workers, but nevertheless there has been an unsatisfactory feeling. Sheffield has been fairly right; not so good as most manufacturers would have liked, but, in the main, good enough to give a considerable amount of satisfaction and a hopeful view of the future. So far as the provincial towns are concerned, the Christmas trade has been fair. Scotland still complains, and with considerable reason, at the continuously bad state of trade. In Ireland, while there has been a certain amount of briskness, nothing can be said of a particularly satisfactory character.

* * *

Perhaps a few words with regard to the year's jewelry trade in Great Britain will not be out of place in my first letter of the year. There are considerable difficulties in getting to know the precise figures with regard to the gold and silver objects passing through the British Assay Offices; indeed, the only reports available are those of the Birmingham Assay Office, and these are not right up to date, but an idea can be obtained of the bulk of the trade done in Birmingham and of the poor state of trade when I say that, taking the figures up to June 30 last, the number of ounces of gold wares marked was 52,566 ounces less than in the year ending June 30, 1908, figures which show a run back to very nearly those of four years ago. The total number of ounces actually marked was 339,391. But if the jewelry trade shows a decline the Birmingham silver trade shows an increase, for 22,719 ounces more were assayed and marked than in 1908. For all the bad figures, however, the fact remains that Birmingham is marking practically twice as much as she did 20 years ago. I think that the Birmingham figures may be taken as an indication of trade generally.

* * *

The question of pawning goods obtained upon approbation from manufacturers and wholesalers has arrived at a very serious point, and, one might say, has become quite a scandal. In some instances the pledger has been prosecuted and sent to prison; in others, thanks to the present state of the law, he has managed to escape. Of course, the border line between fraud and sharp practice is an exceedingly narrow one, and it seems to be very difficult to get the associations to act together. A good deal has been said with regard to the interdependence of the shopkeeper and the wholesaler or manufacturer, but there can be no doubt whatever with regard to the question of pawning goods obtained upon approbation that a certain amount of feeling exists. I think something will be done in the comparatively near future to bring matters to a head, the seriousness of the question being made more evident every day.

* * *

The question of trade schools and apprenticeship will be brought much to the fore directly the general election is over. Quite a number of more or less important meetings have been held, and Sir John Knill, the present Lord Mayor of London, has said that he is determined to make his year of office noteworthy so far as this particular question is concerned. It is unfortunate that the large conference he permitted to meet in the Mansion House was of a more critical than constructive nature, but I believe it is recognized that a different type of meeting must be held—a real conference, to which people can go and express their views upon this very important question. Meanwhile, I might say, I have had considerable experience, during the last four years, in attempting to get well chosen and well tried boys apprenticed in the silver and jewelry trades, and my experience, so far as apprenticeship is concerned, is a sorry one. The only people who are willing to take apprentices appear to be those who, without means of properly teaching and generally quite incapable of giving instruction themselves, are willing to take a boy for a premium of anything ranging from £25 to £50. I am driven, by reason of my own experience, more than ever to the view I have held during the last 20 odd years, that the only way in which a boy can now obtain a sound training in the first essentials of his craft is in a properly organized trade technical or craft school, and this applies as much to Germany and the United States of America as it does to England—perhaps more to the latter country than to the two older industrial countries; but, as I have said before, the race is to the nation which first recognizes that the apprenticeship system, if not dead, is at its last gasp, and unless statesmen realize that something must take its place in the way of industrial education, we shall lose in so far as we are backward in realizing the necessities of the very near future.

* * *

This December and January are the months of association meetings. On New Year's eve I shall be attending the banquet of the travelers in the employ of Robert H. Ingersoll & Bro. The whole body of travelers will be up in town for Christmas and the week following and then start off with the new year refreshed and ready to extend the business of this very pushing house. On Jan. 8 the annual banquet is given to the old men and women in the Watchmakers' Asylum. On Jan. 31 the annual livery dinner of the Spectacle Makers' Co. will be held; on Feb. 2 the London Wholesale Jewelers and Allied Trades Association will hold their annual dinner, and on the 8th the Birmingham Wholesale Jewelers and Silversmiths' Association will hold their annual banquet.

* * *

I am very much interested in THE JEWELERS' CIRCULAR-WEEKLY's editorial dealing with plagiarism in trade designs. As it happens it is suggested that a British house has been taking the credit for a design which is due rather to an American house. For the moment I will not discuss this, because I am looking into the matter and hope to be in a position to give my American readers some information with regard to the precise position of affairs. I might, however, state that the question of plagiarism of design is by no means a new one; it has existed here in Great Britain, in France, in Germany and in Austria during the whole of my business career. It is no uncommon thing for a British manufacturer—of repute even—to go to Paris and "crib" ideas from the Rue de la Paix and other important thoroughfares in which jewelers congregate. It is a sorry condition and one which ought to be dealt with by some international law, failing of course the building up of an international code of honor in this respect. Surely there is enough inventive ability in the gold and silver trades? I think so. It is simply because people won't pay for originality, or "will not pay cash for brains" that this state of affairs is brought about.

ST. GEORGE.

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Rockford Watch Co. Brings Suit to Enjoin Mail Order House from Selling Its Product.

CHICAGO, Jan. 6.—An interesting action has just been commenced by the Rockford Watch Co., this city and Rockford, Ill., against a local mail-order house, to restrain and enjoin the latter from using Rockford watches in any way. The suit has been filed in the Circuit Court of Cook County on the chancery side, and the bill of complaint is directed against the Lincoln Watch & Jewelry Co., which is a corporation organized under the laws of West Virginia, with its principal place of business in Chicago. The suit is an action in equity and the complaint is a very long one, comprising about 20 typewritten pages.

After reciting that the complainant was incorporated under Illinois laws in 1901, and has continuously done business since that time, it goes on to state that the company has built up a large and extensive business in the sale of watches and watch materials, giving employment to about 300 people; that up to January, 1909, it sold its product to jobbers, but that on that date it changed its policy and since then has sold exclusively to retail watch dealers, selling none to wholesale firms or catalogue or mail-order houses. The Rockford Watch Co. claims that it has spent a large amount of money in advertising this new policy and that it has built up a large business with retail jewelers on the strength of not selling to the mail-order concerns, etc.

Then the complaint goes on to allege that the Lincoln Watch & Jewelry Co. is a catalogue and mail-order house, selling watches, and that since January, 1909, it has issued catalogues advertising the Rockford watches without the consent and against the protest of the Rockford Watch Co., though the latter has refused to sell the defendant watches or watch materials and has objected to the insertion of such advertisement in catalogues or advertisements of the defendant. It is alleged that the Lincoln Watch & Jewelry Co. has none of the complainant's product on hand and had none at the time of the issuance of the catalogue, but that if it did have, it was in too small a quantity to supply the trade in accordance with the advertisement.

The complaint alleges that the defendant advertised the Rockford watches wilfully and wrongfully for the purpose of inducing the customers of the plaintiff to withdraw their orders and cancel the contract with the Rockford concern, this being done for the purpose of injuring the complainant's business among retail dealers.

Another point alleged is that the defendant has fraudulently represented facts concerning the Rockford watches to the effect that it had purchased directly from the complainant and a citation from the Lincoln company's catalogue (to the effect that it bought from none but the manufacturer) is embodied as part of the complaint. It is alleged, by reason of the acts of the defendant, the customers of the complainant have canceled contracts and that the continuation of such advertisements and the issuance of such catalogues will destroy and injure the Rockford company's reputation with the retail jewelers.

The watch company takes the ground that the defendant is confederating with others in relation to similar misrepresentation in the catalogues of other mail-order houses for the purpose of injuring the complainant's business. It states that it notified the defendant that it could not purchase Rockford watches and should not include such in the catalogues or advertisements which it issued.

The catalogue house's action, says the complaint, is in violation of the Rockford company's lawful rights and will result in the destruction of their business if allowed to continue. This business, says the complainant, is worth many hundreds of thousands of dollars and that as the defendant is a comparatively small concern it cannot adequately respond in an action at law for damages resulting from these acts, and that the complainant's remedy is, therefore, in a suit in equity.

The watch company asks the court to restrain and enjoin the Lincoln Watch & Jewelry Co. from inserting in any catalogue or advertisement which it or its attorneys or agents may print or circulate any representations as to the Rockford product; the complainant also asks that the defendant, its agents and employes be enjoined from conspiring or confederating with other persons to interfere with or injure the complainant's business.

The bill is returnable this month.

In explaining the reason why the equity proceedings were started instead of a suit for damages, a representative of the Rockford Watch Co. said the company did not think the defendant in this instance was a concern of sufficient magnitude to make it worth while trying to secure damages. The watch company is, therefore, seeking to enjoin the same from further misrepresentation regarding its product, and that, in taking this kind of action the Rockford company hopes to establish a precedent for action against any other concern which might attempt to handle or advertise its product contrary to its policy of protection to the retail trade.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., Jan. 10.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for November, 1908, and 1909, and for the 11 months ended November, 1908 and 1909:

IMPORTS.

			11 Months Ending	
	Nov., 1908.	*Nov.*, 1909.	*Nov.*, 1908.	*Nov.*, 1909.
Clocks and parts of	$40,200	$81,089	$311,298	$552,706
Watches, materials and movements	180,266	186,542	1,745,686	1,782,269
Diamonds, uncut, including miners', glaziers and engravers' (free)	345,172	500,541	2,109,339	7,892,927
Diamonds, cut but not set (dutiable)	1,274,309	2,379,776	7,619,126	25,214,541
Other precious stones, uncut (free)	6,804	84,152	75,215	433,384
Precious stones and pearls, not set (dutiable)	361,798	655,136	1,948,812	6,434,207
Jewelry and manufactures of gold and silver	125,035	298,376	1,419,933	2,157,058
Diamond dust or bort (free)	8,747	5,090	176,207	49,006

EXPORTS OF FOREIGN MERCHANDISE.

Clocks and parts	$39	$259	$1,428	$2,822
Watches, materials and movements	25	446	30,069	4,096
Diamonds, rough, including miners', glaziers', etc.	.....	.....	6,391	4,589
Diamonds, n. c. s. (dutiable)	580	32,431	8,737	55,737
Precious stones and pearls, not set (dutiable)	107	500	3,701	3,898
Jewelry and manufactures of gold and silver	11,093	2,860	238,415	24,876

EXPORTS OF DOMESTIC MERCHANDISE.

Clocks and parts	$116,987	$126,466	$1,225,149	$1,123,584
Watches and parts	109,666	154,040	1,060,082	1,200,791
Jewelry and manufactures of gold and silver	122,963	137,684	1,032,350	1,236,100
Plated ware	67,599	89,812	548,467	684,590

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 5.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Basle: 1 case jewelry, $200.

Berlin: 8 cases clocks, $840.

Berne: 1 case watches, $150.

Bilbao: 41 cases clocks, $526.

Buenos Aires: 5 cases clocks, $113; 12 cases plated ware, $1,575; 8 cases optical goods, $2,527; 3 cases optical goods, $149; 3 cases plated ware, $197; 5 cases optical goods, $1,100; 2 cases jewelry, $270.

Colombo: 7 cases clocks, $117.

Colon: 2 cases plated ware, $159; 1 case jewelry, $200; 7 cases jewelry, $137.

Coventry: 1 case precious stones, $1,945.

Demerara: 12 cases clocks, $178.

Guayaquil: 2 cases plated ware, $214; 14 cases clocks, $163.

Hamburg: 1 case optical goods, $250; 3 cases scopes and views, $188; 12 cases jewelers' sweeps, $10,500.

Hamilton: 4 cases plated ware, $202.

Havana: 52 cases clocks, 681; 7 cases jewelry, $378; 3 cases jewelry, $724.

Havre: 3 cases jewelry, $291; 2 cases optical goods, $560.

Hong Kong: 12 cases clocks, $291.

Kobe: 110 cases clocks, $1,718.

Liverpool: 1 case jewelry, $400; 1 case silverware, $200; 1 case plated ware, $100; 1 case watches, $200; 2 cases optical goods, $175.

London: 19 cases watches, $2,840; 12 cases optical goods, $6,781; 35 cases clocks, $1,622; 3 cases watches, $308; 6 cases optical goods, $2,930.

Montevideo: 80 cases clocks, $944.

Naples: 1 case clocks, $125.

Rathenaw: 3 cases optical goods, $380.

Rio de Janciro: 11 cases plated ware, $1,239; 1 case optical goods, $742; 4 cases clocks, $104; 1 case plated ware, $244; 148 cases clocks, $2,906; 24 cases clocks, $311.

Rotterdam: 1 case watches, $285.

St. Johns: 16 cases clocks, $177.

Shanghai: 68 cases clocks, $1,328.

Southampton: 1 case plated ware, $200.

Sydney: 61 cases plated ware, $3,634; 3 cases optical goods, $184; 181 cases clocks, $2,939; 4 cases watches, $1,102.

Valparaiso: 4 cases plated ware, $582.

Vera Cruz: 52 cases clocks, $834.

Leon Levi, Baltimore, Md., was presented on Christmas with an artistic brass lamp by his employes.

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Manufacturing Jewelers of Providence Adjusting Their Business to New Labor Law Covering Women Employes.

PROVIDENCE, R. I., Jan 6.—Fifteen thousand more persons are at work in the manufacturing establishments of Rhode Island to-day than were employed a year ago. This proof of the return of prosperity is found in the annual report of Chief Factory Inspector J. Ellery Hudson, which was presented to the Senate to-day.

The report contains this year for the first time statistics relating to the number of persons employed in the manufacturing jewelry and silversmith's industry. The figures are as follows: Males of 16 years or over, 9,391; females of 16 years and over, 3,947, making a total of 13,335 adults employed. Males under 16 years, 193; females under 16 years, 142; total number of children, 335; total number employed, 13,673.

It is recommended that the new 56-hour law which was enacted at the last General Assembly, and which went into effect the first of this month, be incorporated into the factory inspection law and thereby apply to all classes of employment now covered by that law. Inspector Hudson says in the report:

"I also call to your attention the inconsistency of enacting in the interest of the physical welfare of women and children a provision that prohibits their employment for more than 56 hours in a week and still permits them to work that 56 hours on a night schedule—an employment that is manifestly more injurious to the health than a 60-hour schedule of daytime work would be."

In the meanwhile the new 56-hour law has become operative and the manufacturing jewelers are making a careful investigation as to how they can best adapt their business so as to comply with the provisions of the law to the least detriment of their individual establishments. Already many of the manufacturers have posted notices in their respective shops of the hours of labor. All admit, however, that the hours that are being tried are somewhat experimental, and will have to be adjusted with the view of meeting the conditions of each individual shop.

Some of the manufacturers are making the hours from 7.30 A. M. to 6 P. M., with an hour out for dinner, five days a week, and from 7.30 A. M. to 5 P. M. on Saturdays. Others are running 10 hours per day for five days and closing at noon on Saturday, while others still are running the full 10 hours per day for the men and dismissing the women and minors on Saturday afternoon. The latter class, however, have already found dissatisfaction among the male help who are working Saturday afternoons while the others have the half day off.

The problem is a complex and annoying one that will undoubtedly take some time to adjust. At the present time the manufacturers are running on short orders for the early Spring trade. It is impossible to foresee what is going to be the effect when demands for rush orders begin to come in, and the jobbers clamoring for their being filled. Already the question of shipments has begun to confront the manufacturers.

Death of James W. Henry.

PROVIDENCE, R. I., Jan. 7.—James W. Henry, head of the manufacturing jewelry firm of J. W. Henry & Co., this city, died at his home, 656 Broad St., yesterday, after an illness of several months. He was one of the oldest manufacturers in the local jewelry industry. He was the son of Francis Henry and was born at Chesterfield, N. H., Sept. 16, 1836, and received his education in the public schools of his native place. He came to this city in 1859 and entered the employ of the old manufacturing jewelry concern of John T. Mauran & Co., to learn his trade.

At the breaking out of the Civil War young Henry, fired by the patriotism of a long line of colonial ancestors, was desirous of enlisting, but his early life in the farming districts of New Hampshire had imbued in him a love for horsemanship that inclined him toward the cavalry branch of the army. It was not until after the disastrous battle of Bull Run, July 19, 1861, that Rhode Island began the recruiting of a cavalry regiment, and among the first to sign the roster was Mr. Henry. He was mustered in on Nov. 4, 1861, was appointed sergeant-major of the second battalion and served as second lieutenant of Troop M from Aug. 4, 1862, until Dec. 21, when he was commissioned as second lieutenant and assigned to Troop L. In March, 1862, he was detailed to detached service at the headquarters of the Third Army Corps, where he remained until March 15, 1863, when he resigned and was honorably discharged.

Mr. Henry immediately returned to this city and resumed his occupation as a journeyman jeweler and was employed at his trade until 1871, when he began the manufacturing of jewelry. He was for many years located on Calendar St., but a few years ago he removed to his present location on Conduit St. He leaves a widow and one daughter, Mrs. Herbert L. Webster.

Bankruptcy Petition Filed Against Samuel Feuerstein, Chicago, Who Offered a Settlement at Fifteen Cents Cash.

CHICAGO, Jan. 8.—An involuntary petition in bankruptcy has been filed in the United States Court here against Samuel Feuerstein, retail jeweler at 980 Milwaukee Ave., by the following creditors: Bonner Mfg. Co., $565; Alvin Mfg. Co., $50; E. H. Levy Co., $170. The petitioners aver that Feuerstein, while insolvent, paid Despres, Bridges & Noel, A. C. Becken Co. and Meyer, Joseph & Co. various sums of money.

Feuerstein moved here from Green Bay, Wis., last June, and in July made a statement claiming a surplus of $3,000. At present he owes $7,800 and claims to have stock worth $2,500 and fixtures worth $2,500.

The Central Trust Co. was appointed receiver under a bond of $500.

Prior to the petition Feuerstein offered a settlement on a basis of 15 cents cash or 50 cents payable in two years.

President Taft Expected at the Mid-Winter Banquet of the N. E. M. J. & S. Association, March 21.

PROVIDENCE, R. I., Jan. 8.—Word was received in this city, late this evening, by George H. Holmes, president of the New England Manufacturing Jewelers' and Silversmiths' Association, that President Taft had accepted the association's invitation to be present at the mid-Winter banquet to be held in this city. Also that Senators Nelson W. Aldrich and George Peabody Wetmore, Rhode Island's Senatorial representatives in Congress, had signified their acceptance.

Henry G. Thresher, of the Waite-Thresher Co., and Harry Cutler, of the Cutler Jewelry Co., as representatives of the association, visited the White House at noon to-day according to an appointment made with Mr. Cutler in New Haven on Dec. 14, with the result that the President accepted the invitation extended.

It has been customary for several years for the New England association to hold its mid-Winter banquet in February, and the executive committee, following that custom, had secured options on Infantry Hall for the first two Saturday evenings in that month. The engagements of President Taft, however, are such that it was found impossible to have his attendance on either the 5th or 12th of next month, and the date was fixed for March 21.

At the weekly meeting of the advisory council of the association, on Thursday next, a formal report will be made by the executive committee concerning the date of the banquet, and at that time definite action will be taken to carry out plans that will coincide with the change of date.

Death of Wm. T. Jenney.

MEDFORD, Mass., Jan. 11.—William T. Jenney, treasurer of the American Soda Fountain Co., of Boston, and long connected with the silverware trade, died, Jan. 8, at his home in this city, after a brief illness.

Mr. Jenney was born in 1867, in South Boston, and was a son-in-law of the late James W. Tufts, who built up the big silverware and plating business in Boston that developed into the soda fountain manufacturing concern.

Prior to the decease of Mr. Tufts, as assistant treasurer of the company, Mr. Jenney was an important factor in the concern's affairs, and he succeeded to the treasurership, having held that position for the past 10 years.

Deceased was a prominent Democrat in politics, but when Mr. Bryan was nominated he allied himself with the Palmer ticket, and was for two years chairman of the executive committee of the Democratic State Committee of the "gold" Democrats of Massachusetts, and their candidate for State Senator. In club as well as political circles he was exceedingly popular, being a member of the Union and Puritan clubs and at one time of the Algonquin Club. He was also a yachtsman, and a member of the Boston City, Point Shirley and Boston Yacht clubs.

Mr. Jenney leaves a widow and two young sons. The funeral took place to-day.

Pearls and Roses

WITH the healthy revival of business which marks the beginning of the New Year, it is essential for the *manufacturing jeweler* to bear in mind that his demand for these goods can be supplied satisfactorily only out of a stock that is complete, ample in quantity, correct in size, right in shape and attractive in price.

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Chicago Wholesaler Learns More About Scheme to Buy Diamonds in New York in His Name.

CHICAGO, Jan. 8.—W. A. Burrows, the local wholesaler who learned that some one has been sending out letters in his name, has received back from the Post Office Department two more letters sent to an agent in New York. These were addressed to the Victoria Hotel, New York, and were returned unclaimed. The first letter stated that a package from Amsterdam would soon be received in Chicago, and that the stock here had been entirely sold out. The man who used Mr. Burrows' signature in these letters asked the agent to buy some fine perfect white diamonds ranging from one to three carats, and told him he should buy about 30 or 10 stones, and also asked him to buy some fine small goods cheap. This letter also stated that the writer would send drafts ranging from $6,000 to $9,000 each, and told Donohul to come back to Chicago as soon as possible.

The second letter stated that the writer enclosed drafts for $6,000 and $9,000, but what really was enclosed were three checks for $6,000 each and three checks for $9,000 each, drawn on the Hibernian Bank of Chicago and certified by that bank. The names on the checks and certifications are all forgeries.

It is not known at the present moment whether the agent succeeded in the attempt to get the diamond swindler. The post office authorities are at work on the case, and further developments are expected.

List of Rings Stolen from Lewy Bros. & Co., Chicago.

CHICAGO, Jan. 8.—The following is a complete list of the diamond rings stolen from the show window of the Lewy Bros. Co.'s store, at State and Adams Sts., on the Sunday morning following Christmas. The first numbers are the tag numbers and the latter the sizes of the gems set in the mountings, which are all Tiffany style:

B 708, 3/8-5/64; B 638, 1/2-1/16; B 1025, 1 1/4-1/64; B 1011, 3/4; B 1023, 7/8-7/64; B 1013, 3/4-3/32; B 1030, 1 1/8-1/64; B 1026, 1 1/4-1/64; L9962, 3/4-1/32; B 920, 3/4-1/32; B 1029, 1 1/8-1/64; B, 882, 3/4-1/32; L 9241, 1 5/8-1/64; B 724, 1 1/8-1/32; B 1005, 5/8-1/64; B 873, 5/8-3/64; L 8731, 1/2-1/64; L9990, 3/8-1/32; B 1031, 7/8-1/64; B 1014 (fancy), 1 1/8-1/32; B 603, 3/8-3/64; B 505, 5/8-3/64; B 1009, 3/4-1/64; B 830, 7/8-1/32; B 1010, 3/4-1/64; L 9997, 3/4-1/32; L 9999, 5/8-3/64; L 1024, 3/8-1/64.

Phil Cohen, Cleveland, O., Offers to Settle With Creditors on Basis of Twenty Per Cent.

CLEVELAND, O., Jan. 8.—Phil Cohen, who has a store in the Schofield building, 2018 E. 9th St., has sent a circular letter to his creditors, offering to compromise at 20 cents on the dollar. He claims assets of $2,000 and direct liabilities of $3,000. He also claims to owe over $5,000 in other ways, such as rental, salary and an item—the largest on the schedule—of $3,800 on a note given his mother. Just what action will be taken has not yet been decided.

Cohen commenced business in Cleveland in 1899 and since 1904 has occupied his present location. The business appeared to be on a remunerative basis till the stringency of 1908, when it fell off to such an extent that he was forced to ask extensions from all his creditors. It is understood that his rental is very high, but the location is good, and this would be an asset in ordinary times as his lease runs till 1912. He has at various times sub-leased half his store. The London Leather Shop, which has occupied half the store for the last two years, recently sold out its stock preparatory to going out of business, and it is said that this had considerable bearing on the present situation.

Robert Leding, a Former Washington, D. C., Jeweler, Dies Suddenly While Taking a Walk.

WASHINGTON, D. C., Jan. 10.—The body of Robert Leding, formerly of the firm of Moore & Leding, Pennsylvania Ave. and 9th St., N. W., was found in a lonely place on Morrison St., near the Tenleytown (Md.) Road, about 1 o'clock yesterday afternoon. The cause of his death is thought to be heart failure.

Mr. Leding has been in the habit of taking long walks into the country on Sundays when the weather was good, and it is believed that he was stricken by heart failure, no marks of violence showing on his body. Just how long he lay in the road cannot be ascertained. A neighboring physician stated he believed that death came from natural causes, and after the body was viewed by Coroner Nevitt it was turned over to Mr. Leding's family at their residence, 1333 T St., N. W. Mrs. Leding is reported as being critically ill and other members of the family as prostrated by the news of his death.

Since Mr. Leding's retirement from the jewelry business about eight years ago he has been at the head of the Acme Lamp Co., with offices in this city, and has also supplied jewelry and kindred lines to the Government on contracts.

His many friends among the wholesale and retail jewelers throughout the east will learn with regret of his sad end.

Instalment Jewelers of Boston, Mass., Enjoy Elaborate Banquet and Vaudeville Entertainment.

BOSTON, Mass., Jan. 6.—The annual banquet of the Jewelers' Association of Boston was enjoyed to-night by upward of three-score members and their guests at the American House in this city. The organization is composed of retail jewelers who conduct a credit business, and E. E. Bentley, of the Bentley Jewelry Co., is president.

An excellent menu was followed by brief after-dinner remarks from President Bentley and some of the guests of the occasion, including Mr. Smith, of the Smith, Patterson Co.; Mr. Hardy, of D. C. Percival & Co.; Robert M. Hamilton, and others.

Under the direction of B. Sharmetz, of the Lenox Jewelery Co., an excellent vaudeville entertainment was provided, and Ed. Morris, Sol. Buitekan, W. J. Nathan and Edmund Hurst, members of the trade, contributed to the programme.

Manufacturing Jewelers Initiated Into State and City Offices at Providence, R. I.

PROVIDENCE, R. I., Jan. 7.—At the municipal inauguration on Monday and that of the State officers on Tuesday the manufacturing jewelers of this city were well-represented. In this city they are considerable of a political factor at the present time, the Mayor, Henry Fletcher, treasurer of the Fletcher-Burrows Co., being at the head of municipal affairs. In the Board of Aldermen, of 10 members, John Kelso has a seat from the Second Ward, and of the 40 members of the Common Council six are associated with the jewelry business. These are Albert E. Stevens, treasurer of the United Seamless Wire Co.; William A. Schofield, of Schofield, Battey & Co.; Aldridge G. Pearce, superintendent of the Frank T. Pearce Co.; Joseph Baker, Jr., superintendent of the die sinking department of the Gorham Mfg. Co.; John J. O'Neil, of O'Neil & Block, and E. Merle Bixby, superintendent of the silverware department of the Shepard Co.

In the appointment of the standing committees for the year the allotments fell as follows: Stevens on accounts (chairman), finance and widening Elmwood Ave.; Schofield, city property (chairman) and ordinances; Pearce, city property, claims and widening Elmwood Ave.; Baker, claims (chairman), pending suits, conference with New York, New Haven & Hartford Railroad; O'Neil, harbors; Bixby, highways (chairman) and railroads; Kelso, harbor, lights, armories, hackney carriages, poor department and pending suits.

Edward B. Hough, of Wightman & Hough, was elected as a sealer of leather, and Walter R. Callender was appointed as a member of the police commission for three years. Of the other two commissioners, one is William H. Luther, of the manufacturing jewelry concern of William H. Luther & Son.

In the State inauguration George H. Holmes, of George H. Holmes & Co., and Harry Cutler, of the Cutler Jewelry Co., were seated as two of the 12 members of the House of Representatives from this city. Frank T. Pearce, of Frank T. Pearce & Co., has been appointed by Governor Pothier as inspector of cable chains.

Death of John Mines.

PHILADELPHIA, Jan. 8.—John Mines, for many years a retail jeweler at 220 N. 13th St., died, Tuesday, Jan. 4, of pneumonia, at the age of 74.

Deceased was one of the oldest jewelers in this city and was well known to the trade. The business will continue to be carried on by his son.

Alonzo Messer, who died recently at Franklin, N. H., from liver trouble, had long been prominent in the jewelry trade there. Mr. Messer, who had been in failing health since last Summer, was 74 years old, and was connected with the jewelry business for nearly half a century. He learned his trade in Bristol, and engaged in business in Franklin in 1870, continuing until his retirement eight years ago. Deceased was prominent in Masonic circles and also in the Unitarian Society. He is survived by a widow and one son.

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Brotherhood of Traveling Jewelers Hold Twentieth Annual Meeting and Elect Officers.

The 20th annual meeting of the Brotherhood of Traveling Jewelers was held, Saturday afternoon, at the Astor House, New York, and proved to be one of the most enjoyable and enthusiastic gatherings in the history of the organization. Officers for the ensuing year were elected, and much other business of importance to the Brotherhood transacted.

President Harry Larter called the meeting to order about 2:30 o'clock and asked for the secretary's report of the last annual meeting, which was read by Secretary Higham and approved. This was followed by President Larter's report, which was as follows:

PRESIDENT LARTER'S REPORT.

Fellow Members of the Brotherhood of Traveling Jewelers—Twenty years ago this coming May, a small group of traveling men met in a fellow traveler's hotel room, in Chicago, and organized this brotherhood. I feel sure that at that time none who were instrumental in giving birth to this organization had any idea that it would last so long or grow so large.

It occurred to your president that it might be a good idea to secure the presence, if possible, of all the living charter members, together with the ex presidents, and have some of them tell just how and when this organization was formed. While I have received responses to the invitations in nearly every instance, some of the gentlemen, because of distance and also because of business reasons, I regret to say, are unable to be present. However, at this time, I wish to invite up front, among the seats of the mighty, W. C. Parks, vice-president and chairman of the executive committee in 1899; vice-president in 1900, 1901 and 1902, and president in 1903 and 1904.

Since our organizing, through dues and assessments, we have handled many thousands of dollars, and from remarks that personally I have heard, from time to time, we have been of material as well as brotherly assistance to many a man who was in the throes of trouble.

Since 1891, the Recording Angel has closed the career of 28 of our members, and it is my sad duty to record here the death of three of our members during the year 1909.

The first loss was in the death of A. J. Sherrard, who was one of our oldest and highly thought of members, his number being 46. Mr. Sherrard, or "Archie," as we all knew him, died in April 21, 1909, and you will recall was our vice-president during the years 1907 and 1908.

Another death was that of J. F. Townley, one of the old timers of Maiden Lane. Mr. Townley was taken very seriously ill while on the road in the Fall of 1908, and was compelled to go to a hospital, I think, in Hagerstown, Md. After some weeks he was removed to St. Barnabas' Hospital in Newark, one of the finest institutions of that kind we have in New Jersey, where he could be nearer his few remaining relatives. We made a number of calls at the hospital in Newark and saw that he was well taken care of, and after a time Mr. Townley got so much better that he could read a little each day, therefore he had the daily papers and trade papers sent to him, as well as some delicacies appropriate for an invalid. Mr. Townley died in March, 1909.

One of the greatest losses during the year was in the death of the big framed, big hearted, deep voiced, genial Jack Goodwin, who was liked because of his brotherliness. Mr. Goodwin died June 5, 1909, and very many of our members paid their last respects by attending the funeral.

During the year just passed your officers and executive committee have given careful attention to all requests for aid, advice or counsel, and in a number of cases some were not members of our organization, but fellow traveling men in need of assistance. We have tried to be broad and liberal in our views, and after careful investigation all matters brought to the attention of the executive committee and, if found worthy, assistance was rendered.

In conclusion I wish to state that your officers are only too willing to attend to any case that is brought to their attention, and I can assure you that all will receive very careful and intelligent attention.

The treasurer's report, showing the Brotherhood's good financial condition, was read and accepted and was followed by the report of the executive committee.

Matthias Stratton, as chairman of the executive committee, said that there was little he could add to what President Larter had already said. He laughingly accused the president of "stealing his thunder," so that he had little else to say. He spoke of the splendid work done during the year by the organization and called the attention of the members to the fact that there is a waiting list of about 50 names, advocating an increase in the membership from 200 to 250. He said that many desirable candidates had become discouraged because the waiting list is so large. He said in conclusion, "We are proud of our good standing, the atmosphere in which we live and the army of good fellows to which we belong."

As Mr. Stratton was speaking, S. B. Kent entered the room and was soon invited to a seat "among the mighty." Mr. Kent was chairman of the executive committee in 1903 and 1904 and president in 1905 and 1906.

As chairman of the nominating committee, Mr. Kent presented the following names: President, Harry C. Larter; vice-president, William H. Gregory; secretary and treasurer, A. L. Woodland; members of the executive committee for a term of two years, "Jack" Townsend and Percy Layman. It was voted that the secretary cast one ballot for the nominations as presented.

At this point President Larter was humorously presented with a package which proved to contain a hammer. He laughingly responded by saying that it was a visible reproduction of what he had been receiving (knocks).

The new secretary and treasurer, Mr. Woodland, was called upon for a few remarks, and thanked the members for the honor shown him. "Jack" Townsend and Percy Layman also responded briefly to requests for speeches.

The election of a new nominating committee brought out eight nominations, from which the following were chosen: Chairman, John W. Sherwood; C. N. Perley, Wm. Kaas and Wm. Huger.

While the ballots were being counted, President Larter read a number of letters from members who were unable to attend the meeting, all of which expressed the best wishes for the continued prosperity of the organization. One of these letters was from Everett J. Rogers, of Parks Bros. & Rogers, one of the first members of the organization.

President Larter said that he had made an effort to get the charter members to attend the meeting, but for various reasons he found it impossible. The charter members are C. C. Offerman, Everett J. Rogers, Charles Boynton, Charles L. White (deceased), J. E. Simonson, N. S. Davis (deceased), Geo. W. Parks, Fred M. Van Houten, A. E. Wood and L. E. Fay, and this list was read by the president.

W. C. Parks was called upon for a speech and replied in a short address in which he expressed his pleasure at being in attendance at the meeting, which was the first one he had found it possible to attend in five years.

Mr. Eckfeldt, a recent president of the organization, was asked to make a few remarks, but illness in his family made it impossible for him to remain at the meeting.

Stephen B. Kent, who was the next speaker, told briefly of the early days of the Brotherhood and then read a list of the presidents who have served the organization, making some appropriate remarks about each, which met with a quick response from those present.

A vote of thanks was offered to the retiring officers, and the matter of increasing the membership was then discussed. It was voted to refer the question to the executive committee with power to act, after a vote which showed that those present were in favor of the plan.

It was voted that hereafter the names of deceased members be read at each annual meeting, that their names may be perpetuated. The president then read the names of the deceased members.

It was voted that the secretary write letters to Chas. A. Boynton and John Thompson, expressing the best wishes of the Brotherhood of Traveling Jewelers. Both of the men are sick at present.

The meeting adjourned until the last Saturday in February, when a special meeting will be called to vote on an amendment to the constitution to increase the membership from 200 to 250.

Members of Traveling Jewelers' Association Hold Annual Meeting at New York.

The annual meeting of the Traveling Jewelers' Association was held, Tuesday afternoon of last week, at the rooms of the Jewelers' 24-Karat Club in the Silversmiths' building, 15 Maiden Lane, New York. The meeting was called to order by the president, A. F. Carter, with 18 members present. The reports of the secretary and treasurer were read and showed satisfactory progress during the year.

There were 13 new members added during the year, making a total membership of 135. The organization suffered the loss of one member by death during the year. This was Archibald J. Sherrard.

The president, secretary, treasurer and board of directors were elected in 1908 to serve two years, and therefore there was no election at the last meeting.

Frank Sheldon and D. Elmore were recently taken into custody in Springfield, O., on a charge of selling jewelry without a license. They were assessed costs and a fine of $5.

James E. Doll, Frederick, Md., has moved his stock from the First National Bank building into the Klein Block at 9 S. Market St., where he will have an attractive establishment.

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Receiver in Charge of the Business of David Urbach, Elizabeth, N. J.

ELIZABETH, N. J., Jan. 7.—A receiver has been appointed to take charge of the assets of David Urbach, a jeweler at 65 1st St., against whom a voluntary petition in bankruptcy was filed Dec. 30. A general inventory is now being made, and as near as can be ascertained at present the liabilities will amount to $10,707, while the assets are worth hardly more than quarter of that sum. The assets consist of jewelry stock worth about $1,250, dry goods stock worth $500 to $600, and fixtures which cost about $600. The receiver, John B. Connelly, has come into no cash.

Mr. Urbach started in business on his own account originally at Keyport, N. J., in 1893, and after continuing in that town successfully, sold out in February, 1908, to I. Prager. He then went to Europe and returned in August of the same year, and later started a mail order business in New York City. Later he opened a store at 141 Manhattan Ave., Brooklyn, under the style of the New York Jewelry & Importing Co., and in January last year he sold out his Brooklyn business and went to Elizabeth, where in March he opened his present store, carrying a line of jewelry and cloaks.

Financial Difficulties of Louis Kronenberg, Selma, Ala., Bring Him to the Bankruptcy Court.

SELMA, Ala., Jan. 7.—Louis Kronenberg, who conducts a jewelry and pawnbroking business at 1009 Broad St., this city, is in financial difficulties, a bankruptcy petition having been filed in the United States Court. It is reported here that the liabilities will amount to $20,000, but no authentic staement as to the amount of his assets has as yet been obtained.

Mr. Kronenberg has been in business in this town for about five or six years, having come here from Plaindealing, La. In 1907 he formed the firm of L. Kronenberg & Sons, the other members being Uda B. and Nathan N. Kronenberg. Later the two others retired and he continued the business alone, though his son has been associated with the business from time to time.

Mr. Kronenberg is well regarded in Selma, and it is hoped here that he will soon be able to adjust his troubles with his creditors and resume business.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 8, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$ 18,800.00
Gold bars paid depositors	128,574.01
Total	$147,374.01

Of this the gold bars exchanged for gold are reported as follows:

Jan. 3	$ 57,144.00
" 4	111,643.00
" 5	51,497.00
" 6	31,109.00
" 7	67,395.00
Total	$318,800.00

R. H. Faris, Winfield, Ia., recently sustained a loss by fire.

Pittsburg Police Doubt That Chas. W. Morgan, Missing Jeweler Was the Victim of Foul Play.

PITTSBURG, Pa., Jan. 7.—That Charles W. Morgan, the Butler St. jeweler, was not a victim of foul play, but that he is mysteriously missing, is the firm belief of the police and city and county detectives who are endeavoring to unravel the mystery surrounding the jeweler's whereabouts. Morgan has been in financial trouble for many months. This was made apparent when creditors this week went before Judge Marshal Brown, and asked that a receiver be appointed to take charge of Morgan's affairs.

The court would not grant the request



C. W. MORGAN, MISSING JEWELER.

of the counsel who represented the creditors, suggesting to the lawyer that Morgan might have gone on a little trip or a junket of some sort, and that there was a possibility that he would return. He, however, suggested to the creditors that it might be proper to name some jeweler to take charge of the store temporarily, and, that if they could agree on such a man, he would not be averse to appointing a jeweler to take temporary charge.

It was learned by the JEWELERS' CIRCULAR-WEEKLY's correspondent that about six weeks ago—perhaps longer—Morgan was endeavoring to secure a loan from one of the city banks. He referred the bank to a wholesale jewelry house, and the bank officials communicated with the firm to ascertain something about Morgan's standing.

Last March Adolph Goldsmith secured a judgment against Morgan for $539, and the Sheriff of Allegheny County served the execution, but it was promptly satisfied by Morgan, who continued in business without further interruption on the part of his creditors.

Up to last Sunday it was thought that the jeweler had been the victim of a murder. There was every apparent evidence that he had been a victim of a dastardly crime. But the more the police have investigated the more they are of the opinion that Morgan is not dead or injured.

Various stories, however, are told in connection with his strange disappearance. There are persistent rumors that when he left his home he had anywhere from $900 to $2,000 on his person, as well as much costly jewelry. He is said to have taken a tray of diamonds with him when he made the trip to Verona Saturday night of last week. The day before he was last seen, however, he told a haberhasher that two strange men had visited him in the store and had acted in a most suspicious manner. Morgan said that they had talked to him about residents of Verona; that one of the men attempted to make away with a diamond scarf pin which he was showing them. It is said that the night Morgan disappeared he wore a diamond in his shirt front, and the broken stud, sent through the mails to Supt. C. F. Adams, of the Lawrenceville post-office, shows that the gold had been cut with an instrument, thus removing the part which contained the gem. Charles Morgan, the father of the jeweler, places the value of the rings picked up on the river bank at Verona last Sunday morning at $300.

Two men were arrested early in the week on suspicion of knowing something about the missing man, but later were discharged as they proved an alibi.

The bill in equity filed against Morgan in Common Pleas Court No. 1 still stands. Attorney Howard G. Turner, who filed the papers for the creditors, says that the action is only a friendly one.

Morgan bought out the store of A. D. Munn several years ago, and has conducted the business ever since in the store's present location.

PITTSBURG, Pa., Jan. 8.—Mrs. Lydia May Morgan went into Common Pleas Court to-day with a bill of equity and asked for the appointment of a receiver to take charge of her husband's affairs. She says that her husband has disappeared, that his debts amount to $8,000, and that he owns certain property besides his interest in the jewelry business. In addition he carries $12,000 life insurance.

Judge J. M. Swearingen appointed George T. Kroesen temporary receiver, and in addition granted a temporary restraining order preventing the creditors from bringing actions to recover any amounts due them. The receiver is ordered to employ a jeweler to take charge of the missing man's stock and to look after his business.

The receiver was ordered to furnish a bond in the sum of $10,000 to faithfully discharge his duties.

Baltimore Jewelry Burglar Sentenced to Nine Years' Imprisonment.

BALTIMORE, Md., Jan. 6.—Samuel Geiselman, who was convicted, Dec. 11, on the charge of robbing the store of Simon Ruman, 587 N. Gay St., was sentenced, yesterday, by Judge Wright to nine years in the Maryland Penitentiary. The penalty prescribed by the Maryland Code for such an offense is imprisonment in the penitentiary for from three to 10 years. Judge Wright stated that the reason the limit of 10 years was not given was because the jury had made a recommendation of mercy in their verdict of guilty.

The robbery occurred in Mr. Ruman's store on the morning of Sept. 13, last. Ruman was held up at the point of a pistol and bound and gagged. The place was then robbed. The jeweler identified both Geiselman and Reiche, who was arrested with Geiselman, but the case of Reiche was severed from that of the convicted man because of the absence of several witnesses in his behalf.

Receivers Appointed for Assets of John H. Twelback, Baltimore, Md.

BALTIMORE, Md., Jan. 7.—Thomas E. Sanford and Jacob Myer were appointed receivers for the assets of John H. Twelback, 1026 S. Charles St., by Judge Morris in the United States Court. As stated in THE JEWELERS' CIRCULAR-WEEKLY last week, Twelback's troubles began with the alleged misappropriation of a gold watch belonging to one of his customers.

The receivers were appointed after the jeweler had been adjudicated a bankrupt, and they were authorized to continue the business for 20 days. They bonded for $2,000 and will act until a trustee in bankruptcy is selected. The receivers were appointed upon the petition of J. Engel & Co., Thomas E. Sanford and Max Kohner, who have claims for $206, $251 and $452, respectively.

It was alleged in the petition that Twelback obtained from Engel & Co., Dec. 8, on memorandum, three diamond rings and two gold watch cases, valued at $200, and pawned the jewelry on the same day. The petition also stated that Twelback had absconded, Dec. 20, and that his store had been closed since then. He was arrested Dec. 22.

Two Separate Bankruptcy Petitions Filed Against M. A. Pereira, Detroit, Mich.

DETROIT, Mich., Jan. 7.—Two separate petitions in bankruptcy have been filed by creditors of Meyer A. Pereira, who conducted a jewelry and dry goods store at 1180 Michigan Ave. Pereira filed a trust mortgage with the city clerk, Dec. 29, scheduling debts of approximately $6,500, and naming Alexander Friedman as trustee.

The latter advertised a sale of the stock to be held Jan. 5. On Jan. 4 a petition asking that Pereira be declared a bankrupt was filed on behalf of Kunz & Rogers and the E. H. Pudrith Co., Detroit, and Selz, Schwab & Co., Chicago. Edward A. Rogers was made receiver and an amended bill in the case was filed Jan. 6. On Jan. 5 another petition was filed in behalf of Burnham, Stoepel & Co., the Michigan Shoe Co. and the Newland Hat Co., of this city. Action on this was deferred.

Among Pereira's creditors in the jewelry line are: C. A. Berkey Co., $340; Charlesworth Optical Co., $50; E. H. Pudrith Co., $146; Kunz & Rogers, $266; Luths, Dorweld, Haller Co., $75; Louis L. Gray, $483; Scribner & Lochr, $310; Selz, Schwab & Co., $141.

This is the only bankruptcy case in the jewelry business started at Detroit since Jan. 1.

H. J. Pippitt, Port Jervis, N. Y., has enlarged his show windows and increased his lighting facilities, several new electric lights having been installed.

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Death of Adolph Wallach.

Adolph Wallach, who founded the firm of A. Wallach & Co., manufacturers of chains, in New York, and who retired from business many years ago, died suddenly Sunday at his late residence, 12 E. 63d St. He was one of the largest makers of gold chains in the business in the '70s, and was well known by the older generation in the trade.

Adolph Wallach was born in Galgocz, Hungary, where he spent his early life When he was about 27 years old he came to this country and started to work for the old firm of Downing & Co., with whom he remained about a year. He then went in business for himself, with a factory in the old Odd Fellows' Hall at Grand and Center Sts. The business was moved from there to 209 Grand St., where it remained 10 years. About 1857 his brother, Anthony, now deceased, became a member of the firm, and the business was conducted from that time as A. Wallach & Co.

About 1878 Adolph Wallach retired, and the business was conducted by his nephews. The present address of the concern is 37 Maiden Lane.

The funeral services were held Monday at 10 A. M., with interment in the Cypress Hills Cemetery.

Deceased is survived by a sister.

Importations at the Port of New York.

Weeks Ended Jan. 2, 1909, and Dec. 31, 1909

	1909.	1909.
China, glass and earthen ware:		
China	$40,404	$22,495
Earthen ware	8,319	11,107
Glass ware	26,632	12,079
Optical glass	459	454
Instruments:		
Musical	8,531	6,822
Optical	5,758	6,663
Philosophical	1,709	1,067
Jewelry, etc.:		
Jewelry	6,905	13,784
Precious stones	582,999	508,9[illegible]
Watches	16,043	15,[illegible]50
Metals, etc.:		
Bronzes	202	5,672
Cutlery	16,305	22,[illegible]
Dutch metal	66	[illegible]
Platina	27,482	46,780
Plated ware	.....	[illegible]
Silverware	1,832	[illegible]
Miscellaneous:		
Alabaster ornaments	10	262
Amber	5,367	[illegible]
Beads	2,488	[illegible]
Clocks	8,127	3,117
Fans	4,388	1,[illegible]
Fancy goods	3,188	7,9[illegible]
Ivory	716	22,428
Ivory, manufactures of	44	17
Marble, manufactures of	12,346	14,0[illegible]
Statuary	3,116	5,807

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 3.—Joseph Fahys & Co.	921	919	[illegible]9
vs. Solidarity Watch Case Co.	833	906	841
Jan. 5.—Cross & Beguelin	912	941	926
vs. J. J. Donnelly	778	758	78[illegible]
Jan. 7.—Mumford & Galaway	897	875	8[illegible]
vs. Tiffany & Co.	826	846	84[illegible]

STANDING OF THE CLUBS.

	Won.	Lost.	High score.	Per cent.
Wm. Barthman	21	6	990	777
Joseph Fahys & Co.	19	8	1,012	[illegible]
Hayden W. Wheeler & Co.	19	8	939	[illegible]
Cross & Beguelin	15	9	1,013	625
Tiffany & Co.	13	8	987	619
Robt. H. Ingersoll & Bro.	15	12	945	555
Ilgen & Wakefield Co.	10	17	930	370
Mumford & Galaway	8	19	934	[illegible]
Solidarity Watch Case Co.	5	16	927	[illegible]
J. J. Donnelly	1	23	825	042

Interesting Suit Over Trade-Mark on Silver.

United States Court Hears Argument on Motion of Gorham Mfg. Co. for a Preliminary Injunction Against F. & M. Weintraub.

Judge Lacombe heard arguments in the United States Circuit Court for the Southern District of New York, last Friday, in the suit brought by the Gorham Mfg. Co. against F. & M. Weintraub, 403 Broome St., New York, growing out of the alleged infringement of the trade-mark of the lion, anchor and G used by the Gorham Mfg. Co. on sterling silverware. A restraining order covering the same matter is now in force against the defendants. Decision on the motion for a preliminary injunction has not as yet been announced.

The claimant says that the defendants have manufactured and sold silver-plated ware of inferior quality to the solid or sterling silverware made by the Gorham concern, but of the same general type and appearance, and have used upon the silver-plated ware the trade-mark of the Gorham Mfg. Co., consisting of the lion, the representation of an anchor and the letter "G" in old English type; and that they have displayed the figures in substantially the same size, style and appearance as is done by the plaintiff concern. It was asked that the defendants be enjoined by the court from using the trade-mark, and be made to pay to the complainant the damages so far actually sustained by it.

When the motion for a preliminary injunction pending the trial of the suit was called, Friday, Mr. Morrill, of Mason, Fenwick & Lawrence, the attorney representing the Gorham Mfg. Co., stated the nature of the litigation briefly and argued that the trade-mark in question had been used by the complainants for many years on sterling silverware, and that the sale of even a few pieces of the inferior plated ware made by the defendants and bearing the sterling Gorham trade-mark would be ruinous to the business, and years from now would redound to the disadvantage of the concern. If the mark were allowed on the cheap plated ware, he argued that the public would be misled and much harm done.

Attorney Benno Loewy, for the defendant, argued at some length in opposition to the granting of the preliminary injunction against the defendants and submitted a number of affidavits in support of his contentions that the complainants were not entitled to it. He presented several exhibits to show that the "lion" and the "anchor" and the letter "G" had been used in England as hall marks long before the complainant concern was in existence, and produced authoritative books on the subject of hall marks to prove that the "lion" on a piece of silverware indicates that it is sterling; and the anchor, that it was made in Birmingham, England, and the letter "G" the year mark, denoting that it was made in 1831. He said that anyone at all familiar with English hall marks, as they are called, would readily be deceived into believing that he was buying a piece of old English silverware made in Birmingham in 1831 if he purchased an article of silverware thus marked, as there was absolutely nothing upon the silverware to indicate that it was made by the Gorham Mfg. Co. He claimed that these hall marks were known the world over and recognized as such, and attacked the Gorham Mfg. Co. for using them. Mr. Loewy argued that the use of these panels placed side by side did not constitute a trade mark, and that the complainant concern should not be permitted to establish its right to the exclusive use of three such panels.

The attorney cited a court decision which held that a trade mark is a man's commercial signature, and that he can use only one trade mark on the same article, and then produced a book written by Mr. Buck, curator of metals at the Metropolitan Museum of Art, New York, which showed a trade mark in the shape of a seal with surrated edge, having at the top the words "trade mark," and below the word "sterling," and embracing the three panels containing the lion, anchor and the letter "G," which was used in 1888 on sterling silverware by the complainant company. He pointed out that in registering the trade mark under litigation the Gorham Mfg. Co. claimed that it had been "continuously used by said corporation since 1853," and then asserted that there was no such corporation in existence at that time.

Attorney Loewy claimed that his clients, F. and M. Weintraub, are Russians, who learned their trade in that country, and that they never heard of the Gorham mark until it was called to their attention by the present suit. He said they were ignorant of the trade mark laws in this country, and used punches to mark ware, indiscriminately. In proof of this assertion he produced 10 pieces of plated ware made by defendants and taken from the same show case which had one of the marks in question, and also submitted a number of punches. He said the defendants had never adopted three punches of any kind to indicate a trade mark, and had never imitated pieces of silverware made by the Gorham Mfg. Co. He called attention to the business cards and stationery of the defendants, which set forth that they make reproductions of old English ware. He said the defendants never represented or sold their goods as solid silverware or as having been made by the Gorham Mfg. Co.

Mr. Morrill, representing the complainant concern, in reply to the arguments made by the defendants, stated that the court had listened to a lecture on English hall-marks. Admitting for the moment that the marks indicate what it is claimed they do in England, does it apply in the United States? he asked. He showed that the Gorham Co.'s trade-mark had been used for years and had been established by use and registered at the Patent Office. So far as the United States is concerned, he said the complainants had the right to the exclusive use of its registered mark. He said the mark of the Gorham Mfg. Co. is known by every dealer in the country and can be relied upon as an indication of quality, and if anyone buys other goods bearing the same mark he is deceived. Although an elaborate argument had been presented showing that the mark had been used in England, no proof whatever had been given that the mark had ever been used in any way by any other manufacturer in the United States other than the Gorham Mfg. Co. Furthermore, there was no proof that the specimens from England had ever in any way entered into interstate commerce, as they were pieces for collection only.

He asked if the lion, as used by the F. & M. Weintraub concern, indicated sterling ware, and pointed out that it was strange that, selecting at random from a number of punches, the three containing the Gorham Mfg. Co.'s trade-mark should be selected. "Why," he asked, "had the Weintraub concern used the particular letter 'G'? Was there anything in the name to even indicate or suggest it?"

Mr. Morrill was skeptical about the "ignorant" Russians being as ignorant as their attorney had pictured them. He said that the inferior plated ware of the defendants had already been placed on the market bearing the infringed trade-mark of the Gorham Mfg. Co., and unless the manufacture and sale of it was stopped it would result in great harm to the complainants, who have an established reputation gained by many years of honest service, and that the public would suffer by being led to buy "trash," which is falsely represented as sterling silverware, made by the Gorham Mfg. Co.

Articles purchased from the F. & M. Weintraub concern bearing a mark so nearly identical with the trade-mark of the Gorham Mfg. Co. as to deceive the purchaser were placed in evidence.

Mr. Morrill also pointed out that the defendants are committing a double fraud. Not only are they imitating the Gorham Mfg. Co.'s trade-mark, he said, but that even if defendant's contention were true, they would be using a hall-mark indicating sterling silverware on silver-plated ware.

In an interview with the attorneys for the Gorham Mfg. Co. after the argument, it was stated by them that every effort would be made to remove all articles of plated ware bearing the alleged infringing mark from the market, as they considered it a very serious detriment to the good-will of the Gorham trade-mark.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	Lon. .999 Basis.	*New York selling price, Basis.*
Jan. 4	24 1-4d.	$0.54¾
" 5	24 1-4d.	.54¾
" 6	24 3-16d.	.54⅝
" 7	24 1-16d.	.54⅜
" 8	24 1-8d.	.54½
" 10	24 3-16d.	.54⅝

George F. Lowell, Freeport, Me., recently sustained a loss of about $100, which is fully covered by insurance, during a fire, which did damage amounting in all to $70,000.



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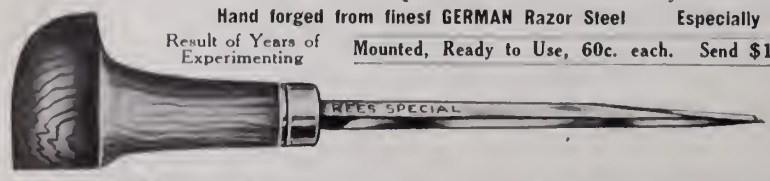
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Bold Attempt at Jewelry Store Burglary Results in Fatal Shooting Affray.

DETROIT, Mich., Jan. 7.—The attempted robbery of Switzer Bros.' jewelry store, on Congress St., Ypsilanti, Thursday night, led to the killing of one man and the wounding of two others. Three youthful toughs from Detroit were the robbers, and two of them will probably be sentenced to life imprisonment for murder, while the third is held on a burglary charge. All had served sentences in the State reform school at Lansing.

Henry Harrington, aged 18, and Robert McCormick, aged 20, admit that they decided to go to Ypsilanti to commit a burglary, after evading arrest in connection with previous burglaries in Detroit. They met Carl Billings, aged 20, at the railroad station and persuaded him to go with them. About 11 o'clock they broke in a window of Switzer Bros.' store. Two of the boys went inside while the other remained without.

Night Watchman William Morey saw them rifling the showcases and opened fire. The boys escaped and an alarm was immediately given. At 5 o'clock the next morning, Baggageman Henry C. Miner and Telegraph Operator Morgan Emmett found two suspicious looking young men in the Michigan Central railroad station. They detained them at the point of a revolver, Miner standing guard while Emmett telephoned for the police.

The boys, Harrington and McCormick, attempted to escape, and in the shooting that followed Miner was shot through the neck and died almost instantly. Emmett was shot through the lung and received other wounds, while McCormick received two slight wounds. After this, the boys escaped, but the police were informed of the happening through the fact that a telephone operator had heard the shooting.

Billings had separated from the others after the burglary and was caught separately. All the accused confessed, Harrington and McCormick making mutual accusations as to the actual murder. The charge of murder was first placed against McCormick, while assault with intent to kill was the charge made against Harrington, pending further developments. Harrington admitted that he shot Emmett, who was taken to Detroit Sanitarium in a very serious condition.

The robbers did not succeed in getting away with any booty from the Switzer Bros.' store. Apparently they had no compunctions as to their deeds. They will be tried in March.

It is expected that the Detroit police will keep a more strict watch over the gangs to which the three bandits belonged. There have been a number of burglaries of Detroit jewelry stores within the past year, the amounts taken being small in most instances. The latest attempt of this kind was the smashing of a window in the store of J. Friedberg & Son, 210 Woodward Ave., last week. In this case the thieves were evidently frightened away before they could secure any plunder.

A fire of unknown origin, last week, destroyed the retail jewelry establishment of E. M. McGee, Lebanon, Tenn.

Plot to Rob Jeweler by Tunneling Into His Store Fails and Robber Is Killed by a Cave-in.

The jewelry store of S. Zirinsky, at the corner of Ludlow and Grand Sts., New York, was evidently the goal at which one or more men working together aimed, when a tunnel was begun from beneath the foundation of a newly constructed building across the way. The plot failed, however, when about 35 feet of the tunnel had been completed, and Friday night workmen located the body of Isaac Finkelstein, who was buried in the tunnel as the result of a cave-in.

Who were engaged in digging the tunnel and how long the work has been in progress are questions which the police are trying to solve. They first learned of the existence of the underground passage when Isadore Garbus, a brother-in-law of the dead man rushed into a nearby police station and said that he had heard a man shouting in the tunnel. He said that when he returned home, Wednesday night, to 53 Ludlow St., he had found his sister weeping. She told him that her husband had gone to a cellar in a vacant tenement at 55 Ludlow St. for wood, at 4 o'clock in the afternoon, and had not yet returned. She wanted Garbus to go and look for him. Finally he went, and then rushed to the police station with the information regarding the imprisoned man.

When the police reached the unoccupied building at 55 Ludlow St. they found a large hole in the front wall and a tunnel leading across Ludlow St., as far as they could see. Word was sent to the inspector of buildings, and when he reached the place he found at the back of the cellar a pile of loose earth, thrown there by those who had dug the tunnel. He entered the tunnel and found that it led across the street toward the jewelry store of Mr. Zirinsky. After going about 25 feet he decided not to attempt further progress.

Workmen were at once set to work, and for 26 hours they dug to locate the missing man. Their efforts were rewarded late on Friday night, when the body was recovered.

A cave-in, caused, no doubt, by the passing of a heavy truck overhead, had broken down the walls of the tunnel, cutting off the retreat of Finkelstein, and when they found the body it lay with the head toward the south and on the right side. There were indications that he had made a desperate effort to fight his way out of the tunnel.

Finkelstein was a painter by trade and a deserter from the Rusian army, and probably worked in conjunction with others for a long time in order to advance the tunnel from the steel columns which supported the unoccupied tenements at 55 Ludlow St. The first shaft sunk by the city department missed the body, and another was started Friday morning, which proved successful. The interior of the tunnel had been shored up with pieces of wood, and when the body was uncovered it was found that lying beside it were a screw driver and small scoop, with which the man had evidently worked at the underground passage. In his pockets were a candle and a box of matches.

The police are now working on the theory that more than one man was concerned in the job, and that the goal was more likely the jewelry store than a bank, which is some little distance away. Several new points of evidence support the idea of the confederate. The jeweler received an anonymous postal card, badly spelled and written, saying that the body of Finkelstein and his "helper" would be found in a certain part of the street. The passage was so long that it seems as if more than one must have labored to make it.

Garbus, brother-in-law to Finkelstein, who was held on suspicion when he said that he believed Finkelstein's body was in the cellar, was discharged by Magistrate Breen for want of evidence.

Mr. Zirinsky, when seen by a representative of THE JEWELERS' CIRCULAR-WEEKLY, said that the tunnel was about 10 feet beneath the pavement and had reached to within about that distance of his store. He is of the opinion that there are a number of men implicated in the digging of the tunnel. He is skeptical about their having been able to break into his safes even had they reached the store. At the back of his place of business is a large storeroom in which a considerable quantity of merchandise is stored, which would have been easy of access had the tunnel once reached the basement of his store. The jeweler said that he had in the neighborhood of $50,000 worth of diamonds and jewelry in his safes and that they were protected by electric protection and that he is also a member of the Jewelers Security Alliance. He has been in business 12 years at the present address. He said he had never seen Finkelstein or any of his family, but understood that they had lived in the vicinity for some time.

The jeweler later received a letter warning him to look out for his store.

Creditors of the Gem Jewelry Co., Kansas City, Mo., Now in Bankruptcy.

KANSAS CITY, MO., Jan. 5.—The following schedule of the creditors of the Gem Jewelry Co., 119 E. 8th St., M. D. Brinkowitz, proprietor, has been prepared by L. R. Manchester, trustee, 606 Waterworks building:

Stern, Dreiblatt & Co., $1,605; Schneiger & Michaels, $616; Saffir Bros, $682; Bonner Mfg. Co., $683; M. Carlton, $674; Korones Bros., $300; Kantor & Sheff, $450; S. D. Sudnoff, $1,029; J. Blatt, $800; J. W. Cook & Co., $200; M. R. Silverman, $400; S. D. Binkowitz, $1,000.

Proceedings will shortly be had to declare the company bankrupt, after which a sale of the stock will take place under the jurisdiction of the Bankruptcy Court.

Isadore M. Kosminsky, Doing Business as Rose Jewelry Co., St. Louis, Mo., Files Petition in Bankruptcy.

ST. LOUIS, MO., Jan. 5.—Isadore M. Kosminsky, doing business as the Rose Jewelry Co., 612 Franklin Ave., filed a voluntary petition for adjudication in bankruptcy in the United States District Court, Tuesday. He gave his assets as $10,105 30 and his liabilities as $11,738.46, and unsecured claims $10,138.46.

He was adjudged a bankrupt by the court and the matter was referred to Referee in Bankruptcy Coles.

The Rose Jewelry Co. has been in business at the location named only about a year. Before that Mr. Kosminsky was interested in a jewelry business further west on Franklin Ave.

Career of the Late D. C. Dusenberry.

MIDDLETOWN, N. Y., Jan. 8.—The death of Col. D. C. Dusenberry, which occurred at his home, 14 South St., Jan. 2, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, removed from this city one of the oldest business men in the State, Mr. Dusenberry having been for 71 years in the jewelry trade. Fifty-seven years ago, when Middletown was scarcely more than a hamlet, Mr. Dusenberry, then a young man, whose sole possessions were a kit of tools and a determination to succeed, embarked in the jewelry business in a window of the store conducted at that time by Ira Moore, which is now the pharmacy of Ferris M. Pronk.

Colonel Dusenberry was born near Amity, N. Y., March 3, 1818. He was one of a large family of children, and at an early age began doing for himself. When 16 years old he went to Goshen, at that time one of the most important places in this section, and secured a position as apprentice in the watchmaking trade with David Worden. He also took up the work of manufacturing silver spoons, which in those days were all made from silver dollars. Four years later he left Goshen to come to Middletown.

A few years after he started in business here he removed to the store that is now occupied by Rensselaer H. Ayres as a grocery, where he placed in a small stock of clocks and watches. Not long after he purchased the lot upon which his block on North St. now stands, for which he paid $500.

In 1882, feeling the need of more commodious and modern quarters, he built the store which he had since occupied. On March 1, 1893, Mr. Dusenberry took into partnership his son, D. Willis Dusenberry, and the business was continued under the firm name of D. C. Dusenberry & Son.

Colonel Dusenberry filled a number of positions of honor. He was a charter member of Hoffman Lodge No. 412, F. & A. M., and a trustee of the Middletown, Unionville & Water Gap Railroad Co. He was a president of the Board of Trade when it was reorganized a few years ago, and a director in the Orange County Trust & Safe Deposit Co. and the Middletown Straw Hat Works, and was also a trustee of the Middletown Savings Bank.

Funeral services were held, last Wednesday at 2 P. M., from his late residence, the officiating clergyman being the Rev. F. H. Smithers, Jr., rector of Grace Church. The surviving relatives are his son and two daughters, Mrs. F. W. Towner and Miss Clara Dusenberry.

Two panes of glass were cut from one of the rear windows in the jewelry store of H. Best & Son, 33 N. Main St., Dayton, O., recently, and it is believed that a burglary was contemplated. The stock, however, was unmolested.



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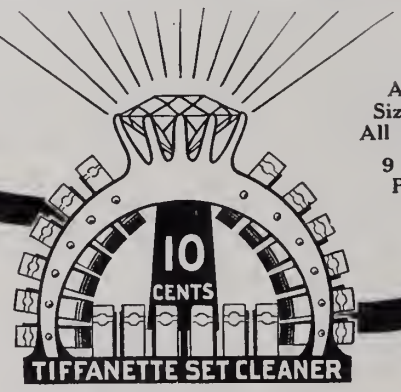
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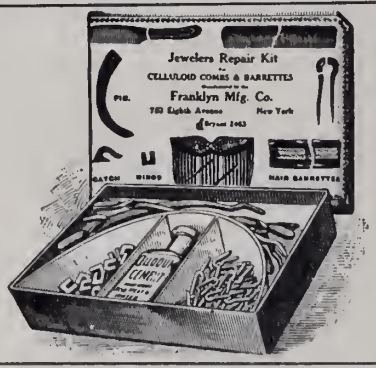
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Southern Jewelry Traveling Salesmen Formally Organize at a Banquet Held in New York.

A few weeks ago a number of southern jewelry traveling salesmen from New York met by chance in New Orleans, and in a room of one of the hotels in that city discussed plans for forming an organization to be composed of jewelry salesmen who travel south of Mason and Dixon's line. The idea met with favor, and when the salesmen returned to the metropolis the subject was discussed further, and it was decided to hold a banquet. Notices were sent out to the various salesmen, announcing a dinner to be held at Café Martin, Monday night, which proved to be a most enjoyable gathering in every way.

Salesmen from over 50 New York houses were on hand and joined in forming a permanent organization, to be known as the Southern Jewelry Travelers' Association, and officers for the ensuing year elected.

The "knights of the grip" who spend portions of each year in the sunny south meet more often while on the road than is the case with travelers covering other territories, and because of this a friendship has grown up among them which reaches beyond the circle of business acquaintanceship and blends them into a body of friends who are always ready to lend a helping hand whenever a southern traveler needs assistance of any kind. They are a clannish lot, these men who travel into the land of sunshine, and to them no one compares with a fellow traveler. Old men and young alike have this same feeling for one another, and often the older traveler takes the beginner in tow and in every way helps him establish a business acquaintance among the southern jewelers. Therefore they possessed all the elements necessary to establish a fraternity except the formal organization which was accomplished at the banquet.

The diners began to gather at Café Martin about 7:30 P. M., and spent a social half hour in renewing old friendships and in forming new ones. A little after 8 P. M. the travelers gathered in a room adjoining the private dining-room engaged for the banquet, and "Gus" Winter stated the object of the dinner. He told of the meeting at New Orleans, and what those who were there had in mind. The meeting was then organized with Mr. Winter as chairman and William Kinscherf, Jr., as secretary. It was voted to form a permanent organization. The chairman read a letter from Lon D. Reynolds, expressing his regret at being unable to attend the initial banquet, and voicing best wishes for the success of the organization. Telegrams from C. W. Thomas and others were read, also expressing regrets. The meeting then adjourned. By that time many were casting wistful glances at the banquet hall. Dinner was soon announced, and each found his seat, which was indicated by a place card.

Chairman Winter occupied the place of honor at the head of the table, which was decorated with flowers and fruit and presented a most pleasing appearance. Just before the first course was served, the photograph man got in his deadly work, and from that time things moved merrily on.

The menu was as follows:

MENU.

Céleri. Olives.
Artichaut à la Grecque.
Huitres Blue Points.
Potage Ledoyen.
Sea Bass Ménagère.
Mignon de Bœuf Niçoise.
Haricots Verts Sautés.
Pommes Croquettes.
Pigeon Rôti.
Salade.
Glace Nesselrode.
Friandises.
Fruits.
Café.
Sauternes.
Pommery Brut.

The first toast was to the success of the new organization, and this was followed by a silent toast to the memory of John Goodwin, who as a southern traveler was known and loved by all the salesmen.

To Morris Lissauer was paid the compliment of the organization in a hearty round of thirst-quenching beverage. He was greeted as the dean of southern jewelry travelers. In replying to the ovation, Mr. Lissauer spoke of early experiences as a traveler in the south. He said he had traveled the territory for 38 years and had only been sick two days during that time. He told of the early inconveniences of the railroads before the days of the Pullman cars and of trips he had made by stage coach. He spoke of a better moral condition now existing among southern travelers than was once the case, and said he was proud of it and hoped it would continue. Mr. Lissauer has a fatherly interest in many of the younger salesmen, and has been of much assistance to them. Perhaps no jewelry salesman in the south is better known than he is, and certainly none are more generally favorite.

Frank Gibson, next to the oldest traveler, and Louis Cohn, who has given up the road work, came in for their full share of attention, as did many others.

When coffee and cigars were reached, it was decided to appoint a committee of five who should select officers for the ensuing year. They reported the following names, which were unanimously accepted: President, A. E. J. Winter; vice-president, Morris Lissauer; secretary and treasurer, William Kinscherf, Jr.; directors, Louis Bernheim, Arthur Rosenberg, Charles Stiner, Edward Childs, Joseph Finley and Richard A. Hunken. The officers of the new organization will draw up a constitution and by-laws, which will be submitted to the members.

When the nominees had been declared elected, President Winter made a few apt remarks in which he thanked the salesmen for the honor shown him, but said that he had no idea of becoming the president when the society was under discussion. He consented to serve and asked for the cooperation of every one of the travelers in making the association a success. It was explained that there are over 100 New York jewelry salesmen who travel in the south and that the organization should include all who are eligible.

The salesmen who were the prime movers in organizing the southern travelers, and who are deserving of a large share of the credit for the success of the banquet, are: A. E. J. Winter, R. A. Hunken, William Kinscherf, Jr., L. D. Reynolds and George Schluter.

Among those present were: Irving Blatt, Harry Blackman, Louis Bernheim, Jerry Bernheim, Jules Biek, Edward Childs, B. J. Clark, Rodney Carr, Louis H. Cohn, Louis Freund, Joe Finley, Leo Goldschmidt, Frank Gibson, R. A. Hunken, Arthur Hirsch, B. J. Hirschorn, A. M. Haring, Jack Kidder, Charles Krugler, William Kinscherf, Jr., Milton Keppler, Morris Lissauer, Al. Mayer, Abe Lowenthal, Louis Nusbaum, Louis Orr, Zach Oppenheimer, Arthur Rosenberg, Mr. Sherwood, Charles Stiner, Sydney C. Straus, Jules Schuman, Roy Strasburger, Royal Smith, Louis Wolfsheimer, Jake Zinemann, Percy Wrayton, Jack Jepson, G. N. Wallace, Sig. Jacobson, Al. Eckert and J. W. Nevis.

Banquet Notes.

Louis Freund looked happy.

* * *

"Dixie" was the favorite song.

* * *

The southern railroads got theirs.

* * *

Everybody was a "jolly good fellow."

* * *

The menu cards were tastily gotten up.

* * *

Louis Bernheim helped the good cause along.

* * *

Why didn't Jake Zinemann wear his green vest?

* * *

Al. Eckert was on hand to enjoy the good things.

* * *

Billy Kinscherf, Jr., was busy collecting in the coin.

* * *

Songs by Gus Winter and Royal Smith were much enjoyed.

* * *

The banquet committee is to be congratulated on the success of their efforts.

* * *

The sextet harmony club will probably (?) become a permanent organization.

* * *

Morris Lissauer was hailed as the "Grand Old Man" of the southern travelers.

* * *

Dick Hunken was busy making everyone feel at home. He had the right word at the right time for everyone he met.

* * *

The southern travelers are a jolly bunch and have got the right spirit. Competition only strengthens their friendship.

Owing to a misunderstanding between the opticians and the jewelers of Indiana a mistake was made in setting the time for their respective meetings. It was originally intended to have both associations meet the same week in February, but the opticians, through this error, selected their date for the week of Feb. 9, instead of the following week. In order to have theirs about the same time the jewelers have decided to hold their convention on Feb. 7 and 8, so that the opticians' meeting will follow. This will make it possible for many to be present at both meetings, and ought to be an added incentive for a much larger attendance. An interesting programme is being prepared, and special rates of $2 per day have been secured at the Grand Hotel for members during the convention.

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Annual Productions

1906	Mono	2000 Glasses
1907	Mono	4000 Glasses
1908	Mono, Porrop	5000 Glasses
1909	Mono, Octo, Minrop, Monrop, Helrop, Basrop . . .	8000 Glasses
1910	Besides the above, new patterns are coming out	

LONROP STAROP MAXROP STAILROP

Progress Made in the Work of the New York State Retail Jewelers' Association.

UTICA, Jan. 10.—There will be an important meeting of the Executive Committee of the New York State Retail Jewelers' Association in this city this month, the date to be announced by President Evans in a few days. Gratifying results have been obtained in the association's campaign to have manufacturers and jobbers stop competing with retailers in certain lines of selling, and many assurances have been received that the manufacturers and jobbers will keep out of the retailers' field.

The retailers claim that they have not received fair treatment in this line, especially from among jobbers who have been selling large quantities of silverware at wholesale prices.

The jobbing interests have practically decided to stand by the retailers. Houses which decide to do this will be announced to the trade later, and those who refuse to stop making retail sales may be discriminated against by the retailers throughout the State.

The State association now has 130 firms represented upon its membership rolls, with no special efforts to secure new members. It is expected that by the annual meeting in May the association will number 200 live retailers, practically all outside of Greater New York. The Executive Committee intends to circularize the State in a campaign for membership and the preservation of the retailers' interests against those of unfriendly jobbers.

The May meeting in Rochester will be an event in the history of retail jewelry lines. The meeting will be held on May 27 and 28, and the Rochester jewelers are planning a fine time. There will be sessions in the morning and afternoon and entertainment in the evening, automobile rides and a banquet in conclusion. The Executive Committee and President Evans believe that better results will be had by the substitution of live discussions rather than by devoting the time to listening to prepared addresses on various subjects. The discussions will be along the lines of general interest to the retailer.

Members of the retail associations in Syracuse and Rochester will be invited to Utica at the time of the Executive Committee meeting and entertained by the local association. The latter is planning the arrangements.

It is expected that there will be a meeting of the Legislative Committee of the State association at Albany later in the month. There may be some legislation in the Legislature this Winter which will affect the retail jewelers, and action by the State association, if deemed necessary, will be taken.

It was reported, last week, that J. H. Birch, who has conducted a jewelry and drug business at Wrightsville, Ga., for the past three or four years, has made an offer of settlement with his creditors on the basis of 25 cents on the dollar. Mr. Birch succeeded J. H. Flanders after having previously been in business in Macon and Richland, Ga.

Thirty-fifth Annual Meeting of the Stationers' Board of Trade Held in New York.

The 35th annual meeting of the New York Stationers' Board of Trade was held Tuesday of last week. The meeting was called to order by President Henry C. Bainbridge at 3.30 P. M. After roll call the minutes of the last regular meeting were read and approved. The president then read his annual report, which was followed by the usual report of the treasurer and the executive committee.

The report of the executive committee, of which James C. Aikin is president, showed that at the present time reports of the standing and credit of 75,246 people had been revised, of which 2,964 are new names received during the year.

During the past year the committee sent to members for information 6,751 inquiries. The number of weekly circulars issued was 8,300, in addition to which there were also issued 600 special circulars.

In the collection department there have been received 3,119 claims for collection, aggregating $145,326.85. Collections to the amount of $60,491.31 have been made through the office, and nearly $50,000 was paid direct to members.

In the bankruptcy department during the past year 394 new cases, including 1,234 claims amounting to $115,616.39 were opened. Seventy cases amounting to $16,311.52 were paid in full, and 252 cases amounting to $130,677.87 were compromised or settled through the bankruptcy court. Creditors have been paid through this department proceeds of $30,531.77. The books have been audited monthly and bills have been paid regularly each month.

H. M. Condit, secretary and treasurer (formerly secretary of the Jewelers Board of Trade), in his report, showed a balance on hand of $4,734.83.

The following executive committee was elected for the ensuing year: James C. Aikin, of the Aikin, Lambert Co.; Thomas P. Bacon, Henry C. Bainbridge, Arthur C. Bainbridge, Carl M. Bernegau, William B. Boorum, Jr., Charles A. Burkhardt, Eberhard Faber, Stephen Farrelly, William A. Gray, Arthur P. Jackson, Chas. S. Kiggins, Chas. F. Kimpton, Frederick P. Seymour, David A. Tower, Samuel E. Vernon, Samuel Ward, and Franklin Weston.

The firm of Hurvitz Bros. & Blume, engaged in the wholesale jewelry business at 404 Central building, Rochester, N. Y., was dissolved, Jan. 7, by reason of the retirement of Benjamin Hurvitz from the firm. The business will be continued at the same place and under the old firm name by Michael Hurvitz and Abe Blume, who assume all indebtedness of the firm, and to collect all accounts.

Jewelers are always interested in stories which tell how men's lives have been saved by watches. The latest item in this line comes from Albion, N. Y., and concerns Riley Sheldon, a prominent farmer. Sheldon was hunting rabbits at the time of the accident, and while crossing a log slipped and fell. He discharged his gun in such a manner that the charge of shot was directed against his lower right-hand vest pocket. His watch received the force of the charge.



Alfred Soucy recently opened a store at Portland, Me.

C. E. Rozell has engaged in business in Compton, Cal.

Van de Car & Jasmann is the name of a new concern at Jacksonville, Ore.

Theo. Leubuscher has opened a new jobbing house in Milwaukee, Wis.

Peary Russell contemplates engaging in the retail jewelry business in Alachua, Fla.

A watch and jewelry repair shop has been opened in Inglewood, Cal., by J. A. Grant.

George Brandenburg and M. Graham have established a general jewelry manufacturing and engraving business in the Broadway Central building, Los Angeles, Cal.

Edward Krebser intends to open a retail jewelry store in the Lawe building, on Wisconsin Ave., Green Bay, Wis., in the near future. He will make a specialty of watch and clock repairing.

Edward Forestier, for many years with Carran & Green, San Francisco, Cal., has engaged in business on his own account in the same place, as a wholesaler and manufacturers' agent, in the Koenig building.

Pacific Northwest.

Carl Adler, of Baker City, Ore., has just purchased a new 8,000-pound fire and burglar proof safe.

C. R. Smith & Co., Goldendale, Wash., secured the services of L. C. Moore during the holiday rush. Mr. Moore is one of the well known salesmen in the northwest.

The police are believed to have captured the robber of $4,000 worth of goods from the Knox store at Huntington, Ore., in the arrest of an unknown suspect. The goods are believed to be cached not far from Huntington, and the police are now trying to secure a confession from the man.

A man was arrested in Pendleton, Ore., recently on suspicion, but was released shortly as no specific charge could be made against him. When taken into custody over $1,000 worth of diamonds, which he was trying to sell, were found on his person. A short time later word came to the town that a man of his description was wanted in Pocatello, Ore., for a large diamond theft, last October.

Hubbard G. Stone, who died last Thursday at his home, New York City, was born at Montgomery, in Orange County, on Feb. 19, 1819. He came to New York when about 10 years old and was employed by a jewelry firm. He began business for himself when about 21 years old at 401 Broadway, and later had another store at Eighth Ave. and 30th St. In 1848 he married Miss Lydia Roach, of Newtown, L. I., who died Jan. 8, 1907.

GORHAM SILVER

A NEW YEAR'S GREETING

¶ To the Jewelry Trade in general, to its friends and customers in particular, the Gorham Company takes pleasure in extending a cordial and hearty New Year's Greeting.

¶ Advantage is, however, taken of the opportunity to emphasize the fact that in regard to each department of its varied silversmithing activities assurance may be given of an output during the coming twelve months which shall exceed that of all former years in originality and attractiveness.

¶ Consistent progress, in a word, will in future as in past years remain the basic principle of the Gorham Company's success.

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THE JEWELERS' CIRCULAR
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY
THE JEWELERS REVIEW

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.

L. J. Mulford, Pres. & Treas. V. S. Mulford, V.P. & Sec.

11 JOHN ST., COR. BROADWAY, NEW YORK.

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41ST ANNIVERSARY NUMBER

In accordance with its regular custom THE JEWELERS' CIRCULAR-WEEKLY will celebrate its anniversary with the issue of February 2.

These yearly specials have become a well-recognized feature, and are anticipated and read with thorough appreciation. The many special articles, the numerous half-tone illustrations and the other unusual features attract the closest attention of the trade, thus offering extraordinary advantages to advertisers. There is no other possible means by which you can circulate your announcement so effectively and at so small cost.

Advertising space in this number should be reserved as soon as possible. All copy for new, and changes for old advertisements must be received by January 25 to insure publication.

Failures During 1909.

LOOKING on it from all sides the year 1909 shows marked improvement in the business world over the preceding year, and in many lines even over the year 1907. A very good indication of the improved condition is to be found in the analysis of the failure of these years, and a glance at the statistics compiled by R. G. Dun & Co. shows that the financial condition of manufacturing and trading lines improved considerably during this period, as is indicated by the large decrease both in the actual number of insolvencies and the amount of the liabilities. The tables published in the last issue of *Dun's Review* indicate exceptionally uniform improvement in almost every industry. According to these tables the total manufacturing, brokers and trading failures of the year just passed were 12,924, with liabilities of $154,603,465, as against 15,690 failures in 1908, with liabilities of $222,315,684.

According to the same authority the jewelry and clock trade show proportionately an equal improvement, as there were but 263 failures in 1909, with liabilities of $2,431,054, as against 314 failures in 1908, with liabilities of $1,442,987. That the figures have not come down to the average of the years 1905, 1906 or even 1907 (of which seven or eight months were good from a business standpoint) is indicated by a comparison with the statistics of these years, but taking into account the increase in business, last year was but little worse than the normal; there were 182 failures recorded for 1907, with liabilities of $1,698,258; 158 in 1906, with liabilities of $1,416,011, and 193 in 1905, with liabilities of $1,639,554.

The failures in the jewelry trade during December are listed as 12, with liabilities of $507,936, as against 19 in December, 1908, with liabilities of $112,285; 15 in December, 1907, with liabilities of $119,996; 14 in December, 1906, with liabilities of $107,631, and 16 in December, 1905, with liabilities of $91,288. Eliminating from this one reorganization of an old house which is here listed as a failure with liabilities of $400,000, the 11 failures last month would have amounted to but about $100,000, practically a normal figure for the last month of the year.

Cheaper to Buy at Home.

THERE was a sermon epitomized in the following brief paragraph taken from the Jamestown (N. Y.) *Journal*.

Two Americans have been sentenced to prison for defrauding Paris jewelers. If all Paris jewelers who had defrauded Americans were sent to prison it is feared not many of 'em would be left outside.

The language as used is made harsh by its terseness because the writer probably does not actually mean that French jewelers as a class are criminally dishonest, the word defrauding being used to a certain extent to mean "getting the better of," or "overcharging." With this interpretation the newspaper paragraph sums up an interesting situation in a few words.

If the American tourist may be made to realize that in 90 per cent. of the jewelry purchases he makes abroad he is *not* saving money, but often is getting less return for the money he spends than he would if he made the same purchases in this country, it would be better for him and better for the jewelry trade here. Unfortunately, however, the tourist has an idea that he saves the amount of duty by buying abroad and because there is a 60 per cent. duty on gem-set jewelry it pays him to purchase these articles in Paris when he is there.

The jeweler owes it both to himself and his customers, therefore, to explain clearly, on every occasion, that the duty at most is 10 per cent. (that on the gems), but this is more than made up for by the extra charge made by all European dealers to Americans, who oftentimes pay 25 per cent. more than do their European brothers for the same article in the same shop. What is more, American jewelers are more careful in their selections, more scrupulous as to the quality of the article they sell and less greedy on profits than are their European competitors.

The American jewelry buyer in Europe is generally looked upon as a "good thing." The sooner he realizes this the sooner he will begin to save the overcharge to which he is now subject, and will see the advantage of patronizing home industry. Paragraphs like the one referred to in the beginning of this article have their place in helping educate the public.

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QUARTERLY REPORT OF
THE NASSAU BANK
at the close of business on the 16th day of November, 1909:

RESOURCES		LIABILITIES	
Loans and Discounts	$6,042,537.37	Capital Stock	$500,000.00
Due from Banks and Bankers	772,656.07	Surplus and undivided profits	464,750.13
Real Estate	4,000.00	Reserved for Taxes	10,000.00
Bonds	158,195.00	Deposits	8,130,877.08
Bond and Mortgage	34,000.00	Cashier's Checks	211,619.22
Cash in Vault	1,905,405.95		
Exchanges for next day's clearings	396,952.04		
Accrued interest not entered	3,500.00		
	$9,317,246.43		$9,317,246.43

Lancaster, Pa.

C. A. Shinneman, Chambersburg, Pa., visited Lancaster, recently.

C. E. Foose, with the Non-Retailing Co., and wife, have been visiting New York.

Charles Jusek was, last week, elected a vice-president of the Lancaster Commercial Travelers.

Christian Charles, Mountville, has taken a position as watchmaker with J. H. Sensenig, New Holland, Pa.

Charles Matt, with G. William Reisner, who was on the sick list, has so far recovered as to be able to resume his duties.

G. Z. Rhoads was, last week, elected a director and secretary of the Lancaster Hotel Co., and H. Z. Rhoads was elected a director.

F. W. Theal, Somerset, Pa.; E. Spencer Hamric, Lexington, Va., and Galen McCauley, Lancaster, have entered the Ezra F. Bowman Technical School as students.

Henry N. Griesinger, a prominent jeweler of Mt. Carmel, Pa., and Miss M. Desdemona, Lawrence, were married, Jan. 7. Mr. Griesinger and his bride have been the recipients of congratulations from the former's many friends in the jewelry trade.

F. A. Peters, of the H. S. Meiskey Co., has returned from a 10 days' trip to New York, Attleboro and Providence, whither he went to purchase advance Spring lines. F. A. Huber and James B. Raumford, of this company, will start in a few days on extended trips, covering their respective territories.

Charles Wiggins, a student of the technical school, has taken a position for a few weeks with H. N. Griesinger, Mt. Carmel, Pa., who has gone west on a wedding trip. The school, which is located at 36 E. Chestnut St., is about to be enlarged by the addition of the third story of 32-34 E. Chestnut St.

Lancaster was recently visited by the following representatives of the trade: Leo P. Weintraab, Manchester Mfg. Co.; Willis B. Ehlers, Ehlers & Co.; H. C. Berdau, Gorham Mfg. Co.; Alfred C. Moss, Manchester-Smith Co.; A. Holzinger, Fred Kaufman & Co.; William Lehmann, Ludwig Lehmann; Mr. Gow, George N. Steere Co.

The clock which for many years furnished the time to the people of Safe Harbor, on the Susquehanna River, has been removed to Mountville, where a tower will be erected for it. The clock was bought many years ago by the citizens and installed at the old Safe Harbor Iron Works, where it remained during all the vicissitudes of that industry. The present owner of the delapidated property claimed it and sold it, the citizens who bought it having mostly removed from the place. The clock continued doing faithful service all through the great ice flood of March, 1904, when the place was submerged.

A stranger called recently at the store of C. H. Meinhoefer, Allentown, Pa., and asked to be shown some diamond rings. He was shown one worth $185 and requested permission to take it next door to display it to a friend. The permission was granted and now a reward is being offered for the return of the gem.

New York Notes.

Jacob Roseman, Elmira, visited his father in this city, last week.

Lewis Hodges has returned to this city from a trip to Pittsburg for the E. A. Potter Co.

Arthur Chase has just returned to this city from a middle west trip for Boss & Baldwin.

Morris Rosenbloom, Rochester, N. Y., spent a part of last week in this city, calling on friends.

J. W. Tice, Chicago representative for Adolphe Schwob, was a New York visitor, last week.

Mr. and Mrs. Wm. L. Mauran, Providence, sailed, Jan. 6, for Europe on the *Kronprinzessin Cecilie*.

George Heywood returned Saturday from a trip through New York State for the Horton-Angell Co.

K. F. Thomas will travel from New York, during the coming year, for the Elgin National Watch Co.

George Semple, representing the W. & S. Blackinton Co., returned Saturday from a trip through New York State.

The firm of David Baskin, 185 Sixth Ave., was changed Jan. 1 to Baskin Bros. The concern manufactures jewelry.

Max Maybaum has been engaged by Davidson & Schwob, 87 Maiden Lane, to represent them in the eastern territory.

A. M. Laird, Prairie du Chien, Wis., was in town, last week, with a number of fine American pearls, which he offered for sale.

Mr. Mead, formerly traveler for the South Bend Watch Co., will hereafter represent Cross & Beguelin, 23 Maiden Lane.

An exhibit of Chinese porcelains, jades and other stones is being given at the Plaza Hotel by a Bond St. (London) jeweler.

W. A. Parker, formerly a traveler for M. A. Mead & Co.'s local office, has engaged to travel for the Rockford Watch Co., during 1910.

The annual meeting of the Jewelers Board of Trade will be held Thursday, Jan. 27, at the rooms of the board, 15 Maiden Lane.

J. G. C. Cottier, of C. Cottier & Son, 65 Nassau St., sailed on the *Kaiserin Auguste Victoria* last Wednesday for Europe on a business trip.

Mr. Levy, of N. B. Levy & Co., Scranton, Pa., was in this city a short time, last week, on his way to Atlantic City, where he will spend a vacation.

W. J. Beard, formerly representing M. J. Averbeck, 12 Maiden Lane, will travel in the interest of Aller Wilmes Mfg. Co., St. Louis, Mo., this year.

The Jewelers Safety Fund Society holds its annual meeting to-day at the rooms of the organization in the Silversmith's building, 15 Maiden Lane.

James L. Hand, auctioneer, at 35 Maiden Lane, is conducting a sale of the stock of L. W. Vilsack & Co., Pittsburg. The concern is retiring from the jewelry business.

The New York office and salesroom of the Central Sterling Co. is now located at 373 Fifth Ave., in the Alvin building. The office and salesroom is under the management of Benj. S. Samuels.

Wm. E. Staiger, a member of the firm of Staiger & Sons, manufacturing jewelers, 2 Maiden Lane, was married Tuesday, Jan. 4, to Miss Mae Timmes, of Brooklyn. The couple are spending their honeymoon in Bermuda.

The local branch of the Wholesale Jewelers' Association will hold a meeting to-night in the 24-Karat Club rooms, at 8 P. M., to instruct a delegate to the National Executive Committee meeting of the association, which will be held in Chicago, Jan 17.

A fine display of trophies, including a number of silver cups, is on exhibition at the 10th National Automobile Show, in Madison Square Garden. The trophies will be ticketed and a pamphlet furnished, telling the names of each, its history and by whom won.

A meeting of creditors of F. Warren Johnson, Washington, D. C., who committed suicide recently, will be held at the offices of E. A. Karelsen, 87 Nassau St., to-morrow at 10.30 A. M., when a committee appointed a short time ago, will submit a report

R. C. Linthicum will hereafter represent M. A. Mead & Co., 15 Maiden Lane, in this city and adjoining territory and in Baltimore, Md. He has been the Baltimore agent of the concern during the past season, but will now devote his entire attention to M. A. Mead & Co.

R. T. Haines Halsey, who gave an interesting and instructive lecture on "Early American Silverware," under the auspices of the Jewelers Board of Trade, at the Metropolitan Museum of Art in New York, in November, has been appointed a member of the Municipal Art Commission for a term of four years, by Mayor Gaynor.

Harry Freudenheim, of Freudenheim Bros. & Levy, returned Saturday from Elmira, where he spent four weeks assisting in settling the estate of J. Lande, deceased, of Freudenheim, Levy & Lande. The Elmira business will be conducted with Joseph Lande, son of the deceased, as manager. Mr. Lande was in New York, during the week, doing his Spring buying.

At Windridge, Briarcliff Manor, N. Y., Jan. 4, Mrs. Martha Boden Carpenter, widow of Harry L. Carpenter, Cooperstown, N. Y., was married to Frederic Carlton Parshall, Plattsburg, N. Y. The Rev. John Howell, rector of All Saints' Church, Briarcliff, officiated. Mr. Parshall is well known to the jewelry trade, having been formerly with the Greenleaf & Crosby Co., in Jacksonville, Fla., but for several years has been the managing partner of the Tuttle & Parshall Co., Plattsburg.

The Merchants Association has sent out the Spring, 1910, announcements of merchant's rates to New York City, together with a slip addressed to merchants in the west and southwest, suggesting that as the rates will not apply direct, they take advantage of those in effect from Central passenger territory. The first series of dates in Central passenger and Trunk line territory are effective Jan. 15 to 18 inclusive, with return trip privileges within 30 days.

A Milwaukee fruit dealer and his bride returned from a trip to Naples, on the *Alice*, last week, and when they reached the pier Inspector John K. Collins discovered a number of jewelry boxes in the possession of the bride and asked her for their former contents. The fruit dealer was searched, but no jewels were found. The woman inspector started to search the bride, when she confessed that she had $500 worth of bracelets, watches and chains sewed in her garments. The smuggled stuff was turned over to the inspector. The two people were taken before the United States Commissioner, who held them for examination.

The "Get Together" dollar dinner of the National Electroplaters' Association of the United States and Canada, which will be held, Saturday evening, at the Hotel Marlborough, Broadway and 36th St., promises to be a decided success, as over 100 tickets have already been sold. The speakers will be Dr. Richard Moldenke, secretary of American Foundrymen's Association, who will speak on the subject, "Get Together"; Dr. W. A. Jones, of the Celluloid Zapon Co., on "Lacquers"; S. D. Benohiel, manager International Chemical Co., on "Cleaning Compounds," and Percy S. Brown, chemist Western Electric Co., on "The Future of Electro-Plating from an Electro-Chemist's View."

Arthur G. Moses, an insurance broker at 50 Pine St., who was formerly president of the Trenton Watch Co., Trenton, N. J., has filed a petition in bankruptcy, with liabilities of $103,313, and no available assets. He has 50 shares of preferred stock and 10 shares of common stock of the Trenton Watch Co., and 100 shares of another stock of no value. Among the creditors are the Trenton Trust and Safe Deposit Co., $33,195, on notes and a judgment; Trenton Banking Co., $8,882, notes; First National Bank of Trenton, $3,808, notes; Riverside Bank, $500, note; Jamaica Trust Co., $4,000, on bonds of the Trenton Watch Co.; John Garrett, Baltimore, $20,000; Catherine Storz, $20,000; M. J. Strauss, $2,250, loans; R. H. Ingersoll, $3,000, lease, and the City of New York, $317, personal taxes for 1907. He owes for laundry, $7; clothing, $416; coal, $184; gas, $18, and telephone, $230.

The members of the 14-Karat Club, an organization of the younger men in the jewelry trade, have decided upon the "Jolly Bachelors," which is now playing at the New York Theater, as the show which they will attend on the night of their annual banquet, Jan. 22. It has also been decided to hold the banquet at the Café Martin, and it estimated that there will be about 75 in attendance. It is planned that the members of the club attend the theater in a body, where the committee in charge has reserved a section of seats. The success of last year's theater party and dinner was so marked that it was decided to follow out the same plan again this year. Negro singers have been engaged to help enliven the dinner party. Speeches of an informal nature will be made by various members of the club. A fine menu has been arranged and everything done which will tend to add to the enjoyment of the evening. The committee in charge consists of William Loeb, president of the club; S. Schweitzer, Wm. Anderson, Jr., B. Jaffe, S. Osterwild and Charles Miller. The affair will be formal. Since the organization of the club, a few years ago, the member-

(New York Notes continued on page 77.)



139 BROADWAY

THE LIBERTY NATIONAL BANK
OF NEW YORK

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DANIEL G. REID, Vice-President — ZOHETH S. FREEMAN, Vice-President
CHARLES W. RIECKS, Vice-Pres. and Cashier
FRED'K P. McGLYNN, Asst. Cashier — HENRY S. BARTOW, Asst. Cashier
HENRY P. DAVISON, Chairman Executive Committee

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Capital, Surplus and Undivided Profits
$3,500,000.00

1851 — The Jeweler's Bank for half a century in the same location — 1910

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ACCOUNTS INVITED

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Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825

81-83 FULTON STREET

CAPITAL, $1,000,000 — **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justif

SAFE DEPOSIT VAULTS

New York Notes.

(*Continued from page 75.*)

ship has increased largely. This is the third dinner it has given.

Harry G. Young will hereafter represent the Gibson-Krugler Co., Newark, N. J., in this city and in the large eastern cities.

H. C. Ostrander is now connected with Reichman Bros., importers of diamonds, 65 Nassau St.

John Hicks, a Long Branch, N. J., jeweler, is being treated in a hospital in this city. He may have to undergo an operation for stomach trouble.

Leys, Christie & Co., 65 Nassau St., have turned over their entire catalogue business, including their good will, to the Peninsular Engraving Co., Detroit, Mich.

Samuel H. Deutsch, son of Reudolf Deutsch, Cleveland, O., is in town and is making his headquarters at the office of H. & B. A. Friedlander, 71 Nassau St.

Leopold H. Herzfelder, of Herzfelder & Kohn, 6 Maiden Lane, returns from Europe, Friday, on the *Lusitania,* after a six weeks' purchasing trip in the foreign diamond markets.

Zimmern, Rees & Co., 14 Maiden Lane, have leased a suite of offices in the Broadway and Maiden Lane building, 170 Broadway. They will occupy their new offices about May 1.

Jules Ascheim is offering creditors 60 cents cas in settlement of claims. which, in the opinion of the Jewelers Board of Trade, will probably be accepted. He is reported to be going out of business.

The firm of Teitelbaum & Whitebook, manufacturing jewelers and diamond setters, 94 Suffolk St., has been succeeded by Berland, Teitelbaum & Whitebook, having admitted J. Berland, formerly of Berland & Nadler.

The many friends of William Bardel, a former manufacturing jeweler and former vice-president of the Jewelers' League, are in receipt of cards wishing them a happy New Year from Rheims, France, where Mr. Bardel is now the American consul.

Isidor Lassner and Edward Anderson, of the Lassner-Anderson Co., 6 Maiden Lane, returned Sunday on *La Savoie* from a trip in France, Germany and Bohemia. They have been away since November visiting the European cities.

Frederick Goldsmith, of Ingomar Goldsmith & Co., 180 Broadway, returned from Europe, Monday of last week, on the *Umbria.* He reports that the diamond market is advancing prices and that it is difficult to get the larger sizes.

A. H. Bridger, a well-known business man of East New York, and brother of Henry J. Bridger, the jeweler of Fulton St., Brooklyn, is being sought by detectives. He disappeared last week on Sunday. The missing man is 45 years old and has a wife and three children.

Charles F. Rohlesberg, a watchmaker on Atlantic Ave., Brooklyn, is among the signers of a petition to the justices of the Supreme Court against the selection of the block bounded by Clinton, State and Livingston Sts. and Sidney Pl., as a site for the proposed new court house.

A. Leo Everett has been appointed receiver in bankruptcy for E. Alter & Son, pawnbrokers at 309 Third Ave., under a bond of $6,000. The liabilities are $30,000, and the assets $12,000. The business has been at 309 Third Ave. for many years, and the Alter firm bought it in 1897.

Ferd. Fuchs & Bros. announce that George W. Harvey is now one of the principals in the firm, Fred. Fuchs retiring. Mr. Harvey was formerly associated with Dominick & Haff and George W. Welsh's Son, and for the past four years has been manager of the Alvin Mfg. Co.'s Fifth Ave. retail store.

The co-partnership existing between Frederick Kaffeman and Jacob Rothschild, under the style of Kaffeman, Rothschild & Co., manufacturers of rings, 51 Maiden Lane, was dissolved, Jan. 10, by mutual consent. Frederick Kaffeman will continue the business under his own name and liquidate for the old firm.

A reward has been offered by Tiffany & Co. for the return of a valuable string of pearls, lost on Friday somewhere along Fifth Ave. The string is described as containing about 60 pearls weighing about 350 grains, and finished with a solitaire diamond clasp. It is believed to have been lost between 44th and 57th Sts. No details as to ownership or disappearance can be obtained.

Pawnbrokers, last week, received a communication from the Mooney & Boland Detective Agency, of 130 Broadway, enumerating a long list of jewelry they are searching for, including a large Roman gold watch, said to be 50 years old, and a woman's watch nearly 100 years old. The agency declined to state to whom the jewels and old watches belonged, but agreed to refund all advances to the pawnbrokers.

The Jewelers Security Alliance received from Jno. C. Dwyer, New Castle, Pa., last week, information to the effect that the window in his store was broken on the morning of Jan. 5, but that, owing to the fact that there was nothing of value in the window the loss was slight. A rock around which was wrapped a damp cloth was used to break the window. The robber escaped, leaving but little clue. The Alliance has also been informed that six rings which were stolen from a tray taken from the store of Arthur Christian, 719 Cherry St., Celeveland, O., a short time ago have been recovered. Five rings are still missing. One arrest has been made.

William Henry Gildersleeve, formerly associated with the Maiden Lane jewelry trade, committed suicide at his home in Caldwell, N. J., Jan. 3, by shooting himself. No other cause than ill-health can be given for the deed. His wife heard the shot, and, hastening upstairs, found him dead. He shot himself above the right ear. The bullet passed directly through his head and, striking the wall, rebounded. Mr. Gildersleeve was employed by Hartdegen & Co., jewelers, in Newark, from November until after the holiday rush.

Notice has been received by the Jewelers Security Alliance that D. D. Williams & Co., Emporia, Ill., were the victims of a check swindler recently. The customer purchased some cut glass and a diamond ring and gave a check for $30 on the Western Exchange Bank, Kansas City. The check was signed by S. J. Howard, but proved to be no good. Investigation showed that the man had been working among other jewelers. He began his operations at Emporia by depositing a small amount of money in a bank, which he quickly checked out. He is described as 23 years old and about five feet seven inches tall. Information has also been received of the burglary of the store of L. T. Ott, San Francisco, Cal., which occurred recently; about $170 worth of goods being taken.

Herrman Marschner was held in $1,000 bail by Magistrate Kernochan in the Jefferson Market Police Court, Sunday, for examination on a charge of stealing a ring valued at $355 from Louis N. Marx, a diamond dealer at 37 Maiden Lane, New York. It is said that the ring is only one of a number of articles obtained from various dealers on memorandum, and that the total value of the goods obtained is about $3,000. Detective McKeon said that Marschner had pawned the jewels, and it is understood that some of them have been recovered. The hearing was set down for yesterday. It will be recalled that Marschner was formerly employed by Oliver M. Farrand, 3 Maiden Lane, New York, for a number of years, and that when in July, 1908, he went away on a vacation it was discovered that diamond jewelry valued at about $5,000 by Mr. Farrand were found missing. Marschner was arrested by Lieutenant Monahan at Jersey City in October, 1908, and turned over to the police in New York. Mr. Farrand did not prosecute the case as the matter was settled and Marschner regained his liberty. Since that time he has been doing a small business in the jewelry district.

A meeting of the banquet, dinner and reception committees who will have charge of the banquet of the Jewelers' 24-Karat Club, New York, which will be held at the Hotel Astor, Thursday, Jan. 20, was held at 3 P. M. yesterday in the rooms of the club and attended by a full representation from all the committees. Charles F. Brinck, chairman of the banquet committee, acted as chairman, and instructions to the members of the reception committee telling them the speakers they were to escort, together with many other instructions, were given. According to present indications there will be over 550 members and guests on this occasion, and the banquet will be the largest ever held in the jewelry trade. The list of guests is a long one, and the speakers include Senators "Jeff" Davis of Oklahoma and Norris Brown of Nebraska, Judge John Proctor Clark, John Purroy Mitchell, president of the Board of Aldermen; Charles S. Whitman, District Attorney; John Temple Graves, editor of the New York *American;* Walter M. Chandler, Rev. Nehemiah Boynton; Rev. Dr. Stephen S. Wise, Rear Admiral Joseph B. Murdock, of the navy; Col. H. K. Bailey, of the army, and a number of others. Among the guests will be the presidents of the Boston, Philadelphia and Pittsburg jewelers' clubs, President Archibald of the American National Retail Jewelers' Association, Mayor Fletcher of Providence, R. I., and others.



WATCH OIL
Per Bottle, 25c.

Another Black Shield Product—

Black Shield Oils

The Product of the Highest Attainment in Oil Manufacturing. Too much care cannot be taken in selecting the right oil.

It's the LIFE-BLOOD of a watch. It will not gum. It is free from acids. Climate has no effect. Every drop of oil in the bottle, even to the very last, is as good as the first.

Try a bottle and convince yourself that it is THE BEST

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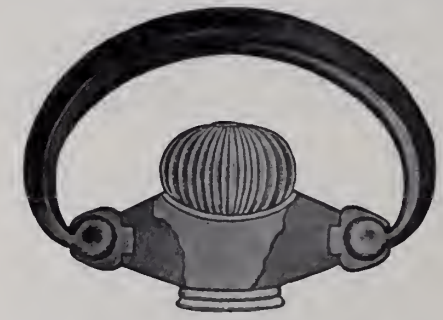
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SWARTCHILD & COMPANY

THE LARGEST WATCHMAKERS' AND JEWELERS' SUPPLY HOUSE IN THE WORLD — HEYWORTH BUILDING, MADISON ST. & WABASH AVE. CHICAGO, ILL.

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS



USE OUR BALL-BEARING BOWS FOR REPAIRING

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.
Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.
Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.

OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS

ANDERSON & CAVENDER



J. T. ANDERSON

Jeweler's Auctioneers

DAYTON, OHIO

Best Talent in the United States

OUR METHOD BRINGS
UNUSUAL RESULTS



F. J. CAVENDER

WE SUCCEED WHERE OTHERS FAIL

Write for Terms, Date and Reference

Harrisburg, Pa.

J. A. Peters will open a store near South Mountain Sanatorium about Feb. 1.

E. S. Loy, of New Bloomfield, has been appointed court house clock repairer of Perry County.

A committee of Huntingdon merchants has been appointed to formulate a plan for a Board of Trade for that town

Some vandal broke the glass of the illuminated watch in front of S. G. Martin's store in Lykens, New Year's Eve.

John Yohe, the jewelry robber who had been in jail here, has been turned over to the York authorities to answer grave charges.

H. W. Huntzberger has decided not to purchase an interest in the W. K. Winters store at Elizabethtown, and returned to Wrightsville.

A charter has been granted at the State Department to Gately & Fitzgerald, a large instalment concern, to open a branch store in Johnstown. The capital stock is $60,000, and the incorporators are M. Fitzgerald, M. J. Bowman and C. O. Mayer.

The Pioneer Social Club, of which Chas. Krouse is vice-president and J. D. Brenner financial secretary, formally opened its new quarters, last week, with a banquet. The club will open a country club in April. The new club rooms are located in College block.

H. C. Claster has taken out a permit to make alterations to the building now occupied by the City Loan Co., at Market and Grace Sts., to the extent of $300. The remodeled storerooms will be occupied by the United Cigar Stores Co. and the City Loan Office.

One local jeweler states that his volume of business during the seven weeks ending Dec. 24, 1909, was as great as for the previous six months of that year. Another reports a 25 per cent. increase over 1908's holiday trade, and all appear to be well satisfied with the 1910 outlook.

At the annual meeting in Waynesboro, Jan. 3, of the Fred Frick Clock Co., these directors were chosen: J. S. Lesher, D. H. Lesher, T. B. Smith, A. B. Sollenberger, Mark H. Landis. Mr. Sollenberger is the only new director, succeeding C. B. Hershey. The reports submitted showed that last year's business was the best in the company's history.

At the constable's sale of the stock in the "Clock Hospital" of H. C. Stewart, 412½ N. 3d St., Saturday, Jan. 8, but one bid was received and the contents of the shop will likely be taken over by the Household Loan Co., a creditor to the amount of $40. Stewart's whereabouts have not been ascertained. He took over 100 watches with him when he disappeared.

Acting upon the representation of counsel, following his confession of the crime, that his client desired sufficient time to prepare for death on the gallows, Governor Stuart has reprieved George N. Schaeffer, the murderer of Jeweler Leopold Ermann, of Philadelphia, until Feb. 10. Schaeffer was to have been executed Jan. 4. The State Board of Pardons meets Feb. 2, but it is not thought any further effort will be made to postpone the execution. Schaeffer made a confession to his spiritual adviser, Rev. Robert M. Kern, in which he stated that robbery was not the motive of the crime, which was committed in a fit of anger after Ermann had teased him about getting married

Meyer Baturin, 422 Market St., who has offered to settle with 72 creditors on a 25 per cent. basis, was arrested, last week, and taken before Alderman Windsor on a warrant issued at the instance of Harry Garfinkel, of Philadelphia, a creditor to the amount of over $800, charging Baturin with violating a fraud act of 1903. He was held for a further hearing and later waived a hearing and gave bail in the sum of $1,000, with Philip Houck as security for his appearance at court. He has retained W. Justin Carter, Esq., as his attorney. Baturin informed THE JEWELERS' CIRCULAR-WEEKLY correspondent on Saturday that he had received about 15 replies to his letter to his creditors offering a 25 per cent. settlement of all claims, and that some were willing to settle on a 50 per cent. basis. Baturin is still open for business, and the negotiations with his creditors have not been abandoned.

Connecticut.

The factory of the American Silver Co., Bristol, resumed operations, Jan. 10, after a brief shut-down for inventory.

Martin A. Ingraham, Bristol, has sailed for Hamilton, Bermuda, where he will spend the remainder of the Winter.

Jesse M. Curtis, a traveling representative for the International Silver Co., left Meriden, last Wednesday, on a five weeks' trip.

Robert Morris, manager of R. Wallace & Sons Mfg. Co.'s Chicago office, was the guest of his father, D. E. Morris, in Wallingford, last week.

E. Hart has assigned to the New England Watch Co., Waterbury, a patent recently granted to him on a winding and setting mechanism for watches.

General Geo. H. Ford, president of the Ford Co., New Haven, was the guest, New Year's Day, at a brilliant banquet and reception given on the battleship *Vermont*, in New York harbor.

The sales department of Factory "N," International Silver Co., Wallingford, enjoyed its annual banquet at the Home Club in Meriden, on Tuesday of last week, when 16 epicurean enthusiasts sat down to an excellent dinner.

Charles R. Hansel, a jeweler of Hartford, sent his check for $100 to Trinity College, of that city, toward the fund of $63,000 to secure the conditional subscription to the endowment fund of $500,000. Henry Kohn, another jeweler, gave $50.

The Waterbury Clock Co.'s plant, Waterbury, was closed for three days, last wek, for the purpose of taking the annual inventory. The interval of rest gave the 2,500 employes an opportunity to enjoy the local skating ponds and the sleighing, which was unusually fine.

The third annual meeting of the salesmen of the R. Wallace & Sons Mfg. Co., Wallingford, together with members of the firm and others associated with the factory, was held in Wallingford, Jan. 5, at the factory. There were two sessions, during which business topics were discussed. A banquet was served in the evening at Oakdale Inn.

Kansas City.

Ed. B. Wiser, of the Porter & Wiser Jewelry Co., has been doing jury duty this week.

Mr. Cook, western representative of the Alvin Silver Co., was in Kansas City last week.

Mrs. Walter Starcke, Junction City, Kans., is a patient in the Wesleyan Hospital in this city.

Ernest Powles, Minataur, Nebr., has been enrolled as a student at the Kansas City Polytechnic Institute.

C. H. Paxton, Paola, Kans., was burned out Jan. 2. The loss is reported to have been fully covered by insurance.

The Jaecard Jewelry Co. has put in force a rule whereby the watchmakers' work is taken every 15 minutes. Each watchmaker reports the amount of work accomplished by him at his bench during the quarter of an hour preceding his report.

Oscar M. Dreyer is now in charge of the school of watchmaking and engraving heretofore conducted by A. C. Stuhl, of the Kansas City Polytechnic Institute. Mr. Dreyer came here from Wilkesbarre, Pa., where he recently conducted a trade school. He is said to be a skilled watchmaker and engraver. Mr. Stuhl will continue his connection with the institute as instructor in higher horology.

The following jewelers from Kansas City territory were in town during the week: J. A. Starr, Hardin, Mo.; S. E. Brady, El Reno, Okla.; M. R. Blanchard, Frederick, Okla.; M. J. Edmonds, Topeka, Kans.; W. H. Pontius, of F. E. Pirtle & Co., Anthony, Kans.; C. L. Dockhorn, Oskaloosa, Kans.; W. A. Curtis, Cherryvale, Kans.; M. W. J. Holt, Stillwater, Okla.; J. L. Potts, Marceline, Mo.; O. Garrison, Clarence, Mo.; C. E. Tieman, California, Mo.; L. T. McHugh, Sheridan, Mo.; G. H. Church, Oakland, Mo.

The following traveling representatives called on the trade here during the week: Geo. H. Kettlety, A. H. Bliss & Co.; Mr. Vaslett, Fletcher-Burrows Co.; Geo. Southwick, Payton & Kelly Co. and Walter E. Hayward Co.; P. A. Wilkinson, J. J. Somer & Co.; M. Daniels, Oscar Gottlieb & Co.; Chas. S. Peckham, J. H. Peckham & Co.; Geo. H. Remington, Maintien Bros. & Elliott; Mr. Booth, Sturtevant & Whiting; Theodore Parker, Smith & Crossby; G. Rodenburg, J. A. Dunn & Co.; Max L. Jacoby, Manchester Mfg. Co.; Mr. King, Ostby & Burton Co.; K. Lucius Taylor, Riley & French; A. L. Clarke, Allison Mfg. Co.; Chas. D. Bieber, Wolf-Bieber Mfg. Co.; J. W. Stoneburnum, C. H. Allen & Co.; Richard Robinson, Shiman-Miller Mfg. Co.; R. F. Hunter, George L. Brown & Co.; F. D. White, C. O. Sweet & Co.; Ernest Block, Louis Stern & Co.; Mr. Tanner, Allen, McNerney & Co.

A fire broke out recently in the basement under the store of Barnum & Earl, Traverse City, Mich., but was extinguished before doing any serious damage to the establishment.

Established 1857

RINGS

Incorporated 1903

Seamless Gold Filled
and Fine Rolled Plate





CROSSES

Fine Rolled Plate
Plain and Set With Stone,
Hoop Earrings, Scarf Pins,
Collar Pins





P. & A. LINTON CO.

86 Page Street, Providence, R. I.

New York Office, 180 Broadway

Jobbing Trade Only

ROY



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

ROY
WATCH
CASE
COMPANY

ROY



ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco



JOHN AUSTIN & SON

Assayers, Refiners and Smelters

74 and 76 Clifford St., PROVIDENCE, R. I.

We Do Our Own Smelting

WE PAY THE HIGHEST PRICES FOR

OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
6 Kt.....24c. per dwt.	14 Kt.....56c. per dwt.	20 Kt.....80c. per dwt.
8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

We pay the highest market price for Silver. Prompt attention given to consignments sent by mail or express

A. ZAREMBOWITZ, 216-218 EAST HOUSTON ST. NEW YORK

PLATINUM In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

Philadelphia.

Col. J. Warner Hutchins is preparing for a trip to Europe.

C. R. Smith, of C. R. Smith & Son, 18th and Market Sts., is seriously ill.

J. A. Kuhn has accepted a position in the Wanamaker store as watchmaker.

William Conover, with Francis Pritty, has recovered from his recent illness.

A private view of fine art exhibitions of the Pennsylvania Academy will take place Jan. 22.

Charles Heins, with William Gibbons, retail jeweler, has his entire family suffering with grippe.

F. S. Reick, 5407 Main St., Germantown, has been drawn on the Grand Jury for the month of January.

F. X. Lieberman, retail jeweler, has recovered from his recent attack of inflammatory rheumatism.

Paul Geise, engraver, 711 Sansom St., is receiving the congratulations of the trade upon the arrival of a son.

I. Reiner, formerly in the jewelry business in this city, has opened a retail jewelry store in Shickshinney, Pa.

Diamond rings valued at $2,000 were stolen last Saturday from the jewelry store of A. F. Lutze, Trenton, N. J.

C. A. Rudolph, a retail jeweler of Wilmington, Del., who has been ill with pneumonia, is very much improved.

Ferd. Levy, of Ferdinand Levy & Co., has the sympathy of the trade on account of the serious illness of Mrs. Levy.

Frank Chattin is now acting as an assistant for his brother, Walter S. Chattin, dealer in antiques, 266 S. 11th St.

Frank Hurlburt, of the firm of H. O. Hurlburt & Son, has gone on a pleasure trip to Scranton and Honesdale, Pa.

George W. Leopold, with H. O. Hurlburt & Sons, will start on his initial trip Monday, covering Baltimore and the south.

Emil Suter, blind messenger from Media, Pa., was compelled to abandon his trips to this city during the recent snowstorm.

Mrs. H. B. McFarlan, wife of H. B. McFarlan, retail jeweler of E. Downington, Pa., fell on the ice last week and broke her wrist.

H. Christopher, watchmaker for the past 40 years for Riggs & Bro., slipped and fell on the sidewalk last week and sustained serious injuries.

Creditors filed a petition last week to have Abe Orman adjudged an involuntary bankrupt. Referee Richard S. Hunter has charge of the case.

John Van Dusen, of the Van Dusen & Stokes Co., has recovered from his recent illness, and is spending a few days in New York on business.

Mrs. A. F. Williams, a retail jeweler, Trenton, N. J., accompanied by Mrs. D. V. Bites, her assistant, visited this city last week on a shopping tour.

The wholesale jewelers and jobbers have started the new year by early closing hours. The stores will now close daily at 5 P. M. and Saturdays at 1 P. M.

A gold cup, the product of the Philadelphia Mint, was presented by the naval officers of the American squadron to the Emperor at Tokio, Japan, Jan. 5.

Henry Bolte, Jr., retail jeweler, Atlanti-

City, N. J., has been reappointed by the city council, and has been made chairman of the License and Police Committee.

Joseph Hallas, Jr., has resigned his position with A. G. Tausley, Darby, Pa., and has established himself in the real estate and insurance business in Darby, Pa.

Frederick Lewis, at one time connected with W. W. Fulmer & Co., manufacturing jewelers, 124 S. 8th St., has resigned his position to go with M. J. Averbach, New York.

The dissolution sale of McCuly & Co., 11 N. 9th St., will be transferred to the southeast corner of 9th and Race Sts., under the direction of the former partner, M. J. Mallon.

Fire started in the optical store of J. E. Limeburner Co., 1720 Chestnut St., early last week and was soon under control. The loss was between $25 and $50, covered by insurance.

P. McGrath, formerly watchmaker for W. H. Long, has returned to this city from the Pacific Coast after an absence of one year. Mr. McGrath is anxious to get back into harness.

The presentation of the silver service which came from the State of Michigan to the battleship *Michigan* by the people of that State, whose name she bears, was held in this city at the navy yard last week.

Milton L. Snellenberg, son of Mr. and Mrs. Nathan Snellenberg, and member of the firm of N. Snellenberg & Co., died Saturday morning, Jan. 8, in the Jefferson Hospital. Mr. Snellenberg was 32 years of age.

In the midst of the holiday rush the store of William Schmidtman, manufacturing jeweler, 117 S. 8th St., was entered and a $300 diamond was stolen. So far the police have been unable to get any clew to the thief.

C. E. Sanborn, retail jeweler, was one of the many unfortunates to meet with mishaps on the slippery walks during the past week. While in front of the Aldine Hotel, Mr. Sanborn fell and dislocated his collarbone.

Donald Smedley, with Thomas H. Smedley & Son, Camden, N. J., and son of John Smedley, watchmaker, 725 Sansom St., fell on the icy pavement and dislocated his shoulder. He was taken to the Cooper Hospital for treatment.

William Norton is no longer with Richard M. Cooper & Son, having accepted a position with the Jones Flying Association, 13th St., above Market St. E. Henzie, watchmaker for Richard M. Cooper & Son, buried his father last week.

The Wolff, Ehrlich Co., wholesale jewelers, with offices in the Burd building, has dissolved. Mr. Wolff has retired from the firm. Ehrlich & Co. have opened a wholesale and retail jewelry store at 27 S. 9th St., formerly occupied by Charles Schwartz, a jeweler.

The family of Samuel Young, a retail jeweler, of 1127 Columbia Ave., narrowly escaped suffocation by gas early last Thursday morning. Defective flues and poor ventilation is given as the cause. Though still weak from the effects, both Mr. Young and his family are out of danger.

Ira D. Garman, retail jeweler of 111 S. 11th St., and president of the Pennsylvania Retail Jewelers' Association, has been nominated on the City Party ticket as the representative of the 46th Ward in common councils. Both the Republican and the William Penn party have also placed Mr. Garman on their ballots.

Mr. Magee, of the MacIntire, Magee & Brown Co., opticians, entertained the employes at a farewell dinner last week, the occasion being the announcement of Mr. Magee's retirement from the firm. Mr. Magee will henceforth spend much of his time abroad in travel, visiting Egypt and the surrounding foreign countries.

As soon as alterations and improvements have been completed, Isaac Press & Son will open an attractive large retail jewelry store at the southeast corner of 8th and Market Sts., formerly occupied by the Bijou Dream Amusement Co. This is the third retail jewelry store to be opened by I. Press & Son in this city. The new store will be the largest.

The police of this city still profess to believe that C. W. Morgan, the wealthy missing Pittsburg jeweler, may still be alive, and are confident that he is to be found in this city. A man answering the Pittsburger's description is said to have purchased a ticket to this city on Monday, Jan. 3, and boarded a late through train. This clew is being followed.

The following jewelers were visitors to this city during the week: Howard Fitzsimmons, West Chester, Pa.; J. A. Jones, Swedesboro, N. J.; E. K. Bean, Lansdale, Pa.; H. B McFarlan, E. Downington, Pa.; D. H. Krause, No. Wales, Pa.; A. G. Lee, of the Howard Watch Case Co., Waltham, Mass.; Robert Holt, Clifton Heights, Pa.; R. Quicksall, Mount Holly, Pa., and E. C. Albertson, Bridgeport, N. J.

An address on the geology of the black diamond regions of Bahia, Brazil, was given by Dr. J. C. Brauner, Professor of Geology in Leland Stanford, Jr., University at the Philosophical Society, this city, last Friday. Dr. Brauner said for a long time Brazil was the chief producer of diamonds in the world, and diamonds are found in three well-defined regions, but in Bahia alone the black diamond is found.

Davis & Walton, 809 Sansom St., have sent out announcements that they have purchased the tortoise shell business which had been conducted at 609 Commerce St. since 1833. A special designing department in conjunction with the regular line will be maintained, where exclusive designs will be made and submitted on approval. The repairing of shell and high-grade celluloid will also be a specialty with this house. The new firm has enlarged and improved its factory.

John S. Lewis, president of the Academy of Fine Arts, denied emphatically that the headless statue in front of the building is being damaged because of exposure to the elements. Harry Heins, in an article to the *Post*, of Exeter, Eng., states that the piece is without a doubt a priceless work of art, and criticizes the American lack of reverence for what is rare. He also suggests that the piece be placed inside the Academy. According to Mr. Lewis the statue has been exposed to the elements for the past 75 years and is unharmed.

Three young men who begged a night's lodging at the 15th and Vine Sts. station one evening last week got their wish, but were arrested. Magistrate Carey held them in $500 bail each for a further hearing, to explain why each carried a revolver loaded with blank cartridges and about a peck of cheap jewelry. They told the magistrate that they had bought the jewelry in Reading and came here to peddle it on the streets. The police fear that the jewelry may have been part of the stock of a country store recently robbed in that locality.

Frank Meyers, arrested a year and a half ago on the charge of highway robbery, has recently been released from jail. Meyers was held on two charges, highway robbery and murder, both crimes having been committed in Burlington, N. J. The murder charge was not pushed, there not being sufficient evidence to convict him; however, he was found guilty of highway robbery and sentenced to two years in jail. In the past week Meyers has been seen loitering in the neighborhood of 8th and Sansom Sts. He was formerly employed as watchmaker by several jewelry houses, among them Hoover & Smith Co., 616 Chestnut St.; Powells, 8th St., and C. R. Smith & Son, 18th and Market Sts.

Washington, D. C.

A. G. Smithers has made a general assignment for the benefit of his creditors, naming Stephen G. Brogan as assignee.

Bissell's Bazaar has taken temporary quarters at 1109 G St., N.W., awaiting the completion of their new three-story building.

E. D. Cole, 434 7th St., N. W., has closed out his entire stock of jewelry and optical goods. It is reported that Mr. Cole may open a new store, should he find a suitable location.

Salvatore Desio, 1012 F St., N. W., in connection with his annual stock-clearing sale, is making preparations to move to his new store at 912 F St., N.W. The entire front of the store is being rebuilt to give opportunities of large window displays, and the interior of the store is being remodeled to meet the requirements of Mr. Desio's increasing business.

The creditors of the late F. Warren Johnson, who committed suicide here, as recently announced in THE JEWELERS CIRCULAR-WEEKLY, have appointed a committee to look after the affairs, and a meeting of the creditors will be held to-morrow, Jan. 13, at a lawyer's office in New York. At this meeting it is expected a report will be submitted that will show the exact condition of the estate of the deceased.

Edward H. Walker, a prominent citizen of Georgia, has inaugurated a movement to buy with popular subscriptions a mammoth loving cup as a present for Theodore Roosevelt upon his return from Africa, as an appreciation of the efficient service he rendered the United States while its chief executive. It is Mr. Walker's idea to have the governor of each State and Territory appoint a private citizen, the entire committee to be known as the National Citizens' Committee. This committee is to take charge of subscriptions at once.

Providence.

John Kelso made a business trip to Boston the past week.

The Burns Mfg. Co. has been succeeded by the Burns Stone Co.

Frank E. Farnham, of this city, has been granted a patent on a cuff pin.

The manufacturing jewelry business of Earnest Owen Co. has been closed out.

W. A. Fay, with the Potter & Buffinton Co., is on a sales trip through the middle west.

Zare White, of this city, was registered at the Broadway Central Hotel, New York, last week.

M. W. Carr & Co., West Somerville, Mass., is in need of a die sinker for general work.

Henry Silverman has been elected president of the Sons of Jacob Lodge, No. 175, I. O. B. A.

The Castiglioni Co. has arranged with Charles Altschul to take charge of its New York office.

Charles W. Battey, of Schofield, Battey & Co., is calling upon the trade through the middle west.

Leon Elias, of Mackey & Elias, was in New York the past week in the interests of that concern.

Samuel D. Macpherson, of the Macpherson-Roubaud Co., was registered in New York last week.

Harry Warrington was in the city last week, representing the Julius King Optical Co., New York.

D. N. Jacoby is sending home some good orders from the middle west to the Providence Stock Co.

A. Merback has been made the New York representative of the J. J. White Mfg. Co., of this city.

Gustave Saacke, of Wildprett & Saacke, was in New York past week, visiting the concern's customers.

H. C. Lindol & Co. is receiving some satisfactory returns from H. J. Hildebrand from the middle west.

Fred J. Holt, foreman of Albert Holt & Co., has been elected president of the Washington Park Yacht Club.

Mr. Baker, representing the Smith, Patterson Co., Boston, was a caller on the retail trade here last week.

B. A. Ballou & Co., Inc., is getting some good orders from William W. Middlebrook from the western circuit.

Ralph G. Ostby, with the Ostby & Barton Co., has been elected to membership in the Providence Board of Trade.

Mark Streicher, manufacturer of combs, expects to occupy his new factory building that is erecting, about Feb. 1.

The Baird-North Co. reports a tremendous holiday business. One day the company shipped 6,400 packages.

The Cory & Reynolds Co. is busy on orders that W. A. Burt is sending from the firm's trade in the middle west.

C. C. Chappell, engraver and manufacturer, has disposed of his tools and machinery and gone out of business.

John H. Cunningham has been made Chicago representative of Marshall & Co., with office in the Heyworth building.

Reuben Cohen, Chicago representative of George H. Cahoone Co., has been on a visit to the factory in this city the past week.

The Providence Forge Co., 72 Clifford St., has extended the scope of its business so as to make jewelers' dies, tools and forgings.

Simon Mayer was a visitor among the manufacturing jewelers in this city the past week, in quest of lines to represent in London, Eng.

The shop of the Bassett Jewelry Co. was closed down the last week to take account of stock and make necessary overhauling and repairs.

Henry Filford has been nominated as secretary and treasurer of the Edgewood Yacht Club, and Harvey J. Flint as one of the directors.

R. M. Losee has succeeded Mr. Davidson as manager of the New York office of J. Solinger & Co., with headquarters at 15 Maiden Lane.

C. J. Roehr, western representative of the Bassett Jewelry Co., with headquarters at Chicago, is on a two weeks' visit to the factory in this city.

The Empire Jewelry Co., with Harry Arabian as manager, has started in the manufacturing of a general line of jewelry at 109 Friendship St.

Harry Cutler has been re-elected captain of Co. "E," of the First Light Infantry Regiment, the crack independent military organization of this city.

Capt. Benjamin L. Hall attended the annual dinner given by the Massachusetts Commandery of the Loyal Legion, at Boston, on the evening of the 5th.

Jacob Solinger, of Jacob Solinger & Co., who has been sick for several weeks with pneumonia, is convalescing and able to sit up the greater part of each day.

Harry B. Stone, who has been inside salesman with the Charles S. Bush Co. for several years, has been assigned to represent the firm among the jewelers.

The Frost Jewelry Co. and Hudson & Co. started business the first of the week, having cleaned up after the fire of the previous week. Their losses have been adjusted.

William H. Stone, of Hanley, Stone & Co., refiners, has the sympathy of his friends in the trade owing to the death on Wednesday of his father, who was in his 83rd year.

Brennan & Critchley have removed from the second floor, at 227 Eddy St., and now occupy the entire third floor at the same address, where they have more than twice the floor space as formerly.

George H. Holmes, president of the New England Manufacturing Jewelers and Silversmiths' Association, represents that body at the annual banquet this year of the Boston Jewelers' Association.

W. L. Macomber, president of the Macomber Mfg. Co., toolmakers and die sinkers, has disposed of all interest in that concern, and has started in a similar business for himself at 107 Friendship St.

The Theodore W. Foster & Bro. Co. will be represented in the west and southwest during this year by Louis Williams, formerly salesman for Norris, Alister & Co., and on the Pacific Coast by R. T. Bleckner.

Mr. and Mrs. William L. Mauran, whose marriage a fortnight ago was a social event here, sailed from New York for Europe on Thursday last on the *Kronprinzessin Cecilie,* going direct to Cherbourg, France.

In acknowledgment of the beautiful gifts to their superintendent, Charles W. Hempel, the employes of the Manchester-Smith Co. were entertained at Mr. Hempel's home Monday evening. A supper was served by Mrs. Hempel.

James F. Gorman is now employed in the sales department of the Macpherson-Roubaud Co., of this city. He was formerly with the Woodside-Sterling Co. Charles A. Paine will represent this company in the southern circuit.

Harry Cutler left Thursday for Washington, where he had an appointment with President Taft on Saturday for a conference regarding the international charity work of the B'nai Brith, of which he is one of the national officers.

A fire in the Winslow building on Mathewson St. last Wednesday evening caused several hundred dollars damage to the premises of E. M. Searle, engraver, and Villers Co., opticians. The damage was mostly by smoke and water.

Zare White is erecting a brick addition to his factory building, 754 Eddy St., which will practically double his present manufacturing space. He intends getting out a new line of combs, which he will manufacture in the new part of his plant.

The Callender, McAuslan & Troup Co. has given $4,000 to the Rhode Island Hospital for the endowment of a permanent free bed in that institution for the benefit and use of any employe of that company who may be ill and in need of treatment.

The Waite-Thresher Co. has completed a half-century in business, and is sending out a novel souvenir in the shape of a thermometer in honor of the event. This is mounted upon a wooden facsimile of their "Celebrated Case," which has been the company's trade mark for several years.

The Jewelers' Workingmen's Club has filed articles of association in the office of the Secretary of State. The incorporators are Daniel O'Connell, Charles Brown, B. C. Fowler, Frank M. Lanard, Samuel Glaser, A. L. Pearce and Benjamin M. Fando. The headquarters of the organization is at 14 Burrill St., this city.

Thomas R. Kilkenny, of T. R. Kilkenny Co., of this city, was married Jan. 5 to Miss Lily A. Dunn at the St. Joseph's church rectory, Rev. Dr. Holland officiating at the ceremony. They left in the evening on their wedding tour to Philadelphia, Washington, Baltimore, Pittsburg and Chicago. They will be at their new home here after Feb. 15.

The A. T. Wall Co., of this city, has consolidated with the Newark Watch Case Material Co. and Henry G. Lefort, Newark, the Chicago interests of the respective firms, which will hereafter be known as the Newell Mfg. Co., and has taken as headquarters the office formerly held by Mr. Lefort at 502 Heyworth building. George W. Cureton will be in charge.

Among the foreign importations received through the Providence Custom House during the past week were the following: From Hamburg, one package each of penholders, isinglass and imitation precious

stones; from Liverpool, seven packages of manufactures of metal; from Manchester, five packages of manufactures of metal; from Southampton, one package of enamel, one of manufactures of metal and four of imitation precious stones.

Jewelry buyers in this city the past week included the following: Miss Henrietta Graff, of Berg Bros., New York; Samuel Rosenberg, Detroit, Mich.; A. Pitts, Montreal; John H. Connors, George W. Miller and E. Hamberger, of the H. B. Claflin Co., New York; W. M. Bonn and H. Cerf, of M. Bonn & Co., Pittsburg, Pa.; E. Van Zandt, of C. B. Rouss, New York; Al. Friedman and C. Cohen, of Friedman & Co., New York; Charles Meister, of the Pittsburg Dry Goods Co., Pittsburg; M. L. Schwab, of Guthman, Solomon & Co., Pittsburg.

Among the travelers who have come to this city in the past week to visit the factories of their concerns was Edwin W. Drury, one of the oldest and best known jewelry travelers on the road. Mr. Drury, who was formerly a member of the Non Retailing Co., Lancaster, left the jewelry trade Dec. 5, 1904, after a career of 25 years as a traveling salesman, and started in business as stock broker in Pittsburg. He returned to the road last July, taking up the line of the Theodore W. Foster & Bro. Co., for which concern he now covers part of 15 States in a Spring and Fall trip of five months each. Mr. Drury arrived in Providence Saturday, and, after a few days at the factory, will start out again about the 15th of the month.

In the appointment of a committee to consider the advisability of holding an industrial exposition in this city next September, in connection with the convention of the Atlantic Deeper Waterways Association, President Frank O. Field, of the Providence Board of Trade, has named the following as representatives of the manufacturing jewelry and kindred interests: Mayor Henry Fletcher, treasurer of the Fletcher-Burrows Co.; Henry D. Sharpe, of Brown & Sharpe Mfg. Co.; Harry Cutler, of the Cutler Jewelry Co.; George H. Holmes, of George H. Holmes Co., and president of the New England Manufacturing Jewelers' and Silversmiths' Association; John S. Holbrook, vice-president of Gorham Mfg. Co., and Frederick W. Aldred, with the B. H. Gladding Co.

With the lapse of less than a week from the day of the disastrous fire the Weybosset Jewelry Co. opened its doors to-day for the sale of the large quantities of damaged stock. This almost, if not quite, establishes a new record for the adjustment of fire losses in this city and arrangements of goods preparatory to the quick disposal on a fire sale basis. The stock of jewelry, cut glass, diamonds, silverware, etc., was one of the largest in the city. It is the intention of the company to close out the entire stock at once. In the upper portion of the building the firms of the Frost Jewelry Co., Hudson & Co. and J. Wheelwright began business the first of the week, but necessary repairs are still to be made. Those who were injured by jumping from the windows are reported as progressing comfortably.

The manufacturing jewelry establishment of Frank B. Whitten, on Clark St., near Beach St., Westerly, was broken into some time between midnight and daylight, Jan. 4, and everything of value that was easily moved was taken. Entrance was effected through the door, and it is believed that a skeleton key was used. The shop is in the rear of Mr. Whitten's house, and about 1 o'clock in the morning he was awakened by a slight noise, but, as he did not hear it again, he did not investigate it. It is thought that this was the time the break was made. The loss is placed at several hundred dollars. Among the property stolen were two silver and two gold anodes used in plating, a lot of swivels, numbering about three and a half dozen, six watch fobs and considerable other articles. The police have been notified, but have no clue to the perpetrator of the act.

Boston.

N. G. Molds, of the New Haven Clock Co., was a visitor to the Boston trade, last week.

The Hub Comb Co. has removed from 398 Harrison Ave. to room 36, Jewelers' building.

David C. Percival, Jr., has been enjoying a week's respite from business, at his country home.

George Jacobson, inside salesman for J. C. Sawyer, has been indisposed for a few days, but is reported to be improving.

Fred Fuller, salesman for D. C. Percival & Co., is enjoying his annual midwinter vacation, and is visiting points of interest south.

The January meeting of the New England Watchmakers Club was held, last evening, at the Franklin Union building, this city.

P. L. Smith, 5 Brattle St., Cambridge, Mass., was required to move on account of subway work, securing new quarters in Harvard Sq.

President Ezra C. Fitch, of the Waltham Watch Co., sailed, last Saturday, from New York, for a two months' recreation and business trip to Europe.

George M. Scorgie, who has been for some time past an outside salesman in Boston and the suburbs for the Smith-Patterson Co., severed his connection with the house last Saturday.

Harry G. Webb and Stephen E. Hadley, jewelry and precious stones, 399 Boylston St., have dissolved the partnership they conducted as Webb & Hadley, and Mr. Hadley will continue the business.

The Thomas Long Co. adds, with the new year, two new salesmen to its already large traveling force—A. P. Holt, who is to succeed C. E. Freeman in Massachusetts territory, and Alvin Clark, formerly with another Boston concern.

Walter A. Perry, formerly in the wholesale jewelry business in this city, is now covering New York State, Pennsylvania and the New England States for the Charles E. Hancock Co., Providence, R. I. Mr. Perry has charge of the Boston office of the firm at 101 Tremont St.

Ex-Alderman Samuel Higginbotham, Waltham, an esteemed employe of the Waltham watch factory, celebrated, on Jan. 4, the 50th anniversary of his wedding, at his home on South St., in that city. Mr. and Mrs. Higginbotham were honored by many friends, and seven children of the happy couple were present at the celebration.

The Boston Jewelers' Club held its annual banquet, last evening, at the Hotel Somerset. Among the guests and speakers were ex-Gov. John L. Bates, the Hon. Guy Ham and the Rev. Dr. Ryder. President James S. Blake was presented, on Friday last, with a handsome silver-mounted gavel for use at the banquet. A full account of the proceedings will appear in the next issue of THE JEWELERS' CIRCULAR-WEEKLY.

The New York Standard Watch Co., the Philadelphia Watch Case Co., and the Keystone Watch Case Co., which have for some time been jointly represented here by Arthur C. Smith, of room 58, Jewelers' building, have given up their Boston agency and will hereafter sell to the Boston trade from their home offices. Mr. Smith will still represent the Crescent Case Co., and the Howard Watch Co. retains its selling office in room 58.

The Thomas Long Co. gave a dinner to the salesmen of the concern, last Friday evening, at the Woodland Park Hotel, in the suburb of Aburndale. C. E. Freeman, who severs his connection with the company to become buyer for the W. T. Grant Co., New York, was the recipient of a handsome gold watch from his fellow directors, Messrs. F. F. and C. W. Davidson and George Moses. Mr. Freeman has disposed of his holdings of stock in the Thomas Long Co. and retires from the directorate.

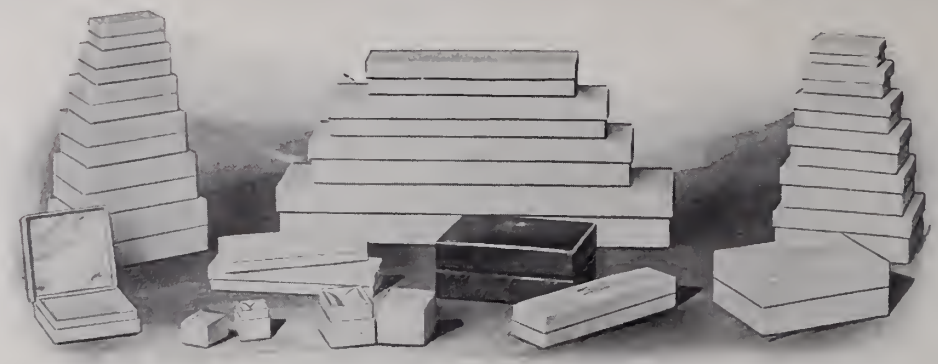
The Waltham Watch Co. will issue shortly the 5,000 shares of preferred stock, par value $500,000, now in the treasury, to both common and preferred stockholders, for subscription at par ($100 per share) in the proportion of one new share for each 23 now held. With this issue the full authorized capital of $12,000,000 will be outstanding, namely, $5,000,000 cumulative 6 per cent. preferred and $7,000,000 common. The last previous stock issue was in March, 1907. At that time 5,000 preferred shares were offered under similar conditions. This week, before the announcement of the new issue, Waltham preferred sold in the open market at 130, a lot of 10 shares changing hands. Thus it will be seen that stockholders will come in for a substantial profit on the issue if the price holds at the quoted level.

Syracuse.

The annual meeting of the stockholders of the P. A. Coon Silver Mfg. Co., 131-133 N. Warren St., will be held on Jan. 22 at 10 A. M.

Wayne O. Conger, a well known optician, has been sued for a divorce by his wife, Leona C. Conger, and Attorney Frank Hopkins will hear the evidence and report. The Congers were married in 1901 and separated in 1906. They have one child.

Frank L. Tibbetts, Somersworth, N. H., has resumed his business duties after having been confined to his home for several weeks with rheumatism.



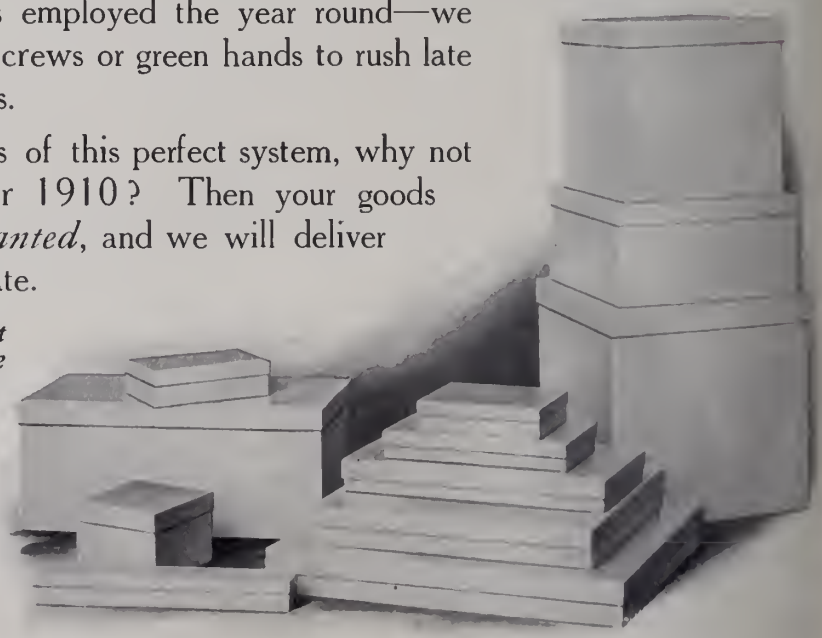
Dennison's
Jewelers' Boxes

Since 1844, when the first Jewelers' Boxes in this country were made by us, we have kept in mind one ideal, namely, to make boxes that for quality, finish and appearance cannot be excelled—a high ideal and one that has incited us to persistent advance along this line.

That we are best fitted to serve the demands of discriminating Jewelers to-day is evidenced by the fact that the leading Jewelers of the country use Dennison Boxes almost exclusively.

No Jeweler can afford to be represented by a box less perfect than Dennison's, for Dennison Boxes reach perfection through painstaking care and inspection at every stage of manufacture, Moreover, a steady force of skilled workers is employed the year round—we never resort to emergency crews or green hands to rush late orders through, hit or miss.

To reap the benefits of this perfect system, why not place your order now for 1910? Then your goods will be *ready when wanted*, and we will deliver any time you may designate.



For full particulars consult your latest copy of Dennison's Jewelers' Catalogue

Dennison Manufacturing Company
"The Original Jewelry Box Makers."

BOSTON, 26 Franklin St.
PHILADELPHIA, 1007 Chestnut St.
NEW YORK 15 John St. Uptown Store, 27th St. Bet. 5th Ave. and Broadway
CHICAGO, 25 Randolph St.
ST. LOUIS, 413 North 4th St.

Buffalo, N. Y.

It is reported from Wheeling, W. Va., that William A. Rogers, Ltd., Niagara Falls, has been incorporated in that State to manufacture and sell silverware, with a capital of $25,000. The incorporators are: William A. Jameson, Morris Cohn, Jr., Burton J. Mosier, Herman K. Blanchard and Frederick Chormann, Niagara Falls.

The Buffalo Optometrical Society met at the Lafayette Hotel, last Friday night, and listened to an interesting paper by Dr. Floyd S. Crego on "The Relation of Brain and Nervous Diseases to the Eye." Messrs. Hansen, Wecks and Cushing were appointed members of a committee to consider plans for establishing a physiologic section in connection with the society. After the business part of the section there was an enjoyable smoker.

The prospects for the success of the wholesale merchants' board, formed in connection with the Buffalo Chamber of Commerce, promise to be very bright in 1910. Among the jewelry firms connected with the organization are King & Eisele, Heintz Bros., King, Raichle & King, White, Wile & Warner, Buffalo Jewelry Case Co. and Queen City Ring Mfg. Co. The plan to unite the Chamber of Commerce and the Manufacturers' Club has so far not been carried out, but may be at an early date. Some local manufacturing jewelers have membership in the club.

The employes of King & Eisele recently presented a beautiful sterling silver loving cup to George J. Kreuz, who was with that firm for 24 years. The presentation was made as he was about to sever his connection with the concern to become a partner with George R. Travis in the Niagara Optical Co. Charles F. Smith, credit manager for King & Eisele, read an interesting address in which he paid a pleasing tribute to the recipient and expressed the hope that he would meet with unqualified success in his new enterprise. Philip P. DeWein, who succeeded Mr. Kreuz as manager of the optical, tool and material departments of King & Eisele, presented the cup, which was artistically inscribed. Mr. Kreuz also received a valuable watch from his employers. The timepiece contained a suitable inscription. He made an appropriate reply.

A case which recalls the trial of Enoch L. Cordery, who shot Albert Hansen, a setter for Heintz Bros., Buffalo ring manufacturers, and later killed Harry Carr, about a year ago, is being considered by Justice Marcus, of this city. The case involves charges against Attorney Philip V. Fennelly, who was legal representative for Cordery. It is reported that a complaint is to be presented to the Appellate Division of the Supreme Court by District Attorney Dudley and the Buffalo Bar Association against Mr. Fennelly. Cordery was released on bail and Attorney Fennelly was given $2,500 as security for the bail, which he procured from Mrs. Edith Anthony. Cordery finally pleaded guilty to manslaughter and was fined $250. Fennelly said at the investigation that he withheld the $2,500 to insure payment of his fee for defending Cordery, which he reduced from $4,000 to $3,000. Finally another Buffalo attorney, acting for Cordery's friends, who put up the $2,500, got from Fennelly $250 in cash and a mortgage on property in this city, amounting to about $2,000. Later the attorney for Cordery's friends bought in the property at foreclosure sale to save his clients' money.

North Attleboro.

J. J. Sommer is making a western trip in the interests of his concern.

The Webster Co. reopened its factory Monday after a two weeks' vacation.

E. I. Franklin & Co. are running their factory on a 13-hour a day schedule.

F. W. Reed, salesman for Paye & Baker Mfg. Co., left last week for an extended business trip.

Clarence H. King, of the Geo. L. Paine Co., returned last week from a trip to Pennsylvania.

Over $100,000 has been expended so far on the new sewerage system which is being installed by the town.

Donald A. Barrows, of the H. F. Barrows Co., spent the week's end at Wareham on a fishing trip.

Clarence W. Fisher, of the W. G. Franklin Co., is planning to spend the rest of the Winter in Florida.

Charles Stanley has completed a successful New York State trip in the interests of the Estate of O. M. Draper.

The Paye & Baker Mfg. Co. plant started in full operation Monday, after a shutdown of a week, in order to take account of stock.

Arthur Avery, an employe at the factory of the Mason-Lenzen Co., had the index finger of his right hand badly lacerated by a saw last week.

Martin D. Cobb, father of Frank and Justin Cobb, of the firm of F. M. & J. L. Cobb Co., Mansfield, died last week at his home in Plainville.

Two bowling teams have been organized among the employes of the Whiting & Davis Co., and are having matched games for a handsome loving cup.

Henry A. Balcom, one of the foremen at the J. F. Sturdy's Sons Co., was installed last week as sentinel of the Angle Stone Chapter of the Order of Eastern Star.

Richard L. Saunders, a former salesman for the Paye & Baker Mfg. Co., but now a resident of New Britain, Conn., has been elected president of the Board of Public Works of that city.

Otis Welch, a member of the office staff of the Paye & Baker Mfg. Co., has been enjoying a few days stay in Lewiston as the guest of his brother, Howard, who is a student at Bates College.

In a jury waived session Judge De Courcy of the Superior Court handed down a decision in the case of Frederick B. Byram, administrator, against the Mutual Life Assurance Co. The court finds for the plaintiff, and assessed the damages as $1,020.03. The action was to recover for an insurance policy held by the late Fred E. Sargeant, former cashier of the closed Jewelers' National Bank. Both the administrator and Mrs. Sargeant, wife of the deceased, claimed the money. The court found that the policy was never transferred to the wife, and, therefore, was payable to the estate.

Attleboro.

TRADE CONDITIONS.

The reports returned by the first batch of jewelry salesmen who went west several weeks ago show that there is good business ahead for the manufacturing jewelers. Jobbers who have made a survey of the general business conditions say that the business of the jewelers in 1910 will be the best that has been enjoyed in some time.

The Freeman & Daughaday Co., Chartley, is working overtime in order to get out orders.

William A. Cook is taking a trip through the west in the interests of Fontneau & Cook Co.

C. M. Wendelstein, who has been confined to his home by ill health, is slowly recovering.

Twenty-seven help want advertisements were noticed in one issue of the local daily paper last week.

E. V. Sweet, of the C. O. Sweet & Sons Co., and wife were in New York, last week, on a pleasure trip.

Fred L. Torrey was elected treasurer of the Republican Town committee at a meeting held last week.

John Drake, salesman for the R. F. Simmons Co., has returned to New York after a visit to the factory.

W. H. Lyons, of the C. D. Lyons Co., Mansfield, took an active part in the town meeting in that town, last week.

W. H. Payson, representing the Finberg Mfg. Co., has returned to New York after a successful New England trip.

George Annis, formerly connected with the George H. Herrick Co.'s retail establishment, left, last week, for the west in the interests of F. D. Hall.

George L. Shepardson, Miles L. Carter, W. L. King and G. N. Annis, of this town, were in New York, last week, in the interests of their respective concerns.

Louis E. Fay, for many years representative of the R. F. Simmons Co., will represent in the future the Tilden-Thurber Co., Providence, on the Pacific Coast.

A. E. M. Ballou, 6 Kings St., has started the Ballou Mfg. Co. in the factory at 45 Union St. Mr. Ballou was formerly connected with the F. M. & J. L. Cobb Co., Mansfield.

The R. F. Simmons Co. has made a donation of $100 for the erection of a memorial to George T. Angell, of Boston, whose life was devoted to the care and protection of dumb animals.

George R. Kempl, who succeeded I. R. Legrow in the manufacturing of leather fobs, at Taunton, has closed out the business, selling it to the H. J. Collins Mfg. Co., of the same city.

According to the opinion of Attorney-General Dana Malone jewelry is not a product manufactured by seasons, and consequently Attleboro and North Attleboro manufacturers will not be allowed to work minors or women more than 56 hours any day of the week. The jewelers supposed jewelry was classified under the average clause of the new 56-hour-a-day bill. This clause allows manufacturers who make goods "by season" to work minors and women as many hours as they please as long as the average for the year is not over 56. It is possible that the new law will be carried to the Supreme Court on a test case.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

Illinois Watch Company

Springfield

CHICAGO AND WEST

I WILL

Western Office:
503 Heyworth Bldg., 42 E. Madison St.,
Chicago.

Telephone:
Randolph 1079,
Chicago.

Vol. LIX. CHICAGO, WEDNESDAY, JANUARY 12, 1910. No. 24.

Chicago Notes.

Sol Kaiser, of Louis Strasburger's Son & Co., is in New York.

B. F. Hirsch and O. A. Lessing are making a trip to the Pacific Coast.

Sam Diamond, of Maas, Hirschberg & Diamond, is on a western trip.

J W Armbruster, with the Illinois Watch Co., was here, last week.

J J Burke, of the Brooks Jewelry & Optical Co., was here, last week.

E W. McAllister, vice-president of Irons & Russell Co., was here, last week.

P G. Storm, with Reed & Barton, is on a visit to the factory at Taunton, Mass.

Briggs & Dodd are holding an auction sale for Kingsbacher Bros., Pittsburg, Pa.

H Schwartz expects to sail for Europe, in February, on a diamond buying trip.

Leon Gross, with the Knickerbocker Silver Co., is on a trip to the Pacific Coast.

W. J. Joy, Iowa traveler for the A. C. Becker Co., is no longer with that concern.

B. T. Roberts is on a visit to the factory of T. A. Willson & Co., Inc., Reading, Pa.

Harry H. Miller, with Hutchison & Huestis, is on a southern and southwestern trip.

F. H. Challen, with the Chas. Parker Co., exhibited at the Auditorium Hotel, last week

L. H. Moses, formerly with Otto Young & Co., is covering Illinois for Graffe & Stanek.

"Jim" Donnelly has returned from a vacation passed in his native town of Lancaster, Pa.

R. J. Bourgeois and E. R. Bourgeois, of Bourgeois Bros. & Co., are on western business trips.

Guy V. Dickinson, general agent of the Elgin National Watch Co., visited Kansas City, last week.

Eugene Edelstein, of the Illinois Watch Case Co., is on a business trip through the south and southwest.

E. M. Lunt, Chicago manager for the Towle Mfg. Co., is on a visit to the factory at Newburyport, Mass.

E. E. Harwood, representing A. Sudero and Tushnett & Langton, is on a visit to these New York factories.

A. E. Gregory, jewelry auctioneer, has just completed a successful auction sale for J. A. Yund, Helena, Mont.

J. Poggenpohl, Taylorville, Ill., is selling out his stock at auction, prior to retiring from business at that place.

D. N. Jacoby, traveler for the Providence Stock Co., was called home, last week, by the illness of his two children.

Herman Hirsch, son of A. Hirsch, of A. Hirsch & Co., will represent that firm in Chicago and vicinity during 1910.

Percy Savery and H. L. Jones, with the Wadsworth Watch Case Co., visited the factory at Dayton, Ky., last week.

V C. Wood, of the Angelus Jewelry Mfg. Co., Los Angeles, Cal., and owner of a semi-precious stone mine, was here, last week.

S. Millheiser, eastern manager for the Newall Mfg. Co., visited Geo W. Curcton, general manager of that concern, last week.

Mrs. William Hirsch fell down the stairs at her residence, last week, broke her arm, sprained her ankle, and was otherwise bruised.

J. W. Boyden, of the brooch department of the Osthy & Barton Co., was here, last week. D. A. Wilkens is on a middle western trip.

Harry Ellison, formerly traveler for Benj. Allen & Co., has been engaged by H. F. Hahn & Co. to travel for them in Iowa, Nebraska and Minnesota.

News was received here, last week, that the stock of Roy H. Faris, Winfield, Ia., was recently damaged by fire but the loss is fully covered by insurance.

A man thought by the police to be implicated in the murder of Pawnbroker Bernard Greenberg, who was killed on Dec. 13, was arrested here, last week.

R. L. Wells, formerly with the H. S. Tuthill Co., Portland, Ore., has been engaged by Despres, Bridges & Noel, to travel for them from Denver to the Coast.

Alfred Eisenberg, son of Adolph Eisenberg, San Francisco, Cal., stopped over here, last week, on his way to New York, where he sails, this week, for Europe.

The North American Watch Co., Mansfield, O., has taken an office in room 603, Columbus Memorial building, in charge of W. H. Alger, who will in future make his headquarters here.

L. H. Schafer is on a business trip to Cleveland and Detroit. A. E. Tilley, formerly with Vehow & Goodman, St. Paul, Minn., will travel for L. H. Schafer & Co. in the west, during 1910.

The firm name of Massover & Pokrass, manufacturing jewelers in the Mentor building, has been changed to A. Massover & Co., Mr. Massover having bought out Mr. Pokrass' interest. The Co. in the new firm is nominal.

Strelitz Bros. have received notice of the granting of a patent of the "seven in one" cluster diamond setting, Serial No. 497,028. This is a cluster setting which allows a cluster to be set like a solitaire or single stone setting.

George B. Moore, manager of C. D. Peacock's catalogue department, is on a month's visit to the Cuban plantation of M. J. Whitfield, New York and Cedar Rapids, Ia. Mrs. Moore, who is Mrs. Whitfield's niece, is spending the Winter there.

R. W. Morris, Chicago manager for the R. Wallace & Sons Mfg. Co., is on a visit to the factory at Wallingsford, Conn., accompanied by the following men of the western sales force: Wm. Laiblin, Wm. Barker, J. H. Nicholas and Ira T. Pierce.

Frank J. Dunn, son of Matthew Dunn, of Dunn & Rodenberg, will represent that concern in Chicago and the west during 1910, with headquarters in Chicago. Mr. Dunn is now on a western trip with Milton Rodenberg, who is introducing him to the trade.

The Chicago branch of the National Wholesale Jewelers' Association met, last week, and Secretary A. W. Sproehnle was instructed to send invitations to all the executive members of the national body to attend the banquet of the Chicago Jewelers' Association.

Chas. F. Washburn, for 10 years with Carson, Pirie, Scott & Co.'s wholesale department, has been engaged by Wm. A. Rogers, Ltd., to travel in the west. A. S. Swift will travel in Illinois, Indiana and Michigan in 1910. W. F. Pauly is no longer connected with the concern.

The first meeting for 1910 of the Chicago Optometrical Club was held last Friday. Earl J. Brown, M.D., delivered an address on "The Blood Supply of the Eye." Stanley M. Truska gave a practical demonstration in frame building and adjusting, and V. B. Dixon, of F. A. Hardy & Co., instructed his hearers on prescription writing.

For the jewelry and kindred lines subdivision of the Ways and Means Committee for 1910, of the Chicago Association of Commerce, the following gentlemen have been appointed: Walter Frazer Brown, of the Bannatyne Watch Co., chairman, assisted by J. T. Brayton, of the Julius King Optical Co., and F. G. Thearle, of C. H. Knights-Thearle Co.

A story reached here from Amsterdam, last week, to the effect that Halberstadt & Hacker, diamond dealers of that city, had

BUY IN KANSAS CITY

THE LOGICAL MARKET FOR THE WEST & SOUTH WEST



KANSAS CITY made more progress in 1909 than any other city in the United States.

ITS BANK clearings last year totaled 2,395 millions of dollars, an increase of 29 per cent. over the previous year.

ITS POPULATION has reached 450,000.

ITS JEWELRY BUSINESS increased 33⅓ per cent. over 1908.

ITS JEWELRY JOBBERS AND MANUFACTURERS carry the most seasonable and up-to-date styles, always searching for the best the market affords. It is within easy reach for the retail jeweler of the west and southwest.

"TRY KANSAS CITY NOW"

C. B. NORTON JEWELRY CO.
Everything for the Retail Jeweler
Clocks, Cut Glass, Tools, Materials, Diamonds, Watches, Silverware, etc.

EDWARDS & SLOANE JEWELRY CO.
Wholesalers of
Jewelry, Watches, Diamonds, Clocks, Silverware, Cut Glass, Tools, Materials, etc.
Catalog on Request

WOODSTOCK-HOEFER WATCH & JEWELRY CO.
Complete Lines of
Watches, Silverware, Jewelry, Diamonds, Clocks, Novelties, etc.
No Retail. Orders filled from any Catalog published

PORTER & WISER JEWELRY CO.
Manufacturing Jewelers
Diamond Mountings, Medals, Badges, Emblems, Class Pins, Monograms, etc.
Special Order Work our Specialty Send for Catalog and Price Lists

O. A. REED
Importer and Jobber of
Precious, Semi-Precious and Imitation Stones, Diamonds, Coral, Shell and Onyx Cameos of all kinds, Jobbing Stones and Doublets
Selection Package on Request

been swindled out of $12,000 worth of diamonds by a crook who said he represented the Waltham Watch Co. The swindler got possession of the diamonds and gave Cincinnati drafts drawn on a London bank. These were returned unhonored.

The following were among the out-of-town retail jewelers here, last week: Frank P. Wilde, Milwaukee, Wis.; J. P. Mikkelsen, Nebraska City, Nebr.; L. W. Otto, Crawfordsville, Ind.; Ben Overstreet, Farmer City, Ill.; Carl Oesterle, Joliet, Ill.; M. Plain, Aurora, Ill.; Perry Jackson, Rockford, Ill.; O. R. Ahern, Mallen, Wis.; J. H. Neds, Elkhart, Ind.; Carl Michel, Portage, Wis.; Wm. A. Grant, Harrisburg, Ill.

St. Louis.

Frank White has returned from a business trip to Indianapolis.

L. W. Waldecker's connection with the F. W. Drosten Jewelry Co. has ceased.

J. J. Burke, president of the Brooks Jewelry & Optical Co., spent part of this week in Chicago.

W. E. Tower, of Tower & Long, will leave in a few days on a business trip through Oklahoma.

Phillip Knapp, of Knapp Bros., Belleville, Ill., has been elected a director of the Belleville Bank & Trust Co.

Arthur S. Feiss, who travels in western territory for several eastern firms, has gone to New York to get sample lines.

Willis Chamberlain, of the Houston Optical Co., Houston, Tex., visited J. J. Burke, president of the Brooks Optical Co., last week.

William Wiedlich left Sunday for New York. He will combine pleasure with business during a two week's stay in the metropolis.

Clarence Fearl, Hutchinson, Kans., who is to travel for the Elliott Jewelry Co., has arrived and is getting ready to go out on his first trip.

Harry Mark, of the St. Louis Clock & Silverwear Co., entertained friends at his home, 3122A Keokuk St., Thursday evening, in observance of his 27th birthday.

W. J. Beard, of the Aller-Wilmes Mfg. Co., will leave in a few days on his first trip for the firm. He will spend eight or nine weeks in Illinois, Iowa, Missouri and Nebraska.

Z. B. Robbins is out of town on a trip for pleasure and for the benefit of his health, which became somewhat impaired by reason of the hard work due to a big holiday business.

Out-of-town buyers in St. Louis during the past week were: E. A. Becker, Florisant, Mo.; B. H. Barnes, De Soto, Mo.; P. J. Dietrich, Memphis, Tenn.; C. Emig, Coulterville, Ill.; H. E. Gewe, Nashville, Ill.

I. T. Fullerton, formerly with the Columbian Optical Co. Kansas City, has taken employment with the Hoyt Jewelry Co. and will travel for that company in Missouri and Kansas. He will start out on his first trip about Feb. 1.

In bankruptcy proceedings pending before Referee in Bankruptcy Coles against Ernest A. Niehaus, Lee W. Grant and P. B. Kennedy have been allowed $75 for legal services rendered petitioning creditors and $34.50 for costs and expenses advanced.

Dan G. Golding, auctioneer and appraiser, has just returned from Sherman, Tex., where he conducted, very successfully, a $60,000 auction sale for J. E. Murkert, preliminary to a reorganization of that firm. He will leave soon for Joplin, Mo., where he is to conduct an auction for a leading firm there.

David Feiss, who has an office in the Commercial building, has been in New York during the past week and has established a connection with the firm of Konijn, Frank & Shire. He formerly traveled in the western territory for Ingomar Goldsmith & Co. He will continue to travel in the west, making his headquarters in St. Louis.

In the bankruptcy proceedings pending in the United States District Court against Joseph and Jacob Fishman, doing business as the Fishman Novelty Co., Jan. 20, at 10 A. M. has been fixed as the time for a hearing on a petition for confirmation of composition, and the clerk of the court has been ordered to mail notices of the hearing to all creditors named in schedules filed by the bankrupts.

Mr. Jesse, formerly with the St. Louis Clock & Silverware Co., has taken employment with William Weidlich & Bro., and will travel for this firm in Missouri and Illinois. H. M. Meckling, hitherto one of the Weidlich travelers, is no longer connected with the firm. The other travelers, H. D. Wachholder, N. H. White, H. F. Hines and Charles Ens, are all in now, but are getting ready to go out the latter part of the month.

Julius B. Cerf, manager and treasurer of M. Bonn Co., wholesale jewelers of Pittsburg, who have leased the building at 823 Washington Ave. for a western branch, arrived in the city a few days ago, accompanied by his wife. Mr. Cerf is directing the installation of fixtures. This will be completed in a few days and the stock that is on the way will be placed and the store will be open for business in about a week. The St. Louis store will be the firm's headquarters for the western and southwestern territory. The firm has been doing a good business in this territory through salesmen sent out of Pittsburg, but Mr. Cerf expects to greatly extend it. He has not yet selected his assistants and salesmen, but will probably get them all in St. Louis.

Theodore Vahlman and E. S. Jacobs, composing the firm of Vahlman & Jacobs, 223 Collinsville Ave., East St. Louis, Ill., appeared in the United States District Court for the eastern district of Illinois, at Danville, Friday, to undergo an inquisition relative to the affairs of the firm, which has been thrown into bankruptcy proceedings by the involuntary petition of certain creditors. Receiver Hogan is still at his home in Danville, where he went during the holidays, after becoming ill here. The Vahlman & Jacobs store is not open for business, but the repair department is finishing up jobs that were on hand when the firm failed. With two or three exceptions, every manufacturing jewelry firm and jobber in St. Louis is a creditor of the firm, and the prospect of their getting more than a few cents on the dollar is not bright.

F. L. Jaccard, of the Bauman-Massa Jewelry Co., has just completed his 28th year with that firm, and during all of that time he has traveled in the same territory, Texas, Arkansas and Louisiana. His home is at Fort Worth, Tex. He will arrive in St. Louis in a few days to get his samples and start out on his 29th year. Charles Welzmiller will start out about the middle of the month on his first trip for the Bauman-Massa firm. His territory will be Missouri, Kansas and Oklahoma. He has traveled in that territory for the past 10 years for M. J. Averbeck, New York. The other travelers for the firm, S. L. Lowenstein in Illinois, Missouri and Arkansas; W. E. Susong in northern Missouri and Iowa; Joseph Auer in Kentucky, Illinois, Tennessee, Mississippi and Alabama and parts of Louisiana and Arkansas, will all start out about the middle of the month.

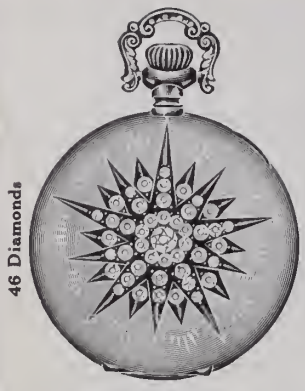
Traveling representatives of jewelry firms in St. Louis during the past week were: H. B. Pfordresher, Eastern Jewelry Co.; Mr. Somes, Bates & Bacon; Mr. Fisher, Furbish, Swift & Fisher; C. E. Emerson, W. H. Bell & Co.; Mr. Vaslett, Fletcher-Burrows Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; George T. Byrnes, Kautzmann & Co. and Schaubacher & Bros.; J. W. Stoneburner, C. H. Allen & Co.; John S. Cunningham, E. L. Spencer Co.; representative of Adelphi Silver Co.; George Goldberg, Untermeyer-Robbins Co.; W. C. Sherman, estate of O. M. Draper; William H. Hannaford, Tuttle & Stark; G. H. Howard, Mason, Howard & Co.; Mr. King, Ostby & Barton Co.; Mr. Daniels, Oscar Gottlieb & Co.; Charles E. Sutton, Taunton Pearl Works; Peter Crossin, Crossin & Co.; C. P. Dietz, Herman J. Dietz; F. L. Pettee, Waterbury Clock Co.; C. T. McKenna, Kelly & Steinman; Mr. Samuelson, Towle Mfg. Co.; Mr. McLaughlin, E. S. McLaughlin & Co.; Mr. Billinghainer, K Mfg. Co.; Mr. Valentine, Freeman & Daughaday; A. L. Clark, William H. Luther & Son; Mr. Wilkins, Ostby & Barton Co.; Mr. Bardon, Bardon & Hull; Mr. Carr, R. D. McDonald & Co.; Joseph M. Kraus, Hirsch & Fleischner.

Toledo.

L. P. Christiancy is making some minor changes in his store room at 507 Madison Ave.

Toledo jewelers are deeply interested in the proposed consolidation of the Toledo Business Men's Club and the Toledo Chamber of Commerce. A vote which is now being taken promises to bring about a consolidation along lines approved by both bodies, which will give each body a distinct field in which to operate, although united under one head.

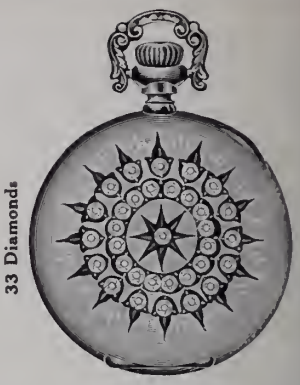
The Conklin Fountain Pen Co., has completely reorganized its traveling force, having taken on several new men, who spent the past week at the house preparing for the year's business. Those who will represent the firm east of the Mississippi are J. F. Grube, John S. Briggs, A. B. Matthews, R. O. Weisel, Frank Moloney, John Wilson, J. C. Kahle and L. W. Wolfslayer. The firm has further arranged a staff gathering of its traveling forces for the last week in April.



100



101



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

VERY FINEST THAT CAN BE PRODUCED

They have

FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



103



104



105

Cincinnati.

A. Schemel, Central Ave., is enjoying a hunting trip in Minnesota.

A. F. Stauver, Wheeling, W. Va., was here visiting friends last, week.

Charles McDonough, Maysville, Ky., was here, last week, prior to his marriage.

George Fruh, the Brighton jeweler, is at business again after a four weeks' illness.

Fred C. Krueger, of Gebhardt Bros., is making a western and southern business trip.

H. C. Wilson, of the Crescent Watch Case Co., was here calling on the trade the past week.

Julius D. Jacobs, of D. Jacobs & Co., and bride are home from their honeymoon in the south.

James Baker, of the Henkes-Baker Jewelry Co., Vincennes, Ind., visited friends here, last week.

Henry Dickman, of Herman & Loeb, has recovered from his long illness, and is at business again.

Mr. Neal, of the Chicago office of the Keystone Watch Case Co., was here on a business trip, last week.

Wallace Miller and George Hovekamp, of the Miller Jewelry Co., have left on their respective business trips.

George Fernaught and son, with A. & J. Plant, have returned from a week's visit with relatives in Indianapolis, Ind.

Mrs. David Andrews, mother of Loring Andrews, of the Loring Andrews Co., died the past week at her home in Clifton.

The M. Swab Jewelry Co. have added to their road force Charles M. Farthing, of St. Louis, who will leave soon on a southern business tour.

Julius Hahn, of Hahn & Oppenheimer, states that he will leave on his Spring trip a little earlier than usual in order to sail for Europe in April.

R. G. Maas, formerly with Lindenberg & Fox, has become a partner with J. Rowan & Co., New Castle, Pa., and will travel for this firm, having the Cincinnati district for his territory.

The directors of the Crescent jewelry Co., of this city, which was incorporated, recently, with a capital of $10,000, are A. Arieth, R. Daubenbis, J. M. Donnelly, Walter L. Decker and H. C. Bolsinger.

Mrs. Amelia Lohmeyer, mother of E. G. Lohmeyer, a Newport, Ky., jeweler, died at the latter's residence, last week, at the age of 81 years. Mrs. Lohmeyer was well known and beloved throughout that community, and will be missed by a host of friends.

Joseph Noterman, of Joseph Noterman & Co., was, Jan. 7, re-elected as president of the Board of Waterworks Commissioners of Covington, Ky., this being his third term in that office. The board was complimented by the city as to the efficiency in its work and money saved the city under the administration of Mr. Noterman.

Out-of-town jewelers here the past week purchasing stock included: C. K. McCain, Kokomo, Ind.; E. Muller and wife, Hamilton, O.; C. H. Creighton, Franklin, O.; Charles Sederberg, Milford, O.; O. E. McWaters, Danville, Ky.; Frank L. Hornung, Brookville, Ind.; A. E. Johnson, Versailles, Ind.; H. Fischer, Scarbro, W. Va.; Philip Horr, Aurora, Ind.; H. Risinger, Lawrenceburg, Ind.; Roy W. Casper, Murfeesboro, Tenn.; John F. Krohme, Clarksburg, W. Va.

John A. Herschede, of the Herschede Hall Clock Co., and J. Fred Kramer, of the Frank Herschede Co., are arranging to attend the annual banquet in Chicago., Jan. 18. On Jan. 1 Leonard James Fox was made vice-president, and Milford G. Fox, treasurer, of the Gustave Fox Co., the father, Gustave Fox, being president of the company.

The Cincinnati Wholesale Jewelers' and Manufacturers' Association held their annual celebration in the manner of a beefsteak dinner, Jan. 8, at Wiedeman's Rathskeller, Newport. Over 120 guests met at Fountain Sq. and were taken to the rathskeller at Newport, where a jolly good time was enjoyed. A full account of the affair will appear later.

A. Effron, who bought the Charles Rosen stock and fixtures at an auction sale, remained at the Rosen location until after the holidays, thus realizing considerable on his stock during that time. The remaining stock, with fixtures, he has sold for about $600 to Sol. Levi, Central Ave., who will use them in his store, which he contemplates remodeling. Rosen's receiver, M. Thrall, last week, filed his second report to the effect that Rosen's property was appraised at $1,758 and sold for $1,400 to A. Effron. The total expenditures are about $134.85.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: W. A. Middlebrook, B. A. Ballou & Co., Inc.; A. H. Oakley, Thornton Bros. Co.; William A. Lamb, Geo. H. Fuller & Son Co.; Emil Pick, Hammel, Riglander & Co.; Mr. Frey, Frey Bros.; Fred Brigham, Cheever, Tweedy & Co.; William Bosselman, T. Quayle & Co.; H. C. Wilson, Crescent Watch Case Co.; Arthur Bradshaw, International Silver Co.; Charles Clark, W. G. Clark & Co.; Gus Strandberg, Sykes & Strandberg; George L. Sweet, R. F. Simmons Co.; Nate Swift, Webster Co.; Mr. Ryder, Walter E. Hayward Co.; H. Curtis, H. H. Curtis & Co.; Harry Mix, Wightman & Hough Co.

Columbus, O.

Frank M. Deinlein, 41 S. High St., is the father of twins, baby girls, which have been named Mary and Rosina.

G. Luchtenberg, 203 So. High St., has received from the Jewelers' Board of Trade word that a claim he holds against a traveling salesman named New, is uncollectible; that no attention is paid to requests that it be paid, and there is no way by which payment can be enforced. The jeweler claims New borrowed $10 from him in April last year, when he called on him to sell goods.

An effort of Columbus jewelers to keep traveling auction men from coming into the city has resulted in ascertaining that there is no way in which they can be charged for the privilege. There was a license law, but one man took the matter to court and the law was declared unconstitutional, this being ascertained after an investigation by the city solicitor, who was requested to take some action. The only thing which could be done was to cite the proprietors to appear before the county auditor to be assessed for taxation. One of the firms paid one month's taxes on an assessed valuation of $600. It was learned that a second auction, conducted in a vacant room in Capitol Sq., with the cheapest kind of goods, was backed by a former saloonkeeper. He was assessed for a month's taxes on a valuation of $240. The valuations were sworn to in both cases.

Detroit.

L. A. Stehle, Linden, bought goods here recently.

W. J. Higgins, Shelby, O., is taking the baths at Mount Clemens.

F. J. Erwin, Marlette, was a purchaser in this market, last week.

C. A. Barkey was in New York on a buying trip immediately after Christmas.

Harry Kip, New York manager for H. F. Barrows Co., visited the trade here, last week.

The Grainger-Hannan Co. has put up a large new clock in front of its "Gorham Shop."

John Kay goes to New York this week and will remain over for the 24-Karat Club dinner.

E. W. Krainbrink, with the Charles A. Berkey Co., will go out on the road soon on a selling trip.

Wallace Kay, who was injured some months ago, is sufficiently recovered so that he can soon resume his duties with John Kay & Co.

Ed. Karpp, formerly employed by Noack & Gorenflo, has taken a position with the Peninsular Engraving Co., where he will do catalogue work.

Notice of the dissolution of the firm of King & Harrison has been sent to many of the firms in the trade. H. L. Harrison will continue the business at 228 Woodward Ave.

Edward F. Wunsch, who has done a great deal of legal work for the jewelry trade in bankruptcy matters while with the firm of Bowen, Douglas, Whiting & Eamans, will open an office of his own shortly.

Detroit wholesalers have been informed that A. E. Withey has left St. Ignace, taking a portion of his goods with him. The remainder were taken over by H. R. Stevenson, the fixtures being held by the sheriff.

John Hellerich, who went into bankruptcy about a year ago, neglected to petition for his discharge within the specified time. He appeared in court later with his attorney, but was informed that he could not get a discharge.

John J. Smith was recently acquitted in the United States Court on a charge of smuggling jewelry. It developed that Smith had bought about $1,100 worth of jewelry in Toronto, Ont., with an inheritance and later came to Port Huron. There, while intoxicated, he attempted to dispose of a ring and his arrest followed.

The business conducted by J. R. Stouter, Palmer, Nebr., will hereafter be carried on under the firm style of J. R. Stouter & Co.



Imitation is the Sincerest of Flattery

Many have copied our ads, cuts, booklets, and endeavored to do so with our methods and salesmanship. We have brought the making of Jewelry Auctions to a degree of perfection never before known. Among the attributes which distinguish mankind none is of a higher order than originality and truth. A man may put his picture in the paper and pay for calling himself the leading man, still he may be only a footlight instead of a self-named star. Years ago a would-be Jewelry Auctioneer advertised he had never made a failure. It was the truth, too—he had never made a sale. Equally absurd for a man to call himself a leader when in five years he has only as many references, and all of them having failed or out of business. We have honest credentials from going concerns in the principal cities, from coast to coast, where we have sold again and again—over 200 references of successful Jewelry Auctions. We will give $10,000 to charity if we cannot prove that we have the record of having made a greater number of sales, the aggregate receipts amounting to more than any and all other men now engaged in the calling.

SALES MADE DURING THE PAST 4 MONTHS

A. Kurtzeborn & Sons

310 N. Sixth St., St. Louis, Mo.—A stock consisting of over $125,000 in the very highest grade diamonds, watches, sterling silver and only 14-kt. gold jewelry. Mr. Kurtzeborn has been in active business in St. Louis for over fifty-two years. The patrons of this sale were the best known families; each session was like a social event; by handling in a refined manner we succeeded in selling out the entire stock. Kindly write this firm as to results.

The M. Scooler & Co.'s Stock

This stock, consisting of 1,647 pieces of the highest grade Diamond-mounted Jewelry, Patek, Philippe Watches, Etc., amounting to more than $100,000, we sold successfully to the trade in four days at 185 Wabash Ave., Chicago—our third sale for this firm.

Jacob A. Yund

Helena, Mont.—This being one of the best-known and oldest-established jewelers in the State, we experienced no difficulty in converting the $35,000 worth of merchandise into cash on a basis eminently satisfactory to the owner.

Benjamin Rice

Tulsa, Okla.—A year ago we made a great sale in this progressive little city of the Pillman Jewelry Co.'s stock, and in returning repeated our former success.

Switzer Bros.

Mt. Clemens, Mich.—Closed out for the above firm the Kent' stock, selling every piece of goods in the store, giving the above firm entire satisfaction. Write them.

Kingsbacher Bros.

Pittsburgh, Pa.—We are now selling for this old-established jewelry house at 505 Market St. Its a winner, too.

Send for booklet on Auctions

Correspondence Confidential

BRIGGS & DODD

5132 Kimbark Ave.
Chicago, Ill.

Tel., Hyde Park, 4745

Indianapolis.

Chris. Bernloehr & Bro. was in Terre Haute part of last week.

Harry Reed has returned to Purdue University, Lafayette, where he is taking a special course.

Joseph E. Reagan, manager of the Baldwin-Miller Co., has returned from a two weeks' purchasing trip in the east.

I. Grohs, of the I. Grohs Jewelry Co., announces the employment by his company of Frederick Bridge as a traveling salesman.

Charles Mayer, of Charles Mayer & Co., has just been elected assistant rabban of the Murat Temple, Nobles of the Mystic Shrine.

Police at Elwood recently arrested Thomas Wolf, a pawnbroker and jeweler, for selling a revolver to a minor. He was fined $15 and costs.

Don Hickman and Edsall Johns, who recently started a trade repairing shop, have located with Chris. Bernloehr & Bro. in the McOuat Building.

M. Bieber, with the Baldwin-Miller Co., is seriously ill at the Deaconess Hospital. Harry Sebel, of the same company, who has been a house salesman, has been placed on the road.

The I. Grohs Jewelry Co. and Charles B. Dyer spent part of last week invoicing their stocks, and each reports a very substantial gain in 1909 trade over that of the previous year.

Indiana jewelers in the city, last week, included H. A. Roberts, Veedersburg; J. F. Harding, Brownsburg; Mrs. B. Maier, Edinburg; J. A. Meisen, Cicero; A. S. Orr, Greenfield, and John W. Hudson, Fortville.

Among several hundred business men who recently directed a petition to the city council asking that the salaries of police and firemen be increased were Henry Bloom, Samuel Drozoowitz, E. W. Urfer and H. H. Bishop.

Mr. and Mrs. H. L. Rost, Columbus, announced the engagement of their daughter, Miss Lillie Marie Rost, to Karl Volland, at a New Year's dinner. The date of the wedding has not been fixed. Mr. and Mrs. Carl Rost were guests at the dinner.

The F and M Jewelry Co., recently organized by Leo Markowitz to do a jobbing and wholesale jewelry business, has taken quarters at 214 Traction Terminal Building. The company has employed H. H. Westcott, formerly of Texas, as a traveler.

Fire caused a loss of about $500 in the store of Lon R. Mauzy, 207 Massachusetts Ave., one day last week. A curtain blew into the flame of a gas jet. The office safe door was open and the flames swept into the safe, destroying several hundred dollars' worth of repair work. The loss was fully covered by insurance.

Asher W. Gray, of Gray, Gribben & Gray, has announced that he will be a candidate for the nomination of county clerk at the primary to be held during the Spring. Mr. Gray is a Republican, but has many friends in both parties. A number of business men have expressed themselves as in favor of Mr. Gray's candidacy.

J. A. Oswald, Crawfordsville, secretary of the Indiana Retail Jewelers Association, stated that the annual convention of the association will be held at the Grand Hotel, in this city, instead of at the hotel previously announced. The date of the convention is Feb. 7 and 8. Mr. Oswald has received information that a large number of manufacturing and wholesale jewelers and watch manufacturers will have exhibits at the convention. Arrangements have been made for the exhibits to be shown in rooms at the hotel. The program for the meeting has not been completed. The first date arranged for the convention was Feb. 14 and 15, but this has been changed in order that the convention may precede that of the State Optical Society, which will be held in this city Feb. 9.

San Francisco.

Arthur B. Morris is on his way east in the interest of J. S. Dinkelspiel.

Carrau & Green, Inc., have lately added Edward Taber to their working force.

Henry Abrams will shortly leave for the east on a visit to the different factories.

Mr. Marshall, who has been associated for some time with A. I. Hall & Son, has resigned.

Michael Maher, of Nordman Bros. Co., who has been ill for several months, has resumed his duties.

Hyman Leafe, with the Brilliant Jewelry Co., will soon leave for Honolulu, in company with his wife.

A. M. Gilbert, salesman for M. Schussler & Co., has just returned from Los Angeles after a successful trip through that region.

E. J. Hyde, of the E. J. Hyde Jewelry Co., Spokane, Wash., stopped for a few days in San Francisco on his vacation trip to Tahiti.

Joseph Schwartz, a wholesale jeweler of Honolulu, is now in San Francisco, on his way east. He is a brother of Milton and Coleman Schwartz, local attorneys.

Maurice H. Knopfmacher, of A. C. Knopfmacher & Sons, will leave shortly on a business trip to London and Amsterdam. He expects to be away several months.

B. Schmanski, Goldfield, Nev., spent a few days in this city, recently, buying stock and getting a line on the class of goods handled by the San Francisco wholesalers.

An attempt was made to rob a small jewelry store at 412 Market St., but the miscreant was captured in the act by a Pinkerton detective and three of the city police.

The firm of Carrau & Green has been incorporated with a capital stock of $250,000. The directors of the company are: Leon Carrau, Nellie Carrau, Walter A. Green, Blanche Green, Jos. S. Lewis and W. E. Lawrence.

The following were recent visitors in San Francisco: P. C. Berryman, Lakeport, Cal.; T. G. Patton, Placerville, Cal.; W. H. Mitchell, King City, Cal.; N. Van Kammen, San Mateo, Cal.; Jos. Gordino, Salinas, Cal.; T. K. Bolton, Ashland, Ore., and C. Landecker, Helena, Mont.

The store of A. L. Ott, 1063 O'Farrell St., was broken into on the night of Dec. 30 and about $600 worth of goods were stolen. The burglars, whom the police believe to be professionals, gained entrance to the place by climbing a drain-pipe in the rear of the building and then breaking a window.

Edward Forestier, who has been 17 years with Carrau & Green, has resigned his position and has gone into business for himself as a wholesaler and manufacturers' agent. On Jan. 6 he left for the east to make more definite arrangements for the lines he has taken charge of. He is now comfortably located in a suite of rooms in the Koenig building, in this city.

John Hammersmith, of Hammersmith & Co., is being sued by Blanche M. Field, widow of his former partner, for $1,457.25, the amount alleged to have been due to the Field estate from the sale of $2,914.50 worth of bullion to the Selby Smelting & Lead Co. Mr. Hammersmith claims that he purchased Field's interest from the Union Trust Co., administrator of the estate, for $4,000, and that by such purchase he acquired everything that was due the firm.

Milwaukee.

David Goldman has returned from a short business trip to Chicago.

News has reached Milwaukee wholesale jewelers that George Verbocke, formerly at Kaukauna, Wis., has moved to Wrightstown, Wis., where he has opened a larger store.

Sol Martin, Jr., formerly manager of the Peerless Jewelry Co.'s store, and now connected with the Jackson Jewelry Co., Chicago, was a recent visitor here. Mr. Martin's family has moved to Chicago.

William Mark, formerly connected with the jewelry establishment of the H. A. Kamps Co. at Appleton, Wis., has resigned and is now in Milwaukee, where he will take a course in jewelry engraving.

Several improvements in the store of the Bunde & Upmeyer Co. are to be made. Louis W. Bunde, president of the company, reports that the holiday business was the heaviest in the history of the company.

Preparations are being made by the Peerless Jewelry Co. to enlarge and improve the store by the erection of a new balcony and the installation of new fixtures. A new street clock will also be erected in front of the store within the next 30 days.

Among the out-of-town Wisconsin jewelers who were Milwaukee visitors, last week, were: William F. Notbohm, Oconomowoc; F. P. Beswick, Racine; Henry Bayer, Whitewater, and John Braun, Two Rivers. All report that the holiday business was exceptionally good.

A new jobbing house will be opened in Milwaukee at once by Theodore Leubuscher, formerly traveling salesman with the Block Jewelry Co., of this city. Mr. Leubuscher is now gathering together a new stock, which will be placed on display at his residence, 1829 State St. Mr. Leubuscher is well known to the trade, having been connected with the L. Block Jewelry Co. for several years.

The Western Wholesale Jewelry Co. has been incorporated in Wichita, Kans., and is arranging to move into large and well equipped quarters. The officers of the concern are: President, L. J. Pracht; treasurer, S. F. Miller; secretary, W. E. Pracht.

20 years' experience in 40 states, selling the largest and finest stocks, enables us to appreciate conditions and give you valuable advice. We will bring you experience, ability and results unequaled.

Telephone 1624 Cortland



We are now selling the Fine China and Art Stock of J. F. Willis, 102-106 S. Main Street. Wilkes-Barre, Pa. Stock of $50,000. High-class; sale is attended by the leading people of this city. Our methods bring you success.
We always get you the money.

COMRIE & BROKAW
AUCTIONEERS
Jewelry, China, Art Wares

Write to-day 14 MAIDEN LANE, NEW YORK



DAN I. MURRAY
20 Years America's Leading Art and Jewelry Auctioneer

There's A Reason

MURRAY & STAPLEFORD

No extra charge for two men if needed



H. T. STAPLEFORD
10 years in my employ

At present closing out the large stock of Vanderburgh & Durney, jewelers, of Syracuse, N. Y., this makes my 10th sale in this city in seven years. Other auctioneers have tried but failed. There's a reason. This is my third month on this large stock. My sales are growing larger daily. Mr. Stapleford is closing out Elmer D. Cole's jewelry stock in Washington, D. C. This is his fifth month in this one sale. There's a reason. We never cull out a man's best sellers at a loss, then get out and leave him to fail after his sale. Why do jewelers stay in business and prosper after our sales? There's a reason. Why do so many fail after sales? Write me. I will tell you all. I personally conduct only large sales, as I cannot devote time to small ones. My large interests in the manufacturing, importing and jobbing business take some time. I am also one of the leading brokers in New York, and can give you many good bargains in job lots at this season of the year. Goods sent on memo to well rated dealers. Sold for cash only at large discounts. If you are not making $2,000 per year and over you are losing time. Write me. The truth at all times and in confidence. Remember I am not a fakir, but stand in my class alone. Sales made on per cent. or share of profits. Write to-day for terms, etc.

512 Race St., Cincinnati, Ohio—DAN I. MURRAY—3 Maiden Lane, New York

Los Angeles.

Mrs. J. Parker, Whittier, Cal., was in the city on a business trip a few days ago.

R. H. Gilmore, of Gilmore & Lee, is on a tour of the southern portion of the State.

Brock & Feagans furnished eight handsome sterling silver cups for the New Year's polo games at Riverside.

Ed. and Arthur Turner, traveling representatives of the E. W. Reynolds Co., have both started out on their initial trip for the new year.

A. G. Bruce, the auctioneer who has been selling Brigden & Pedersen's stock, is sick at present, and the sale has been temporarily suspended.

Edward F. Whittemore, who was for some time with the J. C. Fleming Co., and who has more recently been with Brock & Feagans, is now in M. R. Thomas' store, at 404 W. 7th St.

Large crowds are expected to be in Los Angeles during Aviation Week, and the jewelers are expecting to reap their share of the benefits which business generally will enjoy on account of the event.

The auction sale of the stock of S. Conradi, conducted by T. B. Clark, on W. 3d St., has been discontinued. Sales of Mr Clark's own stock under the management of Louis Berger, at 127 E. Spring St., are still continued.

The folowing concerns have united in an agreement to close their stores every night hereafter at 5.30 P. M.: Hambright & Walsh, H. F. Wallace, Bastheim, Adams & Abel, Gilmore & Lee, S. Meyer & Co., R. H. Schwarzkopf & Co., Geo. L. Penniman and Cahn Standard Optical Co.

William M. Kinney, now located at 607 S. Spring St., where he has been doing business for several years, announced that he will remove, about Feb. 1, to 615½ S. Broadway. The new location is a portion of the store heretofore occupied by the Central Department Store, and is fast becoming the business center of the city.

Joe Den, alias Joe Desmond, charged with violating his parole from a penitentiary sentence for trying to steal a diamond valued at $700 from the Angelus Jewelry Co. and issuing worthless checks and stealing clothing, is still in the city jail. It is likely that he soon will be transferred to the county jail to tell the judge of the Superior Court why he did not respect his probation.

A. F. Baranger, who has for some time past been chief traveling salesman for H. F. Wallace, wholesaler at 414½ S. Broadway, will hereafter enlarge his field of work somewhat. While maintaining the relation which he has held with Mr. Wallace, he will also act as western representative for the Buck Silver Co., Salamanca, N. Y., and the Omega Watch Co. and the Louis Brent watches, manufactured at Bienne, Switzerland, and will maintain an office at Mr. Wallace's new location on the fifth floor of the Eshman building, 325 W. 7th St., next to Bullock's big department store. His new work will not in any way interfere with his work for Mr. Wallace.

Samuel and Simon Pearlin, the manufacturing jewelers who were brought back from New Haven, Conn., on embezzlement charges, were held, on preliminary examination, for trial in the Superior Court. Their attorneys offered no defense, but sought to confuse the witnesses for the prosecution by sharp cross-questioning. The prisoners' bail was fixed at $2,500 each. While they are accused of offenses against nearly a dozen persons, only one charge has been filed. J. Rosenkranz swore to a complaint alleging that they had embezzled two diamonds valued at $157 that he had given them to sell. The Pearlins declared they did not receive the Rosenkranz diamonds, and that they have given notes to cover all the other pieces of jewelry which they received to sell. Rosenkranz was the principal witness, telling of his having let the Pearlin brothers have the gems on memorandum, Nov. 11. A few days later he learned that they had left Los Angeles. It is said Simon is but 23 years old and Samuel but 20.

Minneapolis.

Carl Bergquist, of C. Bergquist & Co., is about to leave for Hot Springs, in the south, for the benefit of his health.

Kirchner & Renich have completed the removal of their stock to the larger quarters in the rear of the same building, on the same floor, 15 S. 7th St.

Arthur Kauffman, formerly employed in the store of the B. Jacobs Jewelry Co., recently fell on the sidewalk and broke his leg. He is now confined to his home, 627 Lyndale Ave., N.

Arthur von Kaenel, recently of Von Kaenel & Son, manufacturing jewelers, left on Monday for Newark, N. J., where he will follow his old trade as engraver. The firm of Von Kaenel & Son has been dissolved, it is understood, and the younger von Kaenel is planning to go east and join his father later.

The marriage of Thomas H. Weld, of the firm of Weld & Sons, Minneapolis, and Miss Marion Jean Young, was solemnized last Wednesday evening. Following the wedding Mr. and Mrs. Weld left on an extended trip through California and the Pacific Coast.

There has been some agitation in favor of advancing the working hours during the Summer, along the line proposed in England, and one or two firms adopted the plan last Summer. So far as known, the idea does not seem to have spread, and it is doubtful if the coming season will see any extension of the plan.

Among the jewelers who were in this city, during the past week, were: J. H. Reiner, Glencoe, Minn.; Mrs. L. Palm, Brown Valley, Minn.; A. O. Brown, Hettinger, N. Dak.; Gust. Schellin, Litchfield, Minn.; T. Hunziker, Jordan, Minn.; E. A. Jensen, Belgrade, Minn.; A. L. Mealey, Delano, Minn., and Mr. Thompson, with H. T. Holverson, Alexandria, Minn.

Though it is a little early in the year for commercial travelers to put in an appearance in Minnesota, as the local retail jewelers have scarcely as yet got their bearings after the holiday rush, some of the hustling representatives of eastern wholesalers are already in the field, among them the following: R. S. G. Edwards, of the Whiting Mfg. Co.; Mr. Hillinger, Hillinger & Co., and M. M. Goldsmith, Goldsmith Bros. Smelting & Refining Co.

A circular letter of much interest to retail jewelers throughout the State has been sent out by I. M. Radabaugh, secretary of the Minnesota Retail Jewelers' Association. In this letter the writer, after stating the well recognized fact that this has been a banner year in the retail jewelers' trade, goes on to point out several things which have helped materially in making it so. There has never been a time, he says, when he has known the watch business to be in such good condition as it is at present. This, he believes, is because the retail dealer can now lay in an adequate stock of watches without coming into competition with the great mail order houses, and he also enjoys a "protected price" on watches, which was unknown a few years ago. Much praise is given the Waltham Watch Co. for the stand it has recently taken in deciding to discontinue selling its goods to mail order houses, and in advising the public through advertisements in the daily press to purchase Waltham watches only of retail jewelers. Another source of satisfaction to the Minnesota retail jeweler mentioned by Mr. Radabaugh is the agreement of the F. L. Bosworth Co. and the Reed-Bennett Co., two of the largest wholesale jewelry firms in Minneapolis, not to do a retail business hereafter. These excellent results, Mr. Radabaugh asserts, are due to the organized efforts of the retail jewelers of the State, and he urges those who are not already members of the Minnesota association to join it and help push forward the good work.

Pacific Coast Notes.

C. E. Rozell has opened a store in Compton, Cal.

The U. S. Diamond Co. has just started work on its claim at Cherokee, Cal.

J. A. Grant has opened a watch and jewelry repairing store in Inglewood, Cal.

Mrs. S. A. Crandall, 432a State St., Santa Barbara, Cal., is selling out her stock of goods at cost prices.

C. Prichard, formerly manager of the White Mountain Water Co., at Tonopah, Nev., claims to have discovered rich deposits of chrysoprase.

Edward Sutter, who has been connected with the Geo. E. Bangle store in Vallejo, Cal., for several months, has left for his home town in Wisconsin, where he will start in business for himself.

J. Noll, one of the two robbers who broke into the store of Conklin & Masters, Galt, Cal., Dec. 27, was arrested in Sacramento the next day, when he tried to sell a $100 diamond for $1.00. Everything of value in the store, including $200 worth of watches, bracelets and knives, was taken, but only a small portion of the stolen goods was found on the thief, who was captured.

The John Brenner Jewelry Co., which for 30 years occupied quarters at 123 W. Federal St., Youngstown, O., has closed a lease for a spacious storeroom in the Davis block, two doors east of the present location. The new quarters will give the concern much more space and will be equipped with attractive fixtures and furnishings of up-to-date design.

America's Leading Jewelry Auctioneer

James L. Hand

14 Maiden Lane, New York

Assisted at all large sales by two of the most competent jewelry auctioneers in the United States.

Known from coast to coast as the most successful auctioneer of high class jewelry stocks in this country.

During the year 1908 I conducted the two largest and most successful auction sales which this country ever patronized, the great Sturgeon sale at Detroit, and the Duhme sale at Cincinnati. My first sale during 1909 was the great stock of the Mawhinney & Ryan Co., of Omaha, and my last was the $200,000 stock of L. W. Vilsack & Co., of Pittsburg.

What better evidence of the ability of an auctioneer to turn merchandise into cash is necessary? The auctioneer capable of selling stocks as large and as fine as these can certainly sell yours and obtain for you satisfactory profits.

My sales are not long drawn out. They get the profits for you and get them quickly. No expensive advertising, but my own original methods and your *reputation carefully guarded.* I have no booklet to mail you. They all have *them,* but, for the asking I will mail you illustrations of one of my great sales, showing the great crowds and the arrangement of store, etc. Write me, I will hold your letter confidential. By return mail I will explain to you the methods of selling that have made me the most successful and trustworthy man of my calling. I can and will reduce your stock or turn it into cash without introducing one piece of inferior stock.

My terms are no higher than those of the unreliable "fakir" that relies on a liberal amount of printers' ink to inveigle you into giving him your sale.

My references stand investigation. Let me submit them to you



JAMES L. HAND.

Jewelry Auctioneer and Price Getter

NOTICE

TO THE RETAIL JEWELERS OF AMERICA

You want to make money; I can help you do it. You are overstocked with goods; I can sell them for you

Now, I will not give you a booklet to read, or burden you with ancient history, neither will I hand you a gold brick. I simply want to tell you who I am, what I am, and what I can and will do for you—and that is just what you want to know.

References? Yes, lots of them, and genuine, too, from many men, firms, corporations and banks, all over the country, with whom I have done business, and who will vouch for my integrity and my methods.



"THE WIZARD OF THE HAMMER"

I Have No Record to Make. I Have Made It. I Have Earned the Reputation I Am Proud to Possess by Faithful Work and Honest Dealings

I have proved to many jewelers and I can prove to you the value of my services. I am of the old school. No man in America stands credited alone with a greater number of successful sales during the last twenty years than myself.

If you are considering a sale, advise me immediately before completing details, as I can offer valuable suggestions. Tell me the size of your store, amount of stock, and if you ever had an auction. If so, when?

A. E. GREGORY, 322 N. Hamlin Ave., Chicago, Ill.

TELEPHONE, KEDZIE, 1091

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NEW YORK OFFICE
CHARLES ENGELHARD
32 Cortlandt Street
HUDSON TERMINAL BUILDINGS
NEWARK, N.J.

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In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

YOUNG LADY desires position as office assistant; age 19. M. Sellner, 349 S. 4th St., Brooklyn, N. Y.

DIE and hub cutter wishes situation; capable of making designs. "G. G., 839," care Jewelers' Circular-Weekly.

GOOD assistant watchmaker, first class references, desires to locate in California. J. B. Frontis, Box 466, Lancaster, Pa.

FIRST CLASS ring maker, with best reference, desires position. Address "F. H., 888," care Jewelers' Circular-Weekly.

SALESMAN and repair clerk desires position in or near New York. Address "I., 860," care Jewelers' Circular-Weekly.

CLOCKMAKER, fine on repairing English, French and chime clocks. Address "Z. A., 829," care Jewelers' Circular-Weekly.

YOUNG MAN, can do engraving, wants to learn the jewelry business. R. C. Emery, 174 Van Auden St., Auburn, N. Y.

MODELER of long experience in silverware and jewelry desires position. Address "S. S., 801," care Jewelers' Circular-Weekly.

CAPABLE DESIGNER and modeler for Silverware wants position. Address "V. X., 800," care Jewelers' Circular-Weekly.

POSITION WANTED by young man, good watchmaker and salesman; all tools; best references. R. L. Murray, Columbia, Tenn.

JEWELRY DESIGNER, experienced, come from Europe, wishes steady position. "Toth," care Johnson, 299 W. 153d St., New York.

YOUNG MAN, 27 years old, wishes position as salesman; 14 years' experience; best of reference. Box 887, care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker desires change; own tools; no objection to location; can furnish good reference. "H., 822," care Jewelers' Circular-Weekly.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

YOUNG MAN, 20, five years' wholesale jewelry experience, wishes position; good knowledge of jewelry business. "W., 828," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, experienced in filling orders, waiting on trade and all around assistant; best of references. "A. A., 668," care Jewelers' Circular-Weekly.

WATCHMAKER, reliable on high grade, complicated watches, desires a position in New York or Brooklyn. "P. S., 827," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced in jewelry line, wishes position; knowledge of stenography and typewriting. "R. M., 861," care Jewelers' Circular-Weekly.

SALESMAN, well acquainted with trade in New York City and vicinity, wishes to connect with a first class house. "U. D., 890," care Jewelers' Circular-Weekly.

ENGRAVER, young man, experienced on ornamental engraving and lettering on jewelry and celluloid comb tops. "G., 793," care Jewelers' Circular-Weekly.

YOUNG MAN, aged 20, desires position with jewelry house; have five years' experience in office of large jewelry factory. "C., 840," care Jewelers' Circular-Weekly.

YOUNG MAN, 23, eight years' experience in retail jewelry business as salesman, wishes position; best of reference. "S., 799," care Jewelers' Circular-Weekly.

WANTED, position as watchmaker and salesman; can also repair clocks and take charge of store; New York State preferred. Address C. H. Little, Box 385, Lisbon, N. H.

FIRST CLASS watchmaker desires position; capable of first class work; experienced on railroad work; best references. E. Seibel, 109 N. Mulberry St., Lancaster, Pa.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

YOUNG LADY, understands jewelry business, wishes position in office; knowledge of stenography and typewriting. "Knowledge, 867," care Jewelers' Circular-Weekly.

YOUNG LADY to take complete charge of office; present employer can recommend in the highest terms in every particular. "Employer, 808," care Jewelers' Circular-Weekly.

FIRST CLASS jewelry jobber, stone setter and engraver, with nine years' experience; best reference; south preferred. Address "South, 884," care Jewelers' Circular-Weekly.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

A WATCHMAKER; only first class houses need answer; 13 years' practical experience; 30 years of age; wages, $25 per week. "Hustler, 844," care Jewelers' Circular-Weekly.

POSITION DESIRED by reliable man of 20 years' experience on watch and high grade clock repairing; accustomed to serve on trade. "W.," 15 Grove Place, Rochester, N. Y.

POSITION WANTED by young man, 27, who knows the jewelry business from A to Z, also good bookkeeper; salary no object. "H. M., 837," care Jewelers' Circular-Weekly.

A YOUNG, but thoroughly competent clockmaker, age 21, desires position; New York City preferred; good tools and references. Sam'l Bernard, 292 S. 2d St., Brooklyn, N. Y.

WATCHMAKER, German, can do all jewelry repairing, expert on French clocks; can wait on customers; A1 New York City references. "M. O., 865," care Jewelers' Circular-Weekly.

YOUNG MAN, who is an engraver, wishes position in jewelry store to learn clock and jewelry repairing; references furnished. Address J. Fen. L., 25 Cedar St., Binghamton, N. Y.

A FIRST CLASS, all around clockmaker desires position; can assist on watches; several years' experience in Europe and United States. Harry Burtendorf, 902½ Monroe St., Toledo, O.

SALESMAN, with established trade in western States, open for good proposition Jan. 1. Address "West, 657," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FIRST CLASS watchmaker, jeweler and setter, 20 years' experience, can furnish best reference, wishes position in California; good location. "A. F., 877," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references; moderate salary to start; New York City preferred. A. H. Hawkins, 318 W. 57th St., New York.

BOOKKEEPER, young lady, experienced at double entry, expert at figures, quick and accurate; trial balance; capable of taking full charge. "U. B., 742," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and plain engraver desires position in month or six weeks; salary, $20 per week; western New York preferred. "K. W., 841," care Jewelers' Circular-Weekly.

AS TRAVELING SALESMAN with first class house, by Jan. 20; acquainted with retail trade east and middle west; one who can produce results. "O., 843," care Jewelers' Circular-Weekly.

SALESLADY desires position in retail jewelry store; thoroughly competent; can take in repairs; present employer retiring from business. Miss Frances Arnkil, 107 S. 40th St., Philadelphia, Pa.

FIRST CLASS jewelry repairer and fine diamond setter, desires position out of town; can also do all kinds of new work; 15 years' experience; A1 reference. A. Freedman, 235 E. 118th St., New York.

A YOUNG MAN, good and practical watchmaker, with several years' experience, wishes a steady position with a good firm in Brooklyn or New York. "M. C., 853," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "N. R., 638," care Jewelers' Circular-Weekly.

YOUNG WOMAN, who is first class engraver and saleslady, also bookkeeper, having had four years' experience, desires position; A1 references. "H., 780," care Jewelers' Circular-Weekly.

WATCHMAKER, German, 33 years of age, first class workman, steady and reliable, desires to change; 3½ years in present position; best of references. "K. S., 864," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, thoroughly acquainted with the jewelry business, wishes position where advancement keeps pace with ability; furnish A1 references. Address "Ability, 886," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years old, desires position with wholesale jewelry house; general office work; nine years' experience in wholesale jewelry office; best references. "H. L., 857," care Jewelers' Circular-Weekly.

A LADY wishes a position as traveling saleslady for a big diamond house; knows every good house in the United States; can give good reference and bond. "R. H., 870," care Jewelers' Circular-Weekly.

YOUNG LADY desires position as stenographer and do clerical work; experienced in manufacturing jewelry line and precious stones; excellent references. Address "A., 630," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

A COMPETENT and thoroughly experienced young lady desires position of trust and confidence in office of wholesale jewelry house; best references furnished. "R. S., 842," care Jewelers' Circular-Weekly.

PERMANENT POSITION by first class watchmaker, 20 years' experience, competent on fine and complicated work; fine set of tools; best of references. Address "Competent, 785," care Jewelers' Circular-Weekly.

A WATCHMAKER and engraver, backed by years of varied and practical experience, desires a position in the east; Pennsylvania preferred; correspondence invited. Address "Z. S., 876," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, competent on railroad and all grades of watches, rapid and accurate, can do clock work and assist on engraving, desires position; first class references. "V. A., 859," care Jewelers' Circular-Weekly.

SALESMAN desires jewelry or silverware line; nine years with one house; well acquainted with the trade in New York State, Pennsylvania and middle west; can furnish A1 references. Address "R., 784," care Jewelers' Circular-Weekly.

AT ONCE, German watchmaker, jeweler, engraver, stone setter, window trimmer; if possible watches, but not preferred; hours, 8 to 6; state wages in first letter; go anywhere. Lambert, General Delivery, Chattanooga, Tenn.

YOUNG MAN, 22 years of age, wishes position with wholesale jewelry house or jobber where, with strict attention to business, he may become salesman; 3½ years' experience; best references. "D. L., 891," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN of experience in the watch and jewelry line well acquainted in the south and middle west is open for engagement Jan. 1; manufacturing line preferred. Address "B. R., 374," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

POSITION WANTED by young man, watchmaker and jeweler; seven years' experience; capable of managing store; A1 references as to character and ability; Kansas, Oklahoma or Missouri preferred. Address "W. F. U.," Box 394, Broken Arrow, Okla.

POSITION WANTED by watchmaker and engraver of 15 years' experience; am a married man, 25 years of age; positively no bad habits; seeking employment on account of present employer's bankruptcy. "J., 728," care Jewelers' Circular-Weekly.

WANTED, position as second watchmaker and jeweler; can handle railroad work, plain script and some monogram work; $18 a week; references from present employer; 23 years old; prefer Illinois but will go elsewhere. "P. D. Q.," General Delivery, Nebraska City, Nebr.

SALESMAN, young, has had successful experience selling silverware for large manufacturer, is desirous of locating himself in the jewelry line; realizes it will be necessary to know line thoroughly and is willing to spend time in learning the stock. "P., 831," care Jewelers' Circular Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

CAPABLE and experienced man of good approach, holding a responsible position with a New York firm, wishes permanent place with a retail jewelry store as salesman or in office; southwest preferred; highest references. "S., 768," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, age 32, with 14 years' experience, would like to make change; capable of taking charge of repair department; first class references; married, neat appearance, no bad habits; give full particulars. Address "C. M., 761," care Jewelers' Circular-Weekly.

WATCHMAKER of unusual ability, who is also a good refractionist, desires position by Feb. 1; best of references; will go anywhere in United States for a good salary; willing to lose transportation expenses if statements are not verified. "V., 792," care Jewelers' Circular-Weekly.

YOUNG LADY, 24, desires permanent position as stenographer and assistant bookkeeper; excellent penman; seven years' experience in manufacturing jewelry establishment; excellent references. Address, stating hours and best salary to begin, "Brooklyn, 823," care Jewelers' Circular-Weekly.

PERMANENT POSITION desired by reliable watch and clockmaker, with 16 years' experience here and abroad; capable of taking charge of store; married; no bad habits; competent on watch repairing and French chime and other clocks. Address, with full particulars, Robert Ruthven, 21 W. 98th St., New York.

SAMPLE MAKER and designer on 10 and 14-karat goods, familiar with platinum work, able to manage a shop successfully, wants position as foreman; A1 references. "Foreman, 740," care of Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular-Weekly.

NEW YORK salesman, with Broadway office and local jewelry and notion jobbing trade, desires side line, combs, novelties, etc. Address "J. N.," 470 Broadway, New York.

SIDE LINES wanted for best retailers, Philadelphia, Baltimore, Washington, New England, Pennsylvania and New York State; best references. "E. C., 871," care Jewelers' Circular-Weekly.

MANUFACTURERS! ATTENTION!! The following lines are wanted for the retail trade in California and Arizona on commission by two live young representatives, well acquainted with the trade; gold and plated jewelry, jet jewelry, celluloid and jet combs, bags, watches, clocks, novelties, etc.; let us hear what you've got and we will sell it. Address "California, 820," care Jewelers' Circular-Weekly.

WANTED, manufacturer's line on commission by experienced salesman with established trade, to call on jobbers from Denver, west to the coast; highest references. H. New, P. O. Box 1063, New York.

SALESMAN, headquarters in Baltimore, with trade in Baltimore, Washington and vicinity, wishes additional good staple sellers for retail and department trade; references. Address 2908 W. North Ave., Baltimore, Md.

SALESMAN with experience is open for a road position after Jan. 1; well acquainted with the trade in the western States. Address "Acquainted, 569," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

SALESMAN, with years of experience and having fine trade in Chicago, west and northwest, wants line of diamond gold jewelry, or gold rings on commission or salary. Address "D., 570," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

A LONG ESTABLISHED Pacific coast firm is in a position to successfully represent a factory making a high grade line of ladies' 14 karat gold jewelry. Any factory interested in the above may obtain particulars by addressing "C. S., 684," care Jewelers' Circular-Weekly.

Help Wanted.

WATCHMAKER, also jeweler of ability, March 15. Address, with particulars, Box 1096, Asheville, N. C.

WATCHMAKER WANTED; steady position with reliable firm for a good workman. H. Best & Son, Dayton, O.

WANTED, experienced salesman by New York City retail jeweler. Address "G., 830," care Jewelers' Circular-Weekly.

SALESMAN WANTED for eastern territory; only experienced men need apply. Dreyfus Mfg. Co., 61 Beekman St., New York.

WANTED, experienced watchmaker; must have first class references; permanent position to right man. T. C. Tanke, Buffalo, N. Y.

MAN to assist with watch work and wait on optical trade; must have exemption certificate. "B., 771," care Jewelers' Circular-Weekly.

WANTED, at once, watchmaker, young man preferred; salary reasonable. Apply, with references, to Douglas Jewelry Co., Brewton, Ala.

WANTED, first class engraver who can cut for enamel on small class pins, emblems, etc.; steady position. Bastian Bros. Co., Rochester, N. Y.

WANTED, south, good watchmaker and jeweler, one who can also engrave preferred; permanent position. "P. L., 818," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker with temperament for good clerk; steady man who will look after my business as his own; best salary. Carl Heglund, Jackson, Mich.

WANTED, young man who has knowledge of edge grinding and is willing to improve himself; must come well recommended. "D., 856," care Jewelers' Circular-Weekly.

WANTED, jeweler and optician; one who can do plain watch work preferred; must come well recommended; good salary. "F., 855," care Jewelers' Circular-Weekly.

A REAL, first class watchmaker and engraver by Jan. 15; send sample of engraving; salary, $18; state experience and reference. O. Salzman, 309 Main St., Danville, Va.

WANTED, young man who has had all around experience with wholesale house; good opening for the right man. Address "Jobber, 761," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler and clock repairer wanted; permanent position for the right man; state experience and wages wanted. Address C. W. Bixler & Co., Easton, Pa.

WANTED, good watchmaker and optician; must be first class in both branches; permanent position, good salary; references in first letter. Address E. Bengston, Freeport, Ill.

WANTED, a first class watchmaker to take charge of watch counter in our new store; one of pleasing address and who is experienced in the sale of both foreign and American watches; good position to the right man. Address, with references, The Oskamp Jewelry Co., Cincinnati, O.

AT ONCE, a first class all around man, watchmaker, jeweler and engraver; permanent position, good salary; must have A1 references. Greenwald & Adams, Tucson, Ariz.

WANTED, first class engraver and assistant watchmaker for permanent position in Cincinnati; state salary and references. "Permanent, 781," care Jewelers' Circular-Weekly.

ASSISTANT watchmaker and engraver, at once, young graduate preferred, one who can make himself generally useful; moderate salary; full particulars in first letter. E. J. Spall, Pittsfield, Mass.

ASSISTANT WATCHMAKER and jeweler, at once; able to wait on trade, and must have first class reference; steady position; send reference with first letter; salary, $15. Warren & Aden, Paris, Tenn.

WANTED, young man for office work; good penman; quick and accurate at figures; must have experience in wholesale jewelry line; good opportunity for advancement. L. W. Rubenstein, 54 Maiden Lane, New York.

LIVE young man to drum up New York City trade for manufacturing jeweler; fine diamond platinum work a specialty; state experience, reference and salary wanted. "X. Z., 856," care Jewelers' Circular-Weekly.

JEWELER who can make platinum and gold jewelry, repair, color, set stones, etc.; give full particulars, references, salary wanted, etc.; healthy climate; permanent work. Address "C. A., 858," care Jewelers' Circular-Weekly.

WANTED, watch and jewelry salesman to represent Chicago jobbing house in Iowa and Illinois; must be live man, well recommended. Address "J. P., 779," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FIRST CLASS watchmaker and jeweler, capable of taking charge of repair department; must furnish good references as to ability and character; state salary and send references in first letter. Warren & Aden, Paris, Tenn.

EXPERIENCED man to start and take charge of a department in a comb factory to make inlaid combs; practical and experienced men need only apply; state reference and where last employed. "P., 343," care Jewelers' Circular-Weekly.

YOUNG, experienced salesman, neat, wanted by jewelry and precious stone house, with experience on the road; first class reference required; do not send application unless fully qualified. "E. N., 834," care Jewelers' Circular-Weekly.

WANTED, plain watch repairer, one who can adjust a movement and do a decent job pivoting and poising balance; fair engraver; must have long experience at the bench; state salary; steady job. "Z., 796," care Jewelers' Circular-Weekly.

WATCHMAKER and optician; one of our customers in a large nearby city desires a first class watchmaker and optician; steady position and willing to pay a good salary. If interested please call or write L. W. Rubenstein, 54 Maiden Lane, New York.

ENGRAVER wanted at once, a good man who is willing to make his home in Cleveland; steady work all the year round in one of the best shops; answer at once, stating age and the class of work you can do. C. Van Schoor, 2041 W. 45th St., Cleveland, O.

MANUFACTURING JEWELER and engraver, all around man, to take charge of my jewelry repairs; must be able to set stones, engrave and do ordinary manufacturing; permanent position to man who can deliver the goods; wages, $18 to $22 per week. Mack A. Hurlbut, Fort Dodge, Ia.

WANTED, a good jobbing jeweler in a large town in Iowa, one who can do light manufacturing. Apply H. F. Hahn & Co., 156 Wabash Ave., Chicago, Ill.

WANTED, watchmaker and engraver, one who can command $25 to $30 per week; permanent position; state full particulars. Lochman Bros., Springfield, Ill.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

(*Special Notices continued on page 96.*)

Special Notices.

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HELP WANTED.—Continued.

WANTED, salesman, from 25 to 35 years old, to cover New York, Brooklyn, New Jersey, Pennsylvania and a portion of the south; gold and gold filled line; must have experience and be an active man; all communications in confidence. Address "K., 662," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, by firm in central eastern Vermont, man to do jewelry jobbing, clock work and assist on watches; permanent position for a competent and reliable workman; state salary expected and send references with application. Address "U., 695," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, 1910, young man who is a good engraver and can do jewelry and clock repairing; must furnish A1 reference as to honesty, sobriety and capability; send sample engraving in first letter and state salary expected; a permanent position to right man. S. A. Daniels, Americus, Ga.

WANTED, immediately, first class watchmaker, one who can assist on jewelry and clock repairing when necessary; prefer one who can also assist on engraving; permanent position to right man; must be sober, with good habits; salary, $20; write us fully and definitely with references in first letter. Jno. W. Ruth & Sons, Shelbyville, Tenn.

WANTED, first class jeweler, engraver and diamond setter combined; must be sober, honest, steady and reliable; no drunkards need apply; state full particulars in first letter, giving former employer's name, how long employed by them, whether married or single, and salary expected; permanent position to right man. E. Hertzberg Jewelry Co., San Antonio, Tex.

WANTED, an experienced clock salesman with an established trade; middle west preferred; give references and all particulars when making application. The Ansonia Novelty Co., Ansonia, Conn.

DOUBLE ENTRY bookkeeper, must be thoroughly experienced, quick and accurate at figures and must be good penman. Address, stating experience and salary expected, "S. G., 883," care Jewelers' Circular-Weekly.

A LEADING western gold ring manufacturer wants to engage two salesmen, one for the middle and one for the far west. Address, in confidence, "N., 688," care Jewelers' Circular-Weekly, 503 Heyworth Bldg., Chicago, Ill.

A LARGE jewelry house wants an experienced catalog compiler, one with knowledge of buying and familiar with the different lines of the manufacturers preferred; an exceptional opportunity and permanent position; state experience, age and salary acceptable to start. Address "U., 789," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE or trade for unincumbered real estate, jewelry store in best location in best city in southwestern Missouri. Box 739, Kansas City, Mo.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

JEWELRY STORE for sale, fine fixtures, large safe; good location for right party; owner going in wholesale business. Inquire 110 Third Ave., New York.

WANTED, at once, jewelry store in good live town; state particulars. Address "F., 778," care Jewelers' Circular Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

JEWELRY STORE for sale in Fulton St. section of Brooklyn, with or without stock; bargain to quick buyer. "H. H., 874," care Jewelers' Circular-Weekly.

FOR SALE, small jewelry factory, suitable for repairing and manufacturing; shop fully complete. Address "T. I., 880," care Jewelers' Circular-Weekly.

AN 18-year established jewelry store on one of the principal thoroughfares of Brooklyn for sale, cheap; reason, other business. Address "P. A., 869," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in Brooklyn, established 20 years; prominent location; will sell with or without stock. For particulars apply to Jacoby & Schwartz, 71 Nassau St., New York.

A GOOD BUSINESS proposition for a man with small capital; located in a town of 3,000 with a good farming in surrounding community; invoice about $2,500. Box 521, Newcomerstown, O.

JEWELRY BUSINESS, 24 years at the same stand, with stock and fixtures, for sale; good chance for the right man; owner desires to retire. John Stein, 213 Fifth Ave., Brooklyn, N. Y.

FOR SALE; fine opportunity to purchase up-to-date jewelry store, entirely new fixtures, complete stock; owner going to another line of business. Apply H. R. A., P. O. Box 5256, Boston, Mass.

FOR SALE, jewelry business lower than invoice; Illinois City; especially good location for Scandinavian; $600 cash necessary. Address "L. L., 853," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FOR SALE, 18 year established jewelry store; excellent opportunity; store doing good business; ill health cause for selling; $5,000 will buy store; stock reduced if wanted; 10,000 population. Address Box 188, Titusville, Pa.

FOR SALE,a retail jewelry store, established 29 years in one of the best sections of Manhattan, with stock, fixtures, safes, etc.; owner recently died, widow wishes to dispose. "X. T., 866," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED business, located in one of the very best cities in the country, with a population of 70,000; stock will invoice $10,000, but can reduce to suit purchaser. "S. S., 813," care Jewelers' Circular-Weekly.

FOR SALE, a 14-year well established jewelry and optical store, long lease, excellent business locality; a great sacrifice to a quick buyer; proprietor's death cause of selling. Mrs. Rosenfeld, 1134 7th St., N. W., Washington, D. C.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

ACCOUNT of partner retiring, will sell half or entire interest in best located jewelry store on northwest side in Chicago; new stock, long lease; value about $4,000. Address "Partner, 852," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FOR SALE, jewelry store in Wheeling, W. Va.; established 20 years and a money maker; good location; stock can be reduced to suit purchaser; owner retiring from the jewelry business. Address "Wheeling, 783," care Jewelers' Circular-Weekly.

GOOD PAYING jewelry and stationery business, located in the beautiful town of Chester, Vt., business center for four other towns; great bargain for first class watchmaker or optician; owner has business interest west and must sell. S. A. Watson, Chester, Vt.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo, bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

GOLD MINE for jeweler or watchmaker; store with lease, best part of Broadway, New York City, for sale; repairs alone run from $350 to $400 a month; with or without goods; low rent; selling on account of sickness. "R., 678," care Jewelers' Circular-Weekly.

FOR SALE, or will take active managing partner in an up-to-date jewelry store in southwest Louisiana; population over 5,000 and good surrounding country; stock is new and up-to-date, invoices about $15,000; will sell out entirely, cash or easy terms, or retain interest without active service; other business interests take up my time. Address "L. C., 690," care Jewelers' Circular-Weekly.

GET QUICK ACTION and Immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

FOR SALE, a well established old jewelry and optical business, in one of the best southern towns, surrounded by the finest agricultural country in the United States; the stock invoices $12,000; can reduce to cash customer; best reasons for selling. Address "Money Talks," care Carrier No. 59, Richmond, Va.

AMERICAN WATCHES at great discounts; complete in 10 and 20 year gold filled cases, $3.65; finest gold filled boys' 12 size watches on market, 500 bought in bankruptcy sale; 100 doz. fine gold filled brooches, $2 per doz., net cash with order; cost $6 to $9 a doz. Dan I. Murray, America's Leading Broker, 3 Maiden Lane, New York.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

EXCEPTIONAL OPPORTUNITY to purchase the largest and oldest established jewelry store in central Illinois, city of 30,000; up-to-date modern store; all mirrored cut glass room, first floor; fine diamond salesroom; this store has the established reputation of honest dealing, stock and fixtures about $40,000; owner wishes to retire. Address "A. W., 812," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

FIXTURES for sale, cheap. For full particulars apply H. Woronov, 727 Grand St., Brooklyn, N. Y.

FOR SALE, one diamond scale in good order, Becker & Sons make. Apply Room 7, 33-35 John St., New York.

MACHINERY, safes, office and factory partitions and desks for sale; all in good shape. Apply Powers & Mayer, 258 Fifth Ave., New York.

TWO 8-ft. wall cases, two 10-ft. show cases, plate glass top; one 6-ft. case, all plate glass; all oak. Younglove & Singer, 415 Main St., Peoria, Ill.

TWO 6-ft. oak counters, cloth top; three leather sample cases, trays, jewelry partitions, flat table and safe. Louis Sumner, 9 Maiden Lane, New York.

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base, cost $12,000 six years ago. Address L. W. Villsack & Co., Pittsburg, Pa.

BOX CHRONOMETERS, guaranteed, $300, Bliss & Creighton, as good as new, for $135; $275 J. & A. Walker, practically new, for $200. Lester Cerf, 49 Maiden Lane, New York.

HOWARD sidewalk clock, two three-ft. dials; two safes, large and medium sizes; trays; work bench; gas and electric fixtures. Pachtmann & Modlich, retiring from business, 363 Canal St., New York.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular Weekly.

$1,000 MOSLER steel lined safe; five 10-ft. wall cases, eight 8-ft. flat cases, all plate glass; also tables, motor polishing lathe, electric fan, desks, benches, iron gate, plate glass shelving, many other articles. Vanderburg & Durney, Syracuse, N. Y.

The Jewelers' Circular-Weekly

of January 19th, will contain an announcement of a method of selling goods that will be of vital interest to every high-class retail jeweler in the United States

THE HARVEY J. FLINT COMPANY
59 PAGE STREET, PROVIDENCE, R. I.

To Let.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

DESK ROOM, with privileges of telephone, typewriter; no office boy required; have good light; best spot on Lane. Room 407, Jewelers' Bldg., 9-11-13 Maiden Lane, New York.

TWO desirable offices, Jewelers' Building, 9 Maiden Lane, New York; eight windows, north, south and west light; suitable for diamond office; price, $1,500; three years' lease. Apply Room 901.

Legal Notice.

The copartnership heretofore existing between the undersigned, under the firm name of Kaffeman, Rothschild & Co., has this day been dissolved by mutual consent. Mr. Frederick Kaffeman will continue the business under his own name and liquidate for the firm. FREDERICK KAFFEMAN.
JACOB ROTHSCHILD.
Dated New York, Jan. 10, 1910.

Wanted to Rent.

WANTED, in New York, bench room and part of an office, with privilege of using safe; must be suitable for a watchmaker. "X., 832," care Jewelers' Circular-Weekly.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

ENGRAVING BY MAIL; monograms, inscriptions, crests, etc.; first class work at lowest possible prices, and prompt attention. I. S. Winfree, 1011 Chestnut St., Philadelphia, Pa.

Gems and Precious Stones

Flexible Cover, Postpaid, 50c.

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11 John Street NEW YORK



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All the known trade-marks of American manufacturers, over 5,000 in number, comprehensively classified and indexed, and, in addition, many trade-marks of English silversmiths. The Hall Marks of England are illustrated and described and historically sketched.

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THE JEWELERS' CIRCULAR PUBLISHING COMPANY

No. 11 John Street, NEW YORK CITY

Pittsburg.

Warren W. Mather, who has been suffering from typhoid fever, is reported to be improving.

C. C Marsh wrote to friends here last week from Toronto, where he has been for several years trying to regain his health, that he is feeling fine.

H. O. Scott, Penn Ave., is the proud father of a boy. Mr. and Mrs. Scott are very happy because of the arrival of the infant, the first baby to bless their home since they were married 12 years ago.

Sol Cerf, of Sol. Cerf & Co., left Saturday night for Providence and Attleboro to buy stock for the Spring trade. Mr. Cerf says that his house enjoyed exceptionally good business during the holidays.

The following out-of-town jewelers were in Pittsburg last week buying stock: E. A. Bloser, New Kensington; J. J. Schmidt, Turtle Creek; S. H. Schmidt, Manor; J. R. Thorn, Toronto; H. R. Brown, Donora; B. E. Brown, Monessen.

S. & B. C. Weinhaus after April 1 will occupy an additional store room in Penn Ave. The partners, last week, secured a lease of a plot of ground next to their present establishment at Penn Ave. and 8th St., but in the rear of the adjoining building, and will erect a building on the site. Samuel Weinhaus says that the project of getting the store in front also is good.

The wedding of Miss Lena E. Arnold and Morris G. Feder took place last Wednesday night at the Rittenhouse. The bride, who was a sister of Mrs. Sol. Cerf, had Mrs. Samuel Weinhaus for her matron of honor. The maid of honor was Miss Fannie Cerf, a niece of the bride. Walter Feder, of Cincinnati, where the bride and groom will live, served as best man. Fifty-four relatives were present from New York, Philadelphia, Baltimore, Cincinnati, Milwaukee, Washington and New Castle. Mrs. Feder made her home with Mrs. Cerf.

William G. Ingham has resigned as manager of the Geo. B. Barrett Co., his resignation to take effect Feb. 1 Mr. Ingham handed his resignation to the board of directors of the company, at a meeting held a few days ago, when the old officers were re-elected. Mr. Ingham has been succeeded by George S. Dunbar, who has been a traveling representative of the house, and P. C. Malone, formerly of the New York office of the Elgin Watch Co. These two men will manage the business. Mr. Ingham has been associated with the house for more than 20 years. He has not decided what line of business he will engage in.

A bold robbery occurred last Tuesday night when two young men hurled a brick through the show window of the store of John Suder, 216 Federal St., North Side, snatched a tray containing a dozen diamond rings and other jewelry and escaped. One of the rings which fell from the tray was later found by Mr. Suder. The robbery took place at 7 o'clock, but apparently there were few people on the street at the time. Policeman Fred Trautvetter, who was in the neighborhood, gave chase, but the robbers fled. A half dozen detectives were hurried to the scene, but, so far, no trace of the robbers have been found. They have not been seen since they disappeared up a dark alley near the store. The store has been in the hands of an assignee for several days, the South Side Trust Co. having been appointed to that trust. Suder and his son have been selling off the goods. It is stated that the goods stolen were valued at about $400. Suder does not carry a very large stock. This is the first jewelry robbery with which the police have had to reckon for some time

Among the traveling representatives who called on the trade at Pittsburg, last week, were the following: Charles H. Clark, W. G. Clark & Co.; Mr. Fisher, Furbish, Swift & Fisher; U. E. Harwood, Fontneau & Cook Co.; Frank J. Ryder, Walter E. Hayward Co.; Chas. S. Peckham, J. H. Peckham & Co.; Mr. Whiting, Sturtevant & Whiting; Donald Le Stage, H. D. Merritt Co.; Frank W. Collom, Sulzberger Bros.; E. A. White, Geo. L. Vose Mfg. Co.; James O. Otis, Harvey & Otis; Fred J. Classen, Quaker City Glass Co.; Mr. Child, Warren & Williams; George J. Lederer, Providence Stock Co.; Mr. Bennett, Waite, Evans & Co.; T. K. Benton, G. W. Parks Co.; F. C. Winship, Wright Rich Cut Glass Co.; C. B. Bartlett, Whiting Mfg. Co.; Robert H. Drew, Parks Bros. & Rogers; Mr. Ford, Ford & Carpenter; Thos. H. Quinney, Irving Cut Glass Co.; S. R. Henderson, Jr., T. B. Clark & Co.; Otto A. Schultz, Oscar Trilsch Co.; C. M. Davis, Depasse Mfg. Co.; Geo. L. Paine, Geo. L. Paine Co.; S. J. Summer, Providence Mfg. Co.; D. Skutch, New Haven Clock Co.; Edgar Huhn, Scofield, Melcher & Scofield; C. T. McKenna, Kelly & Steinman; Mr. Frothingham, T. G. Frothingham & Co.; Wm. Bosselman, T. Quayle & Co.; E. A. Reed, E. A. Reed, and J. F. Dean, Reed & Barton.

Major Albert Presley Birchfield, vice-president of the Jos. Horne Co. and one of the best-known business men in Pittsburg and well known to the trade generally, died Saturday morning, at 6.45 o'clock, at his home at Center and Negley Aves. of pneumonia. He had been ill only a week. He was born on the North Side, Jan. 20, 1844, and had been associated with the Horne concern since 1858 He was a veteran of the Civil War and was largely instrumental in having the Soldiers' Memorial Hall erected. He was treasurer of the Western Pennsylvania Exposition Society, a director of the Continental Trust Co., a member of the Duquesne Club and of the Grand Army of the Republic. He served as senior commander of the Department of Pennsylvania and as senior commander-in-chief of the National Grand Army of the Republic. He was elected president of the Pittsburg Chamber of Commerce in 1905, but refused the office, as well as that of director, declining to serve because of the state of his health and the press of other business. He was identified with numerous public movements, more especially the Memorial Hall commission, of which he was the chairman. He leaves a widow and four children, two sons and two daughters. The funeral took place Monday afternoon from the Sixth United Presbyterian Church, of which church he was an elder and a member nearly all of his life.

Cleveland.

Bert Tomlinson is now with the Rose Jewelry Co.

C. J. Probeek, with the Sigler Bros. Co., is seriously ill.

Wm. Kutz, Bellevue, O., is looking for a purchaser for his store.

Chas. Schiengold, of the Diamond Shop Co., has been in Chicago for the past week.

The wife of L. F. Beyer suffered a severe fall, Jan. 5, and sustained a broken arm.

Paul B. Troll, Pittsfield, Mass., is taking a special course at the Newmeyer School of Engraving.

The Scribner & Leehr Co.'s store was closed, Dec. 28, owing to the death of Mr. Leehr's father.

Chester E. Deming, until recently with the Schauweker Bros. Co., returned to Oberlin, Jan. 10, to take his old position with W. P. Carruthers.

C. H. Case, auditor of the Arnstine Bros. Co., who is an expert factory accountant, will leave that company, Jan. 15, to take up special audit work.

The Jackson Jewelry Co., this city, has been incorporated with a capital of $5,000. S. E. Cohn, Herman Cohn, J. H. Miller, J. M. Wolinsky, and Sidney N. Weitz are the incorporators.

S. Nusbaum, who has been in the jewelry business in Cleveland several years, lately having been with the firm of Gee & Nusbaum, will be the house salesman for the Wagner-Gilger-Cohn Co.

The Arnstine Bros. Co. has received many letters from the trade, congratulating them on the beauty of their last catalogue. B. V. and H. W. Arnstine are both in town at present selecting their lines.

The following out-of-town buyers were here, recently: G. F. Elgin, Kent; Robt. Miller, Lorain; E. D. Davis, Kent; Wm. Kutz, Bellevue; Kurt Arnold, Akron; W. J. Higgins, Shelby; Nelt Barr, Ashland, Harry Downs, Bellevue; E. J. Santhony, Carrollton, and Geo. A. Clark, Lorain.

E. F. Mallet, who has been in the wholesale department of the Sigler Bros. Co. for the last four years, has been added to the staff of traveling salesmen for that firm. A. E. Ellboygan will cover the territory that Mr. Wagner vacated, and Mr. Mallett will have Mr. Ellboygan's old territory.

Recent travelers in town included: James Baker, Frank M. Whitney; A. B. Levy, Fox Mfg. Co.; Mr. Berth, W. B. Durgin Co.; Wm. Laurine, Saunders, Meurer Co.; L. M. Frank, Buffalo Jewelry Case Co.; C. H. Allen, C. H. Allen & Co.; J. F. Schierloh, Keystone Watch Case Co.; H. W. Hedge, New York Standard Watch Co.; C. B. Nickersen, Ostby & Barton Co.; Wm. Gow, Geo. N. Steere Co.; Chas. Persham, J. H. Peckam & Co.; E. A. Remington, Carter, Qvarnstrom & Remington; Fred Barry, F. H. Sadler & Co.; Frank Bloomer, E. I. Franklin & Co.; Harry Hull, Barden & Hull; F. A. Sissin, E. A. Bennett & Co.; Al. Sweet, J. F. Sturdy's Sons Co.; Geo. E. White, White & Roundsville; L. Krieger, M. S. Comb Co.; Fred Bingham, Cheever, Tweedy & Co.; W. E. Cullen, Sulzberger Bros.; W. Powers, W. C. Greene & Co.; F. J. Ruggles, W. E. Richards & Co.; G. C. Mendell, Leary & Penfold.

Canada Notes.

T. W. Tully, of Tully Bros., Halifax, N. S., is dead.

The wife of G. M. Van Valkenberg, of Forest, Ont., died, recently.

Harry Winberg, wholesale and retail jeweler, Toronto, Ont., is giving up the retail business.

Alfred E. Hughes, representing the Bishop Co., North Attleboro, was in Toronto, Ont., last week.

W. L. Reeve, Barrie, has assigned to A. G. Robertson. A meeting of the creditors was called for Jan. 10.

Mr. Jacot, representing F. Speidel, Pforzheim, Germany, was among the callers on the trade in Montreal, during the holiday season.

The jewelry store of J. B. Strathearn, Sault Ste. Marie, Ont., was partially destroyed by fire on Tuesday, Jan. 4, causing a loss to the amount of $5,000.

Among the visitors calling on the Toronto, Ont., trade, last week, were: Oliver Milburn, Peterboro; Joseph Park, Bradford, and Thomas C. Binkley, of Klein & Binkley, Hamilton, Ont. The latter was on his way to New York on a buying trip.

Morley & Co., Toronto, Ont., were defrauded, Friday, Dec. 30, by a young man giving the name of J. S. Kitchen, who passed a worthless check on them in payment for a pearl brooch worth $11. Kitchen, whose real name is James Kiddermaster, was arrested, and on Wednesday was sent to jail for 30 days.

The representatives and heads of departments of the Meriden Britannia Co., Hamilton, Ont., held their annual reunion and dinner on Friday, Dec. 30, at the Hamilton Club. Several prominent men were present as guests, including W. K. George, of the Standard Silver Co., Toronto, who made an eloquent address. Other speakers were W. J. Millard, J. B. Reid, W. T. Forbes, R. C. Manning, C. R. Vanstone and W. Timson.

James Ryrie, of Ryrie Bros., Ltd., Toronto, Ont., left to-day, accompanied by Mrs. Ryrie, on a five months' tour to India, China, Japan and Korea. During their visit to the East Mr. and Mrs. Ryrie will make a study of the mission work being done by the Baptist Church and other denominations. Mr. Ryrie was given a farewell luncheon on Wednesday by the Canadian Council of the Laymen's Missionary Movement, in which he has taken an active part.

The old-established firm of Ambrose Kent & Sons, Ltd., Toronto, Ont., is retiring from the retail trade. The firm recently determined to erect a new building on the present site, intending to reserve the ground floor for its business, but has changed its plans and leased the ground floor to Childs, of New York, for a restaurant for 20 years at $20,000 per year. The stock will be sold off by auction. Ambrose Kent, head of the firm, will retire from active business, after a successful career of about 50 years, but the manufacturing department will be continued in operation by the Kent Jewelry Mfg. Co.

A singular accident happened, last week, in the manufacturing department of Henry Birks & Co., Montreal. It was found that the water flow had stopped throughout the establishment. Plumbers were hurriedly called in to locate the trouble and after considerable difficulty the stoppage was discovered in a faucet. It was caused by the presence in the pipe of a Lampard eel, nine and a half inches long, and weighing nearly a pound. The eel, still alive although badly bruised near the tail by the faucet, squirmed vigorously for freedom, but it was considered too interesting a curiosity to lose, and the fish was accordingly ordered to be preserved in spirits. The members of the firm congratulated themselves on their wisdom in having long ago prohibited the use of tap water for drinking purposes, and are determined to continue using only filtered water in their establishment.

Newark.

Thomas H. Lick, southern representative of A. Rosenberg, 58 Columbia St., arrived in town this week from a very successful trip.

George A. Allsopp, Jr., who was in charge of the New York office of Allsopp Bros., is now assistant manager of the Newark factory.

George P. Benjamin, traveling in the interests of the Elm Mfg. Co., has returned from a successful trip through Philadelphia, Wilmington and Baltimore.

Bernard M. Shanley, Jr., head of the B. M. Shanley, Jr., Co., 11 Governor St., was appointed a member of the Shade Tree Commission by Mayor Jacob Haussling.

Thieves entered the jewelry store of Nathan Blume, at 397 Broad St., recently, and carried away 18 watches and 20 gold rings. The police of the Second Precinct were notified and are looking for the burglars.

Arthur J. Thurston, in the employ of Durand & Co., has recently invented a safety brooch and pin clasp which is a decided improvement over anything of its kind on the market. It is simple in construction and can be manipulated with ease.

The recently organized firm of Strauss & Strauss, with offices at 9 Clinton St., has filed articles of incorporation in the county clerk's office. The authorized capital is $15,000, all of which is paid up. The incorporators are Norman L. Strauss, William L. Strauss and Frederic L. Johnson, all of this city.

George C. Jopson, of Taylor & Jopson, who was sojourning at Meriden, Conn., over the holidays, has returned and is again attending to his duties at the factory. George S. Purdy, of Chicago, has recently taken over the line of the company. He will look after their interests in that city and the west.

Frank Krementz, who was with the firm of Krementz & Co. for the past 38 years, is establishing a business of his own in the John F. Schrink & Son building, at the corner of Mulberry and Emmet Sts. A complete equipment for the manufacture of 14-karat jewelry, exclusively, was installed during the past week.

The factory of the Garland-Fisher Co., at the corner of Mulberry and Emmet Sts., has been installed with the most modern facilities for the manufacture of 10-karat jewelry, and will be in charge of Chas. C. Ball, expert toolmaker, formerly with Sterns Bros. & Co., New York, and for the past four years with the Shiman-Miller Co.

A frozen water pipe burst in the apartments over the jewelry store of J. Rabinowitz, 282 Market St., Patterson, N. J., late one evening last week, and the water came through the ceiling, flooding the store. Officer Peter Kearney discovered the water and the proprietor was notified. Considerable damage to stock and fixtures is reported.

Frank Holt, the well-known retail jeweler, has purchased the property at the corner of Cedar and Broad Sts., the purchase price being $320,000. Mr. Holt intends to erect a seven-story office building on the premises as soon as the leases of the present structure expire, which will be in the early part of 1911, and he will also locate his jewelry store there.

The building of the H. J. Ruesch Machine Co., manufacturers of jewelers' machinery, is now in the course of construction at 401 Mulberry St. It is particularly constructed for manufacturing jewelers The building, which is a four-story brick structure, has an abundance of light and a floor space of 1,800 square feet, with two steel vaults on each loft. The lofts can be subdivided satisfactorily, so that each tenant can have the use of a steel vault. Several prominent manufacturers have inspected the building, which will be ready for occupancy March 1.

The initial games of the Jewelers' Bowling League were rolled, Jan. 3, on the Oxford alleys, and the prominent feature of the opening games was the fine pinning of the teams. The bowling academy was crowded with enthusiastic jewelers who rooted for their favorites. The trio of Kohn & Co. carried off the honors of the evening by taking one game from Bippart, Griscom & Osborn No. 1 team and two from team No. 2 of the same company. Flanagan, of the Kohn & Co. team, had the high score for the evening with a score of 257. There were six individuals with tallies over the 200 mark.

Utica.

A bowling tournament has been planned by the Utica, N. Y., Retail Jewelers' Association. The jewelers and opticians will contest for a trophy, and the tournament will close with a banquet.

James M. Rockwell, retail jeweler of Troy, N. Y., who has been forced into bankruptcy by New York creditors, because of the transfer of his property under bills of sale to two creditors, has been declared a bankrupt by Judge Roy in the United States Court and the case referred to Referee King, who will call a meeting of creditors.

One of the finest displays among the jewelry stores of Wisconsin is that of F. C. Hyde & Co., of Appleton. A feature of the exhibit is a revolving disk on which are silverware and jewelry novelties

Mitchell & Tillotson, auctioneers, recently closed out the stock of the E. D. Vosbury estate, Binghamton, N. Y.; L. I. Mason, Jamestown, N. Y., and J. S. Newing, Binghamton, N. Y.

PATENT DEPARTMENT

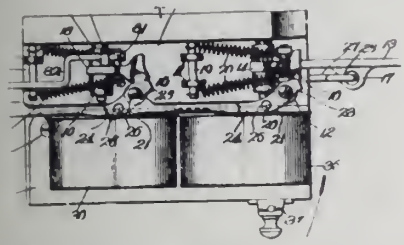
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

PUBLISHED JAN. 4, 1910.

945,013. ELECTRIC TIME-SWITCH MECHANISM. William C. Blundell, Kansas City, Mo., assignor of one-half to Omar A. Schramm and one-half to Philip C. Schramm, Kansas City, Mo. Filed July 12, 1907. Serial No. 383,525.

An electric time-switch mechanism, comprising a pair of electric switches, a pair of levers for automatic operation when unresisted, catches to re-



strain said levers from automatic operation, a pair of clocks having levers for automatic operation at predetermined times, provided with cam ends adapted to strike and trip said catches, and means to arrest said rotatable arms in the position they assumed in tripping the catches.

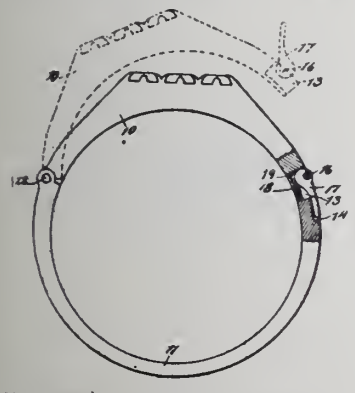
945,043. FOUNTAIN-PEN. Ernest E. Morlan, Garden City, Mo. Filed Aug. 30, 1907. Serial No. 390,719.

A fountain-pen consisting of a main reservoir, a stationary pen, an auxiliary reservoir communicating with the main reservoir through a port of less diameter than either of the reservoirs, said auxiliary reservoir having a lower reduced portion sloping toward the pen-point which is inserted therein, and movable means for controlling the



flow of ink from the main reservoir to the auxiliary reservoir, provided with a stem which, in conjunction with the pen and the adjacent inner surface of the auxiliary reservoir, form a channel.

945,107. FINGER-RING. Nathan W. Moodey, Fresno, Cal. Filed Nov. 30, 1908, Serial

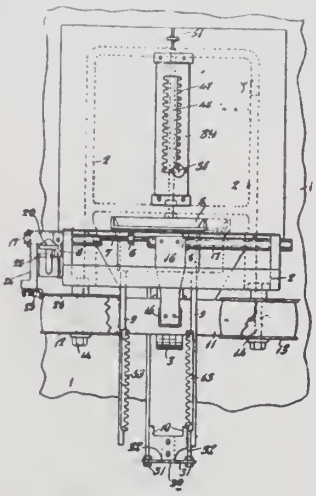


No. 465,393. Renewed Nov. 23, 1909. Serial No. 529,633.

A finger-ring made of a plurality of sections pivotally connected together, the free end of one terminal section of which is provided with a projecting tongue having a turned-up end, and the free end of the other terminal section of which is provided with a recess adapted to receive the turned-up end of said tongue and provided with a cam lever adapted to be turned down to hold said tongue in place in said recess to clamp said free ends firmly together.

945,044. TIME-RECORDER. James Morrison, Cincinnati, O., assignor to the Cincinnati Time Recorder Co., Cincinnati, O. Filed July 30, 1909. Serial No. 510,424.

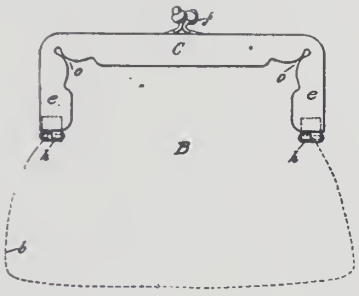
In a time recorder, a card receiver and an abut-



ment plate, each adapted to be shifted to locate the registration position properly on the card, with a shifting lever under control of the operator and means coupling said lever to the card receiver and to the abutment plate, whereby both operations may be performed by the single lever.

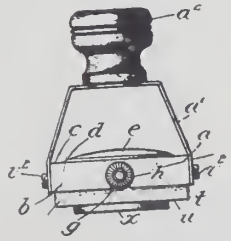
945,136. FRAME FOR BAGS OR PURSES. Harold E. Nock, North Attleboro, Mass., assignor to the Paye & Baker Mfg. Co., North Attleboro, Mass. Filed Aug. 7, 1909 Serial No. 511,693.

An improved frame for bags or purses formed of tubing of U-section having sides of considerable width in proportion to the space between



them, with the sides of the tubing pierced with openings extending from their edges only a portion of their width, and the tubing bent with round corners at points adjacent the cut out portions to form the side pieces *e—e* of the frame, the metal of the side portions of the tubing adjacent the piercings being drafted to conform to the curve of the top portion of the tubing at the corners.

945,154. TIME-STAMP. Charles E. Ellis, Chi-

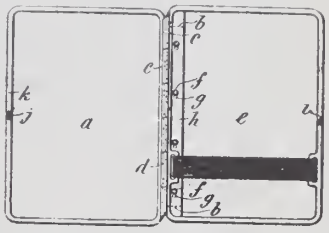


cago, assignor to the Ellis Time Stamp Co. Filed June 4, 1908. Serial No. 436,628.

In a time-stamp, the combination of a watch movement, hour and minute marking dies mounted upon the minute hand arbor at the back of the watch, gears for connecting said hour marking die with said minute hand arbor to cause an hourly rotation of said die, a dial stamping die having hour and minute divisions, and means for cushioning said hour and minute marking dies upon making an impression.

945,155. BOX. Richard E. Eve, London, Eng. Filed Aug. 19, 1909. Serial No. 513,675.

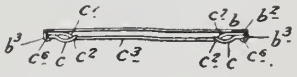
A box, comprising two main members, each of which is provided with a catch member, a strip hinged to one of these members and having an



endwise sliding connection with the other member in a direction parallel with the axis of the hinge, whereby the catch members may be engaged and disengaged.

945,240. COLLAR-ATTACHING DEVICE. Davis Marinsky, New York, assignor to Wilhelmina Lowrie, New York. Filed May 26, 1909. Serial No. 498,406.

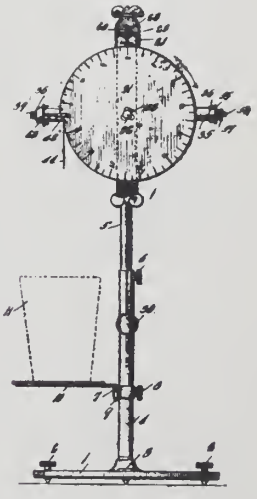
A device of the class described comprising an oblong strip of material provided on one side and in the opposite ends thereof with hooks which are offset therefrom and the points of which extend



in the direction of the middle part of said strip or member and are curved backwardly toward said strip or member, the central part of said strip or member being provided with a longitudinally ranging offset device which extends outwardly beyond the points of said hooks.

945,329. SPECIFIC-GRAVITY BALANCE. Benjamin R. Jolly, Raleigh, N. C. Filed Aug. 27, 1908. Serial No. 450,556.

In a balance, a hollow pivoted beam, suspending and compensating means located therein and slid-

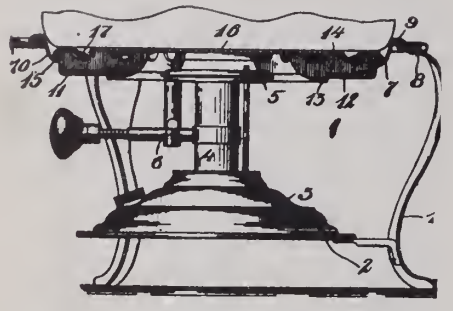


able therealong, a screw shaft within said beam for simultaneously moving said suspending means and said compensating means, and movable means adapted to engage the suspending means for indicating the extent of movement of the latter.

945,287. CHAFING-DISH STAND. George E. Savage, Meriden, Conn., assignor to Manning, Bowman & Co., Meriden, Conn. Filed April 24, 1909. Serial No. 491,910.

In a chafing-dish stand, a plurality of supporting legs, an annular rim supported thereby having an inwardly extending supporting lip, a plate ring adapted to be supported by said lip, vessel sup-

ports carried by said plate ring, said rim arranged to extend above the plane of said vessel supports



to form a stop against accidental displacement of a vessel carried thereby.

945,341. CIGAR-TIP CUTTER. ERNEST OLDENBUSCH, New York. Filed Oct. 31, 1908. Serial No. 460,416.

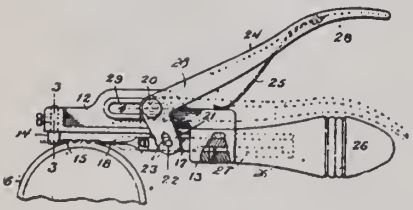
As a new article of manufacture, a cigar-tip cutter comprising a flat body provided with a surface adapted to receive an advertising design, a blade guide secured to the back of the body, a blade slidingly mounted in the guide, a stop to limit the outward movement of the blade, a cutting edge at



one end of the blade and a lip at the opposite end of the blade, formed by reversely bending the blade so as to project over the face of the body and being adapted to engage therewith when the blade is moved outwardly, said lip also forming a finger piece and a stop to limit the inward movement of the blade.

945,442. HINGE-PIN REMOVER. GEORGE W. BOWERS, Somerville, Mass., assignor, by mesne assignments, to Hammel, Riglander & Co., New York. Filed Jan. 22 1909. Serial No. 473,728.

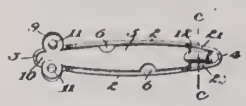
A hinge-pin remover comprising a shank having at one end a hinge abutment and at the other end a guide, a plunger having a rectilinear endwise movement in said guide toward and from the abutment, and provided with a pin ejector, and a



lever fulcrumed on the shank and provided with a shorter arm loosely engaged with the plunger and with a longer operating arm, the fulcrum of said lever being adjustably connected with the shank to adapt the plunger to hinges of different lengths.

945,481. CUFF-PIN. FRANK E. FARNHAM, Providence, R. I. Filed Nov. 5, 1908. Serial No. 461,187.

In a cuff-pin, the combination of a lining plate;



a pin catch having a resilient base by which it is mounted upon and engageable with the lining plate and is secured in position thereon by said resilient base.

945,581. AUTOMATICALLY-PLUMBED CLOCK. JUNZO OGAWA, Los Angeles, Cal. Filed Nov. 2, 1908. Serial No. 460,774.

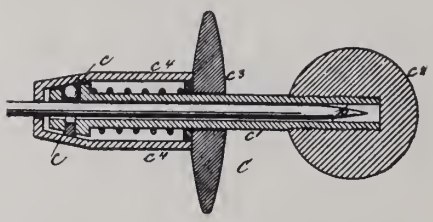
In a clock, the combination with a plummet provided with a slot in its face, hung coaxial with the escapement-wheel, of a hanger also hung coaxial with the escapement and carrying the escapement verge mounted thereon, a forwardly projecting pin seated in said hanger and engaging



the slot in said plummet, whereby the relative position of the escapement-wheel and verge remain unchanged by the sidewise or forward or backward tilting of the clock out of plumb.

945,603. HAT-PIN. ISRAEL RAINESS, New York. Filed April 10, 1909. Serial No. 489,147.

The combination with a hat-pin, of a detachable imperforate cap fitting over the point thereof, said cap being formed with a clutch casing and spring



clutch mechanism and with a clutch tube formed with a head at its outer extremity of greater diameter than the tube itself, and a finger bearing of greater diameter than the clutch casing mounted loosely on the clutch tube and interposed between the clutch casing and the clutch tube head, for the purpose.

945,667. WATCH. FRANK R. ALFORD, Winsted, Conn., assignor to the Wm. L. Gilbert Clock Co., Winsted, Conn. Filed Oct. 4, 1906. Serial No. 337,379.

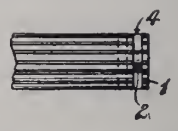
In a stem winding and setting watch in which the winding mechanism is normally in operative position, the combination with the usual stem winding and setting trains which include an intermediate wheel, a pivoted yoke, a single pivot for said yoke and intermediate wheel, winding and set wheels mounted on the ends of said yoke, a wind ratchet and minute wheel, a pinion in mesh



with said intermediate wheel, a crown stem on which said pinion is mounted, said stem being being movable lengthwise through said pinion, a triangular pivoted lever having one pointed offset corner at one apex thereof and being in engagement with said yoke, said lever having a plane bearing surface adjacent said sharpened apex and provided with a central mounting, said triangular lever having its opposite end reversely off-set forming a marginal flange and connected with said crown stem, said yoke provided with a notch for receiving said engaging end of the pivoted lever, and a spring exerting pressure upon said lever and adapted to bear upon the plane bearing surface thereof.

945,668. METHOD OF FORMING CLOCK-RATCHETS. FRANK R. ALFORD, Winsted, Conn., assignor to the Wm. L. Gilbert Clock Co., Winsted, Conn. Filed May 2, 1908. Serial No. 430,531.

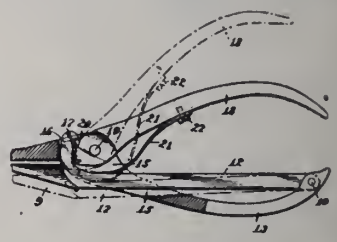
The method of forming toothed ratchet wheels comprising, forming a bar of extruded metal of a length greater than the thickness of two ratchets arranged side by side, said bar being of a cross sectional outline corresponding to the external outline of the finished ratchet, partially severing



said bar transversely by a broad shaping cut, forming at once one side of one ratchet and the opposite side of the next adjacent ratchet, a portion of the metal of the bar between two adjacent ratchets being retained to form a hub which shall be integral with one of said ratchets, and finally completely severing said bar by a narrower cut extending through that part of the bar designed to constitute the hub.

945,702. PLIERS. CHARLES R. COUSINO, Crescent City, Cal. Filed May 15, 1909. Serial No. 496,203.

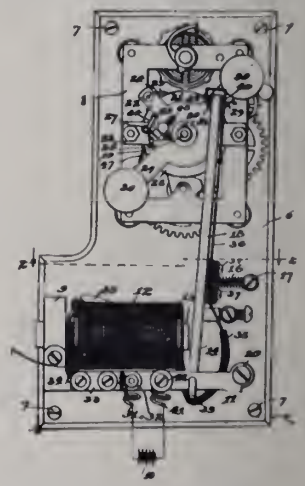
Pliers, comprising two members provided with clamping jaws and hingedly connected at their ends removed from said jaws, a gear-toothed ex-



tension mounted upon one of said members in guided relation with the other, and a lever-like member having a rounded end provided with gear teeth adapted to engage the teeth of said extension to move the said jaws toward each other.

945,716. MOTOR DEVICE FOR ELECTRIC CLOCKS. JOSEPH GRANZ, Chicago, assignor to the Trinity Electric Clock Co., Chicago. Filed Jan. 22, 1909. Serial No. 473,730.

The combination with a spring-actuated clock movement, of an electromagnet, a normally oper-



battery-circuit in which said magnet is included an armature-lever actuated in one direction by said magnet, a spring actuating said armature-lever in the opposite direction, a tensioning device for the motor spring of the clock movement also in said battery-circuit, said tensioning device being actuated by said armature-lever, and co-operating

circuit contact devices carried by said tensioning device and armature-lever.

DESIGNS.

40,424. SPOON, FORK OR SIMILAR ARTICLE. GUSTAVE STROHHAKER, Wallingford,



Conn., assignor to the International Silver Co., Meriden, Conn. Filed Nov. 8, 1909. Serial No. 526,939. Term of patent 7 years.

40,425. CLOCK-FRAME. JOHN W. HOLLOWAY,



New York. Filed Sept. 30, 1909. Serial No. 520,426. Term of patent 3½ years.

UNITED STATES TRADE-MARKS.

[The following trade-marks have been adjudged entitled to registration under the Act of Feb. 20, 1905, and are published in compliance with Section 6 of said act. Said section provides:

"Any person who believes he would be damaged by the registration of a mark may oppose the same by filing notice of opposition, stating the grounds therefor, in the Patent Office, within 30 days after the publication of the mark sought to be registered, which said notice of opposition shall be verified by the person filing the same before one of the officers mentioned in Section 2 of this act. If no notice of opposition is filed within said time the commissioner shall issue a certificate of registration therefor, as hereinafter provided for."

Marks which are stated to have been "Used 10 years" are registrable under the last proviso of Section 5 of said act, which is as follows:

"And provided further, that nothing therein shall prevent the registration of any mark used by the applicant or his predecessor, or by those from whom title to the mark is derived, in commerce with foreign nations or among the several States, or with Indian tribes, which was in actual and exclusive use as a trade-mark of the applicant or his predecessor from whom he derived title for 10 years next preceding the passage of this act."]

TRADE-MARKS PUBLISHED JAN. 4 1910.

Ser. No. **43,208.** (CLASS 27. HOROLOGICAL INSTRUMENTS.) ILLINOIS WATCH CASE Co., Elgin, Ill. Filed June 23, 1909.

ADONIS

Particular description of goods.—Watch cases and watch movements.

Ser. No. **45,437.** (CLASS 28. JEWELRY AND PRECIOUS-METAL WARE.) STERN BROS. & Co., New York. Filed Oct. 21, 1909.



Particular description of goods.—Collar-buttons made of precious metal.

BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF DEC 22, 1909

18,299. BELTS FOR PERSONAL WEAR. W. J. MYATT, Birmingham. Sept. 1.

The panels *c* of a metallic belt are connected by means of two wires *d*, *e*, the middle portions of

FIG.5.

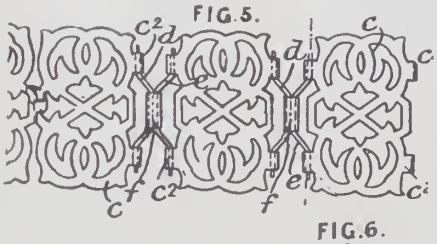


FIG.6.



FIG.3.



which are surrounded by a tube *f*; this tube is indented longitudinally to form sockets f^2, in which the wires *d e* work. The wires engage with large portions c^2 on the panels, the ends being flattened, as shown in Fig. 6, to keep them in position.

18,453. CLOCKS. E. J. D. NEWITT, A. B. WEBBER and STANDARD TIME Co., London. Sept. 2.

Dials: Illuminated Clocks.—A clock dial is provided, in combination with the usual hour and minute hands, with a flash-light so situated on the perimeter of the dial as to indicate fractions of the passing minutes. The flash-light comprises an electric incandescent lamp controlled by a switch which is time-operated by the mechanism of the clock. If the lamp is placed at the figure V on

FIG.2.



the dial, Fig. 2, the instant of flashing denotes that 25 seconds of the passing minute has been completed. If the lamp is placed at the numeral XII, the flashing denotes the completion of each minute of time. More than one lamp may be used, the maximum useful number being 12. They may be placed outside the periphery or behind apertures formed in the dial. When a series of lamps are used, each may remain illuminated until the next in succession lights up. In the provisional specification it is stated that instead of illuminating successively a number of lamps, a central lamp may be used provided with a revolving reflector and concentrator which directs the light successively on to a number of reflecting-surfaces. It is also stated that by the employment of the above means the hands of large clocks may be dispensed with, two or more circles of lamps, or two reflectors rotating at different speeds, being used to indicate the hours and minutes.

Applications for patents, Dec. 13-18.

29,155. IMPROVED COLLAR STUD. JAMES ALFREO HAASE, Portsmouth.

29,236. IMPROVEMENTS RELATING TO ELECTRIC CLOCKS AND LIKE INSTRUMENTS. HENRY CREESE, London.

29,256. IMPROVEMENT IN PINS. JOSEPH THEOOORE BERGER, London.

29,319. SAFETY PROTECTIVE HAT-PIN. WILLIAM HUOSON and MARY HUOSON, Newington, Hull.

29,414. IMPROVED HAT-PIN. JOHN WHIGHAM, Glasgow.

29,415. IMPROVED HAIR-PIN. GEORGE DOW ROSS and THOMAS ROSS, Glasgow.

29,417. IMPROVEMENTS RELATING TO LADIES' HAT-PINS. ALEXANOER MARTIN, Glasgow.

29,495. IMPROVEMENTS IN FOUNTAIN-PENS. PERRY & Co., LTO., and LOUIS INGATIUS PERRY, London.

Complete specifications accepted, 1909.

2,110. TIME-INDICATING SYSTEMS. RAOTKE.

10,748. HAT-PINS. KRAUSE.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Jan. 3, 1910.

489,090. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,101. MEANS FOR AND PROCESS OF SEPARATING METALS FROM ORES. CHAS. E. SEYMOUR, Lake Geneva, Wis.

489,142. ORE ROASTING FURNACE. HORACE F. BROWN, Butte, Mont.

489,143. ORE ROASTING FURNACE. HORACE F. BROWN, Butte, Mont.

489,197. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,198. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,199. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,200. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,201. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,202. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,203. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,204. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,205. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

489,358. FRAME FOR EYEGLASSES. JOHN J. BAUSCH, Rochester, N. Y.

489,428. AUTOMATIC TIME LIGHTING DEVICE. ANTONIO B. Y DIAS, Havana, Cuba.

Design granted Dec. 31, 1895, *for* 14 *years.*

25,019. HANDLE FOR SPOONS, ETC. GILBERT L. CROWELL, JR., Arlington, N. J.

Design granted Jan. 6, 1903, *for* 7 *years.*

36,187. CANDLESTICK. GILBERT L. CROWELL, JR., Arlington, N. J.

Modern Clocks.

(*Continued from page* 107.)

Clocks of this kind are often used for deceptive purposes, and those ignorant of mechanics are deceived into the belief that they see perpetual motion. The extent to which modern machine builders are indebted to the inventions of the ancient clockmaker, I think, has never been appreciated.

In its earlier stages the clock was almost the only machine containing toothed gearing, and the "clock tooth" is still necessary in our delicate machines. It is entirely different from our standard gear tooth as used in heavy machines. The clockmakers led for a long time in working steel for tools, springs and wearing surfaces. They also made investigations in friction, bearings, oils, etc., etc. Anyone restoring old clocks for amusement and pleasure will be astonished at the high-class mechanics displayed in them by unknown inventors.

Here is an example: The old clockmaker found that when he wished to drill a hole in a piece of thick wire, so as to make a short tube of it, he could only get the hole central and straight by rotating the piece and holding the drill stationary. By this method the drill tends to follow the center line of rotation, and our great guns as well as our small rifles are bored just that way to get ores which will shoot straight.

(THE END.)

This New Minute Numeral Dial

(MONTGOMERY PATENT)

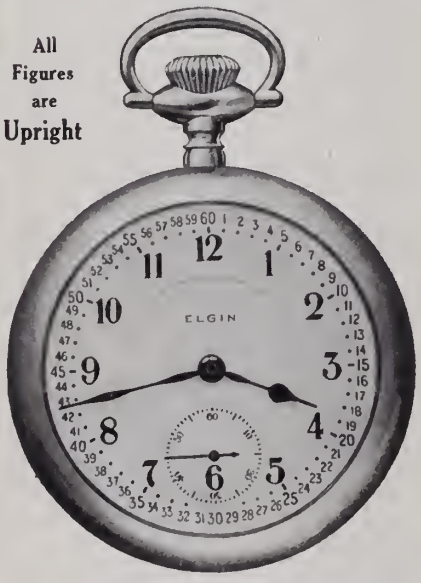
With Upright Figures



was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the

Railroad Models of the Elgin Watch

All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

Write your jobber or this company direct.

ELGIN NATIONAL WATCH COMPANY

New York Office
15 Maiden Lane

Factories: ELGIN, ILL., U. S. A.

General Offices,
131 Wabash Ave., Chicago

THE HOROLOGICAL REVIEW

Modern Clocks.*

By James Arthur, in "Time and Its Measurement."

(Continued from issue of Jan. 5.)

PUBLIC clocks may still be seen in Europe with only one hand. Many have been puzzled by finding that old, rudely made clocks often have fine dials, but this is not remarkable, when we state that art and engraving had reached a high level before the days of clocks. It is worthy of note that clocks in the early days were generally built in the form of a church tower with the bell under the dome, and Figs. 32 and 33 show a good example. It is highly probable that the maker of this clock had access to some old church clock—a wonderful machine in those days—and that he laboriously copied

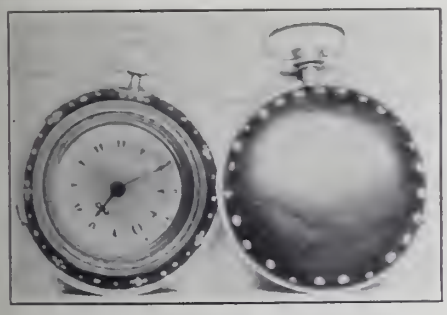


Fig. 34.

it. It strikes the hours only by the old "count wheel" or "locking plate" method. Between this and our modern clocks appeared a type showing quarter hours on a small dial under the hour dial.

No doubt this was at that time a great advance and looked like cutting time up pretty fine. As the hand on the quarter dial made the circuit in an hour the next step was easy—by simply dividing the circle of quarters into 60 minutes. The old fellows who thought in hours must have given it up at this point, so the seconds and fifths seconds came easily.

The first watches, about 1500, had the foliot and verge escapement, and in some early attempts to govern the foliot a hog's bristle was used as a spring. By putting a ring around the ends of the foliot and adding the hair spring of Dr. Hooke, about 1640, we have the verge watches of our grandfathers. This balance wheel and hair spring stand to-day, but the "lever" escapement has taken the place of the verge.

It is a modification of the dead beat, Fig. 29, by adding a lever to the anchor, and this lever is acted on by the balance; hence the name "lever watch." All this you can see by opening your watch, so no detailed explanation is necessary.

Fig. 34 shows two triple-cased Turkish watches with verge escapements, the one to the left being shown partly opened in Fig. 35. The watch with its inner case, including the glass, is shown to the right. This inner case is complete, with two hinges and has a winding hole in the back. The upper case, of "chased" work, goes on next, and the third, or outer case, covered with tortoise-shell, fastened with silver rivets, goes on outside the other two. When all three cases are opened and laid on the table, they look like a heap of oyster shells, but they go easily together, forming the grand and dignified watch shown to the left in Fig. 34. Oliver Cromwell wore an immense triple-case watch of this kind, and the poor plebeians who were permitted to examine such a magnificent instrument were favored!

Our boys' watches, costing $1, keep much

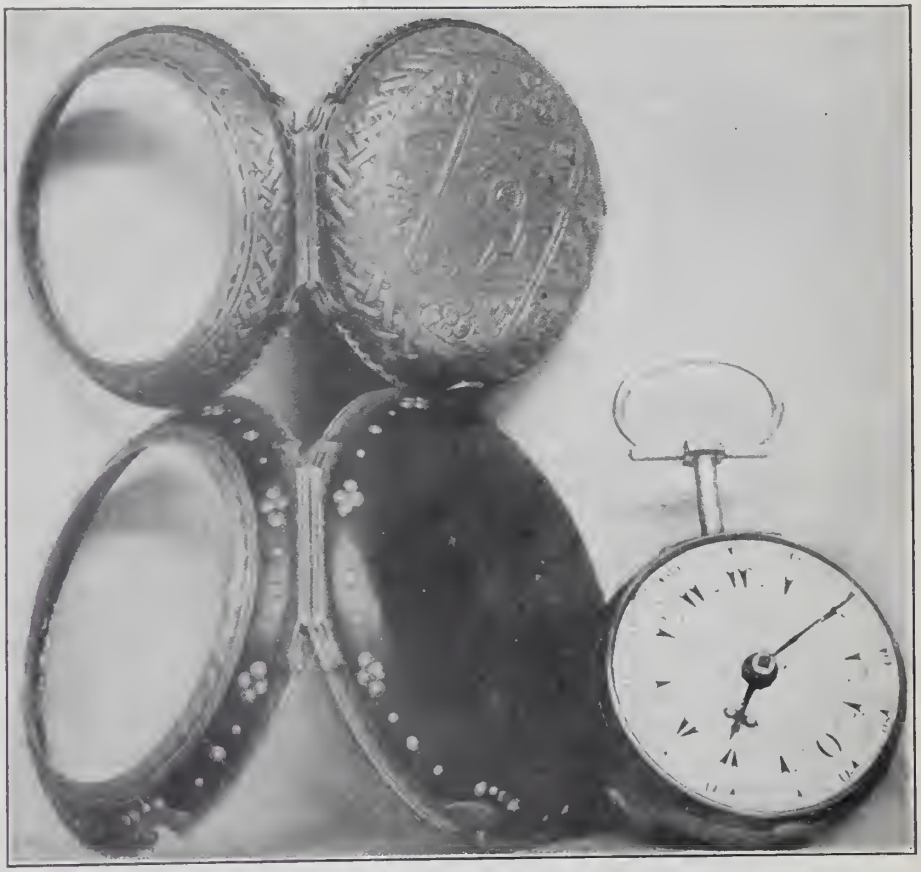


Fig. 35.

better time than this type of watch.. Comparing the Syrian dial, Fig. 42, with that on Fig. 35, it is evident that the strange hour numerals on both are a variation of the same characters. These so-called "Turkish watches" were made in Europe for the eastern trade. First-class samples of this triple-case type are getting scarce, but I

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This is a specimen of the Waltham advertisements appearing in daily newspapers in various sections of the United States. As expressions of the policy announced in the circular issued by this company June 15th, 1909, these advertisements are of special interest to the entire retail watch trade.

Waltham Watch Company

WALTHAM, MASS.

November, 1909

Waltham Watches



Don't Be Fooled

Buying a watch ought to be a serious business. If you pick up a catalogue issued by a mail order house and send on to Chicago or some other place for a watch, you are likely to be disappointed. The thing to do is to go to a jeweler; tell him you want a Waltham Watch. He will give you what you want; but before you pay him he will overhaul the mechanism, oil it up, get the watch in good running shape and keep it so for any reasonable length of time; and any watch bought from a responsible watchmaker or jeweler that does go wrong this Company will make good. We cannot, however, stand back of watches bought haphazard from the catalogues of mail order houses.

Waltham Watch Company
Waltham, Mass.

N. B. — When buying a watch always ask your jeweler for a Waltham adjusted to temperature and position.

have found four, two of them in Constantinople. Fig. 36 shows the double-case style, called "pair cases," the outer case thin silver, the figures and ornaments being hammered and punched up from the inside and called "repoussé."

Before we leave the old watches the question of art work deserves notice, for it looks as if ornamentation and timekeeping varied inversely in those days—the more art the



Fig. 36.

worse the watch. I presume, as they could not make a good timekeeper at that date, the watchmaker decided to give the buyer something of great size and style for his money. In Fig. 37 four old movements are shown, and there is no doubt about the art, since the work is purely individual and no dies or templates used. In examining a large number of these watches I have never found the art work on any two of



Fig. 38.

them alike. Note the grotesque faces on these, and in Fig. 39, which is a fine example of pierced, engraved work. Fig. 38 is a fine example of pierced work, with animals and flowers carved in relief. Fig. 40 is a "Chinese" watch, but made in Europe for the Chinese market. In Fig. 41 we have what remains of a quarter repeater, with musical attachment. Each of the 24 straight gongs, commencing with the longest one, goes a little nearer the center of the large wheel, so a circle of pins is set in the wheel for each gong, or note, and there is plenty of room for several tunes which the wearer can set off at pleasure. Fig. 43 is a modern watch with Hebrew hour numerals.

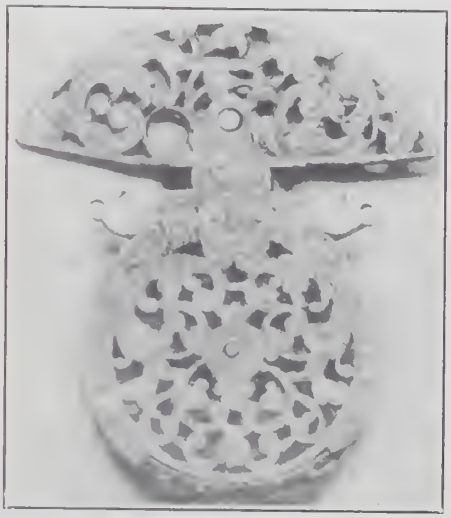


Fig. 39.

Fig. 41 is a modern 24-hour watch used on some railroads and steamship lines.

I have a pretty clean-cut recollection of one event in connection with the 24-hour system, as I left Messina between 18 and 19 o'clock on the night of the earthquake! Dials and hands constitute an important branch of the subject. The general fault of hands is that they are too much alike; in many instances they are the same, excepting that the minute hand is a little longer than the hour. The dial shown on the left of Fig. 24 was designed by me for a public clock and can be read twice as far away as the usual dial. Just why we should make the worst dials and hands for public clocks

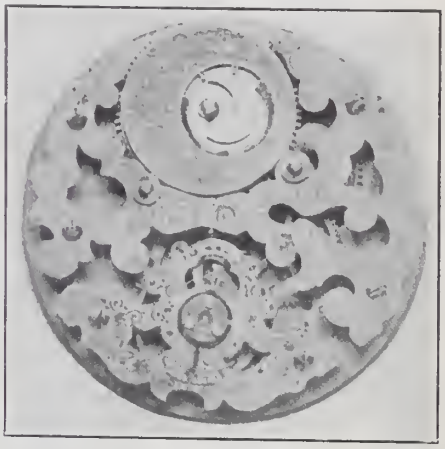


Fig. 40.

in the United States is more than I can find out, for there is no possible excuse, since the "spade and pointer" hands have been known for generations.

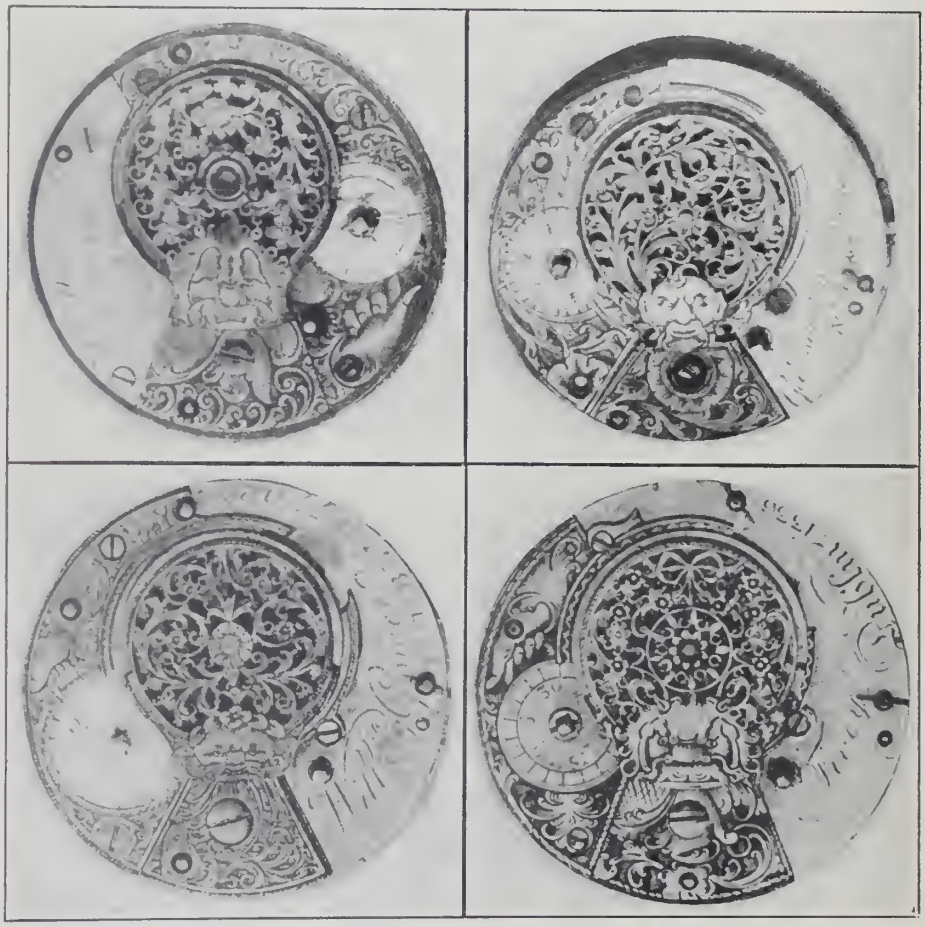


Fig. 37.

Fig. 45 is offered as a properly designed dial for watches and domestic clocks, having flat-faced Gothic figures of moderate height, leaving a clear center in the dial, and the heavy "spade" hour hand reaching

During 1909 over 6000 Retail Jewelers found reasons that warranted them in putting in stock

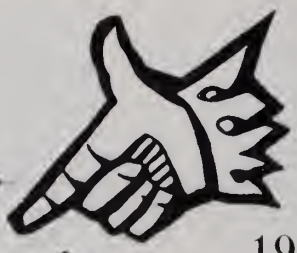
Ingersoll-Trenton

The Best 7-Jewel Watch

If you will just look into the matter seriously, with only the best interests of your business at heart you would find that the same reasons that satisfied "the 6000" are sufficient for you.

NO OTHER 7-JEWEL WATCH CAN CLAIM:

1. Sold only through legitimate retail jewelers.
2. Retail prices positively restricted, guaranteeing a fair profit.
3. Heaviest advertised watch in the world.
4. Highest quality ever built into a 7-jewel movement.



The "I-T" is the best watch in its class for any jeweler to push.

If you are willing to do all that you can for your business during 1910, just cut off the coupon at the left and let us send you our **evidence.**

To
ROBT. H.
INGERSOLL & BRO.
New York:

I am willing to know more about the Ingersoll-Trenton watch proposition to responsible jewelers.

Name.....

Street.....

Town.....

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Every day 12,000 people walk into stores and BUY

THE Ingersoll Watches

In justice to your own business can you afford to let your share of this enormous total go to other stores, establish an acquaintance and become their customers?

Yet that's just what you're doing if you don't carry the INGERSOLL LINE from $1.00 to $2.00.

People expect to see them in your window

45 John Street, N. Y.



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Name .....

Street .....

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THE NEW 16-SIZE CHRONOGRAPH WATCH

I can state without fear of contradiction that I am the Pioneer in simplifying the mechanism of Chronograph Watches in this Country, and to this day the system which I introduced in 1905 is recognized by the trade, as embodying the greatest simplicity, accuracy of action and minimum of repairs. These advantages together with latest improvements will be found in the New Chronograph made by

The New England Watch Co.

VICTOR NIVOIS Patentee and Sole Agent **35 Maiden Lane, N. Y.**



Thinnest 16-Size Chronograph Watch

AND THE ONLY

PENDANT SET

CHRONOGRAPH

MADE IN AMERICA

ABSOLUTE LEADER

...AT THE PRICE...

Carried by every JOBBER from Coast to Coast



This Price-Protected Watch

will be placed on the market January 22d.

DO NOT FAIL to ask your Jobber to show you the only 16 size

Pendant Set Chronograph Watch

made by the New England Watch Co., in 7 and 11 Jewels, cased in Nickel, Sterling Silver, 10 and 20-year Cases.

VICTOR NIVOIS, Patentee and Sole Agent **35 Maiden Lane, N. Y.**

only to the inner edges of the figures.

For public clocks the Arabic numerals are the worst, for at a distance they look like 12 thumb marks on the dial, while the flat-faced Roman remain distinct as 12 clear marks.

Do you know that you do not read a public clock by the figures, but by the position of the hands? This was discovered long ago. Lord Grimthorp had one with 12 solid marks on the dial, and also speaks of one at the Athenaeum Club, both before 1860. The Philadelphia City Hall clock

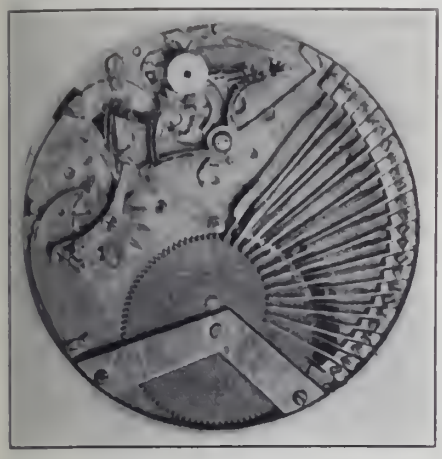


Fig. 41.

has dials of this kind, as shown on right side of Fig. 24. It has also good hands and can be read at a great distance. Very few persons, even in Philadelphia, know that it has no hour numerals on the dials. Still further, there is no clock in the tower, the great hands being moved every minute by air pressure which is regulated by a master clock set in a clock room down below, where the walls are 10 feet thick.

Call and see this clock and you will find that the City Hall officials sustain the good

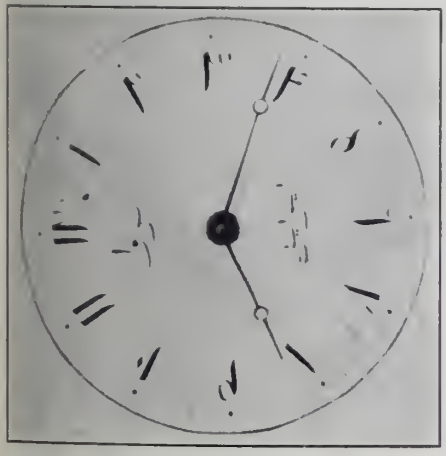


Fig. 42.

name of Philadelphia for politeness. Generally, we give no attention to the hour numerals, even of our watches, as the following proves: When you have taken out your watch and looked at the time for yourself and put it back in your pocket, and when a friend asks the time you take it out again to find the time for him! Why? Because, for yourself, you did not read hours and minutes, but only got a mental impression from the position of the hands; so we only read hours and minutes when we are called on to proclaim the time.

We must find a little space for striking clocks. The simplest is one blow at each hour just to draw attention to the clock. Striking the hours and also one blow at each half-hour, as well as the quarter double blow, called "ting-tong" quarters, are too well-known to need description. The next stage after this is "chiming quarters" with three or more musical gongs or bells. One of the best strikers I have has three trains, three weights and four bells. It strikes the hour on a large bell and two minutes after the hour it strikes it again, so



Fig. 43.

as to give you another chance to count correctly. At the first quarter it repeats the last hour, followed by a musical chord of three bells, which we will call one triple blow; at the second quarter the hour again and two triple blows, and at the third quarter the hour again and three triple blows.

Suppose a sample hour's striking from four o'clock, this is what you hear, and there can be no mistake: "Four" and in two minutes "four"—"four and one quarter"—"four and two quarters"—"four and three quarters," and the same for all other hours. This is definite, for the clock proclaims the hour, or the hour and so much past. It can be set silent, but that only stops it from striking automatically, and whether so set or not it will repeat by pulling a cord. You awake in the night and pull the cord, and then in mellow musical tones, almost as if the clock were speaking, you hear—"four and two quarters."

This I consider a perfect striking clock. It is a large movement of fine workmanship and was made in the department of the Jura, France. When a clock or watch only repeats, I consider the old "five-minute repeater" the best. I use this method in a clock which, on pulling the cord, strikes the hour on a large bell, and if that is all it strikes, then it is less than five minutes past. If more than five minutes past it follows the hour by one blow on a small bell for every five minutes. This gives the time within five minutes. It is fully described and illustrated in *Machinery*, New York, for March, 1905.

An old Dutch clock which I restored strikes the hour on a large bell; at the first quarter it strikes one blow on a small bell; at the half it strikes the last hour over



Fig. 44.

again, on the small bell; at the third quarter it strikes one blow on the large bell. But this, in spite of its great ingenuity, only gives definite information at the hour and half hour.

Of curious clocks there is no end, so I shall just refer to one invented by William Congreve, an Englishman, over 100 years ago, and often coming up since as something new. A plate about eight inches long and four inches wide has a long zig-zag groove crosswise. This plate is pivoted at its center, so either end can be tipped

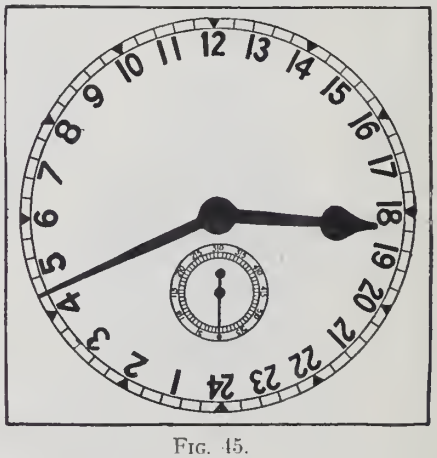


Fig. 45.

up a little. A ball smaller than a boy's marble will roll back and forth across this plate till it reaches the lower end, at which point it strikes a click and the mainspring of the clock tips the plate the other way and the ball comes slowly back again till it strikes the disk at the other end of the plate, etc. Every time the plate tips the hands are moved a little just like the remontoir clock already described.

(*Continued on page 99.*)

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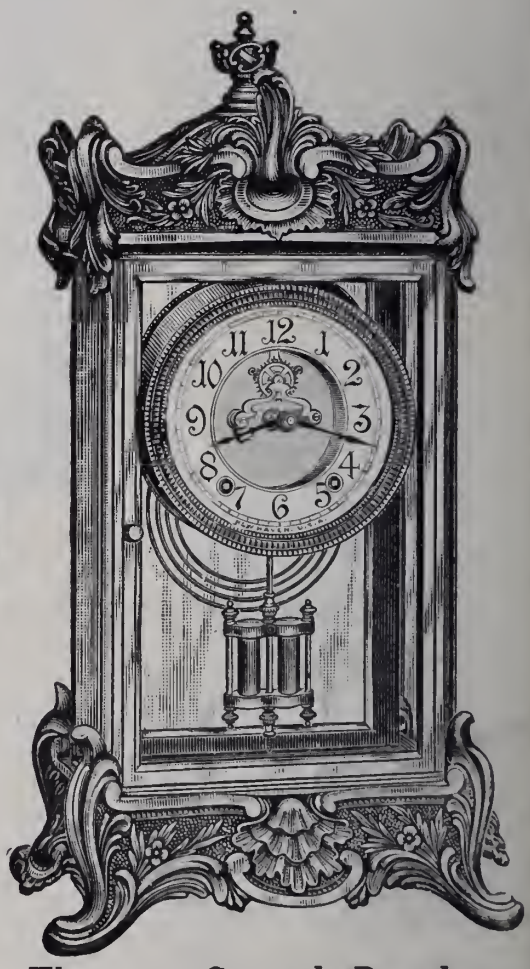
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18 x 16 Popular model, stem wind and stem setting watch. Absolutely guaranteed.

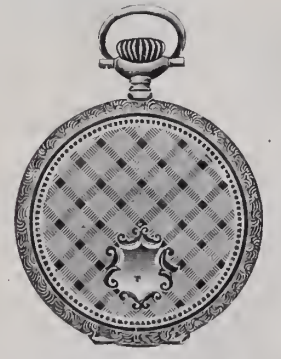
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Height 15¼ inches, width 8½ inches, porcelain dial, visible or plain escapement, ormolu gold plate case with beveled french glass front, sides and back. Eight (8) day movement, half hour strike, cathedral gong.

Exceptional value, Price, each, $12.50



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E. T. to Shield
Open Face Hunting Semi-Bascine

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The Tapered Pendant (entirely new) adds much to the grace and beauty of outline.



Full Bascine
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Screw
} Cases

All Same Price

An innovation worthy of special notice



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Edge View
Showing Thin Casing
O. F.



B. P. or Rom., Htg.
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WATERBURY, CONN.

Pacific Coast Agent, B. W. FREER, San Francisco



Let Us Help Build Up Your Watch Business

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South Bend Watch Company

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Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber.** In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

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Patek, Philippe & Co. Watches

ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

Records of 1908-1909

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14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

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OMEGA

The Watch of **Matchless Merit**

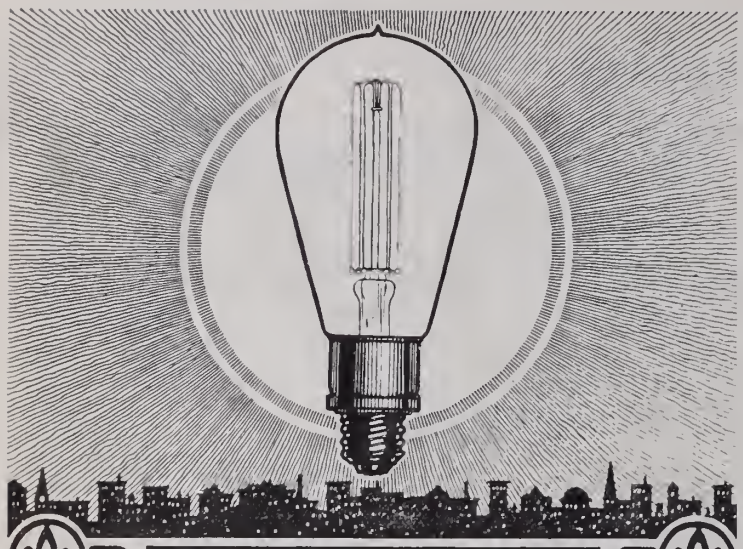


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A **UNIVERSAL** selling plan that means more sales



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Colors and color tones show up in their true relative values. You readily appreciate the necessity of displaying fine goods in a fine light. With

MAZDA Lamps

replacing your present old style filament lamps, you can flood your store with nearly ***three times its present amount of light*** without adding one cent to your bills for current consumption.

A 16-candlepower electric lamp of the type commonly in use and the 48-candlepower G. E. MAZDA Lamps require approximately the ***same amount*** of electric current.

In other words, you can replace a 16-candlepower electric bulb with a 48-candlepower G. E. MAZDA Lamp without making any appreciable difference in the amount of current consumption.

Your lighting company will be pleased to demonstrate and supply these lamps, which mark the greatest advance in electric lighting since Edison's invention.

Get them to-day and let the year's business for 1910 prove to you that "BRILLIANCY BRINGS BUSINESS."

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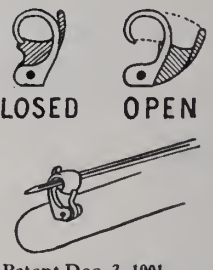
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If you wish to reduce stock and raise money, we can sell from $500 to $3,000 daily—at a profit.

We neither misrepresent nor make misleading statements in selling goods.

We have made some of the most successful and profitable sales ever made in this country. We have repeatedly taken up, and carried through to a successful issue, sales that some of the self styled leaders had made failures of.

If we cannot give your sale our personal attention, we will not take it, as we positively will not send a cheap substitute, as so many auctioneers do after it is too late for you to make other arrangements.

We are at present selling the $200,000 stock of Ambrose Kent & Sons, Toronto, Canada. Write us for dates, terms, etc.

MITCHELL & TILLOTSON

JEWELERS' AUCTIONEERS

35 MAIDEN LANE NEW YORK



STORE KEEPING DEPARTMENT

Informative Articles for 1910

Written expressly for THE JEWELERS' CIRCULAR-WEEKLY by the best business experts obtainable, will include "The Law and the Retailer," by a well-known attorney, who writes with a knowledge of the needs of the retail jeweler.

Building Up the Watch Repairing Department.

Written expressly for The Jewelers' Circular-Weekly by Xeno W. Putnam.

(Continued from issue of Jan. 5.)

THE average man considers the watch repair department as a place of last resort, after not only his watch but the well-meant suggestions of his friends have failed him. It is the duty of the advertising man to change this idea; to make the repair shop the court of first appeal, a place wherein most of the ills of watchdom may be avoided or cheaply overcome. An automobile owner would gladly pay $50 a year to have his $2,500 machine kept clean and in perfect running order. Would he be less willing to pay, say, $1 for a similar service to his $50 watch if he once understood the need of it? Yet even $1 spent in time would go a long way toward keeping a watch in fine running order and would increase its life by many moons.

The average man stands in some little awe of his automobile; of his watch he isn't afraid. Still, the ad-man can make him more thoughtful of it if he will. Such comparisons, though, should not be confined to automobiles, for not all watch-owners have one. Some would be more at home if the parallel was drawn in terms of the typewriter.

If you cannot reach your man with an automobile, go after him with a horse and buggy—a $50 one if necessary. Compare the cost of upkeep with what it would be if the spindles were allowed to run dry until the boxes heated or if they were allowed to become cut by sand and dirt; if nuts were never tightened and bolts were not replaced until the serious accident came. Compare the expense of a watch upkeep with that of supervising a business for the elimination of its faults before they had time to develop into disasters. If none of these would appeal to your man, then talk to him in terms of his furnace, his factory, his household expenses. There is always some way to get at him if he is worth getting at.

Having once made good on the point of frequent watch inspection, it is time to take up the question of who will do the inspecting. Next to a neglected watch, probably that which is over-inspected, tampered with by its inquisitive owner, is the most prolific source of watch trouble. Do not forget to let the public know this; to remind them that they would not undertake to take their auto apart or depend upon any one but a physician to overhaul their bodies. Show the business man the foolishness of taking $10 worth of time to do what an expert repairman would do to far better advantage for a tenth of that cost. Remind them that a loosening up of the works may mean the necessity of a readjustment that only an expert is qualified to make.

Like every poorly understood subject, the watch repairing business is hampered at the start by several traditions and prejudices that must be overcome, though they should not be made subjects for direct attack. How useless, for instance, it would be to ridicule directly the fireside whim that it is not safe to have a watch left for repair lest the workmen "steal the jewels out of it." Some people still believe that, and would be heartily indignant at any disrespect for their pet idea; yet the idea ought to be overcome, and it is up to the advertising man to do it. We can do this best by throwing light upon the subject and then letting the reader draw his own inference.

A breezy little talk on the jewels of a watch, their use, what they are made of, what they cost, etc., will do more to dispel this old fireside whim than any amount of ridicule or contradiction. In fact, it should be taken as a rule that whims and notions in connection with trade mysteries occupy about the same position to the trade itself that superstition does to religion. To strengthen either the superstition or the tradition, attack either one direct. To overcome them, build up a more intelligent respect for the subjects of which they are an offshoot.

Some people hesitate to approach the watch repair department in the traditional belief that, once the watch gets into the repairman's hands, there will be no end to the repairs that will be needed. Do not contradict such people directly, but show them through dignified advertising that the jeweler's business is not by any means a disreputable one; that neglect in watches is a more expensive agency than even jewelers, and that the tinkering tyro is the worst of all.

Quote definite prices, at least occasionally, and thus disprove the sometimes prevailing notion that the repaired watch may possibly be turned in as part payment of the repair bill. Humorous journalism has created impressions that require discretion to overcome. Set a definite price upon a definite piece of work and never deviate from that price except for reasons that can be easily explained to the customer, then advertise those prices. If it is a straight job of watch cleaning, let the price be enough to include adjusting and regulating the watch afterwards.

Make it a rule never to send a watch out after even the most trifling service without regulating it; otherwise you may prepare to hear some one saying: "My watch used to keep good time, but I took it to Blank's the other day to have it cleaned and it has been way off ever since." If you are Blank and happen to hear about the remark, it will hurt your feelings; if you don't hear about it, it will still hurt your business. The chances are, too, the remark may be true. A good watch has been strained and spoiled by dirt. The dirt is removed, but the original accuracy not restored.

An expert may, while regulating, in some measure overcome the defect; he can at least find out about it and explain to the customer, before the watch leaves the shop, just what has happened; that it was allowed to run so long without cleaning that it is permanently impaired. The chances are, if he is told this without first finding it out for himself and is made to understand the reason, he will consider it rather a personal conviction.

There is nothing like accurate knowledge to create intelligent judgment and to dispel unjust criticism. Time was when the mystery of watch construction was the watchmaker's stock in trade. Now, like all other legitimate human industries, the better it is understood the more it is respected.

The well managed repair department has a constantly growing advertising service of its own, to which each customer ought to bring an addition. Whenever a job of work is turned in, the name and address of the owner should be entered on an index card together with the date and some particulars about the watch itself. A card similar to this will be valuable as a trade builder:

> Name—John H Gordon.
> Address—244 Chestnut St., City.
> Date—Jan. 1, 1910.
> Article—Watch; repairs, cleaned, new crystal.
> Occupation—Machinist.
> Case, gold-filled; works, Elgin.
> Condition—Fair.

Storekeeping Department.

In conversation with the man when he calls for his watch it may be possible to find out something more about the watch without seeming inquisitive. If it has been a gift or is prized as an heirloom he is likely to mention it; then a little polite interest will draw more out of him. Then, too, is when his occupation may best be learned. The reason for obtaining and recording some of these statistics may not be apparent until time for sending out advertising literature; then they will all come into good play.

A reasonable time after the new year Mr Gordon's watch will again be ready for the cleaning process, and his occupation will probably shorten the time considerably. Begin to circularize him judiciously on the subject of keeping his watch clean and have one set of circular letters the comparisons of which are written in terms that are of special interest to the machinist.

It may seem like a great deal of trouble and expense for the sake of securing a dollar job; the point is, once secure him and you have a steady customer both for your repair and regular sales departments. One of the most valuable features of the watch cleaning business is the fact that it brings the watch-owner under the influence of the jeweler frequently enough to form an acquaintance and insure a customer for the salesroom when anything in that line is contemplated.

In sending out this follow-up literature the index cards should of course be classified first in relation to date, deciding the time when; then with regard to the special form of circular required. All should be bright business talks, but the dainty stationery that would be most pleasing to the society girl would not be appropriate to the man in jeans or the hod-carrier whose timepiece represented an original investment of perhaps $2. The value of this repair list may be many times increased as a mailing list by an intelligent record of each customer's personality as applied to watches; then the sales department may receive from it some tips regarding timely prospects.

(To be continued.)

How to Get Full Value Out of Your Trade Journal Subscription.

(From the *Novelty News.*)

THERE is a story about a man who went to see "Hamlet" played by a "barnstormer" company in a frontier town. The play was awful and the acting a scandal, even for so crude a town. Everyone in the audience threw eggs or vegetables or hissed and caterwauled; everyone except the hero of the story. He was silent. His silence attracted general attention.

"Why don't you hiss, pard?" said his next neighbor. "Do you think it's good? It's rotten! You ought to hiss, or heave a cabbage, or do something to show the actors how you feel about it."

"That's so," replied our hero. "I ought to do it—and I will! Here, hold my hat while I go out and buy a ticket. You see I'm here on a billboard pass!"

Many a man shows less consideration than that in dealing with his trade paper. It fights his battles for him, looks out for opportunities to do him a good turn, sends inquiries in his way, and in general acts as his friendly intermediary many times every year; but the man does nothing to reciprocate. He does not show the delicacy of the chap who wouldn't hiss or heave an egg until he had bought a ticket. He hisses and complains, but does little or nothing to make things better or more to his liking. He might send in the news of the trade that reaches his eyes and ears; he might study the paper carefully and make suggestions for its improvement; he might advertise more liberally in it and in numerous ways put himself in the position of the fellow who wouldn't hiss so long as he hadn't paid the box office for a pasteboard.

Trade papers aim to be, and generally are, pretty faithful mirrors of the industries they represent, and they are justly entitled to fair consideration and careful study by all persons in the field they occupy and review. If anyone fails to derive great benefit from his trade journal, it is more than likely that he is to blame much more than the publisher or editor of the paper. * * *

It is, surely, the duty of everyone to "boost" the trade from which he draws his subsistence. More than that, it is the duty of everybody to encourage in all possible ways the organs and agencies which are working to promote its interests. About the least a man can do for the general good of his guild is to read the trade paper carefully and apply in his own affairs the good things it supplies.

"Don't kick if you get in on a pass!" That is a very good rule.

Davidson Bros., Columbus, O., have dissolved, B. H. Davidson continuing alone.

The New Store of the Hart Jewelry Co., New Orleans, La.

BLOOMING flowers and verdant palms and plants of various kinds were very conspicuous at the opening of the new store of the Hart Jewelry Co., New Orleans, La., during the early part of December last. As will be seen from the photograph, there is a tone of dignified richness about the interior of the establishment, which is situated at the corner of Baronne and Common Sts. The entrance is on the corner, with neatly tiled vestibule and plate glass show windows extending 15 feet on Baronne St. and 20 feet on Common St., the lower portion consisting of English vein Italian marble.



INTERIOR VIEW OF THE STORE OF THE HART JEWELRY CO., NEW ORLEANS, LA.

The ceiling as well as rear enclosure is of beautiful mahogany-finished panel work.

The store is almost square in shape, being 40 by 42 feet, and is finished throughout with mahogany-finished fixtures. The wall cases have vertical sliding doors glazed with polished plate glass, and the interiors are lined with mirrors and fitted with nickel-plated fixtures and plate glass shelves.

A neatly furnished diamond room is located in one of the corners, and the watchmaker's department in another.

The horseshoe-shaped counter has a perfectly plain surface of laminated wood specially selected for its beautiful flaring figures in the material. The lower part has a white Italian marble base. The back of the counter is equipped with many drawers and cupboards for the storage of reserve stock. The case that rests on the counter is of polished plate glass with polished edges, the rear being enclosed with sliding mirror doors.

The entire floor is finished in white hexagonal tile, while the ceiling is finished in ornamental metal. The walls are tinted in a delicate blue shade.

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents

and upwards

With a Liberal Discount to the Trade

THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)

Kindly note our change of address to the Silversmiths Building

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

S. WYLER,

4 West 28th Street, near Fifth Ave.
NEW YORK CITY

We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

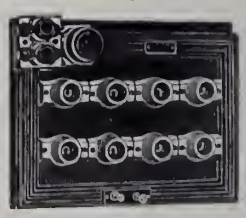
Specialties in *Dutch, French* and *English* silver.

GOODS SENT ON APPROVAL





Whiteley's Coloring Board



A neat, compact arrangement of various sized Lamps for giving a wide range of colors. The best Jewelry Houses have used this Board for years for stripping and coloring; it gives every satisfaction. For direct current only.

Write or Call at **WHITELEY'S**

52 JOHN STREET NEW YORK CITY

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE. NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(Continued from issue of Dec. 29, 1909.)

CENSER (also known as *thurible*). "Constantly in use, from being employed in burning incense during all the solemn offices of the Catholic Church, the *censer* is generally distinguished for the beauty and elaboration of its design. It is held in the hand suspended by chains. The one passing from the apex of the finial, through the center of the top to which the others are attached, and there fastened to a ring, is for the purpose of raising the upper portion of the *censer* from the basin to admit of its being supplied with fuel and incense."—Shaw.

The *censer* or thurible is "used at Mass, Vespers, Benedictions, Consecrations, Processions and other solemn offices of the Church. Thuribles are often mentioned in the sacred Scriptures as used under the Old Law in the Temple of Solomon, and the Church has adopted them in the celebration of the Sacred Rites from a very early period. They occur in ecclesiastical writers under the names of *thymiaterium, thuricremium, incensorium, fumigatorium. Incensorium* is also sometimes used of the incense ship, which is generally called *acerra.* (See *acerra.*) They consisted, in large churches, frequently of silver and gold.

"Constantine the Great offered to the Church of St. John Lateran 'ii. Thuribles of most pure gold, weighing xxx. pounds.' The same emperor gave to the Baptistery of the Lateran 'a Thurible of most pure gold, weighing x. pounds, set round with green and purple jewels, 42 in number.' St. Sixtus III. gave to the Liberion Basilica a silver *censer* weighing v. pounds. Pope Sergius, A. D. 690, caused to be made 'a large golden *censer,* with pillars and cover, which he suspended before the image of St. Peter, in which the fragrance of incense is offered abundantly to God during Mass on principal feasts.' Charlemagne, circa A. D. 785, gave to the monastery of Charroux 'three golden crosses and seven golden *censers.*' About the same time, in the treasury of the Monastery of St. Trudo were 'seven silver *censers* and two silver ships to carry incense.' And in the Treasury of Mayence, according to the Chronicle of Bishop Conrad, were '10 silver gilt *censers,* and one of gold, weighing three pounds; and 11 ships, one of which was formed of a single onyx made like a dragon, with the hollow in the back, round which was a rim of silver, inscribed with Greek letters. In the forehead was a large topaz, and two carbuncles for the eyes.' Riculfus, Bishop of Elns, left to his church, A. D. 915, 'two *censers* with silver chains.' In the Monastery of Centule there were, A. D. 830, 'four silver *censers,* adorned with gold.' * * *

"A finely wrought silver *censer* is preserved in the sacristy of the great church at Louvain, and still used occasionally. A pair of silver *censers* of the XIV. century, that formerly belonged to the Cathedral of Basle, are now in the possession of Colonel Hubert. A copper *censer* of the XII. century, which has been richly enameled, was lately discovered in excavating the ruins of Alton Castle, Staffordshire, and is now in the possession of the Earl of Shrewsbury. There are many ancient *censers* of various dates preserved in the royal and other collections at Paris."—Pugin.

"The Romanesque and Gothic *censers* often exhibit an architectonic design of



CENSER, GOTHIC PERIOD.

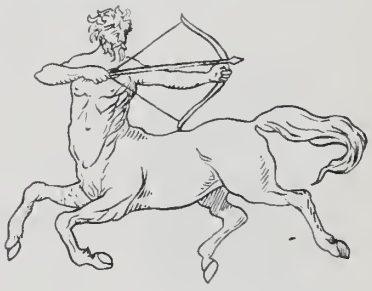
domes and towers. The Renaissance prefers the strict form of a vessel. Modern art avails itself of ancient models, without having anything independent to show. An appendage to the *censer,* in a certain sense, is the *censer boat,* or incense holder, usually an elliptical dish with a partition and two



CENSER, RENAISSANCE PERIOD.

hinged covers. The incense is conveyed to the *censer* by means of a spoon."—Meyer.

CENTAUR. A fabulous beast, half man and half horse. When the monster is depicted as armed with bow and arrow it is a *sagittarius* or *sagittary* (archer). In this latter form the ninth celestial sign of the zodiac is represented. *Hippo centaur,* a half horse; *ono centaur,* half ass; *bucentaur,* or *tauro centaur,* half ox.



SAGITARY CENTAUR.

CEPHISODOTUS. A Greek artist-sculptor. Flourished end of IV. century B. C. A son of Praxiteles, also of this name, was a noted sculptor.

CERAMICS (spelled also *keramics*). The industrial art of producing vessels and ornaments of clay. It includes porcelain, earthen ware, stone ware, terra-cotta, etc. All fictile ware. Hence the wares themselves are also termed so. Correctly pronounced *keramics.*

CERCEAU, Jacques du. A noted goldsmith of the XVII. century.

CERCELÉE. (See *reecrecelé*).

CEREBRANAJA BRATINA. A Russian ecclesiastical vessel.

CERIOLARE (Lat. *cera,* wax). "A stand,

John Holland Fountain and Gold Pens



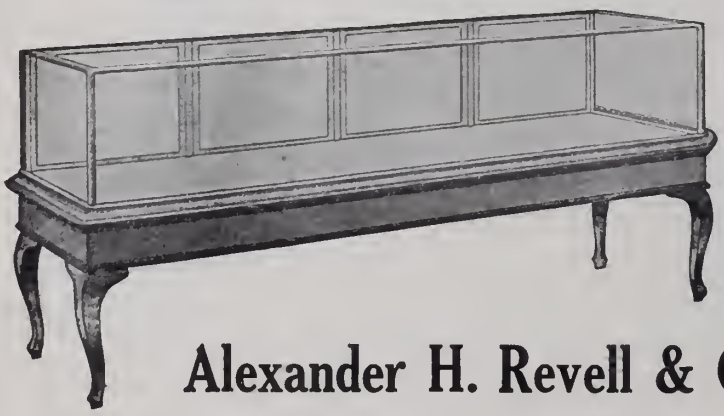
Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati



"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**



DURING 1910

During the ensuing year it is sincerely hoped that you will enjoy as much and more prosperity than ever. My opportunities for observing conditions throughout the country strengthen a growing conviction that the situation is ripe for a year of unprecedented prosperity. Why not prepare for it by weeding out your shop-worn, out-of-date and unsalable goods? An auction sale properly conducted will do this to perfection—without loss of profit, time or reputation. With the proceeds of such a sale you can restock your store with an entirely new line. Let me tell you how to do it.

I have just concluded in Stratford, Ontario; St. Johnsbury, Vermont, and Richmond, Virginia, three sales for the leading jewelers in these respective territories. Every sale was an unqualified success, attested by letters of appreciation from the jewelers themselves, which, together with hundreds of others, may be seen on request.

Write, wire or telephone me if you desire a first class auction conducted along legitimate and high class lines.

"He that knows and knows that he knows is a wise man—follow him." This is the title of a booklet recently issued by me. It tells whom to follow and whom to avoid. The information it contains is indispensable to the preservation of your credit and reputation.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales **37 Maiden Lane, NEW YORK**

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WM. F. RENZIEHAUSEN CO.

43-47 Oliver Street, NEWARK, N. J.

Gold and Silver Refiners

PROMPT RETURNS MADE FOR ANY MATERIAL CONTAINING PRECIOUS METALS
DEALERS IN GOLD AND SILVER, AND ROLLERS OF STERLING SILVER

Gold and Silver Anodes a Specialty

holder or candelabrum for wax candles. There were a great variety of this kind of vessel."—Mollett.

CERISE. "A *torteau*."—Milbourne. (See *torteaux.*)

CERO-STROTUM, or *cestrotum* (Lat.). A kind of encaustic painting upon ivory or horn, in which the lines were burnt in with the *cestrum* and the furrows filled with wax."—Mollett.

CERQUATE (It.). Oak leaf and acorn decoration.

CERTOSAMOSAIC. "The name is derived from the Certosa monastery of the Carthusians, in which this art was practised. It consists of gluing together colored sticks of wood after a certain pattern and then cutting thin veneers from the same and inlaying them in small boxes, chests, chairs, etc. This technic is very ancient and of Oriental origin. It is used even to this day, though in other material, in India, and is known as Bombay mosaic. It was in favor among the Persians, whence it came to Italy. Later ivory and mother of pearl were added to the colored woods."—Bucher. (See *certosina work.*)

CERTOSINA WORK. "Florence, XV. century. Ivory inlaid into solid cypress wood and walnut. The style is Indian in character, and consists in geometric arrangements of stars made of diamond-shaped pieces, varied with conventional flowers in pots, etc."—Mollett.

CERTYL. Old English for *kirtle.*

CERYCEUM. A synonym for Hermes' (Mercury) *caduceus* staff (kerikeion). (See *caduceus.*)

CESARI, Alessandro. An Italian gem-worker. He was surnamed *il Greco.* Signature: ΑΛΕΞΑΝΔΡΟΣ. 1534.

CESTROTUM. (See *cero-strotum.*)

CETRA. "A small round shield in use among various barbarous nations, but never by the Romans."—Mollett.

CESTUS (Lat.). A girdle or belt (*zone*). The *cestus* of Venus had the power of conferring on its wearer grace, beauty and irresistible attraction.

CHABASITE, or *chabazite.* A white crystal. A hydrous silicate.

CHABOTTEAU, Captain J. B. Founder of the stone ware factory of Namur, France. In 1639 and 1640 he applied for a patent to make pottery at Namur, Dinant and Bouvignes, Belgium. By 1641 his potteries had started making blue and purple enameled stone ware at Namur, Bouvignes and St. Medard-les-Dinant. Unbusinesslike actions caused his ruin in 1643, and in 1668 he died after much litigation.

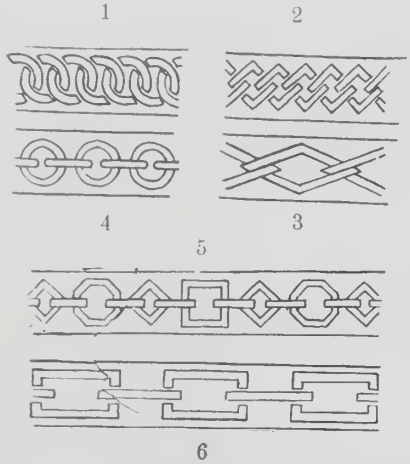
CHAFFERS, Richard. (See Liverpool). A pupil of Shaw. Set up a factory at Shaw's Brow, 1752. White faience, blue camaieu decoration. Largely exported to the English-American colonies. "Soon entered into competition with the Staffordshire potters in other classes of ware. The books tell of a pepper-box in pottery made by him with his name on it, and exported to America so largely as to give rise to an expression, 'hot as Dick's pepper-box.' * * * The *Chaffers'* pepper-box is, in fact, a sand-box for sprinkling sand on writing. To Mr. *Chaffers* England was indebted for the discovery of the Cornish clays" (to which refer). "*Chaffers* made a great deal of pottery. Wedgwood regarded him as a successful rival in colors. * * * Mr. *Chaffers* died in 1765, and his works were discontinued. The sand-boxes dated 1769 must have been made by another *Chaffers,* of whom we have no account."—Prime.

CHAGNES LE JEUNE. An eminent French goldsmith of the XVII. century.

CHAIMFRAIN (sometimes called *chamfrom*). ?Armor for the head of a horse. (See *chamfron.*)

CHAIN (See *catena, monile,* etc.)

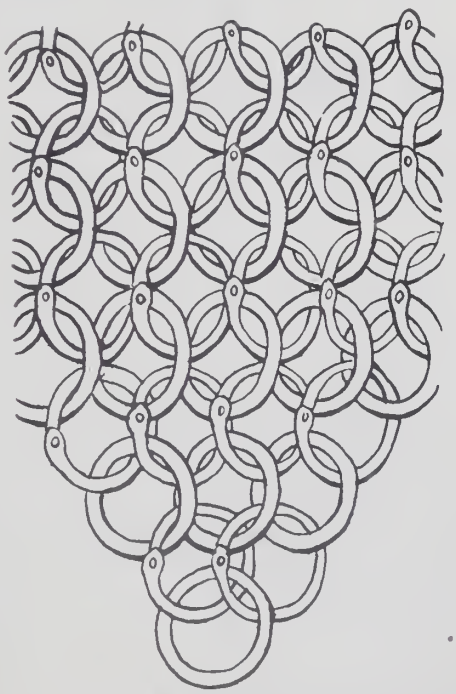
CHAIN BAND (Decoration). "The basis of this design is the *chain.* The *chain band* is therefore composed of circular, elliptical, square or lozenge-shaped links, which are either represented all in front view (as in Figs. 1, 2, 3) or alternately in profile (as in Figs. 4, 5, 6). The chain pattern occurs probably sporadically in every style.



CHAIN BAND.

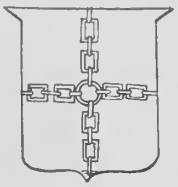
That *chain bands* have not been more frequently used, although they are a simple and effective mode of decoration, may be due to the fact that the chain appeared to a certain degree to be too forceful, too vigorous in its effect."—Meyer.

CHAIN MAIL. Mail or armor composed of chains. Meyrick says that previous to the middle of the XIII. century the rings of steel were stitched to the cloth beneath, hence with the decay of the cloth the rings fell asunder, and no examples of this primitive chain armor is extant. In the engraving we have "a portion of the haubergeon of its full size, which accounts for the furrowed appearance of *chain mail* in monumental effigies, by showing that only every other row of links was riveted and those thinner than the complete ones."—Meyrick.



CHAIN MAIL (ACTUAL SIZE).

CHAINS, CROSS OF. "Four chains square-



CROSS OF CHAINS.

linked in cross, fixed to an *annulet* in *fess.*"—Robson.

CHAIN MOULDING. "An ornament of the Norman period, sculptured in imitation of a chain."—Mollett.

CHAIRE. "The term used when a bronze or other metal figure has the flesh parts given a skin finish."—Vors.

CHA-IRE. The Japanese tea jar used to hold the fine powdered tea at the "tea ceremonies." They are inclosed in bags of brocade. Usually these are oviform vases of hard pottery with no decoration beyond their mottled glaze and with a flat lid of ivory. These, inclosed in silk bags, are placed in a lacquer box inclosed in an outer bag of coarser material. They are of small size, as the green tea which they hold is powdered and very strong, besides being very costly. See *cha-no-yu* (tea ceremonies).

"CHAIRE DE POULE" (chicken's flesh). A ceramic ground first invented by the Chinese, and which they still apply upon little coarse pots for garden use.

CHALCEDONY is a quartz of waxy luster, and is usually translucent. The transparent forms are known as "Oriental," the translucent as "Occidental" chalcedony. Being a deposition by percolation, it is found coating other rocks in rounded formations. "Moss agates" and "mocha stones" are chalcedony having manganese or iron oxide markings resembling branches of moss. St. Stephen's stone, carnelian, sard, chrysoprase, prase, plasma, bloodstone, onyx, sardonyx, jasper, basanite are all classified by some as chalcedony. The Babylonians used chalcedony as a material on which to inscribe, and a quantity of their cylinders of this stone are existing covered with their inscriptions.

CHALCOGRAPHY. "Engraving on copper. *Chalcography* was discovered in Florence in the XV. century, and early introduced into England. Caxton's 'Golden Legend,' containing copper-plate prints, was published in 1483."—Mollett. (See *chalcus.*)

CHALCUS. A Greek copper coin; value less than half a cent.

(To be continued.)

B. D. Thomson & Son, Waxahachie, Tex., have filed a mortgage for the benefit of creditors.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS
SMELTERS AND MANUFACTURERS



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Telephone, 3811 Cortland

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MORE TROUBLE

is caused by oil gumming and corroding the pivots on clocks in the Winter than at any other time. The best time to test clock oil then is in Winter. Why don't you get a bottle of

Fulcrum Clock Oil

now and test it out? The more severe the test the better we will be pleased, and the better you will be satisfied of its superiority over any oil ever before put on the market.

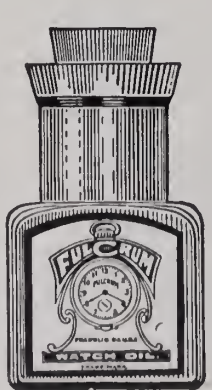
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positively will not gum — will not evaporate — will not discolor or become rancid in any length of exposure — will not corrode the pivots — and is the only WATCH and CLOCK OIL ever known which is absolutely free from acids —

And We Can Prove It.

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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2393.—**Rouged Chamois.**—*How are the rouged chamois skins, used for cleaning silverware, prepared? R. C.*

ANSWER:—The rouged chamois are prepared by taking very finely powdered rouge and sprinkling it over a soft chamois skin Rub the leather well so that the rouge will be worked into it The silver to be cleaned should be free from all dust and rubbed with the rouged chamois. The leather can be re-charged with the rouge when it becomes ineffective. The chamois usually becomes dirty after a little use and must be washed in warm water and soap. The soap prevents the chamois from getting hard, and it is well to wring out after washing without putting into other water, or so that part of the soap will remain in the leather When dry, rub well to soften the leather as much as possible.

QUESTION No. 2394.—**Cleaning Watch Chains.**—*We have some watch chains, made with an alloy of silver and brass, which are very much discolored and shop worn. Tell us how we can clean them so they will be salable. C. & W.*

ANSWER:—To clean the chains they should be placed in an acid dip. First immerse them in hot potash or lye solution to remove all the dust and grease, then dip in the acid dip, consisting of about one part com. sulphuric acid to five or six parts water. The dip works best if heated, but where this cannot be done increase the proportion of acid to one part acid and three parts water. Should the acid not take hold properly, dip the chain into the potash and directly in the acid. All articles dipped should be well rinsed in cold water after the acid dip and dried in sawdust.

QUESTION No. 2395.—**Coloring Clock Hands Red.**—*How can I color clock hands a light red? C. C.*

ANSWER:—The following formula is used by some clock repairers to redden the hands: Mix to a paste, with gentle heat, one ounce carmine, one ounce chloride of silver, one-half ounce of tinners' japan. After spreading a little of the paste on the hands, place them on a piece of sheet copper and hold over an alcohol lamp until the desired color is reached. If the hands can be freed from the old covering and roughened with emery a regular red paint can be applied by simply brushing on in the regular way.

QUESTION No. 2396.—**Hardening Brass Spring.**—*How can brass be hardened so it can be used for springs? H. B.*

ANSWER:—Brass will harden by rolling or hammering, or if this is not permissible, then by burnishing.

Production of the Verde-Antique Finish Direct Upon Soft Metal Novelties.

(From the *Brass World.*)

(*Continued from issue of Jan. 5.*)

THE DEPOSITION.

THE current used for the work should be rather strong, as the resistance of the solution is high. It has been found preferable to have the work about six inches from the anodes and use a current of from five to six volts. Less current can be used, but the deposition is then slower.

The anodes should be of sufficient number to surround the work on all sides. It

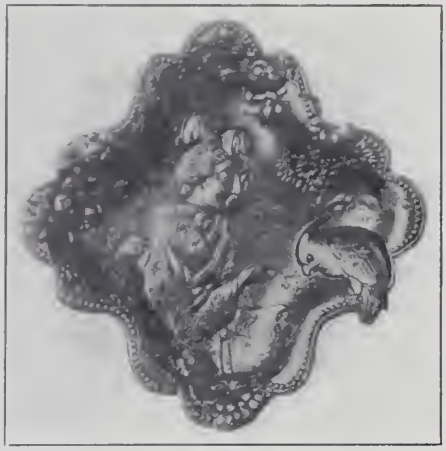


FIG. 1.

will not do to have the anode on one side only, as the copper which deposits, and afterwards changes to the verde deposit, then deposits on one side more than another, and work without uniformity results. When anodes are used on all sides of the tank the deposition proceeds regularly without difficulty. The solution can be placed in a stone crock or wood tank, but an iron tank should not be used. It is used cold as previously mentioned.

When the article is first introduced the deposition commences. A dark red deposit forms all over the article and soon becomes darker, and finally green spots make their appearance. A uniform green appearance is not produced in the solution, but is formed after drying and brushing. The right point at which to stop the operation will remain with the operator, as different finishes, or rather shades, may be produced. If the current is allowed to act for a short time, then a dark brown and green finish is produced that is quite pleasing for some work. If allowed to act a little longer time, the surface becomes spotted brown and green, with varying shades of green, while a still longer period produces the true and uniform verde.

When the desired length of time has elapsed, which, for example, may be from a few minutes to 15 or 20, the article is removed and allowed to remain in the air for a short time without rinsing. This has been found the better method, although rinsing may be resorted to if desired. The color seems to be more uniform when not rinsed for some time. The article is allowed to remain in the air without drying for five or 10 minutes, and is rinsed in cold water and then in hot water and allowed to dry.

The surface is afterwards brushed with a soft brush in order to remove the outer film and expose the real color underneath. When this has been done the true verde finish will be exposed. The surface can then be lacquered or waxed, as desired. It will be found that the deposit adheres tenaciously to the soft metal and shows no tendency to strip unless exceedingly heavy from having been run for too long a time. The verde may be left without lacquering or waxing, if desired, as it seems to hold well and is not susceptible to the atmosphere.

In Fig. 2 is shown an article that was produced with the verde-antique finish by

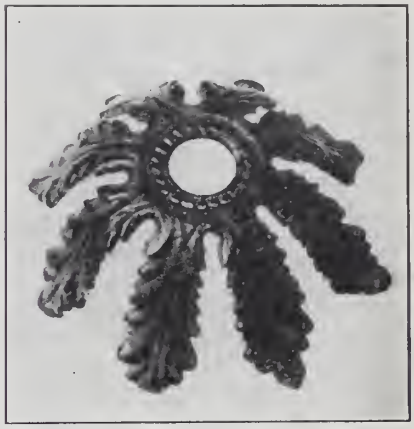


FIG. 2.

Mr. Bider, and which has now remained some two years without waxing or lacquering. The finish seems to be unimpaired. In Fig. 1 is shown a soft metal tray upon which the verde was produced by this process without the deposition of any coating of copper underneath.

The theory of the process lies in the fact that copper is deposited upon the article, and at the same time it is corroded by the bichromate of potassium as rapidly as it forms. There is probably a modification of this process that can be made which would render it even more rapid, although it is very satisfactory as it is. The color is greatly in its favor, as it does not have the unpleasant light green shade so common in many of the corrosive verdes.

(THE END.)

The store of J. E. Sellers, Muncy, Pa., was slightly damaged during a recent fire at that place. The stock was temporarily removed to a place of safety and returned after the fire to the permanent location.

With New Features

This Staking Tool is not INVERTO, but a new design in regular type tools. It embodies, as far as possible, the advantages of INVERTO; the die is high above the bench. The new On or Off friction punch sustainer is a great convenience. Examine this particularly.

Also furnished on ball bearing, and high revolving bases, with glass covers; all desirable combinations of punches and stumps.

THE SIGN OF OUALITY



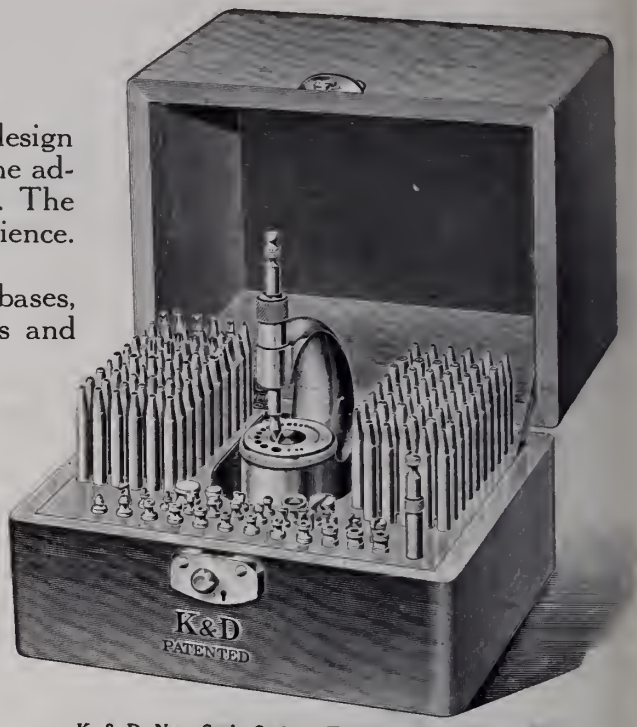
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THE KNURLED DIE-BINDING DISK OF EVERY

K. & D. NEW STYLE STAKING TOOL

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K. & D. New Style Staking Tool No. 16B. Price, $26.00

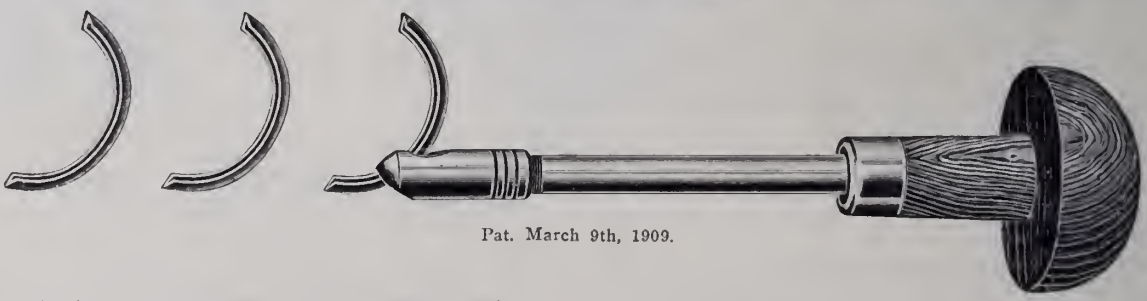
If your jobber cannot show you these tools, send to us for descriptive circular and price list.

Manufactured by

KENDRICK & DAVIS CO. **Lebanon, New Hampshire**

A NEW DEPARTURE IN ENGRAVING TOOLS

WELLS' UNIVERSAL GRAVER



Pat. March 9th, 1909.

The above cut gives a general idea of the Wells' Universal Engraving Tool. The crescent graver is held by means of a clamping device and can be adjusted quickly and securely. The crescent may be set at any angle to suit the operator, thus enabling him to engrave flat, concave and convex surfaces with perfect ease and a better control than is possible with any other kind of tool.

The length of the graver remains the same throughout the life of the tool; it is in the fullest sense UNIVERSAL owing to its uniformity of length, adjustability of angles and the facility with which it is handled. It is readily adapted to all kinds of work and inasmuch as the engraver has a superior degree of control and feel with this tool he is able to do the work more quickly and accurately than is possible with any other graver.

The tools are so constructed that when sharpening th crescents lay flat on the stone; this assures a sharp cuttin angle, and as both ends of the crescent are ready for us the engraver has two angles of different degrees to sui the work he has in hand.

The three styles of crescents are (1) sharp point, (2 narrow flat, (3) wide flat. The tools are guaranteed to b perfect in temper and quality.

PRICES

A—Patent handle with one crescent graver.....$.
B—Patent handle with three crescent gravers..... 1.
C—Three patent handles with three crescent gravers.. 2.
D—Separate crescent gravers each..... .

SUSSFELD, LORSCH & CO.

Wholesale Agents **37-39 MAIDEN LANE, NEW YOR**

T. B. HAGSTOZ & SON

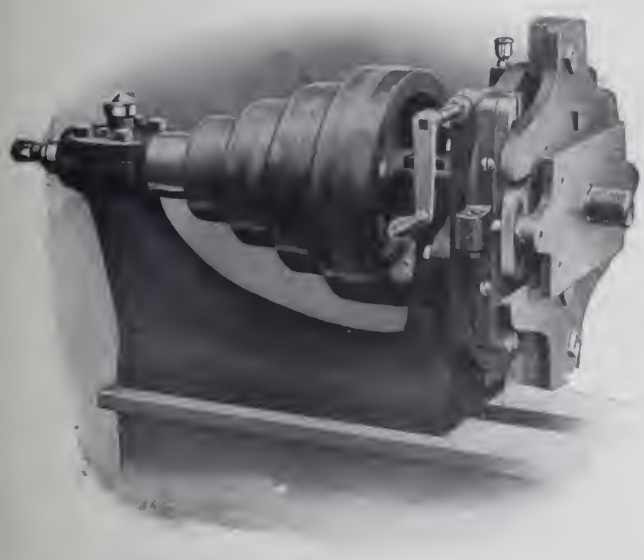
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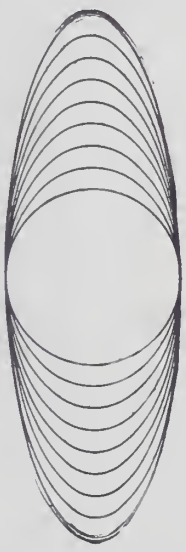
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Our Oval Spinning and Turning Lathe

Our cuts show headstock of Lathe and variety of elliptics produced on same, retaining minor axis.

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SWEEP SMELTERS AND ASSAYERS

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ESTABLISHED 1869

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THE JEWELERS' CIRCULAR

WITH WHICH ARE CONSOLIDATED

THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

THE JEWELERS REVIEW

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The Jewelers' Circular
Publishing Company

11 John St., Corner Broadway, New York.

Entered as second-class matter at the New York, N. Y., Post Office.

41st Year. WEDNESDAY, JANUARY 19, 1910. Vol. LIX., No. 25.



Artistic Silver Testimonial Presented to George Gray Ward.

(*See Test on Page* 51.)

ALVIN SILVER

The Evangeline Pattern

925/1000 FINE



STYLE — It's a subtle influence, is this, of style, but none the less pot
It will sometimes compel where there is less intrinsic merit, but where quality
style are wedded, as in Alvin Silver, the attractive power is irresistible.

The Evangeline pattern of Alvin flat ware, though very moderate in pric
another example of style exemplified. Wherever seen, it has met with immed
favor and has become a standard family pattern; it is in good taste for all occas

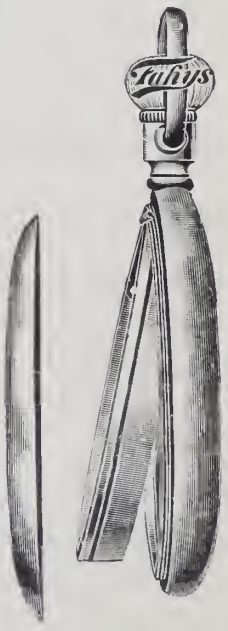
Send for complete catalogue showing ounce goods, fancy pieces and cut

ALVIN MFG. CO.
Silversmiths
New York



¶ In nearly all walks of life it is of the utmost importance to "time things right."

¶ You are sure of timing right if your watch movement is encased in a Fahys Screw Bezel and Solid Back Dust-Proof Case. Made in Permanent, Bristol or Montauk Grade.



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"YOU KNOW WHERE YOU STAND!"



And you know your money is perfectly safe. When you pay your good money for our diamonds, you get full return for it—no misrepresentation here. Everything we sell is unconditionally guaranteed exactly as represented.

There is but one modest profit between the price you pay for the diamond and the actual cost of producing it.

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Importers of Rubies, Emeralds and Sapphires

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They will come to you for their wedding ring.
Sell them the best wedding ring in the market.
A ring you can unconditionally guarantee to be exactly what it is represented to be.
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SEAMLESS GOLD-FILLED RINGS



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The American Jeweler



We are a Santa Claus to Thousands of Jewelers. Can't we be yours?

¶ Let it be your Resolution for the New Year to **turn** your Shipments of Old Gold, Silver, Plated Jewelry, Filled Cases, Platinum and Sweeps to us, and in doing so you'll never do yourself or your business a better **Turn.**

¶ On the other hand the most Pronounced Feature making the year 1910 memorable for you, will be our Resolution to inject a Tonic into the Prices of these Metals that will project us still further into the Good Graces of the American Jeweler.

¶ Sending a Shipment of Old Gold, Silver, etc., is **one-half** the transaction, the other and **most important half** consists in what you get back for it. Satisfaction hinges on Results, and results are what we want to demonstrate to you. Shipment back to you at our expense if check is not up to your expectations.

Goldsmith Bros. Smelting & Refining Co.

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"Our Factory is Your Factory"

SNAPPY and SALABLE GOLD JEWELRY

at prices that have made our line popular

We manufacture the most varied line of

Link Buttons	Waist Sets
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Baby Pins	Neck Chains
Handy Pins	Lorgnette Chains, etc.

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All the **style** and **careful workmanship** employed in 14-K. factories are employed in ours, and we defy competition in the appearance of our line with any 10-K. line made.

Many high-grade stores who never handled a piece of 10-K. goods are now handling our line. Why?

Think it over and if you are not now a customer let us convince you of our line.

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Dueber Cases Stand Unquestioned



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Remember one thing. Your progressiveness is governed by the methods you adopt.

If you have never distributed Catalogs made by us, your business is not the success it should be.

Let us explain the way. Write to-day.

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Specialists in Exclusive Catalogs for Retail Jewelers

CLEVELAND, OHIO

Barrows' "New Process" Guard Chains

LEAD IN

DESIGN, QUALITY AND FINISH



Every single chain is guaranteed to give satisfaction to the wearer or a new chain given in exchange.

59

Years of Jewelry making are back of this guarantee.

Every individual link is soldered.

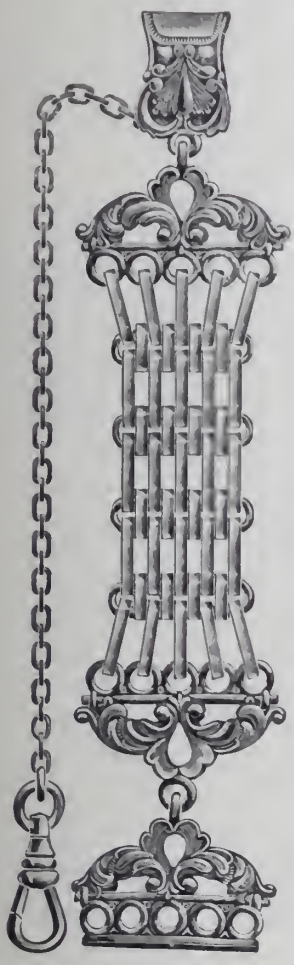
Don't forget, Mr. Retailer, when picking out Guard Chains next season in order "to sweeten up" your stock, to ask your jobber for these "**New Process**" Chains. They bear the trademark illustrated below.

The chains illustrated here are the same identical patterns as the "New Process" Neck Chains which we put on the market one year ago and which were the first goods of their kind produced in America.

Trade B. Mark

THE H. F. BARROWS COMPANY

North Attleboro, Mass.



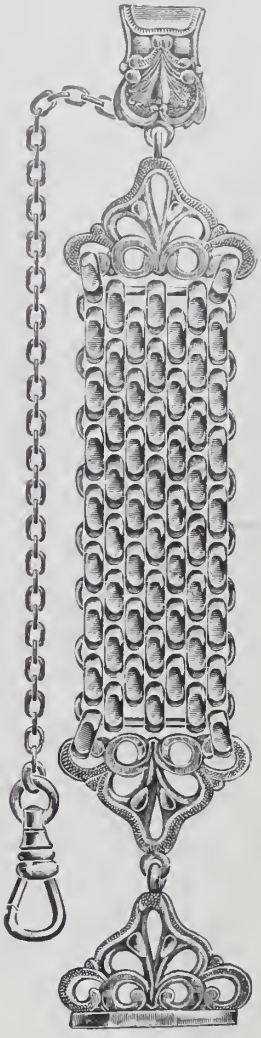
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There is always a demand for a medium priced line.

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A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

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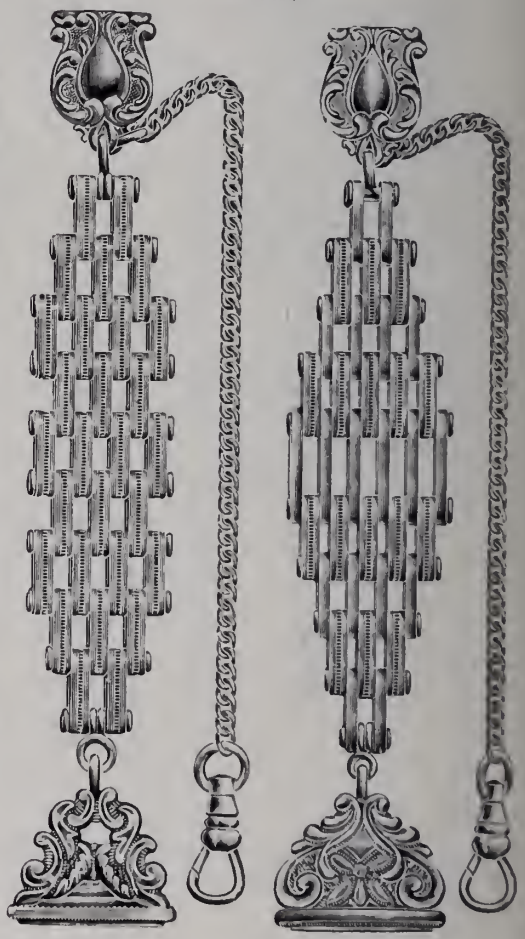




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9602 9604

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Fontneau & Cook Co.

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1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. **We** must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

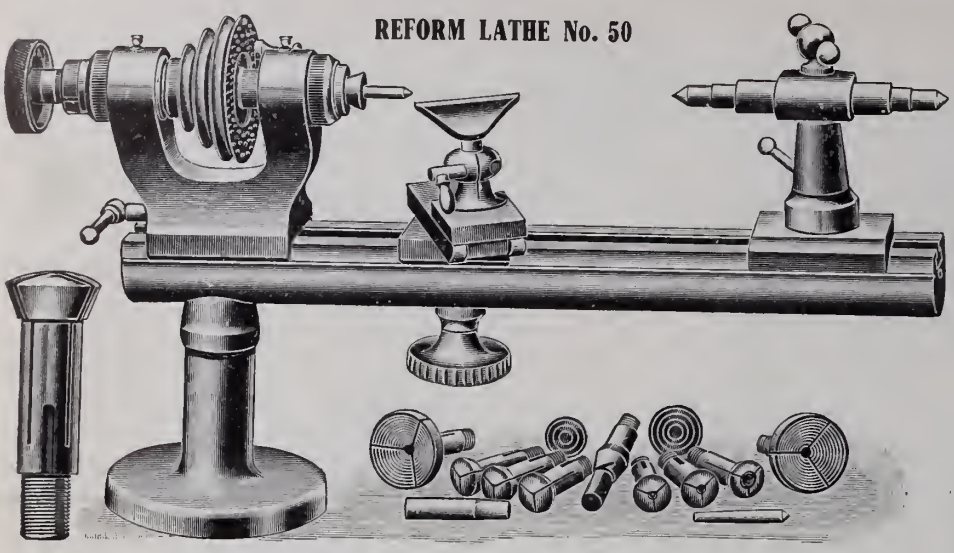
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7 Maiden Lane
New York

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REFORM LATHE No. 50



In presenting this new lathe to the trade, attention is respectfully called to the following advantages which it possesses:

1. It is built to standard size, all parts are interchangeable, and additional fixtures may be added at any time.
2. The headstock has a hard spindle and hard bearings, ground absolutely true. These parts are so finely ground that wearing of same is hardly possible. Any possible endshake can be taken up by means of the nut on the back of the chuck spindle.
3. The chucks are large and strong, the largest having a 5 m/m (No. 50) hole clear through the chuck.
4. The cone pulley has four indices, 4, 24, 28 and 30, for filing square, hexagon, etc., any article placed in the chucks.
5. All the parts and attachments, as far as the construction will permit, are finely polished and nickel plated.
6. The head and tailstocks have a new patent device for binding same firmly to the bed of lathe.

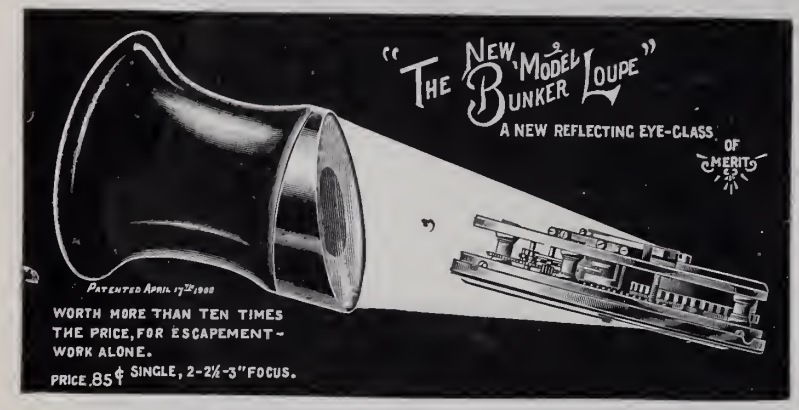
DIMENSIONS AND DESCRIPTION OF LATHE.

Length of Bed.....10¼ inches.
Height, from bed to center, 2 inches.
Swing ..... 4 inches.

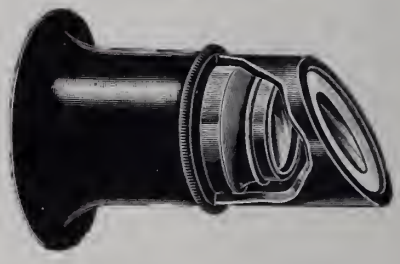
Index pawl is attached to the headstock. Graver rest is of the "tip-over" or swinging pattern. Chucks are the same size as the W. W. chucks. For size see illustration at the side of lathe.

Price of Lathe, as shown in illustration, with 6 Wire, 2 Wheel, 1 Screw, and 1 Taper Chuck, with its taper; 4 Cement Brasses and 1 extra Steel Taper.

Price, $19.50



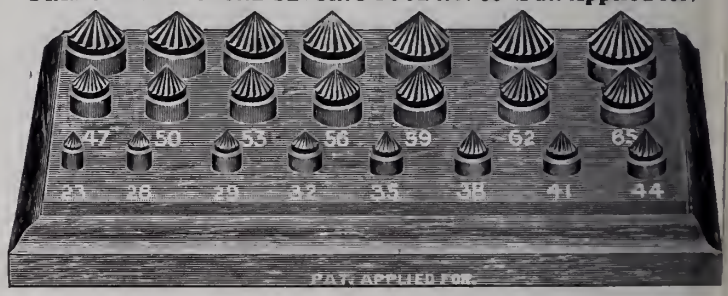
REFLECTING LOUPES
Double Lens



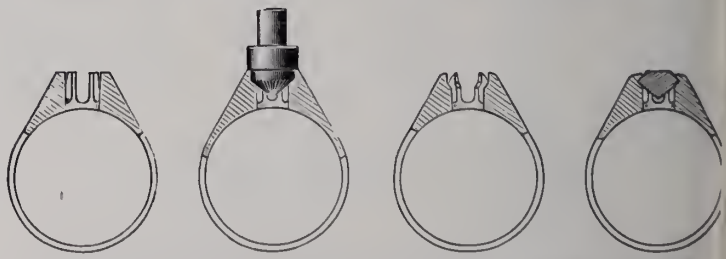
For inspection between the plates of a watch movement, or any recess from which light is excluded, these loupes are an absolute necessity. They have been greatly improved in construction, the mirrors now being optically ground concave, which causes them to reflect powerful rays of light at the necessary point.

Single Lens, Focus 2 in., 2½ in., 3 in. - Each, 85c.
Double Lens, very powerful - - " $1.50

DIAMOND AND STONE SETTING TOOL No. 85 (Pat. Applied for)



The only tool that will do the work correctly and quickly.

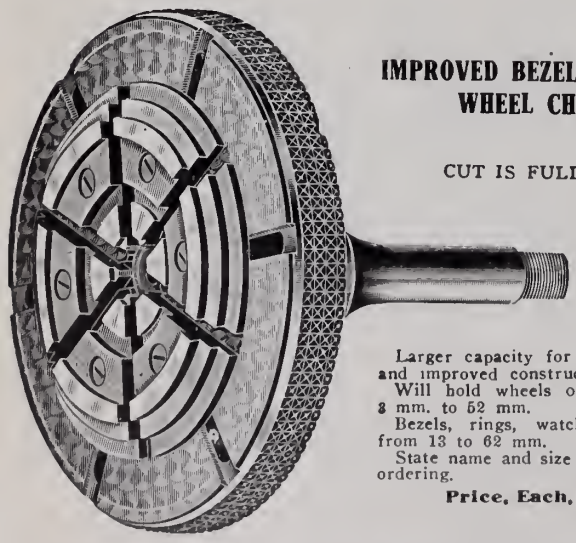


These tools, invented by a stone setter of many years' experience, will do the work they are intended for with absolute perfection, whether in the hands of an experienced or inexperienced workman. In eight seconds after adjustment in lathe will cut a smooth seat for any stone from 1/10 to 2 carats.

Tools are made of polished and hardened steel and are indestructible. Will fit in chucks Nos. 30 and 44.

The greatest labor saving device ever invented in the line of stone setting cutters. Put up in neat block and box.

Price, per set, $5.50



IMPROVED BEZEL AND WHEEL CHUCK No. 26

CUT IS FULL SIZE.

Larger capacity for holding work and improved construction.

Will hold wheels or plates from 3 mm. to 52 mm.

Bezels, rings, watch cases, etc., from 13 to 62 mm.

State name and size of lathe when ordering.

Price, Each, $9.00

For Sale by all Jobbers in the United States and Canada.

HAMMEL, RIGLANDER & CO., 47-49 Maiden Lane, New York

DEVOTING

EXTREME CARE

IN

The Manufacture of our Gold Filled Stock

and also to the

FITTING, JOINTING, FINISHING

and especially to the

SPRINGING

in conjunction with high class designing and hand engraving, has enabled us to produce

The Finest Gold Filled Watch Cases in the World

WE FEATURE

Solid Gold French Bows and Solid Gold Joints on our

25-Year Line

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STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

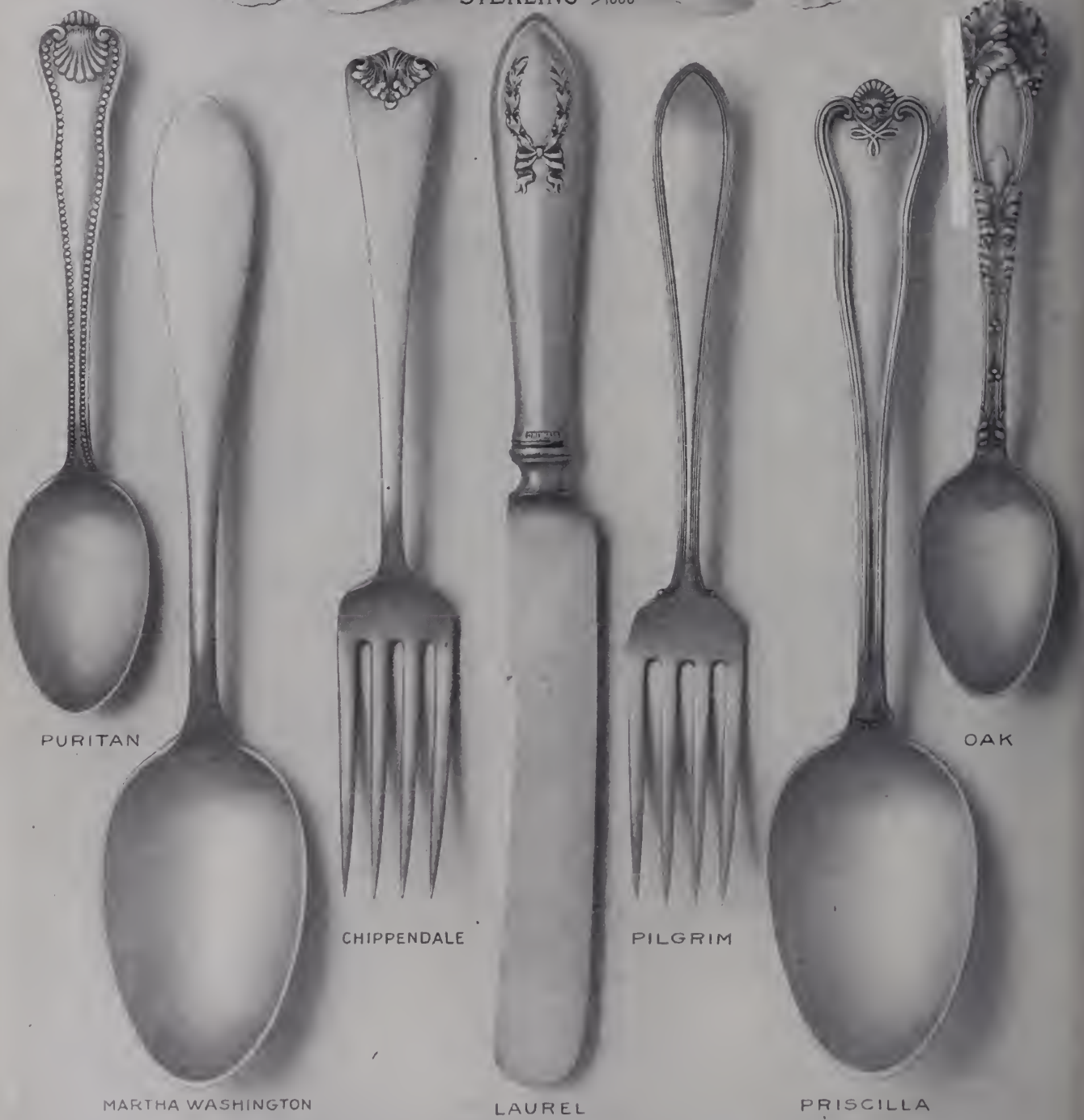
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LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*



Save 15% to 20%

by our

New Silver Selling Plan

Railroad fares and hotel bills materially increase the cost of goods to you, but do not enhance their value one penny.

We have made Uncle Sam our salesman, eliminating all the needless expense of old fashioned selling methods and offer you the saving. Careful figuring convinced us that we could reduce all prices 15% to 20%.

These methods so thoroughly in keeping with the trend of the times will appeal very strongly to you. They insure the careful personal attention of the Home Office to every detail and mean more profit for you at present retail prices, or an opportunity to profitably meet competition.

Our New Strap Design

A creation of our own artists, and illustrated above, is meeting with decided favor. This pattern is particularly pleasing for Whiskey decanters, champagne, cordial and cocktail glasses. Also for jam pots, pitchers, etc., made in Deposit Ware, of the recognized Woodside quality.

The illustrations are shown to give you an idea of the individuality and wide range of the silverware illustrated in our new booklet. Get your name on our mailing list. Write for a copy of our booklet at once.

Colonial Coffee Set

Illustrating the advantages of our new selling plan. This handsome design in Sterling silver, is offered at a price ordinarily asked for a light die-made set.



Woodside Sterling Co.

170 Broadway, New York



Real Souvenir Spoons

461 Merry Xmas Spoon
430 The Madonna
439 The Girl of the West
431 Roping the Steer
451 The Broncho Buster
454 Golfing Girl
443 The College Girl

EACH MADE IN THREE SIZES:

Regular Size Tea Spoon and Coffee Spoon
Small Size Tea Spoon

For Samples and Prices, address

JOS. MAYER & BROS., Makers

Seattle, U. S. A.

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns, would demonstrate to you their merits, and we are confident would prove mutually advantageous.

Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R & L Co STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



PRACTICALLY SOLID

Your customers will be quick to appreciate the guarantee of long life that goes with every piece of our Sectional Process Silver Plate.

The spoons and forks are so reenforced at the parts most exposed to wear as to be practically solid. This exceptional feature coupled with the well known name of "SIMEON L. & GEORGE H. ROGERS COMPANY" will increase your sales and make permanent customers.

Our XII goods are warranted to strip 50% more silver than standard uniform plate. Our designs are the finest product of the silversmith's art and immediately appeal to people of taste.

No other line of silver-plated flat ware will pay you so well to sell or prove as popular with your trade as that marked "SIMEON L. & GEORGE H. ROGERS COMPANY XII."

WRITE FOR OUR LATEST HANDSOME CATALOGUE

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES: HARTFORD AND WALLINGFORD, CONN.

WM. H. WAGNER, Pres. WM. H. COHN, Vice-Pres. WM. G. GILGER, Secy. and Treas.

Announcement

To the Trade:

Realizing the need of an

Exclusive Wholesale Jewelry House

in Cleveland, we take pleasure in announcing to the trade our new company:

The Wagner-Gilger-Cohn Co.

EXCLUSIVE WHOLESALE JEWELERS

416-417 Hippodrome Building

CLEVELAND, OHIO

Wm. H. Wagner, formerly Secretary of The Sigler Bros. Co., Cleveland, Ohio, and Wm. H. Cohn, formerly of King, Raichle & King, Buffalo, will call on their trade as usual.

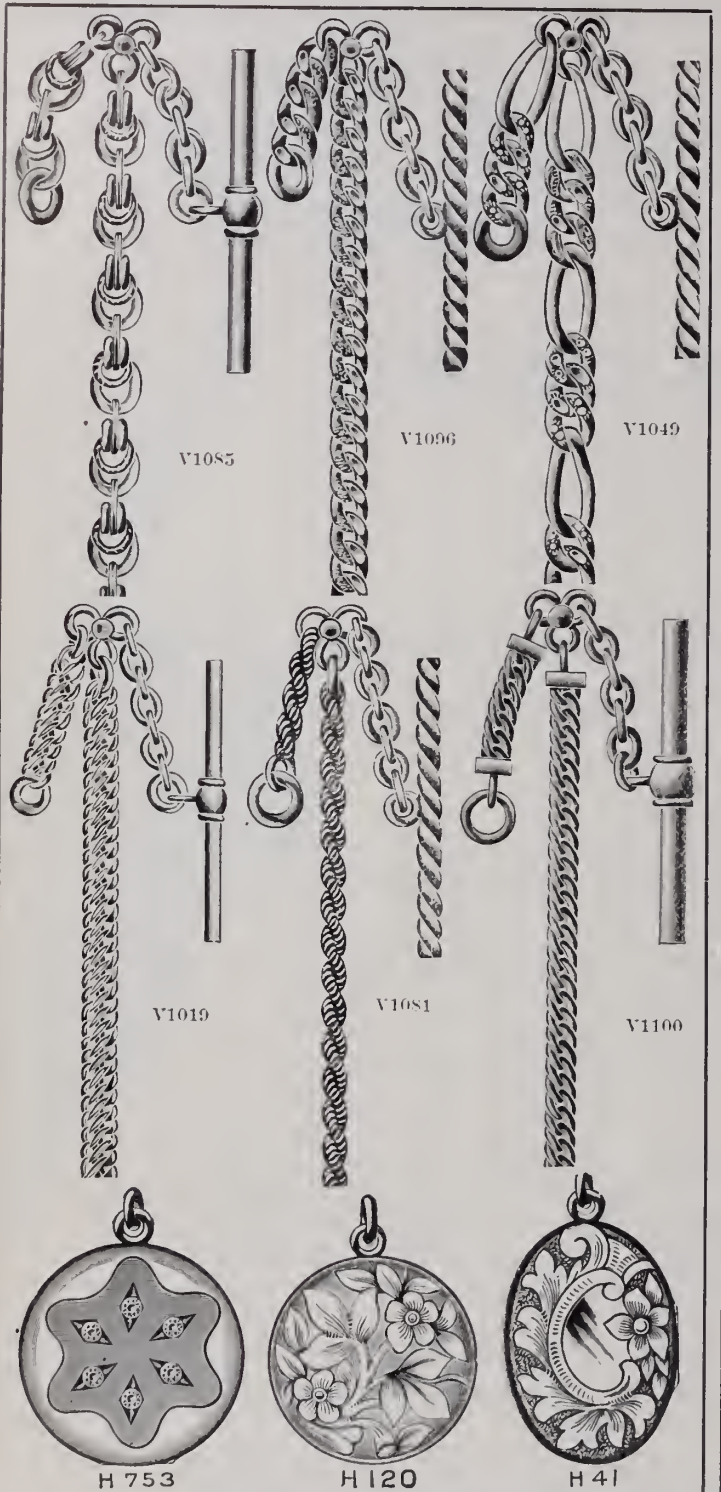
Wm. G. Gilger, a Jeweler of years of experience, will be in charge of the office and will take care of the wants of the trade.

Trusting to be favored with your esteemed patronage, we are,

Yours very respectfully,

The Wagner-Gilger-Cohn Co.

January 1st, 1910



THE CHAIN HOUSE

that gives the Jobber, Retailer and Consumer the broadest guarantee on all their product:

IF FOR ANY REASON LINE

Sold by all Up-to-Date Jobbers and Dealers of HIGH GRADE QUALITY

AUSTIN & STONE

ATTLEBORO, MASSACHUSETTS

New York 15 Maiden Lane

San Francisco 503 Chronicle Bldg.

AUSTIN AND STONE INCORPORATED CELEBRATED WATCH CHAINS

THE

TOASTMASTERS

CUP

When

PRESIDENT TAFT

and

PRESIDENT DIAZ

clasped hands on the border line, the citizens of El Paso, Texas, signalized the event by presenting each President with an 18-K. Gold Cup, suitably engraved.

WE MADE THE CUPS



No. 2373
Height, 6 Inches

We show here a reduced fac-simile of these Cups, which we make in Sterling Silver. What more appropriate souvenir for the toastmaster of any event than a reproduction of the Cups which played a part in an international event? The application of any emblem or coat-of-arms adds to the attractiveness of the Cup.

SIMONS, BRO. & CO.

Silversmiths

Thimblemakers :: Jewelers

611 Sansom St., PHILADELPHIA

NEW YORK, 13 Maiden Lane; 320 5th Ave.
CHICAGO - - - 103 State Street
SAN FRANCISCO - 717 Market Street

When in the vicinity of any of our offices, drop in and see our complete line

Sternau Alcohol-Stoves



No. 4012
Made in Brass, Nickel-plate or Copper, *attractively* finished to meet the requirements of the jewelry trade.

Offer all jewelers an opportunity to ***expand*** their trade.

With a Sternau Alcohol-Stove almost any kind of food can be prepared quickly without the labor or dirt incidental to the use of a coal-stove, all of which is a novelty and a utility that instantly appeals to those who use a chafing-dish and those who do not.

S. STERNAU & CO.

Makers of

STERNAUWARE

Comprising

Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

NOTE

It is to your interest to send for Catalogue D and full particulars regarding advertising matter furnished without charge to those dealers stocking the stoves.



The Sternau Alcohol-Stove used on the table with a Sternau Chafing-Dish Food-Pan.



This is one of Our Latest

¶ "Rockford Quality" Hollow Ware has the highest reputation for superior quality of finish and artistic design.

¶ "Rockford Quality" Flat Ware is renowned for its excellence, beauty and durability.

Sold to the Retail Jewelry Trade exclusively.
"Stand by those who stand by you."

Rockford Silver Plate Co.
ROCKFORD, ILL.



More Light for Jewelry Displays

TO display your valuable stock to the best possible advantage, to exhibit diamonds and precious stones in all their beautiful scintillations as if the bright sun were shining upon them, use the daylight quality G. E. MAZDA Electric Lamp.

With this lamp replacing the old style electric incandescent, you can flood your store and windows with *three times* their former brilliancy without adding one cent to the bills for current consumption. Your stock *requires* illumination of the best quality. For you this has been made possible by the perfection of the G. E. MAZDA Lamp, which marks the greatest advance in electric lighting since Edison's invention.

Remembering that "Brilliancy brings business," ask your lighting company for this remarkable lamp — insist upon seeing and trying the G. E. MAZDA Lamp.

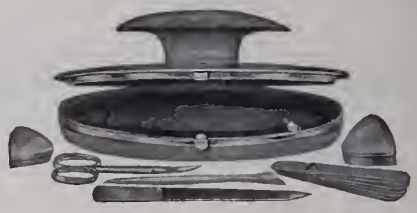
General Electric Company

Schenectady, N. Y.

2390

THE ALLWON MANICURE OUTFIT

EVERYTHING INSIDE THE BUFFER



Patented March 9, 1909.

DID YOU SEE OUR ADS?
DID YOU FOLLOW THE CAMPAIGN?
AND WEREN'T THE RESULTS GREAT?
SO LET'S KEEP A GOOD THING ROLLING

We've Got the Article with the Stamp of the Public's Approval

A SUCCESSFUL ARTICLE
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BOTH TO CONTINUE

Let's get busy, join forces, and give the public something of MERIT, USEFUL, TREASURED, and marked with their approval.

UNITED STATES SPECIALTY CO.

752 BROADWAY, NEW YORK

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Variety of Patterns in All Widths



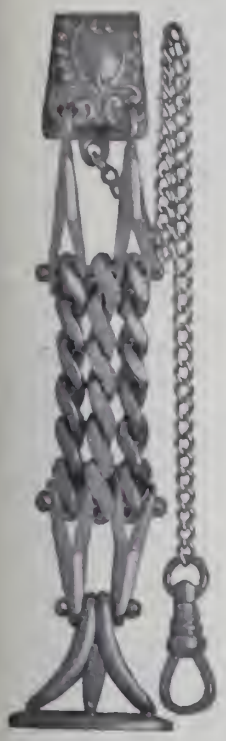
Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.



F1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

Fobs, Chains, Lockets, Bracelets, Crosses and Chatelaine Pins.

They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.



L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.



PAT. B 878
SIZE 7in.width 7/16 in.



07

WATCH & SWIGART OPTICAL Co.

IF

you send us your orders—

Your Interest
" Profit
" Bank Account

Will be the gainer
What more can you ask?



No. 106 Flyback Chronograph, Split Second.

Elgin, Waltham, Howard, Hamilton, Excelsior, Standard } Movements

Boss, Crescent, Keystone, Crown } Cases

HEADQUARTERS FOR

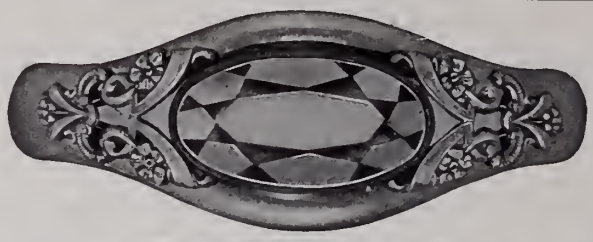
Chronographs, Horse Timers, Split Seconds, Repeaters, Nurses' Watches, Physicians' Watches, Thin Models, Chatelaines, Bench Timers, Alarm Watches, Foot Ball Watches } **$5.50 to $450.00**

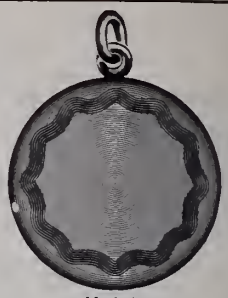
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A Full Line of Jewelry
Jobbers and Manufacturers of Optical Goods
Strictly Wholesale

Swigart Watch & Optical Co.

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A. C. CO.




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Late Ideas From The Line That Holds The Lead

Simply Follow The Arrow And You'll Win Out

MARATHON

MARATHON

ATTLEBORO CHAIN COMPANY

ATTLEBORO, MASS.

OFFICES
New York San Francisco Toronto

TO THE TRADE

GENTLEMEN:

We beg to inform you that the co-partnership existing between

MILTON H. NORDLINGER

.. AND ..

SIDNEY H. NORDLINGER

has this day been dissolved by mutual consent, Milton H. Nordlinger retiring. Sidney H. Nordlinger will continue the business as heretofore, under the same firm name.

Thanking you for past patronage and hoping for a continuance of the same, we remain,

Very truly yours,

H. Nordlinger's Sons.

Our New Spring Line of Silver Deposit and Sterling Hollowware

Is Now Ready for Your Inspection.

Do not fail to see it before placing your Spring order

DEPASSE MFG. CO.

SALESROOM
41-43 Maiden Lane, N. Y.

FACTORY AND SHOWROOM
318-320 E. 23d St., N. Y.

Coast Agent, Albert E. Lee, Shreve Bldg., San Francisco, Cal.

ESTIMATES GIVEN
IVORY, HORN and FIBRE INSULATORS

Try Us

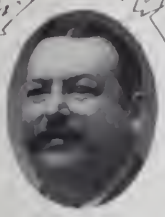
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Central Plating Co.
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SILVERWARE REPAIRED
ARTHUR A. WHEELER
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PARTS SUPPLIED
REFINISHING
REPAIRING

Your Orders Solicited

NEAT, PROMPT, SATISFACTORY WORK ASSURED


Henry Freund


Louis Freund


Leo Goldschmidt


Dave Graf


Joe Graf

We take pleasure in advising the trade that our representatives will shortly leave for the road with complete lines, including many new "Sellers."

The territory in which we were formerly represented by Mr. L. M. Heymann will now be covered by Mr. Joseph Graf. The trade on whom the latter called will be visited by his brother, Mr. Dave Graf. We bespeak for both the courteous consideration of our customers and friends.

It is our endeavor to keep in as close touch as possible with the requirements of the trade, both through our salesmen and the home office, where we carry a complete stock of watches, diamonds and jewelry. We are always in a position to give prompt and efficient service.





"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York

Our Trade-Mark, "The Rose," stands for Quality and Excellence

Mr. Retailer:

IF SOLIDARITY GOLD CASES are not "THE BEST POSSIBLE" we are false to our people—false to our principles. We are "A Community of Interests."

Every man attends to his own Knitting, and no man Knits long who Knits poorly, in that Community. We distribute our burdens Wisely, we divide our benefits Justly.

If these features are stamped indelibly in our product, are our Cases Good Enough for You?

They are sold through the WATCH JOBBER ONLY.

We Make

"The Case That Courts Comparison"

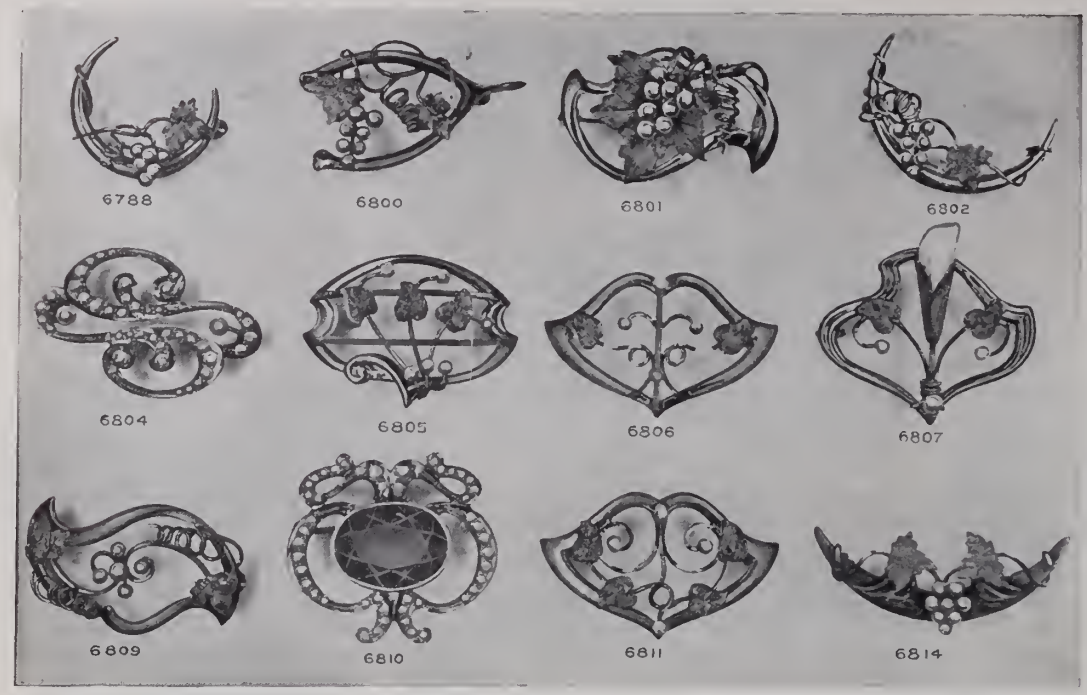
SOLIDARITY WATCH CASE CO.

"Established a Quarter of a Century"

54 Maiden Lane :: New York

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AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

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QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

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13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

SPANGLED HAIR ORNAMENTS

A BRILLIANT REVIVAL

EVERY ARTISTIC revival has behind it some element of special merit to cause the return to current favor. At this time there is a leaning towards greater brightness and color in hair ornaments. Nothing could more perfectly satisfy this tendency than these spangled creations, adding to their scintillating brightness the most charming colors and most graceful forms. Fully worthy of being handled by jewelers. Profitable too. Made to retail at from $3.00 to $10.00 each.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

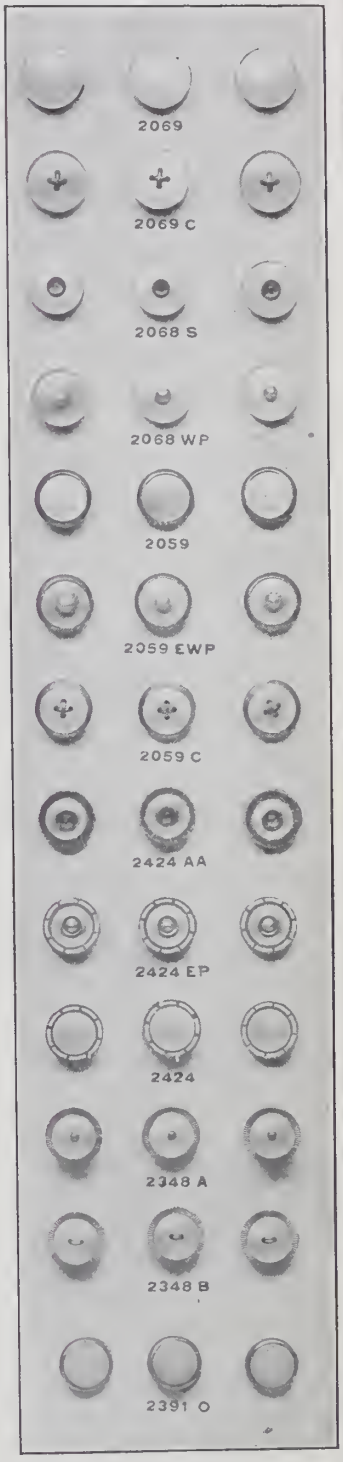
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO { Solder
Springs
Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same.



KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.

COLOR HARMONIES IN BLACK OPALS

TRADE D MARK

A PECULIARITY of Black Opals is that their prevailing tones vary sufficiently to permit of harmonies with any shade of fabric. In Durand Black Opal Jewelry, the mountings are in accord with the principal color, giving a rich ensemble.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK

OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
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SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

AMETHYST and TOPAZ BROOCHES and SCARF PINS

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

Write for a sample of our new solderless, flexible and indestructible Bead Neck. No stringing or wiring. 15-inch lengths, and 10K. only.

IT'S A SELLER

Aloís Kohn & Co.

16-18 Maiden Lane NEW YORK

1850 **THE GOLD CHAIN HOUSE** 1910

CROUCH & FITZGERALD



Jewelry Trunks and Cases

177 Broadway
Bet. Cortlandt and Dey Sts.
154 Fifth Avenue
723 6th Ave.
New York

G. R. HOWE
W. T. CARTER
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ESTABLISHED 1841 BY A. CARTER

CARTER, HOWE & CO.

MANUFACTURERS OF ARTISTIC—SALEABLE—RELIABLE

GOLD JEWELRY

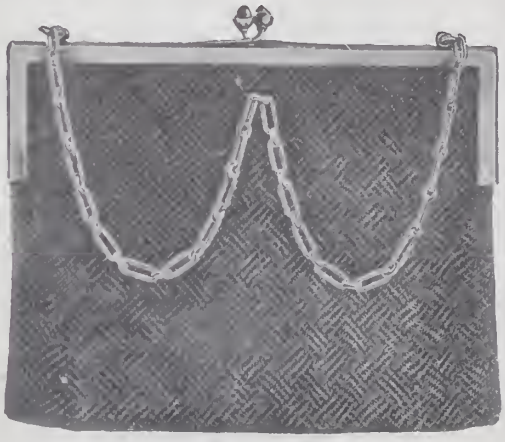
F. R. HORTON
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TRADE-MARK

TRADE-MARK

Including the Most Complete Assortment of

VANITY CASES and BAGS and PURSES in GOLD and SILVER



14-KARAT BAG WITH BASKET WEAVE

Plain, Engraved, Engine Turned and Pierced Frames

9-11-13 Maiden Lane, NEW YORK

Factory: NEWARK, NEW JERSEY



Black Jewelry of all Kinds

Bracelets Brooches Scarf Pins
Buttons Studs Necklaces

Everything in Black

14 K
TRADE-MARK

A. J. HEDGES & CO.

Makers of 14-K. Jewelry

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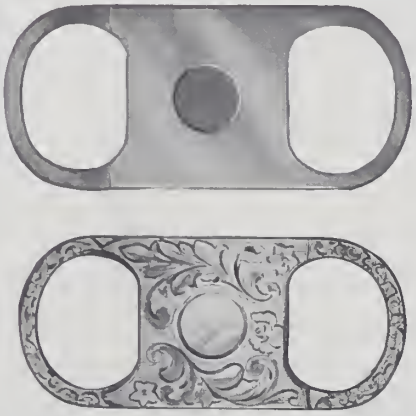
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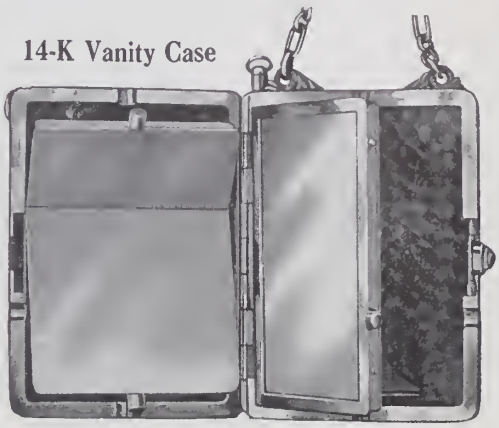


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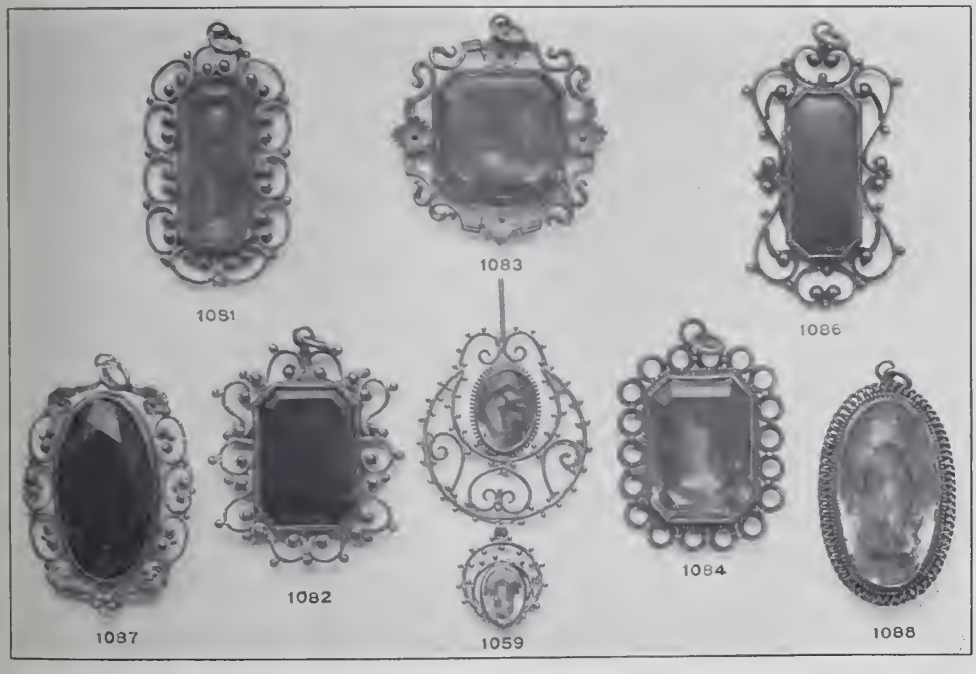


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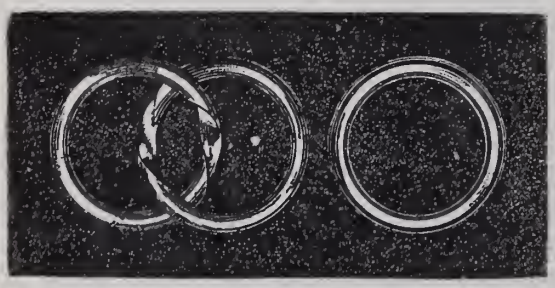
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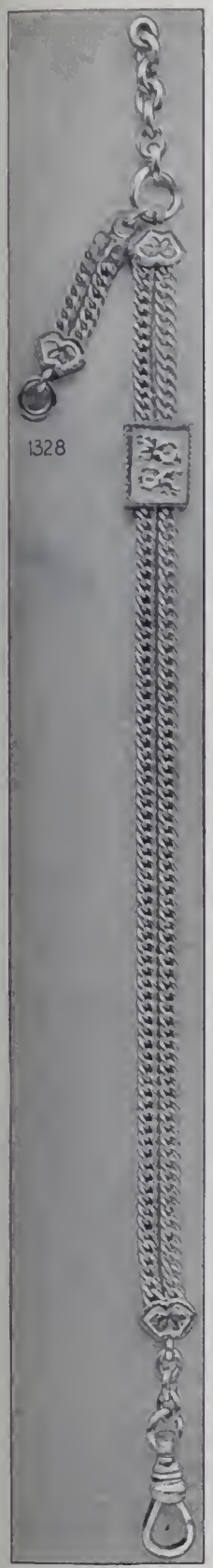


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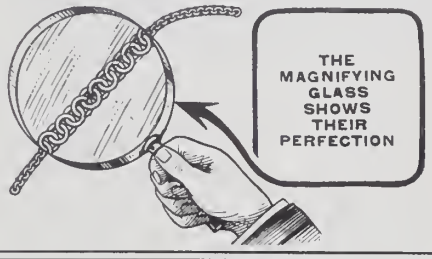
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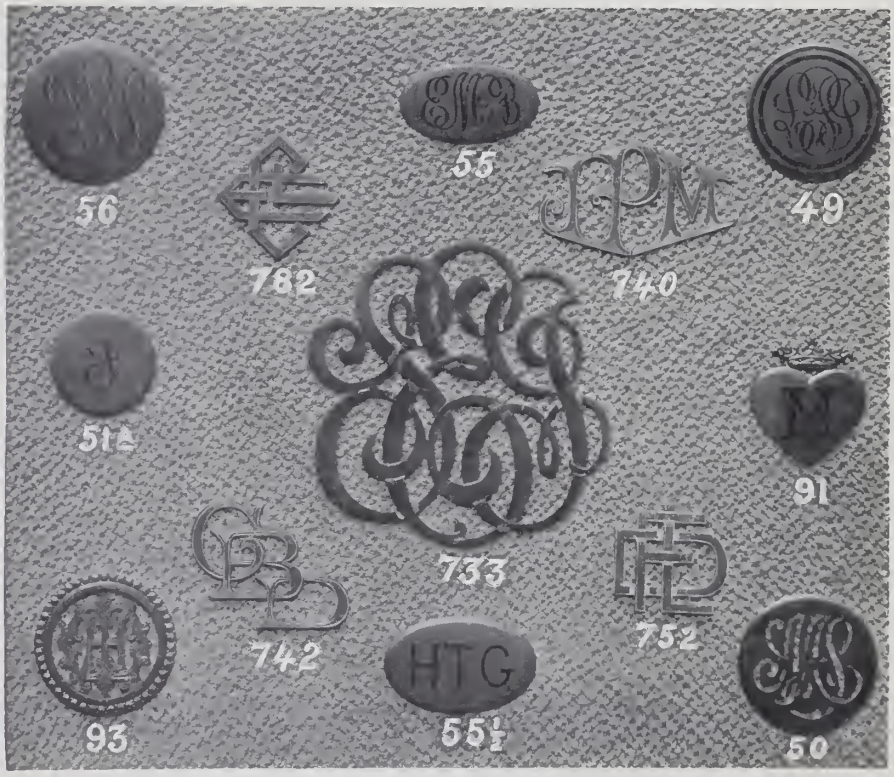
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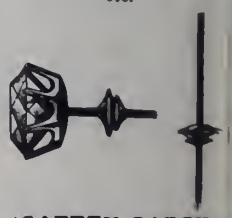
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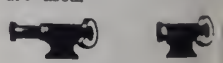
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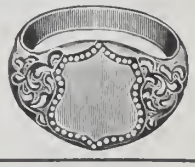
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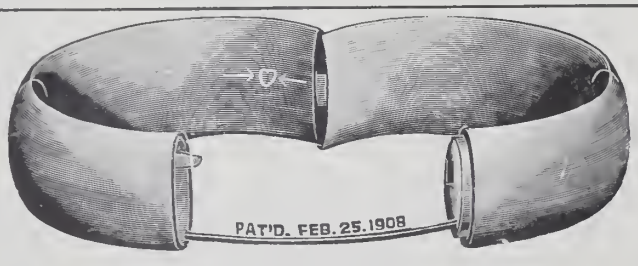




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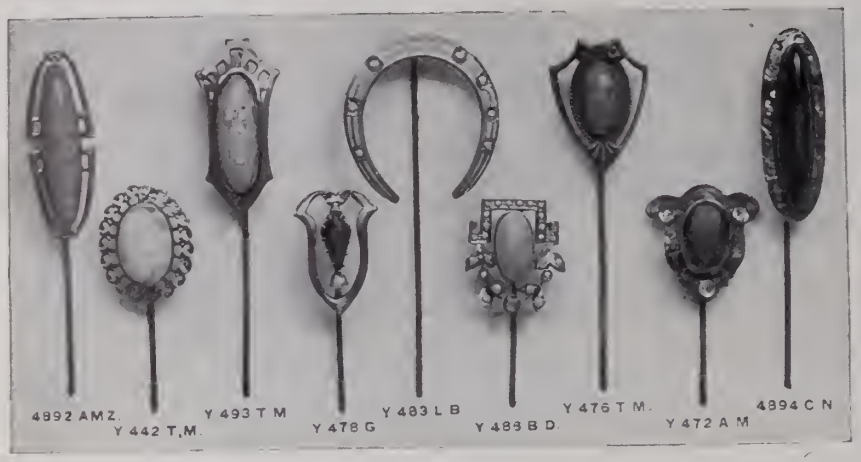


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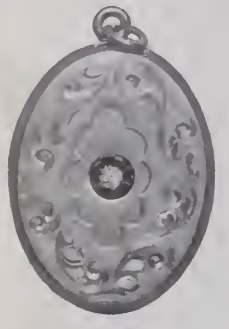
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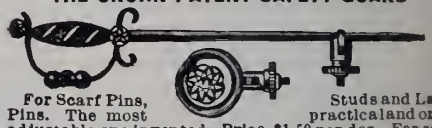
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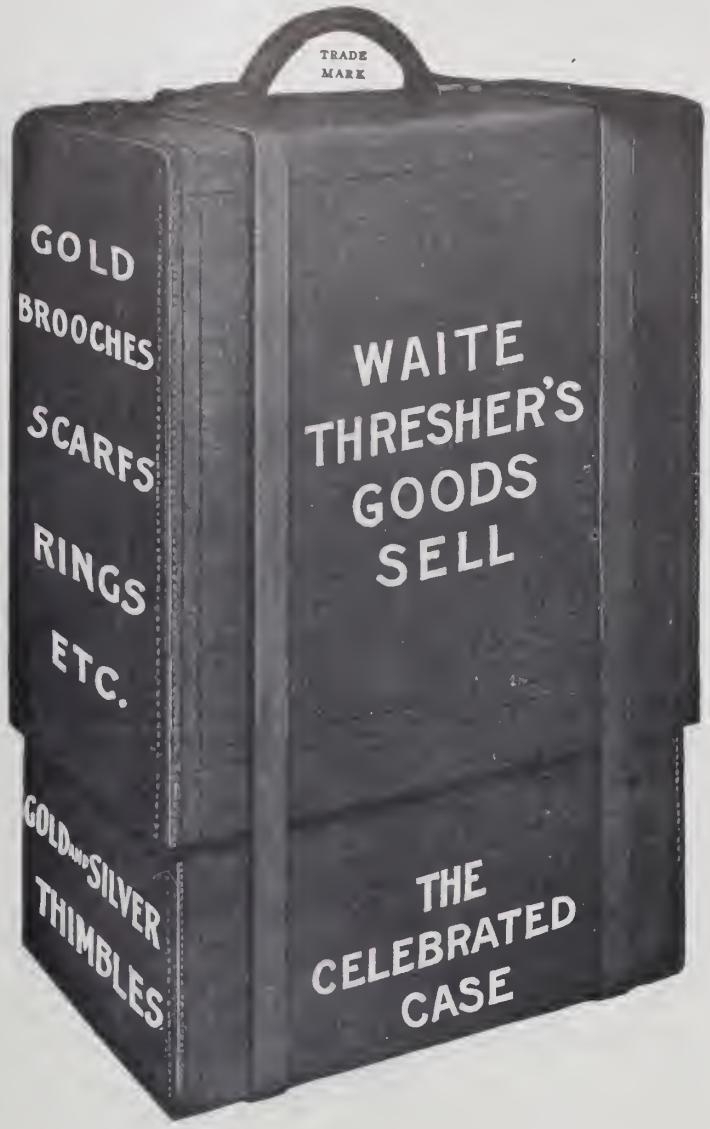
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THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, JANUARY 19, 1910. No. 25.

English Jewelry.

ENGLISH applied art has during the last few years developed along some what different lines from those prescribed by fashion in Germany and France. This development owes its origin to Lalique and his peculiar style of art jewelry, which inaugurated a new era some 10 years ago. But jewelry nowadays is a very different thing from the jewelry which grew up on the continent under the influence of Lalique and which is known by the name of Secessionist Art or Art Nouveau, or, as it is here called, *Jugendstil*.

And yet it must not be supposed that the movement in England of which we are speaking has progressed independently of fashion. The products of contemporary British jewelry may be considered in connection with the medieval fashion in dress which will prevail in the salons during the coming season owing to the influence of French tailors, and it is a remarkable fact that a similar medieval style has been organically evolved in English art jewelry out of the secessionist movement.

When the crusaders returned from the East they brought with them a considerable quantity of plunder in the shape of pearls, semi-precious and precious stones and jewels. At that period also industrial art started a kind of secessionist movement in opposition to the Byzantine style, which turned these stones to account in a monumental manner. Influenced partly by the Gothic use of lines in buildings, furniture and clothing material, a new form of setting was sought after in the West also. The great abundance of precious stones favored the development of a style of art directed to the attainment, by simplifying the mounting, and by means of pendants and fine chains, of a kind of open setting as opposed to the Byzantine plate form, a setting in which, however, more stones were employed for an ornament than artistic ideals really allowed.

The same tendency may now be observed in England. India supplies the country which rules it with an endless store of precious stones, brilliants (for which, however, the traditional setting, also in vogue on the continent, is still selected), onyxes, sapphires, pearls and unpolished semi-precious stones, furnishing an inducement to the jeweler to combine them in special artistic settings. A notable characteristic of medieval art is the lavish use of precious stones, and the little regard shown to their harmonious grouping, all sorts of colors, and even precious and semi-precious stones, being combined indiscriminately.

These same technical characteristics are prominent in the English art jewelry of to-day. The setting is highly primitive, being often restricted to silver-wire connections, conveying an idea of unrestrained impressionism. In this way the sense of overloading, which would naturally be produced by the copious quantity of stones used, is avoided.

Another characteristic is the use of very large stones and the abandonment of polishing. Whether this new tendency will find imitation on the continent and elsewhere it is as yet impossible to say; in any case, there would not be entire freedom of choice, since the copious supply of precious material which has given rise to this exuberant style of art in England is lacking elsewhere. The exhibits recently shown in the Vienna art exhibition by P. Wilson, P. Cooper, C. R. Ashbee, the well-known C. F. A. Voysey, Harry Wilson Morris and the London Artificer's Guild were not without influence upon Viennese artists and jewelers, while a similar exhibition in the Paris Lyceum Club of jewelry an enchased silver jewelry boxes and cases set with precious stones of various colors, though much admired for its elegance and originality, did not awaken any great desire either to imitate this style or to aid its development by making purchases. Be that as it may, since fashion is likely to favor a medieval style of dress in the near future, the tendency shown in the art jewelry of the day in England will not remain unnoticed by goldsmiths and jewelers on the continent.—*Deutsche Goldschmiede Zeitung.*

Some Interesting Corsican Superstitions Regarding Precious Stones.

THE superstition for which the Corsican is famous determines also his choice of precious stones. He believes that they confer on their possessors particular occult and secret powers. Thus amber is considered a protective against erysipelas and throat troubles, and the newly born are at once invested with a necklace of it to protect them from these diseases.

Topaz is said to mitigate rage and cure drunkenness; it is also worn as a protection against witchcraft and the evil eye.

The turquoise is the stone that insures happy marriage; it soothes quarrels between married couples, insures matrimonial harmony in the home and is the invariable gift for young wedded couples.

The beryl, called here "sea algae," possesses the agreeable faculty of promoting and increasing the affection of married couples for each other.

The opal here is not the stone that brings misfortune, but is called love child among the precious stones, the illegitimate offspring of the prouder stones; it insures the greatest good fortune in love, makes its possessor lovable, and its female possessor agreeable and sometimes—invisible.

The diamond is the incarnation of the highest civic virtues, consistency, justice, uprightness and blamelessness.

The sapphire is the stone of innocence; emeralds and rubies are regarded as the finest, the most precious in stones that we can possess, and this suggests that we are dealing with a survival of Phœnician civilization, for the ancients sent along to the grave with their dead the sapphire as a token of their innocence, for testimony to the gods, and rubies and emeralds were consecrated to the gods as sacred stones. Such a stone would be presented to the church for its treasury, in preference to wearing it one's self.

Artistic Silver Testimonial Presented to George Gray Ward.

ONE of the most attractive and artistic works in silver that has come from the hands of American artists and craftsmen is the beautiful silver testimonial recently presented to George Gray Ward in commemoration of the 25th anniversary of his management of the Commercial Cable Co. The work, which is illustrated on the front cover of this issue, is on unusual lines and appropriate in every element of the design for the purposes for which it was intended.

The testimonial is of sterling silver, oxidized, standing 21¾ inches high, and represents the figure of a mermaid sitting on a rock projecting from the sea. She is surrounded by dolphins, and in her upstretched arms holds a globe, on which is shown the different connections of the Commercial Cable Co.'s cables. These cables shown on the globe are executed in 14-karat gold.

The inscription, which is modeled in the water, is as follows: "Presented to George Gray Ward, by the officers and staff, as a token of their love and esteem, and in commemoration of the 25th anniversary of his management of the Commercial Cable Co. 1884-1909."

The plinth is decorated with eight dolphins and festoons of cables. The top decoration is a border of water leaves, conventionalized, and on the lower part is reed and ribbon work.

The work, which was designed and made by the Gorham Co., shows the highest art of the modeler's skill, and stands out as one of the finest pieces of its kind ever produced in this country.

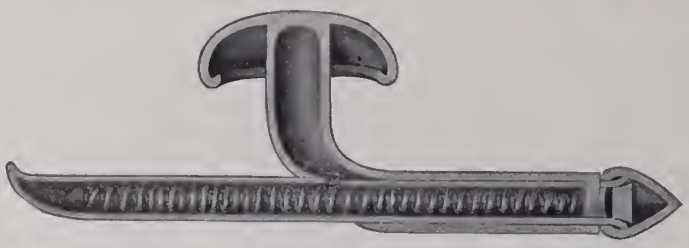
G. J. Damm, Port Clinton, O., was elected secretary of the Businessmen's Association of that town at the last meeting of the year, held Dec. 28. The other officers are: President, E. H. Fall; vice-president, John Orth, and treasurer, Ben. Richardson. The first annual banquet of the association was held at the Island House Jan. 4.

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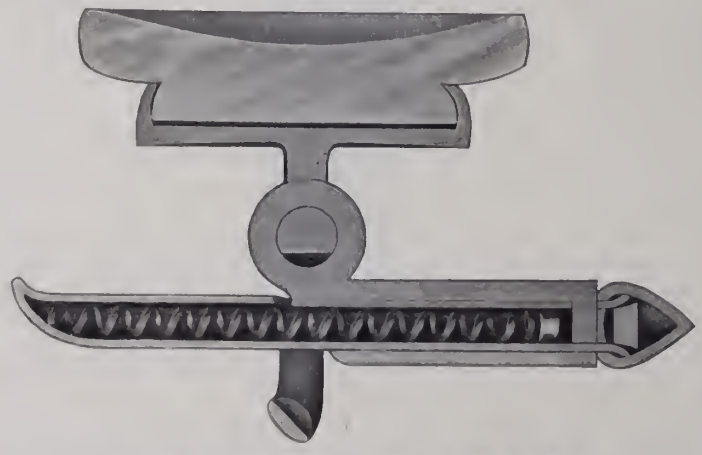
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Early Romanesque Gold and Silver Work.

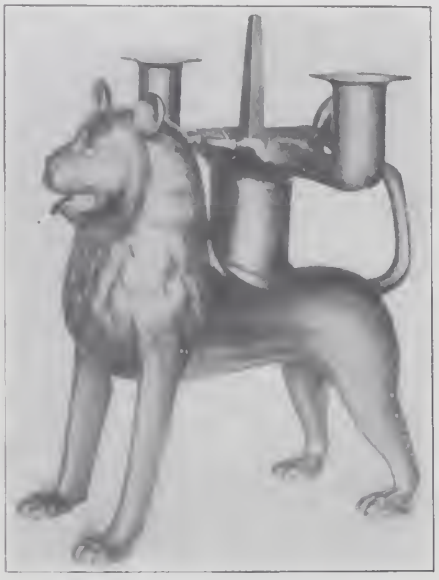
THE seal of the Hildesheim goldsmiths shows a bishop seated upon a stool, hammering a chalice, with the inscription, *"Sigillum communitatis auri fabrorum Hildens.* 1576." It might be supposed that this represented St. Eligius, the patron saint of goldsmiths in general, but it is, in fact, Bishop Bernward of Hildesheim, whom the guild chose as its particular patron when it was formed in 1576. The oldest work in precious metals which the city possessed it owed to this bishop. He was more than a skilful workman, for he really founded a school of workers, and it is largely due to his efforts that Lower Saxony gained the leadership in German art, in the time of the Saxon and Frankish emperors.

At the time that Bishop Bernward lived (about 1000) the German goldsmiths' craft



THE BERNWARD CHALICE AND PATEN, GODEHARDI CHURCH, HILDESHEIM.

could already look back upon a long past, but its development had often been disturbed by national storms. The first period was that of the Franks and the Allemanni. The intimate relation existing between the Romans and the German tribes on the Rhine and Moselle, during several hundred years, resulted in a school of German workmen, who acquired the technical arts of the Romans. They learned soldering, casting, engraving, enameling, embossing and niello; but they created a characteristic style of their own by carrying over the primitive wood-carving designs into metal. Ribbon-like arabesques, joined with fantastic figures of birds and dragons, were the new ornament, silver the predominating material, though gold was sometimes used, and also iron, rarely copper alloys. Niello and enamel also occur. This period lasted from the fifth to the eighth century. The works preserved, most of which have been found in graves, are sword guards, the finest of these being in the Museum in Flensburg, and small articles of personal adornment,



LION CANDLESTICK BY ST. BERNWARD.

the one large work being the Tassilo chalice in the cloister of Kremsmünster.

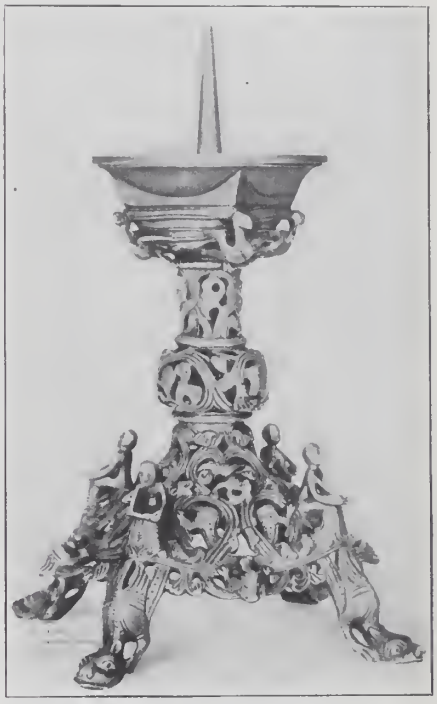
Very few characteristic works have been preserved from the Carlovingian period, although it must be assumed that Charlemagne patronized the goldsmiths' art like every other. The prayerbook of Charles the Bold and the reliquary of Wittekind are crude native works, poor relics of a time when an abundance of gold and silver ornament, both personal and ecclesiastical, was certainly demanded.

The reign of the Saxon emperors brought order into the land, and made possible a peaceful development of industrial arts. The goldsmiths' work dating from this time is Byzantine in character, either brought from Byzantium, made in Germany by Byzantine workmen, or an imitation of their work by native artists. The chief characteristic of Byzantine decoration, aside from the use of precious stones, pearls and filigree, is the transparent cloisonné enamel on a gold ground. There are fine examples of this in the Church of St. Mark's in Venice, and in Germany the cross of Emperor Constantine II. in Limburg, and the golden communion vessel at Halberstadt. The Germans learned the technique of the Byzantians, and a description of all the methods of that period has been left in a manuscript owned by the Wolfenbüttel Library.

Bishop Bernward was under the influence of Byzantium, but went on a way of his own, and was the first of the school which is designated as Romanesque. He was the tutor of Emperor Otto III., and afterwards his chancellor; from 992 to 1022 Bishop of Hildesheim. Here he gathered a company of skilled workmen and men learned in the arts, and was himself a master of technique. The clergy in general at that time were the patrons of the arts. Bishop Bernward had large works cast in metal; he busied himself with the education of young persons in the arts, and had beautiful manuscripts made.

Hildesheim, so rich in treasures of art, possesses many of his works, chief among them the Bernward cross. Of his efforts in the education of young artists, and of his discoveries of new alloys, the inscription on the two Bernward candlesticks tells: *"Bernwardus presul candelabrum hoc puerum suum primo huius artis flore non auro non argento at tamen ut cernis conflare iubehat."* Bernward liked best to work in gold. The precious stones are held in a raised setting by gold wire. Transparent enamel is used but sparingly, niello sometimes.

Bernward's successors freed themselves entirely from Byzantine influence, both in technique and style. In 1050 began a period



ROMANESQUE CANDLESTICK, XII. CENTURY.

of characteristically German goldsmiths' work, which lasted until 1250. It is called the Romanesque period, and its home is in palaces and churches. It was followed by a period of "bourgeois" art, the Gothic. The artists of the Romanesque period preferred silver as a material, and the transparent cloisonné enamel on gold is replaced for the most part by champlevé enamel on copper. The technique of champlevé enamel had its classic ground in the Rhine lands and in Limoges; the goldsmiths of Lower Saxony liked better gilded silver and embossed work with filigree decorations.

Our illustration shows a piece of Saxon work of the best period, a gilded silver pontifical chalice which Bishop Bernward of Hildesheim presented to the church of the Godehardi cloister in 1151. The round foot has priestly figures, with inscriptions

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Rose Diamonds

in Gothic characters on four embossed medallions, between them filigree and gems. On the stem foliage in Romanesque style, on the rim a wreath of gems and filigree, with four medallions showing the Annunciation, the birth of Christ, the crucifixion and the women at the sepulchre. The center of the chalice and paten represents the Saviour enthroned on the rainbow.

We are also illustrating herewith some modern adaptations of the Romanesque style by some German artists of the present day.

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 12—The following were the exports of jewelry, silverware, optical goods, clocks, watches, and kindred lines from the Port of New York for the week just ended:

Buenos Aires: 74 cases clocks, $3,438; 2 cases plated ware, $289.
Calcutta: 31 cases clocks, $323.
Fernando: 8 cases clocks, $147.
Guayaquil: 1 case plated ware, $147.



MODERN ROMANESQUE MONSTRANCE.

Hamburg: 2 cases optical goods, $116.
Havana: 1 case silver plated ware, $115; 25 cases jewelry, $1,661.
Havre: 228,526 pounds nickel, $88,000.
Liverpool: 131 cases clocks, $2,738; 2 cases jewelry, $540.
London: 12 cases clocks, $690; 81 cases clocks, $1,750.
Luzerne: 2 cases watches, $100.
Manaos: 3 cases jewelry, $889; 31 cases clocks, $644.
Melbourne: 6 cases plated ware, $111; 1 case watches, $169; 39 cases clocks, $436.
Naples: 25 pounds nickel, $12,126.
Newcastle: 4 cases clocks, $115.
Para: 17 cases clocks, $351.
Sierra Leone: 38 cases clocks, $1,059.
Sheffield: 3 cases jewelers' sweepings, $3,200.
Valparaiso: 6 cases plated ware, $472; 3 cases jewelers' supplies, $310; 9 cases clocks, $1,845; 2 cases watches, $250.

Despres, Bridges & Noel, Chicago, Win Suit Against A. Zierleyn, Grand Rapids, Mich.

CHICAGO, Jan. 12.—Despres, Bridges & Noel, of this city, have just won a signal victory over A. Zierleyn, Grand Rapids, Mich., the suit involving an important principle under the bankruptcy law.

Mr. Zierleyn formerly conducted two jewelry stores in that city. One was managed by himself and the other by his son, A. B. Zierleyn. In July, 1908, A. B. Zierleyn sent out notices to his creditors that he was in-



MODERN SILVER RELIQUARY IN ROMANESQUE STYLE.

solvent and offered a settlement at 30 cents on the dollar. A petition in involuntary bankruptcy followed, and 42 out of 43 creditors who filed their claims received a small dividend. The elder Mr. Zierleyn claimed that the business run by his son, A. B. Zierleyn, was a separate institution and that he had nothing whatever to do with it. In proof of this he exhibited a bill of sale and a chattel mortgage.

Despres, Bridges & Noel were the only creditors who did not file their claim against the bankrupt and looked to A. Zierleyn for payment, claiming that they had never received notice to the effect that the business had been transferred to Mr. Zierleyn's son, and brought suit for their claim of $1,400. The jury disagreed and they brought suit again. The second time the case was thrown out of court, the defendant claiming that the plaintiffs could not collect, as their business was an Illinois corporation and not having a license to do business in Michigan they therefore had no right to bring suit.

Again Despres, Bridges & Noel brought suit in the Superior Court at Grand Rapids, and the trial lasted one week. Stephen H. Bridges and Max Noel were there during the entire trial, last week, which resulted in a verdict for the plaintiffs for the full amount with the costs attached.

The plaintiffs contended that a verdict in favor of the defendant would be a direct violation of the interstate commerce law, and they showed that as they maintained no office in Michigan and that neither members of their corporation was a resident of the State of Michigan, no license to do business in that State was necessary. The court so held. The controversy lasted in all for nearly two years.

G. H. Hutchison, Kittanning, Pa., Dies at Pittsburg After an Operation.

PITTSBURG, Pa., Jan. 13.—George H. Hutchison, of the firm of Hutchison Bros., Kittanning, Pa., and more popularly known among his friends as "Guy," died Friday night at the Mercy Hospital, in this city, following an operation. Mr. Hutchison arrived at the hospital about 5 o'clock. He was suffering great pain and was at once taken to the operating room, where he was operated on for an intestinal obstruction. He died at 10 o'clock the same night.



MODERN ADAPTATION OF THE ROMANESQUE STYLE.

The trade generally in this city was shocked to hear of Guy Hutchison's death, for he was well known here and had many friends. He was about 40 years old and is survived by his widow and two children two brothers, Henry, of McKeesport, and Edward S. Hutchison, of Kittanning, with whom he was associated in business, and his father, Philip Hutchinson, who is 85 years old.

The body was shipped from Pittsburg to Kittanning, where the interment took place.

The jewelry business of Hutchison Bros. was established by Edward S. Hutchison in 1886 and he was joined by the deceased in 1889, the firm style being first E. S. Hutchison & Bro., which was later changed to its present form.

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Many Guests Enjoy Twenty-Second Annual Banquet of the Boston Jewelers' Club.

BOSTON, Mass., Jan. 12.—The memory of more than a score of equally enjoyable annual banquets added zest to the enthusiasm with which the older members of the Boston Jewelers' Club gathered for last night's gala occasion, and the younger element derived inspiration for a vivacity and animation that enlivened the entire gathering out of the atmosphere of good fellowship that prevailed from beginning to end of the festivities.

For these and various other reasons the 22d annual banquet of the club, held at the Hotel Somerset, was one of the most successful in the history of the organization. There were upward of 125 participants, a representative gathering of the companionable and kindred spirits of the trade, the menu was exceptional, and the



FRANCIS S. SHERRY, VICE-PRESIDENT.

after-dinner exercises were in accord with the prevailing sentiment of the occasion.

The bond of sympathy that dominated the scene and gave unity to the assemblage, in fact, was so apparent that it became the theme of several of the speakers, almost as a matter of course. The banquet was ideal in this respect.

Following a reception from 6 to 6:30 o'clock, the march to the banquet hall took place, led by President James S. Blake and Ex-Governor John L. Bates, the principal guest and speaker of the evening. With them at the head table sat Marcell N. Smith, Col. E. C. Benton, the Rev. W. H. Rider, D. D., Francis H. Appleton, Henry W. Patterson, Eugene A. Holton, E. R. Crippen, L. P. White, John L. Shepard, C. O. Lawton, William H. Kinna and George H. Holmes.

The menu was as follows:

MENU.

Grape Fruit with Maraschino.
Green Turtle, à l'Anglaise.
Olives. Celery, Radishes.
Stuffed Crabs, à la Diable.
Vol au Vent de Champignons, Frais.
Roast Capon, Somerset.
Pommes Mignon. Corn au Gratin.
Lalla Rookh Punch.
Roast Saddle of Venison, Cumberland.
Purée Maroons.
Salad Escarolle et Chisoree.
Roquefort Cheese. Toasted Crackers.
Coffee.

Before calling on the various speakers President Blake announced the unavoidable absence of Lieut.-Gov. L. A. Frothingham



JAMES S. BLAKE, PRESIDENT.

and Hon. Guy A. Ham, who were expected to be present as guests, and read letters of regret from David Kaiser, president of the Jewelers' 24-Karat Club of New York; Harry Hahn, president of the Chicago Jewelers' Club; and Stecle F. Roberts, president of the Pottsburg 24-Karat Club.

The first guest introduced was George H. Holmes, of Providence, president of the New England Manufacturing Jewelers and Silversmiths' Association, who brought the greetings of that organization, and congratulated the assemblage on the fraternal spirit that was so much in evidence at the banquet.

L. P. White, of Philadelphia, president of the Jewelers' Club of that city, not having expected to be a speaker, had asked to be excused, but the banqueters insisted most imperatively upon hearing at least a few words from him. He spoke briefly, conveying his felicitations to the gathering on behalf of the Philadelphia association.

The Rev. Dr. William H. Rider, who is well known as one of the wittiest speakers in Massachusetts, kept his auditors alternating in mood from mirthfulness to seriousness throughout his very entertaining address.

"The best thing I can give you," said he, "in return for your hospitality, is an echo of the thoughts and the spirit of this occasion." He illustrated the delights of companionship by telling of an amusing experience he had on one of his Summer outings with a guide who never suspected him of being a clergyman as they traveled together, and who was astounded to learn that his comrade of the woods and lake was a preacher.

"There are times," said Dr. Rider, "when it is well to drop titles and touch sides with one's fellows, and one hour like this does more to bring you together in the ties of sympathy and friendliness than all your business relations, each with the other.

"Keep the flavor of your natural, God-given love for your fellowmen always unimpaired. Keep it, and it shall be mellowed with age and richer than old wine. Next to the love of God is the love we bear to one another."

Hon. John L. Bates, ex-Governor of Massachussetts, was felicitously presented by Mr. Blake and won a hearty laugh, after being greeted with three cheers and



FRED E. CHICK, SECRETARY.

a "tiger" as a favorite son of the old Bay State, by remarking that he had noted the great gusto with which the assemblage had hung the refrain of "rings on her fingers" when the orchestra played that lively air. It indicated that business was not entirely forgotten in their moments of pleasure.

He extolled the benefits of organization, presented some statistics relating to the trade which he said his friend, Lieut.-Gov. Frothingham, would undoubtedly have given them had he been present, and classified the jewelers among those who minister to the necessities of life; for, he added, "who could enjoy anything of life without the overcrowding beauty everywhere? The things which go to adorn life are essentials, being the result of the higher aspirations of life and not merely the expression of a fleeting vanity."

The ex-governor then proceeded to discuss local civic problems as affected by the city election, which had taken place during the day, and congratulated his hearers that they lived in a commonwealth founded

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upon the basic principle of "a government of laws and not of men."

The last speaker was Col. John L. Shepherd, of New York, who said the younger men present especially were to be congratulated upon facing a century big with opportunity and the possibility of growth. To all, young or old, who entertain the thought that the day of opportunity for them has gone by, he gave the assurance that "opportunity is ever recurring, and recited a gem of a poem which he had written on the subject.

Among the members and guests present were:

A. A. Allsop, H. W. Anderson, H. R. Arnold, Joseph C. Bachelder, L. D. Barrows, T. Frank Bell, Edwin E. Bentley, Frank B. Berdine, Edward A. Bigelow, Geo. A. Briggs, J. S. Browning, E. J. Campbell, A. C. Cheever, Fred E. Chick, Edward D. Cole, A. M. Connet, C. S. Cook, Jr., Mm. H. Considine, Frank T. Cram, E. H. Cummings, Chas. H. Davis, Charles T. Derry, Chas. T. Dougherty, Frank H. Elliott, N. B. Eltinge, Deforest Ely, Edward H. Ensign, E. B. Fisher, Fred Forth, W. G. Franklin, Clare Glander, Ed. Glover, Archie Graham, Benj. F. Griscom, E. E. Hardy, Jerome A. Hardy, Harry Hayes, Wm. C. Henry, A. P. Hinton, E. W. Hodgson, Fred'k R. Hollister, Albert Holton, G E. Homer, Chas. E. Huggins, Edwin H Hurst, C. F. Jenkins, Geo. A. Jochum, A. S. Kelley, John Kelso, Albert R. Kerr, F. N. Kerr, Frank Kind, J. M. Kipp, James Kingman, H. A. Kirby, Elmer E. Knight, Oscar C. Lane, Wm. V. Laurino, Samuel H. Levy, Stanley H. Lynch, Samuel MacPherson, E. W. Martin, W. C. Martin, J. Mayer, Woodbury Melcher, George D. Merrill, J. M. Merrill, C. F. Morrill, George H. Morrill, Andrew Morris, Frank N. Nathan, Louis H. Nordlinger, J. O. Nye, T. J. O'Connell, Frank C. Osmers, Frank S. Palfray, J. R. Palmer, James M. Parks, Chas. Patton, L. F. Percival, Harris J. Potter, Chas. L. Power, Arthur H. Pray, Dr. A. G. Randall, C. Ray Randall, Frank B. Reynolds, Henry L. Reynolds, John J. Round, Herbert A. Sawyer, Francis S. Sherry, John W. Sherwood, Benj. Shreve, Chas. H. Singleton, Carl H. Skinner, Carl D. Smith, Frank Spies, Robert B. Steele, F. G. Storey, Leroy Strassburger, R. L. Stuart, C. G. Swenning, A. T. Teague, W. H. Thornton, Innes L. Townsend, W. L. Washbourne, Clifton H. Wheeler, R. W. Whitehead, Frank Winship.

The officers of the club, who spared no effort to make the affair a success, are as follows:

President, James S. Blake; vice-president, Francis S. Sherry; secretary and treasurer, Fred E. Chick; executive committee, Henry W. Patterson, Frederick R. Hollister, Albert R. Kerr.

The reception committee was composed of Benjamin F. Griscom, chairman; Albert E. Allsopp, George A. Briggs, F. T. Cram, C. S. Cook, Jr., A. M. Connett, Charles T. Dougherty, N. B. Eltinge, Frederick R. Hollister, Harry F. Hayes, W. L. Washburn, Charles O. Lawton, Charles F. Morrill, George D. Merrill, T. J. O'Connell, C. Ray Randall, H. L. Reynolds, Herbert A. Sawyer, Frank Spies, Innes L. Townsend, C. H. Wheeler.

Banquet Notes.

Table G was the liveliest of the entire group.

* * *

President Blake used a new gavel presented to him by his associates prior to the banquet.

* * *

A handsome leather vest-pocket cigar case held the fragrant Havanas handed to each diner at the close of the menu.

* * *

Ed. Hardy and George Homer, known as the "Gemini" (twin stars) of the trade, touched elbows at Table B.

* * *

"Commodore" Charles F. Morrill led the cheering in the ovation to ex-Governor Bates when he was introduced to speak.

* * *

David Kaiser sent a telgram from New York inviting a "Boston contingent" to come to the Jewelers' 24 Karat Club banquet.

* * *

Nearly all the past presidents were present. All of them are living except the first one, Charles Harwood, who held the office in 1888-90.

* * *

The singing orchestra was an enjoyable feature, and the printing of the words of a score of songs on the menu enabled everybody to join in with good effect.

* * *

Two of those present, it was demonstrated at the singing of "America" and the "Star-Spangled Banner," had small silk flags in their possession and waved them.

* * *

The souvenir of the banquet—a beautiful silk umbrella with sterling silver monogram, for each participant—was the most valuable in the history of the club. It was suggested by Secretary Chick and quickly adopted by his associates.

* * *

Charles T. Derry, salesman for the Smith, Patterson Co., was the most surprised man in the banquet hall when Dr. Rider picked him out as "almost as ministerial looking as myself," and added that a countenance so benign and frank was "worth $1,000 extra a year to a salesman."

* * *

The "Providence contingent" was a merry addition to the gathering. It included H. A. Kirby, rarely an attendant; E. W. Martin, whom the Boston jewelers always regard as indispensable at a club banquet; Fred Forth, and others of prominence.

Federal Authorities Hold a Man Accused of Ordering Jewelry Under Other Men's Names.

NASHVILLE, Tenn., Jan. 12.—Gabriel Fowlkes, who was arrested recently by Deputy United States Marshal Shirley on the charge of using the mails in a scheme to defraud jewelers, has been sent to Centerville to await trial in the district court there.

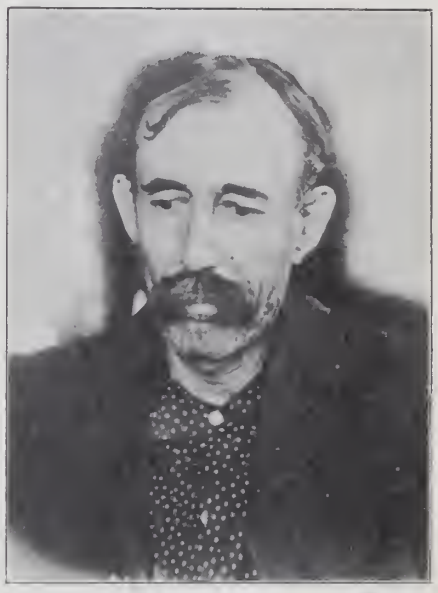
Fowlkes was arraigned before Commissioner Doak, in this city, last week on a warrant sworn out by T. B. Walker and others of Centerville charging that he had written to several jewelry firms in New York and Chicago in the names of the complainants, requesting the firms to send him jewelry. To one firm Fowlkes represented himself to be T. B. Walker, who is a prominent Centerville real estate dealer, referring the dealer to two prominent Nashville houses as to Mr. Walker's standing.

In all Fowlkes is said to have ordered jewelry to the amount of $1,200 in Walker's name.

The store of M. B. Gary, 201 W. 5th St., Dayton, O., was entered by burglars, one night recently, but only four alarm clocks were stolen. A negro was taken into custody after admitting that he acted as a lookout for two men who had broken into the store.

Do You Know This Man Under Arrest at Norristown, Pa.?

NORRISTOWN, Pa., Jan. 13.—The police authorities in this city are still in the dark as to the record of the man arrested here Dec. 23 on the charge of stealing a pair of diamond earrings from the store of Gustave Lanz, 211 De Kalb St. In the hope of learning whether the man has ever operated before in the jewelry trade, the police have



MAN UNDER ARREST AT NORRISTOWN, PA.

had pictures of the prisoner taken which have been submitted to the authorities of other cities and to the Pinkerton detectives, but so far no definite information about the prisoner has been learned.

The man, whose name is said to be Morton, is described as about 58 years old, 5 feet 6¼ inches in height, is of slim build, and weighs about 130 pounds. He has a dark complexion, brown eyes and a dark mustache.

A. F. Tinsley, Welch, W. Va., Reported in Financial Difficulties.

WELCH, W. Va., Jan. 13.—A. F. Tinsley, a jeweler of this town, is in financial difficulties and bankruptcy proceedings have been begun in the United States Court here. His trouble is in great part due to ill-health and an unfortunate combination of circumstances.

Mr. Tinsley started in business here in 1907 and was a member of the firm of Tinsley & Webster, who purchased the stock of J. C. Wilcox. Owing to ill-health of Mr. Tinsley the business was run by Mr. Webster for some time, after which he withdrew and O. T. Childress became interested, the style being changed to the Roanoke Jewelry Co. Early last year Mr. Childress sold out his interest to Mr. Tinsley, who since then continued the business alone.

William Burns & Son, Claysville, Pa., have just completed extensive improvements to their jewelry store, which is now 100 feet long. The interior has been finished in art metal and the decorative work is very attractive. This firm also handles and repairs musical instruments.

Pearls and Roses

WITH the healthy revival of business which marks the beginning of the New Year, it is essential for the *manufacturing jeweler* to bear in mind that his demand for these goods can be supplied satisfactorily only out of a stock that is complete, ample in quantity, correct in size, right in shape and attractive in price.

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Lyon Bros.' Bankruptcy Schedules Filed —Liabilities Large in Jewelry Trade.

Chicago, Jan. 15.—According to the schedules in bankruptcy filed by Lyon Bros., bankrupts, the following amounts are owing to the jewelry and kindred trades:

Less than $50—N. Shure Co.; Swartchild & Co.; Attleboro Chain Co.; A Bushec & Co.; J. D. Bergen Co.; Castiglioni Co.; Wm. C. Greene & Co.; Jeanette Mfg. Co.; S. & B. Lederer Co.; P. & A. Linton Co.; R. L. Moorehead & Co.; Powell & Co.; F. T. Pearce & Co.; Chicago Eye Shield Co.; F. A. Hardy & Co.; Holsman & Alter.

From $50 to $100—Western Watch Case Mfg. Co.; Arnold & Steere, Geo. H. Cahoone Co.; Capron & Co.; Electric Chain Co.; Eddy Mfg. Co.; Fontneau & Cook Co.; John T. Mauran Co.; Parks Bros. & Rogers; Smith & Crosby; Irons & Russell Co.; Yale Jewelry Co.; Whitestone Jewelry Co.; Lyon & Healy.

From $100 to $200—Autofiller Pen Co.; Cutler Jewelry Co.; P. J. Cummings Co.; Dunn & Rodenberg; Flint, Blood & Co.; E. D. Gilmore & Co.; S. K. Merrill & Co.; Michigan Optical Co.; H. N. Perocar Co.; Providence Stock Co.; J. Schwartz Kopf; Solinger & Co.; Taunton Pearl Works; Sturdy Bros.; W. A. Sturdy Mfg. Co.; Standard Combination Co.; Watson & Newell Co.; Bay State Optical Co.

From $200 to $300—W. H. Bell & Co.; Wostenholme Mfg. Co.; A. H. Bliss & Co.; S. Buchsbaum & Co.; C. T. Cooke & Co.; A. Hirsch & Co.; Diamond Point Pen Co.; Estate O. M. Draper; Chas. E. Hancock Co.; Moore & Son; T. I. Smith & Co.; Weidlich Bros. Mfg. Co.; Williams & Payton.

From $300 to $400—National Clock Mfg. Co.; Attleboro Mfg. Co.; American Optical Co.; Bates & Bacon; Geo. L. Brown & Co.; Geo. H. Holmes Co.; Hutchison & Huestis; Heinz Bros. (cut glass); Martin, Copeland & Co.; Ontario Silver Co.; Sessions Clock Co.; Tuttle & Stark; Hipp. Didisheim & Bro.

The largest creditors are: Waterbury Clock Co., $1,191; Ansonia Clock Co., $4,150; Bawo & Dotter, $4,952; D. F. Briggs Co., $794; Alfred Burke & Co., $1,021; Columbia Phonograph Co., $1,894; Finberg Mfg. Co., $598; Freeman, Daughaday & Co., $702; A. A. Greene & Co., $3,217; Illinois Watch Case Co., $1,191; L. & M. Kahn & Co., $900; E. H. Levy Co., $1,134; Lyons Mfg. Co., $691; S. Langsdorf & Co., $1,626; McRae & Keeler, $819; New Haven Clock Co., $1,676; Ostby & Barton Co., $1,471; Stern Bros., $1,993; Sussfeld, Lorsch & Co., $718; Wildprett & Saacke, $645; R. C. Williams & Co., $735; W. H. Wilmarth & Co., $1,851; American Cutlery Co., $587; International Silver Co., $5,033; Wm. G. Morstrom & Co., $690; Louis Manheimer & Bros., $1,592.

The receiver states that the total merchandise liabilities are $516,840. The cash in bank is $4,297; bills receivable, face value $10,000; estimated value of merchandise on hand, $150,000; machinery, $5,000. There are about 5,000 open accounts approximately worth $220,000, but $60,000 of these have been assigned to the Continental National Bank and $60,000 have been assigned to T. J. Leffens and W. C. Seipp.

The receiver says the value of the unassigned accounts is unknown. The value of $10,000 worth of stock which Lyon Bros. held in the Western Bargain House is also unknown; $2,523 is due for wages, and there is deposited in the Continental Bank $3,686. Moses, Rosenthal & Kennedy, attorneys for the bankrupts, have thus far received $3,900 for their services.

The schedules do not say what the consideration was for hypothecating $120,000 worth of accounts. In recapitulation the situation is summed up as follows:

Total liabilities of all kinds, $623,123, as against the following resources: Real estate, estimated equity, $20,000; cash on hand, $4,297; bills, P. N.'s and securities, $10,000; stock on hand, $150,000; deposits in bank, $3,703; debts due on open account, value unknown; value of securities also unknown.

The total resources, outside of the value of the accounts receivable, are estimated to be worth $193,000.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 10.—J. J Donnelly & Co.....	675	686	708
vs. Solidarity Watch Case Co...	758	879	904
Jan. 12.—Cross & Beguelin.....	779	893	886
vs. Tiffany & Co.....	905	917	842
Jan. 14.—Solidarity Watch Case Co.	779	790	745
vs. Tiffany & Co.....	926	914	969

STANDING OF THE CLUBS.

	Won.	Lost.	High score.	Per cent.
Wm. Barthman	21	6	990	.777
Joseph Fahys & Co.....	19	8	1,012	.703
Hayden W. Wheeler & Co.	19	8	939	.703
Tiffany & Co.....	18	9	987	.666
Cross & Beguelin.....	16	11	1,013	.592
Robt. H. Ingersoll & Bro..	15	12	949	.555
Ilgen & Wakefield Co.....	10	17	930	.370
Solidarity Watch Case Co.	8	19	947	.296
Mumford & Galaway.....	8	19	934	.296
J. J. Donnelly.....	1	26	825	.033

INDIVIDUAL AVERAGES.

H. A. Meht, 194 20/27 (Wm. Barthman); J. W. Wagner, 191 12/27 (Tiffany & Co.); F. Schneider, 188 10/27 (Cross & Beguelin); G. Engel, 188 12/21 (Mumford & Galaway); R. H. Woodrow, 185 5/21 (Cross & Beguelin); F. Schaller, 183 6/21 (Ilgen & Wakefield Co.); C. E. Roll, 182 9/24 (Joseph Fahys & Co.); W. C. Weber, 181 10/27 (Wm. Barthman); H. Packer, 181 12/27 (Robt. H. Ingersoll & Bro.); Wm. Moore, 180 16/27 (Tiffany & Co.); L. Lemonier, 178 6/27 (Cross & Beguelin); H. Knoepfle, 178 5/27 (Wm. Barthman); O. N. Windorf, 176 20/27 (Cross & Beguelin); H. Seibert, 176 11/27 (Tiffany & Co.); H. Trabinger, 176 11/27 (Joseph Fahys & Co.); H. Labouseur, 175 25/27 (Joseph Fahys & Co.); C. P. Jennings, 175 9/27 (Joseph Fahys & Co.); F. W. Ketcham, 173 3/27 (Hayden W. Wheeler & Co.); J. Hall, 173 10/20 (Joseph Fahys & Co.); L. A. Montagnon, 172 26/27 (Solidarity Watch Case Co.); A. C. Capouilliez, 172 7/24 (Hayden W. Wheeler & Co.); L. Gordon, 172 13/27 (Solidarity Watch Case Co.); A. C. Berkle, 171 3/27 (Robt. H. Ingersoll & Bro.).

HIGH INDIVIDUAL SCORES.

H. A. Meht (Wm. Barthman), 268.
W. C. Weber (Wm. Barthman), 268.

	Team average.	Strike record.
Cross & Beguelin.....	884 16/27	448
Wm. Barthman	883 19/27	435
Tiffany & Co.....	883 9/27	470
Joseph Fahys & Co..... ...	881 4/27	463
Hayden W. Wheeler & Co...:	852 1 27	431
Robt. H. Ingersoll & Bro.....	837 7/27	420
Solidarity Watch Case Co.....	812 6/27	362
Mumford & Galaway.....	808 25/27	311
Ilgen & Wakefield Co.....	803 1/27	396
J. J. Donnelly.....	743 2/27	296

The store of A. J. Johnson, Edinburg, Pa., has been destroyed by fire.

Members of Jewelers' Safety Fund Society Re-elect Directors and Officers.

The 26th annual meeting of the Jewelers' Safety Fund Society was held last Wednesday afternoon at the offices of the organization, 15 Maiden Lane, New York, at which time the directors for the ensuing year were re-elected. The next day the directors held a meeting and re-elected the officers of the organization.

The annual meeting, Wednesday, was called to order by President Gough, who, after the reading of the minutes of the previous meeting, submitted the following report:

PRESIDENT GOUGH'S REPORT.

Gentlemen and Fellow Members of the Jewelers' Safety Fund Society:

For the first time it is my privilege to address you as president of the society and at the same time to congratulate you at the close of another successful year in its history. There is very little that I can add to what has already been said in praise of the efficiency of the organization. The souvenir commemorating the 25th anniversary, which has so recently been sent to members, gives in detail all of the numerous advantages which have from time to time been added to the policies, and to-day we are in possession of insurance protection which could hardly have been dreamed of by the founders of the society.

To the careful management of its officers the society owes its consistently conservative progress, and in the protection which we have to-day our organization, with the aid of the Jewelers' Protective Union, gives to our members the splendid security which makes it possible for us to transact business without fear of loss.

To my fellow directors, as well as to the secretary and assistant secretary, I beg to offer my sincere thanks for their hearty and efficient cooperation in everything pertaining to the welfare of the society.

The treasurer's report, which was read and accepted, showed a good financial standing.

The meeting then proceeded to the election of a board of directors, which resulted as follows: Ira Goddard, James C. Aikin, Charles G. Alford, Louis Kahn, Frederick H. Larter, Oliver G. Fessenden, William T. Gough, August Oppenheimer, M. Luther Bowden, George W. Street and Henry Untermeyer.

On Thursday the board of directors met and re-elected the following officers: William T. Gough, president; Louis Kahn, first vice-president; C. G. Alford, second vice-president; Ira Goddard, secretary and treasurer, and Fred L. Goddard, assistant secretary.

The members of the executive committee re-elected were: F. H. Larter, Oliver G. Fessenden, Charles G. Alford, August Oppenheimer and M. Luther Bowden, together with the president and vice-president ex-officio.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	New York selling price. .999 Basis.
Jan. 11.....	24 3-16d.	$0.54⅝
" 12.....	24 1-8d.	.54½
" 13.....	24 1-8d.	.54½
" 14.....	24 3-16d.	.54⅝
" 15.....	24 3/16d.	.54⅝
" 17.....	24 1-8d.	.54½

The fire in Edinboro, Dec. 30, caused a loss of $50,000, 11 buildings being destroyed. The jewelry store of Charles K. Henry was on the first floor of Concert Hall, which was destroyed.

GILBERT T. WOODHULL, President
DANIEL E. WOODHULL, Treasurer
WILLIAM J. McQUILLIN, Vice-President and Secretary

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"BLACK OPALS"

of all shades and combinations of shades to suit the most fastidious tastes at absolutely minimum export prices; **positively** not loaded with numerous profits.

Most of my goods are from first hands.

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Black Opals

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Black Opals

LOOK over our stock and you will be convinced that the gems we offer are necessary to the designer of modern jewelry.

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Cutters of Diamonds

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Frankel Building

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of 212 Broadway
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Importer of Precious and Semi-precious stones and Antique jewelry. Cash buyer of pearls, diamonds and old jewelry,

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National Electroplaters' Association Hold First Annual Banquet in New York.

The first annual banquet of the National Electroplaters' Association of the United States and Canada was held at the Hotel Marlborough, Broadway and 36th St., New York, Saturday evening, and proved a decided success in every respect. The speakers of the evening were experts in their special lines and imparted much valuable information to the 100 or more electroplaters who attended the gathering. This, together with the spirit of good-fellowship which prevailed, combined to make the affair one long to be remembered.

The diners spent a social half hour in the hotel lobby, and shortly after 8 o'clock President Charles H. Proctor announced that the feast was ready and led the electroplaters to the banquet hall, at one side of which was a long table for the speakers, officers of the organization and guests of the association. The rest of the room was filled with smaller round tables, at which the others found places. The tables were lighted with shaded candles, and the room decorated with American flags.

When all had been seated, President Proctor called for order, and the photographer improved the opportunity to touch off a flash light. The president then rose and welcomed the banqueters in a few well chosen words. Busy waiters soon had the diners busy stowing away the good things provided, and the hum of conversation mingled with the music of an orchestra at one side of the hall.

The first speaker of the evening was Dr. Richard Moldenke, secretary of the American Foundrymen's Association. The topic of his remarks, "Get Together," tells the story of his speech. He urged that the electroplaters become better acquainted and more freely interchange ideas for the mutual benefit of all concerned.

Dr. W. A. Jones, chemist of the Celluloid Zapon Co., gave a most instructive lecture on lacquers and their use. He went into a technical discussion of his subject, holding his listeners' attention from first to last by his pleasing delivery and interesting subject-matter. He said, in opening his remarks, that he was convinced that the best method to use lacquers is to mix them with brains and apply them with enthusiasm. If you must omit either, don't omit enthusiasm," he said. The greatest need to-day, said Professor Jones, is to have the designing, plating and lacquering either in charge of one man or else in the hands of men who work in perfect accord and on a basis of equality. Dr. Jones believes that the future progress in lacquer work will be along decorative lines.

"Cleaning Compounds" was the subject of S. D. Benohiel's remarks. He is manager of the International Chemical Co., and his speech teemed with practical suggestions as to the best cleaning compounds and their use. He divided the cleansers into four groups. The first included such cleaners as benzine, kerosene, gasoline, etc.; the second, soaps and soap compounds; the third, chemical compounds, and the fourth the use of electricity in cleaning. He pointed out the best group for different kinds of work for which different chemical substances are combined, and said that this knowledge would be of great value to the electroplater and might keep him from serious trouble some time. He also discussed the best methods for an electroplater to obtain a knowledge of chemistry.

President Proctor, the last speaker of the evening, told of the formation of the National Electroplaters' Association, last April, in New York. The association now has a membership of 70. He discussed the objects of the organization, and asked for co-operation from the electroplaters to make the society a success. He took up the work which the association has in view to help its members and the industry as a whole. In closing, he thanked the speakers of the evening for their part in making the first banquet a success and George B. Hogaboom and his associates on the banquet committee for the efficient manner in which it had performed its part.

Among those present were:

S. D. Benoliel, Dr. W. A. Jones, Dr. Richard Moldenke, Percy S. Brown, Chas. H. Proctor, Palmer H. Langdon, N. Emory, Justus A. Stremel, Hugh Baxter, Royal F. Clark, William Müller, Chas. Steible, C. Mace, L. H. O'Donnel, W. S. Gordon, W. Gordon, Edwin Proctor, H. R. Proctor, Thomas Haddon, H. Savage, J. Farrel, J. Q. Frey, Emil Troxler, A. Baumler, A. Warth, Mr. J. O'Connor, B. MacFarland, T. C. Eichstaedt, E. Mullard, R. Cole, William Voss, F. Duffy, G. Burbott, George Baukowsky, L. J. Falter, John Schmidt, George Reuter, Jr., Samuel Taylor, J. F. Curry, H. G. Curry, Alexander Linnett, Jr., A. Watts, Frank Dressel, Frank P. Davis, W. L. Morris, Stephen Masek, A. G. Piffer, T. O'Reilley, John Griffen, George Gehling, G. H. Niemeyer, Clinton De Baun, Joseph Dunes, G. W. Webster, C. W. Pollard, A. M. Clark, John Hartwell, E. Gibbons, A. Van Sickle, George Cotton, Arthur Bramwell, E. Mullard, Emil Bintner, C. S. Barbour, Jr., Harry Sherman, Joseph Menjes, J. C. Rall, George E. Osborne, B. Popper, F. Kuehne, W. L. Morris, George H. Cartledge, J. W. Slattery, E. N. Stephenson, L. E. Sturdevandt, J. Brandwein, H. Farrel, Leonard Lesch, Joseph Musanti, R. H. Sliter, Thomas J. Noonan, Jr., W. Fischer, Mr. Frank Kirkbe, Hans Weber, H. H. Smith, Joseph Straub, Joseph Straub, Jr., A. Wicke, A. D. Havens, Herman Reama, John Fannon, H. C. Bernard, J. J. Doherty, R. Goble, R. Dipple, G. Kelch, G. Reiman, James N. Morehouse, C. A. Reama, S. H. Graves, A. C. Hogaboom, William Keefe, Frank Geiger, E. Millwater, G. Haskins, W. Aschoff, Albert Back, Charles A. Hopkins, William Schneider, H. L. Flanigan, Roy Stout, Frederich Groh, W. J. Turpenny, Dr. A. Tessler, A. Hoffmann, Harry J. Aims, F. Aims, George B. Hogaboom, Edward Porter, C. H. Buchanan.

Max Bartikowsky, Wilkes-Barre, Pa., Adjudged a Bankrupt on Creditors' Petition.

WILKES-BARRE, Pa., Jan. 12.—Max Bartikowsky, a local jeweler, was declared a bankrupt Jan. 8 by Judge Archbald, in the United States Court here. The adjudication was on a petition presented by a number of creditors. Wm. Brewster, of this city, was appointed receiver.

Bartikowsky has been connected with the local trade for many years, and after working as a watchmaker here for some time went to Kingston, where he started in business in 1903. He moved back here in 1908 and has conducted a jewelry and pawnbroking business at 76 Main St. since that time.

It is reported that Vanderburgh & Durney, Syracuse, N. Y., will retire from the jewelry business.



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Preparations Complete for the Ninth Annual Banquet of the Jewelers 24-Karat Club of New York.

Arrangements have been completed for the annual banquet of the Jewelers 24-Karat Club of New York City, and every indication points to the most successful affair of its kind ever held by the jewelry trade in this city. It is expected that fully 550 people will sit down to dinner to-morrow evening in the new ball room of the Hotel Astor, New York, which is one of the largest dining rooms of the country.

The banquet committee has through the courtesy of Postmaster Morgan obtained the Letter Carriers' Band for the evening, and it is expected that several other unusual features will be a part of the evening's program. The speakers of the evening and their subjects will be as follows: Hon. Norris Brown, Senator from Nebraska, "Plated Ware"; Hon. Jefferson Davis, Senator from Missouri, "The Dignity of Labor"; Walter M. Chandler, Esq., "Our National Peril"; John Temple Graves, editor of the New York *American*, "Peace and Prosperity"; Hon. John Purroy Mitchell, President of the Board of Aldermen, "The City"; Admiral Jos. B. Murdock, of the United States Navy, "Modern Battleships"; Rev. Nehemiah Boynton, D.D., "Jewels and Barley Corns"; Hon. Charles S. Whitman, District Attorney of New York County, "Civic Pride"; Col. H. K. Baily, "The Army."

Many out-of-town jewelers are expected to attend the banquet as guests of the members of the club.

In addition there will be a number of guests of the club, including Mayor Fletcher, of Providence; President Archibald of the A. N. R. J. A.; the presidents of the Jewelers Clubs of Philadelphia, Pittsburg, Boston and other jewelers clubs, together with congressmen, lawyers and other prominent men.

Death of Charles M. Lander.

AUBURN, Me., Jan. 12.—Charles M. Lander, a life-long resident of this city, who has been prominent as a jeweler and watch repairer for many years, died Friday afternoon in the store of H. A. Osgood & Son, Lewiston, where he had gone to make some purchases. He had just finished and had turned to leave when he sank to the floor. A physician was summoned, but he was then beyond medical aid. Though his health had been bad for a year past he was able to be about and was not considered in a dangerous condition. Heart disease was the cause of his demise.

Mr. Lander was born Sept. 7, 1837, in Old Danville, which is now included in this city. He attended the public schools here and remained in Auburn until the Civil War broke out, when he enlisted and served three years, participating in many skirmishes and battles, among them Gettysburg, in which he was wounded. He returned to Auburn and entered the jewelry trade, working for several concerns.

He started in business for himself about 30 years ago in a small way, and at the time of his death his store was at 18 Court St.

Deceased was prominent in fraternal circles. He was the first noble grand of Abou Ben Adhem Lodge of Odd Fellows, Auburn, and one of the charter members. In Burnside Post, G. A. R., he was prominent and he was a member of the Union Veterans Union.

Mr. Lander was twice married, his second wife, who was Mrs. Nancy Snell, surviving him. He leaves also a daughter, Mrs. F. M. Cummings, Lewiston, and two sons, Lester A. Lander, Pasadena, Cal., and Charles E., North Abington, Mass.

Sample Trunk Containing $11,000 in Jewelry Mysteriously Disappears.

LOS ANGELES, Cal., Jan. 13.—A startling piece of news leaked out a few days ago when it became known that a sample trunk carried by Harry Adams, traveling representative of A. Fink & Co., had mysteriously disappeared, after having been checked in this city for San Francisco. Mr. Adams saw the trunk checked in the station here on the evening of Dec. 29. The next morning he started for San Francisco, arriving there that night.

On approaching San Francisco he gave his check to a baggage-transfer man to be delivered at his hotel. After some delay a suit case was delivered to him bearing the check corresponding to the one Mr. Adams had held. He at once called up the railroad office, and detectives were promptly set at work, both in San Francisco and in this city, but no trace has been so far discovered as to the whereabouts of the trunk.

Mr. Fink says the trunk contained a large number of loose diamonds and precious and semi-precious stones, as well as a considerable quantity of manufactured jewelry. The total loss is estimated by him at about $11,000. He is protected, however, by insurance on the merchandise and by the responsibility of the railroad company, so that while he will suffer some loss, the amount will be comparatively small, not sufficient to impede him in the transaction of his business.

The responsibility is fixed on the railroad company instead of on the transfer company in San Francisco by the fact that the baggage was billed in this city as a suit case and not as a trunk.

A. B. Johnson, Sheridan, Ind., Goes Away and a Receiver Is Appointed for His Business.

SHERIDAN, Ind., Jan. 12.—There is considerable mystery over the disappearance of A. B. Johnson, the young jeweler of this town who has been missing now nearly a week. Mr. Johnson, accompanied by his two little sons, four and six years old, started for Indianapolis Thursday night, and the following night a letter was received by his wife from him saying he had gone away, and giving her instructions about the store and the home. The letter had been mailed on the train between St. Louis and Indianapolis.

Johnson's disappearance was attributed to financial difficulties. About a week ago an application was made by a firm of creditors in Indianapolis for the appointment of a receiver for Johnson's store, and L. P. Heaps, an employe of the jeweler, was named by Judge Vestal.

Johnson has heretofore been well regarded in Sheridan, where he has been in business about five years. He carried a stock of about $3,000, but had little capital, and a local bank held a chattel mortgage on his business.

Terre Haute, Ind., Jeweler Commits Suicide and Leaves Notes Accusing Stepdaughter of Poisoning Him.

TERRE HAUTE, Ind., Jan. 12.—The cause of the death of W. H. Helman, a well-known jeweler of this city, who passed away in the Plaza Hotel Monday morning is believed to be poison, which he took with suicidal intent. Helman before he died wrote letters making the charge that he was poisoned by his stepdaughter, Effie Sellsbury, and as a result of this the woman was arrested as she alighted from a train at New Orleans yesterday. She absolutely denied the charge and said she knew nothing of Helman's death until the police told her. It is believed by many here that Helman was crazy at the time he wrote the incriminating letters. The police have wired the New Orleans officials to release Miss Sellsbury.

Mr. Helman recently went to Chicago and returned to the Plaza Hotel late Sunday night, and the following morning a chambermaid found him lying lifeless on the floor of his room. He did not regain consciousness, and when the coroner arrived he found two letters, one to the chief of police and one to a friend. In both of these Mr. Helman accused his stepdaughter of having administered poison to him in a restaurant in Chicago on the previous day. In one he said the woman had induced him to come to Chicago on the pretext that she would return to him jewelry valued at $500 taken from his store during the holidays. He says he went to Chicago, where he was poisoned, and came back to Terre Haute, while the woman went to New Orleans. Acting on this information the authorities were notified at New Orleans by the police, although Mr. Helman's charge did not look plausible. The opinion entertained by the police is that Helman, being demented, voluntarily took poison after he went to the hotel in this city, as about 50 grains of cyanide of potassium were found in his stomach, and this probably proved fatal within a few minutes.

Mr. Helman, who was about 45 years old, was a practical jeweler, and started in the trade as a watchmaker. He was in the employ of S. H. Sterchi for several years, leaving the latter in 1905 to start in business for himself. Last May Mr. Helman made an assignment and later started in business again without making a settlement.

CINCINNATI, Jan. 17.—William Helman, who died at Terre Haute, Ind., was formerly in the jewelry business here. His name, it is said, was William Niederhelmann, and he later abbreviated it for convenience. It was under this name that he married the woman whose daughter he wrote gave him poison.

Niederhelmann or Helman is said to have left $2,000 insurance as well as some property. Charles Owen, Terre Haute, and Mrs. E. Kloer have been appointed co-administrators of his estate to protect the interest of his widow and her sons.

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Death of Joseph Stetson Glover.

BOSTON, Mass., Jan. 17.—Joseph Stetson Glover, of the firm of Stanton & Glover, 6 Tremont St., this city, passed away at his residence, 783 Broadway, Somerville, after a brief illness, early Thursday morning. Heart failure, following an acute attack of laryngitis which began on the preceding Saturday, was the cause of his decease.

Mr. Glover was born in Camden, Me., in 1859. He came to Boston when a young man, and for a number of years was employed by leading concerns and became well known as an expert workman in watchmaking and jewelry manufacturing lines.

In 1888 he entered into partnership with Mr. Stanton, the new firm opening on Hanover St., being subsequently on Court St., and for six years in its present location. In the trade Mr. Glover was much esteemed by his associates, and his untimely death brought forth many expressions of regret.

He leaves a widow and two children. His mother also survives, at an advanced age, living at Rockland, Me., where the funeral took place on Sunday. The interment was at Camden.

Death of W. H. Hills.

CANISTEO, N. Y., Jan. 12.—W. H. Hills, who died Saturday morning at his home on West Main St. from a complication of diseases and an attack of spinal meningitis, was well known in the business world of this town, and had long been prominent as a jeweler in this section of the State.

The deceased was 46 years old, began business originally at Genesee, N. Y., April, 1902, in which town he succeeded J. K. Sterling. In September of that year he moved to Wellsville, while he bought out the business of F. D. Ramsey, and a year later went to Andover, where he succeeded H. Moore. About three years ago he came to Canisteo from Andover and started a jewelry business, which he conducted successfully until last July, when, owing to ill health, he sold out to the Babcock Jewelry Co. Since then he had done a small trade in the jewelry and optical line, but has spent most of his time automobiling in the hope that the open air trips would benefit his condition.

Mr. Hills is survived by a widow and one son, Jesse. The funeral services were held from his late home yesterday at 1 o'clock, the Rev. L. L. Rogers officiating.

C. C. Hyde, New Castle, Ind., Makes a General Assignment.

NEW CASTLE, Ind., Jan. 12.—C. C. Hyde, a local jeweler, made a voluntary assignment under State laws Jan. 5 for the benefit of his creditors. O. W. McGeath is the assignee. No statement of the assets and liabilities has as yet been made, but it is now known that bankruptcy proceedings will be commenced, as this was decided upon at a meeting of the creditors held Tuesday.

Mr. Hyde has been in business since May, 1907. He is about 60 years old, a practical jeweler, and has been well regarded locally.

Cale Day, Byesville, O., has admitted a partner into the business, the firm style becoming Day & Davis.

Death of Charles H. Pfeil.

CHICAGO, Jan. 17.—Chas. H. Pfeil, one of the oldest manufacturing jewelers in Chicago, died here, on Saturday, of Bright's disease, after an illness of over six months, and was buried from his late residence, 3731 Wilton Ave., on last Sunday. The interment was at Rosehill Cemetery, where services were held in the chapel

Mr. Pfeil came to Chicago in 1883, from New York, and for a long time did most of the jewelry work for Benj. Allen & Co. Subsequently he branched out on broader lines and became famous as a designer and



THE LATE CHARLES H. PFEIL.

craftsman on gold jewelry. Being a Mason, a Shriner and an Elk, he designed some famous fraternal emblems, and was known all over the west as a master craftsman in his art. One of his specialties was designing butterfly jewelry, some of his most notable achievements going to the wealthiest families in Chicago.

The business will be continued by his widow, who with three daughters and a son are Mr. Pfeil's survivors.

Creditors Ask That Peter Eisenstein & Co., New York, be Declared Bankrupt.

An involuntary petition in bankruptcy was filed in the United States District Court in New York Saturday against Peter Eisenstein & Co., jewelry manufacturers at 51 Maiden Lane, New York, by Sigmund Mulberg, a creditor for $560. It is alleged that the corporation is insolvent and made preferential payments and removed a large part of its stock. It is also said there are less than 12 creditors. The liabilities are reported to be about $3,000 and the assets $1,500. B. Maitland was appointed receiver.

This concern was incorporated about Jan. 1, 1898, under the laws of New York, with a capital of $10,000, all paid in. The capital at the start was largely contributed by Sigmund Mulberg and Jacob Eisenstein, physicians, who are brothers-in-law of Eisenstein. The jeweler was formerly employed with Allsopp Bros., of Newark, and began business Feb. 1, 1902, as Klein & Eisenstein, who were succeeded in December, 1905, by Eisenstein & Freed. This concern was succeeded in 1907 by Shiman & Eisenstein. The partners did not agree and in April, 1908, Shiman secured an injunction tying up the assets. Finally the stock and goods were placed in the hands of trustees for the benefit of creditors and Eisenstein was given the plant and a release from liability for the debts of the firm. He continued in business under the present style.

Joseph E. Birmingham Vindicated by the Court at San Francisco.

SAN FRANCISCO, Cal., Jan. 12.—The local trade has been greatly interested of late in the outcome of a case preferred by Shreve & Co. against Joseph E. Birmingham and carried into the courts. Mr. Birmingham was manager of the silverware department, and was charged with having made a sale of goods on Christmas Eve, and of having embezzled $40. The testimony against the manager was furnished by employes of Shreve & Co. and by Pinkerton detectives, and was to the effect that a fictitious purchase had been made with marked money in order to trap him.

The defense of Birmingham was that during the month of December he received no part of his salary of $500 a month, and that he had to meet a draft of $350 made by his wife. He did not care to ask for an advance of salary, as a similar request had been refused during the preceding holiday season, so he withheld $175, intending to inform the firm that night and have it charged to his salary account.

He stated that he owned 150 shares of stock in the concern, valued at $300 a share, and that he had entered the employ of the firm 23 years ago, when a boy of 19. He had a three years' contract with the company, which expired Jan. 1 of this year.

Judge Weller, before whom the case was tried, dismissed the case against the accused man and made the following statement:

"I have never had a case like this before in my court. A man who has helped to build up a prosperous business concern, owns 150 shares of its capital stock, and has a salary of $500 a month, is accused of stealing $40. I do not see how any one with an impartial mind can say guilty intent has been shown. The most that can be said is that the defendant made an error of judgment."

Death of E. A. Schmauk.

KITTANNING, Pa., Jan. 12.—Word was received here, yesterday morning, to the effect that E. A. Schmauk, a former jeweler, had died, Monday night, at the home of his daughter, Mrs. Swingle, at Orange, N. J. The remains will be brought here for interment and the funeral held to-morrow.

Deceased was a prominent resident, and for a long time conducted a jewelry store on South Jefferson St. While in Kittanning he was active in fraternal work and in politics as a republican, and was a leading and influential member of the Royal Arcanum and St. John's Lutheran Church.

Mr. Schmauk is survived by two children, Benjamin Schmauk, New York, and Mrs. Swingle, the wife of the principal of the local public schools.

Death of James Bingham.

PHILADELPHIA, Pa., Jan. 12.—James Bingham, an old and well-known manufacturing jeweler, of this city, died Jan. 7, in his 77th year.

Mr. Bingham was the eldest son of the late Thomas Bingham and Elizabeth Downing Bingham, and was born in Philadelphia Dec. 20, 1834. He was educated in the public schools, and in early life entered the employ of J. E. Caldwell & Co. He rose until he had charge of their factory for a number of years, and then went to learn the silver business with Peter Krider,



THE LATE JAMES BINGHAM.

and later he took charge of the factory of T. G. Brown, at Newark, N. J., where he remained a great many years. He then returned to Philadelphia and took charge of the factory of W. H. Sheafer & Co., finally succeeding to the business of Mr. Sheafer in the manufacture of fine gold jewelry.

Mr. Bingham was noted as a maker of special designs, nothing being too difficult for him to do, and his artistic taste made him a producer of works of art. In his 60 years of active business life he endeared himself to many friends and associates. Mr. Bingham was also a scholar, having written much for publication. At an early age he joined the Methodist Union Church and remained a consistent member until his death. He was a prominent member of the Independent Order of the Odd Fellows and was also a Mason.

Deceased was at his office as late as Dec. 22, but Dec. 28 suffered a stroke of paralysis from which he never regained consciousness. His friends in the trade are many, and his death was deeply felt by a host of business associates.

Fire destroyed the store property of Fred M. Matthews, at Falls, Pa., last week. Mr. Matthews sustains a loss of $5,000, partly covered by insurance. He was absent from home at the time. The total fire loss was $25,000.

NOTICE IS HEREBY GIVEN that the co-partnership existing between OTTO SCHANBACHER and OSCAR J. BROD, under the firm name of SCHANBACHER & BROD, at No. 30 Beecher Street, Newark, New Jersey, was dissolved on the 15th day of January, 1910, by mutual consent. OSCAR J. BROD is authorized to settle all debts due to and by the firm.

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Death of Thomas A. Rush.

North Attleboro, Mass., Jan. 15.—Thomas A. Rush, a prominent resident of this town and a member of the firm of Doran, Bagnall & Co., died, last Tuesday, at the Rhode Island Hospital after undergoing an operation for appendicitis.

Mr. Rush was born in North Attleboro in 1866, the son of Thomas and Bridget Rush. He made this town his home during his entire life. He was educated in the North Attleboro public schools. After leaving school, while still a young man, he learned the jewelry business at the F. L. Shepardson & Co.'s plant.

Eleven years ago Mr. Rush, in company with John and William Miller, John Doran and Joseph Bagnall, formed a co-partnership for the manufacture of jewelry, the firm being known as Doran, Bagnall & Co. After hard and persistent work the concern was put on a paying basis and to-day is one of the most prosperous firms in the town.

Deceased was a member of the T. P. McDonough Council, Knights of Columbus, and of the North Attleboro Lodge, B. P. O. Elks. In 1904 he was united in marriage to Miss Theresa Burns, of Providence. Besides a widow, he leaves two brothers, Joseph and John Rush, and one sister, Mrs. William Lally, of Meriden, Conn.

The funeral took place Thursday morning at 9 o'clock. Services were held at St. Mary's Church and burial was at St. Mary's Cemetery. The services were largely attended by his many friends.

Death of Frank H. Holding.

Brattleboro, Vt., Jan 12.—Frank H. Holding, a native of that town, and for many years proprietor of a jewelry store here died recently in the National Soldiers' Home at Togus, Me., after a long illness.

Mr. Holding was born here in 1837, and after receiving his education at the public school at Mt. Caesar Seminary in Swanzey, N. H., learned the watchmaker's trade. In company with his father he opened a store here, and continued in business until the Civil War broke out, when he enlisted in Co. C, 11th Vermont Regiment, in which he served with distinction.

On his return from the war he started another jewelry busines, but was not very successful, and finally went to Elgin, Ill., where he entered the factory of the Egin National Watch Co. After five years he returned east, living for a while at Brattleboro, and then in Portland, Me., where he engaged in another line of business. Six years ago he was stricken with paralysis, and his condition became so bad that he was taken to the Soldiers' Home, where he remained until his death.

Mr. Holding was twice married, his first wife being Miss Abbie Belding, and his second wife, her sister, Miss Augustus Belding, whom he wed in 1871. Mr. Holding's remains were brought to Brattleboro a week ago, and the funeral was held last Wednesday morning.

E. J. Booth, Delavan, Wis., has moved his stock from the Higbee block to the Clark block, where he has installed new fixtures.

Officers Elected by the Retail Jewelers' Association of the District of Columbia.

WASHINGTON, D. C., Jan. 12.—The Retail Jewelers' Association of the District of Columbia held its regular monthly meeting in the rooms of the Chamber of Commerce on F St., N. W., this evening. In the absence of President Berry, Vice-President Hutterly made an opening speech touching on the friendly relations now existing between the jewelers of the city, brought about through the efforts of the society, on the progress made during the period since its inauguration in June of last year and on the elimination of "cut-throat competition" during the recent holidays.

Matters pertaining to the regulation of the selling price of the lower grade of American watches in filled cases, regulation of price on certain repair work (cleaning, mainsprings, hairsprings, etc.), and the revision of the by-laws were given to various committees for investigation.

This being the opening meeting of the new year, the annual election of officers took place. By a unanimous vote of the members assembled, President C. E. Berry, First Vice-President A. O. Hutterly, Second Vice-President Charles A. Goldsmith and Treasurer A. D. Prince were re-elected. The name of E. A. Harris was put in nomination for re-election to office of secretary, but Mr. Harris declined to serve as his business prevented him from giving the attention he deemed due the society to the office of secretary, and J. H. Duehring was accordingly elected to fill that position.

Those present were A. O. Hutterly, C. A. Goldsmith, A. D. Prince, E. A. Harris, J. H. Duehring, J. Hansen, B. Greenberg, W. J. Kettler, C. A. Doubet, G. D. Parsons, O. D. Bestor, M. H. Fearnow, J. A. Korman, Wm. H. Orinje, J. R. Fearnow and S. Mitchell.

Mr. Mitchell and Mr. Korman were elected to membership in the society and the names of several others presented.

The outlook for the coming year appears to be very good and there is a probability of every jeweler in the District joining. The treasury shows a neat balance and, altogether, everything is entirely satisfactory.

W. H. Ellis, Muncie, and J. B. Hesselbrock, Liberty, Ind., File Petitions in Bankruptcy.

INDIANAPOLIS, Ind., Jan. 17.—Petitions in voluntary bankruptcy have been filed in the Federal Court here by Walter H. Ellis, Muncie, and John B. Hesselbrock, Liberty, both well known to the Indiana jewelry trade.

Ellis states that his assets are $2,077 and his liabilities $2,606, the former consisting of cash in bank, $7.75; jewelry stock, $2,000; wearing apparrel $50, and tools, $20. He claims $600 exemption.

Among his creditors are: J. De Mariano & Co., $268; Vandervoort Bros. & Balch, $123; Lindenberg, Strauss & Co., $827; Niagara Ring Mfg. Co., $141; Queen City Ring Mfg. Co., $100; Theo. Yankauer & Co., $334; Derby Silver Co., $169.

Hesselbrock, who also conducted a music store in connection with his jewelry business, has assets amounting to $212 and liabilities of $3,287. His assets include stock, $2,000; clothing, $25; fixtures, $100, and he claims $600 exemption.

His creditors include: L. Gutman & Sons, $267; Joseph Mehmert, $275; Queen City Ring Co., $173; Richter & Phillips, $840; Krell Piano Co., $820; E. & J. Swigart Co., $112; M. Schwab Jewelry Co., $110; R. Wurlitzer & Co., $117.

San Francisco Jeweler Disappears, Leaving Large Indebtedness Unsatisfied.

SAN FRANCISCO, Cal., Jan. 12.—A number of prominent wholesalers in San Francisco are eager to know the whereabouts of Lucien Deutsch, who has disappeared, owing over $5,000 to members of the Jewelers Board of Trade alone, besides considerable amounts to merchants outside the board. Detectives are now busy searching for clews, but it has not been decided whether the missing man has become the victim of some of the hold-up men who have been active here of late, or whether he has left of his own volition.

Deutsch is accustomed to carry with him large quantities of money and valuable gems, and may have been made away with. He had an office at 166 Geary St., where he worked in partnership with Albert P. Rothkolph, a manufacturing jeweler, but Rothkolph is as much puzzled as the others in regard to the disappearance of his partner.

Creditors File Bankruptcy Petition Against J. W. Tufts & Son, Loveland, O., Who Recently Assigned.

CINCINNATI, O., Jan. 12.—An involuntary petition in bankruptcy was filed to-day in the United States Court against J. W. Tufts & Son, retail jewelers at Loveland, O., who filed a deed of assignment in the Insolvency Court of this city Jan. 7. Charles Wiegel was then named as assignee. According to the statement which was then given out, the assets amounted to $2,400 and the liabilities to $1,800. Poor business is said to be the cause of the failure.

Among the petitioners in the present proceedings are the First National Bank of Loveland, with a claim of $600. The creditors want the case handled by the Federal Court.

J. W. Tufts had been located in Loveland since 1905, but prior to that time he was in business at Mainville, O., for several years. The creditors are practically all in this city and it is possible that an arrangement may be made by which they can continue.

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 15, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$414,127.83
Gold bars paid depositors	81,572.46
Total	$495,700.29

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 10	$107,118.97
" 11	72,670.51
" 12	47,016.71
" 13	85,276.42
" 14	67,958.49
" 15	36,086.73
Total	$414,127.83

Guy T. Cook, Hugo, Okla., has moved to Ft. Towson, Okla.

Death of John Hoagland.

Friends in the trade learned with regret late last week of the death of John Hoagland, the New York and western representative of the F. T. Pearce Co., Providence, R. I., with a New York office at 180 Broadway. He died Friday morning of heart failure at his home in East Orange, N. J. The funeral was held Sunday and interment was on Monday at Arlington, N. J.

Mr. Hoagland had been sick in all about 10 days, but nothing of a serious nature was feared. On Thursday of last week he wrote a letter to his employers, saying that he would be at the office the next day. He was about the house on that day and on Friday while sitting in a chair he suddenly fell over dead.

John Hoagland was born in New Jersey,



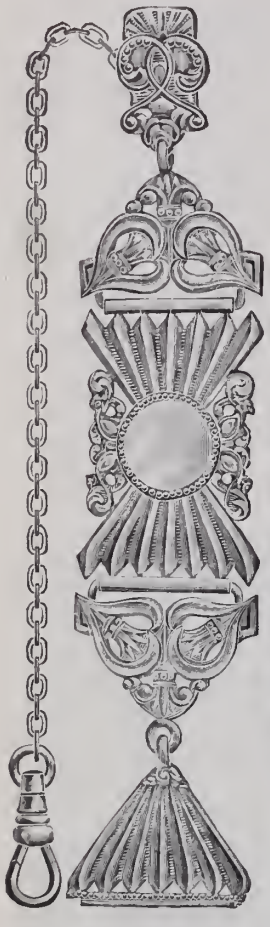
THE LATE JOHN HOAGLAND.

Feb. 25, 1851, where he spent his early life. He started in as a young man with the firm of Warren Spadone & Co., in their office at Broadway and Bond St,, New York. He was afterward connected with other firms until he formed a partnership with Mr. Pearce, under the firm name of Pearce & Hoagland. They opened a New York office at 20 Maiden Lane, July 27, 1887, with a factory at Providence, R. I., for the manufacture of gold pens and pencils. This firm was dissolved on March 1, 1888.

For a time Mr. Hoagland conducted business of his own, having offices with the old firm of W. H. Ball & Co., at 15 John St., and later at 14 John St., when the business was taken over by Kent & Woodland. He discontinued the business of his own and became an employe of the F. T. Pearce Co., and since then has been identified with that concern.

The Brotherhood of Traveling Jewelers sent a committee to attend the funeral Sunday and presented a floral token in testimony of their esteem, though he was not a member of this benevolent organization.

Deceased is survived by a widow and three daughters, his only son having died several years ago.



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Twenty-Seventh Annual Meeting of the Jewelers Security Alliance Held in New York.

The 27th annual meeting of the Jewelers Security Alliance was held in the office of the association in the Silversmiths' building, New York, Jan. 11. The meeting was called to order by President A. K. Sloan, who delivered his annual address as follows:

THE PRESIDENT'S ADDRESS.

To the Members of the Jewelers Security Alliance:

At this, our 27th annual meeting, I do not care to take up your time by any extended address but will content myself with expressing my great satisfaction that we have passed the 5,000 mark during my administration of the office of president and made some progress toward the next 1,000.

For many years we have looked forward to the time when we should have 5,000 names on our roll and have pressed forward toward this mark, though sometimes it has seemed as if we would never attain it.

I wish to congratulate you as well as myself upon the happy result secured during the present year and express the hope that our present rate of progress will continue unimpeded for many years to come. With the increase of members, there naturally is an increase of responsibility and work, which you will find described in the report of the executive committee, to which I hope every member will give earnest attention.

Chairman H. H. Butts, of the executive committee, then presented his annual report as follows:

EXECUTIVE COMMITTEE'S REPORT.

Mr. President and Members of the Jewelers' Security Alliance:

Your executive committee begs to submit its 27th annual report. During the past year we have held 11 regular meetings at which there have been 653 new members admitted, one reinstated, and 187 memberships were withdrawn or cancelled, making a net gain for the year of 467 and our total membership, Jan. 1, 1910, 5,163.

During 1909, 419 cases of burglary of all kinds were reported in the trade papers as against 460 last year. There also seems to have been less safe burglary, 24 cases only being reported, whereas there were 35 last year. There were 242 cases of petty burglary in which the stores were entered and goods stolen but no attempt was made to break into the safe, and there were 163 cases of window smashing, which is a little over one-third more than occurred last year. Of the 24 cases of safe burglary four were at the stores of our members, viz.:

(1) On Feb. 2, A. M. Greer, Iowa City, Ia., reported that the outer doors of his safe had been opened by burglars but no attempt had been made to open the inner doors which had a time lock and consequently nothing was stolen out of the safe. On investigation the fact was disclosed that he was in the habit of leaving the combination of the outer door only half turned, believing that the time lock would be sufficient to protect the contents of the safe, and the burglars, who were probably local boys, cut out a pane of glass in the rear window and manipulated the lock, but made no further attempt and stole only a few odd pieces of jewelry out of the show cases. From the footprints it was evident that they were only young boys and probably made no real attempt to enter the safe.

(2) M. L. Roberts, Pocatello, Idaho, reported on Oct. 8, that his safe had been burglarized and diamonds valued at about $10,000 stolen. The investigation showed that Mr. Roberts had closed his store about 12 o'clock and had gone home to lunch, leaving his goods in the show cases and the diamonds in the safe, and only made a half turn of the combination. While he was absent, sneak thieves, who had undoubtedly observed the fact that he was in the habit of closing the store at noontime, disguised themselves as painters with overalls and, carrying paint-pails and a painter's ladder, went around to the rear of the store and climbed in through the transom. They then manipulated the lock of the safe and opened it, taking out the drawers containing diamonds and jewelry, which they carried into a rear room and emptied and then left the store by a rear door. On Mr. Roberts' return from lunch he noticed that several trays were missing from the show cases and, being alarmed, went to the safe and found that it was fully locked and not as he left it. He then went to the back room and found empty drawers and trays and afterwards opened the safe and found that the diamonds had been taken. We have done a good deal of work on this case and think we have identified the thieves, but have not been able to arrest them yet nor have any of the goods been recovered.

(3) H. S. Bailey, San Francisco, Cal., reported on Oct 23 that his office had been broken into and an attempt made to burglarize the safe, the knob of the combination having been broken off with a hammer and a blowpipe from one of the workbenches made into a tool with which the burglar tried to move the dials of the combination so as to open it, but was probably frightened away before he could succeed in doing so. He stole about $150 worth of repairs and old gold and evidently was acquainted with the place and with the business as he took articles which no one outside of the trade would have known were valuable, such as the contents of crucibles, etc. The investigation pointed very strongly to a jeweler who had worked for Mr. Bailey for a time and who bore a bad reputation, having been arrested several times for stealing, but though every effort has been made to locate him we have not yet been able to secure his arrest.

(4) E. A. Merriman, Joliet, Ill., reported on Dec. 1 that while his store was closed at lunch time someone had entered with a false key or had picked the lock and had pried out the strong box of the safe with a jimmy, the outer doors having been left unlocked, and carried it away with the contents, consisting mostly of diamond jewelry and a small amount of cash. As in the Pocatello case, this store had evidently been watched by expert thieves, and the fact that it was usually closed at lunchtime noted. It was remembered that two suspicious persons had been in the store not long before and had examined goods without purchasing and were probably the persons who committed this robbery. The strong box was found in the outskirts of Chicago emptied of its contents. One arrest has been made in this case and we are hopeful of securing others and through them of recovering some of the missing property.

We cannot too strongly emphasize the *extreme imprudence* of the practice, which is apparently quite common among jewelers, of closing the store temporarily during the day to go to lunch or to do some errand, leaving a large part of the stock displayed in the show cases and only partly locking the combination of the safe. *This is a direct invitation to thieves* to commit a crime which is liable to result in a very heavy loss and it is extremely difficult to identify or capture them if a robbery is committed under such circumstances. In every town there are thieves who are constantly on the watch for opportunities of this character and every jeweler is under observation by them, his habits are noted, and advantage is sure to be taken of any practice such as the above which leaves the way open for a robbery to be committed with ease and with small danger of detection and punishment.

The safe burglary of W. S. Mills, Fillmore, N. Y., which was mentioned in our last annual report, has been brought to a successful conclusion. This has been one of the most difficult cases we have ever had to work upon and, although the loss was only about $2,500, we were obliged to spend several times the amount to secure the conviction of John Mack, alias "Michigan Shorty," who was sentenced to five years and $1,000 fine; Frank Howell, alias the "Hoosier Kid," who received six years; Gregory Strassner, alias "Drake," who received six years. One other yegg burglar, Robert St. Clair, alias the "Aged Kid," was tried for this crime but was acquitted for lack of evidence.

The alliance was able through confidential information to prevent a robbery of the store of E. A. Cunliffe, Springfield, Mass., last October. On receipt of this information by the Pinkertons it was immediately communicated to the chief of police at Springfield. When two well-known safe burglars and old-time thieves arrived for the express purpose of burglarizing this store they became frightened by the conspicuous activity of the local police; they were shadowed from the moment they arrived until arrested. For carrying dynamite, glycerine and burglars' tools one "Gus Palmer" has been sentenced to eight years. There not being evidence sufficient to convict "Sheedy," his pal, he was discharged, but immediately re-arrested on a warrant for another burglary in the same State. August Palmer, who received this sentence, is a brother of Herman Palmer, who is already "doing time" for burglarizing the store of a member, B. Eypel, of Long Island City, N. Y.

Our Bulletin No. 11, which was sent out just before the holiday season, is a regular encyclopedia of information regarding the methods used by window-smashers, sneak thieves and criminals of all kinds, with advice as to the best means of prevention against their attacks, and we feel is one of the greatest benefits which we can give our members because their principal danger is in these directions; the losses through window smashers and sneak thieves being far greater and more numerous than through burglary.

Of the 242 cases of petty burglary, 32 were at the stores of our members, and in each of the cases we offered the reward of $100 for the arrest and conviction of the thieves, and in eight of the 32 convictions were secured and the culprits punished, and some or all of the goods recovered.

Of the 163 cases of window smashing, 66 were at the stores of our members and, through the offer of the reward, in 22 cases the thieves were arrested and a large part of the stolen property recovered.

Thirty-two rewards have been paid during the year; * * * $9,500 has been paid out in rewards since the offer was first made, and has been a good investment, nearly 200 robbers having been put behind the bars and a large amount of property recovered. We have a number of letters from members stating their opinion that no results would have been attained in their cases without the offer of the reward, as the thieves were ferreted out and the goods recovered by private parties, many of the small towns where our members are located having no regular police force.

There has been a large increase in the work of the executive committee during the past year, many of the members calling upon us for information and advice in cases which do not come directly under our protection, but in which we were able to give them valuable assistance; there being 42 requests of that nature in addition to the 98 cases of window smashing and petty burglary. During the past year also we received a total of 950 reports from the Pinkerton Detective Agency upon matters which were referred to them for information and advice in connection with the alliance work.

The report of the treasurer showed the organization to be in an excellent condition, all bills having been paid and a substantial balance remaining in the treasury. Reporting for the auditing committee, Henry Untermeyer and Edward S. Smith certified that they had examined the books and vouchers and found the same correct in every particular.

The meeting then proceeded to the election of officers, and the following were chosen by a unanimous vote: President, A. K. Sloan; first vice-president, H. H. Butts; second vice-president, Charles F. Wood; third vice-president, C. C. Champenois; treasurer, Bernard Karsch; members of the executive committee for two years, Henry Abbott, J. Warren Alford and Leopold Stern.

The president reappointed Messrs. Untermeyer and Smith as the auditing committee for the ensuing year.

A vote of thanks to the trade papers for their liberality in publishing articles during the year regarding the work of the Alliance was passed and the meeting then adjourned.

A meeting of the executive committee was held at the close of the annual meeting, at which Mr. Butts was re-elected chairman

and the following new members were admitted:

T. Brenner, Kansas City, Mo.; J. W. Jordan, Dunn, N. C.; Lee Probst and Louis Spiro, Clarksburg, W. Va.; Louis F. Stock, Kennewick, Wash.; H. J. Crook & Co., Madison, Wis.; Fred'k Koehler, Long Island City, N. Y.; E. W. Howard & Co., Beloit, Wis.; O. K. Glimme, Madison, Wis.; J. E. Von Wald, Baraboo, Wis.; B. D. Nuitz, Baltimore, Md.; J. D. Sallade, Norristown, Pa.; E. R. Vermeer, Paterson, N. J.; A. M. Warner, Stamford, N. Y.; F. M. Bryan, Ulysses, Nebr.; J. C. Thompson, Lake Charles, La.; H. Gerlach & Son, Passaic, N. J.; S. S. Bettman, Bremerton, Wash.; B. Meves & Son, Oakland, Cal.; R. P. Rasmussen & Co., Racine, Wis.; Scofield & Wetzel, Norfolk, Nebr.; V. J. Pekor, Columbus, Ga.; F. E. Sandwall, Omaha, Nebr.; Mrs. E. Elliott, Paterson, N. J.; A. M. Mason, Cambridge, Ia.; Chas. H Bent, New York; Frank L Davis, Thos. F. Galligan and J. M. Keller, Philadelphia, Pa.; Albert Roberts, Trenton, N. J.; Sterling Silver Mfg. Co., Providence, R. I.; W. O. Barnes, Alliance, Nebr.; H. M. Brennecke, Nasbville, Tenn.; George Du Commen, Watsonville, Cal.; J. E. Felker, Callaway, Nebr.; M. Hammerslough, Anaconda, Mont.; L. A. Van Ness and George Durner, Milwaukee, Wis.; Olav M. Coll, Minneapolis, Minn.; John Harris, Trenton, N. J.; George H. Johantgen, Minneapolis, Minn.; Charles J. Vlach, Wahoo, Nebr.; Ed. Jensen, Chicago; Karl Weidel, Trenton, N. J.; J. E. Daly Drug & Jewelry Co., Grand Rapids, Wis.; Max Boas, Bridgeport, Conn.; L. C. Stoll & Co., McCook, Nebr.; D. Schwartz, Washington, D. C.; Kraft Optical Co., New York; McEwan & Ramsey, Fond du Lac, Wis.; J. W. Pitkin, Grafton, O.; J. Cheren, Passaic, N. J.; W. G. Coxeter, Hartford, Conn.; Hermann Lücke, A. B. F. Kinney & Co. and Joseph Lajoie, Worcester, Mass.; J. D. Kingsberg and Chris. Kuenzel, Springfield, Mass.; I. Longfin Co., Cleveland, O.; Whitley Jewelry Co., Los Angeles, Cal.; Pequegnat Jewelry Co., Riverside, Cal.; Romme & McDermand, Sheffield, Ill.; Lippitt Bros., Cooperstown, N. Y.; Harper Specialty Co., Delhi, N. Y.; A. L. Brown, New York.

The following rewards were ordered paid:

No. 96.—To Patrolman C. A. Smith, Topeka, Kans., for the arrest and conviction of Tom Smith, who broke into the store of C. A. Wolf through a rear door on Sept. 20 and stole watches and jewelry to the amount of about $500. The thief was heard by a doctor living above the store, who called the police by telephone, but the burglar took alarm before they arrived and disappeared down a dark alley, the electric lights of which he had cut out. The night patrolmen on their "beats" were all notified by telephone to watch for suspicious persons, and Patrolman Smith discovered the thief at the Union Pacific station with a package containing the property. During his stay in jail awaiting trial a number of saws were passed to him by some outsider, and he had nearly sawed his way out when he was discovered and was removed to another cell. On conviction he was sentenced to the penitentiary at Lansing, Kans., for an indeterminate period.

No. 97.—To Officer Edgar Boulton, Camden, N. J., for the arrest and conviction of Edward Madden, who smashed the window in the store of L. M. Nelson and stole jewelry and silverware amounting to about $50. The patrolman, who was in plain clothes at the time, noticed the thief acting suspiciously near the jewelry store of F. B. Wallen and followed him to the store of E. A. Langendorf, where he looked at diamond scarf-pins and, snatching two out of the tray, bolted out of the door. The patrolman took up the chase at once and, after firing two shots, brought the thief to a halt and recovered the property. On conviction he was sentenced to three years at hard labor in the State prison. The goods which were stolen from Mr. Nelson were recovered in a Philadelphia pawnshop where a loan of $1.50 had been secured on them.

No. 98.—To Detective Charles Stricker, Hamilton, O., for the arrest and conviction of Ross Barnhardt, who broke the glass in the front door of L. A. Boli's jewelry store on July 18, and stole watches and jewelry of the value of about $100. This being a first offense and the culprit being under age, he was sentenced to the Ohio State Reformatory under a plea of guilty, claiming that he was intoxicated at the time. Nearly all of the property was recovered, the thief only realizing 50 cents in money, having given away most of the articles to companions who returned them to the owner.

Jewelers Elected as Officers of National and State Banks in New York, Newark and Providence.

Annual elections were held, last week, by the national and State banks in New York. In the banks which have the bulk of the wholesale jewelers in New York there are few changes. Following were the results of some of the elections:

Chatham National Bank.—George M. Hard was re-elected president and Frank J. Heaney and Charles H. Imhoff, vice-presidents. The other directors are: John H. Washburn, Sanford H. Steele, Frank R. Lawrence, Daniel J. Carroll, John D. Vermeule, Henry F. Shoemaker, William B. Conrad, Franklin S. Jerome, Samuel Weil, Lewis Coon, O. G. Fessenden.

Mercantile National Bank.—Willis G. Nash, president; Miles M. O'Brien, vice-president; William Skinner, vice-president; William H. Taylor, vice-president; Emil Klein, cashier. Directors—Robert L. Beeckman, William F. Carlton, Robert C. Clowry, William Nelson Cromwell, L. H. Cutter, Edwin Gould, Harold A. Hatch, Edward T. Jeffery, Willis G. Nash, Benjamin Nicoll, Miles M. O'Brien, Charles E. Perkins, Abram J. Prager, Dick S. Ramsay, William Skinner, William H. Taylor, Arthur J. Trussell, Warner Van Norden.

Liberty National Bank.—Frederick B. Schenck, president; Daniel G. Reid, vice-president; Zoheth S. Freeman, vice-president; Charles W. Riecks, vice-president and cashier; Frederick P. McGlynn, assistant cashier; Henry S. Bartow, assistant cashier; Henry P. Davison, chairman executive committee. Directors—Geo. F. Baker, Arthur F. Luke, Henry C. Tinker, J. Rogers Maxwell, D. G. Reid, E. C. Converse, Francis L. Hine, T. A. Gillespie, Charles H. Stout, Charles A. Moore, Henry P. Davison, Charles H. Warren, Frederick G. Bourne, Ambrose Monell, Frederick B. Schenck.

Nassau Bank.—Edward Earl, president; James C. Bell, vice-president; John Munro, vice-president; W. B. Noble, cashier. Directors—James C. Bell, Samuel R. Weed, Henry C. Miller, John Munro, Harry Bronner, Richard Young, Edward Earl.

Market and Fulton National Bank.—Alexander Gilbert, president; Robert A. Parker, vice-president; Thomas J. Stevens, cashier; John H. Carr, assistant cashier. Directors—George M. Olcott, John T. Willets, Alexander Gilbert, W. Irving Clark, Frederick W. Devoe, Edward J. Hall, Joseph C. Baldwin, Thomas B. Kent, Alden S. Swan, Leopold Stern, Samuel W. Fairchild, James W. Lane, Philander R. Jennings, Aaron J. Bach, William C. Demorest, Robert A. Parker, Frederick B. Fiske, Frank M. Smith.

In other banks the new board of directors include the following men identified with the jewelry trade:

Merchants' National Bank.—Edward Holbrook, of the Gorham Co.

Mount Morris Bank.—Francis R. Appleton, of Robbins & Appleton.

Irving National Bank.—Lee Kohns, of L. Strauss & Sons.

Guardian Trust Co.—A. K. Sloan, of Sloan & Co.

National Park Bank.—Francis R. Appleton, of Robbins & Appleton.

Aetna National Bank.—William S. Pitcairn; H. Endemann, of Endemann & Churchill.

Manhattan Trust Co.—Francis R. Appleton, of Robbins & Appleton.

Bronx National Bank.—Louis Castagnetta, of I. Castagnetta & Son.

In Newark, N. J., the following are members of the new boards of directors:

Union National Bank.—Julius A. Lebkuecher, of Krementz & Co.; Theodore M. Woodland, of Jones & Woodland Co.

Merchants' National Bank.—Harry Durand, of Durand & Co.; Joseph M. Riker, of Riker Bros.

National State Bank.—Charles C. Champenois, of Champenois & Co.

Newark Trust Co.—Henry Allsopp, of Allsopp Bros.

First National Bank of West Orange.—Theodore M. Woodland, of Jones & Woodland.

Essex National Bank of Montclair.—Joseph M. Riker, of Riker Bros.

PROVIDENCE, R. I., Jan. 15.—The activities of the men connected with the manufacturing jewelery industry is well illustrated by the number who were, during the past week, elected to the directorates of the various national banks of this city that held their annual elections. There are a number of other banks in this city, in which jewelers are directors, that have not yet held their annual elections for this year. The list for this year so far includes:

Phenix National Bank—Charles Briggs.

United National Bank—William A. Copeland, Josiah W. Crooker, Everett I. Rogers and Arthur W. Claflin.

National Exchange Bank—Walter Callender, Samuel M. Einstein, Attleboro; Arthur Henius, Arthur W. Dennis, Clarence L. Watson, Attleboro; Theodore W. Foster and Joseph L. Sweet, Attleboro.

National Bank of Commerce—Dutee Wilcox.

Merchants' National Bank—Lucian Sharpe.

Providence National Bank—Henry D. Sharpe.

Atlantic National Bank—Robert E. Budlong and Henry W. Harvey.

Westminster Bank—Frederick A. Ballou.

Rhode Island Safe Deposit Co.—Josiah W. Crooker.

At the Gorham Mfg. Co. a savings bank is conducted for the benefit of the employes of that corporation. It is operated entirely by officers who are elected by the men. The annual meeting was held, the past week, at which the following were elected: President, John S. Holbrook; vice-president, Frederick C. Lawton; treasurer and clerk, Henry V. Gardiner; board of trustees, John S. Holbrook, Frederick C. Lawton, William E. Keyes, John F. P. Lawton, E. Frank Aldrich, Joseph Baker, Jr., Ambrose R. Peck, Christopher Webster, E. Walter Crocker, George H. Sherman; board of investment, John S. Holbrook, Frederick C. Lawton, John F. P. Lawton, Ambrose R. Peck, Christopher Webster and Joseph Baker, Jr.

The business of the late Harvey E. Rice, Shortsville, N. Y., has been sold to D. D. Bottrun.

Executive Committee of the A. N. R. J. A. Meets in Detroit and Sets Date of Annual Convention as July 26-29.

Detroit, Mich., Jan. 17. The 1910 convention of the American National Retail Jewelers' Association will be held in the Hotel Cadillac, Detroit, July 26, 27, 28 and 29 next. That decision was reached at the meeting of the national executive committee in the Hotel Tuller, Saturday. These dates are not the ones originally fixed upon, and it is necessary to make a slight change in the charter of the association in connection with the date, the time in which national conventions have been held heretofore having been the first week of August. This alteration was decided upon as best by President J. P. Archibald and his associates after looking over the situation.

Inasmuch as Michigan is, to a large extent, the home of the association idea in both the retail and wholesale jewelry lines, the local members of the trade will spare no pains to make this convention a memorable one. Both wholesalers and retailers of Detroit have pledged themselves to cooperate in every way with the national executive committee, and there has been complete harmony on the outline plan for the convention.

To centralize the work, the Detroit Retail Jewelers' Club was formed at a meeting in the Hotel Tuller, Saturday evening. This organization will consult and act with the Michigan Retail Jewelers' Association and the Detroit Jewelers' Board of Trade in all matters. Practically the whole retail jewelry trade of Detroit has been canvassed with regard to the new club, and no merchant has yet declined to join it.

An excellent set of officers was chosen at the initial meeting. They are: President, Charles W. Warren, of Charles W. Warren & Co.; vice-president, John Kay, of John Kay & Co.; secretary, Robert Traub, of Traub Bros. & Co.; treasurer, Hugh Connolly. Another meeting will be held Thursday evening of this week.

The executive committee of the American National Retail Jewelers' Association met in the Hotel Tuller, Friday, Jan. 14. There were present President J. P. Archibald, Blairsville, Pa.; Secretary Claude Wheeler, Columbia, Mo.; Joseph Mazer, McAlester, Okla.; T. L. Coombs, Omaha, Neb., and A. B. Hull, Belding, Mich. The first session was held for the purpose of going over the resolutions adopted at the Omaha convention and considering progress along various lines.

Friday afternoon Secretary A. E. Charlesworth, of the Detroit Jewelers' Board of Trade, met the executive committee and the various places mentioned for holding the convention were visited. These included the Hotel Pontchartrain, Harmonie Hall and other places. It was finally decided that the Hotel Cadillac promised the best facilities for convention hall and also for exhibition purposes.

Friday evening the members of the national executive committee met with the Board of Trade at a dinner in the Griswold House. President Frank Kennedy of the Board of Trade presided. Among those who spoke were all the representatives of the retailers and Thomas Comerford, A. E. Charlesworth, George Johnston, W. C. Noack, Charles A. Berkey, Frederick A. Drexel and Frank Kunz, of Detroit.

The meeting of retailers was held at 9.30 Saturday evening. Owing to the evening only a portion of those who had expressed their intention of joining the new club could be present, but the attendance was nevertheless a good one. It had been made a condition precedent to the holding of the convention that a local association be formed, there having been no organization of Detroit retailers heretofore, although a number of Detroit merchants are affiliated with the Michigan Retail Jewelers' Association. There had been much discussion of the formation of such a body, however, and it needed only the impetus of the coming convention to focus this movement and complete the organization.

Northwestern Jewelry Jobbers' Association Hold Meeting in Minneapolis, Minn.

Minneapolis, Minn., Jan. 12.—The Northwestern Jewelry Jobbers' Association held a get-together meeting at the parlors of the Commercial Club recently in the new Radisson Hotel here. Nearly all the wholesale houses of the Twin Cities were represented by both proprietors and their salesmen. There were at the table about 40 persons. After the banquet had been disposed of, S. H. Clausin, Minneapolis, president of the association, introduced H. H. Bigelow, of the firm of Brown & Bigelow, St. Paul, well known for their extensive art calendars and other work.

Mr. Bigelow has made the art of salesmanship a study, and his talk was along the line of salesmanship and the essential requirements for success in that line. Mr. Bigelow declared that scientific cost accounting was a first essential in successful business, and was very essential in a large business. Too many look upon volume rather than profit. A one-price business is also essential, he declared, and absolute honesty must be the rule in business. It cannot be so and two prices charged. It is to be remembered that in conducting a business it is building for the future as well as for the single transaction. Salesmanship rests upon education, for one cannot know too much about his business. Yet one must also get away from the details, and not hold too close to the grindstone. He paid attention to the competitor and declared that the prosperous business man sought to benefit and educate his competitor, and make him a good competitor. There are no such things as trade secrets, he held, and the thing to do is to elevate trade in general. Encourage the competitor to better things.

Make uniform profits if possible. Figure out how much should be made and then adhere to the policy. Department stores succeed because they have a system and work it. The reason why they can make money is because they can turn their capital repeatedly; in some cases six, eight, 10, and even as many as 24 times a year. He also spoke a good word for the unity of the Twin Cities, rather than for the two separate cities, and urged the wholesalers to work for the upbuilding of the Twin Cities and to divert business to competitors in these cities rather than suffer it to go to other cities. He declared that he was convinced that salesmen were made, not born, and that they were made through their own efforts to progress and improve.

The essential person to make a man a salesman is himself. Salesmanship is not a side line to wine, women and song. Why salesmen fail to sell often is because of a lack of desire to sell, a lack of fixed purpose. A prime requisite is a complete knowledge of the business. Pleasant family relations are also essential, and many a salesman has failed, of whom it was afterwards learned that his family relations were unpleasant. Good health is another requisite. Enthusiasm is a necessity, and a belief in the goods and in the house. He declared that he could tell from the talk of a salesman soliciting him whether he was a one-price salesman and if he really believed in his own goods. He urged them to forget the competitor and decline to talk about him.

Think only of the goods handled; do not discuss the competitor or his line. Be honest with the customer. Be honest with the house. Tell the house the troubles. Be honest in the expense account. Be a part of the house. Don't hate anyone if you want to be "Class A" salesmen. Think well of the competitor or forget him. Guard the finances, and do not spend too freely. No man can work all the time if he is spending some of the time each week around a hotel waiting for money. He urged the salesmen present to go over the work of the day at the close and count over where a failure had been made and a sale not sold, and seek the cause. Ask if the next man will sell that man who got away and, if so, how will he do it and where will he improve on the one who failed.

Mr. Bigelow's speech was freely applauded and his references to expense accounts provoked much laughter.

President Clausin addressed the travelers in closing, urging them to hold the trade of the great Northwest for the Twin Cities of the Northwest, and not to allow it to go elsewhere. He estimated that the jobbing houses of the Twin Cities carry stocks of $800,000 to $1,000,000 and have sales of over $2,000,000. He urged the men to push their work through the year 1910, so that at the end of the year they could come in with a better total than ever before, and have the head of the house meet them with a suggestion for a raise in salary.

The salesmen of the South Bend Watch Co., numbering 25, have been in the factory office since Dec. 27, attending their salesmen's school of instruction, which continued until Dec. 8. In addition to the regular instruction as to goods, etc., they are instructed along the line of salesmanship, and the consulting superintendent, C. T. Higginbotham, addressed them upon subjects covering the technical side of the business. The South Bend Watch Co. did not have its usual vacation this year, for the factory only closed for the few days taking in Christmas and New Year's, and began with a full force and on full time, six days a week, on Jan. 3.

By-Laws Adopted for the Southern Jewelry Travelers' Association.

The executive committee of the Southern Jewelry Travelers' Association, which, as told in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was formed at a banquet held in New York, Jan. 10, at the Cafe Martin, met Saturday and perfected all details for a permanent organization. The members of the committee who attended were Louis Bernheim, Charles Steiner, Morris Lissauer, Edward Childs, William Kinscherf, Jr., and A. J. Winter. By-laws were adopted and it was decided that the constitution of the organization should be submitted to the members at large at the meeting which will be held in New York in April. Plans were also started for a Summer outing. The by-laws will be printed and sent to each member and also to prospective members.

All travelers for jewelry houses who now or in the past have covered the territory south of the Mason-Dixon line are eligible to membership, and those desiring to join should send their application to the secretary, William Kinscherf, Jr., 63 Maiden Lane.

As noted last week, the officers of the association elected at the banquet at the first meeting are A. E. J. Winters, president; Morris Lissauer, vice-president, and William Kinscherf, Jr., secretary and treasurer. The directors are Louis Bernheim, Arthur Rosenberg, Charles Steiner, Edward Childs, Joseph Finley and Richard A. Hunken.

Death of William W. Jackson.

SPRINGFIELD, O., Jan. 15.—William W. Jackson, for 16 years associated with Chase Hofman Co., of this city, and its predecessors, and well and favorably known throughout the trade, died Thursday in this city very suddenly, and the news of his death has proved a great shock to his friends. The remains were taken to Seymour, Ind., the home of his parents, where the interment took place.

Mr. Jackson, who was over 40 years old, had long been associated with the jewelry trade, and was very prominent in fraternal circles. His firm, the Chase Hofman Co., of which he was vice-president, was organized under the Ohio laws in April of last year and succeeded to the Arcade Jewelry Store, owned by Mrs. A. P. Hofman, wife of Chas. Hofman. His associates in the company were Chase Hofman, the president of the concern, and Mrs. Hofman, the treasurer.

The funeral services were conducted by the Elks and Knights of Pythias.

Involuntary Bankruptcy Proceedings Against Cooperman & Springer, New York.

An involuntary petition in bankruptcy was filed Monday in the United States District Court, New York, against Bernhard Cooperman and Philip Springer, who compose the firm of Cooperman & Springer, jewelers, at 124 Hester St., New York, by these creditors: Rosenthal & Kaplan, $625; I. Abramson, $259, and Louis Manheimer & Co., $174. According to Herman Oppenheimer, attorney for the creditors, the liabilities are from $60,000 to $70,000. The assets consist of stock of jewelry and diamonds estimated at $10,000; accounts, $4,000, and equity in real estate. They have two tenements, valued at $89,000. These are mortgaged for $65,000.

Mr. Cooperman came to this country about 22 years ago, and for a long time was in the employ of his uncle, Geo. Cooperman. Finally he started for himself, selling private trade from his home on 2d St. Mr. Springer has been in this country 27 years. He was for eight years in the auction business, and in 1899 formed a partnership with Mr. Cooperman under the present style.

The partnership which existed between George H. Cross and William E. Cross, under the style of the Cross Optical and Jewelry Co., Chester, Pa., was dissolved recently by mutual consen, George H. Cross retiring. The business will be continued at the old stand, 618 Edgmont Ave., by William E. Cross as proprietor, under the style of the Cross Co., and he will liquidate for the old firm, assuming obligations and receiving all acounts due.

Annual Dinner of the Cincinnati Wholesale Jewelers and Manufacturers' Association.

CINCINNATI, O., Jan. 12.—The annual dinner of the Cincinnati Wholesale Jewelers and Manufacturers' Association which, as noted in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, was held Jan. 8 was one of the most interesting and enjoyable gatherings which the members have attended, and the affair is still talked of in the trade. The success of the occasion was due in great part to the ability of Mr. Gutman, chairman of the committee of arrangements.

The dinner, which was a distinctly informal affair, was held at Widemann's Rathskeller, at Newport, Ky., and every effort was made to do away with every element of stiffness and conventionality, including the customary evening clothes. As each member appeared he was handed a white cap and apron. In all, about 120 members and guests attended, and when these had been seated an orchestra screened behind a bank of ferns began discoursing popular music.

The menu was distinctly Teutonic, as was the liquid refreshment, and the diners showed their appreciation of the selection by doing ample justice to the viands. A picture show helped to pass away the hours pleasantly, and the diners all went home vowing they had "the time of their lives."



SOUTHERN JEWELRY TRAVELERS WHO ATTENDED BANQUET IN NEW YORK AND ORGANIZED A PERMANENT ASSOCIATION.

Fiegelman & Fishbone, Pittston, Pa., Go Into Bankruptcy.

PITTSTON, Pa., Jan. 17.—A voluntary petition in bankruptcy has been filed by Abram Fiegelman and Jacob Fishbone, who conducted a jewelry store here under the style of Miner's Jewelry Co., at 105 N. Main St. According to the schedules which accompany the petition, the assets are about $100 and the liabilities are in the vicinity of $1,500.

Fiegelman & Fishbone have been in business here about a year and a half, and formerly worked for J. Freed, of this town.

General Appraisers Decide Novel Point Under the Watch Tariff.

Importers failed Saturday in a protest before the Board of United States General Appraisers to have the duty assessed by the Collector of Customs taken off certain watch cases. The importation in this case consisted of watches as well as the watch movements. Duty was assessed separately on the movements and case under the tariff act of 1897. The watch cases and the movements had at different times, according to the testimony of the importers, been exported separately. After exportation the movements were set in the cases and a dial and hands were added to each case so as to complete the watches. The importers limited their protest to the cases, claiming that the cases should be entitled to free entry as "manufactures of the United States returned after having been exported without having been advanced in value or improved in condition by any process of manufacture or other means." In overruling the protest General Appraiser Somerville stated:

While it is true that the watch cases, which constitute only a part of the importation, have undergone no change since being exported, as to value, they certainly have been changed in condition by having the movements set in them so as to make them complete watches. The tariff act only authorizes the separation of the watch movements and the watch cases for dutiable purposes. It does not render the importation one comprising only the watch cases, nor would the abandonment of the claim made by the importers as to the movements operate to have any such effect. The importation is still one of entire watches, and when the claim is made of free entry under said Par. 483 the importation is to be treated as an entirety, not in fractional parts. The addition of the dial and hands to the watches unquestionably increases their value, and these watches, moreover, are not in the same condition that they were in when exported.

Burglars Open Safe in the Store of New Haven Jeweler and Escape with $2,000 Worth of Stock.

New Haven, Conn., Jan. 15.—Burglars entered the retail jewelry and pawn brokerage establishment of B. Sarason, 108 George St., this city, last night, and stole about $2,000 worth of rings, watches, chains and other stock. A large amount of diamonds and about $1,000 worth of jewelry was overlooked by the burglars. A hole large enough to admit a man's head was bored through the back of the safe. The hole was made directly behind the small box, which contained articles worth $4,000. The thieves, after smashing the box, took out the loot. The diamonds and cash were in small envelopes, which had been placed in drawers that were undisturbed. Nothing was stolen from any part of the store, although the show cases contained considerable stock.

Entrance to the store was gained by breaking a lock on the rear door which faces on Meadow St. The proprietor, upon coming to the store, found a bag filled with burglars' tools, including three large crowbar jimmies, each about two and one-half feet long. On one end of these were two tongues in the shape of a can-opener, while the other end was very sharp. Each jimmy weighed about 15 pounds. The safe is located on the side of the store that faces State St. and stood in all ell with the back about three feet from the wall of the ell and arranged in such a position that the burglars, when at work, were invisible to anyone who happened to pass the front door facing George St. They were protected from the rear by the wall of the building. It is believed that considerable hammering was done, but nevertheless the family above the store say they heard nothing.

Death of Charles J. Dodgshun.

Chicago, Jan. 17.—Charles J. Dodgshun, head of the Chicago branch of the Waterbury Clock Co., died suddenly at his home in this city, last evening. He had been head of the Chicago store of the Waterbury Co. for 20 years, and has been associated with the concern for 40 years, the first 20 of which was spent in New York.

The funeral will be held Tuesday afternoon.

Mr. Dodgshun was born in England. He was prominent in trade circles in Chicago, and was well known as a member of the Chicago Jewelers' Association, of which he had been an officer.

He is survived by a widow and two children.

A complete obituary of the deceased will appear in a later issue of the Jewelers' Circular-Weekly.

Death of Charles Pickslay.

Charles Pickslay, head of the retail jewelry house of Pickslay & Co., 233 Fifth Ave., New York, died suddenly at his home, 1304 Pacific St., Brooklyn, Monday morning of pneumonia. He was taken ill Tuesday of last week and his death came as a great surprise and shock to his friends, as he had been in good health previous to that time.

Charles Pickslay was the eldest son of the late William Morton and Susan Mehetable Pickslay. He was born in Sheffield, England, and would have been 63 years old March 1 next. He came to this country, and when 22 years of age started his career in the jewelry business as an employe of the old firm of Starr & Marcus, with whom he stayed 22 years.

In 1891 Mr. Pickslay started in business for himself with Alfred P. Hilton, under the style of Pickslay & Co., at Broadway and Bond St. In 1904 Mr. Hilton retired from the firm and Mr. Pickslay continued alone. The business has been located on Fifth Ave. for some years, first at 266 Fifth Ave. and for the last six years at 233 Fifth Ave.

Mr. Pickslay was much interested in church work and was a vestryman of St. Mark's Church, Brooklyn.

The funeral will be held to-day at 11 A. M. at St. Mark's Church. The interment will be in Greenwood Cemetery.

W. F. Stanton, Bridgeport, Conn., Files a Petition in Bankruptcy.

Bridgeport Conn., Jan. 13.—The trade here has been notified that W. F. Stanton, 1229 Main St., has filed a petition in bankruptcy. Mr. Stanton, before engaging in business for himself, was in the employ of the Button, Oliphant Co., and started on his own account about May 1, 1908.

He had a small amount of capital invested, but conducted an attractive store in which he carried a moderate amount of stock. He was always considered a capable business man.

Lapp & Flershem, Chicago, Reported to Have Gone Into Bankruptcy.

As The Jewelers' Circular-Weekly goes to press word comes from Chicago that Lapp & Flershem, one of the largest wholesale jewelry and jobbing houses of that city, at 156 Wabash Ave., have filed a voluntary petition in bankruptcy in the United States Court there.

The firm's liabilities are reported to be between $400,000 and $500,000 and the value of the assets is said to be about the same.

Full particulars of the firm's petition will appear in the next issue of The Jewelers' Circular-Weekly.

Paris Pearl Market.

Paris, Jan. 7.—The pearl market of this city in the last two months of the year was quiet compared with the month of October, but sales continued to be satisfactory, and regular business was done in all lines. A large public sale was held in the beginning of December, which was attended by a great many members of the trade, and practically all the stones went into the hands of legitimate dealers.

Prices continue firm, and altogether it is safe to say that the year closed in a most satisfactory way, while the prospects for the future are considered bright. No failures have been noticed in the trade for some time, and this is another element which goes to show that the market can be considered sound enough to support the largest transactions. The presence of a number of American buyers who arrived at the close of the year had a very encouraging and stimulating effect upon the trade.

Fine large pearls are always in great demand, and large quantities of small necklace pearls, averaging from one-half to one grain, have been sold constantly to all countries.

The colored stone houses report business fairly quiet except in the sapphire line, in which large stones of fine quality are continually asked for. G. K.

Rochester

E. Kirstein Son's Co. has won its suit against the Guarantee Optical Co., of New York, which it began some months ago on the ground that the defendants had substituted lenses of other concerns to customers who had asked for the Rochester company's product. The E. Kirstein Son's Co. asked for heavy damages for the substitution. It is said that other actions on similar lines are about to be begun.

Early Wednesday morning a policeman of the Fifth precinct found the front window of the jewelry and music store of George V. Popp, 428 Ames St., had been smashed. The officer aroused the proprietor, who lived in the rear, and an investigation disclosed about 75 lockets, watches, fobs, chains and musical instruments had been stolen. The missing property is valued at about $250. The matter was reported to the detective bureau and the police are looking for two men who had acted suspiciously while near the store a short time before the robbery occurred.

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The ZENITH watch has taken prizes at Expositions and Observatory Contests, and occupies a prominent position in the horological world. At the last Observatory Contest, held at the Observatory at Neuchatel (Switzerland), the ZENITH watch excelled all records made at that Observatory prior to January 1st, 1909.

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41ST ANNIVERSARY NUMBER

In accordance with its custom of many years THE JEWELERS' CIRCULAR-WEEKLY announces its 41st Anniversary Number which will be issued February 2, 1910.

These Anniversary Numbers, are anticipated and read and preserved by every jeweler as the one comprehensive source of information through which he acquaints himself with the new goods and designs offered for the Spring trade. They constitute a composite, condensed catalogue of nearly all that is desirable and the buyer has come to recognize that it is to his interest and profit to thoroughly peruse these special numbers before deciding on his Spring purchases, and is greatly influenced thereby.

Advertising space in this number should be reserved at once. Let us know NOW how much space you will desire. All copy for new, and changes for old advertisements must be received by January 25 to insure publication.

THE banquet season has again begun in the trade and various organizations among the wholesalers and retailers are going through their rounds of festivities; the dinners and conventions will now continue until some time in March. As noted last week, the Brotherhood of Traveling Jewelers and the Traveling Jewelers' Association started the ball rolling with their annual gatherings in New York, while a new organization named the Southern Jewelry Travelers' Association was founded at a banquet held Jan. 10, which was reported in full in the last issue of THE JEWELERS' CIRCULAR-WEEKLY. The Boston Jewelers' Club held a most enjoyable dinner, Jan. 11, the Jewelers' Safety Fund Society and the Jewelers' Security Alliance held their annual conventions Wednesday and Friday, respectively, while the electroplaters of the country held a "get together" dinner Saturday night at New York. The reports of the last four events appear in detail in this issue.

The Chicago Jewelers' Association held its banquet last night after THE JEWELERS' CIRCULAR-WEEKLY went to press, and the full report will appear in the next issue. In the same number will appear a report of the great social event in the trade of New York, the ninth annual dinner of the Jewelers' 24-Karat Club, which will be held to-morrow night, and one of the banquet of the 14-Karat Club, which will be held Jan. 22. The Philadelphia Jewelers' Club banquet is to be held in the middle of February, and the mid-Winter banquet of the New England Manufacturing Jewelers' and Silversmiths' Association, owing to the fact that President Taft is to be their guest of honor, has been postponed for the President's convenience until March 21.

The Time to Push Fine Lines.

IT seems to be the opinion of many enterprising retail jewelers, as well as a number of the prominent officers of the State and National associations, that it is time that retail jewelers generally begin to appreciate the fact that they have not pushed the sale of high-priced lines to the extent that they should in the past, and that beginning with this year, which probably will be a very good one from the jewelers' standpoint, merchants in this industry should lose no opportunity to advance the sale of the finest and most expensive lines which they carry. It is an important point for the retailer to consider, and no doubt will be emphasized continually at the various meetings of the local, State and National societies.

As the president of one of the prominent associations has pointed out, the jeweler never insults a customer by offering an article that costs more than he expected to pay when he entered the store. In fact, in many instances the customer is pleased rather than offended, and if the merits and beauty of the article are properly pointed out to him or her, a sale will often result. It is very much easier for a dealer to drop from a higher to a lower priced line in offering selections than to raise from the latter to the former, and many a possible sale of a fine article has been spoiled by the clerk or the jeweler satisfying the customer with one of a cheaper variety.

There is another point, however, that is worthy of important consideration, *i.e.*, that the jeweler's principal competition with the mail-order houses, department stores and other illegitimate dealers is in the articles of cheaper grade, while in the finer and more high-priced lines this competition grows less and less as the price advances. Therefore, in pushing the sale of his best stock the merchant is less subject to the annoyance of having comparisons made between his prices and those of others, and in addition is more apt to obtain a larger proportionate profit on the article he sells.

It is in the high-priced lines that he can show his special knowledge of his trade as well as his taste, and use intelligent methods of salesmanship.

Compiling Statistics of Gem Production.

RETAIL jewelers, gem miners and collectors are again invited to cooperate with the United States Geological Survey in the compilation of data for the report on the production of precious stones for the past year. This report, which forms part of the volume on Mineral Resources in the United States, is published every year in pamphlet form, and, through the courtesy of the Survey, is also published in in-

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J. CHRISTY BELL
SAMUEL R. WEED
HENRY C. MILLER
JOHN MUNRO
HARRY BRONNER
RICHARD YOUNG
EDWARD EARL

ESTABLISHED 1852

QUARTERLY REPORT OF

THE NASSAU BANK

at the close of business on the 16th day of November, 1909:

RESOURCES		LIABILITIES	
Loans and Discounts	$6,042,537.37	Capital Stock	$500,000.00
Due from Banks and Bankers	772,656.07	Surplus and undivided profits	464,750.13
Real Estate	4,000.00	Reserved for Taxes	10,000.00
Bonds	158,195.00	Deposits	8,130,877.08
Bond and Mortgage	34,000.00	Cashier's Checks	211,619.22
Cash in Vault	1,905,405.95		
Exchanges for next day's clearings	396,952.04		
Accrued interest not entered	3,500.00		
	$9,317,246.43		$9,317,246.43

stalments in THE JEWELERS' CIRCULAR-WEEKLY. It has proved to be a fund of information for the jewelry trade, and is, in fact, the only report that gives the trade any idea of what is being done in the mining of gems and gem minerals in this country.

In the past week George Otis Smith, the director of the Geological Survey, has sent to jewelers throughout the country circulars containing a list of the various gems and gem minerals that have occurred in the United States in past years, asking the jewelers and others who have been concerned in obtaining any of the enumerated articles from the mines to place opposite the name the amount which they have produced during the year 1909 and to enumerate any other precious or ornamental stone which they may know of as having been found in addition to those on the list. Members of the trade are requested to give any facts within their knowledge concerning the mining or finding of such gems with the names of the persons interested, both for the sake of the Survey and for the trade in general, as the value of the report to the trade is based essentially upon its completeness. The figures as to production are held as confidential by the Survey when no permission is given by the sender for individual publication.

The Government is doing good work in this line and is entitled to all the aid the members of the trade can possibly give it.

Importations at the Port of New York.

Weeks Ended Jan. 9, 1909, and Jan. 8, 1910.

	1909.	1910
China, glass and earthen ware:		
China	$75,656	$40,941
Earthen ware	9,297	5,527
Glass ware	19,199	22,641
Optical glass	8,016	716
Instruments:		
Musical	8,599	5,658
Optical	17,005	8,445
Philosophical	1,666	1,942
Jewelry, etc.:		
Jewelry	18,510	25,723
Precious stones	557,949	1,125,212
Watches	14,919	18,480
Metals, etc.:		
Bronzes	793	1,223
Cutlery	35,472	24,049
Dutch metal	1,251	976
Platina	67,580	29,970
Plated ware	.....	.....
Silverware	150	580
Miscellaneous:		
Alabaster ornaments	20	437
Amber	1,246	7,571
Beads	1,058	5,973
Clocks	2,489	6,564
Fans	8,717	3,898
Fancy goods	5,732	14,194
Ivory	6,585	17,531
Ivory, manufactures of	342	154
Marble, manufactures of	19,950	10,961
Statuary	5,048	1,925

C. Schomburg, Columbus, Ga., recently admitted his son, Fred H. Schomburg, as a partner, and the business, which will be continued at 1121 Broad St., will hereafter be run under the style of C. Schomburg & Son. The new member of the firm has been connected with his father's store for the past 12 years and is thoroughly familiar with the business in every way. The elder Mr. Schomburg has been prominent in the watch and jewelry business for the past 38 years.

New York Notes.

L. P. Kadison, of Fera & Kadison, 65 Nassau St., sails for Europe on the steamer *Lusitania* to-day.

Morris S. Dessau, representing S. Dessau's Sons, of this city, called on the trade in Trenton, N. J., recently.

Sam Newman has started on a trip through the eastern States in the interests of B. Hyman & Co., 2 Maiden Lane.

Isaac Schorsch, of the firm of Emrich, King & Schorsch, sailed last Thursday on *La Savoie* on his annual trip to Europe.

Howard Whyte, of the Moser & Whyte Co., made a trip during the past week in the east in the interests of the concern.

A fire which occurred in the building at 256 Mercer St. last week did some damage to the offices occupied by the Metropolitan Clock Co.

United States Marshal Henkel sold at public auction Tuesday of last week a quantity of jewelry seized from a man who reached this country on the steamer *Colon* July 6.

Tuesday of last week Guernsey Price, receiver in bankruptcy of the assets of Lazar Peisachow, sold at public auction the jeweler's assets, consisting of jewelry, safe, fixtures, etc., at his former place of business, 1872 Third Ave.

David Kaiser, president of the Jewelers' 24-Karat Club, of New York, will be a guest at the theater party and dinner of the 14-Karat Club, which is to be given Jan. 22. He will be the principal speaker of the evening. James Loeb is the president.

I. Guntzberger & Son, 11 John St., who have been carrying on their business under a trusteeship as a result of the financial panic, paid Thursday the last instalment of their indebtedness, which completes a payment of 100 cents on the dollar.

Veit & Co., manufacturers of imitation jewelry, beads, buttons, etc., at Gablonz, Bohemia, will open a New York office at 114 Fifth Ave., which will be in charge of Oscar Veit and J. W. Neumann. The firm has offices in London, Paris, Berlin and Rio de Janeiro.

Samuel Kober, formerly of the Maritz, Kober Jewelry Mfg. Co., of St. Louis, Mo., will represent Jacob Strauss & Sons, 14 Maiden Lane, as salesman, and travel through the south and west in the future. Mr. Kober is well known in this territory, having traveled through it for a number of years.

L. M. Starr, of the jewelry firm of Theodore B. Starr, 206 Fifth Ave., has purchased from the Union Theological Seminary three dwellings, from 42 to 46 E. 70th St., on a plot adjoining the southwest corner of Fifth Ave. Mr. Starr, who now resides on W. 53d St., will erect on the site a residence for his own occupancy.

A diamond crescent worth $1,000, which was lost recently in this city, was turned over to a prominent firm of jewelers last Wednesday who had advertised its loss for the owner. Mrs. J. N. Fitzgerald lost the jewel New Year's Eve. On Jan. 3 a man named Jacobus found the diamond crescent still in good condition. He turned it over the the jewelry firm.

The Jewelers' Board of Trade reports that the attorney handling the affairs of Simeon W. Jacobs, Worcester, Mass., has submitted to the board a proposition to pay creditors 20 per cent. cash in full settlemen of all claims, providing the offer be accepted and consummated on Monday last. Mr. Jacobs was forced into bankruptcy several years ago, and has never received his discharge.

When Herman Marschner, a jewelry salesman, was arraigned in the Jefferson Market Police Court last week, charged with stealing a diamond scarf pin, valued at $355. Detective Frank McKenna, who had arrested him, produced pawn tickets calling for $4,000 worth of jewelry which he said the young man had taken to sell on commission and pawned. Marschner was held in $2,500 bail. Marschner was arrested on complaint of Louis Marks, who charged him with the larceny of the jewelry valued at $355.

Through the Bruce fund the American Museum of Natural History has acquired a mineral collection containing several new species. Among the specimens is a group of crystals from Tonopah, Nev., illustrating hemimorphic forms; a dark green prismatic brochantite, a hydrous sulphate of copper from Chili, and a striking veinlet of the same mineral in fibrous form. Other specimens are handsome apatite from Hebron, Me., a New Hampshire topaz and phenacite, a blue topaz from a new place in Texas, ruby corundum from North Carolina and pieces of native silver. A fine example of green pyramidal crystals of krohnkite from Chili has also been added to the collection, and, in addition to these minerals, specimens of value for scientific illustration of their respective species have been purchased by the museum.

In looking over property in a Ninth Ave. pawn shop last week detectives came across a gold repeating watch. They took its number and the name of the jeweler who made it. The pawn broker gave the name of the man who pawned the watch and he was located and questioned. The police charge that the watch had been stolen from an apartment in E. 63d St. by a fireman. The man, who was arrested, told Inspector McCafferty that he had pawned the timepiece as a favor for another fireman. When he refused to give this man's name he was locked up.

It was announced last week that the client for whom Tiffany & Co. advertised a reward of $2,000 for the return of a string of pearls worth $30,000, was Mrs. Irene Isman, former wife of Felix Isman, the real estate broker, from whom she got a divorce last October. The pearls were recovered last Wednesday, and the lucky finder, a poor working girl, received the $2,000 reward. The necklace was lost while Mrs. Isman was on her way from Delmonico's to her home in W. 57th St. She retraced her steps but found no trace of the necklace.

John C. Nordt, manufacturer of diamond mountings, 51 Maiden Lane, celebrated his 70th birthday anniversary at his home, 619 Charles St., West Hoboken, last week. Friends and relatives from Newark, New York and Scranton, Pa., were present to participate in the celebration. Mr. Nordt came to this country about 50 years ago, and a few years later began the manufacture of fine jewelry. In 1875, he started a modest establishment in Maiden Lane and prospered. Mr. Nordt has been a resident of West Hoboken for the past 18 years. He is at present in the best of health and surprisingly active for his number of years. He received several handsome gifts, one from his employes, a silver loving cup 20 inches high, which bore the following inscription: "Presented to John C. Nordt by his employes on his 70th birthray, Jan. 3, 1910." During the evening old Swiss and German folk songs were rendered and enjoyed by the gathering.

A petition in bankruptcy was filed last week in the United States District Court against Antonie Kouri, doing business as exporters of notions, under the name of Kouri Bros., 24 Stone St., by the Market and Fulton National Bank, creditors for $4,276; the Battery Park National Bank, $1,388, and Harry M. Spense, $4. It is alleged that he is insolvent and made preferential payments, and since Dec. 28 has concealed about $7,000, a large part of which being the proceeds of goods sold by him in Haiti. The partnership between Antoine and Habib Kouri was formed in February, 1897. Mr. Kouri was formerly in the same line of busines in Haiti before he went into business with his brother. He afterward continued the Haiti business as a branch. His brother died in 1900, and in 1901 the Haiti branch was discontinued. He began business in this city at 60 Washington St. Because of the many failures in the Syrian colony last Summer it was said that Mr. Kouri suffered heavy losses. The liabilities are said to be more than $50,000.

It was reported last week that several residents of Columbia were in this city from South America, visiting some of the large importers of precious stones. The government of Columbia has recently cancelled the emerald mining concession that it gave a year ago to a syndicate in London and New York, and a new contract is to be made within three months, it is said. The report in the paper stated that Jac. Kryn & Wouters are the head of the syndicate which has controlled the concession. It is reported that the Columbian government wishes, before tying up its mines for 20 years, to get bids from more than one syndicate. No other reason for canceling the present contract has been offered, and acording to the report several Maiden Lane firms have been invited to present offers. French and Spanish companies had the concession for a time; then the London and New York syndicate obtained control. Inquiry at the offices of Jac. Kryn & Wouters, 50 Church St., failed to elicit any information on the subject. A representative of the firm said that they had nothing to say about the matter one way or the other, and would neither confirm nor deny the story.

An appeal from a judgment for $48,827.21 on a verdict obtained by the Gorham Co., in an action to recover from the United Engineering and Contracting Co., for defendant's failure under agreement to construct "a foundation and curtain wall," was heard in the Appellate Division of the Supreme Court last Thursday. The Gor-

(*New York Notes continued on page* 81.)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

THE STATE BANK

376-378 GRAND ST., NEW YORK
Member New York Clearing House

SOUND :: CONSERVATIVE :: ACCOMMODATING

Capital, Earned Surplus and Undivided Profits, $1,802,044.53
Deposits, - - - 19,007,668.41

OFFERS A FAVORABLE MARKET FOR SHORT AND LONG-TIME JEWELRY AND DIAMOND PAPER

RECOMMEND A NEW ACCOUNT

1851 The Jeweler's Bank for half a century in the same location **1910**

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President

MILES M. O'BRIEN,
WM. SKINNER,
WILLIAM H. TAYLOR,
} Vice-Presidents

EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825
81-83 FULTON STREET

CAPITAL, $1,000,000 **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 79.)

ham Co. was allowed to recover $13,000, the amount paid by it for having caissons installed under a northerly wall about July, 1908, while the 33d St. tunnel was being excavated. The plaintiff also recovered $3,055 for bracing, tying and anchoring the northerly wall of the building and repairs to a broken main, which work was started on July 30, 1907, and completed about August of the same year. The plaintiff also recovered $121.81 for putting down floor molding, casing and adjusting sashes, and for doing other work, and the further sum of $2,350 for professional services of the engineers. Decision on the appeal was reserved.

W. Bradley Kellogg will in future be employed by F. W. Sackett in his office.

William J. Ward, 9 Maiden Lane, has being spending a vacation in Bermuda

Adolph Eisenberg, San Francisco, Cal., sailed from this port for Europe recently.

E. L. Spencer, of E. L. Spencer Co., Providence, was among the out-of-town visitors.

Charles Downs, well-known traveling jeweler, is at present in the New Jersey Hospital.

John Junk will have charge of the Allison Mfg. Co.'s line in the city during the coming year.

Herbert Howard, of Mason, Howard & Co., 180 Broadway, returned, Saturday, from a western business trip.

Ernest M. Bliss, of Bliss Bros. Co., Attleboro, stopped in this city on his return from a western trip last week.

Sol. Kaiser, with Louis Strasburger's Son & Co., in their Chicago office, was a visitor at the New York office last week.

Fred Phillips, representing Sim Pierson & Co., Detroit, Mich., was in town during the week buying goods and renewing old friendships.

Mr Moore, for several years a salesman for Charles L. Trout & Co., 170 Broadway, will in the future travel for C. G Alford & Co.

Jos. E. Judels, of Henri E. & Jos. E. Judels, 37 Maiden Lane, accompanied by his wife, has just returned from Europe on the *Lapland*.

Samuel Mendelsohn, formerly a jeweler in Boston, has accepted a position as a traveling salesman for the I. Ollendorff Co., 54 Maiden Lane.

Percy Savery, manager of the Wadsworth Watch Co.'s local offices, has been spending a few days at the factory of the concern at Dayton, Ky.

Arthur Reichman, of Reichman Bros., 65 Nassau St., is visiting friends on the Pacific coast, and will attend the wedding of a friend in California.

Mr. Rowland, of Rowland & Parker, wholesale jewelers of Winnipeg, Man., made his headquarters at the Hotel Imperial during the past week.

The bankruptcy sale of the stock of Jacob Link, formerly in business at 92 Columbia St., was held, Thursday, by Harold E Elger, receiver in bankruptcy.

Rebecca Silbermann, daughter of Philip Silbermann, of Silbermann, Kohn & Wallenstein, 87 Maiden Lane, was married, last Wednesday afternoon, at the Hotel Savoy to W. P. Tausick.

A petition in bankruptcy was filed last week against Emanuel & Lieffelholz, dealers in leather goods, at 102 Prince St. The claims aggregate nearly $600.

Louis Cohn, of Henry Freund & Bro., was appointed a delegate to represent the New York branch of the Wholesale Jewelers' Association at the meeting of the national executive committee in Chicago. The meeting was held Monday in the annex to the Auditorium Hotel.

A meeting of the Jewelers' Robert Fulton Monument Association was held at the rooms of the Jewelers' 24-Karat Club in the Silversmiths' building, 15 Maiden Lane, Friday afternoon at 3 o'clock. Matters of importance relative to the work of the association were taken up at this meeting.

Sol. Cerf, of Sol. Cerf & Co., Pittsburg, Pa.; E. H. Rosenberg, Detroit, Mich.; Wm. Weidlich, of Wm. Weidlich & Bro., St. Louis, Mo.; Mr. Eisele, of King & Eisele, Buffalo; George W. Reid, Truro, Nova Scotia; Samuel Goodman, New Haven, Conn.; John Kay, Detroit, Mich.; and W. G. Franklin, of E. I. Franklin & Co., North Attleboro, were among the out-of-town visitors in the city last week.

The traveling force, heads of departments and officers of Hayden W. Wheeler & Co., 170 Broadway, held their third annual banquet in the yacht room of the Hotel Astor Friday evening. About 24 persons were in attendance at the dinner, and a most enjoyable time is reported. Informal talks by members of the concern and traveling salesmen helped to enliven the evening. A group photograph was taken.

J. R. Wood & Sons are trying to recover diamonds valued at $1,992, which were turned over to the French Novelty Co., New Orleans, La., and which were not paid for. An attachment was sued out for the diamonds, but not being able to locate them the store was attached. The concern gave bonds. It is understood that the house which obtained the diamond claims that it purchased them, while Mr. Wood says that the goods were taken on memorandum.

The old established jewelry house of G. Meiners & Son, 306 Washington St., Hoboken, will retire from business in the near future. An auction sale was begun last week in order to dispose of the stock. Mr. Meiners not only claims to be the oldest jeweler in Hoboken but in all Hudson count. For 43 years he has maintained a jewelry store within a radius of a few blocks. At 62 years of age he feels that he is entitled to retire from active business.

It is announced by Wm. L. Sexton & Co. that Wm. L. Sexton has withdrawn from active management of the corporation. The business will be conducted as heretofore at 47 John St., the officers being Geo. A. Briggs, president; Reginald S. Blake, treasurer, and Geo. S. Trow, secretary. Mr. Sexton has been connected with the trade for many years. He began business under the style of Sexton & Co. some years ago. This firm dissolved in 1885, and was succeeded by Sexton & Washburn. In 1887 the style of Sexton Bros. & Washburn was assumed, and they were succeeded by Sexton Bros. Several other changes occurred in the concern and it was later incorporated.

A petition in bankruptcy has been filed against the John W. Wallace Co., manufacturer of metal goods, stamped ware, etc., which formerly had offices at 44 to 60 E. 23d St., and has a factory at 394 to 400 South 2d St., Brooklyn, by Hamlin & Conklin, attorneys for these creditors: Bruce & Cook, $1,163; U. T. Hungerford Brass and Copper Co., $86, and Dickerson, Van Dusen & Co., $433. It was alleged that the company was insolvent, and on Jan. 13 admitted in writing its inability to pay its debts. Judge Hand appointed Albert G. Milbank receiver, with a bond of $50,000.

Jacob Ladinsky pleaded guilty to stealing a bracelet from Augustus F. De Jonge, 49 Maiden Lane, last Wednesday, when arraigned in the Tombs police court before Magistrate Harris. It is reported he visited the jewelers' office, reached over an iron railing and snatched a box which contained a gold bracelet studded with diamonds. He said that he sold the costly article to a jeweler in Bronxville for $125. The jeweler was taken into custody on a charge of criminally receiving stolen goods, and on arraignment in the Tombs police court was discharged, only to be rearrested and brought to Brooklyn to answer before a magistrate there. Ladinsky was an errand boy for a Maiden Lane firm and received a package to deliver to Mr. De Jonge. It was while on this mission that he obtained the bracelet.

At a meeting of the creditors of F. Warren Johnson, Washington, D. C., who committed suicide recently, as reported in this journal, was held a short time ago at the offices of Attorney Ephraim Karelsen in this city. As near as can be estimated it is said that there are about 61 creditors, but it is impossible to learn definitely at present what the liabilities are, though they are estimated to run anywhere from $50,000 to $100,000, some claiming that they are in excess of the latter amount. The greater portion of the debtor's estate consists of pawn tickets upon which he secured about $30,000, but the value of the pawned merchandise is not known. In addition to the pawned goods, the collector has in his possession goods which had been accepted as pledges and upon which he loaned $5,500; besides that there is a stock on hand of $9,500 and fixtures that are worth about $350.

The committee selected by the creditors of Alfred H. Smith & Co., formerly of 452 Fifth Ave., to liquidate as far as possible the indebtedness of that concern, announced that Alfred H. Smith & Co. have turned over all the assets, together with the corporation styled Alfred H. Smith Jewel Co. (under which they had not operated) for the benefit of creditors. The officers of the Alfred H. Smith Jewel Co., under which name the affairs will be liquidated, consist of Henri Van Dam, president; Samuel W. Conner, treasurer, and Wm. H. Rockfellow, secretary, these being the committee selected by the creditors. This committee will proceed to realize as speedily as possible on available merchandise, fixtures, accounts

(New York Notes continued on page 82.)

New York Notes.

(*Continued from page* 81.)

collectable, etc., and when sufficient funds are in hand will declare dividends to the unsecured creditors. Every effort will be made to conserve any excess of collateral in the hands of the secured creditors. Suitable quarters have been obtained at 170 Broadway for the transaction of business.

I. Ira Foster, of Milton L. Ernst, returned, last Saturday, from a successful trip through the south and west.

A. C. Tepfert will represent Trier Bros., 35 Maiden Lane, again this year in Ohio, Indiana, Wisconsin and Minnesota.

F. Kastner & Son, importers and cutters of diamonds, have opened a branch office at 71 Nassau St. The home office is in Antwerp.

Joe Groen, of H. A. Groen & Bro., 28 Maiden Lane, returned Saturday on the *Lusitania,* after visiting the European diamond market.

W. C. Gowell, formerly with Hill & Schmidt, this city, will succeed Harry Higham, eastern representative for Alling & Co., Newark, N. J.

F. H. Gruschow, manager of the Peninsular Engraving Co., Detroit, Mich., is now in this city arranging for jewelers' catalogues. He is stopping at the Hotel Knickerbocker.

P. C. Malone, for several years assistant manager of the Elgin National Watch Co.'s local offices, has accepted a position with the George B. Barrett Co., Pittsburg, Pa.

Louis Friedlander, of R., L. & M. Friedlander, 30 Maiden Lane, accompanied by Mrs. Friedlander, will sail on the *Carmania* Jan. 22 on an extended tour in the far east.

Milton L. Ernst, 16 Dutch St, has secured larger quarters at 88 Gold St., which he will occupy after May 1. Mr. Ernst sails for Europe, to-morrow, on the *Prinz Frederic Wilhelm.*

Prominent among the guests of recent registration at the Hotel Rudolf, Atlantic City, N. J., were D. J. Frankel, of Joseph Frankel's Sons Co. He was accompanied by his wife.

B. Ganz, formerly of the Gustave Fox Co., Cincinnati, has now affiliated himself with the Leroy Mfg. Co. and the Ziruth Kaiser Co. as traveling representative in the central states.

William Burnell, who has for a number of years been connected with the Dueber Watch Case Mfg. Co., will in the future represent the L. Witsenhausen Co. over his former territory.

At the annual election of the Solidarity Watch Case Co., Monday, the following board of directors was unanimously elected: D. E. McMurray, George Salzgeber, Louis J. Montagnon, John W. Sherwood, Harry C. Ballay, Frederick R. Sprake, Oscar M. Gammon.

Mrs. Anna Bogt, 495 Third Ave., reported to police headquarters, recently, that her husband, Adolph Bogt, has been missing since Jan. 4. She said he is a jewelry salesman, and at the time of his disappearance he had with him about $800 worth of jewelry and $800 in cash.

The salesmen and office employes of the Aikin-Lambert Co., 15 Maiden Lane, to the number of nearly 50, attended the annual banquet of the concern at Reisenweber's, Tuesday of last week. The entertainment features included music and informal talks by many of those in attendance.

Marcus & Co., 45th St. and Fifth Ave., advertise the loss of a necklace of irregular pearls. It was dropped, it is thought, either on Fifth Ave., near 50th St., or on 57th St., near Seventh Ave. A reward of $100 will be paid for the return of the necklace.

Max C. Stein, New York representative of Doran, Bagnall & Co., went to North Attleboro, Mass., last week, to attend the funeral of Thomas A. Rush, of that firm, who, as noted in another column, died at the Rhode Island Hospital, Jan. 12, after an operation for appendicitis.

The firm of Ellis & Smellie, Toronto, Ont., have dissolved partnership. Mr. Ellis will continue under the style of H. B. Ellis & Son, and Mr. Smellie as D. Smellie. Both will have headquarters at 45 Wellington St. E., Toronto. They were in town during the past week buying stock.

Four men were before Magistrate Dooley in the Adams St. court, Friday morning, charged with burglary and larceny. Two of them were alleged to have stolen three clocks, valued at $90, from a freight car. They pleaded not guilty and were held in default of $1,000 bail for hearing to-day.

Wm. H. Vogell, for many years with Alfred H. Smith & Co., has now become connected with Bagg & Co., 452 Fifth Ave. Mr. Vogell has been long connected with the jewelry trade. In 1865 he was with W. W. Crane & Co., 10 Maiden Lane, and when the firm of Smith & Hedges was established in 1868 he became associated with that house. In 1871 the firm became Smith, Hedges & Co., and in 1878 was dissolved and Mr. Vogell then began his connection with Alfred H. Smith & Co., which covered a long period of years.

At the regular monthly meeting of the board of trustees of the New York Stationers' Board of Trade, held last Wednesday, the following officers were re-elected for the ensuing year: President, Henry C. Bainbridge; first vice-president, James C. Aikin; second vice-president, Chas. S. Kiggins; secretary and treasurer, Herbert M. Condit. The following men were elected to serve on the executive committee: Chairman, James C. Aikin; Fredk. P. Seymour, Arthur P. Jackson, Wm. A. Gray, Chas. F. Kimpton; president ex-officio, and the secretary-treasurer ex-officio.

O. G. Fessenden, of Hayden W. Wheeler & Co., and V. S. Mulford, of the Jewelers' Circular Publishing Co., were guests of the Chatham National Bank at the bankers' dinner, Monday night, at the Waldorf-Astoria Hotel. They were members of a jolly party at table 18, at which Mr. Hard, president of the bank, presided. H. H. Butts, of Hayden W. Wheeler & Co., was another member of the trade at the dinner. He was the guest of Mr. Porter, of the Chemical National Bank. Mr. Imhoff, vice-president of the Chatham National Bank, was one of the members of the dinner committee. The souvenirs were small Seth Thomas clocks in leather cases.

Schedules in bankruptcy of Max Gottesman, formerly in business at 161 Park Row, New York, which were filed in the United States District Court Monday, show liabilities of $4,029.41 and nominal assets of $2,625, of which $2,200 is stock in trade. Among the creditors whose claims are unsecured are: Singer Bros., $103; Korones Bros., $340; the H. & D. Folsom Arms Co., $106; Kirtland Bros. & Co., $105; Alois Kohn & Co., $165; Buegeleisen & Jacobson, $120; Laubheim Bros., $400; Whitelow & Zagen, $100; Barnet Bros., $360; Baum Bros., $450; M. A. Mann & Co., $230; S. Reitzyk, $100; J. L. Goldenberg, $238; Aisenstein & Woronock, $333.

Washington, D. C.

C. E. Berry, president of the Retail Jewelers' Association of the District of Columbia, is worried over the illness of his brother.

John R. Fearno, 2134 Pennsylvania Ave. N. W., has requested the detective bureau of this city to aid him in locating his sister, Miss Russel Fearno, who has been missing for the past three weeks.

Miss Maude A. Baer, the sister of Milton Baer, jeweler of Georgetown, became the bride of Ernest Maas, of Tampa, Fla., Jan. 12. The ceremony took place at Rauscher's, in the small ballroom, and was followed by a large dinner and dance.

Cole & Swan have opened their third store at 3413 M St., N. W. (Georgetown District). The store is in a block just built, which eliminated the necessity of remodeling to meet the requirements of the jewelry business, as is the case in moving into old buildings.

Detroit.

D. D. Shane, Grand Ledge, visited the wholesale houses last week.

O. F. Hawks, Whittaker, was in the city, Saturday, on a purchasing trip.

Andrew Toepel and wife recently returned from a trip to New York.

Lyman B. Coe, of the Weyhing Bros. Mfg. Co., of this city, died recently at his home in Chicago.

C. L. Fuller, salesman for the Charles A. Berkey Co., left, last week, to visit his territory in northern Michigan.

Robert McCormick, who killed Henry Minor at Ypsilanti recently, following an attempt to burglarize Switzer Bros. jewelry store, has been sentenced to life imprisonment. Carl Billings, who participated in the attempted robbery, but was not concerned in the murder, received a sentence of from five to 10 years in the penitentiary.

Chicago Jewelers on Bank Directorates.

CHICAGO, Jan. 17.—At the annual meeting of the National and State banks held here last week the following members of the trade here were elected or re-elected directors:

Central Trust Co., A. H. Revell; Chicago Savings Bank, C. D. Peacock; Commercial National Bank, F. A. Hardy; Corn Exchange Bank, Chas. H. Hulburd; Illinois Trust & Savings Bank, Chas. H. Hulburd; Englewood State Bank, F. G. Thearle, vice president; First National Bank, Benj. Allen; First National Bank of Englewood, C. H. Knights.

Newark.

TRADE CONDITIONS.

Business in the jewelry industry is again under way after the usual slack period caused by the taking of inventories. The manufacturers are busy getting their salesmen ready for the road and making preparations for the Spring trade. Salesmen report that retailers are buying more freely than usual, and indications point to a brisk Spring trade and a very promising business throughout the year. The manufacturers of silver novelties are very busy and are advertising extensively for help.

D. Nesler, of Ziething & Co., will start on a trip through the middle west on or about Jan. 23.

C. N. Mandeville, of the Arch Crown Mfg. Co., left this week on a tour through Philadelphia, Baltimore and Washington.

Miss Cecelia Harding, who for a number of years has been in the employ of A. J. Hedges & Co., will leave the first of the month to be married.

W. C. Gowell, formerly with Hill & Schmidt, New York City, will succeed Harry M. Higham as the Eastern representative of Alling & Co.

W. Roslington, who formerly represented Moore & Son, of this city in the New England States, has gone with the Benedict Mfg. Co., East Syracuse, N. Y.

John Hunkele, who recently opened a jewelry store at 284 Springfield Ave., has the facilities in the rear of his store to manufacture his own stock of jewelry.

Harry M. Higham, who was formerly the eastern representative of Alling & Co., has accepted a similar position with Frank Krementz, now located in the J. F. Schrink Building, Mulberry and Emmet Sts.

Announcements have been sent out to the trade in the past week by the Wordley, Allsopp & Bliss Co., 33 E. Kinney St., stating that Rodman B. Carr will represent the company in the south and the middle west.

Max Meyer, Jr., of Scofield & De Wyngaert, left Monday on a trip through the Middle and Central States. F. L. Bentz, formerly with A. I. Hall & Son, of San Francisco, will be the company's Pacific Coast representative.

The firm of Schanbacher & Brod, composed of Otto Schanbacher and Oscar J. Brod, manufacturing jewelers, at 30 Beecher St., dissolved, Saturday, by mutual consent. Oscar J. Brod liquidates for the firm, paying all debts and collecting its liabilities. Mr. Brod will manufacture a line of 10-karat jewelry.

Schmitz, Moore & Co., manufacturers of silver novelties, 18 Columbia St., will move to larger quarters in the new Ruesch Building, 401 Mulberry St., March 1. The company will also install new machinery in addition to their present equipment.

W. C. Finck, who for some years past has conducted a factory in Orchard St., Elizabeth, N. J., for the manufacture of small articles of jewelry and plated ware, has decided to transform the present factory structure into a modern apartment building. He intends to erect a smaller factory in Roselle.

Fred. M. Van Houten, of Kohn & Co., will take care of the company's New York City territory, and George W. Martin, of the same company, will succeed E. A. Guenther in the south, middle west and smaller points. F. K. Plate is a new addition to Kohn & Co.'s Rocky Mountain section selling force.

Max Alexander, manufacturer of rings, formerly located on the 6th floor in the Richardson Building, 58 Columbia St., has moved to more spacious quarters on the fourth floor of the same building. He is adding new machinery to his present equipment, and is contemplating the manufacture of a general line of jewelry in the near future.

Articles of incorporation were filed this week in the County Clerk's office by the Newark Jewelry Novelty Co., 58 Columbia St., the authorized capital being $100,000, of which $1,000 is paid in. The company will manufacture gold and silver jewelry. The incorporators are Adam F. Foster, Biagio Roberte and Frank Orlando, all of this city.

A portfolio containing photographs of work designed and executed by the classes in jewelery and art-crafts, of the Sara A. Fawcett Drawing School, which was recently shown at the meeting of the National Society for the Promotion of Industrial Education, held at Milwaukee, Wis., has been on exhibition at the Free Public Library during the past week.

C. H. Crane, of the firm of Strobell & Crane, who represented his company in the New England States from Bridgeport, Conn., to Portland, Me., and as far south as Washington, has retired from that territory. He will be succeeded by William M. Peal. Mr. Crane covered this territory for the past 26 years, and he will now devote most of his time to New York City.

Declaring that an attempt had been made to destroy his home by fire, Edward Dressler, a jeweler, who resides at 93 Fairview Ave., notified the Fourth Precinct recently that he had discovered a blaze in the cellar of his home shortly after midnight. He added that other tenants of the house had heard two men conversing in the cellar prior to the discovery of the blaze. The fire did little damage.

The door of the store of F. M. Ayres, at 17 Dennis St., New Brunswick, N. J., was found open one morning last week, and it was at first thought that a robbery had been committed. The owner was notified, but upon investigation it was found that nothing in the place had been taken. Several of the drawers in the place had been opened, but the safe, which contained the jewelry, had not been tampered with.

John L. Merigold, Sr., head of the firm of Merigold & Merigold, gold and silver platers, died at his home, 658 Hunterdon St., Tuesday, Jan. 11, from heart disease. Mr. Merigold was born in Ramapo, N. Y., 69 years ago, and was a veteran of the Civil War. At an early age he moved to Taunton, Mass., and later to Providence, R. I., where he remained until three years ago. He is survived by four sons, John L., Ralph, Frederick and Irving, and one daughter, Mrs. Henry Wolf.

A meeting of the Good and Welfare Committee of the Newark Manufacturing Jewelers' Association will be held to-night, at the home of Theodore M. Woodland, Hilton Park, West Orange, N. J. The object of the meeting is to prepare recommendations to be submitted at the next annual meeting, which takes place in the near future. The members of the committee are: A. J. Parker, chairman; A. W. Osmun, R. W. Adams, Theodore M. Woodland, A. J. Hedges and Matthias Stratton, Jr.

A dinner party was given by Kohn & Co. last Monday night at Reisenweber's, New York, to their traveling men and several members of the office force, and a very enjoyable evening was spent. During the course of the repast there was speech-making and musical selections, and all those present received souvenirs. Among those who attended were Oscar W. Kohn, Edwin P. Kohn, C. H. Davison, H. H. Holbert, E. M. Childs, F. M. Van Houten, George W. Martin and F. K. Plate, and several others.

A fire of unknown origin swept the third floor of the three-story brick factory of the Hanson & Van Winkle Co., makers of electro-plating outfits and electric supplies, Van Buren and Chestnut Sts., Tuesday of last week. The entire upper floor was burned out and the building badly damaged. The loss is placed at more than $25,000, and is partly covered by insurance. The fire originated in the ceiling of the third floor, which was used as a storeroom, and the machinery and stock on the lower floors was badly damaged by water.

The weekly scores in the Jewelers' Bowling League were: Crescent Watch Case Co., 515, 494, vs. Granberry, 516, 545; Krementz & Co., 502, 561, vs. C. W. C. Co., 509, 433; Krementz & Co., 478, 523, vs. Granberry, 493, 521; Carter-Howe & Co., 534, 558, vs. Durand & Co., 520, 482; Carter-Howe & Co., 529, 584, vs. Whiteside & Blank, 531, 572; Durand & Co., 513, 475, vs. Whiteside & Blank, 530, 543; Shiman-Miller, No. 2, 425, 496, vs. Shiman-Miller, No. 1, 529, 514; Shiman-Miller, No. 1, 560, 443, vs. Kohn & Co., 567, 513; Shiman-Miller, No. 2, 461, 459, vs. Kohn & Co., 536, 576. The competition has been under way two weeks and will continue until March 22. The prize list has also been prepared, including five team prizes, with $36 as the purse for the winning team. There are also two high-score prizes and three purses for high averages.

William Ruther, 74 years old, of 77 Bergen St., a well known chain manufacturer of this city, died, Jan. 9, of pneumonia. Born in Germany on Oct. 4, 1835, Mr. Ruther came to this city when 25 years old. He operated a chain factory in Camden St. for many years. He was an active member of St. Mary's Catholic Church and a member of St. Ignatius' K. U. V. Society. A widow, who was Miss Ludowina Daniels, five sons and four daughters survive. The latter are Joseph, Frank, George, Anthony and William, and Mrs. Mary Brady and the Misses May, Sophia and Minnie. Funeral services were held last Wednesday morning. Interment was in St. Mary's Cemetery.

The Maurmann Jewelry Co., Tacoma, Wash., filed articles of incorporation recently to conduct a wholesale and retail jewelry business with a capital stock of $3,000. The incorporators and trustees are W. P. and P. W. Maurmann.

Providence.

Henry A. Kirby opened up his shop Monday of last week after a week's shutdown.

William A. Lamb is west in the interests of the George H. Fuller & Son Co., of Pawtucket.

George W. Paton, an old-time manufacturing jeweler, is dangerously ill at his home in Riverside.

Albert H. Field, of this city, has been granted a patent on a combined receptacle and chain for keys.

Ellis W. McAllister, vice-president of Irons & Russell Co., of this city, was in Chicago the past week.

The Wightman & Hough Co. is receiving some good orders from Harry Mix, who is on the western circuit.

Henry G. Thresher has been elected third vice-president of the Pawtucket Business Men's Association.

William Bosselman is calling on the western trade of T. Quayle & Co., of this city, with satisfactory results.

Charles A. Russell, of Irons & Russell Co., has been elected vice-president of the Rhode Island Automobile Club.

William P. Chapin, president of Chapin & Hollister Co., is convalescing from a two months' attack of bronchial pneumonia.

George Rouhaud, New York representative of the Bassett Jewelry Co., has returned after a visit to the factory in this city.

Mayor Henry Fletcher has accepted an invitation to attend the annual banquet of the 24-Karat Club at New York on Jan. 20.

D. N. Jacoby, who was on a western trip for the Providence Stock Co., has been called home by the illness of his two children.

Bernard Gomberg has given a chattel mortgage of $666 to Alexander Feinstein on the stock in haberdashery, 194 North Main St.

Albert Lorsch, of Albert Lorsch & Co., of New York, paid a visit to the Providence office of the firm the early part of last week.

Jacob Solinger, who has been ill with pneumonia for several weeks, left from New York last Saturday for Cuba, where he will recuperate.

William C. Greene has been elected a director of the What Cheer Mutual Fire Insurance Co., also of the Hope Mutual Fire Insurance Co.

Aldridge G. Pearce has been appointed trustee in bankruptcy of the A. O. Miles Co., the creditors of which held their first meeting the past week.

Henry C. Luther has been appointed by Governor Pothier as a member of the State Board of Soldiers' Relief for the term ending Jan. 31, 1913.

The case of H. Nordlinger Sons against Macomber Mfg. Co. was on the calendar for last Thursday in the Superior Court, but was continued for reassignment.

H. A. Kirby has cut off a portion of his factory and has equipped a shop of approximately 3,000 square feet at 85 Sprague St., which he has for rental with machinery.

Joseph Jalbert, of Jalbert & Farrington, Woonsocket, has been appointed by Governor Pothier as a member of the Board of State Charities and Corrections for six years.

Horace M. Peck, manager of the Manufacturing Jewelers' Board of Trade, of this city, was in New York the past week on business in connection with that association.

The building owned and occupied by the Theodore W. Foster & Bro. Co., corner Friendship and Richmond Sts., is being exteriorally repaired, improved and repainted.

At the annual meeting of the British Club of Rhode Island, held Saturday night, George W. Rhodes was re-elected secretary and William T. Wilson was re-elected treasurer.

Crossed wires at the manufacturing jewelry shop of the Cory & Reynolds Co., 25 Congress Ave., Wednesday afternoon, caused the firemen a run, but little damage was done.

Robert E. Budlong, Jr., who has been in charge of the New York office of S. K. Merrill Co., 15 Maiden Lane, is to take an important position at the factory of the firm in this city.

Mr. and Mrs. William Loeb left this city Wednesday for New York, and sailed Saturday on the *Prinz August Wilhelm* for Kingston, Jamaica. Their trip will extend for several weeks.

M. L. Read Co., 96 Westminster St., has an announcement offering the Rhinestone Novelty Co. for sale, or will form a copartnership with party who can make white stone cluster work.

Walter A. Perry is now in charge of the Boston office of the Charles E. Hancock Co., of this city, located at 101 Tremont St. He will cover New England, New York State and Pennsylvania.

At the annual meeting of the Providence Board of Trade Nathan B. Barton, Frederick W. Aldred and Walter R. Callender were elected members of the board of directors and Henry D. Sharpe on the committee on appeals.

Fred C. Lawton, superintendent of the Gorham Mfg. Co., is announced to deliver a vocational talk to the graduating class of the grammar schools of this city Friday next. His subject will be "What an Employer Expects of a Boy."

The regular monthly meeting of the Manufacturing Jewelers' Board of Trade will be held at the rooms of the association, 42 Weybosset St., next Friday afternoon, Jan. 21, and the annual meeting will be held at the same place on Saturday afternoon, Jan. 29.

Members of the Providence Association of Mechanical Engineers and their guests visited the Gorham Mfg. Co. Friday afternoon. The association met at the Elmwood office of the company at 2 o'clock and parties were made up and conducted through the plant.

George H. Chandler and Manuel M. Govey have given a chattel mortgage of $2,750 to Fritz Haltmeyer, Passaic, N. J., on all stock, fixtures, machinery, tools and personal property in the manufacturing jewelry shop on the second floor at 80 Clifford St., this city.

At the annual dinner of the Rhode Island Yacht Club on Friday evening Commodore Clarence M. Dunbar presided. Among those present were Fleet Captain Aldridge G. Pearce, Mayor Henry Fletcher, Thomas Catlow, Harvey J. Flint, W. Louis Frost, Joseph Nussbaum, F. M. Silva, Frederick B. Thurber and William H. Thurber.

John P. White, Boston, who has been re-elected New England organizer of the Metal Polishers, Buffers, Platers and Brass and Silver Workers' Union, has been in this city the past week several times endeavoring to interest workers in these trades to form an organization. No information is vouchsafed as to the progress that he has made.

The following were among the buyers who called upon the manufacturers in this city the past week and left some very good orders: Harry Hugh, of the Chicago Fort Co., Chicago; Sol Cerf, of S. Cerf & Co., Pittsburg; James Eastwood, New Glasgow, N. S.; M. Kingsbacher, of Kingsbacher Bros., Pittsburg; Phil Stern, New York; S. W. Myers, Winnipeg, Man.

A party of friends gave Walter R. Callender, the newly appointed Police Commissioner, a surprise supper at the Hope Club on Tuesday evening. On Thursday evening a complimentary dinner was given him at the Crown Hotel by about 100 of his business associates of the Boston Store, at which Edward Shepherd officiated as toastmaster.

Henry G. Thresher has been elected president of the Pomham Club. Edward B. Hough, vice-president; William A. Schofield and Everett L. Spencer, members of the executive committee; J. Perry Carpenter and George H. Holmes, on membership committee; Arthur W. Dennis and Henry W. Harvey, on by-laws, and Edwin A. Smith and James E. Blake, on board of trustees.

Among the foreign importations received through the Providence Customs House during the past week were the following: From Bremen, nine packages of imitation precious stones; from Hamburg, one package of manufactures of metals, one of penholders, one of beads and one of imitation precious stones; from Havre, six packages of bone black, one of jewelry, one of celluloid and one of imitation precious stones; from Liverpool, three packages of manufactures of metal.

William Francis Miller, one of the firm of William H. Miller & Sons, manufacturers of jewelers' tools, machinery and forgings, 194 Eddy St., died suddenly at his home, 32 Arnold St., Edgewood, a suburb of Providence, Wednesday evening. He had been confined to his house since Nov. 1. He was born in Providence March 18, 1856, the son of William H. and Rebecca G. Miller. He learned the machinists' trade, and, with his brother, entered into the partnership with his father. He was married about 20 years ago, and four children were born of the union. He was a prominent member of the Knights of Pythias.

Articles of incorporation have been granted to the Leeder & Bernkopf Co., of this city, the incorporators being William F. Leeder, David Bernkopf and James T. Willis, all of this city, who desire to engage in the business of buying, selling and

dealing in jewels, imitation jewels, precious and imitation stones, ornaments and merchandise of a like character with a capital stock of $100,000. The firm of Leeder & Bernkopf has been dissolved and the business reorganized under its charter with Mr. Leeder as president, Mr. Bernkopf as treasurer and Mr. Willis as secretary. The business will be conducted without change in the personal management at the same location, 88 Dorrance St.

A fire in the Manufacturers' Building, corner of Sabin and Aborn Sts., about the middle of the forenoon, Jan. 10, drove three men to seek shelter on the roof of the building. Although there was no danger from the flames at any time, the men got out of the shop in which they were working as soon as the alarm sounded and made their way to the roof. The blaze was in the manufacturing jewelry establishment of the T. E. Bennett Co., on the fourth floor of the building, which is occupied entirely by manufacturing jewelers, and was confined to a "drying box" which had become overheated. The shop of the Roger Williams Silverware Co., on the third floor, immediately underneath the Bennett shop, was considerably damaged by water. Otherwise the damage was comparatively slight.

Columbus, O.

Ross Shaw, of the Hofman Jewelry Co., is in New York and will return home next Saturday.

The Bancroft Bros. Co. sold 10 loving cups, last week, to the Columbus Poultry Association, to be used as prizes in the first annual poultry show.

Sculler Bros., 208 E. Main St., have branched out into the wholesale business, having concluded a deal, last week, whereby they become owners of the business formerly conducted by the Hollander, Grossman Co., 36-37 Clinton block. Joseph Sculler will conduct the wholesale business, and the retail business will be continued at its present location under management of Earl Sculler. The firm expects to start with two men on the road, and to eventually materially increase the line of goods carried.

The Ohio Optical Co., a wholesale optical house, and John G. Gayman, wholesale jewelry supply dealers, have combined their businesses and removed into new quarters at 43 and 45 E. Long St. The Ohio Optical Co. formerly occupied rooms on the sixth floor of the Union National Bank building, and Mr. Gayman was in Rooms 513-515 Wyandotte building. Mr. Gayman, accompanied by his wife and three-year-old son, left Sunday for a stay of six months or more at Montrose, Colo., the trip being made for the benefit of Mr. Gayman's health. Mr. Gayman retains an interest in the business, and if his health improves will return and assume charge of his department. The company expects to put in a full line of goods at some later time.

Alexander Villandre, who claims to be a student, was recently arrested in Lawrence, Mass., on a charge of stealing a ring from the jewelry store of Edward A. Jackman, 360 Essex St., Lawrence, and adjudged guilty. He was fined $20.

Attleboro.

James G. Hill is making a southern trip.

Walter Hopkins has returned from a business trip in the interests of the C. M. Eden Co.

Frank Ruggles, salesman for W. E. Richards & Co., arrived home, last week, from a business trip.

Everett S. Horton has been elected a director and vice-president of the Old Colony Historical Society.

George Heywood has returned to New York, after making a trip in the interests of the Horton-Angell Co.

Messrs. Day and Peterson, the Pacific Coast representatives of James E. Blake Co., was at the factory last week.

Over 200 men are working day and night moving the Mossberg Co. from its old quarters to its handsome new brick building.

"Gus" Dorchester, formerly salesman for W. E. Richards & Co., of this place, has accepted a similar position with Garland-Fisher Co., Newark.

John Bennett, an old employe of the Hanson-Bennett Co., of which his son, Thomas Bennett, is proprietor, died, last Wednesday, at the age of 64 years.

Justine L. Cobb and Doliver S. Spaulding, two leading manufacturing jewelers of Mansfield, have been elected vice-presidents of the Mansfield Board of Trade.

At the meeting of the First National Bank of Attleboro, last Tuesday, Clarence L. Watson was re-elected president and David E. Makepeace was chosen vice-president.

At a hearing, last Friday, Referee in Bankruptcy Clifford Sherman authorized Attorney R. C. Estes, receiver of the Gifford Mfg. Co. to dispose of the property of the concern.

Through the efforts of President S. O. Bigney, the Board of Trade had the pleasure of hearing Roland Dwight Grant, the noted lecturer, speak at their meeting, Monday evening.

In order to comply with the new 56-hour law, a number of the local manufacturers are planning to shut down on Saturday afternoons the whole year, while others are having their packing room help begin work at 9 o'clock in the morning.

Carl Eden and Chester Robbins, sons of two prominent manufacturing jewelers of this town, were among the boys who were made homeless, last Monday night, by a fire which destroyed the New York Military School at Cornell-on-the-Hudson, where they attend school.

Steps have been taken toward the organization of a new firm, to be known as the D. A. Hart Co., of which D. A. Hart, for some years with the C. H. Eden Co., is at the head. The company is arranging to purchase the salesmen's department of the C. H. Eden Co., and will locate on the second floor of the Bates & Bacon building on County St. D. A. Hart, the head of the new concern, has been connected with the Eden Co., in charge of the salesmen's department, and has long experience with the jewelry business. The new firm will make a specialty of the manufacture of a high grade line of ladies' jewelry. The new firm is to sell to the jobbing trade.

North Attleboro.

John E. Tweedy is making a short visit to relatives in Brooklyn.

Frank Gilbert took several prizes at the poultry show at Boston, last week.

Sol. Cerf, of Pittsburg, was in town, last week, looking over the local jewelry lines.

Miss M. Anderson, buyer for John Wanamaker, Philadelphia, was in town, last Friday.

C. W. Reed & Co., of Truro, N. S., had a representative in town placing orders, last week.

Frank Corrigan, for many years a jewelry worker, died of heart disease early last week.

G. Herbert French, of Riley & French, returned, last week, from a two weeks' stay in the south.

Alton Riley and Herbert J. Straker were in New York, last week, attending the automobile show.

Andrew Flagg has returned home from a western trip in the interests of A. L. Lindroth Co.

A. B. Chace returned home, Friday evening, from a New York trip in the interests of Boss & Baldwin.

Oscar H. Hornig has been traveling through the middle Atlantic States for Codding & Heilborn Co.

About half the firms in town are running their factories daily 13 hours in order to fill their rush orders.

Charles Van Ness, New York representative of the Codding & Heilborn Co., was at the factory, last week.

Dr. E. E. Hale, of the Estate of O. M. Draper, was in Boston, last week, in the interests of his concern.

Harold E. Nock has been granted a patent on a mesh bag which he has assigned to the Paye & Baker Mfg. Co.

Bert Lenzen, of the Mason, Lenzen Co., won several prizes on his exhibit of high-bred cats at the Boston poultry show.

The factory of Doran, Bagnall & Co. was closed all day, Thursday, on account of the funeral of Thomas Rush, a member of the firm.

Joseph P. Burlingame, who is interested in an Attleboro Falls jewelry concern, has been reappointed a railroad commissioner of Rhode Island.

At the annual meeting of the Manufacturers' Bank last week Frederick E. Sturdy, George K. Webster, Joseph L. Sweet, Frank M. Baker, Charles O. Mason, George W. Cheever and Albert Totten were re-elected directors.

The North Attleboro Board of Trade was organized, last Wednesday evening, and the following officers elected: W. C. Hobbs, president; Charles O. Mason, vice-president; Arthur T. Parker, secretary; Harry E. Sandland, assistant secretary; Fred E. Sturdy George W. Cheever, Charles T. Paye, Mauran I. Furbish, John Thompson, N. J. Magnan, W. F. Maintien, W. H. Bell, John P. Bonnett, Louis Freeman, F. O. Coombs, T. I. Smith and O. W. Clifford, trustees.

A recent fire at Castlewood, S. Dak., destroyed, among other property, the store of H. R. Shanks, doing damage to the establishment amounting to $15,000.

Philadelphia.

H. Preel, diamond setter, has opened an office at 129 S. 7th St.

Charles Pfromer, 8th and Sansom Sts., has completely renovated his shop.

N. Greenberg has joined the new staff with Ehrlich & Co., 27 S. 9th St.

I. J. Apryle, Johnstown, Pa., was a recent visitor to this city with Mrs. Apryle.

William Mecker has resigned his position with Lyons & Wilkinson, 408 Lancaster Ave.

William Hoppis, watchmaker for Walter M. Engle, 4233 Lancaster Ave., is ill with pleurisy.

David Hillerson, 127 S. 8th St., is ill at his home with a severe case of blood poisoning.

Mr. Sweet, of the R. F. Simmons Co., was in town, last week, and visited a number of houses.

John Van Dusen, of the Van Dusen & Stokes Co., spent last week at Atlantic City on business.

J. E. Caldwell & Co. have an attractive display of Healy gold china in their Chestnut St. window.

Horace N. Tuttle Co., 808 Chestnut St., will occupy their new store, 124 S. 8th St., about March 20.

William Moss, manager for C. S. Kepner, Chester, Pa., is visiting his old home at Chambersburg, Pa.

A. F. J. Dorn, Camden, N. J., will leave shortly on a pleasure trip for Connecticut and Massachusetts.

John Geist, with Joseph B. Bechtel & Co., has recovered from his recent sick spell and is back to business.

L. S. Caldwell, Wildwood, N. J., has been elected third vice-president of the Business Men's League of Wildwood.

John T. Van Sant, representing the B. S. Freeman Co., Attleboro Falls, Mass., was a visitor during the past week.

R. S. Frain, representing H. O. Hurlburt & Sons, has started on his regular trip through eastern Pennsylvania.

The Crosby Co., 920 Chestnut St., is disposing of a special line of jewelry at half price for this month only.

Louis Givirty, retail jeweler of this city, suffered the loss of his mother, who died last week at the age of 73 years.

John Halleck, with Ralph Binder, 35 S. 11th St., has been appointed curbstone commissioner at Collingswood, N. J.

George Miller, janitor for Richard M. Cooper & Son, 721 Sansom St., and well known to the trade, died Friday.

Waldo Batchlor, with W. W. Fulmer & Co., has been appointed a director on the Board of Health at Collingswood, N. J.

The Bailey, Banks & Biddle Co. has been awarded the contract for the cups to be made for the Philadelphia Poultry Show.

E. M. Braecher, with the firm of Henry Lederer & Bro., wholesale jewelers, Providence, R. I., will shortly open an office in this city.

John D. Smedley, 725 Sansom St., is receiving the congratulations of friends in the trade upon the 25th anniversary of his marriage.

L. P. White and Frank Kind, prominent jewelers of this city, were guests at the banquet given by the Boston Jewelers' Club last Tuesday.

Ed and Lou Sickles, of M. Sickles & Sons, will attend the dinner of the Jewelers' 24-Karat Club, which will be held in New York, Jan. 20.

J. Harry Knerr and William L. Hurley, Camden, N. J., attended the banquet recently tendered Camden's new city clerk, William D. Brown.

William E. Wood, connected with Peter L. Krider Co., jewelers, has submitted to Cupid's wiles. Mr. and Mrs. Wood have started on an extended honeymoon trip.

The will of Hannah Snellenburg, who died recently in this city, was probated, last week, and devises upwards of $160,000 to the testatrix's husband, Samuel Snellenburg.

F. B. Wallen, Camden, N. J., recently purchased the property at 405 Broadway, which he now occupies. The building will be entirely renovated and enlarged in the Spring.

An estate valued at "over" $100,000 was bequeathed by Milton L. Snellenburg, late of the firm of N. Snellenburg & Co., to his father, Nathan Snellenburg. The will provides that the father shall be the executor of the estate.

The plate glass store windows of Isaac Press & Son, 33 S. 8th St., were shattered early Sunday morning, last. The noise attracted the attention of neighbors and the thieves were frightened away before any further damage was done.

P. S. Joel, traveling for the Van Dusen & Stokes Co., has resigned his position temporarily to take an extensive pleasure trip around the Mediterranean. It is Mr. Joel's intention to resume business for his house some time in July.

The meeting of the jobbers' national association, which will be held in Chicago this week, will be attended by many jewelers of this city. Louis Sickles, secretary and treasurer of the association, is among the local men who will be present.

The Hotel Walton Cup, made and designed by the Bailey, Banks & Biddle Co. for the Boston Bull Terrier Show, will be presented with the Col. J. Warner Hutchins Cup at Horticultural Hall, this week, to the owners of the best terriers under 12 months.

The firm of Oster Bros., retail jewelers, 1910 Germantown Ave., which was dissolved some years ago, and which has continued under the same name, has recently been changed to B. Oster, who has conducted the business all along under the name of Oster Bros.

Meyer Kutcher, dealer in sporting goods and jewelry, has claimed the benefit of the exemption law. He has been in business for six or seven years, and among other lines which he handles is a cheap grade of watches and jewelry. His store is at 1718 South St., and he was formerly located at 702 and at 707 South St.

M. Stein, a jeweler at 2314 Atlantic Ave., Atlantic City, has disappeared and efforts are now being made to discover his whereabouts. It is reported that an indictment against him has been found by the Grand Jury. Stein began business in Atlantic City just before Christmas. He came to this country seven years ago from Glasgow, Scotland, and of recent years has traveled for a local jewelry house.

The following jewelers were visitors to this city during the week: L. L. Bickings, Norristown, Pa.; Paul Gesswein, with William Dixon, Inc., New York; Leo Heule, with Sussfeld, Lorsch & Co., New York; William R. Cobb, Pawtucket, R. I.; E. K. Bean, Lansdale, Pa.; H. B. MacFarlan, Downingtown, Pa.; R. W. Quicksall, Mt. Holly, Pa.; M. E. Hunter, Beverly, N. J.; S. Ludwig, Easton, Pa.; Milton Reed, Doylestown, Pa., and Wilson Yeakel, Perkasie, Pa.

The new coiffure which has been approved by Dame Fashion has awakened keen interest among the jewelers, particularly in the French line. Dainty gold and jeweled head-dresses are very much in demand because of the prevailing style. The shops are displaying little caps of gold and silver mesh encrusted with jewelry reminiscent of Juliet. Fine gold wire is entwined in the braids. Velvet clasped under a diamond buckle is effective on white hair. The Cleopatra ornament is of glittering jeweled smoke gauze, and is especially adapted for the barbaric gown.

Jacob Jacoby, an Atlantic City diamond dealer, who disappeared in the past week as though the earth had swallowed him, is again on the scene and is anxiously awaiting the return of his three months' bride, who, after becoming alarmed at the absence of her husband, and fearing foul play, left home, Saturday, Jan. 8, with the determination not to return until she had found him or verified her fears. Jacoby declares he had no intention of deserting his wife, and explains his absence from home by saying that the auto in which he was touring broke down and was laid up for repairs in a country town for two days. Meanwhile Jacoby is making every effort to locate the missing bride.

A note last week speaking of Frank Meyers, who recently served two years in jail on a charge of robbery, said he had been seen in the vicinity of 8th and Sansom Sts. Investigation showed that this was due to the fact that considerable sympathy is felt for the man among the trade, and one prominent jobber obtained a position for him in the neighborhood. It is believed by this jobber who befriended Meyers that the man is a victim of circumstances, and he is, therefore, willing to help him in every possible way. Meyers' friends feel that all he needs is a chance to redeem his past and they are willing to give him this in the belief that he will prove worthy of the favor extended.

James E. Doll, who for the past 26 years has been located in the First National Bank building, Frederick, Md., will remove to the Cline building, 9 S. Market St., where he will have more commodious quarters. When Mr. Doll is entirely settled he will have one of the most attractive stores in the city.

It was reported from Henderson, Tex., last week, that Ras Redwine was in financial difficulties and was offering a settlement to his creditors at 50 cents on the dollar. He has been in business here since 1897, when he succeeded Bateman & Whitfield, but met with financial reverses two years later. He was then succeeded by W. T. Ray, but he bought back his stock from Ray in 1900 and began business again on his own account.

Boston.

Arthur H. Hayward, of Melrose, Mass., has been elected president of the Melrose Arts and Crafts Society.

Fred Foster, salesman for the Smith, Patterson Co., this week takes the suburban route formerly covered by George M. Scorgie for the house.

W. W. Harmon, of Dorchester, gave a talk on color vibrations at the meeting of the Massachusetts Optical Society at Young's Hotel last evening.

The young men of the trade in the wholesale section have begun rehearsals for a minstrel show to be given a few weeks hence in Potter Hall, in this city.

E. A. Whitney, traveler for J. C. Sawyer, who has been ill for the past 11 weeks, is convalescent and was able to be down town last Thursday for the first time in that period.

The Waltham Watch Co.'s factory in Waltham will close for one week from Jan. 22, and the Howard watch factory is to go upon an eight-hour basis for an indefinite period.

Frank B. Chace, who has just returned from a trip through northern and eastern New England, reports a good after-stock taking demand for material at most of the important business centers in those sections.

Frank W. B. Pratt, head of the clock business of Daniel Pratt's Son, has been indisposed during the past week and obliged to be absent from his office for the first time from that cause in a number of years.

President James S. Blake, of the Boston Jewelers' Club, has been detained at home for several days by grippe. Although suffering from a severe cold the night of the banquet he made it a point to be present and preside.

Among the visitors to the trade last week was G. H. French, of Riley & French, who has just returned from Pinehurst, N. C., and contemplates taking an around-the-world trip, leaving San Francisco next Saturday on a transpacific voyage.

Buyers in town, the past week, included: C. E. Laughlin, Whitefield, N. H.; Starr C. Hewitt, Salem; F. S. Hall, Fitchburg; Frank Ricard, Lowell; Joseph Lajoie, Worcester; G. A. Schmidt, Lawrence; Loring Smith, for H. C. Smith Co., Brockton.

F. W. Ruggles, of the Jewelers' building, who has a country place in Hudson, Mass., is the inventor and proprietor of the Boston hopper, a device for poultry feeding, which has proved a great success. He exhibited it at the big poultry show in Mechanics' building, this city, last week.

Traveling representatives in Boston during the week included: William H. Kinna, Elgin National Watch Co.; Innes L. Townsend, D. C. Townser & Co.; S. Levy, L. & M. Kahn & Co.; Charles L. Power, Power & Allan; R. M. Hoxsie, Mason, Howard & Co.; Mr. Mowry, George L. Vose Mfg. Co.; Mr. Arbig, Arbig & Wagner; A. B. Chase, Boss & Baldwin; Mr. White, J. J. White Mfg. Co.; Mr. Strandberg, Sykes & Strandberg; Mr. Whyte, Moser & Whyte.

The New England Watchmakers' Club began, on Monday, a series of classes to be continued through the next three months, as follows: Escapement matching, first and third Mondays; lathe work, balance staff-making and pivoting, also timing, second and fourth Mondays. The classes meet at 8 P. M. in the Franklin Union building, room 410. The instructors are: Timing class, D. A. Gindrat and E. A. Safford; escapement matching, J. Lundin and Mr. Winslow; lathe work, staffmaking and pivoting, J. Freistadter.

Simeon Jacobs, whose trial about two years ago attracted considerable attention because of the charge involved of the concealment of a part of his assets in connection with his failure, is to have a new trial, witnesses having been summoned to appear for the opening of the case this week in the United States Court in this city. In this connection it is interesting to note that the Jewelers Board of Trade has sent to creditors of Jacobs notice of a proposition for a settlement on the basis of 20 cents on the dollar. Jacobs was forced into bankruptcy and the case has never been settled. He was given a two-year sentence at the former trial, but a stay was secured through the efforts of his attorneys, Bartlett & Anderson, of this city.

Buffalo, N. Y.

Milton Newwitter, traveling for Veit, Hirsch & Co., New York, was a recent visitor here.

S. Svenson, formerly a member of the staff of T. C. Tanke, has opened a jewelry store on Grant St., Buffalo.

Among the jewelers who recently visited the Buffalo market were: C. K. Henry, Edinboro, Pa., and G. D. Erdle, Cherry Creek.

Henry G. Glasstone, New York manager of the Fox Mfg. Co., Providence, R. I., attended the wedding of his sister, Pauline, to Jacob Nusbaum, Bradford, Pa. The ceremony took place at the Hotel Lafayette, Buffalo.

Louis and John Hartzberg, traveling representatives for Henry M. Abrams & Co., wholesale jewelers of San Francisco, were here, recently, to attend the marriage of their sister, Belle, to Dr. Jesse G. Levy, at the Hotel Statler.

The Credit Men's Association, of which some local manufacturing jewelers are members, will hold its annual banquet on Lincoln's Birthday. A New Yorker, prominent in the association in that city, will be invited to address the Buffalo association on "Lincoln."

Among the travelers who recently called on Buffalo jewelers were: Leo Cahn, Borrelli & Vitelli; C. B. Bartlett, Whitney Mfg. Co.; Mr. Conley, Conley & Straight; Mr. Hirsch, Nathan Hyman Co.; Howard H. Deutsch, Ciner & Seeleman; H. J. Dennis, Libbey Cut Glass Co.

Formal papers of incorporation have just been filed in the County Clerk's office in Buffalo by the Niagara Optical Co. The capital stock is $15,000 and the directors, George J. Kreuz, Catharine T. Kreuz and George R. Travis. Full details of the plans of the concern have already been printed in The Jewelers' Circular-Weekly.

Among the traveling representatives of Buffalo jewelry houses who have left on extended business trips are the following: J. H. Meyers, south; Leo. Meyers, middle west; Max Fineberg, south; S. J. Levy, west, representing the Queen City Ring Mfg. Co. Abe Goldberg, west; Michael Kloville, west, Frontier Jewelry Mfg. Co. Ben Singerman, west, for King, Raichle & King.

A blaze which for a time threatened to destroy the plant of the Smethport Cut Glass Co., at Smethport, Pa., recently, followed a gas explosion in the gas regulator house of the Smethport Gas Co., located near the glass works. George Beaver, the watchman, went into the regulator house with a lighted lantern, and there was an explosion immediately, which wrecked and set fire to the building. Only by hard work of the firemen were the adjoining glass works saved.

A regular meeting of the Buffalo Retail Jewelers' Association will be held at the Genesee Hotel, Friday evening. A feature of the session will be the nomination of officers for 1910. The association is planning to adopt a fixed system of prices for repairing watches and jewelry and for other special work in this line, and a vote will be taken on this question. According to a statement made by President Ehmann to a representative of The Jewelers' Circular-Weekly, an exchange system may be adopted by the members. They will be asked to submit to the secretary of the association a list of articles of jewelry which they no longer desire to carry in stock.

E. A. Eisele is taking a prominent part in the campaign being conducted to raise a fund of $150,000 for the new Hahnemann Hospital here. Mrs. Eisele is also one of the leading figures in this work. She presided at a luncheon at the Iroquois Hotel at which 100 prominent society women formed a committee to canvass the city for funds for the hospital. Several women interested in the project also met at Mrs. Eisele's home and listened to an eloquent address on the needs of the institution. A huge clock at Lafayette Sq. is a feature of the campaign. The clock is lighted by electricity and the hands point to the amount which the fund for the hospital totals each day. The campaign will end in a few days and the $150,000, it is said, has been practically assured.

C. C. Penfold, manufacturing jeweler in the Law Exchange, recently completed a beautiful Masonic jewel which was presented by Erie Lodge, F. & A. M., of Buffalo, to Dr. Edward Clark, of this city. It was necessary to do considerable die work to complete the jewel. Dr. Clark is past district deputy grand master of the 38th Masonic district of the grand lodge of New York state. The jewel is suspended from two bars. Dr. Clark's name appears on the upper bar and is sawed out in relief. There is also a second bar containing the letters "P. D. D. G. M., 1908." A circle suspended from the bars bears the insignia of district deputy, with a circle of enamel in purple, bearing the inscription of the grand lodge of the State of New York, 38th Masonic district. Outside this circle, encased in a rim of gold, there is a laurel wreath in green gold effect, completing the circle. In the center circle are the district deputy's insignia, composed of the dividers, square and a three-quarter circle. The jewel is embellished with amethysts and diamonds.

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Vol. LIX. CHICAGO, WEDNESDAY, JANUARY 19, 1910. No. 25.

Chicago Notes.

R. J. Hillinger is back from a trip to the middle west.

M. L. Finkelstein, St. Paul, Minn., was here last week.

Herman Oberreich, La Porte, Ind., was a visitor here last week.

John Arnbruster, Cedarburg, Wis., was a visitor here last week.

L. A. Martin, Superior, Wis., spent a few days here last week.

John Steck, son of H. F. Steck, Washington, Ia., was here, last week.

O. A. Starke, of the Star Watch Case Co., was a visitor here, last week.

Al. Kolker has returned from a visit to his native town of Evansville, Ind.

Frank T. Barton, president of George N. Steere Co., is on a visit to the factory.

G. A. Armstrong, with the Paye & Baker Mfg. Co., is on a month's western trip.

M. A. Mead & Co. are again general watch inspectors for the Santa Fe Railroad.

W. A. Fay, with the Potter & Buffinton Co., returned from a trip to the northwest, last week.

F. C. Happel has recovered from his recent illness, and is now able to attend to his duties.

Mr. and Mrs. F. W. H. Schmidt celebrated the 24th anniversary of their marriage Jan. 14.

G. A. LeRoy, with the Western Clock Mfg. Co., has returned from a six weeks' trip to Europe.

Guy V. Dickinson, general agent of the Elgin National Watch Co., visited St. Paul last week.

A. E. Madsen, Minneapolis, resident partner of Rettig, Hess & Madsen, spent last week here.

Mrs. Morris Feinberg, wife of Morris Feinberg, retail jeweler at 11208 Michigan Ave., is very ill.

P. H. Winterberg is making his first trip to the northwest in the interests of Louis Manheimer & Bros.

S. D. Rider, vice-president and general manager of the South Bend Watch Co., was here last week.

A. R. Oughton, representing the Jennings Bros. Mfg. Co., Bridgeport, Conn., is on a visit to the factory.

E. J. Samuelson, retail jeweler at 1122 Bryn Mawr Ave., is still confined to his home with pneumonia.

The family of C. Pearson, watchmaker for P. Herner, has been increased by the advent of a baby boy.

A. Harper, Chicago manager for the American Silver Co., is on a visit to the factory at Bristol, Conn.

Harry E. Jones, with the Wadsworth Watch Case Co., is on a trip to the northwest, west and southwest.

Henry Reinhard, of the Varney Jewelry Co., Wichita, Kans., left for a trip to Cuba and the West Indies, Jan. 14.

The Paye & Baker Mfg. Co., North Attleboro, have opened a Chicago office in the Heyworth building, 42 E. Madison St.

Arthur Josephs, the new western representative of the Fontneau & Cook Co., will remain in room 1230 Heyworth building.

Ulysses D. Fortier, Saint Anne, Ill., who is selling out at auction preparatory to moving to Tulsa, Okla., was here last week.

Walter King, of the Julius King Optical Co., New York, visited J. T. Brayton, Chicago manager for that corporation, last week.

C. F. Barrows, secretary of the Bay State Optical Co., visited W. R. Stevens, the Chicago manager for that corporation, last week.

S. E. Prince, formerly with the Reed-Bennett Co., Minneapolis, Minn., is now representing Sprochnle & Co., in Chicago and vicinity.

Geo. E. Kissick, Chicago representative of Maintuen Bros. & Elliot, is suffering from an attack of appendicitis. He will be operated on in March.

E. J. Garcia, formerly with Leonard Krower, New Orleans, La., has been engaged by the Eisenstadt Mfg. Co., of St. Louis, Mo., to travel in his old territory.

Charles V. Conyers, retail jeweler at Oneida, Ill., underwent an operation at the Augustana Hospital last week, and is reported doing well. His wife is with him.

R. H. Faris, Winfield, Ia., was here last week buying a new safe, his old one having gone to pieces in a fire in his store which entailed a loss of $1,700, fully covered by insurance.

Detroit, Toledo, Cleveland, Indianapolis, formerly covered by the Chicago office of the Philadelphia Watch Case Co., will in future be covered by the Cincinnati office of that corporation.

On account of ill health M. Peck, western traveler for M. A. Mead & Co., will take a rest of some months on Mr. Mead's fruit farm in the Bitter Root Valley. Mr. Peck's territory will be covered by F. W. Radcliffe.

"Gus" Weinfeld, western traveler for the Stein & Ellboger Co., who has been with that concern for 19 years, has arranged to travel for L. Gutmann & Sons, Cincinnati, during 1910.

N. S. McGillivray & Co. will remove on March 1 to the Republic building, where they will occupy much larger space than heretofore. Their new quarters will be handsomely furnished.

W. Z. Scarle, retail jeweler at Petosky, Mich., was here, last week, accompanied by his wife, whom he is taking to southern California to benefit her health. They expect to return May 10.

Charles A. Whiting, of Whiting & Davis, was here, last week, on a visit to Frank Whiting, Chicago manager for the concern. The latter left for a trip to the Pacific Coast, last Sunday night.

D. N. Jacoby, with the Providence Stock Co., who was called home recently on account of the illness of his children, was here last week on his way to the Pacific coast and reported his children on the road to recovery.

The annual banquet of the Chicago Jeweler's Association was held in the gold room of the Congress Hotel last evening after The Jewelers' Circular-Weekly went to press. A full account will appear in the next issue.

Geo. Fahys, of Joseph Fahys & Co., stopped over here last week on his way to the coast. Mr. Fahys was accompanied as far as Chicago by J. Fahys Cook, his nephew, who is making a tour of the middle western cities.

Changes in the Chicago selling force of the Oneida Community, Ltd., are as follows: G. H. Miller, resigned; F. W. Whitman has been engaged to cover Chicago and nearbytowns; F. W. Nash will carry the line in the northwest.

Mark Eisman, jewelry commission merchant at Birmingham, Ala., was here last week looking up some new lines. Mr. Eisman has severed his connection with the L. Bauman Jewelry Co., of St. Louis, Mo., whom he represented in 1909.

Jules Mayer, with the Mauser Mfg. Co., will cover Chicago and the larger cities of the West in addition to the Coast cities, L. Seligsberger, with that corporation, having retired. Mr. A. V. Tommins has been engaged to cover the middle west..

Chas. H. Reynolds, retail jeweler, at



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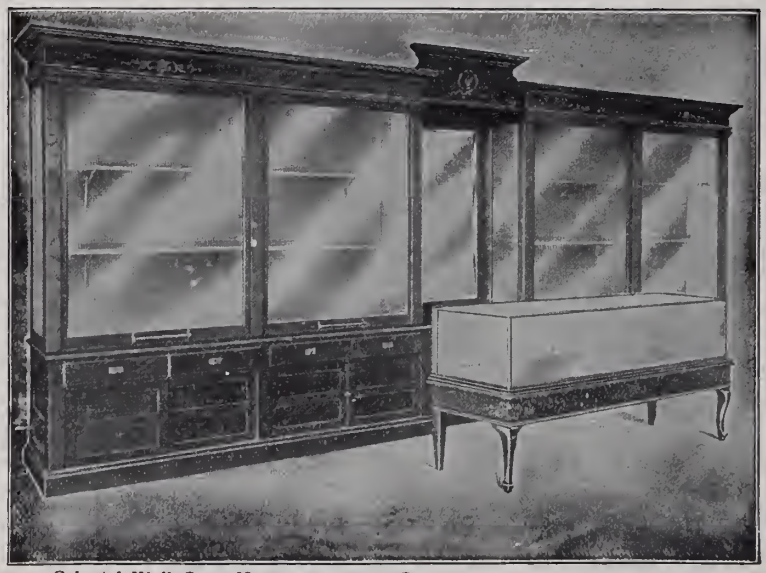
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8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
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JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

Alpena, Mich., celebrated his 30th year in business Jan. 7. It was in this store that F. E. Hyatt, the Chicago manager of the Philadelphia Watch Case Co., received his first experience in the jewelry business.

W. F. Drexmit, with the Keystone Watch Case Co., has returned from a visit to Cincinnati. The territory formerly covered from Cincinnati by the Keystone Watch Case Co. will in future be covered from Chicago, the Cincinnati office of that corporation being abolished.

Leo Stein, formerly with the Stein & Ellbogen Co., has accepted the position of traveling salesman for the Alphonse Judis Co., San Francisco, Cal. Mr. Stein will cover the territory of Mr. Rednall, who has resigned his position with a view of embarking in the retail jewelry business.

The Chicago office of the Meriden Cutlery Co. is now in charge of H. G. Morse, assisted by W. S. McMillen. Mr. Morse was formerly the New York and New England representative. J. R. Payne is no longer connected with the corporation, and expects to announce a new connection in the trade shortly.

Among the out-of-town retail jewelers here, last week, were: H. A. Dildine, Kearney, Nebr.; C. G. Lindholm, Joliet; H. D. Goldschmidt, Davenport, Ia.; A. J. Lauch, Kankakee, Ill.; Chas. Feldstein, Marinette, Wis.; Messrs. Hupp & Sowers, Streator, Ill.; T. L. Combs, Omaha, Nebr.; F. A. Marean, Belvidere, Ill.

Mrs. Anna Newhouse, wife of L. Newhouse, jewelry jobber at 103 State St., died, last week, aged 58 years, after a lingering illness. The funeral took place last Wednesday from her late residence, 4630 Prairie Ave. Interment was at Rosehill Cemetery. Friends in the trade extended to Mr. Newhouse their sincere sympathy in his bereavement.

Milwaukee.

The C. F. Dunbar Co., Waupun, Wis., has erected a handsome electric sign in front of its place of business.

William Moore, of the William Dickson Co., New York, called upon friends in the Milwaukee trade, last week.

The regular monthly meeting of the Milwaukee Jewelers' Club was held at the Hotel Blatz, Jan. 11. An unusually large number of jewelers attended.

H. L. Sapiro, optician, formerly connected with the south side store of David Goldman, is now located at Mr. Goldman's downtown store, succeeding I. Greenberg.

Among the out-of-town jewelers in Milwaukee, last week, were: A. C. Boelte, Columbus; Henry Bayer, Whitewater; J. B. Kimball, Waukesha; E. C. Dahlberg, and P. S. Larson, of Beloit.

Several local jewelers have received calendars this week from A. P. Hirzy, Grand Rapids, Wis., bearing a picture of a hunting party, of which the Grand Rapids jeweler was a member, that was successful in securing a large number of deer in the Winter of 1908.

The news has been received in Milwaukee that Ernest Starkey, who opened a jewelry store at Grand Rapids, Wis., just before Christmas, has closed his store and returned to his former home at Waterford, Wis. It is said that unsatisfactory business was received by Mr. Starkey.

The regular quarterly meeting of the directors of the Wisconsin Retail Jewelers' Association was held in Milwaukee, Jan. 17, at which various important matters were considered. A full report of the meeting will appear next week.

I. Greenberg, optician, formerly connected with the downtown store of David Goldman, and who is charged by Mr. Goldman with embezzlement, has been postponed by Judge Neelen, in the Municipal Court, for another week. In the meantime, Greenberg, who is out on bail, has announced to the trade that he can be reached temporarily at his residence, 2325 Prairie St. Mr. Goldman is finding considerable difficulty in determining the exact amount embezzled by Greenberg, as most of the optician's peculations were committed during the busy Christmas season, when he spent much of his time clerking in the Goldman establishment.

Kansas City.

J. W. Brown, traveler for D. B. Ward & Co., has been laid up for several weeks with tonsilitis.

C. E. Manor is closing out at auction the stock of jewelry of John Rupp & Co., Atchison, Kans.

J. R. Mercer, the popular retailer, leaves Sunday for a trip to Chicago, and will be there several days.

The death is reported of Fred Ritter, Leavenworth, Kans. The business will be continued by his sons.

J. O. Van Voorhies, Osawatomie, Kans. was called to Kansas City last week on account of the death of his mother.

Ed. Dunning, formerly a retail jeweler of Kansas City, Kan., is now managing the jewelry store of B. J. Dunning in that city.

H. H. Jeffries and Peter Spink, with the Porter & Wiser Jewelry Co., have just returned from a hunting trip to Boicourt, Kans.

S. H. Avey, Auburn, Nebr., stopped off in Kansas City last week on his way to San Antonio, Tex., where he will join his family.

E. E. Bennett has taken a position as traveling salesman for the Meyer Jewelry Co., and will cover Nebraska and the northwest.

Sam Feller, of the retail jewelry firm of Crellin & Feller Jewelry Co., was called to Indiana last week on account of the death of his father.

Arthur Kroencke, Concordia, Mo., was in the city last week and reports having sold out to Henry Beissenheiz, formerly with E. M. Dunham, Garden City, Mo.

Robert L. Clark, formerly with the Towle Mfg. Co., has accepted a position as traveling salesman with the International Silver Co., and will make Kansas City his headquarters.

H. W. Walter Stareke, Junction City, Kans., brought his wife to Kansas City last week to undergo an operation. She is still at the hospital and is reported to be getting along satisfactorily.

Among those who leave here next week for Chicago to attend the jewelers' banquet, and also the meeting of the National Wholesale Jewelers' Association are Geo. H. Edwards and Leo Ludwig, of the Edwards & Sloane Jewelry Co.; C. C. Hoefer, C. B. Norton and C. A. Kiger.

Steve Smith, the well known Kansas City jewelry traveler, has given up the lines of the Keller Jewelry Co. and Hamilton & Hamilton, Jr., and in their stead will carry the 10-karat gold line of the Garland-Fisher Co., and the gold-filled jewelry line of Nevin Bros., of Kansas City; also the line of boxes made by A. M. Wright & Son.

The C. B. Norton Jewelry Co. has moved P. N. Nelson from his old territory in western Kansas and eastern Colorado to western Colorado and New Mexico, with headquarters in Denver. W. C. Schumann will continue to cover Oklahoma and Kansas; Fred Cateron will cover Nebraska and the Dakotas; A. R. Norton will cover Arkansas and Louisiana; M. S. Murray, Missouri and Texas, and E. E. Seamans, Kansas and Iowa. Mr. Seamans is a new man on the force.

The following jewelers have been in the market during the past week: C. W. Woolfolk, optician for F. W. Whiteside, Liberty, Mo.; J. H. Whiteside, Liberty, Mo.; J. S. Kelley, Marshall, Mo.; W. H. Meyer, Lawson, Mo.; W. W. Whiteside, Liberty, Mo.; Fred Dryden, Lee's Summit, Mo.; A. L. Shoop, Rothville, Mo.; H. C. Schultz, Hays City, Kans.; Otto Burkland and wife, Moberly, Mo.; J. A. Inglis, Higginsville, Mo.; Mr. Scott and son, of Scott & Scott, Junction City, Kans.; Dr. Stevenson, Pittsburg, Kans.; T. S. Terry, Nevada, Mo.; Mr. Beddow, of Beddow & Burton, Huntsville, Mo.; C. E. Tarr, Greenfield, Mo.; W. T. Warren, Minneapolis, Kans.; Will Connor, of Bliss Jewelry Co., Atchison, Kans.

The following travelers called on the trade in Kansas City, Mo., during the past week: Edgar Hunt, Scofield, Meleher & Scofield; F. S. Gilbert; W. T. Sherman, S. K. Merrill & Co.; Mr. Rogers, C. H. Cooke Co.; C. E. Emerson, W. H. Bell & Co.; John S. Cunningham, E. L. Spencer Co.; G. Fred Perry, F. H. Sadler Co.; H. E. Cobb, Daggett & Clap Co.; Mr. Boss, Boss & Baldwin Co.; Emil Pick, Hammel, Riglander & Co.; Mr. Booth, Sturtevant & Whiting; Geo. Southwick, Walter E. Hayward Co.; H. G. Pfordresher, Eastern Jewelry Co.; E. W. MacAllister, Irons & Russell Co.; Richard Robinson, Shiman-Miller Mfg. Co.; Harry E. Farquharson, E. D. Gilmore & Co. and E. A. Potter Co.; Louis A. Blackinton, W. & S. Blackinton Co.; A. H. Oakley, Thornton Bros Co.; Mr. Richmond, Zare White; C. W. Edwards, Leach, Miller & Co.; Frank W. Bloomer, E. I. Franklin & Co.; Geo. H. Kettlety, A. H. Bliss Co.; Chas. P. Crane, Bliss Bros. Co.; Oscar A. Lessing, S. & B. Lederer Co.; M. V. Decker, Plainville Stock Co.; E. T. Wilson, G. C. Hudson & Co.; Mr. Richards, Standard Button Co.; H. F. Tourtellot, Waite, Thresher Co.; James O. Otis, Harvey & Otis; C. W. Edwards, Geo. L. Vose Mfg. Co.; Harry Mix, Wightman & Hough Co.; Mr. Daniels, Oscar Gottlieb & Co.; Walter Boyden, Ostby & Barton Co.

St. Louis.

The J. Bolland Jewelry Co. has brought an attachment suit in the Circuit Court against Mary H. Acuff.

J. J. Burke, president of the Brooks Jewelry & Optical Co., has returned from a business trip to Chicago.

E. C. Weidlich, of Weidlich Bros. Mfg. Co., Bridgeport, Conn., spent a week here visiting his brother, William Weidlich.

Edward E. Hoeller, watchmaker, formerly with the Zerweck-Frech Jewelry Co., is now with the Hess & Culbertson Jewelry Co.

F. B. Wolff, Chester, Ill., and his bride, to whom he was married last Sunday, spent the greater part of the week in St. Louis.

Charles Dickie, a jeweler of Bunker Hill, Ill., and Miss Isabelle McCully, of St. Louis, will be married the latter part of the present month.

Hugh King, better known as "Pop," traveler for the Queen City Silver Co., Cincinnati, and Fessenden & Co., Providence, R. I., is in St. Louis.

J. E. Riley, traveler for the Gutfreund-Kemper Supply Co., will leave, Monday, on a three weeks' trip through northern Illinois and Missouri.

George J. Hess, president of the Hess & Culbertson Jewelry Co., will leave, the latter part of the month, for New York, to make extensive purchases.

R. F. Reeves, formerly president of the Reeves-Kemper Supply Co., has taken a position as traveling salesman with the Eisenstadt Mfg. Co.

Jacob Freund, Buffalo, N. Y., is spending 10 days with his brother, J. L. Freund, at his beautiful new home in Kingbury Pl., which has just been completed.

President Ebeling, of the Retail Jewelers' Association, St. Louis, has called a meeting of the association, to be held Thursday evening, at the Mercantile Club.

Bindler Bros. have issued a deed of trust on their stock and fixtures to Isadore Landauer, an attorney, of 705 Olive St., for the benefit of creditors. No statement of assets and liabilities has been made.

Morgan H. Cox, with the Hoyt Jewelry Co., left, last week, on a trip through Arkansas, Texas and Oklahoma. I. T. Fuller will leave about Jan. 20 for northern Missouri, Oklahoma and Kansas.

J. F. Fikuart and his bride, who were married Jan. 5, came to St. Louis from Frankford, Mo., on their honeymoon trip, and spent several days sight-seeing here. Mr. Fikuart is a jeweler and optician at Frankford.

H. Estinghausen, president of the Attleboro Jewelry Co., will leave, next week, on his annual trip to Old Mexico. He expects to go by way of Kansas, Oklahoma and El Paso, and will probably be gone about two months.

Fire, on Monday, on the first floor of the building occupied by the Kennedy Jewelry Mfg. Co., on 6th St., between Olive and Locust Sts., menaced the jewelry firm, but the firemen controlled the flames before much damage was done.

A. Storthz, of Storthz Bros., Little Rock, Ark., was here during the week, making purchases. He and his brother have succeeded to the business of L. Storthz, their father, who formerly lived in St. Louis, but went to Little Rock years ago and established a successful business.

E. H. Meier, who recently transferred his allegiance from the St. Louis Clock & Silverware Co. to the Van Bergh Silver Plate Co., Rochester, N. Y., will leave, Monday, for Peoria, Ill., and adjacent territory on his first trip for that concern. He is to make his headquarters at St. Louis.

The Hess & Culbertson Jewelry Co. are the only jewelry firm joining in the early closing movement of the Associated Retailers. The Hess firm, in common with the large department stores, will open at 8.30 and close at 5.30 until Spring business sets in and necessitates longer hours.

Joseph B. Moore, L. P. Wolff and George C. Fearl, travelers for the Elliott Jewelry Co., started, Friday, on their Spring trips. Mr. Moore will travel in Missouri, Kansas, Nebraska and Colorado, Mr. Wolff in Missouri, Illinois, Louisiana, Mississippi, Arkansas, Texas and Indian Territory, and Mr. Fearl in Missouri and Illinois, and will also visit the St. Louis trade.

David Feiss returned, last week, from New York, where he made arrangements to represent Konijn, Frank & Shire in the western territory in which he has heretofore traveled for another firm. He left, Friday night, on a trip to the northwest. His son, Arthur S. Feiss, returned, Saturday, from Newark, N. J., and will leave, next week, on a western trip as representative of Moore & Sons, of Newark.

With the object of promoting felicity and efficiency, the Hess & Culbertson Jewelry Co. has arranged for a series of monthly dinners for the salesmen of the firm. The first one was held, Friday night, at the Mercantile Club. After the dinner business conditions and questions of salesmanship were discussed. The dinner was a decided success. Another will be held next month at the same place.

Out-of-town jewelers in St. Louis during the past week were: A. H. Krause, Greenville, Ill.; F. G. Wehrle, Belleville, Ill.; W. K. Urbani, Vandalia, Ill.; Charles Wilkins, Springfield, Ill.; Wm. Morris, Salem, Ill.; Charles Mosby, Newport, Ark.; S. E. Brady, El Reno, Okla.; M. H. Dickie, Bunker Hill, Ill.; E. B. Hall, Springfield, Mo.; A. Storthz, Little Rock, Ark.; E. F. Wait, Corinth, Miss.; J. H. Booth, Alton, Ill.; W. H. Jahn, Pacific, Mo.; Fred Herold, Jerseyville, Ill.

The Grand Jury investigation of the American Credit Indemnity Co., in progress the past two weeks, has come to an end without the indictment of anyone. The investigation was at the instance of Insurance Commissioner Blake, to learn if the company had made false returns on its assets. The officers of the company satisfied the grand jurors that the company's affairs were being conducted in a proper manner.

The Remoh Jewelry Co., which operated a store up to about a year ago at 814 Olive St., and the Crown Jewelry Co., now conducting a store at 415 N. Broadway, have been consolidated and will be open for business about Feb. 1 at 507 N. Broadway, in the Frank building, where the quarters will be much larger than in either of the other stores. The lease taken by the consolidated companies on the new store attracted considerable attention from real estate men, as the rental, $9,000 a year, is the highest that has ever been paid in that locality. The store is within a few doors of Washington Ave. and across the street from the Nugent department store.

Beginning this Saturday, leading jobbers and manufacturing jewelers will close their places of business every Saturday afternoon at one o'clock, until Dec. 1. At the December meeting of the Jewelry Jobbers' Association a motion was adopted directing that an agreement be circulated in January, the signers of which would bind themselves to early Saturday closing. The agreement was circulated this week by W. F. Kemper, secretary of the Jobbers' Association, and was signed by the following firms, in the order indicated: Eisenstadt Mfg. Co., L. Bauman Jewelry Co., Bauman-Massa Jewelry Co., St. Louis Clock & Silverware Co., J. W. Cary & Co., Gutfreund-Kemper Supply Co., Tower & Long, Aller-Wilmes Mfg. Co., Weiss & Fassett, Elliott Jewelry Co., R. Loewenstein Jewelry Co., William Weidlich & Bro., Furstenwerth-Uhl Jewelry Co., Blankenmeister-Oberting Jewelry Co., and the Hoyt Jewelry Co.

Traveling representatives of jewelry houses in St. Louis during the week were: W. S. Willis, Gorham Co.; H. D. Meyer, I. N. Deitsch; E. A. Reed, Reed & Barton; L. M. Batt, Byron L. Strasburger & Co.; Ed. J. Mayer, Julius King Optical Co.; M. B. Bernstein, Tuthill Cut Glass Co.; Louis Berger, Ehrlich & Sinnock; Harry B. Kennion, Parks Bros. & Rogers; George C. Mendell, Leary & Penfold; Mr. Richards, Standard Button Co.; Mr. Levy, Fox Mfg. Co.; B. T. Roberts, T. A. Willson & Co.; D. Skutch, New Haven Clock Co.; C. E. Emerson, W. H. Bell & Co.; Joseph M. Kraus, Hirsch & Flashner; Edward L. Imhoff, R. & G. Co.; P. A. Wilkinson; H. W. Hedge, Excelsior Watch Co.; Mr. Richmond, Zare White; Mr. Cobb, Daggett & Clapp; Samuel Farquerson, Gilmore Co. and E. A. Potter Co.; Mr. Boss, Boss & Baldwin; Mr. Blackinton, W. & S. Blackinton; Fred England and Mr. Klein, Frolichstein, England & Klein; A. W. Joseph, Fortneau & Cook Co.; Mr. Fry, Fry Bros.

Canada Notes.

Lawrence Reeve, Barrie, Ont., has assigned to Arthur Alexander.

The store of P. Stephenson, of Little Current, Ont., was completely destroyed by fire on Monday, Jan. 10.

Robert T. Cuff, city traveler for P. W. Ellis & Co., Toronto, Ont., died on Thursday, Jan. 13, aged 37 years. He was prominent in yachting affairs and widely known in the trade.

W. H. Sparks, representing the Seth Thomas Clock Co.; S. Franks, Sussfeld, Lorsch & Co.; Robert C. Stevens, R. Wallace & Son's Mfg. Co., and A. McIntosh, Hemming Mfg. Co, Montreal, were in Toronto, Ont., last week.

Out-of-town jewelers calling on the Toronto trade last week included F. H. Allison, Comber; Frank Hayes, Smithville; W. H. Smith, Oakville; A. E. Cooper, London, and B. Greenleaf, Port Perry, all Ontario; D. R. Dingwall and W. Dingwall, Winnipeg, and J. E. Black, Sintaluta, Man.

Los Angeles.

Walter Bartling, of the Santa Paula Jewelry Co., was here a few days ago calling on the wholesale houses.

After attending the aviation meeting last week, J. C. Fleming had a severe attack of grip, which confined him to his bed.

Out-of-town jewelers here recently include: Kyle MacBratney, El Centro; R. H. Wilson, Ocean Park; C. W. Ernsting, San Diego.

E. V. Saunders, of I. A. Hall & Co., San Francisco, has been staying a short time in Los Angeles, while on his way to visit the factories in the East.

Hambright & Walsh are now having a number of fine cabinets built, which they will install in their office when finished. They will also add other new fixtures.

Mr. Curry, of Schwarzkopf & Co., spent the holiday season in San Francisco looking after the company's business. He has returned, and reports a very satisfactory trip.

The Pacific Coast Jewelers' Board of Trade has granted an extension of time to A. G. Perham, of Ocean Park. It is said that his assets equal his liabilities, and that he is likely to pay satisfactorily.

Aviation week brought to Los Angeles a large number of people, many of them from a considerable distance. Among the visitors were a large number of jewelers from different parts of the Pacific coast.

The Pacific Gem Co. recently received a meteorite from Arizona about the size of a man's fist. It has been sent to New York for further examination. This company reports a decided improvement in its business.

H. A. Russell, traveling representative of the Pacific Gem Co., is expected home in a few days. He has not been here since his return from Europe, having stopped on his way across the continent to call on his firm's customers.

The E. W. Reynolds Co. has just issued a very comprehensive catalogue for its material department. It contains 912 pages 10½ by seven and three-quarter inches. Nearly 390 pages contain half-tone reproductions. This catalogue is said to be the largest of its kind published in the United States.

C. W. Ernsting, San Diego, was among the jewelers who visited this city during Aviation Week. Mr. Ernsting is enthusiastically booming the interests of the Panama Canal celebration in his home city in 1915. He brought with him a large number of handsome enameled badges emblematic of commerce.

P. J. Higgins, a friend of H. B. Crouch, who was formerly in the banking business, has taken a position as salesman with Mr. Crouch. A. F. N. Bowers, who recently took a position with Mr. Crouch, found the business too confining for him, having been accustomed more to employment which kept him a considerable portion of the time in the open air.

The Whitley Jewelry Co. a few days ago sold to the motormen and conductors of the street cars in this city a rather unique loving cup to be presented to H. E. Huntington, president of the local railway system. On the side of the cup is etched an exact fac-simile, made from a photograph, of the the first pay-as-you-enter electric car received in this city.

F. M. Barr, who, some time ago, swindled J. Wiesenberger, of this city, by means of a worthless check for $525, has been sentenced to five years in the penitentiary for having deserted his wife in Tahiti. Barr had lived in San Diego for some time. He was held under the charge made by Weisenberger and had applied for probation when the fact of his having deserted his wife in Tahiti became known. From Tahiti he went to Australia, afterward returning to this country.

Pacific Coast Notes.

Benjamin Allen, Chicago, is on the coast and at the present time is in the southern part of the State.

Bernard Hartfield, Anaheim, Cal., has put on a new man in the place of Mr. Pabst, who has returned to Los Angeles.

Mr. and Mrs. F. W. Lippman, Redwood City, Cal., have been spending several days in San Francisco, selecting new stock.

Reynolds & Masters, Pasadena, Cal., have put on a new watchmaker on account of the increase in their business in this department.

J. B. Jones, who has been with the Catalina Novelty Co. at Avalon, Cal., for a number of years, is now traveling on the road for a wholesale house.

Mrs. R. S. Fulford, wife of Richard Fulford, manager of the Hanford Jewelry Co., has arrived in Hanford from Los Angeles and the couple will make the valley town their home hereafter.

During the past year the output of cut gems from San Diego County was $72,132, as against $65,575 in 1908, and gems in the rough were mined to the value of $415,085, as against $377,150 during the year previous.

Joseph Schwartz, who was here from Honolulu, recently, and who has gone to New York with his family, has leased the entire second floor of the Central building, on King St., Honolulu, and upon his return from this country will move to the new quarters. The premises include an immense show room fronting on King St., with a large space in the rear for storage. While in New York Mr. Schwartz will select a large stock of goods and this will be sent to Honolulu as soon as possible.

From Sacramento comes news of an important change in a prominent firm there, the well known firm of the H. Wachhorst Co., 718 K St., now having for manager Mr. Longbotham, who takes the place of the late A. Gerlach. Mr. Longbotham has been a resident of Sacramento for many years and several years ago left to take a responsible place with Shreve & Co., of San Francisco. He remained with this firm until the fire and then returned to Sacramento, where he became connected with Klune & Floberg.

Two men supposed to have been participants in the robbery of Frank T. de Arman's jewelry store, in Ontario, Cal., Dec. 15, have been brought to Ontario from Sacramento on a warrant. They had in their possession articles conforming to the description furnished by de Arman of goods taken from his stock. They included a diamond ring, diamond locket and other rings. On Dec. 23, with the assistance of the Los Angeles police, a man giving the name of Edward A. Mariett, was taken in connection with the job. He confessed his part in the affair and implicated the two others.

San Francisco.

A. Eisenberg, Jr., of A. Eisenberg & Co., is to go east in a short time.

J. E. Adams, Hawthorne, Wis., is visiting in San Francisco at the present time.

Joseph Schwartz, Honolulu, was here a short time ago, on his way to the east.

R. L. Levinson, of the California Jewelry Co., has returned from an extensive eastern trip.

E. O. Fano has disposed of his interests in the business at Fillmore and O'Farrell Sts. to his brother-in-law, Mr. Goldberg.

R. F. Allen, of the Morgan & Allen Co., is a prominent member on the committee doing the initial work on the World's Fair for this place in 1915.

The firm of Carrau & Green has been incorporated in San Francisco with a capital stock of $250,000 by J. S. Lewis, W. E. Lawrence, W. A. and Blanche Green and Leon and Nellie Carrau.

At a recent meeting of the United Commercial Travelers of America 58 new members were initiated, and a number of these were representatives of jewelry concerns. Among those identified with this trade who were initiated were: S. Mohr, of R. Mohr & Sons; Henry Wurkheim and James Elston.

S. J. Pembroke, Berkeley, Cal., is offering creditors a settlement of 40 cents on the dollar. Mr. Pembroke has been in business in the vicinity of San Francisco for about 35 years. He started in San Francisco in 1875 and conducted repair shops at different locations in San Francisco and Oakland until he moved to Berkeley, in 1904. He carried a small stock and made a speciality of repairing, being well reputed for his skill in this line.

The Down Town Association of San Francisco, in whose hands for some time past has been the planning of most of the events of a festal nature, held its annual meeting and luncheon recently, and a number of prominent jewelers were elected to fill office during the coming year. Horace H. Allen, of the Morgan & Allen Co., was elected president, and John Hammersmith, of Hammersmith & Co., will fill the position of second vice-president. Retiring President A. G. McCarthy was presented by the association with a handsome filigree silver cordial set. A resolution was passed at the meeting indorsing the Panama-Pacific International Exposition planned for San Francisco in 1915.

Evans & Son, Milford, Del., have installed an additional fireproof safe in their establishment. The safe, which weighs three tons, is the largest ever shipped to that section of the country.

J. J. Dimmett, who conducted a music and jewelry store at Monroe City, Mo., is offering to his creditors a settlement of 50 cents on the dollar. Mr. Dimmett was formerly a member of the firm of J. J. & W. G. Dimmett, who succeeded J. Ballard in 1905. The firm dissolved in 1907 and Mr. Dimmett continued alone. He has been in financial difficulties for some time.

Cincinnati.

J. E. Beck, Martin's Ferry, O., has closed out his business and is undecided as to future plans.

J. B. Osthoff, of Joseph Noterman & Co, is home from Florida, where he and his family spent the past month.

L. Mecklenborg, formerly head engraver for E. H. Crominger, has started a business for himself in room 10, Glen building.

Cincinnati creditors were notified, the past week, that on Jan. 12 John Hesselbrock, Liberty, Ind., had gone into bankruptcy.

Gus. Grove, formerly an optician at Bluffton, Ind., but the last few years located in the northwest, has returned to Bluffton, where he has opened an optical business.

Mrs. Florence Zeller, of the E. & J. Swigart Co., and a widow of Anthony Zeller, for many years connected with the Oskamp, Nolting Co., was married, the past week, to C. D. Fehl, of Madisonville.

The Klein Bros. Co., finding its present quarters inadequate for the growing business, have leased for five years the entire third floor of the Boylan building, at 14 E. 4th St., and will move to this new location Feb. 1.

Arthur Dotzengall, for some time connected with the office of W. F. Willman, successor to Mesch & Willman, has been added to Mr. Willman's traveling force and will make his initial trip in the south about Jan. 20.

The Geo. W. Meyer Jewelry Co., Chattanooga, Tenn., was given judgment in a suit against Phillips Bros., Vine St. pawnbrokers, last week. The Meyer concern sought to recover the value of a diamond ring that had been pawned with the Phillips Bros. for $175 by a man who gave his name as Jack Davis. The judge held that the title was clearly with the Chattanooga company.

D. Jacobs & Co. were incorporated, Jan. 15, with a capital stock of $75,000. The name is changed to D. Jacobs' Sons Co. and the incorporators are: Julius D. Jacobs, president; Arthur C. Jacobs, vice-president, and Edwin B. Jacobs, secretary and treasurer. Gus Spiegel, formerly city salesman for this house, will represent them in Iowa, Indiana and St. Louis, and will make his initial trip about Jan. 25.

Out-of-town jewelers here, the past week, buying goods included: O. C. Beer, Sunman, Ind.; Charles Creighton, Franklin, O.; E. Mueller and wife, Hamilton, O.; E. Mosiman, Bluffton, Ind.; Frank Emmerling, Hillsboro, O.; Charles Sederberg, Milford, O.; Ed. C. Dwyer, Greenville, O.; F. J. Yeager, Richmond, Ky.; J. W. Vaughn, Morrow, O.; William Shepherd, Buford, O.; Max Kohlhagen and Frank B. Cary, Lebanon, O.; Jack Rowan, New Castle, Pa.; A. Wahlrab, Dayton, O.; I. N. Biddle, Bellefontaine, O.; J. Gluck, Charleston, W. Va.; A. Boisel and E. Israel, Harrison, O.; N. Sanning, Walton, Ky.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: Mr. Tinker, William B. Durgin Co.; E. A. Reed, Reed & Barton; H. B. Bliss, B. M. Shanley, Jr., Co.; W. H. Osborne, R. Wallace & Sons Mfg. Co.; C. W. Hickok, Graff, Washburn & Dunn; G. W. Cureton, Newall Mfg. Co.; George W. Whittemore, Sessions Clock Co.; Mr. Stanford, Alvin Mfg. Co.; Mr. Somes, Bates & Bacon; G. J. Summer, Providence Stock Co.; H. B. Kopman, Newark Tortoise Shell Mfg. Co.; Fred J. Classen, Quaker City Cut Glass Co.; Emil Herbeck, Herbeck, Deuer Co.; Alex. Fraser, Rochester Cut Glass Co.; Melvin Jacobs, Forest & Hutchins.

Indianapolis.

I. Grohs, president of the I. Grohs' Jewelry Co., will go to St. Louis for several weeks, Feb. 1.

L. Bowman, traveler for the I. Grohs' Jewelry Co., has gone to Texas on an extensive business trip.

John P. Mullally, supreme president of the American Order of Owls, is attending an executive committee meeting of the order in Chicago this week.

Among the jewelers in the city, last week, were: C. I. Crawford, Sheridan; A. L. Bennett, Arcadia, and J. A. Jeffries, Rushville.

Charles W. Lauer, Jr., and George W. Kiefer, travelers for Charles W. Lauer & Co., will resume work in their territories next Monday.

A fire at Evansville, last week, which caused a total loss of $122,000 in the business district, damaged the jewelry store and stock of Chris. Hewig to the extent of $1,000.

J. C. Sipe reports an increase of more than 20 per cent. in diamond sales over 1908 last year. Mr. Sipe states that last year was the best since 1884, when he first engaged in business.

C. C. Hyde, Newcastle, has made a voluntary assignment in favor of his creditors and O. W. McGrath has been appointed receiver. Mr. Hyde has been engaged in business several years.

A large quantity of jewelry found in an empty box car at Anderson, recently, has been claimed by N. B. Sattinger, a jeweler of this city. It was stolen from his show window several weeks ago.

A jury in the Superior Court has awarded a verdict of $25 against Michael Drozdowitz in favor of Gustav Joseph. The latter said he pawned his watch last April and that when he attempted to redeem it in August he was told the watch was gone.

Carl L. Rost has leased the entire three-story building at 25 and 27 N. Illinois St., and will remodel it at once. He will move his store, now at 15 N. Illinois St., to the south room of the ground floor of the building and will sub-lease the space on the remaining two floors.

A. B. Johnson, for seven years a leading jeweler at Sheridan, is missing from home, having left about one week ago. He left for this city, and later his wife received a letter mailed on a train between Indianapolis and St. Louis, giving her some instructions relative to his business affairs. L. P. Heaps, who has been employed in the jewelry store, has been appointed receiver for Johnson's affairs.

Albert Zink, employed by J. P. Mullally, is making a solid gold owl which is to be presented to Dr. F. S. O'Hara, former supreme president of the American Order of Owls. The owl is about three inches long, with diamond eyes and a diamond set in the breast. On the back will be engraved, "Presented by the American Order of Owls to Dr. F. S. O'Hara, first supreme president. In loving memory of his magnificent work for the order."

J. P. Mullally discovered a diamond thief in his store one day last week. The thief was a well-dressed woman of 30 years, and wore a long dark-green velvet coat. She asked to see some diamond rings, and held about 12 in her hand. Finally she apparently placed all of them on the show case except one, which she said she would have laid aside. Mr. Mullally noticed still another ring missing and questioned her. She denied having it, but Mr. Mullally discovered she had it concealed in a glove. He permitted her to go on her earnest protestation that she had never done wrong before and would conduct herself properly in the future.

Cleveland.

J. W. Dutton and W. H. Saxton, outside representatives of the Webb C. Ball Watch Co., were in town last week.

Sidney Y. Ball became a proud father recently, and it has been decided to call his son and heir Webb C. Ball, 2d.

Reports from the trade in this city and near-by towns are very encouraging as to the increase of holiday business.

The affairs of N. Miller & Co. were closed up this week, and the stock and fixtures were sold to the highest bidder.

Capt. R. E. Burdick was elected chairman of the executive committee of the convention board of the Chamber of Commerce last Wednesday.

Serg. Wm. G. Murphy, Co. F, Fifth Infantry, O, N. G., won the beautiful cup presented by Capt. R. E. Burdick for the high novice score at Camp Perry this season.

Among the recent out-of-town jewelers were the following: Kurt Arnold, Akron; W. J. Higgins, Shelby; E. D. Davis, Kent; G. F. Elgin, Kent; Nelt Barr, Ashland; E. J. Santhony, Carrollton, and Harry Downs, Bellevue, O.

Sol. M. Nusbaum, who served the Sigler Bros. Co. 27 years in their wholesale department and a familiar figure in the trade, has accepted a position as order clerk with the Wagner-Gilger-Cohn Co., the new wholesale jewelry house in the Hippodrome building.

The Webb C. Ball Watch Co. recently completed a time inspection service on the New Tonopah & Goldfield R. R. H. L. Mowatt, recently returned from a three months' trip to the Pacific Coast and the west coast of old Mexico, where he has been representing the Webb C. Ball Watch Co. in the time inspection service.

A. B. Sprotsy, jeweler and new city councilman from the 16th ward, introduced a resolution in the council last week asking an investigation into the present high cost of living. Mr. Sprotsy thinks the condition is serious and the resolution was sweeping in character and is an echo of similar efforts in higher legislative bodies.

Chas. Keim, of the Scribner & Lochr Co., had for a guest, last week, Phil Stanton, Speaker of the Assembly of the California Legislature. They visited a number of places of interest together, but none so interesting as the dreary foot of E. 26th St

More than 25 years ago an ice house stood on this spot and nearby was a pile of sawdust. Some boys built a springboard and soon became adepts at tumbling. Among the chief tumblers were Messrs. Keim and Stanton. It was to view the scene of their early athletic triumphs and to keep the memory green that these two gentlemen visited the spot.

Minneapolis.

TRADE CONDITIONS.

Estimates of the amount of gain over last year vary all the way from 20 to 50 per cent., but without exception the proprietor of every store asserts that the volume of his business has been remarkably large. The bumper crops raised in the northwest which provided the farmers with plenty of money and the fact that this is still a young and growing country where population increases each year by leaps and bounds are causes given for the increase.

Joseph Green, of Henry H. Green & Bro., is visiting in Duluth.

C. R. Holman, salesman for Cohen Bros., has been ill for several days.

B. F. Gradwahl, of the Gittelson Jewelry Co., is visiting his parents in St. Louis.

C. A. Sherdahl, Montevideo, Minn., and Mrs. Sherdahl, visited in the Twin Cities, last week.

Max Marcus, formerly in the employ of Johantgen & Kohl, is now with George H. Johantgen.

Al Hoover, watchmaker for Rentz Bros., recently experienced a severe fall by which he sprained an arm.

K. Ronnow, an engraver formerly with Johantgen & Kohl, has entered the employ of Frank O. Anderson, 514 Nicollet Ave.

Simon Gittelson, of the Gittelson Jewelry Co., will leave, Jan. 20, for Hot Springs, Ark., where he will spend about two months for the benefit of his health.

S. Weiser, buyer for the Schaeffer Jewelry Co., is making a trip through the East, combining business and pleasure. He is visiting Chicago, New York and other cities.

Mrs. John D. Bodfors, wife of J. D. Bodfors, owner of the jewelry store at 304 Nicollet Ave., who has been suffering with nervous prostration, is reported to be somewhat improved.

Among the traveling salesmen who visited Twin City jewelers, during the past week, were: R. M. Hostombe (England); A. Kuhn, Towle Mfg. Co.; Rudolph J. Warner, Empire Jewelry Case Co.

Frank O. Anderson recently made a record by setting up 15 diamonds in medium heavy claw and belcher mountings in one hour and five minutes. The feat was performed on Dec. 10 last, during the holiday rush.

A. Von Kaenel, who for some time was in business for himself as a manufacturing jeweler, at 56 Eastman block, has entered the employ of E. Schmalz & Son, 89 E. 6th St., St. Paul, as an engraver, signing a year's contract.

J. W. Armbuster, traveling representative of the Illinois Watch Co., Springfield, Ill., who has been traveling over the territory between Boston on the east and Kansas City on the west, reports that jewelers generally are doing a splendid business.

C. J. Smith, who conducted a store in the Phoenix building for several years, but failed to make his business pay, has departed suddenly from the city, after disposing of his store, leaving some unsatisfied creditors as well as a wife and two children behind. His present address is unknown. He has been succeeded by S. Wiseman, who was in the jewelry business at East Grand Forks, Minn., for two years.

Perry L. Mobley, who is in charge of the optical department of Cohen Bros' Nicollet Ave. store, narrowly escaped being seriously, if not fatally, burned, recently. While in the workshop at the rear of the store, he accidentally knocked a bottle of acid against a gas jet. The acid promptly exploded, setting Mr. Mobley's clothing on fire. With the aid of the men in the shop, however, the flames were quickly extinguished with no serious damage.

Omaha.

Mrs. Wiker, Spaulding, Nebr., called on the local jobbers, last week.

T. L. Combs left, last week, for Detroit, Mich., where he will spend a week.

Grover Peterson, formerly with Sol Bergman Jewelry Co., has left that firm.

E. A. Foster has taken a position with Sol Bergman as traveling representative.

Curtis Lindsay, son of S. W. Lindsay, has returned from a week's stay in Chicago.

Albert Edholm left, last week, for Chicago, where he will attend the jewelers' annual banquet.

Louis A. Borsheim is spending 10 days at Sulphur Springs, Ark., where he has business interests.

Fred Brodegaard let a contract, last week, for the building of 18 houses to adjoin his home near Benson.

Albert Eagelite, formerly of Columbus, Ind., is connected with the Ryan Jewelry Co. as watchmaker.

C. A. Finch, formerly with the Standard Watch Co., is now with the Shook Mfg. Co. as traveling salesman.

Miss Christianson and Mrs. Westgate have taken positions with the Ryan Jewelry Co. as saleswomen.

Mrs. S. Schroeder, sister of Fred Brodegaard, has accepted a position in the jewelry store as saleswoman.

The first annual banquet of the local retail jewelers will be held at the Rome Hotel, Wednesday, Jan. 26.

C. W. Edwards, Oxford, Nebr., and W. H. Reeves, Manilla, Ia., were in this city, recently, on a pleasure trip.

A. F. Quigley, Herrick, S. Dak., and C. D. Morse, Osceola, Nebr., were in Omaha, last week, purchasing stock.

H. E. Smart, formerly of Gillespie Bros., Pittsburg, Pa., has taken a position as general manager of Carson & Banks Co., this city.

During the holidays Fred Brodegaard & Co. were forced to close their doors several times for a short period, owing to the large crowds.

J. Mandelberg, father of A. Mandelberg, this city, died, last week, at the home of his daughter, Mrs. J. Salabes, Baltimore, Md., aged 79 years.

Geo. Ryan, of Ryan Jewelry Co., slipped on the ice, last week, and sprained his right wrist and arm. While very painful, Mr. Ryan is able to be at his place of business.

A. Mandelberg supplied a solid silver loving cup to the members of "The Merry Widow" company for presentation to Mabel Wilbur, the prima donna, whose marriage will take place shortly.

J. H. Hardig, of the Alvin Mfg. Co., has located in Omaha and accepted a position as traveling representative for the A. F. Smith Co., to succeed T. J. Brunner. Mr. Brunner will look after the city trade and take care of all out-of-town customers.

Several outhouses belonging to Fred Brodegaard were completely destroyed by fire, last week. Mr. Brodegaard's beautiful summer home is located near Benson, Nebr., where fire facilities are not of the best. Owing to the direction of the wind, however, only the paint on his home was scorched.

Traveling representatives in Omaha, Nebr., last week, were: A. L. Clark, Allison, Mfg. Co.; Chas. D. Bieber, Wolf-Bieber Mfg. Co.; Mr. Daniels, Oscar Gottlieb & Co.; K. Lucius Taylor, Riley & French; Edgar Huhn, Scofield, Melcher & Scofield; C. E. Emerson, W. H. Bell & Co.; Chas. Hanni, Sussfeld, Lorsch & Co.; H. G. Pfordresher, Eastern Jewelry Co.; Chas. P. Crane, Bliss Bros. Co.; E. T. Wilson, G. C. Hudson & Co.; P. A. Wilkinson, J. J. Sommer & Co.; E. E. St. Hoor, American Oil & Supply Co.; M. Neuberger, Castiglioni Co.; Milton S. Rodenberg, Dunn & Rodenberg; E. W. MacAllister, Irons & Russell Co.; Adolph M. Kuhn, Towle Mfg. Co.; George Southwick, Walter E. Hayward Co.; G. Rodenberg, J. A. Dunn & Co.; B. F. Hirsch, Peerless Chain Co.; Keller, Becker & Co. and Capron Co.; Oscar A. Lessing, S. & B. Lederer Co.; Frank Collom, Sulzberger Bros.; W. S. Willis, Gorham Co.; H. B. Kenyon, Parks Bros. & Rogers; Mr. Bringham, Cheever & Tweedy; Mr. Munford, Williams & Payton; Mr. Duncan, C. Ray Randall & Co.; Louis Blackinton, W. & L. Blackinton & Co.; Mr. Potter, W. Fisher & Co.; Mr. Somes, Bates & Bacon; Mr. Hunter, Geo. L. Brown & Co.; Mr. King, Ostby & Barton; Mr. Richmond, Zare White; Mr. Cobb, Daggett & Clap Co.; Fred Perry, F. H. Sadler Co.; Mr. Angell, Geo. L. Paine Co.; T. S. Richter, Doran, Bagnall & Co.; F. A. Johnson, Parisian Novelty Co.; John Hillinger, R. J. Hillinger & Co.; R. L. Clark, International Silver Co.; Harry Linton, S. S. Smith Co.

The long litigation between the Corning Glass Works and the Corning Cut Glass Co., over the right of the latter to use its corporate name, was brought to an end recently by the Court of Appeals of New York, which sustained a judgment to the Appellate Division which had upheld the Corning Cut Glass Co.'s side of the controversy. The litigation began May 26, 1902, when the Corning Glass Works brought suit in the Supreme Court to restrain the Corning Cut Glass Co. from using the name, on the ground that it was too similar to that of the plaintiff. A preliminary injunction was issued, but it was reversed with the result that the complaint was dismissed with costs. This decision, which was appealed to the highest court and sustained, gives the Corning Cut Glass Co. the full right to use that title.

Pittsburg.

Walter Seth has been at Lucinda for the last week, resting, after the holiday rush.

L. W. Vilsaek & Co. are still conducting an auction sale preparatory to retiring from business.

S. J. Mohr has a notice on his store in Fifth Ave. announcing that he is selling at half price on account of being forced to move.

August Loch has gone to New York on business, and will spend a two weeks' vacation at Atlantic City before he returns to Pittsburg.

Sam F. Sipe has gone to New York to attend the annual dinner of the Jewelers' 24-Karat Club, of that city, and also to look in on the automobile show.

Kingsbacher Bros., of Market St., who will move in two months from their present quarters to a new location in Liberty Ave., are conducting an auction sale.

Steele F. Roberts, president of the Jewelers' 24-Karat Club, of Pittsburg, left last night for New York to be present as a guest of the Jewelers' 24-Karat Club at the banquet to-morrow.

W. J. Johnston, of the W. J. Johnston Co., spent a few days in New York a week ago looking over the interests of his establishment. Mr. Johnston says that business continues good.

The following out-of-town jewelers were in Pittsburg, last week, buying goods: Benjamin F. Cole, Kingswood; C. L. Kuhn, Scottdale; J. L. Snyder, New Castle; Frank Bloser, New Kensington; J. J. Schmidt, Turtle Creek.

E. W. Hill, of Goddard, Hill & Co., was laid up all of last week at his home in Bellevue suffering from throat trouble. Mr. Hill is seldom away from his business and he does not relish a forced vacation at this season of the year.

Otto Heeren, of Heeren Bros. & Co.; Mrs. Heeren and their daughter, Mrs. Alvin Brown, left, last Friday, on a trip to Cuba, sailing from New York. On their return to the metropolis they will leave for Europe. The party will be in Cuba for four or five weeks.

The teams of the Jewelers' Duckpin Bowling League played Monday night of last week, the Diamonds taking three from the Lochs, the Wattles three from the Roberts with Terheydens and the Vilsacks breaking even. Stehle, of the Vilsacks, rolled 105. Charles Holyland and John W. Wightman, of the Diamonds, have been rolling some high scores.

J. P. Archibald, president of the National Retail Jewelers' Association, passed through Pittsburg this week on his way to Detroit to make arrangements for the next national association meeting to be held in that city. From there Mr. Archibald will go to Chicago to attend the banquet of the jewelers of that city, and expects to be in New York Jan. 20, as a guest of the Jewelers' 24-Karat Club, at their banquet, to be held on that date.

The Pittsburg Chamber of Commerce will hold its annual Lincoln Day Birthday dinner Feb. 12, and among the guests of the occasion will be Speaker Joseph G. Cannon, of the House of Representatives, and other distinguished personages of Washington. There will be a large representation of jewelers at the banquet, the members of the trade being more strongly represented, proportionately, than any other mercantile line in Pittsburg.

A fire which did $600 damage to the jewelry and pawnbroking business of Samuel Prelutsky, 1412 Wylie avenue, broke out at 11 o'clock Sunday night. It is said that the blaze was started by a lighted gas jet coming in contact with the wall cases. The fire communicated to cases containing clocks and bric-à-brac, and the store was soon a mass of flames. The jewelry in the shop was not materially affected.

Chief of County Detective Henry Muth and County Detective George Murrin, who have been working on the mystery surrounding the disappearance of Charles W. Morgan, the missing Butler St. jeweler, told THE JEWELERS' CIRCULAR-WEEKLY correspondent that Morgan is not dead. Mr. Muth said that Morgan had been seen several places following the recovery of his torn coat and battered hat on the banks of the Allegheny river at Natrona.

A great many merchants of Pittsburg are dissatisfied with the manner in which the street cars have been re-routed. Traffic of every character in Smithfield St. moves in but one direction now. The merchants along the street held an indignation meeting last Friday night, asserting that their business (at least that of many of them) had fallen off 20 per cent. since the change had been made. The going home patrons of the car line have been diverted to Wood St., the inbound cars from the South Side section using Smithfield St. as formerly, but all outbound cars to the South Side section now use Wood St.

The following traveling representatives called on Pittsburg merchants during the last week: Mr. Hulstrom, Wilcox & Evertsen; C. E. Fallon, Nussbaum & Hunold; Eugene C. Holbrook, Ferdinand Bingem & Co.; Howard H. Deutsch, Ciner & Seeleman; W. H. Osborne, R. Wallace & Sons Mfg. Co.; D. Skutch, New Haven Clock Co.; E. E. Stockton, I. Ingraham Co.; H. C. Burdan, Gorham Co.; Charles Jacot, Friedrich Speidel; Lee Powell, S. O. Bigney & Co.; Alfred Nathan, Henry Baschkopf; C. M. Davis, Depasse Mfg. Co.; A. E. Hayward, Seth Thomas Clock Co.; Mr. Somes, Bates & Bacon.

Rumors have been current for the last few days that the Elgin National Watch Co. would take over the establishment of the Geo. B. Barrett Co. Henry A. Barrett, the president of the company, took occasion to deny these rumors to the JEWELERS' CIRCULAR-WEEKLY correspondent, stating that the selection of the new manager, P. C. Malone, who was formerly connected with the watch company, had no significance attached to it; that Mr. Malone was manager because the house believed that he is the type of man needed to stimulate the business. George S. Dunbar, who has been traveling representative of the house, will continue on the road. Mr. Barrett stated that Mr. Malone and Mr. Dunbar have equal authority in the business management of the concern, and anything they will not be able to handle themselves will be put before the board of directors of the concern.

Lancaster, Pa.

Frank A. Fleisher, of Marysville, Pa., visited Lancaster, last week.

E. L. Kranich, with Pirosh & Simmons, York, Pa., visited Lancaster, last week, as did E. L. Samuels, Nashville, Tenn.

H. L. Sprague, New Orleans, spent a few days in Lancaster, last week, with freinds, en route to New York on business.

A message from Nashville, Tenn., where Paul McCoombs went on a business trip a week ago, states that he is seriously ill with typhoid fever.

Maxwell Davis, Pittsburg, was married on Jan. 11. The bride resided near Columbia. Their honeymoon will be spent at Norfolk, Va., where he has relatives.

Frank P. Garman, who has been living in Los Angeles for the past two years, has returned to Lancaster for a short time, before going to Boston to take a position as en engraver.

Considerable interest is felt in Lancaster business circles in the outcome of the annual meeting, next month, of the Hamilton Watch Co., as important changes are expected to take place in its organization.

Charles D. Rood, president of the Hamilton Watch Co.; S. Kurtz Zook, T. Wilson Dubbs, Aug. Rhoads, George R. Weber, John J. Bowman and F. G. Fon Dersmith were among the 300 guests at the Lancaster Board of Trade banquet the evening of Jan. 11.

Fire during the night of Jan. 11 destroyed two factories immediately in the rear of T. Wilson Dubbs' jewelry store, and not far from the rear of Marcus Edelstein's store. The cellar of Mr. Dubbs' store was so flooded with water that the furnace fire was extinguished, but the store itself got no water.

Louis Weber & Son have just delivered to the Hotel Stevens a quantity of tap room china ware for the beautiful new tap rooms of that hotel. The china came direct from the celebrated Doulton factory of England The jewelry firm superintended the arrangement of the china, which has attracted much attention.

Jerome Phenegar, a retired jeweler of Chicago, died here last Thursday from an attack of acute indigestion, aged 67 years. He was on his way home from a visit to Philadelphia and was taken ill on the train, which he left upon its arrival here. He died at a local hospital and the body was shipped to Chicago.

The following new students have just entered the Ezra F. Bowman Technical School: Edwin T. Lammerts, Niagara Falls; Homer Roll, Pittsburg; Chester Reed, Kingwood, W. Va.; John Thompson and John Kohr, Lancaster. Lawrence Byson, New York, a former student of the school, and his wife, paid a visit to Lancaster, last week.

Dr. A. G. Bowman and A. F. Hostetter, directors of the Non-Retailing Co., were last week elected directors of the First National Bank. The representatives of this company, Charles E. Foose, E. R. Kant, Fred. A. Wheeler and Howard W. Detterlein, have just started on their trips covering their respective territories. This company has just added to its other lines the New England line of watches.

PATENT DEPARTMENT

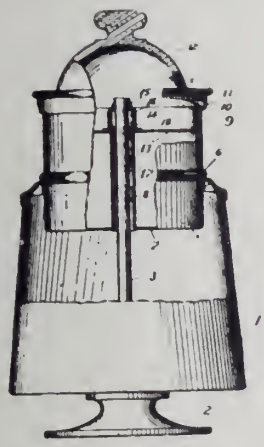
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 18, 1910

945,938. PERCOLATOR-OVERFLOW. Edward A. Gutermann, Meriden, Conn., assignor to Manning, Bowman & Co., Meriden, Conn. Filed Aug. 3, 1909. Serial No. 510,962.

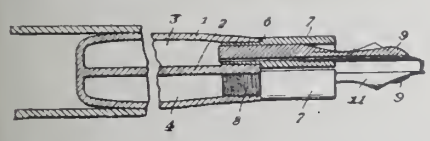
A percolator pot comprising a main pot having a heating chamber at the bottom thereof, a percolating tube extending from said chamber, a coffee container, fitting into said pot, through which said



tube projects, a sleeve secured to the bottom of said container forming a passage adjacent said tube, a coffee retainer fitted into said container and having a tubular portion secured to the bottom thereof adapted to fit over the upper end of said sleeve and to form a passage adjacent said tube, said tubular portion having openings affording communication between said retainer and through said passages with the main pot.

946,036. FOUNTAIN-PEN. Rufus B. Hallock, Portland, Ore. Filed Sept. 16, 1908. Serial No. 453,342.

A fountain-pen comprising a barrel provided with compartments designed as reservoirs for writing fluid, and independently rotatable pen-holding plugs secured in one end of the barrel, each plug in communication with one of the compartments and



each plug being capable of independent rotation within the barrel, whereby the pens carried thereby may be turned back-to-back or with their faces in the same plane.

946,082. METHOD OF FORMING WATCH CASE BOWS. John Ullberg and Bernard Levy, Riverside, N. J., assignors to the Phila-

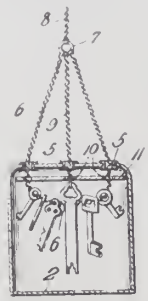


delphia Watch Case Co., Riverside, N. J. Filed May 3, 1909. Serial No. 493,509.

The hereinabove described method of forming watch case bows, consisting in bending a single piece of wire into the form of a a bow, then gradually upsetting the ends of said bow whereby to form bars, and finally bending said wire into the shape of a finished bow.

946,119. COMBINED RECEPTACLE AND CHAIN FOR KEYS. Albert H. Field, Providence, R. I. Filed Oct. 25, 1909. Serial No. 524,490.

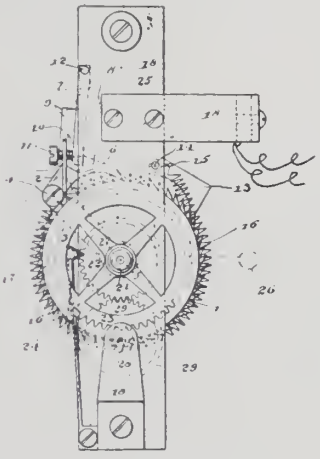
In a device of the character described, a receptacle having formed in its upper end a series of aligned apertures, a chain loop freely passing through two of said apertures and adapted to support a bunch of keys, a second chain passing



through the other of said apertures and adapted to individually support a special key, and means to hold said keys spread apart to facilitate their engagement with the case when the latter is moved over the keys and means to close the lower end of the receptacle after the keys are engaged therewith.

946,148. SECONDARY ELECTRIC CLOCK. Thomas Mungall, Chicago. Filed June 1, 1909. Serial No. 499,400.

In a device of the class described, a seconds hand arbor journaled in a frame, a minute hand sleeve rotatably mounted on said arbor having a ratchet wheel integral therewith, a drum secured to said frame whose axis coincides with the axis of said ratchet wheel, an hour hand sleeve mounted on said minute hand sleeve and means for rotating the same, a notch in the inner surface of said



drum, a catch lever pivoted to a side of the drive ratchet wheel secured to said arbor, resilient means connected with said catch lever whereby the same is adapted to engage said notch and said first named ratchet wheel for rotating the latter to the extent of one tooth, and means for releasing said catch lever.

946,223. SUN-DIAL. William M. Homan, Beth-



lehem, Orange River Colony. Filed Aug. 21, 1907. Serial No. 389,471.

In a sun-dial a gnomon of such shape that by increasing or reducing its thickness the shadow of the gnomon, without any adjustment, will indicate mean time and that according to the design of the gnomon the time can be read during the entire year either exclusively from the western or eastern edge of the gnomon's shadow, this object being obtained by designing gnomon according to the following formula:

Abscissa $x = R \times \text{tang. } N -$
$(R \times \text{versed sine } (P + Q) \times \text{tang. } N)$.

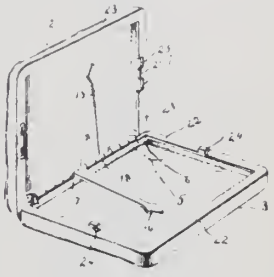
Ordinate $x = R \times \sin (P + Q)$,

in which the formula is—

x = abscissa along the polar axis.
y = ordinate.
R = distance between time mark and axis,
P = constant angle.
N = declination of sun.
Q = angular value of equation of time corresponding to declination of sun (N), and where as a zero point for x and y is taken in every instance the intersection point of the axis of the gnomon with the plane at right angles to the said axis and passing through the time point on the dial.

946,263. CIGARETTE CASE. Frederick J. Palmer, Taunton, Mass. Filed June 17, 1909. Serial No. 502,719.

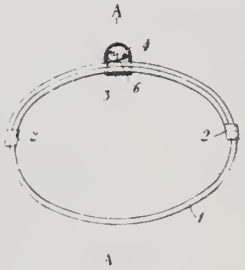
A containing case composed of a body and a lid, a hinge member composed of two leaves one pivotally connected to the body and the other pivot-



ally connected to the lid, a pintle passing through the free ends of said leaves, a pair of spring arms rotatably mounted on said pintle, one of said arms engaging the body.

946,342. BRACELET OR FINGER-RING HAVING A VARIABLE DIAMETER. Philipp Doppenschmitt, Pforzheim, Germany. Filed Dec. 15, 1908. Serial No. 467,671.

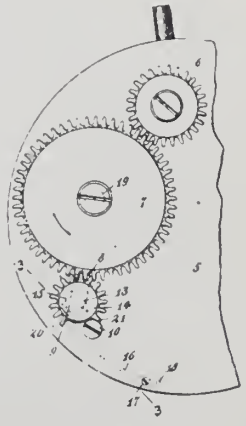
An ornamental article of personal wear consisting of a band bent into a closed curve and adapted to surround some part of a limb of the wearer the ends of said band overlapping and each of them being also provided with a slidable clip between the said terminal loops this clip having a casing



A

in contact with the inner face of the article and also having a cam roller and liner arranged within said casing and adapted to act at will on the outer face of the article to bind the overlapping parts of the latter together at any point, which said clip may be shifted and in any position of extension or contraction of the article.

946,385. WATCH MOVEMENT. Walter B.



Mehl, Waltham, Mass., assignor to the Phila-

delphia Watch Case Co., Riverside, N. J. Filed June 8, 1909. Serial No. 500,966.

In a watch movement, the combination with a top plate 5 having a slot formed therein, of a ratchet wheel pivoted to said top plate, a pillar screw passing through said top plate, a click movably mounted in said slot and meshing with said ratchet wheel, said click having a portion of its periphery and engaging with said pillar screw, and a spring for normally holding said click in engagement with said ratchet wheel.

DESIGNS.

40,429. ALTAR SICK-CALL OUTFIT. JOSEPH T. HOMAN, Cincinnati, O., assignor to the Homan Mfg. Co., Cincinnati, O. Filed Nov.



1, 1909. Serial No. 525,827. Term of patent 14 years.

40,430. SPOON, FORK OR SIMILAR ARTICLE. LESLIE A. BROWN, Wallingford, Conn., assignor to the R. Wallace & Sons Mfg. Co.,



Wallingford, Conn. Filed Nov. 1, 1909. Serial No. 525,832. Term of patent 7 years.

40,431. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. FREDERICK HABENSACK, Sag Harbor, N. Y., assignor to Joseph



Fahys & Co., New York. Filed Oct. 11, 1909. Serial No. 522,208. Term of patent 7 years.

TRADE-MARKS PUBLISHED JAN. 11, 1910

76,387. CHAINS, FOBS, LOCKETS AND BRACELETS. THOMA BROS. Co., Cincinnati, O.

Filed July 31, 1909. Serial No. 43,912. Published Nov. 2, 1909.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Jan. 10, 1910.

489,532. WATCHMAN'S TIME-DETECTOR. OTTO E. HAUSBURG, Brooklyn, N. Y.

489,744. ORE CONCENTRATOR. GEO. JOHNSTON, San Francisco, Cal.

489,790. NON-MAGNETIC WATCH BALANCE. CHAS. F. CARPENTER, Louisville, Ky.

489,797. ORE WASHER. CHAS. FABER, Riverside, N. J.

Design granted Jan. 13, 1903, *for* 7 *years.*

36,190. BADGE. JOSEPH A. CARON, Montreal, Canada.

Design granted July 10, 1906, *for* 3½ *years.*

38,126. HAT OR STICK-PIN. GEORGE M. MEREDITH and JAQUELIN M. MEREDITH, JR., Norfolk, Va.

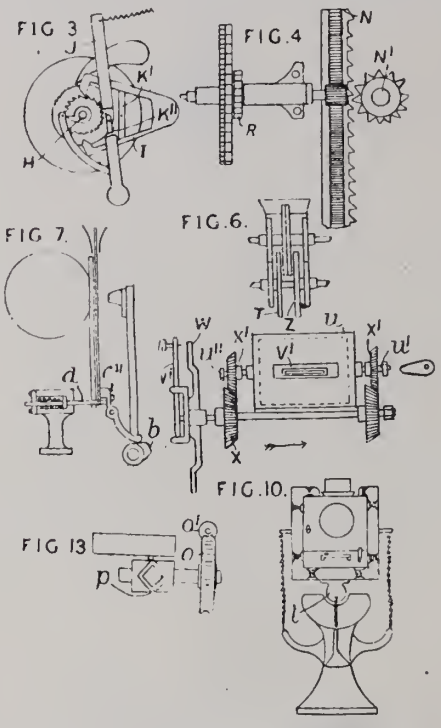
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF DEC. 30, 1909.

18,697. WORKMEN'S TIME-RECORDERS. W. M. LLEWELLIN, Bristol. Sept. 7. Period for granting patent not yet expired.

The improvements comprise driving-mechanism for the type-wheels and card rest, and auxiliary autograph time-recording means of the nature described in Specification No. 1448, A.D. 1904, and resilient mounting to avoid shocks to the apparatus. The minute-type wheel is driven by bevel-gear from the clock and secured to the minute-spindle



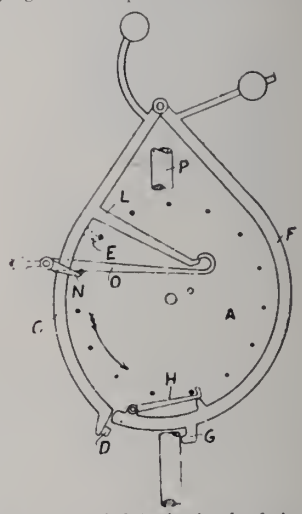
is a snail cam H, Fig. 3, to engage a spring-controlled lever J which carries a pawl K^{11} to strike a pin K^1 in a pivoted anchor I which drives the hour-wheel. A separate motor train, released periodically by the clock, drives a pinion N^1, having 13 teeth and a space, and engaging a rack N which is attached to the card rest and to a rack which drives the day type R. This secondary train also drives through gearing *o*, o^1, Fig. 13, a cam *p* for laterally moving the card holder to "in" and "out" position. A secondary set of type-wheels T, Z, Fig. 6, prints time on the cylinder U carried in links u^1, u^{11}. The cylinder is rotated by the manual lever W^1 through coned gearing X, X^1, so that first the employe's number is brought opposite the signature aperture V^1 in the casing and then, by a further rotation, the same line is brought to the printing-position, and the cylinder is raised to print by the thrust on the wheels X. The two positions are properly set by bringing the lever W^1 against the signature and printing series of numbers on the dial W. The aperture V^1 is movable so as to allow two or more signatures on one line. The card may alternately be positioned by a shoulder cut out by a knife c^{11}, Fig. 7, operated by a cam *b* on the platen shaft, the notched card then dropping onto a spring plunger *d*. The whole machine may be supported in gimbals or on a ball and socket joint *l*, Fig. 10, and held by springs on both sides of an outer casing as shown.

18,886. WORKMEN'S TIME-RECORDERS. STOCKALL-BROOK TIME-RECORDERS and J. J. STOCKALL, Yorkshire. Sept. 9.

Relates to a machine wherein the time is printed upon a card placed in a holder resting upon a platform which is moved upwards at predetermined times. The card lifter is raised step by step and held in the raised position, and on completion of the upward movement the card-lifter is automatically released and returned to its initial position. The day-printing wheel is adapted to synchronize with the movements of the card-lifter. In the arrangement shown in Fig. 1, the platform 3 is attached to a rack 4 the teeth of which are engaged by a pin 15 on a pallet plate 14 which is driven from the clock through a pinion 12. The rack is held in its raised position by a detent 21. To release the rack when it has reached its highest position the pinion 12 is arranged to mesh with a spur-wheel 11 which is provided with equally-spaced holes 11^1. In one of these holes a pin 11^2 is placed so that when the rack has reached its highest position the pin engages a projection 21^1 on the detent 21 to hold the detent away from the rack and so allow the latter to fall to its lowest position. The day-printing wheel 7 is rotated synchronously with the movement of the card-lifter through gear-wheels 11, 9, 8. In another arrangement the gear-wheel 11 is arranged to drive the pinion 12 instead of *vice versa*, and the pallet plate, which is pivoted at its center, has two diametrically-opposed pins. The day-printing wheel may also be rotated synchronously with the movement of the rack through a second rack which meshes with a pinion on the day-printing wheel shaft. Fig. 4 shows another form of apparatus in which the detent 21 rides on to a projecting part 4^2 of the rack when the latter has reached its highest position. The detent is then held back by the recessed portion 25^1 of a pivoted bar 25. The rack falls to its lowest position and in its fall releases the detent by striking a rod 28 attached to the pivoted bar 25. Fig. 5 shows the rack raised by a pinion 29. Some of the pinion teeth are omitted so that, when the blank position comes opposite the rack, the rack falls.

18,807. CLOCKS. J. T. HART. Devonshire. Sept. 8.

In a gravity escapement for a pin-wheel A a detent pallet C, having the engaging-spur E and resting against a stop D, is tripped at the end of the stroke of an impellent pallet F with a spur G bearing against the pendulum P. The impellent



pallet is then carried back ahead of the pendulum by the pull of the escape-wheel through a hinged crook H. On the pendulum touching the impellent pallet, the crook drops clear of the pulling-pin, and the impellent lever is left free to act. The spur E on the detent pallet may be replaced by a finger L which holds up a stopping-lever NO

Applications for patents, Dec. 20-24.

29,742. IMPROVED COMBINATION TABLE SET COMPRISING KNIFE, FORK AND SPOON. AUGUST PLOHN, London.

29,743. IMPROVEMENTS IN WRIST STRAPS, WRISTLETS AND THE LIKE FOR HOLDING WATCHES AND OTHER ARTICLES. SAUL BETTS, London.

29,747. IMPROVEMENTS IN AND RELATING TO HAT-PINS. EDGAR JARVIS CHAMBERS, Birmingham.

29,759. IMPROVEMENTS IN ALARM CLOCKS. JOHANN WILHELM MUNSCHER, London.

29,807. IMPROVEMENTS IN CIGARETTE, CIGAR AND LIKE CASES. GEORGE MOORES, Manchester.

29,847. IMPROVEMENTS IN AND RELATING TO HAT-PINS. SAMUEL BUCKLEY, Birmingham.

29,900. IMPROVEMENTS IN AND RELATING TO PUMPS PARTICULARLY FOR FOUNTAIN-PENS. ARTHUR PUTNAM JENKINSON, London.

29,945. IMPROVEMENTS IN TIMING APPARATUS. LOUIS TEMMERMAN, Kingston-on-Thames.

29,946. IMPROVEMENTS IN RESERVOIR PENS. GEORGE SHAND, London.

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Special Notices.

Payable invariably in advance.

Rates, 75c. per insertion for notices not exceeding 25 words; additional words, 2c. each.

SITUATIONS WANTED, 1c. a word each insertion; minimum charge, 25c.

Heavy type, 5c. a word; minimum charge, $1.25.

Display cards, $2.00 per inch.

In all cases, if answers are to be forwarded, 10c. extra to cover postage must be enclosed.

All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

GOOD assistant watchmaker, first class references, desires to locate in California. J. B. Frontis, Box 466, Lancaster, Pa.

YOUNG MAN, can do engraving, wants to learn the jewelry business. R. C. Emery, 174 Van Auden St., Auburn, N. Y.

JEWELER on new and repair work; New York and Brooklyn preferred. Address "U., 906," care Jewelers' Circular-Weekly.

MODELER of long experience in silverware and jewelry desires position. Address "S. S., 801," care Jewelers' Circular-Weekly.

CAPABLE DESIGNER and modeler for Silverware wants position. Address "V. X., 800," care Jewelers' Circular-Weekly.

FINE CLOCKMAKER, can assist on watch and jewelry repairs; references. Address "P. P., 942," care Jewelers' Circular-Weekly.

WATCHMAKER, optician and salesman wants situation at once; good all around man; capable to take charge. C. E. Stokoe, Grand Haven, Mich.

YOUNG LADY seeks a position as assistant bookkeeper or at any clerical work; references given. Address "L. L.," 25 W. 126th St., New York.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

ENGRAVER, second watch and clock repairer, wishes a position; have own tools and can give reference. "G. L., 916," care Jewelers' Circular-Weekly.

SITUATION WANTED by a general engraver and watchmaker; good work; reference; reliable. Address "E. L., 976," care Jewelers' Circular-Weekly.

POSITION WANTED by good, practical watchmaker and good engraver; good set of tools; good references. "Jeweler," 528 Jackson St., Sandusky, O.

WATCHMAKER, reliable on high grade, complicated watches, desires a position in New York or Brooklyn. "P. S., 827," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced in jewelry line, wishes position; knowledge of stenography and typewriting. "R. M., 861," care Jewelers' Circular-Weekly.

A LADY watchmaker, with 10 years' experience, desires a position; furnishes own tools; can give proper references. "N. I., 963," care Jewelers' Circular-Weekly.

ENGRAVER, clock and jewelry repairer, with five years' experience; engraving a specialty; best of references. N. M. Evans, 16 N. Main St., Gloversville, N. Y.

WANTED, position as watchmaker and salesman; can also repair clocks and take charge of store; New York State preferred. Address C. H. Little, Box 385, Lisbon, N. H.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, graduate optometrist, jewelry repairer and fair engraver, 13 years' experience, wants steady position; $20 weekly. Address Box 82, Goshen, N. Y.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; steady, no bad habits; able on railroad watches; only gentlemen need apply. Conrad Kohler, Canton, Miss.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

YOUNG MAN, 26 years of age, raised in the jewelry business, desires position as traveling salesman; unquestionable references. Address "J.," care 705 Hickory St., Atlantic, Ia.

YOUNG MAN, several years' experience in diamond and jewelry line, wants position with house offering A1 chance. Address "Line, 962," care Jewelers' Circular-Weekly.

COLORER, crack-a-jack on all colors, mixes solutions, capable of installing plant and taking charge, seeks steady position; references. Address Berlin, 44-46 Ave. D, New York.

EXPERIENCED SALESMAN, German, desires position to sell gold and gold filled goods to pawnbrokers and jewelry stores. Address "D. E., 955," care Jewelers' Circular-Weekly.

POSITION WANTED by A1 salesman, engraver, optometrist, registered in New York State; good habits, neat appearance; age 29, married. "W. W., 912," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references; moderate salary to start; New York City preferred. A. H. Hawkins, 318 W. 57th St., New York.

SALESMAN, experienced with trade in middle west and west, is open for position with jobbing house. Address "B., 924," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

BOOKKEEPER and office assistant, thoroughly experienced in jewelry line, capable of rendering monthly and yearly balances; unquestionable references. Box 947, care Jewelers' Circular-Weekly.

A YOUNG MAN, good and practical watchmaker, with several years' experience, wishes a steady position with a good firm in Brooklyn or New York. "M. C., 853," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "N. R., 638," care Jewelers' Circular-Weekly.

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

JEWELERS; young man, having worked at the bench and also taken charge of a factory, is desirous of obtaining a position; can furnish best of reference. Address "E. E., 951," care Jewelers' Circular-Weekly.

YOUNG MAN, age 22, watchmaker, jewelry repairer and good engraver, with five years' experience, also store experience; best of references; New York State preferred. "R. O., 945," care Jewelers' Circular-Weekly.

EXPERIENCED jeweler, first class workman, no setter or engraver, wants position for a change in the climate in south or west; German, age 35; best references. Address "Jeweler, 933," care Jewelers' Circular-Weekly.

YOUNG MAN, with seven years' experience on watches, clocks and jewelry, wants position as second man; best of references from former employer; salary, $15. Address "N., 900," care Jewelers' Circular-Weekly.

A BRIGHT young man, 20 years of age, wishes a position as stock and order clerk; I am now and have for the past four years been employed by a large jewelry manufacturing concern; references can be readily furnished from my present employer. Address "Y., 941," care Jewelers' Circular Weekly.

PERMANENT POSITION by first class watchmaker, 20 years' experience, competent on fine and complicated work; fine set of tools; best of references. Address "Competent, 785," care Jewelers' Circular-Weekly.

A WATCHMAKER and engraver, backed by years of varied and practical experience, desires a position in the east; Pennsylvania preferred; correspondence invited. Address "Z. S., 876," care Jewelers' Circular-Weekly.

ABOUT MARCH 1, by strictly first class, industrious watchmaker and salesman, American, of good appearance and habits, is open for position with up-to-date store. Address "B. M., 913," care Jewelers' Circular-Weekly.

A THOROUGHLY expert watchmaker wants position with a good house, where good work is appreciated and paid for; gilt edge references; can take charge of business. Address "Gilt Edge, 950," care Jewelers' Circular-Weekly.

SALESMAN desires jewelry or silverware line; nine years with one house; well acquainted with the trade in New York State, Pennsylvania and middle west; can furnish A1 references. Address "R., 784," care Jewelers' Circular-Weekly.

AT ONCE, German watchmaker, jeweler, engraver, stone setter, window trimmer; if possible watches, but not preferred; hours, 8 to 6; state wages in first letter; go anywhere. Lambert, General Delivery, Chattanooga, Tenn.

YOUNG MAN, age 21 years, with about five years' experience in the jewelry business, desires position indoors or outside; have two years' selling experience; excellent references as to ability, etc. "H. H.," 331 Bedford Ave., Brooklyn, N. Y.

POSITION WANTED by young man, watchmaker and jeweler; seven years' experience; capable of managing store; A1 references as to character and ability; Kansas, Oklahoma or Missouri preferred. Address "W. F. U.," Box 394, Broken Arrow, Okla.

SALESMAN, eight years' experience in eastern Pennsylvania, Delaware, Maryland and New Jersey, wants general jewelry line or manufacturers' gold line; willing to travel anywhere. Address "Salesman, 953," care Jewelers' Circular-Weekly.

SALESMAN, young man, 20, with selling ability and experience, would like to connect with manufacturing jewelry house on a salary and commission or straight commission; no objection to traveling. Answer "P. D. Q., 955," care Jewelers' Circular-Weekly.

THOROUGH and practical material man, experienced house and road salesman in general jewelry lines, tools, jewelers' supplies, etc., seeks position with good house, inside or to travel; can make good. "R. R. 978," care Jewelers' Circular-Weekly.

BY MARCH 1, by A1 salesman, watchmaker, jeweler, optician and engraver; best habits; splendid reference; age 24 and eight years' experience; I want $25 per week and the town must not be smaller than 30,000. "B., 898," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, over 22 years' experience on complicated watches, would like to make a change; over four years in present position; only permanent position with a good house considered. Address A. Crossby, 937, care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

WANTED, position as second watchmaker and jeweler; can handle railroad work, plain script and some monogram work; $18 a week; references from present employer; 23 years old; prefer Illinois but will go elsewhere. "P. D. Q.," General Delivery, Nebraska City, Nebr.

SAMPLE MAKER and designer on 10 and 14-karat goods, familiar with platinum work, able to manage a shop successfully, wants position as foreman; A1 references. "Foreman, 740," care of Jewelers' Circular-Weekly.

MAN, with 18 years' practical experience as workman and salesman in retail trade desires to connect with good jewelry house, where advancement is assured the man of ability; good address and unquestioned references. "V. C., 923," care Jewelers' Circular-Weekly.

SITUATIONS WANTED Continued.

EXPERT WATCHMAKER, engraver and jeweler desires position; strictly competent on railroad and complicated foreign work, do artistic engraving; young man, 31 years old, single, correct habits; have all tools, highest references. "Watchmaker," Box 828, New O leans, La.

HIGH GRADE and practical watchmaker, 24 years' experience, graduate and practical optician of 12 years' experience good jeweler A1 engraver, wishes permanent position with a first class retail firm; competent to take full charge of repair department; expert on watch repairs; experienced in railroad and complicated work; A1 diamond setter; will not accept position as second man; preferably near New York, best references; salary, $30. "U. B., 961," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular Weekly.

SALESMAN, now calling on the jewelry trade in New England States, can use a good side line on commission; excellent references. "W. S.," 16 Rutland Sq., Boston, Mass.

WANTED, manufacturer's line on commission by experienced salesman with established trade, to call on jobbers from Denver, west to the coast; highest references. H. New, P. O. Box 1063, New York.

SALESMAN, with years of experience and having fine trade in Chicago, west and northwest, wants line of diamond gold jewelry, or gold rings on commission or salary. Address "D., 570," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

AN EXPERIENCED salesman, calling on the best trade in New England, New York, Pennsylvania and middle western States, desires a manufacturer's line in connection with goods now carried, on salary or commission basis. "W., 929," care Jewelers' Circular-Weekly.

Help Wanted.

JEWELER of ability, March 15. Address, with particulars, Box 1096, Asheville, N. C.

WATCHMAKER of ability, March 15. Address, with particulars, Box 1096, Asheville, N. C.

WANTED, a good jeweler and rapid engraver Hartwell Jewelry Co., Oklahoma City, Okla.

WANTED, a first class practical watchmaker. Address Smith Bros., 541 Broad St., Elyria, O.

WANTED, first class optician and watchmaker, also assist in selling. S. Joseph & Sons Des Moines, Ia.

WANTED, at once, watchmaker and engraver; state wages and references. J. Fleckenstein & Co., Sioux City, Ia.

WANTED, experienced stock clerk in jobbing house. Apply, in own handwriting, "C. T., 973," care Jewelers' Circular-Weekly.

FIRST CLASS manufacturing jeweler and engraver; steady position to right man. "K., 907," care Jewelers' Circular-Weekly.

WANTED, good watchmaker and engraver; steady position; $20 to $25 weekly to the right party. A. Krautheim, Muskegon, Mich.

STRICTLY first class watchmaker; splendid, permanent position for right man; state full particulars. Albert Edholm, Omaha, Nebr.

SALESMAN WANTED for precious stones and pearls; good thing for right party. Address "R. O., 957," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, one who can do railroad work; send references; salary, $25 per week. John C. Pierik, Springfield, Ill.

MAN to assist with watch work and wait on optical trade; must have exemption certificate. Friedlander, 32 Maiden Lane, New York.

WANTED, a first class jeweler and engraver to go south; good salary to right party. Apply to Rosenbaum & Adler, 65 Nassau St., New York.

WANTED, experienced salesman on commission basis in such States as are not yet covered. Inquire Empire Jewelry Case Co., Buffalo, N. Y.

WANTED, south, good watchmaker and jeweler, one who can also engrave preferred; permanent position. "P. L., 818," care Jewelers' Circular-Weekly.

WANTED, an engraver in an office place, established five years; party leaving on account of health. "A. V., 927," care Jewelers' Circular-Weekly.

SALESMAN WANTED with an established trade south, by jobbing house carrying line of diamond jewelry. Address "G., 896," care Jewelers' Circular-Weekly.

WANTED, at once, a clockmaker, one who can also engrave; steady employment; give reference also state salary expected. Stetson & Crouse, Syracuse, N. Y.

WANTED, young man who has knowledge of edge grinding and is willing to improve himself; must come well recommended. "D., 856," care Jewelers' Circular-Weekly.

WANTED, jeweler and optician; one who can do plain watch work preferred; must come well recommended; good salary. "F., 855," care Jewelers' Circular-Weekly.

WANTED, Feb. 1, expert watchmaker who is also fine engraver; send sample engraving, reference and state experience and salary expected. John P. Hess, Fond du Lac, Wis.

WANTED, good all around repair man to work on jewelry repairs, do clock work and help take care of store; wages, from $10 to $15 a week. Mack A. Hurlbut, Fort Dodge, Ia.

WANTED, Feb. 1, fine, rapid engraver who can do jewelry and clock work; send sample engraving, reference and state salary expected. John P. Hess, Fond du Lac, Wis.

AT ONCE, a first class manufacturing jeweler, stone setter and engraver; must have best of references; permanent position; state salary in first letter. Greenwald & Adams, Tucson, Ariz.

WANTED, a good clockmaker; must be able to handle all kinds of work; of good address and furnish good references. Apply to Hartdegen & Co., Broad and West Park Sts., Newark, N. J.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

ASSISTANT WATCHMAKER and jeweler, at once; able to wait on trade, and must have first class reference; steady position; send reference with first letter; salary, $15. Warren & Aden, Paris, Tenn.

WATCHMAKER and fair engraver wanted; good place; must be sober and willing to please; he can make $18 per week; have two other men. C. M. Wiseman & Son, 130 W. Market St., Louisville, Ky.

LIVE young man to drum up New York City trade for manufacturing jeweler; fine diamond platinum work a specialty; state experience, reference and salary wanted. "X. Z., 856," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jeweler, capable of taking charge of repair department; must furnish good references as to ability and character; state salary and send references in first letter. Warren & Aden, Paris, Tenn.

WANTED, first class watchmaker and engraver, competent to do work for high class establishment; a permanent position with good pay to the right man; send sample of work with reference. Address C. Lumsden & Son, Inc., Richmond, Va.

WANTED, watch repairer who is thoroughly capable on all classes of watch work; must be able to take in work and meet the trade in a pleasant and intelligent manner; send references, photo., and state wages in first letter. Mack A. Hurlbut, Fort Dodge, Ia.

TRAVELER for the best cities south to handle our line of gold and silver novelties, pencils, fountain pens, etc., in connection with one other good line; one having an acquaintance in that territory preferred. Edward Todd & Co., 1 W. 34th St., New York.

WANTED, material clerk with some knowledge of the optical business; must have had some years' experience in a material house; no others need apply; a good, permanent position for the right man with a chance for advancement. Address "C. C., 979," care Jewelers' Circular-Weekly.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

WANTED, immediately, first class watchmaker, one who can assist on jewelry and clock repairing when necessary; prefer one who can also assist on engraving; permanent position to right man; must be sober, with good habits; salary, $20; write us fully and definitely with references in first letter. Jno. W. Ruth & Sons, Shelbyville, Tenn.

WANTED, an experienced clock salesman with an established trade; middle west preferred; give references and all particulars when making application. The Ansonia Novelty Co., Ansonia, Conn.

WANTED by a diamond importer, a salesman for the middle and far west; must be well acquainted and command a large trade, no other need apply; state length of experience and amount of goods sold. Address "Diamond Importer, 966," care Jewelers' Circular-Weekly.

Business Opportunities.

FOR SALE or trade for unincumbered real estate, jewelry store in best location in best city in southwestern Missouri. Box 739, Kansas City, Mo.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

JEWELRY STORE for sale, fine fixtures, large safe; good location for right party; owner going in wholesale business. Inquire 140 Third Ave., New York.

FOR SALE, well established New York City jewelry store; rich customers; repairs enough for two men steady. "R. H., 965," care Jewelers' Circular-Weekly.

DIE CUTTER, with well equipped shop, including die cutting machine, wants partner, either a modeler and designer or jeweler, etc. "M. D., 981," care Jewelers' Circular-Weekly.

FOR SALE: splendid opening, fine paying business in town of 40,000 in south; stock about $25,000, can be reduced; owner retiring. Apply N. H. White & Co., 21 Maiden Lane, New York.

ESTABLISHED repair and jewelry store in rich community for 50 cents on the dollar; stock new; location best in the city; railroad division point; have watch inspection. Ward O'Neill, Ashland, Nebr.

FOR SALE, 18 year established jewelry store; excellent opportunity; store doing good business; ill health cause for selling; $5,000 will buy store; stock reduced if wanted; 10,000 population. Address Box 188, Titusville, Pa.

A WELL ESTABLISHED business, located in one of the very best cities in the country, with a population of 70,000; stock will invoice $10,000, but can reduce to suit purchaser. "S. S., 813," care Jewelers' Circular-Weekly.

FOR SALE, stock of jewelry, watches, tools, materials, crystal cabinet, optical goods and material and china ware, all good as new; will invoice about $1,400; if taken at once will sell for $1,100. C. H. Brown, Nashville, Mich.

A FINE OPPORTUNITY for a manufacturing jeweler to open a trade repair shop for himself; no rent; no capital required; a nicely equipped shop and a good trade established. Address "G. O., 911," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

GOOD PAYING jewelry and stationery business, located in the beautiful town of Chester, Vt., business center for four other towns; great bargain for first class watchmaker or optician; owner has business interest west and must sell. S. A. Watson, Chester, Vt.

(*Special Notices continued on page 98.*)

Special Notices.

(Continued from page 97.)

BUSINESS OPPORTUNITIES Continued.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE, the prettiest jewelry store in the best city of Texas; stock, $100,000, all made in the past 10 years; or will take partner who can put in $50,000 and take active charge as I want to take a year's rest or get out all together. "Texas, 960," care Jewelers' Circular-Weekly.

FOR SALE, jewelry and phonograph store, established eight years, fine location, Jersey City; will sell entire or reduce stock to suit; owner has other business; no reasonable offer refused; good opportunity for watchmaker. Address "R. A., 917," care Jewelers' Circular-Weekly.

GET QUICK ACTION and Immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

AMERICAN WATCHES at great discounts; complete in 10 and 20 year gold filled cases, $3.65; finest gold filled boys' 12 size watches on market, 500 bought in bankruptcy sale; 100 doz. fine gold filled brooches, $2 per doz., net cash with order; cost $6 to $9 a doz. Dan I. Murray, America's Leading Broker, 3 Maiden Lane, New York.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

$150, EXCELLENT CHANCE for watchmaker; town of 3,000, within very easy commuting distance to New York City; no competition; business carried on evenings while in position in city; showed $600 net profit in year; could be greatly improved; neat private office in store on best business block and three rooms above, all improvements, $15 per month; have another business in a town some distance away and must live there is reason for selling; chance of a lifetime to hustling man. "X. Y. Z., 928," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

FOR SALE, or will take active managing partner in an up-to-date jewelry store in southwest Louisiana; population over 5,000 and good surrounding country; stock is new and up-to-date. invoices about $15,000; will sell out entirely, cash or easy terms, or retain interest without active service; other business interests take up my time. Address "L. C., 690," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE, a large Mosler safe, price $100. Room 41, 65 Nassau St., New York.

MACHINERY, safes, office and factory partitions and desks for sale; all in good shape. Apply Powers & Mayer, 258 Fifth Ave., New York.

WE SELL our self-winding movements separate. without case if so desired; price, $5.65 and up. The Imperial Electric Clock Co., Granite City, Ill

FOR SALE, a handsome walnut wall case, 24 feet long, about nine feet high. For further information write The Frank F. Bonnet Co., Columbus, O.

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base. cost $12,000 six years ago. Address L. W. Vilsack & Co., Pittsburg, Pa.

HOWARD sidewalk clock, two three-ft. dials; two safes, large and medium sizes; trays; work bench; gas and electric fixtures. Pacbtmann & Moelich, retiring from business, 363 Canal St., New York.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

ONE of our electric regulators will add prestige to your repair department, they create confidence, the price is only $28.20 net; your jobber or from us. The Imperial Electric Clock Co., Granite City, Ill.

FOR SALE, complete sets of dies for making seamless hollow balls 1/16 to 1 inch, varying 1/32 of an inch between each size; including two rolling machines. Burstow, Kollmar & Co., 18 Columbia St., Newark, N. J.

TO SETTLE up my business, I offer for sale the balance of my stock of watches, clocks, jewelry and cut glass, $125 regulator, safe, show case. trays, window trays and stands; these goods are all first class in every respect; it figures up to $475; the first certified check for $375 takes the goods; don't delay as the goods must be sold by Feb. 1, 1910. W. R. Donnell. Bath, Me.

Wanted to Purchase.

WILL BUY old Swiss and American movements no matter what condition. Address F. W. Schuler, 1344 Somerset St., Philadelphia, Pa.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.

To Let.

FOR RENT, space in wholesale house for watchmaker and engraver. Address 411 Union Bank Bldg., Pittsburg, Pa.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

WILL SHARE my well equipped office with responsible party; Room 601. Slater, jeweler, corner 34th St. and Fifth Ave., Chester Billings Court, New York.

TO RENT, part of a store suitable for jewelry or kindred lines in the heart of jewelers' district in Philadelphia. Address "K., 980," care Jewelers' Circular-Weekly.

TWO desirable offices, Jewelers' Building, 9 Maiden Lane, New York; eight windows, north, south and west light; suitable for diamond office; price, $1,500; three years' lease. Apply Room 901.

OFFICE TO LET in Silversmiths' Building, 15-17-19 Maiden Lane, at reduced rent. Inquire W. S. Hicks' Sons, 231 Greenwich St., New York.

FOR RENT, reasonable, from May 1, large, light, desirable office, rear part of first floor 8 Maiden Lane, New York; individual entrance. Apply Goodman Bros.

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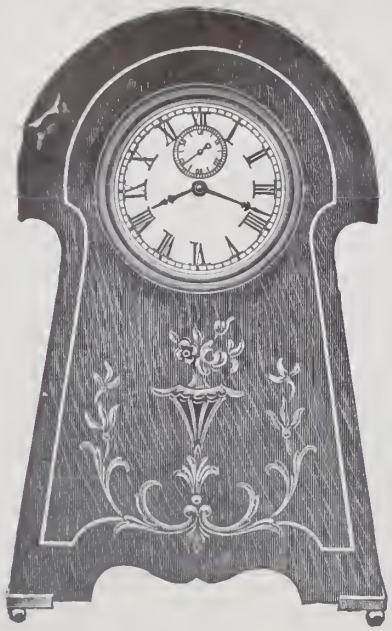
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THE HOROLOGICAL REVIEW

The Chronometer Escapement

Written Expressly for the Jewelers' Circular-Weekly by H. Reinecke

THE chronometer escapement has always been the most important detached escapement in earlier times, and was invented by Pierre Le Roy about the year 1747. It was subsequently improved by Barthoud and by John Arnold and was finally perfected by Earnshaw, as far as it was employed in the manufacture of marine chronometers.

Several varieties in other directions were formed, one of which was made in Switzerland and France, where it was quite often used in pocket watches under the name of "Bascule," in which the detent was mounted on a pivoted staff or axis. In this arrangement the arm of detent against which the escape wheel locks is brought back to its position whenever it has been displaced by a straight spring fixed in the plate or by a spiral spring attached by a collet to its axis.

In the arrangement for the modern marine chronometer the detent piece and the spring form one piece, and the spring, which is merely a prolongation of the detent, has attached to it a foot piece, by means of which it is at its furthest end from the balance staff attached to the plate. The elasticity of this spring renders it possible to unlock the wheel by drawing the unlocking stud aside and bringing it back to its normal position.

The first chronometer had a passing or discharging spring, by means of which the unlocking of the escapement was effected, and which allowed the unlocking pallet to return to its normal position. It was generally made of gold and was fixed to the roller, but Arnold and Barthoud transferred it to the detent, to which it was attached by a very small screw.

As the chronometer escapement had in due time demonstrated its superior time-keeping properties, it was also discovered that it could not be employed in ordinary watches, to the use of which it was applied by some Swiss makers.

These had constructed such by laying the locking and discharging springs in the recess under the dial in a primitive manner by having the lower balance pivots running in a chariot, which facilitated the adjustment of impulse and unlocking depths very much like the cylinder escapements. All such attempts, however, proved failures, showing that this escapement was only a success when made in the most skilful manner.

As with the duplex escapement, the amount of impulse is in the proportion of the escape wheel to the arc and diameter of the impulse roller.

In marine chronometers, with their slow train of 14,400 per hour and their heavy balances, the amount of impulse is found to be best when about 45 degrees, while in pocket watches the maximum allowed is about 40 degrees. With the former the diameter of the impulse roller is about one-half of the diameter of the escape wheel.

The complete arc of vibration is generally 450 degrees, or a turn and a quarter, which, in a fixed position, is calculated to neutralize magnetic influences.

Pocket chronometers are generally made with trains of 18,000 to prevent setting. But even with such a high numbered train pocket chronometers will set and stop during horseback riding. The 14,000 trains will admit of a heavier balance and will give a steadier rate.

To Cleanse Soldered Watch Cases.

WATCH cases of gold, silver or other metals, which, while being soldered with hard solder, or which, for some other reason, have been exposed to heat, are simply immersed in dilute sulphuric acid (one part acid to 10 to 15 parts of water) whereby they are freed from the oxide produced by the heat. Heating the acid accelerates the cleaning. The articles are then rinsed thoroughly in water and dried.

Gold cases are next brushed with tripoli powder moistened with oil to remove the pale color caused by heating and boiling. Then they are cleansed with soap and water and finally rubbed bright with rouge. Silver cases, after boiling, are scrubbed bright with a scratch-brush and beer.—*Ex.*

A silver trophy, to be known as the Samuel E. Williams honor cup, has been donated to the boys' department of the Y. M. C. A. by S. E. Williams, Rome, N. Y. The contest for the cup opened Jan. 15, and will continue until May 1.

A Comparison Between an English and Swiss Watch Factory.

(A lecture delivered by JULIEN TRIPPLIN, F.R.A.S., Chairman of the British Horological Institute.)

IN deference to a general idea expressed last year, when I had the honor of addressing you, I thought I would now, from actual and personal knowledge, give you a slight dissertation on two ways of watch manufacturing—English and Swiss—and will take for illustration the Swiss factory known as the Tavannes Watch Co., one of the most recently erected and best equipped in Switzerland, and that of Messrs. Rotherham & Sons, of Coventry.

My reasons for selecting the last-named—whose products you all know—are two-



COVENTRY.

fold. Ever since 1867 I have been acquainted with that honorable firm; first as a friend, and then in a business capacity, and I am now honored by acting as their London representative. Another reason is the fact that, as watch manufacturing processes have not altered much, I find in a lecture delivered by me at the Royal Society of Arts (immediately after the great Paris Exhibition of 1889, in which I acted as a juror), and also in my report on the same, entitled, "Watch and Clock Making," all the required materials. My impressions have in no way been modified by the fact that I was again a juror in Paris in 1900 and at the Franco-British of last year. In the great display of 1889, the greatest I have ever witnessed, and which will, perhaps, ever be seen, there were altogether 500 clock and watchmaking exhibits, coming frm Austria, the Argentine Republic, Belgium, England, France (with its five centres—Besancon, Haute-Savoi, Beaucourt District, St. Nicholas d'Alieremont and Paris), Italy, Japan, Roumania, Switzerland (with its 147 exhibitors), and the United States of America.

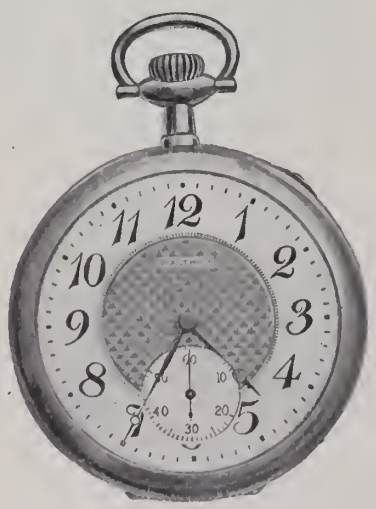
As most people are now well aware, considerable changes have taken place during



COLONIAL SERIES
Riverside Maximus
Enamel Dial



Showing Enamel Dial



Showing Metal Dial

Waltham Watches

COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY

WALTHAM, MASSACHUSETTS

the last 50 years in the way of producing timekeeping mechanism. A rough distinction is made between the old and new methods by the terms "hand-made" and "machine-made," and for the purposes of this paper I have adopted these terms, pointing out that, when examined closely, no line of demarcation can be found; these being purely a question of degree, for the one method slides gradually into the other by insensible steps, and, after all, the material point for the consumer is not how a thing is made, but its price and quality.

Taking the class of watch manufacturers, the somewhat large number of 150 exhibitors may at once be separated into two groups, viz:—

(*a*) Manufacturers by the new mechanical processes; that is to say, those who by means of steam or hydraulic power, new appliances, improved organizations, and larger output, make the whole or part of the watch on the interchangeable system.

(*b*) Those makers who follow the old mode of watchmaking, still almost exclusively in use in Clerkenwell, partly at Coventry, and also at Besancon and parts of



A WORKSHOP IN COVENTRY

Switzerland, wherein the rough movement is produced in places which are far distant from those localities in which the finishing operations of jewelling, dial-making, 'scaping, chasing, finishing, timing and adjusting are done under a system of sub-letting to small makers who work at their own homes.

Of the former there were 25, and of the latter 125 exhibitors. Dividing these again into nationalities, we found that in Group (*a*) (25) England had 1, France 6, Switzerland 16, America 2; while in Group (*b*) (125) England again had 1, France 49, and Switzerland 75. This classification is, of course, not sharply defined, as in some cases it became difficult to discriminate, but it facilitates the task of examining and comparing.

The importance of the question of watchmaking by mechanical processes, suggesting, as it does, a large, complicated, and complete manufacture, deserved from the members of the jury some analysis. A small amount of investigation made it clear that under this heading were grouped a number of manufacturers who differed widely in the extent to which they carried out the principle; indeed, five fairly well defined divisions were seen to exist. These may be stated as follows:—

(*a*) The watchmakers using automatic appliances more or less in the making of plates and barrels, and of various parts of the watch, but who obtain wheels and pinions from outside their own organizations.

(*b*) Those firms making the movement complete, including wheels and pinions, but not the parts of the escapement.

(*c*) Those who couple the finishing process with the operations of Group (*b*), but who yet obtain the parts of the escapement outside.

(*d*) Firms who add case-making (sometimes only in metal and silver, sometimes both in silver and gold) to the operations of Group (*c*); still, however, obtaining the parts of the escapement from elsewhere.

(*e*) Those firms whose organization embraces the making and finishing of the whole of the parts of the watch and the case except the specialized parts of the mainspring, balance-spring, hands, and, perhaps, jewel holes.

Accepting these divisions in the main indicative of various degrees of watch making by machinery, although it is true they interlace in great complexity, and applying this analysis to the 1889 Exhibition, it was noticed that Switzerland, so strong in collectivity, was comparatively weak in category of type. (*e*).

Looking at the testimony of the exhibits themselves, we found none that realized the conditions of Group (*c*), except the English firm of Rotherham & Sons (and, perhaps, that of Messrs. Japy Frères, and the well-known Waterbury Company, of America; but these two firms only dealt with metal-cased watches of less than ten shillings in cost, and can scarcely be considered when speaking of watches of precision), and thus this firm at once attracted attention, even among so large a number of exhibitors taking part in the competition; and has drawn from the French (Paul Garner, Ernest Antoine) and Swiss (Cesar Brandt) jurors-reporters to their respective Governments, the following words:—

"This firm, in the application of machinery to watchmaking, equals, if it does not surpass, its predecessors in every country."

I will presently throw a few slides upon the screen to show the aspect of a modern watch factory, but, before doing so, I will try to make clear the essential difference between the old and the new methods of manufacture. It is generally known that in the very early days of watchmaking the whole of the mechanism was the handiwork of some master craftsman, who designed and fashioned all its parts from crude materials, and even worked up the metals themselves, by his own peculiar treatment, into a condition of special fitness for his wants. This craftsman, with mechanical aptitude of the first order, was of good education and wide reputation, and such workmen were often retained by emperors and princes for the making of costly gifts.

Note the conditions we start with here. The whole of the operations are concentrated under one roof and control, with a high level of education in the worker. After this time came the well-known evolution, differentiation began, and slowly we find the making of the parts more and more sub-divided, and specialists in the various branches, combining their work to form the whole machine, resulting in a very great advancement in quality. Further divisions and sub-divisions follow, also further raising of the standard of excellence, until the errors of time-keeping fell from five minutes a day to less than one minute a week.

But all this was attended by a greater and greater separation between the workers. Beginning by occupying different houses in a given district, and then different districts in a town, they eventually became distributed over the whole face of the country, until the loss of time in fetching and carrying became from 10 per cent. to 20 per cent. of the cost. Even this, however, was not the most serious evil. Absence of control gave rise to the much greater disadvantage of a loss of unity in proportion and of evenness of quality—excellence in one part joined mediocrity in another—this being discoverable even in the most costly watches; and, finally, the impossibility of bringing such a disconnected course of working under fixed standards of reference, or under a uniform system of exact measurement, brought about such a condition of things that at



TAVANNES WATCH FACTORY.

last a point was reached when the advantages of specialization were balanced by the want of dovetailing in this disjointed and cumbrous procedure.

Such was the condition of things up to 60 years ago, when these drawbacks gave rise to the desire in many minds to get back the advantage of unity of control without losing the advantages springing from sub-division and specialization; and this is exactly what has been secured by the new system of manufacture in large factories. The system is fundamentally sound and logical, because it secures the union of these advantages. The twenty odd branches of the trade are once more aggregated under one roof and control, and an extreme sub-division is set up, and the whole fabric linked together and governed by a rigid system of measurement for the size and proportion of every part.

The increased application of machinery associated with this revised method of manufacture, excellent as its results are, is, one may say, almost secondary in importance to the reorganization which this re-grouping in the trade admits of. But when the automatic processes are added to this reorganization, we have the powerful weapon forged which gave the Americans, who early adopted it, a leverage in economic production which threw the old manufacturing centres of Europe, for a moment, into confusion and panic.

The American companies were thus able



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HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

are the

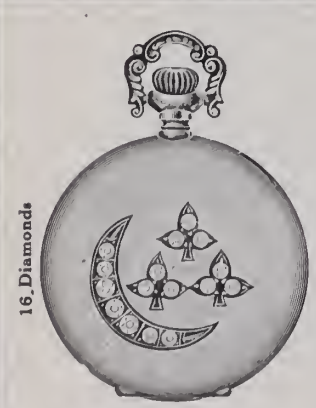
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Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



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to develop themselves on a vast scale, and to obtain almost complete control of their own markets before the other countries had time to reform. It is now difficult to dislodge them, although it has now long been evident that, with anything approaching equal manufacturing facilities, the old centers would once more invade American markets, were it not for the existing heavy prohibitive duties. I will trouble you with one other consideration, as it is important to a full comprehension of the radical difference between the old and the new ideas. It has been said that an extreme sub-division is made possible in the factory system; this involves as its corollary great quantities in manufacture. It has been further said that this specializing of the functions leads to increased excellence, but it has also this further advantage, that, for industrial purposes, it enables the creation of skilled labor in the least possible time.

Take, for instance, the formation of a balance-staff-cone pivot. A lad can be taught to pivot a staff in two or three months in a style that would not be possible under several years' practice in the old order of things, and from doing but this one thing he quickly obtains a dexterity that surprises, until it is remembered that he has made more pivots in six months than the ordinary watchmaker, in the old way, would make in a lifetime. This has been, I am afraid, a tedious explanation, but I hope I may have indicated the sources of the power that underlies the new machine system, and will proceed to put on the screen the few views I have of Messrs. Rotherham's, whose works extend in three lines of buildings, some 400 feet in the rear of the roadway.

The firm was established in 1750, and is the largest and oldest in England. It gives employment to from 400 to 500 hands.

It should be pointed out that one of the special difficulties in establishing a watch factory is that—until quite recently— it was not possible to purchase the machines indispensable to commence the manufacture. It was necessary to begin by starting an engineer's shop, in which to build up the tools and machinery, and to design these, to make the patterns, and to make a long series of machines, required some years of preparation. This is, then, the initial step Let us look through one of the tool-making shops of Messrs. Rotherham. Glancing at the interior of the workrooms, we shall observe that they are furnished with the usual appliances of the mechanical engineer. All these are of the best kind, but the special feature of such shops in a watch factory is the series of standard gauges, verniers, and micro-meters for securing a close adherence to the exact measurement, which is a fundamental consideration in all automatic watchmaking machinery. A well-equipped tool-room is also a necessity for keeping the watchmaking plant in good condition.

We will now pass to what is called, in trade parlance, the "plate-room," where all the brass parts of the movement are turned and milled into the required form and size, the drilling and tapping of the holes, the steady pinning of the pieces, the planting of the position of each wheel, and the boring out of the recesses to receive the jewel holes. The parts are received here from the press-room, where they have been stamped out to a given shape, and are here finished ready for gilding. Girls are largely employed in these operations, as the machines, when set up to measurement by the foreman, are rendered wholly independent of the skill or judgment of the worker. Quickness, care, and cleanliness being the only requirements, gauges, verniers, and micrometers are *de rigueur*, to check wear and tear of cutter edges and points. Each operative is expected to frequently test the work and an independent official examination of the pieces, when completed, gives a further check to these precautions. This is one of the strong points of a factory organization.

It is desirable to note here that an essential difference between the old and new methods shows itself at this point. There is no roughing the part out somewhat nearly to its right proportion, and then passing it on to another workman to remake it smaller, to refit it, or to shorten it to right height and length, thus practically travelling over the same work twice.



THE TIMING ROOM, TAVANNES.

This was the custom formerly, but now a book of drawings of each piece is furnished to the foreman, who has to set the machines, and therein a diagram and measure is given of every cut made upon the piece, so that it is reduced at once to the proper dimensions with quickness, directness, and the certainty that it will coincide with the part it is to be attached to. There is obviously a minimum waste of time in this way.

The next view introduces us to a similar group of workers who are engaged in making the steelwork of the watch—that is, the cutting of pinions, ratchets, springs, regulators, studs and numerous steel pieces of strange shapes which constitute the keyless mechanism. The directness of procedure is again apparent in the fact that, contrary to the old plan, the pinions are at once turned to right height of head, the arbors to the right length between the shoulders, and the pivots to right size, according to the diagram of measurements furnished to the foreman of the department. No hesitation or mental debating as to proper size is called for; that has all been decided in getting out the original drawing and model from which the measurements are obtained, and action, and nothing but action, is now the order of the day.

The general rule of this department is that all finishing operations are done by automatic machines, which only require the operator to feed in the "blanks." The approach of the cutter to its work, the travel, or feed, and the withdrawal of the cutter and the stoppage of the machine, and the completion of the operations, are functioned automatically, leaving the worker free to attend to several machines, or prepare the blanks, or cleanse them. The reason why these machines are not made self-feeding is twofold. Firstly, the minuteness of the parts, and, secondly, the need of clearing the centres and surfaces of chucks and cutters after each operation, when dealing with such minute pieces and with such exact measurement.

Our next view shows one of the shops in which the workers are all skilled hands engaged in putting the parts of the watch together, and in timing and adjusting, and casing the movements. Here, apparently, all noise and bustle is gone, and quiet concentration pervades the place. To give an idea of the proportion of these workshops, I may say this one is 180 feet long. Speaking of timing and adjusting, I will mention that the time is received daily from Greenwich for this purpose, and that the low, middle and high temperatures are obtained by refrigerators and ovens placed underground, and kept within a variation of one or two degrees Fahrenheit all the year round.

As an illustration of the kind of economy obtained by the latest labor-saving appliance, let us take the case of a wheel, that most important element in a watch. A watch wheel has four, five, or six arms or spaces, formed to give lightness to it, and these are stamped out in a press, and in cheap watches it is left so; but the act of stamping out these spaces leaves a very rough, torn surface where the metal parts, and hitherto it has been the habit to laboriously file and scrape the surfaces of every arm, web and boss to give squareness and finish to the object when completed. This required some skill, and is a costly operation of a minor kind; but a new kind of sub-press, or cutting instrument, was devised to cut just a thin shaving off all the twenty sides and surfaces of a five-armed wheel at one stroke, and the operation, including the fixing of the wheel, is accomplished in less than thirty seconds, and, what is more, leaves the wheel in perfect poise.

I have a slide to show that this sub-press is a somewhat elaborate apparatus. The whole of the parts are fitted by a slow process of polishing when hardened, and which, coupled with the fact that it must be related to the previous punch which forms the spaces by very exact measurement, makes this a very costly tool.

The formation of the pivot of a watch is an operation of the first importance, but an apparently simple machine is in use for this purpose at Coventry. The principle upon which it is built is the recognized one for securing perfect roundness—viz., the work of revolving one way and the polishing disc rotating at high speed in an opposite direction. The driving band or gut is arranged to take off all side pressure on the spindle, and this leaves the "feel" or touch of the worker's hands unimpaired. A device, consisting of an inclined plane and roller, is added at the base of the machine, which, by adjustment, will give any desired taper to the pivots. The pivoting is all done to ruby holes of standard sizes.

(To be continued.)

REDUCTION IN PRICES

ON

NEW 20 YEAR 16 SIZE GOLD FILLED "ALDENS"

To Take Effect January 24th

Handsomest Watches Ever Put Out at This Price or Any Approximate Price

Most Satisfactory and Trustworthy 7-Jeweled Movement in the Country

Our well known B. B. Double Roller Lever. All Standard Specifications



E. T. to Shield
Open Face, Jtd. - - $11.50
Hunting - - - - 14.00
Semi-Bascine

Cases are especially close, making an extremely thin and graceful watch.

The Tapered Pendant

(entirely new) adds much to the grace and beauty of outline.



Full Bascine, Jtd.
O. F., B. P. or Rom.
$11.50

Semi-Bascine, Bascine, Jtd., Screw, Basc. } Cases

All Same Price

An innovation worthy of special note



E. T., T. and B., Engraved
Open Face, Jtd. - - $12.50
Hunting - - - - 15.50
Semi-Bascine

Open Face — Jointed Bascine

$11.50

Prices subject to Jewelers' Circular Key and 6 Per Cent. Cash Discount



B. P. or Rom., O. F.
Beaded Edge
Semi-Bascine, Jtd. - - $11.50



Edge View
Showing Thin Casing
O. F.



B. P. or Rom., Htg.
Beaded Edge
$14.00



Case Closed Case Open
Screw-Back and Bezel
B. P. or Rom.
$11.50

Our Missionary-Salesmen will be out soon with these new designs in their sample cases. They will cover the entire country. Wait for them.

'TWILL PAY YOU

Supplied by

THE NEW ENGLAND WATCH CO., Waterbury, Conn.

AND ALL THE LEADING JOBBERS

Pacific Coast Agent, B. W. FREER, San Francisco

REDUCTION IN PRICES

ON

TWO DOLLAR NICKEL LINE

"HALE"—12 Size "PUTNAM"—18 Size

To Take Effect January 24th

Lowest Priced Genuine Watches Made in America

Solid Nickel Cases in Neat, Attractive Designs

Accurate Movements—Will Stand Rough Usage

"HALE"



P. P. or E. T.
Open Face, Snap

The "Hale"

is too well known to require detailed description.

Its sales during the past year have been enormous and the consequent increased production enables us to reduce the cost and selling price.

"HALE"



¾ Damaskeened Plate
Real Watch Movement

Per Dozen

$32.40

Subject to Jewelers' Circular Key and 2 Per Cent. Cash Discount
Special Prices on Quantities

"PUTNAM"



P. P. or E. T.
Open Face, Thin Model

The "Putnam"

Thinnest 18 Size Watch made in America, is a worthy successor to our

"Padishah"

which for many years held the leading place in the world's watch market.

The "Putnam" is cased much closer than the "Padishah"—is especially thin and graceful in outline—has all the "Padishah's" good points, with additions to meet the demands of the present day.

Our Missionary Salesmen will carry samples of these watches. Ask to see them.

"PUTNAM"



Showing Real Watch Movement
Carefully and Skilfully Made

Supplied by

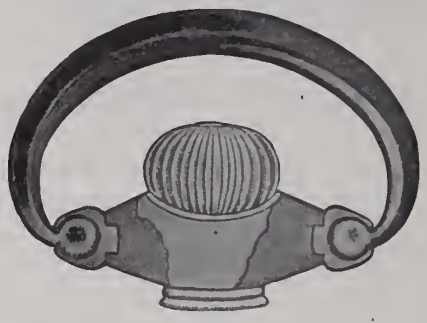
THE NEW ENGLAND WATCH CO., Waterbury, Conn.

AND ALL THE LEADING JOBBERS

Pacific Coast Agent, B. W. FREER, San Francisco

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS



USE OUR BALL-BEARING BOWS FOR REPAIRING

When buying watch cases insist on cases with our Ball-Bearing Pendant and Bow.
Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.
Patented July 25, 1905, May 21, 1907, March 30, 1909. Patents Pending. Patented in Foreign Countries.

Our Ball-Bearing Bow is used extensively in Europe

THE WACHTER MFG. CO., Hartford, Conn.
OWNER AND LICENSEE OF ABOVE-MENTIONED PATENTS



IF IT'S A

ROY

TRADE MARK REGISTERED

IT'S STANDARD

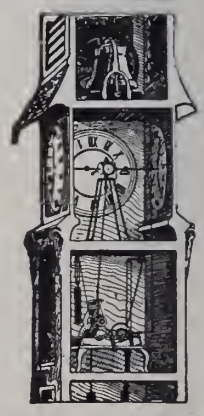




ROY WATCH CASE CO.

21-23 Maiden Lane, New York

704 Market St., San Francisco





MAKERS OF

Tower and Street Clocks

For particulars write us, mentioning The Jewelers' Circular-Weekly.

E. HOWARD CLOCK CO.,

EST. 1842. BOSTON, MASS., U. S. A.



THE FUNDAMENTALITY OF

"Tavannes" Movements and "Cyma" Watches

manifests itself in their performance

ALL TRIALS HAVE PROVEN CONVINCING

They possess all the features required and are fully appreciated by the critical merchants to make a timepiece a satisfactory article of merchandise and,

IN ADDITION TO THIS

TAVANNES Movements and CYMA Watches give most satisfactory results when exposed to the extreme influence of TEMPERATURE, ELECTRICITY or MAGNETISM.



TAVANNES WATCH COMPANY

131 Wabash Avenue Chicago

ADOLPHE SCHWOB, Sole Agent for the U. S.
2 and 4 MAIDEN LANE, NEW YORK

704 Market Street San Francisco



Let Us Help Build Up Your Watch Business

The sole object of our co-operation department is to help our customers to increase their watch sales. We have just issued a "help you" folder which is full of trade building ideas. *Write for it to-day.*

South Bend Watch Company

Manufacturers of High Grade Watches South Bend, Indiana



THE PENNSYLVANIA WATCH CASES

Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.

OMEGA

The Watch of **Matchless Merit**



Exclusive factory sales agents being established.

Application should be made **NOW.**

UNITED STATES AGENCY
OMEGA WATCH CO.
21-23 Maiden Lane
New York

A **UNIVERSAL** selling plan that means more sales

Retail Jewelers Read This Offer

ANY WATCH REPAIRED
Regardless of Condition For

Not more than **95c.** or less than **50c.**

All material included in this offer with the exception of pallet fork and arbors, hair springs, and dials, which are extra

ALL WORK GUARANTEED

ALL WORK RETURNED WITHIN 5 DAYS FROM THE DATE IT IS RECEIVED

Think what this means to you

MANY HOURS OF HARD LABOR DONE AWAY WITH

Your eyes and health are worth some consideration. *Then why labor at your bench all day and half the night, when we guarantee to give you good work and prompt service at our unheard of low prices?*

Our Best Recommendation, 10,000 Watches Repaired in 1909

SEND US A TRIAL LOT WRITE FOR OUR COMPLETE PRICE LIST AND CATALOGUE

The ECONOMY center for all retail jewelers

THE UNITED WATCH CO., Inc.

DEPT. R

7th Floor, Hunter Bldg. **Madison and Market Sts.**

CHICAGO, ILL.



177-D-634

"Monastery"

5 Tubular Bells
Westminster
Chimes $241.50
List.

Solid Mahogany

Bawo & Dotter

26-34 Barclay Street
NEW YORK

ARE THE MAKERS OF

1. The "ELITE" Finest Grade Chiming Hall and Mantel Clocks (Grand Prize, St. Louis 1904)
2. "MONASTERY" Hall and Mantel Chime Clocks
3. "EXCELSIOR" Chime Clocks (Mantel Clocks only, $47.00 list, up)

All three are of a different character. Once seen they will satisfy the most critical expert.

Apply for Catalogue

"Positively Will Not Gum"

We say it once again; R. & L. Watch Oil positively **will not gum.** It has demonstrated its superiority in the severest tests given any watch oil made. If you have not tried it yet, do not be surprised that you have more watch and clock troubles than your neighbor who uses it. He knows what it will do.

THE R&L OIL



R. & L. Oil will not gum, cut or blacken pivots. It is a lasting lubricant, and the only one which does not deteriorate. The quickest and best way for you to prove all we say is to send 25 cents to your jobber for a bottle.

Carried by all the leading jobbers.

MADE ONLY BY

RANLETT & LOWELL CO.

JEWELERS' BUILDING **BOSTON, MASS.**

MORE TROUBLE

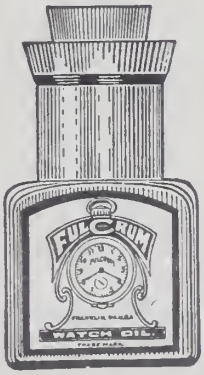
is caused by oil gumming and corroding the pivots on clocks in the Winter than at any other time. The best time to test clock oil then is in Winter. Why don't you get a bottle of

Fulcrum Clock Oil

now and test it out? The more severe the test the better we will be pleased, and the better you will be satisfied of its superiority over any oil ever before put on the market.

Fulcrum Oil

positively will not gum — will not evaporate — will not discolor or become rancid in any length of exposure — will not corrode the pivots — and is the only WATCH and CLOCK OIL ever known which is absolutely free from acids —



And We Can Prove It.

For Sale by all Jobbers

35c. a bottle $3.75 per dozen

Fulcrum Oil Company, FRANKLIN, PA. U. S. A.

C. O. BAKER, Pres. C. W. BAKER, Vice-Pres.

BAKER & COMPANY

INCORPORATED

PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS SMELTERS AND MANUFACTURERS

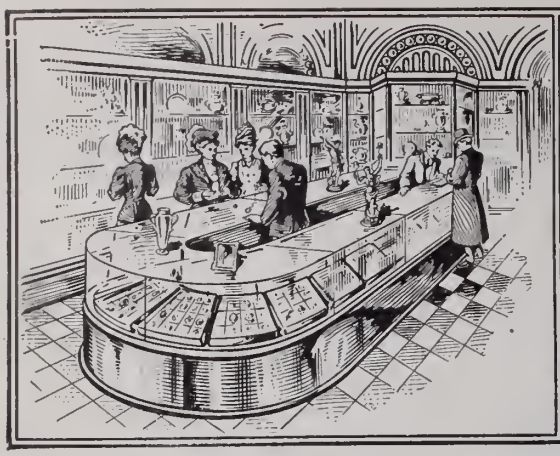


PLATINUM AND GOLD SETTING DEPARTMENT

NEW YORK OFFICE - - 30 Church Street
Telephone, 3811 Cortland

WORKS - 408 N. J. R. R. Ave., NEWARK, N. J.
Telephone, 3 Waverly

PLATINUM AND GOLD SETTINGS CARRIED IN STOCK AT BOTH ADDRESSES



STORE KEEPING DEPARTMENT

The Beautiful Anniversary Number

To be issued Feb. 2, will contain many special articles of great value to the retail jeweler. Window displays for all occasions, modern merchandizing methods, etc., will all be treated adequately.

Building Up the Watch Repairing Department.

Written expressly for The Jewelers' Circular-Weekly by Xeno W. Putnam.

(Continued from issue of Jan. 12.)

THE man or woman whose watch shows signs of long service will need looking after; some one will presently sell another watch, and the skilled salesman will of course attempt to supply something a little higher-priced than the one supplanted. A record of the sort of watch then in service will prove a very convenient thing during the process of first getting the customer's interest awakened.

For the repair department alone, though, this record may be of great value. From it may be determined those who have watches that are worth careful attention. Better go after the man who carries a dollar watch with circulars of low-priced watches rather than circularize him with cleaning and repair department literature. The dollar watch is probably more cheaply replaced than cleaned. But the man with a $25 or $50 timepiece, with some valued heirloom, with the gift of some dead friend, is interested in knowing all the kinks that will keep his watch running for the greatest time and with the minimum of wear.

To talk about watches and watch repairing in the newspapers, circularize at the same time for rings, and then put a display of jewelry novelties in the window would be a foolish scatteration of commercial energy. More people will be attracted by the variety of the display, but none will be seriously impressed. While the watch repairing department is being pushed in the newspapers it should be the one thing in which the ad-man is interested.

The best time to get people to act is while they are interested, and the more absorbing that interest becomes the more surely will their actions follow in the footsteps of their attention; hence, the indifferent interest we might succeed in awakening for rings or Christmas goods at the same time would be a positive damage to our newspaper advertising. When we have them interested in the subject of watch-cleaning, its importance in the life of a watch, it remains to give them a little friendly hunch on the same subject as they pass the door of our place of business. Here is as good a way as any:

Hang in the window a disc of, say, three feet in diameter and gild it to resemble polished brass. Across this put the wheels and works usually visible when the back of a watch is opened, the wheels being made of cardboard made to represent brass, same as the disc. These will, of course, be cut in proper proportion. Each wheel is securely fastened to a small wooden cylinder which passes through the three-foot disc and carries any sort of light cog-wheel at the other end, concealed behind the disc. A light motor or any convenient power may supply motion to these wheels and through them to the imitation brass wheels.

Now figure out about how many times larger this bogus watch is than an ordinary watch, remembering that the area of two circles are to each other as the squares of their diameters; or, in this particular example, 324 times as large. An intruding hair, then, would, by similar proportion, become the size of a respectable string; the bit of greasy dirt found in some careless person's watch becomes somewhere near the size of a hickorynut.

Fasten an imitation dirt chunk to a cog on one of the revolving wheels, so it will easily look from the window as if two wheels ground it between them. Now cut one of the cogs from the true drive-wheel on the other side of the disc so the one which it engages will stop for an instant until the next cog advances to mesh in. Perhaps the easiest way is to remove the cog first and then put the imitation dirt on at the point where an experiment shows the wheel to stop.

When properly placed it looks to the public as if this chunk of dirt actually stopped the revolving wheels for an instant and that the latter finally forced their way through and went on again. Smaller chunks should be scattered around on all of the wheels, to represent a very dirty watch magnified and give a forceful object lesson on the extra strain a dirty watch is subject to.

Various telling placards should be placed about the window, such as:

> ***Is this your watch? It looked like this under the microscope. Do you wonder that it failed to keep good time?***

or the following card might be used:

> ***This watch was made to run with a one-tenth mouse power. In its present condition it requires one squirrel power to run it. Is your watch a squirrel power watch?***

The effect can be made quite laughable; still there will be an object lesson in it that not many watch-owners will overlook. While this display is in the window let your newspaper ads ask the question: "Do you carry a squirrel-power watch? See Blank's window for the answer—and the remedy." Give the public a few more common-sense talks, too; something that will be instructive and valuable to them, whether they patronize you or not, and that will be all the more appreciated because of the general interest in the window display.

There is no better time than this for mailing some telling card or circular, too. A post-card is always pleasing. Get up something really good and pertinent and have your own cards made to your order. It only costs about $5 per thousand and is a very effective form of advertising. All of these advertising efforts bunched together will do a great deal more good than they would if served singly.

Of the customers who come to the watch repairing establishment because of some accident little need be said. A watch that is broken is pretty sure to be repaired, if worth it. Accidents and absolute breakdowns are their own salesmen for the repair trade; the question is, who has the public confidence? If the advertising done in the interests of cleaner watches and the application of the remedy before the accident occurs has not established this fact, no amount of advertising to reach the accident victim will avail. The first class properly covers the other, but the latter certainly does not cover the first.

One class of repairs through accident, and but one, it pays to advertise for specially; that is, the victims of preventable accidents. The man who has had his watch smashed up in a railroad wreck will be governed in his selection of repair shops by the reputation that has been previously acquired by that shop, and no important reputation can be builded upon as infrequent a thing as railroad wrecks with redeemable watches mixed up in them. The man who drops his watch and steps on it because he does not use a chain is a legitimate mark for the ad-man to shoot at—and bring down, if he is a good shooter. Even that is more the business of

Storekeeping Department.

the salesroom than the repair shop; still the facts that render it remunerative are acquired here, and so from here the ad-man gets his inspiration.

The care of an article that has been sold should, in some measure, be the permanent concern of the salesman or selling house, and every watch sold means an added obligation which the house that does the selling owes to the public. Such interest, such advertising, is commercial mission work; profitable, it is true, if rightly done; but a work that cannot be honorably shelved after the sale that has created the obligation has been made.

[THE END.]

Post-Holiday Considerations.

(Written expressly for THE JEWELERS' CIRCULAR WEEKLY.)

THE annual rush having subsided, the practical merchant desires to ascertain as promptly as possible just how he stands—he wants to know his actual worth and incidentally he wants to acquire statistics regarding his previous year's business, which will enable him to avoid the errors of the past and enhance the value of the practical hints always resulting from experience.

He wants to compare the year's volume of trade with the records of former years, and only an actual list of stock will give him the right idea of what articles it is desirable to dispose of at a sacrifice and also which goods should be bought. No better time for doing these extra tasks can be selected than the dull period folowing the holiday season.

Stock-taking is a process that requires the utmost caution in order to avoid errors. No matter how familiar one may be with one's wares and the location thereof, nothing should be taken for granted.

Some pointers about taking an inventory are that goods should be taken at their present value, *i. e.*, new stock at invoiced prices and items which have in any way deteriorated should be taken only for what they are actually worth. In other words, one should not figure one's self rich when an actual appraisement by an outsider would reveal that one had counted values incorrectly. If there is any doubt, a business man should always avoid self-deception and not over-rate his holdings.

Several general methods of listing stock are in use. The safest way, especially where the merchandise consists chiefly of small wares, is first to ticket each lot of goods. Each ticket should be numbered, and then when goods are entered on your list (or in your stock book), a number corresponding to that on the ticket should be placed opposite the entry. It would also be well to preserve the tickets so that in case of any error one can check back.

When gathering tickets (or if counting by some other method), it has been found advisable to work in pairs. One person might call out and the other write. This team-work tends to promote accuracy as well as to save time.

Another system is to divide the stock in sections, and after the workers have made up their lists they should exchange, so that each can check the other's work. Other firms standardize their retail stock, having a special department for reserve stock and a daily requisition sheet to keep tab on the amount of goods required to replenish stock sold. This system requires that the retail stock be merely verified, and the only merchandise of which one needs a new list will be that contained in the storeroom.

Fixtures where counted should be taken each year at a stated sum, allowing regularly a certain percentage for decrease in their value.

After one has been in an establishment for many years and has used the same fixtures, they lose much of their value, and therefore unless one has had some expenditure for fixtures during the year past, one should figure the fixtures only for actual worth.

BUYING NEW STOCK.

By basing purchases on the combined results of the stock list and on his knowledge of actual sales made, the jeweler should be enabled to easily select desired articles, and the season succeeding the holidays is generally a most excellent time at which to get a large discount, as most wholesale houses take stock late in February and like to clean out all small lots previous to that time.

In large establishments the buying end is considered one of the most important; and this is best evidenced by the arrangement which provides each department (or specialty) with a buyer, who also usually acts as the sales manager of the same branch of the business. In smaller stores, of course, this service is usually the work of the owner or store manager, and it requires him to have a good knowledge of various lines, and to be successful he must be much more careful than the ordinary buyer, who must only watch one department.

An instance of the value of shrewd and timely buying is that of one firm which, through careful attention to this detail, totaled larger profits last year than ever before in the firm's history, although their actual sales were somewhat less than the usual average.

Buyers, in order to keep abreast of the times, must be well posted as to fashions and fads. It is a great thing to get a reputation among consumers of being the first house with the newest things. It pays well to anticipate the demand, and it is a fine bit of advertising to be known as the most up-to-date concern in your line.

To successfully keep in touch with the new and novel, a good trade paper, carefully read, is of value, and the jeweler should supplement this, if he handles articles worn by women, with a subscription to several leading fashion papers published in this country, and one French paper. The same method could be applied to men's goods.

One should also keep a little notebook in which one might make memoranda of anything unusual or clever worn by people of good taste who have an opportunity to purchase goods away from local sources.

Here is an instance of the value of such observations. A dealer bought the remnants of an importer's sample line. Included in the lot were several specimens of a peculiar sort of bracelet. Neither the importer nor the retailer thought much of this particular article, and only because several customers asked to look at it out of curiosity, and because each one bought, was the dealer awakened to the selling value of it, and he surprised the importer with a large order. This was soon duplicated, and before the year had passed the wideawake dealer had added handsomely to his profits, owing to the resultant sales from the novelty.

Retailers should always, when possible, retain the same location for their place of business. This is an asset that cannot usually be included in the summing up, but is an important factor in holding trade and rolling up profits.

A prominent firm was compelled by a fire to locate temporarily half a block from its established headquarters. In the six months in which they were away the business dropped to about three-quarters of what it usually was. Had they remained in the new location the trade would eventually have gravitated to them, but it always means a loss to a concern when people cannot find it in the accustomed place.

Don't speculate even in your own line. That is, buy in acordance with your legitimate needs, anticipate your wants in reason, but don't buy too heavily for a limited business. Watch your stock carefully and turn your capital as frequently as possible. Often in a small business with limited finances, and particularly when trade is dull, it is better to pay top prices and keep your stock clean if smaller.

Of course, when a business is sufficiently large, one can buy accordingly; all prudent merchants in dull times keep stock and expenses low. Take things as they come, and if one knows one has done the best according to one's means and ability, then don't be easily discouraged. It is hard pulling for almost every one now and then, and no retail business is a "cinch."

Don't be careless. If there was a lack of profits last year, or if you find them not up to your expectations, investigate. Perhaps you have some unknown silent partners, *i. e.*, dishonest employes; or, again, your help may be careless or wasteful. One need not be mean, but there are little economies that the boss can teach his employes by example. Tell them to be careful in using paper boxes, twine, etc.; not to use unnecessary light; not to allow goods to be spoiled by exposure or improper handling.

To wind up, don't worry; don't fret. Work hard and intelligently. Be careful, but figure how you are coming out, and do not be too confiding or attempt to go it "blind."

Scarf Pins Featured in the Show Window.

BROCK & FEAGANS, Los Angeles, Cal., are making in one of their front windows a remarkable display of scarf pins, one which the firm believes is unequaled anywhere in the United States. There are about 500 of the pins, and scarcely a single one is a duplicate of any other in the window. Their arrangement is especially tasteful and convenient.



The Evolution of Rational Advertising.

Written expressly for The Jewelers' Circular-Weekly by Robert Francis Nattan.

AN oft repeated quotation is: "Advertising is to business what oil is to machinery—it makes the wheels go 'round." Most merchants are prone to believe that an occasional "oiling" will suffice. Were they practical mechanics it would be unnecessary to inform them that satisfactory results are only attained by constant and careful use of the "oil." So it is with advertising. Spasmodic doses, whether large or small, will not prove to be beneficial, but steady, continuous advertising will be productive of satisfactory returns.

Again, to revert to our saying, it is likewise true that the amount of oil (*i. e.*, advertising) should be proportionate to the machinery; that is, the small business should use advertising such as it can afford, and increase it gradually. You cannot force the immediate growth of a business by deluging it with advertising any more than you can get better results from machinery by pouring barrels of oil over it when quarts would be sufficient to keep it running smoothly.

If a retailer is satisfied to cater to a limited trade, the people who walk (or ride) past the store, then his show windows form the best medium of publicity he can use. If he gives the patrons who are thus attracted to his establishment a satisfactory deal he will hold them as customers and gradually extend his business to people who are recommended to him by the original buyers. This is a slow process and holds the dealer down to a very limited number of patrons.

At the next stage of development he might try the use of circulars, booklets, blotters and similar advertising matter calculated to reach a wider circle of people.

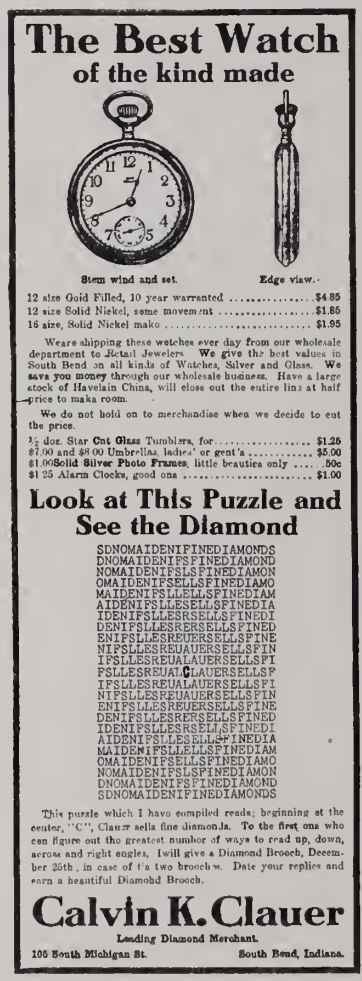
Taking another step forward, he might, if in search of still more publicity, advertise on billboards and in street cars or other transportation systems. These will bring his business to the notice of people whom he might never reach otherwise.

Should the merchant, however, after due consideration, feel strong enough to begin using his local newspaper regularly, even in a most limited way, then he will have found a medium which will crown all the other advertising and, in fact, replace all the various methods referred to excepting the use of show windows.

The two forms of advertising will, if persistently used in a sensible manner, eventually attract to any merchant who treats his customers right all the business he can take care of. But he must never neglect, when preparing either style of advertising, to be absolutely truthful and to arrange the advertising in such a manner that were he himself a customer it would attract him.

A "Puzzle" Ad.

THE advertisement of Calvin K. Clauer, of South Bend, Ind., which was submitted recently for review, has been



The Best Watch
of the kind made

Stem wind and set. Edge view.

12 size Gold Filled, 10 year warranted $4.85
12 size Solid Nickel, some movement $1.85
16 size, Solid Nickel make $1.95

Weare shipping these watches ever day from our wholesale department to Retail Jewelers. We give the best values in South Bend on all kinds of Watches, Silver and Glass. We save you money through our wholesale business. Have a large stock of Havelain China, will close out the entire line at half price to make room.

We do not hold on to merchandise when we decide to cut the price.

½ doz. Star Cut Glass Tumblers, for $1.25
$7.00 and $8.00 Umbrellas, ladies' or gent's $5.00
$1.00 Solid Silver Photo Frames, little beauties only 50c
$1.25 Alarm Clocks, good ones $1.00

Look at This Puzzle and See the Diamond

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SDNOMAIDENIFINEDIAMONDS

This puzzle which I have compiled reads; beginning at the center, "C", Clauer sells fine diamonds. To the first one who can figure out the greatest number of ways to read up, down, across and right angles, I will give a Diamond Brooch, December 20th, in case of a tie two brooches. Date your replies and earn a beautiful Diamond Brooch.

Calvin K. Clauer
Leading Diamond Merchant.
105 South Michigan St. South Bend, Indiana.

PUZZLE AD. USED BY INDIANA JEWELER.

reduced from 12¼ inches, double column. A conspicuous feature of the advertisement is the puzzle which readers are requested to solve. A prize is offered to the person who first figures out the greatest number of ways to read up, down, across and at right angles, beginning at the center, "Clauer sells fine diamonds."

Frankly, this form of advertising has very little merit, if any. There are, however, certain kinds of puzzles which elicit a number of replies, and thus enable the advertiser to secure a good mailing list.

But puzzles which put too severe a test upon the vision of the average reader should be avoided for the very simple reason that people will not continue in their attempt to solve them, and in the abandonment of the attempt will be somewhat prejudiced against the advertiser who has so fruitlessly usurped their time and labor.

Brainy Advertising the Only Way By Which to Combat Mail Order Houses.

DON'T blame people for buying goods from the mail-order houses. Don't imagine that the average citizen is going to be moved by any great patriotic impulse to trade at home simply to benefit the community.

The fact is that the average man is already feeling a little grouchy at the high prices of almost everything, and if he can find some way to buy his goods, wares and merchandise a little cheaper by sending away for them he will probably send.

Of course, he is likely to be fooled. He is likely to get inferior goods, and all that, but what's the difference if he sends away? The money is gone, and won't come back.

The place to head off on the mail-order buying is before it starts. And the way to head it off is to convince people that they can actually do better by trading at home. It can be done, but it takes some exercise of brain.

Whenever a clever antagonist is using brains to devise schemes to get the best of you in some way, whether it is in a game of chess, a battle for blood, or a fight for business, it becomes necessary for you to use brains, too, or he will "get" you. The mail-order house is using brains in its advertising.

In order to meet that sort of competition you, too, must use brains. You must carefully study your advertising; plan it out carefully to meet the exact conditions which are presented. Make your advertising with this point in view—to convince prospective customers that you can sell them better goods at better prices than any one else.

Nowadays nearly every farmer who is on a rural route takes some daily paper from a big city. The advertising columns of these papers are filled with offers, intended to get business for the store in the big city.

At the same time, the mail is taking to these same farmers the catalogues and circulars and "special offers" of the strictly mail-order houses, and the "sample copies" of the mail-order magazines which are merely peddlers of mail-order merchandise.

All this advertising is well planned to catch the farmers' money, and the money of customers in the small towns.

If these advertisements are sufficiently convincing, if they make people believe that they can get goods cheaper by sending away, the money will go, and no amount of high-sounding argument about patronizing home industries will do any good. The merchant himself buys where he can get goods cheapest, and the customer will certainly do the same.

The way to meet such competition is to

Retail Advertising Department.

study their advertising. Make your advertising readable. Give the customer a square deal. Do not pretend to be selling goods at a loss. You are entitled to a profit and the customer has sense enough to know it. Make your profit a reasonable one, advertise your prices, and deliver the goods as advertised, and the customer will in most cases be satisfied.

The customer would rather trade at home than send his money away, but he will not sacrifice his own welfare to do so, and you wouldn't do it yourself.—*Merchants' Journal.*

The Ad that Does the Work is Brief and Artistic.

IF you had a salesman who was going to talk to five, 10, or 100,000 prospective purchasers, would you select the poorest talker and dress him up as shabbily and cheaply as possible, or would you get the best salesman you had and spare no expense

Our Lay-Away Plan

Early shoppers will find every convenience here. We will gladly allow purchasers to make selections, laying same away to be delivered or called for at their pleasure. We will also engrave FREE of charge any articles purchased here, guaranteeing prompt delivery in time for Christmas.

Christmas Suggestions

Our new store, which was thrown open to the public yesterday, is the ideal shopping place for parties, both in and out of the city, who are on the hunt for Christmas Presents. The store is full of suggestions in everything charming, handsome and useful in

Diamonds, Watches, Jewelry, Silverware, Cut Glass, Leather Goods, Etc.

Popular prices prevail, and the most economical buyers, when they examine the quality, late designs and novel ideas in pretty jewelry, will never complain at the prices.

SILVERWARE We call especial attention to the elaborate line of all the leading makes of Silverware which embraces the following well-known firms: Gorham, Mauser, Reed & Barton, Alvin, Unger Bros., Whiting Co., and Smith of Gardner, Mass. Our prices are the lowest, and all we ask is an inspection before you buy. If you did not attend our Opening yesterday come in this week. The pleasure will not be all ours.

SCIENTIFIC OPTICAL DEPARTMENT

The optical department is in charge of Mr. Elliot Goldman, graduate optician, who is considered one of the best in this line in the South. We will give special attention to examining the eyes Free, and fitting same with the best lenses to be had. All work at reasonable prices.

WATCHMAKING AND JEWELRY REPAIRING

Connected with our new establishment we have several expert watchmakers and jewelry repairers who will do all kinds of work, repair work as well as engraving. All work guaranteed. Our motto: Quick and prompt service at moderate charges.

MAIL ORDERS GIVEN PROMPT ATTENTION

We have inaugurated a Mail Order Department and will give all orders prompt attention, shipping same day received. We give a positive guarantee with all goods ordered and shipped out by us, to be just as represented or money cheerfully refunded. We invite open accounts with responsible parties.

HART JEWELRY CO.

Baronne and Common Streets, New Orleans, La.

COMPREHENSIVE, BUT CONTAINS TOO MANY SIZES OF TYPE.

in coaching him up, giving him all the arguments you could, so that he would make the best impression? It is the same with advertising.

If you are paying a printer a large amount for printing your booklet, or folder or a newspaper or magazine for space, why not be sure that your advertisement is going to be seen and is going to make the right kind of impression. A picture can't be too attractive or type matter and arguments too strong when you are paying a large amount for space or printing.

Probably the most important thing about the advertisement is the pictures, and in the use of these it should be borne in mind always to make it illustrate the idea as strongly as possible.

The picture in a great many cases is the first impression a buyer has of your business, or product, and first impressions are always the strongest. So it is most important that you tie up your reading matter with a good picture.

TEN RULES ABOUT ADVERTISING.

(1) Reach the point of contact with the reader. That is, try to put yourself in his place, and make the advertisement, and particularly the picture, apply to his way of thinking.

(2) Make the picture illustrate the idea.

(3) Telegraph it. That is, cut down your advertisement to almost what you would if you were writing a telegram.

(4) Use simple Anglo-Saxon words.

(5) Use plenty of white space.

(6) Use lower case. The eye is accustomed to that. Practically all the reading we do is in lower, and upper should be used but little.

(7) Use but a few sizes of type.

(8) Use pictures as much as possible. (Pictures talk better than words.) You might talk a long time, or write volumes, but you could not carry the idea like you could with a picture.

(9) Don't use too many rules and borders. They advertise the artist's skill but not your product.

(10) Make the picture simple to understand.

The printed matter should be easy to read and easy to understand.

Most any advertisement can be set in two styles of type. Don't set type matter too solid. Use sub-heads freely.

Very large type is not as prominent as smaller size, well set up, and spaced.

The old style maps used to have the type in the name of the county so large you couldn't find it.

The monotony of one kind of type set solid, with no breaks, no displays, suggests a speaker who talks away in a monotone. A speaker to be effective must vary the pitch of his voice. It is the same in reading.

Simplest type the best. Type must not be too thin or too condensed.—*Patterson-Gibbs Co.'s Hints to Advertisers.*

Novelty or Familiarity.

EACH method has its own advantages. Neither embraces all of the best features. Perhaps the best plan is that combination of the two which results from keeping one permanent factor in the announcements and then draping this with an ever-changing variety of accessories. The permanent factor may be the unchanging "catch-phrase," or the typographical style of the card, or the illustration which remains the same while new texts come and go, or any other feature which can be regarded as superior to time and therefore not subject to fashion's changes.

If you can hit upon some feature in your advertising which you can play for permanence in this way, it is a valuable asset. Don't overlook it. Keep your advertising "up-to-the-minute" by seasonable changes.



Catch phrases, descriptions and arguments which retail jewelers have used in their newspaper advertisements.

A FULL line of rings is always on view here. Commencing with baby rings, the collection goes right on through birthday rings, class rings, engagement rings to the plain gold band that means a wedding. If you think of buying any one of the various kinds you certainly should choose it here. Ben Guider, Vicksburg, Miss.

We bought diamonds extensively before the tariff on these gems was increased for the holiday trade. Our Christmas sales were very gratifying indeed, but we still have on hand a few extra quality diamonds above ordinary size, and a good supply of carefully selected stones of less weight, which we are still offering at prices based on cost to us and not on present value, which has been considerably increased by the added tariff and the improved financial conditions. We make a very attractive proposition to anyone not able at present to buy a stone as large as is desired. Come in and examine our offerings and get our prices. J. C. Ernst, Charleston, W. Va.

The hands on your watch may lie to you, and if they do it is time for you to have it repaired. A sick watch is like a sick person—it should have the best doctor. We are prepared to put your watch in order and it will tick for your grandchildren. Try us on your jewelry repairing, every piece made to look like new when finished by us. Give us a trial. Satisfaction guaranteed at Moyer's Jewelry Store, Asbury Park, N. J.

It's astonishing how many people have become customers of ours during the past year. Unsatisfactory goods or prices elsewhere sent them here first, perhaps. Once the value of our jewelry was fully realized, there was no question about their becoming regular customers. It would be simply throwing money away to buy at any other store. H. Birkenbusch, Pekin, Ill.

Jewelry marks the woman or the man. Dainty jewelry—a dainty person. Have you studied jewelry lore? We have—the commercial part—and mastered it. Best the world produces—yes, the best. Gold exquisitely wrought—silver in manifold forms—precious stones—everything that a first-class jewelry store carries that seeks the finest trade. H. A. Connell, Scranton, Pa.

We're just a little proud of our table silver, cut glass, bronzes, clocks, fine china, lamps and art objects. It's a brilliant assemblage, intended to brighten home and home life. And our prices are no higher than those asked for make-believe things which this store won't handle. Buechner Jewelry Co., Cheyenne, Wyo.

ONE OF OUR LEADERS



NO. 15, COMPOT GRAND

QUALITY GLASS

We give you quality at a reasonable price

SEND FOR CATALOGUE

KELLY & STEINMAN, Inc.

Manufacturers of Rich Cut Glassware *HONESDALE, PA.*

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

S. WYLER, 4 West 28th Street, near Fifth Ave. NEW YORK CITY

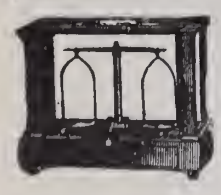


We *buy* and *sell Antique Jewelry* and *Silverware* of any description.

Always have on hand a complete stock of antique and unique modern Jewelry and Silverware.

Specialties in *Dutch, French* and *English* silver.

GOODS SENT ON APPROVAL



HERMAN KOHLBUSCH, Sr.,

ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom, 194 BROADWAY, NEW YORK.

Send for Price List. Tel. 370 Cortland.



Established 1879 Manufacturer of

LOUIS W. HRABA Fine Leather Goods

29 East 19th St., New York Exclusively for the Jewelry Trade



No. 129



No. 144

KETCHAM & McDOUGALL

Manufacturers

Gold and Silver Thimbles

Automatic Eye-Glass Holders

15-17-19 MAIDEN LANE

Silversmiths' Bldg.

NEW YORK

Established 1832



No. 149



No. 163

THE WRIGHT SELF FILLING PEN



THE WRIGHT WRITES RIGHT

WRIGHT PEN Co. ST. LOUIS U.S.A.

HOROLOGICAL DEPARTMENT

BRADLEY POLYTECHNIC INSTITUTE

Formerly Parsons Horological Institute

PEORIA, ILLINOIS

LARGEST AND BEST WATCH SCHOOL IN AMERICA

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. Tuition reasonable. Board and rooms near school at moderate rates

Send for Catalog of Information

JACOT MUSIC BOX CO.

MIRA MUSIC BOXES AND MIRAPHONES

39 UNION SQUARE, NEW YORK

THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

Old Devonshire Pots and Potters.

(By a special contributor to the *Pottery Gazette*, London)

THE rich variety of extensive clay deposits, together with the ceaseless industry and skill of the inhabitants has, in all ages, insured the county of Devon a place among the pot-producing counties of England. Of the earliest Devonian potters we know little beyond what we can gather from a study of the few samples of ware they have left us in their "barrows"—for these early clay workers were barrow men. They used great flint knives and cutters, instead of steel ones, and picks of staghorn in lieu of iron. The works, or most of them, were away on Dartmoor, and clus-

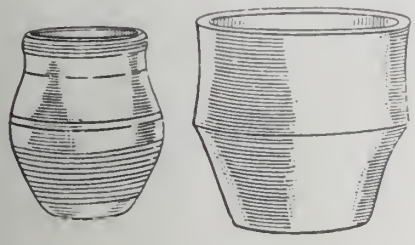


FIG. 1.

tered around the three chief settlements of the moor. Others were to be found on certain lofty hills, in the north, south, east and west of the county, but the combined output of the whole of the Devonshire potteries at this time was not large, though it was sufficient, as makers catered exclusively for the home market.

The pots were unglazed, and from start to finish only British labor was employed in their production, and only local clays were used. Although some of the pots discovered on the sites of these old potteries are made of a differnt clay to that found in the immediate vicinity, it must not be taken as a proof that the clay had been brought from a distance, but rather that even at this remote age civilization was making vast strides among these rude, inartistic potters, and the pots had been probably stolen from another maker for the purpose of copying the design.

The accompanying sketch (Fig. 1) will give an idea as to the shapes most frequently met with, and which were probably leading lines in those very olden days.

Many of the early Devonshire pots show signs of ornamentation, and although dotted or straight lines are usual, more ambitious work was often attempted, as shown in the illustration (Fig. 2).

Two different types of kilns were used for firing the pots. One was a pit or chamber covered with a big stone upon which a great fire was made. The other consisted of five slabs of moor stone, built over a hollow in the rock and fired at the top and sides. Their color when burnt was a brick red outside and dark inside—the fault of the fireman, who would lay the blame on the clay, on the kiln, or on the very poor fuel (wood). Under many changes of management, but run on practically the same style, the old potteries flourished until the Roman invasion.

There is indisputable evidence that skilled potters worked in Devonshire during the Roman occupation, but the Roman potter in Devon was the same as the Roman potter in any other portion of their dominions; there was nothing distinctly Devonian about his work. The ancient pots referred to in the early part of this article were almost invariably used either as urns or cooking pots, while the Roman jar was often a cash box or bank, and it is no exaggeration to say that there is hardly a district in the west but has wonderful tales of money found and recorded, and many more found moves an old tree or stone without thinking of a crock of gold. Many jars have been found and recorded, and many more wound but no report made by the finders. A pot discovered a few years ago at Compton Gifford contained 1,000c coins of the years A. D. 265, 266, 267, 273.

The Roman potter went, and potting in Devon almost died out, but managed to struggle on another 1,000 years, when the monks of the great religious houses in the county, who founded the woolen trade, helped to revive the potters' art. Many years passed and the Devonshire potters found a new trade, for a Devon man brought home a new weed, very agreeable to smoke in a bowl of clay, and although pipes were made of metal it was found nothing equaled those of clay.

During the Commonwealth a rough ware would seem to have been manufactured in three or four places in Devon. The diary of John Hyne, Exeter, 1631-1643, which throws a wonderful light on many trades of his day, teaches us little about local potters or pottery. His "great earthenware standards" were probably made at Exeter or Bovey, but on June 29, 1614, he "Paid Mr. White, a Londonner, for a parcel of Carrick or Cheny, viz., a basin and ewer, 11 dishes of severall sizes, and a vinegar spowt, £1 13s." And, later, "paid Mr. Drake's man 25s. for 6 dozen tobacka pipes."

Carrick and Cheny are both terms still employed in some old Devonshire villages for earthenware. Cheny is, of course, china, and Carrick is said to be derived from Carrack, a Portuguese merchantman, in which goods from China and the east were brought, including much foreign crockery.

During the next 200 years the county pot works grew steadily; pipeclay slip was used and glazes employed. A great trade sprang up in Devon harvest jugs, butter pots, salting pans and white-pot jars. In the course of years these articles were made more ornamental or grotesque, and in smaller sizes, gradually leading up to Devon art ware of to-day. The manufacture of this ware, as well as more useful crockery, is carried on with much spirit, and a considerable quantity exported, but although the pottery is often on the site of ancient

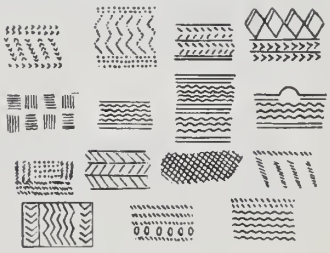


FIG. 2.

pot works, neither the ware nor the makers can as yet be noticed as "Old" Devonshire pots and potters.

Rare China for the National Museum.

AN interesting contribution to the historical collection in the United States National Museum at Washington has been made for the Townsend family by Mrs. Marshall Phillips. It is a rare set of Cincinnati china, which was originally the property of Dr. David Townsend, who served under Washington in the Revolutionary War. Dr. Townsend was one of the officers who organized the Society of the Cincinnati.

Experts regard the china as of special interest in throwing light on the early pottery of the best kind that came to this country. It bears the well-known arms of the Cincinnati, done in colors and faithfully reproduced by that painstaking effort so characteristic of the Chinese decorators.

The set was brought from Canton by Capt. Samuel Shaw in 1790, and is one of the three sets ordered by General Henry Dearborn, Governor William Eustis, of Massachusetts, and Dr. David Townsend. This collection has been so carefully preserved by its owners that only six pieces of the original set have disappeared.—*Crockery and Glass Journal.*

John Holland Fountain and Gold Pens



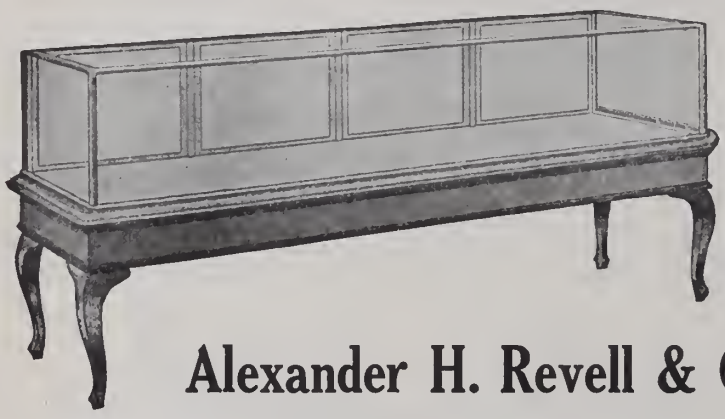
Made in 8 sizes and nearly 200 styles of holders. To the standard dropper-filled and self-filling types we have now added a safety-pen carried in any position without leakage.

Showcases furnished for display of stocks of from 1 to 12 dozen without charge.

Ink pencils of 5 styles to retail from $1.00 up. Catalogues, circulars and assortment terms on request.

THE JOHN HOLLAND GOLD PEN COMPANY

127-129 East Fourth St. Established 1841 Cincinnati



"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, **Chicago, Ill.**



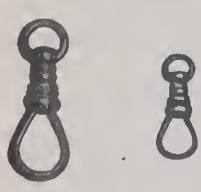
TO WHOM IT MAY CONCERN:

Mr. H. J. Hooper directed an auction sale for us at the closing out of our old store, 322 E. Broad St., Richmond, Va., and it is a pleasure to bear testimony to the energy and skill Mr. Hooper showed in conducting this sale. The writer has never seen any man work harder or more faithfully, and it would be impossible for anyone to secure better results or leave customers more pleased. Any jeweler who desires a sale could not make a mistake in securing Mr. Hooper's services. R. A. BURTON & Co.

The above letter is simply one of hundreds of similar letters received by me They all tell a story that certainly must appeal to the thinking jeweler with a sale in view.
I have one of the best auctioneers in the country to assist me. He only assists however, as I personally superintend the details and otherwise look to the interests of the jeweler. This accounts for my long record of successes.

"He that knows and knows that he knows is a wise man-follow him." This is the title of a booklet recently issued by me. It tells whom to follow and whom to avoid. The information it contains is indispensable to the preservation of your credit and reputation.

H. J. HOOPER New York's Undisputed Leading Jewelry Auctioneer, with an Unparalleled Record for Successful Sales **37 Maiden Lane, NEW YORK**



ARTHUR MARSON, Inc.

Makers of

Gold and Platinum

Swivels, Spring Rings, Snaps, Bars, Etc.

23 Marshall Street, Newark, N. J.

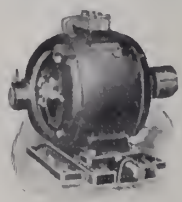


PLATINUM In Sheet or Wire, Any Degree of Hardness SCRAP REFINED OR PURCHASED

THE ROESSLER & HASSLACHER CHEMICAL CO.

NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

ELECTRIC MOTORS



If you wish to sell or exchange your Motor or Plating Machine we will give you what you need and allow you best price for your old apparatus. We will furnish you any size or make of Motor at lowest prices.

Write or call at **WHITELEY'S**

52 JOHN ST. NEW YORK CITY.

London Classes for Goldsmiths, Silversmiths, Jewelers, etc.

IN reporting to the London County Council, the Polytechnic Committee states: "We have received a report from the Consultative Committee appointed to advise on matters relating to the classes for goldsmiths, silversmiths, jewelers and allied trades in aided and maintained institutions. The committee states that the visits paid to the various training centers in London have proved stages in a voyage of discovery."

The members report that few of them had any idea of the extent, variety and high quality of the instruction provided, or of the admirable equipment of the principal schools visited. They feel that the trades of London are deeply indebted in the first place to the energy and enlightened enterprise of the Council, and in the second place to the wide knowledge, enthusiasm and creative inspiration with which the principal of the L. C. C. Central School of Arts and Crafts has guided the course of technical and artistic education in that and the ancillary schools since their foundation. They are of the opinion that the co-operation now happily brought about between the masters and workers of London and the schools cannot but be productive of great benefit to the whole community. The report proceeds:

"As a step in that direction, it may be suggested that the masters would at the same time aid the cause of technical education at large and secure adequate artistic training for their employes if they would combine to recruit their apprentices and assistants from the students of the various schools. In addition to this, the example of those liberal-minded employers who send their workmen and boys to the classes during working hours might be more widely followed. Combined action of this kind would not only make it evident that the possession of technical and artistic training was the condition and the means of livelihood, but it would give those already employed opportunities of increasing their knowledge and, therefore, their value.

"A further result of this valuable co-operation might be the evolution of some efficient substitute for, or rehabilitation of, the apprenticeship system, the decay of which is being combated on the Continent by drastic legislation. With regard to the work at present done in the schools, it is felt that the ideal of clean workmanship and right methods should be insisted on from the outset. The student's first steps should be most carefully watched and guided, and he should be encouraged to essay the simplest work first. The more elementary the student the higher the skill required in the teacher. Only when workmanlike habits have so penetrated our minds as to be used unconsciously can the artist in us attain complete development. It is of supreme importance, therefore, that the formation of those habits be directed wisely. Artist and artisan should be interchangeable terms, for their origin is the same and the qualities they denote are identical.

"At the same time the committee realizes that art is not a thing which can be taught. It happens, and it happens only when knowledge and skill and the sense of beauty are united in one expression. The importance of the Council's schools cannot, therefore, be overstated. They are the matrices of a new renaissance."

Suggestions in regard to the conduct of the work and the lighting and equipment of the classrooms are submitted by the committee and will receive our careful consideration.

If found practicable, the committeemen would like to have the opportunity of seeing the whole work of the silversmiths', etc., classes at the end of the session. They record the pleasure with which they reviewed the work done in the afternoon classes for drawing and modeling; they state that they will be happy to put their experience at the disposal of any schools contemplating educational developments in connection with the trades under consideration, and they conclude by expressing their deep appreciation of the admirable work done by the L. C. C. Central School of Arts and Crafts, the Northampton Polytechnic Institute and the Sir John Cass Technical Institute.

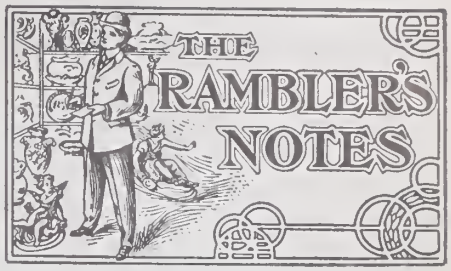
The report is signed by the whole of the consultative committee, which is constituted as follows: Representatives of the London Wholesale Jewelers and Allied Trades Association, H. W. Ayres and C. Harling Comyns; representatives of the Goldsmiths, Silversmiths and Jewelers' Art Council, C. J. R. Smith and Caspar Wolff; representatives of the London Society of Goldsmiths and Jewelers (workmen's), F. F. Henes and S. Lowen; representatives of the Gold and Silver Trades Council (workmen's), W. R. Franks and C. A. Pezzey; representatives of the Council, J. Starkie Gardner, Geo. B. Heming and H. Wilson (chairman).

Pocahontas' Earrings.

ONE would probably be inclined to suppose that Pocahontas' earrings, which are still in existence, had been bought by some American as an interesting souvenir, for the history of the Indian princess is of deep interest to all Americans, whether of the north or south. Few of us may know that she has descendants living in England, who possess many curious relics connected with her, the above mentioned earrings among them. Soon after her imprisonment at Jamestown, by the English, as is well known, she made the acquaintance of an Englishman, John Rolfe, who instructed her in the Christian religion and taught her also to love him, as he had learned to love her. They were married in a little church in Jamestotwn, and Pocahontas accompanied her husband to England. She is buried at Gravesend.

An excellent and beautiful portrait of her and her little son, Thomas Rolfe, was formerly in Heacham Hall, the hereditary seat of the Rolfe family, and has recently been brought to Sedgeford Hall. It represents her as wearing the earrings.

The A. Katz Co., Inc., Oakland, Cal., has been dissolved. The business will hereafter be conducted under the style of Katz & Bros.



STYLES IN IMPORTED CHINA

THE large china importing houses in the New York district are receiving and placing on exhibition the new lines for the coming season. Each year it seems that the designers have reached the end of new ideas, but always new arrangements of old decoration, new treatment of old designs and new patterns are sure to appear. This year there is a decided trend toward the use of fewer center decorations on plates. Medallions are shown on only a few of the new samples seen thus far, and in the finer grades of imported china fruit or flower effects in the body of the plates are used but little. One importer said that 90 per cent. of the new import samples will be free of medallion decoration. Many buyers are having monograms etched in dainty patterns on the centers of the plates. A variety of border effects are shown, the tendency seeming to be toward narrow borders, although some of the more expensive plates show wide borders of heavy gold work.

*

BRITISH HAND-MADE GLASS WARE

HAND-MADE glass, the product of Thomas Webb & Sons, Ltd., England, is now being exhibited in New York. The exhibit includes a fine line of rock crystal stem ware, beautiful in design and original in pattern. Engraved flower vases in carefully designed shapes are shown, together with etched patterns in stem ware. One line of stem ware, each piece of which is drawn from a single blank, is also on exhibition, and is the same pattern as that with which the rock crystal glass in use by King Edward at the Royal Palace at Buckingham Palace is adorned. Old-fashioned cut glass decanters in odd and attractive shapes are also included in the display.

*

A GLASS CANDLE LAMP

A GLASS candle lamp now on exhibition in a West Broadway, New York, salesroom is unique in design and attractive in appearance. The lamp is made with a base that fits any candlestick. The base holds a separate glass receptacle for the candle, and at the top is a dome. The lamps are made with or without glass pendants. The lamps are so arranged that there is no danger of the shade being ignited by a possible gust of wind. The lamp is simple of construction and makes a desirable adjunct to the jeweler's stock.

THE RAMBLER

Edward M. McGee, Lebanon, Tenn., has sustained a loss of $600 by fire. The loss is partly covered by $300 insurance.



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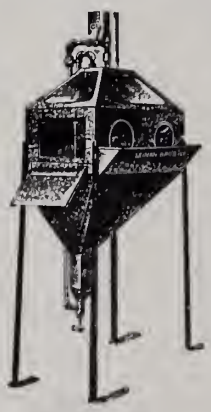
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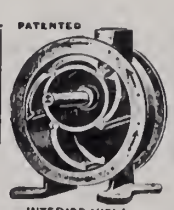
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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2397.—**Casting Gold and Silver.**—*Having been informed that there is a method of making gold and silver casting with pressure, I would ask you to kindly give me some information regarding the process.* C. G.

ANSWER:—Casting gold and silver under pressure was first practiced by dentists several years ago, the object of applying pressure to the molten metal being to make the



FIG. 1.



FIG. 2.

gold firm and close around plates and artificial teeth. This method has gradually extended to other branches, and to-day several methods are practiced. The object of applying pressure to the molten metal is to close up all porous cells, also to solidify the granular surface which usually forms in the castings. It appears, according to the *Deutsche Goldschmiede-Zeitung*, that the different methods employed are all good, the principal point being that the pressure

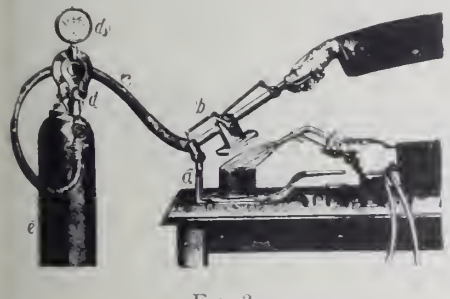


FIG. 3.

is applied at the right moment, which is while the metal is in a molten state. The method employed is suitable for any kind of casting in gold or silver, and one of the advantages is that it does not require much metal for the gates or runways. The operator begins by modeling a pattern out of wax. This pattern is secured to a strong wire and fastened on a wooden block, as shown in Fig. 1. The wax model should be perfect, and all fine lines should be brought out, as they will show up perfect in the cast piece afterwards. A metal cylinder is placed around the model as shown in Fig. 2, and the space around the wax model is filled in with the usual materials used in the several shops for making moulds—plaster of Paris with talcum and chalk, or plaster and asbestos. There must be constant shaking to insure a solid plaster mould. When set a gate is cut in the wax, the mould turned upside down, and, with a blow-pipe, the mould is warmed enough so that the wax will all run out. After thoroughly drying, the mould is ready for use. Pieces of gold or silver are placed in the opening or gate of the mould, the blow-pipe is applied, and the metal is melted. The pressure is then applied, keeping the flame on until finished. The pressure may be with a lever and worked by hand, or may be done by steam, as shown in Fig. 3, which has a shoe that fits the top of mould, to which is secured a layer of moistened asbestos plate. At the proper moment the lever is brought down on the mould and the steam pressure is applied. Everything must work rapidly so the pressure will be exerted before the metal becomes chilled. The pressure may be applied under a foot press, or by any other method.

QUESTION No. 2398.—**Mending Cracked Watch Dial.**—*How can I cover a crack in a watch dial so it will not be noticeable?* M. C.

ANSWER:—Cracks in watch dials can be made unnoticable by simply removing from the crack the dust which has settled there and shows up in contrast to the white enamel. With a clean brush, hot water and soap wash out the crack by bending the dial a little, until the dust is all removed. Should some dust remain which cannot be removed, then cover this with a very little white lead, let dry a few hours, and the crack will not show.

QUESTION No. 2399.—**Jewelers' Soldering Fluid and Staining Horn.**—*Will you kindly give me a formula for making what is known as jewelers' soldering fluid; also how to stain horn black?* J. S.

ANSWER:—Jewelers' soldering fluid is prepared by adding alcohol to as much chloride of zinc as it will dissolve. As chloride of zinc is the principal ingredient for all soft soldering, it can be used in various ways—by mixing with glycerine, lard or oil, or by simply reducing with water. Chloride of zinc will always stain the soldered article unless washed immediately after using, and therefore many prefer to use glycerine and muriatic acid. The proportions are: Glycerine, two parts; muriatic acid, one part. This can be reduced with water if desired. For staining horn black there is nothing better than 50 grains of nitrate of silver dissolved in one ounce of distilled water. Use by painting the nitrate on with a small brush, let dry, then place in the sun and the horn will turn black. Finally polish.

QUESTION No. 2400.—**Frosting Repaired Jewelry.**—*Repaired jewelry often requires frosting to match some other parts. How can this be done without a sand blast?* F. R.

ANSWER:—Frosting or satin finishing can be done with a new brass wire scratch-brush. Run dry, without the use of licorice or bran water usually used for scratch-brushing. If the speed can be increased it will help some. If there is no new brush for this purpose, hold a file against a revolving old one, sharpen up the ends a little and it will do good frosting. A very inexpensive method is to erect a two or three inch conductor pipe; stand it up perfectly straight, having the lower end up high enough so the article to be frosted can be held under it. Have someone feed clean, dry, sharp sand in the top of the pipe, and the force of the fall will be sufficient to nicely frost any article held under the lower end. The fall of the sand should not be less than from 40 to 50 feet, and, of course, the conductor pipe is that high.

QUESTION No. 2401.—**To Clean Coral Jewelry.**—*We are sometimes requested to clean discolored corals in jewelry. What is the usual method of cleaning them?* C. & C.

ANSWER:—On account of the irregular surface of the coral, it is quite difficult to clean by hand. There are several methods of cleaning the coral. One is to make a solution of water and oxalic acid and boil from two to three hours, or make a strong solution of ordinary washing soda and boil for three hours. During the boiling the corals should be turned so that the dirt can drop out of the cavities. Another way is to wash the coral by means of a stiff brush, with salt and cold water, a little soap powder and a little chloride of lime. Then place in the sun to dry and bleach.

Solder for Platinum.

(From *The Brass World.*)

TWO solders for soldering platinum have been patented in France. They are as follows:

	No. 1.	No. 2.
Platinum	60%	25%
Gold	35%	50%
Silver	5%	25%

Fine platinum is used and the gold and silver are previously alloyed and rolled into sheet. The platinum is then wrapped up in this sheet, covered with borax and fused in the oxy-hydrogen blow-pipe flame. The mass is then rolled into sheet and again fused, and the operation repeated several times in order to render the whole homogeneous.

The platinum recommended is called "platinum spangles," which is apparently platinum black that has been heated to redness or a similar form of the finely divided metal.

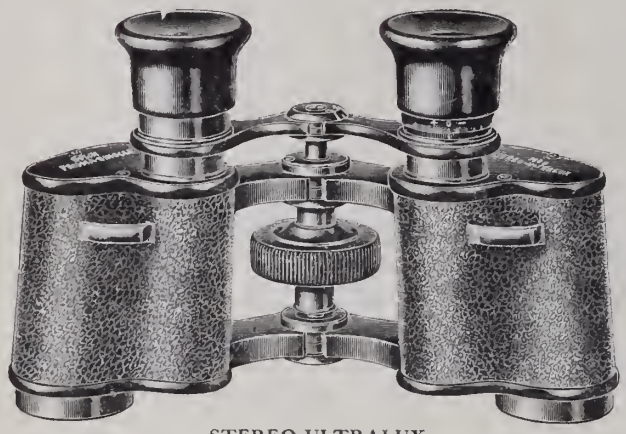
Manager George A. Leard, of the National Jewelry Co., Portland, Me., was entertained at the second annual banquet given by the employes of the concern at the Riverton Hotel recently.

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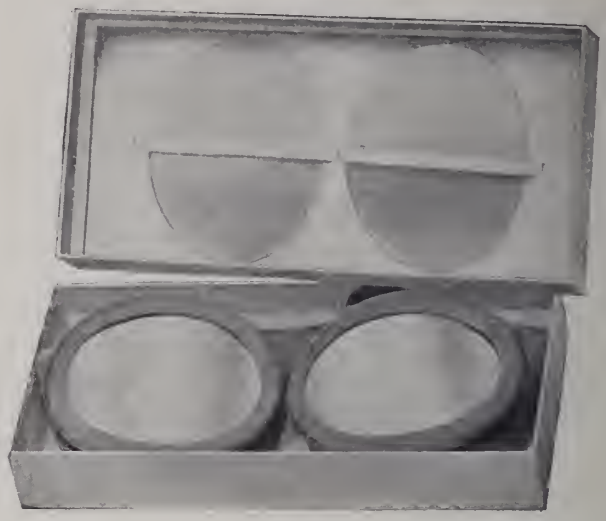
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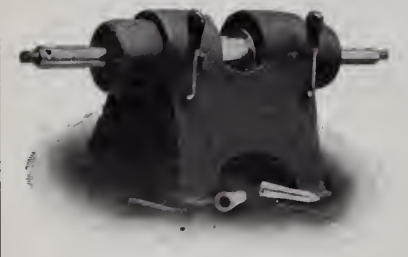
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This stock, consisting of 1,647 pieces of the highest grade Diamond-mounted Jewelry, Patek, Philippe Watches, Etc., amounting to more than $100,000, we sold successfully to the trade in four days at 185 Wabash Ave., Chicago—our third sale for this firm.

Jacob A. Yund

Helena, Mont.—This being one of the best-known and oldest-established jewelers in the State, we experienced no difficulty in converting the $35,000 worth of merchandise into cash on a basis eminently satisfactory to the owner.

Benjamin Rice

Tulsa, Okla.—A year ago we made a great sale in this progressive little city of the Pillman Jewelry Co.'s stock, and in returning repeated our former success.

Switzer Bros.

Mt. Clemens, Mich.—Closed out for the above firm the Kent stock, selling every piece of goods in the store, giving the above firm entire satisfaction. Write them.

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THE JEWELERS' CIRCULAR

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THE HOROLOGICAL REVIEW,

THE JEWELERS' WEEKLY.

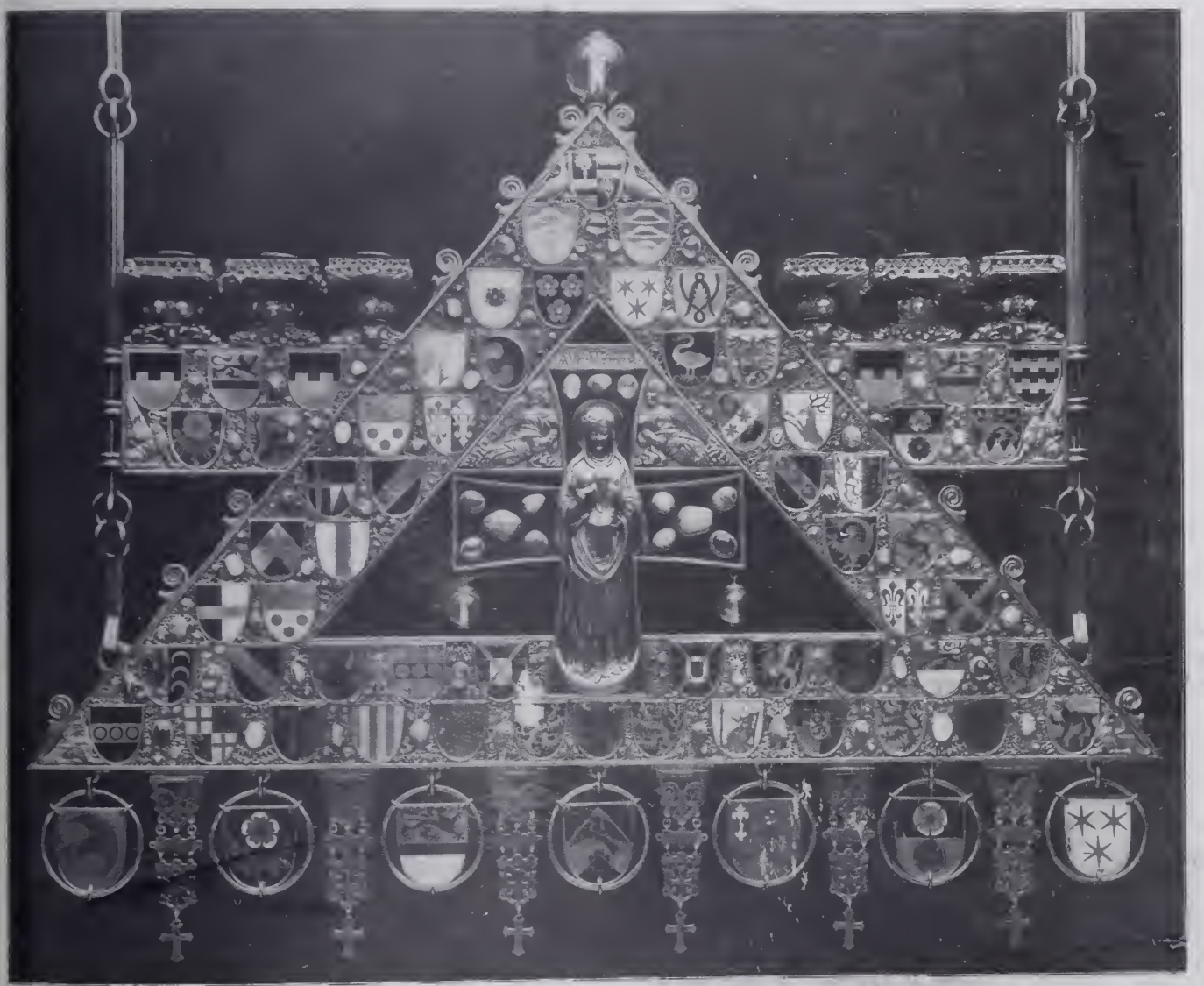
THE JEWELERS REVIEW

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41st Year. WEDNESDAY, JANUARY 26, 1910. Vol. LIX., No. 26.



A Gorgeous Church Candelabrum Shown at the Munich Exposition.

(See Text on Page 45.)

ALVIN SILVER

The Evangeline Pattern

925/1000 FINE

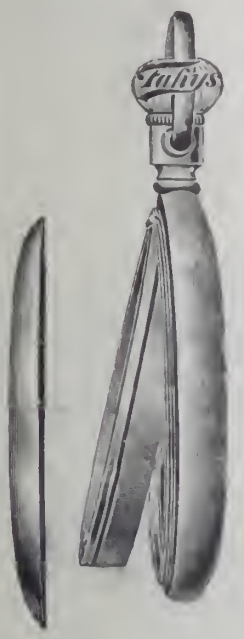


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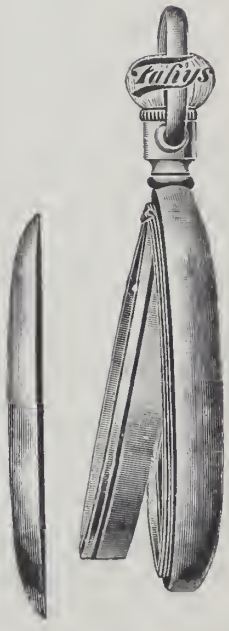
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Send for complete catalogue showing ounce goods, fancy pieces and cutlery.



¶ In nearly all walks of life it is of the utmost importance to "time things right."

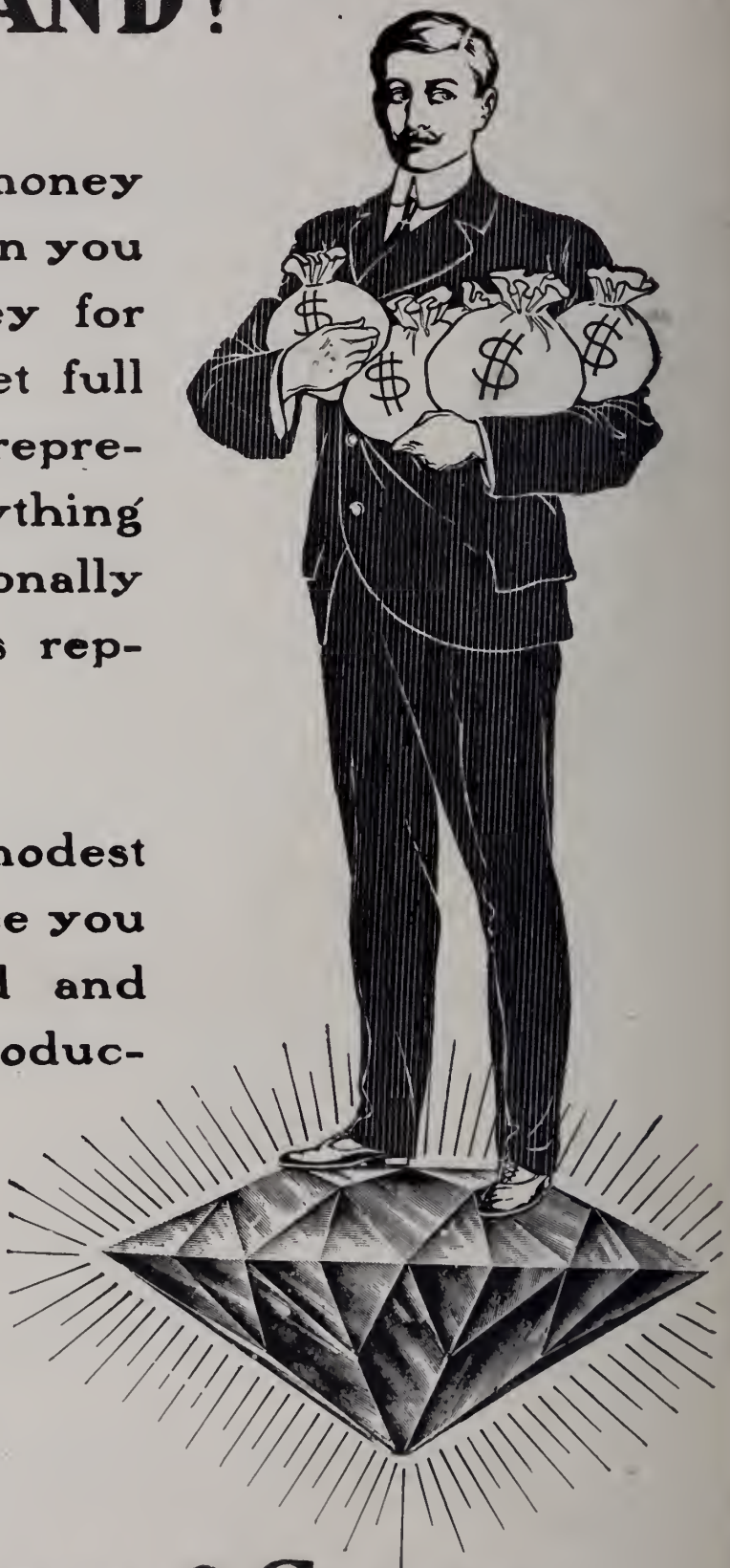
¶ You are sure of timing right if your watch movement is encased in a Fahys Screw Bezel and Solid Back Dust-Proof Case. Made in Permanent, Bristol or Montauk Grade.



JOSEPH FAHYS & CO.

BOSTON NEW YORK CHICAGO SAN FRANCISCO

"YOU KNOW WHERE YOU STAND!"



And you know your money is perfectly safe. When you pay your good money for our diamonds, you get full return for it—no misrepresentation here. Everything we sell is unconditionally guaranteed exactly as represented.

There is but one modest profit between the price you pay for the diamond and the actual cost of producing it.

Diamond Cutters

Importers of Rubies, Emeralds and Sapphires

170 Broadway, Corner of 2 Maiden Lane

NEW YORK

J. R. WOOD & SONS



They will come to you for their wedding ring.
Sell them the best wedding ring in the market.
A ring you can unconditionally guarantee to be exactly what it is represented to be.
A ring of our manufacture. With all its excellence it costs no more than inferior ones.

J. R. WOOD & SONS

Wedding Ring Makers

170 Broadway, Corner of 2 Maiden Lane, New York

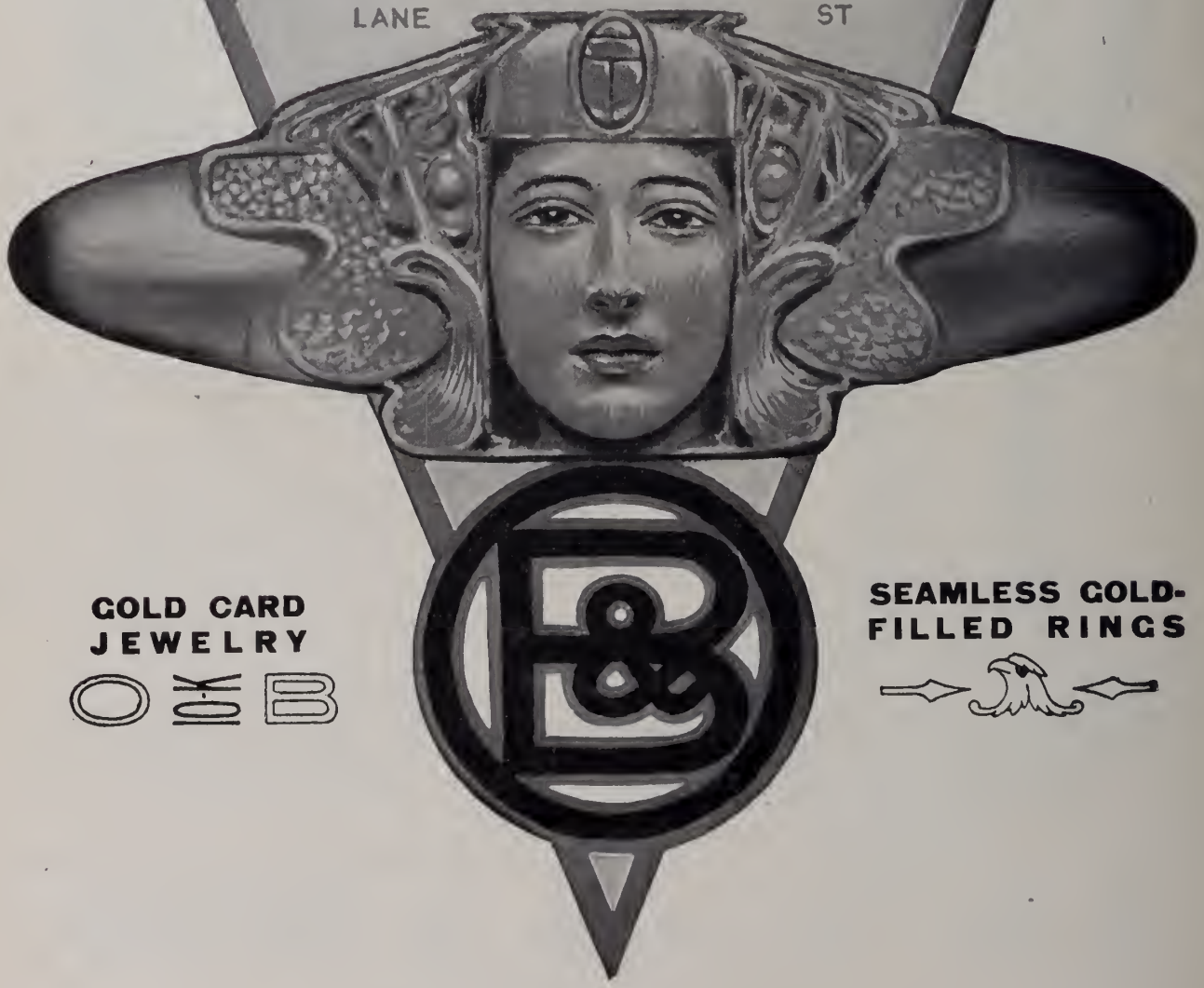
GOLD RINGS

A POINTED SUGGESTION - TO THE JOBBER WHO WOULD HAVE A PROFITABLE SEASON - BUY O&B RINGS - THEY SELL

OSTBY & BARTON CO
PROVIDENCE
R I

NEW YORK
9 MAIDEN LANE

CHICAGO
103 STATE ST



GOLD CARD JEWELRY
O&B

SEAMLESS GOLD-FILLED RINGS



Never Too Late To Mend

WENDELL & COMPANY
Two Wonderful Shops
45-47-49 John St. - - NEW YORK
256-258-260 Madison St. CHICAGO

CHICAGO OFFICE,
Heyworth Bldg.

SEATTLE OFFICE,
Arcade Bldg.

1910

To His Majesty:

1910

The American Jeweler



We are a Santa Claus to Thousands of Jewelers. Can't we be yours?

¶Let it be your Resolution for the New Year to **turn** your Shipments of Old Gold, Silver, Plated Jewelry, Filled Cases, Platinum and Sweeps to us, and in doing so you'll never do yourself or your business a better **Turn.**

¶On the other hand the most Pronounced Feature making the year 1910 memorable for you, will be our Resolution to inject a Tonic into the Prices of these Metals that will project us still further into the Good Graces of the American Jeweler.

¶Sending a Shipment of Old Gold, Silver, etc., is **one-half** the transaction, the other and **most important half** consists in what you get back for it. Satisfaction hinges on Results, and results are what we want to demonstrate to you. Shipment back to you at our expense if check is not up to your expectations.

Goldsmith Bros. Smelting & Refining Co.

20 JOHN STREET

New York City, N. Y.

Our Factory is Your Factory

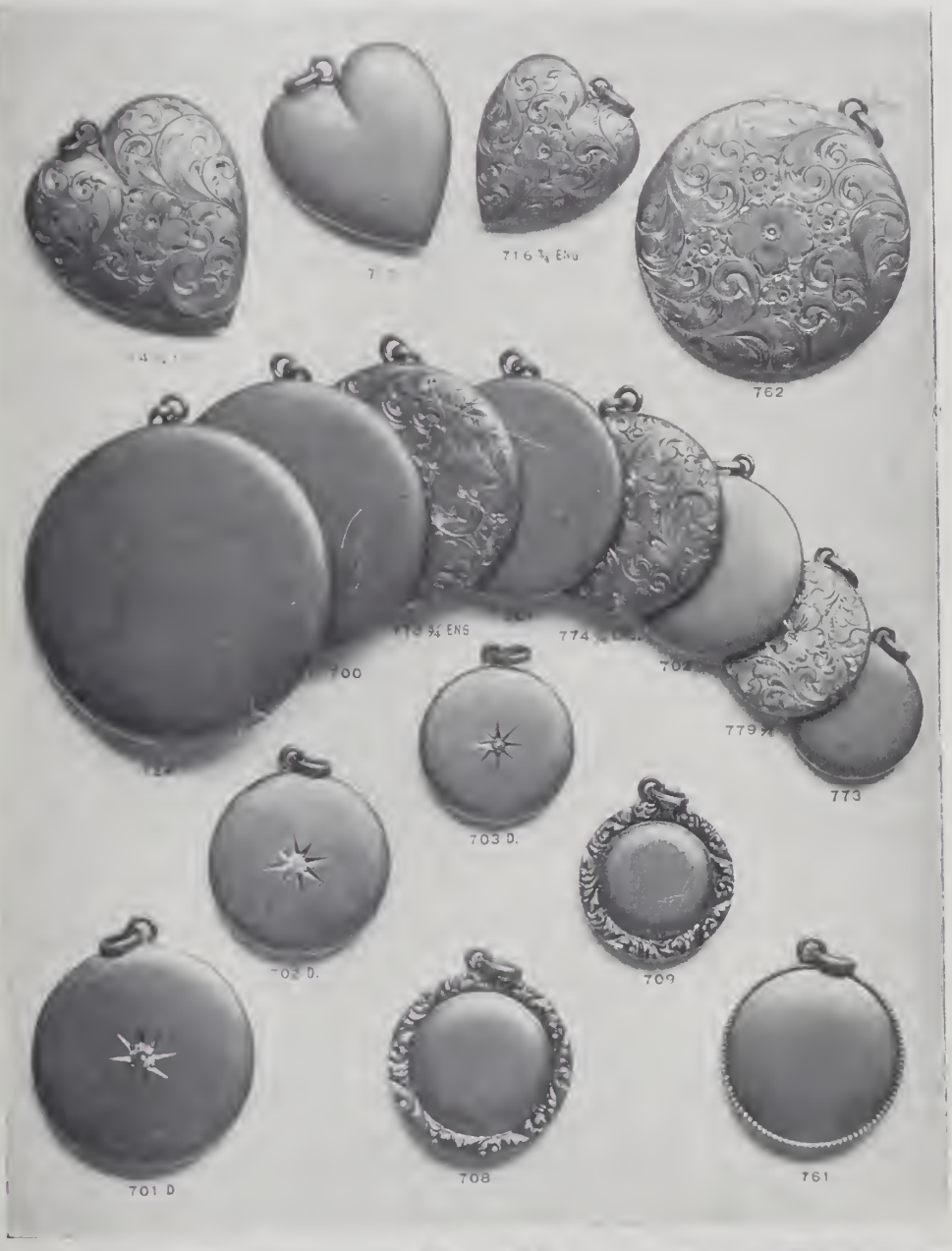
Lockets, Plain and Engraved

A REMINDER The Time is the Present. Don't Wait for the Future to Replenish Your Stock.

A 10-KARAT LINE THAT IS 10-KARAT

The New Year brings with it a large assortment of up-to-date designs in Lockets, both plain and engraved, which we submit for your selection.

They vary from the simple to the elaborate in pattern and



are bound to satisfy the taste of the most exacting customer.

Manufactured in our well-known line of 10-Karat stock.

Look for This

TRADE-MARK

The Keller Jewelry Mfg. Co.

64 Nassau Street, New York

FACTORY: {251 N. J. R. R. Ave., NEWARK, N. J.

Dueber Cases Stand Unquestioned



Dueber-Hampden Watch Co.

Canton, Ohio

Pointer No. 118

ARE YOU ONE OF THEM?

IF SO

It will be Advisable to Change your Business Tactics

The merchant whose business does not show a substantial increase each year, should adopt modern methods to bring his business properly before the public.

There are many ways to do this, ours is the effective way.

Hundreds of merchants have proven conclusively that no other system brings such wonderful results.

As a rule, we deal with but one jeweler in a town, thus giving him a decided advantage over all competitors.

Many have found the adoption of our system the stepping stone to success.

WHY NOT YOU?

Ask us how to accomplish it. No store is too large or too small for our system.

Our advice is FREE — Write us to-day.

WE DEAL ONLY WITH THE LEGITIMATE JEWELER.

The Arnstine Bros. Company

Specialists in Exclusive Catalogs for Retail Jewelers

CLEVELAND, OHIO



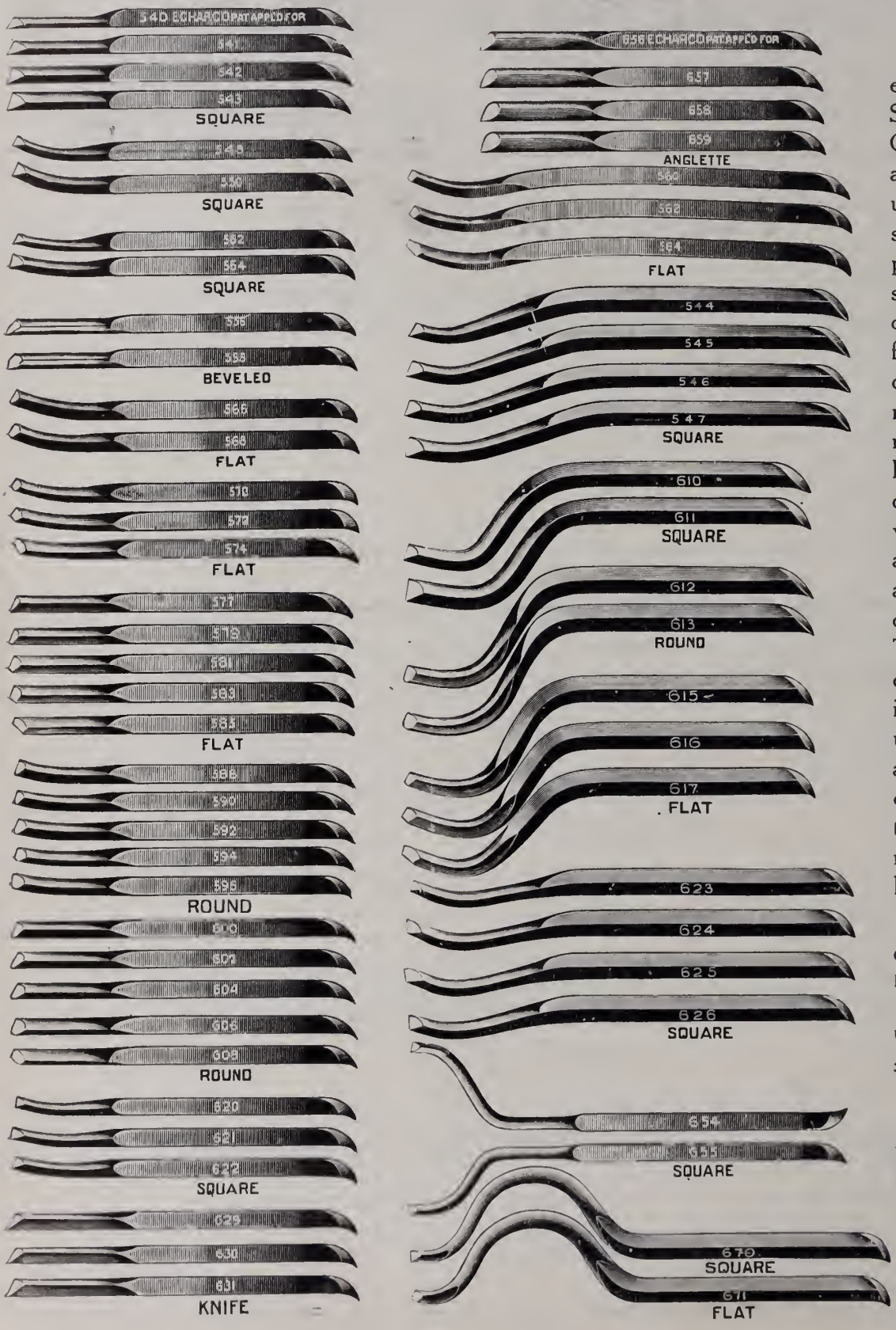
Echarco Graver Handle No. 800

THE NEW LINE OF

Echarco Gravers

AND HANDLES

(Pat. Applied for.)



Gravers are of highest grade hand forged Steel, have a special Graver temper, and are ground ready for use. The numerous shapes, designed by a practical Engraver, should meet the requirements of the most fastidious. The handle is of an entirely new construction, most pleasing to the hand. The locking device holds the gravers absolutely rigid, and permits an easy and quick change of one graver for another. The slightly bent ends of the gravers engage in the three notches in underside of handle, and permit the lengthening or shortening of the graver without removing same from the handles.

Price:

GRAVERS, - Each 35c.
Handles, No. 800 " 50c.

For Sale by all Jobbers in the United States and Canada.

Hammel, Riglander & Co.

47-49 Maiden Lane
New York

Running the Rapids of Life



A GOOD PILOT

The Wadsworth 25-Year "PILOT" Case

BIG JOHN was a good Pilot. In a comparatively small boat he conducted parties safely through the foaming torrent of the famous Lachine Rapids. Like his boat, he had strength and endurance. However rough the trip, he always weathered it. In this he was like the

WADSWORTH 25-YEAR "PILOT"

This case is built for a twenty-five year trip down the river of Time. Sometimes things go quietly; sometimes the pace is swift and strenuous. The case is not always handled with gloves or kept in chamois. But it weathers the trip safe and sound, like a good Pilot. Recommend it.

"A Quarter of a Century"

The Wadsworth Watch Case Co.

NEW YORK
17 Maiden Lane

CHICAGO
Columbus Building

SAN FRANCISCO
717 Market Street

FACTORY: Dayton, Ky.

YEARS AGO

Isaac Walton advised Fishermen to Use

"Good Bait, Fresh Bait and Patience"

TO-DAY

we are all fishing for business and you, MR. DEALER, can get watch business by using good, reliable watch cases with fresh, up-to-date patterns and patiently fishing in the pool of high-class trade—

STAR

20-Year and 25-Year Gold Filled Watch Cases are the best value, commensurate with the price, of any cases on the market.

PERFECTION

in color and finish, with handsome hand-engraved patterns, not only up-to-date, but really **AHEAD OF THE TIMES** have given our cases a distinction that will mean

BEST SELLERS

for you if placed in your stock.

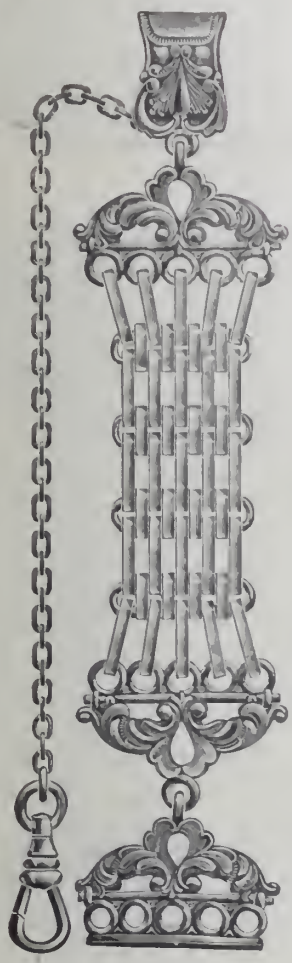
WRITE TO-DAY FOR CATALOGUE AND PRICES

STAR WATCH CASE CO.

CHICAGO OFFICE
701 Heyworth Building

Factory and Main Office
LUDINGTON, MICH.

NEW YORK OFFICE
37 and 39 Maiden Lane



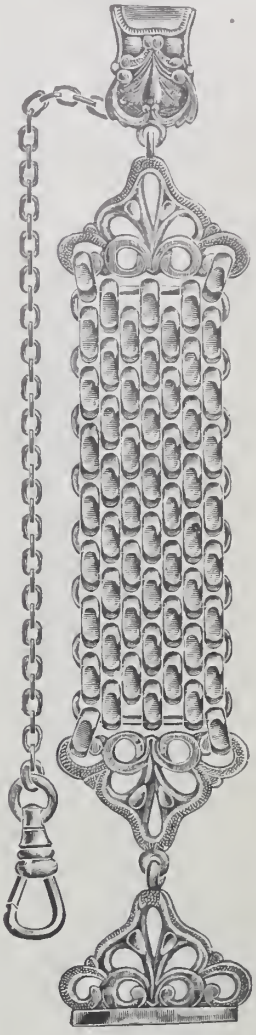
No. F 305/270



No. A 76



No. A 79



No. F 307/242

There is always a demand for a medium priced line.

A line with a reputation.

A line made by a house of unquestioned integrity.

The D. F. B. Co. line is all this, combining with QUALITY and popular price, superior FINISH and artistic DESIGN.

Our improved method of finishing insures the wearing qualities and results in a finish UNSURPASSED by any.

We sell the Jobbing Trade only

NEW YORK OFFICE
180 Broadway

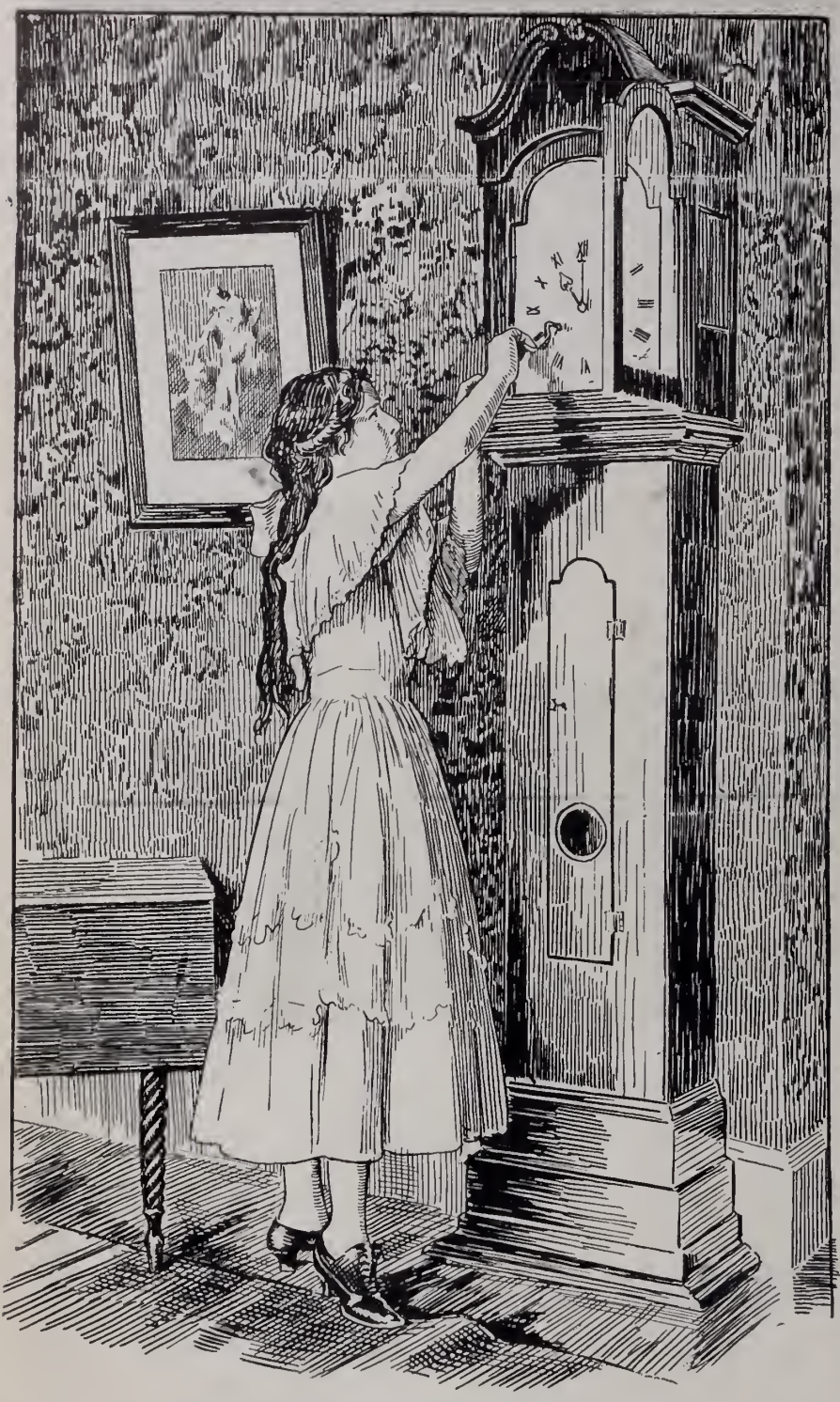
CHICAGO OFFICE
Heyworth Building

The D. F. Briggs Company

ATTLEBORO, MASS.

ST. LOUIS OFFICE
Victoria Building

LONDON OFFICE
62 Hatton Garden



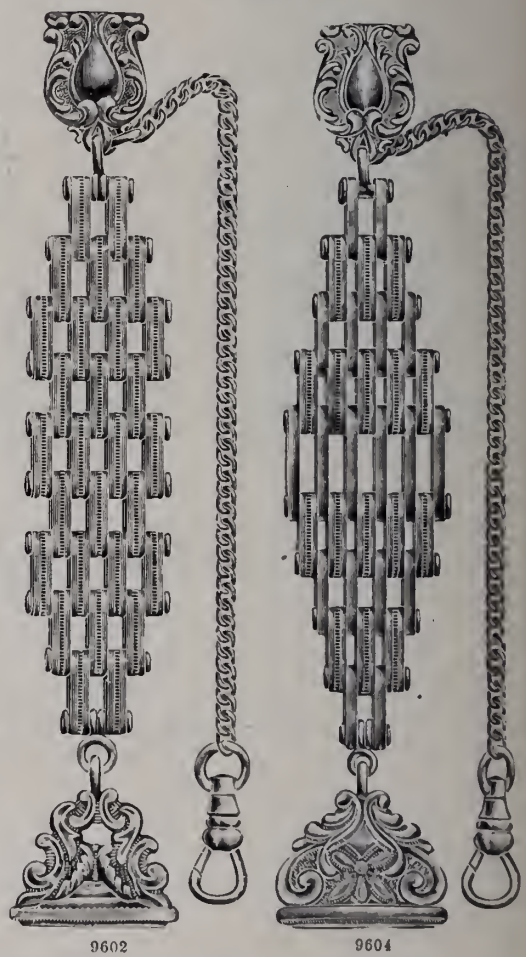
Commence Right This Time



7967



9431



9602 9604

Fontneau & Cook Co.

ATTLEBORO MASSACHUSETTS

New York: 15 Maiden Lane

Chicago: 1609 Heyworth Bldg.



1000 BAGS DAILY

It is estimated that there are fifty million women in the United States. Not over two million have mesh bags. We must supply the other forty-eight million with machine-made mesh bags.

The reason why machine-made Mesh Bags are better than hand-made Mesh Bags is

that we use **much harder wire** than used on hand-made bags, and machines harden it still more in working, making wire **stiff and strong,** no **rough joints to catch,** and wear the dress. Stronger and better than soldered mesh.

We also make the only **ABSOLUTELY SOLDERLESS FRAME EVER MADE,** other **so-called solderless** frames have joints or some parts soldered.

We are the **sole** manufacturers of machine-made mesh with **solderless** frames.

WHITING & DAVIS CO.

7 Maiden Lane
New York

PLAINVILLE, MASS.

103 State Street
Chicago



Save 15% to 20%

by our

New Silver Selling Plan

Railroad fares and hotel bills materially increase the cost of goods to you, but do not enhance their value one penny.

We have made Uncle Sam our salesman, eliminating all the needless expense of old fashioned selling methods and offer you the saving. Careful figuring convinced us that we could reduce all prices 15% to 20%.

These methods so thoroughly in keeping with the trend of the times will appeal very strongly to you. They insure the careful personal attention of the Home Office to every detail and mean more profit for you at present retail prices, or an opportunity to profitably meet competition.

Our New Strap Design

A creation of our own artists, and illustrated above, is meeting with decided favor. This pattern is particularly pleasing for Whiskey decanters, champagne, cordial and cocktail glasses. Also for jam pots, pitchers, etc., made in Deposit Ware, of the recognized Woodside quality.

The illustrations are shown to give you an idea of the individuality and wide range of the silverware illustrated in our new booklet. Get your name on our mailing list. Write for a copy of our booklet at once.

Colonial Coffee Set

Illustrating the advantages of our new selling plan. This handsome design in Sterling silver, is offered at a price ordinarily asked for a light die-made set.



Woodside Sterling Co.

170 Broadway, New York

MONTICELLO



Originality of design, combined with grace of outline, correct proportion and detail of ornament mark our product with

INDIVIDUALITY

Illustrations cannot picture the real beauty of silver. An order for any single piece of table flatware, in either of these Colonial patterns. would demonstrate to you their merits, and we are confident would prove mutually advantageous.

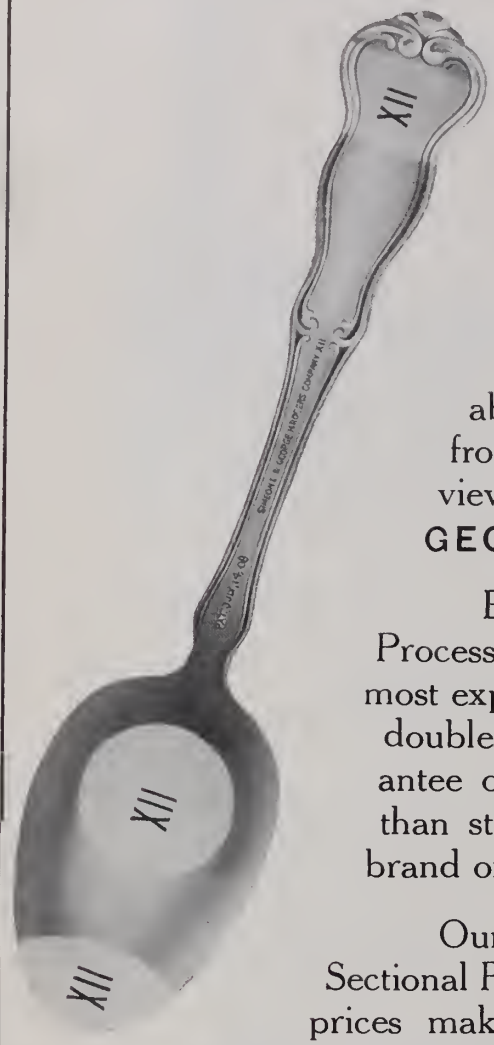
Rogers, Lunt & Bowlen Co.

Silversmiths TRADE MARK R&L BCo STERLING Greenfield, Mass.



MOUNT VERNON

Write for Catalog



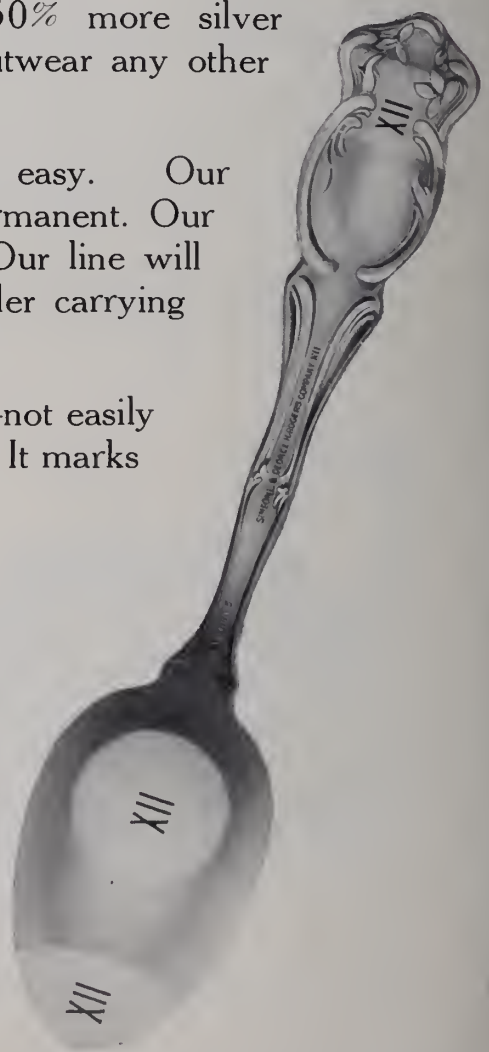
Durability Doubled

The one line of plated flat ware that you can absolutely depend upon to give perfect satisfaction from both your own and your customer's point of view, is the ware with the name—**SIMEON L. & GEORGE H. ROGERS COMPANY XII.**

Every piece is plated by our unrivaled Sectional Process. This new method of plating protects the parts most exposed to wear with an extra deposit of silver that doubles the durability of the piece. We guarantee our XII line to strip 50% more silver than standard plate and to outwear any other brand of silver plated ware.

Our designs make sales easy. Our Sectional Process makes sales permanent. Our prices make sales profitable. Our line will make a reputation for you as the dealer carrying the finest silver plate in town.

Our full corporate name is our trade mark—not easily confused with similar names on inferior goods. It marks the finest product of the silversmith's art.



Not just as good, but BETTER

A Trial Order will Convince You
Send for our Latest Catalogue

Simeon L. & George H. Rogers Company

HARTFORD, CONN.

FACTORIES:
HARTFORD AND WALLINGFORD, CONN.

PATTERNS OF QUALITY

IN FLATWARE

STERLING 925/1000



FRANK W. SMITH COMPANY, *Gardner, Mass.*

TRADE-MARK

ATTENTION, JOBBERS

TRADE-MARK

We are showing a line of

HIGH GRADE JEWELRY NOVELTIES

That will interest you.

We are specializing on

Hat Pins, Sash Pins and Pendants for Neck Chains

Our line of

White Stone Hat Pins

is the finest and most complete that has ever been shown in this Country, and our prices are attractive.

A full line of samples on display at our New York Office—Mr. Lester Tallman in charge, or Heyworth Building, Chicago—Mr. W. S. Tompers in charge.

The trade are invited to make use of these offices when in vicinity.

Our representatives are now on the road. **Drop us a Postal and we will have one call with complete line.**

We invite a critical examination of our goods and our prices.

D. A. HART CO.

TRADE-MARK

Manufacturing Jewelers **ATTLEBORO, MASS.**

NEW YORK, 37 Maiden Lane **CHICAGO, Heyworth Building**

ADDRESS ALL CORRESPONDENCE TO ATTLEBORO

TRADE-MARK

ENTERS LIKE A NEEDLE

KREMENTZ
Bodkin-Clutch
Studs and Vest Buttons

HOLDS LIKE AN ANCHOR



KREMENTZ & CO. beg to announce that the **Krementz Bodkin-Clutch Stud** and **Vest Button** line is very complete in every detail.

Variety of patterns—completeness of stock.

The success which our customers have had with **Krementz Bodkin-Clutch Studs** and **Vest Buttons** induces us to recommend them to all jewelers who have sale for this class of goods.

Read the **Krementz Guarantee,** which in itself indicates the solid construction, great strength, durability, easy operation and quality of the goods.

GUARANTEE

If for any cause whatever a **Krementz Bodkin-Clutch Stud** or **Vest Button** should be damaged, either in the hands of the dealer or wearer, a new one will be given in exchange without charge.

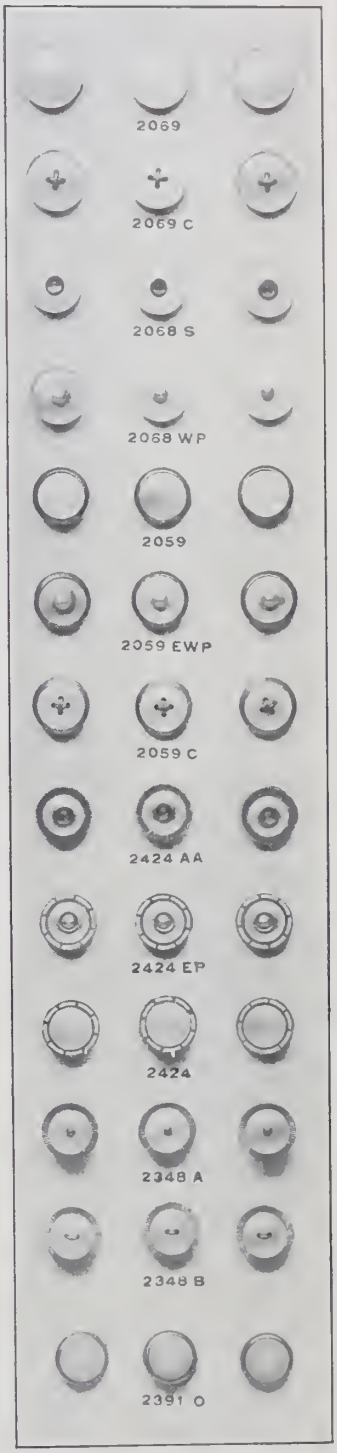
Krementz Bodkin-Clutch Studs and **Vest Buttons** have

NO Solder, Springs, Tubing.

Prices are the very lowest on the market. You can sell a **Krementz Bodkin-Clutch Stud** or **Vest Button** at the price which a similar set obtained elsewhere would cost you.

Note:

Should any of your customers have a set of vest buttons or studs with any old-style fasteners which have for any reason proved unsatisfactory, we will gladly change them (where practicable to do so) to Krementz Bodkin-Clutch Holders, making only a nominal charge for same

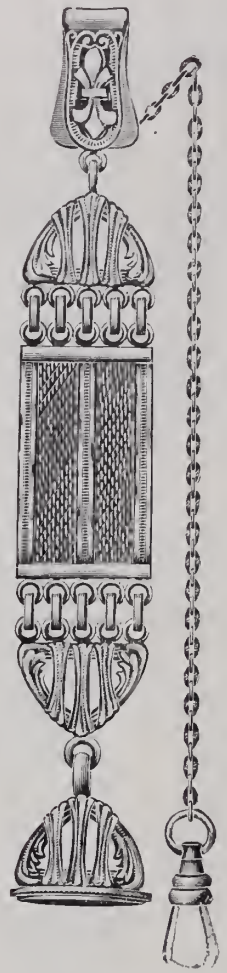


KREMENTZ & CO. 14K.J TRADE-MARK *Manufacturers of 14-Kt. Gold and Diamond-Platinum Jewelry*

NEW YORK OFFICE
1 Maiden Lane

NEWARK, N. J.

SAN FRANCISCO
722 Shreve Bldg.



No. 3876 A

Classy Fobs

In Metal, Ribbon and Woven Wire with

"New Process" safety chain attachment.

100 New designs to pick from.

59 years back up Barrows Guarantee

TRADE H.F.B. MARK

H. F. Barrows Co.
North Attleboro, Mass.

THE ALLWON MANICURE OUTFIT

EVERYTHING INSIDE
THE BUFFER



Patented March 9, 1909.

DID YOU SEE OUR ADS?
DID YOU FOLLOW THE CAMPAIGN?
AND WEREN'T THE RESULTS GREAT?
SO LET'S KEEP A GOOD THING ROLLING

We've Got the Article with the Stamp of the Public's Approval

A SUCCESSFUL ARTICLE
A SUCCESSFUL ADVERTISING CAMPAIGN
BOTH TO CONTINUE

Let's get busy, join forces, and give the public something of MERIT, USEFUL, TREASURED, and marked with their approval.

UNITED STATES SPECIALTY CO.

752 BROADWAY, NEW YORK

Not Simply Up-to-Date But in the Lead

The New "Perfect Joint"

BRACELET

A Large Varietv of Patterns in All Widths



Plain
Chased
Engraved
Stone Set
Finished in Old English, Roman, Rose and 14K.
All of Superior Gold Filled Quality

LOCKETS IN A LARGE VARIETY

Made by CASTIGLIONI CO.

JOBBING TRADE ONLY

116 Chestnut St. (Champlin Bldg.)
PROVIDENCE, R. I.

¶ If you knew of an article that would facilitate your work, would you not buy it? Of course you would.

¶ It is just that way with the progressive housewife.

¶ When the great utility, clean, economical and efficient service of

Sternau Alcohol-Stoves

is called to her attention she immediately becomes interested.

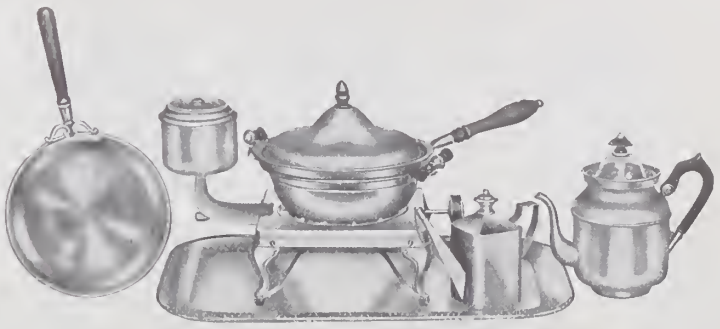
¶ To give you an idea of their economical service—

One gill of alcohol is more than enough to prepare a lunch for three persons, and the expense does not exceed one and a half cents a person.

Sternau Alcohol-Stoves

are new, and denatured alcohol, which is exceedingly low in price, is burned in them.

¶ They are in the same class of goods as Chafing-Dishes, Coffee-Machines, etc., and are especially suitable for the Jewelry trade.



The New Breakfast Table Sternau Alcohol-Stove Outfit

No. 4012 671. Consists of Alcohol-Stove, Percolating Coffee-Pot, Omelet-Pan, Three-pint Chafing-Dish, Alcohol-Flagon, and Oblong Tray, size 14x22 inches, Furnished in Solid Copper and Nickel-plate.

Illustrations, prices and full particulars sent on request.

S. STERNAU & CO.

NEW YORK SHOWROOMS
Broadway, cor. Park Place
Opp. Post-office

Makers of
STERNAUWARE
Comprising
Fancy Teakettles, Chafing-Dishes, Coffee-Machines, Alcohol-Stoves, Candlesticks, Etc.

OFFICE AND FACTORY
195 Plymouth Street
BROOKLYN, N. Y.



F 1458
DESIGN PAT'D

Do you want "The Best" Line of Fobs and Chains, "Best" in style, finish, quality and selling features? If so, handle the Bates & Bacon Line of

Fobs, Chains, Lockets, Bracelets, Crosses and Chatelaine Pins.

They represent the experience of 53 years in the manufacture of jewelry and have stood the test of time unequaled. See our new Spring styles just out.

N. B.—We placed on the market the past season a new line of high grade, electric soldered Neck Chains. Every link soldered separately. Every chain guaranteed. This line has met with great success.



L 2106

BATES & BACON

9 Maiden Lane, New York
103 State Street, Chicago

ATTLEBORO, MASS.



PAT. B 878
SIZE 7 in. width 7/16 in.



07

Ask for Bigney's Mirror Finish Lockets

Mirror Finish Chains, Fobs and Charms

Our 1/8 gold filled mirror finish chains wear like solid gold. If you desire reliable goods we make them. We sell the wholesale trade only.



L593 With Mirror



L728



L690

ATTLEBORO, MASS. **S. O. BIGNEY & CO.,** **3 MAIDEN LANE NEW YORK**

SPANGLED HAIR ORNAMENTS

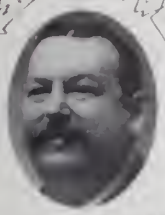
A BRILLIANT REVIVAL

EVERY ARTISTIC revival has behind it some element of special merit to cause the return to current favor. At this time there is a leaning towards greater brightness and color in hair ornaments. Nothing could more perfectly satisfy this tendency than these spangled creations, adding to their scintillating brightness the most charming colors and most graceful forms. Fully worthy of being handled by jewelers. Profitable too. Made to retail at from $3.00 to $10.00 each.

D. Lisner & Co.

Creating Importers of Jewelry Novelties

One-Forty Fifth Avenue, cor. 19th St., NEW YORK


Henry Freund


Louis Freund


Leo Goldschmidt


Dave Graf


Joe Graf

We take pleasure in advising the trade that our representatives will shortly leave for the road with complete lines, including many new "Sellers."

The territory in which we were formerly represented by Mr. L. M. Heymann will now be covered by Mr. Joseph Graf. The trade on whom the latter called will be visited by his brother, Mr. Dave Graf. We bespeak for both the courteous consideration of our customers and friends.

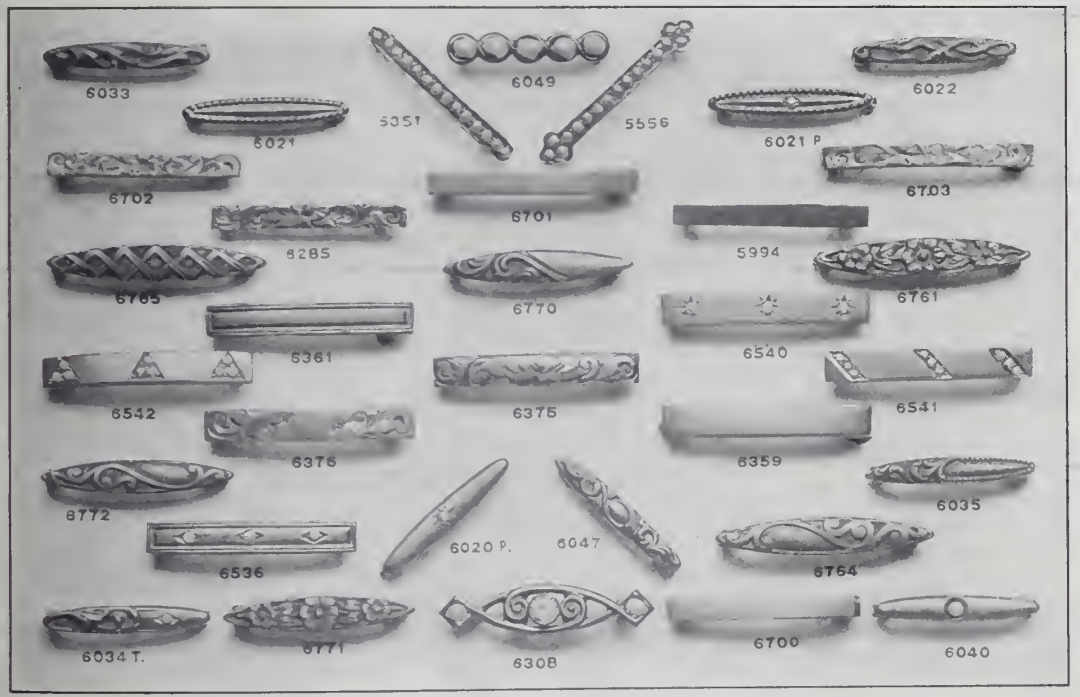
It is our endeavor to keep in as close touch as possible with the requirements of the trade, both through our salesmen and the home office, where we carry a complete stock of watches, diamonds and jewelry. We are always in a position to give prompt and efficient service.





"Sellers of Sellers" **Henry Freund & Bro.** 71 Nassau St. New York

Our Trade-Mark, "The Rose," stands for Quality and Excellence



AN UP-TO-DATE LINE FOR WIDE-AWAKE JEWELERS

TRADE G MARK

QUALITY 10 K. FINISH THE BEST

BROOCHES, SCARF PINS, BRACELETS, HAT PINS, FOBS, BIB PINS, BELT PINS, VEIL PINS, BUTTONS, TIE CLASPS, PENDANTS, NECK CHAINS, BEAD NECKS, LOCKETS.

J. A. & S. W. GRANBERY

13 Maiden Lane, New York — 31 and 33 E. Kinney St., Newark, N. J. — 342 So. Broadway, Los Angeles, Cal.

FOREMOST GEM OF AUSTRALIA

TRADE D MARK

THE BLACK OPAL is now admitted to be Australia's finest stone. This house was the first manufacturer to recognize it and to mount it in a manner worthy of so splendid a gem. As a consequence the Black Opal Jewelry made here assumes definite leadership among this class of products.

TRADE D MARK

DURAND & CO.

49-51 FRANKLIN STREET
NEWARK, N. J.



TRADE 14 MARK



OSMUN-PARKER MFG. CO.

MAKERS OF

Fine Pearl and Diamond Goods

338 Mulberry Street
NEWARK, N. J.

"THE BRACELET HOUSE"

GOLD BRACELETS of every kind
For WOMAN, MISS OR BABY

KENT & WOODLAND

16 John Street, New York

Factory Newark, N. J. San Francisco, Julius A. Young

Geo. O. Street & Sons

35 Maiden Lane, New York

Established 1837

RINGS
SLEEVE-LINKS
SCARF-PINS
FOBS AND SEALS

TRADE S MARK

Agents for the Pacific Coast:
R. H. SCHWARZKOPF
340 S. Broadway, Los Angeles, Cal.

TRADE O MARK

SNOW & WESTCOTT CO.

21 MAIDEN LANE, NEW YORK

Established 1834

AMETHYST and TOPAZ BROOCHES and SCARF PINS

TRADE K MARK.

Gold Chains

We make every conceivable kind of a Gold Chain, incorporating the best material and workmanship.



Economy in manufacture and merchandizing—we have no traveling men—makes it possible to offer the Retailer a good, substantial line of attractive Chains at prices that allow a generous profit.

THE NEW CHAIN

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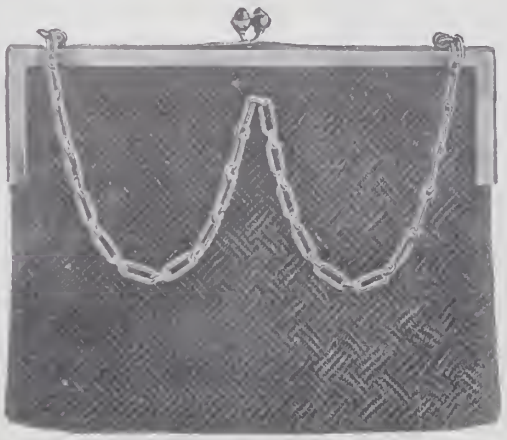
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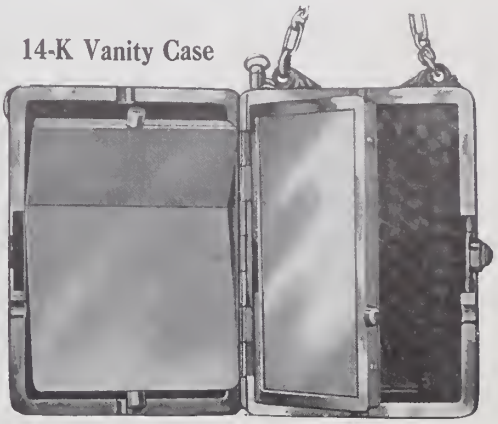


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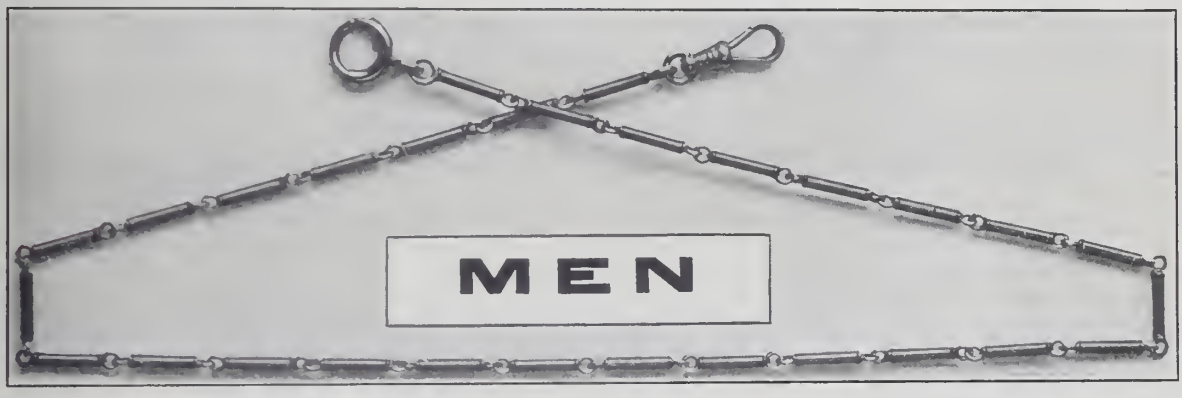


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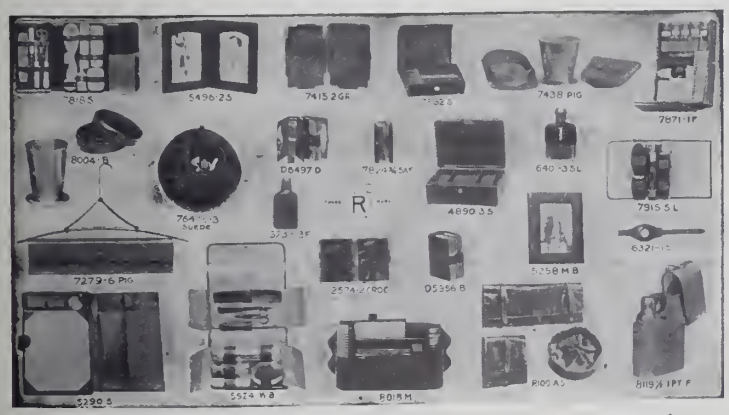
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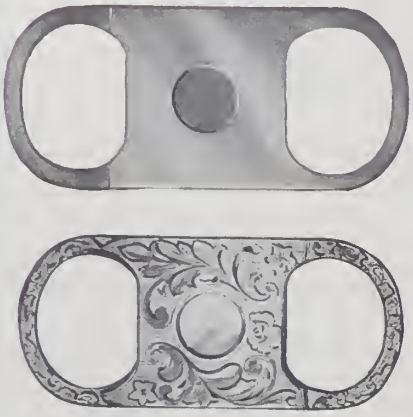
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Safety Pins
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Link Buttons
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Fobs
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Hat Pins
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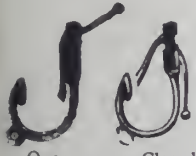
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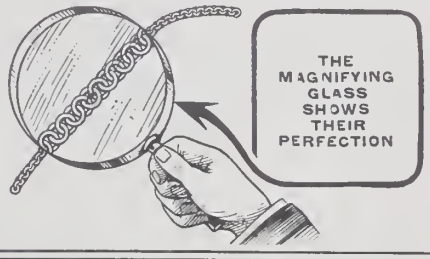
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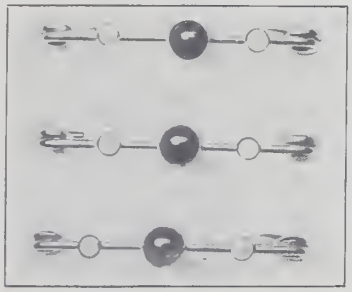
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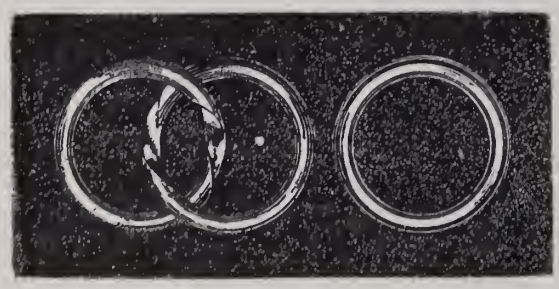
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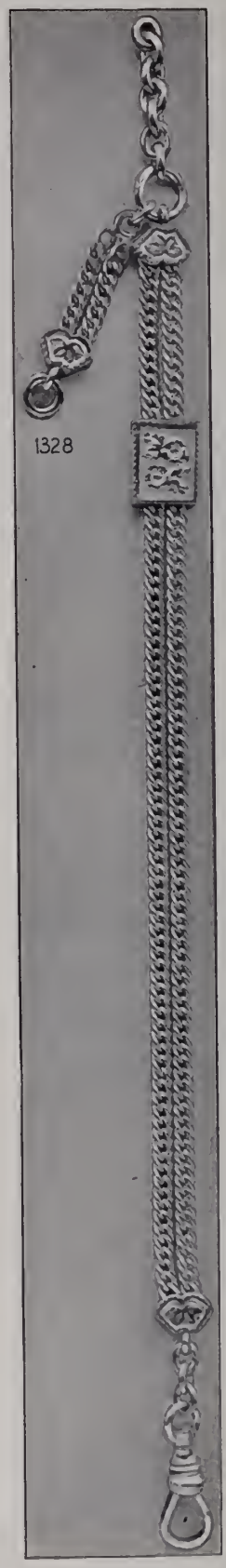
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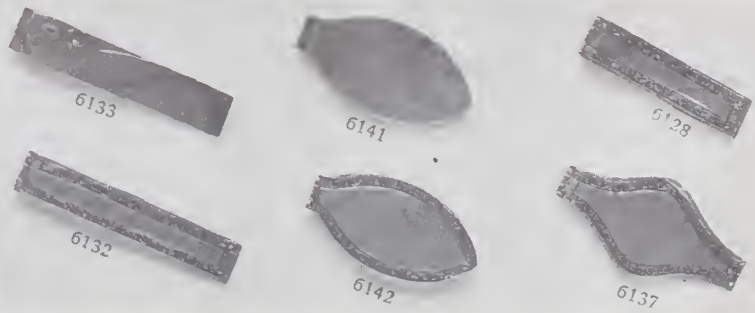
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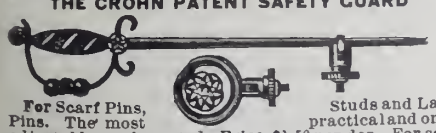
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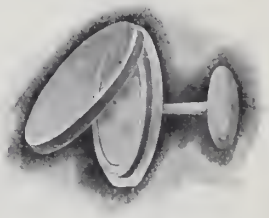
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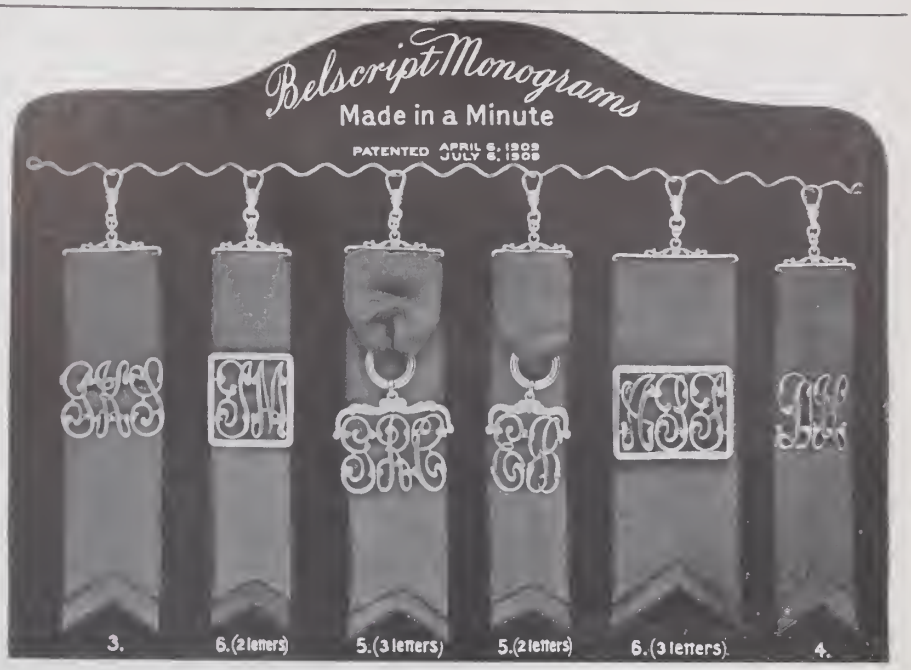
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THINK IT OVER

Just how many of our 20TH CENTURY GOLD SHELL CHARMS have you had returned to you for not having given satisfaction?

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IRONS & RUSSELL CO., Manufacturers of Emblems
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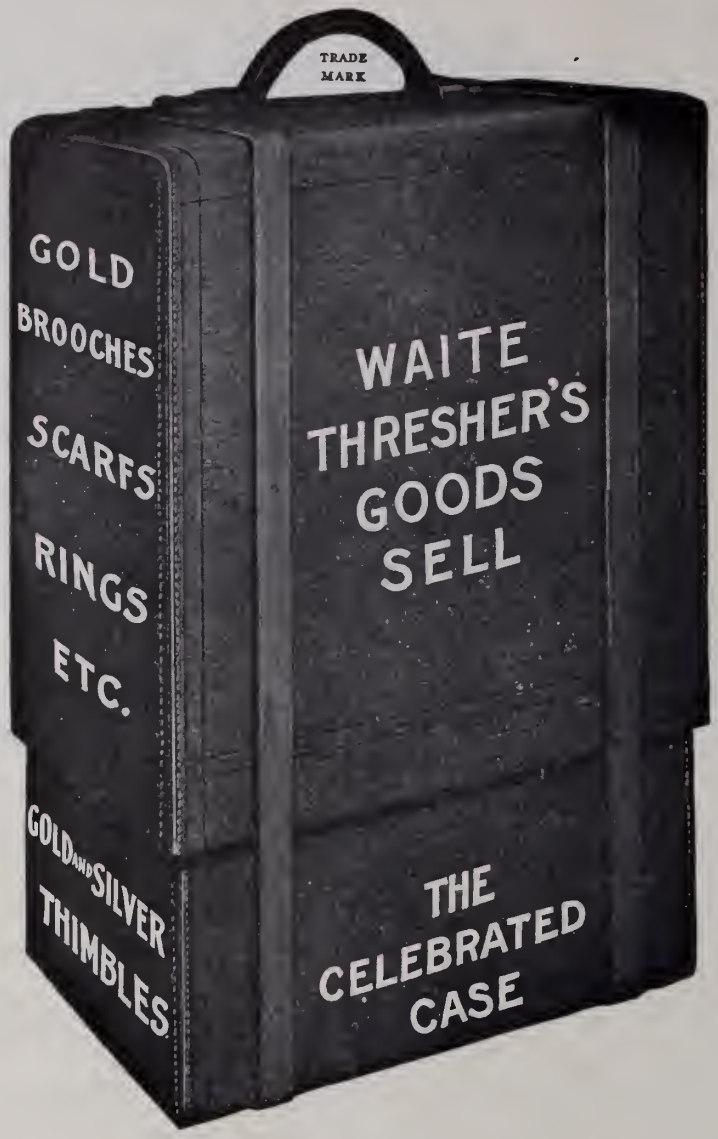
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Effects of French and Colonial Inspiration

IN DESIGNING these new Jewel Cases, correct artistic standards have been observed. Effects are decidedly rich, while the prices are unusually low. In the Jewel Case illustrated, its elevation adds beauty while the feet are themselves artistic. The make of these goods is equal to their appearance. Body, hinges, lock, feet and everything substantial. No brittle castings. They display as well as sterling cases, rendering sales easy at the much lower prices.

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Superior in design, finish and quality. ¶ Made in 14-K., 10-K., and Gold Filled

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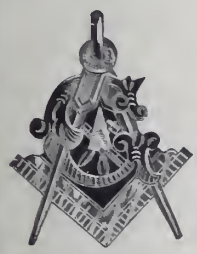
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Manufacturers of Fine Gold Jewelry and Plated Chains

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Providence, R. I.

New York Office: 37 Maiden Lane





ESTABLISHED 1865

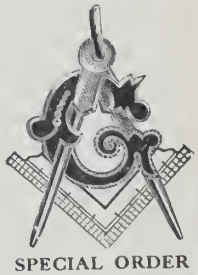
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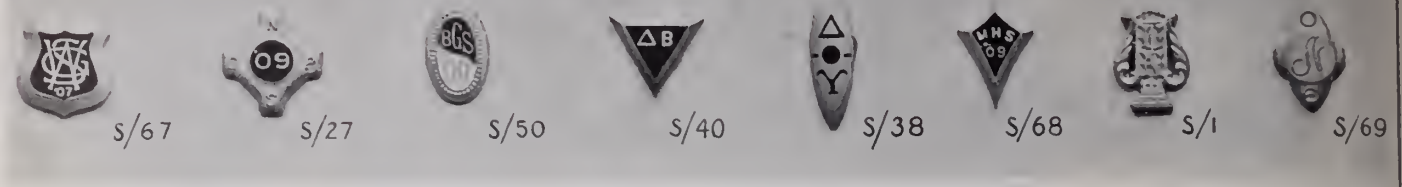
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Established 1833 by Henry Carlisle

MANUFACTURERS OF TORTOISE SHELL COMBS

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We have recently purchased the old established business, conducted for years at 609 Commerce Street. Modern equipment and skilled workmen enable us to offer you the best obtainable.



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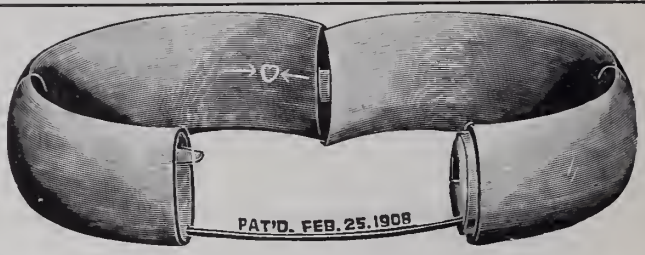
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COLLEGE JEWELRY AND
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Amorita Bracelets

with "Heart and Arrows" Trade-Mark on inside of bracelet, and with patented guide and safety guard to prevent losing.



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ESTABLISHED 1859.

Manufacturer of Fine Balances and Weights
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GARREAUD & GRISER

45 John St., New York
LAPIDARIES PRECIOUS STONES
GEMS in Unique Cuttings

PLATINUM

In Sheet or Wire, Any Degree of Hardness
SCRAP REFINED OR PURCHASED

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NEW YORK OFFICE, 100 WILLIAM ST. FACTORY, PERTH AMBOY, N. J.

GOLD SILVER **CASTINGS** BRONZE IRON
FOR JEWELERS, SILVERSMITHS and ART WORKERS
Only High-Class, Clean, Correct Results
Give us a Trial Order
Joseph Reinbold Bronze Co.
473 Washington St. Newark, New Jersey

"Nunquam non Paratus"

I am never unprepared to act as your

AUCTIONEER and PRICE GETTER

Therefore, when arranging for an auction sale it will be to your interest to correspond with me as I have just the information you want.

NO STOCK OF JEWELRY TOO FINE OR TOO LARGE TO SELL
I AM A HEAD LINER IN MY PROFESSION
I ORIGINATE, OTHERS FOLLOW

Write me the size of your store, amount of stock you carry, and if I take your sale I will GUARANTEE you results that will meet your highest expectations. Will take your sale on commission, or share profits with you. Correspondence confidential. Genuine references furnished.



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We are now making the Auction Sale of the $200,000 stock of

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THIS IS THE SECOND LARGEST AND FINEST STOCK IN CANADA

We were selected as the Auctioneers for this sale after a searching investigation of the *reputation* and *success* of

ALL THE LEADING AUCTIONEERS

an investigation lasting over two months, and *we are making good*, notwithstanding Toronto has been literally auctioned to death during the past two years, and that several Jewelry Auction Sales have been in progress for the past three months.

Next week we will tell you more about this sale and will give you some practical illustrations of our work that will interest you.

Write us for terms and particulars

MITCHELL & TILLOTSON

35 Maiden Lane **NEW YORK**

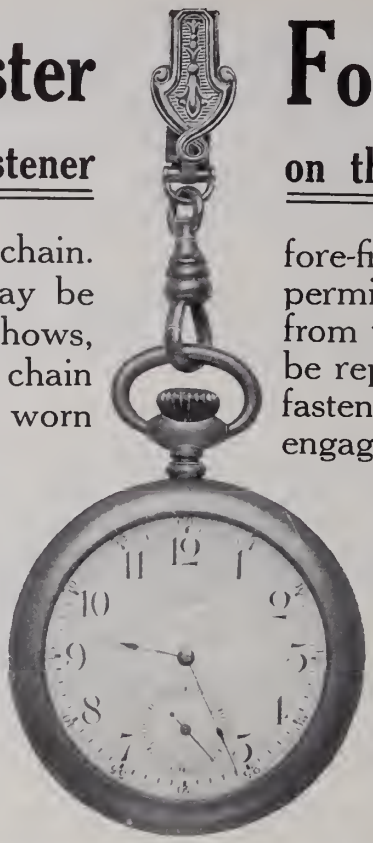
The Foster Fob Fastener

Is the Only Fastener on the Market

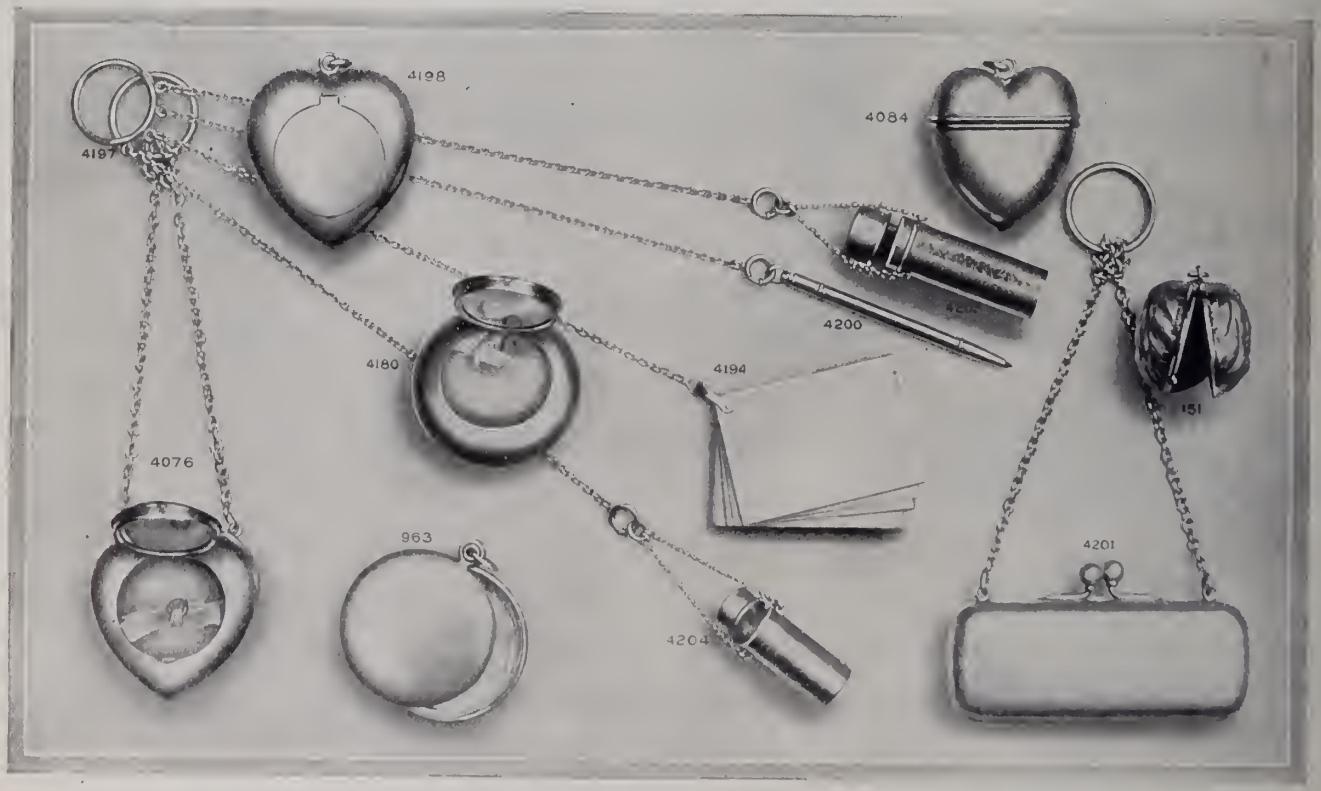
that can be used without a chain. This fastener and swivel may be applied to pocket, as cut shows, and used as an ordinary fob chain would be used, or may be worn with chain attached.

The old style fastener was objectionable in that the watch could be removed from the pocket only so far as the short chain would permit, but with the new Foster Fob Fastener, a slight pressure of the thumb and fore-finger will release the fastener, permitting the watch to be taken from the pocket. The watch may be replaced by simply sliding the fastener on to the pocket which act engages the pawl of the fastener with the fabric of the pocket, locking the watch into the pocket and making it secure.

Those who have used any other fastener than the Foster Fob Fastener will appreciate the merits of this new device.



Fastener Patented—Illustration full size.



UP-TO-DATE NOVELTIES. Illustrations half size.

Theodore W. Foster & Bro. Co. *Manufacturing Jewelers and Silversmiths*

100 Richmond Street, PROVIDENCE, R. I.

NEW YORK: 13 Maiden Lane CHICAGO: Heyworth Building CANADA: Kingston, Ontario

THE JEWELERS' CIRCULAR
WITH WHICH ARE CONSOLIDATED
THE HOROLOGICAL REVIEW
THE JEWELERS' WEEKLY THE JEWELERS REVIEW

VOL. LIX. WEDNESDAY, JANUARY 26, 1910. No. 26.

Modern Style as Applied to Ecclesiastical Silve Wrork.

THE illustrations appearing on this page of altar vessels from the workshops of Court Jeweler Alfred Roesner, Dresden, furnish the most cohvincing proof that



MODERN MONSTRANCE BY E. ZIEHER.

modern styles may very well be adapted to ecclesiastical traditions and sacred sentiment, and that only a refined taste is required to insure the production of highly satisfactory works of art. These pieces have been awarded prizes by the local industrial art association of the city of Dresden.

From the workshop for ecclesiastical utensils of Edward Zieher at Biberach-on-the-Rhine, there recently came another noteworthy piece in this line, viz.: a monstrance, which, by its excellent handwork, as well as by its strictly ecclesiastical and modern conception, does the young head of the establishment every credit. The motive of the sun-monstrance is combined in the happiest manner with the remaining modern Romanesque execution. The upper cross-arm ends in an enamel medallion, in which the eye of God is introduced. The surfaces of the cross itself display bright and matt gilding, with filagree ornamentation, while the edges are ornamented with real amethysts. Other precious stones, almandine, malachite and Amazon stone, are used liberally.

The two praying angels (about six inches high) are of ivory. The ornaments, all hand-chased, are carried in oxidized silver, so that a rich, harmonious color effect is obtained. The entire monstrance, which is all handwork, is a pleasing, vivid specimen of modern industrial art.

A Gorgeous Church Candelabrum Shown at the Munich Exposition.

A VOTIVE gift of exalted style is the candelabrum, the sacred presentation of the Bavarian Catholic nobility to the Dormition Church of Zion in Jerusalem, shown on the front page of this issue. This votive candelabrum displays the eye of God, the triangle of which encloses a Greek cross which is vigorously modeled; likewise the golden Madonna with the Christ-child, appears in high relief. The members of the symbolical triangle, as well as the cross bars between which it is supported (the upper part of which is worked into a support for a number of candle holders for heavy votive candles), bears as ingenious ornamentation the admirably designed and enameled arms of the donors. The simple, sublime and imposing impression and character of early Christendom is in high degree peculiar to this creation dedicated to the Church in the Holy Land, the building plot of which was presented by Kaiser William II.

This candelabrum was shown at the Munich Exposition in 1908, where it was accorded much admiration. It is executed in wrought and gilt bronze; the coats-of-arms are in silver and richly enameled. Between the escutcheons of the Bavarian noble families appear numerous semi-precious stones with copper filigree work. The well-known precious metal crafter, Prof. Fritz von Miller, of Munich, fashioned (*i.e.*, designed, modeled and executed) this conspicuous work of art. C. A. B.



MODERN CHURCH VESSELS BY A GERMAN SILVERSMITH.

Royal Jewels of King Oscar II.

IN view of his simple, unostentatious court and private life, the jewels left by the late King Oscar II. of Sweden make quite a large collection. As recently reported to the Avea High Court by State Secretary A. Petersen, they are in part, to the value of $357,415, bequeathed to the Oscar II. foundation, and in part, to the value of $92,835, left as private property to the royal widow, Queen Sofia, whose jewels, including trinkets, were valued at $93,835. The appraisement was made by the court jewelers, R. Carlman and Carl Feron.

Some of the most valuable of King Oscar's jewels were the following: A diadem with 528 stones of divers kinds, among them 17 large ones, value $21,600; a "*sevigné*" with 130 large and small gems, value $11,168; brooch of oval shape with seven large and many small jewels, value $12,287; a cross, with 20 large jewels, value $7,745; a brooch with four-cornered emerald and jewels, $5,526; bracelet of six chains, with emeralds and jewels, value $7,141; pearl band with a row of 37 gray pearls, and clasp with one large and 38 small jewels, value $10,653; pearls in pear shape with jewels, value $9,678; a necklace of pearls in three rows, with jewel clasp of three large and 16 small jewels, value $21,761; various earrings, among them a pair consisting each of a bow of small jewels, and a hanger of one large jewel, value $26,731; a large diadem, scrollwork of jewels, value $36,046; a necklace of 102 loose jewel settings, each of one large jewel, value $89,160; a necklace of 118 loose jewel settings, each of a single large gem, with clasp having 15 jewels, value $33,433.

The retail jewelry store of H. R. Shanks, Castlewood, S. Dak., was recently destroyed by fire. The fire started in a hardware store and wrought damage amounting in all to $180,000.

THIS PATTERN HAS MADE GOOD

BECAUSE

IT IS MADE RIGHT



Men who wear Evening Clothes are very particular about their appearance. They demand the correct styles—the finest quality—and the best workmanship in every detail of their wearing apparel, and these features are most carefully considered when they purchase jewelry for this purpose.

In producing our line of Mother-of-Pearl Jewelry, we have always kept in mind the above facts, and the result is that, for originality, new ideas and careful workmanship, this line is unequaled.

Illustration is one of our handsome Evening Wear Sets of Loose Link Buttons, Larter Shirt Studs and Larter Vest Buttons, which has met with remarkable success.

Pacific Coast Representatives:
A. I. HALL & SON,
Jewelers' Building,
Post Street,
San Francisco, Cal.

LARTER & SONS
21 & 23 Maiden Lane
New York

Trade-Mark



Reg. U. S. Pat. Office

Wholesale Opticians Hold Session at Rochester, N. Y., and Discuss New Credit System.

ROCHESTER N. Y., Jan. 20.—Members of the American Association of Wholesale Opticians held a two days' special session at the Hotel Seneca, Jan. 18 and 19, and discussed a system of credit to be followed by opticians all over the country. Several prominent optometrists attended the meeting and were so well pleased with Rochester and the entertainment provided for them that they decided to hold the annual convention of the association in Rochester next May.

Henry E. Kirstein, of the E. Kirstein Sons Co., entertained the visitors at luncheon Tuesday noon, and in the evening a dinner was given by J. J. Bausch, of the Bausch & Lomb Optical Co. The following day E. J. Benedict, president of the Rochester Optometric Society, entertained the delegates at luncheon.

Among those present at the meeting were: A. G. Barber, W. W. Slade, R. C. Thompson, C. N. Quinby and W. G. Wilkins, Boston; H. E. Kirstein, Rochester; James Brown, Geneva; A. Reed McIntire, Edgar Brown, Andrew V. Brown and D. V. Brown, Philadelphia; Frank Kennedy and A. E. Charlesworth, Detroit; J. M. Webster, Milwaukee; C. L. Merry, Kansas City; D. Hubbell, Columbus; J. R. Travis, Buffalo, and L. G. Amsden, Montreal.

The sessions were of an executive order, but according to information that leaked out a system of credit based on most liberal lines was recommended and adopted. It is said to mean a closer relationship between jobbers and dealers and a large increase in the membership of the association may result.

Schedules in Bankruptcy Filed by J. M. Rockwell.

TROY, Jan. 19.—James M. Rockwell, the jeweler at 2238 Fifth Ave., who was forced into bankruptcy on the petition of Eliassoff Bros. & Co., Zeitner & Herwig and the C. H. Eden Co., after it had been discovered that a bill of sale and a chattel mortgage covering Rockwell's stock and fixtures had been filed in the country clerk's office, has been adjudicated a bankrupt and Referee King will hold the first meeting of creditors in the Mutual building on Jan. 26 at 11 o'clock.

Rockwell has also filed his schedules, showing liabilities of $4,226 and no assets except those which he claims as exempt. The bankrupt states that his stock was transferred to James M. Huston, a creditor for $1,200, and to Edward P. Gainer, a creditor for $1,150, and unless these conveyances are set aside the other creditors will not receive any dividends. A trustee will be appointed at the meeting of the creditors, and it will then be decided whether or not to attack the transfers. If they were given within four months the deeds can be set aside, and Huston and Gainer will have to share pro rata with the other creditors.

The schedules show creditors as follows: Zeitner & Herwig, $442, three notes; I. Ollendorf Co., $28; O. J. Somers & Co., $466; Eliassof Bros. & Co., $161; Edward Paterson, $28; C. H. Eden Co., $131; Jennings Bros. Mfg. Co., $66; J. S. Conkey & Co., $17; Derby Silver Co., $84; W. C. Penfold & Co., $267, two notes.

Imports of Clocks, Watches, Jewelry and Gems Into Canada.

TORONTO, Can., Jan. 19.—The monthly report of the Canadian Department of Trade and Commerce for October gives the value of imports for home consumption in the jewelry and allied trades as follows:

	Month of October,		*Seven months ending October,*	
Clocks:	1908.	1909.	1908.	1909.
United Kingdom	$3,452	$4,569	$10,097	$19,054
United States	26,484	29,515	137,885	161,070
Germany	4,081	7,562	20,746	40,978
Other countries	1,092	1,147	9,185	13,836
Totals	$35,109	$42,793	$177,913	$234,938
Watches:				
United Kingdom	$1,743	$5,168	$10,972	$28,117
United States	70,600	78,112	326,679	367,254
France	1,493	4,327	28,608	431,110
Switzerland	13,321	25,593	92,709	136,329
Other countries	3,542	2,279	12,306	11,377
Totals	$90,699	$115,479	$471,274	$774,187
Jewelry:				
United Kingdom	$17,631	$50,750	$113,226	$148,871
United States	83,393	94,021	329,459	474,970
France	2,222	2,829	22,903	28,151
Germany	7,292	10,385	45,801	45,476
Other countries	3,804	2,542	18,585	22,054
Totals	$114,342	$140,527	$529,974	$719,522
Gold and silver and manufactures of:				
United Kingdom	$19,947	$30,841	$95,418	$149,455
United States	42,439	34,452	145,132	142,840
Other countries	7,981	3,416	34,885	40,160
Totals	$70,367	$68,709	$275,455	$332,455
Precious stones of all kinds and imitations of (dutiable):				
United Kingdom	$2,581	$5,566	$17,487	$60,809
United States	3,370	4,172	13,147	20,015
France	1,403	8,060	17,564	37,718
Holland	.....	.....	.....	759
Other countries	2,697	1,650	8,749	11,260
Totals	$10,051	$19,248	$56,947	$130,561
Precious stones of all kinds and imitations of (free):				
United Kingdom	$148,547	$83,942	$312,565	$368,705
United States	20,653	10,841	52,913	130,955
France	.....	7,421	47,577	50,216
Holland	15,704	25,581	98,137	356,427
Other countries	.....	14,658	60,888	212,188
Totals	$184,904	$142,443	$572,080	$1,118,471

An Institution of the Jewelry Trade.

(Extract from "The Story of Maiden Lane," in the January *Alcolm.*)

"Nor are the jewelers without their own journal, for one of the best-known organizations of the district, as well as of the trade in general, is THE JEWELERS' CIRCULAR-WEEKLY, the newspaper to the trade. It is unlike the great majority of other trade journals in that it has a distinct function in the trade and is looked upon as much a part of the business life of the merchants of the district as is any of the other institutions. Its ability to furnish the most timely commercial news of the trade in general is shown by the fact that it retains 60 regular correspondents and contributors and a large staff of news gatherers at both its New York and Chicago offices.

"Coming out on Wednesday of each week, its first purpose is to give in concise form every happening of jewelry news interest that has occurred throughout the country. It brings the retailers in touch with every important transaction that takes place in the jewelry district and lets the manufacturers and jobbers know of every change that has taken place in the retail trade, from the renovation of a store to a bankruptcy—from a fire to a death. It is through this medium that the official work of all bodies is carried to the trade. Through its columns, also, are warnings sent out concerning thefts that have been made, as well as photographs of criminals and information concerning absconding jewelers. More than one professional jewelry crook has discovered, to his sorrow, that within a fortnight of his operation in some one town, the methods he used, together with his description, and even his portrait, have been spread to all the jewelers of the United States.

"This great trade newspaper, with 120 to 150 pages each week, is really a combination of *The Horological Review, The Jewelers' Review, The Jewelers' Circular and The Jewelers' Weekly.* And, typical of the long history of the Lane, traces its genealogy back 10 years."

L. Heller & Son, 68 Nassau St., New York, have just issued a most attractive placard, showing illustrations, in colors, of scientific rubies "Hope sapphires" and other facsimile gems. The stones are shown in natural deep rich tints of the originals and in both cut and uncut forms. The illustrations appear against a clouded background, which serves to bring out the more plainly the rich colorings.

LOUIS KAHN MOSES KAHN SAMUEL H. LEVY

L. & M. Kahn & Co.

Importers and Cutters of

DIAMONDS

170 Broadway, cor. Maiden Lane, New York

AMSTERDAM: 2 TULP STRAAT CUTTING WORKS: 29 GOLD STREET

Arnstein Bros. & Co.

Importers and Cutters of

DIAMONDS

65 Nassau Street New York

LONDON: Audrey House, Ely Place AMSTERDAM: 6 Tulp Straat

ALBERT LORSCH N. Y. Telephone Call, 2161-2 John ALFRED KROWER

ALBERT LORSCH & CO.

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK

131 Washington Street, Providence, R. I.

Reconstructed White Sapphires

Strenuous Fight Expected at Annual Meeting of the Jewelers' Board of Trade To-morrow.

The annual meeting of the Jewelers Board of Trade, which will be held at 2.30 P. M. to-morrow afternoon, at 15 Maiden Lane, New York, promises to be one of the most strenuous meetings that the Board has held for many years. There will be a contest over some or all of the directors and probably over the officers, as is indicated by the fact that proxies have been solicited from those members in all parts of the country who cannot attend.

For a number of years the elections of the Board have been held without contest, but for some time past there has been antagonism in certain quarters against what was considered the extreme conservatism of the management, and this resulted in friction among the board of directors in the past year. As a result of this the nominating committee of the Board, in presenting its ticket, replaced practically all but one of the directors in New York, while leaving those in Chicago and Providence.

The ticket presented by the nominating committee is as follows: New York—Henry Bodenheimer, Bodenheimer & Jaskow; Irving Day, Day, Clark & Co.; Arthur Henius, Bruhl Bros & Henius Co.; A. V. Huyler, N. H. White & Co ; Chas. H. Ingersoll, R. H. Ingersoll & Bro.; Jonas Koch; Alfred Krower, Albert Lorsch & Co.; Joseph Meurer, Saunders, Meurer & Co.; Ludwig Nissen, Ludwig Nissen & Co.; H B. O'Brien, Alvin Mfg. Co.; M. D. Rothschild, American Gem & Pearl Co.; A. L. Sterns, Roy Watch Case Co.; Seth E. Thomas, Jr., Seth Thomas Clock Co.; G. H. Tomes, Cross & Beguelin; and E. J. Wittnauer, A. Wittnauer Co. Chicago—Ben. Allen, Benj. Allen & Co.; C. J. Dogdshun, Waterbury Clock Co.; John H. Hardin, F. A. Hardy & Co.; Wm. F. Juergens, Juergens & Andersen Co.; M. A. Mead, M. A Mead & Co; and A. L. Sercomb, International Silver Co. Providence—Geo. H. Cahoone, Geo. H. Cahoone & Co.; Wm. A. Copeland, Martin-Copeland Co.; Harry Cutler, Cutler Jewelry Co.; Theo. W. Foster, Theo. W. Foster & Bro. Co.; H. W. Patterson, Smith-Patterson Co.; Chas. T. Paye, Paye & Baker Mfg. Co.; C. L. Watson, Watson & Newell Co.; and Geo. K. Webster, Webster Co.

After this ticket had been nominated a number of firms put in nomination another ticket composed of the old directors in New York, with the addition of the name of M. D. Rothschild, who is also on the regular ticket, and also new names for Providence directors. This ticket is: New York—C. G. Alford, C. G. Alford & Co.; H. A. Bliss, Gorham Co.; M. L Bowden, J. B. Bowden & Co.; O. G. Fessenden, Hayden W. Wheeler & Co.; Wm. T. Gough, Carter, Howe & Co.; David Kaiser, David Kaiser & Co.; W. H. Kinna, Elgin National Watch Co.; F. H. Larter, Larter & Sons; Samuel H. Levy, L. & M. Kahn & Co.; Geo. D. Lunt, Towle Mfg. Co.; M. D. Rothschild, American Gem & Pearl Co.; Adolphe Schwob; A. K. Sloan, Sloan & Co.; Geo. W. Street, Geo. O. Street & Sons; and Leo Wormser, Julius King Optical Co. Chicago—Benj. Allen, Benj. Allen & Co.; C. J. Dodgshun, Waterbury Clock Co.; John H. Hardin, F. A. Hardy & Co.; Wm. F. Juergens, Juergens & Andersen Co.; Wm. A. Mead, M. A. Mead & Co., and A. L. Sercomb, International Silver Co. Providence—W. G. Clark, W. G. Clark & Co.; Robert M. Hamilton, Hamilton & Hamilton, Jr.; Fred Mason, Mason, Howard & Co.; Chas. T. Paye, Paye & Baker Mfg. Co.; D. C. Percival, Jr., D. C. Percival & Co.; John T. Quayle, J. T. Quayle & Co.; Chas. A Russell, Irons & Russell Co.; and C. L Watson, Watson & Newell Co.

Later a letter was sent out to all members signed by 13 of the 15 nominees in New York (all but H. A. Bliss and M. D. Rothschild) stating that they would not run. It was therefore believed by the members at large that the contest to-morrow would simply be over one director in New York, those in Providence, and perhaps over a number of amendments to the by-laws which have been offered. The gathering of proxies, however, has indicated that a fight may be made for the full tickets, and there may be legal questions involved that will have to be settled later.

Altogether a large attendance is expected at the meeting, and a hot fight is promised.

Bankrupty Petition Filed Against Mail Order Watch House That Advertised Extensively a Year and a Half Ago.

A petition in bankruptcy was filed in the United States District Court, Friday, against the Union Watch Co. (Inc.), dealing in watches and general merchandise at 49 Maiden Lane, New York, by these creditors: American Color-Type Co., $1,343; the American Safety Razor Co., $43, and Jules P. Storm, $299. The petition alleges that the company is insolvent and made preferential payments. The concern admitted in writing its insolvency and consented to the adjudication on that ground.

The business was incorporated in 1908 with an authorized capital of $20,000, and at that time it is said half of the amount had been paid in and the balance was to be paid in 1909. The officers of the company, according to a recent statement, included Dominick Mellillo, as president; Elio Gallasi, vice-president, and Alexander Hartfield, secretary and treasurer. Mr. Mellillo formerly conducted a small private trade at 72 Washington St., in Boston. Mr. Hartfield was formerly in the silk business, with offices in New York, and was also in the linen business.

The company was called upon some time ago to explain its advertising methods to the post office authorities. In the advertisements to which exception was taken the company offered a non-magnetic watch for $7 and a 90-day trial for 25 cents. The "non-magnetic" watch was described as a "railroad trainman's watch, 17-jewel movement, 20-year guarantee, gold filled," hunting case or open face, and it was said that the regular price was $25. The details as to the advertisement and the objections were set forth fully in the issue of THE JEWELERS' CIRCULAR-WEEKLY, Sept. 30, 1908.

A. E. Bair, formerly of Clay, Ky., is now at Bessemer, Ala.

Prosperous Conditions Indicated by Reports of the Amsterdam Diamond Trade.

AMSTERDAM, Jan. 6.—Official reports show that the last year in the diamond trade of this city was highly prosperous. The full volume of the business is not indicated, however, in these reports because the industry in this city is intricately connected with that in other places, so it is impossible to ascertain what proportion of the rough material bought in London by Amsterdam manufacturers is really cut and polished here. Diamonds are imported free of duty in almost all European countries, so no statistics are kept as to the exportations from this city.

Exports to the United States, however, are easily traced and for the year 1909 the total value is 29,340,000 florins.

In a prior letter, attention was called to the fact that the workmen are sharing in the returning prosperity. This is further indicated by the fact that the pecuniary resources of the Dutch Union of Diamond Workmen has increased in the last year from 500,000 florins to 700,000 florins, the latter amount being in the treasury Dec. 1.

The dealers say that the holiday sales in Europe as well as in the United States have been of a most satisfactory character and the present strong demand is expected to continue. A number of large buyers are now in the city and more are coming in the near future.

Clean white silver cape and light brown goods are in constant demand. Although the London Syndicate is said to have sold out pretty much all of its stock, the buyers here are having much difficulty in getting stones in the sizes and qualities desired.

A large part of the output is sold as soon as it is ready for the market, and considerable quantities of stones are being cut to order. Only a part of the output of the local factories is, therefore, shown in the market and this is one of the reasons why buyers find it difficult to accumulate complete stocks.

Buyers here now represent: Goldberg Frères, Antwerp; Saul Kohn, Antwerp; E. Neubauer, Antwerp; L. Strauss, Paris; L. & M. Kahn & Co., New York; James P. Harper, New York, Bodenheimer & Jaskow, New York, and A. Haefner, Nuremberg.

Buyers are expected in the next week from: Mount & Woodhull, Wm. I. Rosenfeld and A. R. Katz & Leudan Co., all of New York.

Cohen Bros., who conduct clothing and jewelry stores at Meyersdale and Somerset, Pa., have been forced into involuntary bankruptcy by their creditors, who have secured the appointment of J. A. Berkey, Somerset, Pa., as receiver by the United States District Court at Pittsburg. The Somerset and Meyersdale stores were both closed Wednesday evening and the keys turned over to Attorney Berkey, who has since been in charge of the establishments. Much surprise was expressed here when it became known that foreign creditors of Cohen Bros. had taken steps to throw the affairs of the concern into the United States Court, and everywhere sympathy was expressed for the benefit of the firm.

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List of Creditors Filed by Lapp & Flershem, with Statement of Financial Condition, Leading to the Bankruptcy Proceedings.

CHICAGO, Jan 21—The voluntary petitions in bankruptcy filed by the members of the firm of Lapp & Flershem, both as a firm and as individuals, briefly mentioned in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, elicited nothing but universal sympathy from the members of the trade here. Both of the partners have been well and favorably known here for many years, and it is hoped on all sides that some amicable arrangement can be made with their creditors whereby a speedy settlement may be effected and the business be kept intact as a going concern.

The American Trust & Savings Bank has been appointed receiver under a bond of $10,000

To file a petition in bankruptcy was a hard step to take. The jobbers had $25,000 on deposit in bank, but rather than pay any one set of creditors they decided the only honorable course to pursue was to file their petition and let every creditor share alike. Their accounts receivable amounted to over $225,000, but the customers were slow in paying, and as their January payments fell due they took the only course open to them.

The following is a list of creditors and amounts as enumerated in the schedules:

Under $50—Day, Clark & Co., Kent & Woodland Wm. C. Greene & Co., T. A. Willson & Co., Dominick & Haff, American Optical Co., Adelphi Silver Co., W. W. Oliver Mfg. Co., Barden & Hull, Schiekerling Mfg. Co., L. Barnet & Co., Empire Art Metal Works, Standard Button Co., Klein Bros. Lapidary Co., Henry Paulson & Co., Sercomb Co., Swartchild & Co., F. S. Bryden & Co., J. H. Brauer, Darche Mfg. Co., Dennison Mfg. Co., Despres, Bridges & Noel, Hardinge Bros, S. L. & G. H. Rogers Co., F. B. Tinker, Krantz, Smith & Co., Chicago Jewelry Engraving Co., H. G. Lefort, Otto Young & Co., Wm. L. Gilbert Clock Co., Hammel, Riglander & Co., Palmer & Capron; Chas. A. Allen.

From $50 to $100—New Haven Clock Co., F. H. Cutler & Co., F. Richardson Co., Mauser Mfg. Co., Claflin & Co., Clark & Coombs Co., Wilcox & Wagner Co., Western Jewelry Case Co., O. W. Lambert & Co., Gorham Mfg. Co., Chicago Plush & Leather Co., Geo. H. Fuller & Son Co., S K. Huston, Wm. Miller Jewelry Co.

From $100 to $200—Ansonia Clock Co., Towle Mfg. Co., S. B. Champlin Co., A. Joralemon & Son, B. S. Freeman Co., Simons Bro. & Co., Wm. F. Nye, J. C. Haeker, John Holland Gold Pen Co., Wolfsheim & Sachs, Finberg Mfg. Co., W. J. Feeley Co., Langfeld Bros. & Co., National Optical Co. Western Clock Mfg. Co., Sanford & Bennet, Metallic Reproduction Co., Bristol Jewelry Co., Michigan Optical Co., Jessen & Rossberg, Chicago Case Mfg. Co., W. E. Hayward Co., E. F. Jaeger & Co., W. N. Fisher & Co., J. H. Peckham & Co., Buffalo Jewelry Case Co.

From $200 to $300—Adolphe Schwob, Fowler Bros., W. H. Bell & Co., A. H. Bliss & Co., Chicago Watch Tool Co., W. G. Lloyd & Co., Snow & Westcott, Star Watch Case Co., Barry & Co., Fontneau & Cook Co.

From $300 to $400—Dubois Watch Case Co., Louis Stern & Co., C. E. Hancock Co., Kaufman Bros. & Brady, Follmer, Clogg & Co., Landers, Frary & Clark, Byron L. Strasburger & Co., Ketcham & McDougall, C. A. Wilkinson & Co., Peckham Seamless Ring Co., Julius King Optical Co., Ostby & Barton.

From $400 to $500—Jules Racine & Co., Hipp Dubsky & Bro., F. T. Pearce & Co., I. G. Frothingham & Co., Wm. A. Rogers, Ltd., Heinrich, Herrmann & Weiss, Fox Mfg. Co., Zare White, Wm. Bens Co., Meriden Cutlery Co., S. Sternau & Co., Gustav Fox Co., C. E. Barrett & Co.

The largest creditors are—Seth Thomas Clock Co., $2,164; Waterbury Clock Co., $2,488; International Silver Co., $5,454; Simnock & Sherril, $3,835; Sussfield, Lorsch & Co., $4,164; W. & S. Blackinton, $1,757; J. W. Richardson & Co., $2,857; Wildprett & Saacke, $8,346; Wm. Smith & Co., $759; Irons & Russell, $2,080; H. A. Kirby, $3,048; C. C. Darling & Co., $2,976; Keystone Watch Case Co., $10,440; Joseph Fahys & Co., $5,144; Elgin National Watch Co., $5,052; Robbins & Appleton, $7,559; Crescent Watch Case Co., $5,488; New York Standard Watch Co., $1,672; Roy Watch Case Co., $1,424; Wadsworth Watch Case Co., $5,011; Dueber Watch Case Mfg. Co., $11,237; Hampden Watch Co., $30,964; Rockford Watch Co., $1,573; A. Wittnauer Co., $2,593; New England Watch Co., $925; Illinois Watch Case Co., $877; Hamilton Watch Co., $6,945; Solidarity Watch Case Co., $818; Daggett & Clap Co., $5,423; Potter & Buffington Co., $5,383; Hutchison & Huestis, $2,519; Plainville Stock Co., $1,389; R. F. Simmons Co., $10,947; Parks Bros. & Rogers, $2,437; R. Blackinton & Co., $2,058; Albert Berger & Co., $2,504; Thornton Bros., $1,681; S. O. Bigney & Co., $3,559; Chas. Keller & Co., $1,160; T. W. Adams & Co., $700; Bliss Bros. & Co., $880; Geo. L. Vose Mfg. Co., $901; Sturtevant & Whiting, $3,145; Maintien Bros. & Elliott, $2,233; Riley & French, $3,470; Sykes & Strandberg, $1,487; Reed & Barton, $3,375; C. R. Harris, $1,173; Enos Richardson & Co., $1,014; Stern Bros. & Co., $7,437; W. E. Richards & Co., $1,010; Leach & Miller Co., $2,230; E. G. Webster & Son, $1,921; Larter & Sons, $1,700; Arnold & Steere, $4,191; Erlich & Sinnock, $728; R. B. MacDonald & Co., $1,428; Manchester Mfg. Co., $1,632; Whiting & Davis Co., $4,204; E. A. Potter Co., $587; Scofield, Melcher & Scofield, $6,515; G. W. Parks Co., $803; C. A. Marsh & Co., $3,987; T. I. Smith & Co., $1,060; Emrich, King & Schorsch, $1,931; S. K. Merrill Co., $2,920; J. A. & S. W. Granberry, $3,476; F. & F. Felger, $1,880; Alvin Mfg. Co., $1,205; Watson & Newell Co., $1,460; Payton & Kelly, $1,420; Geo. L. Paine Co., $6,130; Bugbee & Niles Co., $2,526; Estate O. M. Draper, $2,261; Waite, Thresher Co., $4,152; Gibson, Krugler & Co., $581; Wolcott Mfg. Co., $1,967; Bates & Bacon, $5,050; D. F. Briggs & Co., $6,369; H. H. Curtis & Co., $987; A. Wallach & Co., $5,712; Quaker City Cut Glass Co., $942; E. Howard Watch Co., $1,034; A. L. Lindroth & Co., $2,095; R. H. Ingersoll & Bro., $533; Untermeyer-Robbins Co., $2,879; Whiting Mfg. Co., $12,482; Sulzberger Bros., $1,674; Albert Lorsch & Co., $1,579; Weidlich Bros. Mfg. Co., $606; Schmitz, Moore & Co., $3,322; Philadelphia Watch Case Co., $16,947; Mason, Howard & Co., $3,529; R. Wallace & Sons' Mfg. Co., $12,052; Kreis & Hubbard, $889; Geo. Kuehl & Co., $800; M. Newman, $5,237; J. Bernstein, $6,796; J. De Mariano & Co., $1,525; Ingomar Goldsmith & Co., $1,463; Hirsch & Hyman, $612; E. J. Koch & Co., $712; Nebenzahl & Munk, $12,695; Ludwig Nissen & Co., $3,119; Jacob Strauss & Son, $2,853; Veit, Hirsch & Co., $4,295; Chicago Art Metal Works, $518.

The recapitulation of the schedules show total liabilities of $442,296.

The assets are as follows: Cash on hand, $1,123; bills receivable, promissory notes and securities, $3,427; stock, $274,484; machinery and fixtures, $7,500; due on open accounts, $228,370; life insurance policies, $205,750; deposit in bank, $25,210; total, $748,536.

Of the $228,000 worth of accounts receivable $71,500 worth are scheduled as "in suspense."

The individual petition of Mr. Lapp shows no liabilities and $9,360 in real estate assets. The individual petition of Mr. Flershem shows liabilities of $16,430 and assets of $31,787, which includes a life insurance policy for $30,545.

The first meeting of the creditors was held at the wholesale establishment, 156 Wabash Ave., at 10 A. M., Monday.

At this it developed that the defunct firm's credit man estimated the value of the total good accounts receivable at $65,000.

An informal committee of creditors has been organized for the purpose of learning the condition of the firm's affairs, with a view of offering suggestions for the conservation of the estate. This committee, whose claims aggregate $73,000, consists of the following: Geo. Meehan, International Silver Co.; A. Serewicz, Dueber-Hampden Co.; J. R. Perry, Elgin National Watch Co.; H. H. Hamilton, Whiting Mfg. Co.; Ed. Bentley, Stern Bros. & Co.

PROVIDENCE, R. I., Jan. 21.—Manufacturing jewelers in this city and the Attleboros are creditors for about $100,000 of Lapp & Flershem, Chicago, of whose failure word was received early in the week.

The latest reports received here show that the assets are $542,786.76, and liabilities $446,960.19. There are approximately 300 creditors, of whom more than 100 are in this city and the Attleboros.

Wm. A. Rosenthal, a retired watchmaker and jeweler, South St. Louis, Mo., died recently at his home, 15 Benton Pl. The deceased had been confined to his home by illness for about six weeks. Mr. Rosenthal was born in Germany and came to St. Louis when 12 years of age. He was one of the charter members of the St. Louis Turn Verein before the Civil War.

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Swindler Who Ordered Diamonds from Many Firms in New York, Chicago and Other Cities Arrested at Altoona, Pa.

Following an investigation which began in New York last Wednesday after the receipt of letters by over 50 of the prominent firms in the jewelry trade, which were at once looked upon with suspicion, came the arrest of "Adolph Davis" at Altoona, Pa., from which place he had been sending out letters to the jewelers asking for goods on memorandum. That an attempt was made to work the scheme on the jewelers in this and other cities by the same means has been established by reports received from other cities.

Prompt work by the Jewelers' Board of Trade in New York prevented local dealers from sending gems to the Pennsylvania city. The letters, which by last Wednesday afternoon had become the subject of conversation in the jewelry district, were delivered in an early mail on that day. The letter was written on two sheets of glazed paper, and at the top of the first sheet was an attractive cut showing a well stocked jewelry store. The trade name on the letter was "A. Davis," and the address was given as 1110 Eleventh Ave., Altoona, Pa. The letter was written under date of Jan. 18 and read as follows:

Dear Sir—Your name, and also of another house, was suggested to me by my watchmaker, who comes from your city, as a house that carries in stock the goods that I am at present in need of. As I have only been in business but a short time, having opened my store in November last, and not being rated as yet by the Jewelers Board of Trade, I inclose herewith sworn statement showing my financial standing, and would deem it a favor if you would let me have the following goods on memorandum. I want two diamonds for a pair of earrings, white, flawless, well matched in color and size, to weigh not less than one carat each, nor more than one and one-eighth each, and to cost not more than $175 a carat. My customer, a justice of the peace of this city, wants them as a gift for his wife on their 25th wedding anniversary, and is willing to pay spot cash for same, and although I have no such goods in stock, he does by reason of our Masonic relations give me the preference and will surely purchase them from me if I can produce the goods in time. I must have the goods here not later than Jan. 22, so please see that I get them in time, for otherwise they will be of no use to me and I will be obliged to return them, for I will positively not buy them.

If you cannot send the stones so that I receive them by the 22d, please do not send them at all, but kindly acknowledge this letter, so that I may show my customer that I have not ignored him, but simply could not get the goods. There is no place in this city where he can get the earrings, and if I don't make the sale my customer will travel to Pittsburg and purchase them there, as he is bound to have them on the 24th of this month.

If you do not carry this class of goods in stock or if you do not want to do business with a beginner kindly advise me by return mail and direct me to a house where I can get them. I have a nice looking store and well located. I have no rent to pay, and I have lived in this city all my life, and as I have many friends here I expect to do a good business. Unfortunately I cannot refer you to anyone of your city, as all my stock and fixtures were bought from a retiring jeweler of Johnstown, Pa., and for which I paid spot cash, having mortgaged my house for this purpose.

I expect to visit your city in February and likely will call on you, and I hope that our business relations may prove pleasant and profitable. Thanking you in advance for any favors that you may render me, and hoping to receive the above in time, I beg to remain,

Yours very truly, A. Davis.

P. S. As this is on memorandum I promise you on my word of honor that I shall remit cash or return the goods in the event they are not sold within three or four days without fail.

When the letters began to arrive the different jewelrs began to call up the Jewelers' Board of Trade and ask if the man had applied to have his name entered in the Board's rating book, as no such name appeared in the last book, published on Jan. 1. To all who inquired the reply was given that the Board did not know such a man and that they had started an investigation, and advised the jewelers to be careful about sending anything on memorandum until further advice had been received from Altoona.

Enclosed with the letters was what purported to be a sworn statement before a notary public. The statement is intended to convey that "Adolph Davis" had assets of $21,055 and liabilities of $3,500, and in the statement the man asserts that he owns two city lots in Altoona, besides his three-story building in which he has his store. The statement purports to be signed by a notary, Walter G. Gill, and was sealed with a notary stamp.

The Board acted quickly, and was not long in getting a reply from its lawyer in Altoona, which was as follows: "A. Davis not known here. Know of no Attorney Walter G. Gill; number given is vacant room." This message was sent out immediately upon its receipt to the members of the Board of Trade.

The flurry of excitement caused by the news sent out by the Board that the man was an imposter had hardly died away when it was learned that "A. Davis" had been arrested in Altoona, Pa., the charge against him being the use of the United States mails for fraudulent purposes.

From Altoona comes news that Davis came there and rented the store room at 1110 Eleventh Ave., owned by George M. Stewart.

The chief of police at Altoona was notified of Davis' alleged doings by Jeweler George Rudisill, Altoona, who had received an inquiry asking about Davis' standing from William Seckels, a diamond importer of 65 Nassau St., New York. Mr. Seckels enclosed in his letter to Jeweler Rudisill a letter and sworn statement like the one he had received from Davis. It was at first thought advisable by the Altoona authorities to send a decoy package, but just before doing so the police department, working under instructions from the Postoffice officials, went to the building which "Davis" claimed he owned and arrested him.

The man when searched at the police station admitted that "Davis" was not his right name. He emphatically declared that he would never tell what his real name is, or where he came from, as he said he had a young wife who, if she knew of the trouble, would kill herself.

"Davis" is locked up and a charge will be made against him accusing him of using the mails for fraudulent purposes.

Chicago, Jan. 21.—About 25 members of the jewelry trade here received letters this morning from "A. Davis," Altoona, Pa. The letterheads bore a view of the interior of a jewelry store and the contents, printed on heavy calendared paper, unusual for business purposes. Each firm's name was filled in on a typewriter, and the letters in all instances were similar to those received in New York.

Inasmuch as each letter asked for the same quantities of goods for one customer it bore all the earmarks of a fraud. W. F. Juergens telegraphed the Jewelers' Board of Trade of New York to warn their subscribers against sending any diamonds in response to the letters.

The Postoffice authorities here were notified of the attempted fraud, and on Friday morning General Stewart, head of the Secret Service Department in Chicago, received a message from the inspector in charge at Altoona that Adolph Davis had been arrested Thursday afternoon in that city, charged with fraudulent use of the mails.

Pittsburg, Pa., Jan. 22.—Adolph Davis, the man arrested at Altoona, Pa., for attempting to swindle jewelers throughout the country, was brought to Pittsburg last night by Deputy United States Marshal George A. Owens and lodged in the county jail. It looks as if Davis will have years to study over how he made a dismal failure of his scheme. The fact that he used poor stationery and is a poor judge of real estate values was the direct cause of his plan being doubted by those persons with whom he attempted to do business.

United States District Attorney John H. Jordan, of the western Pennsylvania district, told The Jewelers' Circular-Weekly correspondent that he will prepare an indictment against Davis, charging him with using the United States mails in a scheme to defraud. In the letter Davis sent out to the trade, inclosing a financial statement sworn to and acknowledged before a notary, he claimed to own the building that he occupied; that it was worth $14,000, and that there was a mortgage of only $3,500 against the property. Upon investigation it was discovered that the building which Davis claimed he owned is worth at least $50,000.

It was stated here by the Government officers that Davis did not succeed in securing any jewelry; that several packages which had been started were taken over by the Post Office Department and held, following an investigation of the man's claims.

Davis was arraigned yesterday for a hearing before Commissioner Stone, of Altoona, who bound him over for trial in the United States Court at Pittsburg in the sum of $2,500 bail. He was unable to give bond, and Marshal Owens brought the man to Pittsburg and lodged him in the Allegheny County jail. In the meantime Davis' record is being inquired into, since his capture is regarded as an important one.

The Government officers here declare that the quality of the stationery which Davis used, together with the manner in which he worded his letters, caused many persons who received them to grow suspicious and the post office officials were communicated with.

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1 Maiden Lane

4th Floor

I AM in the market for anything in antique or old style silver and jewelry, such as seed pearls, onyx, coral, amethyst, or old mine diamonds of any description.

Send me your goods with your lowest spot cash prices.
I will pay express charges on jewelry both ways.

References, either Mercantile Agency or the Commercial Trust & Savings Bank of Memphis, Tenn.

JULIUS GOODMAN, 70 South Main Street, Memphis, Tenn.

The Career of the Late Charles J. Dodgshun.

CHICAGO, Jan. 21.—The funeral of Charles J. Dodgshun, Chicago manager for the Waterbury Clock Co., who died at his home, 4411 Berkeley ave., on Sunday, Jan. 16, of pneumonia after a very short illness, as reported last week, was held Tuesday of last week at 1 P. M. at Oakwood Chapel, the interment being at Oakwood Cemetery.

Charles J. Dodgshun was born in Hamburg, Germany, Jan. 31, 1848, of English parents, who took him to England when he was eight years of age and educated him there. He came to America when 16 years



THE LATE CHARLES J. DODGSHUN.

of age and entered a New York importing house, receiving a commercial education there that enabled him to fill his subsequent position with the Waterbury Clock Co. so satisfactorily.

He first went with the New York office of this corporation 35 years ago and in 1891 was made their western manager. His record with the company he represented was an unbroken one of absolute fidelity to their interests.

In manner Mr. Dodgshun was quiet and unassuming. He was absolutely just in all things and bore a reputation second to none in the field of his endeavors.

The deceased is survived by a widow, a son and a daughter.

A meeting of the executive committee of the Chicago Jewelers' Association was called and an engrossed set of resolutions deploring the death of Mr. Dodgshun, both as a member and an ex-president of the association, was ordered to be drawn up and presented to the bereaved widow.

Death of Arthur G. Stone.

MONTPELIER, Vt., Jan. 19.—Arthur G. Stone, one of Montpelier's most prominent merchants and well known in the jewelry trade, passed away Saturday morning last and the funeral services were held from his late home yesterday afternoon. Rev. S. F. Blomfield, pastor of the Bethany Church, officiated.

Mr. Stone's death was most unexpected, despite the fact that he had been in ill-health for the past few months. He had been able to be at the store until a few weeks ago, and until last week, though confined to his home, was resting comfortably and was considered to be on the road to recovery.

Deceased was a native of New Hampshire and was born in the town of Claremont 59 years ago last June. He came to Montpelier in 1868 and obtained employment in the jewelry store of Stephen Freeman, at the corner of State and Main Sts. Here Mr. Stone learned his trade and mastered the details of the business, and upon Mr. Freeman's death he purchased the store, which he later moved to the Opera House Block, and still later to the site on State St., which it still occupies. By his diligence and industry he built up a good business and his progressiveness and integrity soon earned for him a place among the most respected merchants of the town.

Mr. Stone was married Dec. 16, 1880, to Miss Elizabeth A. Dewey, of this city, and she and one daughter survive him.

At the funeral services yesterday there was a large attendance, including a large delegation from the Elks Lodge and from the mercantile interests of the city. During the funeral hours the business houses of this city closed as a mark of respect to the deceased.

The body was placed in the receiving vault at Green Mount Cemetery.

Creditors File Bankruptcy Petition Against William A. Thompson After He Makes an Assignment.

BOSTON, Mass., Jan 22.—William A. Thompson, designer and manufacturer of settings and dealer in diamond and precious stone jewelry, on the sixth floor of the Jewelers' building, has been put into involuntary bankruptcy by three of his creditors.

Prior to the filing of this petition Mr. Thompson made an assignment to Abraham S. Hirschberg, who is in the same line of business in the Jewelers' building, and Ira C. Nye, who has been for a number of years in Mr. Thompson's employ.

The bankruptcy petition was undoubtedly precipitated by the assignment, and such action was taken, it is explained, for the purpose of conserving the interests of creditors in case the assignment proceedings do not meet with the assent and co-operation of the necessary number.

A meeting of the creditors will be called shortly and the assignees express the belief that terms of settlement can be arranged "which will be alike satisfactory to the creditors and to the debtors, and which will result in Mr. Thompson's being enabled to continue his business so that all will benefit."

The bankruptcy proceedings are initiated by two creditors whose accounts are for money borrowed, and a third who is a member of the trade, George Smith, of the Paddock building. Mr. Hirschberg was engaged to-day with Mr. Nye in making an inventory of the stock and fixtures in Mr. Thompson's establishment. The liabilities will be about $50,000, it is understood, while the assets may not exceed 10 per cent. of that amount.

Death of Edward Elvyn.

CHICAGO, Jan. 24.—Edward Elvyn, advertising manager and head of the correspondence department of the Goldsmith Bros.' Smelting & Refining Co., passed away at the Vendome Hotel, Thursday, aged 54, after a very short illness. Mr. Elvyn's death came as a great shock to his relatives and friends here. He had been actively engaged in his work at his office only a few days before he was taken ill and his death is difficult to realize among those who knew him and who loved him.

Edward Elvyn, who was a brother-in-law



THE LATE ED. ELVYN.

of Moses and Simon Goldsmith, was formerly in the wholesale business in Sherman, Tex., and also in this city. His family consisted of his wife and his daughter, Miss Myrtle Elvyn. The latter early in life developed remarkable talent as a musician and Mr. Elvyn took her to Europe, accompanied by his wife, to complete her musical education there.

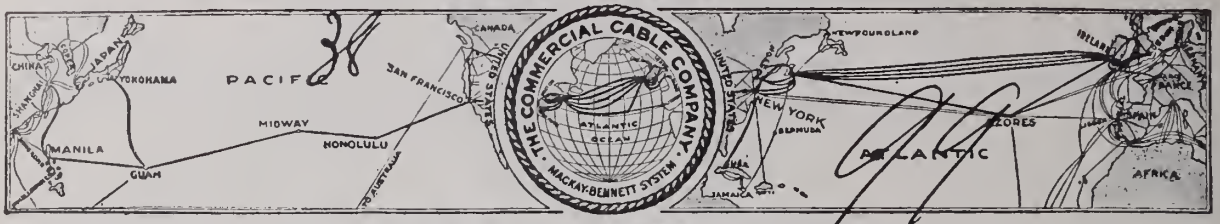
After a residence abroad of over seven years the family returned to America, and Mr. and Mrs. Elvyn had the gratification of knowing that their daughter had become one of the most famous pianistes in the United States.

Mr. Elvyn's wife and daughter were on a tour of the country, the latter filling many important professional engagements, when the sad news of the husband and father's fatal illness reached them and to him was denied the solace of their presence at his deathbed. They arrived too late to soothe his dying moments.

Mr. Elvyn was a gentleman of very interesting personality. With an affliction of the throat from which he suffered for years and always enduring pain that would have made many another man unfit for duty, he was always pleasant and good-natured and endeared himself to all his business and office associates by his even, good temper, and his kindly ways.

Form CC 2674

CABLEGRAM



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FROM Paris TO Hellerite NY

Icepyswaf synchesaph

No inquiry respecting this Message can be attended to without the production of this paper. Repetitions of doubtful words should be obtained through the Company's offices, and not by applying directly to the sender

Facsimile of Cablegram received by us Monday, January 17th, from our Laboratories in Paris

Text: "L. Heller & Son, N. Y.. Congratulations. Discovered the Genuine Synthetic Sapphire."

THIS MESSAGE

substantiated by the following press dispatch:

The World (N Y.) Tuesday, January 18, 1910

Artificial Sapphires Made by Paris Scientist.

PARIS, Jan. 17.—It was announced at a meeting of the Academy of Sciences to-night that M. Verneul had succeeded in making artificial sapphires by melting aluminum with oxide of iron and titanium.

is the first to bring the highly significant news of the latest triumph of science, announcing at last the discovery of the long-sought-for object of scientific experimentation the successful synthesis of the Real Precious Sapphire—the New Hope Sapphire, a sapphire that is NOT MERELY THE NEAREST APPROACH to nature's gem, but that is its EXACT COUNTERPART, its very double. A precious gem, scientifically made, but truly genuine, differing in no respect save origin from its natural prototype.

In making this announcement, we heartily congratulate on this successful discovery, M. Verneuil, the world-celebrated scientist, whose inestimable services in the capacity of Chemist-in-Chief at our laboratories it has been our good fortune to enjoy.

We are advised that a shipment of the first specimens of the NEW HOPE SAPPHIRE will be made shortly.

L. Heller & Son

68 Nassau Street NEW YORK

PARIS PROVIDENCE IDAR

Annual Meeting and Election of Officers Held by the Manufacturing Jewelers' Board of Trade, Providence.

PROVIDENCE, R. I., Jan. 22.—Fred D. Carr, secretary of the Ostby & Barton Co., of this city, is the new president of the Manufacturing Jewelers' Board of Trade. Robert E. Budlong, who had held that office for several years, positively declined this afternoon to accept a re-election on account of increasing business engagements.

An unusually largely attended annual meeting of the members of the association was held at the rooms, 42 Weybosset St., at which Mr. Budlong presided. In the absence of Marcus W. Morton, the secretary, who has been confined to his house for nearly a fortnight by illness, Manager Horace M. Peck acted as secretary of the meeting.

Mr. Peck presented the annual report of the secretary's office, which was listened to with marked attention and interest. It gave a concise and comprehensive resumé of the work of the office the past year, and disclosed the large growth that the board had enjoyed during the year. A brief summary of the report follows:

Reports—Inquiries received, 9,250; reports answered on day of receipt, 5,533; reports written, 5,637; reports issued, 58,666; trade reports taken, 1,833; statements requested, 3,109.

Collections—Number of failure claims received, 1,502; number of collections received, 1,773; total, 3,275.

Amount of claims, failure docket, $408,839; amount of claims, collection docket, $171,962; total, $580,801.

Number of failures handled, 192.

Membership—Number of members, last report, 201; number admitted during the year, 64; resigned, 10; out of business, 2; dropped, 3; present membership, 250.

The report of the trustees of the special fund was read and accepted. It showed that the reserve of the association was in a satisfactory and substantial condition.

The report of the committee on nomination of directors was read and the following were unanimously elected: Robert E. Budlong, of S. K. Merrill Co.; William P. Chapin, of the Chapin & Hollister Co.; Everett L. Spencer, of the E. L. Spencer Co.; Edward B. Hough, of the Wight & Hough Co.; Alfred K. Potter, of the E. A. Potter Co.; Le Favour H. Bosworth, of the Potter & Buffinton Co.; George H. Holmes, of the George H. Holmes Co.; Fred D. Carr, of the Ostby & Barton Co.; Harry Wolcott, of the Wolcott Mfg. Co.; William T. Chase, of the C. H. Cooke Co.; Charles A. Russell, of the Irons & Russell Co., and Horace W. Steere, of Arnold & Steere, all of Providence.

Herbert C. Bliss, of the Bliss Bros. Co.; Clellan J. McClatchey, of the Horton, Angell Co.; Harold E. Sweet, of the R. F. Simmons Co.; Edward L. Gowen, of the Standard Button Co., and Maurice J. Baer, of the Attleboro Mfg. Co., all of Attleboro, Mass.

George A. Whiting, of Staurtevant & Whiting; G. Herbert French, of the W. & S. Blackinton Co.; Ira Barrows, of the H. F. Barrows Co., all of North Attleboro.

Woodbury Melcher, of Scofield, Melcher & Scofield, Plainville, Mass.; Fred E. Sturdy, of J. F. Sturdy's Sons Co., Attleboro Falls, Mass.; John W. Pickering, of the Pickering, Metcalf Co., Leominster, Mass.; Henry Untermeyer, of Charles Keller & Co., New York.

Trustees of Special Fund—Dutee Wilcox, of D. Wilcox & Co.; William P. Chapin, of the Chapin & Hollister Co., and William H. Waite, of the Waite-Thresher Co., all of Providence.

Prior to the meeting of the association the old board of directors held its last meeting, at which nine new members were admitted. Immediately following the adjournment of the association's meeting the new board of directors held a meeting and organized with Fred D. Carr as president. Robert E. Budlong announced that he was not a candidate for re-election, as his business engagements had increased greatly, and he is obliged to be absent from the city much of the time on account of them. He spoke on the excellent progress that has been made by the association the past year. He said that he felt pride in the record that the association has made. Under the new policy that was adopted soon after he assumed the presidency the board has grown from an association with a membership of barely over 100 to 250 at the present time, with several applying for membership.

The other officers were elected as follows: First vice-president, Charles A. Russell, Providence; second vice-president, Herbert C. Bliss, Attleboro; secretary and treasurer, Marcus W. Morton; manager, Horace M. Peck; executive committee, Fred D. Carr, Providence; Everett L. Spencer, Providence, and Alfred K. Potter, Providence; auditing committee, Clellan J. McClatchey, Attleboro, Le Favour H. Bosworth, Providence, and Edward B. Hough, Providence.

A rising vote of thanks was given to Robert E. Budlong for the able, impartial and faithful manner in which he had conducted the meetings of the association and directorate, and it was also voted that the gavel which he had used be suitably mounted and inscribed and presented to him.

Officers Elected by the Cincinnati Wholesale Jewelers' and Manufacturers' Association.

CINCINNATI, O., Jan. 22.—The Cincinnati Wholesale Jewelers and Manufacturers' Association held its annual election Jan. 20, the following officers being chosen:

President, S. Lindenberg, of Lindenberg, Strauss & Co.; vice-president, Charles A. Nolting, of the Oskamp, Nolting Co.; secretary, J. Charles Becker, of the Philadelphia Watch Case Co.; treasurer, Ed. H. Croninger.

The new executive board consists of Joseph Noterman, of Joseph Noterman & Co.; D. J. Gutmann, of L. Gutmann & Sons; A. J. Thoma, of the Thoma Bros. Co., and George J. Gruen, of the Gruen Watch Co.

Louis Fornes, 33 years of age, was recently taken into custody, accused of misappropriating $700 worth of diamonds belonging to the Joseph B. Schmeltz Co., 1231 Grand Ave., Kansas City, Mo., by whom he had been employed since last June. Fornes, it is alleged, presented the loot to a woman.

Executive Committee of the National Wholesale Jewelers Association Meets in Chicago Behind Closed Doors.

CHICAGO, Jan. 19.—The executive committee of the National Wholesale Jewelers Association met in this city (Monday and yesterday) Jan. 17 and 18, having two sessions each day. The meeting was held behind closed doors, no one but members being admitted.

The following "official" statement was given to the trade press for publication, none of the important matters discussed being mentioned:

"The executive committee of the National Wholesale Jewelers' Association met at the rooms of the Chicago Jewelers' Association in Chicago, Jan. 17. Among those present at the meeting were: President A. G. Schwab, Cincinnati; B. C. Allen, Claude Seymour and A. W. Sproehnle, Chicago; Louis Cohn, New York; Louis Sickles, Philadelphia; Edwin Massa, St. Louis; C. A. Kiger, Geo. H. Edwards, C. C. Hoefer and C. B. Norton, Kansas City; W. C. Noack, Detroit; J. E. Reagan, Indianapolis; Philip Present, Rochester; Jos. Noterman, Eli Gutman and S. Lindenburg, Cincinnati; Edward V. Saunders, San Francisco; T. B. King and Edward Lehman, Denver. A number of applications for membership were passed on favorably. Communications from a number of jobbers, manufacturers and retailers were read and received consideration.

"The committee, which attended the annual meeting of the American National Retail Jewelers Association at Omaha, told of the cordial feeling manifested at that meeting and of the evident desire of the retailers to cooperate with the wholesalers' association. President Archibald, of the American National Retail Jewelers' Association, called on the committee and assured it of his desire and that of the members of his organization at any time to take up any question of mutual interest with the jobbers through the respective associations. He also extended an invitation to the association to have a committee representing the jobbers present at the annual convention of the retail association to be held in Detroit in July. The committee was unanimously of the opinion that the jobbers' association should cooperate with the retail association in correcting trade abuses.

"The Chicago members of the committee entertained their fellow members from other points at luncheon at the Chicago Athletic Club in a handsome manner, and all of the members were also guests at the annual banquet of the Chicago Jewelers' Association at the Auditorium Annex, Jan. 18."

The jewelry and clothing store of A. W. Lewinstein, Midland, Mich., has been considerably damaged by fire.

Charged with threatening Samuel Landau, a retail jeweler of 56 S. Main St., Wilkes-Barre, Pa., John Colker was arrested, recently, and given a hearing. He was fined $10 and costs and held in $1,000 bail for good behavior. Colker was only recently released from jail, where he was held as a witness in the case of Edward Griffin, charged with burglary.

NINTH ANNUAL BANQUET

TWENTY-FOUR 24 KARAT CLUB

At the Hotel Astor — **New York, Jan. 20, 1910**

THERE have been great dinners in the jewelry trade in the past, and no doubt there will be equally great banquets in the future, but it is hard to conceive of an occasion of this kind that can be as perfect in every arrangement and more enjoyable to those who attended than the ninth annual dinner of the Jewelers' 24-Karat Club of New York, which was held Thursday evening in the grand ball room of the Hotel Astor. That it broke all records established by the club, not only in attendance and the standard of post-prandial exercises, but also in the general spirit of good fellowship prevailing, will readily be acknowledged by all who participated. But to say this conveys no adequate idea of the success achieved by the committees in charge except to those who know how perfect and enjoyable have been occasions of this kind in the past. In a word, it may be termed the "banquet of banquets," as far as the jewelry trade is concerned.

Although the invitations called for assembling at 6.30 P. M., long before that time had arrived the members and their guests began to appear at the hotel, and soon the various reception rooms which surround the grand ball room where the banquet was served began to be crowded with familiar faces in the jewelry trade. The reception committee in charge of William T. Gough, as chairman, however, were early on hand to welcome all comers and to introduce the guests to one another. For half an hour or more the jewelers and their friends enjoyed the opportunity which banquets of this kind offer to meet one another outside of business hours, and in the exchange of greetings, the renewal of old acquaintanceships and general social intercourse the time passed rapidly until the summons to go into the dining room arrived.

Among the 552 members of the trade who assembled before the dinner were seen not only representatives of all the leading wholesale and manufacturing firms in every line in the jewelry industry in the east and leading retail jewelers from large cities in all sections, but also ex-jewelers, lawyers, judges and other professional men having business or social connection with the members of the craft. Unfortunately the number who attended the banquet was so great that the time between assembling and going into the hall was hardly sufficient for many of the guests to meet all the friends with whom they wished to speak. But this defect was in part made up by the social gathering which occurred after the programme of the evening had been completed and the banquet had ended, despite the fact that it was nearly midnight when the post-prandials ended, and it was with reluctance that many hundred who remained until the last minute finally went to their homes.

When the dinner committee, in charge of Charles F. Brinck as chairman, had seen that practically all the guests were present, the signal was given and the glass doors into the ball room were opened and the guests invited to find their seats. It is no wonder that most of them gasped with surprise at the sight which confronted them, for the ball room, which is one of the grandest places of its kind in the world, covering a floor area of 75,000 square feet (or nearly two acres), presented a sight to



DAVID KAISER, PRESIDENT.

which the pen can hardly do justice. This room, which is three stories high and square, is in reality an enormous golden green court surrounded by two galleries containing a double tier of boxes, 60 in number, between great corbelled pillars. The tiers with its balusters overrun by vines and flowers, with its decoration of trees and shrubbery and pictures of distant hills, showed in the beautiful golden light like a picture of fairyland, while the magnificent ceiling in bronze and gold covered it like a canopy.

At the south end of the ball room, in the first gallery, was a stage containing an orchestra and the artists who were to sing for the assembled jewelers, while in the corresponding gallery on the north side the famous Letter Carriers' Band of New York was installed. To the music of the band the jewelers quickly found their seats at the 12 long tables which the room contained, 11 of which were spread at right angles to the speakers' and guests' table, which was raised slightly from the floor.

With no confusion all found their places, and then the guests, officers and speakers of the evening marched, amid hearty applause, to their places on the arms of the members of the reception committee.

The toastmaster, President David Kaiser, was escorted by M. L. Bowden, Jr.; Postmaster E. M. Morgan by Charles L. Power; Col. John L. Shepherd by August Buecke; J. P. Archibald, president of the A. N. R. J. A., by E. R. Crippen; Steele F. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, by W. L. Washbourne; L. P. White, president of the Philadelphia Jewelers' Club, by Wm. T. Gough; A. K. Sloan by A. A. Kahn; Rev. Dr. Boynton by Robert B. Steele; Hon. Jeff Davis by John W. Sherwood; Hon. Norris Brown by Frank C. Beckwith; Hon. J. Purroy Mitchel by E. B. Lapham; Walter M. Chandler by P. H. Savory; Judge John Proctor Clarke by J. T. Montgomery; Col. Chas. H. Luscomb by G. T. Stebbins; Admiral Jos. B. Murdock by J. W. Alford; Hon. Henry Fletcher by A. L. Brown, and James S. Blake, president of the Boston Jewelers' Club, by Benj. F. Griscom.

President Kaiser began the proceedings by asking Dr. Boynton to invoke a blessing, which he did, and immediately thereafter the great organ of the room burst forth with the strains of "America," which was sung by the assembled guests standing.

Everybody then gave attention to the good things provided. The menu was as follows:

Hûitres de Cape Cod.
Sherry Amontillado.
Crème de Volaille, Princesse.
Olives. Celeri. Radis. Amandes. Salées.
Alose de Florida, à la Méxicaine.
Tomates farcies au Riz et Piments verts.
Haut Santernes, 1905.
Noisettes d'Agneau, à la Cendrillon.
Pommes de terre Dauphine.
Haricots Verts Française.
Vol au Vent de Ris de Veau à l'Allemande.
Champignons Frais.
Clicquot, Yellow Label, Dry.
Clicquot, Gold label Brut.
Sorbet au Curaçao.
Canards Mallard Rotis. Salade Kuroki.
Hominy Frit.
Glace de Fantasie
Petits Fours. Fruits Assortis.
Liqueurs. Café Noir. Apollinaris.
Cigars. Cigarettes.

During the dinner Tommy Burns, assisted by four handsome lady artists, led the singing of popular songs and all joined in the choruses. The magnificent pipe organ filled the big banquet hall and blended with the orchestra in pealing out the accompaniment.

When the clouds of cigar smoke began to ascend over the coffee cups President Kaiser arose and pounded vigorously for order. When a semblance of order had been established the president welcomed the assemblage. He said:

PRESIDENT KAISER'S ADDRESS.

Gentlemen—The Jewelers' 24 Karat Club extends to its honored guests, its members and their friends a most hearty welcome to this, its ninth annual banquet.

We have assembled in this beautiful hall under far different auspices than at any time during the past two years; the business depression that affected all trades during those strenuous times has disappeared, and once again our club, its members, and the trade that we represent, have come into "their own."

We look forward without trepidation to "24-karat times" for many years to come, and what "24-karat times" means is best illustrated by the hilarity and good fellowship that we see about us here this evening.

Our club represents the social side of the jewelry trade of our great city, and its annual banquets are conducive to the forming, renewing and cementing of business friendships, that are of inestimable value and benefit both to its members and the trade at large.

But, gentlemen, it is not my purpose to make a lengthy address. I am forcibly reminded of the story of a gentleman who, walking down a Virginia pike one day, heard loud cries emanating from a hut by the roadside.

Opening the door he saw a large colored gentleman busily engaged in beating a colored lady.

"Stop that!" he cried. "What do you mean by beating this woman?"

"Dat's all right, Boss. Dis yere woman is mah wife, and she done gone left the chicken coop open and the chickens is all got away."

"Well," said the gentleman, "what's the harm? They will all come home."

"*Come* home?" said the darkey, "not much; dem air chicken won't come home, dey'll all *go* home."

I don't want any of my chickens to "go home" as yet, so I will close before such a calamity occurs, and give our distinguished guests an opportunity to be heard.

I know of no better way to begin the proceedings of the evening than to ask you one and all to rise and drink a toast to the President of the United States,

"We loved our Teddy; but, Oh! you Bill."

President Kaiser then introduced Hon. John Purroy Mitchel, president of the Board of Aldermen. Mr. Mitchel expressed his pleasure at being present and at having the privilege of welcoming the guests of the evening to New York City. His toast was "The City." He said that he particularly wanted to meet so many who had made good in the diamond business. He then briefly described his experience as a lawyer in seeking satisfactory returns for a client from investment in a British Guiana diamond mine.

"That was no harder work than to get some useful result out of the Board of Aldermen." Speaking seriously, he said:

The Board of Aldermen is an ancient institution, and for that reason it deserves some respect, but for no other that I have been able to discover in its history in recent years. I have been connected with it only 20 days, but already I feel sorely tempted to go to Albany and ask the Legislature to wipe out of existence the entire body, including its president.

It used to be of some power, but all that has now been transferred to the Board of Estimate. The Board of Aldermen has become only a body where obstruction can be practiced and where men who were removed by the chief executive of the State can be sustained and ordered reinstated.

If people will realize that with that power goes also responsibility, they will presently find that the Board of Aldermen is now on trial, and if the next few months do not demonstrate that it can rise to a pledge of usefulness and respect I firmly believe its days will very soon be numbered.

Mr Mitchel concluded by briefly outlining some of the features of the municipal programme for the next four years, including a twofold budget to be adopted annually as a check upon wasteful expenditure of city funds; the appointment of a committee to confer with the Public Service Commission for subway construction; the standardization of supplies purchased, which, he said, would alone save from 25 to 40 per cent. annually. He said that the Mayor and the Fusion ticket elected with him were in accord in their desire to study the question of equalization of salaries for teachers, and would act together in this matter throughout their term.

President Kaiser, in introducing Hon. Norris Brown, United States Senator from Nebraska, said that nearly every man present is connected with the jewelry trade, and there are also some jewelers in the United States Senate at Washington. "Hon. Norris Brown is 'way up on 'plated ware,' and we are anxious to hear what he can tell the 24-Karat Club," said President Kaiser.

SENATOR BROWN'S ADDRESS.

Senator Brown, in beginning his remarks, humorously said that the only complaint against the banquet was that the "choir" should have had seats with the guests. He said that he was glad to meet 24-karat fellows, and, continuing in a humorous mood, said that his State was full of that kind of men. "They use autos to herd cattle in my State," said the Senator. He said he was glad to be seated near the acting Mayor, but that he was worried when he read that the real Mayor had been lost in a snow drift and shocked to see that all the town turned out to help find him except Tammany Hall.

"The committee for your dinner did the best it could," said the Senator. "They invited all the Senators, and they all had previous engagements except Jeff and I."

Speaking of the United States Senate, he said:

The United States Senate, of which I am temporarily an inmate, is composed of 92 Senators, 92 men who draw 92 salaries but the real United States Senate, when in session, is composed of one man, and he comes from Rhode Island. (Laughter.)

Continuing he said:

Senator Brown had as his topic "Plated Ware," and in a humorous way he discussed Congress, and particularly the Senate, in relation to "plated ware in legislation." He concluded with an earnest argument pending the income tax amendment, saying in part as follows:

But, seriously, all is not plated ware in Congress. Some good things come from that body. At the last session, in addition to passing a tariff law which was an improvement in some respects over the old law, it superseded, Congress passed a joint resolution proposing to amend the Constitution so our Government would have the power possessed by every other civilized nation on earth to tax the incomes of the country should the necessities of the nation require. That amendment is now before the several States for ratification. In my judgment no valid objection stands in the way of its adoption. My time is limited to-night and I shall not discuss it at any length, but I beg to warn you against one argument which has found voice recently in this State. I do not complain of the voice or the man behind the voice—for him I have the greatest respect—my quarrel is with the argument he offers.

I deem the New York argument dangerous because it is plausible and insidious; because it appeals to local State pride. But on analysis we find that argument to be plated ware of the grossest character. This is the argument: The Government should have the power to tax incomes, but the pending amendment conferring such power should be rejected, because it fails to exempt those incomes arising from investments in State and municipal bonds and would therefore impair the borrowing capacity of the State.

Let us examine this argument a moment. In the first place remember the amendment proposes no tax. The only purpose or function the amendment has is to confer on the Government the power to tax. Whether the power should ever be exercised is another question and depends on the needs of the country and the wishes of the people.

Now, mark you, the New York argument concedes the Government should have the power to tax incomes because the nation's life might depend on having that power in times of national emergency or peril. But, unless an exemption can be made for certain incomes, this power should not be conferred.

My friends, the virtue of the proposed amendment is that it contains no exemptions and makes no exceptions. Under the proposed amendment all incomes may, in the discretion of the Government, be treated alike and bear each its share of the burden should necessity or peril assail the nation. In the face of actual national necessity, if it confronted the nation to-night, you could not find a man in New York who would object to the law because it reached the holder of public bonds as well as other people. When the argument is applied to a real situation, such as the amendment is designed to meet, the argument falls.

The truth is the argument lacks conscience. It is purely a technical and intellectual creation. But observe the reason given for the exemption of incomes arising from State bonds is that to tax such incomes would be to impair the borrowing capacity of the State. How could such a result follow? The capacity of the State to borrow money depends on the wealth and resources of its people. It does not depend and has no dependable relation to the taxes the creditor of the State has to pay. The capacity of the individual to borrow money depends on his wealth and resources and not on the tax collected from the man he owes. The railroad can borrow money if its property is worth the loan without regard to whether the owner of the bond pays or escapes paying a tax on the bond.

But suppose for the sake of argument a tax on incomes arising from State bonds would impair the borrowing capacity by increasing the rate of interest, the State would have to pay. Will any man on reflection seriously argue that the amendment should be defeated for that reason? Let us apply this reason to a real situation. A national emergency requires an income tax. Without the tax the nation is to suffer. To save the nation someone in Congress proposes to tax all incomes from whatever source arising; what would you think if Nebraska voted "No" on that proposition and gave for her reason, that to tax all incomes might impair the borrowing capacity of the State?

You would know that such was not the real reason for Nebraska's vote. You would know the reason so given was a pretext, a bald and unpatriotic pretext to keep from paying a tax on any incomes at all. And when New York, if she does, rejects the amendment, the American people will know it is because she is opposed to conferring on the Government the power to tax any income and not because her people are afraid the borrowing capacity of this great State will be impaired. I refuse to believe that the great Empire State will disappoint her sister States which, in my judgment, are unanimous in their friendship for the amendment which may at some time be the only means at hand to help our country in distress.

"The next speaker needs no introduction," said Toastmaster Kaiser. "He has been with us before, and we hope he will be here again. He reformed 'young' Gus Sloan and made him a pillar in his church."

DR. BOYNTON'S REMARKS.

The Rev. Nehemiah Boynton, D.D., to whom the remarks referred, spoke at some

length. In his opening remarks Dr. Boynton humorously said that he was worried because Rabbi Wise had not arrived, as such a crowd needed two ministers. He said that when "Charlie" Brinck was on the deck of this Lusitania, as he figuratively styled the banquet, no tidal wave could do any harm. Referring to "Gus" Sloan, he laughingly said: "Mr. Sloan is always on the front seat where I can see him when the contribution is taken."

He next told Æsop's fable of "Jewels and Barley Corn," and, talking seriously, depicted the "barley corn" type of man as contrasted to the "jewels." The "barley corn man" is the one who goes under the policy of "Take care of yourself, John." He is the one who does everybody else in business deals; the man who is so mean he will beat a street car fare; who growls at his wife and children, and who orders a steak, eats half, and then, calling the waiter, sends it back, saying it is no good, and orders tripe. He is the most cantankerous son of Belial who ever entered a church, said the speaker. The doctor told a story of the man who found fault with the choir in a church and went to sleep during the sermon in spite of all his wife could do. When he died his wife, in looking about for a proper epitaph, hit upon "Asleep as usual" as the most appropriate.

The jewel theory, the 24-karat man believes, is good, right, true living. He has not the motto "Take care of yourself, John," but "Help the other fellow." "Men, quit the barley corn theory and live the jewel theory," said the divine, in closing.

President Kaiser interrupted the regular proceedings to introduce Col. John L. Shepherd, who, in his usual fluent style, gracefully presented Rev. Boynton with a fine Waltham watch. He said in part, speaking to Dr. Boynton: "The 24-Karat Club is desirous of showing their appreciation of your last address. It has lingered with us. By your address to-night you have placed us under renewed obligation, and for that we thank you again and again." He then presented the clergyman with a handsome Waltham watch.

Dr. Boynton, in responding to the remarks of Col. Shepherd, said that he thought that one of the things he would not be called upon to say was, "The usual offering will now be received." He then heartily thanked the club for its gift and aroused applause by saying that he believed a minister had a right to be among men.

President Kaiser read a telegram from John Temple Graves, editor of the New York *American*, who was detained in Washington, D. C. Mr. Graves expressed his regret at being unable to attend the banquet and extended best wishes for the club.

The next speaker was Walter M. Chandler. In his opening remarks he said he had asked the toastmaster to change his toast from "Our National Peril" to "What Others Think of Us." He told some humorous and pointed anecdotes, and then compared present conditions in this country with what they have been. He spoke of the development of schools, railways, American inventive genius and mercantile progress. He said that he did not want to find fault or strike a chord out of harmony with the evening's pleasure, but would present conditions in this country as foreigners see them, and not as his own estimate. He told of his life abroad, and how he learned what foreigners think of the United States.

He said in part:

Mr. Chandler's Address.

Our national passion for accumulated wealth, for colossal fortunes, threatens not only the purity and integrity of our national morals, it threatens as well the genius of our government and the very essence of our political civilization. If the system of government devised by the revolutionary fathers had any distinctive political trait, it was the principle of individualism; or the guarantee of liberty and opportunity to the natural individual citizen. Individualism, as opposed to collectivity, is the essential difference between the republic and the monarchy, between Saxon and Latin political concepts. And the greatest danger that threatens our political system to-day is the corporate or collective as opposed to the natural or individual idea.

At Albany, N. Y., a few years ago, Judge Brewer, of the United States Supreme Court, in an address to the graduating class of the Albany Law School, said that at the beginning of our national history there were only two persons, the citizen and the government; that to-day there were three distinct persons, the citizen, the corporation and the government. He warned not only the audience present but the coming generation of Americans against the intrusion into the body politic of this corporate stranger. He admitted, as every sensible man must, that the corporation must be permitted to exist, since not only our commercial but our intellectual and religious life as well demand this peculiar political agency; but he sounded an alarm against any encroachment upon the part of this legislative creature that had no standing at the birth of the Republic.

Individual as opposed to corporate privilege is the basis of all Democratic forms of government. The predicate upon which are laid the whole theory and argument of the Declaration of Independence and the provisions of our constitutions, State and Federal, is the inalienable and indestructible sovereignty of individual manhood and natural citizenship. When it is declared that "all men are created free and equal, and are endowed with certain inalienable rights," we are to understand natural men, with the sentiments, sympathies, aspirations, hopes and limitations of human nature.

Discussing European opinion of America and American life, Mr. Chandler said:

To express their scorn and contempt, European critics declare that Americans are strangers to the fine arts, and have no prestige of which to boast. They declare that Europeans are the keepers of the art treasures of the world; that theirs is the Louvre, the Dresden Gallery, the British Museum; that theirs is the Transfiguration, the Sistine Madonna, the Venus di Medici; that if a celebrated painting is found in America, it is quite certain that it was not painted by an American, but was simply purchased with the dollars of Mr. Rockefeller or Mr. Morgan.

Continuing along the same line, Mr. Chandler declared that a German University professor once delivered to him the following speech, in denouncing American mercenary life, and in extolling European greatness in the arts and sciences:

"Our achievements," said the German professor, "are the discovery of great natural truths and the beautiful creations of art. The sublimest declarations of philosophy from Plato to Bacon; the loftiest flights of poetic fancy from Homer to Milton, and the noblest bursts of impassioned eloquence from Demosthenes to William Pitt, have come from European and not from American brains. You can lay no claim to primacy in music; that belongs to Germany, the home of Wagner and Mendelssohn, of Handel and Beethoven. You can boast no superiority in literature; that belongs to England, the land of Bacon and Macaulay, of Shakespeare and Milton. Neither have you won dominion in the world of painting; for, through the sublime creations of Angelo and Raphael, the Italians are undisputed masters. You Americans are the Phœnicians of modern times—a nation of merchants, a republic of peddlers. Upon the altar of commercial greed you sacrifice the highest aims, and to the acquisition of wealth you prostitute the noblest purposes of life. To you, a silver dollar is more beautiful than an epic poem or a Grecian statue, and the amassing of a fortune is grander than the discovery of a planet."

President Kaiser next introduced Senator Jeff Davis, of Arkansas, as a man who had been singularly honored by his State. "The Dignity of Labor" was Senator Davis' theme, but the body of his address was more devoted to the crimes of capital.

Senator Davis' Speech.

Arkansas is one of the fairest States in our glorious Union. It has mountains so high that you can climb to their sun-kissed summits and touch the feet of democratic angels in heaven, or you can go down to the caverns beneath their feet and push ice down on the heads of Republican sinners in hell. Arkansas has more beautiful women than any other State in the Union. It also has more babies. I am father of 12 myself.

My friends, we've been to Greece and to Rome in the flights of oratory to-night, and we have traveled on the wings of the morning over cloud-kissed roads of poetry. Now is the time for us to get down to cases. I've said it in the Senate, and no Senator or no press has dared to dispute me, that 51 men in this city of yours own 35 per cent. of all the wealth in the land. Rockefeller owns more money than any other man in the world and he never got it honestly; no man could earn the money he had without grinding down the face of labor.

Labor does not receive its just reward in this country because of the legislation that is made in favor of the moneyed employing class in the halls of Congress, in the Legislatures of the various States. The press may scoff at my statements, as it always does, but I want to tell you right now that the proof of the puddin' is chewin' the bag.

"There are 4,051 men in this Government who control 87½ per cent. of the entire wealth," said the speaker. He said that these rich men obtained from Congress the right to coin money; they fathered a tax of 10 per cent. on small State banks to drive them out of business; procured the withdrawal of greenbacks from circulation, and the taxation, not for revenue but for themselves, of everything the laborer wears and eats.

President Kaiser, in introducing the next speaker, Rabbi Stephen S. Wise, said that on the wall of the Presbyterian Hospital in New York is a tablet dedicated to the poor. "We have a man here to-night who has dedicated his life to good work."

Rabbi Wise's Discourse.

Dr. Wise, in opening his remarks, humorously hit at Rev. Boynton, saying that his colleague had spoken before to the jewelers, and that they evidently felt he needed a timepiece. He brought forth a burst of applause by referring to Theodore Roosevelt as a man who can touch politics and keep his hands clean; "and his splendid successor, President Taft, is another such man," said the speaker. He also extolled Governor Hughes as another man of this type.

In part he said:

I rejoice to say that, if it be possible to refer to multiplied instances in our day of the disregard of the moral law in business, it is not less possible to refer from time to time to illustrations of the ethical spirit in business. One is reminded of the New York cotton goods manufacturer who, at the beginning of the Civil War, was told that if war with the south should break out it would mean the end of business for years along the lines of his own commodity. He quietly answered: "I am ready to lose every dollar I have in the world sooner than see the perpetuation of the damnable iniquity of human slavery."

It is possible to-night to allude to a more recent illustration of the way in which the ethical spirit is beginning in increasing measure to reform com-



SOME OF THE 552 MEMBERS AND GUESTS OF THE JEWELERS' 24-KARAT CLUB OF NEW YORK WHO ATTENDED THE NINTH ANNUAL BANQUET, HELD THURSDAY EVENING, IN THE BALL ROOM OF THE HOTEL ASTOR, NEW YORK.

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mercial relations; namely, the action of the largest chocolate dealers in England and America, who have taken the admirable position that they will not purchase any products of the plantations of the Portuguese islands off the west coast of Africa, because the men who do the work of the plantations have for the most part been forcibly torn away from their African homes and impressed into what is nominally contract labor, but actually slavery.

Honor in business requires a single moral standard. A man is not honorable in the conduct of his business just because he meets his obligations in a bank, or because his commercial paper is rated high. He is not a man of honor in business who does not deal with the men and women in his employ in the spirit of absolute justice—one ought to say, at least with justice. Woe unto the man who imagines that he is doing his whole duty as a man because he ranks high in commercial agencies, if that rating be pillared upon unjust and unbrotherly and inhuman treatment of the toilers.

Without entering to-night upon the question of trades-unionism in all its bearings, it is my duty to warn the men here gathered that the time is fast coming when the organization of the workers will be accepted, as it ought to be accepted, as an inevitable element of our industrial democracy. There may be, and there ought to be, modifications of the methods of organization which now obtain, but it is certain that the toilers of the nation shall insist, and justifiably insist upon the right to organize in furtherance of their own interests and in promotion of their own welfare.

Best of all, the spirit of business honor is being introduced more and more into national and international relations. Let us, as American citizens, rejoice that it was given to an American statesman to lay down the principle that honor must govern the attitude of one nation toward another. No finer service has been rendered in the past century to our nation than was that of John Hay, when he laid down the principle, in protest against the threatened dismemberment of China, that American diplomacy must be the golden rule diplomacy, in other words, that the 10 commandments were not annulled by national boundaries, that the Sermon on the Mount could not be repealed by any international agreement or disagreement.

Business honor must govern our relations with the weaker, as well as with the stronger nations of the earth. We want the flag up, but the American flag must never go up in order to wave over sins of plunder and extortion. If ever the American flag be raised by the hand of dishonor, it would become the part of the highest patriotism to lower the flag, for so to lower the flag is to lift it up, even as to raise it in the interest of commercial booty and territorial plunder is to lower it in the eyes of God and man.

The spirit of honor in business is due in no small part to the rise of what might be called the social conscience, the renewal of the social spirit which we have witnessed in our own days. This is only another way of saying that in our own time it has been given to us to see that men are becoming more and more clearly conscious of the reality of human fellowship, of the claims of human kinship, of the responsibilities and obligations of the most real and pervasive of all human ties, the bond of human brotherhood.

In closing, the speaker made an appeal for right living, and concluded with the saying: "Nothing counts but God and the good."

The toastmaster, in introducing Admiral Joseph B. Murdock, United States Navy, said that the club always loves a sailor, and none better than the late Admiral Joseph Coghlan, who was an honorary member of the club.

Admiral Murdock received a genuine ovation when he arose, and all present listened to his address in rapt attention.

Admiral Murdock's Address.

In opening his remarks Admiral Murdock said:

The questions affecting modern battleships will be better understood by a slight examination of the reasons for their existence. Naval warfare, extending as it does through 25 centuries of history, while showing wide variations in details, is underlaid throughout by certain uniform principles which are the same now as in the days of Themistocles, Van Tromp or Nelson. Napoleon's dictum that "Providence is on the side of the strongest battalions" covers the same ground as Nelson's "Numbers alone can annihilate."

The speaker continued by pointing out that in all ages naval war has been terminated only by victory afloat, which has been gained by the employment of ships of special fighting capacity. He then spoke of the use of small vessels, which have had their use as scouts, but said that the general rule had existed throughout the ages that other things being equal, naval victory is gained only by ships designed for fighting. An apparent exception to this was in the case of the British frigate *Serapis* and the converted merchantman *Bon Homme Richard*, but he said in this case the captain of the *Serapis* not only fought the ship but also John Paul Jones, its indomitable commander.

He said that all nations seeking to increase their naval power are building ships designed to fight at sea under all conditions, and that all manner of schemes have been suggested at times to carry on naval warfare without sea fighting ships, and each has had earnest advocates. "Commerce destroying has been one of the most promising, but in history this has never caused more than inconvenience to a belligerent." He pointed out that the injuries to the British commerce in our War of 1812 had no effect on the result of the war any more than had the destruction of our merchant marine in the Civil War on the termination of that struggle. Two heresies, said the speaker, somewhat similar in nature, were brought to the front in these wars and long befogged public opinion. In the War of 1812 the theory of defensive naval warfare by means of gunboat flotillas in different ports was strongly advocated by Jefferson. In the Civil War the system of harbor defense by monitors became firmly fixed in the public mind and lasted for a generation. He called attention to the fact that in the Spanish War demands were made on the Naval Department for ships to protect the harbors, but that the refusal of the Government to grant this request had made it possible to concentrate a fleet in the West Indies that soon solved the question of naval defense by leaving no enemy who could operate against our home ports. He spoke of the work done by the modern battleships in destroying the Spanish fleet at Santiago and the saving of money and life thus effected.

The Admiral then went into a discussion of the requirements of a modern battleship, the various types, the importance of speed, etc., and the efficiency of the "men behind the guns." He then discussed the moral influence of maintaining a fleet of battleships, asserting that battleships make for peace.

In closing he said:

Under this national policy it is safe for us to have battleships; safe and sane to say that they promote peace. The design of the great seal of the United States is an accurate heraldic exponent of our position. The eagle displayed to all the world, in the talons of one foot the olive branch of peace through arbitration, in those of the other the arrows of available force if peace must fail. In the old colonial days, the wise Governor of Massachusetts, who received a rattlesnake skin wrapped around a sheaf of arrows sent him in defiance by an Indian chief, returned it filled with powder and shot. Peace was preserved. We may safely paraphrase the old motto of Cromwell's Ironsides, "Trust in arbitration, but keep your powder dry."

The last speaker of the evening was Steele Roberts, president of the Jewelers' 24-Karat Club of Pittsburg. He extended the greetings of the Pittsburg club, characterizing it as an offspring of the Jewelers' 24-Karat Club of New York, and said they were trying to follow in the footsteps of the parent organization. He said that he had been sent by his co-jewelers in the west to see how the New York jewelers spend their (the westerners') money, and was satisfied with what he saw. He paid a tribute to the Newark jewelers, and jested about the fine style in which the New York jewelers live and travel on money gained from the fruits of the western jewelers' toil. Speaking seriously, he said: "The jewelers' calling is the aristocracy of all trades and professions—a time-honored occupation respected and revered by all conditions of men. It is the peer of merchandising and requires of its followers an intelligent and refined personality, an artistic and scientific development and an honesty of purpose.

Just before the banquet closed President Kaiser read a telegram from William Bardell, United States consul at Rheims, and an old friend of the club, in which he extended felicitations to the club.

The Letter Carriers' Band then played the closing selection as the dinner broke up, at about 12 o'clock.

The Members and Their Guests.

Guests' Table.—James S. Blake, Esq., Hon. Henry Fletcher, Col. H. K. Bailey, U. S. A.; Admiral Jos. B. Murdock, U. S. N.; Col. Charles H. Luscomb, Hon. John Proctor Clarke, Walter M. Chandler, Esq., Hon. John Purroy Mitchel, Hon. Norris Brown, U. S. Senator; David Kaiser, Esq., President; Hon. Jeff. Davis, U. S. Senator; Rev. Stephen S. Wise, Rev. Nehemiah Boynton, D.D., Augustus K. Sloan, Esq., Louis P. White, Esq., Steele F. Roberts, Esq., J. P. Archibald, Esq., John L. Shepherd, Esq., Hon. Edward M. Morgan.

Table 2.—Julius Mamluck, George A. Allsopp, George A. Allsopp, Jr., William Bramley, William M. Kass, Geo. B. Kelley, Arthur Lorsch, H. Z. Oppenheimer, Alfred Krower, Jacob Goodfriend, A. Schwob, A. Schwob, guest; E. H. Pelletreau, John D. Dalzell, Clare Glander, Edward Starke, Chris. O. Hilpert, Charles T. Dougherty, Audley W. White, Frank C. Osmers, S. D. Rider, Hugo P. Keller, James D. Leys, Charles Kroll, George S. Semple, A. M. Clark, T. Edgar Willson, Adam Keller, S. Mamluck, A. J. Hedges, Jr., John H. Curran, C. B. Shepard, H. H. Collard, N. B. Barton, S. E. Bolles, A. W. Teele, Kirk Brown, H. R. Benedict, H. C. Pierson, John L. Warner, E. O. Belais, Sig. Cohn, E. V. Hutton, David Belais, James R. Palmer, Wm. Thornton, H. A. Kirby, Arno Dorst, J. M. Lissauer, Archibald Graham, Frederick Boger, W. S. Curdy.

Table 3.—Wm. I. Rosenfeld, Henry B. Zimmern, A. Sickles, M. D. Rothschild, Alex. C. Chase, L. M. Zell, T. Carrington, Arthur A. Kahn, Henry Green, Wm. A. Thompson, Harvey Huestis, Geo. W. Hutchison, Ira B. Hudson, W. T. Woodruff, C. H. Talcott, Hon. T. D. Bradstreet, Harry R. Simmons, James R. Gleason, A. J. Wingblade, William Levinson, A. L. Stearns, C. E. Roll, T. W. Dreyfus, Jonas Koch, Irving Smith, Irving H. Chase, Chas. H. Ingersoll, G. M. Van Deventer, Benj. F. Rees, J. Aul, Alfred G. Stein, Frank G. Moyer, J. M. Morrow, Z. H. Oppenheimer, Walter S. Hough, Wm. H. Tarlton, Edward B. Hough, F. A. Ballou, W. L. Safford, A. H. Gleason, J. P. Holland, S. E. Thomas, Jr., W. A. Armour, E. B. Lapham, Wm. S. Ginnel, Henry Ginnel, Chas. Chevalier, P. A. Chevalier, C. F. Sexton, H. W. Matalene, E. J. Campbell, H. A. Kidder, Robt. H. Ingersoll, Ballas Hess.

Table 4.—Chas. L. Powers, M. Van Wezel, J. W. Sills, Frank N. Nathan, T. A. Power, C. H. Davis, E. E. Bentley, E. H. Hufnagel, F. J. Striker, William Allison, W. D. Le Roy, Willard H. Wheeler, H. Healey, F. W. Thorne, Robt. B. Steele, Everett I. Rogers, E. A. Dorrance, I.

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Table 5.—William H. Kinna, W. H. Fowlie, W. C. X. Hull, Lucien D. Cole, George D. Lunt, Frank B. Berdine, A. T. Hubbard, Julius Siegbert, E. T. Holmes, Henry Œnisch, M. Gattle, G. W. Fairchild, Wm. Hanna, Alex I. Meyer, Sigmund Arnstein, Jos. Whitman, Albert Winsten, Josh. W. Mayer, John Van Dusen, Stephen B. Kent, E. G. Duvall, Capt. H. I. Hayden, W. H. Strawn, B. Karsch, D. H. Valentine, M. L. Bowden, F. A. Gudger, George D. Lunt, guest; C. G. Alford, J. Warren Alford, O. S. Clark, John W. Steele, James A. Goewey, E. M. Kaiser, Charles Hartdegen, John Kay, I. B. Ettinger, John Bain, Jr., William Reiman, Samuel Arnstein, A. Straus, Simon Arnstein, Fred C. Kopf, M. O. Kepler, J. C. Adler, Frederick Keim, Henry Greaves, M. L. Bowden, Jr., C. H. Imhoff, H. G. Friedman, George M. Hard.

Table 6.—Leo Wormser, A. Haustetter, E. B. Meyrowitz, Albert B. Wells, W. G. King, E. D. Meyrowitz, I. W. Cokefair, W. S. Stone, G. M. Geer, Hiram A. Bliss, J. Fred Thomas, John S. Holbrook, Marcell N. Smith, Richard D. Knight, C. W. Imslee, W. J. Bell, W. T. Carter, Jr., J. N. Carter, H. Peck, Fred Lapham, Geo. Henris, F. R. Horton, W. P. Gupin, F. W. Stanbrough, A. H. Dickinson, J. R. Greason, Jr., G. R. Howe, W. T. Gough, O. O. Stillman, F. G. Fayen, Jos. Garneau, Frank E. Davis Frank A. Piaget, B. W. King, A. Ulmann, Fred C. Lawton, Col. H. J. Gross, Edward J. Dingee, J. A. Caldwell, Edward Holbrook, Geo. L. Winsor, Wm. N. Le Cato, Irving A. Lewis, Le Roy F. Hovey, Jr., C. M. Hopping, J. T. Griffith, Jr., A. M. Haring, W. A. Streeter, H. L. Farrow, Richard Gough, Frank Feraille, C. E. Hastings, Clement Weaver.

Table 7.—Charles F. Brinck, Geo. R. Weber, Alfred W. Moyer, T. W. Dubbs, Francis W. Judge, Herman Conradi, Jacob Fromme, Harry Stanger, August Beucke, M. J. Straus, W. K. McNaught, G. Nutting, C. S. Wilson, F. R. Snow, J. T. Montgomery, Sam. F. Sipe, F. G. Raichle, John F. Schierloh, Lewis Roseman, Peter Weber, Chas. A. Haney, A. N. Van Deman, Elwood M. Williams, Jack Townsend, F. E. Chick, E. H. Hudson, Charles H. Conant, David C. Townsend, Charles M. Fogg, A. V. Huyler, George F. Brown, M. D. Mason, Bedford Allison, Jas. D. Brown, J. W. Riglander, Arthur Cobb, Charles Nobs, August Beucke, Jr., E. R. Crippen, Henry W. Patterson, F. E. Goode, Wm. H. Hurlburt, Frank W. Trewin, John M. Roberts, A. G. Lee, L. S. Wilson, Charles T. Schneider, A. Roseman, Wm. F. H. Koelsch, D. C. Towns, Ferd. Volkmar, Geo Schumann, O. H. Wolff, C. A. Bornemann.

Table 8.—Harry C. Larter, E. J. Berlet, W. C. Barry, E. V. Saunders, F. H. Larter, Jas. Kingman, B. E. Moore, J. B. Sandford, Albert Shire, Frank A. Robbins, G. A. Blindenhofer, Wm. J. Alpers, Ferdinand Hotz, Francis A. Keating, R. G. Monroe, Wm. R. Eisenhower, J. B. Crawford, George H. Webb, A. M. Church, C. F. Colomb, H. W. S. Pell, W. R. Phelps, H I. Bushe, George Winder, W. H. Thurber, E. J. Wittnauer, William Linker, George W. Read, C. S. Cook, Jr., H. M. Larter, M. L. Barnard, E. H. Eckfeldt, E. H. Ackley, James H. Kelley, Alpheus L. Brown, Fred W. Sim, J. Landon Obrig, Paul Muffat, Victor Dautremont, M. A. Harentz, W. H. Wright, John J. Fanning, L. Berger, W. A. Deakin, F. Brunner, V. E. Dession, Frank Reid, Charles H. Howe, A. N. Williams, Richard Merz, C. W. Wattles.

Table 9.—Charles R. Jung, C. A. Pitman, Robt. H. Klitz, O. M. Farrand, A. Patterson, W. J. Ward, E. J. Achilles, Leo. Stern, guest; Thomas F. Brogan, William S. Frink, H. Cockshaw, W. J. Durfey, E. Mery, M. G. Levy, H. W. Freudenheim, A. E. Beckstein, F. H. Hubbard, C. A. Holbrook, W. J. Lane, Robert H. Schley, Charles Berry, Benj. F. Griscom, Chas. S. Patton, Wm. H. Porter, Hayden H. Butts, D. M. Perry, George A. Jaeger, J. Lindemeyer, G. H. Squire, N. B. Eltinge, J. K. Paulding, Leopold Stern, J. E. Stern, D. Wilcox, Joe. Mayer, R. S. Chapin, Geo. R. Whitehead, John Howard, A. D. Kahn, L. Seeleman, Wm. V. Laurino, John R. Keim, E. C. Harned, R. C. Gowell, Hon. Elmer

A. Day, Hon. Matt Stratton, Hon Jas. M Reilly, O. G. Fessenden, James G. Cannon.

Table 10.—Samuel H Levy, A H Pray, George T. Stebbins, Joseph Liberman, Edward L. Pike, C. D. Graff, E. Glover, W L. Washbourne W. L. Cook, S. Kurtz Zook, Arthur C Macy, W H Grovermann, Frank Udall, Robt W Adams, W. W. Heroy, Fred L. Goddard, A. S. Knox, Prosper Clust, C. G. Malliet, J. Overton, John Hall, H. H O'Brien, D. H Pierson, Wm. A. Blythe, Frank C. Beckwith, Charles F. Miller, Henry F. Cook, Frank Kind, L. H. Nordlinger, Albert Linz, Albert L. Kahn, Ira Barrows, George H. Stevens, F. T. Cram, C. A. Dunn, L. W. Hraba, Joseph Cadwallader, H. D Stevens, Henry Bodenheimer, Herman Fromme, Geo. W. Lebolt, J. B. Webster, H. Abrahams, H. N. Eliasof, G. Meiners, Jr., M. R. Eliassof, George Biederhase, Edward E. Hardy, Frank S. Sherry, Thomas F. Putnam, R. E. Burdick, Charles D. Rood.

Table 11.—C. S. Crossman, George W Lomas, Wm. R. Gardiner, F. M Cook, R. H Woodrow, L. J. Brown, Frank A. Jaeger, Frank G. Walter, Hon. John J. Treacy, F. G. Mason, S. O. Bigney, Frank Mossberg, Charles E. Hancock, L. H. Carpenter, Wm. C. Penfold, George H. Ritch, F. R. Hollister, Wm. P. Chapin, Jr., Edwin Horton, J. D. Beacham, Wm. E. Strain, J. L. Bennett, S. H. Nordlinger, A. E. Eckert, R. Van Keuren, L. L. Lawton, Wm. H. Jones, Wm. B. Peek, Chas. R. Laying, H. J. Dunlap, P H. Stevens, H. R Conklin, A. E. Rogers, Adolph Walters, S M. Schoonmaker, Henry Heyman, W. F Stillger, J. H. Brouwer, A. P. Nahmens, Samuel Kramer, D. Bick, Wm. L. Sexton, G. Swift Trow, Geo. A. Briggs, Graham B. Moore, George A. Jochum, Henry Freund, Louis Freund, Irving Alsberg, Hans Brassler, Theo. M. Woodland, E. Cooper Stone.

Table 12.—Irving G. Day, Lester Russell, E. McElvery, H. E. Slater, F. H. La Pierre, Henry Blank, George H. Cahoone, Arthur Heinius, Waters B. Day, J. F. Finley, C. P. Young, C. L. Jacobsen, D. B. Pickering, Wm. L. Ward.

Echoes of the Banquet Hall.

Wm. L. Sexton met many of his old friends.

* * *

The sherbet was served in cups made of ice.

* * *

The gentleman from Scranton was again present.

* * *

The guest table was heaped high with dark red roses.

* * *

Poor old "Annie Rooney" got lost in the shuffle.

* * *

Irving Smith was kept busy shaking hands with many friends.

* * *

Percy Savory was among the most dignified of the committeemen.

* * *

W. H. Wright "circulated" and exchanged views with his many friends.

* * *

Edward Holbrook, of the Gorham Co., was greeted by many friends.

* * *

J. R. Gleason arrived late, but he made up for this by departing early.

* * *

Henry and Louis Freund were kept busy shaking hands all over the room.

* * *

M. Gattle evidently liked the photograph of he wouldn't have ordered six.

* * *

It is hoped "Lou" White took home some suggestions to the Philadelphia club.

* * *

E. Gubelin, a retail jeweler from Lucerne, Switzerland, was among the guests.

* * *

E. J. Wittnauer and V. E. Dession were among those who enjoyed themselves at table "8."

* * *

Ex-President Chas. L. Power was happy to be again down on the floor with the "boys."

* * *

Alfred Krower, Jacob Goodfriend and A. Schwob formed part of a merry party at table "2."

* * *

"Steve" Kent, M. L. Bowden, Jr., and Josh W. Mayer were among the merrymakers at table "5."

* * *

The Newark delegation at table "9" did their share toward keeping up the enjoyment of the evening.

John Temple Graves could not attend, but his telegram of greetings and apology was warmly received.

* * *

H. A. Kidder, who was a guest of John W. Sherwood, helped to make up a pleasant party at table "3."

* * *

The remarks of Admiral Murdock contained much valuable information relative to American battleships.

* * *

Fredk. H. Larter thoroughly enjoyed the speaking and attentively listened from the beginning to the end.

* * *

Postmaster Morgan was warmly greeted, as it was through his courtesy that the Letter Carriers' Band was obtained.

* * *

Hon. Matt. Stratton, fire commissioner of Newark, sat between Hon. Elmer A. Day and Hon. Jas. M. Reilly.

* * *

Senator "Jeff" Davis' announcement that he was the father of 12 brought forth much laughter and a good deal of applause.

* * *

The Philadelphia and Chicago jobbing trade were ably represented on opposite sides of table "4" by the Messrs. Manheimer and Messrs. Sickles.

* * *

Lancaster, Pa., was well represented, among her leading citizens present being Alfred W. Moyer, T. Wilson Dubbs and S. Kurtz Zook.

* * *

G. M. Van Deventer sat at the end of table "3," while on his left and right hand, respectively, were Chas. H. Ingersoll and Robt. H. Ingersoll.

* * *

The souvenirs of the occasion caused many remarks of approval. These were handsome folding bamboo canes mounted with sterling silver tops.

* * *

A telegram was received during the evening by President Kaiser from W. O. Harrison, secretary of the Pittsburg 24-Karat Club, sending greetings.

* * *

Col. S. O. Bigney had some trouble before he got his souvenir. However, the card was found in time and the Colonel departed with his cane.

* * *

Steele Roberts, president of the 24-Karat Club of Pittsburg, was the last speaker of the evening and was warmly welcomed by his many friends.

* * *

The singers were pelted with flowers by the enthusiastic jewelers, one of whom, it is reported, got so enthusiastic that he added an orange to the tributes.

* * *

Between the orchestra, the band, the organ and the singers there was hardly a moment until the speaking began when the air was not filled with music of some kind.

* * *

John W. Sherwood worked hard. The "sargeant-at-arms" work which he and Harry Larter did at the end of the room resulted in almost silence for the speakers.

* * *

The picture man had a big proposition on hand, and those who failed to get into the group should not hold anything against him. The picture proved very satisfactory.

* * *

Among the leading spirits in the Carter-Howe party at table "6" was George R. Howe, Wm. T. Gough, J. T. Griffith, Jr., and C. E. Hastings, who seemed at home with his old associates.

* * *

E. L. Holmes, president of the Holmes Electric Protection Co., whose name is known in practically every jewelry establishment in the country, was a guest of President Kaiser.

* * *

The Gorham party at table "6" was a large one and among others included President Edward Holbrook, John S. Holbrook, E. J. Dingee, Hiram A. Bliss, Fred C. Lawton and Wm. N. Le Cato.

* * *

Mayor Fletcher, from Providence, was not alone among the easterners. Among his fellow manufacturers who looked at him from the floor were George H. Cahoone and Charles E. Hancock.

* * *

John Purroy Mitchel, president of the Board of Aldermen, was warmly cheered before and after his speech. What he said not only interested the diners, but was the subject of considerable comment in the press the next morning.

* * *

As presiding officer David Kaiser did himself and his club credit. His speeches and introductory remarks were brief and to the point, and he carried out the programme with promptness and dispatch.

* * *

Rabbi Wise was a picturesque figure, and his beautiful voice as well as his eloquence charmed his audience. It is no wonder that he was not only applauded but cheered at the conclusion of his address.

* * *

John M. Roberts, of Pittsburg, like his brother, Steele Roberts, a speaker of the evening, was cordially greeted and kept busy hy those who wanted to introduce him to everybody he didn't know personally.

* * *

Albert Ulmann, former editor of the *Jewelers' Weekly*, derived a great deal of pleasure from meeting his friends in the trade. The cordial greetings he received showed him that he was in no way forgotten.

* * *

Wm. I. Rosenfeld, who presided at the end of table "3," spent some anxious moments until the arrival of Rabbi Wise, who was in his charge for the evening. Rabbi Wise, however, arrived to speak on time, and Mr. Rosenfeld wore a smile from that time on.

* * *

Probably one of the jolliest parties in the room was the Fahys party at table "10," at which Henry F. Cook presided. This included among others Charles D. Rood, of the Hamilton Watch Co.; Frank S. Beckwith, the new selling agent of the company, and Wm. A. Blythe, George Biederhase and others.

* * *

President Archibald, of the A. N. R. J. A., should be quite an expert on banquets by this time. He had come from Chicago only the day before, where he had attended a dinner of the Chicago Jewelers' Association, and had previously been at the dinner held at Detroit, Mich.

* * *

Dr. Boynton is an old friend of the club and is always a welcome guest. His aptness in response, however, was never better shown than after the watch was presented to him by Colonel Shepard. His old friend, "Gus" Sloan, who sat beside him, came in for the usual good-natured "rigging" at the doctor's hands.

* * *

Hans Brassler, Theo. M. Woodland and Wm. H. Jones were among the genial spirits of the Jones & Woodland party at table "11" that kept things moving. Other genial spirits at the same table were L. H. Carpenter, Wm. C. Penfold, F. R. Hollister, Wm. P. Chapin, Jr., and last, but not least, "Jack" Beacham, who surely was on his good behavior.

* * *

All guests had been supplied with a handsomely bound booklet containing the menu and choruses of the popular songs, and led by the singers in the gallery the diners shouted themelves hoarse in the choruses: "I've Got Rings on My Fingers," "I Remember You," "My Cousin Caruso," "My Pony Boy," "Yip-I-Addy-I-Ay," "Down in Jungle Town," "I Wish I Had a Girl," etc.

* * *

As usual "Charlie" Brinck was the "man of the hour" (or the evening); in other words he was "It" with all the rights, privileges and responsibilities thereunto belonging. However, if congratulations can pay up for hard work and labor in a good cause Charlie received his compensation, though he modestly tried to dodge the many "bouquets" thrown at him for the success of the dinner.

* * *

The committee in charge of the dinner and responsible for its success were the following: Dinner Committee—Chas. F. Brinck, chairman; Leo Wormser, Harry C. Larter, Chas. R. Jung and Wm. H. Kinna. Speakers Committee—John L. Shepherd, chairman, Chas. F. Brinck and Augustus K. Sloan. Reception Committee—William T. Gough, chairman; Albert L. Stearns, J. Warren Alford, J. T. Montgomery, Samuel H. Levy, E. B. Lapham, John W. Sherwood, Benj. F. Griscom, Wm. I. Rosenfeld, Percy H. Savory, Frank C. Beckwith, Edwin R. Crippen, Alpheus L. Brown, M. L. Bowden, Jr., A. K. Sloan, Geo. T. Stebbins, Aug. Beucke, W. L. Washbourne, Arthur A. Kahn, Robt. B. Steele and Stephen B. Kent.

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57 HATTON GARDEN, LONDON, ENGLAND

Jewelry, Clocks, Watches, Silverware and Kindred Lines Exported from New York.

WASHINGTON, D. C., Jan. 19.—The following were the exports of jewelry, silverware, optical goods, clocks, watches and kindred lines from the port of New York for the week just ended:

Basle: 1 case jewelry, $350.

Bocas del Toro: 8 cases enameled goods, $180.

Bombay: 300 cases clocks, $2,350.

Bremen: 1 case precious stones, $100; 1 case optical goods, $150; 1 case precious stones, $275; 3 cases watches, $1,483.

Buenos Aires: 38 cases clocks, $881.

Calcutta: 2 cases clocks, $121.

Cape Town: 13 cases plated ware, $1,658; 36 cases clocks, $126; 3 cases watches, $357; 8 cases scopes and views, $178.

Christiania: 29 cases clocks, $1,191.

Colon: 2 cases watches, $307.

Copenhagen: 10 cases clocks, $278.

Genoa: 1 case effects and jewelry, $500.

Guayaquil: 18 cases clocks, $462.

Hamburg: 4 cases optical goods, $539; 1 case jewelry, $500; 2 cases optical goods, $174.

Hamilton: 2 cases plated ware, $128.

Havana: 9 cases clocks, $326; 1 case optical goods, $109; 5 cases jewelry, $1,012.

Havre: 1 case jewelry, $275; 1 case silverware, $100; 2 cases optical goods, $243; 5 cases silverware, $14,500; 6 cases jewelry, $52,864.

Korechi: 68 cases clocks, $860.

Kingston: 24 cases optical goods, $295.

Limon: 11 cases clocks and watches, $202.

Liverpool: 2 cases plated ware, $665; 1 case silver stampings, $672; 51 cases clocks, $1,329; 1 case jewelry, $500; 5 cases silverware, $1,753; 1 case optical goods, $354.

Lody: 1 case thermometers, $142.

London: 13 cases watches, $1,909; 1 case thermometers, $170; 14 cases optical goods, $2,805; 1 case scopes and views, $285; 2 cases watches, $220; 16 cases clocks, $491; 19 cases optical goods, $6,637; 67 cases clocks, $2,086; 8 cases optical goods, $1,200.

Manzanillo: 1 case plated ware, $106.

Melbourne: 4 cases optical goods, $873; 5 cases plated ware, $184; 74 cases clocks, $1,825.

Naples: 6 cases jewelry and effects, $1,145.

Nassau: 2 cases plated ware, $255.

Puerto Cabello: 1 case plated ware, $104; 1 case optical goods, $110.

Rangoon: 47 cases clocks, $920; 30 cases clocks, $642.

Rio de Janeiro: 3 cases plated ware, $304; 37 cases clocks, $747; 8 cases optical goods, $811.

Rockhamton: 6 cases clocks, $131.

Rome: 1 case effects and jewelry, $150.

Rotterdam: 3,591 cases nickel plate, $60,400.

Sheffield: 6 cases jewelers' sweepings, $2,100.

St. Petersburg: 8 cases optical goods.

Tampico: 11 cases silverware, $2,343.

Wellington: 19 cases clocks, $350.

Failure of C. J. Belles, Fargo, N. Dak., Not Important.

FARGO, N. Dak., Jan. 19.—The bankruptcy of C. J. Belles, who conducts a jewelry store in this town, is not considered to be of much importance, as Mr. Belles has carried but little stock, and most of the concerns with whom he dealt sold him on a cash basis.

Belles has been in business here and in Wheatland since 1895. He had no capital and relied upon his repair trade, which was the principal end of his business.

Word was received recently to the effect that John P. Roerig, a jeweler and optician, who lived at Alpena, Mich., had committed suicide in the Globe Hotel, in that town, by taking cyanide of potash. Employes of the hotel discovered his lifeless body. A physician who had been called pronounced him dead. Mr. Roerig, who was 42 years old, was a German by birth and was well known as a watchmaker, which trade he had followed many years. He is survived by a widow and one son.

Manufacturing Jewelers of the Attleboros Join in Movement for the Amendment of the 56-Hour Law in Favor of 58 Hours.

ATTLEBORO, Mass., Jan. 24.—A vigorous protest against the new 56-hour law was made by the manufacturing jewelers of Attleboro, N. Attleboro, Norton and Mansfield at the Board of Trade rooms in this town, Saturday night.

The meeting, which was called for the purpose of voicing the jewelers' objections and considering steps to remedy conditions, was well attended. Col. Sidney O. Bigney, president of the Board of Trade, presided.

Mr. Bigney, in calling the meeting to order, explained briefly the object of the gathering. He went on record as being opposed to the 56-hour law and advocated the return of the old 58-hour law. He said that it was not only beneficial to the manufacturers, but also to the women and minor employes. It is our employes, said Mr. Bigney, who suffer most. They are entitled to an opportunity to earn a living, and if they can make up in busy times what is lost in dull periods they should have the opportunity.

Representative Holman explained that when the 56-hour bill was passed it was expected that the jewelry trade would be protected by the saving clause which exempted all industries that worked in seasons. The ruling of the attorney-general, however, was that only industries which work a period and then discharge all their help until the next working period can be classified as doing business in seasons. The farmer and the iceman do business in seasons.

Mr. Holman said that the last opportunity for filing new bills expired Saturday, and as it was impossible to wait until after this meeting, he had filed a bill which would be an entering wedge in the battle against the short hours. It provided that the 56-hour bill shall not be construed to apply to business where work is suspended at least two weeks in any one year.

D. S. Spaulding, Mansfield, favored working to do away with the 56-hour law altogether and substituting the old 58-hour provision. He said he had women in his employ to whom the additional two hours were necessary in order to earn a livelihood for a family. He thought that the working people ought to decide how long they desire to work.

C. O. Sweet spoke of the injustice that would be done to young men who are ambitious to get along. He said that many young men of 19 and 20 years are well able to work the additional hours, and it would be a benefit for them to do so. Mr. Sweet moved that it be the sense of this meeting that the 56-hour law should be repealed and a return to the 58-hour schedule be made.

William H. Bell, N. Attleboro, was of the opinion that the law would be a hardship to many young men and to women. He said that women would not average 40 hours a week for a year. They should have the privilege of working the extra hours in a busy season to make up for the dull periods.

Thomas Moore, of Moore Bros., said that his employes disliked the new schedule unless they can get the 58 hours' pay. He said that some of them had put this proposition up to him.

Edward Gowen explained that he had received a letter from the State Chief of Police, Mr. Whitney, to the effect that minors under the new law are those under 18 years.

W. H. Lyons, Mansfield, was heartily in sympathy with the movement to return to the old schedule. He was of the opinion that the working people, as well as the manufacturers, favored the 58-hour schedule.

Representative Holman urged the getting up of a large petition. He was particularly anxious, he said, to have the names of the working people, the women and the minors, as he thought it would have much weight with the labor committee.

Colonel Bigney spoke at length upon labor conditions. He said that if this 56-hour law is accepted without protest a bill will be introduced next year for a 54-hour law, and then would come a 52-hour and a 50-hour law. Now is the time, he declared, to check this movement.

J. Frank Mason was in favor of a petition being circulated among both the manufacturers and the employes, believing it would have considerable weight.

Selectman George A. Sweeney said that while he is not a manufacturer, he wished to suggest that the law was drafted for the greatest good for the greatest number. He believed that in the mills 50 hours a week is altogether too long, although he thought 58 hours may be not excessive in the jewelry shops.

The motion in favor of the 58-hour law was passed with enthusiasm. Representative Holman will take charge of the petitions.

United States Court Scores J. D. Phillips in Ordering Him to Restore $18,115 to His Bankruptcy Trustee.

Judge Hough in the United States District Court handed down a memorandum, Saturday, in which he confirmed the report of Referee in Bankruptcy Willis in the case of John D. Phillips, formerly a wholesale jeweler in New York, and against whom bankruptcy proceedings were instituted some time ago. The memorandum orders the bankrupt to turn over $18,115 to the trustee in bankruptcy. It is understood that an appeal will be taken to the higher court. The report of Referee Willis was submitted last December, as noted in the issue of Dec. 8.

The memorandum of Judge Hough recites that the proceeding presents in a very accurate form the most difficult variant of what are now generally known as "turnover" proceedings. After reviewing the case the memorandum says:

> The story of the moneys expended or permitted to be expended upon the sleigh-runner patent seems to me to belong to the same class as the robbery in a sleeping car (Urbach), losses at gambling houses, visits to the race course and unreported robberies upon the street, which stories have before now received the attention of the court and counsl in this jurisdiction. I am therefore compelled to the conclusion that some months before the filing of the petition the bankrupt deliberately obtained large quantities of goods on credit and thereafter deliberately endeavored to convert the same into cash without paying for them, to the end that he might keep as much cash as possible; and to the further conclusion that in the proceedings now on review, whatever errors have been committed by the referee are those of fact and are all in favor of the person proceeded against.

Again the finding continues as follows:

> So far as this court is concerned this proceeding is an appeal, and from the printed page alone I am compelled to the conclusion that Phillips by his own admission is a very dishonest person who has told a story by which story alone can he account for the goods traced into his possession, which is upon its face extremely improbable.

The report of the referee is confirmed and the order of restitution advised by the referee will be issued.

During the consideration of this motion Phillips' application for discharge had been continued. The order denying the same has now been signed.

J. I. Kearns, Barnesboro, Pa., Files a Voluntary Petition in Bankruptcy.

PITTSBURG, Pa., Jan. 22.—J. I. Kearns, Barnesboro, Pa., a few days ago, filed a voluntary petition in bankruptcy in the United States District Court at Pittsburg. He places his liabilities at $3,572.62, with assets of only $480.70, and claims exemption under the Bankruptcy Act of $310.90.

The principal creditors, as set forth in the schedule which he filed, are as follows: H. O. Hulbert & Son, $165; D. G. Plouse, $100; Volyer & Co., $1,230; Osborne Co., $47; Electric Suction Sweeper Co., $75; M. F. Walters, $830; Rodney Pierce Optical Co., $59; Henry Terheyden, $235; Rockford Watch Co., $51; Charles F. Down, $188; George F. Wildeman, $175; J. N. Rodkey, $150; Morris Rosenbloom & Co., $818; A. A. F. Kelly, $95.

The United States Marshal has taken charge of the man's store and the disposition of the case is now awaiting further court consideration.

Little is known about Kearns at Pittsburg. He began business April 1, 1897, at Curwensville, Pa., suceeding W. O. Smith, and in March, 1901, moved to Barnesboro.

Quick Ending of Strike Owing to a New Wage Scale in Providence, R. I.

PROVIDENCE, R. I., Jan. 19.—A new scale of wages was put into operation in the factory of the Metal Products Corporation, last Monday, and the following morning about 50 of the employes showed dissatisfaction by walking out. The strikers, all of whom were employed on the foot and hand presses, were mostly Italians, 12 of them being girls. The employes later returned to their work under the new schedules.

Superintendent Charles Bond, who took charge of the factory about three months ago, says that the new wage adjustment was put in operation because it was an absolute necessity. Under the former regimé, he claims, many were underpaid while others were overpaid.

"There was no uniformity about the prices," said Superintendent Bond in explaining the matter, "and consequently conditions existed that were fair neither to the company nor the employes. I therefore made out a new schedule of piece work. It was intended to put a stop to loafing and at the same time put a premium on good, honest effort."

Word has been received in New York that an involuntary petition in bankruptcy had been filed against the T. M. Roberts Co-operative Supply Co., Minneapolis, Minn.

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Thief Sandbags and Shoots Brooklyn, N. Y., Jeweler and Commits Suicide When Arrested.

A young man went into the retail jewelry store of Frederick Boettcher, 85 Myrtle Ave., Brooklyn, Thursday afternoon, sandbagged the proprietor and shot him in the head. After being pursued several blocks he killed himself by drinking carbolic acid.

The robbery occurred at about 4.45 P. M., at which time a poorly dressed man slipped into the jewelry store and waited at the counter until the proprietor got through talking to a friend. The jeweler recognized the man as one who, a week ago last Saturday, had paid a deposit on a diamond ring. He left his friend and invited the man into the workshop in the rear.

The jeweler was bending over his bench selecting the ring when the man struck him a blow on the head sending him to the floor. He jumped up quickly and grappled with his assailant and was following him to the street when the man turned and fired three shots; the fourth shot struck Boettcher a glancing blow behind the ear and lodged in his neck.

The fugitive, thinking that he had killed the jeweler, fled to the street, throwing away his revolver. The jeweler got as far as the door and sank down. At about that time his wife appeared and he told her to follow the man. This she did, screaming as she went, down Myrtle Ave. to Jay St. and into Tillary, where Policeman Peter Malahan, of the Adam St. precinct, caught the man as he was about to make his escape.

When taken to the State St. headquarters the prisoner seemed to be in a daze and was unable to give his pedigree. The police started to take him to a waiting room when he collapsed as if struck with a club and was dead before the ambulance could come from the Cumberland St. Hospital. The ambulance surgeon stated the prisoner had taken carbolic acid.

The dead man was five feet 10 inches tall and weighed about 150 pounds. He wore a dark gray overcoat, a gray suit, tan shoes, a narrow-brim soft hat, a turn-down standing collar and a black tie, with blue flannel shirt. In his pockets were found two sealed sample bottles of whisky, an enameled brooch pin, a cheap watch and some other articles.

A reporter of THE JEWELERS' CIRCULAR-WEEKLY called at the Myrtle Ave. store, but found it closed. On inquiry it was learned that Boettcher is in a Brooklyn hospital and that his recovery is assured.

The man who shot Mr. Bottscher was later identified as Vincent W. Van der Weyde, 30 years old, of 415 W. 115th St. He was in the real estate business and is believed to have been demented.

The stock of W. P. Hopwood, Lawrenceburg, Tenn., was considerably damaged by water during a recent fire at that place. The loss is covered by insurance.

Displayed in a show window in the store of A. Bergeda & Bro., Nashville, Tenn., is a silver trophy cup which is to be presented to the winner of the preparatory school basketball series. The cup was donated by the jewelry firm. The team making the highest score will be declared the winner.

Members of 14-Karat Club Attend Enjoyable Theater Party and Fourth Annual Banquet.

Thursday evening the older members of the New York jewelry trade banqueted in sumptuous style at the Jewelers' 24-Karat Club dinner, but it is doubtful if they got more solid enjoyment out of the affair than did the members and guests of the 14-Karat Club at their fourth annual gathering on Saturday night. The younger men attended "The Jolly Bachelors," at the Broadway Theater, and afterward dined at the Café Martin.

The 14-Karat Club is composed of young men, many of whom are sons and employes of the men belonging to the larger and older organization. The growth of the club in the last year was reflected by an increase in the number of members and better entertainment than was ever before attempted by the club.

At the theater the club occupied a section of seats in the body of the orchestra, and long before the show was over everybody in the house knew that the 14-Karat Club was out for a good time. Each member wore a large paper carrot, and it was not long before the club emblems were being worn by the actors. Whenever a player appeared wearing a golden carrot a burst of applause was the welcome received. Many clever references were made by the actors during the course of the evening to the 14-Karat Club, and each evoked its share of enthusiasm.

When the theater was over a large automobile buss marked "Special," augmented by taxicabs, conveyed the club members, its officers and guests down to the Café Martin, attracting considerable attention along Broadway and Fifth Ave. At the hotel the jolly young jewelers were directed to a special room on the third floor, where they found everything in readiness for their reception. The tables were so arranged that the officers of the club and the guest of the evening, David Kaiser, president of the Jewelers' 24-Karat Club, were seated facing the rest of the assemblage.

When each had found a place to meet his fancy the photograph man promptly rearranged things to harmonize with his artistic needs and said "Look happy."

During the dinner a trio of colored singers and players entertained the banqueters with popular airs, in the choruses of which all joined with a vim.

Small cups of coffee and big cigars notified President Loeb that it was time for him to take charge of affairs. He spoke as follows:

PRESIDENT LOEB'S ADDRESS.

Fellow Members and Guests of the 14-*Karat Club*

Gentlemen, It is indeed gratifying to note the large attendance and prevailing good humor displayed this evening. I assure you that the officers and the committee have done everything in their power to make this affair as agreeable and as pleasant as possible.

The 14-Karat Club, my friends, is (I will use the words of a well-known man on Maiden Lane), "a young institution." Its inception dates back to four years ago. Its prime object was and is to promote good fellowship, to instil a spirit of friendship into the hearts and minds of the younger generation of jewelers and to bring them into closer bonds of understanding and harmony. There is every reason to believe, therefore, that in time to come with the constant addition of new members combined with the laudable purposes of this club, it can, on its own merits, stand on the same high and worthy plane as does the 24-Karat Club. The 24-Karat Club, my friends, we take as our example, but even though the latter club may be older, more powerful, more seasoned than we are, I doubt that with all its seasoning if it has as much pepper, as much ginger, as has the 14-Karat Club. I do not say this in a spirit of levity, for you must all be aware that the 24-Karat Club's most illustrious member is present.

We have as guest of honor this evening, a gentleman who hardly needs my humble efforts of introduction. A man who, by his long, honorable and useful life and his exceptional abilities has made his name known not alone in social and business circles of his own set, but among men throughout the entire country. A man whom we might well emulate.

It was with some hesitation, some degree of fear, that we approached our guest, thinking that we might find a man all too conscious of his honors and dignity, but, much to our delight, we discovered a man who, even though older in years of experience than we are, wiser in counsel, was in heart as young as we and likely to be so for years to come. We were assured that he would be happy to be with the young men of the 14-Karat Club at their fourth annual banquet. Gentlemen, I take great pleasure in presenting to you David Kaiser, the honorable president of the 24-Karat Club.

Mr. Kaiser then arose and received a hearty welcome. The fact that he had consented to attend the banquet was highly appreciated by the club, and his reception prevented him speaking for some time. He wore a big carrot with the numerals "24" instead of "14."

MR. KAISER'S SPEECH.

Mr. President and Members of the 14-Karat Club:

At this moment I feel like one of those patent watch cases—14 karat all around the outside and well filled on the inside.

I certainly am very much indebted to your club for a most enjoyable evening; because, above all things do I enjoy being in the company of the rising generation, particularly of the jewelry trade. And, when you take into consideration the fact that this is my 44th year in the Maiden Lane district, it is certainly not surprising.

I very often hear the young men in speaking of the so-called "olden times" make the assertion that it was much easier 40 or 50 years ago to succeed in business than it is to-day. That is a fallacy; there are just as many and more opportunities to-day than there were then. Merit, diligence, honesty and sobriety will bring young men to the front just as quickly, and more so now, than they ever did.

There is an extract from the *Virginian* hanging in my office which, I think, thoroughly illustrates the point: "So conduct yourself each day that you can look any man in the eye and tell him to go to h——."

A young man who will live up to the precepts of this saying is bound to succeed. A literal translation of this means: Truthfulness, attention to one's duties; in fact everything that makes a man know and feel that he is doing right and fears no one.

But, gentlemen, the hour is growing late and I will not detain you any longer.

I am reminded of John G. Saxe's poem on sleep: "God bless the man who first invented sleep," so Sancho Panza said, and so say I, and bless him also that he did not keep the great invention to himself or try to monopolize it as the fellow might by putting on it a copyright.

But, blast the man, with curses loud and deep,



MEMBERS AND GUESTS OF THE 14-KARAT CLUB AT THEIR FOURTH ANNUAL BANQUET IN THE CAFÉ MARTIN, NEW YORK.

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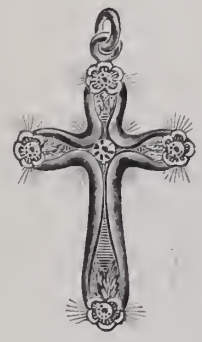
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what'er his name, or age, or station, who first invented and went around advising that artificial cut-off, early rising.

I thank you, Mr. President and members of the 14-Karat Club, for the privilege of having been your guest this evening, and I hope in the years to come that your quality will be such as to make you one and all absolutely pure 24-karat members of the jewelry trade.

President Loeb next called upon the first president of the 14-Karat Club, L. F. Hovey, Jr., to whom he gave the credit for its organization.

Mr. Hovey spoke briefly of the early history of the club, and then expressed his gratification at its growth and success. He said that he was unable to attend the last annual banquet, but had made up for it in the pleasure he had had during the evening.

William W. Anderson, Jr., the secretary of the club, and B. Jaffe, its treasurer, were the other speakers. The latter urged the members to work for the advancement of the club in securing new and desirable members. He said that the organization had at present a membership of 45, and hoped to see this number greatly increased during the year.

Frank Schaller and T. Singerman were called upon, and each responded by singing in pleasing style.

Just before the banquet ended David Kaiser told a number of true stories of earlier days in the trade, one of which had as its lesson honesty in business dealing as typified by a former prominent Maiden Lane man.

The banquet was attended by about 65 people.

Among those present were David Kaiser, James J. Loeb, S. Schweitzer, Wm. M. Anderson, B. Jaffe, I. Ira Foster, W. S. Honigbaum, J. Moller, M. Monnikendam, Walter Fera, Harry M. Adels, Norbert Cahn, Jas. J. L. Brown, Henry Ohlrogge, E. Kopp, C. T. Grille, Albert Williams, E. M. Cossa, Charles L. Andrews, L. F. Hovey, Jr., A. O. Schminback, C. E. Steimer, F. H. Rauch, S. Lauterbach, E. Shenkein, W. S. Riley, C. H. Miller, O. P. Osmers, Max Moser, F. W. Langhorst, Jr., Eugene Low, Charles N. Kayser, M. Levy, Herbert Kaiser, Chas. S. Feldsted, H. S. Osterwald, Howard Whyte, Paul E. Levi, Chas. F. Klitz, Frank Schaller, I. W. Neiworth, Morris Astor, Eugene H. Dalle, C. MacMahon, Fred M. Gottlieb, Edwin P. Loebl, H. I. Breidenbach, Leo Dreyfuss, Dave Woronock, Louis Arsenstein, George W. Korper, R. Jean Gray, J. J. Schwarz, H. E. Hartmeier.

Creditors Ask Court to Declare William Oppenheim a Bankrupt.

DENVER, Colo., Jan. 22.—An involuntary petition in bankruptcy has been filed in the United States Court against Wm. Oppenheim, a retail jeweler with a store at 1213 15th St. The usual allegations are made, but no authentic statement of the assets and liabilities can yet be obtained.

Mr. Oppenheim was originally in the clothing business at Colorado Springs, where he met with financial reverses in December, 1900, and later moved to Pueblo. In 1902 he opened a branch store in Denver and subsequently disposed of the Pueblo store, continuing here since that time.

W. F. Barnett & Co., Wayland, Ia., has been succeeded by Barnett & Roth.

Retail Jewelers' Association of St. Louis Discusses Retail Selling by Jobbers.

St. Louis, Mo., Jan. 22.—The Retail Jewelers' Association of St. Louis will make an attempt to line up the jewelers generally, whether members of the association or not, in a movement to withdraw patronage from such jobbers as can be shown to be selling at retail.

The jobbers-who-sell-at-retail question was the principal topic of discussion at the meeting of the association held Thursday night at the Jefferson Hotel Reports received from the members were that most of the jobbers, since the State convention last Summer, when there was a conference on the subject, had been doing the right thing, but that two or three had persisted in selling at retail. After an extended discussion it was decided to defer action to a general meeting to be held the third Thursday night in February, to which all the retail jewelers in the city will be invited.

There is every probability that at this meeting a motion will be made that all the retailers discontinue patronizing such jobbers as are known to sell at retail. The temper of the retailers is known to be such that there is no doubt that such a motion would carry. Invitations will be sent to all non-members of the association, urging them to attend the meeting

Another subject discussed at the meeting was that of auctions. There was some difference of opinion as to the effect of these. Some members thought that they injured dealers greatly, but others thought that they were an advantage to retailers in the long run because persons who paid high prices for inferior wares at an auction would be cured of the auction habit and would patronize regular retailers thereafter. No action was taken.

There was a sentiment in favor of holding regular meetings once a month hereafter, and it is expected that plans for a regular series of meetings will be perfected at the next meeting.

Joseph M. Ebeling, the new president, presided efficiently over the meeting. Secretary E. C. Zerweck performed the duties of his office.

Detroit Retail Jewelers' Club Formally Organized.

Detroit, Mich., Jan. 21.—Organization of the Detroit Retail Jewelers' Club was completed at the meeting held in the Hotel Tuller, Thursday evening. President Chas. W. Warren presided, while W. R. Grainger acted as secretary in place of Robert Traub, who was unable to be present. Twenty-five firms, it was stated, had paid their dues as members.

Robert Kay, as chairman of the organization committee, read the constitution and by-laws, which were taken up *ad seriatim*. It was decided to hold regular meetings the first Thursday of each month, the Hotel Tuller to be the meeting place for the time being. Membership was limited to retail members only. A design for the club's stationery was approved.

President Warren appointed an entertainment committee consisting of H. Rolshoven (chairman), Charles Hannan, Frank Fitch, William Traub and Franklin A. Kelsey. A membership committee composed of William Hamburg (chairman), Robert Traub, Robert Kay, E. J. LeHeup and J. H. Garlick was also announced. The club decided to have a dinner in connection with the February meeting.

In the meantime the membership committee will canvass the trade thoroughly and endeavor to secure the membership of every retail jeweler in Detroit. Hearty cooperation in the aims of the club and the work of preparing for the convention of the American National Retail Jewelers' Association was the keynote of the meeting.

Creditors Ask That E. Michel & Bro., Denver, be Declared Bankrupts.

Denver, Colo., Jan. 19.—The eastern creditors who began involuntary proceedings against E. Michel & Bro., who conduct jewelry stores at Nos. 506 and 1100 16th St., this city, are I. S. Charig, New York, whose claim amounted to $1,450 on a promissory note; M. J. Averbeck, New York, with a claim of $324 for merchandise, and Ganz Bros., Baltimore, who have a claim for $240. The bankruptcy petition alleges that the defendants became insolvent four months ago, but since then they have paid out money to a creditor, thereby proferring him above the others. The usual adjudication is asked.

The concern has been in business in this city for nearly two years. Their first store was opened at 506 16th St., in the Spring of 1908, and about a year later they opened another store in the heart of the retail district. The members of the firm are Edward Michel and his brother, Joseph, who were formerly in business in New York, but came to this city from Phoenix, Ariz.

W. W. Mansfield & Co., Portland, Me., Make a General Assignment.

Portland, Me., Jan. 10.—W. W. Mansfield & Co., wholesale and retail jewelers of this city, at 241 Middle St., have made a general assignment under State laws for the benefit of creditors. The amount of the liabilities is not known exactly, but is estimated between $25,000 and $40,000. The value of the assets is not stated.

The business is an old one and was started by T. N. Mansfield, the father of Warren W. Mansfield, the present president and treasurer of the concern. The latter succeeded the business under the style of W. W. Mansfield in 1880, and nine years later admitted his cousin, H. M. Taylor, as a partner of the firm. Taylor subsequently retired and Mr. Mansfield continued alone until October, 1906, when he incorporated the business under Maine laws with a capital of $10,000. Lynn Buckley and Clarence Jacquith, the other directors of the company, are employes of the concern.

For some time the house has been heavily indebted to New York and Providence concerns and has been making an uphill fight financially. Its present embarrassment was therefore not wholly unexpected.

The Rochester Optical Society held its regular monthly meeting last week at the Seneca Hotel. President E. J. Benedict called the meeting to order, and an interesting paper on "Making a Profit" was read by W. W. Bissell, secretary of the State Board of Examiners in Optometry.

Drastic Ordinance Passed in Detroit, Mich., to Keep Out Questionable Concerns.

Detroit, Mich., Jan. 21.—A very drastic ordinance was passed by the Common Council, last week, applying to itinerant vendors, the latter being designated as all persons, principal or agent, who engage in a temporary or transient business in the city of Detroit, and who, for the purpose of selling wares or merchandise, hire or lease any room or building.

There has been complaint of merchants who come to the city for a short time, advertise their wares as being of a high class, sell out and get out of town before the misleading nature of their representations is discovered. These stocks have been jewelry and furs generally, and one concern which advertised a $300,000 stock protested stoutly against an assessment of $8,000 made by Assessor Doran.

The new ordinance is intended to keep such persons or concerns out of the city, a license fee of $100 per day being charged. This is in addition to a State law which requires that such itinerant vendors shall pay to the city treasurer a year's taxes on the assessed value of their stock.

The ordinance expressly exempts traveling salesmen or selling agents at wholesale, and also salesmen exhibiting samples for future delivery of merchandise. It is aimed solely at fake concerns, and is so drawn that temporary alliance with a local concern is not a legal protection.

Local jewelers are pleased at the passage of this measure, which, they believe, will protect the public from fly-by-night dealers whose methods are fraudulent.

Death of Andrew Houk.

Cleveland, O., Jan. 19.—Andrew Houk, who died sunday at his home, 53 Page Ave., East Cleveland, is said to have been one of the oldest watchmakers of this city. The cause of his death was Bright's disease, from which he had suffered during the last two years.

Mr. Houk was a native of Cleveland and was born on the site of the present Atwater building 72 years ago. When 14 years of age he entered the jewelry business as an employe of George Fields, with whom he remained until he was 22. He then went into business for himself and occupied a store on Public Square for more than 40 years, 32 of which he had headquarters at the location where the Park building now stands. A few years ago he moved to East Cleveland, where he conducted business at 3535 Euclid Ave. Both as a watchmaker and optician he stood high and was reputed to be one of the best experts in his line.

Mr. Houk was prominent in Masonic circles for 32 years. He held every position in the order except eminent commander. When he gave up the position of high priest he was given the finest medal ever presented to a Mason in this city. The funeral services, which were held this afternoon, were largely attended, and were conducted by the Knights Templar.

Mr. Houk is survived by a widow and two daughters, Mrs. G. A. Ehret and Miss M. Houk.

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Chester Billings & Son Make an Assignment, Which Is Followed by Bankruptcy Proceedings.

Chester Billings & Son, one of the oldest and best known diamond and jewelry firms in New York, which has been recently located at 353 Fifth Ave, made an assignment Thursday afternoon to John S. Darcy, the secretary of the corporation, and about the same time a petition in bankruptcy was filed against it in the United States District Court by these creditors. Sloan & Co., $1,885; A. J. Hedges & Co., $1,157, and Carrington & Co., $2,367.

Judge Hand has appointed John C. Van Cleaf, U. H. McCarter and August Oppenheimer receivers in bankruptcy with a bond of $100,000, and they are authorized to continue the business for 30 days. They have been the trustees who controlled the stock of the corporation since 1908.

It has been learned that according to a statement of the firm's financial conditions made out Jan. 1, 1910, that the assets at that time were $996,229.74 and the liabilities were $639,892.91, but since then the liabilities have been reduced and a corresponding reduction has followed in the assets, but it is safe to say that the firm now owes not less than $575,000. The assets, it is understood, consist of stock valued at $805,461; outstanding accounts and cash of $132,649; store and office fixtures, tools, etc., $51,398, and contingent accounts of $6,790.

Attorney Doyle, who filed the petition in bankruptcy against the firm, when seen by a reporter of THE JEWELERS' CIRCULAR-WEEKLY and asked what the disposition of business would be, said that it depended on the creditors as to whether any reorganization will be effected or not. A meeting of the creditors will be held in a short time, it is understood, at which time this matter will be taken up.

According to a statement which appeared last week in the daily papers, U. H. McCarter, who was one of the trustees, said: "The firm was one of the strongest in the world prior to the panic of 1907. At that time the firm was loaded up with stock, largely diamonds, that could not be readily turned into cash. They could not obtain money from banks, and at that time they were on the verge of failure.

"In order to conserve the best interests of the members of the firm and its creditors, it was then decided to appoint trustees to look after the business on behalf of the creditors. This was done in May, 1908. But the business did not pick up as expected, and it was found impossible to work the firm out of its financial difficulties. With the nearing of the expiration of the liquidation period granted the trustees, and which had been extended to Feb. 1, and with the sales not picking up enough to warrant a continuance of the business, it was decided by all hands concerned, the members of the firm, the trustees and the creditors, to wind up the whole thing by an assignment and bankruptcy proceedings."

It is said that the bankruptcy proceedings were of a friendly nature and were the culmination of a long struggle to straighten out the firm's affairs.

The trustees, into whose hands the stock was given for the protection of the creditors, were to declare dividends to creditors as often as sufficient funds accumulated for the purpose. In February, 1908, the corporation claimed assets of $1,231,423 and liabilities of $713,538.

The present concern was incorporated in June, 1906, with an authorized capital of $600,000, which was claimed paid in at the start. Henry B. Billings is the president and A. H. Kirkpatrick the vice-president and treasurer. P. Sanford Ross is the third director and J. S. Darcy the secretary, but not a director. This concern is the successor to the business of Randel & Baremore, founded in 1810. The firm became Randel, Baremore & Co. and was succeeded by Randel, Baremore & Billings in 1880. In February, 1888, they incorporated and in 1892 the corporation was dissolved and the business was continued under the old style by Henry Randel and Chester Billings as a co-partnership. They dissolved in February, 1897, Mr. Randel retiring, and Mr. Billings admitted his son as a partner, the style changing to Chester Billings & Son. Mr. Billings, Sr., died in June, 1897. P. Sanford Ross became a special partner in June, 1899. A retail store was opened on Fifth Ave. in the Fall of 1901, and the downtown store was subsequently discontinued. Mr. Kirkpatrick and Mr. Darcy were employes of the firm for years.

In March, 1909, Henry Billings offered his resignation as president of the corporation, but has not co-operated with the management in arranging an adjustment of the firm's affairs. It was therefore necessary to take legal steps and the friendly proceedings instituted last week followed.

Creditors of H. D. Cone Jewelry Co., Cedar Rapids, Ia., File Bankruptcy Petition.

CEDAR RAPIDS, Ia., Jan. 19.—The bankruptcy proceedings which were begun against the H. D. Cone Jewelry Co., in the United States Court, were filed by E. R. Moore and Charles Sutherland, this city, and James W. Clark, Chicago. The usual allegations were made, and it was said that the company through its attorneys had admitted its inability to pay its obligations. Moore's claim is for $200, Sutherland's $227, and Clark alleges an indebtedness of $236.

It is estimated that the liabilities of the company are about $35,000, and the assets will amount to more than $20,000.

The company has been in business for some time, and of late had been the subject of a number of rumors, so that the bankruptcy proceedings caused little surprise.

Gem Jewelry Co., Kansas City, Mo., Legally Declared Bankrupt.

KANSAS CITY, Mo., Jan. 21.—D. Brinkowitz, doing business under the name of the Gem Jewelry Co. at 119 E. 8th St., whose stock has been in the hands of a trustee, was declared a bankrupt in the United States District Court, Thursday. Judge Philips has not yet appointed a referee. In the meantime Mr. Manchester, the receiver, will remain in charge of the stock, fixtures and other assets.

The stock invoices $2,234 and the fixtures $195. There are also accounts receivable, loans, etc., estimated at $500.

Death of Daniel O. Scofield.

His many friends in Maiden Lane and vicinity learned Monday with deep regret of the sudden death of Daniel O. Scofield, head of the firm of Scofield, Melcher & Scofield, manufacturing jewelers, who died suddenly at his home in Brooklyn at 7 o'clock on that morning. He was down to his office Saturday as usual, and was out for a long walk on Sunday. Monday morning he got up to close a window and went back to bed and expired suddenly.

Mr. Scofield was one of the best known men in the Maiden Lane district, and had been associated with the trade in New York for 42 years. He was popular and highly respected by a large number of people in the jewelry trade, both in New York and elsewhere, and he will be greatly missed by all who knew him.

Daniel Ostrander Scofield was born Feb. 5, 1854, in the city of New York, where he spent his early life. He moved to Brooklyn in 1862 and resided there up to the time of his death.

Mr. Scofield began his business career in Maiden Lane in about 1868 with the firm of Fellows & Ostrander, and in 1873, after the retirement of Mr. Fellows, Mr. Scofield took a position with Lincoln, Tifft & Co., in the capacity of western traveler. Upon Mr. Tifft's death the business became Lincoln, Bacon & Co., and Mr. Scofield continued with the firm. In 1898 the firm of Scofield, Melcher & Scofield succeeded Lincoln, Bacon & Co. and Mr. Scofield became its president. His brother, Harry A. Scofield, who died in April, 1908, was the vice-president and secretary of the concern, and Woodbury Melcher the treasurer. The factory was in Plainville, Mass., and the New York office at 21 Maiden Lane.

Mr. Scofield was a member of the Tompkins Ave. Congregational Church, Brooklyn, and of the Jewelers' League (now the Assurance League of America).

He is survived by a widow and two daughters.

Arthur Reiche, Confederate of Geiselman, Who Robbed Baltimore Jeweler, Gets Nine Years.

BALTIMORE, Md., Jan. 19.—Arthur Reiche has been convicted in the Criminal Court, after a trial lasting two days, for the hold-up and robbery of the jewelry store of Simon Ruman, 156 N. Gay St. He was immediately sentenced to nine years' imprisonment by Judge Dobler, which was the same sentence given Samuel Geiselman, who was convicted on the same charge.

This is just one year less than the limit for such an offense, and this year was allowed by Judge Dobler in view of the fact that the juries in both instances brought in a plea for mercy.

Geiselman and Reiche robbed the store of Mr. Ruman on the morning of Sept. 13 last, after gagging Mr. Ruman and binding him to a chair.

W. A. Weidner, of Allentown, Pa., has passed his 17th year of business as an optician at his present location.

Thirty-third Annual Banquet of the Chicago Jewelers' Association

Held at Congress Hotel, Chicago, January 19, 1910

CHICAGO, Jan. 20.—Chicago jewelers and their guests, 400 strong, banqueted in the gold room of the Congress Hotel, on the evening of Tuesday, Jan. 18. It was the 33rd annual affair of the kind given by the Chicago Jewelers' Association, and proved an occasion of jollification and jubilation. Under the head of superfluous information might be mentioned the fact that Brother William P. Williams acted as toastmaster. The information is superfluous because it was a foregone conclusion that Brother Williams would so act, he having occupied that position for the last thousand years, more or less. It might be added that, as in years gone by, he filled the job with a modesty and grace only exceeded by his own personal appearance.

"Oh You Bill" was certainly on the job and as he introduced the speakers of the evening he took his accustomed whack at each one, thereby giving each the opportunity of "coming back" with his best brand of repartee. The other speakers, in the order of their "appearance" were: Henry Barrett Chamberlin, of the Chicago *Record-Herald*, war correspondent, wit and editorial writer; Dr. Emil G. Hirsch, who needs no introduction; John U. Higinbotham, with a new stock of stories; and Wilbur D. Nesbit, poet, monologist and "good fellow."

During the courses, an orchestra—a good one—made sweet music on an upper balcony and a quartette furnished the vocal music. The great banquet hall was tastefully decorated with palms and ferns, the green of the leaves blending harmoniously with the glare of the electric lights, and on the tables stood vases of red carnations and white "something-or-others" which your correspondent failed to identify.

To begin with, everybody was directed to "face the camera" for a group photograph. This accomplished, everything was ready for the spread, which tickled the palate of the veriest connoisseur present. At the speakers' table, ranged on either hand of the speakers themselves, sat District Attorney Edwin W. Sims, R. A. Kettle, A. G. Schwab, C. B. Norton, J. B. Archibald, D. R. Forgan, C. H. Knights and A. C. Becken.

The menu was as follows:

THE MENU.

Crab Meat, Figaro.
Olives. Cream of Asparagus. St. Vallier Celery.
Salted Almonds.
English Sole, Hotelicre.
Baron of Beef Aux Cepes, Bordelaise.
French String Beans.
Terrapin, Maryland Style.
Sorbet, a la Ment.
Breast of Chicken, au Cresson.
Hearts of Romaine.
Fancy Ice Cream.
Amontillado Sherry. Sauternes 1900.
Assorted Cakes.
Moet & Chandon, White Seal, Very Dry.
Cordials. White Rock.
Coffee.
Cigarettes. Cigars.

The spirit of the evening was expressed to the tune of "Rings on Her Fingers," the parody being as follows:

"We shall make
Rings for her fingers and bells for her toes;
Jewels rare for lady fair,
To match her lovely clothes;
She's somebody's darling, she's somebody's pet,
And if he buys we'll make her happy yet,
You bet!"

Between the last course and the call to order by President Harry W. Hahn, the entire assemblage sang songs, accompanied by the orchestra.



WILLIAM P. WILLIAMS, TOASTMASTER.

Mr. Hahn said:

ADDRESS OF PRESIDENT HAHN.

Gentlemen of the Chicago Jewelers' Association and Guests—As the chief executive of the Chicago Jewelers' Association, it affords me a great deal of pleasure to welcome you in our annual banquet.

It was in 1876 that the busy men of the jewelry trade conceived the idea of forming this association—an association that has withstood the ravages of three decades must be founded on something more durable than the possible opportunities for commercial advantage. The men who are responsible for this organization valued the fostering of acquaintanceships and the cementing of friendships; it is this underlying stimulus that has nourished the body of the Chicago Jewelers' Association, made its heart beats regular, its brain active and its character above reproach.

It is unfortunate for us that we are privileged to have with us to-night only a few of those men whose ideas and ideals we are so proud to emulate, a large majority of whom have gone to their long home, whence no traveler returns. However, we are mindful of their legacy, we value their wise counsel, we cherish their conservatism, and unless all signs fail, the Chicago Jewelers' Association will follow closely the lines so deeply furrowed, and march on as it has in the past, commensurate, however, with new ideas and new details, and keep pace with the successful man who is always on the alert.

Gentlemen of the Chicago Jewelers' Association, in days that have been dark, in times of stress, both at home and abroad, you have been frequently called upon and never have you been found wanting. You may be proud of your past, content with the present and hopeful for the future.

In his opening address Toastmaster Williams, in commenting on the number of years he had presided, said:

I have souvenirs enough to set up in business with—corkscrews, the like of which was never seen before; smoking sets such as resolved a member of the cloth to smoke as long as he lived, and then some lampposts (I don't have to use 'em as much after these banquests as after some), and to-night these beautiful clocks, every tick of which will find an answering beat in my heart.

Gentlemen, the first speaker I have to introduce to you this evening is well known to you, Henry Barrett Chamberlin, war correspondent, writer and wit, who will talk to you on "Filling Space." Gentlemen, Mr. Chamberlin.

Whereupon Mr. Chamberlin laid down his cigarette and rose to the full of his six feet and said:

MR. CHAMBERLIN'S REMARKS.

Gentlemen of the Chicago Jewelers' Association, cash customers and good fellows, it is with the utmost sorrow that I rise to address you this evening. Sorrow for myself—for I have nothing to say; sorrow for you—because you've got to listen to me. I am here to act as the extreme contrast to the wit and wisdom of Dr. Hirsch, the scintillating pleasantries of Mr. Higinbotham, and the poetic optimism of Mr. Nesbit.

I am here merely to fill space. A little while ago your toastmaster came to me and asked me to do this. He said, "We had hoped to get the new minister to China to talk, but unfortunately he could not come." I told him I would rather attend a jewelers' banquet than be minister to China and he said he believed me.

I have not the time to go into an exhaustive review of the jewelry business. I may say that I know very little about it. This, however, I do know—that jewels were first mentioned in Genesis and that Rebecca was the first woman to whom jewels were ever presented. Yet there is one instance in the Bible where a jeweler gets reading notice. I refer to the time that Peter was accused of sleeping on his watch.

As I read it, heaven must be largely composed of musicians and jewelers. We read of angels with golden harps, of golden streets and jeweled palaces. I am prone to believe that heaven must indeed be a veritable jewelers' paradise.

These and other witticisms on the part of Mr. Chamberlin literally "brought down the house," and it was some moments before Mr Williams was allowed to call the next speaker.

In introducing Dr. Hirsch, the toastmaster let it be known that he was somewhat nervous in calling upon him. It seems that the reverend doctor had threatened to revenge himself, verbally, on Mr. Williams for some humorous thrusts the latter had given him in a previous address. Dr. Hirsch, however, promised to "be good" and was allowed to proceed.

DR. HIRSCH'S ADDRESS.

It has been stated that I have been away from you three years. The reason for this, some believe, is the fact of so many of you being members of my congregation. They say that you do not care to hear me oftener than once in three years. That is not so. Many of you are members of my congregation and I wish to say that I like to see your faces at least once a year.

Rabbi Hirsch then proceeded with his talk on "Individuals" and made a strong plea, urging that race and class lines be wiped away and merits only of the individual weighed.

Throughout the whole of modern life we have lost somewhat the proper conception of the importance of individuality. A man who does his own thinking is branded as a crank. If he fails to heed our warning we call him an anarchist, a disturber of the peace and a general nuisance, simply because his mental development possesses individuality.

To have political opinion of your own is called intolerable. Those who will not masticate what others have cooked and cut are called insurgents.

But it is upon rebels and insurgents and heretics who dared to speak their own mind that progress depends. We are where we are in America because we have had men who dared to step out and express their individuality.

We have come to judge nations, races and classes by general impressions. We are forgetting that there are vital individual differences in different races. We must get out of class judgments and race prejudices. We should judge men as individuals, not as class members or members of a race.

None of us is responsible for his parents. I should have liked to have been born in America. But not being born in America, why should I be designated as a foreigner.

The foreigner in America is the scapegoat for everything that is out of joint simply because we judge him as a class. He is made responsible for all our wrongs because we do not individualize him.

All this must be changed until men are valued as men. It is the man as an individual that holds in his hand the fate of nations, race or humanity.

Mr. Higinbotham was then introduced as "a man whom we all know, a man who will make us laugh and a man who will touch our hearts." It is our hearts he is working on, for his subject is, "The Heart Side of Life."

Mr. Higinbotham immediately began his unexcelled and unequalled collection of funny stories, interspersed with sound doctrines drawn from his own experience. He spoke as follows:

MR. HIGGINBOTHAM'S ADDRESS.

Selecting an after dinner speaker is a good deal like picking a husband. You do not know whether you have a good one or not until you find out your mistake. Then it is too late. A bright woman writer says that the only infallible husband test is to "marry the brute"—and that is a good deal like eating a mushroom to find out whether it is a toadstool or not. If it is a toadstool you die. A mistake in selecting a speaker for an occasion like this is not necessarily fatal to the audience. They will not really die. They will only wish they were dead.

Again, a speaker may make good once and do business for years on the memory of that one success. In such a case his audiences are entitled to a legal separation on the grounds mentioned by the old colored woman who said, "Judge, I wants a divorce fum my ole man."

"What's the matter, Caroline? Does he beat you?"

"I'd jest like to see that bandy-legged, sawed-off nigger try it once."

"Doesn't he give you money enough?"

"Yas, sir. He gimme 60 cents Saturday evenin'. No trouble 'bout money."

"Then why do you want a divorce?"

"Well, I'll tell you, judge, it jest appears like I'd los' my taste fer him."

With Christmas less than a month behind us, and with most of us several months behind in our bills, I assure you that it is much easier for a jewelers' association to jollify than for the rest of mankind to do so. In fact, it requires some courage for you to eat, drink and be merry before the wails of your victims have ceased to pierce the Wintry air.



MEMBERS AND GUESTS WHO ATTENDED THE 33D ANNUAL BANQUET OF THE CHICAGO JEWELERS' ASSOCIATION AT CONGRESS HALL, CHICAGO, JAN. 19.

The speaker then told a number of humorous incidents and concluded by saying:

You gentlemen represent the third oldest business on earth following very closely behind the clothing business with agriculture a long ways in the lead. The first thing that Adam did after finding a suitable fig leaf for himself was to string some red berries on a fibre of grass and carry it to Eve. Since then clothing and jewelry have run

a neck and neck race for first place in the affections of mankind.

I like these dinners—I like the idea on which they are based. I do not believe that we pause often enough in our rapid business life for these friendly gatherings. If you only knew it, your unprincipled competitor is not such a bad fellow after all. He is animated by much the same motives as move you. A decent living, an education for the kids, something laid away for old age—these are his aims as well as yours. He enjoys searching for the joint of a Spring chicken with a case knife much more than trying to locate your fifth rib with a stiletto. These dinners bring out the best side and you ought to have them as often as your digestion will permit. Whatever other regrets you may have in the dull gray dawn of to-morrow morning, I am sure you will all feel better for a few hours' glimpse of the heart side of your neighbor across the way.

Toastmaster Williams rose to the height of his rhetorical and oratorical powers in his introduction of Wilbur D. Nesbit, the poet whom he termed the "sweet singer of Evanston, the first robin of Spring."

MR. NESBIT'S REMARKS.

My subject is "The Ultimate Consumer," but I don't see why it should be so called. In the first place jewelry cannot be consumed. It can only be "soaked." Imagine if you will the ultimate consumer sitting in his home, surrounded by his reasonably happy family and reading his favorite newspaper. Imagine his feelings.

His newspaper. It is the only thing that has not soared in price. The milkman may inform him that milk is higher because the cows won't eat any but a certain kind of hay; his tailor may tell him that his suit will cost more because a certain kind of goods has advanced in price. His newspaper alone is left him. It is the one necessity that never advances in price.

As an ultimate consumer myself, I am one of the many who have gone to the only source of relief when high prices assail—my congressman. I took one recently gently by the hand and said to him—but I'll tell you in verse what I said.

Whereupon Mr. Nesbit recited an original poem, retailing his various and numerous woes, as he advised his congressman of them. Of troubles he had many, it seemed, and each the congressman promised to rectify, insisting, at the end of each verse, that he would "look into the matter, and make a speech about it." The audience laughed heartily at the verses and at those which told the story of the boy and the judge "who knew his maw."

This year's souvenir—a beautiful clock, swinging between two uprights—was unusually appreciated. The feature of the banquet was the graceful and masterly manner in which President Harry W. Hahn presided over the meeting.

The following is a list of members of the various committees for 1910: Banquet Committee—William F. Juergens, chairman; A. L. Sercomb, Lem W. Flershem, F. G. Thearle, Claude Seymour.

Reception Committee—A. W. Sproehnle, chairman; A. C. Becken, John Cox, Guy V. Dickinson, C. H. Spencer, R. W. Morris, Emil Despres, Geo. G. Gubbins, Frank Milhenning, Max Ellbogen, Max Mayer, Walter V. Ghislin, E. J. Hahn, James W. Clark, E. M. Lunt, Harry M. Carle.

The officers of the club are: Harry W. Hahn, president; B. C. Allen, vice-president; A. W. Sproehnle, secretary and treasurer.

The Members and Guests.

Benj. Allen & Co.—J. A. Cox, G. G. Case, B. B. Davis, G. E. McElwain, Andrew Zeitz, A. M. Church, H. Zeitz, J. Ghislin, B. Shapiro, Fred Zeitz, J. C. Irwin, Christ Morgan, R. S. Church, H. A. Hulett, J. R. Liljz, E. Kirchberg.

A. C. Becken Co.—David R. Forgan, Geo. H. Tucker, Elbert Ferguson, Robert Prochnow, A. Mueller, A. C. Becken, B. G. Uher, H. A. Bredel, James L. Nichols, John N. Faithhorn, Louis Engel.

Dennison Mfg. Co.—E. C. Thomas, James McKeeby.

Despres, Bridges & Noel.—Max Noel, Emile M. Despres, A. B. Doeger, A. J. Oppenheim, V. L. Rolston, Geo. Goldberg, Max. Egge, Jos. Block, E. D. Gallagher, E. L. Murray, J. H. Rolston, E. L. Seidel.

Elgin National Watch Co.—Charles H. Hulhurd. G. V. Dickinson, J. R. Perry, John J. Morse, George E. Hunter, Israel Hatch, John B. Warren, E. N. Herhster, Louis Cohn, George H. Edwards, C. A. Kiger, Leonard Krower, C. B. Norton, T. B. King, E. V. Saunders, Philip Present, A. G. Schwah.

Joseph Fahys & Co.—Geo. Weidig, S. D. Rider. W. E. Hayward, W. W. Beckwith.

Gorham Co.—C. P. Davis, W. R. La Rue, J. T. Burgess, R. C. Peacock, Wm. Upmeyer, H. P. Alsted, R. C. Lusk, C. J. Kasten, H. C. Tilden, W. C. Peacock, H. W. Hanson, F. Hipp, E. C. Capelle, W. R. Grainger, Frank Mayr, E. S. Hyman, J. C. Pierik, C. D. Peacock, Jr., C. F. Greene, W. V. Ghislin.

H. F. Hahn & Co.—E. J. Hahn, N. Neilsen, W. A. Montague, J. M. Joseph, L. W. Otto, J. D. Maclaren, H. A. Elson, E. K. Pettitt, Max Gluck, M. M. Hart, Aug. Krautheim, G. T. Bauer, R. P. Kiep, W. A. Schlossman, E. L. Allen, C. Dominick, L. R. Cram, J. Levi, H. R. Hart, M. R. Hart, F. O. Wetmore, J. P. Archihald, Harry W. Hahn.

F. A. Hardy & Co.—Wayne Bigwood, Elmer H. Adams, P. S. Baldwin, Dr. C. W. Heath, E. E. Swadener.

Illinois Watch Case Co.—Louis A. Eppenstein, George G. Gubbins.

International Silver Co.—L. M. Sturtevant, O. May, A. L. Fisher, John C. Gardiner, O. R. Benkendorff, C. P. Dungan, Charles Bull, George Hughes, C. Eliassen, John H. Dunham, W. E. Hunter, J. H. White, A. L. Sercomh, J. F. Talbot.

James K. Caldwell.—James K. Caldwell, W. Y. Gilmore, George F. Williams.

Juergens & Andersen Co.—Will H. Beck, Walter J. Rinn, Gardner Read, W. G. Andersen, Gustav F. Fischer, Albert Edholm, Will H. Homuth, Benj. Engelhard, Albert Kolker, H. P. Juergens, Geo. Heme, J. S. Townsend, Carl Klabolt, Oscar G. Foreman, Wm. F. Juergens.

Keystone Watch Case Co.—L. M. Levy, W. A. Fay, H. M. Carle, F. E. Hyatt, W. F. Drexmit, H. C. Wilson, George B. Niel, Edw. Lehman.

C. H. Knights-Thearle Co.—Ralph Van Vechten, Robert Nicoll, Arthur Rovelstad, Fred Wehber, Fred Hegner, Albert Wuesteman, V. E. Nichols, John R. Burgess, C. H. Knights, F. G. Thearle, J. P. Stewart, C. T. Gustafson, C. H. Woods.

M. A. Mead & Co.—G. A. Soden, M. A. Mead.

Meriden Cutlery Co.—H. G. Morse, W. S. McMillen.

J. Milhening.—Frank Milhening, C. H. Annin.

F. H. Noble & Co.—F. H. Noble, H. C. Van Pelt, H. F. Thompson, S. Ruskin, H. D. Parkes, Edward Swartschild, Leo H. Ludwig, M. R. D. Owings.

Norris, Alister & Co.—William G. Rattray, A. F. Harner, Will Darlington, J. M. Kucera, Thos. J. Juzek.

Robbins & Appleton.—R. A. Kettle, I. L. Lake, Jas. J. O'Grady, J. E. Reagan, Charles C. Hoefer, W. R. Morehouse, John G. Cory.

Sproehnle & Co.—F. D. Flood, Eli Gutman, A. W. Sproehnle.

Chicago Jobbers' Association.—W. C. Noack, Louis Sickles, Edwin Massa, J. Noterman, S. Strauss.

Stern & Ellbogen Co.—M. Ellbogen, H. M. Kohn, Otto Lieberman, M. Silverberg, Ed. Fry, A. Saunche, D. Ellbogen, H. A. Hammond, George Post.

Seth Thomas Clock Co.—Robert Slade, W. J. McKinlay, C. F. Miller, W. J. Miller,

R. Wallace & Sons Mfg. Co.—R. W. Morris, A. J. Rinkenberger, A. W. Johanson, Fred Kaiser, Alfred Judson, J. H. Martin, M. D. Lewy, F. S. Weadley, George Thorpe, S. W. Bergstresser, D. Frank, G. H. Edmondson, Max L. Brede, P. M. Vermaas, E. Teichman, W. Laiblin, F. W. Hoefer, L. H. Nystrom, R. H. Martin, Bert Miller, Wm. Barker, I. T. Pearce, J. H. Nicolas, Leonard Specht, G. A. Lochman, Calvin C. Clauer, C. E. Hunt.

Waterbury Clock Co.—S. B. Roberts.

Western Clock Mfg. Co.—E. G. Utz, Thomas F. Monks.

Western Watch Case Mfg. Co.—Max Mayer.

Willson & Co.—Harry E. Parr, Louis Rood.

Otto Young & Co.—Claude Seymour, P. T. White, E. Ahern, Leo Austrain, F. J. Tucker.

Towle Mfg. Co.—W. S. Hyde, Jr., A. S. True, Col. Henry L. Turner, H. S. Hyman, August Swanson, J. L. Rowe, L. G. Feagans, J. W. Neasham, R. W. Plumh, Claud Wheeler, J. R. Mercer, N. E. Hascall, G. M. La Pierre, J. Fred Kramer, J. C. Johnson, J. Reed Elliott, T. L. Combs, Thos. A. Brown, Joseph Mazer, S. N. Jenkins, M. A. Hurlbut, Orr L. Keith, A. M. Holzheimer, Frank Curtis, Lucius Teeter, John A. Herschede, Harry H. Hamilton, George J. Beach, F. M. Drummond, A. L. Fuller and E. M. Lunt.

Games Rolled by the Jewelers' Bowling League of New York.

The following were the scores of the teams of the Jewelers' Bowling League of New York in the games rolled last week:

Jan. 17.—Joseph Fahys & Co.....	859	919	827
vs. Wm. Barthman.....	961	809	857
Jan. 19.—Hayden W. Wheeler & Co.	855	899	822
vs. J. J. Donnelly.....	739	822	759
Jan. 21.—Cross & Beguelin.....	899	877	800
vs. Solidarity Watch Case Co...	849	801	819

STANDING OF THE CLUBS.

	Won.	*Lost.*	*High score.*	*Per cent.*
Wm. Barthman.....	23	7	990	.766
Hayden W. Wheeler & Co.	22	8	939	.733
Joseph Fahys & Co.....	20	10	1,012	.666
Tiffany & Co.....	18	9	987	.666
Cross & Beguelin.....	18	12	1,013	.600
R. H. Ingersoll & Bro....	15	12	949	.555
Ilgen & Wakefield Co....	10	17	930	.370
Solidarity Watch Case Co..	9	21	947	.300
Mumford & Galaway.....	8	19	934	.296
J. J. Donnelly.....	1	29	825	.035

Baltimore's Old Land-Mark to be Removed.

THE old dismantled clock standing on Baltimore St., near the corner of Light, that has been a revered memory of the great fire that destroyed Baltimore's business center in 1904, has been ordered dismantled and removed. The Board of Estimate decided it was an eyesore, but there are many who dispute this theory and are arguing against its removal.

Before the fire it stood in front of the jewelry store of the James R. Armiger Co. and told the time for many years. After the fire the firm moved to another locality and the lot was built up, but the old iron stand was left as it appeared after the great fire, a silent criterion to all who passed along the main thoroughfare.

Arthur Wallenhorst, the Gay St. jeweler, was much surprised at the action of the Board of Estimate and has offered to supply a handsome clock for the structure at his own expense, in order to retain this old landmark, but the officials have refused to accept the offer.

A large number from Attleboro attended the meeting of the Manufacturing Jewelers' Board of Trade, held at Providence, last Saturday. The following members of Attleboro firms were elected directors: Ira Barrows, G. H. French, George A. Whiting, Fred E. Sturdy and Woodbury Melcher.

A pretty wedding was solemnized in Xenia, O., Wednesday evening, Jan. 19, when Miss Zella Nagely, Cedarville, became the bride of S. J. Whitt. Mr. Whitt has been identified with the jewelry business for about 22 years and is now employed as watchmaker for F. J. H. Schell. Mr. and Mrs. Whitt left immediately after the ceremony for a short bridal trip to Cincinnati. Upon their return they will be at home at 662 Chestnut St., Xenia.

Members of the Buffalo Retail Jewelers' Association Hold Interesting Session.

BUFFALO, N. Y., Jan. 24.—An excellent attendance and genuine enthusiasm on the part of the members marked the meeting of the Buffalo Retail Jewelers' Association at the Genesee Hotel, Friday night. It was decided at the session to hold the annual election of officers of the organization on the second Friday evening in February. President Ehmann, Secretary Schutt, Treasurer Tanke and the other officers declined to accept a renomination. Their work in building up the association has been very successful.

According to a statement made by Mr. Ehmann to a reporter of THE JEWELERS' CIRCULAR-WEEKLY, he and the other 1909 officers decided that the nomination of a new set of officers this year would stimulate the interest of others in the association, which promises to greatly increase in membership and usefulness in 1910. The following were, therefore, nominated for the coming year: President, Albert Zilliox; vice-president, Louis Schutt; treasurer, Fred Dorn; secretary, E. Dettling. Messrs. Frisch and Dettling were appointed a committee to arrange for the annual banquet to be held by the association next month. The place and date of the dinner will be announced later.

It was decided to give an outing next Summer for the benefit of the wives of the jewelers, the same as was given last year, and not have them at the banquet. The proposed exchange system, referred to in the last issue, was discussed and will be fully developed by the new officers. It was also decided that each member shall receive a list containing fixed prices to be charged for repair work.

Receiver Appointed for G. Frangiamore & Co.

CHICAGO, Jan. 25.—Through a petition in bankruptcy, filed yesterday in this city, a receiver has been placed in charge of the business of G. Frangiamore & Co., 63 Oak St.

He commenced business on his personal account about Jan. 1, 1907, at 2247 Wentworth Ave., and moved to his present location in May, 1907, having been formerly associated with others in the jewelry business from May 1, 1905. He also handled a line of stationery in addition to jewelry and was agent for several steamship lines and express companies.

Market Prices for Silver Bars.

The following are the quotations of silver bars in London and New York, as reported last week:

	London.	*New York selling price, .999 Basis.*
Jan. 18	24 1-8d.	$0.54½
" 19	24 3-16d.	.54⅝
" 20	24 1-8d.	.54⅜
" 21	24 1-8d.	.54⅜
" 22	24 3-16d.	.54½
" 24	24 3-16d.	.54½

W. C. Moore, formerly traveling representative for J. Hoare & Co., Corning, N. Y., died, recently, in Kings Hospital at Detroit, Mich.

News Gleanings.

E. G. Martin, Pocahontas, Ia., has sold out to J. W. Star.

Wm. A. Mashaw, Winnfield, La., has sold out to Loyd & Berduc.

Hall & Co., Manistique, Mich., have moved in their new room, having added new fixtures.

The G. W. Ellis Jewelry Co., Butler, Mo., recently purchased the stock of the Erie Jewelry Co., of that place.

F. W. Swan, Inc., Muscatine, Ia., has been dissolved. Mr. Swan will open up a new store at Mawgum, Okla.

H. B. Rote, Chestertown, Md., has purchased a parcel of real estate on High St., to be used for residential purposes.

L. E. Spiece, formerly of Dunlap & Spiece, Bucyrus, O., has joined the staff of the *Evening Telegraph* of that place.

H. C. Pitz, Kalamazoo, Mich., whose store was destroyed by fire recently, has leased new quarters in the Labadie Art store.

N. S. Plank, of Plank & Co., Davenport, Ia., and Miss Etta M. Thorne were recently united in marriage at the home of the bride.

W. H. Dennis, of the Dennis-Carrel Jewelry Co., Bessemer, Ala., has been mentioned as a candidate for the office of mayor of that place.

A fire recently started in the rear of the store of Simon Cohen, 1130 State St., Erie, Pa., but was extinguished before doing any serious damage.

The stock of Dexter B. Phelps, Waterloo, Ia., has been sold to John Geertson, of Cedar Falls, who will add to the stock and continue the business in Waterloo.

Oppenheimer Bros., Kingston, N. Y., supplied the handsome silver trophy which will be contested for by members of Company N in a shooting match at the end of the year.

An indictment was found recently against C. E. Tracy, who was accused of obtaining stock and money from Jules Wendell & Son, Oswego, N. Y., by means of a worthless check.

An interesting interview with Webb C. Ball, Cleveland, O., on the obtaining of correct time on railroads in the United States was published in a recent issue of a Pittsburg newspaper.

L. M. Kelly, Olean, N. Y., has completed arrangements to move from the Empire block to an attractive store in the Masonic Temple building. The premises will be remodeled and fitted up for his use.

The Boyd Park Jewelry Co., Denver, Colo., awarded a handsome trophy cup, given to the winner in a single pony contest held at the National Western Stock and Horse Show. The cup is of sterling silver.

Burglars broke into the store of the Petter Jewelry Co., Hannibal, Mo., early on Jan. 10, and stole $400 worth of stock, including 18 watches and several rings. Entrance was gained by cutting through the plate glass window.

A great deal of damage was done to the store of J. Enteneuer, Havana, Ill., about a week ago, by water which trickled down from the room above the store, a faucet having been left turned on and the water allowed to run during the night.

It was reported from Butler, Mo., last week that the Erie Jewelry Co., of that town, had been closed out and that creditors would probably receive between 45 and 50 cents on the dollar. E. N. Nickell, the owner, succeeded W. S. McDonald in 1905.

Articles of incorporation have been filed by a company under the name of Ben V. Smith, in Albany, N. Y., to deal in optical goods, with a capital of $20,000. The directors are Ben V. Smith, Irma B. Smith, Henry J. Evans and Richard M. Cox, all of Albany.

Frank E. Davis, Northampton, Mass., has for some time been receiving the congratulations of his friends in the trade owing to his elevation to the position of Eminent Grand Lecturer of the Grand Commandery, K. T., of Massachusetts and Rhode Island.

The retail jewelry store of A. W. Stewart, Bosworth, Mo., was entered by burglars, recently, who escaped with a large amount of jewelry. A reward of $50 has been offered for the apprehension of the thieves and an extra reward of $150 for the return of the loot.

A. W. Turnbeau, a news agent of the Canadian steamship *Princess Victoria,* was searched one morning, recently, and a box of jewelry valued at $3,000 was found in his coat. Turnbeau was placed under arrest to be examined before the United States Commissioner on a charge of smuggling.

At a recent meeting in the office of G. S. Dunlap, Sioux City, Ia., the opticians formed the Sioux City Optometrists' Society. The following officers were elected: President, G. S. Dunlap; secretary, S. V. Hafter; treasurer, O. Moe. The meetings will be held in the office of Mr. Dunlap until further notice.

A still alarm called the firemen to the jewelry store of C. W. Keeler, in Exchange building, Binghamton, N. Y., recently, a match, which was dropped on a quantity of cotton flannel in the rear of the store, having started a lively blaze. The flames, however, were extinguished before the arrival of the firemen.

The convention of the North Carolina opticians was held at Raleigh, Jan. 18, and about 35 members attended. P. N. Day was re-elected president; Wm. P. Granger, Goldsboro, secretary. The Board of Optometry has won its action against Wineberg, a traveling optician to whom it had not issued a certificate. He has appealed.

Arthur Wallenhorst, a well-known jeweler of Baltimore, Md., emphasized his affection for his pet dog Dixie, recently, by presenting to the canine a real dog collar ornamented with about 700 pure white diamonds and valued at $15,000. Dixie is a black and tan terrier, and has accompanied the jeweler during his extensive travels in this country and in Europe.

Charles E. Durst, Hamilton, O., has disposed of his business, which he conducted here for 45 years. The store was purchased by Harry F. Schipper and L. A. Boli, who will continue the business as the Schipper Jewelry Co. While taking an inventory of the stock a watch was found on the repair case which had been left with Mr. Durst to be repaired in 1869. It has been with him ever since, the owner never having called for it.

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AUCTIONEERS

Jewelry, China, Art Wares

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Connecticut.

C. H. Case, Hartford, will leave, shortly, for a trip around the world.

A. M. Kohn and Augustus Fisher are members of the Itinerant Vendors Committee.

S. Silverthau & Sons, New Haven, will shortly erect a new addition to their establishment.

D. H. Blinn, 11 Asylum St., Hartford, is disposing of his stock at auction, prior to retiring from business.

General George H. Ford has been re-elected a director of the Merchants' National Bank in New Haven.

Wm. Cosgrove died recently in Waterbury. He had been employed for 40 years at the Rogers Bros.' factory.

The Rockwell Silver Co., Meriden, has filed a certificate of increase of capital stock from $10,000 to $20,000.

Superintendent D. P. Golden of the International Silver Co., Meriden, is enjoying a five weeks' vacation in Florida.

C. W. Leavenworth presided at the Wallingford town meeting, recently, which was the largest town meeting held in many years.

Factory "M," International Silver Co., resumed operations on the full time schedule Jan. 12, after a shut-down of two weeks.

The Landers, Frary & Clark Mutual Aid Association, New Britain, tendered a reception, last week, to its members and friends.

G. Strohhaker, Wallington, has assigned to the International Silver Co., Meriden, a patented design for the handles of spoons, forks and similar articles.

Ex-President F. E. Harvey, of the Hartford Business Men's Association, has been appointed a member of the association's advisory committee for 1910.

The International Silver Co. has bought the Blackman property on Colony St., Meriden. The property will be used as a site for the enlargement of the plant.

At the ninth annual banquet of the New Britain Business Men's Association, held in New Britain last week, Mayor George M. Landers was one of the speakers.

L. N. Tomlinson, Bridgeport, will move Feb. 1 into the Sherman building, at the corner of Stratford Ave. and Sherman St., where he will have an attractive store.

Arthur H. Porter, superintendent of the movement department of the E. Ingraham Co., Bristol, has been at Atlantic City for the past two weeks for the benefit of his health.

E. H. Deeley, who has been in the employ of the Waterbury Clock Co., Waterbury, for several years, has left for Wheeling, W. Va., where he will reside permanently in the future.

The annual dance by the employes of the Waterbury Clock Co., Waterbury, to help the fund of the Employes' Aid Association, will take place this year in Buckingham Hall, Friday evening, Jan. 28.

Augustus T. Leonard, 756 Main St., Hartford, where he repaired watches and jewelry and also conducted a stationery store, died recently at the home of his sister, 45 Grant St., Meriden, after an illness of one week.

Edwin P. Root, secretary of the New Haven Clock Co., was elected a director of the First National Bank of New Haven recently, and Pierce N. Welsh succeeds his father, the late Pierce N. Welsh, as director of that institution.

At the annual meeting of the stockholders of the First National Bank of Wallington Jan. 12, the following directors were elected: Frank A. Wallace, Charles H. Tibbits, Clifford W. Leavenworth and George M. Hallenbeck.

The Standard Electric Time Co., Waterbury, recently elected the following officers: President, W. E. Goodyear; vice-president, Edgar H. Bristol; secretary, Bennet B. Bristol; treasurer, George L. Briggs. The officers are the directors.

The Bannatyne Watch Co., Waterbury, at a recent meeting, elected the following officers: President, F. Farrell, Jr.; treasurer, G. C. Bryant; secretary, A. Bannatyne. The directors are F. Farrell, Sr., F. Farrell, Jr., G. C. Bryant, A. Bannatyne and D. L. Brown.

Simons & Co., Inc., are now well settled in their attractively furnished quarters at 81-83 Church St., corner of Center St., New Haven. The new quarters are exceptionally attractive, the show windows being large and spacious and the interior equipped with every modern device designed to expedite the transaction of business.

W. F. Stanton, Bridgeport, who, as stated in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY, filed a petition in bankruptcy, having assets of $2,368 and liabilities of $5,388, claims as exempt his tools worth $331, household goods $500 and a policy in the Royal Arcanum $3,000. Stanton conducted a jewelry repair business at 1229 Main St.

M. Sarason, whose store in New Haven was recently broken into by burglars, who opened the safe and escaped with about $2,000 worth of plunder, has notified the police that a tall stranger several days ago entered his store and stated that he was a pawnbroker who desired to open a shop in New Haven. The stranger was about 50 years of age and asked Mr. Sarason if he desired to dispose of his store. Mr. Sarason is firm in his belief that this is the man, or one of the men, who cracked the safe.

The home of Morris Harrison, of the Harrison Jewelry Co., Roanoke, Va., was entered, recently, by burglars, who stole about $70 in cash and checks and a watch valued at $300. The watch was a timepiece which struck the hours and quarter hours and had been left with Mr. Harrison to be repaired.

J. E. Richardson, city marshal of Hannibal, Mo., is advertising a reward of $25 for the arrest of the party or parties who recently robbed the Potter Jewelry Co., of that town. Among the goods stolen were the following watches: 16 size Howard, open face, movement No. 927144, case No. 4951778; Elgin Veritas movement only, No. 9900843; Sangamon, open face, 16 size, 21 jewels, No. 1743947; thin, 12 size, open face, gold dial, Knickerbocker Watch Co.; hunting case, gold filled, Ingersoll-Trenton; Roman gold, hunting case, Waltham, plain jewel series; and about 12 O size, gold-filled ladies' watches with Elgin and Continental movements.



Wm. McKee will shortly engage in business at West Philadelphia, Pa.

C. Gulp opened a watch repairing establishment recently in Goshen, Ind.

Edward Krebser has opened a new jewelry store in South Kaukauna, Wis.

A. J. Sears contemplates engaging in the jewelry business in Park Falls, Wis.

An establishment has been opened at 605 Pine St., St. Louis, Mo., by J. Mark.

G. W. Hunter has opened a store at 1892 Center St., West Roxbury, Mass.

H. O. Cobb has started in the engraving business at 915 State St., Indianapolis, Ind.

Edgar Van Arnam, formerly of Concord, N. H., is now located at Wendell Center, Mass.

H. Preel has opened an office at 129 S. 7th St., Philadelphia, Pa., as a jewelry setter.

L. Mecklenborg has started in business for himself in the Glen building, Cincinnati, O.

H. J. Engles is a new jeweler in Sioux City, Ia., where he opened a store a short time ago.

The Ehlerman Bros. Co. is the name of a new wholesale and jobbing concern in Sioux City, Ia.

The Empire Jewelry Co. has started in the manufacturing jewelry business at Providence, R. I.

A. S. Vene expects to open a store in Chehalis, Wash. He will be located in the Scales building.

John S. Kidwell has opened a jewelry and watch repairing establishment at 1326 H St., N. E., Washington, D. C.

Carl Bechtel, formerly with M. A. Hurlbut, Fort Dodge, Ia., has opened a store of his own. Mr. Bechtel will begin business in the Oleson Block.

James H. Warren announces that he has severed his connection with James R. Nelson, Messena, N. Y., and will open an establishment of his own in the Bailey building about Feb. 1.

Word was received last week that Arthur Cramer, Niles, Tex., has gone into bankruptcy. Cramer had been in business since Oct. 1, 1908, and carried stock valued at a little over $1,000.

The watch factory of Patek, Philippe & Co., Geneva, had on Jan. 1 of this new year the rare privilege of congratulating two of their oldest workmen upon the occasion of the golden anniversary of their entry in the factory where they have been employed since 1860. On this occasion the firm presented each of them with a beautiful silver plate artistically chiseled and with a commemorative inscription. In the course of the ceremony many good things were said about the courteous relations which exist between Patek, Philippe & Co. and their workmen.

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41ST ANNIVERSARY NUMBER

In accordance with its custom of many years THE JEWELERS' CIRCULAR-WEEKLY will celebrate its 41st Anniversary with the issue of next Wednesday.

Use No Lottery Scheme in Business.

FROM time to time we have warned our subscribers of the danger of using business schemes which involve the lottery principle in any way. We have refrained from commenting, criticizing or in any way encouraging the use of such schemes, realizing that though they may be conducted in a legitimate manner and perfectly innocent in intent they technically violate the State and national laws in relation to lottery, and are apt to get users into trouble. Even though the jeweler may not be punished ultimately, there is no excuse for him subjecting himself to a trial, or even an arrest.

About a month before Christmas a jewelry firm in Greensboro, N. C., issued an announcement to the effect that the concern would give coupons in connection with business purchases of one dollar or more, the coupons to be numbered and the purchasers to get prizes if they held the lucky numbers. The scheme was considered innocent by the jewelry house and similar to those which have often been invoked to build up trade. However, the Post Office Department looked upon it in an entirely different light, holding the scheme to be a lottery, and the fact that letters had been received in connection with it put it within the law forbidding the use of the mail to abet lottery schemes. An investigation was started last week which resulted in the indictment of the head of the jewelry house on a complaint sworn out by a post office inspector, and the jeweler has given bonds to the sum of $500 to answer the charge. A preliminary hearing will be given this week.

While it is probable that the accused jeweler will be able to get off with but slight punishment in case he is finally convicted, provided he can prove the innocence of his scheme, nevertheless his case should act as a warning to all members of the trade who desire to interest their customers by offering premiums or prizes. Dealers should realize that any distribution of property by lot or chance, or an award in which lot or chance is the controlling factor, is apt to bring the scheme within the lottery laws of most States, and, if the mails are used in connection with the scheme in any way, of the Federal lottery laws as well.

Jewelers who have been warned by this journal as to the danger of these schemes at times have been willing to take the risk in the belief that no persecution was likely to follow, in spite of the violation. To them the experience of the North Carolina firm should prove a lesson to be taken to heart.

The Baggage Clause of the Tariff.

SOME recent decisions of the Board of General Appraisers in regard to the exemption from duty permitted under the paragraph relating to passengers' baggage serve to bring out clearly a number of points which should be obvious to anyone who studies the tariff law, but which have not been generally understood by the public, and even the customs officials. These points are, in brief: (1) That wearing apparel, articles of personal adornment and similar personal effects which accompany the traveler and are necessary for his or her convenience are free of duty; (2) that the $100 exemption clause (or, more properly, limitation clause) only applies to *residents* of the United States returning from abroad, and (3) that the aforesaid mentioned exemption from duty can apply to no article intended for another.

One of the most important baggage cases decided was that in regard to the protest of Mary Garden, who claimed exemption on all her personal effects on the ground that she was a non-resident. The Government, after limiting her exemption to $100 on goods purchased abroad, claimed she was a resident. The board sustained the actress' claim that she was not a resident of this country, and was, therefore, entitled to the free entry of all her wearing apparel. Applying the law in another case, the board finds a Philadelphia woman who went to Canada and bought furs worth less than $100 for her own use and returned to the United States within five days must be classed as a resident returning from abroad and is entitled to the $100 exemption. However, the board overruled the protest of a Philadelphia attorney who had done practically the same thing, only the muff and stole which he purchased were for his daughter, who had not accompanied him. He claimed exemption for the articles, but though they were wearing apparel and under $100 in value the board upheld the Gov-

Throughout 1910

we shall use this space to keep you posted on the new, seasonable and best selling goods which our stock will offer from time to time, showing—

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The Newest Ideas
The Most Popular Novelties
The Readiest Sellers

and the best values the market offers in Jewelry, Watches, Diamond Goods, Gold and Silver Novelties, Toilet Wares, etc.

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ernment, as the artieles were not intended for him, but for another.

As before said, the decisions of the board bring out nothing new, though they are at varianee with the interpretations of the Treasury Department in the past, one of whieh permitted a returning resident to elaim the $100 exemption, not only on articles that were not wearing apparel or personal effeets, but which were admittedly souvenirs to be presented to others in this country. Let us hope that all interpretations of this kind by the Treasury Department are now at an end.

Lancaster, Pa.

J. S. Reitsehy, a watehmaker for T. Wilson Dubbs, is on the siek list.

S. Kurtz Zook last week paid a business visit to Philadelphia and New York.

E. P. Ledos, of the Ledos Mfg. Co., paid a visit to Laneaster friends last week.

Edward D. Singleton has gone to New York and Buffalo on a week's business trip.

Henry Weeber, whose health was a good deal run down, is taking a mueh-needed rest.

J. N. Parks, Atlanta, Ga., who went South 20 years ago from Laneaster eounty, is visiting Columbia relatives.

The basket ball team of the loeal teehnieal school last week beat the team of Yeates Sehool, the score being 42 to 26.

Lawrenee Bryson of the recently dissolved firm of Manson & Bryson, New York, is in Laneaster, visiting friends.

Jeweler W. W. Affel was among those who helped make the reeent men's supper at St. Paul's Reformed Chureh such a suecess.

G. Wilson Reisner has reeeived from the senior elass of the University of Texas, at College Station, Tex., an order for 65, 14 karat gold rings.

Charles E. Wilson, of the Hamilton Watch Co., gave a leeture last week before the young men of Emmanuel Lutheran Chureh on, "The History and Art of Watehmaking."

A. W. Moyer, manager of the Non-Retailing Co., T. Wilson Dubbs and George R. Weber, of Louis Weber & Son, attended Thursday night's banquet of the 24-Karat Club at the New York.

At a meeting of the Lancaster Rifle Club, John J. Bowman and Charles E. Bowman, of Ezra F. Bowman's Sons, were re-eleeted, respectively, viee-president and treasurer, both being enthusiastic sportsmen.

George R. Weber was last week elected treasurer of Laneaster Counеil, Knights of Columbus, and E. J. Guilford, a department foreman of the Hamilton Wateh Co.'s faetory, was eleeted Deputy Grand Knight

John L. Gall, engraver and watehmaker for A. K. Brubaker, Columbia, was married Jan. 19 to Mr. Brubaker's daughter, Miss Estella M. Brubaker, at the First M. E. Church, by Rev. Dr. Samuel W. Purvis. They have gone South on a wedding trip.

Simon R. Stibgen, a jeweler in Marietta for 40 years, died Jan. 20 from pneumonia, aged 61 years. He was a soldier of the Civil War, and for many years was one of Marietta's leading business men. He is survived by his widow, a son, Barr Spangler Stibgen, Seattle, Wash., and a daughter, Mary F., of Marietta.

New York Notes.

Otto Heeren, Pittsburg, Pa., sailed from this port recently for Europe.

Walter King, of the Julius King Optical Co., was a visitor in Chicago last week.

Dave Graf has become a member of the sales force of Henry Freund & Bro., 71 Nassau St.

Sam Alliance, of the Alliance Jewelry Co., Cleveland, was a caller at the offices of this journal last week.

Nat Shiman, of Shiman Bros. & Co., sailed for Europe yesterday on the *Kronprinz Wilhelm* to purchase diamonds.

M. Ettinger is now with the Dreyfus Mfg. Co., for the west and south. He was formerly with Heyman & Kramer.

Herman H. Hessberg, who has been appointed Assistant Deputy County Clerk in Kings County, was formerly employed for a time by M. Strauss & Co., the Brooklyn jewelers.

Leo Reichman, of Reichman Bros., 65 Nassau St., sailed yesterday on the *Kronprinz Wilhelm* for the European diamond markets.

Henry M. Rich returned to Europe on the *Lapland* Saturday. He will be in charge of the Amsterdam office of Stern Bros. & Co.

Jos. W. Heller, manufacturer of white stone novelties, Providence, R. I., has opened an office at 9 Maiden Lane, with H. P. Lanzas manager.

Among the out-of-town jewelers who called at the offices of THE JEWELERS' CIRCULAR-WEEKLY this week were: S. J. Son, Chicago, and A. C. Smith, Mexico City.

Mitchell & Tillotson, auctioneers, 35 Maiden Lane, New York, are selling the stock of Ambrose Kent & Sons, Ltd., Toronto, Ont., who are retiring from business.

D. R. Dingwall and his son, Winnipeg, Man., were callers at the offices of THE JEWELERS' CIRCULAR-WEEKLY Tuesday and sailed the following day for Europe on the *Lusitania*.

The trophy given to George Grey Ward, which was described in the last issue of this journal, was on exhibition in the downtown store of the Gorham Co. during the past week.

The Jewelers Security Alliance has received word from William Finck, Seattle, Wash., to the effect that a window in his store was broken, Friday, and $750 worth of jewelry was stolen.

John S. Brande, of the Keller Jewelry Mfg. Co., went back to Chicago Saturday. Frank C. Shinn, western representative of the concern, has started on a trip, as has J. K. Platt and J. J. Doll, who travel south for the same firm.

Hiram P. Spencer, for many years with the Ansonia Clock Co., died at his home, 558 11th St., Brooklyn, recently. He was born in New York City in 1840, and lived in Brooklyn for 30 years. Surviving him are a daughter and a son. The remains were buried in Greenwood Cemetery.

Creditors of Jacob Link, formerly in the jewelry business in this city, who was adjudged a bankrupt Jan. 3, are notified that a meeting will be held at the office of Stanley W. Dexter, 71 Broadway, Jan. 31, at 10:30 a. m., at which time the creditors can appoint a trustee and transact other business.

Since the first of the year the firm of Moskowitz Bros., manufacturers of diamond jewelry and mountings and importers of precious stones at 12 John St., have added to their staff of traveling men Wm. Moskowitz, who will act as their eastern representative. He is a brother of the members of the firm.

Walter S. Strauss, of the firm of Jacob Strauss & Sons, 14 Maiden Lane, has been in the hospital since Jan. 9, undergoing an operation. He is now convalescent and will probably leave the hospital during the latter part of the month. He expects to resume his former trips after resting for a month or so.

A retail jeweler at 180 Broadway, reports that a well dressed young man called at his store several days ago and picked out a diamond ring, the price of which was $175. The young man had a certified check for $150 and said he would step up stairs in the same building, where he was acquainted, and get the additional $25, but he did not return.

John H. Held, who is wanted in Montreal, Canada, on the charge of stealing on Jan. 5 last from Fred Brown, a jeweler, of that city, two diamond rings, valued at $860, was arraigned Tuesday of last week before United States Commissioner Shields and held for examination to-day. Held was arrested here on the complaint of Achilles St. Mars, chief constable of Montreal.

Judge Hand, of the United States District Court, has appointed J. Waring Parks receiver in bankruptcy for Cooperman & Springer, jewelers, 124 Hester St., with a bond of $7,000. One of the reasons given in the application for the receiver was that practically all the stock could be removed in four or five dress suit cases if not properly guarded. The firm is anxious to get a settlement with creditors as speedily as possible. A petition in voluntary bankruptcy was filed last week against the firm.

Jacob Rassner, who was formerly at 12 Dutch St., as a diamond mounter, last week filed a petition in bankruptcy showing liabilities of $5,522 and nominal assets of $4,178 in notes and accounts. Among the unsecured creditors are: Belias & Cohn, $650; Alois Kohn & Co., $250; Stern & Hochberger, $100; Simon Spiro & Co., $450; the Elliot Jaffrey Co., $200; John C. Hardt, $295; Lefstein & Rosenfeld, $135; Mallett & Maxwell, $475; Henry J. Bridgen, $1,100; Mr. Rosenberg, $500; Jenkins Trust Co., $500.

Gustavus Henry Bernhardt, financial secretary of the Ansonia Employes' Mutual Aid Association, and for 30 years a contracting clockmaker for the Ansonia Co., on 7th Ave., died on Sunday of last week of heart failure at his residence, 398 Prospect Ave., Brooklyn. He was a native of New Britain, Conn., born in 1858, and was the son of Gustavus and Elizabeth Bernhardt. He was a member of the Church of the Atonement and of Fulton Council of the Royal Arcanum. He is survived by his widow, Mrs. Rose Sehl Bernhardt, and a son, Gustavus H.

Chester Beach, a young American sculptor, has been commissioned by Archer M. Huntington, president of the American Numismatic Society, to make the gold medal that is to be presented to President Taft at the opening of the Actors' Fund Fair on May 9. The design of the medal shows on one side Charity coming forward, with Comedy and Tragedy on either side, with outstretched arms. On the reverse, in low relief, are the comic and tragic masks and the words, "Actors' Fund, New York, 1910." The sculptor was recently elected to the National Academy of Design, the youngest member of the Academy.

The firm of Martin Mayer, Mainz, Germany, which has a New York office at 315 Fifth Ave., celebrated its 50th anniversary a short time ago at the home office. The house was founded in 1860 by the late Martin Mayer, who took as a partner his brother, Bernard Albert Mayer, and he died a few years ago. At the celebration of the firm's half century of existence nearly all of the employes were present. The heads of the firm were the recipients of congratulations from city officials and others prominent in the community. S. Richart, the senior partner, was nominated as a counselor of commerce by the Grand Duke of Hesse. The concern has grown by careful business management and now maintains offices in Paris, London and in this city.

A meeting of the creditors of Meyer Baturin, Harrisburg, Pa., was held last week in the offices of James S. Friedman, attorney, at 132 Nassau St. The meeting was called at the instigation of one of the large creditors. Mr. Baturin was not present, but was in the city during the early part of the day and was suddenly called away because of the illness of his wife. His brother was present at the meeting, but was unable to tell the creditors anything about the jeweler's affairs other than that he stands ready to assist in putting through a proposed composition at 25 cents on the dollar, which was offered some time ago. A rough estimate of the liabilities places the figure at $25,000, against which nominal assets in the neighborhood of $4,000 are claimed.

Funeral services were held last Wednesday evening for Edward C. Schoettel, who died the previous Monday at his home, 975 Lafayette Ave., Brooklyn, after a week's illness. He was stricken with paralysis and never recovered from the attack. Mr. Schoettel was, until he retired from business 10 years ago, one of the oldest jewelers in New York City. His place of business was in John St., Manhattan. He was a lifelong resident of Brooklyn, and spent most of his years in the eastern section of the county. He was born in Strasburg, Germany, and was 83 years old. He came to America with his parents when he was but seven years old. At an early age he was apprenticed to the jewelry trade, and he became an expert in that line. Owing to his advanced years, Mr. Schoettel retired from business in 1900. He was apparently in good health until stricken with paralysis. Mrs. Schoettel died three years ago this month. Mr. Schoettel is survived by four children, Edward A. and Frank L. Schoettel, Mrs. Oscar H. Doolittle and Miss Irene A. Schoettel. The services were

(*New York Notes continued on page 84a.*)



THE
LIBERTY
NATIONAL BANK
OF NEW YORK

FREDERICK B SCHENCK, President
DANIEL G. REID, Vice-President
ZOHETH S. FREEMAN Vice-President
CHARLES W. RIECKS, Second Vice-President and Cashier
FREDERICK P. McGLYNN, Assistant Cashier
HENRY S. BARTOW, Assistant Cashier
HENRY P. DAV SON, Chairman Executive Committee

Capital, Surplus and Profits
$3,600,000

THE STATE BANK

376-378 GRAND ST., NEW YORK
Member New York Clearing House

SOUND :: CONSERVATIVE :: ACCOMMODATING

Capital, Earned Surplus and Undivided Profits, $1,802,044.53
Deposits, - - - 19,007,668.41

OFFERS A FAVORABLE MARKET FOR SHORT AND LONG-TIME JEWELRY AND DIAMOND PAPER

RECOMMEND A NEW ACCOUNT

1851 The Jeweler's Bank for half a century in the same location **1910**

THE
CHATHAM NATIONAL
BANK

Broadway and John Street, New York

ACCOUNTS INVITED

GEORGE M. HARD, President
FRANK J. HEANEY, Vice-President
C. H. IMHOFF, Vice-President
WILLIAM H. STRAWN, Cashier
HENRY L. CADMUS, Assistant Cashier

Mercantile National Bank

195 BROADWAY, NEW YORK

CAPITAL
$3,000,000

ACCOUNTS INVITED

SURPLUS
$2,000,000

WILLIS G. NASH, President
MILES M. O'BRIEN, WM. SKINNER, WILLIAM H. TAYLOR, } Vice-Presidents
EMIL KLEIN, Cashier

The Market and Fulton National Bank of New York

ORGANIZED 1825
81-83 FULTON STREET

CAPITAL, $1,000,000 **SURPLUS, $1,500,000**

PROGRESSIVE—CONSERVATIVE—SUCCESSFUL

ALEXANDER GILBERT, - President
R. A. PARKER, - - Vice-President
T. J. STEVENS, - - - - Cashier
JOHN H. CARR, - - - Asst. Cashier

Invites the Accounts of Jewelers

Will extend every facility that good banking will justify

SAFE DEPOSIT VAULTS

New York Notes.

(Continued from page 83.)

conducted by the Rev. William Hamilton, D. D., pastor of the S. 3d St. M. E. Church. The interment was in the Schoettel family plot in Cypress Hills Cemetery.

L. Van Gelder, of Van Gelder Bros., sailed for Europe, yesterday, on the *Kronprinz Wilhelm*.

A discharge in bankruptcy has been granted to Benjamin S. Samuels, a jeweler, at 949 Broadway. The liabilities are $4,773.

Joe Smith, who has been in the Maiden Lane district for a number of years as a porter, died Monday at his home on Henry St.

Geo. Semple, New York representative of the W. & S. Blackinton Co., 180 Broadway, has been on a trip to Pittsburg in the interests of the firm.

Morris Lissauer, with Louis Strasburger's Son & Co., was successfully operated on for cataract on the eye in Mount Sinai Hospital, and will call on his trade next month.

L. F. Wolf will in the future represent Bernheim & Beer, 47 Maiden Lane, in the south. He was formerly with Sussfeld, Lorsch & Co. for 19 years and with F. J. Boesse & Co. for 15 years.

Among the out-of-town visitors in town last week were: Fred. Somes, of Bates & Bacon, Attleboro; Moe Eliassof, of Eliassof Bros. & Co., Albany, N. Y.; George J. Hess, of Hess & Culbertson Jewelry Co., St. Louis; and S. Weiner, buyer for the Schaefer Jewelry Co., Minneapolis.

Louis Friedlander, of R., L. & M. Friedlander, 30 Maiden Lane, accompanied by Mrs. Friedlander, has sailed on the *Carmania* for Europe. They are making a trip around the world, devoting most of their time to India, China and Japan, and will return via the Pacific to San Francisco.

The firm of Schanbacher & Brod, composed of Otto Schanbacher and Oscar J. Brod, manufacturing jewelers, at 30 Beecher St., have dissolved by mutual consent. Oscar J. Brod liquidates for the firm, paying all debts and collecting its liabilities. Mr. Brod will manufacture a line of 10-karat jewelry and will have a New York office at 2 Maiden Lane.

William L. Sexton, one of the oldest and best-known manufacturing jewelers of New York, who was formerly a member of the corporation of W. L. Sexton & Co., has withdrawn from that concern, as noted last week, and with his son, Charles F. Sexton, and Chas. F. Boleschka has organized the firm of William L. Sexton & Son to manufacture fine jewelry, with offices at 17 Maiden Lane and a factory nearby. With the concern as designer is Emil Krauth. The factory is well equipped and the organization in condition to take care of all the demands that will be made upon it.

A meeting of the creditors of M. Juster, 2280 Eighth Ave., was held Monday afternoon at the offices of Weschler & Rothschild, 299 Broadway. His liabilities are $6,300 and assets $4,500, consisting of stock, $3,000, and outstanding accounts, $1,500. It was first suggested that the creditors take over the assets and administer the same, and then a 25 per cent. cash offer was made, the money to be advanced by one of his attorneys, who is a relative. The creditors refused to consider the offer and appointed a committee of three to examine the stock and books yesterday and report at a further meeting to be held to-day.

In a letter to the Collector of the Port of New York, Assistant Secretary of the Treasury Curtis, last week, announced that the Department is of the opinion that watch movements having no adjustments should be marked "No adjustments," that those having no jewels should be marked "No jewels," and that those having neither adjustments nor jewels should be marked to indicate such fact. These regulations were made in answer to the Collector's inquiry regarding the marking provision under Par. 192 of the Tariff Act of imported watch movements. In another letter to the Collector of the Port of New York from the Assistant Secretary, in regard to the classification of toy watches made of various cheap metals, such as German silver, white metal, brass and gun metal, costing over 20 cents per dozen, it is announced that these watches are not properly dutiable under Par. 448 of the Tariff Act, but are dutiable under Par. 431 of the said act at the rate of 35 per cent. ad valorem, Par. 431 providing that rate of duty upon all toys not composed of china, porcelain, parian, bisque, earthen or stone ware, and not otherwise specially provided for in the act.

Newark.

Maynard Dixon, a jeweler, of 104 Fourth Ave., died last Wednesday in St. Vincent's Hospital, New York, of injuries he received last Tuesday night when he was run over by a truck near the Chambers St. ferry entrance.

The Elmer E. Wood Co., of which Frank H. Sommer, Newark; Charles L. Williams, East Orange, and Ernest L. Quackenbush, Chatham, are the incorporators, filed articles of incorporation, Friday, in the office of the county clerk. The authorized capital stock is $10,000, of which $1,000 is paid up. The registered office is at 738 Broad St., and the company is organized to deal in jewelry and precious stones.

Daniel Tyler, of 53 Columbia St., employed as a jeweler by the Mandeville, Crane & Carrow Co., 332 Mulberry St., was stricken with kidney disease while at work and died before he could be taken to his home. Mr. Tyler left the house Tuesday morning of last week in his usual health. He appeared well until he was found in an unconscious condition by fellow employes. Dr. Edward Richman was summoned and succeeded in bringing Mr. Tyler to consciousness for a short time. Mr. Tyler was born in England 68 years ago. He came to this city when a child with his parents. A widow and one daughter, Florence, survive. Funeral services were held Sunday afternoon. Interment was in Fairmount Cemetery.

W. H. Blacar, Bangor, Me., recently sustained a nominal loss during a recent fire in the building occupied by him.

H. J. Locke & Son, Belfast, Me., moved, last week, into attractively furnished quarters in the National Bank building.

Importations at the Port of New York.

Weeks Ended Jan. 16, 1909, and Jan. 15, 1910.

	1909.	1910
China, glass and earthen ware:		
China	$47,942	$34,790
Earthen ware	10,377	14,835
Glass ware	44,917	25,034
Optical glass	1,649	906
Instruments:		
Musical	25,401	17,143
Optical	4,246	8,874
Philosophical	3,062	5,236
Jewelry, etc.:		
Jewelry	22,729	21,607
Precious stones	297,777	832,990
Watches	24,311	12,348
Metals, etc.:		
Bronzes	277	224
Cutlery	27,345	18,249
Dutch metal	.....	2,120
Ptatina	146,975	39,465
Plated ware	.....	.....
Silverware	.....	1,771
Miscellaneous:		
Alabaster ornaments	6	66
Amber	8,682	5,356
Beads	3,918	648
Clocks	3,978	3,806
Fans	5,324	.....
Fancy goods	5,756	9,684
Ivory	25,035	31
Ivory, manufactures of	266	126
Marble, manufactures of	6,753	23,315
Statuary	1,120	3,596

Jewelers' Gold Bars Withdrawn and Exchanged at New York.

Week Ended Jan. 22, 1910.

The U. S. Assay Office reports:

Gold bars exchanged for gold coin	$410,916.23
Gold bars paid depositors	50,794.79
Total	$461,711.02

Of this the gold bars exchanged for gold coin are reported as follows:

Jan. 17	$87,283.65
" 18	105,558.44
" 19	57,412.41
" 20	82,236.16
" 21	46,901.93
" 22	31,523.64
Total	$410,916.23

Syracuse.

Dwight D. Bottom, this city, recently purchased the jewelry stock of the late Harvey E. Rice, Manchester, and is continuing the business.

W. Roslington will leave, this week, on his Spring trip for the Benedict Mfg. Co., East Syracuse. Mr. Roslington formerly represented the firm of Moore & Son, Newark, N. J., in the New England States, and is now in charge of the same territory for his present employers.

J. F. Kane, the New York State representative of the Benedict Mfg. Co., East Syracuse, will sail today for Europe in the interest of the company, for whom he will cover the British Isles. A. I. Patton, formerly the Texas representative of the concern, has gone to Cuba and the West Indies on a business trip, and will visit Mexico later in the year. C. C. Graham, the vice-president and sales manager of the company, who started in November on a tour of the world, is now in Australia, and reports conditions there very satisfactory.

Isidor S. Kahn, Hagerstown, Md., has the sympathy of his many friends in the trade, owing to the death of his father, who passed away in his home in Baltimore, recently, aged 76 years. The deceased had been ill for about 10 years.

Providence.

The Sterling Silver Mfg. Co. has joined the Jewelers' Security Alliance.

John Kelso was one of the Providence business visitors in Boston last week.

Henry F. Manchester has been elected vice-president of the Westminster Men's Club.

E. P. Leonard was in the city last Wednesday in the interests of the Boston Optical Co.

Henry Lederer & Bro. are about to open an office in Philadelphia, in charge of E. M. Braecher.

Nicholas Bitsioles has started in the manufacturing of a general line of jewelry at 227 Eddy St.

Alfred Krower, New York, was here last week looking after the interests of Albert Lorsch & Co.

Frank T. Barton, president of the Geo. N. Steere Co., Pawtuxet, visited the factory last week.

Everett L. Spencer, of E. L. Spencer Co., was a visitor at the firm's New York office last week.

H. L. Shurtleff has been elected a member of the race committee of the Pawtuxet Motor Boat club.

Arthur C. Stone, president of the Metal Products Corporation, is confined to his home by the grippe.

Jacob Schwarzkopf has returned from a successful western trip in the interests of J. Schwarzkopf & Co.

A chattel mortgage for $500 on the property of Shmay Kotter, at 24 Calender St., has been discharged.

William P. Chapin, of the Chapin & Hollister Co., has been elected a director of the Industrial Trust Co.

Eugene A. Eddy made a trip through Connecticut last week on business for the E. A. Eddy Machinery Co.

The employes of A. T. Wall & Co. held their annual dance in Lilly Academy, on last Wednesday evening.

Peter Turner has accepted a position as salesman with Tannenbaum & Co., dealers in imitation precious stones.

John Levin, western representative of Matin, Low & Taussig, visited the office of the firm in this city last week.

The National Protection Co., of which John S. Holbrook is treasurer, has declared a dividend of 2½ per cent.

Joseph H. Fanning has been elected a vice-president of the Rhode Island Society for the Prevention of Cruelty to Children.

George W. Dover has been elected dictator of Providence lodge, No. 193, Order of the Moose, that was instituted here last week.

Robert E. Budlong, treasurer of S. K. Merrill Co., has been elected treasurer of the Sub-Target Gun Co., Boston, New York and London.

Providence and Attleboro manufacturers are affected from $15,000 to $20,000 by the assignment of W. W. Mansfield & Co., Portland, Me.

The Wightman & Hough Co., of this city, is contemplating the removal of its New York office from 7 to 15 Maiden Lane, in the near future.

Charles H. Ballou, of this city, formerly of Attleboro, has a patent on a die for fluting wire stock. Mr. Ballou is head of Charles H. Ballou & Co.

After the first of the month the New York offices of the John T. Mauran Mfg. Co. and the Wolcott Mfg. Co. will be combined at 3 Maiden Lane.

The People's Savings Bank has discharged a mortgage of $5,000 against real estate of Emery J. San Souci, corner of Webster Ave. and Concord St.

The trustee in bankruptcy in the case of William Feintuch & Co., manufacturing jewelers of this city, has declared a first dividend amounting to 3 per cent.

G. A. Veeck, New York, has filed a suit in the Superior Court here against Ben Wyman, seeking to recover $2,200 alleged to be due the plaintiff on book account.

Englehardt C. Ostby, of the Ostby & Barton Co., accompanied by his daughter, Miss Helen Ostby, are to start about Feb. 15 for a trip to the Mediterranean and Egypt.

Marcus W. Morton, secretary-treasurer of the Manufacturing Jewelers' Board of Trade, has been confined to his home for a fortnight by illness. He expects to be out in a few days.

Horace W. Steere, of Arnold & Steere, visited the firm's New York office last week. Mr. and Mrs. Erling C. Ostby left Friday for Atlantic City, where they will spend several weeks.

Harry Mays, treasurer of the Metal Products Corporation, is taking a short vacation during which, with his wife, he will visit New York, Atlantic City, Washington and other places.

John Shepard, Jr., as president of the Rhode Island Golf Association, was the only guest at the annual meeting and dinner of the Massachusetts Golf Association in Boston, last week.

John Kelso and William A. Schofield have been announced as members of the honorary committee of the annual concert and ball of the Providence Permanent Firemen's Relief Fund.

The employes of the United Wire and Supply Co. held their first annual dance and social Friday evening in Macnair's Dancing Academy, at which about 100 couples were present.

Charles H. Fuller, of George H. Fuller & Sons Co., Pawtuxet, and George G. Cameron, local manager of Dun's Agency, were members of the jury in the Corbett murder case tried last week.

Among those in attendance at the opening ceremonies of the new rooms of the Catholic club, last Wednesday evening, were: Emery J. San Souci, John F. O'Connell, William J. Feeley and Philip Linton.

Joseph P. Burlingame, of this city, who is largely interested in one of the manufacturing jewelry concerns of Attleboro Falls, has been reappointed by Governor Pothier as Railroad Commissioner of Rhode Island.

Fred C. Lawton, superintendent of the Gorham Mfg. Co., spoke to the boys of the public schools on "What an Employer Expects in a Boy," at the vocational talk at the Technical High School Friday afternoon.

William H. Waite, of the Waite-Thresher Co., was elected president of the Homoeopathic Hospital of Rhode Island and officiated as toastmaster at the annual dinner at the Crown Hotel, last Wednesday evening.

The annual concert and dance of the Employes' Mutual Benefit Association of L. Dimond & Sons, Inc., was held in Infantry Hall last Tuesday evening at which, in spite of the inclement weather, more than 500 were present.

D. N. Jacoby, who was recalled from Chicago while on a recent western trip for the Providence Stock Co., on account of the serious illness of his two children, has started out again and will go to the Pacific Coast before his return.

F. S. Lord and William Cardin, who for a number of years have been associated with the Rueckert Mfg. Co., have started in business at 45 Eddy St., under the firm name of Lord & Cardin, and will manufacture a line of jewelers' sample cases.

The final payment of the fund that was raised among the jewelers for the benefit of the widow of Capt. Joshua Lothrop, an old-time manufacturing jeweler and traveling salesman, has been paid to her by the trustee, John E. Jerauld. It was deposited in the Union Trust Co.

William C. Codman, with the Gorham Mfg. Co., who is a well known breeder of prize bulldogs, has been appointed one of the judges at the show to be held by the Westminster Kennel Club at New York, next month. Mr. Codman is president of the Bulldog Club of America.

The case of the Hub Jewelry & Novelty Co. against M. Melnick was heard in the civil session of the Sixth District Court before Judge Rueckert last Wednesday. This is a suit to recover balance on a book account, and on motion judgment for the plaintiff for $42.41 and costs was entered.

The S. & B. Lederer Co. Mutual Relief Association held its annual meeting and election of officers last Monday evening, with the following result: President, B. F. Dodge; vice-president, William Davis; secretary, Nicholas Arendt; treasurer, Sanford Hawkins. The annual concert and ball will be held on the evening of Jan. 26.

Among those who were at the annual banquet of the Lid Club, the newspaper men's association of this city, on Tuesday evening, were: Mayor Henry Fletcher, Harry Cutler, Frank B. Reynolds, William A. Schofield, John J. Rosenfeld, Roswell C. Smith, George W. Gardiner, John Kelso, Emery J. San Souci and Herbert S. Tanner.

Among the foreign importations received through the Providence Customs House in the past week were the following: From Bremen, 21 packages of imitation precious stones; Hamburg, two packages of silverware, one of imitation precious stones, one of beads; Havre, two packages of imitation precious stones; Rotterdam, seven packages of crockery.

The jewelry buyers who visited this city in the last week included: M Herz, of Mandel Bros., Chicago; Miss M. Aderson and De Forest Bachman, of John Wanamaker, Philadelphia; L. Bernhard, New York; I. Magid, of Chasner & Magid, Boston; N. Zigayer, of the United States Jewelry Co., Montreal; Miss Damstader, of N. Sellenburg & Co., Philadelphia; I. Weiler and N. Sure, of N. Sure & Co., Chicago; L. A. Iasslow, of I. Abeles, Montreal.

Boston.

F. C. Fitch, Jr., accompanied by Mrs. Fitch is in New York this week.

James S. Blake, of Kettell & Blake, was in New York during last week.

Arthur Smith, of Smith & Varney, Woburn, has been drawn for jury service.

The case of Simeon Jacobs, called for retrial Jan. 18, was postponed until Feb. 8.

Joshua M. Bragg, buyer for J. C. Sawyer, has been laid up for a few days by the grip.

The Boston Jewelry Exchange Co. will remove from 214 Washington St. to 13 Essex St., about Feb. 1.

E. A. Whitney, traveler for J. C. Sawyer, is recovering from his illness and expects to resume his trips shortly.

The cables announced the arrival of President Ezra C. Fitch, of the Waltham Watch Co., at Genoa, Italy, last Friday.

The annual dinner of the Shreve, Crump & Low Co.'s employes will take place at Young's, Feb. 4, according to present plans.

Friends of Robert B. Johnson, the Waltham jeweler, sympathize with him in his recent bereavement by the death of his wife.

Buyers in town, during the week, included: Mr. Jewett, of Jewett & Co., Houlton, Me., and M. A. Gray, East Bridgewater, Mass.

W. J. Marshall, formerly bookkeeper at the Montreal office of Robbins, Appleton & Co., has been transferred to the Boston office of the concern.

Rights on Waltham Watch Co.'s new stock issue were quoted last week at $1.10 per share on 875 sold. Eight shares of preferred stock, "rights on," sold last Wednesday at $128 per share.

The jewelry clerks have changed their plans for the forthcoming minstrel show and now propose to engage the Dudley St. Opera House for the event. Bert Dougherty and E. J. Tafe will direct the show.

J. Harris Potter, who has stores in Providence, Lynn, Taunton and Worcester, as well as at 9 Temple Pl., this city, is closing out his stock here, preparatory to giving up his Boston store on the expiration of his lease.

Stanley R. Sanderson, head salesman for the Shreve, Crump & Low Co., who has been laid up since Christmas with a bad sprain, is back in his accustomed place. A. W. Armington, Jr., operated on recently for appendicitis, has also returned to business.

Royal Robbins has petitioned the legislature for a bill to prohibit the use of all warning devices other than ordinary bells or ordinary horns on automobiles. Mr. Robbins was formerly a member of the legislature and at that time was the author of several important measures that were enacted into laws.

At the New Riding Club's annual horse show in this city, last Saturday, Torchlight, the superb hunter owned and ridden by Reginald C. Robbins, of Robbins, Appleton & Co., won first prize and the blue ribbon in his class. Mr. Robbins has taken several prizes on previous occasions with this fine chestnut gelding.

Extensive changes have been made by C. W. Sweetland & Son in their store in the Jewelers' building. By the new arrangement the Morrill Co., which formerly occupied a small portion of the premises, now retains desk room only, and the Messrs. Sweetland obtain opportunity for a much finer display of their lines of silverware.

Traveling salesmen visiting Boston, during the week, included: Louis L. Lawton, Jones & Woodland Co.; Douglas Tompkins, Mabie, Todd & Co.; Julian G. Hall, Carrington & Co.; V. S. Chapman, Osmun-Parker Mfg. Co.; W. J. Harber, Enos Richardson & Co.; Alfred Reeves, Eckfeldt & Ackley; W. N. Peal, Strobell & Crane; Louis Wolfsheim, Wolfsheim & Sachs; E. W. Martin, Martin, Copeland & Co.; John A. Abel, Abel Bros. & Co.; J. W. Woertz, C. Sydney Smith; R. M. Hoxsie, Mason & Howard; Frederick Lapham, Carter, Howe & Co.

North Attleboro.

Wallace Franklin was in New York last week.

Anthony Bliss, of the A. H. Bliss Co., was in New York last week.

F. C. Wolfson, New York, was here, last week, placing orders for goods.

Charles A. Whiting, of the Whiting & Davis Co., Plainville, is making a western trip.

The Paye & Baker Mfg. Co. has opened an office in the Heyworth building, Chicago.

George Whiting, of Sturtevant & Whiting, was in New York a few days last week.

Thomas G. Frothingham, Jr., of T. G. Frothingham & Co., was in New York last week.

Herbett J. Straker has declined to accept another term as a member of the School committee.

Walter Duncan has returned from a trip taken in the interests of C. Ray Randall & Co.

Harry Booth returned, last week, from an extended western trip in the interests of Sturtevant & Whiting.

G. Herbert French, of Riley & French, left, last Wednesday, with his wife and daughter, Ruth, for a six months' trip around the world.

Percy Harrington, shipping clerk for Codding & Heilborn Co., acted as floor director at the first annual ball of the Bristol Club, held last Friday.

Mrs. William F. Swift, wife of William Swift, who conducts an engraving establishment in the Chronicle building, died, last week, in the Emerson Hospital.

At the meeting of the North Attleboro Lodge of Elks, last Tuesday evening, a session of sorrow was held for the late Thomas Rush, of the Doran & Bagnall Co.

The trustees of the Attleboro Savings Bank, in which a number of the local manufacturers are interested, are making arrangements for the celebration of the 50th anniversary of its organization.

The board of directors of the newly formed Board of Trade met, last Friday evening, and appointed an executive committee consisting of Charles T. Paye, Orin W. Clifford, Fred E. Sturdy, Louise E. Freeman and W. H. Bell. In response to an invitation received from the Attleboro Board of Trade a committee consisting of F. E. Sturdy, T. I. Smith, C. Ray Randall, Alton H. Riley, W. F. Maontien, Geo. L. Paine, Frank Bliss, W. W. Sherman and J. F. Mason were appointed to attend the meeting at Attleboro and discuss the amendment to the 56-hour law.

Attleboro.

Mr. Strandberg, of Sykes & Strandberg, was in Boston last week.

S. G. Garner, of the Leach & Garner Co., was in New York last week.

C. F. Barrows, secretary of the Bay State Optical Co., is making a western trip.

Ernest M. Bliss, of the Bliss Bros. Co., has returned from a successful western trip.

Thomas Moore, of Moore Bros., has returned from the west after a successful trip.

William Engley, a local manufacturer, was in New York, last week, calling on the trade.

James E. Blake and Fred E. Sturdy have been elected to committees in the Ponhom Club.

Herbert Howard, of Mason, Howard & Co., has returned to New York after making a western trip.

Walter Hopkins left, last week, on a trip after spending a few days at the factory of the C. H. Eden Co.

Eighteen firms in Boston, Attleboro and North Attleboro were in the list of those interested in the failure of Lyons Bros.

It is rumored that S. O. Bigney will be a candidate for Lieutenant-Governor in the Fall of 1911. Mr. Bigney says it is too early to talk on the subject.

At the annual meeting of the Board of Trade, last Monday evening, S. O. Bigney was re-elected president of the Board. All of last year's officers were re-elected.

E. L. Gowen, Maurice J. Baer, Harold L. Sweet, C. J. McClatchy and Herbert Bliss were elected, last week, directors of the Manufacturing Jewelers' Board of Trade.

One man was instantly killed and another fatally injured, last Monday afternoon, when a large steel smokestack on the old Robinson factory on Railroad Ave., on which they were working, collapsed and hurled both of the men to the ground. The dead man was Joseph Bumun, Norwich, Conn., and the injured man Ephraim Fountaine, of the same place.

In making their 14th annual employes' dividend the R. F. Simmons Co. addressed a letter in which they made the following statement: "The year of 1909 did not prove as satisfactory in the jewelry line as was anticipated at the outset, for the periods of activity and dullness which characterize this business were more numerous and less uniform than in any year we have ever known. The year of 1910 should be, as far as we can judge, one of the most profitable business years ever experienced, although no intelligent estimate of the situation can fail to take into account the steady increase in the cost of living, which to some extent will affect the purchasing power of the people. During the past year the total wages paid was $175,807.53. Four per cent. of this amount equals $7,032.30 for the employes' dividend. This is the largest dividend that we have distributed."

Philadelphia.

Harry Bodenheimer, New York, was a recent visitor.

L. J. Meyers, gold plater at 104 S. 8th St., is renovating his office.

John N. Leiss, New York, called on the trade here during the week.

George B. Wilder, with F. B. Wallen, Camden, is ill with the grip.

Jacob D. Lit, of Lit Bros., sailed, last week, for Europe on the *Lusitania*.

Simon R. Stibgen, Marietta, Pa., died at his home, last week, of pneumonia.

Charles Koshland, 702 Chestnut St., spent last week in New York on business.

Fred. Strect has resigned his position as foreman with the Ball Clock Co., 926 Arch St.

N. H. Curtis, of the H. H. Curtis Co., N. Attleboro, Mass., was a visitor last week.

C. F. Willeman, representing Sulzberger Bros., Providence, R. I., was a recent visitor.

E. Jaschik, a retail jeweler at 2137 N. Front St., is offering 33½ per cent. to creditors.

J. H. B. Hedinger, of Tushnett, Lanceton & Hedinger, New York, was here on business last week.

Louis Gibbon, with W. W. Fulmer & Co., 124 S. 8th St., has returned from a successful trip to Boston.

E. P. Ledos, of the Ledos Mfg. Co., Newark, N. J., stopped off in Philadelphia, last week, on his way west.

E. J. Berlet addressed the local chapter of the American Institute of Banking at its meeting, last week, on "Gems."

Walter Kruse has resigned his position with George Child and is now with Bates & Co., jewelers, Atlantic City, N. J.

William McKee, formerly with S. J. Lyons, 2258 N. Front St., will soon open a jewelry store in West Philadelphia.

Francis B. Wallen, retail jeweler, has been appointed one of the trustees of the Business Improvement Association of Camden.

Nathan Simon, of A. Simon & Sons, jewelers at 135 S. 13th St., was married, Saturday, Jan. 15, to Miss Alice Adler, Baltimore.

L. P. White, Col. J. Warner Hutchins, William Linker and William Long were guests, Thursday evening, at the dinner of the 24-Karat Club.

H. H. Thoman, retail jeweler, Woodbury, N. J., has just received his license for his new car and expects to make frequent trips to town in it.

The jewelry store of Futcnak & Co., 8th and Race Sts., was entered and robbed, last Wednesday evening, and jewelry to the value of $250 was stolen.

T. Allen Barry, son of Fred. Barry, of the L. Stern Co., Providence, R. I., broke his arm recently while exercising in the gymnasium of the Y. M. C. A., in this city.

J. E. Caldwell & Co. made and designed the attractive silver cups for the Pet Stock Association which were presented as prizes at the First Regiment Armory Jan. 18 and 22.

Ira Seebacher, a new representative for M. Sickles & Sons, has started on his initial trip for this house. Thomas Campbell, of the same firm, is preparing his line and will leave shortly.

Andrew S. Smith, Lewis Spoerhouse, W. H. Moore and F. C. Bode, retail jewelers of this city, are a jolly party who will shortly start on a pleasure trip to Palm Beach and the eastern coast.

The gold loving cup, a gift from the Philadelphia Mint, will be formally presented to the Japanese Emperor, next Wednesday, by Admiral Hubbard and the captains of the Asiatic squadron of the American Pacific fleet.

J. G. Keller, for a long time associated in business with W. G. Earle, has started in the jewelry business with his brother, W. S. Keller, at 908 Walnut St. The firm will carry an extensive line of diamonds, watches, jewelry and cut glass.

Before they can obtain licenses for 1910 all pawnbrokers will be required to install telephones connected directly with the electrical bureau in City Hall. The extra telephone charge, which must be paid by each broker, is $60. The Department of Public Safety, through which the brokers are licensed, issued the new regulation in order that notices of stolen articles may be communicated more quickly to the pawnshops.

The following jewelers were visitors to this city during the week: E. D. Sturmer, Easton, Md.; E. Seydel, Trenton, N. J.; Frank T. Koons, Allentown, Pa.; George Press, Oxford, Pa.; W. L. Roberts, Wilmington, Del.; J. Wheeler, Bridgeton, N. J.; A. M. Kendall, Millville, N. J.; H. B. MacFarlan, E. Downingtown, Pa.; J. H. Sides, Chestertown, Md.; E. L. Thomas, Phoenixville, Pa., and E. K. Bean, Lansdale, Pa.

According to a new dispatch from Paris, Justus C. Strawbridge, the Philadelphia merchant, has brought suit before the Civil Tribunal for $30,000 damages against the Societe Routiere, an automobile concern. An accident happened on Nov. 5 of last year while Mr. Strawbridge and his family were motoring in one of the defendant's hired machines to Biarritz. In defense, the Societe argued that the firm which built the car was at fault and should be held responsible. Judgment was deferred.

F. L. Davis, who conducts a jewelry store at 5143 Market St., believes that he recognized in the picture of the man under arrest in Norristown, Pa., published in the last issue of THE JEWELERS' CIRCULAR-WEEKLY, the man who, four months ago, attempted to steal from his store. Mr. Davis says that the visitor looked at some lockets and chains, finding nothing in stock to suit him. During the inspection the man slipped a small diamond locket out of the tray and pushed it behind a display card on the case, talking to the jeweler all the time. Mr. Davis turned his back deliberately on the customer to put some goods in the window and when he turned around again the locket was gone. Slipping a revolver in his pocket, the jeweler walked in front of the counter and demanded that the stranger give up the locket. This the man promptly did and left the store.

A timely warning to unsuspecting jewelers of this city to beware of a colored man who may visit their stores in quest of a piece of jewelry, particularly a ring, is sent out in the hope that the man may be caught. George W. Kranich, a retail jeweler of 2742 Germantown Ave., was cleverly buncoed out of a gold band. The colored man entered the store seemingly intent on the purchase of a ring. After examining the many rings he awkwardly tilted the tray and in the confusion a brass ring was substituted in one of the cases. Mr. Kranich and his wife were present, but neither detected the theft. To further throw them off their guard the thief left a deposit of 50 cents to hold a ring. Several jewelry stores were visited in the neighborhood by the man, but as yet no other losses have been reported. The man is described as being well dressed, smooth face and about five feet and five inches tall.

Harrisburg, Pa.

The National Optical Co. has opened an establishment at 521 N. 4th St.

Fred Rohm will take a prominent part in the production of the opera "San Toy" by the Harrisburg Operatic Society at the Majestic Theater, Feb. 23 and 24.

Jacob H. Rhoads, who conducted a store at Shamokin Dam for some years, and who has two brothers residing in this city, died at his home, recently, aged 44 years. A wife and three children survive.

Elmer Powell, a clerk for Jacob Tausig's Sons, 420 Market St., was a witness in the Detweiler murder trial, last week. The defendant purchased the revolver with which the murder was committed from him.

David B. Kagen, buyer for Cohn Bros., York, was wedded in this city last week to Miss Annie Cooper, of Harrisburg, Rabbi Shaffer, of Baltimore, performing the ceremony in the presence of a large company of guests.

Officers for 1910 have been nominated by the Harrisburg Board of Trade and will be voted for at the annual meeting on Feb. 8. Francis J. Hall will succeed Galen Hain as president. James A. Bell will continue as secretary.

Gov. Stuart has approved the charter application of the F. M. Kirby Co., of Wilkes-Barre, capital stock $3,000,000. This establishment deals in jewelry, and is the largest store company chartered in 10 years. The State receives a bonus of $10,000 on the charter.

Harrisburg friends of Jeweler D Wells Young, Hagerstown, Md., learned with regret of his death from consumption at his home, aged 25 years. He was taken ill last Fall, and on Nov. 1 went to the State Sanitarium at Sabillasville, but did not improve. Mr. Young was a native of Roanoke, Va., and learned the jeweler's trade with A. V. Polock, by whom he was employed until three years ago, when he went into business for himself. He was a member of Zion Reformed Church, and is survived by a wife and mother. Funeral services were held Sunday afternoon. Interment was made at Shepherdstown.

Frederick Job, Wilkes-Barre, Pa., recently gave a banquet to his employes at his home. Mr. Job remembers his employes in this way every year.

Pittsburg.

Edward Baird is shaking hands with his friends because the stork left a girl baby at his home.

E. Kunzer & Company, importers, jobbers and watchmakers, have moved from the Union Bank building, to 513 Diamond Bank building.

Samuel Prelutsky is preparing to repair the damage done to his store by a fire, which broke out in his place of business at 1412 Wylie avenue recently and damaged his stock to the extent of $600.

The Hardy & Hayes Company will begin next week to take stock. Heeren Bros. & Company are now engaged at that task. A number of other concerns are preparing to make inventories of what they have on hand.

The building which is at present occupied by L. W. Vilsack & Co. has recently been leased to Kurtz, Langbein & Swartz, stationers, for a term of years. Vilsack & Co. still continue to carry on their auction sales.

E. W. Hill, of Goddard, Hill & Co., who was confined to his home in Bellevue for over a week because of a severe cold, which finally settled in his ear, is again at his desk. It was the first time in his life that he was ever ill.

The Hardy & Hayes Co., John M. Roberts & Son Co. and Kingsbacher Bros. have all contributed prizes to be contested for at the annual show of the Pittsburg Poultry and Pigeon Club, to be given at Old City Hall during the week of Feb. 22.

Among the out of town jewelers in Pittsburg last week were: A. B. Kurtz, Connellsville; E. G. Lovett, Titusville; A. Katzenmeyer, Burgettstown; Wm. M. Barbour, Midway; B. E. Brown, Monessen; F. H. Hayes, Washington; Charles W. Schmid, New Castle.

Steele F. Roberts, president of the Jewelers' 24-Karat Club of Pittsburg, and Sam F. Sipe, who were guests at the annual dinner of the Jewelers' 24-Karat Club of New York, have returned to Pittsburg much pleased that they were present. They had a glorious time, enjoying the occasion very much.

The January monthly meeting of the Pittsburg Association of Credit Men was held last week at the Fort Pitt Hotel, when announcement was made that Congressman Shirley of Kentucky will take up the amended bankruptcy measure in Congress in behalf of the Credit Men's National Association. President Enoch Raub presided.

In discussing various matters pertaining to the conducting of business, William Hoffman told THE JEWELERS' CIRCULAR-WEEKLY correspondent that he believed there would be fewer failures if there was less desire to overdo sales. He is of the opinion that so far as local conditions are concerned, there will be few failures, since this vicinity has had about all that have been anticipated.

The Smithfield St. merchants called on Mayor Magee, last week, relative to having the city change its traffic rules regarding the movement of cars and vehicles, allowing the cars to operate both ways instead of only one. As the street car company and the city do not manifest a desire to make a change, it is reported that the merchants will form an organization and take the matter into court, declaring that the city has no right to enforce traffic regulations such as are now in vogue.

The Jewelers Duckpin Bowling League rolled the usual games early last week, the Roberts team losing all four games to the Terheydens. The Lochs took three out of four from the Vilsacks and the Wattles and the Diamonds split even. The Terheydens and the Wattles played off three postponed games, the Terheydens taking all of them. They are now tied with the Lochs for second honors, the Wattles being first.

It was reported at last accounts that Charles W. Morgan, the missing Butler street jeweler, had been tracked as far as Canada; it is said that he was recognized by a conductor on an Allegheny Valley train who took him to Buffalo. In any event, Morgan has not been heard from since he left his family and business about a month ago. Detectives who have been at work on the case, say that they have unmistakable evidence that he was seen as late as Sunday following his sudden disappearance from this city. It is believed by some that he has simply wandered away—perhaps under some strange spell—and that he will be heard from in the near future. Every effort, however, is being made by the man's family to locate him, but so far as known they have not received a line from him since he went away.

The following traveling representatives, last week, called on the trade at Pittsburg: A. Rutherford, Taylor & Co.; W. J. Harber, Fnos Richardson & Co.; John J. Vansdut, B. S. Freeman Co.; J. P. Fagan, Unger Bros.; Mr. Jellinek, Buffalo Jewelry Co.; Mr. Haden, H. C. Fry Glass Co.; Mr. Loeb, Dueber Watch Case Mfg. Co.; Wm. Rosenberger, A. Wallach & Co.; A. B. Chase, Boss & Baldwin Co.; Mr. Rogers, C. H. Cooke Co.; C. E. Fallon, Nussbaum & Hunold; Maurice Kohn, Silbermann, Kohn & Wallenstein; Russell A. Talbot, Alvin Mfg. Co.; Rudolph Schweiger, H. Z. & H. Oppenheimer; John S. Cunningham, E. L. Spencer Co.; Lew Fleming, Joseph Fahys & Co.; Herman Hamburger, S. Pitzele; H. L. Strauss, Nathan Wallach; S. Newman, B. Hyman & Co.; O. G. Fehon, J. M. Fisher Co.; Edgar Huhn, Scofield, Melcher & Scofield, and Jules Franklin.

Utica.

James R. Burtiss, J. F. O'Connor and T. J. O'Connor have been re-elected directors of the Burtiss & O'Connor Co., 62 Genesee St.

The bowling tournament between the jewelers and opticians for a trophy to be announced later, is attracting much attention. The jewelers team No. 1 secured a victory from team No. 1 of the opticians by a narrow margin of 15 pins. All the teams will play three games each.

There will be a meeting of the Retail Jewelers' Club on Feb. 2 to make arrangements for entertaining the executive committee of the State association, which will meet here soon. Members of jewelers' organizations in Syracuse and Rochester will be invited to visit the city on that occasion.

Appraisers have valued the stock and fixtures of Ida M. Buskirk, Corning, N. Y., who recently went into voluntary bankruptcy, at $1,179.22. The total claims proved amount to $6,500, and the dividends to creditors will not exceed 10 per cent., as the stock at forced sale will not bring over $800. The accounts due have been appraised at $285. Charles P. Buskirk conducted the business in the bankrupt's name.

New Orleans, La.

Frederick H. Bohne, 130 Exchange Pl., is receiving the sympathy of the trade owing to the death Jan. 13 of his son, Frederick H. Bohne, Jr., who died of typhoid fever after an illness of six weeks. Young Mr. Bohne was born Jan. 12, 1884, and at the time of his death was a student at the Tulane University, where he was taking a law course.

At the seventh annual exhibition of the Art Association of this city, which will be held from Feb. 3 to 6, inclusive, a large number of articles in painting, pottery, jewelry, metal work and book binding, sculpture, etc., will be exhibited. The following are the officers of the association: President, G. R. Westfeldt; 1st vice-president, Frank T. Howard; 2nd vice-president, S. W. Weis; secretary, J. J. McLoughlin.

It was reported here, last week, that Effie Sellsbury and Henry Cochran, who were detained here as a result of the charge in the letters left by W. H. Nieder Helman, the Terre Haute jeweler, who committed suicide, would sue the jeweler's estate for damages. When it was found that Helman had committed suicide both Miss Sellsbury and Mr. Cochran were released as it was said that the charge was unfounded and caused by either insanity or vindictiveness of the suicide. However, the exoneration did not compensate the prisoners for their detention here, which resulted in the papers publishing the charge, thereby injuring their characters.

Baltimore.

M. Koenigsberg has moved into his new store at 30 Baltimore St. He was formerly located on N. Eutaw St. above Saratoga.

The silver punch bowl and set that was presented to Sullivan Pitts, Sr., by his fellow members of the Grand Jury was secured from Maurice L. Reeder & Co. in the Masonic Temple. The bowl and knives also presented to the secretary and stenographer came from the same company.

The loss of a $2,000 diamond necklace by Mrs. George Ewing, of Brooklandville, has been reported to the local trade. The necklace was lost in Baltimore. It contained more than 50 stones with several large ones forming a pendant. It is thought the thief or person finding it will remove the stones and sell them separately.

Harry C. Bingham was arrested in Washington, Sunday, on the charge of passing an alleged worthless check on Samuel Kirk & Son Co., 106 E. Baltimore st., several weeks ago. It is alleged that Bingham bought a watch from the firm and paid for it with a fraudulent check, and then pawned the watch for $16. Detective Kohler went to Washington yesterday, and brought the accused to Baltimore.

J. F. Walsh has removed from Elkin, N. C., to Winston-Salem, N. C.

We supply our product to a limited number of the best wholesale watch houses in the country. They push the sale of Illinois movements — not because of the superior quality alone — but because of the established selling prices, which insure a satisfactory profit to them as well as to their customers.

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Vol. LIX. CHICAGO, WEDNESDAY, JANUARY 26, 1910. No. 26.

Chicago Notes.

Louis Manheimer is in New York.

J. W. Tice visited St. Louis, last week.

Wm. H. Rogers, Muncie, Ind., was here last week.

Sam Barnett is on a two weeks' trip to New York.

J. A. Mariner is on the Pacific Coast for Spies Bros.

F. L. Bosworth, St. Paul, Minn., was here, last week.

Dr. George W. McFatrich is recovering from his recent illness.

Ralph Ostby, of the Ostby & Barton Co., paid a short visit here, last week.

The D. A. Hart Co., W. L. Tompers, manager, is in room 910 Heyworth building.

C. W. Thomas arrived here, last week, to take charge of the western office of Allsopp Bros.

L. M. Levy, sales manager for the Philadelphia Watch Case Co., spent last week here.

R. W. Cohen, representing Geo. H. Cahoone, has returned from a visit to the factory.

W. E. Scanlon, with the Oneida Community, Ltd., is on a trip through Michigan and Indiana.

Sam Groak who is now in the jobbing business for himself, left, last week, for a southern trip.

C. C. Lewis and M. R. Dorman, of the Lewis Jewelry Co., Cleveland, O., were here, last week.

Samuel T. Morrisson, a retail jeweler of Iowa City, Ia., was here, last week, on his honeymoon.

B. Schuette is on a trip to Florida, combining business and pleasure. He expects to return March 10.

The family of F. A. Richter, retail jeweler on 69th St., has been increased by the birth of a baby boy.

W. O. Kellogg, Chicago manager for the Watson & Newell Co., has returned from a visit to the factory.

Harry E. Jones, with the Wadsworth Watch Case Co., visited St. Louis and Kansas City, last week.

Charles Fash has been engaged by John Mertz, precious stone dealer, to assist him in the city and vicinity.

E. W. McAllister, vice-president of Irons & Russell Co., stopped over here, last week, on his way from the west.

"Cliff" Coulter, the retired veteran silverware salesman, stopped over here, last week, on his way to the Pacific Coast, accompanied by Mrs. Coulter.

H. J. Hagen, traveler for Swartchild & Co., will travel in the west for the Stein & Ellbogen Co. after March 1.

A recent edition of the Elgin *Daily News* contained over a page devoted to the plant of the Illinois Watch Case Co.

L. Waldecker, formerly silverware buyer for the F. W. Drosten Jewelry Co., of St. Louis, Mo., spent last week here.

Benj. Allen & Co. gave their annual smoker to the heads of departments and traveling salesmen last Friday night.

George Ackerville has been engaged as assistant to Thomas F. Kennedy, Chicago manager for the Star Watch Case Co.

Dan S. Jones, Independence, Ia., was here, last week, and left for southern California, where he will spent the Winter.

The Sunday edition of the Chicago *Tribune* recently gave a whole page to the watch inspection service of Webb C. Ball.

W. J. Joy, formerly with the A. C. Becken Co., has been engaged by L. H. Schafer & Co. to travel for them in Illinois and Iowa.

Mr. and Mrs. C. H. Knights left for San Diego, Cal., last Tuesday. They will remain in southern California for the Winter.

W. J. Dunn, who recently acquired a one-third interest in the Hanlon-Thornton Co. of North Attleboro, Mass., was here last week.

Charles A. Garlick, representing Mount & Woodhull, has discontinued his Chicago office and will travel out of New York City in the future.

F. C. Field, formerly in the watch department of Norris, Alister & Co., has been promoted to the position of traveling salesman for the southwest.

John R. Brophy, formerly in the engraving business in the Columbus Memorial building and who recently went to Seattle, is again located in Chicago.

The firm name of S. Lazarus & Co., manufacturing jewelers in the Masonic Temple, has been changed to Lazarus & Weil, L. Weil being the new member.

Joseph Fahys, of Joseph Fahys & Co., stopped over here, last week, on his way to Los Angeles, where he will spend the Winter, accompanied by Mrs. Fahys.

In the matter of Lyon Bros., bankrupts, the Central Trust Co. has been elected trustee under a bond of $25,000. A meeting of the creditors will be held on Jan. 26.

E. J. Walther, of D. F. Briggs & Co., F. D. White, of C. O. Sweet & Son Co., and J. W. Stoneburner, of C. H. Allen & Co., returned from the northwest, last week.

"Tom" Wilson, northwestern traveler for Norris, Alister & Co., who has been here on a visit for some time, left for his home in Minneapolis, last week, accompanied by his wife

John Steck, son of Mrs. H. F. Steck, Washington, Ia., was here last week and announced that he had bought out the business of Thomas O. Christian, Owosso, Mich., and would locate there.

M. A. Pokrass, formerly of the manufacturing jewelry firm of Massooer & Pokrass, has opened a jewelry shop in the Masonic Temple, under the name of M. A. Pokrass & Co., the company being nominal.

Francisco Schiavone and all his relatives, accused by Pasquale Schiavone of inducing his daughter, Angelina, to give Francisco and his family $97,500 in cash wherewith to get Angelina a husband, were acquitted in court last week. Francisco is Pasquale's brother.

Will H. Beck, of Sioux City, Ia., was here last week. Mr. Beck announced that he had bought a building just a short distance from his present store and will move into it as soon as alterations are completed. The new premises contain three times the space of his present quarters.

Ralph H. Smalley, son of George E. Smalley, Chicago manager for the Simeon L. & Geo. H. Rogers Co., is the new Chicago manager for the James E. Blake Co. A. M. Chadbourne, formerly in charge here, has been promoted to the management of the New York office of the Blake concern.

Henry Pau'son & Co. have made the following changes for 1910: Joseph Hornback has been engaged to travel in Iowa, Missouri, Oklahoma and Kansas; L. R. Douglas will travel in northern Iowa, Minnesota and the Dakotas; L. E. Andrews will travel in Nebraska, Colorado and Montana.

Among the out-of-town retail jewelers here, last week, were: L. C. Feagens, Joliet, Ill.; J. W. Neasham, Ottumwa, Ia.; R. W. Plumb, Des Moines, Ia.; Claud Wheeler, Columbia, Mo.; J. R. Mercer, Kansas City, Mo.; N. E. Hascall, Toledo, O.; G. M. La Pierre, Niles, Mich.; J. Fred Kramer, Cincinnati, O.; J. C. Johnson, Colorado Springs, Colo.; T. L. Combs, Omaha, Nebr.; J. A. Brown, Quincy, Ill.; Joseph Mazer, McAlester, Okla.; S. N. Jenkins, Richmond, Ind.; Mack A. Hurlbut, Fort Dodge, Ia.; Orr L. Keith, Iowa City, Ia.; Frank Curtis, De-

catur, Ill.; John A. Herschede, Cincinnati, O.; George F. Beach, Valparaiso, Ind.; Max Egge, Grand Island, Nebr.; E. L. Seidel, William Upmeyer, H. P. Alsted and C. J. Kasten, Milwaukee, Wis.; Frank Mayer, South Bend, Ind.; W. R. Grainger, Detroit, Mich.; J. C. Pierik, Springfield, Ill.; N. Neilsen, Harlan, Ia.; Aug. Krautheim, Muskegon, Mich.; J. P. Archibald, Blairsville, Pa.; Will H. Beck, Sioux City, Ia.; Albert Edholm, Omaha, Nebr.; Will H. Homuth, Bloomington, Ill.; Carl Klaholt, Springfield, Ill.; R. Nicoll, Kenosha, Wis.; George Thorpe, Sioux City, Ia.; G. A. Lochman, Springfield, Ill.; Calvin Clauer, South Bend; H. G. Anderson, Fremont, Nebr.; H. C. Petz, Kalamazoo, Mich.; A. D. Miller, Braidwood, Ill.; Frank Ricketts, Charleston, Ill.; J. F. Lindvall & Son, Moline, Ill.; Frank J. Titus, Zeeland, Mich.; L. Cornelius, Prairie du Chien, Wis.; H. J. Crawford, Marseilles, Ill.; M. O. Cockrum, Oakland City, Ind.

Among the out-of-town jobbers here last week were: J. Reed Elliott, St. Louis, Mo.; Louis Cohn, New York; A. G. Schwab, Cincinnati; George H. Edwards, Kansas City, Mo.; Leonard Krower, New Orleans, La.; C. B. Norton, Kansas City, Mo.; T. B. Kingman, Denver, Colo.; Philip Present, Rochester, N. Y.; Ed. Lehman, Denver, Colo.; J. E. Reagan, Indianapolis, Ind.; C. C. Hoefer, Kansas City, Mo.; Eli Gutmann, Cincinnati, O.; W. C. Noack, Detroit; Louis Sickles, Philadelphia, Pa.; Edwin Massa, St. Louis; Joseph Noterman, Cincinnati, O.; S. Strauss, Cincinnati, O.

Columbus, O.

J. Alexander, optician, asked and was given leave to examine the eyes of Harry Rife, who was electrocuted at the Ohio penitentiary Tuesday midnight.

T. O. Pickering, of Albaugh & Pickering, left Friday for San Antonio, Tex., for a 30 days' visit. He is making the trip as the guest of his brother-in-law, A. G. Pugh, who accompanied him.

The Frank F. Bonnet Co. is having a 20 per cent reduction removal sale, and L. W. Lewis is conducting an incorporation sale with the same reduction. Reduction sales among Columbus jewelers were almost an unknown quantity five years ago.

The Harrington Co. has filed suit in magistrate's court to recover from Joyce Byrne for an almond set purchased last Summer. The defendant lives on Columbus' most fashionable street and is a scion of one of the city's oldest families.

Columbus police have arrested six boys, believed to be responsible for many burglaries. Kilgore & Maddox, N. High St., who handle furnishings and students' jewelry, were robbed Jan. 18, among the articles taken being about $15 worth of scarf pins. One of the boys confessed this robber, and another was wearing clothing stolen from Monisky's pawn shop, E. Long St., when arrested.

The annual report of the Secretary of State shows the following manufacturing jewelry companies incorporated in 1909 in the State of Ohio: Guyon Jewelry Co., Cleveland, $5,000; Chase-Hoffman Co., Springfield, $50,000; Max J. Greenwald Jewelry Co., Cincinnati, $10,000; Thoma Bros. Co., Cincinnati, $75,000; Isenberg Bros. Co., Toledo, $10,000; Unique Monogram Co., Cleveland, $10,000; Rosenthal Jewelry Mfg. Co., Cleveland, $10,000. The total authorized stock of the companies is $170,000, and the State laws require that at least one-tenth of this must be either paid in or subscribed. Only one pottery company was incorporated whose name would indicate the intention to manufacture art pottery. It was the Cambridge Art Pottery Co., of Cambridge, $5,000.

Cincinnati.

J. F. Browkaw and wife, Ripley, W. Va., stopped here while en route to Chicago, Ill.

H. I. Jacobson, of A. & J. Plaut, has started on an extended southern business trip.

Jack Rowan, New Castle, Pa., was the guest of friends here a few days the past week.

S. J. Whitt, with F. J. H. Schell, Xenia, O., and bride were here on their honeymoon the past week.

George Opie, representative of the Wadsworth Watch Case Co., has left on an eastern business trip.

G. V. Dickerson, vice-president of the Elgin National Watch Co., was here a few days the past week.

W. T. Newton and son, of Knoxville, Tenn., stopped here on their way to Chicago, Ill., last week.

A. Mink, proprietor of the Lyric Jewelry Co., located on Vine St., is going out of business on account of ill-health.

C. A. Gebhardt, who is well known to the trade here, is showing some fine specimens of lead silver ore from Mexico.

Arthur C. Jacobs, A. A. Spiegel and C. K. Jacobs, of the D. Jacob's Sons' Co., left this week on their respective business trips.

Walter Levy, formerly a pawnbroker on Central Ave., has gone into partnership with his father at 5th St., near Central Ave.

Charles E. Durst, for 45 years a jeweler at Hamilton, O., has sold his store to Albert Boli and H. F. Schipper, of that place.

John Knocke and B. Bogaert, Lexington, Ky., were here last week purchasing stock and fixtures for the store they are remodeling.

"Abe" Levine, jeweler and pawnbroker at 620 W. 6th St., was married Jan. 9 to Miss Edna Friedman, daughter of Pawnbroker Friedman.

The Klein Bros. Co. has added to its lines Boss, Crescent, Crown and Bates & Bacon cases, also Elgin and New York standard movements.

The Neustate store opened in the San Marco building, on E. Walnut Hills, about six months ago, has been closed by order of court, to satisfy the claim of a creditor.

Henry Bayersdorfer, connected with L. Gutmann & Sons for many years, died Jan. 19 at the age of 71 years. Hiss illness has been a long one, and his demise was not unexpected.

The Greutz Silver Plating Co. is putting in about $1,000 worth of repairs in remodeling its factory, which, when completed, will enable the company to handle its increasing business more satisfactorily.

Gus Weinfeld, for 19 years with the Stein & Ellbogen Co., Chicago, has joined the traveling force of L. Gutmann & Sons, and will make his initial trip Jan. 25. His territory will be Ohio, Indiana, Illinois and southern Wisconsin.

Gebhardt Bros., manufacturing jewelers, in the Lion building, at 5th and Elm Sts., have leased for 10 years the entire 12th floor of the Merchants' building, 6th and College Sts., at a rental of $2,100 per annum. They will move about March, as it is expected their quarters will be ready at that time.

Cincinnati jobbers were represented by Attorney Benham at the hearing of Felix Balicer, Memphis, Tenn., before the bankruptcy refcree of that place the last week. A discrepancy of about $2,500 was claimed by the creditors, but the referee refused to grant an order for the bankrupt to show cause why he should not pay this sum into the estate. Steps are now being taken to prevent Balicer's discharge in bankruptcy.

A thief, thought to be a young colored man, visited the home of John Holland, of the John Holland Gold Pen Co., Wednesday night, Jan. 19, and secured about 40 cigars and a fine overcoat and umbrella belonging to Robert Holland. An old coat was left in place of the good one. It is thought the thief was in the house when Robert Holland came home from a social gathering late that night, and was frightened away.

Out-of-town jewelers here the past week buying goods included: Charles Sieglitz, Vevay, Ind.; J. D. Ward, Rising Sun, Ind.; E. B. Scott & Son, Batavia, O.; R. P. Churchill and wife, Elizabethtown, Ky.; O. C. Beer, Sunman, Ind.; Horace Tuller, Columbus, O.; C. C. Freeman, Ashland, Ky.; E. Braley, Columbia, Tenn.; A. Wahlrab, Dayton, O.; A. M. Stamm, Williamsburg, O., and J. W. Vaughn, Morrow, O.

A. G. Schwab, president of the National Wholesale Jewelers' Association, with S. Lindenberg, of Lindenberg, Strauss & Co.; Joseph Noterman, of Joseph Noterman & Co., and Eli Gutmann, of L. Gutmann & Sons, have returned from Chicago, where they attended the meeting of the executive committee of their association, and also the Chicago Jewelers' Association's annual banquet. Mr. Lindenberg, being in mourning, remained only for the business meeting. J. Fred Kramer, of the Frank Herschede Co., and John A. Herschede, of the Herschede Hall Clock Co., attended the Chicago banquet also.

Traveling representatives who called on the Cincinnati, O., trade during the past week included: David Schwab, Davidson & Schwab; Thomas H. Kinney, Irving Cut Glass Co., Inc.; C. A. Hulstrom, Wilcox & Evertsen; W. H. Osborne, R. Wallace & Sons Mfg. Co.; George W. Birnbaum, J. Wodiska; H. W. Quimby, S. E. Howard's Son & Co.; Mr. Walther, D. F. Briggs Co.; Russell A. Talbot, Alvin Mfg. Co.; S. Lapland, Levinson & Friedlander; J. M. Torbert, Simeon L. & George H. Rogers Co.; Maurice Kohn, Silbermann, Kohn & Wallenstein; Melville Untermeyer, Charles Keller & Co.; Otto A. Schultz, Oscar Trilsch Co.; C. T. McKenna, Kelly & Steinman, Inc.; Charles J. Jacobs, Knickerbocker Silver Co.; Mark Perl, Wagner Comb Mfg. Co.; Emil Herbeck, Herbeck, Demer Co., Inc.; Mr. Stockton, Plainville Stock Co.; H. C. Wilson, Crescent Watch Case Co.; G. B. Neal, Keystone Watch Case Co.

Indianapolis.

J. P. Mullally has returned from Chicago.

J. H. Reed spent part of last week at his farm in Brown county.

A trade engraving shop has just been opened at 915 State Life building by H. O. Cobb.

Horace A. Comstock has just returned from Martinsville, where he went for a few days on a pleasure trip.

Pawnbrokers paid the city $1,900 in license fees last year. Under a city ordinance they pay an annual license of $100.

L. Kritzer, a trade watchmaker, has moved from the 12th floor of the State Life building to room No. 918, in the same building.

T. Douglass, who assisted Arthur Hutto, a trade engraver, during the holidays, has taken a traveling position with a Chicago wholesale jewelry concern.

G. H. Steinbeck, whose home is in Philadelphia, but who has been employed in Newark, N. J., has taken a position with J. C. Sipe in the latter's manufacturing department.

Word has been received that Charles M. Slemmons, of the Illinois Watch Co., who has been in a hospital at Springfield, Ill., for eight weeks, will be able to return home this week.

Joseph E. Kernel, of Davis & Kernel, will leave this week for a three months' visit in Denver, Colorado Springs and Los Angeles. He has been in ill-health for some time and will spend his time recuperating.

Julius C. Walk & Son are making their semi-annual inspection of watches of employes of two divisions of the Pennsylvania Railroad Co. They have been official watch examiners for the first and terminal divisions of the road since 1888.

Indiana jewelers in the city last week included: H. S. Murphy, New Castle; S. Stunkle, Alexandria; Geo. W. Gause, West Alexandria, O.; J. F. Harding, Brownsburg; P. G. Nay, Knightstown; F. Pennington, Knightstown; J. F. Kiser, Muncie; Clyde Porter, Tipton; W. H. Belt, Marion; James M. Seifert, Mulberry; Edward W. Kelly, Sullivan.

The home of Robert P. Geddes, at 35 E. 16th St., was robbed of $800 worth of jewelry one night last week, and the police over the country are being notified. Articles taken included three diamond rings, one containing a 1½-carat stone; one gold bracelet with sapphire settings, one enameled brooch with pearl settings, eight stick pins, one pair gold cuff buttons engraved "R. P. G.," two gold shirt studs, one pearl necklace, and a cameo watch fob.

A. P. Craft, of the A. P. Craft Co., has just returned from a trip to lead and zinc mines in Wisconsin, after having been snowbound for five days and cut off from communication with the outside world for that length of time. After visiting the mines at Linden, Wis., he started for Galena, Ill., on his way home. Trains in front got off the track and were snowbound and his train ran into Lancaster, Wis., where it remained from Wednesday to Monday. The snow drifted 12 feet deep and Mr. Craft and 37 other travelers were practically kept prisoners in a small hotel.

Retail jewelers of the city profit largely from the fact that Indianapolis entertains more conventions than any other city in the country in proportion to size. Conventions recently held, and which are scheduled, are as follows: Jan. 12-13, Indiana Retail Lumber Dealers' Association, which brought about 700 visitors; Jan. 13, Indiana Hardwood Association, bringing about 400 visitors; Jan. 12, State Granite Dealers' Association; Jan. 13, convention of Indiana Engineering Society; Jan. 18, Indiana Retail Merchants' Association; Jan. 18, United Mine Workers of America, bringing about 1,500 visitors for two weeks; Jan. 27, Indiana Republican Editor's Association; Feb. 4, State Oratorical Association, expected to bring about 2,000 visitors; Feb. 8, Fanciers' Association of Indiana; Feb. 6 and 7, Indiana Retail Jewelers' Association; Feb. 9, Indiana State Optical Society; Feb. 15, Indiana Retail Hardware Association, which will bring about 1,200 visitors.

Los Angeles.

Arthur Turner has again gone out on the road on a business trip for the E. W. Reynolds Co.

Louis Burger is still holding daily auctions disposing of the F. B. Clark stock at 147 S. Spring St.

Isidor Behrstock, representing S. Meyer & Co., is on a business trip in the northern part of the State.

G. F. Hambright, of Hambright & Walsh, has just returned from a trip through Southern California.

H. F. Folkenson, eastern representative of D. Gruen, Sons & So., Cincinnati, O., is now making his home in Los Angeles.

No trace has yet been found of the trunk and samples stolen from Albert Fink & Co., after being checked to San Francisco.

C. C. Brooks, representing the Morgan & Allen Co., San Francisco, has opened permanent offices in the Hollenbeck Hotel, this city.

Howard E. Anthony, formerly with the Whitley Jewelry Co., is now representing the Manchester Mfg. Co. and Manchester-Smith Co., Providence, R. I.

The E. W. Reynolds Co. and S. Meyer & Co. closed their stores at noon on Saturday to allow their employes to attend the aviation meet in the afternoon.

F. Casteel, formerly with the Pacific Gem & Jewelry Co., on W. 7th St., has gone into business for himself on the west side of Main St., between 5th and 6th.

Wm. Petry, 114 S. Spring St., is cutting some fine specimens of rhodenite brought here from the northern part of the State, where this stone has recently been found.

Wm. M. Kenney, 607 S. Spring St., who will move about Feb. 1 to 615 S. Broadway, is having a removal sale, disposing of a considerable part of his stock at reduced prices.

J. Kessler, until recently in business for himself on Pico Heights, has taken a position as watchmaker with the Pacific Gem & Jewelry Co., 308 W. 7th St., Chas. Horwitz & Co., proprietors.

A stationery display in Brock & Feagan's window is attracting much attention. It represents a marriage ceremony taking place in a church, and is intended especially to advertise wedding stationery.

Bridgden & Pedersen intend to open a shop and offices on the second floor of the Broadway Central building after their present stock on S. Spring St. is disposed of. It has not yet been definitely determined when the auction sale will be discontinued.

Traveling representatives in Los Angeles recently include: Ernest Block, Louis Stern & Co.; Fred Dorrance, Dorrance-Battin Co., San Francisco; George Miller, Gorham Co.; O. F. Samuelson, Towle Mfg. Co.; D. F. Carnes, J. Hoare & Co.; Gordon H. Otto, A. I. Hall & Son.

Jewelers from out of town in Los Angeles recently, include: Chas. Nelson, Fowler; H. C. Warner, Fresno; H. M. Funk, San Diego; L. M. Schiller, San Diego; R. Van Buren, Ontario; B. Burstain, Imperial; Geo. L. Dietrich, Anaheim; George F. Blakeslee, Tonopah, Nev.; C. C. Zillis, Pomona; S. P. Johnston, Glendora; L. C. Sawin, Whittier; Frank Frey, with M. Marshall, San Luis Obispo.

Toledo.

J. J. Freeman, president of the J. J. Freeman Co., presided as toastmaster at the annual midwinter banquet of the Toledo and Lucas County Sunday-school Association.

John Wilson, traveling salesman for the Conklin Pen Mfg. Co., is among the members of the class who will receive higher degrees at the local reunion of the Masonic bodies in this city.

The Merrill-Broer Co. recently has increased its traveling force by employing Charles DeRan, whose territory will be parts of Ohio and Indiana. Mr. DeRan's home is in Fremont.

J. S. Rowland, located in the Ohio building, has increased his clerical force by the employment of Miss Jessie Moulton, who secured much of her jewelry experience in the store of J. G. Kapp.

A. J. Heeren, who, after March 1, will be located at 315 Summit St., will devote more attention to cut glass and bric-à-brac than hitherto, his enlarged quarters making it possible to enlarge greatly along these lines.

Charles Cahoo, employed at the store of J. G. Kapp, Summit St., is recovering nicely from the effects of an accident late in December whereby he broke his leg. Numerous questions relative to his absence testify as to his popularity with the jewelry buying trade.

Mrs. Mary Teipel, wife of Joseph Teipel, one of the oldest umbrella dealers in Toledo, died, Saturday, Jan. 22, after an illness covering six months. Aside from Mr. Teipel, two daughters and two sons survive. Mr. Teipel has not been in good health himself for some time past, but is now much improved.

The Crosby Jewelry Co., which opened a store on St. Clair St. late last year, has closed its store and moved elsewhere. When the company opened here it was stated that its intention was permanently to locate in this city, but after being here a few weeks the stock was auctioned off and its quarters have been placed in the hands of a rental agency for leasement.

Bernhardt Mueller has moved from Rockland, Mich., to Gwinn, Mich.

Cleveland.

Otto B. Schmidt, a Tiffin jeweler, has been confined to his home for several weeks.

Ira S. Dresbach, Tiffin, is conducting a sale to reduce his stock preparatory to moving into new quarters.

A farmer caused the arrest of a jewelry vendor named Frank Brown for robbery of $40 last week. The case is now on trial in the Common Pleas Court before Judge Babcock.

The Cleveland Store Fixture Co., which has the contract for the fixtures for the new Ball store, is busily engaged in installing them. Officers of the fixture company claim the new store will be one of the most handsomely furnished in Cleveland.

The following out-of-town jewelers were in last week: I. Shiff, Lorain; C. E. Lonsway, South Lorain; H. H. Brainard, Medino; E. D. Davis, Kent; A. O. Amsden, Ashtabula; D. Leonheiser, Huron; T. H. Park, Mantua, and Geo. A. Clark, Lorain.

O. P. Rowley, who has been representing Cleveland houses on the road for the past 20 years, and who has been with the Schribner & Loehr Co. for the past two years, retired from active business Jan. 1. Mr. Rowley will reside on his farm in Westerville, O.

Messrs. Wagner and Cohn, who will represent the Wagner-Gilger-Cohn Co. outside, are busy getting their trunks packed. Mr. Wagner will cover Kansas, Nebraska, Iowa, Missouri, Wisconsin, and northern Michigan. Mr. Cohn will operate in Ohio, Pennsylvania and New York. Other travelers for Cleveland houses who started last week were: Messrs. Spindler and Miller, for the Bowler & Burdick Co.; J. M. Jencks for Scribner & Loehr Co., and A. Ellbogen, for the Sigler Bros. Co.

Harry Holden, convicted murderer of Barney and Julius Jacobs, last year, was brought back from the Ohio Penitentiary, where he has been confined since May, 1909. A year ago he escaped the electric chair because the jury which found him guilty recommended mercy and he was given a life sentence. The Circuit Court allowed him a new trial a week ago, and it is believed Holden's attorneys will attempt to carry the case to the Supreme Court at once. Prosecutor Cline will do all in his power to prevent a new trial. The first case cost the county $4,000 and the second would be as expensive, as many witnesses will have to be brought from a distance.

Among the travelers who stopped at Cleveland this week were: S. W. Pickering, A. Ludeke & Co.; A. Rutherford, Taylor & Co.; Geo. Birnbaum, Julius Wodiska; C. F. McKenna, Kelley & Steinman, Inc.; Percy Lucas, Frank W. Smith; A. H. Cohn, Eastwood Park Co.; Chas. S. Mills, Ansonia Clock Co.; Arthur Bradshaw, Meriden Britannia Co.; A. B. Randall, Codding & Hielborn Co.; W. T. Francis, Waterbury Clock Co.; E. E. Stockton, E. Ingraham Clock Co.; Leopold Heyman, Stern Bros. & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Chas. Morgan, Rogers & Bros.; John F. Scheirloh, Keystone Watch Case Co.; H. W. Hedge, New York Standard Watch Co.; Chas. E. Howes, E. L. Logee & Co.; C. B. Nickerson, Ostby & Barton Co.; Geo. W. Whitmore, Sessions Clock Co.; John F. Davis, Wm. Rogers Mfg. Co.; A. G. Lee, Howard Watch Co.

A sensation was caused Friday by the arrest of a woman who gave her name as Mrs. Sadie Robinson on the charge of assisting two men in the robbery of the store of N. Miller, 313 Prospect St., on the night of Dec. 13, last year. In police court she was bound over to the grand jury under a $400 bond by Judge McGannon. Detective Toner testified that Mrs. Robinson told him that on the night of Dec. 13 she met two men and accompanied them to a saloon. At midnight they went to Miller's store and forced an entrance through a transom, while the woman hid in a doorway and waited. She became frightened, however, and later crossed the street and hid there. After the robbery the trio went to another resort and divided the loot. The detective said the woman admitted that her share was a watch, three set rings, and three bracelets. One of the bracelets was recovered from the sister of the woman. A watch, identified as one of Miller's, was found under the table at which Mrs. Robinson and the man named Broek sat at the time of the arrest. They were arrested in a house on E. 80th St. Brock pleaded not guilty to the charge of larceny, but was bound over to the grand jury under an $800 bond. He has a criminal record and has served one term for burglary.

Detroit.

H. H. Howey, Ortonville, called on the local wholesalers last week.

Milo Savage, Ubly, Mich., was in town last week replenishing his stock.

S. E. Dodge, of the Johnston Optical Co., has started on a trip through the northwest States that will take him to the coast.

A. E. Charlesworth, of the Charlesworth Optical Co., is in Rochester attending a meeting of wholesalers and manufacturers.

Walter Kennedy, son of Frank Kennedy, of the Kennedy Optical Co., joined the company's traveling staff and will work through Michigan.

Frank Kennedy, president of the Detroit Jewelers' Board of Trade, was one of the speakers at the banquet of the Eighth Ward Republican Club, Thursday evening.

J. H. Baber, Dayton, O., an optician well known throughout Ohio, recently failed. Several Detroit wholesalers are interested, but none of them to any great extent.

Thieves broke into the show window of Fred Flachsmann's store at 819 Gratiot Ave., Thursday night, and stole four bracelets valued at $19.50. The show window, valued at $90, was insured.

The State Board of Optometrists will meet at Saginaw, March 28, to pass on applications and exemptions. The first examination under the new law will be held in Detroit, May 11 and 12.

J. G. Bass, for several years head of the optical department of Otto Young & Co., Chicago, and later with L. Black Co., Detroit, has taken the position of head of the stock department with the Kennedy Optical Co.

Edward G. Koelzer is moving to larger quarters just around the corridor from his present office. The new entrance will be room 309, Hodges building.

The marriage of Joseph H. Ehrlich, 67 Gratiot Ave., to Miss D. G. Buchhalter took place Jan. 25. Mr. Ehrlich is well known in the trade, and has been in business in his present location for a number of years.

D. R. McClemmont will hereafter represent the Johnston Optical Co. in Missouri, Kansas and Kentucky. Mr. Gordon, who formerly covered that territory, will in the future confine his operations to the State of Michigan.

Meyer A. Pereira, 1180 Michigan Ave., whose creditors filed two separate involuntary bankruptcy petitions against him, Jan. 4 and 5, was adjudicated a bankrupt last week. Subsequent to this Pereira, instead of merely filing schedules, filed a voluntary bankruptcy petition. He lists debts of $6,806.50 and appraises his stock at $3,000.

Judge Rohnert recently gave a verdict in favor of J. Friedberg & Son for the balance due on diamonds sold to Annie Smith, a woman who caused a sensation two years ago. This balance was about $900, and the court has ordered the sale of a diamond which had been pawned, and also the sale of some brewery stock, for the purpose of reimbursing the jewelry firm.

Oscar B. Marx, secretary of the Michigan Optical Co., has been offered the position of city assessor by Mayor Breitmeyer. Mr. Marx has for years taken an active part in city politics, and is considered a power in the local Republican party. He is a member of the Mayor's "committee of fifty," appointed to settle the street railway problem. Mr. Marx has been in the optical trade in Detroit for many years, and during that time he has seen the Michigan Optical Co. grow from a small concern to one of the largest institutions of its kind in the State.

At a largely attended meeting of optometrists, Wednesday night, the old Detroit Optometrists' Club was revived, new officers were elected, and a splendid start made for an active and profitable organization. The recent adoption of the optometrists' bill by the State Legislature has had a lot to do with the revival of interests in all things relating to the profession, and considerable enthusiasm was shown by those present. The following officers were elected: President, Nelson K. Standart; vice-president, David B. Thompson; secretary, William Frothingham, and treasurer, Edward Truba. One work the new organization will take up is the enforcement of the provisions of the optometrists' bill.

Charles E. Pettit, Harbor Beach, Mich., has sold out his jewelry and drug store to L. M. Dekker, of the same place, who conducted a repair and optical business.

Harry Nagle, of Newside, Pa., was before Alderman Jones, last week, on seven charges of false pretense brought by local merchants, including several jewelers. He secured a watch and chain at E. Keller & Sons', valued at $31; a watch and ring, valued at $48.50, at E. H. Wetherhold's, and a $65 watch at E. J. Faust's. The seven complaints were finally withdrawn upon the young man's father effecting a settlement with all the interested firms.

St. Louis.

Sidney L. Bauman has gone on a business trip.

I. Lipsky, of Denver, has been visiting in the city and making purchases.

R. Loewenstein will leave, Monday, on a trip through Missouri and Arkansas.

An auction sale of jewelry is to begin in a few days at 611 North Broadway.

R. H. Shuttles, of the wholesale jewelry firm of Shuttles Bros. & Lewis, Dallas, Tex., is in the city.

George R. Stumpf, 610 Franklin Ave., is under a doctor's care for a severe sprain of his left wrist, which he sustained recently.

William Weidlich and H. F. Hines, of William Weidlich & Bro., have returned from a visit to New York and the eastern factories.

In the bankruptcy proceedings against Ernest A. Niehaus, Louis H. Bauman has petitioned for the allowance of $25 as attorney fee.

A five-year-old daughter of Paul Tresser, of Tresser Bros., 2326 Franklin Ave., died, Friday night, at the family home, in Gambleton Place, of pneumonia.

Aronberg & Schubach have added an optical department to their jewelry store at 207 N. 6th St. It will be opened Monday, and will be in charge of Henry Schubach.

J. L. Freund, 814 Franklin Ave., has been entertaining his brother, of Buffalo, N. Y. During his stay in St. Louis Mr. Freund made some purchases for his Buffalo store.

Benjamin Rice, of Tulsa, Okla., was here part of the week enjoying a vacation and making purchases. He will go on to New York and will return home by way of St. Louis.

A. Maschmeyer, president of the Maschmeyer-Richards Silver Co., left, Friday, for New York and other eastern cities to make purchases. He will be gone about two weeks.

M. L. Weiss has received a cable message from his partner, L. A. Fassett, who has arrived in Antwerp and is making purchases of diamonds there. From Antwerp he will go to Paris.

The S. A. Rider Jewelry Co. has filed suit in Justice O'Halloran's court against the Korte-Becker Dry Goods Co. on an account for $92.72. The case is set for next Wednesday at 9 A.M.

In bankruptcy proceedings pending in the United States District Court against Joseph and Jacob Fishman, doing business as the Fishman Novelty Co., an order of distribution has been entered.

Referee in Bankruptcy Coles has given leave to the E. Maritz Jewelry Co. to withdraw notes attached to its claim against Edward A. Gotsch, against whom bankruptcy proceedings are pending.

The watch repair department of the Hess & Culbertson Jewelry Co. has been removed from the second floor to the 7th St. side of the first floor, where there is better light and where it is more accessible.

C. L. Glines, Harrison, Ark., came to St. Louis, a few days ago, to be operated on for appendicitis. The operation was performed at St. Anthony's Hospital, Friday, and the patient is doing nicely. M. Eisenstadt is seeing that Mr. Glines has every attention.

Solomon Marks, Lawrence, Kans., accompanied by Mrs. Marks, is visiting relatives in St. Louis. Mr. and Mrs. Marks made the trip to St. Louis as a part of the celebration of their 25th wedding anniversary.

J. J. Burke, president of the Brooks Jewelry & Optical Co., left, Monday, on a trip through Tennessee, Georgia and Florida for business and pleasure. He will spend a few days at Jacksonville and return to St. Louis Jan. 28.

The Elliott Jewelry Co. is getting ready to occupy enlarged quarters in the Globe-Democrat building. Additional safes are being installed and fixtures placed. When the work is completed the company will have very attractive quarters.

In bankruptcy proceedings against Isadore M. Kosminsky, doing business as the Rose Jewelry Co., 612 Franklin Ave., a meeting of the creditors was held, on Monday at 11 A.M., at the office of Referee in Bankruptcy Coles, to prove claims, select a trustee, etc.

William Weidlich & Bro.'s travelers, H. F. Hines, N. W. White, H. P. Wachholder and T. A. Brown, have started out on their early Spring trips. Charles Ens will look after the city and suburbs. The firm expects to put on a couple of additional road men in the near future.

The first monthly dinner of the Hess & Culbertson Jewelry Co.'s salesmen, at the Mercantile Club, last Friday night, was a very pleasant success. After the repast President George J. Hess, Vice-President S. D. Culbertson and Secretary Samuel E. Bamber addressed the salesmen.

Samuel Kober, formerly secretary of the Maritz-Kober Jewelry Mfg. Co., has severed his connection with that firm and is now connected with Jacob Strauss & Sons, New York, and will confine himself exclusively to the line of loose diamonds. His permanent St. Louis address will be P. O. Box No. 845.

H. Estinghausen, president of the Attleboro Jewelry Co., has made a change in the route he will follow on his trip to Old Mexico. He left, Friday night, for Joplin, Mo., where he will visit a friend. From there he will go to Muskogee, Oklahoma City, San Antonio and Mexico. He will be gone about 10 weeks.

The auction which has been in progress at the store of A. Kurtzeborn & Sons since early in December was brought to a close this Saturday. The firm has still some of its stock left, which they will dispose of from an upstairs store room. A. Kurtzeborn, Jr., has bought a farm on the Denny Road and will devote part of his time to farming hereafter.

I. Nadick has sold his interest in the firm of Nadick & Stiffelman to B. Stiffelman, and the firm name has been changed to M. Stiffelman & Co. M. Schneider, one of the salesmen, has also bought stock in the company. Mr. Nadick will give his entire attention to his optical business. M. Stiffelman will leave shortly on a three weeks' trip through the west.

Two suits brought by former Circuit Attorney Sager against the Morgan Jewelry Co. under the anti-trust law, one alleging failure to file an affidavit that the company was not in a trust and the other alleging failure to file a statement of business done, were dismissed one day last week in Judge Kinsey's division of the Circuit Court for failure to prosecute. When the cases were called neither the Circuit Attorney nor the jewelry company responded.

Otto H. Kortkamp, who underwent an operation, in October, for a cataract in his right eye, is again in St. Luke's Hospital, having undergone a second operation there on the same eye last Saturday. The first operation accomplished all that was expected of it, and it was known all the time that another operation would be necessary. It is too soon to tell whether the second operation has been equally successful. He will be in the hospital for three or four weeks.

Oscar Blankenmeister, secretary of the Blankenmeister-Oberting Jewelry Co., who returned, a few days ago, from a trip to Florida, on which he entirely recovered from the injury he received some time ago while practicing skating at the Crystal Palace, will leave for Chicago, this Saturday night, to take part in skating contests for national championships at Garfield Park there. Joe Forshaw and Harry Long, of St. Louis, will go with him. He will return on Monday.

Circuit Judge Williams entered a decree authorizing John F. Bolland, president of the Jno. Bolland Jewelry Co., to cancel a leasehold of property at 4th and Market Sts. which has been held by him as trustee under the will of the late John Bolland. In order to get an authorization to terminate the lease it was necessary for Mr. Bolland to submit a petition to the court. Mr. Bolland desired to surrender the lease because he considered it for the best interest of the estate.

Clarence Hyman will hereafter travel in Mississippi and Louisiana for the L. Bauman Jewelry Co. in place of Mark Eiseman, who is no longer connected with the company. Mr. Hyman will leave, Wednesday, on his first trip through his territory. There will be no other change in the firm's sales force in the field for the year. Fred. Bross will travel in Illinois and Arkansas, H. Hubbard in Texas, C. L. Stange in Missouri and Illinois and Morris Bauman in the west. Mr. Stange will leave for his territory Monday. Mr. Hubbard and Mr. Bauman have gone out.

A meeting of the creditors of Vahlman & Jacobs, East St. Louis, Ill., jewelers who were recently thrown into bankruptcy, will be held within the next few days. Daniel Hogan, Jr., the receiver appointed by the United States District Court at Danville, was expected in East St. Louis Friday, but did not arrive. Stock has been taken by A. M. Zerweck and Meyer Horwitz, and the members of the firm have filed their schedule. Theodore Vahlkamp, president of the company, said Friday that he still had hopes that a settlement with the creditors might be brought about.

E. J. Garcia and H. J. Bouchard have been added to the force of traveling representatives of the Eisenstadt Mfg. Co. Mr. Garcia, formerly with Leonard Krower, New Orleans, and W. J. Johnson

Pittsburg, will travel in Mississippi, Alabama, Florida, Georgia and North and South Carolina. He takes the place of Joseph Hummel, whose connection with the company has ceased. Mr. Bouchard formerly with Sprochnle & Co., Chicago, will succeed George A. Clark in Illinois, Iowa, Wisconsin and Minnesota. Mr. Cark has resigned to go into business for himself, as noted in another paragraph.

A certificate of incorporation has been issued by the Secretary of State to the Clark Jewelry Co. The incorporators are George A. Clark, until recently a traveler for the Eisenstadt Mfg. Co.; A. M. Zerweck, of East St. Louis; Samuel G. Donnen and H. W. Kellersmann. The new firm will take over and conduct the jewelry store at 703 Market St. which has been conducted for the past several months by E. Hugunin, but in which Mr. Zerweck has had a large interest. Mr. Hugunin will not be connected with the new company. The store was formerly conducted by F. C. Gauen, and was conducted by Mr. Hugunin as the Gauen Jewelry Co.

Among the out-of-town dealers in St. Louis during the past week were: Benjamin Rice, Tulsa, Okla.; Daniel C. McCarty, Charleston, Ill.; W. D. Davis, Granite City, Ill.; A. Y. Boswell, Tulsa, Okla.; Mr. Kors, of Kors Bros., Independence, Kans.; Solomon Marks, Lawrence, Kans.; D. A. Hay, of Hay Bros.' Jewelry Co., St. Joseph, Mo.; C. J. Sinn, La Plata, Mo.; Frederick Pilcher, of the Pilcher Jewelry Co., Mexico, Mo.; Anton Wolff, of Wolff Bros., Murphysboro, Ill.; J. Schneider, O'Fallon, Ill.; I. Lipski, Denver, Colo.; W. J. Krug, Staunton, Ill.; Nicholas S. Weiler, Cape Girardeau, Mo.; L. A. Beatty, Roodhouse, Ill.; C. L. Grand, Harrison, Ark.; Charles S. Scanlin, Indianapolis, Ind.; R. H. Shuttles, of Shuttles Bros. & Lewis, Dallas, Tex.; Ira Tresbach, Columbus, O.; J. Lowe, Monroe, La.

Among the traveling representatives of jewelry houses in St. Louis during the past week were: C. A. Hulstrom, Wilcox & Evertsen; J. W. McClannin, Wilcox Silver Plate Co.; Mr. Lyons, Lyons Gem Co.; Mr. Tinker, William B. Durgin Co.; A. W. Thomas, L. E. Waterman Co.; A. L. Wilson, Landers, Ferry & Clark; J. T. Carman, Meriden Cutlery Co.; L. Adler, New Jersey Lamp & Bronze Works; J. Mayer, Mauser Mfg. Co.; Max Huss, S. Bergzinner Co.; Harry S. Aicher, F. J. Aicher; Louis P. Cook, S. Sternau & Co.; Fred Wirtz, Standard Optical Co.; Edward J. Mayer, Julius King Optical Co.; W. S. Willis, Gorham Silver Co.; Joseph S. Marks; C. T. E. Smith, Reed & Barton; Mr. Ross, Robert H. Ingersoll & Bro.; Alfred Nathan, Henry Baschkopf; W. S. Dudley, Rogers, Smith & Co.; W. H. Gregory, Strobel & Crane; J. B. Rockefeller, Forquignon Sales Co.; L. M. Frank, Buffalo Jewelry Case Co.; Charles L. Miller, Ansonia Clock Co.; representative of Weiss Mfg. Co.; Mr. Barrows, Bay State Optical Co.; S. J. Summer, Providence Stock Co.; Donald LeStage, H. D. Merritt Co.; H. W. Hedge, Excelsior Watch Co.; B. T. Roberts, T. A. Willson & Co.; D. Skutch, New Haven Clock Co.; Samuel Kober, Jacob Strauss & Sons.

Milwaukee.

F. F. Wheeler, Muscoda, Wis., was a visitor here, last week.

Harry Miller, of Hutchinson & Hustis, Providence, R. I., called upon Milwaukee friends, last week.

The Peerless Jewelry Co. is conducting a special clearing sale, preparatory to remodeling and enlarging the store.

Milwaukee jewelers have received notices of the advertised sale of a jewelry stock, materials, tools and fixtures from Mrs. Lola Eltzroth, administratrix at Elkhorn, Wis.

J. H. Webster, secretary of the Milwaukee Optical Mfg. Co., is at Rochester, N. Y., where he is in attendance at the annual meeting of the American Association of Wholesale Opticians, an organization of which he is the secretary.

A committee on public affairs of the South Side Civic Association of Milwaukee, of which Archie Tegtmeyer, the well known south side jeweler, is chairman, is making an active fight against the practice of the railroads in blockading crossings on the south side.

The matter of jewelers upholding the price on solid silverware brought forth considerable discussion at the recent monthly meeting and banquet of the Milwaukee Jewelers' Club, at the Hotel Blatz. A committee, consisting of George Durner and A. J. Stoessel, was appointed to visit the downtown stores and investigate conditions in the effort to bring about an agreement as to a minimum price. Several addresses of interest were made and it was urged that the members of the club inaugurate a campaign to fight the mail order houses. L. A. Kuesel, of the Kuesel Bros. Co., and vice-president of the Milwaukee Jewelers' Club, presided at the meeting in the place of President Henry Stecher, who could not attend. The jewelers sent him a message of congratulation.

Pacific Northwest.

A. S. Vene, Forest Grove, Ore., has purchased the Scales building at Chehalis, Wash., and will shortly establish a store there.

Talcott Bros., Olympia, Wash., have received a handsome elk head from a cousin in Montana as a gift and have been exhibiting it in their store.

Thomas Ryder, Portland, Ore., has been arrested at the instance of a number of jewelers of that place on the charge of larceny. He would purchase small articles at the stores and have the account charged to well-to-do people, well known in that city, telling some plausible story, it is alleged.

Miller's jewelry store, Everett, Wash., was broken into, recently, but the thief was captured before getting away with the loot. A patrolman heard the sound of falling glass, and, rushing in the direction of the sound, found the thief filling his pockets from the contents of the show window. At police headquarters the man gave his name at Mike McDonough, and he is known in Everett under that name. There was more than $1,000 work of stock in the window at the time the robbery occurred and in the man's pockets was found jewelry valued at $150.

San Francisco.

G. W. McCarthy, representing R. & L. Myers Co., has just returned from a trip through the northern part of the State, where he did a fine business.

H. Pierce, formerly with J. Gordino, Salinas, Cal., was in town recently, but has left for Honolulu, where he is to enter the employ of H. F. Wichman & Co., of the Island City.

A. H. Boardman, who for some time has been in the office with Julius A. Young, is now out on the road covering nearby towns, and will shortly be added to the regular traveling force.

Herman Haley, a youth who purchased a diamond ring from Abe Isaacs, 756 Market St., and failed to make the payments when they became due, has been convicted and sentenced to the county jail for six months.

Ed. Forestaer, who recently commenced business here for himself, is now being assisted by L. M. Rennie, formerly in the employ of Carrau & Green; L. M. Battin, representing Krementz & Co., is calling on the local trade.

H. H. Allen, of the Morgan & Allen Co., is now in the east, and while away, in addition to attending to business for his firm, will boost the world's fair that is being planned for San Francisco in 1915, to celebrate the opening of the Panama Canal.

"Lesslee," the jeweler who succeeded to the business of "Alexandra," 934 Market St., has not found the store a paying one and is preparing to vacate it within the course of the coming week. The stock is being disposed of at auction and the elaborate fixtures are for sale.

Among the out-of-town visitors who have been noted during the past week have been: Frank Heitkemper, Portland, Ore.; John Christensen, Rio Vista, Cal.; Mr. Bosch, Winnemucca, Nev.; C. J. Noack, Sacramento, Cal.; Chas. A. Dreiss, Chico, Cal., and Arthur F. Smith, of the firm of Smith Bros., Visalia, Cal.

A warrant for arrest is out for L. H. Burnham, formerly in the employ of Hammersmith & Co. The complaint is sworn to by Lester Hammersmith, a member of the firm. It is claimed that Burnham was entrusted with a $100 ring to sell and that he failed to return either the ring or the sale price. The police are now searching for the man.

The Southern Pacific Railroad detectives working in command of Miles Bowler, the police of Los Angeles and San Francisco and all interested in finding a solution to the mysterious disappearance of the sample trunk of Harry Adams, the traveling salesman of Albert Fink & Co., are still at sea in regard to the matter, and there is absolutely no clew as to the whereabouts of the trunk. Every station agent between Los Angeles and San Francisco has been questioned, but none has any recollection of a jeweler's trunk. Albert Fink is preparing to seek restitution from the railroad, and Harry Adams is preparing to go out on the road with a new line of samples.

Benjamin Hurvitz, of the firm of Hurvitz Bros. & Blume, Rochester, N. Y., has retired from the business.

Omaha.

A. Mandelberg has been confined to his home for several days by la grippe.

L. Neble, engraver for Fred Brodegaard & Co., is home on account of sickness.

S. A. Fess, Kearney, Nebr., accompanied by his wife, stopped off here for a few days, last week.

J. R. Keating, watchmaker for the Plumb Jewelry Store, Des Moines, Ia., visited this city, last week.

C. H. Patch and E. Foster, traveling representatives for the Sol. Bergman Jewelry Co., are on the road.

J. F. Cummins, manager of the Bennett Co., leaves next week for a three weeks' trip to New York, where he will purchase stock.

Fred Brodegaard and wife are planning a three months' trip to Europe. They will sail June 23. They expect to visit Germany, France and Switzerland.

Harry Greenblatt & Co. have engaged C. C. Katleman as traveling representative. The first trip will be made Feb. 1, through Nebraska, Iowa and Kansas.

Herbert Ryan, son of George Ryan, of the Ryan Jewelry Co., who has been on a ranch in Wyoming for several months, has taken complete charge of the office of his father's store in this city.

Mr. Williams, who for several years has been manager of the Bennett Co., resigned his position and is now in Chicago, having charge of the jewelry department of "The Fair." J. F. Cummins has succeeded him in this city.

The following out-of-town jewelers were in this city, last week, replenishing their stocks: Geo. A. Parkins, Ord, Nebr.; J. W. Crabill, Plattsmouth, Nebr.; V. N. Swanson, Polk, Nebr.; Mr. Furnald, Carroll, Ia., and John Douglas, Onawa, Ia.

The Nebraska Jewelers' Association has not definitely decided upon dates for the annual convention, but it is thought that as the Nebraska State Optical Society will hold a convention in Lincoln, Nebr., Feb. 15 and 16, the jewelry convention will be held several days during the same week.

The Jacobson & Furen Co., South Omaha, has remodeled its store extensively. Electric lights and a new steam plant have been installed and an optical room, thoroughly equipped, has been added. E. O. Furen will have complete charge of this department. He recently passed the examination of the State Board of Optometry.

Traveling representatives in Omaha, last week, were: Robert L. Clark, Wm. Rogers Mfg. Co.; Mr. Brown, S. O. Bigney & Co.; Theo. Parker, Smith & Crosby; George Southwick, Walter E. Hayward & Co.; a representative of Payton & Kelly; H. E. Cobb, Daggett & Clapp; A. Sussfeld, Sterling Silver Mfg. Co.; Charles Hanni, Sussfeld, Lorsch & Co.; G. Fred Perry, F. H. Sadler Co.; M. V. Decker, Plainville Stock Co.; E. A. Moore, Sykes & Strandberg; E. W. MacAllister, Irons & Russell Co.; Ernest Block, Louis Stern & Co.; A. W. Angell, Geo. L. Paine Co.; C. W. Edwards, Geo. L. Vose Mfg. Co.; Emil Pick, Hammel, Riglander & Co.; E. B. Frank, Pairpoint Corporation; Phil H. Winterberg, Louis Manheimer & Bros.; Louis Levien, Louis Levien Cut Glass Co.; Mr. Fisher, Furbish, Swift & Fisher; Fred England, Frolichstein, England & Klein; A. H. Oakley, Thornton Bros. Co., L. W. Arnold, Western Clock Mfg. Co.; Robert J. Wilson, Chas. E. Hancock Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Robert Edward, Whiting Mfg. Co.; Mr. Richards, Standard Button Co.; W. S. Dudley, International Silver Co.; George C. Mendell, Leary & Penfold; W. A. Moore, William Dixon; Donald LeStage, H. D. Merritt Co.; T. W. Agnew, New Haven Clock Co.; Mr. Goldberg, Untermeyer-Robbins Co.; L. J. Finch, R. F. Simmons Co.; Frank W. Bloomer, E. I. Franklin & Co.; W. S. Sparrow, Stern Bros. & Co.; Max H. Loebnitz, Dueber Watch Case Mfg. Co.; J. A. Davis, B. A. Ballou & Co.; Leo Heymann, Stern Bros. & Co.; B. Hirsch, Peerless Chain Co.; Mr. McDonald, Wolcott Mfg. Co.; Mr. Sherman, S. K. Merrill Co.; Mr. O'Brien, Rockford Watch Co.; Mr. Frank, Buffalo Jewelry Case Co.

Minneapolis.

Mr. Grand, of Grand & Maki, Ashland, Wis., was in the city with his son last week.

Axel E. Madsen has returned from a visit to the house of Rettig, Hess & Madsen, in Chicago.

John Ferix, who has been at Volga, S. D., is taking a course in engraving and optics in this city.

Paul C. Hirschy has leased a piece of land in this city from Levi M. Stewart, an aged lawyer, for a period of 1,000 years.

Mr. Kugler, who has been traveling in South Dakota for the H. E. Murdock Jewelry Co., of this city, will hereafter remain in the office.

Levine, Schweitzer & Co., 321 Washington Ave. S., announce a dissolution of partnership, David Levine continuing the business as the Levine Loan & Jewelry Co.

Henry Hinman has been added to the force of Rentz Bros., manufacturing jewelers, becoming second watchmaker, in place of Alfred Hover, who became first watchmaker.

E. Cummings, Warroad, Minn.; A. L. Mealey, Delano, Minn.; C. A. Sherdahl, Montevideo, Minn., and N. S. Nelsen, Hutchinson, Minn., were in the city during the past week.

John Clayton, a watchmaker of St. Paul, committed suicide recently, by shooting himself through the head. He was 60 years of age, and ill health had made him despondent. He conducted a watch repairing business at 901 Rice St. His property holdings are valued at about $2,000.

Creditors of J. Moses & Co., who conduct stores at Baltimore Block and Seventh and Jackson Sts., St. Paul, filed a petition in bankruptcy against the concern here. Jacob Moses started in business for himself in 1903. He was formerly a member of the firm of S. Moses & Son. Among his creditors are said to be a large number of Providence and Attleboro houses.

The George A. Poetz Jewelry Co. has been incorporated in Mobile, Ala., with a capital of $5,000. The incorporators are Mary C. Poetz, J. A. Poetz and Henry A. Horst.

Kansas City.

The following new students have been enrolled at the Kansas City Polytechnic Institute: J. N. Rule, Carl Junction, Mo.; J. W. McAdams, Kansas City, Mo.

The following jewelers were in this city last week: C. H. Paxton, Paola, Kan.; L. Hutton, Libo, Kan.; R. G. Pierce, Adebolt, Ia.; O. M. Atwood, Clifton, Kan.; R. E. Megede, Richmond, Mo., and L. Rosenfield, Leavenworth, Kan.

The watch repairing shop of Stephen Goreo, a Greek, at 392 Kansas Ave., Kansas City, Kan., was burglarized Sunday morning. The burglar took not only the rings, watches and knives, but all the tools and the work bench. Goreo estimates his loss at $200.

Joseph Mazee, McAlester, Okla., a member of the committee of the National Retail Dealers' Association, was in this city Thursday, on his way home from Detroit, Mich., where he met President Archbold, of the association. The matter under consideration was the annual convention to be held in July.

C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., says that Mr. Archibald, of Detroit, president of the National Retail Jewelry Dealers' Association, called on the executive committee of the National Wholesale Dealers' Association, at its recent meeting in Chicago, and assured the committee of the hearty co-operation of the retail association.

The Crellin-Fuller Jewelry Co., 1003 Walnut St., is selling its stock at auction. The building in which the firm is doing business is to be torn down to make room for a new structure, and Mr. Crellin says: "We do not want to be caught, when the time for moving arrives, with a large stock of goods on hand." The display sign, announcing the auction, places the value of the stock at $60,000.

The following traveling representatives called on the trade here last week: Mr. Ford, of Ford & Carpenter; Donald Le Stage, H. D. Merritt Co.; Mr. Fisher, Furbish, Swift & Fisher; Fred H. England, Frolichstein, England & Klein, Inc.; Mr. Bennett, Waite, Evans Co.; Harry B. Kennion, Park Bros. & Rogers; Mr. Neuburger, Castiglioni Co.

The Kansas City Horological and Optical School has in preparation its annual catalogue, which is the best and most complete ever sent out by the institution. The following new students have been enrolled at this school: Ralph Hallenback, Eldorado Springs, Mo.; R. V. Thornbury, Pleasant Hill, Mo.; Earl Ingersoll, Hebron, Neb.; R. L. Pettit, Alexis, Ill.; H. L. Black, Augusta, Kan., Sol. Wohll, Kansas City, Mo.

Geo. H. Edwards, of the Edwards & Sloane Jewelry Co., and C. A. Kiger, both members of the executive committee of the National Wholesale Jewelers' Association, with Leo Ludwig, of the Edwards & Sloane Jewelry Co., C. B. Norton, of the C. B. Norton Jewelry Co., and C. C. Hoefer, of the Woodstock-Hoefer Watch & Jewelry Co., attended the meeting of the committee in Chicago on Monday and Tuesday, Jan. 17 and 18, and were guests at the banquet of the Chicago Retail Jewelers' Association, Tuesday night.

Buffalo, N. Y.

Among the jewelers who recently visited the Buffalo market was W. H. Fuller, Silver Creek.

Ben Friedlander, with H. Boasberg & Sons, returned recently from a brief eastern business trip.

Roger F. Williams, optometrist of the Failing Optical Co., is spending his spare time in perfecting a wireless telegraphic instrument.

Isidore Latz and Louis Sohn, traveling representatives of the Empire State Ring Co., have departed on extended western business trips.

S. H. Brick, 1012 Broadway, will remove his place of business May 1 to 966 Broadway. Mr. Brick will have an attractive store. The place he is to occupy will undergo extensive alterations before he takes possession.

Eugene A. Wolff, the retiring high priest of Adytum Chapter, 235, Royal Arch Masons, was recently presented a past high priest's jewel, which was the work of C. C. Penfold, manufacturing jeweler. The gift was from the members of the chapter.

The Niagara Optical Co. has joined the American Association of Wholesale Opticians. George R. Travis, president of the concern, recently attended a special session of the organization in Rochester. Arthur Germony, formerly on King & Eisele's staff, has taken a position with the Niagara Co.

The board of trustees of the Chamber of Commerce has voted unanimously in favor of that body amalgamating with the Manufacturers' Club. Prominent local manufacturing jewelers are members of both organizations. According to the present plan 16 of the 24 directors of the new body will be chosen from the club.

Travelers who called on the Buffalo trade the past week included Jules Franklin; I. P. Lane, L. H. Keller & Co.; Rudolph Schweigler, H. Z. & H. Oppenheimer; Chas. E. Platt, Theodore W. Foster & Bro. Co.; J. Curtis, Meriden Silver Plate Co.; J. W. McClannin, Wilcox Silver Plate Co.; W. T. Francis, Waterbury Clock Co.; A. Lape, Simson, Hall, Miller & Co.; H. R. Gillespie, Geo. Borgfeldt & Co.; Mr. Jacobs, Knickerbocker Silver Co.; George Bedient, Rogers Silver Plate Co.; A. Bradshaw, Meriden Britannia Co.

Anton Schneider, of Depew, who conducted a jewelry store on Oliver St., North Tonawanda, has brought a suit before Justice Pound in the Supreme Court in Lockport against Patrolman Frank Kinzly, of North Tonawanda, for an alleged false imprisonment. The plaintiff alleges that on Jan. 11, 1909, the defendant came to his place to recover a watch for a Mrs. Wattengal, and when he refused to deliver it, claims the officer roughly handled him, finally locking him up at the police station. He charges that the defendant had no occasion to resort to such treatment of him, and he subsequently brought suit.

Frank G. Raichle, of King, Raichle & King, was a recent visitor in New York. Arthur L. King will go on a western trip for that concern at the end of the month. Mr. King, up to about three years ago, was well known as a member of the football and basketball clubs of Lafayette High School of this city. He has always been a skilful athlete and is known as one of the tallest travelers in the jewelry business. George E. Fletcher, formerly with L. P. White, Philadelphia, and at another time with H. O. Hurlburt & Sons, of that city, has taken a position as traveler for King, Raichle & King. He will depart on an eastern trip at the end of the month.

The marriage of George E. Debus, of the firm of Yung & Debus, jewelers, at 184 Genesee St., to Miss Anna C. Schmidt, took place at the home of the bride Wednesday. The ceremony was performed by Rev. Dr. Dahlmann, of the Zion Lutheran Church. John Schmidt, brother of the bride, was best man, and Miss Louisa E. Debus, sister of the bridegroom, was bridesmaid. Miss Schmidt for some time held a responsible position at King, Raichle & King's, manufacturing jewelers. Mr. Debus is well known in the trade outside of Buffalo, having traveled for some time for Charles F. Damm. Several local jewelers attended the wedding. John C. Yung, Mr. Debus' partner, gave a den shower and buffet luncheon in honor of the bridegroom. Mr. Yung recently returned from New York.

Pacific Coast Notes.

J. R. Humphries, El Paso, Tex., has just moved his store to a new location near the post office.

B. Shemanski, Goldfield, Nev., has just returned to that place from a buying trip to San Francisco.

From Phoenix, Ariz., comes the news that Kuntzite has been discovered near that place by Frederick Webb.

E. Dobrowsky, Tonopah, Nev., has moved his store at that place to the Nye and Ormsby County Bank building, Main St. and Brougher Ave.

A. G. Perham, 149 Pier Ave., Ocean Park, Cal., has disposed of his stock to the Ocean Park Loan Co. and will assume duties as the manager of this concern.

W. J. Tate, Raton, N. Mex., has made an assignment in favor of Max Lawrence. The liabilities are placed at $5,000, but the assets have not been determined.

S. A. St. Cyr is branching out in business in the northern part of California and has opened a store at Montague. The Yreka store is in charge of Mr. St. Louis.

O. M. Howard, who has been with O. C. Gray & Son, Paso Robles, Cal., for some time, left for Arizona and it is announced that he is to be a railroad watch inspector, covering Arizona and New Mexico.

The store of Collins & Leonard, Paso Robles, Cal., was entered lately by burglars, who stole a number of watches, chains and toilet articles. A hole was bored through the rear door and the bolt slipped back.

John B. Wood, New York, is a member of a company recently incorporated at San Bernardino, Cal., for the purpose of mining for gems in this State. The Hart Mining Co. is the name of the concern and this has been formed with a capital stock of $250,000. Those interested in it are John B. Wood, J. C. Howe and Frank L. Earl, all of New York.

E. C. Molin, Meriden, Kans., has removed to Leavenworth, Kans.

Canada Notes.

Harry Ryrie, of Ryrie Bros., Toronto, Ont., left on a trip to New York last week, accompanied by Mrs. Ryrie.

The stock of W. E. Irvine's store, Orangeville, Ont., sustained some damage from smoke on Friday, Jan. 14, when a fire occurred next door.

Henri Gabriel de Paris, 68 St. Catherine St., E., Montreal, has consented to assign for the benefit of his creditors. His liabilities amount to about $1,000

George Kenrick, representing Reed & Barton; S. P. Skinner, Sternau & Co., and J. A. Stevens, R. Wallace & Sons Mfg. Co., were in Toronto, Ont., last week.

Ellis & Smellie, of Toronto, Ont., have dissolved partnership. The business will be continued by H. B. Ellis & Son, and David Smellie will start on his own account.

D. L. Rey, jeweler and watchmaker, and consul in Montreal for Switzerland, has entered an action against the city of Montreal claiming $15,359 damages for injuries sustained in a shooting accident recently.

The old-established jewelry business of F. W. Spangenberg, Kingston, Ont., which was founded by Mr. Spangenberg's father about 80 years ago, has been sold to Rogers & Wright, Mr. Spangenberg being in poor health.

Dr. John E. Wilkinson, of the J. E. Wilkinson Co., gold and silver refiners, Toronto, Ont., accused of receiving high grade ore taken from Cobalt, has begun actions for libel against two daily papers, claiming that they have made misstatements in connection with the case.

Edgar Lovell was convicted at Montreal during the past week on a charge of stealing a valise belonging to J Pont, a jeweler, containing jewelry to the value of $400. Included in the loot was a necklace worth $45, and this the man had disposed of to a waitress for 75 cents He will come up for sentence this week.

Owing to the prevalence of high-grading in Canadian gold and silver mines, the law is likely to be made considerably more stringent. A bill introduced by George Gordon, M.P., for Nipissing, making it a criminal offense for anyone to have gold or silver ore in his possession unless he is able to prove that he came by it honestly, was passed by the House of Commons Jan. 19. The government has expressed its approval of the measure, which will probably become law.

Miss T. F. Desio, buyer for Victor E. Desio & Co., Washington, D. C., has gone south for a several weeks' vacation.

Elwood & Burnett, Medford, Ore., have notified creditors that owing to poor business they find it impossible to meet their obligations in full, but are willing to turn over their stock and fixtures for the benefit of creditors. E. L. Elwood was originally in business in East Portland and moved to Newburg in 1892, where he remained until 1898. He then sold out and moved to Medford. Mr. Burnett, who is his brother-in-law, became a partner in 1905, and the style became the Medford Jewelry & Optical Co. About two years ago they dropped this style and have since been known as Elwood & Burnett.

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All answers to advertisements addressed care The Jewelers' Circular-Weekly, should be sent to the New York Office, unless the Chicago Office is specifically mentioned.

Situations Wanted.

WATCHMAKER, jeweler and salesman wants a position at once. Address H. Huston, 3515 Wabash Ave., Chicago, Ill.

JEWELRY designer, experienced, came from Europe, wishes steady position. Toth, care Johnson, 299 W. 153d St., New York.

SALESMAN, experienced, desires position to sell gold and gold filled jewelry to the retail trade. "D. O., 1078," care Jewelers' Circular-Weekly.

JEWELRY and silver salesman desires to connect with first class retail house; best of references. H. A. Vanderhoef, 362 W. 119th St., New York.

DIAMOND LINE, mounted, loose and mountings wanted by salesman with good class of trade. Address "Jackson, 637," care Jewelers' Circular-Weekly.

SITUATION WANTED by a general engraver and watchmaker; good work; reference; reliable. Address "E. L., 976," care Jewelers' Circular-Weekly.

WANTED, position as general letter and monogram engraver and jobbing jeweler; best of references. "S., 982," care Jewelers' Circular-Weekly.

WATCHMAKER, reliable on high grade, complicated watches, desires a position in New York or Brooklyn. "P. S., 827," care Jewelers' Circular-Weekly.

YOUNG LADY, experienced in jewelry line, wishes position; knowledge of stenography and typewriting. "R. M., 861," care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, optician and salesman wants situation at once; capable to take charge of store; do not engrave. C. E. Stokoe, Grand Haven, Mich.

WATCHMAKER, German, can do jewelry repairing; expert on French clocks; A1 New York City references. "M. O., 1065," care Jewelers' Circular-Weekly.

YOUNG LADY, with five years' experience in wholesale jewelry house, desires position as stock clerk. Address "O. T., 1064, care Jewelers' Circular-Weekly.

MOULDER, experienced, wants a steady position with jewelers or silversmiths; can give the best references. Address "O., 1072," care Jewelers' Circular-Weekly.

WANTED, position as first class watchmaker and plain engraver and good salesman; can give best of reference. Address Chas. H. Wiggins, Box 466, Lancaster, Pa.

YOUNG MAN desires position as first class jeweler, stone setter and engraver; best reference; south preferred. Address "L., 987," care Jewelers' Circular-Weekly.

YOUNG MAN, thoroughly familiar with the retail jewelry business, wishes position as salesman; furnish best of references. "S. S., 1073," care Jewelers' Circular-Weekly.

YOUNG MAN, 25, typewriter, having knowledge of bookkeeping, desires position with a reliable firm; willing to start with moderate salary. Samuel Kammermann, 529 E. 82d St., New York.

WATCHMAKER, jeweler, clock repairer and good salesman, 51 years old, 10 years' experience, desires a steady position; reference given. Address F. Bowrisk, P. O. Box 240, Berlin, N. H.

SALESMAN, having extensive acquaintance with the better class of retail stores, wants Newark manufacturer's line. Address "Nilson, 636," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, jeweler and fair engraver; all tools; steady, no bad habits; able on railroad watches; only gentlemen need apply. John F. Noll, Milton, Pa.

YOUNG MAN, 19 years old, with three years' experience, desires position with a jobber or manufacturing house; best reference. "I., 1068," care Jewelers' Circular-Weekly.

YOUNG MAN, with three years' experience, would like position as assistant watchmaker; can do plain engraving; good references. "F., 1009," care Jewelers' Circular-Weekly.

WE HAVE a good watchmaker and jeweler who wants position in upper New York State; good, fast workman. Address "Present Employer, 817," care Jewelers' Circular-Weekly.

SITUATION WANTED by young man of 21, in retail or wholesale jewelry house; three years' experience; references. Address C. S. Cusher, 116 W. Indiana St., Chicago, Ill.

POSITION desired by reliable man of 20 years' experience on watch and high grade clock repairing; accustomed to serve on trade. "W.," 15 Grove Place, Rochester, N. Y.

BY FIRST CLASS watchmaker, engraver and diamond mounter, position by February; wages, $30 weekly; southern Texas preferred. Thos. Van Auken & Co., Beaumont, Tex.

FIRST CLASS engraver and jeweler on platinum work; repairer and setter, with 15 years' European experience, desires position. J. H. Schultz, 510 E. Tremont Ave., Bronx, N. Y.

YOUNG MAN, 26 years of age, raised in the jewelry business, desires position as traveling salesman; unquestionable references. Address "J.," care 705 Hickory St., Atlantic, Ia.

A YOUNG, but thoroughly competent clockmaker, age 21, desires position; New York City preferred; good tools and references. Sam'l Bernard, 292 S. 2d St., Brooklyn, N. Y.

COLORER, crack-a-jack on all colors, mixes solutions, capable of installing plant and taking charge, seeks steady position; references. Address Berlin, 44-46 Ave. D, New York.

YOUNG MAN, 17, willing and reliable, with thorough knowledge of the jewelry business, desires a position; can furnish references. "M., 1063," care Jewelers' Circular-Weekly.

YOUNG MAN, 22, with six years' experience as stock and order clerk, also bookkeeper, would like position with jewelry firm; best references. "Garfield," 16 E. 111th St., New York.

YOUNG MAN, six years' experience in wholesale jewelry business, desires to change; unquestionable references from present employer. "G. M., 1062," care Jewelers' Circular-Weekly.

WATCHMAKER and clockmaker, 10 years at bench, can also serve on trade; good references; $15 to start; New York State preferred. Address C. H. Little, Box 385, Lisbon, N. H.

YOUNG MAN, familiar with jewelry line, would like to connect himself with first class house where he can advance himself; excellent references. R. Spiro, 235 W. 142d St., New York.

POSITION by young man as engraver; some experience on clocks; salary moderate to complete trade with good watchmaker; best references. "Earl, 1015," care Jewelers' Circular-Weekly.

EXPERIENCED clockmaker, jeweler and salesman desires position; first class references; moderate salary to start; New York City preferred. A. H. Hawkins, 318 W. 57th St., New York.

BOOKKEEPER, double entry, stock and factory books, filling and shipping orders, also selling; long experience in the wholesale jewelry business. "S., 1089," care Jewelers' Circular-Weekly.

YOUNG MAN, 23 years old, wishes a position with wholesale house with prospects of traveling; nine years' experience in retail store; best of reference. "M. W. S.," 2128 Grand St., Cincinnati, O.

A YOUNG MAN, good, practical watchmaker, with several years' experience, wishes steady position with a reliable firm in New York or Brooklyn. "L., 1045," care Jewelers' Circular-Weekly.

CAPABLE SALESMAN, knowing the New England, New York State and Pennsylvania trade, desires to make arrangements for next year. Address "N. R., 638," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker, competent on railroad work, also registered optometrist and engraver, wants steady position; $20 weekly. Address "New York, 1056," care Jewelers' Circular-Weekly.

WANTED, position as road salesman, middle west and west, for silverware or cut glass manufacturer; references. Address "G., 995," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

FIRST CLASS hub and die cutter, also chaser for gold and silver, wishes steady position with good reliable firm; can furnish samples of work. Address "C. H. D. C., 977," care Jewelers' Circular-Weekly.

WATCHMAKER, American, 32 years of age, first class workman, steady and reliable, desires to change; best of references; give full particulars. Address "K. C., 1080," care Jewelers' Circular-Weekly.

WATCHMAKER, high grade work exclusively; 25 years' experience; full set of up-to-date tools; do not engrave; gilt edge references; New York State preferred. W. G. Mead, Cortland, N. Y.

YOUNG MAN, 33, desires position as salesman, optician, window dresser and stock keeper; 15 years' experience in retail jewelry business; best of reference. Address "S. J., 999," care Jewelers' Circular-Weekly.

WELL EXPERIENCED salesman, acquainted with the trade, both east and west, including the Pacific coast, is open for engagement with first class firm. Address "Barnes, 639," care Jewelers' Circular-Weekly.

BOOKKEEPER, young lady, experienced double entry, capable of taking charge, quick and accurate, monthly trial balance, open and close books, business statements, etc. "E., 985," care Jewelers' Circular-Weekly.

JEWELERS; young man, having worked at the bench and also taken charge of a factory, is desirous of obtaining a position; can furnish best of reference. Address "E. E., 951," care Jewelers' Circular-Weekly.

PERMANENT POSITION by first class watchmaker, 20 years' experience, competent on fine and complicated work; fine set of tools; best of references. Address "Competent, 785," care Jewelers' Circular-Weekly.

FIRST CLASS watchmaker and jewelry repairer, 12 years' experience, would like to make a change about Feb. 15; best of references; five years in present position. Address P. O. Box 529, Bridgeport, Conn.

YOUNG LADY, bookkeeper and office assistant, thoroughly experienced in jewelry line, capable of rendering monthly and yearly balances; unquestionable references. Address Box 1031, care Jewelers' Circular-Weekly.

A WATCHMAKER and engraver, backed by years of varied and practical experience, desires a position in the east; Pennsylvania preferred; correspondence invited. Address "Z. S., 876," care Jewelers' Circular-Weekly.

A SHOP PORTER, can melt gold and silver, can get out stock, care for and run machinery, work on drop and press; steady, honest and sober, wants a good position. Address "C., 1051," care Jewelers' Circular-Weekly.

WATCHMAKER of long experience, can handle all kinds of watchwork to a perfection, especially good on railroad work, wants position with a good house for a good salary. "R. R., 1074," care Jewelers' Circular-Weekly.

OPTOMETRIST, accustomed to high grade business, can handle business successfully, wishes to hear from good jewelry firm; have complete outfit; New York State preferred. "Milton, 1061," care Jewelers' Circular-Weekly.

YOUNG WOMAN, thoroughly experienced in the wholesale jewelry line, desires position as stock clerk or assistant to bookkeeper; eight years' experience; excellent references. Address "V. B., 1014," care Jewelers' Circular-Weekly.

MAN, with 20 years' experience in the jewelry line, speaks German, English and French, desires position as manager or A1 salesman in large jewelry or department store; unquestionable references. "P., 1070," care Jewelers' Circular-Weekly.

BY MARCH 1, by A1 salesman, watchmaker, jeweler, optician and engraver; best habits; splendid reference; age 24 and eight years' experience; I want $25 per week and the town must not be smaller than 30,000. "B., 898," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

SALESMAN desires jewelry or silverware line; nine years with one house; well acquainted with the trade in New York State, Pennsylvania and middle west; can furnish A1 references. Address "R., 784," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN, now carrying a line of watches, diamonds and jewelry, desires to make a change; would like to communicate with manufacturer desiring a man to handle line in New England. Address "P., 998," care Jewelers' Circular-Weekly.

WATCHMAKER, 35 years' experience, five years watch inspector for Central Railroad of New Jersey, wants a position with a good jewelry house about one hour's trip from residence; good salesman. A. C. Vossberg, 1248 Putnam Ave., Brooklyn, N. Y.

WATCHMAKER, first class, over 22 years' experience on complicated watches, would like to make a change; over four years in present position; only permanent position with a good house considered. Address A. Crossby, 937, care Jewelers' Circular-Weekly.

EXPERIENCED office manager, thoroughly conversant with the wholesale and manufacturing business, familiar with modern business methods and accustomed to having entire charge, open for engagement. Address "P., 399," care Jewelers' Circular-Weekly.

OPTICIAN, registered in New York, graduate of optical and watchmaking school, age 55, am an up-to-date refractionist and salesman, desires position in New York State; expectations moderate; invites correspondence. "T., 1008," care Jewelers' Circular-Weekly

YOUNG MAN, age 25, single and no bad habits, wants a position with a first class retail store by March 1, as second watchmaker and jewelry repairer; have a complete set of the best tools and can furnish good reference. "S. O., 1076," care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, 28 years old, 13 years' experience, Frenchman, speaks German, also little English, very well acquainted with fine watches and French clocks, wishes steady position; can furnish best of references. "K K., 991," care Jewelers' Circular-Weekly

EXPERT WATCHMAKER, thoroughly competent on high grade complicated and small watches, adjuster in position and temperature, wants position; can take charge of watch department in first class store; only first class position accepted. "Z. Z., 1067," care Jewelers' Circular-Weekly.

SITUATION WANTED by experienced salesman, age 30; good road experience, has been selling retail jewelry trade in towns of middle west; will consider road or inside position; manufacturer's line preferred. Address "W., 1026," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg. Chicago, Ill.*

JEWELER, having 15 years' experience at the trade, worked at the bench and taken charge of factory, desires a position as an estimator on repair and new work in a department store or take charge of a repair department in a wholesale house; best reference furnished. "Z., 1059," care Jewelers' Circular-Weekly

WANTED, position as jewelry buyer by man of 15 years' experience with one of the largest houses in the United States. Address "N., 1001," care Jewelers' Circular-Weekly.

SALESMAN, 35 years old, German, energetic and of good appearance, now in large retail store, having charge of the diamond and jewelry department, desires position with A1 wholesale house or manufacturer with view of qualifying later for traveling position; best references. "S., 1043," care Jewelers' Circular-Weekly.

WANTED, position as diamond salesman with a good firm in town of not less than 60,000; understand all branches of the jewelry business. "D. W., 1002," care Jewelers' Circular-Weekly.

SAMPLE MAKER and designer on 10 and 14-karat goods, familiar with platinum work, able to manage a shop successfully, wants position as foreman; A1 references. "Foreman, 740," care of Jewelers' Circular-Weekly.

DIE SINKER and tool maker, with advanced ideas, wants steady position with responsible house; 20 years' experience; highest references. "I., 1077," care Jewelers' Circular-Weekly.

PRACTICAL JEWELER, designer and engraver, who has been director and manager of the largest arts and crafts institutions in the United States, is looking for a position. Address "B. X., 1012," care Jewelers' Circular-Weekly.

HIGH GRADE and practical watchmaker, 24 years' experience, graduate and practical optician of 12 years' experience, good jeweler, A1 engraver, wishes permanent position with a first class retail firm; competent to take full charge of repair department; expert on watch repairs; experienced in railroad and complicated work; A1 diamond setter; will not accept position as second man; preferably near New York; best references; salary, $30. "U. B., 961," care Jewelers' Circular-Weekly.

Side Lines Wanted.

WANTED, complete line of 10 karat jewelry of high quality, on commission, for the southwest. Address "Texas, 702," care Jewelers' Circular-Weekly.

WANTED, manufacturer's line on commission by experienced salesman with established trade, to call on jobbers from Denver, west to the coast; highest references. H. New, P. O. Box 1063, New York.

AN EXPERIENCED salesman, calling on the best trade in New England, New York, Pennsylvania and middle western States, desires a manufacturer's line in connection with goods now carried, on salary or commission basis. "W., 929," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED, watchmaker, engraver and optician; permanent position; nice store; good wages. R. Heine, Talladega, Ala.

WANTED, good engraver and assistant watchmaker in Cincinnati; state salary. "G., 1040," care Jewelers' Circular-Weekly.

STRICTLY first class watchmaker; splendid, permanent position for right man; state full particulars. Albert Edholm, Omaha, Nebr.

WANTED, an experienced jewelry maker and designer; steady position to the right party. Address "J., 1023," care Jewelers' Circular-Weekly.

WANTED, an assistant watchmaker and engraver; fine opportunity for the right man. Address Bullard Bros. Co., 95 E. 6th St., St. Paul, Minn.

WANTED, south, good watchmaker and jeweler, one who can also engrave preferred; permanent position. "P. L., 818," care Jewelers' Circular-Weekly.

WANTED in North Carolina town, first class engraver, one who can assist on jewelry work preferred. "N. C., 1075," care Jewelers' Circular-Weekly.

ASSISTANT to lapidary wanted on semi-precious stones; rapid advancement; some experience required. Address "M. M., 986," care Jewelers' Circular-Weekly.

WANTED, a live salesman to take a popular line of 10 and 14 karat cuff buttons to New York jobbers on commission. "K., 1039," care Jewelers' Circular-Weekly.

WATCHMAKER, first class, one who can do engraving preferred; will pay $15 a week to start; New Jersey town. Address "L. C., 990," care Jewelers' Circular-Weekly.

SALESMAN WANTED, with an established trade, by manufacturer carrying line of diamond jewelry and mountings. Address "M. L., 1036," care Jewelers' Circular-Weekly.

WANTED, first class engraver and salesman; permanent position; send samples of engraving and copy of references in first letter; state amount of salary expected. Address J. Levinski, Waco, Tex.

GENTEEL young man, engraver, who is willing to learn and do edge grinding and frame fitting in jewelry store, south. Address "T. T., 1084," care Jewelers' Circular-Weekly.

WATCHMAKER and jeweler; give references from three last employers, state age, experience, salary and nationality in first letter. Flory-Royall Co., 154 Granby St., Norfolk, Va.

WANTED, good all around repair man to work on jewelry repairs, do clock work and help take care of store; wages, from $10 to $15 a week. Mack A. Hurlbut, Fort Dodge, Ia.

SALESMAN acquainted with fine platinum trade in New York; salary and commission; to one who can show quick results. Address "G. R., 1032," care Jewelers' Circular-Weekly.

WANTED, competent watchmaker who is a graduate optician; state other qualifications if any, also salary expected. Address "Maiden Lane, 1035," care Jewelers' Circular-Weekly.

AT ONCE, a first class manufacturing jeweler, stone setter and engraver; must have best of references; permanent position; state salary in first letter. Greenwald & Adams, Tucson, Ariz.

WANTED, first class repairer for clocks exclusively; competent to take complete charge of this work; state age and salary expected. Address "B., 1041," care Jewelers' Circular-Weekly.

WANTED, traveling salesman with experience in tool and material business, by large material house. Address "W., 1037," care Jewelers' Circular-Weekly, 503 *Heyworth Bldg., Chicago, Ill.*

WANTED, young man of experience as stock clerk and salesman for jobbing jewelry house. Address, with full information, age, salary and experience, "Y., 1095," care Jewelers' Circular-Weekly.

ASSISTANT WATCHMAKER and jeweler, at once; able to wait on trade, and must have first class reference; steady position; send reference with first letter; salary, $15. Warren & Aden, Paris, Tenn.

WANTED, a salesman to cover Missouri, Iowa, Kansas and Nebraska; a salesman to cover Kentucky, Tennessee and Arkansas; send references with applications. Pennsylvania Watch Case Co., York, Pa.

WANTED, good man to take charge of jewelry and clock repairing and assist in watch work; permanent position; best location in upper Carolina. Woodle & Wright, jewelers and opticians, Greenwood, S. C.

JEWELERS; wanted, two jewelers with trade shop experience on small new work and repairing; permanent employment and good wages to competent men. Silvers & Woods, 28½ Whiteball St., Atlanta, Ga.

FIRST CLASS watchmaker and jeweler, capable of taking charge of repair department; must furnish good reference as to ability and character; state salary and send references in first letter. Warren & Aden, Paris, Tenn.

WANTED, jewelry salesman for New York City and vicinity, dry goods and furnishing trade; experienced young man with following preferred. Address, with reference and full particulars, to "L. K., 1030," care Jewelers' Circular-Weekly.

COMPETENT and reliable watchmaker and jeweler, etc., to take charge of repairing department; permanent position to right man; send full particulars, reference and state wages, etc., in first letter. The Chambers & Stewart Co., Mt. Clemens, Mich.

WANTED, watch repairer who is thoroughly capable on all classes of watch work; must be able to take in work and meet the trade in a pleasant and intelligent manner; send references, photo., and state wages in first letter. Mack A. Hurlbut, Fort Dodge, Ia.

SALESMAN of the highest ability wanted by established firm; one capable of advising as to style of goods to make; to a man of merit an opportunity would be given to become interested in concern. Address "Newark, 1081," care Jewelers' Circular-Weekly.

WANTED by a diamond importer, a salesman for the middle and far west; must be well acquainted and command a large trade, no other need apply; state length of experience and amount of goods sold. Address "Diamond Importer, 966," care Jewelers' Circular-Weekly.

(Special Notices continued on page 94.)

Special Notices.

(*Continued from page 93.*)

HELP WANTED.—Continued.

WANTED, jewelry salesman to handle Baker's Instantaneous Silver Polish as a side line. Address C. P. Baker & Co., 1112 Mt. Verson St., Philadelphia, Pa.

WANTED, at once, a first class jewelry repairer; steady position; good wages; married man preferred. Apply in person, I. Wartell, 489 Tremont Ave., Bronx, N. Y.

WANTED, strictly first class watchmaker, capable of fine work, position adjusting on railroad watches, must be a hustler, no other need apply; good salary to the right man if willing to come on two weeks' trial; send sample of work with application and recommendation. Julius C. Walk & Son, 10 E. Washington St., Indianapolis, Ind.

WANTED, immediately, first class watchmaker, one who can assist on jewelry and clock repairing when necessary; prefer one who can also assist on engraving; permanent position to right man; must be sober, with good habits; salary, $20; write us fully and definitely with references in first letter. Jno. W. Ruth & Sons, Shelbyville, Tenn.

WANTED road salesman with established trade in Ohio, Indiana, Kentucky, Michigan; splendid chance for high grade man. Address "Permanent, 1090," care Jewelers' Circular-Weekly.

WANTED, first class watchmaker, experienced on railway grades and high class work, competent to restore watches to original condition and make them rate; single man, good habits; one who can engrave or set diamonds preferred; large city, delightful climate; excellent position with good salary to right party. Address, with references, experience and full information, "A. V., 1048," care Jewelers' Circular-Weekly.

Business Opportunities.

GOOD JEWELER as partner for established shop; good trade; must enlarge; some capital required "G., 983," care Jewelers' Circular-Weekly.

FOR SALE, jewelry store in town of 1,500; plenty bench work; western New York county seat. Freedman Bros., 128 Franklin St., Buffalo, N. Y.

FOR SALE, only jewelry business in town of 900, large territory, must sell on account of sickness; amount and terms to suit. O. W. Sherman, Central City, Ia.

PATENT NO. 932,748, bedclothes clamp, the latest, cheapest and best of its kind ever patented; will sell for cash or trade for farm or city property. Address P. O. Box 284, Gooding, Idaho.

FOR SALE; splendid opening, fine paying business in town of 40,000 in south; stock about $25,000, can be reduced; owner retiring. Apply N. H. White & Co., 21 Maiden Lane, New York.

SPLENDID OPPORTUNITY for a man with capital of $5,000 or more; store located in center of New York City; established over 12 years; retiring from retail business. "J. V., 1033," care Jewelers' Circular-Weekly.

A WELL ESTABLISHED business, located in one of the very best cities in the country, with a population of 70,000; stock will invoice $10,000, but can reduce to suit purchaser. "S. S., 813," care Jewelers' Circular-Weekly.

FOR SALE or rent, established optical business complete; best location in city; excellent opportunity for right party; reasonable rent; good reasons for selling; write for interview. "M. B.," 1157 Broadway, Brooklyn, N. Y.

A FINE OPPORTUNITY for a manufacturing jeweler to open a trade repair shop for himself; no rent; no capital required; a nicely equipped shop and a good trade established. Address "G. O., 911," care Jewelers' Circular-Weekly.

ATLANTIC CITY, N. J.; for sale, nicely furnished jewelry store, established 15 years; up-to-date stock; excellent chance for wideawake person; splendid location on the board walk. "R. D., 882," care Jewelers' Circular-Weekly.

BALTIMORE, MD.; a nicely furnished jewelry store, well paying, located in the best part of Baltimore, at 224 E. Baltimore St.; retiring on account of ill health; terms can be made to suit limited capital. L. Carl Jelenko.

MANUFACTURER, 20 years' experience, would like to make arrangements with a responsible jobbing house to make rings, medium grade goods, mountings a specialty; up-to-date facilities. Address "G. L., 992," care Jewelers' Circular-Weekly.

WANTED TO BUY, a jewelry store within 200 miles of New York City; I have a customer for a store in a city of 10,000 or over; want it by Feb. 15. Address, with full particulars, all will be in confidence, Dan I. Murray, 3 Maiden Lane, New York.

FOR SALE, the jewelry business of Quintard Bros., Poughkeepsie, N. Y., due to sudden death of both partners; building, stock and good will for sale; established over 40 years. Address estate of Quintard Bros., 316 Main St., Poughkeepsie, N. Y.

DIAMONDS at great bargains, $45 per carat and up; mounted rings and other diamond jewelry bought from private people sold at half the regular price; sent on memo. bill to rated dealers; sold for cash only. D. I. Murray, 3 Maiden Lane, New York.

FOR SALE; net profits over $5,000 per year, jewelry and optical business, established over 25 years, central Kansas, live city of 12,000; about $12,000, half cash. Address "C. K.," care Woodstock-Hoefer Watch & Jewelry Co., 9th and Walnut Sts., Kansas City, Mo.

A WELL ESTABLISHED jewelry store, 25 miles from New York City in a factory town of 20,000 population, most prosperous town in New York State; fine fixtures and up-to-date stock amounting to $3,000 to $4,000. Address "Well Paying, 989," care Jewelers' Circular-Weekly.

FOR SALE, the prettiest jewelry store in the best city of Texas; stock, $100,000, all made in the past 10 years; or will take partner who can put in $50,000 and take active charge as I want to take a year's rest or get out all together. "Texas, 960," care Jewelers' Circular-Weekly.

FOR SALE, my bench, tools, material, regulator, safe, small stock and show case, two resident lots, building 16 x 20 feet; rent, $5 per month; bench work averages $200 per month; sell for $1,000 cash, as I have to get a change of climate. Address P. O. Box 284, Gooding, Idaho.

$9,500 UP-TO-DATE STORE, best location in hustling manufacturing town of 6,300 people; natural buying center for 38,000 people; fixtures are modern and in first class condition; stock complete, well assorted and new goods. Apply "K. T. Mass., 1003," care Jewelers' Circular-Weekly.

GREAT OPPORTUNITY for a man with $2,000 or $3,000, as partner, or will sell at low figures; invoice, $7,000; can be reduced to suit; city of 6,000, middle west, new country, good water and healthy climate; do not write unless you mean business. "X., 1057," care Jewelers' Circular-Weekly.

STOCK of jewelry, mostly men's watches and chains, invoices $900; safe, bench, counter, crystals with cabinet, and lease for $500; repairs $200 per month; fine location in live town of 15,000 in central Washington; purchaser not obliged to take the stock; failing sight reason for selling. "C. B., 1052," care Jewelers' Circular-Weekly.

GET QUICK ACTION and immediate cash for surplus diamonds and watches, liberal prices paid; business confidential; National Bank references. H. Schwartz, 903 Heyworth Bldg., Chicago, Ill.

REALIZE MONEY QUICKLY on your surplus watches, diamonds and jewelry; send me your left over stock; now is the time to clean up; bank references. Emil Noel, 541 E. 46th Place, Chicago, Ill.

FOR SALE, rare snap, complete jewelry store, tools, stock and fixtures, invoice about $3,000; no competition; situated in the Salt River Valley; semi-tropical climate; large trade, overrun with bench work; population, 2,000; have other business. Address H. H. Custead, Mesa, Ariz.

FOR SALE, fine established retail jewelry store enjoying patronage of best people, in large southern city; stock invoices $50,000, new and well bought; can reduce to suit; will sell all or retain part interest; wish to retire or be relieved of active interest; excellent opportunity for man with $20,000 to $50,000. Address "L., 1094," care Jewelers' Circular-Weekly.

FOR SALE, or will take active managing partner in an up-to-date jewelry store in southwest Louisiana; population over 5,000 and good surrounding country; stock is new and up-to-date, invoices about $15,000; will sell out entirely, cash or easy terms, or retain interest without active service; other business interests take up my time. Address "L. C., 690," care Jewelers' Circular-Weekly.

FOR SALE, first class jewelry store in best city of 10,000 population in central Indiana; December business, $4,000; will take about $6,000 to handle it; good reasons for selling. Address "J., 1083," care Jewelers' Circular-Weekly.

DO YOU WISH TO RETIRE? Are you looking to raise ready cash quick? We are ready to purchase your entire or surplus stock of diamonds and jewelry, no matter how large it may be; we also advance liberal cash on same; highest prices paid for entire stocks; communicate with us before consulting others and get quick returns; communications strictly confidential. Address Brooklyn Purchasing Syndicate, 608 Broadway, Brooklyn, N. Y., Telephone, 2328, Williamsburg.

For Sale.

PATENT RIGHTS on a new safety catch not yet on the market. Address Arthur J. Birkner, 651 Lenox Ave., New York.

WE SELL our self-winding movements separate, without case if so desired; price, $5.65 and up. The Imperial Electric Clock Co., Granite City, Ill.

THREE 10-ft. wall cases, one umbrella case and four 6½-ft. counter cases; write for description and prices. Judson S. Newing, Binghamton, N. Y.

FOR SALE, a handsome walnut wall case, 24 feet long, about nine feet high. For further information write The Frank F. Bonnet Co., Columbus, O.

BIG REDUCTION, on account of death of owner, watch and jewelry material and optical goods, including trial case. "M. M., 1054," care Jewelers' Circular-Weekly

FOR SALE, at a great sacrifice, about 100 feet solid mahogany wall cases, with marble base, cost $12,000 six years ago. Address L. W. Vilsack & Co., Pittsburg, Pa.

FOR SALE, genuine Chicago Watch Tool Co. modern outdoor electric flasher watch sign, complete with written guarantee, at a bargain. Address "Complete, 707," care Jewelers' Circular-Weekly.

ONE of our electric regulators will add prestige to your repair department, they create confidence, the price is only $28.20 net; your jobber or from us. The Imperial Electric Clock Co., Granite City, Ill.

FOR SALE, large size Keller engraving machine, used not over 60 days; in excellent condition; also cutter grinder for same; invaluable for large die work; bargain. H. A. Kirby, 85 Sprague St., Providence, R. I.

Wanted to Rent.

WANTED, in New York, bench room and part of office, with privilege of using safe; must be suitable for a watchmaker. "Z., 1046," care Jewelers' Circular-Weekly.

(*Special Notices continued on page 95.*)

To Let.

PART of desirable office in Jewelers' Building, 9 Maiden Lane, New York. Apply Room 707.

TO LET, part of office, beautiful light, 'phone, elevator, etc., in modern building, very cheap Room 903, 46 Maiden Lane, New York.

DESK ROOM and part of office, modern building, elevator service, no expense for office boy, office always open. Room 54, 7 Maiden Lane, New York.

PART of large corner office with north light, suitable for diamond dealer; telephone and stenographer; party must be A1. Address C. H. Eulhardt, 90 Nassau St., New York.

TWO desirable offices, Jewelers' Building, 9 Maiden Lane, New York; eight windows, north, south and west light; suitable for diamond office; price, $1,500; three years' lease. Apply Room 901.

FOR RENT, I have a window to rent in good location; splendid town and good business; population, 20,000. Rock Island shops are located here and large packing house coming in; this window is in a retail drug store; price, $30 per month. P. O. Box 776, Shawnee, Okla.

Wanted to Purchase.

WANTED, 15 to 30 drawers suitable for jeweler's safe; must be cheap. Address "C. 1024," care Jewelers' Circular-Weekly.

WANTED, an electric engine turner, with or without machine. Pennsylvania Watch Case Co., York, Pa.

Miscellaneous.

PORTRAIT MINIATURES copied from any photo on watches, dials, brooches and lockets. Goldstein Engraving Co., 45 Maiden Lane, New York.



Monograms for Bags, Cases, Purses, Cigar, Cigarette and Tobacco Pouches, also Toilet Articles, made in 14K. Gold, Sterling Silver and Gold-plate, to the trade.

WALDRON & CARROLL, 34 Warren St., New York City

THIS IS HAND!

The most successful auctioneer of high-class Jewelry in the United States.

The auctioneer that does not "knock" others to exalt himself. The auctioneer that proves his ability before you send for him. Not the oldest, but the most conservative. If he starts your sale he finishes it. No inferior assistants but two auctioneers of character and ability to help at all large sales. A specialty of sales where the jeweler has a reputation and wishes to retain it. Only your own goods sold, and without misrepresentation. Don't believe what the others say—investigate. Don't you want a well-educated gentleman to conduct your sale, a man that *can*, and *will* treat your customers as you want them treated?

$1,000 to any Charitable Institution

which you select

if I cannot prove that I have sold the largest and finest stocks of jewelry ever offered at auction in this country in recent years.

Write me to-day for my illustrated description of a "Hand" auction. It's free for the asking.

My Latest great sale was the stock of L. W. Vilsack & Co., of Pittsburg. It's success was the talk of the jewelry trade.

Have you noticed the better standard that is demanded of jewelry auctioneers since "Hand" entered the field?



JAMES L. HAND.

JAMES L. HAND

AMERICA'S LEADING JEWELRY AUCTIONEER

14 MAIDEN LANE, NEW YORK

PATENT DEPARTMENT

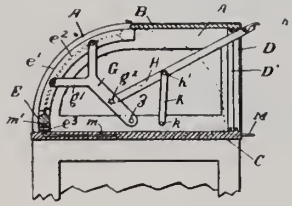
[IN WHICH IS CONTAINED A LIST OF THE LATEST PATENTS GRANTED BY THE UNITED STATES AND GREAT BRITAIN. THE UNITED STATES PATENTS THAT HAVE EXPIRED AND THE REGISTERED TRADE-MARKS.]

UNITED STATES PATENTS.

ISSUE OF JAN. 18, 1910.

946,626. SHOW-CASE. JOHN M. WADDELL, Greenfield, O. Filed Sept. 19, 1908. Serial No. 453,798.

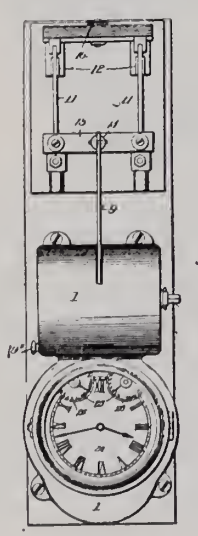
The combination of a case having an open front, a rotatory lid adapted to close the front, a radial arm at each end of the case, the radial arms being



pivoted at one end to the case and being secured at the other end to the lid, a fulcrum arm pivoted to one end of the case and an actuating lever pivoted to the fulcrum arm and to one of the radial arms and projecting to the rear of the case.

946,792. AUTOMATIC TIME-CONTROLLED OPERATING MECHANISM. JAMES M. CHAPPEL, Dallas, Tex. Filed Jan. 5, 1906. Serial No. 294,735. Renewed July 22, 1909. Serial No. 509,065.

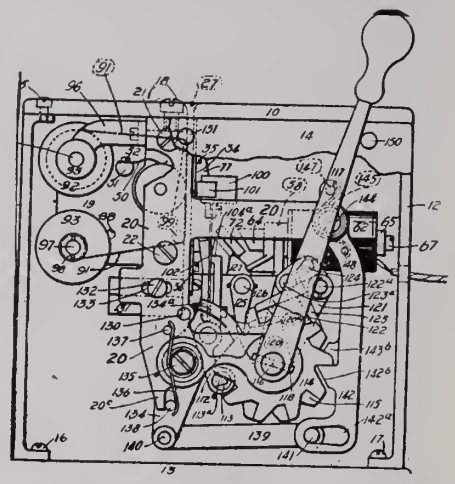
In a time-controlled automatic operating mechanism, a spring-actuated member, a link operatively connecting said member with the device to be operated, the connection between the spring-actuated



member and the link being a pin-and-slot connection, a stop-member holding said member from movement, a detent holding said stop-member in engagement with the spring-actuated member, a clock-mechanism, and means actuated by the clock-mechanism at predetermined times for moving said detent to release said stop member.

946,858. TIME-RECORDING REGISTER. HORACE B. MCCABE, Chicago, assignor of one-half to William Llewellyn Miller, Madison, Wis. Filed Oct. 24, 1907. Serial No. 398,868.

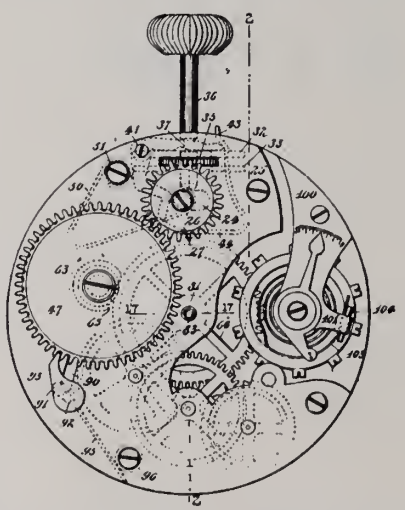
In a device of the character described, the combination with time-controlled recording mechanism of a main frame, a pivoted operating lever secured thereto, a pair of rotatable ratchet wheels adapted to be operated by the movement of the said lever on its pivotal connection with the said



frame, one of the said ratchet wheels being adapted to be moved by the forward movement of the lever and the other by the reverse movement thereof, and suitable connections with the said ratchet wheels whereby the movements of each of said wheels operates mechanism adapted to take an impression from said time-controlled recording mechanism.

946,906. WATCH. WALTER B. MEHL and WILLIAM H. EBELHARE, Waltham, Mass., assignors to the Philadelphia Watch Case Co., Riverside, N. J. Filed June 10, 1909. Serial No. 501,404.

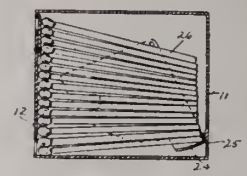
In a watch movement, the combination with a dial plate and top plate, of a post laterally movable in elongated slots formed in said dial and top plates, and having the winding wheel secured at one end thereof and the setting wheel at the opposite end, a bell crank lever fulerumed between



said dial and top plates, a winding arbor provided with a recess in which fits one arm of said bell crank lever, the opposite end of said lever engaging said laterally moving post whereby when said winding arbor is pulled outwardly, said post with its attached wheels is caused to travel in one direction in said slots, a spring secured between said dial and top plates and engaging with said post whereby to return the latter to its normal position when said winding arbor is pushed inwardly, and a spring, one end of which engages the end of one arm of said bell crank lever to hold the latter in its different positions.

947,004. POCKET MATCH-CASE. JEROME J. MANCHESTER, Indianapolis, Ind. Filed March 11, 1909. Serial No. 482,675.

A match-case having a hole at one end near the lower end of the case for the discharge of a match, an ejector-plate pivoted within the case provided with a bottom portion adapted to receive the rear end of a match, a projection at the end of the bottom portion adapted to engage the rear end of a match and eject it when the plate is operated,



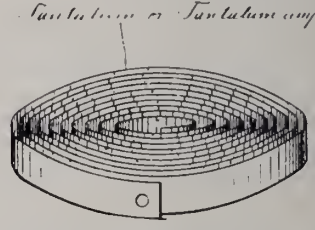
and a pin extending from the plate through a slot in the case for actuating said ejector-plate.

946,939. CUT DIAMOND. JEAN L. GONARD, Coytesville, N. J. Filed March 26, 1909. Serial No. 485,915.



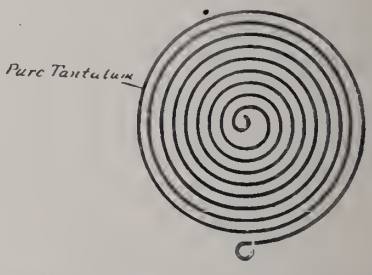
A cut diamond having a concave facet.

946,993. SPRING FOR TIMEPIECES. WERNER V. BOLTON, Charlottenburg, Germany, assignor to Siemens & Halske Aktiengesellschaft, Berlin, Germany. Filed Feb. 17, 1905. Serial No. 246,189.



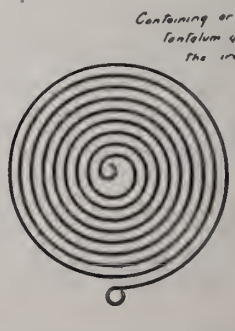
As a new article of manufacture, a spring for timepieces, containing tantalum.

947,146. SPRING FOR TIMEPIECES. WERNER V. BOLTON, Charlottenburg, Germany, assignor to Siemens & Halske, A. G., Berlin, Germany. Original application filed Feb. 17, 1905. Serial No. 246,189. Divided and this application filed June 8, 1907. Serial No. 378,023.



A spring for timepieces composed of substantially pure tantalum.

947,147. SPRING FOR TIMEPIECES. WERNER V. BOLTON, Charlottenburg, Germany, assignor to Siemens & Halske, A. G., Berlin, Germany. Original application filed Feb. 17, 1905. Serial No. 246,189. Divided and this



application filed June 8, 1907. Serial No. 378,021.

A spring for timepieces containing tantalum and an element of the iron group.

DESIGNS.

40,448. CUFF-LINK OR SIMILAR ARTICLE.



MAX C. MEYER, New York. Filed Nov. 5, 1909. Serial No. 526,476. Term of patent 7 years.

40,449. HAT-PIN HOLDER. WILLIAM R. NOE, JR., East Orange, N. J., assignor to William



R. Noe, East Orange, N. J. Filed Nov. 8, 1909. Serial No. 526,942. Term of patent 3½ years.

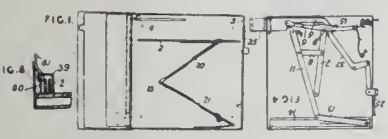
BRITISH PATENTS.

(ABRIDGMENTS OF SPECIFICATIONS, 1908, FROM *The Illustrated Official Journal.*)

ISSUE OF DEC. 31, 1909.

19,125. CIGAR AND CIGARETTE CASES, ETC. L. ZAWICHOWSKI, Austria. Sept. 11.

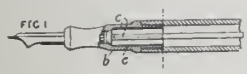
The contents of cigar and cigarette cases, etc., are pressed forwards by a device comprising strips 2, 20, 21, Fig. 1, spring-hinged together, and are ejected through an opening 3 by a plate 4 when a bolt 5, Fig. 4, is pressed in. The bolt 5 carries a rod 6 provided with a slot which engages a pin 9 on a lever 7 connected to another lever 11 by a link 8. The plate 4 is carried by a plate enclosed



between the false bottom 15 and a plate 14 and connected to the lever 11 by a link 13. When the case is not required for use, the delivery opening is closed by a slide 25, a lever 37 simultaneously moving the rod 6 so that its slot does not engage with the pin 9, so that, when the lever 37 engages the pin 36 to draw in the bolt 5, the ejecting mechanism is not actuated. The forwarding-device can be held compressed to enable the case to be filled by a clamp 39, Fig. 8, on the strip 2 engaging a vertical portion 40 of the false bottom. When the case is closed, its cover depresses one arm of a lever 41, and the other arm lifts the clamp. The lid has an elastic plate to hold the contents in position.

19,211. PENS. E. DE LA RUE, London. Sept. 12.

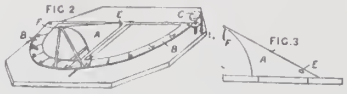
Grooves *c* are cut in the pen carrier *b* of a reser-



voir pen, to regulate the flow of ink by increasing the effect of surface tension.

19,293. SUNDIALS. W. M. HOMAN, South Africa. Sept. 14.

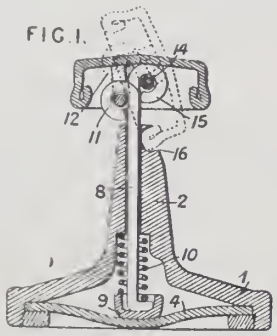
The scale B of a sundial is suspended at F and E from the gnomon A so that it swings about an axis parallel with the edge of the gnomon. By means of a screw C the scale can be tilted, and



the shadow advanced or retarded to compensate for the differences between solar time and mean time at different periods of the year.

19,368. STUDS. H. R. KOHLWEYER, Pittsburg, U. S. A. Sept. 15.

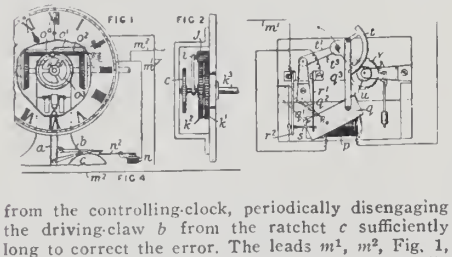
Relates to studs with movable heads, in which the head is pivoted eccentrically at 14 to a looped rod 15, which is fixed in the end of the shank 2 of the base 1. The head is held parallel to the base by a rod 8 hinged at 11 to the stirrup 12,



which is carried by the head and pressed down against a diaphragm 4 by the spring 10, the cup 9 being interposed to prevent the end of the rod from piercing the diaphragm. When tilted, the edge of the head is received by a recess 16 in the shank, and since it is eccentrically pivoted it will be retained in the tilted position by the slight pressure of the diaphragm.

19,458. ELECTRIC CLOCKS. E. J. D. NEWITT, A. B. WEBBER and STANDARD TIME CO., London. Sept. 16.

Relates to means for locking the hands of electric turret-clocks against external influences, and also to means for synchronizing such clocks. An electrically-maintained pendulum *a* drives a ratchet-wheel *c* in the usual manner through a claw *b*, and the motion of the wheel *c* is communicated to a spindle k^3, connected to the clock-hands, by means of the epicyclic train shown in Fig. 2; this mechanism is non-reversible, and effects a high reduction in speed. The pinion *j*, carried by an arm *i* which revolves with the ratchet-wheel *c*, gears simultaneously with spur-wheels k^1, k^2, the wheel k^1 being fixed, and the wheel k^2 being connected to the spindle k^3. This spindle consequently cannot be rotated directly, by the action of wind, etc., on the hands. The clock is synchronized with a standard clock, by giving it a slight gaining rate, and, by the action of a current transmitted



from the controlling-clock, periodically disengaging the driving-claw *b* from the ratchet *c* sufficiently long to correct the error. The leads m^1, m^2, Fig. 1, carrying the synchronizing-current, are normally short-circuited by springs o^1, o^2, which are held in contact with each other by a disk o^3 carried by the minute arbor of the clock. When the end of the spring o^2 drops into the notch o^4 of the disk, the synchronizing-current energizes the magnet *n* causing the lever n^2 to lift the claw *b*, thereby stopping the clock until the current ceases at the proper instant. If the synchronizing circuit is accidentally traversed by an extraneous current, the circuit is automatically broken by means of the device shown in Fig. 4. This comprises an electromagnet *p* in the synchronizing circuit, the magnet having an armature *q* which bears a pin q^1 adapted to press against a spring r^1 when the armature is fully attracted, whereupon a bridge-piece *s*, along which the current is flowing, drops from its supports r^3, r^4, and breaks the circuit. The movement of the armature *q* is delayed by an escapement, so that only a prolonged current will draw the armature into the position at which the bridge *s* drops, a normal synchronizing current being of insufficient duration. The delay-device comprises a sector *t*, adapted to gear with a pinion *u* on the arbor of a scape-wheel *v* controlled by a pendulum, and connected by a link q^3 to the armature. To permit a quick return of the armature *q* by means of a spring q^2, the sector *t* is mounted on a pivot arm t^1, so that a downward movement of the armature draws the sector into gear with the pinion *u*, the arm *t* resting against a stop t^3; the upward return motion raises the arm t^1 and throws the sector out of gear. When the clock is synchronized only after long intervals, the initiates the stopping of the clock through a relay circuit, which is kept energized for the required period by means of delay-device similar to that described above, but in which the armature has approach and delayed return.

Applications for patents, Dec. 28-31.

30,237. IMPROVEMENTS IN AND IN THE MANUFACTURE OF METALLIC BOXES OR CASES FOR CONTAINING CIGARS, CIGARETTES, SMOKERS' REQUISITES AND OTHER SMALL ARTICLES. CHARLES H. PUGH, LTD., and GEORGE FREDERICK BULL, Birmingham.

30,389. IMPROVEMENTS IN HAT-PINS. HEDWIG KEWISCH (*née* MARCHWINSKY), London.

30,393. PROCESS FOR THE MANUFACTURE OF METAL FORKS AND SPOONS. ARTHUR WILZIN, London.

30,402. IMPROVEMENTS IN AND RELATING TO GUARDS FOR EYEGLASSES, PENCILS, PENS AND SIMILAR ARTICLES CARRIED ON THE PERSON. HARRY ALPHONSE WIDMER, London.

Complete specifications accepted. 1909.

1,267. WORKMEN'S TIME-RECORDERS. LANDER.

20,036. COMBINED MATCH-CASES AND CIGAR-TIP CUTTERS. BUCKMAN.

UNITED STATES PATENTS THAT HAVE EXPIRED.

[Reported especially for THE JEWELERS' CIRCULAR-WEEKLY by Davis & Davis, Patent Attorneys, New York and Washington, D. C.

Patents expired, Jan. 17, 1910.

489,996. EYEGLASSES. RICHARD STRAUBEL, JR., New York.

489,995. RAZOR. JOHN A. STENBERG, La Vergne, Ill.

490,040. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

490,041. CENTRIFUGAL AMALGAMATOR. ORRIN B. PECK, Chicago.

490,084. CENTRIFUGAL ORE SEPARATOR. ORRIN B. PECK, Chicago.

490,123. STOP WATCH. GEORGES NICOLET, Chaux-de Fonds, Switzerland.

490,154. FRAME FOR POCKETBOOKS. LOUIS MESSER, New York.

490,161. ELECTRIC ALARM CLOCK. JOSEPH A. NADEAU, Detroit, Mich.

490,165. PURSE AND METHOD OF MAKING SAME. ABRAHAM RITTER, New York.

490,193. PROCESS OF OBTAINING GOLD, SILVER AND COPPER FROM ORES. ANDREW FRENCH, Sioux City, Ia.

490,202. MECHANISM FOR TESTING WATCH BALANCES AND HAIRSPRINGS. GEO. E. HUNTER, Elgin, Ill.

490,203. METHOD OF TESTING WATCH BALANCES AND HAIRSPRINGS. GEO. E. HUNTER, Elgin, Ill.

490,204. MANUFACTURE OF TIMEPIECE BALANCES. GEO. E. HUNTER, Elgin, Ill.

H. P. Dalton, who for the past six years conducted a jewelry store in Petersburg, Va., was recently ordained a Baptist minister.

This New Minute Numeral Dial

(MONTGOMERY PATENT)

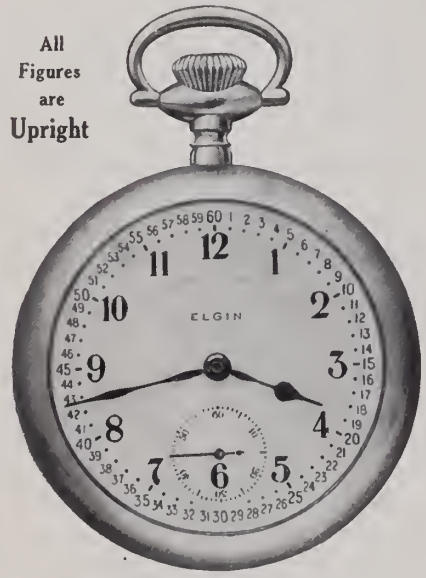
With Upright Figures

was designed by the chief watch inspector of a large railway system, for railroad men's use and is now supplied on any of the



Railroad Models of the Elgin Watch

All Figures are Upright



Each minute is numbered with clear, sharp, upright figures. The figures of the even five numbers in the minute circle are printed in red. This dial is so well designed that the complete time is read at a glance, doing away with even the momentary calculation necessary with old style dials. Railroad men want Elgins with this dial. The complete line of Elgin Railroad Watches with this dial will be well advertised in railroad men's publications. Be prepared to furnish them to your trade.

Write your jobber or this company direct.

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THE HOROLOGICAL REVIEW

Some Applications of Theory to Practice.

Written expressly for The Jewelers' Circular-Weekly by E. James, Professor of Theory at the Horological School of Geneva.

THEORY should be an aid to practice; without this it is absolutely useless. The theorist should therefore review the questions that interest the practician and do his best to solve them in a practical manner, taking into account all friction, shake of holes, etc.

We will first consider the tools.

(1) *A horologist should buy a good vise.* What is there that should guide him in its purchase? First, a parallel vise is preferable, because its jaws close parallel; but there are many kinds of parallel vises. What we want to know is, which is the best?

For this we must first look into the factors that come into play. On turning the screw the movable jaw advances with a force F, and the object resists with a force R. The force F is quite superior to the resistance of the object R, in proof of which we find that the jaws easily impress themselves, even on a piece of steel (Fig. 1).

In tracing the funicular polygon we find the resultant of these forces, H, tends to seesaw the movable jaw and consequently to afford a bad grip. To resist this force H it is therefore necessary that the movable jaw is well adjusted and that the adjustment is long. We must therefore select a vise in which the part M is long and well adjusted. The grooved adjustment is excellent.

(2) *What are the qualifications of a good hand vise?* It is a parallel hand vise of which the two jaws are drawn together by means of a right screw on one side and a left screw on the other side (Fig. 2). The funicular polygon reveals the resultant of these two forces. This resultant, R, tends to cause the jaws to spread apart; to avoid this defect it suffices to adjust the barrels *H*. The jaws then cannot shake apart.

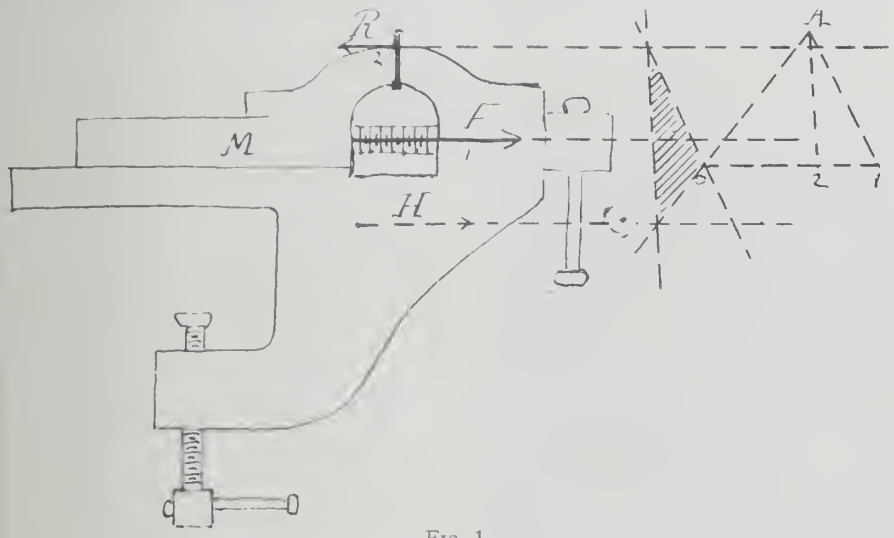


Fig. 1.

(3) *What are the best cutting pliers?* We must apply the principle of the moments. We have $X a = b F$, consequently $X = \frac{b F}{a}$. We require the force X to be large, therefore it is necessary that b be large and a small; that is to say, good cutting pliers should have long arms and short jaws, without, at the same time, the jaws being too short (Fig. 3). A butting screw is necessary; it keeps the jaws from striking against and consequently breaking one another.

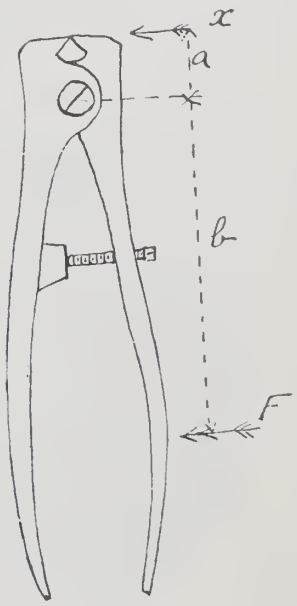


Fig. 3.

(4) *What are the best sliding tongs?* The slide works on an inclined plane of which the base is b, the height h. Applying the working principle, the force F traverses the route b, work $F b$; the force x traverses the route h, work $x h$. We have therefore $F b = x h$, whence $X = \frac{F b}{h}$ (Fig. 4). We require x to be large, so as to obtain a powerful grip; it is necessary, therefore,

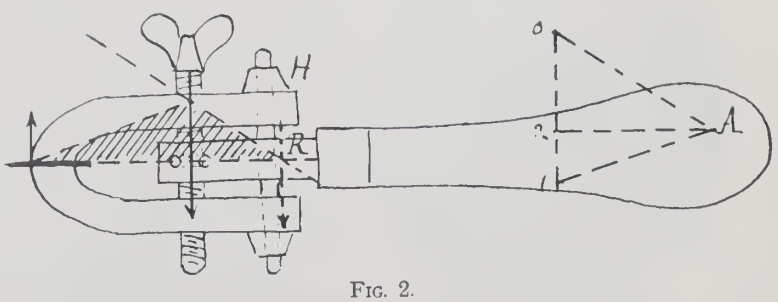
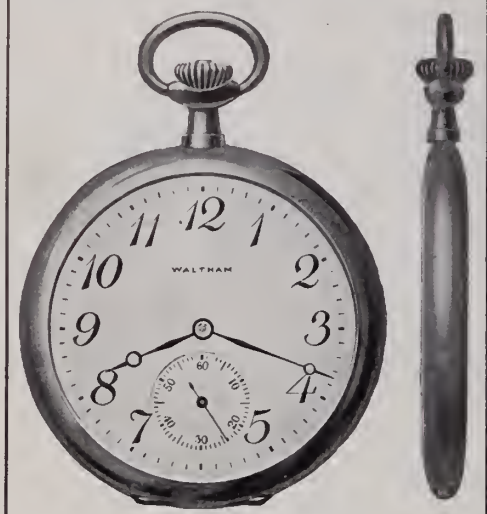


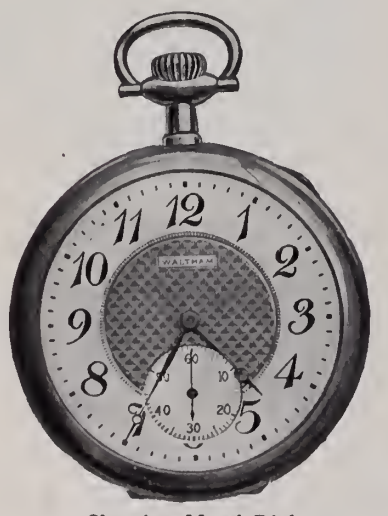
Fig. 2.



COLONIAL SERIES
Riverside Maximus
Enamel Dial



Showing Enamel Dial



Showing Metal Dial

Waltham Watches

COLONIAL SERIES

Gold and Gold Filled Watches

These watches are a noteworthy addition to the Waltham line. They are exceptionally thin and may be had with Enamel, Silver Finish or Gilded Metal dials of artistic design. Colonial Series watches appeal to the most critical buyers. Equip your stock with these goods for Spring trade.

Colonial Series watches are to be had in five grades of movements as follows:

Riverside Maximus—23 jewels, adjusted to temperature, isochronism and five positions.

Riverside—19 jewels, adjusted to temperature and five positions.

Royal—17 jewels, adjusted to temperature and three positions.

No. 1425—17 jewels.

No. 1420—15 jewels.

All Colonial series watches are cased and timed at the factory. They are delivered to the trade in display boxes. The retail selling price on these watches is fixed and plainly printed on the contract notice which is placed in the box with each watch before leaving the factory.

WALTHAM WATCH COMPANY

WALTHAM, MASSACHUSETTS

that *b* shall be large and *h* small, which is to say that good sliding tongs should have long arms, but slightly inclined.

(5) *For measuring we make use of a micrometer.* In some the screw has a pitch of 1 millimeter and the disk is divided into 100, and in others the screw has a pitch of 0.5 and the disk is divided into 50. This instrument consequently shows hundredths of a millimeter. To turn the screw, we can



Fig. 4.

make use of the large or small milled head (Fig. 5).

With the latter we have

$$X = \frac{20 \times 2 \times 2\,\Pi}{0.5} = 502 \text{ grammes.}$$

With the large milled head we have

$$X = \frac{20 \times 8 \times 2\,\Pi}{0.5} = 2.01 \text{ kilog.}$$

just enough to pinch the object we wish to measure.

It is necessary, therefore, to employ the

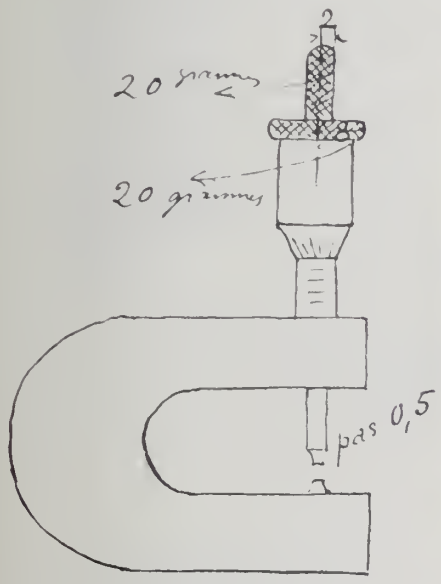


Fig. 5.

small milled head in measuring a delicate object. There are also micrometers made with a click in the milled head or with heavy friction, with which we run less risk of spoiling the object that is being measured.

(6) *For tightening or loosening a screw there are the screw-driver, the lever and the monkey-wrench.*

The formula that gives the tightening force is $X = \frac{2\,\Pi\,R\,F}{P}$. If we want to screw it very tight *R* must be large and *p* small; that is to say, we must use a long lever and a close pitch (Fig. 6).

Applying this principle to the screw-driver, we use a screw-driver with a large handle to screw anything up tight or loosen a bound screw, and we use a screw-driver with a small handle for turning in a delicate screw.

The wrench for bolts should not be too

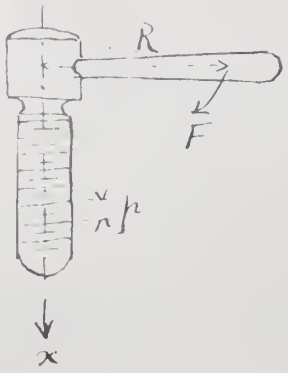


Fig. 6.

long, because we risk stripping the screw we wish to tighten by using too big a wrench.

(To be continued.)

Luminous Watches.

A FIRM at Besancon has made a watch with the dial made luminous by radium salts.

Until now certain luminous watches were provided with a phosphorescent dial, which possessed various disadvantages, the prin-



WATCH WITH DIAL ILLUMINATED BY RADIUM.

cipal of which was the corrosion of the movement. Besides this, in order that these dials would be luminous in the dark, it was necessary, first, to expose them for some minutes to the daylight, and the luminous effect was lost after even a few months of use.

None of these disadvantages exist in the new dial with radium salts. The luminous composition does not in any way affect the movements, the durability is unlimited, the watches do not have to be exposed to the light, and the effect is the more complete the denser the darkness.

The firm have applied this novel luminous dial to many of their specialties, such as traveling clocks, alarm clocks, watches in pocket cases of leather or metal, etc., and there is no doubt that these clocks will win great favor among all watch makers and their customers.

A Comparison Between an English and a Swiss Watch Factory.

(A lecture delivered by Julien Tripplin, F.R.A.S., Chairman of the British Horological Institute.)

(Continued from issue of Jan. 19.)

AS an illustration of the control, in detail, made possible in the new system, there is a machine, the sole function of which is to repair the polishers used, in order to ensure uniformity of form when the polishers require renovation from slight distress in wear.

This machine is used to preserve a uniform shape on the cone of balance-pivots, and is simply a type of a line of tools existing in a well-organized factory, to preserve unchanged the curves and angles of polishers and cutters under the strain of constant use and repairs. Running in a head stock is a revolving abraser, with may be either a file or emery disc. To this is presented the polisher, mounted in a holder having a circular mation. The radius of the curve given to the edge of the polisher is regulated by the distance it is fixed from the centre of motion of the holding frame, and this distance is an adjustable one.

Perhaps there is no part more difficult to deal with by machinery than the pallets of a lever watch, and especially is this so in the form which it assumes in an English lever, where, for the purpose of being secured against any sort of accident, in use or repair, the slips of ruby are encased in steel. In most cases the difficulty has been evaded by adopting some other form more convenient for the application of machinery; but Messrs. Rotherham are very desirous of preserving this distinctive feature of the English watch, and, after a rather considerable outlay in experimenting, they were able to produce a line of tools which gave excellent results.

And now let us talk of this semi-automatic cutting engine for forming this English form of pallet. Here the whole of the nine angles that have to be cut are expressed on a dividing plate, and the blank pallet mounted on its pallet hole and the two lever pinholes is cut to these angles, all in absolute relation to one another, in the same manner that the teeth of wheels are cut. The three cutter spindles that revolve are shifted by hand as each cutter is brought into action, but the eighteen stops required and geared together are all moved automatically by the up movement of the cutter handle.

The motive in the design of this tool is that the angles cut on the pallets shall not depend upon any angle given to the cutters, but be cut by square-faced cutters easy to produce. Similar devices permit of the polishing of these faces after the insertions of the slips of ruby.

The operations of working the precious metals are necessarily directed to guard against waste, and to this end to do away with filing or scraping, or the making of shavings by turning, or any operations which, by producing dust or minute fragments, result in loss; and, further, to do away with soldering the parts together, as this involves filing or dressing in some way the points of junction. The modern method, therefore, is to treat metals as plastic material, and force them, by pres-

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were limited only by our ability to supply the demand

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A STEADY SELLER ALL THE YEAR

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AN ABSOLUTELY HIGH GRADE WATCH

"ALDEN"

16 Size — Series B. B.

DOUBLE ROLLER LEVER MOVEMENT 7 JEWELS BREGUET HAIRSPRING CUT EXPANSION BALANCE

and all other standard specifications



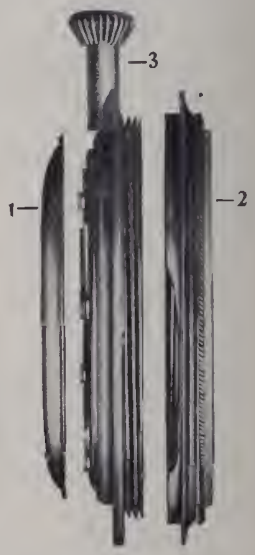
Showing Traveling Case Open. Size 3½ x 3½ Inches
2-inch Dial. Heavy Black Figures and Hands

By a Special Attachment

(Patent applied for)

Screws into neat leather cases, which fold perfectly flat for traveling.

THE PECULIAR SCREW JOINING (see diagram) is invisible when watch is in place. Back of watch (1) snaps on, making the delicate mechanism positively dust and damp-proof, front or bezel (2) screws firmly into flange (3) through an opening in the leather, so that watch and traveling case are practically one. The extreme thinness of the watch makes an especially flat case when folded—can be tucked into a small space in pocket or traveling bag.

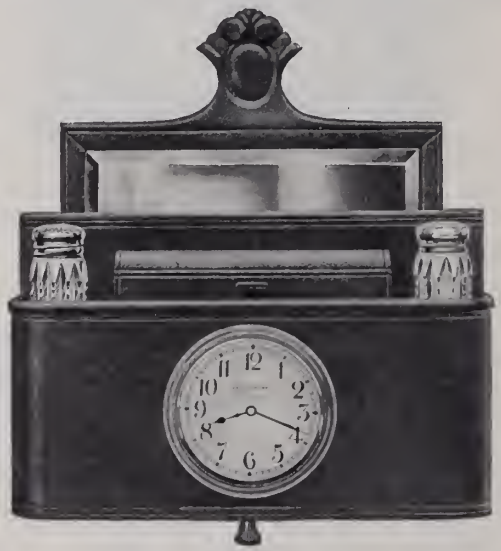


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Silk Lined
Watch and Case, Complete - - -

Subject to Jewelers' Circular Key and
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THESE WATCHES ARE ALSO FITTED INTO TOILET CASES FOR BROUGHAMS :: LIMOUSINES :: LANDAULETS

DIALS are put on regularly or inverted, according to the requirements of the case.



WATCH may be wound and set from top or bottom—**always without removing from case.**

OUR MISSIONARY-SALESMEN carry samples of the **TRAVELER'S WATCHES.** Ask to see them.

OUR TRAVELER'S WATCH is a safe investment. If you have none on hand, don't delay to "Get into Line."

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Pacific Coast Agent, B. W. FREER, San Francisco

sure, into the required forms and thicknesses. To illustrate this, I show the formation of a part of a watch case, as made at Messrs. Rotherham's works.

The metal is rolled down into a ribbon of given thickness, and then a disc of a calculated diameter is stamped out and then fashioned into a cover, as follows:—A disc is placed in a cupped die under a strong screw press, and a stamp of corresponding shape with one blow turns up the disc inwards. A second stamping turns over the edge a little for the snap. A third continues the formation of the snap, and completes it. The die used in the foregoing operations has a groove to correspond with the bead required on the bottom, but as yet the bead is not well defined, and therefore a stamp is now used, the contour of which, instead of following closely the outlines of the die, bears hard on the points where the beads should be. A blow from this gives the requisite fulness and sharpness to the bead.

Well and uniformly shaped bottoms are thus produced without soldering. The snaps and outer surface of the bottom are skimmed in the lathe However necessary turning might be for the snaps, it seems like painting the lily to apply the lathe tool to the already smooth and finished surface of the remainder, but the silver would not yield the particular high polish desired unless the skin of the metal were first removed.

The making of machinery for gold and silver cases is an industry which has kept pace with that for dealing with the watch movement, and I here present a tool designed by Messrs. Rotherham to cut the spaces and recesses into which the knuckles or joints of the case are to be soldered. These spaces are cut by a revolving cutter at a fixed distance from one another by means of a dividing plate, and a novel invention is introduced into the machine for securing the truth and accuracy of the depths of the hollows in spite of the twisting of the case under the heat of soldering. This spacing on a dividing engine, and providing for the distortions of metal in soldering, strikes one as refinement in manufacture.

Before turning from the factory of Messrs. Rotherham, I should mention that, naturally, developing from their plant of accurate machinery, new business has sprung up in many directions, in catering for much of the fine and intricate mechanism of other trades, such as motors, fitments, electrical and incandescent lighting, artificial silk, and, more recently, in the manufacturing of bracelets for watches, and jewelled borderings for the same. These developments have of late years assumed important dimensions.

Mr. Tripplin then exhibited views of the Coventry factory, showing machine tool shop, section of train-room, wheels and pinions cutting-room, assembling and fitting-room, wheel-paring tool, cone-pivoting machine, pallet cutting ditto, case knuckling, press-room, section compensating balance, riveting-room, escape and pallet making-room, press-room, rolling and press-room, automatic machine, packing and assembling, etc.

Mr. Tripplin then proceeded to illustrate a Swiss factory. The slides shown by the lecturer were about one hundred in number, and were mostly of his own taking. He commenced with a general view of the village of Tavanes, where the factory of Messrs. Schwob Bros. is situated. It is on the line of railway from Basle to La Chaux de Fonds, about twenty-five miles from the latter place. At the time of the erection of the factory, some sixteen years ago, the population was 1,000; it is now 2,500. It began with sixty workpeople; it boasts now of 950, and claims to manufacture 2,500 watches and movements per day (its capacity is 3,000). These movements are known under about 200 names, such as the Tavannes, Cyma, Tonca, Thema, Alpha, etc., and are supplied to any other Swiss manufacturer who may improve upon them.

Mr. Tripplin then exhibited the following:—Views of the case factory, front and back; a view of the workshop in which small pieces, either of brasses or steel, are cut. Some cut as many as 1,000 an hour. Case turning; all these machines are double, and one workman suffices for two of them. A view of the timing shop. This process is very interesting. In the shop exists, perhaps, the best clock in the world. It is guaranteed not to vary 1-50th of a second per day. A termination or assembling shop. All the pivoting, as well as the different parts of the escapement, viz., escape wheels, pallets, etc., are done on the premises, the pivotes are turned roughly at first, then hardened and tempered, then finished in the lathe with successive burnishers. Parts of the tool-making shop. Workshop of the automatic machines, which turn out in enormous quantities all parts, such as cannon pinions, screws, steel keyless wheels, steel ratchet wheels. Workshop of presses or mills.

Mr. Tripplin continued, as follows:—Forty photographs would scarcely be sufficient to give an adequate idea of the different tool shops, but the views shown of the English factory correspond almost exactly.

Out of 950 workpeople, there are about two-thirds men and one-third women. The average salary of the men is about 7 to 8 francs per day; some earn more, some less. The ladies earn from 4 to 6 francs. There are some apprentices, but all are over fourteen years of age, none being admitted that have not been made free of the school. All the workshops are well warmed and ventilated, and the sanitary arrangements are of a superior class.

The workpeople have constituted for themselves co-operative stores, where all necessary articles of consumption are supplied at reduced prices. They have also clubs for shooting, music, singing, football, etc.

They are insured against accident; they have also a fund against illness, and now a provident fund for old age is in contemplation. Most of these arrangements exist also at Coventry.

Messrs. Schwob Bros., in giving me, with utmost courtesy, all this information, end their letter by mentioning the name of their machine, viz.:—Mr. Sandoz, manager, their mechanician, director, the supervisor of a staff of sixty artists, constantly occupied with the perfecting of machinery, creating of new calipers, and the attention to the desideratum, *i. e.*, perfection.

Both English and Swiss live in a delightful country. Coventry, in that beautiful county of Warwick—in close proximity to Kenilworth (illustrated by Sir Walter Scott), Guy's Cliff, Stratford-on-Avon, Warwick Castle, etc.—emulates the bright, cheerful, exhilarating scenery which surrounds Tavannes, which is also dotted here and there with the ruins of baronial castles.

But the social standing of the Swiss is, perhaps, a little higher than that of his fellow-worker, as a Swiss citizen considers himself equal to his master as long as he behaves himself well. Hence a sense of freedom and independence which Englishmen can scarcely realize.

Now, as to the dissimilarity in their respective outputs (and that dissimilarity strikes me as remarkable), Messrs. Rotherham & Sons produce with 500 workpeople 100 watches per day, or five men for each watch, when the Tavannes with 950 people produce 2,500 watches, or a little less than three watches per worker; the hours at Tavannes and Coventry being about the same. How is that difference to be accounted for?

Is it heredity of aptitude due to the technical education so widely diffused in Switzerland?

Hereditary dexterity? Clearer atmosphere? Different style of living? Or is it due to the softness of some of the material on which they work?

As to the cause of difference between the Coventry output and Tavannes, that is also, perhaps, a question chiefly of the exact parts produced by each firm.

Here is Tavannes, with 950 workers, making 2,500 output, including cases. I should doubt if all the detailed parts are really made on the premises.

English factories can get little assistance outside their own borders, whereas Tavannes can get any quantity of assistance in all directions from firms equipped and specialized for the production of some one part of a watch, and so they can get through the assemblage of parts rapidly; at any rate, it is not atmosphere, heredity, softness of material, technical education, higher class of trained female labor, etc. Specialization, and close study of economies, are possibly in their favor; but, above all, it is quantity of any one type of that, which it is possible to sell, that governs output, price, quality and profit.

A hearty vote of thanks to the lecturer concluded the proceedings.

[THE END.]

The Lalucia Jewelry Co., St. Paul, Minn., has sustained a loss by fire. The loss is covered by insurance. The concern was recently made the defendant in a suit to recover $6 paid for a watch by Miss Mathilda Jackale, of St. Paul. The plaintiff alleged that the watch would not keep time, and moreover that the hands came off after a short time and that the silver on the case also wore off. Two men who testified for the defendant said that the watch cost, at wholesale, $4.25, and that they sold it at $6. F. A. Defil, a local jeweler, testified that similar watches could be purchased for $2.15.

During 1909 over 6000 Retail Jewelers found reasons that warranted them in putting in stock

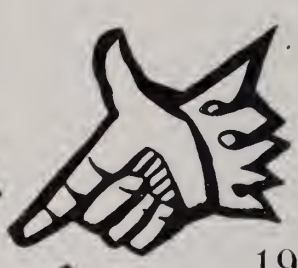
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The Best 7-Jewel Watch

If you will just look into the matter seriously, with only the best interests of your business at heart you would find that the same reasons that satisfied "the 6000" are sufficient for you.

NO OTHER 7-JEWEL WATCH CAN CLAIM:

1. Sold only through legitimate retail jewelers.
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The "I-T" is the best watch in its class for any jeweler to push.

If you are willing to do all that you can for your business during 1910, just cut off the coupon at the left and let us send you our **evidence.**

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INGERSOLL & BRO.
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I am willing to know more about the Ingersoll-Trenton watch proposition to responsible jewelers.

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Robt. H. Ingersoll & Bro.

Every day 12,000 people walk into stores and BUY

THE *Ingersoll* Watches

In justice to your own business can you afford to let your share of this enormous total go to other stores, establish an acquaintance and become their customers?

Yet that's just what you're doing if you don't carry the INGERSOLL LINE from $1.00 to $2.00.

People expect to see them in your window

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Send me price lists and descriptions of your regular Ingersoll Watches.

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ANNUAL TRIUMPH AGAIN REPEATED

Nearest to Perfection as yet Reached by Portable Timepieces

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KEW OBSERVATORY TRIAL OF WATCHES AND CHRONOMETERS

1st, 3d, 6th, 7th, 8th, 10th, 11th, 12th, 15th, 17th and 22d

BEST RECORDS

GENEVA OBSERVATORY TIMING CONTEST

The Unique First Prize for Best Average Running between Manufacturers with Average 254.68, the highest ever obtained

6 First Prizes - - -	out of 10	21 Fourth Prizes - - -	out of 30
14 Second Prizes - - -	" 30	18 Honorable Mentions - -	" 34
18 Third Prizes - - -	" 35	7 Single Mentions - -	" 21

MORE THAN ONE-HALF OF THE AWARDED PRIZES

Awarded Hors Concours (Beyond Competition): Milan, 1906; St. Louis, 1904; Chicago, 1893; Paris, 1900; Paris, 1889; Antwerp, 1885; Zurich, 1888. Centennial Exposition: Philadelphia, 1876. Gold Medal: Nuremburg, 1905; London, 1885; Calcutta, 1883; Croningen, 1880; Paris, 1878; Vienna, 1873; Paris, 1867; Paris, 1855; London, 1851; Paris, 1844. Diploma of Honor: Nice, 1883.

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Mr. Retailer:

IF SOLIDARITY GOLD CASES are not "THE BEST POSSIBLE" we are false to our people—false to our principles. We are "A Community of Interests."

Every man attends to his own Knitting, and no man Knits long who Knits poorly, in that Community. We distribute our burdens Wisely, we divide our benefits Justly.

If these features are stamped indelibly in our product, are our Cases Good Enough for You?

They are sold through the WATCH JOBBER ONLY.

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D. E. D. McMURRAY, President **JOHN W. SHERWOOD, Vice-President**

LOUIS J. MONTAGNON, Secretary-Treasurer



100



101



102

HAND MADE, EXTRA FINE

Illinois 14-Karat Solid Gold Watch Cases

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VERY FINEST THAT CAN BE PRODUCED

They have

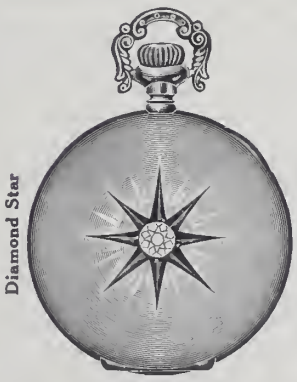
FIVE KNUCKLE JOINTS SWISS HEAD SPRINGS

Plain, Engine Turned, and Fancy Engraving
Diamond Inlaid and Raised Gold Designs in an Endless Variety
Ask your Jobbers for them

ILLINOIS WATCH CASE CO. - Elgin, Illinois



103



104



105



MONTROSE
Nine inches high; two and one-half inch Porcelain Dial; one-day lever time; Solid Mahogany; Genuine Inlaid.

Sessions Clocks

Have you seen our new line of one and eight-day Solid Mahogany Inlaid Clocks?

They are fine sellers.

We also manufacture the best black marbleized wood clocks on the market.

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IF IT'S A
ROY
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ROY WATCH CASE COMPANY



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KANSAS CITY HOROLOGICAL SCHOOL
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Let Us Help Build Up Your Watch Business

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THE PENNSYLVANIA WATCH CASES

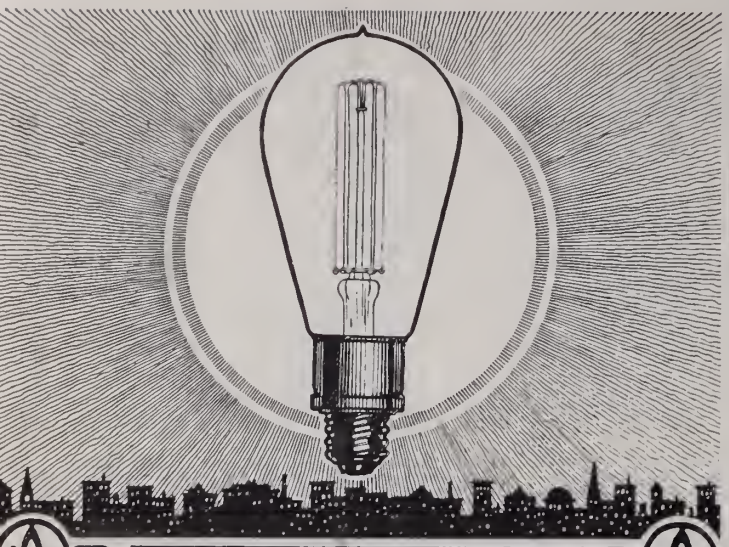
Trade **XXX** Mark

A New Case Which is Proving a WINNER

It will mean **increased business** to the **Dealer** who carries a line of these cases in his stock. Our line will be **sold exclusively** through the **Dealer** and **Jobber**. In offering our goods for sale, you will not be up against the competition of Mail Order Houses.

Drop us a line for description and prices. You will find both interesting.

THE PENNSYLVANIA WATCH CASE COMPANY
YORK, PA.



Sunlight After Dark

The light from G. E. MAZDA Lamps is the nearest approach to sunlight of any electric incandescent. By this light diamonds and precious stones scintillate and sparkle as they do in sunlight, and all details of construction and finish are brought out with striking accuracy and distinctness.

Colors and color tones show up in their true relative values. You readily appreciate the necessity of displaying fine goods in a fine light. With

MAZDA Lamps

replacing your present old style filament lamps, you can flood your store with nearly ***three times its present amount of light*** without adding one cent to your bills for current consumption.

A 16-candlepower electric lamp of the type commonly in use and the 48-candlepower G. E. MAZDA Lamps require approximately the ***same amount*** of electric current.

In other words, you can replace a 16-candlepower electric bulb with a 48-candlepower G. E. MAZDA Lamp without making any appreciable difference in the amount of current consumption.

Your lighting company will be pleased to demonstrate and supply these lamps, which mark the greatest advance in electric lighting since Edison's invention.

Get them to-day and let the year's business for 1910 prove to you that "BRILLIANCY BRINGS BUSINESS."

General Electric Company

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177-D-634

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5 Tubular Bells
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PLATINUM, GOLD AND SILVER REFINERS, ASSAYERS SMELTERS AND MANUFACTURERS

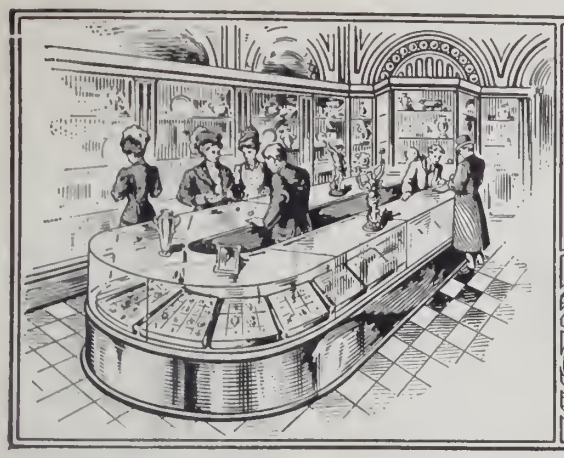


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STORE KEEPING DEPARTMENT

The Beautiful Anniversary Number

To be issued next week, will contain many special articles of great value to the retail jeweler. Window displays for different occasions, modern merchandizing methods, etc., will all be treated adequately.

System in Salesmanship.

By M. C. Mogg, in *The Haberdasher.*

FAILURE in salesmanship is generally due to a lack of system. The salesman is one, the customers are many. In his laudable efforts to adapt himself to all comers the salesman is in danger of not only disregarding his weapons but also of quite forgetting how and when to use them. What is wanted in selling is more precision of purpose, surer fixity of idea, more method. Even an imperfect plan is better than none. There is no need to accept and swallow whole any ready-made, cut-and-dried gospel of the art of selling, but every salesman should invent or acquire in some way a plan of working which is best suited for his own nature.

In the process of doing so he will, of course, not neglect to adapt and incorporate into his own system whatever good points he can gather, no matter from whom or whence they can be got. He wants a plan which shall be very tenacious and which shall grow to be a normal, spontaneous part of his business nature. Yet, a plan which shall be extremely flexible and capable of almost infinite variation to suit the wants and the whims of all sorts and conditions of men and women. With such a plan the born duffer can acquire ability, but without a plan the naturally brilliant can never mature to their fullest extent his selling powers.

The first point to consider is the starting point. In forming a plan one must have a nucleus to spin from, a fulcrum for the mental lever, a basis on which to build. What is the most natural and what would, probably, be the most successful kind of beginning with which to initiate determined self-development in selling ability? Fortunately, the answer is not far to seek. Diligent searching will fail to reveal to the ambitious shop salesman a better basis on which to build than on the association of ideas.

Ideas not only in his own mind but already exciting in the mind of the customer. The art of salesmanship at the counter frequently depends for success upon the smoothness and naturalness with which your proposition is made. Especially in the case of touchy customers. And very many men are touchy and quick to resent any attempt to sell them more than they really came to buy, as we are all only too well aware. Therefore, in a large number of instances, your kind and thoughtful offer to execute additional and larger orders must be introduced very cautiously, casually, with an easy, transitional touch. Trifles light as air sometimes win and sometimes lose a substantial order. Hence the urgent need of your aggressive suggestions being rendered as graceful, comfortable and soothing as possible.

This can only be done by the strict avoidance of abruptness, and the best way to avoid abruptness, or too sudden reversal or deflection of the customer's thoughts, is by apparently following out the train of ideas already rushing about in the customer's mind. This necessitates inspiring the shopper's thoughts by arranging objects for him to think about on the counter right before him, where he cannot help seeing them. This in itself an easy and powerful aid to salesmanship, can be doubled in effect by being composed of goods similar to what is being shown in the window. Most men look in the window before entering the shop. The impressions received from a glance or a gaze in the window are considerably intensified if given an extra squeeze at the counter. If there is added still further confirmation of wise suggestion from the salesman, we have a threefold force which is of very great strength and often proves quite irresistible.

While being served with other goods the customer's mind will naturally be partly occupied by any noticeable and salable extra articles which may be lying innocently before him. His attention being arrested, he may make an inquiry or comment concerning the displayed goods or he may not. Probably he will. Especially if there is anything very novel or attractive about them. If he does refer to the articles so much the better, because then the salesman has his desired opening all ready made for him. All he has to do is to go ahead, cautiously at first, with his judiciously prepared argument.

If, on the other hand, the customer makes no remark but merely looks at the goods without expressing or asking an opinion respecting them, it is the salesman's golden opportunity to make his opening, or rather to complete what has already almost matured. This can be done by means of a simple affirmation respecting some striking or meritorious characteristic of the article. Some mark of novelty in color, texture, pattern or design. Some abnormality in price or size, or some other desirable point of special suitability to the customer. Or the shopper may be lightly drawn into a gentle conversation concerning the bait or lure by a harmless but suggestive question. One of the simplest and still one of the best and most natural methods of exciting customer's interest in what you want to sell is to politely ask his or her opinion about the goods.

The desired kind of conversation having been thus opened up in a light, easy manner, one should take care to avoid the mistake of suddenly pursuing the subject as if it were a matter of life or death. There is no need to surprise your customer into a hasty, sulky fear that you are about to go through his pockets. Never let the least shade of a "stand and deliver" tone by any accident creep into your manner, especially after such an auspicious beginning. Your deadly earnestness must be masked by deference, casualty and spontaneity of style.

To keep customers perfectly at their ease while you are getting in your best thrusts, your barbed arrows of argument, your most persuasive points, is, of course, the chief difficulty in salesmanship. But it can be done quite easily and naturally by interspersing light, interesting weather talk, sportive or serious reference to topical happenings of national interest, or to events of local importance. While giving relief to your argument in this way you will thus add to its force by partly disarming the suspicion held always, more or less, by the buyer toward the seller. It is, however, very important that your chatter should be sensible, whether it is grave or gay in tone. There is no good reason why you should not have spent as much previous preparation upon it as upon the argument demonstrating the advantages of the novelty you are so intent upon pushing.

It would be a pity to spoil a good business argument by introducing extraneous cackle of an insane or blundering type. Yet this error is committed every day by plenty of otherwise capable salesmen who, though equipped with good goods and good reasons, rob themselves of success by airing their ignorance or tactlessness on minor, irrelevant matters, not because of the importance of their opinions—these are of practically no independent value—but be-

The Illustration of our Ball-Bearing Pendant and Bow Speaks for Itself. It is the Only Pendant on the Market Which Gives Absolute Security.

BEWARE OF IMITATIONS

When buying watch cases insist on cases with our Ball-Baring Pendant and Bow.

Watch cases in gold, gold-filled and silver with stationary or swivel Ball-Bearing Pendants and Bows are already on the market.



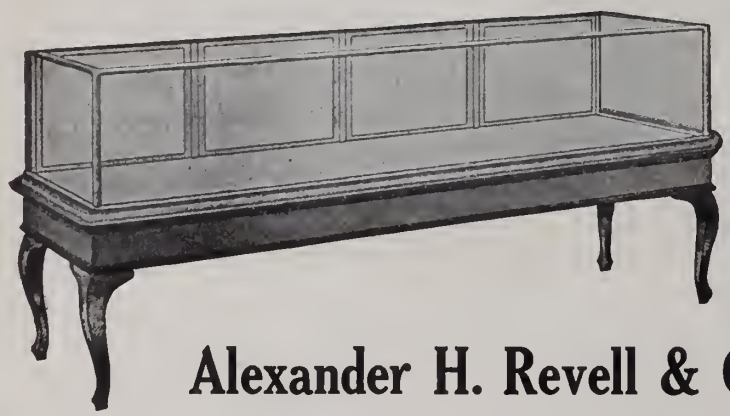
USE OUR BALL-BEARING BOWS FOR REPAIRING

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Our Ball-Bearing Bow is used extensively in Europe

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"Revell Special No. 11 Case"

Jewelers who purchased these cases say they are the

"BEST YET"

FOR A MEDIUM PRICED CASE

Let us quote you prices on this popular style case, which is only one of the many attractive designs illustrated in our new loose leaflet catalogue, which will be mailed you on request.

Alexander H. Revell & Co., DAYTON AND EASTMAN STREETS, Chicago, Ill.



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We Do Our Own Smelting

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ZEUNER'S BEST JEWELERS' SAWS

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Price, $20.00 Price, $12.00

WE PAY THE HIGHEST PRICES FOR OLD GOLD AND SILVER

4 Kt.....16c. per dwt.	12 Kt.....48c. per dwt.	18 Kt.....72c. per dwt.
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8 Kt.....32c. per dwt.	16 Kt.....64c. per dwt.	22 Kt.....90c. per dwt.
10 Kt.....40c. per dwt.		24 Kt.....$1.00 per dwt.

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Refined, profitable labor. Competent men always in demand. We teach it thoroughly in as many months as it formerly took years. Does away with tedious apprenticeship. Money earned while studying. Positions secured. Easy terms. Send for catalogue. Address

St. Louis Watchmaking School, St. Louis, Mo.

PLATINUM

AMERICAN PLATINUM WORKS

NEW YORK OFFICE CHARLES ENGELHARD 32 Cortlandt Street HUDSON TERMINAL BUILDINGS

NEWARK, N. J.

Storekeeping Department.

cause customers are apt to estimate a salesman's judgment in his business matters by the soundness or foolishness of his private, non-business views.

Therefore, when in doubt, it often pays the salesman best to be silent rather than venture a risky remark. And it is notorious that silence often sells. In any case, time must always be allowed for the customer to think, and the constant endeavor of the salesman should nearly always be to encourage his possible patron to talk rather than overwhelm the prospective buyer with either reasons or mental entertainment. In nine cases out of ten the more you can get a customer to talk the more likely he is to buy.

On the other hand, the more reserved the customer remains, generally, the better able and the more inclined he is to conjure up excuses for not buying. Hence, though silence is useful and sometimes imperative, it should never be allowed to last too long. Lengthy pauses are dangerous.

One of the perpetual perplexities in salesmanship is the difficulty of returning after a pause or gossipy diversion with undiminished effect to the thread of one's argument. This is an ever-recurring trouble. It will not do to press your case too hard, yet to wander very far from your theme may be fatal to its success. There is nothing to be gained, however, by blinding oneself to the fact that in most cases a certain amount of divergence is helpful.

To be too keenly and exclusively business-like with some customers is to court disaster. The aim then should be to concentrate upon the difficulty of harking back to your main object. It is well worthy of closest study; it will well repay your most ingenious invention. The salesman who can keep returning to his main object in a selling talk with gracefulness, naturalness and added instead of lessened forcefulness has little besides to fear or to learn in the art of salesmanship.

The reason why so many men are at a loss here is because they have not studied the problem sufficiently. They have, perhaps, learned how to lead up to but not how to lead back to a selling point. When taking an excursion from your chief subject, it is always best to have a return ticket. One of the best methods for getting back smoothly to the "all important" is the extra, suddenly-remembered argument kept back specially for the purpose. When this has been used another must be offered or an apparently half-forgotten inducement of a different kind may be the plausible excuse for resuming the attack.

Whatever course is adopted, weary reiteration must be avoided or the customer will soon get restless and out of tune. When your ordinary arguments are exhausted there are always others which can be quietly advanced if you have them ready. And to have them ready you must prepare them thoughtfully beforehand.

All this seems rather a prolonged process, but it need not occupy more than a very few minutes. Much time can often be saved by handing the introduced article to the customer for examination at the outset. This is frequently better than spending a lot of time in cautiously leading up to the subject. But a good excuse for doing so must always accompany the goods thus forced upon the customer's attention. Always have a clear idea of the impression you wish to imprint on the listener's brain. This will be a great help to the success of your onset. Then in the course of subsequent conversation keep this same original intention firmly in your own mind.

Show something worth while. Do not waste a lot of time, thought, trouble and opportunity on what will bring to the firm neither glory nor profit. Don't be too eager to clinch. When a customer is obviously wavering and only a word or sentence is needed to tip the beam, do not hesitate to supply it. Some customers like it, wait for it, ask for it. But others like to appear to make up their own minds, even if they cannot do so, unaided. This is, of course, where the salesman's judgment comes in. It is usually better, however, as regards a known customer, to elicit the promise of a future order rather than force him into an immediate but reluctant purchase.

Salesmen and Advertising.

ADVERTISING introduces the goods and paves the way for the salesman.

Advertising insures for the traveler a respectful hearing when he arrives.

Advertising brings orders when the salesman is not on the ground.

Advertising makes the merchant respect the firm and the salesman.

Advertising cements the friendship between the house and the merchant.

Advertising tells the merchant what the salesman forgets to mention.

Advertising supports the salesman in his statements to the merchant.—*Exchange.*

Original window displays for St. Valentine's Day, Washington's Birthday and Lincoln's Day will appear next week.

A Novel Out-Door Holiday Display.

ANDERSON, Ind., Jan. 21, 1910.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Inclosed you will find photo of our outside holiday decoration, which you will note extended across the sidewalk in a balcony effect, which gave a very welcoming appearance to the passers-by. We had all the woodwork covered with evergreen and holly and lighted with 284 colored electric lights in green and red.

Thinking it might be of interest to our brother jewelers as a suggestion for decoration, we send the photo of the display, which was the talk of our city and proved to be an advertisement far superior to anything which we anticipated. The crowd in front includes our sales force during the holiday rush. THE JOHNSON JEWELRY CO.



AN ORIGINAL OUT-DOOR DISPLAY BY THE JOHNSON JEWELRY CO., ANDERSON, IND.

Words of Wisdom.

THE value of time. Lost capital may be restored by diligent use of experience; time lost is lost forever.

The success of perseverance. "Keeping everlastingly at it" always brings the hoped-for results.

The pleasure of working. The only really unhappy, rich or poor, are the idle.

The dignity of simplicity. When the "frills" are off the man is "on."

The worth of character. In the last analysis the only real value is a clear conscience.

The power of kindness. It wins when all coercive measures fail.

The influence of example. Practice does more than precept in showing the way.

The obligation of duty. Your concern should not be so much what you get as what you do for what you get.

The improvement of talent. Talent is the only capital which compounds itself by exercise.

The joy of originating. The happiest man is he who does the best thing first.—*Merchants' Journal.*

We Are Now Showing a Large Line of

CANDLESTICKS

SMOKING SETS

JEWEL BOXES and FERN DISHES

in Solid Brass, Plain Polished and Engraved. In design and finish for the *exclusive jeweler.*

THE PAIRPOINT CORPORATION

New York, Chicago, Montreal, San Francisco. Factories, NEW BEDFORD, MASS.

The Automatic Eyeglass Holder

Made in a Variety of Designs in

WHITE, BLACK ENAMEL, GOLD, SILVER, ROLLED PLATE and GUN METAL



No. 410

Retails for 50 Cents
and upwards
With a Liberal Discount to the Trade
THOROUGHLY GUARANTEED

These Goods are advertised in the Magazines as being sold by Jewelers and Opticians



No. 200

KETCHAM & McDOUGALL, Manufacturers

Catalogue Sent Upon Application 15-17-19 Maiden Lane, New York (Silversmiths Bldg.)

Kindly note our change of address to the Silversmiths Building

C. Dorflinger & Sons

Manufacturers of

FINE GLASSWARE

36 Murray Street NEW YORK

JEWELERS' REPAIR KIT For Combs or Barrettes

Sample Box No. J, Containing the Following—

1 Doz. Joints Assorted
1 Doz. Catches Assorted
1 Doz. Pin Tongs Assorted
1 Bottle Cement

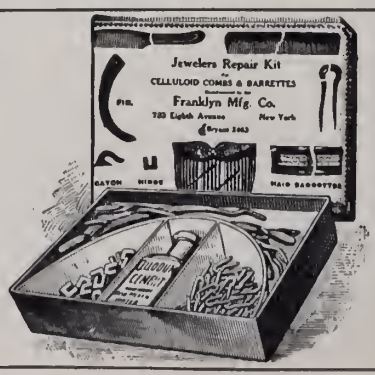
50c.

Guaranteed to repair any article made of Celluloid

Sent PREPAID on Receipt of Price, 50c.
OR FROM YOUR OWN JOBBER

Extra Joints and Catches - - 15c. per Doz.
4-in. Pin Tongs, 35c., 5-in., 40c., 6-in., 45c. per Doz.
Extra Cement, 25c. per Bottle. Will not evaporate

Franklyn Manufacturing Co. 1585 Park Avenue New York City





Mercantile Self-Filling Fountain Pen

The accompanying illustration is designed to show to the trade, in a transparent view, the simplicity of a really practical and serviceable self-filling pen. :: The gold pen, point-section and ink sack are attached and protected by a solid rubber barrel. By turning the sleeve in the barrel the metal bar is exposed. By pressing the bar the sack is deflated, and upon releasing pressure the ink is immediately drawn into the sack.

The barrel is uniform in shape, with no awkward protuberances.

Aikin-Lambert quality and modern perfection combined.

Send for Catalogues.

Aikin-Lambert Co.
Established 1864
15-19 Maiden Lane
New York

¶ WE SHALL BE GLAD TO SEND OUR NEW ILLUSTRATED CATALOGUE TO ANY LEGITIMATE JEWELER.

S. F. Myers Co.
WHOLESALE JEWELERS
47C and 49 Maiden Lane
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THE CONNOISSEUR

Devoted to Art Pottery, China, Marbles, Bronzes, Cut and Decorated Glass Ware, Bric-à-Brac, Lamps, Art Metal Wares, Fancy Goods and Kindred Lines.

THE CONNOISSEUR'S HANDBOOK.

Definitions of Some Technical Terms in Gold and Silver Smithing and Ceramics Alphabetically Arranged for Easy Reference.

By Clement W. Coumbe.

(*Continued from issue of Jan. 12.*)

CHALICE (Fr. *calice*, Lat. *calix;* known also as *calices ministeriales, calices ansati, scyphi*, etc.). The ecclesiastical vessel in which the consecrated wine is administered at Sacrament. "The earliest *chalices* were of plain glass, but later gold-leaf decoration embellished them. The Grecian *cantharus* shape is the early form, and is depicted on the altar in the earliest Christian art in painting and mosaic (VI. to XIX. centuries), where it is the symbol of the Eucharist. Its significance is shown by the vine springing out of it and the two harts approaching on either side panting to quench their thirst from the water of life and the peacocks symbolize the potency for immortality.

"In the early ecclesiastical service the term *chalice* always conveyed the meaning of a *chalice* and paten combined, because at that time the paten was part of the *chalice*. It formed the cover (not the foot, as is sometimes erroneously stated). According to the growth from poverty of the early Christian Church *chalices* have been made first from wood, then glass, horn, ivory, and later the precious metals. In Germany, at least, *chalices* appear to have been made of bone, for their use was forbidden at a council, A. D. 787.

"We must distinguish between the smaller mass *chalices* appointed for the ordinary use on the altar and the sacramental or *ministerial chalice* appointed for the distri-



MINISTERIAL CHALICE WITH HANDLES.

bution of the supper, before the cup was withheld from the laity. The distribution of the wine was made by means of a small pipe (*fistula* or *calamus*) of gold, silver or ivory, which was provided with one or several handles. Two such *fistulæ* are preserved in the chapter-house of Wilten in the Tyrol, with the handsome sacramental cups belonging to them. A similar one of the XIII. century is found with the cup in the chapter-house of St. Peter at Salzburg. These *chalices* have, on account of their considerable size, two handles on the upper edge for holding.

"Among these *chalices* we must distinguish the handsome pontifical ones used on occasions of festival instead of the common mass *chalice*, and, besides these, the *traveling chalices*, mostly small and often made for taking to pieces, as the one in the chapter-house of the monastery of Neuburg, preserved from the XIV. century, and the *funeral chalices*, mostly small and of worthless metal, which were accustomed to be put into the grave with the bishops as a special kind of *traveling chalice*. Such a grave or sepulchral cup, of the XI. century, which was found in the tomb of the Bishop Frederick of Münster (who died 1084), is

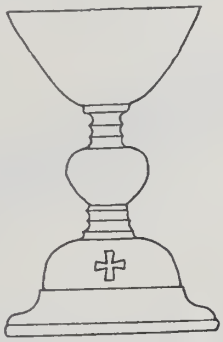


FIG. 1.—SEPULCHRAL CUP (1084). MÜNSTER. BRASS, UNORNAMENTED.

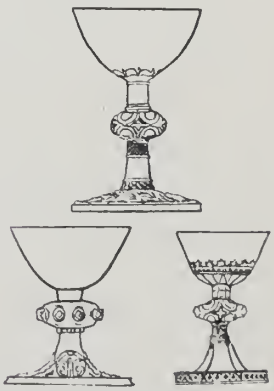
preserved in the Mauritius Church at Münster. Quite void of ornament, and only of brass, it is worthy of notice on account of the noble manner of its membering (Fig. 1). On the foot we see the engraved cross, which, being the sign of consecration, must not be wanting in any mass *chalice*. Another grave cup, of irregular and rougher form, found in the tomb of Bishop Hezilo (died 1079), is shown in the Cathedral at Hildesheim.

"The oldest of the *chalices* known in Germany is in the monastery of Kremensmünster, and its inscription bears witness to its being the gift of the Duke Tassilo, who founded the monastery in the year 777 (Fig. 2). Its form is primitive and little membered—the foot and stem mingling together, and only the strong hollowed-out cup (six inches wide) separated from the lower parts by a string of pearls. The height of the whole cup amounts to 10 inches; the material is copper, which is covered with silver nielli and with golden ornaments. The half-length portraits of Christ and of several



FIG. 2.—VIII. CENTURY CHALICE, PRIMITIVE FORM, IN MONASTERY OF KREMENSMÜNSTER.

saints, which, in medallion fields, cover the cup and the foot, show a barbaric roughness. In the late Romanesque epochs the *chalices* receive a sharper relief of the principal parts, the round foot is more widely spread out, the stem springs strongly up, and the cup is in the form of a half ball. One of the handsomest *chalices* of the late Romanesque times is in the Church of St. Catherine at Osnabrück, completely covered with fine arabesques of pierced filigree work. Still richer is the pontifical cup presented by Bishop Bernhard (died 1153) in the



THREE GOTHIC CHALICES, XIV. CENTURY. SO. KEN. MUS.

Godehard Church in Hildesheim, in silver gilt, with four representations in relief out of the Old Testament, and as many more out of the New, besides being ornamented with filigree work and with precious stones. * * *

"Gothic art alters not only the form but

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also the decoration of the cup. Conformably to the law of Gothic architecture, the general form becomes slimmer, the architectonic membering more manifold. The pictorial decoration, on the other hand, is poorer, so that in richness and beauty no Gothic cup can compare with the best of the Romanesque time, and it is only the finer membering and the contour, often especially beautiful, which lend it so particular a value. The foot receives the form of a hexafoil instead of the original round one. The stem is furnished with six round or cornered peg-shaped projections. The cup rises in a straight line like a funnel, or, if the hollowing out is retained below, it rises up as a whole still higher. The shaft which unites the parts is no more round, as in the late Romanesque times, but polygonal The ornamentation is generally limited to the foot and the stem, but sometimes it extends to the lower part of the cup. Pictorial representations rarely occur, and then only as poor engravings; architectonic ornament plays the chief rôle here, as everywhere else in Gothic art."—Lubke.

Cripps separates *chalices* into their respective periods, as follows: A. Norman Type (circa 1170-1350). *Chalices* with circular feet. B. Gothic Type (circa 1350-1510). *Chalices* with hexagonal feet. Bowls conical at first, then less so. 1490-1510, feet with toes. C. Tudor Type (circa 1510-1536). *Chalices* with six lobed and flowing feet. Bowls often less conical. 1525-1536, bowls nearly hemispherical, feet flowing outline.



POST-REFORMATION CHALICES WITH PATEN COVERS. 1, 1563-4; 2, EARLY XVIII. CENTURY; 3, VEDT.

Mr. Octavius Morgan says concerning pre-Reformation English *chalices:* "A *chalice* consists of three parts—the cup or bowl; the stem, which in its middle swelled into a bulb called the knop, and the foot. The bowl itself was usually quite plain, in order that it might be more easily kept pure and clean. The stem, knop and foot were frequently ornamented with enamels or chased work representing the emblems of the Passion or other sacred subjects; and on the foot, which was usually made hexagonal,



ST. REMIGIUS CUP. LATE ROMANESQUE.

to prevent the *chalice* rolling when laid upon its side to drain; there was also a cross which the priest kept towards himself at the time of celebration. In the XVII. century the *chalices* seem to have been short and low, and the bowl wide and shallow, as exemplified by the celebrated *chalice* of St. Remy, once at Rheims, but removed to the Bibliothéque Nationale, which is considered to be of the time of St. Louis; as also by the *chalices* of silver and pewter which have been found in the tombs of the priests of that century. In the XIV. century they were made taller, the bowls assumed a decidedly conical form, being narrow at the bottom and having the sides sloping straight outwards. In the XV. century they were usually broader at the bottom, with the sides forming part of a cone, like that at Nettlecome (Somerset), till a form altogether hemispherical was assumed, of which a fine *chalice* at Leominster is a noble specimen."

The *chalice* is also a symbol of faith; an attribute of St. Barbara.

CHALICE and Serpent issuing therefrom, in Christian symbolism, is an attribute of St. John the Evangelist.

CHALK-BODY. White paste having chalk added to the cream-colored earthen ware body.

CHAMBRETTE, Jacques. Founded a faience factory at Lunéville, France, about 1729. (See Lunéville.)

CHAMFER. The slope or bevel produced by cutting off the edge or angle of the frames of panels, etc.

CHAMFRON (called also *champfrein, chanfron, shafron, shafferoon,* etc.). "Pieces of leather or plates of steel used to protect the face of a horse in the battlefield. Meyrick



CHAMFRON.

says that frontals, or protections for the horse's head, had been used by the Persians and Greeks of ancient times, but their earliest application in Europe seems to be the commencement of the XV. century. They appear to have been flat pieces of steel, extending from the forehead to beyond the nostrils of the horse, of the same breadth the whole way; but they very soon acquired the form they afterwards retained. Their name, *champfrein,* seems indicative of their appropriation to the field of battle, and was corrupted soon afterward into *chanfron, shafron and shafferoon.*"—Fairholt.

CHAMPAGNE, *champain, urdé or aiguaisée,* in old MSS. often called *mateley, flanked, clechée* and *verdée.* (See illustration to *aiguaisée.*)

CHAMPAIGN, *champagne, champain* or *champion.* (See *champagne.*)

CHAMPESLE, Jean. A ceramist at Nevers, first half XVII. century.

CHAMPROUD. Ceramic artist at Nevers, early XVII. century.

CHAMPLEVÉ. A method of cutting away the metal into depressions wherein to run the enamel, leaving narrow walls between that trace the design. The reverse of *cloisonnée* (to which refer), which is *raised.*

CHANDI. Indian name for silver, from *chand* (the moon).

CHANDIANA. (See *Candiana.*)

CHANG-KO-LAOU (Chinese). One of the "Eight Immortals." He is generally depicted as carrying a bamboo tube for a musical instrument, and two rods to beat it. All these "Eight Immortals" are frequently used on the ceramics of China.

CHA-NO-YU. The Japanese "tea ceremonies." The cultivation of tea was introduced from China into Japan A. D. 805. Fixed rules of the ceremonies or clubs did not exist till the middle of the XV. century. A Japanese named Shuko made these rules, under the patronage of the Shogun, Yosimusa (1443-1473), "later the famous Taiko Hideyosi appointed another Japanese, named Rikiu, to revise the old statutes, and the rules drawn up by him are still observed. There are, or rather were, several varieties in the observance of the ceremonies, of which the principal are *Senké, Enshu, Oribé, Matsu-o* and *Yabu-no-uchi.* Under the present regime they are nothing more than friendly reunions; the ceremonies, in fact, are dying out, and will probably have died out in a few years. * * * The utensils used at these peculiar ceremonies are as follows: "1. An iron kettle (*kama*) with a copper or iron lid, resting on a stand (*kama-shiki*). 2. A table or stand (*daisu*) of mulberry wood, two feet high. 3. Two tea jars (*cha-ire*) containing the finely powdered tea, and inclosed in bags of brocade. 4. A vessel containing fresh water (*midzu-sashi*), which is placed under the *daisu.* 5. A tea bowl of porcelain or earthenware (*cha-wan,* or, when of large size, *temmoku*), simple in form, but remarkable for its antiquity or historical associations. Besides these there is a bamboo whisk (*cha-sen*); a silk cloth (*fukusa*), usually purple, for wiping the utensils; a spoon (*cha-shaku*) to take the tea out of the *cha-ire,* and a water ladle (*shaku*)."—Franks.

(To be continued.)

The new catalogue of the South Bend Watch Co. just issued has proven to be one of the finest that has been sent out for a long time, and the company has received many most favorable comments in regard to it. Jewelers who have not received one of these 1910 catalogues of watches, cases and complete watches should write to the company for one.

It was reported in New York, recently, that Veilleux Bros., Wahpeton, N. Dak., were in financial difficulties, that their store was closed and C. G. Bade was in possession. The firm is composed of two brothers, both young men, 22 and 24 years old, who succeeded Mr. Bade a little over a year ago. It is not believed their liabilities are very large.



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WORKSHOP NOTES AND QUERIES

[Answers are also solicited from our readers to the questions published on this page.]
No attention paid to communications unless accompanied by full name and address of the writer.

QUESTION No. 2402.—**Etching Spoons.**—*We want to etch names in the bowls of sterling silver spoons, the bowls having been gold plated. How should we proceed?* *E. & S.*

ANSWER:—To etch a gold-plated sterling spoon it is necessary to etch through the gold first, then into the sterling. The bowl should first be painted over with asphaltum paint and, when nearly dry, the names should be traced through to the gold, so that the names show plainly through the resist. For etching through the gold use three parts muriatic acid, one part nitric acid and five parts water. When the acid has eaten through the gold, finish the silver with four parts water and one part nitric acid. After each etching rinse in water and remove the asphaltum by placing in turpentine until dissolved.

QUESTION No. 2403.—**Gilding Metal.**—*Kindly tell us what is gilding metal in brass and what are the principal component parts.* *G. M.*

ANSWER:—Gilding metal, red brass or gold bronze are all about the same as to the alloy. Like low brass gilding metal can be spun, stamped or pressed, and were it not for the color it could be classed as low brass. The alloy consists of copper, 90 per cent., and zinc, 10 per cent., which should produce brass resembling 14 karat gold, but the proportions may vary and produce different shades. More zinc produces a lighter shade and more copper a darker or reddish color. If a harder metal is desired, a small quantity of tin is added, which will not affect the color in any perceptible degree. Articles produced from gilding metal may be polished to resemble gold, and this makes the metal very desirable for collar buttons, pins, buckles and many forms of cheap jewelry.

QUESTION No. 2404.—**Flux for Gold.**—*I want to melt some gold. Please give me the ingredients of a flux for the melting.* *F. G.*

ANSWER:—A flux for melting gold is produced in various ways. One method which appears to be in use by many consists of carbonate of soda and a little borax. Cover the gold well with the mixture, and when the gold is melted stir the whole vigorously to get an intimate mixture.

QUESTION No. 2405.—**Enamel Flux.**—*What are the ingredients used in fluxes for enamels?* *E. F.*

ANSWER:—An enamel flux suitable for several metals consists of eight parts red lead, six parts flint glass, three parts borax, three parts flint. There is another consisting of seven parts red lead, four parts borax, 2¼ parts flint. Still another consists of three parts red lead, one part flint glass and one part flint.

QUESTION No. 2406.—**Gold Leaf.**—*Can you tell us how gold leaf is made? We would like to understand the process of manufacture.* *D. & B.*

ANSWER:—Gold leaf, according to the *Canadian Painter and Decorator*, is made as follows: An alloy of the desired color having been formed, the gold is melted in a crucible at a temperature well above the fusion point. It is then cast into an ingot and flattened by rolling between a pair of powerful steel rollers into a ribbon 1½ inches wide and 10 feet in length to the ounce. After being flattened it is annealed and cut into pieces of about six and a half grains each, and placed between the leaves of a "cutch," which is about half an inch thick and 3½ inches square, containing about 180 leaves of tough paper manufactured for the purpose. This is beaten on for about 20 minutes with a 17-pound hammer, by which the gold is spread to the size of the "cutch." Each leaf is then taken out and cut in four pieces. These are put between the leaves of a "shoder" 4½ inches square and three-quarters of an inch thick, containing about 720 skins, which have been worn out in the "mould," or finishing process. The "shoder" requires about two hours' beating with a nine-pound hammer. Each leaf is again cut in four pieces and placed between the leaves of a "mould" composed of about 850 of the finest gold-beater's skins, five inches square and three-quarters of an inch thick, the contents of one "shoder" filling three moulds. The material has now reached the last and most difficult stage of the process. During the first hour the hammer is allowed to fall principally on the center of the mould. This causes gaping cracks upon the edges of the leaves, the sides of which rapidly coalesce without leaving any trace of the union after being beaten upon. At the second hour, when the gold is about the 150,000th part of an inch in thickness, it for the first time permits the transmission of light. If the gold is pure or but slightly alloyed, green rays pass through; when highly alloyed with silver, violet rays appear. As a rule, about four hours' beating with a seven-pound hammer is required. A single ounce of gold will at this stage trim to about 1,200 leaves 3¼ inches square. The finished leaves are taken out of the mould and the rough edges trimmed off by slips of rattan fixed in parallel grooves of an instrument called a wagon, the leaf being laid upon a leather cushion for that purpose. The leaves are placed in "books" capable of holding 25 leaves each, which have been rubbed over with red ochre to prevent the gold from clinging to the paper. The fine gold-beaters' skin is the outer coat of the cæcum, or blind gut of the ox, specially prepared.

QUESTION No. 2407.—**Finishing Small Brass Parts.**—*We have a lot of small brass parts which we use on cheap jewelry. We want to give them a fairly good polish. How can this be done economically?* *F. S.*

ANSWER:—The most economical method of polishing small brass, or any other metal parts, is in a tumbling barrel, of which all sizes are to be found at the machinery supply houses. The barrel may be nearly half filled with the brass parts and finely powdered pumice, and let tumble long enough to remove the burrs or sharp edges from the cutting out; then finish by tumbling them with finely cut-up leather scraps. Enough leather should be used so the metal parts will not come in contact with each other too much.

QUESTION No. 2408.—**Simple Silver Soldering.**—*Being a beginner at repairing, I would like to know the most simple way of silver soldering.* *S. S.*

ANSWER:—The method employed by the natives of India is known as the most crude and simple way of soldering silver and gold. This simple way is not only used in India, but in many places where there are no modern appliances. There must be a clear fire of hard charcoal, in which the articles are placed, and then the heat is raised by blowing through a tube on to the live coal. This charcoal furnace may be made from an old earthen pot; the tube is a simple blow-pipe, or a reed, as used in India. The expense is very small. The articles to be soldered must be embedded in small patches of clay on little sheet iron strips, so that the joints will be closed for the borax and solder to run into. Moisten borax with water, put it on the place to be soldered and embed a few pieces of solder in it over the joint.

QUESTION No. 2409.—**Frosting Part of Cut Glass.**—*How can I produce a frosted band on a cut glass vase?* *F. P.*

ANSWER:—To frost glass or electric lamp bulbs, apply hydrofluoric acid with a piece of cloth, and if the acid is all right a frosted effect will soon appear. Wash well in water after the frosting. Another method is to paint the parts which are to remain plain with a resist, which may be copal varnish or beeswax dissolved in turpentine; then expose the glass to the fumes of hydrofluoric acid. The acid for the fumes is prepared by pouring strong sulphuric acid over powdered fluor spar in a lead vessel; suspend the glass over this, secured with a platinum wire, and cover with a piece of sheet lead. This should be done outdoors, as the fumes are very dangerous.

The outdoor show case belonging to George Schaffner, a jeweler at 324 Woodward Ave., Detroit, Mich., was broken into by burglars a short time ago, when about 25 alarm clocks were stolen. The burglary was committed in the glare of many lights. This is the second time in a month that the establishment has been robbed.

T. B. HAGSTOZ & SON

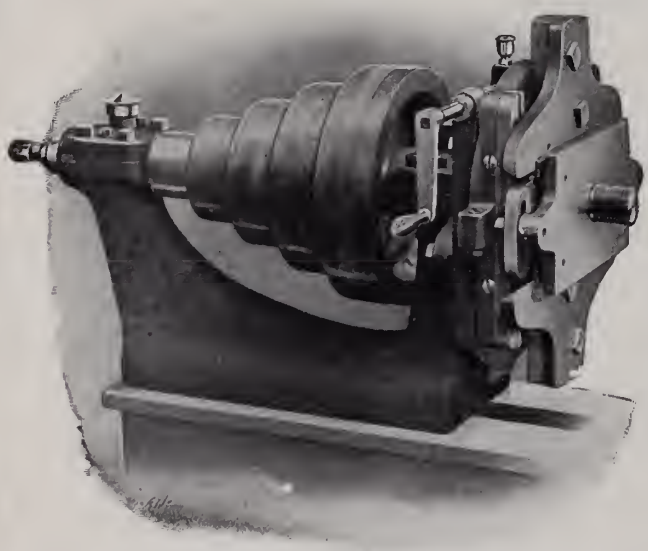
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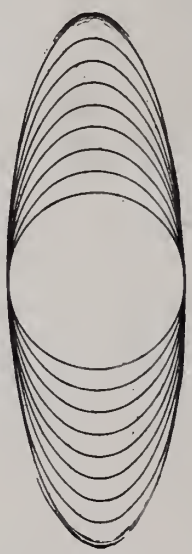
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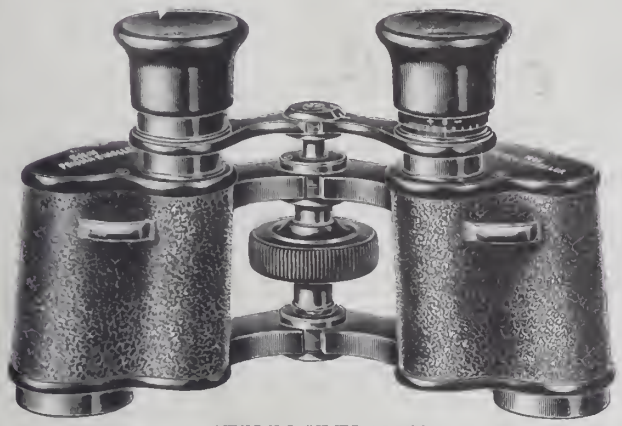
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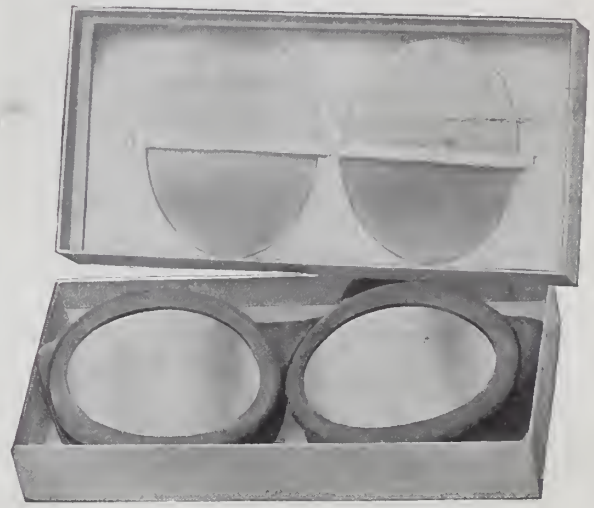
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